Staatliche Uhrmacherschule
IV 102b

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

Copyright 1906 by
The Jewelers' Circular
Publishing Company.

38th Year. WEDNESDAY, NOVEMBER 7, 1906. Vol. LIII. No. 14.



Salient Pieces of the Beautiful Silver Service for the Armored Cruiser "Tennessee."

(*See Text on Page* 49.)

ALVIN SILVER



OUR DEPOSIT WARE LINE is larger and more artistic this year than ever before. Jewelers who are looking for artistic effects in Deposit Ware and at prices that will ensure a ready sale, would do well to see our line.

ALVIN M'F'G CO.

Silversmiths, New York

TRADE MARK.



P 2801



P 1951



P 2807



GP 2799

Fahys



GP 2728

Fahys "Permanent" Gold Filled Case



P 2804



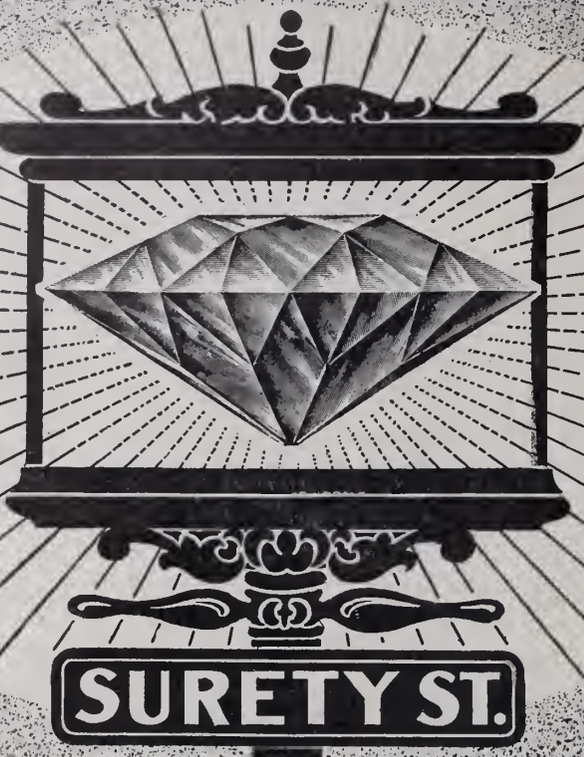
P 2805

On account of the high karat and liberal amount of gold used in Fahys Permanent Cases, the finish and appearance are more like that of fine solid gold cases than any other filled case on the market.

JOSEPH FAHYS & CO.

Fahys Cases can be obtained from any of the leading Jobbers

YOU KNOW WHERE YOU ARE



You may walk this street in absolute safety day or night.

We guarantee you against overcharging or misrepresentation here. You can be sure, if you purchase, you are getting just what you think you are buying.

Diamonds from Cutter to Retail Dealer Direct

J. R. WOOD & SONS

DIAMOND CUTTERS

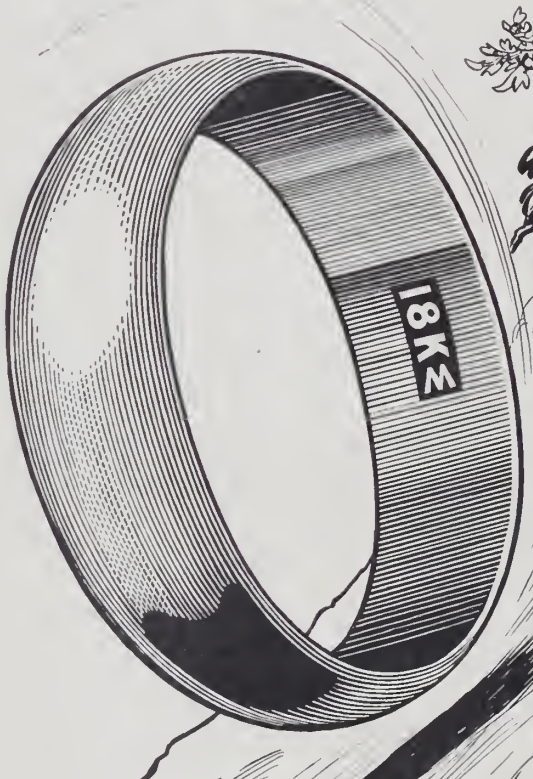
2 Maiden Lane NEW YORK

CUTTING WORKS:
1327-1329 Atlantic Ave., Brooklyn

From the Atlantic to the Pacific Ocean

Our wedding rings are accepted as the standard everywhere.

Pick up the dollars, and have perfectly satisfied customers by selling our wedding rings—the best rings made.



J. R. WOOD & SONS

RING MAKERS

2 Maiden Lane NEW YORK

Warning to the Trade!



Retailers are being called upon by a man who is selling twenty-one chains on a cloth for $18, with swivels stamped "S. O. B. & Co.," and with a duplicate tag of ours bearing our trade-mark, attached to same. The chains are nothing more or less than brass shaded over, and will not stand acid for a single moment.

Jewelers with any experience ought to be able to discover the difference between a finished article and a rotten one.

Anyone who has been swindled by this man will please notify our house, as we want all the evidence possible, and we will do the rest.

Localities where goods have been disposed of are Pittsburg, Allegheny, McKeesport and surrounding towns.

We have two chains now in our possession that were sold by this man.

S. O. BIGNEY & CO.

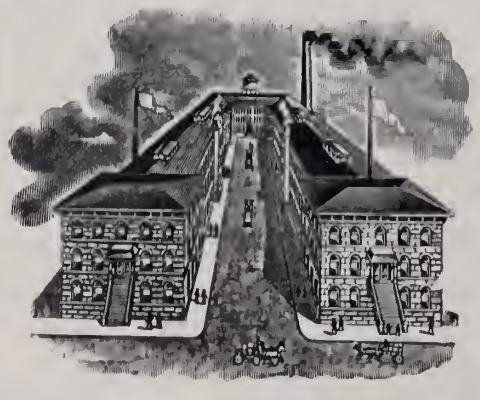
We give you below an exact copy of an assay of chains manufactured by the leading chain makers of the United States.

1-10 GOLD FILLED WATCH CHAINS, MINUS BAR AND SWIVEL.

Number	Gross Weight Ounces	Dec.	Fineness Gold 1000ths	Value	Maker	Chain Number	Cost
15		71	29½	$0.43	.....	1155	$2.85
16		75	50	.775	S. O. Bigney & Co. - - - -	482	3.08
17		81	34	.57	.....	3005	2.73
18		76	23½	.37	.....	9533	2.97
19	1	00	16½	.34	.....	83	2.14
32		52	49½	.53	.....	213 X	2.83
34		73	34½	.52	.....	733	2.41
46				.58	.....	5011	3.82

1-8 CHAINS, MINUS BAR AND SWIVEL.

Number	Gross Weight Ounces	Dec.	Fineness Gold 1000ths	Value	Maker	Chain Number	Cost
35		57	68	$0.80	.....	1604	$3.96
36		60	65½	.81	S. O. Bigney & Co. - - - -	7015	3.75
37		60	63	.78	.....	4324	4.00
47		49	79	.80	.....	2726	4.00



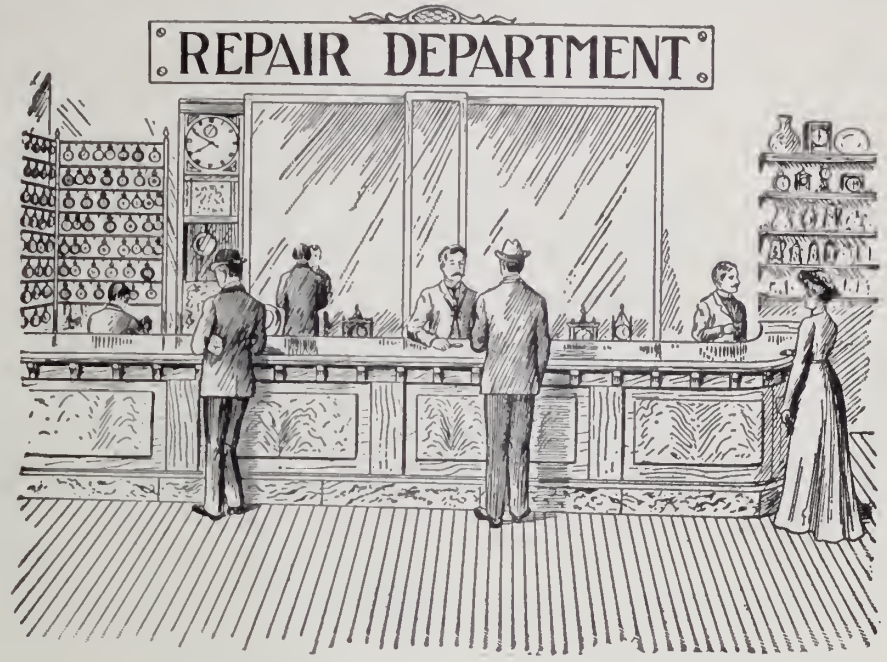
S. O. Bigney & Co.

NEW YORK OFFICE,

3 MAIDEN LANE.

FACTORY, Attleboro, Mass.

HIGH GRADE 14 K. FILLED CHAINS
WARRANTED
TRADE MARK



The REPAIRING

END OF YOUR BUSINESS IS THE MOST IMPORTANT PART OF IT

More people come into your store to leave work than to purchase goods.

Almost every one of your good customers became so through your repair department.

Progressive jewelers know this and concentrate their efforts on the repair department of their business. They give it the most prominent place in their stores; they emphasize it in all their advertisements; they keep themselves and their employes thoroughly informed on the costs of all kinds of work, new ideas and methods; they are courteous and accommodating to repair customers; have all work ready when promised; and do only such work at home as they can do well.

They send all the rest to us.

We devote our entire time, energy, capital, and twenty-five years' experience to this important branch of the jewelry business; employ and educate the best help that can be obtained; systematize and inspect the work, and use every modern method to produce the best work promptly at reasonable prices.

It is to your interest to do business with us, it is to our interest to have you.

Let us work together.

WENDELL & COMPANY

The Special Manufacturers for the Retail Jewelry Trade
Do a larger variety of work than any other firm in the country

TWO WONDERFUL SHOPS:

103 and 105 William Street
Near Maiden Lane
NEW YORK

57 Washington Street
Near State Street
CHICAGO

FILLED versus SOLID WATCH CASES

IT IS ADMITTED, of course, that a Solid Case is worth more intrinsically than a Gold Filled one. The question is, "Does the former necessarily possess greater *practical wearing qualities?*"

The Wadsworth "PERMANENT"—Worthy of Its Name

QUERY:

Is not the finest type of Filled Case as capable of resisting the ordinary surface wear as if it were solid gold all through? If so, what a saving in cost! The WADSWORTH "PERMANENT" CASE answers these questions in favor of the best type of Filled Case. Nor are consummate style, form and finish lacking. Attractive prices.

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

THE NAME THAT STANDS

FOR

Worth and Wear

IS

WADSWORTH

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

Never in the history of our company have we manufactured so many high-grade movements as we are now turning out every working day.

Never in the history of our company have we been so far behind our orders.

This is convincing evidence that the retail jeweler is pushing the sale of those movements that give him the best satisfaction.

ILLINOIS WATCH COMPANY

SPRINGFIELD

OLD RELIABLE
W. & S. B.★ 1-10
Warranted to give satisfaction

GLOBE FILLED
W. & S. B.★ 1-8
Warranted 20 Years

W. & S. B.★ Chains, Lockets and Bracelets are the highest grade of gold filled jewelry.

W. & S. B.★ goods are finished by the Wearbest secret hardening process and will wear a third longer.

W. & S. B.★ goods are NOT SOLD to Department Stores or Retail Mail Order Houses. Only legitimate jewelers handle W. & S. B.★ goods.

Every Retail Jeweler gets a premium
Who, before January 1, 1907, buys 40 or more W. & S. B.★ Chains

W. & S. BLACKINTON CO.
Manufacturers

NEW YORK
14 Maiden Lane

Factory, North Attleboro, Mass.

Dueber

is the name most intimately known to the Watch Trade of the United States as associated with the Watch Case industry. The name "Dueber" on any Watch Case is an absolute guarantee of good quality, artistic conception and fine workmanship.

Hampden

stands for what is peerless in American Watch Movements. For twenty-five years the name has borne an unrivaled reputation, and the Hampden high-grade movement has been a standard for imitators to work from.

Watches

are an essential part of every retail jeweler's stock, and to have the right kind of watches should be the care of every dealer. The more consideration given to this subject the more sure are Dueber-Hampden Watches to be chosen.

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

Talent, Energy and Progression

are the qualities necessary to achieve success in this strenuous age

¶ The followers of the "let well enough alone" policy are living in the past and become the victims of the ambitious, hustling competitors who, looking into the future, constantly go forward.

¶ The forward pace in business is made more easy and quick by selling the right kind of goods; goods that are satisfying in quality and value and that add to the reputation of the merchant.

¶ ***We offer you goods that have all the requisites necessary to please and satisfy your customers, that equal in value the cost, and will never mar your reputation from being associated with.***

¶ We refer to

Illinois Watches and Hamilton Watches

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

THE KELLER LINE

A 10 K. Line that is 10 K.



MANUFACTURERS OF

FINE GOLD JEWELRY, Bracelets, Brooches, Rings, Cuff Buttons, Scarf Pins, Lockets, Fobs, Tie Clasps, Neck Chains, Crosses, Lorgnette Chains, etc.

THE KELLER JEWELRY MFG. CO.

64 Nassau Street, New York.

3 WELL BALANCED REASONS



Durability
Beauty of Design
Workmanship

STAR WATCH CASE CO.

FACTORY
Ludington, Mich.

CHICAGO
701 Heyworth Building

NEW YORK
37 Maiden Lane

For sale by all jobbers, or write us



S. E. HOWARD'S SON & CO.

15 WEST 24th STREET, NEW YORK CITY

OPPOSITE 5th AVENUE HOTEL

Manufacturers of

High Grade Hair Brushes

and Artistic Merchandise for the TOILET TABLE.

We solicit your inspection of matched sets in color and figure, beautiful in design, as well as articles for use.



In addition to many hundred styles of Hair Brushes, we make the necessary articles to completely "fit up" the highest quality of Leather Bags and Suit Cases.

"HOWARD'S QUALITY"







Silver Deposit Ware

THE ever-increasing popularity of Silver Deposit Ware leads the Whiting Company to direct particular attention to the attractive and very complete line now shown by them at prices which will, on examination, be found to compare most favorably with those demanded for articles of a similar character but of markedly inferior quality.

¶ As the accompanying illustrations will serve to indicate, this artistic ware is notable for the markedly decorative effect which it insures at a comparatively moderate cost.

¶ At the same time it may be pointed out that while these particular examples shown are suggestive of one of its most effective applications, the Deposit process can with equal fitness be adapted to every desirable form of ceramic or glass ware, thus very materially widening the range of its utility.

¶ Among the articles in this ware offered by the Whiting Company, complete, are

Tea and Coffee Services.
Liqueur Sets.
Sherbet and Champagne Cups.
Whiskey Jugs and Bottles.
Cock-tail Glasses.
Lemonade Glasses.
Claret and Cordial Glasses.
High-Ball Glasses.

TRADE  MARK

The Whiting Mfg. Co.

SILVERSMITHS

Broadway and Nineteenth Street, New York

ROSE ORNAMENTATION, DESIGN SIMPLE, YET EXQUISITELY BEAUTIFUL. A MOST POPULAR PATTERN, UNIVERSALLY ADMIRED.

The Adrea

THIS IS THE THIRD OF OUR BEST SELLING TOILET PATTERNS.



The Woodside Sterling Co., 192 Broadway, New York.

THE PRINCESS



We take pleasure in presenting a new, original and **MODERATE-PRICED** Toilet Ware Pattern for the holiday trade. We are prepared to make **IMMEDIATE DELIVERY** of these goods, prices of which may be obtained on application.

DOMINICK & HAFF

SILVERSMITHS

FACTORY AND SALESROOM, 543-5-7 WEST 23D STREET, NEW YORK

NOVEMBER



A Third of the year's business, practically, will have to be crowded into the period between now and Christmas.

It is the time of all times to make your strongest bid for trade in all lines.

When you talk or display watch chains, it's certain that the strongest appeal for business can be made with SIMMONS CHAINS.

You can confidently invite comparison of the Simmons patterns, Simmons style and Simmons quality, with any other make of chains shown elsewhere. They are goods that you can push with full assurance that your efforts will be well repaid.

R. F. SIMMONS COMPANY
Main Office and Works, ATTLEBORO, MASS.

Salesrooms: 9-13 Maiden Lane, New York
42 Madison St. (Heyworth Bldg.) Chicago


Table Fork.


Jelly Spoon.


Gravy Ladle.


Butter Spreader.



The "Pilgrim" Pattern

"Pilgrim" pattern *will remain permanently in demand,* for it possesses every quality that intelligent buyers appreciate, and is without doubt the most artistic "thread" pattern ever placed on the market. Its design is characterized by simple elegance, dignity and refinement.



Made in all the fancy pieces.

Frank W. Smith Co. Manufacturers of Sterling Silverware
GARDNER, MASS.

See Opposite Page

Your Christmas Buying Made Easy.

YOUR Christmas Buying—your gift making in particular—is made safe and easy. Buy as your guide the **Christmas DELINEATOR** (now ready). The truth and reliability of every offer of every article advertised is guaranteed by the DELINEATOR. The first, the easiest, and the best guide for holiday buying—brimful and overflowing with suggestions that are bright and accurate and practical. A holiday trip in itself!

Some of the Christmas Suggestions
and everyday suggestions:

Globe-Wernicke "Elastic" Bookcases, Cincinnati, (Write for catalogue).
Meriden Britannia Co., ("Silver Plate that Wears" 1847 Rogers Bros.), Meriden, Conn.
~~Victor Talking Machine Co.~~ and Opera II Trovatore complete on Victor Records to be ~~Camden, N.J.~~

See Opposite Page

This announcement calling attention to the most prominent advertisers is published by the Delineator in 510 prominent daily newspapers, occupying in its original form eight inches, triple column. The Meriden Britannia Co.'s "1847 ROGERS BROS." goods *are the only silverware mentioned.* It's *your* advertisement if you handle Meriden Britannia Co. goods.

~~The Regina Co., (Music Boxes—Player Pianos—Chime Clocks) New York & Chicago.~~

—pictured and described in full detail in the

Christmas DELINEATOR (Now Ready).

A partial list of the 510 papers—classified by states and cities—in which the Delineator's Holiday Announcement mentions Meriden Britannia Co. goods, appears below, together with dates of insertion. Besides those mentioned, papers published in Alabama, Arizona, Arkansas, Colorado, Florida, Idaho, Indiana, Indian Territory, Kansas, Kentucky, Louisiana, Maryland, Minnesota, Michigan, Mississippi, Missouri, Montana, Nebraska, Nevada, North Carolina, North Dakota, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming, carry the announcement.

CALIFORNIA—Nov. 9.
Los Angeles—Record, Express.
San Francisco—Bulletin, Call, Chronicle.
Oakland—Inquirer.
Sacramento—Union.
San Jose—Herald-Mercury.
Alameda—Argus.
Stockton—Record.
Berkeley—Gazette.
San Diego—Sun.
Fresno—Democrat.
Pasadena—Star.

CONNECTICUT—Nov. 17.
Bridgeport—Post.
New Haven—Union, Register.
Meriden—Record.
Waterbury—Republican.
New Britain—Herald.
New London—Day.
Stamford—Advocate.
Danbury—News.
Norwich—Bulletin.
Ansonia—Sentinel.
Naugatuck—News.
Hartford—Times.

DELAWARE—Nov. 12.
Wilmington—Journal-Republican.

DIST. OF COLUMBIA—Nov. 12.
Post, Star, Times.

GEORGIA—Nov. 12.
Atlanta—Constitution, News, Journal.
Savannah—News.
Augusta—Chronicle.
Macon—Telegraph.
Columbus—Ledger.
Athens—Banner.
Brunswick—Journal.

ILLINOIS—Nov. 12.
Peoria—Star, Journal.
Chicago—Journal, News, Post, Tribune, Interocean.
Alton—Telegraph.
Freeport—Bulletin.
Jacksonville—Journal.
Rock Island—Argus.
Belleville—News-Democrat.
Danville—Commercial News.
Galesburg—Mail.
Kankakee—Democrat.
Moline—Journal.
Streator—Free Press.
Cairo—Bulletin.
La Salle—Post.
Ottawa—Republican Times.
Aurora—News.
Decatur—Review.
Elgin—News.
Quincy—Journal.
Springfield—State Register.
Bloomington—Pantagraph.
East St. Louis—Commercial.
Joliet—News.
Rockford—Republic.
Kewanee—Star Courier.

IOWA—Nov. 12.
Des Moines—Register-Ledger, Capitol.
Burlington—Hawkeye.
Clinton—Advertiser.
Davenport—Times.
Sioux City—Journal.
Cedar Rapids—Gazette.
Council Bluffs—Nonpareil (Nov. 9).
Dubuque—Telegraph Herald.
Ottumwa—Courier.
Keokuk—Gate City.
Muscatine—Journal.
Fort Dodge—Messenger.
Marshalltown—Times-Republican.
Waterloo—Courier.

MAINE—Nov. 16.
Portland—Express.
Bangor—News.
Lewiston—Journal.
Biddeford—Record.
Bath—Times.
Augusta—Kennebec Journal.

MASSACHUSETTS—Nov. 17.
Boston—Journal, Post, Transcript, Globe.
Fall River—News.
Lowell—Mail.
New Bedford—Standard.
Worcester—Telegram.
Lynn—Item.
Springfield—Union (M. and E.)
Brockton—Enterprise.
Chelsea—Record.
Fitchburg—News.
Haverhill—Gazette.
Malden—News.
Salem—News.
Holyoke—Transcript.
Pittsfield—Eagle.
Waltham—Free Press-Tribune.
Gloucester—Times.
North Adams—Transcript.
Quincy—Ledger.
Taunton—Gazette.
Northampton—Hampshire Gazette.
Woburn—Times.
Newburyport—News.
Attleboro—Sun.
Leominster—Enterprise.
Milford—Journal.
Beverley—Times.
Clinton—Item.
Gardner—News.
Marlboro—Enterprise.
Melrose—Journal.
S. Framingham—News.
Amesbury—News.
Wakefield—Item.

NEW HAMPSHIRE—Nov. 16.
Portsmouth—Herald.
Dover—Foster's Democrat.
Manchester—Union.
Nashua—Telegraph.
Concord—Patriot.

NEW JERSEY—Nov. 19.
Camden—Post, Telegram.
Hoboken—Observer.
Newark—News.
Trenton—Times.
Elizabeth—Times, Journal.
Paterson—Guardian.
Atlantic City—Press.
Bayonne—Times.
Bridgeton—News.
Millville—Republican.
Morristown—Express.
Phillipsburg—Post (Nov. 15).
New Brunswick—Home News.
Passaic—Herald.
Perth Amboy—News.
Plainfield—Press.
Town of Union—Despatch.

NEW YORK—Nov. 16.
Albany—Times-Union.
Buffalo—Express, News, Times, Courier and Enquirer.
New York City—Telegram, Times, Globe, Herald, Press.
Syracuse—Post Standard, Journal.
Utica—Press.
Brooklyn—Eagle, Citizen, Times.
Rochester—Democrat-Chronicle.
Troy—Standard.
Elmira—Star.
Binghamton—Press.
Auburn—Advertiser.
Schenectady—Gazette.
Yonkers—Herald.
Jamestown—Post.
Oswego—Record.
Kingston—Freeman.
Cohoes—Republican.
Corning—Leader.
Geneva—Times-Courier.
Ithaca—News.
Peekskill—News.
Dunkirk—Observer.
Glens Falls—Times.
Hornellsville—Times.
Johnstown—Republican.
Little Falls—Times.
Ogdensburg—Journal.
Saratoga Springs—Saratogian.
Amsterdam—Recorder.
Mount Vernon—Argus.
Watertown—Standard.
Gloversville—Leader.
Lockport—Journal.
Niagara Falls—Gazette.
Middletown—Times.
Rome—Sentinel.
Canandaigua—West Ontario Co. Chronicle.
Cortland—Standard.

OHIO—Nov. 15.
Cincinnati—Commercial Tribune, Inquirer, Times-Star.
Toledo—Times and News Bee.
Cleveland—Plain Dealer, Press, News.
Dayton—News, Herald.
Akron—Beacon Journal.
Hamilton—Republican News.
Springfield—News.
Zanesville—Signal.
Canton—Repository.
Lima—Republican-Gazette.
Youngstown—Telegram.
Steubenville—Herald-Star.
Mansfield—News.
Newark—Advocate.
Portsmouth—Times.
Sandusky—Star Journal.
Findlay—Republican.
Columbus—Citizen, Ohio State Journal.
Ashtabula—Beacon Record.
Ironton—Irontonian.
Marion—Star.
Chillicothe—News Advertiser.
Marietta—Register.
Massillon—Independent.
Piqua—Call.
Tiffin—Advertiser.
Bellaire—Independent.
East Liverpool—Review.



Silver for all is the wise decision of many who bestow gifts. Table silver, toilet silver, articles for children, articles for men—there's something in the silver line for everybody. Make your selection from the famous

"1847 ROGERS BROS."

"Silver Plate that Wears".

For sixty years this well known brand of silver-plate has represented the highest standard of quality, finish and design.

Knives, forks, spoons, serving pieces, etc., bear the mark "1847 ROGERS BROS." Candelabra, jewel cases, trays, dishes of all kinds, etc., are stamped 1847 ROGERS BROS. Sold by all leading dealers everywhere. Our **Catalogue "66"** is a valuable aid in making selections. Send for it.

MADE AND GUARANTEED BY
1847
ROGERS BROS.

MERIDEN BRITANNIA CO.,
Meriden, Conn.
(International Silver Co., Successor).

The "Royal Baby Plate" is entirely new. It cannot be upset, nor the food spilled. Encourages the child to use a spoon—the rim does it. Made exclusively by us in silver plate and sterling. Ask your dealer to show it to you.

The above advertisement will appear in the Holiday issue of the Delineator and other magazines having a circulation of over 1,500,000 and appearing about November 10th. (See opposite page.)



No. 75
Capacity,
2½ Pints

Sternau Fancy Teakettles made in Nickel-plate, Copper and Silver-plate are suitable for the Holiday trade

If It Burns Alcohol, We Make It

Talk to Jewelers

Sternau Specialties add lustre to the appearance of your store. Inasmuch as they are ornamental, they are decidedly useful in the daily routine of the household.

A woman will scan the stock in the specialty corner of a jewelry store with the utmost interest, and it furthers the sale of your other goods. Why not do as other jewelers are doing, and add new, profitable, and salable articles to your line?

Our new Catalogue, No. 21, showing our complete line, will be sent on request

S. STERNAU & CO.

New York Salesrooms:
Broadway and Park Place
Opposite Post Office

Makers of Chafing-Dishes and their Accessories, Coffee Machines, Alcohol Stoves, Smokers' Articles, etc.

Office and Factory:
195 Plymouth Street,
Brooklyn, N. Y.

ASK YOUR JOBBER FOR

The Wonder of the Bracelet World



PAT. PENDING.

A Positive Secret Joint and Catch

Satisfaction Guaranteed or New One Given In Exchange

MAKERS OF

American Lever
Cuff and Collar Buttons
Scarf Pins
Brooches
Links
Handy Pins
Studs
Hat Pins
Fobs
Chains

ALL GOODS



BEAR THIS TRADE-MARK



PATENT PENDING.

PARKS BROS. & ROGERS, Providence, R. I.

Sole Agents for
KREMENTZ ONE-PIECE COLLAR BUTTONS

New York Office, 20 Maiden Lane



WORLD BRAND SILVER

THE manufacturers of World Brand Silver take pleasure in submitting for your inspection a reproduction of their new design which will be known as the "Moselle" pattern. ¶ Into the creation of these beautiful pieces of "silver art" we have put the work and study of many months. The result, we feel, is worthy of the reputation for quality, which World Brand Silver has always held.

Let us send you our trade catalogue, illustrating and pricing our entire line.

American Silver Company

Factory: BRISTOL, CONN.

New York
46 West Broadway

Chicago
Silversmiths Bldg.



"THE BRACELET HOUSE"

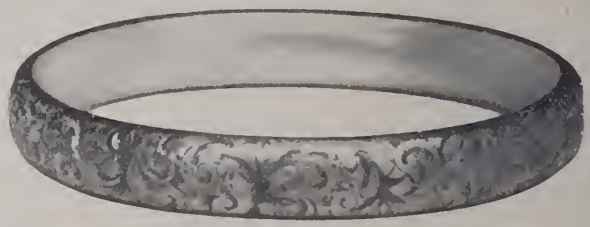
14 K. ONLY



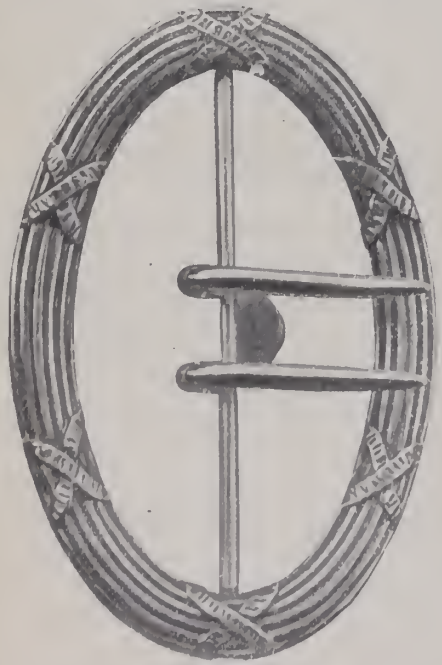
Three Good Patterns

KENT & WOODLAND

12 JOHN STREET, NEW YORK



BELT BUCKLES FOR THE HOLIDAYS



No. 662.

Our choice selection of Silver Belt Buckles, hand engraved and etched, commands the attention of the progressive jeweler.

They are good sellers for the Holidays, since fashion has dictated their extensive use.

Prices range from $21.00 to $42.00 per dozen.



No. 685, Eng

PRYOR NOVELTY COMPANY

NEW YORK OFFICE, 7 MAIDEN LANE

FACTORY AND OFFICE: 473-475 WASHINGTON ST., NEWARK, N. J.

CORAL—FROM FISHERIES TO YOU

CORAL

OUR OWN
CORAL FISHERIES
IN JAPAN

Gold Medal, Turin, 1884

Grand Prix, Liege, 1905



CORAL MANUFACTURING COMPANY

OUR OWN
CORAL FISHERIES
IN ITALY

Silver Medal, Melbourne, 1880

Gold Medal, St. Louis, 1904

CORAL

Factory at TORRE DEL GRECO, ITALY. Offices in PARIS, LONDON and NEW YORK.

With the rapidly growing demand for superior coral we are in a position to-day to present the **most complete** and **finest stock of coral jewelry in the world,** being the **only house in the United States possessing own fisheries in Italy** and **Japan** and the **largest house in the world** making an exclusive specialty of coral.

The newest and best creations in Coral Necklaces, Bracelets, Combs, Scarf Pins, Hat Pins, Buckles, Brooches, etc. Necklaces in extra light pink, and white with pink, a specialty.

A new and magnificent variety of coral cameo necklaces, bracelets and scarf pins adds greatly to the wonders of our coral products.

OUR OWN DESIGNS AND MANUFACTURES. FISHERY PRICES.

Telephone, 5412 Franklin.

BORRELLI & VITELLI, 401 BROADWAY, NEW YORK.

We invite out-of-town buyers to see our line of Bracelets



We are making the largest line of

Bracelets

in the country, set with

Diamonds, Rubies, Sapphires, Peridots and all the Modern Stones

SET IN BOTH

Ten and Fourteen Karat Gold and Platinum

Also a large variety of designs in Carved, Engraved, Chased and Plain

Charles P. Goldsmith & Co.

33 Gold Street, New York

Our salesmen are now out with our large line of Bracelets



Actual Size—Best Quality Rolled Plate

BRACELETS

Are one of the leading money makers of the present prosperous season.

Our experience in the making reaches back for years—and our present line, comprising over 600 different styles, bears ample proof that we have profited by this long prestige, and that it is not a hit-or-miss proposition we present to you, but definite and clear-cut ideas, artistically and intelligently carried out.

Any leading jobber will be glad to show you these goods—and an inspection of the goods will prove conclusively their worth to you.

WHITING & DAVIS

PLAINVILLE, MASS.

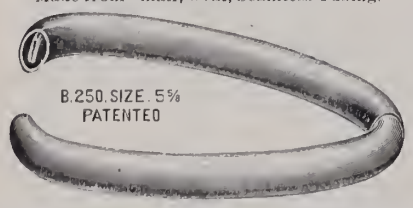
New York Office - - 7 Maiden Lane

The NEWEST and BEST BRACELETS!

The "Bates" ("KANT KUM OFF" PULL and TWIST.)

FOR LITTLE FOLKS.

Made from Small, Oval, Seamless Tubing.



The Original "Bates" Bracelet,

Made from Small, Oval, Seamless Tubing.



ALL of our GOODS are guaranteed.

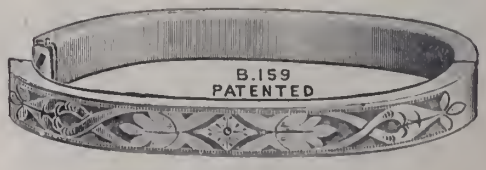
ALL of our ORDERS promptly filled.

The "WINNA"

The Strongest Secret Joint and Catch Bracelet on the Market.

Made from Rectangular Seamless Tubing.





BATES & BACON,

NEW YORK OFFICE, 9 Maiden Lane.
CHICAGO OFFICE, 103 State Street.

Makers of HIGH GRADE CHAINS.

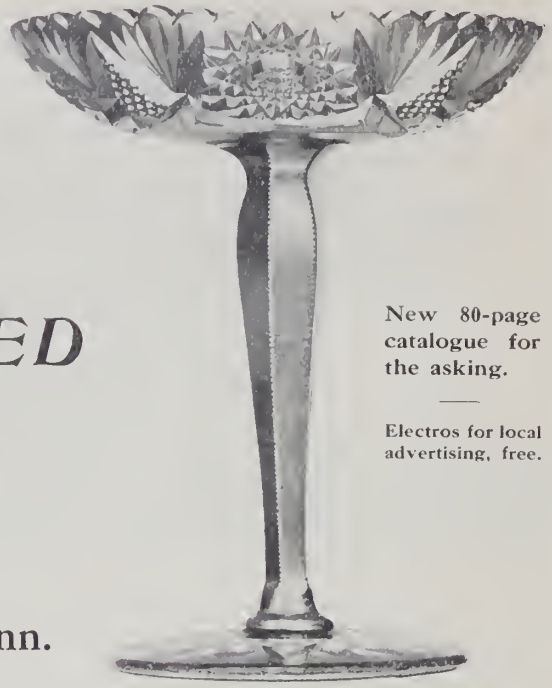
Attleboro, Mass.

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On Punch Sets, Whiskey, Wine, Cordial, Lemonade and Water Sets. Also on Special Presentation Pieces in

BERGEN POPULAR-PRICED CUT GLASS

Fairly Prompt Delivery on Staples



New 80-page catalogue for the asking.

Electros for local advertising, free.

The J. D. BERGEN CO., Meriden, Conn.

All our product has the standard "Bergen" finish.

Japanese Coral Jewelry

Necklaces Bracelets and Combs

THERE is Coral and Coral. To realize its decorative possibilities you must see the finest. The most beautiful of all, the variety distinguished by the richest color, the lightest and rarest tint, is admitted to be the famous Japanese Coral. An exclusive line.

This interesting product is applied with telling artistic effect to our distinctive lines of Bracelets, Combs and Necklaces. Hungarian, Celtic and other typical effects. Gypsy Snake Bracelets. Quaint reproductions. Handsome Japanese Coral Strands from $75 to $350.

D. Lisner & Co.

Creating Importers of

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

ALETHEA SIGNET and ALETHEA BABY



Unsurpassed Quality
Unequalled Design
Unexcelled Workmanship

Three reasons which bear upon the success of ALETHEA BRACELETS

WOLCOTT MFG. CO. 71 Peck Street, Providence, R. I.

TRAVELERS' FOLDING GARMENT HANGER

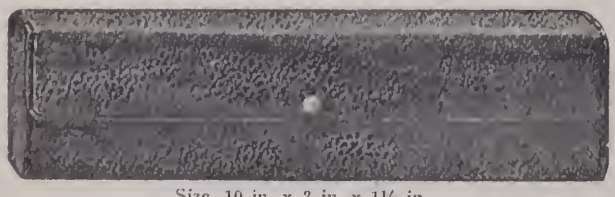
AN IDEAL GIFT



A LEATHER GOODS SPECIALTY that SELLS. everywhere. Appeals to people of refinement and good taste. Just the thing for a Christmas gift.

Thoroughly practical, superior in quality and finish. Sets of 3, 4 and 6 in handsome leather cases or bags—morocco, sheepskin, pigskin, sole leather, seal, ooze and alligator in striking colors. Also tapestry and brocade cases. For men and women.

SIX GO IN THIS CASE. PRICE $2.00.



Size, 10 in. x 3 in. x 1½ in.

Retail prices from $1.00 per set of 3 (nickel plated) with bag—up to $5.00 per set of 6 (gold plated) in case.

Write to-day for catalogue and dealers' discount.

Tilden-Thurber Co., Providence, R. I.

OR

C. F. RUMPP & SONS, Philadelphia, Pa.

Success

We all have a goal we are striving to reach--"SUCCESS"

For the jeweler it means essentially the confidence, good-will and esteem of his trade. To establish and maintain same, it is necessary that he have goods on which he can rely fully in every respect; and which when bought by his customer, will give permanent satisfaction. Our lines, marked with the "Rose" trade-mark, are of exactly that character. Our established reputation of over 40 years is back of same, and our large list of satisfied customers is ample proof of the reliability of our assertions.

It is high time that your stock was replete with "Sellers"; we are ready now, as always, to supply the demand. Everything in the line of Diamonds, Watches and Gold Jewelry.

Elk and Eagle Goods a Specialty

Henry Freund & Bro.

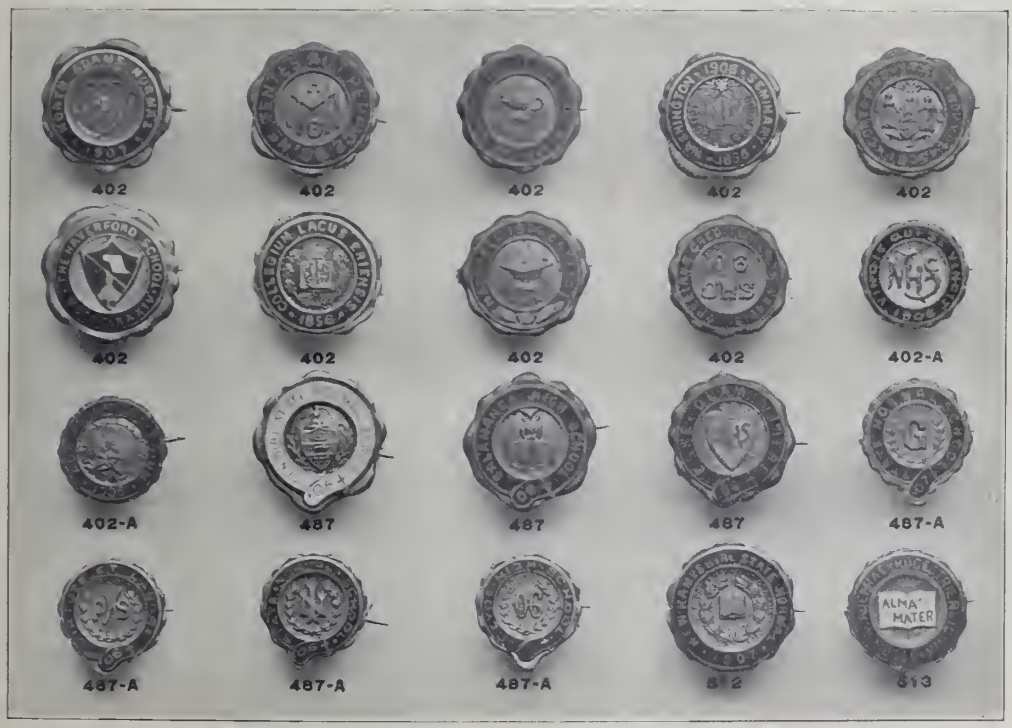
71 Nassau Street

NEW YORK

"Sellers of Sellers"



Jewelers! School Seals are Popular.



Seals are very popular, and we show here only a few of the many made for the different schools last year.

For a State School or University no pin would be more appropriate than one with the Coat of Arms of the State in the center. If the school has no official seal, let us make a pin for you showing the characteristics of this design. If you do not care to have pin made in either of these ways, substitute the year and class initials and have the class motto in the circle.

We make seals in two sizes and three different ways, as you will see by the illustrations. Advise us regarding your wishes, stating quality and quantity desired, and we will be pleased to have prepared a colored sketch embodying your ideas, and forward with prices.

Send for our new catalog of Flag and Class pins. You can make more money handling Bastian's than any other. Special designs and estimates free of charge.

BASTIAN BROS., N. 21 South Avenue, Rochester, N. Y.



Quality and Finish Consistent with twenty years' experience. Original and Exclusive Designs.



NEW YORK,
3 MAIDEN LANE.

CHICAGO,
42 MADISON ST.

MOORE & SON,

ESTABLISHED 1886. NEWARK, N. J. INCORPORATED 1903.



DAY by day we are adding new sellers to our line. Here are a few of them. Write us when in need of Rings and Diamond Mountings.

Seeing is believing; therefore, if you will be convinced do not fail to see our line when our salesmen are in your territory and afford you the opportunity.

Ross, Saltman & Anderson

89 Fulton Street, New York

HENRY C. HASKELL :: DESIGNER AND MAKER

15 W. 27th St. New York

Original Designs and estimates promptly sent upon request



1634 1448 1679 1666

DESIGNS

For Silverware, Novelties and Jewelry : : : : : :

FINE ETCHING

Do not fail to have some etching in your line. We'll do the etching for you in first-class style.

CHARLES M. PRIOR ('PHONE 1224 HARLEM) 1683 Madison Ave., New York

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THE BEST

SOLID GOLD CHAINS

THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade K Mark

1850 1906

ALOIS KOHN & CO.

16-18 Maiden Lane, New York

Makers of Gold Chains of every kind



M. SCHIFF

Established 1876

82-84 Nassau St., N. Y.

'Phone 801 John.

Manufacturer of fine Diamond Mountings, Lockets and Buttons. Patentee of

THE NEW IMPROVED

Ear Screw

The only one on the market of its kind, absolutely secure. Special attention paid to all order work.

CAN MAKE BRACELETS OF ANY STYLE AND SIZE

OSTBY & BARTON COMPANY

PROVIDENCE, R. I.

Manufacturers of the Newest Designs in

GOLD RINGS

Brooches, Mountings

and Gold Filled Seamless Rings, including the Old Reliable THREE CROWN

"None but the Newest.—Only the Best"

NEW YORK, 13 Maiden Lane CHICAGO, 103 State Street

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



TRADE-MARK.

M. B. BRYANT & CO.,

No. 7 MAIDEN LANE, NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

The Appeal to Masculine Taste

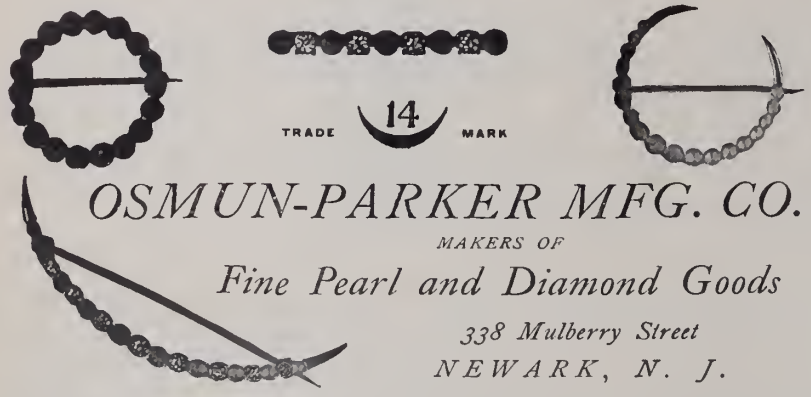
EXPERIENTIA DOCET

THE STANDARD of taste in Men's Jewelry is constantly being raised; a fact to which this house has contributed. Beauty should unite with character and individuality in such products. The Holiday demand for our creations in this class will be large.

EXPERIENTIA DOCET

Durand & Company,

49-51 Franklin Street, Newark, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street

NEWARK, N. J.



Fancy Designs in *Jewelry* OF ALL KINDS.

Collarettes, Brooches, Scarf Pins, Buttons, Necklaces, Hatpins, Etc.

A. J. Hedges & Co.,

Makers of Exclusive Designs in 14K. Jewelry.

14 K TRADE-MARK

14 John Street, New York.

SCARF PINS

TRADE S MARK

Amethyst, carbuncle, jade, moonstone, topaz, and other stones, mounted in plain edge settings.

24 John St., New York. **Geo. O. Street & Sons.**



Patented

Made in 14K. Gold only

The Transit Ticket Holder

One to Twenty "Sub," "L" or Ferry Tickets.

CARRINGTON & CO.

Sales-Agent.

7 Maiden Lane, New York

¶ Our line of Fobs is now complete and is the best we have ever shown.

¶ The new patterns we have added to our Chatelaines give us the finest line of up-to-date pins in the market.

¶ Fancy Stone Brooches and Scarf Pins are a specialty with us and bid fair to be more popular this year than last.

¶ Our line of linen finished Cuff Pins is very popular.

Snow & Westcott

Makers of Good Jewelry for Over Seventy Years.

21 MAIDEN LANE NEW YORK

COMBS
THAT INVITE COMPARISON

COMPETITION ceases to be dreaded where the appeal is one of distinctive quality. The fact that a dealer may have bought elsewhere does not deter him when he sees these goods — he simply buys again. The styles are convincing.

The features embodied in these Combs are the result of long experience in a specialized line, which nicely gauges discriminating demand.

New shapes and rich effects. Happy combinations with pearls and gem settings. A delight to womankind.

Day, Clark & Company

14 KARAT ONLY

23 Maiden Lane New York

ESTABLISHED 1841

Carter, Howe & Co.

TRADE MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK

FACTORY, NEWARK, N. J.

A. CARTER G. R. HOWE W. T. CARTER W. T. GOUGH

ADOLPH LUTHY. PERCY W. HINE.

LUTHY & HINE,

13 EAST 30TH STREET. - NEW YORK.

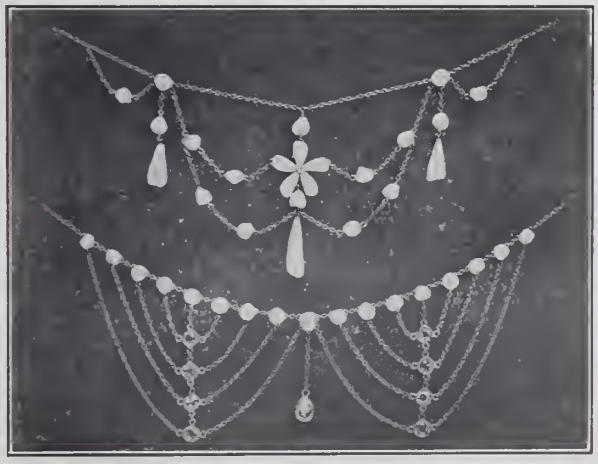
MANUFACTURERS OF

Artistic Gold and Platinum Mounted Diamond Jewelry.

Odd and Exclusive Patterns in NECKLACES, BROOCHES, BRACELETS, RINGS, RIBBON COLLARETTES, Etc.

MOUNTED WITH AQUAMARINES, PERIDOTS, AMETHYSTS AND OTHER PRECIOUS STONES.

(DIAMOND MOUNTED COMBS A SPECIALTY.)



FESTOON NECKLACES

The increasing demand for high grade Festoon Necklaces has compelled us to make up a larger and more varied line of them than ever before, set in combination with Diamonds, Baroque Pearls, Aquamarine, Topaz, Peridots, Amethysts, Turquoise, fancy Sapphires, etc., etc.

CUFF BUTTONS LOCKETS
BROOCH PINS SCARF PINS
BRACELETS

COOPER & FORMAN

OFFICE AND FACTORY
3 MAIDEN LANE, NEW YORK

MAKERS OF DIAMOND JEWELRY

ALLSOPP & ALLSOPP'S

"ORIGINAL LINE"

—OF—

BRACELETS & BANGLES

MOUNTED IN COMBINATION OF

Diamonds & Pearls
Diamonds & Sapphires
Diamonds & Emeralds
Diamonds & Baroques



Amethysts
Topazes
Peridots
Aquamarines
Etc.

FACTORY & MAIN OFFICE:
NEWARK, N. J.

A & A TRADE-MARK.

BRANCH OFFICE:
LOS ANGELES, CAL.



New Shirred Mesh Bags in Gold and Silver

One of the 100 New Styles and Designs we are showing this season

S. COTTLE COMPANY

Manufacturers of Gold and Silver Bags and Purses

31 East 17th Street New York City

STERLING BAG

No. 1621 R. Hand Made

Saw Pierced Mounting

Size 5½x4 inches

TRADE W B MARK.



WEIZENEGGER BROS.

MANUFACTURERS OF

Sterling Bags and Gold Chains

358 HALSEY ST., NEWARK, N. J.

TELEPHONE 1038 J.



BOTTLE OPENERS

Pat. Aug. 14, 1906

This illustration represents one of our many hundred designs in Buckhorn, Ivory, Ebony, Heavy Silver Mounted and Solid Silver, Etched and Engraved.
The opener itself is made of the best forged steel, and nothing can excel it in quality and beauty. Excellent sellers for the jewelry trade. Opens the bottle in four different ways.

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JOHN HASSELBRING

Manufacturing Silversmith

111-113 Himrod Street, BROOKLYN, N. Y.

·HEINTZ·BROTHERS·

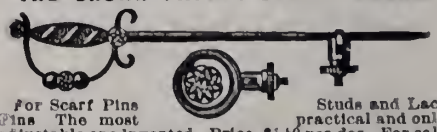
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HB RINGS ·BUFFALO· ·N·Y·

·We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade·

THE CROHN PATENT SAFETY GUARD



For Scarf Pins Studs and Lace Pins The most practical and only adjustable one invented. Price, $1.50 per doz For sale by all wholesale jewelers and material houses Sample by mail, 25c ; in 10k. gold, $1 00; 14k., $1.25. M CROHN, maker and inventor, 48 and 50 Maiden Lane. N. Y.



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved ; and 14 k. Gold, Plain and Engraved, also Set with Diamonds

A Novelty

Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order

A Good Article

We Push It

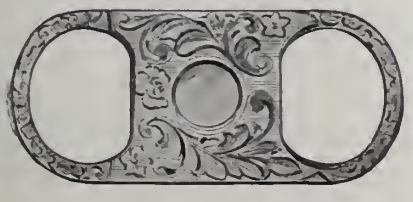
Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers

A Good Seller

Trade supplied by

Enos Richardson & Co.

23 B Maiden Lane, New York



THE

A GUARANTEE

LOCKET ® HOUSE

OF SATISFACTION

ROTHSCHILD BROS. & Co.

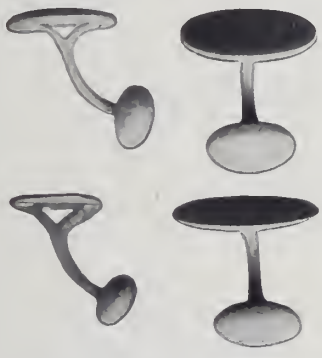
51-53 MAIDEN LANE, NEW YORK



Our Lockets ARE 10-K. or 14-K.
They have stood the test for thirty-six years.
How many have been returned to you for unsatisfactory wear?
THIS TELLS THE TALE.

LOCKETS OF EVERY DESCRIPTION

PLATINUM, KNIFE-EDGE AND PEARL PENDANTS



THE SIGNET CUFF-LINKS

are gaining in great favor with the jewelry trade. Their sale is destined to be even as great as the signet ring.

They are fitted with a 10k. *solid split post,* as shown in this illustration, and are built to withstand the pressure when pushing through the button-hole.

Selection Packages to Responsible Parties.

Many attempts to overpower the resistance of the split post by sudden expenditures of wrath have proved futile. Try it.

SCOFIELD & DeWYNGAERT, Newark, N. J.

NEW YORK OFFICE, 9 Maiden Lane.

The Comb House

We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

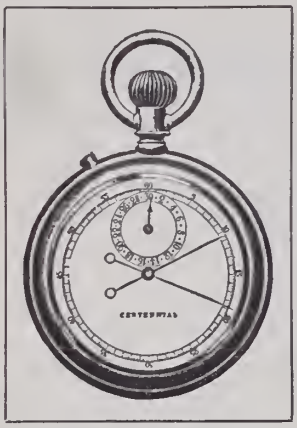
Wagner Manufacturing Co.

41 Union Square,

New York.

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.



Timer is ⅛ Larger than cut

"Watch us" always for anything you wish in the "Watch" line.

THE OLD RELIABLE

Centennial

SPLIT SECOND TIMER

"None better made"

Suitable for Racing and Mechanical Purposes.



Timer is ⅛ larger than cut

CROSS & BEGUELIN, Manufacturers, New York.

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

MANY REASONS

Exist why you should send us your sweeps, assays and refinings. Promptness, accuracy and full value are a few of the reasons.

Send us a trial order.

CONLEY & STRAIGHT,

Gold and Silver Refiners,
Assayers and Sweep Smelters,

236 EDDY STREET, - PROVIDENCE, R. I.

Dealers in Fine Gold, Silver and Copper. **All kinds of Gold and Silver Anodes.**

Pat. U.S. and Canada.

"GRIP"

The King of all card games, price 25c.; sample pack 16c., two 30c., eight $1.00. Sent prepaid at once (only on receipt of price). See last week's issue of Circular for prices of my Ring Adjusters which every jeweler should have in stock. Order 1 doz. asst. Enclose the amount. Mention order No. J and I will forward a sample pack of Grip extra. Order them to-day.

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

Mr. Retailer:

All gold case manufacturers make plain Bascine and Jurgensen shape cases. So do we, but we make a line of *unique shapes* in plain polished and engine turned effects that is exclusively **"Solidarity."** On sight you will acknowledge their supremacy. Ask your jobber for a selection package.

Solidarity Watch Case Co.

ESTABLISHED 1885

GENERAL SELLING AGENTS
JOHN W. SHERWOOD FRANK E. HARMER

3 Maiden Lane, New York

ELKS



Our
Copyrighted
Elk Head
Best in the World.

B. P. O. E.
In Horns

Diamonds set any way you want them.

Made in 3 Sizes, in Gold and Silver.

GOLD
Brooches, Lockets, Links
Bracelets, Scarfs
And Everything Else in Gold Goods

CHAS. L. TROUT & CO.
15 Maiden Lane, New York City

Unique Silver Deposit
WHISKEY JUG



7 Inches High.

Just one piece from one of the best selling and most attractive lines in town.

Depasse Mfg. Co.,
41-43 Maiden Lane, New York.

ROBERT DULK,
DESIGNER,
Etching in Gold and Silver,
Telephone, 3960 Chelsea.
No. 70 5th Avenue, NEW YORK

When we first started

making our high-grade 10K line, many were skeptical, and thought there was no chance of success.

We think that we have fully demonstrated that a heavy-weight 10K line, plump in quality—and in appearance exactly like 14K—can be made a most remarkable success.



THE 10K LINE WITH A 14K APPEARANCE

Kohn & Co

Camp and Orchard Sts., Newark, N. J.

BLANCARD & CO.,

96 MAIDEN LANE,

NEW YORK.

WELL MADE GOLD FINDINGS.



BRACELETS

IF one will pause for a moment to consider Quality, Price and Design, the conclusion is always the same, we have the Premier Line. This applies to Bracelets, and the A. O. T. G. Lines of

TRADE A.O.T.G. M.F & W. MARK.

ALWAYS ON THE GO.

ASK YOUR JOBBER FOR OUR

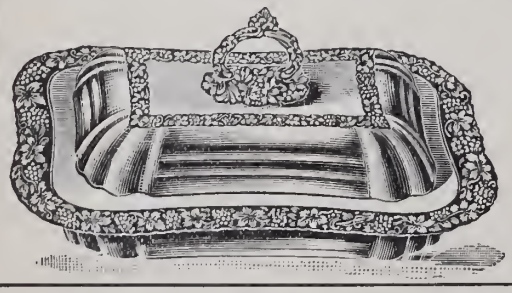
Combs	Bracelets	Baby Pins	Hat Pins
Brooches	Barrettes	Crosses	Collarettes
Scarf Pins	Buttons	Waist Sets	Silver Novelties

LOOK FOR THE TRADE-MARK

MILLER, FULLER & WHITING, MANUFACTURING JEWELERS

New York Office, 9-11 Maiden Lane. NORTH ATTLEBORO, MASS.

Sam'l Buckley & Co. English Fancy Goods



We can show you a fine line of **Sheffield Plated Trays,** and also Tea Sets, Tete-a-Tete Sets, Vegetable Sets, Wicker Bottles, Tantalus Sets, Glass, Silver, Silver Plate, etc.

118-122 Holborn, E. C., London
100 William Street, - New York



PORCELAIN TEA POT

Decorated with
SILVER DEPOSIT

Sugar and Cream Bowl complete this attractive set.

Colors: White and Gold, Blue, Olive Green and Pink.

WRITE FOR PRICES AND ILLUSTRATIONS OF OUR EXCEPTIONAL LINE

LACKNER & OHL, Manufacturing Silversmiths. 50-55 Columbia Street, NEWARK, N. J.

Roger Williams Silver Co.,

PROVIDENCE, R. I., AND NEW YORK, 860 BROADWAY.

Sterling Only.

RICH DESIGNS :: :: :: Photos on Application.

Established 1879. Manufacturer of

LOUIS W. HRABA, **Fine Leather Goods,**

29 East 19th St., New York. Exclusively for the Jewelry Trade.



1. Snap complete
2. Outside of Snap.
3. Inside of Snap.

The E. P. H. Patent
NON-PULL-OUT
Neck Chain Snap

Is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

Can be had of the following Wholesale Selling Agents:

Messrs. W. Green & Co., 81 Nassau St., New York.

M. Sickles & Sons,	Philadelphia
E. A. Cowan & Co.,	Boston
E. & J. Swigart,	Cincinnati
Swartchild & Co.,	Chicago
Nordman Brothers,	San Francisco
Leonard Krower,	New Orleans
A. Walker Co.,	Providence, R. I.
Bauman-Massa Jewelry Co.,	St. Louis

PRICES.

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz net

CASSIUS W. SEYMOUR,
37-39 Malden Lane, New York.
ALLOW ME TO CALL ON YOU IN THIS WAY



Jewelers' Stationer and Printer

Jewelers' Cards,
Tissue Paper,
Tags,
Blank Books, etc.

ROLL AND FLAT PAPERS.

Estimates cheerfully given. Mail orders promptly attended to. Let us quote you our prices on manifold books and sealing wax.

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Now is the time to place your orders for Plateaux for the HOLIDAY Trade. Assorted styles—all sizes.

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Salesrooms:
3 Maiden Lane, New York

TRADE ⊣B⊢ MARK

Manufacturing Jewelers and Silversmiths

TOILET AND MANICURE ARTICLES

FLATWARE

STERLING AND GERMAN SILVER WRIST BAGS

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BELT BUCKLES

CIGARETTE CASES

PENKNIVES and UP-TO-DATE NOVELTIES

A Quick Selling Novelty

FOR FALL AND HOLIDAY TRADE



BOTTLE OPENERS

IN STERLING SILVER, SILVER PLATE, BUCK HORN, ETC.

The convenience and cleanliness of this form of bottling having brought it into general use, these openers will be appreciated for the table. **SEND FOR CATALOGUE.**

MADE BY

WM. B. DURGIN COMPANY

Silversmiths

Concord, New Hampshire — 320 Fifth Avenue, NEW YORK

MADE IN SOLID SILVER

SOLD SEPARATELY OR BY THE SET



BRIDGE WHIST PRIZES

Few prizes for bridge whist, or any card game, could be more appropriate than the set of *Ash Receivers* represented in this illustration. The price is consistent with the quality of the goods. Jewelers will find them lively sellers at this season of the year. Write us for further information.

TRADE BB MARK

CHAS. B. BYRON

MAKER OF GOLD AND SILVER NOVELTIES

206 East 19th Street, New York

Koshland & Italie Co.

702 Chestnut Street, PHILADELPHIA, PA.

DIAMONDS

Notwithstanding the recent advances, our prices remain as before.

Send for Selection

Diamonds, Watches and Jewelry

To make your Fall and Holiday Stock complete you will require a good assortment of

The Rosary
in Fine Jewels

Five years ago the sale of the Rosary was by Catholic periodical stores only. We advised that they should form part of the staple stock of every Jeweler, and those who added this special line to their stocks have been pleased with the results.

We have a splendid variety in real and imitation stones, popular selling sizes and colors, nicely mounted in gold and rolled gold-plate.

We will, on request, send illustrated list and if you wish, we will also send a package on selection, containing a good assortment of the different grades.



One of our New Models, 1906.

The W. J. Feeley Company
Providence, R. I.

Confidence Built Upon Merit

The existing confidence created in our lines during many successful years of progress is conclusive proof of the superiority of our creations. We respectfully call your attention to our new designs for the holiday season in novelty jewelry in sterling silver:

Pearl Collars
Jeweled Combs
Pendants
Rings
Scarf Pins
Bracelets
Brooches
Etc.

GEORGE H. CAHOONE COMPANY

Makers of Artistic Jewelry

PROVIDENCE :: NEW YORK
7 Beverly Street 9 Maiden Lane
CHICAGO OFFICE, 103 State Street



We call them

BABY PINS

You may know them as Handy Pins, Cuff Pins, etc. But what is most important is the fact that we are showing the winning line of the season.

Ask your Jobber for the P. & B. Co. lines of

Lockets, Cuff Buttons, Tie Clasps, Scarf Pins, Baby Pins, Brooches, Bracelets, Hat Pins, Bead Necks, Fobs, Crosses, and Waist Sets.

We are the largest exclusive makers of 10 karat jewelry.

Potter & Buffinton Co.,
Providence, R. I.

New York Office.
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206 Kearny St.

NORMA TRADE MARK

The New NORMA

Patented Adjustable Bracelets



No. 253.



No. 265.



No. 254.



No. 271.

NORMA TRADE MARK

Examine our Popular Prices ranging from

$16.50 to $36.00 per dozen

The illustrations represent a few of the many styles we make

THE QUALITY OF ALL THESE GOODS IS FULLY GUARANTEED

Send for our new booklet, recently issued, showing all the latest patterns.

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The F. H. Sadler Co.

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ATTLEBORO, MASS.

Address all communications to Attleboro, Mass.

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LOCKETS

VERIBEST VALUE—QUALITY

QUALITY IN S. & B. L. ★ CO. LOCKETS

is through-and-through quality. It is inside the locket—in the edges—in the linings—outside—everywhere—through-and-through quality that gives our production the name, "Veribest" Lockets.

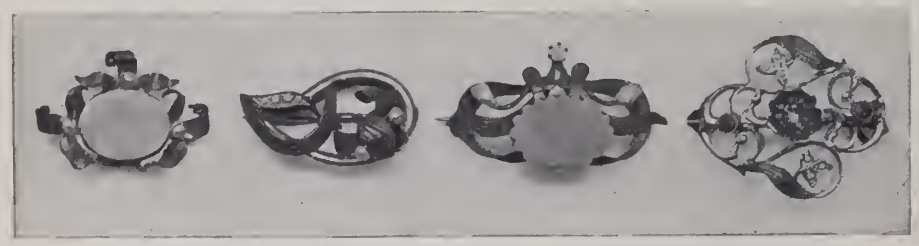


3689—3688—3687. Smaller, 3887—3885—3886

S. & B. LEDERER CO.

"VERIBEST" LOCKETS ARE HIGH GRADE, GOLD FILLED ARE SOLD THROUGH JOBBERS ONLY

★ NEW YORK CITY 9-11-13 Maiden Lane **Providence, R. I.** 100 Stewart St. CHICAGO, ILL. 131 Wabash Avenue ★



ORDERS PROVE OUR GOODS SELL

We make for the Jobbing Trade the following lines of Solid Gold Jewelry:

Rings, Scarf Pins, Studs, Brooches, Charms, Baby Pins, Handy Pins, Chain Sets, Link Buttons, Hair Barrettes, Crosses, etc.

Insist upon seeing the designs of Gold Jewelry made by the

E. L. SPENCER CO.

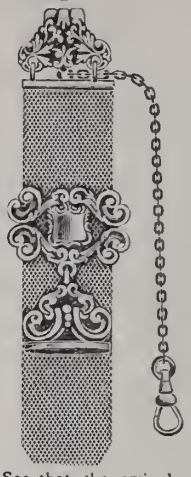
95 Chestnut Street, PROVIDENCE, R. I.

New York Office, 9-11-13 Maiden Lane.

SAMPLES ONLY.

FINBERG'S FAULTLESS FOBS.

We are shipping more Finberg's Woven Wire Fobs than we ever did. This is a fact, not a boast. The Jobber who carries them has had good success, so will the Retailer who buys from the Jobber. And rightly they should, as we make a large variety of styles of excellent designs and good quality, and at reasonable prices. Ask your Jobber to show you our line of fobs. It's worth looking at and selling.



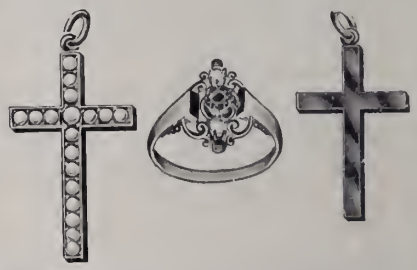
See that the swivel is marked "F.M.Co."

We also make a full line of high-grade

BRACELETS, LORGNETTES, NECK CHAINS, Etc.

FINBERG MFG. CO.

Attleboro, Mass.



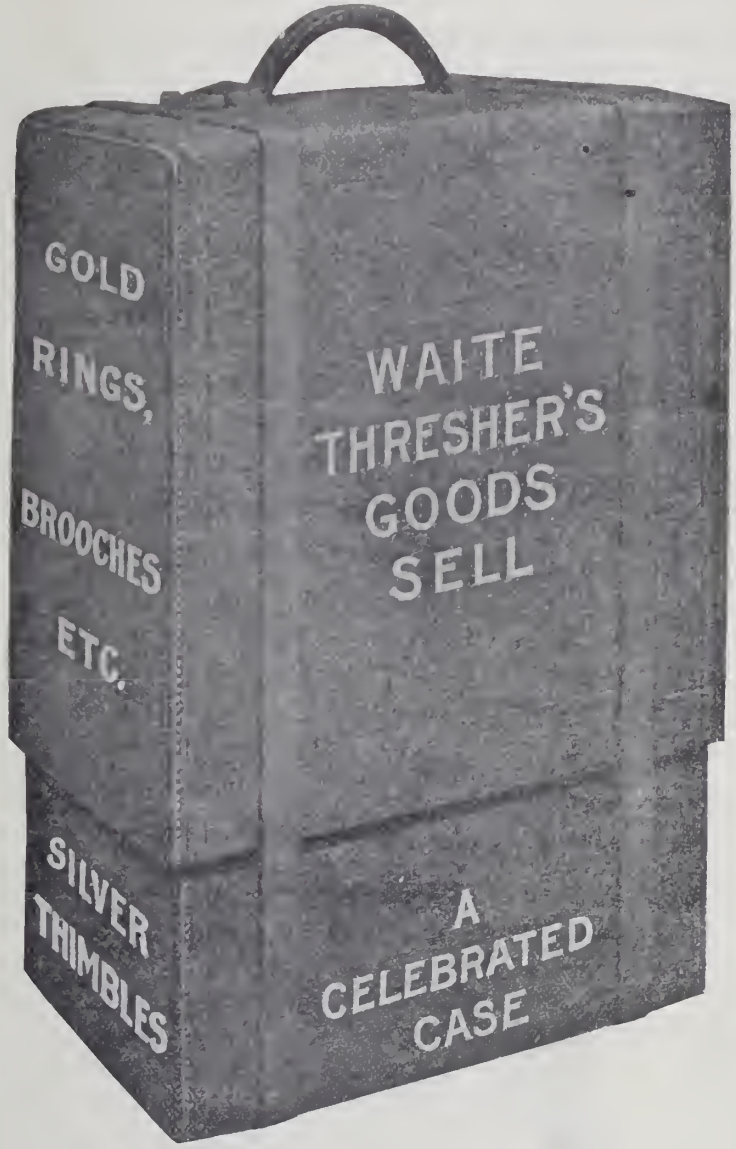
We Have Consolidated.

We beg to announce to the trade that The Wm. C. Greene Co. and the American Ring Co. have consolidated as one concern, and will be known hereafter as Wm. C. Greene Co. Together we now make one of the largest lines of gold jewelry in the country and therefore are enviably equipped to submit values and a large assortment of patterns always new and up-to-date. Among the goods of our manufacture are Rings, Brooches, Scarfpins, Bracelets, Crosses, Heart Charms, Link and Collar Buttons, Neck and Eyeglass Chains, Garter Buckles, Waist Sets, Baby Pins, etc.

Ask your jobber to see our goods as they are salable goods.

WM. C. GREENE COMPANY

PROVIDENCE, R. I.



Scarf Pins

Exclusive Novelties in Carbuncles, both in Real and Imitation Stones. Be sure and see them.

ASK YOUR JOBBER

WATCH FOR OUR NEW GOLD BRACELET

THE
EDWIN LOWE & CO., Inc.
F.W. BODWELL, Pres. and Gen. Mgr.,
116 Chestnut St., PROVIDENCE, R. I.
New York Representative, E. T. Wilson, 180 Bway.
Western Representative, S. H. Brower.

DORAN, BAGNALL & CO.

NORTH ATTLEBORO, MASS.

¶ Once more we would call your attention to our Chains. Quality and price tell, as is shown by our rapidly increasing business.

¶ All first-class jobbers now carry our Chains in large assortments, Be sure to have a selection of our Neck Chains, Guards, Fobs and Vests.

¶ They will surprise you by their selling qualities. Get your order in early if you want a sufficient quantity of those Kenilworth Bracelets—also Bangles and Signets—as there is a limit this fall.

¶ When in need of high-grade Rosaries with soldered chain, made and finished as only chain makers know how, see our line. They are sellers.

OFFICES

NEW YORK: 194 BROADWAY
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SAN FRANCISCO: 1324 GEARY STREET

F&B TRADE MARK

A Beautiful Christmas Gift

F&B TRADE MARK

A Heavy Sterling Silver Jewel Case fitted with a lock and key, and lined with either pink, pale blue, dark green or maroon silk velvet.

LARGE SIZE.
3109 Plain, polished, removable tray.
3109-E Engraved, polished, removable tray.
(Illustrations actual size)

MEDIUM SIZE.
3110 Plain, polished, removable tray.
3113 Engraved, polished, removable tray.

SMALL SIZE.
3111 Plain, polished, no tray.
3114 Engraved, polished, no tray.
3111-C Engraved Cigarette Box, Cedar lined.

OVAL.
3119 Etched top, gray finished, no tray.

SMALL OVAL.
Fancy top, not lined.
3019 Gray
3102 Gray
3103 Gray
3104 Polished
3105 Gray



We have the largest line in the country of Sterling Silver Toilet and Manicure Goods, Sets and useful Novelties.

Seamless Gold Filled **"Armlet"** Bracelets, Vest, Lorgnette and Neck Chains, Lockets, Charms, Brooches, Crosses, Earrings, Pendants, Collarettes, Barrette Pins, Hat Pins, Scarf Pins, Waist Sets, Cuff Buttons, Belt Buckles and Hair Chain Mountings.

One cent invested in a postal card will bring to you one of our new Catalogues, H, showing our full lines of goods.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths **100 Richmond Street, Providence, R. I.**

New York Salesroom
13 Maiden Lane

Chicago Salesroom
Heyworth Building, Wabash Avenue and Madison Street

Canadian Salesroom
350 King Street, Kingston, Ont.

Another Appreciation of the Work of René Lalique.

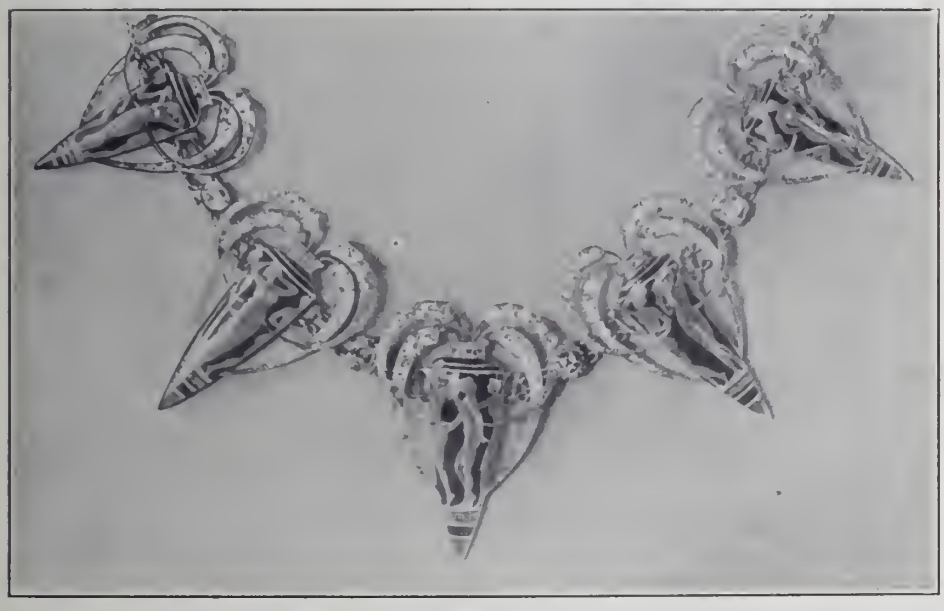
(Translated and abstracted expressly for THE JEWELERS' CIRCULAR-WEEKLY from *Art et Decoration.*)

IT is of the utmost importance that a jeweled ornament should be becoming to its wearer, and therefore it is that women of wealth are lending themselves to the habit of ordering such ornaments made to fit themselves, and no one else. Its destination known, the jeweler will remember that it is imperative a jewel should be a jewel, that it should have its habitual form, the one which is traditional to it—that is to say, a ring must be a ring, or, in other words, a hoop encircling a finger; a bracelet a bracelet, with the round form of the wrist; a necklace a necklace, with the shape of the neck; that a diadem should set well on the forehead, on the hair, and should follow the lines of the head; while, of course, a watch must have the circular form of the dial.

Decoration should not change this primary form, but should adapt itself to it. The more strictly rigorous the adaptation is the better will the end and aim of the article be achieved. No one understands more thoroughly than René Lalique this fundamental principle of his art. At the Autumn Salon Mr. Lalique exhibited insects which are living jewelry. The fluttering of their wings, their feverish agitation, one might almost say their buzzing, are examples of a most peculiar art, entirely different, for instance, from the motionless art of Egypt which represented its scarabees and its sphinxes in a form of gravity, peacefulness, serenity, almost as if embalmed. The modern artist who may hold to the remote tradition of the Egyptian sculptors from a regard for its truth has also learned from the masters of Japan the secret of giving life to the world of waters, of earth and of the air. A small masterpiece by Lalique is a shell box whose loose cover is arranged as a frame for a fish. This is an image of nature which is altogether surprising; in the creature shown one may almost say that there is the spark of life. The angry fish struggles in the small space in which it is confined exactly as if taken in a fisherman's net. Its terrible jaws are open, its big eye frightened, its muscular body distorted, its scales upstanding, its gills distended—it is a living representation of impotent rage. It is a monster bending itself to the service of art; but, notwithstanding the great animation depicted, the artist never loses sight of the exact representation of form. This remains precise through the most thrilling motions; with his scientific knowledge of weights and lines the artist displays the fleeting expressions of the individuals of the animal world, whether insects, fish, reptiles or birds. He gives also to plants their expression, their vigor and their delicacy.



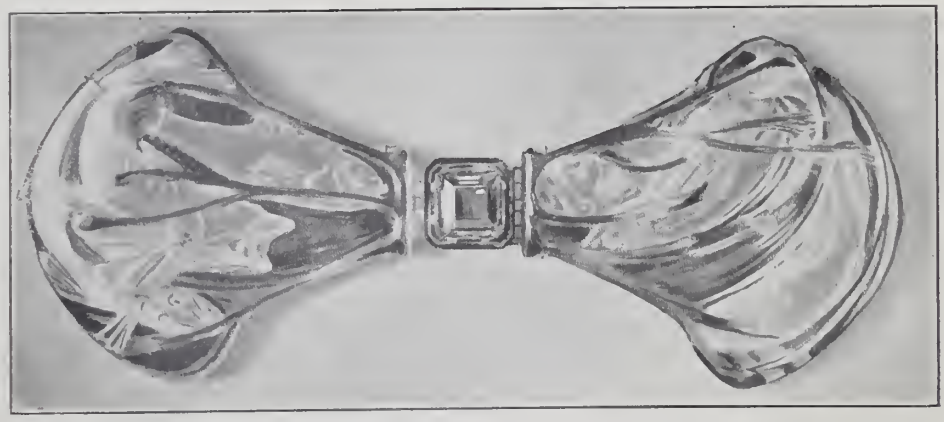
CORSAGE ORNAMENT OF ENGRAVED CRYSTAL AND ENAMELED GOLD.



NECKLACE OF CARVED CRYSTAL SET WITH DIAMONDS.

Other shell boxes done by Lalique represent beautiful insects fluttering among flowers. Fish are the principal ornaments of a waist buckle closed by an emerald. These fish, engraved and modeled in a crystal representing the peaceful lapping of the waves, seem to dart from behind sea weeds whose greenish hue give them the very aspect of wet plants dragged on by the current. This is a harmony in white and green which is quite beautiful. Again, another harmony is in yellow and gold, a neck pendant in topazes surrounded by sheaves of ripe wheat. And still another belt buckle has fish and sea weeds which a group of men are taking away.

An exquisite necklace is made of small crystal vases upon which are engraved the figures of women in the style of the nymphs and naiads of the Renaissance. From these little vases spring forth bent branches of eucalyptus set with diamonds. This is an all-white harmony, and the grace of the composition is perfect. Necklaces are necessary for women, and Mr. Lalique has again by his ingenuity succeeded in rendering



CORSAGE JEWEL OF CARVED CRYSTAL SET WITH EMERALD.

IF you are a wide-awake retail jeweler, you have been preparing some weeks back for the greatest Xmas business in the history of the jewelry trade.

The year 1906 is a year of optimists, and has no room for pessimists. Are you in the right class?

Referring to your stock of gold jewelry, have you any weak spots in it? Are your lines of rings for man, woman and child; lockets, cuff buttons, shirt studs, vest buttons, as large and complete as they should be for a big business?

If not, may we strengthen these lines through our travelers, the Larter Gold Book or Uncle Sam's Post Office?

Larter & Sons

Ring Makers

21-23

Maiden Lane

New York City



Registered Trade-Mark.

them fascinating by the infinite care of details, the witchery of the combined whole. But how many other necklaces has he prepared for the slaves of fashion! He knows well how best to obtain effect from pale gold and greenish gold. He knows in what doses the colors should be given, how to place pearls, and disposes with prudent fancy white geraniums, leaves, violets, the tiny gray-blue field flowrets with golden heads like little stars. He knows, too, how to give the impression of a flower that is fading, its detached leaves just on the point of falling.

He is fond of reptiles as well, serpents that he fairly causes to hiss in a woman's hair. He would doubtless have been delighted to dress the head of a Gorgon; but if the use of a Medusa may still be allowed



GOLD ENAMEL PENDANT WITH TOPAZES.

in our day it should certainly be in a modified form.

René Lalique is not only a jeweler, he is a goldsmith, a designer and maker of all these articles; therefore, if he used his reptiles to frame a mirror he would compel them to assume their necessary rigid curves and lines; and then, he may leave his favorite snakes to favor again his winged creatures who may lend their fairy-like beauty to a jewel, or to a chandelier.

Let us praise Lalique for having honored in jewels all that animal world which had been about neglected by artists. Search as we may, we will find few examples of this observation of the naturalist in sculpture and in the object. There are animals in Gothic art—birds, fish, crabs, seen on cathedral doors; there are animals on the dishes of Bernard de Palissy. Sculpture has represented horses, lions, dogs. But these exceptions do not make the rule.

The true masters of Lalique are the Japanese artists, for neither have the Japanese disdained the animal. They see everything in animated nature; they have captured not only the bird's flight, but that of the winged insect, and even the creatures that crawl along the earth, and hide under the leaf of a weed—the smallest, most obscure things, the tiniest fragments visible in the immense

universe. The living poetry by which the Japanese have represented the animal world is an unparalleled novelty in art. With what surprising intelligence they have produced all sorts of birds, walking on the ground, springing from branch to branch, flying in the air; and fishes swimming between waters, or ascending the foam of a waterfall; and the butterflies and the wasps and other winged things describing by slow or rapid circles their flight around flowers, and all and each of the animals that figure in the nomenclature of natural history. Japanese art in itself, in respect to animals, is a complete natural history, and the living animalistic creatures of Japan are at once incomparable works of art and documents of absolute truth.

Let us congratulate Lalique upon having understood this instruction, which is not comprehended by many, as we must confess.

Incontestably Lalique has rejuvenated the jeweler's art. He created a style in his first period by his objects with delicate lines, his frail flowers, and then as his observation became keener his execution became more supple. He has been imitated on every hand, as was to be expected. At every Salon where he exhibits his case always awakens curiosity and admiration. He deserves the interest aroused by his productions not only because of the talent he displays in the composition and the arrangement of his articles, but also by his faculty of varying them unceasingly. And while others are trying to imitate Lalique's first style, he is ever on the research for something different. A few years ago at the Salon of French artists there was a collection of diadems, buckles, rings, etc., in which opals, mother-of-pearl and pale gold made a beautiful symphony in white, dis-



CORSAGE JEWEL OF CARVED IVORY, ENGRAVED CRYSTAL AND ENAMEL.

The eyes of westerners are not yet opened to this great truth, and we continually hear the opinion expressed that the drawings and sculptures of Japan are bizarre works, chimerical fancies, a world upside down, an art of fans and screens, etc. But Lalique has known how to read these pages of living reality. Like the Japanese, he has demanded of nature her secrets, and nature has answered him, as it answers all who know how to question her. That answer is ever the same: See and understand! All that lives is perforce constituted for living. All forms, all motions, have their logic, are in harmony with an environment, demand a style of action. Now observe that logic and obtain that harmony. The expressions are infinite in number, as each creature has its own. All resemble, but all differ. There is absolute unity, but variety always and everywhere. Do not fear to lack subjects for reflection and observation. The laboratory of life works without cessation, and not the existence of any one man can exhaust the productions of nature's labor. Art has never yet done more than skim across nature. The immensity, tumultuous in movement, quivering with light, unceasingly creating phenomenal forms, has been as yet hardly perceived by the wandering eyes of artists, and these artists are great in having seized only a little of what exists, a little of what they have felt. Imitate them!

playing the originality of the artist most incontestably.

Nature is inexhaustible, and each artist can discover for himself forms unsuspected by others. Success is certain to be achieved when the artist, so to speak, can cause us to forget the matter used; when gold and enamel only show us the leaf and the flower; when the pearl and the brilliant suggest the ripe grain, the budding flower, the drop of dew; and when the glass and the crystal evoke the water of current streams or its congelation into ice. Thus precious stones as well as ordinary stones, in themselves as beautiful as rare gems, are compelled, by the skilled fingers which handle them, to hide their luxurious and costly significance in their exquisite representation of the wonderful and admired fragments of Eternal Matter.

Coral is principally cut into beads, and buttons on settings, cut *en cabochon*, and also in leaves, flowers and other shapes for making the carved ornaments seen in Naples and Genoa. It is made into charms, worn in bunches in some countries, which are supposed to dissipate the influence of the "evil eye," and occasionally appears in cameos. The cutting and working of coral occupies a considerable number of persons, the three most important factories being at Genoa and Leghorn, Italy, and Marseilles, France.

The Irish International Exhibition.

IRELAND'S forthcoming International Exhibition, which will be open from May to October, 1907, will be the biggest undertaking of its kind ever organized by Irishmen, completely dwarfing any of the expositions previously held. Work on the exhibit buildings has gone on so rapidly that they will be finished some months before the day set for opening, May 1, 1907. Machinery Hall is already completed. It is believed that 3,000,000 people will attend the exposition during the time it is open.

Foreign countries, recognizing the opportunities which the exposition will afford, are making active preparations to send exhibits. France is preparing a French section which will equal that at the exposition at Liege; Russia has appointed an agent to make necessary arrangements for a large exhibit; Italy, Canada and Australia and other countries will be well represented.

Exhibits will be classified in 19 sections, special sections being devoted to fine arts, arts and crafts, liberal arts and manufactures.

Opposite the main entrance will be the principal building, consisting of a central octagonal court, 215 feet in diameter, surrounded by a corridor capable of accommodating 7,000 people. Around this will be grouped the pavilions for the British, foreign and colonial exhibits. The machinery building will be 900 by 100 feet, giving a floor area of 92,000 square feet. The fine art gallery, one of the features of the exposition, will have 30,000 square feet, and several other buildings ranging from 10,000 to 50,000 square feet are in course of erection. Altogether, the exposition will cover 52 acres of ground.

The executive committee expects to obtain from the various railroads, steamship companies, etc., special terms for the conveyance of goods to and from the exposition. Motor power will be supplied to exhibitors at a moderate price. The charge for space will be $1 per square foot, with a minimum of $25. A sliding scale of rebates on space rents will be allowed in order to accommodate large exhibitors. Forms of application for space and power may be obtained from the secretary, James Shanks, Ballsbridge, Dublin, Ireland.

Tourmaline in Colorado.

LESS than two years ago Tourmaline gems were discovered at a place near the top of the famous Royal Gorge, near Canon City, Colo. Since that time mining for these beautiful gems has been carried on in that neighborhood with comparatively successful results. Many beautiful crystals have been found, the predominant colors being pink and green, the form of crystals comparing very nearly with those of California. The Denver lapidists have taken up the cutting and polishing of these gems, and the near future promises much for Colorado in the way of native gems that are really gems.

One of the mines which has been most extensively worked is owned by C. A. Beghtol & Co., Canon City, Colo. Mr. Beghtol has interested Denver jewelers in the product of his mine.

DIAMONDS

SIZES *and* PRICES *for* USUAL DEMANDS.
NOTABLE STONES, ALSO
FULL ASSORTMENT.

WHILE THIS HOUSE has long been identified with the importation of stones notable for their size, beauty and value, the fullest provision is also made to supply the more usual and ordinary demands of Jewelers for this, the most important of gems. The sale of exceptionally large and expensive diamonds is occasional; the sale of average sizes and shapes is constant. Whatever your requirements may be, it will be to your advantage to send to us.

We can and will make prices that will attract you.

ALFRED H. SMITH & CO.

IMPORTING GEM MERCHANTS

475 Fifth Avenue 170 Broadway
NEW YORK

Beautiful Silver Service Presented by the State of Tennessee to the United States Cruiser Tennessee.

ON the front cover of this issue are illustrated some of the salient pieces of the silver service to be presented by the State of Tennessee to the armored cruiser of the same name. The set includes the following articles: A punch bowl, punch ladle, 12 punch cups, tray for punch bowl, centerpiece, two candelabra, meat dish, fish dish, two entrée dishes, two double vegetable dishes.

Chaste simplicity is the chief characteristic of the set, both in its modeling and ornamentation, every article being fashioned in a strict accordance with the purposes for which it is intended. The coat-of-arms of Tennessee and the seal of the navy are etched on every piece.

The following etchings, patriots and scenes appear on the service: State capital, Hermitage, Andrew Jackson, James K. Polk, John Sevier, David G. Farragut, N. B. Forrest, M. F. Maury, battle of New Orleans, "First *Tennessee*" in the Philippines, battle of King's Mountain, battle of Cerro Gordo, Lookout Mountain scene, Tennessee River scene.

These etchings are placed on the 12-gallon punch bowl and the centerpiece. The coat-of-arms of the State is represented in festoons on the face of the bowl, while in panels on either side of the coat-of-arms are the portraits of President Jackson and President Polk, the two chief executives given to the country by this State. In adjoining panels are shown the State capitol and the hermitage. Other etchings are on the reverse. A picture of the cruiser, to which the service is to be presented, appears on the tray.

In ornamenting the centerpiece a similar plan has been followed, the coat-of-arms being in the center, while historical scenes are shown in panels. On each piece is the inscription: "Presented by the State of Tennessee."

At the last session of the Tennessee legislature $5,000 was appropriated for the purchase of the service. Governor John I. Cox was chairman of the committee authorized to purchase and select the service. Many designs were submitted, and the order was given to the Gray & Dudley Hardware Co., Nashville, Tenn., on a design submitted by the Whiting Mfg. Co., New York, which company has since made the set. The service, placed in a beautiful display case, was recently exhibited in the Nashville concern's store, and was greatly admired by many people, including visitors from various parts of the State who were in the city during the week of the State Fair.

The vessels of the United States Navy whose presentation services have been illustrated and described in THE CIRCULAR-WEEKLY, and the dates of the issues in which these illustrations and descriptions appeared from time to time, are as follows:

VESSELS.	ISSUE.
Maine	June 3, 1891
Detroit	July 2, 1892
Montgomery	Feb. 15, 1893
Cincinnati	Sept. 26, 1894; April 24, 1895
Minneapolis	May 1, 1895
Brooklyn	Feb. 12, 1896
Nashville	May 13, 1896
Iowa	July 22, 1896
Raleigh	Oct. 7, 1896
Oregon	April 28, 1897
Massachusetts	June 9, 1897
Wilmington	Dec. 1, 1897
New Orleans	June 7, 1899
Kentucky	June 28, 1899
Olympia	July 26, 1899
Indiana	Aug. 30, 1899
Marietta	Sept. 13, 1899
Wisconsin	May 16, 1900
Illinois	May 17, 1901
New York	May 22, 1901
Alabama	Nov. 26, 1902
Albany	Feb. 11, 1903
Denver	Mar. 18, 1903
Pennsylvania	June 24, 1903
South Dakota	April 20, 1904
Tacoma	June 29, 1904
Ohio	Aug. 2, 1905
Nebraska	Aug. 30, 1905
Missouri	Sept. 6, 1905
Kansas	Sept. 13, 1905
New Jersey	Oct. 18, 1905
Milwaukee	Oct. 25, 1905
Maryland	Nov. 8, 1905
Charleston	Feb. 14, 1906
Connecticut	Mar. 14, 1906
Tennessee	Nov. 7, 1906

Progress in Movement to Establish the Metric Carat.

LUDWIG SCHROEDER, who delivered an address at the convention in Eisenach upon the metric carat, and whose remarks were received with approval, sent reports of the proceedings to the president of the International Bureau of Weights and Measures, Professor W. Förster, of Berlin, and to his representative, Ch. Ed. Guillaume, of Sèvres, says the *Deutsche Goldschmiede Zeitung*, and received from these gentlemen the letters which we herewith give to our readers.

Professor Förster writes:

"I am extremely glad to hear of the resolutions passed by the convention in regard to the metric carat. In my opinion, the next step to be taken in Germany is for you to appeal, on behalf of the association, to the Secretary of the Interior, Count Posadowsky, giving full details of the development of the matter so far, and asking that it shall be carried forward, both in German legislation and in its international relations. I wish very much that by Oct. 1, when it will be my duty to visit the International Bureau of Weights and Measures, at Sèvres, I might be in possession of a communication on the subject, in order to direct the necessary action on the part of the committee there. At the general conference next year, definite action can then be taken, with the co-operation of the diplomatic and scientific delegates of all countries."

Ch. Ed. Guillaume, of Sèvres, who was the first to propose the introduction of the metric carat, writes:

"I thank you very much for the good news that the convention in Eisenach has expressed itself in favor of the metric carat. This is a great step in advance, for it is the first decisive action which has been taken on the subject by a national assembly. Several of our syndicates have officially expressed decided wishes in favor of the metric carat, but these have not, of course, the importance attaching to the voice of the convention, which takes in all the interested persons of a great country. The steps decided upon, in respect of appealing to the government, will no doubt determine the matter.

"I do not share your apprehensions that our national self-love may be wounded, in the case in point. In a conversation which I had last June with M. Falco, president of the association of diamond, pearl and precious stone merchants, he confirmed orally his previous written declaration in favor of the metric carat. It appears that the interested persons in France will eagerly accept the new carat, as soon as a law is enacted forbidding the use of the old one. But they are afraid that if it were to be introduced on one side only, without international agreement, both the home and foreign trade in gems would have, for a time, as many added inconveniences as advantages. If the countries chiefly interested—that is, France, Germany, England, Belgium, Holland and the United States—would enter upon the reform simultaneously the French would consider it a great advance. Far from their being jealous of the German convention for having taken the first step, they would embrace the reform with enthusiasm, and do everything in their power to carry it out in France. As I have so far conducted the negotiations with M. Falco and with M. Aucoc, president of the association of Parisian goldsmiths, I think it may be well for me to continue them, and keep you informed of the course of events, so that you may take the necessary steps at the right time. I shall have the French convention in mind.

"It seems to me, however, a matter of pressing necessity to appeal to the associations in Amsterdam and Antwerp, to whom I wrote at the beginning of the year. The president of the latter answered my communication, and showed much interest in the matter, but the Amsterdam people seem to be indifferent. At all events, the resolutions passed in France and Germany might be communicated to them, and the wish expressed that the reform might be introduced simultaneously by all countries."

Both of these letters are in the hands of the committee of the convention, who will pursue the matter in accord with the instructions of the convention.

The Attleboro National Bank, the stockholders of which are all connected with the jewelry trade of the Attleboros, have received notice that it must discontinue the savings department recently instituted. The notice comes from the State officials, who claim that it is a violation of the State laws. It is anticipated that the bank will disregard the notice and continue to conduct the business, taking the ground that their institution is governed by national and not State laws. A refusal to obey the mandate of the State officials will mean that Attorney General Dana Malone will proceed to take action against the bank and a test case will result.

PARIS

The World's Market for Precious Stones

UNIQUE in name and methods, "Gemfinder" offers his services as a Commission Merchant for the purchase of Precious Stones in the European markets.

An American, son of a manufacturing jeweler, born and brought up in New York, with 28 years' experience in the line, "Gemfinder" possesses unequalled advantages. His knowledge of the requirements of the American market is only equalled, if not surpassed, by his judgment of values. He saves the small commission charged the buyer many times over.

Everyone who has experienced the difficulties of buying in Europe knows that "Gemfinder" can save time as well as money.

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"Gemfinder" is now in New York, and will remain until November 15, returning then to Paris.

Frank Kelley Arrested for Robbing Binghamton, N. Y., Jeweler, Convicted and Sentenced.

BINGHAMTON, N. Y., Nov. 1.—Frank Kelley, the suspected diamond thief, who has been in jail here since last May, has in the past week been tried, convicted and sentenced on a charge of grand larceny. Kelley's trial took place Tuesday in the Supreme Court before Justice Sewell, who to-day sentenced Kelley to not less than three years and 10 months and not more than four years and 10 months in the State prison. The prisoner's attorney, Frank S. O'Neill, asked a new trial, which was denied, and then, after the sentence, obtained a stay of execution until Saturday.

Kelley, it will be remembered, is accused of taking a diamond ring from the store of



FRANK KELLEY, CONVICTED OF LARCENY.

Judson S. Newing, 86 Court St., early last May. At the time of the theft alleged, he had called at Mr. Newing's store in company with a woman known as Mary Henessey and Mary Mack. The two had been looking at bracelets and Mr. Newing, becoming suspicious, called them to the attention of the chief of police, who happened to come in, and the latter caused their arrest. Kelley was indicted but his companion was released. She was, however, immediately rearrested on the charge of stealing a diamond from J. A. Merrill & Co., of Portland, Me., and was indicted on that charge and released under a bail bond of $4,000.

The trial of Kelley took two days and was bitterly fought all the way through. The case went to the jury at four o'clock Tuesday and for a long time the body could not agree, but after receiving additional instructions from the judge handed in a verdict of guilty six and one-half hours later. The case of Mary Henessey was called, but she did not appear and the bond was forfeited despite the fact that the attorney said she was on the way to this city. She arrived here at midnight and this morning went before Justice Sewell and from there to the jail. It is probable that the forfeiture of her bond will be canceled.

Kelley, who is about 38 years old, is five feet 4½ inches high, weighs 120 pounds, has brown hair, blue eyes and a sandy mustache, good teeth, small ears and a ruddy complexion. It is alleged that he had been previously arrested, but this he denies.

Mary Henessey is 28 years old, five feet three inches high, weighs about 130 pounds, has brown hair and blue eyes. She formerly resided at Kankakee, Ill.

Clocks, Watches, Jewelry and Kindred Lines Exported from New York.

WASHINGTON, D. C., Oct. 31.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Basle: 1 case jewelry, $100.
Berlin: 14 cases clocks, $488.
Bombay: 1 case jewelry, $5,550; 33 cases clocks, $446.
Bremen: 1 case jewelry, $500; 7 packages plated ware, $1,409.
Buenos Ayres: 244 cases clocks, $6,181.
Calcutta: 1 package optical goods, $266.
Cartagena: 1 case watches, $119.
Chaux de Fonds: 2 cases watches, $100.
Corinto: 276 packages cartridges and ammunition, $5,253; 54 packages firearms, $18,000.
Colon: 3 cases clocks, $101.
Genoa: 14 cases clocks, $670.
Glasgow: 80 cases clocks, $1,738; 1 package plated ware, $175.
Hamburg: 14 cases clocks, $214; 4 cases watches, $5,076; 1 case jewelry, $500; 1 package optical goods, $300; 1 case watches, $1,500.
Havana: 1 package plated ware, $198.
Havre: 4 packages scopes and views, $124; 1 case silverware, $300; 3 cases jewelry, $653.
Kingston: 13 cases clocks, $168; 3 cases watches, $242.
La Paz: 4 cases watches, $108.
Liverpool: 2 cases silverware, $1,650; 6 cases watches, $350; 2 cases jewelry, $1,000; 9 cases clocks, $315; 22 packages jewelers' ashes, $5,500; 62 cases clocks, $1,268; 1 package jewelers' ashes, $500.
London: 288 cases clocks, $3,707; 1 case jewelers' goods, $101; 74 cases clocks, $1,439.
Manchester: 1 package plated ware, $174.
Melbourne: 78 cases clocks, $1,324; 1 package optical goods, $194; 14 packages plated ware, $1,356; 19 cases clocks, $2,100.
Para: 4 cases jewelry, $522; 2 cases watches, $182.
Rotterdam: 6 packages plated ware, $242.
St. Johns: 13 cases clocks, $327.
Stockholm: 4 cases clocks, $185.
Vera Cruz: 37 cases clocks, $509.
Wellington: 13 cases clocks, $197.
Yokohama: 2 cases silverware, $800; 45 packages clock springs, $2,000.

Death of W. B. Cooley.

W. B. Cooley, a traveling salesman who for the last three years had been with Robt. H. Ingersoll & Bro., 51 Maiden Lane, and was well known in New Jersey, Delaware and Maryland, the territory he covered, was killed in the railroad wreck near Atlantic City, N. J., Sunday, Oct. 28. No report of his death reached the firm until it was learned that mileage slips taken by the conductor between Camden and Atlantic City corresponded with the book belonging to Mr. Cooley. Chas. H. Ingersoll left at once for the scene of the disaster and identified the salesman's body, returning with the remains Tuesday morning of last week.

Mr. Cooley was born at Milford, N. J., in 1868. For five years he was a coal dealer at Newark, N. J., and later became manager of Robt. H. Ingersoll's sporting goods store in 42d St., New York. About three years ago he became a traveling salesman for the wholesale business of Mr. Ingersoll. He was a general favorite at the New York office, and his jovial, pleasant ways won for him friends wherever he went. Deceased is survived by a widow and one brother.

Funeral services were held from his late home in East Orange, N. J., at 8 p. m., Thursday. Interment took place at Milford, Friday, Nov. 2.

Coincidence Results in Capture of Pittsburg Jewelry Salesman Accused of Larceny.

PITTSBURG, Nov. 3.—Detective Louis Leff to-night arrived in Pittsburg from New York, bringing with him Bango S. Jaffe, who is wanted here to answer the charge of stealing diamonds, valued at $5,000, from the Castleberg Jewelry Co., of 408 Smithfield St., by whom he was formerly employed, as previously told in THE CIRCULAR-WEEKLY.

Jaffe's arrest was brought about in a very peculiar manner. It appears that there is another Jaffe in Pittsburg of the same initials, but who is no relation or acquaintance or connection of the accused. Both men dealt with a New York silversmith, according to Superintendent of Police McQuaide, and the mail to these men went wrong, the Pittsburg Jaffe securing a letter intended for the other. This was a cue for the police, and the general delivery window at New York was watched, with the result that Jaffe was finally arrested.

It is now said that action probably will be begun in this city to recover certain goods from pawnbrokers, with whom Jaffe had dealt. Many articles have been recovered, but it is said that some of the pawnbrokers refuse to give up the alleged stolen property. Charges of larceny have been entered against Jaffe before Magistrate Brady, and it is expected that he will be given a speedy trial.

The publication of Jaffe's photograph in THE CIRCULAR-WEEKLY resulted in the police department of this city receiving a large number of letters from jewelers in different States, especially in Ohio, giving the police information about certain persons, whom they thought might be the man. Of course, the police considered all of the suggestions and were glad to hear from the persons in question. Jaffe, however, had been located in New York several days before his arrest, although at one time it was regarded doubtful if he would be captured there.

Death of G. H. Hulbert.

MIDDLETOWN, Conn., Nov. 2.—G. H. Hulbert, who for many years was president of the old Middletown Silver Plate Co., and one of the leading citizens of this city, died about midnight yesterday, of internal hemorrhages, at his boarding place on College St. Mr. Hulbert suffered financial losses about 15 years ago, and since that time his mind has been affected.

The deceased had resided here for a number of years past, being provided for by a small annual income. About a year ago he suffered a shock, from which he recovered, and for several months he was about as usual. His wife died about six months ago. He leaves two sons, George and Russell, both residents of this State.

The C. F. Dunbar Co., Wausau, Wis., has renovated the interior of its store.

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Pittsburg Police Arrest Man Charged With Check Swindling.

PITTSBURG, Pa., Nov. 1.—A man whom the police say is a clever and slick swindler who gave his name as E. E. Clark was arrested yesterday in this city and locked up in Central Police Station pending a thorough investigation. Clark was taken up on the charge that he had swindled a local bank out of $200. On his person was found a number of pawn tickets, issued principally by Chicago pawnshops, which lead to the belief that Clark may have swindled jewelers, although nothing to this effect is known by the police as yet.

Clark has been photographed and his picture sent to all important cities in the hope that something more will be learned



E. E. CLARK, ARRESTED AT PITTSBURG.

of him. Two women with him, who gave the names of Miss Daisy Robinson and Miss Nellie Howard, were also arrested, but discharged from custody to-day, as nothing could be charged against them.

Clark entered the Merchants' Savings & Trust Co. in Fifth Ave. and, exhibiting a check for $10,000, made to his order by the Green Joyce Co., Columbus, O., payable at the New First National Bank, endeavored to open an account. After a conversation with the bank cashier Clark walked around to the teller and presented a check for $500 drawn on the same Columbus bank, made payable to Clark and signed by the Columbus firm. The teller handed out Clark $200 in cash, placing $300 to his credit in an account which he opened. Then Clark went to a store and endeavored to pass a check for $30.

In the meantime, the local bank had called up the Columbus bank on the telephone and found that Clark had no standing there and that the check was worthless. The storekeeper, in the meantime, telephoned the Pittsburg bank asking for information about Clark, and the dealer was requested to hold the man until officers could arrive. When they came upon the scene Clark drew a pistol and threatened to shoot his captors.

Jewelers in various parts of the country have recently been swindled by a man who gave checks on local banks after starting accounts with a forged check or draft. If any of the victims recognize the picture of the Pittsburg prisoner, they are requested to communicate directly with the Pittsburg police

PITTSBURG, Pa., Nov. 2.—A letter was received to-day by Supt. of Police Thomas A. McQuaide, from the police at Columbus, O., stating that the photograph of E. E. Clark has been identified as that of Peter Fuller, whose picture is in the Rogues Gallery at that city. Fuller is said to have been arrested in Columbus 18 months ago for stealing a diamond.

Fuller is said to be on parole from the Mansfield Reformatory, having been sentenced there for forgery. The Pittsburg police are also anxiously awaiting to hear from other cities.

The Annual Meeting of the Illinois State Optical Society.

CHICAGO, Oct. 31.—The Illinois State Optical Society held its annual meeting at 181 W. Madison St., this city, Monday, the attendance being large and representative. After the usual business proceedings a motion put by Mr. Rose that the present members' time to put in an application for examination be extended until the next annual meeting was carried. W. E. Hueston, secretary of the A. A. O., gave an address on the advantages of affiliating with the national association, after which a motion made by A. E. Wuesteman that the Illinois Society affiliate with the national body was carried.

Prof. George H. Rogers was unanimously elected to succeed Mr. Wuesteman as president of the society. The other officers elected were: First vice-president, W. C. Sommer, Springfield; second vice-president, C. C. Burkham, Dixon; third vice-president, H. N. Meyers, De Kalb; treasurer, W. D. Turner, Chicago; secretary, O. J. Halbe, Chicago. The members of the executive board are: M. T. Hazlett, Dupue; J. M. Phar, Mount Carmel; J. E. Carlson, La Salle; A. E. Cooper, Chicago; W. A. Foley, Chicago Heights, and J. W. Lundstrom, Joliet. A. E. Wuesteman was elected a member of the board of regents to serve for three years. The board of regents recently passed the following applications for admission into the society: J. M. Dunn, Rockford, Ill.; C. C. Burkhart, Dixon, Ill.; Ford A. Smith, Sterling, Ill.; Wilmer G. Bradfield, Chicago; J. E. Carlson, La Salle, Ill.; Robt M. Ingalls, Waukegan; J. M. Thrasher, Kewanee, Ill.; H. U. Meyers, De Kalb, Ill.

Among those who attended the meeting were: J. H. Ellis, South Bend, Ind.; T. G. Atkinson, M.D., Chicago; J. M. Thrasher, Kewanee, Ill.; J. M. Dunn, Rockford, Ill.; M. T. Hazlett, Sheffield, Ill.; H. U. Meyers, De Kalb, Ill.; Ford A. Smith, Sterling, Ill.; A. E. Cooper, Chicago; R. M. Ingalls, Waukegan, Ill.; J. M. Prockter, Chicago; A. E. Wuesteman, Champaign, Ill.; J. Rose, Chicago; E. Munson, Mendota, Ill.; J. E. Carlson, La Salle, Ill.; W. A. Foley, Chicago Heights; W. E. Hueston, Kansas City, Mo.; A. G. Larson, Chicago; Earl J. Brown, M.D., Chicago; C. C. Burkhart, Dixon, Ill.; M. H. Coben, O. J. Halbe and George A Rogers, Chicago.

Importers Express Opinions as to So-called Reconstructed Stones Other Than Rubies.

Speaking of customs cases involving duties on several kinds of artificial or imitation emeralds and sapphires, recently imported at New York, an importer who is in touch with recent developments predicted yesterday that none of these stones will prove to be "reconstructed," as the term is applied to rubies. He said:

"Some of these stones are doublets, made with an upper half of aquamarine, quartz or garnet, and with the lower half of colored glass. Some of the doublets are made of two pieces of precious stones with coloring matter between, as the line of junction can be plainly seen.

"While these methods are not new, yet they have been improved of late so that the stones in controversy are of a better grade than those formerly made by a similar process."

It is pointed out that these processes are all quite distinct from that of manufacturing rubies of the same composition and properties as the natural stone possesses, this operation having been described in detail in the issue of Oct. 24. There are differences of opinion, however, as to whether or not other reconstructed stones are made as well as the ruby. A prominent dealer, who recently arrived from Paris, declares that sapphires are made by exactly the same process as rubies, except with a change of the coloring principle, to bring out a blue instead of a red stone.

An authority on customs laws said: "When two pieces of real stones are put together with coloring matter between to make an imitation emerald or sapphire, the product is entitled to entry on payment of the 10 per cent. duty under the classification of precious stones advanced in value. The fact that coloring matter has been placed between two precious stones to give them the appearance another kind of a precious stone would not take them out of the precious stone class.

"A more intricate question is presented where one of the pieces is of glass. The tariff law provides a 20 per cent. duty for imitation precious stones made of glass or paste. When half of the stone is a natural product and the other half glass, the question comes whether the article is a precious stone or an imitation made of glass. The fact that the stone is usually the component material of chief value will have a bearing in the decision of the question, but other facts must also be considered."

Testimony is to be taken in the test cases in the near future before the Board of United States General Appraisers, New York.

H. E. Richardson, who recently bought the store of Frank Killgore, Caldwell, Kans., is putting in new fixtures. Mr. Killgore will remain in Caldwell the balance of the year, taking care of his optical business.

The merchants of Macon, Ga., have taken steps to prevent itinerant vendors of cheap jewelry from doing business in that place. A petition signed by many well-known business men has been sent to the City Council asking that in future no strangers be allowed sidewalk stands.

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If they do not call on you, your mail or telegram order will receive prompt attention.

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MEMORANDUM ORDERS SOLICITED.

Chicago Manufacturers Win.

Striking Workmen in Jewelry Trade Vote to Go Back to Work at Nine Hours a Day.

CHICAGO, Ill., Nov. 2.—The prediction of the manufacturers that the striking workmen in the jewelry trade would come back to their work Nov. 1 has been verified despite the fact that the men, only a short time ago, voted to stay out until Jan. 1. The strike is broken and the manufacturers have won. The strike has lasted three and a half weeks and has caused considerable inconvenience in the trade in this city.

The victory is in no way a doubtful one inasmuch as the Union has officially declared the strike off. At a stormy meeting of the members of the Union Monday the majority voted that if the manufacturers would take them back in a body they would return to work on the basis of a nine-hour workday. The manufacturers, however, when the proposition was put before them refused to accede to it in full, saying that they would take back only such men as they needed, and on this arrangement the majority of the men returned to work. It is expected, however, that though some new hands have been employed by the manufacturers, practically all of the workmen will be back at the bench in a short time, inasmuch as they can all be utilized and they have all applied for their old positions individually.

Whether or not the fiasco will lead to the breaking up of the Union here or a change in the officers and management is not known at the present time. There is no doubt that the workmen are disgusted and discouraged at the outcome and most of them regret the action that they had taken.

Further Developments in the Bankruptcy of Trenor P. Judd, Syracuse, N. Y.

SYRACUSE, N. Y., Nov. 2.—John H. Burke, a local lawyer, has been appointed receiver of Trenor P. Judd, the local jeweler, who went into bankruptcy, last week, pending the appointment of a trustee. Burke's bond was fixed at $4,000. Mr. Burke was appointed upon the application of creditors who filed the involuntary petition against Judd.

E. M. Byrne, representing Judd, and W. B. Cheney, representing the petitioning creditors, had a race to Norwich, where Judge Roy resides. Mr. Byrne had Judd's voluntary petition and a petition that he be made the temporary receiver, but Mr. Cheney reached Norwich 10 hours ahead of Mr. Byrne and secured the appointment of Mr. Burke as the temporary receiver. Both petitions will be sent to Referee Stone.

Referee Stone, of this city, to-day called the meeting of creditors of Mr. Judd. It will be held at 330 Onondaga County Savings Bank building, Nov. 19 at 11 o'clock. Mr. Burke, the temporary receiver, will probably be chosen as the trustee.

Klaus & Glousberg and other creditors were restrained from prosecuting merchandise claims in the State courts, and the sheriff was also restrained from acting in replevin proceedings.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Nov. 1.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for September, 1905, and 1906, and for the nine months ended September, 1906:

IMPORTS.

			9 Months Ending—	
	Sept., 1905.	*Sept.*, 1906.	*Sept.*, 1905.	*Sept.*, 1906
Clocks and parts of	$71,722	$84,927	$319,674	$380,530
Watches, materials and movements	211,496	292,276	1,837,301	1,861,888
Diamonds, glaziers' diamonds, etc., unset, and watch jewels (free)	990,193	627,041	7,514,848	8,376,370
Diamonds, n. e. s., not set (dutiable)	1,856,783	1,412,691	14,507,347	18,401,484
Diamond dust or bort (free)	1,942	4,983	366,651	79,239
Precious stones rough or uncut (free)	6,237	6,832	63,296	122,285
Precious stones and pearls, not set (dutiable)	440,968	481,056	5,211,791	4,475,406
Jewelry and manufactures of gold and silver	159,259	161,866	912,660	1,273,274
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$114,073	$132,004	$895,325	$991,102
Watches and parts	113,798	236,633	844,405	1,264,881
Jewelry and manufactures of gold and silver	119,123	152,168	1,038,604	1,325,780
Plated ware	74,302	70,114	524,998	609,895
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	$45	$40	$588	$1,212
Watches, materials and movements	.....	786	17,753	1,845
Diamonds, rough, including miners', glaziers', etc.	.....	.....	185	1,013
Diamonds, n. e. s. (dutiable)	.....	.....	.....	20,170
Precious stones and pearls, not set (dutiable)	104	249	608,689	24,715
Jewelry and manufactures of gold and silver	68	16	14,105	16,504

Increase in Prices of Sterling Silver and Silver Plated Flat Ware.

Notices were sent out last week by the International Silver Co., advancing the prices of sterling silver flat ware, plated flat ware and all steel knives. The advances were effective Nov. 1. An officer of the company said that the advance is close to 5 per cent. on all lines of plated flat ware, except "1847 Roger Bros.," which was advanced 10 per cent. Certain lines of sterling silver flat ware were advanced to cover the recent increase in the cost of the bullion.

George W. Shiebler & Co., 5 Maiden Lane, also advanced their prices on sterling flat ware. Advances were recently declared by the Gorham Mfg. Co., Whiting Mfg. Co. and Dominick & Haff, as noted in the issue of Oct. 24. No advance in hollow ware has been announced.

Speaking of the advances one of the sterling manufacturers said: "As the bullion is costing five cents an ounce more than it did when the old scale of prices was determined and as the margin of profit on sterling flat ware is small, we have been obliged to add approximately this much to the prices. The advances have been as light as they could be made considering the increase in the cost of material and the increased cost of labor. The margin in sterling flat ware is, I believe, smaller than in any other line of silverware."

Death of Henry A. Church.

PROVIDENCE, R. I., Nov. 5.—Henry A. Church, at one time a well-known manufacturing jeweler here, although of late years identified with other interests, died at his late home on Prospect St. last Friday morning at 3 o'clock. Death resulted from a complication of diseases.

Mr. Church was the son of Peter and Sarah Church, and was born Aug. 1, 1831. He received his early education in the Lyons & Frieze School, and after leaving that institution entered the employ of his father, then with the Church, Metcalf Co. He later became a member of the firm, which was known as the H. A. & G. M. Church Co. In June, 1895, he retired from the jewelry manufacturing business and associated himself with the Halkyard Mfg. Co., which makes hooks for shoe laces. He patented a hook which was manufactured by the concern and which has come to be widely known.

Deceased was a member of the Providence Board of Trade, a charter member of the corporation of the Rhode Island School of Design and was prominently associated with the Providence Art Club. He was something of a collector and had a number of antiques that are regarded as valuable.

Importations at the Port of New York.

Weeks Ended Nov. 3, 1905, and Nov. 2, 1906.		
China, Glass and Earthen Ware:	1905.	1906.
China	$143,032	$120,145
Earthen ware	19,875	29,849
Glass ware	29,435	54,790
Optical glass	3,815	1,641
Instruments:		
Musical	21,256	22,485
Optical	14,300	14,060
Philosophical	3,454	8,819
Jewelry, etc.:		
Jewelry	11,913	32,831
Precious stones	866,965	1,773,891
Watches	48,515	61,526
Metals, etc.:		
Bronzes	19,457	4,114
Cutlery	31,191	29,572
Dutch metal	5,147	5,109
Platina	17,337	147,473
Plated ware	.....	.....
Silverware	3,587	6,317
Miscellaneous:		
Alabaster ornaments	238	27
Amber	3,501	16,530
Beads	9,217	6,315
Fancy goods	7,791	15,498
Clocks	11,890	18,347
Fans	6,108	8,343
Ivory	2,952	1,653
Ivory, manufactures of	138	220
Marble, manufactures of	20,084	26,738
Statuary	16,781	4,685

A petition to have the case of Frank P. McKenny against the McKenny Jewelry Co., Portland, Me., continued, on the ground that he had begun proceedings in the United States Court to have the bankruptcy proceedings set aside because of alleged fraud, was refused. Mr. McKenny was formerly general manager of the concern, and brought suit to recover for four weeks' salary and 100 hours overtime at $1 an hour.

The Elegance of Pearls

appeals to the refined taste. They are greatly in favor now. Our weekly shipments of this staple have kept up well with the demand.

ROUND PEARLS
BOUTON PEARLS
HALF PEARLS
ORIENTAL BAROQUE PEARLS

with strong lines of Oriental, Montana and Australian Sapphires, Reconstructed Rubies, Opals, in regular shapes and selected qualities.

I. Heller & Son

Importers of Precious and Imitation Stones.

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HEADQUARTERS FOR
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Second Edition. Price, $3.00. The Jewelers' Circular Publishing Co., 11 John St., New York

Man Who Robbed Knoxville, Tenn., Jeweler Believed to Have Operated in Other Cities.

KNOXVILLE, Tenn., Nov. 1.—A man believed by the police to be a professional jewelry thief is locked up here on the charge of stealing a diamond ring worth about $100 from the H. J. Cook Optical & Jewelry Co., yesterday afternoon. The man entered the jewelry store about 4 P. M., and after looking at some articles, selected a Knight Templar charm, gold vest buttons and a diamond locket; he then departed, saying that he would call for the articles about 6 P. M. The clerk who waited on him informed Mr. Cook of the sale, and the jeweler, becoming suspicious, made an investigation of the trays that the man had looked at and discovered that a diamond ring had been taken from one of them and a very cheap ring substituted in its place.

Mr. Cook then immediately notified the police and search was made for the man. The first train to depart from Knoxville was watched and the man was arrested. He pretended to resist arrest, and during the scrimmage threw a ring some distance away; this was found and identified as the one missing from Mr. Cook's store. In the prisoner's clothes were found two large lockets, one set with diamonds and the other a plain locket with a one-eighth carat stone. It was then learned that the man had visited the stores of Hope Bros., 519 Gay St., and William T. Newton, 13 Gay St., but the lockets which he carried belonged to neither house. It is suspected by the police that the man has been operating in other cities, and that these articles were taken from jewelers in New Orleans or Montgomery.

The suspect, who gave his name as J. T. Roberts, is a young man about 5 feet 6 inches high and weighs about 150 pounds. He has dark hair, wears a clean-shaven face and looks something like a preacher. He is well dressed, and his appearance would in no way excite suspicion. It was learned later that he was accompanied to Knoxville by a woman, and that his baggage was checked from here to Asheville.

Jewelry Jobbers' Association of St. Louis Elects Permanent Officers.

ST. LOUIS, Mo., Nov. 4.—The first important movement by the Jewelry Jobbers' Association, which has just formed a permanent organization, is in the direction of securing a card of uniform size for carding jewelry. This question was discussed at length at the recent meeting, and it is the sense of the jobbers that there was a necessity for reform in this direction.

A committee of one, in the person of Alvin L. Bauman, president of the L. Bauman Jewelry Co., was appointed to take up the matter with the manufacturers and jobbers of jewelry all over the United States. The fact that so many different sizes of cards are used is a source of much trouble to jobbers, and the St. Louis association wishes to have some uniform size adopted. It is thought that the movement will receive the hearty sympathy of the manufacturers and jobbers generally.

The permanent officers elected by the association were as follows: President, Edwin Massa, of Bauman-Massa Jewelry Co.; vice-president, Morris Eisenstadt, Eisenstadt Mfg. Co.; secretary, H. S. Aller, Aller-Newman-Wilmes Jewelry Co.; treasurer, Alvin L. Bauman, L. Bauman Jewelry Co. An executive committee will be appointed later.

Meetings of the association will be held on the third Thursday in every month.

Death of W. L. Pettit.

MINNEAPOLIS, Minn., Nov. 2.—W. L. Pettit, who conducted business here as W. L. Pettit & Co., died in this city Oct. 28. He had been associated with the jewelry business in Minneapolis for several years. The deceased served with distinction during the Civil War in Company K of the Third Ohio regiment.

Mr. Pettit first engaged in business in Monmouth, Ill., under the name of W. L. Pettit & Co., his wife being the Co. He subsequently moved to this city, and later to St. Paul, returning again to this city in 1883. In September, 1884, he became financially embarrassed and requested an extension. The business failed in 1886, but he compromised with creditors at 45 per cent., 25 per cent. in cash and the balance in six and eight months. In October, 1894, creditors were offered 33⅓ per cent. cash, which offer most of them accepted. Since that time the business continued without interruption, and at the time of Mr. Pettit's death was believed to be prosperous.

Death of Peter M. Boyer.

News was received in New York last week to the effect that P. M. Boyer, a well-known retailer of Grass Valley, Ore., had died in that town on Oct. 13. His widow, it is said, will close out the business

Peter Boyer was well liked by many members of the trade who knew him, and his untimely death is regretted by all his friends. He was about 46 years old and had been in business at Grass Valley for about three years. As a practical watchmaker and a good business man he stood high in the esteem of his fellow townsmen.

A Word of Warning from an Old Merchant.

"PUT a word of warning in your notes," said one of the elders among the wholesale merchants in the downtown district, "on the practice of dealers pawning their stock. I do not mean to say anything against the pawnbrokers. There may be times when a dealer is justified in getting loans on parts of his stock. But there is a danger in the ease with which money may be raised in this way by men in our trade.

"Recent developments in this city illustrate this. Money obtained so readily is sometimes spent in a reckless way and trouble follows. A dealer should exercise the utmost caution in borrowing money on any part of his stock, and in handling money after he gets it. If he pledges merchandise obtained on memorandum he is liable under the criminal law, and this is something that he may not think of in time."

C. W. Livergood, Reinbeck, Ia., has moved his stock of jewelry into the quarters formerly occupied by E. J. Price & Co., who have moved to Dubuque.

Referee in Bankruptcy Decides Against Claim of Secured Creditors of Gerstman & Bandman.

In the bankruptcy proceedings of Gerstman & Bandman, who were wholesale jewelers at 75 Nassau St., New York, and who filed a voluntary petition in the last week of January findings, were announced last Friday by William Allen, the referee, against certain creditors, who put in a claim for the stock of merchandise, contending that it belonged to them in accordance with unrecorded agreements.

When Marshall S. Hagar, the trustee in bankruptcy, took possession of the assets he found jewelry valued from $6,000 to $10,000 which was claimed by Harry Schwab, Howard A. Frost and Verne M. Bovie as collateral security for loans made to the firm aggregating $10,941, under certain trust agreements and bills of sale which had not been put on record.

These men brought proceedings against Mr. Hagar to recover the jewelry, and Referee Allen, after hearing testimony, decided that their applications should be dismissed. He said that the transactions, although bills of sale, were intended to operate as chattel mortgages and as there was no actual change of possession of the jewelry the transfers are void as to creditors

The referee said that the claimants were "dummies" used by the Metropolitan Bank and its president in granting the several loans to the firm. On July 31, 1905, the bank was a creditor for $13,205 unsecured Thereafter all the creditors had under consideration the question of giving an extension of time to the firm. Officers of the bank said that the bank's claim was $3,065 They concealed from the other creditors, the referee says, the fact that they had in less than two weeks reduced the unsecured debt of $13,205 to $3,065, and that they held jewelry worth $12,441 as security for money advanced.

The referee's report will go to the district court for its approval.

Trans-Atlantic Voyagers.

TO EUROPE.

D. Bloomfield, of Bloomfield Bros., Montreal, Can., sailed Friday on the *Empress of India.*

Henry Fera, of Fera & Kadison, New York, with his wife and daughter, will sail to-morrow on the *Kaiserin Auguste Victoria.*

Sailing last week on *La Provence* were Hugo Oppenheim, of Oppenheim & Straus, New York; George Garreaud, of Gerreaud & Griser, New York.

FROM EUROPE.

Irving Baum, New York, sailed Saturday from Europe on the *New York.*

Jos. Simons was arrested a short time ago for robbing the display window in the store of Guest Bros., Kewanee, Ill. After the glass had been shattered by muffled tools, Simons was seen to pass a baggage check to a confederate. The check was taken to Peoria by Chief of Police Cunningham, who obtained a trunk filled with plunder which is supposed to have been stolen from stores at Gala and the above-mentioned town

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COLLARETTES
PENDANTS

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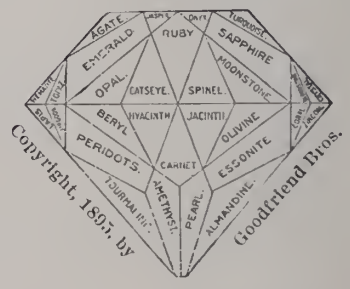
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Headquarters for all kinds of
PEARLS



Pearls	Emeralds
Aquamarines	Tourmalines
Sapphires	Rubies
Opal Matrix	Peridots
Gem Coral	Opals

And other Precious Stones

PEARL, CORAL and STONE
BEAD NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 256 Westminster St.
PARIS: 10 Rue Cadet

Creditors of Chas. A. Weber Decide to Redeem Jewelry Pawned by the Bankrupt.

Creditors of Charles A. Weber, diamond dealer at 320 Fifth Ave., against whom a bankruptcy petition was filed, as related in the issue of Oct. 24, held a meeting Friday of last week in the office of David C. Townsend & Co., 170 Broadway. John R. Keim, who had been appointed receiver by the bankruptcy court, called the meeting, and was present in order to confer with the creditors. He said that his purpose was to learn what their wishes were in order that he might proceed in such manner as would bring the best results for them.

A statement was presented showing that the receiver has now in his hands pawn tickets for jewelry on which $20,000 had been advanced. The value of this jewelry was given as $60,000, although some doubt was expressed as to whether or not this appraisement was too high. This jewelry, still in the pawnshop, is entirely apart from the memorandum transactions. The memorandum merchandise, which was pledged for approximately $15,000, has nearly all been taken back from the pawnshops by the owners, to whom Mr. Keim delivered the pawn tickets.

There was a discussion as to what would be done with the pawn tickets for the merchandise bought on credit. One plan suggested by the receiver was for the creditors to declare an assessment corresponding to the amount of their respective claims and to turn over the cash to him so that he might redeem the jewelry.

The receiver said that if $10,000 were turned over to him in this way he would redeem half of the jewelry in pawn, and after selling it would redeem the remainder. With the proceeds he could repay the amounts advanced and the surplus would go into the bankrupt's estate for subsequent distribution among the creditors.

Another plan was to turn over to each creditor the tickets for the jewelry sold by such creditor to Weber. The creditor could then redeem his own jewelry.

It was decided to advance sufficient money for the receiver to redeem the jewelry from the pawnshop, which he is then to sell. The approval of the bankruptcy court will be asked before the plan is put into operation.

The figures submitted at the meeting indicate that Weber's liabilities were larger than had been estimated at first, being about $80,000, of which about one-half were on memorandum transactions.

Games Rolled by the Jewelers' Bowling League of New York.

Following are the results of the games played in the last week in the tournament of the Jewelers' Bowling League of New York:

Oct. 29.—Chas. F. Wood & Co.	754	857	776
vs. Udall & Ballou	780	747	820
Oct. 30.—Avery & Brown	761	774	820
vs. Dennison Mfg. Co.	720	723	779
Oct. 31.—Joseph Fahys & Co.	786	772	726
vs. N. H. White & Co.	739	768	782
Nov. 2.—A. A. Webster & Co.	703	714	706
vs. L. E. Waterman Co.	684	717	705

Team high score—Tiffany & Co., 948. Individual high score—C. E. Roll, 252.

Individual average—C. E. Roll, 181 2-3; Hardy Bush, 181 1-2; E. G. Howell, 181 1-6; W. G. Wood, 180 1-4.

STANDING OF TEAMS.

	Won.	Lost.	Per cent.
Cross & Beguelin	11	1	.917
Tiffany & Co.	9	3	.750
Avery & Brown	8	4	.667
Aikin, Lambert & Co.	8	4	.667
A. A. Webster & Co.	9	6	.600
N. H. White & Co.	9	6	.600
Udall & Ballou	7	5	.583
Chas. F. Wood & Co.	7	5	.583
Jos. Fahys & Co.	7	8	.467
Julius King Optical Co.	5	7	.417
Cooper Diamond Co.	4	8	.333
L. E. Waterman Co.	4	11	.267
Alfred H. Smith & Co.	3	9	.250
Dennison Mfg. Co.	3	9	.250
Gorham Mfg. Co.	2	10	.167

The Diamond Markets.

ANTWERP, Oct. 25.—Business is somewhat quieter at present, owing to the scarcity of the rough stones. The manufacturers are finding great difficulty in getting good assortments of rough, but the cutters who have particularly good workmen find a certain amount of profit in the poor lines of goods.

Several employers have been obliged to again accede to the employes' demands and advance salaries, as it is very difficult to secure skilled polishers.

The following merchants were in the city during the past fortnight: Messrs. E. Mayer, Garabian, M. Slabotzky, Merlin, Mund, Schiff, Geurek, Matheossian, E. K. Nayan, De Haan, Citroen and B. Rapoport, Paris; Frankel and M. Kanneke, Frankfurt-a-Main; Baum, Schenckeim, Rees and Rosenbaum, New York; Gallop, Brockhuyzen, Goldberg and Kauffman, London; Gross, Braun, Hohn and Hock, Vienna; Van Gulk, Goch; Maiselsohn, Tiflis; Sednau, Cairo; Menassian, Constantinople; Vichman, Hanau; Abend, Berlin; Mazzala, Naples; Bellusschi, Milan; Beurubi, Salonique.

PARIS, Oct. 25.—The market here is very brisk. Brilliants, large and small, have been bought quite extensively. The demand at the present time is for blue diamonds, and enormous prices are paid for these colors. In modern jewels shown in the Rue de la Paix, Avenue de l'Opera and the Boulevard, fancy stones are used extensively. A Parisian jeweler bought the emeralds of the Russian Imperial Cabinet, and intends sending them to America.

The offices of Poli Frères, which were at Rue de Chateaudun, are now at Rue Rossini. J. Hekster has also moved his office from Rue Rochechouart, 24, to Rue de Maubeuge, 35.

David Althausen died, recently, at the age of 41 years.

AMSTERDAM, Oct. 24.—The Dutch diamond market is at present experiencing an extraordinary period of activity. The demand for fine colored stones comes from all sides. Reports received from other diamond centers state that business conditions are generally good, few failures having occurred during the last month.

Several weeks ago the "rough syndicate" changed the assorting of the shipments of Kimberley and Bultfontein, raising the standard of color and price. In color these assortments approach those of the first color, Wesselton. Since the mine of Dutoitspan is again working, its product is being joined with that of Kimberley.

Newark.

The Wakefield & Seiler Co. was incorporated last week to manufacture jewelry with a capital stock of $10,000. The incorporators are: R. Wakefield, Irvington; H. J. Seiler, P. Wakefield and W. J. Wakefield, Newark.

Creditors of the Ulmer & Day Co., Trenton, were notified last week that the trustee in bankruptcy had filed his final account, showing a balance on hand of $316.51. He has since paid out $236.50, leaving on hand $80.01. The payment of costs and fees will leave nothing to the unpreferred creditors. The final meeting of the creditors will be held at 132 E. State St., Trenton, Nov. 12, at 10 A. M., at the office of the Referee in Bankruptcy, F. D. Oliphant.

Edward Jaeckle, retailer at Jersey City, N. J., recently bought a plot of ground on Ocean and Garfield Aves., in that city. The land was sold at auction under a restriction that no "flat or tenement" should be built on it. Mr. Jaeckle was about to construct a two-family house when the executors of the estate that formerly owned the land obtained a temporary injunction. Mr. Jaeckle, through his lawyer, contends that a two-family house is neither a flat nor a tenement, and that he is not violating the restrictions. Vice-Chancellor Garrison has the matter under consideration.

Frederick M. Bay, 21 years old, who boarded in Newark and was learning the trade of a silver finisher at Tiffany & Co.'s works, Forest Hill, was found in a dying condition, last Thursday morning, on Pompton Turnpike, near Cedar Grove, by a policeman. August Bennett, 22 years old, who had been learning the finisher's trade in the same works, was bending over Bay, calling upon him to get up. Bay died soon afterward, and it was found that he had been stabbed in the aorta. The two young men had gone together to a hallowe'en party the night before. Bennett, who had been drinking, said that on the way home they had been attacked by a stranger, who had stabbed his friend.

Miss Mary Larter, daughter of Frederick H. Larter, of Larter & Sons, 21 Maiden Lane, New York, was married last Thursday evening to William Francis Price, East Orange, N. J., in St. Luke's Methodist Church, Newark. The wedding, which was unusually pretty, was attended by a large assemblage of friends. Miss Jessie E. Larter, a sister of the bride, was maid of honor. The bridesmaids were Miss Gertrude A. Larter, a cousin of the bride, Miss Edna C. Osborne and Miss Lillian Randall. Henry D. Northrop, Jr., acted as best man. The bride was given away by her father. Those who served as ushers were Daniel Price, a brother of the bridegroom; Dayton K. Price, another brother; Howard E. Potter, Herbert S. Gay, Charles S. Conant and Philip S. Suffern. After the ceremony a reception was held at the home of the bride's parents. Many beautiful and costly presents were received.

Biddleman & Hamilton, Thornburg, Ia., have been succeeded by Hamilton & Son.

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

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FINE PEARLS A SPECIALTY.

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NEW YORK

LONDON PARIS AMSTERDAM

News Gleanings.

C. E. Cole & Co., Atlantic, Ia., have added another watchmaker to their force.

Edward Kreyer has purchased the business of F. P. Burkholder, Fort Scott, Kans.

Herman Dipher, for nearly 40 years in the employ of Mr. Shafer, a retail jeweler of Cobleskill, N. Y., died recently, after a brief illness, aged 64 years.

Jas. Calder, who has just finished a course in the Kansas City Polytechnic Institute, has taken a position with Geo. G. Bowen, McPherson, Kans.

The jewelry store of Andrew J. O'Brien, Oshkosh, Wis., was entered by thieves, recently, and watches, watch charms and rings, valued in all at $400, were stolen.

C. F. Miller, Cairo, Ill., has removed his stock from the Grimstead building to his own building, at 806 Commercial Ave., which has been extensively renovated.

Drs. Noeling and Goodyear, of the Gem Optical Co., a concern which recently began business in Dunkirk, N. Y., are being anxiously sought by local customers and creditors.

J. L. Peterson has purchased an interest in the business of A. Threadgill, Marlin, Tex. Peterson was formerly engaged in the drug business for several years at the same place.

D. Danenbaum, Johnstown, Pa., has purchased a parcel of real estate on Locust St., at that place, for $5,500. The property contains a lot 35 by 80 feet, and a double house of 14 rooms.

J. Jacobson, formerly employed in a retail jewelry store of Racine, Wis., and who disappeared April 9, 1905, leaving a wife and three children, has been located in San Francisco, Cal.

About 50 members of the Pittsburg Optical Association and others attended the dinner at the Seventh Avenue Hotel in Pittsburg, Pa., Oct. 26. The dinner was given by T. J. Little.

W. R. Marchall, until recently of St. Joseph, Mo., has returned to Topeka, Kans., where he has formed a partnership in the retail jewelry business with R. B. Robertson, at 603 Kansas Ave.

A. J. Clossen, Coffeyville, Kans., was injured in the recent natural gas explosion at that place. His little son was killed and his entire stock of goods and store demolished. He had no insurance.

The Pacific Silver Mfg. Co. is a new concern which recently commenced business at 507 San Pedro St., Los Angeles, Cal., to manufacture sterling silver goods. The proprietors are Adolf Braese, John Thiel and Edward Schill.

Joseph Martin, at one time engaged in the jewelry business in San Francisco, Cal., was recently taken into custody in Des Moines, Ia., on a charge of the alleged forgery of a check for $15.

The International Silver Co. has sold six of the seven houses which belonged to the Wilcox Silver Plate Co., Meriden, Conn., and of which the former concern came into possession when the consolidation took place. The houses were built about 30 years ago.

Notices have been posted in all the departments of the Seth Thomas Clock Co.'s factory, Thomaston, that, commencing Oct. 31, the factories will be operated on the old 10-hour schedule instead of 12 hours, running from 6 A. M. to 7 P. M.

The residence of Frank J. Voirol, 129 E. Suttinfield St., Fort Wayne, Ind., was recently entered by a burglar. The jeweler's wife heard the thief rummaging about and immediately pressed a button, which turned on the electric lights in the house. The thief escaped.

A man recently walked into the store of Lon. Williams, 216 E. Douglas Ave., Wichita, Kans., and after requesting the clerk to show him some Masonic charms, made off with four of them. He was pursued by a clerk, with whom he struggled for a time, and finally escaped.

Albert Lawtenslager, a jeweler of Albany, N. Y., recently completed a fishing reel measuring 14½ inches in diameter and 1¾ inches thick for the Prime Minister of Siam. The reel is totally unlike the usual fishing rod accessory, and was made according to a wooden model sent to the jeweler. The centerpiece is of aluminum, while the rest of it is chiefly of brass. The centerpiece also contains the machinery which, unlike the common reel, works automatically upon pressing a button. About a month's time was consumed in constructing the device.

Jos. Leibson, a retail jeweler of Wilkes-Barre, Pa., has been made the defendant in a suit brought against him by Miss Viola Hoffnagle, 17 years old, and her father, George Hoffnagle, both of Luzerneborough, for $50,000 damages for alleged malicious prosecution. The complaint avers that the young girl was employed as a domestic in the household of the defendant during the latter part of August and the early part of September. In her statement the girl alleges that a valuable stickpin belonging to the jeweler disappeared and that he accused her of stealing it. She claims that she had been arrested on a warrant accused of larceny and that after having been given a hearing before Mayor Kirkendall, Sept. 15, she established her innocence and was discharged.

Damages amounting to over $200 were caused recently in the jewelry store of C. B. Lauterman, Colorado Springs, Colo., by the mysterious breaking of a plate glass slide and a glass panel in a wall case, which fell among many cut glass vases and smashed them into innumerable fragments. Mr. Lauterman explained later that he was in the store at the time, together with an assistant and customer, and that no one was near the glass when the crash occurred. The only explanation vouchsafed, according to the jewcler, is that the closing notes of a selection rendered by a band which was playing in a park across the street were pitched in the particular musical tone at which the glass would vibrate so violently as to shatter the material. A wag suggested that the musicians were probably playing "Waiting at the Church."

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmerman & Forshay:

	London.	*New York.*
Oct. 31	32 7-16d.	$.70¾
Nov. 1	32 9-16d.	.70⅞
" 2	32 11-16d.	.70⅞
" 3	32 5-8d.	.70⅞
" 5	32 3-4d.	.70¾



Louis Freund, of Henry Freund & Bro., is expected in San Francisco, Cal., within a few days.

Nat. Shiman, of Shiman Bros., is now on his way to the coast and is expected in San Francisco, Cal., this week.

Mr. Graham, W. R. Humphrey, Birmingham, Eng., and Mr. Nye, International Silver Co., were in Toronto, Ont., last week.

The following traveling representatives visited the trade in San Francisco, Cal., last week: William Rosenberger, A. Wallach Co.; Mr. Bowles, Wm. Scheer; F. Wilkerson, A. Wittnauer Co.

W. J. Brown, one of the J. B. Whitney Co.'s California representatives for the Holmes & Edwards Silver Co. and of the E. Ingraham Co., returned from Los Angeles, recently, and has left for Oregon, for an extensive trip.

Lancaster, Pa., was, recently, visited by the following representatives of the trade: R. A. Hunken, J. B. Bowden & Co.; T. A. Brennan, L. Witsenhausen; W. B. Ehlers, Ehlers & Co.; Harry Lissauer, Jacobson Bros.; Albert S. Van Doren, Day, Clark & Co.; Lawrence F. May, Moskowitz Bros.; W. H. Rowland, International Silver Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: W. B. Howe, Bradley & Hubbard Mfg. Co.; H. W. Raymond, Worthington & Raymond; Leo Goldsmith; C. B. Bartlett, Whiting Mfg. Co.; E. A. Reed and C. T. E. Smith, Reed & Barton; Martin Dattelbaum, Dattelbaum & Friedman; Mr. Yeaton, S. Sternau & Co.; H. B. Rogers, Thiery & Rogers; Theo. L. Lyons, Lyons Gem Co.; T. S. Sturgis, Perley Bros.

Among the traveling representatives who called on the trade in St. Louis, Mo., last week, were the following: H. B. Rogers, Newark, N. J.; Elmer B. Sweetser, Sweetser Co.; M. F. Thornton, A. Lounsbury & Son; Lewis P. Cook, S. Sternau & Co.; Alberto S. J. Schweizer, Ansonia Clock Co.; F. C. Allen, Sansbury & Nellis; Max H. Kling, Kling & Baer; Vincent W. Henderson, Crane & Theurer; J. E. Simonson, Ludwig Nissen & Co.; J. P. Wrayton, Lebkuecher & Co.; C. L. Krugler, Mandeville, Carrow & Crane.

The trade at Pittsburg, Pa., was, last week, visited by the following traveling representatives: C. V. Schuyler, Dominick & Haff; H. C. Kionka, Kionka & Wagner; Russell A. Talbot, Joseph Fahys & Co.; George W. Whittemore, Sessions Clock Co.; Mr. Crane, Mandeville, Carrow & Crane; Wm. J. McQuillin, Mount & Woodhull; Abel King, I. Emrich & Co.; Mr. Tenill, Traub Jewelry Mfg. Co.; Alberto S. J. Schweizer, Ansonia Clock Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; T. J. Griffith, Jr., Carter, Howe & Co.; James O. Otis, Harvey & Otis.

Traveling representatives calling on the trade in Omaha, Nebr., last week, were: P. A. McCourt, Quaker City Cut Glass Co.; E. P. Ledos, Ledos Mfg. Co.; Carl Weidemann, Borrelli & Vitelli; Hubert Somborn, Hipp. Didisheim & Bro.; Mr. Hines, Wm. Weidlich & Bro.; Martin Dattelbaum, Dattelbaum & Friedman; J. Rothschild, Kaffeman, Rothschild & Co.; E. B. Frank, Pairpoint Corporation; S. W. Abbey, E. Ira Richards & Co.; J. H. Mednikow, J. H. Mednikow & Co.; Walter S. Noon, Cory Bros. Co.; Frank W. Price, National Papeterie Co.; Thos. E. Rogers, Riker Bros.; Henry Freund, Henry Freund & Bro.; J. Arthur Comm, Edmond E. Robert.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: R. B. Carr, Link & Angell; I. Price, Louis Strasburger's Son & Co.; J. Thompson, J. B. Bowden & Co.; F. A. Perry, John Russell Cutlery Co.; Emery Sweetser, Sweetser Co.; W. Sumner Blackinton, S. O. Bigney & Co.; Mr. McClennin, Wilcox Silver Plate Co.; Benj. Eichberg, Eichberg & Co.; H. Somborn, Hipp. Didisheim & Bro.; Mr. Hickey, Henry Zimmern & Co.; W. A. Moore, F. W. Gesswein Co.; P. H. Arthur, E. Howard Watch Co.; R. A. Talbott, Joseph Fahys & Co.; H. C. Rowbotham, Schrader-Wittstein Co.

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FRANK K. HUFF, Vice-President.
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WILLIAM J. McQUILLIN, Secretary.

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IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

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(Southwest Corner Nassau Street)
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BAGG, PERINE & CO.,
IMPORTERS
PEARLS, DIAMONDS AND OTHER PRECIOUS STONES
(Formerly at 21 Maiden Lane)
HAVE REMOVED TO
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Pearl Necklaces and Collarettes.

Mounted Diamond Jewelry of every description.



Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Rubies, Emeralds and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds.

I BUY
Entire Stocks and Estates

MY specialty is buying. I know values. I quote the highest cash price because I *know* how much the goods are worth, and because I make a specialty of this very thing. If any of your customers have any jewelry or precious stones to dispose of, that you do not care to purchase yourself, send your goods and I will make highest cash offers.

BANK REFERENCES GIVEN

PEARLS
American and Oriental
ALSO
Pearl Necklaces
bought for a higher price than can be obtained from any other house

Maurice Brower
12-16 John St.
NEW YORK
PARIS: 54 Rue Lafayette
Telephone, 6233 Cortlandt

Philadelphia.

B. Ristine, gold and silver plater, 125 S. 7th St., is reported to be critically ill.

Anthony Krider, watchmaker, accepted a position last week with William H. Long, 1627 South St.

J. F. Neill, 727 Sansom St., is receiving the condolences of the trade upon the death, last week, of his mother.

Joseph Gumpert, 2218 Ridge Ave., spent a few days in Baltimore last week attending a meeting of the German turners.

John Fisher, with R. M. Cooper & Son, 726 Sansom St., spent a few days last week gunning for rabbits in Quakertown, Pa.

F. A. Colladay, Germantown Ave., near Seymour St., Germantown, is receiving the condolences of the trade on the detath, last week, of his aged father.

George L. Meade, watchmaker, formerly of Binghamton, N. Y., has taken up his residence at 1802 Fairmont Ave. and proposes to engage in business here.

Edmund Diesinger, casemaker, 7th and Sansom Sts., has completed alterations and improvements in his establishment, designed to make the place more attractive.

William Thegan, 618 Chestnut St., manufacturer of badges, is reported to be so critically ill of pneumonia that his recovery is despaired of by his friends in the trade.

Charles Diesinger, Jr., formerly associated in business with his father, Charles Diesinger, a manufacturing jeweler and diamond setter, 726 Sansom St., has accepted a position with a New York house. Mr. Diesinger was in this city last week visiting his father and mother.

George Liggins, who has for many years conducted a retail store at 2d and George Sts., is disposing of his business at auction with the view of retiring permanently from the trade. Mr. Liggins is a brother of William Liggins, who for a quarter of a century conducted a store at 11th St. and Girard Ave. and who died about a year ago.

C. F. Reisner, of the H. S. Meiskey Co., Lancaster, Pa., was one of the salesmen in this city last week who contemplated making a trip to Atlantic City on the new third rail road on the day of the great accident, and who has reason to congratulate himself that he was persuaded to remain in the city and forego the pleasure trip to the shore.

Among the out-of-town visitors to this city's trade during the week were: H. L. Phillips and Mrs. M. E. Smith, Smyrna, Del.; J. W. Parrish, Newark, Del.; Edmond Oliver, Burlington, N. J.; M. E. Hunter, Beverly, N. J.; A. M. Kendall, Millville, N. J.; Frank Kline, Spring City, Pa., and William MacFarland, Downington, Pa.

William C. Williams, with C. H. O'Bryon, 735 Sansom St., is reported to have been successful in his campaign for election to City Councils as the member from the 18th Ward on the Republican ticket to succeed Jacob Henderson, who died some months ago, and who was frequently one of the entertainers at the Jewelers' Club festivities.

M. Sickles & Sons are making improvements in the diamond corner of their establishment at 730 Chestnut St. Abe Sickles went to Newark last week to act as godfather at the christening of the baby son of his brother Gustavus Sickles, of the Eastwood Park Co. Walter S. Davis, city salesman, spent a few days in the country recuperating.

F. C. Hoffman and C. E. Bush, who have been engaged in the business of manufacturers of jewelry and silverware cases at 17 S. 8th St., have dissolved partnership. The business will be conducted at the old stand by F. C. Hoffman, who assumes all the obligations of the late firm. Mr. Bush will take a long rest, after which he proposes to again engage in the business. The firm was established about 15 years ago and carried on successfully at 810 Sansom St. for many years until it removed to 17 S. 8th St.

Abraham Press, of the wholesale and retail jewelry firm of I. Press & Sons, 819 S. 2d St. and 35 S. 8th St., was made the defendant in a suit instituted in the local courts last week against him by Miss Bella Blum, of Brooklyn, N. Y., who seeks to recover $25,000 damages for alleged breach of promise to marry and also for the recovery of diamonds and jewelry, valued at $2,000, which, she says, Press has in his custody. The publication of the love troubles between his son and Miss Blum has almost prostrated Mr. Press' father, and he is now reported to be seriously ill. The entire Press family feel that Abraham is being prosecuted unjustly. Mr. Press denies that he has any valuable jewelry belonging to Miss Blum, but, on the contrary, declares that he made her valuable presents. He declares that his acquaintanceship with her was brought about because his father and Miss Blum's father had been chums in the old country, and it was the wish of Miss Blum's father that his old friend's son marry his daughter. He denies that he broke off the engagement with Miss Blum.

The musicale of the Philadelphia Jewelers' Club given last week proved to be an entire success. About 200 members and their guests attended, and the evening was enlivened by the D'Amico Italian Troubadore Orchestra, William Disston, a soloist; Master Edward, a boy soprano; the Fidelo Lady Quartette; George Strauss, a baritone; Miss Elizabeth Murray, from Keith's circuit, who made the hit of the evening in coon and comic songs, and other male and female talent recruited from professional ranks. A luncheon for the members and their guests was spread in the billiard room of the club house and all made merry until the wee sma' hours of the morning. To J. Warner Hutchins, L. P. White, William Linker and William H. Long belongs much of the credit for the success of the musicale. It will be the last social function of the club until after the Christmas holidays, when preparations will be made for the annual banquet to be held on Washington's birthday.

Harry Gamenthaler, until recently with McCoy & Co., Minot, N. Dak., has returned to Cass Lake, Minn., where he formerly lived, and has bought the R. F. Lussier building. He will engage in the retail jewelry business. Mr. Lussier will open a store in Foley, Minn.

Lancaster, Pa.

John B. Roth, Jr., has been spending a few days in New York.

G. W. Reisner spent several days last week at Princeton University.

John J. Bowman, of Ezra F. Bowman's Sons, has returned from a visit to New York.

T. Wilson Dubbs celebrated his 40th birthday anniversary Nov. 1 with a reception at his home.

George R. Weber, of Louis Weber & Son, spent a few days in New York last week on business.

Wesley R. McKee, jeweler, Sligo, Pa., has entered the Ezra F. Bowman Technical School for a course in watchmaking.

Miss Irene Smith, late a saleswoman for Louis Weber & Son, has returned to her old position at Augustus Rhoades' store.

Charles E. P. Keim, Newport, Pa., stopped over in Lancaster a few days on his way home from Philadelphia last week.

Oscar M. Lowrie, formerly of the local firm of Keller & Lowrie, has accepted a position with George F. Blakeslee, Tonopah, Nev.

M. T. Reineman, Chambersburg, has sold out his establishment and goes to New York to take a position with a jewelry firm in that city.

George McIntyre, Baltimore, has been spending the past week with relatives in Lancaster, his old home, before removing to Cleveland, O., where he expects to engage in business.

John Dougherty, aged 79 years, Reading, Pa., was committed to the Lancaster County Prison last week by the mayor for 10 days, for vagrancy. He was at one time a well known watchmaker.

John B. Roth, Jr., has just finished handsome pins for the Franklin and Marshall Academy and the Harbaugh Club of Franklin and Marshall College. They are enameled gold shields, suitably inscribed.

George W. Hurst, Warrenton, Va., who learned the trade of watchmaker many years ago at Manheim, Lancaster County, with Jeweler Connell, stopped in Lancaster last week to see friends, while en route to Parkesburg, Pa., to attend his brother's funeral.

A disastrous fire in Columbia, Oct. 30, when failure of the water supply threatened the safety of the business section, left H. F. Vergey's handsome jewelry store in considerable danger for several hours, a single building intervening between it and the burning business structures.

W. H. Wilhelm, a retired jeweler, for many years in business in New York, though a resident of Trenton, N. J., for some years, died Wednesday at the home of a relative, John Mason, near Columbia, where he was visiting. The deceased was the inventor of a couple of articles of value to watchmakers. He was 71 years old.

R. L. Brown, Kellerton, Ia., is closing out his stock at auction.

Brock & Feagans, Los Angeles, Cal., have taken a lease of a site on the west side of Broadway, corner of 4th and 5th Sts., and intend to have the building remodeled for their use. No expense will be spared in making the location one of the best equipped on the coast for a retail jewelry store.

EICHBERG & CO.,

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IMPORTERS OF PRECIOUS AND IMITATION STONES
Crystals Engraved and Painted from Photo. Crests and Coats of Arms Engraved. Stone Seal Engravers and Incrusters. Lapidary Work a Specialty.
JOBBING STONES A SPECIALTY
47 and 49 Maiden Lane, NEW YORK

PEARL COLLARS

WITH OR WITHOUT

DIAMOND BARS

Nine Hundred to
Ten Thousand Dollars

IN GREAT VARIETY

L. TANNENBAUM & COMPANY
Fifty-Two Nassau Street - - - NEW YORK
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THE THREE VARIETIES OF TOPAZ ARE

FIRST

ORIENTAL or **YELLOW SAPPHIRE:**

9 in hardness and identical with Rubies and Sapphires.

SECOND

PRECIOUS or **TRUE TOPAZ**

8 in hardness. Generally some shade of yellow and occasionally pink.

THIRD

OCCIDENTAL or **QUARTZ TOPAZ**

7 in hardness and known as **SPANISH MADEIRA, BRAZILIAN** and **GOLDEN TOPAZ.**

We sell all these varieties and have a fine lot of Occidental Topazes of our cutting, in fancy shapes, suitable for Brooches and Pendants.

PRICES REASONABLE

BUY FROM THE CUTTERS

FROM MINES TO MARKET

American Gem & Pearl Co.
14 to 16 CHURCH STREET
NEW YORK
LONDON: 16 HOLBORN VIADUCT
PARIS: 39 RUE DE CHATEAUDUN

Pittsburg.

The Pittsburg Jewelry Co. continues to conduct an auction at its Smithfield St. store.

W. G. Ingham, buyer for the George B. Barrett Co., spent several days of last week on the road.

The Henry Wilkens Co., of this city, has been incorporated to deal in jewelry and pictures with a capital of $10,000.

W. E. Jones, city salesman for the W. J. Johnston Co., has been confined to his home for over a week on account of illness.

Anthony A. Larney, of the Larney-Barr Jewelry Co., and Thomas A. Curran, of the same firm, spent last week in New York, buying holiday stock.

Miss Erma Kingsbacher, a daughter of Morris Kingsbacher, of Kingsbacher Bros., will marry Ernest William Stix, St. Louis, early in January.

The *Observer*, last week, published photographs of the members of the Larney-Barr Jewelry Co., on the occasion of the dedication of the new St. Paul's Cathedral.

The A. M. Andrews Co. is making a handsome exhibit of prizes to be awarded to contestants at the horse show, which opened to-day in this city, and continues during the remainder of the week.

Henry Terheyden, 530 Smithfield St., last week made an autumn display in his window which attracted much attention. Carl Meade, formerly with George Snyder, a South Side jeweler, is now with Mr. Terheyden.

Gillespie Bros. are remodeling and repainting their store and expect to add a jobbing department by Dec. 1. This will necessitate making an addition to the store, for which arrangements are now being perfected.

Among the out-of-town jewelers who visited Pittsburg last week were the following: William Heckman, Meadville; Carl H. Leighner, Butler; L. L. Swan, New Castle; E. L. Young, Latrobe; J. M. McKinney, East Liverpool.

The Marsh, Brown & Mather Co. has leased the room adjoining its store in the Bessemer building, Sixth St. and Duquesne Way, and will make extensive alterations to the stores. The improvements will not be commenced until Jan. 1.

Some of the local wholesale houses have served notice on certain manufacturers that unless goods are shipped within a certain period of the present month, orders will be canceled, the dealers not caring to take the chance of carrying stock over to next year.

According to information received in Pittsburg last week from Altoona, Pa., Louis Lippman, at that place, sold the Schenck block to Sol. Rosenthal, New York, for $82,000, clearing $30,000 on the property. Mr. Lippman is well known in Pittsburg and local jewelers were glad to hear of his good speculation.

F. B. Crowthers, formerly of Wilkinsburg, is now with Graf & Niemann. The same house has added a cashier, a new departure to the store. West Vorhees, watchmaker, has connected himself with the house, and Miss Florence Sprague, who has been associated with the house for years, has resigned her position because of her approaching marriage.

J. Alexander Hardy, who went to Harrisburg, last week, with a number of Pittsburg business men, was the spokesman ot the party, making an address on behalf of the downtown property owners, who are protesting against Gov. S. W. Pennypacker granting charters to projected elevated railroad companies. Mr. Hardy's address was published in full in last week's issue of *The Shield*.

The Pennsylvania Lines west of Pittsburg have withdrawn the $20 mileage ticket, much to the surprise of the traveling public; but, as other railroads in Central Passenger Association territory will issue them, it is believed the Pennsylvania will be forced to do so. The road has issued instead a 1,000-mileage ticket, good for the one only in whose name it is issued, instead of good for bearer, as it had announced would be the case. The rates have been reduced to 2½ cents a mile, with a charge of 15 per cent. over regular rates if fares are paid on trains. The public for a long time paid fares on trains after the Ohio line was reached, buying tickets from Pittsburg to the nearest stopping point in Ohio, paying fare on the train in order to get advantage of the two-cent Ohio rate. The railroad had been charging the three-cent rate on interstate business.

In celebrating Hallowe'en in the downtown section Wednesday night last, some one, by accident or deliberate design, broke one of the front show windows of the Hardy & Hayes Co.; the glass fell into the sidewalk, exposing $3,000 worth of stock. Two policemen were soon on the scene and a clerk for E. P. Roberts & Sons, who was passing at the time, called up J. Alexander Hardy and informed him of the accident. Mr. Hardy communicated with the Holmes Electric Protective system and that concern detailed a man, who stood guard all night, although the police department had also detailed two men. A member of the concern was dispatched to the store and removed the goods from the window. There happened to be two policemen opposite the store when the window was broken. The glass was insured. Mr. Hardy has written Superintendent of Police Thomas A. McQuaide, thanking him for the interest his department showed in the matter.

North Attleboro.

William and Frank Maintien are in the Maine woods hunting this week.

Charles H. Peckham returned, Friday from a western trip in the interests of J. H. Peckham & Co.

A tube blew out of the boiler of the Webster Co.'s factory, Thursday, causing a shut down for a day.

Arthur Chace, of F. S. Gilbert, and Walter Hopkins, of C. H. Eden & Co., returned from the west last week.

The estate of the late Frederick D. Heffron was finally settled, Wednesday, at a meeting held in Taunton.

John Kelley, foreman for Scofield, Melcher & Scofield, Plainville, is at the Emerson hospital with a broken leg, sustained by a fall.

K. L. Taylor, of Riley & French, returned last week from the west. Richard L. Saunders, of Paye & Baker Mfg. Co., has left on an extended trip.

Local relatives received word this week that Martin Brown, a former resident of the town and superintendent of the Bliss Mfg. Co., Meriden, Conn., is seriously ill.

Attleboro.

Otis Williams, a veteran employe of Bates & Bacon, died last week.

Charles P. Keeler, of McRae & Keeler, has the sympathy of the trade in the death last week of his sister, Miss Emma A. Keeler.

William L. King, of E. D. Gilmore & Co., and J. Thomas Inman, of the J. T. Inman Co., were last week elected to office in the local Republican club.

Willard A. Engley, retired jewelry manufacturer, and David E. Makepeace, of the D. E. Makepeace Co., with their wives, returned last week from an 8,000-mile pleasure trip, embracing the whole far western circuit.

Alfred R. Crosby, of Smith & Crosby, last week installed the officers of Ezekiel Bates lodge of Masons, including Frank W. Weaver and Harry P. Kent, of F. W. Weaver & Co., and Ernest D. Gilmore, of E. D. Gilmore & Co.

Hon. Sidney O. Bigney, of S. O. Bigney & Co., though personally out of politics this year, was persuaded to deliver a spirited address at a Republican rally in a nearby town, last week, in which he spoke at length of the prosperity of the jewelry business.

Buyers who visit Attleboro within the next few months will find notable changes in the appearance at the center. The abolition of the railroad grade crossings has changed the whole town, and within a few days the handsome new railroad station will be completed.

The standing of the teams in the Jewelers' Bowling League at the close of last week follows: Regnell, Bigney & Co., Bates & Bacon, Attleboro Mfg. Co., the Watson & Newell Co., W. E. Richards & Co., J. M. Fisher & Co., C. A. Marsh & Co., Carter, Qvarnstrom & Remington, Fontneau & Cook and the C. H. Eden Co.

The keen suspicions of a deputy sheriff brought to light a series of thefts at the silver works of the James E. Blake Co., and led to the arrest and punishment of the man responsible. The sheriff heard of a small boy trying to sell a quantity of pocket knives with heavy, costly solid silver handles among his playmates at the public schools. He questioned the boy, and learned that he got them from his father, Stephen Douya, an expert toolmaker in the Blake works, and then proceeded to the office. There a member of the company informed him that thefts had been noticed, but all efforts to trace them had failed. A search warrant was obtained, Douya's house searched, and more of the company's property found. At the close of his day's work Douya was arrested. In court he confessed and was sent to the House of Correction for six months.

E. J. Born, Ashland, Wis., is at present confined in a St. Paul hospital, suffering from a slight attack of brain disease.

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but depend upon outside cutting shops to do the work, charge you an extra profit. Send me your stones and be convinced that the highest grade of workmanship at the lowest price is obtainable.

I have my own cutting shop, and you save the intermediate profits. The 88 carat stone, part of the crown jewels of the Queen of Belgium, was cut by me.

REPAIRING AND MATCHING A SPECIALTY

Call at my cutting factory while in town, or

WRITE FOR FULL INFORMATION

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Importer of Precious Stones,

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TRY US ON DIAMONDS

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ALWAYS SOMETHING NEW IN

UNIQUE GEMS

NOVELTIES IN STRICTLY GENUINE SEMI-PRECIOUS AND NATIVE STONES
ALSO MANY IMPORTED NOVELTIES
Send for Sample Papers and see some New Beauties
NO IMITATIONS.
LOUIS J. DEACON, ATLANTIC CITY, N. J.

GARREAUD & GRISER

68 & 70 Nassau St., New York.

LAPIDARIES. PRECIOUS STONES

GEMS in Unique Cuttings

HOSPITAL FOR GEMS

Don't throw damaged stones away; send to us for recutting or repairs.

THE PASSMORE GEM CO., 373 Washington Street BOSTON, MASS.

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DIAMONDS

LOOSE and MOUNTED

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BAUMAN MASSA JEWELRY CO.

IMPORTERS AND MANUFACTURERS

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Ho, for the Holidays!

STOCK GREATLY ENLARGED

MOST ATTRACTIVE DISPLAYS

ALL GOODS GUARANTEED

IT IS A POINT with us not only to meet the usual and ordinary demands of trade, but also to make *unusual* and *extraordinary* provision for *special occasions*. Such a special occasion is afforded by the "*Holiday Season.*" Every department shows that we have risen to the occasion.

Every line is unusually complete—glowing with the most attractive goods. Every line has had as close, individual attention as if it constituted the whole business. Foresight in buying enables us to quote

THE LOWEST PRICES.

DIAMONDS, WATCHES, JEWELRY, SILVERWARE, CUT GLASS, NOVELTIES, ETC.

OUR NON-RETAILING POLICY MEANS FIDELITY TO THE TRADE

D. C. PERCIVAL & CO., Inc.

Manufacturers and Jobbers. Complete Material Department

373 WASHINGTON STREET, - - - - - BOSTON, MASS.

Connecticut.

Walter A. Ingraham and Wm. S. Ingraham have been elected directors of the Bristol Tramway Co.

W. H. Sparks, a traveling representative of the Seth Thomas Clock Co., Thomaston, is at the home office for a few days.

A. Tracy Bergen, traveling representative for the J. D. Bergen Co., Meriden, has returned home after a six weeks' business trip.

Wm. S. Ingraham, of the E. Ingraham Co., Bristol, laid the cornerstone of the new Bristol library, last week. A large crowd of spectators attended the ceremony.

At the Wallingford Republican convention, Oct. 31, Charles H. Tibbets, well known in the trade, was chosen for representative in the next General Assembly.

Martin H. Brown, well known in Meriden, and superintendent of the E. A. Bliss Co.'s factory at that place, is critically ill at his home. He is suffering from heart disease.

The plant of the Westfield Plate Co., Thompsonville, was closed all day Oct. 27, when the women employes enjoyed their annual outing to New York at the expense of the concern.

A new voter to enliven the present campaign has just arrived at the home of Samuel Komroff, manager of the Guarantee Watch Co., New Haven, in the person of a 13-pound baby boy.

Frank Farrari, employed at R. Wallace & Sons Mfg. Co.'s factory, Wallingford, sustained bruises to the index finger and thumb of his right hand last week, which necessitated partial amputation of those members.

K. S. Hathaway, until recently in the employ of the Bradley & Hubbard Mfg. Co., Meriden, died suddenly at the home of his nephew in Westfield, Oct. 27, aged 88 years. The deceased had resided in Meriden for many years.

Albert B. Puffer, for many years in the employ of the Wilcox Silver Plate Co., Meriden, died suddenly of heart disease at his home in New Haven, Sunday morning, of last week. The deceased was a veteran of the Civil War.

Frank G. Case, formerly employed in the casket hardware department, at factory "L," International Silver Co., Meriden, severed his connections there, Saturday, to take a position as bookkeeper with the Chas. Parker Co., in the same town.

The Worcester Metal Goods Co. has been organized with a capital stock of $30,000 to continue the business of the Grilley Co., buckle manufacturers, New Haven. The new owners are all residents of Worcester, Mass., to which place the plant will be removed.

Walter Camp, president of the New Haven Clock Co., New Haven, addressed the annual meeting of the Yale Alumni Association of Hartford, at the Hartford Club, Wednesday evening. Mr. Camp talked about the new football rules and their effect on games.

Geo. M. Wallace, for several years Chicago representative of the R. Wallace & Sons Mfg. Co., Wallingford, was the Democratic candidate for Congress in the second district. He was born in Wallingford and is the son of the late Robert Wallace, who was at one time the head of the Wallace Mfg. Co.

President Samuel Dodd and Treasurer George M. Curtis, of the International Silver Co., were among those who attended the trial in Jersey City, N. J., Oct. 29, of E. R. Thomas and others to restrain several banks, including the two Meriden banks, from voting the International Silver Co.'s stock, which they held as collateral.

Thos. Dudley Bradstreet, Republican nominee for State Comptroller, entered the employ of the famous Seth Thomas Clock Co., in 1873, and gradually worked his way up to be vice-president and general manager of the company, having filled that position successfully since 1896. Mr. Bradstreet is also a director of the Seth Thomas Clock Co., Thomaston.

Wm. E. Sessions, of the Sessions Foundry Co. and the Sessions Clock Co., Bristol, last week confirmed the report that a trust company would be established in Bristol. Mr. Sessions said that he had entertained the idea of starting such a company in that town for some time and that its establishment will be simply the carrying out of his plans. He said that the old Muzzy store, corner of Riverside Ave. and Main St., had been purchased and the new financial institute will have its home on that site.

A daring burglary was committed last week, when the store of T. W. Suttin, 911 Grand Ave., New Haven, was broken into and robbed of between $400 and $500 worth of jewelry of every description. The burglars forced the doors with a jimmy, and having thus gained entrance, broke into a show case in which Mr. Suttin had left some of his jewelry. No definite trace of the burglars has yet been discovered. According to a list given by the jewelry, the robbers got one dozen pearl-handled opera glasses, three dozen gold rings, studded with imitation pearls, diamonds and rubies, 25 gold rings with chip diamonds and a large collection of other miscellaneous jewelry.

Rochester.

Judgment was taken by default in the Municipal Court last week by Don. I. Danks against Benjamin Palmer for $51.75.

Morris Rosenbloom left on a special trip through Pennsylvania a few days ago. Mr. Levinson, with this firm, is also out on the road, but is expected back within a few days.

Thomas M. Busby has brought suit against Harlan W. Rippey, receiver for the bankrupt firm of Gooberlet Bros., dealers in leather novelties, for his share of dividends recently declared to the creditors. Busby's claim was not filed within the time limit, hence the suit.

Philip Present, a few days ago, gave to the Judean Club of this city the sum of $1,000, which is to be the nucleus of a fund for the erection by the club of a building to be used as a gymnasium and to be conducted on lines similar to the Y. M. C. A. Mr. Present made the gift in honor of his 50th birthday.

The trial of Grace Cullen, the young woman accused of stealing rings from the stores of two local jewelers, was held last week. Evidence showing that the woman had a bad reputation was submitted. It was also charged that she had stolen at other business places. The Koehler girl, who was her companion on the day of the alleged theft, was put on the stand and examined. She placed all the blame on the Cullen woman.

Providence.

A. S. Vennerbeck was one of the members of the Metacomet Golf Club team which played the Agawam Hunt team Saturday, putting his man out handily.

Among the imports at the port of Providence last week were six packages of imitation precious stones from Bremen and two of the same variety from Hamburg.

The association football team, representing the Gorham Mfg. Co., was defeated in the game which it played against the Howard-Bullough team Saturday by the score of 2 to 1.

While the rush is by no means ended, some of the manufacturers have found themselves enabled to stop the night work in their factories. The difficulty in securing skilled help still continues, however, as perusal of the "help wanted" ads. indicates.

Jewelers were well represented in the election Tuesday. Among the employing jewelers who figured as candidates in the election were George W. Parks, out for Alderman in the First Ward; John Kelso, candidate for Councilman in the Second Ward; Everett I. Rogers and William A. Schofield, Republican candidates for the Second Ward Council ticket; Frank B. Reynolds, named by the Democrats for the Sixth Ward; Henry Fletcher, candidate for Alderman from the Seventh Ward, and Walter H. Durfee, who is Council candidate from the same precinct. A number of others employed in the trade also figured as candidates for various positions.

Boston.

Roswell H. Houghton, salesman for a number of years for J. C. Sawyer, is now with A. Stowell & Co.

R. E. Lynch, formerly salesman for Wilson Bros., has accepted a position with J. C. Sawyer in a similar capacity.

The Rogers Co. succeeds W. E. Van Wert, who for the past two years has conducted three stores, one being at 46 Cornhill, one at 7 Elm St., this city, and the third at Medford, a suburban city. Mr. Van Wert is an official of the new company.

Chief Watts, of the Bureau of Criminal Investigation, last week received word from the New York police that Edward Whalen had been arrested in that city. He is wanted here for the alleged larceny of a diamond valued at $300 from the Thomas Long Co., at Summer St., on Oct. 8. Whalen is said to have worked the substitution game, walking off with a good gem. He is about 50 years old and is a man of many aliases.

J. Freshman, a jeweler of Cripple Creek, Colo., last week received a bullet in his left shoulder as the result of the accidental discharge of a revolver which fell from the hip pocket of one of his workmen and exploded.

GORHAM LEATHER GOODS

ATTRACTIVE NOVELTIES FOR THE HOLIDAY SEASON.

¶ It is realized by the Jewelry Trade in general, that Gorham Manufactures of Leather have attained as convincing a reputation in the estimation of the public as Gorham Silverware.

¶ This is due to the absolute integrity of their workmanship, the unsurpassed quality of their material, and the individuality of the style and appearance.

¶ Special attention may be directed to such attractive holiday goods as the Men's and Women's Traveling Bags and Suit Cases, without fittings and completely fitted with Toilet and Traveling conveniences in gold, silver, turtle, ebony, ivory and tortoise shell; to the compact Manicure Cases and the Safety Razor combinations; to the Shopping Bags, Pocket Books, Card and Cigarette Cases in all the staple Leathers as well as in many exclusively controlled novelties.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 23 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW. THE JEWELERS' WEEKLY. THE JEWELERS' REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
11 JOHN ST. COR. BROADWAY, NEW YORK.

TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWLAR NEW YORK

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Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

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OWING to the greatly increased size of THE JEWELERS' CIRCULAR-WEEKLY, it is absolutely necessary that all changes in advertisements be received one week in advance of date of publication if proof is desired. Positively no change can be made after Friday noon for the next Wednesday's issue.

Gem Importations Break All Records.

THE importations of precious stones and pearls at the Port of New York continue to break all records as to size and value, and have increased continually until the amount brought in up to Oct. 31 reached the enormous sum of $36,791,714, breaking the record of the previous year up to the same time by over $5,700,000. In fact, the importations thus far are, in value, within a half million of the total importations of the year 1905 and $10,700,000 more than the entire calendar year of 1904.

The importation of gems for the month of October amounted to $5,035,577.77, which is not only the largest amount for any October on record, but is the largest amount for any month in this or in previous years, surpassing the banner month of July of the current year by nearly $300,000. In the total the cut precious stones and pearls amounted to $3,748,174.54, an increase of over $1,300,000 on the importations of the corresponding month of last year, while the uncut stones, principally diamonds, amounted to $1,287,403.23.

Truly the record established by the precious stone importations this year is one which will long be remembered, as nearly every month of the year beat the corresponding month of the previous years, despite the phenomenal increase noted in 1905. How the importations for the 10 months of 1906 compare with the same months of 1905 is shown in the following table:

1905.		1906.	
January	$2,831,212	January	$2,706,997
February ...	2,407,089	February ...	3,067,036
March	3,673,383	March	3,789,825
April	2,429,338	April	3,614,932
May	3,233,825	May	4,021,405
June	3,442,043	June	3,887,893
July	3,992,831	July	4,739,996
August	2,275,873	August	3,382,296
Septemher ..	3,250,880	September ..	2,545,757
Octoher	3,509,390	October	5,035,577
	$31,045,864		$36,791,714

How the figures for the past month compare with those of October during the previous three years will be seen from the following table, taken from the records of Gen. Geo. W. Mindil, the jewelry examiner at New York:

Oct.	*Cut.*	*Uncut.*	*Total.*
1906...	$3,748,174.54	$1,287,403.23	$5,035,577.77
1905...	2,409,144.61	1,100,245.92	3,509,390.53
1904...	2,009,798.20	1,035,557.37	3,045,355.57
1903...	1,021,709.87	493,602.85	1,515,312.72

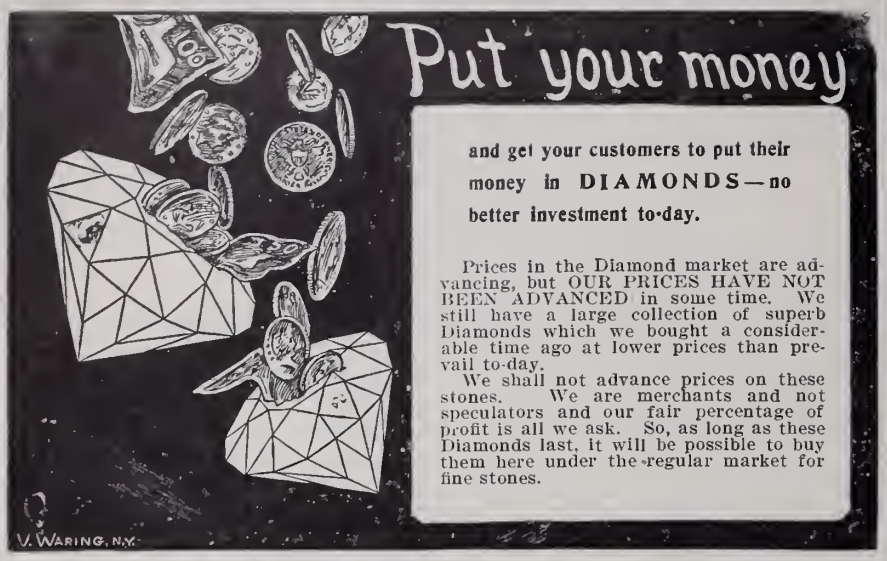
A New Trick of the Mail Order Houses.

IN the fight now being raised between the legitimate merchants in every line of business and the so-called catalogue houses, each side is sparing no effort to get the better of its adversary. One of the organizations that has taken a prominent part in the fight for the merchants is the National Association of Retail Grocers, whose secretary, William Gray, recently called attention to the newest offer sent out by a Chicago mail order house. This is sent to merchants and general stores, and asks their co-operation in a plan that sounds attractive, but in reality is a demand that the merchant in the small towns betray the interests of every other dealer not in his line. The circular, in brief, asks the recipient, no matter what his line may be, to take orders for all classes of merchandise in addition to his own business, and in so doing use the catalogue of the mail order house as the bait to his customers. In other words, a dry goods man should not let an order for a plow, mill, gasolene engine, or anything else go by him, but should take the order on behalf of the Chicago concern; the goods should be shipped to the dealer and "profit-sharing certificates" issued in his name. The offer is called the "Country Merchant's Opportunity," but should be more properly called the "Merchant's Opportunity to Cut the Throat of His Fellow Townsman."

It is possible that the catalogue houses think by trying to stir up competition between merchants in various lines they can stop concerted action against their own methods. It is to be hoped that among merchants in general and jewelers in particular there is none so mean as to be tempted by this offer into violating the ethics of good business conduct, and none so foolish that he cannot see that the offer is simply a trick to tie the hands of himself and his fellows in their fight against legitimate competition.

Geo. J. Bieth, a watch repairer and jeweler of Waterloo, Can., was tried before Judge Kemper, Mount Sterling, Ky., Oct. 30, on a charge of grand larceny, and held for the Circuit Court in $100 bonds, which he failed to give. He was remanded to jail. It is alleged that Bieth stole two gold watch cases from the store of J. W. Jones, in Mount Sterling, where he was employed.

BUYERS OF DIAMONDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

48 Rue de Mesiay, PARIS *Telephone, 2188 Cortlandt* *17 Maiden Lane, NEW YORK*

ARCH CROWN **PLATINUM TIPS** ARCH CROWN

HAVE YOU TRIED THEM?

EASY TO SELL

PRESS DOWN THE TIPS WE'VE DONE THE REST

EASY TO SET



SAMPLES AND ADVERTISING MATTER ON REQUEST

COMPLETED BEARING ARCH CROWN MOUNTINGS INSURE PERFECT SETTING

Cross & Beguelin, New York.
Kossuth Marx Jewelry Co., New York.
D. C. Percival & Co., Boston.
Jos. Noterman & Co., Cincinnati.
M. Schussler & Co., San Francisco.
Schrader-Wittstein Co., Chicago.
Leonard Krower, New Orleans.
Chas. Wathen & Co., Denver.
Eisenstadt Mfg. Co., St. Louis.
T. R. J. Ayres & Sons, Keokuk, Ia.

ARCH CROWN MFG. CO., 26 Camp Street, NEWARK, N. J., U. S. A.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

For the sum of $10 (payable in advance), a daily list will be mailed or delivered, during the Fall season (Aug. 1—Dec. 15), to the offices of those desiring this service.

AKRON, O., F. B. Goodman (M. O'Neil & Co.), Cadillac.
ALBANY, N. Y., J. P. Harris, Breslin.
BERWICK, PA., S. E. Fenstermacher, Albert.
BOSTON, MASS., G. A. Reidpath (The R. H. White Co.), Imperial.
G. A. Wood, Cosmopolitan.
BURLINGTON, VT., F. D. Abernethy (H. W. Allen & Co.), Imperial.
CINCINNATI, O., G. Fox, Astor House.
FAIR HAVEN, VT., W. F. Parker (W. F. Parker & Son), Broadway Central.
FORT WORTH, TEX., Geo. B. Monnig (Monnig Dry Goods Co.), St. Denis.
LEBANON, PA., F. B. Kendrick, Murray Hill.
NEW CASTLE, PA., Wm. S. Hann, Broadway Central.
OTTUMWA, IA., J. W. Neasham, Imperial.

New Orleans, La.

Bernard Barnett, 815 Poydras St., has completed improvements to his store, which is now very attractive.

L. Claudel, formerly of E. & L. Claudel, has accepted the position of manager of the optical department of L. Fishel's establishment in Carondelet St., near Canal St.

Maurice Fitzgerald, an optician connected with a Canal St. house, is receiving condolence from his friends in the trade on the death of his father, John R. Fitzgerald, which occurred recently.

Paul Granzin & Son, who have for years kept a jewelry store at 628 Camp St., in a building which is soon to be torn down to permit of the opening of a new street which is to skirt the new Postoffice building on the south side, have abandoned the plan of disputing possession with the Government, and moved to a building in Baronne St., near Girod St.

At a special meeting of the Jewelers' Fraternity, at Schutten's Hall, in Iberville St., last week, the retiring president, Otto Granzin, was presented with a handsome gold locket. The presentation speech was made by Thomas Hall, the vice-president. Mr. Hall referred to the prosperity which the Jewelers' Fraternity had enjoyed under the three years' administration of Mr. Granzin. Mr. Granzin has been associated with A. B. Griswold & Co. for many years as a diamond seller and enjoys the respect of the entire fraternity.

The Japan *Weekly Mail* announces that the committee recently appointed upon the question of a national exhibition in Japan have decided that it shall be held in Tokyo in 1912, and that it shall be a dual affair, part foreign and part domestic. The estimated cost is $5,000,000, one-half of which will be contributed by the government. There will be 15 principal halls and sundry smaller buildings, covering about 30 acres of the 250 acres allotted as a site.

New York Notes.

Samuel Schmukler, 129 Canal St., has gone out of business.

W. D. Burd, Vincennes, Ind., was in the city last week, and registered at the Astor House

A. M. Stephens, a salesman for Enos Richardson & Co., 21 Maiden Lane, is seriously ill at a Brooklyn sanitarium.

Middleton & Courmettes, who were at 142 E. 8th St., recently sold out to D. E. Nightingale, and are now out of business.

The case against Harry Sikowsky, 34 Second Ave., who was accused of buying stolen jewelry, was recently dismissed by the Grand Jury.

Henry Ginnel & Co. moved last week from 31 Maiden Lane to spacious offices on the sixth floor of the Fahys building, 54 Maiden Lane.

Irving Baum, 71 Nassau St., who has been visiting the diamond markets of Amsterdam and Antwerp, sailed Saturday for home on the *New York*.

On paying $744 in duty and penalties, Hugo L. Lederer got back the jewel case which was taken from him by a customs inspector on his recent return from Europe, as noted in last week's issue.

London reports indicate that upon the rumor of the finding of a big diamond in the Jagersfontein mine, the stock of the company rose from £8 to £9 in the stock market. The face value is £1.

The Jewelers Board of Trade was notified Saturday that A. N. Maumenee, Mobile, Ala., is in bankruptcy. He is a man 46 years of age, who had been in business there since 1896, enjoying a moderate credit.

In the ornamentation of the new Hall of Records, opened this week, are many beautiful specimens of carved and sculptured marble and bronze. The mantels in the court room are especially elaborate.

An indictment was last week returned by the Grand Jury against John F. Collins, Hoboken, N. J., who had been employed as a clerk by Tiffany & Co., and was arrested on the charge of stealing cutlery valued at $200 from the store.

The New York Boost Club took an active part in the exercises last Wednesday night, which was "stationers' night" at the National Business Show in Madison Square Garden. W. E. Smith, of the L. E. Waterman Co., gave an illustrated lecture.

Henry Fera, of Fera & Kadison, with his wife and daughter, will sail to-morrow on the *Kaiserin Auguste Victoria* for a trip of several months to Europe, during which Mr. Fera will combine business with pleasure. Mr. Fera's headquarters will be at Hamburg.

A number of jewelers were present at the recent celebration of the 140th anniversary of the John St. Methodist Episcopal Church, at which, because of the location being in the wholesale jewelry district, several generations of people in the trade have worshipped.

A quantity of jewelry and other merchandise, said to have been stolen from stores on Fulton St., Brooklyn, was found in the pockets of Jenny Miller, alias Marie Willner, who was brought to the Adams St. police court, Tuesday of last week, and held for examination.

From Providence came a report last week that D. R. Jacobs, New York, had pledged diamonds valued at $4,000 in pawnshops for $800, and that the police became suspicious. It was added that the officers, on investigating, learned that Mr. Jacobs is a dealer, and that he owned the stones and had an absolute right to pawn them.

Yvel & Co.'s show window, 11 Park Row, was broken Sunday night by thieves, who took six trays of jewelry and several watches. A brass padlock, which fastened iron network outside the window, was pried loose. Although the store is on a street much traveled at all hours, the windows have been smashed several times by thieves within six months.

Norman Selby, 1503 Broadway, had a narrow escape one day last week when the gasolene tank in his automobile exploded while he was riding. Later in the week he had another experience, being brought before Justice Keady in Special Sessions, Brooklyn, for speeding his vehicle. He gave for an excuse that he was racing with the stork and the magistrate let him go.

Paul Fleischer, dealer in precious stones, 65 Nassau St., was held up early Sunday morning, Oct. 28, by three thieves and robbed of a gold watch and diamond scarf pin valued at $125. Mr. Fleischer was walking through Dey St., intending to take the ferry to his home in Greenville, N. J. As he approached West St. two men seized him by the arms while a third seized the watch and pin. The loss was reported to the police.

Abel Bros. & Co., 24 John St., Oct. 2, caused the arrest at Baltimore, Md., of John H. Mattison, accusing him of getting, on memorandum, jewelry to the value of $600 and converting it to his own use. The warrant was obtained by Royal Linthicum, the Baltimore representative of the company. Later Mattison was discharged, the justice deciding that the matter was one for the civil courts, as Mattison had given notes for the jewelry.

While exhibiting to a representative of Tiffany & Co. a crucifix said to have been carved by Michael Angelo, Mrs. Mollie Pastorfield Fusan was arrested last Friday on the charge of passing a worthless check on a Broadway broker. It was said that she had offered the carving to a number of prominent people in New York for $100,000, and had also offered one-half of the amount as a commission to any person who could obtain a sale at that price.

L. Tannenbaum, of L. Tannenbaum & Co., 52 Nassau St., has been notified that an extensive fire occurred last week in the Tannenbaum chrysoprase mine on Deer Creek, near Marysville, Cal. Work at the mine has been stopped. The fire did much damage, burning the quarters of the workmen and other buildings. A large amount of chrysoprase, boxed for shipment, was destroyed. Mr. Tannenbaum left for California as soon as he was notified of the occurrence.

On complaint of Morris Sullivan, manager of the Castelberg Jewelry Co., Pittsburg, Pa., the police last Saturday arrested at the Hotel Navarre, Mrs. Millie Nelson, 23 years old, charged with being a fugitive from justice. It was said that she had stolen a diamond ring valued at $250 from Mr. Sullivan, and had pawned it for $85. She said that she had pawned it with his consent in order to bet at the Jamaica race track. She was held in the Tombs Police Court in $100 bail.

Thieves broke the show window in Louis Bloom's store, 654 Broadway, Brooklyn, Tuesday night of last week, and stole a small quantity of jewelry. The police the next day arrested Harry Brower, 22 years old, of 315 Broadway, Brooklyn, and Walter Richards, 20 years old, who lives at 1312 Roebling St., in the same borough. The two young men and an associate are also accused of breaking into a residence in that part of the city. The three were held in $2,000 bail each for examination.

A surprising story of the reported discovery of another huge diamond in the Premier mine in Pretoria is told by a New York dealer who recently returned from London. He says that the stone, according to the account given to him in that city, weighs 3,200 carats, thus exceeding the Cullinan diamond which came from the same mine and weighed 3,032 carats. No reasons for the latest discovery not having been made public through the usual channels by the Premier concern are given. Several diamond importers who were asked their opinion as to the report said that there must be some mistake, as it would be impossible to keep such a discovery secret for a day, and the finding of so great a stone would be cabled at once all over the world.

Arrangements for its sixth annual banquet, to be given in Delmonico's Friday evening, Jan. 25, 1907, are being made by the 24-Karat Club. The members held a largely attended meeting Oct. 26, at which the president, Leo Wormser, presided, and F. C. Beckwith acted as secretary. The time and place of the dinner were settled, and the following committees were appointed: Banquet Committee, C. F. Brinck, chairman, W. T. Gough, David Kaiser, H. C. Larter, W. H. Kinna. Speakers' Committee, Col. John L. Shepherd, E. R. Crippen, C. F. Brinck. The preparations will be completed on the elaborate scale which has marked the dinners given by this organization in past years, so the members and their friends will look forward to the event with the most pleasant of anticipations. As the membership of the club is limited to 100, and the full number was reached some time ago, there has been established a waiting list.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 3, 1906.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$534,353.76
Gold bars paid depositors	106,357.16
Total	$640,710.92

Of this the gold bars exchanged for gold coin are reported as follows:

Oct.	29	$135,370 32
"	30	71,540.09
"	31	82,038.46
Nov.	1	76,489.98
"	2	137,168.76
"	3	30,746.15
Total		$534,353.76

Harry Garman, Coatesville, Pa., has admitted his son in the business, and the firm style is now Harry Garman & Son.

IN THE HEART OF THE JEWELRY DISTRICT.

Guardian Trust Company,

170 BROADWAY, COR. MAIDEN LANE, NEW YORK.

Capital and Surplus - Over $1,000,000

Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

FRANK W. WOOLWORTH, President.
GEORGE W. FAIRCHILD, Vice-President. LATHROP C. HAYNES, Secretary.
CHARLES L. ROBINSON, Vice-President. ALFRED M. BARRETT, Asst. Sec'y.

Prominent Jewelers Among our Directors: LUDWIG NISSEN. A. K. SLOAN. LEOPOLD STERN.

THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET. NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,100,000.00.

ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS - - - - Cashier.
JOHN H. CARR - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

H. P. DOREMUS, Cashier W. H. STRAWN, Ass't Cashier

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,100,000. Deposits over Fourteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper

THE MERCANTILE NATIONAL BANK

OF THE CITY OF NEW YORK

195 BROADWAY

Capital
$3,000,000

Founded 1850

Surplus
$3,000,000

OFFICERS

FREDERICK B. SCHENCK, President.
MILES M. O'BRIEN, Vice-President.
WILLIAM H. TAYLOR, Vice-President.

JAMES V. LOTT, Cashier.
EMIL KLEIN, Assistant Cashier.
ALFRED W. DAY, Assistant Cashier.

STATEMENT AT CLOSE OF BUSINESS, SEPTEMBER 4th, 1906

RESOURCES		LIABILITIES	
Loans and Discounts	$18,059,467.54	Capital Stock	$3,000,000.00
U. S. Bonds	1,758,212.50	Surplus and Undiv. Profits	4,648,663.78
Bonds to Secure U. S. Deposits	310,000.00	Reserve for Taxes	46,370.19
Furniture and Fixtures	87,495.36	Bank Notes	1,542,500.00
Real Estate and Securities	2,173,398.60	Deposits	22,016,823.77
Due from Banks and Bankers	1,771,648.37	U. S. Bond Account	105,000.00
Cash	7,199,135.37		
	$31,359,357.74		$31,359,357.74

DIRECTORS

CHARLES P. ARMSTRONG
WILLIAM BALLIN
WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
WILLIAM J. CURTIS
FREDERICK L. ELDRIDGE
EDWIN GOULD
EDWARD T. JEFFERY
JOHN F. KEHOE
EMANUEL LEHMAN
SETH M. MILLIKEN
CHARLES W. MORSE
HARRY F. MORSE
BENJAMIN NICOLL
MILES M. O'BRIEN
AUGUSTUS G. PAINE
DICK S. RAMSAY
ADOLPH RUSCH
GEORGE H. SARGENT
WILLIAM SKINNER
ABRAHAM STERN
WILLIAM H. TAYLOR
ERNST THALMANN
EDWARD R. THOMAS
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WARNER VAN NORDEN
ISAAC WALLACH
JOHN SKELTON WILLIAMS
RICHARD YOUNG
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ULTRA FLAT MINUTE REPEATERS

Bigalke & Eckert Co.

Importers of Watches,

No. 1 Maiden Lane, New York.

Ladies' and Gentlemen's Flat and Ultra Flat Watches in Plain and Decorated Styles.

SOLE AGENTS FOR

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FINE GENEVA WATCHES



Ultra Flat, Plain

To Push Business

DURING NOVEMBER



These watches displayed prominently in your window with a legitimate profit attached, will draw trade to other lines, and put renewed life and vigor into your business.

ORDER NOW

We carry everything pertaining to the Watch and Jewelry line.

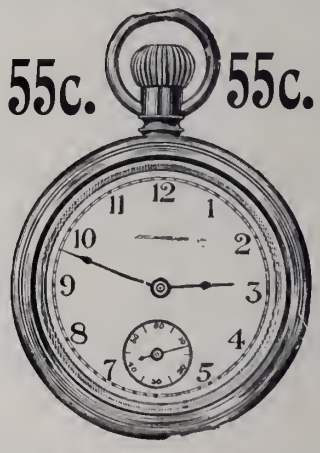
WATCHES, DIAMONDS, OPTICAL GOODS, JEWELRY, ETC.

Write for our illustrated Bargain Catalogue No. 58, just off the press, mailed to the legitimate Jewelry Trade on application only.

HOLSMAN & ALTER

Wholesale Jewelers

176-178-180 E. Madison Street Chicago, Ill.



Freedom Nickel—16-size, highly polished nickel case (hinged back), fitted with our American lever escapement movement, winds and sets in the back without the use of key and is timed and tested, regulated and fully guaranteed for one year. Each.....50c
In lots of 50, each.....49½c

Freedom Oxidized—Same as above in black gun metal case, each.....55c
In lots of 50, each.....54c

Freedom Gilt—Same as above in 14k gold-plated case, each.....55c
In lots of 50, each.....54c

H. & A. Special Nickel—16-size, highly polished nickel case, fitted with our American lever escapement, stem wind and pendant set movement, which is timed, tested, regulated and fully guaranteed for one year. Each ...55c
In lots of 50, each.....54½c

Nubian Oxidized—Same as above in black gun metal case, each 60c
In lots of 50, each 59c

H. & A. Special Gilt—Same as above in 14k gold plated case, each 60c
In lots of 50, each 59c

MEYEROWITZ BROS.,

IMPORTERS OF **DIAMONDS,**

37-39 MAIDEN LANE, NEW YORK CITY

A Complete Line of Precious, Semi-Precious and Imitation Stones. Mail orders promptly attended to.

Telephone, 4577 John.

Canada Notes.

A. K. McDonald & Co., Toronto, Ont., have sold out to F. S. Hick.

A writ has been issued against F. G. England, Regina, by H. O. Knowles & Co.

C. R. McLachlan, Winnipeg, Man., has returned to that city, after an extended trip to the Pacific Coast.

Norman Ellis, Hamilton, Ont., is removing from 17 King St. E., to his new store, 21 and 23, on the same street.

George Hynds, Acton, Ont., and Wm. M Ketchum, Brighton, Ont., were among the buyers who called on the Toronto, Ont., trade last week.

A. C. Stanners, Queen St. W., and Walter Baker and Sidney L. Kent, with B. & H. B. Kent, Toronto, Ont., have gone deer hunting in the Parry Sound district.

D. Bloomfield, Bloomfield Bros., Montreal, sailed on the *Empress of India* Nov. 2 on a buying trip. He will visit the watch and jewelry centers in Switzerland, France, England and Germany, where he will remain during the next three months.

One of the firm of Fowlie Bros., Collingwood, Ont., and D. A. Fowlie, Midland, Ont., went to Toronto, Wednesday, in attendance on their brother, Rev. A. J. Fowlie, of Coldwater, who accidentally received a gunshot wound in the right leg when duck hunting, and was taken to the General Hospital, Toronto, for treatment.

The proclamation that the Canadian Parliament is to meet Nov. 22 is of interest to United States manufacturers and merchants, since it is said that the Minister of Finance will introduce the new tariff almost immediately after the address in reply to the speech from the throne. It is expected that this tariff will impose maximum duties against the United States, and it is anticipated that one result will be that many American firms will establish branches in this country.

Henry Birks & Sons, Montreal, have announced that an erroneous impression may have reached the trade that the man named Cremer, who has been presenting worthless checks in Montreal, had succeeded in obtaining a certain amount of stock from that concern. J. Birks, of the firm, announced that although the man purchased $10,000 worth of goods, they were not delivered, and consequently the firm lost nothing by the transaction.

What was called a romantic story of how a young German came into a fortune went the rounds of the Canadian newspapers, clubs and gossip in general for about a week, when it was discovered that the story was a fake, and the young German is now in jail a confessed imposter. He called himself First Lieutenant Karl Cremer, late of the German army, and pretended that he had come into a fortune of $460,000. As usual in such cases he got plenty of people to believe him, including many merchants. He purchased a fine house and exquisite furniture, all on the strength of the fortune which did not exist. Among those he attempted to impose upon were Henry Birks & Sons, from whom he ordered jewelry worth $10,000. He is now in jail and has confessed to Chief Detective Carpenter that his fortune was a dream.

Omaha.

Albert Edholm has returned from a brief hunting trip at Clarks, Nebr.

Mrs. C. C. Suddith, Fontanelle, Ia., is putting up a new store building.

W. B. Lodge, of the Mawhinney & Ryan Co., spent a few days at Walnut, Ia., last week.

C. L. Shook, of the Shook Mfg. Co., is home from a trip through Missouri and Iowa.

W. H. Valhowe, with the Shook Mfg. Co., accompanied by his wife, has returned from a business trip to Ashland, Nebr.

H. S. Steiner, Neuman's Grove, stopped off in this city for a few days last week while on his way to South Dakota.

Chas. Locke, watchmaker for A. Pohlman, Pierce, Neb., was a visitor here last week, combining business and pleasure.

Ed Culler, Pierson, Ia., was in this city last week, purchasing stock for a new store which he expects to open at Rawlins, Wyo., shortly.

A large plate glass window in Jos. P. Frenzer's store was broken one day last week by thieves, who hurled a piece of concrete through it. They stole some card jewelry and made their escape before the loss was discovered.

The following out-of-town jewelers were in this city last week: B. F. Smith, Valley; C. F. Collins, Dunbar; W. H. Wilker, Spaulding; Louis Slama, Humboldt; A. B. Cameron, North Bend; John Crabill, Plattsmouth; Eggers Bros., Atlantic, Ia.; Fred Furnald, Carrol; Carl Anderson, Sioux City, and C. W. Sawyer, Silver City.

Pacific Northwest.

Carl Adler, Baker City, Ore., has turned over his stock at that place to the Western Salvage Co., Portland, Ore., to be closed out as soon as possible.

O. M. Heacock, formerly of Moro, Ore., is fitting up quarters in the Heidenreich building, on Adams Ave., La Grande, Ore., and will put in a stock of jewelry and optical goods.

The store of J. F. McMillan, Vancouver, B. C., has been fitted up with a complete system of combined merchandise and cash carriers. These are said to be the first of the sort introduced in any store in Canada.

O. Simonson was recently arrested after making a pretense of holding up young Joseph St. Jeans in his father's jewelry store, 2390 Pacific Ave., Tacoma, Wash., and fined $50 in the police court for carrying concealed weapons. The boy appeared in court and identified Simonson, but said that the accused was intoxicated and made no attempt to steal any of the jewelry from the store.

James A. Moore, Seattle, Wash., has offered a reward of $1,000 for the arrest and conviction of the thief and the recovery of jewelry valued at $2,600 which was stolen from him a short time ago. Among the stolen articles are a large crescent brooch four inches long, mounted with 24 diamonds, and valued at $1,200; a gold bracelet mounted with a large opal in the center surrounded by diamonds and valued at $400, and a double string pearl necklace valued at $1,000.

New Stores and Enterprises.

W. B. Scott is a new jeweler in Dewitt, Mo.

Sim Belknapp has commenced business in Niles, Mich.

Mr. Jesperson is about to open a store in Thornton, Ia.

Fred Hallock has commenced business in Greeley, Nebr.

W. E. Wiseman has opened a store on Freeman Ave., Cincinnati, O.

G. W. Sherman, Victor, Colo., has opened a store at Gardena, Cal.

Elmer Hartman has erected a building in Bowbells, N. Dak., and will soon open a jewelry store there.

Dan Kugler, formerly with L. J. Henry, Rocky Ford, Colo., has just begun business on his own account at that place.

Mr. Slivit has leased a store at 13 S. 7th St., Minneapolis, Minn., where he will engage in the retail jewelry business.

S. W. Stensall, formerly with Moses Cochenthaler, Montreal, Can., on Oct. 30, formed a partnership with C. V. Keeting, to engage in business at the same place.

F. W. C. Carl, formerly with T. J. McConnell, Hancock, N. Y., has opened a jewelry and optical store, with a repairing department, at 214 Main St., Great Bend, Pa.

A new retail jewelry and optical establishment was opened in Dubuque, Ia., recently, at the corner of Main and 10th Sts., by E. J. Price & Co. Mr. Price formerly resided in Reinbeck, Ia.

The Berg-Arduser Co., Dubuque, Ia., has been incorporated to do a wholesale, retail and manufacturing business. The capital stock is $25,000, and the incorporators are C. H. Berg, Harry H. Berg and Paul Arduser.

Pacific Coast Notes.

F. E. Wolfarth, Covina, Cal., is seriously ill at his home.

T. Y. Maynard, Albuquerque, N. Mex., has put in a cut glass department.

C. M. Henkel, a retired jeweler of Bisbee, Ariz., is at present visiting in Los Angeles, accompanied by his wife.

H. H. Hooper, Whittier, Cal., has sold his store to John Parker, formerly of Manchester, Eng., who has now located in Whittier. Mr. Hooper will retire from the jewelry business for the present.

J. E. Pauley, Estancia, N. Mex., has leased a lot in that town and will put up a new building for his jewelry business. He has secured the services of J. J. Laue, Denver, Colo., who will hereafter be at the head of the repairing department.

The H. J. Whitley Co., Los Angeles, Cal., had a striking window attraction last week, in the shape of some slabs of gold ore that were claimed to run $100,000 to the ton and which were loaned by parties interested in the mine from which the ore was taken.

Sr. Jose Attolini, proprietor of a store in Chihuahua, Mex., has been in the neighboring city of Torreon arranging for the opening of another establishment at that place. He has leased rooms on the lower floor of the Hotel Iberia, which he will at once remodel to suit his needs. The new store will be under the management of Sr. Alfredo Attolini.



Ball's Official Standard R. R. Watches

WHAT WOULD YOU GIVE FOR A LIFELONG CUSTOMER?

Try this plan:
Sell your next watch customer a "Ball."
Its reliable performance will convince him you are a dealer to be depended on—he'll keep coming back for other things.
The watch will win you his business and friendship for always.

Write for booklet, and watch this space.

We want to add a lot of new friends to the Ball family of railroad watch dealers.

THE WEBB C. BALL WATCH CO.

CLEVELAND
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CHICAGO
804-6-8 Railway Exchange

ESTABLISHED 1854. INCORPORATED 1893.

JUERGENS & ANDERSEN CO.,
DIAMONDS
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht, Amsterdam, Holland.

THE HERMAN KECK MFG. CO.
Cutters of
DIAMONDS.

17-19-21-23 West Fourth Street, CINCINNATI, O.

RUDOLPH NOEL PHILIP NOEL

RUDOLPH NOEL & CO.

IMPORTERS OF

Fine Blue and Fancy Colored **MONTANA SAPPHIRES** in all Sizes

2 Tulp Straat, AMSTERDAM 'Phone 1902 John 37-39 Maiden Lane, NEW YORK



CHICAGO AND WEST

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LIII. CHICAGO, WEDNESDAY, NOVEMBER 7, 1906. No. 14.

Chicago Notes.

Charles A. Garlick is back from a two months' trip to California.

Sid Lebolt, buyer for Rothschilds, has returned from an eastern trip.

Morris Eisenstadt, of the Eisenstadt Mfg. Co., visited the trade here during the past week.

C. E. Roy, with the W. J. Johnson Co., is making a short trip covering nearby towns.

A. F. Horner, watch buyer for Norris, Allister & Co., is back from a short pleasure trip.

Charles Offerman, with William Smith & Co., New York, was a recent visitor in Chicago.

H. E. King, with the Queen City Silver Co., has returned from a trip through the west and south.

Stanley Simpson, representing the E. Howard Clock Co., is on an extended trip to the coast.

George H. Birkebak, formerly with M. H. Bell, Kalamazoo, Mich., is now with A. M. Church, this city.

C. D. McElvain, Red Oak, Ia., accompanied by his wife, spent last week here, making Fall purchases.

Lewy Bros. have made considerable improvements in their store, which permit of additional show case space.

A. R. Oughton, with the Jennings Bros. Mfg. Co., is making a short trip this week through Indiana and Michigan.

E. A. Dayton, of E. A. Dayton & Co., has returned to Chicago after a two months' trip to the Pacific Coast.

W. A. Johnson, formerly with Loftis Bros. & Co., has accepted a position in the watch department of Rothschilds.

L. A. Eppenstein has returned from his western trip; S. Groak, of the same firm, has just started on a southern trip.

Col. T. P. Moody, the jewelry auctioneer, is making a sale in Mobile, Ala., and goes from that place to Greenville, Miss.

Albert M. Dueber, of the Dueber Watch Case Mfg. Co., Canton, O., was in Chicago for a few days during the past week.

G. W. Finckenauer, with the Chicago office of Alvin Mfg. Co., left for a short trip through Kansas and Nebraska last week.

N. Lebolt, of Lebolt & Co., is in New York, looking over stocks in that city and also arranging with their shop there to get out all their special work.

Charles L. Crawford, of C. L. Crawford & Co., retail jewelers, Peoria, Ill., was recently united in marriage to Miss Minnie Margaret Smith, of this city.

James H. Rogers, Gibson City, Ill., was a visitor here last week. To Mr. Rogers fell the sad duty of bringing here his mother, who is undergoing an operation at a local hospital.

The Ohio Cut Glass Co., of Bowling Green, O., has completed a new addition to the factory. The capacity is now doubled and prompt shipments are assured to all customers.

Catalogues from the five big jobbing houses, viz., Benjamin Allen & Co., Otto Young & Co., Lapp & Flershem and A. C. Becken, are all out and being mailed to their customers.

Sim Belknapp has completed his course at the Bradley Polytechnic Institute and has embarked in the jewelry business at Niles, Mich., where his father is a well known physician.

The trophy donated by Lebolt & Co. for the Horse Show, a silver chafing dish, ivory mounted and valued at $200, was awarded J. Hobart Moore for the best pair of horses hitched to a brougham.

E. J. Price, of E. J. Price & Son, Reinbeck, Ia., when in Chicago buying last week, stated that he would locate at Dubuque, Ia., by the first of this month, removing his stock from Reinbeck.

At the Horse Show at the Coliseum, last week, Miss Florine Kaiser received the second prize of $50 while riding "Peggy" in Class 62 for cobs under saddle. Miss Kaiser is the daughter of Sol. Kaiser, of Louis Strasburger's Son & Co.

A. W. Payne, Chicago manager of the E. Howard Clock Co., reports orders for tower clock outfits for the Riley County Court House, Manhattan, Kan.; Ogden State Bank, Ogden, Ia., and for St. Mary's Church, Riverside, Ia.; also a street clock to be erected in front of the store of G. W. Winter Jewelry Co., Minneapolis, Minn.

Fred R. Sheridan, western representative of Arnold & Steere, and a stockholder in that corporation, will sever his connection with that concern April 1, 1907. Mr. Sheridan has sold his stock to Horace W. Steere and will embark in the department store business at San Francisco, Cal. It has not yet been decided under what name the new San Francisco dry goods store will be conducted. Mr. Sheridan will put between $25,000 and $30,000 in the new venture and will have as a partner Miss Catherine Mills, a jewelry buyer for the Hale Bros. & Co.'s Pacific Coast stores. In addition to running this new department store, Mr. Sheridan will handle a number of jewelry and kindred lines on commission, visiting his old trade on the Pacific Coast.

The following were among the buyers in the city during the past week: Ezra Nuckolls, Eldora, Ia.; J. G. Ferry, Eau Claire, Wis.; A. E. Rush, Macomb, Ill.; Orr L. Keith, of Keith & McChesney, Iowa City, Ia.; E. Munson, Mendota, Ill.; W. T. Boggs, Ft. Dodge, Ia.; W. J. Crawford, Marseilles, Ill.; Edson Smith, Elmwood, Ill.; G. M. LaPierre, Niles, Mich.; W. B. Murray, East Tawas, Mich.; O. H. Fischer, Beardstown, Ill.; M. T. Haslett, Sheffield, Ill.; George A. Young, Moberly, Mo.; D. T. Kiess, Edon, O.; Ernest J. W. Starkey, Waterford, Wis.; C. S. Sands, Kirksville, Mo.; Mrs. Harry W. Yaseen, Dalhart, Tex.; G. R. Evans, Kendall, Wis.; G. A. Foland, of Russell & Foland, Mt. Pleasant, Mich.; A. H. Frandsen, Monmouth, Ill.; G. E. Carlson, Ashland, Wis.; G. A. Stevenson, Holland, Mich.; H. O. Thomas, Hampton, Ia.; L. W. Swen, W. Liberty, Ia.; J. R. Pogue, Sullivan, Ia.; S. E. Dickinson, Hartford, Wis.; B. H. Doty, Manilla, Ia.; Albert E. Wuesteman, Champaign, Ill.; J. J. Heath, Lansing, Mich.; R. W. Chamberlain, Marshalltown, Ia.

Frank W. Barnes has decided to close his store in Whitinsville, R. I., in order to devote his entire attention to his business in Uxbridge, Mass.

A man giving the name of M. C. Smith and claiming residence in Dubuque, Ia., was run over by a train in Tecumseh, Nebr., recently, his right leg having been cut off above the ankle. Smith and two companions had been trying to sell cheap jewelry in the streets during the day, and had been drinking. He was attempting to take a train out of town when he fell under the cars.

L. A. EPPENSTEIN & CO.

133 Wabash Ave.
CHICAGO, ILL.

YOUR STOCK IS NOT COMPLETE until you add a variety of our

000 Size Guaranteed Anchor Complete Watches

procurable in all grades of cases.

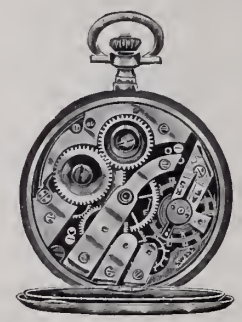
THE FIFTH EDITION OF OUR CATALOGUE

illustrates many of these, and other attractive watches. If you have not received a copy, *write for one.*

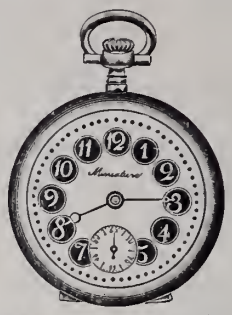
L. A. EPPENSTEIN & CO.

133 Wabash Ave.
CHICAGO, ILL.

000 Size Lever Watches, Guaranteed Quality



1389 Open face bridge model nickel silvered 7 jewel lever escapement quick train, pendant set, guaranteed mechanically perfect and accurate timekeeper, constructed on the interchangeable plan, bright silver nickel plates and bridges. Concave display winding wheels.



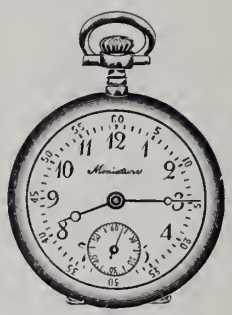
2793 14 K. solid gold, 15 jewel **$16.75**
2794 14 K. gold filled, guaranteed for 25 years, 7 jewel. **$9.25**
2795 14 K. gold filled, guaranteed for 25 years, 15 jewel. **$11.75**
2796 Sterling silver, 7 jewel. **$7.00**



1391 Open face bridge model, nickel silvered 15 jewel lever escapement quick train, pendant set, guaranteed mechanically perfect and accurate timekeeper, constructed on the interchangeable plan, bright silver nickel plates and bridges. Concave display winding wheels.



2822 000 size open face 14 K. solid gold, colored gold, fancy engraved, assorted designs, Petite, 7 jewel.....**$14.70**
2823 Same as above, 15 jewel. **$17.20**



2808 14 K. solid gold, 7 jewel. **$13.75**
2809 14 K. solid gold, 15 jewel **$16.25**



2842 000 size open face, 14 K. gold filled, guaranteed for 25 years, gold colored, engraved raised gold star, genuine diamond, Petite, 7 jewel. **$16.25**
2843 Same as above, 15 jewel. **$18.75**



2816 000 size open face 14 K. solid gold, colored gold, full engraved, assorted designs, Petite, 7 jewel.....**$15.30**
2817 same as above, 15 jewel. **$17.80**



2818 000 size open face 14 K. solid gold, colored gold, half engraved, assorted designs, Petite, 7 jewel.....**$15.30**
2819 Same as above, 15 jewel. **$17.80**



2820 000 size open face 14 K. solid gold, plain, engine turned, satin or Roman finish, Petite, 7 jewel **$13.75**
2821 Same as above, 15 jewel. **$16.25**



2830 000 size open face 14 K. solid gold, plain satin or Roman finish, raised gold crescent set with 4 genuine diamonds, Petite, 7 jewel.....**$21.90**
2831 Same as above, 15 jewel. **$24.40**



2836 000 size open face 14 K. gold filled, guaranteed for 25 years, gold colored, engraved, assorted designs, Petite, 7 jewel **$9.00**
2837 Same as above, 15 jewel. **$11.50**



2828 000 size open face 14 K. solid gold, gold colored, full engraved, raised gold double star set with genuine diamonds, Petite, 7 jewel.....**$23.15**
2829 Same as above, 15 jewel. **$25.60**

ALL QUOTATIONS SUBJECT TO 6 PER CENT. DISCOUNT ONLY

Cincinnati.

Albert Wallenstein, of Wallenstein, Mayer & Co., will visit the trade in the southeast this week.

Loring Andrews, of the Loring Andrews Co., has returned from his Summer tour of Europe.

William Pflueger, of Joseph Noterman & Co., will leave this week on his regular business trip south.

Joseph Voss, late watchmaker for the Frank Herschede Co., is now with Fred Pieper, Covington, Ky.

W. E. Wiseman, formerly a jewelry auctioneer, has opened up a new retail jewelry store on Freeman Ave.

Friends in this city have received announcements of the marriage of Charles L. Crawford and Miss Smith, both of Peoria, Ill.

Michael Reitman, an engraver at 1402 John St., was robbed a few nights ago of eight gold watches by a thief who had entered his room.

George G. Mead, formerly of the Moultrie Jewelry Co., Moultrie, Ga., recently purchased an opening outfit here for his handsome new optical parlors at that place.

Fisher Boiarsky, who was recently indicted on a charge of having obtained by false pretense from Richter & Phillips goods to the value of $1,277.37, will be placed on trial Nov. 20.

A contract has been awarded the Frank Herschede Co. to furnish 22 diamond studded charms valued at $75 each, to be presented to the world's champion ball team, "White Sox," Chicago.

Joseph Becker, who recently retired from business after some years with the Philadelphia Watch Case Co., and who was formerly with Joseph Fahys & Co., surprised his friends by getting married last week. His many associates in the trade here extended to him their hearty felicitations on the event.

Charles Pummel, who in October last was arrested at Dayton, O., by Postoffice officials on a charge of obtaining a $150 diamond ring from an eastern firm, was sentenced to 30 days in the workhouse and to pay $15 costs last week. Pummel used the name of a friend who was in the jewelry business, and in this way secured the ring on memorandum. He was to pay $25 a month until the ring was paid for. The fraud was soon discovered and goods recovered by the seller. There was not sufficient evidence as to his using the mails to defraud to warrant his being tried on that charge.

Out-of-town jewelers who replenished their stocks here the past week included: H. A. Bedel, Jackson, O.; Joseph E. Smith, Lockland, O.; Frank Fullilove, Owenton, Ky.; H. L. Eveslage, Ripley, O.; Edgar Braly, Columbia, Tenn.; Hugh Murray, Danville, Ky.; Samuel Horchow, Portsmouth, O.; E. Sensenbrenner, Circleville, O.; Julius Lusky, Nashville, Tenn.; J. V. Moross, Dayton, O.; J. M. Neth, Eaton, O.; F. M. Shull, Mount Hope, W. Va.; L. T. Vimont, Millersburg, Ky.; F. Simmerman, Felicity, O.; L. C. Diefenbaugh, Lewisburg, O., and J. H. Diefenbaugh, Ansonia, O.

A man alleged by the police to be a window smasher, who gives the name of William Hotten, now under arrest at Columbus, O., is believed to be the robber who has been smashing windows in Cincinnati for the last two months. When arrested in Columbus the man was in the act of smashing a window in a jewelry store, and when searched four gold watches were found on him. These have been identified as part of the goods stolen from the Raisbeck pawnshop last week. Hotten also answers to the description of the man who recently broke into Alber's pawnshop on Vine St. and several other stores here. At present no effort will be made to bring him here, as the Columbus authorities think they have evidence enough to try him there. If he should not be convicted, then he will be brought here to answer several charges.

Kansas City.

TRADE CONDITIONS.

The jobbers of this section are advising the retailers to order early if they want their own selection, and the result has been good. It is stated from all quarters that the manufacturers will not be able to supply the demand in many lines, and retailers have generally been quick to grasp the situation and place their orders. One salesman, just in from the road, states that he finds the retailers well stocked and prepared to take care of a big trade before the first of the year.

C. P. Kionka, of Kionka & Kionka, has returned from a trip over his northern territory, and will start out again next week.

J. H. Whitney, of the Edwards & Sloane Jewelry Co., is just in from his territory, and reports a successful business trip in Nebraska.

Otto Knaul, traveling representative with the Woodstock, Hoefer Watch & Jewelry Co., was in this city, last week, filling up his trunks.

L. E. Hendrickson, with A. C. Rosser & Co., Osage City, Kans., was in this city last week on business relating to his novel patent on a theatre hat rack.

Clem B. Altman has purchased the fixtures used by the Jaccard Jewelry Corporation in its former location, and has already installed them in his store.

Mr. Hoy, who has been with Lon Smith, Stuart, Ia., was in Kansas City, last week, accompanied by his wife. They were on their way to Parsons, Kans., where Mr. Hoy has taken a position with J. S. Pfeiffer.

Jake Levin, traveler for Kionka & Kionka, has just returned from a trip through Kansas and Oklahoma, and makes glowing reports of the business prospects. He will leave on his next trip as soon as he can stock up.

O. H. Stevens and Geo. A. Stevens, both pawnbrokers of this city, brought suit, last week, to break the will of John C. Larwell, their mother's brother, who died five years ago in Mansfield, O., leaving an estate of over a million dollars.

Mr. Marshall, who has been with J. B. Hayden, Topeka, Kans., for some time, and has lived in that city about eight years, was here for a few days, last week. He reports having bought an interest in the store of R. B. Roberts, 603 Kansas Ave., in that city.

The Jaccard Jewelry Corporation has moved into its new quarters, 1017-19 Walnut St. The furnishings of the new store are simple, but elegant and rich, and the lighting arrangement includes subdued lights in the different display cases, so they can be illuminated whenever a customer wishes to look at the goods. A pneumatic tube system has been installed. The manufacturing department is on the fourth floor.

The following out-of-town jewelers called on the local jobbers during the past week: W. H. Meyer, Lawson, Mo.; F. J. Burgy, Brunswick, Mo.; L. Megede, Richmond, Mo.; Guy Farnsworth, Fort Scott, Kans.; C. E. Ticman, California, Mo.; C. E. Durall, Kincaid, Kans.; Mr. Fowler, of Fairfield & Fowler, Parsons, Kans.; Mrs. J. H. Whiteside, Liberty, Mo.; Geo. W. Ellis, Butler, Mo.; Gust. Carlson, Lindsborg, Kans.; Lena Whiteside, with W. W. Whiteside, Liberty, Mo.; Wm. H. Haupt, Bartlesville, Ind. T.; E. P. Smith, Leesville, La.; Will T. Price, Harrisonville, Mo.

Minneapolis and St. Paul.

Mr. Caplan is a new watchmaker for S. Schaffer, 243 Nicollet Ave., Minneapolis.

The Western Mfg. Co., Minneapolis, has moved from the Sykes block to the 11th floor of the Lumber Exchange.

C. M. Thomsen, with H. Birkenhauer & Co., Minneapolis, is preparing to build a new residence for his own use.

E. J. Bronson, the Eighth Ward jeweler, Minneapolis, has awarded contracts for the erection of a residence, costing $3,500.

Mr. Jacobson, head watchmaker for C. D. Peacock, Inc., Chicago, was in the Twin Cities on his way to Dakota last week.

L. P. Sandberg, Minneapolis, is again able to be out on crutches, after an accident which resulted in a broken leg, about two months ago.

Peter Sandeker, formerly with Johantgen & Kohl, Minneapolis, died recently in Chicago, his home, where he had gone after his health broke down.

Out-of-town jewelers in the Twin Cities last week included: John Fredell, Center City, Minn.; J. A. L. Walman, Little Falls, Minn.; E. Schmidt, Howard Lake, Minn.; E. B. Woodward, Bismarck, N. Dak.

Paul B. Erickson, traveling representative for the Reed-Bennett Co., Minneapolis, recently lost his grip at a hotel at Bemidji, Minn. It contained his personal baggage and jewelry samples. The Jewelers Protective Association at once sent a Pinkerton detective to the scene, and after making a thorough search the missing property was discovered and a good clue secured to the thieves.

Denver.

H. T. Sherman has closed his store at Victor, and begun business at Grand Valley, Colo.

L. J. Henry, Rocky Ford, passed through this city on his way east, last week, on a business trip.

E. L. Peiser, Glenwood Springs, Colo., was in Denver, last week, to meet his sister, who has just arrived from abroad.

Out-of-town jewelers who visited the local jobbers, last week, were: J. G. Hiestand, Manitou, Colo.; Mrs. W. H. Brannen, Brannen Bros., Loveland; G. W. Sherman, Victor; A. Herman, Brighton, Colo.

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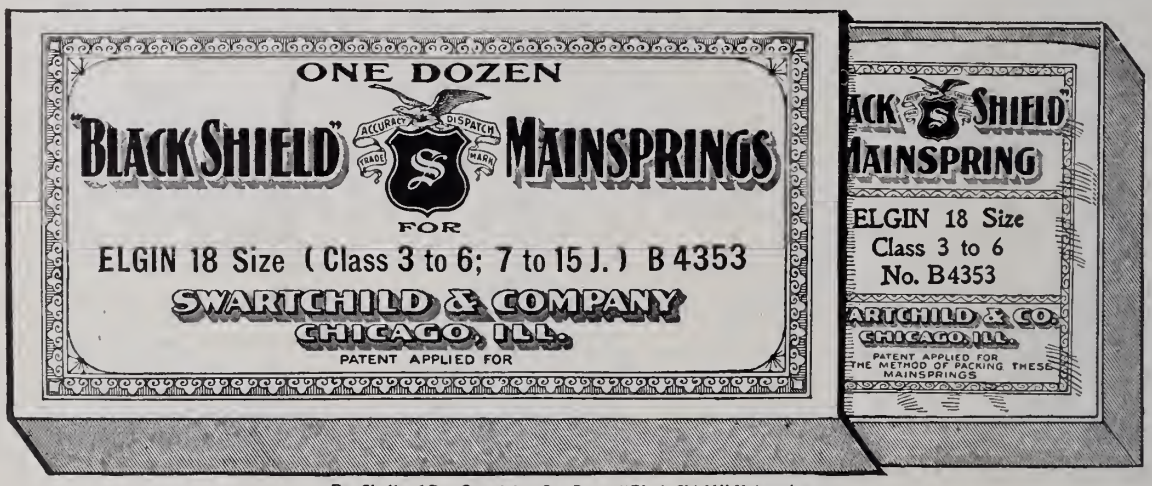
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San Francisco.

L. A. Picote, of this city, is now visiting in El Paso, Tex.

S. Wolsky has opened a store in the heart of the burned district at 507A Market St.

Walter Haxe, formerly with the Bohm-Bristol Co., has again taken a position with that house.

W. D. Hogan, Fresno, Cal., was in San Francisco last week, buying stock and getting ideas for the coming holiday trade.

Charles Noack came down from Sacramento last week to do a little preliminary buying for the holiday trade at the capital.

P. J. Collins is representing the Los Angeles trade in San Francisco at present. He is looking over the jobbers' stocks and making some selections for the holidays.

In a note published last week referring to the new jewelers' building, the name Leonard Nordman instead of Leon Nordman was given as one of the board of directors.

Henry Bohm, of the Bohm-Bristol Co., left for Denver, Colo., last week, where he will remain for about one month, looking after his Denver interests. He will return to this city in time to be in the store for the holiday trade.

The store and sample rooms of Burr W. Freer, in the Kamm building, are now all torn up and will be remodeled and enlarged. The work will occupy about a week, after which the store will be in shape to do the business required.

Leo Aurich, well known in the jewelry trade here, has taken a position with Nordman Bros. in the Kamm building. During the past month or two Nordman Bros. have taken on new men at the rate of about one per week. The firm has also added a new safe to its equipment.

J. A. Sorensen & Co.'s store in the downtown retail district, on Market St., is being rapidly modernized, and is now about the finest store in what was six months ago the burned district. Two new 10-foot show cases, one 10-foot wall case and several large mirrors are being installed this week.

Mrs. Catherine Johnson, otherwise known as Kitty Eagan, who was arrested recently on the charge of stealing a bracelet from the Keystone Jewelry Store, on Van Ness Ave., was discharged from custody last week. She claimed to have taken the bracelet by mistake and that at the time she was arrested she was on her way back to the store to return it.

The finishing touches have been put on the store of A. Hirschman, at 1641 Market St., making this one of the handsomest of the new stores. The establishment contains plate glass show cases, a 22-foot wall case and other handsome fittings. It is carpeted throughout with dark green Wilton carpet with a brown marble entrance. Well-lighted offices are placed in the rear. Nearly all of the stock has been received with the exception of the silverware, which for some reason has not yet put in an appearance.

Ballbach & Bedell, Santa Cruz, Cal., have succeeded to the business of J. D. White, of that place. The new owners are Louis Ballbach, formerly with Geo. W. Ryder & Son, San Jose, Cal., and Orrin S. Bedell, at one time with S. H. Bailey & Son.

St. Louis.

W. W. Mulinix, of Kansas City, Mo., was a visitor in St. Louis last week.

Mr. and Mrs. E. Boersche, Columbia, Mo., were among the visitors in this city last week.

F. A. Henninger, formerly of Columbia, Mo., was here, last week, making purchases for his new store at California, Mo.

J. L. Freund, 816 Franklin Ave., has also leased the store at 814 Franklin Ave. and will add a stock of clothing to his jewelry business.

Morris Eisenstadt, president of the Eisenstadt Mfg. Co., was in Chicago last week on a pleasure trip. This is Mr. Eisenstadt's annual visit to the Lake City.

T. R. Donnan, formerly with A. C. Taylor & Sons, Cedar Rapids, Ia., has taken a position with the Eisenstadt Mfg. Co. as general salesman and will enter upon his duties this week.

William Weidlich, of William Weidlich & Bro., is in Omaha on a business trip. G. R. Amost, of the same firm, has returned from an extended trip through the south and southeast.

John G. Koch, a watchmaker, formerly employed by Charles Derleth, 239 Collinsville Ave., East St. Louis, Ill., is now with Joseph Mazer, South McAlester, Ind. T. Mr. Mazer left for home last week.

J. F. Daily, of J. F. Daily & Co., and Charles A. Franke, an East St. Louis newspaper man, enjoyed a hunting trip of several days at the mouth of the Missouri River. Mr. Daily brought back 14 ducks.

Goodman King, president of the Mermod, Jaccard & King Jewelry Co., returned home, Saturday, from a business trip of several weeks' duration in New York. R. Niehaus, buyer of art goods and chinaware, also returned with Mr. King.

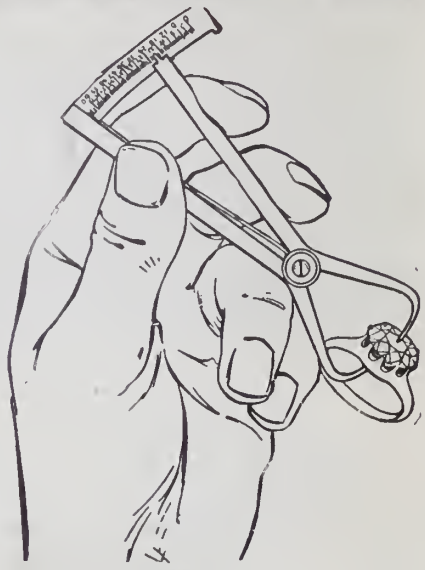
Among the out-of-town jewelers in St. Louis last week not elsewhere mentioned were: V. E. Vulbrock, New Minden, Ill.; T. G. Willis, Edwardville, Ill.; George A. Young, Moberly, Mo.; John Ketting, Sainte Genevieve, Mo.; Claude Wheeler, Columbia, Mo., and W. H. Wheeler, Palmyra, Mo.

Two of the credit firms, J. F. Daily & Co. and Loftis Bros. & Co., have become members of the Credit Merchants' Association of St. Louis, composed mostly of credit clothing firms. Protection of the credit merchants is the object of the organization. Mr. Daily has been honored with the vice-presidency of the association.

The police authorities of this city are diligently searching for Frederick Millerman, alias Fred Oakey, of 315 Ruckford St., who is wanted on a charge of robbing a retail jewelry store at De Soto, Mo., April 15 last. Millerman was captured a short time ago, but escaped after having been in custody only a few hours.

Many jewelers attended the funeral of the late William Walsh, which took place under the auspices of the Elks, of which he was chaplain. Floral emblems were received from the Moolah Temple, Shriners; Ivanhoe Commandery, R. I.; Tuscan Lodge of Masons, and Ransom Post of the G. A. R. The services were held at St. Phillips Episcopal Church. Edwin S. Puller delivered the eulogy.

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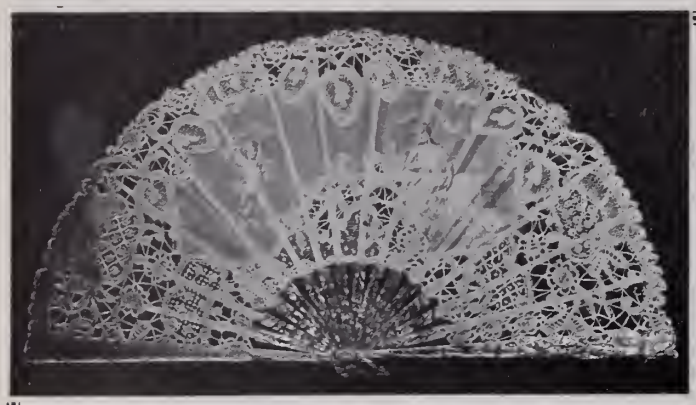
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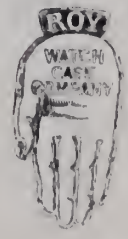






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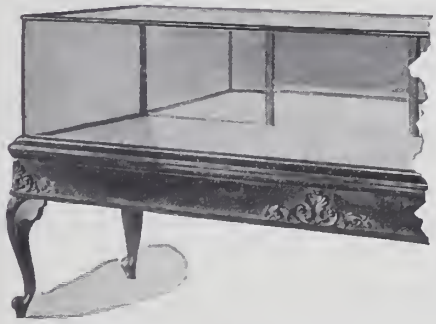
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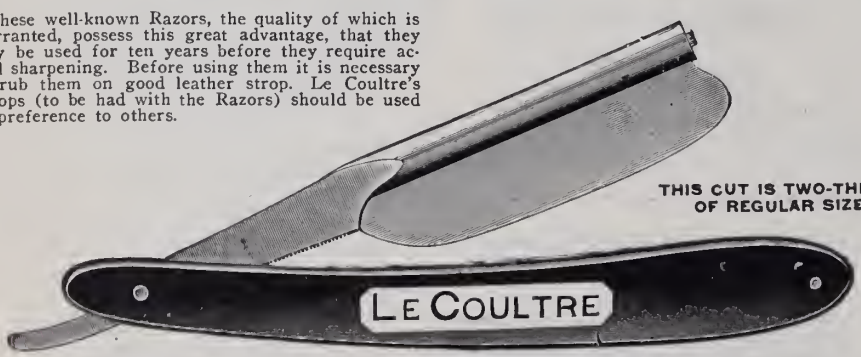
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Special Notices.

Situations Wanted.

A1 TRAVELING SALESMAN at liberty. "B. C., 8269," care Jewelers' Circular-Weekly.

WANTED, position as salesman; 13 years' experience; best reference. Address "V., 8247," care Jewelers' Circular-Weekly.

YOUNG MAN, 10 years with diamond house, wishes position where ability will be appreciated. Address "X., 8199," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, desires permanent position in a wholesale jewelry house; good penman; reference. "S. W., 9254," care Jewelers' Circular-Weekly.

WANTED, after Jan. 1, to represent a ring house; Pacific coast and western territory; 15 years' experience in the ring business. S. W. Eckley, Peoria, Ill.

TRAVELING SALESMAN with highest references, is open for position; 20 years' experience in south and far west. "H. S.," 98 Columbus Ave., New York.

FIRST CLASS watchmaker desires a position with a reliable house; age 25; experienced, reliable and of good appearance. "S., 8231," care Jewelers' Circular-Weekly.

SWISS watch salesman (New York and vicinity), is open for a good side line of gold or plated jewelry; best of refcrences. Address Room 83, 12 John St., New York.

TRAVELING SALESMAN, with A1 established trade in the south; finest reputation; wishes position with good house. Address "B., 8277," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires position at once, with tools; middle age man; competent to handle railroad work. Address "E. H. B.," 45 Charles St., Springfield, Mass.

YOUNG LADY, bookkeeper, requires position with jewelry or stone house; understands the business thoroughly. Address "D. M., 8248," care Jewelers' Circular-Weekly.

SALESMAN, acquainted with best trade in middle west, is open for postion on or before Jan. 1; none but first class line considered. Address "A., 8200," care Jewelers' Circular-Weekly.

TRAVELING MAN with established trade in the jewelry line throughout the south and Pacific coast, contemplates a change for Jan. 1 Address "H. S.," 305 Ocean Parkway, Brooklyn, N. Y.

TRAVELING SALESMAN, covering south, desires to change to first class ring or jewelry house, for same territory; references furnished. Address "L., 8234," care Jewelers' Circular-Weekly.

POSITION by young lady as letter and monogram engraver and saleslady; capable of assisting with office work if necessary; two years' experience. Address "L. H., 8218," care Jewelers' Circular-Weekly.

YOUNG MAN (24), seven years' experience as general office man with importer of diamonds and diamond jewelry house, would like to make a change. "J. F.," care Weber, 41 Maiden Lane, New York.

COMPETENT man, thoroughly posted in the ring business, with 20 years' experience, wants position with leading house as traveler or manager; A1 references. "N. S., 8264," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, line of gold jewelry, watches and diamonds, on salary and commission basis; southern territory; age 30; good appearance and a hustler. Address "R., 8203," care Jewelers' Circular-Weekly.

OPTICIAN, with complete optical outfit, costing $500, desires position; Chicago preferred; will allow use of outfit; state salary you are willing to pay. Address "F. G. L.," Room 59, 82 Madison St., Chicago, Ill.

HUSTLING young man, age 26, wishes position as salesman on the road; eight years' experience in retail jewelry store; wants to make change; best reference. Address "F. R., 8280," care Jewelers' Circular-Weekly.

SALESMAN, young man, four years' experience on road, in south and west, would like position with first class house; best references; anxious to make change by Jan. 1. "L. A., 8266," care Jewelers' Circular-Weekly.

POSITION as foreman or assistant foreman; thoroughly understand the making of all kinds of jewelry, badges, class pins, special work, repairing of all kinds and estimating. "Practical, 8135," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with 15 years' experience in the jewelry business, controlling good trade, wants position with first class house; will furnish best of references. Address "F. G., 8263," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, formerly with Tiffany & Co., New York, desires position where artistic and executive ability will be appreciated; only first class propositions considered. Address "J. C., 8209," care Jewelers' Circular-Weekly.

FIRST CLASS manufacturing jeweler and finisher on high grade and medium work; can do first class jobbing, alloying, etc.; desires position as foreman or mechanic with first class house. Address "Workman, 8216," care Jewelers' Circular-Weekly.

SILVERSMITH, all around man of 25 years' practical experience on the highest grade of work, wants position as manager or working foreman, or as high class workman; A1 on large, square, plain and fancy boxes; west or south preferred. Address "Square, 8255," care Jewelers' Circular-Weekly.

DESIGNER; a first class designer and practical jeweler, experienced on fine diamond as well as all kinds of artistic gold jewelry, having worked in first class factories of Paris and New York City, wants position; write for further particulars. "Designer, 8278," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with several years' experience in western territory, representing a manufacturing line, will be open for engagement Jan. 1, with headquarters at Chicago if so desired; can furnish best of reference. Address "I., 8241," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

SALESMAN of experience, well acquainted with jobbing, department and retail trade, in Baltimore, Washington, Philadelphia and Pennsylvania, wishes to communicate with manufacturers desiring to place line on commission; A1 references. L. C. Hall, Jr., sample room, 1004 Chestnut St., Philadelphia, Pa.

WANTED, position as engraver and optician; am also fine watchmaker and jeweler; will accept permanent position at either trade; engraving and optics preferred; salary, $25; age 30; American; New York City experience; now in the south; answer immediately. "W., 8204," care Jewelers' Circular-Weekly.

POSITION WANTED where the following requirements would be necessary, melting, refining, buying of gold, silver, platinum and sweeps, alloying and press work; general knowledge of manufacturing jewelry and repairing of all kinds; fully capable of taking full charge of help. Address "C., 8235," care Jewelers' Circular-Weekly.

DESIRING to make a change, I offer my services to a reputable house; am high grade watchmaker, 22 years' experience, 10 years as executive head of the various branches of a first class jewelry house, particularly of watch repair department, desires position as manager of watch department or entire store; only managing position where trade getting and loyalty is appreciated, is wanted; I am not out of a position nor am I a cheap man, therefore expect salary to be right for high class services; best of references; age 37. Address "Manager," 84 E. Court St., Cincinnati, O.

Side Lines Wanted.

WANTED, side lines for Pacific coast and western territory. S. W. Eckley, Peoria, Ill.

For Sale.

TRUNKS and telescopes; three practically new trunks, telescopes and watch trays complete. Wm. I. Rosenfeld, 19 Maiden Lane, New York.

TYPEWRITER; New Century No. 6, in first class condition; used only a short time; it's a snap for anyone needing a typewriter; can be seen in Room 53, 11 John St., New York.

Help Wanted.

A FIRST CLASS watchmaker and engraver, at once; good wages. I. Joseph, Hudson, N. Y.

WATCH, clock and jewelry repairer; state age, reference, salary, etc. M. A. Selbert, Frankfort, Ky.

WATCHMAKER and optician; permanent position. G. W. Meyer Jewelry Co., Chattanooga, Tenn.

WANTED, young lady engraver, jeweler and saleslady; permanent position. Aug. E. Seebold, Whiting, Ind.

WANTED, first class watchmaker and engraver; permanent position to good man. Lachicotte & Co., Columbia, S. C.

WANTED, at once, first class watchmaker and engraver; send samples of engraving. Hibbard Jewelry Co., Akron, O.

FIRST CLASS engraver, also capable of assisting on jewelry work. Chas. N. Hancher, 1211 Market St., Wheeling, W. Va.

WANTED, at once, first class watchmaker and engraver; permanent position; good wages. T. G. Burkhardt, Jefferson City, Mo.

WANTED, at once, a first class refractionist and salesman; one who understands edging preferred. Apply J. Levinski, Waco, Tex.

WANTED, one watchmaker and engraver and one manufacturing jeweler. P. C. Pulse & Co., 1150 Washington St., Oakland, Cal.

WANTED, a bright young man, by a New York, Fifth Ave., retail jeweler. Address "Retail, 8202," care Jewelers' Circular-Weekly.

WANTED, experienced jewelry and silverware salesman; state salary and experience. Address "D., 8038," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, or good, all around man; must have best references; wages, $15 to $18. W. B. Fisher, Mt. Kisco, N. Y.

WANTED, two jewelers, also diamond setters; permanent positions, best wages. E. Maritz Jewelry Mfg. Co., 217 N. 6th St., St. Louis, Mo.

WANTED, designer, experienced on fine diamond work; uptown house in New York City. Address "M. T., 8181," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, watchmaker and engraver; state wages expected and references. Address "A. B., 7532," care Jewelers' Circular-Weekly.

WANTED, at once, first class watchmaker and engraver; permanent position; send samples of engraving. Wetteroth Jewelry Co., St. Joseph, Mo.

WANTED, assistant engraver; one who can help out on clocks preferred; permanent position; good wages. Henry Kohn & Sons, Hartford, Conn.

$25 A WEEK for a first class jeweler and engraver, in a large city in Texas; permanent position. Address "S., 8127," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker; Scandinavian preferred; good wages and permanent position to right man. O. H. Arosin, 187 E. 7th St., St. Paul, Minn.

WANTED, first class engraver and jeweler; must be excellent at engraving; good salary; send samples of work with application. Oberlin Bros., Fresno, Cal.

WANTED, at once, a good engraver, for three weeks in December; will pay $25 a week. Address A. Liachowitz, 518 N. Shamokin St., Shamokin, Pa.

WANTED, a good all around workman and an especially good engraver; will pay $30 per week to a good workman. Thos. Van Auken & Co., Beaumont, Tex.

WANTED, AT ONCE, engraver who can assist on watch and clock work; give reference and wages expected. "H. D., 7531," care Jewelers' Circular-Weekly.

WANTED, at once, good all around jeweler; state salary expected, reference and experience; good, steady job for the right party. Doe Bros., Woodsville, N. H.

$75 WEEKLY easily made fitting glasses; short, easy mail course; diploma; special tuition offer; write for free booklet 46. National Optical College, St. Louis, Mo.

WANTED, competent young lady engraver and saleslady; steady and pleasant position for a lady who is well recommended. Address "Jeweler," Box 466, Troy, Ala.

AT ONCE, a first class engraver and jeweler; one who can assist on watch repairing preferred; state experience and salary wanted. C. S. Sherwood, Portsmouth, Va.

HELP WANTED.—Continued.

FIRST CLASS manufacturing jeweler and stone setter; steady job for good all around man; state wages wanted and give references. Geo. Wettstein, Cedar Rapids, Ia.

WANTED, at once, a thoroughly good jewelry repairer; swift and accustomed to fine work; steady position to the right man. Parker & Van Cleve, Morristown, N. J.

WANTED, a first class entry clerk, experienced in the precious and imitation stone line; only A1 references accepted. Address "S. H., 8250," care Jewelers' Circular-Weekly.

WANTED, a man to do watch and clock repairing, also plain engraving; salary, $18 to $20 per week; steady position; apply at once. S. Goldsmith, Waynesburg, Greene Co., Pa.

GOOD LETTER and monogram engraver; a comfortable place and will pay utmost wages; will have to make himself useful on jobbing or watchwork. J. R. Clayton, Waterbury, Conn.

SALESMAN, for retail jewelry store in Greater New York; permanent position for right party; one understanding optics preferred. Address "H. J., 8246," care Jewelers' Circular-Weekly.

WANTED, immediately, a first class watchmaker; steady position; salary, $25 per week; send references and state experience in first letter. Hopkins & Witty, 864 Main St., Dubuque, Ia.

COMMISSION salesman; we have a good proposition, Jan. 1, in a line of gold jewelry and watches; restricted territory; write fully. "S. W., 8258," care Jewelers' Circular-Weekly.

WANTED, a good jeweler and engraver; steady position and good wages to the right party; send references and salary expected in the first letter. G. A. Hauserman, 214 Main St., Paterson, N. J.

WANTED, first class engraver; one who is also a watchmaker preferred; permanent position for competent man; send sample of work. R. Harris & Co., 7th and D Sts., N. W., Washington, D. C.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Hauserman's, 214 Main St., Paterson, N. J.

WANTED, young man as engraver and assistant watchmaker; permanent position guaranteed; state reference and salary in first letter. Address "D. H. G., 7533," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker, one capable of repairing fine and complicated watches; no others need apply; kindly state wages and experience in first letter. Address Curry Bros., Pottsville, Pa.

FIRST CLASS manufacturing jewelers, hustling repairers, case maker, diamond setter, engraver, polishers, platers; steady positions; new large factory. Janes & Leatart, 340 Broadway, Los Angeles, Cal.

WANTED, first class traveling salesman, to sell watches and loose diamonds throughout the south and west; state experience and salary wanted. Address "K., 8039," care Jewelers' Circular-Weekly.

WANTED, jeweler and engraver; must be good in jobbing and new work; good wages and steady job to right man; give references and full particulars; overtime after eight hours. J. M. Gibbs & Sons, Hannibal, Mo.

WANTED, immediately, competent salesman for retail watch and clock department, in store in first class city; state experience, age, reference, and salary required. Address "U., 8205," care Jewelers' Circular-Weekly.

WANTED, second watchmaker, jeweler and good optician, at once; permanent position; send reference and state salary in first letter; town of 6,000; board and room, $19 per month. Will L. Fredeking, Hinton, W. Va.

A PERMANENT position to a first class jeweler, who is A1 on first class cluster work and enameling; prefer one who can engrave; salary, $25 to $30 per week; reference with first letter. L. Lechenger, Houston, Tex.

AT ONCE, first class watchmaker and engraver, able to do some jewelry repairing; own tools; $20 to $25 per week; permanent position; sample engraving in first letter. R. L. Kennedy, care Thoma Bros., Cincinnati, O.

SALESMAN; experienced diamond salesman; must have positive knowledge of precious stones and experience in handling loose goods; state full particulars in applying. "New York Retailer, 8119," care Jewelers' Circular-Weekly.

WANTED, young man; good engraver, jewelry repairer and salesman; must be strictly reliable, of good habits and a hustler; send samples of engraving, references and state salary expected. Lewis, 99 N. High St., Columbus, O.

WANTED, a first class engraver and optician; must have the best of references; good salary and permanent situation for the right man; give full particulars in your letter. Address "S. B. S., 7885," care Jewelers' Circular-Weekly.

TRAVELER wanted, January next, with a knowledge of New York, Philadelphia and Boston trade; chance to become interested in the house if satisfactory; state salary. Address "Traveler, 8194," care Jewelers' Circular-Weekly.

MANUFACTURING JEWELER of better grade goods, with established business, is looking for an experienced salesman acquainted with jobbing trade, who will invest about $10,000. Address "K. T., 8249," care Jewelers' Circular-Weekly.

WANTED, good combination man (jewelry repairing, coloring and optical work); good all around man for retail jewelry store; permanent position for the right man; state experience, salary, age and references. Louis J. Yeoman, Waukegan, Ill.

AT ONCE, fine engraver, to do work demanded in a first class store; prefer one willing to help in shop and as salesman; send references and sample (no prints); $20 per week; permanent job; no school for beginners. R. Brandt, Athens, Ga.

WANTED, at once, a first class watchmaker; a man capable of waiting on trade; one who does stone setting; steady position to the right man; good wages; must have the highest references. Address "H. G. S., 7901," care Jewelers' Circular-Weekly.

WANTED, at once, first class watchmaker; must be sober, industrious and capable; unmarried man preferred; state reference in first letter; permanent position and a salary of not less than $25 to right party. Shelby S. Van Hoy, Jr., Shelbyville, Ky.

WANTED; a plated hollow ware manufacturer is looking for first class salesman with a connection for the west and middle west; none but experienced men with established trades need apply. Address "Reliable, 8232," care Jewelers' Circular-Weekly.

WANTED, at once, young man, with two or three years' experience on watch work; a good chance to finish under first class workman; must be of good habits and come well recommended; good wages to start. Address W. T. Newton, 313 Gay St., Knoxville, Tenn.

WANTED, immediately, fair watchmaker, engraver and jeweler, having own tools; must be capable of selling watches and have entire charge of bench; very desirable place; permanent position; easy work; full information in first letter. W. T. Cook, Paris, Ill.

WANTED, for next January, an experienced salesman with established trade to cover the south. Adolph Goldsmith & Son, 68 Nassau St., New York, N. Y.

WANTED, couple of experienced traveling salesmen with established trades; hustlers who can command and earn large compensation. King, Raichle & King, Buffalo, N. Y.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Ohio and Indiana. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Pennsylvania. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

WANTED; manufacturer of plated hollow ware is looking for a salesman to take charge of his New York office, and also cover the territory of Philadelphia, Boston and New England; none but experienced men with first class connections need apply. Address "Fidelity, 8233," care Jewelers' Circular-Weekly.

AT ONCE, first class watchmaker, jeweler and engraver; all around man, and able to wait on trade when necessary; must not have any bad habits, be well recommended and have tools, except foot-wheel for lathe; salary, $100 per month; if good optician will give additional inducement. Address John A. Black, Tucson, Ariz.

ASSISTANT watchmaker; city of 10,000; store closes at 6 o'clock; permanent position for honest acting man; salary $18 per week; immediate employment. Ferguson & Craig, Champaign, Ill.

A TRAVELER, for an exceptional line, consisting of high grade jewelry, a fine line of diamond mounted goods and watches; applicant must have A1 references. Leonard Krower, 536-538 Canal St., New Orleans, La.

WATCHMAKER, to take charge of watch repairing department; must be first class; steady position and good pay for right party; send references and wages expected in first letter. Dillon Company, Wheeling, W. Va.

WANTED, salesman, from Jan. 1, to cover Philadelphia and Pennsylvania with strong line of rings and jewelry; only those with trade need apply; good salary to right man. Address, "T., 8238," care Jewelers' Circular-Weekly.

WANTED, Jan. 1st, experienced salesman, with established trade, in New York City and neighboring States, to sell diamonds, watches and jewelry; all correspondence confidential. R., L. & M. Friedlander, 30 Maiden Lane, New York.

TRAVELER WANTED; first class traveler for Texas, Louisiana, Oklahoma and Indian Territory, to sell solid gold, gold filled and diamond set jewelry; for engagement Jan. 1st next. Chas. L. Trout & Co., 15 Maiden Lane, New York.

WANTED, January 1, 1907, salesman for New York City and nearby towns, who is familiar with diamonds, watches and jewelry and acquainted with the retail trade; good position; trade established; can be increased. Address, P. O. Box 881, New York.

WANTED, for next January, an experienced traveling salesman, with established trade, in Pennsylvania, Ohio and Michigan, to sell American watches and diamonds; all correspondence will be confidential. Smith & North, 14 Maiden Lane, New York.

WANTED, two watch salesmen who know the trade; state territory traveled and references; splendid opportunity for those who can make good; only high class men with experience need apply. "W. C. A., 8164," care Jewelers' Circular-Weekly.

DESIGNER WANTED, for medals, class pins, rings, general jewelry and diamond work; good permanent position for competent and experienced man; state full particulars regarding experience, where previously employed, age and salary wanted. Address, Mermod, Jaccard & King, St. Louis, Mo.

WANTED, foreman; an established up-to-date jewelry factory has an opening, beginning in 1907, for a thoroughly up-to-date foreman; for the right man there are prospects of an interest in the business; must be competent to take full charge and produce results. Address, "K., 8224," care Jewelers' Circular-Weekly.

(Special Notices continued on page 90.)

Special Notices.

(Continued from page 89.)

Business Opportunities.

FOR SALE, established jewelry business; must be sold at once, on account of my eyes; fine location; cheap rent; up-to-date store. "J. E. B.," 420 E. Main St., Bradford, Pa.

ONLY jewelry store in town of 1,400; all that one man can do; will stand closest investigation; store and residence if party so desires; invoice about $2,200. Box 445, Augusta, Ill.

FOR SALE, bankrupt stock of jewelry, furniture and fixtures; located in Galion, O.; excellent opportunity to engage in retail jewelry business. Address J. M. Talbot, Trustee, Galion, O.

FINE BUSINESS for sale; owing to sickness will close out entire stock; will give lease on store. All correspondence directed to Wm. H. Van Keuren, 65 S. Clinton St., Poughkeepsie, N. Y.

PARTNER wanted by manufacturer of fine diamond jewelry mountings; must be well known among jobbers and willing to invest small capital. Address "D. M., 8196," care Jewelers' Circular-Weekly.

J. L. HAND

JEWELERS' AUCTIONEER

14 Maiden Lane, New York

Telephone, 1624 Cortlandt



Endorsed by the press and trade

¶ Sales conducted for the legitimate Jeweler in any part of the English-speaking world.

¶ No injury to your reputation and a positively successful venture if conducted by my new plan.

¶ If you wish to reduce your stock or retire from business, I absolutely guarantee to serve your interests satisfactorily. Highest reference from the better class of jewelers who have benefited by a

"HAND" AUCTION.

PARTNER WANTED in an old established New York jewelry factory; good location, downtown; opportunity for a young man who can invest from $3,000 to $5,000. Address "Y., 8279," care Jewelers' Circular-Weekly.

FOR SALE, an old established jewelry and repair business, in a live city on southwestern shore of southern Michigan; it will bear the closest inspection; reason for selling, ill health. Address Norris, Alister & Co., Chicago, Ill.

JEWELRY STORE, established in New York in a central location, for sale; with or without stock; splendid opportunity for a practical man with a small capital; principals only. Address "A., 7242," care Jewelers' Circular-Weekly.

PARTNER WANTED, for our manufacturing jewelry business; a good chance for energetic and conscientious young man, with capital, to enter into reliable business; apply by letter. E. A. Lehmann & Co., 20 Maiden Lane, New York.

FAILING HEALTH causes me to offer for sale my place of business, near New Brunswick, N. J.; stock and fixtures are all new; fine chance for right party; price, $4,500; cash only. Address "Optician, 8242," care Jewelers' Circular-Weekly.

FOR SALE, jewelry plant, located in New York City; complete in every detail; best of light; occupancy Jan. 1; for particulars address. "L. F., 8273," care Jewelers' Circular-Weekly.

FOR SALE, half interest in a well established and paying jewelry and repair business, to a man who is a practical jeweler and watchmaker; I am one, but have to have help to manage and take care of the business; big run of repair work; town of 6,000; best location of any one in the city; stock and fixtures about $7,000; best of references given and required. M. C. Roberts, Gainesville, Ga.

WHOLESALE OPPORTUNITY; I wish to close out my wholesale business which has been running for 20 years; I am compelled to do so on account of sickness and a change of climate; will sell at cost and give the purchaser the benefit of my customers; will remain with purchaser sufficient length of time to give him the necessary information. Address "Opportunity, 8210," care Jewelers' Circular-Weekly.

WANTED, beginning 1907, a partner in a well established jewelry factory, making a good strong line; must command a good trade and have some capital; references required. Address, "A. T., 8223," care Jewelers' Circular-Weekly.

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QUICK ACTION by corresponding with us; we buy your entire stock; or send us your surplus stock of watches and diamonds; we originated this method and have twenty years of quick action and good service to our credit. Joseph Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

FOR SALE, large retail and manufacturing jewelry business, located at Oshkosh, Wis., very active and profitable; only reason for selling is owing to death of manager, son of present proprietor, who is advanced in years and wishes to retire; will give lease of store and dwelling above for term of years; size of property two stories, 20 x 150, with entrance and right of way at both ends; present stock, including show cases, machinery, safes, etc., about $40,000; can be reduced to suit purchaser. Apply Birely & Son, 151 Main St., Oshkosh, Wis.

WANTED, a partnership, in a jewelry manufacturing business, that has need of a hard working, pushing salesman; one who absolutely commands a good trade, with first class retail jewelers only, in the central and far west; can put several thousand dollars into the business. Address, "F. S., 8267," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

A WELL established wholesale tool and material house in southern Colorado; located on the ground floor; on one of the best business streets in the city; the only wholesale house in southern Colorado; is doing a good business and has a retail optical parlor in connection, which alone is bringing a fine income; on account of ill health will sell everything, including stock of tools, materials, fixtures, motor, machinery and optical grinding plant, also optical testing apparatus, ophthalmometer, ophthalmoscope, Geneva retinoscope, trial case and a $100 testing table, latest model; everything, including optical stock, for $10,000, or will invoice to suit party; write for further particulars. "C. J., 8174," care Jewelers' Circular-Weekly.

To Let.

DESK ROOM or part of office to let. 3 Maiden Lane, Room 53, New York.

PART of top loft to let; best light. Chas. C. Haensler, 37 John St., New York.

TO RENT, two new desks and space in vault for trunks, to Chicago representative of reputable eastern jewelry manufacturing companies. Room 500, Heyworth Bldg., Chicago, Ill.

TO LET, part of an exceptionally desirable office, with fine north light; opportunity for precious stone business or manufacturer's agent. Room 48, Lorsch Bldg., 37 Maiden Lane, New York.

WILL RENT to desirable party, desk room with office privileges, in light, attractive office; manufacturers' representative or diamond dealer preferred. "Maiden Lane, 8225," care Jewelers' Circular-Weekly.

TO LET.

Four Desirable Light Lofts

At 31 MAIDEN LANE, N. Y.,

One door from Nassau St. Prominent location, center of jewelry district. Address F. J. Whiton, 130 Broadway, New York; or, your own broker.

PATENT DEPARTMENT

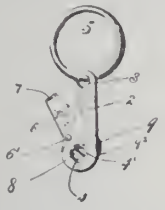
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF OCT 30, 1906.

834,334. COMBINED KEY-RING, TAG, CIGAR-CUTTER, AND SCREW-DRIVER. CHARLES G. TAYLOR, Hartford, Conn. Filed Oct. 2, 1905. Serial No. 281,071.

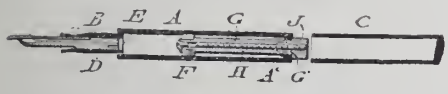
As an article of manufacture an implement consisting of an oblong tag provided with a curved lower end perforated to receive a cigar-tip, and a plate shaped to tool form at its outer end, and having one extremity curved and opposite the curve an inclined cutting edge, said plate being pivoted adjacent to its edge near the edge of the tag,



and being substantially the length of the tag, whereby a long leverage is obtained, and when the plate is turned on its piviot to a position parallel with the tag the cutting edge will be concealed behind said tag, and the curved surfaces of the plate and tag will be concentric, and when the plate is turned at right angles to the tag a bearing-support of the width of said tag is provided to resist torsional strain when the tool at the end of said plate is in use.

834,373. FOUNTAIN-PEN. FRANK O. ELLIS, Philadelphia, Pa. Filed Nov. 7, 1904. Serial No. 231,628.

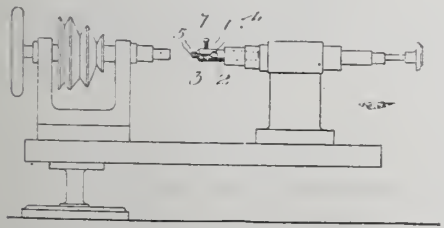
In a device of the class described, the combination with a pen-barrel having an end wall pro-



vided with an opening, of a piston-rod threaded throughout substantially its entire length and movable freely through said opening, and a piston threaded onto the rod within the barrel.

834,457. JEWEL-SETTER CUTTER. CARL CULMAN, St. Louis, Mo. Filed Sept. 14, 1905. Serial No. 278,511.

In a tool of the character described, the combination with a tapering stem or shank having a split or bifurcated outer end and a transversely-disposed passage formed therethrough at the inner end of said bifurcation, of a pair of cutters formed



on said bifurcated end of the shank, said cutters being arranged on each side of said bifurcation, and adapted to be expanded, a set-screw arranged in one side of the bifurcated end of the shank at right angles to said bifurcation, the inner end of said screw bearing on the opposite side of the bifurcated end, whereby upon the adjustment of the screw inwardly or outwardly, said bifurcated ends of the shank and the cutters thereon, may be separated to a greater or less degree.

834,487. WORKMAN'S TIME RECORDER. ERIC E. PETERSON, Binghamton, N. Y., assignor of one-fourth to Arthur W. Alexander, Binghamton, N. Y., and one-fourth to John E. Jenkins, Wilkes Barre, Pa. Filed Jan. 31, 1905. Serial No. 243,572.

In a time-recorder, the combination with a framework, of time-recording-mechanism arranged therein, a carriage movable contiguous to said



time-recording mechanism and adapted to carry a sheet designed to receive records from said time-recording means, an arm engaging said carriage, and means for moving said arm bodily, laterally for actuating the carriage, and means for swinging said arm pivotally for governing the positioning of the sheet within the carriage.

834,541. FOUNTAIN-PEN. WILLIAM A. WELTY, Waterloo, Ia. Filed Jan. 18, 1906. Serial No. 296,681.

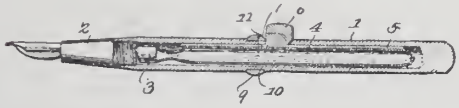
A feed-bar provided with a longitudinal ink-duct and with an elongated longitudinally-disposed ink-reservoir on each side of the duct, said reservoirs



being closed at the bottom and out of communication with the duct, the feed-bar having an air-passage opening into the duct and out of direct communication with the reservoirs.

834,542. FOUNTAIN-PEN. WILLIAM A. WELTY, Waterloo, Ia. Filed Feb. 23, 1906. Serial No. 302,554.

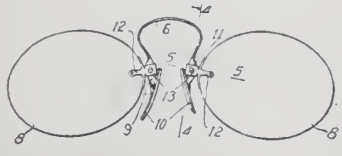
In a fountain-pen, the combination with a barrel having a slot provided with an inclined wall, of a compressing member housed in the barrel, a finger-piece carried by the member which projects through the slot and is provided with an inclined surface adapted to interlock with the inclined wall of the



slot, a rotatable means on the barrel for moving said finger-piece in a direction to cause its inclined surface to engage the wall of the slot, and means on the barrel for preventing endwise movement of the first-mentioned means.

834,655. EYEGLASSES. CHARLES F. BECKWITH, Boston, Mass., assignor of one-half to Thos. W. Spencer, Watertown, Mass. Filed Jan. 8, 1906. Serial No. 295,033.

The improvement in eyeglasses, consisting in a bowed spring having its terminal portions flattened, perforated and twisted to extend edgewise in the



general plane of the lenses, and adapted to be secured to the box portion of the lens-stud by horizontally-arranged fastenings transverse to said plane.

834,744. FOUNTAIN-PEN. JACOB J. MEAD, New York. Filed April 5, 1906. Serial No. 310,086.

A device of the class described, comprising a vessel adapted to contain a liquid and having means for the barrel being of uniform diameter and the feed-channel in the tip of lesser diameter, and a head-section having an opening in its rear end adapted for connection with the body-section,



the body-section at its rear end being exteriorly reduced in diameter and provided at its reduced portion with an exterior right-hand thread, the head having an interior thread corresponding to the exterior thread of the body, a sack, one of whose ends is provided with a plug which enters and is secured in the opening at the rear end of the head-section, the opposite end of the sack having a flanged sleeve inserted therein, which sleeve is secured to the forward wall of the barrel-chamber.

834,815. CUFF-BUTTON. GEORGE KREMENTZ, Newark, N. J. Filed May 17, 1902. Serial No. 107,707.

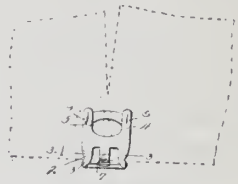
An eccentric cuff-button having posts and braces formed of integral blanks, the blanks being sol-



dered together to form a single post and the integral braces on one blank being at an angle to the braces on the other blank.

834,856. NECKTIE-HOLDER. SAMUEL L. WORCESTER, Machias, Me. Filed Jan. 9, 1906. Serial No. 295,272.

A necktie-holder comprising an inner member



having a buttonhole, and an outer member hinged to the inner member and provided with spaced arms having projecting pins or spurs for engaging the tie.

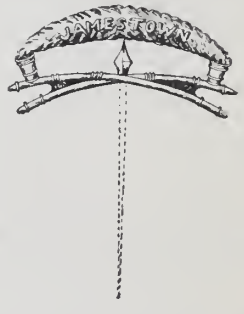
DESIGNS.

38,298. BADGE. FRANKLIN S. FRISBIE, Boston, Mass. Filed Oct. 12, 1905. Serial No.



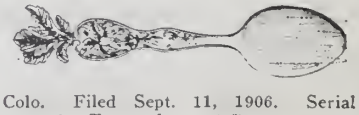
282,522. Term of patent 7 years.

38,299. BADGE-PIN. BENJAMIN F. MACKALL, Norfolk, Va. Filed May 11, 1906. Serial



No. 316,390. Term of patent 3½ years.

38,300. SPOON OR FORK OR SIMILAR ARTICLE. HORACE G. PETTY, Fort Collins,



Colo. Filed Sept. 11, 1906. Serial No. 334,203. Term of patent 7 years.

(*Patents continued on page 98.*)

A SOUND ARGUMENT



THE only means a manufacturer can adopt to create a **continued** demand for his product is to produce the highest quality from the best material and workmanship. The price is a second consideration. This is the **U. S. Robert** method.

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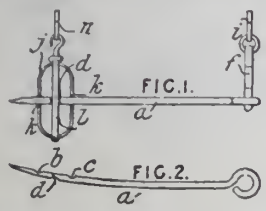
BRITISH PATENTS.

(Abridgments of Specifications, 1905, from *The Illustrated Official Journal.*)

ISSUE OF OCT. 17, 1906.

12,918. HAT FASTENINGS. E. E. Eowick, London. June 22.

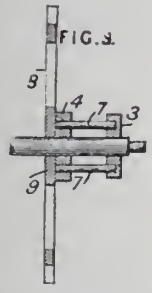
A fastening for ladies' hats consists of a pin *a*, preferably curved, provided with notches *b*, *c*, *d*, which engage with a clasp *j*, the straight bar *l* of which engages with the notch *d*, while correspond-



ing notches *k* engage with the notches *b*, *c*. The eyes *i*, *n* are sewn to the interior of the hat on opposite sides. The device may be made of bone, ivory, horn, metal, or other suitable material, and, if required, the parts *f*, *j* may be jeweled.

13,021. LANTERN PINIONS. E. H. Horn, Waterbury, Conn., U. S. June 23. (Date applied for under Patents Act, 1901, Oct. 6, 1904.)

Lantern pinions for clock and watch movements, etc., are made with the pins 7 coming flush through



one collet 4, but not through the other 3. The former collet then fits flat against the hub 9 of the wheel 8.

13,083. TIME-ALARM SIGNALS; CLOCKS. W. Rausch and H. Gondolf, Düsseldorf, Germany. June 24.

Relates to time-alarm signaling-systems for use in hotels, means being provided by which all the alarms may be sounded at once in case of fire. The central clock also controls a number of electric clocks in the various rooms, and its driving-weight is periodically raised by means of a magnet, the circuit of which is controlled by the wheelwork. In the time-alarm system, the arm D,

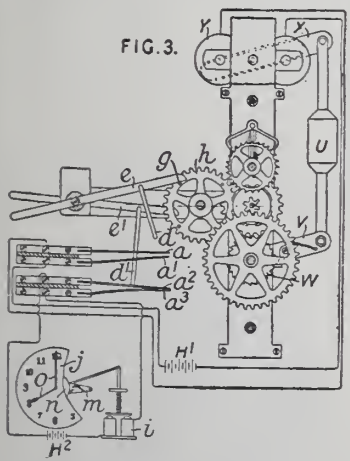
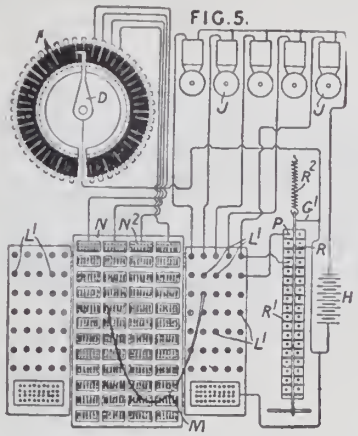


Fig. 5, on the hour-spindle of the clock is connected to the battery H, and moves over a number of contacts F, connected to plates N² on the switchboard N. The alarm bells J in the various rooms are connected to sockets L¹ on a second switchboard, and can be connected by a cord M and plugs to the plates N² as shown. The sockets L¹ are also connected to pins P on the board R, so that in case of fire all the pins can be connected to the battery by means of the cross-pieces



R¹ and connection G¹. This is effected by means of a catch which allows the spring R² to act. Fig. 3 shows the method of keeping the clock wound up, and the system of controlling the other clocks. The driving-weight U is connected to the clockwork proper by a pawl lever V and a ratchet-wheel W, and is carried by the armature X of the magnet Y, in circuit with the battery H¹ and the contacts *a*, *a*¹, which are periodically closed by a pin *d* on the lever *e*. This lever is raised by pins *g* on the wheel *h*, and falls every five or 10 minutes to close the contacts *a*, *a*¹ and raise the weight U. A similar lever *e*¹ normally rests on pins on the other side of the wheel *h*, and when released causes the pin *d*¹ to close contacts *a*², *a*³, in circuit with the battery H² and the magnet *i* of the secondary clock *j*, the hands *o* of which are driven by ratchet-mechanism *m*, *n*.

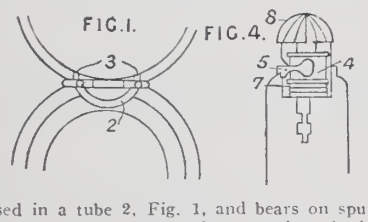
13,083. ORNAMENTING POTTERY, ETC. W. Wachter, Leipsig-Volkmarsdorf, Saxony, Germany. June 24.

In ornamenting porcelain, stone ware, majolica ware, bricks, metal sheets, etc., a design is transferred by means of paper, which is first coated with a gummy solution of a carhohydrate in water, and then with a glaze mixed with a vehicle consisting of a similar carbohydrate solution, to which fat, dextrin, etc., may be added. Varnish is also mentioned as a vehicle. The paper is finally printed with color containing the same mixture as a vehicle, and is applied to the article to be decorated, which is then glazed and burnt in a single firing operation. The carhohydrate solution preferably consists of 300 grams of burnt sugar dissolved in a mucilage consisting of 200 grams of carrageen in 100 grams of water.

13,128. WATCHES. J. A. Chalk, Brighton. June 26.

Bezels.—The glass and dome bezels of a hunter are made the same size, and the latter is fitted with a loose bottom, which may be replaced by a glass.

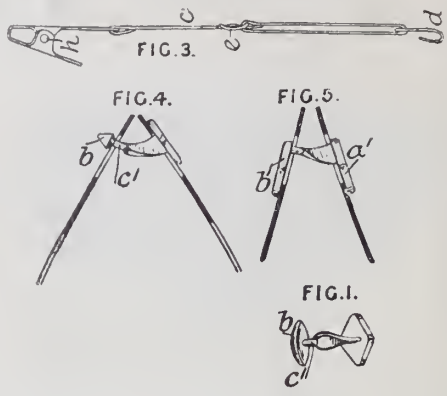
Cases, Case Springs, Pendants.—The usual case springs are replaced by a spiral spring, which is



enclosed in a tube 2, Fig. 1, and bears on spurs 3 on the cover so as to open the case when the lever lock 5, Fig. 3, is raised by depressing the pendant knob 8 against the action of the spring 7. The lever lock 5 embraces the hollow sleeve 4 through which the winding-shaft passes.

13,328. CUFF, ETC., STUDS. H. Fairweather, London. June 28.

In cuff, etc., push-through studs having helical stems, the stem is made small at one end and rounded, while at the other it is broadened out. To insert the stud, the head *b* is pushed through the button-holes of both sides of the cuff placed together, the narrow part *c*¹ resting in the one button-hole while the beginning of the helical part rests in the other. When the cuff is released, it springs open, thereby turning the stud through about a right-angle by virtue of the twist on the stem, the narrow part *c*¹ rotating easily in its button-hole. Fig. 5 shows a modified form of stud in



which the heads *a*¹, *b*¹ are inclined at an acute angle to the stem.

13,452. KNIFE, FORK AND SPOON RESTS. A. M. Padmore, Lead City, S. Dak., U. S. June 29.

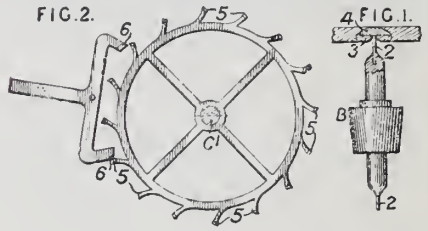
Two curved bars 1, 2 are united at the ends 3 and connected by a notched cross-bar 4. Notches or projecting fingers are also formed on the side



bars so that the article rests in a side and in a central notch. The holder is supported by the ends 3 and by feet 5 depending from the middle part of the side bars.

13,458. CLOCKS AND WATCHES. E. T. Atwell, Waukomis, Okla., U. S. June 29.

Arbors, Balances, Escapements, Jeweling.—In a timepiece, contacting relatively-movable parts are provided with jeweled contacting portions. Thus,



the balance staff B, Fig. 1, and the escape-wheel arbor C¹, Fig. 2, are provided with ends 2 made of ruby, diamond, or some other jewel, to run in the ordinary jeweled end bearings 3, 4. The pallets and teeth of the escapement, Fig. 2, are provided with faces 5, 6 of ruby, diamond, or other jewel.

Complete specifications accepted Oct. 3, 1906.

1905.

19,906. ELECTRIC CLOCK. Parsons & Ball.

21,752. ELECTRIC CLOCK. Kuhn.

21,795. ELECTRICALLY SYNCHRONIZED CLOCKS. Chandler & Bonniksen.

24,300. FOUNTAIN PEN. Sweetser.

574. SAFETY CASE FOR WATCHES. Sikirizza & Trede.

8,043. MATCH-BOX. Ives.

8,860. CUFF-HOLDER. Scheffer.

10,468. CIGAR AND MATCH CASE. Connor.

10,720. HAT-FASTENER. Amies.

11,188. TIME CHECKING APPARATUS. Clologe.

12,702. HAIR-PIN. Summa.

15,495. COLLAR BUTTON. Korber.

Applications filed Sept. 24 to Sept. 29, 1906.

21,151. CANDLE LAMP. Wilhelm Maxaner, London.

(*Patents continued on page 95.*)

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21,188. COMB. MARCEL GANNE, Manchester.
21,245. BRACELET. SIEGFRIED SIMON, London.
21,255. CLASP. G. A. WELD, London.
21,272. PIN-GUARD. F. G. HELMORE, Leyton, Essex.
21,285. FASTENING. B. R. SIMMONS, Birmingham.
21,303. SLEEVE LINKS. R. E. F. WEYMSS, Glasgow.
21,503. HAT-FASTENER. R. B. HOPE, London.
21,519. WATCH AND CLOCK GLASSES. C. C. HULL, London.
21,520. APPARATUS FOR TREATING ERRORS OF REFRACTION OF THE EYE. S. F. SMITH, Ealing, London.
21,529. COLLAR-BUTTON. C. R. SLEVEN, Glasgow.
21,573. WATCH. ANDREW TAYLOR, Brixton, London.

Complete specifications accepted Oct. 10, 1906.

20,568. WATCH. GENT.
20,978. CIGAR CASE. RICH. 1906.
2,975. CLASP. STREATFIELD.

Applications filed Oct. 1 *to Oct.* 6, 1906.

21,618. MATCH BOX. JOSEPH PRESTWICH, Manchester.
21,722. PINS, BROOCHES, ETC. J. B. TAYLOR, Gough Chambers, Hull. Complete specification.
21,739. COLLAR AND TIE HOLDER. EMIL BACHMANN. London. Complete specification.
21,742. CATCH FOR BROOCHES, ETC. R. R. DOUGLAS. London.
21,762. SAFETY PIN. W. E. WYNNE, London.
21,858. SLEEVE LINKS. C. M. HOLLOWAY, London.
21,897. MATCH BOX. HUGH ROGERS, Glasgow.
21,933. OPERA-GLASSES. RENE FOURNIER, London.
21,984. HAT-PIN. JOHN BURNS, London.
22,001. PURSE. F. W. WARRICK, London.
22,010. ESCAPEMENT. HENRI COULLERY, London. Complete specification.
22,036. EYEGLASSES. LEON LIBMAN, London. Complete specification.
22,055. STUD. JOSEPH WALKER, Birmingham.
22,077. MATCH BOX. JOSEPH PRESWICH, Manchester.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Oct. 29, 1889.

413,644. WATCH PROTECTOR. THOMAS BENFIELD and ALEXANDER MILNE, Newark, N. J., and SAMUEL AUFHAUSER, New York, said Benfield and said Aufhauser assignors to said Milne.
413,654. WATCH. E. H. FLINT, Cincinnati, O.
413,655. PENCIL-CLASP. F. N. FOSTER, Chicago, assignor to himself and George Orvis, same place.
413,678. COMB. J. P. NOYES, Binghamton, N. Y., assignor to J. P. Noyes & Co., same place.
413,748. TEA OR COFFEE POT. A. H. BOWMAN, London, England.
413,763. BUTTON OR STUD. ALBERT RAMMOSER, Berlin, Germany.
413,797. HAIR-PIN. CHARLES WALTER, Brooklyn, N. Y.
414,054. WATCH. A. E. KEEPORT, Reading, Pa., assignor of two-thirds to G. A. Schlechter and J. M. Burkhart, same place.
414,106. EYEGLASSES. A. A. COWINGS, Watkins, N. Y.
414,123. CALL-BELL. A. F. ROCKWELL, Bristol, Conn., assignor to the New Departure Bell Co., same place.

Designs issued Oct. 25, 1892, *for* 14 *years.*

21,921 and **21,922.** SUGAR-BOWLS. HENRY BERRY, Shelton, Conn., assignor to the Derby Silver Co., same place.

Designs issued Oct. 31, 1899, *for* 7 *years.*

31,730. BADGE. J. W. MEALY, Baltimore, Md.
31,731. LINK CUFF-BUTTON. J. E. HILLS, New York.
31,733. SPOON HANDLE. H. L. WALLACE, Wallingford, Conn., assignor to R. Wallace & Sons Mfg. Co., same place.
31,735 and **31,736.** BRUSH-BACKS. F. H. LA PIERRE, East Orange, N. J.
31,738. BOWL. BENJAMIN DAVIES, West Hoboken, N. J., assignor to L. Straus & Sons, New York.
31,774. NECKTIE-HOLDER. V. J. ANDERSON, Bethel, O.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

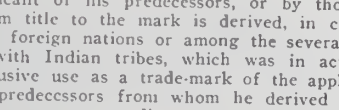
"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing herein shall prevent the registration of any mark used by the applicant or his predecessors, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED OCT 30, 1906.

Ser. No. **2,227.** (CLASS 59. HOROLOGICAL INSTRUMENTS.) THE HAMPDEN WATCH Co., Canton, O. Filed April 19, 1905.



Particular description of goods.—Watch movements.

Ser. No. **9,825.** (CLASS 30. CROCKERY, EARTHEN WARE, AND PORCELAIN.) JOSIAH WEDGWOOD & SONS, LTD., Etruria, England. Filed July 6, 1905. Used 10 years.



Particular description of goods.—Porcelain tiles.

Ser. No. **15,170.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) TIFFANY & Co., New York. Filed Dec. 4, 1905. Used 10 years.

TIFFANY &Co

Particular description of goods.—Jewelry of all kinds, including precious stones and solid and plated precious-metal ware.

Ser. No. **20,789.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) INTERNATIONAL SILVER Co., Meriden, Conn. Filed July 9, 1906. Used 10 years.

MEXICAN SILVER

Particular description of goods.—Imitation silverware for table use, including knives, forks and spoons.

Commissioner of Patents Rejects Claims of Inventors Covering Stem-Setting Device for Watches.

WASHINGTON, D. C., Nov. 1.—The Commissioner of Patents has rendered a decision in the case of Volkman and Truax, as to the patentability of certain mechanism for timepieces. The case was appealed from a decision of the Examiner-in-Chief in which he affirmed the decision of the Primary Examiner, in rejecting claims for an application covering seven counts, the first of which was that in a stem-setting timepicce the combination of a gear-wheel forming part of a dial train, a minute-hand arbor, a pinion secured on said arbor and meshing with the gear-wheel of the dial train, an arbor, a pinion loose on the arbor and carrying the gear-wheel, a second pinion on the arbor and carrying a second-hand, an intermediate gear meshing with the first named pinion of the same arbor and the pinion of the minute-hand arbor, and a looscly mounted pinion meshing with the gear-wheel carried by the pinion on the second arbor and carrying a gear-wheel meshing with the second hand pinion.

The patents concerned in these claims are one to Thommen, under date of Dec. 4, 1883; to Terstegen, of March 22, 1888; to Bovet & Bessire, Jan. 29, 1889, and to Crook, Jan. 5, 1897. As will have been already noted, the invention covered relates to watches, clocks and like timepieces, and its object was to provide certain new and useful improvements in timepieces whereby the second-hand can be set from the stem and at any point desired, and the second-hand agrees always with the minute-hand.

To accomplish this result the applicants positively connect the minute-hand with the second-hand by a train of gearing and provide a setting device having the usual mechanism to be thrown into engagement with the train of gearing for shifting the hands.

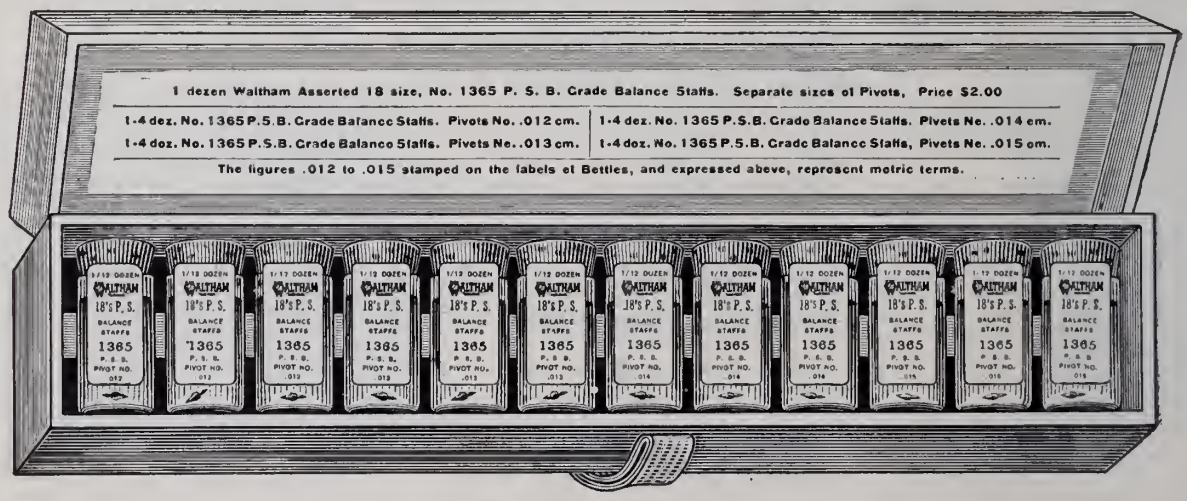
The first of the claims mentioned above covers the train of gearing connecting the minute and second-hands, while the second claim added to this the gearing connecting the hour-hand with the minute-hand. The Crook reference shows the hour, minute and second hands positively connected by a train of gearing substantially the same as that called for in the claims already mentioned, except for the omission of the intermediate gear *H* and the pinion *I* and the gear-wheel *N* carried thereby; but in this connection it has already been decided by the courts that the insertion of an additional gear and pinion wheel in a train of such wheels arranged to transmit motion is certainly not an invention.

To increase or decrease the number of intermediate gear-wheels in the train to accommodate the mechanism to the size of the case and still maintain the proper ratio between the rate of revolution of the minute and seconds-hands is believed to be within the skill of a mechanic familiar with the art. The device of the application did not appear to possess any particular advantage over that of the reference. To apply the setting device of Crook in the way that the Thommen device is used does not involve invention, and the decision of the Examiner-in-Chief denying patentability to same has been sustained.

WALTHAM WATCH COMPANY MATERIALS.

WALTHAM BALANCE STAFFS ENLARGED 6 DIAMETERS.

SIZE	18 SIZE	18 SIZE	18 SIZE	18 SIZE	18 SIZE	18 SIZE	18 SIZE	18 SIZE
NUMBER	183	277	278	279	280	281	450	450 A
	 LENGTH OVER ALL .615 CM. DIAMETER OF BAL. SHOULDER .124 CM.	 LENGTH OVER ALL .560 CM. DIAMETER OF BAL. SHOULDER .124 CM.	 LENGTH OVER ALL .560 CM. DIAMETER OF BAL. SHOULDER .124 CM.	 LENGTH OVER ALL .570 CM. DIAMETER OF BAL. SHOULDER .124 CM.	 LENGTH OVER ALL .560 CM. DIAMETER OF BAL. SHOULDER .124 CM.	 LENGTH OVER ALL .560 CM. DIAMETER OF BAL. SHOULDER .124 CM.	 LENGTH OVER ALL .650 CM. DIAMETER OF BAL. SHOULDER .130 CM.	 LENGTH OVER ALL .615 CM. DIAMETER OF BAL. SHOULDER .130 CM.
PRICE PER DOZEN	$2.00 & $3.00	$1.50 TO $3 00	$1.50 TO $3.00	$1.50 TO $3.00	$1. 50 TO $3,00	$1.50 TO $3 00	$4.00	$4.00



WALTHAM PATENT PAPER BOX, ENLARGED ONE THIRD. PATENTED, JUNE 5TH, 1894.
INTERIOR VIEW OF WALTHAM PATENT PAPER BOX HOLDING 1 DOZEN SEALED GLASS VIALS. PRESSING THE LOWER END OF ANY GLASS VIAL WILL FACILITATE ITS REMOVAL.

BALANCE STAFFS.	PER DOZEN EACH SIZE, ETC.	SINGLE STAFF NOT FITTED TO BALANCE	SINGLE STAFF FITTED TO BALANCE
7 Jeweled or Sterling and Seaside Grade, - -	$1.50	.20	.40
15 Jeweled or P S. Bartlett and Royal Grade, -	2.00	.25	.45
17-19 Jeweled or A. T & Co. and Riverside Grade, -	3.00	.35	.55
21-23 Jeweled or Crescent St. and Vanguard Grade, -	4 00	.45	.65

ASSORTED SIZES OF BALANCE STAFFS IN PATENT BOXES.

200 A.	½ Gross Assorted Staffs	$9.50
201 A.	¼ Gross Assorted Staffs	5 00
202 A.	½ Gross Assorted Staffs	12.50
203 A.	¼ Gross Assorted Staffs	6.50
204 A.	½ Gross Assorted Staffs	18.50
205 A.	¼ Gross Assorted Staffs	9.50

Orders for Balance Staffs should State the Size, model, grade and number desired.

THE HOROLOGICAL REVIEW.

Watch Repairing.

By H. Reinecke.

(Continued from issue of Oct. 24.)

THE next tool to be considered as of almost paramount importance is the mandril. By the name mandril we understand a lathe with a face plate and a slide rest (burin fixe). It must be incontestably admitted that such a lathe is one of the most important tools which a watchmaker can possess. There is a Swiss mandril and an English mandril. The former has been in use for a great many years, but the latter may be assumed to have been introduced at a later period, and therefore may claim improvements which certainly are distinctive features. Both have this in common: They are furnished with clamps, three in number, generally called dogs, for clipping watch plates, parts of watches, parts of other timepieces and of marine chronometer movements.

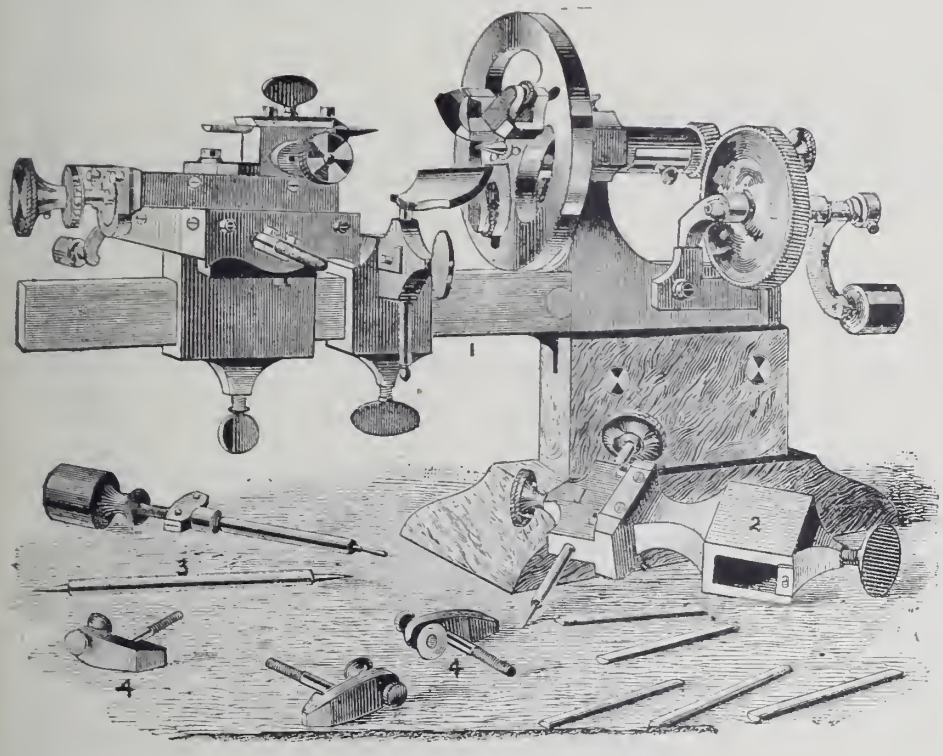


Fig. 1.

The two differ as follows:

(1) The Swiss lathe is rotated by hand, turning a high-numbered brass wheel geared into a lower-numbered steel wheel which is attached to the spindle of the lathe. The number of the teeth of the two wheels is so differentiated that the same teeth do not meet again until after a great many revolutions—a judicious precaution in order to avoid wear. The English lathe, on the other hand, is rotated by a grooved hand wheel and a smaller pulley fastened to the spindle of the lathe, the two being connected by a cord or a small twisted belt, for which arrangement a smoother action is claimed than can be obtained by a gear which may be correct when light turning is done.

(2) The face plate of the Swiss lathe is solid, while the English face plate is crossed out, like a wheel with three arms, which are slotted lengthwise for carrying the dogs. And that these dogs in the Swiss lathe are so constructed that the clipping is done in such a manner that the back face of any object runs true in the flat, while in most of the English lathes the dogs are so constructed that the clipping by these dogs is done so that the front face of any object runs true in the flat, which condition is favorable to the setting of jewels, more particularly in the plates of marine chronometer movements.

(3) Every Swiss lathe is made with a double slide rest, which is superior to the English, as the dovetails are formed at an angle of 45 degrees, while those in the English slide rests are more straight, and, furthermore, the Swiss slide rests have stop screws for adjustments for fine turning, which are wanting in the English slide rests.

In addition to these and some minor differences the Swiss mandril has a number of useful accessories which cause this tool to be considered the better of the two, and in any further description of the mandril the Swiss lathe will be considered. This lathe is used for turning disks and other forms of brass, flat and smooth, for turning recesses for Maltese stop works, for center

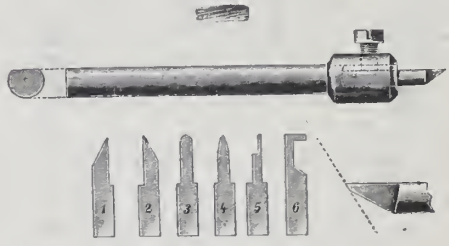


Fig. 2.

wheel recesses, mainsprings, barrels and other objects; for uprighting the larger wheels in watches and in French clocks and for the setting of jewels. To be able to make such a lathe useful to its fullest extent, it is necessary that it should be in perfect order. The spindle should turn freely without play, which condition may be secured by cleanliness by a proper lubricant and the setting up of the screw, in the hollow center of which the rear end of the spindle has its bearing. For the centering of any object and fastening it in such condition by the three dogs, the spindle is pierced in its exact center, in which opening is placed a pump runner or a spindle with a projecting conical sharp point or center. This runner must be fitted with the greatest nicety, moving with freedom but without side shake, being projected by a brass spiral spring for keeping any object in the center while being fastened by the dogs. The hollow spindle of the mandril has an oblong cut made about midway through its solid part, reaching the cen-



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tering runner, where a thumb-screw may enter into one of two holes, by means of which this runner may be withdrawn out of harm's way, when not in use, into a necked recess in the oblong opening.

Centering any object by means of this runner has at all times to be done with care and caution. If this operation is not always successful it may be owing, sometimes, to a hole in such an object, which has not been drilled perpendicularly, in which case the centering cannot be done by the pump-center, but will have to be done from the front by a stick of pegwood, which has been pointed at one end. This pointed end must then rest on the edge of the hole, the continued part of the pegwood backward resting on a second point on the closely placed T-rest, using the heavier free end of the pegwood as indicator, which should remain immovable, while slowly rotating the spindle of the lathe. Any inaccuracy may be rectified by gentle tapping on the edge of the loosely held object by the dogs, after which these should be tightened. Such an operation often becomes necessary when setting a jewel or uprighting a wheel.

Most of the turning in this kind of a lathe is done by the slide rest. Such a slide rest has means for adjustments for raising or lowering a cutter and for a circular motion to set a cutter to the proper angle for cutting or undercutting. In order to turn by hand with the assistance of the T-rest, some practice is needed.

The large object marked No. 1 in Fig. 1 shows the lathe without its accessories, and the three figures marked 4 each represent the three dogs, used with the face plate. No. 2 shows a poppet with pierced head for a meeting center with the pump center. Plain centers (see No. 3, Fig. 1) are used also for uprighting. The top part of the head, through which the meeting center passes, is made adjustable by screws, so that it can be corrected if necessary.

Another center is seen above No. 3. This center is fitted with a wooden handle and an adjusting screw, which may be tightened by two screws when set in the proper place. This center is pierced partly on the plain end for having various small cutters fastened in the recess. Such cutters are used for boring, countersinking for screw heads, for jewel setting and other purposes. The adjusting screw near the handle is to limit the depth of such countersinks or borings.

The cutters used for the slide rest are mostly small and delicate, and are best fitted for a tool holder, when, in the case of accidents, they are easily replaced. Such tools and tool holder are here shown in Fig. 2. Readers desiring to purchase such a mandril will do well to seek the advice of an expert watchmaker who can point out the essential and weak points.

(To be continued.)

The Austrian production of china and porcelain ware is entirely confined to Bohemia, says United States Consul Ledoux. Most of the exports are to the United States and Great Britain. The best of the Bohemian glass industry customers are in Germany, Great Britain and the United States. The famous "gablonz goods," consisting of beads, buttons, jewelry, etc., are exported to all parts of the world.

Escapements as Constructed by Various Horologists.

Translated for THE JEWELERS' CIRCULAR-WEEKLY, from the *Almanac de l'Horlogerie et de la Bijouterie.*

(Continued from issue of Oct. 24.)

FIG. 19 represents the escapement in the different stages of its working, and we present the cylinder in section, in some of the positions which it assumes under the action of the teeth of the wheel. We see at 1 a tooth giving impulse to the cylinder by acting against the exit lip *s*, and communicating a movement of rotation in the direction of the arrow. At 2 the lift is terminated, and the tooth has escaped from the exit lip.

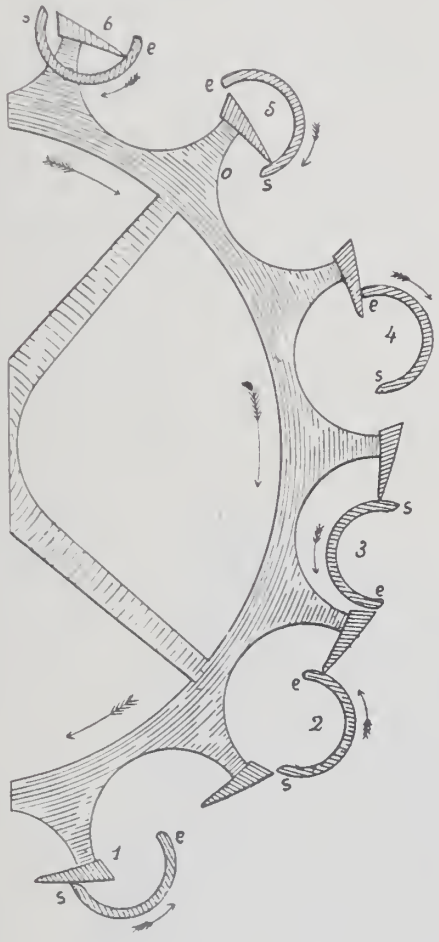


FIG. 19.

The opposite tooth has become locked against the cylinder outside of the shell, and the latter continues its rotation in the same direction by virtue of the force acquired, until this force is counterbalanced by the action of the spring, action which results in bringing back the cylinder in the opposite direction.

The extreme limit of this rotation is illustrated at 3. If the cylinder should turn further, the locked tooth would pass behind the lip *s*, and the cylinder, kept on one side by this tooth and on the other by the force of the energized spring, could not be disengaged. This is called over-banking. To avoid this result, which may be produced either when the balance (the watch being wound up) passes over large arcs, or under the effect of shocks, the system represented in Fig. 20 has been adopted.

A pin, *i*, fixed to the rim of the balance, B, butts against a stud, *p*, adjusted to the heel of the balance bridge or cock, *c*, and thus prevents a more extended arc of vibration.

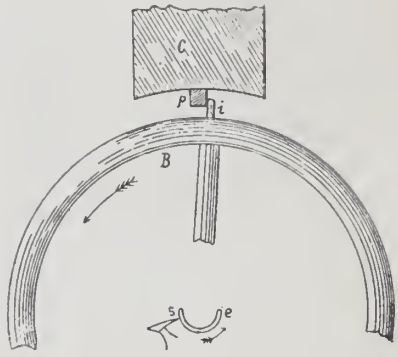


FIG. 20.

When the watch is going at a normal rate the cylinder does not reach the position represented in Fig. 20, or the position 3, of Fig. 19. Solicited by the spring, it returns in the opposite direction, the tooth still remaining pressed against the outer face, and this tooth may then be engaged on the inside, as seen at 4, giving an impulse to the entering pallet. At 5 the tooth is seen completely in the inside of the cylinder. The lift is terminated, and the cylinder continues to turn in the same direction. It would strike at *o* against the limb of the wheel, if the small notch *a*, of which we have spoken, was not there. This notch

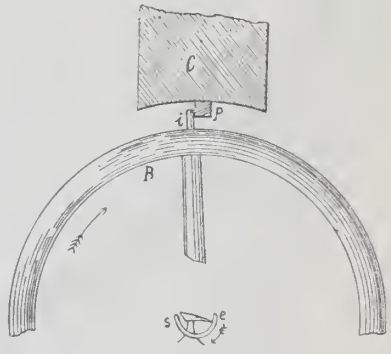


FIG. 21.

enables the cylinder to furnish a more extended supplementary arc, and to arrive at the position 6.

This position is given in Fig. 21, in which the pin *i* of the balance is stopped against the stud *p* of the cock C. If this stop did not take place, over-banking would be produced here also, and the tooth would pass on the lip *e*.

The spring acting at the necessary moment, the direction of rotation changes, and the tooth comes out of the cylinder, repel-

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ling the lip *s*, as is shown by position 1 in Fig. 19.

In Fig. 22 we have a cylinder in profile, with the tooth of the wheel in the position 6 of Fig. 19. The figure exhibits clearly the relative positions of the two mobiles and the mode of working. The tooth of the wheel, of which the inclined plane is turned from us, works with the two lips *c s*, and the limb clears the small notch *a*.

Fig. 23 exhibits another position of the cylinder and of the wheel. It is position 1

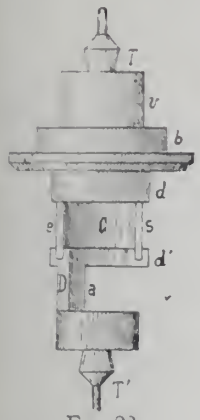


Fig. 22.

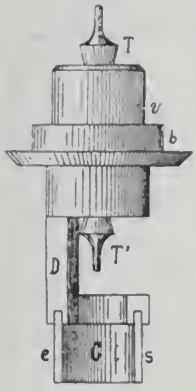


Fig. 23.

of Fig. 19. Here it may be noticed that the corners of the small notch *a* are rounded, instead of being cut at a sharp angle. An inventor has attempted by this slight modification to strengthen the cylinder, which usually breaks at one of these corners. According to experiments a cylinder thus formed would support before breaking a weight double that supported by an ordinary cylinder. This modification, so far as we know, has not been put in practice.

Another system for strengthening the

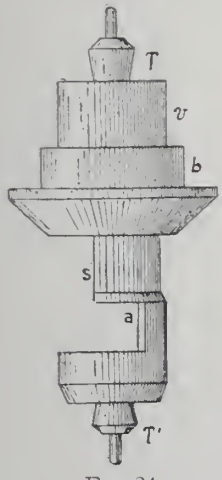


Fig. 24.

cylinder is exhibited in Fig. 24. This invention is due to the horologist Recapé and dates from about 1850. The cylinder shell is left thicker at the lower part; the piece is thus strengthened at the weakest points. This modification has not had more success than the preceding, and it does not appear why. It is probable that the makers of cylinders have appreciated the advantage resulting from the fragility of this piece.

However, we have only an embarrassment of selection, and we still see in Fig. 25 an invention designed to remedy the same inconvenience, which was patented in 1885 by M. Anquetin, a Paris watchmaker. The inventor thus explains this improvement:

"1. The length of the inclined plane of the wheel is given to the inside diameter of the cylinder as before.

"2. A thickness of the shell is given to the exterior diameter almost double that usually adopted, so that the shell of this thicker cylinder, being beveled at the back of the exit lip, this lip thus becomes as thin as possible, and the total diameter worked is the diameter afforded by the space between the two inclined planes of the wheel, as in the ordinary cylinder.

"3. In consequence of this double thick-



Fig. 25.

ness, which exists everywhere except in the exit lip, our cylinder offers, especially in the beveled part, a resistance free from the perturbations which have been noticed."

Another inventor, while seeking to establish a more solid cylinder, has attempted to simplify the making of the wheel. His mechanism is seen in Fig. 26. The escapement piece, given in section, is, as may be readily understood, much stronger than an ordinary cylinder. It is composed of an arbor cut according to the face seen on the inside, and from a ring of special form, with an opening of about 60°, which surrounds the arbor. The wheel is entirely flat, and its teeth have a very short incline at their extremity. The inventor has evidently secured the result aimed at, but his mechanism is no longer a cylinder escapement. It recalls the first dead-beat escapement of

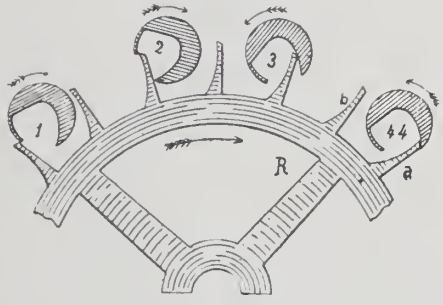


Fig. 26.

Tompion, illustrated in a preceding series, with this difference, that we have here a much stronger recoil on the exit pallet.

We follow the different phases of the working represented by positions 1, 2, 3 and 4. We have at 1 the locking position outside of the cylinder. This turning in the direction indicated by the arrow, the tooth penetrates to the interior, giving an impulse which may be considered null. The cylinder not having the little notch, the exit lip *s* at first causes the wheel to recoil (position 2). Then the tooth operates its impulse internally on the more extended inclined plane of the exit lip (position 3), in order to reach position 4, where the tooth may be seen on the point of quitting the lip, and the following tooth, *b*, ready to be locked. This exterior locking has the advantage of occurring tangentially, but it is of an extent which destroys the good effect of this advantage.

In reality this mechanism, which has been offered as an improvement of the cylinder escapement, is no longer a dead-beat escapement, but rather a single-beat and semi-recoil escapement, for the action of the short incline of the teeth on the entrance lip cannot be considered as an impulse.

(To be continued.)

Street Lighting by Clockwork.

CONSUL ALBERT HALSTEAD, of Birmingham, Eng., reports that an automatic gas controller has been patented and is now on sale in England which might materially lessen the cost of public lighting in the municipalities of the United States if in practical operation it fulfils the claims of its owners.

The controller is said to be adaptable to any type of incandescent burner, to fit any lamp, and to be instantaneous in its lighting and extinguishing. The mechanism consists of a clock which can be so set as to light the gas each night and extinguish it each morning, so as to make an automatic variation of the time of lighting and extinguishing according to the calendar. In short, by means of a chart, the street lights are turned on and off, lighted and extinguished, at a different moment each day throughout the year, according to the season. This is an advantage, it is claimed, over any other controller now on the market, one adjustment a year being sufficient.

It is claimed that they would require no attention except winding once a week or a fortnight, and that once set would not have to be reset throughout the year. The gas can be turned on and off in the ordinary way, quite independent of the gas controller. This is important, as it might be necessary to turn off the gas for the renewing of the incandescent mantles.

These controllers are now on trial at Bath, and the engineer of the gas company there informs the municipal gas department in Birmingham that so far as their experience goes it gives satisfactory results. In the city of Birmingham proper there are 13,860 street lights, and in the district outside which is supplied by the municipal gas department of Birmingham there are 7,108 street lights, their caretaking costing $102,488 per annum. To equip these street lights with this gas controller would involve an expenditure of $153,061. The cost of operating, it is claimed, would be just one-half. The price of a controller is now $7.29.

C. B. Williams, 45 years old, a jewelry salesman, who for several years has been employed by various jewelers of Kokomo, Ind., who sold their stock in the smaller towns, was arrested last Wednesday on a Grand Jury indictment alleging embezzlement. Williams is accused of having appropriated for his own use money and jewelry belonging to his employers, aggregating about $700. He was released after giving bonds amounting to $1,000.

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Thousands of people are writing us in answer to our national advertising.

They're asking us for the NAMES of jewelers who carry the New England line.

Shall we send them to you—or to your competitor?

Thousands of people who do not write are answering this question for themselves—are searching out the jewelers who keep the New England line. Are they customers of yours?

Mr. Jeweler, we're persistently telling the convincing story of the

New England

"The Watch for the Great American People"

to one-third of "the people" this fall. The results will show—are now showing—in new customers, increased sales—PROFITS—for every New England dealer.

Remember that this Christmas season the jewelers handling the New England line will get the trade. Are you fully prepared?

The time is short—is your stock complete? Have you the cheaper grades of New Englands as well as the higher priced?

Better communicate with us at once and learn our plans for the Christmas season. We offer you real sales-getting, profit-making aid.

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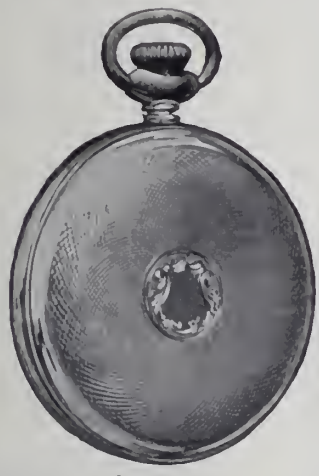
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Waterbury, Conn.

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The watches we illustrate here are going to **sell** this Christmas season—make no mistake about it. These cheaper grades of New Englands are entirely without competition. Without them your stock is simply not complete. They're Christmas necessities.

The time is getting short. Better look through your stock **now** and if you haven't these cheaper grades wire or write your order at once.



No. 1369
369



No. 1363
1369



No. 1363
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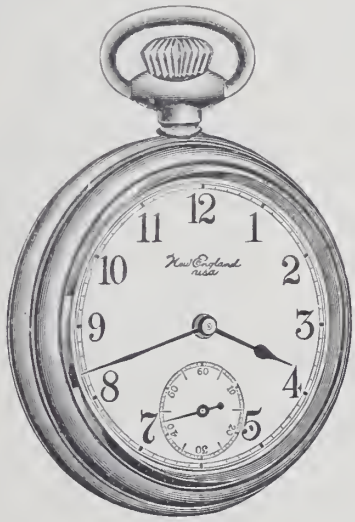
The Scout nickel silver is made with two grades of movements, Nos. 363 and 369 being fitted with our regular Series G movement, 14 size, bridge construction, plain balance, gilded plates and two jewels. The movement has been thoroughly tested as a timekeeper. Nos. 363 and 369 have no extra finish.

Nos. 1363 and 1369 are fitted with the Improved Scout movement. In addition to the finer movement, Nos. 1363 and 1369 are finished with gold filled crown, gold hands and gold mat. This makes a most effective and stylish watch.

	Trade Prices:	Retail Prices:
No. 1363,	$2.50	$3.75
1369,	2.50	3.75
363,	1.50	2.50
369,	1.50	2.50

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Nickel Silver Snap Case



No. 10

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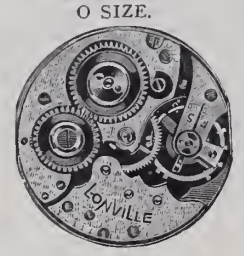
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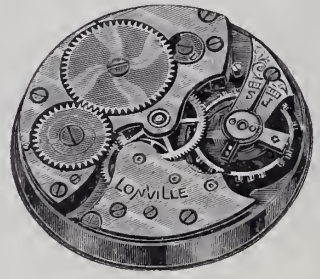
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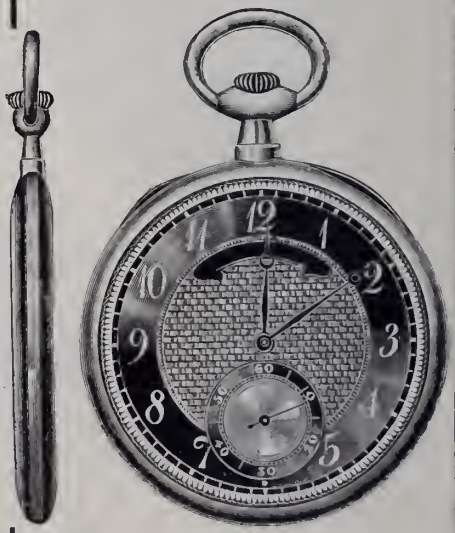
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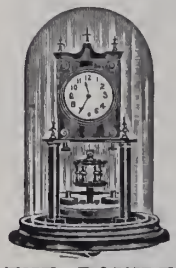
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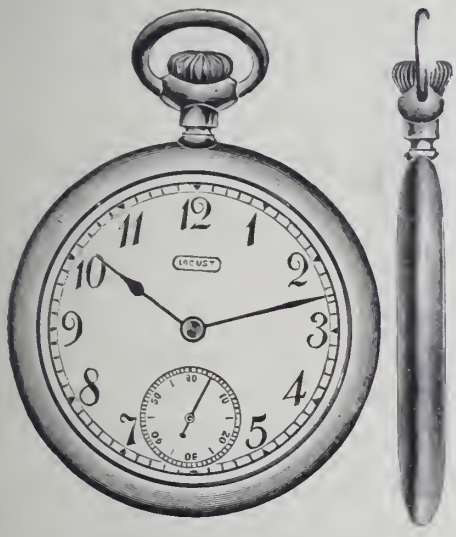
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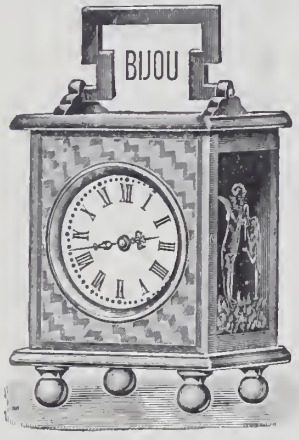


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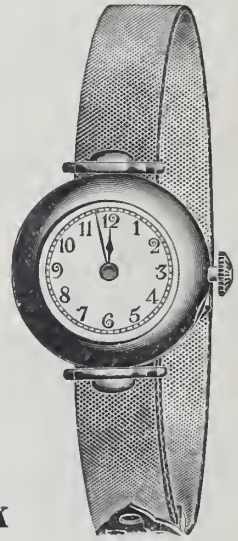
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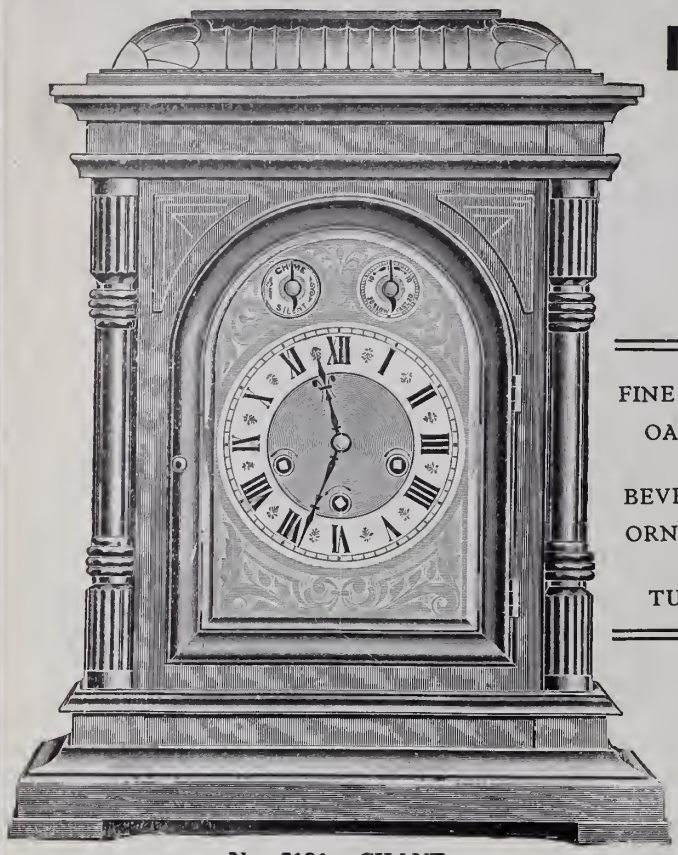
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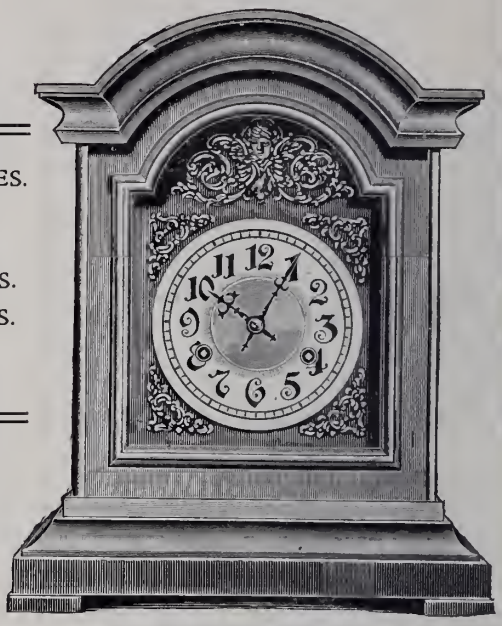
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and we should like every Jeweler to have one.

It is the finest cuckoo clock book ever issued in this country, and contains an interesting talk to dealers about

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(Some of the trade papers have said some nice things about this catalogue.)

No dealer should think of ordering his fall supply without having read through this new catalogue of ours. Lay this paper aside for a minute and send us your business card.

We'd like to make sure that you are on our mailing list.

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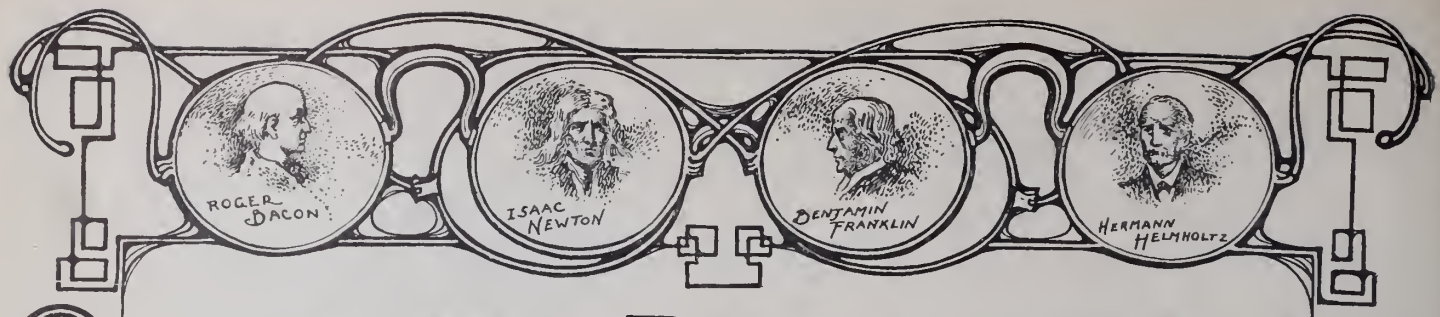
I ring and stop alternately for 15 minutes at intervals of 20 seconds.

I am the clock you have all been waiting for; the reliable low priced intermittent alarm—and I am just as good as I sound. There's nothing about me to get out of order—no extra wheels—nothing to ruffle your temper. I'm so simple, it's a wonder nobody thought of me before.

"Western" bred too. I have the Friction-Less Pivots and the Self-Centered wheels and the Hard Steel Pallet Escapement. I've got to be punctual.

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THE ALTERNATING.



OPTICAL DEPARTMENT

Incurable Eyestrain.

By George M. Gould, M.D., Philadelphia, Pa., in the *Journal of the American Medical Association.*

I CAN find in text-books no systematization, no explicit statements, not even any distinct recognition of a series of clinical facts illustrated somewhat frequently in office practice and still more frequently in hospital and dispensary work. In thinking over my cases I have been surprised that so many have had eyestrain from causes beyond eradication or neutralization. The conditions being as they were, it was impossible to stop symptoms that were evidently due to what we call eyestrain. The causes simply could not be reached. We have looked at these conditions from every other standpoint except that of eyestrain, while it was precisely the eyestrain that mostly concerned the patient. Let us take this point of view:

Eyestrain[1] may be defined as the local reflex, or general results of ocular effort caused by congenital or acquired defects or weaknesses of the optical or sensation-making mechanisms of the eyes, by overuse of normal eyes, by injurious occupation, etc., or by diseases of other organs, which interfere with ocular function. Eyestrain is incurable, of course, when these pathogenic causes are ineradicable.

The recognition, in an individual case, of the precise reasons why eyestrain is incurable, or of the conditions impossible to remove, is highly necessary, in order:

1. That we may make the patient understand the unfortunate limits and circumstances of his life; that we may advise him against certain occupations, prescribe for him the best hygienic safeguards, whereby symptoms may be avoided, dangers lessened, etc. In such cases it is especially necessary that he understand the precise nature of the fatalism under which his life must be lived.

2. That other physicians, in ignorance of the nature of his trouble, may not err by treatment of the patient, or by operations, which cannot affect the single source of the mischief. It is bad enough that thousands of patients should be gastrologized, laryngologized, gynecologized, etc., for easily curable eyestrain, but it is far worse when the eyestrain is incurable. Hunted by their mysterious disease, patients blindly and vainly pursue relief by running from one physician to another, drift into invalidism, or into a despair which often ends in the suicide either of self-delusion (quackery, Eddyism, etc.), or of genuine self-murder.

The causes of eyestrain that we are unable to abrogate or neutralize may be classified as follows:

1. Congenital anomalies.
2. High degree of ametropia.
3. The sequelæ of inflammatory disease, traumatism, etc.
4. Amblyopia, or other injury of ametropia.
5. Chronic heterophoria or heterotropia.
6. Interruptions or contraindications of the normal co-ordinations of dextrocularity and dextromanuality.
7. Cerebral or neural disease.
8. Systemic disease, or diseases of interrelated special organs.
9. Injurious occupations, unhygienic use of the eyes, etc.

1. *Incurable Eyestrain Due to Congenital Defects, Etc.*—The most important and most frequent of these congenital anomalies is albinism, that strange failure to secrete the customary pigment of the dermal structures of the body, of the retina, iris, etc. Many years ago I published the results of a good deal of study of "The Pernicious Influence of Albinism on the Eye." It is a pity that the lessons of that study have been so little heeded by ophthalmologists, for the pathologic significance of albinism is almost wholly confined to the eye, and there is no class of possible patients more in need of our help and none so neglected. Although we cannot do away with all of their afflictions, we may greatly mitigate them.

The crushing pressure of the lids to shut out the light produces a high degree of astigmatism, at axis 90 degrees in hyperopes, and this, with much patience in diagnosis, may be relieved. In this relief there is perhaps a doubling of the visual acuteness. But at best we can bring the albino to only about 20/50 of normal vision. Possibly also by this lessening of the amblyopia we lessen a little the nystagmus. I gather that this nystagmus of the albino is the result of a continuous and never-to-be renounced search for a portion of the retina not so exhausted by the flooding light as is the macula region, whereon the image may fall, and which will give the brain a more delimited or defined image as a stimulus.

The significance of ocular albinism pertains preponderatingly to the iris. If that could be pigmented the albino's case would not be so hopeless or grievous. In one case I tried an experiment of fitting a ¼ inch ametropia-correcting lens in the center of a deep tinted London-smoked toric lens. The sudden cessation of the nystagmus which resulted brought the man down in a swoon and I could get no repetition of the experiment.

Colobomas and many other anatomic defects of the eyes may in many ways interfere with the formation of optical images. These anomalies of the fundus, I think, are not so likely to produce eyestrain as are those of the iris. For a number of years I have treated a girl with a coloboma of the iris directly below the pupil in the left eye, about ¼ inch wide at the pupillary margin and narrowing at the corneal border. While she was a child and not studying much there was not a severe eyestrain, but as she advanced in years and scholarship there was no correction of her ametropia that gave more than the palliation of her severe headaches, brought on by study. If one might dare, if there were no danger, and if the operation were surgically successful, thorough tattooing of the cornea over this rent would undoubtedly give her relief. The continuance of her studies, amount of near-work permitted, and the ordering of her life depend on the severity of her eyestrain symptoms.

There are many other kinds of congenital anomalies which might produce eyestrain, such as microphthalmos, cataracts, peripherally located pupil, malformations and malpositions of the lenses, persistent hyaloid artery, pupillary membrane, enophthalmos, etc. I have no sufficiently well-observed cases to report illustrative of the principle involved. I have no doubt I have negligently overlooked a number. In congenital cataract or in case of lenticular pigment spots occupying much of the pupillary area it may be best to permanently atropinize the eye.

2. *High Degrees of Ametropia.*—These are in one sense, perhaps, examples of congenital anomaly, especially that of hyperopia of six or more diopters. Illustrative cases have occurred in all of our practices. What we are likely to forget is that they must almost always necessarily handicap the patient, even if, as may rarely happen, the normal visual acuteness may be retained. This will arise either because amblyopia has been chronic or has been firmly established before proper glasses have been secured, or because no glasses can give perfect correction of such cases. I remember one patient whose errors were:

R. + S. 8.00 + C. 2.75 ax. 68°;
L. + S. 7.75 + C. 2.75 ax. 105°.

Neither eye had been disused and the vision in each was 20/60, later 20/50. It would have been better if this defect had been anisometropic. A second case shows the same amblyopia:

R. + S. 8.00 + C. 1.00 ax. 20° = 20/60;
L. + S. 7.50 + C. 1.00 ax. 150° = 20/60.

After six years' struggle reduced to 20/20.

[1] Read in the Section on Ophthalmology of the American Medical Association, at the 57th annual session, June, 1906.

Optical Department.

In another case showing:

R. + S. 6.00 + C. 2.50 ax. 180°
L. + S. 5.75 + C. 1.75 ax. 150°

the right had been excluded and only 20/60 vision retained, while the other eye was brought to 20/20. In such cases anisometropia is a poor, but preferable blessing. If we could place our lenses (as has been dreamed of) inside the lids, and give them the same motion as the eyeball, the problem would be solved, at least in great part. It is possible, but not probable, that this may be done. In approximation to this ideal our lenses should be toric, set as close to the cornea as possible, after close cropping of the lashes.

In high astigmatism the first effect of full correction may be rejected as irritating until the ocular mechanism has become habited to it, and until the necessity becomes unconscious of turning the head instead of the eyes, in looking at objects not in the center of the field of vision. When there is high anisometropia, there may be some degree of persisting eyestrain, although I have found it will generally and eventually yield to obstinate persistence, unless the amblyopia has by neglect become incurable. I have one patient, coming to me in middle life, who is now successfully wearing over a six-diopter correction of monocular astigmatism, with re-establishment of almost lost visual acuteness, and with relief of long-existing ocular reflexes.

The sole ametropia of extreme proportions that cannot possibly produce eyestrain is simple myopia in a one-eyed person. One of my patients, a great literary genius, lived for about thirty-five years, and during this time did an enormous amount of literary labor every day, with a single eye, having about 25 diopters of uncomplicated myopia, and he did this without the use of correcting lens. His pen point was necessarily placed about three inches from the cornea. He never showed a sign of eyestrain as we define the term. His optical defect and necessity had a subtle and profound influence on his intellect and character, and on the literary qualities of his published works—but "that is another matter."

In hyperopic defects, and especially in those of high degree, there is, of course, and almost always, a greater or less admixture of astigmatism; and this demands correction with perfect nicety, in order to prevent malfunction. Toric, close-fitting lenses, usually bifocals, frequent changes, skill of the optician, and all the rest, are of the utmost importance. Moreover, in high binocular ametropias there is likely to be inco-ordination of the external ocular muscles, and also, not to be overlooked, frequent irregularities of accommodation. Partial paralysis of accommodation, or undevelopment from disuse, is likely to exist in such cases and differing in degree in the two eyes.

As to high defects note the following:

R. + S. 0.50 — C. 4.50 ax. 15° = 20/50,
L. + S. 0.50 — C. 5.50 ax. 180° = 20/50.

The anomalous axis of the right did not throw this eye out of function, because the man was a right-handed man, and the left clung to life because of its normal 180° axis.

I have a little fellow 27 months old who is wearing B. E. + Sph. 10.00, apparently with almost equal acuteness of each eye. We shall probably find some astigmatism when he is a year or two older. His strabismic eye is now straight, and the glasses are so grateful to his nervous system that the baby yells, *Wo sind meine Gläzele,* if they are left off a minute.

A man of 36 could barely count the fingers with his right eye, and no lens seemed to improve. I stuck to the problem instead of calling it "amblyopia," and I found that — Sph. 6.50 + Cyl. 9.00 ax. 10° saved the man's eye and gave him 20/50 vision. This 15.5 D. in a non-traumatic case, at least in one meridian, is the highest I have ever met. There was 6.00 D. in the left, with 20/40 vision.

3. *Inflammations and Traumatisms.*—These may have such organic and irremediable defects in one, or even in both, eyes, that the visual act becomes thereby pathogenic. The most common of these conditions is, perhaps, the nebulous or leucomatous cornea following keratitis. In the young (and the younger the better the success) we may often lessen the opalescence by Pagenstecher's ointment and massage, and other methods of treatment. Unfortunately, Dr. Alleman's proposal of electric stimulation by the contact electrode has not, as was hoped, been adopted.

(To be continued.)

British Optical Association Seeks Representation on Examining Board by Amending Opticians' Sight Testing Bill.

THE conference between the six delegates nominated by the General Board of Opticians and six by the British Optical Association, which met at the Finsbury town hall, in the center of the old Merkenwell district, Sept. 13, came to the conclusion that peace might be brought about by so amending the bill as to make it read as follows: "Four persons to be appointed for the term of three years by the British Optical Association and four persons to be appointed for the term of three years by the Master Wardens and Company of Spectacle Makers." In the original bill the Master Wardens and Company of Spectacle Makers were the only examining body mentioned.

I understand that it was only after a discussion lasting five or six hours that the General Board of Opticians accepted the report of their delegates. First of all it was suggested that the various optical societies throughout the United Kingdom should all be included, and if this amendment to the delegates report had been accepted it would also have included the Optical Society, West Riding of Yorkshire Optical Society, Manchester and District Optical Society, Scottish Optical Association, Glasgow Optical Association, the Institute of Ophthalmic Opticians, and the Society of Chemist-Opticians. However, this was defeated, and after a deal of discussion another amendment was moved that none of the societies, examining bodies or otherwise, should be named in the bill. This was lost by one vote only, and then the report of the delegates was accepted.

Whether the result of this will be peace is doubtful, since on the one hand there are a number of people who believe that the Spectacle Makers Company has all the right on its side as well as the power. It has been argued that because the Court of the Company is composed of men who are not practical spectacle makers, therefore they have no right to "boss the trade." But, as has been well pointed out, the Court is composed of men who have not only made their names in the world of commerce, as statesmen and journalists, but they are also men who, being publicists, have had all the training necessary to act in a judicial capacity, as, for instance, the Worshipful Master who is just leaving office is Lord Burnham, the famous proprietor of the *Daily Telegraph;* another member is the chairman of a very large and important company; another is better known to fame as Sir Michael Hicks-Beach, while Sir William Hart-Dyke was recognized as one of the greatest parliamentarians of his day, let alone Sir Marcus Samuel, a name to be conjured with not only in city circles but also in the far east. One might also mention Sir Horatio Davies, at one time Lord Mayor of London, and another Lord Mayor, the exceedingly popular, clever and versatile Sir George Faudel-Phillips, and the Hon. Wellesley Peel, son of the late speaker of the House of Commons. One man on the Court—and, by the way, he is a past master of the Company—is Mr. Thornthwaite.

I personally am of opinion that a body composed of such men is more likely to act with equity and unbiased judgment than a selection of men connected with the trade, because, after all, there is no getting away from the fact that jealousy is more or less rampant; that the keenness of competition leads one to forget that he must treat his rival in a spirit of fairness. I have known instances of men, upright, decent enough fellows, forgetful of themselves and untrue to themselves when they have had to deal with their fellows in a semi-private capacity. As I have previously stated, there are cross actions for libel as between the clerk of the Worshipful Company of Spectacle Makers and the editor of the British *Optical Journal,* also the editor and proprietor of the *Dioptric Review,* which practically represents the British Optical Association.

One may well ask how can it be expected that these two bodies will sit down quietly together. For my own part, I am convinced that the report of the G. B. O. was made at a most inopportune time, and that it would have been well to have waited the issue, which is to be fought out in the courts of justice, before deciding as to an alteration in the composition of the Central Board. There is this much, however, which it is idle to obscure from one's thoughts when discussing the question, because there is no doubt whatever that the Council of the British Optical Association had made up its mind that it was going to be mentioned in the Sight-Testing Opticians' Bill, and, that being the case, it is not to be wondered at that those anxious for peace were not particularly partisans of the Spectacle Makers' Company, and should not trouble as to how it was brought about so long as the Council of the B. O. A. were appeased.

ST. GEORGE.

STORE KEEPING DEPARTMENT.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Original Window Display *for* Thanksgiving

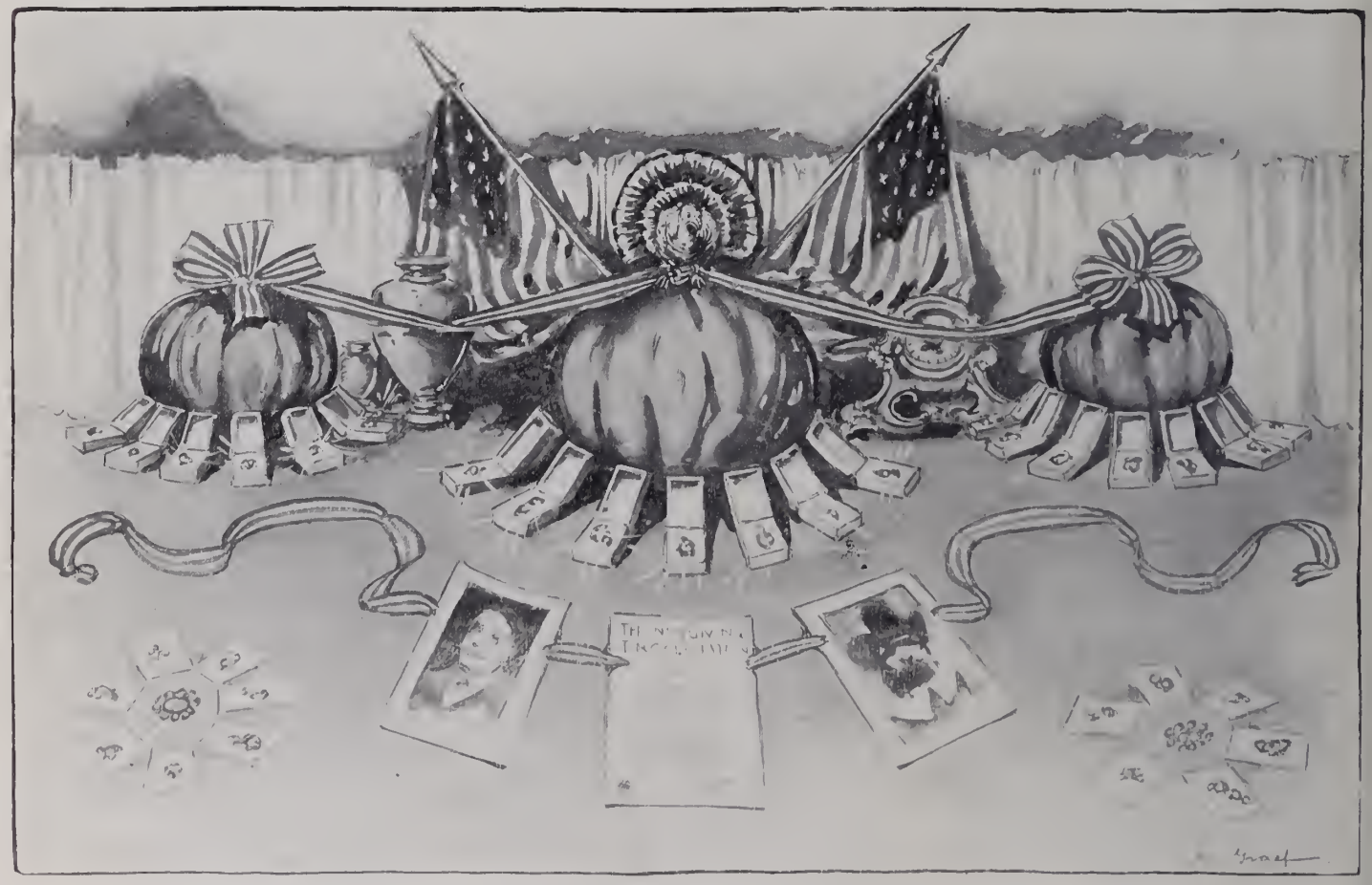
Drawn Expressly for The Jewelers' Circular—Weekly

A WINDOW display symbolical of the numerous traditions associated with Thanksgiving is illustrated on this page. Three pumpkins, either the real product of the field or paper imitations, are connected by bunting streamers, the central one being surmounted by a miniature portrayal of the bird that made Thanksgiving famous.

Two United States flags are arranged against the background as seen in the design. In the foreground is placed a copy of the Thanksgiving proclamation, and at either side of it, also connected by bunting, are pictures of the President and of Miles Standish, or some other early Pilgrim father. The jewelry in the foreground may be arranged according to the taste and patronage of the jeweler.

The arrangement of the articles in boxes in semi-circular fashion against the pumpkins needs no explanation. Timely articles for display on this occasion, among other things, are football emblems, college pins, etc. Autumn leaves strewn about the flat surface of the window will enhance the attractiveness of the whole exhibit.

Thanksgiving Day has become a national institution since the year 1863. It originated in 1621, when, after the first harvest, a day was designated by Governor Bradford, of the Plymouth Colony, for praise and prayer. The observance of this day was introduced in many of the middle States during the Revolution, since which time it has extended to nearly all the States.



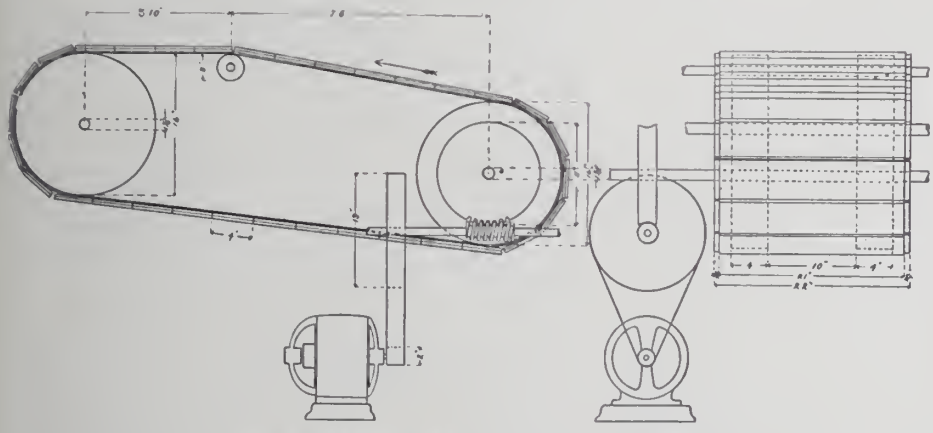
A SIGNIFICANT THANKSGIVING DISPLAY FOR THE JEWELER'S SHOW WINDOW.

C. W. Hoen, East St. Louis, Ill., has gone out of business.

Storekeeping Department.

A "Multum in Parvo" Show Window.

THE retail storekeeper is frequently at a loss for more space in his show window, and a merchant of Cleveland, O., has endeavored to solve the problem by an ingenious device. As will be seen, the show windows illustrated herewith, are exceptionally narrow, and it is for windows of this character that the application of this device is especially desirable. The Cleveland dealer's available window space was increased by four times in the following manner. The window floor was arranged so that it revolved like an endless chain over two drums at each end, the window floor extending back in the store the depth of a window, and being separated by means of a black velvet cloth.



ELECTRICALLY DRIVEN MECHANISM THAT OPERATES THE "TRAVELING" WINDOW.

The different articles, which, in this case, were aluminum and numbered about 200, were wired to the moving window floor and produced such a striking and unique effect as to challenge the attention of large numbers of passersby. Before the instalment of this device only 50 articles could be shown, and that in the old-time stationery manner. The device was home made, simple in design, inexpensive and driven by a small electric motor concealed below the floor. The mechanism is clearly illustrated in the accompanying diagram. The application of electricity renders possible the construction of this device in any window at small cost.

Counsel for the Clerk.

THE ones who hold their positions when others are dismissed are those who, by intelligent work, make their positions hold them. The truly indispensable employe never knows that he is indispensable—he just works, and by doing, creates the place which needs him and retains him. No one but yourself can make your brains do their part. Thinking of right things to do and then doing them, is the habit of successful men and women.

The employe who can do only as well as he is told, will never be told as well as he can do, nor ever get a raise of salary for doing it. The man who can't do better than he is told to do, does not possess the qualities which will win for him the higher and best paying positions.—*Adsense.*

* * *

The clerk who does his work properly doesn't have to boast about it. His work speaks for itself, and more forcibly than he could speak for it.—*Geo. Wendell Bates.*

What Some Jewelers Say.

CLOCKS for Wedding Gifts!—A clock makes a very nice and acceptable wedding gift, and we offer the greatest inducements to shoppers in this line. We carry a most complete and elegant line of clocks which in both ornamental and time keeping qualities cannot be excelled anywhere. Come in and see how well we can do by you. I. T. Boyd, Fall River, Mass.

Wedding Presents for June Brides.—We have the finest stock of cut glass and china we ever owned. There is a wide range in prices, but every article is of the best quality. Cut glass prices from $1.15 up. Haviland china in berry sets, chocolate sets, ice cream sets, cake plates, bon-bon dishes, tea sets, sugars and creams, condensed milk jars, etc. Ice cream sets of 13 pieces, from $5 to $7. Come in and see the new flower baskets, with and without handles. W. N. Arnzen, Fall River, Mass.

People do not buy watches and jewelry and diamonds every day, but when they do buy them they like to know they are good. That's why a great many people buy things here. They have faith in the intention of this store to treat its customers fairly and honorably, and we do not think they are mistaken in this belief.—The Plumb Jewelry Store, Des Moines, Ia.

We have recently added some 70 new patterns to our already very large stock of gold filled watches. The ornamented cases are especially rich in design, and the plainer ones, particularly the new beaded patterns, have a pleasing simplicity without in any way appearing clumsy. The low price of our gold filled watches is an inducement that seldom fails to appeal to a well posted buyer. It is possible for us to sell you a very excellent watch in a great variety of styles from $10 to $15, and, of course, we show an even better assortment of the higher grades from $15 to $30. Should you at the present time be interested in purchasing a watch we feel that your acquaintance with our stock would enable you to make a most satisfactory choice.—The Plumb Jewelry Store, Des Moines, Ia.



HOW A NARROW SHOW WINDOW'S CAPACITY IS INCREASED BY MEANS OF THE NEW "TRAVELING" WINDOW.

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[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 1698.—**Copper Sulphite Baths for Plating.**—*Kindly give me some information regarding copper plating; some new and up-to-date method.* *C. S. B.*

ANSWER:—The *Brass World* contains the following interesting article on copper plating, which, after testing, has been found to be excellent: The presence of sulphites in cyanide electroplating solutions is attended with good results. The use of bi-sulphite of soda in gold baths is of long standing and is now extensively used. As sulphurous acid has a reducing action it is quite probable that the action of the sulphites in the solution have a similar effect. Baths which contain sulphites deposit their metal with ease and in a rapid manner. Such a condition probably explains the reducing action of the sulphites in the bath. The use of sulphites in a copper bath is also of long standing and is now more or less extensively used. It presents nothing new. The value of sulphites in a cyanide copper bath has recently been brought to the notice of the plater by the appearance on the market of red sulphite of copper. This material is the cuprous sulphite and exists in a fine, dark red powder. It is not the sub-oxide of copper as usually believed. It dissolves readily in cyanide solutions, although not so quickly as moist carbonate of copper. An analysis of that which is sold on the market gave 60.48 per cent. of copper, which corresponds closely with the amount of copper contained in cuprous sulphite. Sub-oxide of copper (cuprous oxide) contains 88 per cent. of copper. Cuprous sulphite is readily made by taking a strong solution of sulphate of copper, heating to boiling, and then adding bi-sulphite of soda. A red precipitate of cuprous sulphites settles to the bottom as a heavy powder. It is then cooled. The precipitate that is produced is filtered out, washed and dried. It is a brick-red powder which keeps well. It is readily weighed. The fact that it is always ready for use adapts it for quick requirements. The formula which is frequently given out for use with cuprous sulphite does not contain enough cyanide of potash. In fact, the amount of cyanide is not sufficient to completely dissolve the cuprous sulphite. A slight amount remains undissolved. A trial under these conditions gave a very uneven deposit and the anodes became covered within a short time with a white deposit which prevented the current from flowing and the action stopped completely. It was found necessary to double the cyanide in order to obtain a solution in which all of the cuprous sulphite would dissolve and the anodes would be kept free from deposit. When this was done an excellent deposit of copper of a beautiful color was obtained within a short time. The deposit proceeds very rapidly, and is brighter in appearance than the usual cyanide copper deposits. The bath that gave these results is made as follows:

Water	1 gallon
Cyanide of potash	6 ounces
Cuprous sulphite	2 ounces
Bi-sulphite of soda	2 ounces

The cyanide is dissolved in a pint of the water and then the cuprous sulphite is dissolved. The remainder of the water is then added and the bi-sulphite of soda is dissolved. The solution should then be filtered when it is ready for use. The deposit that is formed is brighter and smoother than that which is obtained from the usual cyanide copper bath, but this may be brought about by the small amount of "metal" in the bath compared with that which is present in the usual copper bath. The metal seems to deposit more rapidly, however, and has a deep, rich color. The deposit covers well and shows no tendency to peel. Experiments carried out with antimonical-lead, one of the most difficult metals to plate successfully, indicated that the deposit is very adherent. Blistering was not encountered, although in a good cyanide copper solution low in metal, one is rarely troubled in this respect. The use of cuprous sulphite for making up a copper bath seems to possess several good features. The cuprous sulphite is always ready for use and does not require preliminary making as is the case with carbonate of copper. The deposit forms rapidly in a solution low in "metal." The color is rich and the deposit even. The deposit adheres tenaciously and is free from blisters. The ease with which the deposit is formed is shown by the fact that a current that will not injure an ordinary copper deposit causes the deposit from a cuprous sulphite solution to "burn.' The ease with which a copper bath can be made up by the use of cuprous sulphite, together with the good results that are obtained, will undoubtedly cause it to become extensively used in the future. The application of the cuprous sulphite in brass and bronze baths is also conducive to as good results as in the copper solution.

QUESTION No. 1699.—**Frosting on Metals.**—*I wish to know the best method of producing a good "frosted" or satin finish on jewelry, silver and aluminum. I have used an old-fashioned hanger brush, but it does not produce the fine velvety appearance that I notice on many silver articles.* *F. S. F.*

ANSWER:—The very best frosting on all metals is produced with a sand blast. The sand blast cannot, however, always be used because it requires a powerful blower to do the work satisfactorily. When the power for the blower is obtainable it is best to make use of a Bolland or Sippel sand blasting machine, both of which are splendidly constructed to produce fine frostings on all metals. Where the blower and sand blast cannot be used, then a swing brush, made with fine steel wire may be used. The ends of the wires should be left irregular lengths, which will produce a better finish than if the ends are cut in equal lengths. For this swing brush the speed of the lathe should not exceed 1,200 revolutions. Another much used method is the circular brass wire scratch brush, which produces a good satin if run at a very high speed. All articles to be satined should be entirely free from grease, otherwise the effect will not be clear and velvety.

QUESTION No. 1700.—**Gold Ink.**—*How can I make a gold ink that I can use for writing on cards.* *G. I.*

ANSWER:—Gold inks are usually made by crushing gold leaf with honey. Remove the honey by washing with water, which leaves the gold finely pulverized. The powder will mingle with gum water of the desired consistency for an ink. Use it with a goose quill pen.

QUESTION No. 1701.—**Removing Green from Gold.**—*Can you tell us how to remove green from gold?* *D. & A.*

ANSWER:—Cyanide of potash dissolved in water (¼ of an ounce to a quart of distilled water), will take the green off gold.

QUESTION No. 1702.—**Green Gold.**—*What must I use for an alloy to make gold a green color?* *W. J. A.*

ANSWER:—Green gold is an alloy of 19 parts of pure gold and five parts of pure silver. This mixture will make an alloy very effective for foliated designs. Other proportions are 20 parts of pure gold with either 4⅛ or 6⅞ parts of silver, according to the shade required.

QUESTION No. 1703.—**Cleaning Bronze Ornaments.**—*How can I clean gold colored bronze ornaments, such as are often attached to clocks?* *C. B. O.*

ANSWER:—A well-known method of cleaning gold colored bronze articles is by washing them in a solution of concentrated lye, brushing thoroughly with a brush, then passing them through a solution made up of equal parts by weight of water, nitric acid and alum. Dry them with a cloth and gently warm them.

QUESTION No. 1704.—**Brown Varnish for Metals.**—*Please give me a formula for making brown varnish that can be applied to metal letters and show case trimmings* *B. V.*

ANSWER:—The easiest to obtain and apply is a lacquer which can be colored the shade desired. A good brown varnish is made with 20 parts (by weight) of gum kino and five parts of gum benzoin, in 60 parts of good alcohol. This varnish dries rapidly and should be prepared cold.

QUESTION No. 1705.—**24-Karat Gold.**—*Will you kindly tell me how to refine gold to 24 karat?* *W. J. A.*

ANSWER:—To refine gold to 24 karat is something which cannot well be done by a jeweler, as it requires special appliances, which are only found in the mint or in the establishment of an assayer.

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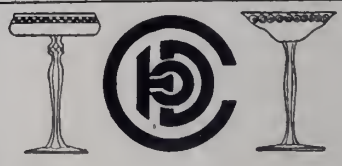
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A Word About Old Vienna.

IT is a matter of infinite regret that such an institution as the Imperial Porcelain Factory of Vienna no longer exists, to lead, side by side with its sister institutions in Sèvres, Copenhagen, Berlin and Meissen, the advance in the artistic and technical perfection of beautiful ceramic ware. It would be surely not only extremely interesting, but also of advantage to the pottery



AN ODD SHAPE IN OLD VIENNA.

trade if the factory on the Danube might join those of other countries in the artistic rivalry prevalent in our time. Of yore it went on its individual way, and the art of Vienna at the present day is so entirely a growth from its own soil that the factory would doubtless give to the fundamental principles of the modern idea of art a unique and characteristic expression. Not only would the knowledge of ceramics and



FOOTED JAR, OLD VIENNA.

the country's possession of art treasures be enriched, but the private factories in Austria would receive a strong support, and the markets of the world would have the advantage of another distinct type. Austrian porcelain would be recognized as such, and no longer float aimlessly through international channels.

The Vienna factory was not destined to share the glories of the present brilliant period of ceramic art; but it is a pleasure to recall this institution, which accomplished much at a difficult time, and prepared the ground for the sowing and reaping of to-day. The ever increasing fame of the creations of "Old Vienna" shows the permanent value of its work. Unfortunately, general opinion has been influenced, as is conceivable, by the imitations and falsifications of old Vienna porcelain which have been produced in the greatest abundance within the last 10 years. The



INTERESTING FIGURE GROUP, OLD VIENNA.

greater part of these imitations are of the cheapest and poorest kind, made by means of colored printing and gilt stamping. But there are also some very good imitations, those, namely, from the Herender porcelain factory, distinguished by a separate mark, and the old Vienna mark, and some also with Vienna and Dresden paintings.

The former pupils of the Imperial school of porcelain manufacture, the painters Rädler and Pilz, C. Falb and J. Zasche of Vienna, have copied characteristic designs of "Old Vienna" upon specimens of the old white ware, or on Bohemian porcelain. When the factory was given up quantities of white porcelain were sold, and some of this was painted in "Old Vienna" style, being thus only a partial falsification; in other cases not even the porcelain is genuine. Original pieces, although they exist in considerable numbers, are only to be found in the hands of collectors or at auctions of art objects.

As long ago as the Paris Exposition of 1878, $100,000 was the price of a collection of genuine Old Vienna ware, consisting of



JAR WITH FLOWER DECORATION, OLD VIENNA.

23 pairs of cups, 19 plates and some bowls and pitchers. The general knowledge of the character of the Old Vienna products has been gained less from the genuine articles than from imitations, and this has led to false impressions.

We present to our readers a few types of Old Vienna porcelain in the accompanying pictures, taken from a foreign exchange.



AN OLD VIENNA CUP.

How much they differ from the modern pieces generally accepted as representing the Vienna school will be noted at the first glance, but this would not be so marked had they been shown in their colors.

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			EACH	
202.	2 Olives	7 in.	$1.00	$2.00
262.	2 Spoon Trays	7 "	1.25	2.50
123.	1 Celery Tray	12 "	—	2.75
358.	2 Pin Trays	5 "	62	1.25
373.	2 pair Salts and Peppers, pair		1.00	2.00
643.	1 pr. Sugar and Cream		—	3.50
103.	1 Cake Tray	9½ in	—	2.75
1.	3 B. B. Plates asst.	6 "	.87	2.63
445.	3 Plates asst.	8½ in.	1.12	3.37
19.	1 Salad	10 in.	—	2.75

21 pieces Price for lot $25.00

Net cash with order or New York references.

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New York.

The Message of Pottery.

ALL who heard Professor Armstrong's admirable address at Longton, on the occasion of the distribution of prizes to the students of the pottery classes, will have pleasing recollections of it for years to come, says the *Pottery Gazette* of London. The practical potter and the chemical scientist must have found it intensely interesting; the pottery and chemical student would find it highly instructive, while as a purely literary effort it was, as Rawdon Smith so graphically described it, "an exceedingly charming poem in prose."

Unfortunately, the audience was not a large one, but there were some present whose hearts would throb with commendable pride when the professor reminded them that "it was the privilege of the potter to make objects of beauty," and who would be filled with a sense of the loftiness of their art when he quoted the concluding lines of Keat's beautiful poem, "On a Grecian Urn":

> When old age shall this generation waste,
> Thou shalt remain, in midst of other woe
> Than ours, a friend to man, to whom thou sayst,
> "Beauty is truth, truth beauty"—that is all
> Ye know on earth and all ye need to know.

Professor Armstrong's sketch of the development of science—of the relation of science to industry, and then his dissertation on the meaning of pottery, was all, not only most instructive, but most interesting. He has done for his account of the science of pottery what Macaulay did for his "History of England"—he has made it as readable as romance. It would be well if this address could be widely circulated among pottery workers and pottery students.

The professor reminded potters of the infinite field for the application of science in their industry. "You are working with nature's materials, and we know what infinite variety she has made of them. . . . So long as you are not scientific your work will be liable to defy control. . . . Nothing is more certain than that leaders and laborers alike will benefit when science prevails throughout the industry." Could any words be more appropriate in an address to potters and pottery students? Could the "Message of Pottery" have been delivered more intelligibly?

Recent Decisions as to Duty on Marble and Bronze Statuary.

DECISIONS by the Board of United States General Appraisers, in cases involving duties on statuary, were announced recently as follows:

STATUARY—PEDESTAL.—Protest of F. B. Vandegrift & Co. against the assessment of duty by the Collector at New York. The merchandise consisted of a marble group on a pedestal, the group being classified free of duty under the provision for statuary for religious institutions under Par. 649, Tariff Act of 1897. The importers contended that the pedestal should have been classified as statuary as defined in Par. 454, and not as manufactures of marble under Par. 115. General Appraiser Waite said: "The pedestal is not of itself "statuary" in the tariff sense, *In re* Salvioli G. A. 5462 (T. D. 24758), and the Board is of opinion from an examination of the verified photograph that it is not a mere incidental part of the statue, but must be considered a distinct piece of sculpture, *In re* Borgfeldt, Abstract 9303 (T. D. 26902). The claims made in the protest cannot, therefore, be sustained.

BRONZE STATUARY.—Protests of G. W. Sheldon & Co. against the assessment of duty by the Collector at Chicago. Protests overruled on the authority of Tiffany *v.* United States (71 Fed. Rep., 691), relating to bronze statuary.

Tortoise Shell from Panama.

IN a recent report, Consul James C. Kellogg, of Colon, describes the commercial aspects of the hawk's bill, or imbricated turtle (*cretmochelys imbricata*), which, with the squamous species (*cretmochelys squamata*) constitute the varieties of marine turtles that furnish the tortoise shell of trade, as follows:

The hawk's bill turtle is found only in the Gulf of Mexico and Caribbean Sea. The turtle is recognized by the low, wide head, a long, narrow mouth, the upper jaw prolonged and hooked like the beak of a hawk. The shell is flattened and serrated behind, with five vertebral and eight lateral plates overlapping one another like scales of a fish. The color is yellowish above, mottled with chestnut brown and yellowish white below. Young turtles have a black spot on the four real pairs of plates. Old turtles have a thin yellow plate on the belly, which is much sought after and commands a higher price. This hawk's bill turtle feeds on seaweeds, crabs, mollusks and fish. Being mostly carnivorous, the meat is not considered wholesome, differing in this respect from the herbiverous turtles.

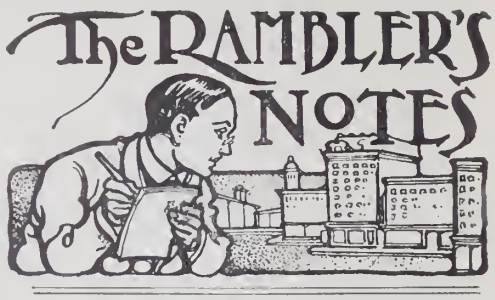
The shells shipped from the Colon district are taken from turtles caught on the Lagarto and San Blas coasts of the Caribbean Sea during the months of May, June, July and August, when they approach the shore to deposit eggs, which are laid on the sandy beaches above high water mark at night. Holes are dug about one and a half feet deep, and the eggs deposited therein. Generally about three layings are made during a period of nine weeks. The eggs are lightly covered with sand and left to be hatched out by the heat of the sun.

The turtles are caught either while on shore or in the water by means of nets. As a rule, they are killed immediately after being caught, cleaned, and the shell frame washed with sands, but on the San Blas coast the Indians do not kill them, but at once proceed to remove the shell by subjecting the turtles to great heat, afterward throwing the turtles back into the sea.

By the application of heat the successive plates of shell come off very easily.

N. F. Stedman, formerly of Ladoga, Ind., is now at Waveland, Ind.

The store of A. D. Bristol, Burlington, Vt., was recently entered by burglars who tore off a screen covering a window in the rear and broke two other windows. They were heard, however, by a man who dwelt above the store, and were frightened off before securing any plunder.



NEW MANAGEMENT FOR ART METAL PLANT.

IT was recently announced that the Benedict Mfg. Co. had bought the Onondaga Metal Shops and had moved them to East Syracuse, at the same time opening a special factory to be known as the Benedict Art Studio. The company is to make handwrought copper, brass and iron in the form of lamps, chandeliers, electroliers, candelabra, smoking sets, desk fixtures and various other novel and useful articles. Men who learned their art from ancestors in Europe have been engaged for the art metal department, and it is expected that their efforts will be received with much favor in the trade. All articles are to be finished by a process of firing to develop the colors especially fitted for each line of work, no lacquer being used. Harry L. Benedict is the president of the company.

*

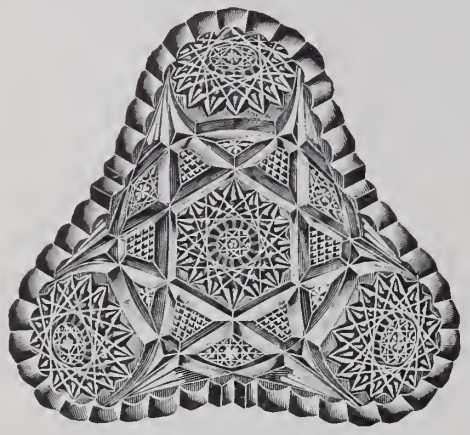
AN IMPORTANT EXHIBITION OF STATUARY.

MANY jewelers have visited the exhibition of American bronzes recently opened at the Gorham Co.'s building, Fifth Ave. and 36th St., New York. As noted in a prior issue, the 33 models in the collection of the late Paul Nocquet are a center of special interest. In the little room containing them the largest, which is entitled "The Cursed," is placed on a central pedestal. The crouching figure of a man in full size brings out with terrific force the suggestion of the title. An unfinished work entitled "Effort" is greatly admired. It represents groups of men trying to move an immense rock, and on each figure the tense expression of the face as well as the tightened muscles suggest human endeavor hopefully doing its utmost. This model will be enlarged and made in bronze for the Metropolitan Museum of Art. A fine playful group showing an incident in a football game, with the players piled promiscuously, is to be put into bronze and donated to Columbia University by Isaac N. Seligman. "Dancing Girl," a full length and graceful figure, has been bought by Benjamin Altman. There are a number of other sculptures in which Mr. Nocquet's sprightly fancy shows its bent. Several works of Gutzon Borglum are displayed, including reproduction in a small size of the "Mares of Diomedes," the giant production which James Stillman donated to the Metropolitan Museum of Art.

THE RAMBLER.

Norman Finch, a 13-year-old boy residing near Saranac, Mich., was recently taken into custody, accused of stealing two diamond rings, a gold watch, two small chains and several other articles from the home of W. R. Austin, a jeweler at Port Huron, Mich.

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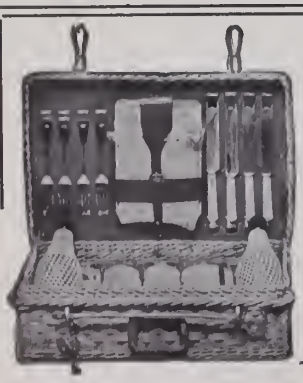
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The Life and Duties of the Jewelry Traveling Salesman

By MONROE ENGELSMAN

FROM a superficial point of view, the career of a jewelry traveling salesman is an attractive one. To the uninitiated his life and duties do not appear to be onerous, but, on the contrary, easy and happy. It will be my endeavor to treat this subject with all due fairness and, by exposing some of the experiences of a traveling salesman, it may influence those who retain this view to change their minds and concur with the writer that, at its best, the "knight of the grip" has to contend with more unpleasantness than we at first believe. It will be also the effort of the writer to demonstrate and suggest certain methods which, if accepted and followed by the salesman, may prove beneficial both to himself and to the firm which he represents.

Nor will this subject be treated from a theoretical standpoint, but from actual knowledge and experience, covering a period of more than 18 years on the road; and, in view of same, it is only the desire of the writer by advancing such ideas and suggestions as may be hereafter stated in this series to raise the standard of the jewelry traveling salesman and the writer hopes that such suggestions will be considered by his readers in a friendly and fraternal spirit.

There are many qualifications required for a traveling salesman to be successful. Of course, during the period of his career there occur many incidents which retard his progress in attaining the desired result, but if he makes it a rule to follow certain methods, and to carry out general instructions, he will be benefited thereby in the long run. Experience, after all, is the best teacher and guide that will safely lead him from the crooked road of mistakes and judgment and many avoidable indiscretions to the straight path which leads toward the goal of satisfactory results.

To the inexperienced young man who is about to start on his first trip, we warn him to pay heed to the instructions given to him by his firm and follow the good advice which he may receive from his more experienced fellow traveling salesman or from any other reliable source. We warn him to abstain from indulging in the tempting and vicious habits which he will observe among some salesmen. It is very easy to acquire them, but very hard to discard them when once he is impregnated with those desires or inclinations. The experienced salesman on the road can not be too careful in refraining from pursuing and indulging in these inexcusable and pernicious habits, as he knows, or should know, that these transgressions weave a web of ruinous consequences, slowly but surely, and in the end interfere with or frustrate results which are justly expected of him.

The jewelry traveling salesman, by virtue of his peculiar calling and unusual responsibilities, is to be considered in a far different light than many others of a similar occupation; particularly he who is required to take with him a valuable stock of goods or samples. To be the custodian of such a valuable stock there must exist, in the first place, an unquestionable faith in his integrity on the part of his employers. In the second place, it is to be considered as an important fact that mostly all sales accomplished by this salesman are goods delivered by him, so he virtually acts as an agent for his firm, and in consequence he has the power to dispose of such goods indiscriminately; for such abuse of his discretion no redress can be had by his firm except to discharge him for doing things contrary to specific instructions given to him beforehand or from time to time.

For the present it will be my endeavor to discuss the salient duties and qualifications which are required and needed in a conscientious traveling salesman, who ambitiously endeavors and labors to achieve satisfactory results for his firm. It behooves us to aid him, if possible, to attain this desire by pointing out to him the important factors which may retard or accelerate his progress.

The jewelry traveling salesman cannot overlook the fact that, in lieu of the unusual responsibility of his position, for reasons as before stated, he cannot use too much precaution, nor be too careful in seeing that his trunks, containing valuable stock, are properly checked for their destination and put on the baggage car before he enters the passenger train. When arriving at his destination he should be certain that his valuable baggage has been properly delivered to the respective hotel at which he may stop. Before retiring for the night the most valuable part of his stock or samples should be taken out of his trunks and placed in one of the safes of the hotel, for additional safety against fire or theft. It is also important that he inform his firm of his daily stops, either by telegram, letter or postal card.

To lessen his personal risk or chance losing his life, in case of fire, he should never fail, after having been assigned to a room, to ascertain where is the fire escape nearest to his room. This simple and wise precaution is, unfortunately, too frequently overlooked.

Before starting on his trip on the road the salesman should have sufficient knowledge of the merchandise which he intends to sell. During his trip he should always keep his stock properly classified, clean and presentable, as the very nature of his business makes it imperative for him not to neglect this very important feature. Before he starts out he should note and keep a memorandum of the different instructions which his firm may desire him to follow or adhere to, and he should not deviate from them without the consent of the proper authority. His firm should establish the minimum prices on his goods, but the salesman should have sufficient latitude and discretionary powers to make any prices above the lowest stipulated prices as the circumstances may warrant; the salesman is, in fact, the better judge of the prices to be asked of the trade which he sees.

It should be borne in mind, however, that in order to gain the confidence of the trade and retain its patronage, the salesman must deal squarely and fairly at all times with his customers and never be tempted to obtain exorbitant prices from his friends, for the sake, perhaps, of temporarily benefiting himself or his firm. All transactions made by him should be clearly stated and indisputably specific, so that no controversy can ensue. By adhering strictly to this rule, the frequent and unnecessary friction which occurs either between the customer and salesman or his firm, will be eliminated.

The conscientious salesman will sell his goods at such prices, terms and conditions as he knows will meet with the approval of his firm. Should the salesman make it a practice to transgress or deviate from specific instructions given to him by his employers, he should be held financially responsible for any losses which may ensue thereby.

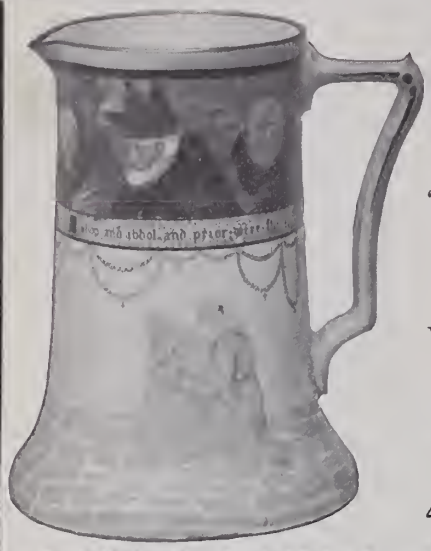
The question of credit is a cardinal and most vital point to be considered, and of the greatest importance to the employer. The amount of credit which is to be given to a particular concern depends largely upon the general report made by the firm's representative or by its own past experiences, and I believe that this most important responsibility of extending a stated amount of credit to the particular customer should rest solely with the firm, whose judgment should be paramount and in no way determined by the salesman.

Experience will soon teach the salesman that it will not be amiss to acquaint himself with the most important local news in the section of the country wherein he may be traveling, and in the course of a conversation with a customer in that particular locality mention the news to him. By this little lever of diplomacy he may wedge himself into the good graces of his patrons and often create a more cordial and pleasant feeling between them and himself.

A salesman should always act liberally, and not parsimoniously, toward a customer, clerk, or, in fact, any one who may likely be of some service to him. It is not necessary, however, to be extravagant in his expenditures, but he should use discretion at all times. His general expenses should never be exorbitant, but always within reason.

To close my remarks about the requisite qualifications for a salesman to be successful, I will add that politeness, diplomacy, perseverance, persuasive power and popularity are essential attributes toward the building up of a desired clientele. The knight of the grip should not lose sight of the fact, however, that his popularity can be greatly marred by making himself unpopular with his fellow traveling man or competitors. He, therefore, should exercise judicious judgment in his behavior toward them and whenever the opportunity offers itself, be ready to serve or aid his fellow traveling man and, for natural reasons, extend to them at all times a reciprocal affability and good will. Jealousy, envy or petty spite should never exist among traveling men.

(To be continued.)



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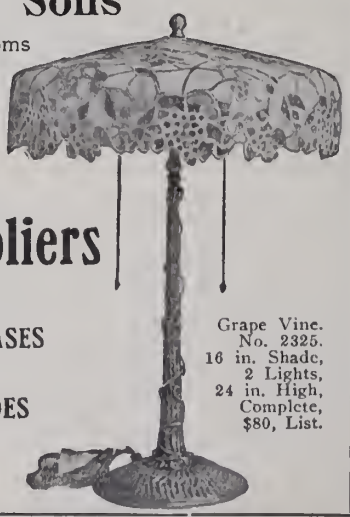
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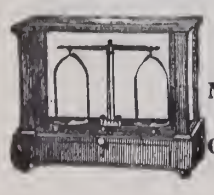
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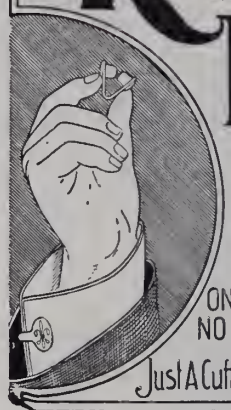
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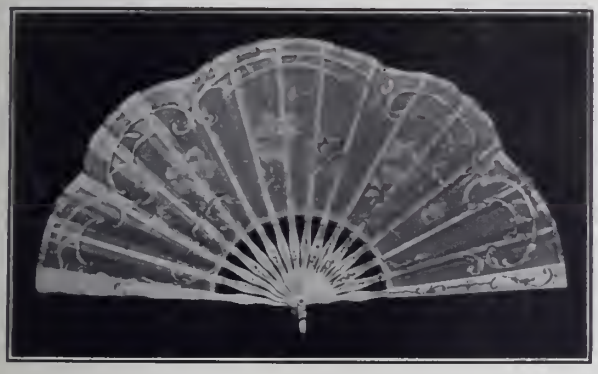
Disk Music Boxes
from
$9.00 to $250.00.

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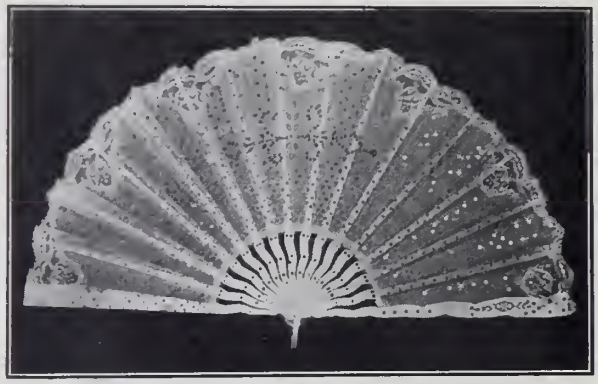


JACOT MUSIC BOX CO.

No. 39 Union Square
NEW YORK



FANS



¶ A choice collection comprising the newest designs in fans of all grades, from the lowest priced to the finest fans imported. New creations in French Jewelry Novelties received every week. Fans and Lorgnette Chains, Bead Necklaces, Collars, Combs, Brooches, Etc.

SEND FOR A SELECTION, STATING PRICE

LEWY & COHEN Importers of Fans, Chains, Necklaces, Brooches, Combs, Etc. 530 Broadway, Cor. Spring St., New York

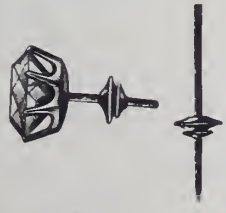
THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.



EAR WIRES
for unpierced ears.

MAGIC NUT
for ear studs, scarf-pins, etc.



SAFETY CATCH
For brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
Special Order Work and Repairing.
C. IRVING WASHBURN, 12-16 John St., N. Y.



It's the Little Things that count.

The dainty little things that appeal at once to the casual observer. If it's useful, as well as ornamental, so much the better. Here is a LITTLE THING, so very useful and so pretty in design and finish, that you have but to show one to make a sale, and it yields a BIG PROFIT. It is called

The Automatic Eye-Glass Holder

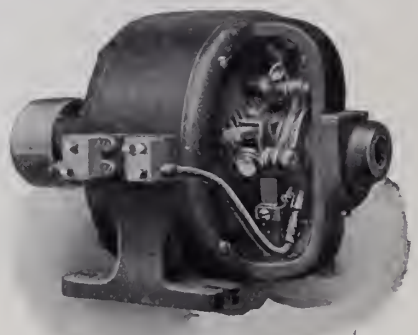
Can be used as well for a Pencil Holder. It is made in Enamel, Gold, Silver and Rolled Plate, in a variety of artistic designs. We fully guarantee every Holder. We mean it, and will replace any Holder that fails to satisfy. Samples sent upon request. Send for catalogue.



Est. 1832. **Ketcham & McDougall,** Manufacturers,
37-39 MAIDEN LANE, NEW YORK.
Also Makers of the Leading Line of Thimbles.

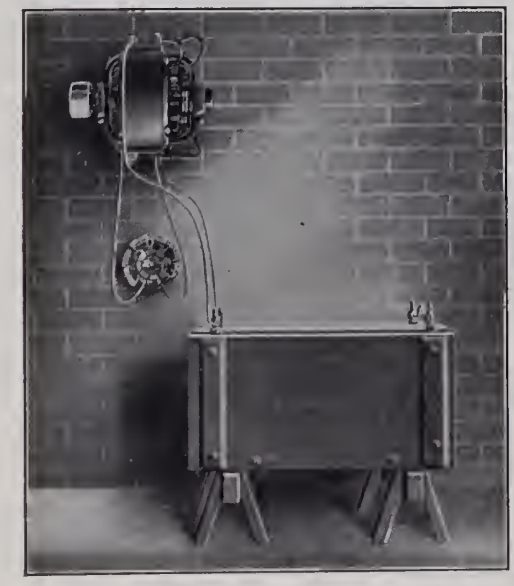
Gilding and Plating Dynamos.

SOMETHING NEW FOR JEWELERS
OR SMALL PLATING SHOPS.



FURNISHED IN FOUR SIZES.

Can be used in all operations of Plating, Gilding or Silvering.



Operated in any position; on floor, ceiling or side wall. Latest features, mechanical and electrical.

Adaptability.

Economy of space.

Compound winding of fields.

Generators can be furnished direct connected to Motor, avoiding long lines of belting, effecting economy in power.

We supply everything used in Plating and Polishing.
Electrical Instruments. Storage Batteries.

THE HANSON & VAN WINKLE CO.

(ESTABLISHED 1820)

Main Office:
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TRIED AND PROVEN

Since 1877 the

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has paid to beneficiaries over

$3,320,000.00

without disputing or compromising a single claim.

Those desiring life insurance protection for their wives, or others dependent upon them, should investigate the new monthly table of rates, which offers maximum insurance at minimum cost.

DEATH BENEFITS,

$1,000 to $5,000.

Age limit of Applicants, 21 to 44 years.

For full information address the Jewelers' League of New York, 12 John St., New York City.

SEND THIS COUPON FOR PARTICULARS.

Without committing myself to any action I shall be glad to receive, free, particulars and rates.

Name .....

Age .....

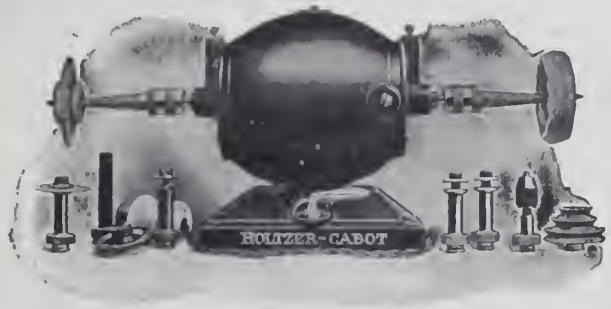
Address .....

A Jewelers' Electric Lathe Motor

which has passed through the experimental stages and which, through a careful elimination of defects, has become practically perfect.

This illustration shows one of the **eight different styles and sizes** of Jewelers' Electric Lathe Motors, manufactured by **The Holtzer-Cabot Electric Co.**

Every Holtzer-Cabot Jewelers' Lathe Motor is backed by **an absolute guarantee of one year.**



In using **Holtzer-Cabot** Jewelers' Electric Lathe Motors you receive the benefit of their **thirty years' experience** in the building of electrical apparatus, and you get a motor which has had **four years' trial** in practically all classes of buffing, grinding, polishing and kindred uses.

Send for our special circular No. 409, regarding our offer of "**A Jewelers' Lathe Motor on Trial.**"

MAIN OFFICE, BOSTON (Brookline), Mass. **The Holtzer-Cabot Electric Co.** CHICAGO OFFICE, 395 & 397 Dearborn t.

An Eye Catcher for the Window

THAT WILL CONSTANTLY ATTRACT CROWDS



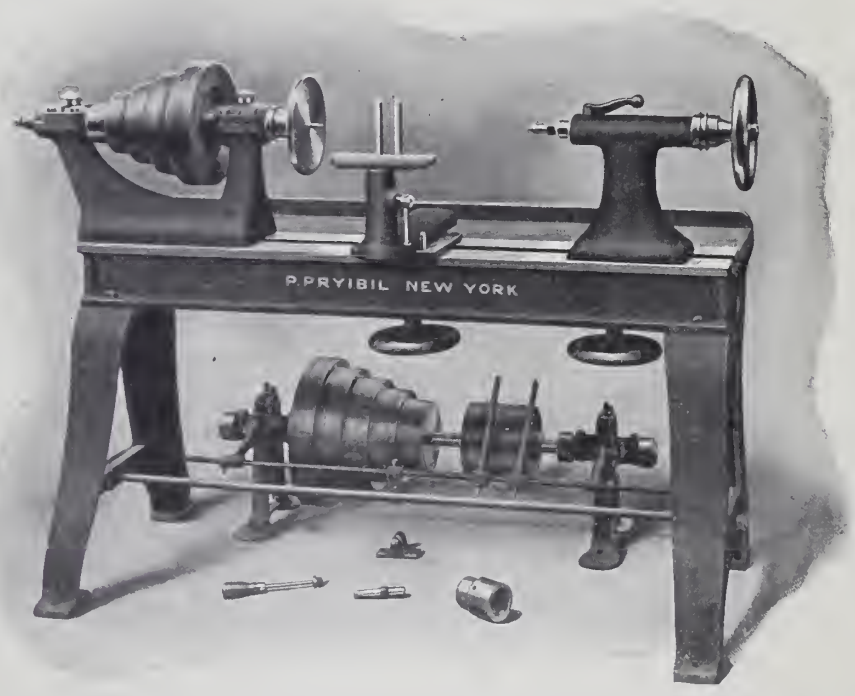
Van Pelt's Large Wedding Ring with Bride and Groom

A magnified reproduction of a perfect Tiffany Wedding Ring, 12 inches in diameter, gold plated, weight 2 lbs., made of hollow metal, with beautiful figures of bride and groom. Price, $12.75 net.

Electrotype of above illustration for your local advertising $1.00 by mail.

T. B. VAN PELT

171 Broadway. NEW YORK



Above Cut Shows Our

METAL SPINNING LATHE

We manufacture these lathes in sizes from 12-inch to 44-inch Swing, and can equip sizes 18-inch and larger with our Chucks for oval work.

Write for Catalogue **P. PRYIBIL,** 512-524 W. 41st St., New York.

Mercantile Fountain Pen

The Best Self-Filling Attachment

made and guaranteed by the

AIKIN-LAMBERT COMPANY, 19 Maiden Lane, NEW YORK.

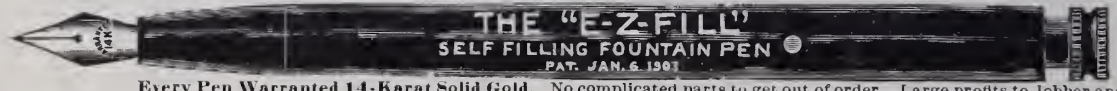
Retail Price:
$3.00
$3.50
$4.50

Send for Price Lists and Discounts.



THE "E-Z-FILL" SELF-FILLING FOUNTAIN PEN

FILLS INSTANTLY BY TOUCHING SPRING ON SIDE OF BARREL WITH PATENT PUSH PIN.



Other Patents Pending.

Retails at **$1.00**

Every Pen Warranted 14-Karat Solid Gold. No complicated parts to get out of order. Large profits to Jobber and Retailer. The only safe and practical **Self-Filling Fountain Pen** ever offered at a popular price. Made only by

DIAMOND POINT PEN CO. - 100-102 Beekman Street, New York

Largest Manufacturers of Popular Price Fountain Pens in the United States — INFRINGERS WILL BE STRICTLY PROSECUTED — Send for large illustrated price list

FAIRCHILD & COMPANY

225 to 233 Fourth Ave. NEW YORK CITY.

Manufacturers of GOLD PENS, PENCILS, PENHOLDERS, SEGAR CUTTERS, SPECIALTIES, PENCILS SET WITH JEWELS.

Style, quality and workmanship acknowledged the very best.



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Jewelers' Supplies, Etc.

Established 1850.

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Gold, Silver, Bronze, Brass, German-silver, Copper & Iron, Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc.

Unbreakable Bronze Forces. Hard Bronze Engraving Plates. Cast Iron Forces for making Steel Dies. Chandelier, Undercut Work, Statuary.

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Rear 17 John St., N. Y. Third Floor.

Gold and Silver Plating

SPECIAL WORK AND COLORING IN ALL SHADES A SPECIALTY.

Established 1868. Platina Plating.

WHY NOT SEND YOUR SWEEPS DIRECT TO THE SMELTERS?

LEES & SANDERS,
BIRMINGHAM, ENG.

Our plant is right up-to-date and specially arranged for smelting jewelers' sweepings.

SEND ON AN ENQUIRY FOR REFERENCES ON YOUR SIDE. ESTABLISHED IN 1870.

PLATINUM **AMERICAN PLATINUM WORKS**
NEW YORK OFFICE
41 Cortlandt Street
NEWARK, N. J.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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The Jewelers' Circular
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11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

38th Year. WEDNESDAY, NOVEMBER 14, 1906. Vol. LIII. No. 15.



Punch Bowl and Tray of the Beautiful Silver Service for the Battleship "Virginia."

(*See Text on Page* 49.)

ALVIN SILVER



OUR DEPOSIT WARE LINE is larger and more artistic this year than ever before. Jewelers who are looking for artistic effects in Deposit Ware and at prices that will ensure a ready sale, would do well to see our line.

ALVIN M'F'G CO.

Silversmiths, New York

TRADE MARK



GP2850

Fahys



GP2851



P 2797

Why Fahys "Permanent" Gold Filled Case is so successful is because every improvement that is known to the case maker's art is embodied in it, and more gold of a higher karat is used.

JOSEPH FAHYS & CO.



P 2795



M2794

YOU KNOW WHERE YOU ARE



You may walk this street in absolute safety day or night.

We guarantee you against overcharging or misrepresentation here. You can be sure, if you purchase, you are getting just what you think you are buying.

Diamonds from Cutter to Retail Dealer Direct

J. R. WOOD & SONS

DIAMOND CUTTERS

2 Maiden Lane NEW YORK

CUTTING WORKS:
1327-1329 Atlantic Ave., Brooklyn

From the Atlantic to the Pacific Ocean

Our wedding rings are accepted as the standard everywhere.

Pick up the dollars, and have perfectly satisfied customers by selling our wedding rings — the best rings made.



J. R. WOOD & SONS

RING MAKERS

2 Maiden Lane NEW YORK

Warning to the Trade!



Retailers are being called upon by a man who is selling twenty-one chains on a cloth for $18, with swivels stamped "S. O. B. & Co.," and with a duplicate tag of ours bearing our trade-mark, attached to same. The chains are nothing more or less than brass shaded over, and will not stand acid for a single moment.

Jewelers with any experience ought to be able to discover the difference between a finished article and a rotten one.

Anyone who has been swindled by this man will please notify our house, as we want all the evidence possible, and we will do the rest.

Localities where goods have been disposed of are Pittsburg, Allegheny, McKeesport and surrounding towns.

We have two chains now in our possession that were sold by this man.

S. O. BIGNEY & CO.

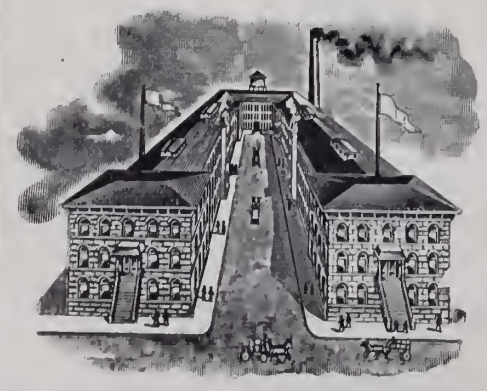
We give you below an exact copy of an assay of chains manufactured by the leading chain makers of the United States.

1-10 GOLD FILLED WATCH CHAINS, MINUS BAR AND SWIVEL.

Number	Gross Weight Ounces	Dec.	Fineness Gold 1000ths	Value	Maker	Chain Number	Cost
15		71	29½	$0.43	.....	1155	$2.85
16		75	50	.775	S. O. Bigney & Co. - - - -	482	3.08
17		81	34	.57	.....	3005	2.73
18		76	23½	.37	.....	9533	2.97
19	1	00	16½	.34	.....	83	2.14
32		52	49½	.53	.....	213 X	2.83
34		73	34½	.52	.....	733	2.41
46				.58	.....	5011	3.82

1-8 CHAINS, MINUS BAR AND SWIVEL.

Number	Gross Weight Ounces	Dec.	Fineness Gold 1000ths	Value	Maker	Chain Number	Cost
35		57	68	$0.80	.....	1604	$3.96
36		60	65½	.81	S. O. Bigney & Co. - - - -	7015	3.75
37		60	63	.78	.....	4324	4.00
47		49	79	.80	.....	2726	4.00



S. O. Bigney & Co.

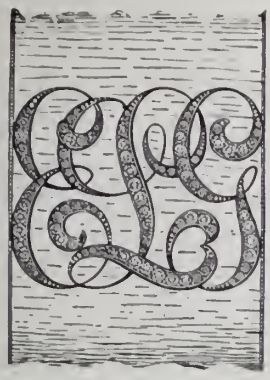
NEW YORK OFFICE,

3 MAIDEN LANE.

FACTORY, Attleboro, Mass.




No. 302.

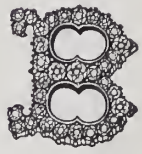

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No. 300.

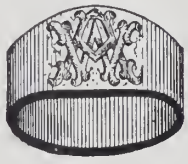

No. 309.


No. 307.


No. 3.


No. 18.


No. 11.


No. 14.

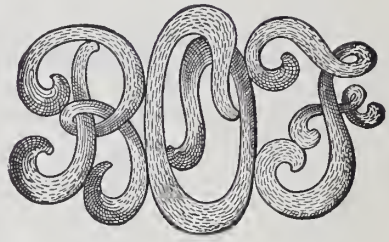

No. 13.


No. 317.
BELT SLIDE.


No. 194.


No. 321.


No. 322.


No. 316.


No. 196.

Wendell & Company

MAKE

GOLD MONOGRAM CHARMS, FOBS, SLIDES, BROOCHES AND RINGS.

SILVER MONOGRAMS for BROOCHES, BELT ORNAMENTS and CLASPS; also for LEATHER BAGS, PORTFOLIOS, MUSIC ROLLS AND ALL KINDS OF EBONY, IVORY AND TORTOISE SHELL GOODS.

ALL ORDERS PROMPTLY EXECUTED.

103 and 105 WILLIAM STREET NEW YORK } **2 FACTORIES:** { **57 WASHINGTON STREET CHICAGO**

FILLED versus SOLID WATCH CASES

IT IS ADMITTED, of course, that a Solid Case is worth more intrinsically than a Gold Filled one. The question is, "Does the former necessarily possess greater *practical wearing qualities?*"

The Wadsworth "PERMANENT"—Worthy of Its Name

QUERY:

Is not the finest type of Filled Case as capable of resisting the ordinary surface wear as if it were solid gold all through? If so, what a saving in cost! The WADSWORTH "PERMANENT" CASE answers these questions in favor of the best type of Filled Case. Nor are consummate style, form and finish lacking. Attractive prices.

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

THE NAME THAT STANDS

FOR

Worth and Wear

IS

WADSWORTH

The Wadsworth Watch Case Co.

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Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

Never in the history of our company have we manufactured so many high-grade movements as we are now turning out every working day.

Never in the history of our company have we been so far behind our orders.

This is convincing evidence that the retail jeweler is pushing the sale of those movements that give him the best satisfaction.

ILLINOIS WATCH COMPANY

SPRINGFIELD

OLD RELIABLE
W. & S. B.★ 1-10
Warranted to give satisfaction

GLOBE FILLED
W. & S. B.★ 1-8
Warranted 20 Years

W. & S. B.★ Chains, Lockets and Bracelets are the highest grade of gold filled jewelry.

W. & S. B.★ goods are finished by the Wearbest secret hardening process and will wear a third longer.

W. & S. B.★ goods are NOT SOLD to Department Stores or Retail Mail Order Houses. Only legitimate jewelers handle W. & S. B.★ goods.

Every Retail Jeweler gets a premium
Who, before January 1, 1907, buys 40 or more W. & S. B.★ Chains

W. & S. BLACKINTON CO.
Manufacturers

NEW YORK
14 Maiden Lane

Factory, North Attleboro, Mass.

Dueber

is the name most intimately known to the Watch Trade of the United States as associated with the Watch Case industry. The name "Dueber" on any Watch Case is an absolute guarantee of good quality, artistic conception and fine workmanship.

Hampden

stands for what is peerless in American Watch Movements. For twenty-five years the name has borne an unrivaled reputation, and the Hampden high-grade movement has been a standard for imitators to work from.

Watches

are an essential part of every retail jeweler's stock, and to have the right kind of watches should be the care of every dealer. The more consideration given to this subject the more sure are Dueber-Hampden Watches to be chosen.

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

Talent, Energy and Progression

are the qualities necessary to achieve success in this strenuous age

¶ The followers of the "let well enough alone" policy are living in the past and become the victims of the ambitious, hustling competitors who, looking into the future, constantly go forward.

¶ The forward pace in business is made more easy and quick by selling the right kind of goods; goods that are satisfying in quality and value and that add to the reputation of the merchant.

¶ ***We offer you goods that have all the requisites necessary to please and satisfy your customers, that equal in value the cost, and will never mar your reputation from being associated with.***

¶ We refer to

Illinois Watches and Hamilton Watches

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

THE KELLER LINE

A 10 K. Line that is 10 K.



MANUFACTURERS OF

FINE GOLD JEWELRY, Bracelets, Brooches, Rings, Cuff Buttons, Scarf Pins, Lockets, Fobs, Tie Clasps, Neck Chains, Crosses, Lorgnette Chains, etc.

THE KELLER JEWELRY MFG. CO.

64 Nassau Street, New York.

3 WELL BALANCED REASONS



Durability
Beauty of Design
Workmanship

STAR WATCH CASE CO.

FACTORY
Ludington, Mich.

CHICAGO
701 Heyworth Building

NEW YORK
37 Maiden Lane

For sale by all jobbers, or write us

S. E. HOWARD'S SON & CO.

15 WEST 24th STREET, NEW YORK CITY

OPPOSITE 5th AVENUE HOTEL

Manufacturers of

High Grade Hair Brushes

and Artistic Merchandise for the TOILET TABLE.

We solicit your inspection of matched sets in color and figure, beautiful in design, as well as articles for use.



In addition to many hundred styles of Hair Brushes, we make the necessary articles to completely "fit up" the highest quality of Leather Bags and Suit Cases.

"HOWARD'S QUALITY"

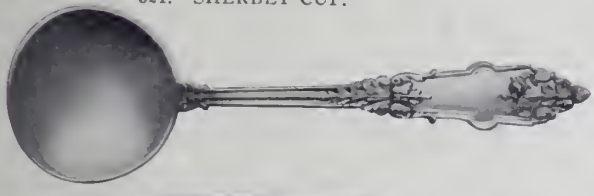


209.—COFFEE CUP AND SAUCER.



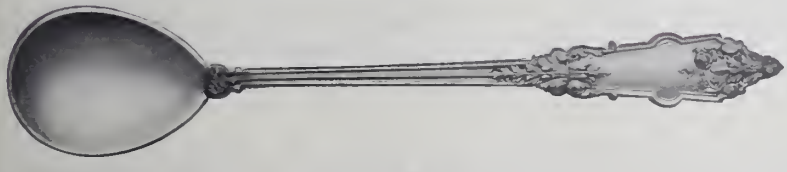


321.—SHERBET CUP.





210.—CHOCOLATE CUP.



The St. Germain.

THE WHITING COMPANY take pleasure in introducing to the Jewelry Trade, with absolute confidence in its attractive quality, a new and very effective pattern of silver and porcelain sets for the serving of Bouillon, Sherbet, Chocolate, Turkish Coffee and other beverages.

These sets consist of porcelain cups and bowls of graceful form, mounted in silver holders of delicately pierced work, and accompanied by spoons especially designed in harmonious accord with the holders. The linings are of the very finest quality of white and gilt porcelain in two styles, the decoration in the one being confined to a simple band of gold, while the other is ornamented with an elaborate acid-etched and gilt border.

Based upon a very beautiful and uncommon example of old French silver, this new pattern has been named the St. Germain, in allusion to the famous Royalist Faubourg, of old Paris, and will undoubtedly commend itself to all those desiring Silverware of individual distinction.

Whiting Mfg. Co.

Silversmiths

Broadway and
19th Street
NEW YORK

TRADE  MARK

ROSE ORNAMENTATION, DESIGN SIMPLE, YET EXQUISITELY BEAUTIFUL. A MOST POPULAR PATTERN, UNIVERSALLY ADMIRED.

The Adrea

THIS IS THE THIRD OF OUR BEST SELLING TOILET PATTERNS.



The Woodside Sterling Co., 192 Broadway, New York.

"1776"



AN old fashioned spoon pattern carrying out all the details and proportions of spoons and forks of the Revolutionary Period. A full line of fancy flatware made in this pattern ready for immediate delivery. Prices upon application.

DOMINICK & HAFF

SILVERSMITHS

OFFICE AND SALESROOMS, No. 543-5-7 WEST 23D STREET, NEW YORK



Probably the most successful Retail Jeweler is the man who places his orders while there is time for intelligent selection—and prompt delivery. With the holidays less than two months in front of us, we urge the trade to "stock up." Artistic and exclusive designs, handsome finish and superior workmanship, stamp the HB Ring as the most important factor in the Ring's Campaign.

HEINTZ BROTHERS

BUFFALO, N. Y.

The "Pilgrim" Pattern

Table Fork.

Ice Cream Fork.

Sugar Spoon.

Jelly Spoon.



For buyers of taste who appreciate an exclusive, distinct pattern possessing quiet dignity and simple elegance. The "thread" design used in this pattern is undoubtedly the most artistic ever placed on the market. "Pilgrim" pattern is in every particular a superior Flatware production, and WILL REMAIN PERMANENTLY IN DEMAND.

Made in all the fancy pieces.



TRADE MARK
STERLING 925/1000

FRANK W. SMITH CO.

Manufacturers of
Sterling Silverware

GARDNER, - - - - - MASS.

See Opposite Page

Your Christmas Buying Made Easy.

YOUR Christmas Buying—your gift making in particular—is made safe and easy. Buy as your guide the **Christmas DELINEATOR** (now ready). The truth and reliability of every offer of every article advertised is guaranteed by the DELINEATOR. The first, the easiest, and the best guide for holiday buying—brimful and overflowing with suggestions that are bright and accurate and practical. A holiday trip in itself!

Some of the Christmas Suggestions
and everyday suggestions:

Globe-Wernicke "Elastic" Bookcases, Cincinnati, (Write for catalogue).
Meriden Britannia Co., ("Silver Plate that Wears" 1847 Rogers Bros.), Meriden, Conn.
~~Victor Talking Machine Co.~~ ~~Operatic Troyatore complete on Victor Records~~ ~~Camden, N. J.~~

See Opposite Page

This announcement calling attention to the most prominent advertisers is published by the Delineator in 510 prominent daily newspapers, occupying in its original form eight inches, triple column. The Meriden Britannia Co.'s "1847 ROGERS BROS." goods *are the only silverware mentioned*. It's *your* advertisement if you handle Meriden Britannia Co. goods.

~~The Regina Co., (Music Boxes-Player Pianos-Chime Clocks) New York & Chicago.~~

—pictured and described in full detail in the

Christmas DELINEATOR (Now Ready).

A partial list of the 510 papers—classified by states and cities—in which the Delineator's Holiday Announcement mentions Meriden Britannia Co. goods, appears below, together with dates of insertion. Besides those mentioned, papers published in Alabama, Arizona, Arkansas, Colorado, Florida, Idaho, Indiana, Indian Territory, Kansas, Kentucky, Louisiana, Maryland, Minnesota, Michigan, Mississippi, Missouri, Montana, Nebraska, Nevada, North Carolina, North Dakota, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin and Wyoming, carry the announcement.

CALIFORNIA—Nov. 9.
Los Angeles—Record, Express.
San Francisco—Bulletin, Call, Chronicle.
Oakland—Inquirer.
Sacramento—Union.
San Jose—Herald-Mercury.
Alameda—Argus.
Stockton—Record.
Berkeley—Gazette.
San Diego—Sun.
Fresno—Democrat.
Pasadena—Star.

CONNECTICUT—Nov. 17.
Bridgeport—Post.
New Haven—Union, Register.
Meriden—Record.
Waterbury—Republican.
New Britain—Herald.
New London—Day.
Stamford—Advocate.
Danbury—News.
Norwich—Bulletin.
Ansonia—Sentinel.
Naugatuck—News.
Hartford—Times.

DELAWARE—Nov. 12.
Wilmington—Journal-Republican.

DIST. OF COLUMBIA—Nov. 12.
Post, Star, Times.

GEORGIA—Nov. 12.
Atlanta—Constitution, News, Journal.
Savannah—News.
Augusta—Chronicle.
Macon—Telegraph.
Columbus—Ledger.
Athens—Banner.
Brunswick—Journal.

ILLINOIS—Nov. 12.
Peoria—Star, Journal.
Chicago—Journal, News, Post, Tribune, Interocean.
Alton—Telegraph.
Freeport—Bulletin.
Jacksonville—Journal.
Rock Island—Argus.
Belleville—News-Democrat.
Danville—Commercial News.
Galesburg—Mail.
Kankakee—Democrat.
Moline—Journal.
Streator—Free Press.
Cairo—Bulletin.
La Salle—Post.
Ottawa—Republican Times.
Aurora—News.
Decatur—Review.
Elgin—News.
Quincy—Journal.
Springfield—State Register.
Bloomington—Pantagraph.
East St. Louis—Commercial.
Joliet—News.
Rockford—Republic.
Kewanee—Star Courier.

IOWA—Nov. 12.
Des Moines—Register-Ledger, Capitol.
Burlington—Hawkeye.
Clinton—Advertiser.
Davenport—Times.
Sioux City—Journal.
Cedar Rapids—Gazette.
Council Bluffs—Nonpareil (Nov. 9).
Dubuque—Telegraph Herald.
Ottumwa—Courier.
Keokuk—Gate City.
Muscatine—Journal.
Fort Dodge—Messenger.
Marshalltown—Times-Republican.
Waterloo—Courier.

MAINE—Nov. 16.
Portland—Express.
Bangor—News.
Lewiston—Journal.
Biddeford—Record.
Bath—Times.
Augusta—Kennebec Journal.

MASSACHUSETTS—Nov. 17.
Boston—Journal, Post, Transcript, Globe.
Fall River—News.
Lowell—Mail.
New Bedford—Standard.
Worcester—Telegram.
Lynn—Item.
Springfield—Union (M. and E.)
Brockton—Enterprise.
Chelsea—Record.
Fitchburg—News.
Haverhill—Gazette.
Malden—News.
Salem—News.
Holyoke—Transcript.
Pittsfield—Eagle.
Waltham—Free Press-Tribune.
Gloucester—Times.
North Adams—Transcript.
Quincy—Ledger.
Taunton—Gazette.
Northampton—Hampshire Gazette.
Woburn—Times.
Newburyport—News.
Attleboro—Sun.
Leominster—Enterprise.
Milford—Journal.
Beverley—Times.
Clinton—Item.
Gardner—News.
Marlboro—Enterprise.
Melrose—Journal.
S. Framingham—News.
Amesbury—News.
Wakefield—Item.

NEW HAMPSHIRE—Nov. 16.
Portsmouth—Herald.
Dover—Foster's Democrat.
Manchester—Union.
Nashua—Telegraph.
Concord—Patriot.

NEW JERSEY—Nov. 19.
Camden—Post, Telegram.
Hoboken—Observer.
Newark—News.
Trenton—Times.
Elizabeth—Times, Journal.
Paterson—Guardian.
Atlantic City—Press.
Bayonne—Times.
Bridgeton—News.
Millville—Republican.
Morristown—Express.
Phillipsburg—Post (Nov. 15).
New Brunswick—Home News.
Passaic—Herald.
Perth Amboy—News.
Plainfield—Press.
Town of Union—Despatch.

NEW YORK—Nov. 16.
Albany—Times-Union.
Buffalo—Express, News, Times, Courier and Enquirer.
New York City—Telegram, Times, Globe, Herald, Press.
Syracuse—Post Standard, Journal.
Utica—Press.
Brooklyn—Eagle, Citizen, Times.
Rochester—Democrat-Chronicle.
Troy—Standard.
Elmira—Star.
Binghamton—Press.
Auburn—Advertiser.
Schenectady—Gazette.
Yonkers—Herald.
Jamestown—Post.
Oswego—Record.
Kingston—Freeman.
Cohoes—Republican.
Corning—Leader.
Geneva—Times-Courier.
Ithaca—News.
Peekskill—News.
Dunkirk—Observer.
Glens Falls—Times.
Hornellsville—Times.
Johnstown—Republican.
Little Falls—Times.
Ogdensburg—Journal.
Saratoga Springs—Saratogian.
Amsterdam—Recorder.
Mount Vernon—Argus.
Watertown—Standard.
Gloversville—Leader.
Lockport—Journal.
Niagara Falls—Gazette.
Middletown—Times.
Rome—Sentinel.
Canandaigua—West Ontario Co. Chronicle.
Cortland—Standard.

OHIO—Nov. 15.
Cincinnati—Commercial Tribune, Inquirer, Times-Star.
Toledo—Times and News Bee.
Cleveland—Plain Dealer, Press, News.
Dayton—News, Herald.
Akron—Beacon Journal.
Hamilton—Republican News.
Springfield—News.
Zanesville—Signal.
Canton—Repository.
Lima—Republican-Gazette.
Youngstown—Telegram.
Steubenville—Herald-Star.
Mansfield—News.
Newark—Advocate.
Portsmouth—Times.
Sandusky—Star-Journal.
Findlay—Republican.
Columbus—Citizen, Ohio State Journal.
Ashtabula—Beacon Record.
Ironton—Irontonian.
Marion—Star.
Chillicothe—News Advertiser.
Marietta—Register.
Massillon—Independent.
Piqua—Call.
Tiffin—Advertiser.
Bellaire—Independent.
East Liverpool—Review.



Silver for all is the wise decision of many who bestow gifts. Table silver, toilet silver, articles for children, articles for men—there's something in the silver line for everybody. Make your selection from the famous

"1847 ROGERS BROS."

"Silver Plate that Wears".

For sixty years this well known brand of silver-plate has represented the highest standard of quality, finish and design.

ROYAL BABY PLATE

Knives, forks, spoons, serving pieces, etc., bear the mark "1847 ROGERS BROS." Candelabra, jewel cases, trays, dishes of all kinds, etc., are stamped ☞ Sold by all leading dealers everywhere. Our **Catalogue "66"** is a valuable aid in making selections. Send for it.

MADE AND GUARANTEED BY ROGERS BROS.

MERIDEN BRITANNIA CO.,
Meriden, Conn.
(International Silver Co., Successor).

The "Royal Baby Plate" is entirely new. It cannot be upset, nor the food spilled. Encourages the child to use a spoon—the rim does it. Made exclusively by us in silver plate and sterling. Ask your dealer to show it to you.

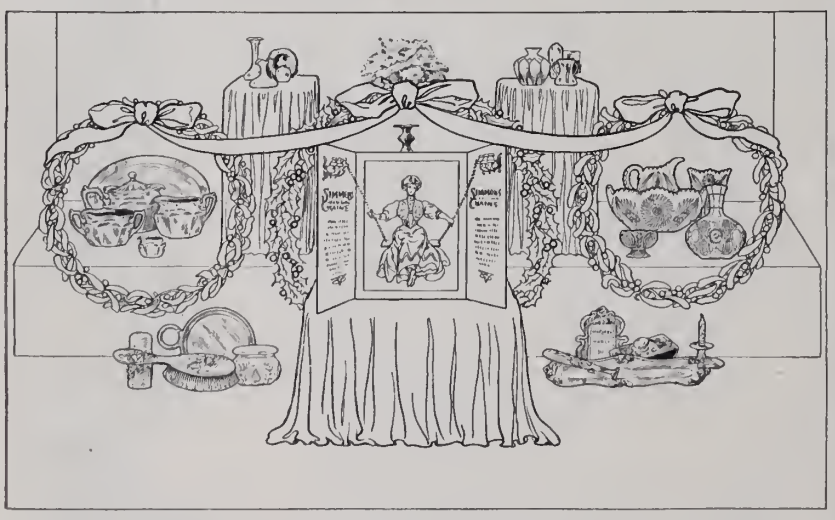
The above advertisement will appear in the Holiday issue of the Delineator and other magazines having a circulation of over 1,500,000 and appearing about November 10th. (See opposite page.)

A Holiday Window Attraction

A new, unique and artistic Simmons Chain window posterette for your holiday displays.

Mailed postpaid upon request—if we receive your request soon.

NOTHING like it has ever been seen in a jeweler's window. It represents a graceful, girlish figure, printed in pleasing colors, in the act of swinging. By attaching a Simmons lorgnette chain to the card, the girl will appear to be swinging on a real chain.



This little sketch gives a bare idea of the posterette and furnishes a suggestion for a window setting

The illustration of the figure, finely printed on plate paper, is mounted on a heavy, handsome gray pebbled board with side panels, which when bent at an angle from the center panel, allow the posterette to be stood upright in the window.

As the number printed is limited, if you wish one of these very unusual and beautiful window attractions, write for it at once.

R. F. SIMMONS COMPANY, ATTLEBORO, MASS.

WE are showing Community Silver to millions of people through the large "windows" of our full-page advertisements.

You can profitably supplement this great publicity by a tasteful display of

COMMUNITY SILVER

in your own windows.

Its beauty will enhance the Christmas brightness; its ready sales will swell your holiday profits.

ONEIDA COMMUNITY, LTD.
ONEIDA, N.Y.

Founded in 1848.

CHICAGO SALESROOMS:
Silversmiths' Building.

NEW YORK SALESROOMS:
395 Broadway.

COMMUNITY
SILVER
COMMUNITY
SILVER
COMMUNITY
SILVER



THE CLASSIC

Christmas Values

FLOWER-DE-LUCE

AVALON

BETTER THAN TRIPLE PLATE

MORE THAN TRIPLE VALUE

The success of Community Silver is no mystery. It offers the best value for money paid. It is the most beautiful, and it wears the longest for the price.

The superiority of Community Silver plate has been proved by U.S. Government Assayer's test.

AT ABOUT THE PRICE OF ORDINARY PLATED WARE

LARGE ASSORTMENT AT ALL DEALERS

ONEIDA COMMUNITY, LTD., Founded in 1848 ONEIDA, N.Y.

Example of holiday advertising to appear in Christmas Numbers of Ladies' Home Journal, etc.

The woman who reads this advertisement is influenced to buy Community Silver. The Jeweler who carries it finds his sales already half made.

The Pull of Two Engines

WHEN TWO ENGINES pull, things have to move. One engine is our General Advertising, which you see exemplified on the preceding pages. It brings the demand for

COMMUNITY SILVER

to your town—to every town. The other engine is Local Advertising, which draws consumers right to your doors.

Our magazine pages have created a tremendous demand. How is this to benefit you, personally? Consumers must know that YOU carry Community Silver. Tell them. Use the newspaper cuts shown on the next page. They will be furnished free.

Our magazine advertising is "on the main line"; but there's a "switch" to the door of every jeweler who uses these cuts.

ONEIDA COMMUNITY, LTD.
ONEIDA, N.Y.
Founded 1848.

CHICAGO SALESROOMS:
Silversmiths' Building.

NEW YORK SALESROOMS:
395 Broadway.

COMMUNITY SILVER

THESE CUTS will be furnished to dealers free of charge. Cut out those that please you and mail them with your letter. Sample sheets with these and additional cuts will be sent on request.

COMMUNITY SILVER

How Much Do You Plan





to spend for your table silver? Instead of buying Sterling, get Community Silver—and have the rest of the money to spend as you wish. In looks, wear and all respects, it will fully satisfy you. Call and see it.

(DEALER'S NAME.)

COMMUNITY SILVER



Women Never Have Enough

silver. More is always welcome. Community Silver is the safest gift because of its beauty, durability and inexpensiveness. See our attractive line.

(DEALER'S NAME.)

COMMUNITY SILVER

The Young Housewife



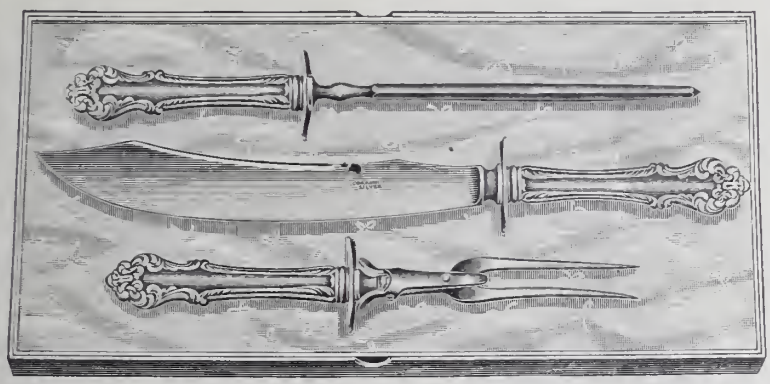


who wants to set a nice table without extravagance, finds her want supplied in Community Silver. It looks like Sterling, gives extraordinary wear and is within her means.

(DEALER'S NAME.)

COMMUNITY SILVER

Don't Fail to Tell Your Husband



that you would appreciate table silver for a gift. Show him this advertisement, so he will know the kind. Community Silver costs no more than ordinary kinds.

We carry a full assortment.

(DEALER'S NAME.)

Save Your Sterling Silver

for formal occasions.

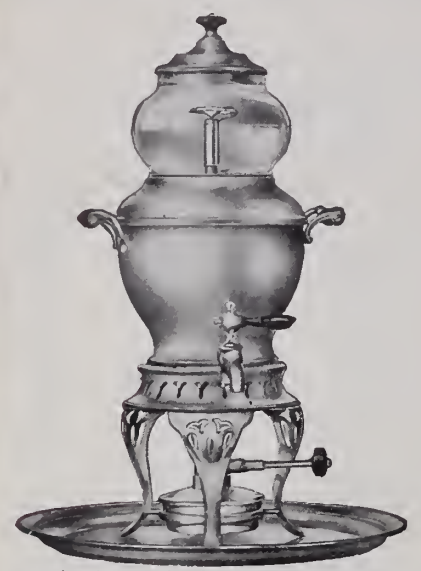
COMMUNITY SILVER

looks as well, wears almost as long and is much less expensive.

Let us show it to you.

(DEALER'S NAME.)

One of the Sternau Specialties



Ranging in capacity from 1 pint to 3½ pints.

AS an ornament upon the the table, together with its usefulness, the Sternau Coffee Machine is unexcelled. Every jeweler who carries our specialties in stock finds that they enhance the sales of his other goods.

A little corner set aside in your store for our specialties will command the attention of your customers and add materially to your profit.

Let us send you our new catalogue, No. 21, showing our complete line.

If It Burns Alcohol, We Make It

New York Showrooms:
Park Place, cor. Broadway,
Opposite Post Office.

S. STERNAU & CO.

Makers of Chafing Dishes and their accessories, Alcohol Stoves, Fancy Teakettles, Smoking Sets, Coffee and Tea Pots, etc.

Office and Factory:
195 Plymouth Street,
Brooklyn, N. Y.

ASK YOUR JOBBER FOR

The Wonder of the Bracelet World



PAT. PENDING.

A Positive Secret Joint and Catch

Satisfaction Guaranteed or New One Given in Exchange

MAKERS OF

American Lever
Cuff and Collar Buttons
Scarf Pins — Brooches
Links — Handy Pins
Studs — Hat Pins
Fobs — Chains

ALL GOODS



BEAR THIS TRADE-MARK



PATENT PENDING.

PARKS BROS. & ROGERS, Providence, R. I.

Sole Agents for
KREMENTZ ONE-PIECE COLLAR BUTTONS

New York Office, 20 Maiden Lane

WE *are* SPECIAL SELLING AGENTS *for*

Oneida Community Silver

as advertised on the foregoing pages.
Send your orders to us, as we are prepared to fill them promptly.

THE NON-RETAILING COMPANY

Jobbers in Watches and Chains

Special Selling Agents for Community Silver

LANCASTER, PA.

CORAL—FROM FISHERIES TO YOU

CORAL

OUR OWN CORAL FISHERIES IN JAPAN

Gold Medal, Turin, 1884

Grand Prix, Liege, 1905



CORAL MANUFACTURING COMPANY

OUR OWN CORAL FISHERIES IN ITALY

Silver Medal, Melbourne, 1880

Gold Medal, St. Louis, 1904

CORAL

Factory at TORRE DEL GRECO, ITALY. Offices in PARIS, LONDON and NEW YORK.

With the rapidly growing demand for superior coral we are in a position to-day to present the **most complete** and **finest stock of coral jewelry in the world,** being the **only house in the United States possessing own fisheries in Italy** and **Japan** and the **largest house in the world** making an exclusive specialty of coral.

The newest and best creations in Coral Necklaces, Bracelets, Combs, Scarf Pins, Hat Pins, Buckles, Brooches, etc. Necklaces in extra light pink, and white with pink, a specialty.

A new and magnificent variety of coral cameo necklaces, bracelets and scarf pins adds greatly to the wonders of our coral products.

OUR OWN DESIGNS AND MANUFACTURES. FISHERY PRICES.

Telephone, 5412 Franklin.

BORRELLI & VITELLI, 401 BROADWAY, NEW YORK.

Success

We all have a goal we are striving to reach--"SUCCESS"

For the jeweler it means essentially the confidence, good-will and esteem of his trade. To establish and maintain same, it is necessary that he have goods on which he can rely fully in every respect; and which when bought by his customer, will give permanent satisfaction. Our lines, marked with the "Rose" trade-mark, are of exactly that character. Our established reputation of over 40 years is back of same, and our large list of satisfied customers is ample proof of the reliability of our assertions.

It is high time that your stock was replete with "Sellers"; we are ready now, as always, to supply the demand. Everything in the line of Diamonds, Watches and Gold Jewelry.

Elk and Eagle Goods a Specialty

Henry Freund & Bro.

71 Nassau Street

NEW YORK

"Sellers of Sellers"



We invite out-of-town buyers to see our line of Bracelets



We are making the largest line of

Bracelets

in the country, set with

Diamonds, Rubies, Sapphires, Peridots and all the Modern Stones

SET IN BOTH

Ten and Fourteen Karat Gold and Platinum

Also a large variety of designs in Carved, Engraved, Chased and Plain

Charles P. Goldsmith & Co.

33 Gold Street, New York

Our salesmen are now out with our large line of Bracelets



Copyright 1891. "Our Hagenbeck Head."



Copyright 1891 "Our Hagenbeck Head."





Copyright 1891. "Our Zimmerman Head."



Copyright 1891. "Our Zimmerman Head."

THE SILENT INDIVIDUAL SALESMANSHIP OF OUR EMBLEMS





TO SELL AN EMBLEM that has no real merit and for which an exorbitant price is asked, requires more than simply placing the goods before you. A personal "heart to heart talk" must be brought into play, in fact, EXPERT SALESMANSHIP is needed, to say the least, if a sale is to be created. On the other hand, take an article of real merit, such as OUR EMBLEMS, THAT ARE THE STANDARD WITH WHICH ALL OTHERS ARE COMPARED, and they are as far ahead in quality as platinum is to silver. So confident are we of their vast superiority that we are willing to STAKE OUR SALE on simply having some of our many attractive designs placed in your hands. In other words, they must be seen to be appreciated, because "seeing is believing." They have that SILENT, INDIVIDUAL SALESMANSHIP which is bound to make even the MOST SKEPTICAL REALIZE THEIR VALUE. Quality counts first. Who is better able to give it to you than we who have devoted our entire attention, in fact made a specialty of manufacturing high grade emblems for the last thirty years? Our emblems possess a GENERAL STYLE, in fact an ELEGANT, ARTISTIC effect which is appreciated by the most exacting. Their ever-increasing popularity indicates that there must be more than quality back of our goods—and that is price. We at all times invite a comparison of our prices with those of other concerns, because WE MANUFACTURE IN SUCH LARGE QUANTITIES that we can afford to undersell or give 50 per cent. better work than others for the same price. Make us prove our statements. A TRIAL ORDER WILL CONVINCE YOU. Selections sent to reliable parties. Write for catalogue at once, illustrating the MOST COMPLETE LINE OF EMBLEM JEWELRY ever published. A postal will bring it.













THE GUSTAVE FOX CO.

14-16 E. Fourth St. TRADE MARK **CINCINNATI, O.**



Bracelets of Distinctive Character

Notable Antique Reproductions

FROM CERTAIN points of view the Bracelet is one of the most important pieces of Jewelry, as it is also one of the most ancient. Its place and size make it obvious; it is necessarily prominent, and cannot fail to be noticed. It is essential that it be artistic.

For its richest effects in Jewelry this house revives the conceptions of early craftsmen in the old world, who were not hampered by modern conventional ideas. Our impressive Bracelets bear witness to this policy. Interesting examples set with Japanese Coral. Others mounted with Tourmaline, Amethyst, Sapphire, Jade, Malachite, etc. Every piece distinctive.

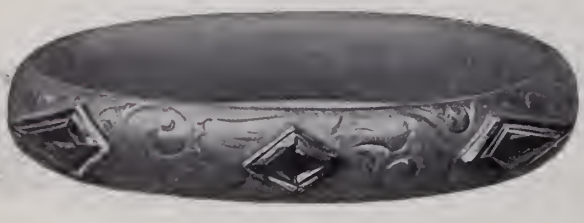
D. Lisner & Co.

Creating Importers of

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK







Actual Size—Best Quality Rolled Plate

BRACELETS

Are one of the leading money makers of the present prosperous season.

Our experience in the making reaches back for years—and our present line, comprising over 600 different styles, bears ample proof that we have profited by this long prestige, and that it is not a hit-or-miss proposition we present to you, but definite and clear-cut ideas, artistically and intelligently carried out.

Any leading jobber will be glad to show you these goods—and an inspection of the goods will prove conclusively their worth to you.

WHITING & DAVIS

PLAINVILLE, MASS.

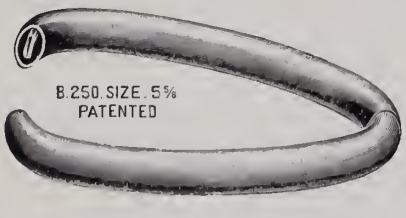
New York Office - - 7 Maiden Lane

The NEWEST and BEST BRACELETS!

The "Bates" ("KANT KUM OFF" PULL and TWIST.)

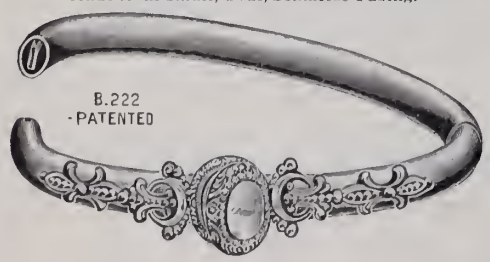
FOR LITTLE FOLKS.

Made from Small, Oval, Seamless Tubing.



The Original "Bates" Bracelet,

Made from Small, Oval, Seamless Tubing.



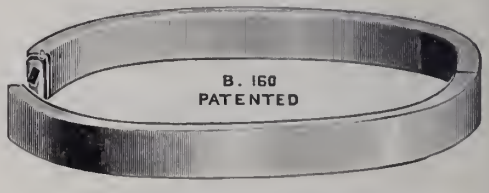
ALL of our GOODS are guaranteed.

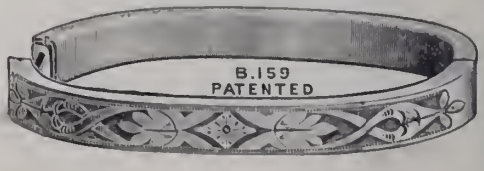
ALL of our ORDERS promptly filled.

The "WINNA"

The Strongest Secret Joint and Catch Bracelet on the Market.

Made from Rectangular Seamless Tubing.





BATES & BACON,

NEW YORK OFFICE, 9 Maiden Lane.
CHICAGO OFFICE, 103 State Street.

Makers of HIGH GRADE CHAINS.

Attleboro, Mass.

OSTBY & BARTON COMPANY

PROVIDENCE, R. I.

Manufacturers of the Newest Designs in

GOLD RINGS

Brooches, Mountings

and Gold Filled Seamless Rings, including the Old Reliable THREE CROWN

"None but the Newest.—Only the Best"

NEW YORK, 13 Maiden Lane CHICAGO, 103 State Street

"THE BRACELET HOUSE"



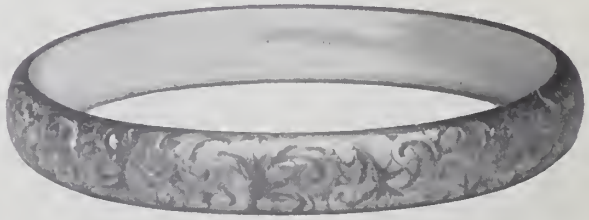
We make the greatest variety of patterns in engraved, fancy or plain, unmounted or mounted with all kinds of precious and semi-precious stones.

We are prepared to fill all orders immediately.

14 K. ONLY



14 K. ONLY



KENT & WOODLAND

12 JOHN STREET, NEW YORK



Quality and Finish Consistent with twenty years' experience. Original and Exclusive Designs.



NEW YORK, 3 MAIDEN LANE.

CHICAGO, 42 MADISON ST.

MOORE & SON,

ESTABLISHED 1886. NEWARK, N. J. INCORPORATED 1903.

STERLING BAG

No. 1621 R. Hand Made

Saw Pierced Mounting

Size 5½x4 inches

TRADE (W)(B) MARK.



WEIZENEGGER BROS.

MANUFACTURERS OF

Sterling Bags and Gold Chains

358 HALSEY ST., NEWARK, N. J.

TELEPHONE 1038 J.

Signet Rings
Bracelets
Combs, Etc.

ALL THE FADS OF THE SEASON
RIGHT GOODS AT RIGHT PRICES

Memo. Orders Solicited

General Distributors for:

THE R. F. SIMMONS CO. (Bracelets, Chains, etc.).
J. F. STURDY'S SONS (Bracelets, Chains, etc.).
THE WIGHTMAN & HOUGH CO. (Lockets).
ONEIDA COMMUNITY (Flatware).
L. WITSENHAUSEN (Gold Rings, Gold and Diamond Jewelry).
Etc., Etc.

L. Witsenhausen

47-49 Maiden Lane, N. Y.

Chicago, 405 Masonic Temple.
(L. KATLINSKY.)

No. D, 272

9¼ inches high



$13.50

Silver Deposit Ware is our Specialty

There is no comparison between our line of Silver Deposit Ware and all others.

WE LEAD

No trouble to send a selection to representative jewelers.

DEPASSE MFG. CO.,
Silversmiths

41-43 Maiden Lane, New York



DATTELBAUM & FRIEDMAN,

Makers of Gold Rings of All Descriptions.

45 JOHN STREET, TELEPHONE 1347 JOHN, NEW YORK.

Our Trade-Mark "D.F." in all our Rings is the guarantee of quality.

Send for Catalogue.

ROBERT DULK,
DESIGNER,
Etching in Gold and Silver,
Telephone, 3960 Chelsea.
No. 70 5th Avenue, NEW YORK



SOLID GOLD CHAINS

bearing our trade-mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description

The Allsopp Rings

THE UP-TO-DATE LINE OF

SIGNET AND SET RINGS



In twenty years we have built up a business second to none in Rings exclusively. ALLSOPP QUALITY, DESIGN and WORKMANSHIP appeal to the most fastidious. It will pay you to examine a selection package.



A ★
TRADE-MARK

ALLSOPP BROS., ALLSOPP BUILDING, Newark, N. J.

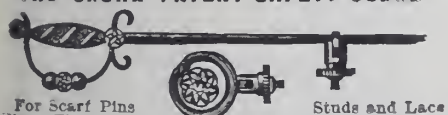
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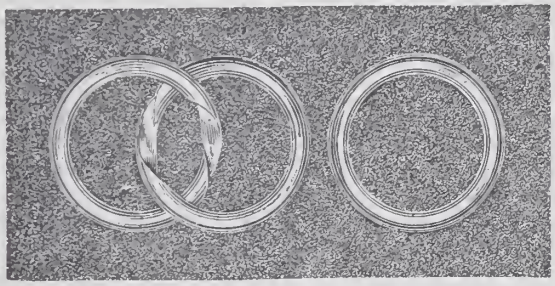


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For Scarf Pins Studs and Lace Pins The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail 25c. in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.



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The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pin-hole.

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of some of our handy pins. Made in all colors, sizes and finishes.

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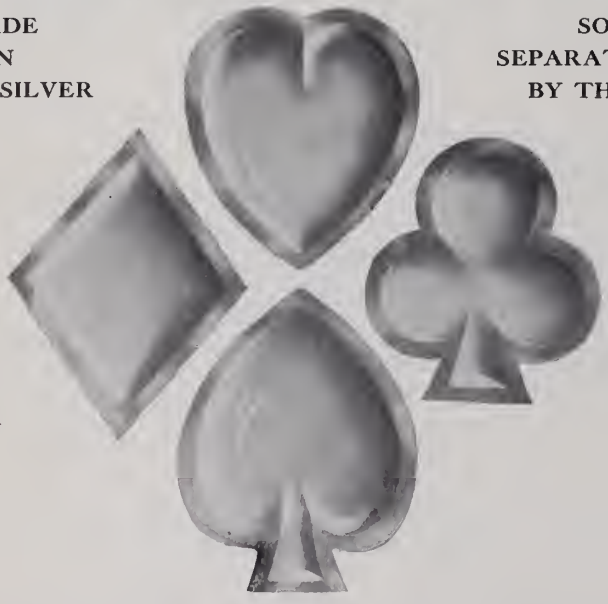
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Made in 3 Sizes, in Gold and Silver.

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Brooches, Lockets, Links

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COMPETITION ceases to be dreaded where the appeal is one of distinctive quality. The fact that a dealer may have bought elsewhere does not deter him when he sees these goods — he simply buys again. The styles are convincing.

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One of the 100 New Styles and Designs we are showing this season

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For the Holidays

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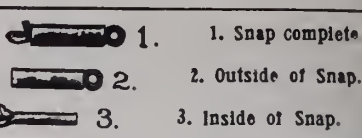
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Made in 10 and 14 Karat Gold and in Gold Filled.

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Pat. Aug. 14, 1906

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Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order

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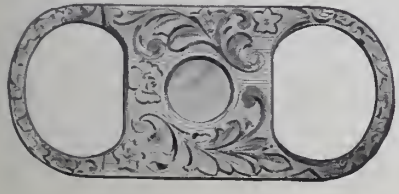
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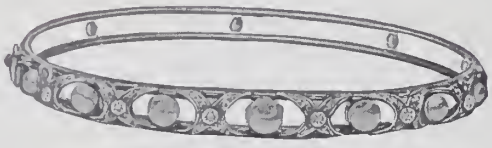
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DIAMOND PLATINUM JEWELRY, INCLUDING THE ODD AND UNUSUAL IN BROOCHES, LOCKETS, SCARF-PINS, Etc.

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Amethyst, carbuncle, jade, moonstone, topaz, and other stones, mounted in plain edge settings.

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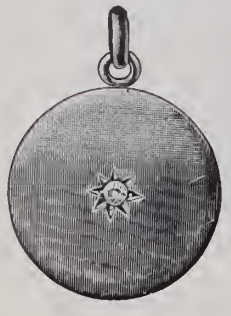
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OF SATISFACTION

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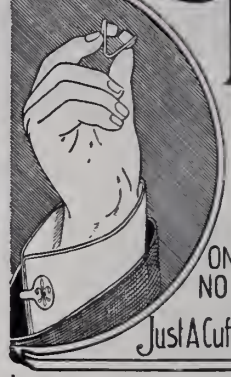


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They have stood the test for thirty-six years.
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PLATINUM, KNIFE-EDGE AND PEARL PENDANTS

The REX Cuff Button



THE MISSING LINK

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MANY REASONS

Exist why you should send us your sweeps, assays and refinings. Promptness, accuracy and full value are a few of the reasons.

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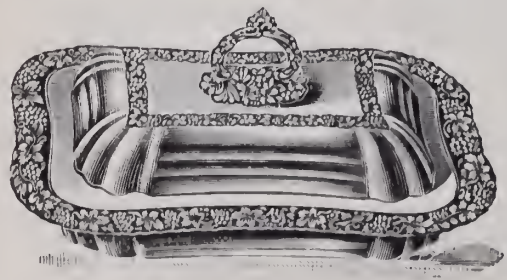
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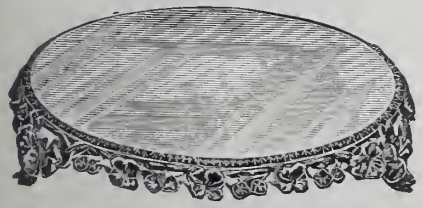


YOU like a large variety to select from when buying and that is a strong point with our line. We make everything in deposit goods that sells and you make no mistake in buying any article you see, for the reason that it would not be here if it was not good. All our goods are designed with great care and are made by skilled labor who know how, and it costs no more than poorly made stuff. These illustrations show one of our tea sets which is meeting with universal favor. The price makes it a very popular seller. Made in blue and white porcelain. The best illustration is only a poor example. You must see the line to appreciate the goods. Do it now.

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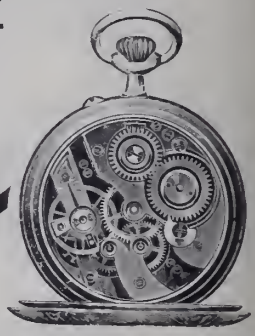
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Established 1863



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We manufacture a complete line of

FINE MOUNTED COMBS

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Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

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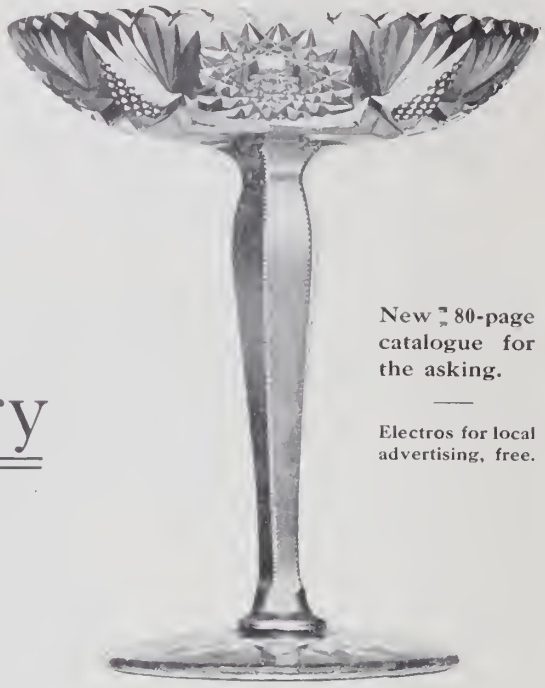
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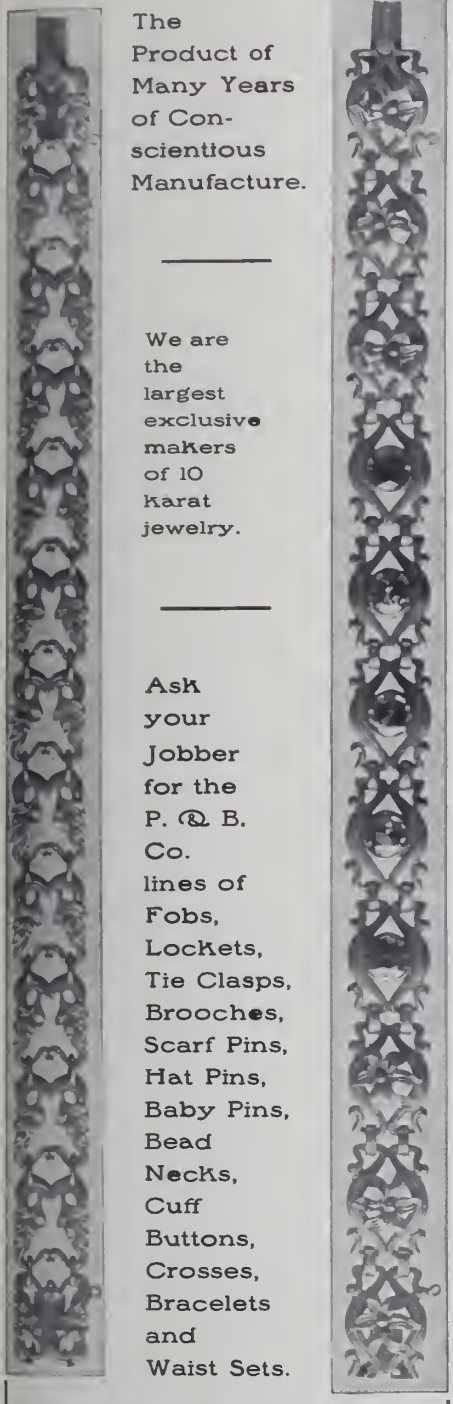
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Makers of Artistic Jewelry

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MOUNTED WITH AND WITHOUT FANCY STONES.



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LOCKETS ONLY

When purchasing Lockets for Holiday trade, look for this

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inside. None genuine without.



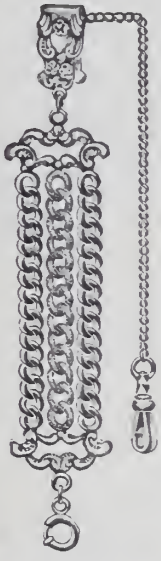
Our Gold Lockets assay within the requirements of the law.

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¶ All first-class jobbers now carry our Chains in large assortments. Be sure to have a selection of our Neck Chains, Guards, Fobs and Vests.

¶ They will surprise you by their selling qualities. Get your order in early if you want a sufficient quantity of those Kenilworth Bracelets—also Bangles and Signets—as there is a limit this fall.

¶ When in need of high-grade Rosaries with soldered chain, made and finished as only chain makers know how, see our line. They are sellers.

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QUALITY IN S. & B. L. CO. LOCKETS

is through-and-through quality. It is inside the locket—in the edges—in the linings—outside—everywhere—through-and-through quality that gives our production the name, "Veribest" Lockets.



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"VERIBEST" LOCKETS ARE HIGH GRADE, GOLD FILLED ARE SOLD THROUGH JOBBERS ONLY

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Successors to BROOKS & PIKE,

Manufacturers of

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Special Attention Given to Order Work.

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GOLD AND SILVER CHAINS,

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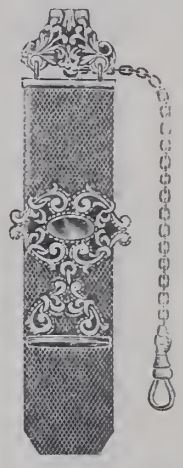
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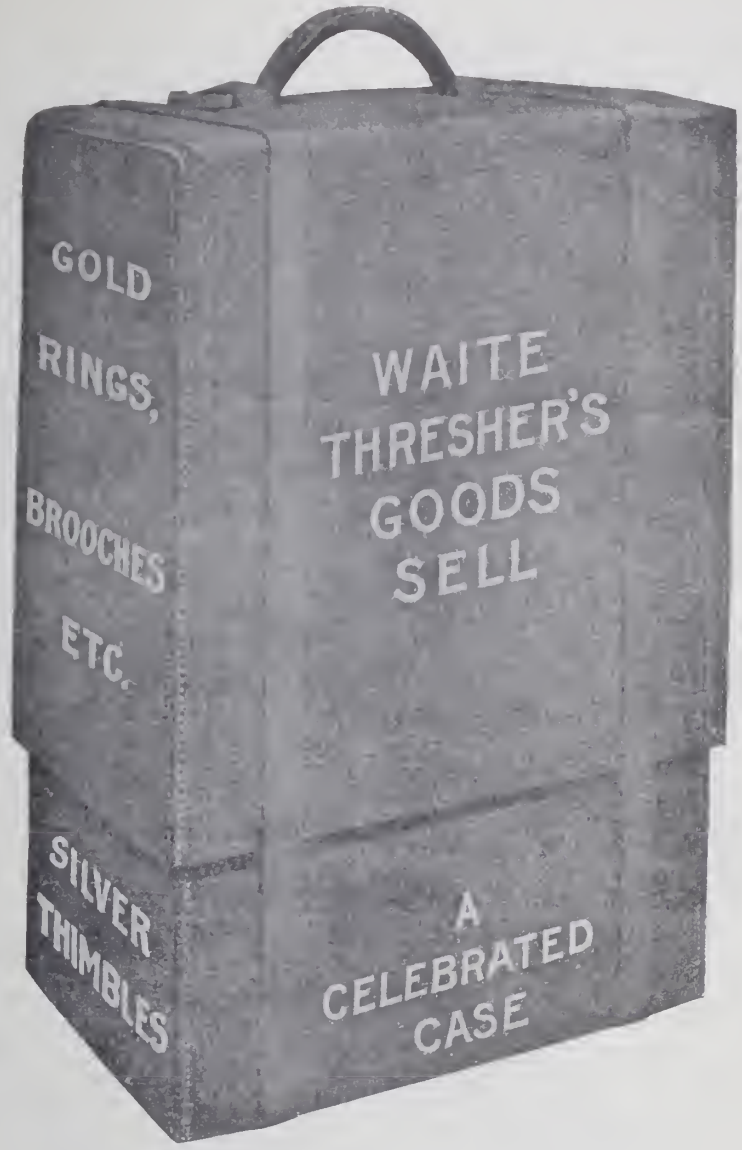
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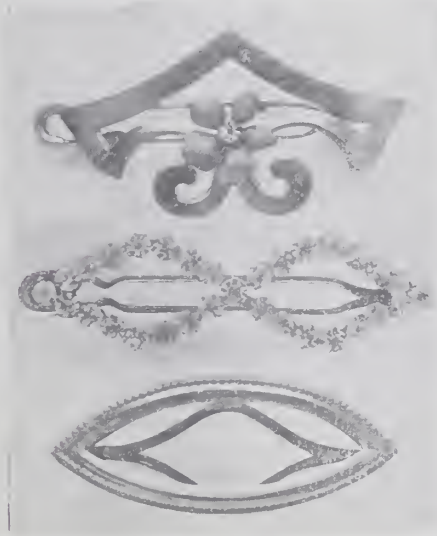
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A Heavy Sterling Silver Jewel Case fitted with a lock and key, and lined with either pink, pale blue, dark green or maroon silk velvet.

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3109 Plain, polished, removable tray.
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MEDIUM SIZE.
3110 Plain, polished, removable tray.
3113 Engraved, polished, removable tray.

SMALL SIZE.
3111 Plain, polished, no tray.
3114 Engraved, polished, no tray.
3111-C Engraved Cigarette Box, Cedar lined.

OVAL.
3119 Etched top, gray finished, no tray.

SMALL OVAL.
Fancy top, not lined.
3019 Gray
3102 Gray
3103 Gray
3104 Polished
3105 Gray



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Beautiful Silver Service Presented by the State of Virginia to the United States Battleship Virginia.

IN the design and execution of the sterling silver service made for the battleship *Virginia*, American craftsmen have displayed true taste and skill. The larger pieces are notable examples of workmanship in the white metal, and every piece is of a fitting character. The ornamentation shows the proper pride in the history of the State which presents the service and in the men of that commonwealth who have contributed to the nation's greatness. Every detail in the design has been carried out with care and fidelity.



PART OF THE SILVER SERVICE FOR THE BATTLESHIP "VIRGINIA."

Altogether there are 46 pieces in the service and in all 2,500 ounces of solid silver were used. It has been cleverly contrived by the artist so that while the design employed is chiefly historical, the picturesqueness of the Old Dominion will not be overlooked and the story of Virginia can be traced from piece to piece. The decorative scheme employed in the tray of the punch bowl is an etching of the old adventurers' quaintly named ships, the *Susan Constant*, *God Speed* and the *Discovery*, as they approached Jamestown in the early years of the 15th century. On the punch bowl, which stands 20½ inches high, is etched a view of the Capitol at Richmond and around the ebony bases are applied medallions of seven of Virginia's most famous sons—Presidents Washington, Jefferson, Madison, Monroe, Harrison, Tyler and Taylor.



ONE OF THE LOVING CUPS.

The inscription on the punch bowl, soup tureen, tea set, tray and coffee urn is "From the Commonwealth of Virginia to the United States battleship *Virginia*, 1906." On all the other pieces the title of the battleship alone appears. On a pitcher tray appears a portrait of Chief Justice Marshall. On other pieces are portraits of Patrick Henry, Captain Maury and General Lee.

There is also an allegorical picture of John Smith and Pocahontas and a beautiful silver cigar box with a portrait of Sir Walter Raleigh, who learned in Virginia the soothing influences of tobacco. Pictures of the Natural Bridge and the rotunda of the University of Virginia also appear.

The cost of the service was about $5,000. To the Bailey, Banks & Biddle Co., Philadelphia, Pa., credit is due for designing and making the fine service.

The vessels of the United States Navy whose presentation services have been illustrated and described in THE CIRCULAR-WEEKLY, and the dates of the issues in which these illustrations and descriptions appeared from time to time, are as follows:

VESSELS.	ISSUE.
Maine	June 3, 1891
Detroit	July 2, 1892
Montgomery	Feb. 15, 1893
Cincinnati	Sept. 26, 1894; April 24, 1895
Minneapolis	May 1, 1895
Brooklyn	Feb. 12, 1896
Nashville	May 13, 1896
Iowa	July 22, 1896
Raleigh	Oct. 7, 1896
Oregon	April 28, 1897
Massachusetts	June 9, 1897
Wilmington	Dec. 1, 1897
New Orleans	June 7, 1899
Kentucky	June 28, 1899
Olympia	July 26, 1899
Indiana	Aug. 30, 1899
Maricttа	Sept. 13, 1899
Wisconsin	May 16, 1900
Illinois	May 17, 1901
New York	May 22, 1901
Alabama	Nov. 26, 1902
Albany	Feb. 11, 1903
Denver	Mar. 18, 1903
Pennsylvania	June 24, 1903
South Dakota	April 20, 1904
Tacoma	June 29, 1904
Ohio	Aug. 2, 1905
Nebraska	Aug. 30, 1905
Missouri	Sept. 6, 1905
Kansas	Sept. 13, 1905
New Jersey	Oct. 18, 1905
Milwaukee	Oct. 25, 1905
Maryland	Nov. 8, 1905
Charleston	Feb. 14, 1906
Connecticut	Mar. 14, 1906
Tennessee	Nov. 7, 1906
Virginia	Nov. 14, 1906



MEAT AND VEGETABLE DISHES AND GRAVY BOATS.

Classification of Gems According to Their Hardness.

THE range in difference of hardness of precious stones is best demonstrated as follows, enumerating degrees according to Moh's scale:

Amber	2½	Olivine	6½
Jet	3½	Chalcedone	6½
Malachite	3½	(Agate, carnelian, etc.)	
Fluorspar	4	Axinite	6¾
Dioptase	5	Jadite	6¾
Kyanite	5-7	Quartz	7
Haüynite	5½	(Rock crystal, amethyst, citrine, jasper, chrysoprase, etc.)	
Lapis lazuli	5½		
Sphene	5½	Tourmaline	7¼
Hematite	5½	Cordierite	7¼
Obsidian	5½	Garnet (red)	7¼
Moldavite	5½	Andalusite	7½
Opal	5½-6½	Staurolite	7½
Nephrite	5¾	Euclase	7½
Diopside	6	Zircon	7½
Turquoise	6		
Adularia	6	Beryl	7¾
Amazon-stone	6	(Emerald, aquamarine.)	
Labradorite	6	Phenakite	7¾
Iron-pyrites	6	Spinel	8
Prehnite	6½	Topaz	8
Epidote	6½	Chrysoberyl	8½
Demantoid	6½	Corundum	9
Idocrase	6½	(Ruby, sapphire, etc.)	
		Diamond	10

NONE BETTER MADE

When you consider the patterns, quality and prices of our various lines of gold jewelry, we do not hesitate to honestly apply the above three words in describing our product.

Therefore, we stamp every ring, locket, sleeve button, vest button and shirt stud we make with our registered Trade-Mark, and this is our bond that what we say is so.



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NONE BETTER MADE

LETTERS TO THE EDITOR.

A Jewelers' Convention Suggested.

ATLANTA, Ga., Oct. 31, 1906.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Permit me briefly to bring to your notice a suggestion in reference to the jewelry and allied trades, viz., the holding of a jewelers' convention during the Summer of next year.

The experience of manufacturing interests of every description of merchants—bankers, brokers, professional men, doctors, accountants, druggists, engineers, railroad, and car builders, etc.—is that trade conventions have a very healthful influence, with beneficial results in very many ways; improvements and improved methods, abuses and complaints, suggestions for better conditions and matters of general trade interests and conduct and welfare are brought out, discussed and acted upon, often resulting in action of vital importance to the industries in question.

The social features are of great benefit, as all are brought together from different sections, and getting together as kindred spirits, they become personally acquainted one with another, exchange experiences and make useful suggestions, thereby adding to the fraternal spirit of the trade, lessening petty jealousies, suspicions and bitterness.

Next year would be a most auspicious year in which to hold such a convention. There is to be the great American Jamestown Exhibition, near Norfolk, Va., an unique exhibition, such as the world has never seen before, different in all respects from its predecessors, so that visitors coming east would have much to see that would make the trip one to be long remembered.

The matter of details are easy of arrangement, or rather I should say, if approved generally by the members of our trade, committees could easily be formed to see to all the attending details, such as fares, transportation, hotels, hall for meetings, etc. Some large city with good hotel accommodations (at reasonable rates), as Washington, Baltimore or Philadelphia, would be the best location for the meetings. Surely with the active co-operation of our great trade paper, THE CIRCULAR-WEEKLY, and the personal help and support of its proprietors and the prominent members of the jewelry trade, such a convention would be sure to succeed. These are simply suggestions in their merest outline, and if placed before the trade may perhaps be a worthy beginning to a great national jewelry convention for the national good, and that of our trade in particular. Your obedient servant,

W. C

The store of J. B. Ferguson, Princeville, Ill., has been destroyed by fire.

A. E. Warren, formerly manager of the Camden Jewelry Co., Camden, Me., has moved with his family to St. Albans, Vt., where he has taken a position as watch maker for B. B. Perkins & Co.

An international exhibition of fine arts and horticulture will be opened at Mannheim, Germany, on May 1, 1907, on the occasion of the third centenary of the foundation of that town. Full particulars may be obtained from Herr Ritter, burgomaster of Mannheim. Interest increases in the proposal for a world's fair in Berlin in 1912.

Statistics of the Jewelry and Kindred Trades

Figures of the Last Census of Manufactures as to the Clock, Watch, Jewelry, Silverplated Ware, Optical and Other Industries.

WASHINGTON, D. C., Nov. 8.—The results of the last census of manufactures for the entire United States shows that there has been an increase from 207,562 in 1900 to 216,262 establishments in 1905, in each of which the value of the production was in excess of $500. The total invested capital has increased from $8,978,825,200 to $12,686,265,673. The number of salaried employes has increased from 364,202, receiving $380,889,091 in 1900, to $519,751, receiving $574,761,231 in 1905. The total average number of wage-earners reported in the census of 1900 was 4,715,023, and in that of 1905, 5,470,321, whilst their wages increased from $2,009,735,799 to $2,611,540,532, an increase of 16 and 29.9 per cent. respectively. The cost of materials used showed an increase from $6,577,614,074 to $8,503,949,476, or 29.3 per cent. The total value of the products reported in 1900 was $11,411,121,122; in 1905 it was $14,802,147,087, an increase of 29.7 per cent. Of all these establishments there are 24,180 for which the value of products is $100,000 or over, only 11.2 per cent. of the total, yet they control 81.5 per cent. of the total capital invested, give employment to 71.6 per cent. of the number of wage-earners, and manufacture 79.3 per cent. of the total value of the products.

New York, Pennsylvania, Illinois and Massachusetts are, in the order named, the four leading manufacturing States. They contain 86,333, or 39.9 per cent. of the establishments of the entire country, give employment to 2,488,064, or 45.5 per cent., of the average number of wage-earners, and reported $6,978,331,091, or 47.1 per cent., of the value of the products.

The States east of the Mississippi River and north of the Mason and Dixon line and the Ohio River contained 65.5 per cent. of the establishments in the United States, gave employment to 74.1 per cent. of the number of wage-earners, and reported 73.0 per cent. of the total value of the products.

CLOCK INDUSTRY.

Taking a comparative statement of the censuses of 1880, 1890, 1900 and 1905, we find that in the clock manufacturing industry there has been an increase from 22 establishments, with a capital of $2,474,900 in 1880, to 27 in 1890 whose capital increased to $5,727,202; in 1900 the number of establishments reported was 46, with a capital of $8,792,653, and although in 1905 the number was only 38, yet the capital had increased to $9,703,170.

The number of salaried employes was not shown in 1880, but in 1890 the returns showed 94, receiving $127,500, or an average of $1,356 per annum; in 1900 the number was 260, receiving $352,536, or $1,355 each, and in 1900 477 received $497,163, or an average of only $1,042 each.

In 1880 the average number of wage-earners was reported as 3,940, earning $1,622,693; in 1890 the number fell to 3,491, although wages had increased to $1,808,025; in 1900 they had jumped to 6,037, earning $2,650,703, while in 1905 it was 7,249, earning $3,514,185. Out of the total of 3,940 reported for 1880, 2,807 were men, 630 women and 503 children. In 1890 2,942 men, 510 women and 39 children were reported. In 1900 the number of men was 4,519, of women 1,371, and of children 147, while for 1905 there are 5,087 men, 1,965 women and 197 children.

The total cost of materials used in this branch of trade in 1880 was reported as $1,908,411; in 1890 it had decreased to $1,457,778, increasing again in 1900 to $3,628,606 and in 1905 to $3,077,574. In the returns for 1880 the value of the output was given as $4,110,267; it increased during the next 10 years to $4,228,846, in 1900 to $7,157,856, and in 1905 to $8,868,000.

ELECTROPLATING.

Only $865,898 was invested in 221 electroplating plants in 1880; in 1890 the capital had been increased to $2,051,134 and the number to 313; in 1900 the capital had fallen again to $1,322,261 and the number of plants to 302, and while in 1905 the returns show that there has been an increase to 312 plants the capital invested has been still further reduced to $1,286,996.

The census of 1880 gave no information as to the number of salaried employes in these plants, but that of 1890 shows 397 receiving $368,723; in 1900 only 115 were carried on the pay rolls, at $92,761, and in 1905 144 at $132,192.

The total number of wage-earners reported in 1880 was 1,441, earning $620,848; in 1890 the number had increased to 1,765, earning $891,752, and by 1900 it had increased still further to 2,086, earning $949,062, but for 1905 the number had decreased to 1,943, to whom was paid wages amounting to $1,092,835, showing a sharp advance in wages during the past five years.

Of the total number employed in 1880, 1,257 were men, 89 women and 95 children; in 1890, 1,602 men, 95 women and 68 children; 1900 shows 1,888 men, 102 women and 96 children, while in 1905 there were 1,805 men, 91 women and 47 children.

The cost of materials reported for 1880 was $663,588, with an output valued at $1,975,700; 1890 showed a cost of $1,048,057, and an output of $3,121,642; for 1900 the cost only amounted to $783,854, and the total value of the products to $2,719,961, while for 1905 the cost was only $747,331 and the value $2,965,014.

JEWELRY.

The census of 1880 showed 739 jewelry plants with a capital of $11,431,164; in 1890 the number had jumped to 783, with capital amounting to $22,246,508, and in 1900, notwithstanding the fact that the custom and neighborhood shops were eliminated from the reports, the number jumped to 851 and the capital to $27,871,924, while for 1905 there has been a still further increase to 1,023 plants with combined capital amounting to $39,678,956.

As it is in other industries, the returns for 1880 do not show how many salaried employes were carried on the pay rolls, but in 1890 the number was 1,881, receiving $2,232,066; in 1900 the returns only showed 1,806, receiving $1,842,293, increasing again in 1905 to 2,603, to whom was paid $2,939,419.

The total number of wage-earners in 1880 was 12,697, earning $6,441,688; of that number 10,050 were men, 1,998 women, and 649 children; in 1890 the total number had increased to 13,880, earning $8,038,327, divided between 10,696 men, 2,968 women and 216 children. The census of 1900 showed 20,468 persons, receiving $10,643,887; of that number there were 13,771 men, 6,306 women and 391 children, while out of a total of 22,080 earning $12,592,846 in 1905 15,845 were men, 5,785 women and 450 children.

The returns for 1880 failed to show the item of miscellaneous expense, but the cost of material in that year was $10,324,990; in 1890 the miscellaneous expense was $1,493,545, and the cost of materials $16,110,219; in 1900 they were reported as $2,066,238 and $22,234,634 respectively, while for 1905 miscellaneous had increased to $4,161,303 and cost of materials to $24,177,229.

The total value of the output in 1880 was reported as $22,201,621, in 1890 at $34,761,458, in 1900 at $46,128,659, and in 1905 at $53,225,681, showing a very material increase for the past five years.

JEWELRY CASES.

The statistics covering the manufacturing of jewelry cases have been combined with those for surgical and other cases, so that it is useless to give detailed statistics further than to show that in 1880 there were 17 plants with a total capital of $62,000 and an output of $131,670; in 1890 76 plants had a capital of $634,900 and an output of $1,454,053; in 1900 there was a decrease to 63 plants, in capital to $547,753, and in output to $1,156,977, but the last returns show 97 plants, $1,437,835 invested and $2,291,648 output.

LAPIDARY WORK.

Not even in the manufacturing of jewelry has there been as rapid a growth as there has in the cutting and polishing of stones. In 1880 there were 55 establishments with capital amounting to $176,875, employing 252 persons, earning $142,075, of whom 207 were men, 17 women, and 28 children; the cost for materials was $226,277, and the value of the ouptut $544,089. In 1890 there was a decrease to 29 plants, in capital to $100,635, and in output to $315,604. After the passage of the Wilson Tariff Act there was a material increase in this line of work, so that in 1900 there were 60 establishments, with capital of $3,087,390, employing 498 persons, using materials that cost $4,655,765 and having an output valued at $5,786,281. While the returns for 1905 show a decrease to 54 establishments, with capital of only $2,383,862, yet they employ 507 persons, used $6,223,675 worth of materials, and have an output valued at $7,646,814.

OPTICAL GOODS.

In 1880 there were 62 plants engaged in manufacturing optical goods, with a capital of $643,825. These 62 plants employed 1,088 persons, earning $450,897; of that number

DIAMONDS

SIZES *and* PRICES *for* USUAL DEMANDS.
NOTABLE STONES, ALSO
FULL ASSORTMENT.

WHILE THIS HOUSE has long been identified with the importation of stones notable for their size, beauty and value, the fullest provision is also made to supply the more usual and ordinary demands of Jewelers for this, the most important of gems. The sale of exceptionally large and expensive diamonds is occasional; the sale of average sizes and shapes is constant. Whatever your requirements may be, it will be to your advantage to send to us.

We can and will make prices that will attract you.

ALFRED H. SMITH & CO.

IMPORTING GEM MERCHANTS

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872 were men, 113 women and 103 children. The total cost of material used was $417,472, and the value of the output of all plants was $1,182,142.

When 1890 census returns were made it was found that the number of establishments had jumped to 191, and the capital invested to $2,608,176; on the payrolls were 337 salaried employes, receiving $290,078, and 2,507 wage-earners who were paid $1,010,374; of that number 1,868 were men, 507 women and 132 children. The miscellaneous expense was reported at $228,028; the cost of materials used, $1,324,305, and the value of products, including custom work and repairing, $3,505,973.

In 1900 there was a drop to 91 in the number of establishments, but an increase in capital to $4,212,268. The number of salaried employes jumped to 375, with combined salaries reduced to $287,012. The number of wage-earners increased to 3,715, earning $1,599,072; of this number 2,522 were men, 1,022 women and 171 children. Miscellaneous expense was $440,297; cost of materials, $2,100,622, and value of products, $5,211,432.

By 1905 the number of establishments had increased to 122, capital to $5,380,766; salaried employes only numbered 316, with salaries increased to $427,072. The total number of wage-earners had increased to 4,330, earning $1,923,225; of that number 2,948 were men, 1,098 women, and 284 children. Miscellaneous expense had increased to $493,276, cost of materials to $2,319,949, and value of products to $6,116,910.

Plated Ware.

The maximum of the plated ware business seems to have been reached in 1900. In 1880 there were 55 plants, with capital amounting to $5,862,025, furnishing employment to 4,675 persons, earning $2,453,361, of which 3,742 were men, 831 women, and 102 children. The outlay for materials was $4,100,116, and the value of finished products $8,596,181. By the year 1890 there were 68 plants, with capital amounting to $13,150,990. On the payrolls were carried 302 salaried employes, receiving $420,045; in addition to this there were 6,617 wage-earners to whom was paid $3,335,260; of that number 5,480 were men, 974 women, and 163 children. The miscellaneous expense was $1,276,431; the cost of materials, $4,647,890, and the value of products, $11,502,966. By the year 1900, while the number of plants was only 66, the capital had been increased to $16,486,471; the number of salaried employes was increased to 477, receiving $702,635; the number of wage-earners was 6,392, earning $3,088,224, of whom 5,349 were men, 979 women, and 64 children. Miscellaneous expense was reduced to $768,939, while the cost of materials used reached $5,875,312. The value of products also reached the high-water mark, with a value of $12,608,770. In 1905 the number of establishments was only 60; the capital had been decreased to $13,830,480; the number of salaried employes to 474, receiving $647,585; wage-earners to 6,281, although wages increased to $3,360,425. The number of men was 5,187; women, 998, and children, 96. Miscellaneous expense increased to $1,691,365, the cost of materials was $5,448,619, and the value of the products $12,138,886.

Silverware.

Silversmithing and silverware returns are all combined in one at the last census. In 1880, out of a total of 77 plants, 38 were for silversmithing and 39 as silverware. The capital of both was $1,898,098. The total number of wage-earners employed was 1,160, earning $752,583; of that number 1,095 were men, 42 women, and 113 children. The total cost of materials at that time was $1,130,560, and the value of products $2,517,561.

In 1890 the number of plants was only 54, including 21 silversmiths and 30 silverware; the combined capital was $5,728,414; 201 salaried employes received $283,330, and 2,419 wage-earners $1,588,751; of the 2,419, men numbered 2,260, women 143, and children 16. Miscellaneous expense was $654,646, cost of materials $2,333,581, and value of products $6,435,304.

Out of 103 plants in 1900, 44 were engaged in silversmithing and 59 in silverware; the combined capital of all plants was $14,141,929; 652 salaried employes received $754,389. The total number of wage-earners was 5,813, to whom was paid $3,443,142; of that number, 5,214 were men, 511 were women, and 85 children. Miscellaneous expense was $909,806, cost of material $5,783,645, and the value of the output $13,505,583. In 1905 there were only 98 establishments reported, but the capital had increased to $23,901,545; the salaried employes reached a total of 850, receiving $1,082,579, while the total number of wage-earners reached 8,580, to whom was paid $5,265,049. Out of that 8,580, it appeared that 7,280 were men, 1,138 women, and 162 children. The miscellaneous expense had increased to $2,478,873, the cost of materials $9,010,086, and the value of products $20,700,703.

Watch and Clock Materials.

In 1890 there were two establishments making clock cases and materials, and 20 in watch materials, with a combined capital of $123,550; 324 persons were employed, to whom was paid $101,050; of that number 228 were men, 47 women, and 49 children. The cost of material was $149,315, and the value of the output $350,695.

The banner year in this industry seems to have been 1890, when there were 36 establishments, with capital of $705,647, of which number four manufactured clock cases and materials. There were 48 salaried employes on the payrolls that year, who received $54,763; 547 wage-earners were paid $258,422, of whom 417 were men, 116 women, and 14 children. Miscellaneous expense amounted to $31,407, cost of material to $326,398, and value of output at $831,348.

In 1900 there was a decrease to 20 establishments; in capital to $367,291; in salaried employes to 16, receiving $20,461; in wage-earners to 331, receiving $152,234, of whom $186 were men and 145 women. Miscellaneous expense was $9,015, cost of material $105,549, and value of output $345,347.

In 1905 there was a further decline to 17 establishments, but an increase in capital to $425,838; 25 salaried employes received $31,794, while the number of wage-earners increased to 385, earning $182,475. The miscellaneous expense was $14,478, cost of materials $107,361, and value of products $428,692.

Watch Cases.

In 1880 there were 27 plants engaged in the manufacture of watch cases; in 1890, 45; in 1900, 30, and in 1905, 28; yet, despite the decrease in numbers, there has been a steady increase in capital from $1,584,740 in 1880 to $4,727,100 in 1890, to $8,119,292 in 1900, and still further to $12,649,771 in 1905. In 1890 there were 190 salaried employes, to whom was paid $219,699; in 1900 the number had increased to 235, receiving $289,366, and in 1905 to 381, receiving $494,783. The number of wage-earners increased from 1,758, earning $976,011 in 1880, to 3,679 at $1,896,587 in 1890, and in 1900 to 3,907, earning $1,924,847, and still further to 4,221 at $2,170,507. Cost of materials increased from $2,812,922 to $5,022,455 in 1890, $4,393,647 in 1900, and $4,428,627 in 1905. The value of the output in 1880 was $4,589,314, in 1890 it was reported at $8,618,479, falling in 1900 to $7,783,960, increasing again in 1905 to $8,626,504.

Watches.

In 1880 there were 11 watch factories, with a combined capital of $4,144,327; in 1890 there were 19 factories, with a capital of $10,106,114; in 1900, although there were only 13 factories, the capital had been increased to $14,235,191, and in 1905 with a still greater capital of $19,409,931, there were 14 factories. The number of salaried employes carried on the payrolls in 1890 was 80, at $101,119; in 1900 it had increased to 165, at $294,449, and in 1905 to 366, at $614,356. In 1880 employment was furnished to 3,346 persons, at $1,712,276; of that number 2,127 were men, the balance women. In 1890 the number was 6,595, and the wages $3,587,808; in that year 3,935 of the employes were men, 2,640 were women, and 20 children. In 1900 6,880 persons were employed at $3,586,723. Of the 6,880 persons, 3,381 were men, 3,473 women, and 26 children. By 1905 the total of persons employed in the 14 factories was 10,724, at $6,024,400, of whom 5,457 were men, 5,245 women, and 22 children. Miscellaneous expense in 1890 was $733,404; in 1900, $572,080, and in 1905, $1,445,659. The cost of material used in 1880 was $982,224; in 1890 it was $995,740; in 1900, $1,291,318, and in 1905 it had increased to $2,258,683.

The total output for the 11 factories in 1880 was $3,271,244; the 19 factories operating in 1890 had an output valued at $6,051,066; the 13 factories operating in 1900 turned out $6,822,611, while in 1905 the total output had increased to $11,866,400.

Death of George E. Childs.

Word was received last week of the death at Flint, Mich., of George E. Childs, a well-known jeweler at that place. Mr. Childs had been in business for a number of years, and was formerly a member of the firm of M. S. Elmore & Co., which concern he succeeded in 1886.

Deceased was about 55 years old and was highly regarded and respected both in the trade and in the community. His death was a severe blow to his many friends.

The residence of I. A. Samuels, Sayre, Pa., was entered recently by a thief, who stole a suit of clothes containing a watch and charm valued at about $100.

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General Appraiser Sustains an Advance of 20 Per Cent. on a Consignment of Pearls.

Thirty pearls invoiced at 18,000 francs and advanced by the Collector of New York to 26,000 francs were reappraised last week by General Appraiser T. S. Sharretts, of the Board of United States General Appraisers, at 21,600 francs. These pearls were part of a necklace to which reference was made in the issue of Oct. 10. The advance made by the Collector, amounting almost to 50 per cent., was so heavy that the case attracted considerable attention. If the advance had exceeded 50 per cent. the Government could have begun forfeiture proceedings.

The case came before General Appraiser Sharretts on an appeal from the Collector's appraisement. The name of the firm shipping the pearls, which was withheld in the early proceedings, has now been made public. The shippers were Golay, Fils & Stahl, Geneva, Switzerland. They consigned the pearls to an importing agency, who turned over the invoice to a banking concern. It was said in the course of the proceedings that the necklace of which the 30 pearls formed a part had been sold to a man named Manning, but his full name and his identity were not revealed even to the authorities.

According to a statement made at the hearing 60,000 francs was paid for the necklace, and it was the intention of the consignors, after taking the pearls from the string, to send them to New York in two or three separate shipments.

No question was raised as to the rate of duty in this case, the Collector claiming only 10 per cent., under the classification of pearls in their natural condition. If all the pearls had been brought to New York in the same package the case would have been similar to that of the Citroen pearls on which the United States is now trying to collect a 60 per cent. duty, the rate for pearls strung.

The only question in the case of the pearls from Geneva was as to the valuation. Because of the dismemberment of the necklace the usual statement of the purchase price paid abroad was of little or no assistance in appraising the loose pearls. It was not known to the authorities whether the pearls coming at this time constituted the more valuable or the cheaper part of the necklace. There was no ready means of ascertaining just what proportion of the total price of the necklace should be properly placed on the 30 pearls in question.

When the appeal was taken to the General Appraiser he summoned a number of prominent dealers from the wholesale district to appraise the pearls and witnesses were heard for the Government and for the importers. Although he did not sustain in full the advance made by the Collector, yet the increase in value, as a result of the General Appraiser's decision, is about 20 per cent. The importers are accordingly called upon to pay not only the duty on this increased value, but also a penalty equaling the amount of the increase.

The Geneva firm sent a letter to the authorities, asking that the pearls be returned and the United States keep the duties paid on the invoice value. The writer said that the American Consul at Geneva had informed the firm that this could be done. The authorities notified the shippers, however, that under the law the pearls could not be withdrawn until the duties on the advanced value and the penalties had been paid, involving altogether about $1,000.

The inference is drawn that the customs authorities do not feel bound in any way by possible errors in statements made to foreign shippers by American consuls abroad. The consignees, in the present case, have the privilege of taking another appeal to a board of three general appraisers, but are not likely to do so.

Jewelry, Clocks, Watches, Silverware and Kindred Lines, Exported from New York.

WASHINGTON, D. C., Nov. 7.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Algoa Bay: 9 packages plated ware, $488.
Antwerp: 2 packages watchmaking machinery, $400.
Bombay: 1 package optical goods, $101; 1 case watches, $551.
Buenos Ayres: 1 package plated ware, $400; 1 case watches, $340; 4 cases jewelry, $5,142; 158 cases clocks, $3,289.
Calcutta: 4 cases watches, $564; 10 cases clocks, $168; 24 cases clocks, $437.
Cape Town: 5 packages plated ware, $369; 16 cases clocks, $335; 3 cases watches, $334.
Copenhagen: 5 cases clocks, $145.
Curacao: 1 case jewelry, $1,241.
Glasgow: 76 cases clocks, $2,665.
Guayaquil: 1 package plated ware, $108.
Hamburg: 3 cases jewelry, $512; 1 package optical goods, $300; 4 packages plated ware, $174; 3 packages optical goods, $546.
Hamilton: 3 packages plated ware, $295; 11 cases clocks, $230.
Havana: 1 package optical goods, $202; 1 case silverware, $334; 4 packages plated ware, 443; 1 case jewelry, $228.
Havre: 1 package plated ware, $200; 7 cases jewelry, $622.
Hong Kong: 53 cases clocks, $902.
Hull: 4 packages plated ware, $275.
Kingston: 3 cases jewelry, $103.
Liverpool: 6 packages jewelers' ashes, $8,000; 118 cases clocks, $2,125; 2 cases watches, $200; 2 cases jewelry, $455; 1 package silverware, $615; 82 cases clocks, $840; 2 cases watches, $100; 1 case jewelry, $1,000.
London: 57 cases clocks, $1,839; 3 packages optical goods, $586; 162 cases clocks, $634; 5 packages plated ware, $811; 12 packages optical goods, $3,313; 4 packages scopes and views, $718; 6 cases watches, $1,152.
Manaos: 1 package plated ware, $114; 4 cases clocks, $125.
Manchester: 90 cases clocks, $1,301.
Montevideo: 3 cases jewelry, $407; 59 cases clocks, $1,561; 6 packages plated ware, $557.
Oporto: 174 cases clocks, $2,022.
Rio de Janeiro: 14 cases clocks, $125.
Santa Marta: 1 package plated ware, $115.
San Miguel: 36 cases clocks, $466.
Savanilla: 1 case jewelry, $235.
Shanghai: 104 cases clocks, $1,689; 3 packages scopes and views, $700.
Stockholm: 1 case jewelry, $294.
Sydney: 160 cases clocks, $1,692; 2 packages optical goods, $626; 67 cases clocks, $713.
Tampico: 3 cases clocks, $167.
Trinidad: 3 packages silverware, $132.
Vera Cruz: 16 cases clocks, $367.

Chas. A. Bongart has been appointed receiver for the National Self-Winding Clock Co., Champaign, Ill., by Judge Johns, of Decatur. Bonds were fixed at $10,000.

Robert T. Chadwick, who recently disposed of his business interests in Mansfield, Mass., to H. M. Woodruff, Kennebunkport, Me., left about a week ago for California.

Pittsburg Police Hear of Other Complainants Against Alleged Check Swindler Now Under Arrest.

PITTSBURG, Pa., Nov. 8.—James Lewis, a jeweler at Columbus, O., arrived in Pittsburg this week and identified E. E. Clark, alias James or Peter Fuller, now in custody here, as a man who swindled him out of diamonds valued at $500 by means of a worthless check. Clark's arrest was reported and his picture published in the last issue of THE CIRCULAR-WEEKLY. It was expected by the Pittsburg police that the finding of pawn checks on his person would eventually be followed by some one identifying him who had been swindled out of jewelry.

Mr. Lewis has been in Pittsburg for several days and has already located one of the diamonds; an carring has been found at a local pawnshop, and Lewis has been endeavoring to get possession of the stone. He will begin replevin proceedings to recover it.

Clark is believed to have attempted his game at the stores of jewelers in this city. Mr. Hill, of Goddard, Hill & Co., is confident that Clark is the man who was in his place of business a week or two ago; a stranger at that time asked for Mr. Goddard, who was not in, but the man, who evidently knew this, at once struck up a conversation with Mr. Hill, and said that he wanted to buy a pair of diamond earrings, a diamond ring and a brooch. Mr. Hill showed him the goods, but the stranger's actions excited his suspicions, and he watched the fellow very closely. Finally, after the man saw that he was being watched by Mr. Hill, he concluded that he must first see a party down the street, and saying, "I will let you know in 15 minutes," darted out of the door. That was the last that Mr. Hill saw of him. When Clark's arrest was announced and his description and picture published, Mr. Hill said that he is confident that he is the man who was in his store.

Clark was arraigned for a hearing earlier in the week on the charge of passing worthless checks and was held to await the action of the Grand Jury. Lewis, who came to Pittsburg to see Clark, because of descriptions and pictures published of him, will lodge an additional information against Clark, who when the local courts get through with him, may be taken back to Columbus to answer to charge of passing worthless checks in that city. The man is on parole from the Columbus Reformatory.

PITTSBURG, Pa., Nov. 9.—The Grand Jury to-day returned a true bill against E. E. Clark, who was arrested in this city for passing bogus checks. Clark is in jail and it is likely that his case will be tried soon. He is believed to be the man who has been causing jewelers in many parts of the country considerable annoyance.

The general store of A. F. Smith, Conyngham, Pa., was entered last week by burglars who made off with $100 in cash, several watches and a large amount of jewelry. This is said to be the first large burglary which has occurred at that place in 30 years.

HAYDEN W. WHEELER & CO.

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DIAMONDS, PEARLS AND PRECIOUS STONES.

MEMORANDUM ORDERS SOLICITED.

The Trade in London.

Good Holiday Trade Assured—Revival of Old Styles—No Strike by Case Makers—Sheffield Cutlery and the American Market—An American Consul's Error.

LONDON, Nov. 4.—We are looking forward to a good time at Christmas. Trade has, so far, been slowly but surely mounting the steps of prosperity. How far it will go remains to be seen, and, although it would be too optimistic, perhaps, to believe it will reach the topmost rung, there is expressed on all sides the hope that we shall see it reach much further than has been the case for a considerable time past.

*

There is a tendency to go back to the fashion of our forefathers and the miniature locket in all sizes and shapes, plain and jeweled, has become absolutely the rage; even the cameo, onyx and agate brooches, which had been kept as remembrances of the past and of the departed, are now being brought out, in some cases worn in their old mounts, but, as a rule, remounted in a more modern style. But, as a rule, it is not the larger of these ornaments which are being worn; very often a pair of earrings will be brought out and one perhaps made into a brooch and the other into a kind of pendant. Quite a number of people, thinking how useless it is to keep these articles in their jewel cases, are having cameos or agates, as the case may be, mounted into the top of silver and metal boxes. I have seen some very pretty arrangements in moss agate, copper and silver, and I learn that very good business is being done, not only in the mounting of these for private individuals, but by buying them up in the curiosity shops and mounting them in the ways I have described.

*

The threatened strike of the London jewel case makers has been finally settled, and on Nov. 2 terms were signed binding the Employers' Federation and the Workmen's Association for a term of five years. The arrangement settles that there shall not be more than one apprentice to every four men; that it shall be a matter of mutual arrangement between the employer and the apprentice coming out of his time as to what he shall receive for the first year as a journeyman; that it shall also be a matter of mutual arrangement between the employer and his workpeople in the particular department as to what wages shall be paid men over the age of 60. The actual wages paid, as previously agreed to between employers and employed, are unchanged, while the question of reducing the hours of labor has been waived by the men. On the other hand, the employers have agreed not to give any work to outdoor hands so long as the employes in any department in which work is done outside are not fully employed.

*

Considerable discussion has taken place in Sheffield as to what class of cutlery would best suit the American market, and much has been said with regard to competing with the Germans by the production of cheaper and more attractive cutlery. The suggestion to make what many manufacturers call rubbish has met with very little response, and as one manufacturer well put it the foreigners bought, as indeed did the English people, Sheffield cutlery because they were of the opinion that they got something better than that which was produced elsewhere, and if this quality, which had made the reputation of Sheffield, was to be kept they could not reduce prices and enter into competition with the cheap German and American productions. The tariff walls which had been put up against English cutlery were only overcome by the reputation which Sheffield has obtained for supplying the best cutlery. It was necessary, therefore, to continue this policy. It is frankly admitted that the Sheffield manufacturers cannot compete with the attractive looking cutlery of the Germans, but, on the other hand, the Sheffield cutlers insist that they give, in proportion, much better value than do the German manufacturers.

The first meeting of the British Science Guild has been held and the guild inaugurated. Quite a number of statesmen, scientists and captains of industry were present. Sir Norman Lockyer said in explanation of the reasons for the establishment of the guild that it is necessary to make England more scientific in every branch of her activities. It is not only that men should make themselves familiar with the isolated facts of science, they must learn all those facts represent in cause and effect.

*

I note in the very useful information which Consul Frederick Bright sends to the American Government concerning the possibilities of trade in Huddersfield, he states, "it is provided by law that imported gold and silver plate must be first officially assayed, stamped, and marked before being offered for sale in the United Kingdom in the same manner as any ware made locally, *but with the* addition of the *letter 'F.'* If any imported gold or silver plate is found to be of coarser alloy than the standards, such ware is cut, broken, and defaced at the assay office. In explanation of the law quoted it may be said that the term 'silver plate,' as used, is meant to include only what is commonly known as the 'solid silver' or 'standard silver.'"

Now, Mr. Bright shows his one weak point in the information he gives. About two years ago what he says would have been perfectly correct, but in November, 1904, a law came into operation here in Great Britain which did away with the marking in the way he describes, that is, the marking of goods with the mark of the local assay office and the "Lion Passant" with the addition of the letter "F." The present method of marking is totally different, and THE CIRCULAR-WEEKLY some time since illustrated the particular marks which consist of one special mark denoting the office at which the goods are marked, together with the maker's mark only, so that foreign made silverware no longer receives, for instance, the "Lion Passant" and the Leopard's head for London, the "Lion Passant" and the Anchor for Birmingham, or the "Lion Passant" and the three Wheatsheafs for Chester, in addition to the "F," *but one single mark* which shows distinctly that it is entirely different from that placed upon British-made goods.

There is one other point, and that is with regard to American salesmen. I am in touch with practically every representative American agency here, and I can say that it has been found, almost invariably, that the English traveler is the one who does best upon the ground, and I should challenge Mr. Bright or any other American Consul located in England to prove to the contrary. ST. GEORGE.

General Appraisers Hear Plea That Certain Coral Should be Assessed as Precious Stones.

Final arguments were heard last Thursday by General Appraiser Sharretts in the case involving the classification of articles made of coral for use as settings in jewelry, the importers having raised the claim that coral of this kind is dutiable at 10 per cent. ad valorem under the clause of the tariff law relating to precious stones. Up to this time the collector has classified all articles made of coral under Par. 115, which calls for 50 per cent. duty. This paragraph specifically mentions manufactures of various kinds, such as agate, alabaster, marble, jasper, jet and other substances, coral being included by name.

Several importers decided some time ago, as related in the issue of Oct. 10, to contest the usual classification. A. H. Washburn, of Comstock & Washburn, and J. F. Strauss were retained as counsel by these importers to present arguments in favor of classifying certain coral cut and carved for use in jewelry as a precious stone. It was shown at the hearing that in the trade a distinction is made between precious coral as used in jewelry and common reef coral. The articles in the test cases were made of the finest grades of coral, and were cut into various shapes adapting them for settings in jewelry. It was argued that these coral articles are set in precious metal in the same way as are the precious stones, and should, therefore, be classified with them for customs purposes.

On the Government's side it was contended that coral is not a mineral, it being an animal product, and therefore it cannot be a precious stone.

It was recalled that the Board has already held glass imitations of coral to be imitations of precious stones. This was the decision published in THE CIRCULAR-WEEKLY Dec. 27, 1905, sustaining the protest of A. Lorsch & Co. against a ruling by the collector at New York. General Appraiser Sharretts, who wrote the opinion in that case, said that the merchandise belonged to the class of goods commercially known as imitations of precious stones. He referred to the fact that imitation pearls by judicial determination belong to the grade of articles known as imitations of precious stones, although real pearls are differentiated in the tariff law from precious stones.

The Star Watch Case Co. has ready for distribution a very fine sign representing its new factory at Ludington, Mich. This sign is different from most of the advertising signs of to-day. It is made of highly polished wood in facsimile water colors and will be sent on request to all jewelers.

The Elegance of Pearls

appeals to the refined taste. They are greatly in favor now. Our weekly shipments of this staple have kept up well with the demand.

ROUND PEARLS
BOUTON PEARLS
HALF PEARLS
ORIENTAL BAROQUE PEARLS

with strong lines of Oriental, Montana and Australian Sapphires, Reconstructed Rubies, Opals, in regular shapes and selected qualities.

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IN
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NOVELTIES IN STRICTLY GENUINE SEMI-PRECIOUS AND NATIVE STONES
ALSO MANY IMPORTED NOVELTIES
Send for Sample Papers and see some New Beauties
NO IMITATIONS.
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Trade-Marks of the Jewelry and Kindred Trades.
Second Edition. Price, $3.00. The Jewelers' Circular Publishing Co., 11 John St., New York.

San Francisco Jeweler Captures Thief Who Confesses to Many Crimes.

SAN FRANCISCO, Cal., Nov. 7.—A. Behrend, a jeweler located at 1323 Steiner St., this city, is the hero of San Francisco, this week. Single-handed, he grappled with three murderous robbers who terrorized the city for a month past and finally succeeded in turning one of them over to the police, with the result that two men are now in custody who have already confessed to the murder of three persons here within the last few weeks, and to one robbery, for which an innocent man is now serving a term in the state prison.

For several weeks past San Francisco has been at the mercy of two or more men who have come to be known as the "gas pipe" men, who have boldly murdered and robbed in broad daylight, in the busiest parts of the city. On Nov. 3, two men, who afterward proved to be the culprits, entered Mr. Behrend's store, and one asked to see some watch chains. After examining several trays of chains they went away without buying. They returned, however, a short time afterward, and the one who did the talking said that he had changed his mind and would buy one of the chains. He handed the jeweler a $20 gold piece in payment. About this time another man was noticed in the doorway, and just as Mr. Behrend started to go to the safe for change, one of the men rushed behind the counter and grabbed the jeweler's gun and billie, passing the latter to the other man and keeping the gun himself. The man at the door then rushed forward, drawing out an iron bar wrapped in a piece of paper.

Mr. Behrend believed that they would not shoot as that would create too much of a disturbance for their purposes. He grappled with them and though they struck him repeatedly, none of them succeeded in getting in a really telling blow. Finally, the men undertook to get away, but the jeweler clung to one of them. In the meantime the noise of the fray had attracted Mrs. Behrend and others, and finally a policeman arrived and arrested the intruder.

This man proved to be Louis Dabney, but little more than a boy, and the son of a respectable family. From the clues given by him and the description furnished by Mr. Behrend, John Siemsen, the acknowledged leader, was arrested. The latter, who posed as a contractor, was married a few days before to Hulda Von Hofen, the daughter of a jeweler, at 1972 Union St.

When confronted with the evidence, both men confessed not only to this attempt, but to the three "gas pipe" murders and to an earlier robbery.

Charles H. Robie, Austin, Pa., has sold out.

W. A. Meyer, manager of the G. W. Meyer Jewelry Co., Chattanooga, Tenn., recently returned from a trip to Meridian, Miss., where he had gone in the capacity of administrator of his father's estate.

A man giving his name as C. W. Stevens was recently arrested in Boise City, Idaho, on a charge of selling bogus jewelry. A large amount of cheap jewelry was found in his possession. He was held on the usual charge of peddling without a license.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., Nov. 7.—The monthly report of the Department of Trade and Commerce of Canada for July, just issued, gives the value of imports in the jewelry and kindred trades as follows:

	Month of July,		*Four months ended July 31,*	
	1905.	1906.	1905.	1906.
Clocks:				
Great Britain	$1,058	$1,083	$4,932	$3,783
United States	17,450	15,223	75,224	93,724
Germany	3,571	5,233	13,219	16,933
Other countries	1,501	2,021	3,699	5,349
Totals	$23,580	$23,560	$97,674	$119,789
Watches:				
Great Britain	$1,343	$2,709	$6,999	$7,527
United States	20,824	47,358	179,590	212,449
France	4,179	1,729	4,179	8,362
Switzerland	12,172	11,934	51,250	48,186
Other countries	754	3,234	8,943	6,443
Totals	$39,272	$66,964	$250,961	$282,967
Jewelry:				
Great Britain	$6,490	$5,268	$30,674	$38,513
United States	44,333	52,506	158,993	205,819
Germany	5,055	9,328	22,249	36,147
Other countries	2,645	2,590	17,444	15,536
Totals	$58,523	$69,692	$229,360	$296,015
Gold and silver and manufactures of:				
Great Britain	$8,715	$22,459	$41,868	$102,647
United States	15,047	12,942	90,871	81,584
Other countries	2,632	7,320	21,092	27,879
Totals	$26,394	$42,721	$153,831	$212,110
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$4,560	$3,629	$32,517	$15,900
United States	477	811	8,930	18,166
France	202	2,850	8,400	11,806
Other countries	2,050	1,083	4,520	5,585
Totals	$7,289	$8,373	$54,367	$51,457
Precious stones of all kinds and imitations of (free):				
Great Britain	$129,543	$177,676	$260,548	$415,138
United States	4,081	15,035	47,002	54,574
France	5,198	23,540	46,222	88,658
Holland	81,595	.....	114,719	118,589
Other countries	3,212	786	247,694	82,742
Totals	$223,629	$217,037	$716,185	$759,701

Games Rolled by the Jewelers' Bowling League of New York.

Games played in the last week in the tournament of the Jewelers' Bowling League of New York resulted as follows:

Nov. 5.—Aikin, Lambert & Co.	802	806	656
vs. A. H. Smith & Co.	727	679	694
Nov. 7.—Tiffany & Co.	784	845	844
vs. J. King Optical Co.	725	714	616
Nov. 9.—Cooper Diamond Co.	822	801	836
vs. C. F. Wood & Co.	805	899	819

Team high score, Tiffany & Co., 948; individual high score, C. E. Roll, 252.

STANDING OF TEAMS.

	Won.	*Lost.*	*Per cent.*
Cross & Beguelin	11	1	.917
Tiffany & Co.	12	3	.800
Aikin, Lambert & Co.	10	5	.667
Avery & Brown	8	4	.667
A. A. Webster Co.	9	6	.600
N. H. White & Co.	9	6	.600
Udall & Ballou	7	5	.583
C. F. Wood & Co.	8	7	.533
Jos. Fahys & Co.	7	8	.467
Cooper Diamond Co.	6	9	.400
J. King Optical Co.	5	10	.333
L. E. Waterman Co.	4	11	.267
Alfred H. Smith & Co.	4	11	.267
Dennison Mfg. Co.	3	9	.250
Gorham Mfg. Co.	2	10	.167

Henry Wert, at one time engaged in the retail jewelry business in South Milford, Ind., died, recently, at the Lutheran Hospital, in Fort Wayne, of peritonitis. The deceased was 37 years old, and is survived by a widow and two children. The remains were taken to South Milford for interment.

Importations at the Port of New York.

Weeks Ended Nov. 11, 1905, *and Nov.* 9, 1906.		
China, Glass and Earthen Ware:	1905.	1906.
China	$161,296	$115,745
Earthen ware	23,334	25,466
Glass ware	47,256	33,261
Optical glass	558	3,979
Instruments:		
Musical	18,652	3,559
Optical	13,204	9,300
Philosophical	2,560	1,338
Jewelry, etc.:		
Jewelry	16,313	62,994
Precious stones	713,935	731,106
Watches	34,995	40,099
Metals, etc.:		
Bronzes	3,554	4,179
Cutlery	39,649	52,147
Dutch metal	1,167	.....
Plated ware	84	82,539
Platina	54,542	1,017
Silverware	7,140	5,688
Miscellaneous:		
Alabaster ornaments	57	485
Amber	7,663	268
Beads	5,851	5,556
Clocks	14,440	9,658
Fancy goods	7,462	6,377
Fans	8,566	8,403
Ivory	1,271	30,074
Ivory, manufactures of	313	930
Marble, manufactures of	29,652	4,351
Statuary	3,994	1,492

The Boyd Mercantile Co.'s store, Boyd, Wis., was recently entered by burglars who dynamited the safe. W. D. Maxwell, a jeweler, had a large number of watches and jewelry stored in the safe and many were badly damaged by the shock. One valuable gold watch was carried away.

"Two Grainers"

We anticipated our wants for the Fall and Holiday trade early last Spring. We therefore have a large stock of the following sizes, viz.: $\frac{1}{4}$ cts., $\frac{3}{8}$ cts., $\frac{1}{2}$ cts., $\frac{5}{8}$ cts. and $\frac{3}{4}$ cts.

These goods, which are the best-selling sizes, are cut from "rough" of our importation. We can therefore offer you very advantageous prices.

Send to us for a selection and see our goods and prices before purchasing.

HENRY GINNEL & COMPANY

DIAMOND CUTTERS

Established 1835

52 and 54 Maiden Lane, NEW YORK

CHAS. S. CROSSMAN & CO.

The "Old Mine" Diamond House

Are always ready to make cash offers on Diamonds, Fine Antique Jewelry of all descriptions, Pearls and Precious Stones.

ESTABLISHED 1880 ESTATES A SPECIALTY

3 MAIDEN LANE.

N. B.—Our Baroque Pearl Jewelry Manufacturing Business has been incorporated as the CROSSMAN COMPANY

R. G. MONROE & CO.

IMPORTERS

Diamonds, Precious Stones and Pearls

170 Broadway Corner Maiden Lane NEW YORK

SOHN and HYMAN

IMPORTERS OF PRECIOUS AND IMITATION STONES

Crystals Engraved and Painted from Photo. Crests and Coats of Arms Engraved. Stone Seal Engravers and Incrusters. Lapidary Work a Specialty.

JOBBING STONES A SPECIALTY

47 and 49 Maiden Lane, NEW YORK

"There is Nothing in the Art that we cannot do."

Special Attention given to Out-of-Town Orders

THE

International Gem Co. Inc.

12-16 John St., New York

Telephone, 1241 Cortlandt

Lapidaries and Importers of Precious Stones

Specialists in Repairing and Repolishing Rare and Valuable Gems.

DRILLING ENGRAVING SLITTING

Importers of Precious Semi-precious and Imit. Stones.

T. L. Lyons, Pres. I. A. Lyons, Sec. & Treas.

THE LYONS GEM CO.

14 Maiden Lane, New York

HEADQUARTERS FOR

SCIENTIFIC RUBIES

We solicit your Jobbing and Memorandum Orders.

Death of Frederick L. DuBois.

Frederick Louis DuBois, who was a member of the old firm of Francis DuBois & Co., gold watch case manufacturers and importers in New York many years ago, died Wednesday of last week in his home, 135 Hooper St., Brooklyn. He was in his 93d year, and had been active until three months ago, when he suffered a stroke of paralysis, since which time he had been confined to his bed.

Mr. DuBois was born June 15, 1814, in Switzerland, where he learned the watchmaking trade. At the age of 20 he came to New York, and here he entered into a partnership with his brother, Francis. They were among the first of the manufacturers of solid gold watch cases in this city. Their factory was for a number of years at 89 Fulton St., and was a flourishing plant as far back as 50 years or more ago. Then came a removal to the corner of Maiden Lane and Nassau St., and two years later another removal to 36 Maiden Lane. According to the recollection of men who knew the brothers, Frederick retired from the firm about the time of the second removal.

The business in the Maiden Lane location was continued under the old name by Francis DuBois, who admitted Frederick Renaud to partnership. From the manufacture of watch cases the business was changed to the importation of Swiss watches. In 1879 Francis DuBois died, and was succeeded by his son, George W. DuBois, who kept the old name until 1882. In that year F. N. Nauman entered the firm, and the name was changed to George W. DuBois & Co. Since the death of George W. DuBois, about 20 years ago, Mr. Nauman has conducted the business under his own name.

Frederick Louis DuBois lived two years in New York and then moved to old Williamsburg, then comprising fine mansions along the river bank, with farm lands stretching where the city now stands. He became a member of the First Baptist Church and continued his attendance until prevented by his last illness.

His widow, Mary E. Griffiths, who 60 years ago became Mrs. DuBoise, survives; also one son, Louis H. DuBois.

Funeral services were conducted Friday afternoon by the Rev. George D. Adams, the pastor of the First Baptist Church. The interment was in the family plot in Greenwood Cemetery.

Death of Herman J. Gundlach.

Herman Julius Gundlach, who was for a number of years in the retail business at Bedford Ave., near Grand St., Brooklyn, N. Y., died Thursday of last week at his home, 33½ Stuyvesant Ave. Death was due to cancer of the stomach, and followed a long and painful illness.

Mr. Gundlach was born in Germany, Nov. 22, 1845, and settled in Brooklyn more than 50 years ago. About 1872 he entered the jewelry business, continuing until his illness compelled him to retire.

A member of the Masons, Odd Fellows and other organizations, Mr. Gundlach was widely known in the community in which he lived, and was held in high regard. A widow, one son, W. George Gundlach, and a daughter survive. The funeral took place Saturday evening, when services were conducted by the Rev. Dr. H. S. Knabensehub, pastor of the Christ English Lutheran Church.

Death of Henry Springmann.

Henry Springmann, an optician, at 215 E. 96th St., New York, died suddenly last Thursday afternoon in the office of C. E. Cordeau, optician, 145 Fulton St., Manhattan. Mr. Springmann had not felt well during the day, but decided to come down town and transact urgent business. He reached the office of Mr. Cordeau at about 3:45 P. M. After delivering some work, he gasped and collapsed. Heart disease was the cause of death.

Mr. Springmann was 53 years of age, and is survived by his widow. Funeral services were held from his late residence, Sunday afternoon. Interment took place in the Lutheran Cemetery, Brooklyn.

Death of Julius Metzger.

Julius Metzger, who was long in the jewelry business in Brooklyn, and who retired several years ago, died Wednesday of last week at his home, 365 6th St., in that borough. He was 81 years old.

Mr. Metzger came to New York from Germany, where he was born, and soon after his arrival, engaged in the business which he conducted so long. He was well known in South Brooklyn, having been a member of various associations, and he was held in high regard by numerous friends. He is survived by a widow and four children.

The funeral took place Saturday afternoon, services being conducted by the Rev. Dr. Emil Roth, the pastor of the Emanuel German Lutheran Church. Interment was in Greenwood Cemetery.

Denver Firms Form Manufacturing Jewelers' Association and Elect Officers.

DENVER, Colo., Nov. 9.—The manufacturing jewelers recently met and organized an association, to be known as "The Manufacturing Jewelers' Association of Denver, Colo." The organization has been formed for the purposes of protection and the promotion of the best interests of the jewelry business of Colorado.

At the first meeting the following officers were chosen: President, Henry Bohm, of the Bohm, Allen Jewelry Co.; vice-president, Charles H. Brink, of the Boyd Park Jewelry Co.; treasurer, A. F. Wehrle, of A. F. Wehrle Co., and secretary, Charles E. Everett, of Charles Wathen & Co. The following firms of Denver are members: Bohm, Allen Jewelry Co., Boyd Park Jewelry Co., A. F. Wehrle Co., A. J. Stark & Co., Joseph I. Schwartz & Co., Syman Bros., Haberl Lapidary & Jewelry Co., George Bell Co., Denver Watch Case Co., Charles H. Clark & Co., Hallock & Addenbrooke, Charles Wathen & Co.

J. L. Murphy has sold an interest in his business at Livingston, Mont., to P. H. Murphy, his brother, formerly of Townsend, Mont.

Four Men Make Bold Attempt to Rob a New York Jewelry Dealer's Home.

Four men made their way at noon last Friday into the rooms of Michael Megurowsky, a dealer living and carrying on business on the second floor of 140 Henry St., New York, their intention evidently being to steal the jewelry from the safe. Mr. Megurowsky buys at pawnbrokers' sales and from brokers.

At the time of the attempted robbery the dealer's wife and her small daughter were alone in the apartment. A man rapped and asked for Mr. Megurowsky. On being told that the dealer was not there, the stranger produced a paper, and, saying it was a receipt for jewelry boxes delivered to her husband, asked Mrs. Megurowsky to sign it. The plan probably was for the man to strike or choke her while she was examining the paper.

In the hallway she saw three other men, who acted as if waiting for an order from their leader. Realizing that there was something wrong, she left the kitchen on the pretext of going for pen and ink with which to sign the receipt. Followed by the four men, she rushed to a front room and quickly bolted the door. Raising a window facing the street, she gave an alarm.

The men battered the door, but could not gain admittance. Then, becoming alarmed, they turned to escape. Three of them dashed down a back stairway and got away. The fourth ran to the basement and thence to the street, where he was caught by the crowd which had collected. During the chase the fugitive shot a man who tried to stop him.

Taken to police headquarters, the prisoner was said to be Harry J. Troubig, who was convicted, Dec. 30, 1903, of robbing the United States mails. In the Essex Market Court he was held in $5,000 bail.

Man Charged With Robbing Utica Jewelers May Not Live Until His Trial.

UTICA, N. Y., Nov. 10.—It is believed the Grand Jury, now in session at Rome, will report indictments next week against the three men under arrest for the diamond robbery last August in Wineburgh's jewelry store in this city. Many witnesses were examined yesterday and to-day and the indictments will be reported when the Grand Jurors finish their work.

There are many who believe that Bliss, one of the prisoners, will never serve time for his crime. He was considered the ringleader in the quartet of diamond thieves, and it was through him that Wineburgh & Son received back again all but three of the stolen diamonds. Bliss is seriously ill with consumption, and within the past few days he has had several hemorrhages, and the jail doctor says he cannot live with imprisonment as his future. Bliss is game, however, and tells his freinds that there is not anything wrong with him. He said one lung was affected when he was arrested for the Utica job, but now both are badly affected. His sister has visited Bliss several times.

R. R. Robertson has been succeeded in business in Topeka, Kans., by Marshall & Robertson.

Chester Billings & Son

1840 Successors to Randel, Baremore & Billings 1906

Importers of Diamonds Other Precious Stones, and Pearls, Diamond Jewelry

1840, Randel & Baremore; 1866, Randel, Baremore & Co.; 1880, Randel, Baremore & Billings; 1897, Chester Billings & Son

New York, 58 Nassau Street, 29 Maiden Lane
London: 22 Holborn Viaduct, E. C. Paris: 53 Rue de Chateaudun
Amsterdam: 2 Tulp Straat

NOW READY

New and Attractive Line of

BRACELETS COLLARETTES PENDANTS

in 14 Karat and Platinum

COOPER DIAMOND COMPANY

47 and 49 Maiden Lane, New York
Diamond Cutters and Manufacturing Jewelers

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

Have removed to 452 Fifth Ave.,
cor. 40th St., Knox Building.

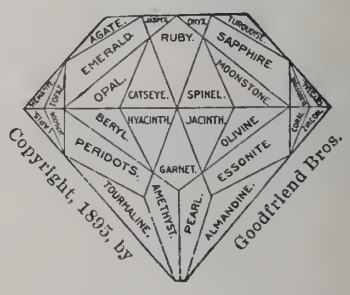
3 Rue St. Georges, Paris

DIAMOND CUTTERS **JOHN B. HUMPHREY CO.** DIAMOND CUTTERS
387 WASHINGTON ST., BOSTON, MASS.
Diamonds and Precious Stones
SPECIAL ATTENTION GIVEN to RECUTTING and REPAIRING IN OUR OWN FACTORY

Goodfriend Bros.

IMPORTERS AND CUTTERS
....OF....
PRECIOUS STONES

Headquarters for all kinds of
PEARLS



Pearls	Emeralds
Aquamarines	Tourmalines
Sapphires	Rubies
Opal Matrix	Peridots
Gem Coral	Opals

And other Precious Stones

PEARL, CORAL and STONE BEAD NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 256 Westminster St.
PARIS: 10 Rue Cadet

Trustee of Bernard Steinfeld Wants Property Which Bankrupt Claimed Had Been Stolen.

In the bankruptcy case of Bernard Steinfeld, who was formerly in business at 504 Sixth Ave., a motion has been made to direct the bankrupt to turn over property to the value of $4,000 or the equivalent in cash to the trustee of his estate. An argument on the motion is set down for tomorrow at 10.30 o'clock before MacGrane Cox, the referee in bankruptcy, at his office, 63 Wall St. The motion is based on an affidavit made by John J. Hayden, the trustee. He says in his affidavit that he does not believe Mr. Steinfeld's story of the loss of his stock at New Haven early in the Summer.

The circumstances of the reported loss were related in THE CIRCULAR-WEEKLY of July 11 last. Mr. Steinfeld said that while he was on his way to the railroad station in New Haven, thieves snatched his sample case containing his jewelry valued at $4,000, and made their escape by running through the railroad yards. Since that time much testimony has been taken in an effort to show the improbability of this explanation. The sample case, which was found in the railroad yards, was submitted for the referee's examination, and the bankrupt was closely questioned as to the circumstances. The trustee in his affidavit charges that the missing property is being concealed from the creditors by the bankrupt.

Steinfeld owed $5,051, according to his schedules. After reporting the loss of his sample case at New Haven, he offered to settle at 30 per cent. on the dollar, which the creditors did not accept, and involuntary proceedings in bankruptcy were begun. The available assets have since been sold and brought only $365, and this sum will not be more than sufficient to defray the legal expenses. Unless additional assets are uncovered there will be no dividend for the creditors.

New Members Elected by the Jewelers Security Alliance.

The regular monthly meeting of the Executive Committee of the Jewelers Security Alliance was held on Friday, the following members being present: Vice-Presidents Wood and Champenois, Treasurer Karsch, Secretary Noyes and Messrs. Alford, Bowden, Brown and Stern of the committee. The following new members were admitted:

Bradley & Ketrick, Scranton, Pa.; T. R. Helms, Hamlet, N. C.; Berthold & Mucke, New York; A. A. Oehlert, Scranton, Pa.; I. Press & Son, Philadelphia, Pa.; J. W. Puetz, Lima, O.; Samuel Raphael and M. Schussler & Co., San Francisco, Cal.; S. Trucker, Scranton, Pa.; N. Van Kammen, San Mateo, Cal.; R. E. Ward, Scranton, Pa.; L. F. Whitney, Clinton, Mass.; L. D. Cutler, Windsor Locks, Conn.; Brodkey & Goodsite, Sioux City, Ia.; A. E. Cunliffe, Springfield, Mass.; Harry Hollins, Jennings, Ia.; Henry R. Holman, Sioux City, Ia.; R. H. Safford, Leominster, Mass.; Jacob S. Singer, Philadelphia, Pa.; W. L. Speer, Argentine, Kans.; M. Brodkey, Omaha, Nebr.; Chas. F. Budd, Auburn, N. Y.; Enno Dick, New Baden, Ill.; Oscar R. Caesar, Saratoga Springs, N. Y.; Fred J. Hausner, Ithaca, N. Y.; A. M. Jewett and B. T. Jones, Cortland, N. Y.; The Jewelry Palace, San Francisco, Cal.; J. C. Mellichamp, Atlanta, Ga.; Geo. K. Monroe, Grand Forks, N. Dak. Cleis & Clauer, Elkhart, Ind.; Henry R. Coburn, Syracuse, N. Y.; H. R. Cox, Madisonville, Ky.; Jos. A. Field, Schenectady, N. Y.; Chas. Gilmore, Kenton, O.; Jos. Honig, Syracuse, N. Y.; Kinsler & Co., Covington, Ky.; William Steinherz, Clairton, Pa.; E. L. Askren, Manhattan, Kans.; Wm. J. Blaich, Syracuse, N. Y.; Oscar A. Dohm, South Orange, N. J.; W. G. Earle, Wilmington, Del.; H. E. Floyd, Glens Falls, N. Y.; Clinton G. Fowler, Canastota, N. Y.; Fred M. Guest, Kewanee, Ill.; N. L. Hansen and Otto H. Klumpp, San Francisco, Cal.; Repp & Bussler, Bolivar, N. Y.; Solomon Ruby, St. Louis, Mo.; San Francisco Jewelry Co., San Francisco, Cal.; Samuel E. Willams, Rome, N. Y.

C. H. Jaquette, Scottdale, Pa., Files Voluntary Petition in Bankruptcy.

PITTSBURG, Pa., Nov. 7.—In United States District Court yesterday, Charles H. Jacquette, a jeweler of Scottdale, Westmoreland county, filed a voluntary petition in bankruptcy. His debts aggregate $5,278, while his assets will reach $5,535.

Mr. Jacquette has been in the jewelry business for a long time. For many years he managed the business of the Scottdale Jewelry Co., owned by A. D. Walter and J. F. Parker, and when that concern was succeeded by the J. S. Parker Co. in 1904, Mr. Jacquette started in business on his own account. In 1905 he bought out the stock of J. A. Bobbs, settling with Mr. Bobbs' creditors.

Death of John Peter Weiler.

ALLENTOWN, Pa., Nov. 8.—John Peter Weiler, one of the oldest watchmakers of Macungie, died this morning, aged 81 years. He had been in poor health for several years. Deceased was born in Longswamp Township, Berks County, Oct. 9, 1825.

Mr. Weiler learned watchmaking with Peter Hendricks. In 1849 he moved to Millerstown, now Macungie, where he resided since and conducted a watchmaking shop. He was also a skilled musician and played various instruments.

Deceased was the oldest member of Friendly Lodge, No. 85, I. O. O. F., of Macungie, and was a member of Solomon's Reformed Church. In politics Mr. Weiler was a stanch Democrat, and served several terms as burgess and councilman at Macungie.

Death of Hyman Saffir.

Hyman Saffir, of Saffir Bros., manufacturers of mountings and diamond jewelry at 51 Maiden Lane, New York, died Monday afternoon in his office. He had been ill for some time.

Mr. Saffir, who was about 40 years of age, was the senior member of the firm, which began business in May, 1901. He had been in business two years for himself before he and his brother, David Saffir, formed the firm, and he was well known in the wholesale district. The business will be continued under the name of Saffir Bros.

Robert A. Brunner, who is associated in business with his father, Ferdinand Brunner, Rutherford, N. J., was elected to a third term as Collector of that borough at the recent election, having been the unanimous nominee of both Republicans and Democrats. He has already filled the office six years. A recent issue of the Rutherford *Republican* contained an excellent likeness of the collector and a laudatory sketch of his active career as a business man, as a member of the National Guard, as a Spanish war soldier, and as a member of various civic and fraternal organizations.

Employers Looking for Arthur H. Buck, a Jewelry Salesman, Who Has Disappeared.

Abel Bros. & Co., 64 John St., are making efforts to find Arthur H. Buck, a young man who has been employed as their salesman in southern and western territory and from whom they have heard nothing since they received a letter dated Oct. 27, at Portland, Ore. He had in his possession a valuable stock. The members of the firm are also seeking information in relation to sales of jewelry on memorandum which he had reported to them, and some of the articles were found this week in a pawnshop in Boston. One of the members of the concern obtained a warrant in that city, so that the police are assisting in the search.

One theory is that Mr. Buck met with foul play.

When Mr. Buck did not write or return to New York the firm made inquiries of his sister, who lives in Boston, and of other people who might know of his whereabouts. Telegrams have also been sent to several cities along his route, but all inquiries have proved fruitless.

Mr. Buck left New York on his last trip in August. He reached Portland in October, and from there wrote to his house, saying that he contemplated going into business on his own account in that city. He asked the firm to endorse a note for him or to loan him about $4,000 with which to buy an interest in a Portland house. A number of messages were exchanged, and the firm finally requested Mr. Buck to send in his trunk.

The letter from Mr. Buck dated Oct. 27 was received Nov. 1, and in this he said that he would return to New York by Nov. 6. He also enclosed a receipt for his trunk, which arrived Nov. 3. In the letter he said that he held back a portion of the stock which he intended to deliver on his way home to cash purchasers. The amount of the stock so held, comprising diamond rings and brooches, is valued at $4,500.

The memorandum transactions dated back somewhat earlier. Mr. Buck reported a sale of rings and brooches valued at $1,100 to a Boston man and 12 pieces of a similar character valued at $1,600 to a New Orleans man. The company has been unable to locate either of the men whose names he gave. Two pieces of jewelry, valued at $450, which were found in the Boston pawnshop, were identified as among the articles which he had reported as sold on memorandum in that city. These articles were pawned July 16 by a man who gave the name of Ralph Perkins, and the latter's identity has not been traced.

Abel Bros. & Co. request that any person knowing of Mr. Buck's whereabouts send word to the office at the firm's expense. The salesman had been with the company for upward of a year, and prior to that time as a hotel clerk in Boston and Summer resorts had sold to private trade. He is widely known among hotel men.

F. O. Cox returned to his home in Concord, N. H., last week, after having been confined in a hospital in Boston for about two weeks. Mr. Cox expects to be sufficiently recovered to resume his regular business duties in a few days.

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

Saunders, Meurer & Co. Cutters and Importers of

DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

65 Nassau St., cor. John St., Prescott Building. Telephone, 1613 Cortland. NEW YORK.

Chas. L. Power & Co., Cutters and Importers,

DIAMONDS

AND OTHER PRECIOUS STONES,

170 Broadway, corner Maiden Lane, NEW YORK.

27 Holborn Viaduct, London.

CROSSMAN COMPANY'S

Popular Line

of

14KT. BAROQUE PEARL JEWELRY

Pendants
Necklaces
Neckchains
Collarettes
Bracelets

Ear-Screws
New Art Rings
Brooches
Scarf Pins
Handy Pins

Combined with Precious and Semi-Precious Stones

3 MAIDEN LANE NEW YORK

"GEMFINDER" takes a melancholy pleasure in referring the trade to his advertisement of April 25th last, in the "Jewelers' Circular." Unfortunately, his prophecy has been fulfilled. Not only have Precious Stones advanced, but the end has not yet been reached. Sapphires have gone up at least 25 per cent. in the last six months, and they will go still higher.

"Gemfinder" again warns prospective buyers not to delay. All kinds of Precious Stones are scarce and prices on some may become prohibitive.

FREDERICK A. JEANNE,
"Gemfinder,"
5, Square de l'Opéra, PARIS, FRANCE
London: Chancery Lane Safe Deposits. New York: Maiden Lane Safe Deposit Co.

L. Tannenbaum and Company

IMPORTERS and CUTTERS of

Diamonds
Pearls
Emeralds
Rubies
Sapphires

and all other Precious Stones

Fifty-Two Nassau Street
NEW YORK

LONDON PARIS AMSTERDAM

Philadelphia.

TRADE CONDITIONS.

With the election over, after one of the most exciting campaigns in the political history of the city and State, there has been an appreciable increase in the volume of business. For a fortnight before the election trade was unusually dull. At this season of the year some falling off was expected, but on account of the election it was quieter than usual. A general awakening has been experienced since the election, and the jewelers now look for a healthy normal increase of business until Thanksgiving, after which the holiday trade will have started.

Naum Rosenbaum, last week, opened a retail store on 9th St., below Market St.

William Righter, with R. M. Cooper & Son, spent last week hunting grouse in the mountains of Pennsylvania.

Charles F. Haus, watchmaker, has resigned his position with C. R. Smith & Son to go with J. E. Caldwell & Co.

J. E. Caldwell & Co. have advertised a reward for the return of an 11-stone diamond bar pin, which was lost recently.

John H. Merz, Hopewell, N. J., and Mrs. Merz, were visitors to this city, last week, combining business with pleasure.

James L. Pequignot, with Z. J. Pequignot, 1322 Chestnut St., inaugurated, last week, the Winter sessions of the Browning Society, by giving a reading.

M. Solfinger has resigned his position with the Bailey, Banks & Biddle Co., to take charge of the watch repairing department of C. R. Smith & Sons.

Max. Neumann, watchmaker, resigned his position last week with J. E. Caldwell & Co. and departed for El Paso, Tex., where he has secured a position.

George W. Banks, of the Bailey, Banks & Biddle Co., announced, last week, the engagement of his son, Clayton French Banks, to Miss Anna Belle Connelly.

J. Burroughs Robertson, with M. Sickles & Sons, was confined to his home, last week, by illness. Ed. Sickles, of the firm, spent a few days in New York.

Andrew Little, southern salesman for J. B. Bechtel & Co., spent part of last week on a rabbit gunning trip up the State. J. B. Bechtel starts this week on a trip through the Schuylkill Valley.

W. Weissman's retail store, 2024 Frankford Ave., was the scene of a fire, last week. The flames were extinguished after $300 damage had been done to the place and stock. The origin is a mystery.

John Price Wetherill, who was known to metallurgists throughout the world as the inventor of the Wetherill process of magnetic separation, died at his home in this city, last week, at the age of 63 years.

Franklin Smith, a retired gold smelter, died, last week, at the age of 63 years, at his home, 1900 Venango St., after a lingering illness. For 20 years Mr. Smith had been employed in the smelting department of the United States Mint in this city.

H. B. Rote, accompanied by his wife, spent a few days in the city, last week, combining business and pleasure. Mr. Rote came here especially to purchase new fixtures and stock for the new store which he proposes to open in Chestertown, next week.

W. C. Wilkinson, head watchmaker for S. J. Lyons, 2258 N. Front St., has been taken into partnership with Mr. Lyons in the conduct of the retail store recently opened by him at 4082 Lancaster Ave. The West Philadelphia store will be conducted under the firm name of Lyons & Wilkinson.

Frank Nelson, watchmaker, last week, resigned his position with Hoover & Smith to accept a position as watchmaker with M. Sickles & Sons. A. Root, salesman, has resigned his position with Chas. H. Hambly, 19 S. 8th St., below Market St., to accept a position as salesman for the Castelberg Jewelry Co.

Many Philadelphia jewelers are interested in the political fight in Delaware, especially since J. Frank Allee, the foremost retailer of Dover, Del., will be a candidate for re-election to the United States Senate. It is reported that his re-election will be opposed by the Du Ponts, who were successful last Tuesday.

William C. Williams, with Charles H. O'Bryon, 735 Sansom St., is receiving the congratulations of the trade upon his election, Tuesday of last week, as Common Councilman from the 18th Ward, to succeed Jacob F. Henderson, who was especially well known to members of the Jewelers' Club. Mr. Williams was elected, as had been forecasted in the last issue of THE CIRCULAR-WEEKLY, on the straight Republican ticket.

Harrisburg, Pa.

TRADE CONDITIONS.

Saturday excursions to this city on account of the new Capitol, are a big success, no less than 20,000 excursionists spending last Saturday here, and a very large number coming every day. These weekly excursions have proven of much benefit to local business men, particularly the downtown jewelers. State Capitol novelties are in much demand. It is understood that the Pennsylvania and Philadelphia & Reading Railway systems will continue these Saturday excursions as long as they pay, most assuredly over the holiday season. Local jewelers have added very materially to their stock in anticipation of a heavy season of holiday buying, and now that the elections are over, buying is expected to become greater in volume.

Mr. Lau, who had been employed at the store of P. G. Diener, has entered the service of E. G. Hoover.

L. A. Faunce, 1314 N. 3d St., recently put in a new show window, the sides of which are finished in mission wood.

Mr. Dierman, who has been employed by C. A. Carmany, Coatesville, has entered the employ of P. G. Diener as a watchmaker.

The coming session of the State Legislature will be urged to repeal the State Mercantile Tax Law and to pass a garnishee law.

Guy Herr, Lancaster, succeeds George Meade as watch repairer at the store of L. A. Faunce. Mr. Meade has gone to Watertown, N. Y.

Arthur R. Kramer, 1014 N. 3d St., is advertising his stock for sale. He will either start a new store further down town or return to his home in Carlisle.

William Edward Koch has purchased a dwelling house on McSherrystown Ave., Hanover, purely as an investment. Mr. Koch has restocked and refitted his store at 331 W. Market St., York, which will continue to be his headquarters.

P. G. Diener has leased the entire building, 408 Market St., adjoining his present store, and will take possession April 1, 1907. The property, which has a frontage on Market St. of 29 feet, extending back 210 feet to Strawberry alley, will be considerably altered, and when the repairs are completed Mr. Diener will have the largest jewelry store in the city. His lease is for a long period.

Lancaster, Pa.

Abraham Simmons, of Pirosh & Simmons, is home from a buying trip to New York.

James Oliphant, who recently opened a store at Cleveland, O., visited friends here last week. He is a former resident of Lancaster County.

E. W. Drug, years ago a representative of the Non-Retailing Co., was in this city last week looking up old friends. He now lives in Pittsburg.

Charles G. Rhoades, formerly with Louis Weber & Sons, has gone to Lewistown, Pa., to take charge of the store of the Mifflin County Jewelry Co.

J. M. Kreider, with Ezra F. Bowman's Sons, visited Harrisburg last week. Cristian M. Bowman, of the firm, paid a visit to Philadelphia last week.

C. W. Johnson, who had charge of the shipping department of the defunct firm of L. C. Reisner & Co., has taken a similar position with the H. S. Meiskey Co.

Howard Detterlein, of the Non-Retailing Co., returned last week from a trip through the west. Charles E. Foose, of the same concern, is back from a trip through the Pennsylvania country.

B. G. Kaplen, of Williamsport, who last week visited his brother-in-law, Benj. Lichtenstein, stated that he has just purchased on Market St., Williamsport, one of its finest business properties.

S. Kurtz Zook has just put in several large handsome floor cases and renovated his store, the center now being occupied by a horseshoe arrangement of cases. There are now separate departments for diamonds, gold jewelry, silverware and opera glasses.

Last Thursday W. W. Appel sent his 13-year-old errand boy to the postoffice to have a money order for $40 cashed. The lad left Lancaster with the cash, but was arrested the same evening, and all the money but 75 cents was recovered. The jeweler did not prosecute the boy.

Among the jewelers visiting this city recently were: H. F. Andrews, Strasburg; E. P. Zane, Christiana; Joshua Bogart, Baltimore; Charles Maulick, Pittsburg; J. H. Sensenig, New Holland; Lucius Walshammer, Scranton; Henry Foehl, Columbia; Jacob Fisher, Elizabethtown; George Herr, with L. A. Faunce, Harrisburg.

According to news published in the English papers in Rhodesia, a new precious stone has been discovered in that district. It resembles the topaz, which consists of aluminum fluosilicate; but is of a light blue color, which is not usually a characteristic of a topaz, and which fact casts a shadow of doubt on its classification. The value of this stone depends largely upon the favor with which it will be received by the public.

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Pittsburg.

TRADE CONDITIONS.

There has been a remarkable increase in business since the election, last week, and strange as it may appear, a distinct boom started the day afterwards, notwithstanding that the general state of business had been excellent. Following the election the Pennsylvania Railroad announced a general advance of 10 per cent. in wages, and this will cause an additional distribution of $1,000,000 a month in the Pittsburg district, the monthly payroll here having amounted to about $10,000,000. Merchants are jubilant over the prospect. Retail dealers have been especially busy and anticipate doing the largest holiday business in the history of local jewelry trade.

Word was received in Pittsburg last week from Zanesville, O., announcing that Grace W. Card had begun proceedings there for divorce against Harry S. Card, the son of the late W. W. Card, of this city.

Among the out-of-town merchants who were in Pittsburg last week buying goods were the following: W. R. Hill, Fayette City; A. Katzenmeyer, Burgettstown; Fred Kropff, Tarentum; Frank Bloser, New Kensington; C. A. File, Mars.

The business men's associations throughout Pennsylvania are advocating the passage of a law which will enable merchants to attach 10 per cent. of a debtor's wages or its equivalent. The organizations at Erie, Altoona, Sharon and elsewhere approve it.

Although it is more than five weeks since Samuel Shamberger, the Butler, Pa., jeweler disappeared, nothing has been heard of him. He went away several days before he was to have been sentenced at Butler, having been convicted of arson. The police are still hunting for him.

The Pennsylvania State Board of Trade held a meeting at Harrisburg last Friday which was represented at the meeting by the Pittsburg Board of Trade, Chamber of Commerce, and Merchants' and Manufacturers' Association. The passage of laws abolishing the mercantile tax was recommended.

The Merchants and Manufacturers' Association, which abandoned its trade extension tour through West Virginia last month, because local merchants were too busy to make up a party sufficiently large to guarantee the expenses of the trip, will make the trip next April, going as far as Charleston, taking in Fairmont and other important towns in the State.

F. X. Guth, of Coraopolis, whose disappearance from that place was recently noted in THE CIRCULAR-WEEKLY, has been heard from in Chicago. Guth is said to have written to his father in this city, and it is said that he will return here. Before he went away he secured some goods on memorandum, but he has promised to make a settlement with all his creditors.

J. Alexander Hardy last week, with many other Fifth Ave. property owners, appeared before city assessors to remonstrate against high assessments of property along that street. Mr. Hardy, who is senior member of the Hardy & Hayes Co., brought out the fact that he rents his own property at 225 Fifth Ave. and is himself a tenant, his store being only a few doors from the property he owns. Frontage on Fifth Ave. is assessed at $12,000 and $13,000 a foot front.

Bango S. Jaffe, who was brought to Pittsburg Nov. 3 by Detective Louis Leff, was up before the Grand Jury Thursday. A true bill was found against him, charging him with taking $5,000 worth of diamonds from the Castelberg Jewelry Co. As previously stated in THE JEWELERS' CIRCULAR-WEEKLY, Jaffe fled from Pittsburg and was arrested by the New York police. Many of the articles which he is alleged to have appropriated to his own use were recovered by the police, and an effort is being made to locate the balance. The Castelberg Jewelry Co.'s net loss will not amount to as much as was first supposed.

The Pennsylvania lines west have made formal announcement that they will not issue a 1,000 mileage ticket good for bearer for $20. The company is, however, selling a ticket for $25 good for the person only in whose name it is made out with a refund of $5. The Pennsylvania State Legislature will meet in January, and it is said that the railroads in this State realize that the Legislature will compel them to grant a 2-cent rate by passing the necessary legislation. Every legislator elected in the State at the recent election, with few exceptions, has promised to do so, the commercial organizations exacting from the men a pledge to carry out this programme.

North Attleboro.

Charles H. Peckham is enjoying an outing on Cape Cod.

Frank Kennedy has gone on a southern trip for the Paye & Baker Mfg. Co.

Frank O. Coombs, a well-known jeweler, was last Tuesday elected to the Massachusetts House of Representatives upon the Republican ticket.

Walter B. Ballou, of R. Blackinton & Co., who was injured several weeks ago in an automobile accident, is steadily improving, but is unable to be about.

Work is being rushed forward rapidly on the Manufacturers' building, the W. G. Clark & Co. factory, and the H. F. Barrows Co. shop. All three buildings will be ready for occupancy before spring.

Announcement was made on Friday of the dissolution of the partnership between George Robson and Percy J. Callowhill under the firm name of G. W. Robson & Co. Mr. Robson has disposed of his interest to Mr. Callowhill, but will remain in the employ of the concern until March, when he will go to England to settle up the affairs of his father's estate. Robson & Co. have been in existence several years as designers, hub and die cutters.

The Grand Jury, which convened last week at Fall River, returned an indictment against William Bebeau, Pawtucket, upon the charge of assault upon Arthur Greene, Jr., with a dangerous weapon, and with the larceny of $3,000 from the G. K. Webster Co. Bebeau, it is alleged, took a prominent part in the famous hold-up of the Webster concern's messenger boy Aug. 22. The three men got away with the bag, only to throw it away in the chase. Two men were later arrested in Pawtucket, but Bebeau was the only man against whom sufficient evidence could be secured. The trial will be held this week in Taunton.

Attleboro.

Samuel M. Einstein, head of the Attleboro Mfg. Co., is making an effort to persuade the town authorities to give better highways in the neighborhood of his big plant.

If some dealers wanting their goods in a hurry meet with a delay they can lay it up to the mail, as some manufacturers have just received mail which went by mistake to Attleboro, England.

James Corrigan, employed by the D. F. Briggs Co., died suddenly at his home last week. He was missed from his work, a messenger was sent to the house, and the body was found in bed.

Edward P. Claflin, formerly a manufacturer; William H. Lamb, of C. H. Allen & Co., and Harold E. Sweet, of the R. F. Simmons Co., were last week elected to office in the Universalist Church.

Ira Smith, traveling salesman for the Horton, Angell Co., has returned from a trip over the far western circuit. He is contemplating a change in his work, which may cause him not to visit the Pacific slope again right away.

Major Everett S. Horton and Emmons D. Guild are arranging for a reunion and banquet the day of this publication. They will gather about them a lot of comrades who, like themselves, suffered the horrors of confederate prison pens in the Civil War.

Austin Frederick Jackson, 58, Taunton, Mass., passed away last week. He came to this country from England 30 years ago, and had been one of the most responsible employes of Reed & Barton. He was an able designer and held managerial charge of a department. In January, 1905, he left to assume a similar post with Poole & Roche, holding it to his death.

Syracuse.

The building in which the Syracuse Time Recording Co.'s plant is situated on Watson and Jefferson Sts., was part of the parcel sold recently by Rhoda Feiter to Charles E. Grouse for $60,000.

Michael A. Hartigan, who filed a voluntary petition in bankruptcy last week has assets of $8,172 and liabilities of $10,918, according to the schedules filed in the petition. The value of the stock is placed at $5,672 and the accounts at $2,500. Mr. Hartigan did an instalment business at 213 S. Salina St., and has been established since 1885. He was well regarded in the trade and his failure caused somewhat of a surprise.

Affidavits have been filed with Referee Stone charging Trenor P. Judd, the bankrupt jeweler, with concealing property which should be turned over to Receiver Burke. The charges against Judd are made by the receiver and the latter claims the bankrupt, a short time ago, turned over some of his stock to S. T. Betts with intent to prefer him over other creditors; also that some of the jewelry stock was taken from the store to Judd's home, and that on Oct. 4 three trunks were shipped from the Judd home. Steps will be taken before the referee to recover stock which the receiver and some of the creditors claim should be included in the assets.

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MY specialty is buying. I know values. I quote the highest cash price because I *know* how much the goods are worth, and because I make a specialty of this very thing. If any of your customers have any jewelry or precious stones to dispose of, that you do not care to purchase yourself, send your goods and I will make highest cash offers.

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Canada Notes.

The Toronto Silver Plate Co., Toronto, Ont., is now selling at retail.

G. E. Jacques, Galgary, Alberta, is retiring from the jewelry business.

E. C. Fitch, manager of the Montreal branch of the Waltham Watch Co., was in Toronto, Ont., last week.

Out-of-town buyers who called on the Toronto, Ont., trade last week included: George Lees, of Thomas Lees & Son, and Norman Ellis, Hamilton, Ont; N. Bochmer and W. G. Young, London, Ont., and C. C. Watson, Newmarket, Ont.

J. M. Whitney is closing out his business in Woodstock, Ont., preparatory to his removal to Vancouver, B. C., which has been considerably delayed by his being unable to obtain fixtures for his Vancouver establishment owing to the rush of orders.

On account of the growing importance of the Cobalt silver mining industry the Ontario government will henceforth publish regular monthly statements of the quantities of ore shipped over the Temiskaming & Northern Ontario Railway. The official statement for October, issued Nov. 8, shows a total of 2,241,530 pounds, or over 1,120 tons.

The P. W. Ellis Co., Ltd., Toronto, Ont., just finished the prize medals for the Toronto Industrial Exhibition. One side bears the head of Lord Strathcona, Canadian High Commissioner to Britain, in unusually high relief; the reverse displays the Toronto coat-of-arms, the margin bearing the inscription, "Toronto Industrial Exhibition, 1906." The edge is entirely plain. It is a handsome and striking piece of workmanship. Five hundred are struck off in gold and silver.

New Orleans, La.

Sebastian Coci, the Italian jeweler, has fitted up his Poydras St. establishment with new fixtures for the Winter season.

The New Orleans Loan Office Co. has taken new quarters in Canal St., and the establishment has been enlarged to a great extent.

Joe Traverse, the St. Charles St. jeweler and diamond setter, who was charged with buying property stolen, in connection with a burglary committed in the house of an eccentric widow in Lapeyrouse St., has been freed of the indictment lodged against him in the First City Criminal Court. The actual burglars were sent to the Criminal District Court for trial, but upon their testimony, Mr. O'Donnell, the assistant district-attorney, dismissed the count against Mr. Traverse.

The report that the United States Government would not allow the battleship *Louisiana* to come to this port to receive the silver service now being made for her caused something of a falling off in contributions toward the fund for the costly present. However, the unequivocal statement of Secretary Bonaparte to the effect that the ship would be sent here whenever the citizens desired has had the result of booming up things once more. Of the total cost of $12,500 about $9,000 has already been collected. The balance the committee thinks will soon be forthcoming. The service is to be placed on exhibition in the show windows of Coleman E. Adler's Canal St. store, where all the citizens may view it before it is finally turned over to the battleship.

Omaha.

C. L. Shook, of the Shook Mfg. Co., is now making a western trip.

Harry Harmon, Afton, Ia., has sold his business interests to A. Lee.

A. L. Hockett, Red Oak, Ia., has sold his business to J. E. Carmichael.

S. W. Lindsay is renovating his store and making alterations for the holiday season.

Sol. Bergman has been confined to his home recently with an attack of stomach trouble.

R. J. Kewin, Griswold, Ia., accompanied by his wife and son, spent a few days in this city last week.

Jos. Wilson, Cleveland, O., was the guest last week of his uncle, W. H. Valhowe, of the Shook Mfg. Co.

Grover Peterson, with the Sol. Bergman Jewelry Co., is home from a business trip through the northwest.

Herman Leffert, formerly located in Council Bluffs, Ia., has gone to Portland, Ore., where he has opened a store.

Fred. Brodegaard & Co. have installed new fixtures, show cases, and made general improvements in their store on S. 10th St.

The following out-of-town jewelers were in this city last week purchasing stock: L. E. Spence, Bladen, Nebr.; W. B. Graves, Elkhorn; C. Straehle, Stanton; Mr. Sampson, of Farnham & Sampson, Blair; Mr. Gibson, Dixon; and R. D. Arnold, Coin, Ia.

Minneapolis and St. Paul.

Guy Troley has taken a position with M. L. Finkelstein, St. Paul.

The E. A. Brown Co., St. Paul, has moved into its handsome new quarters at 87-89 E. 6th St.

William Birkenhauer, brother of Henry Birkenhauer, Minneapolis, died, last week. Interment was at St. Peter, Minn.

Rentz Bros., Minneapolis, are about to install a hot water heating plant in their manufacturing jewelry establishment.

A. L. Washburn, formerly with the Minneapolis School of Watchmaking, is now with the Stone School, in St. Paul.

A. I. Cohen, a pawnbroker, engaged in business at 220 Washington Ave. S., this city, is a patient at St. Barnabas' Hospital as the result of a conflict, last Wednesday night, with an unknown assailant, who, Mr. Cohen says, robbed him of a tray of valuable watches.

Among the out-of-town jewelers in Minneapolis and St. Paul, recently, were: J. E. Geiwitz, La Crosse, Wis.; A. J. Klimek, Little Falls, Minn.; G. R. Simons, Langford, S. Dak.; F. W. Harper, Renville, Minn.; Paul T. Hunziker, Jordan, Minn.; L. H. Bruns, Anoka, Minn.; A. J. Rost, St. Peter, Minn.

In the late election one jeweler was successful in his contest for office, and two were defeated. C. F. E. Peterson, formerly in business in South Minneapolis, was elected a member of the Park Board. E. J. Bronson, Prohibition candidate for the School Board, and Charles M. Erickson, Public Ownership candidate for alderman, from the Sixth Ward, were defeated. In St. Paul, Jesse Foot, formerly with M. L. Finkelstein, was re-elected county treasurer.

Connecticut.

R. M. Mansfield, Wallingford, is rejoicing over the advent of a little baby daughter, born about a week ago.

H. B. Beach and H. Kayser have assigned to the International Silver Co., Meriden, a new design on a metal dish.

P. T. Ives and T. P. Dunne, Meriden, have been appointed appraisers of the jewelry left by the late Mrs. Martha C. Noxon, of Brooklyn, N. Y.

P. B. May, traveling representative of the International Silver Co., Meriden, has returned from a four weeks' trip in the interest of the concern.

E. B. Lapham, of the New York office of the Seth Thomas Clock Co., returned home on Tuesday of last week, after a brief business trip to Thomaston.

Geo. W. Fairchild & Sons, Bridgeport, on Wednesday celebrated the 41st anniversary of their business career. The store was opened to the public Nov. 14, 1865.

The Thrasher Clock Co., South Manchester, recently held a meeting in the office of the concern in the Manchester *Herald* building, and elected a board of directors.

Thomas D. Bradstreet, a director of the Seth Thomas Clock Co., Thomaston, is receiving the congratulations of his many friends owing to his recent election to the office of State Comptroller.

Sir Thomas Johnstone Lipton, the English yachtsman, was the distinguished member of a trolley party which visited the watch factories of the New England Watch Co. and that of the Scovill Mfg. Co., Waterbury, last Thursday.

The widow of W. P. Morgan, formerly of the Morgan & Allen Co., San Francisco, Cal., and her daughter, Miss Lottie Morgan, were entertained at a complimentary dinner given in their honor last Wednesday, at the home of George H. Wilcox.

Chester Kelsey, father of O. S. Kelsey, general purchasing agent for the International Silver Co., Middletown, died Tuesday of last week in Higganum, after a short illness. The deceased had been engaged in business in Middletown for over half a century.

T. I. Gwillim & Son, Bristol, have moved from the old Postoffice building into newly furnished quarters in the Root block. The optical department will be in the central part of the store, where a new dark room has been fitted up. Mr. Gwillim, the senior partner, has been identified with the jewelry business in Bristol since 1875.

The commission appointed to purchase the silver service for the battleship *Connecticut* met last Wednesday at the Capitol, and discussed matters connected with the presentation of the service at the Brooklyn Navy Yard, Nov. 21. At the time of the presentation a set of colors for the ship will also be given by the children of Norwalk.

Ho, for the Holidays!

STOCK GREATLY ENLARGED

MOST ATTRACTIVE DISPLAYS

ALL GOODS GUARANTEED

IT IS A POINT with us not only to meet the usual and ordinary demands of trade, but also to make *unusual* and *extraordinary* provision for *special occasions*. Such a special occasion is afforded by the "*Holiday Season.*" Every department shows that we have risen to the occasion.

Every line is unusually complete—glowing with the most attractive goods. Every line has had as close, individual attention as if it constituted the whole business. Foresight in buying enables us to quote

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Manufacturers and Jobbers. Complete Material Department

373 WASHINGTON STREET, - - - - - BOSTON, MASS.

Our Traveling Representatives



Mr. Brown, who has succeeded Mr. Dana as traveling representative for Carter, Howe & Co., was in San Francisco, Cal., for the past few days.

Henry M. Abrams, of the Henry M. Abrams Jewelry Co., San Francisco, Cal., was in Los Angeles for a few days, last week. Edward Innes, of the same house, has left for a tour of the south.

The following traveling representatives visited the trade in Lancaster, Pa., recently: Horton, Whipple, Brown & Dean Co.; Ferd. Dilsheimer; H. B. Bliss, Gorham Mfg. Co.; A. W. Bogart, Waterbury Clock Co.

Traveling representatives in Denver, Colo., last week, included: S. W. Abbey, E. Ira Richards & Co., G. Fred Perry, F. H. Sadler & Co.; C. C. Offerman, William Smith & Co.; H. A. Reachman, Joseph H. Fink & Co.

Mr. and Mrs. Nat. Shiman, of Shiman Bros. & Co., arrived in San Francisco, Cal., a few days ago and are stopping at the Majestic. Mrs. Shiman is enjoying the western wonders while Mr. Shiman is paying his respects to the local trade.

The following traveling representatives were in Toronto, Ont., last week: George B. Kenrick, Reed & Barton; J. R. S. McLernon and T. P. Birchall, John Round & Son, Ltd., Sheffield, Eng.; Mr. Graham, W. R. Humphrey, Sheffield, Eng.; J. H. Paine, George Westenholme, Sheffield, Eng.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: Fred J. Foster, Unger Bros.; Mark Franklin, Bradley Ring Co.; Walter S. Noon, Cory Bros. Co.; Thos. E. Rogers, Riker Bros.; J. Rothschild, Kaffeman, Rothschild & Co.; Wm. J. McQuillen, Mount & Woodhull; R. H. Schley, Sloan & Co.; L. E. Smith, M. B. Bryant & Co.; George Goldberg, Untermeyer-Robbins & Co.; Melville Untermeyer, Chas. Keller & Co.; Wm. J. Tighe, Eisler & Laubheim; Emil Pick, Hammel, Riglander & Co.; H. W. Raymond, Worthington & Raymond; W. A. Moore, F. W. Gesswein Co.; R. B. Carr, Link & Angell; G. Fred Perry, F. H. Sadler & Co.; R. T. Kleckner, Theo. W. Foster & Bro. Co.

Among the out-of-town traveling men who, last week, visited Pittsburg, Pa., were the following: F. C. Winship, H. C. Fry Glass Co.; Mr. Strandberg, Sykes & Strandberg; George H. Remington, Maintien Bros. & Elliot; Mr. Somes, Bates & Bacon; Mr. Fisher, Furbish, Swift & Fisher; S. C. Corbin, Waterbury Clock Co.; H. B. Bliss, Gorham Mfg. Co.; H. S. Spang, E. Ingraham Co.; L. Barnet, L. Barnet & Co.; G. Y. Williams, Robeson Cutlery Co.; H. N. Van Bergen, Snow & Westcott; J. F. Dean, Reed & Barton; R. H. Schley, Sloan & Co.; De Forest Ely, Barbour Silver Co.; J. E. Simonson, Ludwig Nissen & Co.; Fred J. Foster, Unger Bros.; Joseph Rosenberg, Louis Strasburger's Son & Co.; Mr. Currin, Optical Mfg. Co.; A. H. Oakley, Thornton Bros. Co.; Charles T. Dougherty, Wm. L. Sexton & Co.

Traveling representatives who called on the trade in Omaha, Nebr., last week, included: E. E. Spaulding, Allsopp Bros.; a representative of the Bassett Jewelry Co.; W. S. Willis, Gorham Mfg. Co.; W. B. Howe, Bradley & Hubbard Mfg. Co.; J. Arthur Connor, Edmond E. Robert; R. T. Kleckner, Theo. W. Foster & Bro. Co.; A. S. Riley, Mandeville, Carrow & Crane; Mr. Mednikow, J. Mednikow & Co.; Wm. J. Tighe, Eisler & Laubheim; G. W. Finckenauer, Alvin Mfg. Co.; J. Rothschild, Kaffeman, Rothschild & Co.; Wm. Strauss, Louis Kaufman & Co.; S. W. Abbey, E. Ira Richards & Co.; Thos. E. Rogers, Riker Bros.; Fred. C. Kopf, Powers & Mayer; Jos. Lendan, Katz & Lendan Co.; Chas. T. Ahlborn, Kluge & Altmann; J. I. Minteer, S. B. Champlin Co.; W. S. Noon, Cory Bros. Co.; Robt. S. G. Edwards, Whiting Mfg. Co.; Harry Leitstein, Herman Scheuer.

Traveling salesmen visiting Boston, Mass., during the week, included: Harold G. Tinckler, Bride & Tinckler; William Huger, William Huger & Co.; Julian G. Hall, Carrington & Co.; John A. Abel, Abel Bros. & Co.; C. H. Crane, Strobell & Crane; C. F. Duffy, Enos Richardson & Co.; W. H. Thornton, Henry A. Kirby; John D. Dalzell, J. D. Dalzell & Co.; Samuel Howland, Joseph Frankel's Sons Co.; George A. Neumann, Alling & Co.; L. Henry Jurgens, Snow & Westcott; Benjamin Griscom, Bippart, Griscom & Osborn; D. D. Brokaw; W. F. Cory, Cory Bros. & Co.; Mr. Cellini, Cellini Mfg. Co.; George Osborn, William Smith & Co.; Mr. Royce, Dodd & Co.; David Young, White & Young; Mr. Staudinger, Charles Weller & Co.; E. M. Knapp, J. A. & S. W. Granbery; Mr. Sansbury, Sansbury & Nellis; Mr. Burgessor, Krementz & Co.; Mr. Keller, Keller Mfg. Co.; Henry Grenthal, Albert Lorsch & Co.; Mr. Dreher, Jr., King & Dreher.

Among the traveling representatives who called on the trade in St. Louis, Mo., last week, were the following: F. R. Horton, Carter, Howe & Co.; Fred J. Foster, Unger Bros.; C. A. Hulstrom, International Silver Co.; C. V. Schuyler, Dominick & Haff; H. C. Rowbotham, Schrader-Wittstein Co.; R. H. Schley, Sloan & Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; Thomas E. Rogers, Riker Bros.; Leo Heilbrun, L. Engel Co.; C. B. Bartlett, Whiting Mfg. Co.; Mark Franklin, Bradley Ring Co.; D. Zimmerman, Zimmerman, Rees & Co.; W. H. Gregory, Strobell & Crane; O. H. Hull, Pairpoint Corporation; T. S. Sturgis, Perley Bros.; R. B. Carr, Link & Angell; Mr. Thompson, J. B. Bowden & Co.; J. Williams, Fera & Kadison; M. Kornberg, Wagner Mfg. Co.; C. T. E. Smith, Reed & Barton; J. Arthur Connor, Edmond E. Robert; Charles E. Sutton, Flint, Blood & Co.; W. A. Moore, F. W. Gesswein Co.; W. H. Hulbert, American Optical Co.; J. A. Limbach, Theodore W. Foster & Bro. Co.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Helmer Thompson, F. H. Noble & Co.; Mr. Ettinger, Gattle, Ettinger & Hammel; H. T. Lambard, Gorham Co.; Theodore L. Lyons, Lyons Gem Co.; Vincent W. Henderson, Crane & Theurer; R. H. Schley, Sloan & Co.; E. G. Seymour, Shepard Mfg. Co.; C. V. Schuyler, Dominick & Haff; Lewis P. Cook, S. Sternau & Co.; A. N. Dorchester, Chapin & Hollister Co.; J. F. Dean, Reed & Barton; James R. Palmer, Henry A. Kirby; Walter S. Noon, Cory Bros. Co.; F. L. Pettee, Waterbury Clock Co.; Lee Strauss, C. P. Goldsmith & Co.; C. W. Hickock, Gorham Co.; Leo Henle, Sussfeld, Lorsch & Co.; Alberto Schweizer, Ansonia Clock Co.; Adolph Weiss, Heinrich, Hermann & Weiss; A. Kaufman, Ingomar Goldsmith & Co.; J. M. Curtis, Meriden Silver Plate Co.; A. H. Oakley, Thornton Bros. Co.; Mr. Fisher, Furbish, Swift & Fisher; L. Smith, Bippart, Griscom & Osborn; W. R. Eliot, Meriden Cut Glass Co.; Lucien Rockwell, Poole Silver Co.

Cleveland.

The Wardell Co. recently sold out to E. I. Bailey, Thomas Bradley and Mr. Mequilet, who will continue the business under the old name.

Charles Jackson, a colored porter at the store of the F. B. Lewis Jewelry Co., in the Colonial Arcade, was arrested last week on the charge of stealing two diamond rings worth $30 and a fountain pen from his employers. The man was held for trial.

The jewelry smuggled into this country by Mrs. Cassie Chadwick was finally declared forfeited to the United States by Judge Taylor in the United States Court here recently. The goods will be sold by the United States Marshall at auction.

The boy who found the package of jewelry lost by Morris Kirsch, a jewelry salesman of New York, was given $25 as a reward for his honesty. The finder, Joseph Eddy, is 14 years old, and picked up the bag on his way home from work, but did not know the contents were valuable until he saw the account of the loss in the local papers.

Chas. A. Morris, Odessa, Mo., has discontinued business.

Boston.

Walter A. Perry, president of the Perry-Aldrich Co., is in New York State on a business trip.

Joseph Sonnabend, 224 Hanover St., has been succeeded by the Puritan Jewelry Co., Julius Beal, manager.

R. S. Sanderson, with the Shreve, Crump & Low Co., has been in New York for a few days on a buying trip.

M. N. Smith, of the Smith, Patterson Co., accompanied by Mrs. Smith, has been in New York during the past week.

Charles S. Patten has succeeded to the position of gold jewelry buyer and department head formerly occupied by the late Edwin H. Poor, for a number of years with the Shreve, Crump & Low Co.

Charles E. Kattelle, who has retained an office at 24 Tremont St. since closing out his business and selling his lease at that location, will have quarters hereafter in room 202, Kimball building, Tremont St.

The directors of the Waltham Watch Co. have declared initial semi-annual dividends of 1½ per cent. and 3 per cent. respectively on the common and preferred stocks. The preferred dividend is payable Dec. 3 to stock of record Nov. 10; the common dividend is payable Jan. 1 to stock of record Dec. 10.

William Whalen, the man who was caught in the act of stealing a diamond at the store of the Thomas Long Co. two months ago by R. Kelsie McKeen, of the diamond department, but escaped from the store before his arrest could be effected, was captured recently in New York and held for return to Massachusetts for trial.

The fourth meeting of the creditors of Herbert W. Richards, formerly in business under the name of George H. Richards, Jr., & Co., will be held Nov. 23 at the insolvency court in Boston. This is an old failure, and the assignees now ask permission of the court to present a final account and declare a final dividend in the case. E. A. Bigelow, treasurer of the E. Howard Clock Co., is one of the assignees, and R. R. Gilman, a Boston attorney, is the other.

Buyers in town during the week included: William Senter, Portland, Me.; E. M. Flint, St. Johnsbury, Vt.; Geo. E. Marshall, Middlebury, Vt.; J. W. Hershoff and G. A. Schmidt, Lawrence; F. R. Johnson, Campello; U. C. Smith, Brockton; J. P. Farrington, Kingston; Joseph Lajoie, Worcester; Hollis S. Howe, Concord; F. E. Cadwell, Ashburnham; Walter Peterson, Brant Rock; Starr C. Hewitt, Salem; J. H. McGovern, Haverhill; R. S. Hunt, Foxboro; C. W. Clough, Pawtucket, R. I.; E. White, Rutland, Vt.

One of the most interesting pieces of trade literature ever issued to the jewelry trade is the new tool and material catalogue issued by Swartchild & Co., 134-138 Wabash Ave., Chicago. Most tool and material houses are satisfied to issue a catalogue of regulation size, but this interesting publication is double the size of any similar book heretofore issued. Each page measures 10 x 13½ inches, and there are 432 pages in all, illustrating over 20,000 articles. The catalogue is a fine example of bookmaking and shows skill in all the details of its intricate compilation.

GORHAM SILVER

¶ The Gorham Company direct attention to the unusually complete assortment of Gorham Silverware which has been prepared with special reference to the approaching holiday season.

¶ It is, however, necessary to reiterate that while every endeavor will be made to fill all orders promptly and comprehensively it is impossible to guarantee delivery in the case of those received at the last moment.

¶ The Jewelry Trade are therefore urged to reach an early decision as to the articles of Gorham Silver they require to complete their stocks of articles intended for the holidays, and to notify the Company of their requirements without unnecessary delay.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 23 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
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THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

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Few Jewelry Failures During October.

FAILURES in the jewelry trade during the month of October were less in number and amount of liabilities than they had been in the corresponding month of any previous year in the past decade, and if the commercial insolvencies indicate the general condition of the retail trade the position of the jewelers throughout the country is better, on the average, than it has been for many years past at the beginning of the holiday season. According to *Dun's Review* there were but six insolvencies among the jewelry and clock dealers last month, and the entire liabilities amount to $16,165, or an average of $2,694.

How the figures of last month will compare with the figures of previous years will be seen from the fact that there were 10 failures in October, 1905, with liabilities of $16,472; five failures in October, 1904, with liabilities of $112,003; 11 failures in October, 1903, with liabilities of $201,954, and 14 failures in October, 1902, with liabilities of $46,664.

The total commercial failures of October in all lines of trade were 838, with liabilities of $10,553,714 as against 852 in October, 1905, with liabilities of $6,751,992.

Beware the Check and Money Order Swindlers.

THE capture in Pittsburg of a man alleged to have swindled merchants with worthless checks, and the recent capture in Ohio of a money order swindler, served to call attention to the great carelessness of many jewelers in accepting checks, drafts and money orders without first making thorough inquiry as to their validity or genuineness. In not only a large number of instances did the jeweler part with his property on the presentation of the bogus order, but in some cases he gave the swindler a considerable amount of cash in change. Truly, as one prosecuting officer said when his attention was called to some of these transactions, the victims deserved no consideration or pity, and were it not for the sake of the community and the general protection of other merchants he would not lift a hand to punish the swindler.

In some sections check swindlers have been going around the country practicing in a way that makes a local bank a partner in their work or a co-victim with the merchants on whom the game is played. With a check on a bank in another State, the swindler opens an account in a local bank and then proceeds to draw upon it before the foreign check has time to come back. Sometimes a merchant will telephone to the bank and is satisfied when he learns that the swindler has opened an account; but the careful merchant should do more than this—he should ask how long the bank has had the account. With a postoffice money order the usual trick has been to buy an order for a few cents and then raise it to $25 or $50, but, as an Ohio postmaster well showed in his recent warning to the trade against the operations of these swindlers, no merchant should be deceived by a raised order, as every postoffice order bears, upon the side, printed figures showing the maximum amount in dollars for which the order may be cashed. As all figures above this amount have been torn off by the postmaster issuing the order, this verification can in no way be counterfeited or forged. The merchant has therefore only to look on the side of the order to see if the amount of the face is within the amount printed on the side.

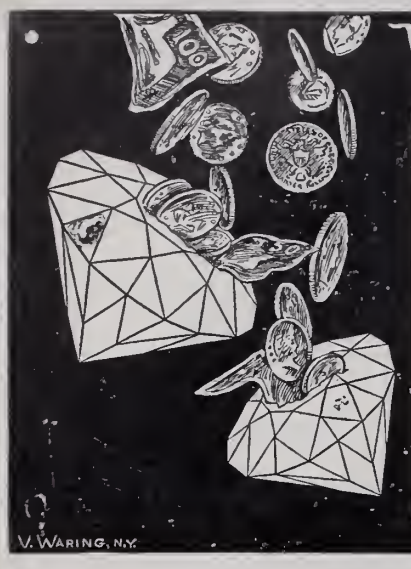
Jewelers in particular should be especially careful in dealing with strangers who offer money orders and checks, because the jeweler is the especial prey of swindlers of this character; first, because the large intrinsic value of the stock which he carries, and second, because most of the articles which the swindler may buy, gold or diamonds, can be quickly converted into cash at a slight discount from their purchase price. While the authorities have been successful in capturing some of the men who have been operating, there is no doubt that there are others still at large, and it therefore behooves the retail merchants of this trade not only to act with care in every case where a check or money order is presented by a stranger, but to take special pains to caution their clerks as to the danger or risk that lies in accepting anything but cash in payment for sales.

Important Congress of Jewelers Recently Held at Paris, France.

A MOST important congress of jewelers' societies was held in Paris, France, on Oct. 15, 16 and 17. The gathering was more technically of the Federation of the Syndical Chambers of Retail Jewelers, which correspond almost directly to the local jewelers' associations of this country, and it was also attended by representatives of watch and clockmakers, gold and silversmiths of France. At the opening session a number of societies were admitted to the Federation, namely, those of Lois et-Cher, Aisne, Saone et-Loire, Meuse, Gard, and the Horological Union of Brioude.

Many important questions were discussed, among others the use of the word *titre* (standard), several speakers suggesting that the congress declare against the use of the word by any house. The question of wholesalers retailing seemed to be considered as important in France as it has been in the United States and England, and the opinion was expressed that most of the harm that had been done grew out of the practices of jewelers sending their retail customers directly to wholesalers when they did not have in stock the articles wanted. A third question was in regard to the sale of branded or named watches, it being the general opinion that the retail dealers would do all they could to prevent manufacturers from naming and advertising watches under names, and an effort should be made to suppress the "named" watch in every possible way. The question of the Federation establishing an insurance against accident was also discussed at length, as was the matter of falsely named stones and jewels. Altogether, a considerable amount of work was accomplished and all who attended expressed themselves as being highly pleased with the results of the congress. The meetings were held at the Civil Engineers' Hotel, 19 Rue Blanche.

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Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

For the sum of $10 (payable in advance), a daily list will be mailed or delivered, during the Fall season (Aug. 1—Dec. 15), to the offices of those desiring this service.

ALBANY, N. Y., F. W. Hoffman, Navarre.
ALTOONA, PA., J. Berman, Broadway Central.
ATLANTA, GA., Mr. Schaul (Schaul & May), 673 Madison Ave.
BLOOMSBURG, PA., G. W. Hess, Churchill.
GOSHEN, N. Y., A. O. Snow, Cosmopolitan.
HARRISBURG, PA., W. M. Worcester (Dives, Pomeroy & Stewart), 2 Walker St.
JAMESTOWN, N. Y., F. L. Chase, Grand.
MERIDEN, CONN., J. J. Killeen (A. S. T. Lomas), Normandie.
MONTREAL, CAN., W. M. Birks (Henry Birks & Sons), Grand Union.
NEWARK, O., W. H. Mazey (H. H. Griggs Co.), Imperial.
NORTH ADAMS, MASS., L. E. Higley, Albert.
OMAHA, NEBR., P. H. Johnson (Hayden Bros.), Albert.
OWEGO, N. Y., W. L. Hoskins, Westminster.
READING, PA., H. Eisenberg (Dives, Pomeroy & Stewart), Earlington.
ROCHESTER, N. Y., E. Shenks (McCurdy & Norwell), Herald Sq.
SCRANTON, PA., Samuel Radin, Broadway Central.
TERRE HAUTE, IND., M. E. Herz (A. Herz Dry Goods Co.), Woodstock.

Buffalo, N. Y.

Nelson A. Soggs, a Niagara Falls jeweler, published a letter last week in local papers to all voters asking them to vote for the best man, irrespective of party creed or blood.

Chas. Langden, of this city, recently began a suit against Philip M. Reilly, Holland, for $20,000 damages on the charge of alienating the affections of the plaintiff's wife, from whom he has just procured a divorce.

Detectives last week took into custody Henry E. Reimer, 23 years old, who, they claimed, had been selling cheap imitation diamond studs and rings for $20 apiece. The man was arrested while showing his wares to a crowd watching the election returns.

Word was received from Niagara Falls last week to the effect that the customs authorities there had caught two Syrians, a man and a woman, attempting to smuggle a large quantity of watches, rings and pins into this country. The pair had come from Montreal to Toronto, and then to this country, and had been detained because they suffered from trachoma. The detention led to the discovery of the jewelry, which was seized, and the Syrians were then sent back to Canada.

While A. C. Gongwer, Hart, Mich., was displaying several rings to Miss Ellen Henion, aged 19 years, he dropped a cork from a bottle with which he was about to test the rings. He stooped to pick up the cork, and when he arose found that $40 worth of rings had disappeared. The girl was accompanied by two young boys. The three were taken into custody charged with the theft. The police claim they have found some of the rings.

New York Notes.

Robert Samuel Cooke, who had charge of the silver department of a Brooklyn warehouse company, died last week at the residence of his son, 860 Hancock St., in that borough.

William Jones, well known among jewelry workers, died of neuralgia of the heart at the home of his mother, 98 Barclay St., Newark, N. J., Thursday morning. The deceased was in the employ of Durand & Co. for 27 years.

Vincent Dwyer, representing the John Holland Gold Pen Co., Cincinnati, O., is now located at 82 Duane St., New York. Mr. Vincent was for some time a representative of the E. Howard Hunt Pen Co., Camden, N. J.

Jefferson M. Levy, who has been among the first to get information in relation to developments in the Premier mine in South Africa, said yesterday that he did not believe the report of the recent finding of a stone larger than the Culinan diamond.

Sanford & Bennett, 51 Maiden Lane, manufacturers of the commercial fountain pen, have purchased the gold pen shop of Edward Grau, 18 Spruce St. The firm is increasing its manufacturing capacity and has already added new machinery. The two plants will be consolidated as soon as larger quarters can be obtained

Creditors of Hyman Gattle, whose bankruptcy proceedings have been pending for several years, are to meet Thursday at 3 o'clock in the office of John J. Townsend, referee in bankruptcy, 45 Cedar St., in order to receive bids on certain pendants and rings. The jewelry has been on inspection in the office of the trustee, Simon T. Stern, 41 Park Row.

The Waterman Realty Co. has purchased the building at 10 Cortlandt St., New York, a portion of which is occupied by the L. E. Waterman Co. L. E. Waterman holds a small amount of stocks in the Waterman Realty Co., but there is no connection between the two companies. The Realty Co. was allowed to use the Waterman name as a courtesy.

Before the Board of United States General Appraisers testimony will be taken Dec. 6 in relation to the importation by Tiffany & Co. of a quantity of silver belts, buckles, coat clasps and chatelaine bag frames. Collector Stranahan assessed the articles as jewelry, claiming a 60 per cent. duty. The importers claim that the duty should be 45 per cent., the rate for manufactures of silver.

In the daily papers was an advertisement, one day last week, asking for information as to the whereabouts of Robert Castelberg, formerly with the Castelberg National Jewelry Co., Washington, D. C. The advertiser was Mrs. Castelberg, 515 Harrison St., Seattle, Wash. The disappearance of Mr. Castelberg was noted in THE CIRCULAR-WEEKLY, Dec. 6, 1905. It was announced subsequently that all financial claims against him had been settled by relatives.

At the regular meeting of the Board of Directors of the Jewelers Board of Trade, held Nov. 8, the following firms were elected to membership: American National Jewelry Co., Chicago; James E. Blake Co., Attleboro, Mass.; Borrelli & Vitelli, New York; C. F. Breitenbach & Co., Chicago; Electric Chain Co., Attleboro, Mass.; Goldman Bros., Chicago; J. L. Moore & Sons, Atlanta, Ga.; Henry Paulson & Co., Chicago; Schless, Brod & Co., New York.

Nathan Berger, 132 Canal St., heard a scratching against the glass pane of his show window last Wednesday night. Stepping outside he caught a young man trying to cut the window with a diamond glass cutter. The jeweler grappled with the stranger and called for help. The young man was taken into custody, and gave his name as Max Yaskowitz, of West 5th St., Coney Island. The prisoner was held on the charge of breaking the window. Mr. Berger did not care to make a charge of attempted burglary.

The Shiman-Miller Mfg. Co., 144 Maiden Lane, is about to move its jewelry factory to more commodious quarters at 391 Mulberry St., Newark, N. J. The business has outgrown its present home. New machinery and furnishings will be added to those moved from this city. The floor room in the Newark factory will comprise about 5,000 feet. An increase in the number of employes will be necessitated by the added facility for work. Simon Shiman will be in charge of the new factory. The New York office of the company will be with Shiman Bros. & Co., 87 Maiden Lane, who will continue business as usual at their present address.

Several sessions have been held in the last week in the bankruptcy case of Soloman Urbach, diamond dealer at 49 Maiden Lane. The creditors presented before Referee Francis K. Pendleton further testimony in the effort to show that Mr. Urbach's story of the loss of diamonds valued at $40,000 in a sleeping car was not true. The proceedings before the referee have continued several weeks and a vast amount of testimony has been taken. The question for the referee to determine is whether or not an order should be issued directing Urbach to turn over to the trustee in bankruptcy the missing diamonds or the equivalent in cash. If the creditors get such an order, Urbach would have to obey or be liable for contempt of court.

Conrad Schicklering, who was the president of Schickerling Bros. & Co., the corporation now in bankruptcy, appeared Friday in the Jefferson Market Police Court, where the case charging him with grand larceny was set for trial. Because of other matters taking up Magistrate Whitman's time, he adjourned the hearing until Nov. 27, at 2 P. M., in the Tombs Police Court. The case has been repeatedly adjourned. Recently Mr. Schickerling sent word to some of the creditors that he proposed to settle the civil claims. His offer, as he explained it, was to manufacture and turn over to these creditors jewelry which they could sell and retain commissions with which to satisfy the debts. As far as is learned, none of the creditors accepted this offer.

From Cleveland, O., comes a report that Morris Kirsch, a jewelry salesman of New York, lost and subsequently recovered a quantity of his samples valued at several hundred dollars. According to the story, Mr. Kirsch, who carried his samples in a green hand bag, missed them soon after he had taken lunch in a restaurant in that city. He did not know whether they had been taken from the table on which he placed them, beside him, as he was eating, or they had been lost after he had left the eating house. He notified the police and the local papers published an account of the loss. A 14-year-old boy named Joseph Eddy returned the bag to the salesman, who was stopping at the Hotel Euclid, the following day. The boy said that he had found the bag on the street on his way home from work. He did not open it until he went home and showed the bag to his mother. She opened it, and out rolled 25 rings set with diamonds, four stick pins and an Eagle button with a diamond setting. The mother read of the salesman's loss in the morning paper, and sent the boy with the jewelry to the salesman, who gave the lad $25 as a reward.

David Kaiser, of David Kaiser & Co., 12 John St., will celebrate to-morrow the 40th anniversary of his connection with the jewelry trade. Twenty-eight of the 40 years he passed as a traveling salesman. He began his career Nov. 15, 1866, as an errand boy with Louis Strasburger & Co., then at 11 Maiden Lane. Within a few years he worked up to a position of trust and was sent out as a salesman. For 22 years he was connected with that firm. In January, 1888, Mr. Kaiser, together with the late Fred. W. Lewis and Adolph Luthy, formed a partnership under the style of Lewis, Kaiser & Luthy, and located at 35 Ann St., as manufacturing jewelers and diamond dealers. They continued in business until 1896, when Mr. Luthy died. As an outgrowth of this partnership the present firms of David Kaiser & Co. and F. W. Lewis & Co. were formed, Mr. Kaiser continuing the manufacturing jewelry line and Mr. Lewis the precious stone line. Factory Inspector Wm. Ford gave the Kaiser factory on John St. a percentage of 100 at the last inspection. Sixty-two men are employed in the former shop, some of whom have been with Mr. Kaiser 26 years.

Most of the creditors of Chas. A. Weber, diamond dealer at 320 Fifth Ave., against whom a bankruptcy petition was filed, as related in the issue of Oct. 24, have agreed to advance an amount of cash equal to 25 per cent. of their claims for the purpose of redeeming stock which is now held by pawnbrokers. The money is to be turned over, if the agreement becomes effective, to John R. Keim, the receiver, who will get the jewelry and sell it. From the proceeds he will then refund the 25 per cent. assessment and the surplus will be added to the bankrupt's estate for final distribution among the creditors. At the recent creditors' meeting the figures were presented, showing total liabilities on Weber's part of $80,000, of which one-half was due on jewelry obtained on memorandum. On the $40,000 worth of memorandum jewelry he had obtained about $10,000 from pawnbrokers. Most of the tickets for this merchandise have been returned by the receiver to the owners, enabling them to redeem the articles from the pawnbrokers. The other class of jewelry, also valued at $40,000, which Weber had obtained on credit he

(*New York Notes continued on page 79.*)

IN THE HEART OF THE JEWELRY DISTRICT.

Guardian Trust Company,

170 BROADWAY, COR. MAIDEN LANE, NEW YORK.

Capital and Surplus - Over $1,000,000

Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

FRANK W. WOOLWORTH, President.
GEORGE W. FAIRCHILD, Vice-President. LATHROP C. HAYNES, Secretary.
CHARLES L. ROBINSON, Vice-President. ALFRED M. BARRETT, Asst. Sec'y.

Prominent Jewelers Among our Directors: LUDWIG NISSEN. A. K. SLOAN. LEOPOLD STERN.

THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,100,000.00.

ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS - - - - Cashier.
JOHN H. CARR - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

H. P. DOREMUS, Cashier W. H. STRAWN, Ass't Cashier

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,100,000. Deposits over Fourteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper

THE MERCANTILE NATIONAL BANK

OF THE CITY OF NEW YORK

195 BROADWAY

Capital
$3,000,000

Founded 1850

Surplus
$3,000,000

OFFICERS

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MILES M. O'BRIEN, Vice-President.
WILLIAM H. TAYLOR, Vice-President.

JAMES V. LOTT, Cashier.
EMIL KLEIN, Assistant Cashier.
ALFRED W. DAY, Assistant Cashier.

STATEMENT AT CLOSE OF BUSINESS, SEPTEMBER 4th, 1906

RESOURCES		LIABILITIES	
Loans and Discounts	$18,059,467.54	Capital Stock	$3,000,000.00
U. S. Bonds	1,758,212.50	Surplus and Undiv. Profits	4,648,663.78
Bonds to Secure U. S. Deposits	310,000.00	Reserve for Taxes	46,370.19
Furniture and Fixtures	87,495.36	Bank Notes	1,542,500.00
Real Estate and Securities	2,173,398.60	Deposits	22,016,823.77
Due from Banks and Bankers	1,771,648.37	U. S. Bond Account	105,000.00
Cash	7,199,135.37		
	$31,359,357.74		$31,359,357.74

DIRECTORS

CHARLES P. ARMSTRONG
WILLIAM BALLIN
WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
WILLIAM J. CURTIS
FREDERICK L. ELDRIDGE
EDWIN GOULD
EDWARD T. JEFFERY
JOHN F. KEHOE
EMANUEL LEHMAN
SETH M. MILLIKEN
CHARLES W. MORSE
HARRY F. MORSE
BENJAMIN NICOLL
MILES M. O'BRIEN
AUGUSTUS G. PAINE
DICK S. RAMSAY
ADOLPH RUSCH
GEORGE H. SARGENT
WILLIAM SKINNER
ABRAHAM STERN
WILLIAM H. TAYLOR
ERNST THALMANN
EDWARD R. THOMAS
ROBERT M. THOMPSON
WARNER VAN NORDEN
ISAAC WALLACH
JOHN SKELTON WILLIAMS
RICHARD YOUNG
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Bigalke & Eckert Co.

Importers of Watches,

No. 1 Maiden Lane, New York.

Ladies' and Gentlemen's Flat and Ultra Flat Watches in Plain and Decorated Styles.

SOLE AGENTS FOR

Haas, Neveux & Cie.

FINE GENEVA WATCHES.



Ultra Flat, Plain

TRY US ON DIAMONDS

Lissauer & Company

12 MAIDEN LANE

Boston's Foremost Manufacturing and Importing House.



Manufacturer of Mountings and Diamond Jewelry, Ranging in Price from $1 to $1,000

All Orders for Diamonds as well as Mountings, Promptly and Satisfactorily Executed

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JOHN HOLLAND FOUNTAIN PENS

Patents: July 1, '02, Nov. 21, '05, May 29, '06.



We are makers of the largest line and at the most reasonable price, both for the consumer, and also bring the dealer better profits than any other pen of equal grade. Our advertisements are appearing in the best magazines and weeklies—Write for catalogue and be convinced. Every pen absolutely guaranteed.

Although the originators of gold pens, and the first to develop fountain pens, our line is the newest and most up-to-date on the market.

The JOHN HOLLAND GOLD PEN CO. (Est'd 1841) **127 E. 4th St., Cincinnati, O.** Eastern Sales Department, 82 Duane Street, New York City.

New York Notes.

(Continued from page 75.)

pawned for $20,000. It is to get back this stock that the assessment on the creditors is proposed. A question has arisen as to the attitude of some of the holders of memorandum claims, who become creditors for the amounts which they individually pay the pawnbrokers. They have other creditors to meet a share of the assessment, but several have not yet indicated their willingness to do so.

Solon H. Newmark, a diamond dealer of 69 E. 12th St., received Monday his discharge in bankruptcy of debts aggregating $8,416.

At Tiffany & Co.'s it was said yesterday that there is no truth in the report that the company intended opening an establishment on 14th and F Sts., Washington, D. C.

The suit which was begun some time ago against the Gorham Mfg. Co. for the purpose of prohibiting it from selling the stock of the affiliated companies was withdrawn this week on the petition of the plaintiff.

Exaggerated stories were published in the Sunday daily papers in relation to Albert Wenzel, a diamond setter at 16 Maiden Lane. It was said that he was taken into custody in the upper part of Third Ave. while in a partly intoxicated condition, and was kept at the police station for a few hours in order to save him from the possible loss of a large quantity of precious stones and jewelry which were in his possession. He did not carry any such quantity of jewelry as was reported.

Silver manufacturers were interested in a report published yesterday that Director Roberts of the Mint considers it inadvisable to make any more purchases of silver bullion for the present. Last week he paid as high as 71.79 cents per ounce. The largest bid received Monday was 72 cents, and the director then rejected all bids, announcing that he would buy no more bar silver just now. According to the daily papers he said a few days ago that within two years silver will reach a price of 76 cents an ounce or better, and that before the present year is over the price will probably advance several points.

E. Torrey Carrington, sales agent of Carrington & Co., 7 Maiden Lane, and Miss Elise Jeliffe were married Saturday afternoon in St. Matthew's Episcopal Church, New York, in the presence of a large assemblage of friends and relatives. M. H. Montanye, uncle of the bride, gave her away. The church was handsomely decorated. The bridesmaids included Miss Ella Carrington, a sister of the groom, whose brother, C. Blake Carrington, was one of the ushers. The bride gave a gold bracelet to her maid of honor and pearl pins to each bridesmaid; the groom gave gold scarfpins to his attendants.

George Henley, one of the three men arrested a short time ago on a charge of breaking into the store of the R. G. Winter Jewelry Co., 608 Nicollet Ave., Minneapolis, Minn., waived examination in the local police court, about a week ago, and was held for the Grand Jury on a charge of burglary. Bail was fixed at $1,000.

Providence.

Fritz Kraus is now on a western trip for Smith Bros.

The Gorham football team won from the Fall River Rovers last Saturday by the score of 7 to 1.

After an extended illness H. E. Bellows, a local patent attorney, who has a large practice among jewelers, is able to be at his office again.

The new smelting and refining building, as well as the new bronze foundry, at the local works of the Gorham Mfg. Co., are rapidly nearing completion.

L. Lyons, formerly a foreman for William Loeb & Co., left this city last week for a trip through the west. He will probably be gone for at least two months.

Among imports in the local Custom House last week were 73 packages of imitation precious stones from Hamburg and one of the same kind from Havre.

The business of the H. N. Pervear Co. has been purchased by I. W. Sylvester and Andrew S. Copper, who will conduct the business, it is understood, under the same firm name.

Erling C. Ostby, son of E. C. Ostby, was recently married to Miss A. Helen Brown, daughter of former Governor D. Russell Brown. After the wedding there was a reception that was largely attended.

William I. Macomber, of the Wolcott Mfg. Co., and Martha Maria Gallagher were united in marriage last Monday at the Church of the Immaculate Conception in the presence of a large number of friends and acquaintances. The ceremony was performed by the pastor of the church, Rev. Fr. O'Hara. At the conclusion of the service there was a reception at the home of the bride's parents.

Word was received from Elizabeth City, N. C., last week to the effect that B. C. Brownell, claimed to represent a party of capitalists of this city was recently a guest of the Elizabeth City Chamber of Commerce to arrange for the establishment of a jewelry factory in that city. The matter has been under discussion by the principal business men of the section and an attempt is being made to get local capital interested.

Ernest Key was arraigned in the Sixth District Court last week charged with the larceny of $200 worth of gold scrap from the firm of Potter & Buffinton, and was sentenced to the Providence County Jail for three months. Key nearly collapsed when sentence was pronounced. It was claimed by the detectives at the trial that he had taken more than was alleged in the warrant, but that it had been decided to press the complaint only for the amount specified. This was Key's first offense.

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmerman & Forshay:

	London.	*New York.*
Nov. 7	32 13-16d.	$.71⅛
" 8	32 7-8d.	.71¼
" 9	32 15-16d.	.71⅜
" 10	32 15-16d.	.71⅜
" 12	32 15-16d.	.71⅜

C. H. Carnes, formerly of Trinidad, Colo., is now at Albuquerque, N. Mex.

New Stores and Enterprises.

M. O. Brittain is a new jeweler in Laramie, Wyo.

C. O. Chambers recently began business in Sidney, Ia.

Otto Williams has opened a store in Dexter, Kans.

H. A. Seidel recently commenced business in Stanton, Nebr.

Chas. E. Schults has engaged in business in Howell, Nebr.

Orris Gurney has opened a watch repairing shop in Alta, Ia.

A. DeVries has opened a new jewelry store in Wapcto, Wash.

Wheeler & Co. have engaged in the jewelry business in Winlock, Wash.

A. A. Whaley will shortly open a retail jewelry store in Wallace, Idaho.

Will T. Price will open a store in Harrisonville, Mo., in the near future.

F. Donnerberg has engaged in the retail jewelry business in Vancouver, Wash.

J. B. Schultz, formerly of Clarissa, Minn., has begun business in Browerville, Minn.

N. Rosenbaum recently started in business at 9th St., below Market St., Philadelphia, Pa.

F. H. Albert opened a store in Lodi, Cal., recently. He was formerly with Shreve & Co., San Francisco, Cal.

R. C. Bates, Dec. 1, will open a jewelry store in the Keplinger block, Alliance, O. He will also conduct an optical department, which will be in charge of his wife, a graduate optician.

W. B. Lodge, until recently with the Mawhinney & Ryan Co., Omaha, Nebr., has organized a company, known as W. B. Lodge & Co., in Lander, Wyo., where the concern will engage in the retail jewelry business.

A certificate of incorporation was filed last week by the Sterling Jewelry Co., New York, with an authorized capital of $5,000. The incorporators, as named, are: Jacob Perlen, W. H. Simons, Edward Weiss, all of New York.

The Universal Watch Distributing Co., New York, was incorporated, last week, with an authorized capital of $300,000 and with the following directors: Albert Bruns, Brooklyn; W. J. Pollock and F. C. Wheeler, New York.

Harry I. Kistler has leased the second floor of the building at 715 Hamilton St., Allentown, Pa., where he will shortly start in business as a manufacturer of jewelry. Mr. Kistler was formerly in the employ of Faust & Sterner.

The Waterville Corporation, of Waterbury, has filed a certificate of incorporation with the State Secretary of Connecticut to conduct a business in brass, copper and other metals and metallic compounds. The capital stock is $5,000, all paid in. The incorporators were: H. S. Chase, Irwin S. Chase, F. S. Chase and A. R. Kimble, of Waterbury, and R. J. Ashworth, of Watertown.

William P. Harman, 2933 Bernard St., Baltimore, Md., was arrested recently in Denver, Colo., for diamond robberies. He confessed to stealing gems valued at $900, but refused to give the names of his victims. A pawn ticket found on him showed he had pawned a $75 ring in Baltimore, Md.



Ball's Official Standard R. R. Watches

WHAT WOULD YOU GIVE FOR A LIFELONG CUSTOMER?

Try this plan:
Sell your next watch customer a "Ball."
Its reliable performance will convince him you are a dealer to be depended on—he'll keep coming back for other things.
The watch will win you his business and friendship for always.

Write for booklet, and watch this space.

We want to add a lot of new friends to the Ball family of railroad watch dealers.

THE WEBB C. BALL WATCH CO.

CLEVELAND
Ball Building

CHICAGO
804-6-8 Railway Exchange

ESTABLISHED 1854. INCORPORATED 1893.

JUERGENS & ANDERSEN CO.,
DIAMONDS
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht, Amsterdam, Holland.

THE HERMAN KECK MFG. CO.

Cutters of DIAMONDS.

17-19-21-23 West Fourth Street, CINCINNATI, O.

RUDOLPH NOEL PHILIP NOEL

RUDOLPH NOEL & CO.

IMPORTERS OF

Fine Blue and Fancy Colored MONTANA SAPPHIRES in all Sizes

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Chicago.

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4079 Central,
Chicago.

Vol. LIII. CHICAGO, WEDNESDAY, NOVEMBER 14, 1906. No. 15.

Chicago Notes.

B. H. Sanafelder, with McRae & Keeler, is on a visit to the factory.

Col. T. P. Moody, the jewelry auctioneer, is holding a sale at Hattiesburg.

Harry J. Miller, with Hutchison & Huestis, has returned from a middle western trip.

F. E. Jack, manager of the Queen City Silver Co., Cincinnati, O., was a visitor here last week.

H. Nathan, auctioneer of this city, is selling a stock of jewelry for G. H. Vahl, of Milwaukee, Wis.

J. A. Lucas is making a visit to Eastern manufacturers relative to representation for the coming year.

James Frank Heald, Sheridan, Wyo., stopped here a few days ago on his way home from Boston.

A. Goldstandt, formerly with Herbert L. Joseph & Co., is now manager for the Jackson Jewelry Co., this city.

Albert Cohn, representing Wm. Loeb & Co., is making a trip to New Orleans. From there he goes east to the factory.

T. C. Boylan, with Manning, Bowman & Co., is on a visit to the New York office and the factory at Meriden, Conn.

T. V. Moreau, Minneapolis, Minn., spent a few days here last week and attended the Chicago-Minnesota football game.

Al. Paulson, of Henry Paulson & Co., is in San Francisco at the branch store of this firm, which they recently opened there.

Graffe & Stanek recently made up a large sterling silver stein for a Racine (Wis.) firm, to be presented to Robert Fitzsimmons.

The Seth Thomas Clock Co. recently installed tower clocks for A. E. Henry, Rockford, Ill., and for the Rockford City Hall building.

A new buggy belonging to Emil Braude and used by one of his city salesmen was recently destroyed by fire in the barn where it was kept.

F. J. Kinzelman, doing business as the Chicago Watch Repair Co., has removed from 67 Wabash Ave. to room 500, Heyworth building.

Mr. Bear, of Powers & Bear, Grant City, Mo., was in Chicago for a few days buying Fall stock. Mr. Bear, who is a son-in-law of R. L. Powers, only recently became his partner, as he was formerly employed by Graf & Kettlewell, Carson, Ia.

C. H. Hulburd, president of the Elgin National Watch Co., recently attained to the title of grandfather, of which fact he is justly proud. C. V. Dickinson, manager of the company, is making a business trip to New York and other eastern points.

L. A. Martin, who recently bought out C. A. Vanderburg, of Superior, Wis., has been spending some time in this city buying goods to restock his store. Mr. Vanderburg will locate in San Francisco about the first of the year or sooner, and is now in the east buying his stock.

Otto Young has donated the land at the northwest corner of 64th St. and South Park Ave. for the erection of the Memorial Institute of Infectious Diseases of Chicago. The trustees of the institute have the money to go ahead with the building, but have not been able to get the necessary consent of adjoining property owners.

The Manufacturing Jewelers' Association of Chicago, an organization which came into existence as a result of the recent jewelry workers' strike, has arranged for monthly gatherings at which prominent speakers will be engaged to address them. The first meeting will be held at the Union Restaurant on the evening of Nov. 19. At this meeting, which will be on the order of a banquet, the organization will be addressed by Frederick W. Job and Herman Winslow, both well known authorities on labor troubles, aside from the speakers among their own numbers. The members hope by such means as this to foster a closer relation among themselves as well as between themselves and their employes. Thirty-four firms will be represented at the meeting.

B. J. Hagaman, 5454 Wentworth Ave., who has been prominently before the public because of the robbery of his store five years ago by men alleged to have been associated with Police Inspector Lavin, was robbed again last Friday night and badly beaten by two armed men. Mr. Hagaman was alone in the store when a man entered and requested to know how much it would cost to fix a clock. On being told he then asked to be shown some watches. Three watches were displayed, and at this time another man entered, who shoved a revolver under Hagaman's nose and ordered him to put up his hands. The first man grabbed the watches and ran out of the store, while the jeweler was putting up a strong fight with the other, who severely battered his face and then also ran out of the store. Several persons were attracted to the store by this time and gave chase, succeeding in capturing the first robber in an alley close by.

The Chicago *Chronicle*, in a recent editorial, takes considerable space in its columns to berate the fact that Hyman, Berg & Co. have erected an "unsightly mounted clock on the corner of the sidewalk as an advertisement," and then continues at great length, finally ending in this strain: "How can the Merchants' Club or anybody else make this city beautiful when there is such a city government and when it permits and encourages such eyesores, blemishes and obstructions in the principal streets?" The fact is, as previously stated in these columns, the mounting of the clock above referred to is of pure bronze and was made from special drawings at a total expense of several thousands of dollars. It is an object of admiration of thousands of people daily, as it not only is a beautiful work of art, but gives the hurrying passer-by the time of day and at night it is brilliantly lighted. Competent judges say that it is one of the most beautiful works of this kind in the United States.

The following were among the buyers in this city during the past week: Mrs. M. Tinsley, Harlan, Ia.; J. A. Bills, Vinton, Ia.; F. A. Marean, Belvidere, Ill.; John C. Woelfle, Peoria, Ill.; E. W. Kelly, Sullivan, Ind.; Charles Jelliff, of Pickering & Jelliff, Mansfield, O.; W. C. Boggs, Ft. Dodge, Ia.; Mr. Lyon, Wauseon, O.; C. H. Lang, Mankato, Minn.; S. Simons, of the Simons Jewelry Co., Davenport, Ia.; John Schmelzer, Centralia, Ill.; Frank C. Hyde, Appleton, Wis.; F. J. Kellogg, Woodhull, Ill.; Mr. Snyder, Snyder & Co., Fairfield, Ia.; J. H. Schmith, Clinton, Ill.; H. W. Harde, Holland, Mich.; L. Stocker, Macomb, Ill.; G. E. Lofgren, Mediapolis, Ia.; T. Norton, Armour, S. Dak.; C. A. Brown, Elgin, Ill.; O. L. Gilmore, Fisher, Ill.; C. W. Roskie, Portage, Wis.; Oscar C. Cobb, Iowa Falls, Ia.; Bert Tall, South Haven, Mich.; Mr. Brown, of Downey & Brown, Lincoln, Ill.; E. L. Dickey, Spencer, Ia.; Edward Waare, Hancock, Mich.; Jacob Segerstrom, Rhine-

L. A. EPPENSTEIN & CO.

133 Wabash Ave.
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HOROLOGICAL NOVELTIES

in great varieties are illustrated in

The Fifth Edition of Our Catalogue,

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"THE MONEY SAVER."

This is the most unique book of its kind published. Write for a copy at once. Use it as a guide to intelligent watch buying.

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133 Wabash Ave.
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Panorama Alarm and Octagon Gun-Metal Watches



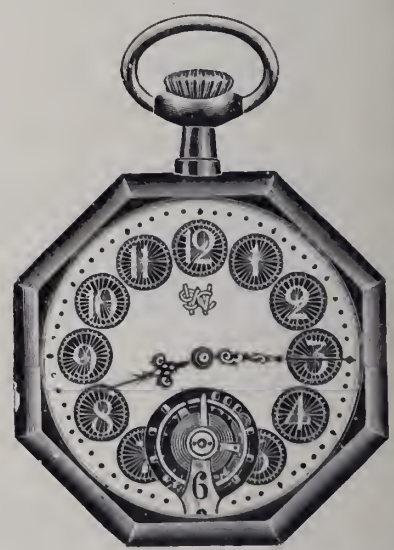
2572 Open face; panorama; gun metal..... **$3.75**
Illustrations show dial and back view, with one moving panorama picture exposed.

A very attractive novelty which met with general favor wherever introduced. The watch performs the functions of a regular timekeeper, and in addition, portrays a number of moving pictures revolving in proper ratio to the second hand; a complete revolution every minute. The usual combination consists of six aluminum photographs of stage celebrities and others. Movements are nickel cylinder ¾ plate, well finished throughout, the best of their class. Fancy dial, raised colored enameled figures; red, blue, green, etc., fancy gold hands. The cases are made of one piece, hermetically sealed, dust and damp-proof, very thin, consistent with size. Flat, French pendant, oval bow and crown.



2556 Gun metal black; alarm **$6.50**

Waltham 16 size black gun-metal anchor pocket alarm watches, sterling reflector on bezel, silver bow and crown, guaranteed to perform accurately the functions of a reliable timekeeper, cream colored enameled porcelain Arabic dials, steel hour and minute hands, gold alarm indicator. The alarm attachment is useful for various purposes. It acts in the capacity of a faithful reminder of appointments through the day or night; a substitute for the alarm at night, or hotel boy when traveling. The extra strong joint easel back when open as shown by the illustration, becomes a desirable desk watch. Indispensable to physicians, attorneys, merchants and others. When closed it is no larger than any ordinary watch.



2555 Gun metal black; octagon **$9.00**

The demand for the unusual prompts us to place on the market octagon and square gun metal thin model gent's watches. The Anchor movements are high-grade, guaranteed strictly reliable timekeepers, equipped with ivory dials and raised colored enameled figures, gold hands. The cases are extremely thin bassine edges, beveled backs and corners. This style should appeal particularly to those who are always seeking individuality.

lander, Wis.; E. Jeanmairet, Mt. Carroll, Ill.; F. A. Robinson, Tripoli, Ia.; G. A. Howe, Duncan, Ind. T.; Will G. Curley, Geneseo, Ill.; T. J. Ellis, Jonesboro, Ark.; W. S. Still, Delavan, Ill.; E. A. Shelter, DeKalb, Ill.; M. N. Berg, Duluth, Minn.; W. O. Barnes, Lyons, Nebr.; N. Peterson, Superior, Wis.; Charles Price, Jacksonville, Ill.; Harry Martin, Kahoka, Mo.; C. E. Doolittle, Brodhead, Wis.; H. O. Thomas, Hampton, Ia.; R. C. Kiep, Joliet, Ill.

Cincinnati.

A. A. Spiegel, of the Gustave Fox Co., is home from a six weeks' trip south and southeast.

Fred Minderman, of Joseph Noterman & Co., has been elected a Councilman of Covington, Ky.

C. C. Stoner and W. S. Fawcet, of Lindner & Co., leave this week on regular trips west and through Ohio.

R. C. Bates, Alliance, O., purchased stock here in the past week for the new store which he is about to open.

J. C. Daller, Jr., and John Haslam, of the Clemens, Oskamp Co., will this week call on their trade in the south and west.

T. E. Bundy, Huntington, W. Va., has bought out the pawn business of J. Boiarsky at that place, and will run it in connection with his jewelry business.

Charles Mikelsell and Charles Martin were burned out in the big Mehrum building fire at Hamilton, O., last week. An estimate of their losses has not yet been made.

Wallenstein, Mayer & Co. had a narrow escape last week from a fire which started at the rear of their building. The fire department arrived in time to prevent serious loss.

After Jan. 1 Lindenberg & Fox will occupy quarters on the seventh floor of the Harrison building, E. 4th St., where they will have better facilities for conducting their growing business.

The John Holland Gold Pen Co. has appointed V. C. Dwyer, formerly representative of the Howard Hunt Pen Co., as representative at their New York office in the Stationers' building, 82 Duane St.

Edward Nass, who, it is alleged, entered Michael Reitman's engraving shop at 1402 John St., last week, and stole eight gold watches, has been arrested and is now awaiting examination on the charge of grand larceny.

Herman E. Promnitz has just completed a handsome diamond locket valued at $2,000. Louis Rauch and Charles Rauch have started on their regular trips south and west. Arthur Rheinberger, with this house as city salesman, has resumed business after an illness.

The Oskamp Jewelry Co. on election evening, suffered another accident to its window. This time the police had arrested a colored boy named George Wilson, at 5th and Vine Sts., and were in wait for a patrol wagon, when a mob of people in pursuit of Wilson rushed on and knocked the officers and the boy through the window.

A. J. Thoma, of Thoma Bros., was subpoenaed as a witness to appear before the Grand Jury at Sandusky, O., Nov. 12, when the case against Johnson & Levy, of Fostoria, came up. The defendants, it is alleged, received goods from Jesse Varnes, who has been serving his time in jail for having stolen a trunk from Fred Thoma, of Thoma Bros., nearly two years ago.

Herman Keck, of the Herman Keck Mfg. Co., is expected to return this week on the *New York* from a month's stay in Europe. Mr. Keck's company is now increasing the size of its plant by an addition of 100 mills, which will soon be in operation. Fred Fehr, bookkeeper for this house, has succeeded the late Simon Hesse as salesman, and will make his initial trip in the south about Nov. 17.

Out-of-town jewelers here the past week replenishing their stock included: Will Keller, of S. E. Barlow, Georgetown, Ky.; Rudolph Bentel, Hamilton, O.; H. C. Reed, Blanchester, O.; E. H. Davidson, Waverly, O.; P. H. Linnehan, Birmingham, Ala.; B. J. Dillard, Lebanon, Tenn.; Charles E. Seng, Louisville, Ky.; I. Adler, Lexington, Ky.; Theodore Seitz, Robinson, Ill.; Sam Horchow, Portsmouth, O.; J. A. Bagby, Greenup, Ky.; E. Sensenbrenner, Circleville, O.; George G. Mead, Parkersburg, W. Va.; Mr. Whitehead, Winchester, Ky.; Fred A. Ende, New Breman, O.; Frank Fullilove, Owenton, Ky.; G. H. Hansgen, Bethel, O.; Frank B. Cary, Lebanon, O.; J. W. Tufts, Loveland, O.; Charles Sederberg, Milford, O.; Joseph E. Smith, Lockland, O.; B. H. Davidson, Waverly, O.; F. J. Beaven, Williamson, W. Va.; Chase Hofman and wife, Springfield, and Fred G. Wittlinger, Middletown, O.

St. Louis.

S. Van Raalte has just returned from an extended trip abroad.

J. R. Mercer, a Kansas City retail jeweler, was a visitor in this city, last week.

Edwin Massa, of the Bauman-Massa Jewelry Co., is on a trip through Missouri and Arkansas.

L. J. Empfield, Paragould, Ark., has established his son in the jewelry business at the same place.

C. G. Derleth, East St. Louis, is making extensive improvements in his store on Collinsville Ave.

Fritz Courvoisier, 7109 South Broadway, has returned from a pleasant hunting trip of several weeks.

Newton Owen, of the Benedict, Mfg. Co., with headquarters here, is on a visit to the factory at Syracuse.

Jules Franklin and S. C. Powell, of S. C. Powell & Co., New York, called on the trade here, last week.

H. C. Grawe has decided to move, Nov. 15, from his present place of business, 411 Washington Ave., to 611 No. Broadway.

Edward Gotsch has opened a new store on Olive St., near Sarah St. He is a son of E. H. Gotsch, the Easton Ave. jeweler.

The Wright Chemical Co., Jefferson Ave. and Olive St., has added a jewelry and watch repairing department, with Mr. Fuller in charge.

E. Schoenle has returned from a trip through Southeast Missouri and Arkansas for the Maschmeyer-Richards Silver Co. He reports a good business.

The Mermod, Jaccard & King Jewelry Co. is enlarging its silverware department. A stairway has been removed, and additional display cases are being put in.

Among the out-of-town visiting jewelers in this city, last week, were: C. Burckhardt, Red Bud, Ill.; J. F. Stewart, Albion, Ill.; J. L. Mullins, Hillsboro, Ill.; J. Harvell, Litchfield, Ill.; M. Harris, Des Loges, Mo.; F. G. Wehrle, Belleville, Ill.

Phillip Finkel, 803 N. 7th St., reported to Chief of Detectives Desmond that while he was traveling in Jefferson County, Mo., Oct. 6, jewelry valued at $150 was stolen. The missing property includes four gold watches, several rings, chains, etc.

A game of association football will be played Sunday morning between the married and single men of the Mermod, Jaccard & King Jewelry Co., at Kulages Park. Tom Kinsella is captain of the benedicts, and Fred Harnagle of the bachelors. A lively game is anticipated.

Much regret is being expressed by jewelers in this city at the defeat in the recent city election of Patrick J. Clifford, who was a candidate for re-election to the office of License Collector. Mr. Clifford refused licenses to many fakirs, and otherwise conducted his office so as to please the legitimate jeweler. At the annual banquet of the Retail Jewelers' Association, in March, Mr. Clifford was one of the speakers. He has been a guest of the jewelers on several other occasions.

A newspaper dispatch from San Francisco, Cal., stated that W. B. Wooldridge, a traveling representative for a jewelry company in St. Louis, had been arrested there on the charge of the theft of between $400 and $500, money which he was alleged to have obtained by forging business men's names to jewelry orders and selling the jewelry when it arrived from his firm. Inquiry at various jewelry establishments here revealed the fact that no such salesman travels out of this city.

Pacific Coast Notes.

H. H. Hooper, Whittier, Cal., has sold his store at that place to John Parker.

T. A. Henderson, formerly of Douglas, Ariz., is now in Cananea, Mex., looking for a location for a jewelry store.

P. Benson, Kennett, Cal., who has been at Weed, Cal., with the intention of starting a store, has given up that plan and returned to Kennett.

T. A. Blakely, San Bernardino, Cal., has received a report from the superintendent of his gem mines at Pala, Cal., that a rich strike of kunzite has been made at the mine, 15 pounds being taken from one pocket.

Adolf Braese, John Thiel and Edward Schill, formerly employed in the trade in San Francisco, have associated under the name of the Pacific Silver Mfg. Co. and established themselves at 507 San Pedro, Los Angeles, Cal., to manufacture silver.

Ting Ment, formerly of San Francisco, Cal., but who was burned out in the April fire, has opened a manufacturing plant in Los Angeles, Cal., where he will make all sorts of jewelry and ornamental goods out of jade and gold. He now has in his employ 10 men and is operating under the name of the Ten Chong Co. Besides the manufacturing end of the business, the Ten Chong Co. will import and deal in Chinese novelties of various sorts.

SWARTCHILD & CO.

ESTABLISHED 1870.

138 Wabash Avenue CHICAGO, ILL. **Watchmakers', Jewelers' and Engravers' Supplies.**

Our new 432 double-size page catalogue containing 20,000 illustrations will be sent to you gratis (prepaid) on application.

THE NEW MAINSPRING

"BLACK SHIELD" MAINSPRINGS

FOR ALL AMERICAN WATCHES.

The Product of the Highest Attainment in Mainspring Making

FEATURES

"Black Shield" Mainsprings are packed in the following manner:

Each spring is wrapped separately in oiled paper, and placed in an individual envelope printed with the name and size of movement for which it is intended.

Twelve envelopes, or one dozen mainsprings, are contained in a well-made strong box properly labeled.

Useless handling of the springs is avoided, thereby preventing rust or mixing of stock.

The name, "Black Shield" is scratched on every spring.

TESTS

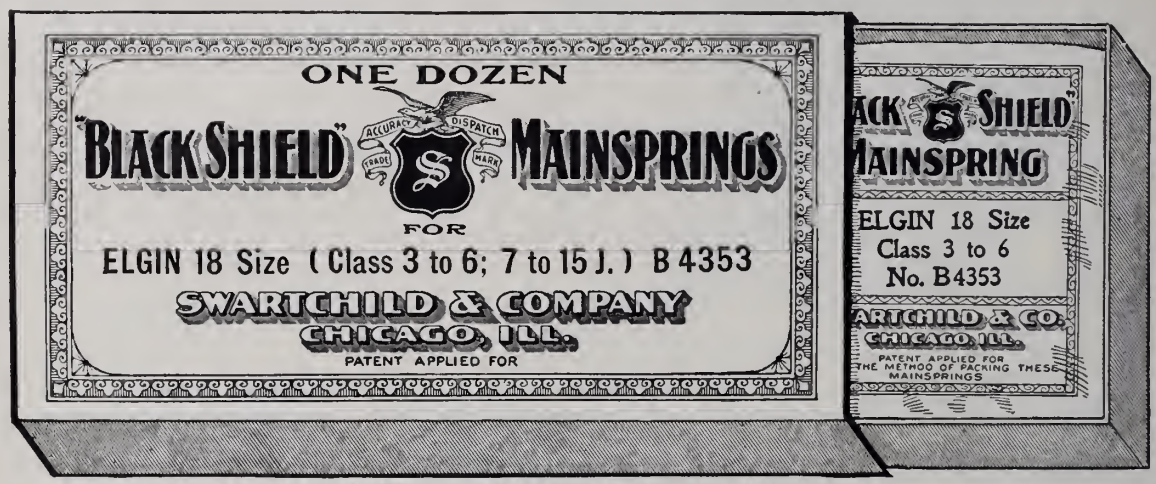
In selecting the "Black Shield" Mainsprings, we were guided not alone by our own severe tests and judgment, but we distributed samples to dozens of expert watchmakers throughout the country.

The opinion of all was that the "Black Shield" Mainsprings are the finest ever introduced in this country. That they are even, properly tempered, carefully finished, correctly gaged, and tips and length positively accurate.

They are of wine color, well polished, and will fit the respective movements without any filing or change whatsoever.

"Black Shield" Mainsprings are manufactured for us only by the oldest and most reputable maker in Switzerland

Per Dozen, $1.25 Per Gross, $13.50



Fac-Simile of Box Containing One Dozen "Black Shield" Mainsprings

"Black Shield" Mainsprings are guaranteed in every respect. No better can be had at any price

Per Gross, with 4-Drawer Cabinet (capacity, 48 dozen), $15.00

I. BLOOM

Diamond Cutting and Polishing

101 BEEKMAN ST. NEW YORK

References—L. & M. Kahn & Co., Fulton National Bank.

MANUFACTURERS WHO POSE AS CUTTERS AND REPAIRERS OF

Diamonds

but depend upon outside cutting shops to do the work, charge you an extra profit.

Send me your stones and be convinced that the highest grade of workmanship at the lowest price is obtainable.

I have my own cutting shop, and you save the intermediate profits. The 88 carat stone, part of the crown jewels of the Queen of Belgium, was cut by me.

REPAIRING AND MATCHING A SPECIALTY

Call at my cutting factory while in town, or

WRITE FOR FULL INFORMATION

JAS. C. HOE'S SONS

10 Liberty Place

Near Maiden Lane

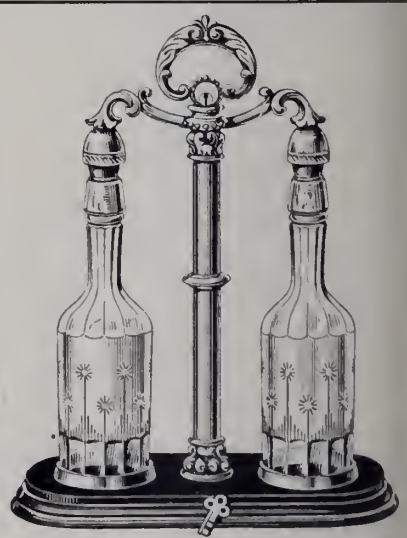
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Manufacturers of High Grade Wall Show Cases and Jewelers' Fixtures

INTERIOR REFITTING of STORES and OFFICES A SPECIALTY

Write for Estimates
Finest references given if desired

Established 1820



REX TANTALUS

For Two and Three Bottles

OXYDIZED SILVER PLATE
OXYDIZED COPPER PLATE
VERDE COPPER PLATE

CUT GLASS BOTTLES

Sterling Stoppers, Oak or Mahogany Base. The most salable bottle holder on the market—new and rich in appearance.

Price $10 and upward Send for Circular

CHAS. N. SWIFT & CO.

131 W. 24th St., NEW YORK

Also Manufacturers of Cigar Humidors.

To Jewel Merchants: We have something very special to offer in space, in the best located building of the new Fifth Avenue section. If you are even remotely interested, we would be glad to call.

OGDEN & CLARKSON, 11 West 27th St., N. Y.

Pacific Northwest.

W. O. Truax, Santa Monica, Cal., has moved into larger quarters on 3d St., in that town.

The store of W. C. Adam, Newport, Wash., was entered by burglars a few days ago. The value of the loot stolen is about $60.

The store of Mr. Bradberry, Toppenish, near North Yakima, Wash., while still uncompleted, was destroyed by fire a few days ago.

Giesler Bros.' store, on Broad St., Payette, Idaho, was robbed of goods valued at $100, last week, by burglars who entered the store at night through a cellar door.

C. E. Sturges has secured a store at 813 Riverside Ave., Spokane, Wash., where he is about to open a retail jewelry establishment. Mr. Sturges was formerly in the jewelry business at Boise, Idaho.

G. L. Semler, jeweler, 62 N. 3d St., Portland, Ore., reported to the police, recently, that some one entered his room through a transom and stole jewelry, old gold, watch chains and seven watches. There is no clue.

The new store of S. A. Andrews, which was opened at Tacoma, Wash., last week, is one of the handsomest in the northwest. The interior finishings are of plate glass and oak and there is a lavish use of electric lights and mirrors. Besides the regular jewelry lines the new store is equipped with cut glass and bric-à-brac departments.

W. F. Laraway, Hood River, Ore., had an elaborate display at the recent fair in that town. Among the novelties on display was "A new tubular route to China," which purported to give the explorer a look through the earth to China, and a wonderful glass clock, which was originally made by Mr. Laraway for the Centennial Exposition in 1875.

The store of R. H. Wilson, Ocean Park, Cal., was entered by thieves, a few days ago, and robbed of goods valued at $1,000. Mr. Wilson includes in his loss the following: One dozen bracelets, a half dozen fobs, three dozen gold watches, one diamond ring, seven other rings, several pins and articles of smaller value. The goods were taken from the show window.

After obtaining a gold watch from A. & C. Feldenheimer, Portland, Ore., by means of a bogus check on a local bank, Dan Currier, a fashionably dressed youth of 20 years, was captured in sensational style by Detective Sergeant Jones recently, shortly after he had attempted to pass a bogus check on Jaeger Bros., in payment for a second gold watch. After being arrested at 250½ 6th St., Currier managed to escape from his captor and ran five blocks before he was overhauled. During the chase Jones fired four shots after the fugitive. The speedy capture of the man was due largely to the quick wit of E. J. Jaeger, a member of the firm of Jaeger Bros., who formed the plan for Currier's undoing and brought it to a successful climax with the aid of Sergeant Jones.

A. Krugman, an auctioneer in the employ of the Goldstein store on Second Ave., Seattle, Wash., was convicted in the police court a short time ago of misrepresenting the quality and the value of a gold watch that had been sold to Alexander Smith. Judge Gordon assessed a fine of $100 and costs. A notice of appeal to the Superior Court was taken. The court was convinced that the evidence showed that Krugman had told Smith that the watch was worth $21 and sold it for $7, and that it was gold filled when the proof showed that it is plated. An expert jeweler from one of the large downtown stores testified that the case was thinly gold plated. The police have had a great deal of trouble with alleged bogus jewelry auction houses, and the conviction of Krugman is the first one they have made.

Denver.

J. Berklang has taken a position as engraver with J. C. Bloom & Co.

C. F. Syman, of Syman Bros., is home from an eastern trip in the interest of his firm.

Edward Lehman, of the Edward Lehman Jewelry Co., has gone to Chicago on business.

Henry Bohm, of the Bohm, Allen Jewelry Co., has returned from his trip to San Francisco, Cal.

Boyd Park, president of the Boyd Park Jewelry Co., Salt Lake City, visited the Denver store for a few days, last week.

The A. F. Wehrle Jewelry Co. has opened a branch store at 1608 Tremont St., where it will do gem cutting. New machinery has been added and the facilities for gem cutting have been increased.

The following out-of-town jewelers visited the Denver jobbers, last week: J. D. Diehl, Rico, Colo.; O. S. Evans, Farmington, N. Mex.; J. H. Nelson, Colorado Springs, Colo.; George Hennings, Silverton, Colo.; Frank J. Barnhart, Clayton, N. Mex.; S. J. Brawley, Encampment, Wyo.; R. C. Yanks, with George C. Smith, Breckenridge, Colo.; E. B. Pullen, Elbert, Colo.; S. R. Burger, Leadville.

An effort is being made to induce every jeweler in Denver to become affiliated with the body which has been formed to deal with the journeymen who want higher wages. Several weeks ago the journeymen jewelers of Denver formed an organization to promote their own interests and to obtain a shorter working day with increased wages. Every large jewelry house in the city would be affected, and it was felt that in case any demands were made by the union they would be in a better position to deal with the workmen as a body and not individually. Although the matter of forming an association has been agitated for several years, this is the first time anything definite has been done.

The store of John M. Hall, Ellenville, N. Y., was entered by thieves, a short time ago, and silverware and second-hand watches valued at about $40 were stolen.

According to recent statistics of the jewelry trade in Los Angeles, Cal., there are 21 firms and individuals engaged in the manufacture of jewelry in that city. These give employment in their manufacturing departments to 241 expert jewelers and engravers. They turn out goods each month of the average value of $40,167.

San Francisco.

John Hood, Santa Rosa, was here last week ordering holiday stock.

S. F. Hollander, Eureka, Cal., is enlarging his store. He is also adding a well stocked cut glass department.

Charles Niner was in the city from Pleasanton, Cal., early in the week ordering stock from the local jobbers.

M. Hetzler, Haywards, Cal., spent most of Monday, Nov. 5, in the Kamm building, in this city, visiting the wholesalers quartered there.

Emil Geiland, an eastern jeweler, has arrived in San Diego, Cal., to become foreman of the manufacturing department of the store of Mr. Ernsting.

H. J. Niemi, one of San Francisco's best known watchmakers, has gone into partnership with Gus Solomon, and the new firm has opened a store on Stuart St., near Market St.

The carpenters have finished their work in the office of the Burr W. Freer Co., 717 Market St. Mr. Freer has increased his force to eight well-trained men and is making preparations to handle a big holiday trade.

Nordman Bros. have secured the services of an experienced salesman to take the place of Leo Aurich, who resigned a few weeks ago. They have just let contracts for what are claimed will be the finest fixtures in town.

The changes in the wholesale warerooms of the W. E. Graves Co. are now well under way. The new plate glass display cases are installed, and by another week the remainder of the fixtures will be in good shape for effective use.

Mayer & Weinshenk, supply dealers at 717 Market St., are busy remodeling their store and increasing its capacity. This firm has recently increased its working force considerably and is now in shape to take care of a heavy trade.

The California Jewelry Co., this city, recently purchased the last of the famous Silverberg diamonds, at El Paso, Tex. The sale was made by Silverberg Bros., of El Paso, with whom the gems were pawned about four years ago.

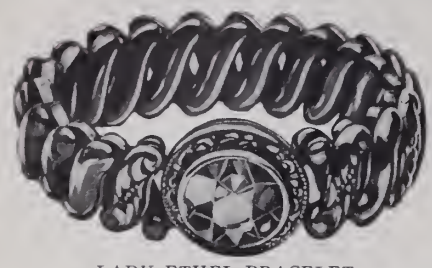
Those wholesalers who have been in touch with the new firm of Powell, McKee & Co., who will open a store in Sacramento, this week, state that judging by the fixtures and stock ordered the new store will be one of the finest in the capital.

The San Francisco Jewelry Co. has opened a store on Fillmore St., near Turk St. The store contains 12 beautiful plate glass show cases and a long succession of wall cases built into the wall. A well appointed office is located in the rear.

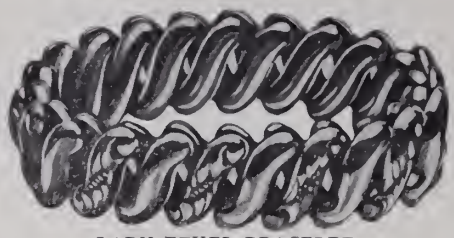
Shreve & Co., of this city, have begun an extensive advertising campaign in order to let the coast know that they are again in full running order and ready not only to supply a full line of jewelry and fine glass and silverware, but also to turn out special orders at their factory.

N. H. Burger, of the El Dorado Gem & Gold Mining Co., Placerville, Cal., is arranging to remove the Pacific Coast headquarters of the company to Los Angeles, Cal.

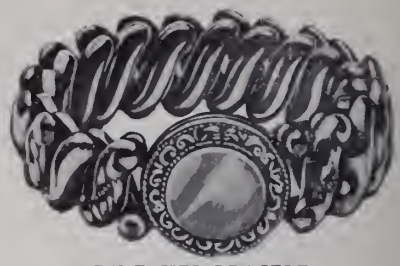
Why the Lady Ethel Adjustable Bracelet is the Best on the Market



LADY ETHEL BRACELET.
With Stone, $30.00 Per Dozen.



LADY ETHEL BRACELET.
Chased, $24.00 Per Dozen.



LADY ETHEL BRACELET.
With Signet, $30.00 Per Dozen.

TERMS: 2 per cent. 10 Days

1st. It contains more gold than any bracelet of a similar character on the market.
2d. The inside of this bracelet is finished perfectly smooth.
3d. It is absolutely unbreakable.
4th. All orders for the Lady Ethel Adjustable Bracelet can be filled promptly.

Note the low prices and write at once for samples

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FESTOON NECKLACES

The increasing demand for high grade Festoon Necklaces has compelled us to make up a larger and more varied line of them than ever before, set in combination with Diamonds, Baroque Pearls, Aquamarine, Topaz, Peridots, Amethysts, Turquoise, fancy Sapphires, etc., etc.

CUFF BUTTONS LOCKETS
BROOCH PINS SCARF PINS
BRACELETS

COOPER & FORMAN OFFICE AND FACTORY 3 MAIDEN LANE, NEW YORK
MAKERS OF DIAMOND JEWELRY

We boast of the handsomest line of BRACELETS in the Middle West.

Let us share our pride with you by supplying you with your Fall Stock of Bracelets.

Leading jobbers of

Diamonds	Clocks
Watches	Flatware
Jewelry	Hollowware

The Clemens Oskamp Co.
CINCINNATI, OHIO

Trade-Marks of the Jewelry and Kindred Trades. Second Edition. Price, $3.00. The Jewelers' Circular Publishing Co., 11 John St., New York.

QUALITY COUNTS

The Increasing Sale of - - - - TAVANNES WATCHES

Proves their worth as timekeepers



FULLY GUARANTEED
For sale through the jobbing trade



TAVANNES WATCH CO.
2 & 4 Maiden Lane, New York.

News Gleanings.

Wm. Seeger, Marysville, Cal., has sold out.

E. Kienzler, Rockwell, Ia., is now located at Delhi, Minn.

A. B. Ellis, Hartford, Kans., has moved from that place.

G. E. Ellis has bought out H. R. Cox, Johnston City, Ill.

Kyers Bros. & Co. have succeeded W. Edward Koch, York, Pa.

S. T. Schneider, Bonne Terre, Mo., has sold out to H. Chambers.

F. M. Smith has sold his store in Woodbine, Ia., to L. B. Hoyer.

R. M. Gardner, Kilkenny, Minn., has moved to Vernon, N. Dak.

W. W. Akenhead, White Pigeon, Mich., has sold out to A. Dutton.

T. D. Johnson moved recently from Hartsville to Newman, S. C.

J. E. Carmichael has bought the stock of Hockett & Co., Red Oak, Ia.

John Riley, Winnebago, Minn., was a recent visitor in Mason City, Ia.

Edward W. Price, South Orange, N. J., has sold out to Oscar A. Dohm.

Leon M. Giles, Leonardville, N. Y., has sold his business to John Owens.

Wm. G. Ober, formerly of Wildwood, N. J., is now at Holly Beach, in the same State.

Harry T. Hughes, Malvern, Ark., has sold his business to A. W. Brassler, of that place.

Gish & Jones, Auburn, Ill., have dissolved, George Jones continuing the business.

The business of Charles Everts, Gould, O., who died recently at that place, has been closed.

Chris. Bergsvik, Yankton, S. Dak., returned last week from a business trip to Chicago.

J. Nielson & Son, Biloxi, Miss., have renovated the interior of their store on Reyner St.

Hoge & Elliott, Santa Paula, Cal., have dissolved partnership, A. W. Elliott continuing alone.

Sumner Clarke, Red Bank, N. J., is disposing of his stock at auction prior to discontinuing business.

C. W. Evans & Co., Ashland, O., are closing out their stock at auction, prior to discontinuing business.

Mark Ridout, Rushford, Minn., has gone to Dickinson, N. Dak., where he will take a position with T. J. Greene & Co.

C. C. Dodson & Sons, Knoxville, Tenn., will hereafter continue business under the firm name of the Dodson Jewelry Co.

C. Buekna, druggist and jeweler, Erie, Colo., recently turned over his stock to an assignee for the benefit of his creditors.

J. J. Sweeney, of the J. J. Sweeney Jewelry Co., Houston, Tex., returned home recently from a purchasing trip to New York.

The business formerly conducted by the Field & Cole Co., Inc., Los Angeles, Cal., will hereafter be known as Field & Walton.

Robert L. Wright has purchased a new building on Main St., Fort Payne, Ala., into which he is about to move his jewelry stock.

According to Vice-Consul Donald Mitchell, the production of diamonds in British Guiana during 1905 was 5,315 carats against 10,990 carats in 1904.

H. J. Doane, Delavan, Wis., has admitted his brother, Frank Doane, as a partner in his business, which will be continued under the name of Doane Bros.

Reports from Frankfort, Ky., last week stated that the Kentucky Transvaal Diamond Mine Co. of Carter County had been incorporated with a $100,000 capital stock to mine for diamonds in that county.

C. H. Kittrell, Sandersville, Ga., recently sold out to E. L. Scarborough and R. E. Strange, who will continue the business under the name of Scarborough & Strange. The new owners were formerly in the employ of Mr. Kittrell.

S. D. Grossman, retail jeweler, Brockton, Mass., was fined $50 in police court last week for alleged larceny of a ring from Edward T. Kersey, of the same city. Kersey testified he took the ring to Mr. Grossman to learn its value, whereupon the jeweler claimed it was his and kept it. Mr. Grossman appealed.

The postmaster at Iola, Kans., recently received from the Assistant Postmaster General a ruling to the effect that papers containing the advertisement of the Merchant Jewelry Co. could not be sent through the mails because the concern advertised an offer to present a diamond ring under circumstances which the department claims made the distribution a lottery.

W. J. Timms, 4 W. Alabama St., Atlanta, Ga., bought out the entire jewelry business of Julius R. Watts Co., 28 Whitehall St., in the same city, and will continue the business at that address. Mr. Timms is the watch inspector for the Southern, Seaboard, Georgia and Western and Atlantic railroads, and will now have one of the largest watch repairing departments in the south.

No trace has been discovered of the thieves who on the night of Aug. 10 broke into the store of the C. G. Bergman Co., Charleston, W. Va., and got away with jewelry valued in all at $700. The robbers forced an entrance into the workroom by removing the bricks from the rear wall of the building and then broke the door into the store with a crowbar. The goods taken consisted principally of plated lockets and charms, gold beads, dog collars, emblem goods and opera glasses.

Robert Hendershot, who had been sentenced for robbing the store of F. P. Blair, Bellefonte, Pa., a short time ago, made two attempts to escape from jail. The last time when the prisoners were locked up for the night, a search of Hendershot's cell showed that he had sawed a hole in the floor big enough to get through and had then carefully replaced the boards awaiting a favorable opportunity to get down into the cellar, when escape would have been comparatively easy. The officials are at a loss to know where he secured the saw.

In the course of a recent report Consul-General Peters, at St. Gall, Switzerland, transmitted statistics of the imports and exports of that country for the year 1905, according to which the value of the watches and clocks imported into Switzerland during that time amount to $269,003, while the value of the exports of these products was $23,827,958. The value of the clocks that were sent to the United States from Switzerland amount to $61,043, during the first six months of 1906, while the value of the same products exported from Switzerland to the United States was $736,553.

Frank Kelley, the thief who was recently convicted at Binghamton, N. Y., on the charge of stealing from the jewelry store of Judson S. Newing, 86 Court St., that city, was taken before Justice Sewell in the Supreme Court after he had been sentenced, as noted in the last issue of THE CIRCULAR-WEEKLY, in order to have the term modified. The sentence was then changed from a maximum of four years and three months to a minimum of three years and six months instead of a minimum of three years and 10 months, as originally ordered. Later Kelley was taken to Auburn prison by Detective Stephens and Sheriff Seaman.

In the course of the report of West Australia, Consular Agent Harry R. Burrill furnishes some interesting statistics as to the importation of the principal articles used in the country. Among other lines which he mentions the amount of clocks brought in during 1905 is given as $60,000; jewelry, $275,000, and watches, $75,000. Of the total clocks, the United Kingdom supplied $15,000; Germany, $5,000, and the United States, $30,000, while $1,000 came from other parts of the Commonwealth. Of the total jewelry $130,000 came from the United Kingdom; $50,000 from Germany; $15,000 from the United States, and $70,000 from other parts of Australia. Of the watches, 50 watches came from the United Kingdom, 4,000 from Germany, and 15,000 from the United States.

Albany.

Otto H. Fasoldt & Co., jewelers, at 32 N. Pearl St., began an auction sale of stock and fixtures on Saturday. It is stated the sale is caused by the dissolution of the firm. John F. Turner and A. E. Gates are in charge of the sale. Fasoldt went into voluntary bankruptcy only a short time ago.

Clarence Clages, 17 years old, was arrested last week while attempting to sell a diamond ring on S. Pearl St. for $3. The police claim that the ring had been stolen from the jewelry store of P. H. Salmson, 460 Fulton St., Troy, N. Y., where the prisoner had been employed, while the boy claimed, on the other hand, that he had found it in a discarded box and believed that it was a cheap ring left by a drummer. He was taken to police headquarters and turned over to the Troy authorities on a warrant which had been sworn out in that city.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 10, 1906.

The U. S. Assay Office reports:

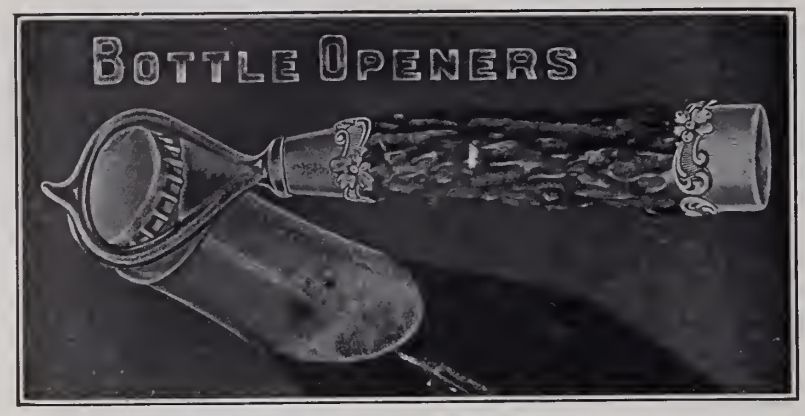
Gold bars exchanged for gold coin	$560,743.54
Gold bars paid depositors	111,043.31
Total	$671,786.85

Of this the gold bars exchanged for gold coin are reported as follows:

Nov. 5	$103,127.27
" 7	186,415.36
" 8	129,285.06
" 9	115,185.31
" 10	26,730.54
Total	$560,743.54

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FOR FALL AND HOLIDAY TRADE



BOTTLE OPENERS

IN STERLING SILVER, SILVER PLATE, BUCK HORN, ETC.

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18K. and 14K.
MOUNTINGS

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Estimates and designs submitted.

Diamonds recut and repaired.

Popular Talks on Law.

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CONTRACTS.

8. Contracts of Infants.

(*Continued from the issue of Oct. 8.*)

Infants, or minors, are persons, male or female, under the age of 21 years. In all but a few States, however, females become of age at 18. The law relating to infants' contracts is for the protection of the infant himself. He is assumed not to be able to protect himself. The age limit, 21 years, was fixed in the law many years ago. Perhaps were the law to be formulated anew the limit would be set lower. Young men and young women enter upon business life nowadays earlier than formerly. However, in no jurisdiction, so far as we have learned, has there been any serious attempt made to set the limit of infancy lower than 21 years, except, as stated, in the case of females.

It is common to hear it said that an infant's contracts are void, that one under age cannot make a binding contract. This is an unsafe statement of the rule, if indeed, not an incorrect one. It were better to say that infants' contracts are voidable—that is, he may avoid them if he so desires—but there are even exceptions to this, as we shall see. If an infant's contracts were void neither party could be held to them, but it is clear in the law that if the infant wants the contract to stand he can compel its performance on the part of the adult dealing with him; in other words, the plea of infancy is a personal privilege, and one of age who makes a contract with an infant is bound so long as the infant performs his part of the contract.

A contract that is voidable on the part of the infant may, upon his reaching maturity, be ratified by him, in which case both parties will be bound. Where his contract is voidable, as is generally the case, he must avoid it before he becomes of age or at once after becoming of age, or he will be held as having ratified it.

There are instances where the contract of an infant is valid and cannot be avoided by him. These contracts are such as are made for the necessaries of life under certain circumstances. In a sense it is scarcely proper, however, to say that he is bound by his contract for necessaries. He is, strictly speaking, not bound as on a contract at all; in other words, not bound to pay the price that he agrees to pay, but only for the reasonable value.

A question arises as to what are necessaries. By "necessaries" is not meant what is absolutely necessary to barely keep the infant alive. The rule as generally stated is that the infant is bound for the value of such necessaries as are reasonably useful in maintaining him properly considering his station in life. What, therefore, would be deemed a necessary with one person would not be deemed so with another. A poor boy not moving in society that is accustomed to evening dress would not be held bound on a contract to buy a full dress suit. A boy whose station in life, whose associates and circumstances, require the use of evening dress, with the alternative of his appearing ridiculous, would be held bound under such a contract on the theory that the suit was a necessity. A contract for articles of mere luxury or ornament made by an infant would not be valid and binding on him.

Then, again, it must be shown, in order that a contract for necessaries be held good, that the infant was not supplied with them by his parents, guardians, or otherwise. The same rule that is stated above holds with reference to contracts for medical attendance in sickness, and for the expense of a common school education. Contracts made by the infant for these, when not furnished by the parent or guardian, or otherwise, would be upheld as valid. Food and clothing, of course, come under the rule. A contract for a college education would not be binding. In other words, whatever the infant contracts for, in order that the contract be valid or binding upon him, must be reasonable in quantity, quality and kind, and suited to his station in life, and not be furnished him by parents, guardians or from other source.

Contracts entered into by an infant to conduct a business or relating to a business are voidable. One who pays a child money on a contract with him for service does so at his peril. The child's earnings belong to the father and not to the child, particularly if the child lives with the father. If the child, however, has been emancipated the rule is different.

As to property generally, the infant may take property and hold it, but once it is his he cannot make a contract selling it or conveying it that is not voidable by him.

In the matter of the ratification of a contract by one who has reached maturity, it should be stated that the ratification must be of the whole contract. One ratifying a contract made in infancy cannot ratify part and avoid part; he must either ratify all or avoid all. One who has bought property in infancy and not paid for it cannot, upon reaching maturity, keep the property and avoid the contract as to payment. And so with an infant who has obtained property on a contract; if he desires to disaffirm the contract he must return the property. He cannot both retain the property and refuse to pay for it. If, however, he has wasted or squandered or lost or destroyed the property and cannot return it, he is not held liable for it.

In this connection it is interesting to note that in general an infant is liable for fraud, slander, assault, conversion and other common law torts in the same way as an adult is; but generally it has been held that when an infant falsely represents himself to be of age and thereby induces another to make a contract with him, the infant is not liable.

It has been reported by the officers of the cruiser *Denver*, one of the Navy's men-of-war to receive costly silver services from the States after which they have been named, that four of the handsome silver loving cups attached to the service are missing and have been missing for about two weeks, at which time the officers entertained society people of Havana aboard the cruiser. The *Denver* is now lying at League Island, and efforts are being made to locate the missing silver, since its absence spoils the completeness and effect of the expensive display service.

Kansas City.

C. P. Kionka, of Kionka & Kionka, has started out on a southern trip, after spending a week in the house.

S. C. Lee, formerly with A. C. Hahn, has taken a position in the engraving department of Gurney & Ware.

Jake Levin, traveling representative for Kionka & Kionka, has just started out on a trip over his Iowa territory.

L. P. H. Hatch, Goodland, Kans., was in this city, last week, accompanied by his bride; the wedding took place Nov. 1.

W. E. Crellin, of the wholesale firm of Ward & Crellin, was in this city, last week, filling up his trunks. He goes out on the road again this week.

P. N. Nelson, Colorado and western Kansas representative of the C. B. Norton Jewelry Co., was in the home office, last week, refilling his trunks.

The following pupils enrolled at the Southwestern Optical College, during the past week: S. H. Gatch, M.D., Coyle, Okla.; Wm. E. Burkholder, Kansas City, Mo.; G. D. Palmer, Palmerville, N. C.

The following out-of-town jewelers called on the local jobbers during the past week: W. N. Kirkman, Edgerton, Mo.; Walter Sperling, Seneca, Kans.; J. H. Webb, Smithville, Mo.; Arthur Kroencke, Concordia, Mo.; J. Goldstein, Oklahoma City, Okla.; W. R. Pearce, Gardner, Kans.; R. H. Morehouse, Topeka, Kans.; A. E. Gordon, Shreveport, La.; Mr. Meredith, of Meeker & Meredith, Chanute, Kans.

News from the Optical Trade.

John R. Appleby, Minneapolis, Minn., has opened offices at 237 Center St., Winona, Minn.

J. H. Hukill, secretary of the Nebraska State Optical Society, was in Omaha, Nebr., last week, securing new members.

John Morehouse, with the Kennedy Optical Co., Detroit, Mich., was a visitor in Omaha, Nebr., during the past week.

A. M. Rankine, with the Columbian Optical Co., Denver, Colo., has just returned from a business trip in the northwest.

Fred Dunn, with F. A. Hardy & Co., Detroit, Mich., was recently confined to a hotel in Omaha, Nebr., for two weeks, on account of illness.

Gustave Moritz, St. Louis, Mo., will remove about Jan. 1 from his store, 622 Locust St., to the building formerly occupied by the Grand Leader at the corner of Broadway and Washington St.

T. M. Fisher, Auburn, N. Y., and Fisher & Swart, opticians, of the same place, have been succeeded in business by L. D. Leach and B. O. Simpson, who will continue the business under the name of Leach & Simpson.

Out of the six persons who took the recent examination for licenses to practice optometry in the State of Oregon only one passed—A. S. Huey, of Roseburg, in that State. The next examination will be held in Portland, about Jan. 18, 1907.

The stock of W. P. Hopwood, Lewisburg, Tenn., was slightly damaged by removal during a fire which broke out Nov. 2 in the building occupied by him.

Koshland & Italie Co.

702 Chestnut Street, PHILADELPHIA, PA.

DIAMONDS

Notwithstanding the recent advances, our prices remain as before.

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Diamonds, Watches and Jewelry

CATALOG A customer comes into your *Store*, wants something you haven't got, and it makes you fidgety. No need fretting when one of our Catalogs is at your elbow. What you want is there. A friend in need is a friend indeed.

OSKAMP, NOLTING & CO.,
413-415-417 Elm St., CINCINNATI, OHIO

Encyclopedia-Dictionary

and reference hand-book of the Ophthalmic Sciences.

Price, $2.50.

The Jewelers' Circular Pub. Co., 11 John St., N. Y.

Diamonds Set Without Cost

means a lot of money saved during the year.

This you can do very easily if you put the above assertion to the test. Bring me a platinum mounting with the requisite number of diamonds, and after I have set the article you will admit that through my skilful and artistic setting the diamonds have gained in brilliancy and quality, and that as a result your mounting has improved greatly and has enhanced three times the value you paid for the setting. At the same time your customers are satisfied with all the orders you turn out. You can also compete with all those who are slow to grasp the importance of these facts.

A trial will convince you of the above. I can refer you to the most reliable houses in the jewelry trade, who will testify to my reliability and to the skilful manner in which I execute my settings on fine.

Platinum Mountings, Watch Cases, Lockets,

Roman colored goods and Gypsy rings.

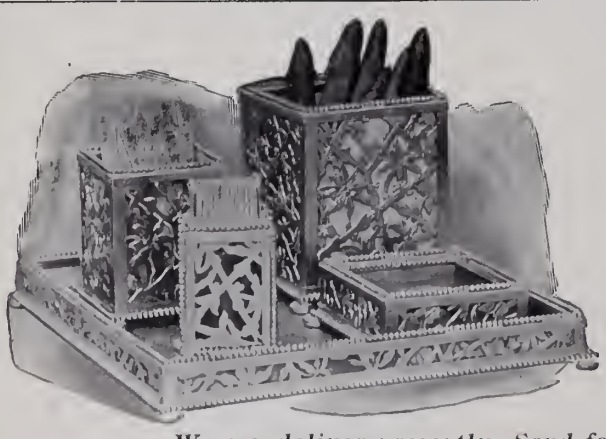
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Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

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Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

YOUNG LADY, with five years' experience, desires position in jewelry office. Address "A. C., 8366," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman, now employed, would like to make a change. Address "Skiddoo, 8318," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, experienced, desires position with a good jewelry house. Address "L. T., 8340," care Jewelers' Circular-Weekly.

YOUNG LADY bookkeeper would like a position; six years' experience in diamond importing house. Address "P. E., 8284," care Jewelers' Circular-Weekly.

YOUNG LADY, anxious to secure position as entry clerk or assistant bookkeeper. Address "Accurate, 8311," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN with highest references, is open for position; 20 years' experience in south and far west. "H. S.," 98 Columbus Ave., New York.

YOUNG MAN, with some experience desires position with good jewelry firm; can furnish good reference. Address "E. D., 8370," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with A1 established trade in the south; finest reputation; wishes position with good house. Address "B., 8277," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires position at once, with tools; middle age man; competent to handle railroad work. Address "E. H. B.," 45 Charles St., Springfield, Mass.

PACIFIC COAST salesman would like to hear from any firm contemplating a change; will be in New York about Dec. 10. "P. C., 8351," care Jewelers' Circular-Weekly.

BOOKKEEPER, young man, with good knowledge of bookkeeping, wishes position with jewelry house; experienced in jewelry line. "P., 8281," care Jewelers' Circular-Weekly.

ENGRAVER and jeweler, married, wishes a permanent position, immediately, with a reliable firm; samples and reference. Address "Engraver," 1719 Exchange St., Keokuk, Ia.

JEWELRY SALESMAN wants fine line of 14-K. gold jewelry, on commission, for jobbing trade; well acquainted among jobbers. Emil L. Loeb, 228 Washington St., Newark, N. J.

WATCH and clock repairer, single man, 12 years' experience; no engraver; Ohio or adjoining States preferred; moderate salary. Address "Jeweler," 723 Cherry St., Toledo, O.

YOUNG LADY, thoroughly experienced in wholesale jewelry business, will appreciate position of responsibility; excellent references. Address "E. D. L., 8312," care Jewelers' Circular-Weekly.

TRAVELING MAN with established trade in the **jewelry line throughout the south and Pacific coast**, contemplates a change for Jan. 1 Address "H. S.," 305 Ocean Parkway, Brooklyn, N. Y.

YOUNG LADY desires position in a manufacturing jeweler's office; thoroughly experienced in every branch; can furnish A1 reference. Address "E. L., 8373," care Jewelers' Circular-Weekly.

YOUNG MAN (24), seven years' experience as general office man with importer of diamonds and diamond jewelry house, would like to make a change. "J. F.," care Weber, 41 Maiden Lane, New York.

WANTED, Jan. 1, line of gold jewelry, watches and diamonds, on salary and commission basis; southern territory; age 30; good appearance and a hustler. Address "R., 8203," care Jewelers' Circular-Weekly.

JEWELRY SALESMAN, with record of sales, desires to make change Jan. 1; has large patronage among the best trade of the south and west; can furnish best references. "H., 8376," care Jewelers' Circular-Weekly.

SALESMAN, young man, connected with Maiden Lane jewelry house for several years, desires position as salesman or inside man, where there is a good opportunity; A1 references. Address P. O. Box 1589, New York.

YOUNG LADY, thoroughly experienced with A1 jewelry trade, saleslady and buyer, wishes to make change Jan. 1; south or west preferred; excellent references. Address "T., 8385," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, nice appearance, honest and reliable, can engrave and do light watch work, good salesman, wishes to finish under good workman; best references. Address "E., 8296," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, young man, age 27, five years' experience on road; established trade in south and middle west; desires to make change by Jan. 1, 1907. Address "A. N., 8342," care Jewelers' Circular-Weekly.

ENGRAVER, young man, desires permanent position at jewelry engraving; good letterer on silverware, etc.; also do copper plate engraving; samples on request. Address "S., 8295," care Jewelers' Circular-Weekly.

EXPERIENCED salesman desires to connect with first class house, for New York, Boston, Philadelphia, Washington and Baltimore; sterling silver line preferred. Address "A., 8361," care Jewelers' Circular-Weekly.

SITUATION WANTED, by a young man who is experienced on clock and jewelry repairing, with a chance to improve on watch work; New England States preferred. Address "G. W., 8344," care Jewelers' Circular-Weekly.

CLOCKMAKER, age 29, desires position outside of New York City; expert on all clocks; electric and tower; now employed by a well known clock company; highest reference. "Clockmaker, 8378," care Jewelers' Circular-Weekly.

POSITION as foreman or assistant foreman; thoroughly understand the making of all kinds of jewelry, badges, class pins, special work, repairing of all kinds and estimating. "Practical, 8135," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with several years' experience and large acquaintance among the retail trade, in the middle west, will be open for engagement Jan. 1. Address "M. W. S.," 2670 Bedford Ave., Brooklyn, N. Y.

SALESMAN, well acquainted with the best retail and jobbing trade in middle western States, wants a line of 10-K. jewelry on commission; best references. Address "G., 8341," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

A JEWELRY salesman of experience and ability, having established trade in west, will be open for engagement Jan. 1; will engage with good gold jewelry firm, at salary of $1,300 to start. Address "X., 8316," care Jewelers' Circular-Weekly.

SALESMAN, with 11 years' experience in jewelry business, desires position where little or no traveling is required; capable of handling correspondence or any details; will be in New York Dec. 5. "H. J., 8350," care Jewelers' Circular-Weekly.

A PERMANENT connection with a good house is desired by an experienced, successful salesman; now or Jan. 1; unquestionable credentials; now engaged, but want to change; silverware or kindred lines. "Modern, 8331," care Jewelers' Circular-Weekly.

WANTED, at once, position by young lady, having six years' experience in high class retail jewelry store, with knowledge of bookkeeping, correspondence and general office work; best reference. Address "South, 8297," care Jewelers' Circular-Weekly.

HUSTLING young man, age 26, wants position as salesman on the road; eight years' experience in retail jewelry store; want a change by the first of the year; prefer Texas, Louisiana, Indian Territory or Oklahoma; best reference. Address "B., 8293," care Jewelers' Circular-Weekly.

SILVERSMITH, all around man of 25 years' practical experience on the highest grade of work, wants position as manager or working foreman, or as high class workman; A1 on large, square, plain and fancy boxes; west or south preferred. Address "Square, 8255," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, five years' experience in diamond and jewelry house, also have thorough knowledge of semi-precious and imitation stone line, desires position as salesman; have one year's road experience; can furnish excellent references. "J., 8365," care Jewelers' Circular-Weekly.

DESIGNER; a first class designer and practical jeweler, experienced on fine diamond as well as all kinds of artistic gold jewelry, having worked in first class factories of Paris and New York City, wants position; write for further particulars. "Designer, 8278," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with several years' experience in western territory, representing a manufacturer's line, will be open for engagement Jan. 1, with headquarters at Chicago if so desired; can furnish best of reference. Address "I., 8241," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

ENGRAVER and designer wants steady position with first class house; thoroughly trained in heraldry, monogram ciphers, inscriptions and general lettering; also capable of furnishing designs for silverware, jewelry and stationery; salary in keeping with ability. Address "R., 8323," care Jewelers' Circular-Weekly.

WANTED, position as engraver and optician; am also fine watchmaker and jeweler; will accept permanent position at either trade; engraving and optics preferred; salary, $25; age 30; American; New York City experience; now in the south; answer immediately. "W., 8204," care Jewelers' Circular-Weekly.

FOREMAN, thoroughly experienced in making a specialty of fine diamond mountings and rings of every description, producing at present extremely successful line of hollow wire bracelets and other gold jewelry, wishes to make change by Jan. 1, 1907; highest references. "R., 8363," care Jewelers' Circular-Weekly.

POSITION WANTED where the following requirements would be necessary, melting, refining, buying of gold, silver, platinum and sweeps, alloying and press work; general knowledge of manufacturing jewelry and repairing of all kinds; fully capable of taking full charge of help. Address "C., 8235," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, covering south, desires to change to first class ring or jewelry house, for same territory; references furnished. Address, "L., 8315," care Jewelers' Circular-Weekly.

GENTLEMAN, with long experience as manager and buyer, wishes to negotiate with concern requiring services of high grade man; acknowledged executive ability and unquestioned references. Address, "Manager, 8379," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, side line of jewelry specialties for New York and vicinity. Address "M., 8333," care Jewelers' Circular-Weekly.

WANTED, good line of Swiss or American watches as manufacturer's agent in States of Indiana, Pennsylvania, Ohio, Michigan and Illinois; commission only. "Watches, 8337," care Jewelers' Circular-Weekly.

WANTED, good line of rings in connection with line of jewelry which I now carry, on commission, through States of Ohio, Michigan, Indiana and Pennsylvania. Address "Commission, 8336," care Jewelers' Circular-Weekly.

WANTED, for Canada, an important manufacturer's line, for the better jewelry trade; will handle on commission and part expenses, or carry accounts if preferred; highest references; first class connection. "High, 8367," care Jewelers' Circular-Weekly.

SIDE LINES. Continued.

EXPERIENCED, successful salesman, at present actively engaged, intending to change, desires to represent now or Jan. 1, two good lines in New York City, vicinity and larger New England towns; highest references; silverware, cut glass, jewelry and deposit ware considered. "Reliable, 8330," care Jewelers' Circular-Weekly.

EXPERIENCED traveling salesman, now open for commission lines—or specialties; territory south and west; would make Pacific coast; good references; can be interviewed in New York City, "E. B. L.," Metropolitan Hotel, Washington, D. C.

Help Wanted.

WANTED, good engraver for the month of December. Box 894, Bridgeport, Conn.

WANTED, jewelers and one good engraver. Meyer Jewelry Co., Kansas City, Mo.

WANTED, first class engraver, from Dec. 1 to Jan. 1: good wages. August Jacobs, Quincy, Ill.

WANTED, Jan. 1, a salesman with established trade in south. Charles Kahn, 11 Maiden Lane, New York.

WANTED, Jan. 1, a salesman with established trade in west. Chas. Kahn, 11 Maiden Lane, New York.

WATCHMAKER, at once; give experience, wages and references. Address "C. E. H.," Box 5256, Boston, Mass.

WANTED, first class watchmaker and engraver; permanent position to good man. Lachicotte & Co., Columbia, S. C.

WANTED, a live hustler of pleasing address to manage leading store in city of 30,000. H. H. Ratcliff, Madison, Wis.

WANTED, all around man, watch repairer, jewelry jobber and clock man; wages, $15. J. H. Lepper, Mason City, Ia.

FIRST CLASS engraver, also capable of assisting on jewelry work. Chas. N. Hancher, 1211 Market St., Wheeling, W. Va.

WANTED, at once, a first class refractionist and salesman; one who understands edging preferred. Apply J. Levinski, Waco, Tex.

WANTED, first class watchmaker and engraver; steady position and good wages to right party. Reid & Todd, Bridgeport, Conn.

WANTED, one watchmaker and engraver and one manufacturing jeweler. P. C. Pulse & Co., 1150 Washington St., Oakland, Cal.

WANTED, two jewelers, also diamond setters; permanent positions, best wages. E. Maritz Jewelry Mfg. Co., 217 N. 6th St., St. Louis, Mo.

WANTED, designer, experienced on fine diamond work; uptown house in New York City. Address "M. T., 8181," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, watchmaker and engraver; state wages expected and references. Address "A. B., 7532," care Jewelers' Circular-Weekly.

WANTED, man to take charge of jewelry department; must be a watchmaker; write for further particulars. F. P. Frisbie, Lancaster, Ky.

AT ONCE, assistant watchmaker and jeweler; good wages and steady position to competent man. Address Otto Winterhalter, Lake Charles, La.

WANTED, assistant engraver; one who can help out on clocks preferred; permanent position; good wages. Henry Kohn & Sons, Hartford, Conn.

FOREMAN, experienced in the manufacture of 10-K. and 14-K. gold jewelry; confidential. Apply "XXX., 8282," care Jewelers' Circular-Weekly.

AT ONCE, by expert letter and monogram engraver; experienced in waiting on fine trade. Address "E. W., 8387," care Jewelers' Circular-Weekly.

LAMBERT BROS., Third Ave., cor. 58th St., New York, are making engagements for extra salesmen, for both day and evening, during the month of December.

$25 A WEEK for a first class jeweler and engraver, in a large city in Texas; permanent position. Address "S., 8127," care Jewelers' Circular-Weekly.

ENGRAVER, first class letter and monogram engraver, on gold and silver; steady position. Lambert Brothers, Third Ave., cor. 58th St., New York.

WANTED, first class watchmaker; Scandinavian preferred; good wages and permanent position to right man. O. H. Arosin, 187 E. 7th St., St. Paul, Minn.

WANTED, first class engraver and jeweler; must be excellent at engraving; good salary; send samples of work with application. Oberlin Bros., Fresno, Cal.

WANTED, at once, a good engraver, for three weeks in December; will pay $25 a week. Address A. Liachowitz, 518 N. Shamokin St., Shamokin, Pa.

WANTED, a good all around workman and an especially good engraver; will pay $30 per week to a good workman. Thos. Van Auken & Co., Beaumont, Tex.

WANTED, AT ONCE, engraver who can assist on watch and clock work; give reference and wages expected. "H. D., 7531," care Jewelers' Circular-Weekly.

WANTED, at once, party to take charge of our material department; none but experienced men need apply. M. Rosenbloom & Co., 143 Main St., Rochester, N. Y.

WANTED, at once, good all around jeweler; state salary expected, reference and experience; good, steady job for the right party. Doe Bros., Woodsville, N. H.

WANTED, a salesman for the southern States for 1907, to sell cut glass and silver on commission; good references required. "S., 8332," care Jewelers' Circular-Weekly.

AT ONCE, a first class engraver and jeweler; one who can assist on watch repairing preferred; state experience and salary wanted. C. S. Sherwood, Portsmouth, Va.

FIRST CLASS manufacturing jeweler and stone setter; steady job for good all around man; state wages wanted and give references. Geo. Wettstein, Cedar Rapids, Ia.

WANTED, first class watchmaker; $25 per week; steady work and permanent position to right party. Address Bluff City Supply Co., 137 N. Main St., Memphis, Tenn.

WANTED, at once, expert watchmaker, fair engraver and salesman; permanent to right man; $24 per week to start. "Connecticut, 8353," care Jewelers' Circular-Weekly.

WANTED, at once, watchmaker and graduate optician; prefer one who can engrave; steady position; address, with reference, salary, etc. C. V. Bates, Bartlesville, I. T.

WANTED, at once, watchmaker, who can assist on jewelry and clock repairing; references required; $15 to $18 per week to right man. Fred E. Vaissiere & Co., Rome, Ga.

WANTED, at once, a thoroughly good jewelry repairer; swift and accustomed to fine work; steady position to the right man. Parker & Van Cleve, Morristown, N. J.

WANTED, a man to do watch and clock repairing, also plain engraving; salary, $18 to $20 per week; steady position; apply at once. S. Goldsmith, Waynesburg, Greene Co., Pa.

JEWELERS, on special new work and repairing; good wages and steady work throughout the year, in large, first class shop; nine-hour day. Wendell & Co., 57 Washington St., Chicago, Ill.

WANTED, at once, first class watchmaker, one who can engrave preferred; salary, $27 per week; steady all the year around. Address "Georgia, 8349," care Jewelers' Circular-Weekly.

WANTED, at once, good watchmaker; prefer one who can engrave and repair jewelry; good, steady position to the right man; send full particulars in first letter. J. W. Ware, Dunkirk, N. Y.

POLISHER wanted; first class jewelry polisher and lapper; one capable of coloring and taking general charge of department. Address Burr, Patterson & Co., 73 W. Fort St., Detroit, Mich.

WANTED, a good jeweler and engraver; steady position and good wages to the right party; send references and salary expected in the first letter. G. A. Hauserman, 214 Main St., Paterson, N. J.

WANTED, young man; fair engraver, clock and jewelry repairer; permanent position; state salary and references; town near New York City. Address "T., 8352," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Hauserman's, 214 Main St., Paterson, N. J.

WANTED, young man as engraver and assistant watchmaker; permanent position guaranteed; state reference and salary in first letter. Address "D. H. G., 7533," care Jewelers' Circular-Weekly.

WANTED, jeweler, one who understands setting half pearls, etc.; good position; finest lighted factory in the country; state salary expected; write immediately. C. K. Grouse & Co., Rochester, N. Y.

FIRST CLASS manufacturing jewelers, hustling repairers, case maker, diamond setter, engraver, polishers, platers; steady positions; new large factory. Janes & Leatart, 340 Broadway, Los Angeles, Cal.

WANTED, at once, watchmaker and plain engraver; must be sober; send sample of engraving and state salary expected in first letter; a fine place to spend the Winter. Strickland Bros., Dothan, Ala.

MAN, experienced in wholesale jewelry business; capable of taking charge of mail orders, travelers' samples and stock; familiar with manufacturer's needs. Henry Cowan, 373 Washington St., Boston, Mass.

A PERMANENT position to a first class jeweler, who is A1 on first class cluster work and enameling; prefer one who can engrave; salary, $25 to $30 per week; reference with first letter. L. Lechenger, Houston, Tex.

AT ONCE, first class watchmaker and engraver, able to do some jewelry repairing; own tools; $20 to $25 per week; permanent position; sample engraving in first letter. R. L. Kennedy, care Thoma Bros., Cincinnati, O.

TRAVELER wanted, January next, with a knowledge of New York, Philadelphia and Boston trade; chance to become interested in the house if satisfactory; state salary. Address "Traveler, 8194," care Jewelers' Circular-Weekly.

WANTED, a first class engraver and optician; must have the best of references; good salary and permanent situation for the right man; give full particulars in your letter. Address "S. B. S., 7885," care Jewelers' Circular-Weekly.

AT ONCE, fine engraver, to do work demanded in a first class store; prefer one willing to help in shop and as salesman; send references and sample (no prints); $20 per week; permanent job; no school for beginners. R. Brandt, Athens, Ga.

WANTED, at once, a fine watchmaker on railroad work; must also be a good engraver; permanent position; drinkers need not apply; write fully of ability, references and salary expected; old firm; new store. The S. T. Little Jewelry Co., Cumberland, Md.

WANTED, good engraver and working jeweler; must be good workman, steady and reliable; first class, permanent position to right man; $25 per week, more if worthy; samples and references in first letter. "X. Y. Z., 8308," care Jewelers' Circular-Weekly.

WANTED, at once, a first class watchmaker; a man capable of waiting on trade; one who does stone setting; steady position to the right man; good wages; must have the highest references. Address "H. G. S., 7901," care Jewelers' Circular-Weekly.

WANTED, at once, first class watchmaker; must be sober, industrious and capable; unmarried man preferred; state reference in first letter; permanent position and a salary of not less than $25 to right party. Shelby S. Van Hoy, Jr., Shelbyville, Ky.

WANTED: a plated hollow ware manufacturer is looking for first class salesman with a connection for the west and middle west; none but experienced men with established trades need apply. Address "Reliable, 8232," care Jewelers' Circular-Weekly.

WANTED, at once, young man, with two or three years' experience on watch work; a good chance to finish under first class workman; must be of good habits and come well recommended; good wages to start. Address W. T. Newton, 313 Gay St., Knoxville, Tenn.

(*Special Notices continued on page 94.*)

Special Notices.

(*Continued from page 93.*)

HELP WANTED.—Continued.

YOUNG MAN to assist on watch work, under fine workman; chief watch inspectors for the past 15 years; accustomed to waiting on trade; fair wages to start; best of reference required; city of 20,000; steady place. Address C. W. Price, 404 E. State St., Jacksonville, Ill.

WANTED, by Jan. 1, 1907, a first class watch repairer and plain monogram engraver; references required from former employer; young man preferred; permanent position at $25 per week to right party; for particulars address with references. Geo. W. Kates, Newton, Kans.

WANTED, good watchmaker and fair engraver; wages, $75 per month; will pay commission besides if an optician; good money for the right man; no holiday position, but permanent; can wait till Jan. 1, but would take on at once. R. A. Wright, Lethbridge, Alberta, Canada.

WANTED, an experienced, young and energetic man, to do watch repairing; must be a good jeweler; one who is looking for an opportunity and is willing to demonstrate what he can do in a month; steady job to right man; write in a rush. "P., 8369," care Jewelers' Circular-Weekly.

WANTED, for next January, an experienced salesman with established trade to cover the south. Adolph Goldsmith & Son, 68 Nassau St., New York, N. Y.

CLOCK SALESMAN; jobbing trade in Greater New York and vicinity, Jan. 1st, or before; salary. Address, "Manufacturer, 8319," care Jewelers' Circular-Weekly.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Ohio and Indiana. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Pennsylvania. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

WANTED; manufacturer of plated hollow ware is looking for a salesman to take charge of his New York office, and also cover the territory of Philadelphia, Boston and New England; none but experienced men with first class connections need apply. Address "Fidelity, 8233," care Jewelers' Circular-Weekly.

WANTED, a young man with ability to sell manufacturing jewelers of Newark, New York, also retail trade, a line of precious, semi-precious stones and diamonds; must be capable of taking charge of stock; state experience and salary; wanted immediately. Address Box 8301, care Jewelers' Circular-Weekly.

CAPABLE MAN, as manager in a brass plated novelty and jewelry concern; must be honest; none but A1 men need apply. Address, "Confidential, 8283," care Jewelers' Circular-Weekly.

A TRAVELER, for an exceptional line, consisting of high grade jewelry, a fine line of diamond mounted goods and watches; applicant must have A1 references. Leonard Krower, 536-538 Canal St., New Orleans, La.

WATCHMAKER, to take charge of watch repairing department; must be first class; steady position and good pay for right party; send references and wages expected in first letter. Dillon Company, Wheeling, W. Va.

INSIDE office man, capable of managing manufacturing jewelry and diamond mounting house; thoroughly experienced; good personality; one capable of having things done correctly; knowledge of bookkeeping; good correspondent; state salary and experience; quick conception and speed; good at details. "Box 8388," care Jewelers' Circular-Weekly.

SALESMAN wanted; young man, about 20, to sell a line of plated and solid nickel jewelry to the retail jewelry, gents' furnishing and department store trades in New York and the eastern States; liberal salary and commission to a hard worker with established trade; state full particulars as to experience, references, etc. "J., 8364," care Jewelers' Circular-Weekly.

WANTED, salesman, from Jan. 1, to cover Philadelphia and Pennsylvania with strong line of rings and jewelry; only those with trade need apply; good salary to right man. Address, "T., 8238," care Jewelers' Circular-Weekly.

TRAVELER WANTED, for the south, to sell an exclusive American watch line; must have an established trade and acquaintance with the retail jewelers; for engagement Jan. 1st. Sproehnle & Co., 42 Madison St., Chicago, Ill.

WANTED, Jan. 1st, experienced salesman, with established trade, in New York City and neighboring States, to sell diamonds, watches and jewelry; all correspondence confidential. R., L. & M. Friedlander, 30 Maiden Lane, New York.

EXPERIENCED SALESMAN, with an established trade in New York and west, to sell the jobbers and wholesale jewelers; a fine gold filled line; state experience and references. Address, "Providence Manufacturer, 8285," care Jewelers' Circular-Weekly.

WANTED, January 1, 1907, salesman for New York City and nearby towns, who is familiar with diamonds, watches and jewelry and acquainted with the retail trade; good position; trade established; can be increased. Address, P. O. Box 881, New York.

WANTED, two watch salesmen who know the trade; state territory traveled and references; splendid opportunity for those who can make good; only high class men with experience need apply. "W. C. A., 8164," care Jewelers' Circular-Weekly.

WANTED, from Jan. 1st, salesman, with established trade, in Pennsylvania, Ohio and West Virginia, to handle an up-to-date line of gold, plated and diamond jewelry; good opening for the right man. Address, "S. M., 8371," care Jewelers' Circular-Weekly.

DESIGNER WANTED, for medals, class pins, rings, general jewelry and diamond work; good permanent position for competent and experienced man; state full particulars regarding experience, where previously employed, age and salary wanted. Address, Mermod, Jaccard & King, St. Louis, Mo.

WE REQUIRE a first class jewelry salesman and window dresser, in our retail department; must be competent and able to furnish A1 references; permanent position to the right party; address with full particulars and state salary expected. Kingsbacher Bros., 505 Market St., Pittsburg, Pa.

WANTED, several strictly first class watchmakers; only those familiar with highly complicated movements need apply; permanent positions if satisfactory. Tiffany & Co., Fifth Ave. and 37th St., New York.

Business Opportunities.

25 PER CENT. discount on diamond mounted jewelry, sent on memo. to well rated dealers. Dan I. Murray, Broker, 3 Maiden Lane, New York.

$500 BUYS a clean, up-to-date jewelry store in New York State town of 6,000; fine repair trade; no old stock. Address "O., 8345," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store and fixtures; established 32 years; selling out on account of death in family. Address W. L. Anderson Estate, Charlestown, Boston, Mass.

OPTICIAN; can rent a part of jewelry store at 719 Fulton St., for the optical business; a good chance for a young man. Apply at above address, Brooklyn, N. Y.

JOBBING HOUSE wanted, by Jan. 1, to handle a first class line of sterling goods and novelties for the entire southern States. John Hasselbring, 111 Himrod St., Brooklyn, N. Y.

JOBBING HOUSE wanted, by Jan. 1, to handle an up-to-date line of silver goods and novelties, on commission, for the Pacific Coast. John Hasselbring, 111 Himrod St., Brooklyn, N. Y.

FINE BUSINESS for sale; owing to sickness will close out entire stock; will give lease on store. All correspondence directed to Wm. H. Van Keuren, 65 S. Clinton St., Poughkeepsie, N. Y.

PARTNER WANTED in an old established New York jewelry factory; good location, downtown; opportunity for a young man who can invest from $3,000 to $5,000. Address "Y., 8279," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store on prominent thoroughfare of New York City; few doors from Hippodrome; long lease, low rental; small capital required; must sell on account of ill health. "Jeweler," 780 Sixth Ave., New York.

FOR SALE; a snap; jewelry and phonograph business, invoicing $16,000; best town of 1,300 population in Iowa; big boom on now; write at once. Address "Iowa, 8324," care Jewelers' Circular-Weekly., 103 *State St., Chicago, Ill.*

JEWELRY STORE, established in New York in a central location, for sale; with or without stock; splendid opportunity for a practical man with a small capital; principals only. Address "A., 7242," care Jewelers' Circular-Weekly.

FAILING HEALTH causes me to offer for sale my place of business, near New Brunswick, N. J.; stock and fixtures are all new; fine chance for right party; price, $4,500; cash only. Address "Optician, 8242," care Jewelers' Circular-Weekly.

CUT GLASS, at a discount, direct from factory to you; $25 and $50 lots; sent on approval, if not satisfactory return at my expense; I am broker for one of the largest and best cut glass companies in America. Address Dan I. Murray, 3 Maiden Lane, New York.

FOR SALE, established jewelry business, within a stone's throw of the beautiful Indian River, in the orange belt on the eastern coast of Florida; just the place for a watchmaker of delicate health; write for particulars. August Lemmert, 541 N. Fremont Ave., Baltimore, Md.

CASH FOR WATCHES and diamonds; send them at once and get your money by return mail. Joseph Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

$5,000 WORTH of watches, diamonds and sterling silverware, cut glass, etc., at half cost on most of it; I will give this on memo. bill to a well rated jeweler with an established name in a good city and will personally conduct a high class auction sale for him, dividing profits; write me. Dan I. Murray, 3 Maiden Lane, New York.

BUSINESS OPPORTUNITIES Continued.

FOR SALE, cheap, a well established jewelry store in a good city; the largest jewelry store here; carrying about $40,000 worth of diamonds, jewelry, cut glass and imported bric-à-brac; want to sell at once; reason for selling, late proprietor, H. N. Prill, died; estate to be settled. Address Estate of H. N. Prill, 7 Main St., Bradford, Pa.

FOR SALE, jewelry plant, located in New York City; complete in every detail; best of light; occupancy Jan. 1; for particulars address. "L. F., 8273," care Jewelers' Circular-Weekly.

FOR SALE, half interest in a well established and paying jewelry and repair business, to a man who is a practical jeweler and watchmaker; I am one, but have to have help to manage and take care of the business; big run of repair work; town of 6,000; best location of any one in the city; stock and fixtures about $7,000; best of references given and required. M. C. Roberts, Gainesville, Ga.

MANUFACTURING jewelry shop for sale; does good business with the trade, also private trade, established 25 years, in a city of (100,000) one hundred thousand inhabitants; good location; owner retiring on account of going into another business; will show satisfactory proof; it is a gold mine for the right man; write for further information. Address Mr. B. Elisberg, 163 E. 106th St., New York.

WHOLESALE OPPORTUNITY; I wish to close out my wholesale business which has been running for 20 years; I am compelled to do so on account of sickness and a change of climate; will sell at cost and give the purchaser the benefit of my customers; will remain with purchaser sufficient length of time to give him the necessary information. Address "Opportunity, 8210," care Jewelers' Circular-Weekly.

FOR SALE, large retail and manufacturing jewelry business, located at Oshkosh, Wis., very active and profitable; only reason for selling is owing to death of manager, son of present proprietor, who is advanced in years and wishes to retire; will give lease of store and dwelling above for term of years; size of property two stories, 20 x 150, with entrance and right of way at both ends; present stock, including show cases, machinery, safes, etc., about $40,000; can be reduced to suit purchaser. Apply Birely & Son, 151 Main St., Oshkosh, Wis.

WANTED, a partnership, in a jewelry manufacturing business, that has need of a hard working, pushing salesman; one who absolutely commands a good trade, with first class retail jewelers only, in the central and far west; can put several thousand dollars into the business. Address, "F. S., 8267," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

A WELL established wholesale tool and material house in southern Colorado; located on the ground floor; on one of the best business streets in the city; the only wholesale house in southern Colorado; is doing a good business and has a retail optical parlor in connection, which alone is bringing a fine income; on account of ill health will sell everything, including stock of tools, materials, fixtures, motor, machinery and optical grinding plant, also optical testing apparatus, ophthalmometer, ophthalmoscope, Geneva retinoscope, trial case and a $100 testing table, latest model; everything, including optical stock, for $10,000, or will invoice to suit party; write for further particulars. "C. J., 8174," care Jewelers' Circular-Weekly.

WANTED, beginning 1907, a partner in a well established jewelry factory, making a good strong line; must command a good trade and have some capital; references required. Address, "A. T., 8375," care Jewelers' Circular-Weekly.

To Let.

DESK ROOM or part of office to let. 3 Maiden Lane, Room 53, New York.

TO LET, part of fine office, for manufacturer's representative. Room 1308, 9-13 Maiden Lane, New York.

TO RENT, two new desks and space in vault for trunks, to Chicago representative of reputable eastern jewelry manufacturing companies. Room 500, Heyworth Bldg., Chicago, Ill.

TO LET, part of an exceptionally desirable office, with fine north light; opportunity for precious stone business or manufacturer's agent. Room 48, Lorsch Bldg., 37 Maiden Lane, New York.

For Sale.

A LARGE jeweler's regulator clock; price, $35; can be seen at 377 Third Ave., New York.

TRUNKS and telescopes; three practically new trunks, telescopes and watch trays complete. Wm. I. Rosenfeld, 19 Maiden Lane, New York.

TYPEWRITER; New Century No. 6, in first class condition; used only a short time; it's a snap for anyone needing a typewriter; can be seen in Room 53, 11 John St., New York.

STORE FIXTURES for sale; complete outfit for jewelry store; six beautiful wall cases, with large mirrors over six feet high, in center of two; all French plate glass and fine cabinet work, with counter cases, counters and 90 drawers; cost $3,000; will sell for $400; must be sold by January; write for photographs. The Nowlan Co., Richmond, Va.

Wanted to Purchase.

ENGRAVING machine wanted, at once; must be in good condition and cheap; would exchange for printing press. E. T. Phillips, Wolcott, N. Y.

WANTED, to buy a jobber's stock or will buy fixtures of small jobber on Maiden Lane, New York, providing room can be rented; will pay cash; will buy now or Jan. 1. Address "Cash, 8288," care Jewelers' Circular-Weekly.

ANTIQUE JEWELRY WANTED; we are always ready to make cash offers on any antique jewelry containing mosaics, cameos, seed pearls, etc.; also filigree, enameled or etruscan jewelry, either all gold or set with diamonds or other stones. Chas. S. Crossman & Co., The "Old Mine" Diamond House, established 1880, 3 Maiden Lane, New York.

Miscellaneous.

WANTED, George Herbert Carson to send his address to W. H. Bishop, Rhyolite, Nevada.

TO LET.

Four Desirable Light Lofts

At 31 MAIDEN LANE, N. Y.,

One door from Nassau St. Prominent location, center of jewelry district. Address F. J. Whiton, 130 Broadway, New York; or, your own broker.

Good Salary

will be paid to a first-class watch salesman, having an acquaintance with the retail trade. Address

THE ROCKFORD WATCH CO., Ltd.

Rockford, Ill.

Practical Course in Adjusting

By THEO. GRIBI,

COMPRISING

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

ELUCIDATED AND DEMONSTRATED

by original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have been added chapters on

How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement—Some Current Defects in it and How to Remedy Them.

Published Price, $2.50.

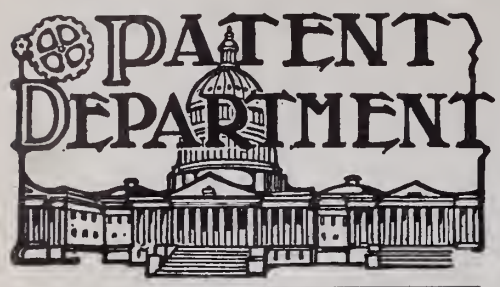
SPECIAL REDUCED PRICE, $1.50, Post prepaid.

250 pages, including 18 diagram plates; Fine Paper; Large Type; Clear Illustrations; Systematically arranged; Solid Binding.

THE JEWELERS' CIRCULAR PUB. CO.,

Publishers

11 John St., cor. Broadway, New York.



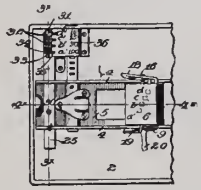
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF NOV. 6, 1906.

834,884. LENS-FOCUSING DEVICE. Frank A. Brownell, Rochester, N. Y., assignor to the Eastman Kodak Co., Rochester, N. Y. Filed Aug. 3, 1904. Serial No. 219,286.

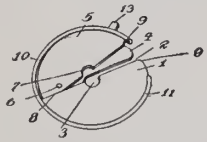
The combination with a camera, embodying a bed and a relatively adjustable lens-support and a



focusing-screen supported on the bed, of a plurality of stepped shoulders on the adjustable part, a stop on the bed and means for adjusting it into alignment with one or another of said shoulders.

834,943. STUD-PROTECTOR. Isaac Steinberg, Providence, R. I., assignor to Goldsmith & Harzberg, Providence, R. I. Filed Jan. 9, 1906. Serial No. 295,323.

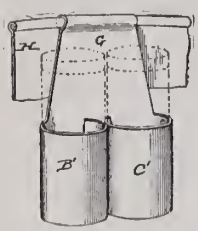
A device of the character described, comprising hinged members having a shank-receiving socket and a passageway leading to said socket, and



means tending to move said hinged members together in a direction to close said passageway, said means consisting of a spring binding-strip encircling and embracing the edges of said members.

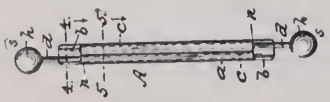
834,979. SALT-AND-PEPPER CRUET HOLDER. Martin Herman, Maitland, Colo. Filed Dec. 16, 1905. Serial No. 292,084.

In a device of the kind described, comprising a metal plate having a serrated edge, lugs formed on the end of said plate adapted to pass through open-



ings in the plate when the ends of the plate are bent back to form cylinders, the spurs formed by the serrated edge adapted to be turned upwardly to form the bottom for the cylinders, and an arm projecting upwardly from said plate and back upon itself to form a hook.

835,228. COLLAR-SUPPORTER. Frank B.



Reynolds, Providence, R. I. Filed May 31, 1906. Serial No. 319,461.

As an article of manufacture the improved collar-supporter herein described, the same comprising an integral or one-piece bar having the stock thereof bent to produce a pair of parallel longitudinally-extending tubes open throughout their length and being in substantial contact with each other, and a pair of independent pins removably mounted in said tubes.

835,267. SELF-FILLING FOUNTAIN-PEN. Jacob Ullrich, Hoboken, N. J. Filed April 9, 1906. Serial No. 310,592.

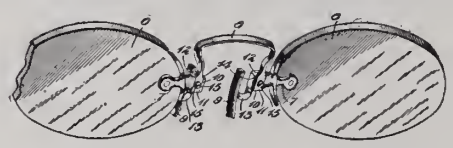
A fountain-pen provided with a hollow handle, an inclosed flexible ink-bag, a presser-bar engaging said



ink-bag, and outwardly-extending push-pin on said presser-bar, and a tubular sleeve axially slidable on the handle and having a forward slot adapted to engage the push-pin.

835,299. EYEGLASSES. Clair H. Brown, Detroit, Mich. Filed March 15, 1906. Serial No. 306,229.

In eyeglasses, the combination with lenses, of studs connected to the lenses and having in their front and rear faces vertical grooves with shoulders at each side thereof, a bridge-spring located above



the studs and having downwardly-extending ends which fit in the grooves in one of said faces, the said spring and its ends extending in a plane substantially parallel to that of the lenses, guards having upwardly-extending arms the ends of which fit in the grooves in the other face of the studs, and a screw extending through said ends and the stud, securing the same together.

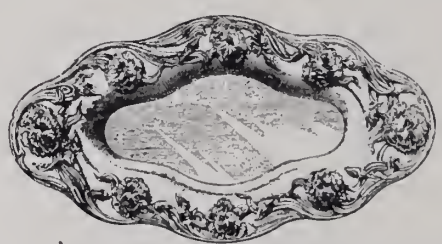
DESIGNS.

38,305. TOP FOR POWDER-RECEPTACLES. John H. Goss, Waterbury, Conn., assignor to the Scovill Mfg. Co., Waterbury, Conn.



Filed July 26, 1906. Serial No. 327,968. Term of patent 14 years.

38,306. METAL DISH. Henry B. Beach and Henry Kayser, Meriden, Conn., assignors



to the International Silver Co., Meriden, Conn. Filed Sept. 10, 1906. Serial No. 334,068. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing herein small prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."]

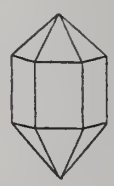
PUBLISHED NOV 6, 1906.

Ser. No. **12,922.** (CLASS 61. JEWELRY, AND SOLID AND PRECIOUS-METAL WARE.) C. H. Allen & Co., Attleboro, Mass. Filed Sept. 22, 1905.

GOLDINE

Particular description of goods.—Collar and cuff buttons.

Ser. No. **16,592.** (CLASS 63. MEASURING AND SCIENTIFIC APPARATUS, APPLIANCES AND INSTRUMENTS.) F. A. Hardy & Co., Chicago. Filed Jan. 29, 1906.



Particular description of goods.—Lenses for eyeglasses and spectacles.

Ser. No. **20,038.** (CLASS 30. CROCKERY, EARTHEN WARE, AND PORCELAIN.) The Owen China Co., Minerva, O. Filed June 4, 1906.

SWASTIKA

Particular description of goods.—Vases, mugs, tankards, and clock cases of porcelain or semi-porcelain material.

Ser. No. **20,703.** (CLASS 11. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) E. M. Weinberg & Co., New York. Filed July 2, 1906.



Particular description of goods.—Chains, chain trimmings, bracelets, brooches, tie-clasps, scarf-pins, bib-pins and buttons made of precious metal.

Ser. No. **20,792.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) International Silver Co., Meriden, Conn. Filed July 9, 1906. Used 10 years.

HOLMES&EDWARDS

Particular description of goods.—Imitation silverware for table use, including knives, forks and spoons.

TRADE-MARKS REGISTERED NOV 6 1906.

57,221. CERTAIN SOLID OR PLATED PRECIOUS-METAL WARE. Landers, Frary & Clark, New Britain, Conn.

Filed May 16, 1906. Serial No. 19,599. Published Sept. 11, 1906.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Nov. 5, 1889.

414,190. WATCH. J. W. Cloud, Buffalo, N. Y.

414,215. MANUFACTURE OF HOLLOW-HAN-

DLED IMPLEMENTS. G. L. and H. C. HART, Unionville, Conn.

414,226. POCKET-BOOK. M. F. LANGFIELD, Philadelphia, Pa.

414,406. NECKTIE-FASTENER. O. A. HANFORD, Bloomington, Ill.

414,449. WATCH-REGULATOR. F. W. SCHIMMEL, Wallace, Idaho.

414,465. TRAVELER'S SHAVING-CASE. R. M. WEEKS, Suncook, N. H.

414,467. MATCH-SAFE. H. D. WINTON, Wellesley Hills, Mass.

414,526. ENGRAVING-MACHINE. G. M. GUERRANT, New York.

414,535. MUSTACHE-HOLDER. R. W. HESS, New York.

414,596. TEA OR COFFEE POT. EDWARD SHOBE, Louisville, Ky.

Design issued May 5, 1903, for 3½ years.

36,302. STATUETTE. R. F. OUTCAULT, New York, assignor to Theodore Metzeler and F. I. Denivelle, Brooklyn, N. Y.

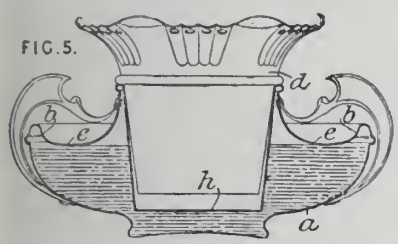
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1905, FROM *The Illustrated Official Journal.*)

ISSUE OF OCT. 24, 1906.

13,536. FLOWER HOLDERS OR VASES. E. G. CAMELINAT, Birmingham. July 1.

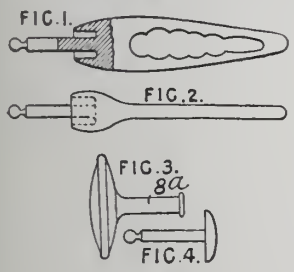
A rose bowl or holder *a* for cut flowers is combined with a removable or fixed receptacle *d*, which may be used either for cut flowers or as a jardinière for a potted plant. The fixed or remov-



able top *b* of the bowl is formed either of perforated metal *e* or of wire netting to receive the cut flowers, and the receptacle *d* may be formed with or without a bottom *h*. The bowl may be provided with two or more receptacles *d*.

13,663. COLLAR, ETC., STUDS. G. TAYLOR, London, and T. MORTON, Birmingham. July 3. Grant of patent opposed.

In order to facilitate the passage of a stud of the type shown in Figs. 3 and 4, an introducer, shaped as shown in Figs. 1 and 2, is inserted in



the shank 8*a* of the stud, Fig. 3, and removed when the stud has passed the buttonholes. When not in use, the introducer is inserted in a spring and pocket having a ring for attachment to a key-ring.

13,731. STUDS. C. C. G. ALFORD and A. H. ALFORD (trading as Alford Bros.), both of London. July 4.

A two-part collar, shirt, etc., stud *b* is inserted by means of a tag-like instrument *c*, having a ring shank c^2, preferably split, to pass on to the hollow shank b^4 of the stud.

13,749. CARVING-FORKS. F. G. SCOTT, Sydenham, Kent. July 4.

The guard 2 is made from a separate piece of metal and is formed with a hole in it through which is passed the tang 3 of the fork 1. The



handle and guard are held in position by a nut screwing on the end of the tang which extends right through the handle. The guard is thus always in position.

13,767. FLOWER-VASES. R. TURLEY, "Tewkesbury," near Birmingham. July 4.

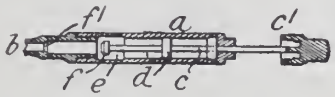
Flower receptacles consist of a body part *a* to contain water and a removable perforated cover *b* to serve as a carrier for flowers or for flower vases or holders. The cover *b* is centered by one or more depending stems *e* which engage with



corresponding sockets *d* formed in the lower part. The depending stems *e* may be made hollow to serve as carriers for flower-vases. As a modification some or the whole of the perforations in the cover are fitted with additional sockets to receive vases.

13,768. PENS. G. SWEETSER, London. July 4.

A fountain pen *a* is fitted with a lightly-packed piston *d* on a rod *c* terminating in a screw cap or handle c^1. To fill the pen, the piston is first drawn to the top, and the air thereby expelled. The piston is then pushed down until it reaches the enlarged or grooved part *e* which allows the ink to be sucked in. A valve, formed by the



piston-rod or otherwise may be fitted in the piston *d*, or a cup-leather instead of the loose packing, also a valve *f*, and seating f^1 may be provided to prevent leakage when the pen is not in use. The nib portion is sometimes arranged to have a sheath over it, to allow the pen to be filled from a shallow receptacle, or the cap is arranged to act as a sheath for this purpose.

Complete specifications accepted Oct. 17, 1906.

1905.

25,622. HAIR-BAND HOLDER. BACHMANN.

1906.

3,250. ELECTRIC ALARM CLOCK. ROTHWELL.

8,436. BRACELET. STARK, DAUB & DAUB.

10,084. WAIST AND SKIRT HOLDER. HOPE, HOPE & LAWRENCE.

Applications filed Oct. 8 to Oct. 13, 1906.

22,165. WATCH WRISTLET. ROBERT GEORGE and FREDERICK JARVIS, Clapton, London.

22,209. EYEGLASS MOUNTING. E. M. CARD, Kingston-on-Thames. Complete specification.

22,253. ELECTRIC TIMEPIECE. A. L. RAWLINGS, Taunton.

22,288. TIME-INDICATOR. E. H. CULMER, London.

22,321. WATCH PENDANT. J. F. KING, London. Complete specification.

22,396. BRACELET FASTENING. MINNIE F. EDE, London.

22,450. MATCH BOX. JOSEPH FEARNHEAD, Bolton.

22,469. STUD. S. J. PRESCOTT and G. H. FOSTER, London.

22,476. CALENDAR. ARTHUR GREGG, Belfast.

22,581. HAT-FASTENER. ANDREW DUFF, Glasgow.

22,620. HAT-FASTENER. W. H. WAKFER and SAMUEL PECK, London.

22,633. UMBRELLAS AND CANES. J. A. DICKIS and ARTHUR HART, Strand, London.

22,662. EYEGLASSES. G. R. GRIMES, Birmingham.

22,666. CALENDAR. W. E. BEAUVOISIN, London.

Recent Customs Decisions As to Imitation Precious Stones, Jewelry and Kindred Lines.

Decisions in cases involving duties on precious stones, imitations, jewelry and kindred lines have been announced in the last week by the Board of United States General Appraisers, New York, as follows:

IMITATION PRECIOUS STONES DECORATED.—Protest of J. Mamluck & Co. against the assessment of duty by the collector of customs at New York. The importers contended that imitations of rock crystals, cahochon in form, on which dogs' heads had been painted by hand, were dutiable under the provision in Par. 435, Tariff Act of 1897, for imitation precious stones not ornamented or decorated. Protest overruled.

IMITATION PRECIOUS STONES MOUNTED ON SCREWS.—Protest of Pitt & Scott (Ltd.), against the assessment of duty by the collector of customs at New York. The protest related to imitation precious stones set with metal and having a screw attached by means of which they may be used in mounting combs. The Board overruled the importer's contention that they were within the provision in Par. 435, Tariff Act of 1897, for imitation precious stones not mounted or set.

GUTTA-PERCHA FOUNTAIN PENS—PENHOLDERS.—Protests of Hensel, Bruckmann & Lorbacher against the assessment of duty by the collector of customs at New York. The merchandise consisted of so-called fountain pens, classified as manufactures of gutta-percha under Par. 450, Tariff Act of 1897, and claimed dutiable as penholders under Par. 187. Protest overruled. McClelland, General Appraiser: * * * * "The question, therefore, is whether such article, minus the pen point, is a penholder within the meaning of said Par. 187. A similar question was disposed of by the Board in the Illfelder case, protest, by an unpublished decision dated Nov. 4, 1903, the only difference being that in that case the article was of metal, and here it is hard rubber or gutta-percha. The Board held in said Illfelder case that the article was not a penholder, as that term is commonly understood, no effort having been made to prove a contrary commercial understanding."

Monthly Meeting of the Executive Committee of the Jewelers League.

The regular monthly meeting of the executive committee of the Jewelers League of New York was held at the organization's office Wednesday, the following being present: President Street, Vice-Presidents Karsch, Greason, Hodenpyl and Wormser, Messrs. Gough, Sloan, Jung, Bowden, and Secretary Marsellus, of the committee. The usual routine of business was transacted, such as approving the treasurer's report, granting changes of beneficiaries, etc. Payment was authorized to the beneficiary of Ernest Scholl, deceased.

Members were admitted from Baltimore, Brooklyn, Chicago, New York, Elgin, Ill., Wilkes Barre, Pa., Fort Worth, Tex., Sedalia, Mo., and Troy, N. Y.

Samuel H. Levy, of L. & M. Kahn & Co., of New York, was unanimously elected a member of the executive committee, to fill the vacancy in that body.

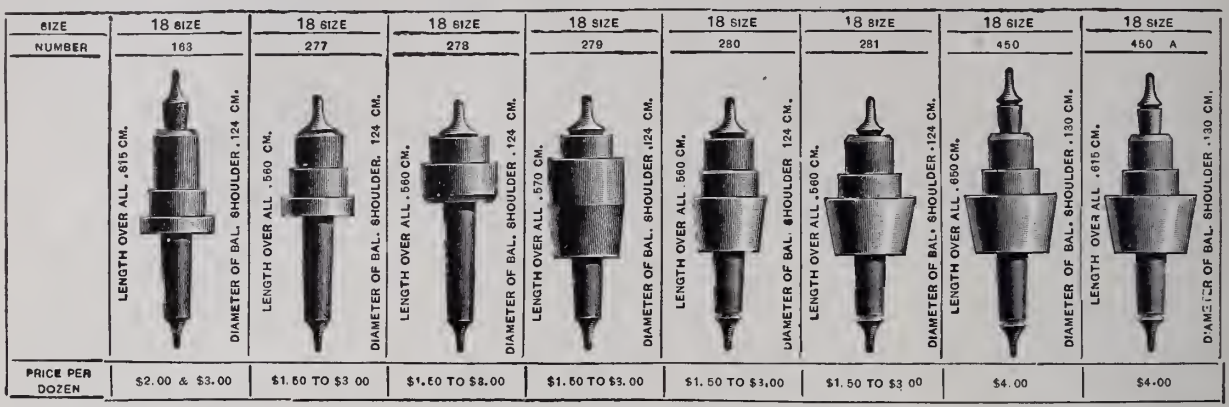
The next regular monthly meeting of the executive committee will be held Wednesday, Dec. 5.

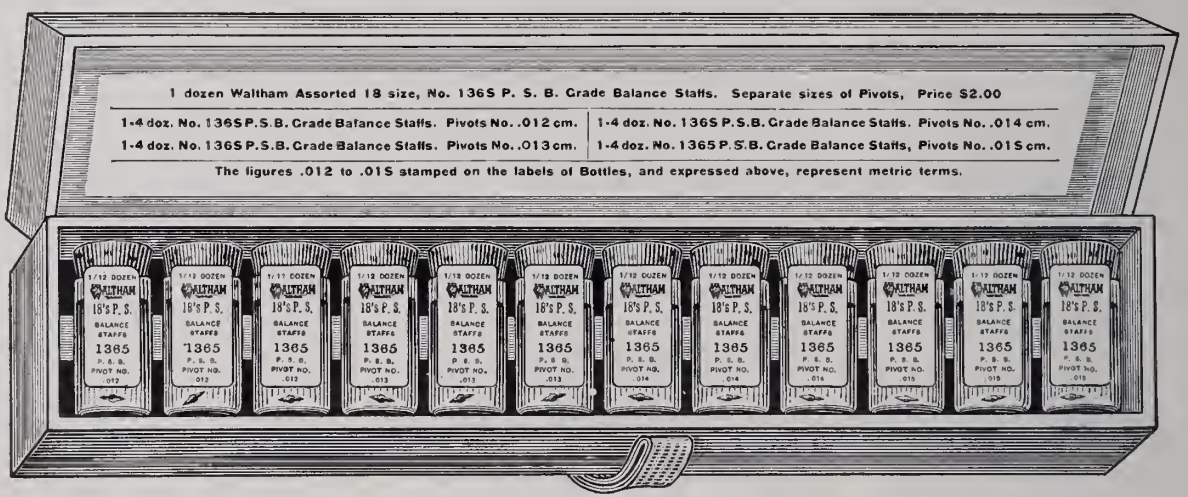
P. E. Willman, Vernon, Ind., has been succeeded by H. E. Willman.

J. J. Buser, Freedom, Pa., has sold out to J. Allen, Coraopolis. Mr. Buser will engage in business in Mount Pleasant.

WALTHAM WATCH COMPANY MATERIALS.

WALTHAM BALANCE STAFFS ENLARGED 6 DIAMETERS.





WALTHAM PATENT PAPER BOX, ENLARGED ONE THIRD. PATENTED, JUNE 5TH, 1894.
INTERIOR VIEW OF WALTHAM PATENT PAPER BOX HOLDING 1 DOZEN SEALED GLASS VIALS. PRESSING THE LOWER END OF ANY GLASS VIAL WILL FACILITATE ITS REMOVAL.

BALANCE STAFFS.	PER DOZEN EACH SIZE, ETC.	SINGLE STAFF NOT FITTED TO BALANCE	SINGLE STAFF FITTED TO BALANCE
7 Jeweled or Sterling and Seaside Grade, - -	$1.50	.20	.40
15 Jeweled or P S. Bartlett and Royal Grade, -	2.00	.25	.45
17-19 Jeweled or A. T & Co. and Riverside Grade, -	3.00	.35	.55
21-23 Jeweled or Crescent St. and Vanguard Grade, -	4.00	.45	.65

ASSORTED SIZES OF BALANCE STAFFS IN PATENT BOXES.

200 A.	½ Gross Assorted Staffs	$9.50
201 A.	¼ Gross Assorted Staffs	5.00
202 A.	½ Gross Assorted Staffs	12.50
203 A.	¼ Gross Assorted Staffs	6.50
204 A.	½ Gross Assorted Staffs	18.50
205 A.	¼ Gross Assorted Staffs	9.50

Orders for Balance Staffs should State the Size, model, grade and number desired.

THE HOROLOGICAL REVIEW.

Watch With Two Sets of Hands.

THIS invention, patented in Germany under No. 168334, by James Rochat, of l'Abbaye, Switzerland, has contrivances, (1) for impelling a pair of hands turning round an hour and minute dial disposed eccentricially to the center of the watch and symmetrically with the seconds dial; (2) for arresting, and (3) for setting the above-mentioned hands, combined with an arrangement for setting the hands turning round the ordinary hour dial.

Fig. 1 gives a front view of the watch movement seen from the dial side, in which the dial and parts above have been removed. Fig. 2 gives a view similar to No. 1; all the parts, however, except the dial and the hands, are shown. Fig. 3

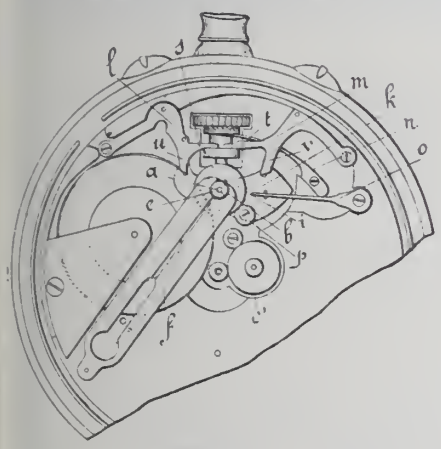


FIG. 1.

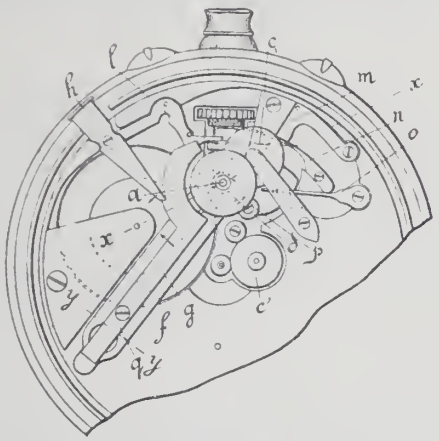


FIG. 2.

shows a section along x—x, and Fig. 4, a section along y—y of Fig. 2.

The dial (not shown) has, in addition to the ordinary hour circle, two dials disposed eccentricially and symmetrically to the center, one showing the seconds, the other the hour and minute divisions. On the latter, a pair of hands turn, the impelling mechanism of which consists of an arbor "a," provided with a gear whose teeth engage with the barrel; the arbor passes through the center of the third wheel *i* of the setting mechanism. On this arbor is a small wheel *b* for carrying the minute hand; it engages with a minute wheel *c* which is geared with a wheel *d;* the latter serves for fixing the hour hand and is provided with a shell.

A small nut *e* with a slit is fitted to the wheel *b*, running loose on the arbor *a*; it is provided with a screw passing through the shell of the wheel *b* and engaging in a cavity in the arbor *a* in such a manner that the latter can drive the wheel *b* and the minute work with light friction.

The arresting contrivance for this indicating work consists of tongs *f*, revolvable round its outer end, and the two arms of which enclose the small wheel *b*. Above *f* is a lever *g*, fixed by a screw to the watch plate and released by a pushpiece *h*, screwed to the plate and passing through under the lid. The lever *g* carries a shoulder *q*, engaging between the arms of the tongs *f* and causing the latter to open or close, according to the position of the pushpiece *h*, so that the little wheel *b* can be made to revolve or be arrested at pleasure. The direction of the movement of the lever and pushpiece is indicated in Fig. 2 by arrows.

The setting of the ordinary watch hands and of the hands turning round the eccentric dial with hour and minute divisions is performed by means of a wheel *p*, engaging with the wheel *i*, and fixed to a rocking-bar *k*, oscillating below the gear *i*. Levers *l* and *m* are arranged on either side of the winding arbor. Each of these levers has an arm *s* and *t*, actuating the contrate wheel in the usual manner, and pushing it aside to bring it into gear with the minute work *i*. The levers *l* and *m* are also provided with noses *u* and *v*, striking against two pins affixed to the rocking-bar *k* so that the wheel *p* comes into gear with one of the minute works *c* and c_1, according as one or the other lever is pressed down. A spring *n*, inserted into the plate under the lever *m* brings the movable gear back to its original position. Another spring *o*, screwed into the plate and passing between two pins fastened to the rocking-bar *k*, keeps the latter in its position, so that when the levers *l* and *m* are at rest, the wheel *p* is entirely independent of the minute works *c* and c_1. A second pin is fixed to the lever *l*; it strikes against the lever *g*, opens the closed tongs *f* and releases the little wheel *b* when the minute work *c* is set. If the other lever *m*, actuating the minute work c_1, is pressed down, the tongs *f* remain closed, for the wheel *i* remains free and transmits its motion immediately to the wheel *p* and the minute wheel *c*.

By means of the mechanism, which we have described, the watch is furnished with two contrivances for indicating the hours and minutes, one of which can be set in motion or stopped at pleasure without in any way arresting the main work.

The watch can be used as an hour and minute counter, for the hand revolving round the eccentric dial with hour and



FIG. 3.



FIG. 4.

minute divisions, can be stopped at any moment, while the hands traveling on the ordinary hour-dials, continue their revolution, thus recording the time that has elapsed since this moment.

The watch can also be used for keeping a record of a particular instant of time, or the two works can be set during a journey in such a manner that the different times of two countries can be indicated while crossing the frontier.

E. A. Jensen, a watchmaker of Johnson, 12 miles east of Tecumseh, Nebr., about a week ago, lost several repairing implements during a fire.

Charles Veicht, Milwaukee, Wis., was arrested last week on a charge of assault and battery, preferred against him by Mrs. L. Carlin. The plaintiff claims that the jeweler slapped her and ejected her from his store.

The case of Earl Fouts, who was arrested recently on a charge of looting the store of W. W. Bugg, Jackson, Mich., was concluded in the local police court last week, and Fouts was held to await examination by the Circuit Court, bail being fixed at $500.

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RESULT OF THE CHRONOMETER COMPETITION IN GENEVA, IN THE YEAR 1905.

(Records made by single pieces.)

No. of deposit at Observatory.	No. of the maker.	Mean daily variation.	Position error	Temperature error	Recovery of rate.	Sum of points.	MAKER'S NAME.	NAME OF ADJUSTER.	Escapement (lever).	Balance spring (steel).	Other details of construction	PRIZES.
		s	s	s	(*) s							
240	23744	± 0.11	± 0.28	± 0.021	— 0.30	265.0	A. Hüning	U. Wehrli	Ancre	Acier	—	1st prize
206	129677	0.11	0.37	0.040	— 0.16	255.6	Patek, Philippe & C°	W. Beaufrère	id.	id.	Balancier Guillaume	id.
207	129650	0.23	0.26	0.007	+ 0.42	254.0	id.	C. Batifolier	id.	id.	id.	id.
84	121968	0.18	0.44	0.014	— 0.90	248.1	Patek, Philippe & C°	J. Golay-Audemars	id.	id.	id.	2d prize.
183	128410	0.20	0 31	0.029	— 0.50	247.8	id.	C. Batifolier	id.	id.	id.	id.
76	327858	0.17	0.58	0.021	— 0.18	245.7	Vacheron & Constantin	id.	id.	id.	id.	id.
265	42049	0.19	0.44	0.024	— 0.56	245.3	L. Gironde	id.	id.	id.	id.	id.
4	45546	0.18	0.44	0.031	+ 0.48	244.7	L. Gallopin & C°	id.	id.	id	id.	id.
77	23056	0.21	0.41	0.036	0.00	243.0	Redard & frère	id.	id.	id.	—	id.
251	129674	0.11	0.61	0.045	— 0.40	242.8	Patek, Philippe & C°	J. Golay-Audemars	id.	id.	Balancier Guillaume	id.
244	318943	0.17	0.69	0.012	+ 0.56	242.2	Vacheron & Constantin	Louis Lossier	id.	id.	id.	id.
208	129656	0.20	0.58	0.018	— 0.38	241.5	Patek, Philippe & C°	C. Batifolier	id.	id.	id.	id.
31	121974	0.24	0.22	0.041	+ 0.60	241.3	id.	W. Beaufrère	id.	id.	—	id.
247	128389	0.21	0.37	0.015	+ 0.36	239.3	Patek, Philippe & C°	J. Golay-Audemars	id.	id.	Balancier Guillaume	3d prize.
263	42045	0.17	0.53	0.013	— 0.38	238.8	L. Gironde	C. Batifolier	id.	id.	id.	id.
157	332118	0.23	0 41	0.033	— 0.46	238.6	Vacheron & Constantin	id.	id.	id.	—	id.
65	128387	0.18	0.61	0 030	— 0.72	236.8	Patek, Philippe & C°	id.	id.	id.	—	id.
111	119109	0.25	0.49	0.017	— 0.72	236.8	id.	J. Golay-Audemars	id.	id.	Balancier Guillaume	id.
192	45549	0.19	0.35	0.054	+ 0.84	236.7	L. Gallopin & C°	C. Batifolier	id.	id.	—	id.
278	332614	0.25	0.47	0.026	— 0.34	236.7	Vacheron & Constantin	id.	id.	id.	—	id.
175	129651	0.16	0.51	0.029	— 1.94	236.5	Patek, Philippe & C°	id.	id.	id.	Balancier Guillaume	id.
148	114396	0.24	0.56	0.019	+ 0.44	236.3	id.	id.	id.	id.	id.	id.
280	332546	0.26	0.57	0.020	+ 0.02	235.4	Vacheron & Constantin	id.	id.	id.	—	id.
72	121967	0.18	0.48	0.061	— 0.20	234.3	Patek, Philippe & C°	J. Golay-Audemars	id.	id.	Balancier Guillaume	id.
266	42050	0.26	0.43	0.041	— 0.04	233.5	L. Gironde	C. Batifolier	id.	id.	id.	id.
232	121976	0.20	0.49	0.058	+ 0.10	232.8	Patek, Philippe & C°	J. Golay-Audemars	id.	id.	id.	id.
224	129649	0.27	0.49	0.034	+ 0.10	231.9	id.	id.	id.	id.	id.	id.
94	23742	0.19	0.88	0.008	— 0.84	231.6	A. Hüning	U. Wehrli	id.	id.	—	id.
194	332612	0.27	0.51	0.010	— 1.50	231.1	Vacheron & Constantin	C. Batifolier	id.	id.	—	id.
235	332639	0.31	0.27	0.050	— 0.04	230.1	id.	id.	id.	id.	—	id.
273	330160	0.22	0.56	0.052	— 0.02	230.0	id.	id.	id.	id.	—	id.
185	42047	0.25	0.67	0.029	— 0.14	228.9	L. Gironde	C. Batifolier	id.	id.	—	4th prize.
246	128388	0.23	0.56	0.049	+ 0.20	228.6	Patek, Philippe & C°	J. Golay-Audemars	id.	id.	Balancier Guillaume	id.
255	129657	0.19	0.56	0.062	+ 0.42	228.1	id	C. Batifolier	id.	id.	—	id.
271	330155	0.29	0.28	0.061	— 0.12	228.1	Vacheron & Constantin	id.	id.	id.	—	id.
243	313566	0.22	0.55	0.057	— 0.26	227.2	id.	Louis Lossier	id.	id.	Balancier Guillaume	id.
184	42053	0.29	0.41	0.032	— 1.16	226.8	L. Gironde	C. Batifolier	id.	id.	id.	id.
89	119111	0.25	0.69	0.032	+ 0.20	226.7	Patek, Philippe & C°	W. Beaufrère	id.	id.	—	id.
209	129673	0.15	0.50	0.098	— 0.02	225.6	id.	C. Batifolier	id.	id.	Balancier Guillaume	id.
216	42046	0.26	0.52	0.055	0.00	225.3	L. Gironde	id.	id.	id.	id.	id.
275	332540	0.20	0.89	0.022	+ 0.80	225.2	Vacheron & Constantin	id.	id.	id.	id.	id.
282	332548	0.22	0.77	0.035	— 0.50	224.6	id.	id.	id.	id.	—	id.
260	46910	0.22	0.79	0.032	— 0.62	224 2	L. Gallopin & C°	id.	id.	id.	Balancier Guillaume	id.
283	332636	0.20	0.67	0.051	— 0.80	223.9	Vacheron & Constantin	id.	id.	id.	id.	id.
11	128385	0.19	0.62	0.061	+ 0.86	223.4	Patek, Philippe & C°	id.	id.	id.	—	id.

*The sign + indicates a gain, and the sign — a loss of the mean rate of last period compared with the mean rate of the first period.

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		s	s	s	(*) s							
177	12052	± 0.20	± 0.56	± 0.061	— 1.11	222.7	L. Gironde	C. Batifolier	Ancre	Acier	Balancier Guillaume	4th prize
233	327819	0.19	0.59	0.070	+ 0.84	221.5	Vacheron & Constantin	id.	id.	id.	—	id.
9	121970	0.21	0.82	0.028	+ 1.31	221.4	Patek, Philippe & C^{e}	id.	id.	id.	—	id.
231	129655	0.28	0.47	0.042	— 1.34	221.1	id.	J. Golay-Audemars	id.	id.	Balancier Guillaume	id.
124	119108	0.22	0.80	0.042	— 0.54	220.7	id.	id.	id.	id.	id	id.
245	121978	0.25	0.41	0.077	— 0.41	220.7	id.	id.	id.	id.	id.	id.
242	313565	0.21	0.50	0.066	— 1.38	220.6	Vacheron & Constantin	Louis Lossier	id.	id.	—	id.
23	41722	0.24	0.77	0.017	+ 0.04	220.5	L. Gironde	L. Chevalley	id.	id.	—	id.
217	42054	0.23	0.51	0.065	+ 1.02	220.1	id.	C. Batifolier	id.	id.	Balancier Guillaume	id.
79	20938	0.21	0.51	0.055	— 2.06	220.0	A. Hüning	U. Wehrli	id.	id.	Savonnette	id.
49	12044	0.14	0.37	0.121	— 0.72	219.9	L. Gironde	C. Batifolier	id.	id.	—	Mention honor.
270	327964	0.25	0.60	0.049	+ 1.04	219.3	Vacheron & Constantin	id.	id.	id.	—	id.
190	45547	0.28	0.73	0.027	— 0.82	219.1	L. Gallopin & C^{e}	id.	id.	id.	Balancier Guillaume	id.
90	1905	0.27	0.57	0.052	— 0.66	219.0	Golay fils & Stahl	D. Brunet	id.	id.	—	id
250	129648	0.22	0.74	0.064	— 0.02	218.6	Patek, Philippe & C^{e}	J. Golay-Audemars	id.	id.	Balancier Guillaume	id.
234	327850	0.32	0.43	0.062	+ 0.02	218.3	Vacheron & Constantin	C. Batifolier	id.	id.	—	id.
202	327853	0.24	0.36	0.100	— 0.24	217.2	id.	Louis Lossier	id.	id.	Savonnette	id.
159	36722	0.36	0.60	0.029	— 0.38	215.6	L. Gironde	C. Batifolier	id.	id.	—	id.
213	327859	0.25	0.47	0.076	+ 0.98	215.4	Vacheron & Constantin	id.	id.	id.	—	id.
223	129675	0.26	0.41	0.083	— 0.74	215.4	Patek, Philippe & C^{e}	J. Golay-Audemars	id.	id.	Balancier Guillaume	id.
276	332543	0.21	0.36	0.111	+ 0.62	215.0	Vacheron & Constantin	C. Batifolier	id.	id.	—	id
236	327959	0.30	0.81	0.038	— 0.12	213.6	id.	id.	id.	id.	—	id.
249	128407	0.23	0.86	0.041	— 1.18	213.5	Patek, Philippe & C^{e}	J. Golay-Audemars	id.	id.	Balancier Guillaume	id.
114	119106	0.31	0.49	0.068	— 0.40	212.9	id.	W. Beaufrère	id.	id.	—	id.
27	45548	0.23	0.71	0.065	+ 0.94	212.5	L. Gallopin & C^{e}	C. Batifolier	id.	id.	—	id.
129	128400	0.26	0.85	0.050	— 0.24	212.4	Patek, Philippe & C^{e}	id.	id.	id.	—	id.
261	42043	0.17	1.21	0.045	+ 0.26	211.6	L. Gironde	id.	id.	id.	—	id.
248	128396	0.25	0.41	0.095	— 1.06	210.7	Patek, Philippe & C^{e}	J. Golay-Audemars	id.	id.	Balancier Guillaume	id.
170	128406	0.44	0.36	0.024	— 1.34	210.5	id.	id.	id.	id.	id.	id.
211	330156	0.24	0.46	0.102	+ 0.56	210.5	Vacheron & Constantin	C. Batifolier	id.	id.	—	id.
128	116488	0.24	0.51	0.098	— 0.54	210.1	Patek, Philippe & C^{e}	id.	id.	id.	—	id.
173	128395	0.29	0.57	0.077	+ 0.24	210.1	id.	J. Golay-Audemars	id.	id.	—	id.
154	128409	0.28	0.77	0.035	+ 1.60	210.0	id.	C. Batifolier	id.	id.	—	id.
196	119097	0.25	0.72	0.064	— 1.12	208.8	Patek, Philippe & C^{e}	C. Batifolier	id.	id.	Balancier Guillaume	Mention simple
18	128386	0.23	0.53	0.107	+ 0.34	208.7	id.	id.	id.	id.	—	id.
281	332547	0.22	1.09	0.048	— 0.26	208.7	Vacheron & Constantin	id.	id.	id.	—	id.
262	39411	0.17	0.82	0.081	+ 1.26	208.6	L. Gironde	id.	id.	id.	Balancier Guillaume	id.
116	326480	0.30	0.58	0.064	— 0.98	208.5	Vacheron & Constantin	J. Baron	id.	id.	—	id.
88	121980	0.25	0.60	0.097	— 0.06	208.4	Patek, Philippe & C^{e}	C. Batifolier	id.	id.	—	id.
279	332117	0.13	0.32	0.170	+ 0.34	208.3	Vacheron & Constantin	id.	id.	id.	Balancier Guillaume	id.
176	23058	0.31	0.62	0.068	— 0.38	207.8	Redard & frère	id.	id.	id.	—	id.
222	1205	0.29	0.59	0.086	+ 0.02	207.5	U. Montandon-Robert	id.	id.	id.	Balancier Guillaume	id.
237	327962	0.36	0.39	0.083	+ 0.40	205.0	Vacheron & Constantin	id.	id.	id.	—	id.
254	125694	0.35	0.54	0.068	— 0.52	204.8	Patek, Philippe & C^{e}	J. Golay-Audemars	Détente	Acier cylindrique	—	id.
112	121971	0.31	0.69	0.041	— 2.00	204.7	id.	C. Batifolier	Ancre	Acier	—	id.
252	128390	0.22	0.78	0.098	— 0.24	203.7	id.	Ch. Barbier	id.	id.	—	id.
258	121957	0.27	0.81	0.058	— 1.28	203.6	id.	E. Olivier	id.	id.	—	id.
268	327857	0.31	0.76	0.019	+ 1.26	203.6	Vacheron & Constantin	C. Batifolier	id.	id.	—	id.
127	128394	0.31	0.89	0.052	— 0.30	203.1	Patek, Philippe & C^{e}	J. Golay-Audemars	id.	id.	—	id.
98	128399	0.31	0.54	0.076	— 1.38	202.2	id.	id.	id.	id.	—	id.
152	128397	0.34	0.61	0.059	— 1.26	202.1	id.	id.	id.	id.	Balancier Guillaume	id.
215	40239	0.32	0.87	0.057	+ 0.24	201.1	L. Gironde	C. Batifolier	id.	id.	id.	id.
182	128392	0.33	0.76	0.072	— 0.06	200.0	Patek, Philippe & C^{e}	W. Beaufrère	id.	id	—	id.
272	330159	0.39	0.33	0.084	+ 0.90	200.0	Vacheron & Constantin	C. Batifolier	id.	id.	—	id.

*The sign + indicates a gain, and the sign — a loss of the mean rate of last period compared with the mean rate of the first period.

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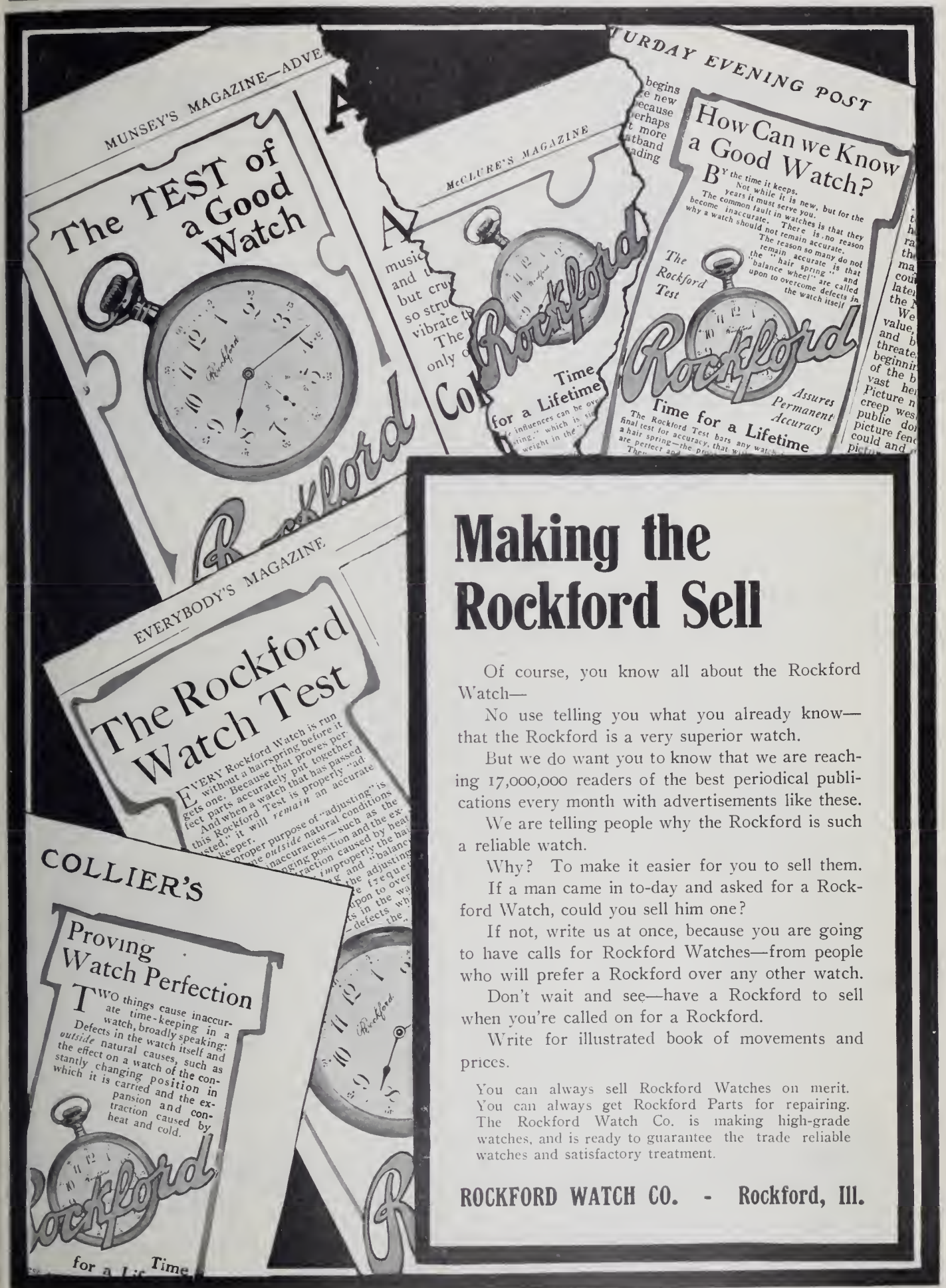
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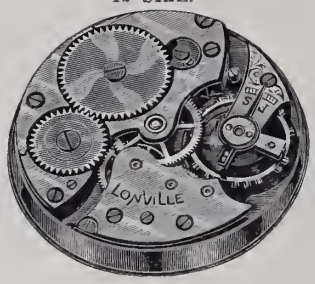
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GOOD CYLINDER WATCHES are more in demand now than ever. Ask your jobber for watches with this

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Thin Minute Repeaters, Split Seconds, Movements fitting American Cases, Ship Chronometers and Torpedo Boat Watches can be secured through

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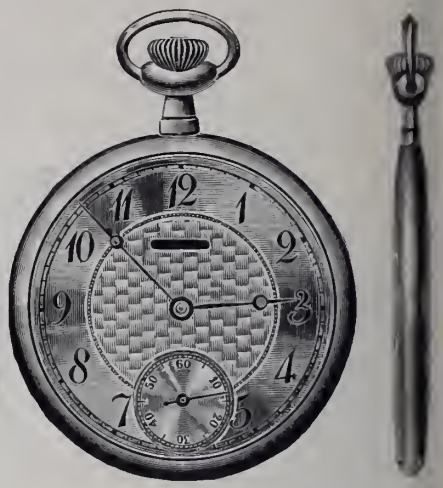
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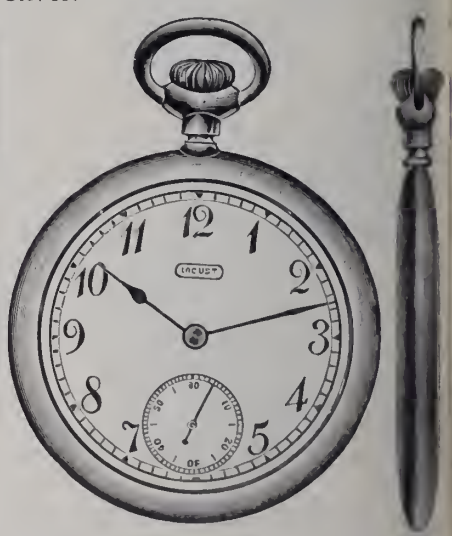
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Pendant Set. Fitting American Cases.

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10 LIGNE. 11 LIGNE. 0 SIZE. 12 SIZE. 16 SIZE.
From 7 Jewels to 21 Jewels,
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MADE IN THE WORLD FOR AMERICAN MOVEMENTS.

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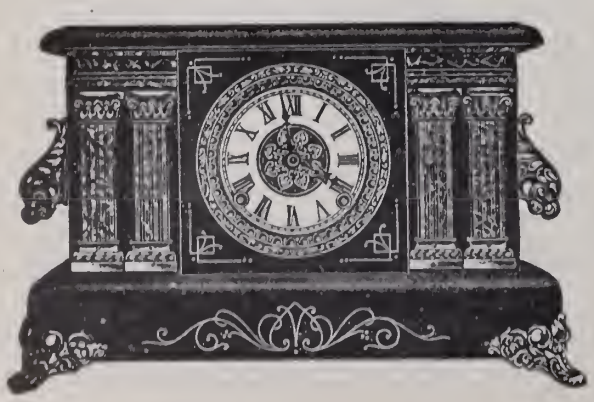
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Sessions Clocks

Superior finish. Reasonable prices.

Have you seen our

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Manufacturers and Importers of

HAND-CARVED GENUINE BLACK FOREST

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WITH

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Jewelers! If you order Cuckoo Clocks, order them with our trade mark.
They are the BEST. There are none BETTER.
Our clocks have received the highest award, "Gold Medal," at the Chicago, Omaha, Paris, and St. Louis Expositions.



It is not the question how cheap a Cuckoo Clock is, but how good.
A customer will never remember that he paid a little less for his clock, but he will always remember, if the clock does not give entire satisfaction.



TRADE G. K. MARK

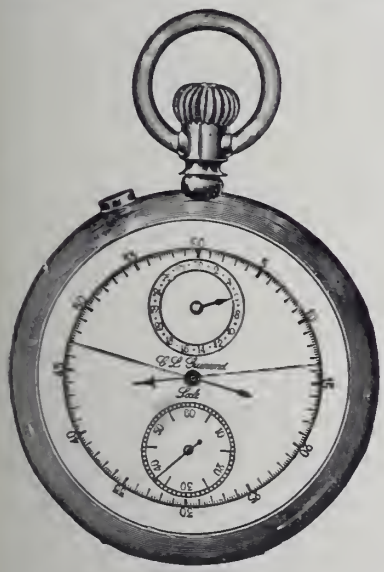
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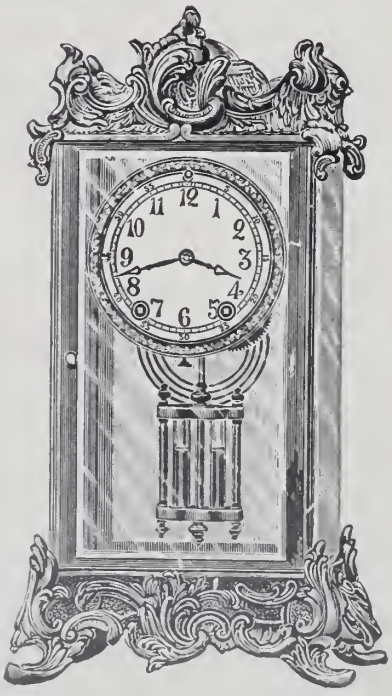
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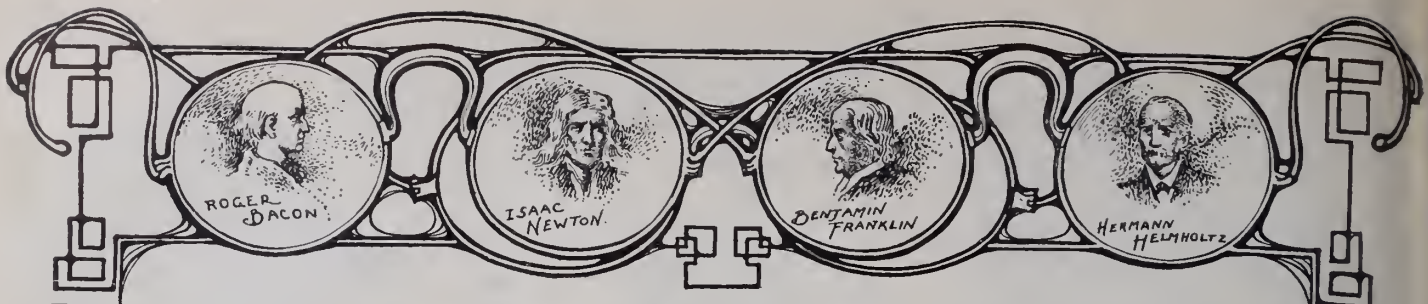


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List Price, $31.50.

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51 Maiden Lane, New York — 70 Wabash Avenue, Chicago



OPTICAL DEPARTMENT

Incurable Eyestrain.

By George M. Gould, M.D., Philadelphia, Pa., in the *Journal of the American Medical Association.*

(*Continued from issue of Nov. 7.*)

A PROFOUND impression was left on my mind by the history of one patient, a man sent to me by a general physician, with the ready-made diagnosis of "migraine." The man had never had sick headache, so his disease was not "migraine"; the general physician could not cure this patient's headaches, so he sent him to me. I at once notified the physician: 1, that the man never had had "migraine"; 2, that the man's headaches were caused by eyestrain; 3, that in all probability I could not cure the man of his eyestrain headaches. This was because he had a nebulous cornea of the left eye, also a very high mixed astigmatism, giving about 20/50 vision. I ordered glasses, and impressed on the patient the necessity of returning soon and frequently.

Pursued by the relentless mystery of his pain, the man fled to the neurologist, who drugged and massaged him without relief; the neurologist then turned him over to the rhinologist, who took out all the turbinates of one side of the nose, saying those of the other side must be taken out, and eventually the frontal sinus opened up "by two holes." The man fled. In this man's case, I shall exclude the left eye from vision, if I can get him out of the hands of the operating rhinologists and the neurologists.

These untransparent corneas almost always cause eyestrain, sometimes of a most grievous severity. I fear we greatly neglect to take this fact into consideration, and dismiss without explanations to the patient, and sometimes without correction of the ametropia. In rare cases, possibly the ametropic correction may not, especially at first, give relief; it may more rarely even increase the eyestrain, by stimulating the waning and fading effort and possibility of helpful and useful fusion which must be finally renounced. The problem then becomes most complex and perplexing, and demands the highest judgment and skill to meet it.

But purposely to exclude an eye from vision under such circumstances is a hazardous procedure, and needs long pondering. I have not, I think, been compelled to do so more than once, while final success has generally followed ingenuity and persistence to save. I have had one most instructive case which astonishingly proved the wisdom of *nil desperandum.* It was that of a man nearly frozen to death. The keratitis had produced such a dense leukoma, and apparently ruined eyeball that several good oculists advised enucleation, fearing sympathetic inflammation of the other imperfect, but still functional eye. Enucleation was not allowed, and later the better fellow was utterly ruined, and now with the eye pronounced doomed, the man has 20/40 vision and lives a useful life. Incurable eyestrain is a necessary result of conical cornea.

The adherent irises following neglected or badly treated iritis are often sad evidences of professional ignorance and lack of skill. If occlusion of the pupil is added, not much is left except despair, and "making the best of it." I judge that an artificial pupil generally only adds to the misery. In such cases hope of cure being renounced, the choice may lie between *laissez-faire*, or hastening the exclusion of the eye, or of the cortical center, from participation in vision. But, first, there should be a desperate attempt at ametropic correction, for, with it, nature may keep up the struggle with less pain, and with less eyestrain; even a small degree of vision preserved in one eye, avoids the danger of blows, injuries, etc., upon the blind side of the head. Rents at the corneal border of the iris, causing double pupil, etc., inevitably produce eyestrain until nature excludes the eye from visual influence.

Should tattooing sometimes be tried before it is too late? I have one patient with traumatic rupture of the iris, the pupillary edge being attached to the cornea. There is also an undiagnosable irregular astigmatism. The eye is too good to exclude from vision, and the patient's symptoms are not those of traction on the adherent iris; they are due to eyestrain, but I cannot relieve them. For 10 years I treated a patient, one of whose eyes had been ruined by a faulty operation. There were three artificial pupils. I had to exclude the eye from vision until the sensation was dulled and denied.

Cicatrices in or near the cornea from wounds, injuries and operations, and producing irregular astigmatism, not seldom as we all know, cause eyestrain.

Bungling operations on the lids, entropion, ectropion, etc., have also an influence in making the visual act harder to carry out. One of my patients had a fistulous opening on the cheek through which the tears trickled all her life. It was made by a great surgeon 25 years ago in an attempt to open a tear-duct in dacryocystitis. She had had enough of operations, and would not dream of more. "Weeping eyes" suffused with tears are somewhat common, with eyestrain as an inevitable result.

There is in my mind little doubt that the chief cause of senile cataract is uncorrected or miscorrected ametropia. In eyes previously long and properly glassed it does not occur. We all know how incipient cataract often increases eyestrain and necessitates frequent changes in refraction. "The headache of incipient cataract" has become a familiar term. If the cataract is monocular and is advancing, I think it generally advisable to exclude the eye somewhat early. Usually the earliest stages do not affect the center of the pupillary area. When the clear space chosen for vision is at one side of the pupil, eyestrain inevitably follows from the effort to get the macula in line with it.

I have had cases in which vitreous opacities seemed to cause or increase eyestrain. They oftener cause the patient great worry and quacks make much money out of them. Muscæ volitantes do not cause eyestrain, if they are really physiologic, as properly speaking they generally are. One has constantly to calm the fears of patients in reference to them.

Ametropic choroidoretinitis is very common, indeed, almost always exists in long uncorrected ametropia. It is a perfect example of the "vicious circle" of disease, for it is the result of eyestrain, the local effect, and at once it becomes the cause of further eyestrain, both local and general.

Other forms of choroiditis, and of retinochoroiditis, do not usually produce eyestrain unless the macula region is implicated, and unless it has ended in floating vitreous opacities. If one macula is destroyed or badly injured, eyestrain is inevitable until the eye is dulled to functionlessness. If both eyes are affected, the eyestrain must be persistent. I had a patient with both maculas so equally and irremediably hurt that new maculas had formed above the old ones. I sent him to live on a western ranch, where he is happy.

Tenotomomania usually results in incurable eyestrain. After the muscle-tailor has done his work there is not much we can do, except to apply the proper glasses and wait for Nature's possible undoing of the injury through years of suffering. I remember one patient who had no 'phorias whatever after 28 tenotomies by one graduate tenotomist. The machinery of head and body was largely devoted to getting his head in position to see every degree of change of image. His ocular muscles had been surgically paralyzed.

4. *Amblyopia or other Injury of Ametropia.*—I have elsewhere published a study of "Amblyopiatries," or the cure of amblyopia, when it is curable. The majority of patients have some degree of ametropic choroidoretinitis or amblyopia from eyestrain, and the majority of these are entirely curable. In extreme cases it is not curable.

Optical Department.

The eyestrain of incurable amblyopia usually depends on the amount of near work done. A young lady patient of mine with 20/40 vision from old uncorrected astigmatism was free from symptoms in her home, but when she went to college there was great suffering. In childhood, in a very few years, strabismus will often render the eye visually useless, even though made cosmetically useful by surgical operation. I had one patient with what I called squint hemianopsia, the temporal half, vertically, of the retina being wholly blind. One may never be sure how much the amblyopia from disuse which follows the eyestrain exclusion of an eye from visual function is due to retinal or cortical causes. And one can also never be sure that the worst cases may not be improved by long and patient amblyopiatric methods.

Some years ago a European physician found a couple of children supposedly blind in a blind asylum, who still had some perception of light. He educated this remnant of function, first, in distinctions of light; second, of color; and third, of form, until the children were taught to read and were rescued from a life of blindness. A blind patient over 50 years old has been suddenly brought to perfect physical and sensational vision by operation, but it took some years to perfect intellectual vision.

The lesson in all cases of amblyopia is that we should trust nature and help her by ingenuity and patience to improve amblyopia, and to renounce only when the impossible is demonstrated. I have had but one case in which I had to exclude the eye from vision, because the little improvement possible was a little improvement, and was not further improvable. The influence of dextrocularity in conjunction, of course, with dextromanuality will usually result in the retention of better visual acuity in the right, even with greater ametropia in the right. Nature will always aid more to save the right-eye vision than the left in the dextral.

Accommodationlessness, that is, undeveloped accommodation, may be a result of chronic exclusion of one eye from function for near work, caused, of course, by ametropia. I have had at least three patients whose ametropia was such that one eye was used for near only, and the other only for distance. The latter eye had no accommodational power. If caught early enough in life the defect may be remedied by bifocal lenses. If the patient has passed adolescence, such a device will scarcely prove successful, and the established habit must be permitted to continue; but some eyestrain will also persist. The least intermixture of astigmatism will demand glasses, e. g.,

R. — S. 2.50 — C. 0.50 ax. 50°.
L. — Cyl. 0.25 ax. 140°,

and fusion will come at once.

Subnormal accommodation is far more frequent than is supposed, and its existence has been a prolific source of many of our past failures to relieve eyestrain. We must be on our watch for it in every patient. None of my successes have been more brilliant or satisfying both to patient and oculist than the half hundred in the past few years, by attention to this most important condition. I now have a child of nine, and another of 12, wearing bifocal lenses with admirable results. I have found a few cases in which the subnormality differs in the two eyes. Only the best conscience and the most expert intellect may rightly decide when to persist in stimulating or coaxing an amblyopic eye into use, and when to exclude it.

5. *Heterophoria.*—This cause of eyestrain appears to me refractional in origin and innervational in mechanism, but when it is too high, or of too long standing, it may produce eyestrain, either because too great injury has been done, or because reinstatement of orthophoria is impossible. Preventable all such conditions are, but I have not seen tenotomy of service. In the young if orthophoria is possible, by operation, it is possible by means of glasses, orthoptic exercises, etc. And without proper glasses no operation is useful, because it was the ametropia that produced the heterophoria.

Strabismus has the same law with the exception that its genesis is in childhood, is quickly established, and the irreparable injury sooner completed. With strabismus fixed eyestram ceases, because nature has despaired of help, and has renounced effort. Heterophoria is the cry of the dying eye for help; heterotropia is its epitaph. The strabismic death may sometimes be only resignation and coma, and resuscitation still be possible. Undoubtedly we frequently give up the struggle too quickly. But it is murder to delay intervention, as I was taught, until the child should be seven years old. Such ophthalmology should be put on trial for murder in the second degree. I have cured strabismus by glasses alone in patients over 30 years of age.

In those patients reaching us over 40 to 50 years of age, with high heterophoria, would it be wise to advise operation? I hardly think so. One of the best illustrative cases I have was that of a woman who had 33° of esophoria. I should have lost my patient if I had demanded operation. I incorporated with her ametropic correction 13° prisms in each eye for distance, and 7° for near, and she has never for years had enough discomfort to make her think of operation. By a marvel of the optician's art her lenses are not very heavy or unsightly.

6. *Interruptions or Contradictions of the Normal Co-ordination of Dextrocularity and Dextromanuality.*—When traumatism, inflammation or other cause conflicts with or extinguishes the established co-ordination of dextrocularity and dextromanuality so that the left eye (in the dextral) must take up the proper dextral function of the right, eyestrain, at least for a time, almost inevitably results. There is an awkwardness, indecision, slowness, etc., of action, thought or vision, probably of all three, which may be more or less lasting. I have had a number of such cases, but the particulars are too numerous to find room here.

7. *Cerebral or Nerve Disease Occasionally Causes Eyestrain.*—Paralysis of accommodation, not from peripheral causes, but from cerebral ones, may exist, overlooked, in one or both eyes. Some eyestrain will still exist even with bifocal lenses. Failure of detection may be caused by the cycloplegia and may be present without a noticeable mydriasis. I have had a number of such cases.

(To be continued.)

Optical Notes and Briefs.

Mr. Fairborn, with E. Kirstein Sons Co., Rochester, N. Y., was a visitor in Omaha, Nebr., recently.

Philip Klein, Los Angeles, Cal., has been elected a member of the board of directors of the Chamber of Commerce.

Mr. Hurlbert, with the American Optical Co., Southbridge, Mass., was in Omaha, Nebr., last week, calling on the trade.

Dr. Goldstein, eye specialist, will practise optometry in Tampa, Fla., during the winter months.

The Kentucky State Optical Association has decided to meet next Spring at Lexington, Ky. The present officers are: President, C. H. Bowen; secretary, L. J. Bachus.

The Keystone Jewelry Co., San Francisco, Cal., has completed the equipment of its optical department, in charge of N. Manasse, probably the oldest optician in that city.

The Van Ness Ave. store of the Chinn-Beretta Optical Co., San Francisco, Cal., is at last ready for business. All the new fixtures have been put in and the interior decorations have just been completed.

The Standard Optical Co., San Francisco, Cal., has brought suit against C. Halberg and H. Calleman to restrain the latter from conducting business under the name of the Standard Optical & Jewelry Business.

Henry Kahn & Co., San Francisco, Cal., have installed one of the largest optical safes in the city in the Van Ness Ave. store, at a cost of $2,000, and have put in a new fitting room on the mirror plan. Dr. M. Lohriner has been added to their list of opticians.

The Standard Optical Co. recently opened an attractive store on Van Ness Ave., San Francisco, Cal. The interior is finished in old Colonial style and is very roomy and artistic. The examining room is in the rear and is fitted to accommodate four opticians.

The Chinn-Berretta Optical Co., Oakland, Cal., which has establishments in five towns, is preparing to open on a small scale a school for the study of mechanical optics. At present the students will be restricted to five in number. The course will include three years of study.

Edwin Bourke Connolly, of the J. R. Jenkel Optical Co., San Francisco, Cal., has invented and will have patented a new axis finder which he calls the "Instantaneous." He claims that the same work can be done with this instrument in less time than it can be done with other apparatus of its kind. He says his invention can be manufactured and sold at $1.

William R. G. Phair, Wellington G. Maybee, Richard F. Reid, Rosalind C. Phair and Adeline Maybee, Winnipeg, Man., have begun business under the laws of Manitoba as "The Western Optical Co., Ltd." to manufacture and deal in optical goods, etc., with a capital of $25,000. W. G. Maybee was formerly in business at St. Catharines, Ont.

ALETHEA SIGNET and ALETHEA BABY



Unsurpassed Quality
Unequalled Design
Unexcelled Workmanship

Three reasons which bear upon the success of ALETHEA BRACELETS

WOLCOTT MFG. CO. 71 Peck Street, Providence, R. I.

TRAVELERS' GARMENT FOLDING HANGER

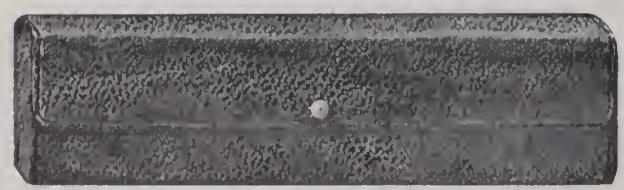
AN IDEAL GIFT



A LEATHER GOODS SPECIALTY that SELLS. everywhere. Appeals to people of refinement and good taste.

Thoroughly practical, superior in quality and finish. morocco, sheepskin, pigskin, sole leather, seal, ooze and

SIX GO IN THIS CASE. PRICE $2.00.



Size, 10 in. x 3 in. x 1½ in.

In leather goods departments of the best jewelry stores

Just the thing for a Christmas gift.

Sets of 3, 4 and 6 in handsome leather cases or bags—alligator in striking colors. Also tapestry and brocade cases. For men and women.

Retail prices from $1.00 per set of 3 (nickel plated) with bag—up to $5.00 per set of 6 (gold plated) in case.

Write to-day for catalogue and dealers' discount.

Tilden-Thurber Co., Providence, R. I.

OR

C. F. RUMPP & SONS, Philadelphia, Pa.

RETAIL JEWELERS ADVERTISING

Elementary Lessons in Advertising, Including Some Practical Information Regarding Type

KNOWLEDGE of types and display is necessary in order that ads. may be made as powerful as possible, says the *Trader and Canadian Jeweler*. The compositors on almost all newspapers are good fellows and will do the best they can—partly as a matter of personal pride—to make ads. attractive, and bring out their salient points. But they cannot be expected to know of themselves exactly what the adman wants, and it is essential that at least fairly definite instructions be given them.

And yet a knowledge of types and display is the smallest part of advertising. What really counts is the language of the ad.—which depends entirely on the mind of the man who writes it.

Whoever said "words are meant to conceal thoughts" knew nothing of advertising. Here, words are meant to express thoughts. And, unless the thoughts amount to something, the words cannot.

WHY HIS ADS. ARE BEST.

Successful advertising is a matter of the heart—of heart to heart. The man whose ads. are best is the man who knows people—their lives, their aims, their thoughts. He thinks with them and for them, and necessarily writes in language they cannot resist.

If an adman is a student of human nature, though he may not be a brilliant man, he can write good ads. But no matter how clever he is, or how broad his education otherwise, if he knows not his fellows—has no place in his heart for them—his ads. cannot be good.

All this by way of introduction; now to something more technical.

TECHNICAL INFORMATION.

All types, rule, cuts, etc., are .918 of an inch high; hence the term, "type-high."

Formerly the body size of types was designated by name—nonpareil, brevier, etc. Owing to the absence of a uniform standard, sizes of the same name from different type foundries varied. The adoption some years ago of the "point system" by all the typefounders of the United States brought about an absolute uniformity of the different sizes.

HOW TYPE IS KNOWN.

The point system is based on an inch having 72 fractional parts, termed "points," each size of type being designated according to its fractional relation to an inch, expressed in points; thus, 8-point is eight seventy-seconds of an inch, 14-point is fourteen seventy-seconds of an inch, etc.

The following table gives the names of the different sizes according to the old system, also their relative sizes under the point system:

Point names.	*Old names.*
3½-point	Brilliant.
4 or 4½-point	Diamond.
5-point	Pearl.
5½-point	Agate.
6-point	Nonpareil.
7-point	Minion.
8-point	Brevier.
9-point	Bourgeois.
10-point	Long Primer.
11-point	Small Pica.
12-point	Pica.
14-point	English.
18-point	Great Primer.

Publications basing their advertising rates upon a given price per agate line continue to employ the old-size agate, that body being the most practical because 14 lines of it make exactly one inch, whereas neither 14 lines of 5-point nor 5½-point do, the former making two points less than an inch, the latter five points more.

Under the old system, sizes larger than 18-point were designated by a multiple of a smaller size; thus, two-line pica, double English, three-line great primer, etc.

WHAT THE EM IS.

An "em" is the square of the body of a type, of whatever size.

Most newspaper columns are 13 ems pica wide, although some are 12 or 12½ ems pica. Magazine columns are almost always wider.

Type is divided into two classes—"body" and "display." The former is that in which reading matter—newspapers, books, etc., is set, while the latter, which is always different in face from body type, is used for headings and for lines that are to be made especially prominent.

DISPLAY TYPE FACES.

Display or job faces are rarely to be found smaller than 6-point. The sizes usually to be had descend in even numbers of points only, as follows: 6-point; 8-point; 10-point; 12-point; 14-point, frequently; 16-point, not frequently; 18-point; 20 point, not frequently; 22-point, not frequently; 24-point; 28-point, not frequently; 30-point; 36-point; 42-point, frequently; 48 point; 54-point, not frequently; 60-point and 72-point.

Type may be set "solid" or "leaded." When solid, the lines of type are close against each other; when leaded, thin strips of metal—usually two points, or one thirty-sixth of an inch in thickness—are between the lines.

NUMBER OF WORDS TO SQUARE INCH.

The approximate number of words to the square inch, in the various sizes of body type, is as follows:

When set solid:

5½-point—63.	9-point—28.
6-point—47.	10-point—21.
7-point—38.	11-point—17.
8-point—32.	12-point—14.

When leaded with 2-point leads:

5½-point—46.	9-point—21.
6-point—34.	10-point—16.
7-point—27.	11-point—14.
8-point—23.	12-point—11.

The space between lines, at ends of lines, or at top and bottom of an ad. is called "white space."

WHAT IS MEANT BY "DISPLAY."

"Display" in advertising means three things, the word being used interchangeably and always understood in its proper connection: Type other than body type, in which lines, words or figures meant to be prominent are set; a manner of setting unlike that used for news or editorial matter; an ad. largely set in display type, or in which white space is a feature.

White space is often considered to be as valuable for purpose of display as is display type. An ad. can be made very striking, even though display lines may not be especially large, by the use of white space through and around it.

SIZES MOST USED FOR ITEMS.

Nonpareil—or 6-point—type is the size most often used for items in retail advertising, although many stores consider that 8-point is as small as will be read by any considerable part of the public.

The adman should decide on the sizes of type he wants for "body matter"—introductories and items. He will not go far wrong if he adopts the following rule:

If items are in 6-point, introductories in 8-point.

If items are in 8-point, introductories in 10-point.

For single and double column measurements, 8 or 10-point is large enough for introductories—indeed, 10-point is sufficient size for three columns, but beyond that width, 12-point is a better size.

For headlines, the sizes to be used should be about as follows:

Single column, 12-point.
Double column, 18-point.
Three columns, 24-point.
Four columns, 36-point.

Above four columns the size may depend entirely on the traits of the particular ad.

If a second display is to be used under a headline, it should be 6 to 12 points smaller.

MUCH LEFT TO COMPOSITORS.

It is hardly practicable to mark the size type in which every display line is to be set. The best plan is to select a certain style of type for all display lines, and leave the size to the compositors—except that headlines should be of uniform size for single-column widths, double-column widths, and so on.

As, however, all headlines of each width should be the same size, after an ad. is set up satisfactorily count the letters in a line of each size, and do not write more than that number of letters for any lines intended to be of similar length.

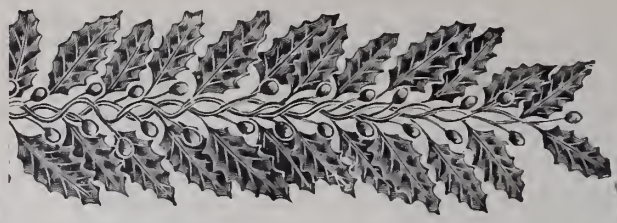
(To be continued.)

Frank W. Swearingen, Topeka, Kans., has opened a branch store at St. Mary's, Kans. Albert Wilson will have charge of the new establishment.



Holly Wreath

	Leaves	Berries	Each	Doz.
No. 1771. Holly Wreath, 15 in. diam.,	72	72	$0.35	$3.60



No. 1970. Holly Vine (Cut representing 2 yards)

In natural green-colored leaves, white edges and diamond dust.

No. 1970. Holly Vine, 12 leaves and 12 red holly berries, per doz. yards.....$0.75; gross, $7.00
No. 1971. Holly Vine, 18 leaves and 18 red holly berries, per doz. yards..... 1.25; gross, 10.00
No. 1972. Holly Vine, 24 leaves and 24 red holly berries, per doz. yards..... 1.50; gross, 15.00

Our Green Holly Leaves are sprinkled with diamond dust and give a brilliant glittering effect.

CHRISTMAS STARS from 5c. up.

Ask for our illustrated Christmas Catalogue No. 1.

FRANK NETSCHERT CO.

39 Barclay Street, NEW YORK



No. 1534. Rose Sprays

No. 1531X. Rose Sprays, per doz...$0.80
No. 1532. Rose Sprays, per doz... 1.20
No. 1533. Rose Sprays, per doz... 1.80
No. 1534. Rose Sprays, per doz... 3.00



THE

Ingersoll Watches

BY working our factory (employing nearly 3,000 hands) nights constantly during the last six months of this year, we have kept nearly abreast with our immensely increased business—now nearly

10,000 WATCHES DAILY

And are at present filling orders with fair promptness.

Robt. H. Ingersoll & Bro.

205 Jewelers' Court, NEW YORK



We have just received from our printer

Our New 1907 Catalogue of

CUCKOO CLOCKS

and we should like every Jeweler to have one.

It is the finest cuckoo clock book ever issued in this country, and contains an interesting talk to dealers about

THESE UNIQUE CLOCKS AND THEIR COST

(Some of the trade papers have said some nice things about this catalogue.)

No dealer should think of ordering his fall supply without having read through this new catalogue of ours. Lay this paper aside for a minute and send us your business card.

We'd like to make sure that you are on our mailing list.

AMERICAN CUCKOO-CLOCK COMPANY

Cuckoo Clocks and other Unusual Clocks

STATION S. PHILADELPHIA

An Eye Catcher for the Window

THAT WILL CONSTANTLY ATTRACT CROWDS



Van Pelt's Large Wedding Ring with Bride and Groom

A magnified reproduction of a perfect Tiffany Wedding Ring, 12 inches in diameter, gold plated, weight 2 lbs., made of hollow metal, with beautiful figures of bride and groom. Price, $12.75 net.

Electrotype of above illustration for your local advertising $1.00 by mail.

T. B. VAN PELT

171 Broadway, NEW YORK

EVERY REPAIRER

Should Have a Copy of

"The JEWELRY REPAIRER'S HANDBOOK,"

Issued by

THE JEWELERS' CIRCULAR PUBLISHING CO.,

11 John St., New York. Price 75 Cents

MEYEROWITZ BROS.,

IMPORTERS OF DIAMONDS,

37-39 MAIDEN LANE, NEW YORK CITY

A Complete Line of Precious, Semi-Precious and Imitation Stones. Mail orders promptly attended to.

Telephone, 4577 John.



A CHRISTMAS WINDOW DISPLAY.

Designed expressly for The Jewelers' Circular-Weekly, will be illustrated in this department in the issue of Nov. 28.

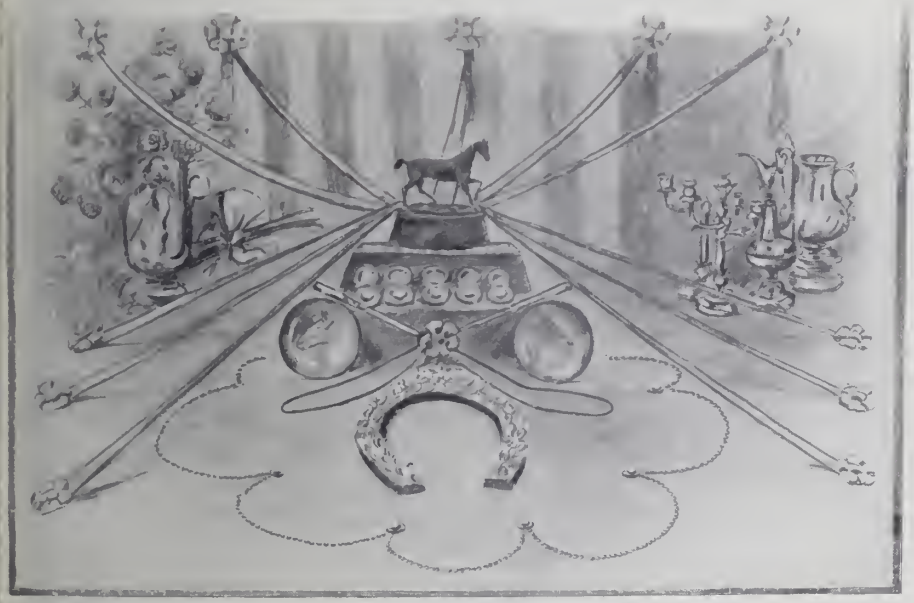
The Window Display During Horse Show Week

Seasonable Suggestions for the Enterprising Jeweler

WITH the approach of the Horse Show at Madison Square Garden, New York, it behooves the enterprising retail jeweler not only to equip himself with merchandise fashioned to enlist the attention of the large number who attend the event, but to display it in a manner that will arouse the interest of prospective purchasers.

Illustrated herewith is an original suggestion which may serve as a nucleus capable of much elaboration. The illustration requires but little explanation. The rosettes securing the various streamers should be designed to represent the ribbons awarded to prize-winning contestants. The streamers may be made of black or russet velvet to represent reins. The back drop and floor covering should harmonize with the general arrangements, and should be of such material as will fittingly reflect the articles displayed. A red or black plush answers this purpose very effectively.

Around an equine statue mounted on a base of arbitrary height "horsey" jewelry always associated with the event, should be artistically distributed, interspersed with a few well-assorted riding crops, spurs, bits, etc. The large horseshoe might be studded with topical small pieces of diamond jewelry, such as horseshoe scarf pins, brooches, etc. Potted palms and ferns, banked in both corners amid a profusion of yellow and white chrysanthemums, will lend the necessary Fall suggestiveness. Aside from offering the jeweler an opportunity to exercise his ingenuity as a decorator, a display of the nature suggested emphasizes his progressiveness and draws attention to his general stock. The Horse Show at New York is a social event of national importance, as its patrons, exhibitors and visitors are drawn from all over the country—a fact which should appeal particularly to jewelers who have stores in towns with fashionable suburbs.



A SUGGESTION FOR A STRIKING HORSE SHOW WINDOW DISPLAY.
(*Drawn expressly for* THE JEWELERS' CIRCULAR-WEEKLY.)

How the German Jewelry Trade is Meeting Trade Evils.

IT is certain that at the present time Germany is the European country whose trade development and industrial methods are watched with keenest interest in America. This is doubtless because the Germans have acquired a reputation for studiousness and thoroughness which soon makes them experts in whatever subjects they take up. Among recent reports from Germany, one from the German Jewelers' Association is of particular interest in showing how the Germans are resorting to the principle of trade combinations to protect their own interests, says the New York *Commercial*.

The German National Association of Goldsmiths has been suffering from many of the difficulties and anxieties which beset similar bodies in Great Britain and America. It appears from the transactions of this body that 24 of the leading German manufacturers of silver plate and kindred goods have signed a uniform price agreement, the purpose of which is the abolition of unfair competition in the trade. The manufacturers have promised not to sell any goods to retail dealers who cut prices.

Other items of discussion at the convention included the establishing of an assaying office for precious metals for the special purpose of the association, and the institution of insurance against burglary because the German insurance companies demand too high a premium for jewelers' goods. The association also discussed the introduction of a metrical carat weight, which would be the same all over the world, the present carat weight for precious stones varying in different countries.

Not less interesting is a report of meetings of several branches of the German wholesale jewelry trade. It appears that all the sections of the wholesale trade wish the price agreement for certain staple articles to be extended to still other articles, because the agreement has proven to be of the greatest advantage to the wholesale and retail dealers. It was agreed that wholesalers who do not sell staple lines at the arranged prices shall be liable to fines, the money to be given to a watchmakers' school or for other beneficent purposes.

So it seems that trade combinations and concerted movements on the part of producers or merchants for their own protection are not solely American institutions.

Precious Stones Brilliantly and Grotesquely Portrayed by Attractively Designed Advertising Floats

THE Priests of Pallas, of Kansas City, Mo., have for the past 22 years given a parade each Fall. In former times it was made up of floats, drawn on wagons by six and eight-horse teams. Light was thrown on the floats from torches carried alongside. Since about the year 1900, however, the floats have been built on cars, and run over the street car tracks. Electricity has been used to give them both brilliance and motion, and the parades have really become things of beauty. Each year the floats represent some new group. In former times they portrayed mythological subjects, but last year they took up flowers, and this year they represented jewels.

As the subject of the parade is a secret each year until it really comes on the street, there were no photographs of the floats, but the accompanying illustrations were made from the original drawings, made by Fawcett Robinson, who designs all the Kansas City floats, and who has of late years been designing the floats used in Los Angeles, Cal. Of course, these drawings are not nearly so complete as the floats, but they give a fair idea of what the completed float looked like. Of course, the reader will have to use his own imagination to supply the beautiful colors produced by the proper handling of the electric lights. Some of the stones had a very natural appearance.

The following description, taken from a local daily exchange, describes the floats in their order in the procession:

"First came the 'Amethyst.' Beneath a shimmering canopy of gauze sat nine young women gowned in rich amethystine hues, under a blazing festoon of lights of many colors, a very riot of red and white and blue, with gorgeous sunbursts spangling and encrusting the whole. Drapery arranged in cunning ring effects carried out the ideas most effectively.

"'The Turquoise' was represented by a beautiful arbor of blue and white, with fountains playing in the front and rear.

"'The Opal' was represented by a beautiful white crescent typifying a cocoon, from which a beautiful butterfly had emerged, and upon the butterfly were seated girls, producing a very striking effect. Great crimson circles at the back and blue in front framed other maidens, all gowned in opal.

"'The Topaz' was one of the prettiest in the parade, a marvelous creation of scroll work, and the whole constituting a perfect blaze of the symbolic color of the float.

"'The Sapphire' was a fantastic creation in blue, with a pretty but rather scared looking young woman mounted upon a monstrous bug of unknown entomological antecedents or proclivities. But it was pretty all the same, and nobody got the blues looking at it.

"'The Diamond' was a blinding dream in pure white, representing a diamond with dozens of facets and in the interior a bevy of handsome young women. The yellow setting of the gigantic ring made an effective contrast.

"'The Garnet' was another fantastic affair, representing a monstrous lightning bug ridden by a young woman. The electric manipulation of the automatic lighter was particularly ingenious.

"'The Emerald'—blessed be the green isle it called to mind, with the shamrocks growing all along the side and with the bonny lasses bechune the four sides of it! That was one of the most 'taking' of the entire parade, that great harp of gold on a field of green. No wonder it was greeted with cheers as it passed along the route, for it told its story without a word. Inside the harp were Irish colleens in gowns of green.

"'The Moonstone' was a 'comic,' a tremendous silver 'Man in the Moon,' who had a wicked but rather labored wink to his eye.

"'The Ruby' was a beautiful barge effect, with a great flaming heart for a sail and a bevy of beauties riding peacefully along to the haven where the red heart led.

"'The Pearl' represented an opening shell discharging the treasures which it had contained, and the dainty effect was strongly contrasted with the sea serpents and other marine effects that added *vraisemblance* to the whole.

"'The Coral' was one of the novelties of the parade. A gigantic, cunningly wrought fish was suspended high in the air, and on its back was seated a mermaid. Down in the water gleamed great scarlet flashes of coral, making the effect striking in the extreme.

"'The Tourmaline' was an effective conceit in red, representing a canopy beneath which sat a number of young women gowned in red.

"'The Catseye' brought the parade to



ROUGH SKETCHES OF FLOATS RECENTLY SEEN IN KANSAS CITY, MO.

Storekeeping Department.

close. This was evidently under the auspices of the Order of Hoo Hoo, for it was a monstrous black cat, dimly outlined in white lights and with the spot light thrown on the head, whence gleamed most realistic catseyes and from which protruded whiskers some feet in length. The cat had a clever trick of humping its back as though it had just caught sight of a dog, and the float caused many a laugh along the route of the parade."

It is fitting here to give a criticism by an expert in precious stones, E. Kionka, of the firm of Kionka & Kionka. He sent the following to a local paper:

"The splendor of last night's parade is in our minds yet, and who did not enjoy it? But we take the liberty to give an expert's opinion on the different stones represented.

"The amethyst never came from Siberia. It was entirely too light in color, although it showed much fire. The turquoise was too blue and missed the mellow tint so characteristic of the fine kind. The opal was very fiery, but had two much blue in it. We prefer the flaky green, yellow and red shades of the Hungarian stone. The topaz was a good specimen and its straw color would have taken the fancy of any connoisseur. The sapphire was a very cheap grade and could be bought for a few dollars a carat. The diamond was the most valuable of all, and according to the prices at present would readily sell at $170 a carat. It was slightly off color, but altogether a very lively stone. The garnet was a very poor imitation. It had neither the brown tint of the Bohemian stone nor the dark red of the American. The emerald had a good color and was a clear stone and very sparkling. The moonstone, with its mellow, melancholy light and winking dreamy eyes, was one of the best we ever have seen and should command a good price on account of it size.

"The ruby was too red. We think it ought to have been reconstructed and it would have then been a more perfect specimen of its kind. The pearl was too yellow, although it could pass as a first quality fresh water pearl. On account of its size the coral was a very valuable piece. We missed in the tourmaline the rose tint. It was too dark to be a good specimen. The catseye—there was a cat, and there was an eye. It was indeed real and we could even see it wink. Altogether it was a very nice collection of precious imitation stones, and must have made any stone dealer happy to see represented so much sweetness and loveliness."

J. Williams, at one time engaged in the retail jewelry business with his father in Lynchburg, Va., under the name of J. Williams & Son, died at his residence at that place, 100 S. Church St., about a week ago, aged 72 years. The deceased later engaged in the dry goods business. He entered the Confederate service at the outbreak of the Civil War, and was afterwards commissioned a captain in the quartermaster's department, with headquarters in Lynchburg. He served with honor at the battle of Five Forks.

The Value of a Customer.

WHAT'S the cash value of a customer? Of course they vary. Some are worth much good American money each year, some are less valuable, but all should have a market value to you, or you should cut out their trade. You are not in business for fun. Every customer of the retail catalogue house is an asset. They capitalize their assets. When a customer pays his bills he becomes an asset. If he simply runs an account to be liquidated years afterward he is a liability, and his trade is not worth having.

The merchant can readily put a value on each customer. If he is of value, you should put forth more strenuous efforts to hold his trade. You should put yourself out to satisfy the demands that he may make upon your establishment and get the goods as speedily as possible. You should go out of your way to cater to this customer, without appearing to show favoritism. You should go to the limit with any customer whose trade is valuable.

And by the same measure, you should know the undesirable trade that it would be to your advantage to cut out. With this class of trade, make a quick shift. Make them pay for their goods, and if they are not willing, see that the goods are not taken away from your store.



ANOTHER WINDOW DISPLAY BY THE DIAMOND & JEWELRY CREDIT CO., LOUISVILLE, KY.

Better pay attention to the customers who have a market value than to fool away your time with old liabilities.—*The Hardware Trade.*

George J. Snyder, for some time in the employ of Jules Wendell & Son, Oswego, N. Y., died recently, aged 34 years.

A quantity of jewelry taken from Earl Fouts, arrested in Hamilton, O., has been identified by W. W. Bugg, Jackson, Mich., as part of a lot of plunder which was stolen from his establishment a short time ago.

What Tool is of More Importance to THE MAKERS OF FINE JEWELRY than **A FIRST CLASS SAW?**

SHARP—TRUE—UNIFORM —PERFECTLY TEMPERED

Made in GERMANY — Zeuner Trade Mark No. 8 2 D

FILES — TRADE ONLY THE BEST ARE GOOD ENOUGH MARK — TOOLS

Such is the **ZEUNER SAW.**

TRY THEM, for "Only the Best are Good Enough," and only the Best are Cheap. Trial orders promptly filled under guarantee of perfect satisfaction, which applies also to our *"AMERICAN SWISS FILES."*

E. P. REICHHELM & CO., 23 JOHN STREET, NEW YORK.

HERPERS BROS.,

MAKERS OF

BRACELET SETTINGS

IN 10, 14 AND 18 KARAT GOLD AND IN PLATINUM.

ALSO A COMPLETE LINE OF CALLERIES AND FINDINGS.

GALLERIES

12 NEW PATTERNS

OFFICE AND FACTORY NEWARK, N. J., U. S. A.

NEW YORK BRANCH 41-43 MAIDEN LANE

S. MARTIN

JEWELERS' AUCTIONEER



840 Summit Ave., MILWAUKEE, WIS.

L. D. 'PHONE, LAKE 663

Refer to Last Sales:

L. Lechenger, Houston, Tex., 2 sales.
A. H. Richards, El Paso, Tex., 4 sales.
Mermod, Jaccard & King Co., St. Louis, Mo., 4 sales.

The Thimble House.



No. 149.

Thimbles are not a side line with us—They are our main business. We study Thimbles, our designers study thimbles, our workmen study thimbles—The result is the finest and largest line of Thimbles on the Market.



No. 136.

KETCHAM & McDOUGALL,

Manufacturers,

37 & 39 Maiden Lane, New York.

Send for Catalogue. *Established 1832.*

ALSO MAKERS OF THE NEW AUTOMATIC EYE-GLASS HOLDERS.

GLARDONS' SWISS FILES

are the

HIGHEST STANDARD of Excellence.

We are Sole Agents for the United States and Canada.

F. W. Gesswein Company,

Established 1868. Incorporated 1896.

WILLIAM DIXON, PREST.

Dealers in Fine Tools and Supplies,

39 John Street, New York.

CRUCIBLES.



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.





GEO. KEPPLER

Designer, Modeler and Die-Cutter

(MECHANICAL ENGRAVING)

Highest Art in Jewelry and Silver Novelties, Figures, Portraits, Watch Case Decorations. Fine Castings in Gold, Silver and Bronze.

Before placing your orders call on us, and look over our entirely new and extensive collection of designs and models.

201 East 16th Street NEW YORK

F. JEANDHEUR, Jr.

Rear 17 John St., N. Y. Third Floor.

Gold and Silver Plating

SPECIAL WORK AND COLORING IN ALL SHADES A SPECIALTY.

Established 1868. Platina Plating.

PRACTICAL COURSE IN ADJUSTING

Published Price, $2.50.

Special Reduced Price, $1.50, Postpaid.

All Jobbers or Jewelers' Circular Publishing Co.



[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 1706.—**To Restore the Luster to Gold.**—*How can I restore the best appearance of colored gold articles of jewelry?* C. K

ANSWER:—Such articles will occasionally assume a brown color, more especially when the carat of the gold is less than 15 carats. This brown color is due to a tarnish of the low carat gold under the colored surface, produced by some gas or foul air. It may be removed by means of the following composition: Bicarbonate of soda, 60 grammes; chloride of lime, 25 grammes; chloride of soda, 15 grammes; distilled water, 250 grammes. Stir the ingredients lively in the water and dip the jewelry in the solution till the tarnish disappears. Rinse in clean water and then in alcohol; dry in sawdust. After use decant the fluid for future use and eject the sediment.

QUESTION No. 1707.—**Removing Green from Gold.**—*Some time ago we asked how to remove green from gold. Used bank of 10 electric lights, voltage 110, and ¼ oz. cynide potassium to 1 qt. of distilled water as you directed, but did not obtain good results. Please let us know if there is any other advice you may be able to give.*

ANSWER:—For depositing or stripping gold or silver a dynamo or a Smee battery is usually employed, but the voltage, at the highest, should not exceed 10 volts. To strip small articles in a quart solution, a small battery, which costs but a few dollars, will answer. The cyanide and water solution are much used to remove the green from gold, or to strip a deposit from the article. Use the pieces to be stripped as an anode, or wired to the positive pole, employing a piece of copper double the size of the object to be stripped as a cathode. The green is often difficult to remove by the above process, and will require a stronger solution to accomplish it. Then the following will be found to give good results: In 1¼ qts. of hot water dissolve 1 lb. of yellow prussiate of potash, and to clear this add 3 ozs. of cyanide of potassium, using the solution warm in connection with the electric current.

QUESTION No. 1708.—**Mainspring Barrel.**—*For what purpose is the dot on the mainspring barrel?* J. A. R.

ANSWER:—If there is a dot on the barrel, you will also find a dot near one of the two notches in the cover. If there is only one notch in the cover it will probably have no dot. The cover should always be placed over the barrel so that its dotted notches or notch, as the case may be, comes near the dot in the barrel. It is in this position that the barrel has been trued by the manufacturer. Should you neglect to make both dots coincide, it is very likely that your barrel will run untrue and rub against the center wheel. Even if the cover is put in the exact position, it is not always certain that the barrel will run true; the safest way is always to test the barrel to make sure it is true.

Clock-Brass.

IT is frequently said that the manufacture of clocks constitutes the largest single consumption of brass sheet. When one realizes the enormous quantity of clocks that are manufactured, he does not wonder that such a statement is made. The rich



FIG. 1.

and poor alike are consumers of clocks, and when an article is used by practically everyone the consumption must certainly be large. (See brass clock works, Fig. 1.)

It is usually supposed that any kind of metal may be used in clock brass, but this is not so. A clock mixture, to be sure, must be high in lead; but it is necessary to adhere pretty closely to a standard mixture if the best results are desired. Where the brass manufacturer gains in advantage over other varieties of brass is in the use of washings. Washings are always difficult to use in a brass mill, but if clock brass is manufactured they can be used in it to a good advantage.

The old formula for clock brass and one used to-day by one or two of the mills which make the clock brass consist of:

Copper	2 parts, or 66.0 per cent.
Zinc	1 part, or 32.5 per cent.
Lead	1½ lbs. or 1-5 per cent.

to 100 lbs. of mixture.

This mixture, however, is rather expensive, and nearly all of the mills have substituted a cheaper one. The following mixture is practically the standard one now in use:

Copper	5 parts, or 62.50 per cent.
Zinc	3 parts, or 35.75 per cent.
Lead	1¾ lbs., or 1.75 per cent.

to 100 lbs. of mixture.

Clock brass does not contain as large an amount of lead as screw rod, and it is a matter of surprise to many persons that more lead is not added. The object of keeping the lead to about 1.75 per cent. is so that the sheet metal may be rolled with large reductions. It has been found that it is more economical to roll the brass with heavy "pinches" than to add a larger amount of lead and be obliged to roll it with a light reduction.

The lead is added to the brass, of course, to impart free cutting qualities to it. As



FIG. 2.

will be seen in Fig. 2, a clock frame contains a large number of small holes. These are drilled and the drills are run at a high speed. The brass, therefore, must cut very freely in the drilling.

In the manufacture of clock brass a large amount of washings are used. If the washings do not contain tin or nickel, twenty-five pounds to 100 pounds of mixture may safely be used. As brass mill washings are a variable quantity, it is unsafe to use them unless it is known that they are practically free from tin. Tin hardens the clock brass and is to be avoided.—*The Brass World.*

A patrolman was attracted to the store of Milton C. Alford, on Dakota Ave., Huron, S. Dak., a short time ago, by the ringing of a burglar alarm, which the jeweler has attached to two doors. A rear door was found open, but there was no trace of the thieves, who had evidently been frightened off.

R. D. Tench, Jarratt, Sussex Co., Va., recently furnished the police of Petersburg, in the same State, with a description of a negro who is charged with breaking into the store and stealing a number of watches. Within an hour afterward Policeman Ragland, of that place, had arrested John White, on whose person were found four timepieces.

C. DORFLINGER & SONS,

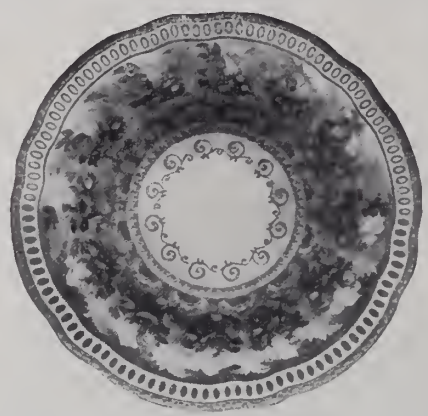
36 MURRAY STREET, NEW YORK.

Works, White Mills, Wayne Co., Penna.

Manufacturers of plain and cut Table Glassware of the highest quality.

"Cauldon" English China





A large line of wall plates at moderate prices that can be sold at large profit.

The finest product of the potter's art.

Sold exclusively to legitimate jewelry and china houses. No competition from department stores.

Call and inspect the line, or write and we will forward samples.

Edward Boote 46 West Broadway New York



No. 822, MATCH HOLDER

Cromwell

One of our many novelties

Maple City Glass Co.,

CUT GLASS TABLEWARE.

Hawley, Pa.

SALESROOMS:

New York—H. B. Stites, 253 Broadway.
Baltimore—Green & Thomas, 33 S. Charles St.
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Royal Copenhagen Ceramics with Artistic Silver Mountings.

SOME Danish art silversmiths are turning out very handsome work in silver mountings for porcelain articles of the Royal Copenhagen factory. Some from the workshop of Michelson shown in the illustration are reproduced from the *Deutsche Goldschmiede Zeitung*, and formed part of a long article on Copenhagen craftsmanship.

In mounting porcelain articles, the metal ornament is first carefully fitted to the object, in shape, then embossed and chased, chiseled or sawed out, and finally gilded or oxidized and fastened on. The decorations are not reproduced in castings or by electrotyping, because each piece must have the character of hand work; and the vases, bowls, etc., differ greatly in shape, as the form changes somewhat in burning.



ROYAL COPENHAGEN POTTERY RICHLY MOUNTED WITH SILVER.

The productions of the Copenhagen porcelain factory are always beautiful in themselves, and with the added effect of the silver mountings they are unusually rich in appearance, particularly as the mountings are always suited to the ceramic decoration. Vases decorated with marine *motifs* have a mounting of seaweed, iris or reeds; and if they are painted with flowers or foliage, the same plants are used in the design of the mounting, often laid around the edge as a border, or a branch is thrown carelessly across the surface. To avoid the appearance of "sameness" in the work, designs made by various Danish artists, as those of Bindesböll, Dyrelund, Slott-Moeller, Hegel, etc., are used.

High Prices for Old English Porcelain.

AT Christie's, in London, recently, a pair of Worcester vases, painted with exotic birds and flowers, 15 inches high, were sold for 400 guineas. A tea service of similar ware, comprising 37 pieces, painted with exotic birds and insects, realized 340 guineas; another set of 22 items, painted with fruit and marked with the Dresden crossed swords in blue, changed hands for 310 guineas, while 300 guineas was paid for three encrusted Bow vases, with covers formed as bouquets of flowers. A pair of large Chelsea vases fetched 280 guineas.

In the course of excavations for building purposes at Horsham, England, several large specimens of old pottery have been discovered. They are not quite perfect, being chipped, and some being minus small parts. There are four large jars with handles, and two large urns, with dark green glaze. They are supposed to belong to the thirteenth century.

The Ceramic Collection of Prince Albrecht of Prussia.

THE death (Sept. 13) of the Regent of Brunswick, Prince Albrecht of Prussia, calls to mind his remarkable collection of examples of ceramic art, commenced by his mother, Marianne of the Netherlands, completed by himself, and enriched with many valuable specimens, both modern and antique. The castle of Camenz, in Silesia, an imposing square edifice of Anglo-Saxon architecture, contains the collection. It was gathered together out of many lands, during the journeys of the prince in Spain, England, France, Japan, Russia, Greece, etc., and is exhibited in a number of rooms arranged for the purpose and decorated with groups of the ceramic objects.

One sees hundreds of rare and splendid terra-cotta figures and vases, bowls and ornamental objects in Japanese porcelain and majolica from the period of Louis XVI. and William I. of the Netherlands, whose historic worth has led the directors of several museums to offer large sums of money for them, but all such offers have been refused.

A special room is devoted to German porcelain of all descriptions richly painted for the most part, including specimens belonging to aristocratic households from the time of the Great Elector to the present time, representing, in addition to historic worth, great intrinsic value. In the large reception hall of the castle, splendidly furnished, there are also many ceramic ornaments, vases, table services and other objects.

The wonderful collection of old Dutch tiles, in all varieties and colors, from the 15th and 16th centuries, is also worthy of notice; and there are collections of stone ware from the days of Marianne of the Netherlands, showing that the old Dutch specimens of this work surpass in many respects any modern productions. The treasures are always willingly shown to visitors, and will repay careful study.

In commenting upon the National Competition of Schools of Art, a writer in the *Studio* refers to a set of glazed tiles in majolica, the work of Mr. Machin, of Borslem, to whom the examiners have awarded a gold medal. The treatment is purely conventional, masses of richly covered floral ornament in two shades of greenish-blue, skilfully contrasted with the plain spaces of the background. All the outlines in this pattern, as also in the next described, are of moulded relief, with slightly sunk matrices or cascments between, somewhat after the principle of champleve enamel work.



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The Location of the Jamestown Exposition.

NEWPORT NEWS, Va., Oct. 31, 1906.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

In a recent issue you allude to the Jamestown Exposition, which is to be held next year, and refer to Norfolk as the exposition city. I beg to correct you in this. The exposition is to be held on the shores of Hampton Roads, at a point midway between Newport News and Norfolk. Within a radius of 10 miles from the grounds are, besides these two cities, Portsmouth, Hampton and Old Point Comfort, all of which places are equally interested in the exposition, and will share in the entertainment of the crowds expected next year from May until November.

As is generally known, the exposition is to be held in commemoration of the first permanent English settlement at Jamestown, in 1607. The exposition idea was first conceived by Newport News business men, who contemplated holding the celebration at Jamestown itself; but as the project assumed larger proportions the fact that Jamestown is 30 miles from Newport News (the nearest city of any size) it was decided to be advisable to hold it upon Hampton Roads.

This point is a peculiarly desirable selection, as the Roads will easily accommodate the enormous fleets of foreign and American warships which will be present during the entire term of the exposition, and is within easy distance from Williamsburg, the old colonial capital, Yorktown, the site of Cornwallis' surrender, and many other historical points. Directly opposite the grounds is the spot where the *Monitor* and *Merrimac* fight took place, and that interesting event will be reproduced several times during the exposition by two vessels built on the *Monitor* and *Merrimac* plans.

A permanent point of interest is the enormous plant of the Newport News Shipbuilding & Dry Dock Co., where battleships and cruisers of the latest types may be seen in all stages of construction.

The several cities interested in the exposition will be taxed to accommodate next year's crowds, but extraordinary preparations are being made for entertainment, and everyone coming here may be assured of comfortable hotel facilities and a hearty welcome from residents of the "Mother of States." Very truly,

J. R. SPRAGUE.

Recent Reappraisements of Marbles, China, Earthen Ware and Kindred Lines.

REAPPRAISEMENTS have been announced recently by the Board of United States General Appraisers, New York, as follows:

MARBLE STATUARY.—From Italian Sculptured Marble Co., Carrara, exported ———, entered at New York (File No. 41729); findings of Somerville, G. A.: 1 statue, "Angel," 2 ft. 6 in., entered at 90, advanced to 110 lire. Add case.

MANUFACTURED MARBLE.—From S. Geo. Grisostomo, Venice, exported ———, entered at New York (File No. 41874); findings of Somerville, G. A.: 1 vase, labria stone, and 1 small figure for fountain, Carrara marble, entered at 150 lire for all; reappraised at 150 lire for vase and 50 lire for figure.

DECORATED EARTHEN WARE.—From Uyeyanagi, Kobe, exported Feb. 13 to May 22, 1906, entered at New York (File Nos. 40000, 40408, 40457, 40728, 40980, 41289, 41431); findings of Hay, G. A.: Imari creamers, entered at 24.32 yen for 128 pieces; do., cracker jars, 10117, entered at .32 yen each; do., bowls, 10137, 5¾, entered at .09 yen each; plates, 10136, 11½, entered at 1.50 yen per set of 3; chocolate pots, 10115, entered at .46 yen each; do. 10116, entered at .70 yen each; creamers, 10111A, 5¾, entered at 1.75 yen for 10 pieces; do., 10112A, 5½, entered at .14 yen each; do., 43¼, 10113A, entered at .13 yen each; pitchers, 10114 1, 9½, entered at .40 yen each; cracker jars, 10118 7, entered at .42 yen each; plates, 10122, entered at 5.58 yen for 3 dozen.

DECORATED EARTHEN WARE. From Tashiroya & Kawamatsu, Kobe, exported April 24 and May 18, 1906, entered at Chicago (File Nos. 40907 and 40909); findings of Waite, G. A.: Cups and saucers, entered at 1.18, advanced to 1.30 yen per dozen; plates, entered at 1.15, advanced to 1.30 yen per dozen; cups and saucers, entered at 1.25, advanced to 1.50 yen per dozen; chocolate sets, entered at .90, advanced to 1.10 yen per set; bowls, entered at .52, advanced to .65 yen each; sugar and creams, entered at .21, advanced to .26 yen per set. And similar goods. Add cases and packing. Add inland freight.

Diamonds That Get Lost.

AT what figure can we estimate the diamonds that get lost? says *Le Diamant*, of Paris. One can only reply approximately. Although it seems enormous, it appears that one can place at 15 per cent. the diamonds that no longer belong to anybody.

First of all, what do we mean by "lost diamonds"? When a stone goes astray, it generally occurs that, if the owner does not find it again, it has fallen into other hands. It is not lost to commerce. It is not thus, however, when a diamond, badly set, for example, falls to the ground. At least, unless it be of size sufficiently important to attract attention, one must see there is little chance of it being saved.

In the city it goes directly into the gutter and thence to the sewer. In the country, on the main road, it becomes covered up by the pebbles and earth that are stirred up by vehicles and pedestrians. One can feel sure in this case the gems are lost to the world and will never return to usefulness.

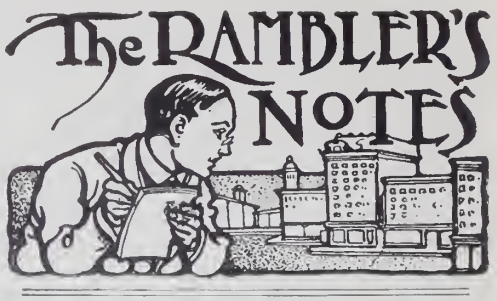
But, one will say, we are still far from the 15 per cent. given as the actual loss of diamonds! There are, after all, not such a great number that get lost and never found again. That is true, but it is necessary to take into account numerous other sources of loss, such as those occurring in fires, shipwreck, etc. Again, there are persons who express in their wills the formal desire to be decorated with their jewels when dead. This is customary in some countries.

All these causes explain easily how nearly a sixth of the diamonds can completely disappear.

The Bank of France every year has a big balance coming from bills that are never presented for payment. It is therefore not at all surprising that the same should happen with precious stones.

In this reckoning is not computed the losses arising from recutting. The splintered fragments and pieces are serviceable still in some way or other. We do not admit bort, black diamonds and diamonds used in the industries, but refer only to gem qualities.

One might mention the 25 per cent. indicated by the loss on rose-cut stones. Of all stones these roses show the greatest loss.



NEW EFFECTS IN COALPORT CHINA.

THE line of Coalport china now being shown in the salesrooms of Davidson Bros., 12 Barclay St., New York, is even more comprehensive than usual, containing many samples that appeal especially to the jewelry trade. The borders, in encrusted and plain effects, including heavy gold ornamentation, show much variety, all of a character that is approved by the dictates of good taste. There is now on hand a stock of import samples which are being sold to the retail trade.

*

ANNUAL DIARY AGAIN WELCOME.

THE *Pottery Gazette*, London, England, has issued its annual "Diary and Trade Directory for 1907," and copies have just been received by the trade in this country. This yearly publication has become a welcome visitor to the china and glass merchants, as it contains besides the diary a mass of interesting information relating to the trades, all presented in a handy form. The book, which is 9 by 11½ inches, is attractively bound in black cloth. Among the features is an English buyers' guide, scale and price lists of various kinds, railroad and shipping regulations, a list of importers and a list of British pottery trade-marks.

*

FINE CLOCKS IN GREAT VARIETY.

AT the show rooms of Harris & Harrington, 12 Barclay St., New York, the collection of hall and mantel clocks is one of the finest and most varied, in the assortment displayed, that has ever before been shown to the trade at this season of the year. An entirely new line of clocks, the designs of which are in the style of Louis XIV., XV. and XVI., is now prominent in the exhibit. These styles are followed in an artistic manner, making a most graceful and attractive display. A strong call for this style of workmanship is heard in the trade, and as a result the samples shown are of much wider variety than in past years. Among the many novelties shown is a crystal ball clock, designed as a yacht prize. The crystal case is artistically mounted in bronze and the decorative work is carefully executed. A small anchor containing a thermometer and a compass help in carrying out the nautical effect. An attractive mantel clock is supported by a chariot, which in turn rests upon a base of white marble. Arranged about the clock are seven bronze cupids. All the draperies, the chariot and the raised ornamentation are in mercury gold.

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The Life and Duties of the Jewelry Traveling Salesman

By MONROE ENGELSMAN

(*Continued from issue of Nov. 7.*)

A CHEERFUL disposition is one of the traits with which every salesman should be imbued, as this characteristic is really a part of his "stock in trade," as it reacts upon himself, his customer and upon all those with whom he may come in contact. No matter what provocations may arise, the traveler should not get ruffled or appear downcast or discouraged. He will soon learn the truth of, "Laugh and the world will laugh with you." His complaints may be justifiable, but no one desires or cares to listen to his tales of woe; the least said about them the better. To put it in other words, "Tell your troubles to the policeman."

These observations and suggestions, trivial as they may seem to the casual man, are indeed good pointers for the inexperienced as well as the experienced salesman to know and make use of.

As stated at the beginning of this article, the life of a jewelry salesman may appear, from a superficial point of view, a fascinating and pleasant one, but in reality it is not so. His life is similar to that of an actor who, on the stage, is well groomed, while portraying his respective part, aided by pleasing scenic effects, with intense vividness, to the edification of his audience, but we must go behind the scenes to enable us to ascertain the true life of the actor. When you listen to his story, your ideas and opinions will change. He will tell you of his many failures, but few triumphs; his anxieties and vexations; his expectations and realizations; his trials and tribulations; in fact, all the vicissitudes which an actor experiences in the course of his career before he reaches the pinnacle or near the top of the histrionic ladder of fame.

And thus it is with the life and duties of the jewelry traveling salesman. He, too, meets with varied experiences, but in a different way. To become a successful salesman he must be a good actor, playing well his part upon the real stage of life. He must be a good judge of human nature; he must be quick to observe and grasp at an opportunity which may appeal to him as being advantageous and favorable to accomplishing a sale. In other words, he must play or act well his part to gain his end. The buyer, who is really his audience, will eventually succumb to his persuasive or perhaps diplomatic powers and become hypnotized, as it were, into buying of him, although it may have been contrary to his fixed intentions. Frequently the salesman is called upon to act a part subservient to his personal feeling or inclination, but is prompted to do so for the benefit of his firm.

Let us here go behind the scenes, as it were, and gather from the salesman profitable information, which he is competent to give us by virtue of his knowledge and experiences. We will be able to appreciate his strenuous calling and treat him more considerately and sympathetically than we have perhaps manifested in the past. Therefore, let us obtain from the experienced traveler his views regarding the true life which he is compelled to follow:

"The young man," he will say, "who is about to take his first trip on the road supposes and believes, like all the rest, that his path will be a bed of roses, and his life full of sunshine, but later, when, by experience, he finds he must travel over roads of thorny difficulties, and frequently and unexpectedly meet with the storms of disappointment, which are bound to occur during the course of his career, his former ideas become somewhat modified, and he reaches ultimately the same conclusion as we old travelers do, that at its best 'it is a dog's life.'

"Between the ages of 20 and 30 the vitality of a traveling salesman is at its greatest, but as he grows older the strenuous life of a traveler has a tendency of weakening his physical condition, particularly his nerve system, and, although his ability and experience gained by years may better qualify him to be a more valuable and important adjunct to the financial interests of his employers, and in consequence be more sought after, nevertheless we cannot lose sight of the fact that his energy decreases as his years increase.

"It is but natural that this condition invariably prevails, when we consider the worry, care, anxiety and responsibility attached to the career of a jewelry salesman. Oftentimes we are compelled to take our meals (such as they are) at unseasonable hours; then, again, we travel at all hours of the day or night, in order to save time. And surely this mode of life wears on the body. Besides these unpleasantnesses, we must contend frequently with poor hotel accommodations and bad railroads.

"You can easily imagine our humor and mortification, after meeting with some of these experiences as mentioned, when we open our mail only to find that the tone of the firm's letter is inconsiderate and, to say the least, discouraging.

"Our efforts and intentions may be ever so good, but we are prevented at times from achieving profitable results through no fault of our own; it may be due to causes over which we have absolutely no control, and notwithstanding this we may be expected to accomplish satisfactory work. For instance, our samples or stock may be ill-assorted or our prices or facilities to get or retain the patronage of the trade may not be equal to those of our more fortunate competitors, and it is unreasonable upon the part of the firm to expect the best results under such disadvantages. It is impossible for us to overcome these obstacles, and we naturally look to our firm to help us by strengthening the weak links that are required to be replaced by better and stronger facilities that will aid to stimulate and increase trade.

"We may be ever so faithful to our trust and continue to serve our respective firms for many years until ripe old age overcomes us and a younger or perhaps more active salesman steps into our shoes and reaps the benefit of the well earned patronage which we have gained.

"Few salesmen save or lay away anything for old age or rainy days. Often we hear of a man, after a long career, being retired on account of old age, but we never hear of his being pensioned, as he has almost a right to expect. Neither are there provisions made by any firm in the way of paying for premiums on insurance policies, against accidents, sickness or death, which may occur to the salesman during the performance of his respective duties for his firm. Invariably, however, we find funds paid by the firm for insuring their stock against the risk of fire, accidents or theft. In the highest sense of the word, is not the life of a human being more worthy of protection than merchandise? Is it not reasonable and fair to ask that our firm should pay and insure us in favor of ourselves while in their employment? It may be aggravating and unpleasant for a firm to replace a disabled salesman in the midst or height of a business season, but why do we not consider that the disabled salesman is cut off from making a livelihood, while if he was insured, as suggested above, his circumstances would be at least improved."

(*To be continued.*)

Amber Found in Considerable Quantities at Santo Domingo.

IT is an interesting fact that Santo Domingo is one of the few places in the world where amber occurs in any considerable quantities. As is well known, the bulk of the supply used in the arts comes from the neighborhood of Konigsberg, on the Baltic seacoast.

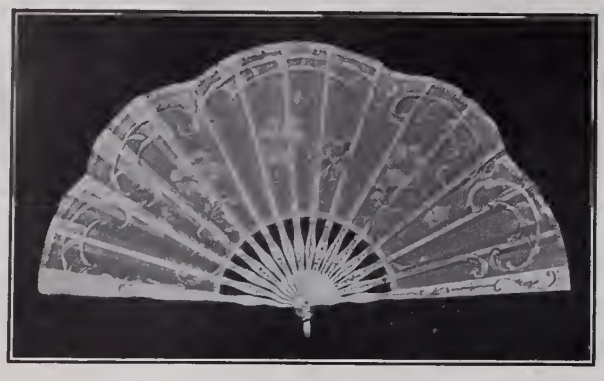
There it occurs in the lower oligocene, and appears to have been deposited originally in glauconitic beds of a clayey nature, which was afterward eroded by wave action and the amber distributed, though much of it is taken from beds in which it was originally entombed.

Amber is simply fossilized rosin, derived apparently from certain coniferous trees. The conditions under which it occurs in Santo Domingo do not appear to differ substantially from those on the Baltic seacoast.

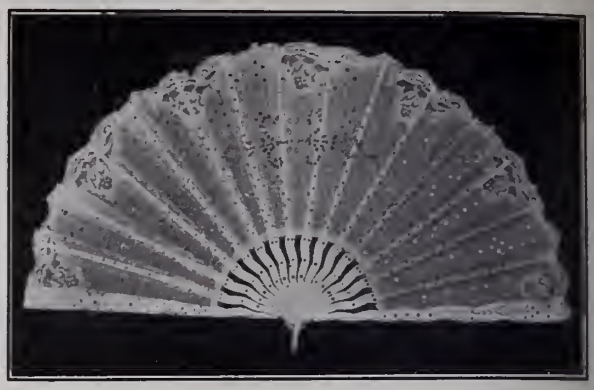
It is found near Santiago City, associated with lignite, sandstone and conglomerates. These beds probably belong to the oligocene formation and are found containing amber at a number of places on the north coast, as well as on both flanks of the Monte Cristi range. It also frequently occurs in the streams flowing through these beds.

The amber is usually in ovate lumps, ranging from the size of a pea to a man's fist, often flattened, dull on the exterior, being covered with a kind of brownish crust. None of these deposits has been studied scientifically, although several abortive attempts have been made to operate them for commercial purposes.—*Cassier's Magazine.*

J. F. King, of J. F. King & Son, Jasonville, Ind., has gone out of business. Edward F. King, the son, will continue the business.



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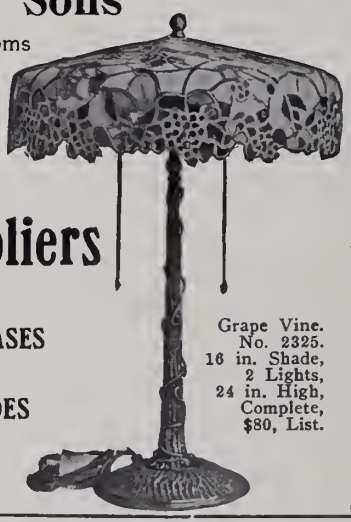
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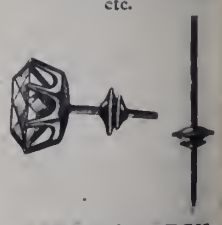
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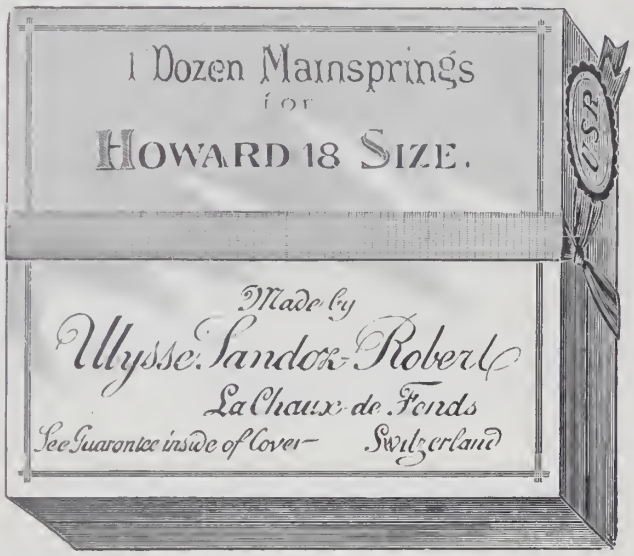
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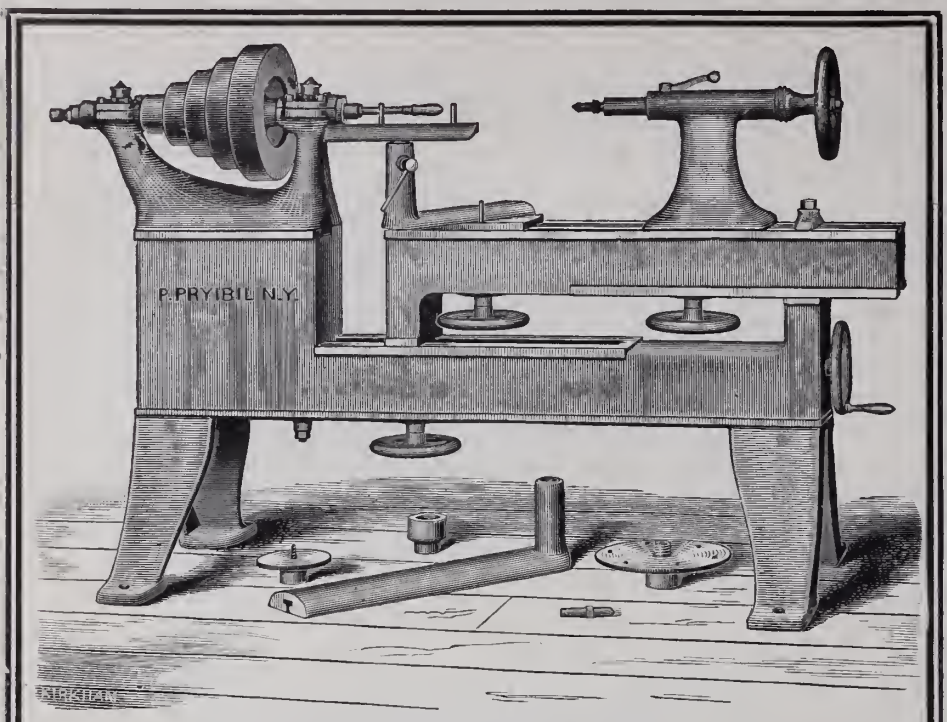
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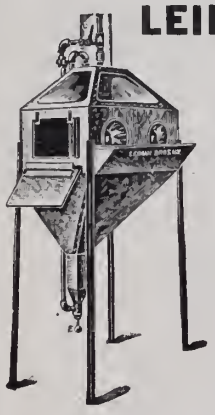
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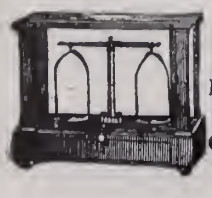
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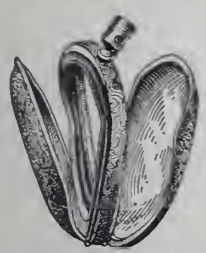
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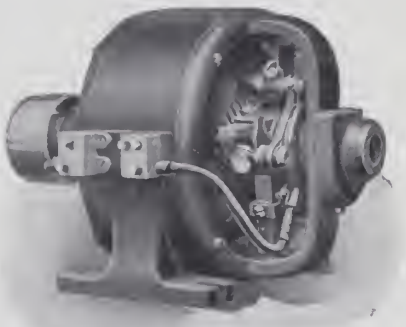


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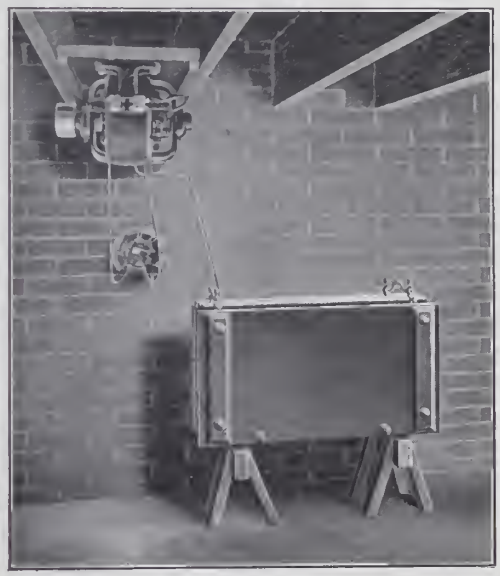
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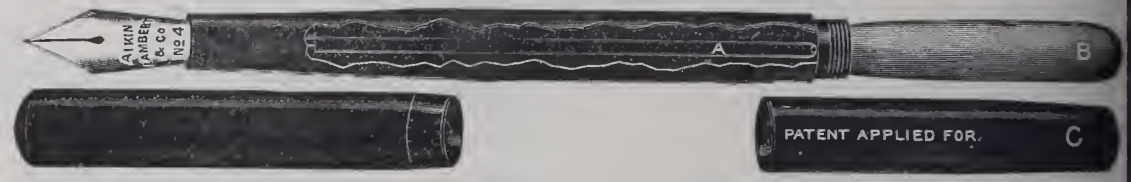
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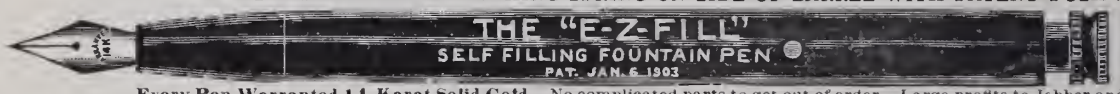
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TO SPECIAL ARTICLES, PAGE 75.

ESTABLISHED 1869.

INDEX TO ADS., PAGE 97.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

38th Year. WEDNESDAY, NOVEMBER 21, 1906. Vol. LIII. No. 16.



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(*See Text on Page 48.*)

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ALVIN MFG. CO. TRADE MARK. Silversmiths, NEW YORK



P 2928



P 2719



P 2794



P 2732

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is a combination of green and yellow gold color effects — for instance, a rich yellow gold ground with the fancy engine turning in pale green.

The contrast is very marked and the effect adds more real beauty than one would imagine possible.

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P 2725



GP 2810

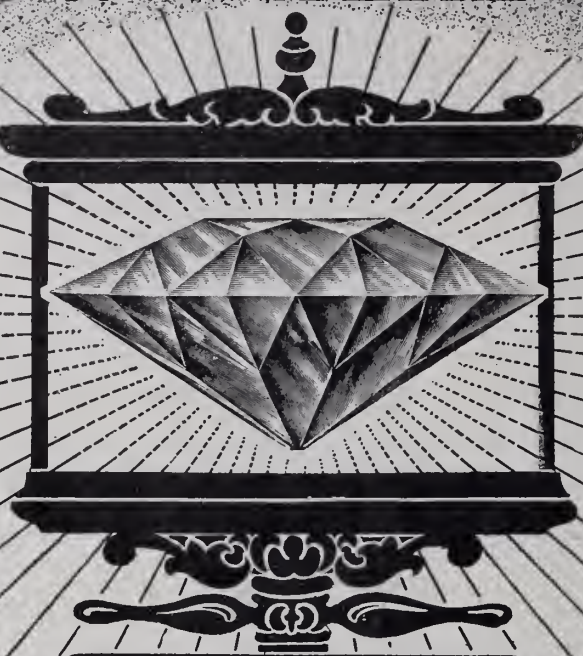


P 2790



P 2726

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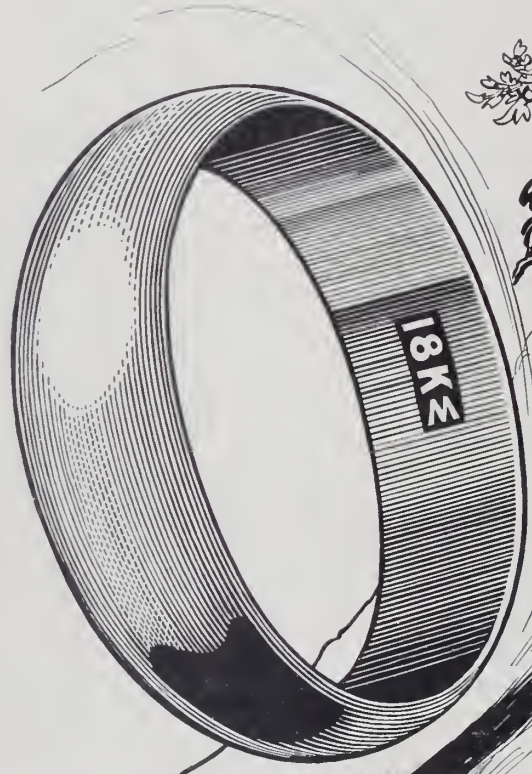
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Jewelers with any experience ought to be able to discover the difference between a finished article and a rotten one.

Anyone who has been swindled by this man will please notify our house, as we want all the evidence possible, and we will do the rest.

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We have two chains now in our possession that were sold by this man.

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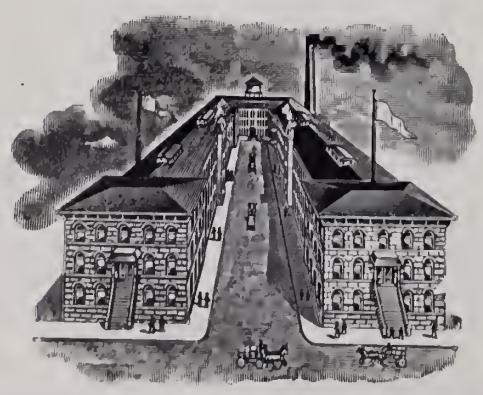
We give you below an exact copy of an assay of chains manufactured by the leading chain makers of the United States.

1-10 GOLD FILLED WATCH CHAINS, MINUS BAR AND SWIVEL.

Number	Gross Weight Ounces	Dec.	Fineness Gold 1000ths	Value	Maker	Chain Number	Cost
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16		75	50	.775	S. O. Bigney & Co. - - - -	482	3.08
17		81	34	.57		9005	2.73
18		76	23½	.37		9533	2.97
19	1	00	16½	.34		83	2.14
32		52	49½	.53		213 X	2.83
34		73	34½	.52		733	2.41
46				.58		5011	3.82

1-8 CHAINS, MINUS BAR AND SWIVEL.

Number	Gross Weight Ounces	Dec.	Fineness Gold 1000ths	Value	Maker	Chain Number	Cost
35		57	68	$0.80		1604	$3.96
36		60	65½	.81	S. O. Bigney & Co. - - - -	7015	3.75
37		60	63	.78		4324	4.00
47		49	79	.80		2726	4.00



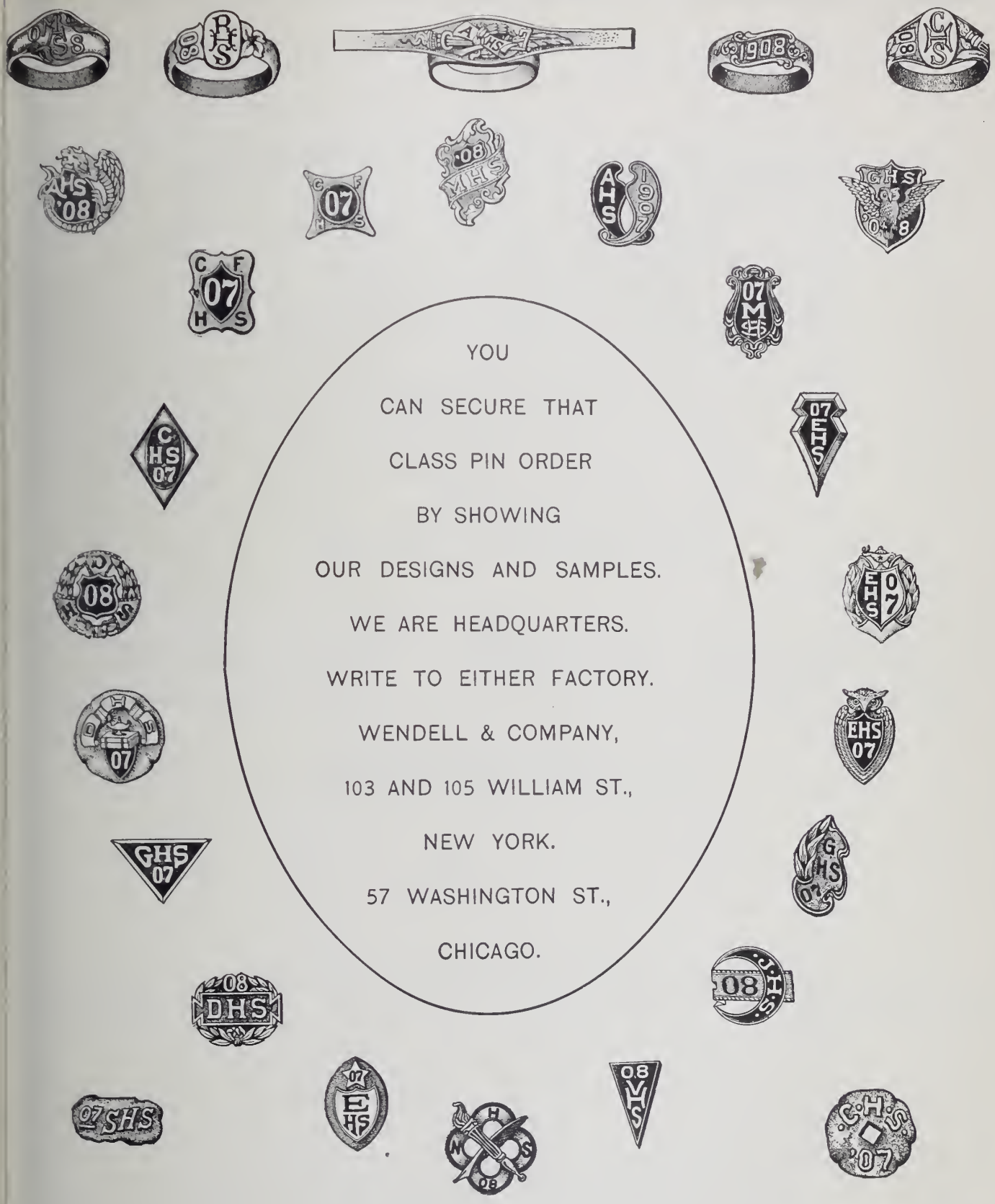
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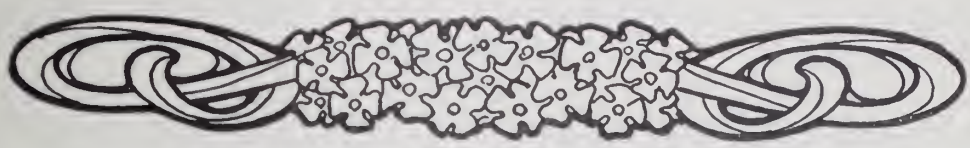
Never in the history of our company have we manufactured so many high-grade movements as we are now turning out every working day.

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stands for what is peerless in American Watch Movements. For twenty-five years the name has borne an unrivaled reputation, and the Hampden high-grade movement has been a standard for imitators to work from.

Watches

are an essential part of every retail jeweler's stock, and to have the right kind of watches should be the care of every dealer. The more consideration given to this subject the more sure are Dueber-Hampden Watches to be chosen.

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

Talent, Energy and Progression

are the qualities necessary to achieve success in this strenuous age

¶ The followers of the "let well enough alone" policy are living in the past and become the victims of the ambitious, hustling competitors who, looking into the future, constantly go forward.

¶ The forward pace in business is made more easy and quick by selling the right kind of goods; goods that are satisfying in quality and value and that add to the reputation of the merchant.

¶ ***We offer you goods that have all the requisites necessary to please and satisfy your customers, that equal in value the cost, and will never mar your reputation from being associated with.***

¶ We refer to

Illinois Watches and Hamilton Watches

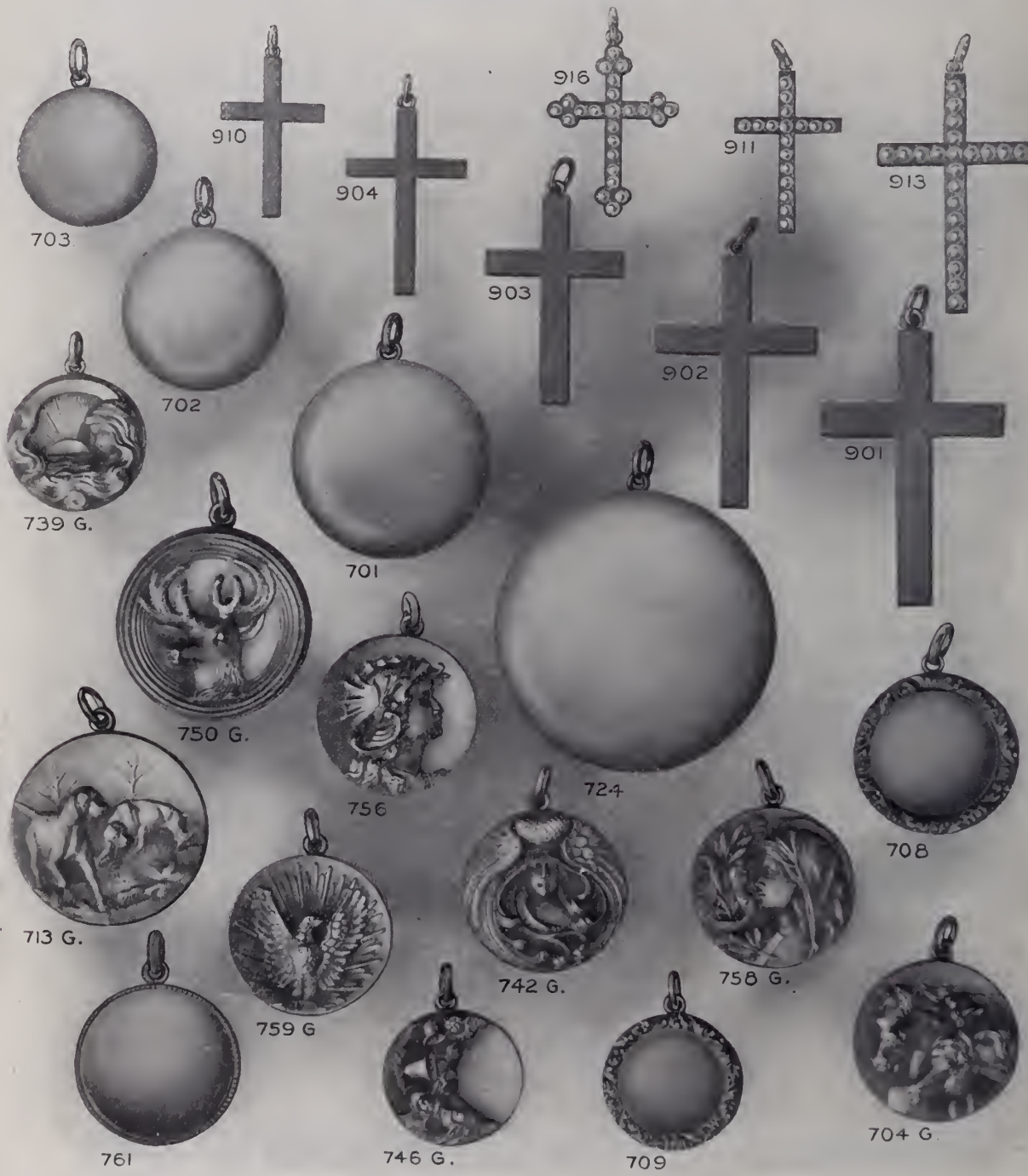
The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

THE KELLER LINE

A 10 K. Line that is 10 K.

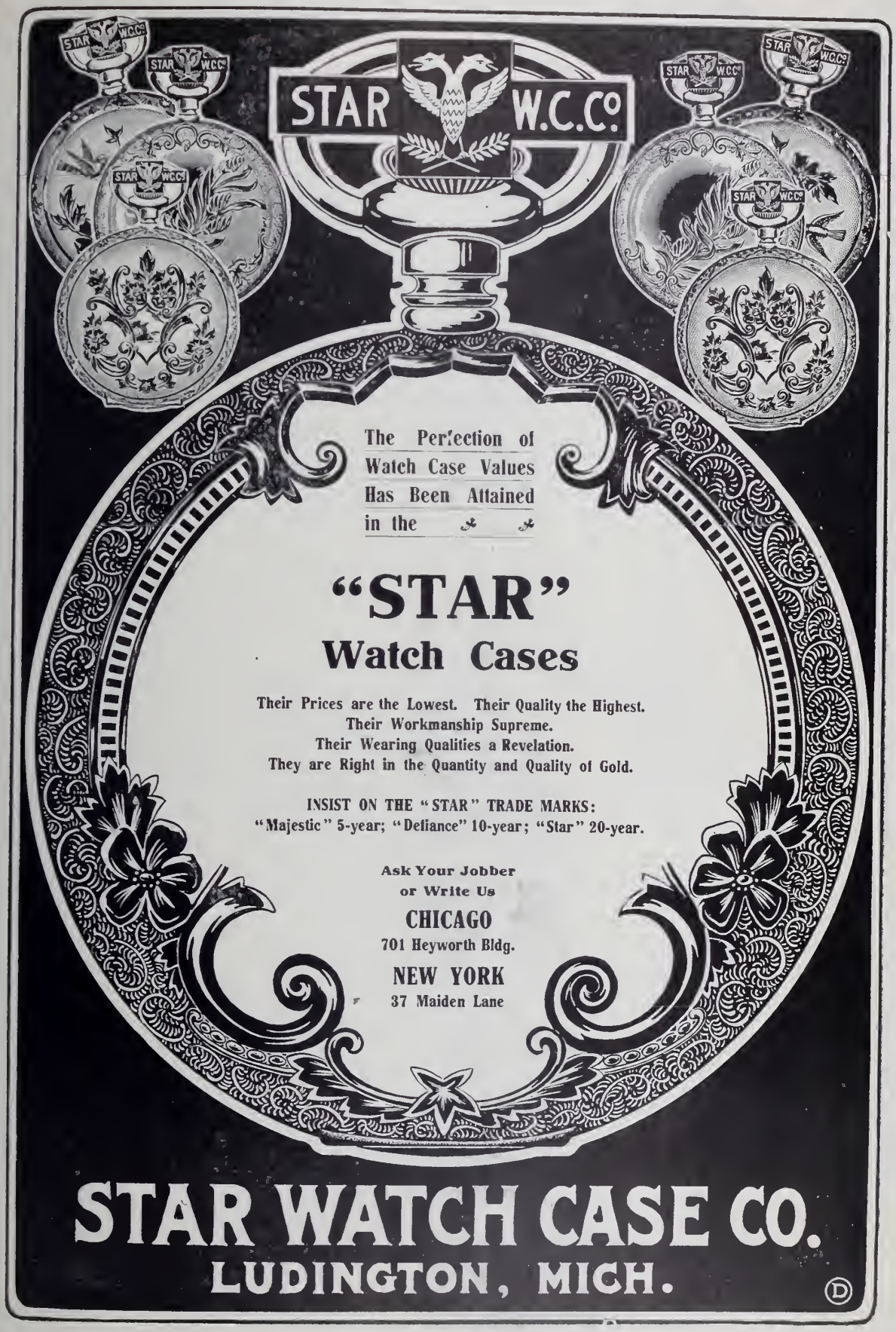


MANUFACTURERS OF

FINE GOLD JEWELRY, Crosses, Lockets, Bracelets, Brooches, Rings, Cuff Buttons, Scarf Pins, Fobs, Tie Clasps, Neck Chains, Lorgnette Chains, etc.

THE KELLER JEWELRY MFG. CO.

64 Nassau Street, New York.


STAR W.C.Co
The Perfection of
Watch Case Values
Has Been Attained
in the
"STAR"
Watch Cases
Their Prices are the Lowest. Their Quality the Highest.
Their Workmanship Supreme.
Their Wearing Qualities a Revelation.
They are Right in the Quantity and Quality of Gold.
INSIST ON THE "STAR" TRADE MARKS:
"Majestic" 5-year; "Defiance" 10-year; "Star" 20-year.
Ask Your Jobber
or Write Us
CHICAGO
701 Heyworth Bldg.
NEW YORK
37 Maiden Lane
STAR WATCH CASE CO.
LUDINGTON, MICH.
D

"1776"



AN old fashioned spoon pattern carrying out all the details and proportions of spoons and forks of the Revolutionary Period. A full line of fancy flatware made in this pattern ready for immediate delivery. Prices upon application.

DOMINICK & HAFF

SILVERSMITHS

OFFICE AND SALESROOMS, No. 543-5-7 WEST 23D STREET, NEW YORK

The Manhattan

ONE OF OUR LATEST PATTERNS



Gun Metal and Silver artistically and harmoniously combined

A Distinctly New Departure in Toilet Ware

Consisting of gun metal upon sterling silver. The black metal standing out upon the polished silver produces a most striking and withal attractive and beautiful result that is bound to appeal most insistently to all.

TRADE W MARK

Woodside Sterling Co.

Silversmiths

192 Broadway New York



COFFEE SET.

Silverware Supremacy

THE hand-chased "Georgian" line of hollowware produced by this company is acknowledged to be in every particular superior to other makes.

Perfect workmanship, substantial weight and artistic design of the "Georgian" motif are characteristics which *commend this line to every buyer of silverware.*

MADE IN COMPLETE DINNER SERVICE

Frank W. Smith Co. GARDNER, MASS.

Manufacturers of Sterling Silverware



OLD RELIABLE
W. & S. B.★ 1-10
Warranted to give satisfaction

GLOBE FILLED
W. & S. B.★ 1-8
Warranted 20 Years

Not sold to Department Stores or Retail Mail Order Houses.

WEARBEST

W. & S. B. ★ Chains are finished by the WEARBEST secret hardening process and will wear a third longer than chains, of the same quality, finished by the usual and ordinary method.

Chains finished in the ordinary manner are left with softened links as a result of soldering and the wearing qualities are greatly reduced.

The WEARBEST process hardens the gold and overcomes the effects of soldering; puts on gold where all other methods remove it; produces the most beautiful finish obtainable.

Every Retail Jeweler gets a premium
Who, before January 1, 1907, buys 40 or more
W. & S. B. ★ Chains

W. & S. BLACKINTON CO.
Manufacturers

NEW YORK
14 Maiden Lane

Factory, North Attleboro, Mass.

S. E. HOWARD'S SON & CO.

15 WEST 24th STREET, NEW YORK CITY

OPPOSITE 5th AVENUE HOTEL

Manufacturers of

High Grade Hair Brushes

and Artistic Merchandise for the TOILET TABLE.

We solicit your inspection of matched sets in color and figure, beautiful in design, as well as articles for use.



In addition to many hundred styles of Hair Brushes, we make the necessary articles to completely "fit up" the highest quality of Leather Bags and Suit Cases.

"HOWARD'S QUALITY"







Silver Deposit Ware

THE ever-increasing popularity of Silver Deposit Ware leads the Whiting Company to direct particular attention to the attractive and very complete line now shown by them at prices which will, on examination, be found to compare most favorably with those demanded for articles of a similar character but of markedly inferior quality.

¶ As the accompanying illustrations will serve to indicate, this artistic ware is notable for the markedly decorative effect which it insures at a comparatively moderate cost.

¶ At the same time it may be pointed out that while these particular examples shown are suggestive of one of its most effective applications, the Deposit process can with equal fitness be adapted to every desirable form of ceramic or glass ware, thus very materially widening the range of its utility.

¶ Among the articles in this ware offered by the Whiting Company, complete, are

Tea and Coffee Services.
Liqueur Sets.
Sherbet and Champagne Cups.
Whiskey Jugs and Bottles.
Cock-tail Glasses.
Lemonade Glasses.
Claret and Cordial Glasses.
High-Ball Glasses.

TRADE MARK

The Whiting Mfg. Co.

SILVERSMITHS

Broadway and Nineteenth Street, New York



WORLD BRAND SILVER

THE manufacturers of World Brand Silver take pleasure in submitting for your inspection a reproduction of their new design which will be known as the "Moselle" pattern. ¶ Into the creation of these beautiful pieces of "silver art" we have put the work and study of many months. The result, we feel, is worthy of the reputation for quality, which World Brand Silver has always held.

Let us send you our trade catalogue, illustrating and pricing our entire line.

American Silver Company

Factory: BRISTOL, CONN.

New York
46 West Broadway

Chicago
Silversmiths Bldg.

The Pull of Two Engines

WHEN TWO ENGINES pull, things have to move. One engine is our General Advertising. It brings the demand for

COMMUNITY SILVER

to your town—to every town. The other engine is Local Advertising, which draws consumers right to your doors.

Our magazine pages have created a tremendous demand. How is this to benefit you, personally? Consumers must know that YOU carry Community Silver. Tell them. Use the newspaper cuts shown on the following pages. They will be furnished free.

Our magazine advertising is on the "main line"; but there's a "switch" to the door of every jeweler who uses these cuts.

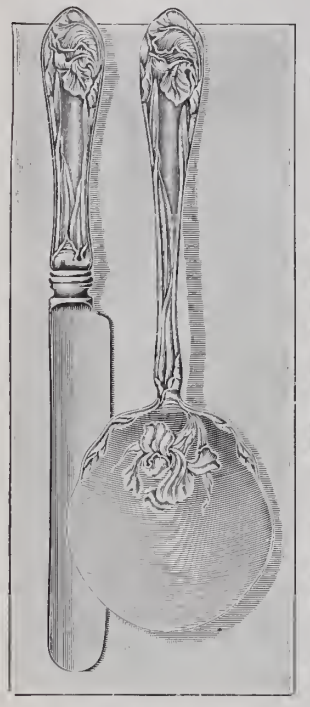
ONEIDA COMMUNITY, LTD.
ONEIDA, N.Y.
Founded 1848.

CHICAGO SALESROOMS:
Silversmiths' Building.

NEW YORK SALESROOMS:
395 Broadway.

COMMUNITY SILVER

THESE CUTS will be furnished to dealers free of charge. Cut out those that please you and mail them with your letter. Sample sheets with these and additional cuts will be sent on request.



COMMUNITY SILVER

Do You Have Your Initials On Your Silver?

If you buy

COMMUNITY SILVER

we will be glad to engrave it. Because of the exceptional thickness of the plate, we can guarantee the very best result.

(DEALER'S NAME.)

COMMUNITY SILVER



The Attractiveness of Our Store

is increased by our display of Commuuity Silver. Admired by all who see it--it would be still more admired on your table. Handsomest pattern on the market. Lasts a lifetime.

(DEALER'S NAME.)

COMMUNITY SILVER

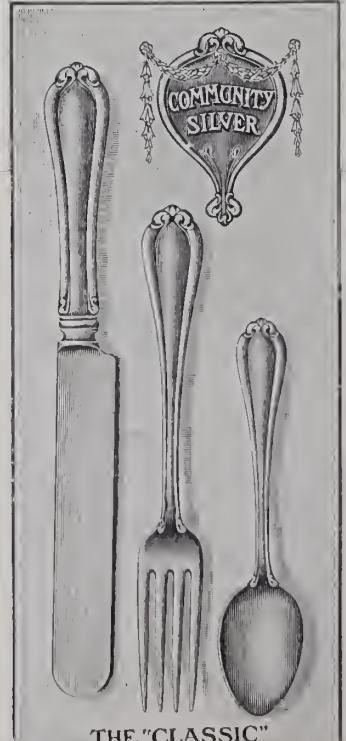


COMMUNITY SILVER

Women Never Have Enough

silver. More is always welcome. Community Silver is the safest gift because of its beauty, durability and inexpensiveness. See our attractive line.

(DEALER'S NAME.)



THE "CLASSIC"

COMMUNITY SILVER

helps to decide Holiday purchases. No handsomer, more serviceable, or more appreciated gift could be made. Beautiful as long as it lasts--and it lasts a lifetime. See it and decide for yourself.

(DEALER'S NAME.)

COMMUNITY SILVER

THESE CUTS will be furnished to dealers free of charge. Cut out those that please you and mail them with your letter. Sample sheets with these and additional cuts will be sent on request.



Save Your Sterling Silver

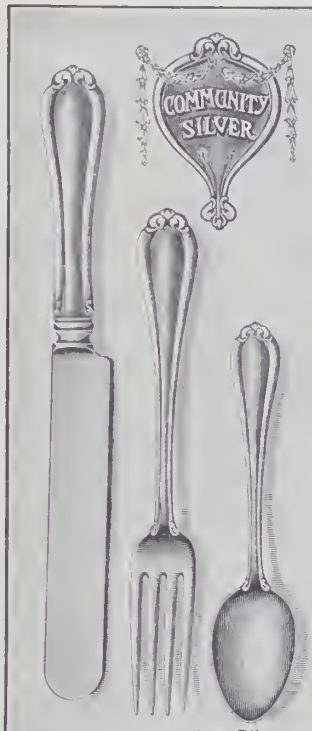
for formal occasions.

COMMUNITY SILVER

looks as well, wears almost as long and is much less expensive.

Let us show it to you.

(DEALER'S NAME.)



THE "CLASSIC"

The "CLASSIC"

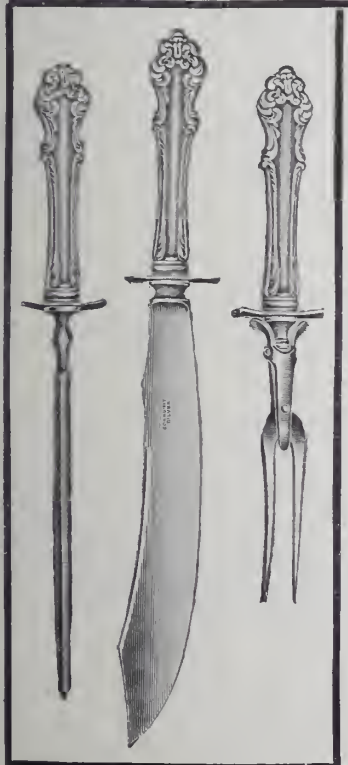
A new design in the famous

COMMUNITY SILVER

Its simplicity, grace and beauty justify its name.

Best silver-plated ware made, as shown by U. S. Government assayer's test.

(DEALER'S NAME.)



Save Your Sterling Silver

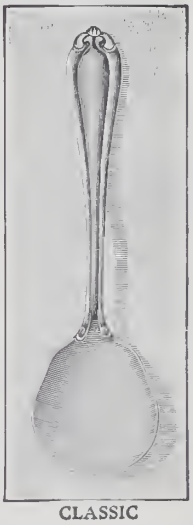
for formal occasions.

COMMUNITY SILVER

looks as well, wears almost as long and is much less expensive. Let us show it to you.

(DEALER'S NAME.)

COMMUNITY SILVER



CLASSIC

Perhaps Your Silver Begins

to show signs of wear. If so, replace it with Community Silver which will last a lifetime. The newest and handsomest patterns on the market. We will be glad to show them.

(DEALER'S NAME.)



No. 3542.
Made in Nickel-Plate, Copper and Silver-Plate.

Palatable Lunches

At home enhance the pleasure of an evening's entertainment.

The Chafing-dish enables the hostess to prepare lunches quickly in a variety of ways and to show her skill in cookery.

Sternau Chafing-dishes being original in design and workmanship, ornamental as well as useful, appeal to those wishing high-grade wares.

Every jeweler should stock Sternau Chafing-dishes, especially for the **holiday trade,** as they make suitable presents.

If It Burns Alcohol, We Make It

S. STERNAU & CO.

Makers of Coffee Machines, Chafing-dish Accessories, Alcohol Stoves, Smoking Sets, Fancy Teakettles, Baking Dishes, Etc.

New York Salesrooms:
Broadway and Park Place
Opposite Post Office

Office and Factory:
195 Plymouth Street
Brooklyn, N. Y.

ASK YOUR JOBBER FOR

The Wonder of the Bracelet World



PAT. PENDING.

A Positive Secret Joint and Catch

Satisfaction Guaranteed or New One Given in Exchange



PATENT PENDING.

MAKERS OF

American Lever
Cuff and Collar Buttons
Scarf Pins — Brooches
Links — Handy Pins
Studs — Hat Pins
Fobs — Chains

ALL GOODS



BEAR THIS TRADE-MARK

PARKS BROS. & ROGERS, Providence, R. I.

Sole Agents for
KREMENTZ ONE-PIECE COLLAR BUTTONS

New York Office, 20 Maiden Lane

WE *are* SPECIAL SELLING AGENTS *for*

Oneida Community Silver

as advertised on the foregoing pages.
Send your orders to us, as we are prepared to fill them promptly.

THE NON-RETAILING COMPANY

Jobbers in Watches and Chains

Special Selling Agents for Community Silver

LANCASTER, PA.

CORAL—FROM FISHERIES TO YOU

CORAL

OUR OWN CORAL FISHERIES IN JAPAN

Gold Medal, Turin, 1884

Grand Prix, Liege, 1905



CORAL MANUFACTURING COMPANY

OUR OWN CORAL FISHERIES IN ITALY

Silver Medal, Melbourne, 1880

Gold Medal, St. Louis, 1904

CORAL

Factory at TORRE DEL GRECO, ITALY. Offices in PARIS, LONDON and NEW YORK.

With the rapidly growing demand for superior coral we are in a position to-day to present the **most complete** and **finest stock of coral jewelry in the world,** being the **only house in the United States possessing own fisheries in Italy** and **Japan** and the **largest house in the world** making an exclusive specialty of coral.

The newest and best creations in Coral Necklaces, Bracelets, Combs, Scarf Pins, Hat Pins, Buckles, Brooches, etc. Necklaces in extra light pink, and white with pink, a specialty.

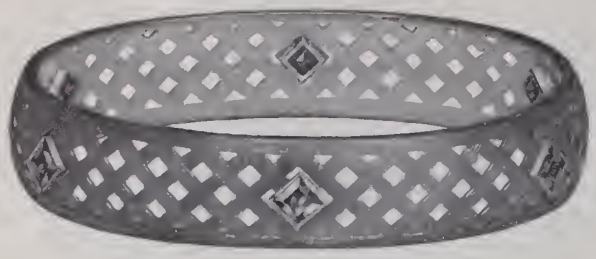
A new and magnificent variety of coral cameo necklaces, bracelets and scarf pins adds greatly to the wonders of our coral products.

OUR OWN DESIGNS AND MANUFACTURES. FISHERY PRICES.

Telephone, 5412 Franklin.

BORRELLI & VITELLI, 401 BROADWAY, NEW YORK.

"THE BRACELET HOUSE"



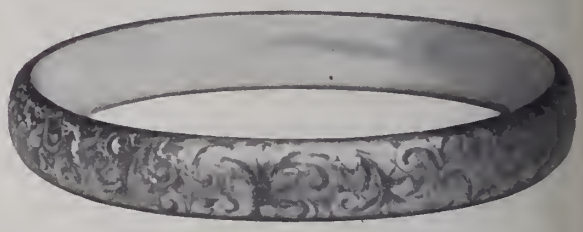
We make the greatest variety of patterns in engraved, fancy or plain, unmounted or mounted with all kinds of precious and semi-precious stones.

We are prepared to fill all orders immediately.

14 K. ONLY



14 K. ONLY



KENT & WOODLAND

12 JOHN STREET, NEW YORK

ALETHEA SIGNET and ALETHEA BABY



Unsurpassed Quality
Unequalled Design
Unexcelled Workmanship

Three reasons which bear upon the success of ALETHEA BRACELETS

WOLCOTT MFG. CO. 71 Peck Street, Providence, R. I.

We invite out-of-town buyers to see our line of Bracelets



We are making the largest line of

Bracelets

in the country, set with

Diamonds, Rubies, Sapphires, Peridots and all the Modern Stones

SET IN BOTH

Ten and Fourteen Karat Gold and Platinum

Also a large variety of designs in Carved, Engraved, Chased and Plain

Charles P. Goldsmith & Co.

33 Gold Street, New York

Our salesmen are now out with our large line of Bracelets

The Garnet's Sudden Popularity

Its Effect Upon The Supply

THE HOLIDAY GEM this season is pre-eminently the Garnet, the warmest and most genial of gems. Grande dames of old wore this gem when they had their portraits painted by the great masters. It is now embodied in a splendid revival of fine old jewelry which has become the reigning fad.

So suddenly has this vogue sprung into existence, that the miners and producers were not prepared for so extraordinary a demand. The result is that the few houses fortunate enough to have a supply absolutely control the situation. The supply will be comparatively scarce for some time. We can supply you.

Garnet Necklaces *Garnet Bracelets* *Garnet Brooches*

D. Lisner & Co.

Creating Importers of

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



Actual Size—Best Quality Rolled Plate

BRACELETS

Are one of the leading money makers of the present prosperous season.

Our experience in the making reaches back for years—and our present line, comprising over 600 different styles, bears ample proof that we have profited by this long prestige, and that it is not a hit-or-miss proposition we present to you, but definite and clear-cut ideas, artistically and intelligently carried out.

Any leading jobber will be glad to show you these goods—and an inspection of the goods will prove conclusively their worth to you.

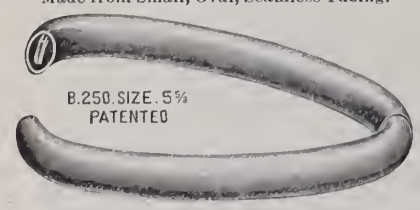
WHITING & DAVIS

PLAINVILLE, MASS.

New York Office - - 7 Maiden Lane

The NEWEST and BEST BRACELETS!

The "Bates" ("KANT KUM OFF" PULL and TWIST.)
FOR LITTLE FOLKS.
Made from Small, Oval, Seamless Tubing.



The Original "Bates" Bracelet,
Made from Small, Oval, Seamless Tubing.



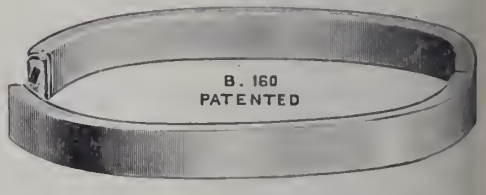
ALL of our GOODS are guaranteed.

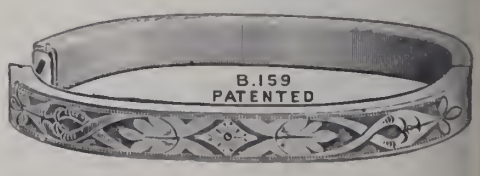
ALL of our ORDERS promptly filled.

The "WINNA"

The Strongest Secret Joint and Catch Bracelet on the Market.

Made from Rectangular Seamless Tubing





BATES & BACON,

NEW YORK OFFICE, 9 Maiden Lane.
CHICAGO OFFICE, 103 State Street.

Makers of HIGH GRADE CHAINS.

Attleboro, Mass.

OSTBY & BARTON COMPANY

PROVIDENCE, R. I.

Manufacturers of the Newest Designs in

GOLD RINGS

Brooches, Mountings

and Gold Filled Seamless Rings, including the Old Reliable THREE CROWN

"None but the Newest.—Only the Best"

NEW YORK, 13 Maiden Lane CHICAGO, 103 State Street

Jewelers! School Seals are Popular.



Seals are very popular, and we show here only a few of the many made for the different schools last year.

For a State School or University no pin would be more appropriate than one with the Coat of Arms of the State in the center. If the school has no official seal, let us make a pin for you showing the characteristics of this design. If you do not care to have pin made in either of these ways, substitute the year and class initials and have the class motto in the circle.

We make seals in two sizes and three different ways, as you will see by the illustrations. Advise us regarding your wishes, stating quality and quantity desired, and we will be pleased to have prepared a colored sketch embodying your ideas, and forward with prices.

Send for our new catalog of Flag and Class pins. You can make more money handling Bastian's than any other. Special designs and estimates free of charge.

BASTIAN BROS. CO., N. 21 South Ave., Rochester, N. Y.

The Scarf Pins of To-day

EXPERIENTIA DOCET

THE SCARF PIN has assumed increased importance. Everywhere men are giving more attention to this item of dress. They want something above the ordinary—real creations. Our every Scarf Pin has distinction.

PRICES, $1.00 to $300.00.

EXPERIENTIA DOCET

Durand & Company, 49-51 Franklin Street, Newark, N. J.

EVERYTHING IN

MOURNING JEWELRY.

A. J. HEDGES & CO.,

Makers of Exclusive Designs in 14K. Jewelry,

14 JOHN STREET, NEW YORK.

14 K TRADE-MARK

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

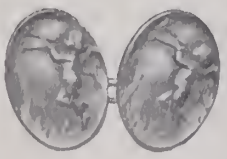
MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street

NEWARK, N. J.

Geo. O. Street & Sons.



Established in 1837. Makers of fine gold goods. Link buttons and studs, signet and seal rings, fobs and seals, scarfpins.

24 John St., New York.

TRADE S MARK



Patented

Made in 14K. Gold only

The Transit Ticket Holder

One to Twenty "Sub," "L" or Ferry Tickets.

CARRINGTON & CO.

Sales Agent,

7 Maiden Lane, New York

ELKS



Our Copyrighted **Elk Head** Best in the World.

B. P. O. E. In Horns

Diamonds set any way you want them.

Made in 3 Sizes, in Gold and Silver.

GOLD

Brooches, Lockets, Links

Bracelets, Scarfs

And Everything Else in Gold Goods

CHAS. L. TROUT & CO.

15 Maiden Lane, New York City



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved ; and 14 k. Gold, Plain and Engraved, also Set with Diamonds

A Novelty

Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order

A Good Article

We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers

A Good Seller

Trade supplied by

Elos Richardson & Co.

23 B Maiden Lane, New York



ESTABLISHED 1841

Carter, Howe & Co.

TRADE C MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK

FACTORY, NEWARK, N. J.

A. CARTER G. R. HOWE W. T. CARTER W. T. GOUGH

ADOLPH LUTHY. PERCY W. HINE.

LUTHY & HINE,

13 EAST 30TH STREET, - NEW YORK.

MANUFACTURERS OF

Artistic Gold and Platinum Mounted Diamond Jewelry.

Odd and Exclusive Patterns in NECKLACES, BROOCHES, BRACELETS, RINGS, RIBBON COLLARETTES, Etc.

MOUNTED WITH AQUAMARINES, PERIDOTS, AMETHYSTS AND OTHER PRECIOUS STONES.

(DIAMOND MOUNTED COMBS A SPECIALTY.)



Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.





Snow & Westcott

21-23 MAIDEN LANE, NEW YORK.

ESTABLISHED 1834. TRADE MARK.



New Shirred Mesh Bags in Gold and Silver

One of the 100 New Styles and Designs we are showing this season

S. COTTLE COMPANY

Manufacturers of Gold and Silver Bags and Purses

31 East 17th Street **New York City**



Bangle Bracelets

For the Holidays

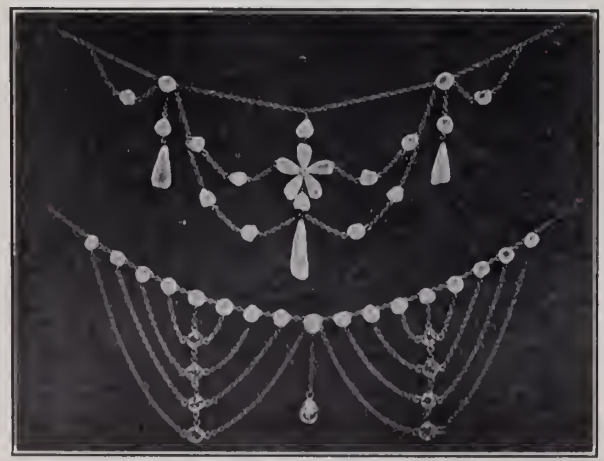
The popularity of the bangle bracelet has surpassed the joint bracelet to a remarkable degree. Our 10-K bangle bracelets, hand-engraved, original designs, are much in demand with the retail jeweler for the holidays.

Send for Selection Package

SCOFIELD & DeWYNGAERT

NEWARK, N. J.

New York Office: 9 Maiden Lane



FESTOON NECKLACES

The increasing demand for high grade Festoon Necklaces has compelled us to make up a larger and more varied line of them than ever before, set in combination with Diamonds, Baroque Pearls, Aquamarine, Topaz, Peridots, Amethysts, Turquoise, fancy Sapphires, etc., etc.

CUFF BUTTONS LOCKETS
BROOCH PINS SCARF PINS
BRACELETS

COOPER & FORMAN

MAKERS OF DIAMOND JEWELRY

OFFICE AND FACTORY
3 MAIDEN LANE, NEW YORK

The Salable MOUNTING



Pat. Oct. 24, 1905.

It gives light and brilliancy to the stone

EARSCREWS
EARRINGS
STUDS
SCARF PINS
and RINGS

of every description made in Platinum, 18K., 14K., all sizes.

Julius Wodiska

40 John St., New York

Manufacturer of a general line of

PLATINUM
18K. and 14K.
MOUNTINGS

Prompt attention given to special order work.

Estimates and designs submitted.

Diamonds recut and repaired.



HAS it not been your experience that occasionly you want something or a good customer, an rticle out of the usual run, nd you do not know where get it? Lots of our stomers know that if they nd to us "we deliver the oods," if they are to be had the market. We either ave what you want, or we now where to get it. Try s on your next order of this nd. You will make the sale very time, if there is any iance whatever of obtaining hat your customer desires.

---

lenry Freund & Bro.

DIAMONDS, WATCHES, JEWELRY

71 Nassau St., N. Y.

Our Trade-Mark



The Rose." Stands for Quality and Excellence

"SELLERS OF SELLERS,"

lk and F. O. E. Goods a Specialty.

A Standard For Barrettes

Day, Clark & Company

14 KARAT ONLY

23 Maiden Lane New York

FEMININE TASTE insisting on a tidy coiffure, adopts the Barrette as a means to that end. Like the back comb, it occupies a central position—an artistic vantage point. It affords a decorative opportunity. Its form and design should accord to a nicety with its place and purpose. It needs to be considered on its own individual basis, as a distinctive piece of jewelry. Though smaller than the comb, it may excel it in richness and beauty. The high standard here set for the Barrette is very evident in the product shown.

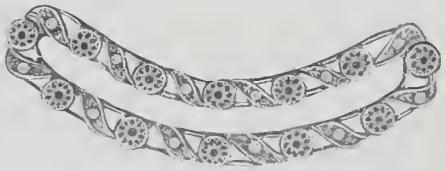
ALLSOPP & ALLSOPP'S "ORIGINAL LINE"

—— OF ——

"BARRETTES"

MOUNTED IN COMBINATION OF

Diamonds and Pearls
Diamonds and Sapphires
Diamonds and Emeralds
Diamonds and Baroques



Amethysts
Topazes
Peridots
Aquamarines
Etc.

FACTORY & MAIN OFFICE: NEWARK, N. J.

A & A TRADE-MARK.

BRANCH OFFICE: LOS ANGELES, CAL.

Established 1879.

LOUIS W. HRABA,

29 East 19th St., New York.

Manufacturer of

Fine Leather Goods,

Exclusively for the Jewelry Trade.



Quality and Finish Consistent with twenty years' experience. Original and Exclusive Designs.



NEW YORK, 3 MAIDEN LANE.

CHICAGO, 42 MADISON ST.

MOORE & SON,

ESTABLISHED 1886. NEWARK, N. J. INCORPORATED 1903.



Silver Deposit

Iridescent and Green Glass

ALSO IN

Crystal Glass

BASKETS in all shapes. Great sellers for weddings, etc. Always appropriate and acceptable gifts.

Only House to Decorate These in Silver. Phenomenal Sellers.

Depasse Manufacturing Co.

41-43 Maiden Lane, New York



DAY by day we are adding new sellers to our line. Here are a few of them. Write us when in need of Rings and Diamond Mountings.

Seeing is believing; therefore, if you will be convinced do not fail to see our line when our salesmen are in your territory and afford you the opportunity.

Ross, Saltman & Anderson

89 Fulton Street, New York



BOTTLE OPENERS

Pat. Aug. 14, 1906

This illustration represents one of our many hundred designs in Buckhorn, Ivory, Ebony, Heavy Silver Mounted and Solid Silver, Etched and Engraved.

The opener itself is made of the best forged steel, and nothing can excel it in quality and beauty. Excellent sellers for the jewelry trade. Opens the bottle in four different ways.

SEND FOR CATALOGUE

JOHN HASSELBRING

Manufacturing Silversmith

111-113 Himrod Street, BROOKLYN, N. Y.

HENRY C. HASKELL :: DESIGNER AND MAKER

15 W. 27th St. New York

Original Designs and estimates promptly sent upon request





M. SCHIFF

Established 1876

82-84 Nassau St., N. Y.

'Phone 801 John.

Manufacturer of fine Diamond Mountings, Lockets and Buttons. Patentee of

THE NEW IMPROVED Ear Screw

The only one on the market of its kind, absolutely secure. Special attention paid to all order work.

ALSO MAKE A LINE OF 10K. AND 14K. BRACELETS

DESIGNS For Silverware, Novelties and Jewelry : : : : : : FINE ETCHING

We are not manufacturers, but Designers, and we do some elegant etching.

CHARLES M. PRIOR ('PHONE 1224 HARLEM) 1683 Madison Ave., New York

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK.

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.



SOLID GOLD CHAINS

bearing our trade-mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description

CASSIUS W. SEYMOUR,
7-39 Malden Lane, New York.
ALLOW ME TO CALL ON YOU IN THIS WAY



Jewelers' Stationer and Printer

Jewelers' Cards,
Tissue Paper,
Tags,
Blank Books, etc.

ROLL AND FLAT PAPERS.

Estimates cheerfully given. Mail orders promptly attended to. Let us quote you our prices on manifold books and sealing wax.

·HEINTZ·BROTHERS·



·We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade·

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

THE

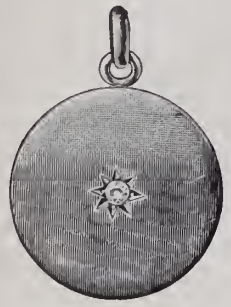
A GUARANTEE

LOCKET Ⓡ HOUSE

OF SATISFACTION

ROTHSCHILD BROS. & CO.

51-53 MAIDEN LANE, NEW YORK



Our Lockets ARE 10-K. or 14-K.
They have stood the test for thirty-six years.
How many have been returned to you for unsatisfactory wear?
THIS TELLS THE TALE.

LOCKETS OF EVERY DESCRIPTION

PLATINUM, KNIFE-EDGE AND PEARL PENDANTS



1. Snap complete
2. Outside of Snap.
3. Inside of Snap.

The E. P. H. Patent

NON-PULL-OUT Neck Chain Snap

is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

Can be had of the following Wholesale Selling Agents:

Messrs. W. Green & Co., 81 Nassau St., New York.
M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
A. Walker Co., Providence, R. I.
Bauman-Massa Jewelry Co., St. Louis

PRICES.

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net

The Comb House

We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

Wagner Manufacturing Co.

41 Union Square,

New York.

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

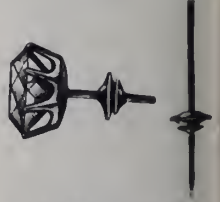
THE WASHBURN

SECURITY Automatic Holder for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT for ear studs, scarf-pins, etc.



EAR WIRES for unpierced ears.



SAFETY CATCH For brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.

Pearl Drilling and Adjusting a specialty.

Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John St., N. Y



PORCELAIN TEA POT

Decorated with

SILVER DEPOSIT

Sugar and Cream Bowl complete this attractive set.

Colors: White and Gold, Blue, Olive Green and Pink.

WRITE FOR PRICES AND ILLUSTRATIONS OF OUR EXCEPTIONAL LINE

LACKNER & OHL, Manufacturing Silversmiths, 50-55 Columbia Street, NEWARK, N. J.

Eliassof Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS WATCHES JEWELRY

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK

9-11-13 MAIDEN LANE, NEW YORK.

100 STATE STREET, ALBANY, N.Y.

Crosses

are as popular as ever. The demand for them this year will be heavy.

See that your stock is complete by adding

The P. & B. Co.'s Line.

No stock is complete without THEM.

Waist Sets, full line.



We are the largest exclusive makers of 10 karat jewelry

Ask your Jobber for the P. & B. Co. Lines of

Lockets, Cuff Buttons, Tie Clasps, Scarf Pins Baby Pins, Hat Pins, Bracelets, Brooches, Bead Necks, Fobs, Waist Sets and Crosses.

Potter & Buffinton Co.,

Providence, R. I.

New York Office, 65 Nassau St.

San Francisco Office, 206 Kearny St.

Our Successful Line comprises the following:

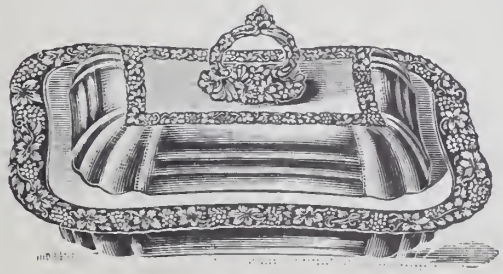
Brooches
Link Buttons
Scarf Pins
Hat Pins
Handy Pins
Bracelets
Tie Clasps
Crosses
Fobs



Kohn & Co

Camp and Orchard Sts. Newark, N. J.

Sam'l Buckley & Co. English Fancy Goods



We can show you a fine line of **Sheffield Plated Trays,** and also Tea Sets, Tete-a-Tete Sets, Vegetable Sets, Wicker Bottles, Tantalus Sets, Glass, Silver, Silver Plate, etc.

118-122 Holborn, E. C., London
100 William Street, - New York

Koshland & Italie Co.

702 Chestnut Street, PHILADELPHIA, PA.

THIS IS A DIAMOND YEAR

We have a fine lot of bright, snappy diamonds, purchased early in the year, and set in 14k Tiffany rings, costing $4.25 to $15.

It will positively pay you to send for a selection at our expense.

Diamonds, Watches and Jewelry

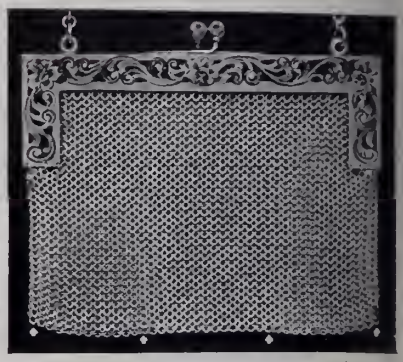
STERLING BAG

No. 1621 R. Hand Made

Saw Pierced Mounting

Size 5½x4 Inches

TRADE (W B) MARK.



WEIZENEGGER BROS.

MANUFACTURERS OF

Sterling Bags and Gold Chains

358 HALSEY ST., NEWARK, N. J.

TELEPHONE 1038 J.



ENGLISH ENGRAVED FLASK

¶ Our assortment of flasks, including those in solid deposit, also leather flasks with cup, together with a large assortment of colognes and atomizers, have this same English engraved effect, and are excellent sellers.

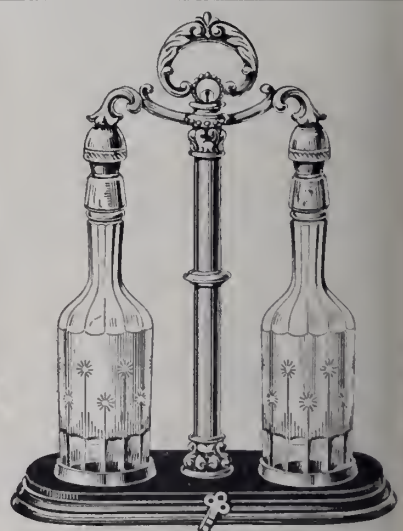
¶ Our distinct line of unsurpassed designs in deposit ware, artistically developed, with the engraving handsomely carried out, commands the attention of the judicious buyer.

¶ A few of our specialties are Colognes, Atomizers, Vases, Decanters, sterling silver Photo. frames, Buckles, etc.

SCHARLING & CO.

Manufacturing Silversmiths

755 Summer Ave., Newark, N. J.



REX TANTALUS

For Two and Three Bottles

OXYDIZED SILVER PLATE

OXYDIZED COPPER PLATE

VERD COPPER PLATE

CUT GLASS BOTTLES

Sterling Stoppers, Oak or Mahogany Base.

The most salable bottle holder on the market—new and rich in appearance.

Price $10 and upward **Send for Circular**

CHAS. N. SWIFT & CO.

131 W. 24th St., NEW YORK

Also Manufacturers of Cigar Humidors.

CATALOG A customer comes into your *Store*, wants something you haven't got, and it makes you fidgety. No need fretting when one of our Catalogs is at your elbow. What you want is there. A friend in need is a friend indeed.

OSKAMP, NOLTING & CO.,

413-415-417 Elm St., CINCINNATI, OHIO

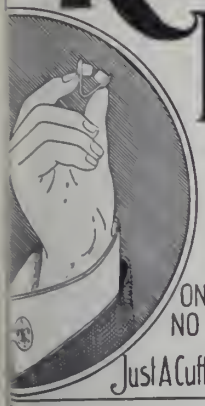
Pat. U.S. and Canada.

"GRIP"

The King of all card games, price 25c.; sample pack 16c., two 30c., eight $1.00. Sent prepaid at once (only on receipt of price). See last week's issue of Circular for prices of my Ring Adjusters which every jeweler should have in stock. Order 1 doz. asst. Enclose the amount. Mention order No. J and I will forward a sample pack of Grip extra. Order them to-day.

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

The REX Cuff Button



THE MISSING LINK

ONE PIECE NO LEVER

NO SNAP NO SPRING

Just A Cuff Button That Cannot Break

A winner for holiday trade. They come in cartons—one dozen assorted patterns. Your jobber will supply you.

E. E. STANINGER

Sole Manufacturer

515 Hartford Bldg. CHICAGO, ILL.

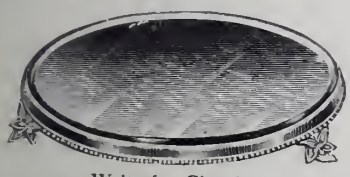
SENT FREE

S. F. MYERS CO. 43-49 Maiden Lane New York

OUR 1907 GREAT BIG ILLUSTRATED N.Y. STANDARD CATALOGUE NOW READY.

PLATEAUX

To increase your sales on Cut Glass you want a line of Plateaux and trays to complete your lemonade and punch sets.

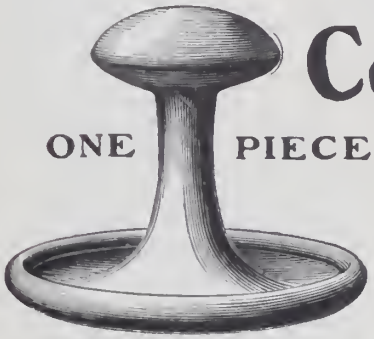


Write for Circular.

J. E. ROHRBECK, 40 Fulton Street, NEW YORK.

FACT.

Krementz Collar Buttons and Studs



The Standard American Collar Button

have been selling better and better each day since they were born.

CAUSE.

They started with the Highest Quality and Best Construction, and because that High Standard has been continuously maintained.

RESULT.

The "KREMENTZ" stamp on a Collar Button is as much a guarantee of QUALITY as the GOVERNMENT stamp on a bar of gold.

The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK:



KREMENTZ COLLAR BUTTONS are sold by most all reliable jobbers. In case your jobber will not supply you, send to us and we will

Send for Booklet, "The Story of a Collar Button"

Should you wish to utilize this booklet to increase your collar button business we will, on receipt of your order, print your card upon and send you a quantity of them prepaid.

All Krementz Collar Buttons—of every quality—are manufactured by

KREMENTZ & CO.

in their Factory

PARK BROS. & ROGERS
20 Maiden Lane, New York
Selling Agents to Jobbing Trade

NEWARK, N. J.

To make your Fall and Holiday Stock complete you will require a good assortment of

The Rosary
in Fine Jewels

Five years ago the sale of the Rosary was by Catholic periodical stores only. We advised that they should form part of the staple stock of every Jeweler, and those who added this special line to their stocks have been pleased with the results.

We have a splendid variety in real and imitation stones, popular selling sizes and colors, nicely mounted in gold and rolled gold-plate.

We will, on request, send illustrated list and if you wish, we will also send a package on selection, containing a good assortment of the different grades.

The W. J. Feeley Company
Providence, R. I.



One of our New Models, 1906.

FINBERG'S FAULTLESS OBS.

have been on the market long enough to give them a thorough and severe test both as to wearing qualities, excellent finish and durability. The results are well known to those who have carried our line and to those who have still refrained from carrying it. Our advice is to carry it. It's a success. The price, quality and finish sell it.



See that the swivel is marked "F.M.Co."

We also make a full line of high-grade

BRACELETS, LORGNETTES, NECK CHAINS, Etc.

FINBERG MFG. CO.
Attleboro, Mass.



ORDERS PROVE OUR GOODS SELL

We make for the Jobbing Trade the following lines of Solid Gold Jewelry:

Rings, Scarf Pins, Studs, Brooches, Charms, Baby Pins, Handy Pins, Chain Sets, Link Buttons, Hair Barrettes, Crosses, etc.

Insist upon seeing the designs of Gold Jewelry made by the

E. L. SPENCER CO.

95 Chestnut Street, PROVIDENCE, R. I.

New York Office, 9-11-13 Maiden Lane.

SAMPLES ONLY

ELKS - EAGLES

EMBLEMS, FOBS, PINS, LOCKETS, CHARMS.

WE ARE SPECIALISTS
Ivory, Pearl, Gold Filled.

S. & B. Lederer Co.

SOLD THROUGH JOBBERS ONLY

NEW YORK CITY.....11 Maiden Lane
PROVIDENCE, R. I.....100 Stewart St.
CHICAGO, ILL.....181 Wabash Ave.

MANY REASONS

Exist why you should send us your sweeps, assays and refinings. Promptness, accuracy and full value are a few of the reasons.

Send us a trial order.

CONLEY & STRAIGHT,

Gold and Silver Refiners, Assayers and Sweep Smelters,

236 EDDY STREET, - PROVIDENCE, R. I.

Dealers in Fine Gold, Silver and Copper. **All kinds of Gold and Silver Anodes.**

Established 1861

R. BLACKINTON & CO.

MAIN OFFICE and FACTORY:

North Attleboro, Mass.

Salesrooms:
3 Maiden Lane, New York

TRADE ⊣B⊢ MARK

Manufacturing Jewelers and Silversmiths

TOILET AND MANICURE ARTICLES

FLATWARE

STERLING AND GERMAN SILVER WRIST BAGS

GENTLEMEN'S and LADIES' CARD CASES

VANITY BOXES

JEWEL BOXES

MATCH SAFES

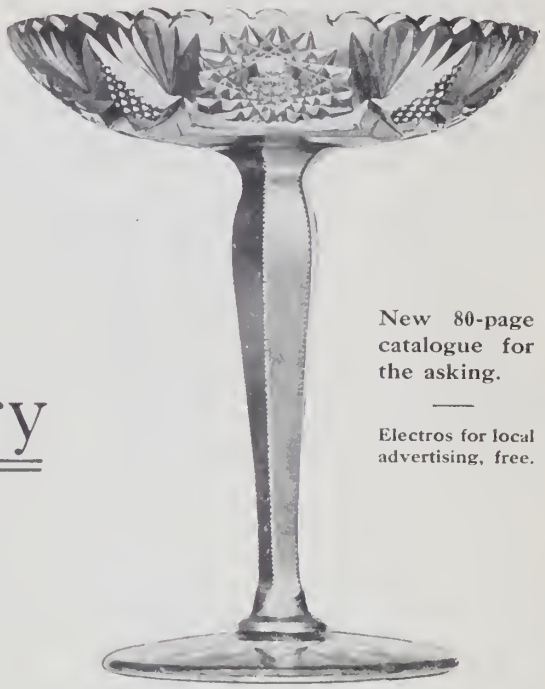
PICTURE FRAMES

BELT BUCKLES

CIGARETTE CASES

PENKNIVES and UP-TO-DATE NOVELTIES

Quick Delivery on



New 80-page catalogue for the asking.

Electros for local advertising, free.

Punch Sets, Whiskey, Wine, Cordial, Lemonade and Water Sets. Also on Special Presentation Pieces in

Bergen Popular-Priced Cut Glass

FAIRLY PROMPT DELIVERY ON STAPLES

The J. D. BERGEN COMPANY

MERIDEN, CONN.

ALL OUR PRODUCT HAS THE STANDARD "BERGEN" FINISH

S & B LEDERER CO'S
-LOCKETS-

SHOW DESIGNS DEMANDING DUPLICATES

Back of This Important Feature Is

THROUGH AND THROUGH QUALITY—
GUARANTEED SATISFACTORY



3689—3688—3687. Smaller, 3887—3885—3886

MARKED INSIDE S. & B. L. ★ CO.

VERIBEST VALUE—QUALITY

SOLD THROUGH ALL RELIABLE JOBBERS

★ NEW YORK CITY 9-11-13 Maiden Lane **Providence, R. I.** 100 Stewart St. CHICAGO, ILL. 131 Wabash Avenue ★

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

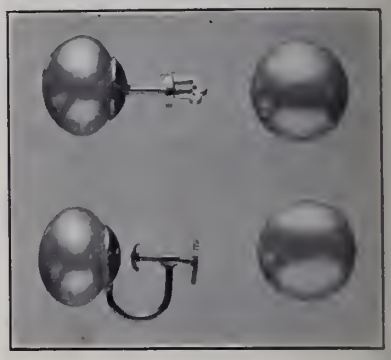
Roger Williams Silver Co.,

PROVIDENCE, R. I., AND NEW YORK, 860 BROADWAY.

Sterling Only.

RICH DESIGNS :: :: :: Photos on Application.

Ear Drops, Scarf Pins, Rings, Studs, etc.



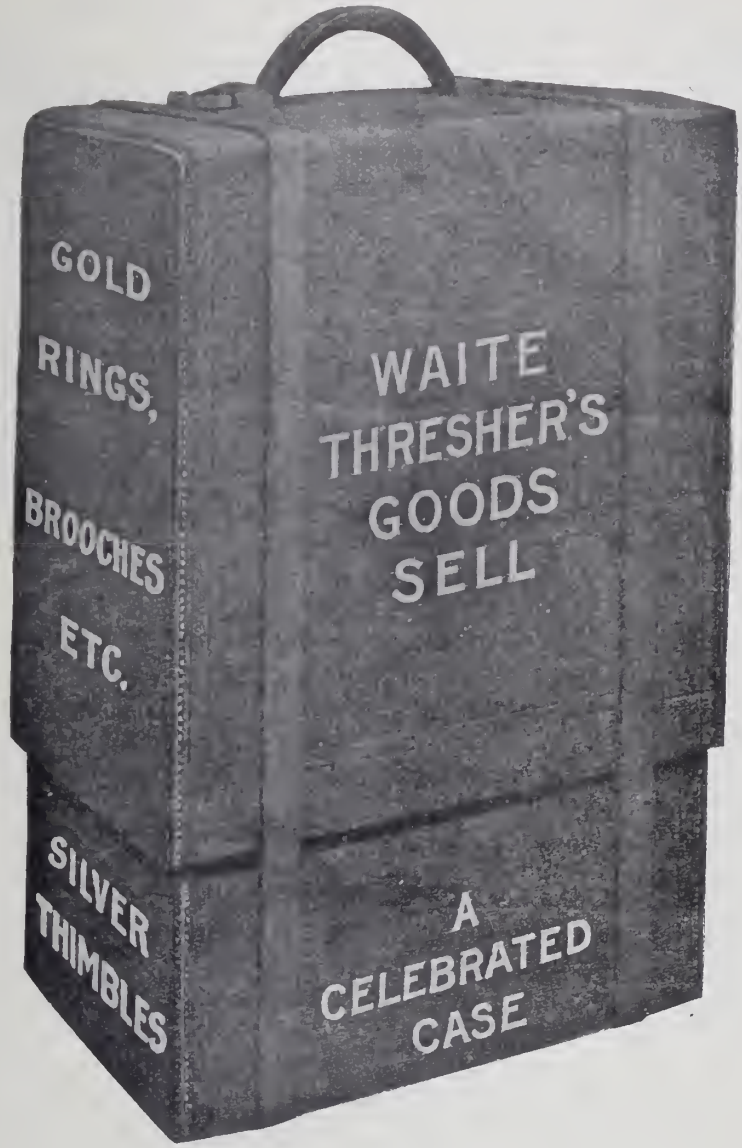
Supremacy of the "Egyptian" Pearls.

THE IRIDESCENCE, perfection of color, and natural weight of "EGYPTIAN" Pearls render them superior to all other artificial pearls. The illustration shows some of our Ear Drops, with attachments for either pierced or unpierced ears. Pearls are shaped round for mounting in point settings, and flat top or button shape for invisible cup settings. The mountings are in 10 and 14 karat gold.

George H. Cahoone Co.

MAKERS OF ARTISTIC JEWELRY

PROVIDENCE—7 Beverly Street
NEW YORK—9 Maiden Lane



Scarf Pins

Exclusive Novelties in Carbuncles, both in Real and Imitation Stones. Be sure and see them.

ASK YOUR JOBBER

WATCH FOR OUR NEW GOLD BRACELET

THE
EDWIN LOWE & CO., Inc.
F. W. BODWELL, Pres. and Gen. Mgr.,
116 Chestnut St., PROVIDENCE, R. I.
New York Representative, E. T. Wilson, 180 Bway.
Western Representative, S. H. Brower.

DORAN, BAGNALL & CO.

NORTH ATTLEBORO, MASS.

¶ Once more we would call your attention to our Chains Quality and price tell, as is shown by our rapidly increasing business.

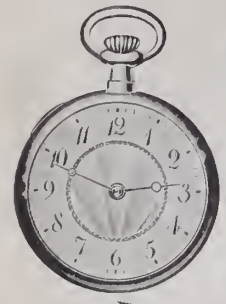
¶ All first-class jobbers now carry our Chains in large assortments. Be sure to have a selection of our Neck Chains, Guards, Fobs and Vests.

¶ They will surprise you by their selling qualities. Get your order in early if you want a sufficient quantity of those Kenilworth Bracelets—also Bangles and Signets—as there is a limit this fall.

¶ When in need of high-grade Rosaries with soldered chain, made and finished as only chain makers know how, see our line. They are sellers.

OFFICES

NEW YORK: 194 BROADWAY
CHICAGO: 42 E. MADISON STREET
SAN FRANCISCO: 1324 GEARY STREET



"Watch us Always for Anything in the Watch Line"

We carry only good grades of

CHATELAINE WATCHES

in SILVER, GUN METAL and SOLID GOLD CASES that can be warranted. Handled by first-class jewelers.

Prices from $4 to $35

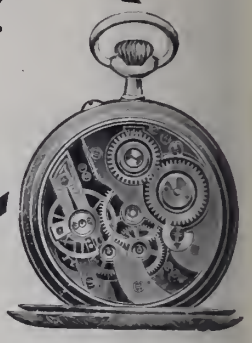
Cross & Beguelin, Manufacturers,

A CORPORATION

17 Maiden Lane, NEW YORK

Established 1863

All Grades of American Watches





TIE CLASPS

LAPELS

OUR new line shows many designs, highly artistic and attractive, that will prove rapid sellers.

The highest class of workmanship is characteristic of all our lines.

Combs	Baby Pins
Brooches	Crosses
Scarf Pins	Waist Sets
Bracelets	Hat Pins
Barrettes	Collarettes
Buttons	Silver Novelties

LOOK FOR THE TRADE-MARK

MILLER, FULLER & WHITING, MANUFACTURING JEWELERS

N. Y. Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

TRADE MARK

A.O.T.G. M.F. & W.

ALWAYS ON THE GO

BOSTON'S FOREMOST JOBBING HOUSE.

As manufacturers of diamond mountings, we have established a reputation for giving the greatest value at the least price. As direct importers of precious, semi-precious and imitation stones, we can serve as the repairer of your jewelry better than any other house. A full line of stones always on hand.

Write us for information, or *Send us a trial order.*

ORKIN BROTHERS

373 Washington Street,

Jewelers' Bldg., BOSTON, MASS.

ROBERT DULK,

DESIGNER,

Etching in Gold and Silver,

Telephone, 3960 Chelsea.

No. 70 5th Avenue, NEW YORK

Mr. Retailer:

Solidarity Gold Watch Cases

have gratified the tastes of refined people for over TWENTY YEARS. No gold watch cases on the market have done more to elevate the jeweler's profit and reputation than those stamped "SOLIDARITY."

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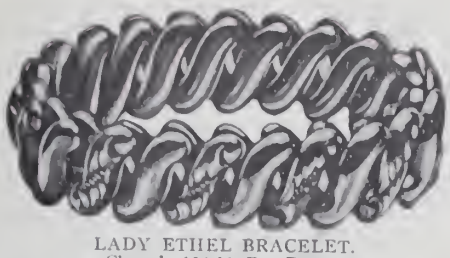
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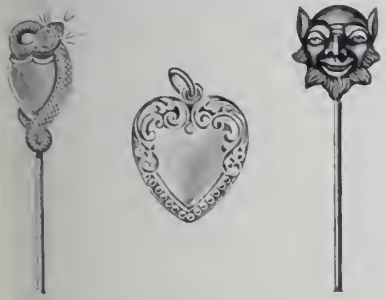
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The Lady Ethel Bracelet contains more gold than any bracelet of similar character on the market?
The inside of the Lady Ethel Bracelet is finished perfectly smooth?
The Lady Ethel Bracelet is absolutely unbreakable?
All orders for Lady Ethel Adjustable Bracelets can be filled promptly?

Write for samples at once; if they are not satisfactory you may return them.

C. H. EDEN CO., Attleboro, Mass. New York Office 699 Broadway



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Scarf Pins — Links
Rings — Hearts
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They are the kind that sell.

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Manufacturing Jewelers
101 Sabin St., PROVIDENCE, R. I.



It's the Little Things that count.

The dainty little things that appeal at once to the casual observer. If it's useful, as well as ornamental, so much the better. Here is a LITTLE THING, so very useful and so pretty in design and finish, that you have but to show one to make a sale, and it yields a BIG PROFIT. It is called

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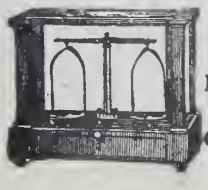
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3109-E Engraved, polished, removable tray.

(Illustrations actual size)

MEDIUM SIZE.

3110 Plain, polished, removable tray.

3113 Engraved, polished, removable tray.

SMALL SIZE.

3111 Plain, polished, no tray.

3114 Engraved, polished, no tray.

3111-C Engraved Cigarette Box, Cedar lined.

OVAL.

3119 Etched top, gray finished, no tray.

SMALL OVAL.

Fancy top, not lined.

3019 Gray 3102 Gray

3103 Gray 3104 Polished

3105 Gray



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Seamless Gold Filled **"Armlet"** Bracelets, Vest, Lorgnette and Neck Chains, Lockets, Charms, Brooches, Crosses, Earrings, Pendants, Collarettes, Barrette Pins, Hat Pins, Scarf Pins, Waist Sets, Cuff Buttons, Belt Buckles and Hair Chain Mountings.

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Graceful Festoon Necklace Designed by a Southern Jeweler.

WHAT can be done by a young man of talent with no other education in jewelry designing than that which is to be obtained from a careful perusal of the articles and illustrations which have appeared from time to time in THE CIRCULAR-WEEKLY is shown in the beautiful festoon necklace of diamonds and beryls mounted in platinum illustrated below on this page. This beautiful and graceful piece of jewelry is the work of Harry J. Sage, of the Arthur M. Field Co., Asheville, N. C., and was made in the workshop of that concern. It contains 141 diamonds and 12 North Carolina blue beryls in distinctly artistic combination.

In speaking of the designer and his work Mr. Field said: "Mr. Sage received his instruction and knowledge of designing materially through studying the designs and art objects which have been published in THE JEWELERS' CIRCULAR-WEEKLY from time to time. Of course, he has strong natural talent, as is evident from his work, but this he was able to develop and train for himself by the aid of suggestions which THE CIRCULAR-WEEKLY has given him in its many articles and illustrations."

The light and distinctly French effect of the design, combined with the American idea of grace, is seldom met with in this country, and is purely southern in its originality. Both Mr. Sage and the Arthur M. Field Co. have reason to be proud of the work.

The Jewelry Trade at Birmingham.

IN a recent report Consul Albert Halstead, at Birmingham, England, gives the following interesting facts as to the jewelry trade of that district:

Birmingham is the center of jewelry manufacture in the United Kingdom. Here are trained jewelers of the most skilful kind. Jewelry workmen have emigrated from Birmingham to the United States in such large numbers that a few years ago in one of the largest silverware manufactories in America there were employed 600 men who had learned their trade in the Birmingham district. Not a little jewelry was formerly exported from this district to the United States, but the development of the art in all classes of jewelry in America has materially reduced Birmingham's exports. Still the trade here is reported to be better than for some time, although manufacturers complain that things are not as they were. The keen competition of German cheap and imitation jewelry has so seriously interfered with Birmingham manufacturers that they now make comparatively little imitation jewelry. Much nine-karat gold jewelry is still made here, but the finer type of jewelry is Birmingham's staple.

The Birmingham *Daily Mail* shows how adept fakirs have become in recent years, now that the prices of genuine precious stones of the highest quality have greatly increased. The diamond seems to be the only stone that resists successful imitation. The ruby, sapphire, emerald and pearl are skilfully imitated. Defective white pearls can be converted into brown or even black ones, says the consul.

The retail jewelry store of Mr. Peters, Dawson, Yukon Territory, was entered by thieves one night recently during the proprietor's absence, and jewelry and nuggets valued at about $1,500 were stolen. It is supposed that a pick or crowbar had been used in order to break the padlock.

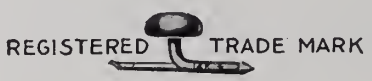


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When you consider the patterns, quality and prices of our various lines of gold jewelry, we do not hesitate to honestly apply the above three words in describing our product.

Therefore, we stamp every ring, locket, sleeve button, vest button and shirt stud we make with our registered Trade-Mark, and this is our bond that what we say is so.



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NONE BETTER MADE

The Roosevelt Cup.

THE Roosevelt Cup, the grand prize in the international yachting match between the United States and Germany which took place off Marblehead recently, is one of the notable trophies of the year in American yachting. It is not a challenge cup, but becomes the property of the boat owner who first scores three victories in the class of six boats of the German sonder or special class that are competing in the match.

The cup was manufactured in New England, and represents in its design the ideas of a Boston firm of silversmiths, for whom it was executed at Providence, R. I. Its value is above $1,000. The design is symbolic of the sea, and its decoration also suggests the international character of the contest for which it is the chief trophy.

The prize is best described as a two-handled loving cup, the obverse having the German and American flags entwined in enamel supported by two sea horses and shells. Below the panel, which has a German inscription, is the Imperial German eagle with the burgee of the Kaiserlichen Yacht Club in enamel. On the reverse the German and American flags are entwined, the decoration being the same as the obverse, excepting that under the panel the American eagle is introduced, surmounting the burgee of the Eastern Yacht Club.

The main decoration embraces sea weed, dolphins and sea horses. The total height of the cup is 21 inches, and the diameter 12 inches. It rests on a base of green marble 8 inches high. The inscriptions are as follows:

The Roosevelt Cup
given by the Eastern Yacht Club under the auspices of the President of the United States of America to the winner of the German-American races
Marblehead
September 1906

Roosevelt Pokal
mit Genehmigung des Praesidenten der Vereinigten Staaten von Amerika gegeben vom Eastern Yacht Club dem Sieger im Amerikanisch-Deutschen Rennen.
Marblehead
September 1906

The cup was on exhibition at the Eastern Yacht Club station at Marblehead, together with the minor trophies in the match, which are silver cups, one being given for first and one for second prize in each race.

It is reported from London that in the course of the search made in the waters of Tobermery Bay for the treasure which went down with the galleys of the Spanish Armada, some curious articles have been brought to light. First in interest is a silver salver, of considerable value. A similar one having been found some time ago, it is thought that the divers are coming near to the chest which contained all the silver vessels and altar pieces. In the last few weeks a loaded mortar has been found, hand grenade, also loaded, a short sword, arquebuses, and water and liquor flasks of fantastic shapes.

Handsome Silver Service for the Battleship "Connecticut" to be Presented To-day.

THE handsome silver service for the battleship *Connecticut*, which was illustrated and described in THE CIRCULAR-WEEKLY March 14, is to be formally presented to the battleship to-day by the commission from the State of Connecticut appointed by the governor to act for the people of that commonwealth, from whom the present comes.

As previously noted the service, which consists of 36 pieces, was made by the International Silver Co., Meriden, Conn., from designs submitted in competition and which met with the approval of the commission. The illustrations, which previously appeared in THE CIRCULAR-WEEKLY, showed the centerpiece and punch bowl, and were made from the designs. Herewith are shown the principal pieces of the service grouped and photographed from the finished work. Altogether the pieces unite to form one of the most magnificent silver services ever designed for a boat of the navy.

Many of the great events of Connecticut's history are to be found commemorated by the artist and silversmith in the design and decoration of the pieces. Naturally, the famous Charter Oak finds a place in the design, while oak leaves and acorns are employed throughout the general scheme of ornamentation.

The punch bowl is of large size and great beauty of design, standing on a round plateau, which reflects and multiplies its many beauties. About the base of the plateau is modeled in high relief an ornamentation of oak leaves and acorns, with the seal of Connecticut in the center. At the foot of the base supporting the punch bowl runs a simple colonial border, above which is a finely modeled American eagle in high relief. On the opposite side is a model of the first *Connecticut*, built in Middletown in 1776. A panel cleverly etched on one side of the bowl represents the combat between the *Constitution* and the *Guerriere*. The *Guerriere* is shown in the foreground, while the *Constitution* is apparently little harmed by the encounter. On the opposite side is etched the capitol at Hartford.

The same rich ornamentation of the oak leaf and acorn is carried around the upper edge of the bowl. The handles are modeled accurately after the prow of the old Hartford, Admiral Farragut's flagship. The original is at the Capitol at Hartford, and is a choice specimen of hand carving and graceful design. The punch bowl is surrounded by 24 goblets, having the State and navy seals on opposite sides. A ladle goes with the punch bowl, having similar ornamentation, and the words "United States Battleship *Connecticut*" modeled in relief down the length of the handle. In diameter, the punch bowl is about two feet, being 15 inches in height, and having a capacity of six gallons.

There are two oval dishes on high standards, on one of which there is a panel descriptive of the fight between the *Monitor* and *Merrimac*. On the opposite side there is an etched portrait of Gideon Welles, who was a native of Glastonbury, and Secretary of the Navy during Lincoln's administration. It was during his term of office that ironclads were first used in war, and when the battleship *Connecticut* was launched, a granddaughter of Gideon Welles, Miss Alice B. Welles, did the christening honors. The companion dish is decorated on one side with an etching of the noble memorial arch which stands at the entrance to Bushnell Park, Hartford. On the opposite side is etched the portrait of Admiral Foote, who was born at New Haven.



THE PRINCIPAL PIECES OF THE "CONNECTICUT'S" SILVER SERVICE.

However, the largest and most elaborate article in the silver service is the centerpiece, oval in shape. The plateau is decorated in keeping with the other pieces, at either end of which rise in graceful curves the three-light candelabra, which are surmounted by pierced cuirasses, having the oak leaf design etched and set over blue shades with beaded fringe. On the ebony base of the centerpiece is a shield with the following inscription etched thereon: *Presented to U. S. Battleship Connecticut by the State of Connecticut.*

The finely etched panel on one side of the bowl represents the third war vessel named *Connecticut*, and the etching on the other side represents the second *Connecticut*. The present battleship is the fourth of that name. The first *Connecticut* was a very small boat, built and used up on Lake Champlain in 1776, and was either captured or destroyed in a naval battle on that lake. The second *Connecticut*, a much larger boat, was built at Middletown, Conn., in 1798, and was in commission only three years when it was sold by the government to private parties. The third *Connecticut* was a side-wheel steam vessel, bought from some steamship company and used in the Civil War to carry supplies. A wire mesh fitted over the bowl serves to hold out flowers.

On one side of the base of the centerpiece is modeled in relief, with great directness of execution and vigor, the historic old Charter Oak as it appeared in the later years of its life, some of its branches gone, but still a delight to all who saw it.

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SUCH RELATIONS as this house sustains with the gem markets of the world can not be quickly or easily attained; they represent the growth of years. Yet every customer derives the benefit of these perfected facilities for buying and selling. Mature judgment in selection affords the trade a perfect basis of assurance.

Realizing that the requirements of the trade are varied, not only as to stones but as to sizes and prices, ample provision has been made to meet the popular demands in these respects, while not failing to provide for the comparatively limited constituency who call for the more expensive examples.

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Tiffany Pearl Case Argued on Final Appeal

Court to Decide as to Whether Assorted Pearls May be Properly Assessed for Duty as a Necklace or as in Their Natural State.

In the United States Circuit Court of Appeals, second circuit, at New York, arguments were heard Thursday in the case of the United States *vs.* Tiffany & Co., involving the duty on 59 pearls which were imported in July, 1902. The case brings before the highest court questions as to the duty on pearls when they are loose and when they are strung as a necklace or article of jewelry. It is more than likely that the decision will have a bearing on the Citroen and other pending cases in which the issues are similar. The facts were reviewed in the issue of October.

D. Macon Webster appeared as counsel for the importers and the United States was represented by J. Osgood Nichols, assistant United States attorney. The case was in the form of an appeal from the judgment rendered against the Government after a trial before Judge Cox and a jury in the United States Circuit Court, June 1, 1905.

In the statements of facts made by both sides, it was admitted that the pearls were imported in four packages, each lot being wrapped in tissue paper. There was no assorting of the pearls in the separate packages. The invoice value of the 59 pearls was $16,244. On the entry the importers paid a 10 per cent. duty under the classification of Par. 430 of the Tariff Law, providing for "pearls in their natural state, not strung or set."

Ten months after the entry and delivery of the goods, the Government caused reliquidation at the rate of 60 per cent., demanding of the importers an additional sum of $8,122. The reliquidation was based on the idea that the pearls really constituted a necklace or article of jewelry, and therefore came within the provisions of Par. 434, providing for articles commonly known as jewelry, including "pearls set or strung."

The importers pursued the usual course in filing a protest against reliquidation, but declined to pay the additional duty before the determination of the case. This refusal brought about one of the issues in the case. The importers, in such cases, are not obliged to tie up capital pending litigation, which will give them a distinct advantage.

Mr. Nichols in his argument laid much stress on the fact that the importers did not pay the additional duties. He claimed that under Section 14 of the Customs Administration Act, the importers not having made such payment are barred from contesting correctness of the collector's decision as to the rate of duty and the total amount. According to the attorney's contention, the only proper way for the importers to proceed was first to pay the duty, then to file a protest with the Board of United States General Appraisers, and to carry the case, if desired, to the courts. Instead of this course being pursued, it has been necessary for the Government to bring suit to recover the duties.

Mr. Webster in his argument said that that question as to the classification of merchandise was not excluded from the consideration of the court by the fact that the additional duties had been paid. While the protest must be filed within 10 days, he said, there is no time restriction as to paying the additional duties. If the Government is unwilling to await such payment, it has a remedy to bring an action against the importers, as it has done in this case, to recover the duties.

Mr. Webster argued that the delivery of the merchandise to his client had separated this case from those in which the demand for additional duty is made while the merchandise still remains in the custody of the United States. When the Government still has the merchandise the usual way is for the importer to pay the increased duties because he is obliged to do so in order to get his property, and he then files a protest with the General Appraisers. His clients, said the lawyer, were not obliged to pay the additional duty in order to get the merchandise, because they had already received it. They could not, without absurdity, comply with the usual form in which importers protest against the necessity of making such payment.

The second issue as to the classification of the pearls, which will be regarded the most interesting is based directly on the necklace question. Mr. Nichols declared that the Neresheimer case, and a former Tiffany case, both of which have been cited as precedents, have no bearing on the present issues. In the older cases, the attorney said, the pearls were loose pearls, not selected, assorted or adapted in condition at the time of importation for anything except to be put into a general stock of pearls. In the case at bar, on the contrary, he said, the pearls had been selected with a view to uniformity and color, luster and appropriate gradation of size for the purpose of being set or strung. He claimed that the additional value of the aggregate collection of pearls over the individual pearls which had been absent in the first Tiffany case was present now.

The evidence of the court below showed that the pearls had been selected at Tiffany & Co.'s store, in Paris, by Morris Guggenheim for the purpose of forming a necklace. After their importation, the pearls were assorted at the New York store of Tiffany & Co., and delivered to Mr. Guggenheim as the buyer.

Mr. Nichols argued that it is not material whether the pearls were strung with no more knowledge than that exercised by Mr. Guggenheim. The attorney said that pearls strung in any manner, whether by an expert or otherwise, come within the scope of the jewelry clause.

The attorney emphasized the fact that Par. 434 in speaking of jewelry specifically includes unfinished as well as finished jewelry. It was unimportant, he said, whether or not the necklace was unfinished in a respect so trifling as the stringing. Mr. Nichols said on this branch of his case:

That the collection of pearls in question was in fact imported as a necklace and that as such it possessed greater value than the component pearls would have if unselected and unassorted, is not, however, open to question. In the case at bar this increment did not result from the skill displayed by Mr. Moss, the Tiffany expert who strung the pearls, for he admits that he did not increase their aggregate value by stringing them, but it did result from the capital hazarded and locked up by the act of setting apart and keeping together this large number of valuable pearls for a unique and distinct purpose and withdrawing each individual pearl from the possibility of a more immediate sale and profit.

It is clear that no purchaser could expect to obtain a necklace of this character for the value of the component pearls after the selection or assortment has been made and the pearls kept together awaiting an uncertain and difficult sale in bulk for the restricted purpose of a necklace.

On assembling a necklace for sale there must be added to the cost of the pearls the interest upon the capital thus locked up for the probable excess of time during which they must be held for sale in this form over the lesser time during which they would have to be held for sale as individul pearls.

If the purchaser seeks to select the pearls himself, as was done by Mr. Guggenheim, there must be provided for the purpose of such selection so large a stock of drilled pearls unfitted to any other purpose than that of being the subject of such selection that again a heavy charge must be added to the original price of the individual pearls to represent the interest upon the capital invested in so expensive an enterprise.

Now the intent of the Tariff Act was that while precious stones and pearls might be imported into this country in their natural state free or at a minimum rate of duty, the large amounts of capital necessarily invested in the production and sale of articles of jewelry, finished or unfinished, should be invested in this country rather than abroad, and that the business should be transacted here rather than elsewhere.

It seems that only a misconception of the plain spirit and intent of the act as well as a misunderstanding of the obvious meaning of its language could enable one, in a case such as that at bar, to place weight upon a distinction no more substantial than that involved in a few hours' work of a clerk in placing a number of pearls already selected as a necklace upon a cord—services worth at the most a few dollars—and to ignore the great expenditure of capital involved in making these elaborate collections of drilled pearls fitted for only one distinct purpose, and which must be kept together under conditions of great expense and for long periods awaiting sale in a very restricted market.

A necklace of this character has that unique increment of value which is necessarily and invariably associated with "collections" which are in demand as such, and it was as a collection of this necessarily unique character and increased value that these pearls were imported.

Mr. Webster claimed that the real question was the condition of the pearls at the time of importation. He argued that if the pearls then did not constitute a necklace it was not material whether they were originally a necklace or were subsequently made into one. On this point he said:

Whether or not the pearls in suit had been originally a necklace, and afterwards were made into a necklace, is immaterial, for at the time of importation they were undoubtedly not a necklace, and were, in fact, merely loose pearls not strung or set, and were so classified by the appraiser, who examined them, and by the collector, who assessed them.

At the trial in the lower court, the question of fact before the jury was whether the pearls in question were nearer to "pearls in their natural state" than to "pearls set or strung" at the time the merchandise was imported into this country. The jury very promptly answered this question in favor of the defendant.

The uncontradicted testimony was, that the pearls in question had never been strung or set together as a necklace or any other article of jewelry; that they were simply selected from a lot of loose pearls by the purchaser, who was not an expert or dealer, to be made up for his own use after they had been brought to this country; and experts, who had seen the pearls here, testified

KEEP A

Memorandum

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DIAMONDS, PEARLS, EMERALDS, RUBIES, SAPPHIRES

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TRADE. TO GET THE BEST

Selection

YOU WILL FIND THAT OUR GOODS AND PRICES WILL
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PARIS LONDON AMSTERDAM

that their selection and assortment was not of a kind that made that particular lot of pearls worth more than the aggregate value of the individual pearls composing it. Tiffany v. U. S. (C. C. C.), 112 Fed. Rep., 674, supra.

The testimony of Gen. George W. Mindil, a diamond and pearl expert in the Government's service, shows that there were four packages of pearls, 13 in one, 21 in another, 15 in the third, and 10 in the fourth. That the pearls were loose in tissue paper packages. That they were not in plush boxes. They came in same as all pearls of this character come in. There was no assortment with reference to size or color in these individual papers (fols. 67, 68).

Tenbroeck Morse, an expert in the mounting or stringing of pearls, testified that he saw the 59 pearls in question when they came from the Custom House. He said: "They were not mounted or strung; they were loose in papers; not assorted as to sizes, color or luster, or anything; simply loose pearls; that it takes the services of an expert to string pearls such as these were when they came to me, in assorting for size, color and shape and duster, so that they will all blend near together."

The Government contends that the selection, such as was made by Morris Guggenheim at the defendant's Paris branch, constituted a necklace. There is no evidence that Mr. Guggenheim was an expert, and that the selection and asortment of the 59 pearls, such as was made by him as to luster, size and color, produced a collocation of pearls similar to the collocation found in the articles of jewelry known as necklaces or strung pearls, where time and skilled labor produced not merely a collection, but an aggregation such that the string of pearls thus produced is worth more than the aggregate values of the individual pearls composing it. On the contrary, the evidence shows that the pearls had no such value and the jury so found.

At the end of the argument briefs were submitted and decision was reserved.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Nov. 14.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Berlin: 2 cases clocks, $100.

Bombay: 1 case clocks, $125; 2 cases watches, $190; 18 cases clocks, $161.

Bremen: 1 case jewelry, $275; 1 case silverware, $100; 7 packages plated ware, $1,045.

Cartagena: 2 cases clocks, $142.

Chaux de Fonds: 2 cases watches, $100.

Christiania: 14 cases clocks, $514.

Colon: 1 case silverware, $284; 1 case clocks, $247.

Constantinople: 4 cases clocks, $152.

Genoa: 4 cases clocks, $256; 1 package optical goods, $142.

Guayaquil: 1 case watches, $170.

Halifax: 17 cases clocks, $244.

Hamburg: 1 case watches, $4,540; 2 packages optical goods, $329; 12 cases clocks, $326.

Havre: 1 case clocks, $162.

Kingston: 2 cases watches, $121.

Liverpool: 1 case silverware, $700; 2 cases jewelry, $600; 60 cases clocks, $1,149; 2 cases jewelry, $1,053; 2 cases watches, $250; 1 case silverware, $5,467; 1 package plated ware, $120.

London: 46 cases clocks, $1,546; 41 cases clocks, $1,986; 9 packages optical goods, $1,541; 4 packages stereoscopic goods, $700; 3 packages silversmiths' sundries, $1,104; 34 cases watches, $7,561; 9 packages plated ware, $438.

Melbourne: 42 packages plated ware, $3,373; 3 packages stereoscopic goods, $1,050; 278 cases clocks, $4,291; 3 packages optical goods, $163; 1 case jewelry, $145; 5 cases watches, $540.

Rio de Janeiro: 1 case jewelry, $130; 83 cases clocks, $1,348; 1 case jewelry, $807.

Sheffield: 4 cases sterling silver sheets, $14,000.

Southampton: 6 cases clocks, $308.

St. Johns: 37 cases clocks, $458.

Surinam: 1 package optical goods, $123.

Wellington: 10 cases clocks, $357.

The dissolution is announced of the firm of Lieberman & Krohn, Detroit, Mich. Henry Krohn will continue the business.

New Building to be Erected in the Wholesale Jewelry District of New York.

Four buildings at 45, 47, and 49 John St., and 5 Dutch St., New York, are to be torn down to make way for a 12-story building which is to be erected by Simon and D. J. Frankel, composing the North Ward Realty Co. The plot, which is at the northwest corner of the two streets mentioned, is 75x113 ft., making 8,200 sq. ft. in all. Work is to begin on the structure May 1, 1907, and one year later it is to be ready for the occupants.

There was talk several months ago, as reported in THE CIRCULAR-WEEKLY at the time, of the erection of a modern structure in place of the old four-story buildings that now stand on the site, but no public announcement has before been made as to the identity of the men in the enterprise. The fact that the Messrs. Frankel have bought the property for the purpose of improving it was made known this week by the Charles F. Noyes Co., through whom the purchases were made and who will have charge of the renting of the new building.

The building is to be erected with a view to meeting the particular demands and requirements of the jewelry trade. The Messrs. Frankel, members of Joseph Frankel's Sons Co., have experience that will assist greatly in carrying out their intention. The architects are Howell & Stokes, who have designed many of the largest downtown buildings, such as the "Woodbridge," "Wyllys," "Royal and Queen," "Stokes," and the building for the Title Guarantee & Trust Co.

The building will have three fast running elevators, and all the latest approved devices for the comfort and convenience of the tenants. Certain floors are to be reserved for light approved manufacturing so that a tenant can manufacture, and, at the same time, have offices and salesroom on the same floor. Two of the elevators will be strictly for passenger and custom use.

The third elevator, which will be exceptionally large, will be used for carrying safes, freight, etc. This elevator will also be used by factory employes so that the building can be rapidly emptied at the morning, noon and night hours. Arrangements have been made so access to this freight elevator will be from Dutch St. by a separate entrance through the basement. The customers or persons having occasion to use the two passenger elevators, will not come in contact with employes or porters handling freight on the third elevator.

The main entrance to the building, to be located on John St., is to be one of the handsomest in the downtown section.

The plot upon which this building is to be erected is peculiarly well adapted for the proposed building. Being a corner, excellent light is permanently assured. It has nearly 200 running feet of direct light from the streets, and, in addition to this, will have valuable direct north light and northwest light from the rear and side, owing to the low buildings that adjoin it. The upper floors of the building will have permanent light on all four sides.

While plans have not been drawn for the building, the store and basement has been leased for 21 years. Leases of four other entire floors have been requested by representative jewelry firms. The entire building will be rented, it is expected, from the plans before the building is commenced.

Receiver Appointed for the T. F. Tuttle Silver Co., Boston, Mass., on Petition of Stockholders.

BOSTON, Mass., Nov. 17.—The T. F. Tuttle Silver Mfg. Co. has been petitioned into the hands of a receiver, as a result of action by some of the stockholders, after a meeting held on Nov. 6. Judge Fessenden appointed Marshall P. Thompson, an attorney of this city, as the receiver, and the establishment in the Washington building, in this city is closed temporarily pending an adjustment of the differences in regard to management.

It appears from a statement by T. F. Tuttle that the factory of the company, in Malden, Mass., having a capacity of 60 hands, and employing up to the present time 25 workmen regularly, is the property of Mr. Tuttle, while the machinery, etc., is held by the company. In the Washington building 14 hands are employed.

Since the receivership was ordered, Harrison Jones, one of the workmen for the corporation, and T. F. Tuttle have formed a company to be known as the Tuttle Mfg. Co., to carry on a silversmith and plating business. They have taken quarters at 21 Bromfield St.

Whether the business of the corporation will be sold or the friction adjusted so as to permit of a merger of the two concerns is now an open question. Developments of the coming week promise to be interesting.

Importations at the Port of New York.

Weeks Ended Nov. 17, 1905, *and Nov.* 17, 1906.		
China, Glass and Earthen Ware:	1905.	1906.
China	$105,544	$142,885
Earthen ware	22,927	26,176
Glass ware	24,644	32,836
Optical glass	3,186	669
Instruments:		
Musical	6,871	17,613
Optical	9,582	9,074
Philosophical	804	5,071
Jewelry, etc.:		
Jewelry	6,011	14,660
Precious stones	393,081	714,548
Watches	40,813	29,170
Metals, etc.:		
Bronzes	4,118	4,966
Cutlery	27,913	39,070
Dutch metal	.....	6,611
Plated ware	.....	.....
Platina	55,703	42,309
Silverware	1,631	9,376
Miscellaneous:		
Alabaster ornaments	74	322
Amber	34	9,638
Beads	2,229	3,845
Clocks	8,220	9,250
Fancy goods	6,380	9,509
Fans	3,568	11,869
Ivory	44,903	21,568
Ivory, manufactures of	351	153
Marble, manufactures of	7,603	20,912
Statuary	6,011	11,802

A warrant has been issued for the arrest of Bernard Doyle, now serving 30 days' jail sentence on a charge of the larceny of rings from the store of J. H. Lourim & Co., Jackson, Mich. A confederate of Doyle, named John Limmerick, who is also serving a 90 days' sentence at Detroit, upon his release will be served with a warrant charging him with receiving stolen property.

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Developments in the Bankruptcy of Chas. H. Jaquette, Scottdale, Pa.

PITTSBURG, Pa., Nov. 16.—An injunction has been granted by Referee in Bankruptcy James E. Keenan, of Westmoreland County, restraining Sheriff George J Seanor from selling the stock and fixtures of Charles Henry Jaquette, against whom a judgment had been obtained by A. F. Meyers, a creditor. Jaquette is a Scottdale jeweler, and last week, as published in THE CIRCULAR-WEEKLY, filed a petition in voluntary bankruptcy in the United States District Court because Meyers had an execution issued against him on his failure to pay a judgment note of $3,500. The stock was advertised to be sold Nov. 9, but the sale was discontinued because of the court proceedings.

Jaquette's assets amount to $5,535.01 and his liabilities $5,278.42, as noted in the last issue. It appears that Jaquette delivered to Meyers a judgment note for the amount stated on June 21, 1905, to secure the purchase price of a store. The particulars regarding the transfer of this store were published at the time.

Jaquette has a long list of creditors, among whom are: D. V. Brown, $124; P. A. Coon Silver Co., $97; Dennison Mfg. Co., $7; Thomas J. Dunn, $27; Empire Jewelry Co., $36; Gale Mfg. Co., $39; R. H. Ingersoll & Bro., $36; Heeren Bros. & Co., $13; I. Herzog, $101; Jewelry Supply Co., $72; Louis Hoffman & Co., $25; M. Miller & Bro., $27; Newark Jewelry Co., $102; Pittsburg Diamond Cutting Co., $18; Porter & Stoner, $20; Richon Mfg. Co., $131; H. M. Smith & Co., $48; Wendell & Co., $55; Owens & Ferguson, $102; Murphy & Co., $90; Scottdale Bank, $250; H. Y. Rogers, $63; Scottdale *Independent*, $24; Scottdale *Observer*, $21.

In his schedule of assets Jaquette sets forth that he is the owner of a cemetery lot valued at $150. His stock in trade, which includes jewelry, is valued at $4,595; fixtures, $650; cash on hand, $53.55, which is in the hands of A. P. Byrne, trustee. He has a number of insurance policies, all of which are made payable to his wife. He claims $300 worth of goods under the exemption act, and his tools, which are valued at $650.

A hearing was to have been held to-day at 10 o'clock to hear objections to the making of the injunction permanent, granted by the referee, restraining the sheriff from selling the bankrupt's goods at public sale, but no objection was offered and the injunction stands.

Last Honors Paid to the Late Hyman Saffir.

The funeral of the late Hyman Saffir, of Saffir Bros., manufacturers of mountings and diamond jewelry, at 51 Maiden Lane, New York, whose death was noted in last week's issue, was held from his late residence, 1048 Clay Ave., the Bronx, Tuesday of last week, and was largely attended. Interment was in Washington Cemetery.

Mr. Saffir was born in Bialystock, Russia, 45 years ago, and came to this country 17 years ago. He was for some time in the employ of houses in the wholesale jewelry district, and for eight years had been in business for himself, at first alone, and then in partnership with his brother, David Saffir.

The deceased is survived by a widow and seven children; also by three brothers and two sisters.

Pittsburg Firm to Retire from Business Owing to High Rental of Store.

PITTSBURG, Pa., Nov. 15.—Formal announcement was made to the trade yesterday that Graf & Niemann would retire from business because of their failure to secure a suitable location, the firm refusing to re-lease its present quarters at 210 6th St., because of the high rental. The firm pays $6,000 a year and wants the rent reduced to $5,000; failing to make such an agreement, the partners will dispose of the stock and pay all creditors Jan. 1, 1907.

Graf & Niemann have been in business for 20 years, the firm being composed of O. C. Graf and C. F. Niemann. It is one of the old-established houses in the city.

A year ago the Pittsburg representative of THE CIRCULAR-WEEKLY called attention to the exorbitant rents in this city, because of rapid advances in property valuations. In fact there was such an advance in rentals last year, that many jewelers were forced to move. Graf & Niemann cannot get a suitable location without paying an excessive rental, and so declare it is better to retire from business.

"Our going out of business is conditional," said Mr. Graf. "If we can re-lease at a rental of $5,000 a year, we will continue in business; if not, we will retire for a year or two until we can find a suitable location or buy a property that will supply our needs."

The firm has decided to conduct a clearance sale which will not be advertised generally until Nov. 25. During the last five or six months, Mr. Niemann has given a great deal of his time to the Parkersburg Iron & Steel Co., of which he is a director.

Patent Suit Commenced by North Attleboro Concern May Involve Many Manufacturers.

NORTH ATTLEBORO, Mass., Nov. 17.—What promises to be one of the biggest patent suits ever held in this section, was begun Thursday by Philip Lettre, patent maker for the T. I. Smith Co., who has brought an action of tort against Charles O. Mason and J. Frank Mason, of the Mason Box Co. Mr. Lettre alleges in his declaration conspiracy and slander of patent. He claims $20,000 damages.

The suit is over an alleged illegal use by the Mason Box Co. of a faster for boxes which Mr. Lettre is said to have patented. The Mason Box Co., it is said, not only manufactured and sold the faster, but threatened others if they purchased from T. I. Smith & Co. It is said by interested parties that several other prominent jewelry supply houses in this section of the country will also be forced to become defendants in similar suits.

A thief recently attempted to rob the show window in the store of Mrs. I. R. Sherman, Orlando, Fla. He had cut a corner out of the glass in the window, but was frightened away before securing any of the stock on display.

Court Refuses Temporary Receiver of Stevens & Co. Pending Litigation Between the Partners.

PROVIDENCE, R. I., Nov. 19.—Much interest has been aroused in local jewelry circles over the affairs of Stevens & Co., makers of optical goods, with a factory at 172 Potters Ave., a disagreement between the members of the firm having raised an interesting condition of affairs in the concern. Publicity was given the affair by the filing of a petition for a temporary injunction and the appointment of a receiver by Albert E. Lenz, one of the two members of the firm. The bill was brought against Frederick L. Stevens, the other member.

The case came up in the Superior Court before Judge Brown, and John A. Arnold was at first made a temporary receiver, but upon a full hearing of the case, Judge Brown decided that there was no need for a receiver, that the concern was fully solvent, and that the business was prospering in spite of the differences between the partners.

The bill of complaint sets forth that the articles of agreement were entered into Jan. 3, 1901, forming a co-partnership for 10 years for the purpose of manufacturing and selling all kinds of optical goods. It is said that each partner agreed to contribute $4,000 and to give his entire time and skill for the profit and benefit of the co-partnership. It is claimed that Stevens transferred and assigned to Albert E. Lenz certain letters patent to be used exclusively for the benefit of the business. The business commenced Jan. 3, 1901, and has continued up to the present time.

Lenz claims that Stevens has for a period of several months disregarded the rights of his co-partner, and has used the capital funds for the development of another line of business. He states that the actions and attitude of Stevens toward him have brought about such a condition as to render the continuation of the co-partnership impossible, and the co-partnership assets are in danger of depreciation by reason of the relations between the partners.

Lenz further alleged that Stevens had made drawings of the machinery and has taken these drawings from the place of business for the purpose of equipping and maintaining another manufactory in optical goods in express contravention of the provisions of the co-partnership. The complainant asked that the respondent be restrained from disposing of the property or from paying out money and collecting or receiving the co-partnership debts, or interfering with the business in any way.

On behalf of Mr. Stevens it was claimed that he had done nothing contrary to the agreement existing between the co-partners, that the business was prospering and was making money, and that the other allegations made by Mr. Lenz in his declaration were not in accordance with the facts.

The matter is still pending in the courts and there promises to be some interesting developments before the end of the difficulty is reached. Edwards & Angell are counsel for Mr. Lenz, while Mr. Stevens's interests are being looked after by Herbert A. Rice.

F. A. Robinson, Tripoli, Ia., returned from a buying trip to Chicago recently.

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DIAMONDS, PEARLS AND PRECIOUS STONES

MEMORANDUM ORDERS SOLICITED.

Creditors Win on Appeal.

Weinreb & Merker Must Pay Over $18,200 to Bankruptcy Trustee or be Punished for Contempt.

Weinreb & Merker, who were manufacturers at 40 Maiden Lane, New York, until Aug. 4, 1903, when an involuntary petition in bankruptcy was filed against them, must pay to the trustee of their estate for the benefit of creditors $18,200 in cash or be punished for contempt of court under the terms of an order granted several days ago by Judge Holt, of the United States District Court. The case was carried to the Supreme Court of the United States, and decisions adverse to the bankrupts were rendered at the various stages of the litigation, so the creditors believe that the final chapter has been reached.

The order applies to both members of the firm and follows close upon a decision of the United States Supreme Court, denying an application for a writ of *certiorari*. An order directing the members of the bankrupt firm to pay over the money was granted in the first week of January, 1905, by Judge Holt. From that order the bankrupts took an appeal in the United States Circuit Court of Appeals. This court confirmed Judge Holt's decision. Then the application for a writ of *certiorari* was made, and its denial came Oct. 16 last. Then the case came again before Judge Holt on the motion to punish for contempt, and the motion was granted.

Pending the various appeals, the members of the firm made efforts to effect a settlement with their creditors. At one time a cash offer of $9,000 was declined.

When the argument was heard by Judge Holt on the motion to punish for contempt, the attorneys for the bankrupt firm offered in court to turn over to the trustee the business of the corporation, which they now manage. It was said that this corporation was organized with the capital furnished by friends of the bankrupts, and that these friends were back of the offer. This proposal was also declined by the attorney for the trustee.

In the schedules filed by Weinreb & Merker in the first week of January, 1904, the liabilities were given as $90,234, the actual assets included $292 in cash and $286 in bills receivable, besides stock on hand and tools. Altogether, about $10,000 has been realized.

An offer of settlement at 15 per cent. was made, and this was subsequently increased to 25 per cent. Some of the creditors were in favor of accepting the latter offer. Others, headed by H. Z. & H. Oppenheimer, opposed a settlement. The opposition was based on the fact that the bankrupts had offered no tangible evidence as to where their assets had gone. H. Z. Oppenheimer said that if one firm could obtain a settlement in this manner others would be tempted to follow their example.

Joseph Rosensweig was retained as attorney and has had charge of the interests of the trustee and of the creditors all through the litigation. The bankrupt firm has been represented successively by Fried & Czaki, Joel M. Marx and Marx & Byrne.

Early in the proceedings the attorney for the trustee made his motion for an order directing the bankrupts to turn over the missing assets. Judge Holt, in giving the order, handed down quite a lengthy opinion, which was published in full in THE CIRCULAR-WEEKLY, June 7, 1905. The judge pointed out that Weinreb & Merker's sales in 1902 aggregated more than $70,000, and in seven months of 1903, up to the time of the failure, aggregated nearly $80,000. About the middle of July the bankrupts drew from the bank $18,200, and both went to Europe. The creditors, in beginning bankruptcy proceedings, were obliged to serve the subpoenas by publication.

After Messrs. Weinreb and Merker returned to New York they were examined and at first refused to say what they had done with the $18,200, declaring that answers would tend to incriminate and degrade them. Later the partners told the story about buying diamonds from a supposed smuggler, the transactions being conducted with cash and no receipts or evidences in writing of any kind having passed between buyer and seller.

Judge Holt said that this story was extremely improbable and was just the kind of story that bankrupts who had been planning a fraudulent bankruptcy and had drawn $18,200 in cash for the purpose of hiding it from the creditors, would tell. He said that he could not avoid reaching the conclusion that the story was an entire fabrication.

In addition to the $18,200 which the bankrupts drew out in cash, the judge said, that there was a deficiency of other assets amounting to $60,000.

"Yeggmen" Blow Open Safe of a Jewelry Store at Endicott, N. Y.

BINGHAMTON, N. Y., Nov. 15.—Word was received from Endicott yesterday to the effect that three "yeggmen" had broken into the jewelry store of Roy L. Leonard in that town early in the morning, blown open the safe and taken a large quantity of watches, trinkets and money, in all amounting to $500. The force of the explosion shattered the safe and broke the plate glass windows in the front of the store and generally disturbed the whole town, but the robbers escaped.

When the explosion occurred a man who resides opposite the store ran to his window in time to see three men leaving the wrecked building and running in the direction of the Erie Railroad. The constable was summoned and he traced the thieves by the footprints in the snow to the station, but here trace was lost, and it is believed that they boarded a passing freight train. Mr. Leonard was summoned to the store and discovered that little was left in the safe with the exception of a few spoons and three bracelets.

Mr. Leonard has been in business in Endicott but a short time. He began business at Binghamton, from which city he moved to Union in 1894, and from Union here. Though he carried but a small stock, he did a good business, as he is an expert practical man.

Calvin Burns, Pana, Ill., has been succeeded in business by Elmo M. Burns, formerly of Peshtigo, Wis.

The Silverware Stocks Co.

Sale by the Gorham Mfg. Co. of Stock in Associated Companies Takes Place at Providence.

The plans of the Gorham Mfg. Co. for the disposal of the subsidiary companies now owned by it, that were interrupted by a temporary injunction, can now be carried out, the plaintiff having discontinued the suit, as noted in last week's issue.

The public auction of the various stocks, which was finally advertised for Saturday, took place, and the offer of the Silverware Stocks Co., organized for the purpose of their purchase, was accepted. This is the first step in carrying out the company's plans.

These plans call for the sale to the Silverware Stocks Co., whose stock is to be sold pro rata to the stockholders of the Gorham Mfg. Co. In other words, the Gorham company ceases to be the owner of any of these companies, and the ownership is vested in the individual stockholders of the Gorham company. Each of these corporations is placed in exactly the same position in which it was before its acquirement by the Gorham Mfg. Co., each having its own business and its own individual organization, enjoying the same freedom of action that any independent concern possesses.

This relieves the organization of the Gorham Mfg. Co. of any care or responsibility as to the conduct of these different companies. This was the object sought by the present plan from the start, and every stockholder, except one, was in favor of its adoption. It is understood that at the present moment every shareholder is in favor of the plan, and that every share of stock will be subscribed pro rata among the shareholders of the Gorham Mfg. Co.

PROVIDENCE, R. I., Nov. 19.—The following statement in regard to the transfer of stock of the Gorham affiliated companies was made at the office of the company on Saturday:

"The advertised sale of the share stocks belonging to the Gorham Mfg. Co., which, by advertisement, were to be sold at public auction at 11 o'clock to-day, at the office of the Gorham Mfg. Co., was held and the stocks were offered.

"The terms of sale were announced, the upset price of $1,627,440 was announced, and the stocks were offered in accordance with the resolution of the directors of the Gorham Mfg. Co. and in accordance with the advertised notice.

"First, the stocks were offered in separate lots, as advertised, and no bid was received for any of the separate lots. The stocks were then offered as one lot, and no one bid was received for the lot. The upset price was announced at $1,627,440, hence there was no sale of the stocks at auction.

"In accordance with the terms of the resolution of the board of directors and the offer of the Silverware Stocks Co., which was duly accepted, the stocks now become the property of the Silverware Stocks Co. and will, in a short time, be properly transferred to that corporation."

F. B. Downard, Marengo, Ia., has disposed of his interests at that place to J. E. Eckert.

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Gem Examiner Removed.

Gen. Geo. W. Mindil Dismissed by Treasury Department After Many Years of Service.

Surprise was quite generally expressed last week in customs circles and in the jewelry trade when it became known that Gen. George W. Mindil, examiner of precious stones at the Port of New York, had been dismissed from the service by Leslie M. Shaw, Secretary of the Treasury. This action was the result of the investigation conducted several weeks ago by Burton Parker, chief of the special agents employed by the Treasury Department.

No appointment to fill the vacancy has as yet been made, and Col. Edward S. Fowler, the Appraiser of the Port, has intimated that he will not make one, at least for the present, as he has now two examiners, W. B. Treadwell and Frederick Rosenberg, who have been assisting General Mindil for two years.

The appraiser said that after this, instead of the examination of precious stones being entrusted to one man, as in the past, two examiners would pass on each importation, checking off each entry. The practice has been for one examiner to pass on each importation, the assignment being made by General Mindil as the senior examiner. The new plan, said the appraiser, will be more business like. The increase in the value of imports of precious stones, especially of diamonds, is given as one of the reasons calling for the change in methods.

General Mindil left Tuesday of last week the office in which he has been chief examiner of precious stones since 1895. He went to Washington toward the end of the week. Telegrams received from that city said that he had applied to Secretary Shaw to take up the case again, and that the Secretary had refused to do so. Friends of General Mindil say that the end of the case has not yet been reached.

The investigation began soon after an invoice accompanying an importation of diamonds by Eduard Van Dam was advanced in value 30 to 40 per cent. on various items, as published in the issue of Aug. 29.

General Mindil was in Montreal, Can., on his vacation at the time, and the advance was ordered by Appraiser Fowler on the advice of Mr. Treadwell. Subsequently Mr. Van Dam paid the duty on the advanced prices together with penalties. It was said at the time that the circumstances of this advance formed the basis on which charges were preferred against General Mindil.

The exact nature of the charges has not been revealed. According to report, the authorities suspected that if the General had been in the city when Mr. Van Dam's diamonds arrived there would have been no advances, as there had been no important advances for a considerable period before this occurrence. It was the theory of some officials, according to the reports, that undervaluations had been practiced at this port to a considerable extent.

Friends said that if there was anything wrong in General Mindil's intentions toward the Van Dam diamonds he would not have gone away just at the time when the shipment was known to be coming. The investigation was secret and the proceedings have not been divulged except by rumors.

After General Mindil returned from Washington, he gave out the following statement to the press:

"The secretary was very affable, received me courteously, and spoke kindly. I did not ask for reinstatement, only for vindication, and an honorable discharge. The interview, however, demonstrated that the secretary had fully determined in his mind as to the merits of the case from the standpoint of the accuser's story, which originated at the public stores.

"My written denials seem to have been either ignored or overlooked by him, and he appears to have no idea of the observance of the official regulations in the case. Some of the important evidence that I submitted appears to have been passed over without an effort having been made to verify it by his investigating committee, and the secretary now in arguing proceeds as if it did not exist. He seemed surprised when I directed his attention to the same. In a word, he holds that I did not follow the rules and the regulations in the matter of the reappraisement of the Van Dam invoice, while I hold exactly the contrary.

"Although he did not directly say so, he implied that other invoices of precious stones undervalued may have been been passed previously, and that having the unanimous approbation of the diamond trade as to my integrity and ability is nothing to my credit. He deprecated the efforts of the trade made a few years ago with the President, with Congress and with himself to have my salary increased, and thought that such action was unseemly and abnormal. It had never been done regarding the examiners in the other trades.

"He would have accepted my resignation had it been tendered in the beginning, but I told him that such action on my part then would have been misconstrued by the public, as an acknowledgment of the truth of the charges.

"Nor did he communicate his intentions in this regard to me at any time previous to this interview. On the contrary, from documents in his own handwriting, and from expressions regarding me made by the secretary to ex-Appraiser Whitehead, as well as to a committee consisting of two distinguished New York City congressmen, a highly respected State senator and a veteran ex-judge, who called upon him on other business, I had every reason to believe that he would act favorably. In conclusion, the secretary appears to be of the opinion that I am altogether too popular with the diamond trade, and intimated that this was not for the best interests of the service.

"This commendatory opinion of the trade is owing, not to any favoritism shown by me, but to the fact that all importers have been treated justly and fairly, and that my office for 11 years has been conducted on the level. Who is best capable of judging, the hundreds engaged in the trade or the one man at the head of the Treasury Department?

Games Rolled Last Week by the Jewelers' Bowling League.

Games played in the last week, in the tournament of the Jewelers' Bowling League, of New York, resulted as follows:

Nov. 12.—Gorham Mfg. Co.	705	658	727
vs. N. H. White & Co.	770	841	744
Nov. 13.—Cross & Beguelin	787	841	897
vs. Avery & Brown	710	815	802
Nov. 14. L. E. Waterman Co.	698	756	752
vs. Udall & Ballou	777	761	734
Nov. 16.—Tiffany & Co.	870	772	866
vs. Dennison Mfg. Co.	783	731	781

Team high score—Tiffany & Co., 948. Individual high score C. E. Roll, 252.

STANDING OF THE TEAMS.

	Won.	*Lost.*	*Per cent.*
Cross & Beguelin	14	1	.933
Tiffany & Co.	15	3	.833
N. H. White & Co.	12	6	.667
Aikin, Lambert & Co.	10	5	.667
A. A. Webster Co.	9	6	.600
Udall & Ballou	9	6	.600
C. F. Wood & Co.	8	7	.533
Avery & Brown	8	7	.533
Jos. Fahys & Co.	7	8	.467
Cooper Diamond Co.	6	9	.400
J. King Optical Co.	5	10	.333
L. E. Waterman Co.	5	13	.278
Alfred H. Smith & Co.	4	11	.267
Dennison Mfg. Co.	3	12	.200
Gorham Co.	2	13	.133

Arthur H. Buck, Missing Jewelry Salesman, Not Yet Located by His Employers.

Information as to the whereabouts of Arthur H. Buck, the salesman of Abel Bros. & Co., 64 John St., New York, is still being diligently sought by the company. The circumstances were related somewhat at length in the last issue. Since then the police of this city and of Boston have assisted in trying to find the missing salesman, but thus far the efforts have been unsuccessful. Mr. Buck is 33 years of age, and, according to the description of him that has been sent out, he is six feet one inch high, of medium build, weighing about 150 pounds. He has a slight stoop, his hair is black, his eyes are gray, his face is thin and his nose and chin are prominent.



ARTHUR H. BUCK, MISSING SALESMAN.

He wears eyeglasses. He is a rapid talker and of generally agreeable presence.

As Mr. Buck was widely known along the route in the south and west and among hotel men generally, the company is hopeful of hearing within a short time something that may assist in the search. Any information about him may be sent to the company's office at its expense.

Death of Russell D. Gordon.

BOSTON, Mass., Nov. 17.—Roswell D. Gordon, of Gordon & Burgin, Jewelers building, this city, died Nov. 13, at his home in Sharon, Mass., after an illness from tuberculosis of three years' duration.

Mr. Gordon was 56 years of age. In his younger years he was a traveling salesman in small jewelry and novelty lines. About 20 years ago he formed a partnership with Clarence Burgin, and they started in business at the corner of Washington and Winter Sts., later removing to the Jewelers building. About eight years ago, Mr. Burgin withdrew from the firm and more recently Mrs. Gordon, during the illness of her husband, has conducted the business. The funeral of Mr. Gordon took place today at Sharon.

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Importers of Diamonds Other Precious Stones, and Pearls, Diamond Jewelry

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IMPORTERS OF

Pearls and Precious Stones

Have removed to 452 Fifth Ave., cor. 40th St., Knox Building.

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MY specialty is buying. I know values. I quote the highest cash price because I *know* how much the goods are worth, and because I make a specialty of this very thing. If any of your customers have any jewelry or precious stones to dispose of, that you do not care to purchase yourself, send your goods and I will make highest cash offers.

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leged Window Smasher Held by the Police of Columbus, O.

COLUMBUS, O., Nov. 19.—George Hotten, o was recently arrested after smashing welers' plate glass show windows in this y, has been indicted by the Grand Jury d is now in jail awaiting trial. The lice have had Hotten photographed, and e anxious to hear if there are any charges ainst him in other cities.

As recently told in these columns, Hotten s captured directly after the show win- w of the jewelry store of Davidson Bros. d been broken, and he had gotten away th about two dozen watches. A mes- ger boy who noticed the broken window orted it to the police, who captured Hot- a few minutes later. The prisoner is d to be wanted in Cincinnati to answer charge of robbing the window of Ed- d L. Raisbeck, 618 Vine St., as several



GEORGE HOTTEN, ALLEGED WINDOW ROBBER.

tches stolen from Mr. Raisbeck have en found in pawnshops here. He will t be surrendered to the Cincinnati au- orities until the local charges are dis- sed of.

muel Hochhaus Files a Voluntary Petition in Bankruptcy at New York.

Samuel Hochhaus, a diamond dealer who ides at 27 W. 27th St., with an office 71 Nassau St., New York, filed on Tues- y last a voluntary petition in bankruptcy the United States District Court. The hedules showed total liabilities to be 756, of which $1,943 is a secured claim of t State Bank in Grand St. The unsecured ts amount to $7,813. There is also a ntingent indebtedness of $2,132.

The State Bank holds as security for its im customers' notes to the amount of 132. One of the unsecured creditors is Urbach, who was some time ago placed bankruptcy by creditors after he had orted the loss of his stock in trade in a eping car. The amount due to Mr. Ur- h is $650. Other unsecured creditors : National Park Bank, $1,300; William chhaus, $2,000; Jacob Macher, $600; Dr. seph Weiner, Jr., $500; P. Hempstone, 700; Leo Hecht, $522; Kleinberg & Prob- in, $255.

n speaking of the bankruptcy to a CIR- LAR-WEEKLY reporter, Mr. Hochhaus ted that the petition grew out of the sus- pension of the firm of J. Hochhaus & Son, which occurred some time ago. This firm of which the petitioner was a junior mem- ber in charge of the New York branch, be- came embarrassed, but settled with all the creditors on the basis of 100 cents with the exception of one bank in New York. The settlement was made in notes, cash and merchandise, and among the notes was one for $705 by Barnett Goldstein, which note was given to Gustave Goldwasser. Mr. Goldwasser sold the note without recourse to I. Hochberger, who in turn sold it to Mr. Macher. Later Goldstein failed and settled with his creditors, Mr. Macher set- tling with him as a creditor on the note. Then, Mr. Hochhaus stated, Macher sued him for the balance as an indorser and got a judgment. Being unable to meet this judgment he decided to file the petition in bankruptcy. He will continue in business, he says, as a diamond broker and salesman.

Death of Edward W. Bohle.

St. Louis, Mo., Nov. 16.—Edward W. Bohle, of the firm of Bierbaum & Bohle, 2106 N. 11th St., one of the best-known jew- elers in this city, took his own life here, Monday. Grief over the death of his wife, last September, is given as the cause of the deed.

After his wife died, Mr. Bohle lived with his aged mother, Mrs Charlotte Bohle, above the jewelry store Last Monday he called a servant to the room, and when she reached him he was gasping for breath. He told the girl he had taken cyanide of postas- sium. She secured a physician, but the patient's condition was beyond medical aid.

The greater part of the 36 years of Mr. Bohle's life had been spent in association with Frederick W. Bierbaum, senior mem- ber of the firm. Mr. Bohle entered Mr. Bierbaum's employ as an apprentice when but 14 years old, and by diligent effort gradually advanced until he became a part- ner in the business.

The death of Mr. Bohle is deeply re- gretted by the members of the jewelry trade, by whom he was well liked, and high encomiums were passed upon his character. He was treasurer of the Retail Jewelers' Association of Missouri, and has ever been an active spirit in the affairs of that organi- zation.

The funeral of Mr. Bohle took place Thursday, interment being in Bellefontaine Cemetery, the Rev. Dr. Klemme, of St. John's Church, officiating. The funeral ar- rangements were in charge of the Knights of Pythias, of which he was a member. He was also a member of the Red Men, North St. Louis Business Men's Associa- tion and Social Turners.

A floral tribute was sent by the members of the Retail Jewelers' Association. Among the jewelers present at the funeral services were the following: Herman Mauch, John Zeitler, Joseph Ebeling, Otto Kortkamp, Otto Steiner, W. F. Kemper, G. Eckhardt, Edward A. Gotsch, George R. Stumpf, M. Eisenstadt, Otto Pfeffer, Morris Bauman and Moses Strauss.

According to report, A. W. Lord, op- tician, Reno, Nev., has made a lucky hit in a mining stock deal, cleaning up $42,000 on an investment of $2,500 made only a few weeks ago.

Man Who Swindled Jeweler With a Raised Money Order Convicted at Richmond, Ky.

CINCINNATI, Nov. 17.—Thomas Ward, alias James Hart, arrested in October at Piqua, O., by Cincinnati postoffice authori- ties, on a charge of having raised a money order from 35c. to $35, and passing it on at Louis Hooge's jewelry store in Paris, Ky., has been tried at Richmond, Ky., and found guilty of the charge. Sentence will be pro- nounced this week.

Hart is over 60 years of age, and said he had come from Nashville, Tenn., to Cin- cinnati when he purchased the money order last September. Hart represents



THOMAS WARD, ALIAS JAMES HART.

himself to be an old railroad employe of Nashville, which, he claims, is his home.

When arrested, Ward was brought to Cincinnati and then taken to Covington, Ky., to await trial, at which he pleaded guilty, and then withdrew plea stating that he did not know the order had been raised until his arrest. Court was then about to adjourn and he was transferred to Rich- mond, Ky., where the next session of court convened. His case came up this week and he was found guilty of the charge.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 17, 1906.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$491,390.18
Gold bars paid depositors	105,134.30
Total	$596,524.48

Of this the gold bars exchanged for gold coin are reported as follows:

Nov. 12	$76,807.66
" 13	82,053.25
" 14	91,853.60
" 15	127,832.69
" 16	47,092.93
" 17	65,750.05
Total	$491,390.18

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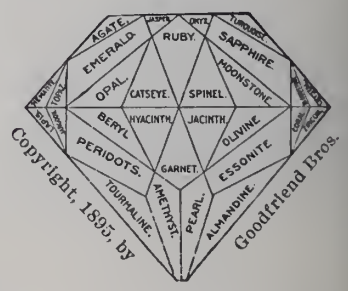
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The Diamond Markets.

ANTWERP, Nov. 10.—Business conditions re have been excellent during the month October and prices remain very firm. rge brilliants of very good cut and color re readily sold, and the number of sales s large Large Antwerp roses are parularly in demand, but are very scarce. is expected that there will be an advance 5 per cent. on all sorts of roses in the nrse of the present month. Several local rchants have been transacting business th China for some time past.

A report from the Gilde der Antwerpsche amantenverherd shows that there were y three workmen out of 930 that are thout employment.

Louis Birnbaum will hereafter be assoted with S. Himmelblau in business under style of S. Himmelblau & Co. The n of Chapius, Flandrin & Co., this city, ch was formed Aug. 22, 1906, will hereer be known as Chapius & Co., J. A. apius having entire charge of the busis.

The following buyers were in Antwerp ing the past fortnight:

Messrs. Van Moppes, Langbauck, Lamt Frères, Emile Weill, Ormand Lévy, ntura, Rapaport, Mitacopolo, Mund res, Matheossian, Paris; Messrs. Bronkitz, Wolfsohn, Ingfeld, Strauss, Lunzer, schman, Canon, London; Mr. Smith, ton Rosenbach, of W. I. Rosenfeld, and Hofmann, of Eichberg & Co., New rk; Messrs. Braun, Gross, Bellack, Holder, Vienna; Mr. Van Gulk, Goch; Mr. auss, Hanau; Mr. Weisager, Riga; Mr. finer, Nurenberg; Mr. Ginsberg and end Bros., Berlin; Mr. Helbein, Odessa; Mendelsohn, Manchester; Mr. Polling, nos Ayres; Mr. Wallavych, Madrid; Benruhi, Salonique; Mr. Bernblum, lystok; Mr. Siebenberg, Warsaw; Mr. evey, Milan.

AMSTERDAM, Nov. 9.—The large demand f mêlee of all qualities continues, and extensive sales are made in sizes ranging t n one-quarter size to three grains. Large nes are in better demand again. The erican merchants continue to be the gest buyers, and during the month of ober the five following firms had representatives in this city: Messrs. Zimmern, Fs & Co., Eichberg & Co., Fox Bros. & C. L. & M. Kahn & Co. and I. Baum. Among other buyers who were here during th past week are the following: Messrs. Eenhardt, Hamburg; J. B. Kaufmann, Lidon; M. Hahn & Co., Lambert Frères & o., A. & E. Worms, Mr. Jollasse, Paris; M Neresheimer, Munich; H. Klein and M Himmelschein, Antwerp; A. Cohen & S. Birmingham.

new diamond factory of 60 mills w be erected at Bossum for H. Philipean, w has at present a smaller factory at B sum.

PARIS, Nov. 10.—October has been a very gd month for the diamond trade, and the mchants who do business with the imp ant houses of Rue de la Paix and those w se principal customers are exporters nt have been very well satisfied. The mket for pearls, fine colored stones, diamds and roses is particularly good. Stones of fine quality are always in demand at very high prices.

There were two failures at the end of the month, one being among the oldest and largest firms of the city, and had been engaged in the diamond and pearl business for 35 years. It is supposed that too large purchases at Antwerp were the cause of failure. Probably 80 per cent. will be offered in settlement. The other house to fail is a new one, transacting business in pearls as a specialty.

The marriage of Miss Marion Hahn, daughter of Maurice Hahn, of M. Hahn & Co., to Theodore Rodrigues-Ely, was celebrated on Oct. 16.

Maurice Brower, New York, has opened new offices here at 54 Rue Lafayette. The offices of Lefschetz & Barell have been removed to 18 Rue Grange-Bateliere. The office of Hector Pacine, formerly at 9 Rue Lamartine, is now at 28 Boulevard des Italiens.

A new firm has been established here under the name of Blum Pere et Fils, with a capital of 320,000 francs.

Mr. Chevollean has retired from Andre Aron & Co., 27 Rue Laffitte, and the firm will be continued by Messrs. Kinsbourg and Aron under the old firm style.

Jewelry Salesman Robbed of Sample Case While Visiting Philadelphia Jobbing House.

PHILADELPHIA, Pa., Nov. 20.—C. F. Willemin, salesman for T. G. Frothingham & Co., a North Attleboro firm, with offices at 13 Maiden Lane, New York, was robbed yesterday of a sample case containing diamonds, brooches, mountings, etc., valued at $4,000.

The salesman went into M. Sickles & Sons' store on Chestnut St., carrying two cases of jewelry. He carelessly left one case near the entrance in the salesroom, and carried the other to the office. When he returned to the salesroom the case left there was gone.

It is supposed that a sneak thief entered the room in his absence and took the case. The police were at once notified, and also the New York office of the Jewelers Protective Union.

Optical Notes and Briefs

J. G. Goble has opened an optical establishment at the store of the Medford Jewelry Co., Medford, Ore.

T. F. McBride, optician, formerly at Albuquerque, N. Mex., died recently at St. Vincent's Hospital, Santa Fe, aged 37 years. Mr. McBride at one time resided in Lebanon, Mo.

The regular monthly meeting of the New England Association of Opticians was held last evening at Young's Hotel, Boston, Mass. The important feature of the meeting was a lecture by President Albert A. Carter, whose subject was "The Anatomy of the Eye."

The next annual meeting of the Nebraska State Optical Association will be held Jan. 15 to 17, inclusive. The convention will be held in Walsh Hall, Lincoln. Plans are now being arranged for an interesting programme and many men prominent in the optometrical profession have been secured to deliver addresses.

Alleged Jewelry Thief Saws Bars of Pennsylvania Jail and Escapes.

PITTSBURG, Pa., Nov. 16.—Fred Hayes, Haysborough, who was about 10 days ago arrested on complaint of stealing a number of watches, escaped from the Haysborough jail last night and is now at large. The entire county detective force and city detective force are searching for him. He was placed in jail about a week ago and was ordered sent to the workhouse for 60 days. He went to sleep last night on a rude bench in the jail, and this morning it was discovered that he had sawed through two heavy bars and then crawled through the opening, making his escape from the jail.

Hayes, when he was arrested 10 days ago, was brought to Pittsburg and photographed,



FRED HAYES, ARRESTED AT PITTSBURG.

because Capt. James W. Egan, of the detective bureau, desired to keep "tab" on him, as he does on all jewelry thieves. Following the work of taking his measurements he was returned to Haysborough, and ever since that time Capt. Egan has been investigating the man's record.

He was charged with taking watches valued at $1,000, but had insisted that there were others who had been interested in the job, and the police were endeavoring to find out if this was true. Hayes is said to live in Duquesne.

The police refuse to say at present how Hayes got the jewelry, or from whom it was stolen, but the victim is said to be a Pittsburg jewelry house.

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmerman & Forshay:

	London.	*New York.*
Nov. 14	32 15-16d.	$.71⅝
" 15	32 15-16d.	.71⅝
" 16	33 1-16d.	.71⅝
" 17	33 1-8d.	.71¾
" 19	33d.	.71½

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JULES E. COHEN PRECIOUS STONES

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Providence.

Miss Florence Hamilton, daughter of Mr and Mrs. Ralph S. Hamilton, was married to Dr. F. V. Hussey last Wednesday. The wedding was a society event and was largely attended.

The firm style of Midwood-Read Co., manufacturers at 116 Chestnut St., has been changed to Wm. A. Read Co. The firm was formerly known as Read & Lincoln, prior to changing the style to the Midwood-Read Co.

William Loeb has disposed of his interests in the firm which bears his name, William Loeb & Co., Manufacturers' building, to Louis Lyons, who has been associated with him for some time past, in the financial end of the business. No details regarding the price paid have been made public.

At the Gorham works was completed last week the statue of Jefferson Davis, a memorial which will be put in place in the city of Richmond, Va., at no far distant date. The sculptor, Edward Valentine, accompanied by a party of prominent Virginians, visited the works last week and inspected the statue, which is of bronze and finished in the artistic way for which the Gorham works are celebrated.

The Mackey Jewelry Co. is to be known hereafter as Mackey & Elias (Inc.), Louis Elias, formerly a salesman for Rothschild Bros. Co., Attleboro, having been admitted to the concern. The concern was established in 1903 as Mackey, Kronwide & Co. and was incorporated in April, 1904, as the Mackey & Kronwide Co. Mr. Kronwide withdrew in August, 1904, and since that time Mr. Mackey has continued the business as the Mackey Jewelry Co.

Some of the local manufacturing jewelers received last week copies of a circular which has occasioned considerable amusement. The writers are known under the name of the "Sublime Brotherhood of the Zaques" and claim to hail from South America. They have apparently been hit by the Bryan boom and are out with a warning against the present Chief Executive, saying that the manufacturers who vote for Roosevelt will be boycotted and excluded from South American trade.

It is understood that Mr Loeb has retained the right and patents to the William Loeb & Co. ring, and that these will be manufactured by Mr. Lyons and sold through Mr. Loeb. Just what the firm style of the concern will be has not been definitely determined, though there seems to be a probability that it will be known as the William Loeb Co., according to one statement. Mr. Loeb retains his interest in the Parisian Mfg. Co., but whether or not he will start in some other business or what his plans are he is at present keeping to himself.

In the store of Jacob Grubb, Wheeling, W. Va., there was recently on exhibition a handsome painting of Captain Joseph Faris, which has been the subject of considerable comment.

Arthur E. Smith & Co., Woonsocket, R. I., recently presented to the Y. M. C. A. a beautiful silver trophy to be contested for by the basket ball teams formed among the youths of that association.

Our Traveling Representatives



G. M Braham, of A. & J. Plaut, Cincinnati, O., aves on his regular trip southeast, this week.

C. F Rednall, of the Alphonse Judis Co., San rancisco, Cal., is now traveling in the northern rt of the State.

C. B. Goldsmith and Lee Kahn, of Lindenberg & ox, Cincinnati, O., have started on their respec ve trips.

Melvill Cohen, a traveling representative for J. Lehrberger & Co., San Francisco, Cal., has turned from a short trip to the south.

I. Plamandon was in southern California, last eek, in the interest of Henry M. Abrams. He is ie to return to San Francisco, Cal., in a few days.

Among the representatives of the trade who vis d Los Angeles, Cal., last week, were: Henry H. cobson, Jacobson Bros.; H. E. Franke, and R. Overman.

Julius A. Young, of the J. A. Young Co., San rancisco, Cal., returned from his trip to the south. st week, and started at once for an extended u of the Pacific northwest.

Among the traveling representatives in San rancisco, Cal., during the past week, were: J. ipper, Wiener, Gaisen & Naigtes; Louis Freund, Henry Freund & Bro.; Frank Herrick, Deitsch Bros.

The following traveling representatives called on ie trade in Kansas City, Mo., during the past eek: Wallace E. Welch, Hoyt, Ohrig & Geiger o.; K. D. Yeaton, S. Sternau & Co.; F. R. Hor n, Carter, Howe & Co.; J. H. Mednikow, J. H. Iednikow & Co.; Louis Berger; J. E. Simonson, udwig Nissen & Co.; Geo. W. Birnbaum, Julius Vodiska, John W. Case, H. F. Carpenter & Son; eo. W Whittemore, Sessions Clock Co.; H. S. oyes, Bates & Bacon; F. L. Pettee, Waterbury lock Co.

Traveling men visiting Boston, Mass., during the eek, included: E. F. Skinner, Roy Watch Case o.; Col. John L. Shepherd, Keystone Watch Case o.; Mr. Upham, Empire Cut Glass Co.; Mr. Drown, Ostby & Barton Co.; Mr. Strashurger, S. ternau & Co.; Mr. Molds, New Haven Clock Co.; Charles L. Power; Benj. Wyman; Mr. Wallenstein, Silhermann, Kohn & Wallenstein; C. E. Iott, J. B. Bowden & Co.; E. W. Martin, Mar n, Copeland & Co.; J. R. Scofield, T. W. Adams Co.; William Matschke, A. Joralemon & Son; dward D. Hicks, William S. Hicks' Sons; Mr. eck, Chas. S. Crossman Co.; Mr. Terrill, Traub ewelry Mfg. Co.; Jerome C. Adler, Chas. Adler's ons.

Traveling representatives who called on the Cin innati, O., trade, during the past week, included: I. W. Raymond, Worthington & Raymond; Max . Cohn, Max G. Cohn & Co.; Benj. J. Schloss, . Wallach & Co.; Thomas E. Rogers, Riker Bros.; William G. Andrews, C. Sydney Smith & Co.; urguson Mead, Barbour Silver Co.; I. Ettinger, attle, Ettinger & Hammel; A. J. Parker, Osmun Parker Mfg. Co.; I. Price, Louis Strasburger's on & Co.; Percy D. Lucas, Frank W. Smith Co.; Ielmer Thompson, F. H. Noble & Co.; Mr. Bleeker, Martin, Copeland & Co.; Harry Kenyon, Parks Bros. & Rogers; Mr. Cohn, Daggett & Clap o.; Mr. Whiting, Whiting & Davis; Arthur Brad haw, International Silver Co.; J. M. Morrow, merican Watch Case Co.

Among the traveling representatives visiting the rade in Lancaster, Pa., recently, were Fred Lap am, Carter, Howe & Co.; Walter R. Lipsett, Jo ph Nelson & Co.; T. D. Baily, Robert S. Gatter; . G. Walker, Pairpoint Corporation; George M. Kite, Dueber-Hampden Watch Works; H. B. Bliss, Gorham Mfg. Co.; J. Taylor Ashby, Fairchild & o.; A. W. Bogart, Waterbury Clock Co.; W. R. Parker, M. A. Mead & Co.; R. S. Saunders, Paye Baker Mfg. Co.; F. Van Olinda, New England Watch Co.; Morris Weil; Ferd. Levy, Ferd. Levy Co.; C. A. Crist, L. E. Waterman Co.; George . Melville, West Silver Co.; Walter S. Mays, Mc ntyre, Magee & Brown; W. L. Blackinton, Kinney o.; R. M. Huffeld, H. Bealwear & Co.

Traveling representatives in Omaha, Nebr., during the past week, included: Norman L. Strauss, Jacob Strauss & Sons; Charles E. Howes, E. L. Logee & Co.; George W. Birnbaum, Julius Wodiska; W. I. Goodfellow, King & Eisele; W. F. Adams, Simpson, Hall, Miller & Co.; Martin Dattelbaum, Dattelbaum & Friedman; R. P. Swanwick, Link & Angell; B. J Hirshorn, Hodenpyl & Walker; E. A. Moore, Sykes & Strandberg; G. W. Fuckenauer, Alvin Mfg. Co.; Fred J. Foster, Unger Bros., Carl H. Wedeman, Borrelli & Vitelli; C. P. Kionka, Kionka & Kionka; T. W. Agnew, New Haven Clock Co.; K. D. Yeaton, S. Sternau & Co.; R. T. Kleckner, Theodore W. Foster & Bro. Co.; James R. Palmer, Henry A. Kirby, George W. Whittemore, Sessions Clock Co.; Fred Pettee, Waterbury Clock Co.; R. W. Cohen, George H Cahoone & Co.; L. W. Arnold, Western Clock Mfg Co.

Indianapolis.

TRADE CONDITIONS.

Business commenced to boom just as soon as the election was over. It is better now, merchants say, than it was at this time last year. October was better than the October of 1905, and the first half of November shows an increase of between 12 and 20 per cent. Pleasant Fall weather may be in part responsible. The Merchants' Association and Commercial Club are refunding traction and railroad fares to persons coming here to shop, and this has stimulated business. Local merchants anticipate a record-breaking holiday business.

John Wimmer, who broke a leg recently by falling on the street, is gradually regaining his former strength.

Henry Wert, who died recently in the Lutheran Hospital, Ft. Wayne, was well known in this city. He was formerly in business at South Milford, Ind., and he frequently visited the jobbers and manufacturers of this city.

The Marion County Grand Jury is investigating the incendiary fire which was started in the basement of the building occupied by Horace Comstock. It is thought that indictments against two persons will be returned.

An itinerant jeweler, giving the name of R. J. Rees, was recently stricken with paralysis here, while peddling jewelry. He was taken to the City Hospital, where he said he at one time was a prosperous jeweler in Cincinnati. The police are trying to locate his relatives.

Advertisements have been inserted in the daily papers for information concerning the whereabouts of Jonus Godson, who is supposed to have been in the jewelry business in South Illinois St. several years ago. Godson, it seems, has fallen heir to part of an estate in Germany. Lawyers so far have been unable to find any trace of the man.

It is reported that the Claypool building at Illinois and Washington Sts., in which Carl Rost is located, is to be razed to make room for a 17-story structure. Extensive improvements in the American Central Life building, in which Ikko Matsumoto has his manufacturing plant, have just been completed. Three stories were added and new finishings installed throughout.

The police recently found a quantity of new jewelry in a vacant house, which they entered for the purpose of arresting a tramp. Rings, bracelets, charms, chains and numerous novelties, all worth about $175, were in the collection. It is thought that the merchandise was stolen from an express car, as an empty box with the address obliterated was found near the house.

Among the out-of-town jewelers who visited the local jobbers and manufacturers last week were: J. A. Pickett, Newcastle; Aaron Pursel, Noblesville; J. A. Meissen, Cicero; D. S. Whitaker, Lebanon; H. Wheeler, Dana; N. W. Myer, Crawfordsville; E. O. Collins, Franklin; J. F. Harding, Brownsburg; F. Pennington, Knightstown; H. E. Kinnear, Marion; Mrs. B. Maier, Edinburg; George L. Spahr, Lebanon; H. F. Bennett, Lapel; H. A. Robert, Veedersburg; A. R. Cooper, Mooresville; J. W. Thompson, Danville; Miss Flora L. Dennis, Westfield; John W. Hudson, Fortville; Fred W. Green, Elwood; A. B. Westberry, Rankin; Dr. Conwell, Sulphur Springs, and J. H. Wetz, Van Buren.

The police are searching for a man wearing a Vandyke beard and giving his name as D. Clark, who is declared to have systematically defrauded Louis Haase, a jewelry jobber in the Postal Telegraph building. Mr. Haase holds a worthless check for $168 and is out seven gold watches. When the man with the Vandyke beard first appeared in Haase's office he bought a gold watch for $34. He offered in payment a check which Haase ascertained was "O. K." by referring to the Hamilton Trust Co., of Noblesville, the bank on which the check was drawn. Clark represented himself as a business man of Noblesville, and left an engraved card which read "D. Clark, with Clark & Co., dealers in household goods, 264 9th St., Noblesville, Ind." Several days later Clark again appeared at the jeweler's when the proprietor was out of the city. He talked with the girl in charge of the office and finally selected seven gold watches. He tendered his check for $168, and it was accepted. When Haase returned he telephoned the trust company and found that Clark had no funds in the bank. He notified the police, and then went to Noblesville to investigate. He found that Clark had deposited $75 in the trust company bank, and with this sum he had managed to win the confidence not only of Haase but of other merchants. After issuing several checks, he withdrew what balance he had, and then proceeded to issue worthless checks.

Canada Notes.

The stock of C. R. Elliott, jeweler and optician, Toronto, Ont., has been seized by the bailiff.

Walter Baker and Sidney L. Kent, both with B. & H. B. Kent, Toronto, Ont., have returned from a successful hunting trip to the Parry Sound district, where they each secured two deer, the limit allowed by law.

On Sunday night, of last week, burglars entered the second-hand store of Alex. Wardaugh, Belleville, Ont., gaining entrance through a back window, and stole between 40 and 50 watches and other jewelry, valued at about $400.

The following Ontario jewelers called on the Toronto, Ont., trade, last week: N. McLeod, Cannington; A. B. Wilson, Georgetown; George Hynds, Acton; T. C. W. Watson and L. Atkinson, Newmarket; E. S. Cole, Niagara Falls; Wm. Busby and W. H. Smith, Oakville; R. M. Bell, Erin, and J. E. McIntosh, Mount Forest.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,
NEW YORK.

CHICAGO,
103 State St.

LONDON,
29 Ely Place.

"GEMFINDER" takes a melancholy pleasure in referring the trade to his advertisement of April 25th last, in the "Jewelers' Circular." Unfortunately, his prophecy has been fulfilled. Not only have Precious Stones advanced, but the end has not yet been reached. Sapphires have gone up at least 25 per cent. in the last six months, and they will go still higher.

"Gemfinder" again warns prospective buyers not to delay. All kinds of Precious Stones are scarce and prices on some may become prohibitive.

FREDERICK A. JEANNE,
"Gemfinder,"
5, Square de l'Opéra, PARIS, FRANCE
London: Chancery Lane Safe Deposits. New York: Maiden Lane Safe Deposit Co.

Cable Address, "Passmorgem"

The PASSMORE GEM CO.

373 Washington Street - BOSTON, MASS.

LAPIDARIES

Precious Stones Odd Gems

SEVERAL NEW SPECIALTIES IN GEMS HAVE RECENTLY BEEN ADDED TO OUR STOCK

SEND FOR SELECTION

TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES. Over 4,000 Marks. Second Edition. Price, $3 00. The Jewelers' Circular Pub. Co., 11 John St., N. Y.

Lancaster, Pa.

TRADE CONDITIONS.

The annual Lancaster County Teachers' Institute, which kept nearly 700 teachers here all last week, and brought many more persons to Lancaster to attend the institute, proved decidedly beneficial to the jewelry trade. Some of the stores are now dressing up for the Christmas holidays.

John A. Irwin, McConnellsburg, was in New York and Lancaster last week.

Abram L. Barr, with Augustus Rhoads, was married in Philadelphia last Thursday to Miss Minnie G. Bear, Brownstown.

B. H. Prowell, Harrisburg, and O. M. Nelson, Ridgway, Pa., have entered the Ezra F. Bowman Technical School as students in watchmaking.

Harry Lichtenstein, of Williamsport, stopped over in Lancaster last week to see his brother, B. F. Lichtenstein, being en route to Philadelphia on business.

A message from Los Angeles, Cal., Nov. 14, announced the death of Jerome Hilliard, a former jeweler of Lancaster County. He was 63 years old. A son survives in Lancaster.

Among the visiting jewelers last week were: B. J. Broomell, Washington, D. C.; I. S. Hauck, Brownstown; S. H. Miller, Mt. Joy; W. J. Kinnerd, Baltimore; W. F. Steele, Altoona; George L. Hepp, Litiz.

Charles D. Rood, president of the Hamilton Watch Co., last week entertained Dr. I. W. Howerth, of the faculty of the University of Chicago, who was here as one of the lecturers at the Lancaster County Teachers' Institute.

The local jewelers have been rather indignant over the action of Watt & Shand, one of the largest Lancaster dry goods firms, in giving office room right in their store to an eye specialist, and offering to sell "$5 gold-filled spectacles or eyeglasses for $1, with free examinations."

Baltimore.

James H. Langdon on Thursday was sentenced to the penitentiary for three years for passing a bogus check for $215 on J. W. Mealy & Sons Co., of this city. Langdon is the son of Samuel P. Langdon, a well-known resident of Philadelphia.

L. D. Insley, 2108 E. Fayette St., this city, who said he was president of the Independent Jewelry Co., became engaged in a dispute with Joseph Megary on Tuesday night of last week, and was arrested in company with Megary. Both were fined $10 and costs.

Ralph E. Bunker, alias Edward A. Abbett, 22 years of age, who is wanted in this city on a charge of the larceny of nearly $2,000 worth of jewelry belonging to the Castleberg National Jewelry Co., by whom he was employed as salesman, was arrested in Keokuk, Ia., recently. Arrangements have been made for his return to Baltimore.

John C. A. Riecke, a jeweler at 649 Light St., this city, who was arrested a short time ago charged with feloniously entering the store of M. Levi & Bro., 426 Light St., Oct. 21, and stealing therefrom watches and jewelry worth $2,000, on Wednesday was committed for the action of the criminal court by Justice Cox, of the Southern police station. The accused insists that he was sick at the time the robbery took place, and was unable to leave his home.

Connecticut.

The new clock for Stamford's town hall has arrived and will be installed this week.

Robert L. Stannis, an employe of the R. Wallace & Sons Mfg. Co., Wallingford, died Nov. 13, at his home in Meriden, of cerebro-spinal meningitis.

W. R. Upson, for several years optician with the Upson Jewelry Co., Waterbury, has opened optical parlors of his own at 70 Bank St.

The International Silver Co., Meriden, recently secured four new trade-marks, one on silverplated hollow ware and three on silver plated flat ware for table use.

Isaac Brush, Bridgeport, is about to return from the jewelry business which he has conducted in that city for the past 23 years. His stock is being disposed of by James L. Hand, of New York.

Albert L. Pelton, son of W. A. Pelton, superintendent of factory "N," International Silver Co., Meriden, and Miss Bertha Louise Benker will be united in marriage, Wednesday afternoon, Nov. 28.

The International Silver Co., Meriden, last week purchased the old John Donohue place on Pratt St., Meriden. With the new acquisition the concern has a large strip of property extending from Harbor Brook to Pratt St.

A large four-dial post clock was shipped Nov. 15 from the Thomaston station by the Seth Thomas Clock Co., Thomaston, to Oakland, Cal. The clock is one of the largest made by the concern in several months.

Frederick Ratcliff died suddenly on Tuesday of last week, in Portland. The deceased had been for 14 years employed as superintendent of the Pairpont Corporation, New Bedford, Mass. He is survived by a widow and one son.

Chas. M. Royce, an employe at the factory of the Waterbury Clock Co., Waterbury, was severely injured one day last week. Some one opened the door which leads into the blacksmith's shop, and the latch struck Royce in the thigh, painfully lacerating it. Several stitches were put in the wound.

Mayor Landers, New Britain, received an invitation to attend the presentation of the silver service by the State to the battleship *Connecticut* at the Brooklyn Navy Yard, at 1.30 this afternoon. A special train will be run for the trip, and luncheon will be served in the transfer steamer and on the train in the way home.

David Zaslave, a diamond expert, testified before Judge Cowell at the Waterbury City Court, Nov. 15, as to the value of a lot of jewelry stolen by George Marsh from F. H. Barne, who alleged that one of the diamond studs stolen was valued at $100. According to the testimony of Mr. Zaslave the "valuable" stud was worth about 10 cents.

The number of those in the employ of the factory of the International Silver Co., Wallingford, who hold governmental positions is rather remarkable. Here are two members of the Legislature, two members of the Court of Burgesses, two engineers of the fire department, two town assessors and one borough assessor, one election commissioner and one tax collector.

The first annual meeting of the Thresher Clock Co. was held at Manchester, Nov. 7, when the stockholders elected the following directors: M. S. Chapman, H. O. Bowers, J. T. Robertson, Charles E. Norton, Sam. P. Thresher and John O. Shares. The officers elected are: President, S. P. Thresher; secretary, C. E. Norton; treasurer, Judge H. O. Bowers, who succeeds J. T. Robertson.

At the recent annual meeting of the Manchester Business Men's Association, held in Odd Fellows' Hall, South Manchester, the secretary in his report announced the advent of the Thresher Clock Co. during the past year as a desirable business acquisition to the town, and continued to say that, with the new concern, not only had a new industry been added, but several good citizens as well.

The Shelton factory of the International Silver Co. will shortly be greatly enlarged. The addition will be 97 by 37 feet, outside dimensions, and four stories high, including the basement, much of which will be above the street level. The building will be of brick and similar in design to the present factory. This will give the concern over 13,000 square feet of floor space, all of which will be available for manufacturing purposes.

The new blower which has been in course of construction in the case department of the Seth Thomas Clock Co., Thomaston, for several months past, was tested for the first time, about a week ago. Only one blower has so far been attached, as the equipment is far from completed. The object of the blower is to remove instantly all shavings, dust, etc., which may come from materials or machines. The refuse is carried through pipes to a tank located on a frame brick structure on the outside of the building, from which tank it is deposited in the boiler room below.

Philadelphia.

E. M. Bracher, 929 Chestnut St., is reported to be seriously ill at his home in Jenkentown with rheumatism.

William Latham has resigned his position with the material department of M. Sickles & Sons to take a position as watchmaker with William Gibbons, 40th and Market Sts.

John G. Buseman, retailer, is making alterations to his store at 2828 Germantown Ave. A new bulk window and metal ceilings are the principal features of the improvements.

Francis B. Wallen, 405 Broadway, Camden, celebrated the third anniversary of his store last week. The store was appropriately decorated with potted plants and exotics for the occasion.

George Welzell, manufacturing jeweler, 125 S. 7th St., has the sympathy of the trade of the wholesale district on account of the serious illness of his wife, who was operated upon last week.

Visitors to the local trade last week included: S. Bell, Atlantic City, N. J.; Joseph Loeb, Reading, Pa.; David Krauss, North Wales, H. S. Kratz, Souderton, and H. M. Bolte, Jr., Atlantic City, N. J.

Francis Schultz, a watchmaker, died last week at the age of 80 years at his home, 1803 N. 7th St. Mr. Schultz has been retired from active business for many years, and was only slightly known to present-day jewelers and watchmakers.

Frank Scheunit, retailer, 2661 Germantown Ave., was one of those injured last week in the wreck of a passenger train on the Pennsylvania Railroad near Wildwood, N. J. Mr. Scheunit escaped with an injury to a leg which, while painful, is not expected to incapacitate him for any length of time.

Julius and Oscar Hardegg, manufacturing jewelers, will open an establishment this week at 726 Sansom St., where they have leased quarters. Both are recognized in the trade as skilled artisans, and have been employed by Philadelphia retailers in various capacities for some years. J. Hardegg recently conducted a retail store in Sellersville, Pa.

William C. Williams, with Charles H. O'Bryon, 735 Sansom St., will be sworn in as member of Councils from the 18th Ward next week. Friends in the jewelry trade are preparing to show their appreciation of Mr. Williams' entré into public life by subscribing to a floral tribute to be presented to him when he takes his seat as one of the city fathers.

I. E. Fredrich, who sold out his business as a manufacturing jeweler at 8th and Sansom Sts., recently, to S. Sagorsky, formerly of 6th and Bainbridge Sts., will open this week a retail store at 1130 Broadway, Camden, N. J. Mr. Sagorsky has remodeled the store at 716 S. 8th St. and combined the force there with that of his old store. He is now making a specialty of fine repairing.

R. M. Cooper, of R. M. Cooper & Son, jobbers, 726 Sansom St., attended last week the 103d birthday anniversary festivities of his grandmother, Mrs. Mary A. Marriner Cooper. The centenarian is the mother and grandmother of a family of watchmakers and jewelers, and R. M. Cooper, who conducts the wholesale material establishment on Sansom St., is now the only one of the family actively engaged in the business. He was the recipient last week of congratulations from friends in the trade on his grandmother's anniversary. Mr. Cooper and two uncles, both past 70 years, were until recently active in the trade, but have now retired.

Harrisburg, Pa.

About 5,000 people came to Harrisburg Saturday on the regular capital excursion. The railroads propose to continue these weekly excursions for at least one month.

Efforts of the authorities to secure the importation of the magnificent stained glass windows for the new St. Patrick's Roman Catholic Cathedral from Germany free of duty have failed, and the contractors, Meyer & Co., of Munich, have been directed to ship the windows at once. A duty of $8,000 on the $20,000 windows will have to be paid.

The store of Mrs. A. W. Hopwood, Lewisburg, Tenn., was recently damaged by fire. All the stock is reported to have been saved.

M. Berman, Altoona, Pa., has been awarded the contract to supply class pins to the class of 1907, at the Altoona High School. During the past five or six years the contract was given to out-of-town firms.

TOURMALINE

is known under various names. Some of the varieties are **RED,** called **RUBELLITE, SIBERITE** and **SIBERIAN RUBY.**

GREEN or **BRAZILIAN EMERALD.**

BLUE or **INDICOLITE.**

We have a good line of red and green and some blue Tourmalines

SPECIAL SHAPES CUT TO ORDER

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

14 TO 16 CHURCH STREET

LONDON 16 Holborn Viaduct — NEW YORK — PARIS 39 Rue de Chateaudun

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WILLIAM H. ROGERS, Cashier — EDWARD EARL, Assistant Cashier

Special Attention paid to Jewelers' Accounts

New Stores and Enterprises.

J. D. Webb will soon begin business in Smithville, Mo.

W. C. Schreiter has opened a store at La Crosse, Wis.

J. S. Stewart & Bros. are new jewelers in Darlington, S. C.

G. Heitkemper, Jr., is opening a store in Klamath Falls, Ore.

Fred Halleck has engaged in the jewelry basiness in Greeley, Nebr.

Seribner & Stone recently commenced business in Priest River, Idaho.

E. J. Wiggins will open a jewelry store at 410 E. 63d St., Chicago, Dec. 1.

Mesch & Willman is the name of a new wholesale jewelry house at 4th and Main Sts., Cincinnati, O.

Frank Bessie is about to open a store at Fort Wayne, Ind., under the name of the Bessie Jewelry Co.

Henry Borlovitz opened a newly furnished store at 242 Main St., Paterson, N. J., about a week ago.

I. E. Fredrich, a former manufacturer will open a retail jewelry store at 11 Broadway, Camden, N. J., this week.

Henry Beschinen, formerly of Livermore, Cal., has removed to Niles, Cal., where he is arranging to open a store.

O. B. Knight & Co. are opening a jewelry store on Portage Ave., Winnipeg, Man. Mr. Knight was formerly with T. J. Porte Co., Ltd., of that city.

J. W. Puetz opened his handsomely furnished store at 110 W. Market St., Lima, O., Thursday. There is a first-class optical department connected with the establishment.

Robert T. Garmen, Altoona, Pa., has purchased a three-story brick building at the southeast corner of Pennsylvania Ave. and 10th St., and will open a jewelry store there, equipped with every modern improvement.

The A. H. Denny Co., manufacturers of jewelry, silverware, etc., to conduct a store in this city, was incorporated last week with a capital of $5,000. The incorporators are E. H. Beals, J. W. Persons and L. E. French, all of Buffalo.

The Crystal Optieal Co. has leased quarters at 206 S. Michigan St., South Bend, Ind., where business was begun last week. The members of the firm are Louis Swartzburg and Sigmund Hoffman. Mr. Hoffman formerly resided in Chicago.

I. Nussbaum, who for six years had been with Prentike Bros., Cleveland, O.; I. C. Gellmer and E. Grossman, both of Goldsmith Bros., of the same place, have formed a co-partnership under the style of Nussbaum, Gellmer & Grossman, with offices at 1386 6th St., N. W., Cleveland, where they will conduct a wholesale and jobbing jewelry business.

At the third annual Arts and Crafts Exhibition, held at George W. Benson's shop at Buffalo, N. Y., recently, there were some fine exhibits of art jewelry, copper and brass ware and pottery. Among the jewelry were some beautiful pendants, necklaces and pins, while the pottery consisted of Gruby, Newcomb, teco and other wares.



"Beautiful Woman's Beautiful Jewel," a dainty brochure telling all about the product of the only mines in the world where turquoise can be found sufficiently perfect in form and color for a necklace, will be sent free on request to readers of this paper.
The Toltec Gem Mining Company,
1 Maiden Lane, New York.

Turquoise, The Fashionable Necklace.

Turquoise is the Birth-Stone for December.

In the holiday stocks of progressive jewelers, this Fall, will be found the handsome and popular

TOLTEC TURQUOISE NECKLACES.

The Turquoise, being the birth-stone for December, makes this beautiful gem particularly desirable for a holiday gift; and it is also now the leading favorite with people of fashion.

In hardness, durability and color, the "Toltec" Turquoise are unequaled by any others in the world, and are the only genuine Turquoise capable of being matched up in necklaces.

WE SELL ONLY THROUGH THE TRADE.

The Toltec Gem Mining Co.,

CHAS. F. WOOD & CO., Selling Agents,
1 Maiden Lane, New York.

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Diamond Cutting and Polishing
101 BEEKMAN ST. NEW YORK
Reference—Fulton National Bank.

MANUFACTURERS WHO POSE AS CUTTERS AND REPAIRERS OF

Diamonds

but depend upon outside cutting shops to do the work, charge you an extra profit. **Send me your stones and be convinced that the highest grade of workmanship at the lowest price is obtainable.** I have my own cutting shop, and you save the intermediate profits. The 88 carat stone, part of the crown jewels of the Queen of Belgium, was cut by me.

REPAIRING AND MATCHING A SPECIALTY

Call at my cutting factory while in town, or
WRITE FOR FULL INFORMATION

TRY US ON DIAMONDS

Lissauer & Company
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SOHN and HYMAN

IMPORTERS OF PRECIOUS AND IMITATION STONES
Crystals Engraved and Painted from Photo. Crests and Coats of Arms Engraved. Stone Seal Engravers and Incrusters. Lapidary Work a Specialty.
JOBBING STONES A SPECIALTY
47 and 49 Maiden Lane, NEW YORK

MEYEROWITZ BROS.,

IMPORTERS OF **DIAMONDS,** 37-39 MAIDEN LANE, NEW YORK CITY

A Complete Line of Precious, Semi-Precious and Imitation Stones. Mail orders promptly attended to.
Telephone, 4577 John.

For the Xmas Rush

FRENCH JEWELRY NOVELTIES



A line that can be sold with big profit in the most exclusive jewelry or department stores.



COMBS

Set with Rhinestones.
Rhinestones and metal trimmings.
Rhinestones, fancy colored stones and metal trimmings.
Metal trimmings, stones and cut steel.
Jet mounted combs.
Prices from $12 to $168 per dozen.
A wide range of patterns to select from.

HAT PINS

Prices from $9 to $24 per dozen.
We can always show you something out of the ordinary in this line.

BARRETTES

Prices from $9 to $48 per dozen.
Originated in Paris and bear the stamp of approval.

BRACELETS

Prices from $6 to $98 per dozen.
Our bracelets are unique and without a peer.

BROOCHES

Prices from $6 to $48 per dozen.
New and chic.
Special attention is called in this line to our rhinestone goods.

NECK FESTOONS

Prices from $12 to $36 per dozen.
This line is attracting more attention than usual.

If you are looking for a line of jewelry that your competitors have not got, drop us a line or telegraph, collect, and we will send you a selection package. Our stock is complete in every detail on the above lines. Also jets and fish-skin string pearls.

CHOPARD FRÈRES

Makers of French Jewelry Novelties

49 Maiden Lane. **Factory: 35 Rue des Trois Bornes, Paris, France**

Pittsburg.

Gillespie Bros. have added several new salesmen to their force, because of the approaching holiday trade. The firm will also add a diamond room to its establishment.

John Meenan, who was charged with stealing eight watches and some silverware from the store of Bernard Gross in Fifth Ave., Sept. 27 last, when arraigned in court last week, pleaded guilty and was sentenced to the Western Penitentiary for two years.

William S. Walker, known as "Diamond Bill," and well known to all jewelers, was convicted of a serious charge in the Criminal Court, last week, after the jury had been out 90 hours. Three charges were laid against him, but he was convicted of but one count.

The Grand Jury, last week, returned a true bill against Bango S. Jaffe, the salesman who is alleged to have stolen diamonds valued at $5,000 from the Castelberg Jewelry Co., and then suddenly left the city, he was in New York. It is expected that Jaffe will be given a speedy trial.

J C Wasson, manager of the jewelry department for Joseph Horne & Co., last week, in a long interview published in a local newspaper, suggested that the city build the proposed subways. Mr. Wasson is a member of Pittsburg councils, being president of the Rapid Transit Commission of that body and prominent in its affairs as well as managing one of the largest jewelry departments in the city.

A reign of terror appears to have broken out in the Pittsburg shopping district during the last 10 days, and robberies are numerous, but up to the present the jewelers have apparently escaped. They are not jubilant over it, however, for they are living in dread until the police department gets the condition under control. The city last week authorized the employment of 200 additional policemen, or an increase in the force of nearly one-third.

The trade was, last week, visited by the following out-of-town merchants: D. L. Cleeland, Butler; H. A. Jackson, Saltsburg; J. Linnenbrink, Rochester; J. C. Keith, Elwood City; Geo. Eckert, Jeanette, Pa.; R. A. Noble, Wellsville, O.; Thomas Tomlinson, Jeanette, Pa.; J. B. Brucc, Burgettstown, Pa.; J. F. Murphy, Dawson, Pa.; Frank Murdock, Ligonier; E. H. Schaefer, Beaver Falls; Margileth & McFarland, Springfield, O.

The Grand Jury, last week, found a true bill against E. E. Clark, alias James or Peter Fuller, the check swindler, who was identified by James Lewis, a Columbus jeweler, as the man who had robbed him of diamonds worth $500 by giving him a bogus check. Clark cannot be taken to Columbus until after he answers the Pittsburg charges lodged against him of passing fraudulent checks. Clark is said to be wanted in a number of cities.

Joseph Otto Horne, aged 46, a son of the late Joseph Horne, of the Joseph Horne Co., and a brother of Durbin Horne, of the same company, died last week in New York of pneumonia. For several years he had made California his home, but went to New York shortly after the earthquake. The funeral took place from the residence of his brother, Durbin Horne, in this city. The deceased was a member of Allegheny Select Councils for two terms.

The Pittsburg police on Saturday arrested Henry Bilder and George Fineman, who are suspected of being implicated in a jewelry robbery with Fred Hayes, who escaped from the Haysborough jail, the day he had been sentenced to 60 days in the workhouse. The two men were arrested while trying to sell watches to foreigners. Bilder had nine watches and Fineman carried 11. When Hayes was arrested several days ago he had many watches that he could not account for, but protested that others besides himself were interested with him. The two men are being held until more can be learned about them.

Goddard, Hill & Co. have just sold to a Pittsburger one of the handsomest Elk emblems ever made in this city. It is of special design and arrived last week from the Gustave Fox Co., makers. The man for whom it was made is a member of Pittsburg Lodge B. P. O. E., and it cost $250. On either side of the dial are two large deer, and just below the dial are two American flags showing the regulation colors, the flags being in relief design. Between the flagstaffs is a one-carat diamond, and just under this is the Royal Arch Keystone, an emblem of the Masonic fraternity. Under this are the elks teeth, two in number, typical of the emblem of the order.

A Philadelphia jewelry salesman, last week, had a bad scare while in this city. For a time he supposed that he had lost two sample cases containing $5,000 worth of jewelry, but they were later restored to him. The salesman notified Capt. James W. Eagan, superintendent of police, of his supposed loss, but when Capt. Eagan was seen by THE CIRCULAR-WEEKLY correspondent, he could not give the name of the salesman or the house he represented, though he vouched for the truth of the story. It appears that the salesman left the Hotel Henry in company with a negro employe, who carried his sample cases. Half way to East Liberty, the negro became involved in a dispute with the conductor of the car, and the negro was put off. The salesman proceeded on his way, and the conductor kicked the salesman's cases out on the rear vestibule of the car. The salesman looked for his negro assistant, but could not find him. In the scramble to look for the negro, the sample case containing the jewelry was snugly tucked away in a corner of the vestibule of the car and was overlooked. The salesman at once communicated with police headquarters by telephone, reporting his supposed loss. Three or four detectives were detailed to trail the negro, and it looked as if something serious might happen to the porter, but after a few hours' search, the police were rewarded by finding the cases at the Oakland car barns, the conductor having dumped the case in a waiting room, where it was found by the owner.

Kors Bros., Independence, Kans., have ordered new fixtures for their store, which will be thoroughly remodeled.

R. E. Stacy recently began business in Elberton, Ga. He formerly conducted a jewelry store in Waynesboro, Ga.

Attleboro.

James E. Blake, of the James E. Blake Co., was painfully hurt by a fall on the stone steps at the new railroad station last week.

Preparations are in progress to present at the next session of Congress a petition bearing the signatures of all the manufacturers for a post office building in Attleboro.

Work was started last Friday on a large addition to the R. F. Simmons Co.'s factory on N. Main St. It will be built of brick and will be used for manufacturing purposes, principally to accommodate the heavy machinery of the stock department. The addition over all, will be 139 feet long and 68 feet wide. It will be one story in height and will be built on the north end of the building, off the engine room.

The Attleboro manufacturing jewelers share with their neighbors in Providence the distinction of receiving letters from the "Sublime Brotherhood of the Zaques," threatening to cut off their South American trade if they do not use their influence for Democratic success in the next national Presidential campaign. Attleboro has so little South American jewelry trade that even if the absurd threat were to be taken seriously it would still be a trivial matter. Various efforts have been made to get a foothold there, but the German manufacturer has proven too wily and able a competitor.

North Attleboro.

Fred A. Howard, of Frank M. Whiting & Co., was in New York last week.

John Mirril is contemplating opening a retail jewelry store in Milford, Mass.

George W. Whiting has returned from a short eastern trip in the interests of Sturtevant & Whiting.

The employes of the George L. Paine Co., W. G. Clark & Co., J. J. Sommer & Co., Casper & Mandalian and F. L. Shepardson were given a holiday Saturday. A pulley broke shortly after 7 o'clock and made it impossible to obtain power in the building for the balance of the day.

A local manufacturer who had been missing articles of jewelry with great regularity of late, and recently determined to put a stop to the thefts, stayed up one night, hiding in a closet, after having purposely left several bracelets lying on a table. Shortly after midnight a noise was heard, and the manufacturer, upon peering out, discovered a good-sized rat making off with one of the bracelets.

William Bebeau admitted to Judge White at the Taunton Superior Court, Friday, that he was guilty of the charge of assaulting Arthur L. Greene, Jr., messenger boy of G. K. Webster & Co., and robbing the payroll of the concern of a little over $3,000. Bebeau entered a plea of *nolo*. Petitions were presented signed by prominent Pawtucket city officials asking for clemency, but the court was obdurate and sentenced Bebeau to not less than 12 years nor more than 15 years' confinement in prison. The first three days of his sentence will be passed in solitary confinement.

Fred. T. Webber & Co., Danville, Ill., have been succeeded by Webber & Turnell.

GORHAM SILVER

FOR CHRISTMAS AND NEW YEAR.

¶ A short five weeks and Christmas Day will be past and gone. Already the more desirable class of the retail jeweler's customers are arriving at a decision as to the form their Christmas gifts shall take. In a majority of cases that decision revolves around some article of Gorham Silverware.

¶ For this reason the discreet jeweler will take advantage of this final opportunity to replenish his stock of Gorham Silver, especially designed for Christmas and New Year gifts. He will also recognize that in order to avoid an otherwise inevitable disappointment he must forward his necessary orders without delay.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

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NEW YORK, 23 Maiden Lane.

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LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS' REVIEW

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No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

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Reconstructed Gems and Other Imitations.

THE increase in the number of reconstructed and scientific rubies sold in this market within the past few years has not only made the question of the identification of these stones an important one in the jewelry trade, but incidentally has brought up a number of other questions of more or less importance which in time are bound to affect the business of jewelers at large. One of these questions relates to the use of the name "reconstructed" as applied not only to scientific rubies but to imitation stones of other kinds. The advertiser and magazine writer having made the public familiar with the term "reconstructed," dealers and importers find it profitable to apply the name to other imitations of gems of an entirely different character; the newspapers having told the world that the "reconstructed" ruby is identical in many properties with the ruby of nature, the term seems to carry to the general mind, when applied to a gem of any kind, the idea that the gem in question is similar to the earth-born stone, except that the crystallization is produced by man instead of by nature; consequently many people who would never consider the question of buying an imitation stone will be interested in a gem, not genuine, offered under the name of "reconstructed." It behooves jewelers, therefore, to refrain from being a party in any way to the use of the term when applied to a doublet, a triplet, or a paste facsimile or any other ordinary imitation gem.

Though the fact may not be generally known, it is possible for the members of the jewelry trade, by their practice, to give a definition to the term "reconstructed" as applied to gems that will be absolutely upheld and adhered to by the courts of law in this country, as the meaning of a word in trade and commerce is as clearly recognized in the interpretation of a law or a contract as is the technical or exact meaning to be found in dictionaries; in fact, the trade and commerce meaning will often be upheld as against the latter as more clearly expressing the idea in the minds of the parties involved in a transaction. Therefore, if the jewelry trade at large—importers, wholesalers and retailers—will agree in their use of the word "reconstructed" to apply it to a definite and distinct class of artificial product, they can establish this meaning so thoroughly and soundly that the illegitimate and fraudulent advertiser or dealer who tries to thrust upon the public a cheap imitation on the strength or reputation of these scientific reproductions can avail himself of no technicality under which to escape prosecution or being shown up for what he actually is.

What applies to the word "reconstructed" also applies to the words "synthetic" and "scientific," but the differentiation between the three has not been clearly adhered to even by the trade itself so far, and it would therefore seem better to take one word—the best known and most generally descriptive—with which to designate gems made through an imitation of nature's processes, in contrast to articles manufactured in an ordinary way to imitate the gems themselves. The "scientific" and "reconstructed" rubies have become known to the public, and are probably here to stay. It is distinctly up to the jeweler now to protect himself and his trade by clearly differentiating between these stones and the natural stones, on one hand, and the horde of cheap imitations on the other. This can only be done by a proper designation, clearly defining the status and class of the product, which term is itself absolutely limited to this class of artificial stone.

There are on the market to-day "reconstructed" and "scientific" emeralds and sapphires, some of which are no more than hard glass and others ordinary doublets, yet there is hardly a jeweler who buys these who does not think they are made by the same process as that used to produce the "reconstructed" or the "synthetic" ruby. Many of these are sold without any representation as to the way they are made, and therefore the misunderstanding as to the character of the jewel in the mind of the purchaser is due solely to the name used.

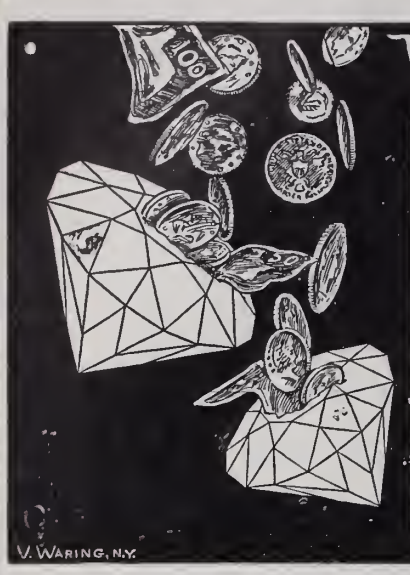
Such a condition is wrong and can be remedied only by all classes of trade adhering strictly to terms, the meaning of which all understand. Would it not therefore be wise to agree absolutely on the meaning of the word "reconstructed" at once and use the word within that meaning. THE CIRCULAR-WEEKLY would like to hear from both importers and dealers in gems on the subject.

Prices Steadily Advancing.

OWING to the many and decided advances that have been made in the price of the raw materials which enter into the lines handled by the jewelry and kindred trades, particularly in the case of precious stones, silver and platinum, retailers and jobbers must not be surprised if distinct advances are made in the prices of the finished products which they both handle, and it will be well for them and their customers if on all occasions they make plain the conditions which will necessitate such advances. Another factor is the increase in labor cost which is being felt in every line in the trade. At a recent meeting of the manufacturers in Providence the matter of advancing prices in certain lines of jewelry was taken up, and it seemed to be the general opinion that under present conditions these advances should soon be made. As one manufacturer pointed out, many of the prices quoted now were made two or three years ago, and some of them early last Spring, when the conditions were entirely different from the present—when platinum was $1.10 per dwt. instead of $1.90 as at present, when certain precious stones were worth $3 and to-day are worth $6, when certain workmen are getting $20 a week who to-day are getting $35, and when silver was 64 cents per ounce when to-day it is over 71 cents.

In order that the retailer may escape the uncomfortable position that the manufacturer finds himself in to-day, he must begin to educate his customers up to the fact that the market is rising on almost every line that he handles, and that the purchaser of to-day will have a decided advantage in price over the purchaser of the same article a month or six months hence. He must teach the maxim, "He buys cheap who buys quickly."

BUYERS OF DIAMONDS



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and get your customers to put their money in DIAMONDS—no better investment to-day.

Prices in the Diamond market are advancing, but OUR PRICES HAVE NOT BEEN ADVANCED in some time. We still have a large collection of superb Diamonds which we bought a considerable time ago at lower prices than prevail to-day.

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Chas. Wathen & Co., Denver.
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T. R. J. Ayres & Sons, Keokuk, Ia.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

BUFFALO, N. Y., H. L. Schutt (Schutt & Peterson), Victoria.
CHICAGO, R. Wathier (J. P. Wathier Co.), Astor House.
CINCINNATI, O., O. Keck (Herman Keck Mfg. Co.), Astor House.
CLEVELAND, O., A. W. Sampliner, Hoffman.
FREELAND, PA., W. L. Butterwick, Broadway Central.
LITTLE FALLS, N. Y., Myron Du Bois, Astor House.
MILWAUKEE, WIS., F. P. Wilde, Gerard.
NEW HAVEN, CONN., W. S. Wells (Wells & Gunde), Murray Hill.
PHILADELPHIA, PA., C. L. Beckley (Gimbel Bros.), St. Denis.
PITTSBURG, PA., C. F. Niemann (Graf & Niemann), Navarre.
ROCHESTER, N. Y., J. C. Wilson (J. C. Wilson Co.), Victoria.
ROXBURY, MASS., S. G. Brooks (S. G. Brooks & Son), Astor House.
SYRACUSE, N. Y., Miss K. Sullivan (E. W. Edwards & Son), Victoria.
TOLEDO, O., Miss W. L. Jarns (Lion Dry Goods Co.), 214 Church St.
WASHINGTON, PA., T. H. McNary, Hoffman.

New Orleans, La.

TRADE CONDITIONS.

Business conditions in New Orleans are reported by jewelers to be very good, with a promise of an early increase in trade. Most of the dealers, anticipating a brisk Fall and Winter season, after a prosperous Summer, have made large purchases of holiday stock.

L. Mayer has opened a jewelry store in Poydras St., between Carondelet and St. Charles St.

The Robbert Optical Co. has recently had a large display sign made for the front of its building in Carondelet St.

William Crago, 1619 Dryades St., expects soon to enlarge his establishment and add thereto an optical department.

The handsome diamond bracelet presented to Miss Theresa Lafarno by the Crescent City Charity Association was supplied by Eugene Barbier, 308 Royal St.

The Weinfurter Jewelry Palace is undergoing very extensive repairs, and the entire front of the building is being remodeled and painted in cherry. Next Saturday Mr. Weinfurter will celebrate his 36th anniversary in business.

A. M. Hill, 635 Canal St., who is now selling out his stock, intending to retire from business, confessed judgment in the Civil District Court, a few days ago, on a suit brought by Jonas & Brod, on a promissory note, dated December, 1905. The amount involved was $409, less $136, previously paid.

Coleman E. Adler has filed a suit in the Civil District Court against Joseph Buddecke, one of his former customers, to recover the purchase of a gold scarf crest, watch and a diamond ring, amounting in value to $169.25. Buddecke paid $50 on the debt, bring the amount to $119.25. The debt has been standing since July, 1903.

O. D. Bowlby, Lensburg, Man., has not opened his store after having been confined to his home by a severe illness.

New York Notes.

A judgment for $113 obtained last December by Tiffany & Co. in a suit against Albert Lee was last week satisfied.

A report that Dr. George F. Kunz, of Tiffany & Co., had organized an expedition to search for diamonds in Canada is denied.

The James E. Blake Co., 37 Maiden Lane, has moved into larger quarters, going from the ninth to the seventh floor of the same building.

Congratulations on his 82d birthday were received last Friday from a host of friends by John E. Shepard, who counts 65 years of activity in the Maiden Lane district.

In one of the several evening classes of the Manhattan Trade School opened last week at 209 E. 23d St., girls and young women are taught to make boxes for jewelry and silverware.

Rose Swartz, a servant girl, employed by Oliver M. Farrand, 3 Maiden Lane, was badly beaten Monday afternoon by a strange man whom she refused admittance to the home of Mr. Farrand, 238 W. 113th St.

From Butte, Mont., comes word that B. Hirschfield, 65 years old, who said that he was a jewelry salesman of New York, had been struck by a cab, and that his injuries will confine him to the hotel for several days.

Wilson Bryant, who was formerly with Tamerden & Foster, and more recently in business in Saratoga, has opened a store at 390 Fifth Ave. Clarence Block, until recently with J. W. Block, 9 Maiden Lane, is with Mr. Bryant.

General Appraiser W. S. Sharretts, who passes on most of the jewelry cases brought on appeal before the Board of United States General Appraisers, is passing a vacation at his old home in Baltimore, Md., and will resume his duties here early in December.

Brooches and chains, imported by Cohn & Rosenberger were held last week by the Board of United States General Appraisers to be dutiable at 60 per cent. as jewelry. A quantity of buckles, clasps and muff chains was held to be dutiable at 45 per cent. as manufactures of metal.

A quantity of diamonds, semi-precious stones and pearl-handled knives were taken last week from Otto Graf, who said that he was a jeweler at Indianapolis, Ind., and who was a passenger on the *Friedrich der Grosse*. The customs officers say that he failed to declare the property.

At the sale last Thursday of jewelry belonging to the estate of Hyman Gattle, bankrupt dealer, formerly of 65 Nassau St., the highest bid was received from the Brooklyn Purchasing Syndicate and its offer was accepted. The jewelry, consisting of rings and pendants, was tied up until recently by litigation.

A 16-story office building is to be erected on the triangle bounded by Maiden Lane, William and Liberty Sts. by the German Insurance Co., which recently bought the lot at the easterly angle and now owns the entire plot except the site of the Wolfe building on William St. The new structure is to be ready for occupancy by May, 1908.

Eisenmann Bros., importers of pearls and precious stones, formerly of 21 Maiden Lane, have moved to 452 Fifth Ave., where they occupy commodious quarters on the second floor. Excellent light is afforded by several large windows facing the new public library. The rooms are finished in black walnut and, with the carefully selected furniture, present an attractive appearance.

When a pearl dealer reads the stories which are being printed these days in the daily papers of the finding of valuable gems by people eating clams or oysters in various restaurants, he generally smiles. The dealers say that the stories are usually designed either to advertise the restaurant or the finder of the supposed gem, who is not uncommonly an actor or actress. It is also said that these stories help the oyster business.

Detectives arrested last Friday a 22 year-old laborer, Morris Bleischer, of 268 Ave. B, on the charge of being one of the four men who tried to rob the apartment of Michael Megurowsky, a dealer at 140 Henry St., as was told in last week's issue. The prisoner is also accused of trying to shoot one of the detectives at the time that the arrest was made. This is the second arrest made in the case, the first being that of Harry J. Troubig, who has been held in $5,000 bail.

Tariff revision was the subject of an elaborate address delivered last night by James W. Van Cleave, the president of the National Association of Manufacturers, which has its offices at 170 Broadway, New York. He spoke before the Home Market Club, Boston, Mass. The speaker advocated the creation by the present Congress of a tariff commission and a pledge in the Republican platform of 1908 to revise the tariff directly after the next President is inaugurated.

Herman Bach, a retailer at 1538 Broadway, recently had on exhibition a snuff box of unusual workmanship and design, which was presented, it is said, by his majesty Emperor Wilhelm I. of Germany to Count Edward Von Taaffe, Prime Minister of Austria. This snuff box, wrought of 18 karat gold, is enameled in blue and studded with diamonds. The imperial coat of arms is handsomely hand chased. The box, which is about four inches long by three wide, was brought from Germany by a friend of Mr. Bach.

Reports which have been circulating in the last few days in the Maiden Lane district as to the purchase of a watch case company are denied with emphasis. The rumor, the origin of which could not be traced, was to the effect that the Waltham Watch Co. had bought the Roy Watch Case Co. A representative of the Waltham Watch Co. said that there is absolutely no truth in the report, and that the company has had no plant of the kind under consideration. Albert L. Stearns, the president of the Roy Watch Case Co., said that the rumor was false and that the company is not to be sold to anyone. He said that there has been no change in the management, and that there have been no negotiations looking to any sale or any change.

Following the announcement made last week by the Waltham Watch Co., of semi-annual dividends at the rate of six per cent. on preferred and three per cent. on common stock, many favorable comments on the prosperous condition and conservative management of the company were published in the commercial and financial papers of New York. It has been given out that the company is now turning out 3,000 watch movements a day, and that this number will shortly be increased and extensions to the Waltham plant are nearing completion. The cost of the extensions is to be met by the sale of a portion of the $1,000,000 of preferred stock held in the treasury. It is said that the company is now earning nearly 8 per cent. on the common stock.

Stories of a watch, said to have been owned by Marie Antoinette, have been published in the last week in the daily papers, several of which treated the subject in a humorous manner, indicating a lack of belief in details. The watch, set in a golden lyre and ornamented with pearl designs, was shown to reporters in the office of Bytton Bros., 63 Park Row. Freitas de Branco, of Funchal, Island of Madeira, came to New York several weeks ago, it was said, in search of the timepiece, which had been stolen 14 years ago from his family. According to one account he got the watch from a longshoreman in Brooklyn, who had been a servant of the family and came to New York about the time that the keepsake disappeared. Another report was that the watch was found in a Canal St. pawnshop.

Invoice values of the silver belts, buckles, girdles and cloak clasps, which were imported recently by Tiffany & Co., and about which a question has arisen as to whether or not they are to be classified as jewelry for customs purposes, range from $16 to $200. The same company some time ago brought in a quantity of costly hand bags, which, after a contest in the courts, were finally classified as manufactures of metal dutiable at 45 per cent. D. Macon Webster, counsel for the company, will claim, when the case concerning the later imports is argued early next month before the Board of United States General Appraisers, that these articles are no more to be considered jewelry than were the hand clasps. The Government will claim that silver articles now in question are personal ornaments, of the character of jewelry, and are therefore dutiable at 60 per cent.

About 600 people were present at the fourth annual entertainment and reception given Saturday evening last in the Yorkville Casino, 210 E. 86th St., by the Julius King Optical Co. Social Club. Besides the members and their families there were present representatives from other optical and jewelry companies. The club comprises both office and factory forces, and both were represented on the programme of the entertainment given in the early part of the evening. H. L. Warren, the president, delivered the opening address and then followed many numbers, including vocal selections by W. Comer; recitation, E. Grady; comic songs, M. J. Hayes; selections by King's double quartette, W. Comer, C. P. Holker, F. Wexler, E. Atzert, B. Daly, E. H. Madlener, C. Wexler, and A. A. Pabst. The final turn was a one-act farce, "Wanted, a Confidential Clerk," in which parts were taken by P. McCarron, E. Atzert, A. A. Pabst, B. Daly, F. Wexler and J. H. Field. Twenty-four dancing numbers followed, and the evening passed most enjoyable for all. Following is a list of the officers: H. L. Warren, presi-

(*New York Notes continued on page 79.*)

IN THE HEART OF THE JEWELRY DISTRICT.

Guardian Trust Company,

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Capital and Surplus - Over $1,000,000

Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

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GEORGE W. FAIRCHILD, Vice-President. LATHROP C. HAYNES, Secretary.
CHARLES L. ROBINSON, Vice-President. ALFRED M. BARRETT, Asst. Sec'y.

Prominent Jewelers Among our Directors: LUDWIG NISSEN. A. K. SLOAN. LEOPOLD STERN.

THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,100,000.00.

ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS - - - - Cashier.
JOHN H. CARR - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

H. P. DOREMUS, Cashier W. H. STRAWN, Ass't Cashier

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,100,000. Deposits over Fourteen Millions

Offers a favorable market for short and long time jewelry and diamond paper

THE MERCANTILE NATIONAL BANK

OF THE CITY OF NEW YORK

195 BROADWAY

Capital
$3,000,000

Founded 1850

Surplus
$3,000,000

OFFICERS

FREDERICK B. SCHENCK, President.
MILES M. O'BRIEN, Vice-President.
WILLIAM H. TAYLOR, Vice-President.

JAMES V. LOTT, Cashier.
EMIL KLEIN, Assistant Cashier.
ALFRED W. DAY, Assistant Cashier.

STATEMENT AT CLOSE OF BUSINESS, SEPTEMBER 4th, 1906

RESOURCES		LIABILITIES	
Loans and Discounts	$18,059,467.54	Capital Stock	$3,000,000.00
U. S. Bonds	1,758,212.50	Surplus and Undiv. Profits	4,648,663.78
Bonds to Secure U. S. Deposits	310,000.00	Reserve for Taxes	46,370.19
Furniture and Fixtures	87,495.36	Bank Notes	1,542,500.00
Real Estate and Securities	2,173,398.60	Deposits	22,016,823.77
Due from Banks and Bankers	1,771,648.37	U. S. Bond Account	105,000.00
Cash	7,199,135.37		
	$31,359,357.74		$31,359,357.74

DIRECTORS

CHARLES P. ARMSTRONG
WILLIAM BALLIN
WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
WILLIAM J. CURTIS
FREDERICK L. ELDRIDGE
EDWIN GOULD
EDWARD T. JEFFERY
JOHN F. KEHOE
EMANUEL LEHMAN
SETH M. MILLIKEN
CHARLES W. MORSE
HARRY F. MORSE
BENJAMIN NICOLL
MILES M. O'BRIEN
AUGUSTUS G. PAINE
DICK S. RAMSAY
ADOLPH RUSCH
GEORGE H. SARGENT
WILLIAM SKINNER
ABRAHAM STERN
WILLIAM H. TAYLOR
ERNST THALMANN
EDWARD R. THOMAS
ROBERT M. THOMPSON
WARNER VAN NORDEN
ISAAC WALLACH
JOHN SKELTON WILLIAMS
RICHARD YOUNG
FREDERICK B. SCHENCK

Ho, for the Holidays!

STOCK GREATLY ENLARGED

MOST ATTRACTIVE DISPLAYS

ALL GOODS GUARANTEED

IT IS A POINT with us not only to meet the usual and ordinary demands of trade, but also to make *unusual* and *extraordinary* provision for *special occasions*. Such a special occasion is afforded by the "*Holiday Season.*" Every department shows that we have risen to the occasion.

Every line is unusually complete—glowing with the most attractive goods. Every line has had as close, individual attention as if it constituted the whole business. Foresight in buying enables us to quote

THE LOWEST PRICES.

DIAMONDS, WATCHES, JEWELRY, SILVERWARE, CUT GLASS, NOVELTIES, ETC.

OUR NON-RETAILING POLICY MEANS FIDELITY TO THE TRADE

D. C. PERCIVAL & CO., Inc.

Manufacturers and Jobbers. Complete Material Department

373 WASHINGTON STREET, - - - - - BOSTON, MASS.

New York Notes.

(Continued from page 75.)

lent; E. H. Madlenger, vice-president; R . Brown, treasurer; A. M. Bossong, secretary; M. M. Cohen, sergeant-at-arms.

The Adolph Levy Co., 996 Broadway, Brooklyn, has added a line of jewelry to its optical and surgical lines.

Morris Rosenbaum, of Rosenbaum & Adler, returned last week on the *Kaiser Wilhelm II.*, after a trip to Paris, Amsterdam and Antwerp.

Harry Z. Oppenheimer, of H. Z. & H. Oppenheimer, and Mrs. Oppenheimer, were among the passengers sailing yesterday on the *Kaiser Wilhelm II.*

Leopold H. Herzfelder, with David Mayer, will be married to-day in the Hotel Knickerbocker, the bride being Miss Kathryn Appelbaum. Mr. Herzfelder and his bride will sail to-morrow on the *Amerika* for a European trip.

Charles M. Pope, who was arrested in September on a charge of converting jewelry valued at $1,200 obtained on memorandum from Frederick Keim, 258 Fifth Ave., was recently sent to Bloomingdale, having been declared insane.

R. V. Hurd, a retail jeweler at 126 W. 43d St., was notified last Friday of the arrest of Walter J. O'Neill, also known as O'Heill, who was formerly a clerk in the jeweler's employ, and who is accused of stealing, in July last, jewelry to the value of $3,100. The property, including diamond rings, set with rubies, pearls and emeralds, was entrusted to the young man to deliver to E. B. Hayden, 75 Nassau St., for the purpose of making repairs. The clerk disappeared with the jewelry, it is charged, and also with $150, which he collected on Mr. Hurd's account from the United States Assay Office. Since then the police have been looking for him. It is said that O'Neill left the city for a time, but recently returned to Brooklyn and obtained employment as an orderly in the Beth Israel Hospital. He did not remain long in that institution. Two detectives recognized the young man on the east side last Friday and arrested him after a lively chase. He was held Saturday morning in the Jefferson Market Court in $2,000 bail on a charge of grand larceny to await the action of the Grand Jury.

Newark.

John E. Le Comber died Nov. 12 at his home, 501 Bloomfield Ave., Bloomfield.

O. A. Bohm, who for 16 years had been employed by Chas. Hartdegen & Co., has bought the business of E. W. Price, South Orange, N. J.

A verdict of $112 was awarded recently in the Second District Court to John Burak, a jeweler, who brought suit for damages after he had been bitten by a bulldog belonging to William F. Jackson.

Creditors of Joseph B. Ludwig, Paterson, who was, Nov. 5, adjudicated a bankrupt, will hold their first meeting Friday at 11 A. M. in the District Court room, City Hall Building, in that city. The schedules indicate total liabilities of $6,398 and no assets.

Druggists and others in Trenton who have been sued on notes and drafts given for cases of cheap jewelry installed in their stores by the Lyons Taylor Co., of Iowa, are vigorously defending the cases. An attorney representing the defendants is trying to arrange for the cross-examination of witnesses in Iowa. The defendants claim that they did not understand the character of the contracts which they are said to have made.

News Gleanings.

The Denver Mfg. Jewelers' Association held its regular meeting, Nov. 15, in Denver, Colo.

I. W. Siles has purchased the jewelry business of E. L. Smart, in Socorro, N. Mex.

Frank J. Flannery, Newnan, Ga., has moved to 1 E. Broad St., adjoining the new bank building.

The stock and fixtures of Henry L. Prill, Bradford, N. Y., were disposed of at auction, recently.

Meyer A. Lesser, Fort Worth, Tex., has moved from 1200 to 611 Main St. The new quarters have been entirely renovated and remodeled for his use.

J. Nielsen, formerly of 1124 Polk St., San Francisco, Cal., has opened a new store at Palo Alto, Cal., to which point he has removed with his family.

J. Ramser, Rock Island, Ill., for some time watch inspector for the C. R. I. & T. Railway, has also been appointed inspector for the C. B. & Q. Railroad.

C. M. Hunnicutt, Rockville, Ind., on Friday suffered a loss of $1,000 by a fire which broke out in the building occupied by him, causing a total loss to the town of about $28,000.

The retail jewelry store of Robert M. Hutcherson, Greenville, Tex., was destroyed by fire last Wednesday. The loss is estimated at $6,000. The insurance amounted to $3,000.

The regular monthly meeting of the Milwaukee Jewelers' Club was held last Wednesday evening at the Republican House, Milwaukee, Wis. The Club now has an active membership of 65 and is growing.

N. F. Babb, Stratford, Ont., and A. Gillies, an employe, were charged with the retention of a gold ring, last week, by Bella Bell, of Shakespeare, Ont., who claimed that a gold ring she took to be made over was not returned to her. Mr. Babb was, yesterday, discharged by the magistrate, the case against Gillies being held over.

Albert Swink has announced his intention of engaging in business in Quincy, Ill., about Dec. 7. Mr. Swink formerly conducted a store at 620 Hampshire St., at that place, and sold out to Arthur F. Odell, agreeing at the time not to re-engage in business until the expiration of the year. It is alleged that Mr. Odell objected strenuously when Swink, about a month ago, opened a repairing shop at 616 Hampshire St., on the ground that Swink was violating the agreement made at the time he sold his business. The repair shop was consequently closed.

The monthly meeting of the Rochester Optical Society was recently held in the office of Clark & Bowen, Rochester, N. Y., with 20 members present. Mr. Doane gave a lecture on the external disease of the eyes. Mr. Benedict made a motion that a rising vote of thanks be extended to the doctor for his trouble, which was seconded by Mr. Arrington and carried unanimously. After the lecture the minutes of the last meeting were read and approved. Mr. Bissell suggested that the name of the society be changed to the Rochester Optometrical Society. The suggestion will be acted upon at the next meeting, Dec. 11, 1906. Mr. Bissell then made a motion that Mr. Sweeting act as secretary *pro tem* the balance of the meeting, which motion was carried.

Another step was taken recently in the law suit of Sherman R. Miller, Detroit, Mich., against the Williams Bros. Mfg. Co., of Naubuc, when Attorney William W. Hyde argued the plaintiff's motion for an order requiring the defendant to separate defenses. In the complaint it is alleged that the company agreed to sell nickel plated silverware of which 25 per cent. should be silver and that only 18 per cent. was silver. Between May 1, 1902, and Feb. 1, 1905, the amount of the silverware sold was $165,255, and the difference in the percentage of silver amounted to $5,763.95. Suit was brought on the ground of breach of claim of warrantee. Attorney Harrison B. Freeman argued that the goods delivered were equal to the samples and that it was impracticable to separate the company's defense.

Boston.

August Sweetland, of the house of C. W. Sweetland, has been on a business trip in Maine.

Wolf Abrams, father of Mark Abrams, bookkeeper for Gordon & Burgin, died on Thursday last.

George T. Geer, watchmaker, 387 Washington St., has gone out of business owing to foreclosure, and removed to Denver, Colo.

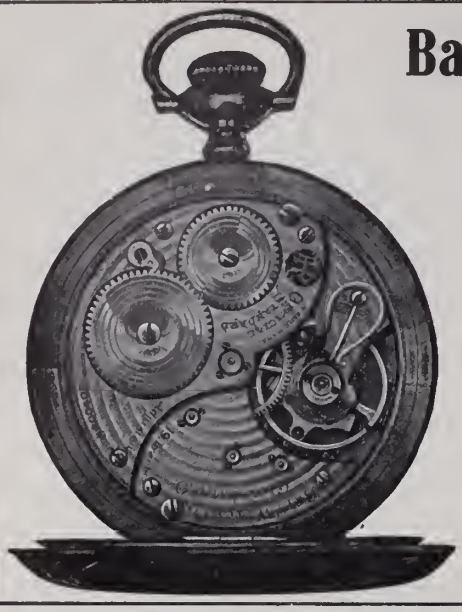
Ezra Charles Fitch, son of Ezra C. Fitch, president of the Waltham Watch Co., was married Nov. 16 to Miss Ethel Tucker, of Boston. They will reside in Montreal, where Mr. Fitch is connected with the Montreal office of the company.

The certificate of incorporation of Baldwin & Whitcomb, to deal in jewelry in this city has been filed. The capital is $10,000 and the officers are: President, C. G. Whitcomb, Holbrook; treasurer, W. H. Baldwin, Roslindale.

Buyers in town during the week included: A. Vincent, Jr., Lewiston, Me.; J. F. Burgess, Camden, Me.; Henry Lemay, Manchester, N. H.; L. P. Austin, Barre, Vt.; J. G. Sterns, Souris, P. E. I.; F. Metz, Fitchburg, Mass.; E. F. Welch, Westboro, Mass.

Ex-Alderman Frederick S. Perkins, who died at his home in Waltham early last week, was an old employe of the Waltham Watch Co. Mr. Perkins was born in Gloucester 50 years ago. He came to Waltham about 25 years ago, and had been employed at the watch factory nearly all of the time.

E. V. Roddin & Co., Chicago, have finished mailing out the very large edition of their catalogue for this year. From a typographical standpoint, or in any other respect, it is well nigh perfect and replete with good illustrations.



Ball's Official Standard R. R. Watches

WHAT WOULD YOU GIVE FOR A LIFELONG CUSTOMER?

Try this plan:
Sell your next watch customer a "Ball."
Its reliable performance will convince him you are a dealer to be depended on—he'll keep coming back for other things.
The watch will win you his business and friendship for always.

Write for booklet, and watch this space.

We want to add a lot of new friends to the Ball family of railroad watch dealers.

THE WEBB C. BALL WATCH CO.

CLEVELAND
Ball Building

CHICAGO
804-6-8 Railway Exchange

ESTABLISHED 1854. INCORPORATED 189

JUERGENS & ANDERSEN CO.,
DIAMONDS
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht, Amsterdam, Holland.

THE HERMAN KECK MFG. CO.

Cutters of DIAMONDS.

17-19-21-23 West Fourth Street, CINCINNATI, O.

RUDOLPH NOEL PHILIP NO

RUDOLPH NOEL & CO.

IMPORTERS OF

Fine Blue and Fancy Colored MONTANA SAPPHIRES in all Sizes

2 Tulp Straat, AMSTERDAM **'Phone 1902 John** **37-39 Maiden Lane, NEW YO**

CHICAGO AND WEST

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

VOL. LIII. CHICAGO, WEDNESDAY, NOVEMBER 21, 1906. No. 16.

Chicago Notes.

C M McFatridge was in the city recently buying the opening stock for his store at Moravia, Ia.

A H. Frandsen, Monmouth, Ill., has been pending some time here taking a special ourse in optics.

L H. Vehon, with Lewis Finkelstein, Minneapolis, made a brief business visit to his city last week.

Edward Lehman, of the Edward Lehman ewelry Co., Denver, Colo., was here for a ew days last week.

C. L. Caligan and A. Ellbogen, with Sprochnle & Co., have left for their final rips for the season.

R. T. Kleckner, of the Chicago office of he Theo. W. Foster & Bro. Co., is in from his last trip for the season.

C. A. Rouse, after an absence from busiess for over a year, has returned to the ales force of L. H. Schafer & Co.

Seth E. Thomas, of the Seth Thomas Clock Co., Thomaston, Conn., visited the Chicago office for a few days recently.

William A. Fay and Fred R. Sheridan re making a trip to Milwaukee. This will ractically close their work for the season.

W. C. Schreiter, who has opened a new tore at La Crosse, Wis., was in this city everal days recently, selecting his stock.

Harry Smith, of the Geneva Optical Co., as returned from a trip to Iowa and leaves his week for his final trip for the season.

Frederick Laue, retail jeweler at 2416 Kensington Ave., has removed to his fine ew store on Michigan Ave., near 115th St.

The Seth Thomas Clock Co. will soon rect a four-dial street clock for David oldman, Milwaukee, in front of his new ore.

Bernard Weinstein, 533 S. Halstead St., ft the hospital last week, where he had en confined with a severe attack of heumatism.

E. C. Jacob, in the Columbus Memorial uilding, has opened a jewelry store at Mcenry, Ill., which he will conduct as a anch enterprise.

A. Hirsch, of A. Hirsch & Co., has reurned from a five weeks' trip in the east. uring this time he visited Atlantic City, hiladelphia and Washington.

The suit of the International Silver Co. . Lyons will come up for hearing this week, as will also the suit of Samuel Lyons *vs.* the International Silver Co.

Izri W. Lederer, of the S. & B. Lederer Co., Providence, R. I., stopped at the Chicago office last week for a few days on his return from a trip to the Coast.

E. J. Wiggins, manager for J. F. Dailey & Co., 68 E. Washington St., will leave that concern Dec. 1 to open a jewelry store of his own at 410 E. 63d St., this city.

C. Berstock, formerly with Wieboldt & Co., and Emil Noel, formerly at Seattle, have arranged to represent F. W. H. Schmidt in Wisconsin and Illinois, respectively.

Ernest L. Dayton, son of E. A. Dayton, wholesale jeweler here, has taken a position with Edward Lehman Co., Denver, Colo., to take charge of the material department.

J. A. Sommer, who was formerly in the jewelry business at Hinsdale, a suburb of Chicago, has now returned from an extended trip to Denmark and will reopen a jewelry store in the same village during the coming week.

A. L. Wiffin, who recently embarked in business for himself at Ritzville, Wash., writes that business is good in that town. The style of the firm is A. L. Wiffin & Co., successors to William Weiand.

Harry H. Morris, said to be a diamond broker, has been held for the Federal Grand Jury in $4,000 bail to stand trial at Springfield, on the charge of sending improper letters through the United States mails to a young woman in White Water, Wis.

Charles H. Hulburd, of the Elgin National Watch Co., is named in the suit for $50,000 damages recently instituted in the Circuit Court by Mrs. Cora McElheny, of 281 N. State St., who seeks to recover for injuries received last September, having been struck by Mr. Hulburd's automobile while it was in charge of his chauffeur, Herbert Patterson. Mr. Hulburd was in Europe at the time and knows nothing about the occurrence. He claims he is in no way responsible.

The plant of the American Cutlery Co., 189-203 Mather St., was destroyed by fire on the night of Nov. 14. The damage to the company is roundly estimated at $500,000. The warehouse of the company was filled with goods, which were to have been shipped out by the following week to fill orders. More than 400 persons employed by the company will be thrown out of work. The burned building, which was very old, will be replaced by new ones as soon as possible.

The robber apprehended by the police in the recent Hagaman robbery, gives his real name as William Campau, claiming to be a member of the great Campau family, of Detroit, and nephew of Daniel J. Campau. He claims to have attempted many occupations and failed in all of them, and that dire want urged him to commit the robbery. He has been held to the Criminal Court in bonds of $5,000. Mr. Hagaman, in his testimony before the justice, said that he was firm in the belief that Campau and his companion entered the store for the purpose of robbing him, and that they were not prompted or hired to make the attack on him.

Among the buyers in the city during the past week are the following: J. E. Wuersten, Montpelier, Ind.; S. N. Jenkins, Richmond, Ind.; Wayne Bigwood, of John M. Bigwood, Terre Haute, Ind.; A. H. Richards, El Paso, Tex.; J. D. Jenkins, of Jenkins & Salzman, El Paso, Ill.; N. A. Hueman, W. McHenry, Ill.; J. L. Bonar, Morris, Ill.; Jay B. Johnson, Goodland, Ind.; Mr. Snyder, Fairfield, Ia.; Crowley E. Cole, Atlantic, Ia.; C. H. Lovell, W. Chicago, Ill.; C. E. Hodgen, Kokomo, Ind.; Wm. Hellberg, Marshalltown, Ia.; H. W. Butzine, Port Washington, Wis.; George B. Stager and wife, Winona, Minn.; Fred P. Beswick, Racine, Wis.; Ernest Eimar, Muskegon, Mich.; David M. Rinaldo, Hot Springs, Ark.; Andrew E. Rush, McComb, Ill.; E. N. Canada, Winchester, Ind.

Charles Moe, inventor of the diamond gauge, is placing on the market another invention which has caused universal praise among jewelers in Chicago. This invention is an adjustable display ring for showing loose diamonds and precious stones. Any stone from ⅜s carat to 4 carats can be displayed so as to give a prospective customer an idea how the stone will look when mounted. They are made in Tiffany style mountings from specially alloyed spring gold, and are made in sizes from 7 to 9.

L. A. EPPENSTEIN & CO.

133 Wabash Ave.
CHICAGO, ILL.

UNUSUAL STYLES OF WATCHES

are illustrated in

The Fifth Edition of Our Catalogue,

entitled

"THE MONEY SAVER."

Prominent among these are the

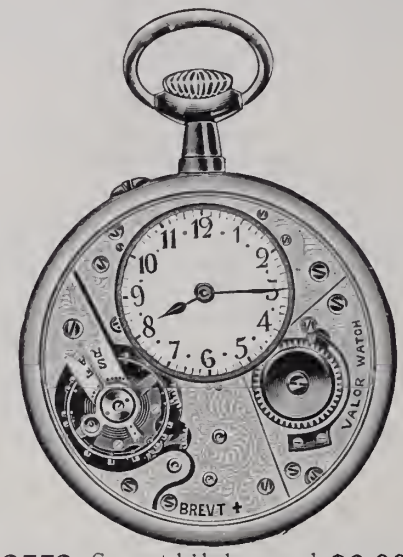
OCTAGON SQUARE
TRIANGLE AUTOMATIC
ALARM VISIBLE BALANCE
PENDULUM 8-DAY
and 10-DAY WATCHES

Write for a copy of this book.

L. A. EPPENSTEIN & CO.

133 Wabash Ave.
CHICAGO, ILL.

Pendulum Exposed Movement Square and Eight-Day Watches



2552 Gun metal black, exposed movement **$6.00**
2553 Silver plain exposed movement **8.50**

A novel feature in watchmaking is shown by the reverse position of the movement. All parts are clearly visible through the crystal. The dial surface only covers a small portion. Every visible part is handsomely engraved on a gilt background. An attractive novelty combined with excellent timekeeping qualities. Gold reflecting rim surrounding the bezel.



2351 Pendulum gun metal black **$7.50**

The interior construction is the same as any high grade movement. The visible gold pendulum attachment aims to imitate accurately the motion of a clock. The dials are handsomely decorated in colored design, arranged to produce a clock effect. The cases are bassine shape, thin metal, solid back. Silver bezel reflector, silver bow and crown, beveled pendant.



2554 Gun metal black, square **$9.00**

The demand for the unusual prompts us to place on the market square gun metal thin model gent's watches. The Anchor movements are high grade, guaranteed strictly reliable timekeepers, equipped with ivory dials and raised colored enameled figures, gold hands. The cases are extremely thin bassine edges, beveled backs and corners. This style should appeal particularly to those who are always seeking individuality.



2548—$5.75 Gun Metal, 8-day.
2549—$6.75 Silver, Plain and E. T., 8-day.
2550—$6.75 Gold Filled, plain or E. T.

Eight-day watches, made in gun metal, silver and gold filled. The movements are anchor, bridge model, fully guaranteed accurate timekeepers, will run eight days with one winding, visible balance arrangement supported on a highly polished, heavily gilded bridge system, embossed gold and silver metal dial, decorated with colored enameled designs, black hands. Eight-day movements should especially appeal to those WHO FREQUENTLY FORGET TO WIND THEIR WATCHES. Black gun metal cases, half bassine, silver bow and crown, silver reflector on bezel, silver and gold filled cases, plain, engine turned or top and bottom engraved.

ALL QUOTATIONS SUBJECT TO 6 PER CENT. DISCOUNT ONLY

San Francisco.

D. Landa has just returned from a five months' pleasure trip to Europe.

E. A. Fano has opened an attractive store on Fillmore St., between Eddy and Golden Gate Ave.

W. Hill came in from Lodi, Cal., early last week, to do some buying for his Christmas trade.

T. Lundy is now displaying a fine line of field and opera glasses at his store on Market St., near 3d St.

P. J. Gillins, a member of the Stockton trade, is now in San Francisco looking at various sample lines.

J. B. Whitney & Co. report the arrival of their Fall and Winter shipments of clocks, in which the campaign is about to begin.

Art. Kocher, of Rudolph Kocher & Son, San Jose, Cal., was in this city in the early part of the week visiting the jobbing houses.

Rapid progress is being made on the reconstruction of the old Shreve building, and the bulk of the damaged stone and masonry has been removed.

Charles Bianstad, who has been with Sanmersmith & Field on Van Ness Ave., has resigned his position and may decide to quit the trade entirely.

A. Behrend, the jeweler who was assaulted and robbed in his store last week, by the notorious robber and murderer, Siemon, is slowly recovering from his injuries.

S. H. Collins has decided to return to the jewelry trade in view of the fine prospects for the holiday season. He has opened with a complete line at the corner of Sacramento and Fillmore Sts.

The business houses handling men's and women's clothing in this city seem to have taken quite a fancy to the handling of jewelry specialties, and a number of them have recently taken up one or more lines on a fairly extensive scale.

J. C. Kruger, Denver, Colo., has been placed in charge of the material department of Nordman Bros.' extensive establishment at 717 Market St. This company's large shipments of holiday goods are arriving en masse and are cramping the concern somewhat for room.

Work was begun this week on the proposed new jewelers' building, in which most of the wholesale jewelers of the city will be located. So far the work is chiefly preliminary, as the lot is covered with debris, and it will take some time to prepare the ground for the foundation.

The Elgin National Watch Co. has leased three rooms in the newly reconstructed Mutual Bank building and will hereafter have their headquarters there. A reception room, shipping room and a private office have been fitted up, the fittings being of oak throughout. John J. Morse, manager of the company in this city, says that the prospects for trade in San Francisco and throughout the coast are excellent.

The Alphonse Judis Co. has rented one-half of the fourth floor of the Mutual Bank building and is now partially moved in and are doing business there. Mr. Judis is determined to make this store one of the handsomest and best equipped wholesale houses in this city. The wooden fixtures are entirely of oak, and the equipment includes a number of large new safes. Alphonse Judis has been ill, and although he is not yet able to return to work, he is nevertheless much improved.

J. S. Lehrberger & Co., who have been in Oakland, Cal., since the big fire, have returned to this city once more, and have taken offices and salesrooms on the fifth floor of the Mutual Bank building, at 704 Market St. The interior walls of this floor have been removed to accommodate the company, and heavy oak fixtures are now being installed. The company's complete jobbing stock will be in place by the end of the week. The office force will consist of six men for the present.

Kansas City

H. C. Kionka, of Kionka & Wagner, is expected in this city this week.

A. A. Marvin, Blue Rapids, Kans., was here last week on his way to St. Louis.

R. N. Eaton, of Eaton & Pease, is out in the country this week, on a duck hunt.

J. H. Gentry has just enrolled as a pupil at the Kansas City Polytechnic Institute.

Kansas City jobbers have just received another notice of an advance in watch glass.

L. Edelsteine, watchmaker, left last week for Columbus, Nebr., where he will take a position.

The Woodstock-Hoefer Watch & Jewelry Co. has begun working nights, owing to the rush of orders.

E. Mishkind, Sioux City, Ia., has just been added to the working force of the Meyer Jewelry Co.

E. O. Girard, formerly with the Woodstock-Hoefer Watch & Jewelry Co., has resigned and gone to Chicago.

Arnold Buchmann, Clay Center, Kans., stopped off in this city a couple of days last week, while on a trip to St. Louis.

C. O. Detterich, who covers Missouri and Arkansas for the Edwards & Sloane Jewelry Co., paid the house a visit last week.

J. D. Webb was in Kansas City last week buying an opening stock of jewelry for a store which he is opening in Smithville, Mo.

Courtney Clifton, who had been with the Meyer Jewelry Co. for some time, has resigned and taken a position with A. C. Hahn.

Leslie Burland, of the material department of the Meyer Jewelry Co., has gone out on the road for that firm, and is making a Kansas trip.

Mr. Levin, St. Joseph, Mo., has decided to open a new store in this city, at 8th and Walnut Sts., about the first of the year. It will be in charge of his son, Ed. Levin.

The Hassig & Krieke Watch & Jewelry Co. has begun to operate its factory both day and night, and there is every indication that night work will continue for the balance of the season.

The following out-of-town jewelers called on the local jobbers during the past week: H. E. Tucker, Higginsville, Mo.; Otto Burklund, Osawatomie, Kans.; Walter Sperling, Seneca, Kans.; J. A. Anderson, Stromsburg, Nebr.; Mrs. J. H. Whiteside, Liberty, Mo.; A. A. Marvin, Blue Rapids, Kans.; C. L. Dockhorn, Oskaloosa, Kans.; J. P. Whitaker, of J. P. Whitaker & Co., Ottawa, Kans.; George Baer, Lee's Summit, Mo.; Mr. Brown, of the Brown Pharmacy, Bosworth, Mo.; S. Leibowitz, St. Joseph, Mo.

Cincinnati.

Hugo Lindenberg, of Lindenberg & Fox, is arranging to go on an extended southern trip this week.

Joseph Phillips, president of the Sterling Glass Co., is in the east, making arrangements by which the company expects to extend the capacity of the business very extensively.

Joe Mesch and W. F. Willman, for some years traveling salesmen for S. & H. Gilsey, have opened a wholesale jewelry business under the firm name of Mesch & Willman. They will occupy the entire second floor of the Furguson building at 4th and Main Sts.

Jacob Frohman, of Frohman & Co., is receiving many telegrams and telephone messages from friends congratulating him on his narrow escape Wednesday last. Mr. Frohman was leaving a street car at Reading road and Rockdale Ave., and owing to his poor eyesight, stepped directly in front of an approaching automobile. He was knocked down and the automobile partially passed over his legs, but was stopped while still on top of him. A crowd gathered and the machine was lifted from the unfortunate man, but much to the surprise of the crowd, Mr. Frohman picked up his hat and pursued his way to his home. His physician states there are no bones broken. Bad bruises will keep him from business for two or three weeks, however, and, though painful, these are not serious.

The Homan Mfg. Co. has completed its new plant, which is a most modern, perfect factory in every respect. It is considered a great acquisition to the business portion of Cincinnati, as it is a fine business block. The structure is brick and the main building consists of three stories. It covers the greater portion of a plot of ground measuring 350 feet on Hulbert Ave., about 200 feet on Finley St., and has a frontage of about 200 feet on Western Ave. The company has its own electrical plant, which supplies the building with heat and power. The sprinkler system also installed has a tank with a capacity of 30,000 gallons. The building is now being equipped with new and modern machinery and will be ready for operation the first part of next January.

Out-of-town dealers who replenished their stock here, last week, included: Mr. Kelly, Atlanta, Ga.; A. P. Humphrey, Bellefontaine, O.; E. F. Starks, Newpoint, Ind., Philip Horr, Aurora, Ind.; J. A. Worrell, Washington Court House, O.; E. De Voss, Wilmington, O.; John McCorkle, Hinton, W. Va.; John Cripe, Mulberry, Ind.; Mr. Morrow, Lancaster, O.; E. G. Correll, Somerset, Ky.; John Robinson, Mt. Sterling, Ky.; Will Shire, Paris, Ky.; George Klein, Muncie, Ind.; C. L. Mellott, Woodsfield, O.; H. C. Reed, Blanchester, —; Fred G. Wittlinger, Middletown, O.; Ed. Miller and Horace Fuller, of Krouse & Co., Columbus, O.; Frank Hopping, Harrison, O.; E. Israel, Harrison, O.; H. E. Batelle, Mason, O.; A. M. Stamm, Williamsburg, O.; Thomas G. Lucas, Hamersville, O.; E. Meyer, Madison, Ind.; D. C. Oberholtzer & Son, Centerburg, O.; O. F. McWaters, Somerset, Ky.; Will Schaible, Troy, O.

SWARTCHILD & CO.

ESTABLISHED 1870.

138 Wabash Avenue CHICAGO, ILL. **Watchmakers', Jewelers' and Engravers' Supplies.**

Our new 432 double-size page catalogue containing 20,000 illustrations will be sent to you gratis (prepaid) on application.

FEATURES

"Black Shield" Mainsprings are packed in the following manner:

Each spring is wrapped separately in oiled paper, and placed in an individual envelope printed with the name and size of movement for which it is intended.

Twelve envelopes, or one dozen mainsprings, are contained in a well-made strong box properly laheled.

Useless handling of the springs is avoided, thereby preventing rust or mixing of stock.

The name, "Black Shield" is scratched on every spring.

THE NEW MAINSPRING

"BLACK SHIELD" MAIN-SPRINGS

FOR ALL AMERICAN WATCHES.

The Product of the Highest Attainment in Mainspring Making

TESTS

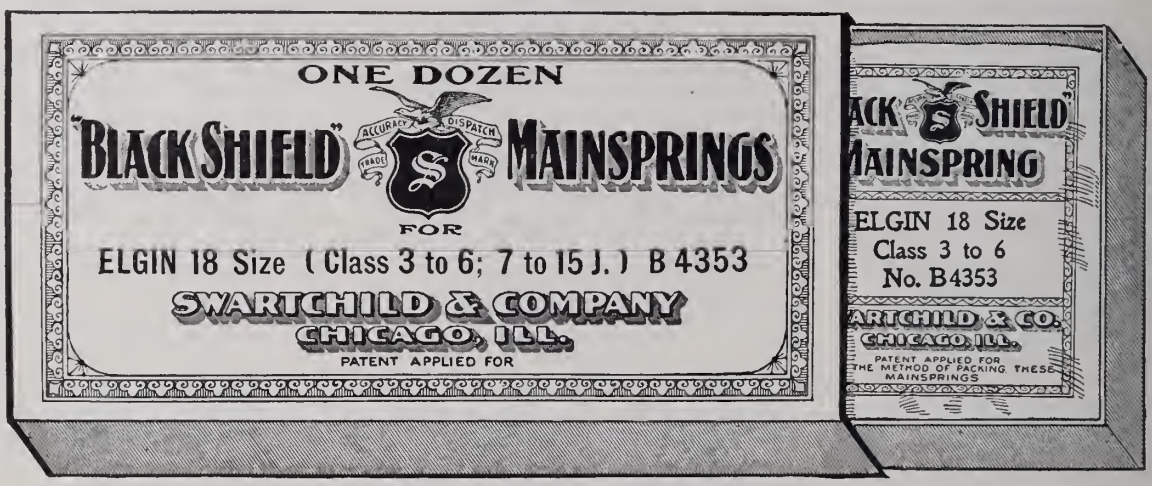
In selecting the "Black Shield" Mainsprings, we were guided not alone hy our own severe tests and judgment, but we distributed samples to dozens of expert watchmakers throughout the country.

The opinion of all was that the "Black Shield" Mainsprings are the finest ever introduced in this country. That they are even, properly tempered, carefully finished, correctly gaged, and tips and length positively accurate.

They are of wine color, well polished, and will fit the respective movements without any filing or change whatsoever.

"Black Shield" Mainsprings are manufactured for us only by the oldest and most reputable maker in Switzerland

Per Dozen, $1.25 Per Gross, $13.50



Fac-Simile of Box Containing One Dozen "Black Shield" Mainsprings

"Black Shield" Mainsprings are guaranteed in every respect. No better can be had at any price

Per Gross, with 4-Drawer Cabinet (capacity, 48 dozen), $15.00

Silversmiths' Bldg., 131-137 Wabash Ave.

C. G. Breitenbach & Co.

CHICAGO

Established 1889

LARGEST DISTRIBUTERS OF SILVER-PLATED WARE IN THE WORLD

W. H. ROGERS' Celebrated Knives, Forks and Spoons—A brand that is noted the world over for Quality and Finis



This cut shows sectional plate spoon which is extra heavily plated on wearing parts.





All our spoons an forks have an extr heavy plate on all part most exposed to wea for which we make n extra charge.

We also carry a complete line of choice Hollow Ware

We call specia attention to Jewelers contemplatin Auction Sale

Write for pric

BE SURE AND SEND FOR OUR NEW CATALOGUE

St. Louis.

J. A. Nelsch, 1125 N. Vandeventer Ave., is remodeling his store and adding new fixtures for the holiday trade.

J. F. Dailey, of J. F. Dailey & Co., has returned from another hunting trip to the mouth of the Missouri river.

John Schmid, 1419 Market St., has been confined to his home for the last three or four weeks with an attack of rheumatism.

F. A. Henninger, California, Mo., who was here last week, announced that he has purchased the stock of J. W. Acklin, at that place.

The association football game last week between the married and single men employed by the Mermod, Jaccard & King Jewelry Co. was won by the benedicts.

The Mermod, Jaccard & King Jewelry Co. recently installed what is said to be the largest case for the display of silver in St Louis. It is 35 feet long, 6½ feet high and five feet wide.

James J. Burke, president of the Brooks Jewelry & Optical Co., is a member of the "Burkes," a team in the Grand Bowling League. For several seasons the team was known as the Brooks.

Frank Bessie, formerly of Cincinnati, and more recently with J. F. Zeitler, 2013 Salisbury St., will shortly establish a jewelry store at Fort Wayne, Ind., under the name of the Bessie Jewelry Co.

F. Goeggel, who has been with Whelan-Aehle-Hutchinson Jewelry Co. as a watchmaker since that firm's inception in 1901, has resigned on account of ill-health. He has been succeeded by C. J. Eckhold, formerly with the C. F. Gauen Jewelry Co., 703 Market St., who, in turn, is succeeded by Theodore Friedlander, formerly of Chicago.

Many visiting jewelers were in this city last week, making heavy purchases for the holiday trade. All of the visitors report excellent prospects, and the indications point to an extraordinarily heavy holiday trade. Among the visitors were the following: C. Bowden, Ripley, Tenn.; E. J. Baumann, Ste. Genevieve, Mo.; H. Hines, Staunton, Ill.; E. L. Hainz, West Salem, Ill; W. T. Woolford, Potosi, Mo.; Fred Simon, Colinsville, Ill.; John Koetting, Ste. Genevieve, Mo.; Mr. Linderman, of the Clayton Mercantile Co., Clayton, Ill.; G. W. Camron, Poplar Bluff, Mo.; H. W. Foerste, Okawville, Ill.; Robert Tetley, Farmington, Mo.; Mr. Harvell, Litchfield, Ill.; J. E. Fields, Leadwood, Mo.

Pacific Coast Notes.

F. J. Shorey, Portland, Ore., is spending a short time at Kalama and other points in Washington.

G. Heitkemper, Sr., Portland, Ore., is visiting in Klamath Falls, Ore., where his son, G. Heitkemper, Jr., is opening a store.

J. D. McGary, Moscow, Idaho, recently found a number of rubies on Ruby Creek, Idaho. The gems have already been cut and polished at Denver, Colo.

The crusade in Seattle, Wash., against the auctioneers and others who are alleged to be misrepresenting goods offered for sale continues. A. Krugman, an auctioneer, who was recently arrested, was found guilty and fined $100 for selling a watch worth $2.50 for $7. Mr. Krugman has filed a bond and will appeal the case.

The chief of police of Walla Walla, Wash., has received a telegram from Stone & Co., Chicago, stating that F. R. Gibson, a traveling representative of the house, was supposed to be in that vicinity endeavoring to sell a trunkful of jewelry, and asking the chief to be on the lookout for him. Mr. Gibson had already left Walla Walla when the telegram arrived.

Denver.

Joseph Richdale has taken charge of the material department of Daniel S. Park & Co.

L. Lehman, of the Edward Lehman Jewelry Co., has returned from his business trip to Chicago.

E. A. Inskeep, with F. A. Hardy & Co., is back from Chicago, where he had gone for a short visit.

E. L. Dayton, Chicago, is now managing the tool and material department of the Edward Lehman Jewelry Co.

Albert Brightman has gone to Routt County, Colorado, on a hunting expedition. He is after the one deer allowed by law each season.

F. L. Bentz, representative for W. W. Hamilton & Co., has returned to Denver. He is still ill and will be unable to resume active work for some time.

H. H. Frumess is remodeling his store. He is placing the optical department in the gallery, thus giving more space for the display of the regular jewelry line.

J. W. Edmonds, Delta, Colo., who was attacked by typhoid fever, while in Denver, several weeks ago, has recovered sufficiently to allow him to leave the hospital and start for home.

Out-of town jewelers who called on the trade here last week, included: V. E. Blake, Fort Collins, Colo.; W. J. Peyser, Colorado Springs; Mrs. Yardley, Yardley Bros., Greeley, Colo.; W. F. Hankins, Kremlin, Colo.; L. P. Boyle, Canon City, Colo.; M. O. Brittain, Larimer, Wyo.; Ben. Cohn, Leadville, Colo.; J. F. Barnhart, Clayton, N. Mex.; Joseph Astracan, Amarillo, Tex.; J. Hebber, Clark Y. Hebber, Fairplay, Colo.; Eugene Evans, American Jewelry Co., Leadville, Colo.

Pacific Northwest.

L. C. Swain, Richmond, Cal., is moving into new quarters in the Ludwig building.

Arthur Everitt, Albuquerque, N. Mex., is spending a short vacation at Santa Fe, N. Mex.

H. L. Smith, formerly of Livermore, Cal., is now conducting a curio store at San Diego, Cal.

W. A. Truslow, Redlands, Cal., has moved his store to a new location at 209 Orange St., in the same town.

The H. J. Whitley Co., Los Angeles, Cal., is removing from its present location at 345 South Broadway to a location next door.

Hans T. Hansen, formerly of Chicago, has bought the property of Paul Andersen, at Haywards, Cal., and will go into business in that town.

George Hobb, Raton, N. Mex., has returned from a three weeks' trip to Kansas City and other points in Missouri, where he has been visiting relatives.

Balbach & Bedell have purchased the business of the late J. D. White, at Skyland, Cal. Mr. Balbach was formerly with Geo. W. Ryder & Son, at San Jose, Cal., and Mr. Bedell with S. H. Bailey, at Santa Cruz, Cal.

Oliver Walker recently pleaded guilty to a charge of forgery in the Circuit Court of Eugene, Ore. Walker had forged the name of W. B. Andrew, of Eugene, to a check for $15, which he passed on J. O. Watts, a local jeweler, and was arrested at Cottage Grove, about three hours later.

Numerous complaints are made against two or three so-called jewelry concerns in Los Angeles which are alleged to be selling goods of the cheapest possible sort as solid gold. The chief of police of the city admits that the swindle is going on constantly, but claims to be powerless to act in the matter, as there is no ordinance properly covering the offense.

Toledo, O.

TRADE CONDITIONS.

The outlook for a good holiday business is exceptionally fine at present. Owing to an uninterrupted season of prosperity, the average citizen of this city seems to have money left for ornaments and as a result the bulk of Christmas shopping, such as has already been done, is for the better grade of presents. As a rule Toledo jewelers do not remember the time when jewelry figured so largely in early holiday shopping as in this season.

Alfred J. Heesen, at 321 Adams St., has enlarged his staff by the acquisition of A. H. Blascha, expert watchmaker, and Donald McKay, engraver.

The Merrill, Broer Co., whose offices are on the third floor of the Smith & Baker building, has found it necessary to increase the amount of floor space, and recently added a large apartment, which now gives the concern at least one-fourth of the entire third floor of a comparatively large building.

The new building for J. J. Freeman & Co. is nearing completion, and when completed will be the only structure in Toledo devoted entirely to the jewelry business. Plans call for a thoroughly modern building, and in every way are the furnishings to be in keeping with the exterior. The very best in every line of furniture has been provided.

Toledo jewelers are having trouble to obtain bracelets at present, owing to the general unprecedented demand for these articles for Christmas presents. Some merchants state that it is practically impossible to buy them from the manufacturers, owing to a demand which is not limited to any nation, but which has the entire civilized world in its grasp at present. While both ankle and wrist bracelets are shown, the demand is limited practically to the latter kind, and jewelers who introduced the ankle bracelet to Toledo are not satisfied with the way Toledoans have taken to the fad.

Harry Engle has been succeeded in business in Trenton, Mo., by Engle & Pennell.

Charles A. Shourds, Jr., Atlantic City, N. J., was recently succeeded by Shourds & Co.

2 FACTORIES RUNNING 2



We can now take more orders for our

25 LEADER-LINE

If you haven't received a circular showing this line, write us at once.

SALESROOMS

CHICAGO: 35 East Randolph Street
NEW YORK: 25 West Broadway
ST. LOUIS: 404 North Fourth Street

OHIO CUT GLASS COMPANY

Factory, BOWLING GREEN, OHIO

Tecla's Rubies have identically the same color, hardness and durability as genuine rubies, Because

They Are Genuine Rubies

The only difference—one was made by the alchemist—Tecla, and the other by the alchemist—Nature. His latest achievement—

Tecla's Pearls

M. TECLA & CO.

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ALWAYS SOMETHING NEW IN
UNIQUE GEMS
NOVELTIES IN STRICTLY GENUINE SEMI-PRECIOUS AND NATIVE STONES
ALSO MANY IMPORTED NOVELTIES
Send for Sample Papers and see some New Beauties
NO IMITATIONS.
LOUIS J. DEACON, ATLANTIC CITY, N. J.

GARREAUD & GRISER
68 & 70 Nassau St., New York
LAPIDARIES. PRECIOUS STONES
GEMS in Unique Cuttings

JACOB BASCHKOPF,
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LETTER AND MONOGRAM
ENGRAVER,
9-13 MAIDEN LANE,
Room 701 Jewelers' Bldg. NEW YORK.

Encyclopedia-Dictionary
and reference hand-book of the Ophthalmic Sciences
Price, $2.50.
The Jewelers' Circular Pub. Co., 11 John St., N. Y.

Rockford Watches Speak for Themselves.

Omaha.

The store of C. B. McCullough, Weldon, Ia., was completely destroyed by fire recently.

Oscar Homann, with Brown & Borsheim, has returned from a visit to his home in Des Moines, Ia.

The wife of S. W. Lindsay has gained quite a reputation as a china ware artist. Recent examples of her work are seen in the show window in Mr. Lindsay's store.

The wife of Albert Edholm, and small daughter, left last week for southern California, where they will remain during the Winter for the benefit of Mrs. Edholm's health.

R. L. Powers, Grant City, Mo., who has formed a partnership with a Mr. Bear, was here last week buying stock and fixtures for his store, which he expects to enlarge on his return.

A farmer's team, tied to the large street sign in front of Fritz Sandwall's jewelry store, South Omaha, recently, took fright and, breaking loose, dashed into the store, completely demolishing windows, front door and sign.

The following out-of-town jewelers were in this city last week, purchasing stock: Mr. Munstom, Spencer, S. Dak.; Mr. Smilly, West Point, Nebr.; W. E. Burrell, Fairbury; C. E. Ellis, Broken Bow, and H. G. Howard, Fairfield.

J. H. McDonald, Allen, Nebr.; Edw. Culver, Evans, Colo., and I. Muthra, Stanton, Nebr., were in this city, last week, and placed orders with one of the wholesale houses for goods for new jewelry stores which they will open at once.

Minneapolis and St. Paul.

O. Larson, Bowdle, S. Dak., was in the Twin Cities, recently, buying fixtures for his new building.

John Iverson has left O. T. Thompson, Minneapolis, and taken a position with the Siegel Jewelry Mfg. Co.

B. L. Gittelson, with S. Gittelson, Minneapolis, went to Chicago last week to view the Minnesota-Chicago football game.

Henry Birkenhauer, of H. Birkenhauer & Co., Minneapolis, is about to take a trip to Duluth and the Iron Range country, in company with A. E. Madsen.

Al. Thorsen, who has been a student at the Minneapolis School of Watchmaking, Minneapolis, has taken a position with Stabrooks & Sullivan, Blackduck, Minn.

Recent out-of-town visitors to the trade in Minneapolis, included: C. A. Westerbaum, St. James, Minn.; a representative of Stabrooks & Sullivan, Blackduck, Minn.; Wm. Follett, Sandstone, Minn.; L. J. Hunter & Co., Tracy, Minn.; J. L. Williams, Umbrota, Minn.; O. Larsen, Bowdle, S. Dak.

Leases granted to S. Jacobs & Co., Minneapolis, have been formally filed, covering the property at 526 and 528 Nicollet Ave. and 46 S. 6th St., and to Leopold Metzger, the same firm, to 524 Nicollet Ave. Jacobs & Co. have held these leases for some time, but they have just been made a matter of record.

L. A. Martin is now engaged in business at 701 Tower Ave., Superior, Wis.

COMBS and BRACELETS

ARE THE LEADING SELLERS THIS FALL



Those here shown are but a few of our complete line in both Gold and Filled. There is not a poor seller in our stock. Our line of

Gold and Diamond Rings and Jewelry, Gold and Filled Chains, Festoons, etc.

is more complete than ever before. A card to us will bring our representative to you when in your vicinity.

Selection packages sent on request

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No Springs
No Screws
CAN BE PUT
IN A TRUNK

THE PERFECT SHAPE UMBRELLA

"MAIDEN BALTIMORE"

THE time is here for purchasing stocks for the Fall and Holiday seasons in Umbrellas and Canes. We are prepared with our line, which we have specially designed for the Jewelry Trade. It consists of rare novelties, and things entirely new and exclusive.

Our Detachable Handle Umbrella has met with great favor, and will increase your Umbrella Business, as it is the only one on the market without levers, springs or screws.

We make Umbrellas from $1.50, with Sterling Silver and Gold Handles, up to $125.00 each, and Canes from 50 cents up to $25.00 each. *Send for a Selection, Express paid.*

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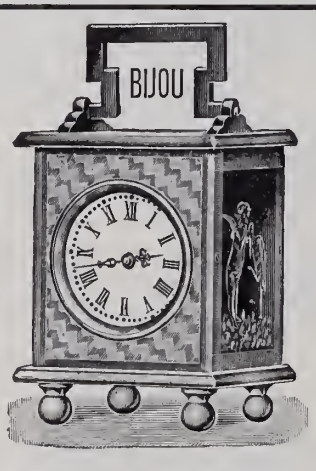


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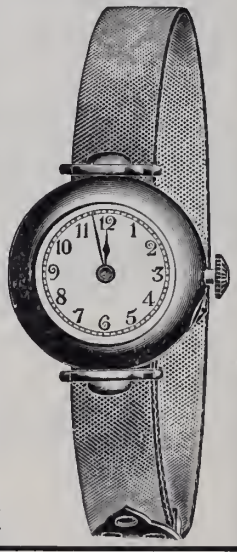
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Pearl Clocks
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Solid Gold Patent Watch Bracelets

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of the Jewelry and Kindred Trades.

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Price, $3.00.

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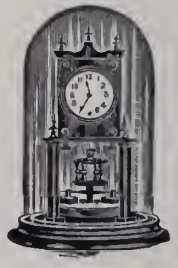
All *genuine* Anniversary Clocks running 400 days, bear the above name plainly lettered on the dials.

Beware of Imitations and infringements of our trade-mark.

Every up-to-date jeweler should have the Anniversary Clock in stock.



Mantel Regulator No. 1, Mexican Onyx and Gilded Bronze Case. Height, 12½ in.; width, 7½ in.; Porcelain Dial, 4 in.



If you wish the ordinary 400-day clock, with brass base, we have it at $8.00 each, but do not guarantee or recommend it.

THE BOWLER & BURDICK CO.

CLEVELAND, O.

Sole Agents for the U. S. Send for Catalog

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Special Notices.

Situations Wanted.

SITUATION WANTED, by first class bracelet joint maker; reference given. Address James W. Yates, General Delivery, St. Louis, Mo.

YOUNG MAN, willing to act as salesman in store or on road; first class reference. Address "C. F., 8457," care Jewelers' Circular-Weekly.

AT ONCE, by expert letter and monogram engraver; experienced in waiting on fine trade. Address "E. W., 8387," care Jewelers' Circular-Weekly.

YOUNG LADY, with five years' experience, desires position with jewelry or stone house. Address "A. C., 8441," care Jewelers' Circular-Weekly.

YOUNG LADY would like to work evenings, in jewelry house during holidays; excellent reference. Address "C., 8412," care Jewelers' Circular-Weekly.

YOUNG MAN as letter engraver, optometrist and salesman; am registered in Minnesota. "S., 8427," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

TRAVELING SALESMAN with highest references, is open for position; 20 years' experience in south and far west. "H. S.," 98 Columbus Ave., New York.

YOUNG MAN, for some time with large jobbing house, desires to make change where there would be a chance of advancement. "U., 8401," care Jewelers' Circular-Weekly.

WANTED, permanent position as engraver, optician and watchmaker; optics and engraving preferred; good all around man. "R. W. M., 8451," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN is open for an engagement Jan. 1, with manufacturer; middle west; 11 years' experience. "Reliable, 8456," care Jewelers' Circular-Weekly.

WANTED, position as buyer, credit man or manager in a wholesale jewelry house, after Jan. 1. Address "S. N. G., 8438," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

FIRST CLASS watchmaker and refractionist, age 30, desires change; competent to take charge; unquestionable references. Address "N. O., 8460," care Jewelers' Circular-Weekly.

SALESMAN, now covering the entire south, desires to change lines for Jan. 1; acquainted with watch, jewelry and ring business. Address "L., 8411," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, age 28, five years experience in the south and New England, with established trade, is open for a position Jan. 1. "V., 8405," care Jewelers' Circular-Weekly.

FIRST CLASS manufacturing jeweler, of business ability, wishes position as foreman or assistant foreman of factory; references. Address "Ability, 8398," care Jewelers' Circular-Weekly.

WANTED, permanent position Jan. 1, by first class watchmaker and engraver; thoroughly acquainted with fine Swiss and railroad watches; best references. "R. A., 8436," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, wishes position with manufacturing or jobbing jewelry house; have two years' experience and a fair knowledge of the trade. "K., 8443," care Jewelers' Circular-Weekly.

YOUNG MAN (24), seven years' experience as general office man with importer of diamonds and diamond jewelry house, would like to make a change. "J. F.," care Weber, 41 Maiden Lane, New York.

WANTED, permanent position by first class watchmaker with 20 years' experience; large experience on fine work; competent to take full charge. Address "Competent, 8402," care Jewelers' Circular-Weekly.

SALESMAN of diamond jewelry, with record of sales, desires to make change Jan. 1, 1907; best references; has best trade in the west and middle west. Address "D., 8464," care Jewelers' Circular-Weekly.

WATCHMAKER, on highest grade Swiss, English, American and complicated watches; also optician; can take full charge; have all tools; Pennsylvania or surrounding States. Charles Shanar, Knox, Pa.

SALESMAN, with established department store and jobbing trade, would like to make a change Jan. 1; manufacturers' line only; New York to Kansas City. Address "Reliable, 8434," care Jewelers' Circular-Weekly.

YOUNG MAN, 24 years of age, desires permanent position as salesman in wholesale jewelry house, with good chance of advancement; four years' experience; A1 reference. "Y., 8442," care Jewelers' Circular-Weekly.

MAN wishes position with first class artistic jewelry manufacturer as preparer and repairer, drop melter, and also to take care of machinery; have 14 years' experience. Address "E., 8449," care Jewelers' Circular-Weekly.

YOUNG, energetic jeweler and engraver, wishes change to more active house, Jan. 1, 1907; age 24; six years' experience; no bad habits; reference from present employers. "S., 8463," care Jewelers' Circular-Weekly.

YOUNG LADY, thoroughly experienced with A1 jewelry trade, saleslady and buyer, wishes to make change Jan. 1; south or west preferred; excellent references. Address "T., 8385," care Jewelers' Circular-Weekly.

EXPERIENCED salesman desires to connect with first class house, for New York, Boston, Philadelphia, Washington and Baltimore; sterling silver line preferred. Address "A., 8361," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with several years' experience and large acquaintance among the retail trade, in the middle west, will be open for engagement Jan. 1. Address "M. W. S.," 2670 Bedford Ave., Brooklyn, N. Y.

SITUATION WANTED as watch and clock repairer; have four years' experience and also eight months in college of horology; can assist as salesman if necessary; will furnish good reference. G. A. Osha, 1607 Huntingdon St., Philadelphia, Pa.

A JEWELRY salesman of experience and ability, having established trade in west, will be open for engagement Jan. 1; will engage with good gold jewelry firm, at salary of $1,300 to start. Address "X., 8316," care Jewelers' Circular-Weekly.

A PERMANENT connection with a good house is desired by an experienced, successful salesman; now or Jan. 1; unquestionable credentials; now engaged, but want to change; silverware or kindred lines. "Modern, 8331," care Jewelers' Circular-Weekly.

WANTED, at once, position by young lady, having six years' experience in high class retail jewelry store, with knowledge of bookkeeping, correspondence and general office work; best reference. Address "South, 8297," care Jewelers' Circular-Weekly.

SITUATION WANTED by traveling salesman, with some representative house; can furnish the highest of recommendations. "F., 8431," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with several years' experience in western territory, representing a manufacturer's line, will be open for engagement Jan. 1, with headquarters at Chicago if so desired; can furnish best of reference. Address "I., 8241," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

SALESMAN of experience and responsibility, acquainted with jobbing and retail trade in Philadelphia, Baltimore and Washington, wishes to communicate with manufacturer desiring to place up-to-date line on commission; best references. Address "R., 8394," care Jewelers' Circular-Weekly.

AS TRAVELING salesman, by a versatile and diplomatic gentleman; have held present position in large retail jewelry store for 16 years; unexcelled reference; southern territory preferred; I desire greater opportunities and will prove to be the right man in the right place. Address "January," care George Boyles, 87 Warren St., Columbus, O.

TRAVELING position wanted by young man; some experience; good references. "Box 8465," care Jewelers' Circular-Weekly.

AN ENERGETIC young man with seven years' factory experience and 14 years as general office and stock man, wishes to negotiate with concern needing high grade man; best of references. Address "R. A., 8459," care Jewelers' Circular-Weekly.

Side Lines Wanted.

SALESMAN wants a bright, snappy line of 10-K. or gem set gold jewelry; to handle on commission in connection with another first class line; headquarters at Chicago; territory middle western States; best of references. Address "A., 8414," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

EXPERIENCED, successful salesman, at present actively engaged, intending to change, desires to represent now or Jan. 1, two good lines in New York City, vicinity and larger New England towns; highest references; silverware, cut glass, jewelry and deposit ware considered. "Reliable, 8330," care Jewelers' Circular-Weekly.

Help Wanted.

ENGRAVER for evenings, during December. L. Simon, 525 Fulton St., Brooklyn, N. Y.

WANTED, one watchmaker and engraver. P. C. Pulse & Co., 1150 Washington St., Oakland, Cal.

WANTED, first class engraver, from Dec. 1 to Jan. 1; good wages. August Jacobs, Quincy, Ill.

WANTED, good jewelry and watch salesman, good wages. Apply "L., 8395," care Jewelers' Circular-Weekly.

WATCHMAKER, at once; give experience, wages and references. Address "C. E. H.," Box 5156 Boston, Mass.

WANTED, first class watchmaker and engraver; permanent position to good man. Lachicotte & Co., Columbia, S. C.

WANTED, a live hustler of pleasing address to manage leading store in city of 30,000. H. H. Ratcliff, Madison, Wis.

WANTED, all around man, watch repairer, jewelry jobber and clock man; wages, $15. J. H. Lepper, Mason City, Ia.

FIRST CLASS engraver, also capable of assisting on jewelry work. Chas. N. Hancher, 1211 Market St., Wheeling, W. Va.

WATCHMAKER WANTED; steady position with an old established firm for a good reliable man. H. Best & Son, Dayton, O.

WANTED, at once, a first class refractionist and salesman; one who understands edging preferred. Apply J. Levinski, Waco, Tex.

WATCHMAKER and engraver, for permanent position, at once; give full particulars in first letter. James Mix, Albany, N. Y.

SALESMEN, during December, for both day and evening; references required. Lambert Bros. Third Ave., cor. 59th St., New York.

WANTED, competent clock repairer; young man preferred; near New York City. Address "R. 8391," care Jewelers' Circular-Weekly.

ENGRAVER WANTED, at once; state salary and give reference and sample of work in first letter. Frank S. Crebs & Co., Frankfort, Ind.

ENGRAVER; we will pay the highest wages to good engraver for two or three months or longer. Address Baird North Co., Salem, Mass.

WANTED, competent watchmaker to take charge of branch office in New York City. Address "B., 8390," care Jewelers' Circular-Weekly.

AT ONCE, a good jewelry and clock repairer, permanent position; state salary wanted and experience in first letter. O. A. Hesla, Prescott, Ariz.

WANTED, AT ONCE, watchmaker and engraver; state wages expected and references. Address "A. B., 7532," care Jewelers' Circular-Weekly.

WANTED, designer, experienced on fine diamond work; uptown house in New York City. Address "M. T., 8181," care Jewelers' Circular-Weekly.

ENGRAVER WANTED; one who can do watch and jewelry work preferred; state salary wanted. Louis Bernard, Jr., 130 Wyoming Ave., Scranton, Pa.

AT ONCE, assistant watchmaker and jeweler; good wages and steady position to competent man. Address Otto Winterhalter, Lake Charles, La.

$25 A WEEK for a first class jeweler and engraver, in a large city in Texas; permanent position. Address "S., 8127," care Jewelers' Circular-Weekly.

HELP WANTED.—Continued.

ANTED, first class watchmaker; Scandinavian preferred; good wages and permanent position to right man. O. H. Arosin, 187 E. 7th St., St. Paul, Minn.

ANTED, first class engraver and jeweler; must be excellent at engraving; good salary; send samples of work with application. Oberlin Bros., Fresno, Cal.

ANTED, a good all around workman and an especially good engraver; will pay $30 per week to a good workman. Thos. Van Auken & Co., Beaumont, Tex.

ANTED, AT ONCE, engraver who can assist in watch and clock work; give reference and wages expected. "H. D., 7531," care Jewelers' Circular-Weekly.

ANTED, at once, in Philadelphia, good retail jewelry salesman; experienced only; steady job to the right man. Address "H., 8424," care Jewelers' Circular Weekly.

ONCE, a first class engraver and jeweler; one who can assist on watch repairing preferred; state experience and salary wanted. C. S. Sherwood, Portsmouth, Va.

RST CLASS manufacturing jeweler and stone setter; steady job for good all around man; state wages wanted and give references. Geo. Wettstein, Cedar Rapids, Ia.

ANTED, a competent jeweler, watchmaker and engraver; permanent employment given the right kind of man; reference required. Address G. H. Brevathan, Paris, Tenn.

ANTED, at once, watchmaker and graduate optician; prefer one who can engrave; steady position, address, with reference, salary, etc. C. E. Bates, Bartlesville, I. T.

ANTED, at once, a thoroughly good jewelry repairer; swift and accustomed to fine work; steady position to the right man. Parker & Van Cleve, Morristown, N. J.

ANTED, salesman for silver plated hollow ware in the southern territory; only experienced plated hollow ware salesmen need apply. "M., 8392," care Jewelers' Circular-Weekly.

RST CLASS jewelry salesman, one who is thoroughly acquainted with the western trade; apply at once. W. H. Colton Co., 10th St. and Susquehanna Ave., Philadelphia, Pa.

ANTED, a man to do watch and clock repairing, also plain engraving; salary, $18 to $20 per week; steady position; apply at once. S. Goldsmith, Waynesburg, Greene Co., Pa.

WELERS, on special new work and repairing; good wages and steady work throughout the year, large, first class shop; nine-hour day. Wendell & Co., 57 Washington St., Chicago, Ill.

OMMISSION salesman; we have a good proposition, Jan. 1, in a line of gold jewelry and watches; restricted territory; write fully. "S. Y., 8406," care Jewelers' Circular-Weekly.

ANTED, second watchmaker, jeweler and good optician; town of 6,000; pleasant position; state wages in first letter; board and room $18 to $20 per month. Will L. Fredeking, Hinton, W. Va.

LISHER wanted; first class jewelry polisher and lapper; one capable of coloring and taking general charge of department. Address Burr, Patterson & Co., 73 W. Fort St., Detroit, Mich.

ANTED, a good jeweler and engraver; steady position and good wages to the right party; send references and salary expected in the first letter. H. A. Hauserman, 214 Main St., Paterson, N. J.

ANTED, an experienced salesman. The F. H. Sadler Company, Attleboro, Mass.

ANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Hauserman's, 214 Main St., Paterson, N. J.

ANTED, young man as engraver and assistant watchmaker; permanent position guaranteed; state reference and salary in first letter. Address D. H. G., 7533," care Jewelers' Circular-Weekly.

A ONCE, first class watchmaker and engraver, able to do some jewelry repairing; own tools; $20 to $25 per week; permanent position; sample engraving in first letter. R. L. Kennedy, care Thoma Bros., Cincinnati, O.

RAVELER WANTED, for the south, to sell an exclusive American watch line; must have an established trade and acquaintance with the retail jewelers; for engagement Jan. 1st. Sproehnle & Co., 42 Madison St., Chicago, Ill.

WANTED, a first class engraver and optician; must have the best of references; good salary and permanent situation for the right man; give full particulars in your letter. Address "S. B. S., 7885," care Jewelers' Circular-Weekly.

WANTED, salesman with established trade for New York City and vicinity. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, traveling salesman with established trade in New York and Pennsylvania. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, good engraver and working jeweler; must be good workman, steady and reliable; first class, permanent position to right man; $25 per week, more if worthy; samples and references in first letter. "X. Y. Z., 8308," care Jewelers' Circular-Weekly.

WANT several salesmen until Christmas; must have good references; good pay to men of experience; can use some who have not had experience if other qualities are favorable. Wm. Wise & Son, Jewelers, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

WANTED, at once, young man, with two or three years' experience on watch work; a good chance to finish under first class workman; must be of good habits and come well recommended; good wages to start. Address W. T. Newton, 313 Gay St., Knoxville, Tenn.

WANTED, for next January, an experienced salesman with established trade to cover the south. Adolph Goldsmith & Son, 68 Nassau St., New York, N. Y.

CLOCK SALESMAN; jobbing trade in Greater New York and vicinity, Jan. 1st, or before; salary. Address, "Manufacturer, 8319," care Jewelers' Circular-Weekly.

WANTED, couple of experienced traveling salesmen with established trade; hustlers who can command and earn large compensation. King, Raichle & King, Buffalo, N. Y.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Ohio and Indiana. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Pennsylvania. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

WANTED, at once, first class watchmaker and engraver; $25 per week; permanent position; drinkers need not apply; elegant board $20 a month; Bainbridge is the finest town in south; my store is beautiful; associations pleasant for a pleasant, agreeable gentleman; telegraph your desire to come, and write fully your ability. J. I. Suhers, Bainbridge, Ga.

WANTED, at once or Jan. 1, two road salesmen who can sell $40,000 and upward a year; write full particulars, amount of sales and territory traveled; to represent one of the largest jobbing houses in New York City; the largest and best line on the road; no watches; we want men who can earn a salary of $3,000 and upward. Address "Chance, 8408," care Jewelers' Circular-Weekly.

EXPERIENCED salesman, with acquaintance, for Jan. 1, for strong general line of rings and jewelry; write particulars stating territory, "Strong, 8420," care Jewelers' Circular-Weekly.

WANTED, at once, first class engraver, to do work demanded in first class store; permanent position to right man; send samples of work and state salary expected. Dillon Company, Wheeling, W. Va.

FACTORY MANAGER, for leading 10K. line; Gentile; replies strictly confidential; permanent position and good contract to man who qualifies; full detail and salary consideration in first letter or reply ignored. "Confidential, 8423," care Jewelers' Circular-Weekly.

A TRAVELER, for an exceptional line, consisting of high grade jewelry, a fine line of diamond mounted goods and watches; applicant must have A1 references. Leonard Krower, 536-538 Canal St., New Orleans, La.

WANTED, in large southern city, high class watchmaker, to take entire charge of a high grade run of repairing; must also be good engraver and help out when needed; want none but fine, able workman; to such a man $35 per week and permanent as well as pleasant situation; samples of engraving and references must accompany first letter. "P. L. South, 8393," care Jewelers' Circular-Weekly.

WANTED, salesman, from Jan. 1, to cover Philadelphia and Pennsylvania with strong line of rings and jewelry; only those with trade need apply; good salary to right man. Address, "T., 8238," care Jewelers' Circular-Weekly.

WILL GIVE $25 per week and transportation for services of real good engraver for month of December; no correspondence; send samples and references in application to obtain notice. D. B. Ryland & Co., Lynchburg, Va.

WANTED, Jan. 1st, experienced salesman, with established trade, in New York City and neighboring States, to sell diamonds, watches and jewelry; all correspondence confidential. R., L. & M. Friedlander, 30 Maiden Lane, New York.

EXPERIENCED SALESMAN, with an established trade in New York and west, to sell the jobbers and wholesale jewelers; a fine gold filled line; state experience and references. Address, "Providence Manufacturer, 8285," care Jewelers' Circular-Weekly.

WANTED, January 1, 1907, salesman for New York City and nearby towns, who is familiar with diamonds, watches and jewelry and acquainted with the retail trade; good position; trade established; can be increased. Address, P. O. Box 881, New York.

WANTED, for next January, an experienced traveling salesman, with established trade, in Pennsylvania, Ohio and Michigan, to sell American watches and diamonds; all correspondence will be confidential. Smith & North, 14 Maiden Lane, New York.

WANTED, two watch salesmen who know the trade; state territory traveled and references; splendid opportunity for those who can make good; only high class men with experience need apply. "W. C. A., 8164," care Jewelers' Circular-Weekly.

WANTED, a first class traveling salesman by Swiss watch importing house; must have experience in same line and be familiar with jobbing and scheme trade; A1 references required; all correspondence strictly confidential. "Switzerland, 8461," care Jewelers' Circular-Weekly.

DESIGNER WANTED, for medals, class pins, rings, general jewelry and diamond work; good permanent position for competent and experienced man; state full particulars regarding experience, where previously employed, age and salary wanted. Address, Mermod, Jaccard & King, St. Louis, Mo.

(*Special Notices continued on page 92.*)

Special Notices.

(*Continued from page 91.*)

HELP WANTED.—Continued.

COMPETENT watchmaker, for December or January 1st; must have tools and furnish reference; good town of 10,000, in Missouri; if looking for a temporary job don't write; good wages to good man; tell all you can in first letter. "T., 8446," care Jewelers' Circular-Weekly.

WANTED, a live, up-to-date salesman, thoroughly acquainted with the large retail and department store trade in New York and middle west; excellent opportunity is offered by an established manufacturer of 10K. jewelry, to an A1 man; salary no object to one who can qualify. Address, "D., 8425," care Jewelers' Circular-Weekly.

Business Opportunities.

FINE BUSINESS for sale; owing to sickness will close out entire stock; will give lease on store. All correspondence directed to Wm. H. Van Keuren, 65 S. Clinton St., Poughkeepsie, N. Y.

FOR SALE, jewelry store on prominent thoroughfare of New York City; few doors from Hippodrome; long lease, low rental; small capital required; must sell on account of ill health. "Jeweler," 780 Sixth Ave., New York.

GOOD CHANCE; $1,400 buys jewelry stock and fixtures worth $1,750; must be sold at once; other business; fine location; 2,000 inhabitants; only jeweler and watchmaker, write immediately. W. H. Yates, Lock Box 373, Novinger, Mo.

FOR SALE; a snap; jewelry and phonograph business, invoicing $16,000; best town of 13,000 population in Iowa; big boom on now; write at once. Address "Iowa, 8324," care Jewelers' Circular-Weekly., 103 *State St., Chicago, Ill.*

BEST OPENING for young man in small town of Iowa; fine stock, fine trade and the best of people to do business with; bench and optics; first class; invoice about $1,200; must be cash. "N., 8403," care Jewelers' Circular-Weekly.

CUT GLASS, at a discount, direct from factory to you; $25 and $50 lots; sent on approval, if not satisfactory return at my expense; I am broker for one of the largest and best cut glass companies in America. Address Dan I. Murray, 3 Maiden Lane, New York.

FOR SALE, cheap, a well established jewelry store in a good city; the largest jewelry store here; carrying about $40,000 worth of diamonds, jewelry, cut glass and imported bric-à-brac; want to sell at once; reason for selling, late proprietor, H. N. Prill, died; estate to be settled. Address Estate of H. N. Prill, 7 Main St., Bradford, Pa.

FOR SALE, jewelry plant, located in New York City; complete in every detail; best of light; occupancy Jan. 1; for particulars address. "L. F., 8273," care Jewelers' Circular-Weekly.

MANUFACTURING jewelry shop for sale; does good business with the trade, also private trade; established 25 years, in a city of (100,000) one hundred thousand inhabitants; good location; owner retiring on account of going into another business; will show satisfactory proof; it is a gold mine for the right man; write for further information. Address Mr. B. Elisberg, 163 E. 106th St., New York.

WHOLESALE OPPORTUNITY; I wish to close out my wholesale business which has been running for 20 years; I am compelled to do so on account of sickness and a change of climate; will sell at cost and give the purchaser the benefit of my customers; will remain with purchaser sufficient length of time to give him the necessary information. Address "Opportunity, 8210," care Jewelers' Circular-Weekly.

WANTED, beginning 1907, a partner in a well established jewelry factory, making a good strong line; must command a good trade and have some capital; references required. Address, "A. T., 8375," care Jewelers' Circular-Weekly.

CASH PAID for entire jewelry stores and stocks; send us your surplus stock, and we will send you a check by return mail; if our offer is unsatisfactory we return your goods; we act quickly and strictly confidential. Jos. Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

A WELL established wholesale tool and materia house in southern Colorado; located on the ground floor; on one of the best business streets in the city; the only wholesale house in southern Colorado; is doing a good business and has a retail optical parlor in connection, which alone is bringing a fine income; on account of ill health will sell everything, including stock o tools, materials, fixtures, motor, machinery an optical grinding plant, also optical testing appa ratus, ophthalmometer, ophthalmoscope, Geneva retinoscope, trial case and a $100 testing table latest model; everything, including optical stock for $10,000, or will invoice to suit party; writ for further particulars. "C. J., 8174," care Jewelers' Circular-Weekly.

To Let.

DESK ROOM or part of office to let. 3 Maiden Lane, Room 53, New York.

TO LET, part of office, for manufacturer's representative; convenient to resident buyers from out-of-town houses. Room 609, 396 Broadway, New York.

TO LET, part of an exceptionally desirable office with fine north light; opportunity for precious stone business or manufacturer's agent. Room 48, Lorsch Bldg., 37 Maiden Lane, New York.

WILL RENT to desirable party, desk room with office privileges, in light, attractive office, manufacturers' representative or diamond dealers preferred. "Maiden Lane, 8410," care Jewelers' Circular-Weekly.

For Sale.

STERLING SILVER, Gorham, six-piece tea set for sale cheap. M. Schiff, 82-84 Nassau St., New York.

TRUNKS and telescopes; three practically new trunks, telescopes and watch trays complete. Wm. Rosenfeld, 19 Maiden Lane, New York.

TYPEWRITER; New Century No. in first class condition; used only short time; it's a snap for anyone needing a typewriter; can be seen Room 53, 11 John St., New York.

Wanted to Purchase.

WANTED, to buy a lathe for engine turning with a compass of at least 15 inches. "Manufacturer, 8397," care Jewelers Circular-Weekly.

A SECOND HAND traveling bag, with trays rings and lockets; call between 1 and 2 P. C. Fink, Room 37, 48 Maiden Lane, New York.

WANTED, to purchase jewelry factory, collect of machinery, or will rent part of shop w privilege of using machinery for light manufacturing. "C., 8430," care Jewelers' Circular Weekly.

Lost.

LOST, on John or Nassau Sts., New York, pair black earrings; reward if returned. 8448," care Jewelers' Circular-Weekly.

Miscellaneous.

WANTED, George Herbert Carson send his address to W. H. Bish Rhyolite, Nevada.

Good Salary

will be paid to a first-class watch salesman, having an acquaintance with the retail trade. Address

THE ROCKFORD WATCH CO., Ltd.

Rockford, Ill.

LEARN JEWELERS ENGRAVING

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A fascinating, high-salaried and easily learned trade, taught thoroughly and practically by correspondence. Your instructor is the foremost authority and master workman in the world. We will teach the beginner better engraving by correspondence than he can gain in years of rigid apprenticeship. We will improve the skill of any engraver one hundred per cent. and make him master of the trade. The demand for competent engravers far exceeds the supply.

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IMMEDIATE POSSESSION

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To Jewel Merchants: We have something very special to offer in space, in the best located building of the new Fifth Avenue section. If you are even remotely interested, we would be glad to call.

OGDEN & CLARKSON, 11 West 27th St., N. Y.

PATENT DEPARTMENT

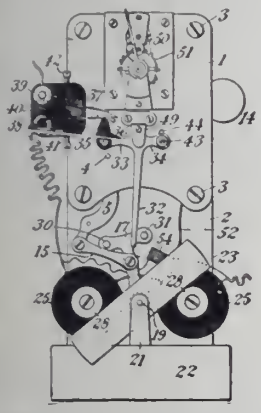
WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF NOV. 13, 1906.

835,516. ELECTRIC CLOCK. PETER G. GIROUD, New York, assignor to the American Electrical Novelty & Mfg. Co., New York. Filed Oct. 25, 1905. Serial No. 284,290.

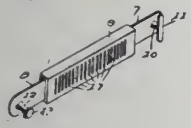
In an electric clock, the combination of a clock-train and escapement, a motor therefor, electric means for storing power in the clock-motor, a circuit controlling the electric means, a circuit-closing



lumber actuated by the motor-driven movement the clock-train, and an impulse-spring, the circuit-closing member and impulse-spring having inged engaging means whereby a quick circuit-sing movement is imparted to the circuit-closing mber.

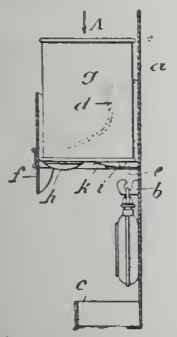
835,593. CUFF-HOLDER. FREDERICK W. BARRETT, Springfield, O. Filed May 28, 1904. Serial No. 210,204.

An adjustable cuff-holder comprising a casing or using of resilient metal having one side rough-ed, a bar adapted to slide in said housing, a



n-resilient projection on said bar adapted to en-e the rough side of said resilient housing, and ans carried by said housing and said bar for gaging the parts to be connected.

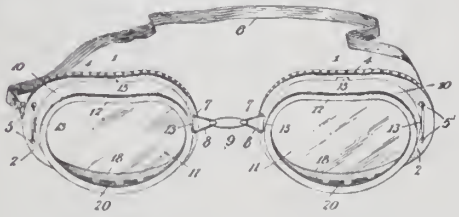
835,762. WATCH-STAND. MAX KOLLER, Winterthur, Switzerland. Filed Sept. 27, 1905. Serial No. 280,338.



watch-holder or stand comprising in combination a support *b* for the watch, an electric lamp *h*, a casing therefor provided with circuit-closing means *i* and a source of current, a receiver *d* for said casing provided with a reflector *f* adapted to throw the rays of light upon the watch, and a spring *k* engaging the casing and normally holding the latted in a position to open said circuit-closing means.

835,828. GOGGLES. EMIL B. MEYROWITZ, New York. Filed Dec. 26, 1905. Serial No. 293,312.

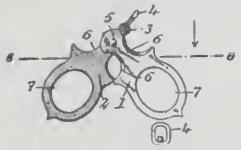
A goggle comprising a base-plate having an interior rim with notches or spaced openings around



its edge, and a window frame or holder arranged to nest or telescope over said rim so as to leave an annular space therebetween.

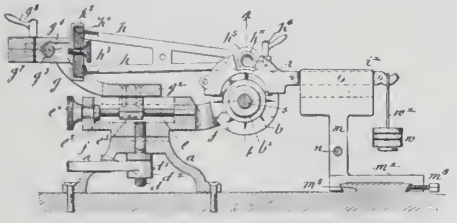
835,912. DOUBLE CIGAR-CUTTER. JOSEPH I. OBERMAYER, New York. Filed Feb. 3, 1906. Serial No. 299,340.

A cigar-cutter, comprising a pair of shearing members pivotally connected together, each of said shearing members being provided with separate



cutting edges directed oppositely, each cutting edge of each shearing member mating a particular cutting edge of the other shearing member.

835,964. MACHINE FOR SAWING DIAMONDS. WILLIAM LOESSER, New York, assignor to Marcus Van Wezel and Joachim Van Wezel, New York. Filed Jan. 6, 1906. Renewed Sept. 29, 1906. Serial No. 336,803.



In a machine for sawing diamonds, the combination with the dop-holder, the dop, and rotary saw-blade, of a guide for the upper part of the saw-blade disposed below the head of the dop.

836,037. CIGAR-TIP CUTTER. CHRISTIAN HIERING and ALBERT FULLER, Newark, N. J., assignors to the J. E. Mergott Co., Newark, N. J. Original application filed Nov. 15, 1905. Serial No. 287,418. Divided and this application filed Jan. 11, 1906. Serial No. 295,561.

In a match-box or other receptacle, the combination of a box-body, the sides and edges of said



body extended beyond the bottom thereof, a cutting edge formed upon one of the extended sides, a curved slot located in one of said extended sides, a box-like cover hinged to one edge of said body for inclosing the extended edges and sides thereof, said cover being provided in one of its sides with an aperture, a projection from one edge of said cover extending into said curved slot for limiting the opening of said cover and means for locking the cover in closed position.

836,057. EYEGLASS CONNECTION. SAMUEL N. STONE, Attleboro, Mass. Filed Feb. 15, 1906. Serial No. 301,197.

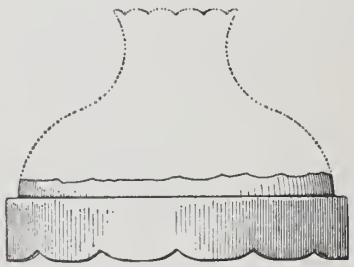
In an eyeglass connection, the combination with a lens-post, of a box interiorly formed to receive the end of said post, the said box having a closed top pierced by a screw-hole, the said box having



two opposite continuous side walls and two opposite side walls provided with corresponding openings, the top and all said side walls of the box being formed integrally, a bow-spring, a nose-guard, the ends of the bow-spring and nose-guard being passed one upon the other through the said openings of the side walls of the box, and a screw passing through the top of the box and through the ends of the bow-spring and nose-guard and into the lens-post whereby all parts are secured together, substantially as described.

DESIGNS.

38,311. LAMP-SHADE. ERNEST D. TERRY, New York, assignor to the Phoenix Glass Co.,



Pittsburg, Pa. Filed July 23, 1906. Serial No. 327,442. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing herein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED NOV. 13, 1906.

Ser. No. **8,786.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) CARTER, HOWE & Co., Newark, N. J. Filed June 22, 1905.



Particular description of goods.—Jewelry of all kinds, flat and hollow table ware and articles for the toilet made in whole and in part of precious metal, and desk furniture and household decorative bric-à-brac made in whole and in part of precious metal.

Ser. No. **13,905.** (CLASS 59. HOROLOGICAL



ULTRA FLAT MINUTE REPEATERS

Bigalke & Eckert Co.

Importers of Watches,

No. 1 Maiden Lane, New York.

Ladies' and Gentlemen's Flat and Ultra Flat Watches in Plain and Decorated Styles.

SOLE AGENTS FOR

Haas, Neveux & Cie.

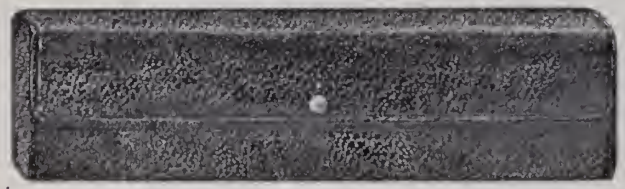
FINE GENEVA WATCHES.



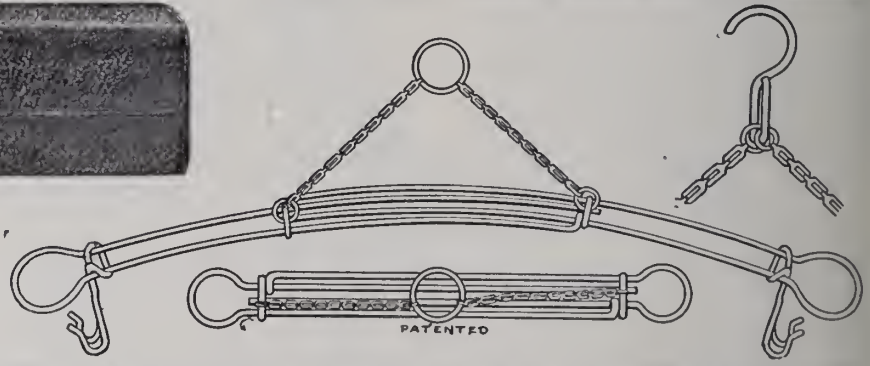
Ultra Flat, Plain

TRAVELERS' FOLDING HANGERS

For Coats, Waists, Skirts and Trousers.



Six Coat or Waist Hangers go in this Case. Size 10 inches by 3 inches by 1½ inches. Price complete, $2.00.



NOW MADE WITH EITHER RING OR HOOK SUPPORT—the latter style just out in response to the demand for a Travelers' Hanger to use on rods.

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Not an experiment but a proved success in many high-class leather goods stores.
Sets of 3, 4 and 6 in handsome leather cases and bags. Retail prices upward from $1.00 per set of three in case.

JUST OUT! TRAVELERS' FOLDING HANGER FOR SKIRTS OR TROUSERS
Three in Leather Case, size 5¼ in. x 1½ in. x 1½ in. for $1.25

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TILDEN-THURBER COMPANY or **C. F. RUMPP & SONS**
PROVIDENCE, R. I. **PHILADELPHIA, PA.**

INSTRUMENTS.) WEBSTER C. BALL, Cleveland, O. Filed Oct. 24, 1905.

999

Particular description of goods.—Watches.

No. **13,907.** (CLASS 59. HOROLOGICAL INSTRUMENTS.) WEBSTER C. BALL, Cleveland, O. Filed Oct. 24, 1905.

333

Particular description of goods.—Watches.

No. **15,522.** (CLASS 20. CUTLERY NOT INCLUDED IN CLASS 61, AND EDGE-TOOLS.) EDW. S. BRADFORD, JR., Chicopee, Mass. Filed Dec. 2, 1905.

VICTOR

Particular description of goods.—Hacksaws, coping saws, butchers' saws, band saws and jewelers' saws.

No. **19,368.** (CLASS 68. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) J. W. BENSON, LTD., London, Eng. Filed May 8, 1906.

"ANKH"



Particular description of goods.—Bracelets, brooches, scarf-pins, rings, pendants, charms, buckles, head ornaments and hat-pins.

No. **19,375.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) LARTER & SONS, Newark, N. J. Filed May 8, 1906. Used 10 years.



Particular description of goods.—Rings, buttons, studs, tie-clasps, lockets, seals and similar articles of personal adornment made in whole or in part of precious metal or substitutes therefor.

No. **20,685.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) WM. A. ROGERS, LTD., New York. Filed July 2, 1906.



Particular description of goods.—Silver-plated ware, comprising flat and hollow ware and cutlery.

No. **20,686.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) WM. A. ROGERS, LTD., New York. Filed July 2, 1906.



Particular description of goods.—Silver-plated ware, comprising flat and hollow ware and cutlery.

No. **20,774.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) GEORGE E. HERRING, Chicago. Filed July 7, 1906.

YOUREX

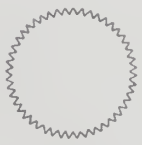
Particular description of goods.—Imitation silver knives, forks, ladles, nut-picks, preserve-shells, spoons, sugar-sifters, sugar-shells, sugar-tongs, pea-servers and tomato-servers.

Ser. No. **21,695.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) EDWIN E. HALE and ANNIE M. HALE, North Attleboro, Mass., executors of the estate of O. M. Draper. Filed Aug. 21, 1906.

Zenith

Particular description of goods.—Ornamental chains.

Ser. No. **21,701.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) EISENSTADT MFG. CO., St. Louis, Mo. Filed Aug. 22, 1906.



Particular description of goods.—Brooches, stick-pins, scarf-pins and other ornamental pins, ear-rings, chains, sleeve buttons and links, shirt-studs, lockets and charms, emblems and society pins and charms, bracelets, rings, diamond-mountings, and other articles of similar character for personal adornment.

Ser. No. **22,723.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) BERRY & WHITMORE CO., Washington, D. C. Filed Oct. 16, 1906.



Particular description of goods.—Finger-rings, carrings, brooches, necklaces, chains, bracelets, badges, lockets, stick-pins, scarf-pins, jeweled, gold, and silver hair-pins and hat-pins, cuff-buttons, studs, collar-buttons and similar articles of jewelry, silver and gold and silver-plated hollow and flat ware, silver and gold toilet articles and precious stones.

TRADE-MARKS REGISTERED NOV 13 1906.

57,296. FINGER-RINGS. OSTBY & BARTON CO., Providence, R. I.
Filed March 12, 1906. Serial No. 17,778. Published Sept. 18, 1906.

57,329. SILVER-PLATED HOLLOW WARE. INTERNATIONAL SILVER CO., Meriden, Conn.
Filed June 28, 1905. Serial No. 9,326. Published Jan. 2, 1906.

57,454. CERTAIN NAMED JEWELRY AND SILVER-PLATED PRECIOUS-METAL WARE. HAMILTON & HAMILTON, JR., Providence, R. I.
Filed July 17, 1906. Serial No. 20,984. Published Sept. 25, 1906.

57,458. PLATED FLAT WARE FOR TABLE USE, INCLUDING KNIVES, FORKS AND SPOONS. INTERNATIONAL SILVER CO., Meriden, Conn.
Filed July 9, 1906. Serial No. 20,791. Published Sept. 25, 1906.

57,479. EYEGLASSES. WILLIAM H. SPANGLER, Pittsburg, Pa.
Filed Nov. 6, 1905. Serial No. 14,367. Published Sept. 25, 1906.

57,492. WATCHES. WEBSTER C. BALL, Cleveland, O.
Filed July 13, 1906. Serial No. 20,967. Published Sept. 25, 1906.

57,509. PLATED FLAT WARE FOR TABLE USE, INCLUDING KNIVES, FORKS AND SPOONS. INTERNATIONAL SILVER CO., Meriden, Conn.
Filed July 9, 1906. Serial No. 20,787. Published Sept. 25, 1906.

57,552. CHINA, STONE WARE, EARTHENWARE, TERRA-COTTA AND PORCELAIN. VILLEROY & BOCH, Mettlach, Germany.
Filed Jan. 18 1906. Serial No. 16,285. Published Sept. 25, 1906.

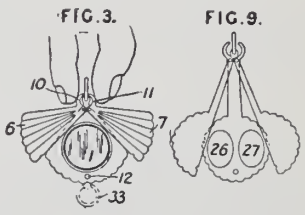
57,560. PLATED FLAT WARE FOR TABLE USE, INCLUDING KNIVES, FORKS AND SPOONS. INTERNATIONAL SILVER CO., Meriden, Conn.
Filed July 9, 1906. Serial No. 20,790. Published Sept. 25, 1906.

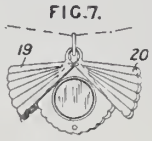
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1905, FROM *The Illustrated Official Journal.*)

ISSUE OF OCT. 31, 1906.

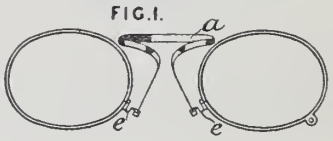
13,941. PENDANTS, ETC. T. WILCOX (trading as M. Wilcox & Son), Birmingham. July 6.
A locket or pendant has a recess 1, Fig. 3, for a photograph mirror, etc., which is exposed to view by pressure on the elongated ends 10, 11 of the pivoted sections 6, 7, normally closed about the stop 12. Permanent exposure may be obtained by suspending the locket by the ring 33. These sections may be connected by a spring tending to





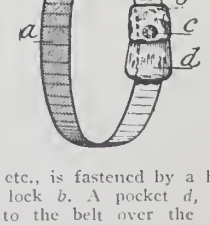
close them. They may also be arranged at the back as well as the front of the locket, etc., or they may each have the hollow form shown at 19, 20, Fig. 7. Fig. 9 shows a double locket, etc. The photographs, etc., 26, 27, may be exposed one at a time by pressure on the end of the corresponding section only. A brooch may be formed by the attachment of a pin and catch.

14,106. EYEGLASSES. H. BRINKHAUS, Berlin. July 8.
The bridge and plaquets of a pair of eyeglasses are formed integrally of a spring *a* of the form



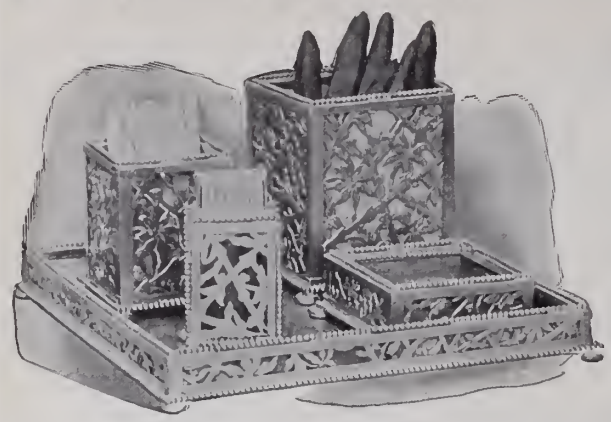
shown. The ends of the spring are connected to the lens frames by flexible parts *e* which can be expanded or contracted to adjust the glasses for inter-ocular distance, etc.

14,213. BELTS. A. PREUSS, Posen, Germany. July 10. (Date applied for under Patents Act, 1901, May 23.)
A metal belt *a* which may be worn round the



waist, arm., etc., is fastened by a letter or cipher permutation lock *b*. A pocket *d*, fastened at *c*, is attached to the belt over the fastening *b* in such a manner that the latter can only be got at by opening the pocket.

14,355. EYEGLASSES. J. D. LEWIS, St. Paul,



Your Holiday Stock

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UNLESS YOU HAVE

Apollo Studios' "Metal and Glass"

IN VERD ANTIQUE AND OTHER FINISHES



Made in the "APOLLO STUDIOS"

We can deliver promptly—Send for illustrated booklet of

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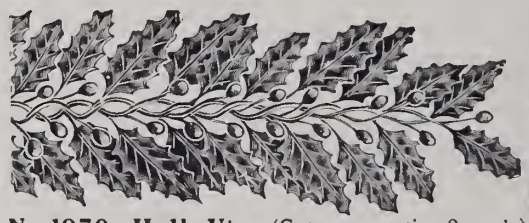
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544 Broadway, NEW YORK



Holly Wreath

	Leaves	Berries	Each	Doz.
No. 1771. Holly Wreath, 15 in. diam.,	72	72	$0.35	$3.60



No. 1970. Holly Vine (Cut representing 2 yards)

In natural green-colored leaves, white edges and diamond dust.

No. 1970. Holly Vine, 12 leaves and 12 red holly berries, per doz. yards...$0.75; gross, $7.00

No. 1971. Holly Vine, 18 leaves and 18 red holly berries, per doz. yards .. 1.25; gross, 10.00

No. 1972. Holly Vine, 24 leaves and 24 red holly berries, per doz. yards .. 1.50; gross, 15.00

Our Green Holly Leaves are sprinkled with diamond dust and give a brilliant glittering effect.

CHRISTMAS STARS from 5c. up.

Ask for our illustrated Christmas Catalogue No. 1.

FRANK NETSCHERT CO.

39 Barclay Street, NEW YORK



No. 1589. Holly Bouquet of 3 sprays in a bouquet; per dozen bouquets, $1.20; per dozen single sprays, 40c.

A Splendid Seller for 10c. Each, Single Spray

Especially decorative between jewelry show window.

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FINISHED MATERIAL



17 J. Bridge Model

Regular Sizes

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Thin Model

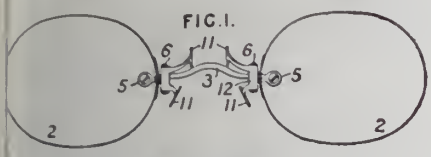
TAVANNES WATCH CO.

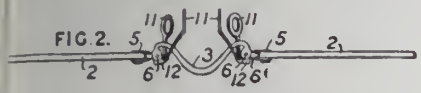
131 Wabash Ave., CHICAGO

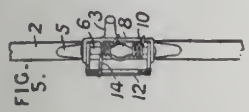
2 Maiden Lane, NEW YORK

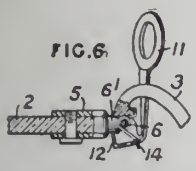
Minn., U. S. July 12. (Date applied for under Patents Act, 1901, Jan. 20.)

The lens clamps and nose-grips of a pair of eglasses are pivoted to a rigid bridge, springs ing provided to act on the nose-grips and to ep the lenses normally in the same plane. The









s clamps 5 carry pivots 6 engaging lugs carried the rigid bridge 3 and the nose-grips 11 as wn. The lens clamps and the nose-grips are ed on by springs 10, 14, respectively, and the tive motion of the parts is limited by shanks 6¹ the upright parts 8, 12, carried by the bridge the nose-grips. The lenses 2 are normally in same plane, but are bent forward when it is red to put the glasses in place.

mplete specifications accepted Oct. 24, 1906.
1905.

.882. BUCKLE. EYLAND.
1906.

55. CHAIN FOR BRACELETS. SIMON.

489. HAT-FASTENING. YOUNG.

593. INKSTAND. HAAG.

Applications filed Oct. 15 *to Oct.* 20, 1906.

875. INK-HOLDER. DAVID NORMAN, London.

894. TIME-RECORDER. E. S. HOWARD, Liverpool.

004. MATCH BOX. JOHN BERRYMAN and A. B. WATSON, London.

155. TEA INFUSER. JOSEPH WALKER, Birmingham.

156. BRACELET FASTENING. JOSEPH WALKER, Birmingham.

162. STUD. CHRISTOPHER SOUTHALL, Birmingham.

196. HAIR-PINS AND COMBS. D. T. HAIG, London. Complete specification.

197. EYEGLASSES. ANTONIO PAROLINI, London.

210. COMB. A. P. TAMS, London.

231. HAIR-PIN. ARTHUR VALABREGUE, Finsbury, London. Complete specification.

312. COMB. ALFRED BRAHN, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Nov. 12, 1889.

411,677. WATCH OR CLOCK KEY. G. D. CLARK, Plainville, Conn.

411,697. WATCH. ISAAC GODDARD, Richmond, Va., assignor to Goddard & Moses, same place.

411,699. INK-BOTTLE COVER. G. P. GOULDING, Rochester, N. Y., assignor of one-half to F. W. Voelkes, same place.

411,751. BOX FOR SILVERWARE. LOU BURT, Detroit, Mich.

411,793. WATCH CASE BOW. E. C. CHAPPATTE, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

414,802. WATCH CASE SPRING. J. D. EWING, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

414,804. WATCH-KEY. R. H. FRANKLIN, Brooklyn, N. Y., assignor to C. C. Cummings, same place.

414,828. WATCH-BOW FASTENER. F. L. TURNER, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

414,857. CLASP. A. W. CASH, Bridgeport, Conn., assignor to Frank Armstrong, same place.

414,858. GARMENT-SUPPORTER. A. W. CASH, Bridgeport, Conn., assignor to Frank Armstrong, same place.

414,871. CANDLE-HOLDER. HEINRICH SCHLUETER and OTTO KUCH, Stapleton, N. Y.

414,917. CANDLESTICK. J. P. NESSLE, Newark, N. J.

415,006. JEWELING-TOOL. JOSHUA THOMAS, Elgin, Ill.

415,061. CIGAR-CUTTER. F. W. POWELL, London, England.

415,100. PROCESS OF DECORATING WATCHES. LEON FAVRE, New York.

415,130. BUTTON. G. S. TIFFANY, Tecumseh, Mich.

415,164. BUCKLE. JACOB ELSON, Philadelphia, Pa., assignor to Joseph Lauferty & Son, New York.

Designs issued May 12, 1903, *for* 3½ years.

36,314. BADGE. H. F. BLEGG, New Haven, Conn.

36,317. BOX-COVER. H. L. CROLL, New York.

Description of the New Method of Treating Blue Ground for Recovery of Diamonds.

If a new method of treating the blue ground of the diamond mines in South Africa is all that reports indicate, quite a revolution in the industry will be effected, decreasing expenses of mining and possibly increasing the average amount of diamonds recovered. The following description of the scheme was published in a recent issue of the *Transvaal Leader:*

The inventor is Christopher Hamilton, who has been concerned with mining enterprises in all parts of the world. It has been said that Mr. Hamilton has discovered a new element in the blue, the presence of which has always been suspected by analytical chemists; but more than this, he has discovered a reagent, the action of which causes the immediate disintegration of the hardest blue.

The mining representative of the *Leader* was prevailed upon to see one of the earliest tests made with this remarkable solution. A piece of hard blue (or hardibank) from a good depth, from one of the Pretoria mines, was taken. It was impossible to make any impression upon this piece of rock, either with the hands or by stamping upon it. Mr. Hamilton placed about a teaspoonful of the solution in a tumbler, diluted to full measure, and poured it over the specimen. Almost instantly it permeated the mass, and within half a minute it was easy to break off large pieces. With a slight blow on the side of the box, it was broken in half. The cleavage showed that the solution had permeated the entire mass. Previously some of the hardest blue from various mines in the Orange River Colony had been "solutionized" with equally favorable results. A few seconds' action (not necessarily immersion) makes the hardibank easily frangible, and further treatment makes it crumble. The metamorphosis is so remarkable that it is absolutely necessary that the treatment should be seen before it is believed.

In actual practice the rock would be passed direct from the mine shaft through the solution into pans, and the inventor is confident that it will require nothing more than the action of the "fingers" of the scrapers to entirely disintegrate it. The solution does not require the aid of any pressure or grinding process.

Mr. Hamilton has already prepared plans of special treatment tanks, and has arranged a method of passing the blue through the solution. It is calculated that the cost of this treatment will be less than 1d. per load, as against something in the neighborhood of a couple of shillings by direct treatment. Of course, the cost of mining would be the same in both cases, unless, indeed, it were possible to loosen the rock *in situ* by the use of this solution. That does not seem to be without the bonds of rationality.

Besides the economy which this scheme effects, the breakage of diamonds is entirely prevented.

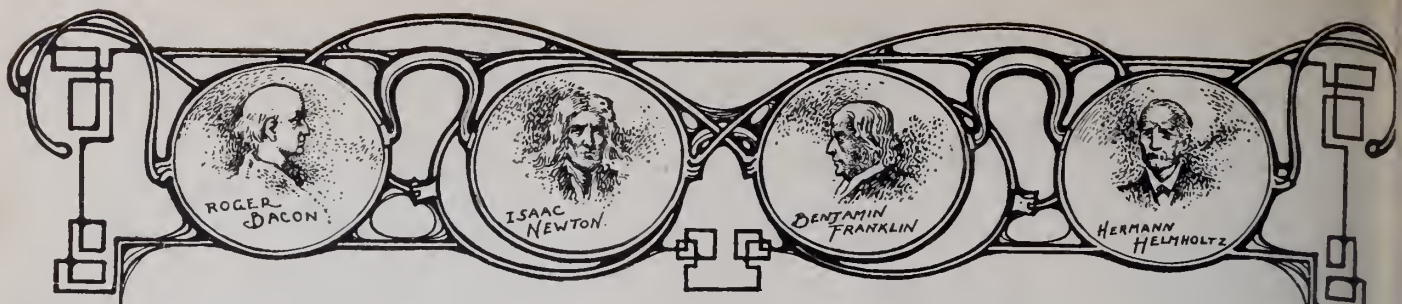
Recent Publications.

EXPORTERS' ENCYCLOPAEDIA. A complete guide for export shipping, 1907. 16mo, 663 pp. Published by the Exporters' Encyclopedia Co., New York. Price, $5.

THIS volume, which is the third edition of a most valuable and handy work for exporters throughout the world, contains a vast amount of valuable information arranged clearly and concisely so that it can be easily referred to. The book has already obtained a large circulation among manufacturers and exporters generally, and its 1907 edition will prove even more valuable and welcome than did its predecessors.

In brief, the book gives the names and addresses of all transfer companies, both steam and rail, from New York, Philadelphia, Boston, Baltimore, New Orleans and other large ports; tells of the places reached by these companies; every point for which bills of lading may be obtained and gives complete list of inland cities and towns, telling how they may best be reached; it explains all the requirements and arrangements of consular documents, with full particulars as to consular charges, and shows *facsimile* invoices with English translations for all countries: Particularly valuable is the information regarding the requirements of different foreign governments and the instructions how to bill, mark, ship, insure and consign goods and how to arrange bills of lading, customs house clearance, drafts, etc.

Dr. A. H. Bowen, of the Rochester School of Optometry, gave a very interesting lecture on the anatomy and physiology of the eye before the Buffalo Optometrical Society recently at the Lafayette Hotel, in Buffalo, N. Y. A large attendance greeted him. He illustrated his description with real eyes dissected, etc., and blackboard drawings in colors. The next subject, which will be "Light," will be even more interesting. An instructive series is booked. John F. Lang was admitted as a member. The new constitution, which will be published very soon, will contain names of members in good standing and the code of ethics. The next regular meeting will be held Dec. 6 in room 139, Lafayette Hotel, Buffalo, N. Y.



OPTICAL DEPARTMENT

Eye Diseases Which the Optometrist Should Recognize.

(Second of a series of lectures delivered before the O. S. C. N. Y., by E. LeRoy Ryer.)
(*Continued from issue of Oct. 24.*)

Diseases of the Cornea.

A KNOWLEDGE of the diseases and injuries of the cornea is essential to the optometrist insofar as it permits him to impress his patients so effected with the importance of placing themselves in the proper hands.

Many other diseases come and go without leaving any serious results, but not so with corneal diseases, which, almost invariably, leave some opacity, with resulting loss of visual acuity. In several classes of cases sight is destroyed completely. Moreover, corneal diseases are of very frequent occurrence. It is estimated that in cases of blindness one out of every four is due to corneal affections. Furthermore, statistics show that corneal diseases constitute about one-third of all ophthalmic disturbances.

Two points concerning the cornea should be kept in mind: first, that it is, of all portions of the eyeball, most exposed to external injuries; and secondly, that it is unsupplied with blood vessels and unprepared, therefore, to cope with disease germs and to properly nourish itself during and after an attack.

Phlyctenular Keratitis.

Nature of the disease—

Its chief feature is a small blister near the margin or limbus of the cornea. The situation of the blisters vary. They may be wholly on the cornea; they may be entirely on the sclera; or they may be on both the cornea and the sclera.

When the blisters are on the scleral conjunctive the disease should be termed phlyctenular conjunctivitis, and only when the blisters form on the cornea is it a true case of phlyctenular keratitis. If the blisters are on the cornea they will be of a grayish color, if on the scleral conjunctiva they will appear red. If they confine themselves to the scleral region, no permanent damage is apt to result. Corneal blisters, however, may turn into ulcers, and they usually leave scars, which interfere with vision throughout life, or an ulcer may be formed that will destroy the entire cornea.

It is almost exclusively a disease of childhood, adults being very rarely affected. A child is often unable to see even large objects for weeks after the disease is cured.

Phlyctenules on the scleral conjunctiva are apt to extend to the cornea. The disease often follows an attack of measles or scarlatina.

How to recognize it—

The phlyctenules, or blisters, as I have called them for the sake of simplicity, may be readily discovered by oblique illumination, and an optometrist should inspect every eye by this means before proceeding with his work.

Be careful not to confound a ptlyctenule with a pinguecula, that small, harmless, yellow elevation on the upper inner margin of the cornea.

The other principal symptoms are acute pain, photophobia, blepharospasm and lacrymation, that is, an overflow of tears. The nose discharges as well as the eyes, and eczema of the eyelids, face and external ear often accompanies this disease.

Causes—

Scrofula is considered the main cause. Poor nutrition often causes it in apparently healthy children.

What the optometrist should do—

As the treatment is purely medical, the optometrist should advise seeing a physician who will order proper food, tonics, etc., and apply the necessary local treatment.

Interstitial Keratitis.

Nature of the disease—

The name usually applied to this disease is parenchymatous keratitis. The latter term is really preferable, inasmuch as parenchyma means the true or proper substance of an organ, and thus, parenchymatous keratitis could be readily defined as inflammation of the most important tissue of the cornea.

It is well to note here that the cornea is composed of five distinct layers. Approaching it from the front we would first strike the epithelial layer, epithelium meaning the outside skin. Directly under this lies the anterior limiting membrane, or Bowman's membrane, which acts as a protective coat to the cornea proper. It is this layer that offers considerable resistance to ulcerous growths, and it is also believed to maintain the normal corneal curve.

Under Bowman's membrane lies the substantia propria, the real cornea, which is composed of 60 layers and forms the greater part of the thickness of the cornea. Beyond this layer lies the posterior limiting membrane, or Descemet's membrane, the most resisting layer of the cornea. Under this lies a layer of endothelial cells.

To sum up briefly: Interstitial or parenchymatous keratitis is that condition wherein the substantia propria or deeper layers of the cornea are inflamed. It is a disease of childhood, usually occurring between the fifth and 15th years of age. One eye is usually affected before the other, but probably will be eventually attacked. An atta usually lasts for some months, and may l ger two or three years. If properly car for, the disease may impair vision but litt in some cases, however, vision is entire lost.

The uveal tract, consisting of the choro ciliary body, and iris as a whole, is apt become involved, causing choroiditis, cycli and iritis. Posterior synechia may acco pany it, this being a condition wherein t iris becomes stuck to the crystalline le Glaucoma may also occur.

How to recognize it—

The disease commences as a light gra ish opacity at some point near the corn margin. This opaque spot soon forms opaque ring surrounding the margin of t cornea, then it works toward the cen until the entire cornea becomes opaque a looks like a piece of ground glass or l a piece of glass that has been breathed and made steamy or misty. The opacity not of an even intensity, some spots lo ing like a light, thin cloud, while oth spots may be so densely opaque as to h the iris. You can estimate to what st the disease has progressed by the nature the opacity, for in the early stages margin is most clouded, while in the m advanced stages the center is densely opa and the margin less so. Vision will blurred. The eyes will water freely (lac mation) and be slightly intolerable of bri light (slight photophobia), and an abnor accumulation of blood in the sclera aro the margin of the cornea will give t margin a reddish hue (hyperemia). Th will not be much pain in most cases. pupil remains normal and there is no t derness on pressure.

Causes—

When occurring in children the caus usually inherited syphilis, and all the w known symptoms of syphilis will be p ent. Occurring in adults, it is not usu due to inherited syphilis. It is believed t it may come from exposure to cold, tube lar disease, scrofula, or rheumatism.

What the optometrist should do—

Make no test, impress patient with danger of the disease and advise seek medical attention at once, so as to check disease if possible, and thereby prevent iris choroid and ciliary becoming invol

Ulceration of the Cornea.

Nature of the disease—

The chief dangers which accompany neal ulcers are the opacities and s which even the slightest of them are ap leave behind. The cornea may be pe rated, allowing the aqueous to escape

Optical Department.

he iris and lens to come forward to the cornea. If the iris become stuck to the cornea the condition is called anterior synechia; if the iris becomes stuck to the crystalline lens it is called posterior synechia. Bowman's and Descemet's membranes greatly protect the substantia propria, or he real cornea, but should these be pierced t will be found that Bowman's membrane never reforms over the affected part, and Descemet's seldom reforms completely.

Sometimes a small lump of pus forms in he aqueous humor of the anterior chamber. Such a condition is called hypopyon, nd is of a most serious nature. If the ypopyon is of considerable size it is apt to roduce necrosis of the cornea, that is, turn he cornea into dead tissue and thereby deroy vision. Hypopyon may transform a ase of simple inflammation of the cornea to keratitis complicated with iritis or even clitis.

low to recognize it—

Corneal ulcers are varied in nature, but is not required of the optometrist to ifferentiate the various classes. The subective symptoms are confusing. Congeson, pain, overflowing of tears, lowered isual acuity, and blepharospasm may or ay not exist.

Inasmuch, however, as any form is or ay become dangerous, every cornea should e inspected, and, upon any signs of ulcerus growths appearing, the patient should e warned. But if keratitis exist the three llowing symptoms must accompany it: 1) Corneal disturbances of some sort, 2) inequalities in the curvature of or dull ots in the cornea, and (3) ciliary injecon, which is an excess of blood in the ins directly surrounding the cornea. To te corneal inequalities and dull spots, bliquc illumination should be employed nd the cornea inspected from different oints of view.

ause—

Usually the cornea is rendered susceptble to disease by an injury from a foreign ody, by a general debilitated condition, or y undue exposure as would be caused by gophthalmia. Then with the cornea in a eakened condition ulcers may be caused by ie germs from other diseases.

hat the optometrist should do—

Advise medical treatment.

(To be continued.)

The fourth annual meeting of the Rhode land Society of Optometry was held last eek and the following officers were elect: President, Dr. J. F. Dodge; first vicesident, Fred S. Neff; second vice-presint, W. T. Wilson; third vice-president, W. Cunningham; recording secretary, W. Ferris; financial secretary, S. A. odge, Pawtucket; treasurer, H. Fellman, oonsocket; executive committee, C. T. axter, Peter Ochs and Clarence I. Holmes. he various reports presented showed the ciety to be in a prosperous condition and ith the outlook most encouraging the embers are looking forward to another ccessful year.

Pennsylvania Optical Society Enjoys a "Smoker" and Quiz.

THE Pennsylvania Optical Society held a smoker and quiz at the Continental Hotel, Philadelphia, on Tuesday evening, Nov. 13. While the attendance was not very large, the interest manifested in the various practical questions was great, every one present giving his experience or bringing forth problems he had to solve in his own business.

Among some of the most practical questions were the following:

(1) What shall I do with a customer who takes a pair of frameless glasses that I put up for him without a defect in the lenses, and, in a day or two, brings them back broken or chipped and says they were broken or cracked when delivered, insisting upon having a new lens inserted without charge?

(2) What can be done with the fake optician who comes into our towns and sells spectacles with plane glasses, and if an old person wants glasses for reading and distance he supplies a pair with one lens for near and the other for far sight?

(3) On a prescription like the following, + 1. Cyl. ax. 90° combined with — 2. Cyl. ax. 45°, add for reading 2.50 segment, what would be the most practical way of filling this order? Also what would be the most likely to give the best results when in use before the eye?

(4) Prescriptions are frequently written out with a different amount added on the two eyes for presbyopia; for instance,

For distance: Right + 1. Left + 2.

Add for reading: Right + 3. Left + 2.

To what extent is this justified by the condition of the eye as a general rule, and are there many cases which such a prescription would be likely to correct?

(5) An acquaintance of the writer is afflicted with conical cornea of both eyes. This has been progressing for some years, and has reached the point where, even to the ordinary observer, the cone is quite perceptible when viewed from the side. And the irregular appearance of the reflection from the front surface of the cornea is also readily noticed even by one who is not familiar with the subject. What could be suggested as a means of obtaining at least partial vision, as the party in question is dependent upon herself for support?

(6) In the fogging system is it better to test both eyes together or separately?

(7) When you correct with strong cylindrical lenses at oblique angles, why does everything look crooked to your patient and what is the remedy?

These and other questions were talked over and discussed with much profit to all present.

James M. Dean, a dealer in optical goods at 708 13th St., N. W., Washington, D. C., while mentally deranged recently attempted to commit suicide. He has been committed to St. Elizabeth's Insane Asylum. A petition asking that a receiver be appointed to look after the interests of Mr. Dean has been filed by his brother, Wm. E. Dean.

J. C. Huteson, of the J. C. Huteson Optical Co., Omaha, Nebr., has gone to Denver, Colo., on a business trip.

Regular Monthly Meeting of the Optometrical Society of the City of New York.

PRESIDENT OFFENHAUSER called to order the regular monthly meeting of the Optometrical Society of the City of New York, at 8 P. M., Wednesday, Nov. 14. Having lately undergone a number of operations, Mr. Offenhauser was too weak to preside during the entire business session, and retired after thanking the members for the sympathetic interest they had shown during his illness.

Mr. Dilworth acted as chairman. Mr. Ryer again urged that the members be given credit for correct work done during the two years' course, and that unless a member attended 75 per cent. of the lectures and quizzes, he should not be permitted to take the final examination. A motion embodying these points was carried.

The election of officers for the year 1907 resulted as follows: President, Willard B. Fisher; first vice-president, John E. Meyer; second vice-president, P. A. Dilworth; treasurer, Charles W. Rippier; recording secretary, Albert Cohen; financial secretary, Robet Levin. Executive Committee: E. Le Roy Ryer (chairman); A. Jay Cross, A. M. Frankel, F. B. Marchant and P. A. Dilworth.

President-elect Willard B. Fisher was conducted to the chair with due ceremony, and responded to the determined call, "Speech." Mr. Fisher is in thorough accord with the educational movements of the society, and expressed those sentiments forcibly, and all look forward to next year as one that will be fraught with momentous problems successfully encountered.

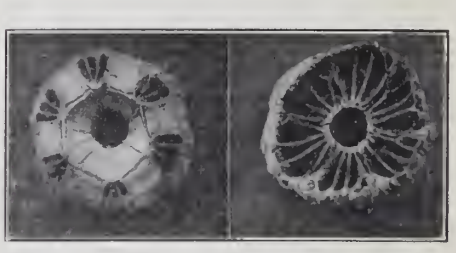
The business session adjourned and R. M. Lockwood conducted the regular quiz. Following this E. Le Roy Ryer continued his lectures, "Diseases Which the Optometrist Should Recognize," which lecture is published in part in this issue of THE CIRCULAR-WEEKLY.

Arthur A. Lyman, Bridgeport, Conn., and Frank D. Jackson, Brooklyn, N. Y., were elected to membership in the society.

The Codes of Ethics, which are artistically printed on parchment paper, were distributed, after which the meeting adjourned until the second Wednesday in January.

A Whale's Eye.

HERE are two photographs, taken by C. A. Pode, of a whale's eye, or, rather, the bone surrounding it. The bone was obtained from a Lapp at Tromsö, Norway,

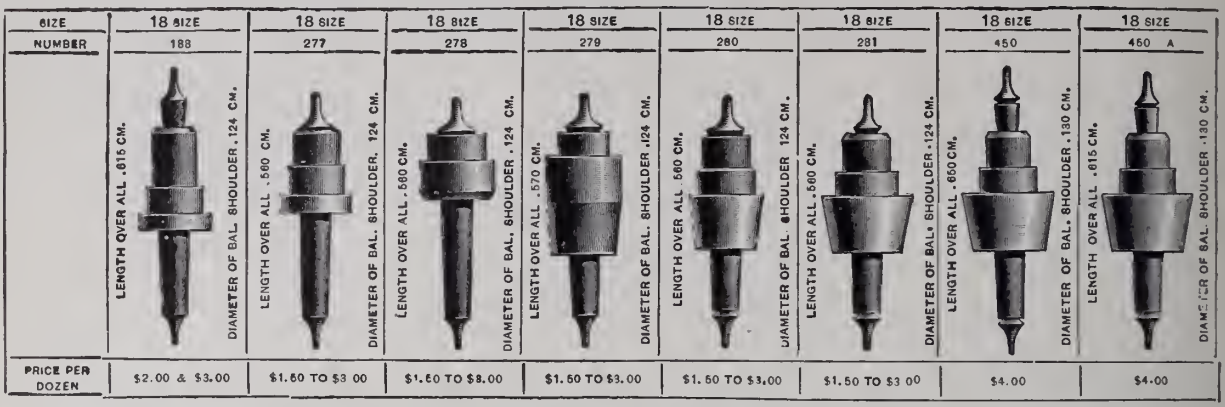


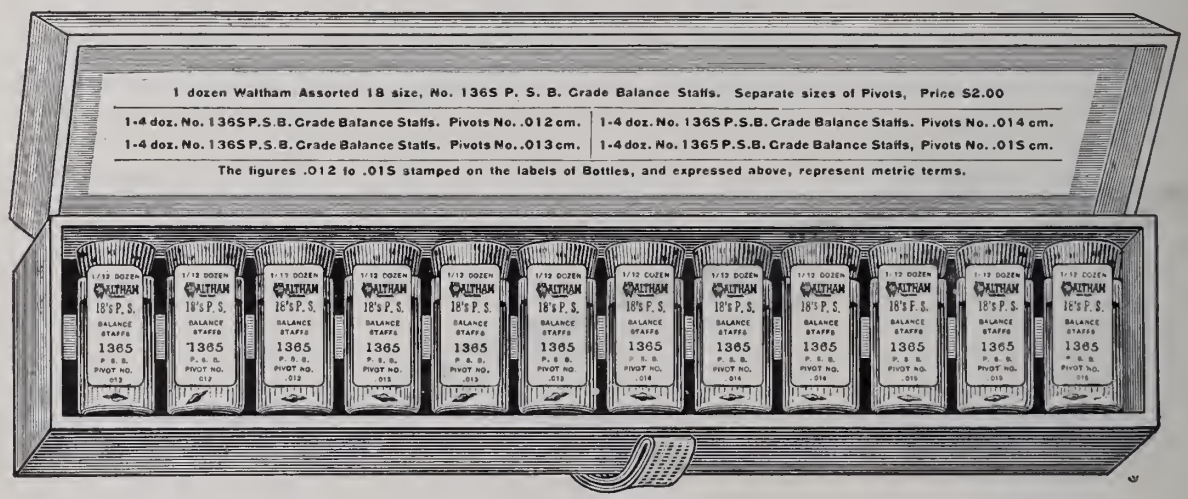
PHOTOGRAPH OF WHALE'S EYE.

in 1900 by Arthur Marston, of Earls Croome, Worcestershire. The eye is about one inch and three-quarters in diameter.—G. R. CLARKE, Upton-on-Severn, in the *Strand Magazine*.

WALTHAM WATCH COMPANY MATERIALS.

WALTHAM BALANCE STAFFS ENLARGED 6 DIAMETERS.





WALTHAM PATENT PAPER BOX, ENLARGED ONE THIRD. PATENTED, JUNE 5TH, 1894.
INTERIOR VIEW OF WALTHAM PATENT PAPER BOX HOLDING 1 DOZEN SEALED GLASS VIALS. PRESSING THE LOWER END OF ANY GLASS VIAL WILL FACILITATE ITS REMOVAL.

BALANCE STAFFS.	PER DOZEN EACH SIZE, ETC.	SINGLE STAFF NOT FITTED TO BALANCE	SINGLE STAFF FITTED TO BALANCE
7 Jeweled or Sterling and Seaside Grade, - -	$1.50	.20	.40
15 Jeweled or P S. Bartlett and Royal Grade, -	2.00	.25	.45
17-19 Jeweled or A. T & Co. and Riverside Grade, -	3.00	.35	.55
21-23 Jeweled or Crescent St. and Vanguard Grade, -	4.00	.45	.65

ASSORTED SIZES OF BALANCE STAFFS IN PATENT BOXES.

200 A.	½ Gross Assorted Staffs	$9.50
201 A.	¼ Gross Assorted Staffs	5.00
202 A.	½ Gross Assorted Staffs	12.50
203 A.	¼ Gross Assorted Staffs	6.50
204 A.	½ Gross Assorted Staffs	18.50
205 A.	¼ Gross Assorted Staffs	9.50

Orders for Balance Staffs should State the Size, model, grade and number desired.

THE HOROLOGICAL REVIEW.

Watch Repairing.

By H. Reinecke.

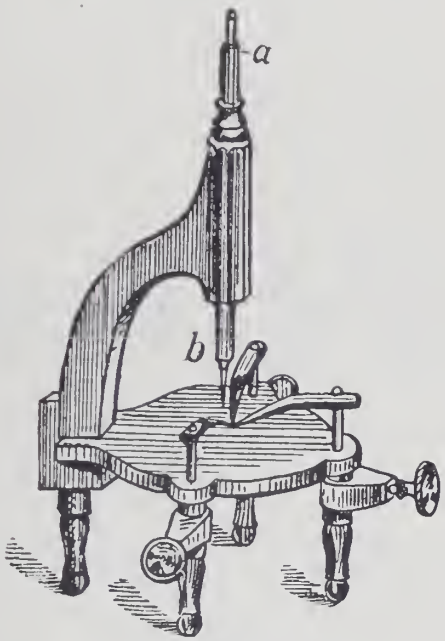
(Continued from issue of Nov. 7.)

A GREAT improvement has been introduced of late years by the makers of the Swiss mandrils. This improvement consists in making the threads of the feeding screws of the slides of the tool rests according to the units of some measurement, such as the English inch or the millimeter. The subdivisions are laid down in thousandths of an inch or in hundredths of a millimeter on the rims of the buttons or thumb-pieces for turning the feeding screws, and are properly marked for the accompanying index pieces. The convenience of such an arrangement cannot be overestimated. One must be careful, however, to estimate such measurements only in one direction or to make due allowance for the back lash of the screw bearings when turned in the opposite direction.

A more extended use of the mandril may be had in the absence of a wheel cutting engine, when such a tool may be improvised in the following manner: A solid brass chuck of about 1½ inches in diameter, with a steady pin in its center, fitting in the pump center hole and previously turned true on its back, may be fastened by three screw bolts in the three slots of the face plate, after which the front of this chuck may be prepared for the reception of blanks, to be fastened by cement, screws or other means. This chuck, which can be about one inch in height, may be turned with a substantial shoulder for having fitted upon one or several index plates, supplied with several rows of holes on its face in the case of a single index plate, or with cuts on the edges in the case of several index plates. A suitable index for either kind is to be fastened to the bar of the lathe. A cutter spindle to be rotated by the foot is to be attached to the slide rest, by means of which serrated cutters or fly cutters may be used. A superficial ocular examination of a regular wheel cutting engine, afforded by a courteous watch tool merchant, will impart all the instruction necessary to enable a good watch repairer to cut all the wheels needed for ordinary repairs by such an attachment, until further experience or instruction suggests the purchase of a more complete tool of its kind.

The attaching of such a chuck to a mandril may lead a zealous and ingenious watch-repairer to provide some other mechanical devices, which will extend the utility of a mandril beyond his earlier anticipations.

Of great utility, as an auxiliary to the mandril, is the old-fashioned Swiss uprighting and drilling tool, illustrated herewith. The true upright position of the runner, with male and female center, may be verified at all times after long use by fitting a brass collar, fastened by a screw, on its upper end, marked *a*. On the lower end



PRIMITIVE STYLE OF SWISS DRILLING TOOL.

of this runner is fastened in a similar manner a brass arm. This arm should be long enough to allow its outer end to reach to the edge of the face plate, and in it, a short distance apart, are drilled about three holes, of such a size as to hold a sharp center for being shifted from one hole to the other, and projecting below sufficiently to reach the face plate when the runner, by its collar, rests on the top of the tool's frame. In rotating the center runner its upright position may be verified if the point of sharp center in the arm touches the face in every part of its circle. Any deficiency in this respect could be corrected by a sharp file, by which the uneven parts of the face plate may be removed. With the assistance of the three clamps a watch plate or frame, or any other piece of metal, may be uprighted and the pivot holes, etc., may be piereed perpendicularly by means of a whalebone bow with different sizes of drills. Such an operation is often required when such pieces are to be placed on the mandril for further manipulation. Such an uprighting tool will answer for pretty much all other purposes for which such tools are generally intended. The maker of a locking spring for a chronometer could hardly do without it.

(To be continued.)

C. T. Higginbotham Makes Reply to a Recent Criticism.

South Bend, Ind., Nov. 14, 1906.

Editor The Jewelers' Circular-Weekly:

Your journal of Oct. 17 contained an article by Mr. F. R. Cunningham, criticising a lecture delivered in July before the Retail Jewelers' Association of Illinois. This criticism makes several erroneous statements, and is so misleading in many respects that it becomes incumbent upon me to make reply.

It does not require a scientific training to recognize the fact that an angle of 60 degrees will span 3½ points, said points 24 degrees apart. Consequently my statement that the pallets span 3½ teeth is perfectly correct. A reference to the accompanying sketch clearly demonstrates this apparent anomaly. The statement which he makes, that in an escapement having 30 degrees roller action and 10 degrees fork action the radius from the center of the roller to the face of the jewel pin is one-fourth the distance between the balance and pallet centers is near the truth, but not exact. As a matter of fact, the radius to the roller pin face is more than one-fourth, and the distance to the end of the fork slot is more than three-fourths, the difference in excess being the respective lengths of the radii and the secants of half those arcs.

The statement attributed to me, that the jewel pin distance is one-third, was a mistake in reporting the lecture. Had Mr. Cunningham listened to that lecture he would have heard me say that the distance from the center of the roller to the face of the jewel pin was approximately one-third as much as the distance from the pallet center to the end of the fork slot, which is much nearer the truth than that the distances are three-fourths and one-fourth. Furthermore, to illustrate the lecture, I used a model having these proportions.

As to the word cohesion used in my lec-



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is money!

—BULWER-LYTTON.

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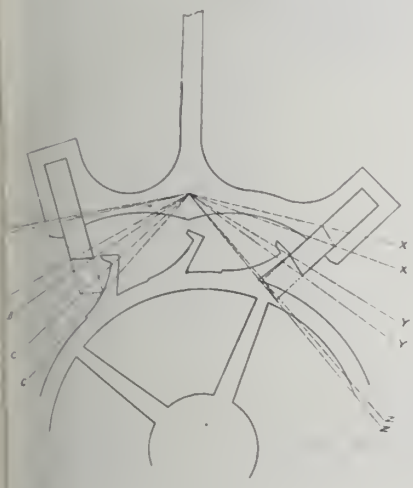
NEW YORK OFFICE, 11 John Street.
SAN FRANCISCO OFFICE, 704 Market St.



ure, it clearly expresses the idea intended o be conveyed.

There was nothing whatever to justify im in saying that I seemed to favor the wo-piece fork and pallets. I specifically tated that I desired to leave my audience ree to judge the respective merits on all isputed points . But to say that the "two- iece fork and pallets is a practically obso- te type" is very far from the fact. Some f the largest manufacturers now use this rm.

We will now take up for consideration e effect of drawing out or pushing in the llet stones. Mr. Cunningham, speaking the receiving stone, says: "No drawing t will increase the angle of impulse and aft as stated." Then he immediately pro- eds to stultify himself by saying: "If the one were drawn out and the pallet swung the fork in the opposite direction, *i.e.*, e receiving end moved away from the heel, it would increase the angles of draft d impulse on both stones." By what ocess of reasoning he arrives at this con-



sion it is difficult to conceive. It must apparent to the merest novice that draw- g out or pushing in one stone in no wise ects the impulse of the other; it will, it true, increase or decrease the arc of cillation of the fork, but this must not confounded with the arc of impulse, for reason that the angle included in the king, which delivers no impulse, must be ducted from the arc of oscillation. Thus, the arc of oscillation of the fork be 10 grees commencing at the locking point a pallet stone and the locking be 1¼ grees, as recommended by Mr. Cunning- n, the impulse will be 8¾ degrees.

n considering the effect of moving the llet stones in or out, it will be necessary go somewhat into detail. Each impulse livered by the escape wheel as measured m its center embraces an arc of 12 de- es, less the arc embraced by the drop. ch impulse as measured from the pallet ter is in proportion to the angles formed the impulse faces of the pallet stones al of the escape wheel teeth with respect radial lines from the pallet center. A from this center tangent to the locking ner of the escape wheel tooth at the ant of unlocking, and another radial tangent with the other extremity of impulse face at the instant of dropping, will embrace the angle of impulse of the wheel tooth.

Two radial lines each tangent with an extremity of the impulse face of the pallet stone will embrace the angle of impulse of that stone. These two arcs added together comprise the arc of impulse of the pallet and fork. The former undergoes practically no change whether the stones be moved in or out, but the latter changes in a marked degree with even slight movements. The accompanying figure illustrates this fact clearly. Let us suppose that the receiving stone as represented in full lines is at the normal position. The arc of impulse is embraced by the radial lines B B; if pushed into the position indicated by the upper dotted line, this arc will be reduced to that embraced by the lines A A, and if drawn out to the position indicated by the lower dotted lines the arc will be increased to that embraced by the lines C C. Referring to the discharging stone, we find the normal position embraced between lines Y Y and the other two positions by lines X X and Z Z, respectively. Thus it will be seen that drawing out the receiving stone increases the arc of impulse of that stone, and drawing out the discharging stone decreases its impulse, and vice versa, exactly as I stated.

Referring to the slide, Mr. Cunningham says: "Slide, as every watchmaker knows, is a necessary evil." Admitting this, what should we say of locking? Is not this also a necessary evil, even to a greater degree than slide? The escapement, in unlocking, causes a certain amount of recoil of the escape wheel. This is to say, the train is forced backward against the power of the mainspring to an infinitesimal amount. The resistance offered by the slide, on the contrary, is in part compensated for by a slight impulse delivered by the escape wheel tooth while sliding up the incline of the stone. He recommends 1¼-degree lock and one-quarter degree slide, giving as a reason that the rounding of the pallet stone corner and the possibility of inaccuracy of the escape wheel requires this amount for safety.

Now, is it not true that if the escape wheel were sufficiently out of round or the teeth inaccurate enough to endanger locking, with three-fourths of a degree, as I prefer, that it would be quite as liable to endanger escaping with only one-quarter of a degree? Therefore, I maintain that three-fourths degree lock and three-fourths slide will be much the safest amount. Three-hundredths of a millimeter may seem very small when compared with the human hair, but it should be borne in mind that the old saying used to express great accuracy, "within a hair's breadth," does not express close work when applied to the construction of watch parts. A fraction of a hair's breadth in variation would be fatal in many cases. Adjusters realize the importance of having the locking as light as is consistent with safety, and the three-hundredths of a millimeter, upwards of one-thousandth of an inch, is quite sufficient.

The method proposed by Mr. Cunningham for adjusting the pallet action is extremely faulty. Let us suppose that the fork does not bear its true relation to the pallets, and after having adjusted the fork and roller action we attempt to overcome the error by moving the pallet stones in or out, which I presume is what he means by "setting the pallet stones to conform." It is quite evident that we shall have impaired the action between the impulse faces of the escape wheel teeth and pallet stones. For this reason the correct way is to first adjust the escape and pallet action, then set the fork to conform.

(Signed) CHAS. T. HIGGINBOTHAM,
Supt. South Bend Watch Co.

A Novel Watch.

A WATCH house of Chaux de Fonds, Switzerland, has marketed a novel kind of watch, intended to indicate the dates of the month in a new and simple manner.

A revolving disk is placed in the bottom



A NEW CALENDAR WATCH.

of a watch case, which disk shows the figures of the dates, which correspond to the seven days of the week through an opening in the bottom of the case. The accompanying illustration makes the design perfectly plain and indicates its adaptability to any style of watch.

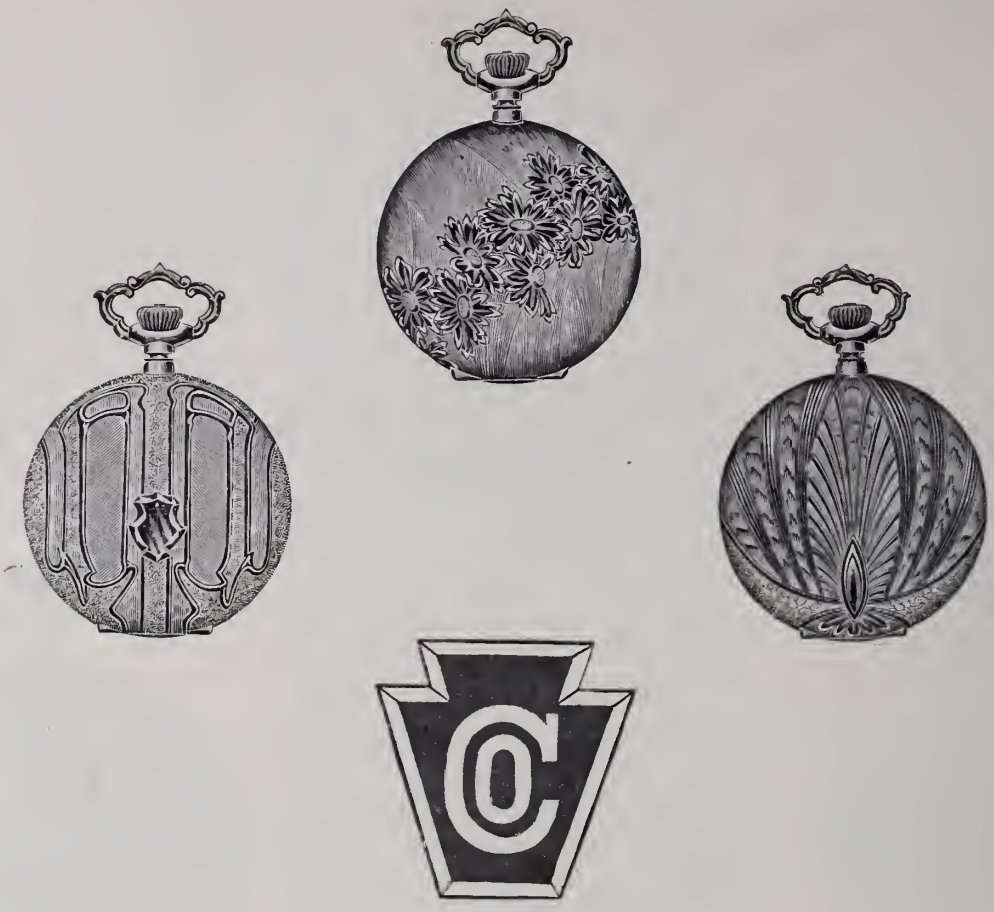
Clock-Making in Japan.

A DISPATCH from Yokohama announces that the industry of clock-making at Nagoya, whose output enjoys such a good reputation in Japan, is very prosperous at present, and that the manufacturers find it difficult to supply the demand.

The total production at Nagoya in March of this year was 32,385 pieces. The quality of clocks at Nagoya is constantly improving, thanks to a more and more rigid inspection of the finished pieces, and the number rejected after inspection was only eight in a thousand.

Because of the active demand and the increased cost of raw materials, particularly copper, prices have advanced. They are now, according to the *Japan Chronicle*, 29 yens a dozen.

J. C. Larsen has bought the store of Falle J. Post, Tyler, Minn. Mr. Post contemplates moving to Owatonna.



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Philadelphia

New York Chicago Cincinnati San Francisco

Escapements as Constructed by Various Horologists.

Translated for THE JEWELERS' CIRCULAR-WEEKLY, from the *Almanac de l'Horlogerie et de la Bijouterie*

(*Continued from issue of Nov. 7.*)

ALLAUD, a watchmaker, exhibited in 1834 different escapements, among hich was the one represented in Fig. 27, hich he called the inclined cylinder es- ement. This invention was also designed obtain a less fragile cylinder and a more mple wheel.

The cylinder is, so to speak, suspended the staff T, and the wheel, R, passing ore the staff, effects its lockings as in the linary escapement. The lifts, on the con- ry, are accomplished in a different man- ; they take place against the lips *e s* of cial form, on which the inclines of the th operate.

n our figure the tooth *a* is locked on the

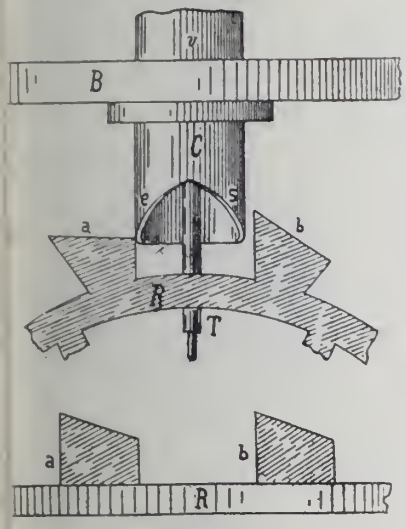


FIG. 27.

side of the cylinder. This mobile, turni from right to left, the tooth is engaged the inside, repelling the lip *e*, and it will arrested against the uncut part of the inder. After this new locking, the direct n of rotation of the cylinder having nged under the action of the spring, the th will be engaged by the lip *s*.

he inventor states that he placed this chanism in a small traveling clock, where vent for eight years without interruption. does not speak of the results obtained h reference to the accuracy of the rates.

he cylinder staff is perpendicular to that the wheel, but it is easy to construct the apement with two parallel staffs. In t case the wheel takes the form seen in spective at the bottom of the figure—t is, the teeth are simply made at right a les.

n Fig. 28 another form of the escapement y be seen, which may, like the preceding, bestablished with perpendicular or parallel a ors.

lere the wheel is not more simple than inthe ordinary cylinder escapement. The th are formed in the same way, and the c mn which supports them may be either pendicular to the plane of the wheel, or inthe same plane, to correspond with the arrangement adopted for the arbors of the escapement.

The lower pivot of the balance staff is supported by the bridge P. A special arm, *d*, connects this staff with the cylinder properly so called, which is below the bridge P.

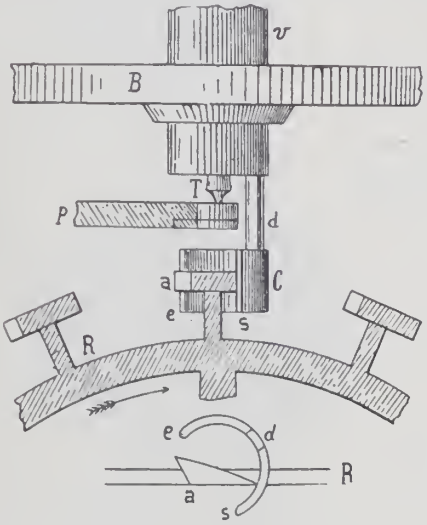


FIG. 28.

In the principal figure we see a section of the cylinder C, with the profile of the wheel, showing the form of the two pieces and their respective positions.

The arrangement of this mechanism is similar to that of the pin recoil escapement, represented in Fig. 27 in the Almanach of 1904.

The form of the cylinder recalls one of

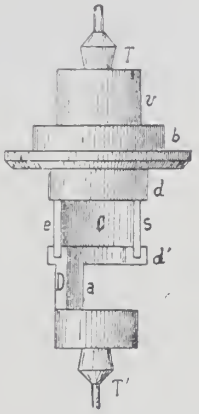


FIG. 29.

the constructions adopted by Breguet for his ruby cylinders. All watchmakers have heard of the stone or tile cylinder of Breguet. Few have seen one, and still fewer have ever had occasion to make one.

The idea of the ruby cylinder was the result of the rapid wear of the steel cylinder, at the time when its manufacture had not reached the point that it occupies to-day.

In the ruby cylinder the working part alone is of stone, and it is formed of a half cylinder, of which the height is nearly triple the thickness of the teeth of the escape wheel. This piece, which is also called a tile, owes this to its resemblance in form to the ridge-tile of a roof. It is inserted in a piece of steel, of which the preparation is one of the most difficult in horology.

In Fig. 29 we see the arrangement called "the crank." This is the tile inserted in two corresponding grooves of the steel piece *dd*'. The two parts of this piece are con-

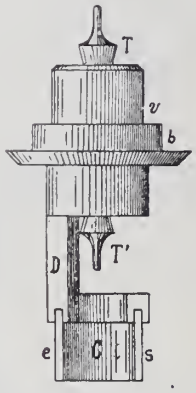


FIG. 30.

nected by a steel guard-pin, which is behind the exit lip *s*, and not seen in our illustration. It is this guard-pin which gives to the piece the form of a crank. The upper plug, T, is of one piece with the boss or seat, and is adjusted on the cylindrical part *d*.

Another construction of the stone cylinder appears in Fig. 30. The tile, C, is carried by the lower extremity of the crank, and is below the pivot of the lower plug, T'. It is this construction which has doubtless been imitated in producing the escapement illustrated in Fig. 28.

The ruby cylinder may be said to be indestructible under a normal rate, but it is more fragile than a steel cylinder. The friction during the locking is less than with a steel cylinder, and it has been remarked

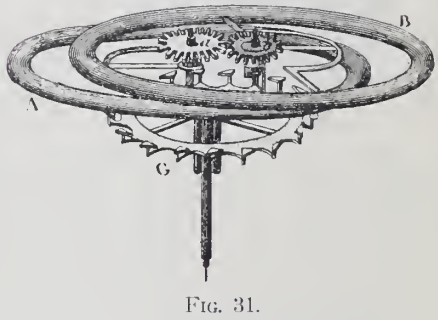


FIG. 31.

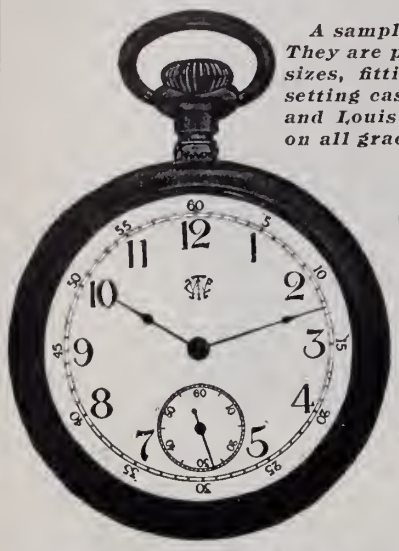
from this fact that it is not adjusted so well until the oil after a few months of use has assumed more consistency.

We have already examined several escapements connected with two pendulums or two balances. There must have been at a certain time an inventor whose fixed idea was that two regulating organs could be better adjusted than a single one, and who has attempted to apply this idea to various known escapements.

In Fig. 31 this attempt may be seen as connected with the cylinder escapement. The illustration is a copy of one published

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by Ferdinand Berthoud, without comment.

O· of the balances, B, is mounted on the cylinder, and is therefore actuated directly by he 'scape wheel, G. By the intervention o a gear the balance, A, mounted on a s rate staff, is obliged to participate in all th movements of the escapement.

he combination of these two balances, a the form given to their arms in order to al v of a certain extent of vibration, is e curious, but we do not believe that i a mechanism can be made to work.

nother inventor has sought to make the y der escapement a detached escapement, i has succeeded in isolating the regulator at is, the balance—from the escapement el or the cylinder. This construction ars in Fig. 32.

e see the cylinder C, pivoting as usual een the plate C and the cock D. It es the spring *s*, attached exteriorly e stud *a*. This spring, which may have a few turns, has no regulating func-

At the place of the balance is an A, fitted at a right angle, of which the

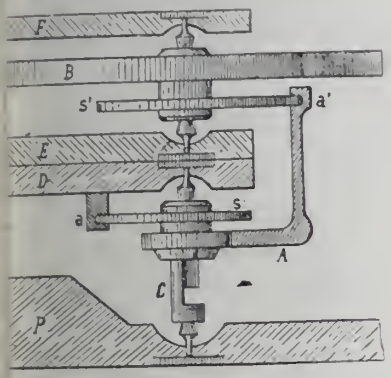


Fig. 32.

x mity, a^1, comes below the upper surface e cock. Between the two bridges E F sted on the cock D pivots a second staff ing the balance B, as also a collet, to h is attached the regulating spring s^1, of h the exterior extremity is fixed at a^1 e arm A.

e impulse is communicated to the ce by the simple displacement of the of attachment a^1 of the spring *s*, and alance vibrates in complete independ-

This displacement of the attachment- of the spring is secured by the usual ion of the 'scape wheel (which we have epresented) with the cylinder C. The tion of the arm A, which takes the of the balance, maintains the move- of the detached balance. This oscilla- is much less in extent than in the ordi- cylinder escapement, and the cylinder h we have represented with a small , may be constructed without this re.

intained by the impulses communicated e spring s^1, the vibrations of the bal- B may, on the contrary, be quite ex- d, and they are operated in complete om.

THE END.

Baker, Sheridan, Wyo., recently re- d the loss of a valuable diamond ring, h he avers was stolen by a woman who nted his store ostensibly to make a pur-

The Selometer.

THE selometer, as its name implies (seon-depth, metron-measure), is an instrument designed to measure the exact depth of the recess in the watch plates and bridges, but can also be used with advantage by mechanics, as it can be constructed in other dimensions. The object to be measured is placed on the movable platform, which is then slowly raised until the article comes in contact with the fixed shoulder seen at the base of the rack. The needle in the center will then rest on the bottom of the recess and the dial will give you the depth of the recess in hundredths of millimeters.

The selometer consists of an iron pedes-



INSTRUMENT DESIGNED TO MEASURE DEPTH OF RECESS IN WATCH PLATES, ETC.

tal of elegant yet strong design, having at its upper end the dial and measuring needle, and at its lower end the movable platform, which can be raised and lowered by means of a lever, to allow the article to be measured to be inserted between it and the needle.

The dial is made of silvered metal and divided into hundredths and half-hundredths of millimeters. After a few days' use, one can easily measure to a thousandth part of a millimeter. The shoulder is interchangeable and is held in position by a milled nut.

To regulate the instrument it is only necessary to remove the shoulder by loosening the milled nut and then lengthen or shorten the measuring needle by means of the two small keys, delivered with each instrument.

The movable platform can be kept down by inserting the piece of wood in the groove above the lever after pressing the same down as far as possible. Under the button, placed at the top of the rack, will be found a small stop-ring and nut, which can be used to hold the measuring needle in any required position, and will be found useful in cases where the recesses to be measured are of uniform depth.

In order to use the instrument, lower the platform by pressing down the lever as far as possible, and place the object to be measured on this platform. Slowly relax pressure on the lever, thereby allowing the platform to rise, at the same time being careful to see that the needle rests in the recess to be measured until the article comes in contact with the fixed shoulder. The dial will then show you the exact depth. The great advantage of the selometer is that it measures entirely by itself. There is absolutely no need whatever to touch the arbor, and therefore errors caused through the different strengths of pressure, as with the ordinary micrometer, are entirely avoided.

A Jeweler's Dissertation on Clock Ticks.

"NOT all people," said the jeweler, "like the ticking of a clock; it is a pleasant sound to most people, but not to all.

'Some people, clock lovers these, couldn't sleep without a clock in the same room. Its ticking is company and it scares away the spooks. Such people would wake up if the clock should stop in the middle of the night.

"But there are other people who can't sleep with a clock in the same room and who if they found themselves in a strange place anywhere with a clock in their sleeping apartment would stop the clock before they went to bed.

"Of course, there is much of habit in this; but we have our fancies about clocks, as we do about all things else."—*N. Y. Sun.*

Members of New York Watchmakers' Society Hear Interesting Lecture.

A VERY interesting lecture was delivered at the recent meeting of the New York Watchmakers' Society, by Joseph Menzel, head watchmaker for Tiffany & Co. His subject was the "Barrel and Mainspring." An interesting discussion, which lasted about two hours, followed. Much of it was illustrated by stereopticon views and special drawings. Many of Mr. Menzel's deductions were the result of personal investigation and facts never before published, showing what a thorough study the speaker had made of his subject. He proved that the smallest defect in the action of either barrel or mainspring is apt to manifest itself in the rate of the watch.

Watchmakers from all parts of the city listened to the lecture, the clearness of which was not obscured by mathematical calculations. After a vote of thanks had been tendered Mr. Menzel by those present, refreshments followed, and a reception to the visiting craftsmen held the assemblage together for some time. Another lecture, it was announced, will take place in the near future, notice of which will be given in due time.



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Re-orders from every section of the country already indicate that this will be an overwhelming New England Christmas. Are you fully prepared?

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No. 1363
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No. 1363
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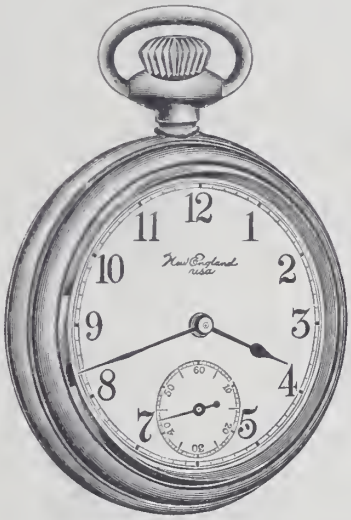
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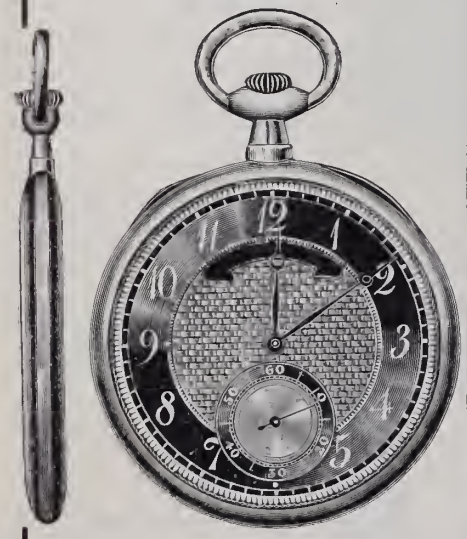


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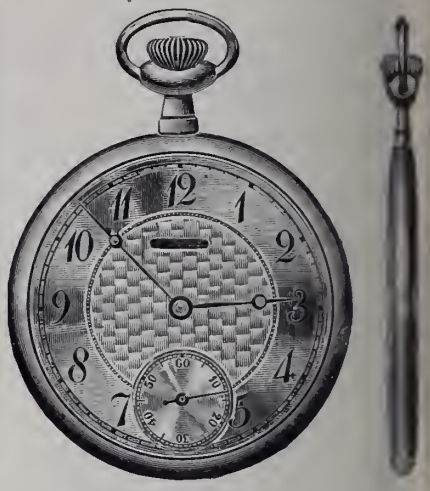
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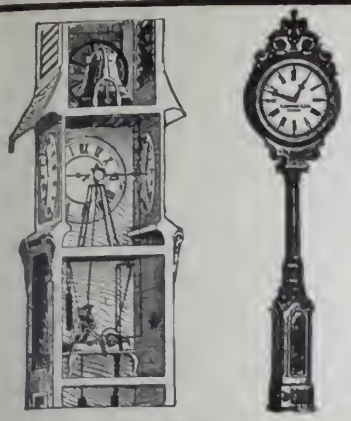
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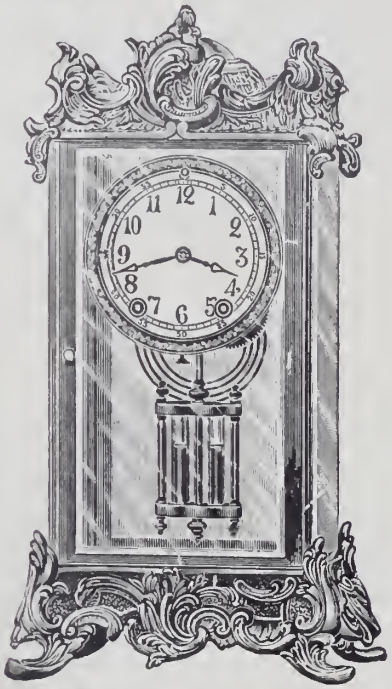
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A CHRISTMAS WINDOW DISPLAY.

Designed expressly for The Jewelers' Circular-Weekly, will be illustrated in this department in the issue of Nov. 28.

An Odd Display Consisting of Mammoth Grapes Represented by Colored Balloons.

NOW and again it is necessary to use a startling leviathan device to actually force the eyes of the passing public on your window in spite of the numerous other attractive show windows of your neighbors. Art, both pictorial and realistic, has been so thoroughly done in show window trims that it is becoming very difficult to bring forth something both original and startling.

All these requisites are contained in the following proposition, and one most admirable feature, that will appeal to the heart of the retailer with a very small trade, and a consequently reduced bank balance, is the fact that this "magnificent" effect is attained at a strictly nominal cost.

The only articles to be purchased are a sufficiency of toy rubber balloons, a few cents' worth of dye, and, perhaps, a sheet or so of green paper.

The next process is to dye your balloons the desired grape color. Plum color (purple) is probably the best adapted for the purpose. Of course, if preferred, the lighter pinkish or green grapes may be imitated, but it is not so easy to attain a true grape resemblance in these colors.

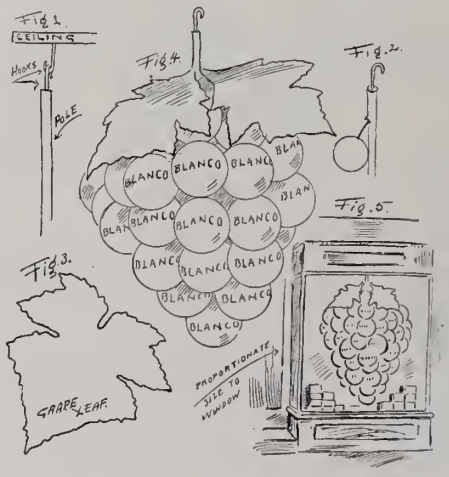
Now cut out a few leaves from green paper, shaped as in Fig. 3. These leaves must, of course, be in proportion to the enlarged size of grape. The flatness of the paper can be broken by getting the paper thoroughly moistened through and then pressing it between uneven surfaces of cloth pads. When dry, each must be attached to a short length of string, which must be wound around with green paper to represent the leaf stalk.

With a short pole and two hooks for suspending the grapes from the ceiling, as in Fig. 1, the parts are now ready for assembling.

The balloons may be fastened to the stick or pole (see Fig. 2), the length of string attachments being regulated to permit the spheres to form a contour, as in Fig. 4. Next wedge out the balloons from stick with crumpled-up paper.

If you can spare a little more time in the construction, a core, or body, over which to group the balloons can be made thus: Sew two oval pieces of cloth together so as to form an egg-shaped bag, similar to a football. Stuff the bag with paper, or excelsior, and hang it from the ceiling.

Next attach the balloons to the bag, bringing all your ingenuity into play, so that while they leave no visible surface of the



DESIGN FOR DISPLAY OF HUGE GRAPES.

bag they yet retain the shape of a grape cluster. Some irregularity of grouping the spheres is necessary. A few at least must project further from the core than others, of course.

Now pose the vine leaves over the bunch and your grapes will present in your show window the appearance depicted in Fig. 5.

One very valuable advantage this giant grape display contains is that it can be made any size to suit a small or the very largest of show windows by increasing or diminishing the number of balloons used.—C. W. Coumbe in the *Tobacco Leaf*.

Alex. Gibson is about to open a jewelry store in the Kersee building at Woodstock, Ont., Can. Repairs and alterations have been in progress for several weeks at the store.

How the Jeweler Can Meet the Competition of the Mail-Order House.

(Continued from issue of Oct. 24.)

AS soon as you understand each other and find out exactly what is needed by the community, you can show the people plainly what their patronage will do for you and the community, and also what the lack of it will do, so they can determine how they will benefit by trading at home.

They probably complain about the lack of variety in your stock, and you can show them that the town will turn itself into one big general store, one merchant carrying one line and one another, so all their wants can be supplied, if they will buy at home, but that merchants cannot afford to carry large stocks of goods unless they sell them, and the home patronage is all you have to depend upon.

United effort by all your merchants will give you a hold on your home trade which you never dreamed of getting. There is more to be made by all clubbing together to build up the town and make more trade than by each one trying to get a little business away from the store next door by some small trick.

The quality fight is the only reasonable fight for the retailer to make against the mail-order house, and the mail-order houses have almost cornered all of the good quality talks for their own use. The retailer has all the good end of it yet, however, if he will get busy and begin talking and advertising quality.

This is one of the best years this country has ever experienced in which to sell good stock on its merits. Everyone is prospering, and very few are looking for cheap goods. It is not the price but the quality talk which gets the most attention. When the price is low and it is still possible to make a quality talk, of course there is still more of an advantage, but people are now demanding quality.

This is exactly the condition which should enable the retailer to make a winning fight against the mail-order house. If you can get at the real quality of the goods which you sell and those that your competitors sell you can nearly always show where the difference in cost comes in, if you are only asking a fair profit. You are handling the right goods, because you are selling them to people whom you want to retain as customers. Now, the quicker your customer is informed as to the harmony of price and

Storekeeping Department.

ality, the quicker you can count on his dgment being worth something in buying ock. The sooner your neighbor develops od judgment, if your goods are right, sooner you will get his trade, for he ll not buy without seeing when his judgnt tells him your goods are of the best ality, and at the right prices for that ality.

The people are not demanding cheap gs; they are demanding good things, d dealers who are looking for cheap ds with which to fight the mail-order uses had better put their ear to the und and find out what grades of goods selling

Instead of retailers taking advantage of quality argument and working it for all t is in it, a great many of them are s ping on their rights, and their townsr are actually sending their orders to the il order houses "because the home mer ts have nothing that is good any more." Many retailers are unquestionably looking f cheap goods with which to meet comp tion, but many others are buying good g ds, regardless of price, if the quality is e, and they are right. If they will now g a little further and advertise the fact th they are buying the best that the mar afford, they will get some of the money g g to the mail-order houses.

Do not try to make your customers be that poor stock is good. That policy w never make you a dollar; get the right g ds, and then never lose an opportunity alling attention to the fact that you have n. It is one thing to have good stock a another to make everyone in your comm ity know that you have it.

The mail-order houses have spent thousa s of dollars and years of time adver g the fine selections which can be made fr their immense stocks, for they are st ing to sell the better quality of goods, w re there is more profit. Retailers will to follow the same plan if they want a putation which will draw trade. They a ot carry such a varied stock, but they ca gain the reputation of carrying the very be obtainable in each particular line, and in plenty of money in the country it is a go time to have a quality reputation.

(To be continued.) F. A. P.

Show Window Gossip.

In a Fifth Ave. window, New York, was carelessly spread a heap of amber in ces, crosses, pendants, both of the clear and the clouded variety, that was enough to ke the amber enthusiast gasp with admi ion. Nothing so appeals to the lover of y of the ornamental minerals (be they rous or semi-precious) as a careless pro sion of them, says a writer in the *Gr me*. A heap of unset stones is always more tempting than any number of the would be in conventional settings.

* * *

A number of trophies which had been offered as prizes for the winners of the local automobile race on the fair grounds in Bethlehem, Pa., were displayed in the show windows in the store of H. H. Greiner, of that place, several days before the event.

A Representative Store of Quebec, Can.

QUEBEC, Can., has many attractively furnished jewelry stores, but, considering the economical apportionment of store space and convenient interior arrangement, there is none more interesting than that of Emile Jacot, at 128 St. Joseph St. The store is 20 feet wide and 49 feet long, the height of the ceiling being 11 feet 11 inches. The plate glass show windows are seven feet wide and seven feet high, the display space being 30 inches deep. The counter cases, of which there are three on each side of the store, are each eight feet long.

The dimensions of the wall cases are eight feet by eight feet, access to their contents being obtained by means of a lifting sash. Above the wall cases are cupboards equipped with sliding doors and made narrower than the wall cases, in order to allow a free run to the lifting sash. All of these cases are of the same wood, namely, black walnut finished in a red tint, in imitation of old mahogany. The cupboards are used by Mr. Jacot for the storage of reserve stock.



INTERIOR VIEW OF THE STORE OF EMILE JACOT, QUEBEC, CAN.

There is a total absence of projections in the moulding, but a brass trimming at the base of the latter relieves the monotony and harmonizes with the brass grille work at the base of the counters.

This brass grille work, visible in the illustration, serves as a screen for the heating apparatus—a novel use for the heretofore lost space between the drawers and the front of the counters.

The hot water pipes, behind this screen, are placed horizontally along the whole length of the counters and give a very uniform moderate heat just where it is needed, avoiding the draughts so common with strong radiators placed at distant points. A carefully fitted sheet of zinc prevents too much heat in the counter, and acts as a reflector. The brass grille was obtained as thin as it is practical for foundries to make it.

The large rectangular-shaped device well in the rear of the establishment is a mirror, which was treated with soap and whiting in order to allow the photograph to be taken.

The lighting facilities of this store are excellent, the light being from the front. A prismatic glass, four feet high, erected above the front plate glass, helps to distribute the light evenly. The large mirror, reflecting as it does from its position, also helps to make the store light uniform, and prevents the strong light that comes from the rear windows from mingling with and confusing the light in the store.

The office, located behind the mirror, is encased in glass. The work benches are near the rear windows. No inner or invisible lights are required by day, the electric light being called into requisition only on very cloudy days. The cellar staircase makes necessary the protruding section on the left, in the rear portion of the store. This section is eight feet high, which is the same height as the telephone room at the diagonal portion extending from the rear end of the wall case. Beyond the staircase is a space sufficient to be of much utility. Above this is one closet, 20 feet long, with sliding doors in which the necessary silverware boxes are kept from dust and light.

Rather an appropriate sale, considering the recent advance in the price of silverware, was advertised recently by G. W. Fairchild & Sons, Bridgeport, Conn. The firm called attention to the special sale of silver plated spoons and forks, which were advertised as desirable Thanksgiving gifts.

At the formal opening of the new store of Cleis & Clauer, 517 S. Main St., Elkhart, Ind., a short time ago, souvenirs and music were supplied to patrons.

What Tool is of More Importance to THE MAKERS OF FINE JEWELRY than **A FIRST CLASS SAW?**

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[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 1709.—**Steel Strike Solution.**—*How can I make a good striking solution, suitable for silver plating steel knives? I have a good silver solution for regular depositing, and all I wish to know is how to prepare the strike.* S. S. S.

ANSWER:—A solution to be used for a strike for silver plating steel is the same as the regular silver solution, excepting that the solution is much stronger in cyanide and weaker in silver. For one gallon of water use two pounds of cyanide, and to this add one-half pint of regular silver solution. It is best to use two striking solutions for knives, the above for the preliminary and the regular strike by using two parts of silver solution instead of the one-half pint. For the anode a steel or carbon may be used, and a small piece of silver with this to prevent the solution from becoming impoverished. When in constant use the solution should be repaired once or twice a week by adding a small quantity of silver solution.

QUESTION No. 1710.—**Polishing Soap for Silver.**—*Please give me a formula for making a good soap for silver.* P. S.

ANSWER:—One of the best polishing soaps for silver is prepared by using 80 parts of white soap cut in thin shavings and dissolved in a little water. To this add 18 parts of burned magnesia, and two parts of finely powdered rouge. After heating and mingling the parts thoroughly, add water until the desired consistency is obtained. Another excellent soap is made by using 100 parts of white or yellow soap shaved thin, four parts of powdered tin putty, eight parts of salvolatile, 16 parts of whiting, powdered as fine as possible. All the ingredients should be finely powdered and free from grit to prevent scratching.

QUESTION No. 1711.—**Tinning with Amalgam.**—*How can I tin over some small iron pins with tin amalgam?* T. A.

ANSWER:—Small iron articles—pins, for example—can be coated with tin amalgam by melting this under water, immersing the articles, well pickled, and heating them for a while.

QUESTION No. 1712.—**Filling for Engraved Letters.**—*What is the best black mixture for filling in engraved letters on silver?* F. E.

ANSWER:—For filling in lettering and monograms upon silver a mixture of lamp black and beeswax melted together, or what is known to the trade as heel ball, which can be purchased of any shoemaker, is effective. After moistening the heel ball with oil, rub it into the lettering until it is filled with the black. The article is then wiped clean with a towel, but no rubbing or polishing should be done until thoroughly dry.

QUESTION No. 1713.—**Paint for Deposition on Glass.**—*Can you give me any information regarding the preparation of silver paint used upon glass ware as deposit work on the same? The paint is put on the glass and then burned in, leaving a metallic surface. I want to know how to prepare this paint. I have tried the following with very poor results: Sulphur was dissolved in oil of lavender to the thickness of paint. Silver chloride was dissolved in sulphuric ether (I found silver chloride insoluable in the ether); the two substances were mixed and boiled to the thickness of paint. I desire a paint that will fuse at as low a temperature as possible.* W. V.

ANSWER:—For glass, porcelain and pottery the nitrate of silver solution is used where a completely covered surface is wanted. Lead and silver paint are used for partial ornamentation. The article to receive the deposit should be thoroughly clean, potash being employed for this purpose. A good strong solution of potassium cyanide is used after the work has been in the potash. The article is then removed and scratch brushed. If the article is of such a shape that it can be filled with sand or shot, so much the better. The article is filled, and a cork or plug is used for sealing it, the edges of which ware should be painted. Before sealing, a wire should be run through the cork, which should be secured inside, leaving it about 12 inches long on the outside. Keep the work in clean water until ready for use. It should then be suspended from the rod, having a basin underneath to catch the solution as it is poured over the work, until a coating has been formed upon the latter. This requires about 10 minutes. When this is done a wire must be connected to the one which has been run through the cork and allowed to rest lightly upon the surface of the object, which is to receive the deposit. A very slow striking solution is then used and the article is at once placed in the regular plating bath. The solutions, of which there are several, are made as follows: Dissolve ½ oz. of nitrate of silver in ½ pt. of water and keep it in a bottle marked No. 1. Dissolve 4 sticks of pure caustic potash and label it No. 2. Dissolve 8 ozs. of grape sugar in 16 ozs. of water, and when dissolved, 1 oz. of pure tartaric acid and ¼ oz. of absolute alcohol. This forms solution No. 3. Take equal parts of solution 1 and 2 and mix them well together, then add a sufficient quantity of ammonia to precipitate the silver. Shake well and add one-third quantity of the other solution already mixed. This solution is now ready for use and is poured on the work as described before. Another method for depositing gold or silver used on fine art work is to triturate neutral platinum chloride with enough lavender oil to form an easy flowing syrup. Of this preparation a scarcely perceptible film is applied by means of a small brush to the article to be ornamented. When dry, the article is heated in a muffle to a dark red heat. At this temperature the essential oil volatilizes partially, while another portion is decomposed and reduces the platinum chloride to metallic platinum. The result is a coating of metal which has a finely polished surface. When cold, the article is immediately immersed in a solution of nitric acid, which does not attack the platinum, but removes all impurities that might make the surface dull. Wash in clean water and connect with a wire to receive the deposit. A cheaper method used at the present time is a paint composed of lead and silver mixed with oil of lavender. This paint can be bought already mixed on the market, but can be made easily by dissolving 5 ozs. of fine silver in equal parts of nitric acid and hot water. When all is dissolved, precipitate with salt, adding enough to throw down all the silver contained in the solution. Wash thoroughly to remove all acid and then add enough sulphuric acid to saturate the chloride thoroughly and insert pieces of sheet iron about one-half an inch apart all through the chloride. Allow it to stand over night. The action of the acid upon the iron will change the white chloride to a gray metallic silver powder. Then remove what pieces of iron remain and wash in several waters to get rid of all acid, and dry. The two parts of above silver powder and one part borate of lead cost about 75 cents per pound. Mix both with lavender oil, using enough to make an easy flowing paint. Paint on evenly and not too thick. When finished, allow to dry thoroughly and the article is then ready for baking, which is done in a muffler. After this scratch brush, wire and put on the deposit.

A Novel Discovery Claimed to Have Been Made by a Hungarian Chemist.

THE Hungarian chemist, Brunn, claims to have discovered a liquid chemical compound which renders certain kinds of matter proof against the effects of time. He asserts that it doubles the density of nearly every kind of stone and renders it water proof. It imparts to all metals qualities which defy oxygen and rust.

The professor says while traveling in Greece 25 years ago he noticed that the mortar in stones of ruins which were known to be over 2,000 years old was as hard, fresh, and tenacious as if it had been made only a year. He secured a piece of the mortar and has been working on it ever since until now, when, he says, he has discovered the secret. His discovery, he claims, will, at the least, double the life of metal exposed to the air.

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TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES. Over 4,000 Marks. Second Edition. Price, $3.00. The Jewelers' Circular Pub. Co., 11 John St., N. Y.

The CONNOISSEUR

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oyal Sèvres and the Great Annual Output of Counterfeits and Imitations.

LOOKING around in the curiosity stores of Paris we find everywhere conspicuously exhibited Sèvres cups, Sèrves statutes, Sèvres plates, all of them bearing genuine manufacture marks, says a writer in *Harper's Weekly*. Unfortunately, these èvres are brutal, horrible, distasteful ounterfeits, made in Berlin or even in aris; for the manufacture of false Sèvres as gained nearly incredible expansion.

Year by year 16,000,000 francs worth of pprious Sèvres are made, which are sold Europe and in America, and give a reirn of 48,000,000 francs. A false Sèvres atc. epoch of the Empire, has a manufacring value of three francs, and sells at x rranes to the commission merchant, io in turn conveys it to the curiosity aler for nine francs. From this stage on y statement of prices becomes impossie: two plates of false Sèvres, similar to ch other in every particular and made of e same material, sell, just according to the ace they happen to be in, at the second-nd store in Orléans, for 12 francs, at a ofit of three francs; at the antique store London for 175 francs, at 170 francs ofit. Who wants to buy counterfeit Sèvs need not to look for secret factories; e counterfeits come to your house, if you ve an open store, as they are traded in drummers. Nor is it to be presumed t one is confronted with cunning imiions. The forgers do not employ experts ceramics, nor even especially skilled rkingmen. The manufacture marks of vres are placed on china wares such as n the manufacturers of Limoges would ashamed of.

It must be remembered that the great te factory under the various governnts France has had since the beginng of the enterprise has continuously ried the signature of its products; there i the double capital L used during the es of the kings; there is the N of the peror; there is the full inscription *anufacture Impériale de Sèvres"*; the er L of the powerless King Louis VIII.; the X of Charles X.; there are to b found the initials L. P. of the Citizen g, the S of the white Sèvres, or the rds *"doré à Sèvres"* on the large decorat pieces; there is, finally, the cipher of t French Republic as it is still used by t factory. Visiting hundreds of art stores, a ording to the species of articles carried b the firm, you will find Sèvres ware with t royal, the imperial or the present ci-p rs. Still, the Directorate of the Fine A s, the Ministry of Commerce, the record office for trade marks, and even the factory itself are compelled to submit to this traffic in counterfeits, which, by the ugliness of the imitation tends to discredit the genuine product; for the administrations lack any weapon for protecting their rights. Under the present legal situation it is impossible to do anything against people who sell false "old Sèvres"—that is, the majority of the sellers.

Sèvres is imitated and signed with false marks mostly in Germany, and sold to South America. There is no international treaty which warrants legal proceedings. The old manufacture marks of the monarchical and the imperial times are not now employed in Sèvres, and cannot be



OLD ROYAL SEVRES PLATE.

claimed as proprietary marks by the factory. In order to begin legal prosecutions the factory would have to register the marks again and to make some articles, such as were made in former times, but by so doing would become a forger itself. The often attacked factory of Sèvres is intimately connected with the history of France.

Lord Lytton had placed on one shelf five genuine Sèvres cups, with the factory marks of five different epochs. The shapes, the decorations, the colors of each cup expressed a whole governmental period, and the Minister, pointing to the cups, used to say: "This is the history of France in porcelain poetry."

Sometimes the factories of spurious Sèvres cause their customers great embarrassment. At a banquet given last spring a dinner service with the marks of Sèvres appeared on the table. One of the guests praised it. "It is a family treasure," the host said; "Napoleon gave it to my grandfather." Everyone expressed their admiration. Only the Secretary of Fine Arts smiled discreetly; he had recognized the Sèvres of Leipsic, pattern of 1906.

The illustration herewith shows a round dish of old Sèvres. It has a green ground, with an edge moderately pressed in at regular intervals, giving it a wavy appearance. The nosegay covering the center, painted in delicate colors, is surrounded by a wreath in relief formed of rococco scroll-work and flowers; three shell-shaped medallions also decorate it, and the center painting is richly embellished with gold. Between the various medallions the beautiful deep green ground appears, upon the outside of the rim is the same division.

The dish bears the Sèvres mark, 1760, and formed part of the von Pannwitz collection, having formerly been exhibited at the Berlin Museum of Arts and Crafts.

How the Ancient Potters Dried and Polished Their Clay.

THE piece of potter's clay, having been turned and fashioned, comes from the turner and adjuster and now needs drying. Opinions differ as to the method of procedure of ancient days. According to M. Reichhold, drying in the air suffices; after several days the argile obtains the indispensable cohesion and acquires a hardness analogous to that of leather, permitting designing, carving and painting. It will prove very fragile if it becomes quite dry. That which proves that the vases were still a little moist before being decorated is that several of them have received blows in transporting or in the manipulation of the pieces, and depressions are still visible in the baked pottery.

Some chemists, in accordance with treatises on ceramics, express another opinion. They think that a warming up, that is to say, a light firing, was indispensable. For would a piece of unbaked pottery support itself while being humidified by an abundant application of color as that of priming? Would it not fall into liquefaction?

But practical men whom I have consulted are in accord with M. Reichhold, that in practice, painting on argile air dried is easily carried out with some precaution, and becomes better incorporated with the earth. All that is necessary is to seize the opportune moment of desiccation for the painting.

This favorable state lasts rarely several days, therefore the work has to be done rapidly. In this it is similar to fresco somewhat. After drying one has to proceed with polishing, which contributes to the surface a fine finish and closes all the pores of the argile.—M. Pottier, in *L'Art Pour Tous.*

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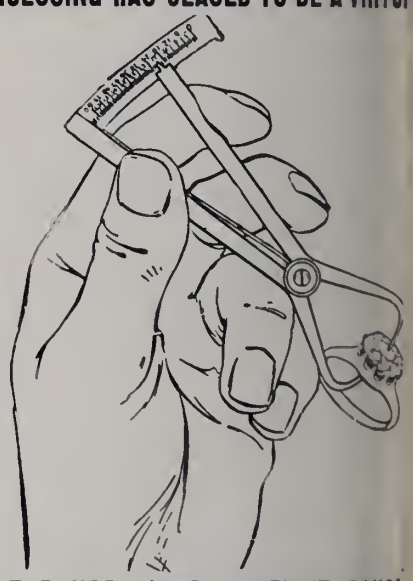
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ow a Repair Job Led to the Recovery of Stolen Jewelry.

N a story emanating from Newburg, N. Y., recently, various papers published the following account of the strange ecovery of a lot of stolen jewelry:

"Some of the jewelry which was stolen n June 12 last from Lyon's, 45 Water t., has just been returned in a rather odd anner. The store, while retaining the old me of Lyon's, is conducted by Jansen & oodruff. On June 12 it was discovered at during the night some one had taken large stone and, having broken the win-ow, had extracted a considerable amount jewelry and trinkets, fobs, charms and ckets to the value of $170, forming the lk of the booty.

Nothing was heard of the case after, til Saturday night, when a gentleman om Cornwall entered the store. He had fob which had become broken and which desired repaired. At the store this was cognized as one of the fobs which had en taken at the time of the robbery. He s asked where he had obtained it and d that his son had given it to him. The ntleman is a physician and went on to plain how the boy had obtained it. He d that during the Summer boys had been swimming in the river between the O. & railroad yard and Mead & Taft's, and d found the articles in the water. It was mmon knowledge in Cornwall, he said, t this was true, and a very considerable rt of the property could be found among boys of the village. His son had obned this fob by trading an air gun with ther boy.

The name of this boy was given, and Sunday the members of the firm went Cornwall for the purpose of pursuing investigation further. They found that ditions were about as the doctor had said d they came across quite a quantity of missing jewelry and will probably find re. Some of the lockets plainly bore dence of having been for some time in water.

It is believed that the theft was perpetted by some tramps. Having escaped m Newburg, it is supposed they proded down the West Shore tracks to rnwall. Arriving in that village, they bably feared capture with the stolen perty on them. They therefore, as beed, threw the jewelry into the river, were some of it was recovered a few days er by the Cornwall men while in swimng. It is not believed that any arrests w follow.

The list of articles which have been sing follows: A hoop bracelet of gold, with one diamond and two rubies; a gold hoop bracelet, Roman color; a hoop bracelet of gold, polished; another hoop bracelet of gold, polished; a hoop bracelet of gold, chased on top; a gold link bracelet, ro finish, set with amethysts; a gold link bracelet, locket top; two Carmen bracelets, set top; six gold filled chain fobs; two gold lockets, plain Roman finish, and about 17 gold filled lockets, some plain and some wi stones."

Jm. F. Crow, Haynesville, La., has gone Houghton, La.

Getting Pearls in the Philippines.

PEARLING at Jolo, which lies at the southwestern extremity of the Philippine group, is a mysterious industry. A large amount of capital and thousands of lives are risked each year in delving into ocean depths for the great, rough-shelled bivalve which occasionally contains a pearl worth a king's ransom. Because of the great risk involved and the possible fortune to be gained, the industry has a fascination scarcely to be resisted by those who have once experienced it. Because of the great variety of people who search for pearls, the vast area of the hunting grounds, the centuries-old customs of the Moros and the special laws covering the industry, no statistics can be obtained which will approximate the profits. The business is therefore mysterious.

Pearling is a game of hazard for high stakes. The pearler must risk capital and human life. He must brave the sea and go prepared to fight for his rights with savage men, and he must pay the taxes and divide the profits with the shrewd traders from Ceylon and Singapore. Sometimes, says *The Far Eastern Review*, fortune smiles. Three years ago a single pearl was marketed in the Celebes for 36,000 pesos. Such finds rarely come to public notice. Shrewd traders are always on hand to snatch them away from the ignorant and fearful divers, and the jewel is first exposed for sale in London or Paris or a Dutch port.

The Moros have three ways of getting the pearl shells out of the sea. One is by actual diving, one by dredging and a third by a three-pronged catcher let down by a rattan rope. This last method can be used only when the sea is absolutely calm, because the least ripple will prevent the fisherman from seeing the shell at the bottom of the sea. When the first method is employed the diver always says his prayers before he goes down. In the days when shells were plentiful the diver went down to a depth of from eight to 12 fathoms, but now there are men who even go as deep as 20 fathoms.

In former times the divers were supposed to give the biggest pearls to the Sultan, but when the natives came to learn the value of money they secretly sold them to the travelers. As a consequence, when it came to the knowledge of the Sultan that one of his subjects had suddenly become rich he concluded that a pearl must have been sold, else how did he obtain all these fine things in so short a space of time? A messenger would be sent out at once to fine the man a large sum of money.

Special laws have now been made by the Philippine Commission covering the pearling industry. The Sultan and his followers have no longer any legal right to collect fines, but so far the ignorant people still fear the power of the Sultan and have not yet gained sufficient confidence in the American Government to accept its guarantee of protection.

R. H. Ansell, Edmonton, Alberta, who attempted to leave the country after having become heavily involved in debt, has been arrested at Battleford. Ansell recently obtained a quantity of jewelry from K. C. Pickel, of Edmonton, valued at $295, on which he had paid only a small amount.



FALL NOVELTIES IN DOMESTIC POTTERY.

A NEW and attractive line of domestic pottery is on exhibition in the sales rooms of the J. B. Owens Pottery Co., 70 W. Broadway, New York. The art tendencies are shown in the hard, fine underglaze decorations and the blending of colors in the patterns. The glaze is smooth, firm and durable, and shows skill and unusual care in preparation. The subjects of the decorations are numerous, including fruit, flowers and birds. Grecian and antique shapes are reproduced. In this a 16-piece set, carefully assorted, is offered to the trade. A line of pottery in dark coloring is also shown. Mr. Ling, who represents the pottery company, also represents the Wayne Cut Glass Co., Honesdale, Pa., and Henry Nicolai, Hammonton, N. J. The cut glass display is carefully selected and contains a variety of pieces, including large jugs and punch bowls.

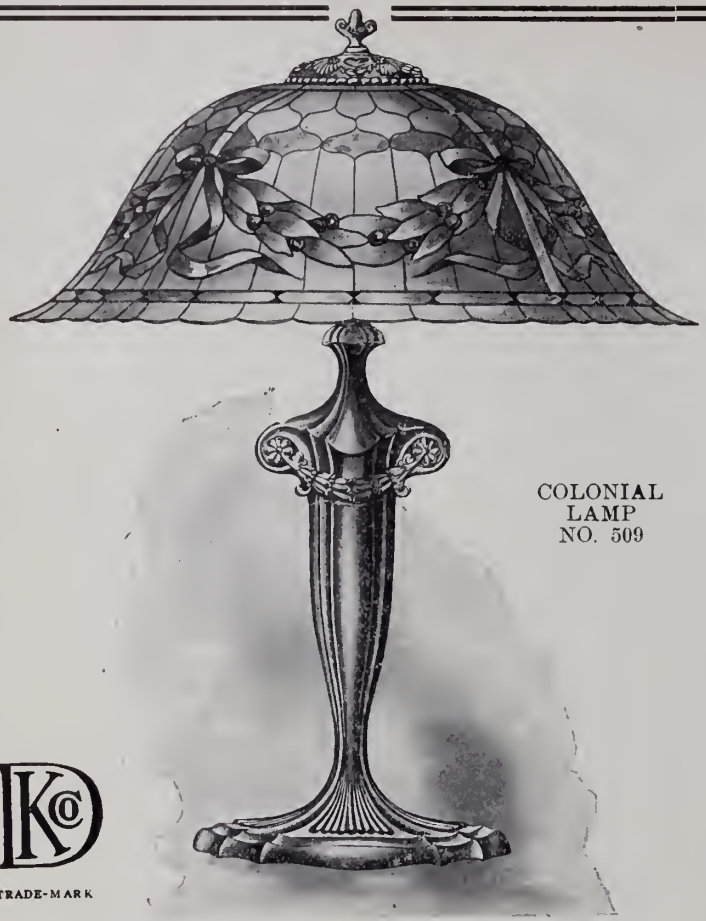
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COFFEE MACHINES IN NEW FORMS.

SEVERAL additions have been made recently to the shapes and sizes in which the Sternau coffee machines are made and the new samples, now shown in the manufacturers' salesrooms, at Broadway and Park Pl., New York, are proving attractive to the trade. One of the additions is a handy little machine in which may be prepared exactly one pint, or about two portions of coffee. The sizes now range from this minimum up to larger ones in which three and a half pints of coffee may be distilled at one time. All the shapes and sizes are made in silver plate, nickel plate and copper; the inside of each is plated with successive layers of tin and silver. Besides these percolators, which comprise in their equipment an alcohol lamp, a new lot of percolator pots for gas stoves and ranges is now made in sizes of one, two and three pints. The principle on which the coffee is prepared is the same as when the alcohol is used as the fuel, and these coffee pots, it is expected, will prove quite convenient to people who prefer to obtain the heat from the kitchen range. These percolator pots are handsomely modeled and finished, a feature being the non-heating ebonized handles. Among other novelties now shown are pleasing mahogany trays set in silver-plated, copper and brass rims with inlaid wood centers. The trays are in round, oblong and oval shapes and in several sizes.

THE RAMBLER.

Taylor & Strobel, who have been in the jewelry business in Waterloo, Ia., for many years, have dissolved partnership.



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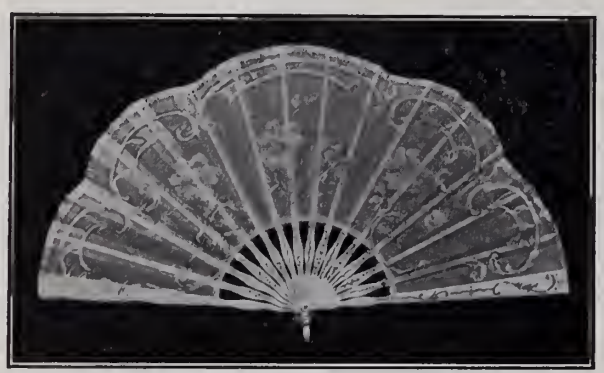
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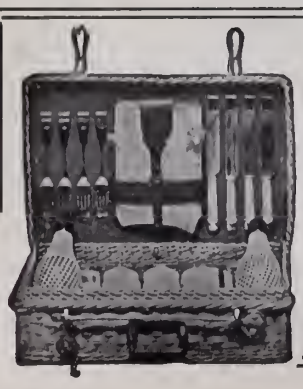
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The Life and Duties of the Jewelry Traveling Salesman

By MONROE ENGELSMAN

(*Continued from issue of Nov.* 14.)

THE salesman's firm should be always on the alert and willing to improve its facilities when required. If, then, any firm desires to receive the best results from its travelers it must not overlook the just complaints of its representative, nor treat him as if he were no factor toward acquiring successful business. The salesman is the medium by which depends largely the success of any business, and for that reason the writer trusts the firm will consider worthy of consideration any practical or possible ideas or suggestions which he may offer and which will have the tendency to improve its business and at the same time improve the condition and facilities of the salesman.

In an economic sense capital and labor are needful factors to increase wealth, and should, therefore, work in harmony; their interests are relatively identical—when they assist and antagonize each other they are materially affected. If we recognize and accept this statement as being true, it will be very easy for the firm and its representative to appreciate the fact that the best results can be obtained by each of them only when there exists between them harmony and good feeling. A just standard of compensation should be given and accepted by both of them. This much mooted problem of remuneration can be solved and the writer feels confident that all concerned will be satisfied on this score by following and adopting the following suggestion:

Let the actual results of a salesman's efforts be the guide and basis by which he shall receive his just and true compensation. In the first place, he should have a fixed weekly drawing allowance and the balance of his compensation shall be adjusted on a percentage of the actual profits derived from his personal part and the result of his labors; all expenses, moneys drawn and actual losses attributed to him should be deducted from the actual profits, also deducting the amount of interest on the capital invested for him, and when this is ascertained the salesman should be compensated in accordance with an agreed and stipulated percentage of profits so accrued, which percentage has been satisfactorily arranged between both parties.

The actual cost of the goods sold by the salesman could be distinctly and indisputably shown by keeping a separate book of accounts, which could be easily verified. Of course, it could be expressly agreed and understood between employer and salesman that any losses incurred by the salesman, both from sales which were made at the express desire of his firm, should not be figured against the account of the representative, but, in justice to him, should be fully borne by the firm. On the other hand, however, any losses made by or through the negligence of the salesman, by virtue of any transactions made by him, contrary to the specific instructions of his firm, should be solely borne by the salesman, and upon the final adjustment of his account he should be held liable and pay for such disobedience.

By participating in the profits and losses of the business on the plan, as suggested here, the troublesome question of salary would be entirely eliminated. The solution of an adequate division arising from the assistance of capital and labor could be determined, at least as far as the jewelry business is concerned.

By the adoption of some of the most important ideas and suggestions here expressed, the methods as pursued at the present burdened will be lessened to a great proved, and the writer feels confident in saying that the salesman's life will be equally profitable by these changes, and the manifold duties with which he is at present burdened will be lessened to a great extent. If I have succeeded in influencing some of those who are interested in the trade to adopt some of these views the task has not been in vain.

THE END.

The Class of Merchants Wanted in the Retail Jewelers' Associations.

(By A. C. GRAUL, President of the Pennsylvania Retail Jewelers' Association.)

THE question often arises, Do we want (or need) this or that man or firm in our association? Here is the man whose business amounts to hundreds of thousands annually, while, at the other extreme, we see the man whose sales may not exceed $500 per year; there is the man whose sales range from $2,000 to $10,000, while again we consider those who sell from $40,000 to $50,000 worth of stock annually. There are the men who hold their business down to a clean "cash on delivery" basis, and, again, there are the others who cater very much to the people who prefer to buy on credit and who will accept their pay in stipulated instalments. Each is a factor of importance in the business whose influence is felt and appreciated by his neighbors in business and by the community in which he lives. Each is also appreciated by manufacturer and jobber.

Now, which of these various classes of jewelers do we want and need in the retail jewelers' associations? The answer is obvious. We want and need them all. Each will add to our prestige and, what is of more importance, to our strength.

The large retailer may feel that he is doing too much business to "bother" with an association which he does not feel the pressing need for, although he will no doubt acknowledge that certain lines of trade and business which once were of importance to him have gone to the department store and the mail order concern; but as he has grown in other directions he does not miss that very much, and fancies they are no menace to him. Likewise he argues that his business prestige is sufficient to hold at bay the encroachments of the retailing jobber. But let us remind him that the security and prosperity of the preferred in society is at all times based on the well-being of the substrata. If it were not for the average dealer, whose great numbers place him in intimate touch with so many units of the consumer, then the batteries of the department store and the mail order house would be directed against the larger jeweler and he would then feel more the effect of this competition.

The prosperous retailer certainly needs a live organization, and if he is conscious of his best interest he will be a member without delay. The average or medium class dealer needs the organization all the time for the direct protective possibilities, and also for the sake of the variety of ideas which come constantly to him through contact with his brother jewelers at the meetings and conventions. The man of the country town, the village and the hamlet sometimes thinks his membership is of no consequence, but I want to say that without him the organization is not complete, and to leave him out of consideration and without protection exposes the most vulnerable part of the craft to the encroachments of the mail order house.

We need them all, and aspire and purpose to benefit them all. In the consummation of the objects of our associations there is hope and encouragement for all, the great, the small, the credit house and the spot cash man.

The cost of membership is light, and the consciousness of doing something unselfish—something for your fellow man, is elevating and gratifying, and if you never derived any other good, that alone would be worth more than the cost. Therefore, I say, come, join with us, do us good and we will do you good. "Let us reason together."

Diamond Formation in California.

AN engineer from South Africa, J. Arthur Harding, who has just completed a trip through the gem belt of San Diego and Riverside counties, in California, says that he found diamond formation near the boundary line between the two counties. In this connection he says: "In the latter part of September I made an extended trip throughout the so-called gem belt of the two counties. There is unmistakable surface evidence that diamonds might be found in the range of mountains lying between Oak Grove Valley on the south and the Cahuilla Indian Reservation on the north.

"The range of mountains lies near the boundary line of the two counties. I also found in this locality lepidolite and pegmatite granites in that peculiar quality that would indicate extensive tourmaline deposits. I am of the opinion that when this territory is thoroughly prospected diamonds of an excellent quality will be found. The tourmaline gems in these hills appear to be harder and of a superior quality to those found a few miles further south. Extensive operations are going on, and from appearances the results must be satisfactory."

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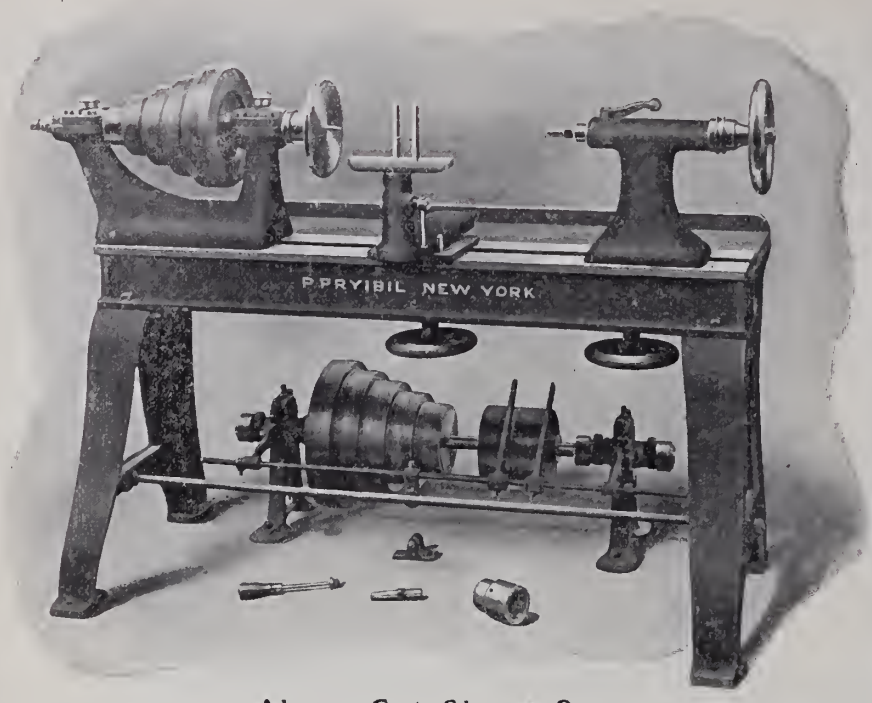
The demand for his make of mainsprings is continued, and increasing steadily. The O.K. stamp of the trade's approval cannot be put on an article by the mere say-so of the manufacturer. The U. S. Robert springs were put on the market in 1885 and from the first the policy of manufacture has been to adhere to a high ideal, to insist on a uniformity of material and workmanship in order to maintain the highest standard of perfection. This is done by U. S. Robert, whose ability is widely recognized and respected by the scientific and best-known makers of mainsprings. Such being the case, the price-lowering methods of competition cannot apply here. Made in 142 different sizes for all sizes and grades of American watches.

Price $1.25 per doz. or $13.50 per gross, less 6% for cash.

PLEASE ORDER FROM YOUR JOBBER IN MATERIAL AND TOOLS. WHOLESALE TRADE SUPPLIED BY

Hammel, Riglander & Co.

47 Maiden Lane, NEW YORK CITY



Above Cut Shows Our

METAL SPINNING LATHE

We manufacture these lathes in sizes from 12-inch to 44-inch Swing, and can equip sizes 18-inch and larger with our Chucks for oval work.

Write for Catalogue

P. PRYIBIL, 512-524 W. 41st St., New York.

An Eye Catcher for the Window

THAT WILL CONSTANTLY ATTRACT CROWDS



Van Pelt's Large Wedding Ring with Bride and Groom

A magnified reproduction of a perfect Tiffany Wedding Ring, 12 inches in diameter, gold plated, weight 2 lbs., made of hollow metal, with beautiful figures of bride and groom. Price, $12.75 net.

Electrotype of above illustration for your local advertising $1.00 by mail.

T. B. VAN PELT

171 Broadway, NEW YORK



JAMES L. HAND

America's Leading Jewelry Auctioneer

14 Maiden Lane, New York

Telephone, 1624 Cortlandt

I challenge any auctioneer or pair of auctioneers to show a better record of sales and better results for the jeweler.

Hundreds of recommendations from jewelers for whom I have conducted sales prove that my sales have been successful and without injury to their reputations. Beware of the SELF-ADVERTISED auctioneer who promises impossibilities and injures your future trade.

Leading Maiden Lane wholesalers recommend "HAND" because their customers' interests are safe when I sell for them.

Write me before you employ that other fellow with no ability. Let me mail you my references and tell you about my new method of conducting an auction that will help you.

WHY NOT SEND YOUR SWEEPS DIRECT TO THE SMELTERS

LEES & SANDERS,

BIRMINGHAM, ENG.

Our plant is right up-to-date and specially arranged for smelting jewelers' sweepings

SEND ON AN ENQUIRY FOR REFERENCES ON YOUR SIDE. ESTABLISHED IN 1870.

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CINCINNATI'S ONLY FIREPROOF HOTEL



In the heart of city—Vine St. and Opera Place. Affording every convenience, comfort and luxury known to modern hotel operation. Every room with bath.

European Plan
$2.00 up

JAMES T. CLYDE, Manager

Commercial Patronage Receives Our Special Attention

JAS. C. HOE'S SONS

10 Liberty Place
Near Maiden Lane
NEW YORK

Manufacturers of High Grade Wall Show Cases and Jewelers' Fixtures

INTERIOR REFITTING of STORES and OFFICES A SPECIALTY

Write for Estimates
Finest references given if desired

Established 1820

The ST. JAMES

Corner Walnut and Thirteenth Streets
PHILADELPHIA, PA.

The Ideal Hotel of Philadelphia

European Plan EUGENE G. MILLER, Mgr.

CASTINGS Gold, Silver, Bronze, Brass, German-silver, Copper & Iron, Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc.

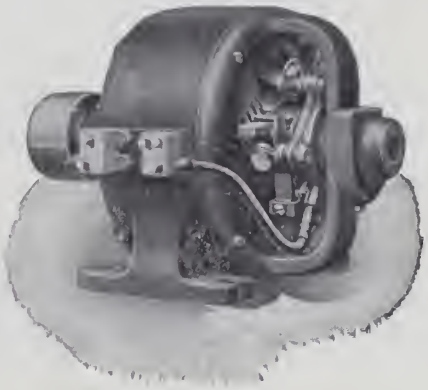
Tel. 2072 L.

Unbreakable Bronze Forces. Hard Bronze Engravers' Plates. Cast Iron Forces for making Steel Dies. Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL, 313 HALSEY STREET, NEWARK, N. J.

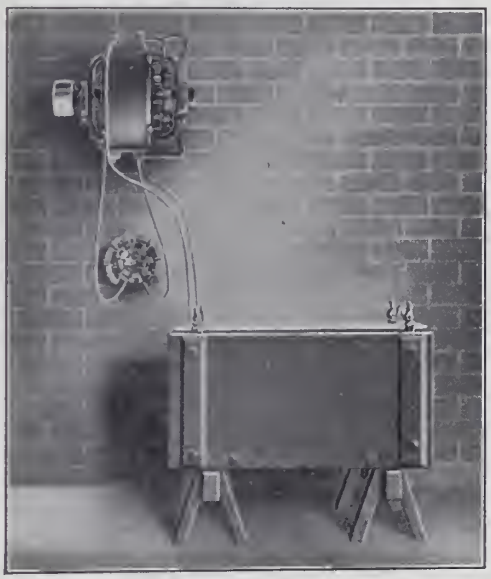
Gilding and Plating Dynamos.

SOMETHING NEW FOR JEWELERS OR SMALL PLATING SHOPS.



FURNISHED IN FOUR SIZES.

Can be used in all operations of Plating, Gilding or Silvering.



Operated in any position; on floor, ceiling or side wall. Latest features, mechanical and electrical.

Adaptability.

Economy of space.

Compound winding of fields.

Generators can be furnished direct connected to Motor, avoiding long lines of belting, effecting economy in power.

We supply everything used in Plating and Polishing.
Electrical Instruments. Storage Batteries.

THE HANSON & VAN WINKLE CO.

(ESTABLISHED 1820)

Main Office:
219-221 Market Street,
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Mercantile Fountain Pen

The Best Self-Filling Attachment

made and guaranteed by the

AIKIN-LAMBERT COMPANY, 19 Malden Lane, NEW YORK.

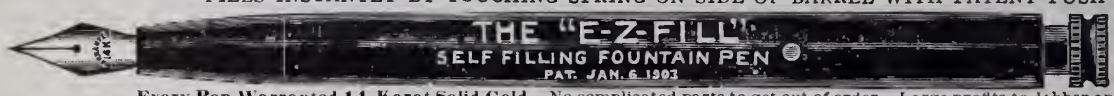
Retail Price:
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THE "E-Z-FILL" SELF-FILLING FOUNTAIN PEN

FILLS INSTANTLY BY TOUCHING SPRING ON SIDE OF BARREL WITH PATENT PUSH PIN.



Other Patents Pending.

Retails at **$1.00**

Every Pen Warranted 14-Karat Solid Gold. No complicated parts to get out of order. Large profits to Jobber and Retailer. The only safe and practical **Self-Filling Fountain Pen** ever offered at a popular price. Made only by

DIAMOND POINT PEN CO. - 100-102 Beekman Street, New York

Largest Manufacturers of Popular Price Fountain Pens in the United States — INFRINGERS WILL BE STRICTLY PROSECUTED — Send for large illustrated price list

FAIRCHILD & COMPANY

225 to 233 Fourth Ave. NEW YORK CITY.

Manufacturers of GOLD PENS, PENCILS, PENHOLDERS, SEGAR CUTTERS, SPECIALTIES, PENCILS SET WITH JEWELS.

Style, quality and workmanship acknowledged the very best.



GLARDONS' SWISS FILES

are the HIGHEST STANDARD of Excellence.

We are Sole Agents for the United States and Canada.

F. W. Gesswein Company

Established 1868. Incorporated 1896.
WILLIAM DIXON, PREST.
Dealers in Fine Tools and Supplies,
39 John Street, New York

WM. F. RENZIEHAUSEN CO.,

GOLD and SILVER REFINERS

Sweep Smelters, Assayers and Analytical Chemists

Rolling of FINE AND STERLING SILVER a Specialty.

Long Distance Telephone, 3759-R. 45-49 Oliver Street, NEWARK, N. J.

PRACTICAL COURSE IN ADJUST

Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid.
All Jobbers or Jewelers' Circular Publishin



WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.	14 K. 66c. per dwt.
10 K. 50c. " "	16 K. 74c. " "
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Gold and Silver Solder, either from formulas furnished or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

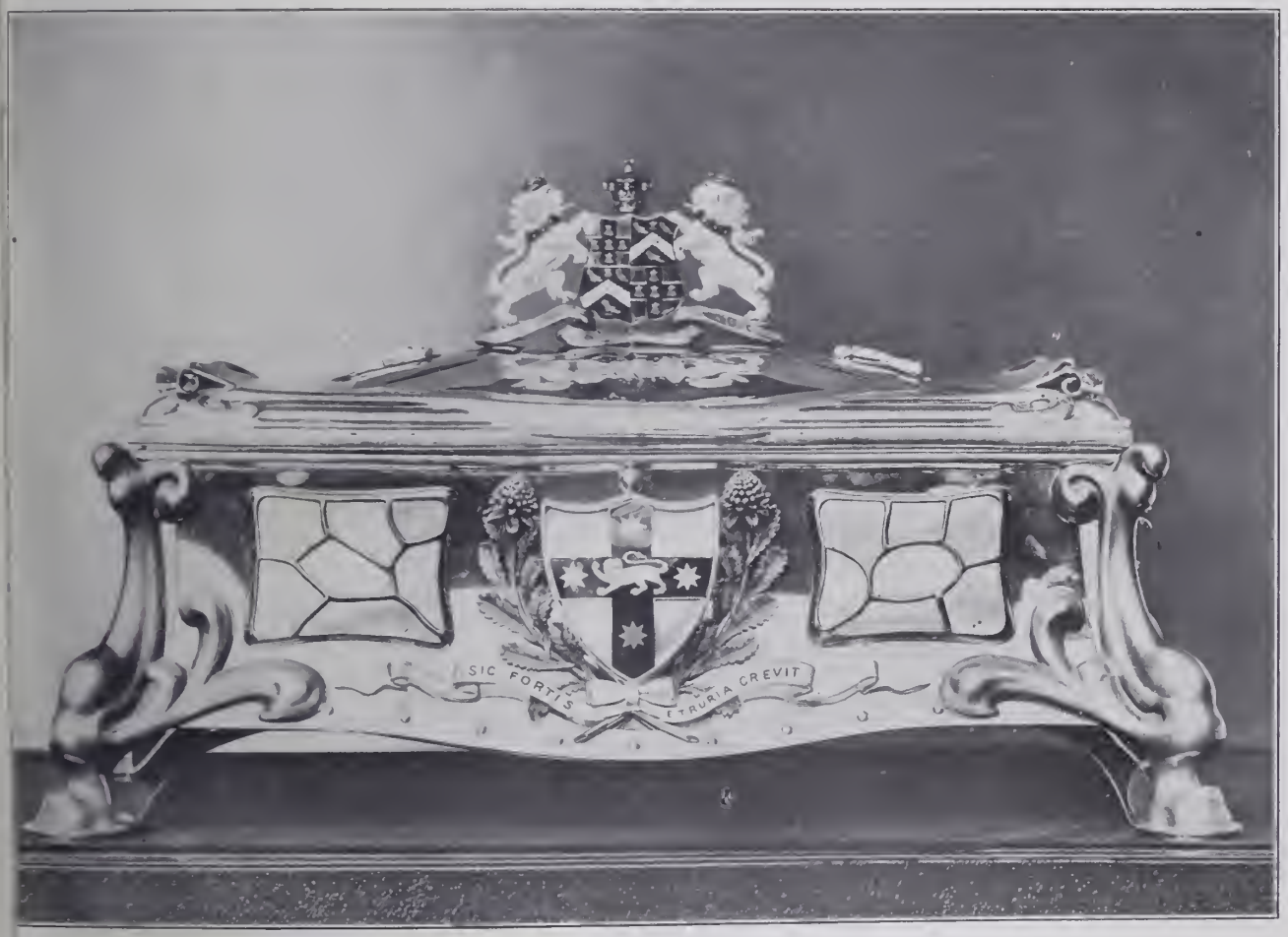
THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

11 John St., Corner Broadway, New York.

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The Jewelers' Circular
Publishing Company.

38th Year. WEDNESDAY, NOVEMBER 28, 1906. Vol. LIII. No. 17.



Beautiful Casket Recently Presented to the Earl of Jersey by the Citizens of New South Wales.

(See Text on Page 44.)

ALVIN SILVER



WE HAVE SOME NEW EFFECTS that are especially attractive in Alvin Deposit Ware. Prices to suit all occasions, from small Colognes to Decanters. Send for prices.

ALVIN MFG. CO. TRADE MARK. Silversmiths, NEW YORK



P2806



GP2849



P 2441

Fahys

Fahys "Permanent" Gold Filled Case.

There are so many styles and designs to choose from that every taste must be suited.

We are bringing out new designs all the time. The retailer in securing a line of Fahys Cases is always assured of an assortment of new designs.

JOSEPH FAHYS & CO.



P 2842



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P-2803



G.P.28051



P 2807

YOU KNOW WHERE YOU ARE



You may walk this street in absolute safety day or night.

We guarantee you against overcharging or misrepresentation here. You can be sure, if you purchase, you are getting just what you think you are buying.

Diamonds from Cutter to Retail Dealer Direct

J. R. WOOD & SONS

DIAMOND CUTTERS

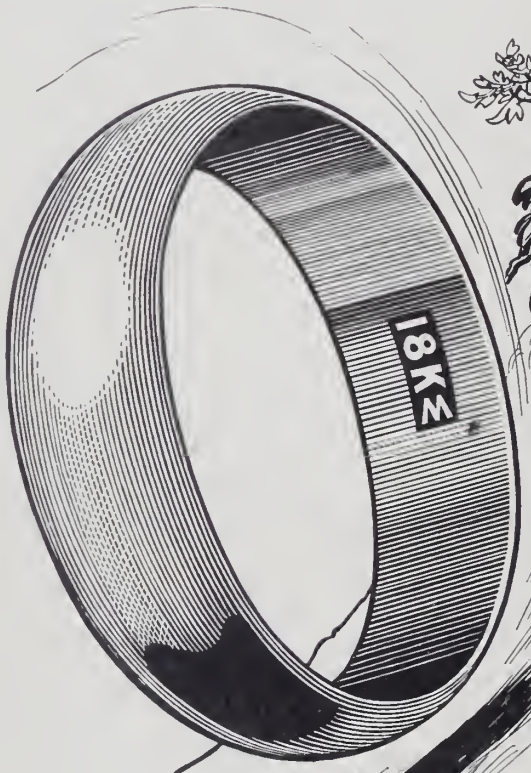
2 Maiden Lane NEW YORK

CUTTING WORKS:
1327-1329 Atlantic Ave., Brooklyn

From the Atlantic to the Pacific Ocean

Our wedding rings are accepted as the standard everywhere.

Pick up the dollars, and have perfectly satisfied customers by selling our wedding rings — the best rings made.



J. R. WOOD & SONS

RING MAKERS

[illegible] Maiden Lane NEW YORK

Warning to the Trade!



Retailers are being called upon by a man who is selling twenty-one chains on a cloth for $18, with swivels stamped "S. O. B. & Co.," and with a duplicate tag of ours bearing our trade-mark, attached to same. The chains are nothing more or less than brass shaded over, and will not stand acid for a single moment.

Jewelers with any experience ought to be able to discover the difference between a finished article and a rotten one.

Anyone who has been swindled by this man will please notify our house, as we want all the evidence possible, and we will do the rest.

Localities where goods have been disposed of are Pittsburg, Allegheny, McKeesport and surrounding towns.

We have two chains now in our possession that were sold by this man.

S. O. BIGNEY & CO.

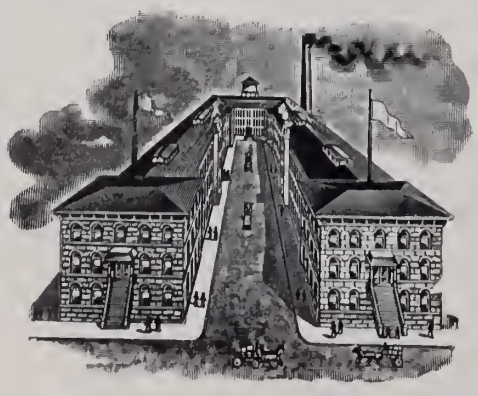
We give you below an exact copy of an assay of chains manufactured by the leading chain makers of the United States.

1-10 GOLD FILLED WATCH CHAINS, MINUS BAR AND SWIVEL.

Number	Gross Weight Ounces	Dec.	Fineness Gold 1000ths	Value	Maker	Chain Number	Cost
15		71	29½	$0.43	.....	1155	$2.85
16		75	50	.775	S. O. Bigney & Co. - - - -	482	3.08
17		81	34	.57	.....	3005	2.73
18		76	23½	.37	.....	9533	2.97
19	1	00	16½	.34	.....	83	2.14
32		52	49½	.53	.....	213 X	2.83
34		73	34½	.52	.....	733	2.41
46				.58	.....	5011	3.82

1-8 CHAINS, MINUS BAR AND SWIVEL.

Number	Gross Weight Ounces	Dec.	Fineness Gold 1000ths	Value	Maker	Chain Number	Cost
35		57	68	$0.80	.....	1604	$3.96
36		60	65½	.81	S. O. Bigney & Co. - - - -	7015	3.75
37		60	63	.78	.....	4324	4.00
47		49	79	.80	.....	2726	4.00



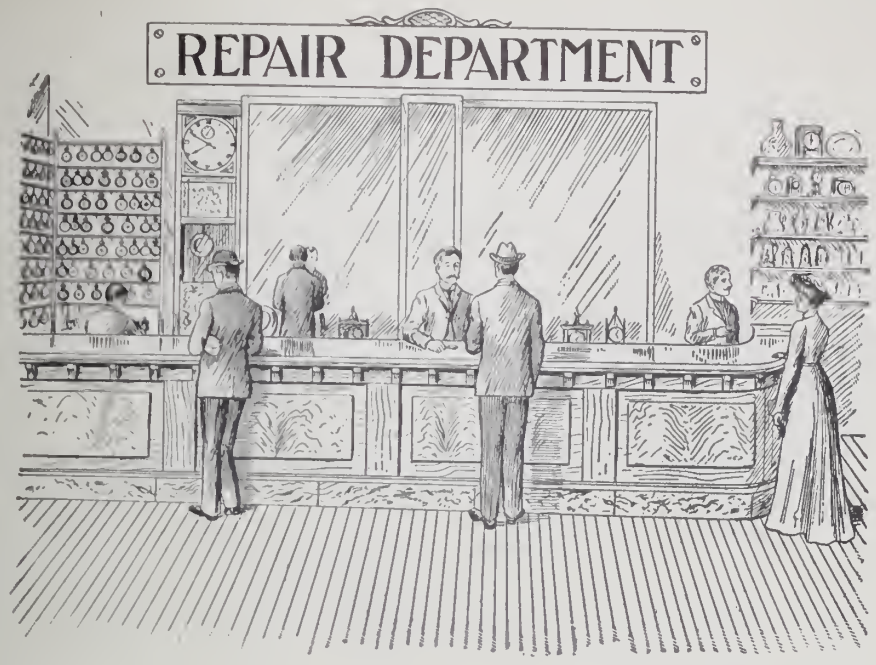
S. O. Bigney & Co.

NEW YORK OFFICE,

3 MAIDEN LANE.

FACTORY, Attleboro, Mass.





The REPAIRING

END OF YOUR BUSINESS IS THE MOST IMPORTANT PART OF IT

More people come into your store to leave work than to purchase goods.

Almost every one of your good customers became so through your repair department.

Progressive jewelers know this and concentrate their efforts on the repair department f their business. They give it the most prominent place in their stores; they emphasize in all their advertisements; they keep themselves and their employes thoroughly informed n the costs of all kinds of work, new ideas and methods; they are courteous and accom- iodating to repair customers; have all work ready when promised; and do only such work at ome as they can do well.

They send all the rest to us.

We devote our entire time, energy, capital, and twenty-five years' experience to this nportant branch of the jewelry business; employ and educate the best help that can be btained; systematize and inspect the work, and use every modern method to produce the est work promptly at reasonable prices.

It is to your interest to do business with us, it is to our interest to have you.

Let us work together.

WENDELL & COMPANY

The Special Manufacturers for the Retail Jewelry Trade
Do a larger variety of work than any other firm in the country

TWO WONDERFUL SHOPS:

103 and 105 William Street
Near Maiden Lane
NEW YORK

57 Washington Street
Near State Street
CHICAGO

FILLED versus SOLID WATCH CASES

IT IS ADMITTED, of course, that a Solid Case is worth more intrinsically than a Gold Filled one. The question is, "Does the former necessarily possess greater *practical wearing qualities?*"

The Wadsworth "PERMANENT"—Worthy of Its Name

QUERY:

Is not the finest type of Filled Case as capable of resisting the ordinary surface wear as if it were solid gold all through? If so, what a saving in cost! The WADSWORTH "PERMANENT" CASE answers these questions in favor of the best type of Filled Case. Nor are consummate style, form and finish lacking. Attractive prices.

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

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Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

THE NAME THAT STANDS

FOR

Worth and Wear

IS

WADSWORTH

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
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SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

Never in the history of our company have we manufactured so many high-grade movements as we are now turning out every working day.

Never in the history of our company have we been so far behind our orders.

This is convincing evidence that the retail jeweler is pushing the sale of those movements that give him the best satisfaction.

ILLINOIS WATCH COMPANY

SPRINGFIELD

OLD RELIABLE
W. & S. B.★ 1-10
Warranted to give satisfaction

GLOBE FILLED
W. & S. B.★ 1-8
Warranted 20 Years

Not sold to Department Stores or Retail Mail Order Houses.

WEARBEST

W. & S. B. ★ Chains are finished by the WEARBEST secret hardening process and will wear a third longer than chains, of the same quality, finished by the usual and ordinary method.

Chains finished in the ordinary manner are left with softened links as a result of soldering and the wearing qualities are greatly reduced.

The WEARBEST process hardens the gold and overcomes the effects of soldering; produces the most beautiful finish obtainable.

Every Retail Jeweler gets a premium
Who, before January 1, 1907, buys 40 or more W. & S. B.★ Chains

W. & S. BLACKINTON CO.

Manufacturers

NEW YORK
14 Maiden Lane

Factory, North Attleboro, Mass.

Dueber

is the name most intimately known to the Watch Trade of the United States as associated with the Watch Case industry. The name "Dueber" on any Watch Case is an absolute guarantee of good quality, artistic conception and fine workmanship.

Hampden

stands for what is peerless in American Watch Movements. For twenty-five years the name has borne an unrivaled reputation, and the Hampden high-grade movement has been a standard for imitators to work from.

Watches

are an essential part of every retail jeweler's stock, and to have the right kind of watches should be the care of every dealer. The more consideration given to this subject the more sure are Dueber-Hampden Watches to be chosen.

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

Talent, Energy and Progression

are the qualities necessary to achieve success in this strenuous age

¶ The followers of the "let well enough alone" policy are living in the past and become the victims of the ambitious, hustling competitors who, looking into the future, constantly go forward.

¶ The forward pace in business is made more easy and quick by selling the right kind of goods; goods that are satisfying in quality and value and that add to the reputation of the merchant.

¶ ***We offer you goods that have all the requisites necessary to please and satisfy your customers, that equal in value the cost, and will never mar your reputation from being associated with.***

¶ We refer to

Illinois Watches and Hamilton Watches

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

Not Magic but Actual Fact



No sleight-of-hand necessary to make money out of Keller Jewelry Mfg. Co.'s goods. The superb designs and clever workmanship are patent to every prospective purchaser. The dealer doesn't have to guarantee the quality *with mental reservations*, and if he does add a little extra profit on goods of this brand, they're worth it.

So, you see, the handling and selling of Keller Fine Gold Jewelry is "neither the doing of penance nor the committing of crime."

Brooches, Cuff-Buttons, Scarf Pins, Lockets, Bracelets, Fobs, Tie Clasps, Rings, Crosses, Neck Chains and Lorgnette Chains, Etc.

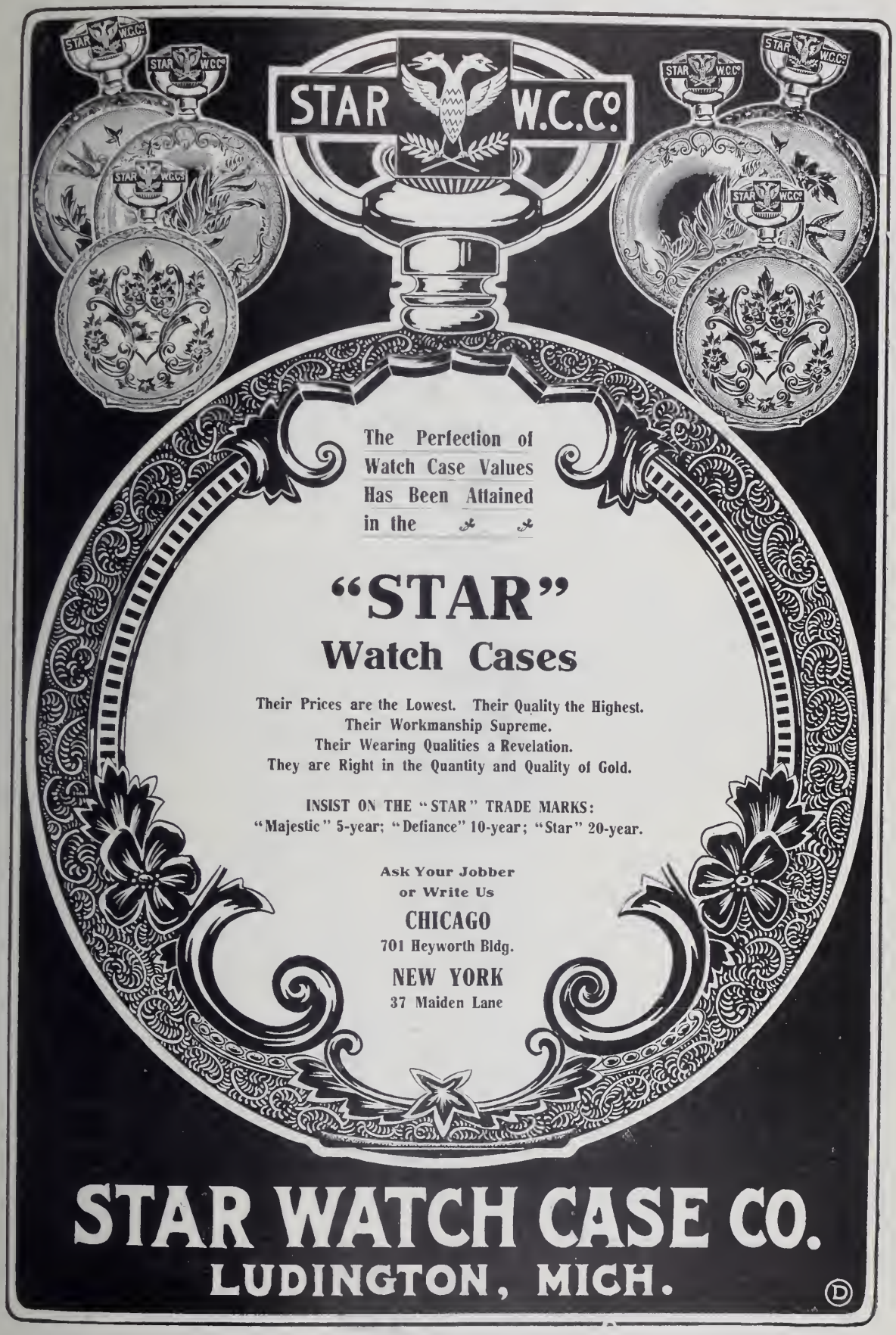
The new line of Rose Colored goods is replete with sparkling specimens of 20th Century jeweling. Selection packages to responsible parties where our representatives cannot call.



The Keller Jewelry Mfg. Co.,

64 Nassau St., New York.

Telephone, 3270 John.

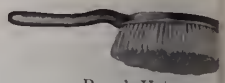

STAR W.C.Co.
The Perfection of Watch Case Values Has Been Attained in the
"STAR"
Watch Cases
Their Prices are the Lowest. Their Quality the Highest.
Their Workmanship Supreme.
Their Wearing Qualities a Revelation.
They are Right in the Quantity and Quality of Gold.
INSIST ON THE "STAR" TRADE MARKS:
"Majestic" 5-year; "Defiance" 10-year; "Star" 20-year.
Ask Your Jobber
or Write Us
CHICAGO
701 Heyworth Bldg.
NEW YORK
37 Maiden Lane
STAR WATCH CASE CO.
LUDINGTON, MICH.

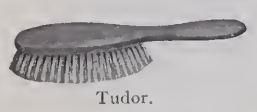

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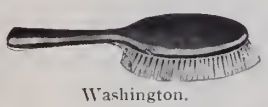

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S. E. HOWARD'S SON & CO.

15 WEST 24th STREET, NEW YORK CITY

Opposite 5th Avenue Hotel


Apollo.


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MANUFACTURERS OF

High Grade Hair Brushes

and Artistic Merchandise for the TOILET TABLE


Neptune Dress.


Royal Hair.

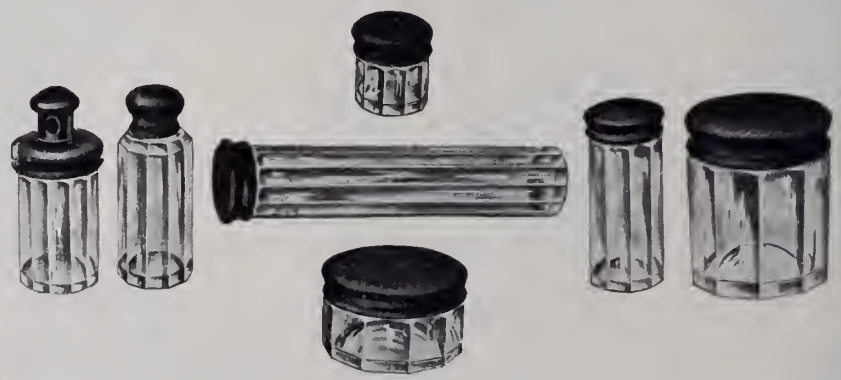
We solicit your inspection of matched sets in color and figure, beautiful in design, as well as articles for use.


Royal Lace.


Siren.


Royal Nail.

TURTLE EBONY GUEST ROOM SETS




Magazine Cutter


Royal Velvet.


Shoe Horn.


Royal Hat.


Letter Opener.


Neptune.


Button Hook.

In addition to many hundred styles of Hair Brushes, we make the necessary articles to completely "fit up" the highest quality of Leather Bags and Suit Cases.


File.


Atlas.


Eraser.

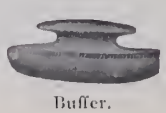
"HOWARD'S QUALITY"


Royal Scrub.


Corn Knife.


Cuticle Knife


Royal Mirror.


Buffer.


Manicure Set.


Jewel Tray.


Bonnet



WHITING MFG. COMPANY

SILVERSMITHS

Broadway and Nineteenth Street - NEW YORK

STERLING. MARK

The Manhattan

ONE OF OUR LATEST PATTERNS



Gun Metal and Silver artistically and harmoniously combined

A Distinctly New Departure in Toilet Ware

Consisting of gun metal upon sterling silver. The black metal standing out upon the polished silver produces a most striking and withal attractive and beautiful result that is bound to appeal most insistently to all.

Woodside Sterling Co.

Silversmiths

192 Broadway New York



COFFEE SET.

SMITH SILVERWARE

THE "GEORGIAN" line of hand-chased Hollowware represents the very **highest achievement** of the most skilled Silver Workers. Like all Smith Silverware, it is characterized by its distinctiveness of design, substantial weight, and excellence of finish.

Made in complete dinner service.

Frank W. Smith Co. GARDNER, MASS.

Manufacturers of Sterling Silverware



THE busiest three weeks of the year are right ahead—just a word, before the actual Holiday rush is on, regarding one important advantage in carrying Simmons Chains.

There's scarcely a wholesale jewelry house of prominence in the country that doesn't carry the Simmons line, or that can't fill your order for Simmons Chains promptly.

Wherever you are located, if you find your assortment of patterns is getting broken at any time, you are practically certain of getting the chains you want—and of getting them quickly—by sending to your nearest jobber for them.

R. F. SIMMONS COMPANY

Main Office and Works, ATTLEBORO, MASS.

SALESROOMS: { 9-13 Maiden Lane, New York
42 Madison Street (Heyworth Building) Chicago

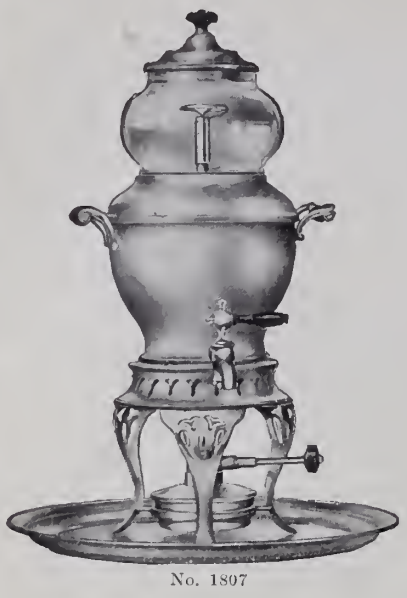


The above represents a few of the latest designs in Pin Cushions which we offer for the Holidays. Velvets in a variety of colors. Prices will be sent on request.

DOMINICK & HAFF

SILVERSMITHS

FACTORY AND SALESROOM, 543-5-7 WEST 23D STREET, NEW YORK



No. 1807

Makes Coffee on the Table.

Coffee Making Made Easy

While the meal is being prepared the Sternau Coffee Machine is distilling the coffee.

It extracts only the wholesome qualities and makes a delicious beverage.

The popularity of the Sternau Coffee Machine is evidenced by our increased sales to the jewelry trade throughout the country.

You'll find Sternau Coffee Machines profitable to handle especially during the holiday season, as they make excellent presents.

Our latest Catalogue, No. 21, sent on request.

If It Burns Alcohol, We Make It

New York Showrooms:
Park Place, cor. Broadway,
Opposite Post Office.

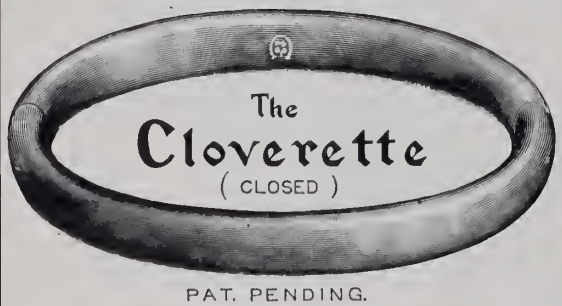
S. STERNAU & CO.

Makers of Chafing Dishes and their accessories, Smoking Sets, Alcohol Stoves, Fancy Teakettles, Coffee and Tea Pots, etc.

Office and Factory:
195 Plymouth Street,
Brooklyn, N. Y.

ASK YOUR JOBBER FOR

The Wonder of the Bracelet World



PAT. PENDING.

A Positive Secret Joint and Catch

Satisfaction Guaranteed or New One Given in Exchange



PATENT PENDING.

MAKERS OF

American Lever
Cuff and Collar Buttons
Scarf Pins — Brooches
Links — Handy Pins
Studs — Hat Pins
Fobs — Chains

ALL GOODS



BEAR THIS TRADE-MARK

PARKS BROS. & ROGERS, Providence, R. I.

Sole Agents for
KREMENTZ ONE-PIECE COLLAR BUTTONS

New York Office, 20 Maiden Lane

CORAL—FROM FISHERIES TO YOU

CORAL

OUR OWN
CORAL FISHERIES
IN JAPAN

Gold Medal, Turin, 1884

Grand Prix, Liege, 1905



CORAL MANUFACTURING COMPANY

OUR OWN
CORAL FISHERIES
IN ITALY

Silver Medal, Melbourne, 1880

Gold Medal, St. Louis, 1904

CORAL

Factory at TORRE DEL GRECO, ITALY. Offices in PARIS, LONDON and NEW YORK.

With the rapidly growing demand for superior coral we are in a position to-day to present the **most complete** and **finest stock of coral jewelry in the world**, being the **only house in the United States possessing own fisheries in Italy** and **Japan** and the **largest house in the world** making an exclusive specialty of coral.

The newest and best creations in Coral Necklaces, Bracelets, Combs, Scarf Pins, Hat Pins, Buckles, Brooches, etc. Necklaces in extra light pink, and white with pink, a specialty.

A new and magnificent variety of coral cameo necklaces, bracelets and scarf pins adds greatly to the wonders of our coral products.

OUR OWN DESIGNS AND MANUFACTURES. FISHERY PRICES.

Telephone, 412 Franklin.

BORRELLI & VITELLI, 401 BROADWAY, NEW YORK.

We invite out-of-town buyers to see our line of Bracelets



We are making the largest line of

Bracelets

in the country, set with

Diamonds, Rubies, Sapphires, Peridots and all the Modern Stones

SET IN BOTH

Ten and Fourteen Karat Gold and Platinum

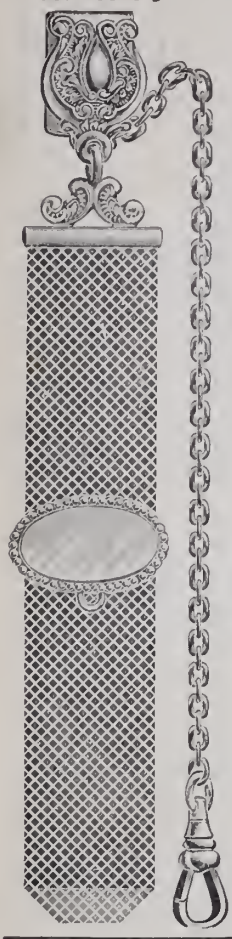
Also a large variety of designs in Carved, Engraved, Chased and Plain

Charles P. Goldsmith & Co.

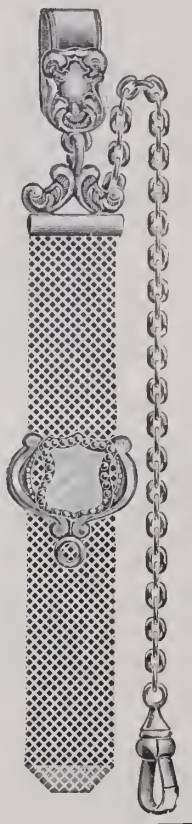
33 Gold Street, New York

Our salesmen are now out with our large line of Bracelets

The "Best" Safety Fob



The "Soubrette" The Best Safety Fob for Ladies



BATES & BACON

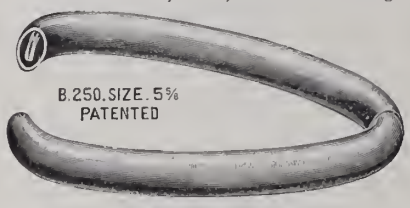
ATTLEBORO, MASS.

MAKERS OF HIGH GRADE

Chains and Bracelets

The BEST SAFETY FOB is one of our specialties; Gent's Vest, Dickens, Lorgnettes, Secret Locket Chains, Lockets, Chatelaines and Eye-glass Chains.

The "BATES"
("Kant Kum Off")
Pull and Twist. For Little Folks.
Made from Small, Oval, Seamless Tubing.



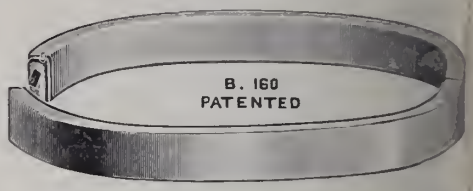
ALL OF OUR GOODS ARE GUARANTEED.

Offices
New York: 9 Maiden Lane
Chicago: 103 State Street

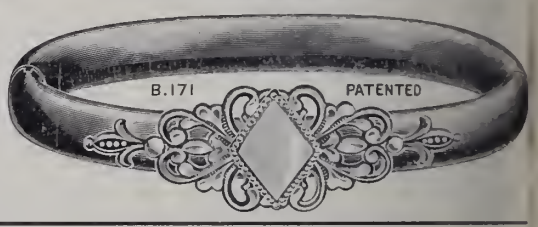
The "WINNA"

The Strongest Secret Joint and Catch Bracelet on the Market.

Made from Rectangular Seamless Tubing.









Actual Size—Best Quality Rolled Plate

BRACELETS

Are one of the leading money makers of the present prosperous season.

Our experience in the making reaches back for years—and our present line, comprising over 600 different styles, bears ample proof that we have profited by this long prestige, and that it is not a hit-or-miss proposition we present to you, but definite and clear-cut ideas, artistically and intelligently carried out.

Any leading jobber will be glad to show you these goods—and an inspection of the goods will prove conclusively their worth to you.

WHITING & DAVIS

PLAINVILLE, MASS.

New York Office - - 7 Maiden Lane







Our Class Pins




Are individualized by certain important characteristics, among them being the quantity of material utilized, our class pins having twice the thickness of the ordinary class of goods. The excellent workmanship, which will bear the minutest inspection, is the product of the most skilled labor obtainable, and while our pins will bring fifty per cent. more at retail on account of their attractiveness, uniqueness and general superiority, they do not cost any more than the ordinary makes. A special die is cut for each order and all pins are struck with hydraulic pressure, thus insuring better workmanship and perfect uniformity, which cannot be obtained by methods of manufacture in shops that do not make a specialty of class pins. The pins here illustrated are a few of our latest designs selected from our catalogue No. 24. We are always more than pleased to submit special designs and our designing department only awaits the pleasure of serving you. A trial order will convince you.







THE GUSTAVE FOX CO.

14-16 E. Fourth St. TRADE MARK **CINCINNATI, O.**

ALETHEA SIGNET and ALETHEA BABY



Unsurpassed Quality
Unequalled Design
Unexcelled Workmanship

Three reasons which bear upon the success of ALETHEA BRACELETS

WOLCOTT MFG. CO. 71 Peck Street, Providence, R. I.



Quality and Finish Consistent with twenty years' experience. Original and Exclusive Designs.



NEW YORK, 3 MAIDEN LANE.

CHICAGO, 421 MADISON ST.

MOORE & SON,

ESTABLISHED 1886. NEWARK, N. J. INCORPORATED 1903.

A Leader in Brooch Values

14K Genuine Pearls, heavily bridged back, an $8 value.

Our price, pearl centre, $4.25



EVERYTHING IN GOLD JEWELRY

Chas. L. Trout & Co. MANUFACTURERS

15 Maiden Lane, New York City

The Allsopp Rings

THE UP-TO-DATE LINE OF

SIGNET AND SET RINGS





In twenty years we have built up a business second to none in Rings exclusively. ALLSOPP QUALITY, DESIGN and WORKMANSHIP appeal to the most fastidious. It will pay you to examine a selection package.

A ★ TRADE-MARK.

ALLSOPP BROS., ALLSOPP BUILDING. Newark, N. J.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

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OSTBY & BARTON COMPANY

PROVIDENCE, R. I.

Manufacturers of the Newest Designs in

GOLD RINGS

Brooches, Mountings

and Gold Filled Seamless Rings, including the Old Reliable THREE CROWN

"None but the Newest.—Only the Best"

NEW YORK, 13 Maiden Lane CHICAGO, 103 State Street

The Garnet's Sudden Popularity

Its Effect Upon The Supply

THE HOLIDAY GEM this season is pre-eminently the Garnet, the warmest and most genial of gems. Grande dames of old wore this gem when they had their portraits painted by the great masters. It is now embodied in a splendid revival of fine old jewelry which has become the reigning fad.

So suddenly has this vogue sprung into existence, that the miners and producers were not prepared for so extraordinary a demand. The result is that the few houses fortunate enough to have a supply absolutely control the situation. The supply will be comparatively scarce for some time. We can supply you.

Garnet Necklaces *Garnet Bracelets* *Garnet Brooches*

D. Lisner & Co.

Creating Importers of

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

A New Demand in Scarf Pins

EXPERIENTIA DOCET

THE HIGHER STANDARDS as to Scarf Pins have made consumers willing to pay more for them in order to secure something really worth while. Those ranging from $20.00 up are meeting with especial favor.

PRICES, $1.00 to $300.00.

EXPERIENTIA DOCET

Durand & Company, 49-51 Franklin Street, Newark, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.



Fancy Designs in *Jewelry* OF ALL KINDS.

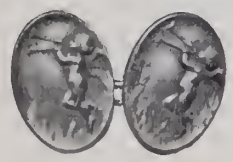
Collarettes, Brooches, Scarf Pins, Buttons, Necklaces, Hatpins, Etc.

A. J. Hedges & Co.,

Makers of Exclusive Designs in 14K. Jewelry. 14 K TRADE-MARK

14 John Street, New York.

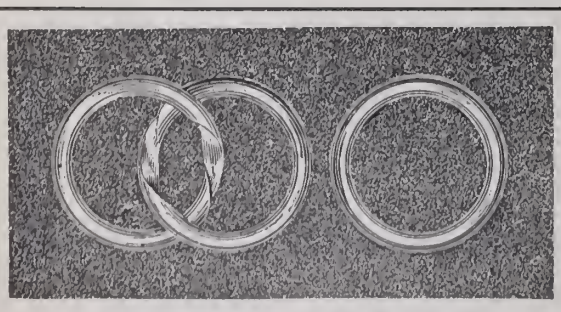
Geo. O. Street & Sons.



Established in 1837. Makers of fine gold goods. Link buttons and studs, signet and seal rings, fobs and seals, scarfpins.

24 John St., New York.

TRADE S MARK



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.10 per dwt., net.
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.25 per dwt., net.

MADE ONLY BY

LEONARD KROWER, Manufacturing Jeweler

536-538 Canal Street New Orleans, La.



Patented

Made in 14K. Gold only

The Transit Ticket Holder

One to Twenty "Sub," "L" or Ferry Tickets.

CARRINGTON & CO.

Sales Agent,

7 Maiden Lane, New York



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved ; and 14 k. Gold, Plain and Engraved, also Set with Diamonds

A Novelty

Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order

A Good Article

We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers

A Good Seller

Trade supplied by

Enos Richardson & Co.

23 B Maiden Lane, New York



ESTABLISHED 1841

Carter, Howe & Co.

TRADE C MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK

FACTORY, NEWARK, N. J.

A. CARTER G. R. HOWE W. T. CARTER W. T. GOUGH

ADOLPH LUTHY. PERCY W. HINE.

LUTHY & HINE,

13 EAST 30TH STREET, - NEW YORK.

MANUFACTURERS OF

Artistic Gold and Platinum Mounted Diamond Jewelry.

Odd and Exclusive Patterns in NECKLACES, BROOCHES, BRACELETS, RINGS, RIBBON COLLARETTES, Etc.

MOUNTED WITH AQUAMARINES, PERIDOTS, AMETHYSTS AND OTHER PRECIOUS STONES.

(DIAMOND MOUNTED COMBS A SPECIALTY.)



Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.

Snow & Westcott

21-23 MAIDEN LANE, NEW YORK.

ESTABLISHED 1834. TRADE MARK.

ALLSOPP & ALLSOPP'S

"ORIGINAL LINE"

—OF—

"BARRETTES"

MOUNTED IN COMBINATION OF

Diamonds and Pearls
Diamonds and Sapphires
Diamonds and Emeralds
Diamonds and Baroques



Amethysts
Topazes
Peridots
Aquamarines
Etc.

FACTORY & MAIN OFFICE:
NEWARK, N. J.

A & A TRADE-MARK.

BRANCH OFFICE:
LOS ANGELES, CAL.



Bangle Bracelets

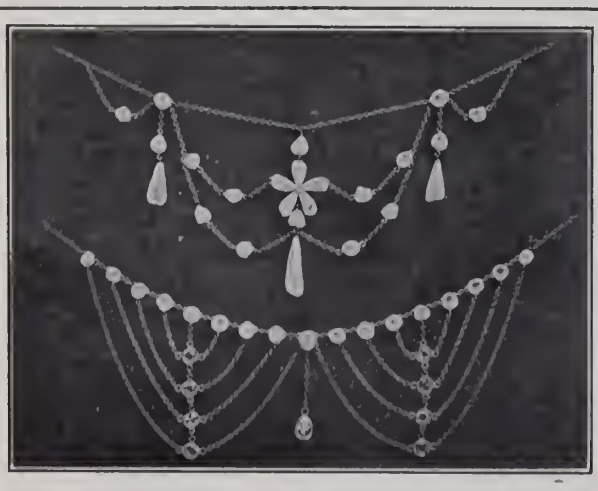
For the Holidays

The popularity of the bangle bracelet has surpassed the joint bracelet to a remarkable degree.

Our 10-K bangle bracelets, hand-engraved, original designs, are much in demand with the retail jeweler for the holidays.

Send for Selection Package

SCOFIELD & DeWYNGAERT
NEWARK, N. J.
New York Office: 9 Maiden Lane



FESTOON NECKLACES

The increasing demand for high grade Festoon Necklaces has compelled us to make up a larger and more varied line of them than ever before, set in combination with Diamonds, Baroque Pearls, Aquamarine, Topaz, Peridots, Amethysts, Turquoise, fancy Sapphires, etc., etc.

CUFF BUTTONS LOCKETS
BROOCH PINS SCARF PINS
BRACELETS

COOPER & FORMAN
MAKERS OF DIAMOND JEWELRY
OFFICE AND FACTORY
3 MAIDEN LANE, NEW YORK

THE BEST

SOLID GOLD CHAINS

THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen.

Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade K Mark
1850 1906

ALOIS KOHN & CO.
16-18 Maiden Lane, New York
Makers of Gold Chains of every kind



M. SCHIFF

Established 1876

82-84 Nassau St., N.Y.
'Phone 801 John.

Manufacturer of fine Diamond Mountings, Lockets and Buttons. Patentee of

THE NEW IMPROVED
Ear Screw

The only one on the market of its kind, absolutely secure. Special attention paid to all order work.

ALSO MAKE A LINE OF 10K. AND 14K. BRACELETS



ONE of our customers recently said, "It's a leasure to see things mov- ıg so easily; your lines of ewelry glide almost of their wn accord from the stock) the buyer." This is due, ot only to their attractive ppearance, but also to the ıoderate prices. And then, ıe "Rose" trade-mark means) much on same. It uarantees satisfaction to ou and your customer.

We trust your experience ill be fully as satisfactory s his was. It certainly ıould be, with our line of Sellers."

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lenry Freund & Bro.

DIAMONDS, WATCHES, JEWELRY

71 Nassau St., N. Y.

r Trade-Mark The Rose." Stands for Quality and Excellence

"SELLERS OF SELLERS,"

lk and F. O. E. Goods a Specialty.

A Standard For Barrettes

Day, Clark & Company

14 KARAT ONLY

23 Maiden Lane New York

FEMININE TASTE insisting on a tidy coiffure, adopts the Barrette as a means to that end. Like the back comb, it occupies a central position—an artistic vantage point. It affords a decorative opportunity. Its form and design should accord to a nicety with its place and purpose. It needs to be considered on its own individual basis, as a distinctive piece of jewelry. Though smaller than the comb, it may excel it in richness and beauty. The high standard here set for the Barrette is very evident in the product shown.



New Shirred Mesh Bags in Gold and Silver

One of the 100 New Styles and Designs we are showing this season

S. COTTLE COMPANY

Manufacturers of Gold and Silver Bags and Purses

31 East 17th Street New York City

DESIGNS For Silverware, Novelties and Jewelry : : : : : : FINE ETCHING

We furnish ideas for Silver and Goldsmiths. American ideas.

CHARLES M. PRIOR ('PHONE 1224 HARLEM) 1683 Madison Ave., New York

Diamond Mounted Jewelry of Newest Design

READY FOR IMMEDIATE DELIVERY

Our Mr. John Abel has recently returned from Europe with many new designs in High Grade Gold Jewelry which are now being shown by our 6 salesmen. We invite your inspection.

DIAMOND MOUNTED Brooches $5.00 to $1,500



DIAMOND MOUNTED Rings $10.00 to $2,000

DIAMOND PLATINUM JEWELRY, INCLUDING THE ODD AND UNUSUAL IN BROOCHES, LOCKETS, SCARF-PINS, Etc.

Send To-day for a Selection on Approval

ABEL BROS. & CO.

Originators and Makers of Fascinating Diamond Jewelry and Mountings.

Abel Building, 64-66 John Street, NEW YORK

BALTIMORE OFFICE: 18 E. FAYETTE ST.

Cutters and Importers of Diamonds, Rubies, Emeralds, Sapphires, Pearls, and all Fancy Gems.

BRANCHES IN AMSTERDAM, ANTWERP, PARIS, LONDON, IDAR, OBERSTEIN.

TRADE-MARK.

STERLING BAG

No. 1621 R. Hand Made

Saw Pierced Mounting

Size 5½x4 inches

TRADE (W B) MARK.



WEIZENEGGER BROS.

MANUFACTURERS OF

Sterling Bags and Gold Chains

358 HALSEY ST., NEWARK, N.J.

TELEPHONE 1038 J.

THE

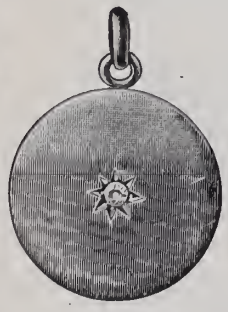
A GUARANTEE

LOCKET (R) HOUSE

OF SATISFACTION

ROTHSCHILD BROS. & CO.

51-53 MAIDEN LANE, NEW YORK



Our Lockets ARE 10-K. or 14-K.
They have stood the test for thirty-six years.
How many have been returned to you for unsatisfactory wear?
THIS TELLS THE TALE.

LOCKETS OF EVERY DESCRIPTION

PLATINUM, KNIFE-EDGE AND PEARL PENDANTS

An Eye Catcher for the Window

THAT WILL CONSTANTLY ATTRACT CROWDS



Van Pelt's Large Wedding Ring with Bride and Groom

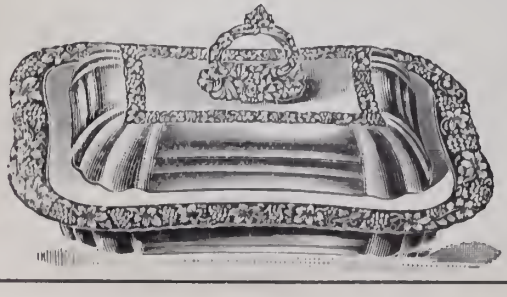
A magnified reproduction of a perfect Tiffany Wedding Ring, 12 inches in diameter, gold plated, weight 2 lbs., made of hollow metal, with beautiful figures of bride and groom. Price, $12.75 net.

Electrotype of above illustration for your local advertising $1.00 by mail.

T. B. VAN PELT

171 Broadway, NEW YORK

Sam'l Buckley & Co. English Fancy Goods



We can show you a fine line of

Sheffield Plated Trays,

and also Tea Sets, Tete-a-Tete Sets, Vegetable Sets, Wicker Bottles, Tantalus Sets, Glass, Silver, Silver Plate, etc.

118-122 Holborn, E. C., London
100 William Street, - New York

SCHARLING & CO.
SILVERSMITHS



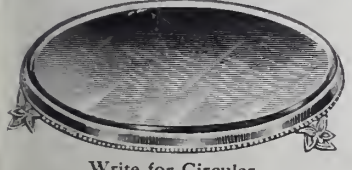
YOU like a large variety to select from when buying and that is a strong point with our line. We make everything in deposit goods t t sells and you make no mistake in buying a article you see, for the reason that it uld not be here if it was not good. All c goods are designed with great care and a made by skilled labor who know how, a it costs no more than poorly made s ff. These illustrations show one of our t sets which is meeting with universal f or. The price makes it a very popular s er. Made in blue and white porcelain. T e best illustration is only a poor example. Y u must see the line to appreciate the g ds. Do it now.

FACTORY AND OFFICE:
Ns. 755-757 Summer Avenue
NEWARK, N J.

SHOWROOMS:
N 37 Maiden Lane, New York
Heyworth Building, Chicago, Ill.

PLATEAUX

increase your sales on Cut Glass you want ne of Plateaux and trays to complete your nonade and punch sets.



Write for Circular.
E. ROHRBECK, 40 Fulton Street, NEW YORK.

ART and SENTIMENT or
SIGNET PHOTO-LOCKET RINGS
as Manufactured by
CHAS. M. LEVY
90 William St., N. Y.



No. 1752.



No. 1740.



Send for Illustrated Catalogue of
RINGS and LOCKETS
Showing an Exclusive Line in
Square Quality

Signet Rings
Bracelets
Combs, Etc.

ALL THE FADS OF THE SEASON
RIGHT GOODS AT RIGHT PRICES

Memo. Orders Solicited

General Distributers for:

THE R. F. SIMMONS CO. (Bracelets, Chains, etc.).
J. F. STURDY'S SONS (Bracelets, Chains, etc.).
THE WIGHTMAN & HOUGH CO. (Lockets).
ONEIDA COMMUNITY (Flatware).
L. WITSENHAUSEN (Gold Rings, Gold and Diamond Jewelry).
Etc., Etc.

L. Witsenhausen
47-49 Maiden Lane, N. Y.
Chicago, 405 Masonic Temple.
(L. KATLINSKY.)

·HEINTZ·BROTHERS·



·We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade·

Our Successful Line comprises the following:

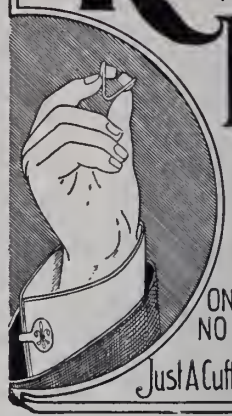
Brooches
Link Buttons
Scarf Pins
Hat Pins
Handy Pins
Bracelets
Tie Clasps
Crosses
Fobs



Kohn & Co

Camp and Orchard Sts. Newark, N. J.

The REX Cuff Button



THE MISSING LINK

ONE PIECE NO LEVER NO SNA NO SPRIN

Just A Cuff Button That Cannot Brea

A winner for holiday trade. They come in cartons — one dozen assorted patterns. Your jobber will supply you.

E. E. STANINGER
Sole Manufacturer
515 Hartford Bldg. CHICAGO, ILL.

Boston's Foremost Manufacturing and Importing House.



Manufacturer of Mountings and Diamon Jewelry, Ranging in Price from $1 to $1,00

All Orders for Diamonds as well as Mounting Promptly and Satisfactorily Executed

A. S. Hirshberg,
373 Washington Street, Boston, Mas
Cable Addresses: { Ashir, Boston. Hochschüler, Antwerp.



PORCELAIN TEA POT

Decorated with
SILVER DEPOSIT

Sugar and Cream Bowl complete this attractive set.

Colors: White and Gold, Blue, Olive Green and Pink.

WRITE FOR PRICES AND ILLUSTRATIONS OF OUR EXCEPTIONAL LINE

LACKNER & OHL, Manufacturing Silversmiths. 50-55 Columbia Street, NEWARK, N. J.

Pat. U.S. and Canada.

Try Wells' Perfect Ring Adjus

1 doz. asst. sizes 10k gold filled (go front twice as thick as on back), 1 1 doz. asst. sizes solid 10k gold, 1 1 doz. asst. sizes metal, 85c. Ask jobber for them, or I will send, pre at once (only on receipt of price) samples—one small and one me large gold filled and one metal adj for 50c. Address

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ROBERT DULL
DESIGNER,
Etching in Gold and Silv
Telephone, 3960 Chelsea.
No. 70 5th Avenue, NEW YO



12-in. high, $19.50

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Illustration shows our new Chocolate Pot, of Silver Deposited Frost Ware in Cobalt Blue. The design and workmanship of our line have never been equalled.

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FANCY BASKETS, CHOCOLATE SETS, HISKEY JUGS, EXCLUSIVE NOVELTIES, ETC.

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Pat. Aug. 14, 1906

This illustration represents one of our many hundred designs in Buckhorn, Ivory, Ebony, Heavy Silver Mounted and Solid Silver, Etched and Engraved.
The opener itself is made of the best forged steel, and nothing can el it in quality and beauty. Excellent sellers f the jewelry trade. Opens the bottle in four erent ways.

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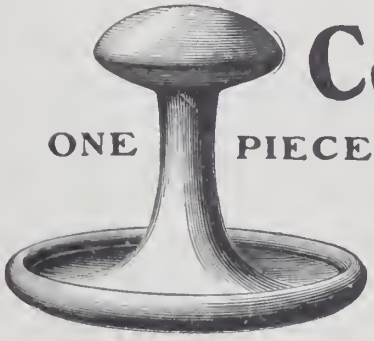
CTALOG A customer comes into your *Store*, wants something you haven't got, a it makes you fidgety. No need fretting when o of our Catalogs is at your elbow. What you w t is there. A friend in need is a friend indeed.

)SKAMP, NOLTING & CO.,
4-415-417 Elm St., CINCINNATI, OHIO

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Krementz Collar Buttons and Studs



The Standard American Collar Button

have been selling better and better each day since they were born.

CAUSE.

They started with the Highest Quality and Best Construction, and because that High Standard has been continuously maintained.

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The "KREMENTZ" stamp on a Collar Button is as much a guarantee of QUALITY as the GOVERNMENT stamp on a bar of gold.

The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK:



KREMENTZ COLLAR BUTTONS are sold by most all reliable jobbers. In case your jobber will not supply you, send to us and we will.

Send for Booklet, "The Story of a Collar Button"

Should you wish to utilize this booklet to increase your collar button business we will, on receipt of your order, print your card upon and send you a quantity of them prepaid.

All Krementz Collar Buttons—of every quality—are manufactured by

KREMENTZ & CO.

in their Factory

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PARK BROS. & ROGERS
20 Maiden Lane, New York
Selling Agents to Jobbing Trade

Koshland & Italie Co.

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THIS IS A DIAMOND YEAR

We have a fine lot of bright, snappy diamonds, purchased early in the year, and set in 14k Tiffany rings, costing $4.25 to $15.

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Diamonds, Watches and Jewelry

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We manufacture a complete line of

FINE MOUNTED COMBS

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Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

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The E. P. H. Patent

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is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

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PRICES.

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
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SECURITY
Automatic Holder
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MAGIC NUT
for ear studs, scarf-pi etc.





EAR WIRES
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For brooches, etc Can be applied to work where pin ton are used.









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Descriptive Circular on Application.
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For Scarf Pins Studs and
Pins. The most practical and
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by all wholesale jewelers and material houses. Sa
by mail, 25c; in 10k. gold, $1.00; 14k., $1.25. M CRO
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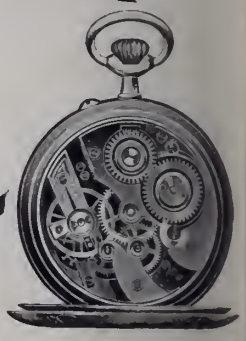
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All Grades of American Watches





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Combs Scarf Pins Barrettes Baby Pins Waist Sets Collarettes
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Jewelers, Silversmiths, Stone and Metal Seal Engravers. Gold Plating

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Solidarity Gold Watch Cases

have gratified the tastes of refined people for over TWENTY YEARS. No gold watch cases on the market have done more to elevate the jeweler's profit and reputation than those stamped "**SOLIDARITY.**"

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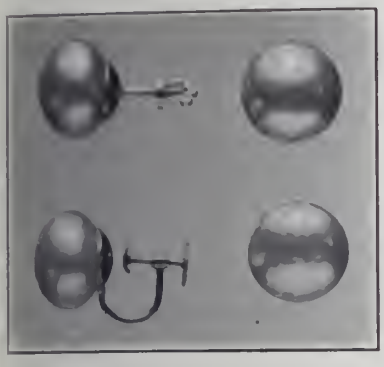
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We have a splendid variety in real and imitation stones, popular selling sizes and colors, nicely mounted in gold and rolled gold-plate.

We will, on request, send illustrated list and if you wish, we will also send a package on selection, containing a good assortment of the different grades.

The W. J. Feeley Company
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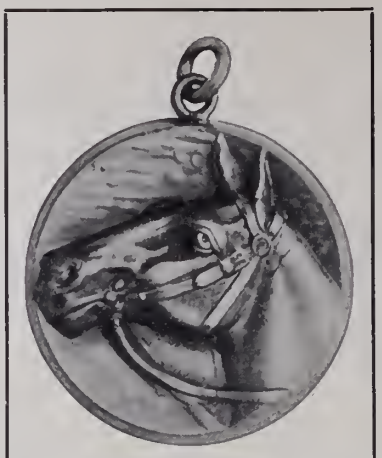
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GUARANTEED SATISFACTORY



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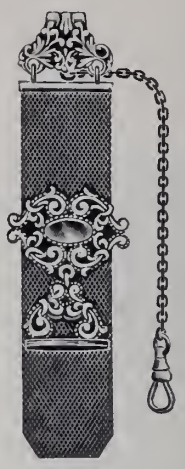
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Mr. Jobber: The time is drawing near to the new season, when you certainly will look for something newer, nicer and prettier in the fob line. We have it. For, although we were never busier than we were this Fall, still we had to look ahead for the next season. Our representatives will soon visit you. **Do not overlook us. Do not** say it is not worth your time to bother with it, or "I will run the same line over again." By doing this you will injure yourself, simply because your competitor, who will carry our new line, will get the business you are entitled to. **You certainly have to reckon with Finberg's Fobs.** They are in the market to stay. The leading jobbers in the United States and Canada are selling them, and we are constantly gaining new customers.



See that the swivel is marked "F. M. Co."

We also make a full line of high-grade

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FINBERG MFG. CO.
ATTLEBORO, MASS.

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No. 149.

Thimbles are not a side line with us—They are our main business. We study Thimbles, our designers study thimbles, our workmen study thimbles—The result is the finest and largest line of Thimbles on the Market.



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KETCHAM & McDOUGALL.
Manufacturers,
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Send for Catalogue. *Established 1832.*
ALSO MAKERS OF THE NEW AUTOMATIC EYE-GLASS HOLDERS.

ELKS - EAGLES

EMBLEMS, FOBS, PINS, LOCKETS, CHARMS.

WE ARE SPECIALISTS
Ivory, Pearl, Gold Filled.

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Established 1854. Manufacturers of
GOLD AND SILVER CHAINS,
Gold, Silver and Plated Chain Trimmings,
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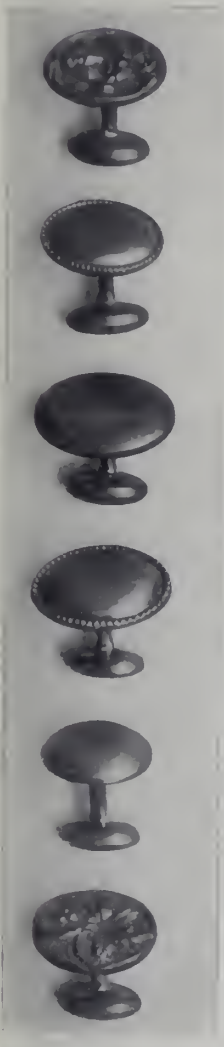
in stock and special designs **MADE to ORDER**, in large or small quantities, to use with medals and for club purposes. Correspondence invited.

JOSEPH LOTH & CO., Manufacturers, 65 Greene Street, New York.

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We make for the Jobbing Trade the following lines of

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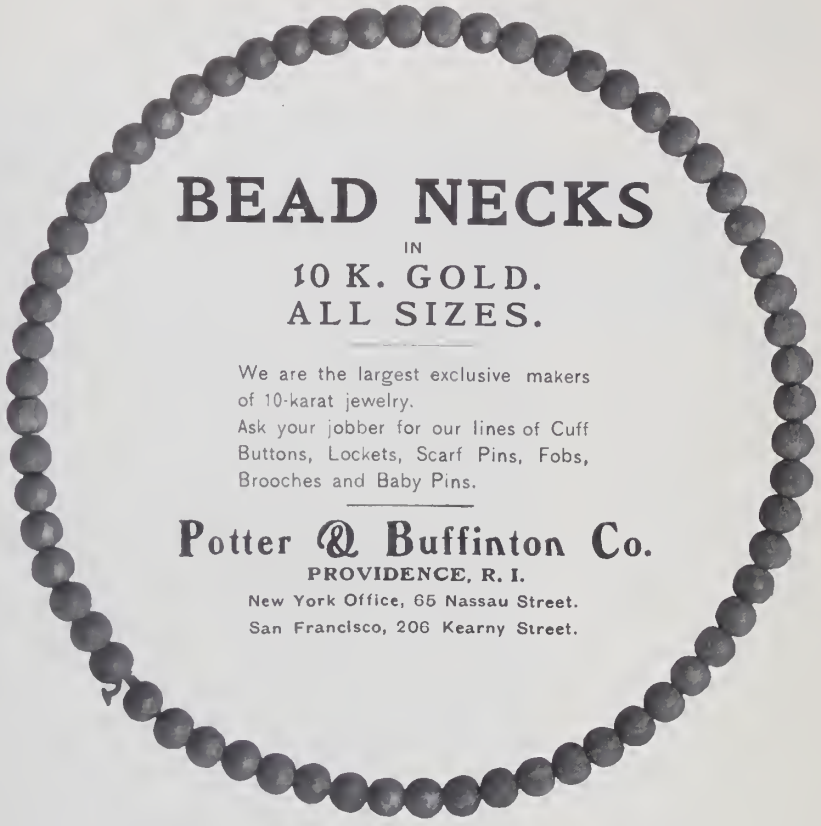
Rings
Scarf Pins
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Insist upon seeing the designs of Gold Jewelry made by the

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(Samples only.)



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10 K. GOLD.
ALL SIZES.

We are the largest exclusive makers of 10-karat jewelry.
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THE BASSETT JEWELRY CO.,

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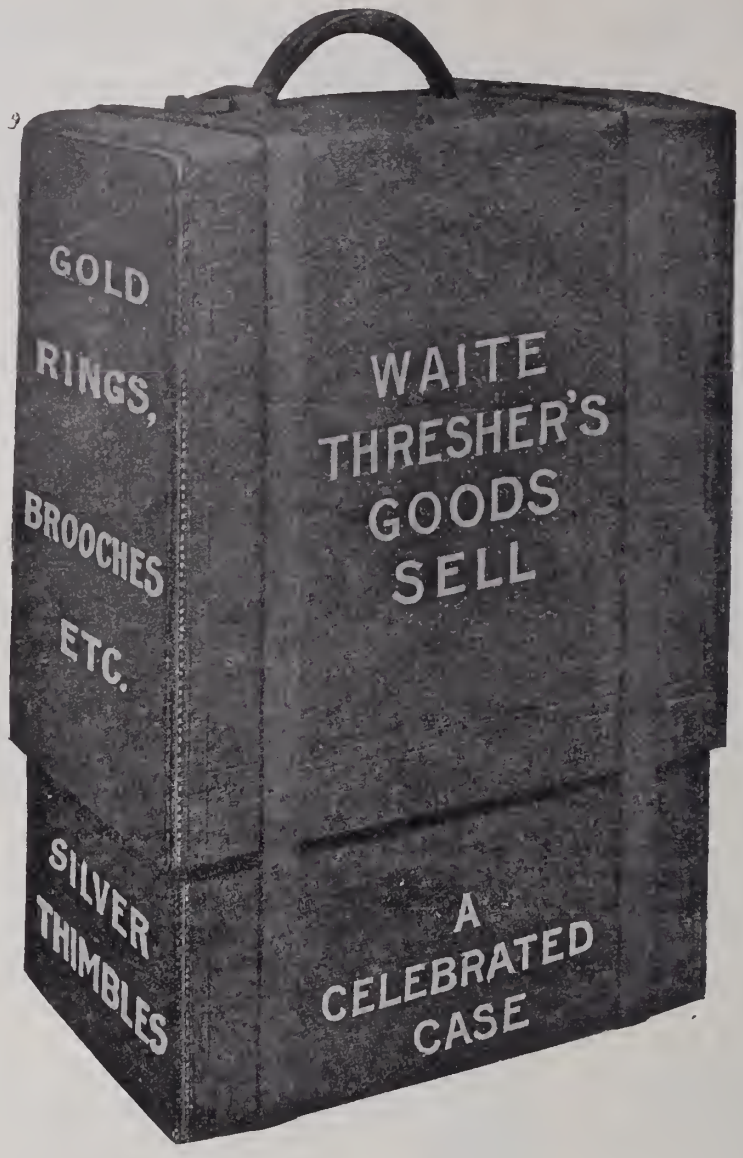
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Wrist Bags
Buckles
Bracelets
Hat Pins, etc.

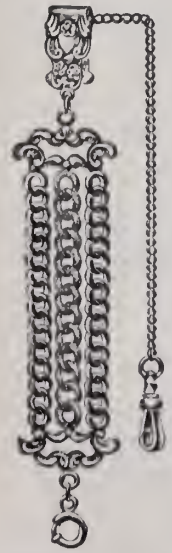
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Jewelry and Novelties are Original, Artistic and Sellers. Our name stands for the best of everything in our line at our prices.

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¶ All first-class jobbers now carry our Chains in large assortments. Be sure to have a selection of our Neck Chains, Guards, Fobs and Vests.

¶ They will surprise you by their selling qualities. Get your order in early if you want a sufficient quantity of those Kenilworth Bracelets—also Bangles and Signets—as there is a limit this fall.

¶ When in need of high-grade Rosaries with soldered chain, made and finished as only chain makers know how, see our line. They are sellers.

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Scarf Pins

Exclusive Novelties in Carbuncles, both in Real and Imitation Stones. Be sure and see them.

ASK YOUR JOBBER

WATCH FOR OUR NEW GOLD BRACELET

THE
EDWIN LOWE & CO., Inc.
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116 Chestnut St., PROVIDENCE, R. I.
New York Representative, E. T. Wilson, 180 Bway.
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USEFUL HOLIDAY PRESENTS

FOR GENTLEMEN

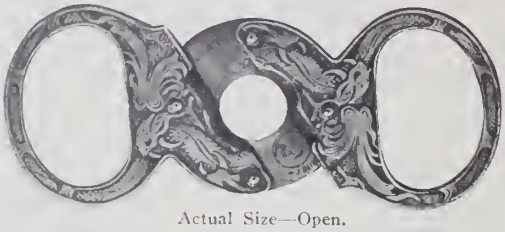


Actual Size—Closed.

The **4** Blade

Patent Novelty

Cigar Cutter



Actual Size—Open.

THIS is the handsomest, most original, most convenient, most practical and most effective Novelty Cigar Cutter on the market. It is richly ornamental. As a pocket piece, it fits flat in your vest pocket.

It is as perfect mechanically as it is artistically. Four specially shaped transverse blades are operated by simple pressure on the circumference, cutting evenly and perfectly at every point. Strongly and generously built. Jeweled. Special designs for Eagles, Elks, Masons, etc.

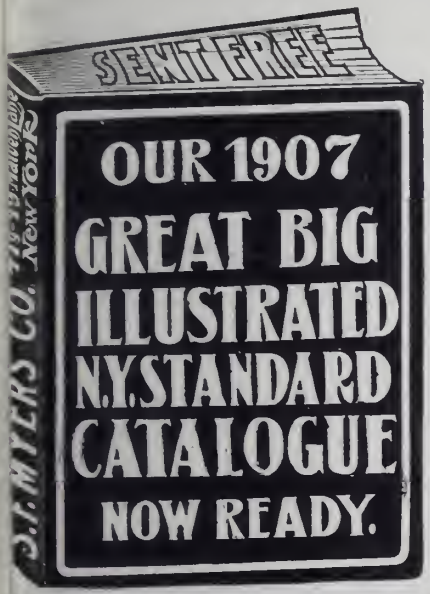
A great seller, and it will pay you a good profit by handling same.

Price, in Sterling Silver, French Gray or Satin Finish, $10 doz.; sells at retail from $1 50 to $2.00 each; regular discount; also 10 and 14 kt. gold.

Agents for the Coast, Middle West and South Wanted

ELK JEWELRY MANUFACTURING CO.

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Established 1855.

ADAMS & SINGLETON,

Successors to BROOKS & PIKE,

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Fine Diamond Mountings.

Special Attention Given to Order Work.

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Exist why you should send us your sweeps, assays and refinings. Promptness, accuracy and full value are a few of the reasons.

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Dealers in Fine Gold, Silver and Copper. **All kinds of Gold and Silver Anodes.**

Roger Williams Silver Co.,

PROVIDENCE, R. I., AND NEW YORK, 860 BROADWAY.

Sterling Only.

RICH DESIGNS :: :: :: Photos on Application.

F&B TRADE MARK

A Beautiful Christmas Gift

F&B

A Heavy Sterling Silver Jewel Case fitted with a lock and key, and lined with either pink, pale blue, dark green or maroon silk velvet.

LARGE SIZE.

3109 Plain, polished, removable tray.
3109-E Engraved, polished, removable tray.
(Illustrations actual size)

MEDIUM SIZE.

3110 Plain, polished, removable tray.
3113 Engraved, polished, removable tray.

SMALL SIZE.

3111 Plain, polished, no tray.
3114 Engraved, polished, no tray.
3111-C Engraved Cigarette Box, Cedar lined.

OVAL.

3119 Etched top, gray finished, no tray.

SMALL OVAL.

Fancy top, not lined.

3019 Gray
3102 Gray
3103 Gray
3104 Polished
3105 Gray



We have the largest line in the country of Sterling Silver Toilet and Manicure Goods, Sets and useful Novelties.

Seamless Gold Filled **"Armlet"** Bracelets, Vest, Lorgnette and Neck Chains, Lockets, Charms, Brooches, Crosses, Earrings, Pendants, Collarettes, Barrette Pins, Hat Pins, Scarf Pins, Waist Sets, Cuff Buttons, Belt Buckles and Hair Chain Mountings.

One cent invested in a postal card will bring to you one of our new Catalogues, H, showing our full lines of goods.

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REMARKABLE SCIENTIFIC PROPERTIES OF GOLD ALLOYS INTERESTING TO PRACTICAL MEN.

Translated Especially for The Jewelers' Circular-Weekly

MICRO-METALLOGRAPHY has proved very useful in the examination of metals and their alloys, and has often been able to explain the cause of some failure in dealing with such compositions. An expert has recently discovered new properties in gold, the more remarkable because they show a certain relationship to steel, which has similar properties. Gold is the most ductile and malleable of all metals, but according to Maxime Forest it often loses this property through very small admixtures of other substances, which have the effect of making it so brittle that it will break with the least bending. The fracture itself, in this case, is usually

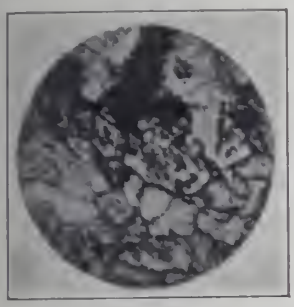


FIG. 1.—BRITTLE GOLD CONTAINING LEAD.

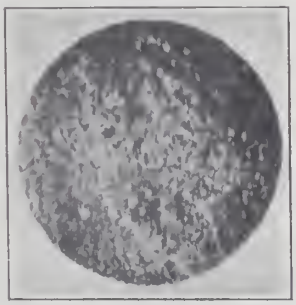


FIG. 2.—GOLD, .900 FINE; MALLEABLE.

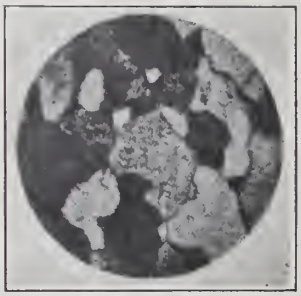


FIG. 3.—GOLD, .900 FINE; BRITTLE.

homogeneous in structure, and crystalline; this brittle gold is mixed with pure copper, as is generally done for goldsmith's work, it not only retains its brittleness, but becomes even more so, and is rendered unfit for jewelry, stamping, etc. It was discovered by Peligot, in 1868, that traces of lead would make gold brittle. Later, in 1902 Kirke Rose, of the London mint, observed that this property was caused by traces of tellurium, lead, or bismuth. These impurities, in very small quantities, often only one-fourth or one-half of a thousandth part, had little effect upon the gold alone, but as soon as it was alloyed with copper, became unfit for use. The ordinary methods of testing do not always reveal the causes of such a condition, but the processes of micro-metallography make their discovery easier.

Micro-metallography, says Fr. Joseph, in the *Journal der Goldschmiedekunst*, makes possible for us to determine the structure of alloys with ease, just as by analysis. Solid gold from Madagascar, for example, which is very brittle and crystalline, shows no deviations when tested by ordinary methods. Under the microscope, however, after treatment with *aqua regia*, it has the peculiar structure shown in Fig. 1, where a very large number of characteristic crystals may be observed, separated by ridges of silver chloride. Subjected to chemical analysis, it appears that this gold contains more than 1/1000 part of lead and a little silver.

Absolutely pure gold gives a very different result, illustrated in Fig. 2. Here is a mass of small regular points. Such gold, mixed with copper, makes a very ductile and malleable alloy, a strong contrast to the first named. It is thus proved that the presence of lead, even in very small quantities, materially changes the physical properties of gold. If the pure gold in question, after treatment with *aqua regia*, is tested, in an alloy of 900/1000, we find a whole system of tiny crystals, consisting of a compound of copper and gold. If one-half of a thousandth part of lead be added to this alloy, it is so changed that it cannot be hammered or rolled without breaking. If the alloy is now examined under the microscope, it will be seen that the crystals at the circumference have increased considerably in size, and can be easily distinguished from each other.

It is very difficult to purify or refine gold sufficiently to remove these extremely small quantities of foreign substances, and attempts have been made in England and France to remedy the brittleness by subjecting the metal to different degrees of heat. In some cases it has been rendered less brittle by this treatment, in others it has been made more so.

The thermal properties have to do with the inner structure of the gold only in the same way that they affect steel similarly mixed with carbon or other metals. Experiments have been made industrially, and Figs. 2 and 3 show the difference between an alloy of copper and gold, brittle before annealing, and the same after heating, become flexible and malleable, showing that the gold, in this case, is comparable to refined gold of 90 per cent. If the grouping of the crystals is changed by heating and subsequent cooling, the little crystals are changed into a polygonal system, as shown in Fig. 3, and are identical with the crystals of gold which contain lead. As a matter of fact, gold almost always contains as much as one-half of a thousandth part of lead.

The similarity between such formations of gold, when it contains traces of other metals, and steel, whose structure is likewise altered in the same way, under the same conditions, is noteworthy. The knowledge of it, only attained by means of micro-metallography, may lead to valuable results. Eighteen-karat gold and also pure silver, mixed with copper, will always present difficulties in rolling, etc., which experts have so far vainly sought to remedy.

A Golden Book in the Metropolitan Museum.

THE term "book of gold" is frequently applied to works of supreme excellence, but it is not often that a real book of pure gold can be seen, says the *Bulletin of the Metropolitan Museum of Art*. Such a book has been presented to the Museum by Samuel Putnam Avery, and has been placed on exhibition, not alone as a curiosity but as an example of the goldsmith's art of that part of the Indo-Chinese peninsula called Annam, where it was made. While now a part of Cochin-China and belonging to France, Annam was formerly a part of China, and its art shows this close relation.

The book consists of four leaves; two of them, covered with ornament in the style of the brocaded silk bindings of a Chinese book, serve as covers, the others are filled with the text, engraved in regular columns inclosed within lines, as in an ordinary Chinese book. The subject of the text is an imperial decree by Gya-long, Emperor of Annam, conferring a patent of exalted rank upon his deceased grandmother. It takes the form of a prayer offered up to the deceased, who is described as "the Tender, Fairy-like, Kind, Sage, Chaste, Docile, Graceful, Quiet Consort," and is signed by the Emperor as "Her humble subject."

The volume measures 5½ by 10 inches, weighs 31.755 ounces Troy, and is of the fineness of 95.836, or 23 karat.

Dr. George F. Kunz, in a note written when this book was exhibited at the Grolier Club in April, 1903, says: "The alloy is of silver and some other substance whose properties tend to change the gold to a ruddy color on exposure. The color of the covers, which seems peculiar to the gold objects of Annam, Siam and Burma, is evidently due to the beautiful tarnish caused by the action of time, or by some component part of the gold. That the color is partly tarnish is evidenced by the fact that only the cover and that part of the inner leaves near the holes through which the rings pass, show it. The gold is just as it was taken from the alluvial river washings; the sheets were evidently hammered out, and not rolled as they would have been by European workmen. The ornamentation was made by flat chasing, the lettering by means of a tracing tool; a beader and hard chasing-hammer were also used.

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A Handsome Example of the Silversmith's Art from New South Wales.

THE people of New South Wales recently presented to the Earl of Jersey, on the occasion of his visit, the fine casket illustrated on the front cover of this issue. The casket, oblong in shape, is a magnificent specimen of the silversmith's art, executed by Hardy Bros., Sydney, New South Wales, and is of massive, hand wrought, fine silver throughout. As a completed piece it weighs about 150 ounces, being of the full size sanctioned by custom for such presentations. Its measurements over all are about 13 inches in length, six inches in width and eight and a half inches in height.

In character the work may be described as modern renaissance, or what is sometimes called the "new art," and is from design by Mr. Mitchelhill, of the New South Wales Government Printer's staff. The general impression conveyed is that of solidity, massiveness and strength, without too much elaboration of detail; but a richness of effect and relief of the surfaces are secured by the added heraldic work and panelings. The curved sides of the base are of polished silver, the legs or supports extending outward over the corners, being of hammered silver, oxidized.

On the front are two panels of mother-of-pearl mosaic in antique gold setting, and placed centrally between them is a shield enameled with the arms of New South Wales in colors, surrounded by a wreath of waratahs wrought in silver. The ends of the casket are adorned with shields bearing in raised letters the date and place of presentation, and the plain polished surface of the back is broken by a large laurel wreath, wrought and frosted. The hinged lid, somewhat dome-shaped, had its polished surface relieved by slight repoussé panels, leading off to ornamental corners and serves as a base for a shield with Lord Jersey's coat-of-arms, blazoned in enamel. The modeling of this group has been done with much delicacy and skill. To the left and right of this central group are placed modeled placques of the family crests of Childs and Villiers.

The casket is accompanied by a handsome address. As a ground work or foundation for the address the material used in the medieval illuminated missals has been reproduced, and it is engrossed on heavy, ivory colored vellum by John Sands, of Sydney. It is mounted on a heavy gilt roller, the ends of which are fashioned into representations of an earl's coronet, and to finish the foot of the scroll a shaped end or foot piece is adopted. The center of this is a design consisting of the entwined Jersey cipher. Through the cipher is passed a deep crimson ribbon used to secure the scroll when rolled up.

As a recognition of the eminent services cordially rendered to the people of New South Wales, the intention kept in view by them has been to present to their august visitor a souvenir which will rank as an heirloom, and being a combination of the work of their cleverest designers, artists and silversmiths will remain also a memento of the present state of the art craftsmanship of New South Wales. C. A. B.

Census Figures Analyzed.

What the Statistics of the Jewelry Industry Indicate as to Conditions in Massachusetts and New Jersey.

If the jewelry manufacturers of Massachusetts and New Jersey are holding their own, as the present demand for their goods early indicates, the result is uncommonly creditable, for conditions to-day are notably better than they were even a few years ago. The man who directs a big present-day jewelry business, grapples with all its problems and keeps his balance on the right side of the books, without being a petty tyrant to his help, is doing a task not appreciated by any but his fellows in the same line. The Federal Census Bureau last week issued a set of reports which emphasizes these facts.

Census reports look like pretty dull reading as a rule, but a little logic applied to their imposing rows of figures makes the matter light up instructively. Below are a few notions gathered from these new reports, and at the end a comparative table, showing something of conditions in Massachusetts and New Jersey, and also in two of the western States. The Massachusetts figures were collected in 131 of the leading jewelry plants of the State, nearly two-thirds of those thus visited being in Attleboro. The New Jersey figures were secured in 113 plants of that State, the Wisconsin data from 12 manufacturers and the Illinois statistics in 43 factories. They emphatically demonstrate a few points of importance.

In Massachusetts in five years the number of jewelry establishments has decreased 5. Although more business is done, from one point of view, this can hardly be taken to mean anything except that conditions do not encourage new men to enter the industry. Yet Massachusetts has a natural advantage to which the report refers interestingly. In agriculture and mining it ranks well down in the scale. Consequently from its earliest days it has developed a manufacturing population. Consequently, again, it is the abode of generations of skilled artisans and craftsmen. Yet these skilled men evidently shun venturing on their own accounts, for while the capital invested has increased almost 100 per cent. in five years the establishments are in less hands than before.

This increase of capital, by the way, is not wholly a proof of expansion. The annual product for the State last year was under the product for five years ago. Part of the added capital has been needed to offset a jump of almost 150 per cent. in general operating expenses, excluding labor and raw material. It is clear, then, that the Massachusetts jewelry manufacturer is a man who has to keep on the alert all the time to overcome handicaps and snatch a share of the trade.

The New Jersey man, according to this same set of reports, does not languish on a bed of roses, but has to roll up his sleeves and hustle. While jewelry making has fallen in rank from 19th to 23d in Massachusetts, it has gone down from 14th to 18th in New Jersey in the same five years. Expense of operating has gone up nearly 100 per cent., cost of materials has gone up 20 per cent. and the increase in number of establishments is far below the increase rate in total capitalization.

These facts do not necessarily inspire pessimism. The jewelry industry is not alone in some of the handicaps named. Yet Massachusetts and New Jersey can find special food for thought.

In the country at large the number of jewelry establishments has increased 50 per cent. in the last five years. The gain is obviously outside of Massachusetts and New Jersey. In other words, while cost of operating goes up competition goes up, too.

Below are some interesting figures from the reports:

	Massachusetts.	*New Jersey.*	*Wisconsin.*	*Illinois.*
Number of establishments	131	113	12	43
Land	$94,361	$58,400	....	$6,650
Buildings	$423,451	$119,300	....	$29,435
Machinery and tools	$1,701,423	$652,677	$23,904	$150,467
Cash and sundries	$6,485,274	$6,371,726	$50,179	$640,451
Number of proprietors	187	176	11	51
Number of salaried officials	509	386	4	135
Their salaries	$596,197	$524,339	$3,810	$124,382
Total number wage earners	5,626	2,988	77	713
Their wages	$2,820,136	$1,839,421	$40,731	$456,458
Men over 16 employed	3,524	2,171	69	657
Their wages	$2,085,850	$1,555,553	$38,891	$435,869
Women over 16 employed	1,996	759	6	51
Their wages	$713,792	$272,840	$1,502	$19,231
Children under 16 employed	106	58	2	5
Their wages	$20,492	$11,028	$338	$1,358
Rent of works	$112,260	$64,164	$4,591	$48,456
Taxes	$31,734	$12,470	$337	$2,297
Rent of offices	$679,261	$635,274	$2,518	$67,618
Contract work	$9,707	$9,872	$100	$4,240
Cost of principal materials	$3,664,838	$4,602,373	$36,274	$790,990
Fuel and rent of power and heat	$68,370	$44,453	$1,578	$10,248
Value of annual product	$10,073,595	$9,303,646	$125,853	$1,754,875

Recent Customs Decisions on Jewelry, Gems and Kindred Lines.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on jewelry and kindred lines, have been announced, in the last week, as follows:

JEWELRY.—Protest of A. & E. Leather Goods Co. and protest of R. H Macy & Co. against the assessment of duty by the Collector of Customs of New York. This merchandise was held to have been properly classified as jewelry under Par. 434, Tariff Act of 1897.

IMITATION PRECIOUS STONES, PIERCED—BEADS.—Protest of Goldberg & Co. and protest 109944, etc., of B. Ulmann & Co. against the assessment of duty by the Collector of Customs of New York. The merchandise covered by these decisions consisted of small articles of paste, pierced vertically with two holes in either end, the backs of some of which were covered with foil. Those which were so covered were held dutiable as imitation precious stones under Par. 435, Tariff Act of 1897, as claimed by the importers, on the authority of G. A. 6380 (T. D. 27420). Those which were not so covered, were held to have been properly classified as beads under Par. 408.

ORNAMENTS—JEWELRY.—Protest of Levis-Zukoski Mer. Co. and protest of J. Peterka against the assessment of duty by the Surveyor of Customs at St. Louis. The importers objected to the classification of the merchandise as jewelry under Par. 434, Tariff Act of 1897. This contention was overruled as to watch chains. The other goods, consisting of ornaments of various kinds, were held dutiable as manufactures of the component of chief value. G. A. 6130 (T. D. 26653) and G. A. 6374 (T. D. 27382) followed.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Nov. 21.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 1 case jewelry, $500.

Auckland: 1 package optical goods, $124; 30 cases clocks, $541; 5 cases watches, $585.

Barcelona: 3 cases jewelry, $155.

Bombay: 4 cases watches, $530.

Bremen: 4 cases plated ware, $430; 1 case silverware, $355; 1 case watches, $136; 1 package optical goods, $347.

Buenos Ayres: 9 cases plated ware, $2,047; 8 cases plated ware, $1,393; 28 cases clocks, $1,388.

Calcutta: 800 cases clocks, $648.

Cartagena: 1 case jewelry, $115.

Colon: 1 case watches, $927.

Corinto: 2 cases silverware, $116.

Curacao: 1 case jewelry, $446.

Demerara: 3 cases plated ware, $363.

Hamburg: 7 packages optical goods, $1,273; 1 package optical goods, $250; 2 cases jewelry, $185; 3 cases clocks, $156; 2 cases watches, $6,460.

Havana: 12 cases plated ware, $3,922.

Havre: 6 packages optical goods, $620; 2 cases watches, $1,000.

Liverpool: 1 package optical goods, $205; 1 case jewelry, $1,000; 10 cases clocks, $155; 1 package optical goods, $250; 101 cases clocks, $1,456; 1 case jewelry, $500; 21 packages scopes and views, $1,025.

London: 2 cases plated ware, $179; 11 packages optical goods, $3,450; 25 cases watches, $5,181; 300 cases clocks, $4,449; 103 cases clocks, $2,363.

Melbourne: 19 cases clocks, $207; 53 cases clocks, $617; 1 case jewelry, $167; 3 cases plated ware, $172; 1 package optical goods, $116.

Mombassa: 16 cases clocks, $204.

Montevideo: 108 cases clocks, $903.

Para: 14 cases plated ware, $158; 9 cases clocks, $341.

Porto Alegre: 23 cases clocks, $339.

Rio de Janeiro: 5 cases watches, $1,148; 1 case jewelry, $116; 55 cases clocks, $2,624.

Santander: 5 packages optical goods, $554.

Santiago: 1 package optical goods, $115; 1 case jewelry, $115.

Sevilla: 3 cases clocks, $248.

Singapore: 1 case watches, $174; 1 case plated ware, $138.

Southampton: 1 case jewelry, $174; 2 cases silverware, $200; 4 packages optical goods, $350.

Sydney: 117 cases clocks, $2,270; 6 cases plated ware, $225; 31 cases clocks, $475.

Valparaiso: 11 cases clocks, $133.

Valencia: 2 packages optical goods, $115.

Yokohama: 150 cases clocks, $6,273.

Summer Clarke, formerly of Red Bank, N. J., has moved to Saranac Lake, N. Y.

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NEW YORK

The News of London.

Holiday Trade Improving—Clock and Watchmakers' Guild Progressing—Important Hall Marking Case on Appeal—New Australian Tariff.

London, Nov. 15.—The prospect for the Christmas trade is very satisfactory, and the prognostications of last month are being realized by the London jewelers. Indeed, reports from all parts of the country seem to show that there is a definite movement in an upward direction, and that the jewelry and fancy trades are at last beginning to get their share of the work. Pearls and opals, and white stones generally, are particularly fashionable just now. Moonstones are coming into favor, and set in oxidized silver make an extremely effective ornament.

*

Nothing has been more surprising or is more interesting than the huge success which has attended those who by their shrewdness secured the De Beers mines, but it is perhaps not so generally known as might be that an American is the man who probably did as much as did Cecil Rhodes to insure the successful issue of the great South African diamond monopoly. I mention this particularly because at the present time there are a number of English school masters and mistresses belonging to elementary and technical schools visiting the United States under the aegis of Alfred Mosely, who made his fortune in South Africa, and because he has stated that the reason why he has such an admiration for American methods is because of his knowledge of the American engineer to whom I have alluded. This is what Mr. Mosely says as his reason for keenly believing in American methods: "Gardner F. Williams, the American mining engineer, who directs the diamond output of the world." This is a tribute to an American, and this reason for the visitation of so many educationalists, must be of considerable interest to the jewelry trade of America.

*

The Lord Mayor's show this year was particularly interesting owing to the procession of past Lord Mayors of London, including Sir Hugh Middleton, the great goldsmith, who "brought the new river to London." This great undertaking, which at the time practically brought the goldsmith to poverty, developed into one of the greatest monopolies of the 19th century, its shares alone fetching fabulous sums. The Lord Mayor-elect being a member of the Worshipful Company of Spectacle Makers' and the Silver Wire Drawers' companies, the masters and wardens of the respective companies took part in the procession, while the banners of the various past masters were carried before the vehicles conveying the officers of the guilds.

*

The Clock and Watch Makers' Guild is going along steadily so far, and will hold a special meeting on Jan. 3 in order to elect its first general council. Already two old provincial horological societies have decided to affiliate and a third is making the necessary arrangements to meet and discuss the matter. Coventry, the English center of watchmaking, will shortly be asked to decide as to what it will do in the matter of forming a branch of the Guild.

*

An important case concerning the hallmarking, in Great Britain, of foreign-made watch cases came on for hearing last month. It is set down in the list of the Court of Appeal as the case of the Wardens and Commonalty of the Mystery of Goldsmiths *vs.* William Wyatt. As I write it is being heard before the Master of the Rolls and Lord Justices Cozens-Hardy and Farwell. It is an appeal of the Worshipful Company of Goldsmiths from the judgment of Justice Channell, in which he stated that foreign-made watch cases containing movements were not "plate" within the meaning of the act, and need not therefore go to the British Halls to be marked; insomuch as the case was only an accessory to the main thing, *i.e.*, the movement, the article did not come within the meaning of gold and silver plate; and the appeal is instituted to upset the judgment which he gave for the defendant. The Goldsmiths Company has, by statutes and charters, the privilege of searching, assaying, marking and regulating wrought plate, so as to ascertain the standard for the safety of the public. The defendant, William Wyatt, sold in March, 1905, two silver and two gold watches which were of foreign manufacture and had not been assayed, stamped or marked with the marks of any duly authorized British assay office. The question which is now before the Appeal Court is as to whether the watch cases were respectively gold and silver plate within the meaning of Sections 59 and 60 of the Customs Act of 1842 and the Hall Marking of foreign Plate Act of 1904, and whether the defendant was liable to penalties under the first-named act in respect to exposing for sale and selling the watches. J. Eldon Bankes, speaking on behalf of the Goldsmiths Company, alleges that a watch case must be admitted to come within the meaning of the word "plate," and not the less so because it contains the works of a watch. In my next letter I hope to be in a position to give the judgment in this very important case, which affects manufacturers of foreign watches in Switzerland and America who happen to send their movements into this country in gold or silver cases.

*

There is at present being held at the Whitechapel Art Gallery an extremely interesting exhibition of Jewish art, including specimens of the coinage of the Maccabees and some elaborate wedding and betrothal rings, charms and other antiquities of considerable interest. The collection is a superb one, and among the objects which have been loaned is the great silver ark from the famous Sassoon collection.

*

The new bill which the Commonwealth of Australia has passed, giving preference to English over foreign goods to the extent of 10 per cent. ad valorem so far as silver plate, silver and leather goods are concerned, is one of those reciprocal acts on the part of the Colonies which we here have been anticipating and hoping for for some time. There are, however, a number of very important questions which arise over the entry of goods into the country, and I have heard on very good authority that the following points are worth taking note of by American as well as English exporters. All carded goods must have the name of the country of origin on the face thereof. American clocks, like other American-made goods, must also have the legend "Made in America" thereon. In no case will "made for" so-and-so be accepted as sufficient, the name of the country of origin must also be given. Rolled gold watch cases of English make with a movement made in Switzerland, providing the greater cost of production is in the case itself, are to be labeled as British made, while Waltham movements in an English case will be marked with the name of that country in which the parts are put together as the place of origin, so that if the movement is put into an English case in England it will be called an English watch, and if put together in America it is an American watch! Certainly a very strange manner in which to decide an extremely knotty point. Wherever a watch bears the name of an Australian seller it must have either on the plate or on the dial the name of the country of origin.

St. George.

Fourth Quarterly Public Sale of Ivory at Antwerp, Belgium.

Antwerp, Nov. 8.—The fourth quarterly public sale of ivory took place Oct. 30 and 31, the exposed and sold quantities amounting to 73,972 kilos, composing: 42,151½ kilos Congo (hard), 1,651½ kilos Congo (soft), 21,903½ kilos Angola, 1,674½ kilos Cameroon, 1,527 kilos Gabon, 148 kilos Ambrize, 3,796 kilos Senegal, 106½ kilos Mozambique, 25 kilos Siam, 30 kilos hippopotamus teeth, 958½ kilos ivory of Mammoth (bad quality). The amount sold was less than the average, there having been 97,393 kilos in 1905, 77,115 kilos in 1904, 103,449 kilos in 1903, 84,101 kilos in 1902, 81,779 kilos in 1901, 85,071 kilos in 1900, 76,681 kilos in 1899, 50,000 kilos in 1898, 75,000 kilos in 1897, 60,000 kilos in 1896, 71,000 kilos in 1895.

The bidding commenced very quietly for the large Central African teeth, which formed the principal lots at the beginning, but all the other qualities were much in demand. This light demand for large teeth of Central Africa was indicated by a decline of 2 to 4 francs per kilo, taken on an average of quality which was inferior to former lots. The large teeth of Angola and Gabon sorts, on the contrary, have been sold very easily at prices showing practically no difference from the rates of July.

Bangles of all weights were sold with an advance of 3 to 5 francs per kilo, as was also the scrivellous, while teeth for billiard balls increased 1 to 3 francs per kilo over former prices.

The Senegal ivory, of which the quantities were, as usual, most important, sold very well at the former values for large and medium teeth, and with a rise of 3 to 5 francs for bangles and scrivellous.

The actual stock on hand is of about 97,000 kilos, against 96,000 kilos in 1905, 96,000 kilos in 1904, 145,000 kilos in 1903, 142,000 kilos in 1902, 112,500 kilos in 1901, 98,500 kilos in 1900, 102,500 kilos in 1899, 80,000 kilos in 1898, 61,000 kilos in 1897, 62,000 kilos in 1896.

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estructive Fire at Attleboro.

ewelry Town's Second Largest Conflagration Damages Shops of W. H. Wilmarth & Co., and the P. J. Cummings Co.

ATTLEBORO, Mass., Nov. 24.—W. H. Wilarth & Co., Inc., and the P. J. Cummings ., Attleboro, Mass., suffered by fire last esday, their plants in the Wilmarth ilding on Hazel St. being damaged to extent estimated at $75,000. Recuperon will be prompt. The P. J. Cummings . has already resumed operations on a nited scale, and the Wilmarth concern nounced it would resume the shipment orders by Monday, Dec. 3. The cause the fire has not been ascertained. It rted, so far as can be learned, in a small m in the basement used principally for storage of wood and paper boxes. It s discovered during the noon hour. lephone and bell alarms were sent for fire department. In a little over an

The bulk of the damage was confined to the "L" and to the headhouse containing the offices. The main building, extending nearly 200 feet east from the burned section, sustained only smoke and water damage, and confusion due to the entrance of firemen and persons bent on saving goods. In this main section work is already resumed, and offices are partitioned off at the extreme east end, just opposite from where they were before.

The blaze was discovered at 12:15, Tuesday noon, Nov. 20. Several employes of both corporations were eating lunches in the factory. Miss Emma Couillard, sitting in the Wilmarth packing room, detected smoke. Making prompt investigation, she found a brisk fire already in progress below her. She ran to the office to give the alarm. William F. Stowe, member and head salesman of the Wilmarth concern, was at work at his desk. He jumped to the telephone and was notifying the central fire station, when Henry Thurber, an employe, reached Box 46 and rang it. Mr. Stowe started to save some valuable papers, but a dense volume of smoke rolled in upon him and he was forced to climb out a window to escape suffocation.

The spread of the flames was rapid. In the large open rooms the fire started a draft like a furnace. There was no sprinkler system. The building contains no vaults, and a number of safes are used for the safe keeping of books, samples and stock. At this time practically all safes were open. The samples were exposed. In the Cummings office two trunkfuls of them were spread out. Books and documents were about the offices. Workbenches held hundreds of dollars' worth of stock. A less propitious time for the blaze would have been hard to find. Fortunately, few of the help, under 20, were about, and all had plenty of time to escape at leisure.

The firemen arrived promptly. The water superintendent, to help the firemen, ordered full pressure on the mains. The first lines of hose could not stand it and burst, so a trifling delay was experienced from this cause. When sufficient lines were attached to divide the pressure the force of the water was like that of a hydraulic ram. Window sashes were torn out like paper. The water tore its way about the burning section in a manner rarely equaled at a fire in this town. Attleboro has the largest standpipe in the world. Adding to this the extra pump pressure, the water service for that hour was phenomenal.

There was more than one volunteer helper. Edward A. Sweeney, secretary of the Wilmarth corporation, was for years a fireman, assistant chief of the department. His home is nearby and he was quickly at hand. Throwing off his coat, he dashed into the office, only to be driven back by smoke. A second time he tried, and again had to retreat. Summoning all his determination he rushed in a third time, loaded his arms with the most essen-



THE WILMARTH BUILDING AS IT LOOKED DIRECTLY AFTER THE FIRE.

om Photo. by Bates, Attleboro.)

ur the worst danger was over, consid-d a highly creditable "stop," consider-g there was no sprinkler system.

The adjustment of insurance will take ce this week. Until it is effected, the ncipals in the two concerns are unwill-g to make official statement of their ses in detail. The most they cared to thus early was that $75,000 would er damage to both plants and the build-g.

The factory consists of a main section feet long, 40 feet wide and two stories h, with a high-studded basement. The ces were located in a head-house at the stern end of the building. Near this dhouse was an "L," running to the th, at right angles to the rest of the ucture. W. H. Wilmarth & Co. occud the basement and the first floor; the J. Cummings Co., the second floor. The started in the basement at a point near ere the "L" to the south branches from th main factory.

tal books, and came safely out, depositing them in a nearby dwelling. From then forward, soaked with water, blackened with smoke, but cool as only an old-time fireman can be, he directed those who carried out other things for safe keeping.

To Mr. Sweeney, inside the burning building, surrounded by smoke, water and turmoil, came 15 offers of help inside of 30 minutes. That number of firms, 14 in Attleboro, and one outside, offered to place at his disposal part of their equipment, so little time might be lost on the flood of orders which has made the plant one of the busiest. He has not found it necessary to accept any, but will get along in his damaged structure.

There were other volunteers besides Mr. Sweeney. Charles Selby, foreman for the Cummings concern, led a detachment of men who tried with what means came to their hands, to check the blaze when it penetrated into the second story. Willard A. Engley, a retired manufacturer, for-

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erly of Engley, Wetherell & Co., joined W. F. Stowe, followed the lead of Mr. weeney in saving samples and other valables from the headhouse.

At the end of an hour, the main fire was nder control. An insiduous blaze crept own the under side of the main factory, opping out at intervals all the rest of the ternoon, but it was suppressed promptly ch time

By 4 o'clock in the afternoon it was possie to size up the situation. In the Wilmarth ant the main damage was to the offices, cking room, coloring room and stock om, with smoke and water damage in e other departments. In the Cummings nt the main damage was to the office, ol, coloring, stock and packing rooms.

The employes, between 60 to 70, from the mmings plant, and about 170 from the ilmarth shop, stood about and figured ir chances. Some promptly sought her shops, and many of them were set to rk. The majority decided to await the rd from their own employers, and the esent outlook is that everyone who reained loyal will remain on the payroll. his cannot be stated officially, but is from edible authority. One man who had been ployed by the Wilmarth concern announced he should look elsewhere for work d asked for his pay on the spot. The re will linger in his memory.

The P. J. Cummings Co. was handiped somewhat by the absence of the d of the company. Mr. Cummings had n called to Salem, Mass., on business. effort was made to communicate with n by wire, but it was unsuccessful. He urned, however, and was at the shop at 0. He announced, without hesitation, t he should resume with little delay. r. Sweeney, of the Wilmarth company, d his partner, Emmons D. Guild, were less prompt in their decision. The ilding was placed under guard for the ght.

Wednesday morning an expert examined building and pronounced the east ng, really the main shop, safe for reuption of business. Expert examination the power plant showed it all ready. cordingly, a small army of men was set work putting this section in readiness.

"I shall have the wheels turning torrow," said Mr. Cummings, cheerfully. was true to his word. He had notified employes the night previous, through ns posted in the center of the town, to port as usual, and nearly all saw them d responded.

Fifty insurance companies had issued icies, and the statement was semi-offily made that the loss will be cared for full, and a prompt adjustment seems ased. Repairs to the building, restoring o practically the original form, will be de with the least possible delay.

ncidental to the fire the assistant chief the fire department and two hosemen re severely cut by flying glass.

Burglars who recently broke into the eral store of Chas. Carter, Pinkstaff, 12 miles west of Vincennes, Ind., stole elry and other stock valued at about 0. Bloodhounds were placed on the l, but without success.

Liabilities and Assets of Charles A. Weber as Shown by His Bankruptcy Schedules.

Schedules in bankruptcy of Charles A. Weber, who was a diamond broker at 320 Fifth Ave., New York, until the middle of October, when creditors placed him in bankruptcy, were filed Friday of last week. Mr. Weber's affairs have been considerably complicated by his pawning both stock which he had obtained on credit and articles which he had on memorandum.

The schedules give his total liabilities as $91,479.77, of which $59,008.77 is unsecured and $32,471 is secured. The assets include stock in the receiver's hands valued at $1,626.52, and other stock in the possession of pawnbrokers valued at $44,285. There is due the bankrupt on open account $1,349. There are several other small items, the total nominal value of the assets being $47,604.36.

To secure the debts amounting to $32,471, jewelry to the value of $44,285 has been pledged. Among the secured creditors are: The Garfield National Bank, which holds a note for $3,500; Henry C. Brewster, banker and former Congressman of Rochester, N. Y., who has a pearl necklace valued at $4,850 as security for a debt of $9,500, and R. Simpson & Co., who advanced $12,150 on jewelry, the valuation of which is $25,100. Included in the jewelry held by this company is a necklace valued at $6,300, and another valued at $9,500, also 345 unset diamonds valued at $3,500. Charles Lang & Co. advanced to the bankrupt $4,325, and took in security jewelry to the value of $7,850, including a diamond chain which alone is valued at $3,000. Henry McAleenan advanced $1,965 on a pearl pin and other pieces of jewelry valued altogether at $3,975. J. E. Lemon & Co. advanced $951 on jewelry.

Of the $59,008.77 owed to the unsecured creditors, $27,695.31 is due on notes.

The holders of notes include: Maurice Brower, $2,075; Eisenmann Bros., $6,200; Jos. Frankel's Sons, $990.12; Adolph J. Grinberg & Son, $1,600; Kleinschmidt, Howland & Co., $7,281.88; Australian Opal Co., $550; David C. Townsend & Co., $3,798.31; A. Rosenthal & Son, $350; Saunders, Meurer & Co., $4,635; Durand & Co., $275.

Those who hold neither notes nor jewelry have claims aggregating $31,313.46. A list of creditors whose unsecured claims exceed $100 is as follows: Kleinschmidt, Howland & Co., $3,680; Fredk. W. Lewis & Co., $600; David C. Townsend & Co., $1,167; F. B. Hurd, $600; G. B. Hurd, $3,900; L. B. Stone, $775; Eisenmann Bros., $2,500; Ludeke & Heiser, $2,000; James H. Penniman, Philadelphia, $600; Mrs. L. L. Knefke, Delaford, Waterloo Park, England, $4,500; Goodfriend Bros., $421; N. H. White & Co., $144; Courtois, Bush & Garrigues, Newark, N. J., $150; Charles Weller Co., $164; Goldstone Bros., $245; David L. Gluck, $400; Rudolph & Snedeker, $1,400; Theodore B. Starr, $1,800; C. G. Riehl, $700; F. E. Lester, $2,200; Saunders, Meurer & Co., $2,864.

John R. Keim, the receiver in bankruptcy, several weeks ago received authority from the court to return to the owners 10 pawn tickets calling for jewelry which Mr. Weber had on memorandum, and which he had pawned for $14,625. This jewelry included three pearl necklaces and other pearls and diamond jewelry.

In making application to the court for permission to return these tickets the receiver's attorney, Philip Carpenter, said that the articles had never belonged to Mr. Weber. The bankrupt also submitted an affidavit to the effect that he had not owned the articles. The owners of this jewelry are included in the list of creditors on open ground, each to the extent of the money which he paid to redeem his own jewelry.

The receiver has also received authority from the court to redeem the jewelry which Mr. Weber pledged after buying on credit. In carrying out this operation Mr. Weber expects to receive an assessment from each creditor equal to 25 per cent. of the amount of his claim. The jewelry is to be sold, according as it is redeemed, and the proceeds used in redeeming more until all the equities of the creditors have been obtained.

Death of Emanuel Marks.

Troy, N. Y., Nov. 21.—Emanuel Marks, one of the oldest citizens of Troy, and at one time one of the best known jewelers of this section, passed away Sunday. The funeral services were held yesterday from his late residence.

Mr. Marks was a native of Germany, having been born in Bavaria Nov. 17, 1823, and consequently had just entered his 84th year. He came to this country in 1845, settling in what was then West Troy, and after some years spent in the peddling business started in the jewelry trade, opening a small store which later grew to be one of the most prominent establishments in the city. For many years Mr. Marks was in business in partnership with his son under the style of E. Marks & Son, but the firm met with reverses in 1885, and after settling with the creditors the deceased continued business alone for a long time. In 1897 he was the victim of one of the most notable robberies which have ever occurred in this city.

Mr. Marks conducted business successfully until April 16, 1904, when he retired and was succeeded by his son, Benjamin Marks, and David Saxe, under the firm style of Marks & Saxe, who continued the store, which was then as now at 10 3d St. The firm dissolved about a year ago, since which time Bernhart Marks has continued the business alone. The late Mr. Marks was a man of genial disposition, kindly manner, with a capacity for making many and strong friends. He was noted for his business ability as well as strict integrity, and for this he was highly respected both in the trade and in the community. He was one of the oldest Masons in the State, was prominent in the B'Nai Bereth and one of the founders of the Third Street Temple, this city.

Deceased was married in August, 1850, to Flora Bresfield, and she with two sons and four daughters survive him.

Chas. Ebersold has returned to Groton, S. Dak., from Minneapolis, Minn., where he has been taking a course in engraving and watchmaking, and taken a position with Fred Terhune.

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DIAMONDS, PEARLS AND PRECIOUS STONES

MEMORANDUM ORDERS SOLICITED.

Reconstructed and Scientific Gems

Why the Use of the Terms in Regard to Certain Imitation Stones is a Deception

Much interest is evinced in the trade in e discussion as to the proper definition of e terms "reconstructed," "synthetic" and cientific," as applied to the artificial pro- uction of precious stones. Articles pub- hed in THE CIRCULAR-WEEKLY, descrip- e of the processes of making recon- ructed rubies and of the claims made in alf of imitation emeralds and sapphires d doublets, are said by prominent im- rters and dealers to have assisted ma- ially in clearing up doubts on the sub- t. Last week's editorial on the need of ferentiating between the various prod- ts and selling each for exactly what it was especially commended, as opening door for valuable educational work.

In the last week a representative of THE RCULAR-WEEKLY called on a number of n who are recognized as authorities on s subject, and all agreed that the ruby is e only stone that has been reconstructed manufactured of the same materials as ie stones, and that claims of a similar sult accomplished with emeralds, pphires or other stones are fraudulent. hile the diamond has been produced arti- ally, the product, it is agreed, is of the ality of bort and not of gem diamonds.

M. D. Rothschild, of the American m and Pearl Co., said yesterday: "In opinion the word 'reconstructed' should limited in its use in the trade to produc- ns, the component parts of which are emically the component parts of the true nes that they are intended to imitate. A constructed stone, in order to be entitled the name, should have all the physical alities of the true stones, such as hard- ss, specific gravity, refraction, diachroism d resistance or susceptibility to acids.

"This would include rubies made by sev- al processes. One of these processes pro- ces the class of reconstructed stones hich have been known by that name from e first. Strictly and scientifically speak- g, perhaps, this is the only reconstructed ne, although I would not limit, for trade rposes, the use of the word to this par- ular class of products. In this process all rubies are fused together and there added coloring matter; or, masses of sed alumina are used and to them are ded small rubies to build up a block or ad.

"The synthetic ruby is made by taking mina and chromium or other coloring tter, producing in the crucible a group crystals with all the characteristics, in- ding crystallization of true rubies. This thod, as far as I know, has been suc- ssful only in producing small specimens, d rubies of commercial size are probably t made in this way.

"The simplest method and the one most mmonly used is to make the so-called sci- ific ruby, as was described fully in THE RCULAR-WEEKLY of Oct. 24. This method oduces the pear-shaped body called the ut, and furnishes nearly all, or perhaps all, of the reconstructed rubies of commerce.

"Altogether outside of the class of recon- structed stones I place those that are made in the form of doublets or triplets. Emer- ald doublets or triplets are made by join- ing two pieces of true light-colored emer- alds with coloring matter placed where the pieces are joined. This gives a deep em- erald color which the stones did not nat- urally possess. Another common style of doublets is composed of a thin sheet of garnet placed on top of a piece of glass of red, green or blue color. This given to the article the appearance of ruby emerald or sapphire as may be desired. The stone and the glass are fired together. These doublets have always been made in great quantities, but are not to be classed with reconstructed stones any more than are articles made altogether of paste or glass.

"While the best of the so-called recon- structed rubies are only imitation rubies, and should be classed as such for all pur- poses, it is a fact that there are very su- perior imitations. Any effort to palm off glass, no matter how hard it is, for recon- structed ruby, sapphire or emerald, is clear- ly a fraud. The so-called colored or dyed aquamarine emeralds, which have come un- der my notice, are nothing but glass.

"THE CIRCULAR-WEEKLY has performed a splendid service in calling attention to the distinction that should be observed in the trade between the various artificial prod- ucts. This is an educational work which I regard as of the utmost importance to the jewelry and precious stones trades."

John Lamont, of John Lamont & Son, disapproved the use of the word "recon- structed," except to define the class of rubies made by fusing and massing smaller rubies or ruby dust. "This was the early process," he said, "of making artificial ru- bies of the same material as the natural ruby. People in the trade will remember that when these reconstructed stones be- gan to appear they commanded high prices, some selling at $75 to $125 a carat. These stones were really reconstructed, because they were built up from true stones. Few, if any, of these stones are now being made, but there are some on the market that were made before the process was practi- cally superseded by the scientific method of making rubies. This method was acciden- tally discovered and grew out of another dis- covery. In the extraction of aluminum from clay an improved and cheaper process was devised and during the early experi- ments the possibilities of making scientific rubies were seen. It may be said that the scientific ruby became a sort of by-product in the aluminum.

"A scientific ruby is, to my mind, the most perfect imitation of a precious stone that has ever been made. It excels even the reconstructed ruby, because in the latter we were always bothered with the dark spot in the center, and this is not present in the scientific stone.

"It will be to the benefit of the trade to distinguish sharply between natural and artificial stones, and between different kinds of artificial stones. No other kind of stone than the ruby has as yet been produced ar- tificially for the market. Reports of sap- phires and emeralds being reconstructed are not true."

Dr. Geo. F. Kunz, of Tiffany & Co., said that the word reconstructed should be lim- ited strictly to a stone made of particles or masses of the same substances as a natural stone united in any possible manner. These should be distinguished from other kinds of artificial or scientific stones. "The re- constructed stone bears about the same re- lation," he said, "as ice bears toward the crystallization of water. There is not in a reconstructed stone a well defined crystalli- zation, and evidences of fusion are always present in such a stone."

Decision Awaited on Interesting Question as to Duty on Rough Reconstructed Rubies.

General Appraiser Sharretts, who will return to New York in a few days from a vacation passed at his old home in Balti- more, Md., is expected to give a decision shortly on the classification of a quantity of reconstructed rubies in the rough. The General Appraiser remarked in a recent conversation that in some respects this is one of the most complicated problems re- lating to precious stones that has lately been presented. The Government contends that the assessment should be 20 per cent. under Section 6 of the Tariff Law relating to non-enumerated manufactures. Albert Lorsch & Co., the importers, claim that the reconstructed rubies are true precious stones and, being in the rough condition, are entitled to entry free of duty.

The same kind of stones when cut are reg- ularly admitted at 10 per cent. as precious stones cut but not set under Par. 435 of the Tariff Law. The question as to the cut stones was decided by the board last April on a protest made by Albert Lorsch & Co. against an assessment of duty by the Col- lector at New York. In that case, also, the Collector claimed that the articles were non- enumerated manufactures.

At the trial there was conflicting evi- dence, leaving a doubt, as the board said in its opinion, whether the articles were pro- duced synthetically from certain chemical elements or are genuine rubies molded into compact form. The board did not say in its opinion that the reconstructed rubies are precious stones, but evaded this by holding that they were dutiable, at 10 per cent., either directly or by similitude as precious stones. In the case of the rough reconstructed rubies, the similitude clause will not apply as it cannot be evoked to put any article on the free list.

There seems no escape for the board, this time, from the responsibility of saying whether or not these laboratory products are precious stones. Should the Govern- ment, which lost in the former case, win the present issue, the stone which has been cut and polished would be assessed at 10 per cent., and 20 per cent. would be im- posed on the rough material.

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SCIENTIFIC RUBIES

Organ

Trade-Marks of the Jewelry Kindred Trad
Second Edition. Price, $3.00. The Jewelers' cular Publishing Co., 11 John St., New York.

Death of Hyman Grabowski.

Hyman Grabowski, who for upward of 20 ears had been a traveling salesman for attelbaum & Friedman, 45 John St., New ork, died Friday last at the residence of s brother, S. Grabowski, 120 E. 90th St., ew York. The deceased salesman was idely known in the trade, especially in ennsylvania and in the south, where he d traveled for so long a time.

Mr. Grabowski was born in Minstadt, rmany, July 22, 1850, and at the age of came to New York. Immediately there- er he obtained employment in the jew- y business. He represented his firm with



THE LATE HYMAN GRABOWSKI.

rked fidelity and was held in high esteem his employers and associates. Since last ruary he had been confined to his bed. Grabowski was a member of the Sons Benjamin, the Odd Fellows and other ternities. The burial took place Sunday Washington Cemetery.

Death of Edward F. Roche.

TAUNTON, Mass., Nov. 21.—Edward F. che, treasurer and clerk of the Poole ver Co., died early to-day at his home, Broadway. He had been in poor health the past few years, but was able to end to his duties at the factory until esday.

Mr. Roche was born in this city, and as oung man he took up the silversmith's de. He learned the business thoroughly the factory of J. W Tufts in Boston, ere he formed the acquaintance of his ure partner, George Poole. When the er became foreman of a factory at Shel- ne Falls he engaged Mr. Roche to rk there, where they remained for about ee years, coming to Taunton in the ring of 1886, when they took employment the West Silver Co. They remained the employ of that concern until 1892, then for a year they were employed by d & Barton.

n 1894 Messrs. Poole and Roche formed artnership with Louis Busiere and start- a business of their own in a modest , but they soon had a flourishing in- try that grew very rapidly until it hed its present proportions.

Mr. Roche was a man of genial and kind- disposition, who made friends rapidly and always retained them. For years he had been prominent in a number of societies, being a member of Taunton Council 82, Knights of Columbus, Taunton Lodge 150, B. P. O. E., Taunton Court 79, M. C. O. F., and the Wolfe Tone Club. He was also an ex-alderman.

Death of Frank H. Gale.

NORFOLK, Va., Nov. 21.—The news received here Monday that Frank Higgins Gale, of the Paul-Gale-Greenwood Jewelry Co., had died at Clifton Springs, N. Y., Saturday, caused deep sorrow and regret not only among Mr. Gale's many friends, but throughout the business community in which he was both prominent and popular. The remains were brought here for interment.

Mr. Gale, who was 53 years old, had been actively identified with the business interests of Norfolk since 1876, in which year he entered the jewelry business in the firm of Chapman & Gale. After the dissolution of this firm, Mr. Gale continued alone, and then as the Gale Jewelry Co. He built up a large and extensive trade. He was well known from one end of the State to the other as well as to a large number of people of the north who visited this section.

When the Paul-Gale-Greenwood Jewelry Co. was formed early this year Mr. Gale consolidated his business with those of the old firm of D. P. Paul and Fred. Greenwood and the company was incorporated with a capital stock of $200,000, Mr. Gale becoming the vice-president. His associates in the business were Fred. Greenwood, president; J. E. Cole, secretary, and D. P. Paul, treasurer and general manager. Mr. Gale's death will not interfere with the business of the company, though his presence will be missed deeply by his associates and employes of the concern.

Deceased was a native of Norfolk and always took pride in the city of his birth in which he spent his entire business career. He was prominent in the affairs of Brambleton Ward before that was admitted to the city and was a member of its local board and identified with many of the improvements in that section. He was a member of the Business Men's Association, The Retail Merchants' Association, Chamber of Commerce, and was also identified with several fraternities, among others the Royal Arcanum and Knights of Pythias.

Mr. Gale married Miss Millie Winston, of this city, who died a number of years ago, leaving two daughters, Louise and Blanche, of whom the former was with him at the time of his death in Clifton Springs. The remains were brought to Norfolk Monday night and the funeral took place yesterday afternoon from the Free Mason St. Baptist Church, of which the deceased had been a member for many years. The services were conducted by the Rev. Dr. M. S Dines.

Besides his daughters, Mr. Gale is survived by three brothers, Thomas and J. D Gale, of Norfolk, and Dr. Joseph A. Gale, of Roanoke.

Fire, recently, started in the store of J. F. Browne, Enderlin, N. Dak., but was quickly extinguished. Considerable damage was done to the stock.

Pittsburg Police Begin a Crusade Against Itinerant Vendors of Jewelry and Watches.

PITTSBURG, Pa., Nov. 24.—The police of Pittsburg have begun a crusade against itinerant disposers of cheap watches and jewelry. The police regard this class of men as nothing short of dangerous, for most of the jewelry peddled by them among the foreigners is said to go through a sort of "fence" or clearing house where such articles stolen from foreigners are deposited. Many arrests have been made, the latest being that of four men who were taken in a house in "Our Alley," said to be a rendezvous for thieves of the cheap, though dangerous class. The principal prisoner among them is a young Lithuanian. He poses as a jewelry salesman, but he has twice served terms for robbery, and cannot account for the many articles now in his possession.

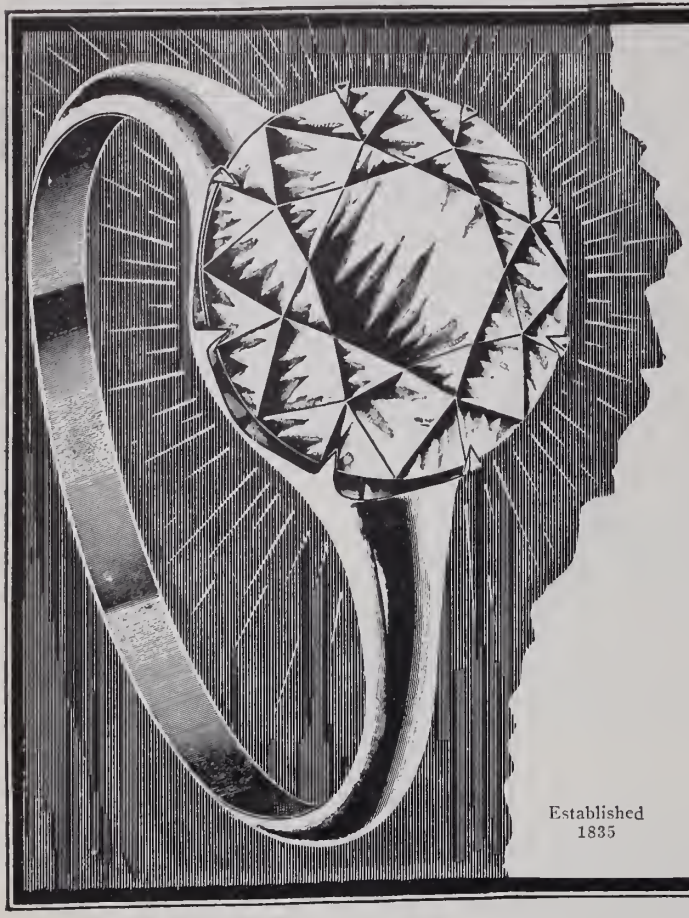
Finding no one to prosecute the prisoner, Magistrate Frank J. Brady himself disposed of the case, ordering the man to forfeit $50 or to serve 60 days in the workhouse. The police say that he operates between this city and Cleveland. His three companions, who proved that they were never arrested before, were let off with a fine of $10, which they paid.

In the Laurel Ave. district, a thickly populated foreign settlement, itinerant jewelry venders have been operating extensively of late. Inspector R. H. Robinson last week caused the arrest of two young foreigners who were trying to sell watches in the neighborhood. They had 27 timepieces, many of them being of fair value. It was at first supposed that these men were confederates of Edward Hays, who escaped from jail as noted last week, but they proved they had no connection with him. The men are still being held until they can satisfactorily explain where they obtained the watches they were selling.

Importations at the Port of New York.

Weeks Ended Nov. 24, 1905, *and Nov.* 23, 1906.		
China, Glass and Earthen Ware:	1905.	1906.
China	$126,396	$122,136
Earthen ware	18,142	59,598
Glass ware	25,448	26,401
Optical glass	643	4,290
Instruments:		
Musical	13,833	14,973
Optical	8,075	9,071
Philosophical	2,459	4,032
Jewelry, etc.:		
Jewelry	35,863	26,500
Precious stones	708,778	981,742
Watches	54,111	74,947
Metals, etc.:		
Bronzes	1,548	5,048
Cutlery	17,496	45,349
Dutch metal	2,526	2,421
Platina	70,702	62,499
Silverware	2,757	8,010
Miscellaneous:		
Alabaster ornaments	15	77
Amber	16,636	860
Beads	9,974	5,330
Clocks	8,926	5,188
Fans	11,753	7,293
Fancy goods	9,614	11,699
Ivory	13,689	30,010
Ivory	13,680	30,010
Marble, manufactures of	29,295	37,516
Statuary	6,781	2,705

E. B. Woodward has taken possession of the Charles H. Phelps stock in Bismarck, N. Dak., which he recently bought.



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" " " any Diamonds for your stock

Send to us and others and compare prices and qualities.
We carry a very large stock and can fill your orders promptly.

HENRY GINNEL & CO.
Cutters of Diamonds
Established 1835
52 and 54 Maiden Lane NEW YORK



"Beautiful Woman's Beautiful Jewel," a dainty brochure telling all about the product of the only mines in the world where turquoise can be found sufficiently perfect in form and color for a necklace, will be sent free on request to readers of this paper.
The Toltec Gem Mining Company,
1 Maiden Lane, New York.

Turquoise,
The Fashionable Necklace.

Turquoise is the Birth-Stone for December.

In the holiday stocks of progressive jewelers, this Fall, will be found the handsome and popular

TOLTEC TURQUOISE NECKLACES.

The Turquoise, being the birth-stone for December, makes this beautiful gem particularly desirable for a holiday gift; and it is also now the leading favorite with people of fashion.

In hardness, durability and color, the "Toltec" Turquoise are unequaled by any others in the world, and are the only genuine Turquoise capable of being matched up in necklaces.

WE SELL ONLY THROUGH THE TRADE.

The Toltec Gem Mining Co.,
CHAS. F. WOOD & CO., Selling Agents,
1 Maiden Lane, New York.

eward Offered for Thief Who Stole Traveler's Sample Case in Philadelphia Jobbing House.

C. F. Willemin, 13 Maiden Lane, the ew York representative of T. G. Frothingam & Co., returned last week from Philaelphia, where he had been robbed of a mple case containing diamond brooches, ountings, etc., valued at $4,000, as related last week's issue. In the report which me from Philadelphia, there was an erroous statement of the circumstances of the bbery, indicating that Mr. Willemin had en careless in leaving his case in the lesroom of the jewelry store where the eft occurred.

At the office of the Jewelers Protece Union it was said that there is no ason for charging the salesman with any relessness whatever, and it was said at s office that he is regarded as an exceptionally experienced and trustworthy man. milar statements were made by others ho have long known the salesman. He s been for many years in the employ of G. Frothingham & Co.

Mr Willemin said that he entered the welry store in the latter part of the afterpon and was accompanied by his porter, ho carried two cases, which were placed nder the long counter extending through e store. The salesman then waited for opportunity to get the attention of one the buyers for the firm. In about threearters of an hour one of the buyers ked him to show his samples. The buyer the time stood behind the counter, a w feet away from where the cases had en left.

Mr. Willemin took up one of the cases nd carried it to where the buyer stood. he case was opened on the counter and r. Willemin was busy for a quarter of an our showing his samples. During this me three salesmen stood behind the ounter, so that anybody taking the case n the risk of being seen by any one of em, as well as by the buyer and the salesan, all being within a few feet of the spot here the case stood.

When Mr. Willemin turned, after the pse of 15 minutes, the case was gone, and body had seen it go.

The supposition is that a sneak thief was itering in the store under the guise of a rchaser. It is considered not unlikely at he had originally an intention of stealg something from the diamond room, but favorable opportunity did not present itlf to do so and he took Mr. Willemin's mple case.

PHILADELPHIA, Pa., Nov. 24.—Despite the st efforts of the city detective department d the Pinkerton Detective Agency the ief who so shrewdly and cleverly made f late Monday afternoon with the sample se of C. F. Willemin has not been found. The theft is to the trade of this city one the most surprising and puzzling of re nt years. With a store full of salesmen, atchmakers and jewelers, it is mystifying the detectives that a total stranger should ve found an opportunity to steal a sample se.

Mr. Willemin left the case under a counr while he took another case to the rear d displayed his goods to Harry C. Barry, one of the staff of M. Sickles & Sons. While the salesman transacted his business with Mr. Barry, and while his sample case carrier waited outside, the thief who was observed to loiter near the entrance to the store picked up the case and walked out.

It was only when Mr. Willemin, having finished his business, started to go that he awoke to the fact of his sample case not being where he left it. The salesmen and watchmakers near the door, as well as the carrier who stood outside, were able to furnish only a vague description of the man who is believed to have stolen the sample case.

While T. G. Frothingham & Co. have widely advertised a reward of $1,000 for the culprit's arrest and conviction and $500 for the recovery of the jewelry, no one has yet come forward with any information of value.

The city detectives are reported to be of the opinion that a notorious burglar who was recently released from the Eastern Penitentiary planned the theft. This burglar is also suspected of two other big jewelry robberies in private houses in this city last week.

The missing case was of black leather, was 15 inches in height, 15 inches in length and 10 inches wide. It contained 250 scarfpins, 150 diamond mountings, 400 14-karat brooch mountings, a number of which are set with sapphires and rubies, and 70 pairs of gold link cuff buttons.

Games Rolled by the Jewelers' Bowling League of New York.

Games played in the last week in the tournament of the Jewelers' Bowling League of New York resulted as follows:

Nov. 19—Cross & Beguelin	750	811	840
vs. Jos. Fahys & Co.	716	760	739
Nov. 20—A. H. Smith & Co.	745	784	655
vs. A. A. Webster Co.	805	776	782
Nov. 21—N. H. White & Co.	864	789	817
vs. Aikin, Lambert & Co.	799	873	711
Nov. 23—L. E. Waterman Co.	838	746	779
vs. J. King Optical Co.	835	731	846

Individual Average—C. E. Roll, 184; W. G. Wood, 183 8-15; E. G. Howell, 182 1-3.

STANDING OF THE TEAMS.

	Won.	*Lost.*	*Per cent.*
Cross & Beguelin	17	1	.944
Tiffany & Co.	15	3	.833
N. H. White & Co.	14	7	.667
Aikin, Lambert & Co.	11	7	.611
A. A. Webster Co.	11	7	.611
Udall & Ballou	9	6	.600
C. F. Wood & Co.	8	7	.533
Avery & Brown	8	7	.533
Cooper Diamond Co.	6	9	.400
Jos. Fahys & Co.	7	11	.389
L. E. Waterman Co.	7	14	.333
J. King Optical Co.	6	12	.333
Alfred H. Smith & Co.	5	13	.278
Dennison Mfg. Co.	3	12	.200
Gorham Co.	2	13	.133

Pennsylvania Jeweler Brought Back from New York to Answer to a Serious Charge.

LANCASTER, Pa., Nov. 22.—M. T. Reineman, son of the late August Reineman, who recently closed out his jewelry business at Chambersburg, Pa., has been held to answer a serious charge.

The prisoner, a man of over 35 years, with a wife and three children, is accused of having induced a 16-year-old girl, daughter of a railroad engineer, to leave her home and elope with him. The pair were in Albany, N. Y., when Reineman was arrested. Requisition papers were granted, but for fear of mob violence the authorities did not venture to take the prisoner to Chambersburg after he was brought back to Pennsylvania. His trial will not be long delayed.

Liabilities and Assets of H. M. Arabian, Providence, R. I., as Shown by His Schedules.

PROVIDENCE, R. I., Nov. 26.—A list of creditors of Hampick M. Arabian, who conducted the Arabian Jewelry Co., and who was recently adjudged a bankrupt, has been filed with the referee in bankruptcy. The secured and unsecured claims amount to $6,971.94. The assets amount to $41.06, consisting of stock in trade to the value of $30, tools valued at $10 and a deposit of $1.06 in a local bank.

Under the secured claims Charles J. Heimberger holds a mortgage of $500 on real estate in Warwick and Reuben Berberian two mortgages, one for $1,500 and one for $2,000 on building lots in the Norwood Station and Fairlawn plots, Warwick.

The unsecured claims have a total of $2,936.94, made up as follows: Anna Bollette, labor, $18; Annie Cahill, labor, $9; Margaret McCabe, labor, $4; Tony Ross, labor, $4; Thomas McWilliams, $8; W. H. Miller &Son, $2; Henry Lederer & Bros., $12; Nightengale & Childs Co., Boston, $6; New Acme Plating Co., $28; Senzen & Rueckat, 70 cents; R. G. Dun & Co., $55; Providence Art Metal Co., $1; Thurston Mfg. Co., $4; L. Kranz & Co., $17; Calvin Dean, $20; the Manufacturers' Supply Co., $6; H. Nordlinger's Sons, $282; Electric Chain Co., $3; Leo Popper & Sons, $82; Thompson & Thompson, $84; John Allen, $431; Cornell & Andrews, $68; Alfred Vester & Sons, $2; Thomas Lind & Co., $107; Heimberger & Pearson, $147; D. M. Watkins & Co., $187, all for merchandise; A. D. Avedisian, M. D., for medical attendance, $170; Economical Card Co., $32; Jenckes Box Co., $6; Brennan H. Critchley, $40; Waterbury Brass Co., $125; N. Levy, $10; G. A. Riccius, $15; B. F. Drakenfield, $30; Giragos Baroomagian, $98; Sarkis Avakelian, $35.

In addition, the statement shows that Mr. Arabian owes C. H. Field, for rent, $100; S. & B. Lederer Co., rent, $125; Massachusetts Collection Agency, notes for $167; M. C. Meagher & Co., note for $60; State of Rhode Island, Superior Court records, $300 for bond over recognizance to Sixth Judicial District Court in the case of Patrick Egan *vs.* Edward Dombrosky, complaint for assault and battery, defaulted June 29, 1906; Hunter C. White and Frederic C. Hull, judgment for $55 and costs in the case of Hunter C. White *et al. vs.* Stephen H. Messer *et al.*, in the Sixth District Court.

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmerman & Forshay:

	London.	*New York.*
Nov. 20	32 13-16d.	$.71⅛
" 21	32 7-8d.	.71¼
" 22	32 9-16d.	.70½
" 23	32d.	.69⅝
" 24	32 7-16d.	.70¼
" 26	32 5-16d.	.70

Chester Billings & Son

1840 Successors to Randel, Baremore & Billings 1906

Importers of Diamonds Other Precious Stones, and Pearls, Diamond Jewelry

1840, Randel & Baremore; 1866, Randel, Baremore & Co.; 1880, Randel, Baremore & Billings; 1897, Chester Billings & Son

New York, 58 Nassau Street, 29 Maiden Lane
London: 22 Holborn Viaduct, E. C. Paris: 53 Rue de Chateaudun
Amsterdam: 2 Tulp Straat

EISENMANN BROS.

IMPORTERS OF

Pearls and Precious Stones

Have removed to 452 Fifth Ave., cor. 40th St., Knox Building.

3 Rue St. Georges, Paris

NOW READY

New and Attractive Line of

BRACELETS
COLLARETTES
PENDANTS

in 14 Karat and Platinum

COOPER DIAMOND COMPANY

47 and 49 Maiden Lane, New York

Diamond Cutters and Manufacturing Jewelers

DIAMOND CUTTERS

JOHN B. HUMPHREY CO.

DIAMOND CUTTERS

387 WASHINGTON ST., BOSTON, MASS.

Diamonds and Precious Stones

SPECIAL ATTENTION GIVEN to RECUTTING and REPAIRING IN OUR OWN FACTORY

I BUY

Entire Stocks and Estates

MY specialty is buying. I know values. I quote the highest cash price because I *know* how much the goods are worth, and because I make a specialty of this very thing. If any of your customers have any jewelry or precious stones to dispose of, that you do not care to purchase yourself, send your goods and I will make highest cash offers.

BANK REFERENCES GIVEN

PEARLS

American and Oriental

ALSO

Pearl Necklaces

bought for a higher price than can be obtained from any other house

Maurice Brower

12-16 John St.
NEW YORK

PARIS: 54 Rue Lafayette

Telephone, 6233 Cortlandt

Fine Coral a Precious Stone.

nited States General Appraisers Sustain Claim That Variety Used in Jewelry Is Dutiable at Ten Per Cent.

In the test case relating to the classifica on of coral manufactures, intended as set gs in jewelry, the Board of United States neral Appraisers, New York, on Wednes y last decided that the articles were operly dutiable at 10 per cent. as precious ones cut but not set. This overruled the cision of the Collector, who claimed 45 r cent. under the clause of the tariff law hich enumerates manufactures of various ds, including coral.

The test case was brought by Garreaud Griser, New York, who were represented J. F. Strauss as counsel. Whether the vernment will accept the decision as final will appeal to the courts is not yet announced.

The opinion in the case, written by Gen l Appraiser Sharretts, was sent to New rk from his home in Baltimore, where he s been for a couple of weeks. He says: The protestants in this case claim that 31 ces of coral, cut but not set, valued at 25 nes per gramme, or a total of $262.96, are iable at 10 per cent. ad valorem, under the pro ion of Par. 435 of the Tariff Act of 1897, for cious stones cut but not set. They were classi by the collector as manufactures of coral and essed with duty at 30 per cent. ad valorem, der Par 115 of said act.

f coral—intended to be mounted as jewelry—a precious stone, then on the authority of ncdict *vs.* United States (135 Fed. Rep., 242), would seem to be dutiable under Par. 435 as med, and not under Par. 115 where assessed; court in the case cited having held that the iff provision for precious stones, cut but not , is a more specific enumeration than the pro ion for manufactures of rock crystal, which bstance, like coral, is provided for *eo nomine* Par. 115.

Under the caption of "Precious Stones, Their aracters and Occurrence," Prof. Max Bauer, o is recognized by the precious stone and jew y trade as a standard authority, on page 601 his work, speaking of red or precious coral, scribes it as a material almost as important for orative purposes as a precious stone. Clearly inference deducible from this language is that, wever important coral may be, it is not scien cally known as a precious stone; indeed it will rdly be contended that this substance, which of animal and not of mineral origin, is actually stone, either precious or semi-precious.

Yet, it is not what an article actually may be thin the technical or scientific understanding, t how it is known and designated by the trade o deal at wholesale in such articles, that dom ates its classification for tariff purposes. So ll known is this principle of revenue law that ations are deemed unnecessary. The term recious stones" has a trade meaning which in ade many varieties of semi-precious stones, such agate, onyx, jasper, rock crystal and other ilar materials not scientifically comprehended thin the term "precious stones," but which, in hn *vs.* United States (100 Fed. Rep., 635), re held to be dutiable as such. Scientifically, rls are not precious stones; nevertheless they classified as such in trade.

n United States *vs.* Morrison (179 U. S. 456), tice McKenna, who delivered the opinion of court, said: "In the Act of 1890 pearls are not uped as in some prior acts, with the diamonds l rubies as *precious stones.*" In the prior acts erred to in this Supreme Court decision, it is nifest that Congress adopted the commercial derstanding to the exclusion of technical cor tness when it classified pearls as precious stones. this rule applies to pearls, why should it not ually apply to coral, a somewhat kindred sub nce? Indeed, certain forms of coral when set e been mistaken for pearls, even by those well alified to perceive the difference.

Par. 435 provides for diamonds and other pre us stones advanced in condition or value from their *natural state*, which implies that the articles cut or advanced in value must have been, in their original condition, either scientifically or commercially known as precious stones. In consonance with this understanding in G. A. 5763 (T. D. 25512), this Board held that shell cameos, although intended for setting as jewelry, were not included in Par. 435 for the reason that conch shells, from which cameos are usually cut, were never known as precious stones. In the present case then, we are confronted with two propositions:

1. Are the articles in their imported condition known commercially as precious stones:

2. Was the coral in its natural condition classified in trade as a precious stone?

That the affirmative must obtain as to both propositions is shown by the overwhelming testimony of competent dealers in diamonds and other precious stones, who appeared as witnesses in this case; hence we find that the disputed merchandise is precious stones cut but not set. Our finding, however, is not intended to include all varieties of coral, but is limited to the expensive kind (such as that now before us), susceptible of taking a high polish and usually cut by a lapidary.

Based upon our finding, we sustain the protest and reverse the Collector's decision.

Death of John W. Morris.

FREDERICK, Md., Nov. 23.—A telegram has been received here announcing the death this morning at Hartford, Conn., of John W. Morris, who for 29 years was engaged in the jewelry business in Frederick.

Mr. Morris, who was a native of Springfield, Mass., where he was born in May, 1844, came here and started in business in 1875. He sold this store in 1904 and retired from business, and the following year went to Hartford to live with his sister. Kidney disease was the cause of his death.

Trans-Atlantic Voyagers.

TO EUROPE.

Sailing on the *Kaiser Wilhelm II.* last week were: Lee Reichman, of Jos. F. Fink & Co., New York; Jules Franklin, New York; Harry Z. Oppenheimer, of H. Z. & H. Oppenheimer, New York.

Leopold Herzfelder, with David Mayer, New York, and Mrs. Herzfelder, sailed last Thursday on the *Amerika.*

Frederick A. Jeanne, Paris, sailed last week on the *New York.*

Wilfred Buckley, of Samuel Buckley & Co., sailed last Wednesday on the *Baltic.*

E. Arnstein, of Arnstein Bros. & Co., New York, will sail to-morrow on *La Provence;* also on the same boat, B. Hyman, of Hirsch & Hyman, New York.

FROM EUROPE.

S. L. Van Wezel, New York, returned recently on the *Potsdam.*

Morris Rosenbaum, of Rosenbaum & Adler, New York, returned recently on the *Kaiser Wilhelm II.*

Jacob Franks, of the Rockford Watch Co., has leased to the La Salle Theater Co. the property at 251 to 255 Clark St., Chicago.

H. B. Crawford, who has been well known in the china and art metal trades for some time, has gone to Chicago to take the position of manager of the china and bronze departments of Spaulding & Co.

Morris Rubin, Paterson, N. J., announced several days ago an offer to his creditors to settle at 20 per cent., of which he proposed to pay 10 per cent. in cash and 10 per cent. in notes. He said that his business has not prospered since the flood in that city.

Advances on Diamond Importations Not Sustained by General Appraisers. Customs Officials Deny Reports as to New Policy.

Attention has been called this week to the fact that Appraiser Edward S. Fowler, of the port of New York, had advanced two shipments of diamonds and that the advances had not been sustained when the importer appealed to General Appraiser McClelland, the official reappraisements confirming the invoice. The assertion was made in one of the daily papers that the action of the Appraiser is indicative to a general tendency on the part of the two examiners who now pass on importations of precious stones. This policy, it was further said, is due to remarks made by Secretary Shaw, of the Treasury Department, expressive of his belief that there have been habitual undervaluations at this port.

It was hinted that as Wm. B. Treadwell and Frederick Rosenberg, the present examiners, are comparatively inexperienced in passing on diamonds, arbitrary action now and then with delays in the delivery of precious stones may be expected for a time. Mr. Treadwell, it was explained, gave most of his attention, while Gen. Geo. W. Mindil was chief examiner, to the examination of imitation precious stones. The other examiner, Frederick Rosenberg, passed chiefly on clocks, watches and jewelry.

It was said yesterday at the Appraisers' Stores that the advances on both shipments were made by Gen. Mindil on the last day before he left office, and that the reports as to Mr. Treadwell originally appraising the goods were untrue. The diamonds were shipped by Boxhorn Bros., Paris, to Irving Baum, 71 Nassau St., New York.

A customs official said that the articles appearing in some of the daily papers are in nature of guesswork, and that no definite instructions have been received from Washington indicating any change in the policy of the department, which has always been to give to importations the true market value. The official said further that while the two present examiners may not have had extensive experience in passing diamond importations, yet this would come in time and that whoever was assigned to perform those duties would necessarily have to gain experience as he went along.

According to talk among customs employes there is some expectation of another appointment to the position of examiner. While Mr. Treadwell is now the senior examiner and passes on diamonds, yet he has not, it is said, received any permanent assignment to the position, and the question of filling the position which General Mindil vacated is still open. Some believe that Mr. Treadwell will continue as the examiner in charge of the diamond imports.

Various reports are circulating to the effect that General Mindil's friends have begun a campaign for the purpose of showing that he was not fairly treated. It is also said to be likely that representations will be made at Washington because one of the employes in the service is a brother of an officer in a large jewelry house. Some importers have privately expressed the opinion that this is a valid ground for objections, while others say that criticism based on such grounds would be absurd.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President.
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF
DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK.

EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS: MILBAGG
BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
(Formerly at 21 MAIDEN LANE),
NEW YORK
TELEPHONE NUMBERS: 917-918 BRYANT
RUBIES AND SAPPHIRES

"GEMFINDER" takes a melancholy pleasure in referring the trade to his advertisement of April 25th last, in the "Jewelers' Circular." Unfortunately, his prophecy has been fulfilled. Not only have Precious Stones advanced, but the end has not yet been reached. Sapphires have gone up at least 25 per cent. in the last six months, and they will go still higher.

"Gemfinder" again warns prospective buyers not to delay. All kinds of Precious Stones are scarce and prices on some may become prohibitive.

FREDERICK A. JEANNE,
"Gemfinder,"
5, Square de l'Opéra, PARIS, FRANCE
London: Chancery Lane Safe Deposits. New York: Maiden Lane Safe Deposit Co.

THE FINISHING TOUCH

to a lady's toilette is a

Baroque Pearl Necklace

We have them. Also colored stone combinations. A nice line of platinum and diamond necklaces and pendants on hand for memo. orders

CROSSMAN COMPANY
3 MAIDEN LANE NEW YORK

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

PEARL
NECKLACES
AND
DIAMOND
COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

Recent Publications.

PRACTICAL LETTERING WITH ORIGINAL SYSTEM FOR SPACING. A Complete Spacing Guide, by Thomas TIMHARD. Published by the Norman W. Henley Co., New York. Price, 60 cents.

THIS is a practical work for the beginner in engraving, engineering and other ...es where a knowledge of good lettering is ...uired, and shows a rapid and accurate ...thod of becoming a good letterer with a ...le practice. Although volumes have been ...tten on the subject of lettering, until ... appearance of the present work there ...s been no treatise giving the systematic ...thod for spacing. It is obvious that ... most elaborate lettering of the expert ...l not produce a pleasing effect unless the ...ce between the ever-varying shapes be...en the letters is harmonious so as to ...pear uniform to the untrained as well ... the trained eye. It is therefore easy to ... that the volume will prove valuable to ...ny older workers on letters as well as ... beginners.

The author claims to have solved the ...blem involved in the proper spacing of ... letters in the 676 combinations possible ... the alphabet and the plain and invariable ...nciples governing the variations in space ...l down by him are put forth in clear and ...nprehensive language.

The popular price of the treatise will per... it to go into the hands of every student ...o wishes to learn as well as every pro...ional letterer who desires to simplify and ...rove his work.

"New Designs in Useful, Ornamental ...d Artistic Jewelry" is the title of an at...ctive booklet which is being furnished ... the trade by the Keller Jewelry Mfg. ..., 64 Nassau St., New York. The 16 ...es printed on enameled paper are bound ...dark green covers with lettering in black ...d red. The name of the manufacturers ...es not appear anywhere on the book, and ... the front cover is a panel on which is ... be printed the names of retailers who ...ndle the company's products. The spe...lties, which are handsomely illustrated, ...lude cuff buttons, scarf pins, hat pins, ...gs, lockets, brooches, fobs, crosses, brace...ls, lorgnettes and neck chains. The illus...trations are the exact size of the articles ...presented, and a brief description of the ...le and finish of the articles represented ... each page is given at the bottom.

Harrisburg, Pa.

Mr. and Mrs. C. Ross Boas attended the ...ay races at Mercersburg College on the ...th inst.

Henry C. Closter, 4th and Market Sts., ... sent out a large number of finger ring ...asures with his holiday season letter.

The West End Business Men's Associa...n elected permanent officers last week. ...A. Faunce is secretary, and E. L. Rinken...ch is one of the active members.

The Chagru Jewel Co., having stores in ...ltimore, New York and Atlantic City, has ...sed 30 feet of space in the Market St. ...re of the Jerauld Shoe Co., and has ...ened for business with Charles Gruder...mn, the proprietor, temporarily in charge.

P. G. Diener, 410 Market St., has been ...ominated as treasurer of the Harrisburg Merchants' Association, whose annual election will be held in January. The other officers nominated are: F. A. Duttenhofer, president; Ira Wert, first vice-president; E. J. Roe, second vice-president; R. F. Cook, secretary. The association has indorsed the movement for a new garnishee law.

Kansas City.

The Jaccard Jewelry Corporation will hold its grand opening in the new store, Dec. 3.

E. Curtis Ilkenhaus, Kansas City, Kans., has enrolled as a pupil with the Kansas City Polytechnic Institute.

J. R. Hauschildt, formerly of Eskridge, Kans., has purchased the retail jewelry business of the Esslinger Jewelry Co., in this city.

Harry Paulson, a recent graduate of the Kansas City Polytechnic Institute, has taken a position as watchmaker with a retail jeweler of Fort Worth, Tex.

George Gardner, formerly in Pittsburg, Kans., was in this city last week, buying an opening stock of jewelry for a store which he is opening in Pawhuska, Okla.

C. P. Kionka, of Kionka & Kionka, was here for a couple of days last week, from a short trip through Texas. He has gone out on another short trip before the holidays.

Fred Doebler, head of the engraving department of the Meyer Jewelry Co., who had been laid up several days by an attack of pleurisy, is again able to attend to his duties.

There was a small fire in the manufacturing jewelry establishment of L. Weizelbaum, in the Missouri building, the early part of last week, caused by an overheated vent pipe extending from a gas stove. The loss was nominal.

The Cady & Olmstead Jewelry Co. has added to its force two new salesmen, in preparation for holiday trade—Mr. Nelson, formerly in the optical department of the Emery, Bird, Thayer Dry Goods Co., and Mr. Schneer, formerly engaged in the retail jewelry business for himself in Albuquerque, N. Mex.

S. F. Ricker, Emporia, Kans., was in the city several days of last week, as a witness before the Federal Court, in a case against an employe of the local postoffice, who was sent to the penitentiary for robbing the mails. A watch which Mr. Ricker had sent here to be repaired was one of the packages stolen, and found in his possession.

The following out-of-town jewelers were in this city last week: G. H. Church, Oak Grove, Mo.; C. L. Dockhorn, Oskaloosa, Kans.; W. S. Noble, Drexel, Mo.; F. N. Conklin, Watonga, Okla.; C. B. Libby, Weir, Kans.; C. D. Sandison, Huntsville, Mo.; W. C. Stairs, Hennessey, Okla.; B. H. Beatte, Woodward, Okla.; Fred Beatte, Gage, Okla.; W. H. Meyer, Lawson, Mo.; S. H. Ledden, Sedan, Kans.

Kionka & Kionka received a package through the mail last week, which was in the big wreck on the Rock Island at the Cimarron river about two months ago. The package was in the mail car, which floated down the river, and while the paper box was hardly recognizable as such, the contents were in good condition.

San Francisco.

Harry Jacoby, Oroville, Cal., was in town last week.

F. F. Daunt, Merced, Cal., was here last week, replenishing stock.

A. F. Dobrowsky, Redding, Cal., made a trip to this city last week.

L. Goodman, Stockton, Cal., was here the earlier part of last week, ordering holiday stock.

Neill O'Neil is now doing business in connection with J. R. Jenkel, in the latter's store.

Geo. M. Franklin, who has been occupying only half a store, has leased the whole store.

A. S. Levin recently opened a store on Van Ness Ave., with a full line of all kinds of jewelry.

Alphonse Judis, proprietor of the Alphonse Judis Co., who has been very ill, is convalescent.

J. R. Jenkel, Van Ness Ave., has just received a hardwood 20-foot wall case from Portland, Ore.

The California Jewelry Co. has moved into the Mutual Savings Bank building at 704 Market St.

Adolph Hirschman, 1611 Van Ness Ave., has added Thos. Kelley, a former employe of Shreve & Co., to its force of salesmen.

J. B. Tucker, who had been with Shreve & Co., for 18 years, has taken a position as traveling representative with the J. A. Young Co.

Among the out-of-town jewelers here last week, not elsewhere mentioned, were: M. Saier, Fresno; Mr. Feagans, of Brock & Feagans, Los Angeles.

Jas. A. Sorensen Co. has added an additional man to its Mission St. store and secured the services of H. Rainisch and A. C. Schuck, both watchmakers, for their Market St. store.

O. Blomquist, a watchmaker and jeweler, formerly with Shreve & Co., has opened a neat little store of his own at 1132 Geary St. The store contains two large show cases and the same number of wall cases.

Anna L. Silveira has opened a Portuguese jewelry store at 72 Jackson St., with four large show cases. This store will not handle the more expensive kinds of jewelry, but will cater more to the wants of the Portuguese and Italian element in that district.

The W. K. Vanderslice Co. is regretting the loss of its oldtime bookkeeper, William H. Hazell, who has been keeping the books of this company for the past 20 years. Mr. Hazell is going into business for himself. His place has been filled by P. E. Hill, who will act as bookkeeper and assistant cashier. Percy Stearns has been employed as assistant bookkeeper.

The San Francisco offices of Joseph Fahys & Co., New York, have recently been moved to larger quarters in the Mutual Savings Bank building on Market St. Besides getting increased room the company acquired a better location in this building into which a number of the largest manufacturers and jobbers are moving their offices. James C. Blythe, who has charge of the local offices of Joseph Fahys & Co., has stocked the new quarters with a large supply of watch cases.

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

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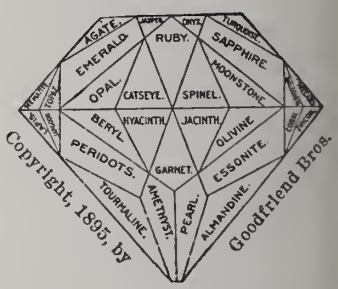
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NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 256 Westminster St.

PARIS: 10 Rue Cadet

Lancaster, Pa.

Guy K. Herr, Harrisburg, spent a few days among Lancaster friends last week.

G. L. Hepp, Lititz, has been elected a trustee of Linden Hall Seminary, Lititz.

Archie K. May, York, and Samuel R. Huffman, of Belleville, Pa., have been blessed with sons.

J. Orton Clawson, manager of "The Jewelry Store," Belle Vernon, Pa., was married a few days ago.

R. A. Wallick, Wrightsville, who is remodeling his store, was in Lancaster, last week, buying new fixtures.

W. F. Meiskey, of the H. S. Meiskey Co., has gone to the Allegheny Mountains with a party of friends to hunt deer.

A. H. Rosenstein, president of the Lancaster Silver Plate Co., and his wife, spent a few days last week in Philadelphia.

The Hamilton Watch Co.'s factory employes have organized a strong football team, with Philip F. Finger as manager.

Will R. Whitlow, a local engraver, died, on Saturday, from consumption, aged 37 years. He had been an invalid two years.

F. A. Peters and H. S. Meiskey, of the H. S. Meiskey Co., have been elected directors of the Lititz Lithograph & Printing Co.

H. E. Randall, optician at S. Kurtz Zook's, was called to his home in Hamilton sport, N. Y., last week, by the death of his sister.

Fred Crane, of Mandeville, Carrow & Crane, will spend Thanksgiving with S. Kurtz Zook, who entertains him at dinner every year on this day.

Mrs. Maria Bowman, mother of the late Ida F. Bowman, and grandmother of the members of the firm of Ezra F. Bowman's Sons, died Nov. 21, aged 86 years.

Charles Rhoades, who recently went from this city to Lewistown, Pa., to take charge of the Mifflin County Jewelry Co.'s establishment, has already greatly improved the establishment.

Among other jewelers visiting in Lancaster recently were: J. H. Sensenig, New Holland; M. Berman, Harrisburg; H. C. Mehl, Columbia; I. I. Cohen, York; E. G. Hoover, Harrisburg; Phares J. Musser, Germantown; H. F. Andrews, Strasburg; Archie P. Scottwood, Chattanooga, Tenn.; S. H. Miller, Mt. Joy; E. W. Shullenberger, Newville.

Canada Notes.

Alfred B. White, Pictou, N. S., has assigned.

J. E. Jacques, Calgary, Alberta, is giving up the jewelry business.

I. B. Breckels is opening a jewelry store at Killaloe Station, Ont.

W. B. Shakespeare, Victoria, B. C., is disposing of his stock by auction.

P. Morris, Vancouver, B. C., has sold his jewelry business to E. Wagner.

W. P. Bromley, Balcarres, Sask., has made an assignment to James Wassel.

Isadore Freedman, diamond merchant, Montreal, will sail from New York for Antwerp on the *Vaterland*, Dec. 5.

W. K. George, of the Standard Silver Co., Toronto, Ont., went to Cobalt last week in the interests of the Foster mine, which is very much in evidence at present on the stock market. Construction and development work are being pushed very rapidly.

B. Savage, Jr., Guelph, Ont., and Alexander Moffatt, Brantford, Ont., were among provincial buyers visiting Toronto, Ont., last week.

An attempt was made a few days since to swindle M. Cochenthaler, Montreal, by a man giving the name of J. G. Stewart, 30 Fort St., who attempted to obtain a valuable diamond ring by tendering a bogus check. Investigation proved that he was an American named Doyle, who was boarding at the address given, and who was also negotiating with a piano firm for an expensive instrument. So far as known he had not succeeded in obtaining any goods.

New Stores and Enterprises.

George Gardner recently opened a store in Pawhuska, Okla.

John B. Blackshaw began business in St. Johnsbury, Vt., last week.

P. Riley Jones has opened a jewelry and optical store in Pasadena, Cal.

Phelps & Tasker are about to engage in business in Kenmare, N. Dak.

E. F. Day has started in business in White Sulphur Springs, Mont.

John Rafael has opened a jewelry store at 80 Jackson St., San Francisco, Cal.

R. McComb is a new jeweler in Hamilton, O., where he has opened a store at 11 S. 3d St.

George G. Meade, optician, recently opened optical parlors on 4th St., Parkersburg, W. Va.

The Hecht Jewelry & Loan Co. has been incorporated in Beaumont, Tex., with a capital stock of $5,000.

E. F. Schneider has commenced business as a jeweler and repairer in the Hotel Royal, North Yam Hill, Ore.

C. A. Paulsen, formerly with Burr W. Freer, San Francisco, Cal., will open a jewelry store at Point Richmond, Cal., about Dec. 1.

The Omaha Optical Co. has been incorporated in the State of Nebraska to manufacture optical goods with a capital stock of $10,000. The proprietors are Wm. G. Elwood and A. Riggs.

The Greer Mfg. Co. is the name of a new concern recently incorporated in Atlanta, Ga., by M. Greer, P. S. Etherige and D. S. Keefer, with a capital stock of $25,000. The concern will buy, sell and manufacture jewelry and jewelers' supplies.

The store of R. M. Hutcherson, Greenville, Tex., was recently destroyed by fire. The loss amounted to $6,000; the stock was insured for $3,000.

The first meeting of the creditors of W. R. Austin, Port Huron, Mich., was held Nov. 17, and the attorney for the Jewelers Board of Trade was elected trustee of the bankrupt. Mr. Austin was examined with the result that some additional assets were disclosed, including 500 shares of a gold mining company, an equity in the lyraphone, a launch and other articles. The bankrupt's books were not in a satisfactory state, nor did his answers disclose all the information desired, so that the examination will continue.

Indianapolis.

Many of the local stores have prepared elaborate Thanksgiving displays. Notable among these are J. H. Reed, Charles Mayer & Co., Carl L. Rost and Gray, Gribben & Gray.

Fred W. Eisele, formerly associated with his father, W. J. Eisele, in the retail jewelry business, has been made treasurer of the Capital Auto Co., and will devote his entire time to the business of this concern.

Ed Craft, of the A. P. Craft Co., is suffering from a severe attack of rheumatism. He is able to attend to business, but he is compelled to walk with crutches. The A. P. Craft Co. has completed improvements in its offices and plant.

Chris. Bernlochr & Bros., with rooms in the Arcade, are looking for a new location, their present store having been leased to a brokerage firm. The jewelry firm will have to move by Jan. 1. It has a number of desirable store rooms in sight.

"A Mighty Hunter" is the caption of a long article in *The Columbian*, published by the Columbia Club of this city, in which J. C. Sipe is described as one of the best hunters of big game in the State. Many skins and heads, trophies of the chase secured by Mr. Sipe, were exhibited in the club's parlors recently. O. N. Allen, formerly of Parsons, Kans., has succeeded J. C. Taylor, Mr. Sipe's former manager.

Word was received here recently that a quantity of diamonds, semi-precious stones and pearl-handled knives had been taken from Otto Graf, who said he was a jeweler at this city, and who was a passenger on the *Friedrich der Grosse*. There is no jeweler in this city of that name. The name Otto Graf appears in the city directory, but the vocation given is that of a barber. The address is 815 S. Meridian St. The merchandise was seized because the owner failed to declare it.

Out-of-town jewelers who visited the local jobbers and manufacturers recently included: Samuel Prager, Terre Haute; Mrs. B. Maier, Edinburg; Philip Adler, Lebanon; J. L. Hastings, Sheridan; J. A. Meissen, Cicero; A. C. Kinnear, Marion; Charles Ham, Franklin; A. A. Gardner, Lebanon; H. A. Robert, Veedersburg; S. N. Jenkins, Richmond; E. N. Canada, Winchester; C. E. Hodgen, Kokomo, and J. B. Johnson, Goodland. Several of these came to the city to attend the semi-annual convocation of the Scottish Rite Masons.

Local police authorities believe that the man named Clark, who was indicted in Pittsburg last week for passing a fraudulent check for $500 on a jeweler in Columbus, in payment for diamonds, is the same D. Clark who defrauded Louis Haase, a jeweler in this city, by passing off on him a worthless check for $168. The check was given in payment for seven gold watches, and was drawn on the Hamilton Trust Co., Noblesville, Ind. Clark, it is said, is wanted in Pittsburg, Columbus, Indianapolis and various other cities for defrauding jewelers. The man who defrauded Haase wore a Vandyke beard, was well dressed, and a smooth talker.

J. D. Harshman, Salem, Ia., has sold out to Chas. W. Davidson.

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Both PRECIOUS and OCCIDENTAL AMETHYSTS, and every other kind of PRECIOUS and SEMI-PRECIOUS stones—excepting only Diamonds.

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Diamonds Set Without Cost

means a lot of money saved during the year.

This you can do very easily if you put the above assertion to the test. Bring me a platinum mounting with the requisite number of diamonds, and after I have set the article you will admit that through my skilful and artistic setting the diamonds have gained in brilliancy and quality, and that as a result your mounting has improved greatly and has enhanced three times the value you paid for the setting. At the same time your customers are satisfied with all the orders you turn out. You can also compete with all those who are slow to grasp the importance of these facts.

A trial will convince you of the above. I can refer you to the most reliable houses in the jewelry trade, who will testify to my reliability and to the skilful manner in which I execute my settings on fine.

Platinum Mountings, Watch Cases, Lockets,

Roman colored goods and Gypsy rings.

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Philadelphia.

F. L. Davis, watchmaker, has resigned s position with J. E. Caldwell & Co.

J. B. Bechtel, of J. B. Bechtel & Co., re- rned, Friday, from a trip through the Le- gh Valley.

Harry Lanz, of the Koshland & Italie ., returned, last week, from a business p through the State.

As manufacturing jewelers, Oscar and lius Hardegg propose to open their new ablishment at 726 Sansom St., this week.

Frank Johnson, watchmaker, last week re- ned his position with J. H. Shuler, Nor- town, and contemplates locating in this y.

Charles H. Butts, with the George H. ller & Son Co., Pawtucket, R. I., was of the traveling men here during the ek.

. A. Large, formerly of Parkersburg, , who bought out the retail store of A. Grimley, 4618 Lancaster Ave., complet- last week, extensive alterations to his v store.

Thomas Bunston, watchmaker and jew- r, Haddonfield, N. J., returned, last ek, from an extended pleasure trip ough the south. Mr. Bunston is organ- for St. John's Episcopal Church, Cam- n.

William Schick, who formerly conducted a ail store at 1602 Market St., but who ut three years ago removed to Camden, J., has leased a hotel near Doylestown, . and will remove there with his family ts week.

Francis B. Wallen, Camden, N. J., who, ew years ago, opened a jewelry estab- ment now popularly known as "Wal- 's Gift Store," celebrated his third anni- sary last week, and the occasion was the ject of considerable comment in local pers.

The first meeting of the creditors of Al- d Mayer, formerly trading as Alfred yer & Co., who were adjudged bank- ts last August, was held before the ref- ee Monday. The meeting was held in t offices of Theodore M. Etting, in the ade building.

Peter Korn, 10th and Chestnut Sts., is king extensive alterations to his retail re. While the alterations are being made iness is suspended. It is reported that t house intends to give up the auction e of the business and confine its efforts e lusively to the retail trade.

William Jerome Friel, reported to have n an employe of the Gorham Mfg. Co., w York, died last week at his home, 3323 lnut St., this city, at the age of 30 rs. Mr. Friel had been ill two years suffered from a complication of dis- es. He was a member of the Royal Arcanum.

nnouncement was formally made to the e by card last week that Klopfer, enburg & Co. have succeeded to the business of the Joseph Castelberg elry Co. 1111 Market St. Both Mr. pfer and Mr. Greenberg have been long nected with the Castelberg Jewelry Co. u will continue the business along the lines.

. Carroll, 1513 Susquehanna Ave., an- nces that he proposes, shortly after the holidays, to remove to Atlantic City. Mrs. Carroll conducts a hotel there and Mr. Carroll intends to do watch repairing and badge-making in Atlantic City. The stock and fixtures of the Philadelphia store are being disposed of at forced sale in anticipation of the removal.

John W. Ford, a retailer of E. Girard Ave., and a member of Councils from the northeastern section of the city, was honored, last week, by being appointed chairman of the Joint Special Committee of Councils on the celebration of the dawn of the New Year. Mr. Ford is taking an active interest in the event.

Among the out-of-town retailers purchasing goods from local wholesalers during the week were: Gus. Ritezen, Ashton, Pa.; John MacPherson, Mauch Chunk, Pa.; Joseph Loeb, Reading, Pa.; Henry Bolte, Jr., Atlantic City, N. J., who stopped off in the city from an extended business trip to New York; Isaac Laning, Bridgeton, N. J.; Homer Vernon, Ambler, Pa.; G. H. Horner, Wildwood, N. J.; H. L. Phillips, Smyrna, Del.; E. L. Thomas and J. H. Shuler, Norristown, Pa.

Connecticut

Mayor Landers, New Britain, was the toastmaster at the Dutch supper of the Kennelworth Club last week.

W. L. Smith, a retail jeweler, and eight other merchants of Seymour, are planning for an elaborate Christmas opening, to begin on Wednesday, Dec. 5.

Work on the addition to the Shelton factory of the International Silver Co. is now well under way. No time will be lost to have the building ready for occupancy in record time.

Levi P. Stone, superintendent in the case department of the Sessions Clock Co., Forestville, recently purchased a parcel of real estate on Main St., directly opposite the factory of the Sessions Clock Co.

Representative-elect Wm. Carter Welton, of Warren, is a son of H. Welton and Azra Welton. His father, who was engaged in the manufacture of clocks in Terryville, represented Plymouth in the Legislature in 1842.

Among those present at the recent presentation of a silver service by the State of Connecticut to the battleship of the same name were Gen. George H. Ford, New Haven, and George H. Wilcox and George M. Curtis, of Meriden.

Thomas Hurley, who for many years had been employed by the New Haven Clock Co., died Wednesday evening at his late residence, 223 Franklin St., New Haven. The deceased was 65 years old, and is survived by a widow and two daughters.

A fire caused by an overheated kiln broke out in the shellac room in the factory of the New Haven Clock Co., New Haven, Sunday night, Nov. 18, and after nearly two hours' hard work was extinguished. The loss does not exceed $300 and is fully covered by insurance.

Hiram N. Osborne and wife, Forestville, on Tuesday evening of last week, celebrated their golden wedding. The couple have lived in Forestville for over half a century, 40 years of which have been spent in the house which they now occupy. Mr. Osborne was formerly a skilled watchmaker, having been employed by the old E. N. Welsh Clock Co. He retired from active work a few years ago.

Hans Schuman-Heink, son of Madam Schuman-Heink, the well-known opera singer, is now a resident of New Haven, where he has entered the employ of the New Haven Clock Co. Mr. Schuman-Heink is studying English during his leisure moments with a well-known instructor in Yale University.

Jason M. Clemence, who, in 1840, entered the employ of H. Welton & Co., the pioneer clock makers of Terryville, and who subsequently engaged in the manufacture of locks, died at his home on North Main St., Terryville, about a week ago, aged 88 years. The deceased was born in Torrington, and was twice married.

Fire early last Wednesday morning destroyed the north end of the three-story wooden factory of the H. C. Thompson Clock Co., Bristol. The loss is estimated at about $8,000, mostly on stock, nearly all the damage having been done by water. The building, which is the oldest in the town, and was built over 100 years ago, was insured.

Among the floral offerings at the recent funeral of Clement Clark, in Ansonia, was a magnificent one from the Wm. L. Gilbert Clock Co.'s employes in the form of a clock made of violets and roses, the hands of which pointed to the hour when Mr. Clark met his sudden death. Mr. Clark, while at work as an apprentice in the employ of the building company, lost his life in a fall from a structure which was in process of erection for the clock company.

A young buck deer made his debut in the business district of New London, Nov. 19, and performed some eccentric stunts, including a wild plunge through the front door in the jewelry store of Max Lewyant, at 455 Bank St. The deer landed in the interior of the store, which is not very large, and before Mrs. Lewyant, who was the only occupant at the time, could recover from the fright the animal had turned around and leaped out again through the hole which he had made. He was finally corralled and sent "back to the woods."

New Orleans, La.

J. Julius Weinfurter, in celebrating the 36th anniversary of his start in business, gave his friends and customers handsome souvenirs of the occasion last week.

D. A. Walter, watchmaker and jeweler, has taken a much larger building, next door to his old store in Bourbon St. The establishment has been very handsomely fitted up.

The citizens of New Orleans and of those parishes in the State which have contributed to the fund for the battleship *Louisiana's* silverware, are waiting on the Navy Department to present the service. The *Louisiana* has been used by President Roosevelt on his trip to the Panama Canal region, and it is not just certain when the ship will be free to come to this port. The silver service is meantime ready, save for a few finishing touches which can be put on in a few days, and sufficient money to pay the price necessary to insure its delivery to the committee is in the hands of the treasurer. Coleman E. Adler has the contract for the service.

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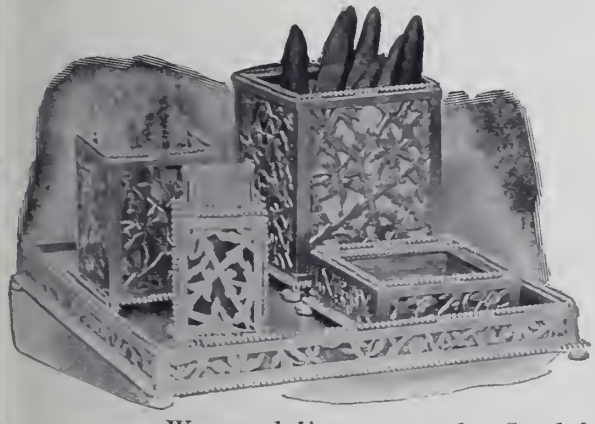
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GORHAM SILVER

THANKSGIVING, 1906

¶ Apart from its religious and ethical significance, Thanksgiving Day serves as a convenient reminder to progressive Jewelers that Christmas and New Year's Days are within measurable distance.

¶ Jewelers are apt to recognize that Thanksgiving Day must not find them unprepared for the demands which will surely be made upon their stocks of Gorham Silverware, when the rush of Christmas gift purchasing begins.

¶ The endeavor to repair the omissions due to lack of foresight, or under-estimation of trade conditions, must inevitably result in disappointment, inconvenience and irritation, due to the fact that the Gorham Company are unable to guarantee prompt delivery on belated Christmas orders.

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PUBLISHED EVERY WEDNESDAY BY

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11 JOHN ST. COR. BROADWAY, NEW YORK.

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No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

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THE formal announcement last week to the effect that a prominent Pittsburg jewelry house is about to retire from business owing to the fact that it could not secure suitable quarters at a proper rental, reflects a rather unusual condition in the real estate world in the "Smoky City." A year ago a note in this journal called attention to the extremely high rentals that jewelers of Pittsburg were being forced to pay, owing to the rapid advances in property valuation, and it would seem that the condition, instead of growing better, has grown worse as it went on. The rentals are not out of proportion to the cost of the land, but in the sections which are suitable to the jewelry trade rents are so high as to materially affect normal or legitimate profits of the merchants who wish to do a conservative business.

Government Attorney's Ingenious Plea.

IN the case now on final appeal before the United States courts, which involves the question as to when assorted pearls may properly be classified as a necklace, the United States Attorney has put forth an ingenious claim in support of the contention that the pearls had been advanced in value by the assortment for necklace purposes. In brief, this is to the effect that outside of the value of the labor of assorting the pearls there is an additional cost because the gems are kept together awaiting an uncertain time at which they may be sold in bulk for the restricted purpose of a necklace; that, he declared, ties up capital which might otherwise be available if the pearls could be sold singly or in small groups for other purposes.

While presented as an argument in the United States Circuit Court of Appeals by the Government's attorney, this point should more properly be considered a question of fact to be determined by the evidence, and if the Government wishes to rely on any such contention, clear and explicit evidence to the effect that capital was tied up in the importation of collections of pearls for necklaces should have been introduced in the way of testimony by some reputable importers. As far as THE CIRCULAR-WEEKLY is able to learn, most of the pearl importers claim that no capital whatsoever is tied up in necklaces, because when a necklace as a whole will not sell as easily or as quickly as would the individual pearls, it is quite a common custom to break up the necklace and sell the pearls separately; and, in fact, as some importers clearly show, even when they have assorted and selected pearls for necklaces and have offered them as such, there is always a strong doubt as to whether the stones will eventually be used for this purpose—all depending upon the demand for the individual pearls.

It is, therefore, to be hoped that in deciding the question the United States Circuit Court of Appeals will in no way be influenced by this special plea of the Government's attorney, unless it can find somewhere in the records of the case clear evidence supporting the same as a question of fact. There are several points in the suit in question of vital interest to the trade, and the decision of the court is anxiously awaited by all classes of trade, both wholesale and retail.

Misuse of Words "Reconstructed" and "Scientific."

THE suggestion made in the last issue of THE CIRCULAR-WEEKLY that something should be done to stop the loose and general use of words like "reconstructed" when applied to imitation gems which are in no way made scientifically, or of the component materials of the genuine stones which they resemble, seems to have met with much favor in many sections of the trade, and from comments made to representatives of THE CIRCULAR-WEEKLY it seems that the practice of selling, under such names, imitation gems which have never been reproduced in any way scientifically is done on an even more extensive scale than people have any idea of; many jewelers, both wholesale and retail, have, it seems, been induced by sharpers who use the term in connection with their product to buy and sell grades of imitation stones that they otherwise would not have touched. This applies particularly to certain so-called "reconstructed" sapphires, which are nothing but glass and reconstructed emeralds which are nothing more than two pieces of quartz or aquamarine with coloring matter between the halves.

Unfortunately many retailers are not gemists, nor have they sufficient knowledge to be able to test for themselves all the stones which they handle. These people rely to a great extent on the jobber and importer with whom they deal, and when such jobbers and importers innocently or through ignorance or carelessness buy and sell as reconstructed or scientific imitation stones that have no right to the name, the fraud of which they are the first victim continues right down the line until the stones are in the hands of the consumer. Therefore, it is to the interest of the jobber, importer and retailer to identify every so-called scientific imitation of a precious stone and to prevent it being described by any terms that are misleading or confusing. The man who misrepresents an imitation of the precious stone is to be considered just as big an enemy to the trade as he who sells brass for gold or glass for diamonds. The deception is no less a fraud in one case than in the other, and the man who wilfully deceives deserves to forfeit the respect of his customers and brother merchants alike.

Jewelers' Gold Bars Withdrawn and Exchange at New York.

Week Ended Nov. 24, 1906.

The U. S. Office reports:

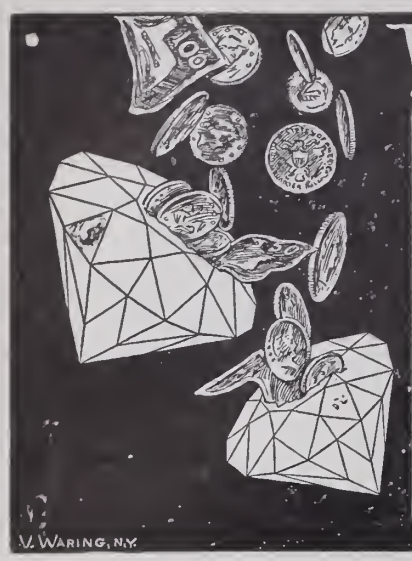
Gold bars exchanged for gold coin	$506,806.62
Gold bars paid depositors	86,153.20
Total	$592,959.82

Of this the gold bars exchanged for gold coin are reported as follows:

Nov. 19	$164,897.07
" 20	78,709.13
" 21	62,571.30
" 22	82,084.23
" 23	41,354.52
" 24	77,190.37
Total	$506,806.62

Henry Birks & Sons, Montreal, Que., have completed arrangements for taking over one of the oldest establishments on the Pacific coast, that of Geo. E. Trorey, Vancouver, B. C. The concern will then have a chain of five stores in Montreal, Toronto, Ottawa, Winnipeg and Vancouver.

BUYERS OF DIAMONDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

18 Rue de Meslay, PARIS *Telephone, 2188 Cortlandt* *17 Maiden Lane, NEW YORK*

EASY TO SELL — PRESS DOWN THE TIPS — WE'VE DONE THE REST — EASY TO SET

STONES CAN BE SET WHILE YOUR CUSTOMER WAITS.

A GOOD ASSORTMENT OF ARCH CROWN MOUNTINGS WILL ASSIST YOU IN MAKING SALES DURING THE **RUSH SEASON**



A GOOD INVESTMENT! IT WILL BE TO YOUR ADVANTAGE TO ORDER EARLY

STUDS, EAR SCREWS, ONE, TWO AND THREE STONE RINGS, CLUSTERS, 14 K.—18 K. PLAT. LINED AND TIPPED.

ARCH CROWN MFG. CO. — 26 Camp St. — NEWARK, N. J., U. S. A.

COMPLETED BEARING ARCH CROWN MOUNTINGS INSURE PERFECT SETTING

Last Week's New York Arrivals

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

BALTIMORE, MD., G. Friedlich (J. Epstein), Grand.
BLOOMSBURG, PA., J. E. Roys, Albert.
BRATTLEBORO, VT., A. B. Clapp (A. B. Clapp & Co.), Navarre.
CANTON, O., W. R. Zollinger (W. R. Zollinger & Co.), Imperial.
CHICAGO, L. Felsenthal (Felsenthal Bros. Co.), Herald Sq.
C. S. McCoy (Marshall Field & Co.), Worth St.
ELIZABETH, N. C., G. R. Bright (Kight & Bright), Astor House.
ELKINS, W. VA., P. H. Nefflen, Broadway Central.
HOLYOKE, MASS., A. J. Rand, Cumberland.
MINNEAPOLIS, MINN., C. D. Eustis (Eustis Bros.), Holland.
NEWBURG, N. Y., J. Lyon, Everett.
PHILADELPHIA, PA., G. Binder, Ashland.
PROVIDENCE, R. I., A. Ainsworth (Blanchard Young & Co.), Broadway Central.
J. H. Potter (The Shepard Co.), Breslin.
READING, PA., M. Lynde (C. K. Whitner Co.), Grand.
SALEM, MASS., W. H. Rudderham (Almy, Bigelow & Washburn), 2 Walker St.
SCRANTON, PA., S. Radin, Broadway Central.
SYRACUSE, N. Y., Miss A. M. Smith (E. V. Edwards & Son), Victoria.
TROY, N. Y., A. S. Osborn (W. H. Frear Co.), York.
J. W. F. Podmore (Jones & Podmore), Albert.
WASHINGTON, D. C., Mrs. J. C. Nourse (Woodward & Lothrop), Holland.
WATERTOWN, N. Y., F. C. Smith, Victoria.
WHEELING, W. VA., J. S. Gibbs (Delaplaim Dry Goods Co.), Imperial.
WILKES-BARRE, PA., E. G. Kemmerer, Seville.
WINSTED, CONN., S. W. Lincoln, Aldine.

Optical Notes and Briefs.

The Chinn-Berretta Optical Co., 1557 V. Ness Ave., San Francisco, Cal., has added a new plate glass show case, with marble base.

A new optical store was opened last week on Sutter St., near Van Ness Ave., S. Francisco, Cal., under the name of Kaufman's Optical Co. The store is equipped with every modern optical appliance.

Henry Kahn & Co., opticians, San Francisco, Cal., have secured the services of Dr. E. A. Benson, president of the California College of Optometry. This company has also added to its force J. E. Shafer, as salesman.

M. C. Kenney, for the past six years with M. E. & A. M. Kenney, opticians, Utica, N. Y., has resigned his position to go on the road for a concern in Pennsylvania. Upon his resignation Mr. Kenney was presented by the firm with a handsome leather sample case.

The Washington State Association of Opticians held its annual meeting in Bellingham, Wash., recently, with an attendance from various parts of the State. A banquet was given at the Hotel Byron. The officers of the association are: President, L. Capps, Seattle; vice-president, L. L. Beres, Bellingham; treasurer, Charles G. Hacon, Seattle; secretary, G. A. Lembke, Tacoma.

New York Notes.

Aaron Bros., 14 Maiden Lane, are out of business.

John Hicks, Long Branch, N. J., recently sold his building lot on Belmont Ave.

L. Barnett, 469 5th St., Brooklyn, recently opened a jewelry store at 114 Livingston St., in the same borough.

Ladd & Co., who were located at 5th St. and Jackson Ave., Long Island City, L. I., have gone out of business.

Wilfred Buckley, of Samuel Buckley & Co., 100 William St., sailed last Wednesday for London on the *Baltic*.

Asher Green, with M. J. Averbeck, 18 Maiden Lane, returned last week from an extended southern trip of several months.

J. Philips, who was traveling salesman for R., L. & M. Friedlander, 30 Maiden Lane, is no longer connected with the house.

Joseph E. Judels, now with H. Z. & H. Oppenheimer, will on Dec. 1 enter the employ of H. A. Groen & Bro. as a city salesman.

Edward C. Wineburgh, a traveler well known in the northwest, was a visitor this week at the office of THE JEWELERS' CIRCULAR-WEEKLY.

Joseph Guntzberger, with his father, Isidore Guntzberger, 11 John St., is confined to his home as the result of a nasal operation, and on his recovery will go to Europe.

Dr George F. Kunz, of Tiffany & Co., delivered an address last Saturday afternoon at the unveiling of the tablet marking the site of McGowan's Pass Tavern.

Leo Heilbrun & Bro., who were at 25 Maiden Lane, New York, have discontinued business. Leo Heilbrun is at present with Fred Kaufman & Co., 565 Broadway, New York.

Circulars have been sent out in the last week to stockholders of the Gorham Mfg. Co., stating the condition on which they may subscribe for the stock of the Silverware Stock Co.

Detectives are trying to find a quantity of jewelry bearing the Tiffany trade-mark, which has been stolen, it is said, from one of the company's customers, who bought the articles a short time ago.

In the report of the Republican State Committee, made public last week, the list of contributions to its campaign fund includes $500 from the Jewelers' Roosevelt & Fairbanks Republican Club.

A number of cups are being made by the C. F. Monroe Co., 28 Barclay St., for the editor of the *Rudder*, and will be offered as trophies at coming boat races. One cup is to cost $1,000 and four others will cost $250 each.

Charles Crogan and Wm. J. Rincaid, both of Jersey City, who were selling 10-cent articles as jewelry at Perth Amboy, were arrested last week and sentenced to 30 days each in the county jail on the charge of intoxication.

A large plate glass window in the store of Wolfsheim & Sachs, 40 Maiden Lane, was broken Monday evening by the shaft of a truck wagon which had been standing in front of the store. Another wagon ran into the truck, forcing the horses and shaft against the glass.

The Sterling Jewelry Co., which was recently incorporated to manufacture and deal in jewelry, has opened a store at 54 W. 34th St. Jacob Perlin is the president of the company, and Wm. H. Simons the secretary. Mr Simons was formerly located at Columbus, O., as a member of the Simons Optical Co.

Charged with breaking a show window in the store of Price & Rosenbaum, Brooklyn, and stealing a quantity of jewelry, a young man named Charles Neal, of 493 Lorimer St., was last week held in $500 bail for Grand Jury. It was said that he had stolen the jewelry for the purpose of giving it to a young woman, who did not know that the gifts were stolen.

London reports recall the death of Ernest Schwabacher, the chairman of the Vaal River Diamond Co., who, on being confronted with bankruptcy, last February, committed suicide. His creditors, to whom he owed £100,000, had a lien on his shares in the diamond company. These shares have advanced rapidly in value since his death, and are now said to be worth more than £500,000, so that he was on the verge of wealth when he killed himself.

Its 16th annual masquerade and civic ball will be given Thursday evening in the Yorkville Casino, 86th St., near Second Ave., by the Watchmakers and Jewelers' Benevolent Association. It is expected that there will be a large attendance of the members and their families and friends. The officers of this association are: President, L. Lewis; 1st vice-president, H. Berkowitz; 2nd vice-president, J. Goldes; treasurer, J. Shapiro; recording secretary, P. Salias; financial secretary, M. Slavit; sergeant-at-arms, A. Spandorfer; trustees, P. Hersh, A. Schwarzberg, J. Rainess. The ball committee comprises J. Goldes, M. Bolotin, P. Hersh, M. Kameras, J. Rainess and L. Klein; floor manager, Max Kleinman.

William Zeckendorf, who had interests in the jewelry trade and was the father-in-law of Jules Ascheim, 37 Maiden Lane, died Thursday last in his home at Far Rockaway, L. I. He was a native of Hanover, Germany, where he was born June 5, 1842. At the age of 14 he came to New York. For many years he was engaged with his brothers Aaron and Louis, in the general mercantile business in Santa Fe, N. Mex. During the Civil War Mr. Zeckendorf distinguished himself as a lieutenant in the Kit Carson regiment of volunteers. In 1891 he retired from business and since has devoted much of his leisure to the problems of chess, having been a member of the Manhattan Chess Club. He is survived by a widow, one son and two daughters.

When Mrs. Margaret F. Pastorfield was arraigned recently in the Jefferson Market Court on the charge of forgery, Assistant District Attorney Krotel asked that the charge be changed to bribery. Mrs. Pastorfield is the woman who tried to sell for $100,000 a crucifix with a carving which she said was the work of Michael Angelo. The woman's lawyer submitted letters to show that his client was out of her head at times. Mr. Krotel charged that this was an attempt to evade justice, and said that there have been too many efforts of late to save prisoners charged with crime by saying that they were insane. He cited the case of Charles M. Pope, who was sent to Bloomingdale after being arrested on the charge of converting a quantity of jewelry which he had obtained on memorandum from Frederick Keim.

In the case of Manuel Suarez, of the United States of Colombia, whose emeralds were seized several months ago by customs authorities because he did not declare them on his arrival at New York, the question of forfeiture is to be tried, it is expected, during the December term of the United States District Court. Assistant United States Attorney Dennison has taken charge of the proceedings. The criminal case, which began directly after the seizure, was afterward discontinued, pending the trial of the civil issue in which the question is as to the right of the Government to retain and sell the stones. The defense claims that there was no intention of violating the customs law, and that the failure of Mr. Suarez to mention the emeralds in his declaration was due to his ignorance of the requirement, and the fact that he did not understand the language of the inspectors when they asked him about his baggage.

Invitations to the sixth annual dinner of the 24 Karat Club of New York, to be held at Delmonico's Friday evening, Jan. 25, were sent out this week by President Leo Wormser and the dinner committee. The attendance will be limited to 300, and seats will be assigned in the order in which subscriptions are received. Members are expected on receipt of the invitation to notify the committee of the number of tickets they desire. A change is to be made this year in using long instead of small round tables, and this will permit, it is expected, an improvement in the service. The entertainment committee is making preparations to introduce novel and pleasing features. A trip to Washington will be made at the opening of Congress in the first week of December by the speakers' committee, which expects to arrange for addresses by several men of national prominence. The dinner committee, to which application for tickets may be made, is composed of Chas. F. Brinck, Wm. T. Gough, David Kaiser, Wm. H. Kinna and Harry C. Larter.

Imitation sapphires and emeralds were offered to a number of people in the trade in the last week at $1.25 to $3 a carat under the representation that they were reconstructed stones. The seller was a resident of Paris and represented a house of that city. According to his talk, he sold considerable quantities of the imitation stones. One of the wholesale dealers to whom the Parisian tried to make sales questioned whether the stones had a right to any title except that of glass imitations. The New York dealer offered to buy a quantity if the seller would give a memorandum describing the articles as "reconstructed" stones. This the Parisian would not do. While he called the stones "reconstructed" in his oral representation he was not willing to put his claim in writing. The New York dealer, who is acknowledged to be an expert in his knowledge of precious stones and imitations, said that from his cursory examination of the articles he was left in little doubt that they were made altogether of glass or paste. He said that presuming that the imitations are glass the seller was obtaining prices far too high if he sold them at the figures mentioned.

IN THE HEART OF THE JEWELRY DISTRICT.

Guardian Trust Company,

170 BROADWAY, COR. MAIDEN LANE, NEW YORK.

Capital and Surplus - Over $1,000,000

Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

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GEORGE W. FAIRCHILD, Vice-President. LATHROP C. HAYNES, Secretary.
CHARLES L. ROBINSON, Vice-President. ALFRED M. BARRETT, Asst. Sec'y.

Prominent Jewelers Among our Directors: LUDWIG NISSEN. A. K. SLOAN. LEOPOLD STERN.

THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,100,000.00.

ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.

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NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,335,000.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS - - - - Cashier.
JOHN H. CARR - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

H. P. DOREMUS, Cashier W. H. STRAWN, Ass't Cashier

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,100,000. Deposits over Fourteen Million

Offers a favorable market for short and long time jewelry and diamond paper

THE MERCANTILE NATIONAL BANK

OF THE CITY OF NEW YORK

195 BROADWAY

Capital
$3,000,000

Founded 1850

Surplus
$3,000,000

OFFICERS

FREDERICK B. SCHENCK, President.
MILES M. O'BRIEN, Vice-President.
WILLIAM H. TAYLOR, Vice-President.

JAMES V. LOTT, Cashier.
EMIL KLEIN, Assistant Cashier.
ALFRED W. DAY, Assistant Cashier.

STATEMENT AT CLOSE OF BUSINESS, NOVEMBER 12th, 1906

RESOURCES		LIABILITIES	
Loans and Discounts	$18,432,418.26	Capital Stock	$3,000,000.00
United States Bonds	1,523,250.00	Surplus and Undivided Profits	4,711,933.96
Bonds to Secure U. S. Deposits	565,000.00	Reserved for Taxes	30,958.09
Furniture and Fixtures	86,097.74	Bank Notes Outstanding	1,470,000.00
Real Estate and Securities	2,160,348.28	Deposits	21,081,682.69
Due from Banks and Bankers	1,888,468.40	U. S. Bond Account	385,000.00
Cash	6,023,992.06		
	$30,679,574.74		$30,679,574.74

DIRECTORS

CHARLES P. ARMSTRONG
WILLIAM BALLIN
WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
WILLIAM J. CURTIS
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AUGUSTUS G. PAINE
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NEW YORK **MERIDEN, CONN.** **CHICAGO**

FOR OVER FORTY YEARS MAKERS OF
THE HIGHEST GRADE OF WARES IN

NICKEL AND SILVER PLATE

The Best, Latest and Most Complete Line on the Market.



No. 295. Chafing Dish Outfit

"Ivory" Enameled Food Pan
Patented May 23, 1899



The Greatest Improvement Ever Ma in a Chafing Dish.

Pure, clean, durable. It is constructed that food can come in contact with the Ivor Enameled Dish. The top r being plated, the complet Chafing Dish has the same ap pearance as when made entire of metal.

"METEOR" CIRCULATING Coffee Percolator

Over 100 Styles and Size

In making coffee, there is only one way to secure the full fl vor, and that is by using **Meteor** Circulating Coffee pe colator. With it you are alway assured the most delicious cof possible and in a remarkabl short time. In boiling coffe you develop its harmful prope ties and right here is the secr of the "Meteor."

The coffee is never boile The grounds never enter t reservoir containing the pur filtered coffee. Not only do the **"Meteor"** produce th purest and most healthful coffe but it actually

SAVES ONE-THIRD in the amou of Coffee Used.

Equally desirable for Tea

CHAFING DISHES
with Patent
Seamless IVORY Enameled Food Pan.

} Copper,
Nickel Plated,
Silver Plated.

PRIZE TROPHIES.
English Pewter, also Solid Copper
with English Pewter Mountings.

TEA WARE, TABLE KETTLES, HOTEL WARE, BAKING DISHES, ETC

New Catalogue No. 49 J. will be sent on request.

News Gleanings.

Anderton & Son, Dayton, O., are selling ut their stock.

J C. Walton, Fort Worth, Tex., has sold is stock to a Mr. Ballew

Weber Bros., Lancaster, Wis., have dded an optical department.

O. D. Johnson, Wenatchee, Wash., has onsiderably enlarged his store building.

F. M. Durgin, Kennebunk, Me., is on a unting trip in the northern Maine woods.

The J Herbert Hall Co., Pasadena, Cal., ecently added new fixtures and a new store ront.

George L. Bannister, Los Angeles, Cal., s just completed improvements in the erior and exterior of his store.

Julius Lehman has bought an interest in E Carlson's business, Ashland, Wis., arlson & Lehman being the new firm yle

Wm J. Adler, 1625 Board Walk, Atlan- City, N. J., will, in a few days, open a anch store at the next square, farther town.

The stock of C F. Askins, bankrupt, shkosh, Wis., was disposed of at ction, Nov. 24, by order of the bankptcy court

E N. Whitcomb, Berlin, N. H., has been a hunting trip, and returned with two er and a fine black bear as trophies of his ill as a marksman.

J G. Timpane, now located at St. John d Remsen Sts., Cohoes, N. Y., about Jan. will remove his stock to a building which recently purchased.

C. H Harris, optician, and H. W. Johnn, a jeweler of Chattanooga, Tenn., have rmed a partnership and begun business at E. 8th St., under the name of Harris & hnson.

Evans & Sons, 32-34 Columbia St., Utica, Y., recently had on exhibition the handme jewel presented to Right Worshipful m W. Johnson, district deputy grand aster of the 26th Masonic District, by asonic friends in Utica.

Henry De Winstanley, a jeweler of Glens lls, N Y., who mysteriously disappeared me time ago, was heard from for the st time about a week ago, his wife hav- g received a letter which stated that he is in Texas. De Winstanley is believed be residing with a brother near Dallas, ex.

A. S. Haskins and Dr. W. B. Fitch have changed rooms in the Belknap block, on ilroad St., St. Johnsbury, Vt., and Mr. askins is back in the south store, which s been remodeled. Mr. Haskins will di- le his time between the store and his opti- l work, to which he will give his personal ention.

Dr. G. Moritz, who now occupies the re at the southeast corner of 7th and cust Sts., St. Louis, Mo., with a stock of tical goods, has effected a lease of the re being built in a portion of the old and-Leader building, 607 North Broady, for 10 years and eight months at a ntal of $4,500 a year.

It was erroneously reported in the issue THE CIRCULAR-WEEKLY of Nov. 21, that business of the late Henry N. Prill, adford, Pa., had been disposed of at auc- n. This report, received from a Pennsylvania exchange, is without foundation, as the business will be continued as usual. The executrix of the estate is Miss Amelia Prill.

Eighteen members of the recently organized Detroit Jewelers Board of Trade attended the regular monthly meeting at the Griswold House recently. The meeting was preceded by a supper. It is planned to make these suppers a regular feature of the meetings in the future, in order to promote a feeling of good fellowship.

Benjamin F. Carlen, a watchmaker, located at 8 Congress St., E., Detroit, Mich., has been made the defendant in a suit brought by Mary A. Esser, for the recovery of four silver pins which she alleges Carlen lost. The watchmaker offered to settle by paying her 25 cents each for the pins, but the woman declared that they were valued at $5 apiece, and consequently demands $20.

Efforts are being made to locate William Ashton Sharman, formerly of Leek, Eng., a working jeweler, who in 1902 was employed at his trade in Mobile, Ala., and it is stated that he will hear of something to his advantage by communicating with J P Fellowes-Smith, Leek, England Anyone giving information which will lead to the tracing of Mr. Sharman will be suitably rewarded by Mr. Fellowes-Smith.

Consular Agent Frank Graham, of Christchurch, and Consul-General William A. Prickitt, of Auckland, have made excellent detailed reports on the New England International Exhibition, which opened Nov. 2. This exposition is the most important one ever held in Australasia. It covers 14 acres, and the cost of the main buildings is estimated at $500,000, though the entire expenditures before opening were probably three times that sum. All nations were invited to exhibit, and it is much to be regretted that American manufacturers did not respond to the 7,000 copies of the official notice which were sent to representative firms in the United States.

The officers of the Brown Jewelry Co., Winston-Salem, N. C., against whom an involuntary petition in bankruptcy was recently filed, were: C. M. Brown, president; R. C. Click, vice-president; W. N. Poindexter, secretary and treasurer. These were also the incorporators of the company when it was formed early this year. The concern had an authorized capital of $10,000, of which $3,000 is claimed to have been paid in. Mr. Brown, the president of the company, was formerly in business at Abbotts Creek and High Point, and in 1891 came to Winston-Salem. In January he transferred his stock to Mr. Poindexter and the company was incorporated. Mr. Click and Mr. Poindexter are prominent merchants of that section, and connected with several big corporations.

After eluding the police and detectives for over a year, Ralph E. Bunker, charged with the larceny of over $900 worth of jewelry from the Castelberg National Jewelry Co., Baltimore, Md., was arrested in Illinois, and brought back to Baltimore, last Thursday. Burke was employed as a salesman by the firm and it was on Nov. 13, 1905, that he walked out of the store with his sample case and never returned. A picture and description of the fugitive was sent broadcast, but he was successful in his flight until arrested in Illinois for horse stealing. His picture taken there was sent to the local detective department and it was then his identity was established. The Fidelity & Deposit Co., his bondsmen, sent Detective Spandauer there with requisition papers to bring him to Baltimore for trial. When arrested he gave the name of Edward A. Ebbitt, and told a pitiful story, but when confronted with the facts admitted his identity. An additional charge has also been registered by the Gay St. Novelty Co., of Baltimore.

Tecla's Rubies have identically the same color, hardness and durability as genuine rubies, Because

They Are Genuine Rubies

The only difference—one was made by the alchemist—Tecla, and the other by the alchemist—Nature. His latest achievement—

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47 Blvd. Haussmann Paris

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Ho, for the Holidays!

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MOST ATTRACTIVE DISPLAYS

ALL GOODS GUARANTEED

IT IS A POINT with us not only to meet the usual and ordinary demands of trade, but also to make *unusual* and *extraordinary* provision for *special occasions*. Such a special occasion is afforded by the "*Holiday Season.*" Every department shows that we have risen to the occasion.

Every line is unusually complete—glowing with the most attractive goods. Every line has had as close, individual attention as if it constituted the whole business. Foresight in buying enables us to quote

THE LOWEST PRICES.

DIAMONDS, WATCHES, JEWELRY, SILVERWARE, CUT GLASS, NOVELTIES, ETC.

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Manufacturers and Jobbers. Complete Material Department

373 WASHINGTON STREET, - - - - - BOSTON, MASS.

Providence.

B. A. Ballou, of B. A. Ballou & Co., Inc., is in Europe on a vacation trip, accompanied by members of his family.

Friends of Marcus W. Morton, secretary of the Manufacturing Jewelers' Board of Trade, will be pleased to learn that he is recovering from an attack of pleurisy.

Water accidentally left running in the building occupied in part by the Weybosset Jewelry Co., 219 Weybosset St., caused some little damage in one of the offices one night last week.

John McCaffrey, a jeweler employed by one of the Eddy St. concerns, had the index finger of his right hand crushed while at work one day last week. His injury was dressed at the Emergency Hospital.

The first meeting of the creditors of Albro & Kettlety, who recently went into bankruptcy, was held last week at the office of Referee in Bankruptcy Barrows; E. C. Stuess was elected trustee, with bond of $300.

Michael H. Barrett lost his suit for $10,000 damages against the Brown & Sharpe Mfg. Co. He asked for this amount of damages for injuries he claimed to have received as a result of molten metal splashing upon him from a ladle. The court held that he had not exercised due care and that no proof of negligence by the company had been shown.

Following the announcement of the sale of his interests by Mr. Loeb came the incorporation last week of a concern to be known as the William Loeb Co., the incorporators being Louis Lyons, Stephen S. Donnell and John Doran. As was foreshadowed in last week's announcement, Mr. Loeb allows the continuance of the use of his name in connection with the concern. The latter is formed for the purpose of engaging in the business of manufacturing, buying and selling jewelry, jewelry trays and display stands and the amount of capital stock is $100,000. Mr. Lyons had been associated with Mr. Loeb for some time and Mr. Donnell has for a number of years been foreman for Mr. Loeb.

Charles Genett, a jeweler in the employ of the Bassett Jewelry Co., was arrested, last week, charged with the theft of metal scraps from the company by which he was employed. He was adjudged guilty, when arraigned in the Sixth District Court, and was sentenced to 30 days in the Providence County Jail. He was detected as a result of the ringing of a burglar alarm connected with the company's safe. Another warrant was sworn out against him Saturday, charging him with having diverted the current of electricity supplied by the Narragansett Electric Lighting Co. What disposition will be made of this case remains to be seen. The value of the scraps which Genett is alleged to have stolen was fixed by the warrant as $2.50. It is believed, however, that he had abstracted more than that amount.

Burglars who recently broke into the retail jewelry store of W. W. Wormood, Dubuque, Ia., escaped with six gold watches and 14 gold medals, which Mr. Wormood had won as prizes for his marksmanship in various parts of the country.

North Attleboro.

G. Herbert French and wife are spending a few weeks in Washington.

Frank C. Whiting returned last week from a trip for Whiting & Davis.

W. G. Clark & Co. are working until 7 P. M.; George Robson & Co. work until 9.

Louis Blackinton, coast representative of the W. & S. Blackinton Co., is at the factory.

A big clock will adorn the outside of the new factory that the H. F. Barrows Co. is building at Chestnut and Washington Sts.

John E. Tweedy, Orin W. Clifford, Edwad A. Cummings, Daniel Chisholm, Elton B. Fisher, Fred B. Brigham and Louis D. Barrows enjoyed an automobile ride to New Haven last Friday to attend the Harvard and Yale football game.

All firms located in the Totten building were idle for three days last week. The accident to the engine mentioned in last week's issue was more serious than at first anticipated, and it was late Tuesday afternoon when the power was again furnished.

The conviction of William Bebeau for stealing the payroll of G. H. Webster & Co. has led to quite a number of applications for the reward of $500 offered by Mr. Webster. The police of North Attleboro, Pawtucket and several outsiders have entered claims for the money.

The power in the Company Shops stopped for a half hour last Friday. One of the employes, whose duty it was to clean machinery, crawled into a covered run through which power is transmitted to other buildings and fell asleep. His head was within several inches of the belting and it appeared as if only a miracle preserved his life. The power was shut off and the man was dragged to a place of safety.

Attleboro.

The Cohannet Silver Co., Taunton, has increased its floor space to handle the rush of holiday orders.

The James E. Blake Co. believes a shipment of silverware it sent to a San Francisco concern last week will rank among the largest ever sent from the east. The express charges were $160.

An effort is being made to secure the signature of every jewelry manufacturer to the petition to Congress for a new post office building. Many improvements in both postal and express service are urgently desired.

Hon. S. O. Bigney, of S. O. Bigney & Co., personally started last week the erection of his new factory, County and Wall Sts. He cut down two trees and turned the first spadeful of earth. The new structure will be shaped like a letter "L," the short arm facing County street, the long section running back at right angles to the street. The short arm will join the façade of the present Bigney factory, making it that much longer. The long section will run back parallel to the two long wings of the present structure. S. O. Bigney & Co. will occupy the greater part of the building, which will be of brick and have four floors.

S. B. Bailey, Los Angeles, Cal., has just added a new front to his store.

Boston.

The Passmore Gem Co. has added a repair department, in charge of William A. Kelley.

Henry Cowan is on a business trip through New York State and the Lake region.

H. L. Gruber, formerly at 355 Washington St., has removed to the Jewelers' building, Room 74.

Harry J. Ogden has moved from 384A Washington St. to the Washington building, Rooms 713-714.

Pinkham & Smith, opticians, 288-290 Boylston St., have established a branch store at 13½ Bromfield St.

Buyers in town during the week included A. E. Gornsey, Sanford, Me., and A. E. Muzzey, South Berwick, Me.

Henry W. Langlan, formerly engraver for Bigelow, Kennard & Co., has taken quarters in the Washington building as general engraver for the trade.

In the Court of Probate and insolvency, Friday, the assignees in the case of Herbert W. Richards were instructed to make the final payment in settlement with creditors. It is anticipated that about two per cent. will be disbursed. The previous payments were 40 per cent.

Marshall P. Thompson, who has been appointed receiver of the T. F. Tuttle Silver Co. in proceedings for a voluntary dissolution of the concern, as noted last week, has notified all creditors to present itemized claims to him at the earliest possible moment at 31 State St., this city.

The E. Howard Clock Co. is installing two master and 65 subsidiary clocks in the Normal and Latin group of Boston schools. There will be a four-dial tower clock also on one of the buildings. The company has just placed 30 clocks in the DeWitt Clinton high school, New York City.

J. F. Brown, a Cambridge jeweler, located near Harvard Sq., reported to the police, last Saturday morning, the theft of a fine Howard watch movement, taken by a thief of good address, who grabbed it and made good his escape while negotiations for a case to fit the movement were in progress.

The clock on Park St. Church, known as "Brimstone Corner," one of the most conspicuous tower timepieces in Boston, which has been out of commission for several weeks, has been restored by the E. Howard Clock Co. to its usual condition of reliability, much to the gratification of thousands of citizens.

The Federal Census Bureau last week issued a report showing it found one blind jeweler, 11 deaf jewelers and 18 deaf clock and watchmakers in the country at the time of the last census. It did not say where the blind man was located.

The Paris *Figaro* tells of some curious clocks. First is the one on the "Petit Palais," whose hands have not moved for six years. The dial still shows the hour of 10 minutes past 6, the time of the closing of the Exposition. On an old house in Paris is a clock beneath the dial plate of which the pedestrian who glances up to see the time reads the inscription, "Wanderer, it is far later than you think!"



Ball's Official Standard R. R. Watches

WHAT WOULD YOU GIVE FOR A LIFELONG CUSTOMER?

Try this plan:
Sell your next watch customer a "Ball."
Its reliable performance will convince him you are a dealer to be depended on—he'll keep coming back for other things.
The watch will win you his business and friendship for always.

Write for booklet, and watch this space.

We want to add a lot of new friends to the Ball family of railroad watch dealers.

THE WEBB C. BALL WATCH CO.

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804-6-8 Railway Exchange

ESTABLISHED 1854. INCORPORATED 18

JUERGENS & ANDERSEN CO.,
DIAMONDS.
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
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23-25 Looijersgracht, Amsterdam, Holland.

THE HERMAN KECK MFG. CO.

Cutters of DIAMONDS.

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RUDOLPH NOEL PHILIP EL

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Fine Blue and Fancy Colored **MONTANA SAPPHIRES** in all Sizes

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Chicago.

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ol. LIII. CHICAGO, WEDNESDAY, NOVEMBER 28, 1906. No. 17.

Chicago Notes.

Benjamin Shindles has opened a jewelry re at Oglesby, Ill.

Frank Hough, with Mount & Woodhull, s in this city last week.

. M. Robertson, of C. M. Robertson & , is making a trip in the southwest.

. H. Nelson, of the Watson & Newell 's Chicago house, is in from his Fall trip.

M. Paulson is now on the road for nry Paulson & Co.'s San Francisco nch.

W. S. Sparrow has returned from a nth's hunting trip to New Brunswick, nada.

Holsman & Alter are now working until P M. on weekdays and half a day on ndays.

A. M. Dueber, of the Dueber Watch Case ., Canton, O., visited the Chicago trade t week.

James Burke, of the Brooks Jewelry & tical Co., St. Louis, Mo., was in this y recently.

H. M. Carle, of the Keystone Watch Case ., made a trip to St. Louis and Kansas y, last week.

A. W. Levy, of the Chicago office of ron L. Strasburger & Co., is making a p to St. Louis.

Charles H. Tew, with the E. Howard atch Co., passed through here last week his way to the northwest.

S. Randall, formerly of Muscoda, Wis., s in this city recently. He has about de- led to locate at Moline, Ill.

W. A. Moore, Jr., has severed his con- ctions with Alfred H. Smith & Co., to ter another line of business.

O. R. Helmstein, who has a store at La ange, a suburb of Chicago, has opened other store in the suburb of Berwyn.

Archie Tegtmeyer, who was formerly at 4 Grove St., Milwaukee, Wis., opened his w store at 392 National Ave. on Nov. 20.

Mrs. E. C. Draper, St. Anne, Ill., has moved her store to Rochester, Ind. Mrs. aper was in this city recently, adding to r stock.

P. H. Winterberg, with Sproehnle & Co., s in from a trip for a few days last ek. He leaves this week for his last p for the season.

The family of Walter Stevens, who represents the Bay State Optical Co. in Chicago, has been increased by the arrival, last week, of a girl baby.

Dr. Harry Weber, formerly manager of the Pittsburg store of Loftis Bros. & Co., is now with the instalment jewelry house of Jones & Dreyer, this city.

John Erickson was recently in this city, getting together a new stock of goods for his store at Mapleton, Ia. Mr. Erickson formerly had a repair store at Lake View, Ia.

C. F. Steiner has sold his store at Madison, Nebr., to A. G. Clang and bought out J. E. Smith at Albion, Nebr. Mr. Steiner was recently in this market, replenishing his stock.

N. B. Goldstein, formerly jewelry buyer for the Jones Dry Goods Co., Kansas City, Mo., is now jewelry buyer for the Boston Store, Milwaukee, Wis. The department is owned by Stone Bros., this city.

J. S. Mayer, representing the Mauser Mfg. Co. here, will go to the factory at Mt. Vernon, N. Y., for the month of December to meet the trade. He will make a short stop at Detroit on his way there.

The Keystone Watch Case Co., the Crescent Watch Case Co. and the Philadelphia Watch Case Co. will remove from their present several quarters to a suite of rooms on the 10th floor of the Heyworth building about the first of January.

The suit of the International Silver Co. against Samuel Lyons in the United States Court, before Judge Landis, was continued from last Thursday to Monday of this week. A jury has been selected and sworn and the testimony will be heard this week.

A man answering to the description of Albert Raymond, alias "One Armed," was arrested here last week for being connected with the attempted robbery of B. J. Hagamann's jewelry store. As Mr. Hagamann failed to identify him the suspect was discharged.

A decree for separate maintenance was granted to Mrs. Helen Hobbs by Judge McEwen on Wednesday from John G. Hobbs, retail jeweler, at 437 47th St., who was accused of cruelty. Mrs. Hobbs was given the custody of their son, Morris, 14 years old.

Delia Paltrovitch, wife of Victor Paltrovitch, of the Victor Watch & Jewelry Co., this city, died Nov. 22 at her home, 4244 Vincennes Ave. The funeral services were held at the family residence, 4244 Vincennes Ave., Sunday. The interment was at Isaiah Cemetery.

At the regular monthly meeting of the Chicago Jewelers' Association Nov. 26, it was decided to have the annual banquet in January. The entertainment committee, composed of Lem W. Flershem, A. L. Sercomb and M. A. Mead, will decide on the date and arrangements.

Almer Klein, son of F. C. Klein, of F. C. Klein & Bro., has completed his studies at Oberstein Idar, Germany, and is now a full-fledged precious stone and diamond cutter. He has spent a year and four months at his trade and will reach home by Christmas. Oberstein is the native town of F. C. Klein.

For the third time in so many months the jewelry store of S. J. Trocky, 167 S. Halstead St., was robbed last week, this time by two thieves aided by a small boy. They secured jewelry in the display window valued at $200. A heavy cobblestone, wrapped in a newspaper, was used to break the glass. The burglary occurred at about 2 o'clock in the morning.

A package of jewelry sent by F. & F. Felger, Newark, N. J., valued at about $500, to S. K. Huston, Heyworth building, was missed by the drivers of a Wells, Fargo Co. express wagon one morning last week. The man in charge of the wagon saw the package just a short while before he missed it, as he was delivering a package at the Columbus building. Detectives are making a search for the stolen jewelry.

Louis Rieger, 52 years old, died here recently after an illness of four weeks. He was, at the time of his death, foreman of the shop of Schrader-Wittstein Co., where he had been employed for several months past. Mr. Rieger was known among the trade in this city and, previous to his employment with the Schrader-Wittstein Co., was foreman of the Aurora branch of Wilson & Co. Some eight years ago he was in partnership with A. L. Williams, under the firm name of the Rieger-Williams Co.

Otto H. Marquardt, 168 Cullom Ave., this city, filed his voluntary petition in bankruptcy in the United States District Court last week, in which he scheduled lia-

6 Size Supreme Non-Magnetic Lever Complete Watches



1253 Supreme Non-Magnetic movement.

SUPREME NON-MAGNETIC

6 size Anchor Htg. movements, beautifully damaskeened in silver on nickel plates with a variety of Mosaic and straight line designs very well finished throughout, quick train lever escapement, non-magnetic hair spring, constructed on the interchangeable plan, light colored tinted dials, gold or black steel hands.

Timekeeping accuracy guaranteed. The best movements ever produced for the price.



1253 Supreme Non-Magnetic movement.



3206 6 size Htg., gold filled, guaranteed for 20 years, diamond raised center, raised colored solid gold ornaments, Supreme.....**$11.40**



3210 6 size Htg., gold filled, guaranteed for 25 years, engraved, engine turned or plain, Supreme.**$7.75**



3232 6 size Htg., gold filled, guaranteed 20 years, engraved, E. T. or plain, Supreme Non-Magnetic.**$6.25**



3229 6 size Htg., gold filled, guaranteed 10 years, engraved, E. T. or plain, Supreme Non-Magnetic.**$3.80**



3231 6 size Htg., gold filled, guaranteed 5 years, engraved, E. T. or plain, Supreme Non-Magnetic.**$2.60**



3236 6 size Htg., sterling silver, solid gold inlaid, assorted designs, Supreme Non-Magnetic.....**$6.20**



3237 6 size Htg., sterling silver, engraved and engine turned, Supreme Non-Magnetic.....**$4.20**



3239 6 size Htg., nickel silver, bassine shape, plain polish, Supreme Non-Magnetic **$3.10**

RELIABLE QUALITY, POPULAR PRICED, 6 SIZE COMPLETE WATCHES

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THE FIFTH EDITION OF OUR CATALOGUE

This book is devoted entirely to Watches. If you have not received a copy, **write for one to-day**

L. A. EPPENSTEIN & CO., 133 Wabash Ave., Chicago, Ill.

ALL QUOTATIONS SUBJECT TO 6 PER CENT. DISCOUNT ONLY

lities amounting to $71,975 and assets as 0. Mr. Marquardt was formerly presi- nt of the Marquardt & Scott Co., in the hamplain building. The firm was forced to bankruptcy nearly two years ago and id 50 cents on the dollar. Creditors of e firm are said to have pressed Marquardt an effort to get the balance, and in order absolve any personal obligation he filed e petition.

Louis Weber, the senior member of the partment store of Louis Weber & Co., d here Wednesday, of heart failure. He s stricken while at his desk in his store. physician was summoned and Mr. ber was taken to his home, 4354 Grand ulevard, but died shortly before reaching re Mr. Weber has been in business in cago for over 40 years, having come e from Germany. He has always been ntified with charities and was a support- of the Michael Rees Hospital. A widow l eight children survive him.

Marcus Spronz, who has been selling elry around town for the past 12 years, s held up several days ago at 5 o'clock the evening as he was waiting for a car. was struck on the jaw by the butt end a revolver and otherwise suffered injury. s assailant made away with his satchel ntaining jewelry valued at $1,600. The ber overlooked Spronz's small case con- ning considerable diamond jewelry. ronz's trade is principally among grocery rks in the outlying districts and is well ught of among the trade. This is the cond time he has been robbed.

The following buyers were in the city ring the past week: R. W. Rastall, Tra- rse City, Mich.; R. E. Lincoln, Plano, ; Mr. Bunde, of Charles A. Gossard, ashington Court House, O.; Mr. Flegel, the Flegel Jewelry Co., Racine, Wis.; r. and Mrs. A. O. Elliott, Savanna, Ill.; L. Marsh, Ft. Dodge, Ia.; O. G. John- n, Florence, Wis.; Mrs. M. E. Bowley, lvidere, Ill.; J. R. Losey, Plymouth, Ind.; W. Ford, Freeport, Ill.; E. L. Thayer, ckford, Ill.; C. J. Linden, Kankakee, .; George N. Conklin, Marquette, Mich.; ed A. Marean, Belvidere, Ill.; Carl I. sephson, Moline, Ill.; Charles Eustis, of stis Bros., Minneapolis, Minn.; F. A. peland, Elgin, Ill.; C. W. Hotchkiss, dmore, I. T.; M. N. Berg, Duluth, nn.; Joseph Wellstein, Milwaukee, Wis.

The meeting of the Manufacturing Jew- rs' Association of Chicago, held here v. 19, was attended by all the members well as a few invited speakers. An im- rtant movement was started at this meet- g, which is to affiliate with the other as- ciations of manufacturing jewelers in all the large cities of the United States. is association has already been assured the co-operation of the associations in ffalo, New York, Providence and New- in the east; also of those in Cincinnati, Louis and Milwaukee. The members the local association are pleased that y should have taken the initiative in this vement, ascribing it to the fact that they re successful in curbing the strike which naced them a few weeks ago. While the posed national organization is not for e sole purpose of dealing with labor ubles, yet the principle of thorough pre- redness undoubtedly applies. The next meeting will be held in January, at which time the national organization will be per- fected and a general policy decided upon.

Toledo, O.

The Toledo Cut Glass Co. is occupying several downtown store windows to dis- play its line of holiday goods.

E. D. Libbey, head of the Libbey Cut Glass Co., of this city, has just given the Toledo Museum of Art several fine master- pieces from the concern's factory.

J. G. Kapp, 115 Summit St., who a mem- ber of the Toledo Board of Education, is an active candidate for member of the Board of Directors of the Lincoln Club, of the city.

Uncle Sam has been having considerable trouble of late with his clocks in the local Government building. Several times dur- ing the past few days they have "gone on a strike" and a visit to the jeweler's shop has only resulted in temporary relief. Through them Col. George W. Waldorf, custodian of the building, has been made the butt of numerous jokes, and several theories have been advanced to account for the stopping, but the erection of an addi- tion to the building, which has occasioned considerable jarring, seems to hold the se- cret.

Peoria, Ill.

TRADE CONDITIONS.

Holiday business in Peoria, Ill., is picking up very briskly and from present indications should surpass all previous years.

Ed. Miller is now with Henry Meyer, 1317 S. Adams St.

Mr. Field has opened a jewelry store at 309 S. Adams St., in the building formerly occupied by the old establishment of J. C. Weiting.

Mr. Weisser, formerly of the Goldstein- Weisser Jewelry Co., has just opened a handsome store at 205 S. Adams St. under the name of the Weisser Jewelry & Optical Co.

F. J. Bahni, formerly with the Bradley Polytechnic Institute, has started in busi- ness under the name of F. J. Bahni & Co., as manufacturing jewelers, at 117-119 S. Adams St., in rooms 10 and 11. Frank Sehnert, formerly with C. L. Crawford & Co., has accepted a position with Mr. Bahni, as has Paul F. Stephenson, for the past five years with S. Lazarus, Chicago.

Columbus, O.

Milton B. Terrell, who calls himself "The Irish Pawnbroker," has opened a pawnshop and jewelry store at 20 E. Town St. His store is a neat one and his stock well se- lected and much better displayed than the usual store of its kind.

The White-Haines Optical Co. has leased new quarters for its wholesale department on the second floor at the southwest corner of Long and High Sts. The business out- grew the quarters at 72 N. High St. The retail business will be continued at the lat- ter location in charge of Mr. Haines, and Mr. White will have charge of the wholesale department.

Pacific Coast Notes.

O. M. Stone, Mendocino, Cal., spent sev- eral days in San Francisco, recently, buy- ing stock.

G. W. Robbins has just moved to new quarters in the Highland Park building, Highland Park, Cal.

W. C. Talcott, Anaheim, Cal., has decided to close his store and make an extended tour of the continent.

F. E. Wolfarth, Covina, Cal., is putting in additional fixtures and arranging for a better display of his stock.

A man was recently arrested at Oakland, Cal., who gave the name of G. A. Cul- vert. He is suspected of having robbed one or more jewelry stores. The police found on him a number of diamonds, watches, medallions, lockets, etc.

Manson & Bay announce an alteration sale at their store in Redlands, Cal. While the alterations are under way the firm will occupy temporary quarters in an adjoin- ing building. When the changes are com- pleted the house will have about twice as much store space as at present.

A. F. Dobrowsky, Redding, Cal., has written a personal letter to the Chief of Police, asking him to search for one Ru- dolph Hedevary, who, the jeweler alleges, rented a shotgun from him, entered a house and stole a pair of solid gold link cuff buttons. The description of the man is light-brown pompadour hair, heavy face, five feet, six inches, in height. He is 33 years of age.

Denver.

C. R. Brasier, Los Angeles, has resumed his position with Joseph I. Schwartz, at 918 16th St.

Word was received here, last week, of the death of Oscar Parker, Colorado Springs.

Walter W. McCausland, Attleboro, Mass., is spending a few days in this city looking for a location.

Colonel J. D. Lewis passed through this city on his way to his mountain ranch at Sedalia, Colo., last week.

Rufus E. Hawkins, with the Edward Lehman Jewelry Co., has returned from his trip through the northwest.

The Manufacturing Jewelers' Association of Denver at its last meeting considered the advisability of entering the national organ- ization.

The Lewis Jewelers' Supply Co. has leased the entire third floor of the Arapa- hoe building. The concern will be in its enlarged quarters by Dec. 1.

Joseph I. Schwartz is planning extensive alterations for his store. New fixtures are being installed and all the decorations will be finished before the holiday rush.

Out-of-town jewelers in this city, last week, included: C. A. Beghtol, Canon City, Colo.; J. Freshman, Cripple Creek, Colo., and W. F. Hankins, Kremmling, Colo.

J. C. Bloom & Co. have found a trace of William Fleishman, who disappeared last Summer, with a quantity of stock be- longing to several Denver jobbers. He has been located in Missouri and it is expected that he has been arrested by this time.

SWARTCHILD & CO.

ESTABLISHED 1870.

138 Wabash Avenue CHICAGO, ILL. **Watchmakers', Jewelers' and Engravers' Supplies.**

Our new 432 double-size page catalogue containing 20,000 illustrations will be sent to you gratis (prepaid) on application.

THE NEW MAINSPRING

"BLACK SHIELD" MAIN-SPRINGS

FOR ALL AMERICAN WATCHES.

The Product of the Highest Attainment in Mainspring Making

FEATURES

"Black Shield" Mainsprings are packed in the following manner:

Each spring is wrapped separately in oiled paper, and placed in an individual envelope printed with the name and size of movement for which it is intended.

Twelve envelopes, or one dozen mainsprings, are contained in a well-made strong box properly labeled.

Useless handling of the springs is avoided, thereby preventing rust or mixing of stock.

The name, "Black Shield" is scratched on every spring.

TESTS

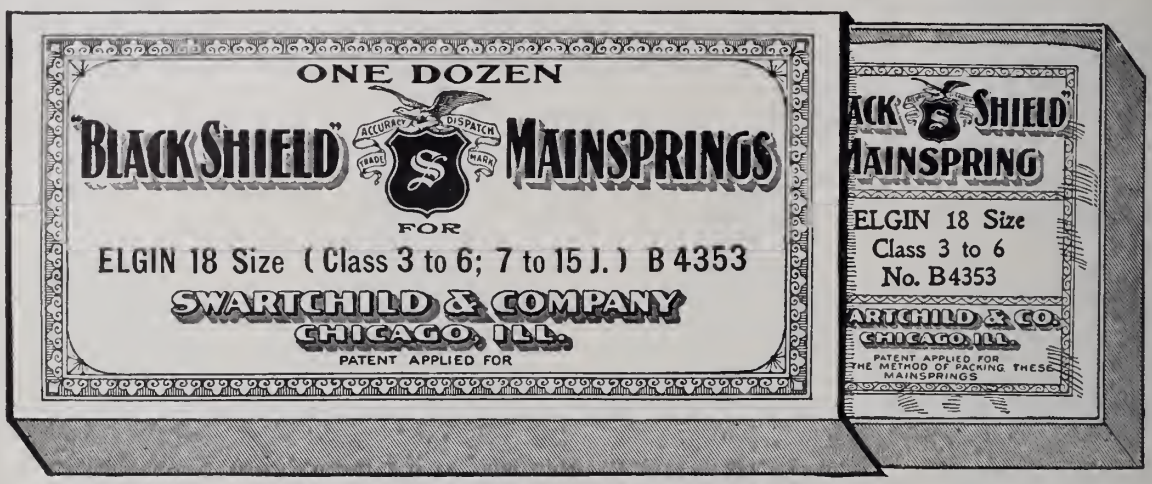
In selecting the "Black Shield" Mainsprings, we were guided not alone by our own severe tests and judgment, but we distributed samples to dozens of expert watchmakers throughout the country.

The opinion of all was that the "Black Shield" Mainsprings are the finest ever introduced in this country. That they are even, properly tempered, carefully finished, correctly gaged, and tips and length positively accurate.

They are of wine color, well polished, and will fit the respective movements without any filing or change whatsoever.

"Black Shield" Mainsprings are manufactured for us only by the oldest and most reputable maker in Switzerland

Per Dozen, $1.25 Per Gross, $13.50



Fac-Simile of Box Containing One Dozen "Black Shield" Mainsprings

Per Gross, with 4-Drawer Cabinet (capacity, 48 dozen), $15.00

"Black Shield" Mainsprings are guaranteed in every respect. No better can be had at any price

Extra Special Bargains

In Ladies' O Size Hunting Watches—goods that will help boom your business for the Holidays.

COMPARE OUR PRICES



No. C 210.—O size, 20-year, gold filled B. & B. Royal Hunting Case. Warranted to wear 20 years; made by the Philadelphia Watch Case Company of Riverside, N. J., whose guarantee is stamped on the inside back cap of every case. Is engraved, plain polished and engine turned.

THE ABOVE CASE Fitted with 7 jewel nickel, lever escapement, pendant set movement, white dial, complete, ...$5.50

Fitted with 7 jewel nickel, lever escapement, pendant set movement, decorated dial, complete $5.75

Fitted with 7 jewel Trenton, pendant set movement, nickel, complete $6.80

Fitted with 7 jewel nickel, pendant set U. S. Watch Co. movement, complete $7.50

Fitted with 11 jewel nickel, pendant set, U. S. Watch Co. movement, complete $8.00

Fitted with 15 jewel U. S. Watch Co. movement, nickel, pendant set, complete.....$8.75



No. C 211.—O size, 25-year, gold-filled Htg. Case. Owing to the price we are selling this case at we are unable to use the maker's name, but we absolutely guarantee these cases to be entirely satisfactory to you and the greatest value for the money you have ever bought, or they may be returned at our expense.

THE ABOVE CASE Fitted with 7 jewel nickel, pendant set, lever escapement, white dial movement, complete $6.00

Fitted with 7 jewel nickel, pendant set, lever escapement, decorated dial movement, complete, ...$6.25

Fitted with 7 jewel Trenton, nickel, pendant set, complete, ...$7.30

Fitted with 7 jewel nickel, pendant set, United States Watch Co. movement, complete...$8.00

Fitted with 11 jewel nickel, pendant set, United States Watch Co. movement, complete..$8.50

Fitted with 15 jewel United States Watch Co. movement nickel, pendant set, complete..$9.25



No. C 212.—O size, 14 Kt. solid gold Htg. Case plain polish, fancy engraved, etc. This makes the cheapest O size, 14 K solid gold watch on the market.

THE ABOVE CASE Fitted with 7 jewel nickel, lever escapement, pendant set, white dial movement, complete $9.00

Fitted with 7 jewel nickel, lever escapement, pendant set, decorated dial movement, complete $9.25

Fitted with 7 jewel nickel, Trenton, pendant set, complete $10.50

Fitted with 7 jewel United States Watch Co. nickel, pendant set movement, complete $11.00

Fitted with 11 jewel nickel, United States Watch Co., pendant set movement, complete, $11.50

Fitted with 15 jewel nickel, United States Watch Co., pendant set movement, complete, $12.50

Write for our new catalogue just off the press; mailed to legitimate jewelers on application only

HOLSMAN & ALTER, Wholesale Jewelers, 176-178-180 East Madison Street CHICAGO, ILL.

St. Louis.

Julius Friton will shortly remove from 7 South Broadway to 119 N. 7th St.

Eggert & Fisher, have removed into the Victoria building, at 8th and Locust Sts.

Joseph Flashner, of Hirsh & Flashner, New York, made his first visit to the local trade last week.

C. F. Gash, Fredericktown, Mo., was in this city last week, taking the Scottish Rite degree in Masonry.

James J. Burke, president of the Brooks Jewelry & Optical Co., was in Chicago last week on a business trip.

William Weidlich, of William Weidlich & Bro., is making a western trip. He is expected in Thanksgiving Day.

J. Reed Elliott, who travels in the far west for this firm, has just completed a 16 weeks' trip, and will remain in this city until Jan. 1.

George G. Gambrill, treasurer of the Eisenstadt Mfg. Co., has been confined to his home for about a week, owing to an ulcerated tooth.

Brener & Co. will shortly open a retail jewelry department at 605 Pine St. The factory will continue in its present location in the *Globe-Democrat* building.

Ellsworth Bauman, of the L. Bauman Jewelry Co., returned Friday from a trip through southern Iowa and northern Missouri, and departed later for a tour of Kansas.

W. A. Gill, 612 Olive St., announces that he will shortly dispose of all of his interests in this city. Mr. Gill has not definitely decided upon his plans for the future, but he expects to go east.

The North End Business Men's League has had several warm discussions over the question of trading stamps. The opposition to their continuance is very strong, but nothing has yet been done.

Flowers in profusion were placed in the office of Morris Eisenstadt, president of the Eisenstadt Mfg. Co., Thursday, the occasion being his 49th birthday anniversary. The flowers came from employes and other friends.

Ed. Massa, vice-president of the Bauman-Massa Jewelry Co., has returned from a special trip through Kansas and Oklahoma, and S. H. Lowenstein, of the same firm, is back from a tour of Kansas and Oklahoma.

A. M. Zerweck, East St. Louis, has gone to Fort Wayne, Ind., to attend the opening of his new jewelry store, which will be conducted under the name of the Besse Jewelry Co., at 910 Calhoun St. Frank Besse is manager.

In East Sir Louis Charles Cummings and James Fleming were fined $100 and costs last week on the charge of selling jewelry without a license, in default of which they were sent to jail. The men were loaded down with cheap stuff.

Among the out-of-town jewelers in St. Louis last week were the following: I. B. Morris, Perry, Mo.; Anderson Blanton, Paris, Mo.; Fred Simon, Collinsville, Ill.; E. L. Bersche, Columbia, Ill.; J. C. Reidel, with Cook's (Wilber T. Cook) Jewelry Store, Paris, Ill.

Frederick W. Drosten, representing the Union Club and the 13th Ward, was one of the speakers at the recent public hearing before the Railroad Committee of the House of Delegates on the question of granting a franchise to an elevated railway. Mr. Drosten opposed the plan.

Charles Cummings and James Fleming, who claim St. Louis as their homes, were fined $100 and costs in Magistrate Evans' court recently, on a charge of selling jewelry without a license. It is said the men were loaded down with cheap jewelry when taken into custody. They were unable to pay the fine and costs, and were sent to jail.

Morris Eisenstadt is chairman of the committee of jewelers to solicit contributions for the Saturday and Sunday Hospital Association, a charitable organization, which makes an annual collection. The other members of the committee are: George J. Hess, of Hess & Culbertson; Sam H. Bauman, August Kurtzeborn, John Bolland, Herman Mauch and F. W. Drosten.

Cincinnati.

A. M. Plaut, of the National Jewelry Co., is on a trip through West Virginia.

Sig. Strauss, of Lindenberg, Strauss & Co., is kept away from business by illness.

Howard H. McEwen, formerly with S. & H. Gilsey, is now connected with D. Jacobs & Co.

J. H. Mesch and W. F. Willman, of Mesch & Willman, left, last week, on a trip to New York.

D. Gutmann, of L. Gutmann & Sons, and his bride have returned from a honeymoon spent in the east.

Alfred H. Beer, Versailles, Ind., was here last week as guest of Joseph Kramer, of Lindner & Co.

Andrew Alich, 930 W. Liberty St., and Anthony Schemel, 1953 Central Ave., are remodeling their stores by installing new glass fronts.

Peter Henry has moved from his old stand on Vine St. into the Lion building, where he has more comfortable quarters on the third floor.

Jacob Frohman, of Frohman & Co., is reported to be improving, though still suffering from the effect of the accident reported last week.

S. & H. Gilsey have added to their road force William Johnson and Harry Royer, who will take charge of the southern territory and make their first trips Jan. 1. Mr. Horwitz, formerly city salesman for this house, is now traveling in the south.

Walter H. Wilkening, formerly in business in the Sinton building, has taken a position as manager for Charles E. Levi, diamond broker, 509 Vine St. Walton Levi, former manager, has gone into business with his father, Andrew Levi, W. 5th St.

Thomas Ward, alias James Hart, who, as told in THE CIRCULAR-WEEKLY last week, was tried and convicted at Richmond, Ky., on a charge of raising a money order and passing it on a jeweler at Paris, Ky., has since been sentenced to two years in the penitentiary at Atlanta, Ga.

A message which arrived Thursday allayed the fears of the friends of Sol Fox, of Fox Bros. & Co., as it informed them of his safe arrival after an alarming experience on board the *Kaiser Wilhelm Der Grosse*. The report of the collision of this steamer, on which Mr. Fox was a passenger, caused great anxiety for awhile.

The mystery surrounding one of a series of window robberies in Covington, Ky., was cleared up last week when Frank Berger, white, and Clarence Proctor, colored, both under 10 years of age, were arrested on a charge of having smashed one of the large plate glass windows in M. C. Motch's jewelry store and having stolen three watches. Both lads confessed and were arraigned in Juvenile Court on a charge of housebreaking and larceny. The boys will be placed in the reform school.

Out-of-town dealers who were here buying Christmas stock included: P. J. Murphy, Maysville, Ky.; Frank B. Carey, Lebanon, O.; A. M. Stamm, Williamsburg, O.; C. A. Gossard, Washington Court House, O.; Mrs. R. Moss, Owensboro, Ky.; Mrs. E. Mueller, Hamilton, O.; C. C. Ackerman, Connersville, Ind.; Dan Bacarac, Central, O.; Williams & Walker, Columbus, O.; Charles Scorum, Lyonville, O.; H. Creighton, Morrow, O.; Mrs. E. Tiffany, Xenia, O.; William Shire, of Shire & Fithian, Paris, Ky.; T. E. Bundy, Huntington, W. Va.; John Selbert, Frankfort, Ky.; Frank Emmerling, Hillsboro, O.; J. S. Clements and wife, Brownstown, Ind.; Mr. Patridge and wife, Wellston, O.; J. H. Sherwood, Brooksville, Ky.; C. G. Schlenker, Eaton, O.; Edward Israel, Harrison, O.; H. Pisinger, Lawrenceburg, Ind.; M. F. Conly, Louisa, Ky.; C. K. Weaver, Miamisburg, O.; Hopper & Robb, Mayslick, Ky.; James H. Bovard, Newcastle, Ky.

Minneapolis and St. Paul.

L. P. Sandberg has joined the watchmaking force of John D. Bodfors, Minneapolis.

George W. Wooley, St. Paul, has returned from a hunting trip in Northern Minnesota, and brought back a deer.

It is understood that Sischo & Beard, St. Paul, will shortly move to larger quarters on the 7th St. side of the Ryan building, as soon as the building is completed. They will occupy the fifth floor.

Kirschner & Renich, Minneapolis, have just installed a complete electro-plating plant, operated by a dynamo and motor instead of a battery. They have also added a powerful cutting machine to their plant.

S. B. Millard, representing the Geneva Optical Co., Minneapolis, is still incapacitated, owing to injuries received in a railroad accident, a couple of months ago. He expects to return to the road about the first of the year.

The new store of the E. A. Brown Co., St. Paul, is handsomely fitted up. The center of the room is occupied by a plate glass horse-shoe show case. There is an exquisitely equipped rest room, a cut glass room designed in gold and ivory, and a diamond room.

Among the out-of-town jewelers in the Twin Cities last week, were: F. C. Arns, Doland, S. Dak.; a representative of Grinnell & Co., Valley City, N. Dak.; Chas. J. Webb, Byron, Minn.; John Schroeder, Graceville, Minn.; C. M. Krogh, Comfrey, Minn.; C. G. Rein, New Ulm, Minn.; a representative of Bucklin & Williams, New Rockford, N. Dak.; M. Weinstein, Webster, S. Dak.

Extra Holiday Bargains

At a Saving of 50 per cent. to the purchaser

One Hundred Thousand Dollars worth of WATCHES, DIAMONDS, JEWELRY, SILVERWARE, CUT GLASS, BRIC-A-BRAC, etc., to be sold lower than you can buy them for elsewhere.

These goods were purchased when business was dull and at a time when the factories needed the money. We are now in a position to offer them to you. Goods are scarce and high, and we are in a position to fill your orders for less money than any other house in the United States.

A trial order will convince you that our prices are far below the market.

DISCONTINUED SLIGHTLY USED MOVEMENTS, GOOD AS NEW

Elgin and Waltham Stem Winding Movements

18 Size

7 Jewel Htg., Gilt	$2.60
11 Jewel Htg., Gilt	3.10
11 Jewel Htg., Nickel	3.35
15 Jewel Htg., Gilt, Patent Regulator	4.00
15 Jewel Htg., Nickel	4.25
15 Jewel G. M. Wheeler, Gilt, Patent Regulator	4.35
15 Jewel G. M. Wheeler, Nickel	4.75
15 Jewel Adj. Htg., Gilt	4.35
15 Jewel Adj. Htg., Nickel	5.00
15 Jewel Htg., B. W. Raymond, Gilt	7.50
15 Jewel Htg., B. W. Raymond, Nickel	8.75
15 Jewel Htg., Appleton, Tracy & Co., Gilt.	6.90
15 Jewel Htg., Appleton, Tracy & Co., Nickel	7.50
15 Jewel Htg., Crescent Street	8.75

16 Size, Lever Set

7 Jewel Htg., Gilt	$2.90
11 Jewel Htg., Gilt	3.40
11 Jewel Htg., Nickel	3.65
15 Jewel Gilt	4.40
15 Jewel Nickel	4.90
15 Jewel Adj., Gilt	4.90
15 Jewel Adj., Nickel	5.40
15 Jewel Adj., Nickel, No. 50 Elgin	9.00
15 Jewel Adj. Htg., O. F. Nickel, No. 86 Elgin Bridge	9.00

6 and "O" Size

6 Size 7 Jewel Pendant Set	$3.80
6 Size 7 Jewel Elgin, Lever Set	3.50
6 Size 11 Jewel Elgin, Lever Set	4.00
6 Size 15 Jewel Elgin or Waltham	4.65
0 Size 7 Jewel Elgin or Waltham, Pendant Set	5.50

Old Model 18 Size Waltham Male Stem

7 Jewel Waltham, Comp. Balance	$2.15
7 Jewel Waltham, Steel Balance	1.90
11 Jewel Waltham, Wm. Ellery Comp. Balance	2.40
15 Jewel Waltham, P. S. Bartlett	3.40
15 Jewel Waltham, Appleton, Tracy & Co.	4.90

16 Size, 15, 17 and 21 Jewel Movements

16 Size, No. 50 Elgin. Regular price, $35.00. Our price	$9.00
16 Size, No. 86 Bridge. Regular price, $35.00. Our price	9.00
16 Size, 17 Jewel, Springfield	8.50
16 Size, 21 Jewel, Springfield-Sangamo	19.00
18 Size, 5-year, fitted with 11 Jewel Elgin.	5.00
18 Size, 5-year, fitted with 11 Jewel Hampden, Rockford or Springfield	$4.50
18 Size, 10-year, fitted with 15 Jewel Hampden, Rockford or Springfield	5.75
18 Size Hunting, 20-year, fitted with 7-Jewel Elgin	7.00
18 Size Hunting, 20-year, fitted with 11 Jewel Elgin or Waltham	7.50
18 Size, 20-year, fitted with 15 Jewel Elgin, Waltham or Hampden	8.25
18 Size, O. F., 20-year, fitted with 11 Jewel Hampden, Rockford or Springfield	5.50
18 Size, 20-year, O. F., fitted with 15 Jewel Hampden, Rockford or Springfield	6.50

Nickel and Gold Plated Watches

18 Size, key-wind, fitted with 11 Jewel Imitation American Movement	$1.25
18 Size, O. F., Joint, Silverine, fitted with Stand. or Trenton	1.90
18 Size, S. B. & B., Silverine, fitted with Stand. or Trenton	1.90
18 Size, O. F., Hunting, Gold Plated, 11 Jewel Imt. K. W.	1.25
18 Size, O. F. Hunting, Gold Plated, S. W., Swiss Movement	1.75
12 Size, Imit. Gold Filled, fitted 10 Jewel K. W. Elgin	2.00
12 Size, Imit. Gold Filled, fitted 10 Jewel S. W. Elgin or Waltham	3.00
12 Size, Imit. Gold Filled, fitted 11 Jewel, Swiss, S. W.	2.00
16 Size, Plated Nickel Watches, Gold Plated, S. H.	1.15
18 Size, Roll Plate Cases, fitted 7 Jewel Elgin or Waltham	3.25
18 Size, Roll Plate Cases, fitted 11 Jewel Hampden, Rockford or Springfield	3.00
16 Size, Roll Plate Cases, fitted 11 Jewel Elgin	4.00
6 Size, Roll Plate Cases, fitted 7 Jewel Wallom, S. W.	3.00

Nickel and Gold Plate Cases

18 Size, O. F., Nickel Snap front and back	$0.15
18 Size, O. F., K. W., Gold, Plain Cases	.35
18 Size, Hunting, K. W., Gilt Cases	.35
18 Size, S. W., Hunting, Gilt Cases	.35
12-10 Size, Prosp. Cases to fit K. W. Elgin or Waltham	1.50
12-8 Size, Prosp. Cases to fit S. W. Elgin, Waltham or Rockford	1.50
12-8 Size, Prosp. Cases to fit Waltham K. W.	1.50

Bracelets from $.50 to $1.00 apiece. Combs from $.50 to $1.00 apiece.
Gold Rings from $.50 to $1.00 apiece.

We have thousands of articles which we cannot specify. Send for selection. Our prices will prove that our statements are correct. Our new catalogue, just issued, will be sent upon request.

JOS. BROWN & COMPANY

Fifth Avenue and Madison Street, Chicago, Ill.

Omaha.

J. L. Borsheim, of Cooper & Borshein is the proud father of a baby girl.

B. Kridelbaugh, Alliance, Nebr., ha taken a position with T. L. Combs & C

J. C. Huteson, of the Huteson Optic Co., is making a brief trip to the Pacif Coast.

E. E. Shultz, Ainsworth, Nebr., came t this city, last week, to have an operatio performed.

J. H. Riffe, Craig, Mo., was in this cit last week, to see his brother, who is cor fined in a local hospital. He replenishe stock before returning home.

Ward O'Neill, Ashland, Nebr.; Joh Mudra, Stanton; H. Oberholtzer, Weep ing Water; Hilmer Anderson, Tremont Mr. Farnham, Blair; H. Turner, Exir Ia., and Mr. McDermott, Guernsey, Wy were in this city, during the past week, r plenishing their stocks.

Fire started in a box of inflammab material, which had been placed on a rad tor under a table at the Mawhinney Ryan Co.'s store, last week. The flam were discovered and extinguished befo the arrival of the firemen. Diligen search had failed to reveal the source the gathering smoke, and an alarm ha been turned in before the fire was locate The store room was thoroughly filled wit smoke for several moments, but no seriou damage was done.

Pacific Northwest.

The creditors of the Mitchell Smit Jewelry Co., Baker City, Ore., are offer ing the stock for sale.

Wm. Friedlander's store, Portland, Ore was partially destroyed by fire, last week The loss is placed at $2,000, fully covere by insurance.

F. G. Rauch, Chewelah, Wash., made short trip to Spokane, last week, to mee his family which had come from the eas

E. D. Elwood, Medford, Ore., is no spending some time at Oakland, where h expects to remain until he can get posses sion of his new store at Medford.

C. E. Sturges has leased quarters at 81 Riverside Ave., Spokane, Wash., and wi open a jewelry store and repairing estab lishment at once. Mr. Sturges was for 1 years in business at Boise, Idaho.

John Erickson, Grand Forks, N. Dak has taken a position as head of the manu facturing department of the store of Kris tian Falkenberg, Walla Walla, Wash. M Falkenberg is planning to increase the f cilities of the repairing department.

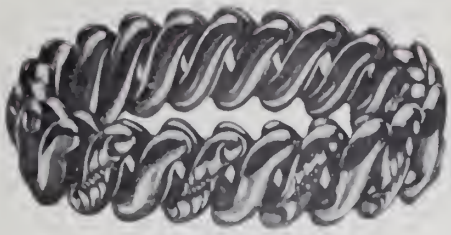
F. Garfinkle, a dealer in second-han wares at 31½ N. 3d St., Portland, Ore was recently taken into custody upon th complaint of Detective Captain Brnin, wh charges Garfinkle with receiving stole property. It is alleged that pieces of jew elry stolen recently by J. H. King, who late confessed, from W. B. Streeter, of Port land, were found in Garfinkle's establish ment. The articles, it is alleged, had no been listed on Garfinkle's books as is re quired by the city ordinance.

Jules Renaud's Son, Keokuk, Ia., ha moved into new and better quarters at 61 Main St.

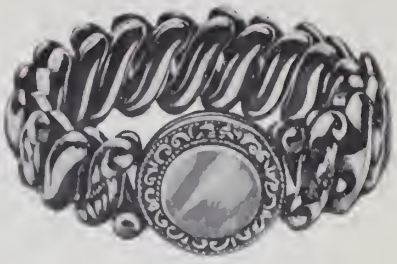
DO YOU KNOW THAT



LADY ETHEL BRACELET.
With Stone, $30.00 Per Dozen.



LADY ETHEL BRACELET.
Chased, $24.00 Per Dozen.



LADY ETHEL BRACELET.
With Signet, $30.00 Per Dozen.

TERMS: 2 per cent. 10 Days

The Lady Ethel Bracelet contains more gold than any bracelet of similar character on the market?
The inside of the Lady Ethel Bracelet is finished perfectly smooth?
The Lady Ethel Bracelet is absolutely unbreakable?
All orders for Lady Ethel Adjustable Bracelets can be filled promptly?

Write for samples at once; if they are not satisfactory you may return them.

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(Third Edition)

For Jewelers and Watchmakers.

A collection of the latest practical receipts on the manufacture and repairing of watches, clocks and jewelry.

Price, $2.50

300 pages (size 7⅛x10⅛ inches), bound in cloth, stiff covers. Should be on every workbench.

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12 MAIDEN LANE

FULLY ADJUSTED

FINISHED MATERIAL



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Regular Sizes

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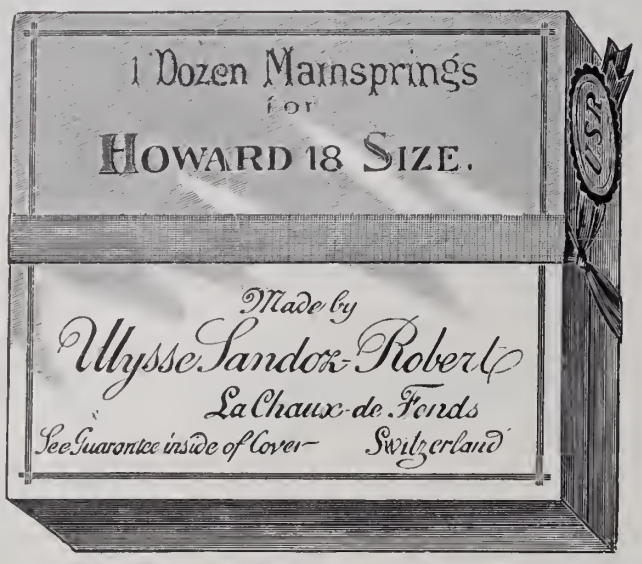
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A SOUND ARGUMENT



THE only means a manufacturer can adopt to create a **continued** demand for his product is to produce the highest quality from the best material and workmanship. The price is a second consideration. This is the **U. S. Robert** method.

The demand for his make of mainsprings is continued, and increasing steadily. The O.K. stamp of the trade's approval cannot be put on an article by the mere say-so of the manufacturer. The U. S. Robert springs were put on the market in 1885 and from the first the policy of manufacture has been to adhere to a high ideal, to insist on a uniformity of material and workmanship in order to maintain the highest standard of perfection. This is done by U. S. Robert, whose ability is widely recognized and respected by the scientific and best-known makers of mainsprings. Such being the case, the price-lowering methods of competition cannot apply here. Made in 142 different sizes for all sizes and grades of American watches.

Price $1.25 per doz. or $13.50 per gross, less 6% for cash.

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47 Maiden Lane, NEW YORK CITY

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GEMS in Unique Cutting

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OF THE

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PRICE $3.00.

THE JEWELERS' CIRCULAR PUB. CO.
11 John St., Cor. Broadway, New York.

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All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

SITUATION WANTED, by first class bracelet joint maker; reference given. Address James W. Yates, General Delivery, St. Louis, Mo.

FIRST CLASS all around man, watchmaker, jeweler, engraver; wages, $25; New York City or Brooklyn preferred. F. S. Baird, Babylon, L. I.

YOUNG MAN, 18, experienced, wishes a position with a good wholesale jewelry house; references. Address "V., 8519," care Jewelers' Circular-Weekly.

POSITION as melter, refiner of gold, silver, platinum and sweeps; drop, press and general work. Address "M., 8488," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, experienced silver and jewelry salesman, would like to make change; best reference. Address "P., 8467," care Jewelers' Circular-Weekly.

SALESMAN, with established trade in precious and semi-precious stones, wishes engagement after Jan. 3. Address "L. S., 8502," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with A1 established trade in the south; finest reputation; wishes position with good house. Address "B., 8473," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN is open for position Jan. 1, with manufacturer; 15 years' experience; south or middle west. Address "T., 8500," care Jewelers' Circular-Weekly.

SITUATION wanted by young man, 19 years old, in a wholesale jewelry house; best bank and commercial reference. Address "C. F. M., 8518," care Jewelers' Circular-Weekly.

WANTED, position as buyer, credit man or manager in a wholesale jewelry house, after Jan. 1. Address "S. N. G., 8438," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

EXPERIENCED salesman, with established trade, wants manufacturers' lines, to call on retail trade in the northwest; best of reference. Address "I., 8522," care Jewelers' Circular-Weekly.

CHANCE to perfect myself in watchmaking and store practice; have had four years' experience; can furnish best references; fair wages. Address "O., 8478," care Jewelers' Circular-Weekly.

WANTED, position as traveling salesman for first class house, manufacturing house preferred; experienced in rings and jewelry; commands trade. Address Louis Gerstman, 12 E. 107th St., New York.

WANTED, permanent position Jan. 1, by first class watchmaker and engraver; thoroughly acquainted with fine Swiss and railroad watches; best references. "R. A., 8436," care Jewelers' Circular-Weekly.

WANTED, POSITION as salesman of silverware or jewelry by young man qualified by experience, with large house for New York or outside trade. Address "Jason, 8468," care Jewelers' Circular-Weekly.

SITUATION wanted by young man; seven years' experience in retail stores; good clock repairer; can assist watchmaker and jeweler; good references. "I. C., 8507," care Jewelers' Circular-Weekly.

POSITION as bookkeeper or assistant bookkeeper desired by a young lady familiar with double entry; jewelry house preferred; excellent reference. Address "S., 8501," care Jewelers' Circular-Weekly.

YOUNG MAN (24), seven years' experience as general office man with importer of diamonds and diamond jewelry house, would like to make a change. "J. F.," care Weber, 41 Maiden Lane, New York.

ENGRAVER, young man, desires position with first class engraver, to finish trade; good letterer on silverware; samples on request; A1 reference. Address "R., 8495," care Jewelers' Circular-Weekly.

WANTED, permanent position by first class watchmaker with 20 years' experience; large experience on fine work; competent to take full charge. Address "Competent, 8402," care Jewelers' Circular-Weekly.

MAN wishes position with first class artistic jewelry manufacturer as preparer and repairer, drop melter, and also to take care of machinery; have 14 years' experience. Address "E., 8449," care Jewelers' Circular-Weekly.

YOUNG, energetic jeweler and engraver, wishes change to more active house, Jan. 1, 1907; age 24; six years' experience; no bad habits; reference from present employers. "S., 8463," care Jewelers' Circular-Weekly.

YOUNG LADY, thoroughly experienced with A1 jewelry trade, saleslady and buyer, wishes to make change Jan. 1; south or west preferred; excellent references. Address "T., 8385," care Jewelers' Circular-Weekly.

SALESMAN, connected with New York, Maiden Lane, house for eight years, well acquainted with city and out-of-town trade, desires position Jan. 1; best references. Address "A., 8499," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and adjuster on high grade work; five years with largest railroad house; references; all tools; no cheap firms need answer; state salary. Address "C., 8474," care Jewelers' Circular-Weekly.

SALESMAN, with established department store and jobbing trade, would like to make a change Jan. 1; manufacturers' line only; New York to Kansas City. Address "Reliable, 8434," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with several years' experience and large acquaintance among the retail trade, in the middle west, will be open for engagement Jan. 1. Address "M. W. S.," 2670 Bedford Ave., Brooklyn, N. Y.

MELTER, REFINER AND ASSAYER seeks position with large jewelry firm where he can take care of the melting and refining department; can furnish the best of references. Address "A., 8503," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, retail experience only, would like position on road with reliable firm that appreciates strict attendance to business; have no road experience, but am willing to learn. "F., 8496," care Jewelers' Circular-Weekly.

SALESMAN, with experience, is open for engagement Jan. 1, with manufacturer of watches or jewelry; first class references; good acquaintance with jobbers and premium buyers. Address "U., 8506," care Jewelers' Circular-Weekly.

EXPERIENCED watch and clockmaker desires position Jan. 1; at present in business for myself; capable of taking charge of repair department; New York or Philadelphia; wages, $25 per week. "J., 8531," care Jewelers' Circular-Weekly.

WATCHMAKER and optician, capable of taking entire charge, wants position Jan. 1; 30 years' practical experience; English, Swiss and American watches; satisfactory references. Address "K., 8512," care Jewelers' Circular-Weekly.

SALESMAN, young man, for several years connected with Maiden Lane jewelry house, desires position about Jan. 1 as salesman or inside man, where there is a good opportunity; A1 references. Address P. O. Box 1589, New York.

A JEWELRY salesman of experience and ability, having established trade in west, will be open for engagement Jan. 1; will engage with good gold jewelry firm, at salary of $1,300 to start. Address "X., 8316," care Jewelers' Circular-Weekly.

YOUNG LADY, having five years' experience the manufacturing and jobbing lines, desires p sition as bookkeeper; will accept employment retail store; can furnish excellent referenc Address "E., 8528," care Jewelers' Circul Weekly.

YOUNG MAN, with one year's experience in N York Maiden Lane retail store, wants permane position with good retail or wholesale house, w chance to learn and advance; can furnish A1 r erences. "J. M., 8527," care Jewelers' Circul Weekly.

POSITION with first class house, as salesman road, by young man, 27 years of age, se years' experience as buyer and salesman in re jewelry stores; wisb to make change Jan. 1907; A1 references and appearance. "M. C., 8476," care Jewelers' Circular-Weekly.

SALESMAN, with wide experience, d sires position with good house, insi or traveling; first class references fu nished. Address, "T., 8482," ca Jewelers' Circular-Weekly.

SALESMAN of experience and responsibility, quainted with jobbing and retail trade in Ph delphia, Baltimore and Washington, wishes communicate with manufacturer desiring t p up-to-date line on commission; best refer en Address "R., 8394," care Jewelers' Circ Weekly.

OFFICE MANAGER, or confidential assist open for engagement; highest reference cont ing ability and well directed energy; good b keeper and correspondent; thorough detail m good manager of help and understand fu credits, costs and routing salesmen. Ad "Business, 8494," care Jewelers' Circular-Wee

TRAVELING SALESMAN, with several ye experience, thoroughly acquainted with the la retail and jobbing trade throughout the west middle west, desires to make a change Jan. present headquarters in Chicago; references questionable. Address "G., 8515," care Jewel Circular-Weekly.

TRAVELING SALESMAN, with several ye experience in western territory, representin manufacturer's line, will be open for engagem Jan. 1, with beadquarters at Chicago if so sired; can furnish best of reference. Add "I., 8241," care Jewelers' Circular-Weekly, *State St., Chicago, Ill.*

AS TRAVELING salesman, by a versatile and lomatic gentleman; bave held present positio large retail jewelry store for 16 years; u celled reference; southern territory prefer I desire greater opportunities and will prov be the right man in the right place. Add "January," care George Boyles, 87 Warren Columbus, O.

SALESMAN, now covering the ent south, desires to change lines for J. 1; acquainted with watch, jewe and ring business. Address, ' 8483," care Jewelers' Circul Weekly.

SALESMAN, with an established trade of years in New York, New Jersey, Pennsylv Connecticut and Massachusetts, will be open engagement with some first class house, or Feb. 1; thoroughly acquainted with the w diamond and jewelry lines. Address "A. B. 8469," care Jewelers' Circular-Weekly.

TRAVELING POSITION wanted by young m some road and city experience with watches elry and cut glass; good references. Box care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, wide quaintance with best retail trade south, west and entire Pacific co now employed; contract expires J. 1, 1907; will be open for arran ments; manufacturer's line; g goods preferred; A1 credentials. dress, "A., 8466," care Jewelers' cular-Weekly.

Side Lines Wanted.

VANTED, good line of rings in connection with line of jewelry which I now carry, on commission, through States of Ohio, Michigan, Indiana and Pennsylvania. Address "Commission, 8472," care Jewelers' Circular-Weekly.

VANTED, good line of Swiss or American watches as manufacturer's agent in States of Indiana, Pennsylvania, Ohio, Michigan and Illinois; commission only. "Watches, 8471," care Jewelers' Circular-Weekly.

IANUFACTURER'S AGENT, wants high grade lines on commission, in east and middle west; watch cases, movements, silverware, 10K. and 14K. chains, etc.; located in the east. Address, "N., 8409," care Jewelers' Circular-Weekly.

Help Wanted.

ANTED, one watchmaker and engraver. P. C. Pulse & Co., 1150 Washington St., Oakland, Cal.

ANTED, first class jeweler and stone setter; state wages wanted; position at once. R. F. Polack, York, Pa.

ERMANENT position for watchmaker and jeweler, also assistant watchmaker. Howard Thomas, Wenatchee, Wash.

'ANTED, first class watchmaker and engraver; permanent position to good man. Lachicotte & Co., Columbia, S. C.

ATCHMAKER and engraver wanted, at once; permanent position; good wages. Harvell Jewelry Co., Litchfield, Ill.

IRST CLASS engraver, also capable of assisting on jewelry work. Chas. N. Hancher, 1211 Market St., Wheeling, W. Va.

ANTED, at once, a first class refractionist and salesman; one who understands edging preferred. Apply J. Levinski, Waco, Tex.

ANTED, watchmaker and engraver, also a clockmaker; full particulars in first letter; permanent positions. James Mix, Albany, N. Y.

OOD repairing jeweler; fine, steady and reliable position all year around for good man. Address "H., 8520," care Jewelers' Circular-Weekly.

T ONCE, a good jewelry and clock repairer; permanent position; state salary wanted and experience in first letter. O. A. Hesla, Prescott, Ariz.

NGRAVER WANTED; one who can do watch and jewelry work preferred; state salary wanted. Louis Bernard, Jr., 130 Wyoming Ave., Scranton, Pa.

/ANTED, an experienced salesman. The F. H. Sadler Company, Attleboro, Mass.

5 A WEEK for a first class jeweler and engraver, in a large city in Texas; permanent position. Address "S., 8127," care Jewelers' Circular-Weekly.

NGRAVER WANTED; engraver and watchmaker preferred; steady position to right man. S. Joseph & Sons, 4th and Walnut Sts., Des Moines, Ia.

ANTED, first class watchmaker; Scandinavian preferred; good wages and permanent position to right man. O. H. Arosin, 187 E. 7th St., St. Paul, Minn.

ANTED, first class engraver and jeweler; must be excellent at engraving; good salary; send samples of work with application. Oberlin Bros., Fresno, Cal.

OREMAN, experienced in the manufacture of 10-K. and 14-K. gold jewelry; confidential. Address "X. X. X., 4893," care Jewelers' Circular-Weekly.

ANTED, a good all around workman and an especially good engraver; will pay $30 per week to a good workman. Thos. Van Auken & Co., Beaumont, Tex.

WANTED, several extra salesmen until Christmas; must have best references. Wm. Wise & Son, Jewelers, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

AT ONCE, a first class engraver and jeweler; one who can assist on watch repairing preferred; state experience and salary wanted. C. S. Sherwood, Portsmouth, Va.

WANTED, at once, a thoroughly good jewelry repairer; swift and accustomed to fine work; steady position to the right man. Parker & Van Cleve, Morristown, N. J.

WANTED, salesman for silver plated hollow ware in the southern territory; only experienced plated hollow ware salesmen need apply. "M., 8392," care Jewelers' Circular-Weekly.

WATCHMAKER; steady place; must have no bad habits; give age, experience, salary wanted and references. F. H. Ingalls Mercantile Co., 1226 Olive St., St. Louis, Mo.

FIRST CLASS jewelry salesman, one who is thoroughly acquainted with the western trade; apply at once. W. H. Colton Co., 10th St. and Susquehanna Ave., Philadelphia, Pa.

WANTED, a man to do watch and clock repairing, also plain engraving; salary, $18 to $20 per week; steady position; apply at once. S. Goldsmith, Waynesburg, Greene Co., Pa.

ACCOUNTANTS, auditors, systematizers; men with thorough experience in modern accounting methods; command salaries of $1,000-$5,000; write us to-day. Hapgoods, 305 Broadway, N. Y.

POLISHER wanted; first class jewelry polisher and lapper; one capable of coloring and taking general charge of department. Address Burr, Patterson & Co., 73 W. Fort St., Detroit, Mich.

WANTED, a good jeweler and engraver; steady position and good wages to the right party; send references and salary expected in the first letter. G. A. Hauserman, 214 Main St., Paterson, N. J.

A LARGE retail jewelry house in the south desires to employ a jeweler who is also able to do diamond setting; references required. Address "A. B., 8532," care Jewelers' Circular-Weekly.

I. OLLENDORFF CO. want a salesman, for New York City and surrounding places. 54 Maiden Lane, New York.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Hauserman's, 214 Main St., Paterson, N. J.

WANTED, salesman with established trade for New York City and vicinity. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, jeweler who can engrave and repair jewelry, in large retail jewelry house; permanent employment and good salary; not a holiday position; address with sample. A. E. Siedle, East End, Pittsburg, Pa.

YOUNG MAN to assist on watch work, under fine workman; accustomed to waiting on trade; fair wages to start; best of reference required; city of 20,000; steady place. Address C. W. Price, 404 E. State St., Jacksonville, Ill.

WANTED, traveling salesman with established trade in New York and Pennsylvania. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, an eastern watch salesman; only a man of experience need apply; good opportunity for right man. D. Gruen, Sons & Co., Cincinnati, O.

WANTED, at once, a competent watchmaker to take charge of repair department; permanent position to right man; American preferred; good reference required; state age, experience and wages in first letter. Robt. A. Lohnes, 7 Pleasant St., Worcester, Mass.

WANTED, by Jan. 1, 1907, a first class watch repairer and plain and monogram engraver; references required from former employer; young man preferred; permanent position at $25 per week to right party; for particulars address with references. Geo. W. Kates, Newton, Kans.

WANTED, for next January, an experienced salesman with established trade to cover the south. Adolph Goldsmith & Son, 68 Nassau St., New York, N. Y.

CLOCK SALESMAN; jobbing trade in Greater New York and vicinity, Jan. 1st, or before; salary. Address, "Manufacturer, 8319," care Jewelers' Circular-Weekly.

WANTED, couple of experienced traveling salesmen with established trade; hustlers who can command and earn large compensation. King, Raichle & King, Buffalo, N. Y.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Ohio and Indiana. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Pennsylvania. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

EXPERIENCED salesman, with acquaintance, for Jan. 1, for strong general line of rings and jewelry; write particulars stating territory, "Strong, 8420," care Jewelers' Circular-Weekly.

WANTED, a first class salesman to travel from Chicago, in the watch and jewelry business, to cover established territory of one of the firm; must have money to invest as a partner; references required; grand opportunity to connect with a good, established business for the right person. Address "D., 8490," care Jewelers' Circular-Weekly.

WANTED, at once, first class watchmaker and engraver; $25 per week; permanent position; drinkers need not apply; elegant board $20 a month; Bainbridge is the finest town in south; my store is beautiful; associations pleasant for a pleasant, agreeable gentleman; telegraph your desire to come, and write fully your ability. J. I. Subers, Bainbridge, Ga.

WANTED, at once, first class engraver, to do work demanded in first class store; permanent position to right man; send samples of work and state salary expected. Dillon Company, Wheeling, W. Va.

A TRAVELER, for an exceptional line, consisting of high grade jewelry, a fine line of diamond mounted goods and watches; applicant must have A1 references. Leonard Krower, 536-538 Canal St., New Orleans, La.

WANTED, experienced traveling salesman for southern States to carry complete line of watches, diamonds and jewelry; address stating experience, references, etc. A. G. Schwab & Bro., P. O. Box 314, Cincinnati, O.

WANTED, salesman, from Jan. 1, to cover Philadelphia and Pennsylvania with strong line of rings and jewelry; only those with trade need apply; good salary to right man. Address, "T., 8238," care Jewelers' Circular-Weekly.

TRAVELER WANTED, for the south, to sell an exclusive American watch line; must have an established trade and acquaintance with the retail jewelers; for engagement Jan. 1st. Sproehnle & Co., 42 Madison St., Chicago, Ill.

(*Special Notices continued on page 90.*)

Special Notices.

(Continued from page 89.)

HELP WANTED.—Continued.

WILL GIVE $25 per week and transportation for services of real good engraver for month of December; no correspondence; send samples and references in application to obtain notice. D. B. Ryland & Co., Lynchburg, Va.

WANTED, Jan. 1st, experienced salesman, with established trade, in New York City and neighboring States, to sell diamonds, watches and jewelry; all correspondence confidential. R., L. & M. Friedlander, 30 Maiden Lane, New York.

WANTED, for next January, an experienced traveling salesman, with established trade, in Pennsylvania, Ohio and Michigan, to sell American watches and diamonds; all correspondence will be confidential. Smith & North, 14 Maiden Lane, New York.

WANTED, from Jan. 1st, salesman, with established trade, in Pennsylvania, Ohio and West Virginia, to handle an up-to-date line of gold, plated and diamond jewelry; good opening for the right man. Address, "S. M., 8534," care Jewelers' Circular-Weekly.

FACTORY MANAGER, for leading 10K. line; Gentile; replies strictly confidential; permanent position and good contract to man who qualifies; full detail and salary consideration in first letter or reply ignored. "Confidential, 8423," care Jewelers' Circular-Weekly.

SALESMAN, jeweler and good plain engraver; must be strictly first class; no others need apply; highest salary; steady position; short hours; must have highest recommendations as to ability and character; to come as soon as possible. Address Nat. Kaiser & Co., Atlanta, Ga.

COMPETENT watchmaker, for December or January 1st; must have tools and furnish reference; good town of 10,000, in Missouri; if looking for a temporary job don't write; good wages to good man; tell all you can in first letter. "T., 8446," care Jewelers' Circular-Weekly.

Business Opportunities.

WANTED, to buy established jewelry stocks for spot cash. Edw. Bergh, Jewelry Auctioneer, Minneapolis, Minn.

$1,500 BUYS good jewelry store in fine town of 10,000; doing fine business; must be taken at once. "Jeweler," Third and Broadway, Oklahoma City, Okla.

FINE BUSINESS for sale; owing to sickness will close out entire stock; will give lease on store. All correspondence directed to Wm. H. Van Keuren, 65 S. Clinton St., Poughkeepsie, N. Y.

FOR SALE, clean stock; very fine quartered oak fixtures; population, 2,100; only store, formerly were two; invoice, $1,650; $875 takes it before Dec. 15; going south. L. W. Tucker, Albany, Ind.

FOR SALE, cheap, a well established jewelry store in a good city; the largest jewelry store here; carrying about $40,000 worth of diamonds, jewelry, cut glass and imported bric-à-brac; want to sell at once; reason for selling, late proprietor, H. N. Prill, died; estate to be settled. Address Estate of H. N. Prill, 7 Main St., Bradford, Pa.

FOR SALE, jewelry stock and fixtures worth $6,000; northern Indiana; 11,000 population; can do $2,000 holiday business if taken at once; $5,200 buys it; other business demands attention. Address, "Snap, 8505," care Jewelers' Circular-Weekly.

QUICK ACTION by corresponding with us; we buy your entire stock; or send us your surplus stock of watches and diamonds; we originated this method and have twenty years of quick action and good service to our credit. Joseph Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

RARE OPPORTUNITY in West Virginia; liveliest, up-to-date, progressive town in the State; situated in the very heart of rich timber district, coal being opened; this town has grown from 50 people to 5,000 in six years; largest lumber mill in State; large paper mill, tannery and clothes-pin factory are some of its industries; lumber mills all around; nearest competition 100 miles; only optical parlor in town; fine store room with arc lights and lease for three years; stock and fixtures will invoice $5,500; can reduce if desired; repairs $150 per month; reasons for selling, owner not practical watchmaker and desires to go into other business; must be sold; a bargain; do not write unless you mean business. "L., 852)," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

AT 50 CENTS on the dollar $20,000 worth of solid silver hand mirrors, hair brushes, bon bons, and silver and gold filled lockets; 1,000 ten-year gold filled chains, in fact, a jobber's up-to-date stock of the leading manufacturers of America; I have the original bill with numbers, and will quote you the price as sold to the dealer direct from the factory and give you 50 per cent. discount; this is the best lot of goods and the best bargain I ever had; I will send a selection package to any well rated dealer on memo., if he will agree to inspect them and return those not wanted, same day you receive them, enclosing check for those you can use, as prices are net cash on arrival; I also have 500 Swiss and American watches, a lot of amber necklaces and some coral and diamond jewelry, at a discount; be quick to get these bargains. Dan I. Murray, Importer and Broker, 3 Maiden Lane, New York.

Lost.

A PACKAGE containing four and one-half dozen misses' rings was delivered to wrong party, on or in vicinity of Maiden Lane; the receiver of this package will greatly oblige us by returning same to our office. Eisenstein & Freed, 51 Maiden Lane, New York.

Wanted to Purchase.

TO MANUFACTURERS and wholesale houses; first class working jeweler in good New York State town, wants salable stock, in jewelry, watches and silverware. Address "D., 8536," care Jewelers' Circular-Weekly.

ANTIQUE JEWELRY WANTED; we are always ready to make cash offers on any antique jewelry containing mosaics, cameos, seed pearls, etc., also filigree, enameled or etruscan jewelry, either all gold or set with diamonds or other stones. Chas. S. Crossman & Co., The "Old Mine" Diamond House, established 1880, 3 Maiden Lane, New York.

For Sale.

FOR SALE, jeweler's balance; capacity 2.0 or glass case. Address F. A. Spelter, 3 W 1-2 St., New York.

FOR SALE, four trunks with telescopes, practically new; regulation size. Dreyfus Mfg Co., 89 Fulton St., New York.

FOR SALE, a steel lined burglar and fireproof safe; cost $500, will sell for $250; also eight-foot mahogany plate glass, three-shelf show case at half price. Address N. C. Nelson & Co., Concord, N. H.

TYPEWRITER; New Century No. 6 in first class condition; used only short time; it's a snap for anyone needing a typewriter; can be seen in Room 53, 11 John St., New York.

To Let.

TO LET, part of an exceptionally desirable office with fine north light; opportunity for precious stone business or manufacturer's agent. Room 48, Lorsch Bldg., 37 Maiden Lane, New York.

Miscellaneous.

WANTED, George Herbert Carson to send his address to W. H. Bishop, Rhyolite, Nevada.

MRS. ARABELLA VICCARS, late of Great Hollywood, Winslow, England, deceased; will William Ashton Sharman, formerly of Leek, England, working jeweler, and in the year 1895 resident in Boca-del-Toro, Republic of Colombia, as a banana planter, and in 1902 at Mobile, Ala., U. S. A., employed at his trade, communicate with the undersigned, when he will hear of something to his advantage; any person giving information which will lead to the tracing of the said William Ashton Sharman will be suitably rewarded. Address J. P. Fellowes-Smith, Solicitor, Lee, England.

TO LET
31 MAIDEN LANE, N. Y.
(One Door from Nassau Street)
FIVE STORY AND CELLAR BUILDING
IMMEDIATE POSSESSION
F. J. WHITON, 130 Broadway, New York

Encyclopedia-Dictionary
and reference hand-book of the Ophthalmic Science
Price, $2.50.
The Jewelers' Circular Pub. Co., 11 John St., N. Y.

Trade-Marks of the Jewelry and Kindred Trades
Second Edition. Price, $3.00. The Jewelers' Circular Publishing Co., 11 John St., New York.

PATENT DEPARTMENT

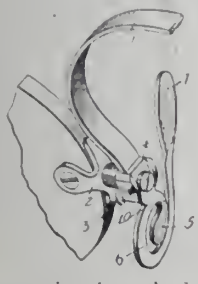
WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF NOV. 20, 1906.

3,076. EYEGLASS-GUARD. Leo F. Apt, Albany, N. Y. Filed March 19, 1906. Serial No. 306,718.

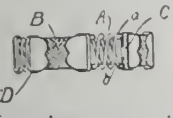
nose-guard for eyeglasses embodying an ating end, separate lower bearing-pad extending nwardly therefrom and a resilient arm ex-



ing from a point above the lower pad thence vnwardly beneath and rearwardly and upwardly ve it, the free end of said arm constituting an er bearing-pad.

6,080. BRACELET. John Bennett, Attleboro, Mass., assignor to the Electric Chain Co. Filed Dec. 20, 1905. Renewed Sept. 4, 1906. Serial No. 333,099.

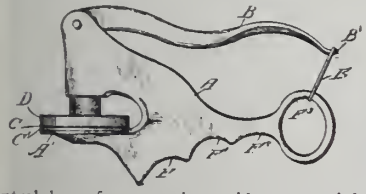
n an article of the class described, the combation with a fabric strip of tubes upon the ends



the fabric strip, a lazy-tongs strip intermediate tubes, and slidable members in the tubes pivd to the extremities of the lazy-tongs strip.

6,108. POCKET-SEAL. Harry S. Folger, Chicago. Filed Sept. 29, 1905. Serial No. 280,573.

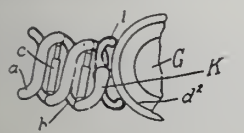
n a seal of the kind described, the combination h a frame formed with a countersink and an ning of a counter-carrying plate provided with



central boss for engaging said countersink and peripheral projection for engaging said opening, means for securing said plate to said frame.

6,109. BRACELET. Ove L. Gammelgaard, Attleboro, Mass., assignor to the Electric Chain Co. Filed May 24, 1906. Serial No. 318,459. (Model.)

he combination with the crossed arms and set-



g member of a lazy-tongs bracelet, of lateral tes upon the setting member, and links pivoted the plates and to the adjacent crossed arms.

836,147. LENS-CLAMP. Hewlett Scudder and Richard K. Hohmann, San Diego, Cal. Filed Nov. 7, 1905. Serial No. 286,315.

The combination with an eyeglass-lens formed with edge notches, of a clamp-strip comprising a length of spring material having end lugs to engage the notches, means projecting from opposite sides of the strips adjacent the lugs and bearing on the



surfaces of the lens, a lens-post projecting from the strip, and means projecting from opposite sides of the strip in alignment with the post, said means being adapted to embrace the lens at the bearing-point of the post, the strip being adapted to bear throughout its entire length on the edge of the lens, whereby the ears are effective in preventing independent movement of said strip.

836,180. SELF-FILLING FOUNTAIN PEN. Roy Conklin, Toledo, O. Filed Feb. 23, 1906. Serial No. 302,141.

A fountain-pen, provided with a hollow handle, an inclosed flexible ink-bag, a presser bar engaging said ink-bag, an outwardly-extending projection on said presser-bar, and a tubular sleeve axially slid-



able on the handle and having a forward slot adapted to engage with said projection.

836,183. HAT-FASTENER. John J. Duket, Toledo, O. Filed Jan. 7, 1905. Serial No. 240,040.

In a hat-fastener, the combination of a tined hair-pin, and a holder-pin having pointed end portions extending oppositely, the holder-pin being provided with guides to receive, each a tine of the



hair-pin, the tines of the hair-pin being movable lengthwise back and forth through the guides transverse the holder-pin, and the holder-pin being movable, for its attachment and detachment, lengthwise back and forth transverse a tine of the hair-pin.

836,236. EYEGLASS-MOUNTING. William E. Arnold, Janesville, Wis. Filed June 9, 1903. Serial No. 160,783.

A single-piece eyeglass mounting, comprising a bow having its ends continued downward to form the main nose-guard members, lens-clamping wings formed integral with the bow and arranged on lines approximately parallel with the sides of the bow and main nose-guard members, stud members



projecting centrally from the lens-clamping wings and provided with openings near the extremities, and a pair of integral arms extending upwardly and rearwardly from the bow at a point approximately opposite the stud members and arranged to engage with the sides of the nose at a point above a horizontal plane which includes the axes of the lenses, the arms and the main nose-guard members springing from a common point at the end of the bow proper, and each being independently adjustable from said point.

836,262. STICK-PIN. Michael Kennedy, Providence, R. I., assignor to the Lees Finding



Co., Providence, R. I. Filed March 1, 1906. Serial No. 303,726.

A stick-pin, consisting in the combination with the head member, having on its rear surface a hub struck up or swaged from the material thereof and having a square socket therein, of a pin member having a square shank fitted to said socket and having also retaining-grooves into which the upper edge of said socketed hub enters, as and for the purpose set forth.

836,415. METHOD FOR PROTECTING THE INSIDE OF VESSELS DURING THE PROCESS OF ORNAMENTATION. Elias L. Toy, Buffalo, N. Y. Filed May 6, 1905. Serial No. 259,251.

The method for protecting the inside of vessels during the process of ornamentation which consists in placing a collapsible bag within a vessel and then inflating the bag until the bag becomes tense



and completely closes the vessel and extends over and covers the upper edge of the vessel, and the union between the bag and the vessel becomes air-tight so that the bag is held to the inside wall and the upper edge of the vessel by atmospheric pressure and retaining the pressure within the bag during the process of ornamentation.

836,479. JEWEL-SETTING. Walter B. Allen, Attleboro, Mass., assignor to Allen, McNerney & Co., Attleboro, Mass. Filed July 31, 1906. Serial No. 328,520.

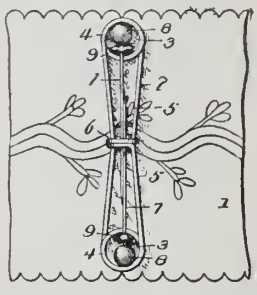
In a jewel-setting, the combination with a plate or base having a funnel-shaped orifice, of a tubular



gem-holder having one end provided with divergent branches adapted to hold the gem, the said gem-holder being fashioned to fit the orifice in said plate and having an expanded mouth upon the lower surface of the said plate whereby the gem-holder is secured in the plate.

836,498. COLLAR-SUPPORT. Agnes Haviland, New Orleans La. Filed May 16, 1906. Serial No. 317,156.

A support of the class described provided at opposite ends with apertures therethrough, a guard disposed intermediate of the ends of the support,



a securing device co-operating with one of said apertures, and a securing device adapted to engage material at the other aperture and enter said guard.

836,516. COMBINED FOUNTAIN-PEN, BLOTTER AND OTHER APPLIANCE. Henry I. Lurye and Nathaniel H. Lewis, New York. Filed March 7, 1906. Serial No. 304,723.

A fountain-pen and a blotter carried by or portable with the pen and a suitable case for the



ULTRA FLAT MINUTE REPEATERS

Bigalke & Eckert Co.

Importers of Watches,

No. 1 Maiden Lane, New York.

Ladies' and Gentlemen's Flat and Ultra Flat Watches in Plain and Decorated Styles.



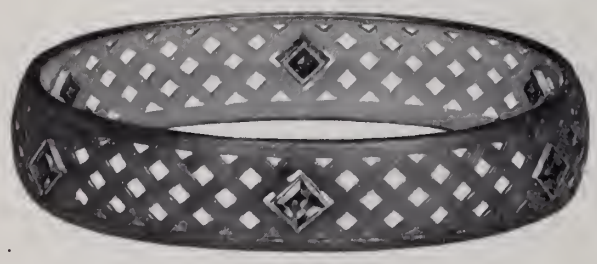
Ultra Flat, Plain

SOLE AGENTS FOR

Haas, Neveux & Cie.

FINE GENEVA WATCHES

"THE BRACELET HOUSE"



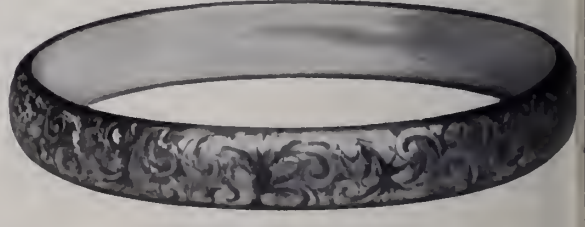
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We are prepared to fill all orders immediately.

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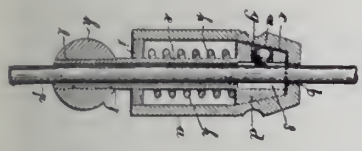
blotter, said case being made to form a part of an



xtension of the pen or its handle part.

36,534. DEVICE FOR SECURING SCARF-PINS. Abraham Rainess, New York. Filed March 3, 1906. Serial No. 304,002.

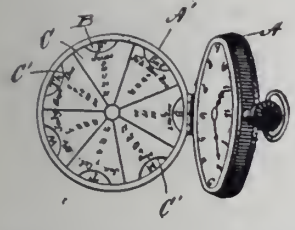
In a scarf-pin securing and protecting device an nner part having a triangular vertical channel



rough which the pin passes and a lateral side ening therein, a small ball located within said teral opening, and means for pressing the ball gainst the pin whereby the pin is pressed against sides of the triangular channel.

36,598. CALENDAR FOR WATCH CASES. Andrew W. McCullough, Homer City, Pa. Filed Sept. 20, 1905. Serial No. 279,365.

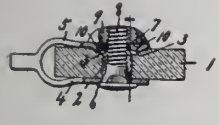
A calendar for watches comprising, in combination with the cover of a watch having its edge turned, forming a flange, disks held frictionally



y said flange and adapted to rotate axially without pivotal connections with each other, one of aid disks being divided by radial lines into spaces rresponding to the number of days in a week and dapted to disclose numerals indicating the days f the month, the other disk designed to disclose t intervals, abbreviations for the days of the week, s set forth.

36,599. MOUNTING FOR EYEGLASSES. Edwin F. McKee and Einar Oftedahl, St. Louis, Mo., assignors to the Standard Optical Co., Geneva, N. Y. Filed Dec. 5, 1905. Serial No. 290,401.

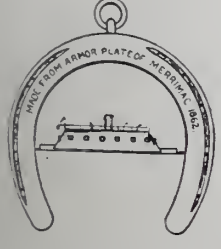
In combination with a lens having a bolt-hole near one edge and a plurality of recesses radiating therefrom, of a lens-clamp comprising a one-piece bifurcated metal strip fitted to opposite



faces of the lens and provided with bolt-holes aligned with the bolt-hole in the lens, said strip being free from engagement with the periphery of the lens and having a plurality of projections each seated in one of the recesses in said lens, and a clamping-bolt passed through the apertures in the strap and lens.

Designs.

38,313. BADGE. Charles H. Wilkins, Norfolk,



Va. Filed Oct. 26, 1906. Serial No. 340,781. Term of patent 3½ years.

38,314. BADGE. Charles H. Wilkins, Norfolk, Va. Filed Oct. 26, 1906. Serial No. 340,782.





Term of patent 3½ years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefore, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing herein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED NOV. 20, 1906.

Ser. No. **2,623.** (CLASS 38. RUBBER AND MINOR PLASTICS NOT OTHERWISE CLASSIFIED.) Rice & Hochster, New York. Filed April 21, 1905.

The seal is red.



Particular description of goods.—Horn, rubber and celluloid hair-pins and hair ornaments.

Ser. No. **11,415.** (CLASS 59. HOROLOGICAL INSTRUMENTS.) Hammel, Riglander & Co., New York. Filed Aug. 8, 1905.

EXCELSIOR

Particular description of goods.—Watch-hands, balance-staffs, watch-jewels.

Ser. No. **13,437.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL



WARE.) Rice & Hochster, New York. Filed Oct. 9, 1905.

Particular description of goods.—Tortoise-shell hair-pins and hair-ornaments.

Ser. No. **14,873.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) Oneida Community, Ltd., Kenwood, N. Y. Filed Nov. 21, 1905.

COMMUNITY

Particular description of goods.—Solid and plated precious-metal table ware, flat ware and hollow ware, solid and plated precious-metal toilet articles, sewing sets, embroidery sets, writing sets, chains, chain-trimmings, lockets, bracelets, brooches, scarf-pins, hat-pins, belt-pins, belt-buckles, skirt-pins, stick-pins, lace-pins, cuff-pins, vest-pins, scarf-holders, veil-clasps, sleeve-buttons, link-buttons, collar-buttons, shirt-studs, emblem-pins, emblem-buttons, charms, medals, badges, nut-picks, cheese-scoops, table-steels, finger-rings, earrings, and manicure articles.

Ser. No. **16,943.** (CLASS 20. CUTLERY NOT INCLUDED IN CLASS 61, AND EDGE-TOOLS.) Joseph Allen & Sons, Ltd., Sheffield, England. Filed Feb. 21, 1906. Used 10 years.



Particular description of goods.—Knives, forks, scissors, razors, shears, files and saws.

Ser. No. **17,626.** (CLASS 63. MEASURING AND SCIENTIFIC APPARATUS, APPLIANCES, AND INSTRUMENTS.) Adolf Taussig, New York. Filed March 5, 1906.

FOYER

Particular description of goods.—Opera-glasses, field-glasses, and binoculars.

Ser. No. **20,161.** (CLASS 70. STATIONERY NOT OTHERWISE CLASSIFIED.) Tower Mfg. & Novelty Co., New York. Filed June 8, 1906. Used 10 years.

TOWER

Particular description of goods.—Lead and colored pencils, penholders, rubber, erasers, inkstands and glass ink-vents.

Ser. No. **21,275.** (CLASS 30. CROCKERY, EARTHEN WARE, AND PORCELAIN.) Societe Anonyme pour la Fabrication des Faiences fines et Produits Ceramiques, Maestricht, Holland. Filed July 31, 1906.



Particular description of goods.—Fine pottery and ceramic products of all kinds.

Ser. No. **21,300.** (CLASS 70. STATIONERY NOT OTHERWISE CLASSIFIED.) L. E. Waterman Co., New York. Filed Aug. 2, 1906. Used 10 years.

WATERMAN'S

Particular description of goods.—Fountain-pens, fountain-pen feeds, fountain-pen caps, and fountain-pen barrels.

Ser. No. **22,190.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) Fishel, Nessler & Co., New York. Filed Sept. 19, 1906.



Particular description of goods.—Sterling-silver table ware, flat ware, and hollow ware, sterling-silver deposit ware, sterling-silver toilet articles, manicure articles, sewing sets, embroidery sets, writing-sets, bag-frames, photo-frames, waist sets, girdles, buckles, belt-pins, sash-pins, hat-pins, scarf-pins, scarf-holders, skirt-pins, stick-pins, lace-pins, vest-pins, cuff-pins, veil-clasps, hair-pins, combs, barrets, rings, bracelets, chains, chain-trimmings, pendants, lockets, brooches, link-buttons, sleeve-buttons, collar-buttons, shirt-studs, emblem-buttons, charms, medals and badges.

Ser. No. **22,904.** (CLASS 70. STATIONERY NOT OTHERWISE CLASSIFIED.) Eagle

Pencil Co., New York. Filed Oct. 25, 1906.

FLASH

Particular description of goods.—Fountain-pens.

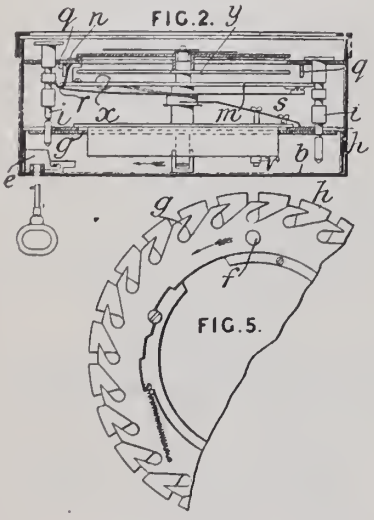
BRITISH PATENTS.

(Abridgments of Specifications, 1905, from *The Illustrated Official Journal.*)

Issue of Nov. 7, 1906

14,404. TELL-TALE CLOCKS. G. Popoff and J. M. Simeonoff, Sofia, Bulgaria.

In a tell-tale clock, each pin *i* of a series is lifted at a predetermined time to the higher of the positions shown in Fig. 2, and must be replaced by a watchman during a short interval after the lifting. A disk *y*, struck by a hammer *x*, gives audible warning that a pin has been lifted. Each pin is normally retained by the engagement of a disk *m* on the minute spindle with the upper of two grooves on the pin. This disk has one notch, and when this notch reaches a pin, a spring *r* is adapted to lift the pin as shown in Fig. 2, an indicator *n* showing on the clock-dial the time of



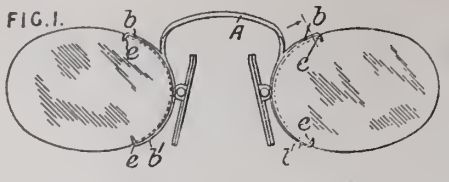
lifting. The holding-disk *m* thereafter engages the lower pin-groove and keeps the pin in its raised position unless the watchman is in time to replace it. The spring *r* is carried by a lever *s* hinged to the holding-disk and pressed up by another spring. Fixed springs *q* on an upper dial-plate depress a bent end of the lifting-spring *r* before it reaches each movable pin *i*. The watchman can depress the hinged lever *s* by means of a button on the case acting through a bolt *v*, and so hold the lifted pin down until it is retained by the holding-disk *m*. The lower ends of the pins are guided by two slotted plates *g*, *h*, Fig. 5, the lower one *g* of which is movable through a stud *f* by a rotatable cover *b*, Fig. 2, which is normally held by a lock *e*. If the cover *b* and plate *g* are turned as indicated by an arrow in Fig. 5, the pins *i* are released from the holding-disk *m*, and can be reset as desired.

14,410. ORNAMENTING. E. Jabulowsky and A. Bourquin, Pforzheim, Germany.

Metal articles, particularly of oxidized steel, are ornamented with photographic metal pictures, which are deposited directly on the metal and melted on to it. A sensitized layer consisting of six grammes of gum arabic, 10 grammes of manna dissolved in 45 grammes of distilled water, 45 grammes of cold saturated potassium chromate solution, and 12 drops of glycerine, is placed on a glass plate, which is dried and exposed in the usual manner under a negative. The picture is then powdered with pure white silver and covered with collodion of two per cent. After the collodion has dried, the picture film with the collodion layer is cut to size and removed from the glass in a bath of 300 grammes distilled water with 10 grammes of ammonia. The loosened film is spread on the metal surface, which is then heated until the collodion layer is removed and the picture united with the metal.

14,637. EYEGLASSES. G. Spiller, London.

Relates to a method of fixing the lenses of rimless glasses. The spring arms *b*, *b*¹ fixed to the bridge A, fit in a groove cut in the periphery of



the lens, the inturned ends *e* engaging suitably-cut notches.

Complete specifications accepted Oct. 31, 1906.

1905.

24,147. PENHOLDER. Ross.

1906.

7,095. FOUNTAIN PEN. Knight.

9,902. CANDLE EXTINGUISHER. Stevenson.

12,405. CLOCK-STRIKING MECHANISM. Kienzle.

15,450. CANDLESTICK. Bulpitt.

16,175. PENCIL-CASE. Penkala.

Applications filed Oct. 22 *to Oct.* 27, 1906.

23,339. CUTTER ATTACHMENT FOR EGG-SPOONS. Peter Bull and Frederick Bull, Jr., Walsall.

23,355. INKSTAND AND PAPER-WEIGHT. T. W. Plant, Chiswick, Middlesex.

23,470. BROOCHES, PENDANTS, ETC. Thomas Wilcox, Birmingham.

23,473. STUD. Joseph Walker, Birmingham.

23,507. SAFETY DEVICE FOR BROOCHES. H. A. Ives and D. W. Jeffery, London.

23,568. TELESCOPE. Ferdinand Putz, London. Complete specification.

23,630. TIME INDICATOR. S. R. von Grudzinski, London. Complete specification.

23,671. WATCH HOLDER. H. E. Gowan and Herbert Austin, London.

23,858. MATCH BOX. J. R. H. Duke, London.

23,938. TEA-POT. Sam Mendel, Manchester.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney. Washington, D. C.]

Issued Nov. 19, 1889.

415,293. INKSTAND. J. H. Hayden, Raton, N. Mex.

415,372. ATTACHMENT FOR COFFEE AND TEA POTS. E. U. Thompson, Thomaston, Me.

415,450. ENGRAVING-MACHINE. T. C. Eberhardt, Cuero, Tex.

415,457. TICKET-CASE. F. I. Hart, New York.

415,459. BUTTON-FASTENER. J. P. Hickey, Washington, D. C.

415,462. FINGER-NAIL KNIFE. S. E. Jones, Canon City, Colo.

415,552. PHOTOGRAPH-FRAME. L. H. Orr, Springfield, Mass.

415,557. CLASP. J. H. Pilkington, Waterbury, Conn.

415,563. UMBRELLA. David Rose, Lancaster, Pa.

415,632. WATCH. Henri Gerber, St. Imier, and Henri Audemars, Brassus, assignors to Ernest Francillon & Co., St. Imier, Switzerland.

415,658. POCKETBOOK. Ernst Schnopp, Brooklyn, N. Y.

415,659. BUTTON. J. T. Thornton, Providence, R. I.

415,669. WATCH CASE SPRING. H. R. Gaul, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

415,678. WATCH CASE. Fritz Mink, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

Design issued Nov. 15, 1892, *for* 14 *years.*

21,988. SPOON. Paulding Farnham, New York, assignor to Tiffany & Co., same place.

Design issued Nov. 21, 1899, *for* 7 *years.*

31,849. MOUNTING FOR BOOK OR ALBU COVERS. W. H. Isbister, Philadelphia, P

Designs issued May 19, 1903, *for* 3½ *years.*

36,330. CUP. R. L. Johnson, Hanley, England

36,331. COVERED DISH. R. L. Johnson, Ha ley, England.

Pittsburg.

H. O. Scott, 2845 Penn Ave., is erectir a handsome street clock in front of h place of business.

Henry Terheyden is a director of tl Oshkosh Mining Co. recently organized develop a copper mine in Idaho.

The Business Men's Association of tl Sewickley valley gave a banquet last we which was attended by the jewelers of th place.

A. E. Seidle has been nominated as director of the Pittsburg Board of Trac which will hold its annual election of of cers Dec. 17.

Edwin W. Drury, well known to the je elry trade as a traveling salesman, who q the road some time ago, is now engag in the brokerage business in this city.

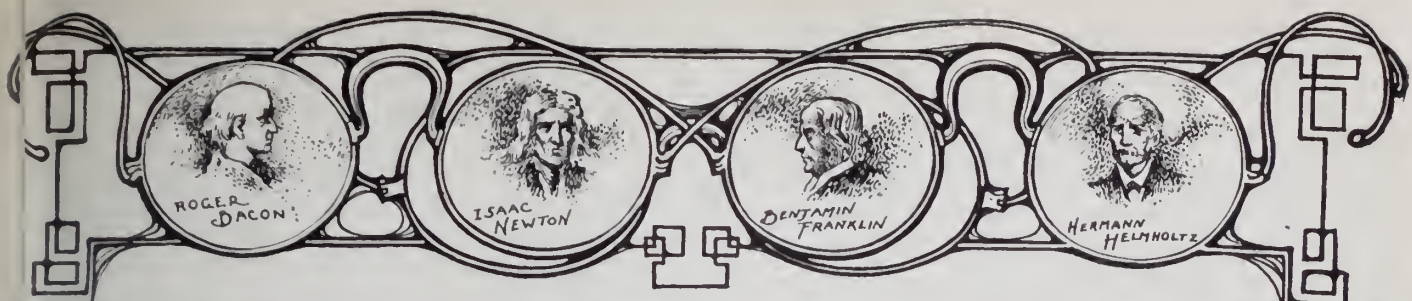
C. D. Stewart, formerly with F. \ Sackett, New York, as a traveling sale man, has accepted a position with S. Da & Co., and goes with that firm Jan. 1.

Graf & Niemann, of 210 6th St., have n settled as yet whether or not they will out of business. In the meantime th are clearing their stock, hoping to ma satisfactory terms with the present lan lord of their building.

Among the out-of-town merchants w visited Pittsburg last week on buying tri were the following: Charles E. Hart a Fred Koehler, Sharon; J. Furtwangl Greensburg; Charles A. Loughman, Bra dock; E. H. Kennerdell, Tarentum; E. Priese, Homestead.

Arthur P. Byrne, Scottdale, Pa., has be appointed receiver for Charles Henry J quette, of the same town, who recently fil a voluntary petition in bankruptcy, and t court has approved of the selection. Byrne has given a bond for $5,000 for t faithful discharge of his duties and h taken possession of the store and wi li uidate Mr. Jaquette's affairs as soon convenient.

Bango S. Jaffe, the salesman employed the Castelberg Jewelry Co., who, after had absconded to New York with $5,0 worth of the company's goods was ca tured and brought back to Pittsburg, w arraigned last week in criminal court a entered a plea of guilty to the charges ma against him. The value of the diamon and jewelry which Jaffe took has been es mated at various sums up to $9,000. The are several counts of larceny against Jaf so that the sentence imposed on him of ty years in the workhouse was not surprisi even considering the fact that he had throv himself on the mercy of the co and did not fight requisition. Most of t articles which Jaffe stole have been covered. He made false leases, on the stalment plan, and used the names of repu ble citizens, taking the diamonds suppos to have been sold and pawning them. So pieces have been recovered in local paw shops.



OPTICAL DEPARTMENT

E Diseases Which the Optometrist Should Recognize.

ond of a series of lectures delivered before the O. S. C. N. Y., by E. LeRoy Ryer.)
(Continued from issue of Nov. 21.)

Pannus.

ure of the disease—

formation of blood vessels in the c ea is called pannus. Sometimes blood v sels appear in the substantia propria v ch later disappear. Normally, the cor- n contains no blood vessels, but it is the w te corpuscles in blood that fight disease g ms, and when the cornea is seriously af- f ed blood vessels are formed to carry b od into the midst of the diseased tissue t help strengthen it by more direct nour- i nent, to help absorb waste matter, and t keep up the otherwise unequal fight a nst the invading microbes. In other c s, however, blood vessels are formed w ch do not disappear, and these are the t cases of pannus.

annus invariably follows in the wake o some other disease. Usually the vessels li between the epithelial layer and Bow- n's membrane, but may go deeper, in w ch case they will cause complete loss of v on.

w to recognize it—

he symptoms are easily recognized, con- s ing first of a grayish discoloration of t cornea, and secondly of a network of fi blood vessels. Low visual acuity n rally accompanies this condition.

ses—

rachoma, phlyctenular keratitis, trichia- s lagophthalmia, etc., may cause it, al- t ugh some claim that trachoma is the o y true cause.

at the optometrist should do—

dvise medical treatment for a twofold r son—first, to take care of the pannus, a , secondly, to take proper care of the p nary disease, whatever it may be.

Opacities of the Eye.

ture of the affections—

orneal maculæ is the term usually ap- p d to such cases, macula meaning a spot. S uld the cornea be completely filled with n ulæ, the condition is known as sclerosis o he cornea.

orneal opacities are divided into three c ses. If the opacity be very light and d overable only with the aid of oblique il mination, it is called a nebula; if the s t be sufficiently opaque to be discovered b daylight, it is called a macula; and l coma is the name given to a bright white, n -translucent spot.

How to recognize them—

Either by oblique illumination or by direct inspection. If the opacity lie within the pupillary area, vision will be interfered with and care must be exercised not to confound these spots with opacities of the crystalline lens.

Causes—

Corneal opacities are usually the results of injuries to or ulcers in the cornea. They are scars.

What the optometrist should do—

If they do not interfere with vision nothing need be done, but if they do affect vision medical opinion should be sought as to the advisability of performing an iridectomy—that is, creating an artificial pupil by operating.

Staphyloma.

Nature and causes of the disease—

Staphyloma is usually the result of a perforating corneal ulcer. Sometimes, where the ulcerous growth has been extensive, the entire cornea is destroyed and a new membrane formed in its place. This new membrane is first a layer of lymph formed from the exposed iris; it soon becomes a membrane which, while firm, is not as resistant as the cornea, and which, therefore, is forced to bulge out by the normal intraocular tension. This membrane or false cornea is always opaque and usually about the same color as the sclera. Upon bulging it looks like a bunch of grapes, and the term staphyloma is from a Greek word meaning a bunch of grapes.

Sometimes an ulcer will cause a weakening and consequent bulging in a limited portion of the cornea only, and then the staphyloma is not "total." Staphyloma may or may not be progressive; if total, it often increases to an enormous size.

How to recognize it—

The symptoms are self-evident. If the iris be involved, which is often the case, severe pain will accompany it.

What the optometrist should do—

Treatment is operative, so it must be referred to the physician.

Arcus Senilis.

Nature of the affection—

This condition is frequent, and, as its name implies, it is confined chiefly to elderly persons, although I saw it in a young man 19 years of age, and it has been seen in childhood upon rare occasions. Many people confound this harmless condition with cataract, and some unscrupulous physicians and optometrists have taken advantage of this mistake and frightened a patient into taking treatment or glasses. It becomes developed without previous inflammation. Strictly speaking, it cannot be classified as a disease because no functional changes are caused by it nor does it interfere in any way with other diseases or wounds of the eye. A belief, amounting almost to superstition, is quite prevalent among certain classes that arcus senilis interferes with the healing of the wound made by a cataract operation; the belief is unfounded. This condition is known also as gerontoxon. It is often hereditary.

How to recognize it—

It appears as a narrow white or grayish band a little inside of the outer margin of the cornea. This ring is wider at the top and bottom, and is often almost imperceptible at the sides. Its outer edge is sharply defined, and a narrow strip of iris can be plainly seen between the ring and the limbus or margin of the cornea.

Causes—

It was believed at one time to be due to fatty changes, but this is not the case. A degenerative change in the cells of the cornea is the cause. When it appears in the young it is usually inherited.

What the optometrist should do—

Examine the eyes and order glasses as though nothing but the refractive error existed. Be careful not to deceive the patient by permitting or causing him to believe that the condition is a dangerous one. No medical treatment is needed.

Conical Cornea.

Nature and causes of the disease—

This condition is also known as keratoconus. The cornea is altered in shape to that of a cone; this cone shape is brought about by the central part of the cornea gradually wasting away because of a lack of nutrition. The intraocular tension then pushes this weakened portion of the cornea forward, producing the cone-shaped protrusion. Sometimes the central part of the cornea is congenitally weak. Except for a dull spot occasionally at the apex of the cone the cornea remains clear. The apex of the cone is not always exactly at the center of the cornea. Vision is always impaired, and in extreme cases may be nearly destroyed. Usually both eyes are attacked, but one will not be affected until a considerable while after the other. The disease occurs most frequently between the ages of 15 and 30 years.

How to recognize it—

In the early stages it is difficult to discover. The cornea looks normal except

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that oblique illumination may show a slight central cloudiness. One of the first symptoms is the appearance of myopia. As the cone increases the vision becomes worse and minus lenses no longer give the desired improvement, and irregular astigmia presents itself. One is apt to mistake a case of conical cornea for one of myopia combined with a high degree of astigmia.

The advanced cases are easily recognized by a side view of the cornea which shows the conical formation, so it is to the early cases that we must give more careful attention. One of the best ways of making an early diagnosis is by using the skiascope and noting the dark, obscure circle around the center of the cornea; this shadowy ring seen in the fundus reflex will usually be about midway between the margin and center of the cornea—that is, instead of seeing a uniform, pinkish reflex the size of the pupil, you will see a small pinkish central spot, then a dark shadowy ring, and then a pinkish ring around that.

The corneal reflex of any object will appear smaller at the center than elsewhere on the cornea owing to the increased curvature at this point.

The keratoscope or Placido's disc affords an excellent test, and the peculiar distortion of the mires of an ophthalmometer affords another means of discovering the irregular astigmia and the probable accompanying conical cornea. When the fundus is examined with the ophthalmoscope the details appear distorted.

The myopic and astigmatic symptoms not only increase, but, unlike those of regular compound myopic astigmia, cannot be overcome with lenses.

What the optometrist should do—

Operative treatment not being very effectual in most cases, the optometrist is fully justified in giving any lenses that will improve vision.

Pinhole and stenopæic discs are often of considerable use, and may be employed with impunity. A special form of slit has been found very helpful in some cases; this slit is horizontal, and from the outer edge of the opaque metal disc gradually narrows down almost to a point at the center. Words viewed through the middle of such a triangular slit are distinctly seen. A series of pinholes in single disc has also been used to advantage. I would suggest using a deep concaved disc for this purpose—that is, a metal disc formed like a coquille lens and containing 10 or 12 small circular apertures.

Glass shells (called contact glasses) which fit over the cornea and under the lids have been tried, but they irritate and are admitted to be of little practical value. Hyperbolical lenses also proved to be of very limited value.

The patient may be told that several operations are performed which sometimes give relief. Myotics, by contracting the pupil aid to some extent, especially where the apex of the cone is not centrally located.

Episcleritis.

Nature of the disease—

Inflammation of the sclera is dangerous, but not common, and extreme caution must be taken not to confuse it with iritis, cyclitis or conjunctivitis, which is often done on account of the redness of the white of the eye that each produces.

Episcleritis is quite a harmless disease. Both eyes are often affected, and an attack usually lasts a very long time and leaves behind a dusky, grayish discoloration of the sclera. Under the conjunctiva lies Tenon's capsule, and between this and the sclera is a loose connective tissue called the episclera. It is this that usually becomes inflamed first, and from here that the inflammation goes deeper to the real sclera. It attacks senior adults more often that young people or children, and women more frequently than men.

How to recognize it—

A purplish rather than red spot appears a little way from the margin of the cornea, usually between the corneal margin and the insertion of a rectus muscle. It does not entirely surround the cornea, but one spot will disappear and an adjoining spot become affected until the whole circumference of the sclera will have been attacked. In the early stages the symptoms are so similar that it is almost impossible to tell whether the case is one of episcleritis or scleritis, and episcleritis may be considered a superficial or milder form of scleritis. Pain seldom accompanies this disease. The inflammation is always confined to the forward half of the eyeball.

We have noted elsewhere that it is difficult to differentiate between inflammation of the sclera and iritis, cyclitis and conjunctivitis and the following points may prove to be of service: To differentiate conjunctivitis from episcleritis, move the conjunctiva, and if the congested blood vessels move with it we may rest assured that it is the conjunctiva that is inflamed because were it the episclera or the sclera itself that were affected the blood vessels could not be shoved about. In cyclitis and iritis the inflammation is confined to the part immediately surrounding the cornea, and is red rather than purplish. Moreover, in iritis the iris has a characteristic appearance, being discolored to a greenish or yellowish hue, lusterless, and not susceptible to the influence of light.

Cause—

Rheumatism, Scrofula, or Syphilis.

What the optometrist should do—

Advise medical treatment.

Scleritis.

Nature of the disease—

Here the entire forward sclera is more apt to be affected at once than the episcleritis, although cases often occur where only a single spot is affected at one time. This disease causes the sclera to become thinner and softer, which in turn causes staphyloma of the anterior part of the eyeball. It may thin or weaken only a portion and not the whole of the anterior surface of the sclera, in which case the staphyloma will be confined to that portion, but whether the staphyloma be partial or complete it will be of a bluish gray appearance due to the uveal tract shining through thinned sclera.

Both eyes are usually affected and complications may set in, such as iritis, cyclitis, choroiditis and opacity of the cornea and vitreous humor.

Total loss of vision may result.

How to recognize it—

The same means may be used to differentiate it from conjunctivitis as were suggested in episcleritis. The bluish tinge and staphyloma are marked symptoms. A watery discharge, pain and photophobia may be pronounced.

It usually occurs in young adults, and it attacks females more often than males.

Causes—

Rheumatism, scrofula, congenital syphilis and menstrual disorders are believed to be the most frequent causes.

What the optometrist should do—

Treatment not being entirely local, the trouble usually being due to one of the above causal diseases, medical attendance should be ordered at once.

(End of second lecture.)

Incurable Eyestrain.

By George M. Gould, M.D., Philadelphia, Pa., in the *Journal of the American Medical Association.*

(Continued from issue of Nov. 14.)

PERMANENT myosis may cause incurable eyestrain because of evident optical reasons. I had one such case in which a famous neurologist could find no evidence of neurologic disease to account for it, and we both failed to bring about any alleviation of the symptoms patently eyestrain in nature. I had a theory that the myosis in this man's case was due to a tiny corneal opacity in the center of the pupil. My neurologist friend scorned such a philosophy.

Slight nystagmus, with small and almost undetectable excursions, flutterings, or tremblings, may, as will be readily understood, produce eyestrain. In one patient, a woman of 50, there was the most rare symptom of rotary nystagmus, which no glasses could cure. And I have had one case of monocular nystagmus that to some degree caused incurable eyestrain, although the young man had only 3/200 vision in the affected eye. Possibly the diplopia of paralytic strabismus may not be properly classed as eyestrain, and yet in one sense it is so. I have had to put two such eyes out of function by a steamed or ground glass, so slightly obscure as not to attract attention and which would not allow vision.

There is no evidence that color blindness may co-operate in producing eyestrain, but it is possible that it may do so. Certainly in the beginning stages of optic atrophy there would probably be such an effect. I have reported a remarkable instance of hereditary optic atrophy occurring only in males, transmitted only by females, taking place from 28 to 34 years of age, and running through six generations. While the disease was in its early stages and progressive, one of these patients had decided eyestrain symptoms, not to be relieved by any means, of course. I have had several patients in whom tremor of the head was a source of eyestrain.

I recently discovered one of the most unsuspected ways in which a disease of the central nervous system may produce eyestrain. I have no doubt that my little re

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ort is so far unique. My glasses had ailed, in part, to relieve in a woman of 0 the symptoms of decided eyestrain in eading, not in writing. There was no sub-ormality of accommodation or other dis-overable cause of the perplexing fact, until noticed that her hands had a rapid and onstant tremor. I placed her newspaper r magazine against a solid body, or in a ook-rest, and the shivering was stopped, hich caused ocular tiring.

8. *Disease of the General System.*—This ondition, affecting directly or indirectly the utrition or functions of the eye, may ometimes have some effect in causing eye-ram. This factor has been so ludicrously er-emphasized in the past that it needs more than mention here. Many "con-rvatives" who care nothing for scientific fraction problems have practically thrown he baby away with the bath, and have ally sought to resolve all eyestrain into stemic disease. Although 99/100 of their ontention is ludicrously untrue, there is, evertheless, a possible 1/100 of truth in . Although diseases of the nose and ac-ssory organs may rarely affect the eyes, he rhinologist, and surely the operative inologist, will have little work to do when he enormous influence of eyestrain on the se is recognized. Much the same may be id of the gynecologist, the celiotomist, the strologist, and even the general physi-an.

9. *Eyestrain Due to Unhygienic Occupa-n, Use, or Abuse of the Eyes.*—In our fices we have constant evidence of these auses. Mose of these cases are obviable r remediable, and their consideration goes ver into the chapter on hygiene of the eye. his is indeed a chapter which, speaking solutely, still remains unwritten, and hich, when written, will not become pop-lar reading for a century. During this aiting-time millions of eyes will be ruined nd vast reserves of health foolishly wasted. ut in a minority of cases we find our-elves unable to prevent eyestrain, so plain-present. I have often run across the rejudice of employers, school trustees, and specially of railroad officials, against spec-acles, even though the employe suffer and he lives of trainloads of people are jeopar-ized. The trainmen or switchmen say that he superintendent will probably "lay them ff" as too old, whether presbyopic or not, f they show themselves in glasses. We hould manage to convince the officials of he double folly of their ways.

Half of the clerks, stenographers, book-eepers, etc., are compelled to carry on heir work with poor lights, wrongly placed ights, etc., and when the lighting of their esks is good, the employe himself omits any other wise measures preventing eye-train. Our school desks and commercial esks are universally flat, but when ophthal-nology becomes ophthalmologic, and when ivilization becomes civilized, they will be ade sharply pitched.

The unphysiologic, unophthalmologic, utrageously stupid writing posture of the ccidental world begets a big deal of eye-train, and most of the lateral spinal curva-ure which curses 27 per cent. of our school children. That we look sharply downward on our writing, etc., instead of off, from, and slightly downward, that we pathogeni-cally angle our paper, are other sources of eyestrain, which we shall long and vainly struggle to change. There are many other occupations which variously contribute to the conditions of eyestrain.

Lastly comes the fact on which is based the whole theory of the origin of eyestrain, namely, the impossibility of the long and continuous innervation and contraction of any single muscle or set of muscles in the human body. Rhythm is the law of life, and surely of muscular contractility. The modern human eye is often put to tasks which it is incapable of carrying out. Nor-malized accommodation (that is, accom-modation without any ametropic morbidiz-ing), is in fact always subnormal, when it is required to be executed with scarcely a break or change for hours, almost a whole day, and for all days of the year and life. Nature never made the eye for such work, and has not outfitted it with an adequate mechanism.

[THE END.]

Types of Bogus Optometrists.

BOSTON, Mass., Nov. 28, 1906.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

OPTOMETRY offers peculiar advan-tages to the unscrupulous "money-getter." Glasses are a necessity, not a luxury; people, in general, are desperately afraid of going blind and are, therefore, easily gulled into purchasing a pair of glasses, "especially ground, pebbles with un-limited medicinal powers," at an exorbitant price. The capital required to start in the optical business is comparatively small; the percentage of profit on the cheap lines of good is remarkably high; and everybody seems to be a fool when it comes to getting a pair of glasses, ready to listen to the most outlandish gibberish and more willing to pay a high price to some smooth-talking itinerant than a moderate price to some well-established optometrist, the quality of whose reputation may first be ascertained.

The advantages, then, being numerous and tempting, there has been no lack of men ready to make the most of those advan-tages, and in consequence the unscrupulous element forms a large portion of the call-ing and will continue to do so, to a con-siderable extent, so long as there are no laws to regulate these practices.

The man who travels through the little country towns finds the readiest victims. In the first place, the farmer is more apt to be simple minded enough to think that men are honest, and when "Dr. Know-it-All," the "celebrated eye specialist of New York and London," calls, he believes him to be a godsend, listens with open-eyed won-der to his tales of marvelous cures, and wilts when told that unless he be doubly careful he will lose his sight and may lose it in any case, his only hope being to wear these "medicated lenses," which cost $30, the frames, of course, being "solid gold cased."

Again, the farmer, unable to get to a city or town supporting a local optometrist, has to get his glasses, if he gets any at all, from the swell peddler who comes around once in a long time, and even though he be shrewd enough to suspect the "doctor," he still wants the glasses and makes the best bargain he can with him, knowing he will be cheated, but willing to be, to a certain extent, under the circumstances.

Then there exists the semi-fakir, a more dangerous element than the typical fakir, because the latter may be recognized by certain well known signs, whereas the man who has just sufficient knowledge and the required boldness and effrontery to pass off as a first-class optometrist, is the really dan-gerous man, dangerous both to the public and to the optometrical profession, and should be eradicated without mercy.

O. P.

The Trouble With His Eyes.

FOR a man of his age, Grandfather Sampson had a remarkably good sight, but the time had come when he could no longer see well enough to read ordinary print. Yielding to the inevitable, he went to an optician's and had his eyes fitted with a pair of spectacles.

He wore them only while reading, but his delight in his new aids to vision was un-bounded. To be able to read once more was like having a new lease of life. At the end of a week, however, he began to have misgivings. The spectacles were hurting his eyes. The words on the printed page grew blurred and dim.

"The trouble is," he said to himself, "that I have been overdoing it. My eyes haven't got used to the things yet."

For a week longer he used the glasses less frequently, but this did no good. His powers of vision seemed steadily to fail, and in great distress he went back to the optician's.

"See here," he said, "when I got these things they were all right, but now I can't use them at all. What do you suppose is the trouble?"

"Let me see the glasses," said the opti-cian.

Grandfather Sampson handed them over. The optician wiped them carefully and put them back on his eyes.

"What do *you* think is the trouble, Mr. Sampson?" he asked.

"Nothing—now!" exclaimed the old gen-tleman, picking up a scrap of newspaper that lay on the show case and holding it up before him. "I can read with them as well as ever. Was that all they needed?"

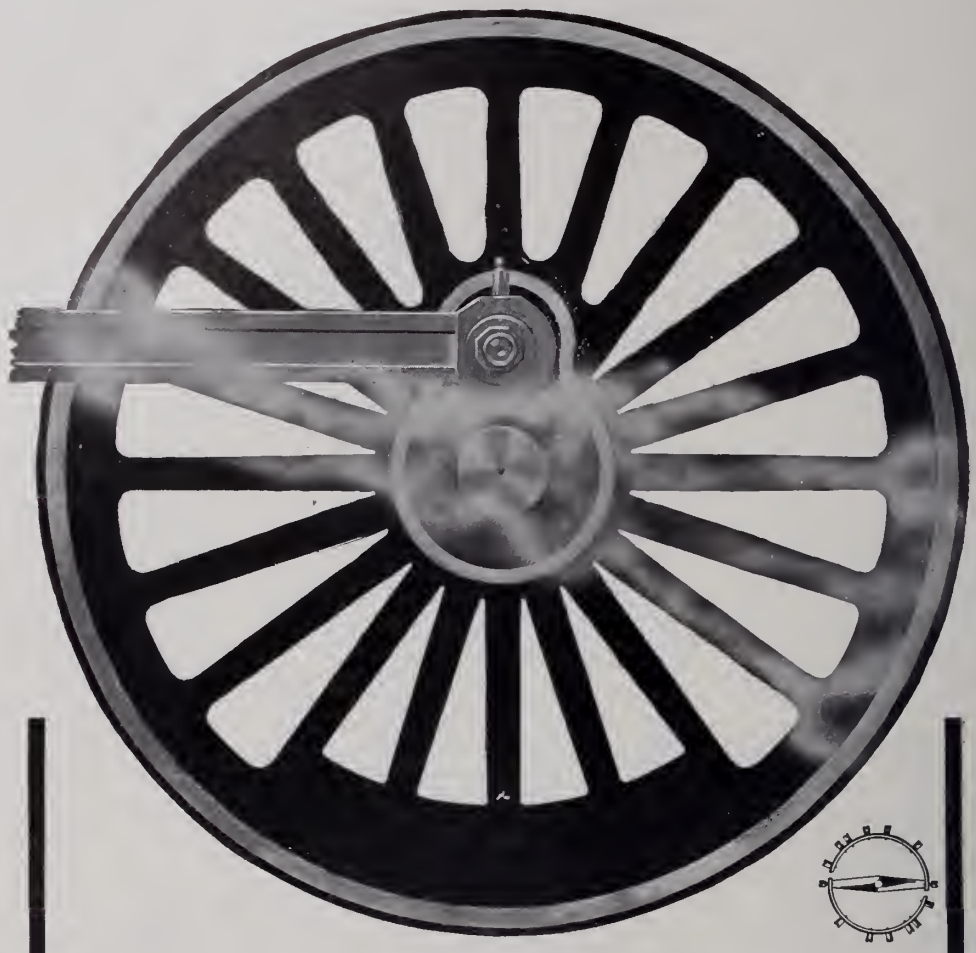
"That was all."

"Say,"—the old man lowered his voice—"don't say anything about this to my folks, will you?"—*Youth's Companion.*

A. E. Mathews, optician, Spokane, Wash., is spending a few days at Tekoa, Wash.

F. W. Binford, formerly in the optical business at Whittier, Cal., has moved to Los Angeles, where he will locate perma-nently.

Charles Lee recently entered the stores of H. Plumb and F. T. Parritt, Des Moines, Ia., and stole a watch from each store. He afterwards went to the police station and confessed. He said he slipped the watch up his sleeve in each case. It is thought he wanted to be sent to jail for the Winter months.



The Great Driving Wheel of a LOCOMOTIVE traveling a mile a minute, makes 403,361 revolutions in twenty-four hours:

The Tiny Balance Wheel of a WALTHAM WATCH makes 432,000 vibrations in the same time:

The immense power and high speed of the locomotive are rendered practicable only by the wonderful precision of the watch.

WALTHAM WATCHES are made to fully meet the most exacting requirements.

THE HOROLOGICAL REVIEW.

Remarkable Sun Dial that Announces the Hour

Translated expressly for The Jewelers' Circular-Weekly, from *La Nature*.

THE perfection attained in the manufacture of low-priced timepieces has almost caused the employment of sun dials to be forgotten. Nearly every one has a pocket watch, and has no need of consulting public clocks except when he wishes to compare the time. But to find one which will give the exact hour is not always easy. In provincial towns we have often found, even in the silence of the night we heard the midnight hour strike, provided there were any considerable number of clocks, that there was a period of 10 minutes before they had all given the 12 strokes.

We have, it is true, the railway station; there we have the legal time, which may vary from that of other clocks. The most convenient plan is to have one's own guide, giving the passage of the sun over the meridian, and thus the exact time. This guide, determined by the north-south direction, may be readily established in several ways—by means of the compass, by the observation of heights corresponding in line with the sun, and by the position of the polar star. The *Annuaire du Bureau des Longitudes* gives the operations necessary. But this guide, which consists of a vertical or horizontal line, does not prevent the problem from being complicated by the need of several corrections.

It is known that the time which separates two successive passages of the sun at the meridian is not always the same, and that, in consequence of this lack of uniformity, there is, except for four days in the year, always a difference between the time of a clock adjusted exactly (mean time) and the time indicated by a solar dial (true time).

This difference, called the equation of time, amounts on the 10th of February to a retardation of 14½ minutes, and on the 3d of November to a gain of 16½ minutes of the solar hour, or a total variation of 31 minutes. Besides, the legal time for the whole of France has been since 1891 the Paris time, and it follows that, according as a locality is to the west or to the east of Paris, it is necessary to add to the local time or to subtract from it.

The sun dial at Brest indicates noon, when at Paris it marks 27 minutes after noon, and at Nice it is 47 minutes after noon; at two points in France the real deviation is, therefore, considerable. These calculations, although simple, become troublesome by repetition, and necessitate having always at hand a table of the equation of time. It is necessary to watch for the moment to observe the passage of the shadow on the meridian. It was to avoid this necessity that our fathers installed the legendary cannon of the Palais Royal, of which the discharge announced to the public the passage of the sun at the meridian. But, besides the calculation necessary, the cannon must be loaded after each detonation, and then, as the sun constantly changes in its inclination to the horizon, it is necessary almost every day to remove the lens which concentrates the solar rays on the cannon.

It was quite natural to think of replacing the cannon with electricity, which lends itself to all possible employments, and then produce automatically both the inclination of the lens and the correction of the equation of time. In the apparatus which we will describe these results have been obtained with certainty.

The apparatus is supported entirely by a platform, AB, mounted on adjusting screws (Fig. 1, No. 1). CD is a frame, movable on two pivots, C and D, established in such a way that the line which passes through these pivots is in the meridian and parallel

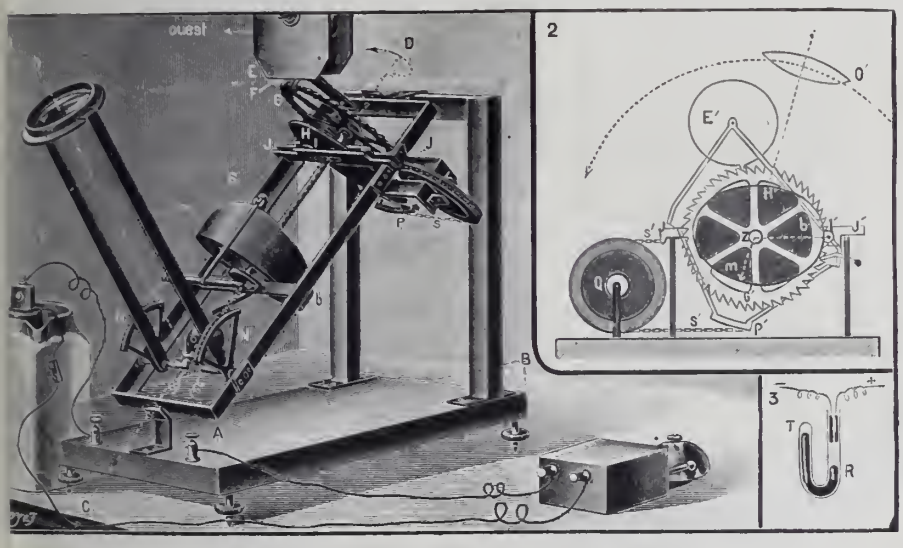


FIG. 1.

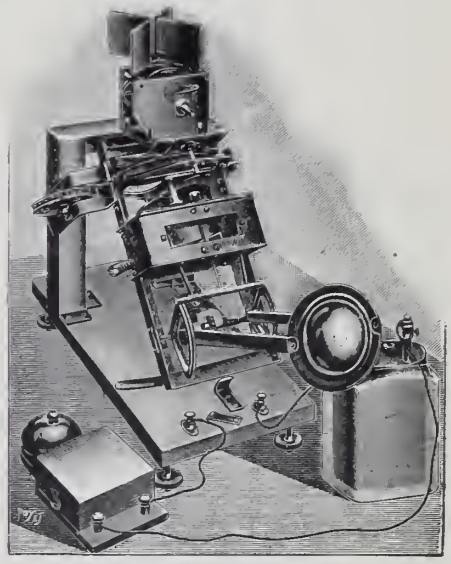
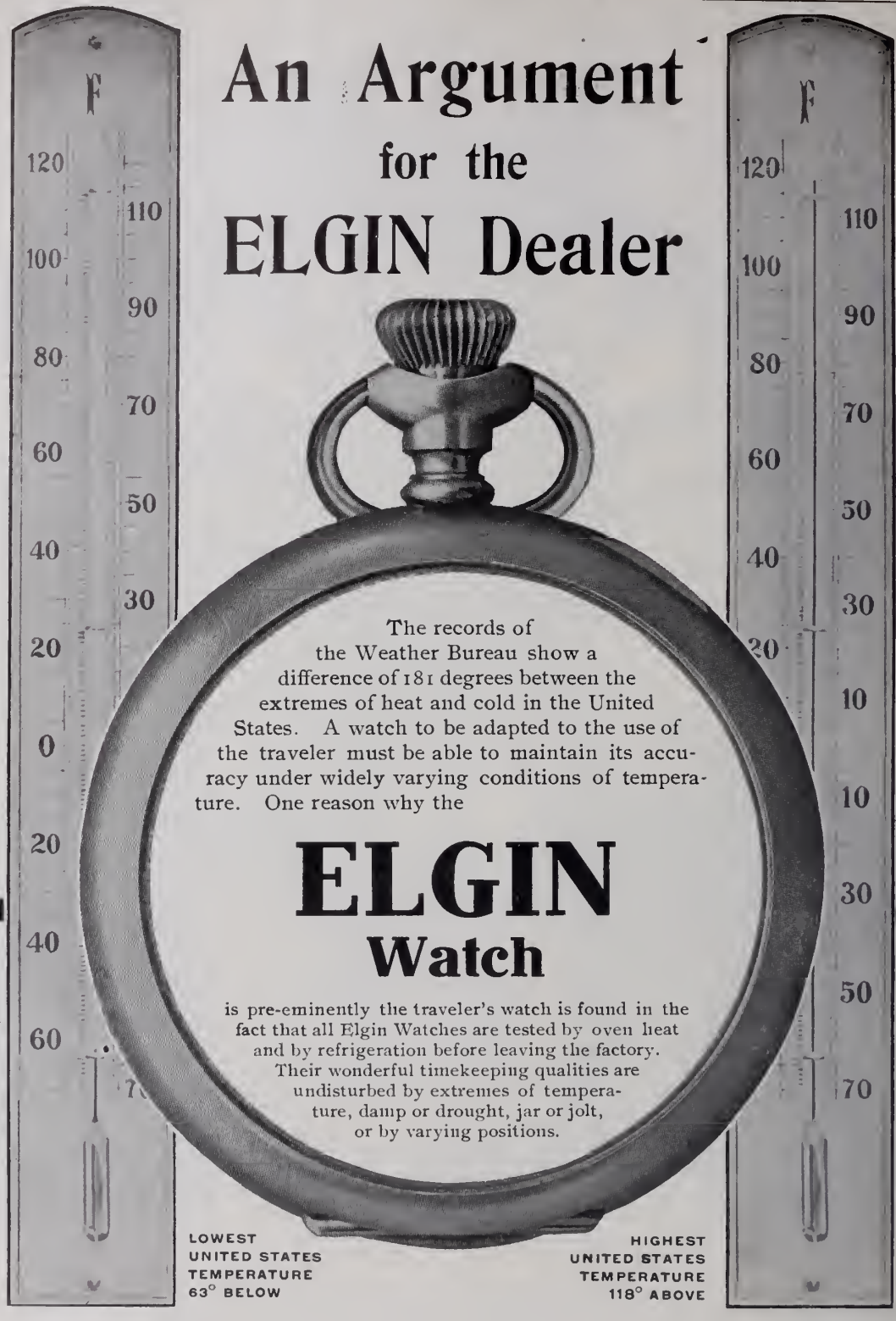


FIG. 2.

An Argument for the ELGIN Dealer



The records of the Weather Bureau show a difference of 181 degrees between the extremes of heat and cold in the United States. A watch to be adapted to the use of the traveler must be able to maintain its accuracy under widely varying conditions of temperature. One reason why the

ELGIN Watch

is pre-eminently the traveler's watch is found in the fact that all Elgin Watches are tested by oven heat and by refrigeration before leaving the factory. Their wonderful timekeeping qualities are undisturbed by extremes of temperature, damp or drought, jar or jolt, or by varying positions.

LOWEST UNITED STATES TEMPERATURE 63° BELOW

HIGHEST UNITED STATES TEMPERATURE 118° ABOVE

The above is one of the many good arguments for the Elgin Watch, all of which help the dealer to sell Elgins.

See Jobbers' list for prices or write the Company.

Every dealer is invited to send for the Elgin Art Booklet, "Timemakers and Timekeepers," illustrating the history and development of the watch.

ELGIN NATIONAL WATCH COMPANY

Factories, ELGIN, Illinois, U. S. A.
General Offices, 131 Wabash Ave., Chicago.

NEW YORK OFFICE, 11 John Street.
SAN FRANCISCO OFFICE, 704 Market St.

to the axis of the globe. Clockwork, EE¹, for bi-monthly rewinding, is placed on the frame to the west of the meridian, in such a way that its weight tends always to bring back the frame on that side. The barrel, which carries a tooth, F, makes a revolution in three days and actuates a wheel, G, of 122 teeth, which accomplishes a revolution in 366 days, or the space of a year. The arbor of this wheel is placed according to the axis of the globe, as CD, and supported by the frame.

On the same arbor is keyed a hollow cylinder, K, cut by an oblique plane, on the edge of which is a roller, L, fixed to a rod connected with a small chain, M, which rolls on a sector, N; the center of rotation, *f*, is situated also in the line CD. This sector actuates a lens, O, of which the focus is projected on CD. The whole is borne by the frame. The summit, A, of the section serves as a support to the roller on June 22; the lower point, *b*, retains it on Dec. 22, and all the intermediate positions accord with the declination of the sun for each day. The focal axis of the lens, from the highest to the lowest point, is displaced by an angle of 46° 54′, or double the obliquity of the ecliptic. It is thus always placed in the direction of the solar rays.

On the same arbor is fixed a cam, H H¹, of which the contour has been determined by a succession of points, whose distance at the center of rotation represents for each day the value of the equation of time. The greatest deviation, *Zd*, corresponds to Feb. 10 (retardation 14 minutes, 27 seconds), and the smallest deviation, *Zm*, corresponds to Nov. 3 (gain 16 minutes, 20 seconds). On the contour rests a roller, I, mounted between two plates, J J¹, which slide on two supports established on the fixed frame. A small chain, S, attached to one end of these plates, passes over the pulley, Q, fixed on the same frame, and is attached by the other extremity to the sector P P¹. This sector is solidly connected with the movable frame, and acts in the following way:

The weight of E tends to incline the frame and all the organs which it bears to the left of the reader; the chain retains the sector and exercises at the same time a traction on J¹; but when the cam turns it presents itself as a support to the roller I, of the points of the contour, of which the distance at the center diminishes, the slide J J¹ advances towards the left, the chain is thrown off and allows P¹ to remove from the pulley Q; the whole frame participates in this movement, and, pivoting around C and D, inclines to the left; when the distance to the center increases anew it returns to the right, as may be seen in the design (Fig. 1, No. 2).

At Paris the true noon is in accordance with the mean noon on April 16, June 15, Sept. 1 and Dec. 25. On these days the frame does not incline either to the right or to the left, and the focal axis of the lens is exactly in the plane of the meridian. When the sun passes to the meridian after the mean noon the lens, on inclining to the right, comes into its direction before the true noon (solar); when it passes before the mean noon the lens inclines to the left, and it is only in its direction after its passage to the meridian. The focal axis is thus displaced by a total angle of 7° 42′, corresponding to a deviation of 31 minutes. In this double movement of right ascension and declination the focus of the lens is always projected to the same point, *f*.

There, where the calorific rays are concentrated, is placed the small barometric chamber T of a U-tube, which contains mercury, and at T ether. Two insulated iron wires descend to the mercury and are connected with one or several electric bells, placed at a convenient distance. When the focus is formed on P, the ether is dilated, the mercury presses, which, on contact with the bare extremities of the wires, establishes the current, works the bell, and the mean noon is furnished to those interested without any derangement (Fig. 1, No. 3).

The apparatus may be installed at any point of the country by regulating it once for all by means of the screws. Very ordinary clockwork is sufficient. A variation of an hour a day cannot vitiate the result. It is sufficient to bring it back to the point at the time of rewinding. By fixing on the frame a rod prolonging the axis CD, and surrounding it with a concentric semi-cylinder attached to the frame, a sun dial is produced, giving the different hours in mean time, over equal divisions placed on the inside of the cylinder.

Nautical Observatory to Be Established in New York.

DR. CHARLES LANE POOR, Professor of Astronomy in Columbia University, announced in an address he delivered before the New York Academy of Sciences Monday that Frederick G. Bourne, Cornelius Vanderbilt and several other well-known men of New York have agreed to apply to the city authorities and the State Legislature for a charter to found the New York Observatory and Nautical Museum. These same men have agreed, he added, to raise an endowment for the proposed institution, and also to purchase all the instruments and apparatus that will be required. The new museum shall have the same privileges and be governed in a manner similar to that of the Metropolitan Museum of Art and the American Museum of Natural History.

Scientific papers in Europe announced some time ago that an institution of this kind was to be established in New York. The facts first became known abroad when Mr. Vanderbilt and his associates began to make inquiries as to the management and equipment of similar institutions in France and elsewhere. Until Dr. Poor made his announcement, however, the identity of the gentlemen back of the enterprise was not revealed.

A man who entered the store of F. M. Joslin & Co., Malden, Mass., on Tuesday night of last week, grabbed several scarf pins valued at $186 and escaped before he could be apprehended. The police have a good description of the thief.

A fire broke out in the basement of the store of Wm. Friedlander, 268 Washington St., Portland, Ore., about a week ago. The jeweler's loss, according to a dispatch, was $2,000, which is fully covered by insurance. The damage was due principally to smoke.

Standard Time in Different Countries

(Compiled for THE JEWELERS' CIRCULAR-WEEKLY by CHAS. A. BRASSLER.)

THE whole German Empire has a uniform time, adopted April 1, 1893, the Central European time, so called, which is exactly one hour faster than the time of the Greenwich meridian. The same standard is in use in Austria, Hungary, Italy, Switzerland, Denmark, Norway and Sweden; that is, in all the countries which are traversed somewhere near their center from east to west, by the 15th meridian east of Greenwich.

The West European time is the time of the Greenwich meridian, and is used in England, Holland, Belgium, Luxembourg and Spain. France, out of national vanity, holds to the time of Paris, both for herself and for her colonies in Algiers and Tunis, although this time is only nine minutes faster than Greenwich time. It is a peculiar circumstance that the French, who are called "behind the times" in many things, should persist so obstinately in being a few minutes ahead of the English on the clock.

The East European time is the same as the time of St. Petersburg, which is 2 hours, 1 minute and 13 seconds faster than Greenwich time. This standard is used in European Russia, Turkey in Europe, Roumania and Bulgaria.

In Cape Colony the railway standard time is an hour and a half faster than Greenwich time, in Japan nine hours faster.

Australia has four different standards: East Australia, eight hours faster than Greenwich; South Australia, nine hours; Victoria, Queensland and Tasmania, 10 hours, and New Zealand, 11½ hours.

The division of the day into 24 hours (from one midnight to another) has been officially established in Italy, Belgium, Canada and British India; at present, however, only for use in railway and telegraphic communication.

In the United States the railroad time is divided into four zones, called Eastern, Central, Mountain and Pacific, which, reckoned from east to west, are exactly five, six, seven and eight hours slower than Greenwich time. These standards have also been officially adopted in Canada.

The necessity of adopting a uniform standard of time with which the local time of all places may be compared had been felt for many years in the United States, and became urgent with the increase of facilities for communication. The differences of local time arise from the use of solar motion as a time-measurer. We call the time noon when the sun is opposite the meridian of the place where we are living, and, as a consequence of the sun's motion from east to west, the more easterly of two places will have the earlier time, the time difference in hours being exactly one-fifteenth of the longitudinal difference in degrees. In other words, 15 degrees of longitude correspond to a time difference of exactly one hour, as there are 360 degrees in the earth's circumference, which, divided by 24 hours, gives 15 degrees to an hour.

Traveling at the rate of 50 miles an hour, due east or west, we must change our watches four minutes every hour, in this latitude, to keep exact local time. Peculiar



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fficulties were encountered in this country
account of its vast longitudinal extent,
using a difference of four hours between
e times of Atlantic and Pacific towns, and
e inconvenience became very serious with
e extension of the railroad and telegraph
stems.

Previous to the adoption of the present
andard the managers of the several rail-
ads made their arrangements so as to
nform to the local time of the most im-
rtant stations on their respective lines.
ie movements of the trains were con-
olled by about 75 stations in different parts
the country, and a traveler over a com-
ratively short distance might have to
t his watch several times in the course
his journey if he wished to keep correct
ce.

The first movement which resulted in the
option of the present time system con-
ted in a report on the subject by the
nerican Metrological Society, which was
bmitted to a meeting of the General
me Convention, held on Oct. 13, 1881, pro-
sing a single standard for the whole
intry, and suggesting the hour theory
an alternative proposition., The matter
is by resolution referred to the secretary,
. T. Allen, and recommendations of
practical character were invited from par-
s interested. The proposal to fix one
ndard of time for the whole country
is supported by many competent authori-
s, but though preferable from a scien-
c point of view, it was found to be im-
acticable on account of the many dis-
epancies which would occur between time
the clock and solar time. Even if the
ndard meridian were located in the cen-
r, there would be a difference of two
urs from local time at the eastern and
stern extremities.

The system which found most favor, and
ich was finally adopted, proposed the
vision of the country into four time sec-
ns, each of 15 degrees longitude, an exact
uivalent of one hour (7½ degrees, or 30
inutes on each side of a meridian), com-
encing with the 75th meridian. Inside
ch of these sections time was to be uni-
rm, the time of each section differing
om that next to it by exactly one hour. A
heme was drawn up by the secretary of
e convention, in accordance with these
inciples, and at a meeting of the con-
ntion, held in April, 1883, the following
solutions were adopted:

(1). That all roads now using Boston,
ew York, Philadelphia, Baltimore, To-
nto, Hamilton or Washington time, or
ndards based upon meridians east of
ose points, or adjacent thereto, shall be
verned by the 75th meridian, or Eastern
ne, four minutes slower than New York
ne.

(2). That all roads now using Columbus,
vannah, Atlanta, Cincinnati, Louisville,
dianapolis, Chicago, Jefferson City, St.
ul, or Kansas City time, or standards
sed upon meridians adjacent thereto, shall
governed by the 90th meridian time, to
called Central time, one hour slower
an Eastern time, and nine minutes slower
an Chicago time.

(3). That west of the above-named sec-
ns all roads shall be run by the 105th
d the 120th meridian times, respectively,
two and three hours slower than Eastern time.

(4). That all changes from one hour standard to another shall be made at the termini of roads or at the ends of divisions.

The first (Eastern) section includes all territory between the Atlantic coast and an irregular line drawn from Detroit to Charleston, S. C., the latter being its most southern point. The second (Central) section includes all the territory between the last-named line and an irregular line from Bismarck, N. Dak., to the mouth of the Rio Grande. The third (Mountain) section includes all the territory between the last-named line and nearly the western borders of Idaho, Utah and Arizona. The Fourth (Pacific) section covers the rest of the country to the Pacific coast.

The advantages of this method of reckoning time are obvious. All towns in the country, instead of regulating their business by their own local time, make use of the time of the nearest of the standard meridians, and as the adjacent standard meridians differ in time by one hour only, the difference in time in actual use in any two of the cities will be an exact number of hours, instead of a number of hours, minutes and seconds. A traveler, therefore, wishing to reset his watch need only change the hour without paying attention to the minutes. Having proceeded, *e. g.*, from New York to any town within the Central time zone, he has no need of consulting any of the local clocks, but has simply to set his watch one hour slower than New York time.

All points east of the Rocky Mountains get the time every day from the U. S. Naval Observatory at Washington. The territory west of the Rockies takes the time from the Observatory at Mare Island Navy Yard, near San Francisco. The signals are sent out, according to a recent writer, when it is noon at Washington, and, three hours later, when it is noon at San Francisco. Chicago gets its time when it is noon at Washington. The signal begins at exactly five minutes before the hour. Then the sounders in the telegraph offices connected with Washington begin to tick off the seconds, with breaks of five seconds at the end of each minute and a break of 10 seconds before the end of the fifth and final minute; then comes the noon signal.

The time thus sent out is very accurate. The transmitting clock that gives the signals is corrected shortly before noon each day from the mean of three standard clocks which are rated with star sights, with a meridian transit instrument. The noon signal rarely errs more than two-tenths of a second, although according to the Government bulletin an additioanl error of a tenth of a second may be caused by the relays in use on long telegraph lines. Electrical transmission over a continuous wire is practically instantaneous.

The time signal has been sent from Washington to the Lick Observatory, California, in 5/100 of a second; to the National Observatory in the City of Mexico, in 1/19 of a second; to Greenwich, England, in 1.33 seconds; to Sydney, Australia, in 3.5 seconds, and to Wellington, New Zealand, in four seconds.

"Old-Timer," a Bone of Contention.

AN old mahogany clock, whose weights were used for Yankee bullets in the Revolutionary War, has caused a serious quarrel between Miss Mary Andrews, aged 81, and her brother, Charles S. Andrews, aged 83, one of the oldest living graduates of the Yale Law School. Both want the clock and both intend to fight in court to get it, says the New York *Sun*.

The old clock, still ticking off the time, was seized by Deputy Sheriff Stockwell recently and carried out of the home of Mr. Andrews, where it had been for years. The Sheriff will wind up the clock until the court decides which of the litigants is entitled to it.

According to Miss Andrews the ancient timepiece belonged to her and her late sister, Miss Julia Andrews. Her sister gave it to the son of Mr. Andrews in her presence, but she, as one of the owners in it, did not consent to the transfer. By the death of her sister she says she became sole owner of the clock.

The seizure of the clock is the culmination of trouble that has been brewing for some time in the Andrews family. Miss Mary Andrews for many years lived next door to her brother here. Some time ago she changed her home, but left behind her the old clock and her old hair trunk.

The clock is about eight feet high and on the face is engraved in steel: "David Lowery, Newington, April, 1774." It belonged to the grandfather of the litigants. The present weights, which replace those which were melted into bullets in '76, are chunks of iron.

The father of the claimants of the clock was Prof. Nathan Andrews, author of "Andrews' Latin Grammar."

Horological Notes.

THE old astronomical clock at Hampton Court Palace recently took a fit into its head and refused to go. This was caused by the slipping of a pin and as a consequence it is now being thoroughly overhauled. It is stated that the clock has gone without stopping through an accident for over a century! The clock is a restoration of the original which was erected in 1540, when Henry VIII. and Queen Catherine Howard resided at Hampton Court. Little remains of the original except the pictorial dial with its three disks showing the hours of the day, the days of the month, the motion of the sun and moon, the moon's age, phases, quarters, etc. This old clock is in the first and second quadrangles, the pictorial dial showing in the first court and the ordinary face, added in 1649, in the second.

* * *

One of the most noted makers of hall clocks was Samuel Muliken, Newburyport, Mass., who died in 1756. The best sample of his work has been found recently in the home of Mrs. S. Herbert Wilkins, Salem, Mass. The clock has a solid mahogany case, brass works and face that included a calendar.

N. Babb, a jeweler of Stratford, Ont., has been exonerated of the charge of the retention of a gold ring preferred against him, recently, by a young woman.

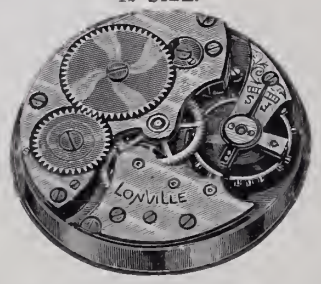
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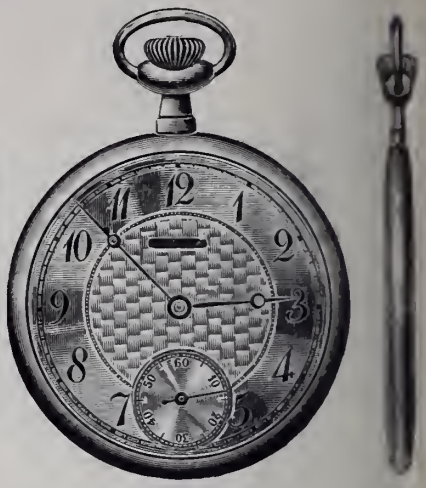
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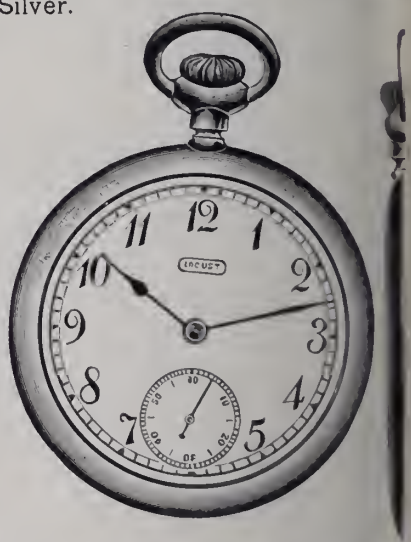
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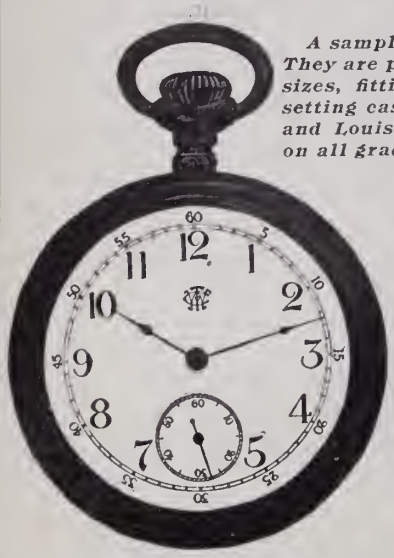
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Second Edition. Price, $3.00. The Jewelers' Circular Publishing Co., 11 John St., New York.



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Remarkable for accuracy and reliability. Are cased in Gun Metal, Silver filled and Gold. Prices reasonable.

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Should Have a Copy of
"The JEWELRY REPAIRER'S HANDBOOK,"
issued by
THE JEWELERS' CIRCULAR PUBLISHING CO.,
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Makers of Gold Rings of All Descriptions.
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Our Trade-Mark "D.F." in all our Rings is the guarantee of quality.
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AND THINNEST
DUST-PROOF
OPEN FACE
GOLD CASE
MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

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GENERAL WATCH CASE REPAIRING.

Gold and Silver Plating, Satin Finishing, Engraving and Engine-Turning.



Old English and Swiss Cases changed to fit American Stem-Wind Movements.

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"PRACTICAL COURSE IN ADJUSTING."

Published Price, $2.50.
Special Reduced Price $1.50 Postpaid

ALL JOBBERS OR
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5,600 America Alarms are shipped our dealers every day —Getting your share of this profit?

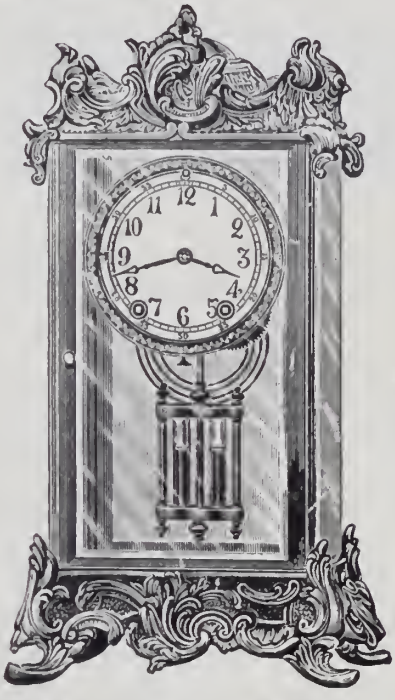
The Western Clock Mfg. Co.

LA SALLE, ILL.

SETH THOMAS CLOCK COMPANY

Established 1813

EMPIRE No. 10



Metal Case, GOLD PLATED and lacquered. Beveled plate-glass front and sides. Top and Base finished in a delicate verd finish.

Eight-Day, Half-hour strike; Cathedral Bell, 4-inch cream porcelain dial.

List Price, $31.50.

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LEON WATCH CASE CO.

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SOLID GOLD CASES

The bows are stamped 14 K.
Special designs made to order.

OFFICES

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Sessions Clocks

Superior finish. Reasonable prices.

Have you seen our

New and Exclusive Designs

in Mantel and Hanging Clocks?

Write for Catalog and supplement.

The Sessions Clock Co.

Main Office and Factories,

Forestville, Connecticut, U. S. A.

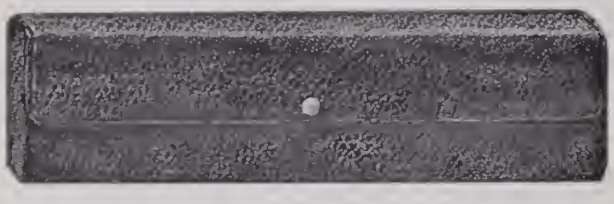
New York Salesrooms,

37 Maiden Lane.

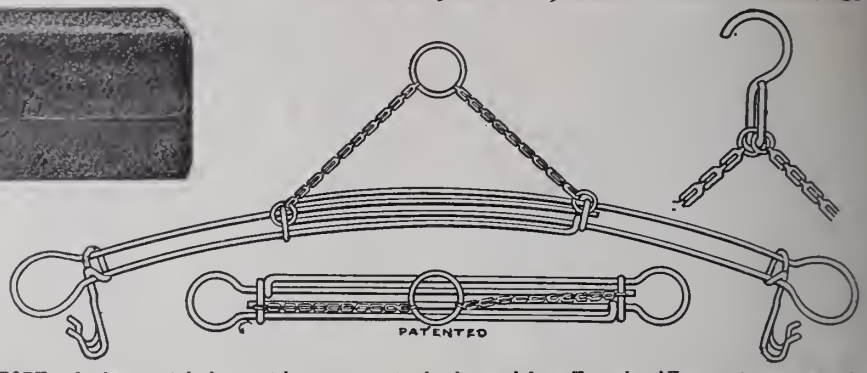


TRAVELERS' FOLDING HANGERS

For Coats, Waists, Skirts and Trousers.



Six Coat or Waist Hangers go in this Case. Size 10 inches by 3 inches by 1½ inches. Price complete, $2.00.



NOW MADE WITH EITHER RING OR HOOK SUPPORT—the latter style just out in response to the demand for a Travelers' Hanger to use on rods

Should Be Wherever Leather Goods of High Character are Sold!

Not an experiment but a proved success in high-class Jewelry stores.
Sets of 3, 4 and 6 in handsome leather cases and bags. Retail prices upward from $1.00 per set of three in case.

JUST OUT! TRAVELERS' FOLDING HANGER FOR SKIRTS OR TROUSERS
Three in Leather Case, size 5¼ in. x 1½ in. x 1½ in. for $1.25

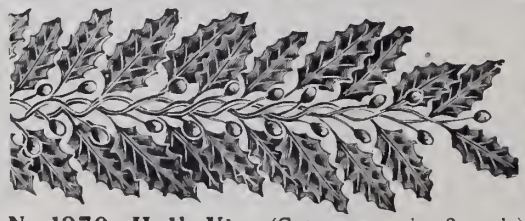
SEND FOR DESCRIPTIVE CIRCULAR AND DEALERS' DISCOUNT

TILDEN-THURBER COMPANY or C. F. RUMPP & SONS
PROVIDENCE, R. I. PHILADELPHIA, PA.



Holly Wreath

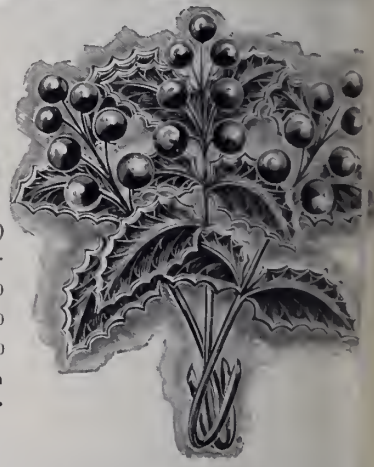
	Leaves	Berries	Each	Doz.
No. 1771. Holly Wreath, 15 in. diam.,	72	72	$0.35	$3.60



No. 1970. Holly Vine (Cut representing 2 yards)
In natural green-colored leaves, white edges and diamond dust.

No. 1970. Holly Vine, 12 leaves and 12 red holly berries, per doz. yards...$0.75; gross, $7.00
No. 1971. Holly Vine, 18 leaves and 18 red holly berries, per doz. yards .. 1.25; gross, 10.00
No. 1972. Holly Vine, 24 leaves and 24 red holly berries, per doz. yards .. 1.50; gross, 15.00

Our Green Holly Leaves are sprinkled with diamond dust and give a brilliant glittering effect.



CHRISTMAS STARS from 5c. up.
Ask for our illustrated Christmas Catalogue No. 1.

FRANK NETSCHERT CO.
39 Barclay Street, NEW YORK

No. 1589. Holly Bouquet of 3 sprays in a b quet; per dozen bouquets, $1.20; per do single sprays, 40c.

A Splendid Seller for 10c. Each, Single Spr
Especially decorative between jewelry show window.

JOHN HOLLAND FOUNTAIN PENS

Patents: July 1, '02, Nov. 21, '05, May 29, '06.



We are makers of the largest line and at the most reasonable price, both for the consumer, and also bring the dealer better profits than any other pen of equal grade. Our advertisements are appearing in the best magazines and weeklies—Write for catalogue and be convinced. Every pen absolutely guaranteed.

Although the originators of gold pens, and the first to develo fountain pens, our line is the newest and mos up-to-date on the market.

The JOHN HOLLAND GOLD PEN CO. (Est'd 1841) **127 E. 4th St., Cincinnati, O.** Eastern Sales Department, 82 Duane Street, New York City.

RETAIL JEWELERS ADVERTISING

Elementary Lessons in Advertising, Including Some Practical Information Regarding Type

(Continued from issue of Nov. 14.)

TO SECURE INDIVIDUALITY.

An ad. should have individuality—a personality of its own—just as most people have.

To that end, the adman should choose from a newspaper's supply some one "series"—*i. e.*, the several sizes in which the type is made—of a display type, and use that type in all his ads. in that paper.

If he advertises in a number of papers, he should have all his ads. look alike. He should, if possible, get the papers to use that particular type for him alone; failing in that, he would probably, as many advertisers do find it advisable to buy his own display type—different from any the papers have—in which event he can be sure of its exclusive use.

WHEN THE LINE IS "INDENTED."

"Indention" is the setting in of a line or body of type by a blank space at the beginning of the left-hand side, shown in the first line of a paragraph, which is variously indented an em or more, according to the length of the line—the longer the line the greater the indention.

"Hanging indention" is an equal indention of all lines of a paragraph except the first, which is longer than the others and hangs over them. Hanging indention is used mostly in setting items, the introductory being set in the regular, or "paragraph" indention. In single-column items, the hanging indention is usually "one and two"—first line indented one em and following lines two ems. In wider measure the indention is greater, but proportionate.

CONDITIONS THAT GOVERN DISPLAY.

"Effective display" in an ad. consists in the quick and clear bringing to the eye—and book of the eye the mind—of the reader the one thing that will be most interesting.

With a large proportion of people, price alone is the first consideration; others will be attracted by the name of the article; still others by conjunction of name and price.

There can be no hard-and-fast rule as to effective display. It must, in its details, be governed by the character of the store, its goods, and the class of people appealed to. As a general proposition, display of some sort is essential to a retail ad. But the adman must decide for himself what he will do.

OBTAINED BY VARIOUS MEANS.

There are numerous methods of setting display: The straight line or heading in the center of the width above body matter, perhaps reinforced by other straight lines (also centered) about the middle or at the foot of the body matter; the straight line set to the left or right; heads or side-heads set in "boxes" of rule; side heads without boxes; figures that are "cut-in" (partially or entirely surrounded by type) which may be either front or back of an item; figures as large as all the lines of body type in which an item is set; figures in boxes; and so on. Styles of display may be borrowed, adapted or invented, according to the inclination or ingenuity of the adman.

BASIS FOR USE OF DISPLAY.

To hark back, display should be devised and carried out with consideration of the character of the store, its goods, and the class of people it caters to.

Large type for figures is undoubtedly necessary for some stores. They cannot draw anything like as much business without it.

There are people who have to be hit with a club before they can comprehend; others understand and act on a bow or a smile.

It is useless to smile at whoever needs a club; and it is not only gratuitous, but offensive, to show a bludgeon to the other one.

So the thing to do is the *apropos* thing—remembering, however, that civilization is spreading, and good manners are sometimes contagious.

What has just been said about the figures in an ad. applies also to the general display. Use bold, black type if it is necessary—but only then.

AS TO THE QUOTING OF PRICES.

There will always be difference of opinion as to whether many or few prices should appear in an ad. Conditions should settle that matter. Where there are no fixed conditions a little experimenting will bring about a conclusion.

CAN SPACE BE WASTED?

Occasionally some one talks learnedly about "wasting space" in an ad. It is a grave question whether this is possible—up to, of course, an admittedly insane limit.

By "wasting space" is meant seeming extravagance of display or use of white space.

Who can say positively that this manner of setting is any more wasteful than the jamming into an ad. of every letter of small type it can hold?

Do what seems best along this line, after "trying out" both these methods, as well as the middle ground.

[THE END.]

Roland Turner was recently taken into custody in Cripple Creek, Colo., on a charge of larceny, preferred against him by J. H. Johnson, his former employer.

What Some Jewelers Say.

THIS watch costs you $10. Elgin or Waltham in 20-year filled case. The best watch for the money ever offered. My guarantee means something, not merely that it is a watch, but all that is represented at the time of purchase. F. M. Powers, Youngstown, O.

Cut glass moderately priced. The beauty of cut glass, combined with its utility, is becoming more and more appreciated, and there are few tables or sideboards where it is not in evidence. One can hardly have too many pieces of good crystal, and the very moderate prices at which we are selling lappies, trays and other articles will allow one to own quite a collection without an extravagant outlay. L. L. Bickings, Norristown, Pa.

The oldest jewelry store in Kansas City. This year we are carrying the largest and most complete line in our history. We cordially invite strangers in the city during Horse Show week to inspect our stock of diamonds (mounted and loose stones), set in any combination you may desire, gold jewelry, watches, sterling silver and cut glass. Cady & Olmstead Jewelry Co., Kansas City, Mo.

Will you be one? Our customers are our best advertisements. Every pair of glasses fitted by us sells others. Every day some one says, "Mrs. So and So is so well pleased with her glasses that I thought I would come to you." We are human, though, never satisfied. We want to add you to our chain. To fit you is to fit your friends in future. We correct all defects of the human eye that glasses will remedy. Kinsel & Petri's, Columbus, Ga.

An entirely new line of opera glasses, mounted in the various leathers and the three most popular pearls, namely, the Oriental, smoked and mother of pearl. Special attention being called to the detachable handles with which the lenses can be adjusted to suit the eyes without raising the hand to the glasses themselves. A gift appreciated by every one. Edwin Keller & Sons, Allentown, Pa.

Solid gold society emblem pins, $1. We show here but a few styles in emblem goods but carry a full and complete line in emblem rings, charms, buttons, pins, badges, at guaranteed lowest prices. If you desire anything in this line come and examine our assortment and prices; we will save you money. Cohen & Co., York, Pa.

Watches.—If there is any feature of our stock which we can show with especial pride, it is our very handsome array of watches, both for ladies and gentlemen, in either gold, gold filled or silver cases. We are able to offer the very best combinations of as first class case and excellent movement as was ever offered in this locality, and at prices that are, beyond comparison, the lowest that can be made on warrantable goods. In filled cases we can offer some excellent bargains, that for service and wear leave nothing to be desired. While we can meet any figures, our goods run up to the highest and best grades in the most finished styles of modern workmanship. We challenge comparison, both of goods and prices, with any and every dealer. James W. Sanders, Schenectady, N. Y.

STORE KEEPING DEPARTMENT.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

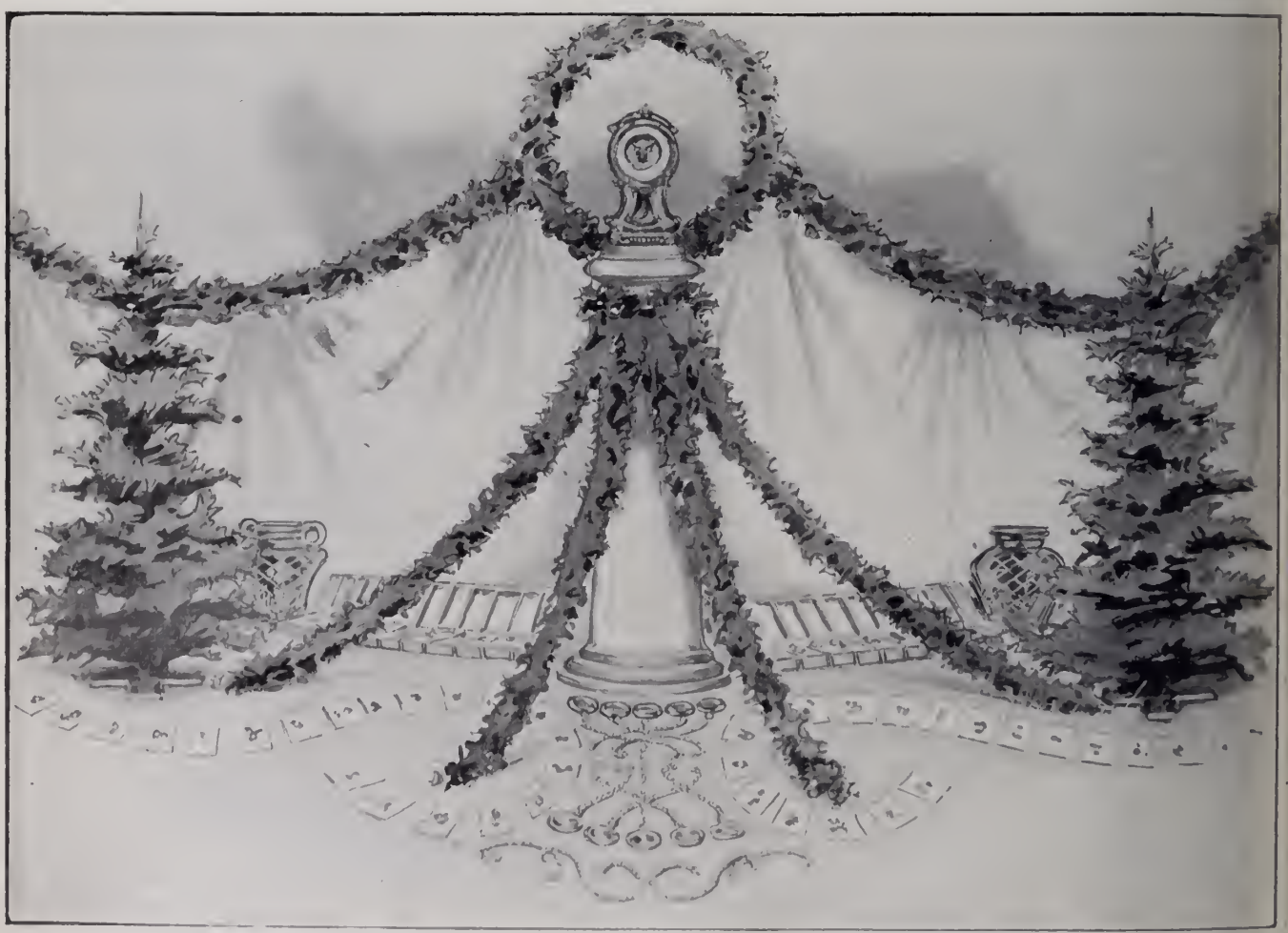
The Jeweler's Window Display During the Yuletide Season.

Christmas Suggestions Which the Show Window Should Offer the Purchasing Public.

NEGLIGENCE in making "special" displays may be excused at some seasons, but neglect of the window during the Christmas season could scarcely be condoned. At CIRCULAR-WEEKLY always endeavors to give suggestions for attractive window displays which can be arranged at a comparatively small cost, at the same time making the this time the jeweler should gather together all the force of his originality and enterprise and put forth his best efforts to make his window appear "good to look at." THE arrangement as practicable as possible.

The accompanying design for a Christmas show window was also laid out with this end in view. It would be hard indeed to find a more fitting symbol of Yuleti than the time-honored evergreen wreath and garlands which play a conspicuous pa in this trim. In the center, surmounted b a clock, place a pillar, the height of whic should depend upon the dimensions of th show window. This pillar can be made o wood covered with cloth or silk in a flute effect. Garlands of evergreen are suspend ed from the top and are fastened to th floor of the window. Jewelry on neat card may be intertwined as shown herewith, ar watches and chains may form the centr conventional design.

The trees on either side may be decorat with articles of jewelry if desired, wh



A CHRISTMAS WINDOW DISPLAY BY WHICH TIMELY GIFTS MAY BE SHOWN TO GOOD ADVANTAGE.

Storekeeping Department.

it glass in boxes fill up the rest of the ace.

The background may be gracefully draped ith white silk, or, if economy is a very portant consideration, even a fine quality crepe paper may be used.

ow the Jeweler Can Meet the Competition of the Mail-Order House.

(Continued from issue of Nov. 21.)

RE you the kind of a fellow who can learn something from the experience your competitors, the mail-order houses, do you need to have ideas driven into ur brain with a club? If you are willing take advantage of the experience of oth- s there is no reason why you cannot adually turn the mail-order people in your ghborhood into good customers of your stare. If you know too much to take vantage of other people's experiences, of urse you have already made enough ney to retire, and should at once sell t and give some other merchant a chance. One of the first things we learn by watch- g the methods of mail-order houses is the awing quality of their letters. Is there ything about that discovery which gives u an idea that you can apply to your own siness? Possibly it has never occurred to u that you could increase your business writing letters, but you have the advan- ge of the mail-order house in this respect, r you can write a letter to a neighbor and ry likely cause him to drop into your ore to see the goods you wish him to see. hen you get him in the store you ought be able to sell him whatever he is inter- ed in. Your advantage lies in the fact at you can invite him to come in and see e goods, and examine them. He does not ve to take your word as to quality or ything else, for he can use his own judg- ent.

If you are a good buyer you always make estimate of about what your trade will ed in each line. In order to do this you entally run over the possibilities and size the tastes of your customers. Now, ter buying certain things with the view selling to certain people, do you not nk it would be advisable to let those ople know about what you have done?

Many retailers put the goods on their elves and wait for the customers to come . The best way is to put the goods in ght and then get out after your customer d invite him in, and one of the best ways doing this is by a personal letter.

Do not write up a general form and have circular letter printed. That does not the bill in this case. Get these letters to touch the right spot in each customer. not try to write one to each person in ur county, but confine this kind of adver- ing to such people as you are personally quainted with, and feel sure you can ease with the goods which you have to fer. Some of your customers like the st that the market affords, and some like e cheapest. Write these personal letters all such people, but tell each class about e goods that will appeal to them. You can ve those letters written at a reason- le cost by someone who has a typewriter, and wants experience, in case you do not need a stenographer all the time.

You will probably find that you can write identically the same letter to eight or 10 persons, and in that case you can write the one letter and have it copied for the others; but the main thing to keep in mind is to make your letter appeal to the particular person to whom it is addressed. Never lose that idea.

You can tell all about having bought the goods with a special view to his likes; describe the quality very minutely, so he will be thoroughly impressed with the idea that you have bought the best of the kind, and be very sure to quote prices, for the mail-order house has done that, and has a catalogue in the house of your customer. Conclude by inviting the prospective customer to come in and see for himself. If your letter is well written, you are very likely to get a call, and then, even if not pleased with your offering, you can find out exactly what will please, and probably make arrangements to order it for him.

F. A. P.

(To be continued.)

The Power of Initiative.

NOTHING counts in this world like initiative, says a writer in the *General Merchants' Review*. The rewards in every walk in life are held for those who possess initiative and know how to use it. Initiative is a gift of the Almighty, and every man is endowed with this gift, and if he fails to use it is not making the best of the talent he has. Initiative is the faculty of going ahead and doing things. It is the faculty of doing the right thing at the right time and being the first in the field.

Without initiative a man stands but little show of ever getting very far ahead in this world, for it is initiative that places a man in the front rank and makes him a leader. Initiative is what makes one employe stand out above all of the rest. It is that which places one merchant as the leader in his town and puts him in the position where others look up to him. Initiative makes his store the best one in the locality and brings him the rewards of efforts in the full measure in which he merits them.

Initiative is push. It is not gall or unseemly forwardness. It is quality that keeps a man's head up, his mind clear, his thoughts concentrated on a definite aim, and helps him to push forward to success. Initiative is possessed by every one in the proportion to which the person will apply it.

If you would be a leader in your line, cultivate initiative. Urge yourself on to greater endeavors, and by accomplishing small beginnings big endings come of their own bidding. Initiative will bring you anything you desire under the sun provided that desire is a worthy one.

Do not mistake initiative for a greed to get ahead of every one else. This it is not. It is not avarice, but it is a clean, smooth quality of push that holds honesty and right dealing in the forefront and works forward to big things through short, quick stages, founded on fairness to fellow man.

All of the great minds in history developed initiative to a marked degree. All of the great men possessed great initiative and used it. There is not a single instance in history of business, warfare, conquest, science or religion where initiative on the part of some man did not win the battles. Without initiative man is nothing. With it he is everything. Initiative does not condemn those in front. It emulates them. Initiative does not abuse the man who has advanced to a high point of his career. It studies him and works toward the same end through honest endeavor. Initiative has no time for petty jealousies, it is too busy figuring out the right way to success for the individual.

Initiative accomplishes all things. Initiative mounts every obstacle or else finds a way around it. Initiative combines tact and push, with the result that the union does everything for the individual that the individual mind desires. It does things first. Primarily it is the quality of doing things before other people think of them.

Many people possess the minds to think out things that other people have not thought of, but fail to put them into effect. This is the result of a lack of initiative. Minds that are capable of originating can become capable of executing by the cultivation of initiative. If you are in business in any section of this great country initiative is a very valuable asset. No matter what your line or what your location, no matter what your handicaps or advantages, initiative will conquer all difficulties and solve all woes. Initiative will place you first and make you the leader, but you must cultivate that quality and cultivate it with a vim.

Initiative eliminates fear. Fear is the worst enemy of man. Fear causes more ruined lives and more ruined business than anything else. Initiative never admits of fear or failure, and should failure come, to initiative it is but a stepping stone to something greater, and is but one of the mistakes attendant upon the struggle for success.

Cultivate initiative. Fear and unrest will vanish. Cultivate initiative and to you nothing is impossible. Initiative is a wonderful quality, it is a sort of sixth sense, and it is of such great importance that it must not be disregarded.

The Way of the Enterprising.

THE recent formal opening of the store of J. C. Mellichamp, 70 Whitehall St., Atlanta, Ga., attracted large crowds. The store was artistically decorated with palms, ferns and smilax, while large yellow chrysanthemums filled every available space throughout the establishment. An orchestra rendered well chosen music and added much to the gaiety and pleasure of the occasion, which reminded one of a social function. The new store is one of the most attractive in Atlanta, and the stock, which is well arranged, shows up well against the backgrounds of rich velvets, plateglass and mahogany fixtures.

* * *

Considerable attention was attracted to the show window in the store of A. F. McMillan, Vancouver, B. C., recently, by the display of a number of rough diamonds.

* * *

Fritz Guy, St. Cloud, Minn., recently advertised a 20 days' sale of diamonds at last year's prices.

What Tool is of More Importance to THE MAKERS OF FINE JEWELRY than **A FIRST CLASS SAW?**

SHARP—TRUE—UNIFORM —PERFECTLY TEMPERED

Made in GERMANY Zeuner Trade Mark No. 8 2

TRADE ONLY THE BEST ARE GOOD ENOUGH MARK

FILES TOOLS

Such is the ZEUNER SAW.

TRY THEM, for "Only the Best are Good Enough," and only the Best are Cheap. Trial orders promptly filled under guarantee of perfect satisfaction, which applies also to our *"AMERICAN SWISS FILES."*

E. P. REICHHELM & CO., 23 JOHN STREET, NEW YORK.

HERPERS BROS.,

MAKERS OF

BRACELET SETTINGS

IN 10, 14 AND 18 KARAT GOLD AND IN PLATINUM.

ALSO A COMPLETE LINE OF GALLERIES AND FINDINGS.

GALLERIES

12 NEW PATTERNS

OFFICE AND FACTORY NEWARK, N. J., U. S. A.

NEW YORK BRANCH 41-43 MAIDEN LANE

S. MARTIN

JEWELERS' AUCTIONEER



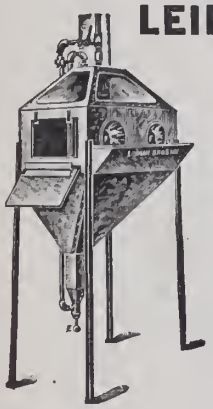
840 Summit Ave., MILWAUKEE, WIS

L. D. 'PHONE, LAKE 663

Refer to Last Sales:

L. Lechenger, Houston, Tex., 2 sales.
A. H. Richards, El Paso, Tex., 4 sales.
Mermod, Jaccard & King Co., St. Louis, Mo., 4 sales

LEIMAN'S NEW SAND BLAST.



SIMPLE. EFFECTIVE. ECONOMICAL.

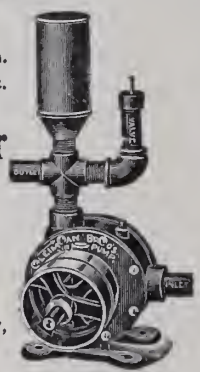
NEW FEATURES—Let us tell you about them.

RESULTS—Let us show you samples of work done.

Improved High Pressure Blower

NOISELESS. INEXPENSIVE.

Delivers Greater Volume at Higher Pressure Than Any Other Made.



PATENTED.

LEIMAN BROS.,

Jewelers', Silversmiths' and Metal Workers' Machinery, Tools and WORK BENCHES,

141 Centre Street, NEW YORK.

PATENTED.

GLARDONS' SWISS FILES

are the

HIGHEST STANDARD of Excellence.

We are Sole Agents for the United States and Canada.

F. W. Gesswein Company,

Established 1868. Incorporated 1896.

WILLIAM DIXON, PREST.

Dealers in Fine Tools and Supplies,

39 John Street, New York.



GEO. KEPPLER

Designer, Modeler and Die-Cutter

(MECHANICAL ENGRAVING)

Highest Art in Jewelry and Silver Novelties, Figures, Portraits, Watch Case Decorations. Fine Castings in Gold, Silver and Bronze.

Before placing your orders call on us, and look over our entirely new and extensive collection of designs and models.

201 East 16th Street NEW YORK

CRUCIBLES



Jewelers' Supplies, Etc.



Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.

F. JEANDHEUR, Jr.

Rear 17 John St., N. Y. Third Floor

Gold and Silver Plating

SPECIAL WORK AND COLORING IN ALL SHADES A SPECIALTY.

Established 1868. Platina Plating

TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES. Over 4,000 Marks. Second Edition. Price, $3.00. The Jewelers' Circular Pub. Co., 11 John St., N. Y.

PRACTICAL COURSE IN ADJUSTIN

Published Price, $2.50.

Special Reduced Price, $1.50, Postpaid.

All Jobbers or Jewelers' Circular Publishing C



[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No 1714.—**Soft Solders.**—*Please give me the alloy of some soft solders, also a few of the bismuth variety.* *S. S.*

ANSWER:—Solders are classified according to the manner in which they are used, with further distinctions in regard to their fusibility and to the metals which are to be soldered. Soft solder is the most fusible kind, requiring, therefore, the least heat for soldering. The following are a few alloys known as tin solders. They are numbered according to their fluidity, No. 1 being the hardest:

No. 1. Lead, 2 parts; tin, 1 part. Fusing point, 240° C.

No. 2. Lead, 1 part; tin, 1 part. Fusing point, 200° C.

No. 3. Lead, 1 part; tin 2 to 2½ parts. Fusing point, 185-190° C.

No. 4. Lead, 10 parts; tin, 177 parts. Fusing point, about 180° C.

Bismuth Solder.—All solders containing bismuth have a very low fusing point; their disadvantage is that they have but little cementing power, and are very brittle, so that if an article soldered in this way is allowed to fall the whole soldering seam will often give away. Below are a few compositions of solders of tin, lead and bismuth:

Tin, 118 parts; bismuth, 208 parts; lead, 207 parts. Fusing point, 124° C.

Tin, 236 parts; bismuth, 208 parts; lead, 414 parts. Fusing point, 145° C.

Tin, 354 points; bismuth, 208 parts; lead, 621 parts. Fusing point, 255° C.

Tin, 472 parts; bismuth, 208 parts; lead, 828 parts. Fusing point, 160° C.

Tin, 236 parts; bismuth, 208 parts; lead, 207 parts. Fusing point, 160° C.

QUESTION No. 1715.—**Characteristics of Platinum.**—*Kindly give me a short description of the characteristics of platinum.* *C. P.*

ANSWER:—Platinum is a steel gray metal, hard as iron, and yet quite malleable. With the exception of iridosmium, it is the heaviest metal occurring in nature. Platinum does not amalgamate with quicksilver, is not dissolved by potassium cyanide when cold, and is not attacked by acids, except the mixture of nitric acid and hydrochloric acid known as aqua regia. It is more difficult to melt than gold. It is used in all electric machinery. Its coefficient of expansion is the same as glass, and it is the only metal which can carry the electric current through the globes of incandescent lamps, the hairlike wires that convey the fluid to the filaments in the bulbs being of platinum. It is also used in laboratories for crucibles and other utensils to which its infusibility and its ability to resist acids peculiarly adapt it, and in dentistry, especially for the pins which attach porcelain teeth. It is alloyed with other metals for many purposes, and it is now worth nearly twice as much as gold per ounce. The chief mines of the world are located in the Ural Mountains, on the borders of Siberia. Further information on this subject will be published in a forthcoming issue.

QUESTION No. 1716.—**Cleaning Silverware.**—*Please give me full information as to how I can clean silverware and relacquer it.* *C. S. W.*

ANSWER:—If the silverware has been long exposed, so that it is tarnished very dark, then it will require some polishing to obtain a good finish. A weak cyanide dip is necessary. This is made by dissolving one-half to three-quarters of a pound of cyanide potassium in one gallon of warm water and placing the same in a glazed earthen jar. The dip should be large enough so that medium-sized pieces may be immersed in it. For this reason it is best to make from three to four gallons. This size will allow the dipping of articles of the size of water pitchers and ice pitchers. If there be larger articles it is well to pour the dip over them and thereby remove the tarnish. The first operation is to remove all the old lacquer that may cover the silver. This can be distinguished by the label usually pasted on the bottom, or by the spotted appearance of the piece. The lacquer may be removed by immersing the pieces in boiling water for some time, or by immersing in hot potash, and may also be removed by means of alcohol, by saturating a cloth with it and washing it off. To remove the lacquer, simply loosen it, so it will peel off, or by dissolving in the warm water or potash. The pieces are now ready for the cyanide dip. Dip them just long enough to remove the oxidation, which sometimes will take less than a minute; then rinse thoroughly in cold running water. The pieces should now be well washed with strong warm soapsuds and a soft sponge. Rinse off in cold water, dip in clean boiling water and dry with a soft towel. If the pieces were burnished, the above treatment would restore them to newness, and all that would be required is to touch them up a little with soft chamois. If, however, the pieces are gray and dull in appearance, then they will require polishing. This is best done with a regular polishing lathe, with cotton flannel buffs and finely powdered rouge, which has been saturated with alcohol. Care must now be taken to wash off all the rouge that might have gathered in the recesses or corners. Have the pieces in as perfect a condition as possible. It is best to lacquer the pieces as soon after the polishing as possible, in order to prevent oxidization, which often sets in at very early stages. The lacquer can be brushed off the pieces with a camel's hair brush. Brush every part of the piece with the lacquer and let the piece dry in a place where there is no dust flying about. All the preparations used for cleaning silverware, as described above, may be saved, and can be used a number of times. The cyanide dip can be covered up to prevent evaporation, the lacquer should be kept in the can, and the brush should be cleaned after each operation. By doing this the preparations are ready for use in a few moments when occasion demands. It should not be forgotten that the cyanide dip is a rank poison, if taken internally, and should be labeled "Poison." Owing to the scrupulous care necessary in using the cyanide, it is most advisable to send the articles to be treated to a good electroplater.

QUESTION No. 1717.—**Platinum Chloride.**—*Please give me a formula for producing platinum chloride, which I can use for putting a gray finish on silver articles.* *T. P.*

ANSWER:—The platinum chloride is produced by obtaining scraps of platinum, or the wires from old incandescent light globes, and placing in an evaporating dish that can be heated. Over this pour C. P. muriatic acid, two parts, to one part nitric acid, and gradually heat the dish. The more heat applied the more vigorous will be the action of the acid upon the platinum. The dish should be kept hot until the acid has been reduced by evaporation to one-fifth its original volume, or until it has a dark red color and the consistency of thin syrup. After cooling the dish, add one-third its volume of alcohol and bottle for use. The reducing of the platinum should be done where there is a good ventilation, or in the open air, as the fumes are injurious to health. This solution is usually applied with a brush, after the article to be treated has been heated. If it does not turn black, heat the article again.

QUESTION No. 1718.—**Bright Silver Solution.**—*I want to plate a number of small washers and screws a bright silver, and wish to know how to make a solution that will do this.* *B. S. S.*

ANSWER:—Many of the bright silver-plated articles are bright nickeled first, after which a bright silver deposit is applied. The best way to produce a bright silver solution is to take eight drops of bisulphide of carbon and place in a quart bottle, nearly full of regular silver solution. Then cork the bottle and shake vigorously several times during the day, until all the carbon seems to have dissolved. This should be left to settle over night, and about a tablespoonful of this mixture is added to each 10 gallons of silver solution. The same should be done to the strike solution. This will brighten deposits on any article, but it should be remembered that it does not leave a heavy deposit on the work, and should be used only when a light, bright deposit is wanted. Another method is to obtain a bright deposit of silver by simply reducing the current and the anode surface. Have the solution quite strong in cyanide and low in silver.

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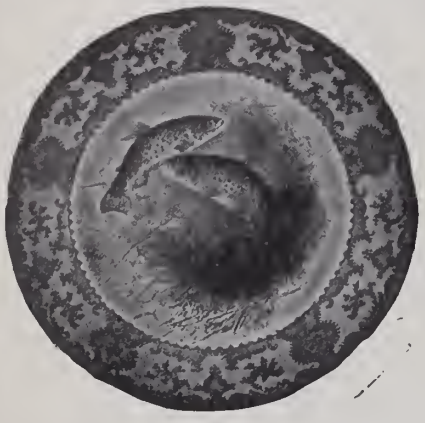
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A Word About Fine American Cut Glass and Its Imitations.

BY THE COMMENTATOR.

ONE writer on the subject of cut glass speaks of glass itself as being the least decorative of materials. The COMMENTATOR is disposed to dispute the accuracy of this dictum, without overlooking certain limitations to which fine glass ware is subject. One may venture to maintain that clear glass, simply in itself, possesses elements of beauty. No one would think of speaking of gems as the least decorative of materials; and yet the simple process of cutting to develop refractory power in gems applies in its appropriate degree to glass also. The fact that both the principle and the effects are simple and limited in their scope does not detract from the distinctive beauty of the products.

If our subject were the general one of ornamental glass, there are many interesting subdivisions to vary and extend the decorative possibilities. Its imitative effects range from onyx to opals, and the splendid scope of stained glass extends from lamp shades to cathedral windows. These departments, however, are not germane to the present comments. As to cut glass, it must be admitted that its possibilities of artistic expression have distinct limitations, in view of which the results obtained are all the more notable.

Like marble statuary, cut glass is a creature of form. Effects depend on two things—first, the quality of the blank or "metal," and, second, the shape or design. The average consumer is chiefly interested in the latter element, but the connoisseur has due regard for the former. Color, in the ordinary sense of the term, does not enter into the matter. The decorative effects attainable in porcelain, for example, are debarred from cut glass. Any attempts at such effects produces a hybrid result, not a true or consistent example.

It will probably be admitted that the more limited the media of artistic expression, the higher the degree of skill required to achieve notable effects. An error of the painter can be erased or painted over; a slip of the glass-cutter spoils the product. Indeed, this element of waste enters into the price of cut glass to an appreciable degree. The comparative lack of complexity in design renders any blemishes readily apparent. On the other hand, where color is a feature as in pottery, coupled with elaborateness and complexity of design, criticism is less easy. Thus the very limitations of cut glass give rise to the most exacting standards.

First, then, one has to consider the body or "metal." The standard aimed at is to approximate by artificial means the finest of true crystal. No less skill is required to produce the appropriate quality of glass than to manipulate it afterwards. Fine cutting will not compensate for the lack of this crystal clearness. There are as many variations in the clearness of glass as there are in that of the atmosphere. Results in this respect depend upon the proper proportion, relation and admixture of the ingredients. Of these sand is, of course, the most important, constituting about three-quarters of the substance of every finished piece. Only the purest sand can be used in the manufacture of the finest ware. Thus it will be seen that pure sand has somewhat the same relation to fine glass that kaolin has to fine porcelain. Of course, other substances enter into the composition of glass, and the proportion of such substances is varied to produce effects desired. For example, refractory power depends upon the percentage of oxide of lead; fusibility, upon the proportion of potash and soda; hardness, upon the percentage of lime. Needless to say, the attainment of the precise proportions is a problem of some nicety. Indeed, the difficulties begin with the very first stages of manufacture. The cutter has his own troubles afterwards.

We referred a moment ago to porcelains. Some former comments in a previous issue of this paper spoke of certain tests of fine porcelain, special mention being made to its "feel" in determining its quality. Doubtless the feel of glass also reveals something to the expert; and its looks tell more than in the case of porcelain, because glass is naked, which porcelain seldom is. Porcelain wears a clothing of paint and glaze, often the gayest of clothing. Glass, like marble, is naked. There is another test, however, which is applied to glass. You can tell it by its "ring," like money. You could not deceive a good cashier with a base coin, once he had flung it on the counter. No more could you deceive a judge of glass, once he had tapped it with his finger nail. To the expert all glasses are "musical glasses"; each sings its own song to him. It is conceivable that one familiar with various makes might be able to tell their source with his eyes shut, merely by the sound they give forth when struck. But when it comes to distinguishing cut glass from its imitations, both the looks and the feel afford tests which it needs no great skill to apply. The comparative lack of sharpness in the imitations is revealed more readily by the finger-tips than to the eyes, though the latter can generally discern it also.

Such imitations of cut glass as exist are never of old examples, but always of modern and popular forms. There is no commercial advantage in imitating old pieces. There is no such demand for old cut glass as there is, for example, for old china plates. Early examples of American glass cutting, however unique and graceful in form, do not bring high prices. As to modern types, there are many cheap and meritorious imitations in pressed glass. Even wealthy and discriminating customers will often deliberately buy such inferior glass ware, with their eyes open, for the simple reason that they want a substitute to save their finer glass, which they reserve for formal occasions. Thus wealth and thrift are seen to go hand in hand. Such a purchaser realizes that his thin and beautiful glass is brittle, that children are no respecters of it, and a lusty boy may crack it with a fork to hear it ring, or a maid drop it when thinking of something else—her best young man, probably. It comes to pass, therefore, that a sale of cut glass may involve also a sale of cheap glass, to preserve the former. This applies, of course, to table service only, and not to forms designed for purely ornamental purposes.

More or less good imitations of cut glass are made possible by improvements in mechanical processes, but such processes are not confined to the imitations. Effects even in cut glass which formerly were produced by hand are now often imparted by other means. For example, the acid finish has superseded the old-fashioned method of polishing by hand. Commercailly this is an advantage, because it is so much quicker as to increase the output of cut glass about 25 per cent. It is manifestly an easier and cleaner process. It is said to be more healthful to the workmen. Artistically, however, it is less satisfactory. There is lacking the perfection of surface which characterized the cut glass of 15 years ago. Moreover, the disadvantages of the acid finish are often exaggerated by carelessness in its application. Possibly a development of the public taste may some day compel a return to the older method.

It is estimated that there are about 4,000 glass cutters employed in the United States to-day. The industry in this country long



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o triumphantly overcame the curious ejudice which existed against American t glass products. So great was this preju- e 20 years ago that American cut glass uld only be sold under a trade fiction as English product; the best customers uld have nothing to do with it. The ntennial Exposition of 1876 opened the s of the world, and incidentally of our n people, to the excellence of the Ameri- n product. Subsequent expositions have ntinued to educate the public in this pect The prejudice has been completely ed out The work in every department the industry has become highly special- d here, so that the skilled workmen em- yed compare favorably with any in the rld. The glass itself is the finest, un- celled in clearness and refractory power. atever may be the deficiencies of Ameri- art products in other lines, this splen- cut glass is an example in which we certainly take pride.

stem Employed by the Japanese in Their Pearl Oyster Farms.

HE National Geographical Society pub- lishes an interesting article by K. tsukuri, Ph.D., Professor of Zoology in Imperial University of Tokio, Japan, on arine and Fresh Water Animals in an." In the course of his article Dr. tsukuri tells of a pearl oyster farm which offer some suggestions to those persons propose to avail themselves of the rk of the Maryland Shellfish Commis- n, and who can eventually lease oyster unds, where they can raise oysters for r pearl. The Japanese scientist tells of experiment of a Miko Moto. This leman in 1890 began some experiments, ch have been so successful that to-day has millions of pearl oysters on his farm, d is able to place on the market each day arge crop of pearls.

The breeding season of the pearl oyster is July to August, and before this comes und—namely, in May and June—stones ghing six to eight pounds are placed r the bottom of the spat-collecting und. By August tiny shells are first covered attached to these stones, and the mber increases constantly with the sea- t. They are allowed to lie as they are il November, and then those that are near to the shore are removed with stones on which they are anchored into ths greater than five or six feet, in order protect them from the cold. The young lls are then left alone for three years. the end of three years they are taken out the water and the operations necessary inducing them to produce pearls—that of putting in nuclei for pearls—are per- med on them.

t present the number operated on each r is about 300,000. They are then re- ned to the sea and left alone for four re years, at the end of which time they a taken out and opened and the pearls en from them. These "culture pearls" a beautiful in luster, shape and size, and, ile most of them are either half pearls da little more than half pearls, they meet a requirements where half pearls only are r ded.

Cameos of the Past Century.

FEW articles of jewelry ever went so completely out of fashion as the cameo, and no woman, whatever her eccentricity in matters of personal jewelry, would have been sufficiently bold a few years ago to have risked her reputation for artistic taste by exploiting a cameo brooch, bracelet or hair ornament. But nowadays we are nothing if not retrospective, says the London *Evening Standard*, and these old-fashioned heirlooms are more prized to-day than they ever were by their original owners.

Our ancestresses would hardly have laid claim to discovering the old methods of cameo cutting, but they at least revived the love for an art which has prospered and languished in regular cycles since the beginning of history. Egyptian designs were much to the fore in the days of hoops and farthingales, but classic designs had a still greater vogue, and the semblance of "mortals and immortals" derived from mythological sources made a picturesque subject for many an ornament treasured by the beauties of three generations ago.

Most of the cameos which have descended to modern times were carved in sardonyx or agate-onyx, although in museums and many private collections beryls and amethysts as well as many of the other more valuable gems are to be seen.

Cameos which date from the First Empire were often carved out of shell. The great demand for precious stones necessitating the discovery of some cheaper substitute, and although more brittle and consequently much less lasting than the real gems, shell cameos were made with such skill as almost to deceive the eye of an expert. Layers of the shell were placed one on the other until the required thickness was obtained, and not only Dianas and Cupids but beauties or favorites of the day, from the famous ladies of the French courts to Napoleon or MacMahon, were popular subject models.

As regards settings, no one but a vandal in artistic taste would tamper with the old twisted gold framework or beading which encircled an antique cameo brooch or the heavy links which bound a row of carved sardonyx medallions around the wrist. In the '40s and '50s, however, artistic taste was not invariably to be trusted, and there is no disguising the fact that some of the gems of those times cannot be countenanced nowadays in their heavy and barbarous looking settings, and many women are in consequence having the old heirlooms reset according to beautiful old Greek or Italian designs. Girdles formed of rows of cameos interlinked with fine gold openwork promise to have a great vogue this Winter, and the single cameo in the form of a locket, suspended by a gold chain around the neck, and marquise rings are already being adopted with enthusiasm, while in addition Empire combs and other personal trinkets, toilet boxes and ornaments inset with cameos are carrying all before them at present in the French capital.

Edgar G. Chase, Mantorville, Minn., has located a timber claim in the country northeast of Duluth, Minn.



HOLIDAY NOVELTIES IN CUT GLASS.

BUYERS visiting the salesrooms of the J. D. Bergen Co., 38 Murray St., New York, are delighted with the many new designs and patterns shown in cut glass. The manufacturers are constantly finding new use for the product along both ornamental and useful lines. Napkin rings, ladies' dressing table trays, comb cases, puff jars and jewelry cases are among the new samples. The Roemer wine glasses now on exhibition are something new to the trade. They are made in Bermuda rose, Bermuda green and fern-decorated crystal. The base of the glass is of thick, brilliant crystal supporting a Colonial stem of unusual length, as delicate as the base is substantial. The body of the glass is clear cut and delicate in outline, having a slightly flanged top. Some difficulty was at first experienced in shipping the "Roemer" designs, because of the fragile Colonial stems, but that trouble has been overcome by packing in pasteboard. The Viceroy cut glass vases, modeled after the Egyptian style, are another new assortment. The heavy lines of the ancient designs are lessened somewhat by delicate decoration and fluted work, while the square cut base and smooth top give that stability always found in Egyptian models. The vases are made in four sizes.

*

AMERICAN POTTERY EXHIBIT AT WASHINGTON.

AN American pottery exhibit is to be conducted in December in Washington, D. C., during the annual convention to be held by the United States Potters' Association. The exhibit held last year in the Hotel Raleigh, in that city, was so successful that the committee on art and design decided to continue this feature of the conventions. Frank H. Haynes, Baltimore, Md., the chairman of the committee, has sent out invitations to potters in all parts of the country, who are requested to send each a few specimens representing the best of the commercial products. A large number of potters have already indicated their intention of exhibiting, and each exhibitor is limited in number of specimens to 12. A proposal will be made at the convention to show the exhibit at the Jamestown Exposition in 1907, and plans are also being discussed for adding some of the specimens to the exhibit of American Pottery in the United States National Museum at Washington.

THE RAMBLER.

John P. Hill, Danville, Ill., has the sympathy of his many friends in the trade owing to the recent death of his wife, who died of a complication of diseases after an illness of about two weeks.

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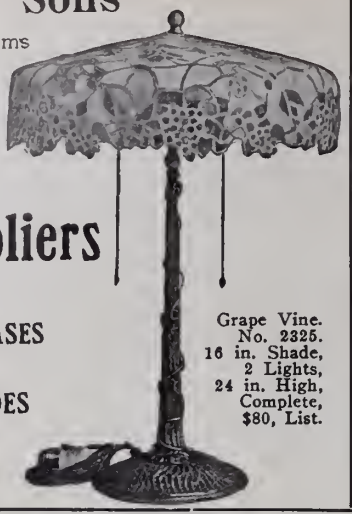
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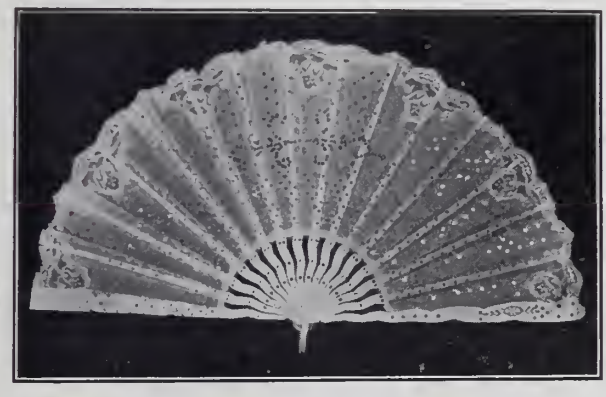
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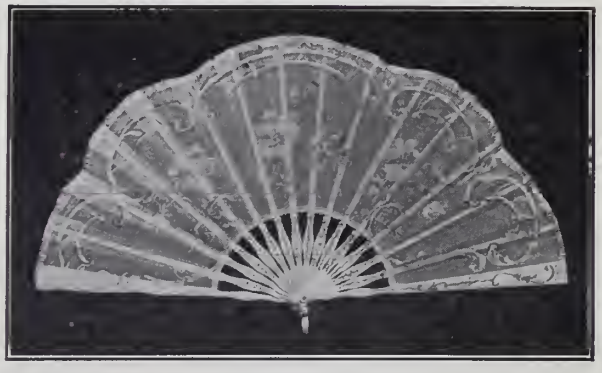
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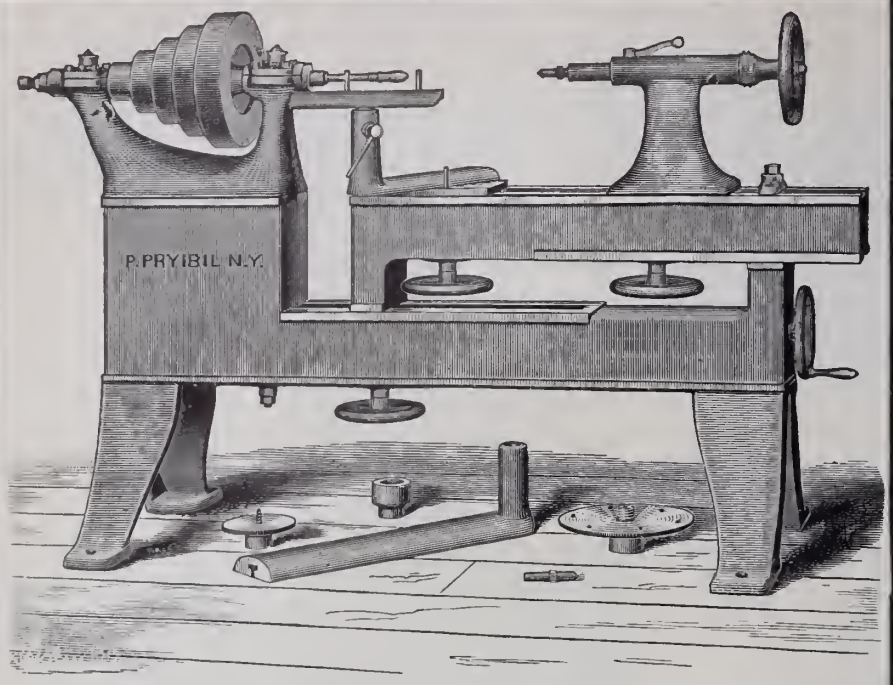
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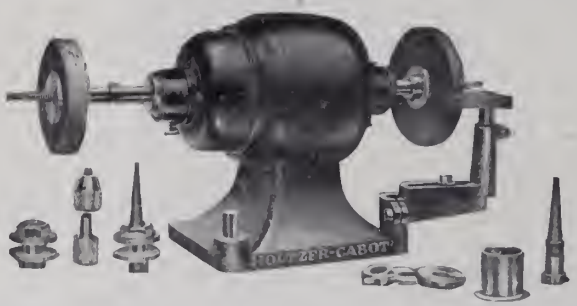
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¶ **ONE REASON WHY** you can obtain better results with a **HOLTZER-CABOT LATHE MOTOR** is that our thirty years' experience in the building of electrical apparatus enables us to offer motors that have passed through the experimental stages and are practically perfect.

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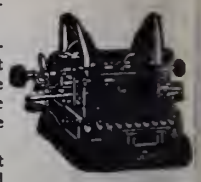
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Don't worry your correspondent.

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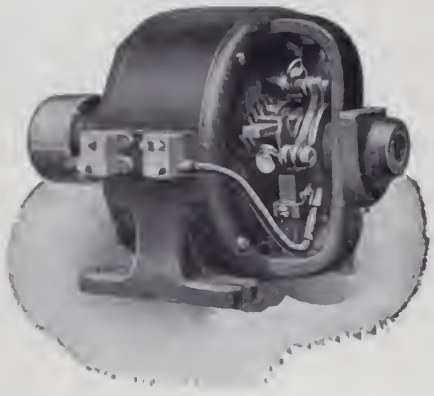
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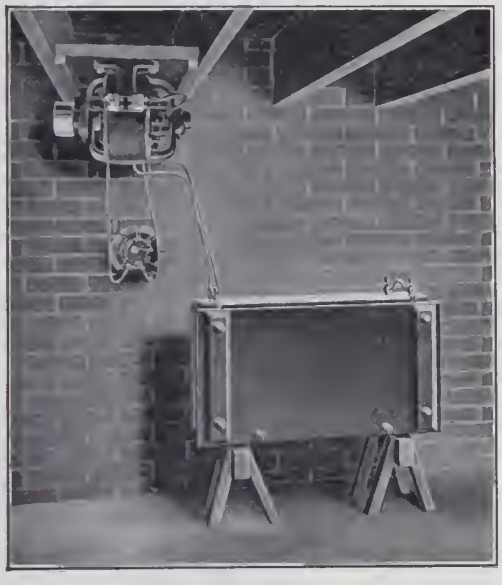
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Can be used in all operations of Plating, Gilding or Silvering.



Operated in any position; on floor, ceiling or side wall. Latest features, mechanical and electrical.

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The Best Self-Filling Attachment

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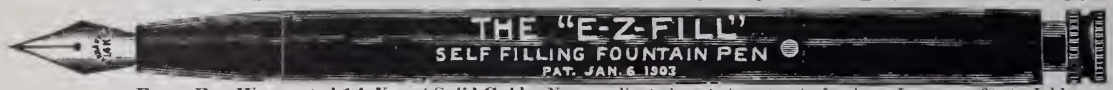
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Expert WATCH and Chronometer REPAIRING
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THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

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38th Year. WEDNESDAY, DECEMBER 5, 1906. Vol. LIII. No. 18.



Championship Hockey Trophy Presented to the Crescent Athletic Club.

(See Text on Page 44.)

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JUST THE THING to show for the Holiday Trade—Our New Pattern Sterling Silver Toilet Set, No. 2401. A handsome floral pattern, made of heavy silver, embodying the new style of low relief. Light gray finish. Best grade of English bristles used in all Brushes. Send your orders now to ensure prompt shipment.

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Made in 12 and 16 sizes only, in each of Fahys' renowned grades

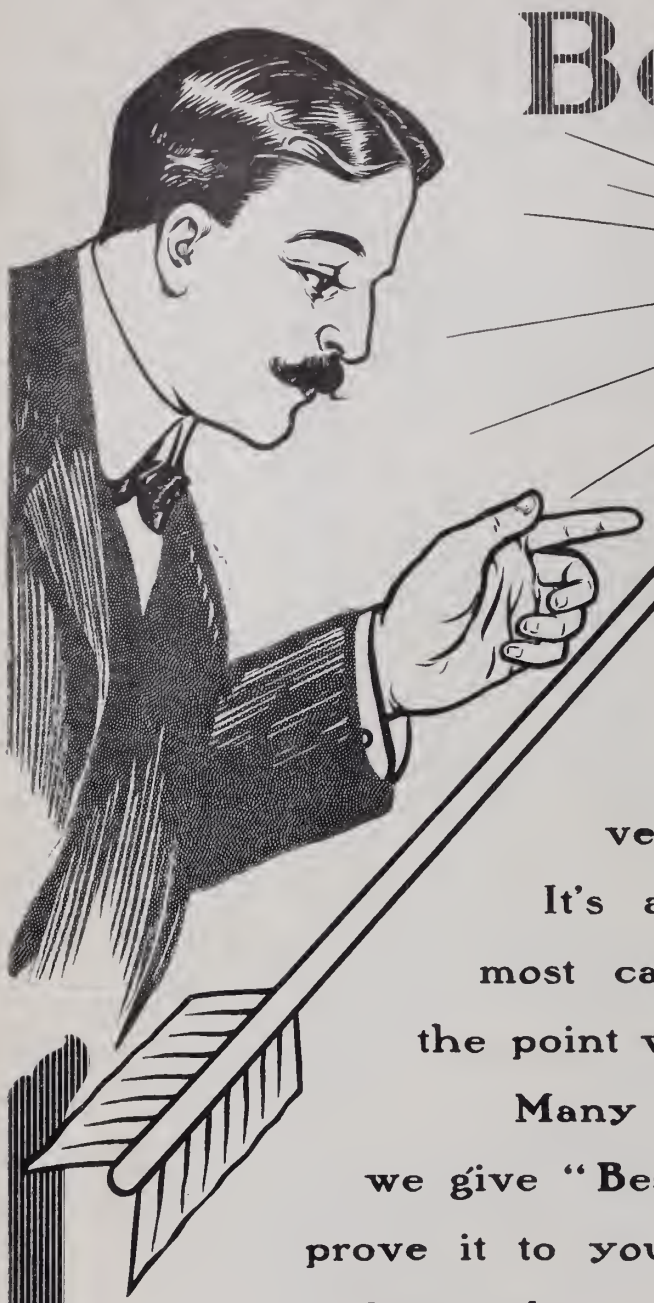
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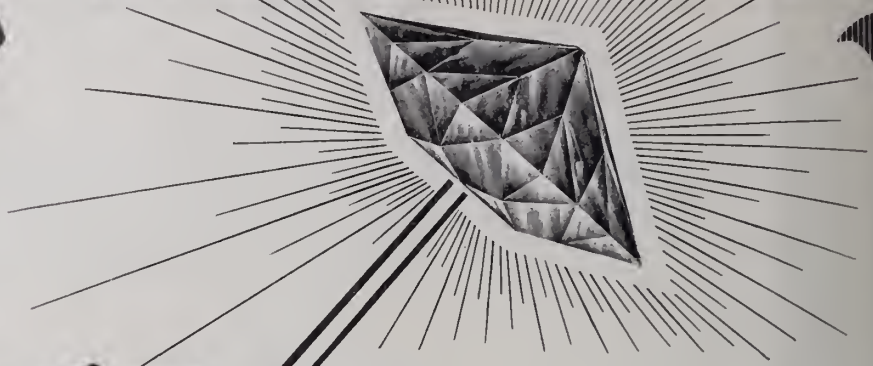
The thinnest Filled Case that can be made for an American movement and retain its beauty and grace.

The gathering of our accumulated experience in filled case manufac=turing.

JOSEPH FAHYS & CO.

Best Value





THIS IS THE POINT!

It's a point that shines very clearly, too.

It's a point to be considered most carefully. "Best Value" is the point we pin our faith on.

Many thousand jewelers know we give "Best Value." We will gladly prove it to you the next time you need any diamonds.

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Also Importers of Emeralds, Rubies and Sapphires

WHETHER times are good or bad—during the ups and downs of prosperity or depression—our rings remain staple, salable goods. Cupid's demands must be met.

We offer the finest rings that can be made; the standard for quality at the lowest possible price. We fully guarantee them to be exactly as represented.

J. R. WOOD & SONS

RING MAKERS

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Warning to the Trade!



Retailers are being called upon by a man who is selling twenty-one chains on a cloth for $18, with swivels stamped "S. O. B. & Co.," and with a duplicate tag of ours bearing our trade-mark, attached to same. The chains are nothing more or less than brass shaded over, and will not stand acid for a single moment.

Jewelers with any experience ought to be able to discover the difference between a finished article and a rotten one.

Anyone who has been swindled by this man will please notify our house, as we want all the evidence possible, and we will do the rest.

Localities where goods have been disposed of are Pittsburg, Allegheny, McKeesport and surrounding towns.

We have two chains now in our possession that were sold by this man.

S. O. BIGNEY & CO.

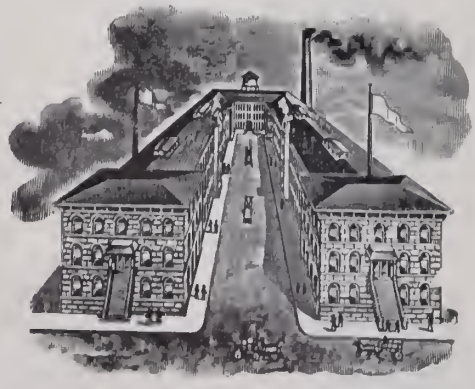
We give you below an exact copy of an assay of chains manufactured by the leading chain makers of the United States.

1-10 GOLD FILLED WATCH CHAINS, MINUS BAR AND SWIVEL.

Number	Gross Weight Ounces	Gross Weight Dec.	Fineness Gold 1000ths	Value	Maker	Chain Number	Cost
15		71	29½	$0.43	.....	1155	$2.85
16		75	50	.775	S. O. Bigney & Co. - - - -	482	3.08
17		81	34	.57	.....	3005	2.73
18		76	23½	.37	.....	9533	2.97
19	1	00	16½	.34	.....	83	2.14
32		52	49½	.53	.....	213 X	2.83
34		73	34½	.52	.....	733	2.41
46				.58	.....	5011	3.82

1-8 CHAINS, MINUS BAR AND SWIVEL.

Number	Gross Weight Ounces	Gross Weight Dec.	Fineness Gold 1000ths	Value	Maker	Chain Number	Cost
35		57	68	$0.80	.....	1604	$3.96
36		60	65½	.81	S. O. Bigney & Co. - - - -	7015	3.75
37		60	63	.78	.....	4324	4.00
47		49	79	.80	.....	2726	4.00



S. O. Bigney & Co.

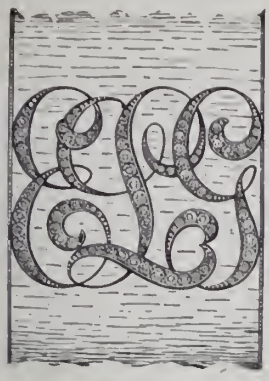
NEW YORK OFFICE,

3 MAIDEN LANE.

FACTORY, Attleboro, Mass.

HIGH GRADE 14K. FILLED CHAINS WARRANTED •TRADE MARK•


No. 302.

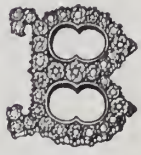

No. 308.


No. 311.


No. 310.

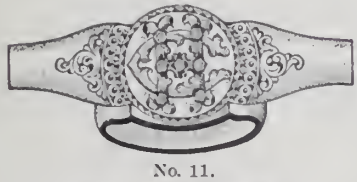

No. 300.


No. 309.


No. 307.


No. 3.


No. 18.


No. 11.

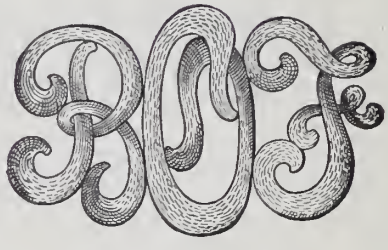

No. 14.


No. 13.


No. 317.
BELT SLIDE.


No. 194.


No. 321.


No. 316.


No. 322.


No. 196.

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IT IS ADMITTED, of course, that a Solid Case is worth more intrinsically than a Gold Filled one. The question is, "Does the former necessarily possess greater *practical wearing qualities?*"

The Wadsworth "PERMANENT"—Worthy of Its Name

QUERY:

Is not the finest type of Filled Case as capable of resisting the ordinary surface wear as if it were solid gold all through? If so, what a saving in cost! The WADSWORTH "PERMANENT" CASE answers these questions in favor of the best type of Filled Case. Nor are consummate style, form and finish lacking. Attractive prices.

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FOR

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Never in the history of our company have we been so far behind our orders.

This is convincing evidence that the retail jeweler is pushing the sale of those movements that give him the best satisfaction.

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W. & S. B.★ 1-10
Warranted to give satisfaction

GLOBE FILLED
W. & S. B.★ 1-8
Warranted 20 Years

Not sold to Department Stores or Retail Mail Order Houses.

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The WEARBEST process hardens the gold and overcomes the effects of soldering; produces the most beautiful finish obtainable.

Every Retail Jeweler gets a premium
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are an essential part of every retail jeweler's stock, and to have the right kind of watches should be the care of every dealer. The more consideration given to this subject the more sure are Dueber-Hampden Watches to be chosen.

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Wholesale Agents for the Leading American Watch Companies,

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Talent, Energy and Progression

are the qualities necessary to achieve success in this strenuous age

¶ The followers of the "let well enough alone" policy are living in the past and become the victims of the ambitious, hustling competitors who, looking into the future, constantly go forward.

¶ The forward pace in business is made more easy and quick by selling the right kind of goods; goods that are satisfying in quality and value and that add to the reputation of the merchant.

¶ ***We offer you goods that have all the requisites necessary to please and satisfy your customers, that equal in value the cost, and will never mar your reputation from being associated with.***

¶ We refer to

Illinois Watches and Hamilton Watches

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

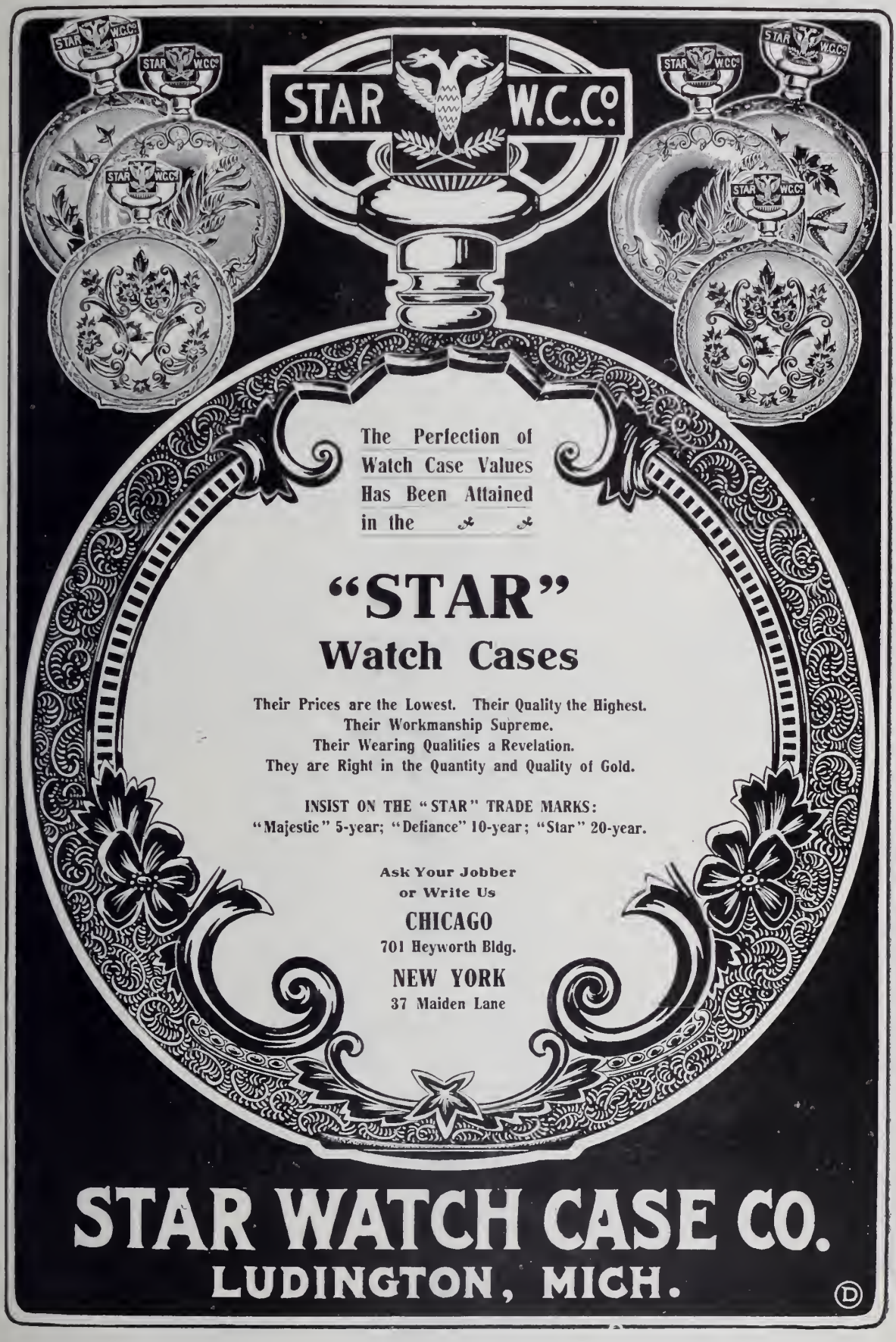
How easy it is to Rake in the Money with our popular LINE



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64 Nassau St. NEW YORK.

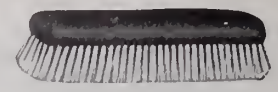
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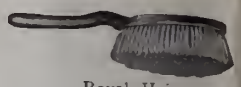

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The Perfection of Watch Case Values Has Been Attained in the
"STAR"
Watch Cases
Their Prices are the Lowest. Their Quality the Highest.
Their Workmanship Supreme.
Their Wearing Qualities a Revelation.
They are Right in the Quantity and Quality of Gold.
INSIST ON THE "STAR" TRADE MARKS:
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Royal Militaire.


Royal Cloth.


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Royal Hair.


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Opposite 5th Avenue Hotel


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High Grade Hair Brushes

and Artistic Merchandise for the TOILET TABLE


Neptune Dress.

We solicit your inspection of matched sets in color and figure, beautiful in design, as well as articles for use.


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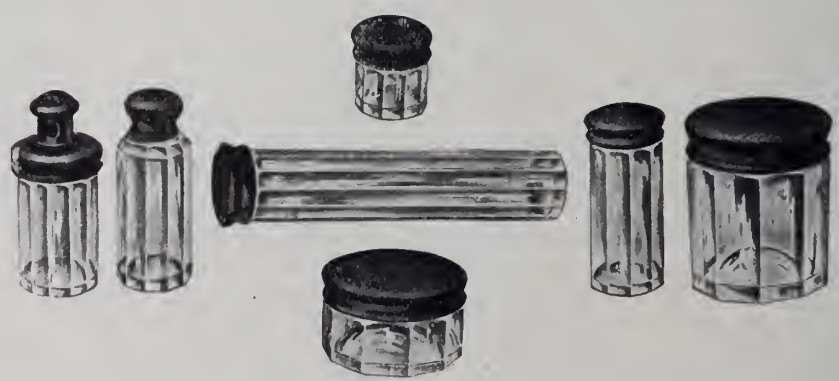

Siren.


Royal Nail.

TURTLE EBONY GUEST ROOM SETS

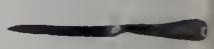

Magazine Cutter.


Royal Velvet.




Shoe Horn.


Royal Hat.


Letter Opener.


Neptune.


Button Hook.

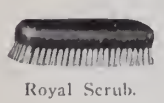

File.


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Eraser.

In addition to many hundred styles of Hair Brushes, we make the necessary articles to completely "fit up" the highest quality of Leather Bags and Suit Cases.

"HOWARD'S QUALITY"


Royal Scrub.


Corn Knife.


Cuticle Knife.


Royal Mirror.


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Manicure Set


Jewel Tray.


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TRADE MARK
STERLING.

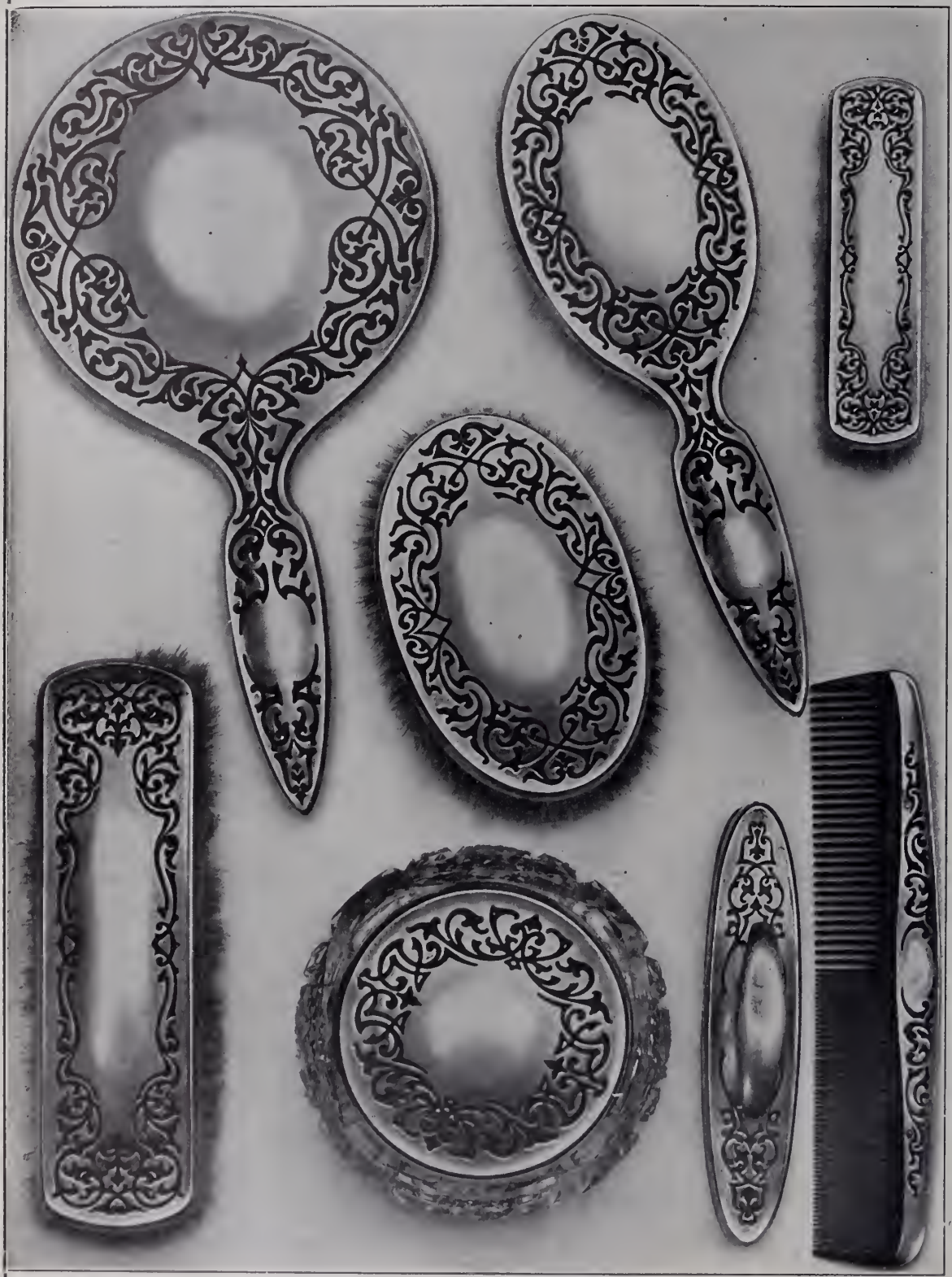
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Broadway and Nineteenth Street - NEW YORK

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ONE OF OUR LATEST PATTERNS



Gun Metal and Silver artistically and harmoniously combined

A Distinctly New Departure in Toilet Ware

Consisting of gun metal upon sterling silver. The black metal standing out upon the polished silver produces a most striking and withal attractive and beautiful result that is bound to appeal most insistently to all.

Woodside Sterling Co.

Silversmiths

192 Broadway New York



The above represents a few of the latest designs in Pin Cushions which we offer for the Holidays. Velvets in a variety of colors. Prices will be sent on request.

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FACTORY AND SALESROOM, 543-5-7 WEST 23D STREET, NEW YORK

When customers can't decide what to select for gifts, show them Simmons Chains and Fobs

THE Simmons lorgnette Chains and men's and women's Fobs, in particular, offer especially attractive gift suggestions and are well worth featuring in your Holiday displays.

And they are the safest sort of Christmas sellers—certain to insure the absolute satisfaction of those who buy them and those who will receive them as gifts.

Remember, practically all wholesale jewelers carry the Simmons line, so, if you have occasion to re-order any styles or patterns you can rely upon getting the goods promptly.

R. F. SIMMONS CO. Main Office and Works **ATTLEBORO, MASS.**

Salesrooms, 9-13 Maiden Lane, New York, 42 Madison St. (Heyworth Bldg.), Chicago.



COFFEE SET.

SMITH SILVERWARE

THE "GEORGIAN" line of hand-chased Hollowware represents the very **highest achievement** of the most skilled Silver Workers. Like all Smith Silverware, it is characterized by its distinctiveness of design, substantial weight, and excellence of finish.

Made in complete dinner service.

Frank W. Smith Co. GARDNER, MASS.

Manufacturers of Sterling Silverware





There is still time to put through a rush order for HB Rings. The few jewelers who have not completed their stocks are urged to do so now. Increase your holiday sales and multiply your profits by ordering a selection of HB Rings at once.

HEINTZ BROTHERS
BUFFALO, N. Y.

A Tablet

that stands for

Quality and Reliability



Horseshoe and Clover Goods

known to the trade

For Over 25 Years



Scarf Pins, Links — American Lever — Studs, Fobs — Cuff and Collar Buttons — Brooches, Handy Pins — Hat Pins, Chains — "Cloverette" Bracelets



SOLE AGENTS FOR KREMENTZ ONE-PIECE COLLAR BUTTONS



No. 927.—Ash-Receiver in Actual Use.

Gold-lined and fitted with three rests—two for cigars and one for safety match-box. Height, 24⅞ inches. Made in polished brass or copper, old brass, nickel-plate, or silver-plate.

An Apt Suggestion

will often enable you to make a sale.

During the holiday season many enter your store undecided what to buy for friend or relative.

To such you can be of assistance by suggesting some of the Sternau Wares, which are ornamental as well as useful.

The Ash-receiver shown here is novel in design and has proved unusually salable, especially in the Old Brass and Copper finishes.

Our latest Catalogue, No. 21, showing many staple articles, suitable for the holiday trade, will be sent on request

If It Burns Alcohol, We Make It

S. Sternau & Co.

Makers of Coffee Machines, Fancy Teakettles, Chafing-dishes and their Accessories, Smoking Sets, Alcohol-Stoves, Coffee and Tea Pots, etc.

New York Salesrooms:
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CORAL—FROM FISHERIES TO YOU

CORAL

OUR OWN CORAL FISHERIES IN JAPAN

Gold Medal, Turin, 1884

Grand Prix, Liege, 1905



CORAL MANUFACTURING COMPANY

OUR OWN CORAL FISHERIES IN ITALY

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CORAL

Factory at TORRE DEL GRECO, ITALY. Offices in PARIS, LONDON and NEW YORK.

With the rapidly growing demand for superior coral we are in a position to-day to present the **most complete** and **finest stock of coral jewelry in the world,** being the **only house in the United States possessing own fisheries in Italy** and **Japan** and the **largest house in the world** making an exclusive specialty of coral.

The newest and best creations in Coral Necklaces, Bracelets, Combs, Scarf Pins, Hat Pins, Buckles, Brooches, etc. Necklaces in extra light pink, and white with pink, a specialty.

A new and magnificent variety of coral cameo necklaces, bracelets and scarf pins adds greatly to the wonders of our coral products.

OUR OWN DESIGNS AND MANUFACTURES. FISHERY PRICES.

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The Jeweler's Harvest

DECEMBER

with its cares, troubles and ultimate feeling of contentment, is again upon us. May the month's business be the most satisfactory you ever had. We should be pleased to lighten the cares and add to your satisfaction and profit by attending to your special orders. Our stock here is very complete and we were never so well equipped to take care of your wants. You may rely upon all orders receiving prompt and careful attention and goods being shipped by return express. Write, wire or 'phone us. Everything in the line of watches, diamonds and gold jewelry.

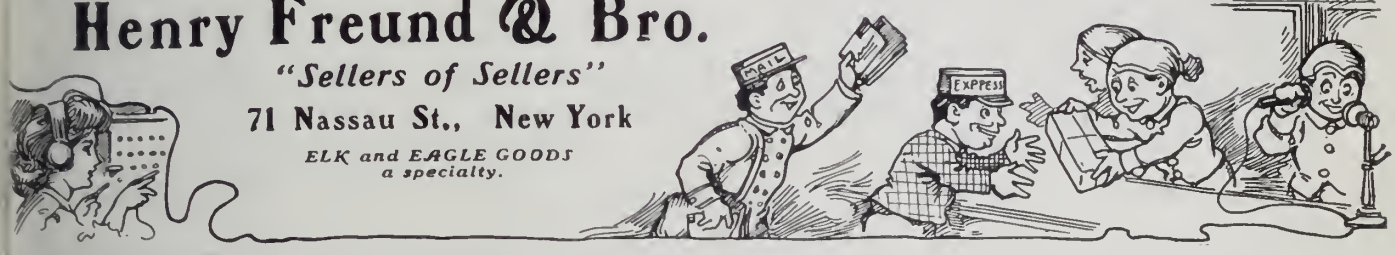


Henry Freund & Bro.

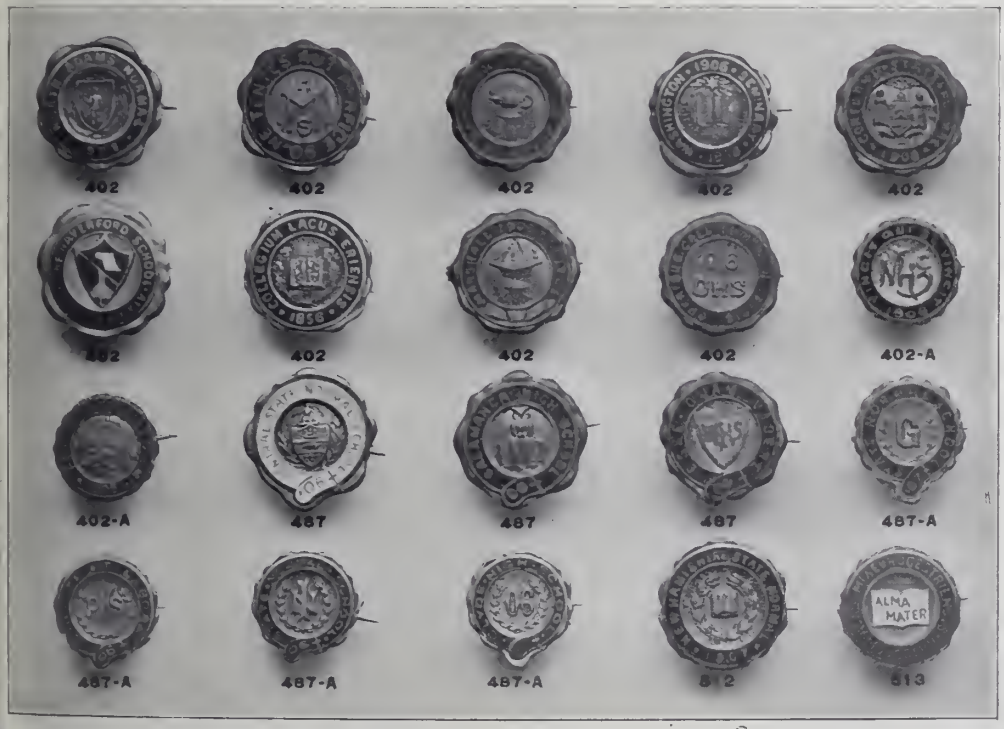
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71 Nassau St., New York

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Seals are very popular, and we show here only a few of the many made for the different schools last year.

For a State School or University no pin would be more appropriate than one with the Coat of Arms of the State in the center. If the school has no official seal, let us make a pin for you showing the characteristics of this design. If you do not care to have pin made in either of these ways, substitute the year and class initials and have the class motto in the circle.

We make seals in two sizes and three different ways, as you will see by the illustrations. Advise us regarding your wishes, stating quality and quantity desired, and we will be pleased to have prepared a colored sketch embodying your ideas, and forward with prices.

Send for our new catalog of Flag and Class pins. You can make more money handling Bastian's than any other. Special designs and estimates free of charge.

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Actual Size—Best Quality Rolled Plate

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Are one of the leading money makers of the present prosperous season.

Our experience in the making reaches back for years—and our present line, comprising over 600 different styles, bears ample proof that we have profited by this long prestige, and that it is not a hit-or-miss proposition we present to you, but definite and clear-cut ideas, artistically and intelligently carried out.

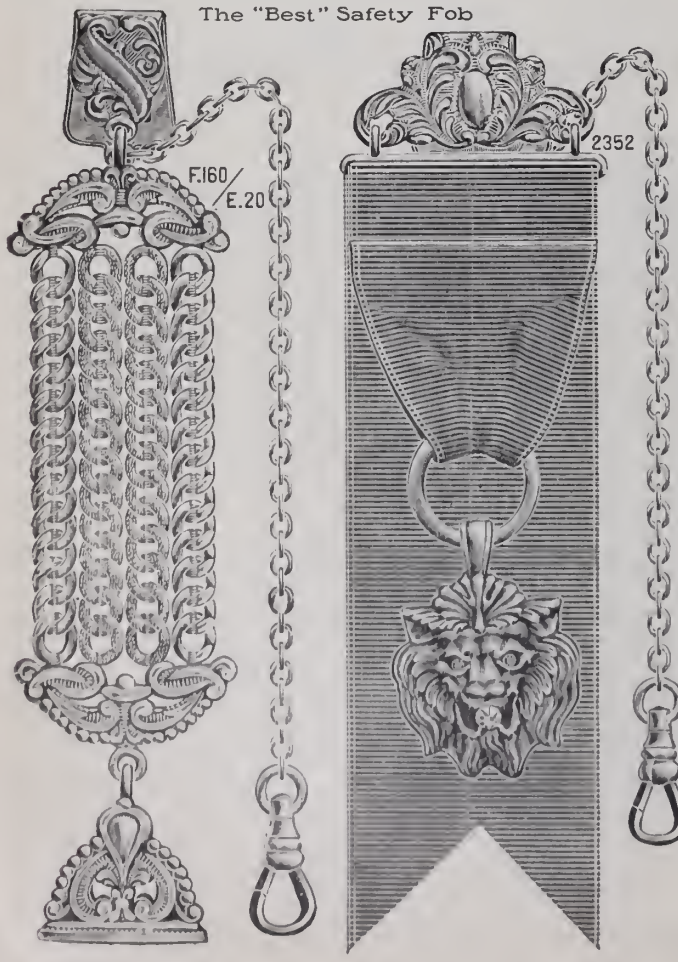
Any leading jobber will be glad to show you these goods—and an inspection of the goods will prove conclusively their worth to you.

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PLAINVILLE, MASS.

New York Office - - 7 Maiden Lane

The "Best" Safety Fob



BATES & BACON

Attleboro, Mass.

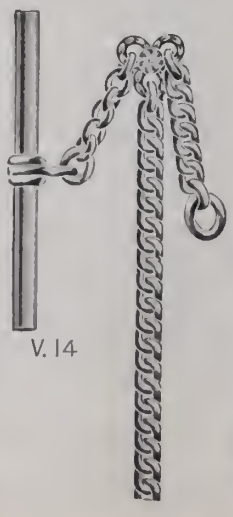
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Chains and Bracelets

The BEST SAFETY FOB is one of our specialties Gent's Vest, Dickens, Lorgnettes, Secret Locket Chain Lockets, Chatelaines and Eye-glass Chains.

ALL OF OUR GOODS ARE GUARANTEED.

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The "WINNA"

The Strongest Secret Joint and Catch Bracelet on the Market.

Made from Rectangular Seamless Tubing.



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Brooches, Mountings

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"None but the Newest.—Only the Best"

NEW YORK, 13 Maiden Lane CHICAGO, 103 State Street

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Unsurpassed Quality
Unequalled Design
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Three reasons which bear upon the success of ALETHEA BRACELETS

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A New Demand in Scarf Pins

EXPERIENTIA DOCET

THE HIGHER STANDARDS as to Scarf Pins have made consumers willing to pay more for them in order to secure something really worth while. Those ranging from $20.00 up are meeting with especial favor.

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of some of our handy pins. Made in all colors, sizes and finishes.

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Makers of Exclusive Designs in 14K. Jewelry
14 JOHN STREET, NEW YORK

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TRADE 14 MARK

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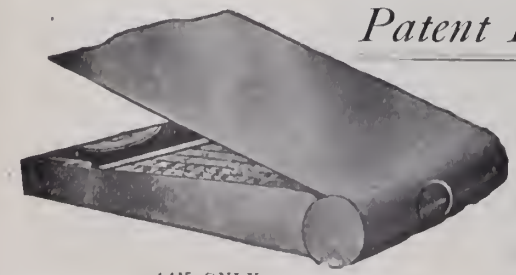
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Patent Pocket Match Box



Book Safety Matches with Steel Cigar Cutter.
(Patented.)

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14K. Genuine Pearls, heavily bridged back, an $8 value.

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Appropriate decoration, standard ware in beautiful colors and best workmanship.

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$18.00
Plain Polished or Frosted



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The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved ; and 14 k. Gold, Plain and Engraved, also Set with Diamonds

A Novelty

Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order

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Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers

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Trade supplied by

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ESTABLISHED 1841

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Artistic Gold and Platinum Mounted Diamond Jewelry.

Odd and Exclusive Patterns in NECKLACES, BROOCHES, BRACELETS, RINGS, RIBBON COLLARETTES, Etc.

MOUNTED WITH AQUAMARINES, PERIDOTS, AMETHYSTS AND OTHER PRECIOUS STONES.

(DIAMOND MOUNTED COMBS A SPECIALTY.)



Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.

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"ORIGINAL LINE"

—OF—

"BARRETTES"

MOUNTED IN COMBINATION OF

Diamonds and Pearls
Diamonds and Sapphires
Diamonds and Emeralds
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Amethysts
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New Shirred Mesh Bags in Gold and Silver

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31 East 17th Street New York City

"THE BRACELET HOUSE."

KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

THE BEST

SOLID GOLD CHAINS

THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
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We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

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Makers of Gold Chains of every kind



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Established 1876

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THE NEW IMPROVED

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The only one on the market of its kind, absolutely secure. Special attention paid to order work.

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Made up in the Latest Styles of

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To Grace the Belt

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14 KARAT ONLY



23 Maiden Lane New York

GOLD BUCKLES now claim your attention. In size, they are fairly generous; in shape, varied; in price, reasonable; in substance,

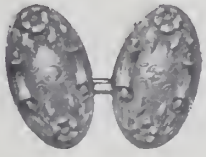
14 KARAT

gold only.

Oval and oblong shapes are decidedly popular. Plain and beaded effects are among the simpler designs, while Colonial Engraving and fancy decorations adorn many ornate examples. In some instances the intrc-duction of jewels, heightens the effect.

The vogue of the belt emphasizes the importance of the Buckle.

Geo. O. Street & Sons.



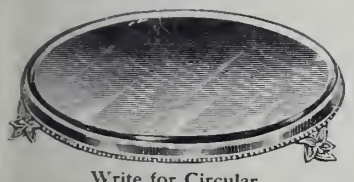
Established in 1837. Makers of fine gold goods. Link buttons and studs, signet and seal rings, fobs and seals, scarfpins.

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o increase your sales on Cut Glass you want line of Plateaux and trays to complete your monade and punch sets.



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Quality and Finish Consistent with twenty years' experience. Original and Exclusive Designs.



NEW YORK, 3 MAIDEN LANE.

CHICAGO, 42 MADISON ST.

MOORE & SON,

ESTABLISHED 1886. NEWARK, N. J. INCORPORATED 1903.

STERLING BAG

No. 1621 R. Hand Made

Saw Pierced Mounting

Size 5½x4 Inches

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MANUFACTURERS OF

Sterling Bags and Gold Chains

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in holiday creations. Characteristic of superiority and originality in design and workmanship.

Our holiday lines in gold and high quality gold filled combs are noteworthy for their rapid selling qualities.

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New York Office, 9 Maiden Lane



BOTTLE OPENER

Pat. Aug. 14, 19

This illustration rep sents one of our ma hundred designs Buckhorn, Ivory, E ony, Heavy Sliv Mounted and Sol Silver, Etched Engraved.

The opener itself made of the best for steel, and nothing excel it in quality and beauty. Excellent sell for the jewelry trade. Opens the bottle in f different ways.

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Manufacturing Silversmith

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PORCELAIN TEA POT

Decorated with

SILVER DEPOSIT

Sugar and Cream Bowl complete this attractive set.

Colors: White and Gold, Blue, Olive Green and Pink.

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The King of all card games, price sample pack 16c., two 30c., eight Sent prepaid at once (only on re of price). See last week's issue o cular for prices of my Ring Adju which every jeweler should ha stock. Order 1 doz. asst. Enclos amount. Mention order No. J will forward a sample pack of extra. Order them to-day.

CHESTER H. WELLS, Jeweler, Meshoppen

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



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SECURITY **MAGIC NUT**

Automatic Holder for ear studs, scarf-pins etc.

for all sizes of scarf-pin wire. Guaranteed.





EAR WIRES

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For brooches, etc. Can be applied to any work where pin tongues are used.

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Unmounted, genuine. Bought of Indians, 10 to 300, as needed, sent on selection to responsible Jewelers at strictly wholesale prices; also

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Wholesaler of Sioux Indian Bead-Work and Curio Supply Jobber.



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Seeing is believing; therefore, if you will be convinced do not fail to see our line when our salesmen are in your territory and afford you the opportunity.

Ross, Saltman & Anderson

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BLANCARD & CO.,

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WELL MADE GOLD FINDINGS.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

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A GUARANTEE

LOCKET Ⓡ HOUSE

OF SATISFACTION

ROTHSCHILD BROS. & Co.

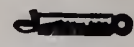
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Our Lockets ARE 10-K. or 14-K.
They have stood the test for thirty-six years.
How many have been returned to you for unsatisfactory wear?
THIS TELLS THE TALE.

LOCKETS OF EVERY DESCRIPTION

PLATINUM, KNIFE-EDGE AND PEARL PENDANTS



1. 1. Snap complete.
2. 2. Outside of Snap.
3. 3. Inside of Snap.

The E. P. H. Patent

NON-PULL-OUT Neck Chain Snap

is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

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14 Karat—Small, $7 per doz. net
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We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

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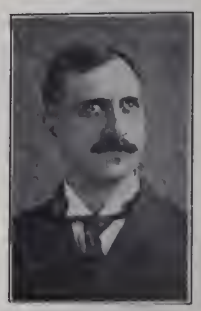
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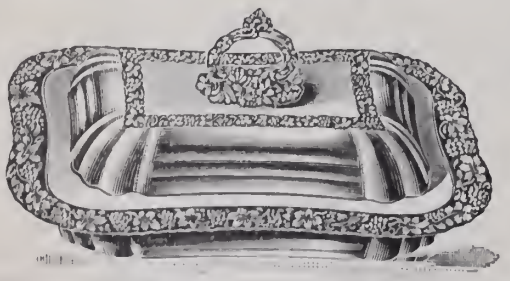


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prices on manifold
and sealing wax.

Sam'l Buckley & Co. English Fancy Goods



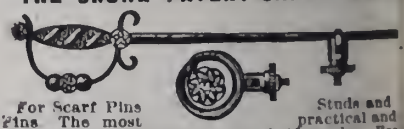
We can show you a fine line of

Sheffield Plated Trays,

and also Tea Sets, Tete-a-Tete Sets, Vegetable Sets, Wicker Bottles, Tantalus Sets, Glass, Silver, Silver Plate, etc.

118-122 Holborn, E. C., London
100 William Street, - New York

THE CROHN PATENT SAFETY GUAR



For Scarf Pins Studs and
Pins. The most practical and
adjustable one invented. Price, $1.50 per doz. For
by all wholesale jewelers and material houses. Sa
by mail, 25c ; in 10k. gold, $1.00 ; 14k., $1.25. M. CRO
Maker and Inventor, 48 and 50 Malden Lane,

Eliassof Bros. & Co.

IMPORTERS AND JOBBERS OF

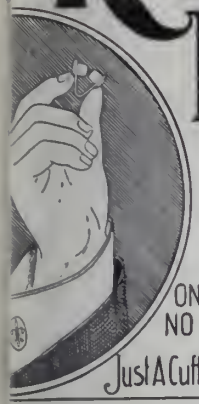
DIAMONDS
WATCHES
JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.

100 STATE STREET, ALBANY, N.Y.

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK.

The REX Cuff Button



THE MISSING LINK

ONE PIECE NO LEVER

NO SNAP NO SPRING

Just A Cuff Button That Cannot Break

A winner for holiday trade. They come in cartons—one dozen assorted patterns. Your jobber will supply you.

E. E. STANINGER

Sole Manufacturer

515 Hartford Bldg. CHICAGO, ILL.

SENT FREE

S. F. MYERS CO. 42-44 Maiden Lane NEW YORK

OUR 1907 GREAT BIG ILLUSTRATED N.Y. STANDARD CATALOGUE NOW READY.

MANY REASONS

Exist why you should send us your sweeps, assays and refinings. Promptness, accuracy and full value are a few of the reasons.

Send us a trial order.

CONLEY & STRAIGHT,

Gold and Silver Refiners, Assayers and Sweep Smelters,

236 EDDY STREET, - PROVIDENCE, R. I.

Dealers in Fine Gold, Silver and Copper. All kinds of Gold and Silver Anodes.

FACT.

Krementz Collar Buttons and Studs



The Standard American Collar Button

have been selling better and better each day since they were born.

CAUSE.

They started with the Highest Quality and Best Construction, and because that High Standard has been continuously maintained.

RESULT.

The "KREMENTZ" stamp on a Collar Button is as much a guarantee of QUALITY as the GOVERNMENT stamp on a bar of gold.

The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK:



KREMENTZ COLLAR BUTTONS are sold by most all reliable jobbers. In case your jobber will not supply you, send to us and we will.

Send for Booklet, "The Story of a Collar Button"

Should you wish to utilize this booklet to increase your collar button business we will, on receipt of your order, print your card upon and send you a quantity of them prepaid.

All Krementz Collar Buttons—of every quality—are manufactured by

KREMENTZ & CO.

in their Factory

NEWARK, N. J.

PARK BROS. & ROGERS
20 Maiden Lane, New York
Selling Agents to Jobbing Trade

Koshland & Italie Co.

702 Chestnut Street, PHILADELPHIA, PA.

We anticipate an unprecedented Holiday Trade and have accordingly prepared ourselves with large and complete stocks of EVERYTHING.

Mail or Telegraph Your Orders.
Quick Service.

Diamonds, Watches and Jewelry

"THE" MACHINE *for* TAGGING RINGS, &c.

PRICE COMPLETE
$5.00 Net

Hand Plyers are useless for Tagging Rings



COMPLETE OUTFIT CONSISTS OF
Our Eyelet Machine
1000 Celluloid Tags
1 Bottle Ink

Patented June 16, 1906.

The HOLD-ON CLUTCH

BEST
SAFEST
SIMPLEST

YOU slide the Clutch on—
IT does the rest.

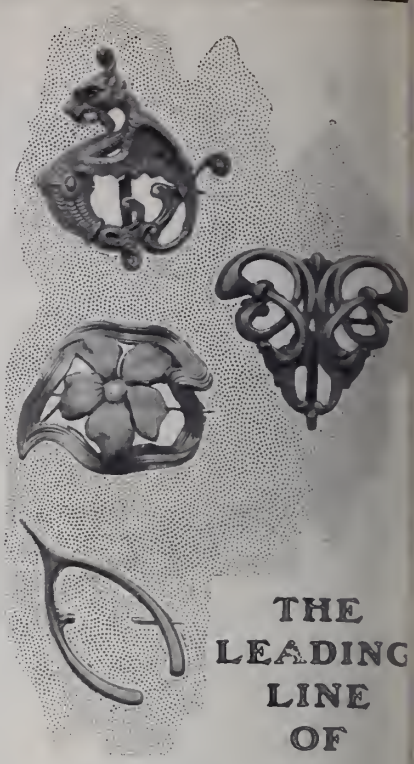


A SPLENDID SELLER,
RETAILING AT 50 CENTS

Patented May 20, 1902.

SCARF PIN INSURANCE

ASK YOUR JOBBER OR WRITE TO
HOLD-ON CLUTCH CO. 33 GOLD STREET. NEW YORK



THE LEADING LINE OF

Brooches

shown this season, is represented by those displayed in P. & B. Co.'s new creations.

Beauty of Design, and elegance of finish distinguish these goods from others.

We are the largest exclusive makers of 10 karat jewelry.

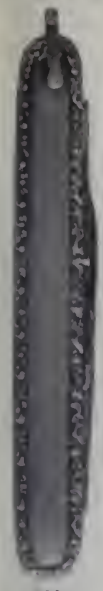
Ask your jobber for our lines of
Cuff Buttons, Lockets,
Scarf Pins, Hat Pins,
Fobs, Brooches, Tie Clasps,
Baby Pins, Bead Necks,
Crosses, Bracelets,
Waist Sets.

Potter & Buffinton Co.,

Providence, R. I.

New York Office,
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San Francisco Office,
206 Kearny St.


802


1545


1548


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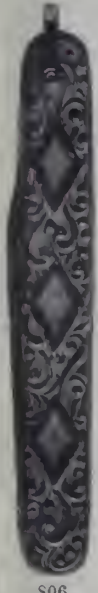

1547


804


1552

We Make Them
We Mount Them
We Sell Them

You will sell them too, if you have them in stock.
Write for a Selection, mounted or unmounted.


806

Plain and
fancy Lockets
Cuff Buttons
Brooches
Bracelets
Fobs
Tie Clasps
Etc.


700/36

Knives
Cigar Cutters
Match Boxes
Heart Charms
Bead Necks
Scarf Pins
Etc.


805


803

ROBT. LEVY, Manufacturing JEWELER

Green and Columbia Sts., NEWARK, N. J.

Maker of

10K. JEWELRY THAT IS 10K.


1536


1549


1532


1539


1511


801

S & B LEDERER CO'S

-LOCKETS-

The "Veribest" Locket is not made to sell at a price. It is made for quality only. The result is real locket value.

SHOW QUALITY AT EVERY POINT



3689—3688—3687. Smaller, 3887—3885—3886

These S.&B.L. ★ CO. Lockets are honest value and WE CAN PROVE IT BEFOREHAND.

That's where the mark comes in.

You get your proof (FULL SATISFACTION GUARANTEED) with our mark inside, meaning through and through quality.

★ NEW YORK CITY 9-11-13 Maiden Lane **Providence, R. I.** 100 Stewart St. CHICAGO, ILL. 181 Wabash Avenue ★



ORDERS PROVE OUR GOODS SELL

We make for the Jobbing Trade the following lines of Solid Gold Jewelry:

Rings, Scarf Pins, Studs, Brooches, Charms, Baby Pins, Handy Pins, Chain Sets, Link Buttons, Hair Barrettes, Crosses, etc.

Insist upon seeing the designs of Gold Jewelry made by the

E. L. SPENCER CO.

95 Chestnut Street, PROVIDENCE, R. I.

New York Office, 9-11-13 Maiden Lane.

SAMPLES ONLY.

Established 1861

R. BLACKINTON & CO.

MAIN OFFICE and FACTORY:

North Attleboro, Mass.

Salesrooms:
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TRADE ~~B~~ MARK

Manufacturing Jewelers and Silversmiths

TOILET AND MANICURE ARTICLES

FLATWARE

STERLING AND GERMAN SILVER WRIST BAGS

GENTLEMEN'S and LADIES' CARD CASES

VANITY BOXES

JEWEL BOXES

MATCH SAFES

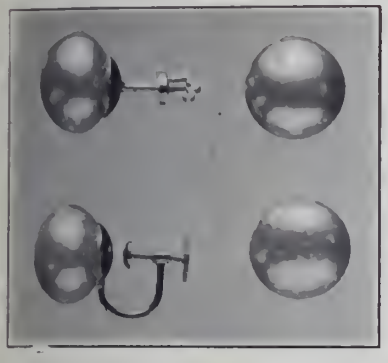
PICTURE FRAMES

BELT BUCKLES

CIGARETTE CASES

PENKNIVES and UP-TO-DATE NOVELTIES

Ear Drops, Scarf Pins, Rings, Studs, etc.



Supremacy of the "Egyptian" Pearls.

THE IRIDESCENCE, perfection of color, and natural weight of "EGYPTIAN" Pearls render them superior to all other artificial pearls. The illustration shows some of our Ear Drops, with attachments for either pierced or unpierced ears. Pearls are shaped round for mounting in point settings, and flat top or button shape for invisible cup settings. The mountings are in 10 and 14 karat gold.

George H. Cahoone Co.

MAKERS OF ARTISTIC JEWELRY

PROVIDENCE—7 Beverly Street
NEW YORK—9 Maiden Lane

To make your Fall and Holiday Stock complete you will require a good assortment of

The Rosary
in Fine Jewels

Five years ago the sale of the Rosary was by Catholic periodical stores only. We advised that they should form part of the staple stock of every Jeweler, and those who added this special line to their stocks have been pleased with the results.

We have a splendid variety in real and imitation stones, popular selling sizes and colors, nicely mounted in gold and rolled gold-plate.

We will, on request, send illustrated list and if you wish, we will also send a package on selection, containing a good assortment of the different grades.

The W. J. Feeley Company
Providence, R. I.



One of our New Models, 1906.



An Honest Substitute for a Solid Gold Charm at a MEDIUM PRICE — That's our

20th CENTURY SOLID GOLD SHELL CHARM

Made in Many Styles for the Different Societies.

IRONS & RUSSELL CO.

Makers of All Kinds of Emblems

NEW YORK OFFICE: 11 MAIDEN LANE

Main Office and Factory: 95 Chestnut St., PROVIDENCE, R. I.

Each charm bears this guarantee on tag attached:



Roger Williams Silver Co.,

PROVIDENCE, R. I., AND NEW YORK, 860 BROADWAY.

Sterling Only.

RICH DESIGNS :: :: :: Photos on Application.



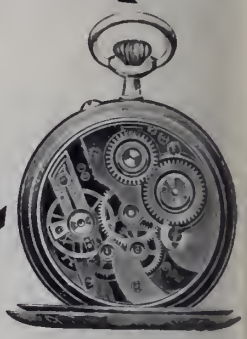
"Watch us Always for Anything in the Watch Line"

All Grades of American Watches

WATCHES FOR THE HOLIDAYS

ALL KINDS, ALL GRADES, ALL SIZES.

Straight orders filled promptly.

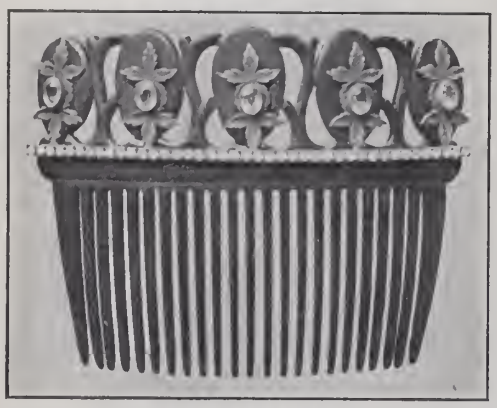


Established 1863

Cross & Beguelin, Manufacturers,

A CORPORATION

17 Maiden Lane, NEW YORK



COMBS

Our new line shows many designs, highly artistic and attractive, that will prove rapid sellers. The highest class of workmanship is characteristic of all our lines. Ask your jobber for our

Combs, Brooches, Scarf Pins, Bracelets, Barrettes, Buttons, Baby Pins, Crosses, Waist Sets, Hat Pins, Collarettes, Silver Novelties.

TRADE A.O.T.G. M.F & W. MARK

LOOK FOR THE TRADE-MARK

ALWAYS ON THE GO

MILLER, FULLER & WHITING, MANUFACTURING JEWELERS

N. Y. Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

Scarf Pins

Exclusive Novelties in Carbuncles, both in Real and Imitation Stones. Be sure and see them.

ASK YOUR JOBBER

WATCH FOR OUR NEW GOLD BRACELET

THE **EDWIN LOWE & CO., Inc.**

F. W. BODWELL, Pres. and Gen. Mgr.

116 Chestnut St., PROVIDENCE, R. I.

New York Representative: E. T. Wilson, 180 Bway. Western Representative: S. H. Brower.

Mr. Retailer:

Solidarity Gold Watch Cases

have gratified the tastes of refined people for over TWENTY YEARS. No gold watch cases on the market have done more to elevate the jeweler's profit and reputation than those stamped **"SOLIDARITY."**

ALL JOBBERS CARRY THEM.

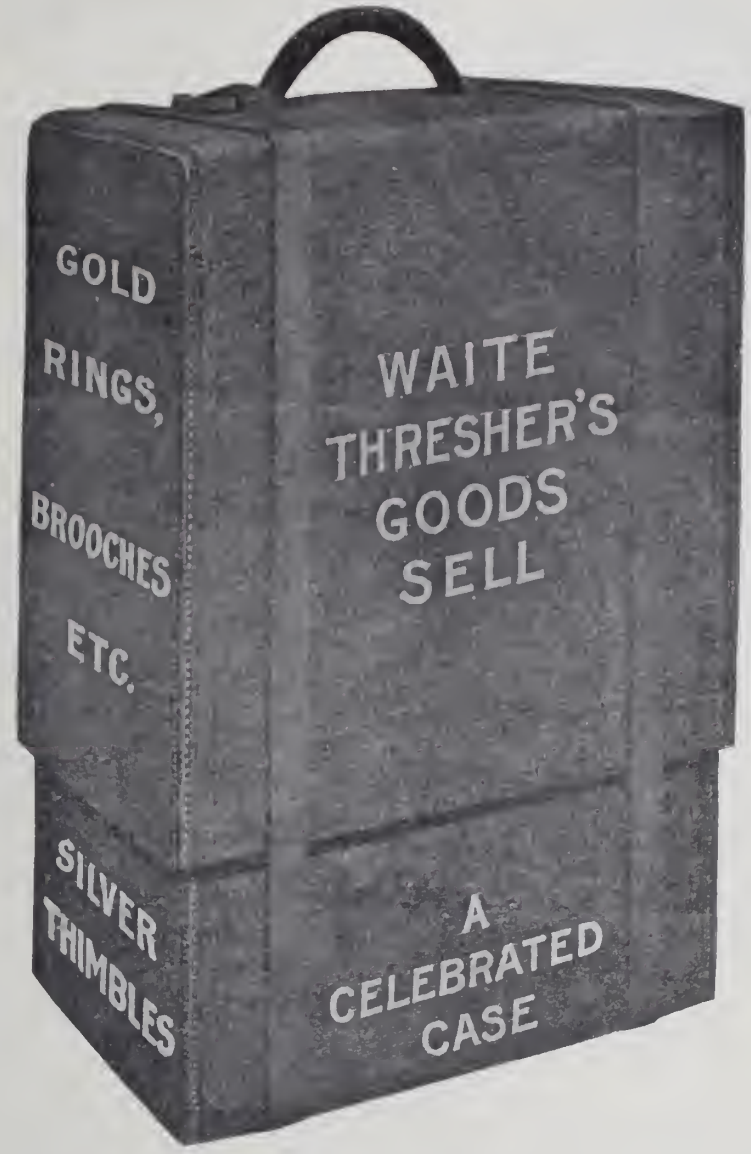
Solidarity Watch Case Co.

ESTABLISHED 1885

GENERAL SELLING AGENTS

JOHN W. SHERWOOD FRANK E. HARMER

3 Maiden Lane, New York



RINGS

WM. LOEB & CO.
101 Sabin St.,
Providence, R. I.
New York Office, 37 Maiden Lane.

CATALOG A customer comes into your *Store*, wants something you haven't got, and it makes you fidgety. No need fretting when one of our Catalogs is at your elbow. What you want is there. A friend in need is a friend indeed.
OSKAMP, NOLTING & CO.,
413-415-417 Elm St., CINCINNATI, OHIO



DORAN, BAGNALL & CO.
NORTH ATTLEBORO, MASS.

¶ Once more we would call your attention to our Chains. Quality and price tell, as is shown by our rapidly increasing business.

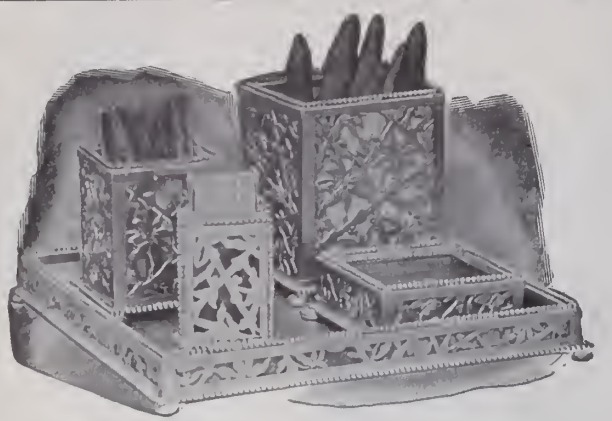
¶ All first-class jobbers now carry our Chains in large assortments. Be sure to have a selection of our Neck Chains, Guards, Fobs and Vests.

¶ They will surprise you by their selling qualities. Get your order in early if you want a sufficient quantity of those Kenilworth Bracelets—also Bangles and Signets—as there is a limit this fall.

¶ When in need of high-grade Rosaries with soldered chain, made and finished as only chain makers know how, see our line. They are sellers.

OFFICES

NEW YORK:	CHICAGO:	SAN FRANCISCO:
194 BROADWAY	42 E. MADISON STREET	1324 GEARY STREET



Your Holiday Stock

IS NOT COMPLETE

UNLESS YOU HAVE

Apollo Studios' "Metal and Glass"

IN VERD ANTIQUE AND OTHER FINISHES



Made in the "APOLLO STUDIOS"

We can deliver promptly—Send for illustrated booklet of

Electroliers, Desk Sets, etc., etc.

APOLLO SILVER CO.

544 Broadway, NEW YORK

BERNARD RICE'S SONS
PROPRIETORS

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

L. BONET,
CAMEO PORTRAITS,



Importer of Precious Stones,

41 Union Square, NEW YORK.

EDMUND R. NEBELING
Diamond Setter
49 Maiden Lane - NEW YORK
Telephone, 5039 John
Gypsy and Platinum Work a Specialty. Mail Orders promptly attended to. Write us for references

FULLY ADJUSTED

FINISHED MATERIAL



17 J. Bridge Model

Regular Sizes

also

Thin Model

TAVANNES WATCH CO.

131 Wabash Ave., CHICAGO

2 Maiden Lane, NEW YORK

FINBERG'S FAULTLESS FOBS.

A Word to the Wise.

Our new line is nearing completion. Our representatives will soon call on you for your Spring orders We ask you for your kind consideration. **Don't overlook our line of Fobs. Don't say** "I never carried your line of goods and do not care to do so." It is to your interest to see what we have. The confidence we place in our goods compels us to speak to you as we do, knowing that if you examine them carefully you will certainly carry them. **Do not** say, you carry so many similar lines that you have no room for another. **Our line is in a class by itself.** We make a specialty of it.



See that the swivel is marked "F. M. Co."

Finberg's Fobs sell because of the **beauty** of design, **excellence** of finish and variety of styles at reasonable prices. They are fully warranted.

We also make a full line of high-grade

Bracelets, Lorgnettes and Neck Chains.

FINBERG MFG. CO.
ATTLEBORO, MASS



Jobbers should see our line of

Scarf Pins	Links
Rings	Hearts
Brooches	Crosses

Etc.

They are the kind that sell.

WM. C. GREENE CO.
Manufacturing Jewelers
01 Sabin St., PROVIDENCE, R. I.



Quick Delivery on

New 80-page catalogue for the asking.

Electros for local advertising, free.

Punch Sets, Whiskey, Wine, Cordial, Lemonade and Water Sets. Also on Special Presentation Pieces in

Bergen Popular-Priced Cut Glass

FAIRLY PROMPT DELIVERY ON STAPLES

The J. D. BERGEN COMPANY

MERIDEN, CONN.

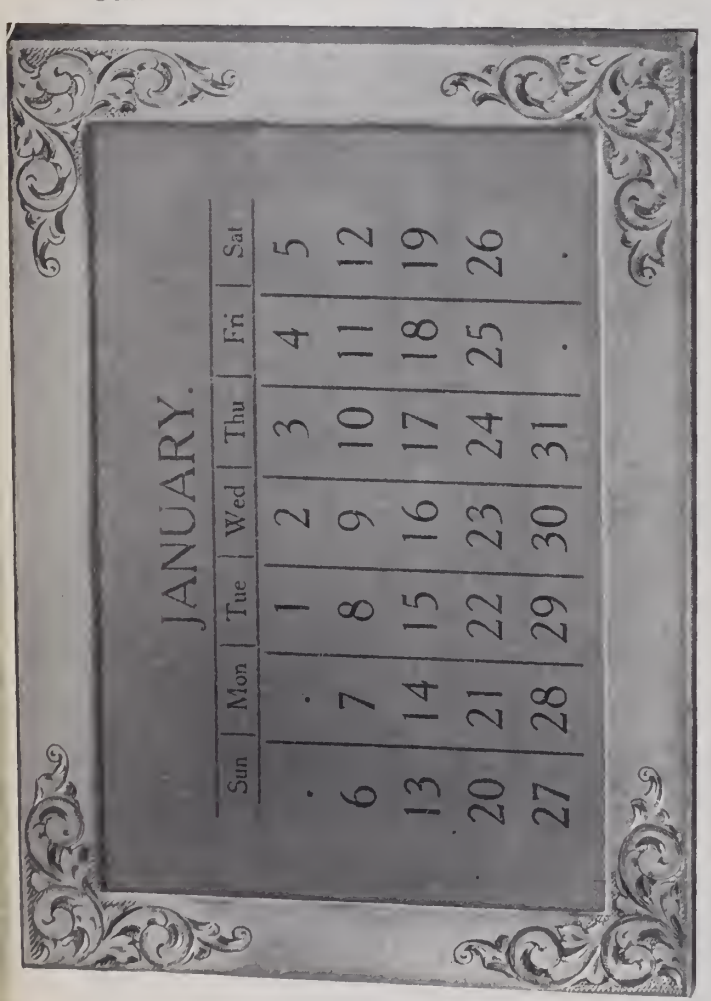
ALL OUR PRODUCT HAS THE STANDARD "BERGEN" FINISH

F&B

Sterling Silver Frames for Christmas

F&B

We make some beautiful Frames for Photographs and Calendars. Consult our Catalogue H, pages 157 to 160 inclusive, for Illustrations of the full line. Also refer to the Catalogue for everything in the lines of **Toilet, Manicure** and **Desk Goods,** either in Sets or Single Pieces. Also **Smokers' Articles** and Useful Gifts for Gentlemen.



3117



3143

Our line of

STANDARD F&B QUALITY

Gold Filled Jewelry consists of VEST, DICKENS, FOBS, RIBBON, NECK and LORGNETTE CHAINS, NECKLACES, PENDANTS, CROSSES, HAIR CHAIN MOUNTINGS, LOCKETS, CHARMS, SCARF PINS, HAT PINS, LINK BUTTONS, EARRINGS, LACE PINS, BROOCHES, BLOUSE SETS, BELT BUCKLES and the **"ARMLET"** BRACELET.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths **100 Richmond Street, Providence, R.**

New York
13 Maiden Lane

Chicago
Heyworth Building

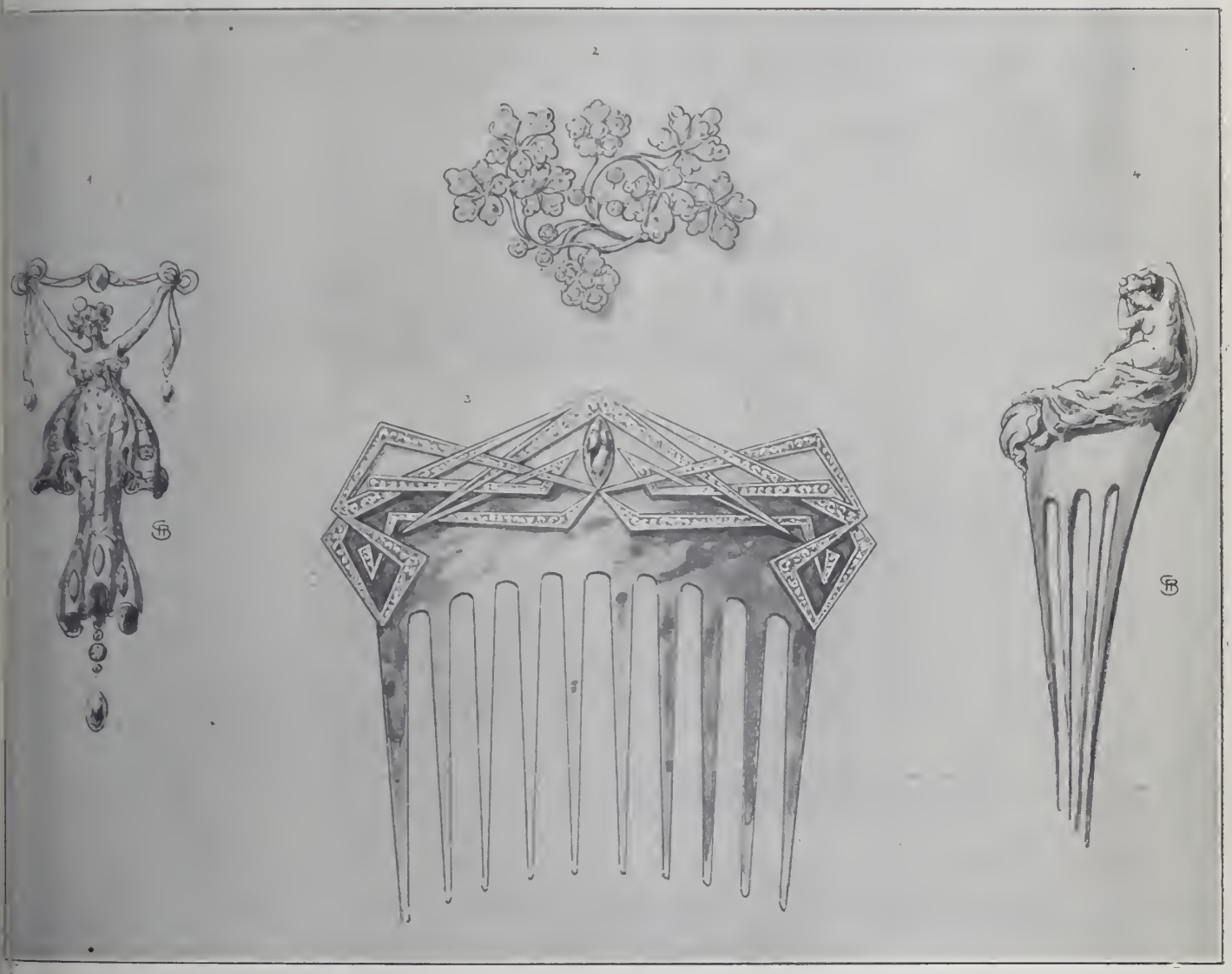
Canada
Kingston, Ont.

Original Designs in Jewelry.

ON this page are shown some original designs in jewelry drawn especially or THE CIRCULAR-WEEKLY. At the left and is a pendant design which is especially daptable for platinum work, now so much n vogue The ribbon, the hair and the drapery should be of platinum, while the ace, the arms, the lining of the drapery nd the decorative lines, as well as the set- ng, should be made of 18 karat gold. The rge stones at the center are cabochon

The small comb at the right is intended to be mounted in 18 karat gold, but the best effect can be obtained by having the hair of the figure in green finish, the figure of red gold and the drapery of platinum. A single stone, preferably an emerald, can be used in the hair of the figure. This figure may be cast or chased in repoussé.

These designs are the work of Paul H. Shramm, a designer and maker of artistic jewelry, who is now making a specialty of this class of work for the trade. He is an artist and portrait painter who, after studying abroad and in this country, took a course in jewelry designing and later in jewelry making to become qualified to reproduce his own designs in the precious metals.



ORIGINAL DESIGNS FOR COMBS, PENDANT AND BROOCH, BY PAUL H. SHRAMM.

ethysts, as is also the upper one on the som of the figure, while the small stones dicated on the ribbon and lower part of e bosom should be diamonds. The three nes in the lower part of the drapery ould be cabochon or marquise shaped ethysts. The other three indicated ould be pigeon blood rubies.

The brooch at the top, in the center, can o be used as a mounting for a small comb. This should be set with dia- nds.

The tortoiseshell comb design can be best ried out with straight line effects, all platinum, ornamented with one marquise aped stone varied to suit the color of the nb.

E. F. Hirst, who has been engaged in the retail jewelry business in Richmond, Ind., for over 50 years, is disposing of his stock at auction prior to retiring permanently.

A recent dispatch from Newport, N. H., reports that burglaries have been numerous and frequent in that section recently. Included among the stores which have been entered and looted is that of W. H. Graves, a retail jeweler.

Exhibit of the Precious Stone Cutting Industry at the Crefeld Museum.

IN the Kaiser Wilhelm Museum at Crefeld there is at the present time a noteworthy exhibition of the products of the industry in precious stones carried on at Idar-Oberstein. The exhibition is intended to point out a broader sphere for this branch of art, which is capable of much further development.

It is surely a thing to be desired, says a European exchange, that the "applied art" of to-day; which has taken hold upon so many industries, shaping them anew, should also devote some attention to the beautiful varieties of agate and others of the precious and semi-precious stones worked at Idar-Oberstein, and bring out their valuable qualities for jewelry and small ornamental household articles. Stone cutting for cameos and seals would surely be an enticing task for many an artist.

The Crefeld exhibition affords an instructive view of the different varieties of stones used at Idar-Oberstein, and the products in different stages. A booklet which serves as a guide gives interesting information with regard to the stones used, the industry and the technical processes employed.

The Larter Shirt Stud does all that any button back stud can do, and does it better.

The Larter Stud does even more, for it can be worn in any style of shirt, including the coat shirt.

The largest stock of shirt studs in the world.

18k. Gold
14k. Gold
10k. Gold
14k. Gold Filled

NONE BETTER MADE

Larter & Sons
21-23 Maiden Lane
New York City

A very large and complete stock of pearl studs from $200.00 per set down.

Handsome Silver Cup Awarded to the Crescent Athletic Club.

ONE of the pleasing trophies of the season, made of sterling silver, is the cup awarded to the Crescent Athletic Club, New York, in recognition of its members' victories in contests extending through a period of six years.

This cup is 28 inches high, including a base of ebony. The foot is chased with maple leaves, and the lower part of the body is encircled with pine cone, handsomely chased, emblematic of Canada.

Around the upper part is a wreath of laurel, in the center of which is a handsome grouping of the Crescent emblem, with a pair of hockey skates entwined in high relief. Resting on the maple leaves are a pair of hockey sticks, crowned with a puck placed between them. Two handsome cast handles ornament the sides. The finish is in a soft gray tone.

The ebony base is girdled by six silver shields, upon which are to be engraved the names of the six teams who were in successive years champions of the Amateur Hockey League of America.

The trophy, which is illustrated on the front cover of this issue, was designed and made by George W. Shiebler & Co., New York.

E. E. Clark, Check Swindler, Arrested at Pittsburg, Sent to Prison for Four Years.

PITTSBURG, Pa., Nov. 29.—E. E. Clark, alias James or Peter Fuller, the check swindler who was captured in Pittsburg several weeks ago, as told in THE CIRCULAR-WEEKLY at the time, was arraigned in court yesterday and sentenced to the Western Penitentiary for four years.

Clark is the man who, after his photograph was published in THE CIRCULAR-WEEKLY, was identified by James Lewis, Columbus jeweler, as the man who had swindled him out of diamonds valued at $500 with a bogus check. When arrested Clark had a large number of pawn tickets in his possession. Mr. Lewis came to Pittsburg and secured one of the diamonds in this city from a pawnbroker, with whom Clark had pawned it. It was recovered after considerable difficulty.

Clark is regarded as a dangerous man and it is quite likely that after he serves his time here he will be taken back to Columbus to answer the charge of check swindling at that place. Before being taken to the penitentiary Clark told Detective Cecil Rice, who arrested him, that he had planned to escape from the Pittsburg officers by jumping through the plate glass window in the office of Captain of Detectives James W. Eagan, and that Rice had made a move just in time to prevent him carrying out his plans. Clark at the time of his arrest threatened to shoot the officer who arrested him.

The police have received numerous communications from various sections of the country, owing to the publication of Clark's arrest in THE CIRCULAR-WEEKLY, asking information regarding the man.

L. M. Lowenthal, Mt. Ayr, Ia., is about to move to Diagonal, Ia.

Lyons Loses His Suit.

International Silver Co. Recovers Judgment Against Chicago Dealer Who Set Up Anti-Trust Law as a Defense.

CHICAGO, Dec. 3.—The suit of the International Silver Co. *vs.* Samuel Lyons to recover the value of goods sold and delivered to him was decided on Nov. 26 by Judge Landis, of the United States Circuit Court against Lyons, the amount of the judgment awarded the plaintiff being $5,620.93.

The suit was brought because of the failure of Lyons to pay for silverware sold him by the International Silver Co. In defense of the suit Lyons filed his answer, setting up that the plaintiff since November, 1898, was a trust to regulate the price of silverware, etc., limiting its output for the purpose of artificially increasing the price to dealers and consumers. Further, that the plaintiff, in conjunction with A. L. Seromb and C. D. Dungan, its Chicago agents, fixes the prices at which its commodities are sold in Chicago, and compels dealers to retail its wares at prices fixed by them upon penalty of refusing to sell goods to dealers who refuse to agree to said prices or who fail to sell at said prices after agreeing to do so. For these reasons Lyons pleaded that the International Silver Co. was existing in this State in violation of the anti-trust law of Illinois, and claimed he was not to be liable for the value of the goods bought under Section six (6) of the law.

Judge Landis in his opinion said that a combination formed outside of this State did not come within the meaning or the prohibitions of the Illinois statutes; that statute related only to such combinations formed within this State, and therefore had no application in this case.

Edgar L. Masters, attorney for Mr. Lyons, prayed for appeal, and was given 30 days in which to file his bill of exceptions and 10 days in which to file a bond in the sum of $6,500. The case was conducted by Nathan G. Moore, of Wilson, Moore & McIlvane, in behalf of the International Silver Co.

The text of the opinion of Judge Landis follows:

In this case the plaintiff files its suit to recover the balance due from the defendant for goods sold and delivered.

The defendant files the general issue, and with a notice of proof that will be offered on the trial, in short, this notice sets out that the plaintiff is a corporation of the State of New Jersey, that it has taken unto itself 18 or 20 other corporations, that prior to such taking by it were competitors in the silverware manufacturing business, located in different States and in the Dominion of Canada; that the purpose of such taking over by the plaintiff was to get a monopoly of the silverware manufacturing business, and that the purpose was accomplished; that the plaintiff came into Illinois and sold goods to various dealers in this State, including the defendant; that the plaintiff would sell only with the distinct understanding and agreement between it and its vendees—the plaintiff acting through the two men whose names are used in this notice—that the vendees in turn would sell this plaintiff's product to the vendee's patrons only at the certain fixed prices; that the plaintiff exacted the same undertaking, imposed the same conditions, which were effective upon all of the other patrons of the plaintiff in this same territory who were competitors of this defendant. The defendant sets out with sufficient certainty to enable him to avail himself of the provisions of the Anti-Trust Law of this State, of 1891, and refers to the Act of Congress in such way as that I will consider it is here urged, and has brought himself within the rule required in giving such a notice.

The Supreme Court of the United States will not allow a suit brought by a combination organized in violation of the Sherman Law to recover the value of goods sold and delivered to be defeated by the purchaser of the goods exhibiting to the court where the suit is brought that the plaintiff who delivered the goods to the defendant is an illegal combination. There is not any escape from the views of the Supreme Court of the United States upon that question. That takes the Sherman Anti-Trust Law out of this case, it being a suit by an illegal combination to recover from this purchaser the value of its product delivered to him, as distinguished from a controversy brought into court based upon the original unlawful undertaking, the purpose of such controversy being to enforce some purpose of the original unlawful undertaking.

The Court of Appeals of this circuit, in dealing with the question of the effect of Section 6 of the Act of 1891 of the Legislature of Illinois, has excluded from the consideration by the court in the pending case any benefit of which the defendant might have availed himself in the absence of that decision, based upon and growing out of the alleged unlawful absorption by this plaintiff of the various constituent concerns; so that when the International Silver Co. went to Lyons to sell him these goods, under the law which is binding upon this court in the pending case, the International Silver Co. was not a combination or conspiracy organized in restraint of trade; it was simply a lawful foreign corporation. That is what the Court of Appeals of this circuit has decided. I am dealing now with what has been decided, not with what this court might do, if it were here as an original proposition.

It does seem to me that if the legislature can denounce this sort of thing if done here by its own people, and may legislate to the extent of holding that its courts shall not be open to such concerns formed in Illinois by its own people bearing in mind that foreign corporations come here only by our consent—that it would not have been contrary to reason for the court to have held that what the State had indicated against its own people would be indicated against outsiders in such a case, but they have not held so; they have held the other thing, and it is the law of this court.

Now, all that is left is this proposition: Is the International Silver Co. a lawful foreign corporation in this State in the exercise of its rights under the law? Has it conducted itself, as exhibited in this notice, in a way which brings it within this anti-trust law of 1891?

Section 1 of that law is in substance as follows: If any corporation organized in Illinois or outside of Illinois and so forth, creates, enters into, or becomes a member of any pool, trust, and so forth, to regulate or fix prices of any article, or to limit the amount or quantity of any article to be manufactured or sold, it shall be guilty of a misdemeanor, and adjudged guilty of conspiracy.

Section 6 excuses anybody owing such a concern for goods sold and delivered from paying the creditor what otherwise the creditor would have a right to exact and enforce in a court.

Now, under the notice here it appears that an arrangement was made, that the International Silver Co. sold to Lyons the goods—his failure to pay for them is the basis of this suit before me—with a distinct understanding that he would not, having been furnished with these goods, sell them except at certain prices; and that not only did the International Silver Co. impose that condition upon this defendant, but that the International Silver Co. imposed the same condition upon every other purchaser of its commodities in this State, or this neighborhood.

Now, if there is any combination here—I exclude the two agents of the International Silver Co. as being the method by which the International Silver Co. did its business, they spoke for it—we have here the situation of the men, the corporation, with goods to sell, saying to the purchaser, who in turn desires to sell those goods either to the retail dealer or to the trade: I will sell you my goods on this condition, namely, that you shall not sell these goods except at the prices which I fix.

The arrangement which is entered into in this case is between the seller of the goods, that is to say the plaintiff, namely, the manufacturer, and the manufacturer's vendee, namely, the wholesaler or the jobber. There is no arrangement here between Lyons and his competitors. If it appeared here that Lyons and his competitors, namely the other wholesalers here, that is to say the other vendees of this plaintiff manufacturer, had entered into this arrangement, the purpose of which was to keep up the prices as between them and the retailers, we would have an entirely different situation; but on the facts which this notice exhibits, there is no arrangement between Lyons and his competitors; the sole arrangement is between Lyons and his vendor, namely, the manufacturer.

The law on that subject is very fully, if not satisfactorily, exhibited in a very complete and able opinion by Judge Sanborn of the Eighth Circuit, in that tobacco case (Whitwell *vs.* Continental Tobacco Co., 125 Federal Reporter 459), in which the vendor imposed upon his vendee not merely the obligation to hold up prices, but the vendee in that case had no right to buy of anybody else. In other words, in that case everything that anybody at any time has ever injected into a contract belonging to this general class, was imposed upon the vendee by the tobacco company, and this was sustained, in accordance with what, wisely or unwisely, the courts have enforced in such cases as the rule.

The case arises on the objection of the plaintiff to evidence offered by the defendant tending to prove the facts relied upon by the defendant to establish to acquit it of its obligation to pay the plaintiff, as alleged in its notice of proof filed on the general issue; the theory of the notice being that the plaintiff is a trust or combination organized and conducted in restraint of trade, in violation of the anti-trust law, in violation of the common law and in violation of the Illinois Act of 1891. I will hold it is a proper way to raise the question. *The objection is sustained.*

Canadian Commercial Agent Reports Discoveries of Diamondiferous Ground in South Africa.

The Canadian commercial agent for South Africa, C. M. Kittson, reports to the Trade and Commerce Department of the Dominion that recently many new discoveries of diamondiferous ground have been made in localities many hundreds of miles apart, and in view of this fact it is quite possible that within the next few years the world's supply of diamonds may increase, with a resultant fall in prices, although it is pointed out by one authority that the world's demand is constantly on the increase.

Importations at the Port of New York.

Weeks Ended Dec. 1, 1905, and Nov. 30, 1906.

China, Glass and Earthen Ware:	1905.	1906.
China	$98,176	$86,161
Earthen ware	28,155	18,271
Glass ware	36,501	26,485
Optical glass	3,502	331
Instruments:		
Musical	15,905	9,840
Optical	9,660	5,551
Philosophical	5,191	3,783
Jewelry, etc.:		
Jewelry	77,387	14,885
Precious stones	596,168	491,170
Watches	46,097	68,183
Metals, etc.:		
Bronzes	1,957	2,962
Cutlery	.....	31,383
Dutch metal	3,466	3,341
Platina	56,891	26,502
Plated ware	.....	.....
Silverware	4,083	631
Miscellaneous:		
Alabaster ornaments	545	68
Amber	6,583	4,381
Beads	8,309	5,248
Clocks	10,181	11,312
Fans	6,670	5,900
Fancy goods	10,034	7,009
Ivory	71,475	31,475
Ivory, manufactures of	1,124	267
Marble, manufactures of	38,819	4,008
Statuary	7,694	3,825

Walter B. Dean, Jr., Forsyth, Mont., and Miss Grace Marcyes were recently united in marriage, at the home of the bride's father.

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LONDON PARIS AMSTERDAM

nother Fire at Attleboro, Mass., Damages Several Manufacturing Jewelry Shops.

ATTLEBORO, Mass., Dec. 1.—A. S. Ingraam & Co., the Torrey Jewelry Co., E. D. lmore & Co. and Rothschild Bros. suffered inconvenience to-day from a fire hich, the evening before, destroyed a oden flue on the outside of the Bates eam Power building, where they have arters. The flue led from the Torrey op to the roof. The fire damage was conied to the flue, the Torrey acid room and e roof. The water damage was distribed among all four concerns. All but the rrey company resumed operations Satury with more or less handicap.

The four concerns are located in the lding thus: Ingraham in the basement, rrey on the first floor, Gilmore on the nd floor, and Rothschild on the third r. At 8 o'clock last night workers ing the nearby factories heard a loud nation. In a few minutes Everett S. nton, passing the building, saw flames elope the flue from top to bottom. He ned the night watchman, who rang an rm. Less than a half hour of activity the firemen extinguished the flames.

There were a few busy minutes while the ants were in doubt about the fate of the lding. John H. Moore, of Moore Bros., ants in a section of the building remote m the fire, made all preparations for reval if necessary. Mr. Rothschild and employe, working late in the office, were prised by the arrival of the firemen, not lizing the fire had started. Both men set work to make a prompt removal of the uables possible if it should be required. the Gilmore and Ingraham plants minor er damage was the only trouble exnced. Elmer Fors, employed by the rrey Jewelry Co., broke into the office made secure the samples with which t salesmen were to start the following nday. Charles Lyons, head of the comy, was out of town, but established phone communication and arranged for necessary precautions.

The working force of the Torrey comy was ordered back on duty Monday, all ded repairs taking place Saturday.

nder Suit Between Two Shenandoah, Pa., Jewelers Settled, Defendant Paying $300 and Costs.

OTTSVILLE, Pa., Dec. 1.—A settlement effected between counsel for both sides urt in this town last week in the slan- case in which Carl Holderman and rles Strouse, both Shenandoah jewelers, red as defendant and complainant reptively. Under the terms of the settlet Holderman must pay Strouse $300 and pay the costs of the suit.

he outcome of the case had been ited with much interest. Holderman alws claimed that he told the story about Strouse and his family after hearing it from aveling man, and that he had, after he overed what a stir it had made, offered ay all the costs of a legal proceeding st the man if Strouse desired to take step. Strouse, however, took the view Holderman had circulated the story must bear the consequences.

fter the jury had been empaneled counsel for the defendant made a statement vindicating Strouse's character, but claimed that the statements issued by Holderman were not of a malicious character.

Death of Chas. S. Hungerford.

CHICAGO, Dec. 3.—Word was received in this city last week that Charles S. Hungerford, an oldtime jewelry salesman, had died in San Antonio, Tex., Wednesday, Nov. 28, of consumption. C. A. Garlick, 103 State St., a lifelong friend of the deceased, was immediately notified, and wired for the remains to be sent to Chicago. The body will arrive to-morrow, Dec. 4, and funeral services will be held on that day at the Englewood Commandery, A. F. and A. M. The interment is to be at Oakwoods Cemetery, where Mr. Hungerford will rest beside his wife, who died three years ago.

Charles S. Hungerford was born in Oneida County, New York, 68 years ago, and came to Chicago in 1865, going into the fur business on his own account. In the fire of 1871 he lost all he had, and entered the employ of the jewelry jobbing house of W. B. Clapp, Young & Co. He traveled for that concern in the southwest, and when they dissolved continued with their successors, Clapp, Davis & Co. After being with that house for eight years he traveled for Benj. Allen & Co., leaving them to represent M. B. Bryant & Co., New York. His last position was with E. L. Logee & Co., Providence, R. I., whom he represented in the west for nine years.

About three years ago Mr. Hungerford's wife died, and as his health was poor he retired from business and traveled through California, Colorado, New Mexico, Kansas, Nebraska and Texas to see if he could not improve his condition.

Mr. Hungerford was a 32d degree Mason, a Knight Templar and a Mystic Shriner. He was a careful and prudent man, and left an estate of about $20,000. His surviving relatives are his brothers, A. T. Hungerford, St. Louis, Mo., and Henry H. Hungerford, Lawrence, Kans., and his niece, Miss Eliza M. Connell, of this city. Under the will A. T. Hungerford receives the bulk of the estate.

Death of Oscar Schwencke.

Oscar Schwencke, who was for many years identified with the manufacture of hair jewelry in New York, died Monday of last week at his home, 274 E. 23d St., Brooklyn. He had not been in active business in the last 12 years, and had passed much of his time during this period at his cottage on Long Island, having ample facilities for the pastime of fishing, of which he was very fond.

Mr. Schwencke was born in Germany, May 10, 1833. He came to New York in 1864 and obtained employment at his trade as a jeweler. He worked for A. Guntzenhauser, 15 Maiden Lane, who manufactured gold trimmings in which hair braids and chains and other articles were mounted. In 1877 Mr. Schwencke bought out the business from Geo. Guntzenhauser, who had succeeded his brother on the latter's death four years before. Under Mr. Schwencke's management the volume of the business was increased, and he moved to 43 Maiden Lane and subsequently, in 1885, to 8 John St., where he added the manufacture of badges to his other lines.

When Mr. Schwencke retired he sold out to his son, William Schwencke, who had been engaged in the manufacture of badges from 1885, and who has continued the business at the same location. Two other sons, Oscar L. and Edward F., also survive, the former being a dealer in Long Island real estate.

The funeral took place Tuesday evening at his late home, the service being conducted by the Rev. Dr. Luther Gable, pastor of the English Lutheran Church at Newkirk Ave. The interment was in Evergreen Cemetery.

Jewelry, Clocks, Watches, Optical Goods and Kindred Lines Exported from New York.

WASHINGTON, D. C., Nov. 28.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Bombay: 64 cases clocks, $1,071.

Bradford: 8 cases clocks, $111.

Bremen: 2 cases jewelry, $500; 1 case jewelers' sweepings, $150; 2 cases silverware, $150; 3 cases plated ware, $620.

Calcutta: 1 case watch goods, $110; 74 cases clocks, $1,371.

Callao: 1 case jewelry, $305.

Chaux de Fonds: 2 packages watch cases, $100.

Corinto: 3 cases clocks, $170.

Demerara: 11 cases clocks, $121.

Glasgow: 70 cases clocks, $1,699.

Guayaquil: 3 cases watches, $487; 4 cases jewelry, $1,118.

Hamburg: 1 case jewelry, $500; 2 packages optical goods, $344; 2 cases watches, $3,520; 2 packages optical goods, $495; 1 case clocks, $103.

Havana: 1 case watches, $189; 2 packages optical goods, $523; 5 packages scopes and views, $301.

Havre: 3 cases silverware, $510; 2 cases jewelry, $550; 2 cases clocks, $270.

Hong Kong: 59 cases clocks, $1,332.

Kingston: 1 case silverware, $330; 8 cases clocks, $148.

La Guaira: 1 case jewelry, $108.

Lagos: 1 case clocks, $113.

Liverpool: 1 case silverware, $1,025; 15 cases clocks, $133; 2 cases jewelry, $710; 1 package optical goods, $100; 37 cases clocks, $1,489; 2 cases jewelry, $910.

London: 2 cases plated ware, $174; 1 case silverware, $150; 27 packages optical goods, $4,003; 40 cases watches, $7,439; 2 packages scopes and views, $250; 1 case jewelry, $181; 4 cases watches, $1,500; 121 cases clocks, $3,120; 3 cases watches, $500; 1 package optical goods, $403; 20 cases clocks, $542.

Manaos: 1 case watches, $660; 1 case plated ware, $106.

Martinique: 12,727 cases silverware, $5,127.

Santos: 28 cases clocks, $466; 1 case watches, $688.

Savanilla: 1 case plated ware, $131.

Shanghai: 45 cases clocks, $920.

Sydney: 10 cases plated ware, $424; 85 cases clocks, $805; 1 case jewelry, $134; 1 case watches, $780.

Tampico: 14 cases clocks, $214; 1 case jewelry, $117.

Valparaiso: 1 case watches, $293; 2 cases silverware, $120; 24 cases plated ware, $2,311; 6 cases watches, $2,686; 52 cases clocks, $1,107; 5 cases plated ware, $1,084.

Vera Cruz: 9 cases plated ware, $1,020.

Wellington: 5 cases plated ware, $459; 27 cases clocks, $838.

The E. J. Hyde Jewelry Co., Spokane, Wash., has moved from 716 Sprague St. to 609 Sprague Ave., on the opposite side of the street and one block east of the former location. The business was begun by Mr. Hyde 19 years ago.

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DIAMONDS, PEARLS AND PRECIOUS STONES

MEMORANDUM ORDERS SOLICITED.

Death of Otto Young.

Chicago's Well Known Jobber, Millionaire and Financier Passes Away at Lake Geneva.

CHICAGO, Dec. 3.—Otto Young, one of the city's most prominent millionaire merchants and a leader in the world of finance, died at his beautiful home at Lake Geneva, Saturday, of a complication of diseases, after an illness lasting but two weeks. His death was unexpected and came as a distinct shock to his friends and business associates, many of whom did not even know that he was seriously ill. The bulletin issued at the office of Otto Young & Co., wholesale jewelers, 42 Maiden St., caused profound sorrow throughout the jewelry trade, as Mr. Young had been one of the trade's most prominent members for over 30 years.

At his bedside when he died were the deceased's widow and four daughters and Dr. Frank Billings, who had been hurriedly summoned when his critical condition was realized. The remains were brought to Chicago yesterday morning on a special train over the North Western railroad, and relatives and friends went to Lake Geneva and formed an escort of honor on the journey to this city.

Otto Young may truly be considered to have been one of the jewelry trade's most representative and leading citizens in the west, and his career both in the trade and in the mercantile and financial world generally will long be pointed to as an example to the younger generation.

Born in Eberfeld, Germany, on Dec. 20, 1844, he was one of a large family of children. His father was an architect, but died when the boy was five years old, and in a few years it was necessary that some of them should go away to seek their own fortune. The lot fell to Otto.

The boy had relatives in New York, and upon his arrival it was decided that he needed a little more education than the old country schools had afforded him, so for a year and a half he studied hard at the military academy at Cornwall-on-the-Hudson. When this was over his commercial career started. He became a clerk in a cigar store in the Gilsey House, New York, at a salary of $3 a week.

Frugality and economy probably characterized the boy at that time. He saved money and cast about him for an opportunity. He returned to Germany in 1861, but came back to the United States, and in 1862 went into business for himself, dealing in imported fancy goods and jewelry.

In 1867 Mr. Young sold this retail business and became a traveling salesman for another New York house, Hecht Bros., in the same line of business. As ever, he was on the alert for more opportunity and investment. His work brought him into the west for the first time. That same year he was married in New Orleans to Miss Ann Elizabeth Murphy.

By chance Mr. Young was in Chicago when the city was destroyed by the fire of 1871. The democratic level of the place and the great chances that he saw impressed the young man, and a year later he bought an interest with W. B. Clapp & Co., wholesale jewelers, 149-151 State St., the firm becoming W. B. Clapp, Young & Co. To-day this wholesale house is still doing business on the old-established lines on the sixth floor of the Heyworth building, Wabash Ave. and Madison St. In 1880 he bought Mr. Clapp's interest and it became Otto Young & Co.

As his jewelry business grew Mr. Young incorporated it and became its president, the other officers being: Julius Schnering, treasurer, and Peter T. White, secretary. In the jewelry trade Mr. Schnering has been associated with him almost since the beginning.

In 1885 Mr. Young purchased a half interest in the big store here known as "The Fair," and became secretary and treasurer of the concern, which, under his influence and direction, developed to a wonderful extent, increasing its capital from $200,000 to several millions. On Aug. 2, 1905, Mr. Young sold out his interest in the concern,



THE LATE OTTO YOUNG.

but retained the real estate on which the business is done. Mr. Young was an operator in real estate; in fact, he was one of the largest holders of business property in Chicago. He was also prominently identified with many financial institutions, and at the time of his death was a director of the First National Bank, of the First Trust and Savings Bank, of the National Safe Deposit Co. and of the Silversmiths' Building Co. and a number of other concerns. He was a member of the leading social clubs of the city, among them the Calumet, Chicago Athletic, Union League and Washington Park organizations.

His charities were many and great. Shortly after the death of his only son, Otto Young, Jr., Mr. Young built an addition to the Home for Incurables at 56th St. and Ellis Ave., in the form of a consumptives' home, at a cost of $40,000, and has spent an equal amount every year in the maintenance of it. Some time ago he also gave real estate to the value of about $125,000 to an asylum for children.

Among Mr. Young's hobbies was the collecting of Oriental rugs, of which he had one of the finest collections in the country.

While nothing is known definitely outside of the immediate advisers of Mr. Young as to the disposition which he made of his great fortune, it is said that the will provides for a trusteeship, as in the case of the Marshall Field will. Mr. Young was known as an essentially conservative business man, and the fact that all his children are daughters without any intimate knowledge of business affairs is said to have influenced him in providing every possible safeguard for the large fortune which will fall to them.

The funeral of Mr. Young was held at the city residence of the family, 2032 Calumet Ave., the Rev. W. O. Waters, rector of Grace Episcopal Church, officiating. The burial services were held at Oakwoods and were private. The honorary pallbearers were: Byron L. Smith, H. H. Porter, Charles H. Wacker, A. C. Bartlett, Hugh McBirney, E. R. Graham, Andrew McLeish, R. W. Patterson, C. C. Kohlsaat, W. J. Chalmers, Albert Keep, Eugene S. Pike, John G. Shedd, J. B. Clow, Frank O. Lowden, Thomas Murdoch, H. H. Kohlsaat, John P. Wilson, H. A. Beidler, T. J. Lefens, Lyman J. Gage, Marshall M. Kirkman, James B. Forgan, Harry G. Selfridge, Benjamin Allen, P. A. Valentine, R. T. Crane, Samuel W. Allerton, L. L. McArthur, Ferdinand W. Peck, Edward T. Jeffery, Harlow N. Higinbotham, Charles L. Hutchinson, John J. Mitchell, J. Ogden Armour, Martin A. Ryerson, Frank Billings, R. H. McCormick and N. W. Harris.

James Mix, Veteran Jeweler of Albany, N. Y., Retires from Business.

ALBANY, N. Y., Nov. 28.—James Mix, one of the oldest and best known jewelers of Albany, has retired from business, and is succeeded by Emma C. Mix, Emma L. Hogland and Fred. L. Mix, who will continue the establishment under the old name. Mr. Mix is over 80 years old, and his advanced age as well as poor health the last few years has caused him to cease all active participation in the affairs of the concern. His successors are all members of the family.

Mr. Mix has not only been one of the most prominent jewelers of Albany, but his business is one of the oldest as well as one of the most widely known in this section. It was established by his father in 1847 and James Mix succeeded the latter here in the early '60's. For nearly 50 years he has continued his career as a merchant of the highest standing and repute, and retires with a competence which he has justly earned.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Dec. 1, 1906.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$429,064.53
Gold bars paid depositors	65,230.58
Total	$494,295.11

Of this the gold bars exchanged for gold coin are reported as follows:

Nov.	26	$51,077.64
"	27	170,274.50
"	28	36,765.59
"	30	93,543.60
Dec.	1	77,403.20
Total		$429,064.53

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CINCINNATI, OHIO.

Strike at the Whiting Mfg. Co.'s Factory Continues, but Plant Is Running as Usual.

The strike of the finishers at the Whiting Mfg. Co.'s shop at 4th and Lafayette Sts., New York, which began about seven weeks ago, is not causing delay in the filling of orders, and the shop is now running with about the same number of men as were employed before the trouble.

President H. H. Hamilton, in reply to questions, said yesterday that there has been no interruption, even for a day, in the work at the factory. He said that the shipments are fully 20 per cent. more than they were a year ago, and everything is moving smoothly and satisfactorily. About 80 men have been brought here from other cities. These men include both finishers and stampers. The old force of stampers struck in sympathy with the finishers, and this necessitated the employment of new men in both departments. The new men are quartered in a house at 8th St. near Sixth Ave., and are escorted daily by an armed guard from this house to the factory and back. Saturday last in the Jefferson Market Court, John Jaeger, a former employe, and John Mulligan were each fined $3 for interfering with the men en route from the 8th St. house to the factory.

In a recent issue of the *Silver Workers' Magazine* an article signed by Wm. Durkee is published, in which are given some details in relation to the differences between rival unions, bearing on the strike at the Whiting factory. The writer of this article recalled that the silver workers and brass workers were formerly affiliated in the Metal Polishers' Union, and that back in 1903 a vote was taken on the question of demanding a nine-hour day. The vote stood 1,102 in favor of the demand and 50 against. The writer charges that subsequently there was juggling of the interests of the silver workers on the part of leaders identified with the brass workers' side of the association. There resulted a bolt and the organization of the Brotherhood of Silver Workers. This organization claims to have succeeded in obtaining the nine-hour day in all of the sterling silver shops, including the Whiting factory, and to have continued its efforts, being now engaged in attempts to reduce the hours in the silver plating factories. It is charged by Mr. Durkee that A. Hellthaler, who is conducting the strike against the Whiting Co., is trying to organize a "knockers' local" among suspended members of the Silver Workers' Union, and to give such new organization the protection of the Metal Polishers' Union. Circulars have been issued by Mr. Hellthaler announcing that $10 a week has been paid to all the strikers, and that the union will continue to pay this amount.

Death of William E. Searles.

HONESDALE, Pa., Nov. 28.—William E. Searles, a prominent citizen of Spencer, Mass., who died at his home recently in that city, was the twin brother of George W. Searles, of this town, and was at one time prominent in the jewelry business in this section. The funeral services were held at Spencer, Wednesday.

Mr. Searles was 60 years old. He came to this town from Spencer when a young man, and with his brothers Edward A. and George W. formed the firm of Searles Bros., who conducted a shoe store and jewelry business in Honesdale from 1894 to 1897. The deceased is survived by a widow and six brothers.

Schedules for Jewelry, Gems, Clocks and Kindred Lines in the Revised Tariff of Canada.

TORONTO, Can., Nov. 30.—The revised tariff was presented to the Canadian House of Commons at Ottawa on Thursday by Hon. W. S. Fielding, Minister of Finance. There are numerous changes in detail, but no general increase or decrease. The British preference is retained and extended to all British colonies. The principal feature is the adoption of an intermediate rate between the British preference and the maximum tariff, which will be applied in the case of countries making reciprocal concessions. The dumping clauses are retained and made applicable to goods on the free list as well as dutiable commodities. The following are the principal items affecting the jewelry and kindred trades:

	Maximum. Per cent.	*Intermediate. Per cent.*	*British preference. Per cent.*
Jewelry of any material for the adornment of the person	35	30	22½
Diamonds, unset, precious stones in the rough or polished, but not pierced or otherwise manufactured, and imitations	5	5	5
Watch actions and movements	15	12½	10
Watch cases and parts, finished or unfinished.	30	27½	20
Clocks, watches, time recorders, watch glasses, clock and watch keys, clock cases and clock movements	30	27½	20
Composition metal and plated metal in bars, ingots or cores, for the manufacture of watch cases, jewelry and of filled gold and silver seamless wire	10	7½	5
Articles consisting wholly or in part of sterling or other silverware, nickel-plated ware, gilt or electroplated ware; manufactures of gold or silver, N. O. P.	35	30	22½
Gold and silver unmanufactured, gold and silver sweepings, and bullion fringe or gold fringe	Free.	Free.	Free.
Gold, silver and aluminum leaf, Dutch or Schlag metal leaf, brocade and bronze powders	27½	25	15
Britannia metal, nickel silver, Nevada and German silver manufactures of, not plated.	30	27½	17½
Spectacles, eyeglasses and ground or finished spectacles or eyeglass lenses	30	27½	20
Spectacles and eyeglass frames and metal parts thereof	20	17½	15
Glass bottles, flasks, phials, cut pressed or moulded crystal or glass table ware, decorated or not, blown glass table ware, etc..	32½	30	20

M. C. Nester, Alamosa, Colo., recently sold out.

Death of John Wimmer.

INDIANAPOLIS, Ind., Dec. 3.—Members of the trade were much grieved to learn of the death, Sunday, of John Wimmer, one of the best known jewelers in this city. Death was caused directly by heart failure. Mr. Wimmer, about five weeks ago, fell and sustained a fracture of the leg, since which time he had been confined in a hospital.

The deceased was 52 years old and endowed with the qualities which make for success in the commercial world. He began business in 1880, but soon afterwards suffered reverses and failed, finally resuming under the name of E. Wimmer, his wife.



THE LATE JOHN WIMMER.

In the year 1896 he again bestowed upon the business his own name. Since that time the business prospered, and Mr. Wimmer was reputed to have been worth over $75,000, accumulated by dint of energy, enterprise and business acumen.

Mr. Wimmer was also well known in the east, where his many friends will read of his demise with profound sorrow.

J. H. Sweger, of the Mifflin County Jewelry Co., Still Among the Missing.

PHILADELPHIA, Pa., Nov. 30.—Inquiries are being made in this city and other centers of the east by friends and creditors of J. H. Sweger, of the Mifflin County Jewelry Co., Lewistown, Pa., who seek to locate him. Mr. Sweger, as told in THE CIRCULAR-WEEKLY, Oct. 31, mysteriously disappeared Oct. 10 from Lewistown and has not since been seen. It is said that at the time of his disappearance he had a quantity of jewelry belonging to this concern, and fears are expressed in some quarters that he may have met with foul play by people who sought to rob him of this. On the other hand, some of the creditors as well as some of the stockholders in his company, think that the disappearance of the property may in part account for the disappearance of the man.

Mr. Sweger is 38 years old, five feet eight inches high, heavily built, and weighs about 200 pounds.

S. W. Wright has erected a new clock in front of his new business block, on N. Front St., Philipsburg, Pa.

Chester Billings & Son

1840 Successors to Randel, Baremore & Billings 1906

Importers of Diamonds Other Precious Stones, and Pearls, Diamond Jewelry

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London: 22 Holborn Viaduct, E. C. Paris: 53 Rue de Chateaudun
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IMPORTERS OF

Pearls and Precious Stones

Have removed to 452 Fifth Ave., cor. 40th St., Knox Building.

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New and Attractive Line of

BRACELETS
COLLARETTES
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47 and 49 Maiden Lane, New York

Diamond Cutters and Manufacturing Jewelers

DIAMOND CUTTERS

JOHN B. HUMPHREY CO.

DIAMOND CUTTERS

387 WASHINGTON ST., BOSTON, MASS.

Diamonds and Precious Stones

SPECIAL ATTENTION GIVEN to RECUTTING and REPAIRING IN OUR OWN FACTORY

I BUY

Entire Stocks and Estates

MY specialty is buying. I know values. I quote the highest cash price because I *know* how much the goods are worth, and because I make a specialty of this very thing. If any of your customers have any jewelry or precious stones to dispose of, that you do not care to purchase yourself, send your goods and I will make highest cash offers.

BANK REFERENCES GIVEN

PEARLS

American and Oriental

ALSO

Pearl Necklaces

bought for a higher price than can be obtained from any other house

Maurice Brower

12-16 John St.
NEW YORK

PARIS: 54 Rue Lafayette

Telephone, 6233 Cortlandt

Arthur H. Buck, Missing Jewelry Salesman, Reported Arrested at Butte, Mont.

Abel Bros. & Co., 64 John St., New York, were notified Monday that Arthur H. Buck, their former salesman, who was reported missing several weeks ago, had been arrested at Butte, Mont. Accounts of Mr. Buck's disappearance were published in THE CIRCULAR-WEEKLY of Nov. 14 and Nov. 21.

A jeweler at Butte, who had read the articles, telegraphed to the company that the salesman was in that city, and he was placed under arrest by Pinkerton detectives who had been looking for him. They had traced him to Helena and thence to Butte about the same time that the firm received word from the jeweler at the latter city.

An indictment charging Buck with grand larceny was recently found at Boston, where he had pledged for $250, it is said, jewelry valued at $550, the property of the company. At Helena and Butte, it is charged, he pledged his samples to the value of $2,500 for $600. Altogether the company's claims against him amount to more than $6,000.

According to the reports sent by the detectives, Buck has been living since he disappeared from the view of his employers on the money obtained from the pawnbrokers, and has been spending it lavishly. After his arrest he consented to go to Boston without putting the company or the officers to the trouble of obtaining extradition papers, and he sent a telegram to the concern, notifying it of his willingness to come on without legal formality.

Salesman Who Stole Articles Obtained on Memorandum Sent to Elmira Reformatory.

Richard Scherer, the 22-year-old jewelry clerk who was arrested in October on the charge of grand larceny in converting articles entrusted to him on memorandum, was sentenced Monday by Justice Greenbaum in the criminal branch of the Supreme Court, New York, to the Elmira Reformatory. Scherer was formerly employed at 422 Third Ave., Manhattan. He is a native of Roumania, and had been living with an uncle prior to his arrest.

The young man, besides clerking in the Third Ave. store, sold articles occasionally to private trade, getting his goods on memorandum. He obtained a diamond heart costing $600 from Cross & Beguelin last March, and a few days later pawned it. About the same time he pawned a diamond unburst valued at $800 which he had obtained from Abraham Berrent, 43 E. 119th St., Manhattan, and other jewelry valued at $400 obtained from Samuel Erlanger.

Scherer left the city for six months, and on his return was arrested, three indictments having been found against him based on the transactions mentioned. He said that he had lost the money obtained from the pawnbrokers in a wire-tapping scheme of which he was the victim, and also that he had sold some jewelry to a man who had failed to pay for it.

Friends of the young man made offers of restitution. The young man's friends were told that the complainants refused restitution except as it might be made after getting the approval of the District Attorney and the court, and then only with the idea of a possible mitigation of sentence. The firm took the position that the offense was one calling for punishment, and that this should be inflicted as an example to others.

Acting on the advice of his lawyer, Scherer pleaded guilty on the three indictments. A petition was submitted to the court in the defendant's behalf, asking that sentence be suspended in view of his previous good reputation and for other reasons. Mr. Gleason, counsel for Cross & Beguelin, submitted a remonstrance against a suspension of sentence. The judge then sent the defendant to the Elmira Reformatory.

Decisions by United States General Appraisers on Jewelry and Kindred Lines.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on jewelry and kindred lines have been announced in the last week as follows:

JEWELRY—COMBS.—Protests of G. W. Sheldon & Co. against the assessment of duty by the Collector of Customs at the Port of Chicago. Combs ornamented with gold or silver plated metal and set with imitation precious stones were held to have been properly classified as jewelry under Par. 434, Tariff Act of 1897.

JEWELRY—NOTEBOOKS.—Protests of Jordan, Marsh & Co. against the assessment of duty by the Collector of Customs of Boston, Mass. The merchandise, which was classified as jewelry under Par. 434, Tariff Act of 1897, consisted (1) of chains, pins, etc., of gun metal, and (2) of notebooks, pencils and mirrors, the latter being adapted for use as articles of utility and not merely for purposes of personal adornment. As to the second class, the Board sustained the importer's contention that they should have been classified as manufactures of metal under Par. 193.

JEWELRY—SALVATION ARMY PINS.—Protests of Thomas & Pierson against the assessment of duty by the Collector of Customs at New York. The protests related to base metal scarf pins, their heads forming a monogram composed of the letters S and A (Salvation Army). The Board held them to have been properly classified as jewelry under Par. 434, Tariff Act of 1897.

JEWELRY—SILVER BUCKLES.—Protest of Hensel, Bruckmann & Lorbacher against the assessment of duty by the Collector of Customs of New York. The Board held silver belt buckles to have been properly classified as jewelry under Par. 434, Tariff Act of 1897.

JEWELRY—WATCH CHAINS OF COPPER AND NICKEL.—Protest of F. B. Vandegrift & Co. against the assessment of duty by the Collector of Customs of New York. The protest related to completed watch chains fitted with bars and swivels, some having charms or pendants attached. They were made from an alloy of copper and nickel, producing a metal having a permanent white color similar to silver. The Board held them to have been properly classified as jewelry under Par. 434, Tariff Act of 1897.

JEWELRY—GUN METAL CHAINS.—Protest of John Wanamaker against the assessment of duty by the Collector of Customs of Philadelphia, Pa. Gun metal guard chains were held to have been properly classified as jewelry under Par. 434, Tariff Act of 1897.

JEWELRY—PURSES—BRASS AND COTTON RETICULE.—Protest of International Forwarding Co. against the assessment of duty by the Collector of Customs, Chicago. The protest related to (1) cotton reticules with burnished brass frames and chains, valued at 28 to 42 cents apiece, decorated with about 2,500 glass beads ornamentally arranged; (2) purses of similar construction valued at 8 to 16 cents apiece; (3) bags of similar construction valued at 75 to 90 cents each, and (4) cotton belts ornamented with about 3,500 gilt-lined beads. The Board found the value of the beads in the first three classes to constitute a very small part of the value of the goods, and sustained the importers' contention that the articles should have been classified as manufactures of metal under Par. 193, Tariff Act of 1897. The belts comprising the fourth class were held dutiable as beaded articles under Par. 408, Tariff Act of 1897.

NECKLACE CLASPS.—Protest of American Bead Co. against the assessment of duty by the Collector of Customs at New York. As claimed by the importers, necklace clasps were held dutiable as manufactures of metal under Par. 193, Tariff Act of 1897.

SILK JEWEL CASES.—Protest of American Shipping Co. against the assessment of duty by the Collector of Customs at Chicago. The importers contended that the collector had improperly classified jewel cases as composed in chief value of silk. Protest overruled.

EARTHEN FIGURES—DIMINUTIVE BONE ARTICLES.—Protest of Takito & Co. against the assessment of duty by the Collector of Customs at Chicago. (1) Figures composed of a soft earthen substance decorated, which were classified as decorated earthen ware, were held by the Board to be dutiable under Par. 97, Tariff Act of 1897, relating to decorated earthy substances, the Board finding them not to have been baked in a kiln. (2) Diminutive articles such as bottles, pocketbooks, etc., composed of bone, were held to have been improperly classified as jewelry under Par. 434, and to be dutiable as manufactures of bone under Par. 439, as claimed by the importers. G. A. 6262 (T. D. 26994) and G. A. 6264 (T. D. 26996) followed.

METAL AND GLASS FRUIT HOLDERS.—Protests, etc., of Moses Norris against the assessment of duty by the Collector of Customs at Baltimore. The merchandise consisted of fruit holders with an imitation bronze base to which was attached a colored glass dish. These articles were classified as composed in chief value of colored glass under Par. 100, Tariff Act of 1897, and were claimed dutiable either as manufactures of metal under Par. 193 or as statuary. The former contention was sustained, metal being shown to be the component material of chief value.

Appraisers from all ports of the United States are holding a meeting this week in New York for the purpose of exchanging views on subjects pertaining to the service. Uniformity of methods is one of the objects that are being sought.

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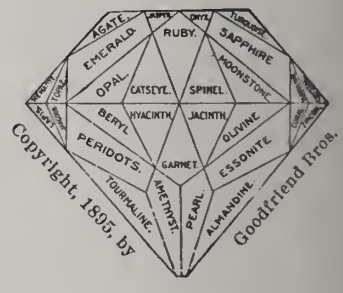
Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Rubies, Emeralds and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds.

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Pearls	Emeralds
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Opal Matrix	Peridots
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PEARL, CORAL and STONE BEAD NECKLACES

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9-11-13 MAIDEN LANE

PROVIDENCE: 256 Westminster St.
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The Diamond Markets.

ANTWERP, Nov. 22.—The diamond market in this city has become quieter, and it is expected that this condition will continue until the middle of January next. This is probably due in great part to the unwillingness of merchants to give credit at the close of the year, as they prefer to sell for net cash or not at all. Clean and good polished diamonds are easily sold, but second quality stones are not moving. Polished white roses were sold for high prices.

At the factory of Eduard Van Dam, Rue de la Province, a small strike was recently declared, about 50 cutters leaving the shop. This action was due to the refusal of Mr. Van Dam to increase their pay 10 per cent., he having offered them 7½ per cent., which was refused. During the last month about 10 employers increased the pay of their workmen 10 per cent.

P. Littmann, a diamond merchant, 26 years old, died last week at his home, 103 Rue d'Herenthales.

Among the foreign buyers who visited this market during the past fortnight were: Mr. Hoffman, New York; Mr. Rutstein, Warsaw; Messrs. Arm. Levy, B. Rapoport, Veel, Weissberg, Ventura, Sloog, D. Van Praag, S. Van Moppes, Ts. Levy, Arons, Prager, Horowitz and De Haan, all of Paris; Messrs. Bronkhorst, Roeg, Citroen and Kaufman, London; Mr. Gross, Vienna; Mr. Berenblum, Bialystock; Mr. Abend, Berlin; H. Strauss, Hanau; Nasib Karabach, Constantinople; Mr. Pardo, Amsterdam; Mr. Colombo, Milan; Mr. Hackenbrouck, Frankfort-on-the-Main; Mr. Segalemsky, Bucharest; Mr. Mendelsohn, Manchester; Mr. Walewijck, Madrid; G. Guttman, Strasburg; Mr. Monnossohn, St. Petersburg; Mr. Kahn, Stuttgart; Mr. Van Dulk, Goch; Mr. Nocera, Naples.

AMSTERDAM, Nov. 21.—Business conditions here have been very good, but the general tendency of the market is somewhat quieter. As usual, it is expected that December will be rather a dull month. Several assortments of the rough diamonds from the Premier mines are still unsold on account of their very poor quality and high price.

The union of the jewelers of this city has decided to support the proposal for the establishment of the decimal carat. They propose the use of the gram, fixing the value of the kilogram at 4.875 carats.

PARIS, Nov. 22.—The beginning of the month found business very satisfactory, but after the 15th it grew quieter. Very small brilliants are still in great demand, but small six-faces are not called for. Antwerp roses could easily be sold if obtainable. The sale of pearls is also slack, owing to the difficulty of discounting bills at the banks.

The settlement of the affairs of H. A. Boat Sons, 31 Rue le Maubeuge, realized only 10 per cent. A new firm has been established under the style of Stiller et fils, diamond and colored stone dealers, with offices at 78 Rue Lafayette. They have a capital of 100,000 francs, and will continue for a period of five years. The firm of Cantaye & G. Racine have taken over the business of Mr. Engel, 7 Rue Laffitte. The offices of Mr. Tsserlis, which were formerly at Faubourg Montmartre, are now at 56 Rue Lafayette. Mr. Forn has also moved from 11 Rue du Faubourg Montmartre to 54 Rue Lafayette. Maxime Rips is located in his new office, 26 Rue Buffault, where he removed to from 35 Rue de Bellefond.

Optical Notes and Briefs.

W. B. Lawhead contemplates opening optical parlors in Athens, Ga.

Frederick King has joined the staff of the Virginia Optical Co., Norfolk, Va.

The Johnston Optical Co., San Francisco, Cal., has opened a well-equipped store on lower Van Ness Ave.

The stock of the Geneva Optical Co., in the Colonial Security building, on N. 7th St., St. Louis, Mo., was slightly damaged by fire about a week ago.

E. L. Jones, Sandusky, O., secretary of the Ohio Optometrical Association, was called to Granville, O., recently, owing to the illness of his daughter, who is a student at Dennison University.

The Fillmore St. store of the Chinn-Beretta Optical Co., San Francisco, Cal., is being improved. New fixtures have been added and the interior renovated. The establishment now has attractive optical parlors, equipped with all the modern optical instruments.

At the semi-annual meeting of the principal and faculty of the Northern Illinois College of Ophthalmology and Otology, at Chicago, the honorary degree of Doctor of Ophthalmology was accorded Prof. Samuel S. Grant, of Montreal, as special acknowledgment of eminent services rendered the cause of optometry. The degree will be conferred at the reunion of the college alumni at Chicago in February next.

J. W. Gould was taken into custody in Albion, Mich., a short time ago, on a charge of practising medicine without a license. Gould in his defense asserted that he never attempted to practice medicine in any manner, but has always adhered strictly to the fitting of eyeglasses as done by an optometrist. The fact that he had been alluded to as "doctor" by certain newspapers is what caused the Albion physicians to bring about his arrest.

George H. Sigler, whose wife was struck by an automobile belonging to James C. Huteson, of the J. C. Huteson Optical Co., Omaha, Nebr., last July, suffering injuries from which, he asserts, she died Oct. 25, has begun suit against Mr. Huteson for $7,000 damages. He asks $2,000 for the loss of her companionship and services, and $5,000 for damages growing out of her death. Mrs. Sigler was being wheeled along Cass St. in the downtown district in an invalid's chair when, it is asserted, the defendant's machine struck her. Mrs. Sigler began the suit before her death.

The next meeting of the Buffalo Optometrical Society will be held Friday evening, Dec. 7, at 8 o'clock P. M., in the Lafayette Hotel, Lafayette Park, Buffalo, N. Y. Dr. Arthur Brown, Rochester, will give his second lecture. His subject will be "Light," and promises to be even more interesting than the last, which included dissection. Preceding this E. A. Arrington, chairman of the Legislative Committee, and W. W. Bissell, Rochester, president of the State Optical Society, will speak on "Optical Legislation." John Lang was elected an active member. James Taylor, Buffalo, has applied for membership. There will be a short business session, beginning promptly.

Miss Maria Goodyear, after having been blind for 20 years, can now see. Her blindness was the result of a practical joke on the part of a fellow-worker, who pulled her chair away just as she was sitting down. Miss Goodyear fell, and struck the back of her head against an iron wheel, and shortly afterward she became blind. Dr. Samuel S. Grant, the well-known Montreal optician, in explanation of this accident, says: "All retinal impressions or pictures are conveyed by the optic nerve to gray matter cells at the back, outer part of the brain. Place the hand thus (Dr. Grant illustrates) over the lower part of the back of the head and you will cover that portion of the brain cells in which vision takes place, including the cells that lie in the third and fourth ventricles and in the aqueduct of Sylvius. The function of 'Sight' is entirely controlled in the base of the brain, the eye being the mechanical instrument and the optic nerve the transmitting medium to convey the luminous impressions thereto. It can, therefore, be easily understood why a violent blow at the outer base of the brain should shatter sight and cause blindness. But why Miss Goodyear recovered her sight by another knock on the same place is not so readily explained; the probability is that the continuity of nerve impulse between optic nerve and brain cells, which was disarranged by the first blow, was rearranged or restored by the later accident."

Louisville, Ky.

A fire in the building at 942 W. Market St. recently caused about $300 damage to the jewelry stock of George A. Schroeder.

The *Post* last week published an interview with I. Haarhoff, said to be a local adviser of the De Beers Consolidated Mines, Ltd., in which the latter gave a lot of details as to the mine and its production already familiar to the jewelry trade.

Herman Haegle, 352 W. Jefferson St., swore out a warrant against W. Miller, New Albany, recently charging that he had obtained several rings worth $95 and had given in payment a worthless check drawn on the German-American Trust Co. of Indianapolis. After accepting the check the jeweler was told that Miller had no account in the bank.

Simon Stavitsky, a pawnbroker and jeweler at 237 W. Market St., reported to the police recently that his store had been robbed of silver, watches and other articles valued in all at about $800. The thieves broke into the place through a transom and smashed the show case, but did not get into the safe. The day after the robbery a boy brought a note to the jeweler saying that if he would drop $45 wrapped in a piece of paper in the gutter, at a location mentioned, the goods would be returned to him. He did not do this, and the police later arrested John Woods, a negro, to answer to the charge.

Wm S. HEDGES & CO.,

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170 Broadway, Corner Maiden Lane, New York.

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FINE PEARLS A SPECIALTY.

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Chas. L. Power & Co., Cutters and Importers,

DIAMONDS

AND OTHER PRECIOUS STONES,

170 Broadway, corner Maiden Lane, NEW YORK.

27 Holborn Viaduct, London.

"GEMFINDER" takes a melancholy pleasure in referring the trade to his advertisement of April 25th last, in the "Jewelers' Circular." Unfortunately, his prophecy has been fulfilled. Not only have Precious Stones advanced, but the end has not yet been reached. Sapphires have gone up at least 25 per cent. in the last six months, and they will go still higher.

"Gemfinder" again warns prospective buyers not to delay. All kinds of Precious Stones are scarce and prices on some may become prohibitive.

FREDERICK A. JEANNE,
"Gemfinder,"
5, Square de l'Opéra, PARIS, FRANCE
London: Chancery Lane Safe Deposits. New York: Malden Lane Safe Deposit Co.

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Maker of Diamond Jewelry

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Established 1872

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PRECIOUS STONES

Buying Agent and Broker

"There is Nothing in the Art that we cannot do."

Special Attention given to Out-of-Town Orders

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Lapidaries and Importers of Precious Stones

Specialists in Repairing and Repolishing Rare and Valuable Gems.

DRILLING ENGRAVING SLITTING

I. BLOOM

Diamond Cutting and Polishing

101 BEEKMAN ST. NEW YORK

Reference—Fulton National Bank.

MANUFACTURERS WHO POSE AS CUTTERS AND REPAIRERS OF

Diamonds

but depend upon outside cutting shops to do the work, charge you an extra profit. **Send me your stones and be convinced that the highest grade of workmanship at the lowest price is obtainable.**

I have my own cutting shop, and you save the intermediate profits. The 88 carat stone, part of the crown jewels of the Queen of Belgium, was cut by me.

REPAIRING AND MATCHING A SPECIALTY

Call at my cutting factory while in town, or

WRITE FOR FULL INFORMATION

I AM A SPECIALIST IN UNIQUE GEMS.

You will not find the kind I offer anywhere else. My goods are therefore

STRICTLY EXCLUSIVE,

BUT MY PRICES ARE LOW.

Send for sample papers and see.

LOUIS J. DEACON, Atlantic City, New Jersey.

News Gleanings.

C. M. Adams, Dawson, Ga., contemplates opening a branch store in Cuthbert, Ga.

J. H. LeRoy has succeeded E. A. Levi as manager of the Sarbach Jewelry Co., Lincoln, Nebr.

The bankrupt plant of Albro & Kettlety, Providence, R. I., was scheduled to be disposed of at auction to-day.

August Gehring, Carlisle, Pa., has just completed extensive improvements in the interior of his store.

Benj. T. & Wm. E. Ash, Binghamton, N. Y., will move shortly from 51 Court St. into the Goldsmith building.

C. G. Theiling, Spencer, N. C., was severely burned in his store one night, recently, by an explosion of gasoline.

Louis Pfister, New Iberia, La., has admitted his brother into the business, the firm being now known as Pfister Bros.

The regular weekly meeting of the Manufacturing Jewelers Board of Trade was not held last week at Providence, R. I., because of the holiday.

Ormond & Klucber, 317 Ohio St., Sedalia, Mo., have just installed new show cases and otherwise improved the interior of their establishment.

Reed & Barton, Taunton, Mass., have completed a new foundry for casting bronze goods. It will be put in commission after the Christmas holidays.

Mr. Crockett has bought an interest in J. E. Whittaker's business, Clyde, O., Whittaker & Crockett being the new style under which the business is conducted.

The stock, fixtures and furniture of Davis Bros., of Galion, O., are to be sold at auction, Dec. 8, on the premises, by the trustee in bankruptcy to the highest bidder.

Thieves one night last week broke into the retail jewelry store of W. W. Porte, Brighton, Ont., and stole about $200 worth of stock and some money.

C. P. Bininger, Lancaster, O., has disposed of his business interests at that place to Thomas Pearsall. Jeannette, Pa. Mr. Pearsall will locate permanently in Lancaster.

Wm. H. Balch, Ashland, O., has purchased the business of C. W. Evans & Co., of that place. Mr. Evans will move to Urbana, where he will resume his former position with G. J. Williams.

Jacob Lennett, Norfolk, Va., moved last week from Church St. to 368 Main St., where he has handsomely furnished quarters. The new store will be known as "The White Marble Front."

M. Johnson, formerly a watchmaker in the employ of J. E. Jackson, Jackson, Tenn., was arrested near Cairo, Ill., about a week ago, on a serious charge, and placed in the county jail at that place.

Charles D. Childs, administrator of the estate of the late George E. Childs, Flint, Mich., received sealed bids for the entire stock at 424 S. Saginaw St., that place, from Nov. 24 until last Friday.

Albert Shiefling, at one time engaged in the retail jewelry business on S. Adams St., Peoria, Ill., was arrested in that city a short time ago on a charge of disorderly conduct and offering violence to a patrolman.

Sam. Cera, Lutcher, La., on Tuesday of last week suffered a loss of $3,000 by fire. The insurance amounted to $1,400.

Joseph Linz & Bros., Dallas, Tex., were the donors of a handsome grandfather's clock, which was presented recently to the Koon Kreek Klub, of Henderson County.

J. C. Walton, Fort Worth, Tex., who recently made arrangements for an auction sale, has sold fixtures and lease to Mr. Ballew, who is now holding the auction, Mr. Walton having accepted a salaried position.

Earl Foutz, who, as announced in a previous issue of THE CIRCULAR-WEEKLY, was arrested and convicted of looting the retail jewelry store of W. W. Bugg, Jackson, Mich., has been sentenced to not less than two and a half nor more than five years in the State prison.

H. Cohen, Richmond, Va., who for the past seven years has conducted business under the name of the Southern Watch Co., has moved into new quarters at 707 E. Main St., where he will carry a large stock of jewelry. The new store is attractively furnished with mahogany show cases of the latest pattern.

A number of western buyers were in Providence, R. I., during the past week, among them B. Rothchild, of F. Lewold, Chicago; Mr. Evans, Butler Bros., Chicago; Mr. Davies, Butler Bros., New York; Mr. Kaufman and Mr. Wakmann, of Chicago; A. Stone, of Stone Bros., Chicago; N. Eiseman, of Eiseman Bros., Chicago.

Frank Douglass and Edward Foutz, arrested recently in Muncie, Ind., for violating a city ordinance, have been discharged and ordered to leave the city. Douglass and Foutz were picked up for selling cheap jewelry and were held on a charge of peddling without a license. Both the men had served a term in the Indianapolis workhouse for a similar offense.

Work on the new building of the Paul-Gale-Greenwood Co., which is being erected at Granby St., Norfolk, Va., is rapidly progressing, and it is expected that the structure will be ready for occupancy by the middle of March. The new store, it is said, will be one of the most handsomely appointed jewelry houses below the Mason and Dixon line.

Wm. H. Noyes, Milwaukee, Wis., last week identified as part of his stock several articles of jewelry, which were recently stolen by John Mielentz, who admitted participating in over 40 burglaries in the last two months. Mielentz confessed that he gave his sister part of the jewelry stolen from the store of Mr. Noyes.

The Enterprise Cut Glass Co., Elmira Heights, N. Y., has filed articles of incorporation, with a capital stock of $30,000, of which $11,100 has been paid in. The principal stockholders are: C. E. Gaylord and W. E. Loring, Elmira Heights; J. W. Bennett, Elmira; J. B. Peterson, F. C. Burnham, Honesdale, Pa. The concern moved recently from Honesdale because of inducements offered by the Elmira Heights Chamber of Commerce.

Walter J. Newman, who has been superintendent of the Horton, Angell Co.'s factory, Attleboro, Mass., for a number of years past, has severed his connection with the firm. His resignation took effect last week. Mr. Newman has been with the firm for the past 27 years. Soon after it was incorporated in 1898, he was appointed superintendent and has served in that capacity since. He is well known among manufacturers as an able jeweler. He has made no announcement as yet of his plans for the future.

According to a report from Albany, N. Y., Monday, it is not likely that Joseph Young and George Bliss, who are wanted in that city on the charge of robbing the jewelry store of W. F. Antemann & Son, some months ago, of $1,800 worth of jewelry, will be tried for the crime until after the Utica authorities get through with them for a similar job in that city. Chief Hyatt was notified Saturday that both Young and Bliss had been indicted for the Utica robbery, and will be placed on trial at once. It was supposed that the Utica victims would refuse to prosecute, because, it is alleged, the stolen jewelry was returned. When this was learned by Chief Hyatt a warrant was sworn out in this city for both Young and Bliss and lodged with the authorities at Utica to be served in case no conviction was secured in Utica. Young is said to be suffering with tuberculosis and the doctors report that he cannot live many months.

Adelbert S. Kneale, for several years a trusted clerk in the employ of J. F. Hartwell, Oklahoma City, Okla., was arrested a short time ago and placed in the county jail charged with wrongfully taking for his own use jewelry and other merchandise valued at several hundred dollars. The discovery of the theft was made by the Oklahoma Detective Agency while the latter was looking for evidence in another case, one of its detectives having learned that Kneale had given valuable jewelry gifts to several women in the city. A conference with Mr. Hartwell disclosed the fact that he had been missing several articles from the store for several months past. It is alleged that Kneale had presented a promiscuous collection of jewelry to at least eight women. Kneale is 50 years of age, and is said to have a wife and two children in Texas. He admits taking all the stock, but claims to have paid for it by putting the money in the drawer at the time he took each piece. According to Mr. Hartwell this is an untenable contention, as it is contrary to the rule of his establishment.

In the line of Sheffield silver plated ware Samuel Buckley & Co., 100 William St., New York, exhibit serving trays of sizes varying from 8 to 26 inches in diameter, made in antique designs. Vine decorations with clustered grape effects in raised work are seen in the border patterns. Among others is a "George Washington" sterling silver tray, an exact reproduction of an old design. In the center of the tray is an engraving of the first president, about which is draped the stars and stripes, supported at either side by cherubs. Above the portrait is a wreath of laurel, in the center of which is a star, and beneath are the words, "Declaration of Independence." A wreath of wheat and corn gracefully entwined with the names of the 13 original States partly surrounds the central design. The American eagle and shield is at the bottom of the wreath. The handles of the tray are covered with scroll work.

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SEVERAL NEW SPECIALTIES IN GEMS HAVE RECENTLY BEEN ADDED TO OUR STOCK

SEND FOR SELECTION

THE BRILLIANT SETTING

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The Proper Mounting

By permitting the maximum of light to reach the diamond it adds brilliancy to the stone, and

Helps Sell The Diamond

The stone in this mounting appears larger and more brilliant than in other settings.

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Of every description, made in platinum and 18K. and 14K. gold, all sizes.

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PLATINUM
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MOUNTINGS

SPECIAL ORDER WORK PROMPTLY AND CAREFULLY ATTENDED TO.

Estimates and designs submitted.
Diamonds recut and repaired.

Attleboro.

Charles L. Barrows is a loser to the extent of nearly $10 from a petty burglary at his home last week.

Plans are being drawn for an addition to the S. O. Bigney & Co. plant, work of construction to start next Spring.

Ralph H. Cole, of the Haydn Mfg. Co., has been spending a few days in town. He is now a resident at Waterville, Me.

Fellow workers in the employ of W. E. Richards & Co. last week gave a purse of gold to Clark Ryder on the occasion of his marriage.

Charles H. Eden, of the C. H. Eden Co., with S. M. Einstein and Morris Baer, of the Attleboro Mfg. Co., are spending a few days in northern Vermont.

Orlando W. Hawkins, formerly of O. W. Hawkins & Co., later with McRae & Keeler, has taken the superintendency of the C. H. Eden Co. factory.

James E. Blake, of the James E. Blake Co., has arranged to make a two-story addition to his factory building on South Main St., occupied by the Frank Mossberg Co.

From the Horton, Angell Co.'s factory come reports that the passing difficulty between corporation and employes over the form of a new tag system on goods in process of manufacture has been settled, and the work is again running without friction.

Patrick Greene, employed by J. M. Fisher & Co., lost his life last week in an explosion. He employed an off day from the factory to dynamite stumps. One discharge injured him fatally. His fellow workers in the factory raised a liberal purse for his family.

Capt. George F. Bicknell died in this town last week, aged 76. He was a veteran jeweler, being for years a skilled plater and colorer with the old G. A. Dean Co., since absorbed into Bates & Bacon. He had been engaged in the insurance business last prior to his death.

The Supreme Court Friday overruled the exceptions taken by the defendant in the case of William M. Hoddie, Jr., against the Attleboro Mfg. Co., and the verdict of $6,000, which the jury returned in favor of the plaintiff, stands. Hoddie's eyesight was damaged by acid in an accident at the defendant company's factory.

Edward A. Sweeney, of W. H. Wilmarth & Co., has been seriously ill at his home for several days, the result of his efforts at the fire which damaged the Wilmarth factory Nov. 20. During the fire he personally took part in saving books and other property, and for a considerable time wore clothing dripping wet, and this brought on a cold. For a time it was feared pneumonia would develop. This he escaped, however, and is now convalescent.

The utmost indignation is felt by the general public and among the manufacturing jewelers over the inadequate railroad stations provided in the center of Attleboro by the N. Y., N. H. & H. R. R. Co., which is just completing the abolition of the grade crossings. The effect of such stations on visiting business men cannot fail to be disagreeable to the town. A vigorous protest has been filed by the manufacturing jewelers with President C. S. Mellen of the corporation.

The work of repairing the burned factory has been started auspiciously, but it is plain it will require almost all Winter to complete it. The occasion will be embraced to make a number of permanent improvements. The burned head-house and ell have been partitioned off from the main section, and will be rebuilt. In the main section both W. H. Wilmarth & Co. and the P. J. Cummings Co. are busily at work, almost as if nothing had happened. The conveniences are not as good, but a spirit of determination to "get busy" and get the cream of the holiday trade overcomes all obstacles.

North Attleboro.

Frank Maintien, of Maintien Bros. & Elliot, is ill.

Walter B. Ballou is steadily gaining and will be able to be out soon.

The boiler for the new W. G. Clark & Co. factory on Chestnut St. has arrived and is being installed. The concern will be in the new home by Jan. 1.

Richard L. Saunders, who for the past year has been western representative for the Paye & Baker Mfg. Co., has tendered his resignation. It took effect immediately.

Fred E. Sturdy, George S. Semple, Frank Kennedy, Ira McGavin, Percy Clap, William Lowe, H. H. Curtis and K. L. Taylor were among the salesmen to return to town last week.

Henry Rogers sustained a painful injury at the factory of R. Blackinton & Co. last Thursday. A piece of work flew and struck the palm of the right hand inflicting a deep gash clear to the bone.

A big automobile owned by G. Herbert French was badly wrecked on Wednesday evening of last week by a collision with a fence while going to the rescue of an "autoist" stranded in South Attleboro.

John F. Sturdy, founder of the big chain house of J. F. Sturdy's Sons, observed on last week the 60th anniversary of his wedding. Because of the poor health of Mrs. Sturdy the exercises were not on quite so elaborate a scale as was intended. A large number of relatives and friends, however, took the occasion to call upon the couple and extend their hearty and sincere congratulations. Mr. Sturdy was born in North Attleboro but a half mile from his present abode on Towne St., March 12, 1822. Acquiring his education in North Attleboro and Cumberland, Mr. Sturdy in 1849 went to Providence and commenced the manufacture of jewelry tools. Returning shortly to town he entered the firm of Draper, Sturdy & Co., manufacturers of jewelry novelties. At the death of Herbert Draper several changes were made in the personnel of the concern up to 1893, when the business was turned over to Mr. Sturdy's three sons, Fred. E., Herbert K. and Frank H. The elder Mr. Sturdy is best known to the jewelry world through the fact that he was first to manufacture rolled plate articles. Mr. Sturdy married Miss Elizabeth Knapp, of Cumberland Hills, Nov. 26, 1846. Seven children were born, and the three sons that constitute the Sturdy firm are all that survive.

Providence.

Marcus W. Morton, secretary of the Manufacturing Jewelers' Board of Trade, Wilcox building, is once more back at his desk, after a brief illness.

Robert E. Budlong was last week installed as treasurer of Harmony Lodge of Masons, Pawtuxet. Several other jewelers also belong to this lodge, which recently dedicated its new home.

The Thanksgiving holiday gave employers and employes a needed rest. Many of the employers "remembered" those working for them by donations of turkey and money, as cards of thanks in the local papers indicate.

Among the imports at the Port of Providence, last week, were one package of imitation pearls from Havre, as well as one of imitation precious stones from the same place, and three packages of silverware from Toronto, Can.

A sad homecoming was that of Charles Checkley, a jeweler in the employ of H. C. Lindol & Co., who found, one evening last week, on his return to his house from work, that his wife had killed herself and their two children by turning on the gas. The woman had been in ill-health and was despondent.

Rumor has it that an attempt is being made to revivify the Jewelers' Bowling League, which enjoyed such prosperity last year. There were several teams in the league, and some hot games were rolled, considerable interest being shown by fellow shopmates of those on the teams.

Edmund D. Fisk, traveling representative for the Nicholson File Co., in this city, shot himself in his room at the Newman Hotel, Friday. His home was in Lincoln, Nebr., and he had been here to hold a conference with officials of the company. Domestic troubles are said to have been the cause for his deed.

Charles Genet, formerly employed by the Bassett Jewelry Co., who was detected in the act of trying to open a safe in the office of the company, the burglar alarm ringing, was arraigned last week on a charge involving tampering with the burglar alarm device. He was adjudged probably guilty, and was held for the Grand Jury.

Harrisburg, Pa.

TRADE CONDITIONS.

The last of the penny-a-mile excursions to see the new State capitol was run Thanksgiving Day. It is estimated that these excursions brought 50,000 visitors to Harrisburg. Downtown jewelers profited by them to some extent.

George A. Hutman has become a member of the West End Business Men's Association.

Mr. Early, general merchant at Derry Church, this county, has lately added a jewelry department to his establishment.

Harry W. Snyder, of this city, has sold his store property in Lypens, this county, to R. Cable & Son, the present tenants.

The general store of the Lochiel Iron Co., at Lochiel, this city, was robbed of jewelry and razors Friday night last. The thieves entered through a cellar window.

S. S. Lick's store in Millersburg, this county, was robbed last week. Among the stolen property was quite a quantity of holiday jewelry. The burglars, who left no clew, entered through a window.

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From One Hundred
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PEARL COLLARETTES MOUNTED WITH DIAMOND BARS

EVERYTHING IN PRECIOUS STONES BUT DIAMONDS

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Precious Stones, Semi-Precious Stones, Ceylon Fancy Stones, Pearls, Corals, Opals and All Novelties in Stones suitable for

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Crystals Engraved and Painted from Photo. Crests and Coats of Arms Engraved. Stone Seal Engravers and Incrusters. Lapidary Work a Specialty.

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is more complete than ever befor A card to us will bring our repr sentative to you when in your v cinity.

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Philadelphia.

TRADE CONDITIONS.

A marked improvement in trade in this city has been generally felt since Thanksgiving. Although a brisk trade had been expected, following the normal lull between election day and Thanksgiving, such activity as has been displayed has been more than satisfying to both wholesalers and retailers, and a record breaking holiday trade seems assured. From all parts of the surrounding country came retailers at the week's end to place orders for the Christmas rush. This in itself is regarded as an indication of perhaps the heaviest December's business in the history of the trade. A healthy stimulus is also given to retailers by the fact that the increases in wages and salaries of the Pennsylvania and Reading railroad companies' employes, the Transit Co., and other big public service corporations and industrial plants, took effect last Saturday. On the whole conditions are exceptionally gratifying.

Louis Sickles, of M. Sickles & Sons, was in New York on special business for the house, last week.

J. E. Caldwell & Co. displayed the dog show prizes and trophies made by them for the exhibition last week.

Frank Johnson, watchmaker, formerly with John Shuler, resigned his position, last week, to go with C. D. Cassel, Norristown, Pa.

Thomas J. Campbell, with the Koshland & Italie Co., departed, this week, on his final trip of the year to the Pennsylvania state trade.

George White, engraver, formerly with J. E. Caldwell & Co., has accepted a position with E. O. Zadek, Mobile, Ala. Mr. White departed last week for the south.

Anthony Kroner, watchmaker, formerly with the John F. Blisard Co. has left the city, intending to go to the Pacific Coast by easy stages and locate finally at Sacramento, Cal.

In speaking of the fact that Isidor S. Sagorsky, manufacturing jeweler, had remodeled his quarters and installed improvements, a note in the issue of Nov. 21, incorrectly gave Mr. Sagorsky's address as 716 S. 8th St. This should have read 114-118 S. 8th St.

William Rawlings, Jr., manufacturing jeweler, 727 Sansom St., was robbed, last week, of an overcoat containing $500 worth of jewelry. The overcoat was left in the office and was stolen by a sneak thief. Although the robbery was reported to the police, no clue has been found.

Joshua Litchfield, 711 Sansom St., is reported to contemplate opening a retail store in this city soon, if he can find a suitable location. Mr. Litchfield was formerly in the retail business on Columbia Ave., near 19th St., and has been all his life identified with the jewelry business of this city.

The Bailey, Banks & Biddle Co. secured the contract recently for the class rings for the cadets at the United States Naval Academy at Annapolis. The rings are of the signet variety and handsomely engraved. An attractive display of the rings was made in the Chestnut St. show windows of the company last week.

J. Frank Allee, the leading jeweler of Dover, Del., which State he represents in the United States Senate, incorporated his business, last week, as the J. Frank Allee Co., of which he is president. The paid-in capital stock is reported to be $25,000. Senator Allee is well known to jewelers of this city, although of recent years he has not done much buying here in person, trusting employes to make purchases on his behalf of local wholesalers.

J. Warner Hutchins, 728 Sansom St., is a candidate for election as a member of the Board of Directors of the Union League. Mr. Hutchins is one of the directors of the Jewelers' Club. John Gordon Gray, president of Queen & Co., Inc., manufacturing opticians, is also a candidate for the directory of the Union League, an honorary office which is sought after by the best element of Philadelphian citizenship. Mr. Hutchins entertained, last week, a Thanksgiving Day party at dinner at the Bellevue-Stratford Hotel.

Alexander Kay, one of the best known engravers in the country died at his home, 1218 S. 10th St., this city, last week, at the advanced age of 80 years. Mr. Kay was especially known as the inventor of the Ronaldson type. He devoted most of his time to cutting Roman faces on steel. With his punch cutting he combined the engraving of dies and for several years did most of the work of the Philadelphia Mint. He was born in Edinburgh, Scotland, and came to this city in 1854, where he has continuously resided since. He is survived by three sons.

Among the out-of-town retailers visiting the local trade for Christmas shopping during the week were: E. Allez, Millville, N. J.; H. L. Phillips, Smyrna, Del.; M. K. Loudenslager, Souderton, Pa., Josiah Heckler, Mainland, Pa.; John MacPherson, Mauch Chunk, Pa.; C. F. Kuhn, Cape May, N. J.; M. Friedberg, Atlantic City, N. J.; Gustave Lanz, Norristown, Pa.; A. M. Kendall, Millville, N. J.; F. C. Maag, Bridgeport, Pa.; D. H. Krause, North Wales, Pa.; E. L. Barton, Oxford, Pa.; B. C. Foster, Bristol, Pa.; Howard Stratton, Mt. Holly, N. J.; C. August Carmany, Coatesville, Pa.; J. M. Norcross, Pemberton, N. J.; C. T. Hadley, Jamesburg, N. J.

J. C. Courtney, a watchmaker, formerly well known to the wholesale trade of this city, for whom he did much work, but who is now with E. & J. Swigart, Cincinnati, O., has written to Charles H. O'Bryon, 735 Sansom St., that he intends, next year, to go to Colorado and locate in business. Mr. Courtney has written that he reads in THE CIRCULAR-WEEKLY that many changes appear to have taken place among his old associates, especially among watchmakers, who, he says, appear to be trying to outdo each other in the "moving stunt." He has written his congratulations to W. C. Williams, with C. H. O'Bryon, who will be sworn in to-morrow as a member of Common Council.

The city and Pinkerton detectives have not yet traced the sneak thief who stole a sample case belonging to C. F. Willemin, of T. G. Frothingham & Co., from the establishment of M. Sickles & Sons. Neither has any of the stolen goods been traced so far as can be ascertained. Some in this city are inclined to believe that the thief may have been Fred Hayes, who recently escaped from the Haysborough, Pa., jail, and whose picture was published in THE CIRCULAR-WEEKLY, Nov. 21. Hayes was a jewelry sneak thief. One of those who observed the man in M. Sickles & Sons' store, who is believed to have been the thief who took the sample case, declared that the photograph published in THE CIRCULAR-WEEKLY closely resembles the suspect.

Lancaster, Pa.

Augustus Rhoads, last week, visited Brownstown, Pa., accompanied by his wife.

Joshua Fisher, a retired watchmaker, died in Lancaster, last week, aged 71 years.

G. L. Hepp, Lititz, has been elected president of the Lititz, Manheim & Ephrata Gas Co.

Guy K. Herr, with L. A. Faunce, Harrisburg, visited friends in Lancaster, last week.

Percival Bedloe, a Manchester, England, jeweler, who visited Lancaster, several years ago, was here again, last week.

William Foehle, a local jeweler, and his wife, celebrated their wooden wedding anniversary, Nov. 25, by a reception at their home.

Charles E. Foose, E. R. Kant, Howard W. Detterlein and Fred. A. Wheeler, traveling salesmen of the Non-Retailing Co., are home from extended trips.

William Hodgen, of the Hamilton Watch Co.'s factory, was married, Nov. 29, to Miss Ida M. Morton, and his best man was Oscar M. Smith, with Augustus Rhoads.

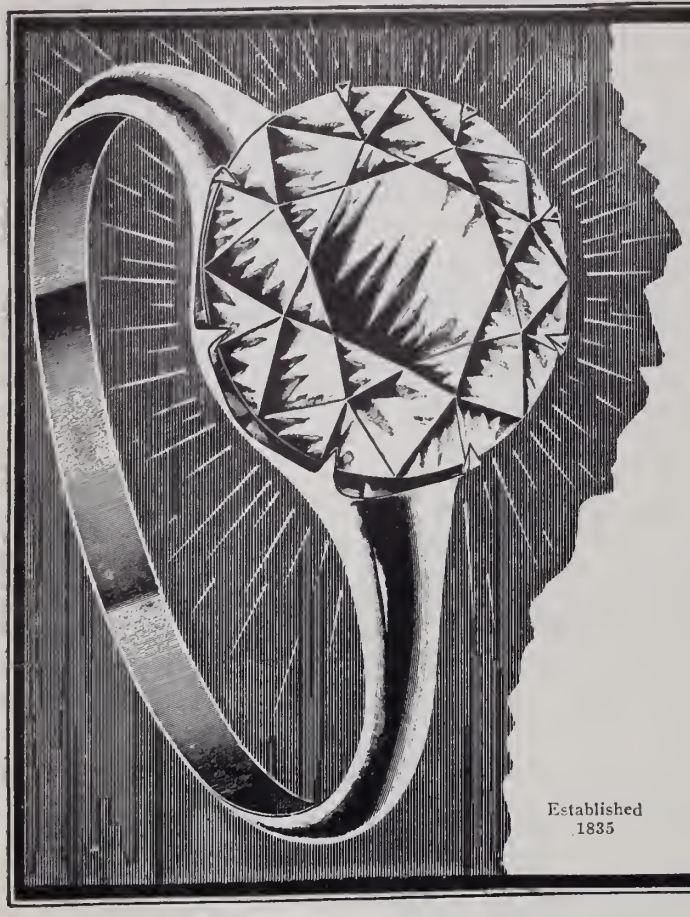
Among the jewelers visiting Lancaster, last week, were: Jacob Fisher, Elizabethtown; T. E. Gleim, Mechanicsburg, Cumberland Co.; C. E. P. Keim, Newport, Pa.; Henry Foehl, Columbia; J. H. Sensing, New Holland.

William F. Markley, a Columbia jeweler who went to Iowa 15 years ago, and whose death was reported several weeks ago, is now visiting Columbia relatives, the rumor as to his decease having been unfounded. He is still engaged in business, a few miles from Des Moines.

A Philadelphia detective was here, last week, working with the Lancaster police in relation to a recent big jewelry robbery in that city. As no arrests have yet been made, no particulars of the affair have yet been made public, but it is known that the thieves were in Lancaster only a couple of days before the visit of the Philadelphia officer.

On Nov. 27, a stranger called at C. B. Kern's jewelry store, Mt. Joy, under pretense of examining his watches. Watching an opportunity, the man snatched up a timepiece and ran away, but Mr. Kern soon overhauled him, secured the watch and had the fellow arrested. He was committed to jail for trial and refused to give his name.

O. T. Fenton, Hightstown, N. J., will move to-morrow, Dec. 5, from 122 Main St. to a newly furnished store at 102 Main St. The new quarters have been handsomely fitted up with up-to-date fixtures and furnishings. A well-equipped optical department is located in the rear of the establishment. The store space is 48 feet by 16 feet.



DIAMONDS
for the Holidays

When you want a very fine diamond
" " " " very large diamond
" " " " Diamond of any size or quality
" " " " Diamond guaranteed as to quality
" " " " Diamond either loose or mounted
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We carry a very large stock and can fill your orders promptly.

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Connecticut.

The old watch shop in Cheshire, which as been a landmark in that town for some me past, is being torn down.

Henry E. Lewis, with the F. L. Wilson o., Danbury, was recently united in mar- age in Union Springs, N. Y., to Miss Iva essenden, of that place.

L. I. Stone, superintendent of the case partment of the Sessions Clock Co., For- tville, recently purchased a parcel of real ta e opposite the factory.

A public hearing in New Haven, on the tion of Gen. George H. Ford and others th the city to purchase Lighthouse Point park purposes, was held in the City Hall, e day last week.

George Roberts, who recently resigned as reman of the plate department of the Ses- ns Clock Co., Forestville, to go to New tain, has returned to his old position at clock factory.

The erection of the new addition to the nt of the International Silver Co., in elton, will necessitate the changing of driveway used for trucking to and from factory. The new roadway will enter m Bridge St.

A large plate glass window on the Chapel side of the Ford Co.'s store, corner of te and Chapel Sts., New Haven, was idently shattered one night last week. policeman was chasing a culprit and both mped into the glass.

Hon. Edward B. Dunbar, senior member Dunbar Bros., manufacturers of steel ings for clocks, etc., and president of the stol National Bank, Bristol, underwent operation in New York, about a week o. His many friends in the trade look ward to his speedy recovery.

Among the well known members of the de who were seen at the recent Yale- rvard football game in New Haven re: Mayor Landers, of New Britain; esident C. F. Smith, of the same place; S. Ingraham, Bristol; President Walter mp, of the New Haven Clock Co., and nator T. D. Bradstreet, Thomaston.

Mrs. Rosa Peluso was arrested on Tues- y of last week in the retail jewelry store Alexander Weed, Stamford, for the al- ed theft of three gold rings. The arrest s due to the vigilance of Alexander eed, Jr., son of the jeweler, who tele- oned for the police when he saw the man, who was accompanied by a con- erate, put a ring in her pocket.

Harry Halpern was recently brought to aterbury from the Elmira Reformatory t stand trial on charges of forgery and t it. It is alleged that the accused in Au- st, 1905, fraudulently obtained diamonds m the store of Morris A. Green, and on ther occasion forged his brother's name a check. He has been confined in the mira Reformatory on a charge of forgery.

The H. C. Thompson Clock Co., clock nufacturers, Bristol, will immediately in work on the construction of a two- ry brick factory building to replace the ucture destroyed by fire last week, as told the issue of THE CIRCULAR-WEEKLY, v. 28. Plans are now being prepared by architects, and as soon as possible the tract will be awarded. The factory will 100 feet in length, 25 feet wide and of mill construction. The site of the factory will not be on the foundation of the burned building, but on Federal St., running east and west. The part of the old wooden factory which was saved will be used as a storehouse.

Minneapolis and St. Paul.

E. F. English, watchmaker for W. M. Stone, Minneapolis, has returned from a visit to his son in Colorado Springs, Colo.

Henry Birkenhauer, Minneapolis, has returned from a short business trip to the Mesaba Iron Range, in Northern Minnesota.

H. Mehlum is now working for the R. G. Winter Jewelry Co., Minneapolis. He was formerly with A. N. Anderson, of the same place.

Charles M. Erickson spent Thanksgiving in Red Wing, Minn., visiting his father, Thor Erickson. The latter lost his store by fire last week.

The concern occupying the store adjoining that of J. B. Hudson & Son, Minneapolis, contemplates vacating at the end of the lease, to permit the jewelers to occupy both stores.

White & MacNaught, 407 Nicollet Ave., Minneapolis, have remodeled and enlarged their display window, having taken in the space formerly occupied by an entrance to the second story. The change makes a much more attractive window.

Among the out-of-town jewelers in the Twin Cities during the past week were: Emil Nelson, Williston, N. Dak.; Charles Kruger, Paynesville, Minn.; Thorson & Brown, Northwood, Ia.; I. M. Radabaugh, Hastings, Minn.; A. G. Scherf, Red Wing, Minn.; Chris Nygaard, Brownton, Minn.; A. J. Krueger, North Branch, Minn.; Bronson & Lighthall, Kalispell, Mont.; Frank C. Wittenberg, Luverne, Minn.

Rochester.

A. R. DeWitt, watchmaker and jeweler, who for some time had his place of business at 16 Wilders Arcade, has removed to 41 Reynolds Arcade.

Judgment was taken by default in Municipal Court, recently, by Chas. Schlosser against William C. Brackley, for $31.81, and by Don I. Danks against Sidney J. Dibble for $31.80.

Sam Gordon is a recent addition to the traveling force of Morris Rosenbloom & Co. He will cover Pennsylvania and the south. Mr. Rosenbloom has just returned from a special trip to West Virginia and Pennsylvania. Harry Doolin is an addition to the executive staff of this company.

Henry Sloan, formerly partner with his brother in the Model Jewelry Store, has opened a new establishment at 62 Clinton Ave., N., a few doors from the old stand. Mr. Sloan, besides a large stock of jewelry, has a line of men's furnishings, but as the two lines do not seem to take well together, he expects to do away with the furnishings, and about the first of the year fill up the store with jewelry.

New Stores and Enterprises.

Orris Gurney recently began business in Alta, Ia.

E. E. Brown has begun business in Central City, Nebr.

Frank Finch is about to open a store in Pierre, S. Dak.

W. A. Donmayer, Kutztown, Pa., has added a line of jewelry.

John Ericson, Lake View, Ia., will shortly commence business in Mapleton, Ia.

The La France Jewelry Co. opened a store at 27 Patton Ave., Ashville, N. C., Dec. 1.

D. I. Schaur, formerly of Atlanta, Ga., has opened a store at 1004 Franklin Ave., St. Louis, Mo.

Walter Pircaux, formerly with Archie Tegtmeyer, Milwaukee, Wis., has started in business on his own account at Lena, Wis.

C. W. Struby, formerly of Kansas City, Mo., has gone to Green City, Mo., where he will engage in the retail jewelry business.

A new jewelry store has just been opened at 313 N. Main St., Piqua, O. A Mr. Webster has charge of the establishment.

R. E. Gill, about a week ago, began business at 3d St., Parkersburg, W. Va. His brother, F. A. Gill, is associated in business with him.

A new building is being erected in Grand Junction, Colo., for Sherman Moody, who will conduct a retail jewelry business at that place.

Leslie Caldwell, formerly with E. C. Albertson, Wildwood, N. J., opened a retail store of his own in the Atlantic Coast resort, last week.

Halvorsen & Hanson have engaged in the retail jewelry business in Hanska, Minn. Both members of the firm come from Colfax, Wis.

Holderle Bros. is the name of a new firm in Salisbury, Mo. Both members of the firm were formerly employed in jewelry stores in St. Louis.

The Omaha Optical Co., Omaha, Nebr., has filed articles of incorporation. The capital stock is $50,000, of which $10,000 is paid up. Elwood Riggs, William G. Riggs and N. A. Riggs are the incorporators of the concern.

The Charles A. Green Optical Co. has fitted up a store at 1115 Broad St., Columbus, Ga., where it will commence business at once. The head of the concern was formerly with the A. K. Hawkes Optical Co., of Atlanta.

The Ophthalmoscope Co. has just been incorporated in Toledo, O., by L. M. Bateman, I. N. Humphrey, Chas. R. Clapp, E. R. Kelsey and W. P. Rowland. The concern will manufacture spectacles and goggles. It will be located at 437 Dorr St., Toledo.

The New System Jewelry Co., New Haven, was recently incorporated in the State of Connecticut with a capital stock of $5,000. The incorporators were Frank S. Day, New Haven; R. S. Barkley, Rowayton; Mary A. Barkley, Rowayton; Agnes S. Day, New Haven.

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¶ At no season of the year other than this is there a more insistent demand made upon the retail jeweler's stock for such silverware as Toilet Goods and Manicure Sets, Desk Furnishings, Handkerchief and Glove Boxes and articles of a similar nature.

¶ It is, therefore, incumbent upon the jeweler of alert perceptiveness to satisfy himself that in this respect his stock needs no replenishing, or to remedy the omission should he find that it exists.

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THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

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THE wholesale jewelry trade of the west has lost one of its most prominent members, and Chicago is bereft of one of its leading and most active citizens through the death Friday, as noted in another column, of Otto Young, president of Otto Young & Co., jobbers of that city. Mr. Young's career not only shows what can be accomplished by a man of activity and energy, who holds strictly to the highest commercial standards of honesty and integrity, but it will no doubt be held up before the young men of Chicago as indicating the possibilities in the future of the business men of that city. Coming to this country when a youth, he was first a clerk in New York, and finally drifted to Chicago in 1871. From the time he started the firm of Otto Young & Co. he prospered, branching out until he was identified with many interests, and at his death was not only a director in his city's leading financial institutions but was also one of the largest real estate owners in the metropolis of the west. His passing will be mourned by hosts of friends in the jewelry trade in all parts of the country.

An Important Decision on "Plate."

ACCORDING to a cable dispatch received Saturday last, a most important case concerning the hall-marking in Great Britain of foreign-made watch cases was decided that day by the Court of Appeal, which reversed the decision of Justice Channell, published some time ago, to the effect that when foreign watch cases were imported as parts of complete watches they were not "plate" within the meaning of the Hall Marking Act, and need not, therefore, go to the British Halls to be marked, while on the other hand when they were imported separately they were "plate" within the meaning of the statutes. The Court of Appeal, according to the dispatch, has decided that all gold and silver watch cases, whether imported with or without works, must be assessed and hall-marked before they can be sold in Great Britain.

This case, which as told in the London notes of last week, is known under the title of the Wardens and Commonalty of the Mystery of Goldsmiths *vs.* William Wyatt, and was brought as a test case by the Goldsmiths Company at the request of the Board of Trade and the Commissioners of Customs, in order to raise the question and get a decision. A special case was made before Justice Channell by an agreement between the parties. In the arguments of the defendant it was urged that the word "plate" referred to complete articles of silver and gold, and it could not be applied to a complete article wherein the gold or silver case was no more than a covering for the essential elements of the piece in question—namely, the works, and consequently Sections 59 and 60 of the Customs Act of 1842 and the Hall Marking of Foreign Plate Act of 1904 could not apply. On behalf of the Goldsmiths Company it was contended that gold and silver watch cases were certainly "plate" within the meaning of the statutes, even though at times the word "watches" and "plate" had been used in the same sentence.

As the text of the decision has not yet been received in this country, it is impossible to state exactly upon what points the Court of Appeal reversed Justice Channell, but from statements given out by counsel when the decision was rendered it would appear that the end is not yet, and an attempt will be made to have the matter finally settled on an appeal to the House of Lords. Inasmuch as Parliament is to be petitioned on behalf of the silverware industries of Sheffield to amend the Merchandise Marks Act of 1897 in regard to foreign-made articles, it is probable that an attempt will also be made to amend the Hall Marking of Foreign Plate Act of 1904, also, in a way that will definitely settle the question at issue.

The watchmaking industries of both Switzerland and America are vitally interested in the suit, as the final determination of the questions involved will have a decided effect upon their trade with Great Britain.

The Demand and the Supply of Diamonds.

THE announcement made last week of the annual meeting of the stockholders of the De Beers Consolidated Mines, Ltd., is worthy of careful study by all members of the jewelry and precious stone trade. According to a report presented by the company, and cabled to New York, the sales during the past year realized over £5,600,000, an increase of more than £800,000 over the previous year, resulting in a substantial increase in the December dividend. When these figures are compared with the importation at the Port of New York alone, which show for the 11 months just passed that the value of precious stones brought in (principally diamonds) amounted to $39,500,000, it will easily be seen how far the demand for diamonds is in excess of the supply, as the figures of the De Beers corporation are those of the bulk of the output.

Of course, one must consider that the importations at New York include other gems besides diamonds, and a large part of these obtained an additional value by cutting, but the value of the rough stones imported in New York alone since January amount to $9,360,000, showing that the diamond cutting interests of this country alone consume about one-third of the output, while the cut precious stones imported are nearly equal in value to the entire output. When one considers these facts in connection with the demand for diamonds that exists in the principal countries of Europe, not taking into consideration Asia, Africa, Australia or South America, there is little wonder the prices have increased to the extent they have in the past few years, and there can be little doubt that even with a decided increase in the production of the diamond mines of the world prices of gem stones must go higher in the future according to all economic laws.

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmerman & Forshay:

	London.	*New York.*
Nov. 27	32d.	$.69⅜
" 28	32 1-8d.	.69⅜
" 30	32d.	.69⅜
Dec. 1	32 1-8d.	.69⅜
" 3	31 5-8d.	.68½

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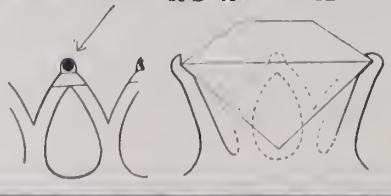
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Last Week's New York Arrivals

THE CIRCULAR-WEEKLY each day posts i its office a bulletin of the latest buyers visitin New York, which every member of the trade cordially invited to copy.

BALTIMORE, MD., M. Schnellenberger (Golde berg Bros.), Marlboro.

BERWICK, PA., W. W. Hirlinger, Albert

BOSTON, MASS., T. F. Boyle (Boyle Bros. Prince George.

CHARLOTTEVILLE, VA., A. Russow, Belvede

CLEVELAND, O., A. Brunner (Brunner Bros. Co.), Continental.

CHICAGO, M. Eiseman (M. A. Eiseman & Bro Cadillac.
J. Floersheim (J. Floersheim & Co.), Wo stock.
K. Landau (K. Landau & Simons), Broadw Central.

GALION, O., C. W. Bechtol, Broadway Central

HARTFORD, CONN., C. R. Hansel (Hans Sloan & Co.), Murray Hill.

HORNELLSVILLE, N. Y., M. W. Waldorf A. Waldorf & Son), Breslin.

JAMESTOWN, N. Y., F. L. Chase, Grand.

MERIDEN, CONN., J. J. Killeen (A. Thomas), Normandie.

NEW HAVEN, CONN., Miss C. Pattee (H & Stetson Co.), 75 Spring St.

PHILADELPHIA, PA., G. Binder, Ashland.

READING, PA., H. Eisenberg (Dives, Pome & Stewart), Earlington.

TROY, N. Y., B. Marks, Wellington.
E. A. Frear (W. F. Frear & Co.), Imperial

YOUNGSTOWN, PA., T. S. Rohrer (G. L. H dyce & Co.), Herald Sq.

Canada Notes.

W. P. Bromley, Balcarres, Man., has signed to James Wessel.

Alfred B. White, Pictou, N. S., has signed under collection act.

J. R. Leggatt, Parry Sound, Ont., l made an assignment to F. W. Quinn.

E. Lees, Yellow Grass, Sask., has dispos of his business to the Yellow Grass Jewe Co.

James M. Whitney, Woodstock, O has given a renewal bill of sale for $1, to J. McCulloch.

The Gorham Co. is about to establ new silverware works in the vicinity the Birks building, Montreal.

George Manson has been found gu of stealing jewelry from the store George Manson, Notre Dame St., M treal, and sentenced to three months jail.

Philip S. Thomas, jeweler and drugg Sturgean Falls, Ont., was burned out N 25 by fire, which destroyed the princ business block of the town, sustaining a l of $10,000. The concern was insured $5,800.

The store of W. W. Porte, Brighton, O was broken into recently and about $20 jewelry, money and other valuables w stolen. The burglars entered by prying o the front door, and are supposed to h been alarmed while at work and gone hurriedly as valuable silverware in r was not taken.

The business formerly conducted by Dorenfield, Atlanta, Ga., will hereafter carried on under the style of J. Doren & Co.

New York Notes.

Emanuel Liebowitz moved last week from 32 to 52 E. Broadway.

The engagement of Louis Kramer, 618 Washington St., Hoboken, N. J., and Miss Dorothea Beinhart, 5 W. 116th St., New York, is announced.

Thursday evening, Feb. 14, has been selected as the date for the dinner to be given by the Stationers' Board of Trade, at the Waldorf-Astoria.

Robert H. Deem, jewelry salesman, of 117 W. 90th St., was one of the jurors selected last week in the trial of George Burnham, r., one of the insurance cases.

Marcus & Co., 544 Fifth Ave., are creditors to the amount of $300 of Woodruff Sutton, a paint dealer for whom a receiver in bankruptcy was last week appointed.

Herbert R. Morss and sister, of North Attleboro, Mass., passed Thanksgiving week at the home of their father, John R. Morss, local representative for R. Blackinton & Co.

Chas. A. Grote, of F. Grote & Son, manufacturers of ivory and of billiard supplies, 312 E. 23d St., died last Thursday at his home, 1109 Longwood Ave., the Bronx, aged 28 years.

A turkey with a fountain pen suspended by a ribbon, tied around the bird's neck, was the central figure in an attractive window display seen last week at the store of the L. E. Waterman Co., 173 Broadway.

Differences between partners composing the Vienna Novelty Co., 424 Broome St., led last week to the appointment of Paul L. Hernan as receiver. Silas W. Newburger, one of the partners, has sued the other, Fred Rosenzweig, for an accounting.

Col. John L. Shepherd, E. R. Crippen and F. Brinck, composing the speakers' committee of the 24 Karat Club, will start today for Washington, where they expect to hear some notable orators for their club's annual banquet, to be given in Delmonico's, Jan. 25.

The German-American Metal and Novelty Works, Inc., last week filed a certificate of incorporation. It is authorized to manufacture metal specialties, novelties, jewelry and toys, with a capital of $50,000. The incorporators are: A. W. Hollister and John Sherlock, New York; R. E. Kinlock, Brooklyn.

An enjoyable event was a first monthly dinner given by the Boost Club in the Maidine Association rooms, Tuesday evening of last week, there being an excellent menu, followed by informal addresses, stories and songs. Among those at the table were Arch Roster Arthur P. Jackson, F. P. Seymour and others known in jewelry and trade.

L. Simon, 82 Sixth Ave., was arrested last week on the charge of receiving jewelry stolen from the flat of Orlando Ferry, 7 Lafayette Ave., Brooklyn. The police suspect that Harry Becker, arrested recently for burglary, sold his booty to Mr. Simon and some of the articles are said to have been found in the latter's store. In the Myrtle Ave. Court Mr. Simon was held in $500 bail. He denies the charge.

About 400 persons attended the mask and frolic ball held Thursday evening last by the Watchmakers and Jewelers' Benevolent Association at the Yorkville Casino. The first prize, a bronze clock, was won by a fair dancer, who wore, attached to her gown, three ordinary alarm clocks and 144 much smaller clocks, all of which rang constantly. The second prize, a manicure set, was awarded to a lady dressed in a butterfly costume.

The Metropolitan Museum of Art is not to have for the present the famous collection from M. Hoentschel's gallery in Paris. J. Pierpont Morgan offered $600,000 in order to get these art treasures for the museum of which he is president. It is understood, however, that at some future time the owner may consider the offer. A report from Paris says that meanwhile Mr. Morgan obtained for his private collection some choice pieces of sculpture, including a bronze by Michael Angelo.

Owing to their steadily increasing business, Alois Kohn & Co. have leased two entire floors of the building on the northwest corner of Nassau and Ann Sts., to which they will move their factory. These premises will be completely equipped with the most modern machinery and appliances for the manufacture of solid gold chains. The New York *Mercantile and Financial Times* devoted a half column in its issue of Nov. 24 to a notice of this removal as an evidence of progress and expansion. The firm will continue its offices at 16 Maiden Lane.

Maurice and Joseph Klein, who were members of Klein Bros. & Co., manufacturing jewelers at 51 Maiden Lane, and who are accused of grand larceny in obtaining merchandise by means of false credit statements in writing, were not tried at the recent term of the Court of General Sessions, although their cases were on the calendar. A. H. Gleason, counsel for the Jewelers Board of Trade, said yesterday that as these were bail cases he had agreed to the request of the assistant district attorney in charge of the prosecution for an adjournment to the January term. This Mr. Gleason did the more willingly, he said, as about 20 witnesses are to be examined, and he knew that they would prefer not to be called until the rush of the holiday business is over.

Sloan & Co., 21 Maiden Lane, are now comfortably established in their enlarged offices, which give them ample room for the increasing business. The company has added to its old quarters other adjoining offices, and now has possession of one entire side of the building. In the additional room President A. K. Sloan has a pleasant, private office. A well-lighted salesroom has been prepared for the use of visiting customers while they inspect samples, and other facilities have been added. The offices are all *en suite* and have been handsomely fitted and furnished. Mr. Sloan said yesterday that work at the new factory in Newark, N. J., to which the concern moved its plant about a year ago, is now going on night as well as day, and he believes that his neighbors in Newark are also having all they can do to fill orders.

Dr. George F. Kunz, of Tiffany & Co., was asked yesterday his opinion as to recent reports of the finding of surface indications that diamonds exist in the range of mountains lying near the boundary line between Santiago and Riverside counties of California. Dr. Kunz said that he has a list of several hundred stones found in California, but they were found somewhat to the north of the locality mentioned. The stones in his list come from Trinity, Plumas, Eldorado and Butte counties. As far as he knows, he said, there have been no developments showing with any certainty that there are important diamond deposits in the State. Nobody can say, of course, what may be found in the future. It was suggested that if any real evidence of a diamond mine had been found, there would be little delay in getting the stones, and Dr. Kunz said he thought so, too.

Erroneous reports were printed in a part of the city press, one day last week, in relation to the decision by the Board of United States General Appraisers sustaining a protest by Albert Lorsch & Co. and Wm. H. Stiner in relation to the duties on imitation pearls. It was incorrectly said that the Board found the imitations to be dutiable at 10 per cent., that being the rate for pearls in their natural state. The decision in fact was to the effect that the imitations were dutiable at 20 per cent. under the clause relating to imitations of precious stones made of glass or paste. It was settled last year that imitations of pearls are to be classed with imitations of precious stones under the 20 per cent. clause. A large number of protests were pending when the test case was decided, fixing the duty at 20 per cent., and the old cases which have come up from time to time since then have been decided in accordance with that precedent.

Some talk was caused lately by the fact that in an invoice accompanying an importation of imitation precious stones there was an item, "reconstructed diamonds." The importers put in no claim, however, for any lower duty than the 20 per cent. rate, which is required for imitation precious stones made of glass or paste, so no question as to the character of the articles arose officially. The importers said afterwards that there had been a mistake in applying the word "reconstructed" to imitation diamonds, and that there was no purpose of claiming the invention of a reconstructed diamond. In speaking of the incident, an expert in precious stones said that the closest imitation of the diamond, except as to specific gravity, which had ever come under his notice, was a zircon from which, by the application of heat, he had eliminated the tint, leaving a clear, white stone. Afterward he experimented with numerous other zircons, but the heat acted differently, and he had no success except in the one instance.

Four arrests were made Monday in connection with the theft of silverware valued at several hundred dollars from the Whiting Mfg. Co.'s factory, Lafayette and E. 4th Sts. Oscar Rohr, employed as a silver chaser, and Joseph Kellner, employed as a porter, were accused of stealing the articles. It is charged that these men took the silverware while it was being carried from the work benches to the stock room, and afterward they sold it to Jacob Benner, who has a jewelry store at 7 Second Ave. Benner and his son, Adolph, were arrested on a charge of receiving stolen property. The police say that Rohr confessed to them and

(*New York Notes continued on page 71.*)

IN THE HEART OF THE JEWELRY DISTRICT.

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CHARLES L. ROBINSON, Vice-President. ALFRED M. BARRETT, Asst. Sec'y.

Prominent Jewelers Among our Directors { LUDWIG NISSEN. A. K. SLOAN. LEOPOLD STERN.

THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,100,000.00.

ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.

E. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. · Surplus, $1,335,000.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS - - - - Cashier.
JOHN H. CARR - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

H. P. DOREMUS, Cashier W. H. STRAWN, Ass't Cashier

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,100,000. Deposits over Fourteen Millions

Offers a favorable market for short and long time jewelry and diamond paper

THE MERCANTILE NATIONAL BANK

OF THE CITY OF NEW YORK

195 BROADWAY

Capital
$3,000,000

Founded 1850

Surplus
$3,000,000

OFFICERS

FREDERICK B. SCHENCK, President
MILES M. O'BRIEN, Vice-President.
WILLIAM H. TAYLOR, Vice-President

JAMES V. LOTT, Cashier.
EMIL KLEIN, Assistant Cashier.
ALFRED W. DAY, Assistant Cashier

STATEMENT AT CLOSE OF BUSINESS, NOVEMBER 12th, 1906

RESOURCES		LIABILITIES	
Loans and Discounts	$18,432,418.26	Capital Stock	$3,000,000.00
United States Bonds	1,523,250.00	Surplus and Undivided Profits	4,711,933.96
Bonds to Secure U. S. Deposits	565,000.00	Reserved for Taxes	30,958.09
Furniture and Fixtures	86,097.74	Bank Notes Outstanding	1,470,000.00
Real Estate and Securities	2,160,348.28	Deposits	21,081,682.69
Due from Banks and Bankers	1,888,468.40	U. S. Bond Account	385,000.00
Cash	6,023,992.06		
	$30,679,574.74		$30,679,574.74

DIRECTORS

CHARLES P. ARMSTRONG
WILLIAM BALLIN
WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
WILLIAM J. CURTIS
FREDERICK L. ELDRIDGE
EDWIN GOULD
EDWARD T. JEFFERY
JOHN F. KEHOE
EMANUEL LEHMAN
SETH M. MILLIKEN
CHARLES W. MORSE
HARRY F. MORSE
BENJAMIN NICOLL
MILES M. O'BRIEN
AUGUSTUS G. PAINE
DICK S. RAMSAY
ADOLPH RUSCH
GEORGE H. SARGENT
WILLIAM SKINNER
ABRAHAM STERN
WILLIAM H. TAYLOR
ERNST THALMANN
EDWARD R. THOMAS
ROBERT M. THOMPSON
WARNER VAN NORDEN
ISAAC WALLACH
JOHN SKELTON WILLIAMS
RICHARD YOUNG
FREDERICK B. SCHENCK



ULTRA FLAT MINUTE REPEATERS

Bigalke & Eckert Co.

Importers of Watches,

No. 1 Maiden Lane, New York.

Ladies' and Gentlemen's Flat and Ultra Flat Watches in Plain and Decorated Styles.

SOLE AGENTS FOR

Haas, Neveux & Cie.

FINE GENEVA WATCHES



Ultra Flat, Plain

TRAVELERS' FOLDING HANGERS

For Coats, Waists, Skirts and Trousers.



Six Coat or Waist Hangers go in this Case. Size 10 inches by 3 inches by 1½ inches. Price complete, $2.00.



NOW MADE WITH EITHER RING OR HOOK SUPPORT—the latter style just out in response to the demand for a Travelers' Hanger to use on rods.

Should Be Wherever Leather Goods of High Character are Sold!

Not an experiment but a proved success in high-class Jewelry stores.
Sets of 3, 4 and 6 in handsome leather cases and bags. Retail prices upward from $1.00 per set of three in case.

JUST OUT! TRAVELERS' FOLDING HANGER FOR SKIRTS OR TROUSERS
Three in Leather Case, size 5¼ in. x 1½ in. x 1½ in. for $1.25

SEND FOR DESCRIPTIVE CIRCULAR AND DEALERS' DISCOUNT

TILDEN-THURBER COMPANY or **C. F. RUMPP & SONS**
PROVIDENCE, R. I. **PHILADELPHIA, PA.**

New York Notes.

(Continued from page 67.)

owed where he had six dozen silver oons concealed in the factory ready to rry away at the first opportunity. The tective directed Rohr to take the spoons the store where he had disposed of the er property, and he took them to the re of Mr. Benner, who was then arrested. hr lives at 131 5th St., and Kellner at E. 4th St. They were held each in 00 bail. The Benners denied that they knowledge of the silverware being len

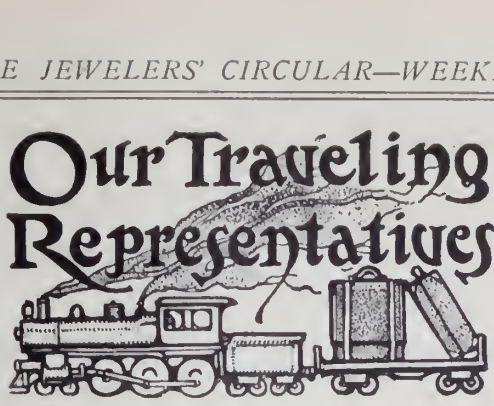
A diamond cluster ring with eight of 10 side diamonds in a gold mounting, the ter stone being missing, was lost last ck in Maiden Lane, and a reward of $25 offered for the return of the article to th elers Board of Trade.

ames H. Miles, a diamond broker at 9 ridge St., was held up and robbed on a wded Third Ave. surface car near 67th Monday afternoon, by three men. A iceman who was on the car arrested a who gave his name as William Lewis, mber, 27 years old, and was afterwards l by Magistrate Moss in $1,000 bail.

Miles said that he was on the rear form when the men attacked him and d to get a bag in which he had a quan of diamonds. In this they were unsuc ful, Mr. Miles said, but they took $97 cash and a check for $11 from one of pockets.

The first exhibition of the National So y of Craftsmen opened Saturday at the rooms of the society in the National s Club Studios, 119 E. 19th St., New rk. Monday afternoon a reception to the mbers of the club was given. After the ibition, which will continue until late he month, permanent salesrooms will be ducted by the society. The exhibition is representative showing of work in the lied arts, including jewelry and metal k, casting, pottery, basketry, embroidery, ing, wood carving and decoration, stencil k and book illumination. Among the ibitors are: Paul H. Schramm, jewelry bronze work; Linden Henry, bronzes; rles Volkmar, pottery and decorative g; Chas. Binns and Mrs. Alsop Robi h, pottery. There is an exhibit of the Newcombe College style of pottery from the ool in New Orleans. Jewelry exhibits n attractive character are shown by Miss Je Carson, of the Carson Studios; Einard B. Thresher, Miss Marie Zimmer n, Miss Emily Peacock, Mrs. Madeline Ye Wynn and others. Some interesting imens of Indian jewelry are shown by s Josephine Foard, in charge of the ian work at Lagema, N. Mex. It is the of the society to encourage individual eavor along any line of original artistic k and to provide a means of disposing he product.

Todd & Struthers, Des Moines, Ia., who ently added two stories to their quar at 720-722 Sixth Ave., are about to age in the cutting of precious stones, ing just installed a full set of lapidary hinery.



Paul Walsh, with Hambright & Walsh, Los Angeles, Cal., was in San Francisco, Cal., recently.

Lee Kahn, of Lindenberg & Fox, Cincinnati, O., is stocking up for his last trip of the season in the south.

I. Herman and Mayo Loeb, of Herman & Loeb, Cincinnati, O., have started on their trips west and north.

A. J. Howell has returned from a trip to the Southern Mines on behalf of the Julius A. Young Co., San Francisco, Cal.

Albert Cantor, traveling representative of Nordman Bros., San Francisco, Cal., has just returned from a successful southern trip.

Melville Cohn, who has just returned from a two months' trip up north for J. S. Lehrberger & Co., San Francisco, Cal., will start for the south, this week.

Among the few traveling representatives visiting the trade in Lancaster, Pa., recently, were: H. M. Hupfeld, H. Bealmear & Co.; Mr. Lapham, Carter, Howe & Co.; E. W. Dellar, William S. Hicks' Sons.

Traveling representatives who visited Denver, Colo., last week, included: L. Horwitz, L. Horwitz & Co.; J. D. Bridges, R. F. Simmons Bro. & Co.; F. H. Wilkinson, A. Wittnauer Co.; Benjamin Spier, Spier & Forsheim.

Traveling representatives in Omaha, Nebr., last week, included: De Lancey Stone, Shafer & Douglas; John O. Slemmons, J. B. Bowden & Co.; Geo. W. Hoadley, Edward Todd & Co.; Walter R. Shute, Kohn & Co.; Mr. Weidlich, Watson & Newell Co.; I. W. Friedman; Wm. S. Manheimer, Louis Manheimer & Bros.; L. Bruns, Juergens & Andersen Co.

The F. H. Sadler Co., Attleboro, Mass., has enlarged its traveling force for the coming year. E. P. Tiffany, who has been with this house several years, still covers his usual territory. G. Fred. Perry will cover Canada, Chicago, Pacific coast and the south. Ira B. Hudson will have charge of the New York office at 180 Broadway, and A. P. Whitehill, the eastern territory.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Norbert Günsberger, L. & M. Kahn & Co.; Mr. McClannin, Wilcox Silver Plate Co.; C. L. Krugler, Mandeville, Carrow & Crane; R. B. Carr, Link & Angell; Fred D. Smith, Reeves & Browne; H. L. Lambord, Gorham Co.; D. A. Davidson, Wallach & Davidson; J. Baker, Frank M. Whiting & Co.; Thomas Jewett, Gorham Mfg. Co.; Mr. Krause, Arthur W. Ware & Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: W. A. Montague, H. F. Hahn & Co.; John F. Garland, L. H. Keller & Co.; I. W. Friedman; I. Price, Louis Strasburger's Son & Co.; George W. Beardsley, Allsopp & Allsopp; Charles H. Anderson, Ross, Saltman and Anderson; Wm. Weidlich, Wm. Weidlich & Bro.; Wm. Lamb, Geo. H. Fuller & Son Co.; Geo. W. Hoadley, Edward Todd & Co.; Jas. J. Doll, A. Z. Zugsmith.

Among the traveling representatives who visited the trade at Pittsburg, Pa., last week, were the following: D. A. Davidson, Wallach & Davidson; Fred D. Smith, Reeves & Browne; Robert B. Steele, David Kaiser & Co.; J. F. Dean, Reed & Barton; Walter S. Strauss, Jacob Strauss & Sons; Mr. Sideman, Redlich & Co.; F. E. Whiting, Whiting & Davis; Wm. Matschke, A. Joralemon & Son; W. H. Shiman, Shiman Bros. & Co.; H. B. Bliss, Gorham Mfg. Co.; Russell A. Talbot, Joseph Fahys & Co.

Among the traveling representatives who called on the trade in St. Louis, Mo., last week, were the following: George W. Beardsley, Allsopp & Allsopp; Alvin T. Hatch, S. B. Champlin Co.; H. S. Aicher, Alvin Mfg. Co.; Charles H. Anderson, Ross, Saltman & Anderson; H. H. Meyer, William B. Kerr Co.; S. W. Abbey, E. Ira Richards & Co.; Mortimer C. Adler, Charles Adler's Sons; George W. Hoadley, Edward Todd & Co.; C. T. E. Smith, Reed & Barton; Walter R. Shute, Kohn & Co.; William S. Manheimer, Louis Manheimer & Bros.

Patent and Trade-Mark Notes.

It will be recalled that in May the Commissioner of Patents declared an interference between the Dueber Watch Case Mfg. Co. and others, with reference to the use by the respective companies of the words "silveroid," "silverine," "silverod" and "silverex," used as trade-marks on watch cases. From that decision no appeal was taken, therefore the letters of registration were issued to the Dueber Watch Case Mfg. Co., under date of Oct. 23, 1906. Application for this registration was filed April 25, 1905, and was published Aug. 28, 1906. Registration number is 56,890.

The Philadelphia Watch Case Co. was involved in interference proceedings before the United States Patent Office with the Hampden Watch Co., over the right of the Hampden company to use the word "Diadem" and a representation of same as a trade-mark for use on watch movements. During the past Summer and Fall testimony has been taken by the attorneys for the latter company to prove that there can be no interference, for the reason that "Diadem" is for use exclusively on watch movements of a very fine grade manufactured by that company, whereas the Crown mark, with which interference is claimed, is only used on watch cases. It is rumored that the matter will be compromised in a few days.

Syracuse.

A contract for the time clocks in the new County Courthouse, in this city, was recently awarded to the Blodgett Clock Co., upon the company's bid of $4,423. The building will be ready for occupancy of some of the departments on Jan. 1, 1907.

A collection of specimens from the different grades of earth or Kimberlite found in the De Beers mines in South Africa, has recently been received by the Onondaga Academy of Science, of this city, from G. F. Williams, manager of the De Beers Consolidated Mines, Ltd. There are samples of the yellow ground found near the surface and others taken at different depths showing greenish and bluish hues. Syracuse scientists have been comparing these specimens with rock and earth taken from excavations in that city, and say that there is little difference in appearance. No diamonds are being found, however, in any excavations in Syracuse.

Toledo, O.

H. S. Sheley, optician, has moved his office from the Spitzer building to the fourth floor of the Smith & Baker building.

J. J. Freeman, of the firm of J. J. Freeman & Co., Summit St., has been elected a director of the Toledo Chamber of Commerce.

The Rushmer Jewelry Co., Pueblo, Colo., has remodeled its store.

STOCK GREATLY ENLARGED

Ho, for the Holidays!

MOST ATTRACTIVE DISPLAYS

ALL GOODS GUARANTEED

IT IS A POINT with us not only to meet the usual and ordinary demands of trade, but also to make *unusual* and *extraordinary* provision for *special occasions*. Such a special occasion is afforded by the "*Holiday Season.*" Every department shows that we have risen to the occasion.

Every line is unusually complete—glowing with the most attractive goods. Every line has had as close, individual attention as if it constituted the whole business. Foresight in buying enables us to quote

THE LOWEST PRICES.

DIAMONDS, WATCHES, JEWELRY, SILVERWARE, CUT GLASS, NOVELTIES, ETC.

OUR NON-RETAILING POLICY MEANS FIDELITY TO THE TRADE

D. C. PERCIVAL & CO., Inc.

Manufacturers and Jobbers. Complete Material Department

373 WASHINGTON STREET, - - - - - BOSTON, MASS.

Recent Publications.

THE GEM CUTTERS CRAFT. By Leopold Claremont. Profusely illustrated. 12mo, cloth, 296 pages. Published by Geo. Bell & Sons, London. Price, $5 net, in the U. S.

THIS beautifully printed and very readable work is a welcome contribution the literature on the subject of precious tones, already extant, and is by the author f a number of articles on precious stones hich have appeared in the *Mining Journal* of London, and THE JEWELERS' CIRCULAR-WEEKLY in this country. Mr. Clareont is a well known precious stone dealer London, and practical gem cutter, and s work is the result of the many years study which he had given to the gem siness. While the volume is not and es not pretend to be as complete or auoritative as the standard works on the bject, such as those by Bauer and of nge, it will be found to be a treatise of siderable value, which can be read with se and deep interest by even a layman. In ter press and illustrations it is superior any work that has so far been produced, d, in fact, is one of the most completely ustrated works on gems that has ever n published.

Mr. Claremont begins his work with a finition instead of a preface, which reads follows: "*Precious stones are rare minals which (to the exclusion of metals) ssess sufficient beauty to warrant their use personal ornaments, and sufficient hardss to render them suitable for the purse.*" He opens the book proper with a apter on the identification of precious nes which will be read with deep interby many jewelers as the tests which he es—some old, some new—are unfortutely not too generally known, or thorghly understood by the members of the de at large.

A brief chapter on gems under the X-s is followed by one on the nomenclae of gems, which in turn is succeeded the chapter on the cutting of precious nes. In this the author illustrates and scribes the oldest methods of diamond l precious stone cutting as well as the new es, and gives many half-tone portraits of instruments used in diamond and prec-s stone polishing and cleaving, as well as strations from life, showing men at work the various processes or stages through ich a stone passes from its rough to its ished state.

Chapters on gems considered commerlly, and the effects of fashion upon gems, followed by a most excellent discourse n gems, as amulets, birth stones, etc., which Mr. Claremont has compiled the ious tables of gems and their relations to months, the signs of the Zodiac, gem nes of the Bible, of the tribes of Israel, , all of which retail dealers may find ilable for use in their booklets.

The author then takes up each gem under separate chapter beginning with the diand and following with the ruby, sapphire, az, spinel, amethyst, beryl, emerald, zirc, tourmaline, etc. These chapters are so dinctly up-to-date that in the illustrations vl be found many that have never apred before in a work of this character, sh as the new Cullinan diamond, crystals of Kunzite, scenes from Montana sapphire mines, etc., etc. The illustrations in this part of the book of both rough crystals and cutting gems are particularly interesting.

The book proper concludes with a chapter on imitation precious stones and their artificial production and alteration, and then comes an appendix showing a table giving the characteristics and localities of the principal precious stones, a short treatise on how to prepare certain solutions for taking specific gravity of gems, and a list of books and papers recommended to the reader.

Exceptions will be taken by gem experts to certain statements in the book, and while others, such as the author's differentiation in hardness between the ruby on one hand, and the sapphire, garnet and other corundum gems on the other, will no doubt lead to considerable discussion. American dealers also will disagree with some of his statements as to American turquoise, particularly about their being inferior to the Persian variety and more likely to change color, as one of the principal reasons for the increase in the sale of American turquoises abroad has been the fact that they have held their color so well. The statement that the rose pink beryl variety is rare will also be controverted by the handlers of the product of some of the California mines.

Mr. Claremont's chapters on rubies and sapphires will be found especially instructive and full of the most up-to-date and reliable information, but some regret will be expressed on this side of the water that the question of the reconstructed ruby was not treated more fully by the author, owing to the importance which this imitation gem has assumed in the trade within the last year or so. His treatment of the subject of sapphires is also most interesting and instructive.

There is no doubt that Mr. Claremont's article on zircon will also be a cause of discussion, as his classification of the varieties of the gem under different names differs from other authors on the subject from the past and present. Zircon is a subject of which the author has made a specialty, and for this reason his statements will be considered of more than usual importance, particularly as he uses the terms zircon and jargon as practically interchangeable, though many chemists hold different views.

An index at the back of the book affords ready reference for the many subjects treated.

London Jeweler Offers to Return Kit to Burglar if Ownership Is Proved.

A SPECIAL cable to the New York *Times* from London, Thursday, stated that a jeweler had displayed the following notice in his shop window on that day:

A full set of burglar tools was found on these premises this moring. It will be delivered to any person describing the property and proving ownership.

The tools had not been claimed at shutting-up time, said the dispatch.

F. M. Grow & Co., Rutland, Vt., have added a line of jewelry. The new department is in charge of Percy P. Wood. A watch repairing department will shortly be added.

Boston.

Henry M. Rich is conducting an auction sale for F. C. Maude, Beverly, Mass.

Dame, Stoddard & Co. have remodeled the front of their store on Washington St., securing thereby a handsome pair of display windows.

W. E. Woodman, formerly of the W. E. Woodman Co., now with H. Bornstein, as auctioneer, is conducting a sale at 340 Washington St.

Charles Pass, salesman with Henry Cowan, is to sail, next week, for Oldham, Eng., on a Christmas visit to his former home. He will be away about eight weeks.

Henry M. Rich, jewelers' auctioneer, who has been seriously ill for upward of a month with acute indigestion, is convalescent and able to be at his place of business again.

William E. Crocker, with D. C. Percival & Co., met with an accidental fall on Wednesday last, resulting in a sprained knee, which has confined him to his home during the past week.

The second unsuccessful attempt to rob the store of M. C. Jewell, in the suburban city of Everett, was made by thieves, last week, who were frightened away by the approach of the police and managed to evade capture.

Herman S. Hewett & Co., retail jewelers, Brockton, Mass., last week, added a new room to their growing establishment. This new department is to be for the display of china and cut glass. A room for optical goods was added just previously.

Marshall P. Thompson, receiver of the T. F. Tuttle Silver Co., states that he has received several offers for the sale of the company as a going concern, which are now under consideration. The repair shop in the Washington building has been leased, by permission of the court, to Herbert Gleason and James Wooley, who were formerly with the Tuttle company.

The Howard Clock Co. has contracted to install a time system in the Wood worsted mill at Lawrence, one of the plants of the American Woolen Co., said to be the largest mill of the kind in the world. The outfit includes a tower clock, with illuminated six-foot dial, which will be the master-clock, operating 20 secondary clocks by electrical contact.

Buyers in town during the week included: C. E. Haywood, Potsdam, N. Y.; Charles A. Keene, New York, formerly of Boston, who was welcomed by many friends in the trade; F. L. Bassett, Ware; J. S. Jefts, Brockton; Mr. Anderson, Robinson & Anderson, Worcester; H. P. N. Dahl, Maynard; J. B. Hall, Methuen; J. J. Woodward, Somersworth, N. H.; Mr. Stearns, Stearns & Hills, Keene, N. H.; J. R. Holland, Holland & Co., Concord, N. H.; C. E. Whitmore, Bar Harbor, Me.; Freeman Daniels, Hartland, Me.; C. H. Place, St. Albans, Vt.

H. W. Schreiber, Honey Grove, Tex., watch inspector for the G. C. & S. F. Ry. Co., has moved his stock into an attractively furnished store, which is the only establishment dealing exclusively in jewelry at that place.



Ball's Official Standard R. R. Watches

WHAT WOULD YOU GIVE FOR A LIFELONG CUSTOMER?

Try this plan:

Sell your next watch customer a "Ball."

Its reliable performance will convince him you are a dealer to be depended on—he'll keep coming back for other things.

The watch will win you his business and friendship for always.

Write for booklet, and watch this space.

We want to add a lot of new friends to the Ball family of railroad watch dealers.

THE WEBB C. BALL WATCH CO.

CLEVELAND
Ball Building

CHICAGO
804-6-8 Railway Exchange

ESTABLISHED 1854. INCORPORATED 18

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht, Amsterdam, Holland.

THE HERMAN KECK MFG. CO.

Cutters of DIAMONDS.

17-19-21-23 West Fourth Street, CINCINNATI, O.

RUDOLPH NOEL PHILIP NO

RUDOLPH NOEL & CO.

IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM 'Phone 1902 John 37-39 Maiden Lane, NEW YO



CHICAGO AND WEST

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

ol. LIII. CHICAGO, WEDNESDAY, DECEMBER 5, 1906. No. 18.

Chicago Notes.

Herbert W. Allen has been spending the ek at Mudlavia, Ind.

Jacob Franks, of the Rockford Watch . is the proud father of a new baby girl.

Alvin Bauman, president of the L. Bau- n Jewelry Co., St. Louis, was here last ek.

. W. Stoneburner, representing Capron Co., of Providence, R. I., is on a visit to factory.

A. E. Barringer, with Henry Paulson & . has returned from a trip through the stern states.

C. B. Shepard, of the Shepard Mfg. Co., lrose, Mass., was in this city, recently, iting the Chicago office and the trade.

E. H. Luke, son of E. Luke, Yazoo City, ss., has been spending some time in this buying goods and visiting with friends.

The engagement is announced of L. A. penstein, of L. A. Eppenstein & Co., to s Annetta Davis, of Minneapolis, Minn.

Henry Spears, who was recently ap- nted to the office of assistant sheriff, is father of Edward Spears, with C. H. lights & Co.

Emil Braude, of E. Braude & Bro., 42 dison St., has been suffering from an at- k of tonsilitis, but is now well on the d to recovery.

Calvin Clauer, South Bend, Ind., who s formerly in the watch material busi- s in this city, has been spending some e among his friends here.

Paul N. Lackritz, 964 Milwaukee Ave., h made great improvements in his store b adding a 25-foot extension at the rear a by installing new show and wall cases.

The Seth Thomas Clock Co. recently se- ed contracts to put up tower clocks for t City Hall, Dillon, Mont., and for the c t houses at Grand Island, Nebr., and E bersville, Ky.

. G. H. Van der Wijst, Dordrecht, Netherlands, has recently enrolled in the Ludler School of Engraving. Other students enrolling, recently, are: Dora Gunshaw, Elroy, Wis., and Minnie Miller, of the John A. Miller Jewelry Co., Cairo, Ill.

G. Thearle, secretary of the Chicago Jewelers' Association, called a meeting at the association rooms on Saturday at 3:30 P. M. At this meeting, which had a large attendance, resolutions of regret at the death of Otto Young were passed, and an engrossed copy was ordered to be sent to Mrs. Otto Young.

Lapp & Flershem were recently visited by a clever swindler who desired to see some diamonds. After making a selection he requested that it be put aside for him until he should return. It was soon discovered, after his departure, that a stone was missing. The matter has been reported to the police.

Gus Fischer, 36 years of age, who has been with the Shourds-Adcock-Teufel Co., for the past seven years at the head of their watch department, died recently at the home of his parents at Whitehall, Ill., and was buried there on the afternoon of Thanksgiving Day. He was especially well liked by his employers and associates. He was a member of the Lakeside Lodge, A. F. and A. M.

The show window of the jewelry store of W. J. Gardner & Son, 3640 State St., was smashed by three negroes last week and 11 watches, valued at $200, were stolen. Mr. Gardner was absent at the time, but his son fired two shots at the thieves, who dropped their plunder and ran. Two of the robbers were caught, and one has been sentenced to 20 years in Joliet. The watches were picked up by negro residents of the neighborhood and were not recovered.

Among the buyers in this city from the surrounding towns, during the past week, were the following: E. L. Wentworth, Kasson, Minn.; Mr. Trask, of Trask & Plain, Aurora, Ill.; I. Zinzer, Washington, Ill.; F. A. Hannis, York, Nebr.; Edw. A. Sigler, Crown Point, Ind.; David Goldman, Milwaukee, Wis.; Robert P. Kiep, Joliet, Ill.; B. H. Britton, Hampshire, Ill.; C. W. Hotchkiss, Ardmore, I. T.; M. King, Muscatine, Ia.; John Novack, Escanaba, Mich.; A. F. Werve, Watervliet, Mich.

Graffe & Stanek, who have been occupying about 1,600 sq. ft. of space on the eighth floor of the Heyworth building, have arranged to take similar space on the seventh floor of the building. This place has much better light and is the space formerly occupied by J. H. Purdy & Co., The floor vacated by Graffe & Stanek will be occupied by E. V. Roddin & Co., who are now occupying 4,800 sq. ft. adjoining, increasing their space by one-third, which is necessary on account of their rapidly growing business.

Charles Lester, for many years manager of the Chicago office of the New England Watch Co., has signified his intention of resigning his position on Jan. 1. Mr. Lester has not been enjoying the best of health lately and his physician has advised him that a change in climate would be beneficial to him. It is Mr. Lester's intention to reside in one of the southern states. Charles Lester has been a conspicuous figure in watch circles in the west for many years, and his friends here heard of his withdrawal from the watch field with deep regret.

Denver.

Morris Mayer, St. Louis, Mo., is visiting his father, in this city, for the holidays.

James E. Lewis, of the Lewis Jewelers' Supply Co., is home from a successful trip through the northwest.

J. Elroff & Co. are selling out their stock. They are forced to leave their store at the expiration of their lease.

Rollin M. Turner, formerly manager of the J. S. Johnson Jewelry Co., Greeley, Colo., spent the past week in this city.

Charles H. Clark & Co. are planning to enlarge their manufacturing shop and add a department for silver plating on an extensive scale.

D. S. Manian, with the Crown Mfg. Co., returned, last week, from a trip through the western states, and left at once for the east on business. He will be in New York by Jan. 1.

A. Heitler, with J. C. Bloom & Co., was married to Miss Minnie Goldsticker, recently, at Dallas, Tex. He has just brought his bride home after an extended trip through the south.

Out-of-town jewelers visiting Denver, during the past week, included: H. G. Petty, Fort Collins, Colo.; James Inland, Goldfield, Colo.; Henry Curtis, Jr., Littleton, Colo.; J. Freshman, Cripple Creek, Colo.; A. J. Nelson, Longmont, Colo.; Edward Eddy, Westcliff, Colo., and F. W. Broad, Chalomer, N. Mex.

L. A. EPPENSTEIN & CO.

133 Wabash Ave.
CHICAGO, ILL.

Popular Priced

Reliable O size Watches are particularly desirable at this time of the year. We are ready to supply immediate requirements.

HAVE YOU

received a copy of our Catalogue, entitled

The Fifth Edition of the Money Saver ?

If not, you should write for it at once.

L. A. EPPENSTEIN & CO.

133 Wabash Ave.
CHICAGO, ILL.

Morningside O Size Lever Watches



350 O size Morningside movement, 15 jewel nickel lever escapement, quick train, A1 quality, pendant set, constructed on the interchangeable plan.



3123 O size Htg. gold filled, guar. 20 years, plain or satin finish, inlaid with 5 rose diamonds, Morningside, 7 jewels. **$9.95**

3124 Same as above, 15 jewels. **$11.25**



348 O size Morningside movement, 7 jewel nickel lever escapement quick train, A1 quality, pendant set, constructed on the interchangeable plan.

MORNINGSIDE MOVEMENTS

O size nickel 15 jewel lever escapement, quick train, A1 quality, pendant set, constructed on the interchangeable plan, nickel silvered ¾ plate, decorated with elaborate damaskeening, concave winding wheels, extra quality hair and main spring. All steel parts, including bevel screws, are lapped and burnished.



3111 O size Htg. gold filled, guaranteed 20 years, sun ray, engr., E. T. and plain, Morningside, 7 jewel..... **$7.20**

3112 Same as above, 15 jewel. **$8.50**



3147 O size Htg. gold filled, 14 K., guar. 10 yr., engr., E. T. and plain, Morningside, 7 jewels **$5.60**

3148 Same as above, 15 jewels. **$6.90**



3161 O size Htg., gold filled, guar. 5 yr., engr., E. T. and plain, Morningside, 7 jewels. **$4.85**

3162 Same as above, 15 jewel. **$6.15**



6165 Sterling silver, solid gold inlaid, Morningside, 7 jewels. **$7.05**

3166 Same as above, 15 jewels. **$8.35**



3167 Sterling silver, gold colored, engr., Morningside, 7 jewels **$5.90**

3168 Same as above, 15 jewels. **$7.20**



3169 Nickel silver, engr., E. T. and plain, Morningside, 7 jewels **$4.40**

3170 Same as above, 15 jewels. **$5.70**

Cincinnati.

L. W. Ensey, Troy, O., and bride, were here, last week, on their honeymoon.

A. Herman, of Herman & Loeb, spent Thanksgiving Day in Pomeroy, O., with friends.

M. J. Greenwald, the Arcade, has added new wall cases for cut glass, of which he has installed an extensive line.

Friends received word from C. M. Huncutt, Rockville, Ind., that his business was entirely burned out recently.

The Herschede Hall Clock Co. is busy getting its display ready for the furniture exhibit at Grand Rapids, Mich., next month.

Mrs. Eveslege, Ripley, O., notified friends here, last week, that thieves had entered the store recently and taken about $100 worth of stock.

A party of Cincinnati jewelers, including Joseph Noterman, of Joseph Noterman & Co., and Ed. E. Croninger, took Thanksgiving dinner at White Villa, Ky.

A. C. Brodfuerher, formerly with the Diamond & Jewelry Credit Co., was here, last week, buying the opening stock for his new retail store at Louisville, Ky.

A few nights ago, a lively chase occurred in the Arcade, when one of the prominent jewelers therein pursued an intruder who had made an attempt at burglary in the store.

C. M. Benham, formerly of the old jewelry firm of Benham & Benham, at Rising Sun, Ind., is a member of the Bankers' Fast Proof Time Lock Co., lately located in the Lion building, 5th and Elm Sts., this city.

Thieves succeeded in partially cutting a large diamond-shaped hole in the large plate glass window of George Simper's store, Vine St., recently, but were frightened away before they had broken through the glass.

The Cincinnati gymnasium football team, of which Leonard J. Fox, of the Fox-Ingstave Fox Co., is captain, won the Rugby Championship of Cincinnati. In the eight games played, the team's opponents have not scored.

What might have proved to have been a disastrous fire for the Clemens Oskamp Co., at a very early hour one morning, last week, was extinguished by the fire department, which was promptly summoned. It is thought that the electric wires became crossed, thereby causing the blaze. The damage was slight.

"Gus" Schneider, one of the best known and most respected watchmakers here, died last week at the age of 40 years. Mr. Schneider spent the greater part of his business life with Thomas Lovell, deceased. At the time of his brief illness of pneumonia, he was connected with Oskamp, Nolting & Co. A widow survives him.

Out-of-town jewelers who were here buying holiday goods, the past week, included: Albert J. Ward, Columbus, O.; J. W. Tufts, Loveland, O.; D. A. Lamb, Wilmington, O.; E. De Voss, Wilmington, O.; J. D. Ward, Rising Sun, Ind.; J. W. Starks, Sabina, O.; J. F. Krohme, Clarksburg, W. Va.; P. W. Starks, Manchester, O.; C. C. Faris, Marion, Ind.; Frank B. Meyer, Harrison, O.; John Selbert, Frankfort, Ky.; J. E. Homrighous, Tuscola, Ill.; O. L. Boisel, London, O.; Mr. Scott, Batavia, O.; C. K. Weaver, Miamisburg, O.; M. O. De Voss, Springfield, O.; A. J. Carr, La Follette, Tenn.

A young man of about 23 years of age, giving his name as E. Clark Zimmerman, living at 831 Rockdale Ave., Avondale, called at the stores of the Frank Herschede Co., George H. Newstedt and the Oskamp Jewelry Co., last week, and asked to see some Masonic jewelry, and selected a 32-degree diamond set charm at each of the first two places, and a gold watch and chain at the last named place. These goods, which are valued at about $275, he secured on memorandum, saying at each store that the piece selected was to be a presentation to a brother, but must first be approved by his mother. He said he would again call later in the day and settle. He did not call, and after investigation, the matter was reported to the police.

Omaha.

G. A. Starr, representing a Chicago jewelry house, was in this city, last week.

Sol Bergman is able to be about again, having just recovered from a four weeks' siege of typhoid fever.

Miss Myrta Porter, formerly with T. L. Combs & Co., has taken a position with J. L. Jacobson, as bookkeeper.

Mrs. William Copley, Superior, Nebr., was the guest of her son, Henry Copley, of this city, Thanksgiving Day.

John Henderson, of the P. E. Flodman Co., spent a few days, last week, at Beatrice, Nebr., visiting friends.

The Mawhinney & Ryan Co., has enlarged its diamond room and remodeled and improved its large side window.

Frank Finch was in this city, last week, and purchased the opening stock for a new store, which he expects to open at Pierre, S. Dak.

John Albright, David City, Nebr.; S. M. Thomas, Tabor, Ia.; Mr. Barnes, Avoca, Ia., and L. S. Robinson, Glenwood, Ia., were in this city, last week, replenishing stock.

The family of Abraham Mandelberg was awakened by the crashing of glass about 2:30 o'clock, Saturday morning, Nov. 24. The police, who were sent for, in company with Mr. Mandelberg, searched the house for thieves in vain. The officers were unable to discover the cause of the noise around the neighboring houses.

Pacific Northwest.

Walter B. Dean, Jr., Forsyth, Mont., was married, last week, to Miss Grace Marseys, of the same place.

I. Aronson, Portland, Ore., is the first merchant to get established in the new Swetland building, in that city. His new quarters are now fully equipped for the transaction of business.

M. Q. Bradbury, Toppenish, Wash., has purchased the Stoddard building, which he will occupy in the future, sharing his quarters with the postoffice. Mr. Bradbury was burned out on the townsite recently.

O. D. Johnson, Wenatchee, Wash., has begun to remodel his store building. The partition connecting the room now occupied with an adjoining building will be removed in order to relieve the congestion in the store.

Kansas City.

TRADE CONDITIONS.

According to reports from retailers the buyers are now coming in and ordering stock put away for them. This is taken to be a good indication of a large holiday business. All are well stocked and there is room for a very heavy business, even though stocks are not cleaned up.

W. E. Crellin, of the Ward & Crellin Jewelry Co., was in the city, last week.

Sherman Swartz, who recently moved from 12th St. to Westport Ave., has discontinued business.

J. S. Kelley, Marshall, Mo., who was in this city, last week, states that holiday trade has already opened up in his city.

Louis Meyer, president of the Meyer Jewelry Co., spent the greater part of last week in Chanute, Kans., visiting relatives.

Harry Paulson, formerly of the Kansas City Polytechnic Institute, who recently went to Texas, has taken a position in Stanford, Tex.

Leslie Burklund, of the material department of the Meyer Jewelry Co., has just returned from Osawatomie, where he went to spend Thanksgiving with relatives.

J. Levin, with Kionka & Kionka, has just returned from a trip through Iowa, and reports a good business. He will go out on other short trips before the holidays.

Maybell Mears, from the Kansas City Polytechnic Institute, has returned from Colorado and gone to St. Joseph to take a position as engraver with Alfred Wendover.

J. H. Whitney, of the Edwards & Sloane Jewelry Co., was in town for a short stay, last week, having just returned from his territory in northern Kansas and Nebraska.

L. Weixelbaum, whose jewelry manufacturing plant was located in the Missouri building, has moved to rooms directly over the jewelry store of J. R. Mercer, on 11th St.

The following out-of-town jewelers were in this city, last week: G. P. Venable, Lexington, Mo.; Ralph Campbell, Westphalia, Mo.; Roy R. Smithers, Cameron, Mo.; Ed. R. Kreyer, Fort Scott, Kans.; J. S. Kelly, Marshall, Mo.; J. B. Dickey, Newton, Kans.; Beddow & Rafter, Huntsville, Mo.; Mr. Lipscomb, Columbia, Mo.; Mrs. J. H. Whiteside, Liberty, Mo.; George A. Young, Moberly, Mo.; D. F. Carpenter, Moberly, Mo.; J. H. Gindrith, Moberly, Mo.; F. W. Hunt, Burlingame, Kans.; H. E. Moore, Vandalia, Mo.; A. F. Roeder, Higginsville, Mo.

F. H. Edwards, whose store at Tin Cup, Colo., was destroyed by fire, has resumed business at Pitkins, Colo.

Ellison Gift, 19 years old, of Warren, Ind., was recently arrested in Marion on a charge of stealing a hat pin from the store of J. H. Baber of the latter place. A fine of $1 and costs, together with a jail sentence of 20 days, were imposed.



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DIAMONDS

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BAUMAN MASSA JEWELRY CO.



IMPORTERS AND MANUFACTURERS

ST. LOUIS, MO.



St. Louis.

J. H. Mednikow, of J. H. Mednikow & Co., New York, was a visitor here last week.

J. R. Mercer, one of Kansas City's leading retailers, was here last week, combining business with pleasure.

James J. Burke, president of the Brooks Jewelry & Optical Co., has returned from a business trip to Chicago.

Mr. Zelle, of the Zelle & Chamberlain Jewelry Co., who has been ill for some time, is now convalescent.

George C. Gambrill, treasurer of the Eisenstadt Mfg. Co., is back at his desk again, after an illness of several weeks.

J. G. Smith, Crane, Mo., who was here last week, buying stock, was appointed watch inspector for the Iron Mountain Railroad at that point.

F. J. Bross, Charles Lawrence Stange and Ellsworth Bauman, of the L. Bauman Jewelry Co., were in last week, and departed Monday for their respective territories.

F. J. Longden, Eastern representative of the Eisenstadt Mfg. Co., has returned from a trip through Indiana and Ohio, and reports favorable conditions existing in that territory.

The A. J. Wild Jewelry Co. has removed from 104 N. 6th St. to 508 Olive St. The concern will be in its present location until sometime next Spring, when the building will be torn down to make way for a new structure.

Among the out-of-town jewelers in this city last week not elsewhere mentioned were: T. H. Vineyard, Piedmont, Mo.; V. H. Jahns, Pacific, Mo.; J. Harvell, Litchfield, Ill.; R. G. Rutherford, Mt. Vernon, Ill.; O. J. Steele, of Steele Bros., Iowa, Nebr.; W. R. Haselwood, Bardwell, Ky.; John Koetting, Ste. Genevieve, Mo.; H. Krause, Greenville, Ill.; M. H. Hickie, Bunker Hill, Ill.

A green diamond on exhibition at the W. Drosten Jewelry Co. is attracting the attention of mineralogists and gem experts. The stone, which is very hard to distinguish from an emerald, is one of three green diamonds in the world. One is in Dresden and the other in Paris. The latter cannot be purchased at any price, and will be presented to the Louvre. Mr. Drosten purchased the diamond on his recent trip to Paris.

As evidence of the prosperity of St. Louis jewelers, the contributions to the Hospital Saturday and Sunday Association this year amounted to $305, for which amount a check has been sent to the treasury by Morris Eisenstadt, chairman of the committee, while last year $206 was the total amount of the collection. The following are the contributors among the jewelers: Eisenstadt Mfg. Co., $50; Baumann-Kassa Jewelry Co., $25; St. Louis Clock & Silverware Co., William Weidlich & Bros., Hess & Culbertson Jewelry Co., F. W. Drosten Jewelry Co., Aller-Newman-Holmes Jewelry Co., A. R. Brooks & Co., Weiss & Fassett, James R. Burke, president of the Brooks Jewelry & Optical Co.; E. W. Cary & Co., A. Kurtzeborn & Sons, L. Bauman Jewelry Co., S. Ruby, Herman Mauch, E. H. Kortkamp Jewelry Co., Zerweck-Frech Jewelry Co., F. Dienstbier, Kennedy Jewelry Mfg. Co.; J. Bolland Jewelry Co. and Zach A. Oppenheimer Co., each $10; J. P. Morgan Co., Whelan - Aehle - Hutchinson Jewelry Co., George R. Stumpf, G. Eckhardt, Charles P. Hettel, Logan-Shipley Silver & Clock Co., J. C. McCoy each $5; J. F. Dailey, $3; E. Maritz Jewelry Co.; Morrison, Levy & Co.; Reeves Co., F. C. Blelock, Furstenwerth-Uhl Jewelry Co., $2 each.

San Francisco.

Paul V. Garin has opened another store on Fillmore St., near Geary St.

M. Friedberger, Stockton, Cal., was in town the latter part of the week.

W. F. Wooster, of Tucson, Ariz., has arrived in San Francisco for a short visit.

W. G. Glindemann has just put up a 125-light electric sign, which is attracting the attention of passersby.

The F. Golden Jewelry Co.'s buyer spent the past week in this city ordering goods for the store in Carson City, Nev.

Nordman Bros., located in the Kamm Building, on Market St., have added several display cases to the main salesrooms.

The United Jewelry & Optical Co. has installed in its store at 1655 Fillmore St. two 5x2 feet show cases, two 8x2 feet show cases and three large wall cases.

The James A. Sorensen Co.'s store, 715 Market St., has put in three new show cases. Mr. Sorensen is also looking for additional help, but finds that competent men are scarce.

J. D. Duncan, a driver in the employ of Shreve & Co., was recently arrested on suspicion of having committed a series of thefts from the concern, which has missed several packages of jewelry within the past month.

J. S. Lehrberger & Co. are setting up new fixtures and making improvements in their new apartments in the Mutual Bank Building. This company has just received a handsome show case, which will be used for displaying special samples.

Other out-of-town visitors here recently included L. Machefert, San José, Cal.; Harry Morton, Oakland; R. W. Edwards, Oakland, Cal.; W. C. Lean, San José, Cal.; C. J. Klein, Santa Cruz, Cal.; J. C. Wahlen, Petaluma, Cal.; A. Albert, Lodi, Cal.

The California Jewelry Co., now in the rooms of the Morgan & Allen Co., in the Kamm Building, is making arrangements to obtain quarters in the Mutual Bank Building. Papers have not been finally signed to this effect, but there is little doubt that rooms in this building will be secured.

Selig Oppenheimer, a brother of J. T. Oppenheimer, a retail jeweler of Oakland, was badly burned last week in his father's store in that city. The store was also badly damaged at the same time. The trouble originated in an explosion either of gun powder or chemicals and resulted in a serious fire. Young Mr. Oppenheimer was immediately taken to a hospital, and is now believed to be out of danger.

Mr. Pennell, formerly with C. A. Leibrandt, Jr., Cameron, Mo., has resigned and formed a partnership with Harry Engel, Trenton, Mo.

Pacific Coast Notes.

F. B. King, Redlands, Cal., is having his store remodeled and improved.

B. Horsholt, Oakdale, Cal., has just returned from a buying trip to San Francisco.

Chas. W. Hayden, head watchmaker for Morton & Co., Oakland, Cal., has returned from an eastern trip.

Smith Bros., Visalia, Cal., have been given the contract to care for the timepieces of the Southern Pacific Railroad Co., in that locality.

A. S. Springborg, Redlands, Cal., is preparing to erect a handsome street clock in front of his store. Improvements are also being made in his store.

The American Amber Mica Co. has been incorporated at Los Angeles, Cal., with a capital stock of $300,000, of which $151,000 has been subscribed by C. D. York, H. L. Miller and T. M. Miller.

Rapid progress is reported in the construction of the jewelry factory of Powell, McKee & Co., Sacramenta, Cal. The members of this firm were formerly in business in Kansas City, Mo.

S. Nordlinger & Son, Los Angeles, Cal., have incorporated their business with a capital stock of $200,000. The incorporators were: Simon Nordlinger, L. S. Nordlinger and Melville Nordlinger.

Negotiations are being made between the New Pedrera Onyx Co., San Diego, Cal., and the Santa Fe Railroad Co., for a lease of Santa Fe ground for the erection of a factory building, to cost about $25,000.

Brock & Feagans, Los Angeles, Cal., who recently leased the old Catalina Hotel building, at Los Angeles, are preparing to remodel and improve the entire building. The old front will be replaced with glazed terra cotta.

Wm. C. Guerth, Redlands, Cal., has rereceived word from his old home in Baltimore, Md., that a building belonging to him in that city has been partially destroyed by fire. Mr. Guerth was burned out in the big Baltimore fire, a couple of years ago.

During the past few years, S. H. Bailey & Son, Santa Cruz, Cal., have been gradually turning their old wooden store into a handsome and enlarged brick building. This work has all been done without a removal or a cessation of business. New fixtures are being installed and a new workshop has been built in the rear of the store.

James & Leatart, manufacturing jewelers, Los Angeles, Cal., have just completed a large testimonial plaque, which has been presented by the employes of the Broadway Department Store, at Los Angeles, to Arthur Letts, proprietor of the store. The plaque is remarkable in that it is the most ambitious work of the sort that has yet been attempted in Los Angeles. It is of silver, 18 inches in diameter, and weighs over 10 pounds.

L. W. Keil, formerly engaged in the retail jewelry business at 7th St., Rockford, Ill., has been elected minority representative of the Colorado Legislature from the Pueblo district.

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138 Wabash Avenue CHICAGO, ILL. **Watchmakers', Jewelers' and Engravers' Supplies.**

Our new 432 double-size page catalogue containing 20,000 illustrations will be sent to you gratis (prepaid) on application.

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"Black Shield" Mainsprings are packed in the following manner:

Each spring is wrapped separately in oiled paper, and placed in an individual envelope printed with the name and size of movement for which it is intended.

Twelve envelopes, or one dozen mainsprings, are contained in a well-made strong box properly labeled.

Useless handling of the springs is avoided, thereby preventing rust or mixing of stock.

The name, "Black Shield" is scratched on every spring.

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FOR ALL AMERICAN WATCHES.

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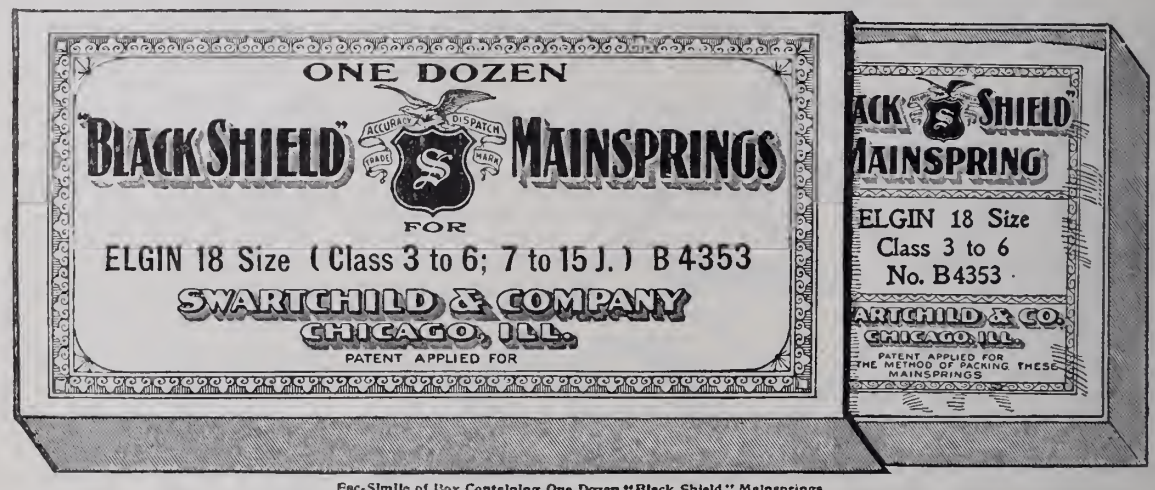
In selecting the "Black Shield" Mainsprings, we were guided not alone by our own severe tests and judgment, but we distributed samples to dozens of expert watchmakers throughout the country.

The opinion of all was that the "Black Shield" Mainsprings are the finest ever introduced in this country. That they are even, properly tempered, carefully finished, correctly gaged, and tips and length positively accurate.

They are of wine color, well polished, and will fit the respective movements without any filing or change whatsoever.

"Black Shield" Mainsprings are manufactured for us only by the oldest and most reputable maker in Switzerland

Per Dozen, $1.25 Per Gross, $13.50



Fac-Simile of Box Containing One Dozen "Black Shield" Mainsprings

"Black Shield" Mainsprings are guaranteed in every respect. No better can be had at any price

Per Gross, with 4-Drawer Cabinet (capacity, 48 dozen), $15.00

Extra Special Bargains

In Ladies' O Size Hunting Watches—goods that will help boom your business for the Holidays.

COMPARE OUR PRICES



No. C 210.—O size, 20-year, gold filled B. & B. Royal Hunting Case. Warranted to wear 20 years; made by the Philadelphia Watch Case Company of Riverside, N. J., whose guarantee is stamped on the inside back cap of every case. Engraved, plain polished and engine turned.

The Above Case Fitted with 7 jewel nickel, lever escapement, pendant set movement, white dial, complete, ...$5.50

Fitted with 7 jewel nickel, lever escapement, pendant set movement, decorated dial, complete $5.75

Fitted with 7 jewel Trenton, pendant set movement, nickel, complete $6.80

Fitted with 7 jewel nickel, pendant set U. S. Watch Co. movement, complete $7.50

Fitted with 11 jewel nickel, pendant set, U. S. Watch Co. movement, complete $8.00

Fitted with 15 jewel U. S. Watch Co. movement, nickel, pendant set, complete.... $8.75



No. C 211.—O size, 25-year, gold-filled Htg. Case. Owing to the price we are selling this case at we are unable to use the maker's name, but we absolutely guarantee these cases to be entirely satisfactory to you and the greatest value for the money you have ever bought, or they may be returned at our expense.

The Above Case Fitted with 7 jewel nickel, pendant set, lever escapement, white dial movement, complete $6.00

Fitted with 7 jewel nickel, pendant set, lever escapement, decorated dial movement, complete, ...$6.25

Fitted with 7 jewel Trenton, nickel, pendant set, complete. $7.30

Fitted with 7 jewel nickel, pendant set, United States Watch Co. movement, complete...$8.00

Fitted with 11 jewel nickel, pendant set, United States Watch Co. movement, complete..$8.50

Fitted with 15 jewel United States Watch Co. movement nickel, pendant set, complete..$9.25



No. C 212.—O size, 14-Kt. solid gold Htg. Case in plain polish, fancy engraved, etc. This makes the cheapest O size, 14 Kt. solid gold watch on the market.

The Above Case Fitted with 7 jewel nickel, lever escapement, pendant set, white dial movement, complete $9.00

Fitted with 7 jewel nickel, lever escapement, pendant set, decorated dial movement, complete $9.25

Fitted with 7 jewel nickel, Trenton pendant set, complete $10.30

Fitted with 7 jewel United States Watch Co. nickel, pendant set movement, complete $11.00

Fitted with 11 jewel nickel, United States Watch Co., pendant set movement, complete. $11.50

Fitted with 15 jewel nickel, United States Watch Co., pendant set movement, complete.. $12.25

Write for our new catalogue just off the press; mailed to legitimate jewelers on application only.

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This cut shows sectional plate spoon which is extra heavily plated on wearing parts.





All our spoons an forks have an extr heavy plate on all par most exposed to wea for which we make r extra charge.

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All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

A TRAVELER, with territory, will make a change Jan. 1. Address "Skiddoo, 8540," care Jewelers' Circular-Weekly.

EXPERIENCED colorer and plater on jewelry, wishes position. Address "Plater, 8569," care Jewelers' Circular-Weekly.

SITUATION WANTED by good watchmaker and plain engraver; good set of tools; good reference. "Jeweler," 77 Appleton St., Boston, Mass.

YOUNG MAN, 18, experienced, wishes a position with a good wholesale jewelry house; references. Address "V., 8519," care Jewelers' Circular-Weekly.

PACIFIC COAST salesman is open for offers; Utah, California, Oregon, Washington, Montana. Address "P. C., 8586," care Jewelers' Circular-Weekly.

POSITION as melter, refiner of gold, silver, platinum and sweeps; drop, press and general work. Address "M., 8488," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with A1 established trade in the south; finest reputation; wishes position with good house. Address "B., 8598," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN is open for position Jan. 1, with manufacturer; 15 years' experience; south or middle west. Address "T., 8500," care Jewelers' Circular-Weekly.

A COMPETENT colored jeweler and watch repairer wants a position in a store or factory, in any State. Address "L. P.," care J. Overton, 57 W. 98th St., New York.

A YOUNG MAN desires a permanent position by Jan. 1; experienced in general lettering and monograms, and also salesman. Martin, care J. L. Wanner, Paducah, Ky.

WATCH and clockmaker is open for employment; good, all round man; middle age; married; now employed by Jas. Allen & Co., Jewelers, Charleston, S. C. Address G. C. Taylor.

WATCHMAKER, fine adjuster of Swiss and railroad watches, wants permanent position in large town in Colorado. Address Lank, care Lehman Jewelry Co., Denver, Colo.

EXPERIENCED salesman, with established trade, wants manufacturers' lines, to call on retail trade in the northwest; best of reference. Address "I., 8522," care Jewelers' Circular Weekly.

WATCHMAKER, jeweler and engraver, young man with nine years' experience in the jewelry business, desires to change position Jan. 1. Address "P., 8572," care Jewelers' Circular-Weekly.

CHANCE to perfect myself in watchmaking and store practice; have had four years' experience; can furnish best references; fair wages. Address "O., 8478," care Jewelers' Circular Weekly.

FIRST CLASS, all around man, watchmaker, jeweler and engraver; can do anything that comes in a jewelry store; New York City or Brooklyn preferred; salary, $25. F. S. Baird, Babylon, N. Y.

A THOROUGHLY competent watchmaker, American, with 18 years' experience, wants a position with a good house, who would appreciate a good and faithful man; experienced on railroad watches; rapid workman; no bad habits; best of references. Address "M., 8582," care Jewelers' Circular-Weekly.

WANTED, permanent position Jan. 1, by first class watchmaker and engraver; thoroughly acquainted with fine Swiss and railroad watches; best references. "R. A., 8436," care Jewelers' Circular-Weekly.

WANTED, position as traveler for first class house; am acquainted with the trade, wholesale and retail, from Portland, Me., to Duluth, also middle west. "B., 8571," care Jewelers' Circular-Weekly.

FIRST CLASS engraver and jeweler wants a position by January as assistant watchmaker, to finish trade under a fine workman; middle States. Address "M., 8564," care Jewelers' Circular-Weekly.

YOUNG MAN (26), seven years' experience as general office man with importer of diamonds and diamond jewelry house, would like to make a change. "J. F.," care Weber, 41 Maiden Lane, New York.

YOUNG LADY, experienced as stenographer and typewriter, desires a position as such; also stock clerk; at present employed with a wholesale jewelry firm. Address "U., 8590," care Jewelers' Circular-Weekly.

YOUNG LADY wishes position; five years' experience in wholesale jewelry house; has knowledge of bookkeeping, typewriting and general office work. Address "E. H., 8537," care Jewelers' Circular-Weekly.

SITUATION WANTED by a man who thoroughly understands the manufacture of britannia hollow ware, Sheffield ware and candelabra; to take charge; highest reference. "S., 8589," care Jewelers' Circular-Weekly.

MAN wishes position with first class artistic jewelry manufacturer as preparer and repairer, drop melter, and also to take care of machinery; have 14 years' experience. Address "E., 8449," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, 1907, a position to represent a first class jewelry house on the road; 10 years' experience handling high grade jewelry, but no road experience. Address "O., 8573," care Jewelers' Circular-Weekly.

SALESMAN, with experience, is open for engagement Jan. 1, with manufacturer of watches or jewelry; first class references; good acquaintance with jobbers and premium buyers. Address "U., 8506," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN desires engagement with first class jewelry house; experienced in general line; young; good address; always a hustler; splendid references. Address "J. A. L., 8563," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly competent in high grade and complicated work; 25 years' experience; A1 references; desires position on or after Jan. 1; south preferred. Address "E. B., 8565," care Jewelers' Circular-Weekly.

ENGRAVER and salesman, with experience, wants permanent position after Jan. 15, with firm that appreciates a man who will work for its interest; good habits and references; salary, $20. "Engraver, 8541," care Jewelers Circular-Weekly.

TRAVELING SALESMAN wishes to make change Jan. 1; thoroughly understands both jewelry and silverware lines; manufacturers' line preferred; is a capable and hard worker; correspondence invited. "X. Y. Z., 8549," care Jewelers' Circular-Weekly.

WANTED, by experienced salesman, line of gold rings or 10 karat jewelry, on commission, for the jobbing and large retail trade; will cover territory from Chicago to the coast; first class references. Address "R., 8579," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with eight years' experience and acquaintance with retail jewelry and department store trade in middle west, now employed by a leading manufacturer, is open for an engagement Jan. 1. Address "A. B. C., 8591," care Jewelers' Circular-Weekly.

TRAVELING jewelry salesman, open for engagement on or before Jan. 1; preferably with first class emblem manufacturers, selling jobbing trade; eight years' experience; young and of pleasing personality; best references. Address Drawer 97, Bridgeport, Conn.

TO REPRESENT manufacturer's line through the western and southwestern territory; years of experience with success; would like to open correspondence with eastern houses. Address, "O. K., 8542," care Jewelers' Circular-Weekly.

WANTED, at once, position by young lady, having six years' experience in high class retail jewelry store, with knowledge of bookkeeping, correspondence and general office work; best reference. Address "E. L. A., 8566," care Jewelers' Circular-Weekly.

SALESMAN, with wide experience, desires position with good house, inside or traveling; first class references furnished. Address, "T., 8482," care Jewelers' Circular-Weekly.

OFFICE MANAGER, or confidential assistant, open for engagement; highest reference confirming ability and well directed energy; good bookkeeper and correspondent; thorough detail man; good manager of help and understand [illegible] credits, costs and routing salesmen. Address "Business, 8494," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with several years' experience, thoroughly acquainted with the large retail and jobbing trade throughout the west and middle west, desires to make a change Jan. 1; present headquarters in Chicago; references unquestionable. Address "G., 8515," care Jewelers' Circular-Weekly.

SALESMAN, with an established trade of [illegible] years in New York, New Jersey, Pennsylvania, Connecticut and Massachusetts, will be open for engagement with some first class house. Jan. 1 or Feb. 1; thoroughly acquainted with the watch, diamond and jewelry lines. Address "A. B. C., 8469," care Jewelers' Circular-Weekly.

TRAVELING POSITION wanted by young man; some road and city experience with watches, jewelry and cut glass; good references. Box [illegible] care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, wide acquaintance with best retail trade in south, west and entire Pacific coast; now employed; contract expires Jan. 1, 1907; will be open for arrangements; manufacturer's line; good goods preferred; A1 credentials. Address, "A., 8466," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, ring line, for western territory and Pacific coast. S. W. Eckley, 921 S. Adams St., Peoria, Ill.

SIDE LINE wanted for the western territory and Pacific coast. S. W. Eckley, 921 S. Adams St., Peoria, Ill.

WANTED, for the Pacific coast a line of silver toilet ware and novelties either on commission or will carry accounts; must be an up-to-date line. Address, "A., 8577," care Jewelers' Circular-Weekly.

Help Wanted.

WATCHMAKER WANTED. Kraft, 223 Washington St., Hoboken, N. J.

WANTED, engraver and jeweler. Address Al Averbeck, 19 Maiden Lane, New York.

WANTED, one watchmaker and engraver. Pulse & Co., 1150 Washington St., Oakland, Cal.

PERMANENT position for watchmaker and jeweler, also assistant watchmaker. Howard Thom, Wenatchee, Wash.

WANTED, first class watchmaker and engraver; permanent position to good man. Lachicotte Co., Columbia, S. C.

AT ONCE, first class jeweler and optician; salary $60 per month. Address "H., 8578," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Hauserman's, 214 Main St., Paterson, N. J.

HELP WANTED.—Continued.

IRST CLASS engraver, also capable of assisting on jewelry work. Chas. N. Hancher, 1211 Market St., Wheeling, W. Va.

ANTED, at once, a first class refractionist and salesman; one who understands edging preferred. Apply J. Levinski, Waco, Tex.

T ONCE, a good jewelry and clock repairer; permanent position; state salary wanted and experience in first letter. O. A. Hesla, Prescott, Ariz.

ANTED, good watchmaker, one who can do plain engraving preferred; steady position. Keystone Jewelry Co., 908 Liberty Ave., Pittsburg, Pa.

ANTED, expert watchmaker; none but such apply; fine store in Texas city of 40,000. Address "Texas, 8560," care Jewelers' Circular Weekly.

5 A WEEK for a first class jeweler and engraver, in a large city in Texas; permanent position. Address "S., 8127," care Jewelers' Circular-Weekly.

ANTED, first class watchmaker; Scandinavian preferred; good wages and permanent position to right man. O. H. Arosin, 187 E. 7th St., St. Paul, Minn.

ANTED, first class engraver and jeweler; must be excellent at engraving; good salary; send samples of work with application. Oberlin Bros., Fresno, Cal.

ANTED, first class manufacturing jeweler; competent man for fine retail store; Texas city of 40,000. Address "Texas, 8561," care Jewelers' Circular Weekly.

WELRY and clock jobber and plain engraver, at once; permanent; state salary, experience and give reference in first letter. F. A. Fiedler Co., Ltd., Milton, Pa.

ANTED, a competent jeweler, watchmaker and engraver; permanent employment given the right kind of man; reference required. Address G. H. Trevathan, Paris, Tenn.

T ONCE, a first class engraver and jeweler; one who can assist on watch repairing preferred; state experience and salary wanted. C. S. Sherwood, Portsmouth, Va.

ANTED, salesman for silver plated hollow ware in the southern territory; only experienced plated hollow ware salesmen need apply. "M., 8392," care Jewelers' Circular-Weekly.

RST CLASS jewelry salesman, one who is thoroughly acquainted with the western trade; apply at once. W. H. Colton Co., 10th St. and Susquehanna Ave., Philadelphia, Pa.

ANTED, a man to do watch and clock repairing, also plain engraving; salary, $18 to $20 per week; steady position; apply at once. S. Goldsmith, Waynesburg, Greene Co., Pa.

OMMISSION salesman; we have a good proposition, Jan. 1, in a line of gold jewelry and watches; restricted territory; write fully. "S. W., 8548," care Jewelers' Circular-Weekly.

ANTED, a good jeweler and engraver; steady position and good wages to the right party; send references and salary expected in the first letter. G. A. Hauserman, 214 Main St., Paterson, N. J.

OLLENDORFF CO. want a salesman, for New York City and surrounding places. 54 Maiden Lane, New York.

GRAVERS; an expert engraver to take charge of department in large silver plated hollow ware factory, also journeymen engravers. Address "Britannia, 8554," care Jewelers' Circular-Weekly.

ANTED, manufacturing jeweler, who is also a stone setter, to begin now or Jan. 1; pleasant, steady job for the right man; give full particulars and state salary wanted in first letter. Andrew Wilson, Winfield, Kans.

ANTED, salesman with established trade for New York City and vicinity. Eliassof Bros. & Co., 9 Maiden Lane, New York.

ANTED, traveling salesman with established trade in New York and Pennsylvania. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, watchmaker, jeweler and engraver; must be good engraver and watchmaker; good position to a good, sober, reliable man, who can take charge of this work; must have man immediately. Address P. O. Box 26, Union Springs, Ala.

WANTED, fine watchmaker, good on complicated work; $25 per week; permanent position to right man; also want watchmaker and optician; $25 per week, both must be first class and have good references. Apply C. D. Ledger, 952 5th St., San Diego, Cal.

WANTED, watchmaker, at once, one who thoroughly understands all complicated as well as general work; railroad watches especially; none but a mechanic need apply; good wages; references required. Julius C. Walk & Son, 12 E. Washington St., Indianapolis, Ind.

WANTED, experienced salesman with established trade in Iowa, to go out Feb. 1; right man can earn $2,500. Otto Young & Co., Heyworth Bldg., Chicago, Ill.

WANTED, for next January, an experienced salesman with established trade to cover the south. Adolph Goldsmith & Son, 68 Nassau St., New York, N. Y.

WANTED, couple of experienced traveling salesmen with established trade; hustlers who can command and earn large compensation. King, Raichle & King, Buffalo, N. Y.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Ohio and Indiana. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Pennsylvania. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

EXPERIENCED salesman, with acquaintance, for Jan. 1, for strong general line of rings and jewelry; write particulars stating territory, "Strong, 8420," care Jewelers' Circular-Weekly.

WANTED, at once, first class engraver to do work demanded in first class store; permanent position to right man; send samples of work and state salary expected. Dillon Company, Wheeling, W. Va.

WANTED, traveling salesmen to go out Feb. 1; we are about to increase our force; we want high grade men; good compensation; if interested, apply immediately. Otto Young & Co., Heyworth Bldg., Chicago, Ill.

ENGRAVER wanted, thorough, proficient script engraver, who can do good monogram work. wanted by a prominent house; must be willing to go out of town; apply at once, Room 303, 353 Fifth Ave., New York.

A TRAVELER, for an exceptional line, consisting of high grade jewelry, a fine line of diamond mounted goods and watches; applicant must have A1 references. Leonard Krower, 536-538 Canal St., New Orleans, La.

SALESMAN, jeweler and good plain engraver; must be strictly first class; no others need apply; highest salary; steady position; short hours; must have highest recommendations as to ability and character; to come as soon as possible. Address Nat Kaiser & Co., Atlanta, Ga.

WANTED, experienced traveling salesman for southern States to carry complete line of watches, diamonds and jewelry; address stating experience, references, etc. A. G. Schwab & Bro., P. O. Box 314, Cincinnati, O.

WANTED, at once, an experienced material man, to take charge of our material department; a hustler who can command and earn large compensation. Morris Rosenbloom & Co., 143 Main St., E., Rochester, N. Y.

WANTED, from Jan. 1, an experienced salesman in the plated hollow ware line, to conduct and manage our New York office and to call on the trade in New York, Brooklyn, Boston, Philadelphia and adjacent territory; none but experienced men in our line and well acquainted in above mentioned territory need apply. Address the Van Bergh Silver Plate Co., Rochester, N. Y.

WANTED, salesman, from Jan. 1, to cover Philadelphia and Pennsylvania with strong line of rings and jewelry; only those with trade need apply; good salary to right man. Address, "T., 8238," care Jewelers' Circular-Weekly.

TRAVELER WANTED, for the south, to sell an exclusive American watch line; must have an established trade and acquaintance with the retail jewelers; for engagement Jan. 1st. Sproehnle & Co., 42 Madison St., Chicago, Ill.

WANTED, for next January, an experienced traveling salesman, with established trade, in Pennsylvania, Ohio and Michigan, to sell American watches and diamonds; all correspondence will be confidential. Smith & North, 14 Maiden Lane, New York.

SALESMEN wanted for side line; would like to make arrangements with traveling salesmen from Jan. 1, or before, who can carry a side line of very fine and artistic silver necklaces, finished in 24 karat fine, mounted with genuine stones and pearls, and are very good sellers the year round, all over the country; only such need apply, with the best of references. Address, "G., 8576," care Jewelers' Circular-Weekly.

Business Opportunities.

WANTED, to buy established jewelry stocks for spot cash. Edw. Bergh, Jewelry Auctioneer, Minneapolis, Minn.

FOR SALE, jewelry and optical business in best town in Idaho; now clearing $20 per day; cleared $4,500 the past year; for sale at cost, on account of death. Box 74, Twin Falls, Idaho.

CASH FOR WATCHES and diamonds; send them at once and get your money by return mail. Joseph Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

FOR SALE, jewelry plant, located in New York City; complete in every detail; best of light; occupancy at once; write for particulars. Address, "L. F., 8584," care Jewelers' Circular-Weekly.

FOR SALE, in a flourishing Louisiana town, a well established retail business; annual sales $16,000; stock between $6,000 and $7,000, but can be reduced; sufficient work to pay for business and personal expenses; store building also for sale; an excellent opportunity for anybody who desires to move south. For further particulars communicate with Leonard Krower, 536-538 Canal St., New Orleans, La.

(*Special Notices continued on page 86.*)

Special Notices.

(Continued from page 85.)

BUSINESS OPPORTUNITIES Continued.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address, Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

AT 50 CENTS on the dollar $20,000 worth of solid silver hand mirrors, hair brushes, bon bons, and silver and gold filled lockets; 1,000 ten-year gold filled chains, in fact, a jobber's up-to-date stock of the leading manufacturers of America; I have the original bill with numbers, and will quote you the price as sold to the dealer direct from the factory and give you 50 per cent. discount; this is the best lot of goods and the best bargain I ever had; I will send a selection package to any well rated dealer on memo., if he will agree to inspect them and return those not wanted, same day you receive them, enclosing check for those you can use, as prices are net cash on arrival; I also have 500 Swiss and American watches, a lot of amber necklaces and some coral and diamond jewelry, at a discount; be quick to get these bargains. Dan I. Murray, Importer and Broker, 3 Maiden Lane, New York.

For Sale.

WATCHMAKERS' MATERIALS and tools for sale, for spot cash. Address H. Lahman, 173 E. 4th St., New York.

FOR SALE, four trunks with telescopes, practically new; regulation size. Dreyfus Mfg. Co., 89 Fulton St., New York.

To Let.

TO LET, office with north light; suitable for diamond dealer or manufacturing jeweler; call afternoons, or address Room 44, fourth floor, 7 Maiden Lane, New York.

TO LET, part of exceptionally light and desirable office, or desk room, on Maiden Lane, New York; suitable for jeweler's showroom, etc. Address Box 8570, care Jewelers' Circular-Weekly.

TO LET, part of an exceptionally desirable office, with fine north light; opportunity for precious stone business or manufacturer's agent. Room 48, Lorsch Bldg., 37 Maiden Lane, New York.

WILL RENT to desirable party, desk room with office privileges, in light, attractive office; manufacturers' representative or diamond dealers preferred. "Maiden Lane, 8552," care Jewelers' Circular-Weekly.

Lost.

$25 REWARD for return of diamond cluster ring, center stone missing; lost Nov. 27 on John St. or Maiden Lane, New York. Address "E., 8594," care Jewelers' Circular-Weekly.

TO LET
31 MAIDEN LANE, N. Y.
(One Door from Nassau Street)
FIVE STORY AND CELLAR BUILDING
IMMEDIATE POSSESSION
F. J. WHITON, 130 Broadway, New York

AUCTION SALE
—OF—
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Further particulars may be had upon application to the trustee at his office, No. 34 Pine St.

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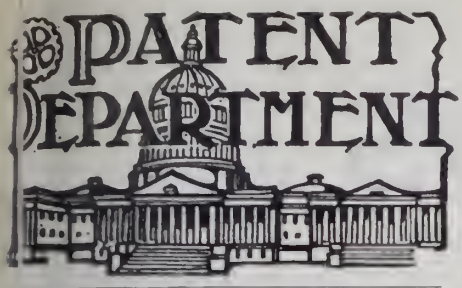
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WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF NOV. 27, 1906.

6,693. POCKETBOOK PROTECTOR. CECIL T. MARSHALL, Wetaskiwin, North-West Territories, Canada. Filed Aug. 18, 1904. Serial No. 221,233.

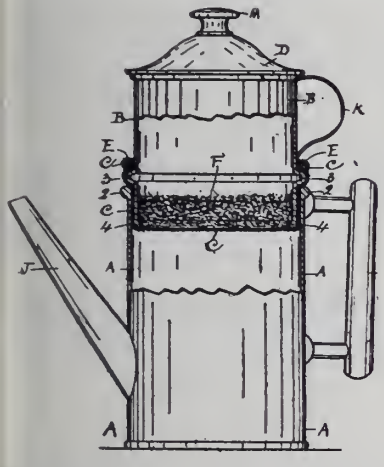
n a safety attachment for pocketbooks, a pair lates provided with inturned edges at one end hinged sections at the opposite end, a flat



ng disposed between the plates and adapted to nect the same and serve as a hinge, and a mber connected with the hinged sections of the es and adapted to secure the device to the hing of the wearer.

3,699. COFFEE-POT. WILLIAM H. MCLAREN, Hamilton, Ont., Can. Filed Feb. 5, 1906. Serial No. 299,423.

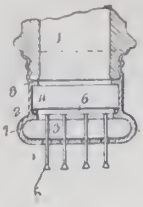
a coffee-pot, a cylinder with open ends, one said ends extending into the pot and the opite end extending above the pot, an annular ld on the cylinder, an interior bead on the er edge of the cylinder, a strainer around the



ular bead and extending around the lower part he cylinder a split ring secured in the strainer e the annular bead, and together with the ner resting on said bead, and the bead, toer with the strainer resting on the coffee-pot.

8,748. SALT-SHAKER. JULIA M. GALLISATH, Pittsburg, Pa. Filed March 13, 1906. Serial No. 305,810.

a new article of manufacture the hereinribed improved salt-shaker, embodying a reserone, a cap two arranged for detachable conion with the reservoir and provided with ges seven and eight on its interior side portis spaced from each other and with apertures he top thereof for the egress of salt, and a four provided with a series of cross-bars and projecting therefrom and through the apertin the top, said pins being provided with ls designed to fit over the apertures to close the same, and the ring having a limited vertical play between the two annular flanges whereby in



the operation of shaking salt the pins will work through the apertures in the top and keep them cleared.

836,796. EYEGLASS-RETAINER. WALTER S. ANDERSON, U. S. Navy. Filed June 26, 1906. Serial No. 323,421.

The combination with a pair of eyeglasses, of a retainer associated therewith, comprising a flexible strand doubled to form a loop, said loop having one end secured to one edge of one of the lenses of the eyeglasses and being of a length approxi-



mately equal to the distance between said lens and the adjacent ear of the wearer of the eyeglasses.

836,837. NECKTIE-FASTENER. THEODOR SEILER, Geldern, Germany. Filed July 3, 1905. Serial No. 268,210.

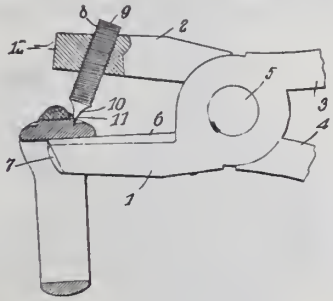
In a device of the character described, the combination of a base-plate, a spring-catch directly secured to the said base-plate and consisting of a



pair of bent arms spaced apart to form a slot at their lower ends for the introduction of the collar-stud of the wearer, and an oval ring integral with said base-plate and projecting at a right angle therefrom to receive the strip of material.

836,861. JEWELER'S PLIERS. ELZIE C. CHAMBERLIN, Denison, Ia. Filed July 23, 1906. Serial No. 327,383.

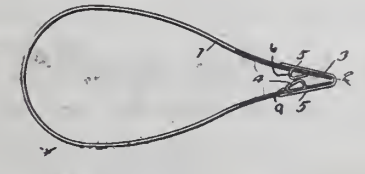
A pair of jewelers' pliers comprising a pair of jaws, and a rotary adjustable setting-tool extending



through one of said jaws and having a pointed inner end and a flat inclined face disposed at an angle to the axis of the tool and approximately at right angles to the adjacent jaw.

836,900. CUFF-BUTTON. EZRA E. STANINGER, Chicago. Filed Nov. 6, 1905. Serial No. 286,106.

The herein-described cuff button or holder comprising the V-shaped body having the arms to lie on the outer side of the meeting edges of the cuff and provided on their inner sides with the in-



wardly extending triangular projections four, six, arranged reversely, with the outer angle of the projection four opposite the intermediate portion of the opposing side of the projection six.

836,905. FOUNTAIN-PEN CAP AND BARREL. JOHN N. WHITEHOUSE, New York, assignor to the Le-White Mfg. Co., New York. Filed Jan. 16, 1906. Serial No. 296,270.

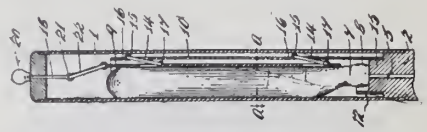
An improved fountain-pen cap or barrel composed of a plurality of layers or rolls of celluloid



forming a tube, one end of the tube being sealed, to form a head, whereby the tube is adapted for containing liquid.

836,906. SELF-FILLING FOUNTAIN-PEN. JOHN N. WHITEHOUSE, New York, assignor to the Le-White Mfg. Co., New York. Filed March 30, 1906. Serial No. 308,873.

A fountain-pen, comprising a barrel, a nozzle carried thereby, a collapsible sac or reservoir at-



tached to the nozzle, and means carried by said nozzle adapted to collapse the sac throughout the length thereof.

836,937. HAIR-PIN. CHARLES T. MINDER, Rock Falls, Ill. Filed Sept. 20, 1906. Serial No. 336,215.

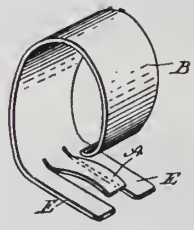
In a hair-pin, the combination with the prongs one of the pin, and bar two connecting the same, of the jaw three, fixed to such bar, and provided



with the plate five; the jaw seven, pivoted on the bar two, and having the plate nine, integral therewith; the head six, fixed to the outer end of the plate five; and means for holding the jaws three and seven normally in contact with one another.

836,969. SAFETY JEWELRY-CATCH. JULIUS W. HANSEN, Princeton, Ind. Filed Feb. 19, 1906. Serial No. 301,970.

A keeper formed of a single blank, said blank having one end slotted to form sections, one of



said sections being curved, the opposite end portion of the blank being curved upon itself and terminating above the curved section of the blank.

837,004. AUTOMATICALLY-ADJUSTABLE BRACELET, BELT, ETC. JOHN J. SOMMER, North Attleboro, Mass. Filed July 30, 1906. Serial No. 328,428.

In a device of the character designated, the combination of a front lever formed with a central annular cup, a hollow fulcrum-eyelet fitting in and secured to said cup, a rear lever formed with a



central annular flange fitting into said hollow cup on the front lever and secured thereto by the turned edge of the hollow fulcrum-eyelet, and a coiled spring in said hollow fulcrum-eyelet, one end of said spring engaging with the fulcrum-eyelet and the other with the rear lever.

837,018. CIGAR-TIP CUTTER. JERE L. WENTZ, Bath, Pa. Filed Feb. 20, 1906. Serial No. 302,089.

A cigar-tip cutter having a casing in which is

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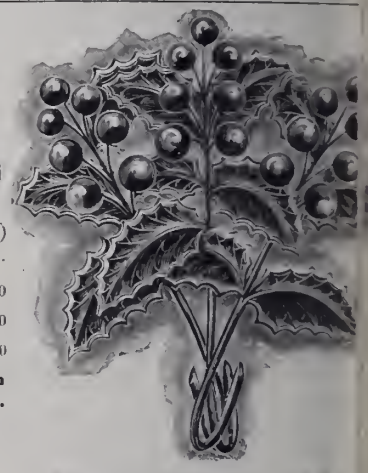
No. 1970.	Holly Vine, 12 leaves and 12 red holly berries, per doz. yards...	$0.75;	gross, $7.00
No. 1971.	Holly Vine, 18 leaves and 18 red holly berries, per doz. yards ..	1.25;	gross, 10.00
No. 1972.	Holly Vine, 24 leaves and 24 red holly berries, per doz. yards ..	1.50;	gross, 15.00

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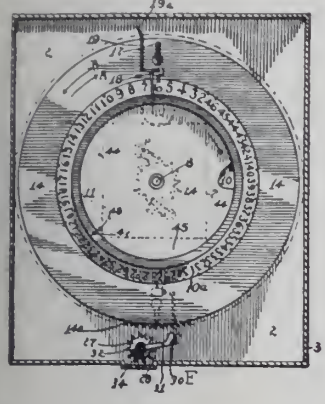
rmed an aperture to receive a cigar-tip and an erture surrounded by the casing for receiving c finger of the user, and a sliding cutter mounted a chamber within the casing having a cutting ge arranged to be moved across the aperture



r the cigar-tip, and having also a finger-aperture gistering with the finger-aperture in the casing, ereby the finger of the user can move the cutter ively in both directions, the cutter being enely inclosed within the casing.

7,051. TIME-OPERATED KEYHOLE-GUARD. Ribourne W. Gatewood, Norfolk, Va. Filed May 22, 1906. Serial No. 318,147.

n apparatus of the class described and in combation with a lock and its keyhole, a circular



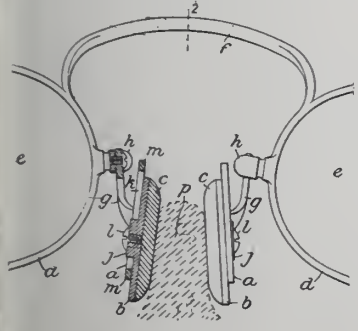
-plate, a plate-annulus mounted on the edge said dialplate, a keyhole in the annulus adapted e placed in alignment with said keyhole in the , and means for rotating said plate-annulus by said dial-plate.

7,064. SALT AND PEPPER SHAKER. George H. Hodgson, Pittsburg, Pa. Filed March 28, 1906. Serial No. 308,478.

condiment-holder consisting of a body portion ing two compartments formed therein, the top said holder having contracted neck portions ming exits for said compartments, perforated s carried by said neck portions, a plate carried the top of said holder and having upwardly ending arms, a slotted hood supported by said s, a shaft journaled in said arms and bent rmediate to its ends to form a crank contained in said hood, a stem extending from said k out through the slot in said hood, a lid closure-disk carried by said stem and normally aging one of said caps, and a spring connected one end to said crank and at the other end said plate for holding said cap in normal posi-

7,081. EYEGLASSES. George A. Layton, London, England. Filed Oct. 10, 1904. Serial No. 227,881.

he combination, with an eyeglass-frame, of a le-bar secured thereto, a nose-piece mounted on



inner surface of said guide-bar and having sliding connection with said guide-bar and ns which prevent said nose-piece from turning.

837,206. SAFETY DEVICE FOR WATCHES. Frank D. Ely, Salt Lake City, Utah. Filed Nov. 2, 1905. Serial No. 285,549.

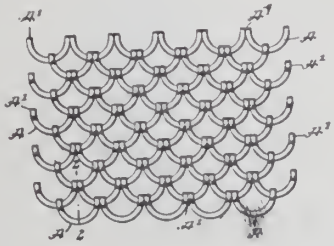
A device of the character specified, comprising duplicate continuous tubular elastic rings, integrally joined together side by side, and adapted



to be mounted upon the rim of a watchcase, the said rings when in position extending beyond the sides of the periphery of the watchcase forming continuous pneumatic cushions.

837,219. SILVERSMITH'S STOCK. Marcus T. Goldsmith, New York. Filed Jan. 6, 1906. Serial No. 294,915.

A silversmith's stock comprising interlocking members, each formed of a ring bent upon itself



into half-ring shape, with its ends or bent portions formed into loops.

DESIGNS.

38,320. LOCKET OR CHARM. Alma C. Field, Providence, R. I., assignor to the T. E. Ben-



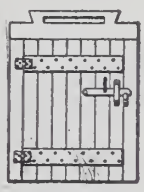
nett Co., Providence, R. I. Filed Oct. 12, 1906. Serial No. 338,661. Term of patent 3½ years.

38,321. WATCH-FOB. Patrick Flaherty, Jerome, Ariz. Filed Sept. 25, 1906. Serial



No. 336,209. Term of patent 3½ years.

38,322. WATCH-FOB. George W. Parsons, Richmond, Va. Filed Oct. 6, 1906. Serial



No. 337,814. Term of patent 7 years.

38,323. HANDLE FOR SPOONS, FORKS, OR



SIMILAR ARTICLES. Gustave F. Kolb, Mount Vernon, N. Y., assignor to the Mauser Mfg. Co., New York. Filed Oct. 12, 1906.



Serial No. 338,662. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefore, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing herein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED NOV. 27, 1906.

Ser. No. **11,410.** (CLASS 59. HOROLOGICAL INSTRUMENTS.) Hammel, Riglander & Co., New York. Filed Aug. 8, 1905.

TRUE BLUE

Particular description of goods.—Watch-springs.

Ser. No. **11,417.** (CLASS 20. CUTLERY NOT INCLUDED IN CLASS 61, AND EDGE-TOOLS.) Hammel, Riglander & Co., New York. Filed Aug. 8, 1905. Used 10 years.

MASCOT

Particular description of goods.—Pivot-drills.

Ser. No. **19,018.** (CLASS 61. JEWELRY AND SOLID AND PLATED PRECIOUS-METAL WARE.) Manchester Mfg. Co., Providence, R. I. Filed April 23, 1906.



Particular description of goods.—Silver-plated table ware.

TRADE-MARKS REGISTERED NOV 27, 1906

57,631. WATCHES. Webster C. Ball, Cleveland, O. Filed Sept. 2, 1905. Serial No. 12,177. Published Oct. 2, 1906.

57,632. WATCHES. Webster C. Ball, Cleveland, O. Filed Sept. 2, 1905. Serial No. 12,178. Published Oct. 2, 1906.

57,633. WATCHES. Webster C. Ball, Cleveland, O. Filed Sept. 2, 1905. Serial No. 12,179. Published Oct. 2, 1906.

57,634. WATCHES. Webster C. Ball, Cleveland, O. Filed Sept. 2, 1905. Serial No. 12,180. Published Oct. 2, 1906.

57,722. WATCH-INSULATORS. Newark Watch Case Material Co., Newark, N. J. Filed April 24, 1905. Serial No. 2,906. Published Oct. 2, 1906.

57,746. POCKET AND TABLE KNIVES, SHEARS, SCISSORS AND RAZORS. Dunham, Carrigan & Hayden Co., San Francisco, Cal. Filed Aug. 7, 1905. Serial No. 11,340. Published Oct. 2, 1906.

57,747. TABLE AND POCKET KNIVES,

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Colby Patent, April 24, 1894.

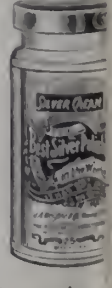
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RAZORS, SCISSORS AND SHEARS. Dunham, Carrigan & Hayden Co., San Francisco, Cal. Filed Aug. 7, 1905. Serial No. 11,342. Published Oct. 2, 1906.

7,787. TABLE AND CARVING KNIVES. Landers, Frary & Clark, New Britain, Conn. Filed April 6, 1906. Serial No. 18,579. Published Oct. 2, 1906.

7,817. FOUNTAIN PENS. Parker Pen Co., Janesville, Wis. Filed March 31, 1906. Serial No. 18,397. Published Oct. 2, 1906.

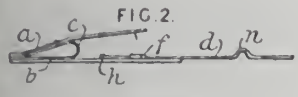
BRITISH PATENTS

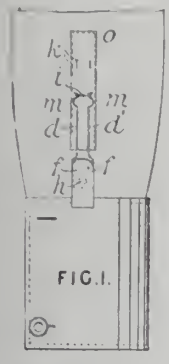
(Abridgments of Specifications, 1905, from *The Illustrated Official Journal.*)

ISSUE OF NOV. 14, 1906

4,995. CUFF SUSPENDERS. R. Schutzler Wandsbek, and J. Grapel, Hamburg, Germany. July 21.

A cuff suspender, formed of a clip consisting [of] two plates *a*, *b*, preferably connected by a

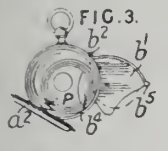


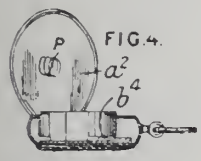


[ing] all [in] one piece, and of two spring arms preferably of wire, the arms are bent at *m*, *n*, [and] are attached by cars *f*, *h* to the plate *b*. These [arms] enter a hutton-hole in the shirt sleeve or preferably engage loops *i*, *k* on a strip *o* sewn to [the] sleeve.

7,999. SOVEREIGN PURSES. J. Yardley, Birmingham. July 21.

A round, square, or other shaped sovereign purse [or] the like has a slot cut in its side through which [the] coins may be withdrawn singly by means of a

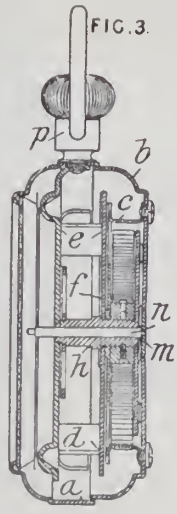




[the] b^1 pivoted at b^2. The tray is provided with [a] small thumb-piece or catch b^5, and has a projection b^4 on its inner edge which presses the coin [out]wards as the tray is turned. The coins are [pres]sed against the tray by the spring P mounted [on] the cover a^2 which is opened to insert the coins. [The] tray may be pressed upon by a spring which [forces] the tray outwards immediately the retaining [catch] is released.

8,042. WATCHES. F. Faller, Baden. July 21. Right to patent relinquished.

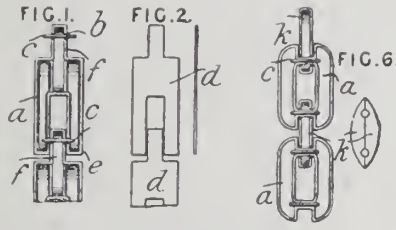
Cross Keyless Mechanism, Hands, Setting by Central Mechanism, Framework.—The construction of watches is simplified by making the case in two parts and winding up the watch by turning the cover *b*. This cover is fastened to lugs *c* on a ratchet-wheel *d*, which is mounted on the frame *e* [on] the minute-wheel arbor *h*, the mainspring, [wound] by the hub *f*, being attached to one of the lugs *c*. The frame *e* is inserted in the case *a* and fastened by the knob *p*. The hands are set by the rotation of a grooved plate *m*, which is fixed



on the rear end of the minute hand [tube] *g* and fits tightly in an opening in the case.

15,129. BRACELETS, ETC. A. Huttenlocher, Esslingen, Germany. July 22.

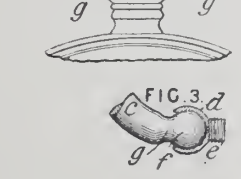
Bracelets and the like are built up [of] ball-and-socket links, Figs. 1 and 6, connected together by pivots. Fig. 1 shows a link *a* provided at one end with a projection *f* recessed at *b* for the reception of a pin *c*, and at the other end with two fork-like projections *e* recessed in the same manner. The links are completed by a series of flat covers *d*, Fig. 2, which are attached by means of solder.



The soldering operation is effected by the aid of a device which consists of a strip of resilient material provided at one end with a hook which engages with holes in the opposite end. The links shown in Fig. 1 are curved slightly on the underside and lie tangentially on the strip so that no two links become attached together during the operation of soldering. A modified form of link is shown in Fig. 6, which consists of a series of hollow members *a* provided with cross-bars and pins *c* and united by intermediate links *k* shown also in side elevation. Flat cover plates are provided as before, and as these links are flat on the underside they may be soldered on a flat surface, without the aid of the device described above.

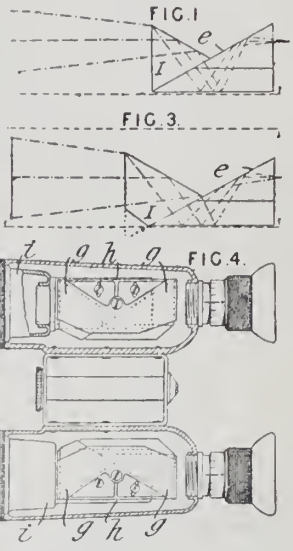
15,249. WATCHES. A. P. Jones, London. —(Wachter Mfg. Co., Hartford, Conn.) July 25.

Boxes; Pendants.—In watches, and more particularly in those with elongated or antique pendant heads, the partly or entirely spherical enlargements *f* of the bow *c* are inserted in sockets *d* of cup-shaped metal pieces, which are then turned, swaged, spun, etc., over the ends of the bow, to prevent their withdrawal. The narrow necks *g* permit a swivelling movement of the bow. The tangs *e* are then screwed into apertures in the ends of the pendant *a*. In an alternative form, the sockets *d* are formed in the pendant head itself.



15,318. TELESCOPES, ETC. C. Hensoldt, Wetzlar, Germany. July 25.

The usual erecting system, shown by Fig. 1, is modified, with the object of increasing its angular aperture and thus allowing of the use of a larger object-glass, by using a larger prism I and displacing it along the face *e* into the position shown



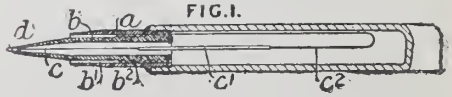
by Fig. 3. The inoperative quoin may be cut off. The prisms are enclosed in a mount *g*, which may be either pivoted to an extension *h* of the objective tube *i*, as shown in the right-hand portion of Fig. 4, or mounted so that the optical axis of the system can be moved parallel to itself, as shown in the left-hand portion of the figure. The prism system can also be rotated round the optical axis.

15,329. TIME-REGISTERS. F. A. Langen, Cöln-Riehl, Germany. July 26. (Date applied for under Patents Act, 1901, July 26, 1904.)

In a time-register having electrically actuated type wheels with types movable at right angles to the plane of the wheel, the type wheels *a*, *b* are arranged side by side so that the adjacent types can be struck by one hammer *i*, and electric means is provided for preventing simultaneous actuation of the typewheels and the hammer. The minute printing wheel *a* is set at five-minute intervals by means of a clock controlled electro-magnet *c*, and sets the hour-printing wheel *b* by means of a tooth *g*. The hammer *i* is actuated by means of an electro-magnet *k* energized by depressing a handle *m*, which, through a sliding strut *n*, depresses a pusher *l* carrying a bridge *p* for contacts p^1, p^2 and o^1, o^2, the former in the circuit of the electro-magnet *c*, and the latter in the circuit of the electro-magnet *k*; the two circuits cannot therefore be closed simultaneously. The strut *n* slides off the pusher *l* as soon as the contacts o^1, o^2 are closed. The hammer may be actuated by a mechanical connection with the lever *m*.

15,430. STYLOGRAPHIC PENS. E. W. Warriner, Sheffield. July 27.

Relates to stylographic fountain pens. Between the nozzle *a*, fitted to the barrel of the pen, and a conduit *b*, secured inside the nozzle, is formed an air chamber b^1. Screw threads b^2 formed either on the conduit, as shown, or on the nozzle interior, provide an air communication between the space b^1 and the barrel. Through the writing-style *d*, fitted to the nozzle, works a needle *c*. The

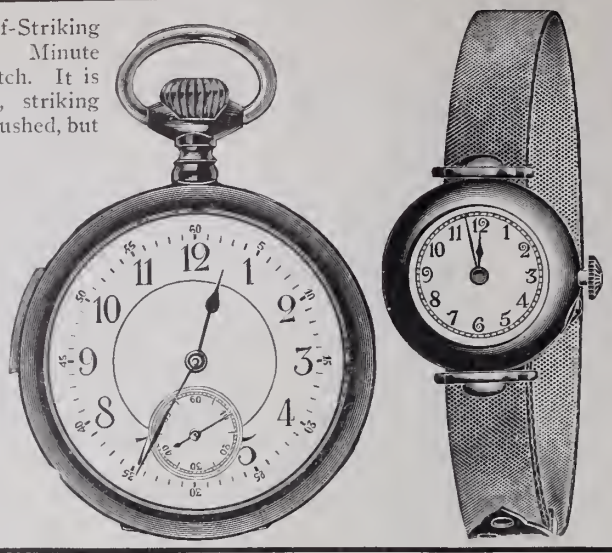


latter is secured to a feed-rod c^1, which itself is attached to a spring c^2 fixed to the upper end of the conduit or nozzle. A modification is described in which the lower end of the conduit wedges into

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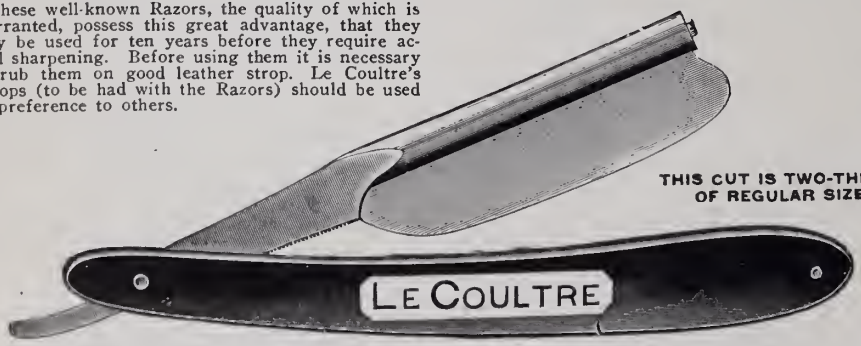
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ie tapered portion of the nozzle, the latter in this use being perforated to provide an outlet to the amber b^1, while the style is fitted to the nozzle. arious methods of constructing the air passage tween the barrel and the chamber b^1 are de- ribed. This chamber serves as a container for erflow ink when the pen is first used, but, during ntinued writing, the ink passes back into the rrel.

5,440. POTTERY. A. G. H. Jones, Samian Pottery, Fenton, Stoke-on-Trent. July 27.

Vases, flower-pots, pedestals, umbrella stands, ck cases, toilet ware, trinket sets, etc., are or- mented by forming upon them a pattern or rder of Greek, Roman or Egyptian art by means moulded or engraved moulds, the ware being o fired, glossed and enameled and a lithograph ithographs applied on portions of the ware, after ich the latter is fired. The pattern or border colored either by penciling or aerographing in clay or biscuit state, or by penciling, ground- ing or aerographing in the glossed state. An rnate method of applying the patterns or rders consists in printing, tracing or penciling m in the underglaze, glossed, biscuit or enamel ge.

Reference has been directed under Patent Act, 2, to Specifications Nos. 15,878 and 22,983, A. 1903.)

452. ORNAMENTING. F. W. Bundy, London July 27.

rnamenting Metal, Glass and Pottery Surfaces. Marbled effects are produced on glass, porce- , etc., enameled iron and like surfaces by ering with a powdered vitrifiable coloring sub- nce, applying a flexible waterproof surface pre- usly splashed with a solution of gummy sub- nces in water, spirit, naphtha or other volatile id, removing the waterproof covering and al- ng the irregularly wetted surface to dry. The face is then dusted with a fine camel-hair brush the process repeated with other coloring sub- ces. The article treated is then fired to vitrify colors. The firing may be dispensed with by loying plain glass and applying non-vitrifiable rs to the back by the process described and n protecting this back surface by varnish, paint the like

omplete specifications accepted Nov. 7, 1906.

1905.

092. WATCH MOVEMENT. Piccaluga.

900. SCARF-PIN RETAINER. Mitchell.

1906.

87. CANDELABRA. Barratt.

169. BROOCH. Britcher.

479. MATCH-BOX. Dolze & Holland.

Applications filed Oct. 29 to Nov. 3, 1906.

014. ALARM-CLOCK. Ernst Wusthoff and Martin Krimnitz, Hamburg, Germany. Complete specification.

216. CANDLE HOLDER. C. S. Snell, London.

396. BRACELET. E. G. Harrop, Clerkenwell, London.

437. TIME-REGISTER. E. S. Howard, Liverpool.

464. POLISHING ATTACHMENT FOR JEWELERS' WORK-BENCHES. P. R. J. Willis, Fife House, Kingston-on-Thames.

592. MECHANICAL MOVEMENT APPLICABLE IN HOROLOGY. Paul Souvay, Jr., Liverpool.

676. CUFF-HOLDER. S. J. Juleff, London.

UITED STATES PATENTS THAT HAVE EXPIRED.

Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Nov. 26, 1889.

5,735. PENDULUM. G. P. Reed, Melrose, Mass.

5,737. MACHINE FOR ENAMELING DIALS. E. H. Ryon, Canton, O.

5,760. CUFF-BUTTON. Maude P. Woods, Lynn, Mass.

5,817. ELECTRIC APPLIANCE FOR WINDING CLOCKS. F. A. Lane, New Haven, Conn., assignor of one-half to F. E. Morgan, same place.

5,838. FOUNTAIN-PEN. John Holland, Cincinnati, O.

415,852. POCKET-CASE. W. B. White, Quincy, Mass.

415,880. MACHINE FOR ORNAMENTING WIRE. W. M. Patt, Providence, R. I.

415,956. WATCH-BOW. H. T. Buck, New York.

415,960. WATCH CASE PLIERS. M. N. Coe, Ashland, Wis.

415,996. WATCH-BOW FASTENER. J. M. Calhoun, Plymouth, Pa.

416,015. METHOD OF APPLYING CHARACTERS TO DIALS. Francois Schmalz, New York, assignor to the American Waltham Watch Co., Waltham, Mass.

416,027. CALENDAR. B. F. Billings, Blue Creek, O., assignor of one-half to W. A. Copas, same place.

416,045. CANDLESTICK. Henry Becker, Cleveland, O.

416,148. SECONDARY ELECTRIC CLOCK. E. L. Slocum, Pawtucket, R. I.

Designs issued Nov. 22, 1892, for 14 years.

22,003 and 22,004. INKSTANDS. William Rodiger, Chicago.

22,008. SWORD-HANDLE. G. R. Wixon, Fairhaven, Mass.

Pittsburg.

TRADE CONDITIONS.

Business is so good in Pittsburg that certain wholesale houses have found it necessary to make appointments for clerks to sell goods to customers. The demand for all kinds of goods, especially watches, bracelets, purses and diamonds could hardly be better. One wholesaler said last week that he had been informed by a factory that no more orders could be taken for gold purses in time for delivery for the holiday trade. There has also been a very good demand for emblems, and a number of handsome ones, especially Elk charms, have been sold during the last few weeks. Retail business is splendid. Some of the stores will keep open Saturday nights until after the holiday season. The outlook is excellent for a big holiday rush. The United States Steel Corporation has served notice that it will advance wages, and 63,000 in the Pittsburg district alone will share in this prosperity.

Sam F. Sipe, last week, mailed to his customers a fine art calendar.

J. H. Wattles, of W. W. Wattles & Sons, spent last week at Sagerstown, resting before the holiday rush.

S. F. Roberts, of E. P. Roberts & Sons Co., spent most of last week in New York buying goods for the new store.

It was announced in Pittsburg, last week, that the stock of Davis Bros., Gallion, O., will be sold at public auction, Dec. 7.

The Bloomfield Board of Trade has nominated Frank T. Porter for president; J. Z. Yoest, secretary, and Henry E. Juergens, treasurer. The election will be held Jan. 8, 1907.

Vincent Washington was arrested, last week, while trying to pawn a watch, and the police are holding him, pending an investigation. The pawn shops of the city are being closely watched on account of a $5,000 diamond robbery in this city, last week, and the reported $50,000 jewelry robbery in Philadelphia. Descriptions of the stolen jewelry appeared in the local newspapers.

Henry A. Barrett, of the George B. Barrett Co., who has been seriously ill for almost a year, returned to Pittsburg last Friday from Atlantic City and Philadelphia, where he had been undergoing treatment, and his condition is said to be somewhat improved. He is not strong enough, however, to return to work, and it is thought that he will not be able to do so for some time.

Among the out-of-town buyers visiting Pittsburg, last week, were the following: F. H. Hayes, Washington; J. E. Whitten, Mingo Junction; J. Frank Murphy, Dawson; S. S. Snyder, Dayton; F. H. Buxton, Grandville; Frank Murdock, Ligonier; H. S. Elliott, East Brady, and R. A. Noble and wife, Wellsville. Mr. and Mrs. E. H. Kennerdell, Tarentum, spent Thanksgiving with friends in this city.

Henry Sutmeyer Heineman, a son of Otto E. Heineman, Allegheny, Pa., died Thursday morning at 3 o'clock at the home of his parents, Rodgers Ave., Bellevue, aged 28 years. The young man had been in poor health ever since he was a child four or five years old, being afflicted with spinal trouble. He was the only son and his loss is keenly felt. The young man assisted his father in the store, when his health would permit it. The funeral services were held Saturday afternoon at the family residence.

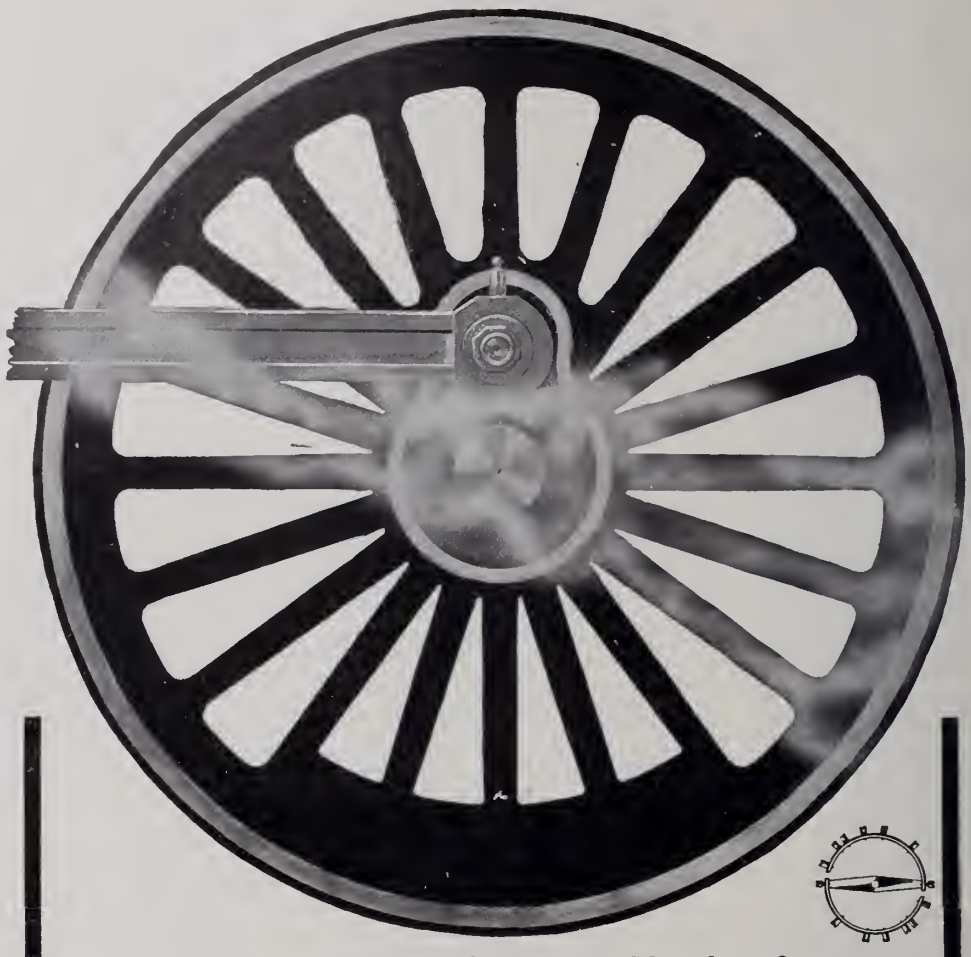
Charles Foster Zugschwert, a son of John F. Zugschwert, died at the home of his parents in Carnegie, Nov. 27, aged 22 years. The son, as well as the father, was in the jewelry business at Carnegie, Pa., having just recently opened a store there. A few weeks ago he was stricken with typhoid fever, from which he did not recover. He was an exceedingly bright young man and popular with the people and the business men of his home city. The funeral services were held Wednesday evening in the First Methodist Episcopal Church at Carnegie, of which the young man was a member. The interment took place the following day at Coshocton, O.

Captain of Detectives James W. Eagan, of this city, has received several letters from New York jewelers, inquiring about Fred Hayes, the jewelry thief who sawed his way out of the Haysborough jail several weeks ago, as told in The Circular-Weekly last week. The jewelers writing to Captain Eagan said that they had read the account of the escape and wanted a description of the man, which has been furnished. Captain Eagan says that his department has received a large number of communications recently from jewelers all over the country, as a result of the arrest of jewelry thieves and swindlers in this city. The local department is anxious to get information and to give it, and Captain Eagan is pleased that jewelers take interest enough in these matters to make inquiries, as this not only aids the merchant in giving him protection, but is also of service to the local police department.

A Remarkable Charity.

THE famous Bowery Mission Bread Line, now in its fourth year, at which every morning at one o'clock, during the Winter months, 1,000 homeless and destitute men and boys are provided with a breakfast of hot coffee and rolls, will resume operations at New York, Thanksgiving, midnight, and continue to Easter morning, 1907. Last year 144,000 were thus assisted, and altogether over half a million have had a weary night's tramp agreeably interrupted by this inexpensive, yet very welcome refreshment.

The directors of the Bowery Mission have appointed John C. Earl, 222 Bible House, New York, financial secretary, succeeding Dr. Simon Trenwith, lately deceased.



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THE HOROLOGICAL REVIEW.

Another Novel Invention in Repeating Mechanisms for Traveling Clocks

M. L. BAVEUX, a well-known horologist and mechanician of Saint-Nicolas-d'Aliermont, has recently patented a repeating mechanism for a traveling clock, which, from its novelty and extreme simplicity, merits the attention of artists in the trade.

The accompanying illustration represents the pieces of the mechanism projected on the front plate of the clock. In the center of the plate the center wheel carries the hour snail, and that of the hours, the snail of the quarters. On the left, the pin-wheel is carried by its arbor, prolonged through the frame on the side of the motion-work, and a pinion is attached to its center. This mobile has a little play above, which renders it independent or firm on its arbor, according as it is nearer or further from the plate.

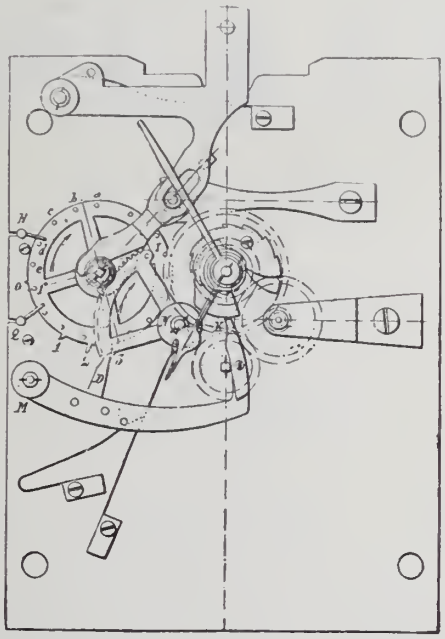
The different pins of the wheel are arranged in succession on a circumference divided into 17 equal parts, in order that the last interval, greater than the others, may separate distinctly the striking mechanism of the hours from that of the quarters by an interval of time or what is called backlash.

The first 10 pins and the last three, *a*, *b*, *c*, are of the same height, and can touch only the pin H of the hour hammer. The three others, *d*, *e*, *f*, are longer, in order to be able to displace the pin Q of the second hammer, further removed from the axle than the first.

The double strokes indicating the quarters are due to the almost simultaneous passage of the pins *a* and *d* on H and on Q for the first quarter; *a*, *b* and *d e* for the second; *a*, *b*, *c* and *d*, *e*, *f* for the third. However, the pins *f*, *c* also pass on the pin Q the first to cause the striking of the first stroke of 11 o'clock, and both for the first two strokes of 12 o'clock. Between the pins of the two hammers there is place for three pins of the pin-wheel.

The pin-wheel also carries on its circumference four teeth of irregular length, numbered 0, 1, 2, 3, in the figure, whose use will be explained further on.

A stud, N, fixed on the plate, serves as an arbor for a toothed sector, of which the upper arm carries a pin I. The teeth of this piece engage with the pinion of the pin-wheel, and a pressure-spring, applied under the heel of the sector, tends to cause the latter to turn in the direction of the arrow,



REPEATING MECHANISM OF TRAVELING CLOCK RECENTLY INVENTED BY M. L. BAVEUX.

and to carry the pin I along the edge of the hour snail.

A large lever pivoting at M on the plate is terminated by a curved beak, K, which presses against the edge of the quarter snail. Its permanent contact with the latter piece is assured by the action of a pressure-spring. A small lever placed behind the large one pivots around the same arbor M, and is terminated by a finger, D, which passes under the pin-wheel perpendicularly to its plane of rotation, and which may, according to the position occupied by the beak K, be on the trajectory of tooth marked 0, or 1, 2, or 3, of the pin-wheel.*

For this purpose the small lever is held by the larger one by means of a pin carried by the first, which passes freely through an opening in the second. When the large lever approaches the pin-wheel, the other necessarily follows the ascending movement, but when it is removed further from it, and the finger D and one of the teeth, 0, 1, 2, or 3, are engaged, the small lever does not accompany the large one and remains suspended to the wheel. This condition is necessary to prevent, during the progress of the clock, the passage of the beak K from one step to another, following the quarter snail, from causing the ill-timed striking of a double blow at the time when the finger D, sufficiently lowered, quits the tooth, 0, 1 or 2.

To obtain this result, the finger D and the teeth of the wheel have such an inclination that the result of their contact is to produce a pressure, determining the action of the finger, so that the small lever remains attached to the wheel until the retrograde motion of the wheel disengages it, and allows it to fall back with its pin, into its position of repose at the end of the aperture in the large lever.

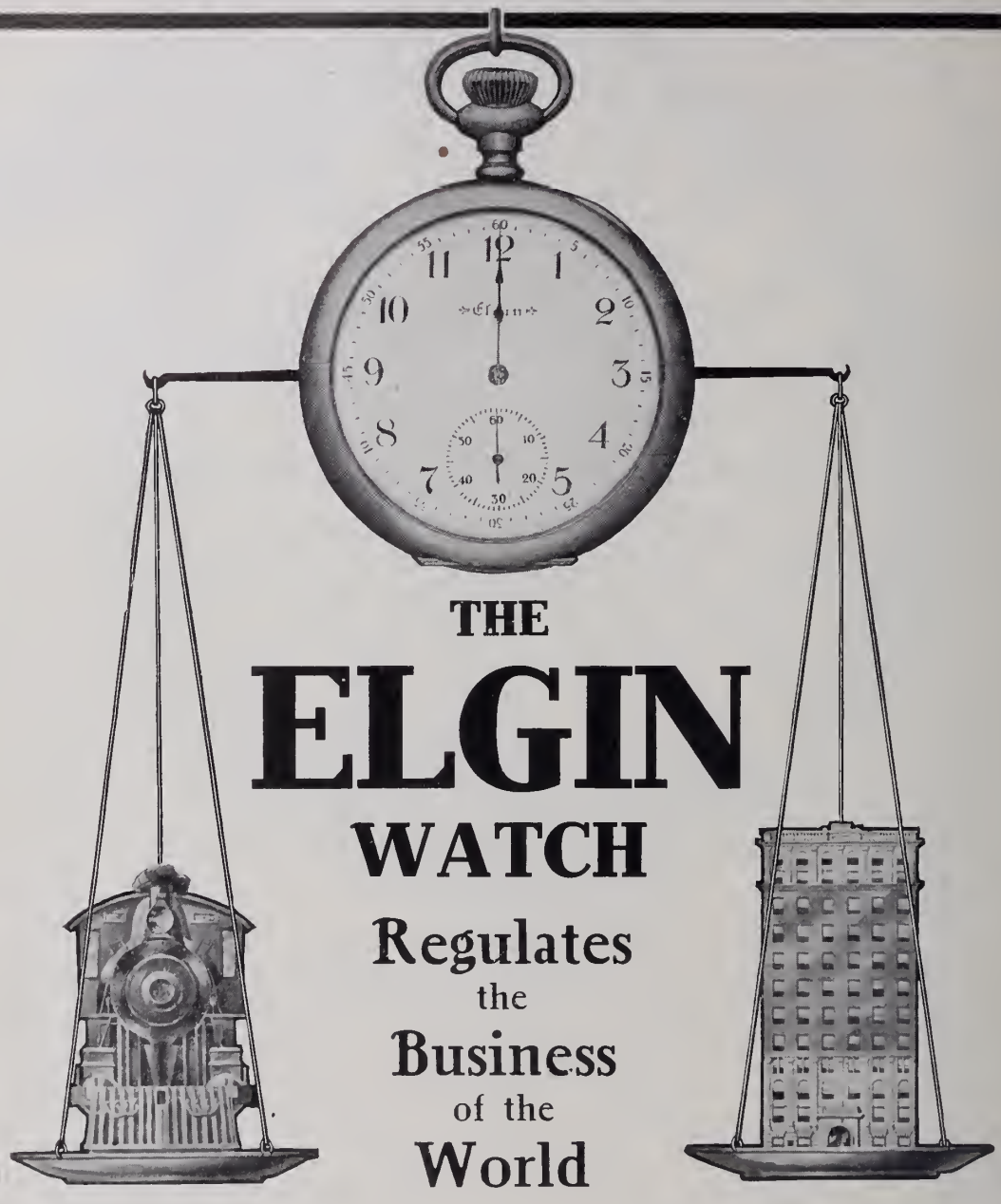
A push-piece, represented at the upper part of the plate, is raised by a pressure-spring. An arm of the push-piece, directed toward the center of the pin-wheel, is terminated by an inclined plane, which can slide over another inclined plane, furnished with a fork attached to the wheel and constantly raised by a spring.

The arrangement of these organs is such that on bringing the push-piece to the bottom, the wheel and its pinion are disconnected from the arbor carrying them, which permits the sector, impelled by its spring, to turn until its pin rests on the hour snail. The angular displacement of the sector always occasions a movement of the wheel in a direction opposite to that of the arrow, so that the pins, *a*, *b*, *c*, *d*, *e*, *f*, and the space of the backlash pass behind the pin H, as well as the number of the hour-pins corresponding to the units indicated by the hands on the dial.

If, therefore, the hands point to nine o'clock or beyond, there will be back of the pin H nine-hour pins, the space of the backlash and the six pins above. The in-

*Finger D is erroneously represented in the illustration as forming one piece with the large lever, and the arrangement described in the following paragraph is not reproduced.

The Balance of Business



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Indispensable to modern life, the Elgin Watch is ever in increasing demand—and the balance of business goes to the store that carries a full stock of Elgin Watches.

See Jobbers' list for prices or write the Company.

Every dealer is invited to send for the Elgin Art Booklet, "Timemakers and Timekeepers," illustrating the history and development of the watch.

ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Illinois, U. S. A.
General Offices, 131 Wabash Ave., Chicago.

New York Office, 11 John Street.
San Francisco Office, 704 Market St.

erval comprised between two consecutive ins corresponds, with reference to the an- ular course of the pin I, with the height of ne degree of the hour snail.

During all the time that the push-piece s lowered the action of the regulating fly, f the striking part is suspended.

When the push-piece is left to itself, the ieces resume their initial position under he action of the springs, which bring them ack instantly, and the train becomes free.

The mechanism described above is ar- anged for obtaining the repetition of the ours and quarters. But the striking part cts only by making use of the push-piece.

To obtain at a given moment the repeti- on of the striking, pressure is therefore pplied to the push-piece. This impedes ie fly and liberates the pin-wheel and the otched sector. When the push-piece is left itself, the wheel turns in the direction the arrow, the hour-pins actuate the pin , and a blow is struck, on the passage of ch of them, on the hour-gong. The sec- r, impelled by the pinion, returns to its oint of departure, energizing its spring.

15 minutes have not yet passed after the our indicated by the hands, the striking ases after the last stroke, because the ak K of the large lever slides during all e time over a part of the snail of the quar- rs, which holds the figure D so near to e pin-wheel that the tooth 0 is arrested the passage before the pins *a* and *c* have ssed, one over the pin H, and the other e pin Q. When the first quarter has ssed and the half-hour has not arrived e beak K passes over a projection of the arter snail, which removes the finger rther from the wheel, and if in the urse of this period pressure is applied the push-piece, the effects are repro- ced, but the tooth 0 passes beyond the ger and the pins *a* and *b* actuate one ter the other in the lever of their ham- er. Tooth 1 then stops against the finger ; therefore, a double blow is struck.

After the half-hour, and up to 45 inutes, the manipulation of the push- ece would cause two double strokes, der the action of the pins *a*, *d* and *b*, *c*, cause the finger D, further removed than eviously, would allow tooth 1 to pass d would stop tooth 2 at the proper time. The case would be the same for the iking of the three-quarters, which ould give three double strokes and cause e encounter of tooth 3 with the finger D, hich a new displacement has removed still rther.

If it is desired to make of this travel- g clock a full striking clock, it would be fficient to produce automatically for the urs and the quarters the pressing-in of e push-piece by a suitable mechanism.

It will be seen from what precedes that have not been too pronounced in speak- g of the simplicity of the Baveux clock. may be added that all the functions ng accomplished by means of a single in, cleaning and repairs are less com- cated.

W. F. Kirkpatrick, of W. F. Kirkpatrick Co., St. Joseph, Mo., designed the gold dal which was presented to Arthur W. yor, the band master, by St. Joseph ac- aintances, recently.

The Chatelain Escapement.

ALBANY, N. Y. Nov. 28, 1906.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly give us some information regarding the Chatelain escapement. We have heard it mentioned in the course of a horological discussion, and would like to know something of its functions.

J. D. & Co.

ANSWER:—This escapement, which was described some time ago in the *Deutsche Uhrmacher Zeitung*, is of the Robin class. Fig. 1 is a copy as originally drawn about

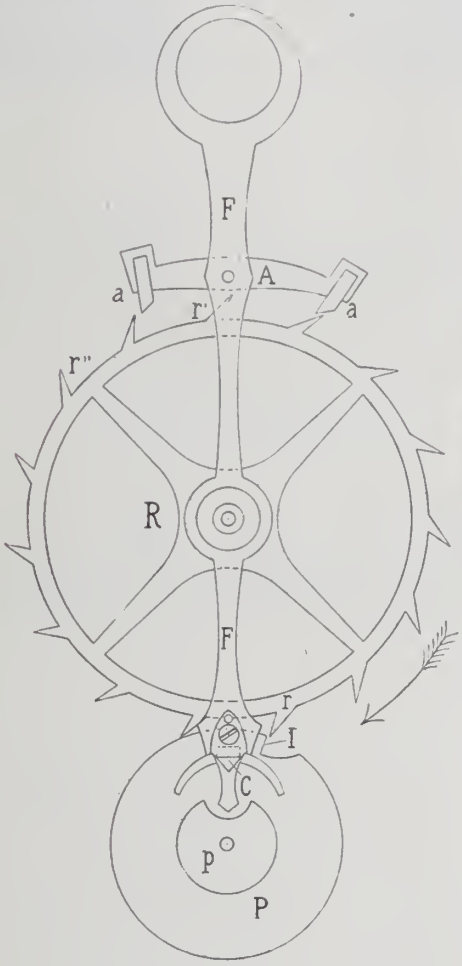


FIG. 1.

50 years ago by E. F. Chatelain, who was master of the escapement class at the Geneva Horological School at the time. It resembles the lever escapement in some ways, but the fork operates only an action of disengagement. The essential function, the impulse, is given directly by the wheel, as in the chronometer escapement.

The mechanism is composed of a wheel, R, having pointed teeth; of a piece, A, of lever form, with locking pallets, *a*, *a*; of a fork, F, furnished with a finger-piece; of a roller, P, carrying an impulse plane, I; a vertical disengaging pin, C, and, finally, a roller, *p*, guarding against overbanking.

The escapement is at the dead point. If the wheel is supposed to revolve in the direction of the arrow, the tooth *r* will enter into contact with the impulse plane, I, and the fork will be moved in the same direction by the unlocking pin, C. At the same time the tooth, *r'*, will advance until it rests on the locking face *a'*, which will have penetrated into the wheel, in consequence of the movement of the lever by the fork. The wheel will thus remain locked during the supplementary arc of the balance, and on the return the pin, C, actuating the fork in the opposite direction, the pallet, *a'*, will unlock the tooth of the wheel, and the pallet *a'*, will, in its turn, come to receive the tooth, *r'*, which will have passed over a very small arc.

There is, therefore, in this escapement only one impulse for every two vibrations, as in the chronometer and the duplex escapements, which allows the distribution by twos in a division of the seconds, with 240 vibrations to the minute.

Fig. 2 illustrates a movement by Kukowitz, of Brussels, and shows the form of the escapement-wheel, which is similar to that of the timepieces, called Chinese watches, made by Bovet, of Fleurier, but its action is quite different. It is a part of a detached escapement, a modification of

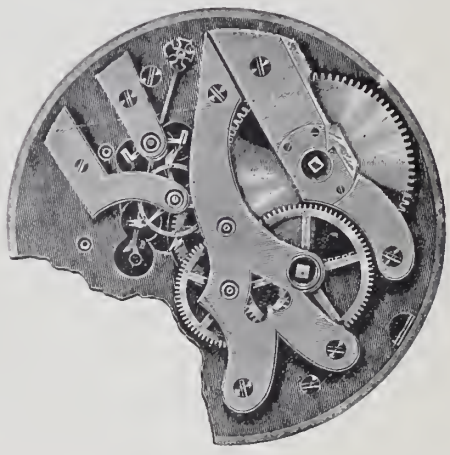


FIG. 2.

that described above, and of the original of this class, invented by Robin in the 18th century, and similar in principle to the first detached escapement of Pierre Leroy. The hand in this modification makes each second four leaps, of which three small and one large are produced by three successive disengagements and by the impulse.

Weary Watches.

"I SUPPOSE," said the watchmaker, "you do not know that watches, like human beings, sometimes don't 'go' for the very good reason that they are tired.

"Sometimes a watch is brought to me which is all right. Nothing about it is out of order, and it is fairly clean. When it becomes sulky and refuses to go except by fits and starts the best thing to do is to lay it aside and give it a rest. The mechanism in a 'tired' watch seems to be in perfect condition, but it won't work. The fact is that long and faithful service has thrown it slightly out of adjustment in perhaps 10 different places. Scraping and cleaning and readjusting a fine watch is the worst thing that could be done to it. A month's rest will, instead, cause the works slowly to readjust themselves, and at the end of that time, after careful oiling, the watch will go as cheerfully as ever."—*Washington Star.*











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Ladies'
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embody a rare amount of quality when you consider their selling price. With a 7 jewel pendant set nickel movement in a **Jas. Boss** 20 year hunting or open face case, they offer to the retailer the best proposition in O-size watches.

Their time-keeping values have been proven, and no ladies' watch is their equal for the price.

We have an interesting folder on Betsy Ross Watches for the consumer, and telling how and where Betsy Ross made the first U. S. flag. Your name on a quantity for the asking. Write us and send business card.

The Keystone Watch Case Co

PHILADELPHIA

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CINCINNATI
SAN FRANCISCO

A Simple Star-Wheel Wrench.

Boston, Mass., Nov. 28, 1906

Editor The Jewelers' Circular-Weekly:

The removal of the star-wheel in Waltham patent regulators is, to many watchmakers, a matter of real difficulty, as attested by deep scratches, etc., frequently seen in the star-wheel recess.

We are referring to the type of regulator in which the star wheel is attached to the balance cock by a screw and spring washer underneath the cock, the end of the screw projecting above the star-wheel and having serrations to engage the internal serrations in the arc slot of the regulator.

Although these regulators have been in use for years, curiously enough no tool has been provided for the removal and replacement of the star-wheels. The writer early devised the simple wrench described here with, and can say it does the work satisfactorily.

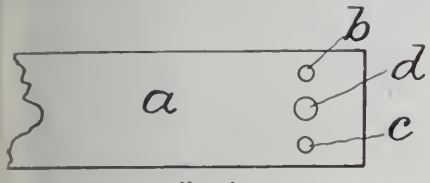


Fig. 1.

In Fig. 1, a is a stick of boxwood, about 1 cm. square, and of any convenient length, say 10 cm.; d is a hole, large and deep enough to freely admit the serrated end of the star-wheel screw; b c are brass pins projecting about equal to the depth of the star-wheel recess in a balance cock. The

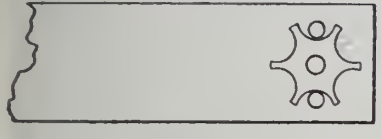


Fig. 2.

distance from the hole d to the nearest end of stick a should be less than the distance between the serrated screw and the dome of the balance cock.

TO REMOVE A STAR-WHEEL.

Place the balance cock with the regulator removed, bottom side up, upon the stick a, with the dome projecting over the end and the end of serrated screw projecting into the hole d. Now, if we turn the screw the star-wheel teeth immediately engage the pins b c, its motion is arrested, and the screw is easily removed without injury to any of the parts.

TO REPLACE THE WHEEL.

Lay it upon the wrench as shown in Fig. 1, place the cock over it in the same position as to remove the wheel, apply the spring washer, and the screw may be inserted and turned home with absolute comfort and security. The center distance of the pins should be: 18 size 5.8 mm., diameter of pins .9 mm.; 16 size 4.6 mm., diameter of pins .8 mm.; 12 and 6 size 3.3 mm., diameter of pins .7 mm.; 0 size 2.8 mm., diameter of pins .6 mm.

A pair of pins may be fitted to all four sides of the boxwood stick, thus combining the four sizes in one tool. If desired, the pins in the three smaller sizes may be made all the same diameter, and the sides slightly flattened after being driven into the wood, as may be necessary to admit the star-wheels and to clear the walls of recess in balance cock. F. R. C.

Result of Competative Trial in Paris of Torpedo Boat Watches.

THE accompanying table shows the result of the recent competitive trial of watches beating seconds, used on torpedo boats, from March 1 to April 30, 1906.

REGISTER NO.	NAME OF MAKER.	NO. OF WATCH.	A	B	C	F	P	N	OBSERVATIONS.
1	Formé-Bécherat...	1763	1,11	0,63	−0,86	−0,94	−2,29	1,97	
2	Paul Lévy.....	863	0,64	0,31	−1,41	−1,27	−3,15	2,05	
3	Rodanet.....	82205	1,40	0,63	−0,86	−1,15	+4,81	2,26	
4	Brousté.....	1666	1,73	0,47	−1,03	−1,65	−1,72	2,76	
5	L. Leroy et Cᵉ.....	5204	1,44	0,73	−0,73	−2,68	−0,91	2,78	
6	Chapus.....	152	2,09	0,44	−1,28	−2,04	−2,93	3,37	
7	Péligot.....	16478	2,51	1,26	+0,31	−2,27	+3,69	3,64	
8	L. Leroy et Cᵉ.....	5193	1,95	0,53	−1,82	−1,11	−5,40	3,77	
9	Guiot.....	1655	2,29	0,67	−1,56	−0,69	+2,90	3,85	
10	Rodanet.....	83091	1,08	0,54	−1,16	−3,66	−2,88	3,91	
11	L. Leroy et Cᵉ.....	5323	1,38	0,69	+0,47	−3,49	−2,96	4,12	
12	Péligot.....	16477	1,66	0,52	−2,61	+1,01	+2,99	4,27	
13	L. Leroy et Cᵉ.....	5205	2,39	1,19	−2,09	−2,05	+2,81	4,18	
14	Chalopin.....	1397	2,66	0,68	−0,88	−3,98	−2,45	4,65	
15	Julien.....	16926	2,88	1,14	−1,98	−2,44	+3,82	4,86	
16	Formé-Bécherat...	1764	3,99	0,96	+0,99	−2,10	−1,41	5,04	
17	L. Leroy et Cᵉ.....	4405	3,61	1,23	−1,68	−2,63	−1,16	5,29	
18	Rodanet.....	83094	3,94	1,55	−1,58	−2,38	−1,92	5,52	
19	Brousté.....	1668	3,84	1,27	−1,70	−3,81	+3,58	5,74	
20	Julien.....	16925	3,94	1,17	−1,83	−2,79	+1,91	5,77	
21	L. Leroy et Cᵉ.....	5190	3,24	1,30	+2,79	−1,38	−0,54	6,03	
22	Chalopin.....	1399	3,48	0,73	+2,87	−5,00	−2,27	6,35	
23	Lipmann.....	1768	3,87	1,29	−2,58	+0,74	−2,57	6,45	
24	L. Leroy et C	5888	3,84	1,18	+2,77	−3,52	+4,78	6,61	
25	Julien.....	16927	3,86	1,35	−3,73	−0,93	+5,28	7,59	

There were 45 watches submitted in the competition, which was held in Paris:*

*COEFFICIENTS.

A—Variation of rates in extremes of temperature.
B—Variation in successive mean rates.
C—Errors in heat.
F—Errors in cold.
P—Errors in hanging position.
N = A + the greatest C or ½ F.

LIMITS OF COEFFICIENTS.

A must be < 4 s.
B " " < 2 s.
C " " < 6 s.
F " " < 6 s.
P " " < 6 s.

The variation in 24 hours must not exceed three seconds from one day to the next.

John Burns, director in the Buffalo Cut Glass Co., Batavia, N. Y., died recently at the home of his parents in Honesdale, Pa., aged 34 years. Death was caused by Bright's disease. The deceased was one of the founders of the cut glass company, and went to Batavia with the concern in June, 1905. He is survived by his parents and several brothers and sisters.

A quarter of a century sale was recently held by M. E. Nabstedt & Sons Co., Davenport, Ia., the occasion being the celebration of the 25th anniversary of the concern's business career in Davenport. The business was begun by M. E. Nabstedt, who subsequently admitted as partners into the business J. Fred and Jacob M. Nabstedt, his sons. The firm was incorporated in 1903, when it assumed its present name.

Horological Notes.

AMONG the modern features noticed at the new Knickerbocker Hotel, New York is a perfected electric clock system which has been installed in the building. Downstairs in the engine room stands a large clock of the old grandfather shape, and to it all the other clocks throughout the building are attached by electric wires. This master clock works and regulates the others so that exact uniformity of time is the result. The chef in the kitchen knows that his clock is the same to the minute as that in the dining room. The dilatory servant will not be able to plead a slow clock as a reason for his tardiness. The system, too, does away with all the old-time trouble caused by clocks getting out of order or forgotten to be wound. The smaller clocks run on without any necessity for supervision or regulating, and they are guaranteed always to give the correct time. The large or master clock has an automatic winding attachment, so that it also requires no looking after. The pendulum is of Paris invar steel which is not affected by change of temperature, and has been found to give better results than the quicksilver form. One of the chief features of the new system is the abolition of batteries and contact points which have hitherto been causes of trouble and expense in electric clock installations. Instead of these the dynamo principle is now applied, which, it is claimed, gives a stronger current and is more reliable. The system has also been installed in the new Belmont, St. Regis and other prominent hotels in New York and elsewhere.

According to an eminent authority at Washington the earliest timepiece of which a record is preserved is the water clock of Hwang-ti, a Chinese living three centuries before Christ.

"And It's a NewEngland"



A CHRISTMAS watch must give delight, but genuine satisfaction follows upon finding that it will give real service during the years to come—upon finding that "It's a *NewEngland*"—an accurate time keeper *built* to give the highest degree of watch-satisfaction—and *guaranteed* to do it.

This Christmas you, too, have the opportunity to give genuine delight by accepting from us a Christmas guide to worthy presents—the new New England Blue Book of Watches for Ladies or Red Book of Watches for Men. The coupon below, if filled out today, will bring you free the book you want; will give you hundreds of graceful designs and styles to choose from—each a little gem of artistic beauty combining the maximum of service.

No. 25101,
14-kt. Solid Gold
Price $4[illegible]

This Advertisement Reaches

2,600,000 Subscribers

or a total of 13,000,000 Readers

This advertisement occupies a full page in the Holiday Number of the Delineator, and other leading magazines. The publishers of the Delineator will awaken unusual interest in holiday goods advertised in this issue by inserting large advertisements in newspapers throughout the country, prominently mentioning by name the leading manufacturers, including the makers of the New England Watch. This announcement will make our advertising of two-fold benefit to every jeweler handling the New England line. That the

NewEngland

"The Watch for the Great American People"

will be the only watch so mentioned is a very significant fact for you to consider in preparing for your holiday trade.

Re-orders from every section of the country already indicate that this will be an overwhelming New England Christmas. Are you fully prepared?

Make sure now that your stock is complete and look out for the cheaper grades of New Englands—the "Padishah" and "Scout." They are Christmas necessities to your stock.

Write for our plans and offers of aid in increasing your Christmas trade.

Address DEPARTMENT OF PUBLICITY

NEW ENGLAND WATCH CO., Waterbury, Conn.

CHRISTMAS NECESSITIES

The watches we illustrate here are going to sell this Christmas season—make no mistake about it. These cheaper grades of New Englands are entirely without competition. Without them your stock is simply not complete. They're Christmas necessities.

The time is getting short. Better look through your stock now and if you haven't these cheaper grades wire or write your order at once.



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369



No. 1363
1369



No. 1363
363

THE SCOUT—Nickel Silver

The Scout nickel silver is made with two grades of movements, Nos. 363 and 369 being fitted with our regular Series G movement, 14 size, bridge construction, plain balance, gilded plates and two jewels. The movement has been thoroughly tested as a timekeeper. Nos. 363 and 369 have no extra finish.

Nos. 1363 and 1369 are fitted with the Improved Scout movement. In addition to the finer movement, Nos. 1363 and 1369 are finished with gold filled crown, gold hands and gold mat. This makes a most effective and stylish watch.

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Nickel Silver Snap Case



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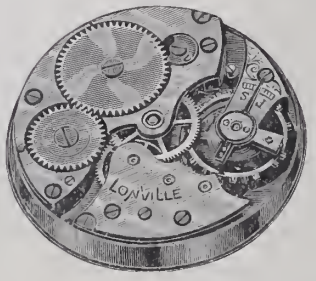
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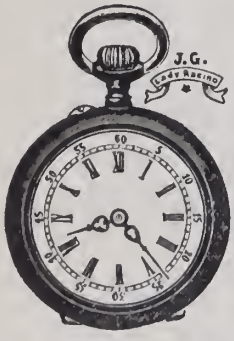
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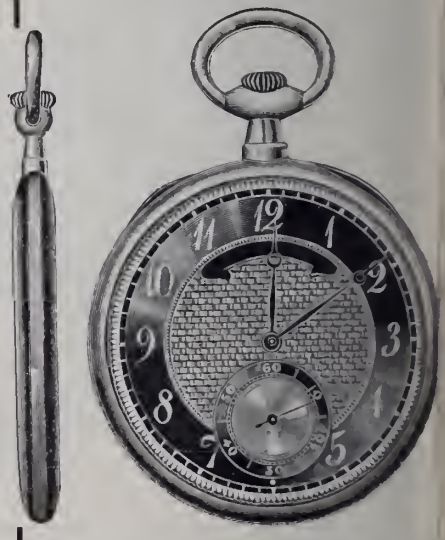
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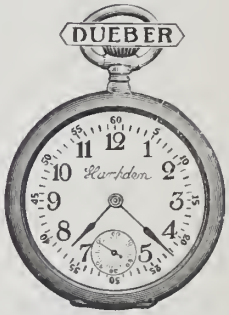


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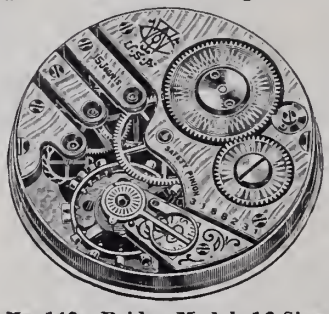


No. 100. Bridge Model, O Size, 7 Jewel, Hunting and Open Face, Pendant Setting.

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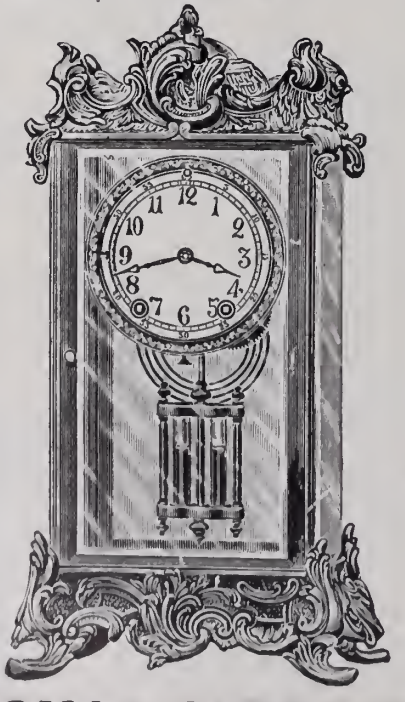
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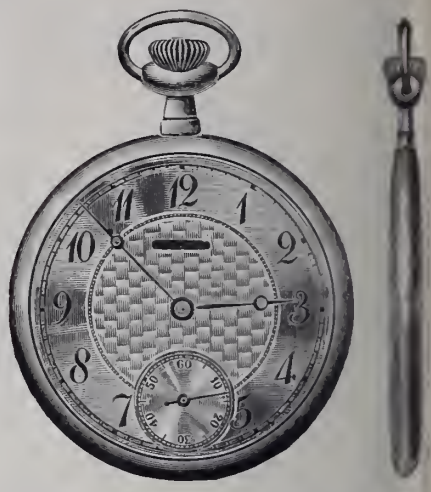
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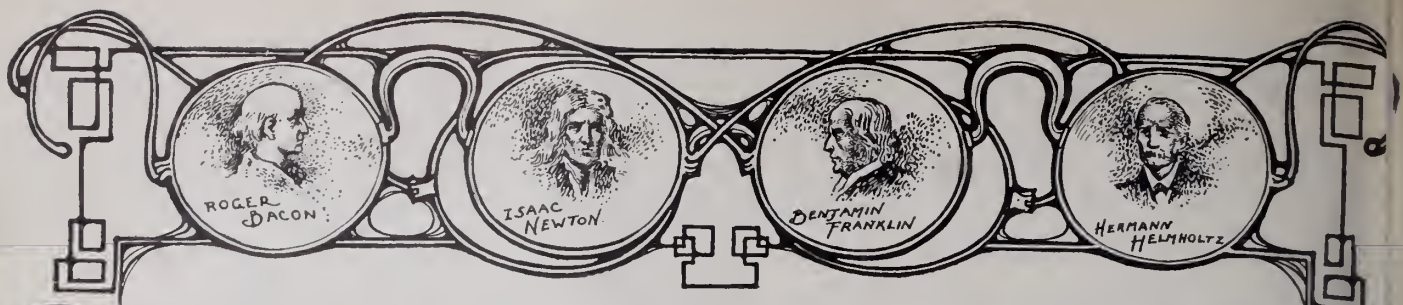
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OPTICAL DEPARTMENT

The Optometrist's Catechism.

A SERIES OF QUESTIONS AND ANSWERS ON ELEMENTARY OPTICS, IN CATECHETICAL FORM.

By E. Le Roy Ryer.

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(Continued from issue of Oct. 31.)

Q.—(679) How may the power of any intermediate meridian of a cylindrical lens be ascertained?

A.—To estimate this mathematically requires the employment of complicated formulæ, and as the optometrist seldom needs to know exactly the power of any but the principal meridians an approximation of the intermediate meridians will suffice. To obtain these approximations of the values of the intermediate meridians the following diagrammatic method may be used with security and convenience.*

Let the numerals at the bottom of Fig. 103 represent the nominal strength of the cylindrical lenses from 1.00 D. to 10.00 D., and the numerals on the right the values of intermediate meridians. In each case let the solid lines represent whole and the dotted lines the half dioptries. The figures on the left represent the various intermediate degrees between the axis and the meridian of greatest power. The solid oblique lines show the 15-degree graduations and the dotted lines between show the five-degree graduations. It will be noticed that this method of graduating the degrees coincides with that used on the regulation trial frame, whereon each 15-degree division is designated by a number, while two plain, unnumbered lines mark the five-degree divisions between each 15-degree graduation. It should also be noted that the five-degree and 85-degree lines are entirely omitted because the former is so near the axis and the latter so near the meridian of greatest power as to make their respective difference in value of no practical importance. Again, the oblique lines do not continue beyond the 1.00 D. upright line because were they made to do so they would be so close as to become indistinguishable. This, however, does not prevent calculating the values of the intermediate meridians of a lens lower in power than one dioptry, as will be shown further on.

The method of using the diagram, Fig. 103, is as follows: Suppose we had an 8.00 D. cylinder and wished to know its strength in a meridian 30 degrees distant from the axis. First find 8, representing 2.00 D., at the bottom of the diagram, follow this line vertically upward until it intersects the oblique line that starts from 30, representing the degree, on the left. This point of intersection falls on the horizontal line marked 2 on the right, representing the value of the intermediate power. Therefore 2.00 D. is the strength of the 30-degree meridian of an 8.00 D. cylindrical lens.

Again suppose we desired to know the value of the 70-degree meridian of a 2.50 D. cylindrical lens. We now use the vertical dotted line midway between 2 and 3 representing the full dioptric strength of the lens. Following this line vertically upwards until it intersects the oblique line, starting from 70 degrees, we find that the point of intersection lies midway between the solid 2 line and the dotted 2.50 line running horizontal and numbered on the right, and hence we estimate that the value of the 2.50 D. cylindrical lens in the 70-degree meridian is 2.25 D.

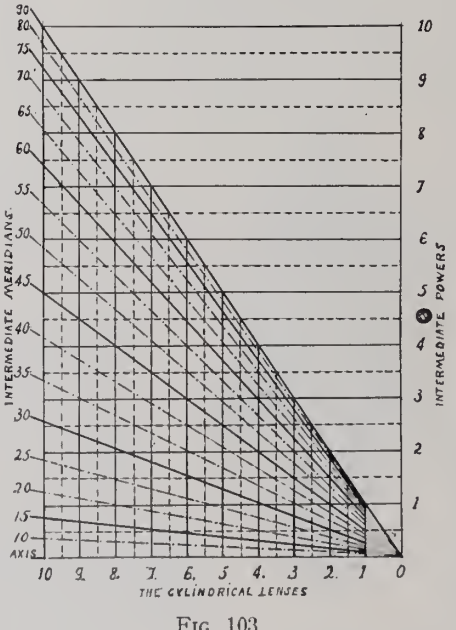


FIG. 103.

We spoke above of estimating the intermediate powers of a lens whose highest power was less than 1.00 D., for which we have no oblique lines on the diagram. For instance, suppose the value of the 70-deg meridian of a .62 D. cylindrical lens is sired; first multiply .62 by 10, which gi us 6.25. We now follow the imaginary midway between 6 and 6.50 vertically ward until it intersects the oblique starting from 70, which point of intersect lies on the horizontal line 5.50; then div ing 5.50 by 10 we have .55, which represe the value of a .62 D. cylindrical lens in 70-degree meridian.

So far we have considered only len whose axes were horizontal, but in m cases we would like to know the values certain intermediate meridians of len whose axes were not horizontal. For stance, suppose we wished to know value in the 90-degree meridian of a + Cyl. axis 60 degrees. The vertical merid is 30 degrees distant from the axis in case, so by using the diagram from point on, as in the above cases, we wo find that the 2.00 D. vertical line in sected the 30-degree meridian at the 50 horizontal, and .50 D. is therefore the va of the vertical or 90-degree meridian of 2.00 D. Cyl. axis 60 degrees.

Q.—(680) How can the value of intermediate meridian of a sphero-cylin cal lens be ascertained?

A.—The same diagram, Fig. 103, may used for this purpose by considering cylindrical part only while using it afterwards adding the spherical part to results obtained with the diagram. Th having a lens + 1.00 D. Sph. ⊃ + 2.0 Cyl. axis 70 degrees, and desiring to kn the total powers in the vertical and h zontal meridians, we would proceed as lows: The vertical or 90-degree meridia 20 degrees from the axis of the 2.00 cylindrical lens, and starting from 2 the diagram we find that by going ve cally upward this line will intersect oblique line starting from 20 midway tween the 0 and .50 horizontal lines, that its power in that meridian is 25 now adding the spherical to this we kn that the power of the combination in vertical meridian is + 1.25 D. As the h zontal meridian is 70 degrees from the of the cylindrical lens, we start fro 2 and go vertically upward until this intersects the oblique line starting from which intersection takes place about way between the 1.50 and 2 horizo lines, showing the strength of the horizo meridian of this 2.00 D. Cyl. axis 70 deg to be + 1.75 D., and by adding the D. for the spherical part we find that + D. is the total value of the horizontal ridian of the entire combination.

Q.—(681) How may the power of

*Walter Gribben in the *Journal of Ophthalmology, Otology and Laryngology.*

Optical Department.

ntermediate meridian of a cross-cylindrical ns be ascertained?

A.—Suppose we wished to know the value f the vertical meridian of the following ross cylindrical combination + 2.00 D. Cyl. xis 70 degrees ⊃ + 4.00 D. Cyl. axis 160 egrees, we would proceed as follows, using ie accompanying diagram, Fig 103: The rtical or 90-degree meridian of the 2.00 D. ns is 20 degrees from the 70-degree me- dian or axis, so starting from 2 go rtically upward until this line intersects at oblique line starting from 20, which is a point representing + .25 D., being mid- y between the 0 and the .50 horizon- lines; the vertical or 90-degree meridian the + 4.00 D. lens is 70 degrees from the)-degree meridian or axis, so start from and go vertically upward until this line ersects the oblique line starting from 70. ich intersection takes place at a point actly midway between the 3 and 4 rizontal lines, which shows + 3.50 to be power of the 4.00 D. Cyl. axis 160 de- es in the vertical meridian. Now the 2.00 D. lens having + .25 D. power in vertical and the + 4.00 D. lens having 3.50 D. power in the vertical gives us 3.75 D. as the power in the vertical me- ian of the above cross cylindrical com- ation.

(To be continued.)

A Neglected Duty.

By James Branch Taylor, M.D., in the *Ophthalmic Record.*

HERE is in many cases an obligation of the ophthalmologist to his patients ch is neglected. I am referring to the ning away of the patient from glasses ch have been needed temporarily, and ch can again be replaced by Nature's vers. much to the advantage and con- ience of the patient.

lot speaking of the advancing steps of a which cannot be retraced, it is now, in a nse which will be understood, a fortu- ely established fact that many younger ple are the victims of insufficiency or ts of refraction, producing symptoms ch can only be corrected by proper use o glasses. The recognition and wise use o his fact have brought humanity much re- li But back of this is the great fact o Nature's endurance and her ability t carry abnormal things for herself; a the wisdom in many cases of letting h carry them.

he observing practitioner soon realizes th there are a great many non-standard ey in the world which are causing no bad sy ptoms. There is a unanimity of prac- ic to let these eyes alone. The desirability of letting Nature carry the extra burden, w the one provision that she does so w out irritation, is conceded. All that is s d is that she keep up the equilibrium. B our duty to bring her back to this eq ibrium, in many cases where she has o it, and where she can resume it, is not su iently recognized.

n asthenic girl or a tired student, each of ractically normal refraction, comes to th oculist with blurring vision or pain at- tending close work. It is probably wise in the given case to fill the gap with a pair of lenses. To avoid arrearage and probably greater future trouble, the student must go on with his work. It may be wise conservatism to give the girl glasses, to afford her entertainment during a somewhat long interval, and so help the mental causes of recovery. It is just as clearly the duty of the oculist prescribing the glasses to watch over the cases, and help them lay aside their crutches under better conditions. A warning and a preparation for this plan should be part of the prescription.

Under some favorable conditions a hyperopia or an astigmatism comes to light and becomes manifest, which was previously latent and carried. The patient may need constant wear of lenses for the time, in order to afford the crutch for which Nature is crying out; but the conscientious problem with the physician should be whether, all things considered, the demand may not be temporary, and whether he may not by a graded and wise process bring the patient back to the condition where Nature will carry her burdens even handed.

This is, of course, a careful problem in which pros and cons and possibilities need to be carefully weighed. There are cases in which sufficient trial and demonstration have already been had, and in which under such tests and proofs hope of the redemption process is absolutely shut out. There is a set of cases in which departure from normal structure and balance is such that a wise construction closes the case at once, and sees that Nature demands the help without appeal and without return. The aberration is too great to attempt to safely carry it.

On the other hand, there is a middle class of cases, and one which figures to a percentage of considerable importance in a man's practice, in which the question of winning the patient back is a matter both of professional obligation and professional opportunity.

Not only in cases which have lost normal function—cases of what we may call normal asthenopia—but in cases which have lost super-normal or adapted function—the extra power which Nature builds up to meet abnormal refraction—there is often the chance, with care and patience, of putting things back on their old footing, and relieving the patient from the artificial burden of glasses.

When the history of former normal function or former tolerance of abnormal refraction leads the practitioner to believe that the patient may be restored to the advantages of single-handed combat without the use of glasses, there are certain points of management which he must apply and use with the proper discretion:

He must improve his patient's tone and environment in so far as these are or have been faulty. Many a person, by reason of untoward circumstances or reduced general tonicity, has fagged in the use of his eyes to the point of needing glasses, who may throw these crutches away when he has been "renewed as to the inner man" by proper hygiene or medicine, or come into better circumstances. The duty of the thoughtful oculist is to watch for or help to these better conditions, and then put the party on his former vantage ground. How many oculists proceed to build up available patients—those in this class—to the point where they can dispense with glasses, and then help them to dispense with them? Why is the principle not as clear-cut here as in the application of crutches in any other class? That is, where it can be done it ought to be done.

(To be continued.)

The Pupillary Distance Often the Cause of Unsatisfactory Reading Glasses.

OF all frame measurements this is the most important from the optical standpoint.

The stronger the lenses the more important is their relative positions with regard to the pupillary centers. Frames for reading lenses should have a narrower pupillary distance than the distance frames and to obtain the proper measurements the patient's gaze should be fixed upon a distant object while being measured for distance glasses, and at a point about 14 inches from him while being measured for reading glasses.

In many presbyopic cases, where it is safe to assume that a lack of converging power accompanies the loss of accommodation, it is found that by decentering the lenses in much comfort is given the wearer.

To have the pupillary distance of a spectacle too great causes a strain on the recti muscles that invariably produces asthenopia. Should a patient present him or herself with the complaint that the eyes tire after using the reading lenses, and if the reading lenses seem about right in power, note carefully the relative positions of the eyes and lenses while reading, and if the centers of the lenses are outside the centers of the eyes narrow the pupillary distance of the frame.

It is reasonably safe to make the pupillary distance of all reading frames somewhat less (about one-eighth of an inch) than the distance between the centers of the eyes when they are looking at the reading point.

Do not use too large lenses in the reading lenses else it will be difficult to obtain proper agreement between their centers and the centers of the eyes.

Remember, and act accordingly, that a pair of plus spheres whose centers are further apart than the centers of the eyes produce the effect of prisms base out. Minus lenses in a frame that is too wide produce the effect of prisms base in, and as the internal recti are apt to need help in hyperopic cases and the external in myopic it is always better to have the frames too narrow than too wide, and often it is better to have the pupillary distance of the frames narrower than the actual pupillary distance of the eyes.

Frederick J. Bleiler, a salesman in the employ of Walter M. Hatch & Co., Marquette, Mich., was arrested recently, accused of misappropriating $100 worth of stock and $200 in cash from the concern. It is alleged that Bleiler took rings and other articles from new lots as they came in.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Hiring of Proficient Jewelry Clerks

Written Expressly for The Jewelers' Circular-Weekly by FRANK FARRINGTON

IT is easy to get clerks of a sort; clerks who will agree to work for you and who will draw their pay every week and keep sober while at work. There is no end of clerks looking for positions, but there is no end of positions looking for better clerks; clerks who will do more than just enough work to hold the job; who will keep sober even when not on duty and work more than they are paid to work, if occasion demands.

In hiring clerks, do not have more than are ever all kept busy at once. When the business of the store gets large enough so that once in a while a customer goes out without being waited on, then another clerk is needed. When you have more clerks than are ever really required at once, then more business is needed.

It is easier to get more clerks than it is to get more business; but even so, it is easier to get more business than it is to get one more *good* clerk. The clerk proposition is the great proposition with the storekeepers of to-day.

Judgment is the only thing that will decide how many clerks you need. Use your best judgment in the matter, and if you are well posted on your own business, you will judge correctly.

In choosing a clerk, remember that first impressions are often wrong impressions. When a man is applying for a job, he is at his best. If a man cannot present a good appearance then, he never can; but because a man does present a good appearance then is no sign that he ever will again.

Every merchant has hired clerks who came to him looking as if they had just stepped out of a band-box, but after they had been in the store a week they looked as if they were working in a foundry. A clerk who cannot keep up his personal appearance will never be of much value behind the counter. There are too many ladies to be waited on who are particular and who would be readily offended by an unkempt clerk.

The clerk in applying for a position will often be profuse in his protestations of honesty, sobriety, temperance and ability. If he is too profuse, beware! A man may easily give his claims the lie by being overenthusiastic about his own virtues.

If an applicant appears to be satisfactory, the only way that he can be proved so or discovered to be otherwise is by trying him. Take no unknown or anybody else for a long time without a previous probationary period. You cannot afford to buy a pig in a poke.

If a man is worth having he will come "on trial." If he is not, you do not want him at any price.

A new broom sweeps clean and you cannot judge a clerk by the first few days or the first week. Keep him going till the novelty wears off from the situation. Then you can tell something about the stuff he's made of.

There is a difference between the looks of a man who is habitually cleanly dressed and neat in attire and that of the chap who is fixed up to look well when he asks for a job. A little experience in the hiring of men will make you an expert in telling which is which. All else being equal, it is better to get a fastidious clerk who will spend all his wages on his clothes than one who will go shabby.

As to wages, of course, there is no definite rule for all cases, but where the salary is a stipulated sum without percentages, the custom of the store, the custom of the town, the rates of living in the town, the scarcity or plentitude of help all contribute to influence the rate.

It is estimated by many experienced merchants that the cost of selling is 5 per cent. Some find it to be 6 per cent.; some more yet. Firms which have put their help on a strict percentage basis are in some cases paying salesmen 7½ per cent. and saleswomen 6 per cent.

In figuring out the hire of the clerk, there are more things to be taken into consideration than simply selling ability. Courteous handling of customers, stockkeeping ability, social standing, etc., are all of consequence. Probably, roughly speaking, girls may be considered worth from $5 per week up and men from $8, but the matter must be figured out with great care in every store, the sales of each department being consid and the per cent. of profits on the var lines, too.

The judgment of most experienced m chants, especially in the larger stores, is married men and unmarried women m the best help. A married man is more ste and has something to keep him at his w earning. He realizes the necessity of b on hand to hold his position, and he rea the desirability of bettering his salary making himself worth more money to employer. He has a home which he d not want to have to change by going another town, nor sacrifice by taking chances of losing his place.

The youngster who is not married booze and gamble and become a good of a sport without being held respon for it, or feeling that he is injuring one but himself. The married man ca do that sort of thing without hearing f headquarters at both ends of the route.

Girls as clerks are most desirable, u you get the sort who are "snippy" with s tomers. That kind is a damage to store. The girl who takes an interest in work and wants to please the trade ca as much to help build up the busines any one in the store.

One of the first things to be consid in hiring is the honesty of the clerk. money is to be trusted to his handling. whatever precautions you may take to tect yourself you cannot afford to risk the hands of any one whose fingers sticky.

The previous reputation of a man g a good way in vouching for his honesty. habits go further. Know the habits o fellow who goes behind your counter. posted on them, too. The fact that irreproachable when you hire will not him so under temptation to do different

Every employer should keep poste what his employes do after hours; n the light of a spy upon their movem but as a matter of interest in their we and, indirectly, his own welfare.

Do all you can do to make men o boys in the store. Set them a good ample and help them to live up to it a fellow feel that when he comes to for you, you take a personal intere him and what he can make of himself

Some merchants take delight in hum the spirit of a clerk the first days and k ing him do the worst kind of work there is in the store. That's not as

Storekeeping Department.

so as it used to be, and in the big stores it s little apt to be that way. It's hardly a fair deal, and isn't apt to make the man hink any more of his employer or his job, hough it may, if he shows good grit, make he employer think more of the clerk.

Start a man in at just that sort of thing hat he is likely to have to do regularly Do not leave out the bitter, nor overmphasize the sweet. There is no better riterion in the treatment of a clerk than to ink of yourself as in his position. Probly you were in that position once, and en if you were misused then, it's no way r you to try and get even with some one se just because you have the opportunity. Be careful that you don't tempt a clerk to errate himself when you are hiring him. he young fellow who is anxious to appear ell before you would promise many things d claim many qualities that he could not ake good in confirming. It's just as well leave a little to appear in the actions of m later as to let him tell such a good ry about himself that you are going to disappointed in the future.

If he says too much of his own accord, l him to draw in a little milder and come arer to living up to it. Every clerk that u ever have will have imperfections. You ust expect them. It's poor policy to jump them at sight. Think it over first and aybe those little mistakes that look so big first sight will shrink in thinking them er

In choosing clerks or store employes, n't make the mistake of hiring men who simply honest and steady, not if you n do better. Honesty and steadiness are od. They are necessary, but a man can be rfectly reliable and square-toed in every spect and yet fall far short of being a suc- ss behind the counter. What you want a salesman, not merely a clerk. You can e clerks at $4 a week. A salesman might st five times that and be the cheaper man. A real salesman will increase your busi- ss while the clerk isn't even holding it. salesman will sell goods that are not led for: goods that are new and desir- e. He will bring them to the attention every customer he waits on, and it will you a lot of good. While he takes the ns to do all this the simply honest fellow l be handing out just what the customer led for, with no comments and small urns. *(To be continued.)*

The New Store of Shreve & Co., San Francisco, Cal.

TWO views of the new establishment of Shreve & Co., at the northwest corner of Van Ness Ave. and Sacramento St., San Francisco, Cal., risen triumphant from the ashes and flames, are shown on this page. Shreve & Co., like many other enterprising concerns of the Queen City of the Pacific Coast, lost no time in rebuilding what had been demolished, and the present structure, while unpretentious compared to the former magnificent building, is spacious and serviceable.

The store proper has a frontage of 72 feet 8 inches on Van Ness Ave., and 137 feet 6 inches on Sacramento St. The factory is a continuation of the building on the latter street. The exterior is finished in sanded cement, the front and both sides being one continuous line of windows. Besides all this window space there are four large skylights, making a finely lighted salesroom.

The interior of the store is finished in stained Flemish oak. A large gallery extends aronnd three sides, where are located the designers, reserve room, mail order department, etc.

Show Window Gossip.

MANY of the jewelers of Omaha, Nebr., made elaborate window displays recently, the occasion being the Horse Show. A particularly good window was that of Albert Edholm. The floor had a covering of white, in the center of which was a tall cut glass vase filled with American beauties, red and white being the Horse Show colors. Arranged artistically were imported salad plates, silver spoons, knives and forks, cut glass, chafing dishes and a champagne bucket containing a bottle of wine, with a large card bearing the words, "After the Horse Show."

Displayed in the show window in the store of Wm. Hunt, Uniontown, Pa., recently, was a violin said to have been brought to America in 1767. The violin was played in 1852 at the opening of Atlantic City, N. J., as a Summer resort.

A fire which started in the store of Mr. Heimarks, Battle Lake, Minn., recently, destroyed the entire business section of that town. A strong wind scattered the burning embers and a heavy snow storm greatly hampered the efforts of the firemen to subdue the blaze.

What Some Jewelers Say.

THE Pleasures of a Gold Watch.—That is something that one really appreciates—not one that fails in its time requirements or is not modern in its mechanism. But the timepiece that is selected, after long experience, and sold upon its merits, with an absolute guarantee. Our stock offers all this and more. Very interesting prices for the best of value-giving.—A. & C. Feldenheimer, Portland, Ore.

It's time that watch of yours was cleaned. Don't think that a watch needs cleaning only once or twice in a lifetime. It should be cleaned at least one a year. Its delicate mechanism is soon injured by the tiny particles of dust that are sure to collect inside of it. Because the works are so delicate and intricate the cleaning should be done by an expert. We have the best equipped watch repairing department in the State and skilled men to do the work. Jewelry repairing also a specialty.—C. L. Bryant, Danbury, Conn.

Diamonds are attractive alike to all classes of humanity. Your wife or your daughter would enjoy the pleasure of possession, but would not ask for them. Why not surprise her before the price of diamonds is again advanced? If 36 years' business prestige in this city is not sufficient inducement for your confidence our guarantee to refund in one year should be enough.—J. B. Trickey Co., Lincoln, Nebr.

Appear prosperous if you are so—"look the part." Wear a diamond—not large enough to make you look ridiculous, but one in good style. Diamonds are always in fashion, always good investments, because prices are increasing continually. In diamonds and other gems and everything in the jewelry line we are the recognized leaders in low prices.—C. A. Trefethen, Manchester, N. H.

In time, jewels or jewelry signified rank, power, and royalty. No person was allowed to wear jewelry without the permission of the Emperor. But civilization has advanced. To-day jewels are prized even more for their artistic value and the finishing touches they will add to any costume. My stock comprises an infinite variety of artistic and inexpensive, as well as artistic and expensive designs, exquisitely and carefully made. A welcome extended to all callers. L. W. Folsom, Sumter, S. C.



TWO VIEWS OF THE NEW STORE OF SHREVE & CO., SAN FRANCISCO, CAL.

What Tool is of More Importance to THE MAKERS OF FINE JEWELRY than **A FIRST CLASS SAW?**

SHARP—TRUE—UNIFORM —PERFECTLY TEMPERED





Such is the ZEUNER SAW.

TRY THEM, for "Only the Best are Good Enough," and only the Best are Cheap. Trial orders promptly filled under guarantee of perfect satisfaction, which applies also to our *"AMERICAN SWISS FILES."*

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IN 10, 14 AND 18 KARAT GOLD AND IN PLATINUM.

ALSO A COMPLETE LINE OF GALLERIES AND FINDINGS.

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[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 1719.—**Watch Crystal Notations.**—*Kindly let me know how the notations on watch crystals are computed and also why sixteenths and eighths are used with relation to their size. Also let me know why there are three sets of figures—20 2-16, 20 2-8 and 5. I can understand that the five means the height, but do not know whether the other two, 20 2-16, 20 2-8, are for two different gauges or not. If you can answer the above questions you will be doing me a great favor.* T. R.

ANSWER:—The notation on watch crystals is computed from a standard known as French line. There are 12 lines in a French inch. Marks on tags are graduated to sixteenths of a French line. As an illustration—20 2-16 would read 20 2-16 French line. Sixteenths and eighths are used with relation to their size because the glasses are sold both in Europe and in the United States, and the old measurement used in Europe divides into eighths and quarters instead of sixteenths as in the United States. As to the difference in the gauges, would say that in the first case (the 20 2-16), the 10 line is the zero of the starting point from which the lower numbers are taken and each number represents half a line. As an illustration of that, 11 1-16 would be marked below 11 1-8; now the 20 2-16 would indicate that the measurement had been taken from the zero as line, that is, one measurement as zero at the 10 line and the other measurement as zero at the line.

QUESTION No. 1720.—**Women's Collars Soiled by Jewelry.**—*We have had several complaints lately about solid gold jewelry soiling a lady's collar and waist. Can you give us the cause of this? We of course know that a solid gold cuff button or stud leaves a mark on cuff or shirt front, but we can hardly account for a brooch smutting a lady's collar, or, if the collar is very thin, smutting the neck. As before stated, we would like to know the cause; also if there is a remedy.* D. B. & S.

ANSWER:—The smutting of ladies' collars and waists is not only caused by the contact with solid gold jewelry, but principally by the evaporation of moisture from the pores of the skin, or from the surrounding atmosphere, when such moisture absorb foreign substances which are always present, in the shape of dust, etc., which may also be conducted by contact with the sharp corners and uneven surfaces of the different articles handled. Retail jewelers have the same complaint when keeping the finest of jewelry in satin or silk-lined cases. Besides this explanation, it must be borne in mind that articles not pure gold will suffer from tarnish, superinduced by galvanic action, excited by fluids contained in the atmosphere. This tarnish may also add to the nuisance by acting on the alloys contained in the gold. An occasional washing of jewelry in soap and warm water with a soft brush and a little rouge will prevent the annoyance.

QUESTION No. 1721.—**Lap Wheels.**—*I recently made a lap wheel, two-thirds of which was lead and one-third tin, but it would not finish without scratching. Will you please tell me how to make one that will finish without scratching the work?* J. H.

ANSWER:—A jeweler's metallic lap is composed of two-thirds pure tin and one-third pure lead. In melting these two metals, which must be absolutely pure and clean, the lead must be melted first, as it requires more heat than the tin. A lap made of these two metals will scratch a gold surface if they contain any impurity, such as dust or other foreign substance. The substances to be used for polishing are rotten stone, Vienna lime or rouge, mixed with sperm oil. A circular motion should be made without much pressure. Practice is required. Artistic jewelers also use a lap composed of copper, arsenic, tin and lead. The preparations used can be obtained only with difficulty, as they are not generally known.

QUESTION No. 1722.—**"Japanned" Tin.**—*A customer of mine has a small tin horn which he wishes "Japanned"; that is, made black. Will you kindly inform me how to proceed to do the work? Is it done by a special process? He wishes the horn to be made like the tin horns on graphophones.* S. C. K.

ANSWER:—A fine black can be produced on tin or sheet iron by painting over with Sherwin & Williams' black stove pipe enamel. Paint the tin over very evenly and place where there is no dust. Allow it to dry for a few days. This will produce a better black than can be produced by the more expensive Japans and varnishes.

QUESTION No. 1723.—**Oxidized Jewelry.**—*Can you give me a recipe or instructions how to oxidize solid gold jewelry a dead black?* C. H. C.

ANSWER:—The oxidizing of solid gold jewelry is rarely done, and a simple way to do this is not generally known. To produce a dead black on the gold it would be necessary to deposit a flash of copper or silver and then make use of the sulphuret solution, which would produce any shade desired, according to the length of time immersed. To make an arrangement for the purpose of oxidizing a small Smee battery for the current and a solution composed of water, one quart; cyanide of potassium, three ounces; nitrate of silver, five drops and a small piece of silver for the anode are necessary. The solution may be placed in a porcelain or a glass vessel. After a light deposit of silver the piece is rinsed off and then immersed in a solution composed of sulphuret (sulphite of potassium), dissolved in warm water; immerse until black and rinse. The outfit for the depositing can be purchased from any platers' supply establishment. A very economical way to do this is to have the deposit of silver or copper put on at a plating establishment. The oxidizing can then be easily done with the sulphuret, as described above.

Sterling Silver for Enameling.

THE growth of enameled jewelry and silverware has brought about a difficulty in enameling which frequently perplexes the manufacturer. Complaints are often heard that the sterling silver is not uniform. In one instance, the enamel adheres well and a good color is obtained, while in another the enamel cracks or a delicate color cannot be maintained.

The difficulty in these instances is in the pickling of the silver. It is customary in the manufacture of sterling silver sheet to pickle the sheet after it has been annealed, in a hot, dilute sulphuric acid solution. The sheet manufacturer is not anxious to overpickle his sheet as it means both a loss of time and loss of silver. All that he wishes to do is to produce a sheet of good appearance.

In pickling sterling silver in hot, dilute sulphuric acid the copper is dissolved from the surface and pure silver is left. In sheet which has been underpickled the surface contains copper which colors the enamel and also causes cracking, particularly when it contains "fire." It has been found that sterling silver which has been well pickled for some time in hot, dilute sulphuric acid gives good results in enameling, while underpickled metal often causes trouble.

It is well, therefore, for the manufacturer of enameled silverware to repickle the silver in order to be certain that the copper is removed from the surface. A pickle composed of one part of sulphuric acid to 16 parts of water is the best for the purpose.—*The Brass World.*

Alzen, a New Metal.

ALZEN is the name given to a new metal, which is composed of two parts of aluminum and one part of zinc, writes Consul-General Guenther from Frankfort. It is said to equal cast iron in strength, but is much more elastic.

Alzen is superior because it does not rust as easily as does iron, and it takes a high polish. Besides being very strong, this new metal is capable of filling out the most delicate lines and figures of forms in casting.

The residence of F. W. Tescher, a former jeweler of Milwaukee, Wis., and now a resident of Chicago, was recently sold to Charles J. Dickson. The price paid was $16,000.

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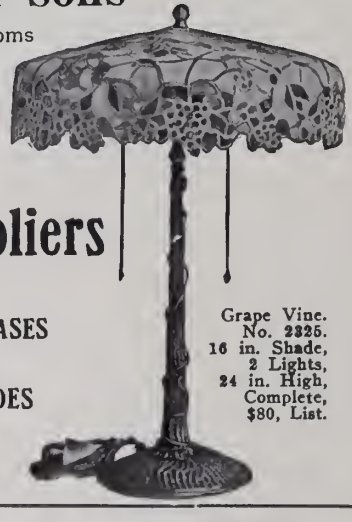
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The Coalport China Works; Their History and Present Quarters.

THAT Coalport on the picturesque Severn, England, is practically made up f the Coalport China Works is known to verybody in the china trade. Nearly everyne in the town is either employed in the orks or connected with somebody who is. An interesting description is given by a vriter in a recent issue of *The Pottery Gazette* of London, as follows:

The present Coalport China Works are he outcome of several predecessors at other laces, some of them historically famous. Ab ut 1750 a small factory was founded at Caughley, on a hill at the other side of the ver, and about a mile distant from the resent works. Mr. Brown, of Caughley Hall, the founder, disposed of it, and after assing through several hands it was acuired by Thomas Turner, son of the Vicar f Norton.

Mr. Turner was a chemist, an artist and n engraver, who had at one time been onnected with the Worcester Porcelain Works. Under his direction the productions of Caughley became noted for their xcellence. Mr. Turner visited France, and rought home with him some French workmen, who gave him practical suggestions or the improvement of his productions.

Several men who afterwards became famus were trained at these works under Mr. Turner. Among them were John Rose, Thomas Minton, Martin Randall, and others. t was Thomas Minton, who was an enraver apprentice under Mr. Turner, who ngraved the famous "willow pattern" from n original Chinese plate. This pattern ade the fame of Caughley, and has perhaps never been equaled as a selling pattern y any other ornamentation. Mr. Turner lso brought out the famous "Broseley Blue Dragon," and these two patterns, though ow used by other makers, are for all time ssociated with Caughley.

John Rose, an apprentice at Caughley, ounded the present Coalport works, and hortly afterwards he purchased the old orks at Caughley, and carried on both ictories under the name of John Rose & o. In 1815 the Caughley works were bandoned, and the business of both works oncentrated at Coalport. In 1820 the Swanea porcelain works were discontinued, and ose & Co. bought up the moulds, plates nd other accessories.

Soon after this the firm acquired another ottery—the famous Welsh manufactory of antgarw, which was also absorbed by that Coalport. Nantgarw was established by illingsley, the famous flower painter of Derby. It is admitted that this factory, though a small one, produced porcelain as fine in body and texture as any ever made When the pottery was purchased the proprietor was bound over for a period of seven years to make the same body at Coalport as had been made at Nantgarw.

John Rose died in 1841, and several changes in proprietorship took place until 1889, when the business was incorporated as a private company by the present proprietors under the style of the Coalport China Co. (John Rose & Co.), Ltd. Charles C. Bruff is the chairman of the company; he and his brother-in-law, A. N. Bruff-Garrett, are joint managing directors, J. C. Cheadle is the secretary, and J. T. Bott is the art director. Mr. Bott's father has done some fine work at Worcester, and he himself has for a long time been engaged in ceramic design and ornamentation.

It was the writer's good fortune to meet all these gentlemen on a recent visit to Coalport, and Charles C. Bruff was kind enough to show me over the works and to give me the details I sought. Mr. Bruff is a perfect compendium of information on all that pertains to the factory and the productions of Coalport.

The works have been greatly enlarged, and a considerable portion of them has been rebuilt, and new and improved machinery and appliances have been introduced since the incorporation of the company. Every provision seems to be made for the health, convenience and comfort of the employes. The artists and decorators work under most pleasant conditions. Light and well-ventilated work rooms look over the river Severn to the woodland scenery on the opposite banks. Every place and every person looks clean and fresh.

There are about 500 employed altogether. The young women and girls had more the appearance of holiday makers than of workpeople in the middle of an ordinary working day. The ancient and the modern mingle at Coalport in the most harmonious fashion. There are old cottages, some inhabited, and others converted into workshops, and in line with them there are the substantial show rooms and artists' rooms built but a few years ago.

The entrance hall to these new premises is handsomely appointed. The floor is artistically tessellated. The initials and trademark of the company are introduced into the mosaics, while the trade-marks of the Caughley, Nantgarw and Swansea pottery are similarly reproduced. The new premises are neat in appearance and conveniently arranged and fitted.

A little distance away there are some new ovens built in the most effective modern style, and in the midst of them there is an oven of quite another stamp. It is claimed that this is the oldest pottery oven now working, and it looks it.

The company is self-reliant to a very great extent. The members prepare their own raw materials, even the calcining and grinding of bone. The river runs close to their premises, and they have a siding connecting with the railway.

A large number of visitors call to inspect the works, and many distinguished ones have been among them. In July, 1900, they were honored by a visit from the Duchess of York, now Princess of Wales, and her Royal Highness and the members of her suite signed the visitors' book. An interesting circumstance to which my attention was drawn was the number of old employes engaged on the works.

As an evidence of the good feeling that exists between the principals and their employes, there was a remarkable demonstration to welcome the managing director, Charles C. Bruff, on his return from a visit to the United States. The whole was the spontaneous work of the employes themselves, who arranged it as a surprise to their principal.

Notes of International Expositions.

A FRANCO-BRITISH exposition relating to sciences, arts and industries is to take place in London in 1908. The project was first proposed by the French Chamber of Commerce in London, and has received fine support, including that of the French government. The Duke of Argyle recently presided over a meeting of Englishmen where the proposal to hold the exhibition was unanimously adopted.

An international exhibition of fashions and a congress of fashions will take place next year in Vienna under the presidency of Oscar Von Hoefft, chairman of the Vienna Fashion Academy, and with the support of the Austrian minister of commerce and the mayor of Vienna. The exhibition will be held during March and April.

The proposal is under consideration by Barcelona, Spain, for the holding of an international exhibition there in 1910.

The proposed British South African exhibition will open in London on Feb. 13 next and remain open until March 18, after which, if successful, it will be removed to the greater provinces of Great Britain. The scheme has received the financial support of all the governments of the South African colonies. The management will be a State matter, consisting of an executive composed of a representative from each colony.



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Where Jewelers Get the Gold With Which They Do Their Work.

REFINERIES, old jewelry and banks are the sources from which the jewelers draw their gold supply. From the refiner the gold comes to the factory in the form of buttons or granules. The refineries take the waste of the jewelry shops and the sweepings, and by burning off the material portions and proper treatment of the residue recover the gold that otherwise would have been lost. That this saving of even the infinitesimal particles of gold dust is worth the time and labor is attested by the number of refineries here. The output from the refineries alone amounts to figures in a year that would enable an ordinary man to retire from active work with a fortune.

The Government, however, provides the greater part of the raw gold for the use of the manufacturer. For a long term of years there was a steady drain on the gold coin in circulation, caused by the using of the coin by jewelers as raw material. The fact that the Government turned out a coin that, after passing through the Government assay office, was of 22 karat fineness, only two karat below the pure gold standard, and which also had been worked over, the silver and copper forming the alloy, thoroughly mixed in the gold before the coin was minted, made the gold coin particularly inviting to the jeweler.

There was no trouble to the manufacturer when the gold coin was used, as the alloy had always been combined with the metal and all that was necessary was, if needed, to alloy sufficiently to bring the gold down to the point required.

Then, too, it did away with considerable bookkeeping and the tying up of a considerable amount of money by the small manufacturer in the raw material. There was some difference between having $40 or $50 represented by two or three double eagles in stock and having a bar or brick of gold worth from $200 to $500, according to size.

It meant working with a small stock, it is true, but considerable space can be filled by a $20 gold piece, and the Government was a never-failing source of additional supply. Later the Government made up the pure gold in brick or bar form, and it is in that shape that the greater bulk of the supply is now found.

Thousands of dollars pass between the banks and the manufacturing jewelers in New England in the form of bars of gold. The banks handling the bars for the benefit of their customers. The bricks vary in value, according to weight, from $200 to $500, and come with the Government assay office stamp as a guarantee of purity and fineness marked upon them.

The handling of this valuable supply, however, is not conducted with any ostentatious display of guards in going to and from the banks. A $500 bar of gold can be stowed safely away in the coat pocket, wherein it is comparatively inconspicuous, though a trifle weighty.

The United States Sub-Treasury sends a considerable amount of gold bars direct to the manufacturing jeweler. The express companies often have a large fortune in their care, transporting bricks to the value of many thousands of dollars to the large establishments.

The amount of old gold that finds its way into the jewelry shops would be astonishing if the total could be ascertained. It is impossible to obtain definite figures relative to sources of supply, but one manufacturer stated that there is a large amount of old jewelry utilized each year, he himself handling old jewelry valued in the thousands.

The imperishable nature of gold with its steady standard of value is exemplified in the disposal of stolen jewelry by thieves to "fences," as the receivers of the proceeds of burglaries and robberies are styled. A few hours in a crucible after the stones have been wrenched from ring or brooch finds the golden circlet or elaborately designed breastpin melted into a shapeless, unrecognizable mass that is easily disposed of through any one of many different ways.—*Attleboro* (Mass.) *Sun.*

Recent Reappraisements of China.

REAPPRAISEMENTS of Japanese china, blown glass ware and decorated china were recently announced by the Board of United States General Appraisers as follows:

JAPANESE CHINA.—From various exporters, Kobe, exported Dec. 30, 1905, and June 21, 1906, entered at New York (File Nos. 40075 and 41745; invoice Nos. 22938 and 14357); findings of Hay, G. A.: Cups and saucers, 24130, entered at 1.44 yen per dozen; hair boxes, 21938, entered at .085 yen each; bowls, 24080, entered at .34 yen each; comport, 24124, entered at .20 yen each; bowl, 24122, entered at .22 yen each; mustards, 23686, entered at .48 yen per dozen; salt and peppers, 23636, entered at .41 yen per dozen; Imari red plate, 1321/5, entered at .18 yen each; Moriagi jardinere, entered at 2 yen per set Avata vases, 53506/4, 21 inch, entered at 1.50 yen each; Foriagi vases, 21 inch, 53526¼, entered at 1.50 yen each; sugar and cream, 24092, entered at .16 yen per set; tea, sugar and cream, entered at .38 yen per set (32000); jewel trays, 24106, entered at .075 yen each. And similar goods. Advanced 10 per cent. Add packing, etc.

BLOWN GLASS WARE.—From Herrman Holzner, Karlsbad, exported Feb. 17, 1906, entered at New York (File No. 40534, invoice No. 9346); findings of Board No. 2: Prices as published in reappraisement No. 7811, Aug. 3, 1906. Reappraised value affirmed.

DECORATED CHINA.—From A. A. Vantine & Co., Nagoya, exported June 26, 1906, entered at New York (File No. 41748, invoice No. 11741); findings of Hay, G. A.: Seyi tea pot, 2850/T, entered at .111, advanced to .124 yen each; blue and white tea cups and saucers, 2852/T, entred at 1.305, advanced to 1.45 yen per dozen; Seyi saucers, 2864/T, entered at .041, advanced to .045 yen each; blue and white tea cups and saucers, L/S, 2853 T, entered at 1.359, advanced to 1.51 yen per dozen; glazed mug, 2868/S, entered at .12, advanced to .15 yen each. Add cases and packing.

Decision of the Board of United States General Appraisers relative to duties on glass ware, electroliers and kindred lines have been announced in the last week as follows:

BOTTLES WITH CUT-GLASS STOPPERS.—Protests of George E. Evans *et al.* against the assessment of duty by the Collector of Customs at New York. The protests related to bottles with stoppers cut for ornamental purposes, which the Board held to have been properly classified as cut glass under Par. 100, Tariff Act of 1897.

ELECTROLIERS, MANUFACTURES OF METAL.—Protest of T. M. James & Sons against the assessment of duty by the Surveyor of Customs, Kansas City. The protest related to electroliers of metal and glass which the Board held as claimed by importer should have been classified as manufactures of metal.



NEW STYLES OF ENGLISH CHINA.

ATTRACTIVE lines of Cauldon china have been provided for the holiday trade by Edward Boote, 46 W. Broadway, New York. The acid gold borders are in varied patterns, and the raised gold decorative effects are most pleasing. Acid gold medallion decorations are seen on some articles. Fancy vases in mother-of-pearl, iridescent, dark green and other effects, are among the features in the art glass department. There is a choice assortment in rock crystal effects.

*

A HANDSOME CANDELABRA OF ART GLASS.

AMONG the offerings of cut glass in the salesrooms of the Pairpoint Corporation, 38 Murray St., New York, is a handsome candelabrum 21 inches in height. The base is of thick rounded crystal and supports a hollow standard, cut in diamond pattern, from which five bent glass arms branch. At the ends of the arms are silver plated candle holders in cup shapes. The decorative work is of clever execution, having the sunburst as a central figure. Among the other attractions is a vase, admirably cut in Egyptian style, with hexagonal base, flaring neck and scalloped top.

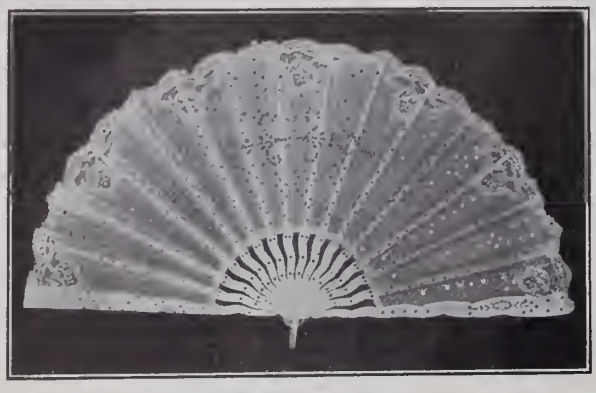
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ATTRACTIVE NOVELTIES IN GLASS AND METAL.

A NEW and attractive line of glass ware, engraved and ornamented in gold, is on exhibition in the salesrooms of L. W. Levy & Co., 580 Broadway, New York. In this collection are bonbon dishes, champagne glasses, vases, and other articles. Punch bowl sets of different shapes and sizes, engraved with gold and natural fruit color decorations, are shown. Strawberries in natural colors and fern leaf effects predominate in the designs. Smokers' sets made of brass and copper in many shapes are offered. Some of the trays are supported by a tripod effect. Other designs have a single brass rod support. Hand-painted china and glass bottoms are employed to some extent. Smokers' novelties in antique and grotesque designs and American spread eagle effects are included in the lines. A carefully selected assortment of white marbles comprising a large number of subjects has been received for the present season's trade. THE RAMBLER.

The Carl N. Heglund Co. is the firm style of the business formerly conducted by Carl N. Heglund, in Jackson, Mich., James Anderson having been recently admitted as a member of the concern. The store at 108 S. Mechanic St. will be entirely renovated.

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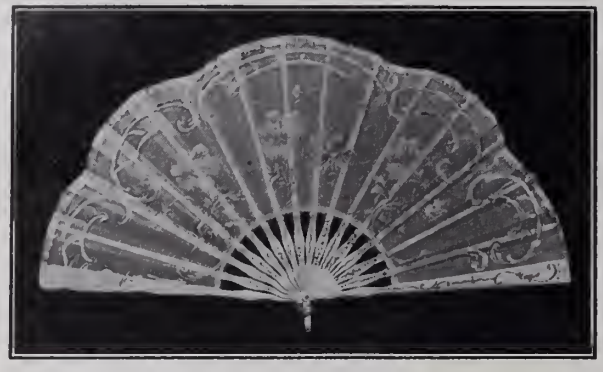
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Imitation Pearl and Fancy Bead, in all newest shades and exquisite colorings. Write for Samples, mentioning price.
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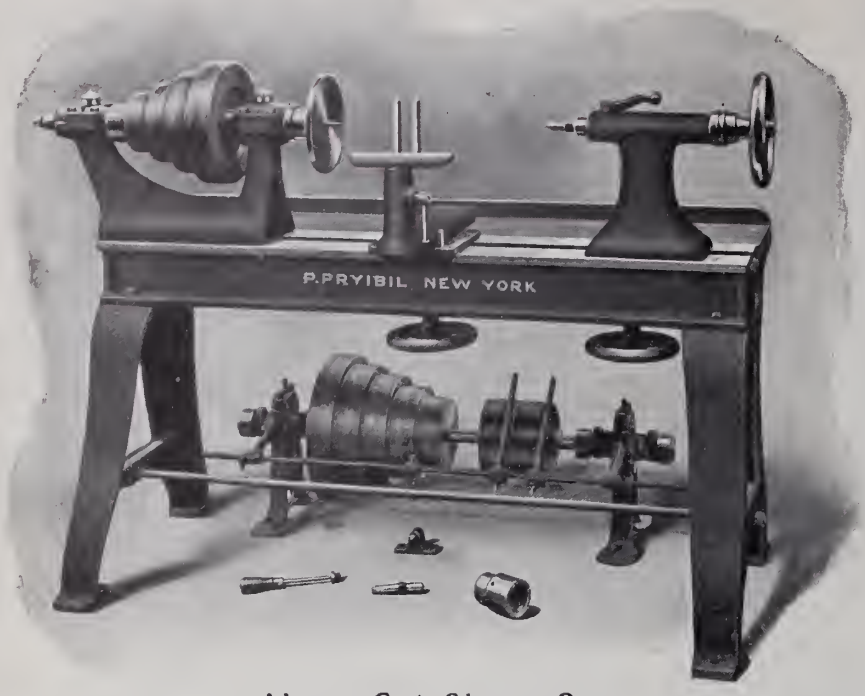
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The dainty little things that appeal at once to the casual observer. If it's useful, as well as ornamental, so much the better. Here is a LITTLE THING, so very useful and so pretty in design and finish, that you have but to show one to make a sale, and it yields a BIG PROFIT. It is called

The Automatic Eye-Glass Holder

Can be used as well for a Pencil Holder. It is made in Enamel, Gold, Silver and Rolled Plate, in a variety of artistic designs. We fully guarantee every Holder. We mean it, and will replace any Holder that fails to satisfy. Samples sent upon request. Send for catalogue.



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Don't worry your correspondent.

Don't write him anything by hand that takes him time to make out—that may leave him in doubt—that he can't easily read.

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You can write out your letters—make out an abstract—fill in an insurance policy—enter your card memos—make out your accounts, or a hotel menu—or do any kind of writing you need, on any kind, size or thickness of paper, and space any way you want on

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The Standard Visible Writer

You can write any of these things yourself if you do not happen to have a stenographer.

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Write us now for our booklet on the simplified features of the OLIVER.

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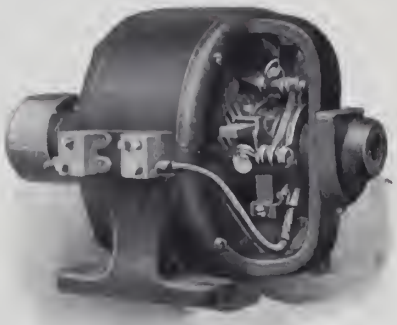
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Send us a trial order.

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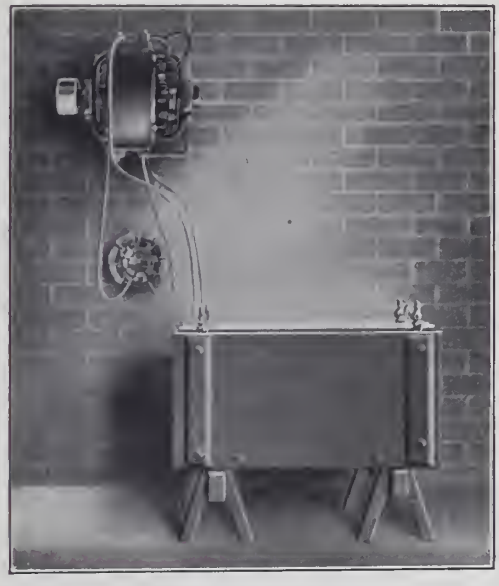
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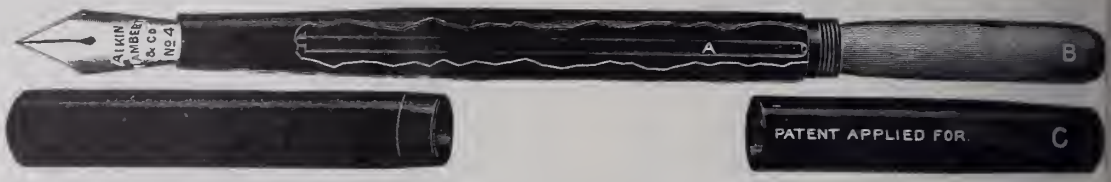
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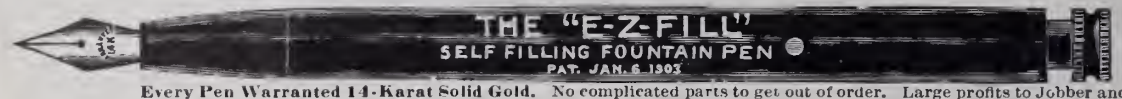
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FILLS INSTANTLY BY TOUCHING SPRING ON SIDE OF BARREL WITH PATENT PUSH PIN.



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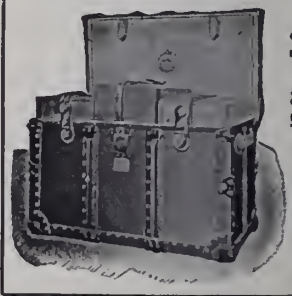
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GOLD and SILVER REFINERS

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SPECIAL WORK AND COLORING IN ALL SHADES A SPECIALTY.

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Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

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22 K. 88c. per dwt.		12 K. 48c. per dwt.	
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THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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38th Year. WEDNESDAY, DECEMBER 12, 1906. Vol. LIII. No. 19.



Handsome Cup Recently Presented to the King of Roumania to Celebrate His Fortieth Year on the Throne.

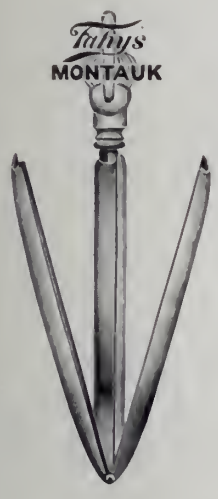
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All made in the Senior style case—the thinnest filled case made for an American movement.

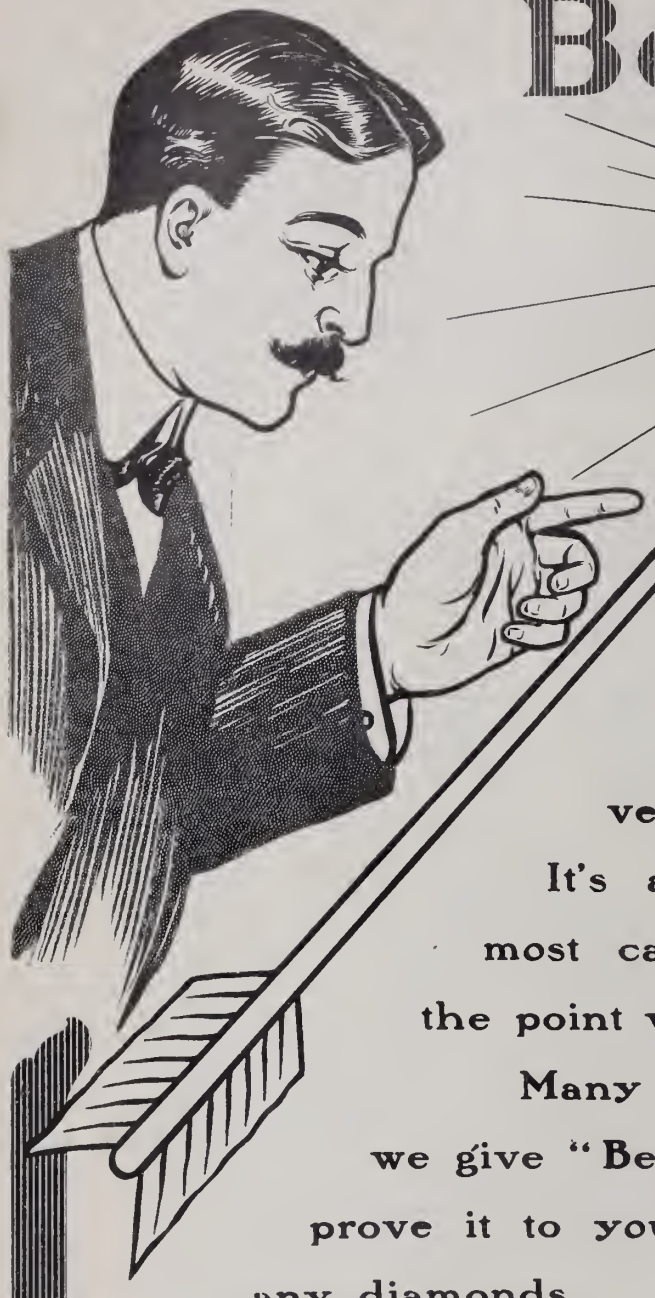
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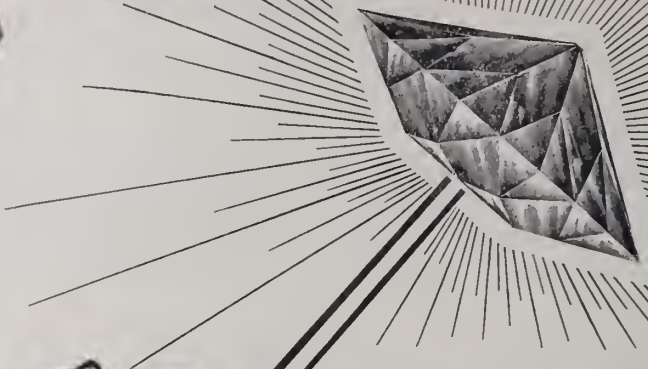
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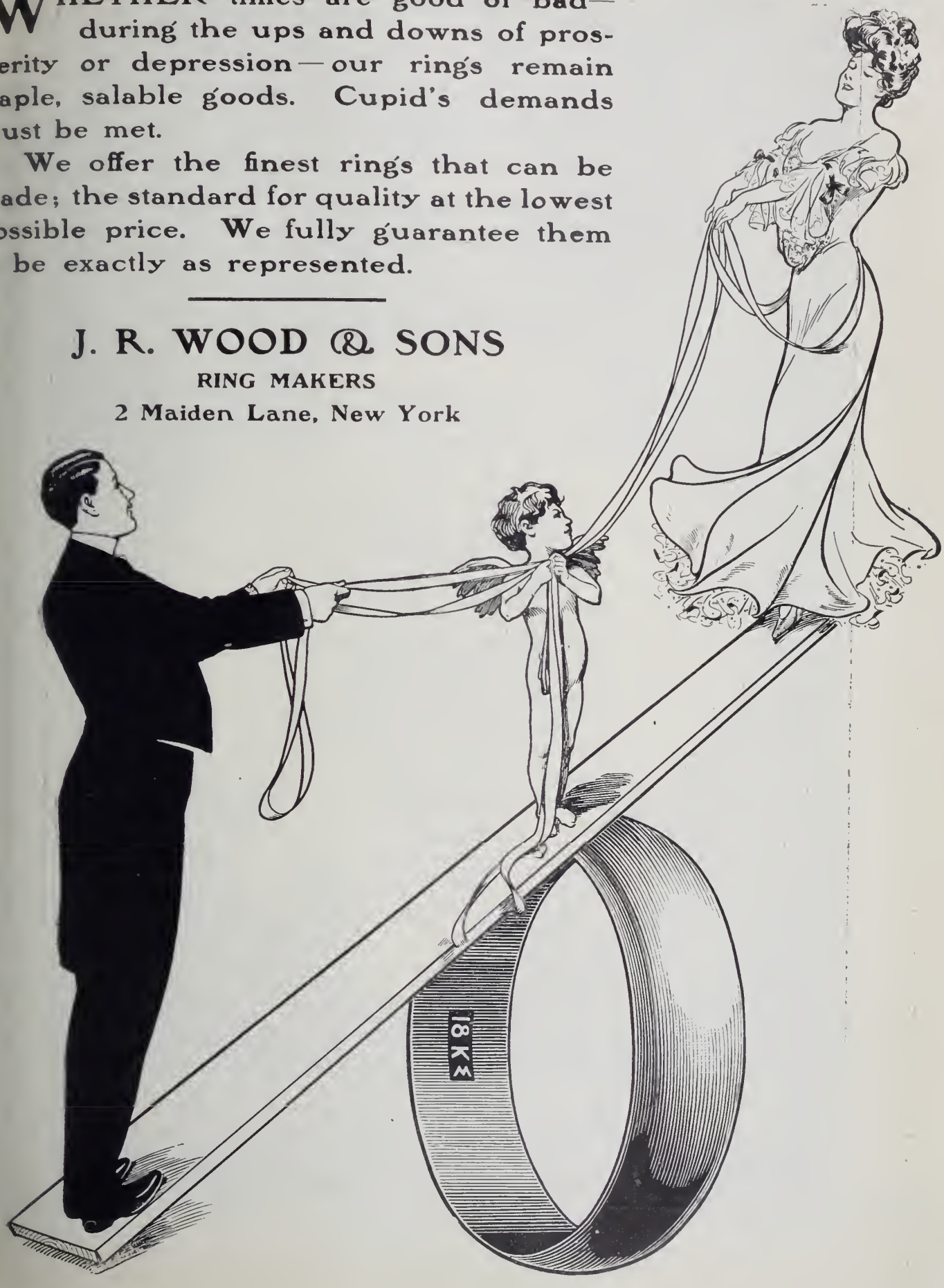
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We offer the finest rings that can be made; the standard for quality at the lowest possible price. We fully guarantee them to be exactly as represented.

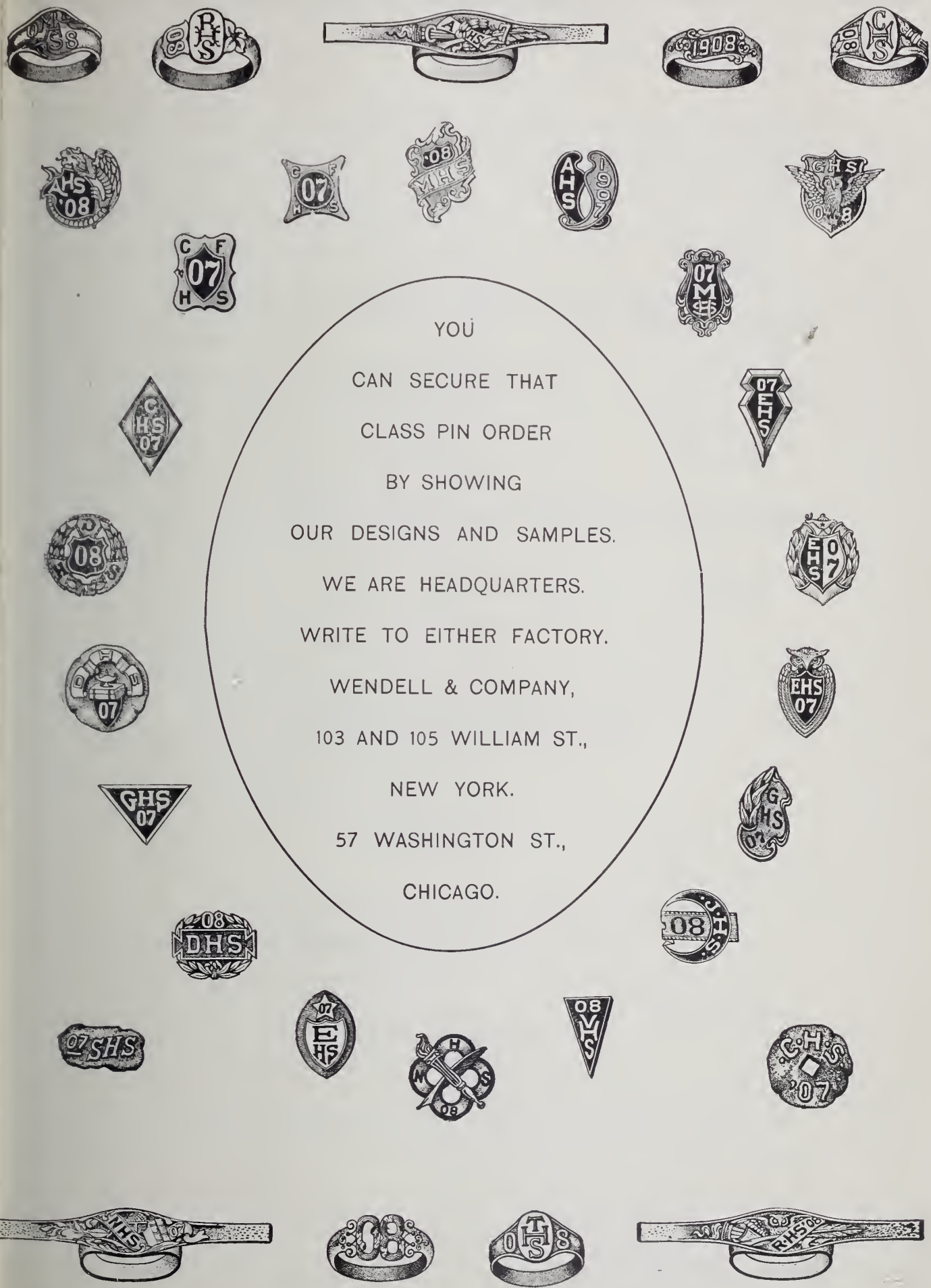
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Their Prices are the Lowest. Their Quality the Highest.
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"Pilot"
Watch
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Never in the history of our company have we been so far behind our orders.

This is convincing evidence that the retail jeweler is pushing the sale of those movements that give him the best satisfaction.

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Quality and Reliability



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For Over 25 Years



American Lever Cuff and Collar Buttons

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are an essential part of every retail jeweler's stock, and to have the right kind of watches should be the care of every dealer. The more consideration given to this subject the more sure are Dueber-Hampden Watches to be chosen.

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Wholesale Agents for the Leading American Watch Companies,

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¶ ***We offer you goods that have all the requisites necessary to please and satisfy your customers, that equal in value the cost, and will never mar your reputation from being associated with.***

¶ We refer to

Illinois Watches and Hamilton Watches

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Wholesale Agents for the Leading American Watch Companies,

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EVERY RETAIL JEWELER

¶ Who holds forty or more W. & S. B. ★ Aluminum Coupon Tags, should send them to our factory as soon as possible after January 1, 1907, and positively not later than January 20.

¶ The Four Grand Prizes will be awarded on or about February 1, 1907. The Coupons sent in by all Retail Jewelers, other than the winners of the Grand Prizes, will be redeemed in Globe Filled W. & S. B. ★ ⅛ Chains.

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North Attleboro, Mass.

New York, 14 Maiden Lane



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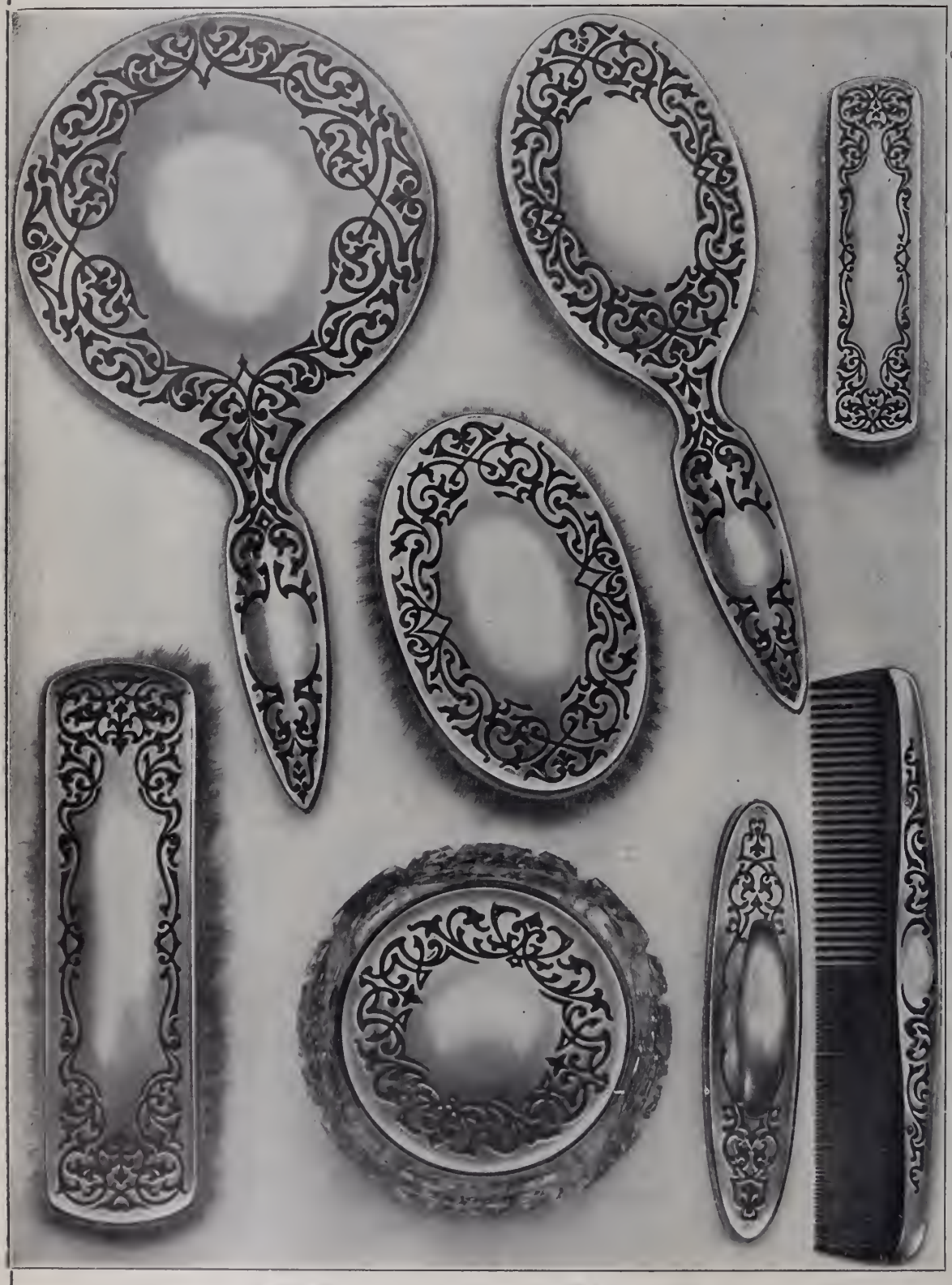
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ONE OF OUR LATEST PATTERNS



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A Distinctly New Departure in Toilet Ware

Consisting of gun metal upon sterling silver. The black metal standing out upon the polished silver produces a most striking and withal attractive and beautiful result that is bound to appeal most insistently to all.

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Silversmiths

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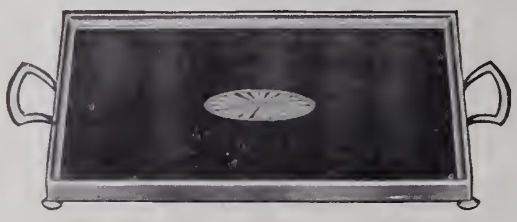
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We also make trays of Nickel-plate, Copper and Silver-plate in several tasteful and practical designs.

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The Jeweler's Harvest

DECEMBER

with its cares, troubles and ultimate feeling of contentment, is again upon us. May the month's business be the most satisfactory you ever had. We should be pleased to lighten the cares and add to your satisfaction and profit by attending to your special orders. Our stock here is very complete and we were never so well equipped to take care of your wants. You may rely upon all orders receiving prompt and careful attention and goods being shipped by return express. Write, wire or 'phone us. Everything in the line of watches, diamonds and gold jewelry.

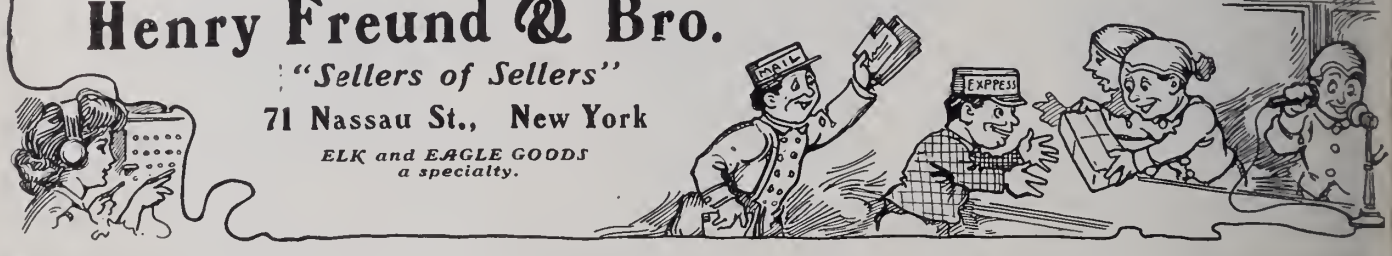


Henry Freund & Bro.

"Sellers of Sellers"

71 Nassau St., New York

ELK and EAGLE GOODS a specialty.



ALETHEA SIGNET and ALETHEA BABY

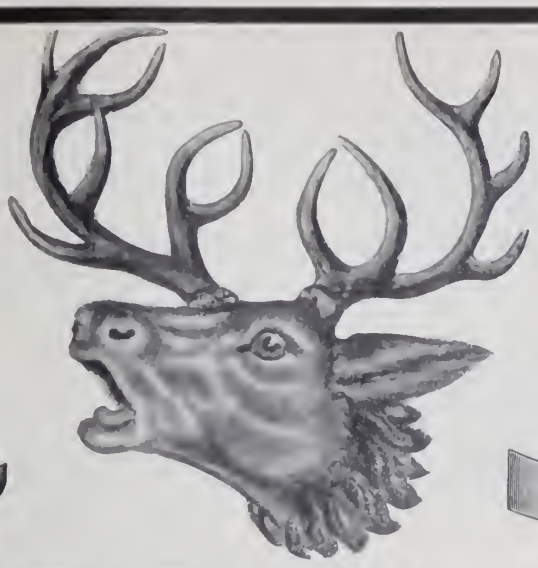


Unsurpassed Quality
Unequalled Design
Unexcelled Workmanship

Three reasons which bear upon the success of ALETHEA BRACELETS

WOLCOTT MFG. CO. 71 Peck Street, Providence, R. I.











We are Makers of **PRESENTATION EMBLEMS** of Every Description and of All Orders

YOU can secure that presentation order by referring to our new 1906 catalogue, which illustrates dozens of handsome designs, with prices ranging from the most inexpensive to the best. The trade will find originality in our presentation jewels as well as quality, good weight and reasonable prices. Our designing department is at your service and we only await the pleasure of submitting special designs. If you have not received our catalogue a postal will bring it.

The Gustave Fox Co. TRADE MARK

14-16 East Fourth Street
CINCINNATI, OHIO

We call special attention to our new Elk membership card cases; they are made in all the precious metals. We shall be pleased to send illustrations and prices on request.



1850 1907

Alois Kohn & Co.

MAKERS OF GOLD CHAINS

present their best wishes for the

NEW YEAR

16-18 Maiden Lane, New York



Actual Size—Best Quality Rolled Plate

BRACELETS

Are one of the leading money makers of the present prosperous season.

Our experience in the making reaches back for years—and our present line, comprising over 600 different styles, bears ample proof that we have profited by this long prestige, and that it is not a hit-or-miss proposition we present to you, but definite and clear-cut ideas, artistically and intelligently carried out.

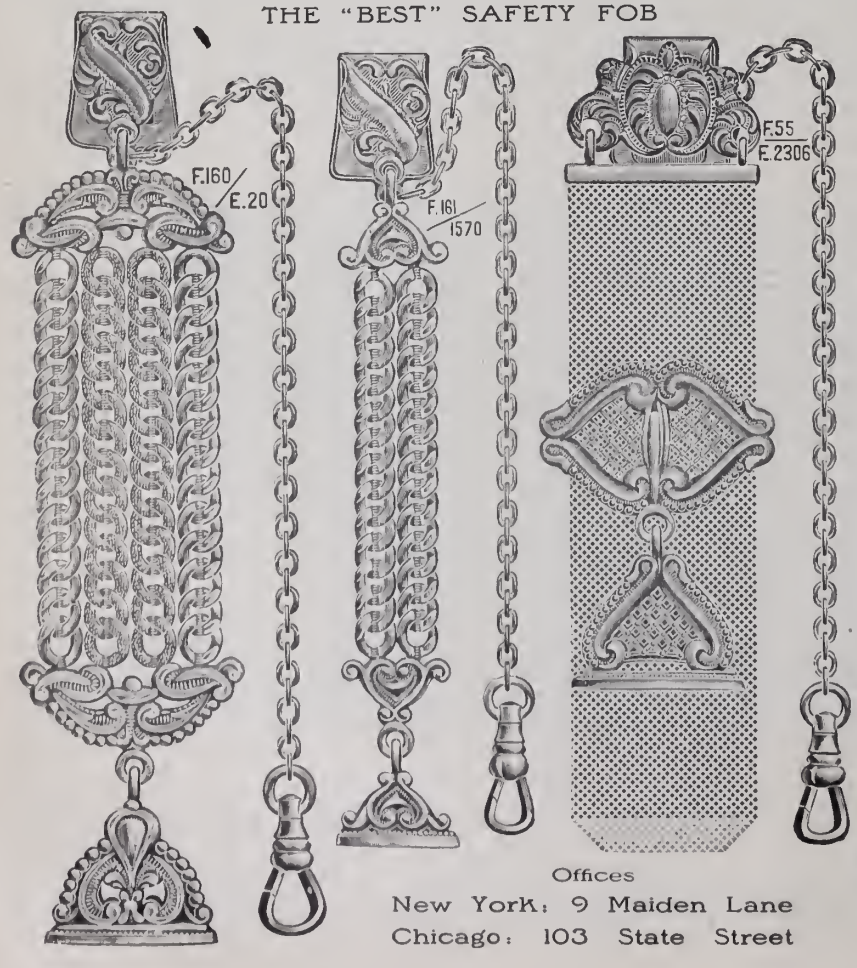
Any leading jobber will be glad to show you these goods—and an inspection of the goods will prove conclusively their worth to you.

WHITING & DAVIS

PLAINVILLE, MASS.

New York Office - - 7 Maiden Lane

THE "BEST" SAFETY FOB



Offices
New York: 9 Maiden Lane
Chicago: 103 State Street

BATES & BACON

ATTLEBORO, MASS.

Makers of

HIGH GRADE

Chains and Bracelets

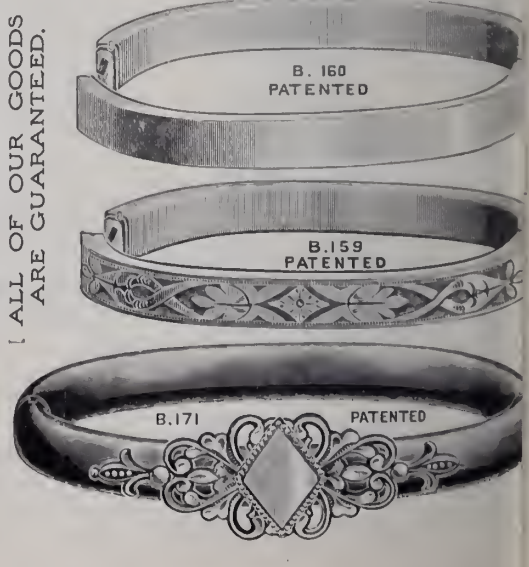
The BEST SAFETY FOB is one of our specialties; Gent's Vest, DicKens, Lorgnette Secret Locket Chains, LocKets, Chatelaine and Eye-glass Chains.

The "WINNA"

The Strongest Secret Joint and Catch Bracele on the Market.

Made from Rectangular Seamless Tubing

ALL OF OUR GOODS ARE GUARANTEED.



OSTBY & BARTON COMPANY

PROVIDENCE, R. I.

Manufacturers of the Newest Designs in

GOLD RINGS

Brooches, Mountings

and Gold Filled Seamless Rings, including the Old Reliable THREE CROWN

"None but the Newest.—Only the Best"

NEW YORK, 13 Maiden Lane CHICAGO, 103 State Street

OHIO CUT GLASS COMPANY

Factory BOWLING GREEN, OHIO

Salesrooms

CHICAGO	NEW YORK	ST. LOUIS
35 E. Randolph St.	25 W. Broadway	404 N. 4th St.

Jewelry Worthy of Presentation

EXPERIENTIA DOCET

FOR GIFTS nothing is more popular and appropriate than Jewelry, but in genuine value, character and beauty it should be worthy both of donor and recipient. Jewelers who wish to place before their customers the most creditable showings, will do well to make selections from our pre-eminent lines.

EXPERIENTIA DOCET

Durand & Company, 49-51 Franklin Street, Newark, N. J.

EVERYTHING IN

MOURNING JEWELRY.

A. J. HEDGES & CO.,
Makers of Exclusive Designs in 14K. Jewelry,
14 JOHN STREET, NEW YORK.

14 K TRADE-MARK

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

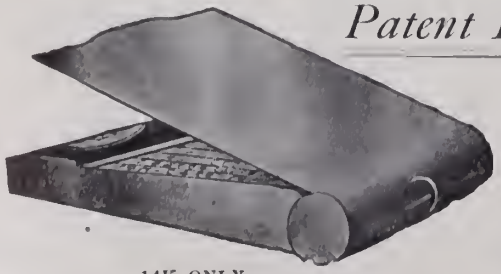
Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

ESTABLISHED 1871. Factory and Office: Newark, N. J. INCORPORATED 1900.

CARRINGTON & CO.,

Patent Pocket Match Box



14K. ONLY

Book Safety Matches with Steel Cigar Cutter.
(Patented.)

Sales Agent:
7 Maiden Lane,
NEW YORK.

14 18

A Leader
in
Brooch Values

14K. Genuine Pearls, heavily bridged back, an $8 value.

Our price, pearl centre,
$4.25



EVERYTHING IN GOLD JEWELRY

Chas. L. Trout & Co. MANUFACTURERS

15 Maiden Lane, New York City

Unique Silver Deposit
WHISKEY JUG



7 Inches High.

Just one piece from one of the best selling and most attractive lines in town.

Depasse Mfg. Co.,
41-43 Maiden Lane, New York.

ROBERT DULK,
DESIGNER,
Etching in Gold and Silver,
Telephone, 3960 Chelsea.
No. 70 5th Avenue, NEW YORK

Hat Pins as Gifts

THE HOLIDAY SALES of our Hat Pins every year prove them to be exceptionally popular as gifts.

They have the felicitous artistic touch which appeals to feminine fancy, while doing justice to the donor who finds them easily within his means.

Many of our Hat Pin designs have been notable successes in past seasons. History is again repeating itself.

They are a specialty with us, and a leading one. They will prove to be leaders in your Holiday stock.

Day, Clark & Company

14 KARAT ONLY

23 Maiden Lane New York

ESTABLISHED 1841

Carter, Howe & Co.

TRADE C MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK

FACTORY, NEWARK, N. J.

A. CARTER G. R. HOWE W. T. CARTER W. T. GOUGH

ADOLPH LUTHY. PERCY W. HINE.

LUTHY & HINE,

13 EAST 30TH STREET. - NEW YORK.

MANUFACTURERS OF

Artistic Gold and Platinum Mounted Diamond Jewelry.

Odd and Exclusive Patterns in NECKLACES, BROOCHES, BRACELETS, RINGS, RIBBON COLLARETTES, Etc.

MOUNTED WITH AQUAMARINES, PERIDOTS, AMETHYSTS AND OTHER PRECIOUS STONES.

(DIAMOND MOUNTED COMBS A SPECIALTY.)

Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.

Snow & Westcott

21-23 MAIDEN LANE, NEW YORK.

ESTABLISHED 1834. TRADE MARK.



New Shirred Mesh Bags in Gold and Silver

One of the 100 New Styles and Designs we are showing this season

S. COTTLE COMPANY

Manufacturers of Gold and Silver Bags and Purses

31 East 17th Street New York City

Diamond Mounted Jewelry of Newest Design

READY FOR IMMEDIATE DELIVERY

Our Mr. John Abel has recently returned from Europe with many new designs in High Grade Gold Jewelry which are now being shown by our 6 salesmen. We invite your inspection.

DIAMOND MOUNTED Brooches $5.00 to $1,500



DIAMOND MOUNTED Rings $10.00 to $2,000

DIAMOND PLATINUM JEWELRY, INCLUDING THE ODD AND UNUSUAL IN BROOCHES, LOCKETS, SCARF-PINS, Etc.

Send To-day for a Selection on Approval

ABEL BROS. & CO.

Originators and Makers of Fascinating Diamond Jewelry and Mountings.

Abel Building, 64-66 John Street, NEW YORK

BALTIMORE OFFICE: 18 E. FAYETTE ST.

Cutters and Importers of Diamonds, Rubies, Emeralds, Sapphires, Pearls, and all Fancy Gems.

BRANCHES IN AMSTERDAM, ANTWERP, PARIS, LONDON, IDAR, OBERSTEIN.

TRADE-MARK.

"THE BRACELET HOUSE."

KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

STERLING BAG

No. 1621 R. Hand Made

Saw Pierced Mounting

Size 5½x4 inches

TRADE (W B) MARK.



WEIZENEGGER BROS.

MANUFACTURERS OF

Sterling Bags and Gold Chains

358 HALSEY ST., NEWARK, N. J.

TELEPHONE 1038 J.



BOTTLE OPENERS

Pat. Aug. 14, 1906

This illustration represents one of our many hundred designs in Buckhorn, Ivory, Ebony, Heavy Silver Mounted and Solid Silver, Etched and Engraved.

The opener itself is made of the best forged steel, and nothing can excel it in quality and beauty. Excellent sellers for the jewelry trade. Opens the bottle in four different ways.

SEND FOR CATALOGUE

JOHN HASSELBRING

Manufacturing Silversmith

111-113 Himrod Street, BROOKLYN, N. Y.

CATALOG A customer comes into your *Store*, wants something you haven't got, and it makes you fidgety. No need fretting when one of our Catalogs is at your elbow. What you want is there. A friend in need is a friend indeed.

OSKAMP, NOLTING & CO.,

413-415-417 Elm St., CINCINNATI, OHIO



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved ; and 14 k. Gold, Plain and Engraved, also Set with Diamonds

A Novelty

Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order

A Good Article

We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers

A Good Seller

Trade supplied by

Enos Richardson & Co.

23 B Maiden Lane, New York



ALLSOPP & ALLSOPP'S

"ORIGINAL LINE"

—OF—

"BARRETTES"

MOUNTED IN COMBINATION OF

Diamonds and Pearls
Diamonds and Sapphires
Diamonds and Emeralds
Diamonds and Baroques



Amethysts
Topazes
Peridots
Aquamarines
Etc.

FACTORY & MAIN OFFICE:
NEWARK, N. J.

A & A TRADE-MARK.

BRANCH OFFICE:
LOS ANGELES, CAL.



Prompt Delivery in Combs.

Our holiday creations carry with them a tone of superiority and originality as well as beauty in design and workmanship.

Our holiday lines in gold and high quality gold filled combs are noteworthy for their rapid selling qualities.

SELECTION PACKAGES SENT TO RESPONSIBLE DEALERS

SCOFIELD & DeWYNGAERT, Newark, N. J.

New York Office, 9 Maiden Lane

Roger Williams Silver Co.,

PROVIDENCE, R. I., AND NEW YORK, 860 BROADWAY.

Sterling Only.

RICH DESIGNS :: :: :: Photos on Application.

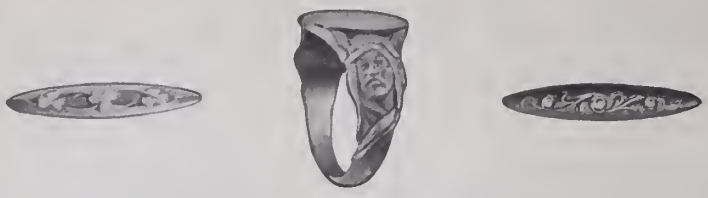
DESIGNS

For Silverware, Novelties and Jewelry : : : : : :

FINE ETCHING

Do not fail to have some etching in your line.
We'll do the etching for you in first-class style.

CHARLES M. PRIOR ('PHONE 1224 HARLEM) 1683 Madison Ave., New York



Quality and Finish Consistent with twenty years' experience. Original and Exclusive Designs.



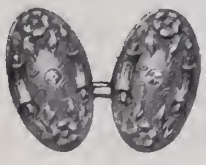
NEW YORK, 3 MAIDEN LANE.

CHICAGO, 42 MADISON ST.

MOORE & SON,

ESTABLISHED 1886. NEWARK, N. J. INCORPORATED 1903.

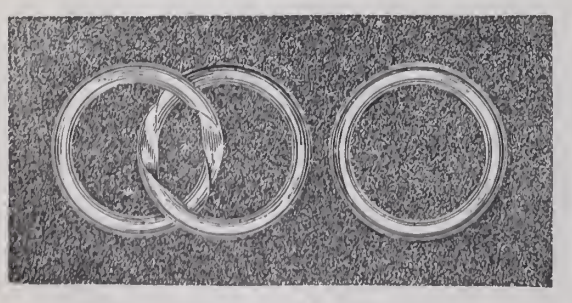
Geo. O. Street & Sons.



Established in 1837. Makers of fine gold goods. Link buttons and studs, signet and seal rings, fobs and seals, scarfpins.

24 John St., New York.

TRADE S MARK



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.10 per dwt., net.
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.25 per dwt., net.

MADE ONLY BY

LEONARD KROWER, Manufacturing Jeweler

536-538 Canal Street New Orleans, La.

Established 1861

R. BLACKINTON & CO.

MAIN OFFICE and FACTORY:

North Attleboro, Mass.

Salesrooms:
3 Maiden Lane, New York

TRADE B MARK

Manufacturing Jewelers and Silversmiths

TOILET AND MANICURE ARTICLES

FLATWARE

STERLING AND GERMAN SILVER WRIST BAGS

GENTLEMEN'S and LADIES' CARD CASES

VANITY BOXES

JEWEL BOXES

MATCH SAFES

PICTURE FRAMES

BELT BUCKLES

CIGARETTE CASES

PENKNIVES and UP-TO-DATE NOVELTIES



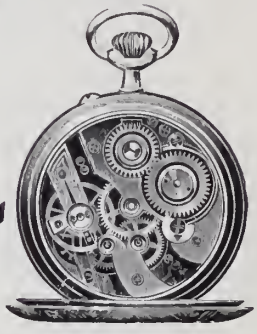
"Watch us Always for Anything in the Watch Line"

WATCHES FOR THE HOLIDAYS

ALL KINDS, ALL GRADES, ALL SIZES.

Straight orders filled promptly.

All Grades of American Watches



Established 1863

Cross & Beguelin, Manufacturers,

A CORPORATION

17 Maiden Lane, NEW YORK

The Allsopp Rings



THE UP-TO-DATE LINE OF

SIGNET AND SET RINGS



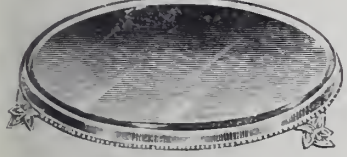
In twenty years we have built up a business second to none in Rings exclusively. ALLSOPP QUALITY, DESIGN and WORKMANSHIP appeal to the most fastidious. It will pay you to examine a selection package.

A ★ TRADE-MARK.

ALLSOPP BROS., ALLSOPP BUILDING, Newark, N. J.

PLATEAUX

To increase your sales on Cut Glass you want line of Plateaux and trays to complete your emonade and punch sets.



Write for Circular.

E. ROHRBECK, 40 Fulton Street, NEW YORK.

·HEINTZ·BROTHERS·



·We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade·

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

THE

A GUARANTEE

LOCKET Ⓡ HOUSE

OF SATISFACTION

ROTHSCHILD BROS. & Co.

51-53 MAIDEN LANE, NEW YORK



Our Lockets ARE 10-K. or 14-K.
They have stood the test for thirty-six years.
How many have been returned to you for unsatisfactory wear?
THIS TELLS THE TALE.

LOCKETS OF EVERY DESCRIPTION

PLATINUM, KNIFE-EDGE AND PEARL PENDANTS

Signet Rings
Bracelets
Combs, Etc.

ALL THE FADS OF THE SEASON
RIGHT GOODS AT RIGHT PRICES

Memo. Orders Solicited

General Distributers for:

THE R. F. SIMMONS CO. (Bracelets, Chains, etc.).
J. F. STURDY'S SONS (Bracelets, Chains, etc.).
THE WIGHTMAN & HOUGH CO. (Lockets).
ONEIDA COMMUNITY (Flatware).
L. WITSENHAUSEN (Gold Rings, Gold and Diamond Jewelry).
Etc., Etc.

L. Witsenhausen

47-49 Maiden Lane, N. Y.

Chicago, 405 Masonic Temple.
(L. KATLINSKY.)



PORCELAIN TEA POT

Decorated with
SILVER DEPOSIT

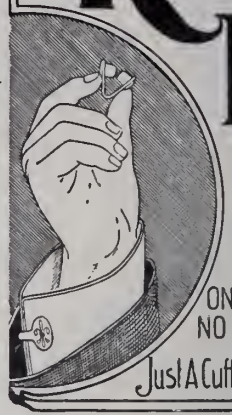
Sugar and Cream Bowl complete this attractive set.

Colors: White and Gold, Blue, Olive Green and Pink.

WRITE FOR PRICES AND ILLUSTRATIONS OF OUR EXCEPTIONAL LINE

LACKNER & OHL, Manufacturing Silversmiths, 50-55 Columbia Street, NEWARK, N. J.

The REX Cuff Button



THE MISSING LINK

ONE PIECE NO SNA
NO LEVER NO SPRIN

Just A Cuff Button That Cannot Bre

A winner for holiday trade. They come in cartons — one dozen assorted patterns. Your jobber will supply you.

E. E. STANINGER

Sole Manufacturer

515 Hartford Bldg. CHICAGO, ILL.

THE WASHBUR

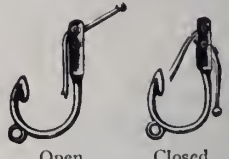
SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-p etc.





EAR WIRES
for unpierced ears.



SAFETY CATC
For brooches, etc
Can be applied to y work where pin ton are used.

Open. Closed. Open. Close

Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
Special Order Work and Repairing.
C. IRVING WASHBURN, 12-16 John St., N.



M. SCHIFF

Established 1876
82-84 Nassau St., N.Y
'Phone 801 John.

Manufacturer of fin Diamond Mountings, Locket and Buttons. Patentee of

THE NEW IMPROVEI
Ear Screw

The only one on the marke of its kind, absolutely secure Special attention paid to a order work.

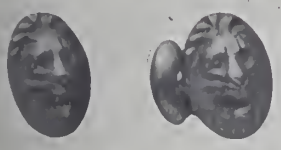
ALSO MAKE A LINE OF 10K AND 14K. BRACELETS

CUFF BUTTONS

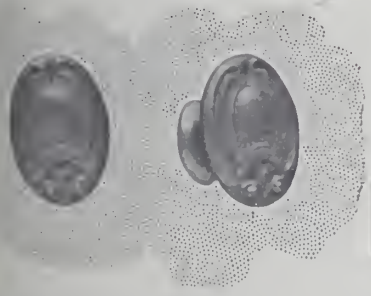
Must be a part of your stock and although there are others made, the cream of all is to be found in the P. & B. Co's. Line



Plain and fancy buttons that please the most staid and fastidious tastes.



We are the largest exclusive makers of 10 Karat jewelry.



Ask your Jobber for the P. & B. Co. Lines of

Baby Pins, Brooches, Scarf Pins, Tie Clasps, Hat Pins, Fobs, Cuff Buttons, Lockets, Bead Necks, Crosses, Waist Sets and Bracelets.

Potter & BuffintonCo.,

Providence, R. I.

New York Office,
65 Nassau St.

San Francisco Office,
206 Kearny St.

FACT.

Krementz



The Standard American Collar Button

Collar Buttons and Studs

have been selling better and better each day since they were born.

CAUSE.

They started with the Highest Quality and Best Construction, and because that High Standard has been continuously maintained.

RESULT.

The "KREMENTZ" stamp on a Collar Button is as much a guarantee of QUALITY as the GOVERNMENT stamp on a bar of gold.

The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK:



KREMENTZ COLLAR BUTTONS are sold by most all reliable jobbers. In case your jobber will not supply you, send to us and we will.

Send for Booklet, "The Story of a Collar Button"

Should you wish to utilize this booklet to increase your collar button business we will, on receipt of your order, print your card upon and send you a quantity of them prepaid.

All Krementz Collar Buttons—of every quality—are manufactured by

KREMENTZ & CO.

in their Factory

PARK BROS. & ROGERS
20 Maiden Lane, New York
Selling Agents to Jobbing Trade

NEWARK, N. J.

Announcement to the Trade

THE UNDERSIGNED hereby gives notice that the entire jewelry manufacturing plant of Wm. Loeb & Co. has been purchased by Louis Lyons, who will continue the ring manufacturing business under the name of

LYONS MANUFACTURING CO.

SUCCESSORS TO WM. LOEB & CO.

The quality of the goods made by this house is guaranteed and they will be sold at fair prices to the wholesale trade only.

A continuance of the trade bestowed upon the former firm is respectfully solicited.

Samples may be seen at the salesrooms, 37 Maiden Lane, New York, and Room 1108, Heyworth Building, Chicago.

LYONS MANUFACTURING CO.

SUCCESSORS TO WM. LOEB & CO.

101 Sabin Street **Providence, Rhode Island**

The Comb House

We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

Wagner Manufacturing Co.

41 Union Square,

Repair Work a Specialty.

New York.

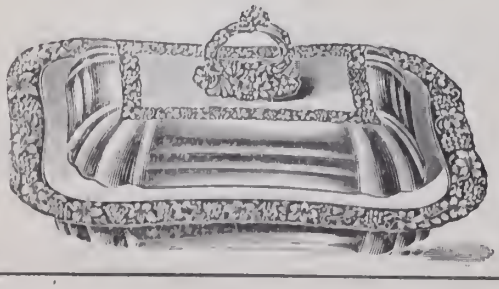
Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

SENT FREE

S. F. MYERS CO. 43-49 Maiden Lane NEW YORK

OUR 1907 GREAT BIG ILLUSTRATED N.Y. STANDARD CATALOGUE NOW READY.

Sam'l Buckley & Co. English Fancy Goods



We can show you a fine line of

Sheffield Plated Trays,

and also Tea Sets, Tete-a-Tete Sets, Vegetable Sets, Wicker Bottles, Tantalus Sets, Glass, Silver, Silver Plate, etc.

118-122 Holborn, E. C., London
100 William Street, - New York

GARREAUD & GRISE

68 & 70 Nassau St., New York

LAPIDARIES. PRECIO STONES

GEMS in Unique Cutting

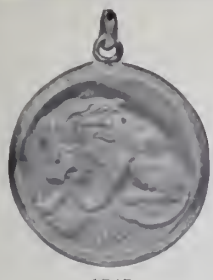
Pat. U.S. and Canada.

Try Wells' Perfect Ring Adjust

1 doz. asst. sizes 10k gold filled (gold front twice as thick as on back), $
1 doz. asst. sizes solid 10k gold, $
1 doz. asst. sizes metal, 85c Ask y jobber for them, or I will send, prep at once (only on receipt of price), samples—one small and one med large gold filled and one metal adju for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen.


802


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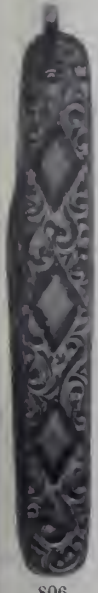

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1552

We Make Them
We Mount Them
We Sell Them

You will sell them too, if you have them in stock.
Write for a Selection, mounted or unmounted.


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Plain and
fancy Lockets
Cuff Buttons
Brooches
Bracelets
Fobs
Tie Clasps
Etc.


700/36

Knives
Cigar Cutters
Match Boxes
Heart Charms
Bead Necks
Scarf Pins
Etc.


805


803

ROBT. LEVY, Manufacturing JEWELER

Green and Columbia Sts., NEWARK, N. J.

Maker of

10K. JEWELRY THAT IS 10K.


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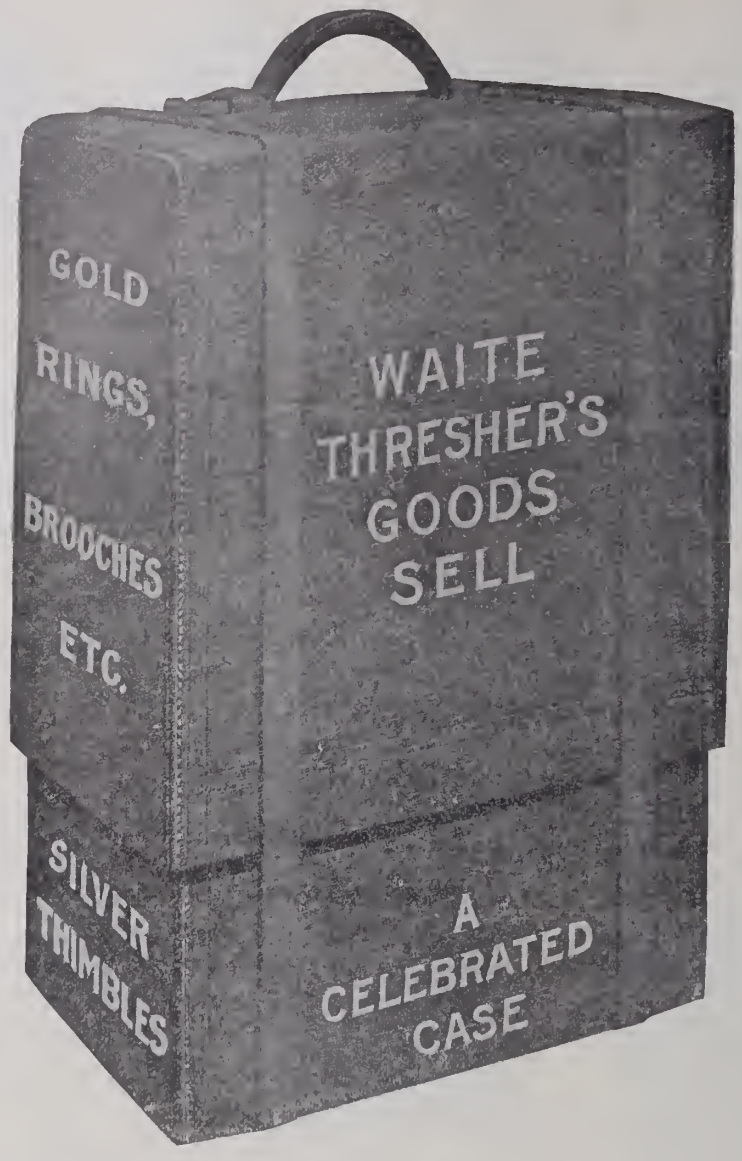

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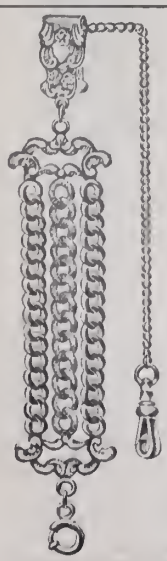

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DORAN, BAGNALL & CO.

NORTH ATTLEBORO, MASS.

¶ Once more we would call your attention to our Chains. Quality and price tell, as is shown by our rapidly increasing business.

¶ All first-class jobbers now carry our Chains in large assortments. Be sure to have a selection of our Neck Chains, Guards, Fobs and Vests.

¶ They will surprise you by their selling qualities. Get your order in early if you want a sufficient quantity of those Kenilworth Bracelets—also Bangles and Signets—as there is a limit this fall.

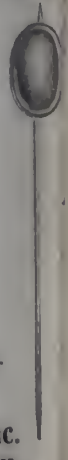
¶ When in need of high-grade Rosaries with soldered chain, made and finished as only chain makers know how, see our line. They are sellers.

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Scarf Pins

Exclusive Novelties in Carbuncles, both in Real and Imitation Stones. Be sure and see them.

ASK YOUR JOBBER
WATCH FOR OUR NEW GOLD BRACELET

THE
Edwin Lowe & Co., Inc.
F. W. BODWELL, Pres. and Gen. Mgr.,
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THE NORMA BRACELET.

PATENTED, ADJUSTABLE.

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Examine our Popular Prices, ranging from

$16.50 TO $33.00

PER DOZEN.

The quality of all these goods is fully guaranteed.



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EMBLEMS, FOBS, PINS, LOCKETS, CHARMS.

WE ARE SPECIALISTS
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LETTER AND MONOGRAM
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GOLD AND SILVER CHAINS,

Gold, Silver and Plated Chain Trimmings,
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DATTELBAUM & FRIEDMAN,

Makers of Gold Rings of All Descriptions.

45 JOHN STREET, TELEPHONE 1347 JOHN, **NEW YORK.**

Our Trade-Mark "D.F." in all our Rings is the guarantee of quality.

Send for Catalogue.

To make your Holiday Stock complete you will require a good assortment of

The Rosary
in Fine Jewels

Five years ago the sale of the Rosary was by Catholic periodical stores only. We advised that they should form part of the staple stock of every Jeweler, and those who added this special line to their stocks have been pleased with the results.

We have a splendid variety in real and imitation stones, popular selling sizes and colors, nicely mounted in gold and rolled gold-plate.

We will, on request, send illustrated list and if you wish, we will also send a package on selection, containing a good assortment of the different grades.

The W. J. Feeley Company
Providence, R. I.



One of our New Models, 1906.



BUCKLES

If one will pause for a moment to consider **Quality, Price and Design,** the conclusion is always the same, **we have the Premier Line.** This applies to Buckles, and the A.O T.G. Lines of

TRADE A.O.T.G. M.F & W. MARK.

Combs	Baby Pins
Brooches	Crosses
Scarf Pins	Waist Sets
Bracelets	Hat Pins
Barrettes	Collarettes
Buttons	Silver Novelties

LOOK FOR THE TRADE-MARK

ALWAYS ON THE GO.

MILLER, FULLER & WHITING,
MANUFACTURING JEWELERS,
N. Y. Office, 9-11 Malden Lane. N. ATTLEBORO, MASS.

TRADE RELIABLE GOODS MARK

Toilet Goods
Wrist Bags
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Bracelets
Hat Pins, etc.

OUR Silver GOODS

Jewelry and Novelties are Original, Artistic and Sellers. Our name stands for the best of everything in our line at our prices.

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We make for the Jobbing Trade the following lines of

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Rings
Scarf Pins
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Brooches
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Link Buttons
Hair Barrettes
Crosses
Etc.

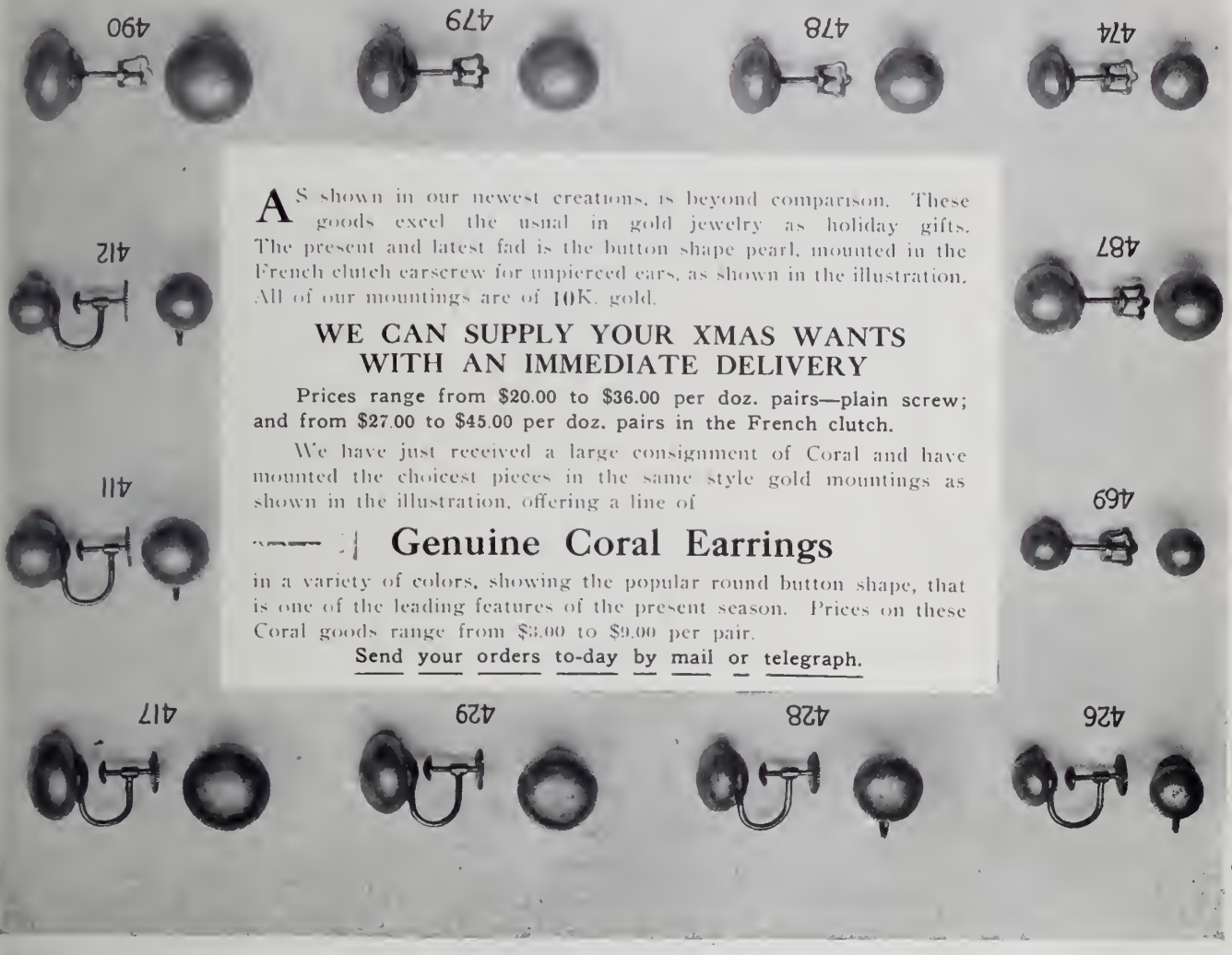
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95 Chestnut St., Providence, R. I.

New York Office, 9-11-13 Malden Lane.
(Samples only.)

The Iridescent Beauty of the Egyptian Pearl



AS shown in our newest creations, is beyond comparison. These goods excel the usual in gold jewelry as holiday gifts. The present and latest fad is the button shape pearl, mounted in the French clutch earscrew for unpierced ears, as shown in the illustration. All of our mountings are of 10K. gold.

WE CAN SUPPLY YOUR XMAS WANTS WITH AN IMMEDIATE DELIVERY

Prices range from $20.00 to $36.00 per doz. pairs—plain screw; and from $27.00 to $45.00 per doz. pairs in the French clutch.

We have just received a large consignment of Coral and have mounted the choicest pieces in the same style gold mountings as shown in the illustration, offering a line of

Genuine Coral Earrings

in a variety of colors, showing the popular round button shape, that is one of the leading features of the present season. Prices on these Coral goods range from $3.00 to $9.00 per pair.

Send your orders to-day by mail or telegraph.

GEORGE H. CAHOONE COMPANY, Makers of Artistic Jewelry

NEW YORK, 9 Maiden Lane **PROVIDENCE, 7 Beverly Street**

H. E. ALSTERLUND & CO.
387 Washington Street, BOSTON, MASS.

Jewelers, Silversmiths, Stone and Metal Seal Engravers.
Gold Plating
Stone Cutters.
Dealers in Jobbing Stones and Encrusters.
Opera Glass and Fan Repairing

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

S & B LEDERER CO.'S LOCKETS

MADE FOR AND SOLD EXCLUSIVELY BY THE

Jobbing Jewelry Trade

GUARANTEED TO WEAR TO PURCHASER'S SATISFACTION

The VERIBEST Value Quality Guaranteed

NEW LINE NOW READY



3689—3688—3687. Smaller, 3887—3886—3885

The Reputation of MARKED S.&B.L. ★ CO. INSIDE our Gold Filled Lockets has been long established, and has so often stood the test that both dealer and public have come to place implicit confidence in our trade-mark.

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The Thimble House.



No. 149.

Thimbles are not a side line with us—They are our main business. We study Thimbles, our designers study thimbles, our workmen study thimbles—The result is the finest and largest line of Thimbles on the Market.



No. 136.

KETCHAM & McDOUGALL,
Manufacturers,
37 & 39 Maiden Lane, New York.
Send for Catalogue. *Established 1832.*
ALSO MAKERS OF THE NEW AUTOMATIC EYE-GLASS HOLDERS.

BLANCARD & CO.,

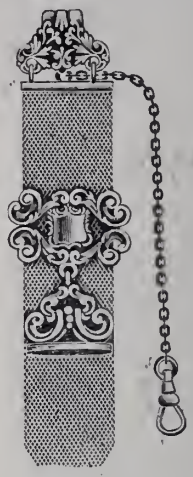
96 MAIDEN LANE,

NEW YORK.

WELL MADE GOLD FINDINGS.

FINBERG'S FAULTLESS FOBS.

Our line of Fobs, Bracelets and Lorgnettes is now completed. Our representatives are out to call on you. The number of orders we received last Fall warrants us to say with pride that we certainly have the right line of goods, and for no other reason did we have so much business. We are now ready to show you our new improved line of Fobs, EXCELLENT as to quality, BEAUTIFUL in design and finish and RIGHT as to price. These facts are making a success of Finberg's Fobs. Don't overlook us. All we ask is an opportunity to display our full line of Fobs for your inspection. We are seeking nothing more than your traveling men ask and expect from their customers.



See that the swivel is marked "F. M. Co."

We also make a full line of high-grade

Bracelets, Lorgnettes and Neck Chains.

FINBERG MFG. CO.

ATTLEBORO, MASS.

I AM A SPECIALIST IN UNIQUE GEMS.

You will not find the kind I offer anywhere else. My goods are therefore

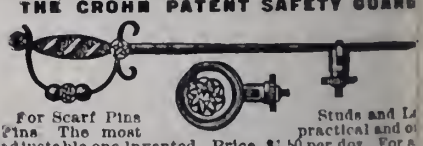
STRICTLY EXCLUSIVE,

BUT MY PRICES ARE LOW.

Send for sample papers and see.

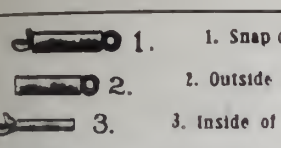
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THE CROHN PATENT SAFETY GUARD



For Scarf Pins Studs and L
Pins. The most practical and o
adjustable one invented. Price, $1.50 per doz. For a
by all wholesale jewelers and material houses. Sam
by mail, 25c ; in 10k. gold, $1.00; 14k., $1.25. M. CROH
Maker and Inventor, 48 and 50 Maiden Lane, N

EDMUND R. NEBELING
Diamond Setter
49 Maiden Lane - NEW YORK
Telephone, 5039 John
Gypsy and Platinum Work a Specialty. Mail Orders promptly attended to. Write us for references



1. Snap complete
2. Outside of Snap
3. Inside of Snap

The E. P. H. Patent
NON-PULL-OUT Neck Chain Snap

Is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

Can be had of the following Wholesale Selling Agents:

Messrs. W. Green & Co., 81 Nassau St., New York.
M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
A. Walker Co., Providence, R. I.
Bauman-Massa Jewelry Co., St. Louis

PRICES.

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz net

Boston's Foremost Manufacturing and Importing House.



Manufacturer of Mountings and Diamond Jewelry, Ranging in Price from $1 to $1,000

All Orders for Diamonds as well as Mountings, Promptly and Satisfactorily Executed

A. S. Hirshberg,
373 Washington Street, Boston, Mass.
Cable Addresses: { Ashir, Boston. / Hochschüler, Antwerp.

LOCKETS ONLY

When purchasing Lockets for Holiday trade, look for this

TRADE MARK

inside. None genuine without.



Our Gold Lockets assay within the requirements of the law.

ESTABLISHED 50 YEARS

WIGHTMAN & HOUGH CO.

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory, { 7 Beverly St. / PROVIDENCE, R. I.

Established 1855.

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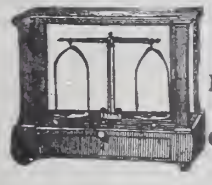
Successors to BROOKS & PIKE,

Manufacturers of

Fine Diamond Mountings.

Special Attention Given to Order Work.

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HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

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Eliassof Bros. & Co.

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK

IMPORTERS AND JOBBERS OF

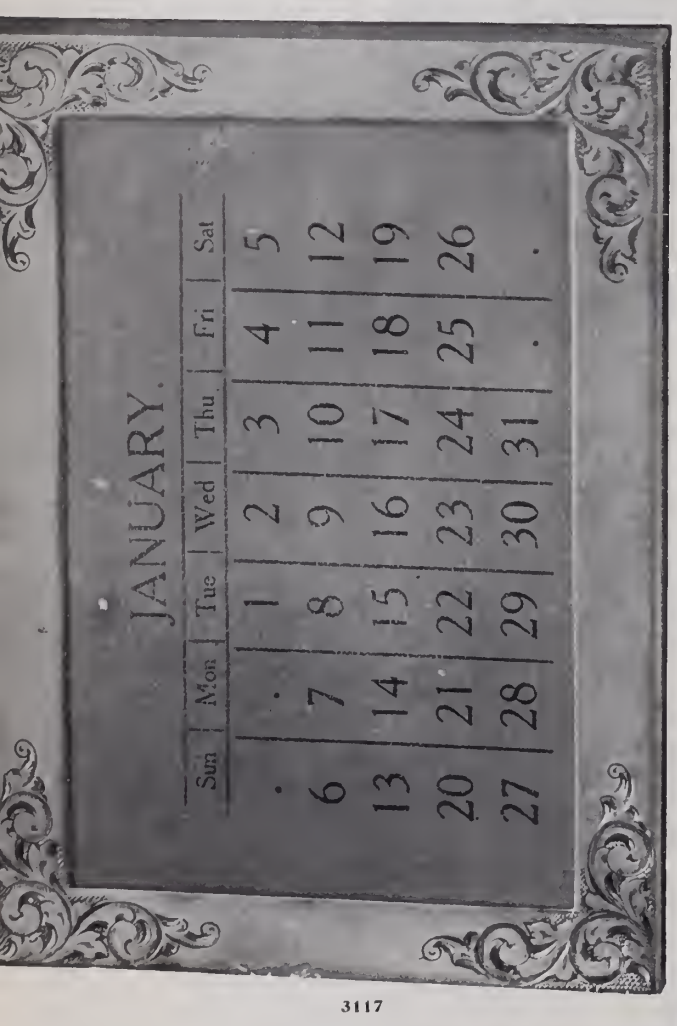
DIAMONDS
WATCHES
JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.

100 STATE STREET, ALBANY, N.Y.

F&B Sterling Silver Frames for Christmas F&B

We make some beautiful Frames for Photographs and Calendars. Consult our Catalogue H, pages 157 to 160 inclusive, for Illustrations of the full line. Also refer to the Catalogue for everything in the lines of **Toilet, Manicure** and **Desk Goods,** either in Sets or Single Pieces. Also **Smokers' Articles** and Useful Gifts for Gentlemen.



3117



3143

Our line of

STANDARD F&B QUALITY

Gold Filled Jewelry consists of VEST, DICKENS, FOBS, RIBBON, NECK and LORGNETTE CHAINS, NECKLACES, PENDANTS, CROSSES, HAIR CHAIN MOUNTINGS, LOCKETS, CHARMS, SCARF PINS, HAT PINS, LINK BUTTONS, EARRINGS, LACE PINS, BROOCHES, BLOUSE SETS, BELT BUCKLES and the **"ARMLET"** BRACELET.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths **100 Richmond Street, Providence, R. I**

New York
13 Maiden Lane

Chicago
Heyworth Building

Canada
Kingston, Ont.

Tiffany & Co. Defeated on Appeal

Pearl Case in Which Government Sued for Additional Duties After Reliquidation, is Decided Adversely to Importer on a Question of Law

TIFFANY & CO., New York, have been defeated in the case pending in the courts for four years, involving the duty on 59 pearls sold by the Paris branch of the house to Morris Guggenheim, of the American Smelting & Refining Co., and delivered to him after being strung as a necklace in the company's New York store. The question whether the pearls were dutiable at 10 per cent. as pearls in their natural condition, or at 60 per cent. under the jewelry clause, is decided in favor of the higher duty on a technicality by the United States Circuit Court of Appeals, Second District, in a decision handed down last Wednesday. In arriving at this conclusion, however, the court did not take into consideration the merits of the original question, as to the rate of duty, but decided against the importers because they had not followed the procedure laid down in the Customs Administration Act.

The pearls were admitted in 1902 promptly after their arrival, on the payment of the 10 per cent. duty. After the delivery of the necklace to Mr. Guggenheim the government reliquidated the entry and demanded 60 per cent. duty, or an additional sum of $8,122. The importers refused to pay this amount and the government brought suit in the courts to recover it.

At the trial in the lower court the importers made the claim that the condition of the pearls at the time of importation placed them, under the similitude clause, in the class of pearls in their natural condition. While denying this, the government claimed that the question as to proper rate was not before the courts. It was argued that if the importers desired to raise this question they were obliged first to pay the additional duty in order to bring a protest in the usual way before the Board of United States General Appraisers; that the courts should not be called to pass upon such an issue until after the Board had first rendered its decision. It is on this latter point that the higher court decided against the importers.

The United States Circuit Court of Appeals declares that exclusive jurisdiction of issues as to the classification of imports is vested in the Board of General Appraisers, subject to review by the courts. As the importers did not take the prescribed course for bringing their case before the Board, the action of the Collector is declared to be final. It is held that the lower court erred in not directing a verdict in accordance with the ruling of the Collector, and without any reference to questions as to rate and classification.

J. Osgood Nichols, Assistant United States Attorney, argued before the United States Circuit Court of Appeals this case, which has resulted in the first victory won by the government in the long line of pearl cases. While Mr. Nichols raised the technical point on which the importers have been defeated, he also submitted an argument on the merits of the case, claiming that the pearls in the condition in which they arrived were properly dutiable as a necklace under the clause for jewelry.

The expectation is that similar points will be made in the Citroen and other pending cases. Mr. Nichols especially emphasized the claim that these pearls, having been selected and pierced, came within the meaning of the jewelry clause of the tariff law when it speaks of "unfinished" jewelry and parts thereof. He claimed that the pearls were, if not a complete necklace, at least an unfinished necklace. As to the similitude clause, he argued that the pearls were closer to a necklace or article of jewelry than to pearls in their natural condition, keeping in view the purpose for which they were intended. He declared that the purpose is made important in the language of the similitude clause, and in order to carry out this idea collections of pearls such as those in this case should be classified as necklaces or jewelry.

The opinion of the Appellate Court, which consisted of Judges Wallace, Lacombe and Townsend, is written by Judge Lacombe, and is as follows:

The opinion of the court, which was written by Judge Lacombe, follows:

The corporation of Tiffany & Co., in 1902, made consumption entry at the Custom House of certain pearls upon which duty was liquidated on a basis of 10 per cent. ad valorem. Subsequently, on May 7, 1903, for reasons which it is not necessary to state, a reliquidation was made on the basis of 60 per cent. ad valorem.

Against the classification made upon the reliquidation, the reporters duly protested in writing within the 10 days limited by the statute for such protest. They failed, however, to pay the additional amount of duties ascertained to be due upon such reliquidation. Thereupon the Government brought an action to recover the same from defendant, July 1, 1903.

The cause came duly on for trial; testimony was introduced tending to show whether the articles were "pearls in their natural state not strung or set," or "articles commonly known as jewelry and parts thereof . . . . including . . . . pearls set or strung" and, the case being given to the jury, verdict was rendered for the defendant. The plaintiff duly excepted to the admission of such testimony, and to a denial of a motion to direct a verdict in its favor on the ground that the action of the collector was final and conclusive.

The language of Section 14 of the Customs Administrative Act of 1890 is clearly determinative of this cause. That act made a radical change in the entire subject of customs administration by wholly eliminating as triers of the facts in controversies as to classification of imported articles for duty, and by creating a special tribunal—the Board of General Appraisers—to deal with all such questions. Exclusive jurisdiction thereof (subject to review by the courts) is conferred upon the Board by Sec. 14 of the Act of 1890 which (as amended by Act of July 24, 1897) provides that:

"The decision of the collector as to the rate and amount of duties chargeable upon imported merchandise . . . . shall be *final and conclusive* against all persons interested therein, unless the owner, importer . . . . . etc., ... shall within 10 days after but not before such ascertainment and liquidation of duties . . . . give notice in writing to the collector, setting forth thereon . . . . the reason for his objections thereto, and if the merchandise is entered for consumption *shall pay the full amount* of the duties and charges ascertained to be due thereon. Upon such notice and payment the collector shall transmit the invoice and all the papers and exhibits . . . . to the Board of three General Appraisers, etc."

Unless review is secured as provided in the section just quoted, the decision of the collector remains final and conclusive; and it is essential to the securing, of such review that the owner, importer, etc., "shall pay the full amount of the duties and charges ascertained to be due." In the case at bar no such payment was made, therefore the collector's decision never came before the Board of General Appraisers for review. And, since the necessary steps to obtain such review were not taken such decision was final and conclusive.

When, therefore, it appeared upon the trial that the collector had made a decision, reliquidating the duty the Government became entitled to a disposition of the cause in conformity with such decision without any reference of questions as to rate and classification to the jury, and it was error to refuse the request to direct a verdict in favor of plaintiff for the unpaid duties in the amount ascertained by the collector.

The importer refers to U. S. *vs.* Goldenberg 168 U. S. 95, but there is nothing in that authority which indicates any different conclusion. It merely holds that the 10 days limitation does not apply to the payment as well as to the protest, which indeed is manifest on the face of the statute.

The judgment is reversed.

It is understood that D. Macon Webster, attorney for the importers, will now endeavor to bring the case before the Board of General Appraisers, in the form of a protest after payment of the additional duties.

Importations at the Port of New York.

Weeks Ended Dec. 8, 1905, and Dec. 7, 1906.		
China, Glass and Earthen Ware:	1905.	1906.
China	$97,183	$82,025
Earthen ware	11,463	18,166
Glass ware	31,129	24,494
Optical glass	1,462	4,680
Instruments:		
Musical	17,768	6,388
Optical	13,478	12,498
Philosophical	1,081	1,950
Jewelry, etc.:		
Jewelry	7,702	8,183
Precious stones	360,500	472,325
Watches	45,622	45,070
Metals, etc.:		
Bronzes	1,338	2,228
Cutlery	34,582	37,437
Dutch metal	4,996	2,865
Platina	10,550	33,070
Plated ware	.....	.....
Silverware	1,723	2,412
Miscellaneous:		
Alabaster ornaments	.....	.....
Amber	1,926	12,568
Beads	6,193	5,069
Clocks	5,509	5,231
Fans	6,735	12,216
Fancy goods	.....	7,406
Ivory	25,348	74,505
Ivory, manufactures of	637	77
Marble, manufactures of	2,213	1,796
Statuary	3,991	2,321

Salesman Who Robbed Washington, D. C., Jewelers, Sent to Prison for Two Years and Three Months.

WASHINGTON, D. C., Dec. 7.—The climax in a long-drawn-out case was reached when Walter H. Lydick, formerly an outside salesman for Harris & Co., one of the leading jewelry firms of the city, was sentenced to two years and three months in the Moundsville penitentiary. Lydick disposed of a quantity of jewelry belonging to the firm named, both by selling and by pawning it.

After his thefts he went west, was caught, brought back to Washington, and again went out west while he was out on bail. He was apprehended and brought back to the city for the second time some two weeks ago.

Previous to his sentence Lydick withdrew his plea of not guilty and admitted that he had misappropriated the jewelry.

WE MAKE

RINGS

NONE BETTER MADE

LOCKETS

NONE BETTER MADE

SLEEVE BUTTONS

NONE BETTER MADE

VEST BUTTONS

NONE BETTER MADE

SHIRT STUDS

NONE BETTER MADE

We stamp every piece with our registered Trade-Mark which is our guarantee that there are

NONE BETTER MADE

Larter & Sons

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New York City

Handsome Cup Recently Presented to th King of Roumania.

ON the occasion of the recent jubilee c King Carol of Roumania, celebratin the 40th anniversary of his accession to th throne, the Roumanian Government cr trusted to the court goldsmith, Paul Telg of Berlin, the execution of a cup for pre entation to the King. The piece is shown i the illustration on the front cover of th issue, is about three feet in height, en bossed all over and decorated with painting in enamel and other rich ornamentation.

The style used is the Gothic, but witho a slavish adherence to old models. A ce tain freedom as regards outward form w necessitated by the character of the relie encircling the cup, designed to do honor t the prince. It shows Roumanians in n tional costume amid characteristic lan scape. In the foreground is the figure the King himself; a female figure strew flowers before him, and another hands hi a goblet of wine, typifying the purpose the cup. Upon the cup appear the coat-o arms of 30 districts of the country, and the center the arms of the kingdom, wh on the cover are the shields of Moldavi Wallachia, Craioba and Bessarabia. Th enamel paintings were done by Frida Ba tanier, of Berlin.

Here is a masterpiece of the goldsmith art, which does the greatest credit to i creator and affords new proof that the o styles still retain the freshness of youth spite of the domination of the moder schools. The antique shape of the cup better than any which offer only novel and originality, without attaining the pe fect suitability to the intended purpose po sessed by the old and tried forms.

Interesting Exhibition of Ancient Gold an Silver to Be Held at Vienna, Austria.

A MOST interesting exhibition of go and silver will be held in Vienn Austria, next February, which promis to be both unique and instructive. It w include specimens of all kinds of gold a silversmiths' work, excepting jewelry, fr the Middle Ages down to 1850.

Austria is particularly rich in such trea ures, and many of the ancient and wealt monasteries, convents and churches po sess magnificent plate, both ecclesiastic and profane. The country would ha been much richer in this direction but f the Napoleonic wars, during which ma costly treasures of art disappeared.

The exhibition is being arranged by t Austrian Museum of Art and Indust which is sending representatives abroad beg the loan of choice gold and silv objects from foreign collectors. It w be open three months.

The business of J. A. L. Wahlman, L tle Falls, Minn., will hereafter be c ducted under the firm name of Wahl & Co.

Consul J. C. McNally writes fro that there is a growing sentiment in t Belgian city against the municipal paw shop. This institution is gradually losi its importance, due to the growing pr perity.

Nominations to be Presented at the Annual Meeting of the Jewelers' League of New York.

The regular monthly meeting of the Executive Committee of the Jewelers' League of New York was held at the organization's office on Wednesday, Dec. 5, the following being present: President Street, Vice-presidents Karsch and Wormser, Messrs. Gough, Sloan, Levy, Bowden, of the committee, and Secretary Marsellus. The usual routine of business was transacted, such as approving the treasurer's report, granting charges of beneficiaries, etc. Payments to beneficiaries of deceased members whose deaths occurred in October were authorized, amounting to $25,000.

Members were admitted from the following States: New York, New Jersey, Minnesota and Missouri.

The regular annual meeting of the full membership of the League will be held at Assembly Hall, United Charities building, E. 22d St., on Tuesday evening, Jan. 22, 1907, at which meeting the election of officers will take place. Following is the ticket presented by the Nominating Committee: President, George W. Street, of G. O. Street & Sons; first vice-president, J. R. Greason, of J. R. Greason & Co.; second vice-president, Leo Wormser, of Julius King Optical Co.; third vice-president, G. H. Hodenpyl, of Hodenpyl & Walker; fourth vice-president, Bernard Karsch. For Executive Committee: Stephen B. Kent, of Kent & Woodland; Samuel H. Levy, of L. & N. Kahn & Co.; M. L. Bowden, of J. B. Bowden & Co.; C. R. Jung, of Jung, Staiger & Klitz. For Advisory Board: George W. Parks, of G. W. Parks Co.; F. L. Wood, of Ludwig Nissen & Co.; S. A. Baldwin, of Fessenden & Co; R. A. Breidenbach, of 51 Maiden Lane, New York; Henry Freund, of Henry Freund & Bro.; E. B. Eaton, of L. Stern & Co.; F. H. Dana, of H. A. Kirby; C. C. Champenois, of Champenois & Co.; M. Lissauer, of Ingomar Goldsmith & Co.

Burglars Enter Home of New York Gem Dealer and Get Away With Jewelry Valued at $7,500.

The home of Lippman Tannenbaum, of L. Tannenbaum & Co., 52 Nassau St., New York, was entered, Dec. 4, by a burglar, and jewelry valued at $7,500 was stolen. Entrance to the house, which is at 3 W. 121st St., Manhattan, was gained while the family was at dinner. The robber first broke into an adjoining vacant house, and from the third floor rear reached a window on the same floor of the Tannenbaum residence. In the room of Mr. Tannenbaum's daughter the burglar forced a locked bureau drawer and stole a case containing a collection of jewels which Mr. Tannenbaum had given to his daughter, also a pocketbook containing $23 in cash. Detectives have thus far failed to find the burglar.

Following is a list and description of the property.

Pearl and diamond La Valliere (diamonds set in platinum, 29 grain pearl drops); diamond bar pin, set in gold; antique precious stone necklace (stones carved as grapes, with gold leaves); round gold amethyst brooch, surrounded with pearls; round moodstone, surrounded with pearls; emerald daisy pin, set with diamonds; emerald and diamond snake pin (bar pin); dagger pin, diamond, emeralds and pearls; pearl and sapphire Columbia pin; carved moonstone head; pearl and ruby pin; fancy stone pin, cat's-eye effect; brooch, lady bug; princess ring, four pearls surrounded with diamonds; carved sapphire ring; marquise ring, emeralds and diamonds; ring, emerald and diamond; ring, three fancy sapphires; gold bracelet, with watch surrounded with diamonds; bracelet, seven fancy sapphires (gold chain); fancy gold chain; turquoise set, five studs and seven pairs cuff buttons; chrysoprase set, five studs and one pair cuff buttons; La Valliere, chrysoprase drops and diamonds; emerald bow knot hat-pin; diamond earrings; earrings, two pearls and two diamonds in each; blue enameled watch, diamond in center; bar pin (diamonds).

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Dec. 4.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for October, 1905 and 1906, and for the 10 months ended October, 1906:

IMPORTS.

	Oct., 1905.	Oct., 1906.	10 Months Ending—Oct., 1905.	10 Months Ending—Oct., 1906.
Clocks and parts of	$82,543	$83,351	$402,217	$463,881
Watches, materials and movements	282,076	326,934	2,119,377	2,188,822
Diamonds, uncut, glaziers' diamonds, etc., and watch jewels (free)	1,059,249	1,111,687	8,574,097	9,488,057
Diamonds, cut but not set (dutiable)	2,112,579	2,854,201	16,619,926	21,255,685
Diamond dust or bort (free)	3,612	4,600	370,263	83,839
Precious stones, rough or uncut (free)	13,109	19,001	76,405	141,286
Precious stones and pearls, not set (dutiable)	506,675	512,223	5,718,466	4,987,629
Jewelry and manufactures of gold and silver	165,098	203,122	1,077,758	1,476,396
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	.....	$87	$588	$1,299
Watches, materials and movements	.....	2,856	17,753	4,703
Diamonds, rough, including miners', glaziers', etc.	.....	185	185	1,013
Diamonds, n. e. s. (dutiable)	$1,096	.....	1,096	20,170
Other precious stones, rough or uncut (free)	.....	.....	.....	217
Precious stones and pearls, not set (dutiable)	879	69	609,568	24,784
Jewelry and manufactures of gold and silver	86	634	14,191	17,138
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$120,686	$133,020	$1,016,011	$1,124,122
Watches and parts	121,624	125,868	966,029	1,390,749
Jewelry and manufactures of gold and silver	189,766	241,218	1,228,370	1,566,998
Plated ware	77,517	83,577	602,515	693,472

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Ont., Dec. 5.—The monthly report of the Department of Trade and Commerce of Canada for August just issued gives the value of imported goods for home consumption in the jewelry and kindred trades as follows:

	Month of August, 1905.	Month of August, 1906.	Five months ended Aug. 31, 1905.	Five months ended Aug. 31, 1906.
Clocks:				
Great Britain	$2,343	$1,693	$7,275	$5,476
United States	22,059	19,587	97,283	113,311
Germany	3,685	5,275	16,904	22,208
Other countries	2,721	1,049	6,420	6,398
Totals	$30,808	$27,604	$127,882	$147,393
Watches:				
Great Britain	$2,280	$2,720	$9,279	$10,247
United States	49,986	56,118	229,576	268,567
France	1,875	581	6,054	8,943
Switzerland	11,607	3,545	62,857	51,731
Other countries	528	5,375	9,471	11,800
Totals	$66,276	$68,321	$317,237	$351,288
Jewelry:				
Great Britain	$5,433	$17,962	$36,107	$56,475
United States	46,079	62,772	205,072	268,591
Germany	3,157	12,833	25,406	48,980
Other countries	3,373	4,674	20,817	20,410
Totals	$58,042	$98,441	$287,402	$394,456
Gold and silver and manufactures of:				
Great Britain	$9,603	$20,666	$51,471	$123,313
United States	21,866	17,784	112,737	99,368
Other countries	3,979	8,138	25,071	36,017
Totals	$35,448	$46,588	$189,279	$258,698
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$612	$1,470	$33,129	$17,370
United States	1,074	1,404	10,004	19,570
France	925	1,872	9,325	13,678
Other countries	307	427	4,827	6,012
Totals	$2,918	$5,173	$57,285	$56,630
Precious stones of all kinds and imitations of (free):				
Great Britain	$34,903	$38,678	$295,451	$453,816
United States	6,218	17,320	53,220	71,894
France	1,469	5,464	47,691	94,122
Holland	33,810	19,533	148,529	138,122
Other countries	1,065	2,845	248,759	85,587
Totals	$77,465	$83,840	$893,650	$843,541

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Involuntary Petition Filed.

Bankruptcy Proceedings Begun Against J. F. Dailey & Co., Chicago—J. F. Dailey, St. Louis, Denies He Is Interested.

Chicago, Dec. 8.—A petition in involuntary bankruptcy against J. F. Dailey & Co., instalment jewelers, was filed in the United States District Court here Wednesday by New York and St. Louis creditors, representing claims amounting to $50,600. The petitioners are Leopold Stern, Sigmund Stern and August Goldsmith, co-partners as Stern Bros. & Co., New York; Bauman Jewelry Co., St. Louis; Julius Oppenheimer, Henry S. Oppenheimer, Ernest Oppenheimer, George H. Oppenheimer, Berthold Smauer, Otto Smauer and Edgar V. Veith, co-partners as Oppenheimer Bros. & Veith, of New York.

On the following days Stern Bros. & Co., by their attorneys, Moses, Rosenthal & Kennedy, filed a petition for a receiver, setting forth that J. F. Dailey & Co. were indebted for goods to the amount of $30,000, with assets aggregating but $20,000, of which $7,000 was in bills and accounts and $13,000 was in stock; that about Oct. 21 A. H. Aylesworth, the president of the company, offered the larger creditors 50 per cent of their claims in cash in eight days. The offer was accepted, but that the agreement has never been carried out; on the contrary, the company has been collecting many of the outstanding accounts and converting the merchandise into cash rapidly; that it has paid none of the creditors with the exception of a claim to a certain bank which had the personal guarantee of Aylesworth and the salaries of the officers of the company.

Immediately upon the appointment of the American Trust and Savings Bank as receivers a petition was filed by the attorneys for Stern Bros. & Co. in behalf of the receiver setting up that from information obtained from employes of Dailey & Co. it was the belief that a portion of the property had been hypothecated with either Willis Melville, the company's attorney, or with the L. Bauman Jewelry Co., or with the Bauman Loan Co. or with Edward Bauman to the value of $13,500, and received $8,000 in cash. The petition then asked that the several persons and firms named be restrained from disposing of the property so hypothecated; also asking that Aylesworth and the attorney, Willis Melville, or J. F. Dailey & Co., be restrained from disposing of property in a safety deposit vault in the Security Trust & Deposit Co.'s vaults.

J. F. Dailey & Co. are located at 68 Washington St. and do a retail jewelry business. A. H. Aylesworth, a salesman for a Cincinnati brewery, is president; J. F. Dailey was treasurer, and R. W. Wilson secretary. Mr. Dailey is engaged in business in St. Louis.

It is the intention of the receiver to continue the business at least through the holiday season.

St. Louis, Dec. 8.—J. F. Dailey, jeweler 6th St. and Washington Ave., former secretary and general manager of J. F. Dailey & Co., Chicago, stated to a representative of THE CIRCULAR-WEEKLY in St. Louis that he has not in any way been connected with the management of the corporation since July 26 last. On the date named, he says, he bought from the corporation all the fixtures, good will, etc., of the St. Louis business, and severed his connection with the company to manage his own business.

He makes the further statement that at the time he turned over the management the corporation of J. F. Dailey & Co. was in good condition, and he had every reason to look for a continuation of its success. He said that he was in no way responsible for any conditions or acts that have caused the present situation, and wants to assure his friends that his business in St. Louis is in no way affected by the proceedings brought in Chicago.

Arthur Weinreb and Simon Merker Flee and Order of Arrest Is Not Yet Served Upon Them.

Arthur Weinreb and Simon Merker, who were members of Weinreb & Merker, bankrupt jewelry manufacturers at 10 Maiden Lane, New York, have not been served with an order of arrest issued about three weeks ago by Judge Holt, of the United States District Court, on an application to punish the partners for contempt of court in not turning over to the trustee in bankruptcy $18,200, as they were directed to do by a prior order of the court.

Joseph Rosensweig, who has represented the trustee in the energetic prosecution of the creditors' case during three years of litigation, said yesterday that the bankrupts, according to information he had received, are now in Toronto, Can., so that there is no immediate prospect of their being placed under arrest. At one of the hearings in the case one of the partners is said to have boasted that they would never be brought to jail.

The creditors who stood back of the trustee in refusing several offers of settlement did not conceal the fact that they would prefer to have the partners punished rather than to accept partial payment. Mr. Rosensweig said yesterday that as the two members of the firm had left the country he considered this punishment quite as satisfactory as if they had been placed under arrest.

For some time Messrs. Weinreb and Merker have managed the business of the Merker-Weinreb Co., which had formed since the failure of the old firm. One of the offers which they made in court was to turn over this business to the trustee. They claimed that the capital back of the business was furnished by friends, but said that the latter were willing to have the business transferred to the creditors as a settlement. The rooms occupied by the Merker-Weinreb Co. at 102 Fulton St., New York, were vacated several days ago. All the machinery and other effects were moved.

The order to turn over $18,200 to the trustee was issued after Judge Holt declared that assets to this amount had been fraudulently concealed by the bankrupts at the time of their failure. He also said that there was a further deficiency of assets amounting to $60,000, and there were reasons for thinking that some or all of it had been concealed, but as to this the evidence was not conclusive. The total liabilities of the company amounted to $90,000. At the time of the failure the firm was carrying on a business amounting to $100,000 a year or thereabouts.

Games Rolled by the Jewelers' Bowling League of New York.

Games played recently in the tournament of the Jewelers' Bowling League of New York resulted as follows:

Nov. 21.—Chas. F. Wood & Co.	819	819	793
vs. Dennison Mfg. Co.	673	760	790
Nov. 27.—Cooper Diamond Co.	785	802	762
vs. Tiffany & Co.	766	824	809
Nov. 28.—The Gorham Co.	694	709	678
vs. A. H. Smith & Co.	707	788	770
Nov. 30.—Avery & Brown	804	749	794
vs. N. H. White & Co.	806	752	663
Dec. 3.—Jos. Fahys & Co.	771	695	719
vs. Dennison Mfg. Co.	749	794	669
Dec. 4.—Tiffany & Co.	908	945	908
vs. Udall & Ballou	806	752	656
Dec. 5.—Cooper Diamond Co.	756	854	857
vs. Aikin, Lambert & Co.	888	812	684
Dec. 7.—Cross & Beguelin	838	767	887
vs. J. King Optical Co.	744	809	733

STANDING OF THE TEAMS.

	Won.	Lost.	Per cent.
Cross & Beguelin	19	2	.905
Tiffany & Co.	20	4	.829
N. H. White & Co.	16	8	.667
Chas. F. Wood & Co.	11	7	.611
A. A. Webster Co.	11	7	.611
Aikin, Lambert & Co.	12	9	.571
Udall & Ballou	9	9	.500
Avery & Brown	9	9	.500
Cooper Diamond Co.	9	12	.429
Jos. Fahys & Co.	9	12	.429
A. H. Smith & Co.	8	13	.381
L. E. Waterman Co.	7	14	.333
J. King Optical Co.	7	14	.333
Dennison Mfg. Co.	4	17	.190
Gorham Co.	2	16	.111

Individual Average—E. G. Howell, 183 1-21; C. E. Roll, 182¾; W. G. Wood, 181 1-9.

E. M. Bracher, Well Known Jobber, Adjudicated a Bankrupt at Philadelphia.

PHILADELPHIA, Pa., Dec. 5.—Emil M. Bracher, formerly a Newark, N. J., manufacturing jeweler, but of recent years a jobber of this city, with offices at 920 Chestnut St. and later on at 10th and Chestnut Sts., which office he abandoned some months ago, was last week adjudged a voluntary bankrupt. His liabilities are estimated in the court records at $20,677.27, and his assets at $5,000.

It is reported that most of the creditors are New York and New England houses. Mr. Bracher has been widely known in the trade in this city and New York, and is personally popular. An itemized statement of liabilities has not yet been given publicity.

Providence Jeweler Commits Suicide in His Shop by Swallowing Poison.

PROVIDENCE, R. I., Dec. 8.—H. R. C. Lindemann, a metal spinner, committed suicide in his shop at 102 Friendship St. Thursday by swallowing some cyanide of potassium. His son, W. C. Lindemann, and a workman were in the shop at the time, but knew nothing of his act until the former discovered his father's dead body.

Mr. Lindemann was in his 59th year, and long-continued illness is believed to have made him despondent. The funeral was held from his late home, 59 Algonquin St., to-day at 2.30 o'clock. Only the immediate relatives and friends were present, the service being a very simple one.

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MEMORANDUM ORDERS SOLICITED.

Death of Martin H. Brown.

MERIDEN, Conn., Dec. 6.—Martin H. Brown, for several years superintendent of the E. A. Bliss Co., of this place, died at his home, 11 Camp St., yesterday morning. Death was caused by a complication of heart disease and kidney trouble. Mr. Brown had been in ill health for over a year, but had recuperated somewhat after a southern trip, and his condition was not considered critical until a couple of months ago. His loss will be keenly felt in his home and at the factory, where he was beloved and respected both by his employers and subordinates. Besides a widow the deceased is survived by three daughters, three brothers and two sisters.

Mr. Brown was born at Sydney, Cape Breton, Nov. 11, 1846, and at an early age



THE LATE MARTIN H. BROWN.

moved with his parents to Attleboro, Mass., where, when 15 years old, he engaged as an office boy with the S. Richardson Co., working at that time for 40 cents a day. He held different positions until 1882, when he helped to organize the J. R. Nichols Co. He became identified with the E. A. Bliss Co. in 1885, when the concern was located at North Attleboro, and in January of the following year he was made superintendent of the concern, which, in July, 1890, moved to this place. The deceased and E. A. Bliss, president of the E. A. Bliss Co., had been associated for 40 years, the latter being traveling representative for Whitney & Rice when Mr. Brown was foreman. Mr. Brown was a member of the A. O. U. W., of the Elks, and of the Jewelers' League of New York.

MERIDEN, Conn., Dec. 8.—The funeral of Martin H. Brown, late superintendent of the E. A. Bliss Co., was held yesterday from St. Joseph's Church, one-half of the main body of which was reserved and occupied by 350 employes of the E. A. Bliss Co. The pallbearers were Mayor Thomas L. Reilly, Henry T. Downs, John McWeeney, M. G. Reynolds, M. Keating, Thomas King, Capt. James J. Landrigan and John A. Hurley, of Bridgeport. Among the floral tributes was a standing wreath and anchor from the employes of the E. A. Bliss Co.

Death of William Osmond Clark.

PROVIDENCE, R. I., Dec. 10.—In the death of William Osmond Clark, of the firm of Clark & Coombs, manufacturing jewelers, the city loses another of its well-known manufacturers. Mr. Clark's death, which was caused by peritonitis, occurred early Friday morning at his home, 36 Park St. Mr. Clark had not been in the best of health for some time, never having fully recovered from a sunstroke which he sustained in Chicago about 20 years ago.

Mr. Clark was a native of North Attleboro, being born in that town Jan. 1, 1857. He received his education in the public schools of his native town, graduating from the North Attleboro High School when he was 15 years old. After leaving school he went into the employ of Fred. Stanley & Co., North Attleboro, as a traveling salesman.

In 1882 Mr. Clark joined his father in business in the firm of Clark & Coombs, which had been established in North Attleboro 20 years before. March 27, 1903, the firm was incorporated with three of the Clark family as members, these including William, Jr., the father, William O. and Arthur L., two sons. In 1890 the company moved to this city and located at 86 W. Exchange St., the present location.

Mr. Clark leaves a widow and also a father, mother and one brother. He was a member of several Masonic organizations, and also of the United Workmen. The funeral was held Sunday morning at his late residence, the interment being at North Attleboro.

Members of Rochester Retail Jewelers' Association Hold Interesting Meeting—Free Engraving Abolished.

ROCHESTER, N. Y., Dec. 6.—The regular monthly meeting of the Rochester Retail Jewelers' Association was held in the rooms of B. B. Clark, Triangle building, on Tuesday. President Sunderlin not being present, the meeting was called to order by E. J. Scheer. Several plans for the betterment of the trade in general were discussed, but were not made public, as they have not been thoroughly formulated. A price list has been adopted by the association, and it is believed much good will result from it.

At a recent meeting the jewelers decided to do away with the free engraving which has become quite a nuisance. Hereafter only the first name or three initials and the date 1906 will be engraved free, or, if preferred, one old English initial will be engraved free.

In an informal discussion before the meeting the jewelers expressed their views as to the value of the association. Most of the jewelers have already raised the price of some of the articles which heretofore they have sold at a small profit. In most every case it was said that there was no trouble in getting the better price. The meeting was well attended and enthusiastic throughout.

Death of William Kerr.

BOSTON, Mass., Dec. 8.—William Kerr, one of the old-time jewelers of this city, has passed away at the advanced age of 77 years. He was ill but a brief time, an attack of bronchitis ultimately proving fatal.

Mr. Kerr was born March 21, 1830, at Thornhill, Dumfriesshire, Scotland. He came to this country more than half a century ago, locating first in New York, and subsequently removing to Boston. Here he began business on Hanover St., in a small way, gradually building up a snug trade in books and fancy goods, which developed later into the jewelry establishment with which for upward of 40 years his name was identified.

In 1876 he opened a store on Washington



THE LATE WILLIAM KERR.

St., near Essex St., but remained in that location only two years, returning to Hanover St., which he deemed a better section wherein to hold the custom which he had acquired by careful attention to the details of his growing business. In 1888 his son, Albert R. Kerr, was admitted to partnership, the firm name becoming William Kerr & Son, and on the retirement of the senior member in 1904 his son succeeded him in the business.

Mr. Kerr was always mindful of the land from which he came, as well as loyal to the country of his adoption. He was one of the founders of the Caledonian Club, and was identified with the Scots Charitable Society. He was also a Mason and member of the Royal Arcanum. Among his associates and friends in business and social circles he was regarded most highly as a man of sterling character, whose devotion to the Methodist Church, of which he was an active member, was exemplified by practical Christianity in his daily life.

The funeral took place on Wednesday, services being held at the St. Mark's Methodist Church in his home town of Brookline, attended by many friends. Mr. Kerr leaves a daughter and three sons.

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DIAMONDS

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CINCINNATI, OHIO.

uit to Declare Forfeit Alleged Smuggled Emeralds Postponed at Request of Colombian Government.

In the case of emeralds brought into New ork by Manuel Suarez, of Colombia, who iled to mention them in his declaration ade to the custom officials, there has been adjournment, due to the interposition of e government of his country. It was spected that the action begun at New York the purpose of having the stones forted would be placed upon the calendar the United States Circuit Court for Deber At the request of the Colombian vernment, however, the United States Disct Attorney has held over the case until February term.

The Colombian government did not exin its reasons for asking for the delay. is reported, however, that the cause will found in the suspicion on the part of Colombian officials that the emeralds re taken out of the country in violation its laws. The rumors that were pubed from time to time in the daily press h reference to the theft of packets of eralds en route from the Muzo mines to sea coast, and from an express comy, have, in the opinion of the officials, thing to do with the present action of the lombian government. No facts have n brought out indicating that there was real basis for the reports that the arez emeralds are from a stolen packet.

The government at Bogota, which owns arge part of the Muzo mines, has placed ct regulations as to the exportation of emeralds, on which it depends for a stantial part of its revenue. The susions of the Colombians, it is believed, is t Mr. Suarez disregarded one of these ulations when he took his emeralds out the country with the purpose of selling m.

At the office of Louis S. Phillip, counsel Suarez, it was said that the request of Colombian government for 35 days' stponement came after the authorities at shington had sent a cable message to gota, asking if any claims were to be de. The attorneys said that if the Cobian government should decide to put a claim it would be obliged to do so appearing in the usual way as a party the court proceedings in this country, would have no standing except that of rivate litigant.

The authorities at New York have aldy returned to Mr. Suarez the uncut eralds, as no claim for duty on uncut nes is made. The fact that the rough nes were returned to Suarez suggests t the Colombian government can scarcely e a strong claim upon the stones; if it it would, doubtless, comprise rough nes as well as those that are uncut. The ut stones that are now retained are said be worth about $5,000. There were less n 500 carats of both classes. While ne were of good quality, others were of ap grades, with fissures and imperfecns of various kinds.

Mr. Suarez has remained in New York ce early in October, when he was arted for smuggling. The smuggling charge being held in abeyance, and, accordd to a stipulation made by lawyers, will be dismissed on the termination of the civil case for the forfeiture of the stones.

Some New York importers who have been watching the case with care are a little suspicious as to the good faith of the Colombian government in interposing. They say that governments of South American countries have before now tried to interfere when one of their subjects gets into trouble with customs authorities in order to assist him.

Bold Thief Shoots at Plainfield, N. J., Jeweler, in His Store and Escapes With Four Diamond Rings.

PLAINFIELD, N. J., Dec. 8.—Remarkable boldness characterized a robbery which occurred Monday night in the jewelry store of Leo Slonim, when a fairly well dressed young man stole three or four diamond rings valued at $300 to $400, shot the jeweler in the arm, and, after knocking down Mrs. Slonim, made his escape.

About 10 o'clock the stranger, who is described as a rather good-looking man about five feet six inches in height, entered the store and said that he wished to buy an engagement ring, as he was about to marry a wealthy young lady of this city. The jeweler showed him a lot of rings. The young man seemed to be exceedingly particular in making up his mind, and explained that much depended on producing a favorable impression with this gift. Thus considerable time was spent in the examination of the rings, and the jeweler was getting impatient, as the hour for closing his store had already passed.

The young man had one of the rings on his finger, and the jeweler had just said something as to its quality when suddenly the stranger grabbed several rings from the tray and ran for the door. The jeweler rushed around the counter in time to grapple with the thief. The latter drew a revolver and in the struggle shot three times. One bullet hit the jeweler in the right arm, just under the shoulder. The second crashed through the glass of a show case, and the third went into the floor, at the end of the counter. The jeweler succeeded in throwing the young man, but the latter freed himself and, dropping the revolver and his hat, ran into the street.

Mrs. Slonim, who had hurried to the front of the store, tried to stop the thief, but he threw her down and continued his flight. The jeweler and his wife ran to the street calling for the police. Patrolmen Messler and Flynn heard the cries and hurried to the scene, but the thief had gone by that time. All the police in the city were notified, but no arrest has as yet been made.

The thief had a somewhat florid complexion. He was dressed in a long gray cravenette, a blue sweater with a red collar, and a soft black hat, the latter having been dropped in his flight. The revolver was a 38 caliber weapon.

The home of Edmund Spencer, a retail jeweler of Hudson, N. Y., was recently entered by burglars and robbed of $400 worth of valuables, while the family were attending services at church. The thieves gained entrance by fitting a key to the rear door in the basement.

Woman Accused of Larceny Sentenced to Prison for More Than a Year.

BINGHAMTON, N. Y., Dec. 5.—In the Supreme Court, Monday, Judge Gladding sentenced Mary Hennessey, the woman arrested last May in connection with Frank Kelley, to a maximum of one year and 10 months and a minimum of one year and 10 days in the Auburn prison. Although the prisoner was taken into custody on the charge of being an accomplice of Kelley, who is now serving on the charge of stealing rings from the store of Judson S. Newing, and was indicted on this charge, the indictment on which she was sentenced was grand larceny in the second degree, found



MARY HENNESSEY CONVICTED OF LARCENY.

on the complaint of J. A. Merrill & Co., Portland, Me., from whom it is alleged she obtained a diamond ring fraudulently.

After Kelley and Mary Hennessey were indicted the latter was released on a $4,000 bail, and when Kelley was called to trial late in October her bail was forfeited, but she appeared later and explained her absence. The fact that one indictment was dismissed as well as the lightness of the sentence given to the prisoner caused a report to the effect that Mary Hennessey had given the authorities valuable information which may develop into something sensational. None concerned with the case would give any information on this subject, except to say that Judge Gladding had dismissed the second indictment because he considered the evidence insufficient to sustain the charge.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

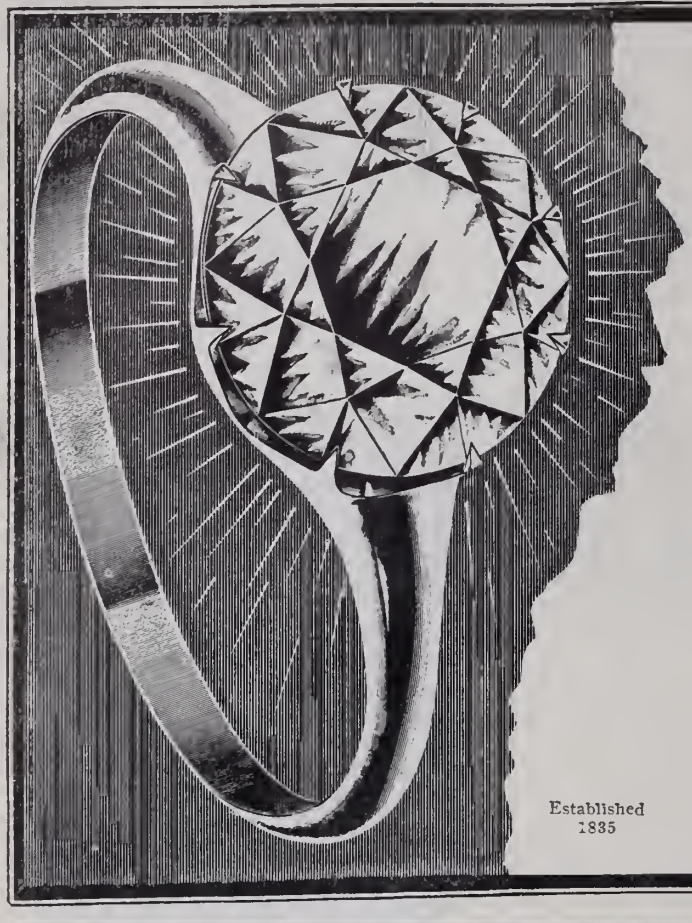
Week Ended Dec. 8, 1906.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$551,625.86
Gold bars paid depositors	85,277.18
Total	$636,903.04

Of this the gold bars exchanged for gold coin are reported as follows:

Dec. 3	$102,589.16
" 4	161,090.07
" 5	61,739.47
" 6	88,664.64
" 7	116,704.51
" 8	20,838.01
Total	$551,625.86



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Simple Methods by Which Imitation Emeralds May be Quickly Discovered.

AN interesting communication on the subject of Imitation Emeralds, now the market, was recently received from Hopkins, 58A, Hatton Garden, London, well known authority of England. He ys:

"Having noticed in an article of the RCULAR-WEEKLY of Oct. 31, refere ices to itations of emeralds, perhaps the follow- facts may be of service to those deal- in precious stones. At the present ne there are two good imitation emeralds the market. One known as 'soudees' is de from pale pieces of the genuine stone, d after being cut through the girdle the faces are polished and the two portions tened together, generally with Canada sam mixed with coloring matter to pro- e dark-colored stones. This is an old lge, but as a considerable quantity has n seen lately I thought perhaps it would worth while mentioning it, as they have natural feathers and markings, and if nted the join is difficult to see. Under nagnifying glass air bubbles can gener- be seen between the two surfaces, the ne will stand very little heat, and if d over the flame will come apart. rits will also dissolve the balsam.

The hardness of the other variety on market is nearly that of the genuine erald, therefore a file is not a very effi- t test. In most specimens small glassy bles permeate the substance. The spe- c gravity varies considerably (2.50-2.65), is lower than that of the emerald, as be seen readily with the tubes con- ing methylene iodide mentioned in my cle in the issue of THE CIRCULAR-EEKLY, Sept. 12. The refractive index is her lower (1.56-1.58), but the best test is dichroscope. In the genuine emerald, n if pale, the two tints can be seen very inctly, although the darker the speci- n the better the result will be, one are being a yellowish green and the er a blueish green, while those of the tation are both of the same hue.

In the article, published Sept. 12, particu- s for manipulating the dichroscope were en for those who have not yet used this trument, in order to get the best results. ase came to my notice recently in which owners wished to prove that emeralds not all possess dichroism. Reference made to a work by the Abbé Haüy *ite des Caractéres physiques des res precieuses.*' As the Abbé was one he earliest to classify minerals, especially cerning their crystallography, naturally ors occurred. The book was published 1817, and as a few (?) works on the e subject have appeared since the refer- e was not very convincing. It is a fact, wever, that in some specimens from Si- a the dichroism is not so apparent as the Columbian stone, but it is always re, even if not so pronounced.

On inspecting a parcel of the imitations re offered the peculiar shade of color im- diately attracts one's notice, many of the es having a color midway between an olivine (demantoid) and an emerald; however, there are a few, especially among the paler colors that are very misleading, as they possess a tint very close to the well-known emerald green.

"Some months ago a printed list was sent to me with prices of 'reconstructed' rubies, and in the column adjoining a list, also per carat, of 'reconstructed' emeralds (?) varying from $2 to $12 per carat. On lightly touching the latter with a file they proved to be pastes, pure and simple.

"Therefore, with the aid of the dichroscope, a file, and perhaps the specific gravity tubes, there need be no reason why the dealer should be misled as to the genuineness of any specimen. These are simple tests, cost only a few dollars and can be applied in a few moments."

Attleboro Manufacturers Enjoying a Busy Christmas Season.

CHRISTMAS is so close at hand that the tired jewelry manufacturers, with heads full of the cares of their business, are clearing little corners of their brains to study up what they will do in the way of celebrating. They have been so busy making the gifts with which others will observe the holiday that they are almost the last ones to think of Christmas except as a goal in a strenuous game. They must get the Christmas orders out in time to be sold in the retail stores before Christmas, and that word *must* is spelled with big, red capitals and dances before the mental vision of every manufacturer. Nevertheless, the first fact remains that this important holiday is nearly here, and it will mark the practical close of the enormous business done in 1906.

Since no victories are ever won tomorrow that were not planned yesterday, so the jewelry manufacturer is already peering beyond the holiday into the first days of 1907, for he sees there a continuation of the same strenuous business. Inquiry among the leading jewelers finds them far from talkative, but they condescend to stop long enough to say that the outlook for next year is fully as good as it was for the season drawing to a close. For the jeweler the arrival of the new year is like the checking station to the long-distance cyclist—a minute for rest, and then away again on the next part of the course.

An ingenious young man, after talking with many jewelers, has figured it out that $2,000,000 will be coming into Attleboro early in January to pay for goods now being shipped on credit.

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmerman & Forshay:

		London.	*New York.*
Dec.	4	31 15-16d.	$.69⅛
"	5	31 5-8d.	.68½
"	6	31 9-15d.	.68½
"	7	31 13-16d.	.68¾
"	8	32d.	.69
"	10	32 1-8d.	.69⅛

The Sad Tale of a Sport, a Philadelphia Jeweler and a Rented Diamond.

AS the result of a sporting man's passion to make a "splurge," especially to outdo the sporting men of New York City, Charles H. Dean, a diamond dealer, 715 Sansom St., runs a fair chance of being $2,500 out of pocket. It happened, so far as can be learned, in this manner: A promoter of boxing bouts and other strenuous pastimes, was especially anxious to be able to flourish the biggest diamond ring at a meeting recently of noted pugilists and their friends in the Quaker City. For the occasion he rented a 17-carat ring from Mr. Dean, agreeing to pay $10 a day for its use. With this diamond were two others—three altogether—set horizontally, and their luster was dazzling in the extreme.

The promoter made the hit of the evening. But when it came time to return the ring, he modestly reported to the anxious Mr. Dean that he had lost it. But he offered $500 reward for the return of the ring, while Mr. Dean consulted his attorney. The promoter was obliged to retain an attorney. At a conference of the attorneys it was decided that the buyer should be given some days of grace in which to return the ring. Failing to do so at the expiration of this time, Mr. Dean declared he will cause this customer's arrest.

While the story of the rented diamond was given wide publicity in the Philadelphia papers, recently, there are some in the trade uncharitable enough to intimate that it may be simply another of a sporting man's self-advertisement schemes. However, much of this kind of speculation will be ended when the ring is either recovered or the promoter is sued or arrested. Mr. Dean declares that the ring is one of his most valuable pieces, and one out of which he has made a handsome income renting it to prize-fighters at as high as $20 a night. Concerning the disappearance of the "sparkler," Mr. Dean says:

"This man came to me and said that he would have a number of New York sporting men at his club that night, and, as he put it, he wanted to show the New Yorkers that the Philadelphia sports were as hot as they. It was nothing unusual for me to rent diamonds to this man, although he had never handled one of mine that was as expensive, and he always paid the price for their use that was agreed to, and always returned them promptly. Consequently, I had no hesitancy in letting him have the ring he wanted. It contained three large stones, each worth $1,000, and as he put it on his finger he said to me with delight: 'This is certainly a great sparkler, and maybe it won't make some of those New York "mugs" sick to get in the radius of it.' Afterward he came to me almost in tears and told me that he had lost it during the boxing exhibition. Of course, I feel sorry for him, but the story that he lost it does not go with me, as I want my ring or the money that it cost me. The matter has about reached out-time limit. It may be hard luck for him, but that is his lookout, not mine."

At the Pen and Pencil Club, the newspapermen's organization, the "story of the rented diamond" is regarded as worthy of "Jim" Bagley in his palmiest days.

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BRACELETS
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Diamond Cutters and Manufacturing Jewelers

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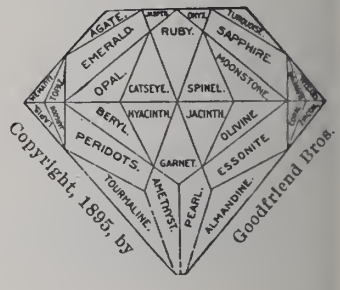
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PARIS: 10 Rue Cadet



Carl Platte, with Reed & Barton, was in San ancisco, Cal., recently.

Herbert Richman is in San Francisco, Cal., rep- senting Joseph H. Fink & Co., New York.

A. J. Howell left San Francisco, Cal., for Port- d, Ore., last week, in the interests of J. A. g & Co.

Harold A. Farber, representing the Dueber atch Case Mfg. Co., has just left San Fran- co, Cal., for the southern part of the State.

Edward Innes has just returned from a suc- ssful trip south for the Henry M. Abrams Co., n Francisco, Cal. Mr. Innes' wife accompanied m and the couple made a short trip to the Grand nyon of the Colorado.

The following traveling representatives called on trade in Kansas City, Mo., during the past ek: Fred. D. Smith, Reeves & Browne; Walter Strauss, Jacob Strauss & Sons; F. C. Allen, nsbury & Nellis; Edgar Huhn, Potter & Buffin- n Co.; Henry H. Jacobson, Jacobson Bros.; G. ed Perry, F. H. Sadler Co.

Among the traveling representatives in Omaha, br., last week, were: Ira C. Jones, Chas. L. out & Co.; F. A. Horton, Carter, Howe & ; David Beer, Bernheim & Beer; Julius Her- ann, Hermann & Co.; Moses Wolfe, M. Wolfe; lson Hagnauer, Eisenstadt Mfg. Co., and D. Wilkins, Ostby & Barton Co.

Traveling representatives who called on the Cin- nati, O., trade, during the past week, included. rry Higham: T. S. Sturgis, Perley Bros.; Fred Allen, D. Wilcox & Co.; J. M. Morrow; John Moffit, Battin & Co.; F. C. Allen, Sansbury & lis; Thomas E. Rogers, Riker Bros.; C. L. ugler, Mandeville, Carrow & Crane; Walter R. ute, Kohn & Co.; Harry H. Miller, Hutchi- n & Huestis.

Lancaster, Pa., was, recently, visited by the llowing representatives: Enos McGue, William Kerr Co.; Charles F. Sweasy, Champenois & ; L. A. Burt, R. Wallace & Sons Mfg. Co.; . B. Ehlers, Ehlers & Co.; H. A. Wintermute, illiam Bennis Co.; Sol. Sickles, M. Sickles & ns; W. D. Hicks, Jr., J. A. Whaley & Co.; J. ank Rebuck, Gillette Sales Co.; T. A. Brennan, Witsenhausen; Mark A. Holland, E. Howard atch Co.

Among the traveling representatives who called the trade in St. Louis, Mo., were: Edgar uhn, Potter & Buffinton Co.; Thomas E. Rogers, ker Bros.; F. R. Horton, Carter, Howe & Co.; F. Samuelson, Towle Mfg. Co.; Wallace E. elch, Hoyt, Obrig & Geiger Co.; Mr. Hartshorn, rementz & Co.; William Matschke, A. Joralemon Son; Henry H. Jacobson, Jacobson Bros.; F. C. len, Sansbury & Nellis; Fred D. Smith, Reeves Brown.

Among the traveling representatives who visited e trade in Pittsburg, Pa., last week, were the llowing: T. S. Sturgis, Perley Bros.; E. A. Reed, ed & Barton; Charles T. Dougherty, Wm. L. xton & Co.; L. H. Smith, Bippart, Griscom & born; A. J. Sherrard, Enos Richardson & Co.; T. Griffith, Jr., Carter, Howe & Co.; Wallace Welch, Hoyt, Obrig & Geiger Co.; Maurice hn, Silbermann, Kohn & Wallenstein; L. rauss, C. P. Goldsmith & Co.

Traveling representatives who visited Denver, lo., during the past week, included the follow- g: A. Rosenberg, Alling & Co.; Louis Freund, enry Freund & Bro.; Sig. Thiem, J. Swartz & ; Zach. A. Oppenheimer, Zach. A. Oppenheimer Co.; John O. Slemmons, J. B. Bowden & Co.; Lancey Stone, Shafer & Douglas; H. J. Perl, agner Mfg. Co.; E. Lake, Elgin National Watch ; H. H. Jacobson, Jacobson Bros.; Joseph cher, Alvin Mfg. Co.; George Brown, Carter, owe & Co.; S. H. Sheffel, Providence Stock Co.

Traveling men visiting Boston, Mass., during the ek, included: Charles F. Duffy, Enos Richard- n & Co.; C. H. Crane, Strobell & Crane; Frank Locklin, Battin & Co.; W. H. Allardyce, Ed- rd Todd & Co.; John D. Dalzell, J. D. Dalzell & Co.; A. G. Van Houten, C. Sydney Smith & Co.; L. Henry Juergens, Snow & Westcott; George A. Neumann, Alling & Co.; F. T. Sloan, Sloan & Co.; D. Tomkins, Mabie, Todd & Bard; J. R. Scofield, T. W. Adams & Co.; V. S. Chapman, Osmun-Parker Mfg. Co.; H. B. Rogers, Thiery & Rogers; William H. Sparks, Seth Thomas Clock Co.

General Appraiser Sustains, in Part, Advances on a Shipment of Drilled Pearls.

Under a decision announced last Thursday by the Board of United States General Appraisers, New York, 30 drilled and unmounted pearls shipped here by Golay Fils & Stahl, Geneva, Switzerland, were increased in valuation for customs purposes from 18,000 francs, the invoice figure, to 21,600 francs. The importers are accordingly called upon to pay in additional duty and penalties nearly $1,000 before the pearls are released from the custody of the customs authorities.

The 30 pearls are part of a necklace, and 60 more, it is understood, are now in Paris. The necklace was sold to a person not in trade, whose name is not revealed. The shipment was made by the Geneva company to a forwarding agency at New York. Appraiser Fowler ordered an advance of 50 per cent. just inside the line of forfeiture.

An appeal was taken to the General Appraisers, who took the testimony of a number of merchants as to the value of the pearls.

While the case was pending the Board received a letter from the Geneva firm admitting that the pearls were worth more than the amount stated in the invoice. The Swiss dealers said that they had bought the pearls about nine months before the shipment was made, and during this time pearls went up in price. The dealers said that they did not understand the requirement of the American tariff law as to giving actual value at the time of shipment. They said that they had given the prices which they actually paid, supposing that this was sufficient.

No question was raised as to the right of the shipper to send in the articles as pearls in the natural condition, dutiable at 10 per cent. The fact that the pearls were once part of a necklace and that the other parts may be shipped later was not taken into consideration.

General Appraiser Sharretts, on whose finding the Board announced its decision, said that he had valued the pearls, as to their individual worth, without any regard as to whether or not they ever had been a part of a necklace or are to be used as such again. The original advance of 50 per cent. ordered by the appraiser is reduced to 20 per cent. by the Board's decision.

A prominent importer said that while the 30 pearls could not be classified as a necklace, yet if the others are imported there is nothing to prevent Uncle Sam from reliquidating the present entry and claiming a 60 per cent. duty on the entire collection. In view of recent developments, some doubt is expressed as to whether or not the other pearls will be brought here.

W. W. Wilcox, formerly at Hesperia, Mich., has gone to Fremont, Mich.

Newell & Fisher Mfg. Co. Make a General Assignment at Providence.

PROVIDENCE, R. I., Dec. 10.—A general assignment for the benefit of all creditors was made by the jewelry firm known as the Newell & Fisher Mfg. Co., with a factory at 14 Blount St., Saturday. The assignment followed closely an attachment placed on the property last Friday by Bliss & Walsh, attorneys, for Rudolph G. Grode & Co. The amount of the liabilities is said to be between $8,000 and $10,000. The concern making the attachment claimed that $187.31 was due for work done in gilding jewelry.

According to one of the attorneys representing Mr. Grode, the Newell & Fisher concern has been making attempts to arrange with creditors so as to get more time and continue business. Lewis A. Waterman, who is the assignee, said to-day that the assignment was a temporary step taken to prevent the preferment of any one creditor over another, and that the business probably would be continued.

Dr. John L. Fisher, who is one of the members of the firm, said in an interview: "Ever since Harry Arabian was taken into the firm about six months ago we have been making good. Before he came we had been running into a hole. The business was mismanaged, things were ordered which were never used, and debts contracted which were a heavy burden to the firm. We finally found that there would have to be some change, and after looking around for a practical man found Mr. Arabian. He is putting the firm on its feet.

"In the last six months we have met all obligations that have been contracted in that time, and we intend, and I am confident of our ability, to pay every cent we owe. The outlook was never so bright as it is now, and I believe that our book accounts will demonstrate that clearly. We are not going to cheat any of our creditors. We are going to put a fair proposition before them, and if they will give us time we will pay them. They all came down on us at once for payment and we simply could not pay them at one time, that's all."

It is understood that the bill which Grode & Co. pressed for settlement was made last March.

The firm of Newell & Fisher was established about three years ago, the members of the firm consisting of A. C. Newell, Alvah A. Fisher and Dr. John L. Fisher. The partnership was terminated some little time ago, and Mr. Newell was succeeded in the concern by Mr. Arabian and the present style adopted.

A meeting of the creditors will be held in the office of the assignee Wednesday afternoon.

An unusual diamond robbery occurred at Gray, Gibben & Gray's store, Indianapolis, Ind., last week, when a man about 40 years of age walked out of the place with a $350 unset stone. The man called for several uncut diamonds, and, although he apparently did not handle any of those put before him, one was missing when he left. The clerk who waited on the customer thinks he used wax to stick the diamond to his finger as he pointed to it.

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917-918 BRYANT
RUBIES AND SAPPHIRES

"GEMFINDER" takes a melancholy pleasure in referring the trade to his advertisement of April 25th last, in the "Jewelers' Circular." Unfortunately, his prophecy has been fulfilled. Not only have Precious Stones advanced, but the end has not yet been reached. Sapphires have gone up at least 25 per cent. in the last six months, and they will go still higher.

"Gemfinder" again warns prospective buyers not to delay. All kinds of Precious Stones are scarce and prices on some may become prohibitive.

FREDERICK A. JEANNE,
"Gemfinder,"
5, Square de l'Opéra, PARIS, FRANCE
London: Chancery Lane Safe Deposits. New York: Maiden Lane Safe Deposit Co.

THE FINISHING TOUCH

to a lady's toilette is a
Baroque Pearl Necklace

We have them. Also colored stone combinations. A nice line of platinum and diamond necklaces and pendants on hand for memo. orders

CROSSMAN COMPANY
3 MAIDEN LANE NEW YORK

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

PEARL
NECKLACES
AND
DIAMOND
COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

New Stores and Enterprises.

W. T. Marcuson is a new jeweler in West Point, Nebr.

Ward O'Neil opened a store at Ashland, Nebr., last week.

T. B. Gasser is about to open a new store on Dayan St., Lowville, N. Y.

A. Kuentsler opened a retail store at 16 Lexington Ave., Passaic, N. J., Dec. 10.

Riley Jones, formerly of Phoenix, Ariz., has started in business in Pasadena, Cal.

The Land da La Selle Co. is the name of a new jewelry concern at Mission and 22d Sts., San Francisco, Cal.

P. Reber is a new jeweler at Angels Camp, Cal. Mr. Reber will also carry an extensive line of cut glass and china.

The Essex Optical Co. was recently incorporated in Lynn, Mass., with a capital stock of $10,000, to engage in the optical business. The officers are: President, A. Graves, Lynn; treasurer, E. P. Ordway, Boston.

The Beckwith Employes Time Register Co. has been incorporated in East Peoria, Ill., with a capital stock of $16,000. The officers are: President, C. E. Beckwith; vice-president, John W. Kinross; treasurer, J. A. Engle; secretary, W. G. Felton; superintendent, F. Feldt.

Rochester.

At the annual meeting of the Rochester Credit Men's Association held a few days ago at the Chamber of Commerce rooms the following officers were elected for the ensuing year: President, Philip Present; vice-president, W. B. Conkling; treasurer, Lee Richmond; executive committee, J. H. Lempert, W. T. Connor and C. S. Bradt. Edward Weter is the permanent secretary of the organization. The treasurer's report showed receipts of $2,061.36 for the year and disbursements of $2,058.79. Secretary Weter reported that the association now had a membership of 185, an increase of 31 during the year. The address of the evening was delivered by Prof. Geo. M. Forbes on "The Banker's Secret."

Sneak thieves entered the jewelry store and pawnshop of Isidore Davis, State St., early Sunday morning, and after taking 20 silver watches, a number of gold and silver rings and a quantity of other jewelry left by a rear window. The value of the booty secured by the thieves is in the neighborhood of $300. The robbery was not discovered until Sunday afternoon, when a son of Mr. Davis went to the office for his skates. The police were notified at once and are now on the track of the thieves. It was found that two, possibly three, men were implicated in the robbery. The store is on the second floor above an express office. The tracks of the men were found on the roofs of the buildings in the rear of the store.

Columbus, O.

The Simmons Optical Co. has gone out of business.

James E. Curran, Zanesville, O., who was adjudicated a bankrupt Aug. 17 last, has applied to the United States Court for discharge of all his debts, and a hearing on his petition will be had in the Federal Court in this city Dec. 11, at 9 A. M., at which creditors are asked to appear and show cause, if they have any, why the discharge should not be granted.

New Orleans, La.

Henry Roder has enlarged his place of business in Chartres St., near Bienville St.

The auction at the A. M. Hill's establishment still continues, and the sales have been so large that most of the stock has been disposed of.

The handsome prices awarded for the championship skating contests at the Audubon Park Rink were furnished by M. Scooler. The prizes were on exhibition in the show windows of his store for a week past, and attracted much attention.

Benjamin G. Barton, known as Father Time's first lieutenant, who for 50 years regulated the city's clocks and saw to the curfew bell, died at his residence here Thursday night, having reached a great age. Mr. Barton was well known in his capacity of guardian of city clocks, and the office, now that he is gone, descends to his son. Mr. Barton was born in Saratoga, N. Y., and during the Civil War served with great distinction in the Confederate Army.

News from the Optical Trade.

J. F. Haselton, optician, Philadelphia, Pa., recently opened an office in the Hub block, Shenandoah, Pa.

L. A. Dolliver, representing the Chinn-Beretta Optical Co., San Francisco, Cal., is making a tour of the San Joaquin Valley in behalf of his company.

The optical department window of the Macey Jewelry Co., San Francisco, Cal., has lately been beautified by the addition of several new plate glass shelves.

The San Francisco Optical Co. has opened another store at 1613 Fillmore St., San Francisco, Cal. This store contains two large show cases, two dark rooms and two parlors.

The Hirsch & Kaiser Optical Co., at 1757 Fillmore St., San Francisco, Cal., has just installed two large show cases. This company has again secured the service of its old optician, Dr. K. Knuttsen.

Many prominent residents of Nunda, N. Y., are anxious to learn the whereabouts of a man who recently defrauded some of the people in that town by professing to be an expert optician and securing exorbitant prices for his eyeglasses. He assumed the name of a well-known optician of Perry, N. Y.

The optical department of the United Jewelry & Optical Co., San Francisco, Cal., has almost been completely crowded out by the jewelry department. At present the company is looking for special rooms for the optical department, and it is believed quarters can be obtained on an upper floor of the same building with the jewelry department in the near future.

Adolph Roth, a watchmaker and diamond expert, Syracuse, N. Y., recently purchased the business of the late George E. Wilkins, of that city, by whom he had been employed for 22 years. Mr. Roth will continue the store on Vanderbilt Sq. without change.

ELSIE BEE'S FASHIONS.

NOVELTIES SEEN IN A LADY'S RAMBLES AMONG THE JEWELERS.

THE appearance of simplicity has been worked up to a fine art, as instanced among costly toilet accessories. To those who have the exceptional privilege of possessing always the irreproachable, a solid gold set comprising 13 pieces of convenient adjuncts to the toilet table will be of interest. The brushes have concave backs and the entire set is in perfectly plain, bright finish.

*

One of the very thin watches has the case of plain, dark blue enamel with a very narrow band of white between the blue and the gold rim.

*

It appears that a quiet effort is being made to bring some adaptable articles of jewelry more in accord with the pronounced picturesque effects now in vogue for dress.

*

A new and fetching design is the turnover collar effect, as seen in an exquisite creation in fine diamond work, edging the top of a black or white velvet band for the neck.

*

Pearls of great price and beauty have been much worn the past season. They are the daintiest of ornaments, and are always permissible when colored jewels are, possibly, tabooed.

*

That very fine but heavy gold work which is richly set with gems is bidding for favor is shown in brooches, pendants, chains and some other articles giving expression to new patterns in this style.

*

For those who are somewhat economically inclined, and who desire dark, rich coloring, garnets are very much in evidence for necklaces with pendants, for bracelets and brooches in very decorative designs.

*

Some new effects, quite out of the ordinary, are shown in color schemes, the principle of which is applied even in inexpensive articles. A pretty trifle is a cross composed entirely of aquamarines showing the different colored stones in an attractive arrangement.

*

As novelties in the line of bracelets the following designs may be mentioned: The top of a gold band inset with a spider's web in gold wire, upon which rests a gold and diamond spider. An open lattice work pattern set with stones at the intersection of the lines, and an extremely wide and heavy band of rounded plain, bright gold.

*

Of strikingly unique design is a pendant brooch having a chic center of rare pink coral, which clever art has framed about with yellow gold that is further enriched with emeralds, pearls and diamonds, in a daring color scheme. The pendant of pink coral is finished in a style to correspond in successfully completing this attractive and very picturesque creation.

ELSIE BEE.

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct. London.

Saunders, Meurer & Co. Cutters and Importers of

DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

65 Nassau St., cor. John St., Prescott Building, Telephone, 1613 Cortland. **NEW YORK.**

Chas. L. Power & Co., Cutters and Importers,

DIAMONDS

AND OTHER PRECIOUS STONES,

170 Broadway, corner Maiden Lane, NEW YORK.

27 Holborn Viaduct Lond

Frederick M. Harris **HARRIS & LAWTON** Charles O. Lawton

373 WASHINGTON STREET, BOSTON, MASS.

IMPORTERS OF

Diamonds, Rubies, Emeralds, Pearls, Etc.

Also Headquarters for the Finest of

Diamond Jewelry

Selection packages cheerfully and promptly sent to responsible jewelers upon request

---

A. ROSEMAN, 9-11-13 Maiden Lane, New York

IMPORTER OF

DIAMONDS

Maker of Diamond Jewelry

Established 1872

HEADQUARTERS FOR

AMERICAN WATCHES

TRADE-MARK.

R. G. MONROE & CO.

IMPORTERS

Diamonds, Precious Stones and Pearls

170 Broadway Corner Maiden Lane NEW YORK

I BUY

Entire Stocks and Estates

MY specialty is buying. I know values. I quote the highest cash price because I *know* how much the goods are worth, and because I make a specialty of this very thing. If any of your customers have any jewelry or precious stones to dispose of, that you do not care to purchase yourself, send your goods and I will make highest cash offers.

BANK REFERENCES GIVEN

PEARLS

American and Oriental

ALSO

Pearl Necklaces

bought for a higher price than can be obtained from any other house

---

Maurice Brower

12-16 John St.

NEW YORK

PARIS: 54 Rue Lafayette

Telephone, 6233 Cortlandt

Lancaster, Pa.

Homer Boyd has gone to Asheville, S. C., for his health.

G. William Reisner, manufacturing jeweler, has just been elected to a post of honor in Charles M. Howell Lodge of Masons.

Oscar M. Lowrie, formerly of this city, now with Faust & Co., Allentown, Pa., visited Lancaster recently for a short visit.

If nothing unforeseen occurs the Hamilton Watch Co. will begin the manufacture of an O-size movement early in the new year.

E J Guilford, a department foreman at the Hamilton Watch Co.'s factory, was last Thursday elected Chancellor of Lancaster Council, Knights of Columbus.

F. A. Peters, of the H. S. Meiskey Co., was in New York last week for a few days. Charles Reisner, representing this firm, has returned from an extended trip.

Levi J. Miller, an Ephrata jeweler, has just purchased a farm of 118 acres, and will occupy it in April, retiring from the jewelry business, in which he was engaged for many years.

Jerome J. Fanning, a Cincinnati jeweler, who was recently laid up at the Stevens House here for a couple of weeks by an illness, left for his home last Saturday, though he was still in very feeble health.

Among the jewelers visiting Lancaster last week were Howard Kege, with H. R. Yergey, Columbia; Henry Foehl, Columbia; H. F. Andrews, Strasburg; Jacob Fisher, Elizabethtown; Mr. Hoover, of E. G. Hoover, Harrisburg; H. L. Oberlin, Oberlin Bros., Columbia.

John J. Bowman, of Ezra F. Bowman's Sons, spent several days of last week in Philadelphia. L. G. Snell, Waltham, Mass., has entered the Ezra F. Bowman Technical School as a student in watchmaking. Jerome De Lancy Clark, Batavia, N. Y., has entered the school as a student in engraving.

The jewelers, with other merchants, will keep their stores open for Christmas trade from Dec. 15 to 24, though the jewelers demanded two weeks of night trade. As they have no organization, they were unable to make their influence properly felt, so the dry goods organization set the time. This is not the first time the local jewelers have felt the need of organization.

Boston.

The stock of Geo. T. Geer, 387 Washington St., was recently sold out under foreclosure proceedings.

The funeral of Charles A. Easton, who died at Hyde Park recently, was held last week from his home, 27 Central Ave. Rev. S. L. Elberfeld, pastor of the First Unitarian Church, officiated. There was also a Masonic burial service. The interment was at Fair View Cemetery.

A lady's gold watch was presented to the fair at Franklin Sq. by Ezra C. Fitch, president of the Waltham Watch Co. The proceeds of the sale of the watch will go toward the fund being raised. Albert Metcalf, of the Dennison Mfg. Co., presented the paper decoration for the fair booths.

Marshall Thompson, receiver for the T. F. Tuttle Silver Co., has filed his petition to sell all the assets at auction, and creditors and other persons interested are cited to appear in the Superior Court at the equity session, Wednesday, Dec. 26, and show cause, if any they have, why the petition of the receiver should not be granted.

News Gleanings.

E. W. Smith, Tingley, Ia., is now at Gravity, Ia.

R. E. Stacy moved recently from Waynesboro to Elberton, Ga.

Wilber H. Reeves, Mondamin, Ia., has removed to Manila, Ia.

F. W. Thomas, formerly of Panora, Ia., is now at Gregor, S. Dak.

G. W. White has removed his stock from Cherokee to Mulberry, Kans.

Edward C. Draper, formerly of St. Anne, Ill., is now at Rochester, Ind.

Myron W. Wiard, Carson City, Nev., recently moved to San Diego, Cal.

E. R. Welker has sold his business in Liberal, Mo., to Rhodes & Drake.

George D. Gardner, Petoskey, Mich., has given a chattel mortgage for $1,500.

Buhn Bros., Sedro-Woolley, Wash., have opened a branch store in Everson, Wash.

Cramer & Koch is the firm style of the business now carried on by Mrs. Amelia Cramer, Effingham, Ill.

The third meeting of Local No. 21 of the International Jewelers' Union, Seattle, Wash., was held at the Labor Temple, in that city, about a week ago.

W. H. Finck, Seattle, Wash., recently filed plans for a $30,000 apartment house on the southwest corner of Boylston Ave. and East Olive St. His present residence will be moved to the next lot on the south.

A. Krugman was found guilty recently in Seattle, Wash., by Judge Gordon, of misrepresenting the quality of a watch which he sold to J. Lewis at auction. He was fined $100, after which he gave notice of appeal. Krugman was also found guilty on the same charge by a jury in the Superior Court several days ago.

Walter A. Whitney, Brushton, N. Y., recently purchased the business conducted by Leopold Schneider, of the same town. Mr. Whitney will remove his stock to the store occupied by Mr. Schneider. Charles Chaffee, until recently with a large jewelry house in New Orleans, has been engaged by Mr. Whitney in his repair department.

A plate glass window in the store of Frank Holt & Co., Newark, N. J., was broken by a brick hurled through it Monday afternoon, and Joseph Sands, homeless but known to the police, was immediately nabbed by the police. It is said that Sands threw the brick, and was arrested before he had time to thrust his hands inside for the purpose of grabbing any jewelry. He was committed to jail in default of $500.

At the last meeting of the Advisory Council of the New England Manufacturing Jewelers & Silversmiths' Association, of which Harry Cutler is chairman, Harry Mays, of the George W. Dover Co., gave an interesting talk on the formation and progress of the Jewelers' Finding Board of Trade, which was organized some time ago in this city. The meeting was unusually well attended, and its educational nature was much appreciated.

Savannah, Ga.

M. Sternberg has opened a store at 149 Bull St.

A dividend of 2 per cent. was recently paid in the M. Sternberg bankrupt case by Trustee John E. Schwarz.

S. E. Theus, of Theus & Co., is chairman of the entertainment committee of Aloe Temple, Mystic Shriners of Savannah, and will be in charge of an oyster roast at Thunderbolt, Dec. 17, in compliment to the visiting Shriners who will attend the annual meeting and ceremonial session of Aloe Temple. Mr. Theus was also chairman of the entertainment committee during the reunion of Confederate veterans recently held in Savannah.

Trans-Atlantic Voyagers.

TO EUROPE.

O. T. Jonassohn, New York, sailed recently on *La Savoie*.

Emil Lewy, of Lewy & Cohen, New York, sailed last Wednesday on the *Vaderland*.

Henry Bodenheimer and Samuel Jaskow, both of Bodenheimer & Jaskow, New York, sailed last Wednesday on the *Oceanic*.

On *La Lorraine*, sailing last Thursday, were C. August Windels, of Powers & Mayer, New York, and Harry C. Adler, of Charles Adler & Sons, New York.

Sailing recently on *La Provence* were E. Arnstein, of Arnstein Bros. & Co., New York; B. Hyman, of Hirsch & Hyman, New York; H. E. Oppenheimer, of Henry E. Oppenheimer & Co., New York, and Emanuel Jacobson, of Jacobson Bros., New York.

Death of William J. Beecher.

VASSAR, Mich., Dec. 5.—William J. Beecher, a jeweler of Sandusky, died in this town at the home of his father-in-law, M. C. Graves, also a jeweler, this morning of consumption.

Deceased was born in 1862, and received his education in the local public schools, after which he learned the printing business. He remained there for some time, and in June, 1904, was married to Miss Lena Graves, of this place. Beecher then went to Bad Axe, where he learned the jewelry business, and one year ago started in business at Sandusky, Sanilac County.

Three months ago Mr. Beecher was compelled on account of his ill health to give up his business, and returned to Vassar, but he continued to steadily grow worse until death. He is survived by his widow, father and mother, and a brother and sister.

Two of the Men Arrested for Robbing Utica, N. Y., Jeweler, Plead Guilty and Are Sentenced to Prison.

UTICA, N. Y., Dec. 10.—John Bliss and Albert Young, two of the men arrested for stealing about 25 diamonds in the jewelry store of Joseph Wineburgh & Sons, in July last, changed their pleas in County Court this afternoon and instead of standing trial the man acknowledged the robbery. Bliss was sent to Auburn prison for one year and Young for three years and nine months.

Thomas Hayes, the other man under indictment here, refused to alter his plea. He says he had nothing to do with the job and will stand trial.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

CHICAGO, 103 State St.

LONDON, 29 Ely Place.

68 Nassau St., NEW YORK.

CHAS. S. CROSSMAN & CO.

The "Old Mine" Diamond House

Are always ready to make cash offers on Diamonds, Fine Antique Jewelry of all descriptions, Pearls and Precious Stones.

ESTABLISHED 1880 ESTATES A SPECIALTY

3 MAIDEN LANE.

N. B.—Our Baroque Pearl Jewelry Manufacturing Business has been incorporated as the CROSSMAN COMPANY

Diamonds Set Without Cost

means a lot of money saved during the year.

This you can do very easily if you put the above assertion to the test. Bring me a platinum mounting with the requisite number of diamonds, and after I have set the article you will admit that through my skilful and artistic setting the diamonds have gained in brilliancy and quality, and that as a result your mounting has improved greatly and has enhanced three times the value you paid for the setting. At the same time your customers are satisfied with all the orders you turn out. You can also compete with all those who are slow to grasp the importance of these facts.

A trial will convince you of the above. I can refer you to the most reliable houses in the jewelry trade, who will testify to my reliability and to the skilful manner in which I execute my settings on fine.

Platinum Mountings, Watch Cases, Lockets,

Roman colored goods and Gypsy rings.

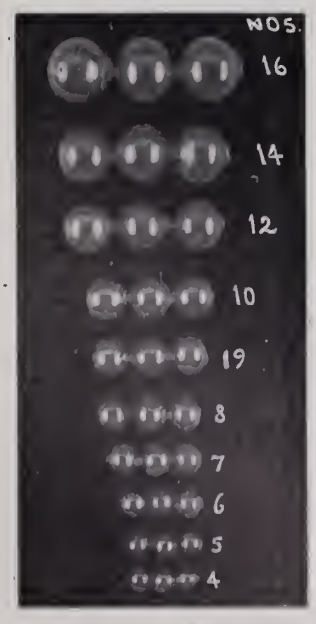
RUDOLF BRETTNER

65 Nassau Street NEW YORK

Established 1883 Telephone 2547 Cortland

MAIL ORDERS RECEIVE PROMPT ATTENTION

Fish Skin String Pearls



COMPLETE STOCK

Quality from $3.60 a dozen strings to $25.00 per string.

Telegraph or write for Selection Packages

CHOPARD FRÈRES

Makers of
French Jewelry Novelties

49 Maiden Lane, New York City

FACTORY
35 Rue des Trois Bornes, Paris, France

I. BLOOM

Diamond Cutting and Polishing

101 BEEKMAN ST. NEW YORK

Reference—Fulton National Bank.

MANUFACTURERS WHO POSE AS CUTTERS AND REPAIRERS OF

Diamonds

but depend upon outside cutting shops to do the work, charge you an extra profit. **Send me your stones and be convinced that the highest grade of workmanship at the lowest price is obtainable.**

I have my own cutting shop, and you save the intermediate profits. The 88 carat stone, part of the crown jewels of the Queen of Belgium, was cut by me.

REPAIRING AND MATCHING A SPECIALTY

Call at my cutting factory while in town, or

WRITE FOR FULL INFORMATION

Providence.

A number of local jewelers visited the automobile show in New York last week.

Edwin Evans, of Waite, Matthewson Co., 5 Chestnut St., leaves for St. Augustine, Fla., this week with Mrs. Evans.

A new firm of stone setters has begun business in the new Lederer building on Washington St. under the style of Hansen & Millard.

Fair prices as a rule were obtained at the auction sale of the jewelry manufacturing plant of Albro & Kettlety, who recently made an assignment. The machinery, etc., were sold in small lots.

Henry Tilden, of the Tilden-Thurber Co., who is seriously ill at his home in this city, was reported at last accounts to have improved somewhat, his condition being such as to offer slight encouragement to his family, although he is still a very sick man.

William Loeb, who has withdrawn from the firm formerly known as William Loeb & Co., will hereafter devote his energies to the Rhode Island Ring Co. Before settling down to an aggressive business campaign Mr Loeb will enjoy a 60 to 90 day ocean trip.

A jury before Judge Baker in the Superior Court last week returned a verdict for the plaintiff for $4,500 in the suit of Louis Afremoff against the Cutler Comb Co. The amount of damages claimed in the suit was $5,000, the plaintiff claiming that as a result of an explosion of celluloid dust in the company's factory about a year ago he lost his right eye. It is understood that the loss will fall, if the verdict is sustained, on the Employers' Liability Insurance Co., and not on the defendant company.

The Washington Real Estate Co.'s building on Sabin St., in which a number of manufacturing jewelry firms are located, was purchased at auction last Tuesday by Isaac Hahn, who has for some time been agent of the building. The price paid was $12,000 over and above a mortgage of $100,000 held by the Citizens' Savings Bank, of this city. There are upwards of 25 firms engaged in the jewelry business, or allied industries, in the building, and the deal is one of the most important of its kind that has taken place here in some time.

Fire which broke out Friday evening in a block on Westminster St. caused considerable loss to various firms in the building, among them F. M. Silva, optician, who had place on the second floor, and R. H. Whitman, stone setter and jeweler, who had quarters on the third floor. Mr. Silva estimated his loss at $1,500, while Mr. Whitman thought $300 would cover his. Mr. Whitman succeeded in removing a considerable quantity of his goods, including about $4,000 worth of diamonds which he did not care to intrust to the safe.

The A. C. Messler Co. has discontinued the manufacture of celluloid combs, having disposed of that department of its plant to the C. H. Eden Co., Attleboro. Owing to the stringent requirements of the local Insurance Association, the A. C. Messler Co. found it impracticable to continue this particular branch of the business in its present quarters. The concern has taken advantage of the extra space formerly occupied by the comb plant to extend its jewelry facilities, and has added a line of bracelets and link buttons to its regular line.

Following the announcement of impending changes in the firm of William Loeb & Co., 101 Sabin St., came the formal announcement last week that the concern will hereafter be known as the Lyons Mfg. Co., Louis Lyons, who for upwards of 10 years has been connected with the firm, having purchased Mr. Loeb's interests. At the Newman, Wednesday evening, Mr. Loeb gave a dinner in honor of Mr. Lyons, at which were present Mr. and Mrs. Loeb, Stanley Loeb, Mr. and Mrs. Lyons, Albert Cohen, of Chicago, and Louis Schoenberg, of New York, two of the oldest salesmen in the employ of the company. A pleasant feature of the gathering was the presentation of a silver loving cup to Mr. Loeb by Mr. Lyons, while responding for all the salesmen of the firm in expressing to Mr. Loeb their appreciation of the relations which had existed between them, and the presentation of gold watches to Mr. Cohen and Mr. Schoenberg by Mr. Loeb, engraved with pictures of their respective families.

North Attleboro.

Theron L. Smith has gone to Chicago on a business trip.

Henry Hines will succeed Eugene Hawkins as foreman of Whiting & Davis, Plainville.

John Morrill has opened a jewelry store in Milford, and with that as headquarters is conducting a jobbing business.

With genuine regret and sorrow, many of the local jewelers learned, last Wednesday, of the death of their former friend and business associate, Martin M. Brown, in Meriden, Conn. Mr. Brown came to North Attleboro in 1843 and here learned the jewelry business. He was superintendent of F. G. Whitney & Co. for many years, and left to become superintendent of Bliss & Carpenter.

Announcements were made, Wednesday of last week, of the change in personnel of Casper & Mandalian, located in the Totten building. Eugene A. Hawkins, of Plainville, has purchased the interest of Reuben Casper. The concern will continue under the same name with the addition of several new lines. The new member of the firm was for 28 years in the employ of Whiting & Davis, Plainville, the last two of which he was foreman. Mr. Hawkins begins his duties with Casper & Mandalien on Jan. 1.

Washington, D. C.

In Criminal Court No. 2, before Justice Barnard, last week, the suit of the Commercial Jewelry Co. *vs.* Isaac Sacks resulted in a verdict for defendant.

Charles E. Brunn, who again comes to Congress from the 12th Pennsylvania district after serving four previous terms in different years from 1881 to 1899, was in his younger days a watchmaker and served a full apprenticeship in this trade. Neither his friends nor the newspapers allow him to forget this fact, but continue to tell the delight he takes in tinkering with the delicate mechanism of the watches of his friends.

Attleboro.

William Nerney, of William Nerney & Co., was last week elected to office in the Royal Arcanum.

Oscar G. Fehon, of the New York office of J. M. Fisher & Co., visited the home office several days last week.

The petition for a new post office building, bearing the signature of all the jewelry manufacturers, has been filed at Congress.

Jesse Carpenter, for years traveling salesman for the Horton, Angell Co., has succeeded Walter J. Newman as superintendent of the factory.

The D. F. Briggs Co.'s new cement factory, adjoining its present wooden plant, is nearing completion and will soon be ready for occupancy.

The annual banquet of the working force of Carter, Qvarnstrom & Remington will be held at the Crown Hotel, Providence, on the evening of Dec. 15.

Miss Maude Poole, daughter of George Poole, Taunton, silverware manufacturer, becomes the bride of Dr. W. W. Wardwell, of Lynn, Mass., to-day.

Fred. Perry, Mansfield, has been appointed assistant foreman of the Bristol Mfg. Co.'s factory. He was formerly with the Watson & Newell Co.

W. H. Wilmarth & Co. last week sent $50 to the Firemen's Relief Association in appreciation of the work done at the recent fire which damaged the concern's plant.

A loss of $3,000, insured, was sustained by fire at the S. W. Card Mfg. Co. plant in Mansfield last week. The cause is thought to have been a railroad engine spark, and the damage was confined to a large storehouse.

The indignant protest of the united jewelry manufacturers against the present inadequate depot facilities of the N. Y., N. H. & H. R. R. Co. has been answered by President S. S. Mellen with a promise of immediate improvement.

Joseph Feinberg, of the Feinberg Mfg. Co., left early last week on a western trip, which will take him as far as the Pacific coast. Mr. Feinberg expects to be on the road for about 12 weeks, and will visit the largest towns from here to San Francisco.

The standing of the Jewelers' Bowling League is in this order: Regnell, Bigney & Co., W. E. Richards & Co., the Watson & Newell Co., Bates & Bacon, Attleboro Mfg. Co., C. A. Marsh & Co., J. M. Fisher & Co., C. H. Eden Co., Fontneau & Cook Co., Carter, Qvarnstrom & Remington.

The Associated Press sent broadcast last week stories of widespread larcenies of precious metal in the Attleboro factories, of one arrest, of searches in the homes of operatives, and other strenuous incidents. The report was not borne out by the facts. No such events took place in any form.

The C. H. Eden Co. has purchased the comb plant of the A. C. Messler Co., Providence. The Atlantic Comb Co., which is the comb department of the Eden business, will be combined with the new purchase, and a large concern will be operated in the factory recently vacated by the H. M. Williams Co. The business style will be the C. H. Eden Co. Joseph Nickerson will be factory superintendent. The New York office of the C. H. Eden Co. will be enlarged.

PEARL NECKS

FROM $100 TO $4,000

PEARL COLLARETTES MOUNTED WITH DIAMOND BARS

EVERYTHING IN PRECIOUS STONES BUT DIAMONDS

BUY FROM THE CUTTERS

AMERICAN GEM and PEARL COMPANY
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LONDON, 16 Holborn Viaduct PARIS, 39 Rue de Chateaudun.

FROM MINES TO MARKET

DIAMONDS

TRY US ON

Lissauer & Company
12 MAIDEN LANE

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TELEPHONE, 1241 CORTLANDT

Lapidaries and Importers of Precious Stones

SPECIALISTS IN REPAIRING AND REPOLISHING RARE AND VALUABLE GEMS
DRILLING — ENGRAVING — SLITTING

THE BRILLIANT SETTING

Pat. Oct. 24, 1905.

The Proper Mounting

By permitting the maximum of light to reach the diamond it adds brilliancy to the stone, and

Helps Sell The Diamond

The stone in this mounting appears larger and more brilliant than in other settings.

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EARRINGS
SCARF PINS
STUDS and
RINGS

Of every description, made in platinum and 18K. and 14K. gold, all sizes.

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40 John Street, New York

Manufacturer of
a general line of

PLATINUM
18K. and 14K. GOLD
MOUNTINGS

SPECIAL ORDER WORK PROMPTLY AND CAREFULLY ATTENDED TO.

Estimates and designs submitted.
Diamonds recut and repaired.

Philadelphia.

TRADE CONDITIONS.

The holiday trade is now in full swing. Retailers roughout the city declare that they are doing better business than at any time before. New ores are being opened at points of advantage, id the wholesalers are kept busy filling 11th-hour ders. It is assumed by both wholesalers and re-ilers that conditions have resulted in renewed nfidence in all commercial lines. The holiday ade seems to have in every manner so far con-med the general opinion of prosperity.

C. E. Currie, watchmaker, accepted a po-ion last week with C. R. Smith & Son.

A. R. Nelson, formerly with M. Sickles & ns, has accepted a position with George atz, Germantown Ave.

John D. Smedley, 725 Sansom St., watch-aker for the trade, has recovered from a vere attack of the grippe.

H. O. Sadler, Ridge Ave. and 15th St., is ceiving the condolences of the trade upon e death last week of his wife.

John F. Blisard, of John F. Blisard & Co., 7 Sansom St., spent a few days in New ork last week on business for the firm.

James Jones, formerly with C. S. Powell, and Market Sts., has accepted a position th the Bailey, Banks & Biddle Co. as a weler.

The Franklin Jewelry Co. entered judg-nt in the local courts last week against a W. Vance on a judgment note for 401.12.

Morris Pfalezer, a retired retail jeweler, s drawn last week as a member of the ecember Grand Jury of the United States strict Court.

The Bailey, Banks & Biddle Co. offers a ward for the return of three gold chain sh bags, left recently in a train from a burban point.

By smashing a bulk window of the retail re of George C. Child, S. 9th St., last ek, a sneak thief made off with 26 brace-s valued at $80.

Henry J. Andrews, of Henry J. Andrews Co., manufacturing jewelers, 8th and nsom Sts., was confined to his home last ek with a carbuncle.

All arrangements are completed for the ebrew Watchmakers and Jewelers' Asso-tion bazaar and ball, to be given New ar's eve at the hall, 928 S. 6th St.

Daniel Ungaro, engraver, removed last ek from 717 Sansom St. to 725 Sansom , where he has quarters in the manufac-ring jewelry establishment of Jacob cum.

J. S. Wilson, retailer, S. Broad St., Tren-n, N. J., completed alterations and im-ovements in his store last week. Mr. ilson was one of the buyers in town ring the week.

William Haines, James M. Orr and Gus. French, prominent watchmakers of this y, recently paid a visit to the Hamilton atch Co.'s factory at Lancaster, Pa., ere they were the guests of Charles D. od, the president of the company.

Ben. Krischer, of M. Sickles & Sons, is nfined to his home with typhoid fever.

ss Minnie Klein, of the same house, sus-ned a painful injury last week in an ac-ent in the basement of the establishment. r complete recovery is, however, assured.

Walter S. Chattin, formerly of the manu-turing jewelry firm of Garber & Chattin, 8th and Sansom Sts., which was dissolved about three years ago, has again embarked in business in this city. He last week started as a numismatist at 13 S. 17th St., and will deal in old gold and silver as well as old coins.

Among the nearby retailers purchasing of local wholesalers during the week were: J. M. Lewis, Lambertville, N. J.; A. M. Yeakel, Perkasie, Pa.; H. Goldsmith, of I. Goldsmith & Son, Reading, Pa.; M. K. Laudenslager, Souderton, Pa.; Joseph H. Shuler, Norristown, Pa.; Robert King, Atlantic City, N. J.; T. Gilpin Massey, Wilmington, Del.; David Krause, North Wales, Pa.; H. L. Phillips, Smyrna, Del.; E. Allez, Millville, N. J.; Joseph S. Wilson, Trenton, N. J., and Gustave Lanz, Norristown, Pa.

Connecticut.

H. B. Case and wife, Barkhamsted, last week, were the guests of Col. C. H. Case, Hartford.

T. W. Shirtcliffe, of R. C. Shirtcliffe & Son, Sheffield, Eng., was among the recent visitors to the trade in New Britain.

C. W. Pond, former manager of the Hotel Waterbury, Waterbury, has entered the employ of the Seth Thomas Clock Co., Thomaston.

Hon. E. B. Dunbar, who, as announced last week, was confined to a New York hospital, is reported to be gradually improving. Mr. Dunbar hopes to be back in Bristol within a few days.

Morton Ingraham, son of W. A. Ingraham, of the E. Ingraham Co., Bristol, has returned home for a short stay, from Philadelphia, where he is a student. He will accompany the family to Bermuda in a few days.

Frederick Goodrich, for several years a well-known traveling representative for Landers, Frary & Clark, New Britain, and president of the Taplin Mfg. Co., of Forestville, died Dec. 1, at his home in New Britain.

Governor-elect Rolland S. Woodruff, of Connecticut, has appointed W. H. Lyon, of Meriden, aide-de-camp on his staff, with the title of major. Mr. Lyon is secretary, treasurer and general manager of the Chas. Parker Co.

The town hall clock of Stamford was set in operation Thanksgiving Day, the striking apparatus beginning work for the first time at the noon hour. The clock was erected by the Seth Thomas Clock Co., Thomaston.

A. H. Chamberlain, for over half a century in the employ of the New Haven Clock Co., New Haven, died Thursday, at his home, 25 Leonard St., that city, aged 77 years. The deceased is survived by three sons and one daughter.

Among the well-known members of the trade in Meriden who appeared and advocated a police pension bill at that place, recently, were: E. Miller, Jr., Arthur E. Miller, Wm. Zerfass, Geo. E. Savage, Geo. H. Wilcox and C. F. Monroe.

The Peabody Mfg. Co., Worcester, Mass., recently purchased by the Westfield Plate Co., Thompsonville, is being moved to the latter place, and will be conducted in connection with the Westfield Plate Co.'s plant, under the supervision of H. L. Viets.

One of the important exhibits planned by the Connecticut Commission at the Jamestown Exposition, which will open next April, will show the development of the clock industry in this State. The commissioners have requested Samuel P. Thrasher, of Manchester, to arrange an exhibit which will show clocks of the earliest make down to those of the present time.

One of the large braces which hold in place the steel plate tank on the new factory of J. H. Sessions & Son, Forestville, broke last week, owing to excessive pressure of water, and resulted in a partial collapse of the tank at the bottom, slightly tipping it. The water was immediately turned off and work of repairing the tank with additional braces is now well nigh completed.

Morris Steinfeld, a former employe of Jennings Bros. Mfg. Co., Bridgeport, has brought suit against that concern for $10,000 damages for alleged injuries sustained at the factory on 3d St., Oct. 1. He alleges that an elevator which he was running was in poor condition, thereby causing an accident which resulted in the bruising of several toes, one of which had to be amputated.

Harrisburg, Pa.

Walter M. McCormick, 1628 N. 6th St., has returned from a business trip to Baltimore.

E. L. Rinkenback has been appointed a member of the committee of the West End Business Men's Association to interview the Central Pennsylvania Traction officials regarding better service on N. 3d St.

Claude Garfield Bennethum, of Dives, Pomeroy & Stewart's establishment, was wedded in Minneapolis last week to Miss Zoe Cyphers. They will be at home after Jan. 15.

E. L. Rinkenback has declined the invitation to become a candidate for Common Council in the Fifth Ward next month. Joseph Rinkenback is opening an optical department in his father's store on N. 3d St.

It is the intention of the State Bureau of Industrial Statistics to enlarge the scope of their inquiries in 1907 to take in newer fields of labor that have been developing in Pennsylvania. Watch and jewelry manufacturers will be included, in all probability.

Omaha.

George Lerew, Hamburg, Ia., has opened a store at Sidney, Ia.

J. C. Huteson, optician, has just returned from a short trip to California.

The A. E. Chittick Jewelry Co. has succeeded J. N. Sturdevant, Stuart, Nebr.

R. C. Keiwin, Griswold, Ia., was in this city, during the past week, buying holiday stock.

T. J. Turner, with S. W. Lindsay, has resumed work, after having been confined to his home by illness.

W. T. Marcuson, formerly of Petersburg, Nebr., has moved to West Point, Nebr., where he has opened a store.

Edward Roehm, Detroit, Mich., successor to the recently dissolved firm of Roehm & Son, founded in 1849, is continuing business in attractively furnished quarters at 11 John St.

Koshland & Italie Co.

702 Chestnut Street, PHILADELPHIA, PA.

We anticipate an unprecedented Holiday Trade and have accordingly prepared ourselves with large and complete stocks of EVERYTHING.

Mail or Telegraph Your Orders.
Quick Service.

Diamonds, Watches and Jewelry

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WILLIAM H. ROGERS, Cashier
EDWARD EARL, Assistant Cashier

Special Attention paid to Jewelers' Accounts

Pittsburg.

Anthony Larney, of the Larney-Barr Co returned last week from a buying trip New York.

The Weisser-Low Co., which recent opened a store at Liberty St. and Oliv Ave., moving from Market St., has adde a jewelry department, of which Mr. Mertl is the manager.

J. Alexander Hardy, of the Hardy Hayes Co., is a director of the Home Tru Co., which last week amalgamated with th Guarantee Title & Trust Co., of this cit Mr. Hardy becoming a director of the com bined institution.

R. A. Noble, Wellsville, O., has adve tised that he will sell out his store auction, and begins the sale in a few day He intends to retire from business a move away because of the illness of son of the members of his family. He has be in business in Wellsville for a number years.

Frank Conley was arrested last week Detective Lally and locked up while tempting to sell a $75 watch for $1. It a 21-jewel movement of Waltham m facture, numbered 1,209,513. It has a Duel case, numbered 5,279,381. Conley was co mitted to jail for 10 days until his rec is inquired into.

Among the out-of-town merchants Pittsburg last week buying holiday st were the following: F. A. Robinson, Clar burg; J. M. Langendorf, Monongahe Frank B. Theakston, Brownsville; F. Blair, California; W. W. Hyde, West M dlesex; P. J. Mason, Jeanette; Fred Kr Tarentum; A. C. Shaner, Sharpsville

The stock of Charles Sloan & Co been sold to J. Ostroff and David Sc ezn of this city, for $790. Sloan & Co. recei went into bankruptcy, as announced in T Circular-Weekly, and the affairs of concern are being straightened up as f as possible. In discussing the failure w a representative of The Circular-Week Mr. Sloan said that he had suffered co siderable bad luck during the past year two.

F. H. Felger, of F. & F. Felger, w several weeks ago was robbed in Chic of a sample case valued at $500, has fou no trace of it. The sample case was tak from the Wells-Fargo Express Co., Mr. Felger will not lose anything by transaction. It has caused him a lot annoyance, and it is doubtful if he e hears anything about it. Mr. Felger, w was in Pittsburg last week, said that a h was still being made for it

Graf & Niemann have not been able come to satisfactory terms with their la lord, and will decide Jan. 1 whether t will retire from business or remain in present location. There is still a hitch regarding the amount of rental to be char for the building the firm occupies. If h rents in Pittsburg continue, it is quite li that other jewelers will also have to quarters where the rents are less expens As an illustration as to the advance of pr erty values in Pittsburg, a prominent j eler told The Circular-Weekly co spondent that 15 years ago he was offere building and lot in Wood St. for $25 which to-day would bring $300,000

A Holiday Gift Suggestion

The Holiday season—the period of good-will, of reciprocation of courtesies, of kindly thought and friendly feeling—brings vividly to mind the esteem that should exist between jeweler and employe. The giving of presents is the material recognition of mutual regard, but the gift ought to be suggestive of conditions and relations.

THEREFORE, A HINT

From the Jeweler to His Watchmaker

"Practical Course in Adjusting," comprising

a review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

The latest and best work on the subject and calculated to develop a higher degree of efficiency and more certain results by the watchmaker.

Price, $2.50, Postpaid. Special Reduced Price, $1.50

From the Jeweler to His Repairer

Workshop Notes for Jewelers and Watchmakers

A collection of the latest practical receipts on the manufacture and repairing of watches and clocks, and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxydizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jeweler's and watchmaker's shops.

Invaluable to every workman, and puts into his hands, available at the instant, the best aids to his work.

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From the Jeweler to His Optician

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences

An exposition of all subjects pertaining to optics and ophthalmics; also the principles of refraction.

The only work of its kind extant, profusely illustrated, concise in statement and didactic in style. Wide-awake opticians will find it a ready-reference hand-book in which to find just what they require at the time they need it.

Essential as a standard work of reference and conducive to more intelligent results in the optical department.

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From Employe to the Jeweler

Trade-Marks of the Jewelry and Kindred Trades

A collection of illustrations of the marks used by manufacturers and dealers of jewelry, silverware, silver plated ware, watches, watch cases, precious and imitation stones, clocks, optical goods, fountain pens, tools, materials, pottery, porcelain, cut glass and cognate lines.

It will aid him to add to his reputation, increase his business, and help protect him from imposition. It will save him time, trouble and money.

4,000 Illustrations and Representations of Trade-Marks. Price, $3.00, Net.

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"PRACTICAL COURSE IN ADJUSTING."

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Designer, Modeler and Die-Cutter

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Highest Art in Jewelry and Silver Novelties,
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Fine Castings in Gold, Silver and Bronze.

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IMPORTERS OF PRECIOUS AND IMITATION STONES

Crystals Engraved and Painted from Photo. Crests and Coats of Arms Engraved. Stone Seal Engravers and Incrusters. Lapidary Work a Specialty.

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47 and 49 Maiden Lane, NEW YORK

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SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

GORHAM SILVER

WHAT EVERY JEWELER NEEDS

¶ At no season of the year other than this is there a more insistent demand made upon the retail jeweler's stock for such silverware as Toilet Goods and Manicure Sets, Desk Furnishings, Handkerchief and Glove Boxes and articles of a similar nature.

¶ It is, therefore, incumbent upon the jeweler of alert perceptiveness to satisfy himself that in this respect his stock needs no replenishing, or to remedy the omission should he find that it exists.

¶ The Gorham Company have always paid particular attention to this important feature of their holiday productions and in variety as well as in attractiveness of price and appearance the Gorham line of these goods is without parallel.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

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LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

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Gem Imports Continue to Break Records.

As already intimated in these columns, the importations of gems into the Port of New York will surely break all records of previous calendar years; in fact, the value of the importations for the 11 months just past is about $2,100,000 ahead of the entire year of 1905, and under normal conditions the 12 months of 1906 will exceed the previous year in all by about $6,000,000. The total importations of precious stones which passed through the Public Stores at New York so far are valued at $39,543,161, while the total importation in these lines in the corresponding months of 1905 amounted to $33,512,957. Following the example set by the other months, the gem figures for November were again of the record-breaking variety, exceeding the value of the importations of the same month of last year by $284,000. In all, the figures total $2,751,117.08, and of this the importations of cut precious stones and pearls amounted to $1,978,300.76, while the uncut stones, principally diamonds, amounted to $773,116.32. How these figures compare with the figures of November of previous years is to be seen from an examination of the following table:

Nov.	Cut.	Uncut.	Total.
1906....	$1,978,300.76	$773,116.32	$2,751,447.08
1905....	1,695,378.61	771,714.83	2,467,093.57
1904....	2,160,720.00	659,398.04	2,825,118.04
1903....	1,223,487.90	613,647.82	1,837,135.72
1902....	1,307,306.39	638,192.78	1,945,499.17
1901....	1,092,592.82	687,506.91	1,780,099.73
1900....	905,691.31	962,041.80	1,867,733.14
1899....	811,625.13	264,771.51	1,076,399.64
1898....	127,334.09	445,655.04	872,989.13

How the importations of each month of this year have compared with those of the same month of 1905 will be found in the following:

1905.		1906.	
January	$2,831,212	January ...	$2,706,997
February ...	2,107,089	February ..	3,067,036
March	3,673,383	March	3,789,825
April	2,429,338	April	3,614,932
May	3,233,825	May	4,021,405
June	3,442,043	June	3,887,893
July	3,992,831	July	4,739,996
August ...	2,275,873	August	3,382,296
September ..	3,250,880	September .	2,545,757
October	3,509,390	October	5,035,577
November ..	2,467,083	November ..	2,751,447
	$33,512,957		$39,543,161

Congress and the Jewelry Trade.

CONGRESS opened last week under conditions which excited less interest in the jewelry trade than for many years past, inasmuch as the main legislation desired by the trade (the national regulation of the marking on gold and silver), has already been accomplished, and the subject is not likely to come up in any way during the present short session. Of course, the trade through its representatives must keep sharp watch to see that no amendments to the law which they have obtained, inimicable to the trade at large, are introduced, but the statute is so full and clear, and covers the subject so thoroughly, that there is little likelihood that any consideration will be given to amendments by the powers which control legislation in both houses. Interest will, of course, be felt by jewelers as well as other merchants in the question of the parcels post should the matter be given consideration at this session.

Whether the agitation over the amount of precious metals used in the arts will lead to an attempt to prevent the use of coin in jewelry is problematical. The fate of the Shafroth bill, which died in committee a few years ago, will probably deter other enthusiasts from meddling with the subject.

Encouraging Outlook for Holiday Trade.

THE outlook for Christmas trade is indeed encouraging, glowing reports having come from all sections of the country. In certain parts of the east and in Pennsylvania, where the general prosperity has resulted in an increase in wages by the railroad companies and other big corporations, jewelers are particularly gratified, as they are already beginning to feel the effects of the same not only in the amount of sales but in the value of the articles purchased. Pittsburg being the center of many of the industries affected, the jewelers of that section may be said to have even more than their share of prosperity. According to various authorities, conditions in every way are excellent, expectations for record-breaking demands for Christmas specialties are being fully realized, and a phenomenal Christmas trade is predicted both by *Dun's Review* and *Bradstreet's* in their issue of last Saturday. In addition to the satisfactory holiday trade, the prospects for trade at the beginning of the year were never better.

Unlike most of the other industries, the jewelry trade is not feeling such a marked irregularity in collections as is generally reported, and in addition failures are fewer and liabilities less than usual at this season of the year. According to *Dun's Review* but six jewelry and clock dealers became insolvent during November, and the total liabilities of these failures amounted to but $24,032, an average of about $4,005. How favorably this compares with former years will be seen from the fact that there were 10 failures in the corresponding month of last year with liabilities of $84,104; 15 failures in November, 1904, with liabilities of $141,367; 19 failures in November, 1903, with liabilities of $131,581, and 15 failures in November, 1902, with liabilities of $81,463.

Death of Henry A. Kammerer.

PHILADELPHIA, Pa., Dec. 8.—Henry A. Kammerer, for many years a watchmaker and retail jeweler at 2205 Fairmount Ave., died suddenly of heart disease Friday at his home over his place of business. Mr. Kammerer was widely known and much esteemed in the trade of this city. While he had long suffered from heart disease and rheumatism, his death was entirely unexpected and came as a shock to a host of friends.

Mr. Kammerer had all his life been active in politics, and was for a quarter of a century door keeper of Common Council. He was also a member of influential secret societies. He was 55 years old. One son is confidential clerk to J. Warner Hutchins, 728 Sansom St.

The firm of Tompkins & Steidley, Afton, Ind. T., has been succeeded by J. C. P. Tompkins, who will discontinue the jewelry end of the business.

BESIEGED *by crowds of* Holiday Buyers!



This is a condition which is now confronting many jewelers.

Many of these buyers are calling for certain grades of diamonds and diamond jewelry which you may be temporarily out of, or don't regularly carry in stock.

You make or lose sales according to whether you can or cannot supply the goods quickly.

We can send *any* assortment on memorandum *at once.* This is the time to put us to the test.

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THE MOUNTING OF ENDURING EXCELLENCE

THE ARCH CROWN



EASY TO SELL **EASY TO SET**

A staple mounting made in all usual styles, and excelling in beauty, strength, quality and ease of setting.

TEST THEM SAMPLES ON REQUEST.

PRESS DOWN THE TIPS WE'VE DONE THE REST

The Bearings and Tips are Fully Prepared

TEST THEM SAMPLES ON REQUEST.

COMPLETED BEARING ARCH CROWN MOUNTINGS INSURE PERFECT SETTING

ARCH CROWN MFG. CO. 26 Camp Street NEWARK, N. J.

Pacific Coast Notes.

J. C. Wahlen, Petaluma, Cal., is about to retire from the jewelry business.

A. G. Stone, Mendocino, Cal., returned from a purchasing trip to San Francisco, last week.

J. B. C. Sehmidt, Jamestown, Cal., has been appointed official watch inspector for the Sierra Railroad Co.

M. L. Rice, formerly in business at Hollywood, Cal., has opened a store in the Palmer block, at the same place.

C. W. Friend, who formerly owned and operated a jewelry store in Carson City, Nev., is going into business for himself at San Diego, Cal.

C. I. Hoople, Anaheim, Cal., has disposed of his interests there and will remove to Los Angeles. He will give up the jewelry trade and will engage in the manufacture of an invention which he recently patented.

D. C. Collier, San Diego, Cal., has commenced working an extensive deposit of jade at Happy Camp, 80 miles west of Yreka, Cal., and reports that he has already contracted for the output of the mine to New York buyers.

The Reed Jewelry Co. has arranged to occupy the south half of the ground floor of the new May building, at Lakeport, Cal. The company has bought a number of new show cases and counters and taken over the entire stock of silverware carried by Fred L. Coles.

The remodeling of the store of J. Herbert Hall, at Pasadena, Cal., has been completed at a cost of $4,000. The changes include an entire new front with double display windows, additional counters and show cases, and an extension at the rear for the optical department.

M. S. Cooney and others are apparently doing preliminary work on their diamond mine near Oroville, Cal. Several shafts are being sunk and 1,000 feet of trenches are already done. Two hundred and fifty tons of gravel have been piled up ready to be washed, and it is announced that a number of buildings will be erected soon.

Diamonds, said to be worth $750, together with a suit case, were stolen from O. B. Leonardt, a traveling man, on the train somewhere between Phoenix, Ariz., and Tucson, Ariz., recently. Mr. Leonard claims that the diamonds were safely in his suit case, when he left Phoenix, and had disappeared by the time he reached Tucson.

Montgomery Bros., Spring St., Los Angeles, Cal., have taken a lease for a long term of years of the entire ground floor of the Grant Block at the northwest corner of Broadway and 4th St. The present leases will not expire for a year, and the remodeling of the premises may have to be delayed. E. Gerson, the jeweler who occupies a portion of the property, has not yet arranged for another location.

N. Mondragon, Santa Fe, N. Mex., has returned from a short business trip to Las Vegas.

G. W. Hickox, senior member of the firm of Hickox, Maynard Co., Albuquerque, N. Mex., returned recently from a recuperative trip to Santa Fe.

New York Notes.

Max Borock, who had a retail store at 84 Ninth Ave., is no longer in business here.

A new street clock in a Venetian iron frame has been placed at 90 Warren St. by Bass & Co., English brewers.

C August Windels, of Powers & Mayer, sailed last Thursday on *La Lorraine*, and will remain abroad several months.

Thieves recently stole several articles of small value from Peter McPartland's pawnshop, 121 Greenpoint Ave., Brooklyn.

The Gorham Co. is a creditor to the amount of $321 of Mrs. Jesse Baskerville, who last week filed a petition in bankruptcy.

Thomas Atkins, a jewelry workman, who had long been employed in Manhattan, died last week at his home, 1639 Broadway, Brooklyn, in his 66th year.

Emil Lewy, of Lewy & Cohen, 530 Broadway, sailed for Europe last Wednesday on the *Vaderland*, and while abroad will select new lines of fans and jewelry novelties.

Emil Pimsler, of Pimsler Bros., 77 Third Ave., and also of Pimsler & Ghinger, 51 Maiden Lane, and Miss Mary Harris will be married Sunday at Arlington Hall, 19 St. Mark's Pl.

Samuel Berkowitz, 32 Lewis St., was arrested last week on the charge of defrauding Mrs. Sarah Goldberger, 1090 Madison Ave., by exchanging a pair of glass earrings for real diamonds.

Fire broke out last Friday in the home of Michael Murray, a silver worker living at 971 Clinton Ave., Bronx, and his two-year-old son was burned to death, while eight other children were rescued with difficulty.

Henry Buchlein, a well-known engraver of 12 William St., died suddenly last week in his 64th year. He had been in the engraving business for 35 years. The funeral took place from his home, 31 Sterling St., Newark, N. J.

Henry J. Bebro, of get-rich-quick fame, who, according to the daily papers, has fled to Europe, was charged some years ago with defrauding jewelers in this city under the name of Phillips, and his record has been published from time to time in this paper.

Jocose remarks are being published in the Brooklyn papers in relation to the Borough Hall clock, which has been out of order on one or two occasions recently, and which for several nights could not be seen because of decreased power in the electric illumination.

Workmen in the umbrella handle factories who had been on a strike for several weeks have gone back to their old places under an agreement which provides that the question as to whether they shall work nine or 10 hours a day shall be submitted to arbitration.

The beautiful silver service for the battleship *New Jersey*, which was illustrated in THE CIRCULAR-WEEKLY of Oct. 18, 1905, arrived at the State house, Trenton, N. J., Friday, and was put on general exhibition. The service, as already noted in THE CIRCULAR-WEEKLY, was made by Tiffany & Co., New York, and cost $10,000.

C. E. Fritts, Sag Harbor, L. I., last week caused the arrest of a young man, who was suspected of stealing two watches, which had been taken from the jeweler's shelf. The jeweler testified in court that the defendant had stepped behind the counter to look at a clock and soon afterward the watches were missed. Justice William Wallace discharged the defendant.

Dec. 19 is the date for the next auction sale of goods seized at the Port of New York for the violation of customs laws. The auction, which will be conducted at the appraiser's stores at Washington and Christopher Sts., will include small lots of clocks, watches, diamonds, coral ornaments such as crosses, necklaces, earrings, brooches and cameos, and other jewelry.

Norman Selby, the president of the Norman Selby Co., 1503 Broadway, resigned Dec. 7 and severed his connection as a director and stockholder in the company. Mr. Selby, who has been known in pugilistic circles as "Kid" McCoy, expects to go into the automobile business in Denver, Colo. The jewelry business will be continued for the present under the old name. A new president has not yet been chosen.

James H. Miles, the diamond broker at 9 Eldridge St., who was held up and robbed of $97 in cash and a check for $11 on a Third Ave. surface car, as related in last week's issue, was unable to identify in court William Lewis, the man arrested by the police on the charge of committing the robbery. Judge Moss held Lewis in $1,000 bail and postponed the hearing until Dec. 18, to allow Mr. Miles time to produce witnesses.

No appeal has yet been taken from the decision recently made by the Board of the United States General Appraisers, holding that articles made of precious coral as settings for jewelry are to be classified as precious stones advanced in condition and dutiable at 10 per cent. The opinion is expressed in customs circles that the Treasury Department will make no further opposition to this classification, but the time within which the Government may file an appeal has not yet expired.

A petition in bankruptcy was filed last Wednesday against Tessie Horowitz, retailer at 376 Bowery, New York, by the following creditors: Isaac Wasserman, $119; Max Kameras, $106.50; L. Shapiro, $283. It was alleged that the defendant had recently transferred a large part of her property. The liabilities, it is said, are about $6,500; nominal assets, $2,300. The business was begun in 1898. Beverly R. Robinson was appointed temporary receiver. Marcus Helfand is attorney for the creditors.

The death of Mrs. Rosa Riglander, mother of J. W. Riglander, of Hammel, Riglander & Co., 49 Maiden Lane, occurred last Wednesday, after a short illness, of bronchial trouble aggravated by the weakness of declining years. Deceased was 82 years of age. Surviving her, besides her son, are two daughters, Mrs. H. H. Kayton, New York, and Mrs. Ellen New, Cleveland, O. The funeral services were held Friday from her late residence, 65 E. 93d St., the Rev. Spiegel officiating. The interment was in Salem Field Cemetery.

Edwin Davis French, of Saranac Lake, N. Y., who was originally a silver engraver, and became one of the foremost American engravers on book plates, died last Saturday in New York. He was the president of the Art Students' League of this city in 1889-1891. Mr. French used the old art of copper plate engraving, and critics spoke with enthusiasm of his work, even when compared with that of the old French engraver, who used similar means of decorative expression. A collection comprising more than 200 of his book plates is shown in the New York Public Library.

Krementz & Co., Newark, N. J., have made an innovation by equipping their New York sales department with a handsome and speedy automobile. H. A. Bliss, manager of the New York office at 1 Maiden Lane, says that the vehicle is proving a decided convenience. The city salesmen, instead of going about in street cars and carrying their sample cases by hand, now proceed expeditiously from point to point in the automobile, in which there is plenty of room for the cases, the salesman taking orders and filling them at once. The vehicle is a Landsen electrette, and bears no commercial sign except the Krementz monogram.

In the December *Bulletin* of the Metropolitan Museum of Art, the principal accessions of the past month are mentioned. Among them are five Roman architectural fragments presented by J. Pierpont Morgan, which show designs in relief. Four gargoyles, or decorative water spouts, illustrative of the Gothic period in French architecture, were recently bought for the Museum. A replica of the famous jubilee plaque of Queen Victoria, made by the late Anton Scharf, medalist of Vienna, comes as a gift of Franklin B. Lord. The face of the Queen at the date of her coronation and her face after a reign of 50 years are shown. Several minor additions to the collection of bronzes have also been received of late.

Present expectations are that the hearing of evidence in the bankruptcy case of Sol. Urbach, formerly a diamond jobber at 49 Maiden Lane, will be closed Friday of this week, and Referee F. K. Pendleton will probably require a couple of weeks before announcing his decision. The question sent the referee for determination was whether or not an order should be issued directing Urbach to turn over to the trustee for the benefit of creditors diamonds which he said he had lost or their equivalent in cash. It will be recalled that Mr. Urbach reported the loss of his stock, valued at $40,000, while he was in a sleeping car, traveling between Jersey City and Baltimore. The creditors have been trying to prove that his account of such a loss is a fiction, and that he is trying to conceal his assets.

Visitors to the new quarters of the Mercantile National Bank, at 195 Broadway, Western Union building, express genuine admiration for the spacious establishment, with appointments and equipments that commend themselves for their beauty as well as their utility. The new bank is finished in rich mahogany, with antique fixtures and modern furnishings, contrasting agreeably with the walls in light cream and gold, panel designs and Grecian borders. The floor space is 74 by 189 feet, or nearly 15,000 square feet in all. The bank, which

(*New York Notes continued on page 69.*)

IN THE HEART OF THE JEWELRY DISTRICT.

Guardian Trust Company,

170 BROADWAY, COR. MAIDEN LANE, NEW YORK.

Capital and Surplus - Over $1,000,000

Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

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NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
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R. B. ESTERBROOK, Assistant Cashier.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,500,000.

PROGRESSIVE — CONSERVATIVE — SUCCESSFUL.

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Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

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THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,100,000. Deposits over Fourteen Millio[n]

Offers a favorable market for short and long time jewelry and diamond paper

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MOST ATTRACTIVE DISPLAYS

STOCK GREATLY ENLARGED

ALL GOODS GUARANTEED

IT IS A POINT with us not only to meet the usual and ordinary demands of trade, but also to make *unusual* and *extraordinary* provision for *special occasions*. Such a special occasion is afforded by the "*Holiday Season.*" Every department shows that we have risen to the occasion.

Every line is unusually complete—glowing with the most attractive goods. Every line has had as close, individual attention as if it constituted the whole business. Foresight in buying enables us to quote

THE LOWEST PRICES.

DIAMONDS, WATCHES, JEWELRY, SILVERWARE, CUT GLASS, NOVELTIES, ETC.

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D. C. PERCIVAL & CO., Inc.

Manufacturers and Jobbers. Complete Material Department

373 WASHINGTON STREET, - - - - - BOSTON, MASS.

New York Notes.

(Continued from page 65.)

r 44 years was located at the opposite rner, 191 Broadway, has sent out to its trons a pamphlet in which the new quar- rs are described and handsomely illus- ted, and there are speaking likenesses of rederick B. Schenck, the president, and s M. O'Brien, vice-president.

"Frederic's" filed Monday a judgment for 0071 against Una Boyd.

Alfred Stevens, who had been since 1895 salesman with Enos Richardson & Co., Maiden Lane, died Sunday in Brooklyn, er an illness of several weeks. Mr. Ste- s was about 40 years of age, and was ative of Tecumseh, Mich. His first em- yment in the jewelry trade was as a sman for the old house of H. Muhr's s, and he left them in order to accept h Enos Richardson & Co. the position ch he held up to the time of his death. August, when Mr. Stevens returned n one of his regular trips, he was ill, d he had since been incapacitated from rk. He was widely known through the thern States, where he had traveled for ny years, and was held in high esteem his employers and associates. He is rvived by a widow. The funeral will e place to-day from his late home in ooklyn.

M. Tecla & Co., 929 Broadway, last week d with the Board of United States Gen- l Appraisers a protest against an assess- nt of a 20 per cent. duty on an importa- n of artificial emeralds and sapphires. The importers are represented by A. H. Washburn, who filed several weeks ago similar protests in behalf of another house. As to the exact character of these stones, which were designated as "reconstructed" in the invoices the importers themselves are not prepared at this time to furnish evidence, and information is being obtained in their behalf from the manufacturers in Europe. The contention of the United States attorney is that the stones are properly imitations made of glass or paste, or doublets, the duty being 20 per cent., whether they be placed in one or the other class. The importers claim that the duty should be 10 per cent. under the similitude clause, arguing that the articles are similar to natural precious stones and are not glass or paste imitations. In interviews published in recent issues, recognized authorities in the trade expressed the opinion that there are no "reconstructed" emeralds or sapphires in the sense that the word "reconstructed" is applied to a class of artificial rubies.

Whether or not silver articles, used for both purposes of utility and of personal adornment, are jewelry, is a question that General Appraiser Sharretts is now considering, testimony having been closed Monday on the protest of Tiffany & Co. against an assessment of duty by the Collector at New York. The company imported a quantity of silver buckles, girdles and cloak clasps, in value ranging each from $16 to $200, which the Collector classified as dutiable at 60 per cent. as jewelry. The importers protested, claiming that the duty should be 45 per cent., under the clause of the Tariff Law relating to manufactures of metal. About two weeks ago General Appraiser Sharretts handed down a decision in another case which may be precedent as to the silver buckles. The former case came in the form of a protest by Hensel, Brockman & Lohrbacher against an assessment of duty by the Collector, and the issue, as in the Tiffany protest, was whether the articles are jewelry or manufactures of metal. The General Appraiser declared that the buckles were commonly known as silver, and he affirmed the Collector's assessment of duty at 60 per cent. The issue as to the articles of the general class of those imported by Tiffany & Co. will finally be carried to the courts, it is expected.

Reports of the discovery of diamonds, blue ground and other indications of valuable mines have been published with some frequency of late in the daily press. Dr. Geo. F. Kunz, of Tiffany & Co., said yesterday that none of the reported discoveries has as yet proved of importance. As to the Canadian reports, which have been especially persistent, they have all been investigated, he said, and have been based on mistakes. As far as he knows, not a single diamond has yet been found in Canada. Moissan's process for making artificial diamonds has recently been exploited as something new, but the details were published several months ago in this paper. Dr. Kunz said that no artificial diamonds having value as gems have yet been made. The diamonds produced in the Moissan electric furnace and elsewhere are simply dust having neither the size nor the color and brilliancy to fit them for the jeweler's use.

IN PREPARATION ISSUED IN JANUARY

...Precious Stones...

Their CHARACTERISTICS, LOCALITIES OF PRODUCTION, TESTS and some CURRENT LITERATURE

A new book on a new plan. Tabulated, concise, authoritative. A handy Manual for every Jeweler

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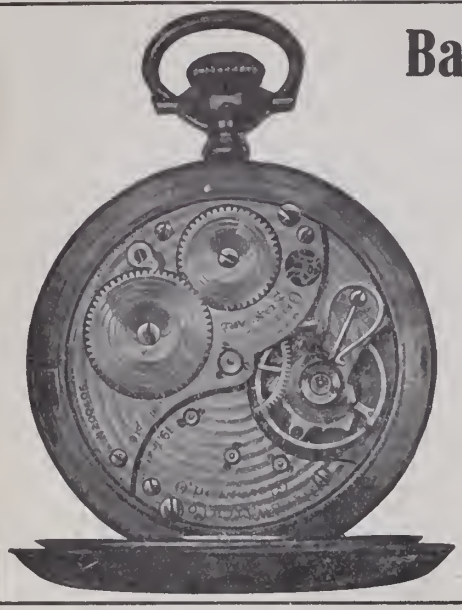
CHARACTERISTICS and LOCALITIES of PRECIOUS STONES
shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color, etc.

TESTS FOR PRECIOUS STONES; Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.

ORDINARY FORM OF CRYSTALLIZATION
FAMOUS DIAMONDS OF THE WORLD: SIZE OF STONES
BIRTH STONES OF VARIOUS NATIONS
GEMS FOR THE DAYS OF THE WEEK
POETRY OF GEMS
BIRTH STONES AND THEIR SIGNIFICANCE
SIGNIFICANCE OF SOME GEMS
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ZODIACAL SIGNS OF FLOWERS
WEDDING ANNIVERSARIES
FLOWERS OF THE MONTH
OFFICIAL FLOWERS OF THE UNITED STATES

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WHAT WOULD YOU GIVE FOR A LIFELONG CUSTOMER?

Try this plan:
Sell your next watch customer a "Ball."
Its reliable performance will convince him you are a dealer to be depended on—he'll keep coming back for other things.
The watch will win you his business and friendship for always.

Write for booklet, and watch this space.

We want to add a lot of new friends to the Ball family of railroad watch dealers.

THE WEBB C. BALL WATCH CO.

CLEVELAND
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ESTABLISHED 1854. INCORPORATED 189

JUERGENS & ANDERSEN CO.,
DIAMONDS,
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

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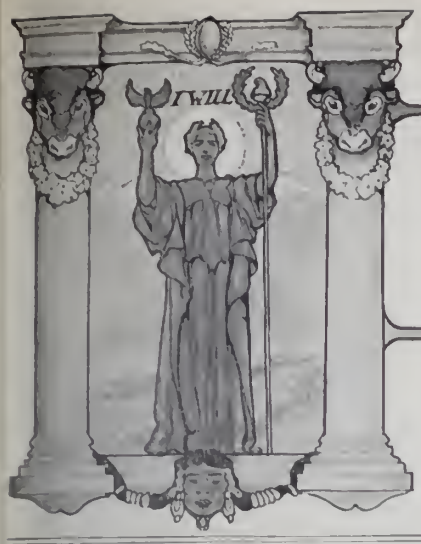
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IMPORTERS AND CUTTERS OF DIAMONDS

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CHICAGO AND WEST

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Chicago.

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Vol. LIII. CHICAGO, WEDNESDAY, DECEMBER 12, 1906. No. 19.

Chicago Notes.

Frank E. Behrendt, representing Moore & Son, is making a short trip this week.

C. L. Caliger, representing Sprochnle & Co., has returned from a trip northwest.

P. G. Storm and C. T. E. Smith, with Reed & Barton, are in from their last trips for the season.

George Lebolt, of Lebolt & Co., is now at the New York store, where he will remain until after Christmas.

H. E. King, representing the Queen City Silver Co., has returned from a trip to Kansas City and St. Louis.

F. E. Wallace, representing T. W. Adams & Co., is making a trip this week to Kansas City and other western points.

G. E. Siebert, Ottumwa, Ia., was in this city recently buying a stock of goods for the new store which he is opening.

Harry H. Miller, of the Chicago office of Hutchison & Huestis, is making a trip east, working in Cincinnati and Pittsburg.

The Julius King Optical Co. has issued from the Chicago office a very neat brochure referring to prescription work.

L. A. MacKown, Chicago manager of the Oneida Community, Ltd., has returned from a visit to the factory at Oneida, N. Y.

R. M. Harding, the auctioneer, has now returned from his ranch at Siverton, Ore., having disposed of a big crop of grain.

F. A. Ferinandsen has removed his optical business from room 602, Columbus Memorial building, to Austin, a west side suburb.

John W. Neasham, Ottumwa, Ia., was in this city recently for a few days looking after some iron interests and also purchasing goods.

W. S. Willis, W. H. Burton, T. G. Jewett and R. S. Atwood, of the traveling force of the Gorham Mfg. Co., are in for the season and report the best business they have ever had.

A. M. Keasey, who has been calling on the city trade for Graffe & Stanek, is no longer with that firm. He contemplates going into business for himself by the first of the year.

In the suit of the International Silver Co. *vs.* Samuel Lyons, Mr. Lyons has furnished bonds in the sum of $6,500, required by the court, and appealed the case. The suit brought by Lyons against the company, which was near the call on Judge Landis' calendar, was deferred trial by agreement until the appeal is tried.

Clarence Chambers, Sidney, Ia., suffered the loss of his entire stock by fire recently, the loss being estimated at $700 to $800. Mr. Chambers had only been located at this point a few weeks.

James Connors and Frank Murphy were arrested here recently at their rooms in W. 47th St. on a charge of robbing a buggy owned by T. J. Brady, a traveling jeweler, of gold cuff buttons and other jewelry valued at $300.

William Schuettler, 23, and William Bock, 21, who were charged by Montgomery, Ward & Co. with stealing jewelry while in their employ, were each sentenced to one year in the House of Correction by Judge Newcomer, last week. Schuettler had a mask and a revolver when arrested and the police declare he is a hold-up man.

C. L. Bosler, watchmaker in the employ of Sive & Behrman, Logansport, Ind., died of heart disease in that town last Thursday, and his body was brought here for interment. Mr. Bosler formerly kept a retail store here on S. State St., and also conducted a retail jewelry business at one time in Waukegan, Ill. He was 50 years old at the time of his death.

The demurrer of Julius Kahn to the Federal indictment, charging him with using the mails to promote a fraudulent scheme, was overruled by Judge Humphrey, and trial was set for an early date. The indictment of Kahn followed the collapse of the Cash Buyers' Union, First National Co-operative Society, of which Kahn was president and prime mover.

In a card of thanks published in the Chicago newspapers last week the Ladies Aid Society of the Passavant Memorial Hospital thanked the following firms for their contributions to the "Streets of Paris" show: C. D. Peacock, Charles E. Graves & Co., Ansonia Clock Co., Benj. Allen & Co., Charles H. Hulburd, Rowe Bros., the Gorham Co., Almer Coe, F. A. Hardy & Co., Martin Copeland & Co., E. A. Dorrance, Otto Young & Co., Western Clock Mfg. Co., R. Wallace & Sons Mfg. Co., Homan Silver Plate Mfg. Co.

The following buyers were in this city during the past week: H. J. Crooks, Madison, Wis.; J. D. Jenkins, El Paso, Ill.; B. D. Robinson, Albion, Mich.; C. Veicht, Milwaukee, Wis.; R. Sloan, Ironwood, Mich.; F. C. Sheldon, Shelbyville, Ind.; W. Chapman, Benton Harbor, Mich.; C. E. Hurd, Sycamore, Ill.; Claude R. Stoops, Nappanee, Ind.; J. H. Ramsey, Aledo, Ill.; E. A. Shetter, DeKalb, Ill.; J. C. Oates, Darlington, Wis.; Mr. Spector, of Spector & Fishman Co., Lafayette, Ind.; Charles M. Waara, Hancock, Mich.; L. Sachs, Milwaukee, Wis.; J. C. Ranbow, Maquoqua, Ill.; John R. Reeves, Mt. Pulaski, Ill.; L. Ratzesberger, Milford, Ill.; A. D. Lemmon, Guthrie Center, Ia.; S. B. Walton, Unionville, Mo.; F. S. Dahlberg, Durand, Ill.; W. M. Axe, Capron, Ill.; Al. Swift, Bloomington, Ill.; E. W. Bassett, Jacksonville, Ill.; J. J. Beale, Rockford, Ill.; F. W. Hinrichs, Kalamazoo, Mich.; Aaron Purcel, Noblesville, Ind.; Frank Smith, Pontiac, Ill.; E. H. Rummele, Sheboygan, Wis.; John W. Upsal, Watseka, Ill.

Pacific Northwest.

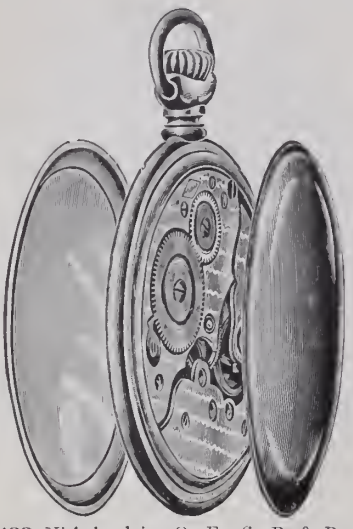
The store of Patchens & Dixon, Drain, Ore., was entered by thieves, a few days ago, and robbed of a number of clocks and watches.

O. Olson, Genesee, Idaho, has purchased the stock of C. W. Campbell, at Uniontown, and will take possession within a few days.

R. P. Endicott, Myrtle Point, Ore., has disposed of his other interests, and hereafter will confine his attention to his retail jewelry business.

In the suit brought by Ben C. Nichols, Spokane, Wash., against the Kossuth-Marx Jewelry Co., of New York; A. Eisenberg, San Francisco, and Sheriff Doak, Spokane, to restrain them from collecting judgments against him, a decision has been rendered in favor of the defendants, thus giving them the power to enforce their levies. The Kossuth-Marx Jewelry Co. has a judgment for $939, and A. Eisenberg, a judgment for $320. Mr. Nichols claims to have been declared bankrupt by the courts in Alaska, and that the defendants had levied on property belonging to him, valued at $3,000. When the decision was rendered, the plaintiff gave notice of an appeal.

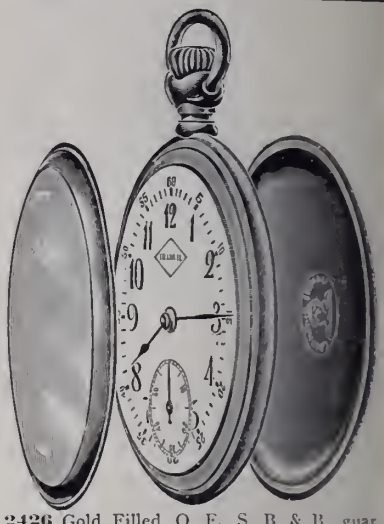
L. A. EPPENSTEIN & CO., 133 Wabash Avenue, CHICAGO.



2423 Nickel, plain, O. F., S. B. & B., 7 jewel Travail white dial.....**$3.45**
2424 Gun Metal, black, O. F., S. B. & B., 7 jewel Travail, white dial.....**$4.00**
2425 Silver, plain, O. F., S. B. & B., 7 jewel Travail, white dial.....**$4.75**

Travail thin model anchor movements, silvered nickel ¾ plate highly polished steel winding wheels, straight regulator, genuine anchor balance, 7 jewels. Finest grade of hair and main springs, tempered in form. Every piece of material is finely finished; machine made on the interchangeable system.

Travail movement materials are constructed with the aid of the most recently invented automatic tools in one of the modern high-class watch factories. The skilled workmen who finish and assemble these movements are considered specialists in the making of thinnest reliable watches.



2426 Gold Filled, O. F., S. B. & B., guar. 10 years, E. T., satin or plain, 7 jewel Travail, white dial.....**$5.00**
2427 Gold Filled, O. F., S. B. & B., guar. 20 years, E. T., satin or plain, 7 jewel Travail, white dial.....**$6.00**
2428 Gold Filled, O. F., S. B. & B., guar. 25 years, E. T., satin or plain, 7 jewel Travail, white dial.....**$6.35**

Extra Thin Model Screw Back and Bezel Lever Watches

are illustrated and fully described in

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This book contains many specialties exclusive with us.
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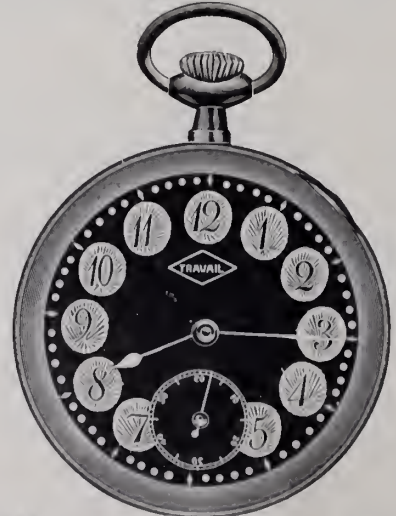
WRITE FOR ONE AT ONCE

Use it as a guide to intelligent watch buying. By so doing you can save money on your purchases.

L. A. EPPENSTEIN & CO., 133 Wabash Avenue, CHICAGO, ILL.



2440 Gold filled, open face, guaranteed 10 yrs., E. T., satin or plain, 7 jewel Travail..**$5.00**
2441 Gold filled, open face, guaranteed 20 yrs., E. T., satin or plain, 7 jewel Travail...**$6.00**
2442 Gold filled, open face, guaranteed 25 yrs., E. T., satin or plain, 7 jewel Travail....**$8.50**



2443 Nickel, open face, plain polished, 7 jewel Travail, black dial, opal raised figures..**$3.80**
2444 Gun metal, black, open face, 7 jewel Travail, black dial, opal raised figures.....**$4.35**
2445 Silver, open face, plain or E. T., 7 jewel Travail, black dial, opal raised figures..**$5.10**



2433 Gold filled, O. F., S. B. & B., guaranteed 20 years, gold colored, fancy engraved, 7 jewel Travail, white dial **$6.35**
2434 Gold filled, O. F., S. B. & B., guaranteed 25 years, gold colored, fancy engraved, 7 jewel Travail, white dial.....**$8.85**

ALL QUOTATIONS SUBJECT TO 6 PER CENT. DISCOUNT ONLY

St. Louis.

The Mermod, Jaccard & King Jewelry o. celebrated, last week, the 78th annual oliday opening.

The trade in this city has been advised of e fact that H. W. Thompson has moved s stock into a new store at Muskogee, d. T.

The Jewelry Jobbers' Association is due meet next week, but President Edwin assa stated that the meeting would be stponed until after the holidays.

Mrs. A. N. Ens, mother of Charles Ens, anager for William Weidlich & Bro., died ddenly at her home, 4818 Hammett Pl., d was buried on Tuesday of last week. rs Ens was 60 years old.

Carl R. Gross, traveling representative of e material department of the Baumanassa Jewelry Co., has returned from his st trip and reports success. He will reain in St. Louis until after the holidays.

F. J. Longden, who represents the Eisendt Mfg Co. in Indiana, Ohio and Michin, has gone to his home in Bluffton, Ind., ere he will remain until Jan. 1. A. F. senbeiss, Texas representative for the m firm, has just returned from a trip er his territory.

Chester Haile, southwestern representae of William Weidlich & Bro., is in from trip. H. F. Hines, Iowa representative the same firm, departed last week for s home in Grand Forks, N. Dak., and le there will assist W. R. Lasham rough the holiday rush.

Harriet B. Brooks has filed suit for vorce from her husband, Arlington R. rooks, of A. R. Brooks & Co., in the St. uis County Circuit Court, at Clayton, Mo. r. Brooks brought suit for divorce on ay 23, and voluntarily dismissed it Sept. . He is 40 years old, while his wife is 19.

Among the out-of-town jewelers in this ty last week were: Otto Rink, Carlyle, l.; Christ. Keyler, Nashville, Ill.; W. H. hn, Pacific, Mo.; T. H. Vinyard, Piedont, Mo.; F. Kurz, Breese, Ill.; J. H. Harll, Litchfield, Ill.; J. A. Allison, Rolla, o.; T. J. Edwards, Clarksville, Ill.; J. Vinslow, Moberly, Mo.

The store occupied by the branch of the ichaels Loan & Securities Co. at 6th and hestnut Sts., has been leased to a cigar mpany, and the business of the jewelry mpany will be transferred to the main ore at 900 Franklin Ave. An auction now being conducted at the branch. The hange will be made Jan. 1.

Toledo, O.

H. B. Rogers, formerly of Toledo, but ore recently of Seville, O., has opened a ore at Wadsworth, O.

W. R. McFadden, 407 Summit St., enjoys e reputation of having the smallest frontge of any jeweler in Toledo, but his quarrs are as cozy and beautifully decorated they are small.

C. P. Eels, watchmaker for John Proaska, 109 Summit St., has just improved s property at the corner of Virginia St. rs. Eels is at present operating a fancy ork and painted china store on W. Banoft St.

W. L. Milner & Co. are about to move into their new addition, which will give them the largest store building in northwestern Ohio. A large space is devoted to the jewelry department, which is to be enlarged and improved.

Kansas City.

TRADE CONDITIONS.

The retail stores in this city are already doing an excellent business. The trade has opened a great deal earlier than usual. Country retailers are also doing a big business now, judging from the orders rolling into the jobbing houses, and their complaint has always been in the past that Christmas trade was confined to one week.

Chas. S. Robertshaw, Natchitoches, La., is a new pupil at the Southwestern Optical College.

O. H. Stevens and Geo. A. Stevens, pawnbrokers of this city, have lost their suit to break the will of their uncle.

J. H. Trowbridge has just taken a position in the shipping department of the Woodstock Hoefer Watch & Jewelry Co.

Sam Bloom, traveling representative of the Meyer Jewelry Co., is making a short trip through northern Kansas before Christmas.

Frank Castle, Kansas City, Kans., and J. W. Farney, Hays, Kans., have enrolled as pupils with the Kansas City Polytechnic Institute.

T. Lackland, of the engraving department of the Meyer Jewelry Co., who has been away for a week on account of illness, is again attending to his duties.

E. C. Cleveland, traveling representative for the Woodstock-Hoefer Watch & Jewelry Co., was in this city last week long enough to refill his trunks. He left for his territory again without delay.

E. H. Ray, Texas representative of the Edwards & Sloane Jewelry Co., informs the house that he has secured quarters at 309 Main St., Dallas, Tex., and will have his samples displayed there until Christmas.

Louis Meyer, president of the Meyer Jewelry Co., says that in the course of 10 more years the number of mechanics in this country will not materialy increase. Boys are refusing to learn trades, but merely want to make as much as they can for the time being, and their parents do not seem to be figuring ahead much further than the boys.

The following out-of-town jewelers called on the trade during the past week: N. B. Jeter, Butler, Mo.; H. E. Tucker, of Tucker Jewelry Co., Higginsville, Mo.; Chas. E. Wardin, Topeka, Kans.; Mr. Connor, of Connor Jewelry & Optical Co., Caldwell, Kans.; J. A. Lukens, Bucklin, Kans.; S. J. Huey, Excelsior Springs, Mo.; Mrs. H. A. Pratt, Fremont, Nebr.; G. R. Summers, Sturgeon, Mo.; W. H. H. Schrickengaust, Pattonsburg, Mo.; W. A. Cooper, with R. O. Schenkner & Co., Weston, Mo.; J. S. Kelly, Marshall, Mo.; Gus. Willman, Lawrence, Kans.; Otto Burklund, Osawatomie, Kans.; Mr. Thomas, of the Santa Fe Watch Co., Topeka, Kans.; L. J. Harris, Corder, Mo.; C. A. Clement, Springfield, Mo.; J. Mutton, with Kigher Bros., Excelsior Springs, Mo.; A. Rosenfield, Leavenworth, Kans.; F. C. Roeder, Higginsville, Mo.

Extensive improvements have just been completed in the store of G. W. Loar & Co., Grafton, W. Va.

Indianapolis.

TRADE CONDITIONS.

"If trade keeps up proportionately to the way it has started, we will have the biggest holiday business of years." "Christmas shopping started earlier than any former year since 1892." "We have more business than we can take care of and I am anticipating an unprecedented holiday rush." These statements by prominent jewelers reflect the views of the trade in this city. All the merchants are optimistic. Every jewelry firm has added help to take care of the business. Reports for November show a gain of from 10 to 20 per cent. over the corresponding month of last year.

Fletcher M. Moe has been elected president of the Indianapolis Aerie of Eagles.

Ed. Craft, of the A. P. Craft Co., has recovered from a severe illness, which forced him to use crutches for six weeks.

Lawrence Kohl, Logansport, Ind., has entered the service of Carl L. Rost, as a watchmaker. Mr. Rost now keeps four watchmakers employed all the time.

Chris. Bernlochr & Bro., Pembroke Arcade, have leased the entire second floor of the McQuat building, in Washington St., between Meridian and Pennsylvania, and will move early next year.

E. F. Hirst, Richmond, Ind., a buyer in this market for more than a half century, is closing out his stock at auction prices to retire permanently. Mr. Hirst is one of the oldest and best-known jewelers in Indiana.

The pearl hunting season along the Wabash River has closed. Throughout the Spring, Summer and Fall, the banks of the river have been thronged with men hunting mussel shells. The most valuable pearl found sold for $950.

Abram Cohen, of H. Cohen & Sons, who was injured recently by the falling of an elevator in the Landgraf building, has brought suit for $25,000 damages against the owners and lessee of the building. Both of Cohen's ankles were broken and he was otherwise injured.

Among the out-of-town jewelers calling on the local trade, last week, were: Samuel Prager, Terre Haute; Mrs. B. Maier, Edinburg; Philip Adler, Lebanon; J. L. Hastings, Sheridan; J. A. Meissen, Cicero; A. C. Kinnear, Marion; Charles Ham, Franklin; A. A. Gardner, Lebanon; H. A. Robert, Veedersburg; E. N. Canada, Winchester; C. E. Hodgen, Kokomo, and J. B. Johnson, Goodland. Several of these came to Indianapolis to attend the annual convocation of the Mystic Shrine.

Jewelry salesmen were interested in a case that came to an end, last week, in the Marion County Circuit Court. The State Railroad Commission sought to enforce the excess baggage law of 1903 to the extent of making that law apply to samples carried by commercial travelers. The matter was brought to the attention of the commission by several bodies of commercial travelers, who declared that the railroads did not obey the 1903 law, providing that the charge for each 100 pounds of excess baggage should not be more than 12 per cent. of the first-class passenger fare. The question arose as to whether or not this law applied to samples carried by commercial travelers, so the matter was referred to Judge McMasters, who decided that the law was not applicable in this case.

SWARTCHILD & CO.

ESTABLISHED 1870

138 Wabash Avenue CHICAGO, ILL. **Watchmakers', Jewelers' and Engravers' Supplies.**

Our new 432 double-size page catalogue containing 20,000 illustrations will be sent to you gratis (prepaid) on application.

THE NEW MAINSPRING

"BLACK SHIELD" MAIN-SPRINGS

FOR ALL AMERICAN WATCHES.

The Product of the Highest Attainment in Mainspring Making

FEATURES

"Black Shield" Mainsprings are packed in the following manner:

Each spring is wrapped separately in oiled paper, and placed in an individual envelope printed with the name and size of movement for which it is intended.

Twelve envelopes, or one dozen mainsprings, are contained in a well-made strong box properly labeled.

Useless handling of the springs is avoided, thereby preventing rust or mixing of stock.

The name, "Black Shield" is scratched on every spring.

TESTS

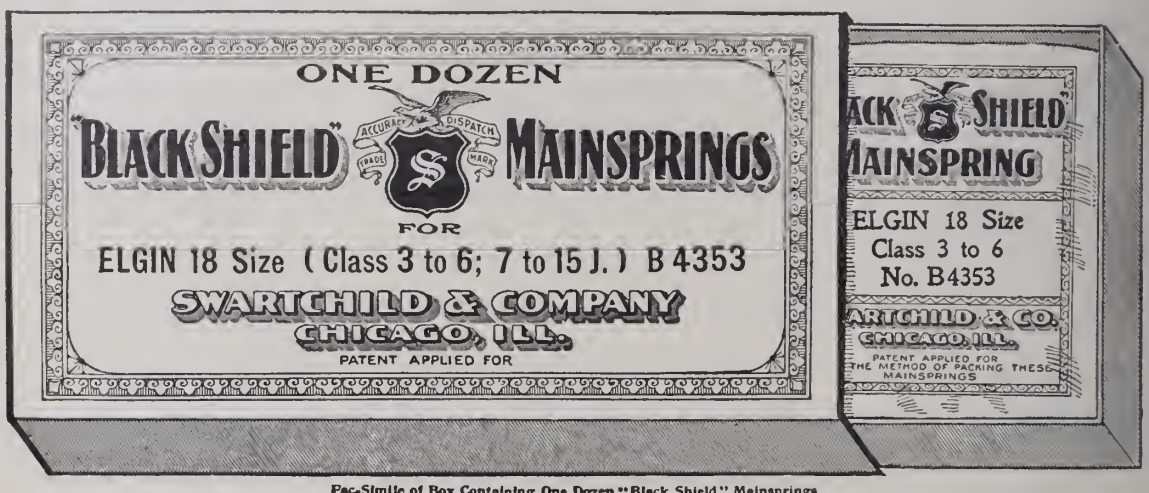
In selecting the "Black Shield" Mainsprings, we were guided not alone by our own severe tests and judgment, but we distributed samples to dozens of expert watchmakers throughout the country.

The opinion of all was that the "Black Shield" Mainsprings are the finest ever introduced in this country. That they are even, properly tempered, carefully finished, correctly gaged, and tips and length positively accurate.

They are of wine color, well polished, and will fit the respective movements without any filing or change whatsoever.

"Black Shield" Mainsprings are manufactured for us only by the oldest and most reputable maker in Switzerland

Per Dozen, $1.25 Per Gross, $13.50



Fac-Simile of Box Containing One Dozen "Black Shield" Mainsprings

"Black Shield" Mainsprings are guaranteed in every respect. No better can be had at any price

Per Gross, with 4-Drawer Cabinet (capacity, 48 dozen), $15.00

Extra Special Bargains

In Ladies' O Size Hunting Watches—goods that will help boom your business for the Holidays.

COMPARE OUR PRICES



No. C 210.—O size, 20-year, gold filled B. & B. Royal Hunting Case. Warranted to wear 20 years; made by the Philadelphia Watch Case Company of Riverside, N. J., whose guarantee is stamped on the inside back cap of every case. In engraved, plain polished and engine turned.

THE ABOVE CASE Fitted with 7 jewel nickel, lever escapement, pendant set movement, white dial, complete, ...$5.50

Fitted with 7 jewel nickel, lever escapement, pendant set movement, decorated dial, complete $5.75

Fitted with 7 jewel Trenton, pendant set movement, nickel, complete $6.80

Fitted with 7 jewel nickel, pendant set U. S. Watch Co. movement, complete $7.50

Fitted with 11 jewel nickel, pendant set, U. S. Watch Co. movement, complete $8.00

Fitted with 15 jewel U. S. Watch Co. movement, nickel, pendant set, complete.....$8.75



No. C 211.—O size, 25-year, gold-filled Htg. Case. Owing to the price we are selling this case at we are unable to use the maker's name, but we absolutely guarantee these cases to be entirely satisfactory to you and the greatest value for the money you have ever bought, or they may be returned at our expense.

THE ABOVE CASE Fitted with 7 jewel nickel, pendant set, lever escapement, white dial movement, complete $6.00

Fitted with 7 jewel nickel, pendant set, lever escapement, decorated dial movement, complete, ...$6.25

Fitted with 7 jewel Trenton, nickel, pendant set, complete $7.30

Fitted with 7 jewel nickel, pendant set, United States Watch Co. movement, complete...$8.00

Fitted with 11 jewel nickel, pendant set, United States Watch Co. movement, complete..$8.50

Fitted with 15 jewel United States Watch Co. movement nickel, pendant set, complete..$9.25



No. C 212.—O size, 14-Kt. solid gold Htg. Case in plain polish, fancy engraved, etc. This makes the cheapest O size, 14 Kt. solid gold watch on the market.

THE ABOVE CASE Fitted with 7 jewel nickel, lever escapement, pendant set, white dial movement, complete $9.00

Fitted with 7 jewel nickel, lever escapement, pendant set, decorated dial movement, complete $9.25

Fitted with 7 jewel nickel, Trenton, pendant set, complete $10.30

Fitted with 7 jewel United States Watch Co. nickel, pendant set movement, complete $11.00

Fitted with 11 jewel nickel, United States Watch Co., pendant set movement, complete $11.50

Fitted with 15 jewel nickel, United States Watch Co., pendant set movement, complete.....$12.25

Write for our new catalogue just off the press; mailed to legitimate jewelers on application only.

HOLSMAN & ALTER, Wholesale Jewelers, 176-178-180 East Madison Street, CHICAGO, ILL.

San Francisco.

Paul V. Garin has taken on two additional aleswomen.

H. E. Denton, with G. G. Brooks, Colusa, al., was among last week's visitors to this ity.

H. Wachhorst came down from Sacramento the earlier part of the week to order oliday stock.

Burr W. Freer, in the Kamm building, as just added a neat show case for the spay of samples.

A. A. De Neuf, Virginia City, Nev., visited the trade here the earlier part of the ek and ordered a large supply of holiay goods.

Kragen's Department Store, at 1149 Market St., has opened, with its other departents, an attractive jewelry department for e holiday trade.

Henry Hackett, at 2506 Mission St., has dded another large wall case to his store. r. Hackett is trying to find larger quarrs for his increasing business.

Fred. De Farrari & Co., who have been New Montgomery St. since the fire, will move back to their former location at Beach St. in order to accommodate their d customers.

The People's Jewelry Co., 1485 Eddy St., as prepared for the holiday trade by bstituting new show cases for the old nes. The concern has just ordered a large fe for its office equipment.

The Diamond Parlor Jewelry Co., 1429 illmore St., has increased its working force nd declares that it would still further inrease it could the proper men be obtained, t it is impossible to get them. Watchakers are especially searce.

Shreve & Co. have begun suit against the aledonian Fire Insurance Co. for $9,000. he policy was written on a stock of diaonds and jewelry in the Shreve building, t the corner of Post St. and Grant Ave., hich was destroyed in the April fire.

George Desenfant, 1613 Fillmore St., has ncreased his clerking force to five, and has ade other preparations for a lively holiday ade. Mr. Desenfant is going to start his ctory in the rear of the store as soon as en and material can be obtained, but owing the scarcity of both it will probably be e first of the year before the factory is in gular running order.

The United Jewelry & Optical Co., at the ld stand on Market St. before the fire, ad only two clerks, but now has 10. This mpany has also started a factory and reairing shop in the rear of its store, where ll of its diamond setting and other similar ork will be done. M. Rosenberg, an eastrn jeweler, has been placed in charge of ie factory.

Joseph Fahys & Co., whose San Francisco branch has been doing business for me time in the Kamm building, have oved across the street into the Mutual ank building, and will there occupy large ooms on the eighth floor. The fixtures are ot all in yet, but the company is having em put in as early as possible in order begin the new year with everything in rmanent shape.

Harry Behrend, the Steiner St. jeweler, ho distinguished himself a few weeks ago y the capture of Louis Dabner, the "gas ipe" murderer, is still doing police duty in San Francisco, and promises to make things interesting for criminals in that neighborhood. With his head still swathed in bandages as a result of his encounter with Dabner and Siemsen, the plucky jeweler sallied forth one morning last week to give battle to a supposed burglar. The latter proved to be only a messenger who was trying to deliver a message, and who had made a mistake in the street number. His mistake and his failure to answer when Mr. Behrend demanded his business came near costing him his life, as the jeweler fired at him when he ran.

Cincinnati.

Lindenberg & Fox have been appointed special agents for the Illinois Watch Co.

V. C. Dwyer, New York manager for the John Holland Gold Pen Co., visited this city, last week.

Jacob Frohman, of Frohman & Co., is again able to be in his office, after his recent automobile accident.

Merrill B. Gary, Dayton, O., was here, recently, buying the opening stock for his new retail store in that place.

Adolph Muehlmatt has moved from his old quarters in the Lion building to the second floor in the same building.

Herman Keck, of the Herman Keck Mfg. Co., sailed from New York, Dec. 8, on a diamond purchasing trip to Brazil.

Albert Wallenstein and Walter Mayer, of Wallenstein, Mayer & Co., have returned from an extended southern trip.

William J. Burkhardt was purchasing stock here, last week, for the new branch business, which he is about to open at Dayton, O.

H. Glicksman, Washington Court House, O., stated to friends here, last week, that he intends to go out of business at that place after Jan. 1, and will locate in Nevada.

The Clemens Oskamp Co. has greatly beautified its store by putting in an entire new glass front. The change is not only a vast improvement to the store, but to that part of the street, and the store is now one of the finest in this section.

Out-of-town jewelers here buying stock the past week included: A. C. Davis, Coolville, O.; A. Krohme, Maysville, Ky.; A. Clooney, Maysville, Ky.; R. H. Dilly, Cambridge, O.; A. M. Stamm, Williamsburg, O.; G. H. Hansgen, Bethel, O.; F. L. Horning, Brookville, Ind.; H. Bertram, Augusta, Ky.; J. E. Robertson, Augusta, Ky.; W. C. Klein, Connersville, O.; F. C. Thienemann, Franklin, O.; Mr. Carson, Franklin, O.; O. C. Beer, Sunman, Ind.; Arthur Bland, Greenfield, O.; L. C. Diefenbaugh, Lewisburg, O.; J. A. Simpson, Ripley, O.; Edward Mueller, Hamilton, O.; Owen Sherwood, Falmouth, Ky., and William Shire, Paris, Ky.

H. H. Graham, Meridian, Miss., has sold his business, at that place, and gone to Hattiesburg, Miss.

A new front has just been added to the retail jewelry establishment of A. J. Reinhardt, Lincoln, Ill., The improvements give the jeweler a very attractive display window.

Denver.

E. A. Stevens has taken a position with J. C. Bloom & Co.

Samuel Dawson, with J. C. Bloom & Co., left, last week, for New York.

Samuel Swartz, formerly with A. F. Lowenthal & Co., is now with Syman Bros.

H. Lindeman has enlarged his shop by the addition of several rooms and new machinery.

W. W. Hamilton, of W. W. Hamilton & Co., has returned from a long trip through the northwest.

E. L. Deacon returned from his western trip, last week, and will remain in Denver until after the holidays.

Theodor Sorensen, formerly with the Boyd Park Jewelry Co., has opened a factory for manufacturing jewelry.

The Haberl Lapidary & Jewelry Co. is having a large Howard clock placed in front of its store. When completed, the clock will have a novel electrical attachment to attract attention.

Out-of-town jewelers, who called on the trade in Denver during the past week, included: J. L. Klineflelter, Breckenridge, Colo.; S. Bitterly, Phillips Jewelry Co., Victor, Colo.; E. R. Fisher, Pueblo, Colo.; H. G. Petty, Fort Collins, Colo.; M. C. Witherspoon, Boulder, Colo.; S. E. Selbe, Trinidad, Colo.; J. D. Kramer, Salida, Colo.; W. E. Payne, Boulder, Colo.; J. W. Barker, Central City, Colo.; H. C. Morse, Rocky Ford, Colo.; S. C. Morgan, Longmont, Colo.; J. Olis, Axtell, Nebr.; J. M. Bolding, Longmont, Colo.

Minneapolis and St. Paul.

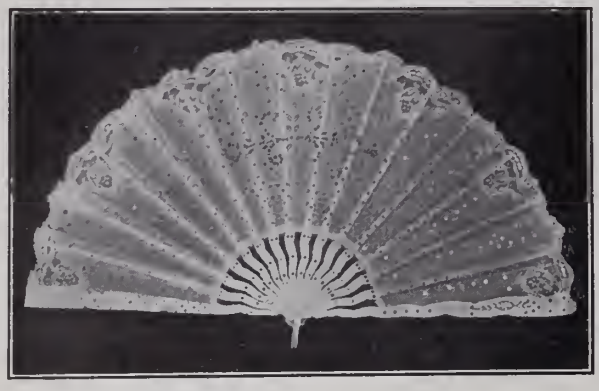
J. B. Bodfors, Minneapolis, has re-arranged the interior of his store and installed additional show cases.

Among the out-of-town jewelers in the Twin Cities, during the past week, were: W. G. Gould, Gleneoe, Minn.; Webber Bros., St. Cloud, Minn.; Oscar Holmes, Cambridge, Minn.; George H. Lang, Mankato, Minn.; A. M. Harper, Renville, Minn.; Chas. Wessalic, Wacona, Minn.

The uptown tendency of the retail trade in Minneapolis is becoming more and more pronounced as the city grows, and new store buildings are built further out. It is now reported that a leading retail jeweler is preparing to move to a new building at 9th St. and Nicollet Ave., which is just under construetion. It was not long ago that such a location would have been regarded as unheard of, being clearly out of the retail business district. On the other hand, there is something of an attempt to get away from the domination of Nicollet Ave., as a retail street, which has resulted in rents there becoming exorbitant. There is desultory talk of an organized movement to some other street, probably Hennepin Ave., which is the next street north, parallel to it. In the meantime, the eross streets are gradually coming into prominence as retail thoroughfares, and 4th and 6th Sts. are now both regarded as coming retail stands.

Hugh V. Griffin, formerly of Leary, Ga., has moved to Edison, in the same State.

Fans



A CHOICE collection, comprising the newest designs in fans of all grades, from the lowest priced to the finest fans imported. New creations in French Jewelry Novelties received every week. Fan and Lorgnette Chains, Bead Necklaces, Collars, Combs, Brooches, etc.

Lewy & Cohen

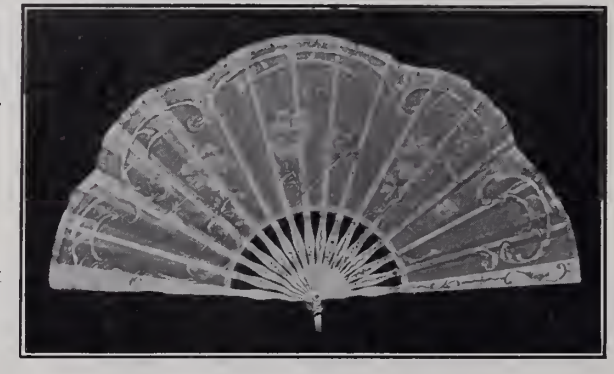
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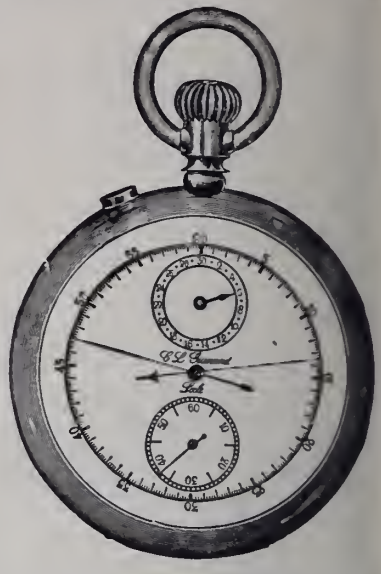
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Send for a Selection, Stating Price



Guinand's Reliable Split Timers and Split Chronograph Watches.

In Nickel, Gun Metal, Silver and Gold Filled Cases



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EXCLUSIVE IMPORTERS.

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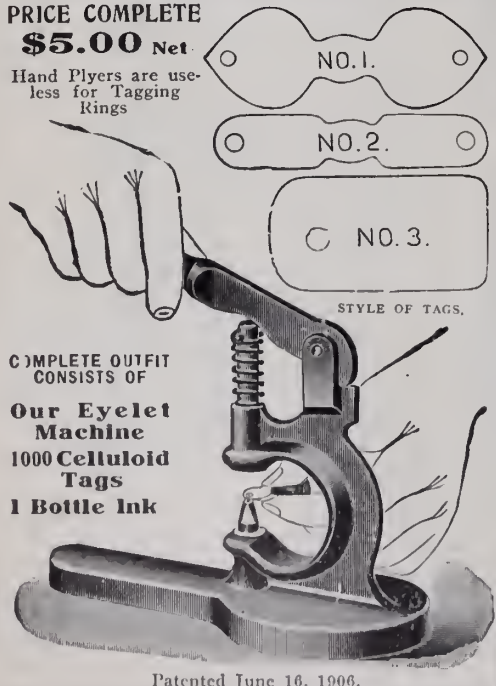
New York Office, 37 Maiden Lane

For Sale By All Jobbers.

"THE" MACHINE *for* TAGGING RINGS, &c.

PRICE COMPLETE **$5.00** Net

Hand Plyers are useless for Tagging Rings



COMPLETE OUTFIT CONSISTS OF

Our Eyelet Machine
1000 Celluloid Tags
1 Bottle Ink

Patented June 16, 1906.

The HOLD-ON CLUTCH

BEST
SAFEST
SIMPLEST

YOU slide the Clutch on—
IT does the rest.



A SPLENDID SELLER, RETAILING AT 50 CENTS

Patented May 20, 1902.

SCARF PIN INSURANCE

ASK YOUR JOBBER OR WRITE TO

HOLD-ON CLUTCH CO. 33 GOLD STREET. **NEW YORK**

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OF THE

Manufacturers, Importers and Jobbers

IN THE

JEWELRY AND KINDRED TRADES

A Handy, Classified List for Desk or Pocket

Price, 50 Cents

The Jewelers' Circular Publishing Co.

11 JOHN ST. • NEW YORK

(Corbin Building)

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All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

A TRAVELER, with territory, will make a change Jan. 1. Address "Skiddoo, 8540," care Jewelers' Circular-Weekly.

YOUNG gentleman, shortly returning to England, would like to hear of good agency. "A., 8588," care Jewelers' Circular-Weekly.

PLATER desires a good position; first class jewelry colorer; A1 references. Address "A. T., 8628," care Jewelers' Circular-Weekly.

STENOGRAPHER desires position with jewelry or precious stone house; two years' experience. Address "T. C.," Room 124, 12 John St., New York.

YOUNG LADY, with experience, desires position with jewelry or stone house, Jan. 1 or before. Address "A. C., 8599," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN is open for position Jan. 1, with manufacturer; 15 years' experience; south or middle west. Address "T., 8500," care Jewelers' Circular-Weekly.

A COMPETENT colored jeweler and watch repairer wants a position in a store or factory, in any State. Address "L. P.," care J. Overton, 57 W. 98th St., New York.

A YOUNG MAN desires a permanent position by Jan. 1; experienced in general lettering and monograms, and also salesman. Martin, care J. L. Wanner, Paducah, Ky.

WANTED, a good, strong line, to represent in Chicago, by experienced man, personally acquainted with the trade. Address "U., 8627," care Jewelers' Circular-Weekly.

SITUATION WANTED by boy, 15 years of age; can furnish best reference from present employers; desires to advance himself. "H. F., 8624," care Jewelers' Circular-Weekly.

CHANCE to perfect myself in watchmaking and store practice; have had four years' experience; can furnish best references; fair wages. Address "O., 8478," care Jewelers' Circular-Weekly.

WANTED, position as traveler for first class house; am acquainted with the trade, wholesale and retail, from Portland, Me., to Duluth, also middle west. "B., 8571," care Jewelers' Circular-Weekly.

WANTED, position in repair department of a first class jewelry store; estimating buying of old gold; have a general knowledge which would be useful. "K., 8616," care Jewelers' Circular-Weekly.

A YOUNG MAN, having three years' experience in the jewelry business, desires permanent position in a wholesale jewelry house. Address "Willingness, 8645," care Jewelers' Circular-Weekly.

WANTED, permanent position Jan. 1, by first class watchmaker and engraver; thoroughly acquainted with fine Swiss and railroad watches; best references. "R. A., 8436," care Jewelers' Circular-Weekly.

YOUNG MAN (26), seven years' experience as general office man with importer of diamonds and diamond jewelry house, would like to make a change. "J. F.," care Weber, 41 Maiden Lane, New York.

YOUNG MAN, with several years' experience in manufacturing jewelry house, would like to secure a position with jobbing concern; A1 references. Address "W., 8642," care Jewelers' Circular-Weekly.

JEWELER and diamond setter, first class, on platinum and gold, also enameling, gilding and repairing; west preferred; quick workman. Address "Competent, 8651," care Jewelers' Circular-Weekly.

SALESMAN, thoroughly acquainted with southern retail jewelers and department stores, desires position with leading jobber or manufacturer. Address "C., 8600," care Jewelers' Circular-Weekly.

SITUATION WANTED by a man who thoroughly understands the manufacture of britannia hollow ware, Sheffield ware and candelabra; to take charge; highest reference. "S., 8589," care Jewelers' Circular-Weekly.

MAN wishes position with first class artistic jewelry manufacturer as preparer and repairer, drop melter, and also to take care of machinery; have 14 years' experience. Address "E., 8449," care Jewelers' Circular-Weekly.

EXPERIENCED salesman desires to connect with first class house, for New York, Boston, Philadelphia, Washington and Baltimore; sterling silver line preferred. Address "A., 8619," care Jewelers' Circular-Weekly.

SALESMAN, young man, 21 years old; five years' experience with manufacturing jewelry concern, desires position as traveling or city salesman; best references. Address "B. R., 8641," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, 1907, a position to represent a first class jewelry house on the road; 10 years' experience handling high grade jewelry, but no road experience. Address "O., 8573," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly competent in high grade and complicated work; 25 years' experience; A1 references; desires position on or after Jan. 1; south preferred. Address "E. B., 8565," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, formerly with Tiffany & Co., New York, desires position where artistic and executive ability will be appreciated; only first class propositions considered. Address "J. C., 8610," care Jewelers' Circular-Weekly.

WANTED, by Jan. 1, a position in the south as manufacturing jeweler and stone setter, by young man of good habits and fine appearance; single; retail store preferred; best of references. Address 303 South Lawrence Ave., Wichita, Kans.

TRAVELING SALESMAN wishes to make change Jan. 1; thoroughly understands both jewelry and silverware lines; manufacturers' line preferred; is a capable and hard worker; correspondence invited. "X. Y. Z., 8549," care Jewelers' Circular-Weekly.

AS TRAVELING SALESMAN, by a young man, 16 years' practical experience in large retail jewelry store; fine salesman; very pleasing address; a hustler; unexcelled reference. Address "January," care George Boyles, 87 Warren St., Columbus, O.

WANTED, at once, position by young lady, having six years' experience in high class retail jewelry store, with knowledge of bookkeeping, correspondence and general office work; best reference. Address "E. L. A., 8566," care Jewelers' Circular-Weekly.

SALESMAN, for New York City and east, desires position with manufacturer of 14-K. jewelry; at present with one of the largest houses; contract expires Jan. 1, 1907; salary or commission. Address "R., 8604," care Jewelers' Circular-Weekly.

ELECTRO-PLATER and gilder on metal novelties and jewelry; expert on green and rose, Roman and rose coloring; formerly with Schickerling Bros., Chas. Grahlborn, Bernard Rice's Sons and Silverman & Co. Address Edgar L. Tannert, 22 Spring St., New York.

SALESMAN, at present with one of the largest houses, contract expiring Jan. 1, 1907, desires position with manufacturer of 14-K. jewelry; calling on the best trade in the west or south; salary or commission. Address "G., 8603," care Jewelers' Circular-Weekly.

SALESMAN, who has had many years' experience in jewelry trade, now in another line, wishes to return to his old trade; energetic hustler; large personal acquaintance; has always produced results; open after Jan. 1, 1907. Address "C. E. R., 8644," care Jewelers' Circular-Weekly.

SALESMAN, with wide experience, desires position with good house, inside or traveling; first class references furnished. Address, "T., 8482," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, five years' experience in diamond and jewelry house, also have thorough knowledge of semi-precious and imitation stone line, desires position as salesman; have one year's road experience; can furnish excellent references. "J., 8650," care Jewelers' Circular-Weekly.

STEEL ENGRAVER, designer and modeler would like to get in communication with a manufacturer contemplating change in the management of his factory; capable of managing help, can get out work at least possible cost; familiar with all lines of gold jewelry. Address "Jeweler," 794 Broad St., Newark, N. J.

POSITION WANTED where the following requirements would be necessary, melting, refining, buying of gold, silver, platinum and sweep, alloying and press work; general knowledge of manufacturing jewelry and repairing of all kinds; fully capable of taking full charge of help. Address "C., 8617," care Jewelers' Circular-Weekly.

LADY of experience in office of manufacturing jeweler, desires similar position or with wholesale house; best of references. Address, "H. D. 8647," care Jewelers' Circular-Weekly.

EXPERIENCED salesman, well acquainted with jobbers, retailers and premium buyers east of Chicago, is open for engagement 1907, good personality; first class references; straight salary or salary and commission; has sold both watch and jewelry successfully; manufacturer preferred. Address "I., 8646," care Jewelers' Circular-Weekly.

TRAVELING POSITION wanted by young man, some road and city experience with watches, jewelry and cut glass; good references. Box 852, care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with eight years' experience and acquainted with retail jewelry and department store trades, in Buffalo, Cleveland, Toledo, Detroit, Grand Rapids, Chicago, Milwaukee, St. Paul, Minneapolis, Des Moines, Omaha, Denver, Colorado Springs, Pueblo, Topeka, Kansas City, St. Louis, Indianapolis, Louisville, Cincinnati, Dayton, Columbus and Pittsburg, now employed by a leading manufacturer would like to change Jan. 1. Address "Z., 8643," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, wide acquaintance with best retail trade south, west and entire Pacific coast, now employed; contract expires Jan. 1, 1907; will be open for arrangements; manufacturer's line; good goods preferred; A1 credentials. Address, "A., 8466," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, ring line, for western territory, Pacific coast. S. W. Eckley, 921 S. Adams St., Peoria, Ill.

SIDE LINE wanted for the western territory, Pacific coast. S. W. Eckley, 921 S. Adams St., Peoria, Ill.

WANTED, for the Pacific coast a line of silver toilet ware and novelties, either on commission or will carry accounts; must be an up-to-date line. Address, "A., 8577," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, one watchmaker and engraver. P. C. Pulse & Co., 1150 Washington St., Oakland, Cal.

WANTED, experienced salesman for middle west. Address "T., 8621," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, also capable of assisting on jewelry work. Chas. N. Hancher, 1211 Market St., Wheeling, W. Va.

WANTED, at once, a first class refractionist and salesman, one who understands edging preferred. Apply J. Levinski, Waco, Tex.

JEWELRY SALESMAN wanted to carry small novelty side line in the east; also one for middle west. Address Box 655, 215 W. 23d St., New York

WANTED, expert watchmaker; none but such apply; fine store in Texas city of 40,000. Address "Texas, 8560," care Jewelers' Circular-Weekly.

WANTED, watchmaker, first class man, engraver preferred; will pay $100 to $125 per month to right man. Address E. F. Randolph, Williamson, W. Va.

$25 A WEEK for a first class jeweler and engraver, in a large city in Texas; permanent position. Address "S., 8127," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker; Scandinavian preferred; good wages and permanent position to right man. O. H. Arosin, 187 E. 7th St., St. Paul, Minn.

WANTED, first class manufacturing jeweler; competent man for fine retail store; Texas city of 40,000. Address "Texas, 8561," care Jewelers' Circular Weekly.

FIRST CLASS watchmaker and engraver; $25 weekly to right man; reference and full particulars in first letter. Murchison Jewelry Co., Cheyenne, Wyo.

JEWELRY MANAGER for high class retail store; New York references and experience absolutely essential. Address "A. J., 8653," care Jewelers' Circular-Weekly.

AT ONCE, a first class engraver and jeweler; one who can assist on watch repairing preferred; state experience and salary wanted. C. S. Sherwood. Portsmouth, Va.

WANTED, about Jan. or Feb. 1, watchmaker and optician; good wages and steady position, in a nice central Ohio town. Address "J., 8631," care Jewelers' Circular-Weekly.

WANTED, salesman for silver plated hollow ware in the southern territory; only experienced plated hollow ware salesmen need apply. "M., 8392," care Jewelers' Circular-Weekly.

WANTED, a bright, energetic optician to open optical department of jewelry store on shares or partnership; must be first class. N. Rosenbaum, 19 S. 9th St., Philadelphia, Pa.

WANTED, a man to do watch and clock repairing, also plain engraving; salary, $18 to $20 per week; steady position; apply at once. S. Goldsmith, Waynesburg, Greene Co., Pa.

WANTED, young jewelry salesman to help out for Christmas, from Dec. 15 until Dec. 24, for day and night; reference; answer at once. N. S. Brann, 231 Eighth Ave., New York.

WANTED, by Jan. 1, all around store man, optician, one who can engrave and do good jewelry and clock work; steady position and good salary for right man. F. A. Marean, Belvidere, Ill.

WANTED, a good jeweler and engraver; steady position and good wages to the right party; send references and salary expected in the first letter. G. A. Hauserman, 214 Main St., Paterson, N. J.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Hauserman's, 214 Main St., Paterson, N. J.

ENGRAVERS; an expert engraver to take charge of department in large silver plated hollow ware factory, also journeymen engravers. Address "Britannia, 8554," care Jewelers' Circular-Weekly.

COMBINATION railroad watchmaker, optician, engraver and salesman; permanent position; $30 per week to start; none but thoroughly competent man need apply. Frank B. Thayer, Memphis, Tenn.

WANTED, manufacturing jeweler, who is also a stone setter, to begin now or Jan. 1; pleasant, steady job for the right man; give full particulars and state salary wanted in first letter. Andrew Wilson, Winfield, Kans.

WANTED, salesman with established trade for New York City and vicinity. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, traveling salesman with established trade in New York and Pennsylvania. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, watchmaker, at once, one who thoroughly understands all complicated as well as general work; railroad watches especially; none but a mechanic need apply; good wages; references required. Julius C. Walk & Son, 12 E. Washington St., Indianapolis, Ind.

WANTED, by Jan. 1, 1907, a first class watch repairer and plain and monogram engraver; references required from former employer; young man preferred; permanent position at $25 per week to right party; for particulars address with references. Geo. W. Kates, Newton, Kans.

WANTED, experienced salesman with established trade in Iowa, to go out Feb. 1; right man can earn $2,500. Otto Young & Co., Heyworth Bldg., Chicago, Ill.

WANTED, for next January, an experienced salesman with established trade to cover the south. Adolph Goldsmith & Son, 68 Nassau St., New York, N. Y.

WANTED, couple of experienced traveling salesmen with established trade; hustlers who can command and earn large compensation. King, Raichle & King, Buffalo, N. Y.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Ohio and Indiana. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Pennsylvania. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

WANTED, by Jan. 1, foreman for Chicago shop, doing special order work, repairs and engraving; want man who can handle help and everything pertaining to the running of modern shop; good salary to right man. Address "S., 8634," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

WANTED, a first class traveling salesman to represent a house manufacturing high class gold jewelry over the following territory: Richmond, New Orleans, through Texas, along the Pacific coast and east as far as Denver; all answers will be treated confidential. Address "K., 8654," care Jewelers' Circular-Weekly.

EXPERIENCED salesman, with acquaintance, for Jan. 1, for strong general line of rings and jewelry; write particulars stating territory, "Strong, 8420," care Jewelers' Circular-Weekly.

WANTED, at once, first class engraver, to do work demanded in first class store; permanent position to right man; send samples of work and state salary expected. Dillon Company, Wheeling, W. Va.

WANTED, experienced traveling salesman, calling on retail jewelers and department stores, to carry a first class side line on commission. Address the Herald Novelty Co., 2234 Eighth Ave., New York.

WANTED, traveling salesmen to go out Feb. 1; we are about to increase our force; we want high grade men; good compensation; if interested, apply immediately. Otto Young & Co., Heyworth Bldg., Chicago, Ill.

WATCHMAKER, thoroughly conversant with the American lathe and its modern attachments can find interesting, remunerative employment, day or evening. Geo. Wendell Bates, 1590 Amsterdam Ave., New York.

WANTED, first class watchmaker, competent to take charge of watch repairing department; permanent position to the right man; wages $25 to $30 per week. Apply to Geo. N. Joyce, 123 Nassau St., New York.

WANTED, at once, an experienced material man, to take charge of our material department; a hustler who can command and earn large compensation. Morris Rosenbloom & Co., 143 Main St., E., Rochester, N. Y.

WANTED, from Jan. 1, an experienced salesman in the plated hollow ware line, to conduct and manage our New York office and to call on the trade in New York, Brooklyn, Boston, Philadelphia and adjacent territory; none but experienced men in our line and well acquainted in above mentioned territory need apply. Address the Van Bergh Silver Plate Co., Rochester, N. Y.

WANTED, salesman, from Jan. 1, to cover Philadelphia and Pennsylvania with strong line of rings and jewelry; only those with trade need apply; good salary to right man. Address, "T., 8238," care Jewelers' Circular-Weekly.

TRAVELER WANTED, for the south, to sell an exclusive American watch line; must have an established trade and acquaintance with the retail jewelers; for engagement Jan. 1st. Sproehnle & Co., 42 Madison St., Chicago, Ill.

AN EXPERIENCED salesman to sell watches, jewelry and silver novelties, in southern states for large manufacturing and jobbing house; good salary to right man; none but A1 man need apply. Address, "V., 8608," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, salesman for New York and nearby towns; must be A1 man, acquainted with best trade and be familiar with watches and diamonds; trade established; can be increased; address with particulars, P. O. Box 881, New York City.

WANTED, for next January, an experienced traveling salesman, with established trade, in Pennsylvania, Ohio and Michigan, to sell American watches and diamonds; all correspondence will be confidential. Smith & North, 14 Maiden Lane, New York.

WANTED, salesmen to handle high grade post cards as side line; stationers, hotels, newsdealers, cigar stores, drug stores, dry goods merchants, all handle post cards; first class house; big commission; coat pocket samples. M. Gould, care The Rotograph Co., 684 Broadway, New York.

(*Special Notices continued on page* 80.)

Special Notices.

(Continued from page 79.)

HELP WANTED.—Continued.

SALESMEN wanted for side line; would like to make arrangements with traveling salesmen from Jan. 1, or before, who can carry a side line of very fine and artistic silver necklaces, finished in 24 karat fine, mounted with genuine stones and pearls, and are very good sellers the year round, all over the country; only such need apply, with the best of references. Address, "G., 8576," care Jewelers' Circular-Weekly.

Business Opportunities.

WANTED, to buy established jewelry stocks for spot cash. Edw. Bergh, Jewelry Auctioneer, Minneapolis, Minn.

FOR SALE, jewelry store in New Mexico; population 4,000; climate perfect; established 11 years; $6,000 cash. Address "Sunshine, 8636," care Jewelers' Circular-Weekly.

A PARTNER wanted in a good, established jewelry factory in New York; must be able to attend inside and outside; $4,000 to $5,000 capital required. Address "D., 8630," care Jewelers' Circular-Weekly.

FOR SALE, small stock of jewelry, china, etc., in Chicago; doing a fine business; bench pays more than expenses; about $3,000; have other business. Address Glass & Crockery Exchange, 186 Fifth Ave., Chicago, Ill.

FOR SALE, jewelry business, established 36 years in Illinois town of 40,000; 15,000 Scandinavians; owner, 76 years old, wants to retire from business. Address "F. L., 8533," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

JEWELRY STORE, doing $4,000 to $5,000 worth of business a year, besides the income from bench work, which will average $80 per month; have a large territory; no competition; all American trade; in a nice location; will guarantee the business; clean stock; will invoice about $2,000. C. W. Lindsay, Anthon, Ia.

CASH PAID for entire jewelry stores and stocks; send us your surplus stock, and we will send you a check by return mail; if our offer is unsatisfactory we return your goods; we act quickly and strictly confidential. Jos. Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

AT 50 CENTS on the dollar $20,000 worth of solid silver hand mirrors, hair brushes, bon bons, and silver and gold filled lockets; 1,000 ten-year gold filled chains, in fact, a jobber's up-to-date stock of the leading manufacturers of America; I have the original bill with numbers, and will quote you the price as sold to the dealer direct from the factory and give you 50 per cent. discount; this is the best lot of goods and the best bargain I ever had; I will send a selection package to any well rated dealer on memo., if he will agree to inspect them and return those not wanted, same day you receive them, enclosing check for those you can use, as prices are net cash on arrival; I also have 500 Swiss and American watches, a lot of amber necklaces and some coral and diamond jewelry, at a discount; be quick to get these bargains. Dan I. Murray, Importer and Broker, 3 Maiden Lane, New York.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address, Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

Wanted to Purchase.

WANTED, slide rest and face plate to fit Webster Whitcomb lathe, No. 2½. Address "V., 8640," care Jewelers' Circular-Weekly.

WANTED, the best Oriental pearl necklace, 15½ inches long, that $1,000 or $1,300 will buy. Address F. H. Straub, the jeweler, Fergus Falls, Minn.

ANTIQUE JEWELRY WANTED; we are always ready to make cash offers on any antique jewelry containing mosaics, cameos, seed pearls, etc.; also filigree, enameled or etruscan jewelry, either all gold or set with diamonds or other stones. Chas. S. Crossman & Co., The "Old Mine" Diamond House, established 1880, 3 Maiden Lane, New York.

To Let.

LOFT, 25 x 100, light on three sides, power, steam heat, elevator; jewelers already in building; $2,000; half of loft, $1,000; 30 W. 32d St., New York. Address Dusenbury.

TO LET, part of an exceptionally desirable office, with fine north light; opportunity for precious stone business or manufacturer's agent. Room 48, Lorsch Bldg., 37 Maiden Lane, New York.

JEWELRY FACTORY, completely equipped, good light, large loft, immediate possession, for sale on satisfactory terms. Address, "W. E., 8648," care Jewelers' Circular-Weekly.

For Sale.

FOR SALE, two large safes, suitable for jewelers or pawnbrokers. Isaac Brush, 207 State St., Bridgeport, Conn.

FOR SALE, four trunks with telescopes, practically new; regulation size. Dreyfus Mfg. Co., 89 Fulton St., New York.

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PATENT DEPARTMENT

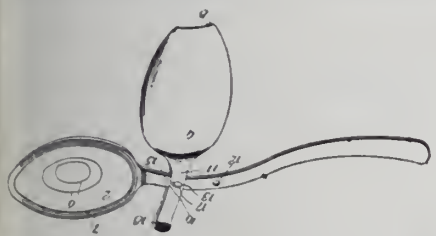
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF DEC. 4, 1906.

837,506. SPOON. William E. Raney, Norfolk, Va., assignor of one-half to John F. Woodward, Norfolk, Va. Filed March 10, 1906. Serial No. 305,336.

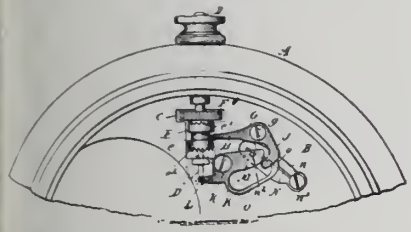
A spoon of the character described, comprising a bowl, having a handle at one end provided on its outer side with a recess and a headed stud ad-



jacent to said recess, a cover for the bowl of said spoon provided with a handle at one end having a notch in one edge adapted to engage said headed stud, and a projection upon the handle of said cover adapted to enter the recess in the handle of said spoon.

837,564. STEM WINDING AND SETTING WATCH. Lars Haubroe, New Haven, Conn. Filed April 3, 1906. Serial No. 309,670.

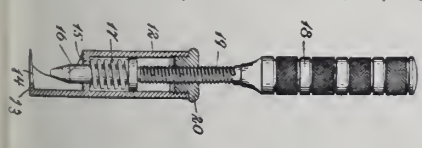
The combination with a winding stem or arbor, of a clutch sliding thereon and rotating therewith, a locking-lever, one arm of which engages the lower end of said stem, a spring engaging with



the opposite end of said locking-lever and adapted to lower the same, a shipping-lever, one arm of which engages with said clutch, and a "click-spring" connected with said locking-lever and adapted to alternate with said locking-lever to engage with the other end of said shipping-lever when said clutch is raised and lowered.

837,577. WATCH-ROLLER REMOVER. William N. Loud, Quincy, Mass., assignor to Kendrick & Davis, Lebanon, N. H. Filed May 21, 1906. Serial No. 317,884.

A tool of the character stated, comprising a tubular shank having a roller-seat at its outer end and a plunger-guide adjacent to said seat, a spring-



actuated plunger movable in said guide, a nut detachably engaged with the inner end of the shank, and a handle having a screw-threaded extension engaged with said nut and bearing on the head of the plunger.

837,615. SETTING. George W. Dover, Cranston, R. I. Filed May 16, 1906. Serial No. 317,237.

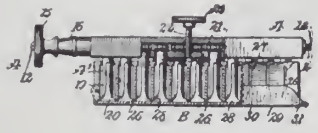
The combination with a pin comprising a pin-body with a loop therein, of a box-setting provided



with an external channel adapted to receive the loop.

837,735. HAIR-WAVER. Arnold Schaarer, New York. Filed Feb. 24, 1906. Serial No. 302,750.

In a hair-waver, an element provided with a series of bifurcated winding-pins and means for turning the same, and a second toothed element



arranged to receive the winding-pins between the teeth, the second element being removable from the first element.

DESIGNS.

38,330. BADGE. Benjamin A. Richardson, Jr., Norfolk, Va. Filed Aug. 6, 1906. Serial



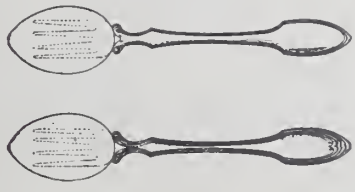
No. 329,508. Term of patent 3½ years.

38,331. WATCH-CHARM OR SIMILAR ARTICLE. Kemp E. Savage, Norfolk, Va. Filed



Sept. 28, 1906. Serial No. 336,649. Term of patent 3½ years.

38,332. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. Gilbert L. Crowell, Jr., Arlington, N. J., assignor to Dominick



& Haff, New York. Filed Oct. 29, 1906. Serial No. 341,187. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefore, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing herein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED DEC. 4, 1906.

Ser. No. **7,132.** (CLASS 59. HOROLOGICAL INSTRUMENTS.) Charles Robert, Chaux de Fonds, Switzerland. Filed May 31, 1905.



Particular description of goods.—Watch-springs.

Ser. No. **9,824.** (CLASS 30. CROCKERY, EARTHEN WARE AND PORCELAIN.) Josiah Wedgwood & Sons, Ltd., Etruria, Stoke-upon-Trent, England. Filed July 6, 1905. Used 10 years.

WEDGWOOD

Particular description of goods.—Porcelain, stone ware and earthen ware, including jasper.

Ser. No. **14,525.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) American Soda Fountain Co., Boston, Mass. Filed Nov. 13, 1905.



Particular description of goods.—All kinds of solid and plated precious metal ware, including solid and plated toilet articles and table ware.

Ser. No. **20,078.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) Charles W. Fuller, St. Augustine, Fla., and Newport, R. I. Filed June 5, 1906.

ISIS

Particular description of goods.—A jewel stone.

Ser. No. **20,911.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) The Cyclists' Touring Club, London, England. Filed July 13, 1906.



Particular description of goods.—Lockets, brooches and badges.

Ser. No. **21,316.** (CLASS 63. MEASURING



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ANCES AND INSTRUMENTS.) ALBERT J. BOWERS, Worcester, Mass. Filed Aug. 3, 1906.

Particular description of goods.—Lenses for eyeglasses.

TRADE-MARKS REGISTERED DEC 4, 1906

7,951. METALLIC POCKET TOBACCO-BOXES. JOHN SUTHERLAND, Springer, N. Mex. Ter. Filed April 26, 1906. Serial No. 19,087. Published Oct. 9, 1906.

8,004. ALARM-CLOCKS. THE WESTERN CLOCK MFG. CO., La Salle, Ill. Filed Nov. 9, 1905. Serial No. 14,446. Published Oct. 9, 1906.

8,005. GOLD CHAINS. ZIRUTH-KAISER CO., New York. Filed May 21, 1906. Serial No. 19,737. Published Oct. 9, 1906.

8,014. CERTAIN NAMED JEWELRY. THE HORTON, ANGELL CO., Attleboro, Mass. Filed July 15, 1905. Serial No. 10,399. Published Oct. 9, 1906.

8,025. WATCH MOVEMENTS AND WATCH CASES. LOUIS MANHEIMER & BROS., Chicago. Filed May 12, 1906. Serial No. 19,470. Published Oct. 9, 1906.

8,041. WATCH MOVEMENTS. BYRON L. STRASBURGER, New York. Filed Feb. 10, 1906. Serial No. 16,907. Published March 13, 1906.

8,042. LEVER CUFF-BUTTONS. W. H. WILMARTH & CO., Attleboro, Mass. Filed April 19, 1905. Serial No. 2,215. Published Oct. 9, 1906.

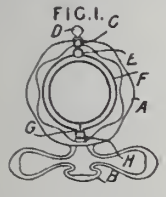
BRITISH PATENTS.

ABRIDGMENTS OF SPECIFICATIONS, 1905, FROM *The Illustrated Official Journal.*)

ISSUE OF NOV. 21, 1906.

5,491. PICTURE FRAMES. C. FLINT, Birmingham. July 28. No patent granted (sealing fee not paid).

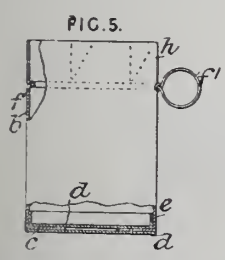
Relates to a photograph frame having a revolving center which enables two photographs or pictures to be exhibited at once. An outer frame A is mounted on a bent wire support B and is provided at the top with a threaded collar *c* into which screws a peg D. The end of the peg D projects into a collar E soldered to the top of a



bezel F in which the photographs are secured. The bottom of the bezel is soldered a piece G of wire, the bezel and wire being sawn through to enable the bezel to be opened to receive the photographs. The two parts of the wire G project into a collar H soldered to the bottom of the outer frame A, thus forming a second pivot for the bezel F.

5,528. DRINKING-CUPS. A. P. JONES, London. —(Aseptie Drinking Cup Co., Boston, Mass.) July 28.

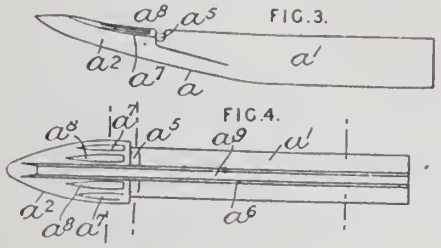
The base and rim of a collapsible cup are reinforced by additional plates or bands to give greater rigidity. The cup is formed of flexible



material made into an open-ended tube to form the side wall *b*, the lower edge of which is turned inform a flange *c*. The base is formed of one or more plates *d* of stiff material secured to the flange by any suitable adhesive. One or both of the plates *d* may have upturned flanges *e* forming a strengthening-band. The rim is stiffened by a wire *f* which may be extended to form a handle f^1. In a modification, the cup is extended above the normal rim. This extension *h* can be folded over to form a cover, or it can be folded down, forming a strengthening-band. In another modification, a seamless cup is folded from a single blank, with reinforced base and rim.

15,547. FOUNTAIN-PENS. D. CAMERON, Edinburgh. July 29.

Relates to an ink-feed bar, of the type provided on the top with a longitudinal ink duct, specially adapted for use with "Waverley" or like nibs, in which the blade is separated from the stem by a neck or shoulder and inclined upwards. The outer portion a^2 of the feed-bar *a* is shaped and in-



clined to fit closely against the blade of the nib, and a transverse groove a^5 is formed to receive the neck or shoulder of the nib. The groove a^5 forms a receptacle for excess ink; other receptacles a^7, a^8 may be formed. The ink duct a^6 may be ribbed, as shown at a^9.

15,635. WATCH, ETC., BROOCHES. SAUNDERS & SHEPHERD, London, E. C., and J. H. L. ARCHER, Woolwich. July 31.

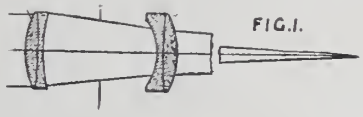
A brooch for suspending watches, spectacles, etc., has a swivel hook, bolt ring, etc., *a*, ren-



dered interchangeable by being linked to an ornamental tube, coil of wire, pair of wire rings, or equivalent device *b*, through which the brooch pin is threaded.

15,732. LENSES, TELESCOPES. EMIL BUSCH, Rathenow, Prussia. Aug. 1. (Date applied for under Patents Act, 1901, April 13.)

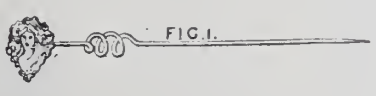
Fig. 1 shows an objective of the tele-photo type for which the usual constructional data and optical constants are given at length in the specifica-



tion in which (1) each of the two components is made up of at least two lenses; (2) the concave faces of the components are placed opposite to one another; and (3) the focal length of the negative component is made equal to or less than that of the positive component. The positive component may be used by itself. The system described may be applied to telescopes, especially those of the prismatic type.

15,844. DRESS PINS. A. W. GRIFFITH, Allegheny, Pa. Aug. 2. (Date applied for under Patents Act, 1901, Aug. 3, 1904.)

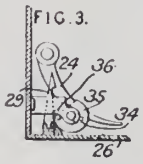
A hat-pin is formed with a spiral near its head,

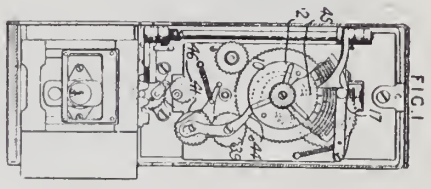


the convolutions at the center of the spiral being larger than those at the ends.

15,853. RECORDING TIME LOCKS. E. S. PHELPS, New York. Aug. 2.

Relates to improvements on the recording time lock described in Specifications No. 12,753, A.D. 1898, and No. 4566, A.D. 1905. The mechanism for indicating on the dial whether access has been had to the recording-mechanism by opening the door of the lock casing is arranged so as to give a distinguishing perforation on the dial. To the inside of the door 26, Fig. 3, is pivoted the spring catch 29 which is adapted, on the opening of the door, to take against the shoulder 36 of the hub 35 mounted in the casing, and thereby cause the

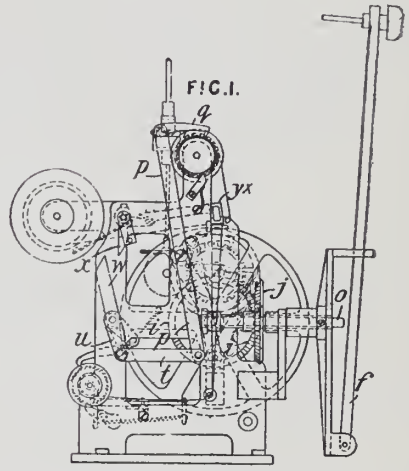




crank 34 on the hub 35 to press against the arm 24, which actuates the recording-punch 17. Set-screws are provided for the adjustment of the arm 24 and the hub 35 so that the extent of penetration of the recording-pin into the dial may be varied, and, owing to the taper of the pin, indicate whether the record was made by operating the lock or by opening the door of the casing. Improvements in the "night-check" mechanism are also described. The lever 44 is fulcrummed on the pillar carrying the idler wheel 39, and is curved as shown to project into the path of the pin 45 on the dial plate 12. When in use, on the operation of the bolt, the disk 41 is acted on by the cam 46 so as to cause a slight rotation of the wheel 10 and recording-dial.

15,876. WORKMEN'S TIME-RECORDERS. H. DYSON, Huddersfield, Yorkshire. Aug. 3.

Means for positioning the identifying-number printing-wheel, tripping the printing-hammer, and feeding the record paper to display the last record made are described in connection with machines of the type set forth in Specification No. 21,668,



A.D. 1900, wherein a workman rotates a handle until it is opposite his own number, and then pushes it in to print both that number and the time. The handle *f* as it is rotated turns the number type-wheel by means of the bevel-gear *j*, *i*, and when pressed in it forces a plunger *o*, sliding within a hollow shaft, against the pivoted lever *p*, thereby feeding on the pawl *q* of the paper moving gear and rocking the arm *w* by link-work *t*, *u*, to trip the hammer arm *x*. The hammer *yx* is released just at the end of the stroke and is returned by a spring to give the impression, the hammer 1 simultaneously striking the bell; upon the withdrawal of the plunger, a spring returns the lever *p* and associated linkwork, so that the paper is fed on. In a modification, the handle passes through a collar on the plunger and thus operates it positively in each direction.

15,977. TIME-RECORDERS. J. DEY and A. DEY, Syracuse, N. Y. Aug. 4.

A workman's time-recorder contains means for avoiding overstrain on the clock-work which intermittently actuates certain parts, and for preventing false registration, for positioning a record



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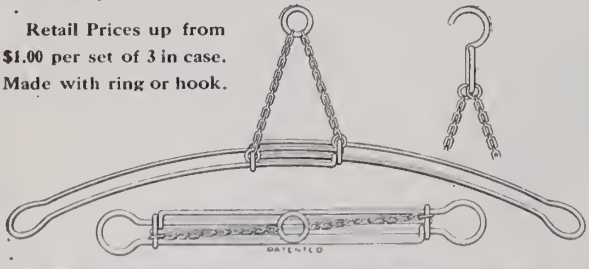
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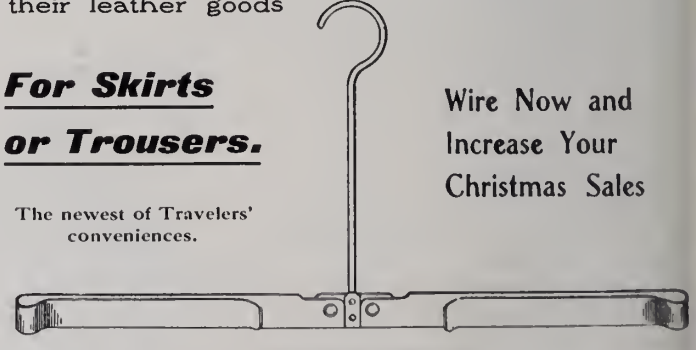


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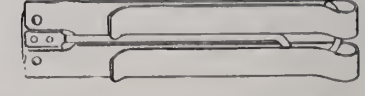
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This Case, size 1¼ x 1¼ x 5 ins., holds set of 3.



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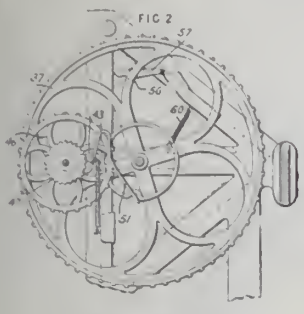
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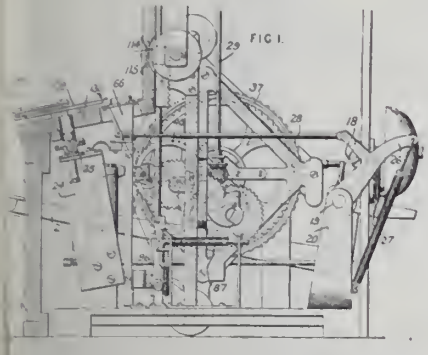
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TILDEN-THURBER CO. PROVIDENCE, R. I.

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ard with respect to printing-wheels, for operating he recording-apparatus, and for excluding dust. clock-driven shaft 29, Fig. 1, actuates a minute heel 37, which advances an hour-wheel 46 by eans of a pin 43 and a star-wheel 47, Fig. 2. nother pin on the minute-wheel carrying a roller 6 engages the underside of a lever 57 before this arrying takes place, and slowly raises this lever

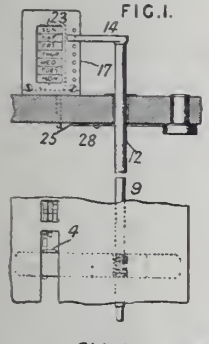


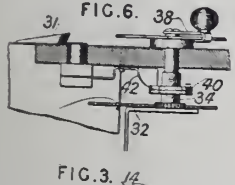


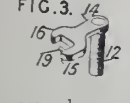
inst a spring 60. The roller 56 reaches a ping part of the spring-pulled lever 57 just as nsferring occurs, so that the spring 60 then ds to force the minute-wheel forward and re- ves the clock-work of sudden strain, etc., etc.

5,978. TIME-RECORDERS. J. Dey and A. Dey, Syracuse, N. Y. Aug. 4.

Means for positioning a record card (1) vertically, (2) horizontally, with respect to time-printing wheels are shown in the figures. The card ts on a ledge 4, Fig. 1, attached to a sleeve 9 ich can slide on a vertical rod. This sleeve is



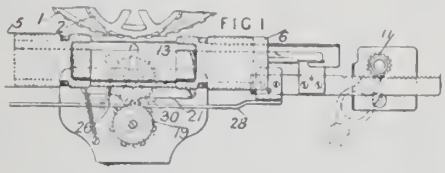


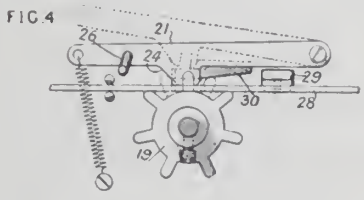


nnected to a second one 12, the connection owing rotation. The second sleeve carries an licator arm 14, shown in Fig. 3 and having ked ends 15, 16. Between these ends is a plate having a series of holes, one of which is engaged a pin 19, Fig. 3, on one of the forks. Each e therefore corresponds to a definite position of card-ledge 4. The forks 15, 16 barely clear perforated plate, and, when the pin 19 is in hole, its withdrawal can be prevented by the ertion of another plate 23 between the first plate 17 and the back fork 16. This second plate is slotted and normally hangs free of the forks. It can be raised by a key-actuated slide 28 and pin 25, thus locking the indicator arm 14 in position. The perforated plate 17 preferably carries an indicator plate, for days of the week for example, etc.

15,979. TIME-RECORDERS. J. Dey and A. Dey, Syracuse, N. Y. Aug. 4.

A device for positioning a record card horizontally and vertically with respect to printing-wheels, 1, 2, is shown in plan in Fig. 1. A pinion 11, the crank of which moves over a suitable indicator, drives a rack which actuates both portions of the device. This rack is connected to extensions of the end pieces 5, 6 of the card-holder, and shifts them horizontally. The vertically-acting devices





may act horizontally, and vice versa. The rack also carries an arm 28, bearing a cam block for actuating the vertical positioning means. The card rests on one of a series of arms 13 radiating spirally from a vertical roller, this roller being geared to an adjacent shaft bearing a star-wheel 19. A tooth of this star-wheel is normally held by a notch in a spring-pulled locking-lever 21, shown in Fig. 4. This lever has a pin 26 for disengaging it by hand if necessary, etc., etc.

15,980. TIME-RECORDER. J. Dey and A. Dey, Syracuse, N. Y. Aug. 4.

Comprises a special form of casing, card positioning and gripping means, and a device for printing in different colors records taken at different periods. A front portion of the casing is formed by a detachable cover, the top of which is held behind a door. This door can be fastened to a second door at the side, by a lock and also by a hook. The cover carries two card gripping jaws on a slide which can be shifted horizontally, a pin being linked to this side and adapted to engage one of a series of holds in the cover. An indicator may be placed on the casing to show the positions of the card which correspond with these holes. The card holder proper is carried by two uprights and can be slid off when the cover has been removed. One of the gripping jaws is fixed to the slide, while the other can be moved slightly and is pulled away from the first by a spring to leave room for the insertion of a card. The movable jaw is pushed by a cam on the slide against the inserted card to grip it before printing takes place, etc., etc.

Complete specifications accepted Nov. 14, 1906. 1905.

6,720. HAIR CRIMPER. Williams.

12,252. SUSPENDERS. Couch.

14,424. POCKET-KNIFE. Vom Eigen.

21,061. HAT-PIN GUARD. Marsh.

Applications filed Nov. 5 *to Nov.* 10, 1906.

24,722. COVER FOR TEAPOTS. W. B. Keddie, Edinburgh.

24,887. HAT-PIN. James Morris, Birmingham.

24,931. PIN-CUSHION. James Clark and John Sewell, Birmingham.

25,018. MATCH-BOX. T. C. Haigh, Birmingham.

25,048. SUGAR TONGS. P. W. Straker, East Croydon.

25,123. STUD-HOLDER. Henry Woollerton, Manchester.

25,210. TELESCOPE. Optische Anstalt C. P. Goerz Akt-Ges., Strand, London. Complete specification.

25,255. BRUSH. W. L. B. Hinde, Holborn, London.

25,339. COVER AND STRAINER FOR TEAPOTS. Silas Hall Morecambe.

25,348. POCKET WATCH STAND. S. T. Oldridge, Regent Circus, London. Complete specification.

25,396. INKSTAND. J. A. Irving, London. Complete specification.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Dec. 3, 1889.

416,178. TEA OR COFFEE POT. C. F. Monroe, Meriden, Conn.

416,250. FORK FOR CAKES. Robert Barlass, Harmony, and John Barlass, Johnstown, Wis.

416,270. TELESCOPE. John Paoli, Hoboken, N. J.

416,293. FOUNTAIN-PEN. O. F. Grant, Pittsburg, Pa.

416,418. CANDLESTICK. J. P. Nessle, Newark, N. J.

416,425. FOLDING CONDIMENT RECEPTACLE. George Schmitt, New York.

416,453. SNAP-HOOK. Otto Fleischhauer, Berlin, Germany.

416,470. BUTTON. William Loeb, Providence, R. I.

416,485. SPECTACLES. John McPhail, Liverpool, England.

416,528. EYEGLASSES. C. S. Wells, Boston, Mass.

416,552. DISPLAY-CASE. M. W. Bique, Lake View, Ill.

416,599. COIN-OPERATED OPTOMETER. Bruce Green, High Holborn, England.

416,651. FORK. Charles Sprake, Detroit, Mich.

416,677. JEWELRY-SETTING. Warren Holden, Providence, R. I., assignor to Fowler Bros., same place.

Design issued Dec. 5, 1899, *for* 7 *years.*

31,939. CLASP-BODY. Herman Knepper, New York.

Designs issued June 2, 1903, *for* 3½ *years.*

36,340. CUT STONE. Abram, Maurice and Isidore Tolkowsky, Antwerp, Belgium.

36,341. BADGE. G. G. Greenburg, Chicago.

Swiss Watch Trade Expanding.

IN a report just received at Washington, D. C., Consul Edward Higgins says that the Swiss watch industry in the Berne district gives employment to 25,000 persons in the factories and several thousand more who work at home. Flourishing trade schools, which thoroughly cover the making of watches, have been established in all the larger towns. The minimum age for entrance is 14, and a three years' course fits the pupil for high-grade technical work.

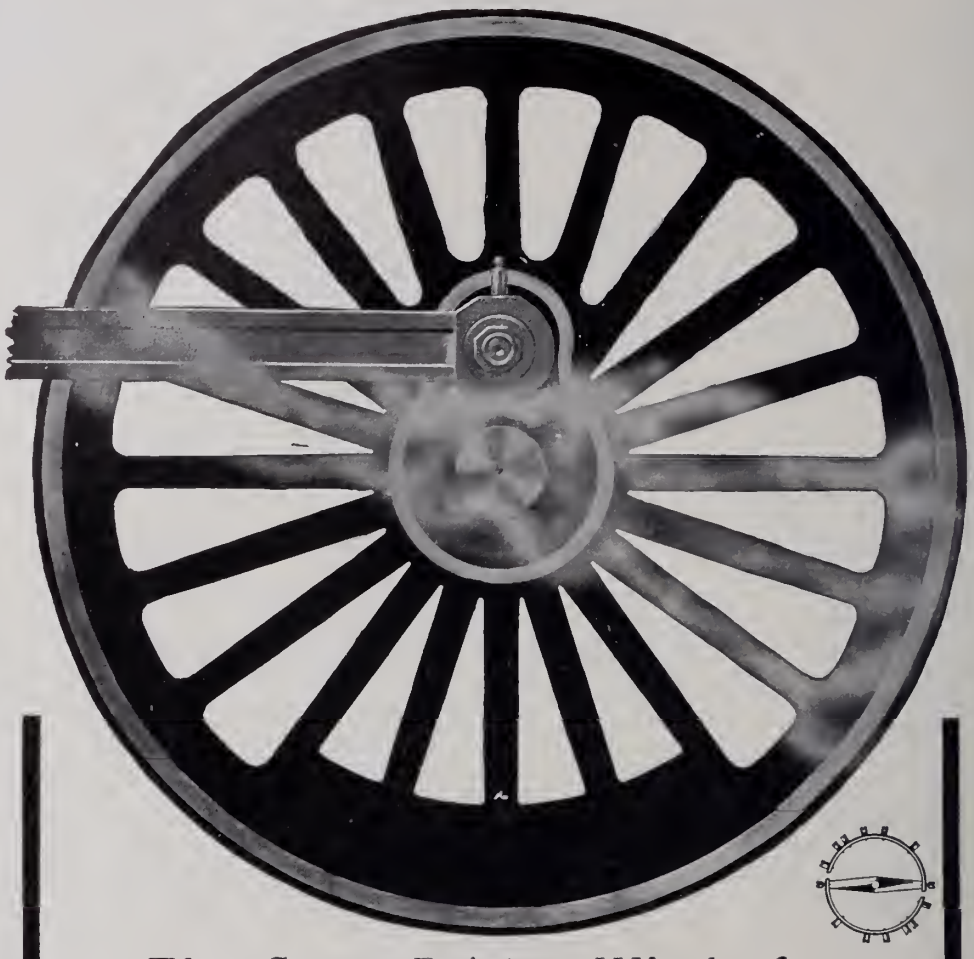
The total value of the watches exported in 1905 was $25,733,000, an increase of $2,000,000 over 1904. The chief buyers of the Swiss watches were: Germany, $5,800,000; United Kingdom, $3,200,000; Russia, $2,500,000; Austria, $2,300,000; United States, $1,700,000, and Italy, $1,525,000.

Reappraisement of Watches.

A reappraisement of watches was announced recently by the Board of United States General Appraisers, New York, as follows:

Watches.—From Ste An'me les lagasins Reunis, Paris, exported June 21, 1906, entered at Baltimore (File No. 40845); findings of Board No. 3: Prices as published in reappraisement No. 8160, Sept. 17, 1906. Reapprised value affirmed.

T. J. Peacock, formerly of Holland, Tex., has gone to Milford, in the same State.



The Great Driving Wheel of a LOCOMOTIVE traveling a mile a minute, makes 403,361 revolutions in twenty-four hours:

The Tiny Balance Wheel of a WALTHAM WATCH makes 432,000 vibrations in the same time:

The immense power and high speed of the locomotive are rendered practicable only by the wonderful precision of the watch.

WALTHAM WATCHES are made to fully meet the most exacting requirements.

THE HOROLOGICAL REVIEW.

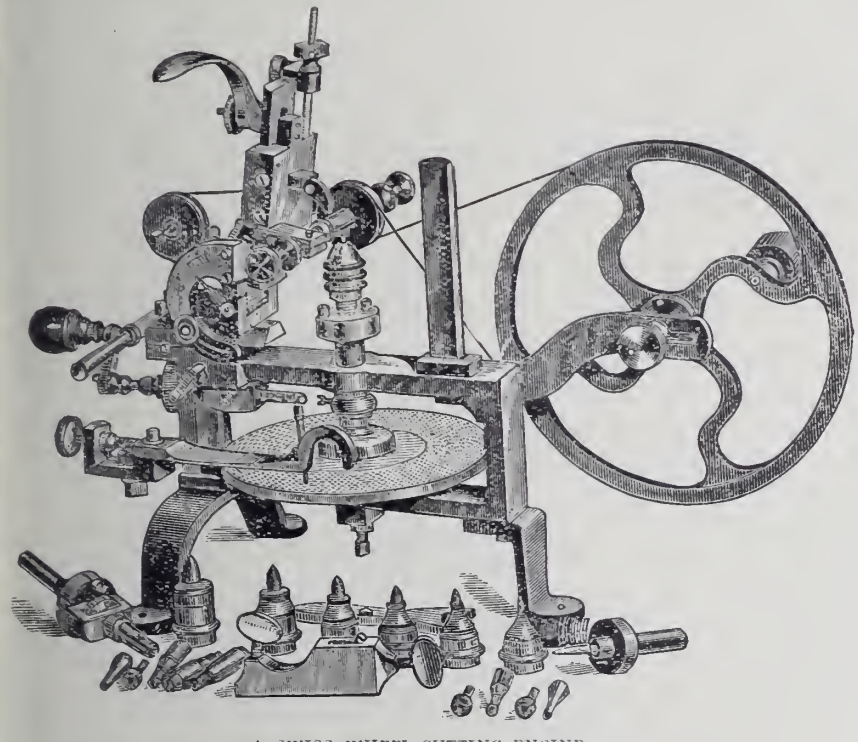
Watch Repairing.

By H. Reinecke.

(Continued from issue of Nov. 21.)

THE wheel-cutting engine here represented is of the ordinary Swiss construction. The square frame is made of brass with iron feet. The latter are for convenience of fastening the tool on the work bench, when fly cutters are used, which have to be operated by foot power. Serrated cutters are generally operated by a strong bow with a catgut or by a grooved wheel. One of the latter is here shown; it is similar in size, rig and form to the one used with the rounding-up tool. The Swiss wheel-cutting engines are constructed with quite a number of attachments, calculated to be of use to the manifold needs of the watch repairer. Therefore it must in its present form be considered a combination tool. It is well known that all combination tools are full of weak and objectionable points, and in this respect the present tool forms no exception. It is easily to be conjectured that one of the most potent incentives for one of the combinations has been the object of making the tool adaptable for cutting clock or watch wheels. In explaining the construction and uses of this Swiss cutting engine an effort must be made to refer to its weak and objectionable points as well as to its usefulness.

The frame has two horizontal bars joined by two uprights, and in the middle spaces of these horizontal bearings have been provided for a hollow steel spindle, resting by means of a female center on a screw with a conical point, causing the spindle to move friction tight. On the outside of the lower part of this spindle is fastened a large brass collar intended for carrying the index plate with its divisions. In the hollow parts of the spindle are fitted several brass arbors with disk-like heads, through which project steel centers, threaded and with nuts to match for fastening between these disks and loose covers blanks for clock wheels. Wheels cut on these brass arbors, when fastened in the hollow spindle by a set screw, are hardly ever true in the round and require to be placed in recessed fixtures on the mandril and have their centers bored out. A different one of these arbors described and fitting in the hollow part of the center spindle having a solid head is drilled in its center to very nearly its lower extremity for the purpose of its carrying a steel center, resting on a spiral spring and projecting at its upper end and terminating in a long conical hardened point.



A SWISS WHEEL-CUTTING ENGINE.

This conical point is intended for centering watch wheel blanks. The solid head of this arbor is prepared to accommodate hollow chucks with serrated steel tops of graduated sizes for blanks of watch wheel, which are pinched on these chucks by a steel cap and a screw-governed spring attached to a poppet seen at the foot of the cut which may be made to slide up and down on the square upright on the upper horizontal of the frame.

The cutting of watch wheels in this manner has no better results than the cutting of clock wheels, but the centers of watch wheels may at times be corrected by the callipers and a round file. Other devices for cutting wheels are often employed for various kinds of steel and other wheels, but accuracy is seldom obtained.

It will be readily understood how wheel blanks are connected with the dividing plate, which is a brass plate having a number of small cone-shaped countersinks or holes drilled in its surface. These holes are arranged in circles, each circle containing a decreasing or increasing number carefully spaced. During the cutting of wheels the dividing plate is kept steady by a pin attached to a strong spring, which is released by lifting with the finger, when changed from one to the next hole of the particular circle, which has either the correct number of holes or a multiple thereof, as, for instance, in cutting a wheel of 30 teeth the 60 or 90 numbered circle may be used. When the first space is cut the pin is shifted into the next hole or the next but one, or the next but two, as the case may be. If the dividing plate is only marked by cone-shaped countersinks and the tool stands in a horizontal position, the cutting of a large brass wheel will cover the dividing plate with chips, which cause the inconvenience of filling these countersinks with chips. Care is then required to avoid committing an error. The elevation at the rear end of the tool shows the mechanism for operating the cutters up and down. The dark shaded knob is the handle of the screw which moves the same combination to and from the center.

The cutter spindle is moved sidewise in its frame by two thumb screws with jam nuts. The bearings of the cutter spindle



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are two hardened cone centers, which run in the female centers of the thumb-screws of the brass frame, which is not a very good arrangement, as in cutting a large clock wheel the last few teeth are often spoiled on account of the cutting spindles getting shaky in their bearings. The cutters, which will cut the teeth of wheels with their so-called epicycloidal teeth all finished are of the serrated kind, and are kept for sale by material dealers. They may be purchased singly or in sets. It cannot be denied that these cutters, which at times do excellent work, are a great convenience to watch repairers who own only a small cutting tool and are not within easy distance of better accommodation.

Further Criticism by a Criticized Critic.

BOSTON, Mass., Dec. 5, 1906.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I have read Mr. Higginbotham's letter. Now that he has had his "say," I think it will be proper for me to admit an error in my criticism of his lecture. As you are aware, Mr. Editor, I called your attention to the error promptly upon publication of the criticism, but decided to let it stand, thus giving Mr. Higginbotham an opening for reply and opportunity to gracefully admit his errors—an opportunity he has failed to grasp.

To his statement that my criticism was misleading, etc., I will pay no attention. Those interested are invited to read carefully his lecture and my criticism, and judge for themselves. I will consider each paragraph of his letter in its order, noting my own error in its turn.

(1) He says: "It does not require a technical education to recognize the fact that an angle of 60 degrees will span $3\frac{1}{2}$ points, said points 24 degrees apart." Let us examine this "fact." In Fig. 1 the radial lines a b are 60 degrees apart. The crosses x x x indicate points 24 degrees apart. Beginning with the point located on the line a, and counting toward b, there are three *points*. But, when we go farther, is it not obvious that he really means the *space* between the points?

Consider Fig. 2, in which a b are two graduations, indicating any given distance on the line c, say 1 cm. Would it not be absurd to declare it was 2 cm. because it requires two points or graduations? Yet such deduction would be the legitimate fruit of Mr. Higginbotham's logic. When wheel teeth are mentioned, and any fractions of teeth included, the term "tooth" necessarily means the angular extent of a tooth and space, or its equivalent a tooth and two half spaces. Therefore, it is scientifically exact to say: Pallets having an angular opening of 60 degrees, span $2\frac{1}{2}$ teeth of a 15-tooth wheel.

Science defines a point as an indefinitely small space—a location without breadth or thickness. For Mr. Higginbotham to attempt dividing such space is crawling through a very small hole; far more dignified to frankly admit his error. In the matter of proportion in fork and roller radii, Mr. Higginbotham nearly admits himself in error—not quite. In the expression "face of the roller pin," I was using *his own words*. I assumed his lecture to be a non-technical exposition of "points" and criticized it on that basis. Had there been no errors greater than the difference between the impulse radius of the roller and the face of the pin, his lecture would have "passed muster" all right. Mr. Higginbotham should know that whatever the proportions of fork and roller radii, the difference between the impulse radius of the roller and the face of the pin varies with the diameter of the pin. Therefore, the

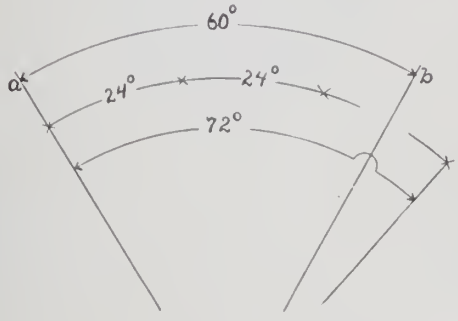


FIG. 1.

trigonometry to which he treats us is a misfit.

He alleges a mistake in reporting his lecture. About six weeks elapsed between its appearance in THE CIRCULAR-WEEKLY and the other trade publications. Time enough, one would think, for him to correct such glaring errors.

(2) He says: "As to the word cohesion used in my lecture, it clearly expresses the idea intended to be conveyed." Science defines cohesion as the force holding *like* particles—as of the oil itself—together. Adhesion as the force holding unlike particles

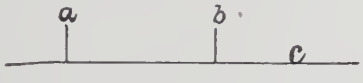


FIG. 2.

together, such, for example, as the sticking of oil to a pallet stone. It will be seen that *cohesion* can act only in the oil itself, while *adhesion* acts upon two surfaces—the pallet stone and the wheel tooth. In such cases as the one under consideration, *adhesion* is the term used by all authorities. It best expresses what really takes place.

(3) He says: "There was nothing whatever to justify him in saying that I seemed to favor the two-piece fork and pallets." In Mr. Higginbotham's "points" on matching the escapement, no other type of escapement was considered. I think this sufficient justification for my inference.

He further says: "But to say that the 'two-piece fork and pallets is a practically obsolete type' is very far from the fact." Please observe that this is not a very accurate quotation. Want of accuracy, both in reasoning and quotation, appears characteristic of Mr. Higginbotham. Two-piece fork and pallets are still produced, but they are mostly old models. Theory and practice point unerringly to one-piece fork and pallets, as the type of the future.

(4) Mr. Higginbotham here makes a labored effort, with elaborate drawing (incorrect), to prove a proposition no one has denied. In his lecture he stated: "Drawing out the receiving stone increases the angle of impulse and draft." This means that *both* impulse and draft are increased. I denied it, and said: "If the stone were drawn out, and the pallet swung on the fork in the opposite direction, *i.e.*, the receiving end moved away from the wheel, it would increase the angles of draft and impulse on both stones." *In this I was in error.* I should have said it would increase the angle of *draft* on both stones and *impulse* on the receiving stone. Carefully observe that Mr. Higginbotham fails to explain by means of his drawing, or otherwise, how drawing out the stone changes the angle of *draft*, and for very good reason.

All authorities are agreed that the pallet staff should be planted on a line tangent to a circle representing the primitive diameter of the escape wheel. In the drawing presented by Mr. Higginbotham the pallet staff is too far from the wheel. Is it possible he does not know this? This defect in the drawing makes the effect of pushing the stone out, or in, much more marked.

Referring to his drawing, observe that in the case of the entrance stone the farther it is pushed out the farther is the locking corner from the pallet staff center when in position for the escape wheel tooth to act. This offsets, to a considerable degree, the effect which he essays to illustrate, and which, as I have stated, nobody has denied.

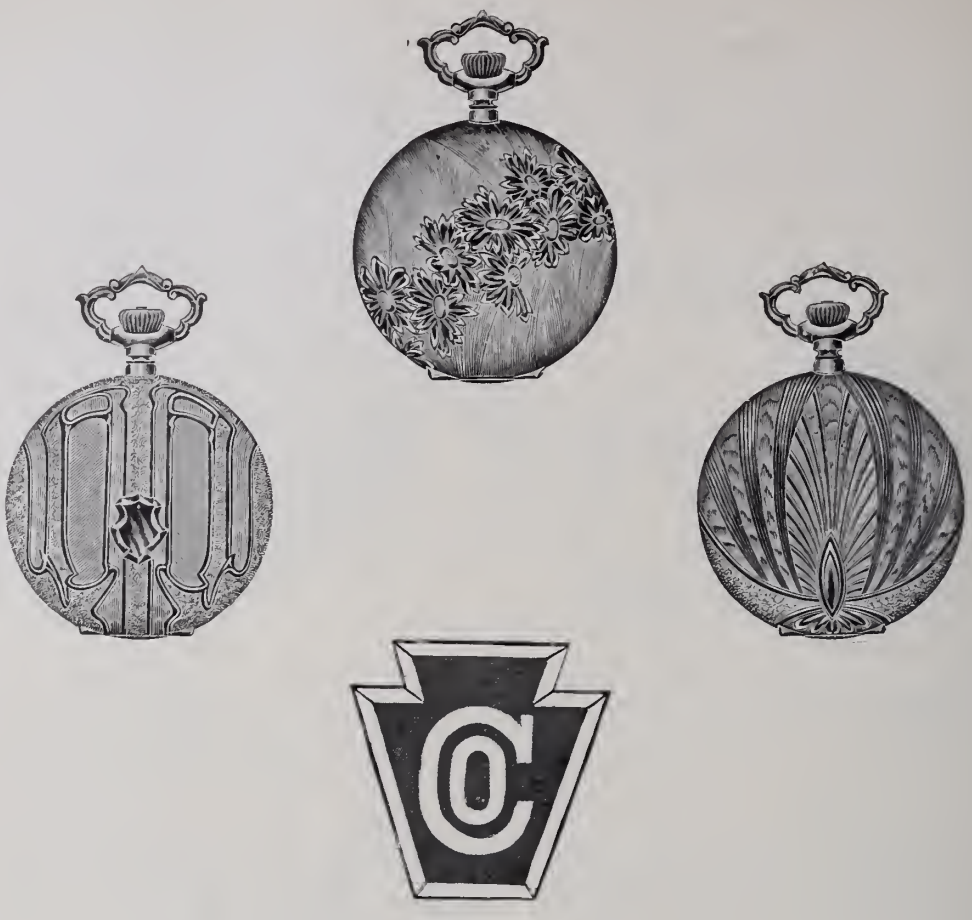
In a correctly designed escapement, shifting of the pallet stones, out or in, can be but slight and retain the proper relations; and as long as the pallet is not swung on the fork, or the fork bent, the change in impulse angle is exceedingly slight, and may be ignored entirely.

(5) Has Mr. Higginbotham discovered some means of transmitting impulse in watches without material contact? He says: "The resistance offered by the slide, on the contrary, is in part compensated for by a slight impulse delivered by the escape wheel tooth while sliding up the incline of the stone." Does he not know that at the conclusion of impulse the roller pin is moving at about its greatest speed, and that the fork, by reason of its inertia, moves up to the bank while the escape wheel is traversing the arc known as "the drop"? But let us suppose the fork stopped at the instant the tooth escaped; the roller pin continues its motion, and, by the time the escape tooth has traversed the arc of drop and drawn the fork up to the bank the roller pin is well clear of the notch.

His remarks on locking, etc., I will pass for reasons that must be obvious to any intelligent watchmaker.

(6) As to the method I mentioned for adjusting the various actions of the lever escapement, nothing was said against moving the pallet on the fork when necessary. It should be remembered, however, that there is but one correct position for the pallet, which gives the right draw on the stones; that being correct, locking, "let off," etc., should be adjusted by moving the stones. We are talking about an escapement "originally correctly designed."

Mr. Higginbotham should remember there are thousands of watchmakers believing his statements, because *he* makes them. He should know, also, that a man to be worthy the confidence of readers must be willing,



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on occasion, to admit an error; that he must not stoop to dissimulation, nor dodge the question. Truth is eternal; our personal opinions are of but a day.

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Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Dec. 5.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Bombay 170 cases clocks, $2,430; 51 cases clocks, $633; 1 case jewelry, $110.
Bremen 2 cases plated ware, $165; 100 cases jewelry, $175.
Bremerhaven: 1 case silverware, $300.
Buenos Ayres: 41 cases plated ware, $3,278; 32 cases clocks, $640.
Cairo: 1 case watches, $178.
Calcutta 30 cases clocks, $540; 800 packages lopes and views, $800.
Campeche: 2 cases clocks, $266.
Chaux de Fonds: 2 cases watches, $100.
Cienfuegos: 1 package optical goods, $135; 2 cases jewelry, $645.
Copenhagen: 8 cases clocks, $232.
Corinto: 3 cases plated ware, $190.
Hamburg 1 case watches, $2,210; 1 package optical goods, $322; 1 case jewelry, $101; 5 packages optical goods, $807; 1 case silverware, $960; case watches, $1,345.
Hamilton 4 cases plated ware, $222.
Havana 6 cases plated ware, $758; 6 cases clocks, $112; 1 case jewelry, $339; 2 cases jewelry, $657.
Havre 3 cases watches, $212; 1 case jewelry, 00.
Hull: 1 case plated ware, $175.
London: 8 packages optical goods, $908; 89 cases clocks, $1,315; 3 cases watches, $500; 3 cases plated ware, $160, 116 cases clocks, $2,512; 2 packages stereoscopic goods, $290; 31 cases watches, $5,523; cases silversmiths' supplies, $753.
Liverpool 1 case plated ware, $1,143; 1 case jewelry, $705; 3 cases silverware, $1,500; 75 cases clocks, $998; 3 cases watches, $500; 2 cases jewelry, $1,011.
Manchester: 11 cases clocks, $140.
Melbourne: 8 cases plated ware, $399; 247 cases clocks, $2,698; 1 case jewelry, $167; 2 cases watches, $934.
Rio de Janeiro: 1 case jewelry, $197; 1 package optical goods, $156; 2 cases jewelry, $870.
Sheffield: 4 cases jewelers' sweepings, $3,000.
Smyrna: 97 cases clocks, $906.
Stockholm: 2 cases clocks, $134.
Trinidad: 7 cases watches, $179.
Valparaiso: 4 cases plated ware, $266; 34 cases clocks, $778; 4 cases watches, $954.
Vera Cruz: 4 cases plated ware, $445; 46 cases clocks, $422.
Wellington: 14 packages jewelers' machinery, 27; 217 cases clocks, $4,444; 4 cases stereoscopic goods, $700; 5 cases plated ware, $306; 10 cases watches, $1,300.

"Mirabile Dictu!" if True.

AT Station V of the Brooklyn Postoffice, 9th St. and Fifth Ave., there is a clock which is rather remarkable. Precisely at 10 o'clock on the morning of May 14, six months ago, it was compared very carefully with standard Washington time, and since then it has not varied by a fifth of a second. Is there any other official clock in Brooklyn that can beat this record, and is there any watchmaker who can explain the cause of its wonderful accuracy, asks a correspondent in a daily exchange.

W. E. Vick, Columbia, Miss., has been succeeded by the Vick, Berry Jewelry Co. The firm of Sutton Bros. & Doty, Mala, Ia., has dissolved, B. H. Doty continuing alone.

Frictioning the Center Arbor.

BOSTON, Mass., Dec. 5, 1906.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

MANY watches are so constructed that the arbor turns in the center pinion when the hands are set. To secure a uniform friction of the right degree is a problem often consuming much time, and seldom well solved.

The time-honored ways of doing it are well known, and nothing can be said in their praise. A slight lack of roundness in the hole may make the friction uneven and unsatisfactory, particularly in stem-winding watches.

I have used the following method with entirely satisfactory results: With a round-edge lap grind the center arbor about halfway through, near the larger end. Then lay it on a brass stake, or a brass stump in the staking tool, and with the round-edge swaging punch resting in the hollow of the arbor, with a light tap on the punch slightly bend the arbor, with little danger of breakage. In Fig. 1, a represents the punch, b the arbor, and c the stump. When the arbor is inserted the walls of the hole force the

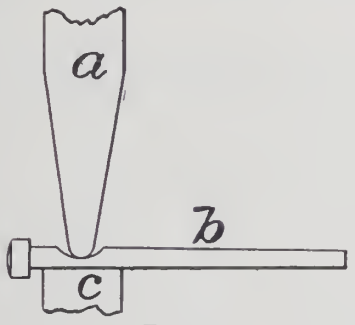


FIG. 1.

arbor into its original straight form, which affords a durable and even friction, a slight lack of roundness in the hole making no noticeable difference in the smoothness of the setting.

Do not, thinking to improve on this plan, grind the arbor away on both sides. It will require more bending to produce the effect, and, moreover, the walls of the hole will not as nearly straighten the arbor; the front end will describe a small circle as the center wheel revolves, or when the hands are set.

This method is, of course, not recommended in cases where the arbor is not a tolerably good fit for the hole, as, for example, where there is sufficient room to admit the insertion of a bristle along with the arbor, a plan followed by some men. In such cases the correct remedy is a new arbor, and you cannot do better than friction it by this method. You save thereby much time, and the results are permanent and satisfactory.

The friction surfaces should always be oiled, whether the arbor turns in the center pinion or the cannon pinion on the arbor.

To realize the real effectiveness of this plan, try it on one of those nice little watches, about the size of a dime, and be happy.

"WATCHMAKER."

Johannes Nord, Rice Lake, Wis., has completed a course in watchmaking and engraving in Minneapolis, Minn.

Horological Notes.

IN a Leipsic show window there is on exhibition a clock made entirely of glass, with the exception of the springs. It took a man who is now 71 years old six years to make it. The clock is quite transparent, every movement of the component parts being clearly visible.

* * *

Two large clocks are being set up in the Terminal building, Spokane, Wash., by the Inland Empire Railway Co. They will be placed on the east and west sides of the building in apertures reserved for them when the general offices of the company were built. The clocks will be about four feet in diameter, and will be visible at a considerable distance. They were made by the Seth Thomas Clock Co., and were installed by G. R. Dodson.

* * *

Abram L. Kreider, 217 Church St., Lancaster, Pa., owns a clock over 200 years old, with wooden works, which has not lost a minute during the past four months. It was made in Europe.

* * *

Two of the most elaborate watches that have ever been constructed belonged, the one to Queen Elizabeth, the other to Mary Queen of Scots. Queen Elizabeth's watch was in the form of a duck, with beautifully chased feathers. The lower part opened, showing a face of silver, with an elaborate gilt design, and the whole was kept in a case of brass, covered with black leather which was studded with knobs of silver. The Scottish queen's watch was in the shape of a skull, the dial being introduced where the palate should have been, the works being in the mimic brain cavity. A little bell struck the hours.

* * *

E. S. Williamson, of the Canadian Crown Lands Department, president of the Dickens Fellowship, has discovered another interesting relic of Dickens, the great author, and one which, curiously enough, he has been carrying around for a few years without knowing it. He has been the possessor since 1901 of the first gold watch carried by Dickens, which was brought to this country by Francis Jeffery Dickens, the third son of the author, who went to Canada shortly after his father's death and became inspector in the Northwest Mounted Police. His father gave him the watch as a keepsake. Recently Mr. Williamson sent the timepiece to a jeweler to be cleaned, and the latter discovered on the back case a secret recess. In this was a lock of dark hair, a man's evidently, tied with thread. Whose is it? That is the question Mr. Williamson would like to solve.

* * *

Klipper Bros., New York, are showing a new repeating watch which resembles in appearance an ordinary striking watch, but embodies an additional attachment which, when set, strikes the quarters, half, three-quarter hours and full hour, continuing to do so until the lever is reversed. The watch includes also a regular attachment for striking the time whenever the slide is moved.

The death is reported of Oscar Parker, Colorado Springs, Colo.

A Good Test of Watch Service

THE HOLIDAY SEASON witnesses increased activity in the watch trade as in other departments of commerce. Orders at this time are all apt to be marked "rush"; and work enough for several months often has to be crowded into one. Where time is limited, it is difficult to correct mistakes should such be made. It is at periods of this character that the perfection and efficiency of the service rendered by any organization are put to the severest test. These Offices are able to cope with Holiday conditions, without the slightest disorder or delay.

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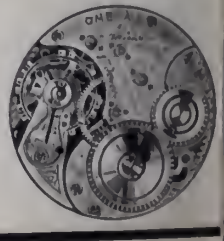
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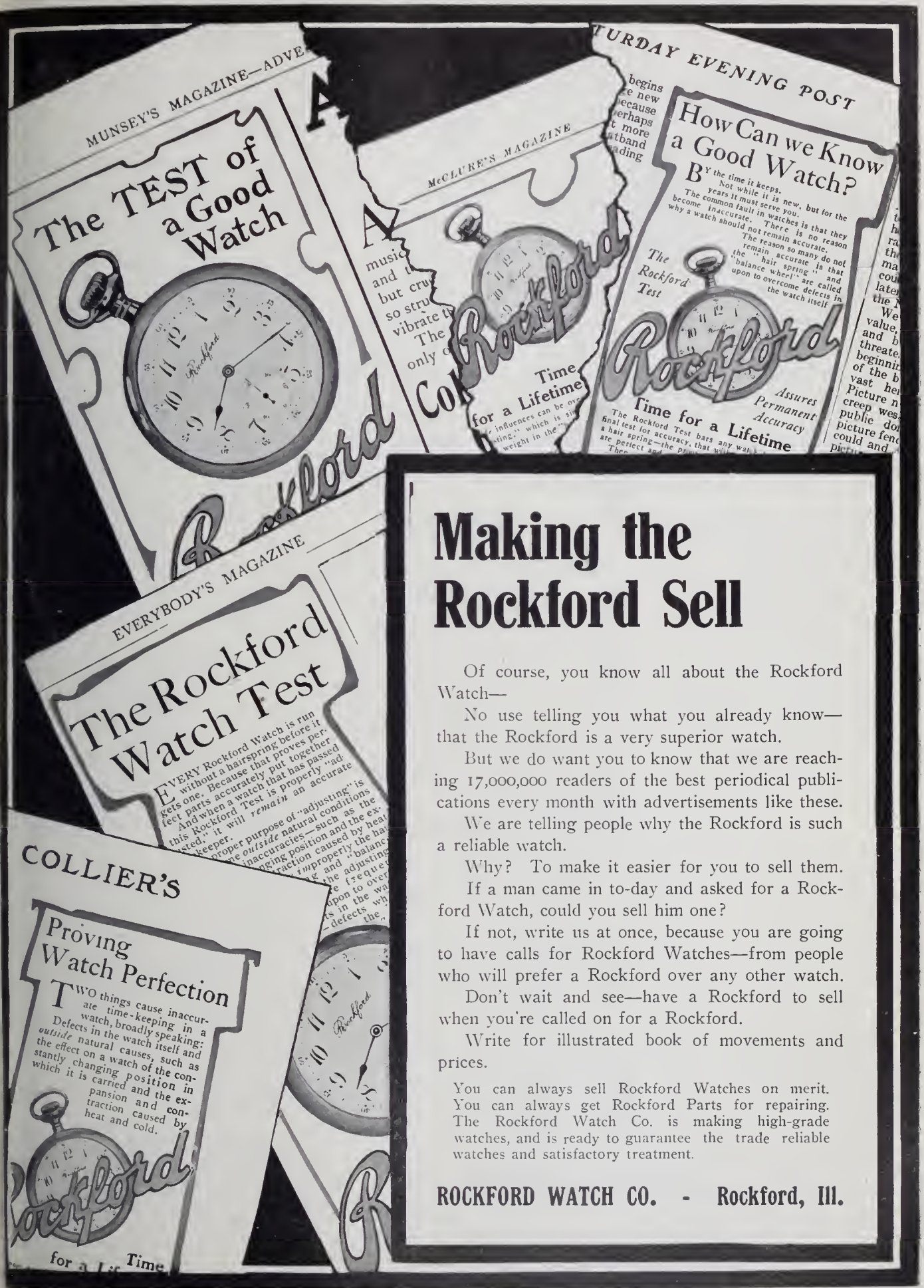
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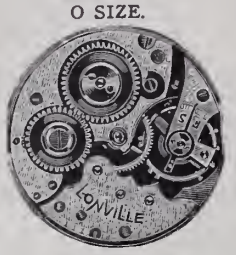
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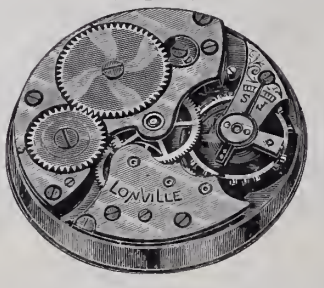
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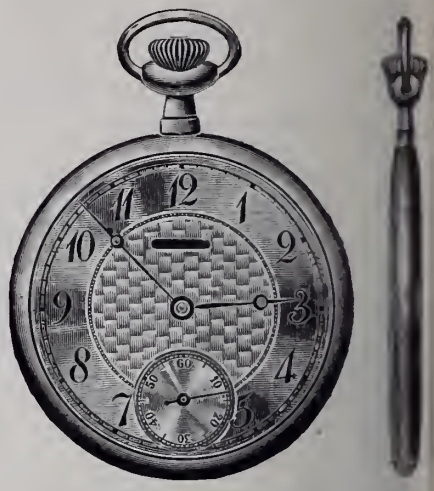
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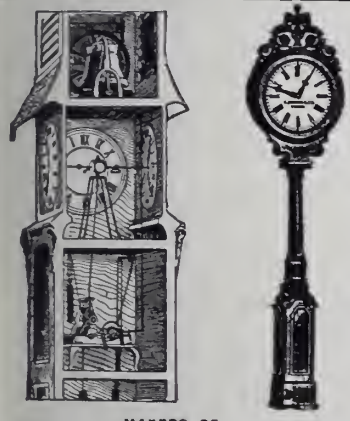
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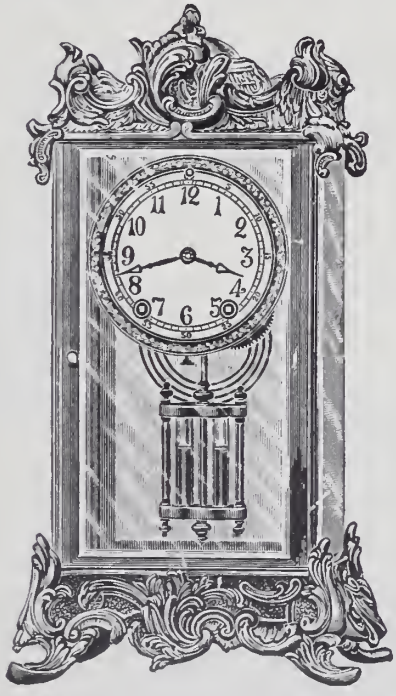
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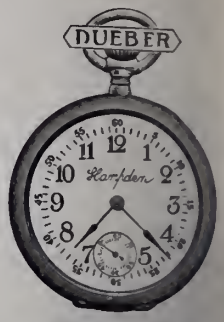
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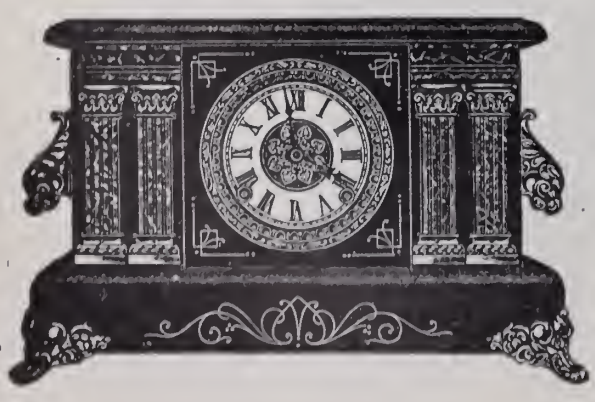
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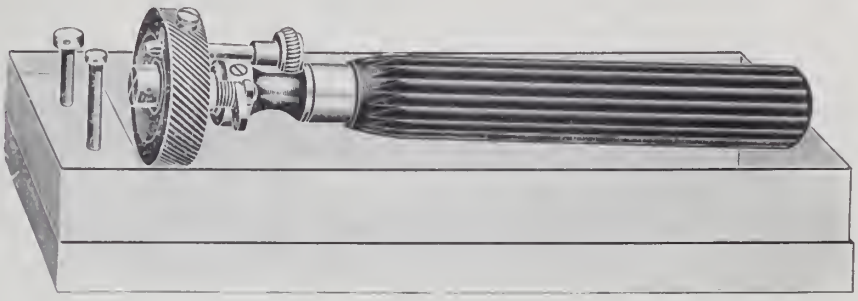
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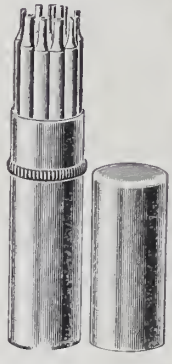
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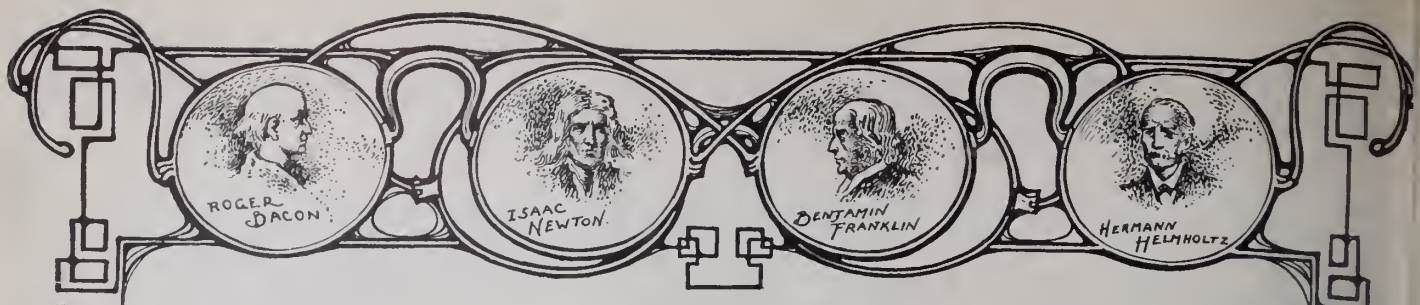
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Applicants are permitted the use of text books in the preparation of the theses, but must not avail themselves of personal aid.

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TO THE PRESIDENT OF THE PHYSIOLOGICAL SECTION OF THE A. A. O. AND THE BOARD OF REGENTS OF THE AMERICAN ASSOCIATION OF OPTICIANS:

Honored Sirs—I hereby make formal application for membership in the Physiological Section of the American Association of Opticians, having complied with your requirements and submitted a thesis on the following subjects:

Question No. 1.—(8) Points. (1) Describe the human eye, touching upon its form, various tunics, ciliary body, principal nerves and blood vessels, lens, aqueous and vitreous humors, iris, etc.

Question No. 2.—(4) Points. (2) Describe the extrinsic ocular muscles and their actions, and note what nerves control these muscles.

Question No. 3.—(2) Points. (3) Name the bones that form the orbit.

Question No. 4.—(6) Points. (4) Describe convex and concave spherical and cylindrical lenses. Show by diagram how images are formed by convex and concave spherical lenses. Explain conjugate foci.

Question No. 5.—(8) Points. (5) Describe the various methods to be relied upon to insure accurate sight-testing.

Question No. 6.—(4) Points. (6) What is meant by refractive index? Of what refractive index is the glass used for optometrical lenses? How is the refractive index of any given glass ascertained?

Question No. 7.—(5) Points. (7) Describe how light produces vision, and name the various functions involved in the accomplishment of sight.

Question No. 8.—(4) Points. (8) Describe the two theories held regarding the act of accommodation.

Question No. 9.—(4) Points. (9) Define the near point, the far point, and the amplitude of accommodation.

Question No. 10.—(7) Points. (10) Describe the various forms of muscular imbalance and state your own method of caring for these abnormal conditions.

Question No. 11.—(5) Points. (11) Define the relation existing between convergence and accommodation.

Question No. 12.—(2) Points. (12) How do you ascertain the proper strength lens for reading?

Question No. 13.—(5) Points. (13) Would you fully or partially correct the following conditions: Girl, age 12, 0.50D. hypermetropia. Boy, age 4, esotropic with 5.00 D. hypermetropia. Man, age 34, 11.00 D. myopia. Man, age 52, 0.25 D. myopia. Woman, age 25, 4.50 D. hypermetropic astigmatism, never used glasses.

Question No. 14.—(5) Points. (14) Describe in detail how you conduct a skiascopic examination; where do you place the light; where do you sit; where do you direct the patient's gaze, and do you always or ever cover the eye not under examination?

Question No. 15.—(4) Points. (15) Do you think accurate refractive findings can be obtained with the direct method of ophthalmoscopy? Describe the direct and indirect methods of ophthalmoscopy.

Question No. 16.—(3) Points. (16) Define the optometrist's limitations in relation to disease and describe the methods you employ to differentiate refractive and medical conditions.

Question No. 17.—(7) Points. (17) Describe the principal features and symptoms of cataract, sty, pterygium, chalazion, trachoma, simple and purulent conjunctivitis, ptosis, tobacco amblyopia, aphakia, muscae volitantes, nyctalopia, glaucoma, arcus senilis, blepharitis and iritis.

Question No. 18.—(3) Points. (18) Reduce the following to the simplest form: O. D. + 1.25 ⌒ — .87 C. ax. 175 ⌒ 1° P. base In. O. S. + 2.62 S. ⌒ — .2.75 C. ax. 5 ⌒ 1° P. base In.

Question No. 19.—(3) Points. (19) Transpose + 2.00 C. ax. 90 ⌒ — 1.75 C. ax. 180 to its equivalent sphero-cylinder.

Question No. 20.—(3) Points. (20) Suppose an eye had 3.25 dioptries of hypermetropia in its vertical meridian and 2.62 dioptries of myopia in its horizontal meridian, give two sphero-cylindrical combinations either of which would correct the error.

Question No. 21.—(3) Points. (21) To obtain proper results what points in the adjustment of frames must be borne in mind?

Question No. 22.—(3) Points. (22) What is the difference between a mydriatic and a cycloplegic?

Question No. 23.—(2) Points. (23) Describe your system of recording findings and explain why you believe it contains sufficient data.

Good writing, spelling, clearness, composition and diction are expected and if lacking will cause a reduction of from one to 10 points.

Each question to be answered independent of others.

A correct answer entitles the writer to the number of credits shown on margin opposite the question.

Seventy-five credits necessary to pass.

Applicants have the privilege of using any text books in the preparation of thesis.

Thesis written by hand will be accepted, but we prefer them typewritten.

I declare upon my honor, that the thesis upon the foregoing subjects submitted by me to the Board of Regents, is original and entirely of my own production, and that in its preparation I have had no assistance from any person or persons, and that I have placed no marks upon it for identification other than the number 601.

I am a member in good standing in the American Association of Opticians, and pledge myself to abide by the constitution and by laws of the Physiological Section of said association, should I be found eligible to membership in the same.

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Date ....., 190...

Points Worth Remembering While Estimating the Reading Correction.

DONDERS' rule for presbyopic correction, unless modified for nearly every case, cannot be depended upon; if it be modified for each case it works better, but is no longer a rule. Reference as above made is to the practical and not to the theoretical correction of presbyopia; that is, the rule holds good if all patients held reading matter at a fixed distance of 13 inches, but they do not. It is not intended here to detract from Donders, but to point out that he presented an almost, if not absolutely, perfect theoretical rule, and that optometrists are, in many instances, prone to apply this rule in a practical way, and then complain of its failure to give satisfactory results.

For instance, at the age of 50 Donders advises adding + 2.00 D. for reading. But he bases this calculation on a 13-inch reading point, therefore if your patient has been and intends to continue holding his reading matter at a greater or less distance than 13 inches, do not add the + 2.00 D. sphere and then blame Donders. If the patient holds the reading matter at a distance greater than 13 inches add as much less than 2.00 D. as will permit him to read fine (No. 1) type at his distance; if he holds it at a point nearer than 13 inches (which is seldom the case) add more than 2.00 D., but only as much more as will permit reading at this near point. As most people hold their reading and writing at a distance greater than 13 inches, at the point or nearer, the amounts that Donders' rule bids one to add must be *reduced* in proportionate number of cases.

No single rule will apply equally well to both hypermetropic and myopic cases. Each myopic case particularly must be treated upon its individual merits, and it will be found that in apparently similar cases varying amounts of plus spherical power will have to be added for reading. In hypermetropic cases never more than + 3.50 D. sphere should have to be added for reading, whatever the age. If the patient be 60, 70 or even 80 years of age he should not require more than a + 3.50 D. addition to his distance correction; and should it be found necessary to add more than + 3.50 D. to bring out the fine type, then you can rest assured that his distance correction is imperfect.

A simple expedient for quickly estimating whether or not a presbyopic reading correction is too strong is to find the near point at which the patient can read No. 1 type with his correction on. Make the

Optical Department.

ram his utmost; then, if he can read in- de of eight inches, that correction will found too strong for ordinary practical e.

It is believed that each eye becomes pres- opic to the same extent. This, I find, not so. Therefore apply the above test each eye separately as well as to both once.

In myopic cases expect to add much more is spherical than the age rule calls for, in other words, more than you would pect to add in a hypermetropic case of same age. E. L. R.

A Neglected Duty.

JAMES BRANCH TAYLOR, M.D., in the *Ophthalmic Record.*

(Continued from issue of Dec. 5.)

HE physician may instruct the hope- ful case that at a certain time and ler certain conditions he may gradu- retrace his steps by using his ses on fewer occasions and for more ted purposes. The latter may be ght to thus scientifically practice himself, l gradually and carefully come back to original freedom. For such purposes, medical man must, of course, have the operation of a conscientious and intelli- t patient who will not abuse his privi- es. The case, however, is just the same in other fields where the patient must st It is clear also that this mode of cedure—the gradual relinquishment of ses which have been worn—is applicable particular to the class of patients who e been using relatively weak lenses. w many oculists give their patients the antage of such care and advice? How ny, by routine, simply dismiss the case h the prescription?

3) In cases of fairly strong or some- vat pronounced lenses, a staple method is ring the patient back by a graded reduc- of lenses. A considerable number of ents, and who should be handled in a ct class by themselves, may be shaded k to zero in the use of glasses by this ded plan. It is an interesting process, a ard to the doctor and a relief to the pa- t, to see Nature pick up her powers n under gradual lessening of the arti- l helps.

he rules for judgment in these cases, the es on which the physician will make l discriminations and the injunctions for t patient, can not be gone into for limits pace; but this is of relatively small im- ance since the chief point is that in c matters oculists do not sufficiently tice what they will acknowledge to be t, and in accordance with analogies and eawake practices in other fields.

he summary is that we must carefully em an eligible and important class of patients from the dictum of "Once ring glasses always wearing glasses." oing this we must scientifically discrimi- between a temporary help and a per- ent burden.

ases 4 and 5.—Similar, so only one will scussed. A young man, 24 years of age, rance solicitor; test shows weak com- pound hyperopic astigmatism. O.D. vision almost $\frac{20}{20}$, with + .75 sph. ⊂ + .37 cyl. ax. 45 vision is $\frac{20}{20}$ full; O.S. vision nearly $\frac{20}{20}$ with + .75 sph. ⊂ + 37 cyl. ax. 144, vision $\frac{20}{20}$ [illegible] No muscular insufficiency. Accommodation and convergence normal. The above lenses are not comfortable, nor has any combination been found that is. Tests may be made with or without atropin; all satisfactory for a while, then a change seems needed—sometimes in sphere, sometimes in the cylinder or its axis.

There may be undoubtedly an element of spasm in this case, which even the atropin did not uncover, but for my part I do not believe that the spasm can be the principal cause of the trouble, because only a slight change can be made in the lenses each time, this slight change giving satisfaction for a time, and the failure to find a permanent cure by atropin disproves the spasm idea. I hold that there is unequal refraction in various parts of the pupillary area of the lenses. Thus with a change in the size of pupil there would be a change in the refraction, and all this talk of spasm as the cause is simply rubbish.

There is no permanent remedy optically, and what an oculist could do by treating the iris is uncertain. This young man has been to many oculists, and had his full quota of atropin treatment, and the first skilled optometrist gave him as much relief as any; that is nothing strange.

These cases wherein the refractive errors cannot be permanently corrected by the skilled optometrist, without the use of atropin, will probably not be benefited in any way by the oculist.

The oculist may do many things for a patient by way of curing diseased conditions, but in refractive cases, pure and simple, I have not found even those with international reputations superior to the high-grade optometrists.

[THE END.]

Optical Notes and Briefs

J. E. Adcox, Dufur, Ore., has added a well-equipped optical department to his store.

The Chinn-Beretta Optical Co., San Francisco, Oakland and elsewhere in California, is preparing to open a branch store in Visalia, Cal., and will begin business at the new establishment within a few days.

A meeting of the Alumnae Club, of the Rochester School of Optometry, was held in the offices of the school in the Triangle building, Rochester, N. Y., Tuesday, Dec. 4. About 20 members were present. N. W. Bissell was to have delivered an address, but being indisposed was not able to be present. Dr. Watson gave an interesting lecture on "The Effect of the Teeth on the Eyes."

Dr. S. W. Lane, president of the Southwestern Optical College, is going up to Lincoln, Nebr., to attend the meeting of the Nebraska State Optical Association, which is to be held Jan. 15-17. He is booked for a couple of lectures, and states that he has been informed that John C. Eberhardt, Dayton, O., will also lecture there at the same time. This meeting is expected to be a rousing one, as the association has a membership of about 165.

Optometrist's Views on the Recent Movement of a Medical Club.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

THE following, quoted from a daily exchange, comes as a surprise. Those who, at Albany, have heard the earnest pleas made by physicians for protection in their work of unbounded goodness and charity, will not readily reconcile this action with those lofty claims:

Mutual protection against "dead beats" and an effort to obtain more money for their services are said to be the objects of the Middletown Medical Club, which is composed of nearly all the physicians of Middletown, N. Y. At a meeting of the club, last night, a list of people who do not pay their doctors was made up and approved. It is said that if any one whose name is on this list is taken ill he may have to go out of town for a physician or go without medical attendance. The physicians also decided to raise their prices for calls, giving as a reason the increased cost of all commodities.

The leaders in the medical opposition to the optometry act extolled the virtues of the physicians and claimed that they opposed any measure only when it aimed at the public welfare. We knew that was false in one respect, because the optometry act aims, beyond all question, toward benefiting the public, but they also emphatically stated that the money question never bothered them. It was not that the optometrists caused money to flow in channels other than medical that caused opposition; no, the physician cares little for money. The above report, however, makes it evident that a mistake exists somewhere; either these medico-political representatives were grossly ignorant of the nature of their rank and file brethren, or else they were hypocrites practicing despicable deceit; for by this same report it is seen, and seen all too plainly, that some physicians do care for money, apparently more for money than for human life. If one, who, on account of unfortunate circumstances, perhaps beyond his control, cannot pay his doctor bill and should be taken ill, not only will he be unable to obtain that doctor's services, but will be refused attention by all other physicians in his neighborhood. Should he die, well, it is said "dead men tell no tales."

It is these men who oppose optometry acts, it is such who play the hypocrite and delude legislators into believing that they are really guarding public interest, it is such with whom we have to contend and whom we have been taught to look up to with respect, and it is such who will always play us false and whom we must make come out into the open to fight.

One thing I do believe, namely, that no reputable, honorable physician would enter into a compact of the above sort no more than do honorable physicians appear against our bill at Albany. I urge against fighting with the respectable representatives of the medical profession, but toward such as these we should show no quarter, and in crushing their selfish plans help the good men in the medical calling as well as ourselves.

The heading should have been "Doctors Form a Sub-trust," because one grand trust has long existed in the form of a medical profession. E. LEROY RYER.

The remainder of the stock of C. F. Askins, Oshkosh, Wis., has been sold to I. S. Schoenfeld, Chicago.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Hiring of Proficient Jewelry Clerks

Written Expressly for The Jewelers' Circular-Weekly by FRANK FARRINGTON

(*Continued from issue of Dec. 5.*)

PART II.

LOOK for clerks who can adapt themselves to their customers, and size them up without seeming to do so. A clerk ought to be something of a student of human nature if he is to make a salesman. The natural salesman will handle a stranger with such tact that he will get a maximum of result every time, and that without giving a particle of offense. Tact is one of the most useful of virtues in business.

You want clerks who are not quick tempered, who are courteous and obliging. Some men are so crabbed by nature that they cannot be pleasant. Others are so churlish that they will never take the pains to accommodate. People will not trade with impolite or unaccommodating clerks.

An employer whose clerks fear him will never get the best results from them. They should feel at liberty to come to headquarters with complaints or grievances at any time. Better at any time an unjust grievance told at once than a just one nursed in secret. The former will be corrected in time, while the latter will rankle and injure both parties to it.

Show appreciation of your clerks' efforts. Accept their suggestions and give their ideas a trial even if you are sometimes doubtful of their value. By doing so you place upon them the responsibility for making their own plans successful, and they will work the harder for them.

Clerks will not continue to offer suggestions when they find that they are habitually turned down. Offer them every encouragement to think up schemes for the advancement of trade in your store. If it is a big store, prizes for the best ideas offered are a good plan, or a prize of so much for every idea adopted. A money incentive is perhaps better than any other that an employe is likely to have, though there are cases where loyalty and energy are given voluntarily with a will that may surprise you.

Give your clerks an insight into what you are trying to accomplish with your store. Take them into your confidence a little and make them feel that they are part and parcel of the working machinery of the plant

In the case of the smaller store, your success is more than otherwise dependent upon the personality of the help. You can make a success of the business perhaps without the entire co-operation of the clerk force, but it will be like rowing against the current and will be no such success as you can accomplish with their co-operation.

Have a system in the treatment and hiring of employes and adhere to it. See that your store rules are obeyed properly by all. Exceptions always breed discontent and cause favoritism to be accused. Give fair and just hearing to all complaints, being lenient when advisable and severe only in rare cases. A disgruntled clerk can often be made into the best servant the house has by a little delicacy in handling, while careless judging of his case would turn him out to become an enemy to the store as long as he remained in town.

A great many troubles and misunderstandings can be avoided if you make plain to the clerk at first his duties and responsibilities. Leave nothing to be guessed at. Start him in without any excuse for saying afterward that he "didn't know it was loaded."

There is no help so expensive as cheap help. Get the best to be had and pay good salaries; then expect the best of service. A well-paid clerk can be called upon for first-class work, and plenty of it, when a cheap man would be more or less justified at kicking at being asked to work overtime or to serve customers in a way beyond his ability and his pay. Few clerks earn more than they get if they work in a good store. A great many get more than they earn, though, and they can be called upon to do more without injustice to them or yourself.

One thing is certain as a rudimentary principle. A clerk is not made successful by high pay. The man who is the right sort will do his best whatever his wages. If he thinks himself underpaid he will look out for a chance to better himself at the first opportunity, but he will not slight his work in his present underpaid position.

An understanding that promotion and increased salary are coming to every clerk who proves to be worthy of them w very much. No man is going to be satisf to grub along at the same old job for same old pay year after year. You would think of doing it yourself. Give the g man a chance to work up, and weed the drones as soon as you can get rid them to advantage.

The proprietor himself sets the pace his clerks. If he is the sort to sit aro with his feet up and a cigar in his mo his clerks will not be likely to step any lively in rush time or to spend their sp moments in tidying up the stock of t own sweet will. Energy and enthusias contagious. So are laziness and listnessn

In order to impress your clerks w your capacity for work it is not necess for you to get your coat off and rush a lessly around, upsetting things, boss every one right and left and confusing help generally. Your assistants have se enough to know that not all work is ma and they realize that the grinding at desk is often the hardest kind of labor

As long as you are willing to get ar on time in the morning and do not w time in sheer idleness, you will be sett a pretty good example. There are lots merchants who do not realize how m time slips by without getting used for accomplishment of anything, and if the allows himself to waste time so, the cl will think themselves justified. Exam too, is often unconsciously imitated w the imitator thinks himself avoiding the fall of laziness.

A little visiting is a good thing now then, but a man can visit away two three hours in a day without noticing it. visiting proprietors make visiting cle Visiting stores are apt to be dirty and tidy stores. The man who makes a point to get busy early in the day and keep busy is the man whose clerks keep the busiest, too.

Indifferent clerks are poor clerks. are the ones who do not really care w a customer buys or not. They think nothing to them. Their pay goes on the same; and so it does, but if you clerks of that kind, you'd better stop pay and let *them* go on as soon as want to. They are of no use to a store often damage its trade chances. The least prevent other live clerks from get hold of customers and selling them thing. You want no clerks of the "D Care" school.

Storekeeping Department.

If you hire clerks of whose ability you have doubts at the outset, you will probably find that you will not be disappointed in them Hire men whom you believe in at first anyway. Hire men whom you will want to keep. Changing clerks is a bad thing for employer and employed. Of course, a man sometimes stays in a store too long. There comes a time when he has done all the good he can, and he gets restless and wants a change Some good men are so. When that point is reached, better let him go and not injure your business by keeping a dissatisfied man behind your counter.

If a clerk is ambitious, he wants to be a proprietor some day. If he has that in mind he will be saving and industrious. He will be a good clerk, but you will lose him in the end. Don't let that prevent you from encouraging him in his ambitions. Help him all you can and you will get the more good out of him while he stays. You must not expect good men to be willing to work for you all their lives. If they did they would become worthless because of their age sooner or later. The youngsters are the blisters of the age, and a salesman with gray hair must be the exception to be valuable. Exceptions there are, but not many.

The talk-too-much clerk is one to be avoided always. He will injure your business and post your competitor on your plans. No man can talk too much without saying a great many things better left unsaid. That rule hits proprietor and clerks alike. As a rule, according to Benjamin Franklin, "Great talkers are little doers." The most that great talkers do is to create enemies by their gossip. Don't allow clerks to gossip behind the counters if you don't want customers to fight shy of your store.

Can you impress upon a clerk who comes to work for you that your business is to be the thing uppermost in his mind as long as he stays? He is to think store all the time that he is there and be so interested in your success that he will think business when he is away as well. Show him where it is to his interest to identify himself with his work in such a way that its success is his success. This pays a clerk. It makes a good man of him. It makes the kind of help that is in demand, so that when you have to let him go there will be no trouble about giving him the sort of recommendation that will find him another place where he will not have to begin at the bottom once more. It is perhaps well that a clerk shall not feel too secure of his position. A sinecure is the best thing in the world to dissolve ambition. You know that yourself. When everything seems to be coming your way, you are apt to rest on your oars. Keep busy promoting the hard workers in your store fast enough so that no man will feel safe enough to let up, for fear that next promotion day some one will go by him and crowd him back.

A good many clerks act as if they were stage crazy. They seem to think of nothing but what is coming to them Saturday night. Some clerks can be cured of that sort of thing by talking to them seriously once in a while about success and about what they can make of themselves if they will try. There are other men whom no amount of advice or friendly talk can affect, but the average fellow of fairly good sort is looking forward to something some day. Help him to keep that something in his mind's eye and help him to get there. It's a pretty good plan to furnish your clerks with trade literature and encourage them to post themselves. There are a good many things nowadays in the way of what might be called "success literature," books and magazines that are full of articles which inspire a man and serve to urge him to better and greater endeavor. Get all of that sort of thing before your clerks that you can. It will pay you and it will help them materially.

If you hire a clerk for so long, don't wait till his time is up to tell him what to expect when the day comes. If he is making good and is the sort you want to keep, let him understand that you expect him to stay with you and that he will be worth more money. If a clerk is worth more money than you are paying him, don't hesitate to raise his pay without waiting to be asked. The raise will be doubly acceptable when unexpected and unasked for.

Start right in by paying every clerk his entire wages as soon as due. Borrow money if necessary to do it, but don't hold up your help's wages. They probably need the money. At any rate, they have the right to it, and the clerk with back pay coming is always talking about it to his fellows in the other stores, and it will damage you more than you have any idea if you let the payroll get behind. Teach your clerks to save their money if you can. Help them in any possible way, but pay them promptly. It is about as unwise to advance a clerk's pay as to hold back the same, though on occasion circumstances might warrant it. Cash is the only proper basis for doing business with employes.

[THE END.]

The Salesman's Creed.

POSSIBLY the Salesman's Creed has not been read by all the world. The salesman who is not on the square and on the level, whose ways are not upright, soon goes to the wall of commercial life. If a man can live up to the following he will surely succeed:

I believe in the goods I am selling, in the firm I am working for, and in my ability to get results.

I believe that honest goods can be sold to honest men by honest methods.

I believe in working, not waiting; in laughing, not weeping; in boosting, not knocking, and in the pleasure of selling goods.

I believe that a man gets what he goes after; that one order to-day is worth two orders to-morrow, and that no man is down and out until he has lost faith in himself.

I believe in to-day and the work I am doing; in to-morrow and the work I hope to do, and in the sure reward which the future holds.

I believe in courtesy, in generosity, in good cheer, in kindness, in friendship and honest competition.

I believe there is an order somewhere for every man ready to take one. I believe I'm ready—right now.—*Good Business.*

How the Jeweler Can Meet the Competition of the Mail-Order House.

(*Continued from issue of Nov.* 28.)

ONE way to keep the mail-order houses from getting any business in your territory is to become so thoroughly acquainted with your line of merchandise that you not only know values, but are able to explain the difference in cost of apparently identically the same thing. The only way to get such a knowledge is to thoroughly study your line. Study your trade papers, study every catalogue you can find, and everything you find that is cheaper than something else and will take its place. Look them up and find out where the difference in cost comes in. You can always find out if you try hard enough. Always have a list of questions written out to ask the next traveling man, and when he cannot answer them, have him find out for you. He will not object, for traveling men like well posted customers.

One thing which you might as well get fixed in your mind right at the start is the fact that whatever price you pay for goods, it is based on the cost of production, and if the manufacturer and jobber are the right kind you may be sure that only a fair percentage of profit is added to the cost of production, and so there must be a good reason for a marked difference in the price of goods having the same general appearance. Some goods are made to sell, and some to use, and you will learn that those made to sell generally look well, for all the expense goes into appearance. Now, the consumer is not always an expert, and as a result he either depends largely on your judgment in his buying, or goes on the advice found in some mail-order catalogue. If you are so thoroughly posted as to be recognized as an expert, you have a big advantage, for all inexperienced persons, except fools, like to have the advice of an expert, and if your advice is known to be given free, about your line of goods, you will find the patron of the mail-order houses will be seeking your free advice along with others.

Being a sensible man, as well as an expert, of course you are not expected to handle goods which you cannot recommend, but you are always expected to have a good reason for not handling other lines, and the same reason which has caused you to take up one line and let the other one go is very likely to be strong enough to make your customer feel like doing the same thing.

A plain statement which a customer will find backed up by the facts, will be your best advertisement, no matter whether you make a sale or the money goes to the mail-order house. If you have described the mail-order goods correctly, and told how they are cheapened, your customer will remember your words when he finds everything turning out as you said. That will give you a prestige with him for future business which you could never have if you knew so little about your line as to give him wrong information and have him then find out that you were wrong, for after that he would never have confidence in you. And it would be even worse for him to find you really knew nothing much about your line of goods, for no matter what your line may be, your customer likes to deal with a man who knows all about it.

(*To be continued.*)

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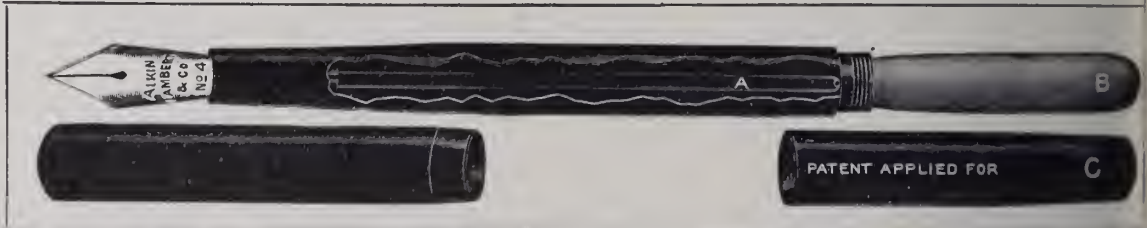
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Refer to Last Sales:
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A. H. Richards, El Paso, Tex., 4 sales.
Mermod, Jaccard & King Co., St. Louis, Mo., 4 sales.

Mercantile Fountain Pen

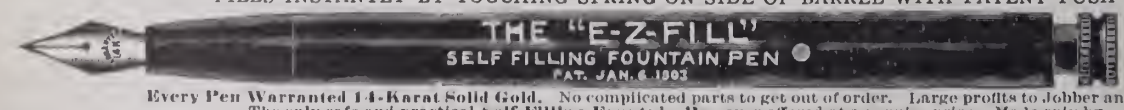
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[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 1724.—**To Remove Soft Solder.**—*Will you kindly tell us what will remove soft solder?* *G. F. S.*

ANSWER:—One of the most serious evils which the repairer has to contend with is the presence of soft solder on the piece under treatment, being the imperishable record of some botch; all this must be removed or destroyed before the article can be properly repaired. Workmen generally believe that annealing and boiling out will destroy it, while, in fact, it has the very opposite effect. The heat thus applied simply aids in driving it in and amalgamating the solder with the gold. We have often tried to remove the solder after the annealing process by scraping and filing, but invariably found that it had penetrated so deeply into the gold that it would be utterly impossible to eradicate it by any such means. One of the common methods of treating this class of solder in the workshop is to remove whatever can be gotten off with the scraper, which consists of a three-square file sharpened at the point, and then to place the article for some time in strong muriatic acid. Nitric acid would answer much better, but it cannot be safely applied to articles of inferior qualities of gold, as it would act upon the alloy of which they are partly composed. For colored gold, however, it can be used with advantage and safety. From a long practical experience in the matter of soft solder we have arrived at the conclusion that there is no better way of treating it than that which we are about to point out. The solvent to be employed is a mixture of muriatic acid and crocus, and prepared as follows: To eight ounces of muriatic acid add one ounce of crocus and shake it well to increase a perfect intermixing; to one ounce of this mixture add four ounces of hot water; place in a pipkin and keep up the heat by means of a gas flame. Then introduce your soft soldered article and you will soon be satisfied with the result.

QUESTION No. 1725.—**Cause of "Weeping" Solder.**—*When I solder a shield to a cup made of gilding metal, and afterwards gild it, I find the solder weeps and verdigris forms around the edges of the shield. Can you let me have the formula for the solder which will not produce this result?* *F. O. H.*

ANSWER:—It is to be surmised that the soldering to which you refer is done with soft solder. In such a case the verdigris which is formed around the edges of the shield is caused by the acid in the soldering fluid used in the soldering. If such is the case, you will have to use a soldering fluid which contains no acid. Such soldering fluid is prepared by dissolving some chloride of zinc in alcohol, adding thereto a small piece of sal ammoniac. The presence of acid in the ordinary soldering fluid may be removed by the use of fluid ammonia, applied when the object is warmed to the temperature of boiling water after having been soldered.

QUESTION No. 1726.—**Working Drawings for Hall Clock.**—*The De Selms Watch School referred me to you as an authority who might be able to inform me where I can obtain the working drawings for a hall clock with chimes, hour and quarter-hour strike. Can you also tell me where I can get the working drawings for a synchronizing apparatus?* *J. F. S.*

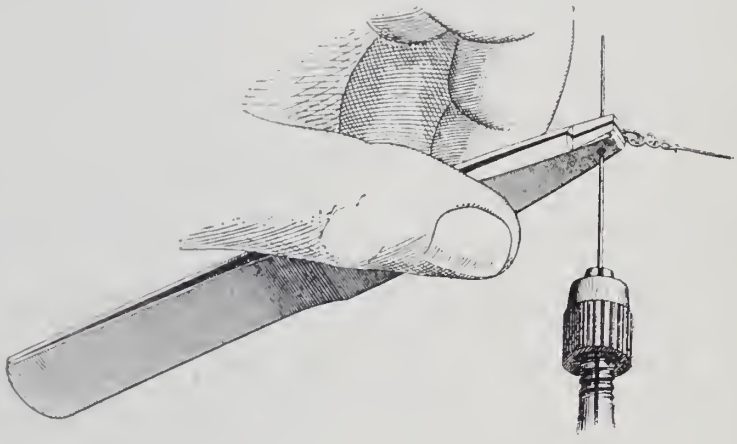
ANSWER:—There are only two treatises which give any information on hall and striking clocks. The most modern one is the "Watch and Clockmakers' Handbook," by F. J. Britten, which has a good deal of information on hall and striking clocks, and is really useful to a student. For general fundamental study there is a book by Thomas Reid, issued in Scotland, in the year 1849. The book is out of print and a copy cannot be purchased very easily, as it is highly prized. There is a treatise on turret clocks and bells, edited in London by Baron Grimthorpe, formerly Mr. Dennison, president of the Horological Institute of London. There is not much new in the line of hall clocks. A great many are manufactured in Germany and Great Britain. There is nothing published on synchronizing clocks, and such information as does exist is hard to obtain.

QUESTION No. 1727.—**To Harden Lead.**—*In our manufacturing of sterling silver goods we are obliged to use some lead which, when rolled, becomes very hard and brittle, and breaks in pieces. Can you give us an alloy for making this soft and purifying it?* *L. C. D.*

ANSWER:—Continuous rolling will harden lead, but its toughness may be restored by heating to less than melting point. All metals of whatever kind will become brittle when not pure, and lead when strictly pure will stand more rolling than impure lead. Antimony is the greatest enemy of pure metals because it unites with sulphur and phosphorus. We know of no process to make lead more malleable than it is when pure.

To Open a Hole in the Flat Watch's Minute Hand.

THIS small operation is very simple, and yet there is hardly a watchmaker who has not broken such a hand in using a reamer for opening the hole to fit the center part of a flat watch. Some will hold the hand while performing this operation between the fingers, others will use the sliding tongues. Everyone, however, has a different way of doing it.



A SAFE METHOD OF OPENING A HOLE FOR THE CENTER PART OF A FLAT WATCH.

By the method illustrated herewith promptness and safety are assured. Take an old pair of tweezers which are filed down somewhat from the points till a thickness of about one centimeter has been reached. At a distance of about five millimeters from the end drive a hole through both halves of the shortened tweezers, as shown in the illustration. After that the hand is to be placed between the tweezers where the three holes coincide. Holding the tool firmly in the left hand, the use of a reamer in the right hand will enable an operator to fit the hole in the hand for the center part of the watch without the least risk of breaking it at any point in its length.

A. S. Kneale, the former employe of J. F. Hartwell, Oklahoma City, Okla., who was arrested a short time ago on a charge of appropriating to his own use valuable articles belonging to his employer, has been released.

A man giving his name as Edward R. Rafferty, and who said that he resided in Susquehanna, Pa., was recently taken into custody in Binghamton, N. Y., accused of being implicated in the recent robbery of a jewelry store. He was held under bonds of $1,000 to await an investigation.

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In the making of **Crown Hall Clock Cases,** the standard that we adhere to is the best that we can produce, and the best that we can make is the best that can be made. Our workmanship has stood the test.

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The St. Petersburg Imperial Porcelain Factory and Its Product.

THE Imperial Russian Porcelain Factory was established in the year 1756. It occupies a position on the Schlusselburg main road at the Nevsky barrier of St. Petersburg. Since its foundation, besides the large quantity of goods produced, an immense collection of precious specimens has been gathered, and may now be seen in the showrooms. In this factory a strong porcelain is made approaching the Chinese product in chemical composition. It is one-eighth the number of waters obtained when fresh paste is used.

In the matter of glazes it is claimed that for variety of application of colored glazes—blue, red, nickel, gray, violet, cinnamon, green, purple, rose and ferric, the Russian factory surpasses all others in Europe. On the firing of the objects the slightest defect in the texture or the slightest running of colors involves the destruction of the defective article, which naturally makes for the reputation of the factory. All designs used in the factory are by hand; there are no stamps. The simplest design is worked on



ARTISTIC POTTERY FROM THE ST. PETERSBURG IMPERIAL FACTORY.

white, small grained and fairly transparent; brilliant, quite colorless glaze covers it with an even film. Readers of the *Novoe remya* are informed that in the preparation of the paste it is allowed a long time to mature. In China it is left at rest as long as 40 or 50 years, or even 100 years. This leads the writer to observe that in the Russian Imperial Porcelain Factory there is a quantity of paste which has remained in one of the reservoirs since the year 1882, thus undergoing a chemical change, becoming darker in color and improving in quality. A well ripened paste will yield on firing only the porcelain by the hand of a designer. The firing experience gained in the factory shows that few colors can stand up to 1,600 degrees, the exceptions being cobalt blue, chrome green, rose gold and uranium black. It was also found that under-glaze colors become diffused. This difficulty was first solved at the Royal Copenhagen Porcelain Factory. In 1892, the Russian factory, on the initiative of the Danish factory, adopted under-glaze designs, assisted at first by the Danish artists Martensen and Lisberg.

The St. Petersburg factory has had its secrets, one of which at least has accompanied its owner to his grave. It belonged to the sculptor Ivan, who lived in the time of the Emperor Nicholas I. The delicacy of his work is marvelous; it is incredible that it is done in porcelain. The petals of the flowers appear as though plucked from Nature—they are thin as paper, and the filaments are like wire. His work was carried on behind closed doors. His secret died with him. Another claim to distinction on the part of this factory is that the scars formed on the "biscuit" goods after firing can be obviated by an invention discovered in the factory in the form of a machine by means of which the scars after firing can be smoothed down so effectually that only the very closest scrutiny can detect that they have been treated.

Since the year 1890 a glass factory has been added to the porcelain factory for the production of works of art in crystal. There is a large grinding department attached to it. It is the only fine art glass works in the country. The general description concludes with the words: "On the whole it may be said that from the artistic, qualitative and technical points of view the Russian Imperial Glass & Porcelain Works occupy a position of honor among the best factories of the kind in Europe."

The Production of Rubies in Burma During the Past Year.

ACCORDING to Consul General William H. Michael, of Calcutta, during the last year in Burma 1,773,129 trucks of ruby earth were washed, at an average of $1.50 per truck. This is 130,000 less than were washed last year.

It is reported that this decrease is due to the working out of the Choungzone mine. The output of this mine came from corners and crevices of the rock, which increased the cost of taking out the dirt. Work will soon begin at the Myntada mine, which is very close to the Choungzone, and will use the same washing machinery without necessitating the moving of it. The royalties received by the government from native miners this year amounted to $62,975, which is about half what it was in 1904.

There was a net profit of about $40,000 for the year 1905-6 and a dividend of 12 cents a share was declared. But for the control held by a few persons over the ruby deposits of Burma and the disposition to limit the output, rubies would be 50 per cent. cheaper than they are to-day. Burma coal oil lands and ruby deposits are held in the tight fist of monopoly, and it looks as if no power would be able to break it.

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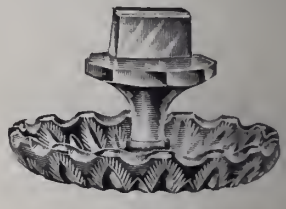
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NEW YORI

An Oarsman's Handsome Medals.

AMONG the handsome medals awarded in the past season are two given by the National Association of Amateur Oarsmen to Constance S. Titus, the champion American single scull oarsman. One of the illustrations shows the two championship medals, which are alike, made into an attractive watch fob. They are 18 karat gold each is $1\frac{1}{2}$ inches in diameter and $\frac{1}{8}$ of an inch in thickness. The design is in re-



MEDAL AWARDED C. S. TITUS.

lief and represents an oarsman in position. Surrounding the figure is the laurel wreath signifying victory. The inscription, "National Association Amateur Oarsmen, MDCCCLXXII," forms the border of the medals. The name of the holder and the date of the contest is engraved on the back. The medals were made by George R. Layhg & Son, New York.

This firm has also fashioned the artistic



UNIQUE BELT AND COLLARETTE FORMED OF MR. TITUS' MEDALS.

belt and collarette shown in the second picture. The medals arranged in these articles were won by Mr. Titus in various contests, extending through a number of years.

Phil. Stachler, Coldwater, O., has removed to Portland, Ind.

Diamonds in New South Wales.

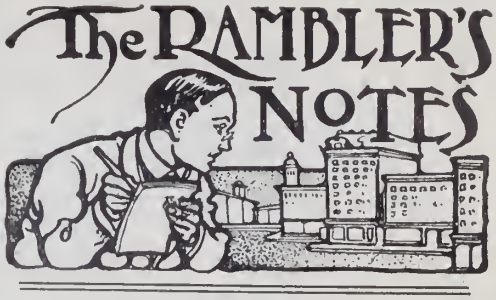
AT the recent annual convention of the British Association, Prof. T. W. Edgeworth David, F. R. S., produced specimens of diamonds in matrix, discovered in New South Wales. The government geologist of New South Wales, Prof. E. F. Pittman, had co-operated with the discoverers in forwarding the specimens, the first ever really discovered in Australia, for any exhibition in England. Mr. Pittman had had an analysis made of the rock combination containing the diamond, along with two of the diamonds One of the latter was still in the actual matrix, but the other loosened by weather. The analysis made by Prof Pittman was placed before the Section

Continuing, Prof. David remarked that New South Wales had up to now produced over 100,000 carats of diamonds, the value of which was about £60,000. Previous to this recent discovery the diamonds of Australia were all proved to be of alluvial origin, some occurring, as in West Australia, in very ancient gravels, now consolidated into conglomerates. Others were found in loose sands and gravels of much newer age.

At a particular mine, near Inverall, these diamonds were accidentally discovered by Messrs. Pike and O'Donnell while driving a tunnel through a hill slope of granite. In this operation three vertical dykes of a basic greenish brown rock were intersected, the thickest of them being 26 feet. It yielded four small diamonds, which were contained in two loads of about four to five tons. However, about 85 tons of the material, which were subsequently examined for diamonds, yielded only negative results.

Both diamonds shown by the lecturer possessed very sharp angles and edges, one being still half embedded in the matrix rock.

While it was quite possible, added Prof. David, that the two diamonds have grown in the rock where they now were, it was also possible that they may have been derived from still older rocks. Every effort was being made by the discoverers to find a similar dyke in the same district containing diamonds in a number sufficient to be worked remuneratively. The discovery, in any event, was of great scientific interest, and, concluded Prof. David, might throw important light on one of the most controverted problems in modern geology.—*London Jeweler and Metalworker.*



A RICH DISPLAY OF ART GLASS.

AT 57 Park Pl., New York, the display of cut glass products from the Libbey Glass Co. includes a line of fluted vases which combine the desired strength with beauty, making useful as well as attractive articles. Engraved floral and fruit decorations of careful selection are used on this ware.

*

GLASS COMPANY'S NEW QUARTERS.

THE Sterling Glass Co., Cincinnati, O., has improved its quarters with a new show room and offices. The show room is particularly worthy of comment, as it is both handsome and up-to-date in every particular. The fixtures are entirely of ebony, and with the French plate mirrors show to the best advantage the many rich cuttings as well as the engraved and carved crystal, which the concern makes.

*

AMERICAN POTTERS WIN FREIGHT RATE FIGHT.

A DECISION has just been promulgated by the Pennsylvania Railroad that is of special importance to the potters of this country. After seven years' effort the United States Pottery Association, comprising all the principal potters of the country, has won its fight for equitable freight rates, the potters at East Liverpool, O., which is only a short distance from Pittsburg, having been so notified. Under the old conditions German manufacturers have been able to transport pottery and crockery across the ocean and freight it to Denver, Colo., for less money than it costs to ship ware from East Liverpool to Denver. The rate from Germany to Denver is 65 cents for 100 pounds, and from East Liverpool the rate is $1.58. This was so manifestly unfair that a storm of protest resulted in a fight that has been waged and carried to a successful conclusion. Officials of the Pennsylvania Railroad have notified H. P. Knoblock, of East Liverpool, that after Jan. 1, 1907, foreign shippers will be placed on an exact par with American shippers as regards freights in this country, and it is believed that other trunk lines have come to the same understanding. Next to the tariff, the subject is the most vital that confronted the potters, and it is stated that it cannot help but have a most beneficial effect on all of the potters of this country, and especially those of Ohio in the East Liverpool district.

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A. W. Taylor, formerly of Oakland, Ia., has gone to Edwards, Nebr.

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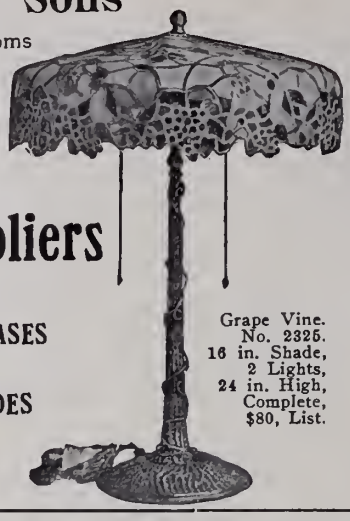
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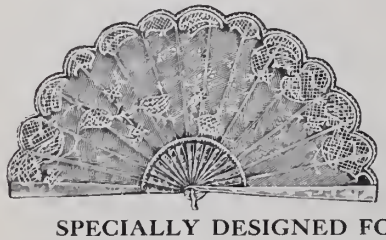


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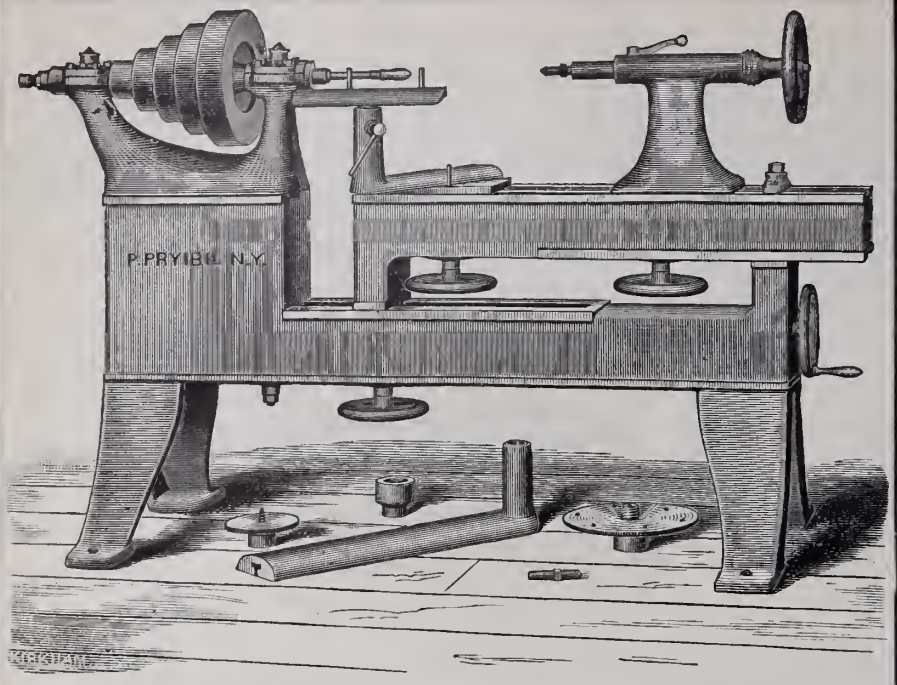
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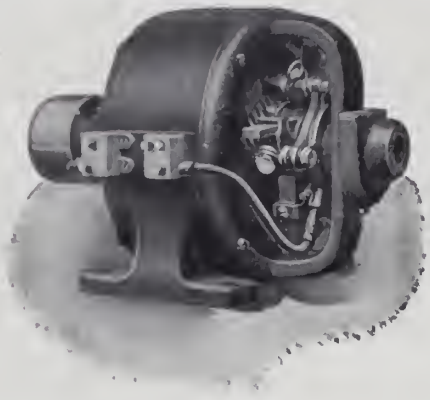


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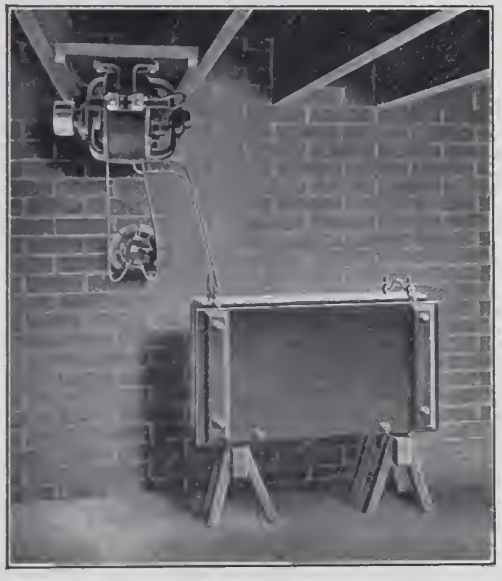
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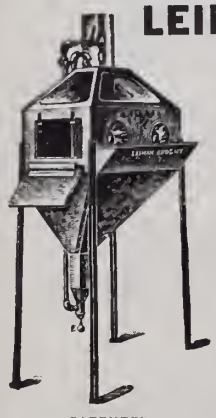
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Established 1868. Platina Platin

CASTINGS

L. D. Tel. 2072 L.

Gold, Silver, Bronze, Brass, German-silver, Copper & Iro Supply Jewelers, Silversmith Die-makers, Mould-makers, et

Unbreakable Bronze Forces. Hard Bronze Engra ing Plates. Cast Iron Forces for making Steel Die Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL, 313 HALSEY STREE NEWARK, N. J.

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c..

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled fla or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.	14 K. 86c. per dwt
10 K. 50c. " "	18 K. 74c. " "
12 K. 58c. " "	18 K. 82o. " "

Gold and Silver Solder, either from formulas furnished or our own. "T. B. H." Alloy, 25c. per oz. Guines Gold 75c. per lb. Shot Copper, 40c. per lb. We will send table for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd.,

Main Office, 709 Sansom St., Philadelphia, Pa
SMELTERS, ASSAYERS, REFINERS.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

Copyright 1906 by
The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

38th Year. WEDNESDAY, DECEMBER 19, 1906. Vol. LIII. No. 20.



Handsome Punch Bowl of Silver Service for the Battleship Louisiana.

(See Text on Page 35.)

ALVIN SILVER



IF you want something attractive, something serviceable and something that will meet with a ready sale for the holiday trade, we recommend our Sterling Silver Toilet Sets.

No. 2400, illustrated above, is a beautiful pattern in very low relief. A departure and welcome change from the old style of high relief so long in vogue.

Order at once and avoid disappointment.

ALVIN MFG. CO. TRADE MARK Silversmiths, NEW YORK

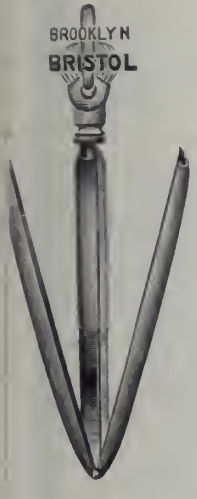


A Trio That Can't Be Beat



The "MONTAUK"
20 Year

A 20 year case that has seen many competitors disappear, has withstood all competition and retained its lead of all 20 year cases.



The "BRISTOL"
25 Year



Met with immediate success on account of its true merit. It is beyond question the best 25 year case on the market.

The "PERMANENT"
Permanent Guarantee

The best case for the best works. The best case for any works. There is nothing made in a filled case to compare with this case.

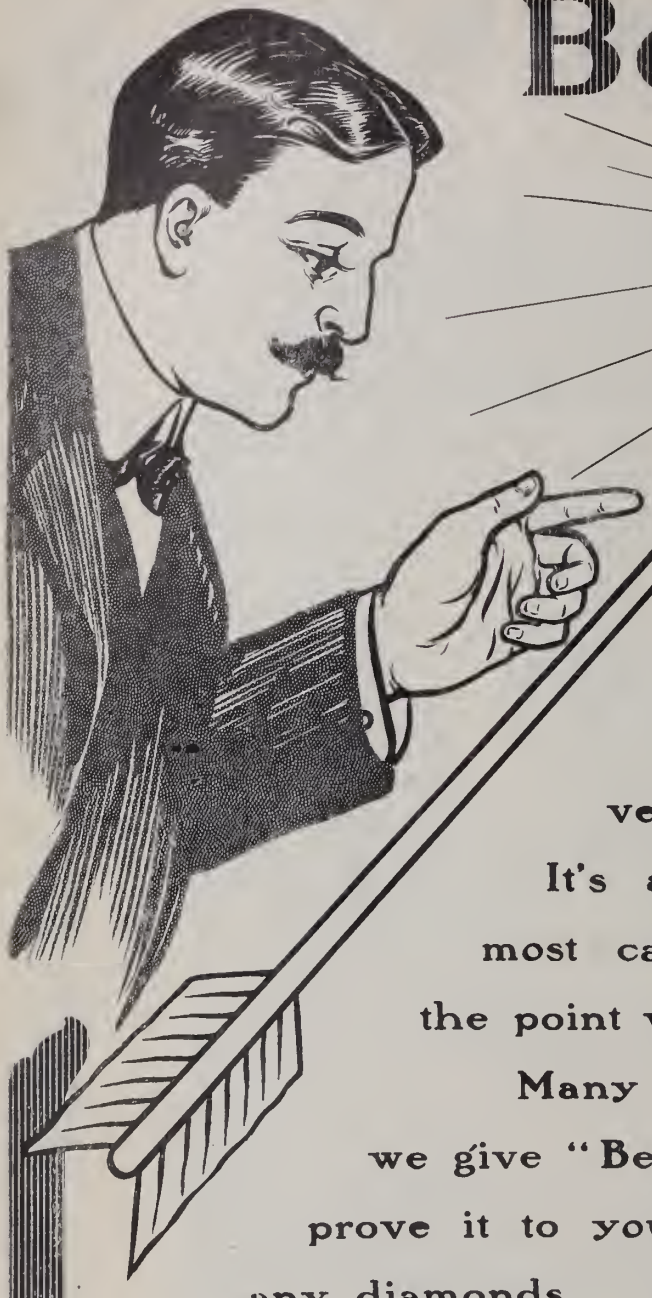


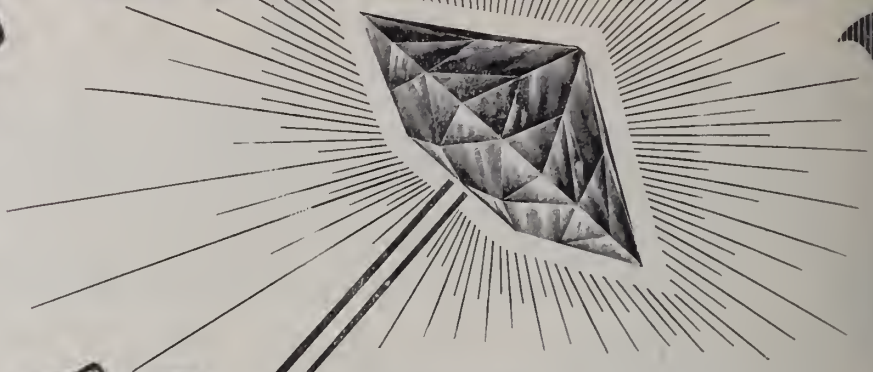


All made in the Senior Style Case, the neatest case a man can carry, with the added feature of being dustproof, as the movement shuts down into a shell or cup into which no dust can possibly penetrate.

JOSEPH FAHYS & CO.

Best Value





THIS IS THE POINT!

It's a point that shines very clearly, too.

It's a point to be considered most carefully. "Best Value" is the point we pin our faith on.

Many thousand jewelers know we give "Best Value." We will gladly prove it to you the next time you need any diamonds.

J. R. WOOD & SONS

DIAMOND CUTTERS

CUTTING WORKS:
1327-1529 Atlantic Avenue
BROOKLYN, N. Y.
Open for Inspection

2 Maiden Lane
NEW YORK

Also Importers of Emeralds, Rubies and Sapphires

WHETHER times are good or bad—during the ups and downs of prosperity or depression—our rings remain staple, salable goods. Cupid's demands must be met.

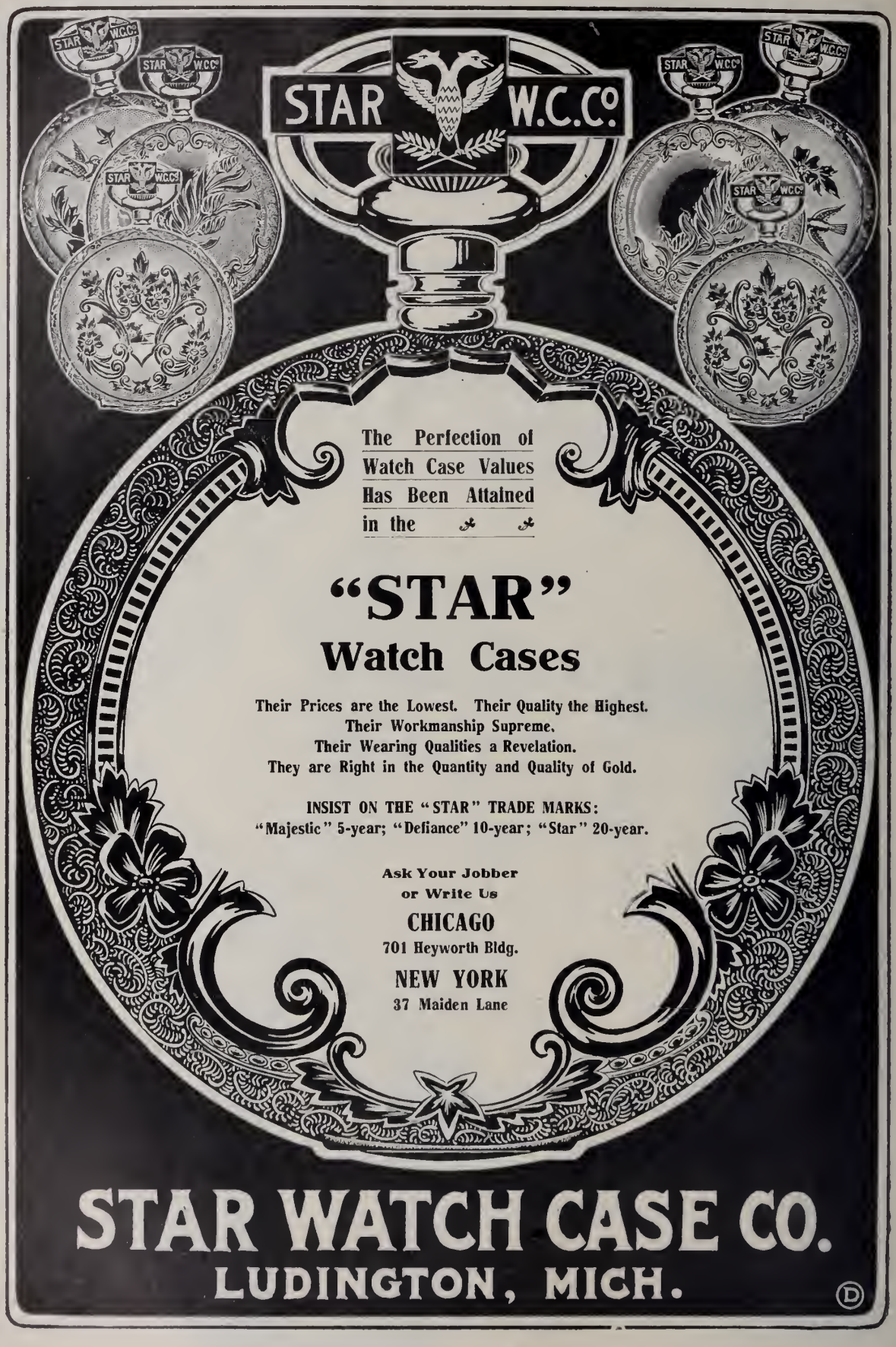
We offer the finest rings that can be made; the standard for quality at the lowest possible price. We fully guarantee them to be exactly as represented.

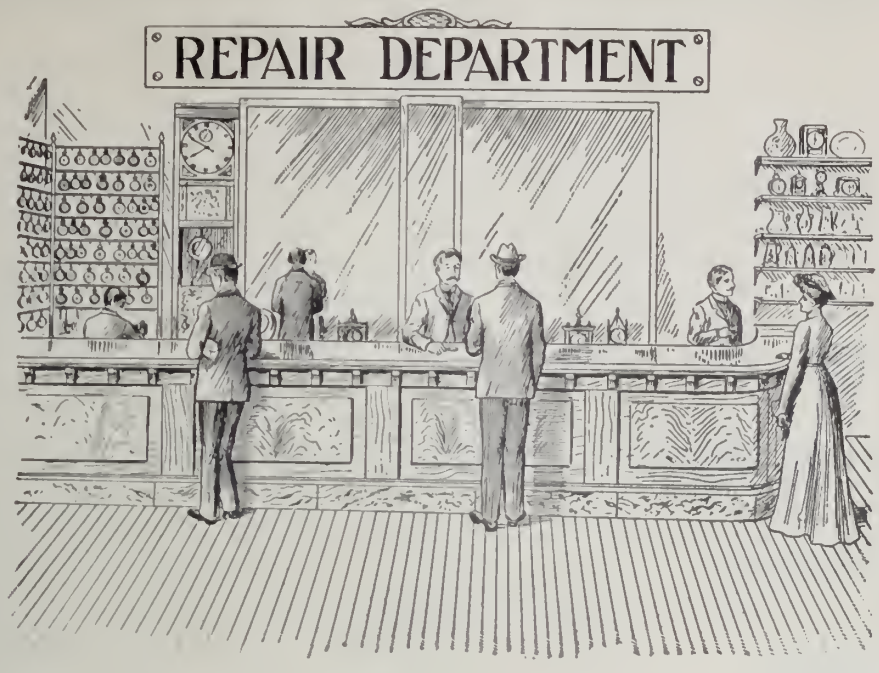
J. R. WOOD & SONS

RING MAKERS

2 Maiden Lane, New York




STAR W.C.Co.
The Perfection of Watch Case Values Has Been Attained in the
"STAR"
Watch Cases
Their Prices are the Lowest. Their Quality the Highest.
Their Workmanship Supreme.
Their Wearing Qualities a Revelation.
They are Right in the Quantity and Quality of Gold.
INSIST ON THE "STAR" TRADE MARKS:
"Majestic" 5-year; "Defiance" 10-year; "Star" 20-year.
Ask Your Jobber
or Write Us
CHICAGO
701 Heyworth Bldg.
NEW YORK
37 Maiden Lane
STAR WATCH CASE CO.
LUDINGTON, MICH.



The REPAIRING

END OF YOUR BUSINESS IS THE MOST IMPORTANT PART OF IT

More people come into your store to leave work than to purchase goods.

Almost every one of your good customers became so through your repair department.

Progressive jewelers know this and concentrate their efforts on the repair department of their business. They give it the most prominent place in their stores; they emphasize it in all their advertisements; they keep themselves and their employes thoroughly informed on the costs of all kinds of work, new ideas and methods; they are courteous and accommodating to repair customers; have all work ready when promised; and do only such work at home as they can do well.

They send all the rest to us.

We devote our entire time, energy, capital, and twenty-five years' experience to this important branch of the jewelry business; employ and educate the best help that can be obtained; systematize and inspect the work, and use every modern method to produce the best work promptly at reasonable prices.

It is to your interest to do business with us, it is to our interest to have you.

Let us work together.

WENDELL & COMPANY

The Special Manufacturers for the Retail Jewelry Trade
Do a larger variety of work than any other firm in the country

TWO WONDERFUL SHOPS:

103 and 105 William Street
Near Maiden Lane
NEW YORK

57 Washington Street
Near State Street
CHICAGO

The
Wadsworth
25-Year
"Pilot"
Watch
Case

A
QUARTER
OF
A
CENTURY

TWENTY-FIVE YEARS is the period most people have in mind in buying a Watch Case. Cases guaranteed for that time are the most popular on the market. Among the many makes offered in this class it is simply a problem of selection. Wise selection can only be made after intelligent examination and comparison, balancing values and prices.

Here is the Case that has won pre-eminence in the 25-year field. The WADSWORTH "PILOT" has forged to the front on its points of merit alone—unaided by any fictitious considerations. Right in designs, models, workmanship and price.

The Wadsworth Watch Case Co.
49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

THE NAME THAT STANDS

FOR

Worth and Wear

IS

WADSWORTH

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

Never in the history of our company have we manufactured so many high-grade movements as we are now turning out every working day.

Never in the history of our company have we been so far behind our orders.

This is convincing evidence that the retail jeweler is pushing the sale of those movements that give him the best satisfaction.

ILLINOIS WATCH COMPANY

SPRINGFIELD

A Tablet

that stands for

Quality and Reliability



Horseshoe and Clover Goods

known to the trade

For Over 25 Years



American Lever Cuff and Collar Buttons

Scarf Pins, Links — Studs, Fobs — Brooches, Handy Pins — Hat Pins, Chains — "Cloverette" Bracelets



SOLE AGENTS FOR KREMENTZ ONE-PIECE COLLAR BUTTONS

Dueber

is the name most intimately known to the Watch Trade of the United States as associated with the Watch Case industry. The name "Dueber" on any Watch Case is an absolute guarantee of good quality, artistic conception and fine workmanship.

Hampden

stands for what is peerless in American Watch Movements. For twenty-five years the name has borne an unrivaled reputation, and the Hampden high-grade movement has been a standard for imitators to work from.

Watches

are an essential part of every retail jeweler's stock, and to have the right kind of watches should be the care of every dealer. The more consideration given to this subject the more sure are Dueber-Hampden Watches to be chosen.

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

Talent, Energy and Progression

are the qualities necessary to achieve success in this strenuous age

¶ The followers of the "let well enough alone" policy are living in the past and become the victims of the ambitious, hustling competitors who, looking into the future, constantly go forward.

¶ The forward pace in business is made more easy and quick by selling the right kind of goods; goods that are satisfying in quality and value and that add to the reputation of the merchant.

¶ ***We offer you goods that have all the requisites necessary to please and satisfy your customers, that equal in value the cost, and will never mar your reputation from being associated with.***

¶ We refer to

Illinois Watches and Hamilton Watches

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

W. & S. B. ★ COUPONS

EVERY RETAIL JEWELER

¶ Who holds forty or more W. & S. B. ★ Aluminum Coupon Tags, should send them to our factory as soon as possible after January 1, 1907, and positively not later than January 20.

¶ The Four Grand Prizes will be awarded on or about February 1, 1907. The Coupons sent in by all Retail Jewelers, other than the winners of the Grand Prizes, will be redeemed in Globe Filled W. & S. B. ★ ⅛ Chains.

¶ Should two or more Retail Jewelers be tied for one of the Grand Prizes, the value of the prize will be divided between them.

¶ The names of the winners will be announced in the trade press as soon as the award is completed.

¶ Illustrations of twelve patterns of Globe Vests, to be given as premiums, will be sent immediately upon receipt of the Coupon Tags.

W. & S. BLACKINTON CO.

North Attleboro, Mass.

New York, 14 Maiden Lane

Of Interest to Jewelers

The Whiting Company have, during the past year, consistently maintained their well-known policy of introducing to the Jewelry Trade a constant succession of new and attractive patterns in solid silverware.

Attention may, in the first place, be directed to those richly hand chased Vases and other Special Pieces which have aided in establishing the Company's reputation for the production of silverware of the most individual character.

Among the additions made to the exclusive Whiting designs in Hollowware is the very effective Louis Quatorze, while the already extensive line of Toilet Sets has been further increased by the Duchess pattern, and the combination sets of Silver and fine Porcelain by the St. Germain, Bouillon, Coffee and Chocolate Cups, with Spoons to match.

The new Adam pattern has already taken an assured position in the long list of those which have conferred such generally recognized popularity on the Whiting Flatware productions.

Finally, mention must be made of the unusually comprehensive assortment of new and original examples of Deposit Ware which are always to be found in the Whiting stock.



WHITING MFG. COMPANY
SILVERSMITHS
Broadway and Nineteenth Street - NEW YORK

The Manhattan

ONE OF OUR LATEST PATTERNS



Gun Metal and Silver artistically and harmoniously combined

A Distinctly New Departure in Toilet Ware

Consisting of gun metal upon sterling silver. The black metal standing out upon the polished silver produces a most striking and withal attractive and beautiful result that is bound to appeal most insistently to all.

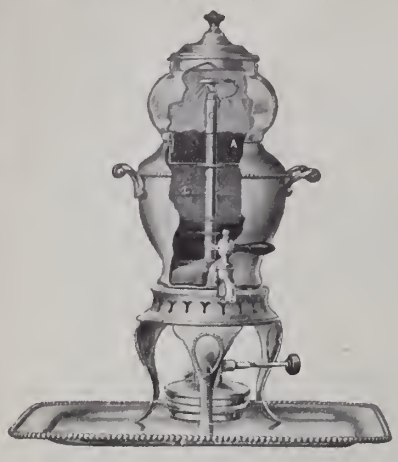
Woodside Sterling Co.

Silversmiths

192 Broadway New York


STERLING SILVER
POCKET KNIVES
99 ENG
19 ENG
10 ENG
32
83
101
94
39
77
24
55
52
50
DOMINICK & HAFF
SILVERSMITHS
FACTORY AND SALESROOM 543-5-7 W. 23RD STREET NEW YORK

The Process Explained



Sectional View.

In the Sternau Coffee Machine, coffee is automatically distilled by generated steam forcing hot water up through the center tube (*A*). The water is then sprayed, by the spreader (*B*), over the ground coffee on strainer (*C*), and the coffee extract percolates into the reservoir (*D*).

This process should continue from ten to twelve minutes, after the water begins to percolate over the ground coffee.

Thus the ground coffee never lies in the water, and the unwholesome properties of the coffee are not extracted.

Made of nickel-plate, copper and silver-plate. Sizes, 2 pts., 2½ pts. and 3½ pts.

In Most Cases

when the Sternau Coffee Machine is shown and fully explained the prospective customer desires the Sternau Coffee Machine.

Why?

Because he realizes that the proper way to make coffee is to distil it.

Distilling preserves the fine flavor and extracts only the wholesome properties, whereas boiling dissipates the aromatic oil and brings out the undesirable elements.

Furthermore, Sternau Coffee Machines are very convenient, as they make coffee on the table and are fitted with a Sterno-Inferno Burner, which is the best alcohol lamp made.

Our latest catalogue, No. 21, illustrating many useful and ornamental articles, sent on request.

S. Sternau & Co.

Makers of Chafing Dishes and their accessories, Fancy Teakettles, Trays, Smoking Sets, Alcohol Stoves, Candlesticks etc.

New York Showrooms:
Broadway, cor. Park Place,
Opposite Post Office.

If It Burns Alcohol, We Make It

Office and Factory:
195 Plymouth Street,
Brooklyn, N. Y.

CORAL—FROM FISHERIES TO YOU

CORAL

OUR OWN CORAL FISHERIES IN JAPAN

Gold Medal, Turin, 1884

Grand Prix, Liege, 1905



CORAL MANUFACTURING COMPANY

OUR OWN CORAL FISHERIES IN ITALY

Silver Medal, Melbourne, 1880

Gold Medal, St. Louis, 1904

CORAL

Factory at TORRE DEL GRECO, ITALY. Offices in PARIS, LONDON and NEW YORK.

With the rapidly growing demand for superior coral we are in a position to-day to present the **most complete** and **finest stock of coral jewelry in the world**, being the **only house in the United States possessing own fisheries in Italy** and **Japan** and the **largest house in the world** making an exclusive specialty of coral.

The newest and best creations in Coral Necklaces, Bracelets, Combs, Scarf Pins, Hat Pins, Buckles, Brooches, etc. Necklaces in extra light pink, and white with pink, a specialty.

A new and magnificent variety of coral cameo necklaces, bracelets and scarf pins adds greatly to the wonders of our coral products.

OUR OWN DESIGNS AND MANUFACTURES. FISHERY PRICES.

Telephone, 5412 Franklin.

BORRELLI & VITELLI, 401 BROADWAY, NEW YORK.

"ONE IN A THOUSAND"

GETTING MORE SPACE THAN YOU PAY FOR.

IT CAN BE DONE BY ATTENTION TO THE TONE OF YOUR AD—DIFFERENCE BETWEEN TONE DISPLAY AND MERE BLACKNESS OR BIGNESS—TONE IS AN ELEMENT THAT ONLY ONE ADVERTISER IN A THOUSAND KNOWS ABOUT——CHANCE FOR THE COPY MAN WHO STUDIES IT—GOOD FOR BOOKLETS AND CATALOGUES TOO.

From the very beginning of advertising the constant endeavor of all advertisers has been to make their announcements "stand out," as the phrase is. What brought into being all the faces of display type, all the borders, all the devices of engraving? Chiefly this search for something that would make an advertisement look black, and prominent, and bigger and more important than it really is.

A glance through the advertising pages of any magazine or newspaper, however, will show that not one copy man in a thousand (a large ratio, yet a safe one) has any idea of the fundamental principle of real display. He sometimes makes his ad black and expects it to stand out. Or just as often he attempts to get the same effect by liberal introduction of white space.

What all but one copy man in a thousand fail to comprehend is that distinction in display is not a matter of bigness, or blackness, or whiteness, but *unity of tone*. Into their black ad they will introduce enough white space and light type to destroy its effect of blackness. Into the white ad will be introduced display lines that break its clean-cut outlines. The ad that merely attempts to be big will often have elements of black, and white, and half a dozen shades of gray in between, so that, as far as unity of tone is concerned, it might as well be a collection of little display ads. The text in one tone clashes with the cut in another, and the firm name shouts in a third to call attention away from the argument.

As examples of space well filled, consider the specimens reproduced here.

First, the Roger Bros. silverware announcement. This was printed in the women's magazines for November, 1906, and the designer probably worked with the knowledge that his ad was to occupy the outer columns on back pages, flanking either one or two columns of reading matter in between. He succeeded in capturing those inside columns without paying for them. This was done partly by his design, which gives the effect of a full page. But quite as much is due to his careful use of the *tone*



of the reading matter. That is almost white. Therefore, his design, which might at first appear to be exceedingly black, is really worked out in a dark gray tone. His type matter was made just a shade lighter, so that it would match the drawings on one side and the publisher's reading matter on the other. It is at once apparent to anyone who thinks about it that, had he made his flanking ads very black, they would have been in such contrast to the inner columns of reading matter that unity would have been lost. What the eye would then see would be simply a couple of single-column ads, not only out of harmony with the text, but also out of harmony with one another. Had he made them too light, the effect would have been flat and insipid. The excellence of this bit of work is due to a careful study of tone values. When tone had been determined, then it was an easy thing to work out masses in the design.

The Knox hat ad, giving the effect of a full page in three-quarter space, is also kept to fair unity of tone, but its prominence is gained by the clever way in which the illustration has been worked out in gray, and made to occupy the whole width of the



page. It really starts out as though it were intended for a full-page illustration, with the result that a full-page effect is gained. Placed at the bottom of the page, it would have less force. Yet even a very black ad at the bottom might not nullify its effect. Notice, too, that the quarter-page Rogers ad at the bottom is not in any way overshadowed.

The Autocar ad, prepared by the Ireland agency, is blacker than either of the others in general tone, but this darker tone is faithfully carried out through the

AS A SILVERWARE DEALER, You may not care to read the whole article above reproduced from *Printers' Ink*, "a journal for advertisers," yet if you are interested in modern methods it will be worth your time. The fact that this authority on advertising states that he thinks "1847 Rogers Bros." advertising is among the strongest put out—in fact, "one in a thousand"—probably partly explains why the sales during the past few years have so largely increased. The experienced dealer knows of more or less unimportant concerns in various lines who, by a temporary plunge, strive to create the impression that they are doing big things. Contrast with this our consistent and systematic campaign—the general plan (subject to conditions as they appear) arranged for months—almost years—in advance.

A campaign of this kind on the part of the maker insures for the dealer a steady demand throughout the year instead of a few calls during the rush season and then no further movement for the balance of the year.

MERIDEN BRITANNIA CO. (INTERNATIONAL SILVER CO. Successor) **MERIDEN, CONN.**

FRANK W. SMITH CO.

¶ Designers and Makers of Silver Service for the

U. S. Battleship "Louisiana"

¶ We are prepared to submit designs and estimates on special work of all sorts.

FRANK W. SMITH CO.
GARDNER, MASS. Manufacturers of Sterling Silverware





1850 1907

Alois Kohn & Co.

MAKERS OF GOLD CHAINS

present their best wishes for the

NEW YEAR

16-18 Maiden Lane, New York



Actual Size—Best Quality Rolled Plate

BRACELETS

Are one of the leading money makers of the present prosperous season.

Our experience in the making reaches back for years—and our present line, comprising over 600 different styles, bears ample proof that we have profited by this long prestige, and that it is not a hit-or-miss proposition we present to you, but definite and clear-cut ideas, artistically and intelligently carried out.

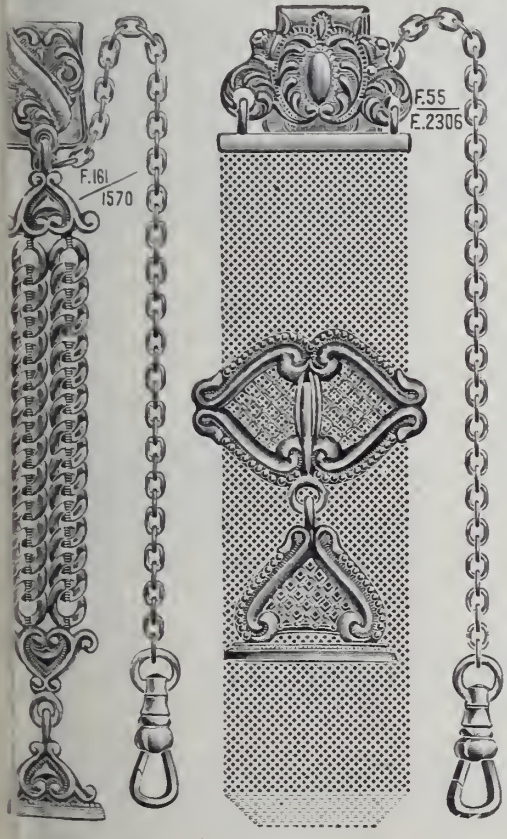
Any leading jobber will be glad to show you these goods—and an inspection of the goods will prove conclusively their worth to you.

WHITING & DAVIS

PLAINVILLE, MASS.

New York Office - - 7 Maiden Lane

THE "BEST" SAFETY FOB



Offices

New York: 9 Maiden Lane

Chicago: 103 State Street

Bates & Bacon

Attleboro, Mass.

Makers of

HIGH GRADE CHAINS and BRACELETS

The "BEST" SAFETY FOB is one of our specialties; Gent's Vest, Dickens, Lorgnettes, Secret Locket Chains, Lockets, Chatelaines and Eye Glass Chains.

Just Out

A new bracelet, made from extra large and heavy oval seamless tubing.

The "BATES" Bracelets

"KANT KUM OFF"
Pull and Twist

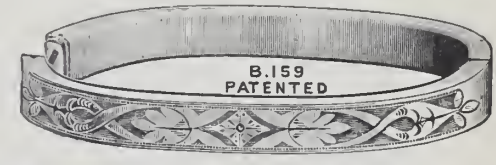
THE "WINNA"

Strongest Secret Joint and Catch Bracelet on the market.

These bracelets are made from three different sizes of seamless oval tubing.

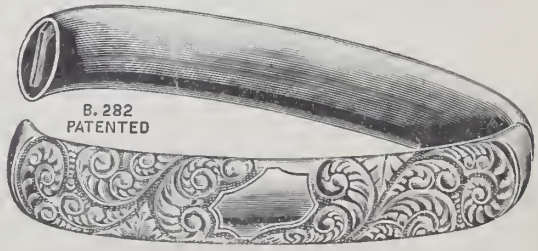
Our goods are guaranteed.

Ask your jobber for our goods.

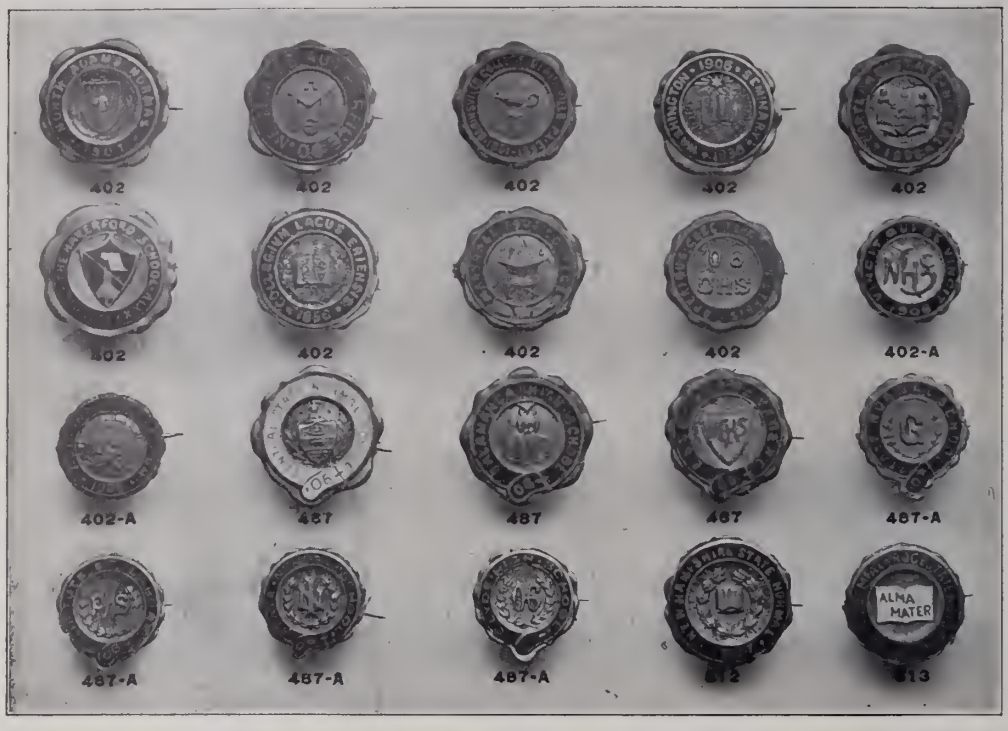








Jewelers! School Seals are Popular.



BASTIAN BROS. CO., N. 21 South Ave., Rochester, N. Y.

Seals are very popular, and we show here only a few of the many made for the different schools last year.

For a State School or University no pin would be more appropriate than one with the Coat of Arms of the State in the center. If the school has no official seal, let us make a pin for you showing the characteristics of this design. If you do not care to have pin made in either of these ways, substitute the year and class initials and have the class motto in the circle.

We make seals in two sizes and three different ways, as you will see by the illustrations. Advise us regarding your wishes, stating quality and quantity desired, and we will be pleased to have prepared a colored sketch embodying your ideas, and forward with prices.

Send for our new catalog of Flag and Class pins. You can make more money handling Bastian's than any other. Special designs and estimates free of charge.

Announcement to the Trade

THE UNDERSIGNED hereby give notice that the entire jewelry manufacturing plant of Wm. Loeb & Co. has been purchased by Louis Lyons, who will continue the ring manufacturing business under the name of

LYONS MANUFACTURING CO.

SUCCESSORS TO WM. LOEB & CO.

The quality of the goods made by this house is guaranteed and they will be sold at fair prices to the wholesale trade only.

A continuance of the trade bestowed upon the former firm is respectfully solicited.

Samples may be seen at the salesrooms, 37 Maiden Lane, New York, and Room 1108, Heyworth Building, Chicago.

LYONS MANUFACTURING CO.

SUCCESSORS TO WM. LOEB & CO.

101 Sabin Street Providence, Rhode Island

OSTBY & BARTON COMPANY

PROVIDENCE, R. I.

Manufacturers of the Newest Designs in

GOLD RINGS

Brooches, Mountings

and Gold Filled Seamless Rings, including the Old Reliable THREE CROWN

"None but the Newest.—Only the Best"

NEW YORK, 13 Maiden Lane CHICAGO, 103 State Street

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years. and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



TRADE-MARK.

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

Jewelry Worthy of Presentation

EXPERIENTIA DOCET

FOR GIFTS nothing is more popular and appropriate than Jewelry, but in genuine value, character and beauty it should be worthy both of donor and recipient. Jewelers who wish to place before their customers the most creditable showings, will do well to make selections from our pre-eminent lines.

EXPERIENTIA DOCET

Durand & Company,

49-51 Franklin Street, Newark, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.



Fancy Designs in

Jewelry OF ALL KINDS.

Collarettes, Brooches,
Scarf Pins, Buttons,
Necklaces, Hatpins, Etc.

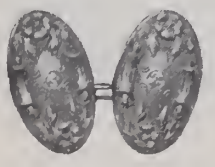
A. J. Hedges & Co.,

Makers of Exclusive Designs in 14K. Jewelry,

14 K

14 John Street, New York. TRADE-MARK

Geo. O. Street & Sons.



Established in 1837. Makers of fine gold goods. Link buttons and studs, signet and seal rings, fobs and seals, scarfpins.

24 John St., New York.

TRADE S MARK

ESTABLISHED 1871. Factory and Office: Newark, N. J. INCORPORATED 1900.

CARRINGTON & CO.,

Patent Pocket Match Box



Book Safety Matches with Steel Cigar Cutter.
(Patented.)

14K. ONLY

14

Sales Agent:
7 Maiden Lane,
NEW YORK.

18

No. D, 272

9¼ inches high



$13.50

Silver Deposit Ware is our Specialty

There is no comparison between our line of Silver Deposit Ware and all others.

WE LEAD

No trouble to send a selection to representative jewelers.

DEPASSE MFG. CO.,
Silversmiths
41-43 Maiden Lane, New York

ROBERT DULK
DESIGNER,
Etching in Gold and Silver
Telephone, 3960 Chelsea.
No. 70 5th Avenue, NEW YORK



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved ; and 14 k. Gold, Plain and Engraved, also Set with Diamonds

A Novelty

Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order

A Good Article

We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers

A Good Seller

Trade supplied by

Thos Richardson & Co.

23 B Maiden Lane, New York



ESTABLISHED 1841

Carter, Howe & Co.

TRADE MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK

FACTORY, NEWARK, N. J.

A. CARTER G. R. HOWE W. T. CARTER W. T. GOUGH

ADOLPH LUTHY. PERCY W. HINE.

LUTHY & HINE,

13 EAST 30TH STREET, - NEW YORK.

MANUFACTURERS OF

Artistic Gold and Platinum Mounted Diamond Jewelry.

Odd and Exclusive Patterns in NECKLACES, BROOCHES, BRACELETS, RINGS, RIBBON COLLARETTES, Etc.

MOUNTED WITH AQUAMARINES, PERIDOTS, AMETHYSTS AND OTHER PRECIOUS STONES.

(DIAMOND MOUNTED COMBS A SPECIALTY.)



Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.

Snow & Westcott

21-23 MAIDEN LANE, NEW YORK.

ESTABLISHED 1834. TRADE MARK.

ALLSOPP & ALLSOPP'S

"ORIGINAL LINE"

—OF—

"BARRETTES"

MOUNTED IN COMBINATION OF

Diamonds and Pearls
Diamonds and Sapphires
Diamonds and Emeralds
Diamonds and Baroques

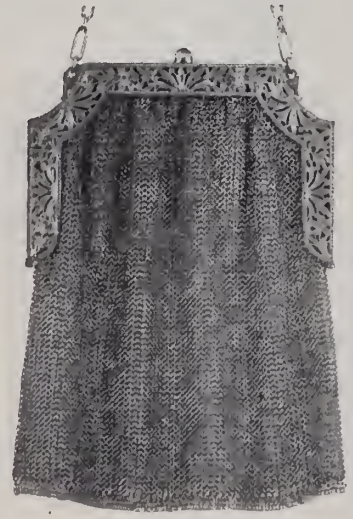


Amethysts
Topazes
Peridots
Aquamarines
Etc.

FACTORY & MAIN OFFICE:
NEWARK, N. J.

A & A TRADE-MARK.

BRANCH OFFICE:
LOS ANGELES, CAL.



New Shirred Mesh Bags in Gold and Silver

One of the 100 New Styles and Designs we are showing this season

S. COTTLE COMPANY

Manufacturers of Gold and Silver Bags and Purses

31 East 17th Street New York City

"THE BRACELET HOUSE."

KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

A Leader
in
Brooch Values

14K., Genuine Pearls, heavily bridged back, an $8 value

Our price, pearl centre,
$4.25



EVERYTHING IN GOLD JEWELRY

Chas. L. Trout & Co. MANUFACTURERS

15 Maiden Lane, New York City



BOTTLE OPENERS

Pat. Aug. 14, 190(

This illustratioo repre sents one of our man hundred desigos i Buckhorn, Ivory, Eb ony, Heavy Silve Mounted and Soli Silver, Etched an Engraved.
The opener itself i made of the best forge steel, and nothiog ca excel it in quality and beauty. Excellent seller for the jewelry trade. Opens the bottle in fou different ways.

SEND FOR CATALOGUE

JOHN HASSELBRING

Manufacturing Silversmith

111-113 Himrod Street, BROOKLYN, N. Y

CATALOG A customer comes into your Store wants something you haven't got and it makes you fidgety. No need fretting whe one of our Catalogs is at your elbow. What yo want is there. A friend in need is a friend indeed

OSKAMP, NOLTING & CO.,

413-415-417 Elm St., CINCINNATI, OHI(

Established 1861

R. BLACKINTON & CO.

MAIN OFFICE and FACTORY:

North Attleboro, Mass.

Salesrooms:
3 Maiden Lane, New York

TRADE +B- MARK

Manufacturing Jewelers and Silversmiths

TOILET AND MANICURE ARTICLES

FLATWARE

STERLING AND GERMAN SILVER WRIST BAGS

GENTLEMEN'S and LADIES' CARD CASES

VANITY BOXES

JEWEL BOXES

MATCH SAFES

PICTURE FRAMES

BELT BUCKLES

CIGARETTE CASES

PENKNIVES and UP-TO-DATE NOVELTIES

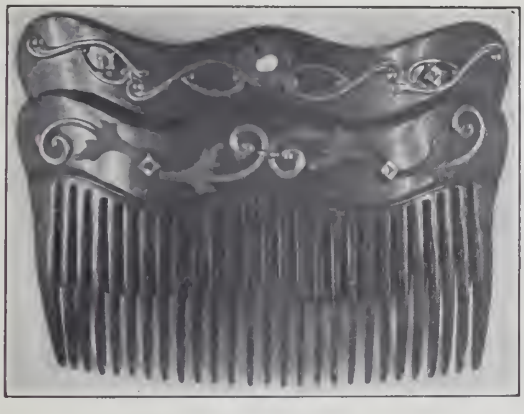
The Season's Compliments

TO OUR FRIENDS AND CUSTOMERS, WITH APPRECIATION OF MANY COURTESIES AND SINCERE GOOD WISHES, WE EXTEND THE COMPLIMENTS OF THE SEASON.

Day, Clark & Company

14 KARAT ONLY

23 Maiden Lane New York



Prompt Delivery in Combs.

Our holiday creations carry with them a tone of superiority and originality as well as beauty in design and workmanship.

Our holiday lines in gold and high quality gold filled combs are noteworthy for their rapid selling qualities.

SELECTION PACKAGES SENT TO RESPONSIBLE DEALERS

SCOFIELD & DeWYNGAERT, Newark, N. J.
New York Office, 9 Maiden Lane

·HEINTZ·BROTHERS·

HB RINGS ·BUFFALO· ·N.Y·



HB RINGS ·BUFFALO· ·N.Y·

·We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade·

Koshland & Italie Co.

702 Chestnut Street, PHILADELPHIA, PA.

We anticipate an unprecedented Holiday Trade and have accordingly prepared ourselves with large and complete stocks of EVERYTHING.

Mail or Telegraph Your Orders. Quick Service.

Diamonds, Watches and Jewelry

STERLING BAG

No. 1621 R. Hand Made

Saw Pierced Mounting

Size 5½x4 Inches

TRADE (W B) MARK.



WEIZENEGGER BROS.

MANUFACTURERS OF

Sterling Bags and Gold Chains

358 HALSEY ST., NEWARK, N. J.

TELEPHONE 1038 J.



DAY by day we are adding new sellers to our line. Here are a few of them. Write us when in need of Rings and Diamond Mountings.

Seeing is believing; therefore, if you will be convinced do not fail to see our line when our salesmen are in your territory and afford you the opportunity.

Ross, Saltman & Anderson

89 Fulton Street, New York



HENRY C. HASKELL :: DESIGNER AND MAKER

15 W. 27th St. New York

Original Designs and estimates promptly sent upon request





M. SCHIFF

Established 1876

82-84 Nassau St., N. Y.

'Phone 801 John.

Manufacturer of fine Diamond Mountings, Lockets and Buttons. Patentee of

THE NEW IMPROVED

Ear Screw

The only one on the market of its kind, absolutely secure. Special attention paid to all order work.

ALSO MAKE A LINE OF 10K. AND 14K. BRACELETS

DESIGNS

For Silverware, Novelties and Jewelry : : : : : : FINE ETCHING

We etch sports, figures, animals, scenes, etc., on silver. Veritable works of art, at a reasonable price.

CHARLES M. PRIOR ('PHONE 1224 HARLEM) 1683 Madison Ave., New York



EVERYTHING is coming his way—that's how looks to the average jeweler bout this time of the year; hd it ought to—particularly he is equipped properly to ake care of the wants of the ade.

We are in a position to hip you anything you may esire in the line of Diaonds, Watches and Jewelry y return express; our facies for attending to your rders were never as good they are at the present me.

enry Freund & Bro.

DIAMONDS, WATCHES, JEWELRY

71 Nassau St., N. Y.

Trade-Mark "The Rose." Stands for Quality and Excellence

"SELLERS OF SELLERS,"

lk and F. O. E. Goods a Specialty.

FACT.

Krementz Collar Buttons and Studs



The Standard American Collar Button

have been selling better and better each day since they were born.

CAUSE.

They started with the Highest Quality and Best Construction, and that High Standard has been continuously maintained.

RESULT.

The "KREMENTZ" stamp on a Collar Button is as much a guarantee of QUALITY as the GOVERNMENT stamp on a bar of gold.

The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK:



KREMENTZ COLLAR BUTTONS are sold by most all reliable jobbers. In case your jobber will not supply you, send to us and we will.

Send for Booklet, "The Story of a Collar Button"

Should you wish to utilize this booklet to increase your collar button business we will, on receipt of your order, print your card upon and send you a quantity of them prepaid.

All Krementz Collar Buttons—of every quality—are manufactured by

KREMENTZ & CO.

in their Factory

NEWARK, N. J.

PARK BROS. & ROGERS
20 Maiden Lane, New York
Selling Agents to Jobbing Trade

THE

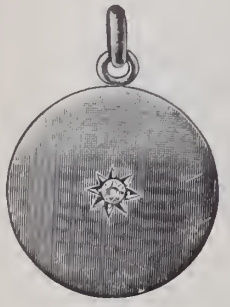
A GUARANTEE

LOCKET Ⓡ HOUSE

OF SATISFACTION

ROTHSCHILD BROS. & Co.

51-53 MAIDEN LANE, NEW YORK



Our Lockets ARE 10-K. or 14-K.
They have stood the test for thirty-six years.
How many have been returned to you for unsatisfactory wear?
THIS TELLS THE TALE.

LOCKETS OF EVERY DESCRIPTION

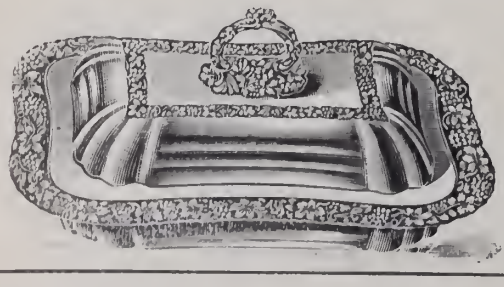
PLATINUM, KNIFE-EDGE AND PEARL PENDANTS

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

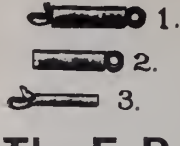
PROVIDENCE, R. I.

Sam'l Buckley & Co. English Fancy Goods



We can show you a fine line of
Sheffield Plated Trays,
and also Tea Sets, Tete-a-Tete Sets, Vegetable Sets, Wicker Bottles, Tantalus Sets, Glass, Silver, Silver Plate, etc.

118-122 Holborn, E. C., London
100 William Street, - New York



1. Snap complete
2. Outside of Snap.
3. Inside of Snap.

The E. P. H. Patent
NON-PULL-OUT
Neck Chain Snap

is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

Can be had of the following Wholesale Selling Agents:

Messrs. W. Green & Co., 81 Nassau St., New York.
M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
A. Walker Co., Providence, R. I.
Bauman-Massa Jewelry Co., St. Louis

PRICES.

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net

CASSIUS W. SEYMOUR,
37-39 Maiden Lane, New York
ALLOW ME TO CALL ON YOU IN THIS WAY



Jewelers' Stationer and Printer
Jewelers' Cards.
Tissue Paper.
Tags.
Blank Books, etc.

ROLL AND FLAT PAPER

Estimates cheerfully given. Mail orders promptly attended to.
Let us quote you on prices on manifold books and sealing wax.

"GRIP"

Pat. U.S. and Canada.

The King of all card games, price 25c; sample pack 16c., two 30c., eight $1. Sent prepaid at once (only on receipt of price). See last week's issue of Circular for prices of my Ring Adjuster which every jeweler should have in stock. Order 1 doz. asst. Enclose the amount. Mention order No. J and I will forward a sample pack of Grip extra. Order them to-day.

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

Eliassof Bros. & Co.

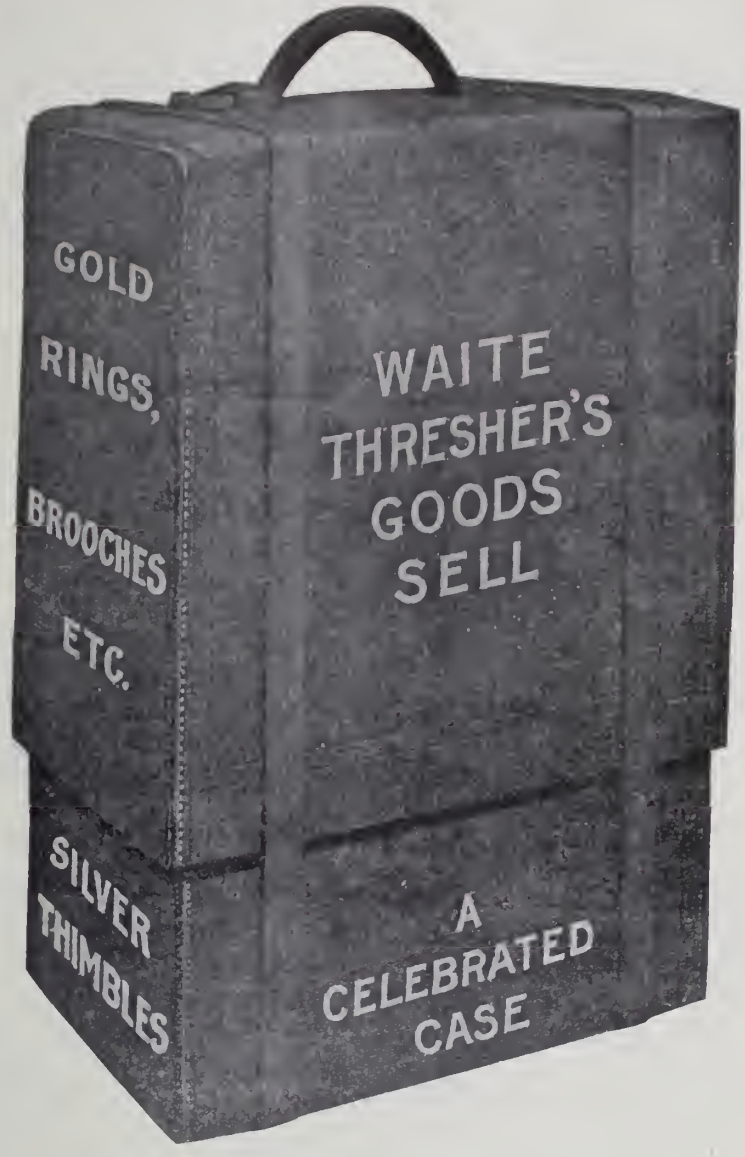
A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK

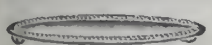
IMPORTERS AND JOBBERS OF

DIAMONDS
WATCHES
JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.

100 STATE STREET, ALBANY, N.Y.





Scarf Pins



Exclusive Novelties in Carbuncles, both in Real and Imitation Stones. Be sure and see them.

SK WATCH FOR
)UR OUR NEW
)BBER GOLD BRACELET

THE
Edwin Lowe & Co., Inc.
F. W. BODWELL, Pres. and Gen. Mgr.,
6 Chestnut St., PROVIDENCE, R. I.
w York Representative: E. T. Wilson, 180 Bway.
Western Representative: S. H. Brower.



DORAN, BAGNALL & CO.

NORTH ATTLEBORO, MASS.

¶ Once more we would call your attention to our Chains. Quality and price tell, as is shown by our rapidly increasing business.

¶ All first-class jobbers now carry our Chains in large assortments. Be sure to have a selection of our Neck Chains, Guards, Fobs and Vests.

¶ They will surprise you by their selling qualities. Get your order in early if you want a sufficient quantity of those Kenilworth Bracelets—also Bangles and Signets—as there is a limit this fall.

¶ When in need of high-grade Rosaries with soldered chain, made and finished as only chain makers know how, see our line. They are sellers.

OFFICES

NEW YORK: 194 BROADWAY
CHICAGO: 42 E. MADISON STREET
SAN FRANCISCO: 1324 GEARY STREET



"Watch us Always for Anything in the Watch Line"

WATCHES FOR THE HOLIDAYS

ALL KINDS, ALL GRADES, ALL SIZES.

Straight orders filled promptly.

All Grades of American Watches



Established 1863

Cross & Beguelin, Manufacturers,

A CORPORATION

17 Maiden Lane, NEW YORK

The Comb House

We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

Wagner Manufacturing Co.

41 Union Square,

New York.

Repair Work a Speciality.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.

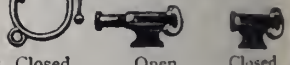




EAR WIRES
for unpierced ears.



SAFETY CATCH
For brooches, etc Can be applied to an work where pin tongue are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.

Pearl Drilling and Adjusting a specialty.

Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John St., N. Y

FULLY ADJUSTED

FINISHED MATERIAL



17 J. Bridge Model

Regular Sizes

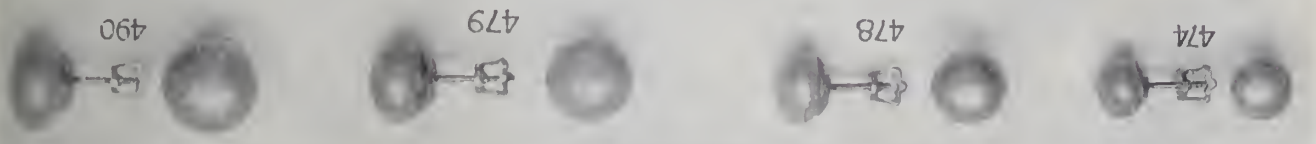
also

Thin Model

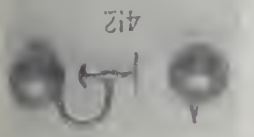
TAVANNES WATCH CO.

131 Wabash Ave., CHICAGO **2 Maiden Lane, NEW YORK**

The Iridescent Beauty of the Egyptian Pearl



AS shown in our newest creations, is beyond comparison. These goods excel the usual in gold jewelry as holiday gifts. The present and latest fad is the button shape pearl, mounted in the French clutch earscrew for unpierced ears, as shown in the illustration. All of our mountings are of 10K. gold.

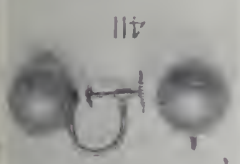




WE CAN SUPPLY YOUR XMAS WANTS WITH AN IMMEDIATE DELIVERY

Prices range from $20.00 to $36.00 per doz. pairs—plain screw; and from $27.00 to $45.00 per doz. pairs in the French clutch.

We have just received a large consignment of Coral and have mounted the choicest pieces in the same style gold mountings as shown in the illustration, offering a line of

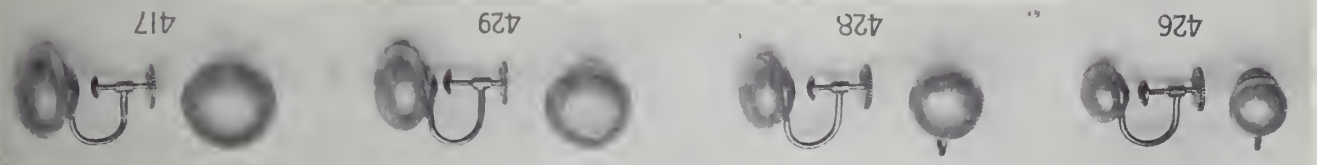




Genuine Coral Earrings

in a variety of colors, showing the popular round button shape, that is one of the leading features of the present season. Prices on these Coral goods range from $3.00 to $9.00 per pair.

Send your orders to-day by mail or telegraph.



GEORGE H. CAHOONE COMPANY, Makers of Artistic Jewelry

NEW YORK, 9 Maiden Lane PROVIDENCE, 7 Beverly Street

ELKS - EAGLES

EMBLEMS, FOBS, PINS, LOCKETS, CHARMS.

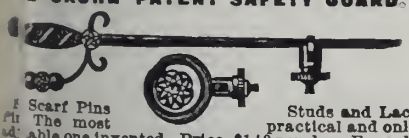
WE ARE SPECIALISTS
Ivory, Pearl, Gold Filled.

S. & B. Lederer Co.

SOLD THROUGH JOBBERS ONLY

NEW YORK CITY.....11 Maiden Lane
PROVIDENCE, R. I.....100 Stewart St.
CHICAGO, ILL.....131 Wabash Ave.

E CROHN PATENT SAFETY GUARD.



Scarf Pins Studs and Lace
The most practical and only
able one invented. Price, $1.50 per doz. For sale
wholesale jewelers and material houses. Sample
11, 25c ; in 10k. gold, $1.00; 14k., $1.25. M. CROHN,
and Inventor, 48 and 50 Maiden Lane, N. Y.



BROOCHES

OUR new line shows many designs, highly artistic and attractive, that will prove rapid sellers

The highest class of workmanship is characteristic of all our lines.

Combs	Baby Pins
Brooches	Crosses
Scarf Pins	Waist Sets
Bracelets	Hat Pins
Barrettes	Collarettes
Buttons	Silver Novelties

TRADE MARK

A.O.T.G. M.F & W.

ALWAYS ON THE GO

LOOK FOR THE TRADE-MARK

MILLER, FULLER & WHITING, MANUFACTURING JEWELERS

N. Y. Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

To make your Holiday Stock complete you will require a good assortment of

The Rosary
in Fine Jewels

Five years ago the sale of the Rosary was by Catholic periodical stores only. We advised that they should form part of the staple stock of every Jeweler, and those who added this special line to their stocks have been pleased with the results.

We have a splendid variety in real and imitation stones, popular selling sizes and colors, nicely mounted in gold and rolled gold-plate.

We will, on request, send illustrated list and if you wish, we will also send a package on selection, containing a good assortment of the different grades.

The W. J. Feeley Company
Providence, R. I.



One of our New Models, 1906.



Have You Seen It?

Our 20th Century Gold Shell Charm?

No edges of rolled plate to wear through and give dissatisfaction; the back, front, sides and emblems being of solid gold. It is positively the nearest approach to a solid gold charm possible.

Investigate!

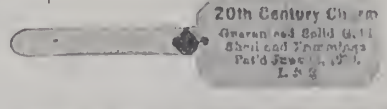
IRONS & RUSSELL CO.

Makers of All Kinds of Emblems

NEW YORK OFFICE:
11 MAIDEN LANE.

Main Office and Factory:
95 Chestnut St., PROVIDENCE, R. I.

Each charm bears this guarantee on tag attached:



Roger Williams Silver Co.,

PROVIDENCE, R. I., AND NEW YORK, 860 BROADWAY.

Sterling Only.

RICH DESIGNS :: :: :: Photos on Application.



We call them

BABY PINS

You may know them as Handy Pins, Cuff Pins, etc. But what is most important is the fact that we are showing the winning line of the season.

Ask your Jobber for the P. & B. Co. lines of

Lockets, Cuff Buttons, Tie Clasps, Scarf Pins, Baby Pins, Brooches, Bracelets, Hat Pins, Bead Necks, Fobs, Crosses, and Waist Sets.

We are the largest exclusive makers of 10 Karat jewelry

Potter & Buffinton Co.,
Providence, R. I.

New York Office,
65 Nassau St.

San Francisco Office,
206 Kearny St.



Jobbers should see our line of

Scarf Pins Links
Rings Hearts
Brooches Crosses
Etc.

They are the kind that sell.

WM. C. GREENE CO.
Manufacturing Jewelers
101 Sabin St., PROVIDENCE, R. I.

TRADE MARK
SILVER CREAM

TEN MILLION women all over the United States are now being taught the usefulness of Silver Cream about the household—through our advertisements in the leading ladies' magazines.



For thirty-four years Silver Cream has proved its unqualified merits as silver and cut-glass polish.

FULL SIZE JAR SENT FREE
so our 1907 Special Offer, upon request.
Sold by all jobbers or direct. Made only by

J. A. WRIGHT & CO.
Keene, N. H.

BOSTON'S FOREMOST JOBBING HOUSE.

As manufacturers of diamond mountings, we have established a reputation for giving the greatest value at the least price. As direct importers of precious, semi-precious and imitation stones, we can serve as the repairer of your jewelry better than any other house. A full line of stones always on hand.
Write us for information, or
Send us a trial order.

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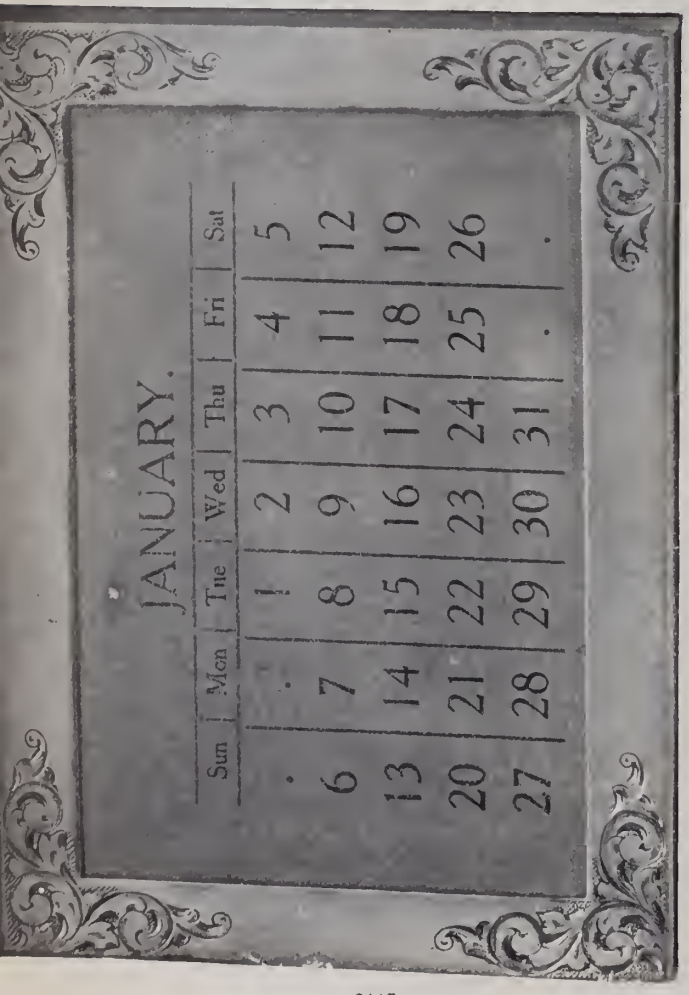
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3143

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Beautiful Silver Service Presented by the State of Louisiana to the United States Battleship "Louisiana."

ELABORATE and beautiful is the silver set which was presented last Saturday (Dec. 15) by the people of Louisiana to the battleship named after that State, an illustration of various pieces of which appear in this issue.

The 58 goblets each represent a parish. The seal of the State appears on one side of the goblet, while the corresponding space on the other side is used for the name of the parish. The principal feature in the treatment of the goblet is the magnolia which was chosen as symbolical of the State as a whole, consequently covering all the parishes as no other similar feature could. The blossom forms a socket for the cup and continues to the base, forming the stem of the goblet, with garlands of fruit.

The two ladles have bowls formed of open magnolia blossom designs. The handle has the seal of the State and Navy, with the eagle at the top. The complete set consists



FRUIT AND CAKE BASKETS.

of a large bowl, which, with tray (shown on the cover), makes an imposing center piece. 58 goblets, four baskets, two ladles, and a smaller serving tray. The set cost $10,000. The silver used is .935 fine, instead of the usual .925, or sterling.

All decorative mounts, including the scenes in panels, medallions, seals, etc., are modeled, cast and applied after being carefully finished by hand chasing. In workmanship, finish, artistic treatment and in careful rendering of detail this service comes up to the highest ideals of the silversmith's art.

The center piece is symbolical of three features, *i.e.*, the State of Louisiana, the battleship *Louisiana* and the Navy. The form of the bowl is suggestive of the prosperity of the State in its agricultural wealth as shown by the clusters of fruit which forms a wreath as the crowning feature of the bowl. The State seal is introduced at the top of the bowl, encircled by the magnolia, or State flower. On the reverse side, balancing the magnolia, the cypress and long leaf pine appears.

In considering the scroll work of the design, it will be noted that throughout it is of the Louis XIV. period, and as this is a remote historic feature it has been interwoven as a background, taking its proper place from an historic point of view, and at the same time playing an important part as a decorative effect.

On the body of the bowl, in the center panel, is the Cabildo, flanked on either side by two medallions, the subjects of which are (1) La Salle taking possession of Louisiana in the name of King Louis XIV, (2) transfer of Louisiana from France to the United States. Between these panels are cotton and tobacco.

The reverse side of the body of the bowl shows the City Hall in the center panel, with scenes of navigation and railroad transportation depicted on the two side medallions. Between the medallions sugar cane and rice are worked. The reverse side, in conception and arrangement, balances the front of the bowl.

The treatment of the body of the bowl symbolizes and is emblematic of the State itself, the base of the bowl being dedicated to the Navy by the use of the seal of the Navy, together with the eagle, whose attitude is that of watchfulness over the sea, which is in turn depicted in decorative treatment of the tray forming the base of the complete piece.

On one side of the elevation of the tray is a *bas-relief* of the old ram *Louisiana* and on the reverse side appears the present battleship *Louisiana* carefully worked out in detail. The large seal of the Navy Department, at each end of the tray, completes this design.

The bowl is gold lined, and the complete center piece weighs approximately 2,000 ounces. The capacity of the bowl is 15 gallons. The diameter of the large tray is 45 inches.

The small tray, intended for use as a serving tray, has two massive scrolls at each end, forming substantial handles. On the flange appears the State seal, the Navy seal, magnolia, cypress, long leaf pine, rice and sugar cane.

The fruit baskets are two in number, and show both the seal of the State and the seal of the Navy. Magnolia, interwoven with Louis XIV. scroll work, is carried throughout the pieces. The bodies of the fruit baskets are a trellis with entwined grape vines in open pierced work.

The cake baskets, like the fruit baskets, are two in number, and of the same treatment with the exception of not being of open work.



PUNCH LADLE.

The service, prior to the presentation, was exhibited in the show windows of Coleman E. Adler, 810 Canal St., New Orleans, who furnished the set. The designers and manufacturers were the Frank W. Smith Co., Gardner, Mass.

The vessels of the United States Navy whose presentation services have been illustrated and described in THE CIRCULAR-WEEKLY, and the dates of the issues in which these illustrations and descriptions appeared from time to time, are as follows:

VESSELS.	ISSUE.
Maine	June 3, 1891
Detroit	July 2, 1892
Montgomery	Feb. 15, 1893
Cincinnati	Sept. 26, 1894; April 24, 1895



SILVER GOBLET.

Minneapolis	May 1, 1895
Brooklyn	Feb. 12, 1896
Nashville	May 13, 1896
Iowa	July 22, 1896
Raleigh	Oct. 7, 1896
Oregon	April 28, 1897
Massachusetts	June 9, 1897
Wilmington	Dec. 1, 1897
New Orleans,	June 7, 1899
Kentucky,	June 28, 1899
Olympia,	July 26, 1899
Indiana,	Aug. 30, 1899
Marietta,	Sept. 13, 1899
Wisconsin,	May 16, 1900
Illinois	May 17, 1901
New York	May 22, 1901
Alabama	Nov. 26, 1902
Albany	Feb. 11, 1903

(Continued on page 36.

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SLEEVE BUTTONS

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VEST BUTTONS

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SHIRT STUDS

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We stamp every piece with our registered Trade-Mark which is our guarantee that there are

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Larter & Sons

21-23 Maiden Lane

New York City

(Continued from page 35.)

Denver.....Mar. 18, 190
Pennsylvania.....June 24, 190
South Dakota.....April 20, 190
Tacoma.....June 29, 190
Ohio.....Aug. 2, 190
Nebraska.....Aug. 30, 190
Missouri.....Sept. 6, 190
Kansas.....Sept. 13, 190
New Jersey.....Oct. 18, 190
Milwaukee.....Oct. 25, 190
Maryland.....Nov. 8, 190
Charleston.....Feb. 14, 190
Connecticut....Mar. 14, 1906; Nov. 21, 190
Tennessee.....Nov. 7, 190
Virginia.....Nov. 14, 190
Louisiana.....Dec. 19, 190

Jewelry, Silverware, Clocks, Watche and Kindred Lines Exported from New York.

WASHINGTON, D. C., Dec. 12.—The fo lowing were the exports of jewelry, silver ware, optical goods, clocks, watches, an kindred lines from the Port of New Yor for the week just ended:

Adelaide: 5 cases clocks, $94.

Berlin: 22 cases clocks, $1,234.

Bombay: 5 cases plated ware, $487.

Bremen: 2 cases silverware, $115; 5 cases plate ware, $365; 1 case jewelry, $400.

Buenos Ayres: 11 cases clocks, $257; 1 ca jewelry, $568; 2 packages scopes and views, $45 1 case plated ware, $420; 8 cases plated war $1,129.

Callao: 1 case clocks, $160; 2 cases jewelry, $28

Cape Town: 47 cases clocks, $587; 1 ca watches, $457; 10 cases plated ware, $1,320; cases clocks, $144.

Colon: 2 cases plated ware, $241.

Constantinople: 21 cases clocks, $428.

Gibraltar: 2 cases plated ware, $125.

Guayaquil: 5 cases jewelry, $1,924.

Hamburg: 1 case watches, $1,884; 1 case silve ware, $101; 2 cases plated ware, $130; 2 case je elry, $129.

Havana: 3 cases plated ware, $174; 1 case je elry, $158; 12 cases clocks, $162; 2 cases jewelr $995.

Havre: 2 cases jewelry, $600; 2 cases cloc $300; 2 cases jewelry, $700.

Iquique: 2 cases jewelry, $355; 1 case gold fo $780.

La Guayra: 1 case silverware, $116.

Lisbon: 12 cases clocks, $140.

Liverpool: 1 case silverware, $604; 19 ca clocks, $843; 2 cases watches, $1,000; 1 case je elry, $500; 1 package optical goods, $106; 10 pa ages jewelers' ashes, $8,500; 3 packages scopes a views, $482.

London: 60 cases clocks, $2,199; 4 cases plat ware, $515; 13 packages optical goods, $6,940; cases jewelry, $627; 35 cases watches, $6,807; cases clocks, $204; 1 case jewelry, $325, 4 pa ages sterescopic goods, $565; 5 packages opti goods, $3,993; 2 cases plated ware, $123, 41 ca watches, $7,383.

Manaos: 3 cases plated ware, $229; 3 cases je elry, $459; 4 cases watches, $947; 16 cases cloc $1,545.

Martinique: 1 case plated ware, $145.

Montevideo: 3 cases plated ware, 499; 12 ca clocks, $348.

Rotterdam: 1 case plated ware, $100.

Santiago: 1 case watches, $166.

Savanilla: 1 case clocks, $100.

St. Johns: 3 cases jewelry, $315; 30 cases cloc $352.

Vera Cruz: 73 cases clocks, $519.

Wellington: 1 package optical goods, $150

Selig Oppenheim, a jeweler located at Broadway, Oakland, Cal., was badly burn about the face, hands and neck recently an explosion which occurred in his sto after he had thrown a lighted match i what is supposed to have been black po der. The jeweler was at once taken to t hospital, where his injuries were attended

New Canadian Tariff on Diamonds and Its Effect on the Jewelry Trade in the Dominion.

MONTREAL, Dec 12.—The new provision in the Canadian tariff imposing a duty of five per cent. on imported diamonds, cut and in the rough, has caused considerable dissatisfaction in Montreal jewelry circles, and a petition is in circulation for presentation to Mr. Fielding, Finance Minister, praying him to remove the duty without delay.

A CIRCULAR-WEEKLY representative who interviewed some of the leading members of the trade found them as one in their opposition. R. Hemsley, representing the retail dealers, stated that hitherto one-third of the total diamond trade had been done with Americans, because the American tariff imposed a duty of 10 per cent. on imported diamonds, and consequently it was far cheaper for an American to pay the cost of a trip to Montreal to buy his diamonds here than to buy the diamonds in New York. There was also to be reckoned the profit on this advantage of 10 per cent., which brought it up to a total of 12 per cent. "We shall now, however," said Mr. Hemsley, "have to deduct from that 12 per cent. five per cent. duty plus the profit, which means that the difference between Montreal and New York prices in future will be six per cent. With so small a difference the American will prefer to buy in his own market, as it will scarcely be worth his while to come here."

"What will be the direct result of the new duty on the diamond trade of Montreal?"

"Well, we shall lose the American trade, and local purchasers will have to pay six per cent. more than hitherto. The new duty will probably result in an addition to the revenue to the Government of $40,000 a year, and a loss of over a quarter of a million to the Canadian diamond trade. Though the Government may gain a small sum, both the jewelers and the public will be the losers. There seems to be no justification so far as I can see for the imposition of the duty, and I have signed the petition for its abolition."

I. Michalson, Jr., member of the firm of I. L. Michalson & Sons, diamond importers, said he believed that it will cost the Government more to watch the wholesale smuggling that will be attempted between Europe and Canada than it will derive from the total receipts of the new duty. "Some people will be sure to think that they can save the duty by smuggling and they will smuggle. With our tariff still only half the American rates, however, the Americans will be able to save money by coming here, and I fancy will still continue to buy here. There is no doubt, however, that the new tariff will affect the tourist trade to a very large degree. It is not true that American jewelers have been in the habit of coming over here and buying their stock in Canada, but the tourist trade has been a very large one, indeed, and just so far as the new tariff will affect it so far will it be injuring the Canadian diamond industry. I believe the Government will find it more expensive to enforce this tariff than the receipts collectable from the new duty will be worth. I cannot understand how any duty which injures any Canadian trade can be beneficial in the long run to the Dominion."

Another diamond importer, who did not wish to be mentioned by name, had some interesting remarks to make. "The new duty," he said, "will only affect the retailers who get the tourist trade. It will not, as far as I can see, harm the wholesale trade. One thing it will do, however, and that is to encourage smuggling of diamonds into Canada from London and Amsterdam.

"You may say that for a mere five per cent. a man would not be willing to take risks, but you must remember that it is the easiest possible thing to smuggle $50,000 of diamonds in one's vest pocket, and that this would mean a saving of $2,500, which would be well worth while.

"The price of diamonds is going up every day, and as this has not affected the sale, which is increasing in volume, I am not inclined to think that the new duty will affect it either. In fact, I think it may benefit the wholesalers, as it will prevent London and Amsterdam diamond merchants' representatives from filling up the retail houses, and thus give the local wholesale men a chance. I do not think that the new duty is unfair; it seems to be as long as it is short. I consider that diamonds, being a luxury which only the rich man can afford, should pay duty, in view of the fact that at the present time we all have to pay duties on the necessities of life."

Advancing Rents in Pittsburg May Cause Changes in Retail Jewelry District Next Spring.

PITTSBURG, Pa., Dec. 14.—Some big changes are contemplated in the jewelry district of this city in Market St., between Fifth Ave. and Diamond Sq., after April 1 next. The John M. Roberts & Sons Co. has leased the buildings formerly occupied by the Weisser-Low Co., adjoining the store of J. R. Reed & Co., at 536 Market St., the present Roberts establishment being next door to the Reed place, on the north. The Reed firm was notified several days ago that beginning April 1 the rent would be advanced from $6,000 per annum to $9,000. The Roberts house has released its present place of business, but it has not been decided what will be done with the buildings (two stores) formerly occupied by the Weisser house, which recently moved to Liberty Ave., because of high rent and because of a desire also to get larger quarters. It is reported, but the report could not be confirmed, that the Roberts house will pay $18,000 a year for the Weisser buildings. The firm is not yet ready to announce what it intends to do with the stores, but the report of the leasing of the buildings leaked out to-day and was confirmed. The Roberts firm also succeeded in securing a long lease on its present establishment, but the terms have not been announced.

The Reed firm is negotiating for a lease at the present time, and it is not known what the outcome will be. It is, however, the same story of high rentals in the downtown section of Pittsburg, attention to which has been frequently called by THE CIRCULAR-WEEKLY. The tendency to advance rents is becoming a very serious subject of discussion with some firms.

J. R. Reed, who retired from the Reed firm several years ago, after having been long at the head of the house, is assisting during the holiday rush. To a reporter he said: "I read with a great deal of interest the article recently published in THE CIRCULAR-WEEKLY about high rents in Pittsburg, and it is a serious question.

"Last year some firms were forced off of Fifth Ave. because of high rentals. I really believe it is wrong to run property values up to present high figures, and that appears to be what is responsible for advancing rents. Naturally when a man buys a property he wants to get a proper per cent. on his investment, and the tenant must pay the price. I heard the other day on good authority, that a certain firm offered $18,000 a year rental for a building occupied by a jewelry house and that the agreement was that the tenant would pay the taxes and make repairs. I do not think that this offer was accepted. But I am really satisfied that I retired from business several years ago."

All jewelers in Pittsburg, without exception, report good business, and under normal conditions it will not be difficult to make the advancing rent. J. C. Grogan & Co., who occupy the building at Fifth Ave. and Market St., adjoining the Roberts house, have another year's lease on the building from next April. The houses named have been in the location for many years, and is among the oldest established in the city, the best retail stores being within this block and within two or three blocks of these stores. The stores paying the highest rents are located within that radius.

Choice frontage in the retail section has been run up to $20,000 and $25,000 a foot front. Buildings only three and four stories high grace many of these lots.

Chicago Jewelers Pass Resolutions on the Death of Otto Young.

CHICAGO, Dec. 12.—At a recent meeting of the Chicago Jewelers' Association a committee composed of Benj. Allen, H. F. Hahn and C. H. Knights was appointed to draw up suitable resolutions embracing the sentiment of the association on the death of Otto Young, who was a charter member of the association and one of the most active members in organizing it in 1876, and later, in 1883, its fourth president.

The resolutions follow:

Whereas, In the death of Otto Young the Chicago Jewelers' Association recognizes that one of the most prominent and useful citizens of our city has been called away. That during the years while he was active in the jewelry trade, he was a loyal and enthusiastic member of the association and a warm supporter of its business affairs. Of alert mind and positive convictions he was always ready to support his judgment by hard work, and that he contributed largely to the success of this organization both in counsel and action during its early years. Therefore, be it

Resolved, That the jewelry and kindred trades of Chicago have lost in the death of Mr. Young a man who for more than a third of a century has been identified with their interests. As a man of business he possessed great foresight and early saw that Chicago was bound to become one of the leading distributing points in all America for jewelry and allied lines. By his associates in our trade he was recognized as a strong factor in the business whose wise counsel and keen judgment will be sadly missed.

Resolved, That the members of this association extend to the family their sincerest sympathy in this hour of affliction. Be it further

Resolved, That these resolutions be printed in the representative journals of the trade and spread upon the records of this association, and that a copy of them be suitably engrossed and presented to the family of the deceased.

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IS A SIMPLE MATTER IF YOUR GOODS ARE THOSE THAT WILL SELL AT A GOOD PROFIT.

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THEREFORE, TAKE INTO CONSIDERATION QUALITY, AS WELL AS PRICE YOU CAN ALWAYS

Buy Right

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IMPORTERS OF

Diamonds, Pearls, Emeralds, Rubies, Sapphires

and all other Precious Stones

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LONDON PARIS AMSTERDAM

Death of Samuel Dodd.

President of International Silver Co. Passes Away at Meriden, Conn.

MERIDEN, Conn., Dec. 13.—Samuel Dodd, president of the International Silver Co., and Meriden's leading manufacturer, died suddenly at his home on Colony St. shortly after 6 o'clock yesterday evening of valvular disease of the heart, from which he had suffered for the past two years. The death of Mr Dodd, who was undoubtedly one of the best known members of the jewelry trade in the United States, cast a gloom over this thrifty village, where he was much beloved by all his business and social acquaintances.

Mr. Dodd was in unusually good spirits on Wednesday and spent the entire day at his office, returning home about 5.45 in the afternoon. Soon after arriving at the house he summoned a servant, to whom he complained of feeling distressed for breath. Stimulants were administered to him, after which he tried to say a few words, but was unable to do so. He passed away almost instantly. The fact that Mr Dodd had previously been so critically ill as to cause alarm to his intimate friends was not generally known, and his death consequently came as a shock to the entire community. He is survived by one son, Charles T. Dodd, his wife, who was Miss Catherine Brooks, having died about 18 years ago.

Samuel Dodd was the son of Samuel and Frances (Bull) Dodd, of Hartford, where he was born Oct. 4, 1834. He was descended from old New England stock. His paternal ancestors came from England in 1682 and settled in Hartford. Mr. Dodd's paternal ancestry was also distinguished, the Bull family having been prominent in the history of Hartford. Thomas Bull was one of the original proprietors of Hartford. Some members of the family held honorable positions in the Continental Army during the Revolution. Mr. Dodd received his early education in the public schools of Hartford, and passed his youth and early manhood in that city. He began his business career as a clerk in the large drug establishment of Lee & Butler, with whom he remained for a number of years. He afterwards acted as teller and discount clerk in the City Bank.

Mr. Dodd came to Meriden in 1857 as cashier of the Home Bank, which position he held until 1867, when he became one of the organizers of the Parker & Casper Co., manufacturers of silverware. This concern was later merged with the Wilcox Silver Plate Co., of which, until its consolidation with the International Silver Co., Mr. Dodd was secretary and treasurer.

Upon the organization of the International Silver Co., in November, 1898, Mr. Dodd was made its president, which office he held until his death. His managerial ability, tact and foresight were instrumental in developing and increasing the business, and during his career several new lines were added to that firm's output. The deceased's great talent for comprehending details and almost intuitive discernment of business possibilities have made the International Silver Co. known all over the world. The deceased, upon entering the manufacturing business, did not sever his connections with the Home Bank, but continued as one of its directors. He was also secretary and treasurer of the Meriden Gas & Electric Light Co.

Although not active in politics, Mr. Dodd was a staunch Republican, and in 1879 was elected by that party as a member of the General Assembly in this place. This was the only political office which he ever held, although many were offered to him, Upon numerous occasions he was asked to run for Mayor, but would never accept the office. The deceased was really a man of retiring disposition, and in every sense of the word a lover of his home, preferring the latter's comforts and pleasures to the more strenuous social life. He was not associated with any fraternal organizations of this place, with the exception of the Home Club. He was a member of St. Andrew's Episcopal Church, of which he was a vestryman for several years.



THE LATE SAMUEL DODD.

MERIDEN, Conn., Dec. 15.—The funeral of Samuel Dodd was held this afternoon, and, like Mr. Dodd's life, was of the most unostentatious character.

The manufacturing, business and official interests of Meriden were represented in the throng that listened to the impressive service at St. Andrew's Episcopal Church. Directors of the International Silver Co. from all the cities in which branches of the great corporation are located and business friends from many places were in attendance, attesting to the high regard in which the deceased was held.

The burial was in Walnut Grove. The grave was lined with concrete, with an inner lining of steel. The committal service in the cemetery was conducted by Rev. M. Randall.

The honorary bearers, all old friends of Mr. Dodd, were: John W. Coe, A. Chamberlain, George H. Wilcox, Dr. E. T. Bradstreet, C. Berry Peets, C. L. Rockwell, W. B. Ives, W. B. Cashen, George A. Fay, E. J. Doolittle.

The active bearers, selected from the young men of the office forces in factories "E" and "N," of the International Silver Co., were Lester Stevens, Max Sternberg, W. E. Hinsdale, Howard Stevenson, H. H. Stockder, A. E. Sisson, George Duplessis and John B. Morse.

In respect to the memory of President Dodd the flags on the International Silver Co.'s factories, which were closed all day, were at half mast.

Charles J. Webb, Byron, Minn., was badly injured recently by a heavy sliding door, which fell upon him.

HAYDEN W. WHEELER & CO.

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MEMORANDUM ORDERS SOLICITED.

The News From London

Details of the Decision of the Court of Appeal that Watches Are "Plate"—Far Reaching Effect of the Decision—Watch and Clock Makers' Guild to Insure Members—Calmer Situation in the Optical Trade.

London, Dec. 8.—Hearty and fraternal greetings from St. George and Merry England: the best of good wishes for a Merry Xmas and the continuance of that prosperity which the United States has so long possessed.

The Christmas trade is in full swing, and shopkeepers generally are doing remarkably well. Both in London and Birmingham, also Sheffield, the manufacturers are well employed, and in many cases working overtime. Our Board of Trade returns show steadily increasing totals in both exports and imports: another good sign that we are well on the turn of the tidal wave of prosperity.

* * *

The decision of the Court of Appeal which sat for four days to hear the arguments of the Worshipful Company of Goldsmiths against the decision of Justice Channell has been given in favor of the Goldsmiths' company, the judges, to put it shortly, saying that even if it were conceded that no one would use the word "plate" as including gold and silver watches in ordinary conversation it was not the business of the court to dispute it.

The question they had to consider was whether in the various Acts of Parliament the word "plate" covered watches in gold and silver cases, and if, as had been admitted, a watch case without the movements were plate, the court failed to see why the insertion of the movements made it any the less plate. "A watch case was plate by reason of the fact that it was made of gold or silver, for the metal remained unchanged whether the article remained a watch case or developed into a watch."

On considering the question of practice, and this had been strongly urged on behalf of the defendant the judges stated that though it had been urged that there had been a uniform practice, since Acts five and six Queen Victoria, in the opinion of the court the principle of contemporaneous exposition decidedly could not be applied to so modern a statute. The utmost, if the facts amounted to usage, would be that a court should be cautious and not decide unnecessarily against it, and finally compulsory identification of foreign watches had no connection with the standard of gold and silver articles imported into this country, and consequently Justice Channell's decision must be reversed.

Sir Robert Finlay, chief counsel for the defense, requested a stay of execution, pointing out that if this were not allowed innumerable actions might be commenced against the sellers and holders of stocks of foreign made watches, and considerable injury result to an industry which had been allowed to grow up in the belief that the members thereof were engaged in a lawful business. The Goldsmiths' Company conferred and stay of execution was granted.

The result of this trial, which took place before three of the most reliable judges of Great Britain, will have a very far reaching effect, because unless an appeal is made to the final tribunal, the House of Lords (and even then if that appeal is unsuccessful), every foreign gold or silver watch case weighing more than five pennyweights will have to be sent to one or other of the British Assay Offices to be assayed, and if approved, marked with a special mark, as provided in the Merchandise Marks Act of 1871, denoting its quality and foreign origin. This would mean that every watch held by either manufacturers, factors or shopkeepers would have to be sent to "hall," and in the process it is almost unthinkable the damage which would result, the financial losses which would be sustained, let alone an enormous amount of trouble and anxiety. The Worshipful Company of Goldsmiths, who, if execution is ultimately granted, will have so much power in their hands, will, it is hoped, act in as lenient a manner as possible, but, on the other hand, it cannot be overlooked that the company is after all simply the authority which has to carry into effect the law, and it only requires an informer to compel them to make these powers operative.

* * *

The British Watch & Clockmakers' Guild holds its first general meeting Jan. 3, 1907, when its general council will be elected. It has arranged a scheme of insurance against accidents for all its members, which amounts to £500 in the case of death of an employer and £100 in the case of death of a workman or apprentice, besides certain sum per week in case of temporary disablement, etc., etc., the subscriptions being 5s. and 2s. 6d., respectively, and 1s. 3d. for apprentices.

* * *

The National Association of Goldsmiths, at its last executive meeting, gave its secretary to understand that he was not to publish any documents without consulting his colleagues, but within a few days he was at the same kind of thing again, and one may not be surprised to learn that writs for libel are being served upon him.

* * *

In optical politics matters are cooling down somewhat. The Spectacle Makers' Company has withdrawn the action for libel against the British Optical Association, and hopes are generally expressed that the latter will reciprocate and so enable the General Board of Opticians to bring about the position, desired by so many British opticians, necessary to ensure the passing through Parliament of a sight-testing optician's bill.

St. George.

Death of Horace K. Blanchard.

Providence, R. I., Dec. 15.—Horace K. Blanchard, senior member of the firm of Blanchard, Young & Co., notion and jewelry dealers, died suddenly last week. The death of a grandchild some little time ago is said to have preyed upon Mr. Blanchard seriously, and it is believed that grief over this death hastened his own.

Mr. Blanchard was born in Worcester in 1844 and had spent all his business life in this city. He was prominent in the Masonic organizations and had served in the city council. The funeral, which was held on Wednesday from his late home, was largely attended.

Arthur H. Buck, Missing Jewelry Salesman, Arrested in Montana, Brought to Boston to Answer Larceny Charge.

Edward C. Abel, of Abel Bros. & Co., New York, returned, last Saturday, from Butte, Mont. On the trip back east, he had with him, in the custody of Inspectors Pierce and Shields, of the Boston Police Department, Arthur H. Buck, the salesman, who was recently captured in the western city after having pawned samples belonging to the firm. The salesman was taken on to Boston to answer the charge of larceny.

As soon as it was learned that Buck had been captured, Mr. Abel left for the west. When he reached Butte he found his former employe lodged in the city jail. A written confession was obtained from Buck.

Tickets issued by pawnbrokers in New Orleans and other large cities have been obtained and all the missing property, with the exception of goods valued at $125, have been located, said Mr. Abel. The samples were pawned for less than $2,000. The firm's total claims against the schemer are about $7,000 in amount, but in the Boston case he is charged only with the theft of property valued at $590.

The Butte, Mont., papers, in their accounts of Buck's arrest, give extended descriptions of his appearance and conduct, and judging from these reports he caused quite a sensation in the western city. In one of the reports he is represented as reaching the acme of fastidious dressing. His wearing gloves in jail was especially noted, and a reporter went there to ask him what was his reason for this. The salesman's reply, as quoted, was to the effect that as he possessed white and soft hands he did not wish them to be soiled by the dust of the cell.

The reporter added that Buck donned clean collars and cuffs every day, and the authorities of the jail allowed him, as a favor, to wash his face and hands as often as he desired. His expensive olive-colored ascot and his ultra-fashionable English cutaway were described with much care.

The papers said that great numbers of billet-doux were found among the salesman's belongings. It was said that one of the missing diamond clusters was recovered from a young woman to whom he had given it a few days before his arrest.

An interview with the salesman was published in which he is represented as saying that fast life brought on his trouble and that as he got short of funds he "soaked" his samples. He said that about $1,250 would pay for all, and that if the firm was lenient he would get sufficient money from his friends to make restitution.

The stores conducted by Horrigan Bros. and George H. England, respectively, in Holyoke, Mass., were slightly damaged by a fire which broke out at that place a short time ago. The damage was confined chiefly to the basement.

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the leader of Gem Stones, and the most accessible to all classes. We make a specialty of the popular grades of Pearls, evenly matched in colors, shapes and sizes, in

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CINCINNATI, OHIO.

Satisfaction Expressed at Conviction of Men Who Robbed Store of Joseph Wineburgh & Son, Utica, N. Y. Two Men Released.

Utica, N. Y., Dec. 12.—There was considerable satisfaction in the jewelry trade of this city over the conviction and sentence, mentioned in the last issue of The Circular Weekly, of John Bliss and Albert Young, two of the men arrested for stealing diamonds from the store of Jos. Wineburgh & Sons, in July last. The fact that Young was given a term of three years and nine months and Bliss, who is the ringleader of the crowd, received only a year is not considered surprising, as it had been known for some time that Bliss wanted to throw himself on the leniency of the court, and had confided in the district attorney. He pleaded guilty and were sent to Auburn prison, made affidavits exonerating Hayes and stating that they never saw Hayes until they met in the Utica jail.

Hayes, with John Reedie, were arrested by a railroad detective at a firemen's convention in Brockport, N. Y. Both Hayes and Reedie always maintained that they were innocent.



JOHN W. BLISS. ALBERT YOUNG.
Two of the four men who robbed Joseph Wineburgh & Sons, at Utica, N. Y.

as asked for several interviews with the atter, and it is believed that he has given him considerable information.

People who have seen and talked with Bliss say that he is showing a strong desire o reform, but also believe that he will have ttle opportunity of carrying this desire into ffect, because the chances are that he will ot live to serve his term in prison, being in n advanced stage of consumption. The risoner has had several hemorrhages while i jail here and both lungs are said to be ffected.

The robbery of Mr. Wineburgh's store as one of the most sensational ever attempted in this city. As told in The Circular-Weekly at the time, three men occuied the attention of the clerks, at mid-day, hile a fourth stood at the door, and one f the men succeeded in getting away with 5 diamonds, valued at about $3,000. The rrest of Bliss and Young followed, and ter the police arrested Thomas Hayes, who as been held here with the other two men. ow that Bliss and Young have both pleadI guilty the police are inclined to believe ayes' story that he did not have a hand in ie robbery, and he may not be tried.

Bliss, before pleading guilty, secured the turn of about 22 of the stolen diamonds.

Utica, N. Y., Dec. 13.—Thomas Hayes, rested with Bliss and Young for the Wineirgh diamond robbery, has been discharged om custody. Bliss and Young, who were about to make their escape when Sam Gross, a fireman, from Engine House No. 2, gave chase, catching one of them. The other got away. Fortunately the captive was the one who had the booty, so the jeweler is out nothing. The prisoner is Ed. Elliott, alias Harris. The man who escaped is James Wilson, alias Mitchell. Both come from Denver, and are known to the police as desperate characters. They entered the store at a time when business for the day had scarcely begun, confronted Sonnenberg and Michael Morrisey, his clerk, with revolvers, bound them and rifled three safes.

The robbery committed in broad daylight, created the greatest excitement. Police and fire alarms were turned in, and members of both departments were soon on the scene. After a running fight, during which several shots were fired, Elliott was located in a room in the basement of a hotel, where he had crept under the bed. He was hauled out and arrested with little difficulty.

A large number of diamonds was taken from Elliott's pockets, besides many watches, rings and stick pins. Mr. Sonnenberg said late in the afternoon that everything had been recovered. The recovered diamonds and jewelry were placed on exhibition in the window and attracted a large crowd.

Well Known Thief Captured After Attempting "Wild West" Method of Robbery in Omaha.

Omaha, Nebr., Dec. 15. Two thieves entered the pawnshop and jewelry store of J. Sonnenberg, 1305 Douglas St., at 8.20 yesterday morning, and after binding the proprietor and a clerk with ropes, robbed the store of $8,000 worth of jewelry. Both

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Mrs. Geo. H. Stinson, Camden, Ark., is closing out her business.

Death of Wickliffe B. Durand.

Newark, N. J., Dec. 17.—Wickliffe Baldwin Durand, who was for 35 years one of the best known men in the manufacturing jewelry trade of the country, prior to his retirement from active business about 15 years ago, died Saturday night in his home at Milburn, N. J., after long illness from a cancerous affection. He is survived by a widow, whose maiden name was Jane Taylor, by three daughters, and by a son, Harry Durand, secretary of the jewelry manufacturing company of Durand & Co., with which his father was associated for many years.

Wickliffe B. Durand was 65 years old, and was the son of the late James M. Durand, who established the jewelry manufacturing business of Durand & Co., more than 60 years ago. Wickliffe B. Durand entered the business in 1856. His brothers, Henry, Wallace and Frank, were also associated with the concern. Of these Wallace is now the only survivor, and is the president of the company.

Wickliffe B. Durand, while possessing the artistic taste characteristic of the family, early developed rare business capacity. He showed a degree of energy and enterprise which contributed largely to the prosperity of the business.

For a short time, after his retirement from the company, Mr. Durand maintained an office as a broker in Maiden Lane.

Deceased resided for many years on Broad St., near Kinney St., in this city, and was a noted host, entertaining constantly with lavish hospitality. He was fond of horses and had several of the most elegant equipages in the city. He was an expert whip, and drove a tandem and four-in-hand, and with great skill. After his retirement from business he lived quietly in Milburn, or Old Short Hills, where he had a pleasant home. Mr. Durand had a ready wit, was fond of social life, and was of a kindly and generous disposition.

The funeral was private.

Importations at the Port of New York.

Weeks Ended Dec. 15, 1905, and Dec. 14, 1906.

	1905.	1906.
China, Glass and Earthen Ware:		
China	$52,738	$122,662
Earthen ware	10,597	17,544
Glass ware	30,102	28,063
Optical glass	199	512
Instruments:		
Mu ical	7,406	25,162
Optical	5,892	6,415
Philosophical	718	3,310
Jewelry, etc.:		
Jewelry	17,536	22,607
Precious stones	1,176,374	963,089
Watches	36,545	41,217
Metals, etc.:		
Bronzes	1,842	4,033
Cutlery	26,474	33,876
Dutch metal	.....	2,427
Plated ware	61	.....
Platina	23,103	38,981
Silverware	689	5,199
Miscellaneous:		
Alabaster ornaments	114	401
Amber	437	11,455
Beads	3,909	3,658
Clocks	4,120	6,761
Fans	7,098	7,691
Fancy goods	5,857	10,399
Ivory	35,961	9,988
Ivory, manufactures of	577	283
Marble, manufactures of	9,736	14,826
Statuary	2,054	9,313

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Imports of Rough Diamonds Indicate Great Increase in Product of American Diamond Cutting Industry.

A compilation of the monthly reports made by the Appraiser of the Port of New York during the present year shows that the diamond cutting industry has increased its product by approximately 50 per cent. on the valuation of the imports. The uncut stones, which are almost entirely diamonds, imported in 11 months of the year, amounted in value to $14,433,099, and there will be a substantial addition to this when the December figures are computed. Prior to this year the largest valuation was that of last year when the uncut stones for 12 months were valued at $10,146,451.

While there has been a steady growth in the diamond cutting business as indicated by the figures showing the valuation of imports for a number of years, never before has about $5,000,000 been added in a single year, as the completed figures of 1906 will show. In 1898 the valuation was under $5,000,000, but was almost double that of the year before.

The total imports of cut stones and pearls in 11 months are a little less than the total for all of last year, and when December is added, supposing that the imports in the present month will be about the same as in the corresponding month of last year, a gain may be expected for the current year. In this class of imports the total for last year was $26,999,886; for 11 months of this year, $25,110,065.

The cut stones and pearls took an unusual jump last year as compared with the year before, the gain being more than 60 per cent. This year the rough stones make by far the greater gain.

There is no difference of opinion among the importers of rough diamonds as to the scarcity of choice qualities and sizes and, in fact, it is said that even the less desirable grades are more difficult to get than a year ago, while the unfavorable assorting has added quite steadily to the cost. "You may safely publish the fact," said one large manufacturer, "that diamonds are scarce and hard to get." He showed the reporter a check for nearly $200,000, which he had just signed and was about to send to the syndicate in London. "That money goes for diamonds that I have never seen. We have to take them as they come and be glad to get them at any terms."

Arrest of Man Accused of Shooting Leo Slonim, and Robbing Plainfield, N. J., Store.

NEWARK, N. J., Dec. 17.—Charged with the theft of several diamond rings and with shooting Leo Slonim, the Plainfield jeweler, as related in last week's issue, George Saeger, alias John Stevens, was taken to Plainfield last night by Detective-Sergeant McCarthy.

The prisoner protested that he was not the man wanted, but Mr. Slonim said he was almost positive in his identification. The man who robbed the Plainfield store did so late in the evening, grabbing the rings and making a dash for the street, shooting at the jeweler tried to stop him.

Detectives Donovan and Carson called Friday at Goldblatt & Co.'s pawnshop, at Broad St. and Eighth Ave., in this city. Saeger was in the place asking to see a watch. Donovan became suspicious of him, and after questioning the man placed him under arrest. A series of false addresses was given by the prisoner, it is said, but Donovan and Carson finally learned that he had been living in a Market St. lodging house. The detectives then suspected from his similarity to the description of the Plainfield robber that he was the man.

Mr. Slonim and Detective-Sergeant McCarthy came to Newark yesterday. The jeweler looked at the prisoner and immediately went back to Plainfield to lodge a complaint against him. The Newark police think that Saeger is from the west.

Jewelers' Club of Philadelphia to Celebrate Christmas Eve by Trimming a Christmas Tree.

PHILADELPHIA, Dec. 17.—The Philadelphia Jewelers' Club has decided upon a novel entertainment for Christmas Eve, and an entertainment which will afford the members and their guests much amusement. It is intended to have a formal trimming of a Christmas tree, the ornaments for which will be contributed for the most part by the members with a view to their appropriateness to the various members of the organization. Already A. G. Lee, of the board of governors, and now with the Imperial Cut Glass Co., has furnished a lot of dolls dressed in attractive feminine costumes. William Linker has donated dolls dressed as men and in imported costumes. Other contributions are pouring in from the members. Some are directed to those to whom it is intended they should be presented.

While there will be much good-natured raillery and lots of fun, the management of the club proposes to make a tree in every way beautiful. To this end they have gone to much expense in providing small varicolored incandescent bulbs. The Kriss Kringle of the evening will be William G. Earle. He will wear the time-honored hoary whiskers and the imitation fur-lined overcoat. Mr. Earle was selected by reason of his ruddy, benevolent expression and his rotund form. The tree trimmers will be William M. Long, A. J. Le Jambre, A. J. Cadwallader, J. Warner Hutchins and Jacob Alburger.

This is the first time the club has observed a Christmas Eve, but it is an example which it is thought will be followed by other kindred organizations throughout the country, especially since to the jeweler Christmas Eve virtually closes his year's work and ends the strenuous times of the holiday shopping.

Otto S. Beggs, Camden, Ind., has admitted a partner into the business and the style is now Tesh & Beggs.

A report from Paris states that the women of that city are wearing the old snake bracelet of 30 years ago as a means of holding the long glove of custom in its place. Some of these flexible serpents are in filigree; others made with realistic scales are popular. With gray and black gloves silver and steel snakes are correct, while gold ones adorn the tans and fawns, and even the dark red suedes that are being used with the fashionable wine color in gowns.

The Diamond Markets.

ANTWERP, Dec. 9.—November generally is a very good month, but this year sales at the end of the month were very slow and business in general quiet. The prices paid for precious stones are somewhat lower than a month ago, and some merchants hope to profit by this condition, but it is doubtful if they will do much business. The financial condition of the trade as a whole was never in better shape than at present.

The number of members of the "Antwerpsche Diamantbewerkersbond" reached 3,800 Nov. 30, but the "Amsterdamsche Diamantbewerkersbond" numbers 8,200 members.

The following buyers were here during the past fortnight: Messrs. Schenkein, Nordlinger, Herzfelder and Herzog, New York; Mr. Schetino and Mr. Nocera, Naples; Mr. Rutstein, and Mrs. Grossbard, Warsaw; Messrs. Is. Levy, B. Rapoport, Offer, Arm, Levy, Bayadjian, Slyper and Mezbourian, Paris; Mr. Monossohn, St. Petersburg; Mr. Kolinsky and Mr. Frankel, Frankfurt-on-Main; Mr. Kahn, Stuttgart; Messrs. Kauffmann, Citroen and Weiss, London; Mr. Walewijck, Madrid; Mr. Winkeler and Mr. Samek, Vienna.

AMSTERDAM, Dec. 9.—Business here has been very quiet, but the prices are firmer than ever. It is hoped that December will be better, as several American buyers are expected in this city.

The following foreign buyers were here during the last month: Mr. I. Rosenbach, representative of Zimmern, Rees & Co. and Eichberg & Co., Mr. Roo, New York; Mr. Fox, of Fox Bros. & Co., Cincinnati; Mr. Levy, Canada; A. Memuer, of the California Jewelry Co., San Francisco; Mr. Kahn, Stuttgart; Mr. Bozenhardt, Hamburg; J. B. Kaufmann and Messrs. Backes and Strauss, London; representatives of A. and E. Worms, Marchand Frères, M. Hahn & Co. and Lambert Frères, all of Paris; H. Klein, Antwerp.

T. and L. Pardo have the sympathy of the trade in the loss of their mother, Mrs. G. Pardo, Van Hessen, who died here Nov. 21, aged 83 years.

PARIS, Dec. 9.—The precious stone market in this city did not come up to the expectations of the local merchants last month. This was greatly due to the rise of the discount rate given to the trade by the banks. The quiet condition of the market is also attributed to the rumors that there would be a number of failures at the end of November, but trade generally was never in a better state, and it is hoped that December will prove still a better month for our industry.

The office of L. Demange, formerly at 10, Rue Laferriere, has been moved to 10, Rue Notre Dame de Lorette. A new firm has been established under the style of Grossiord, David & Co., to operate a diamond cutting factory at Martinet.

A local diamond merchant and broker who recently left in a cab a bag containing precious stones valued at 100,000 francs had the good fortune to find them at the police station, whither they were brought by the honest coachman.

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Trade of the United States in the Philippines During the Past Year.

WASHINGTON, D. C., Dec. 17.—The report on our trade with the Philippines for the past fiscal year shows that, as a whole, there has been an excess of the exports over the imports of $6,117,868. The exports are not quite as heavy as for the preceding year, the returns showing a total value of $31,917,134, whereas in 1905 the total value was $32,352,615. The imports show that there has been a decrease from $26,876,350 in 1905 to only $25,799,266 in 1906. This is partly due to the fact that there was an increase in the trade of the preceding year in anticipation of the change in the tariff, and a consequent overstocking. The United States afford the largest market, for native goods, leading with $11,-79,411 in the year ending June 30 last; but this was much smaller than for the year previous, when we received $15,668,-The United Kingdom is the second largest importer of Philippine goods. Of exports to the islands, it appears that show a decrease in value from $5,761,- to $4,333,893; on the other hand, Great Britain shows an increase from $1,848,393 $5,224,020, thus superseding us as the leading source of supply.

ART WORKS AND STATUARY.—There has been an increase in these imports from $1,-2 in 1904 to $3,769 in 1905, and still further to $4,688 in 1906; for the past year share of this trade amounted to $2,738.

CLOCKS AND WATCHES.—In 1904 the total value of the importations of clocks and parts of was $8,414, of which we supplied 174, in 1905 we supplied $2,244 out of a total of $9,195, leaving the bulk of trade to Germany, who had a total value of $2,576; 1906, out of a total value of $14,589, we had with $4,667, Germany came second with $3,304, Japan third with $2,853 and France fourth with $2,543.

There has been a steady and satisfactory growth in the import trade in so far as it relates to watches, of which, in 1904, the total import value was $65,129, France leading with $28,165 and the United States second with that of $17,901, Switzerland coming a close third with a value of $16,-32. By the end of 1905 there was a total value of $71,451, and again France is in the lead with $30,466; Switzerland took our place as second with a value of $21,064 and the United States following third with a value of $18,018. During the past fiscal year the total value was $78,487, and this time we have managed to secure first place with a total value to our credit of $26,418; France stands second with $24,674, and Switzerland third with $23,021.

JEWELRY.—Not nearly so satisfactory a condition exists when we take the jewelry importations into consideration, as there has been a decrease in value from $258,928 in 1904 to $160,165 in 1905, and still further to $150,939 in 1906. In each of these years France has been the main source of supply, though her share of the trade, which in 1904 was $231,658 decreased in 1905 to $118,104, and still further in 1906 to $80,-1. While we are nowhere near the lead in this part of the trade, yet it is some satisfaction to note that there has been a steady increase in our trade during the past three years from $5,076 in 1904 to $14,461 in 1905 and still further to $20,292 in 1906.

Of all other manufactures of gold and silver the total importations in 1901 were valued at $20,432, and at that time France led off with $6,888, the United States coming second with $1,412; in 1905 the total value had fallen to $15,112, and France, while still in the lead, showed a decrease to $5,584 and the United States to $3,471; in 1906 there was a decided increase to $28,-282, and France took the leading part with a total value of $13,460, but the United States showed a very satisfactory increase to $7,597.

A feature of the trade that shows a very decided decrease is the importations of plated ware, of which, in 1901, the total value was reported at $77,519, and our share at $35,858; in 1905 the total value was only $36,382, and our part of same only $15,963. By the time 1906 had rolled off its months the total value had decreased still further to $21,108, and our share to only $10,209, although it is only fair to state that, in each year, we are the leading source of supply.

The exports are very inconsiderable, as must be the case in a new country; those of jewelry and precious stones were only valued at $2,131, as against $4,075 in 1905; all of the shipments in 1905, with the exception of $75 worth, were sent to Spain; during 1906 all exports were shipped to Hongkong.

The shipments of mother-of-pearl shell show a decided decrease from $80,932 in 1901 to $92,614 in 1905, falling in 1906 to $62,018. During the past two years none of these shells was shipped directly to the United States, although in 1904 we received $3,000 worth. During the year just ended practically all of the shipments were made to the British East Indies.

The exports of tortoise shell show a decided increase from $8,600 in 1904 to $12,-700 in 1905, and still further to $13,951 in 1906; again no shipments come directly to the United States.

Of all other shell the shipments in 1904 were valued at $14,866, in 1905 to $11,850 and in 1906 to $30,467. In all these items it appears that the major part of the shipments are made to the East Indies, either British or Dutch, principally to the former.

Store of J. E. Griffith, Hartford, Conn., Wrecked by Fire.

HARTFORD, Conn., Dec. 15—A fire which broke out in the heart of the business district in this city yesterday morning destroyed four stores, including the retail jewelry establishment of J. E. Griffith, making the total loss $28,000 and that of the jeweler $5,000.

The fire is supposed to have started in the cellar under Mr. Griffith's jewelry store and to have spread rapidly upward to the second floor. The floor in the store collapsed, and the counters sank into the cellar, carrying their valuable contents into the debris. The store is a complete wreck, and was the center of attraction of those who looked over the scene of the conflagration to-day.

Mr. Griffith has made temporary arrangements with C. W. Pratt for a part of his store at 73 Pratt St., where the jeweler will continue to fill his holiday orders.

A Glimpse at the Conditions in the Australian Jewelry Trade.

ATTLEBORO, Mass., Dec. 12.—A glimpse at jewelry trade conditions in Australia is given by a report received by the Attleboro jewelers last week from the Massachusetts Bureau of Statistics of Labor. The jewelry workers of the island continent do not receive wages as high as those prevailing in the Bay State.

The State Bureau, receiving a copy of the Australia trade report, found that it coincided in form with the one issued periodically to show Massachusetts conditions. It was possible, therefore, to make quotations from it exactly corresponding to the customary statements the Bureau regularly gives out. Accordingly these quotations were put in tabular form and issued.

Instead of reproducing them in full, a few words will suffice. In Australia the following conditions exist:

Chain makers, gilders, jobbers, lappers, melters, mounters, polishers, refiners, ring makers, setters, silversmiths and stampers receive $12.50 a week, with 48 hours' work.

Chasers and engravers receive $15 for a 48-hour week.

Engravers employed on jewelers' ornamental work receive $20 for a 48-hour week.

Engravers of monograms and inscriptions, $17.50 for a 48-hour week.

Die sinkers, $15 for 48 hours.

All persons over 21 not classified above, $9 for a 48-hour week.

Females in all branches, $7.50 for 48 hours.

Schedules in Bankruptcy of Harry W. Farwell, Hornell, New York.

HORNELL, N. Y., Dec. 12.—The schedules of Harry W. Farwell, a local retail jeweler, who filed a petition in bankruptcy last week in the office of S. W. Petrie, referee in bankruptcy, at Buffalo, show his assets to be about $7,761, and liabilities, $16,872. Of the assets, $3,611 is in stock and $2,057 in accounts due. The unsecured claims of creditors amount to $15,120.

Farwell has been in business here for about three years, but prior to that conducted a store at Belmont, N. Y. In 1903 he bought out the stock of Mrs. M. M. Griswold, who had long been connected with the jewelry trade and had conducted the store established many years before by her deceased husband. Since then Farwell has married Mrs. Griswold. He was well regarded in the trade and in the community and the news of his failure was heard with surprise and regret by his many friends. It is hoped that he will be able to make some arrangements with his creditors and continue business.

Edward Vail, of Ed. Vail & Co., Wichita, Kans., who have the contract for the supplying of a silver service for the United States battleship *Kansas*, received word last week that the service was completed and ready for shipment. The service will be shipped to Topeka, arriving there Dec. 26, where it will be on display in the office of Governor Hoch. Feb. 16 the service will be shipped to Wichita, where it will be displayed in the window of the Vail jewelry store on E. Douglas Ave.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President.
GILBERT T. WOODHULL, Treasurer.
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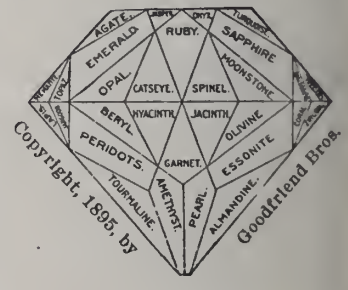
Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Rubies, Emeralds and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds.

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PEARLS



Pearls	Emeralds
Aquamarines	Tourmalines
Sapphires	Rubies
Opal Matrix	Peridots
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And other Precious Stones

PEARL, CORAL and STONE BEAD NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 256 Westminster St.
PARIS: 10 Rue Cadet

Death of John Deckelman.

LEAVENWORTH, Kans., Dec. 12.—The recent death of John Deckelman, a pioneer jeweler of this city, was the subject of deep regret and grief to a large number of our citizens, as at the passing of the deceased Leavenworth lost its oldest resident and probably the oldest German settler in this section. Mr. Deckelman's death, which occurred at the home of his daughter, Mrs. Bellago, 315 Ottawa St., was due to the results of old age, Mr. Deckelman having passed his 92d year. He had been failing for some time past, and his demise was not unexpected, although a great shock to his friends and family.

John Deckelman was a native of Bavaria, Germany, and was born Sept. 9, 1814. He learned the trade of watchmaker and jeweler in his native land, and carried it on until the early 50's, when, with many other of his countrymen, he forsook his fatherland to find fame and fortune in the land of freedom. After arriving in the United States he went to the west, and in 1852 settled in Weston, Mo. He remained there only a short time, leaving that town to come to Leavenworth, which was just then beginning to rise out of the category of a small frontier settlement.

Immediately on his arrival here Mr. Deckelman started in the jewelry trade, and shortly after moved his business to the first brick building erected on Delaware St., between 2d and 3d. After building up a good trade there he moved to 318 Delaware St., where for nearly half a century he remained in active charge of the store. Owing to his age he retired from business about eight years ago, and from that time he resided with his daughter and son-in-law.

Deceased was prominent in many societies of this city, particularly in the Turners, which he helped to organize here. He was long associated with the business interests of the town that he was known throughout the entire city. He is survived by three daughters and three sons—H. A. Deckelman, who continues the business in this town, and Charles and Frank Deckelman, of Kansas City. The funeral services were held from the family residence, and the pallbearers were chosen from his associates of the Turn Verein.

Estate of the Late Otto Young Valued at $20,000,000—Charitable Bequests Aggregate $460,000.

CHICAGO, Dec. 15.—The will of the late Otto Young, the jeweler and financier, has been filed for probate and shows his estate to be worth about $20,000,000. It contains charitable bequests aggregating $460,000, the beneficiaries being: Chicago Home for Incurables, $400,000; Chicago Orphan Asylum, $20,000; Chicago Home for the Friendless, $20,000; Old People's Home, $10,000; Poor Handmaids of Jesus Christ, $10,000.

The widow, the four daughters, the grandchildren, and the possible great grandchildren of the late Otto Young are to be the principal beneficiaries of the dead man's millions. The widow is given the town house at Calumet Ave. and 21st St., the handsome Lake Geneva "Summer cottage," the stock in the wholesale jewelry firm of Otto Young & Co., of this city, and a life annuity to the amount of $100,000.

The four daughters, Mrs. Selma Cecile Heyworth, Mrs. Marie Julia Kaufman, Mrs. Catherine Osborn Hobart, and Mrs. Laura Elizabeth Martin, are given annuities of $36,000 apiece during the lifetime of their mother. After the death of the widow the daughters or their heirs are to receive 22 per cent. each of the net income of the estate, and the remaining 12 per cent. is to be turned back into the estate and added to the principal. Not until the widow and the four daughters are dead and the youngest grandchild is 21 years of age, is this great trust estate to be divided. Then it will be split up between the grandchildren share and share alike.

The rest of the estate after the immediate bequests are paid is given to the First Trust & Savings Bank of Chicago as trustee, with general powers to carry on the affairs of the estate, to sell or retain stock or bonds as well as the real estate, also to invest in Chicago real estate.

Arrest of Two Men for Receiving Silverware Stolen from the Gorham Co.'s Store.

Charged with receiving silverware stolen from the Gorham Co.'s store, Fifth Ave. and 36th St., New York, two men, one a dentist and the other a bartender, were arrested last Friday. The bartender said that his name is Charles Summers, but the police say that he is Joseph White and is a crook. He said that he lives at 321 E. 126th St., but later his home was said to be on 123d St., near First Ave.

The dentist gave his name as Bert Smith, and said that he lived at 2085 Lexington Ave. The detectives say that his real name is Jacobson, and he was arrested because the silver was taken by Summers or White to his dental establishment, 171 E. 126th St. and sold to a third person.

The arrest is said by the detectives to be unusually important. Detective Larkin says that for weeks he has been working in an effort to get a gang of thieves who have been stealing jewelry and silverware from the large stores. They are well-dressed men, he says, who make a favorable impression when they enter a store, and so are not watched any more closely than are other people.

The thieves, as indicated by their work, have an unusual degree of skill in "sneak" tactics—that is, in abstracting articles from shelves, cases and counters and concealing the booty in long overcoats that probably have specially constructed pockets. Knives, forks and spoons have been chiefly taken from the silverware stores.

According to the detectives, silverware from the Gorham store was traced directly to Summers. Assistance was given to them in tracing the property by Walter Britchford, who trades in gold and silver with dentists. He had an invitation to go to Jacobson's in order to buy a quantity of silverware, and it is said that seven dozen each of knives, forks and spoons, valued at $180, were delivered to him for $95. He paid in marked bills which had been given to him by detectives. They waited outside until after the transaction, and then made the arrests, recovering the marked money, they said.

Death of J. Howard Danforth.

CLEVELAND, O., Dec. 13.—The news that J. Howard Danforth, secretary and treasurer of the Cowell & Hubbard Co., had died Monday night caused great grief among his many friends in the jewelry trade. Mr. Cowell's death, which occurred in the hospital and followed an operation performed by Dr. Dudley O. Allen, came after a long illness. Mr. Danforth had been getting worse for some time past, and the operation was declared necessary to save his life; this, however, proved too severe an attack on his vitality, and he never rallied.

Mr. Danforth was widely known in the jewelry trade, having been secretary of the Cowell & Hubbard Co. since the concern was incorporated in 1887. The associates in business are A. T. Hubbard, president, and T. S. Beckwith, vice-president.



THE LATE J. H. DANFORTH.

The funeral took place this afternoon, and was held in the First Presbyterian Church in East Cleveland and was largely attended. The burial was private.

Death of James W. Gwinn.

PROVIDENCE, R. I., Dec. 17.—James W. Gwinn, who 15 years ago was prominent in local jewelry circles, died on Saturday at his home, 448 Friendship St. Although he had been in ill health for some time, bronchial pneumonia was the immediate cause of death.

Born in Newburgh, N. Y., Aug. 10, 1826, Mr. Gwinn came here when 17 years of age to learn the machinists' trade. For three years he worked at this, and then went into the jewelry business with Lewis Carr. In the late 70's this partnership was dissolved, Mr. Gwinn forming a partnership with John McCloy, the firm being known as Gwinn & McCloy.

Mr. Gwinn retired about 15 years ago from active business. He leaves a widow, one son, and a sister.

J. F. Schweiger, formerly of Delphi, Ind., is now at Flora, in the same State.

Wm S. HEDGES & CO.,

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Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct. London.

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DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

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Chas. L. Power & Co., Cutters and Importers,

DIAMONDS

AND OTHER PRECIOUS STONES,

170 Broadway, corner Maiden Lane, NEW YORK.

27 Holborn Viaduct. London

"GEMFINDER" takes a melancholy pleasure in referring the trade to his advertisement of April 25th last, in the "Jewelers' Circular." Unfortunately, his prophecy has been fulfilled. Not only have Precious Stones advanced, but the end has not yet been reached. Sapphires have gone up at least 25 per cent. in the last six months, and they will go still higher.

"Gemfinder" again warns prospective buyers not to delay. All kinds of Precious Stones are scarce and prices on some may become prohibitive.

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Selection Packages cheerfully and promptly sent to responsible jewelers, upon request.

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Manufacturers of Optical Instruments

GARREAUD & GRISEL

68 & 70 Nassau St., New York

LAPIDARIES. PRECIOUS STONES

GEMS in Unique Cuttings

EDMUND R. NEBELING

Diamond Setter

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Telephone, 6039 John

Gypsy and Platinum Work a Specialty. Mail Orders promptly attended to. Write us for references

Optical Notes and Briefs

J. E. Adcox, Dufur, Ore., is adding an optical department.

The Chinn-Beretta Optical Co., San Francisco, Cal., opened its new store in Visalia, Cal., last week.

W. B. Dove, optician, moved recently from Michigan to Dublin, Ga., where he will continue in the optical business.

Max L. Shirpser, 1127 Van Ness Ave., San Francisco, Cal., has installed a large plate glass show case and made other improvements in his store.

Elaborate preparations are being made for the meeting of the North Dakota Optical Association, which will be held in Fargo, during the early part of January, 1907, the exact date not having been fixed as yet. An effort is being made to have the North Dakota Jewelers' Association meet at the same time. Many of the opticians belong to both organizations and it is claimed that it will be more convenient to hold both meetings in the same day.

James M. Dean, optician, Washington, D. C., who, as announced in THE CIRCULAR-WEEKLY at the time, was recently taken to the Government Hospital for the Insane, critically ill, is dead. Mr. Dean's mind became deranged during the pendency of a suit which his wife began against him in the local divorce court. He was taken into custody after fleeing from his store, fearing his life was in danger. The court appointed a receiver for his business.

The members of the Southern Tier Optical Society met recently in the rooms of F. E. Robbins on Water St., Elmira, N. Y. Myron Ringer, of Bath, was elected to membership. A lecture given by C. H. Verney, of Watkins, was one of the interesting features of the evening. A discussion on optical topics was held. Those present were: W. L. Hopkins, Montour Falls, C. H. Vernoy, Watkins; D. L. Perkins, Horseheads; H. J. Hallock, Wyalusing, Pa.; J. F. Stolford, Athens, Pa.; L. L. Stone, Canton, Pa.; I. Putnam, F. M. Newell, M. A. Ruger and F. E. Robbins, Elmira.

The regular monthly meeting of the New England Association of Opticians was held at Young's Hotel, Boston, Mass., yesterday evening. The lecture of the evening was delivered by Walter W. Slade, of the Globe Optical Co. His subject was "New Lenses and Their Advantages to the Public as Well as to the Optician." C. Howard Edwards, Globe Optical Co., recommended by Bros. Cox and Green, and Max Jacobs, Hudson, Mass., recommended by Bros. Quimby and Thompson, were admitted as associate members. Ladies' night will be Jan. 15. An interesting entertainment is provided.

Harrisburg, Pa.

TRADE CONDITIONS.

There has been quite a spurt in holiday buying within the past few days, and the present week is expected to be a record-breaker among the local jewelers. The thousands of railroad men of the city received their November pay, last week, and the stores all day Saturday and Saturday evening were well patronized. All the jewelers have secured additional temporary help to handle the trade. Local jewelry stores never held a larger and better assortment of fine goods than at present.

An auctioneer is conducting a sale at the store of A. R. Kramer, 1014 N. 3d St. The sale began Saturday, 15th, and will continue until the entire stock is sold. Mr. Kramer may return to Carlisle, his old home, and engage in the jewelry business.

The 33d annual report of the Bureau of Industrial Statistics, covering the year 1905, presents interesting figures showing the growth of certain industries in Pennsylvania, whose products find their way to the shelves and cases of the jewelry stores. A few of the more important statistics are herewith presented

	Brass, copper and bronze goods.	*Glass (including cut glass).*
Establishments reporting.	18	20
Capitalization	$3,285,850	$14,865,029
Cost of basic material..	$3,324,934	$2,621,173
Average number days in operation	301	279
Number of employes....	1,737	10,880
Aggregate wages paid..	$951,718	$5,287,176
Value of product.... ..	$5,183,157	$10,918,723
Average daily wage.....	$1.82	$1.74
Relative per cent. basic material to value of production	64.1	21
Relative per cent. wages to value of production.	18.4	48.4

New Stores and Enterprises.

B. G. Haigh is a new jeweler in Belgrade, Mont.

E. F. Kewshaw has opened a store in Buffalo, Kans.

Chas. E. Dickinson is a new jeweler in Great Bend, Kans.

E. E. Brown recently began business in Central City, Nebr.

Miles McIntyre has opened a store on S. 6th St., Grant's Pass, Ore.

William Guilfoyle and Frank Zentner will shortly engage in business in Kaukauna, Wis., as the Kaukauna Jewelry Co.

Harry Mohn, Sacramento, Cal., has secured a store room at Pasadena, Cal., and is preparing to start in business at that place.

R. C. Bates has begun business in Alliance, O. He will shortly add an optical department, which will be in charge of his wife, who is a competent optometrist.

The Rogers Co., Boston, Mass., is the name of a new concern recently incorporated with a capital of $15,000. The treasurer is Albert E. Knowlton; clerk, H. P. Knowlton, both of Boston.

The Mayer & Miller Co. was incorporated in New York recently to cut and deal in precious stones, with a capital of $1,000. The incorporators were: H. Mayer, W. Miller, P. Fried, New York; E. Schulman, Brooklyn.

A Manitoba charter of incorporation has been granted to W. H. Noble & Co., Ltd., Winnipeg, Man., as wholesale and manufacturing jewelers. The incorporators are: D. F. Clark, H. W. Read, W. H. Noble, C. H. Fraser and T. H. Colt.

The Golden State Optical Co., with headquarters in San Diego, Cal., was incorporated about a week ago to manufacture and deal in optical goods and jewelry. The capital stock is $100,000 divided into 1,000 shares at $100 each, par value. The board of directors are C. L. Williams, H. Scudder, P. M. Johnson, Frederick M. Gazlay and R. K. Hohman.

O. E. Hamilton & Co. have discontinued business in Gurdon, Ark.

Newark.

Newark engravers are working night and day, Sundays and all, on Christmas orders. They have never before had so great a rush of work, and large and small establishments alike are putting on all the extra hands they can get.

Thomas Anderson, as a special master in chancery, has recommended a decree of absolute divorce for William A. Simpson, a Newark jewelry workman, from his wife, Vestion Simpson. The couple separated in Attleboro, Mass., in 1900.

Joseph Sands, who recently broke the show window in Frank Holt & Co.'s store, 6 Academy St., was arraigned last week in the police court. He denied that he had any intention of stealing jewelry, but said that he broke the window for the purpose of getting arrested and being sent to a public institution for the Winter. Sands, who is about 60 years old, was in his younger years a successful artist, but drink dragged him down.

The case of Harry Babchin, 586 Newark Ave., Jersey City, against Louis Schreiber, an action to recover $130, claimed to be the balance due on a diamond ring sold for $230, was tried last week and a judgment against the defendant for the full amount asked was given. The jeweler's attorney tried to obtain the ring on an attachment as soon as the judgment was rendered, but the defendant's lawyer obtained a stay of execution by filing a notice of an appeal.

John Ehmann, who was for many years employed in a Newark (N. J.) jewelry factory, died on Sunday in his home at 208 Hunterdon St., after a short illness from a cold. He was 90 years old. He was born in Germany, coming to America when a boy of six. He retired from active work about 20 years ago and had since made his home with his children. He was the oldest member of Schiller Lodge, F. & A. M., and was one of the organizers of the original Eintracht Singing Society.

Frand Holt & Co., 8 Academy St., have leased from the Federal Trust Co. the building at Broad and Academy Sts., for a long term of years. The lease includes the store now occupied by the firm and another adjoining, giving a frontage on Academy St. of 117 feet and on Broad St. about 25 feet. The entire place will be turned into one large store and will be fitted up with the idea of making it the handsomest and most attractive retail jewelry store in New Jersey. Possession under the new lease is to begin May 1 next.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Dec. 15, 1906.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin....	$478,817.99
Gold bars paid depositors.....	75,116.57
Total	$553,934.56

Of this the gold bars exchanged for gold coin are reported as follows:

Dec.	10.....	$83,525.19
"	11.....	72,095.81
"	12.....	133,214.52
"	13.....	118,024.44
"	14.....	46,425.25
"	15.....	25,532.78
Total		$478,817.99

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CHICAGO, 103 State St.

LONDON, 29 Ely Place.

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The PASSMORE GEM CO.

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Precious Stones Odd Gems

SEVERAL NEW SPECIALTIES IN GEMS HAVE RECENTLY BEEN ADDED TO OUR STOCK

SEND FOR SELECTION

THE BRILLIANT SETTING

Pat. Oct. 24, 1905.

The Proper Mounting

By permitting the maximum of light to reach the diamond it adds brilliancy to the stone, and

Helps Sell The Diamond

The stone in this mounting appears larger and more brilliant than in other settings.

EARSCREWS
EARRINGS
SCARF PINS
STUDS and
RINGS

Of every description, made in platinum and 18K. and 14K. gold, all sizes.

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Manufacturer of a general line of

PLATINUM
18K. and 14K. GOLD
MOUNTINGS

SPECIAL ORDER WORK PROMPTLY AND CAREFULLY ATTENDED TO.

Estimates and designs submitted.
Diamonds recut and repaired.

Philadelphia.

TRADE CONDITIONS.

The holiday trade has so far been record-breaking in its proportions. The volume of business done by the leading retailers is reported to have exceeded the business of any previous years and be indicative of the business done by the several retailers. Out-of-town retailers have been frequent visitors to the city seeking to replete their stocks, and from the wholesalers' viewpoint the various stock taking of the first of the year will be less worksome than heretofore, since it is expected that the balancing of accounts will show not only a greater volume of business but a wider margin of profits.

Joseph Heaton, formerly of Allentown, Pa., has accepted a position with I. Press & Bro. as a city salesman.

Harry Toplis, watchmaker for Jacob Rudderstroke, 127 S. 8th St., is receiving the sympathy of the trade owing to the critical illness of his wife.

Lewis Spoerhase, a prominent Lancaster (Pa.) retailer, has resumed active business after being confined to his home a fortnight with an injury to his knee.

John Garrison, formerly a retailer of Cape May, N. J., is reported to have opened last week a retail store at Cape May Court House, the county seat of the south Jersey resort.

Walter Davis, city salesman for M. Ickles & Sons, is confined to his home ill.

Polak, of the same firm, made his last trip of the year to Baltimore and Washington last week.

H. W. Asquith, a watchmaker well known in the local trade, last week opened a retail store of his own at 5611 Chew St., Germantown, in which suburb the Asquith family is well known.

Thomas D. Pearce, of Pearce & Ferraille, took a prominent part last week in the arrangements being perfected for the participation of the Society of Colonial Wars, of which he is a member, in the forthcoming Jamestown Exposition.

George Phillips, city salesman for D. V. Brown, 740 Sansom St., has bought out the store of James Hire at 264 S. 8th St. Mr. Hire died recently. G. W. Haas has been chosen to fill the vacancy with D. V. Brown, caused by the retirement of Mr. Phillips.

The Van Dusen & Stokes Co., retailers of Japanese and other novelties, have opened a store at 1123 Chestnut St. Already they have employed a large staff of watchmakers and jewelers. The members of the firm are John Van Dusen and J. Ingham Stokes.

The Bailey, Banks & Biddle Co. had on display last week a magnificent piece which attracted general attention. It was valued at $75,000, being a $45,000 diamond pendant, weighing 24¾ carats, pear-shaped and attached to a $32,000 string of perfectly matched pearls. The piece is a necklace.

William P. Kammerer, son of Henry A. Kammerer, retail jeweler and watchmaker, 1505 Fairmount Ave., who died recently, announces that the old-established business of his father will be disposed of. Mr. Kammerer proposes to continue in association with J. Warner Hutchins, 728 Sansom St. Until a disposition of the business on Fairmount Ave. is made it will be continued by the sons of Henry Kammerer.

"Diamond Lew" Bailey, promoter of prize fights and other strenuous pastimes, was reported last week to have effected a settlement with Charles Dean, diamond broker, at 717 Sansom St., from whom he rented a diamond to stun the "sports" with whom he associated. This diamond Bailey says he lost. Mr. Dean at first fixed the value of the ring at $2,500, but is later reported to have compromised on a settlement of a trifle less than $1,000.

Among the retailers from nearby points who visited local wholesalers during the week were: John Parrish, Newark, Del.; E. K. Bean, Lansdale, Pa.; John Merz, Hopewell, N. J.; J. W. Clark, Bristol, Pa.; Josiah Heckler, Mainland, Pa., Jos. H. Shuler, Norristown, Pa.; R. T. Chapman, Atlantic City, N. J.; M. K. Loudenslager, Souderton, Pa.; Henry Bolte, Atlantic City, N. J.; E. Allez, Millville, N. J.; C. B. Collins, of W. W. Vincent, Baltimore, Md.; Frank Klein, Spring City, Pa.; J. H. Halt, Mt. Holly, N. J., and George Oliver, Burlington, N. J.

Boston.

Charles M. Adams, Jr., of the Boston office of the E. Howard Clock Co., is at the Chicago office on business.

The engagement of Benjamin D. Shreve, assistant treasurer of the Shreve, Crump & Low Co., to Miss Sanders is announced.

Gus Weiler, of the Weiler Mfg. Co., has been receiving congratulations from his friends on account of the advent of a junior Weiler in his household.

George Hazen, City Hall Ave., has the sympathy of many friends in the trade on account of his recent bereavement by the death of Mrs. Hazen, of pneumonia.

Col. Murray Clement, former paymaster of the Waltham Watch Co. at the factory in Waltham, is back from an extended leave of absence, being connected with the Boston office.

The funeral of the late George H. Whitford, of Waltham, Mass., formerly in business as a retail jeweler in that city, and on Washington St., this city, who died Dec. 2, in California, took place on Monday at the residence in Waltham.

The automatic sprinkler installed as a protection against fire in the establishment of Smith, Patterson Co., responded last Tuesday to an overheated condition of the store during business hours, and caused a few moments of excitement. The damage was slight.

Among the incorporators of a new independent telephone company for Boston, styled the Automatic Telephone Co., is J. C. Sawyer, 10 Summer St. Mr. Sawyer has been one of the prime movers in the enterprise, and has enlisted the co-operation of a number of other business men, including S. O. Bigney, of Attleboro.

During the absence in New York this week of E. A. Bigelow, treasurer of the E. Howard Clock Co., burglars entered his house at Winchester. Being heard and in danger of discovery by members of the family, one of the men fled to the attic, and the door thereto was locked by Mrs. Bigelow, who telephoned for the police. Before assistance arrived, however, the thief made his escape from a window to a lower roof, and thence to the ground, taking with him a number of solid silver spoons, the only booty he had time to secure, apparently.

Buyers in town during the week included: H. S. Hewitt, Brockton; S. G. Beers, Taunton; William L. Kelly, New Bedford; E. S. Clark, Sandwich; E. Beaudreau, Marlboro; W. H. Wiesman, Clinton; H. P. N. Dahl, Maynard; J. E. Whiting, Andover; Harry Foye, Athol; Mr. Johnson, for Richardson & Gillespie, Leominster; F. H. Coffin and A. F. Grimes, Peterboro, N. H.; S. Sharaf, Concord, N. H.; F. P. Fisk, Epping, N. H.

Connecticut.

Samuel Phillips, Stamford, has just added a 3,600-pound safe to his office equipment.

The new trolley road in Thomaston is now constructed as far as the case shop of the Thomaston Clock Co.

L. S. Reddick, foreign representative of Landers, Frary & Clark, has just returned home after an 18-months' trip abroad.

Hon. Edward B. Dunbar returned to his home in Bristol, Thursday, after having been a patient in a New York hospital for three weeks.

The International Silver Co. has transferred a parcel of real estate on Myrtle St., Meriden, including land and buildings, to John Bess, of that place.

E. T. Silvernial, who recently fell from a scaffold attached to the factory of the Sessions Clock Co., Bristol, where he was painting the building, severely fracturing his arm, is reported to be rapidly improving.

The Seth Thomas Clock Co.'s factory, Thomaston, will be closed from Dec. 22 to Jan. 1 for the annual Christmas vacation. Contrary to the custom of former years, however, the plant will resume operations on New Year's Day.

The funeral of Judge L. M. Hubbard, for several years identified in corporation interests with the leading men in the silver manufacturing business in Wallingford, was held last week, and attended by many well-known members of the trade.

Landers, Frary & Clark, New Britain, have decided not to erect a new building for the press room, but wil remodel the old foundry. The contract for the work has just been awarded. A die vault of brick, 37 by 37 feet, as well as a new annealing building, 29 by 50 feet, and new machinery will be installed in the office building.

N. Burton Rogers and other residents of Danbury will apply to the General Assembly at its annual session for a charter for an electric railway from Danbury through New Fairfield to Sherman, to Wabatuck, N. Y., and thence to Gaylordsville Station, in the town of New Milford, and also to Squantz Point, near New Fairfield.

Application was made last week, in Waterbury, to the Probate Court for an administrator of the estate of Mrs. A. S. Chase, at the request of the family. Henry Chase was appointed administrator, his brothers, Irwin H. and Frederick S. Chase, acting as his bondsmen. The court appointed A. M. Blaksley and J. H. Bronson as executors. Mrs. Chase left no will, as she had disposed of most of her property during her lifetime.

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WILLIAM H. ROGERS, Cashier

EDWARD EARL, Assistant Cashier

Special Attention paid to Jewelers' Accounts

Canada Notes.

Frank De Paris, Quebec, Ont., has as signed to Lefaivre & Taschereau.

H. E. Prince, formerly of Port Perry Ont., has opened a store at Dutton, Ont.

G. F. Smith has purchased the jewelr business of A. L. McNavin, Springhill, On

W. J. Sheppard, Toronto Junction, Ont has moved into a new and more commc dious store.

Joseph Pequegnat, Guelph, Ont., has se cured a new store in a central position, t which he will remove early in the new yea

Norman Ellis, Hamilton, Ont., moved int his new establishment, 21-23 King St., Eas last week. The façade is finished in Mex can onyx and statuary bronze, presenting very handsome appearance. The inst finish is of solid mahogany, the display cas being of the same material. An optic room has been fitted up with the latest a pliances. At the rear is a large manufactu ing room.

Out-of-town jewelers calling on the T ronto, Ont., trade last week included: Parke, Bradford, Ont.; H. Hurchmer, B caygeon, Ont.; Chas. P. Gill, Hespeler, Ont N. F. Babb, Stratford, Ont.; A. B. Watso Georgetown, Ont.; J. Munro, Beeton, On C. E. Frost, Peterboro, Ont.; M. Hou Bridgeburg, Ont.; J. W. Gledhill, Hun ville, Ont.; F. S. Chadwick, Simcoe, Ot and J. F. Maynard, Campbellford, Ont

Great dissatisfaction is being express by the trade in regard to some of the pr visions of the new tariff. The princi features to which exception is taken a the increased tariff on watch movemen the duty on which was raised from 10 to per cent., the increases on raw mater a and the removal of unset diamonds fr the free list and subjecting them to a 5 p cent. duty. Owing to the free importati of diamonds a large business with Ame can visitors in diamond goods has be done of late years, which is now to so extent threatened by the duty. Pet tic asking for the abrogation of the duty being extensively circulated for signat among the retail jewelers, and will be p sented after the holiday season is over is contended that the increased duty watch movements is unjustifiable on principle, being unnecessary from a re nue point of view and too low to be a p tective measure. The manufacture of mo ments in Canada is impracticable, as would require a capital of at least $2,000, to turn out movements so as to comp with the American goods. W K Naught, of the American Watch Case Toronto, Ont., interviewed the Minister Finance this week on behalf of the Je elers' Section of the Canadian Manufact ers' Association to protest against the crease of duties on jewelers' and wa makers' raw materials. He asserted t the result would be to increase the pric watches and other goods.

Samuel S. Hall, Jr., Elgin, Ill., has moved to Montgomery Center, Vt

T. MacWilliams, formerly of Washing D. C., but recently a resident of Rocky Md., and Miss Olive Grady, of the la place, were united in marriage last W nesday evening.

Attleboro.

Frank C. Hodges, for years prominent in the jewelry business, celebrated his 70th birthday last week.

Emmons D. Guild, of W. H. Wilmarth & Co., has been elected commander of the Attleboro Grand Army Post.

Hon. Sidney O. Bigney, of S. O. Bigney & Co., is financially interested in a new telephone proposition in Boston. Mr. Bigney was a guest of honor last week at the annual banquet of the Attleboro militia company, composed almost wholly of young men from the jewelry factories.

Charles M. Robbins, of the Chas. M. Robbins Co., is on his way home from Europe to spend Christmas with his sons. When he left for the other side he planned a longer trip, but a desire to rejoin the boys for the holiday led to a change of plan. They will meet him in New York.

H. S. Hewett, Brockton, Mass., showed prompt business judgment last week. The public school teachers of his city were unable to get their pay for many weeks owing to a financial deadlock in the city government. He invited all to make their Christmas purchases on credit, an invitation that was promptly accepted.

John R. Tingley, 17, more commonly known as John R. Moss, has been in the county jail, unable to furnish $1,000 surety for his appearance Dec. 19 for trial on the charge of setting fire to the W. H. Wilmarth & Co. factory. Tingley was employed in the Wilmarth company, and was in the building at the time of the fire Nov. 20, when extensive damage was done to the plants of his employers and the P. J. Cummings Co. Deputy State Fire Marshal Allamore, of Fall River, made the arrest. Tingley was given immediate hearing, entering a plea of not guilty. Tingley's arrest came as the result of his conflicting stories. While the authorities were inquiring into the start of the fire, Tingley was questioned. He told three quite different stories.

Walter J. Newman, who recently retired as superintendent of the Horton, Angell Co.'s factory, has received from the employes there a watch and chain which he will ever treasure as a mark of their good will. Mr. Newman had served at the factory for 27 years, the anniversary falling on Oct. 27. A large share of that time he had been superintendent, winning the personal regard of every one under his control. When he left great regret was felt, and the presentation was immediately planned. Ill health made it impossible for the working force to wait upon him personally at his home, as they desired, so the token was delivered by a delegation. His other watch came to him from Edwin Horton, whose name will be recalled by every old-time jeweler. Mr. Horton secured it only a short time before his death. Mr. Newman went to work in the Horton, Angell Co. factory as soon as he left high school. He early won the confidence and esteem of his employers. He acquired full charge of the factory, holding it through a period of years in which the business developed by leaps and bonds. Mr. Newman continued in his place, devoting days, nights and resting times to his task until he finally reached a point where a complete rest was necessary, and resigned. He has had several attractive offers of employment, but his plans are not made. He is giving some thought to a proposition to go into business on his own account.

North Attleboro.

E. Ira Richards, who spends the Winter in New York, is in town on a short visit.

Alpin Chisholm, of the Bugbee & Niles Co., is being urged by his friends to become a member of the school board.

Fred B. Brigham, western representative for Cheever, Tweedy & Co., has purchased a residence on Washington St.

Christopher Rudolph has moved his chasing and engraving shop from the Smith building on Elm St. to Boyle block, Washington St.

Walter B. Ballou has now recovered sufficiently from his automobile accident of several months ago to enjoy an occasional short walk.

William C. Tufts, an old-time jeweler, died last Thursday at the age of 80. He was an apprentice to E. Ira Richards & Co. 66 years ago. He is survived by two sons, William and Harry W., of the H. W. Tufts Tool Co.

Alexander Eklund, head toolmaker at the factory of J. F. Sturdy's Sons, received a serious injury last Thursday. An emery wheel broke while in motion and one of the parts in flying struck Mr. Eklund in the face, inflicting a severe flesh wound.

The George L. Paine Co. has been compelled to secure additional room in the top floor of the Totten building. When W. G. Clark & Co. move out to their new factory, J. J. Sommer & Co. will have the whole second floor of the Totten building and the Paine company will have the entire top floor.

Eugene A. Hawkins retired last Saturday as foreman of Whiting & Davis, and this week entered the firm of Casper & Mandalien. When leaving Mr. Hawkins was presented with a handsome solid gold watch and chain by the firm and employes. Frank A. Brown made the presentation speech, expressing the appreciation of the employes for the kindness of the retiring foreman.

Washington, D. C.

The annual auction sale of unclaimed packages at the Dead Letter Office is now on. The jewelry sale will take place Saturday.

Harris & Shafer recently entered suit in the District Supreme Court against Congressman E. F. Blackburn of North Carolina to recover $215 with interest from Sept. 4, 1903. The amount is said to be due for a diamond and turquoise ring sold to the Congressman, on which but $10 was paid on account.

At the dinner given to Robert E. Perry by the National Geographical Society in the New Willard Hotel Saturday night, the famous Arctic explorer was presented with a gold medal by President Roosevelt on behalf of the society. The medal on the obverse contains a representation of the Arctic circle, with a star near the North Pole marking the site of the stone cache erected by Mr. Perry at 87° 6′ N. The star is represented by a beautiful Montana sapphire. On the reverse is an inscription.

Providence.

TRADE CONDITIONS.

The retailers report that Christmas buying is ahead of that of last year. The shoppers appear to be buying earlier than usual, too, this year, a condition of affairs which is appreciated.

R. Berberian, enameler, is now located at 11 Blount St., having removed from his former place of business on Chestnut St.

The jewelry store of Jacob Ernstoff, 545 Westminster St., was broken into one night last week and property valued at $158 stolen.

The condition of Henry Tilden, who has been seriously ill for some little time, remains practically unchanged, though he has at times rallied and shown marked improvement.

An extra dividend of three per cent. has just been declared by the Nicholson File Co. This is in addition to the regular quarterly dividend of two per cent. and makes an appreciated Christmas remembrance for the stockholders.

The Gorham Mfg. Co. recently completed a handsome silver trophy to be donated by Mayor Coughlin, of Fall River, to the team which won the championship in the recently closed New England Association football race. The cup stands 10¼ inches high and holds about 6¼ pints.

The partnership heretofore existing between Frederick A. Stevens and Albert E. Lenz under the name of Stevens & Co. has been dissolved by mutual consent, formal action to this effect being taken Dec. 11. Mr. Stevens will continue the business, one of the best known in optical circles.

A meeting of the creditors of the Newell & Fisher Mfg. Co. was held last week at the office of the assignee. It was then stated that the liabilities were a trifle over $13,000 and the assets about $3,600. Two propositions were submitted. One was to pay 20 per cent. cash and the other was to allow the firm to continue in business, pay its November accounts, and make payments on the remainder every six months from two-thirds of the profits. This was the proposition accepted.

Among buyers in town last week were C. I. Goldsmith, Cleveland; H. Kadden, Philadelphia; I. N. Oppenheimer, Baltimore; S. Prentke, Cleveland; B. Wolf, St. Paul; J. L. Felsenthal, Chicago; O. P. Myer, Montreal; Mr. Peterson, St. Paul; T. R. Allen, Denver; J. N. Hahn, St. Louis; E. M. Stern, Philadelphia; D. Harris, Albany; C. H. Dinkelman, Baltimore; W. L. Wales, Sidney, N. Y.; J. Floersheim, Chicago; J. Mann, Albany; S. Schweizer, Philadelphia; S. S. Wyle, Albany; J. Israel, Chicago; H. Seligman, St. Louis.

News has been received in this city of the death of William D. Anderson in Milwaukee. Mr. Anderson formerly lived here, going west about a year ago in search of health. He was formerly in the employ of the Gorham Mfg. Co., and when 19 years of age went to London to study the silversmith's art. On his return he started in business for himself, but after five years of this he entered the employ of the Gorham concern. He married the daughter of a wealthy westerner and at the time of his death was a prosperous real estate dealer in Milwaukee. He was born in 1857.

GORHAM SILVER

WHAT EVERY JEWELER NEEDS

¶ At no season of the year other than this is there a more insistent demand made upon the retail jeweler's stock for such silverware as Toilet Goods and Manicure Sets, Desk Furnishings, Handkerchief and Glove Boxes and articles of a similar nature.

¶ It is, therefore, incumbent upon the jeweler of alert perceptiveness to satisfy himself that in this respect his stock needs no replenishing, or to remedy the omission should he find that it exists.

¶ The Gorham Company have always paid particular attention to this important feature of their holiday productions and in variety as well as in attractiveness of price and appearance the Gorham line of these goods is without parallel.

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LONDON, Ely Place.

WORKS: Providence and New York.

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THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

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Hall-Marking of Watches in Great Britain.

THE news letter from London, published in another column, contains some details on the decision of the Court of Appeals on the question of imported watches being "plate" within the meaning of the Hall-Marking Act. The gist of this decision, which reversed that of Justice Channell in the suit of the Goldsmiths' Company *vs.* Wyatt, declaring complete watches were not plate, was mentioned editorially in THE CIRCULAR-WEEKLY Dec. 5. From more complete reports it seems that the Court of Appeal brushed aside many of the contentions of counsel on both sides, particularly that relating to the meaning of the word "plate" in common parlance. The question before the court was not the meaning of the word in ordinary language, but whether in acts of Parliament the word included gold and silver watch cases. If a silver watch case was "plate" the court failed to see why the insertion of the words made it any less so after than before the operation as the case was plate by reason of the gold or silver metal in it and the metal was unchanged, whether it remained a watch case or developed into a watch.

Should this decision stand, and it will unless reversed by the House of Lords, the result will be far-reaching, as it will compel every foreign gold or silver watch case weighing more than five pennyweights now in Great Britain to be sent to the British Assay Office to be assayed and marked with a special mark. The manufacturers and dealers in Swiss watch cases have been behind the defendant in the fight, and it will lie with them whether or not the appeal will be taken to the House of Lords.

Coins May be Destroyed But Not Mutilated.

AT this season of the year many inquiries come both from consumers as well as jewelers as to the law forbidding the mutilation of United States coin. Owing to the fact that several newspapers, in answer to correspondents, have interpreted the law as to forbidding the use of coin in the making of jewelry, it is well for jewelers themselves to understand, and call their customers' attention to the fact, that the law applies only to the mutilation or depreciation of coin and does not apply to the use of the gold or silver where the article is entirely destroyed as a coin.

So clearly is the gold and silver worker's right to use the coin recognized by the Government that the Director of the Mint sends out to manufacturers and jewelers each year a letter requesting that they state how much gold or silver has been used in order that the Treasury Department may keep tab upon the amount of coin that has been taken from general circulation. It was a well-known fact that in the New England States a large amount of coin is used instead of bullion, and the Assay Office at New York figures on shipping a certain amount to the east every week for the purpose of manufacture.

The essential thing for the jeweler to remember and to impress upon customers who desire work made up from coin, is that when money is used it must be manipulated in such a way as to absolutely destroy its resemblance to a coin so that it will be entirely put out of circulation, and it will be impossible for any one to still attempt to pass the metal as a coin again. Drilling a hole in a coin does not take it out of circulation, because this can be filled up, plated over and the coin again used; therefore, such an act may be considered mutilation under the statutes and punished. The safe way for the jeweler to act is to endeavor to obliterate all traces of the Government's marking on the gold and silver, from the milling on the edge to the design on one side or the inscription on the other.

Information as to Imitations of Precious Stones.

THE question of the identification of imitation precious stones is growing more important to the jeweler every day, particularly as many imitations of sapphires and emeralds are now being made of especially prepared glass of unusual hardness that will not respond to the ordinary tests of scratching. THE CIRCULAR-WEEKLY will therefore give even more prominence in the future than in the past to all matter pertaining to the construction or detection of imitation stones. The endeavor will be made to keep the trade informed not only as to the character of the imitations which come to the market from time to time, but also in every way possible, to indicate how these imitations may be tested. It is unfortunate but true that a large number of retail jewelers know but little about gems and less about imitations of gems, and the letters that come to this office from time to time would indicate that there are many dealers buying and selling jewelry and precious stones who have no knowledge at all as to how imitation gems are constructed.

Owing to the number of inquiries that have been received as to how imitation pearls are made (a matter that has been thrashed over time and time again in this journal and in various works on precious stones) we will publish a brief article on the subject in the next issue of THE CIRCULAR-WEEKLY.

Recent Customs Decisions on Molded Lenses and Imitation Gems.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on lenses and imitation precious stones have been announced in the last week as follows:

MOLDED LENSES.—Protests of American Electric Novelty & Mfg. Co. against the assessment of duty by the Collector of Customs of New York. Protests overruled on the authority of G.A. 6086 (T. D. 26541), relating to molded lenses.

IMITATION PRECIOUS STONES.—Protest of Hussa & Co. against the assessment of duty by the Collector of Customs of New York. The goods were held dutiable as imitation precious stones under Par. 435, Tariff Act of 1897, as claimed by the importers.

L. T. Harnden has disposed of his interests at Ettrick, Wis., and has gone to Whitehall, Wis.

E. G. Swezey, Goshen, N. Y., is making extensive improvements in the exterior of his store on W. Main St., at that place.

BESIEGED *by crowds of* Holiday Buyers!



This is a condition which is now confronting many jewelers.

Many of these buyers are calling for certain grades of diamonds and diamond jewelry which you may be temporarily out of, or don't regularly carry in stock.

You make or lose sales according to whether you can or cannot supply the goods quickly.

We can send *any* assortment on memorandum *at once.* This is the time to put us to the test.

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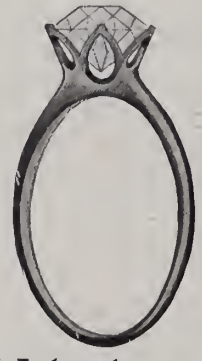
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The Only Mounting with Fully Completed Bearings

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The Arch Crown—A Staple Mounting Made in all Usual Styles

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IT ADDS BRILLIANCY TO DIAMONDS
IT IS STRONG AND SECURE
IT HAS NO POINTS TO CATCH
IT HAS A DISTINCTIVE STYLE
IT IS ARTISTIC AND BEAUTIFUL

The ARCH CROWN Easy to Set

PRESS DOWN THE TIPS — WE'VE DONE THE REST

The ARCH CROWN Easy to Sell

ARCH CROWN MFG. CO. 26 Camp St. NEWARK, N. J., U.S.A.

New York Notes.

Charles T. Paye, of Paye & Baker Mf Co., North Attleboro, Mass., was in Ne York last week.

Dr. George F. Kunz, of Tiffany & C was last week elected president of t American Scenic and Historic Preservatio Society.

Philip Mackey, pearl dealer of Muse tine, Ia., was in the city, last week, ma his headquarters with I. Guntzberg John St.

The Gorham Mfg. Co. has cast a stat of Gen. J. E. B. Stuart, the Confedera cavalry leader, which is to be unveiled Richmond, Va., next year.

The auction sale of unclaimed goods, i cluding a quantity of jewelry and watch in the seizure rooms at the Appraise Stores, 641 Washington St., is to beg to-day.

W. H. Kinna, manager of the New Y office of the Elgin National Watch Co., l last Wednesday to pass the holidays French Lick Springs, Ind. He will retu about Jan. 1.

Indictments have been found ag Oscar Rohr, silver chaser, and Jos. K ner, porter, accused of grand larce stealing silverware from the Whiting M Co.'s factory at Lafayette and E. 4t St.

Fire on Monday morning destroyed t upper part of the Police Gazette build including the tower clock to which army of Brooklynites have habitua looked for the time as they crossed bridge to and from work.

Among recent accessions at the Met politan Museum of Art is a universal dial with ball and socket movement, m late in the 18th century in Germany by Fischers. The dial is a gift to the muse from Mrs. Stephen D. Tucker.

In the City Court, Trial Term, Part before Judge Green, the case of Power Mayers against the Jewelers Safety Fu Society, which has been pending for s eral years, was tried last week, and sulted in a disagreement of the jury

Eastern offices of the John Holland G Pen Co., 82 Duane St., are to be enlarg next month and equipped with compl stocks in all lines made by the Cincin company. E. C. Dwyer, who was until cently with the C. Howard Hunt Pen C Camden, N. J., is now in charge of offices.

It is reported that Conrad Gutgesell, w formerly had a jewelry store in Pou keepsie, N. Y., died recently in New Yo The body was taken to his former home interment. He was in business in Pou keepsie upward of 20 years ago, but for so time before his death had been out of jewelry trade.

Several of the lawyers who have b taking part in the examination of Sol L bach, formerly a diamond broker at Maiden Lane, journeyed, last week, to B timore, Md., where the testimony of s eral witnesses was taken before a comm sioner. This evidence was supplement to what was obtained in New York

Eduard Van Dam is in Europe, and fore his return will visit his factories Amsterdam and Antwerp. A strike wh occurred recently in the Amsterdam s

has been satisfactorily adjusted, it was learned yesterday at the New York office. M. A. De Vries, with E. Van Dam, returned recently on the *Finland* after a trip abroad.

The Jewelers Board of Trade received recently a second dividend of 20 per cent. for the creditors of Charles F. Askins, Oshkosh, Wis., who is now in bankruptcy, and checks were sent. This makes 40 per cent. that has been paid by the estate, and it is expected that 5 or 10 per cent. more will be paid.

Jacob Dreicer & Son, 292 Fifth Ave., bought for $85,000 a pearl necklace sold last Saturday at the Fifth Ave. Art Galleries by Auctioneer James P. Silo. It was reported that the necklace was once owned by the Russian Czar. Several other articles of jewelry, all said to belong to the same owner, were also sold. This owner's name was not revealed.

New members of the Jewelers Board of Trade were unanimously elected at a meeting held last Thursday night by the Board of Directors: Fontneau & Cook Co., Attleboro, Mass.; Geo. Meikle, Sturgeon Bay, Wis.; Reed-Bennett Co., Minneapolis, Minn., and De Passe Mfg. Co., S. Kaplan Co., Louis Shapiro, Stone & Becker and Tiffany Electric Clock Co., all of New York.

Lewis B. Peterson, a watchmaker and jeweler, living at 207 E. 116th St., Manhattan, who is the brother of John H. Peterson, an engineer killed in a railroad wreck near East Rochester, recently, was for a time anxious to recover the watch stolen from the body of his brother, and received word last week that a man had been arrested at Rochester on the charge and was now in jail. The watch has been recovered.

Invitations have been issued for the annual banquet to be given Thursday evening, Jan. 24, by the Boost Club. At a recent meeting the following officers were nominated for the coming year: Arch Booster, F. P. Seymour; Festive Booster, W. E. Smith; Glad Hand Booster, Samuel Graydon; Coin Keeper, H. R. Jackson, Jr.; Secretary, H. D. Shipman; Boost Committee, J. B. Fisher, George E. Newcomb, Robert Ansley, Arthur P. Jackson.

Jacob Dreicer, of Jacob Dreicer & Son, last week sold the five-story building at 292 Fifth Ave., in which the firm has its store. The lot is 25 by 100 feet. Mr. Dreicer bought the property 12 years ago for $165,000, and according to the reports obtained more than double that price. The sale was said to be at the largest figure at which any 25-foot lot on the avenue, south of 34th St., was ever sold. The firm is to move next June to the 12-story building, which it is now erecting at Fifth Ave. and 36th St.

Columns of space were devoted by the daily papers in the last week to the diamond necklace, said to be worth $10,000, the ownership of which was contested by Mrs. Helen Dwelle, a widow, and Adolph J. Davis, a miner, to whom she had been betrothed. It appeared from the testimony that Mr. Davis gave her trousseau money with which she bought the necklace of a jeweler in Memphis, Tenn., paying $7,000 for it. The various court proceedings were finally settled and Mrs. Davis is to keep the necklace.

The Alvin Mfg. Co.'s new uptown store, 373 Fifth Ave., was fitted up and the company comfortably established in it in time for the holiday trade. George W. Harvey is manager of the store, which is one of the most handsome and best equipped in the Fifth Ave. jewelry colony. The company occupies the first floor and basement, and the frontage on both the avenue and 35th St. gives advantages in show windows and lighting. The interior woodwork is in mahogany and rosewood. In the back of the store are convenient offices.

Henry C. Bainbridge, the president of the Stationers Board of Trade, was chosen at a meeting held by the trustees, Tuesday of last week, to represent the Board at a convention called for Jan. 14, in Washington, D. C., for the purpose of considering plans for the extension of foreign commerce. In the call for this convention, it is set forth that there are serious obstacles in the development of the trade of this country in foreign lands, and that they should be removed if the United States is to attain pre-eminence.

The speakers' committee of the 24-Karat Club, which recently returned from a trip to Washington, D. C., reports that the results of its efforts were satisfactory, and it is safe to promise notable addresses at the dinner which is to be given Friday evening, Jan. 25, in Delmonico's. It is expected that both houses of Congress and the State and city governments will be represented on the toast list. The entertainment committee is arranging a programme of pleasing music, including selections. The souvenirs are to be worthy of the event and to provide a real surprise.

Samuel Reyman, Mount Vernon, N. Y., was robbed last Monday night of jewelry valued at about $800. As he was about to close his store for the night a well-dressed man entered his place of business and asked to see some rings. The jeweler took from the safe a case containing about 50 rings and placed them before the prospective customer, when suddenly he found a revolver pointed at his head. Quickly sweeping the rings into a pocket of his raincoat, the stranger made his escape. The police of Mount Vernon, Yonkers and New York were immediately notified to look out for the man.

In a fire occurring in the six-story building at 140 Sullivan St., last Saturday morning, much damage was caused in the silverware factory of William R. Elfers, occupying the third and fourth floors. The flames started on a lower floor occupied by a dealer in artists' materials. Gas escaping from a broken service pipe added to the difficulties of the firemen in extinguishing the blaze. The factory was insured to the extent of $16,000. Mr. Elfers will start work within three or four days in a building back of the burned structure, but it will take five or six weeks before he can have everything in running order as usual.

Imitations of rock crystal with intaglio and painted representations of cats' heads were held, last week, by the Board of United States General Appraisers to be properly dutiable at 45 per cent. ad valorem as manufactures of glass or paste. This decision affirmed a ruling by the Collector of the Port. H. Nordlinger's Sons, the importers, protested against this ruling and tried to obtain a classification of the articles as imitation precious stones dutiable at 10 per cent. In its opinion the Board said that the articles could have been classified as imitation precious stones but for the fact that a superadded process had been applied in the form of a hand painting.

The body of Henry Van Doeselaer, until recently employed as a diamond setter by Jac. Kryn & Wouters Bros., Water and Washington Sts., Brooklyn, was found last Wednesday morning in Hook Creek, near Jamaica, L. I., by the police of the Springfield station. In a coat was found $130 in bills, two watches and papers by which the body was identified. Steamship tickets, purchased in anticipation of a trip to Europe, which he and his wife intended to take, were also found. It is the belief of the police that Mr. Van Doeselaer started, Tuesday night for the home of friends in Canarsie, L. I., lost his way in the darkness and fell into the creek in which he was drowned. Mr. Doeselaer was born in Antwerp, Belgium, 43 years ago. He had been 25 years in the employ of Jac. Kryn & Wouters Bros. The funeral was held last Saturday from his late home, 43 Hicks St., Brooklyn.

It is supposed that the 30 pearls shipped to New York by Golay Bros. & Stahl, Geneva, Switzerland, and on which the invoice values were recently advanced by a decision of General Appraiser Sharretts, have been taken out of bond. In accordance with his practice, the collector of the port does not give out information as to whether or not the shipment has been released, but as no notice of appeal has as yet been filed, it seems likely that the general appraiser's decision was accepted. To get the pearls, under the terms of the decision, the importers were required to pay about $1,000 in additional duties and penalties. The American Express Co. was the consignee named in the invoice, but the identity of the buyer of the pearls has not yet been revealed. The pearls were part of a necklace, the other portion of which is said to be in Paris.

Trans-Atlantic Voyagers.

TO EUROPE.

J. C. Bigalke, of the Bigalke-& Eckert Co., sailed, Saturday, on the *Kronprinz.*

FROM EUROPE.

M. A. DeVries, with Eduard Van Dam, returned, recently, on the *Finland.*

Lee Reichman, of Jos. H. Fink & Co., sailed, Saturday, for home on the *Kaiser Wilhelm II.*

M. B. Rosenback, of W. I. Rosenfeld, returned, recently, on the *Kaiserin Augusta Victoria.*

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmerman & Forshay:

	London.	*New York.*
Dec. 11	31 3-4d.	$.68½
" 12	31 3-4d.	.68⅜
" 13	31 5-8d.	.68¼
" 14	31 11-16d.	.68¼
" 15	32d.	.69
" 17	32 1-16d.	.69⅛

IN THE HEART OF THE JEWELRY DISTRICT.

Guardian Trust Company,

170 BROADWAY, COR. MAIDEN LANE, NEW YORK.

Capital and Surplus - Over $1,000,000

Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

FRANK W. WOOLWORTH, President.
GEORGE W. FAIRCHILD, Vice-President. LATHROP C. HAYNES, Secretary.
CHARLES L. ROBINSON, Vice-President. ALFRED M. BARRETT, Asst. Sec'y.

Prominent Jewelers Among our Directors: LUDWIG NISSEN. A. K. SLOAN. LEOPOLD STERN.

THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,100,000.00.

ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,500,000.

PROGRESSIVE — CONSERVATIVE — SUCCESSFUL.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS - - - - Cashier.
JOHN H. CARR - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

H. P. DOREMUS, Cashier W. H. STRAWN, Ass't Cashier

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,100,000. Deposits over Fourteen Millions

Offers a favorable market for short and long time jewelry and diamond paper

THE MERCANTILE NATIONAL BANK

OF THE CITY OF NEW YORK

195 BROADWAY

Capital $3,000,000

Founded 1850

Surplus $3,000,000

OFFICERS

FREDERICK B. SCHENCK, President.
MILES M. O'BRIEN, Vice-President.
WILLIAM H. TAYLOR, Vice-President.

JAMES V. LOTT, Cashier.
EMIL KLEIN, Assistant Cashier.
ALFRED W. DAY, Assistant Cashier.

STATEMENT AT CLOSE OF BUSINESS, NOVEMBER 12th, 1906

RESOURCES		LIABILITIES	
Loans and Discounts	$18,432,418.26	Capital Stock	$3,000,000.00
United States Bonds	1,523,250.00	Surplus and Undivided Profits	4,711,933.96
Bonds to Secure U. S. Deposits	565,000.00	Reserved for Taxes	30,958.09
Furniture and Fixtures	86,097.74	Bank Notes Outstanding	1,470,000.00
Real Estate and Securities	2,160,348.28	Deposits	21,081,682.69
Due from Banks and Bankers	1,888,468.40	U. S. Bond Account	385,000.00
Cash	6,023,992.06		
	$30,679,574.74		$30,679,574.74

DIRECTORS

CHARLES P. ARMSTRONG
WILLIAM BALLIN
WILLIAM F. CARLTON
ROBERT C. CLOWRY
WILLIAM NELSON CROMWELL
WILLIAM J. CURTIS
FREDERICK L. ELDRIDGE
EDWIN GOULD
EDWARD T. JEFFERY
JOHN F. KEHOE
EMANUEL LEHMAN
SETH M. MILLIKEN
CHARLES W. MORSE
HARRY F. MORSE
BENJAMIN NICOLL
MILES M. O'BRIEN
AUGUSTUS G. PAINE
DICK S. RAMSAY
ADOLPH RUSCH
GEORGE H. SARGENT
WILLIAM SKINNER
ABRAHAM STERN
WILLIAM H. TAYLOR
ERNST THALMANN
EDWARD R. THOMAS
ROBERT M. THOMPSON
WARNER VAN NORDEN
ISAAC WALLACH
JOHN SKELTON WILLIAMS
RICHARD YOUNG
FREDERICK B. SCHENCK



Ball's Official Standard R. R. Watches

WHAT WOULD YOU GIVE FOR A LIFELONG CUSTOMER?

Try this plan:
Sell your next watch customer a "Ball."
Its reliable performance will convince him you are a dealer to be depended on—he'll keep coming back for other things.
The watch will win you his business and friendship for always.

Write for booklet, and watch this space.

We want to add a lot of new friends to the Ball family of railroad watch dealers.

THE WEBB C. BALL WATCH CO.

CLEVELAND
Ball Building

CHICAGO
804-6-8 Railway Exchange

ESTABLISHED 1854. INCORPORATED 189?

JUERGENS & ANDERSEN CO.,
DIAMONDS
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht, Amsterdam, Holland.

THE HERMAN KECK MFG. CO.
Cutters of
DIAMONDS.

17-19-21-23 West Fourth Street, CINCINNATI, O.

RUDOLPH NOEL PHILIP NOEL

RUDOLPH NOEL & CO.
IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM **'Phone 1902 John** **37-39 Maiden Lane, NEW YORK**



CHICAGO AND WEST

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

VOL. LIII. CHICAGO, WEDNESDAY, DECEMBER 19, 1906. No. 20.

Chicago Notes.

Max Kling, New York, has been spending e month of December in Chicago.

Max M. Joseph, with the Rockford Watch o., is in off the road until after the holiays.

J H. Donnelly, with Sproenhle & Co., as just returned from a trip to the Pacific oast.

Frank E. Behrendt, representing Moore & on, has just returned from his last trip efore the holidays.

Joseph Di Marinano, representing Albert orsch & Co., has returned home after a sit to the trade here.

John H. Carr, salesman in the eastern tates for the Elgin National Watch Co., sited the factory a few days last week.

E. M. Lunt, manager of the Chicago fice of the Towle Mfg. Co., is making a ort visit to the factory at Newburyport, lass.

A. L. Thomas, of the firm of Lord & homas, who died here recently, was a eavy stockholder in the firm of Jones & reyer.

H. F. Aicher, F. J. Aicher, G. W. nckenauer, Leland Stanford and L. Hertz, the Alvin Mfg. Co.'s traveling force, are l in Chicago for the holidays.

S. C. and M. C. Eppenstein and their ves attended the reception last Sunday at inneapolis, given in honor of the engageent of Louis A. Eppenstein and Miss nnette Davis.

A. T. King has taken space with L. G. bb & Co. on the sixth floor of the Columbus Memorial building, where he will have stock of goods in his representation of the ueen City Silver Co. and Wilcox & Roth. Inasmuch as most of the leading business n of Chicago are members of either the erchants' or the Commercial clubs, whose rposes are almost identical, a proposition consolidate the two clubs is now being nsidered.

J. A. Lucas, in addition to the A. H. iss & Co. line, will represent the James E. ake Co., Attleboro, Mass. Mr. Lucas l, however, only call on the Chicago trade reafter, as his health will not permit of tended trips.

On account of the death of Samuel Dodd Meriden, Conn., the International Silver 's offices were closed on last Saturday, the day of the funeral. A. L. Sercomb, of the Chicago office, attended the funeral services at Meriden.

The N. Shure Co. has taken a lease of the five-story building at the corner of Franklin and Madison Sts., and intends to remove to that location by the middle of January if possible. This building, if the concern decides to occupy it entirely, will afford them about double the space now occupied.

Hiram A. Jacobs, who has been employed in a St. Paul house for the past five years, will enter the employ of the Knickerbocker Silver Co., of which concern his father, C. J. Jacobs, is secretary, Jan. 1. He will travel in the central western States. C. J. Jacobs proposes to spend some two weeks at the factory at Port Jervis, N. Y., after Christmas.

In relation to the account of the failure of J. F. Dailey & Co. published last week.Alvin L. Bauman, president of the L. Bauman Jewelry Co., St. Louis, Mo., has notified The Circular-Weekly that any statement that any portion of the property of J. F. Dailey & Co., of Chicago, has been hypothecated to the L. Bauman Jewelry Co. is entirely erroneous.

Mr. and Mrs. Mathias Loewe, 4928 Forrestville Ave., celebrated their 60th wedding anniversary, Dec. 9, at the Unity Clubhouse, 3140 Indiana Ave. They were married in Breslau, Germany, 60 years ago. Mr. Loewe from early youth was a watch manufacturer, and still has in his possession several timepieces he made 75 years ago. Mr. and Mrs. Loewe have lived in Chicago since 1871.

Mrs. Annie B. Hoffman, wife of Ed. B. Hoffman, salesman for H. F. Hahn & Co., died Dec. 3 at their home in Big Rapids, Mich., of Bright's disease. Mr. Hoffman travels in the States of Michigan, Ohio, Indiana, Illinois, Iowa and Wisconsin, and Mrs. Hoffman frequently accompanied him and knew most of his customers. His many friends join in extending condolences to the bereaved husband.

The following are a few of the buyers who were in the city during the past week: Ed. Parker, Gilman City, Mo.; J. W. Lief, DeKalb, Ill.; N. A. Huenman, W. McHenry, Ill.; F. S. Hart, Streator, Ill.; L. J. Yoeman, Waukegan, Ill.; E. E. Wilber, Danville, Ill.; Wm. Kuehlman, Antioch, Ill.; H. C. Watts, Forrest, Ill.; Mr. Boyson, of the Boyson Co., Cedar Rapids, Ia.; G. O. Warren and C. E. Hurd, Sycamore, Ill.; J. H. Schmith, Clinton, Ill.; J. C. Mahon, Aurora, Ill.

William Ford, sometimes referred to as "Diamond Bill," a jeweler of Waukegan, Ill., came to Chicago a week ago, and, as was his custom, had about him considerable jewelry which he intended to dispose of among his customers of railroad employes. He was staying at Spears' Hotel, and left to keep an appointment in the evening to sell some diamonds, and has been missing ever since. His friends think he has met with foul play, as he had jewelry worth $1,000 with him. The police have not been able to find any trace of Ford so far.

The A. C. Becken Co. caused the arrest of Margaret Gurrie, 16 years old, living at 582 Sedgwick St., for the theft of five gold rings from the house. The girl was committed to the Juvenile Court on the preliminary hearing in the Municipal Court. She explained that the rings were taken home so that her sisters could select one for a Christmas purchase. The complainants, however, asserted that the rings were found in the lining of her coat, and not taken out on memorandum in the regular way. The girl was employed by Becken as an order filler. The Juvenile Court appointed a probation officer to keep in touch with the young girl from time to time. It is understood that more prosecutions of this kind will be made by different firms in the future instead of simply discharging the guilty party from employment, as has been the custom heretofore.

Edward R. Roehm, in his new quarters at 16 John R. St., Detroit, Mich., has succeeded to the fraternity jewelry, novelty and stationery business of the recently dissolved firm of Roehm & Son. A note was published to this effect last week, but it was not made clear that Mr. Roehm had taken over only the fraternity end of the business. He conducted this department with the old firm for nearly 20 years, and has all the patterns, dies, special machinery and files of orders. All the workmen, except two, formerly with Roehm & Son are now in the employ of Edward R. Roehm, who devotes his entire attention to this specialty exclusively.

L. A. EPPENSTEIN & CO.

133 Wabash Ave.
CHICAGO, ILL.

The Fifth Edition of Our Catalogue

ENTITLED

"THE MONEY SAVER"

is devoted entirely to illustrations of Watches.

We can supply you with popular, quick sellers in all grades and sizes.

We have many styles that are exclusive with us. They are illustrated and described in our catalogue.

Write for a Copy

L. A. EPPENSTEIN & CO.

133 Wabash Ave.
CHICAGO, ILL.

CAROLINA AND MARCELLA COMPLETE O SIZE WATCHES



1343 O size. Marcella Movements.



Fancy Dials on Carolina or Marcella, 35 cents extra.



1346 O size. Carolina Movements.

MARCELLA MOVEMENTS

O size nickel best grade of cylinder movements, quick train, good quality ¾ plates, silvered on nickel, decorated with elaborate damaskeening designs. Concave display steel winding wheels; finely tempered hair and mainsprings; all steel parts lapped and burnished. Thoroughly well finished in every detail. French porcelain imitation double sunk dials. Roman and Arabic figures, red marginals.

CAROLINA MOVEMENTS

O size nickel 7 jewel, best grade imitation lever, quick train, good quality ¾ plates, silvered on nickel, decorated with elaborate damaskeening designs. Concave display steel winding wheels; finely tempered hair and mainsprings; all steel parts lapped and burnished. Thoroughly well finished in every detail. French porcelain imitation double sunk dials. Roman and Arabic figures, red marginals.



3179 O size Htg., gold filled, guar. 10 yrs, engraved, E. T. and plain, Carolina.....**$4.10**
3180 As above, Marcella. **$4.00**



3181 O size Htg., gold filled, guar. 10 yrs, engraved, E. T. and plain, Carolina.....**$4.10**
3182 As above, Marcella. **$4.00**



3173 O size Htg., gold plated, engr. and E. T., Carolina. **$3.15**
3174 As above, Marcella. **$3.05**



3175 O size Htg., gold plated, engr. and E. T., Carolina. **$3.15**
3176 As above, Marcella. **$3.05**



3183 O size Htg., sterling silver, engr., E. T and plain, Carolina **$4.45**
3184 As above, Marcella. **$4.35**



3183 O size Htg., sterling silver, engr, E. T. and plain, Carolina **$4.45**
3184 As above, Marcella. **$4.35**

ALL QUOTATIONS SUBJECT TO 6 PER CENT. DISCOUNT ONLY

Cincinnati.

TRADE CONDITIONS.

Holiday trade seems to have begun in earnest here the past week. Retail merchants were kept busy as the shoppers are beginning to buy heavily. Many new clerks have been installed for the holiday season. Several traveling salesmen of the material houses have gone to other towns to assist during the rush. The stores are beautifully decorated and are arranged in a more attractive way than in past years, and the merchants feel jubilant over the prospects for a big season. The demand for diamonds and bracelets prevails. Factories are running day and night.

Harry Neher, of E. & J. Swigart, is again at business after a several weeks' illness.

W. F. Willman, of Maisch & Willman, has returned from a business trip to New York.

The engagement of Lawrence Herschede, of the Frank Herschede Co., and Miss Edna Bamstein is announced.

Charles Beeker, manager of the Philadelphia Watch Case Co. office, is reported to be recovering from an attack of fever.

W. S. Fawcet, with Lindner & Co., is at Xenia, O., where he is assisting Mrs. Eugenia Tiffany through the holiday season.

After Jan. 1 the Keystone Watch Case Co. office will move into its new quarters on the third floor of the Mercantile Library building.

Urias Schwabacher, formerly of Bessemer, Ala., was purchasing goods here for the new store which he has just opened at Birmingham, Ala.

After considerable effort on the part of the receiver of the estate of Grosse & Kapeler, bankrupt jewelers of Dayton, O., a bid of $500 was secured. It came from E. A. Fishback. The receiver recommended that this be accepted. The recommendation was approved by the judge.

Last Wednesday morning, at an early hour, thieves secured $75 worth of jewelry by smashing the large plate glass window in the jewelry store of Joseph Sauer at York and Sixth Sts., Newport, Ky. They broke the window with a rock wrapped in a cloth. In their hurry to escape the thieves overlooked a tray of diamonds worth $2,000.

Out-of-town dealers here the past week making Christmas purchases included: E. F. Starks, Newport, Ind.; I. N. Pollock, Ashland, Ky.; L. Baldwin and wife, Winchester, Ky.; Mr. Bowen, Winchester, Ky.; O. E. McWaters, Somerset, Ky.; Herman A. Rohs, Cynthiana, Ky.; J. A. Simpson, Ripley, O.; C. A. Gossard, Washington Court House, O.; H. C. Kline, Connorsville, Ind.; John Ashton, of Ashton & Baker, Middletown, O.; Fred G. Wittlinger, Middletown, O.; Will Schaible, Troy, O.; Mrs. Kupferschmid, Lawrenceburg, Ind.; W. W. Roberts, Nicholasville, Ky.; J. H. Daller, Lima, O.; H. L. Greenback, Piqua, O., and William L. Lehne, Decatur, Ind.

One of the finest medals ever turned out in Cincinnati is now being made by the Rehbardt Bros. It is to be the world's championship medal, so-called "Bill Board Medal," to be presented Jan. 7 at Music Hall Skating Rink, to the champion roller skater of the world during the skating tournament. The medal is solid gold, studded with diamonds. The center is the globe encircled by the American flag in gold and enamel. On the globe in relief stands the champion on roller skates. Encircling this is a wreath of laurels indicating victory. The medal is suspended by gold chains from a gold bar on which is engraved "Bill Board Medal," while mounted on the bar are a pair of gold wings, emblematic of speed. These wings are joined together with a large diamond.

San Francisco.

Harold A. Forbes, Los Angeles, was among last week's visitors to this city.

Frank E. Smith, San Jose, paid the jobbers of this city a short visit last week.

W. F. Wooster, Suisun, Cal., was in town again last week buying holiday stock.

Louis Koberg, Healdsburg, Cal., was in this city, last week, combining business and pleasure.

James J. Horen, Antioch, Cal., was in town visiting some of the local jobbers the first part of the week.

Ickelheimer Bros., dealers in lamps, etc., have opened a cut glass department at their store, at 1115 Sutter St.

A. F. Joseph, of the Joseph Jewelry Co., Ukiah, Cal., came in the earlier part of the week to purchase holiday goods.

Henry Bohm, of the Bohm-Bristol Co., has returned from Denver, Colo., and will remain here until after the holidays.

The Alexandra Jewelry Co., on Van Ness Ave., at Pine St., has increased its force materially, and has just added four new show cases.

Bruce Bonny, of Shreve & Co., went with the special delegation of merchants on an excursion to the gold mining camps of Nevada last week.

Karl Eber & Co., who were formerly located on Fillmore St., have moved to their new store on Van Ness Ave., near Post St., where they expect to get their share of the holiday trade.

The Alphonse Judis Co.'s quarters in the Mutual Bank building was visited, during the week, by the painters and varnishers, who renovated the woodwork of the company's salesrooms.

F. R. Deremer & Co. have just installed two new American Beauty show cases which, together with several imitation palms, give the store on Van Ness Ave. an attractive appearance.

Mayer & Weinshenk, in the Kamm building, have rented an additional room adjoining that already occupied and have torn out the partition. This will give the firm almost double the amount of space occupied.

Jobbers report that the proprietors of stores in towns not far distant from this city are falling more and more into the habit of coming to this city to select their stock themselves. They frequently take selections home with them.

The store of Adolph Hirschman, 1641 Van Ness Ave., has just added a new show case, making eight large ones in all. Mr. Hirschman has obtained the services of M. Orrsisch, late of Denver, who will take charge of the watch department.

The Diamond House, at 1121 Van Ness Ave., has just installed a costly wall case 14 feet long, which greatly increases the capacity and beautifies the appearance of the store. It has also been necessary to increase the factory force, located upstairs in the same building.

H. Brunn, a manufacturers' representative, who has the Pacific Coast agency for the Philadelphia Watch Case Co., and other lines, is soon to leave for the east, on a business trip. He will be gone for several weeks. While east, Mr. Brunn expects to acquire the agency of several new lines.

The Keystone Jewelry Co. has taken rooms in the Mutual Bank building, on the fourth floor. Most of the fixtures are in and the decorating is about finished. The company's safes have not yet arrived, but, with the exception of these, the concern is well equipped. Mr. Smith is managing the company's business here.

The Bohm-Bristol Co., at the corner of Van Ness Ave. and Sacramento St., has recently remodeled the front of its store. Numerous trimmings and some fancy woodwork have been added. The color scheme is light green trimmings on a dark green background. The effect is artistic and the change makes the store stand out distinctly from the rest of the store on Van Ness Ave. To accommodate the Christmas trade two large show cases have just been put in and the clerking force has been increased.

The Elgin National Watch Co., in the Mutual Bank building, on Market St., has just added some fine office furniture. The carpenters and painters during the week have been greatly changing the appearance of the rooms. New partitions have been put in and all of the woodwork has been varnished. This company, which for a long time, was unable to get stock, has just received several large packages from the east and the employes are now working nights and Sundays to get out orders in time for the holiday trade.

Minneapolis and St. Paul.

John Paegel, Minneapolis, was a recent visitor to Hanover and St. Michael, Minn.

Mrs. Sarah J. Brown, wife of Edgar A. Brown, St. Paul, died recently at her home. The funeral was held from St. Paul's Episcopal church.

Recent out-of-town jewelers in the Twin Cities included: John Saxine, Prescott, Wis.; Julius Anderson, Mora, Minn.; H. F. Leuders, Norwood, Minn.; O. E. Oslund, Milaca, Minn.; I. M. Radabaugh, Hastings, Minn.; Gus Chellin, Dassel, Minn.

Amery Maston has sued M. L. Finkelstein, St. Paul, for the alleged false representation of the value of a watch and chain which was said to have been placed at $2,365. The defendant claims to have paid $1,265 and to have given notes for the remainder.

There is a determined effort being made by newspapers of various kinds to induce an earlier shopping and it seems to have had a certain effect so far. Already there has been a large volume of early buying, and in some classes of merchandise the increase is reported as particularly noticeable.

Richard Lantry and John Schneider recently confessed that they robbed the store of Wm. T. Kettenring, Peoria, Ill., of 23 watch cases. They stated that they threw the greater number of the cases into the river after having failed in an effort to dispose of them.

Silversmiths' Bldg.,
131-137 Wabash Ave.

C. G. Breitenbach & Co.

CHICAGO

Established 1889

LARGEST DISTRIBUTERS OF SILVER-PLATED WARE IN THE WORLD

W. H. ROGERS' Celebrated Knives, Forks and Spoons—A brand that is noted the world over for Quality and Finish



This cut shows sectional plate spoon which is extra heavily plated on wearing parts.





All our spoons and forks have an extra heavy plate on all parts most exposed to wear for which we make no extra charge.

We also carry a complete line of choice Hollow Ware

We call special attention to Jewelers contemplating Auction Sales

Write for prices

BE SURE AND SEND FOR OUR NEW CATALOGUE

Extra Special Bargains

In Ladies' O Size Hunting Watches—goods that will help boom your business for the Holidays.

COMPARE OUR PRICES



No. C210.—O size, 20-year, gold filled B. & B. Royal Hunting Case. Warranted to wear 20 years; made by the Philadelphia Watch Case Company of Riverside, N. J., whose guarantee is stamped on the inside back cap of every case. In engraved, plain polished and engine turned.

THE ABOVE CASE Fitted with 7 jewel nickel, lever escapement, pendant set movement, white dial, complete, ...$5.50

Fitted with 7 jewel nickel, lever escapement, pendant set movement, decorated dial, complete $5.75

Fitted with 7 jewel Trenton, pendant set movement, nickel, complete $6.80

Fitted with 7 jewel nickel, pendant set U. S. Watch Co. movement, complete $7.50

Fitted with 11 jewel nickel, pendant set, U. S. Watch Co. movement, complete $8.00

Fitted with 15 jewel U. S. Watch Co. movement, nickel, pendant set, complete.....$8.75



No. C211.—O size, 25-year, gold-filled Htg. Case. Owing to the price we are selling this case at we are unable to use the maker's name, but we absolutely guarantee these cases to be entirely satisfactory to you and the greatest value for the money you have ever bought, or they may be returned at our expense.

THE ABOVE CASE Fitted with 7 jewel nickel, pendant set, lever escapement, white dial movement, complete $6.00

Fitted with 7 jewel nickel, pendant set, lever escapement, decorated dial movement, complete, ...$6.25

Fitted with 7 jewel Trenton, nickel, pendant set, complete, ...$7.30

Fitted with 7 jewel nickel, pendant set, United States Watch Co. movement, complete...$8.00

Fitted with 11 jewel nickel, pendant set, United States Watch Co. movement, complete..$8.50

Fitted with 15 jewel United States Watch Co. movement nickel, pendant set, complete..$9.25



No. C212.—O size, 14-Kt. solid gold Htg. Case in plain polish, fancy engraved, etc. This makes the cheapest O size, 14 Kt. solid gold watch on the market.

THE ABOVE CASE Fitted with 7 jewel nickel, lever escapement, pendant set, white dial movement, complete $9.00

Fitted with 7 jewel nickel, lever escapement, pendant set, decorated dial movement, complete $9.25

Fitted with 7 jewel nickel, Trenton, pendant set, complete $10.30

Fitted with 7 jewel United States Watch Co. nickel, pendant set movement, complete $11.00

Fitted with 11 jewel nickel, United States Watch Co., pendant set movement, complete.. $11.50

Fitted with 15 jewel nickel, United States Watch Co., pendant set movement, complete.. $12.25

Write for our new catalogue just off the press; mailed to legitimate jewelers on application only.

HOLSMAN & ALTER, Wholesale Jewelers, 176-178-180 East Madison Street, CHICAGO, ILL.

Denver.

Carl Heitler is to travel for the Crown ig Co. after January.

H. L. Hall, with Joseph I. Schwartz, is ing to Los Angeles for his health.

Louise Frumess, daughter of H. H. Fru- ess, died Dec. 12 of an attack of scarlet ver

Fri Weintraub, with the Crown Mfg. left yesterday for New York and other rkets in the east.

Henry Bohm, of the Bohm-Allen Jewelry left last week for San Francisco, where will remain until January.

Lombetto Francisconi, who at one time s singing in grand opera, has taken up former trade of designer and engraver ce the loss of his voice by illness.

Joseph I. Schwartz made the gold medal sented to Leoncavallo by the Italian citi- s of Denver. On the reverse side were ures in relief, symbolic of music, and on obverse the American and Italian flags mounted by the crest of Colorado.

Out-of-town jewelers in this city during past week included: L. Legholme, mpa, Colo.; G. D. Harrington, Cortez, lo., A. Velhagen, Alamosa, Colo.; C. A. ld, H. G. Petty, Fort Collins, Colo.; T. H wells, Florence, Colo.; J. H. Nelson, lorado Springs, Colo.; M. Tucker, Del rte, Colo.; W. E. Payne, Boulder, Colo. Rolland Turner, until recently manager of J. S. Johnson Jewelry Co., and who was rged with larceny by the proprietor of store, was found not guilty. Turner charged with stealing a ring from a tomer. The evidence showed that he l taken the ring to Cripple Creek to reset t diamond, with the knowledge of the ner. The jury was out but three minutes en it returned its verdict.

St. Louis.

ulius Hermann, of Hermann & Co., New rk, and Leo Goldsmith, New York, were ong the local visitors last week.

he officers and employes of the Brooks elry & Optical Co. were the guests of hes J. Burke last Sunday at dinner and owling party.

William Wine, well known in the jewelry le here, intends shortly to go into busi- s for himself in Chicago. He is at pres- e in this city.

he Hess & Culbertson Jewelry Co. has ently put in new show cases and other ures, the work of installation being done r business hours.

. A. Schoenle has just returned from a ssful business trip for the Maschmeyer- Hards Silver Co., through the south, and remain in until after the holidays.

oseph Auer and Leo Bauman, two of the of traveling representatives of the L. man Jewelry Co., are now in this city, re they will remain until after the first he new year.

rederick W. Drosten, of the F. W. Dros- Jewelry Co., has been elected a member he Board of Directors of the new Cen- National Bank, which is located across street from the jewelry store.

harles De Rousse, Prairie De Rochelle, who retired from business some time has again entered the jewelry business at that place. He was in St. Louis last week buying an entirely new stock of goods for his store.

Among other out-of-town visitors in this city last week were the following: T. E. Gonterman, Granite City, Ill.; J. W. Strain, Carrollton, Ill.; Philip Kelly, Morrisonville, Ill.; F. Kunz, Breese, Ill.; Fred Simon, Collinsville, Ill.; J. A. Allison, Rolla, Mo.; William L. Bode, Ashley, Ind.; D. Goulding, of E. H. Goulding's Sons, Alton, Ill.

Omaha.

S. W. Lindsay added new arc lights in his store during the past week.

J. R. Stewart, Mount Ayr, Ia., has sold his business to L. M. Lowenthal.

C. W. Sawyer, Silver City, Ia., and J. H. Gear, Coatsfield, Nebr., were in this city, last week, buying stock.

W. S. Dodge, representing the Johnston Optical Co., was in this city, last week, on his way home to Detroit, Mich.

The Omaha Optical Co., incorporated a few weeks ago, has rented the second floor of the new Kennard building, at 15th and Douglas Sts.

Nelson Martin, father of Mrs. W. C. Price, with the Shook Mfg. Co., died last week, aged 75 years. He was buried at Forest Lawn.

The Mawhinney & Ryan Co. has arranged a room again this year in the basement of its store, where they are serving, free of charge, dinners and suppers to all the employes during the holiday rush.

Pacific Coast Notes.

Alex. Carlson, Greenwood, Mendocino County, Cal., lost part of his stock and store by fire last week.

L. A. Schanfele, Monterey, Cal., has purchased the building in which his store is located at a cost of $6,000.

The S. Conradi Co., 203-205 South Spring St., Los Angeles, Cal., is retiring from business, and is now holding a closing out sale which is expected to continue until about the first of the year.

During the temporary absence of the clerk in charge of the store at the noon hour a few days ago the establishment of R. C. Wetenhall, at 2307 Westlake Ave., Los Angeles, Cal., was entered and robbed of tools and jewelry. David Knowles, a negro boy, 10 years old, and another boy were seen to enter the store. Knowles is under arrest. So far he has made no admissions.

Toledo, O.

The Clinton & Close Co. has just enlarged its jewelry department, and in the future will give this feature considerable attention.

J. G. Kapp, 415 Summit St., is being spoken of for president of the Board of Education. C. F. Watts, the present president, will resign at the first meeting of the new year and Mr. Kapp will probably be selected as his successor.

The plate glass window in the front of Tetlebaum's jewelry store and pawn shop at 27 Summit St., was broken Friday night and a large number of revolvers and some jewelry stolen. William Kelley and Harold Turner, both of Cleveland, have been arrested as the guilty parties.

Kansas City.

TRADE CONDITIONS.

Factories here are all busy day and night, and the wholesale houses are working their forces long hours. Factories report that they are having a heavier business this year than for any previous year at the same time.

W. F. Smith has succeeded to the entire instalment jewelry business of Grim & Smith.

W. H. Carter and J. T. Latkey, both of Sterling, Kans., have just enrolled as pupils at the Kansas City Horological School.

C. P. Kionka, of Kionka & Kionka, is just in from a successful trip, and reports finding the retailers very busy.

The Jones Dry Goods Co., which has a large jewelry department, has just taken out a permit to construct a $300,000 addition to its building, on the Walnut St. side.

L. Weixelbaum, who fitted up a factory last Fall and started in business for himself, has taken a position in the manufacturing department of the Jaccard Jewelry Corporation.

C. W. Owen, who took a course of engraving at the Kansas City Polytechnic Institute, has gone to St. Joseph, Mo., where he will take a position with W. F. Kirkpatrick & Co.

Paul Preston, C. O. Dietterich and J. H. Whitney, of the traveling force of the Edwards & Sloane Jewelry Co., are all in the house, and will assist in getting the goods to their customers for the balance of the rush season.

The Supreme Court of Kansas has just handed down a decision of importance to all corporations doing business there, holding that no foreign corporation can sue in the courts unless it has first been granted a license to do business in the State by the secretary of state.

Sam Bloom, traveler for the Meyer Jewelry Co., has come in off the road and is busy at a bench in the engraving department. Leslie Burklund, of the material department of the same company, has been transferred to the engraving department until after the big rush.

The Kansas City Watch Case & Jewelry Mfg. Co. has added several to its force, and is working long hours. The firm contemplates adding another room to the size of the plant right after the first of the year and putting in some new machinery.

The following out-of-town buyers were in this city during the past week: E. M. Crelin and wife, Chillicothe, Mo.; F. J. Burgy, Brunswick, Mo.; J. J. Stott, Paola, Kans.; J. H. Whiteside, Liberty, Mo.; Otto Burkland, Osawatomie, Kans.; C. B. Libby, Weir City, Kans.; W. R. Pearce, Gardner, Kans.; J. B. Hampton, Colby, Kans.; Mr. Cooper, Weston, Mo.; E. B. Dabney, La Plata, Mo.; Mrs. F. W. Bartlett, Leavenworth, Kans.; M. B. Jeter, Butler, Mo.; W. H. Meyer, Lawson, Mo.; H. W. Starcke and wife, Junction City, Kans.; F. W. Galer, Nowata, Ind. T.; T. S. Lidstone, Dearborn, Mo.; G. H. Church, Oak Grove, Mo.; C. L. Dockhorn, Oskaloosa, Kans.; A. Rosenfield, Leavenworth, Kans.; W. F. Kirkpatrick, Winchester, Kans.; M. C. Rosenfield, St. Joseph, Mo.; Mrs. C. J. Benson, Lees Summit, Mo.

News Gleanings.

B. F. Kipp, Exeter, N. Y., has discontinued business at that place.

J. R. Kevil, Princeton, Ky., has sold his business to Wylie & Johnson.

Fred. Pell & Sons have moved from Sulphur, Ind. T., to Guthrie, Okla.

J. R. Stewart has sold his store in Diahonal, Nebr., to L. M. Lowenthal.

Elthon & Gullickson, Fertile, Ia., have been succeeded by Elthon & Rholl.

Behner & Behner, Newton, Ia., have opened a branch store in Colfax, Ia.

F. B. Logan, Royalton, Minn., is about to move his stock into the Wilson building.

F. N. Hopkins has purchased the business of Ben E. Smith & Co. in Sulphur Springs, Tex.

J. F. Brinkley has been succeeded in business in Haviland, Kans., by Brinkley & Bevan.

The stock of C. M. Franke, Newton, Ill., was recently damaged by fire. The loss amounts to $300.

The E. J. Hyde Jewelry Co., Spokane, Wash., has moved into larger quarters at 609 Sprague Ave.

Walter C. Rix has become associated with O. B. Rudd in the latter's retail jewelry business, at Ilion, N. Y.

A. R. Sweet, Sand Point, Idaho, recently purchased five acres of land in Spokane, Wash., for $750, as an investment.

R. F. Lussier, Foley, Minn., who recently started in business there, has moved into new quarters in the State Bank building.

Charles Feasal, Henry, S. Dak., intends to take a post-graduate course in watchmaking in Minneapolis after the first of the year.

Abner C. Thomas is about to retire permanently from business in Anniston, Ala. He will devote all of his time to the practice of optometry in New York.

A. Seidensticker, Hamilton, O., has completed extensive improvements in the interior and exterior of his store, including the erection of a large electric sign.

Cyrus W. Bullington died recently at his home, 337 S. Laurel St., Manchester, Va. The deceased was the father of F. S. Bullington, manager of the S. Galeski Optical Co., Richmond, Va.

Thieves recently broke into the store of Frank E. Ennis, Clare, Ia., and made off with stock valued at about $1,000. Entrance was effected by removing a pane of glass from a window.

The store of John Weller, Reading, Pa., was broken into about a week ago by thieves, who stole a few watches, several dozen phonograph records and a small amount of cash. There is no clue.

Albert G. Page, Jr., recently began business in the handsomely furnished store in the Sagadock Bank Block, Bath, Me. The interior of the establishment is attractively decorated and equipped with every modern store convenience.

C. M. Bowers has purchased a half interest in the jewelry business of the late F. O. Cox, who for some years past conducted the store at 144 Main St., Concord, N. H. Mr. Bowers will carry on the business as the F. O. Cox Co.

Robert Hendershot was recently indicted on three counts in Center Hall, Pa. Hendershot was arrested a short time ago on a charge of robbing the store of Frank P. Blair, Bellefonte, Pa., Oct. 7, when he took stock valued at $337. Sentence was suspended.

The retail store of David Adelson, Brockton, Mass., was entered Sunday night and a quantity of Christmas goods taken. He reports to the police the loss of $75 worth of rings, $80 worth of fancy pins, $30 worth of watches, $75 worth of charms, cuff links and scarfpins, besides razors and other toilet articles.

Cyrus Murphy, charged with breaking into the store of F. W. Hoffman, Albany, N. Y., was convicted of larceny in Albany early last week after a trial. Part of the jewelry stolen from Mr. Hoffman's store was found on the prisoner. Frank Alexander, arrested with Murphy, asked for a separate trial, and this was granted.

Charles B. Morrow, a jeweler of Stronghurst, Ill., recently met with a fatal accident at Avon in that State. While on his way to Prairie City to visit friends, Mr. Morrow was struck by a train and both his legs were cut off. He was removed to a hospital at Galesburg, where he died Dec. 4. The deceased is survived by a widow.

The James R. Armiger Co., Baltimore, Md., entered suit in the Superior Court Dec. 15 against Mrs. Helen A. W. Cowen, widow of John K. Cowen, former president of the Baltimore & Ohio Railroad, to recover $4,353 alleged to be due for jewelry and other articles bought by Mrs. Cowen and work done for her between Jan. 23, 1904, and Dec. 1, 1905.

A fire broke out in the store of Jerome W. Schirm, 211 W. Lexington St., Baltimore, Md., last week, but was extinguished before doing any serious damage. The blaze was caused by the ignition where there was a leak of a rubber tube which connects the jet with a gas lamp. The tube had been burned in two and part of it fell upon the floor, igniting that part of the building. The loss was small.

About 2 o'clock one morning recently the plate glass window in the store of George Greyer, 929 Meridian St., Anderson, Ind., was broken by a vandal who was frightened away before securing any of the valuable stock on display, which included watches and jewelry. A belated patron of a restaurant across the street from the store saw the man kick the glass. No arrests have thus far been made.

An unknown man, who is believed to have been insane, recently kicked in the plate glass window in Goodman Bros.' store, Columbus, O. The man for no apparent reason fell down upon the sidewalk, kicked his heels in the air and broke the window, containing a number of diamonds. Nothing was stolen, and the man was locked up. The police have been unable to learn his name or anything about him.

A rather interesting point is involved in the suit brought by the firm of Wm. Burns & Son, Claysville, Pa., against L. G. Gardner, of the same place. From the complaint it appears that Wm. Burns & Son bought out the jewelry business of Gardner about two years ago, and the latter entered into a contract not to engage in the same business in Claysville while the Burns concern continued in business. It is claimed that Gardner broke the agreement and Burns & Son are now asking that the court enjoin him from continuing business.

Louis H. Borsheim has purchased the business interests of John G. Cooper, in the firm of John G. Cooper & Co., also known as Cooper & Borsheim, who conducted business as manufacturing jewelers, engravers and watchmakers at 608 Paxton block, Omaha, Nebr. Mr. Borsheim will assume the financial responsibilities of the firm and will receive all debts payable to it. Mr. Cooper intends to re-enter the engraving business at 518 Paxton block.

Amos R. Little, an aged financier of Philadelphia, Pa., for many years active and influential in the constructive policies which have advanced notable business enterprises of that city, died Sunday at the Aldine Hotel, where he resided. He had been ill since Summer. His death is attributed to old age. Mr. Little was [illegible] years of age. He was a director of the Keystone Watch Case Co., and had an interest in the Bailey, Banks & Biddle Co. These interests in the jewelry business he acquired, however, as a capitalist, and not because of any commercial interest in the trade. He was also a director of the Pennsylvania Railroad and many financial institutions.

Ornamental Buckles of Silver and Gold Declared to be Dutiable as Jewelry.

The Board of United States General Appraisers, New York, decided last week that buckles made of silver or gold, or part of one and partly of the other metal, ornamented by carving or chasing or set with jewels, are to be classified as jewelry dutiable at 60 per cent. The decision overrules a protest of a Philadelphia firm. The opinion had not been given out at the time going to press, but it is understood that some other similar articles made of gold or silver and similarly ornamented will be affected. The decision will be regarded as important, as quite a number of other cases will doubtless be disposed of after this according to the precedent. It is not likely, however, that an appeal to the courts will be made before the question is finally settled.

The Board recently handed down a decision against Hensel, Brockman & Lorbach, holding silver buckles to be dutiable as jewelry, but in the value of the importation was slight and the case practically won by default, little effort being made to sustain the protest. The Philadelphia importer, on the other hand, made a vigorous contest, much evidence being taken before the Board reached a conclusion.

The contention of the importers is that the various articles should be classified as manufactures of metal dutiable at 45 per cent. The question is similar to many others which the Board has been passing upon, which it is called upon to distinguish between jewelry and millinery or dress ornaments.

Tiffany & Co. have a protest pending in relation to the duty on silver buckles, belts and girdles and on cloak clasps, and cases imported a number of years ago. The Philadelphia case brought in the question of articles recently imported, and made at present, and so are regarded as of more consequence to the trade.

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Special Notices.

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All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

CLOCKMAKER wisbes work evenings. Albert Sondhelm, 165 E. 75th St., New York.

YOUNG MAN, 18, experienced, desires to change after New Year's; references. Address "Willing, 8692," care Jewelers' Circular-Weekly.

WANTED, position as watchmaker with A1 firm, Jan. 15; no time-killer; all business; finest references. Mr. Haldeman, Box 278, Union, S. C.

A YOUNG MAN, experienced on fine jewelry coloring, wishes to change his position. Address "T. A., 8689," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with highest references, is open for position; 20 years' experience in south and far west. "H. S.," 98 Columbus Ave., New York.

PRACTICAL watchmaker and plain engraver open for position Jan. 1; young man; good habits; salary, $25 per week. Address "C., 8658," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN is open for position Jan. 1, with manufacturer; 15 years' experience; south or middle west. Address "T., 8500," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires position at once, with tools; middle age man; competent to handle railroad work. Address "E. H. B.," 45 Charles St., Springfield, Mass.

SALESMAN, well acquainted in the trade east and west, also the Pacific coast, is ready to make arrangements for Jan. 1. Address "Jackson, 8697," care Jewelers' Circular-Weekly.

SALESMAN would like to connect with wholesale jewelry house after Jan. 1, as city salesman, on commission; best of references. Address Julius S. Lyons, 83 2d St., Brooklyn, N. Y.

EXPERIENCED watchmaker and jeweler desires position in middle west; have all small tools; can furnish best references. Address "E. J., 8706," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, thoroughly understanding the ring business, would travel for manufacturer or jobber; excellent reference. Address Frank Clark, 31 Willow Terrace, Hoboken, N. J.

POSITION as watchmaker and salesman; do clock repairing and some jewelry work; 18 years' experience; 10 years on railroad work. Address "Z., 8683," care Jewelers' Circular-Weekly.

EXPERIENCED traveling salesman, middle west, would like to correspond with 10-K. or 14-K. gold manufacturer; best of reference. Address "W., 8698," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, cast and middle west, would like to connect with a manufacturer; silver line preferred; best of reference. Address "Z., 8699," care Jewelers' Circular-Weekly.

SALESMAN, with established trade in middle west and south, is looking for something better; manufacturers' line only considered. Address "C. E., 8707," care Jewelers' Circular-Weekly.

WANTED, position as traveler for first class house; am acquainted with the trade, wholesale and retail, from Portland, Me., to Duluth, also middle west. "B., 8571," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and plain stone setter, with A1 references, wishes position Jan. 1; young married man; 10 years' experience. Address "F., 8675," care Jewelers' Circular-Weekly.

YOUNG MAN (26), seven years' experience as general office man with importer of diamonds and diamond jewelry house, would like to make a change. "J. F.," care Weber, 41 Maiden Lane, New York.

A YOUNG MAN, married, would like position by Feb. 1; competent to manage store; good watchmaker, jeweler and optician; own tools and test case. Address "K., 8713," care Jewelers' Circular-Weekly.

EXPERIENCED lady engraver desires position Jan. 1; acquainted with general retail store work and window trimming; samples and reference given. Address "A., 8682," care Jewelers' Circular-Weekly.

A YOUNG married man, good salesman, would like position on the road with good, reliable house; 15 years' experience in retail business; best of reference. "S. T., 8715," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman, having a large, established trade, desires a mounted diamond line or a manufacturer's line of high grade gold goods. Address "High Grade, 8696," care Jewelers' Circular-Weekly.

EXPERIENCED salesman desires to connect with first class house, for New York, Boston, Philadelphia, Washington and Baltimore; sterling silver line preferred. Address "A., 8619," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, 1907, a position to represent a first class jewelry house on the road; 10 years' experience handling high grade jewelry, but no road experience. Address "O., 8573," care Jewelers' Circular-Weekly.

YOUNG MAN, 29, well acquainted with buyers of Chicago and vicinity in jewelry and comb line, wishes to connect with eastern house on commission basis; best of references. Address "T., 8671," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly competent in high grade and complicated work; 25 years' experience; A1 references; desires position on or after Jan. 1; south preferred. Address "E. B., 8565," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, formerly with Tiffany & Co., New York, desires position where artistic and executive ability will be appreciated; only first class propositions considered. Address "J. C., 8610," care Jewelers' Circular-Weekly.

SALESMAN, of high calibre, exceptional training, thoroughly acquainted and reliable, desires connection with concern wanting representation in the middle west or south; A1 credentials. Address "Worthy, 8672," care Jewelers' Circular-Weekly.

A YOUNG MAN, 22 years of age, with education and refinement, having 2½ years' experience as salesman with a retail manufacturing firm, would like position as salesman in store or on the road. Address "D., 8673," care Jewelers' Circular-Weekly.

JANUARY 1; permanent position as first class watchmaker, optician and clockmaker; 18 years' experience; expert on railroad watches; tools and trial case; references; salary, $25 per week. Address "C. B., 8676," care Jewelers' Circular-Weekly.

PRACTICAL refracting optician, using objective and subjective methods, frame shaper and adjuster, rimless mounter, wishes to locate with up-to-date jewelry house, with A1 optical department. "P., 8662," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, thoroughly familiar with the trade of the middle and northwest, and with established trade, desires position with manufacturer or jobber; reliable and energetic. Address "I., 8711," care Jewelers' Circular-Weekly.

WANTED, by Jan. 1, a position in the south as manufacturing jeweler and stone setter, by young man of good habits and fine appearance; single; retail store preferred; best of references. Address "C. B.," 303 South Lawrence Ave., Wichita, Kans.

WANTED, situation as traveling salesman, have had 10 years' experience in large retail store; desire greater opportunities and will prove to be the right man in the right place; best of references. Address "N., 8670," care Jewelers' Circular-Weekly.

SALESMAN, for New York City and east, desires position with manufacturer of 14-K. jewelry; at present with one of the largest houses; contract expires Jan. 1, 1907; salary or commission. Address "R., 8604," care Jewelers' Circular-Weekly.

WATCHMAKER wants situation; would like wait on customers and be in many ways a of confidence; can repair jewelry and has experience; speaks good French; reference on plication. Address "P. L. C., 8664," care elers' Circular-Weekly.

SALESMAN, at present with one of the la houses, contract expiring Jan. 1, 1907, de position witb manufacturer of 14-K. jew calling on tbe best trade in the west or so salary or commission. Address "G., 8603," Jewelers' Circular-Weekly.

POSITION DESIRED by young man, engra chasing, jewelry repairing and plating gold silver; especially adapted to experimental w 16 years' best of references; studious and moral habits; Los Angeles preferred. Ad "W., 8693," care Jewelers' Circular-Weekly

SILVER MOULDER and caster is open for gagement; can take charge of silversmith' jeweler's casting department; can furnish sell) foundry tools if necessary, with instruc in new process of moulding; first class r ences. J. Claudin, 216 Seventh Ave., New Y

SALESMAN, now traveling the so wishes first class line, rings or j elry, on salary or commission. dress "L., 8691," care Jewelers' Ci lar-Weekly.

SALESMAN, with wide experience, sires position with good house, In or traveling; first class references nished. Address, "T., 8482," Jewelers' Circular-Weekly.

YOUNG MAN, 23 years old, desires positio watch material clerk in wholesale material h six years' experience; at present employed large material house in New York City, wishes to make a change Jan. 1; best refer Addre s "Material, 8700," care Jewelers' C lar-Weekly.

DESIGNER on high class jewelry, with thoro practical training, several years' experienc the leading New York houses, desires to m change; further confidential information w cheerfully given; only first cla s positio wanted. Address "W., 8655," care Jewelers' cular-Weekly.

TRAVELING SALESMAN, with several experience, thoroughly acquainted with the retail and jobbing trade throughout the west middle west, desires to make a change Ja present headquarters in Chicago; reference questionable. Address "G., 8660," care Jew Circular-Weekly.

A YOUNG married man; own tools, test case, good watchmaker, jeweler and optician: like to hear from some good, reliable house view of starting in business; good loca plenty of repairing; would prove a good m proposition. Address "A. R., 8714," care elers' Circular-Weekly.

YOUNG MAN, manufacturing jeweler, desi watch and clock repairer; 18 years' experi with present firm 11 years; would like to charge of store on salary and commission; for engagement Jan. 1; not afraid to work give the best of reference. Address "G., 8 care Jewelers' Circular-Weekly.

YOUNG MAN, 30 years, having had 17 year perience in Maiden Lane, New York, will sent a first class manufacturer in New York vicinity, on salary or commission, to sel jobbing trade; can furnish the best of ences as to character and ability. Address 8678," care Jewelers' Circular-Weekly.

LADY of experience in office of m facturing jeweler, desires similar sition or with wholesale house; of references. Address, "H. 8647," care Jewelers' Circ Weekly.

TRAVELING position wanted by young man and city experience with watches, jewelry cut glass; good references. Address "Box care Jewelers' Circular-Weekly.

EXPERIENCED salesman, well acquainted jobbers, retailers and premium buyers ca Chicago, is open for engagement 1907; personality; first class references; straight s or salary and commission; has sold both wa and jewelry successfully; manufacturer ferred. Address "I., 8646," care Jewelers' cular-Weekly.

SITUATIONS WANTED.—Continued.

TRAVELING SALESMAN, wide acquaintance with best retail trade in south, west and entire Pacific coast; now employed; contract expires Jan. 1, 1907; will be open for arrangements; manufacturer's line; gold goods preferred; A1 credentials. Address, "A., 8466," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, ring line, for western territory and Pacific coast. S. W. Eckley, 921 S. Adams St., Peoria, Ill.

SIDE LINE wanted for the western territory and Pacific coast. S. W. Eckley, 921 S. Adams St., Peoria, Ill.

PACIFIC COAST salesman wants several good lines for coast trade; has good following; best of references. "J. J., 8695," care Jewelers' Circular-Weekly.

WANTED, for entire southern States, a line of silver toilet ware and silver novelties, on commission, or will carry accounts; must be an up-to-date line. Address "D., 8661," care Jewelers' Circular-Weekly.

REPRESENTATIVE with Chicago headquarters, desires to add another line, jewelry or rings preferred. Address, "H. J.," Woodside Sterling Co., 192 Broadway, New York.

WANTED, for the Pacific coast a line of silver toilet ware and novelties, either on commission or will carry accounts; must be an up-to-date line. Address, "A., 8577," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, one watchmaker and engraver. P. C. Pulse & Co., 1150 Washington St., Oakland, Cal.

FIRST CLASS engraver, also capable of assisting on jewelry work. Chas. N. Hancher, 1211 Market St., Wheeling, W. Va.

WANTED, at once, a first class refractionist and salesman; one who understands edging preferred. Apply J. Levinski, Waco, Tex.

JEWELERS wanted on emblem goods; highest wages; nine hours a day; permanent positions. The Gustave Fox Co., Cincinnati, O.

WANTED, expert watchmaker; none but such apply; fine store in Texas city of 40,000. Address "Texas, 8560," care Jewelers' Circular-Weekly.

$5 A WEEK for a first class jeweler and engraver, in a large city in Texas; permanent position. Address "S., 8127," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker; Scandinavian preferred; good wages and permanent position to right man. O. H. Arosin, 187 E. 7th St., St. Paul, Minn.

FIRST CLASS watchmaker and engraver; $25 weekly to rigbt man; reference and full particulars in first letter. Murchison Jewelry Co., Cheyenne, Wyo.

WANTED, first class manufacturing jeweler; competent man for fine retail store; Texas city of 40,000. Address "Texas, 8561," care Jewelers' Circular-Weekly.

MAN as preparer of stock, such as drawing wire, tubing and screw work; one able to handle latbe preferred. Address "M., 8667," care Jewelers' Circular-Weekly.

ONCE, a first class engraver and jeweler; one who can assist on watch repairing preferred; state experience and salary wanted. C. S. Sberwood, Portsmouth, Va.

WANTED, a good, reliable, bigb grade watchmaker by Jan. 1; good salary for the right man; write fully of ability and reference. S. T. Little Jewelry Co., Cumberland, Md.

WANTED, salesman for silver plated hollow ware in the southern territory; only experienced plated hollow ware salesmen need apply. "M., 8392," care Jewelers' Circular-Weekly.

WANTED, a man to do watch and clock repairing, also plain engraving; salary, $18 to $20 per week; steady position; apply at once S. Goldsmith, Waynesburg, Greene Co., Pa.

WANTED, sale man for New England, with established trade, to carry well known sterling line, on strictly commission basis. Address "N. S., 8709," care Jewelers' Circular-Weekly

WANTED, salesman with established trade for middle west, to take well known sterling line on strictly commission basis. Address "Sterling, 8669," care Jewelers' Circular-Weekly.

DESIGNER WANTED for gold jewelry; must have a practical and intelligent conception of the work, originality and up-to-date style. Address "J. P., 8703," care Jewelers' Circular-Weekly.

WANTED, a good jeweler and engraver; steady position and good wages to the right party; send references and salary expected in the first letter. G. A. Hauserman, 214 Main St., Paterson, N. J.

WANTED, good watchmaker, jeweler and engraver; steady position for right man; state salary expected in first letter and give full information. Thomas Jewelry House, Kirksville, Mo.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Hauserman's, 214 Main St., Paterson, N. J.

COMBINATION railroad watchmaker, optician, engraver and salesman; permanent position; $30 per week to start; none but thoroughly competent man need apply Frank B. Thayer, Memphis, Tenn.

WANTED, first class watchmaker and optician, Jan. 1, 1907, man who is prepared to take an interest in business preferred; short hours; pleasant surrounding. Address P. O. Box 671, Poplar Bluff, Mo.

WANTED, watchmaker, jeweler and good optician; permanent position; board and room will cost $19 to $20 per month; send reference and state salary in first letter; single man. Will L. Fredeking, Hinton, W. Va

WANTED, salesman with established trade for New York City and vicinity. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, traveling salesman with established trade in New York and Pennsylvania. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, salesman for high class New York retail jewelry store; only those with best of New York references and New York experience need apply; mention references and salary required. Address "J. S., 8716," care Jewelers' Circular-Weekly.

WANTED, experienced salesman with established trade in Iowa, to go out Feb. 1; right man can earn $2,500. Otto Young & Co., Heyworth Bldg., Chicago, Ill.

WANTED, for next January, an experienced salesman with established trade to cover the south. Adolph Goldsmith & Son, 68 Nassau St., New York, N. Y.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Ohio and Indiana. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

WANTED, for January 1st engagement, an experienced salesman with established trade, to represent us in Pennsylvania. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

EXPERIENCED salesman, with acquaintance, for Jan. 1, for strong general line of rings and jewelry; write particulars stating territory, "Strong, 8420," care Jewelers' Circular-Weekly.

WANTED, traveling salesmen to go out Feb. 1; we are about to increase our force; we want high grade men; good compensation; if interested, apply immediately. Otto Young & Co., Heyworth Bldg., Chicago, Ill.

WATCHMAKER, thoroughly conversant with the American lathe and its modern attachments can find interesting, remunerative employment, day or evening. Geo. Wendell Bates, 1590 Amsterdam Ave., New York.

WANTED, salesman, from Jan. 1, to cover Philadelphia and Pennsylvania with strong line of rings and jewelry; only those with trade need apply; good salary to right man. Address, "T., 8238," care Jewelers' Circular-Weekly.

TRAVELER WANTED, for the south, to sell an exclusive American watch line; must have an established trade and acquaintance with the retail jewelers; for engagement Jan. 1st. Sproehnle & Co., 42 Madison St., Chicago, Ill.

AN EXPERIENCED salesman to sell watches, jewelry and silver novelties, in southern states for large manufacturing and jobbing house; good salary to right man; none but A1 man need apply. Address, "V., 8608," care Jewelers' Circular-Weekly.

WANTED, high grade traveling salesman with established trade in New York and New England; right man can earn more than $2,500; strong line of rings, jewelry and novelties. Address, "Confidence, 8684," care Jewelers' Circular-Weekly.

TWO experienced salesmen to sell on commission, as side line to retail jewelers and department stores, a line of jewelry boxes and silverware rolls; one for New York City and east; other for south. Herald Novelty Co., 2234 Eighth Ave., New York.

WANTED, Jan. 1, salesman for New York and nearby towns; must be A1 man, acquainted with best trade and be familiar with watches and diamonds; trade established; can be increased; address with particulars, P. O. Box 881, New York City.

WANTED, for next January, an experienced traveling salesman, with established trade, in Pennsylvania, Ohio and Michigan, to sell American watches and diamonds; all correspondence will be confidential. Smith & North, 14 Maiden Lane, New York.

WANTED, traveling salesman for Texas, Kansas and Oklahoma; experienced man with established trade can make $3,000 and upward; usually successful line of gold jewelry, rings, silver and other novelties "Confidential, 8685," care Jewelers' Circular-Weekly.

WANTED, an experienced salesman with established trade; one who is thoroughly acquainted with the fine diamond jewelry line; a good opportunity for a man with small capital, who would consider taking an interest in the manufacture of jewelry. Address, "Manufacturing Jeweler, 8701," care Jewelers' Circular-Weekly.

(Special Notices continued on page 72.)

Special Notices.

(Continued from page 71.)

Business Opportunities.

WANTED, to buy established jewelry stocks for spot cash. Edw. Bergh, Jewelry Auctioneer, Minneapolis, Minn.

FOR SALE, jewelry business in prosperous western town; cleared $10,000 last year; $25,000 stock; excellent prospects; invoice. "M. E. W.," care Keystone, Philadelphia, Pa.

A PARTNER wanted in a good, established jewelry factory in New York; must be able to attend inside or outside; $4,000 to $5,000 capital required. Address "D., 8630," care Jewelers' Circular-Weekly.

FOR SALE, small stock of jewelry, china, etc., in Chicago; doing a fine business; bench pays more than expenses; about $3,000; have other business. Address Glass & Crockery Exchange, 186 Fifth Ave., Chicago, Ill.

WELL EQUIPPED, old established manufacturing jewelry plant, enjoying good reputation for excellence of its line, for sale, or would consider taking partner; good chance for salesman with some capital. Address "Manufacturer, 8702," care Jewelers' Circular-Weekly.

FOR SALE, after Jan. 1, my jewelry store; a rare opportunity; new fixtures and a clean stock of goods; the reason for selling is I wish to retire after being in business 35 years; stock, $6,000; can be reduced to $4,500. Address Hayden W. Wheeler & Co., 2 Maiden Lane, New York.

FOR SALE, Jan. 1, 1907, fine jewelry and optical store in western Texas town of 3,000; good paying business; big territory to draw from; slight drug store competition; reason for selling, other business; stock and fixtures, $1,800 or $2,000; $1,200 cash, balance easy terms; write at once if you mean business; this is a snap. Address "F., 8659," care Jewelers' Circular-Weekly.

QUICK ACTION by corresponding with us; we buy your entire stock; or send us your surplus stock of watches and diamonds; we originated this method and have twenty years of quick action and good service to our credit. Joseph Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address, Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

For Sale.

FOR SALE, large jeweler's scale in cabinet glass case; good as new; Kohlbush make; cost $125; will sell for $60. Address "Y., 8679," care Jewelers' Circular-Weekly.

FOR SALE, four trunks with telescopes, practically new; regulation size. Dreyfus Mfg. Co., 89 Fulton St., New York.

TRUNKS and telescopes; three practically new trunks, telescopes and watch trays complete. Wm. I. Rosenfeld, 19 Maiden Lane, New York.

To Let.

TO LET, part of an exceptionally desirable office, with fine north light; opportunity for precious stone business or manufacturer's agent. Room 48, Lorsch Bldg., 37 Maiden Lane, New York.

WILL RENT to desirable party, desk room with office privileges, in light, attractive office; manufacturers' representative or diamond dealers preferred. "Maiden Lane, 8656," care Jewelers' Circular-Weekly.

JEWELRY FACTORY, completely equipped, good light, large loft, immediate possession, for sale on satisfactory terms. Address, "W. E., 8648," care Jewelers' Circular-Weekly.

Wanted to Purchase.

WANTED, the best Oriental pearl necklace, 15½ inches long, that $1,000 or $1,300 will buy. Address F. H. Straub, the jeweler, Fergus Falls, Minn.

TO LET
31 MAIDEN LANE, N. Y.
(One Door from Nassau Street)
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IMMEDIATE POSSESSION
F. J. WHITON, 130 Broadway New York

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If You Know the Mark

you are not confined to the limitations of yo stock, but will be able to supply any goods desire Frequently a resident of a town or city will r turn from a visit to a larger city, bringing ba an attractive novelty or piece of jewelry that greatly admired by her friends, who will probab want to obtain others like it. They will first c on a local jeweler and if he is not an up-to-da jeweler he will turn them away disappointed b cause he has not the articles in stock. If, ho ever, he is a progressive dealer, he will exami the trade-mark on the article, identify the mak and send for a line on memorandum. He w tell his prospective customers that he has not t goods in stock just at present, but will have th in a few days. He will make a sale, and eve sale counts. But more than this, he will agreeat surprise and please his patrons and will convin them that it is not necessary to go out-of-to to obtain the latest and best productions of t jeweler and silversmith.

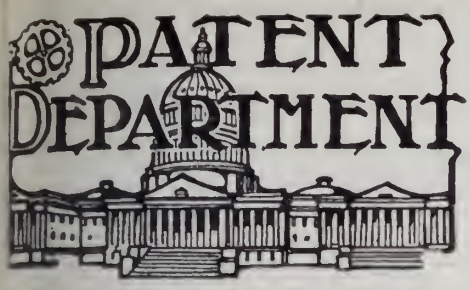
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UNITED STATES PATENTS.

ISSUE OF DEC. 11, 1906.

838,155. METHOD OF DECORATING POTTERY. John W. Young, Zanesville, O. Filed March 17, 1906. Serial No. 306,696.

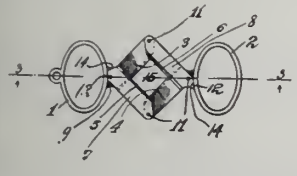
The method of decorating pottery consisting in applying the decoration to the surface of the pot-



tery while in a green state by means of a soft yielding stamp, and afterward immersing the decorated article in a glazing, and firing the same.

838,205. CIGAR-TIP CUTTER. Charles Nobs, Jr., Newark, N. J. Filed Feb. 5, 1906. Serial No. 299,378.

In a cigar-tip cutter, the combination of two parallel blades, two handles, one connected to each of said blades on opposite sides of the device, two parallel blades pivotally connected at an angle to the first two blades, whereby when the handles are



manipulated the blades connected thereto move bodily in an arc toward or away from each other, while the other two blades each swing one end in one direction in the arc of movement of one of the handle-blades and the other end in the opposite direction in the arc of movement of the handle-blade.

838,271. ATTACHMENT TO EYEGLASSES. Albert A. Petit, Chicago. Filed Sept. 1, 1906. Serial No. 333,011.

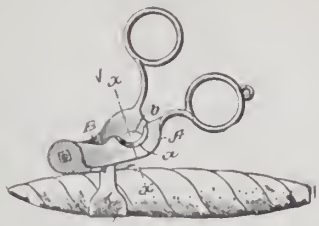
The combination with a box side and eyeglass part, of a screw with shouldered and flat-sided



head, shouldered under a larger head, and a locking device between said larger head and eyeglass part and box side and lesser head.

838,298. CUTTER FOR CIGARS. William C. Briggs, Winston-Salem, N. C. Filed Feb. 19, 1906. Serial No. 301,903.

A cigar-tip cutter provided with a thin flat hand-cutting finger co-operating with a cutting edge on



the tip-cutter and adapted to pass between a cigar-band and a cigar.

838,401. SPOON. Willis W. Grocott, St. Louis, Mo. Filed Aug. 2, 1905. Serial No. 272,434.

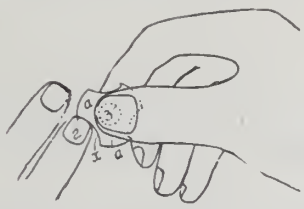
As a new article of manufacture, a spoon comprising a bowl and a handle, said handle being provided with an engaging head in the form of an



ornamental collar fixed upon the handle at a point suitably remote from the bowl, said head being extended wholly around the handle and adapted for engagement with the rim of a vessel irrespective of the position which the spoon may occupy when placed in the latter.

838,440. MANICURING DEVICE. Jacob L. Neff, Omaha, Nebr. Filed June 6, 1904. Renewed March 24, 1906. Serial No. 307,923.

A manicuring device comprising a disk having a central perforation, and having portions of its



peripheral edge cut away, the circular edge portions of the device being provided with V-shaped file-grooves, the remaining edges being sharp to serve as scraping edges, and projecting grooved knives formed in prolonging the grooved edge of the device.

838,496. MANUFACTURE OF GLAZED OR ENAMELED CERAMIC WARE. Alexander Bigot, Paris, France. Filed Feb. 17, 1903. Serial No. 143,858.

The improved process of making articles of pottery consisting in superposing in a mold layers of ceramic material in a sligtly-damp powdered condition and of an enameling or glazing material, applying pressure to impart to the materials the shape of the mold, and then immediately firing the molded article without preliminary drying.

838,499. EMBLEM-CHARM. Nathan D. Cole, Norwood, R. I. Filed Jan. 27, 1906. Serial No. 298,289.

In an emblem-charm, the combination of the upper and lower members, with the longitudinally-



pinned tubular joint and the abutting shoulders which serve to prevent the swinging movement of the said members.

DESIGNS.

38,343. MEDAL OR SIMILAR ARTICLE. Charles Osborne, New York, assignor by mesne assignments to Carnegie Hero Fund Commission, Pittsburg, Pa. Filed Oct. 10,





1906. Serial No. 338,325. Term of patent 14 years.

38,345. CLOCK-FRAME. Joseph E. Steinmeier, New York, assignor to the Western Clock



Mfg. Co., La Salle, Ill. Filed Nov. 5, 1906. Serial No. 342,157. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefore, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing herein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED DEC. 11, 1906.

Ser. No. 11,403. (CLASS 59. HOROLOGICAL INSTRUMENTS.) Mermod, Jaccard & King Jewelry Co., St. Louis, Mo. Filed Aug. 7, 1905.

PARAGON

Particular description of goods.—Watches.

Ser. No. 13,255. (CLASS 20. CUTLERY NOT INCLUDED IN CLASS 61, AND EDGE-TOOLS.) Landers, Frary & Clark, New Britain, Conn. Filed Oct. 3, 1905.

IVOROY

Particular description of goods.—Knives, forks, spoons, table-steels, nut-picks, and cheese-scoops made of steel and other non-precious metals.

Ser. No. 21,808. (CLASS 59. HOROLOGICAL INSTRUMENTS.) Newman Clock Co., Chicago. Filed Aug. 30, 1906.

IMPERIAL

Particular description of goods.—Portable watchmen's clocks and dials therefor.

Ser. No. 22,590. (CLASS 59. HOROLOGICAL



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INSTRUMENTS.) Eisenstadt Mfg. Co., St. Louis, Mo. Filed Oct. 8, 1906.



Particular description of goods.—Watch movements and watch cases.

er. No. 22,745. (CLASS 59. HOROLOGICAL INSTRUMENTS.) Webster C. Ball, Cleveland, O. Filed Oct. 17, 1906.



Particular description of goods.—Watches.

TRADE-MARKS REGISTERED DEC. 11, 1906.

,167. GOGGLES. American Thermo Ware Co., New York.
Filed May 23, 1906. Serial No. 19,816. Published Oct. 16, 1906.

,222. SPECTACLE AND EYEGLASS FRAMES AND MOUNTINGS. Merry Optical Co., Kansas City, Mo.
Filed May 3, 1906. Serial No. 19,268. Published Oct. 16, 1906.

,223. CHAIN AND CHAIN-LINKS. Standard Chain Co., Pittsburg, Pa.
Filed May 3, 1906. Serial No. 19,268. Published Oct. 16, 1906.

,269. WATCHES, WATCH CASES, WATCH DIALS AND WATCHWORKS. Abraham & Straus, Brooklyn, N. Y.
Filed June 8, 1906. Serial No. 20,152. Published Oct. 16, 1906.

,282. PLATED FLAT WARE FOR TABLE USE, INCLUDING KNIVES, FORKS AND SPOONS. International Silver Co., Meriden, Conn.
Filed July 9, 1906. Serial No. 20,788. Published Oct. 16, 1906.

,285. BROOCHES AND RINGS. Walter McKittrick, St. Louis, Mo.
Filed June 21, 1906. Serial No. 20,449. Published Oct. 16, 1906.

,362. FINGER-RINGS. J. B. Bowden & Co., New York.
Filed May 26, 1906. Serial No. 19,883. Published Oct. 16, 1906.

,420. STYLOGRAPHIC AND FOUNTAIN-PENS. Sanford & Bennett, New York.
Filed May 28, 1906. Serial No. 19,921. Published Oct. 16, 1906.

,421. STYLOGRAPHIC AND FOUNTAIN-PENS. Sanford & Bennett, New York.
Filed May 28, 1906. Serial No. 19,921. Published Oct. 16, 1906.

,422. STYLOGRAPHIC AND FOUNTAIN-PENS. Sanford & Bennett, New York.
Filed May 28, 1906. Serial No. 19,923. Published Oct. 16, 1906.

NITED STATES PATENTS THAT HAVE EXPIRED.

Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, shington, D. C.]

Issued Dec. 10, 1889.

,804. CLOCK MOVEMENT. H. S. Prentiss, New York.

,831. MECHANISM FOR MANUFACTURE OF WATCH-LIDS. Frederic Ecaubert, Brooklyn, N. Y.

,832. DEVICE FOR MANUFACTURING WATCH CASES. Frederic Ecaubert, Brooklyn, N. Y.

,835. DIE FOR WATCH CASES. W. H. Fitzgerald, Brooklyn, N. Y., assignor to Frederic Ecaubert, same place.

,857. EYEGLASS-FRAME. Louis Riemenschneider, New York.

,871. OPERA GLASS HOLDER. J. S. Spencer, New York, assignor of one-half to J. E. Spencer, Brooklyn, N. Y.

,887. BRACELET. W. H. Ball, Newark, N. J.

416,932. BUTTON-HOOK. G. W. Mabie, Brooklyn, N. Y.

416,942. SUSPENDER-BUCKLE. Jacob Myers, Eureka, Cal.

416,944. FOUNTAIN-PEN. G. S. Parker, Janesville, Wis., assignor to Safford Fountain-Pen Co., same place.

416,946. POCKET-KNIFE. J. V. Pilcher, Louisville, Ky.

416,952. STRAINER. G. W. Rush, Bridgeton, N. J.

417,016. SETTING OF COINS. T. F. Gaynor, Louisville, Ky.

417,080. SPECTACLES. Peter Peck, Southbridge, Mass.

417,082. INKSTAND. A. P. Pichereau, Galesburg, Ill.

417,106. HOLDER FOR CALENDARS. H. P. Smith, Syracuse, N. Y., assignor to J. H. Duncan and F. A. Hale, same place.

417,124. CLASP. Thomas Walker, Birmingham, England.

417,166. TICKET-HOLDER. Joseph Geisenheimer, New York.

Designs issued Dec. 6, 1892, *for* 14 *years.*

22,028. SYRUP-JUG. Theodore Haviland, Ambazac, France.

22,038. BADGE. L. J. Pitkin Chicago.

Designs issued Dec. 12, 1889, *for* 7 *years.*

31,966. CORN HOLDER. E. A. Straub, Rodney, Mich.

31,971. CURLING-IRON MEMBER. S. M. Levy, Cleveland, O.

31,986. NECKTIE-HOLDER. C. L. Uhry, Newark, N. J.

Designs issued June 9, 1903, *for* 3½ *years.*

36,351 and **36,352.** BROOCHES. P. O. Dickinson, Newark, N. J.

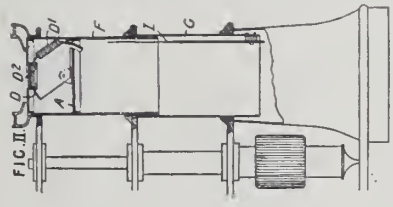
BRITISH PATENTS.

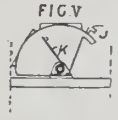
(Abridgments of Specifications, 1905, from *The Illustrated Official Journal.*)

ISSUE OF NOV. 28, 1906.

16,125. FIELD-GLASSES. J. H. Barton, London, S. W. Aug. 8.

Relates to two-power glasses in which the racking of the tubes for focusing effects automatically the changing of the eye lenses. The eye lenses D^1, D^2, are mounted in a segment of a cylinder D, pivoted transversely in the tube F on a disk A. The segment D is normally held in the position shown in Fig. II. by a spring K., Fig. V. So

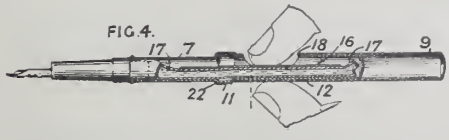




long therefore as the tube F is withdrawn from the intermediate tube G, the high-power lens D^2 is in use, but when the low-power being desired, the tube F is pushed in, a metal strip I, coming in contact with a stud J on the segment D, pushes the latter back into tbe position shown in Fig. V, and thus puts the lens D^1 in action. The strip I may carry a rack engaging with a quadrant on the segment D.

16,130. FOUNTAIN-PENS. W. I. Ferris, Stamford, Conn. Aug. 8.

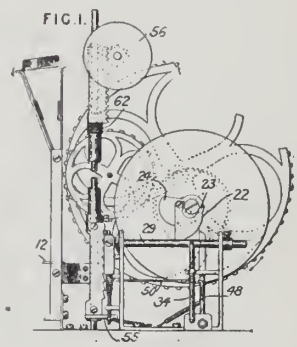
Relates to fountain-pens having a compressible reservoir as a means for filling the pen. The

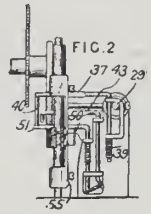


holder 7 is slotted at 18, so that the ink reservoir 17 can be compressed by the action of the finger upon a metal strip 16 secured to the reservoir. The slot 18 may be covered, at will, by a revoluble sleeve 12, slotted similarly to the holder 7, and held upon the latter by the portion 11 engaging over the head 22. The usual protecting-cap 9 is provided. The invention is similarly applied to a fountain drawing-pen. The pen is filled with ink by expelling the ink from the reservoir, dipping the nip-portion beneath ink, and then allowing the reservoir to expand.

16,132. TIME-RECORDERS. J. Dey and A. Dey, Syracuse, N. Y. Aug. 8.

In an automatic device for positioning a record card in one direction, of the type described in Specification No. 15,977, A. D. 1905, the actuating-pawl is withdrawn immediately after operation, allowing its rack to drop on to a holding-pawl. The card rests in a holder on a stop 12, Fig. 1, which is connected to a rack. This rack is elevated step by step by a cam 22 on a clock-driven shaft which depresses an arm of a rocking shaft 29. The cam, shaped as shown, is pivoted to a disk, and works between two stop pins 23, 24, thereon. This enables the cam shaft to be turned backwards without affecting the rocking shaft. This shaft 29 is rocked against a spring fastened to a second arm 31, and carries the actuating-pawl 37 of the rack mounted in a yoke at one end, as shown in Fig. 2. This pawl is pressed towards the rack by a spring 39, and coacts with a similar holding-pawl 43. The actuating-pawl raises the rack slightly beyond the point at which the hold-





ing-pawl engages, and then is withdrawn at once by a trip-lever 51, thus dropping the rack on to the holding-pawl. This is to avoid a slight alteration of the position of the record before the holding-pawl engages, due to the gradual lowering of the actuating-pawl through the rotation of the cam. The trip-lever 51 engages the bent end 40 of the actuating-pawl, and is pulled into action by a link 50 connected to a spring-pulled lever 48 shown in Fig. 1, this lever being turned slightly by a pin on the cam 22 immediately after the actuating-pawl has raised the rack one step. This trip-lever is also used to restore the rack to its lowest position, a pin 55 at the bottom of the rack lifting the trip-lever so that when pulled by its link 50 it disengages both the actuating and the holding pawl. The position of the stop may be shown by an indicator drum 56 rotated as shown from the rack above mentioned, and bearing, for example, the days of the week. A grip 62 may be provided upon the connecting-sleeve for manual adjustment.

16,241. FIELD-GLASSES. J. H. Barton, London, S. W. Aug. 9.

Relates to means for making the interiors of prismatic field-glasses more accessible for cleaning and inspection without disturbing the optical adjustments. For this purpose, double end plates, A, B, connected together by screws as shown, are provided, the inner plates A being kept at a fixed distance apart by connecting-pieces C, C^1. The metal cases D, D^1 carrying the prisms are secured to the outer faces of the inner plates A by screws. The open parts of the frame-work are provided with metal covers, E, which may be held in place by metal pieces F, F^1, shaped as shown, the piece

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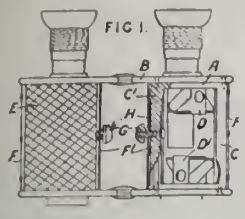
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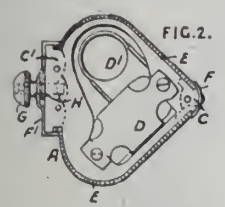
(Corbin Building)

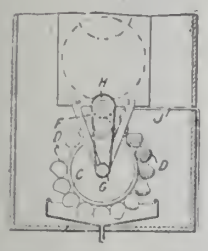
1 being held in place by a screw G. A spring I is arranged between the connecting-piece C^1 nd the piece F^1. The outer end plates are pro-



ided with extensions which are connected to-ether as shown.

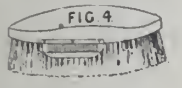
6,367. CLOCKS. J. Reffitt, Yorkshire. Aug. 11. *Waterwheel-Driven Clocks.*—A wheel C bearing ackets D or an endless chain of buckets, receiv-





g water from a pipe J, is geared to a movement a chain F and sprocket-wheels G, H, or by y other convenient arrangement.
Reference has been directed under Patents Act. 902, to Specification No. 9365, A.D. 1886.)

6,418. BRUSHES. W. T. Gooderidge, London. Aug. 12.
To protect the bristles from being injured by the



ip of the hand, metal or other shields of suit-le shape are fixed to both sides of the brush.

Complete specifications accepted Nov. 21, 1906.
1905.

4,974. POCKET-BOOK. Soennecken.
1906.

089. FIELD GLASSES. Barton.

186. HAIR WAVERS. Hope.

0,557. FOUNTAIN-PEN. Batty.

0,631. TIME-CHECKING APPARATUS. Patterson.

Applications filed Nov. 12 *to Nov.* 17, 1906.

5,457 and 25,458. PHOTOGRAPH-FRAMES. Dan Moody, London.

5,466. COFFEE-POT SPOUT. Alfred Wigmore, Sheffield.

5,475. EYEGLASSES. August Schlottgen, London. Complete specification.

5,540. UMBRELLA. Winifred A. Hulsmann, Scarborough.

5,592. FINGER RING. Alfred Duhill, London.

5,666. MANUFACTURE OF DISH-COVERS. Walter Arnold and W. J. Henderson, Birmingham.

5,752. COVERING FOR SWORD-SCABBARDS. George Klose, London. Complete specification.

5,786. BUTTON. Donald Cuff and J. H. Kilby, Liverpool.

5,789. SALT SIFTER. Joseph Heywood, Birmingham.

5,792. TEAPOT. A. E. Wilson, Glasgow.

5,812. COMB-SECURER. C. F. and L. C. Godwin, Kensal Rise, London.

5,815. CARD CASE. David Innes, London.

25,840. CIGARETTE CASE. A. H. Sewell, Birmingham.

25,840. BROOCH-HOOK. William Wingrove, London. Complete specification.

26,086. ELECTRIC WINDING MECHANISM FOR CLOCKS. Jacob Steiger and James Besancon, London.

Pittsburg.

Joseph Bevan, a brother of Miss Hannah Bevan, bookkeeper for Heeren Bros. & Co., was killed in an accident at the works of the Jones & Laughlin Steel Co. last week.

The Merchants and Manufacturers' Association and the Pittsburg Chamber of Commerce have passed resolutions requesting that the mercantile tax, which is a burden to some merchants, be abolished.

Miss Lula P. Harn, who has conducted a jewelry store in the McCaugue building, 3d St., Beaver, for the past year has moved to the A. C. Hurst building. Miss Harn has fitted up the store with show cases and furniture of the latest styles.

Samuel Shamberger, the Butler (Pa.) jeweler, convicted of arson three months ago, and who disappeared shortly before he was to have been called for sentence, is still missing, and so far as known nothing has been heard of his whereabouts.

A large number of the local jewelry stores have decided to keep open until 9 and 10 P. M. until after Christmas. Most of the stores have hired extra help, and some of the stores have been unable to get as many persons as desired, because of a scarcity of labor.

Among the out-of-town buyers who visited Pittsburg last week were the following: J. F. Murphy, Dawson; J. R. Thorn, Toronto; William Bersford, Piedmont; George Eckert, Jeanette; Harry Bauer, Blairsville; Fred Kropff, Tarentum; G. H. Phillips, New Brighton.

The closing of the Farmers and Drovers' National Bank at Waynesburg, Pa., last week by order of the Comptroller of the Currency is said to have caught one or two local jewelers there. The bank, however, will be reopened soon, although it is reported that some arrests will be made because of the failure.

Andrew Imgrund, aged 56, died two weeks ago at the residence of his son-in-law, E. A. C. Kuhnel, 453 Bluff St., Carnegie. The funeral services were held at St. Joseph's Church, the interment taking place in St. Mary's Cemetery, this city. The deceased was a well-known watchmaker, but had retired from active duties some time ago. His will was filed for probate last Saturday, leaving an estate valued at $16,000 to his daughter, Mrs. Kuhnel, for life. He also left several small bequests to charity.

The bankrupt stock of Davis Bros., Galion, O., was purchased recently by J. R. Brown, of the Marsh, Brown, Mather Co. for $2,075. An involuntary petition in bankruptcy was filed against the firm several weeks ago, terminating as stated, the sale having been approved by the courts. The stock had been appraised at $4,235.56. It is thought that the firm will not pay more than 10 per cent. on the dollar. Charles Davis, the father of the members of the firm, died three years ago, and Henry Davis, his son, was made executor of the estate. The first settlement with creditors amounted to 33⅓ per cent., and within 18 months after the father's death letters were sent to the creditors, so it was stated here to-day, offering to settle on the basis of 60 per cent. for the remainder owed, and this was agreeable. H. S. Davis, who had been in business at Mt. Gilead, O., removed his stock to Galion, and a partnership was opened up under the name of Davis & Sons, but some time afterwards the mother withdrew, and then the business was carried on under the firm name of Davis Bros., the brothers being Henry and Harold Davis. When the final crash came in the business of the brothers, an assignment was made to J. M. Talbot, and later involuntary petitions in bankruptcy filed, resulting in the court confirming the sale of the stock to the Marsh, Brown, Mather Co., which was a creditor, but not to a very large amount.

Lancaster, Pa.

TRADE CONDITIONS.

The holiday trade, this year, among the Lancaster, Pa., jewelers is not as good as it was for the same period last year. The main reason is the trouble between the leaf tobacco growers and the packers. With a crop worth $4,000,000 to the growers of Lancaster County, very little has been delivered.

Cyrus Novinger, Halifax, Pa., visited friends here last week.

Fred A. Patterson, Landisburg, Pa., has gone home for a few weeks.

H. W. Detterlein, representing the Non-Retailing Co., is home from a western trip.

John J. Bowman, of Ezra F. Bowman's Sons, spent several days in New York last week.

S. Kurtz Zook has installed a novelty at his store in the form of Westminster chimes. The bells are outside the store and the electrical clock inside. It attracts much attention.

President A. H. Rosenstein, of the Lancaster Silver Plate Co., is off on a trip to Philadelphia and Baltimore. Last week Mr. Rosenstein had a family reunion at home in honor of his wife's birthday.

Philip Miscally, Charleston, S. C., a student of the Ezra F. Bowman Technical School, has gone home for a vacation. Another student, Homer Harkness, watchmaker for V. H. Wertz, Lewistown, Pa., has finished a course in engraving. O. V. Tillman, Richmond, Va., has finished a course in engraving and returned to his old place.

Young men giving the names of William Butler and Frank Davidson were arrested last week by the police on suspicion of having stolen some fine jewelry they had tried to pawn. Several pieces were worth at least $50 apiece. The prisoners told clear and plausible stories as to their possession of the goods, and as nothing could be proved against them they were discharged. They disappeared quickly.

The mistake the Lancaster jewelers have made by neglecting to organize, as repeatedly proposed, is now apparent. The merchants generally decided to keep their stores open in the evening for only one week prior to Christmas, but the jewelers protested; having no organization, their protests were unheeded, so they decided to keep open an extra week themselves. This they did last week, and hardly paid their gas bills, as nobody went out to shop with the other business places closed.



The Great Driving Wheel of a LOCOMOTIVE traveling a mile a minute, makes 403,361 revolutions in twenty-four hours:

The Tiny Balance Wheel of a WALTHAM WATCH makes 432,000 vibrations in the same time:

The immense power and high speed of the locomotive are rendered practicable only by the wonderful precision of the watch.

WALTHAM WATCHES are made to fully meet the most exacting requirements.

THE HOROLOGICAL REVIEW.

Complicated Clock Mechanism for Lighting and Extinguishing Lamps

Translated for THE JEWELERS' CIRCULAR-WEEKLY from the *Revue Internationale de l'Horlogerie*

THIS igniter and extinguisher is the invention of Ernest Capt, a Swiss electrical clockmaker. It is a little more complicated than those to which we have lately referred in these columns, the complication resulting from the fact that Mr. Capt sought to solve automatically, with his

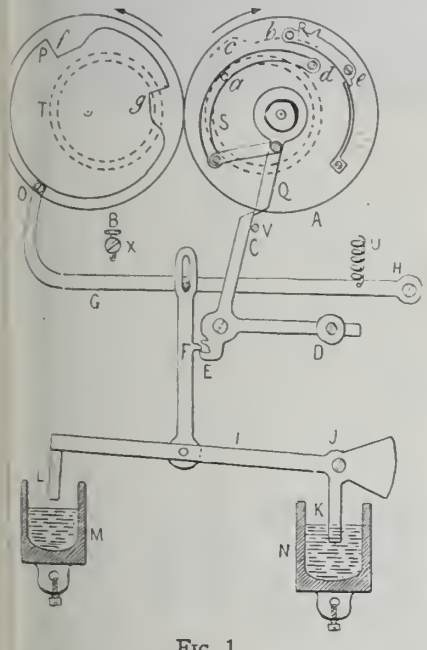


FIG. 1.

method, the greatest possible number of cases which can come up. For the sake of simplicity in the description, we exclude from the illustration a part of the attachments. Our purpose is not to give a working drawing, but simply an outline sketch of the construction of the apparatus and of the principle upon which it works.

The plan is electrical; the circuit-breaker is composed of a lever I, turning on the axis J. It is provided with two fingers, one of which, K, plunges continually into the bowl of mercury N, connected with one of the binding-posts of the wire, while the other one, L, allows the igniting current to pass or not, according as it does or does not plunge into the bowl M, connected with the other end.

The system controls the immersion of L at the moment when it is desired to light the lamps, and then withdraws it to extinguish them. These functions are produced automatically by two equal wheels, A and B, gearing into each other and hence turning in opposite directions with equal speed. They make one revolution a day. When they are in the position indicated by Fig. 1, the current does not pass. In order that it may pass, it is necessary that the wheel A, in its movement, by the intermediation of the cam Q, raise the arm C, of the lever CED, which, when at rest, presses against the contact stud V. The movement conveyed to the arm C operates to free the tip F of the tooth E, by which it is held. This causes the fall of the lever I, and the contact of the finger L with the mercury in the bow M. Thus the current passing through the circuit-breaker will not be cut off until the lever G, pivoted on H, and drawn tight by the spiral spring U, has lifted up the lever I by the action of its contact stud upon the upper part of the slot in F.

The play of the lever G is limited by the stop X. The raising of the lever I is controlled by the fall of the cylinder O into the notches of a cam P, which forms a part of the wheel B and is cut out in a way to produce the extinction of the light at the desired time.

The cam Q, which controls the lighting of the lamps, is mounted loose on the shaft of the wheel A, but it is attached to a lever pivoted at *d* upon a bridge forming part of the wheel A. At each turn of the wheel A, the cam Q causes C to rise and releases F. In like manner at each revolution of the wheel B, the cam P, which forms a part of that wheel, brings about the locking in of F, as a result of the fall of the cylinder O to the bottom of the first of its notches.

The problem now is to light and extinguish the lamps automatically at hours varying according to the seasons. It will be remembered that in the systems previously described, this function was not automatic, but was done by hand, by changing the position of pegs, introduced into such or such holes punctured in the circumference of a large wheel. Mr. Capt has placed, behind each of the wheels A and B, a cam which makes a revolution in 365 days. The cam of the wheel A is shown with its eccentric groove at S in Fig. 2. The cam of the wheel B, likewise with its groove, is shown at T. The lever pivoted at *d*, which lever guides the igniting cam Q, has at *a* a small contact stud which engages in the groove of the cam S. The eccentricity of this groove is so calculated that the ignition is made later, and later as the solstice approaches, and earlier and earlier at the approach of the winter solstice, the function of the contact stud *a* being to carry the cam Q to the right or to the left, according to the season. If the cylinder O,

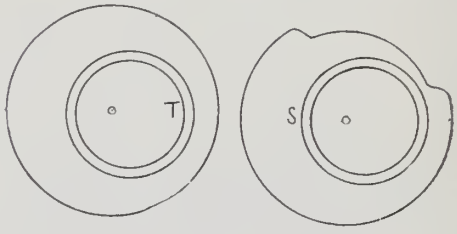


FIG. 2.

of the lever G, controlled the extinction at the moment of its fall into the notch *f*, this extinction would always take place at the same hour.

In order to vary this hour according to the season, Mr. Capt has devised a movable plug, which, according to the season, withdraws the edge of the notch, more or less, being guided by the eccentric groove of the cam J, a groove of the same shape as that of S, and destined to produce the same effect, but in an opposite sense.

Up to the present time, we have only taken into account a single ignition and a single extinction; that is what the igniting extinguishers, previously spoken of, give. But the system of Mr. Capt. permits, if desired, two ignitions and two extinctions; the first ignition, controlled by the cam Q, at a variable hour in the evening, the first extinction at a fixed hour (at midnight or one o'clock in the morning, for instance), by the fall of the cylinder O into the first notch of the cam P.

The second ignition is controlled by the nose R, of a lever pivoted at *e* and termin-

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The wide-awake dealer knows the value of a good stock of Elgin Watches. He knows that they are a good criterion by which to have the public judge his store.

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uting by a roller *b*, held against the face of the cam S; the second extinction is controlled at a variable hour, by the fall of the drum O into the second notch of the cam P, a notch more or less removed by changing the position of the plug of which we have spoken, but which is not represented, its motion being produced in the same way as that of the lever which regulates the cam Q. It will be seen in Fig. 2 that the circumference of the cam S has been cut in such a way that at certain times of the year, the nose R does not act upon the lever T. It will readily be understood that during the long days of summer there is no need of a special ignition in the morning.

To sum up, the igniting extinguisher of Mr. Capt solves all the questions of lighting dials and also street lamps that can come up, and that, too, in a manner absolutely automatic. Lighting in the evening, at a variable hour, extinction at a fixed hour, midnight or one o'clock in the morning, for instance. Lighting in the morning at a fixed hour; extinction at a variable hour. Or, simply lighting at a variable hour in the evening and extinction at a variable hour in the morning, the lamps remaining lighted throughout the night. Naturally, it suffices in the second case to do away with the arm which carries the nose *e* and also the first notch *f*, of the cam P.

When it is a question of gaslights, and not of electric lights, the circuit-breaker is replaced by a cock with an arm and connected with the mercury, with a secondary cock with an arm intended to keep a watch-light burning by allowing a very small quantity of gas to escape when the principal cock is closed. Moreover, a meter can be added to Capt's apparatus, registering the number of hours during which the lamps have been burning, and permitting the regulation of the expense when the lighting is to be paid for by the hour. It is an interesting invention and one which seems likely to render good service in doing away completely with hand labor for lighting.

A resident of Birmingham, Eng., has just made the novel suggestion that all the clocks should be synchronized, and that all public clocks should be controlled direct from Big Ben, the well-known timepiece of London. It will doubtless be interesting to Americans to learn that in the British House of Commons there is a department of the Office of Works whose particular business it is to look after the supply of clocks to the Government offices, and here are frequently to be seen some fine examples of clocks by famous old British manufacturers—as, for instance, Valliamy, Dutton, and that world famous horologist, Thompion. Just lately a very fine grandfather's clock by Gregg has been placed in the Prime Minister's official residence. At present the only other grandfather's clock is to be seen in the members' cloak room. This is one of the few articles saved from the fire which razed the Houses of Parliament to the ground. Writing of clocks, we might mention that the clock in the tower of St. Cross Hospital Church, which was made by one William Skikelthorp in 1671, recently struck 117 right off. It is going to be taken down now.

The Action of Magnetism on Pocket Chronometers.

By L. Guillin, Director of Industrial Physics at the University of Besançon.

THE magnetization of steel parts, so long known, gave rise to no inconvenience from the point of view of chronometry so long as precision had not its present importance. The need which we feel of having, within a limited volume, a mechanism which gives us the time with sufficient exactness every minute during the day, renders the scientific and practical task of the watchmaker more and more difficult.

In clocks of great accuracy, for instance,

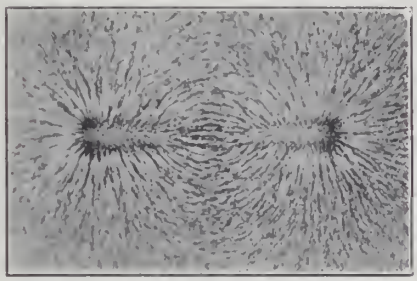


Fig. 1.

the driving weight is generally considerably heavier than it need be to keep up the movement of the pendulum, and if retardative causes intervene the energy of the weight is sufficient to keep up a movement which is not perceptibly varied, provided the length of the pendulum remain unchanged. But in a marine, or in a pocket chronometer, the case is different. The motion is kept up not by the fall of a weight, but by the employment of the principle of a coiled spring, and this force is

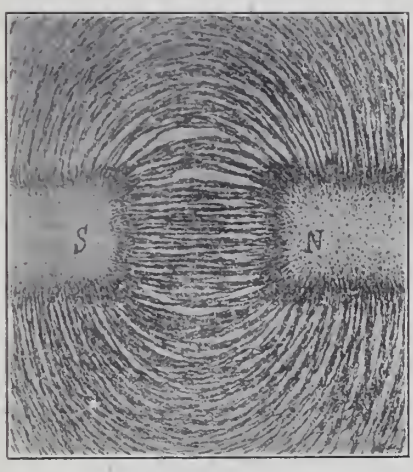


Fig. 2.

greater just in proportion as the coiled mass is greater. This is a fact of daily experience and so well known that it would be unnecessary to mention it, were it not that theoretical and practical mechanics tend to greater precision, and particularly to the best possible utilization of the forces at our command.

In the chronometers of to-day, which are, relative to clocks, so small and made of so many parts, the driving force stored up in the spring is something in excess of what is needed to set the parts in motion. But in order that a mechanism may work in what we call a regular way, the motive power must remain practically constant, or at least the variations must not fall within a limit at which the regularity would be impaired.

The object of this article is to put before the reader the result of experiments easy to reproduce, and which show that among the causes of variation in the running and rate of a chronometer the magnetization of the steel parts is a disturbing factor which must not be neglected. The parts which may become magnets are the pivots, springs, lever, the balance spring and the balance

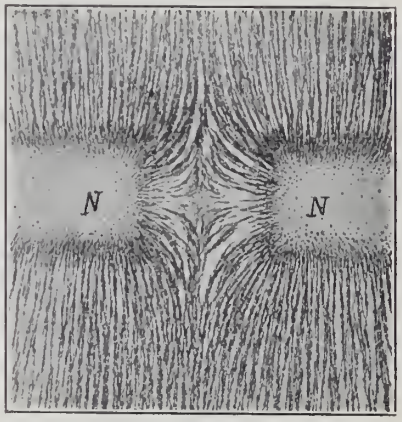


Fig. 3.

and parts of the escapement. The action of these different parts, looked at solely from the point of view of magnetization, is at intervals and of two sorts—the first permanent, tending to increase the friction of the pivots on the jewels; the others periodical, sometimes accelerative, sometimes retardative, tending to change the period of the swing (oscillation) of the balance and its range (amplitude) to the point of stopping the chronometer.

To illustrate this action at intervals let

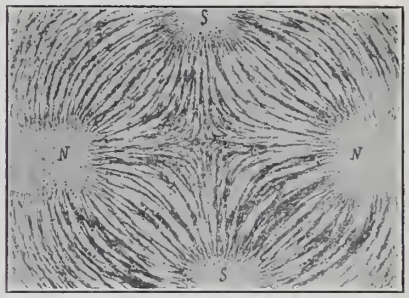


Fig. 4.

us recall some elementary experiments in magnetism.

Take a magnetized iron bar and lay on it a sheet of cardboard. Sprinkle some iron filings thereon; now, if we shake the cardboard slightly to help the distribution of the filings, we observe a certain arrangement of the particles along well-marked lines, which we will call, according to the custom, lines of force. The magnetic field will be the space subjected to magnetic action.

This is shown in Fig. 1. The lines of force seem to go from one end to the other. It is a magnetic curve.

Poles of a Magnet.—Let a magnetized needle be movable on a vertical axis, the needle remaining horizontal; we observe

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that it points uniformly in a particular direction, and that the same end always turns toward the north. We will indicate the north pole by N, and the end which turns toward the south pole by S.

Mutual Action of Two Poles.—Having marked the poles of two magnetized needles, if we put together two poles of opposite name they will be attracted together; if of the same name, they will repel each other.

Instead of taking two magnetized needles



Fig. 5.

e have taken two magnetized bars, and utting two poles of different names oppo- te each other we obtain a magnetic curve presented by Fig. 2. The lines of force hich start from the pole N go out to eet those starting from the pole S and lend together when they meet.

If we put two poles of the same name pposite each other the magnetic curve re- ilting is shown in Fig. 3. The lines of



Fig. 6.

rce emanating from the two similar poles :m to repel each other.

Let us now take four magnets arranged shown in Fig. 4. The magnetic curve kes a new form.

If we put in juxtaposition several mag- ts, no matter how arranged, we shall ve a figure easy to imagine, and we have ide the experiment by taking eight small ignets whose magnetic curve is repre- nted by Fig. 5.

Returning to chronometers, let us con- ler a mainspring confined in its barrel; er having magnetized it we make its magnetic curve as it is represented by Fig. 6. We perceive, when the coils are placed near each other, that the whole very much resembles Fig. 1 from the point of view of the arrangement of the lines of force. We have practically an iron bar which has been hollowed out in the middle, and which has two distinct poles. Let us take the spring out of the barrel and allow it to uncoil to form the magnetic curve which is represented in Fig. 7. Here we no longer have two poles, but a series of north and south poles arranged in alternation around the coils of the spring, such as we saw in studying the arrangement of the iron filings in Fig. 2.

Hence we can infer, from an examination of Fig. 7, that the separate coils of a magnetized spring, which is uncoiling itself and thereby furnishing energy to turn wheels, are subject to influences which modify to a certain degree the uncoiling of the spring. These influences may be accelerative if between two adjacent coils the lines of force repel each other; or retardative if the lines of force attract each other; that is to say, two adjacent coils tend to cling to each other. In any case the uncoiling of the

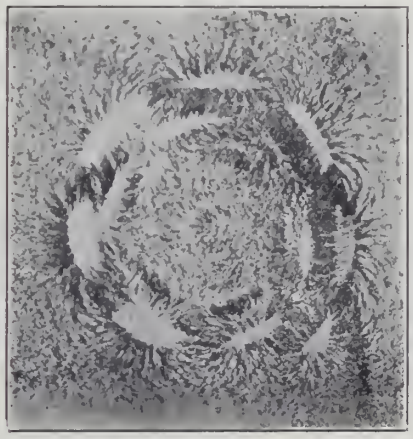


Fig. 7.

spring is not accomplished in a constant and regularly decreasing manner.

There would be a sort of alternation in this uncoiling, and the cause of the movement being essentially variable, the resulting movement might be so likewise.

In fact, it would be difficult to estimate the disturbance introduced into the uncoiling of a spring, and it is perhaps not so much in this variation of uncoiling that we ought to look for the variations in rate of a chronometer, as soon as it becomes magnetized, as in the same variation in the amplitude of the balance, which is driven by the balance spring. A balance spring takes a form analogous to that of a spring which is uncoiling, and if it be of steel and magnetized, its magnetic curve would have the same appearance as that of a mainspring, and it is conceivable that its magnetization works the same change in amplitude of the period of oscillation. It is at this point proper to recall what we said at the opening of this article, to wit: that the energy of the balance spring is little more than is necessary to keep up the full oscillation of the balance, and the disturbing action due to magnetization will make itself most felt upon the balance spring.

(To be continued.)

The Centenary of Berthoud.

A FRANCO-SWISS Committee under the patronage of distinguished French and Swiss watchmakers and scientists has been formed in Paris with the object of presenting to the Swiss Government and the Paris Observatory a bust of Ferdinand Berthoud, who was born in Switzerland in March, 1727, removed to Paris at the age of 19, and made France his home, dying there in 1807.

A warm appeal is made to horologers of all nations in order that the centenary may be suitably and permanently recorded by all engaged in the practice and science of horology. Donations toward the fund may be sent to M. Tourret, 30 Rue Manin, Paris, or to W. Augustus Steward, editor of the *Watchmaker*, 150 Holborn, London, E. C.

In connection with the centenary and the high estimates which have been placed upon Berthoud's position as an horologer we would refer our readers to page 782 of Claudius Saunier's monumental work "Modern Horology," which was so brilliantly translated into English by Mr. Julien Tripplin. In this M. Saunier states that "So far from having invented chronometers, as several of his biographers have asserted, he had no success whatever in the art of the chronometer maker until he adopted the recommendations of P. Le Roy."

Other criticisms are also made by Saunier, who concludes, however, by saying: "Although these criticisms are abundantly justified, Berthoud did much valuable work, and his name will, therefore, long remain one of the glories of the horological art."

The Vernier and Its Uses.

Chicago, Dec. 12, 1906.

Editor The Jewelers' Circular-Weekly:

Will you please give me some information regarding the vernier? A. R.

Answer:—A vernier is a secondary scale for obtaining very exact measurements. It was invented by one Pierre Vernier, a Frenchman. If a scale already exists in which inches or any other unit is divided into 100 equal parts, and another scale having 99/100 of an inch, divided into 100 equal parts, is applied to it, so that the two scales coincide at zero, they will also coincide at 99/100 of an inch, but nowhere else. Starting from zero, the difference between each of the first divisions would be 1/1000 of an inch. The second division of the secondary scale would be 2/1000 of an inch short of the second division on the primary scale, and so on. In use, when the zero points do not coincide, as many 1/1000 of an inch would be added to the register of the primary scale as divisions of the secondary scale were passed before one coincided with a division of the primary scale. In horology vernier gauges are used with sliding gauges. In astronomy and navigation verniers are used for measuring angles with the greatest accuracy, in degrees, minutes and seconds; and even decimals of the latter.

A show case containing optical goods, erected in front of the store of Walter A. Boas, Reading, Pa., was broken, a short time ago, by thieves who stole about $50 worth of stock.

A Good Test of Watch Service

THE HOLIDAY SEASON witnesses increased activity in the watch trade as in other departments of commerce. Orders at this time are all apt to be marked "rush"; and work enough for several months often has to be crowded into one. Where time is limited, it is difficult to correct mistakes should such be made. It is at periods of this character that the perfection and efficiency of the service rendered by any organization are put to the severest test. These Offices are able to cope with Holiday conditions, without the slightest disorder or delay.

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12 SIZE MOVEMENTS.

Mathey Bros., Mathez & Co.
Manufacturers and Importers of
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12 SIZE SPLITS.



A HALF-YEAR
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New England

ADVERTISING

During the last six months of 1906 more than 26,000,000 people read the clever advertising of New England watches every month. Thousands of these people of the United States were attracted to those jewelers selling New Englands, or wrote us to find out where they could get them.

We have educated the great American people to use "the watch made expressly for them," and they are buying New Englands so fast that our factory can scarcely keep up with the orders.

Were you one of the lucky jewelers who sold out your stock of New England watches before Thanksgiving—and had to re-order for the Christmas trade? There were hundreds like that.

1907 Will Be Even a Bigger New England Year

We are now arranging to advertise even more extensively to American watch buyers during 1907. And, what is better still, we have recently made improvements in manufacture which make New Englands far and away the highest grade watches ever sold at a medium price.

Our policy during 1907 will be the same as in the past: not to stock you up with New Englands, but to *sell* New Englands *for* you and *through* you—to co-operate with you in every practical way. That's the object of our Retailers' Aid Department.

If you are not handling New England watches, you are doing your business and yourself an injustice. Somebody in your town is reaping or going to reap the benefit of New England advertising—why not you?

Address, Department of Publicity

NEW ENGLAND WATCH CO.
Waterbury, Conn.

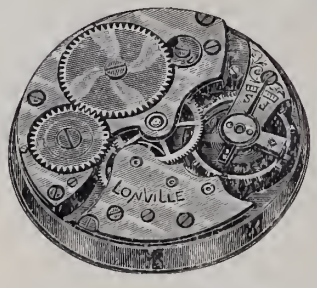
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12 SIZE.



GOOD CYLINDER WATCHES are more in demand now than ever. Ask your jobber for watches with this

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SOLE AGENTS FOR UNITED STATES.

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IF IT'S A **ROY**

TRADE MARK

IT'S STANDARD



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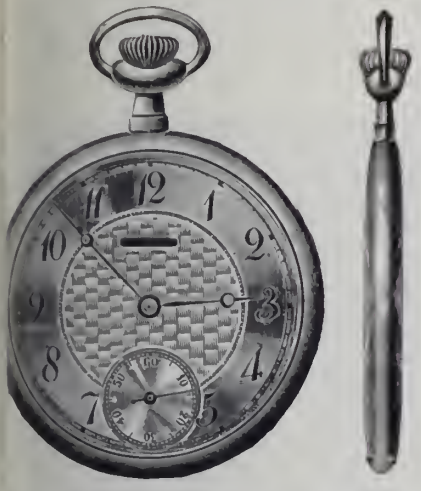
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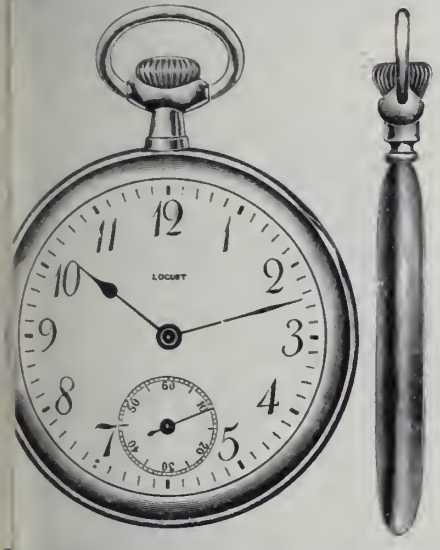
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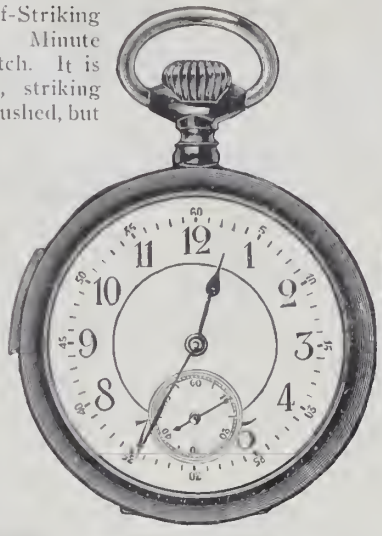
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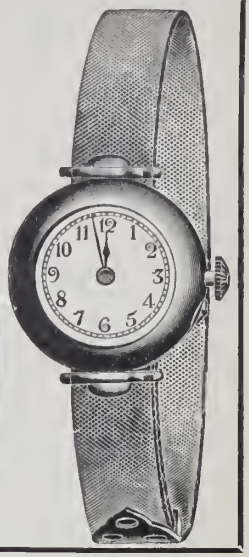
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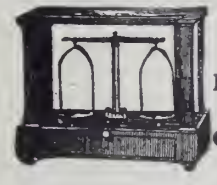
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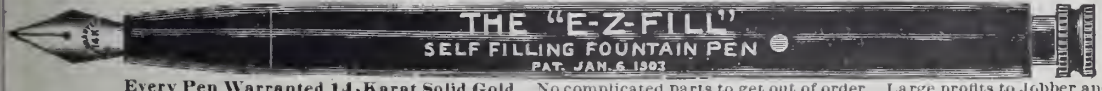
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OPTICAL DEPARTMENT

High Hypermetropia.*

(By THEODORE B. SCHNEIDEMAN, A.D., M.D., Professor of Diseases of the Eye, Philadelphia Polyclinic, Philadelphia Pa., in the *Ophthalmic Record.*)

HIGH hypermetropia possesses, in addition to certain features common to hypermetropia in general, certain phenomena which are peculiar to itself. The diminution in the diameters giving rise to the small eyeball is an exaggeration of what is characteristic of ordinary hypermetropia. This diminution is ascribed to lack of development. But the special conditions or occasions responsible for such failure to develop normally have not been discovered, lying as yet hidden in the obscurity which prevails in the domain of heredity and development in general.

The diminished radius of curvature of the cornea which has frequently been observed in cases of high hypermetropia and which would tend to increase the refraction seems to be a part of the diminution suffered by all of the ocular structures. The smallness of the globe would seem to favor more extended excursions, but this has not been found to be the case; the field of fixation of hypermetropes of this class has been found to be restricted; their mobility is inferior to the normal.

The cause of this appears to be a weakness of the extrinsic muscles which have suffered from the same dystrophy as the other ocular structures. Even the ciliary muscle, contrary to what might be expected, has suffered similarly. The range of accommodation has generally been found to be less than in normal eyes or than those affected with moderate error. The nervous mechanism of such eyes shares in the general inferiority. The ophthalmoscope furnishes positive proof of this as regards the optic nerve. The papilla not only seems smaller, but calculation shows that it actually is so; moreover, it very generally presents an abnormality as to color, being at times paler than normal and in other cases of a deeper hue, so as to be scarcely distinguishable from the surrounding fundus; its outlines are often indistinct and irregular.

The retinal vessels present a peculiar disposition; they are tortuous and suggest in many cases the appearance of optic neuritis. Horner's hypothesis of this peculiarity that the retinal vessels make their way, so to speak, into a closed cavity already formed serves to explain these appearances.

A matter of capital importance in many of these cases is the defective vision which is frequently so marked a phenomenon in high hypermetropia. The diminished visual acuity has been ascribed among others by Donders to the fact that "a smaller number of percipient elements of the retina are affected than in emmetropia by reason of the diminished retinal images and that this discrepancy could only be compensated if a given smaller surface of the retina possessed the same number of percipient elements as the larger surface of emmetropic eyes."

But Mauthner has shown that this can not be the cause, for axial hypermetropia as high as 12 D. could only in this way reduce the acuity from 20/20 to 17/20 when corrected by the accommodation. Moreover, the retinal images can be enlarged to be equal to or greater than in emmetropia by means of correcting glasses. Possibly the explanation is to be found in a disturbance of the development of the percipient apparatus, but anatomical proof of this has not been brought forward.

Every degree of amblyopia is encountered. Why should two individuals affected with the same amount of error possess such different visual acuities? It has seemed to the writer from his cases that the amblyopia is the more pronounced the older the subjects when they first began to wear glasses, as if the badly formed images of the uncorrected eye had failed to awaken the proper function of visual perception.

Very high hypermetropes requiring for their correction an excessive amount of accommodation hold near objects very close to the eyes, simulating myopia. In this way they see better, thanks to the increase in size of the retinal image; the objects, letters, etc., are indistinct, but in bringing these close to the eyes, the circles of diffusion increase less rapidly than the images and the subjects have learned besides to further cut off such circles by nipping their lids.

It is frequently stated that such eyes are especially affected with astigmatism, but this has not been my experience. The records of my cases show that astigmatism is, to say the least, no more frequent in high hypermetropia than in other states of the refraction; in fact, rather less. Nor is the astigmatism present apt to be particularly high. There are, of course, many cases of high hypermetropic astigmatism, but the cases I am considering are of much more numerous ones, where the axial defect predominates. It may be added that when a high degree of amblyopia is present low or even moderate astigmatism can only be recognized with certainty by objective methods, of which the shadow test is the best; the cylinder in these cases adds too little to the visual acuity to be certainly recognized by t subjective method.

As the eye is not a single point, but t anteroposterior axis nearly an inch length, the question from what po ametropia should be counted has been f quently discussed and is not settled ev yet. In the lower degrees it is a matter indifference, but in the higher correct ide as to the optical constants of such eyes a comparisons between different cases c only be made with exactness when the sa reference point is chosen in each. So writers think it most simple to choose t summit of the cornea as the point fr which to measure the punctum rem tu They object to any of the cardinal poi of the optical system, because these po do not occupy the same position in all ey nor in all meridians of the same eye even for all parts of the same meridian.

From what point shall the punctum motum be computed? The inverse of t distance is the measure of the ametrop As it is a question of mathematics, it preferable to select one of the cardi points and not an anatomical point; for t cardinal points enter into the calculat concerning the dioptric apparatus, but anatomical points do not.

Donders chose to measure the degree ametropia from the anterior nodal poin obviously because the images being reckon from the second nodal point the conjug of the first, their size was readily obtain The objection to the nodal points are t these are not constant, but change their sition during accommodation and in ferent stages of the refraction. He him abandoned this point in aphakia. The f principal point is now generally chosen the point from which to measure the pu tum remotum; as a matter of fact, in pr tice we may use this interchangeably w the anterior surface of the cornea with serious error, for the two are separated only 1.75 mm.

Convergent strabismus is exceptional high hypermetropia. This has given r to some surprise on the part of writers has been regarded as in contradiction w Donders' theory of the connection betw hypermetropia and convergent strabis Donders has himself answered this object by urging that the hyperope, whose erro very considerable, does not even attempt correction by excessive convergence: sides to correct a hypermetrope of high gree would require such an exces amount of convergence as can not be ma tained even if the accommodation is s ficient to correct the error. The deficie lies in the power of convergence and

*Read before the American Academy of Ophthalmology and Oto-Laryngology, September, 1906.

Optical Department.

that of accommodation. On the other hand, divergent strabismus is not unfrequently met with. This is probably due to the imperfect development of the extrinsic muscles which share in the general dystrophy. Moreover, amblyopic eyes frequently lapse into divergence.

From recent extensive statistics by Tscherning as to the incidence of refractive anomalies among young persons in Copenhagen, practically no difference existed as regards the higher degree of hypermetropia among the educated and illiterate. What difference there was showed a slightly greater proportion among the illiterate. The same statistics, as usual, showed an enormous preponderence of low and moderate myopia among the educated classes, while the highest degrees of the latter were again equally divided among both.

Analysis of 6,000 individuals refracted by myself, with, of course, almost twice the number of eyes, excluding those that had but one eye, showed, of these 12,000, 222 having more than 4 D. of H. Of these, 16 had 7 D., five 8 D. and one 9 D., four 11 D. and one to be described more fully presently had 16 D. in one eye and 17 D. in the other.

As compared with the incidence of high myopia, the same material showed 304 eyes affected with myopia above 10 D.; these included cases from 10 D. to one of 29 D. The majority, of course, belonged to the inferior limit. Thus the number of cases in this group of 6,000 individuals were not very unequal, 304 of myopia to 222 of hypermetropia.

Hypermetropia of 14, 20 and 24 D. have been reported uncomplicated by serious disturbances of development. Perhaps the case of highest degree ever recorded was one communicated to Donders by Bowman, which required a convex lens of 1⅞ inches for its correction. Calculation gives the anteroposterior axis and the sizes of the images in the uncorrected and corrected eye as follows: anteroposterior axis, 16.908 m.; size of image linear (10 being normal), 9.587 in the uncorrected eye and .499 in the corrected eye.

The correcting lens being placed 12 mm. from the anterior principal point, or 10¼ m. from the summit of the cornea, so that the enlargement of the image produced by the glass, obtained by dividing the size of the image in the corrected eye by that of the uncorrected eye 1.514.

Following is a record of the case of high above referred to:

J. J. F., real estate agent, aged 28, born Ireland. Father's sight poor; is unable give further particulars. The sight of sister is like his own. Up to the age of he held near objects very close to the so that he was thought to be near hted. At that age he was given glasses ich were of some assistance. He was d then by his oculist that his eyes had opped developing before they had been ly formed."

The external appearance of the eyes is hly suggestive. They are small, deep and seem more mobile than normal. e pupils are equal and react to light and vergence. The visual acuity without glasses is ability to see large objects. Measurements of the cornea with the ophthalmometer gave the small radius of 7.1 right and left, corresponding to 49 D. without any astigmatism. The accommodation is 7 D. right and left. The ophthalmoscope showed that the media were clear. The details of the fundus came out clearly with very high convex lenses. The nerve appeared very small, slightly paler than normal, but not enough to warrant the opinion of atrophy, nor was there any other special fundus lesion.

The shadow test showed the presence of 16 D. of hypermetropia in the right and 17 D. in the left eye in the visual zone, with moderate positive meridianal astigmatism. There was a trace of astigmatism with the rule, but this did not measure as much as 0.50 D. The visual acuity was extremely poor, right and left 5/60, with the correcting glasses + 16 and + 17 D., respectively.

He was given this correction to wear steadily and reported from time to time that, while the vision was imperfect, the glasses were giving him greater satisfaction than he had heretofore had.

This is the highest degree of hypermetropia the writer has ever seen.

The Treatment of Myopia.

AT the International Medical Congress, held in April, 1906, at Lisbon, H. Sattler (*Klin. Mon. fuer Aug.*, xliv., 1, p. 465) drew the following conclusions from his clinical experience, says the *Medical Review of Reviews*.

(1) Full correction may check the progression of myopia if a sufficient distance for near work is maintained and a too great inclination of the plane of fixation is avoided.

(2) In young persons full correction is tolerated in myopia of 10 diopters or more.

(3) If a progression should take place even then, it would generally be slight.

(4) Also in high degrees of myopia a reading distance of at least 20 to 25 cm. must be secured by corresponding correction.

(5) A timely proper correction seems to be a protective against the dangers by which a myopic eye is threatened.

(6) Insufficiency of convergence is generally averted by full correction.

(7) Muscular asthenopic troubles require tenotomy of the external recti in exophoria of any amount or prisms besides full correction.

(8) In very high myopia (18 diopters or more) up to the end of the third decade of life the extraction of the transparent lens with the concave, lance-shaped knife is to be recommended.

(9) Primary extraction surpasses primary discission by a small number of interferences, more speedy restoration of good vision, greater safety as to loss of vitreous, avoidance of increased intraocular pressure, and apparently less danger of postoperative detachment of the retina.

Van Patton Bros., 281 Chestnut St., Meadville, Pa., have just completed extensive improvements in the interior of their store, which has been entirely renovated and equipped with up-to-date fixtures.

The Minimum Price List.

NUMEROUS attempts have been made to establish minimum price lists in various sections of the country, and results are as varied as the localities. Rochester shows perhaps the most striking example of its successful operation, while New York City can show nothing but a continuous series of failures. Now, failure alone need not necessarily be a discouraging sign, especially if the same spirit is maintained with which to renew the fight, but in New York City the spirit, which never was markedly arduous, is now completely lacking, and one naturally seeks a cause for this apparent apathy.

The root of the matter may be arrived at by settling whether or not the adoption of the proposed minimum price list would really be a benefit to those engaged in the optical business.

On its face it has many promising features, but it must be a well-known fact that competition is, in truth, the life of trade, and as the minimum price list plan tends, no matter how indirectly, to limit competition, it is striking at one of the fundamental principles of trade, and the failure of the plan here speaks well, it seems, for the broad business sense of New York City's opticians.

The better class of men engaged in this or any line of business has respect for public opinion, and, to the most casual observer, it must be evident that public opinion will not, at the present time, harbor aught that savors, in the least, of monopoly or "fixed" rates, and when a number of men combine and agree to make the public pay *"their"* price for an article, they are treading upon rather dangerous ground; and this is really what the minimum price list amounts to. Though small in the face of railroad combines, it is none the less a "combination," and, on the whole, is best left untouched.

The claim set forth by its adherents is that it will bring the little man, the cut-rate man, into line. Vain hope! All would sign, a few honest ones would hold to their promises, and the rest would laugh at those, say they were rid of that many competitors, and go on cutting prices as usual.

An honest man will get a fair price for his goods and services; if another cuts that price he either gives poorer goods and services, or loses money, or proves that the first man received too much; so is it not evident that among high-class, scrupulous optometrists the price of goods will adjust itself, unaided? The other class is not worth worrying about. Wherein, then, is the necessity for the general adoption of a minimum price list? "SQUARE DEAL."

Harry Janowitz has resumed business at 219 Franklin St., Johnstown, Pa. Mr. Janowitz was formerly engaged for several years in the jewelry business on Main St., in the same place. He sold out and moved to another territory on account of ill health.

J. R. Nelson, a retail jeweler of Urbana, Ill., recently identified as an article sold by him to Frank Wells, of the same place, a watch that was found by Charles Creek on a picket fence, where it is believed to have been dropped by a thief who stole it from Mr. Wells.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Salesman's Helper.

WE Americans, fortunately, have been blessed with inventive geniuses who devoted their lives to making the work of others a little pleasanter and easier. Such men as Morse, Bell and Edison contributed wonders through their inventions to the progress of commercial life, and they eliminated much drudgery and unprofitable effort connected therewith.

Perhaps the greatest gift to the commercial salesman was the telephone. As an order getter, time saver and space eliminator, the telephone is unsurpassed. It has doubled the salary of many salesmen, because it enabled them to cover more territory, and thus enlarge their scope of operations.

Before the introduction of the telephone, when railroads were few and far between, commercial salesmen were often three days or even a week in calling on a single rural merchant. Long distances, bad roads, and fatigue of traveling, prevented fast time with horse and buggy. Not always when the salesman reached his destination did he get the desired order. The merchant when writing the house was doubtless acting in good faith, but the time intervening between his inquiry and the arrival of the salesman gave the merchant an opportunity to change his plans or allow for unforeseen events to interfere. Such disappointments, after long and strenuous exertion, made the life of the old-time salesman rather unpleasant.

Many of these vexatious delays, waste of time and money, disappeared with the introduction of the telephone. It made possible the calling up of the rural buyer, and first ascertaining if he was at home, and if he was likely to buy. In fact, the telephone revolutionized the salesman's methods.

There is a right and a wrong way to use every labor-saving device, and it is very likely that many salesmen are not getting as much benefit from the telephone as they might. One large Chicago house devotes considerable time instructing the salesmen how they can best, quickest and economically cover their field, and the telephone plays a very important part in the instruction. This house tells its salesmen to first select a large centrally located city with extensive country districts tributary, as the base of their operations for a week or more. On arriving at the hotel the salesman engages the use of a private telephone, and with his list of active or live prospects at hand he telephones each person on his list.

The city prospects, especially if they are rated well, are handled differently from the rural customers. The salesman calls up the city proprietor or buyer and advises him that he is in town, and endeavors to make an appointment with him at an hour when he can give the subject for discussion the attention it deserves. After the salesman calls on the most pressing prospects he stops at each of his other city customers long enough to offer assistance, and for a short friendly talk.

It is out in the surrounding country, however, where the telephone saves the salesman's time. He calls up all his rural prospectives, has a pleasant chat with them, and inquires if he can be of assistance to them. If done rightly, the salesman will adroitly draw out his customer, and determine whether or not the chances of selling him are good, and plan his call accordingly.

One reason why many houses expect their salesmen to ascertain whether an inquiry is genuine or not, is because when attempting to decide at long range they have judged wrongly too many times. Every large house receives daily inquiries from curiosity seekers and from practical jokers, yet it is difficult to judge of the intentions of a writer by his letter. A Chicago house once received an inquiry for a catalogue, which was written in a scrawly hand and on the poorest grade of wrapping paper imaginable. The correspondent handling the inquiry wrote the customary letter seeking evidence that the party asking the catalogue was acting in good faith. The reply read: "Never mind, I have bought a $3,000 outfit from your competitor." And he had; and on further investigation it was found that at different times the man had bought $5,000 worth of goods from the firm. Had the letter first reached the credit department the customer would have been recognized.

After that incident, it was the rule of the house to send catalogues to all inquiries, and to instruct the salesman in the territory to follow up the inquiry, and in case the recipient was not entitled to the catalogue to take it away from him. The catalogue was an expensive one, valued at $2, but in no case was the salesman to expend more than this amount in time or money in getting the catalogue back. So the salesmen handle these doubtful inquiries by the telephone, and thus winnow the chaff from the wheat. Many hours, many tedious rides and disappointments were thus save

As a general thing, the operator of country telephone exchange will be ver accommodating, and will send a messenge out for the person wanted, and will call t salesman when he arrives. Tact is an essen tial quality in telephoning as in other affair Lack of it recently placed a salesman fo a printers' supply house in a bad predica ment. He called up the telephone operat in a small town, and inquired for Mr. A who, it seems, was a printer employed the only newspaper office in the town, an who contemplated starting in business f himself. The telephone operator was niece of the established newspaper propri tor, and it was needless to say that she ap prised her uncle at once of the possibilitie of competition. The ambitious employe w "fired without notice," the house lost t sale of an outfit, lost the good-will of old customer for encouraging competition and the salesman was out a big commissio and received a just rebuke from the sa manager—all because he was not tactful.

As fast as the salesman receives telephon replies, indicating that the prospects a ready to talk business, he makes up h route, grouping prospects so that they c be advantageously visited. He then te phones each the hour at which he will ca

It is essential for a salesman to kno the characteristics of each customer he te phones, so that he can converse with him the best advantage. Although not possi to remember the "hobbies," the likes a dislikes of a hundred or more custome they can be recorded on card indexes fitte in a frame ready to attach to the telephon No set rules for telephone conversation applicable for all, yet it is well at the st to talk on subjects outside of business, a gradually lead up to the point of asking f the order. Nine men out of 10 resent b ing asked abruptly to part with their mone

Above all, the acquirement of a pleas and courteous telephone manner is valuab In these days of rush, a slang telephon vocabulary has been coined, which t every sense rather harsh and disagreeab to sensitive ears. Some day jot down t words of the average telephone conversa tion, and see how they look in written f I wager you will immediately tone up y own telephone conversation.

Use the telephone when it will save y time, for time is money; and the often you use it the better you will know the va of time.—*My Business Friend.*

Storekeeping Department.

How the Jeweler Can Meet the Competition of the Mail-Order House.

(Continued from issue of Dec. 12.)

SOME retailers have become so angry because the mail-order houses have cut in on their trade that they have lost their good judgment and tell their customers that all goods sold by catalogue houses have something wrong with them. That is no method with which to fight competition. It is not the truth, and the first time your neighbor sends in an order to some mail-order house he will find it out, if he does not already know, and then he will have a great deal less confidence in you than he had before.

If you are not able to be truthful in your fight for business, you are not well enough acquainted with your business. If you know your business thoroughly you can find hundreds of good reasons why your neighbors should trade with you, and every one of them will be true. Mail order houses handle many different lines of goods, some good, some bad and some medium. Your right move is to become so well acquainted with the stock that you can tell the exact difference in the quality, and you can explain the difference in cost. On good quality goods you will generally find that your price is about the same as theirs, freight considered, and if you know the quality of their cheap offerings it will not take long to convince the buyer that the best is the cheapest in the end, and at the same price you are almost sure to get the preference.

You will find that it never pays to run down a competitor, or the stock which he handles. The only way you can make an impression on your trade by calling attention to the bad quality of goods handled by a competitor is to be so well acquainted with them that you can convince those to whom you are talking that you are right. The bare statement that the goods of a competitor are not of as good quality as those you sell will not suffice. You will find that you must go into details at once, so those you are talking to will have a chance to use their own judgment. Most Americans are rather proud of their ability to reason out things for themselves. It is up to you to make your arguments and descriptions so plain that any one can take them up where you leave off and feel like deciding in your favor.

You must learn to do this in your advertisements, as well as in your conversation. Your advertisement should just be your side of a well worded conversation, and that conversation should always be about your own goods. The man to whom you are talking in an advertisement does not get the chance to ask questions he will want to ask, and answer them right there. If they are all answered right the advertisement will put him in the mood to buy.

Remember this advice. Never make remarks about the quality of a competitor's stock unless you know exactly what you are talking about, and then go right into details, and show by your description of the goods, the methods of manufacture, etc., that you are thoroughly familiar with your subject, and you will then be able to convince your hearers. This is very dangerous ground, and too many retailers are inclined to step in without the facts to back them, and thus injure themselves more than those whom they talk against. F. A. P.

What Some Jewelers Say.

THE price you pay for diamonds does not represent the actual value of your purchase. The profit of the dealer is added in proportion to the expense of maintaining his establishment. Our expenses are comparatively small, our diamonds as pure and perfect as any in the city, our prices much below those asked by other dealers. If you are thinking of diamonds, by all means come to us. Hugh Connolly, Detroit, Mich.

Lapel button for "Eagles," just gotten out by us in three sizes, is: (1) Symbolistic, (2) unique, (3) catchy, (4) tasteful, (5) superior. Bound to be as universally worn by the F. O. E. as the famous elk head insignia is by the B. P. O. E. Made in solid gold and gold filled, with or without initials. Ruby jewel eyes. Gold filled, 75c. to $1.50; solid gold, $1.50 to $3.50; with diamonds, $6.50 to $8.50. Spott & Jefferson, Little Rock, Ark.

Our Introductory Christmas Sale.—Today we fire the inaugural gun of our Christmas campaign. Everything in complete readiness for gift seekers. Special price concessions as advertised in Sunday's *Gazette* will prevail all week. Visit our store and view the magnificent preparations we have made. Select your gift articles now and have them laid aside. Albert Pfeifer & Bro., Little Rock, Ark.

A Quality Store.—It is true that the quality mark is on everything we sell. Our store is unique in this, that everything we sell, even the lowest priced trifle, must be the best of its kind or we won't sell it. Look over our silver and you'll see how the application of this rule results. Louis Esser Co., Milwaukee, Wis.

One of the Representative Retail Jewelry Stores of Denver, Col.

THE accompanying illustration shows one of the up-to-date retail jewelry stores of Denver, Colo. This store has just been fitted out by Syman Bros., at 828 16th St. It is in the Symes building, a fireproof modern office building recently finished.

The store is 100 feet in depth. The fixtures are of mahogany, with hammered brass supports. These, in connection with the brass light fixtures and the wall decorations in blue and white, create a rich and pleasing effect.

In the rear is the art room, enclosed in glass. This room is lined with mirrors. Being brilliantly lighted, the cut glass is shown to advantage on the plate glass shelves. Over the art room is the office.



INTERIOR VIEW OF THE STORE OF SYMAN BROS., DENVER, COLO.

At the rear of the art room is the workshop, fitted up with all the latest machinery. At the front of the store (not seen in the photograph), on one side, is the watchmaker's room, on the other a private diamond room.

The Way of the Enterprising.

A DISPLAY consisting of watches exclusively, and including over 500 timepieces, was made a short time ago by Challoner & Mitchell, Victoria, B. C., with excellent results, the idea being to emphasize the extensiveness of the concern's watch department. Almost every kind and every size of watch, from the modest $1 variety up to the accurate $300 machine was exhibited.

A word-building contest is being conducted by F. C. Hyde & Co., Appleton, Wis. A gold watch will be given to the person forming the greatest number of words from the letters contained in the name "Hyde & Co., jewelers."

A diamond, said to weigh 12½ carats, and at one time owned by Barney Barnato, was recently displayed in the show window of M. L. Cohen's store, Minneapolis, Minn.

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A. H. RICHARDS, El Paso, Texas - - - Four Sales
MERMOD, JACCARD & KING CO., St. Louis, Mo. - Four Sales



[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 1728.—**To Fit French Lever Escapement.**—*I have a clock to which I want to fit a lever escapement, style of those used in French traveling clocks. As I have to modify some gears, am undecided in the selection of beat, 14,400 or 16,200. Which do you think is preferable for a stationary clock? The gear next to the escape wheel is to be a steel gear. Having a given size for the escape wheel pinion, I am unable to determine the total diameter of the wheel. Do you know of any books, French or English, that make a special study of gears as used in horology, and without too much mathematics, that give the correct way to find the total diameter of the wheel and pinion, having their number of teeth and leaves and the distance between the two centers? In constructing a clock, how is the relation between the train and the length of the pendulum or beats per second found? Do instructors of watches or clocks use tables already calculated? I would like to have a good knowledge of the question, and any information which you can give me will be greatly appreciated.* E. R.

ANSWER:—Among practical men it is generally admitted that 18,000 beats is the best number of vibrations for a timepiece having escapement and balance of moderate size. The most convenient book in the English language giving the information which you desire is the "Watch and Clockmakers' Handbook," by F. J. Britten, in the contents of which you will find the information you desire under the heading of "Pinions, Wheels, etc.," in the index. The explanations do not contain too much mathematics. Bevel gears are not used in the trains of clocks or watches, but they use contrate wheels if they cannot be avoided. Contrate wheels have upright teeth intended to transmit vertical to horizontal action. The most simple way to find the length of pendulum to the number of vibrations of a clock is to take the seconds pendulum as a basis, which is about 39 inches long and has 60 beats in the minute. To find the length of a pendulum according to a given number of vibration: *Rule*—Multiply the number of vibrations in a minute by the standard or seconds pendulum (60) by itself, which is squaring it, and this being multiplied by the standard length of 39.2 inches and the last product divided by the square of the number of vibrations given in a minute by the pendulum of which the length is required, the quotient will be the length of that pendulum in inches and decimal parts of an inch. *Example*—To find the length of a pendulum which shall make 120 vibrations in a minute:

$$\begin{array}{rcl} 120 & & 60 \\ 120 & & 60 \\ \hline 14{,}400 & : 39.2 : : & 3{,}600 \\ & 3{,}600 & \\ \hline & 235{,}200 & \\ & 1{,}176 & \\ \hline 14{,}400 \;)\; & 1{,}411{,}200 \;(\; & 9.8 \text{ inches}^* \\ & 1.29600 & \\ \hline & 115.200 & \\ & 115.200 & \\ \hline \end{array}$$

*The length of the pendulum which was required.

The time of the vibration of pendulums is in the direct ratio of the square roots of their lengths, and the number of vibrations made in a given time are in the inverse ratio of their lengths. Modern treatises of horology have generally a table indicating the lengths of pendulums for different numbers of vibrations per minute.

QUESTION No. 1729.—**Black Diamonds of Brazil.**—*Kindly inform me where black diamonds are mined, and what are they used for?* S. T. L.

ANSWER:—The black diamond is an important article of commerce, not because it is destined to embellish the hand of feminine grace, but because of the fact that it has been widely applied in industry. The home of the black diamond is Brazil, the richest beds having been found in the province of Bahia and on the banks and in the bed of the San Jose River. The stone, which is perfectly opaque, is not beautiful, and if the magical word diamond had never been applied to the substance there is no doubt that to this day the black diamond would be a thing unknown. However, the favor which this mineral enjoys is of very recent date, for 20 years ago its properties were unknown and the trade in the stone was practically nothing. The constantly increasing perfection of boring instruments brought out the value of the black diamond, the use of diamond point drills now having become so general that the price of the mineral has in consequence rapidly increased. Today the diamond has become of prime necessity in working tempered metals, sawing of marbles, piercing of tunnels and galleries, and in mines. At the time of the inauguration of the Laboratory of Arts and Trades, on July 1, 1903, a circular saw, provided with diamond points, produced surprising results, cutting into thin slices the hardest of materials. On the banks of the San Jose we find the traces of the first exploitation of the mines by the natives, the Garimperos. The black diamond, however, having no commercial value, did not attract these people, and they were apparently ignorant of the real character of the mineral. From the report of an engineer who explored the region in 1858 we learn that one day the diamond diggers discovered a black stone in San Jose. They took the stone to one of their huts and sought to discover its nature by attempting to crack it. All their efforts were fruitless, the stone resisting the most powerful hammers, and after a time it was thrown back into the river. The stone weighed about 10,000 carats, and at the present price of $40 a carat represents a loss of $400,000. The exploitation of the Brazilian diamond mines by the Garimperos, it is unnecessary to say, was not scientific. The crevices of the rocks are explored with the hand, the gravel being taken away in little barrels, which are carried on the head. Attempts have been made to lessen the time of the work by diving for the mineral, but the violence of the stream is such during the rainy season that this plan has been but little adopted. The only method which will produce results and the one which will shortly be put in operation is that of draining. Dams will be erected 300 feet apart and centrifugal pumps will be installed for the purpose of drawing off the water. The results of the work cannot be a question of doubt, judging from the past performances of these diamond mines. The question naturally arises, Why have the diamonds been found in the San Jose? The answer to this is not difficult, and is given when we state that the original rock—which formerly occupied the high plateau—has been gradually disintegrated, the debris of the rock being carried by rains into the San Jose. Because of their density the black and white diamonds were concealed under the sand, together with the mineral accessories which surround them and which are the indications of the precious stones. Thus, in the course of years, these beds have been formed, beds the richness of which is incalculable.

QUESTION No. 1730.—**Tinning Small Brass Pins.**—*How can I tin over a lot of brass pins?* T. S. B.

ANSWER:—A very simple method of tinning small objects is to add ammonia to a solution of tin salt in water until there is no longer any precipitation; take the precipitate off on a linen cloth, wash several times with water, boil the residue, which consists of hydrated oxide of tin, with strong potash lye, and dilute the solution of potassium. Stannate is thus obtained with water. The pins are tinned by dipping them into this liquid on a sieve. The temperature of the liquid should be about 122 F.

Thieves who recently broke into the store of W. F. Kettenring, 3019 S. Adams St., Peoria, Ill., stole about two dozen gold filled watch cases and several cheaper watches. Two boys, who were later arrested, confessed their guilt.

The show windows in the store of Bates & Co., Atlantic City, N. J., were broken one day last week by a large tree trunk which was being cut down by a sidewalk contractor. The damage amounts to about $150. Mr. Bates, of the firm, narrowly escaped serious injury.

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WE make compotes of good glass and have them decorated by artists, with designs in pure gold.

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PORCELAIN TEA POT

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Sugar and Cream Bowl complete this attractive set.

Colors: White and Gold, Blue, Olive Green and Pink.

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More Facts About the Art School of Birmingham.

(Translated expressly for THE JEWELERS' CIRCULAR-WEEKLY from *Art et Décoration.*)

IN Summer the pupils of this school work as long as possible in the open air in the country near Birmingham. There they observe how living plants are grouped and how they mingle in masses, details of which they have learned at the school. They see how plants rise from the ground, cast their shadows against the atmosphere, are reflected in the water. The greatest importance is given to drawing exercises from memory. Not only are styles not taught, but students have no facility for learning more by themselves in the school. The only way in which they could do so would be through certain ancient objects, few in number which have been loaned by museums. The danger of invasion of foreign influences, not only ancient, but modern, is fought against, as it is believed that such influences may convey more evil propensities than useful teaching.

For the study of industrial application workshops have been established in the school, provided with all the necessary material in the way of tools, machines, ovens, etc., for the complete execution of the objects designed by the pupils. They are directed by professors who are not only artists, but very skilled handicraftsmen also, closely joined to the industry whose production with embellishments they are teaching, and glorying in the task of taking a hand themselves in the work.

The pupils, while pursuing their studies from nature, work in one, perhaps several, of the shops devoted to the careers they have chosen. They are made to create after their own designs, thus being obliged from the start to acquire the habit of drawing only objects which may be easily realized, and not to consider ornamental design apart from the matter in which it is to appear. On account of the constant fear of the committee that decorative composition may take a too theoretic turn, this line is not made the subject of a special course. It is taught separately in each workshop by a competent professor, and in connection with the matter itself.

The Jewelers' School is the only one which is entirely self-supporting. Like the Central School, it has its special director and its theoretic and practical classes, covering a complete education in the arts relating to metals. It has its own expositions, its small museum, etc.

The municipal assistance given to the Art School enables it to make the rates for instruction quite low; these rates vary, according to the number of courses taken by pupils.

That which makes the exceptional strength of the art school and its efficiency in working is its union with the Birmingham merchants. By carefully maintained relations with the industrial associations and by recruiting a part of its members in these associations themselves the museum and School of Art Committee avoids all possibility of divergence. The manufacturers allow their apprentices leisure to take the courses; in exchange the school gives the courses without charge; and finally both parties put their resources together to meet expenses.

It is not surprising that with the facilities it gives its pupils the Art School should have 4,000 annually take the courses at the Central and Branch schools, 600 of them being in the one school of the jewelers' quarter. The work resulting is brilliant. In the interscholastic competitions the Birmingham school always arrives a good first, and many now celebrated artists were pupils there.

But what, after all, is the school's incomparable merit is that of creating for Birmingham industries generations of workmen with a pronounced taste for art. Very often nowadays in the most simple objects of domestic use in workpeople's houses in the Birmingham suburbs one sees such artistic comprehension as our age has not yet become accustomed to. In these articles one recognizes the hand of the artisan, not that of the mere workman.

The Birmingham School of Art shows us what can be done without resuscitating corporations by an intelligent and practical organization in artistic instruction in a great industrial city. The lesson is one for others to ponder over deeply. The school was founded without State assistance. It developed by itself; and it had reached maturity when it gave itself over to the municipality, upon which it imposed its own conditions.

T. W. Gurley, Meyersdale, Pa., has the sympathy of his many friends in the trade owing to the death recently, of his mother, Mrs. L. Gurley, at the family home near Dickens Mill, about six miles from Cumberland. The deceased was 65 years old.

In the table issued by the United States Geological Survey, under the direction of Charles D. Walcott, showing the mineral products of the United States for the years 1896 to 1905, the value of the precious stones for the past year is given as $326,350 as against $324,300 in 1904, $307,900 in 1903, $328,450 in 1902, $289,050 in 1901 and $233,170 in 1900.

English and French Glass and Pottery.

IT is strange to see along what different paths artistic glass work is running on the two sides of the Channel. In England what is being done is practically all in the way of delicately colored, thin, blown glass—either after Venetian or Bohemian models or on new lines. Even the slight movement towards artistic cut glass is in the direction of simple cutting on comparatively thin glass.

In France, on the other hand, the current seems all in the opposite direction; the artists who are working in glass have turned their attention almost exclusively to thick and deeply colored vessels made in different colored glass pastes and sometimes elaborately carved. (Cut has come to have so technical a meaning that this kind of cutting seems to be better explained by the term carving.) The color effect, which to start with, is at times very happy, is often further enhanced by the addition of pastes of different colors to decorate various portions of the vases. Emile Gallé occasionally combines drops or "prints," both plain and elongated, with this kind of work with a very happy result. These drops, of course, are not in clear glass, but in colors which harmonize with the glass paste of the vessel itself.

As regards pottery, French makers seem to have been working of late on much the same lines as the English potters, except that for the moment they appear to have given less attention to luster. Some years back they were the pioneers in this direction, but the finest luster is now undoubtedly being made on the north side of the Channel.

In both countries a good deal of attention is still being given to the production of crystalline glazes, and *flambé* has been attempted with more or less success—though in this case, again, it is the English potters who have brought it to the greatest perfection. At Sèvres they are bringing out crystalline glazes distinguished by the size of the crystals produced, while the porcelain painting is largely on more or less naturalistic floral lines. Taxile Doat is producing work unlike other people—he is seeking after new chemical effects and also doing delicate figure work, sometimes glazed, sometimes unglazed, on a delicate celadon green ground.—*Journal Society of Arts.*

The stock of George E. Childs, Flint, Mich., was recently sold by the administrator of the estate to Horton & Putnam. The senior member of the new firm is W. H. Horton, formerly of Goodrich. His partner of George F. Putnam.



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FESTOONS, NECKLACES, BEAD BAGS, BROOCHES, CHAINS, COMBS, ETC.

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Will unquestionably meet with your approval

We carry a big stock of cases for all combinations of Silverware and Jewelry, in Leatherette, Moreen, Lizard Silk and Velvet. Mail Order Department is equal to all emergency orders.

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TRADE WATCH MAKERS

We do trade work all over the United States. Fine Work, Low Prices, Quick Returns.

Give us a trial. We beat them all

71-73 NASSAU ST., NEW YORK

Recent Reappraisements of Decorated China and Glassware.

REAPPRAISEMENTS of decorated earthen ware, blown glass and decorated china were recently announced by the Board of United States General Appraisers as follows:

DECORATED CHINA.—From Chas. Ahrenfeldt, Limoges, exported June 26 to Sept. 11, 1906, entered at New York. (File Nos. 41040, 41369/71, 41382, 41696, 42225, 42272. Invoice Nos. 16268, 898, 13502, 18585, 22838, 2319. 22710, 15835, 426); findings of Hay, G. A.: Dinner sets, St. Germ uni Ovide, 4927a, 100 pieces, entered at 0.65, advanced to 33.71 francs per set. net; dinner sets, 100 pieces, C. A., N., France, 4933, entered at 44.90, advanced to 47.15 francs per set. Discount, 5 per cent.; do., 112 pieces, Versailles, 4931cr, entered at 55.15, advanced to 59.55 francs per set; do., 101 Uni St. Germ 4931c, entered at 5.20, advanced to 38.72 francs per set; do., 100 pieces X St. Germ uni tour 4931a, entered at 39.90, advanced to 43.10 francs per set net; do., 100 pieces X St. Germ uni 4931aI and 4279aI, entered at 34.80, advanced to 38.28 francs per set; discount, 5 per cent.; do., St. Germ uni tour 4931a, entered at 32.35, advanced to 35.58 francs per set; do., 112 pieces St. Germ uni tour 4279a, entered at 37.80, advanced to 41.58 francs per set; do., 100 pieces X St. Germ uni tour 4949a, entered at 35, advanced to 39.98 francs per set; do., 100 pieces C. A. St. Germ 4279a and 4931a, entered at 4.30, advanced to 37.73 francs per set; do., 130 pieces St. Germ uni tour 4279a, entered at 44.55, advanced to 49.10 francs per set; do., 130 pieces France 4931a, entered at 64.75, advanced to 0.75 francs per set. net. And similar goods, as published in reappraisement circular No. 1498, Nov. 23, 1906. Add cases and packing.

CUT GLASS.—From Herrmann Holzner, Karlsbad, exported Oct. 1, 1906; entered at New York. (File No. 42427. Invoice No. 27541); findings of Lunt, G. A.: Wasserbecher crystal Keilecker, entered at 6.36, advanced to 7.36 crowns per dozen; Likorser 6 eckcn Freimaurer, entered at 4.30, advanced to 5.50 crowns per dozen; Wasserbecher Keilecker, entered at 8, advanced to 10 crowns per dozen. Add packing, etc.

DECORATED EARTHEN WARE.—From J. Brett & Co., Kobe, exported Jan. 24, 1906, entered at Chicago. (File No. 39165. Entry 3173); findings of Waite, G. A.: Bishu cups and saucers, 3½, entered at 1.15, advanced to 1.25 yen per dozen. Old cases and packing, advanced from 27.50 to 41 yen for 24 cases.

GLASSWARE.—From W. Kralik Muller & Co., Unkerheerd, exported Sept. 19, 1906, entered at New York. (File No. 42308. Invoice No. 14874); findings of Lunt, G. A.: Vases, jardiniers, etc., entered as sample. Discount, 50 per cent. Add packing. Advanced by disallowance of deduction of sample discount.

DECORATED EARTHEN WARE.—From Wood & Sons, Hursle, exported Sept. 7, 1906, entered at New York. (File No. 41995. Invoice No. 18610); findings of Hay, G. A.: Vitrified edge roll No. 5 No. U/G 3ds, entered at discounts of 45 per cent., 5 per cent. and 5 per cent. Advanced by packing discount 40 per cent., 5 per cent. and 5 per cent. Add crates and straw.

DECORATED EARTHEN WARE.—From New Wharf Pottery Co., Burslen, exported March 8, 1906, entered at New York. (File No. 39488. Invoice No. 25350); findings of Hay, G. A.: Berry dishes Oval blue Trilby, entered at 3/6 per dozen; do., Victoria, entered at 4/- per dozen. Discount 5 per cent. and 5 per cent. Add crates and straw. No advance.

JAPANESE CHINA.—From M. Yomeda, Kobe, exported June 1, 1906, entered at Pt. Townsend. File No. 41126. Invoice No. 3091); findings of Waite, G. A.: Advanced by addition of charges for packing, handling, marking, etc., added on invoice, but deducted on entry.

JAPANESE CHINA.—From Hachiya, Nogaya, exported Sept. 15, 1906, entered at Pt. Townsend. File No. 42170); findings of Waite, G. A.: Prices as per invoice. No advance. Add cases. Deduction of freight from Nogaya to Kobe allowed.

JAPANESE CHINA.—From various exporters, Kobe, exported Dec. 30, 1905, and June 21, 1906, entered at New York. (File No. 4075 and 41745. Invoice Nos. 22938 and 14357); findings of Board 2: Prices as published in reappraisement No. 29, Nov. 12, 1906. Reappraised value affirmed.

DECORATED CHINA.—From Carlhian & Co., Paris, exported Sept. 13, 1906, entered at New York (File No. 42044, invoice No. 24884): findings of Hay, G. A.; 4 china 5-piece sets, entered at 94.50, advanced to 141.75 francs per set. Add case.

The Alaska-Yukon-Pacific Exposition.

AT the present time much interest is centered here in the work of creating the Alaska-Yukon-Pacific Exposition, which will be held in 1909, opening June 1 and closing Oct. 15.

Although three years remain before the fair will be opened to the public, the management is hard at work perfecting and carrying out plans to make the enterprise worthy of the purposes it will aim to accomplish.

Beginning with the idea of making the new western world's fair original in every possible way the management has succeeded admirably up to the present time. As soon as the capital stock had been subscribed, John C. Olmsted, the noted landscape artist of Brookline, Mass., who laid out the Chicago and Portland expositions, was called to Seattle, and he is now busily engaged in designing the grounds and arranging the buildings. He has pronounced the site as scenically the finest ever utilized for such a purpose.

Henry E. Reed, director of exploitation, is now making arrangements for the States to participate. He has Major T. S. Clarkson, special commissioner, in the field visiting the governors of all the commonwealths. So far Major Clarkson has met with unprecedented success.

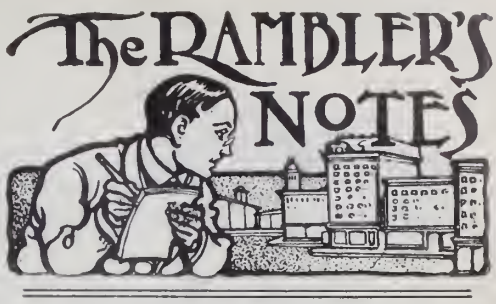
The management is receiving letters from all over the country endorsing the object of the exposition and pledging support from different localities.

Different from other fairs, the Alaska-Yukon-Pacific Exposition will not celebrate any particular event. The awakening of the Pacific, the wonderful achievement in all lines of effort of the countries in and bordering thereon and the important rôle the commerce of the great ocean plays in that of the world are the most noteworthy things the fair will celebrate. The exposition site comprises 255 acres of the campus of the Washington University. The grounds border for more than a mile and a half on Lake Union and Lake Washington. The Olympic and Cascade mountains are in plain sight, and an unobstructed view of the perpetual snow peaks of Mt. Ranier and Mt. Baker may be obtained.

The Alaska-Yukon-Pacific Exposition includes in its plan the erection of permanent buildings. Many of the large exhibit palaces will be substantially erected, and they will remain as the property of the university after the fair closes, to be used for educational purposes.

Walter Drew, convicted of breaking into and entering the store of Roehm & Son, Detroit, Mich., on Aug. 19, has been sentenced to serve two years in the Jackson prison.

Louis Curdts, at one time engaged in the jewelry business, died recently at his home in Ghent, Va., aged 82 years. The deceased was a member of the Lafayette Lodge of Odd Fellows and of the Knights of Honor.



AN INTERESTING EXHIBIT OF FANS.

AN interesting collection of fans has been on view at the K. J. Collins gallery, 8 W. 33d St., New York. The examples show great variety of date, workmanship and material. The majority, however, come from the Louis XV. period, though there are some good specimens of earlier and later periods. The collection attests the marvelous ingenuity and delicacy that were once expended on the decoration of this half serious and wholly playful social weapon. The treatment of ivory, tortoise shell, mother-of-pearl, wood and other materials for the sticks is constantly varied, and the pictorial decoration of the fan proper has the curiosity always of a sort of sentimentalized version of the art of the period. The fragile beauty of these specimens and their romantic associations, imagined or recorded, go far toward explaining the fancy for collecting fans.

*

RICH AND ARTISTIC HALL CLOCKS.

NEW hall clock cases are constantly arriving at the salesrooms of Harris & Harrington, 12 Barclay St., New York. There is now on exhibition a case eight feet four inches in height, made of heavy Circassian walnut, tastefully furnished in golden bronze. The massive proportions of the case blend with the heavy Corinthian style of decorative work in producing a pleasing effect. The dial of the clock is under an arch with columns of bronze. Four bronze pillars of the same design ascend from the base of the case to the smaller columns. The base is furnished in elaborate bronze work, in the center of which is a plate representing a group of cupids. In the lower portion of the case is a glass door protected by a heavy lattice of bronze bars. Behind this door swings a crystal mercury pendulum. On the top of the case rests a figure representing a Grecian driver, and chariot drawn by four war horses. Among other novelties is a clock case of Flemish oak with heavy decorative work in the Corinthian style.

*

ATTRACTIVE DOMESTIC NOVELTIES.

IN its popular line of Wave Crest ware, the C. F. Monroe Co., 28 Barclay St., New York, is exhibiting hand-painted vases in a variety of antique shapes. Gold-plated trimmings, wrought into fanciful designs, add to the attractiveness of the vases. The pieces are many and of different sizes, and are supported by base work designs, finished in gold plate. Floral designs predominate among the many decorative patterns shown.

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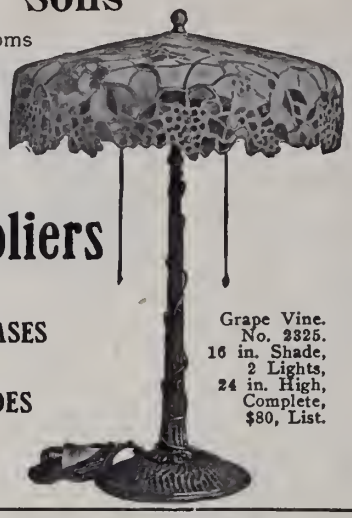
and

LEADED GLASS SHADES

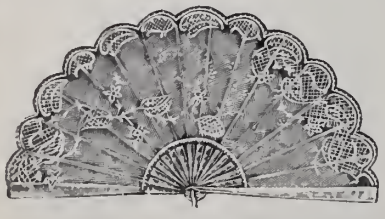
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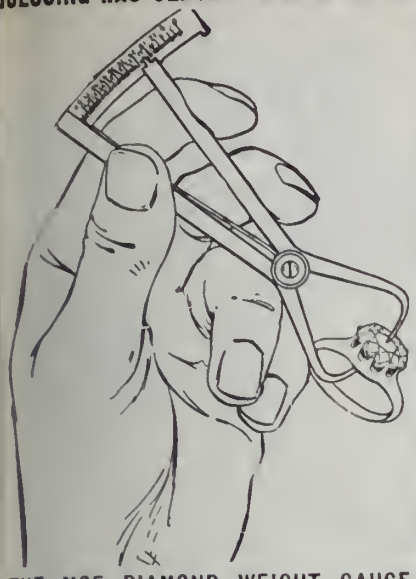
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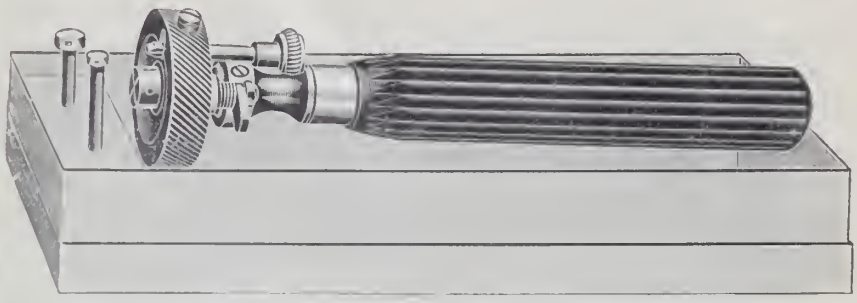
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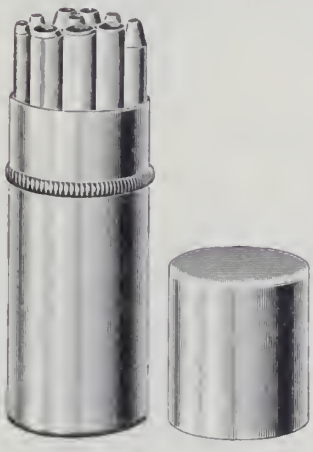
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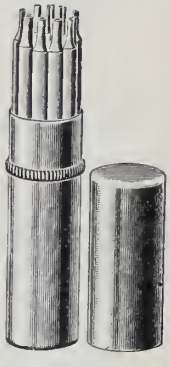
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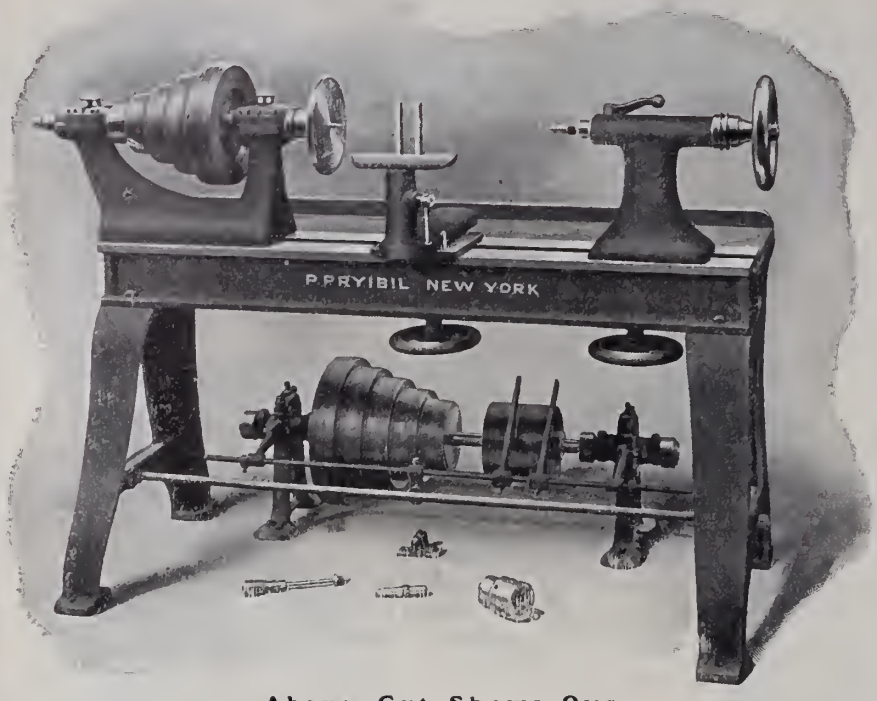
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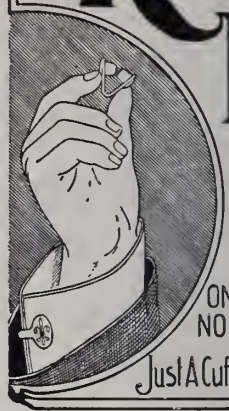
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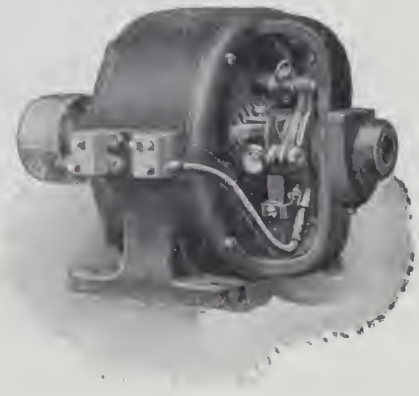


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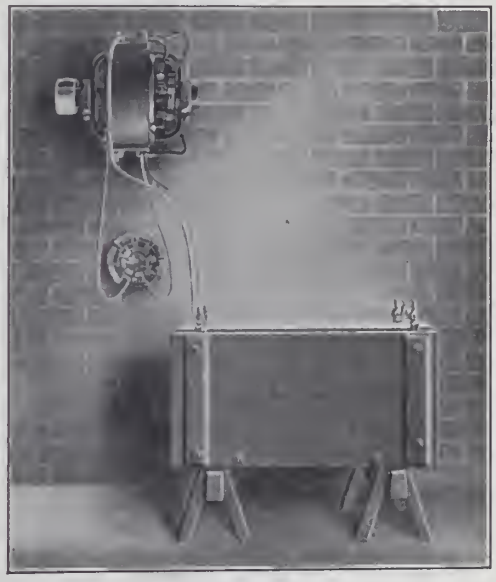
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38th Year. WEDNESDAY, DECEMBER 26, 1906. Vol. LIII. No. 21.



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(See Text on Page 37.)

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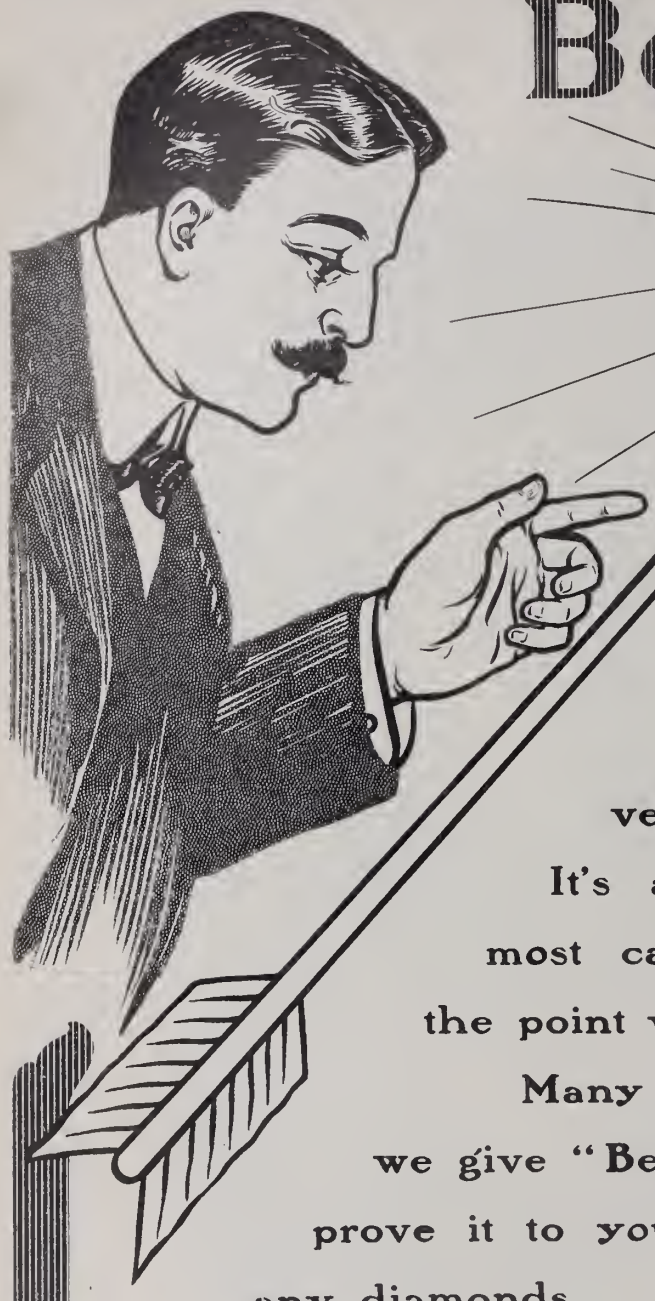
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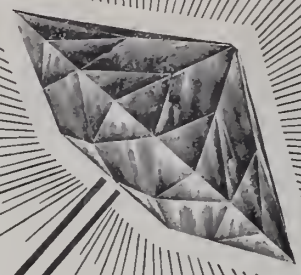
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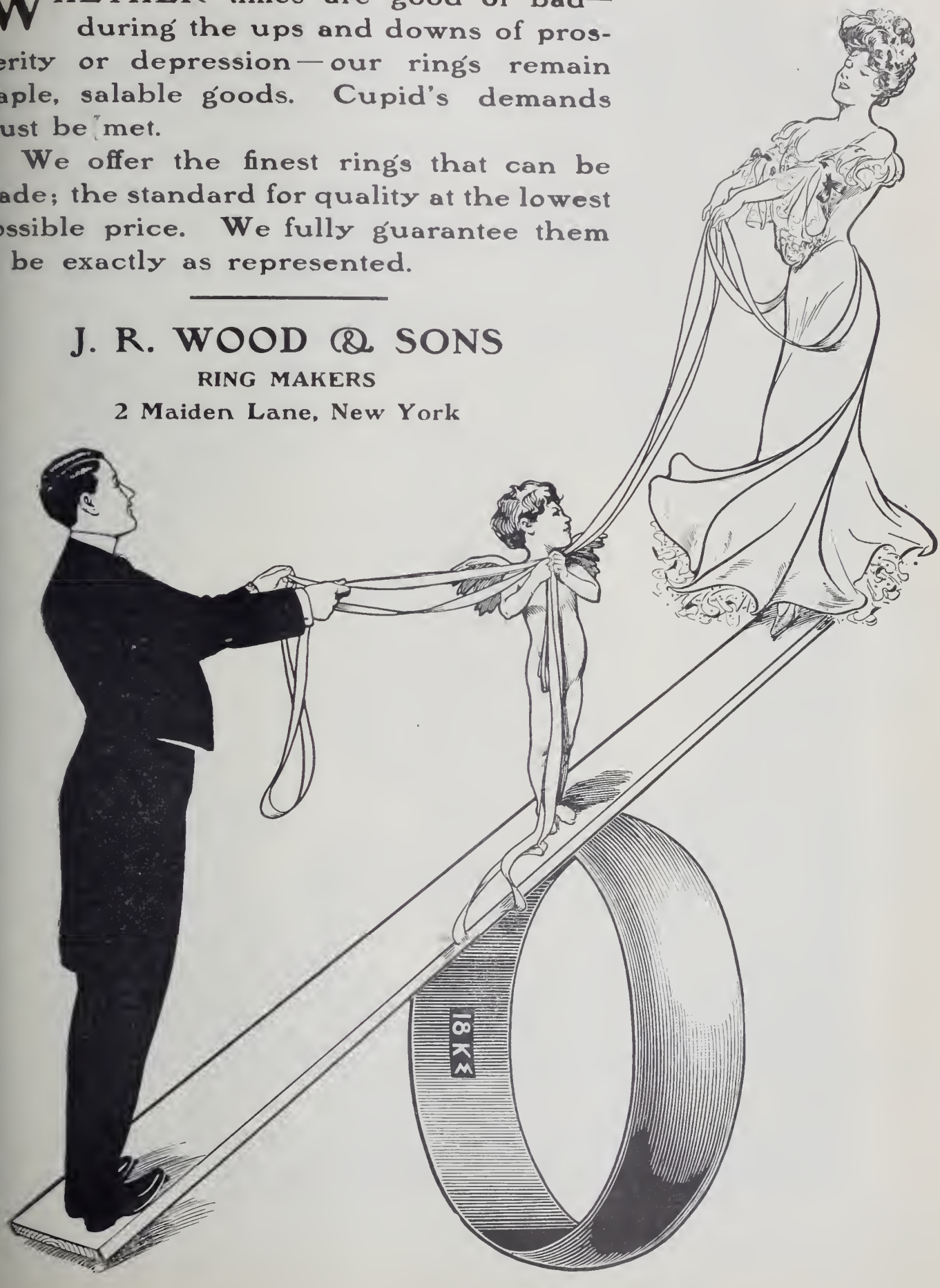
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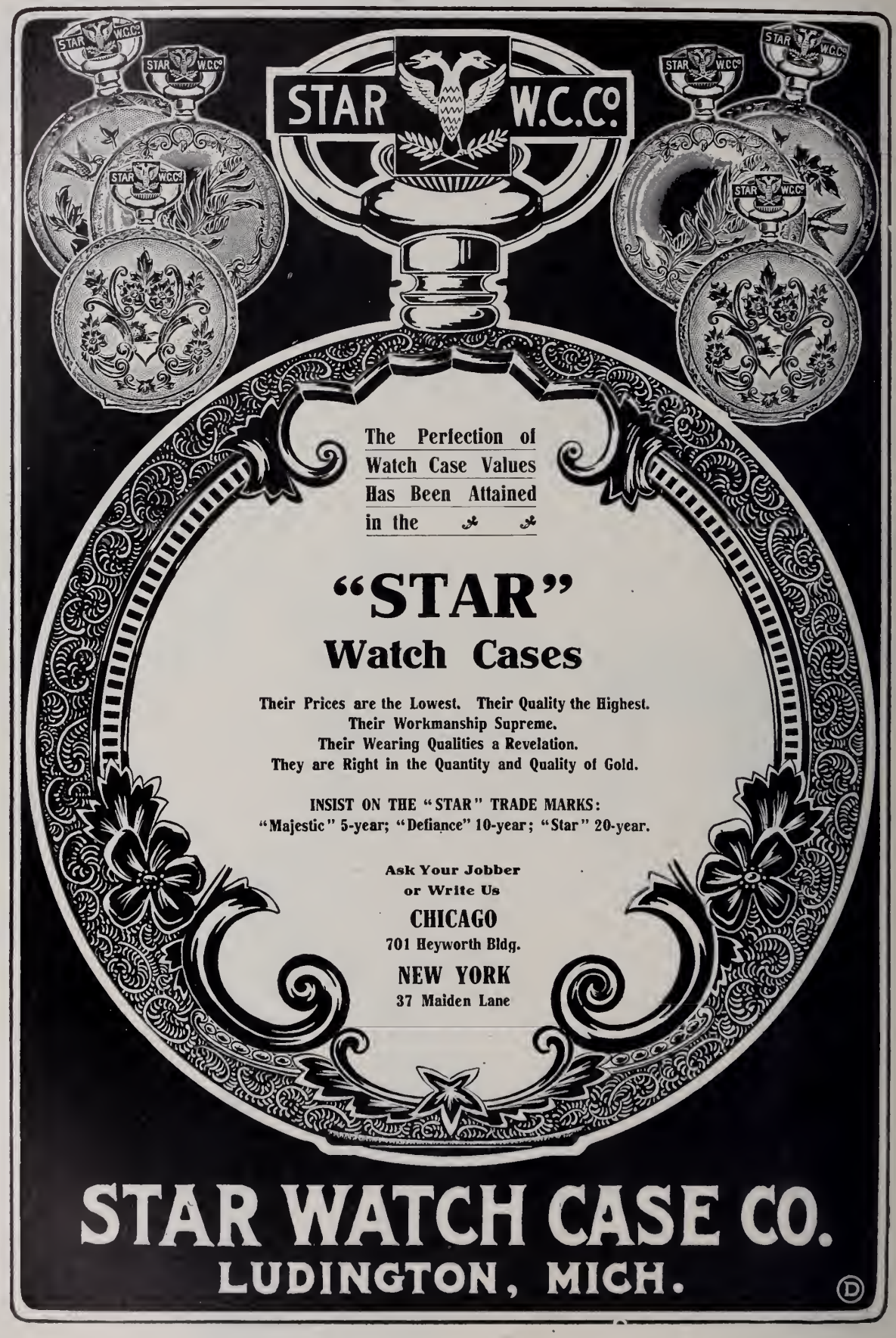
We offer the finest rings that can be made; the standard for quality at the lowest possible price. We fully guarantee them to be exactly as represented.

J. R. WOOD & SONS

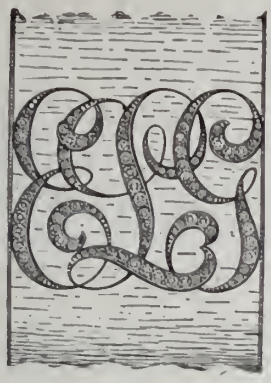
RING MAKERS

2 Maiden Lane, New York




STAR W.C.Co.
The Perfection of Watch Case Values Has Been Attained in the
"STAR"
Watch Cases
Their Prices are the Lowest. Their Quality the Highest.
Their Workmanship Supreme.
Their Wearing Qualities a Revelation.
They are Right in the Quantity and Quality of Gold.
INSIST ON THE "STAR" TRADE MARKS:
"Majestic" 5-year; "Defiance" 10-year; "Star" 20-year.
Ask Your Jobber
or Write Us
CHICAGO
701 Heyworth Bldg.
NEW YORK
37 Maiden Lane
STAR WATCH CASE CO.
LUDINGTON, MICH.
D


No. 302.

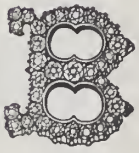

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No. 3.


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No. 11.

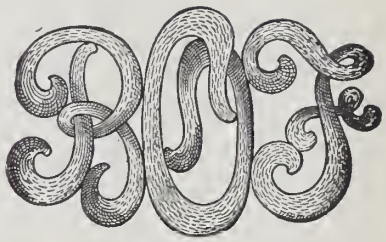

No. 14.


No. 13.


No. 317.
BELT SLIDE.


No. 194.


No. 321.


No. 316.


No. 322.


No. 196.

Wendell & Company

MAKE

GOLD MONOGRAM CHARMS, FOBS, SLIDES, BROOCHES AND RINGS.

SILVER MONOGRAMS for BROOCHES, BELT ORNAMENTS and CLASPS; also for LEATHER BAGS, PORTFOLIOS, MUSIC ROLLS AND ALL KINDS OF EBONY, IVORY AND TORTOISE SHELL GOODS.

ALL ORDERS PROMPTLY EXECUTED.

103 and 105 WILLIAM STREET NEW YORK } 2 FACTORIES: { **57 WASHINGTON STREET CHICAGO**

The
Wadsworth
25-Year
"Pilot"
Watch
Case

A
QUARTER
OF
A
CENTURY

TWENTY-FIVE YEARS is the period most people have in mind in buying a Watch Case. Cases guaranteed for that time are the most popular on the market. Among the many makes offered in this class it is simply a problem of selection. Wise selection can only be made after intelligent examination and comparison, balancing values and prices.

Here is the Case that has won pre-eminence in the 25-year field. The WADSWORTH "PILOT" has forged to the front on its points of merit alone—unaided by any fictitious considerations. Right in designs, models, workmanship and price.

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

THE NAME THAT STANDS

FOR

Worth and Wear

IS

WADSWORTH

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

We desire to extend to our friends in the trade our best wishes for a happy and prosperous New Year, and to express to them our appreciation of their generous support, which has made the past year an exceptionally satisfactory one to us.

Illinois Watch Company,
Springfield.

From "Newspaperdom," New York, an authority on newspapers.

IS INFLUENTIAL BECAUSE IT IS RESPECTED

The Jewelers' Circular of New York City the Sort of Paper That Makes Its Existence Necessary in the Jewelry Trade and Kindred Lines

COPYRIGHTED BY NEWSPAPERDOM PUBLISHING CO., AUGUST, 1906.

A multiplicity of titles for a trade journal is usually considered as a sign of prosperity in the past, though not necessarily of present or future greatness. If this be true, then The Jewelers' Circular with which are consolidated The Horological Review, The Jewelers' Weekly and The Jewelers' Review, ought certainly to have enjoyed a long and happy career. Thirty-seven years of continuous existence is a good record for any periodical in this youthful country. So much for the past.

The consolidation of the three papers, the policy of the publishers in being independent and unbiased have given The Jewelers' Circular an influence and prestige among its readers such as few papers can boast of, and it has grown to a solid and substantial hundred-and-twenty-page paper with an artistic cover, and well printed pages. There is no larger commercial trade paper published in this country. The advertisements are particularly well printed and illustrated, as indeed they must be to show up such difficult objects as articles of fine jewelry. The jewelry trade is widespread. The shop of a jeweler is among the first to be opened in a new town, such is mankind's love for barbaric decoration of gold, silver and precious stones. In order to find out to what extent this trade was covered by The Jewelers' Circular, NEWSPAPERDOM wrote to some of The Circular's advertisers, who wrote as follows concerning the returns they get from their advertising.

Larter & Sons, New York.
To the Editor of Newspaperdom:—"We have been constant advertisers in the Jewelers' Circular for a number of years, and consider it one of the very best publications issued. We feel sure that our investment for space in the Circular has been a wise one, because of the general healthy growth of our business, a certain proportion of which must be due to our using the space in The Jewelers' Circular. We feel sure that you cannot endorse it too highly.
LARTER & SONS."

C. Dorflinger & Sons, New York.
To the Editor of Newspaperdom:—"We have been advertising in The Jewelers' Circular for a long time. It is the only trade paper in that line that we use, and we would not feel that we were properly represented in the jewelry trade without it.
C. DORFLINGER & SONS."

Elgin National Watch Co., Elgin, Ill.
To the Editor of Newspaperdom:—"We have used The Jewelers' Circular for quite a number of years, and consider it one of the best advertising mediums in the jewelry trade, and it stands well with the jewelers throughout the country.
ELGIN NATIONAL WATCH CO."

Ostby & Barton Co., Providence, R. I.
To the Editor of Newspaperdom:—"We have used The Jewelers' Circular for some time, and consider it an excellent advertising medium.
OSTBY & BARTON CO."

Geo. H. Cahoone & Co., Providence, R. I.
To the Editor of Newspaperdom:—"We consider The Jewelers' Circular an excellent advertising medium for the jewelry business, being the principal weekly, and, therefore, having all the news up-to-date.
GEO. H. CAHOONE CO."

Waite, Thresher Co., Providence, R. I.
To the Editor of Newspaperdom:—"The long and successful record of The Jewelers' Circular speaks for itself. We have always advertised in it more or less regularly, and have felt that it fulfilled its promises. We are always glad to say a good word for the paper.
WAITE, THRESHER CO."

Alvin Mfg. Co., New York.
To the Editor of Newspaperdom:—"The Jewelers' Circular is an A1 advertising medium in reaching jewelers and silversmiths. ALVIN MFG. CO."

Shiman Bros. & Co., New York.
To the Editor of Newspaperdom:—"As an advertising medium we find that The Jewelers' Circular has a far-reaching effect. We know of no other means by which we could give our line more publicity.
SHIMAN BROS & CO."

Theodore W. Foster & Bro. Co., Providence, R. I.
To the Editor of Newspaperdom: "We have been using the advertising columns of The Jewelers' Circular for a number of years, and are convinced it brings very good returns, and as a proof of our high opinion we intend to continue using it for a long while to come. E. L. FULLER, Sec."

W. J. Johnston Co., Pittsburg, Pa.
To the Editor of Newspaperdom:—"As to the character, tone and influence of The Jewelers' Circular, I should unhesitatingly affirm that it is the leading spirit in trade journals devoted to the jewelry business, and has the confidence and respect of the jewelry trade of the United States, and its influence among its subscribers is paramount.
W. J. JOHNSTON, President."

Hodenpyl & Walker, New York.
To the Editor of Newspaperdom:—"The Jewelers' Circular is the only paper we use, and it is our impression that it goes to most of the best trade in the country. Our advertising is running in it all the while, and at the present time we have no intention of doing otherwise. That is what we think of it as a result-getter. HODENPYL & WALKER."

Whiting & Davis, Plainville, Mass.
To the Editor of Newspaperdom:—"We have used The Jewelers' Circular as an advertising medium for five years or more. We have always had good results from it—better than from any other trade paper.
WHITING & DAVIS."

W. & S. Blackinton Co., North Attleboro, Mass.
To the Editor of Newspaperdom:—"We have observed gratifying results from our advertising campaign, and we consider that the space we are using in The Jewelers' Circular is productive of a liberal share of the benefits that have accrued. We look for results, and believe we are getting them.
W. & S. BLACKINTON CO."

Arch Crown Mfg. Co., Newark, N. J.
To the Editor of Newspaperdom:—"We consider The Jewelers' Circular of such value as an advertising medium that we could not afford to be unrepresented therein. C. T. WITTSTEIN, Pres."

Kohn & Co., Newark, N. J.
To the Editor of Newspaperdom:—"Our opinion of The Jewelers' Circular as an advertising medium is very high. We can trace back many new accounts that have developed nicely which we secured primarily through the columns of this paper. KOHN & CO."

Chopard Freres, New York.
To the Editor of Newspaperdom:—"Of the several mediums of advertising we have tried, The Jewelers' Circular has certainly given us the best results, and we are only too glad to pay to this valuable paper a tribute of acknowledgment of its merits as a business-getter. CHOPARD FRERES."

Stern Bros. & Co., New York.
To the Editor of Newspaperdom:—"Our advertising in The Jewelers' Circular is satisfactory. We have no doubt that it is beneficial to us.
STERN BROS. & CO."

American Silver Co., Bristol, Conn.
To the Editor of Newspaperdom:—"The advertising we have done in The Jewelers' Circular has been very satisfactory, and we consider the paper a very clean sheet indeed AMERICAN SILVER CO."

Robt. Levy, Newark, N. J.
To the Editor of Newspaperdom:—"As an advertising medium we can speak of The Jewelers' Circular only in the highest terms. I have made several of the best customers that I have on my books since I have been using this paper, and would advise any one to advertise in its columns should they desire to increase their business. ROBT. LEVY."

The F. H. Sadler Co., Attleboro, Mass.
To the Editor of Newspaperdom:—"For a number of years we have used The Jewelers' Circular as an advertising medium, and we gladly say that we find it reliable in its dealings and profitable to us at all times. The fact that we still continue to use it expresses our idea in regard to its worth as well as any words can do. F. H. SADLER CO."

D. C. Percival & Co., Boston, Mass.
To the Editor of Newspaperdom:—"We are perfectly satisfied with the results obtained from our advertising in The Jewelers' Circular.
D. C. PERCIVAL & CO."

Byron L. Strasburger & Co., New York.
To the Editor of Newspaperdom:—"We consider The Jewelers' Circular a splendid advertising medium. We have advertised in it from time to time during many years, and find that our advertising produces satisfactory results. BYRON L. STRASBURGER."

If the increase of per capita wealth does not cease, the United States will soon be the richest country in the world. Some of this wealth will be spent for luxuries—among which we may count jewelry one. Surely a most encouraging outlook for the future of the weekly with the long name, and which is sure to result in increased prosperity for the trade.

Editorially, The Circular is ably conducted. There is a great amount of interesting reading matter developed in the jewelry trade and The Circular gets a great proportion of it. It has made itself a power in the trade, and has had a career of steady growth, in circulation, advertising and influence.

Dueber

is the name most intimately known to the Watch Trade of the United States as associated with the Watch Case industry. The name "Dueber" on any Watch Case is an absolute guarantee of good quality, artistic conception and fine workmanship.

Hampden

stands for what is peerless in American Watch Movements. For twenty-five years the name has borne an unrivaled reputation, and the Hampden high-grade movement has been a standard for imitators to work from.

Watches

are an essential part of every retail jeweler's stock, and to have the right kind of watches should be the care of every dealer. The more consideration given to this subject the more sure are Dueber-Hampden Watches to be chosen.

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

Talent, Energy and Progression

are the qualities necessary to achieve success in this strenuous age

¶ The followers of the "let well enough alone" policy are living in the past and become the victims of the ambitious, hustling competitors who, looking into the future, constantly go forward.

¶ The forward pace in business is made more easy and quick by selling the right kind of goods; goods that are satisfying in quality and value and that add to the reputation of the merchant.

¶ ***We offer you goods that have all the requisites necessary to please and satisfy your customers, that equal in value the cost, and will never mar your reputation from being associated with.***

¶ We refer to

Illinois Watches and Hamilton Watches

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

A Tablet

that stands for

Quality and Reliability



Horseshoe and Clover Goods

known to the trade

For Over 25 Years



American Lever Cuff and Collar Buttons

Scarf Pins — Studs — Brooches — Hat Pins — "Cloverette"

Links — Fobs — Handy Pins — Chains — Bracelets



SOLE AGENTS FOR KREMENTZ ONE-PIECE COLLAR BUTTONS

Of Interest to Jewelers

The Whiting Company have, during the past year, consistently maintained their well-known policy of introducing to the Jewelry Trade a constant succession of new and attractive patterns in solid silverware.

Attention may, in the first place, be directed to those richly hand chased Vases and other Special Pieces which have aided in establishing the Company's reputation for the production of silverware of the most individual character.

Among the additions made to the exclusive Whiting designs in Hollowware is the very effective Louis Quatorze, while the already extensive line of Toilet Sets has been further increased by the Duchess pattern, and the combination sets of Silver and fine Porcelain by the St. Germain, Bouillon, Coffee and Chocolate Cups, with Spoons to match.

The new Adam pattern has already taken an assured position in the long list of those which have conferred such generally recognized popularity on the Whiting Flatware productions.

Finally, mention must be made of the unusually comprehensive assortment of new and original examples of Deposit Ware which are always to be found in the Whiting stock.

TRADE  MARK

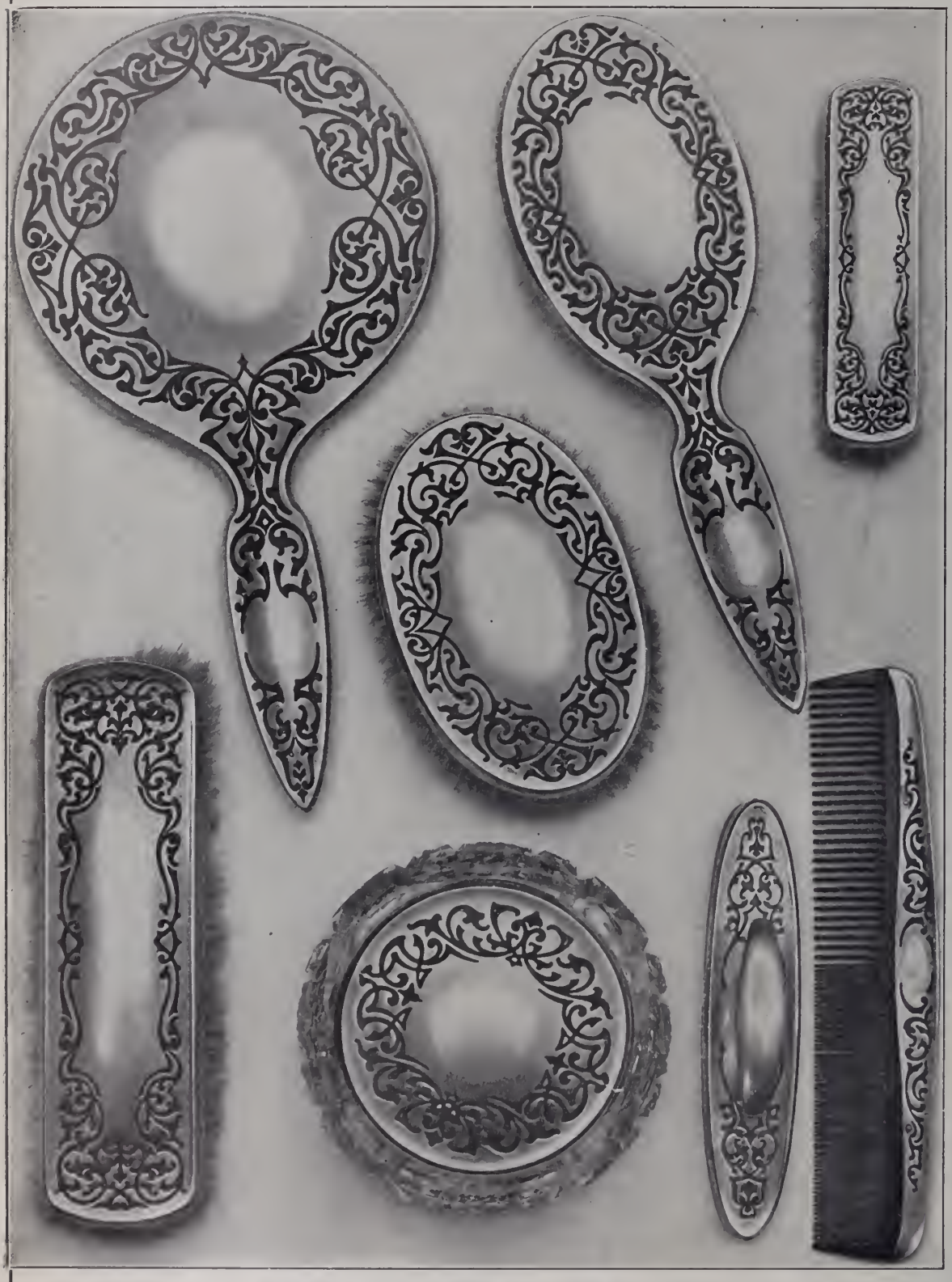
WHITING MFG. COMPANY

SILVERSMITHS

Broadway and Nineteenth Street - NEW YORK

The Manhattan

ONE OF OUR LATEST PATTERNS



Gun Metal and Silver artistically and harmoniously combined

A Distinctly New Departure in Toilet Ware

Consisting of gun metal upon sterling silver. The black metal standing out upon the polished silver produces a most striking and withal attractive and beautiful result that is bound to appeal most insistently to all.

TRADE W MARK

Woodside Sterling Co.

Silversmiths

192 Broadway New York



DOMINICK & HAFF

SILVERSMITHS

FACTORY AND SALESROOM 543-5-7 W. 23RD STREET NEW YORK



O & B Rings and Brooches

OUR product always pleases. It is a source of profitable pleasure to the Jobber and Retailer; a gratifying and cheerful pleasure to the purchaser or wearer. Now that the Holidays are here, the opportune time for the Season's Greetings, we cordially extend a liberal share to all our patrons and friends.

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO

OLD RELIABLE 1-10
Warranted to give satisfaction

GLOBE FILLED 1-8
Warranted 20 Years

W. & S. B. ★ CHAINS

Not sold to Department Stores or Retail Mail Order Houses.

Finished by our Wearbest Secret Hardening Process. Will wear a third longer.

We have decided upon a Co-operative Plan for Retail Jewelers for 1907 that they cannot afford to overlook. Full details will be announced in a later issue.

We shall continue to ship all our Vest, Dickens, Pony and Waldemar Chains with Aluminum Coupon Tags attached. Retail jewelers should save these tags.



W. & S. BLACKINTON CO.

Manufacturers

North Attleboro, Mass.

New York, 14 Maiden Lane



No. 927—24¾ inches high. Made in Polished Brass, Copper, Nickel-Plate, Old Brass and Silver-Plate.

Most Men Smoke

Our smokers' articles are for those who desire comfort and convenience when smoking.

The Ash-receiver, with Matchbox holder and two cigar rests shown here, is novel, useful and convenient.

Our latest catalogue, No. 21, illustrating many smokers' articles and other wares suitable for the jewelry trade will be delivered on request.

S. STERNAU & CO.

Makers of Chafing Dishes and their accessories, Fancy Teakettles, Trays, Smoking Sets, Alcohol Stoves, Candlesticks etc.

New York Showrooms: Broadway, cor. Park Place, Opposite Post Office.

If It Burns Alcohol, We Make It

Office and Factory: 195 Plymouth Street, Brooklyn, N. Y.

CORAL—FROM FISHERIES TO YOU

CORAL

OUR OWN CORAL FISHERIES IN JAPAN

Gold Medal, Turin, 1884

Grand Prix, Liege, 1905



CORAL MANUFACTURING COMPANY

OUR OWN CORAL FISHERIES IN ITALY

Silver Medal, Melbourne, 1880

Gold Medal, St. Louis, 1904

CORAL

Factory at TORRE DEL GRECO, ITALY. Offices in PARIS, LONDON and NEW YORK.

With the rapidly growing demand for superior coral we are in a position to-day to present the **most complete** and **finest stock of coral jewelry in the world,** being the **only house in the United States possessing own fisheries in Italy** and **Japan** and the **largest house in the world** making an exclusive specialty of coral.

The newest and best creations in Coral Necklaces, Bracelets, Combs, Scarf Pins, Hat Pins, Buckles, Brooches, etc. Necklaces in extra light pink, and white with pink, a specialty.

A new and magnificent variety of coral cameo necklaces, bracelets and scarf pins adds greatly to the wonders of our coral products.

OUR OWN DESIGNS AND MANUFACTURES. FISHERY PRICES.

Telephone, 5412 Franklin.

BORRELLI & VITELLI, 401 BROADWAY, NEW YORK.

FRANK W. SMITH CO.

¶ Designers and Makers of Silver Service for the

U. S. Battleship "Louisiana"

¶ We are prepared to submit designs and estimates on special work of all sorts.

FRANK W. SMITH CO.
GARDNER, MASS. Manufacturers of Sterling Silverware

TRADE MARK
STERLING 925/1000



1850 1907

Alois Kohn & Co.

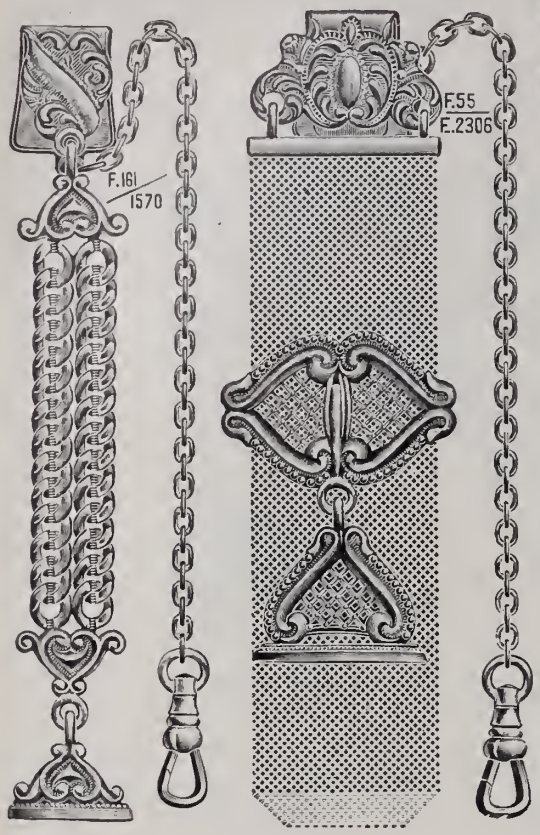
MAKERS OF GOLD CHAINS

present their best wishes for the

NEW YEAR

16-18 Maiden Lane, New York

THE "BEST" SAFETY FOB



Offices
New York: 9 Maiden Lane
Chicago: 103 State Street

Bates & Bacon

Attleboro, Mass.

Makers of
HIGH GRADE CHAINS
and BRACELETS

The "BEST" SAFETY FOB is one of our specialties; Gent's Vest, Dickens, Lorgnettes, Secret Locket Chains, Lockets, Chatelaines and Eye Glass Chains.

Just Out

A new bracelet, made from extra large and heavy oval seamless tubing.

The "BATES" Bracelets
"KANT KUM OFF"
Pull and Twist

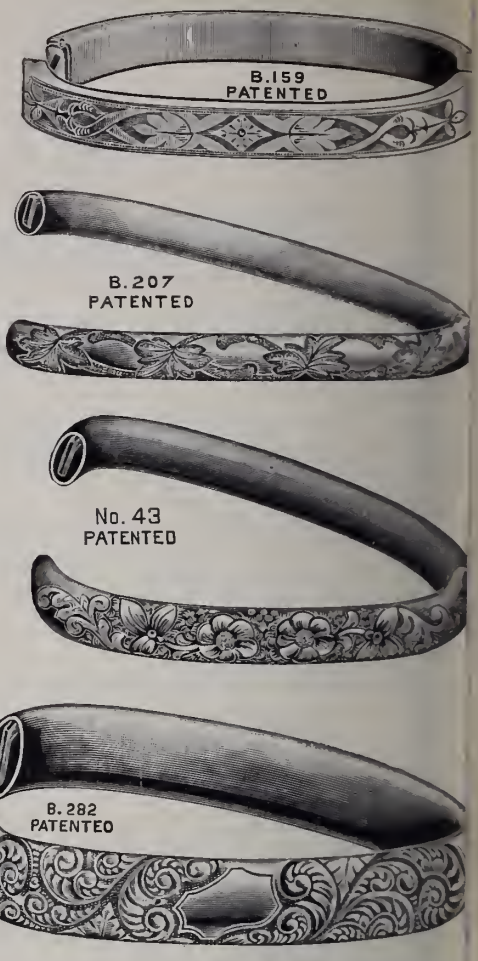
THE "WINNA"

Strongest Secret Joint and Catch Bracelet on the market.

These bracelets are made from three different sizes of seamless oval tubing.

Our goods are guaranteed.

Ask your jobber for our goods.





Actual Size—Best Quality Rolled Plate

BRACELETS

Are one of the leading money makers of the present prosperous season.

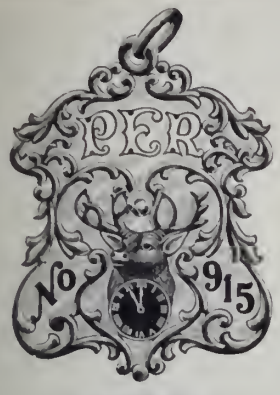
Our experience in the making reaches back for years—and our present line, comprising over 600 different styles, bears ample proof that we have profited by this long prestige, and that it is not a hit-or-miss proposition we present to you, but definite and clear-cut ideas, artistically and intelligently carried out.

Any leading jobber will be glad to show you these goods—and an inspection of the goods will prove conclusively their worth to you.

WHITING & DAVIS

PLAINVILLE, MASS.

New York Office - - 7 Maiden Lane











We are Makers of **PRESENTATION EMBLEMS** of Every Description and of All Orders

YOU can secure that presentation order by referring to our new 1906 catalogue, which illustrates dozens of handsome designs, with prices ranging from the most inexpensive to the best. The trade will find originality in our presentation jewels as well as quality, good weight and reasonable prices. Our designing department is at your service and we only await the pleasure of submitting special designs. If you have not received our catalogue a postal will bring it.

The Gustave Fox Co. TRADE GF MARK 14-16 East Fourth Street CINCINNATI, OHIO

We call special attention to our new Elk membership card cases; they are made in all the precious metals. We shall be pleased to send illustrations and prices on request.

The Allsopp Rings

THE UP-TO-DATE LINE OF

SIGNET AND SET RINGS





In twenty years we have built up a business second to none in Rings exclusively. ALLSOPP QUALITY, DESIGN and WORKMANSHIP appeal to the most fastidious. It will pay you to examine a selection package.

A ★ TRADE-MARK.

ALLSOPP BROS., ALLSOPP BUILDING, Newark, N. J.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

Structural Excellence in Studs

EXPERIENTIA DOCET

NEARLY A HUNDRED varieties of Studs made at this Factory, afford the fullest range for selection, and are as perfect in structure as they are effective in appearance. The flat-back principle avoids troublesome mechanism and does not mar underwear. Studs for all occasions.

EXPERIENTIA DOCET

Durand & Company, 49-51 Franklin Street, Newark, N. J.

A COMPLETE LINE

of some of our handy pins. Made in all colors, sizes and finishes.

A. J. HEDGES & CO.,
Makers of Exclusive Designs in 14K. Jewelry
14 JOHN STREET, NEW YORK

14 K TRADE-MARK

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

ESTABLISHED 1871. Factory and Office: Newark, N. J. INCORPORATED 1900.

CARRINGTON & CO.,

Patent Pocket Match Box



Book Safety Matches with Steel Cigar Cutter.
(Patented.)

14K. ONLY

14 *Sales Agent:* 7 Maiden Lane, NEW YORK. 18

A Leader in Brooch Values

14K., Genuine Pearls, heavily bridged back, an $8 value.

Our price, pearl centre,
$4.25



EVERYTHING IN GOLD JEWELRY

Chas. L. Trout & Co. MANUFACTURERS

15 Maiden Lane, New York City

Silver Deposit



Iridescent and Green Glass

ALSO IN

Crystal Glass

BASKETS in all shapes. Great sellers for weddings, etc. Always appropriate and acceptable gifts.

Only House to Decorate These in Silver. Phenomenal Sellers.

Depasse Manufacturing Co.
41-43 Maiden Lane, New York

ROBERT DULK

DESIGNER,

Etching in Gold and Silve

Telephone, 3960 Chelsea.

No. 70 5th Avenue, NEW YOR

The "Why" of Gold Buckles.

FOR SEVERAL SEASONS the Belt has been in the ascendant. New and handsome forms and fabrics have been introduced. It is no longer a mere incident in feminine apparel; it is a special creation in itself.

Under these circumstances Gold Buckles naturally become a matter of necessity. The Buckle crowns the Belt, confirming and completing its beauty. And the Buckle in itself is a creation—a piece of jewelry of rich effect and permanent value.

The Buckles made here raise the standard and maintain it.

Day, Clark & Company

14 KARAT ONLY

23 Maiden Lane New York

ESTABLISHED 1841

Carter, Howe & Co.

TRADE C MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK

FACTORY, NEWARK, N. J.

A. CARTER G. R. HOWE W. T. CARTER W. T. GOUGH

ADOLPH LUTHY. PERCY W. HINE.

LUTHY & HINE,

13 EAST 30TH STREET, - NEW YORK.

MANUFACTURERS OF

Artistic Gold and Platinum Mounted Diamond Jewelry.

Odd and Exclusive Patterns in NECKLACES, BROOCHES, BRACELETS, RINGS, RIBBON COLLARETTES, Etc.

MOUNTED WITH AQUAMARINES, PERIDOTS, AMETHYSTS AND OTHER PRECIOUS STONES.

(DIAMOND MOUNTED COMBS A SPECIALTY.)



Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.

Snow & Westcott

21-23 MAIDEN LANE, NEW YORK.

ESTABLISHED 1834. TRADE MARK.



New Shirred Mesh Bags in Gold and Silver

One of the 100 New Styles and Designs we are showing this season

S. COTTLE COMPANY

Manufacturers of Gold and Silver Bags and Purses

31 East 17th Street New York City

"THE BRACELET HOUSE."

KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.



PORCELAIN TEA POT

Decorated with
SILVER DEPOSIT

Sugar and Cream Bowl complete this attractive set.

Colors: White and Gold, Blue, Olive Green and Pink.

WRITE FOR PRICES AND ILLUSTRATIONS OF OUR EXCEPTIONAL LINE

LACKNER & OHL, Manufacturing Silversmiths, 50-55 Columbia Street, NEWARK, N. J.

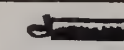
·HEINTZ·BROTHERS·

HB RINGS BUFFALO N.Y.

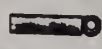


HB RINGS BUFFALO N.Y.

·We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade·



1. Snap complete



2. Outside of Snap.



3. Inside of Snap.

The E. P. H. Patent

NON-PULL-OUT Neck Chain Snap

is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

Can be had of the following Wholesale Selling Agents:

Messrs. W. Green & Co., 81 Nassau St., New York.

M. Sickles & Sons,	Philadelphia
E. A. Cowan & Co.,	Boston
E. & J. Swigart,	Cincinnati
Swartchild & Co.,	Chicago
Nordman Brothers,	San Francisco
Leonard Krower,	New Orleans
A. Walker Co.,	Providence, R. I.
Bauman-Massa Jewelry Co.,	St. Louis

PRICES.

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net

Established 1837.

Geo. O. Street & Sons.

24 John St., New York.



MAKERS OF

FINE GOLD GOODS

TRADE S MARK



WE still have a few things left from the Christmas rush, and presume you have, too, but there are probably some articles you require at once, to take the place of those you are sold out on. There is always quite some business between Xmas and New Year's, and we shall be pleased to take care of your wants now, as at all times.

Henry Freund & Bro.

DIAMONDS, WATCHES, JEWELRY

71 Nassau St., N. Y.

ur Trade-Mark "The Rose." Stands for Quality and Excellence

"SELLERS OF SELLERS,"

lk and F. O. E. Goods a Specialty.

ALLSOPP & ALLSOPP'S

"ORIGINAL LINE"

—OF—

"BARRETTES"

MOUNTED IN COMBINATION OF

Diamonds and Pearls
Diamonds and Sapphires
Diamonds and Emeralds
Diamonds and Baroques



Amethysts
Topazes
Peridots
Aquamarines
Etc.

FACTORY & MAIN OFFICE: NEWARK, N. J.

A & A TRADE-MARK.

BRANCH OFFICE: LOS ANGELES, CAL.



Bangle Bracelets

The popularity of the bangle bracelet has surpassed the joint bracelet to a remarkable degree.

Our 10-K bangle bracelets, hand-engraved, original designs, are much in demand with the retail jeweler.

Send for Selection Package

SCOFIELD & De WYNGAERT
NEWARK, N. J.
New York Office: 9 Maiden Lane

The Comb House

We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

Wagner Manufacturing Co.

41 Union Square,

New York.

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

THE

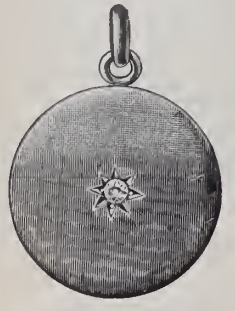
A GUARANTEE

LOCKET Ⓡ HOUSE

OF SATISFACTION

ROTHSCHILD BROS. & CO.

51-53 MAIDEN LANE, NEW YORK



Our Lockets ARE 10-K. or 14-K.
They have stood the test for thirty-six years.
How many have been returned to you for unsatisfactory wear?
THIS TELLS THE TALE.

LOCKETS OF EVERY DESCRIPTION

PLATINUM, KNIFE-EDGE AND PEARL PENDANTS



BOTTLE OPENERS

Pat. Aug. 14, 1906

This illustration represents one of our many hundred designs in Buckhorn, Ivory, Ebony, Heavy Silver Mounted and Solid Silver, Etched and Engraved.
The opener itself is made of the best forged steel, and nothing can excel it in quality and beauty. Excellent sellers for the jewelry trade. Opens the bottle in four different ways.

SEND FOR CATALOGUE

JOHN HASSELBRING

Manufacturing Silversmith

111-113 Himrod Street, BROOKLYN, N. Y.

Signet Rings
Bracelets
Combs, Etc.

ALL THE FADS OF THE SEASON
RIGHT GOODS AT RIGHT PRICES

Memo. Orders Solicited

General Distributers for:

THE R. F. SIMMONS CO. (Bracelets, Chains, etc.).
J. F. STURDY'S SONS (Bracelets, Chains, etc.).
THE WIGHTMAN & HOUGH CO. (Lockets).
ONEIDA COMMUNITY (Flatware).
L. WITSENHAUSEN (Gold Rings, Gold and Diamond Jewelry).
Etc., Etc.

L. Witsenhausen

47-49 Maiden Lane, N. Y.

Chicago, 405 Masonic Temple.
(L. KATLINSKY.)

Boston's Foremost Manufacturing and Importing House.



Manufacturer of Mountings and Diamond Jewelry, Ranging in Price from $1 to $1,000

All Orders for Diamonds as well as Mountings, Promptly and Satisfactorily Executed

A. S. Hirshberg,

373 Washington Street, Boston, Mass.

Cable Addresses: { Ashir, Boston. / Hochschiller, Antwerp.

WM. SMITH & CO.,

Office, 9-13 Maiden Lane, N. Y.
Manufactory, 61 Peck St., Providence, R. I.

Established 1854.

Manufacturers of

GOLD AND SILVER CHAINS,

Gold, Silver and Plated Chain Trimmings,
Also GOLD AND SILVER KEY CHAINS AND BRACELETS.



M. SCHIFF

Established 1876

82-84 Nassau St., N. Y.
'Phone 801 John.

Manufacturer of fine Diamond Mountings, Lockets and Buttons. Patentee of

THE NEW IMPROVED

Ear Screw

The only one on the market of its kind, absolutely secure. Special attention paid to all order work.

ALSO MAKE A LINE OF 10K. AND 14K. BRACELETS

DESIGNS

For Silverware, Novelties and Jewelry

FINE ETCHING

We are not manufacturers, but designers, and we do some elegant etching.

CHARLES M. PRIOR ('PHONE 1224 HARLEM) 1683 Madison Ave., New York

CATALOG A customer comes into your Store, wants something you haven't got, and it makes you fidgety. No need fretting when one of our Catalogs is at your elbow. What you want is there. A friend in need is a friend indeed.

OSKAMP, NOLTING & CO.,

413-415-417 Elm St., CINCINNATI, OHIO

HIGH CLASS FANCY

Link Bracelets

MOUNTED WITH AND WITHOUT FANCY STONES.



The Product of Many Years of Conscientious Manufacture.

We are the largest exclusive makers of 10 Karat jewelry.

Ask your Jobber for the P. & B. Co. lines of Fobs, Lockets, Tie Clasps, Brooches, Scarf Pins, Hat Pins, Baby Pins, Bead Necks, Cuff Buttons, Crosses, Bracelets and Waist Sets.



Potter & Buffinton Co.,

Providence, R. I.

New York Office,
65 Nassau St.

San Francisco Office,
206 Kearny St.

FACT.

Krementz



The Standard American Collar Button

Collar Buttons and Studs

have been selling better and better each day since they were born.

CAUSE.

They started with the Highest Quality and Best Construction, and that High Standard has been continuously maintained.

RESULT.

The "KREMENTZ" stamp on a Collar Button is as much a guarantee of QUALITY as the GOVERNMENT stamp on a bar of gold.

The several qualities of Krementz One-Piece Collar Buttons are stamped as follows, ON BACK:



KREMENTZ COLLAR BUTTONS are sold by most all reliable jobbers. In case your jobber will not supply you, send to us and we will.

Send for Booklet, "The Story of a Collar Button"

Should you wish to utilize this booklet to increase your collar button business we will, on receipt of your order, print your card upon and send you a quantity of them prepaid.

All Krementz Collar Buttons—of every quality—are manufactured by

KREMENTZ & CO.

in their Factory

PARK BROS. & ROGERS
20 Maiden Lane, New York
Selling Agents to Jobbing Trade

NEWARK, N. J.



"Watch us Always for Anything in the Watch Line"

WATCHES FOR THE HOLIDAYS

ALL KINDS, ALL GRADES, ALL SIZES.

Straight orders filled promptly.

All Grades of American Watches



Established 1863

Cross & Beguelin, Manufacturers,

A CORPORATION

17 Maiden Lane, NEW YORK



BUCKLES

If one will pause for a moment to consider Quality, Price and Design, the conclusion is always the same, we have the Premier Line. This applies to Buckles, and the A.O T.G. Lines of

TRADE A.O.T.G. M.F & W. MARK.

Combs	Baby Pins
Brooches	Crosses
Scarf Pins	Waist Sets
Bracelets	Hat Pins
Barrettes	Collarettes
Buttons	Silver Novelties

LOOK FOR THE TRADE-MARK

ALWAYS ON THE GO.

MILLER, FULLER & WHITING,

MANUFACTURING JEWELERS,

N.Y. Office, 9-11 Maiden Lane. N. ATTLEBORO, MASS.

STERLING BAG

No. 1621 R. Hand Made

Saw Pierced Mounting

Size 5½x4 inches

TRADE W B MARK.



WEIZENEGGER BROS.

MANUFACTURERS OF

Sterling Bags and Gold Chains

358 HALSEY ST., NEWARK, N.J.

TELEPHONE 1038 J.

The Thimble House.



No. 149.

Thimbles are not a side line with us—They are our main business. We study Thimbles, our designers study thimbles, our workmen study thimbles—The result is the finest and largest line of Thimbles on the Market.



No. 136.

KETCHAM & McDOUGALL,

Manufacturers,

37 & 39 Maiden Lane, New York.

Send for Catalogue. *Established 1832.*

ALSO MAKERS OF THE NEW AUTOMATIC EYE-GLASS HOLDERS.

GARREAUD & GRISER

68 & 70 Nassau St., New York.

LAPIDARIES. PRECIOUS STONES.

GEMS in Unique Cuttings.

Eliasoff Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS
WATCHES
JEWELRY

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK

9-11-13 MAIDEN LANE, NEW YORK.

100 STATE STREET, ALBANY, N.Y.

THE "NORMA"

PATENTED.

WE wish to announce to the jobbing trade that the new samples of "NORMA" Bracelets are now on the road and are being shown by our salesmen. They are strikingly beautiful in design, finish and general effect, and are in the forefront in point of style and fashion, while the durability and quality are up to that high standard which we have always warranted.



No. 253.

$16.50 TO $33.00

PER DOZEN.



No. 254.

ADJUSTABLE.

THE "NORMA" Bracelet is not heated in process of manufacture, and contains no solder, which fact INCREASES THE QUALITY and DIMINISHES THE COST.

Send to-day for our new booklet, containing price-list, and showing the latest patterns

MADE ONLY BY

THE F. H. SADLER CO.

80 County Street, Attleboro, Mass.

NEW YORK OFFICE, 180 Broadway, Room 43.

Scarf Pins

Exclusive Novelties in Carbuncles, both in Real and Imitation Stones. Be sure and see them.

Ask Your Jobber — Watch for Our New Gold Bracelet

THE

Edwin Lowe & Co., Inc.

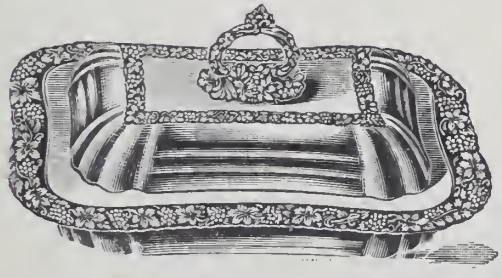
F. W. BODWELL, Pres. and Gen. Mgr.,

116 Chestnut St., PROVIDENCE, R. I.

New York Representative: E. T. Wilson, 180 Bway. Western Representative: S. H. Brower.

Trade-Marks of the Jewelry and Kindred Trades. Second Edition. Price, $3.00. The Jewelers' Circular Publishing Co., 11 John St., New York.

Sam'l Buckley & Co. English Fancy Goods



We can show you a fine line of **Sheffield Plated Trays,** and also Tea Sets, Tete-a-Tete Sets, Vegetable Sets, Wicker Bottles, Tantalus Sets, Glass, Silver, Silver Plate, etc.

118-122 Holborn, E. C., London
100 William Street, - New York

SOLIDARITY WATCH CASE CO.

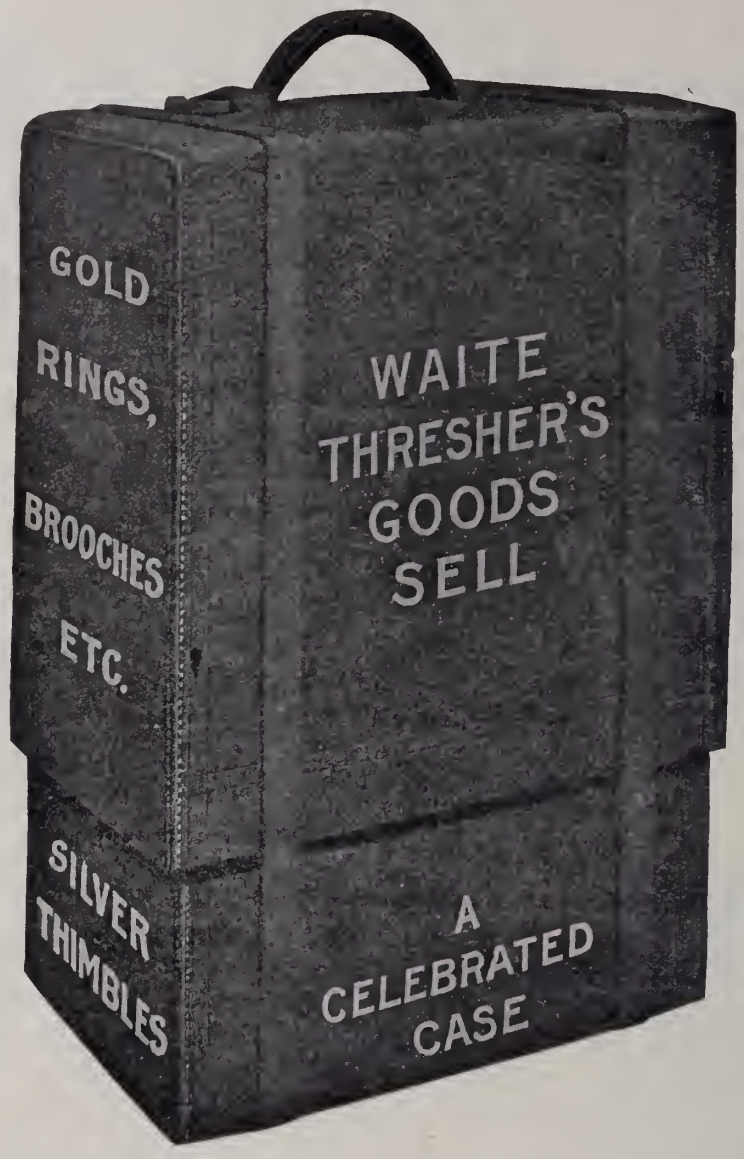
ESTABLISHED 1885

Manufacturers of Artistic Gold Watch Cases

3 MAIDEN LANE, NEW YORK

GENERAL SELLING AGENTS

JOHN W. SHERWOOD FRANK E. HARMER



DORAN, BAGNALL & CO.

NORTH ATTLEBORO, MASS.

¶ Once more we would call your attention to our Chains. Quality and price tell, as is shown by our rapidly increasing business.

¶ All first-class jobbers now carry our Chains in large assortments. Be sure to have a selection of our Neck Chains, Guards, Fobs and Vests.

¶ They will surprise you by their selling qualities. Get your order in early if you want a sufficient quantity of those Kenilworth Bracelets—also Bangles and Signets—as there is a limit this fall.

¶ When in need of high-grade Rosaries with soldered chain, made and finished as only chain makers know how, see our line. They are sellers.

OFFICES

NEW YORK: 194 BROADWAY | CHICAGO: 42 E. MADISON STREET | SAN FRANCISCO: 1324 GEARY STREET

H. E. ALSTERLUND & CO.
387 Washington Street, BOSTON, MASS.

Jewelers, Silversmiths, Stone and Metal Seal Engravers.
Gold Plating
Stone Cutters.
Dealers in Jobbing Stones and Encrusters.
Opera Glass and Fan Repairing

Established 1861

R. BLACKINTON & CO.

MAIN OFFICE and FACTORY:

North Attleboro, Mass.

Salesrooms:
3 Maiden Lane, New York

TRADE ⊣B⊢ MARK

Manufacturing Jewelers and Silversmiths

TOILET AND MANICURE ARTICLES

FLATWARE

STERLING AND GERMAN SILVER WRIST BAGS

GENTLEMEN'S and LADIES' CARD CASES

VANITY BOXES

JEWEL BOXES

MATCH SAFES

PICTURE FRAMES

BELT BUCKLES

CIGARETTE CASES

PENKNIVES and UP-TO-DATE NOVELTIES

LOCKETS ONLY

When purchasing Lockets, look for this

TRADE MARK

inside. None genuine without.



Our Gold Lockets assay within the requirements of the law.

ESTABLISHED 50 YEARS

WIGHTMAN & HOUGH CO.

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory, 7 Beverly St. PROVIDENCE, R. I.

To make your Holiday Stock complete you will require a good assortment of

The Rosary
in Fine Jewels

Five years ago the sale of the Rosary was by Catholic periodical stores only. We advised that they should form part of the staple stock of every Jeweler, and those who added this special line to their stocks have been pleased with the results.

We have a splendid variety in real and imitation stones, popular selling sizes and colors, nicely mounted in gold and rolled gold-plate.

We will, on request, send illustrated list and if you wish, we will also send a package on selection, containing a good assortment of the different grades.

The W. J. Feeley Company
Providence, R. I.



One of our New Models, 1906.

Best Advertisement in Existence

IS PUBLIC RECOMMENDATION



3689—3688—3687. Smaller, 3887—3886—3885

S. & B. LEDERER CO.

Manufacture for Jobbers

VERIBEST
Value Quality
LOCKETS

It is something that no one and no amount of money can buy, and, when once started, nothing can stop the success of the firm it favors.

We make the statement that we have thousands of friends at work for the

"VERIBEST VALUE QUALITY"

Gold Filled Locket, labeled inside S. & B. L. ★ CO. which means, Guaranteed to Wear to Purchaser's Satisfaction, as this is the number we have sold in the last 30 years, and we believe we have made a friend and advocate of each customer, and the greatest part of our success is due to this word-of-mouth advertising.

★ NEW YORK CITY 9-11-13 Maiden Lane

Providence, R. I. 100 Stewart St.

CHICAGO, ILL. 181 Wabash Avenue ★

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

Roger Williams Silver Co.,

PROVIDENCE, R. I., AND NEW YORK, 860 BROADWAY.

Sterling Only.

RICH DESIGNS :: :: :: Photos on Application.

Orders Prove OUR Goods Sell

We make for the Jobbing Trade the following lines of

SOLID GOLD JEWELRY:



Rings
Scarf Pins
Studs
Brooches
Charms
Baby Pins
Handy Pins
Chain Sets
Link Buttons
Hair Barrettes
Crosses
Etc.

Insist upon seeing the designs of Gold Jewelry made by the

E. L. Spencer Company

95 Chestnut St., Providence, R. I.

New York Office, 9-11-13 Maiden Lane. (Samples only.)

THE IRIDESCENT BEAUTY OF THE EGYPTIAN PEARL



AS shown in our newest creations, is beyond comparison. These goods excel the usual in gold jewelry. The present and latest fad is the button shape pearl, mounted in the French clutch earscrew for unpierced ears, as shown in the illustration. All of our mountings are of 10K. gold.

WE CAN SUPPLY YOUR WANTS WITH AN IMMEDIATE DELIVERY

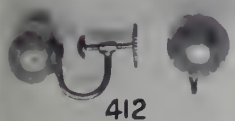
Prices range from $20.00 to $36.00 per doz. pairs—plain screw; and from $27.00 to $45.00 per doz. pairs in the French clutch.

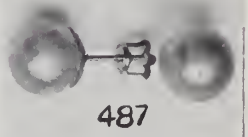
We have just received a large consignment of Coral and have mounted the choicest pieces in the same style gold mountings as shown in the illustration, offering a line of

Genuine Coral Earrings

in a variety of colors, showing the popular round button shape, that is one of the leading features of the present season. Prices on these Coral goods range from $3.00 to $9.00 per pair.

Send your orders direct. They will receive prompt attention











GEORGE H. CAHOONE COMPANY, Makers of Artistic Jewelry

NEW YORK, 9 Maiden Lane PROVIDENCE, 7 Beverly Street

ELKS - EAGLES

EMBLEMS, FOBS, PINS, LOCKETS, CHARMS.

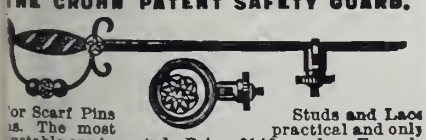
WE ARE SPECIALISTS
Ivory, Pearl, Gold Filled.

S. & B. Lederer Co.

SOLD THROUGH JOBBERS ONLY

NEW YORK CITY.....11 Maiden Lane
PROVIDENCE, R. I....100 Stewart St.
CHICAGO, ILL.....131 Wabash Ave.

THE CROHN PATENT SAFETY GUARD.



or Scarf Pins Studs and Lace
is. The most practical and only
ustable one invented. Price, $1.50 per doz. For sale
all wholesale jewelers and material houses. Sample
mail, 25c , in 10k. gold, $1.00; 14k., $1.25. M. CROHN
ker and Inventor 49 and 50 Maiden Lane. N Y

T. L. LYONS, Pres. I. A. LYONS, Sec. & Treas.

THE LYONS GEM CO.

35 Maiden Lane, New York

HEADQUARTERS FOR

SCIENTIFIC RUBIES

Imit. Stones.

We solicit your Jobbing and Memorandum Orders.



New and Special Class-pins

These goods can be made in any one or two **Colors** of **Enamel** with any **Letters.** *Send for new illustrated booklet.*

Price in Solid Gold, $12.00 per dozen.
Sterling Silver, $3.00 per dozen.

THE KINNEY CO., Mfrs., Providence, R. I.

TRADE-MARKS

OF THE JEWELRY AND KINDRED TRADES.
Over 4,000 Marks. Second Edition. Price, $3.00.
The Jewelers' Circular Pub. Co., 11 John St., N. Y.

WE extend the Season's greetings to all our friends, with best wishes for the New Year, and trust that a continuance of our cordial relations may result in our mutual prosperity.

Charles Keller & Co.

Untermeyer-Robbins Co.

NEW YORK



TEN MILLION READERS

will see the publications containing the advertisement reproduced here. It appears in various sizes in the **JANUARY ISSUES** of

Ladies' Home Journal
Delineator
Designer
Woman's Home Companion
Century
Review of Reviews
Scribner's
Munsey's
Everybody's
World's Work
American
McClure's
Pearson's
Good Housekeeping
World To-day
Country Life
Strand
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Boston Cooking-School Magazine
Sunset
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Reader
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Bookman
Critic
Table Talk
Housekeeper
Ladies' World
Modern Priscilla, etc.

Altogether this or other of our advertisements appear in over 500 publications daily, weekly and monthly. The dealer who handles

"1847 ROGERS BROS."

goods sells **the best known silver-plated ware on the market**—the Best known to-day **and for the past sixty years.**

When silver-plated ware is mentioned, the average person at once thinks of the brand marked

"1847 ROGERS BROS."

There are several reasons why this should be so. One is that it has been before the public so long—"1847 ROGERS BROS." being the original silver-plated ware, dating back to 1847, when the electro-plating process was discovered by Rogers Bros.

Another is that no other silverware is so thoroughly advertised.

But the chief reason is to be found summed up in the phrase

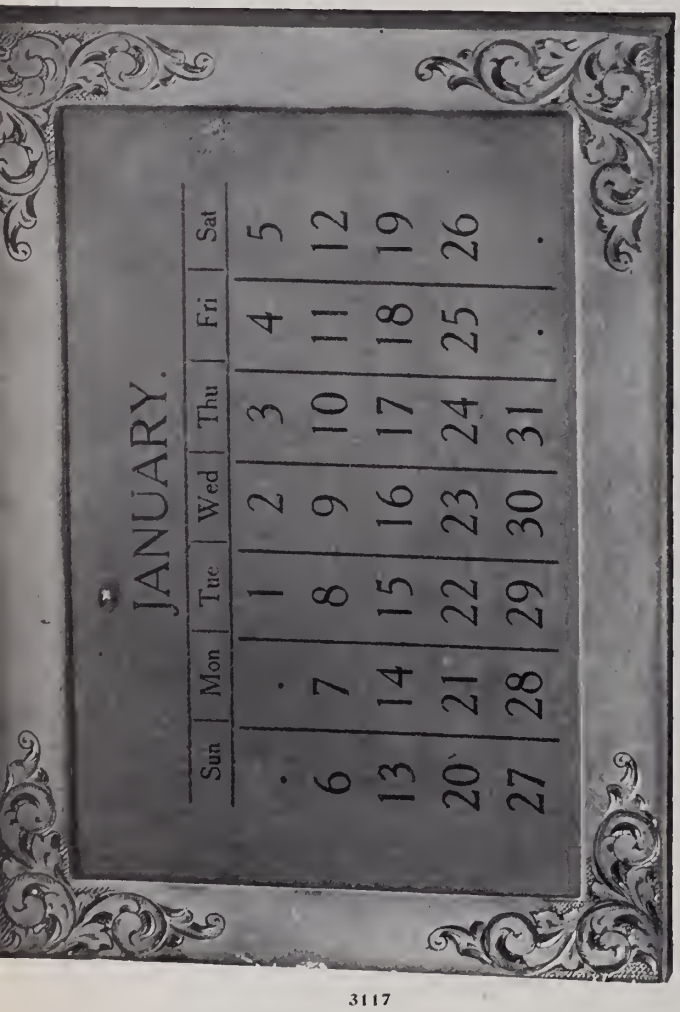
"Silver Plate That Wears"

F&B

Sterling Silver Frames

F&B

We make some beautiful Frames for Photographs and Calendars. Consult our Catalogue H, pages 157 to 160 inclusive, for Illustrations of the full line. Also refer to the Catalogue for everything in the lines of **Toilet, Manicure** and **Desk Goods,** either in Sets or Single Pieces. Also **Smokers' Articles** and Useful Gifts for Gentlemen.



3117



3143

Our line of

STANDARD F&B QUALITY

Gold Filled Jewelry consists of VEST, DICKENS, FOBS, RIBBON, NECK and LORGNETTE CHAINS, NECKLACES, PENDANTS, CROSSES, HAIR CHAIN MOUNTINGS, LOCKETS, CHARMS, SCARF PINS, HAT PINS, LINK BUTTONS, EARRINGS, LACE PINS, BROOCHES, BLOUSE SETS, BELT BUCKLES and the **"ARMLET"** BRACELET.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 Richmond Street, **Providence, R. I**

New York
13 Maiden Lane

Chicago
Heyworth Building

Canada
Kingston, Ont.

Beautiful Punch Bowl Made for the Hamburg Senate from the Design of a Famous Architect.

A GALA punch bowl has recently come into the possession of the Hamburg Senate, and will be added to the silver treasure of the Council. It is from the atelier of Alexander Schönauer, the Senate's official goldsmith, and is a splendid example of the goldsmith's art.

This masterpiece has a history. In his book on "Style in the Technic and Tectonic Arts," the famous architect, Dr. Gottfried Semper (born in Altona) took the picture of a bowl to illustrate his ideas of art applied with due subordination to the demands of the material. The cover of the bowl, according to his design, conceived in the style of the late Italian Renaissance, was crowned with a capital or knob composed of heavy acanthus-like foliage in filigree work. The body of the bowl and the ground of the cover was to be gilded, and the body was encircled by an antique frieze, representing a Bacchanalian festival, of sea nymphs and sea monsters. All the figures upon the cover and the support or base were to be executed in oxidized silver. The foliage on the base, chiefly in dull white silver, was to have gilding interwrgled with it, in order that the golden body of the bowl might not seem isolated. This is the description of the model illustrated. But Gottfried Semper died without seeing the execution of his design, and the drawing came into the possession of the Museum of Arts and Crafts in Hamburg. The Director of the Museum, Dr. Brinckmann, in lecturing before the Association for Art and Science, on the occasion of the centennial celebration for Semper, thought the drawing of sufficient value to warrant the expression of the wish that the design, giving a deep insight into the world of artistic conceptions which filled the mind of its maker, might, through the munificence of some citizen of Hamburg, be given life, as it were, in precious metal, and become a part of the silver treasure preserved in the City Hall or Council House. This wish was destined to be fulfilled sooner than its author had thought. Edmund J. A. Siemers entered into negotiations with Mr. Schönauer in regard to the execution of the design. The work presented enormous difficulties, from the fact that a one-surface drawing was the only guide. But Mr. Schönauer did not shrink from the task, and the contract was soon made.

To an eye educated in the modern tendency to simplicity in art, this noble work shown on the front cover of this issue gives an impression, in the first moment, of confusing wealth of ornament and figures. But the delicacy and care with which each smallest detail is worked out is simultaneously perceived, and allow no feeling of an overloading of ornament, so dear to a work of art. Most beautiful is the crown-like capital or handle of the cover, where "puttos," riding on sphinxes, appear between garlands of acanthus leaves. On the upper side of the framework of the base, the arms of the city of Hamburg and of the donor are seen upon a little tablet. Upon the polished surface of the cover is the inscription, *"Von Gottfried Semper erdacht, von Alexander Schönauer gemacht, von Edmund J. A. Siemers dargebracht, dem Senat von Hamburg,* 1906."

The design left by Semper, as already mentioned, showed only one side. Mr. Schönauer, for artistic reasons, did not wish to repeat the frieze upon the other side, and had no choice but to complete the composition himself. This was done with the greatest success. The two parts of the frieze—representing a procession of Bacchantes, mermaids, fauns and Cupids, dancing and playing upon musical instruments, and accompanied by fantastic sea monsters with serpents' bodies and dragons, lions and tigers heads—harmonize as perfectly as if made at a single cast. The base supporting the bowl is entwined with vine leaves and decorated with masks. At the corners are nude, winged female figures, and above them on the polished upper surface of the base, are bearded masks, one at each corner, which bring a play of figures to the otherwise empty surface, and are welcome resting points for the eye.

The thoroughness with which the first designer of the piece entered into details, and his wealth of invention, are shown in the decoration of the foot of the base—leaves and climbing lizards and salamanders, carried out in a directly modern spirit. The handles, standing out on each side, are upborne each by two Tritons, blowing on shells, whose modeling, as well as those of the figures of the frieze, are brilliant proofs of the faithful life-studies of the goldsmith who executed them, and of his artistic capabilities.

The bowl, as a whole, weighs 13 kilos (26 pounds), is 55 centimeters high (22 inches) and 14 centimeters (14 inches) in diameter. It adorned the table of the Senate for the first time at the dinner in honor of the Emperor's birthday.

Jewelry Schedules in New Tariff of South African Customs Bureau.

WASHINGTON, D. C., Dec. 17.—By reason of a special convention held in Petermaritzburg, S. A., in March of this year, a new tariff for the South African Customs Union went into effect on June 30, 1906. By its terms the following provisions are made:

FREE.—Cups, medals and other trophies for presentation as prizes, etc., provided that on importation or delivery, free of customs duty, they shall bear engraved or otherwise indelibly marked on them the occasion or purpose for which presented.

Diamonds and other precious stones in their rough state.

Jewelry, as an unlisted article, 15 per cent. ad valorem.

J. C. Cloud, Ross Smith and F. Jaeschke, accused of robbing the store of Uber & Uber, 1822 S. Main St., Los Angeles, Cal., Nov. 25, have been held by Police Justice Austin to answer before the Superior Court. The bonds were fixed at $1,500 each.

ELSIE BEE'S FASHIONS.

NOVELTIES SEEN IN A LADY'S RAMBLES AMONG THE JEWELERS.

A CHARMING little watch, that would be a delightful possession, has the case of the softest shade of lovely pink rimmed in gold.

*

An elegant diamond bar pin simulated the open links of a heavy chain.

*

Under the cunning guise of a little gold memorandum book the vanity case still serves its useful purpose.

*

A peculiar brooch displaying a combination of blue and green has the groundwork of blue enriched by a fine green stone.

*

Some of the shirred-top gold mesh bags are now fitted with convenient coin holders, card case or tablet, and a separate inside pocket.

*

An extremely novel pendant is an odd shape in finest green enamel ornamented with inset, scattered, blue leaves, with an emerald as a central stone.

*

The extent to which silver jewelry will again become popular remains to be seen. Silver and pearls accord well with the fine silver embroidery which is considered very *chic*. A little brooch of this character is a new design.

*

A silver center-piece, that takes on an unusual form, is designed to be very decorative with a large flaring vase for flowers in the center, from which spring four curving supports, each of which serve to suspend a very pretty basket of pierced silver suggestive of its use.

*

Years ago there was a fashion for flexible snake bracelets, and an indication of the revival of this *motif* in fine jewelry was recently seen in a new necklet, with bracelet to match, of the most delicate workmanship, in yellow gold wire, an admirable example of the goldsmith's art. The eyes of the snakes were of fine rubies.

*

The holiday season brings again the inevitable holly and mistletoe in various devices. Among the prettiest trinkets shown are, perhaps, the little brooches of diamond-veined green leaf with pink pearl or coral berries in the one case, and transparent tinted enamel, with pearls, in the peculiar growth of the mistletoe in the other.

*

In a strikingly picturesque style is a chain, with pendant, of curiously wrought gold set with different colored stones in a brilliant arrangement effecting a novel and attractive color scheme. The chain is formed of elliptical shapes of ornamental gold, adorned with gems. These are linked together and richly supplemented by the elaborate pendant closely attached.

Cal. Maus' store in Creston, Ia., was recently broken into, but very little was stolen. Six other stores were entered there. The losses were nominal in all cases.

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RINGS



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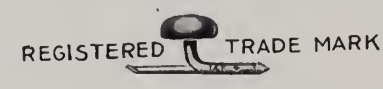
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VEST BUTTONS



SHIRT STUDS



This mark is our guarantee of price, quality and construction.

Larter & Sons

21-23 Maiden Lane

New York City

Jewelry, Silverware, Clocks, Watches and Kindred Lines Exported from New York.

WASHINGTON, D. C., Dec. 17.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 1 package optical goods, $184.
Autofagasta: 1 case jewelry, $354.
Barcelona: 1 package optical goods, $121
Buenos Ayres: 1 package optical goods, $718.
Bombay: 4 cases watches, $600; 117 cases clocks $2,836; 57 cases clocks, $2,472.
Calcutta: 45 cases clocks, $803; 1 case watches $142; 1 package optical goods, $419.
Callao: 2 cases plated ware, $195; 1 package talking machines and material, $197; 5 cases plated ware, $275.
Christiania: 29 cases clocks, $676.
Christiansand: 3 cases clocks, $140.
Colon: 1 case jewelry, $108; 1 case watches $227.
Curacao: 1 package optical goods, $100.
Genoa: 3 cases clocks, $110.
Gibraltar: 2 cases watches, $170.
Glasgow: 14 cases clocks, $208.
Hamburg: 7 packages optical goods, $2,088 cases jewelry, $1,347; 1 case watches, $1,350.
Havana: 28 cases clocks, $292; 4 cases plate ware, $611; 13 cases jewelry, $2,962.
Havre: 3 cases jewelry, $420; 2 packages plate ware, $639.
La Paz: 1 case clocks, $187.
Launceston: 5 cases clocks, $481.
Leeds: 7 cases clocks, $100.
Limon: 4 cases silverware, $150.
Liverpool: 3 cases plated ware, $803, 26 cases clocks, $277; 2 cases watches, $2,000; 3 cases jewelry, $1,500; 2 packages scopes and views, $1 49 cases plated ware, $1,008; 1 package optic goods, $507; 67 packages clocks, $1,367; 1 ca watches, $625; 1 case jewelry, $150, 2 cas watches, $600; 5 cases jewelry, $879, 18 cas clocks, $416.
London: 2 packages optical goods, $1,010; package optical goods, $197; 55 cases clocks, $75 6 packages scopes and views, $600; 1 case plate ware, $125; 1 case plated ware, $100; 6 packag optical goods, $1,773; 5 packages scopes and iew $702; 12 cases watches, $3,359.
Manchester: 22 cases clocks, $367.
Maracaibo: 2 cases silverware, $350; 6 packag plated ware, $864.
Marseilles: 25 packages scopes and views, $2,30
Melbourne: 38 cases plated ware, $1,540. packages, optical goods, $605; 452 cases clock $5,661; 24 cases clocks, $296; 3 packages optic goods, $450.
Norwich: 2 packages optical machinery, $193.
Para: 8 cases clocks, $160; 4 cases jewelr $1,199.
Rio de Janeiro: 78 cases clocks, $1,224; 2 pac ages optical goods, $389; 4 cases jewelry, $1,124
Rotterdam: 1 case watches, $320.
Santos: 2 cases plated ware, $123.
Singapore: 27 cases clocks, $442.
Sourabaya: 6 cases clocks, $100.
Etavanger: 4 cases clocks, $115.
St. Johns: 1 case silverware, $250; 10 ca clocks, $114.
Stockholm: 2 cases jewelry, $592.
Sydney: 28 cases watches, $2,800.
Valparaiso: 47 cases plated ware, $4,719, case jewelry, $100; 2 cases silverware, $153; cases clocks, $626; 3 cases watches, $896; 4 pa ages plated ware, $508.
Yokohama: 163 cases clocks, $4,900; 1 c plated ware, $100.

The mazer was the favorite drinki vessel of monks of the wealthier Benedi tine establishment. The monks of t great priory of Christ Church, Canterb had, according to an inventory of 1 as many as 182 mazers in their frater. inventories name 32 mazers at Bat Abbey, 40 at Westminster, and 49 at D ham. According to the "Rites of Du ham," "Every mon's had his mazer seve ally by himself to drink in, and all the s mazers were largely and finely edged w silver double gilt."

How Imitation Pearls Are Made and Some Methods by Which They May Be Detected.

THE imitation of gems has always existed, but in recent years this work has been brought to a state of perfection rarely dreamed of by the workers of ancient times, and the manufacture of imitation gems of specially prepared glass, paste, etc., has become quite an important industry.

The means of ascertaining the genuineness of pearls, which are frequently imitated with marvelous skill, is especially important to the layman, even though the jeweler may quickly detect them. Imitations are usually lighter than real pearls, and generally are brittle (although some are made solid of fish scales, and do not break so easily), while the holes, which in the real pearl are drilled very small and have a sharp edge, are in the false larger and have a blunt edge. As a rule, the imitation pearls are like hollow spheres of glass colored internally with a coating imitating the orient of natural pearl.

The manufacture of these articles embraces two series of operations, the production of the sphere and the introduction of coating. The spheres are produced by the glass blower, who by aid of an enameler's lamp solders the extremity of a tube when the substance is of the right consistency. In this way are obtained very regular little spheres that serve for the composition of the ordinary quality of false pearls. In the more beautiful imitations the tube employed is slightly opalescent, and the glass blower, besides, gives to the little spheres while they are yet malleable certain slight imperceptible inequalities of surface by gently tapping them with a small iron bar. This gives them a still greater resemblance to natural pearls, which are very seldom absolutely regular.

Imitation pearls were manufactured in Egypt at least 15 centuries before our era, say some authorities, and the manufacture seems to have remained stationary there for a long time. The manufacture of a false pearl at Rome goes back to the period when the taste for fine pearls became general, and Pliny indicates this in the most precise manner. The silence of other ancient authors on imitation pearls allows us to simply conjecture what must have been their use among the inferior classes, which at all ages have considered themselves obliged to imitate cheaply the luxuries of the higher circles, so we must abandon those remote times and come directly to Venice, where we shall find, if not the origin, at least the mention of this industry, the first productions of which are lost in the night of time.

The first authentic mention of imitation pearls dates from the year 1318, when the manufacturers, called by the name of paternoster-makers and pearl-makers, were established either at Venice or at Murano. At first the glass balls were filled with various materials, generally with a base of mercury, but in the year 1680 a rosary-maker named Tacquin conceived the idea of using, in the place of this mercurial mixture, a harmless substance that produced an infinitely more perfect color.

This substance, the essence of orient, is formed from the scales of the ablette, a little white fish which abounds in the Seine, the Marne and the Lorret. The fishes are rubbed rather roughly in pure water in a large basin, and the water is then strained through a linen cloth, and the residue is left for several days to settle. The sediment thus obtained forms the essence of orient. It requires from 17,000 to 18,000 fishes to obtain 500 grammes (a little over a pound) of this substance. The scaly substance is liable to decompose quickly, and numerous chemical agents are employed by different manufacturers to preserve it. These means are kept a secret, but it is known that liquid ammonia or the volatile alkali is one of the substances most commonly used.

The discovery of a method for preserving the brilliancy of fish scales has led to their export from Restov-on-Don, Russia, for the last five or six years. The fish used are so small that nets of 5,000,000 to 8,000,000 strands in the mesh are used. Seventy-two pounds of fish yield 14 ounces of scales, which are powdered with some preservative, packed in 10-lb. tins, hermetically sealed, and sent by parcel post to Berlin, Stettin and Paris. Over eight tons have already been exported. The scales are thought to be used for the making of artificial pearls and similar articles. The trade is growing, and St. Petersburg, Warsaw, Vitelsk and Astraklan have begun to export.

The process of coloring the pearl is commenced by lining the interior of the ball with a delicate layer of perfectly limpid and colorless parchment glue, and before it is quite dry the essence of orient is introduced by means of a slender blow-pipe. It is allowed to dry, the pearl is filled with wax, and, if intended for a necklace, is pierced.

Artificial pearls are also made from beads of opalescent glass filled with gum, the polish of the glass being reduced by the vapor of hyodrofluoric acid. Very good imitations of the genuine pearl are made from mother-of-pearl also. This material is cut to required shape and polished beautifully, when it has an appearance very similar to that of the genuine article, though an expert can readily distinguish the imitation from the genuine gem.

Imitation pearls manufactured by known processes, and more particularly the largest variety, are too fragile when hollow and too heavy to deceive the gem dealer when sold. The manufacture of pearls of irregular form, termed "baroques," is more costly than that of pearls of regular form in consequence of which a special molding process has to be adopted. This process obtains artificial pearls having a nacreous luster, and, to a high degree, the qualities of strength and lightness and irregularity of form which imparts an exact resemblance to genuine pearl "baroques."

There are at present on the market imitations of pearls consisting of a central sphere of china, stone or mother-of-pearl, with an outside coating resembling celluloid in structure, but having a color and luster that closely simulates that of genuine pearls. Some of these are made in spheres and pear shapes too perfect in detail by far, but others show defects in form such as are met with in natural pearls. A simple and quick way to detect these imitations is to touch them to the tongue, upon which they appear warm as does celluloid, and not cold as do natural pearls. The outer coating may also be easily scraped with a sharp knife.

The Oldest Diamond Fields.

IN a recent report of the Geological Survey of India there is an interesting account of the Panna diamond fields of central India. Historically this country is believed to be the original home of the diamond, and from them it is supposed that the famous Kohinoor was extracted some three and a half centuries ago, the earliest diamonds dating some 25 years previously.

Of late years India has quite retired from the field as a precious stone producer to any extent or value, but from the account given it should be worth the while of a small syndicate to take up these diamonds, says the *Pioneer*, and work them systematically, though it is said that neither in luster nor price do the stones found compare with the yield of the South African fields.

The methods, however, now in vogue mean merely superficial treatment, following the lines which have been in vogue for centuries, with the probable result that the strata containing the most valuable deposits of stones are not reached. From a geological point of view there are said to be diamond bearing conglomerates over several areas, which would admit of deep shaft sinking and systematic mining under competent control being carried on profitably.

Recurrence of the Report That Diamond Cutting Industry Is to be Established in South Africa.

According to the *African World* of London cable messages received in that city have revived in more definite form the report that the De Beers management is considering the establishment of a diamond-cutting industry in South Africa, which will give employment to 15,000 white laborers. A colonial correspondent points out that uncut stones to the value approximately of £7,000,000 are shipped annually from South Africa, and says that the company loses a large sum of money which could be made by cutting the diamonds on the spot.

The reports say that the several governments in South Africa are to be approached with a view of adding to their financial policy a clause imposing a duty on the exportation of uncut stones and thus assisting in building up a cutting industry.

Herman Schroeder, a farmer, living north of Akeley, Minn., lost an Elgin watch on his farm three years ago. Each Fall the land has been plowed up after harvesting, and while doing so this Fall he discovered the missing timepiece. He proceeded to scour up the tarnished case, clean the face and rusty hands and wound and set it. It is claimed that it is running and keeping accurate time. The movement number is given as 9,694,221.

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LONDON PARIS AMSTERDAM

J. H. Sweger, Missing Lewistown, Pa., Jeweler Heard from—Search for Him Still Goes On.

LEWISTOWN, Pa., Dec. 20.—The search for J. H. Sweger, the missing manager of the Mifflin County Jewelry Co., is still going on, and though the man has been heard from recently, he has not yet been located and brought to this city. As noted in previous issues of THE CIRCULAR-WEEKLY, Mr. Sweger disappeared Oct. 10, and at the time of his disappearance a quantity of jewelry which had been bought by the concern of which he was the head disappeared with him. The officers of the company and stockholders, as well as some of the creditors, immediately instituted a search but without avail. At first it was believed that Mr. Sweger might have met with foul play at the hands of people who wished to rob him of the jewelry he carried, but this



J. H. SWEGER, MISSING JEWELER.

theory was shattered when it was learned that he had appeared at certain jewelry stores and tried to dispose of some articles.

Last week Elder Ulsh, the secretary of the concern, received word from L. A. Boli, Hamilton, O., to the effect that on Dec. 7 Mr. Sweger had appeared at the latter's store and offered for sale a diamond locket and horseshoe pin, but as he wanted $125 for the articles and $75 was all that was offered, he did not sell them. Later Mr. Boli heard that Mr. Sweger was wanted in his home town, and wrote to the concern.

Sweger, as before noted, is 38 years old, five feet, eight inches high, heavily built, and weighs about 200 pounds. He stutters at times in speaking. The photograph from which the above cut is made is said to be a very good likeness of the missing man.

Martin L. Hatlestad, Radcliffe, Ia., has sold his jewelry and drug business to the Reinert Drug Co.

Miss Lulu P. Harn, Beaver, Pa., has moved from the McCague building, on 3d st., into a larger and newly furnished store in the Hurst building.

Controversy With Bank Causes F. W. Bartlett, Sayre, Pa., to Go Into Bankruptcy.

SCRANTON, Pa., Dec. 19.—F. W. Bartlett, a retail jeweler at Sayre, Pa., was adjudged an involuntary bankrupt by Judge Archbald in this city, and his schedules show liabilities of $7,800 and nominal assets of $7,300. A temporary receiver has been appointed and the stock will be sold at retail until after the holiday season.

Bartlett has been in business in Sayre for about four years. The First National Bank of Sayre is the principal creditor. Bartlett became financially embarrassed several months ago, and an offer of settlement made by him was accepted by the merchandise creditors. The bank furnished Bartlett with sufficient funds to effect the settlement, and Bartlett gave it a bill of sale, covering his stock and fixtures, as collateral security. The bill of sale was conditional in that Bartlett had six months in which to buy the stock back again. This contract expires on March 1, 1907. Bartlett, who was to make all deposits with the bank, also gave the bank his note which had been reduced in part.

On Dec 14 the bank levied on Bartlett's stock and a sale was then advertised. So Bartlett, to protect the other creditors, decided to go into voluntary bankruptcy, and Judge Archbald appointed Joseph W. Beaman of Athens as the receiver.

Bartlett claimed that this step was justified because the bank broke faith with the agreement which it made with him, although he was unable to stop the action which the bank officials took. The bank claimed that the contract made by Bartlett was as an individual, and not as an official of the bank, and that the cashier's actions were not binding legally upon the bank. Bartlett claims that he could have saved himself with the holiday trade if the bank had not forced him to go into bankruptcy.

Burglars After Making Vain Effort to Open Safe, Take Valuable Jewelry from Show Cases.

STAMFORD, Conn., Dec. 19.—The jewelry store of Sigismund Kronholtz, 489 Main St., was robbed, yesterday evening, of between $1,000 and $1,200 worth of jewelry. The police are watching for a man who used to live in Stamford and was under suspicion for a similar burglary there three or four years ago. He reappeared in the town, a short time ago, and has not been located since the robbery.

Entrance was gained to the store through a thin partition wall of wood and plaster which separates that store from an adjoining clock establishment. A small saw was used to cut a way through and desperate efforts were made to open the burglar-proof safe, in which were jewelry and diamonds valued at about $20,000. The burglars cut the outer iron wall in the back of the safe in two places and drilled through the cement into the inner steel surface, but the attempt to drill further was futile. The greater part of the stolen jewelry was taken from trays in the long show cases.

The stolen property consists chiefly of small pieces of silver, fountain pens, cuff buttons, lockets, cuff pins, etc.

Employe Convicted of Setting Fire to Jewelry Factory Building at Attleboro, Mass.

ATTLEBORO, Mass., Dec. 22.—John R. Tingley having confessed that he purposely set the fire which did approximately $100,000 damage at the jewelry factory building of W. H. Wilmarth & Co., several days previous, will hear his sentence in the District Court Dec. 29. For the first time since his arrest he appeared to realize at the hearing last Wednesday the gravity of the charge and of his position. He was found guilty by Judge F. B. Byram, and the case continued for sentence.

Tingley was employed by the Wilmarth concern, his work keeping him in the basement section of the factory, near the storeroom, where the fire started. His confession was to the effect that a fire on Dunham St., near the factory, aroused in him a desire to see something burn, and to experience the excitement attendant upon a brisk fire. This feeling grew upon him, he said, until it was uncontrollable. Being alone for a short time during the noon hour he said he set fire to some paper boxes, thinking they would start a small blaze, that the fire department or volunteer fire fighters would be prompt, and that the damage would be small. The blaze started, the firemen and scores of volunteers worked promptly and heroically, but the big wooden structure offered too easy prey to the flames, and damage running into six figures resulted.

The boy says that he then felt some remorse, and went to his home. His arrest came about through the efforts of Deputy Sheriff Nerney, of the local police, and Deputy Fire Marshal Collamore, of Fall River, to trace the cause of the fire. As Tingley worked near the place where it started, he was questioned. He told three wholly conflicting stories in these interviews, and was arrested as a measure of precaution.

The District Court hearing on his case occupied some time. The boy appeared deeply affected by his position, and was close to breaking down. Edward A. Sweeney, one of the officers of W. H. Wilmarth & Co., testified that the fire damage amounted to some $100,000, and that the losers did not wish to see any extreme penalty inflicted upon the boy. He said that they merely wished to see him restrained in a way to make a repetition of the affair impossible.

Evidence was offered to show that before the trial a full confession was made in the presence of Emmons D. Guild and two police officers. Edward N. Thurber, Timothy J. Slinay, Miss Emma Couillard, William M. Curtain, Orie L. Bowman and William E. Stowe told of incidents and conditions in the factory bearing on the matter. The chief of the fire department added corroborative evidence.

W. E. Wood has sold his store in Caldwell, Idaho, to S. N. Moe.

Morgan D. Wise and L. W. Cox have formed a partnership and leased the store at 114 N. Main St., Rockford, Ill., where they will conduct a jewelry and drug business.

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Suit to Obtain Forfeiture of Alleged Smuggled Emeralds Tried at New York.

In the case of the United States *vs.* 218½ carats of cut emeralds, loose and unpierced, brought to New York by Manuel J. Suarez, of Bogota, Colombia, evidence was taken Wednesday of last week, before Judge Holt, in the United States District Court, at New York. The proceedings were instituted by the Government for the forfeiture of the emeralds.

An indictment for smuggling, found against Suarez soon after his arrival, is to be quashed, under the court's direction, at the close of the civil case. Besides the cut stones Suarez carried about 300 carats of uncut rough emeralds, which have been delivered to him as they are free from duty. The value of the cut stones which are held by the Government has been estimated at $5,000.

The briefs submitted by lawyers are of much importance because they discuss thoroughly the effects of decisions in prior cases involving questions of how far the suspected smuggler must go from the ship and what latitude is allowed him in correcting his declarations before the act of smuggling is completed.

Another feature of interest brought out in the briefs of Assistant United States Attorney Winfred T. Denison, who argued the case for the Government, is in grouping facts indicative of a somewhat systematic traffic in emeralds on the part of Mr. Suarez.

At the time of his arrest it was said that the Colombian casually came into possession of a considerable quantity of emeralds and took them to England, intending to sell them, but not being offered as high price as he had expected, he kept the stones and was on his way back to Bogota, when he landed in New York, intending to stay here for a few days and then resume his journey home. The idea that Suarez was in the business of carrying or selling precious stones was not then entertained.

The statement of facts as given by Mr. Denison comprise so much that has not been published before that it is quoted as follows:

The claimant, Suarez, came from England on the steamship *Oceanic*, arriving Oct. 6, 1906. With him he had a paper package containing 218½ carats of loose, unpierced emeralds, cut. He was found on the dock the morning of the landing and was found not to have made any declaration before going ashore. He was then taken aboard for declaration, which he made in the usual form of baggage declaration and entry.

Herein he declared three packages only and stated that everything in his possession was wearing apparel, articles of personal adornment, etc., in the usual form, which does not include the merchandise in question.

In the oral examination to which he was subjected before his signing this declaration and entry, he said that he had with him no merchandise and only three packages of baggage. Later, on the dock, he was again examined thoroughly by Hawes, who spoke in Spanish and who inquired particularly whether he had any precious stones on his person or in his pockets, to which the claimant replied that he had absolutely none except two rings which he pointed out.

In order to avoid any mistake, Hawes had claimant repeat back the substance of the conversation, which the claimant did. In this conversation the claimant had stated that he wanted some packages sent in bond, but that there were no jewels in those packages. The packages which he had been asked to have sent in bond were a trunk and a case. It was he, himself, who introduced the subject of bonding these packages, but he never said anything about bonding the emeralds until after they had been discovered and seized.

The claimant's baggage, which was not to be bonded, was then examined and passed. Subsequently the claimant was searched. When the search was about to begin he put on a couch his overcoat, put on top of that his jacket, and on top of that his vest, and then presented himself for search. The search of the body revealed nothing, but after the vest and jacket had been searched, the package of emeralds was found in the inner pocket of the overcoat.

The fraudulent intent of the claimant was overwhelmingly established by these facts, as well as by the other details, which appear in the transcript of the testimony. The plaintiff himself did not venture to take the stand and hardly claims that he acted in good faith. Even his own statement, which was put in evidence by the Government and which was made after the discovery of the emeralds, shows fraud on its very face.

He claims that he received the emeralds from one Reyes, to be delivered at Costa Rica to one Acosta, and yet the only suggesting of any bonding was of goods to go to Colombia. Also his answer and claim in this record state that he was at that time and is the owner of the emeralds, which is inconsistent with the claim made in his statement that he was a messenger from Reyes to Acosta.

The statement also reveals an exceedingly suspicious state of facts in that it shows a delivery by Reyes to Suarez of some emeralds to be brought over by Suarez, although Reyes himself was coming over, and delivery by Suarez himself of other emeralds to persons for transmission to one Guzman, who, also, was about to come to the United States, and who was to deliver these emeralds to Reyes. Suarez, in other words, was receiving some emeralds from Reyes to be brought over and was giving to Guzman other emeralds to be delivered by Guzman to Reyes.

The statement claims that he did not declare the emeralds because he intended that the collector of customs who should take charge of one case and one trunk should also take charge of this package. It does not appear why, intending to send the case, the trunk and the emeralds in bond, he should have mentioned only the case and the trunk. The statement concedes that he did not mention the emeralds.

Lewis S. Phillips, attorney for the claimant, in the course of his brief tries to show that his client's difficulties were due to ignorance of the English language, that he spoke French only indifferently and that the inspector who talked with him in Spanish had only a colloquial acquaintance with that language. As a result, the attorney claimed, there was a misunderstanding, but his client had not intended to sell any stones in this country or to defraud the Government in any way.

Mr. Phillips argued that various regulations as to the declaration have no force in this cause because there was no actual entry of the articles in controversy. He denied that statements made to a customs officer, even if false, could be used as a basis for a forfeiture when the law does not require the making of such statements unless there is an entry. It was also claimed that the emeralds were not property included in the term baggage.

The Keck decision was cited by the attorney for Suarez to sustain the claim that there could be no forfeiture because his client had not actually gone outside the custom lines and outside the jurisdiction of the custom authorities. Until a man had done this, according to the lawyer's contention, he might have an intention to smuggle or even have made an attempt to smuggle, but these acts are not sufficient to justify a forfeiture of the article.

Mr. Phillips quoted extensively from the decisions and opinions in the Keck, Sulles and Dodge cases, and argued that there is no smuggling until the goods are carried outside the fence constructed on the dock or wharf, and guarded by the customs officers. On this point he says:

An attempt has been made by the learned district attorney to argue that an imaginary line exists in cases of this character, and that when the customs officials ask a passenger whether he has any dutiable goods on his person, and then give him an opportunity to make a disclosure, that a failure at that time to give information constitutes smuggling, but the mere statement of this proposition shows its utter impracticability as a rule of action.

There must be some definite fixed line beyond which a person may not go without accounting for or securing the payment of the duty for due entry of his goods. In the case of cargo it is the ship itself. In the case of baggage and article of merchandise carried in his baggage or on the person, the customs territory is extended, as pointed out by Judge Lacombe in the Dulles case. Judge Brown in his dissenting opinion in the Keck case says that the effect of the decision of the majority is that the obligation to pay the duties does not arise until an attempt is made to carry the goods off the wharf. This rule, fixed by the Supreme Court, is practical and capable of sensible execution.

Mr. Denison controverts the claim that it is necessary for a smuggler to go outside the fence on the dock or wharf in order to give a basis for a forfeiture of the articles. He argues that the Suarez emeralds were baggage and that the claimant's declaration and oral examination, both made after he had left the ship and walked ashore, on the wharf, made the entry complete within the scope of the statutes.

Text of Decision Declaring Certain Classes of Belts and Belt Buckles to be Dutiable as Jewelry.

Buckles made of gold and silver, belts and belt sets, similarly made, with or without precious stone settings, were recently classified as jewelry by the Board of United States General Appraisers, New York, as noted in last week's issue. Since then the opinion of General Appraiser Sharretts, giving his reasons for overruling the claims of the importers, J. G. Darlington & Co., Philadelphia, has been made public.

General Appraiser Sharretts says the articles in controversy are not in the same class with the gold and silver chain purses and chatelaine bags on which a 45 per cent. duty has been accepted since Tiffany & Co. won a victory, several years ago, in a test case involving the latter articles. It is understood that the government has no intention of reopening the old question as to the purses and bags on which the 45 per cent. duty will be accepted as in the past.

The decision as to belts and buckles is not a precedent for these articles when made of steel or other base metals or cheap material. The opinion follows:

The attorneys for the importers, basing their argument on the decision of the Circuit Court for the Southern District of New York, in the case of Tiffany *vs.* United States, relative to chain purses and chatelaine bags composed of precious metals, contend that belts and belt fixtures are also articles of utility and hence are not jewelry; but we do not agree with the soundness of this doctrine. The word jewelry, in its generally accepted and modern sense, is understood to mean ornaments worn for personal adornment only. Purses and chatelaine bags are never worn on the person, while belts and belt sets for women's wear have no other use. Many articles designed for personal adornment which are typical articles of jewelry, such as gold and silver collar buttons, shirt studs, sleeve buttons, hat-pins, etc., serve useful as well as ornamental purposes, and we clearly think that gold and silver belts and belt sets fall within this class.

Charles G. Bade will close out his stock of jewelry at Wahpeton, N. Dak.

THE PEARL IS PRE-EMINENT,

the leader of Gem Stones, and the most accessible to all classes. We make a specialty of the popular grades of Pearls, evenly matched in colors, shapes and sizes, in

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CINCINNATI, OHIO.

Thief Who Robbed Samuel Reyman Commits Suicide When Pursued by the Police.

The man who robbed Samuel Reyman, Jr., of 62 Mount Vernon Ave., Mount Vernon, N. Y., at the point of a revolver, as reported in last week's issue, committed suicide in New York, Tuesday afternoon of last week, by shooting himself in the head, as he was about to be placed under arrest, after a chase through the city streets. Mr. Reyman came to New York that morning to look over the photographs in the Rogues' Gallery. He was accompanied by a police officer from Mount Vernon. As they left police headquarters they came upon a man at the corner of Houston and Elizabeth Sts., whom the jeweler identified as the robber he was seeking.

The policeman tried to arrest the man, but the robber struck the officer in the face with his fist. The policeman used his club, and reached for his revolver. The robber then ran through Elizabeth St. to Hester, thence to the Bowery and on toward 2d St., brandishing a revolver as he ran. The jeweler and the Mount Vernon policeman followed and were joined by several New York patrolmen, who saw the chase. On 2d St. the pursuers closed in on the fugitive. Patrolman Patrick Hugh came up first and faced the revolver held by the thief. "Don't shoot," cried the policeman, and as he said this the man turned the revolver on his own breast and fired three shots, dropping to the pavement dead.

The identity of the robber is uncertain. It was at first supposed that he was William Madison, a former member of the 71st Regiment. The dead man resembles Madison's photograph and the police were certain that he was the man. The Bertillon system showed, however, that the dead man's thumb prints differed from those of Madison. There was no clue on the body except a name of a Chicago hatter printed inside the slouch hat. The man's hand was cut. The robber who attacked Reyman in the store smashed the show case with his revolver and in doing so cut his hand.

Wife and Children of E. L. McWithey, Silverware Salesman, Burned to Death.

A terrible affliction was sustained, Friday night of last week, by Edward L. McWithey, a house salesman of the International Silver Co., 9 Maiden Lane, whose wife and two children were burned to death in a fire, which consumed their home at Pompton, N. J. Because of the holiday rush of business, last week, Mr. McWithey had been busy in the salesrooms until 12 o'clock at nights, and so he remained in New York instead of going home as usual.

The fire broke out at night in the house in which the family lived. There is a fire department in Pompton, and when the flames were seen a number of neighbors hurried with buckets, but they were unable to save the inmates, as the house was by that time a mass of flames. Mr. McWithey has been with the International Silver Co. many years. The most sincere sympathy is extended by all who know him.

Scarcity of Chaton Brilliants Worries Providence Manufacturers.

PROVIDENCE, R. I., Dec. 21.—Such a scurry as there has been recently among the manufacturers in this city who use chaton brilliants in their wares to secure these stones has probably never before been witnessed hereabouts. The situation is one which has aroused the keenest interest and attracted the attention of manufacturers outside the trade.

N. Levy, located at 212 Union St., is one of the largest dealers in chaton brilliants in the city. It appears that his prices were such that somebody, presumably one of his competitors, entered a protest to the United States custom authorities to the effect that the stones must be coming into the country on an undervaluation. The Government, in view of this protest, held up the next importation, pending an investigation. The usual recourse was open to Mr. Levy to furnish a suitable bond and release the goods. This amount the Government would refund if, after a hearing, the charges should be proved groundless.

Mr. Levy claims that the stones have been brought in at their proper valuation and have been sold here at precisely the same figures they bring all over Europe. He says that he has nothing to conceal in any way. The stones are sent to him by a manufacturer in Europe, and he has furnished them to the manufacturers here at prices which, apparently, some of the other dealers have not been able to meet.

In the meantime the manufacturers here who were trying to hurry out combs, bracelets, pendants, etc., in which these stones are so largely used were perspiring in their efforts to get the materials with which to finish up their goods. A rough estimate has placed the total amount of these stones used here during the year at 600,000 gross, and it has been estimated that Mr. Levy has furnished perhaps two-thirds of this quantity, an estimate made by a conservative manufacturer who uses many of these stones. It is said that Mr. Levy has done everything in his power to accommodate his customers. He has supplied those whom he could, and while others have been compelled to wait, it is asserted that in due time they will receive their share.

To add to the difficulties of the situation, the steamer *Kaiser Wilhelm der Grosse*, which had a large consignment of these stones aboard, ran into the British steamer *Orinoco* off Cherbourg, and as a result had to lay up for repairs.

No date has been set for the hearing before the Board of Appraisers in New York. The question raised as to the appraisal on the stones coming through the local Custom House is to be heard before that tribunal and possibly will not come up for three weeks.

All the jewelry recently taken from the store of Theo. G. Steudel, Chilton, Wis., was found about a week ago by two boys while skating. The jewelry was tied up in a white handkerchief and concealed under a pile of old tiles, about 200 feet south of the depot. Two men have been arrested accused of the theft. The boys who found the jewelry were liberally rewarded by the jeweler.

Charles A. Webber, Bankrupt Diamond Broker, Arrested on Charge of Grand Larceny.

Charles A. Webber, a diamond broker at 320 Fifth Ave. until October last, when creditors filed a petition in bankruptcy against him, was arrested Sunday at Port Jervis, N. Y., by Pinkerton detectives, who for a month have been trying to locate him. He is accused of grand larceny in pawning a pearl necklace, intrusted to him on memorandum by Ludeke & Heiser, 170 Broadway. Webber pawned a number of articles which he had on memorandum, and after his failure returned the pawn tickets to the owners of the jewelry, each of whom redeemed his own property. It is possible that additional charges will be made against him because of the other transactions.

Webber's total liabilities, as shown by schedules, amounted to $91,479, of which $32,171 was secured by the assignment of jewelry from his stock. He had practically pawned everything, including goods given him on memorandum, as well as the jewelry which he obtained in the usual course of credit. The detectives say they obtained trace of Webber at South Bethlehem, Pa., where he called upon a former actress, and it is said that he had spent a considerable part of his creditors' money on this woman. From that city he was followed to a shooting lodge in Pennsylvania, and thence to Port Jervis. He was brought back to New York after his arrest.

The creditors met Friday last in the office of Nathaniel S. Smith, the referee in bankruptcy. Claims were proved and John R. Keim, the receiver, was elected trustee, the amount of his bond being fixed at $5,000.

Census Bureau Issues Statistics of the Jewelry Industry in Ohio.

The Federal Census Bureau issued last week statistics of the jewelry business in Ohio. The figures are self-explanatory and follow:

Number of establishments	16
Machinery and tools	$127,228
Cash and sundries	$345,059
Number of proprietors	21
Number of salaried officials	43
Their salaries	$42,626
Number of wage earners	262
Their wages	$161,712
Men over 16 employed	213
Their wages	$147,613
Women over 16 employed	31
Their wages	$10,050
Children under 16 employed	18
Their wages	$4,043
Rent of works	$11,760
Taxes	$569
Rent of offices	$24,440
Contract work	$1,200
Cost of principal materials	$225,937
Fuel and rent of power	$2,790
Value of products for the past year	$652,809

Assignee to Continue Business of J. Jacques Until After the Holidays.

PORTLAND, Me., Dec. 19.—J. Jacques, optician, 510 Congress St., this city, made an assignment on Thursday to his attorney, Wm. H. Gulliver. The assignee values the stock and fixtures at about $400 and estimates the total liabilities to be about $10,000.

Arrangements have been made between the lawyers of the creditors and the assignee to dispose of the stock during the holiday season.

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but depend upon outside cutting shops to do the work, charge you an extra profit. Send me your stones and be convinced that the highest grade of workmanship at the lowest price is obtainable.

I have my own cutting shop, and you save the intermediate profits. The 88 carat stone, part of the crown jewels of the Queen of Belgium, was cut by me.

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A Complete Line of Precious, Semi-Precious and Imitation Stones. Mail orders promptly attended to.
Telephone, 4577 John.

A Christmas Gift to Congressman E. B. Vreeland from Members of the Jewelry Trade.

A number of members in the jewelry trade of New York and vicinity have presented as a Christmas gift a beautiful chest of silver to the Hon. E. B. Vreeland as a testimonial of their esteem and appreciation of his work in behalf of the trade in obtaining the enactment of the National Stamping Law. It was Congressman Vreeland who introduced the measure, the movement for which was started by THE CIRCULAR-WEEKLY and approved by jewelers as a whole, and it was to his efforts that the victory obtained in the enactment of this law was in most part due.

Although Mr. Vreeland was formally thanked by the members of a joint committee in charge of the trade's interests, at a dinner given in his honor by this journal Sept 12, there has been for some time a strong sentiment in favor of expressing, in concrete form, the appreciation of the members of the jewelry industry by presenting him a testimonial. For this purpose a subscription was started and placed in the hands of the New York committee of the Old Bill, of which A. K. Sloan is chairman. The contributions from about 80 firms and individuals were sent to the chairman of the sub-committee on finance, Maj. Francis Appleton.

The committee, after mature consideration, decided on sending a chest of silver, and this was purchased and forwarded Saturday last to Congressman Vreeland at his home in Salamanca, N. Y.

The set comprises 134 pieces of sterling silver, including knives, forks and spoons, cast in the baronial pattern, handsomely finished and finished in the best art of the silversmith. The set was placed in a dark oak chest with chamois lining. On the top of the chest was an engraved brass name plate with the inscription, "To Hon. Edward B. Vreeland, as a testimonial of esteem and appreciation from his friends in the jewelry trade, Christmas, 1906." The set was made by the Gorham Mfg. Co.

Death of Samuel Little.

BOSTON, Mass., Dec. 21.—Samuel Little, formerly for a number of years president of the E. Howard Watch & Clock Co., predecessor of the present E. Howard Clock Co. and the Howard Watch Co., died this afternoon at the Hotel Lenox. He had been ill with acute bronchitis for a few days, and to-day was stricken with a paralytic stroke, his death ensuing a short time thereafter.

Mr. Little was one of Boston's best known business men a score of years ago, being a millionaire, with many interests, chief among them the presidency of the West End Street Railway Co., since merged into the Boston elevated system. He was born in Bingham, Mass., Aug. 15, 1827. In early life he became a bank official and later bank director and president, also a street railway director, treasurer and president. He served in the Legislature in 1864-5, and held many other offices of honor and trust. Mr. Little leaves a son, Arthur M. Little, who was associated with him in the business during the presidency of the E. Howard Co.

Resolutions Adopted on the Death of President Dodd, of the International Silver Co.

MERIDEN, Conn., Dec. 24.—At a meeting of the Board of Directors of the International Silver Co., held in its offices, here, last Wednesday, resolutions on the death of the late Samuel Dodd were adopted. Geo. H. Wilcox, first vice-president, was confirmed as acting president to serve until the annual meeting. The resolutions were as follows:

In the much lamented death of our president this company has suffered a grievous loss. His rare executive ability, sturdy integrity and untiring devotion, have been largely the cause of its high place in the industrial and financial world.

While words of ours cannot do justice to the matchless skill and patience with which he has united seemingly conflicting interests, it is our earnest desire to place upon our records such an appreciation as would have been acceptable to him.

We have been most fortunate in our intimate association with him. He has shown us that the prosperity of our company depends entirely upon harmony, sincerity and integrity, to the end that its securities shall rest upon a sure and firm foundation.

This expression is our highest tribute to the memory of Samuel Dodd, who died suddenly Dec. 13, a noble and tender-hearted man, the truest and best of friends.

Death of H. C. Wisner.

ROCHESTER, N. Y., Dec. 22.—Henry C. Wisner, of the H. C. Wisner Co., in business in this city since 1858 died at his home, No. 97 Oxford St., on Thursday, aged 74 years. He had been ill for about two years and since a year ago last January had been unable to attend to business.

Mr. Wisner was born June 29, 1834, in Mount Morris, Livingston County. He went from Mount Morris to Iowa City, Ia., when a young man, and there went into business with James Mordoff. In 1854 he returned to Rochester and the firm of Brackett, Wisner & Palmer was organized at 33 State St. to deal in decorated china, silverware and crockery. After the war James Brackett stepped out and the firm became Wisner & Palmer. In 1872 Mr. Wisner bought out his partner's interest and continued in business alone until his health failed him about two years ago, when a stock company was formed to conduct the business. This company has one of the finest stores in the city.

Mr. Wisner was president of the Poughkeepsie Glass Works, Poughkeepsie, N. Y. He leaves one son, Frank P. Wisner, and one daughter, Elizabeth L. Wisner.

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmerman & Forshay:

	London.	*New York.*
Dec. 17	32 1-16d.	$.69¼
" 18	32 3-16d.	.69⅜
" 19	31 13-16d.	.68⅞
" 20	32 3-16d.	.69⅜
" 21	32 3-16d.	.69⅜
" 22	32 3-16d.	.69⅜
" 24	32 5-16d.	.69⅝

Paul H. Hohberger, Gilmore City, Ia., has bought the F. G. Renken stock, in Manson, Ia., and will continue the business.

A. F. Robertson, St. Cloud, Minn., will shortly dispose of his business and retire. He has started an auction sale of his stock.

Thief Breaks Window of Boston Jewelry Store and Escapes With Stock Worth $600.

BOSTON, Mass., Dec. 21.—The display window of the jewelry store of Arthur H. Beal, at 43 Boylston St., this city, was broken this morning just before 7 o'clock by a thief who secured about $600 worth of jewelry. When the watchman of the building made his rounds a short time previous there was no indication of any break, but on his return trip the robbery was discovered.

The window selected for the thief's operations was a plate glass of considerable thickness, and the missile used made a hole large enough to admit of the insertion of his arm to the full length. It was an expert job, and is thought to have been the work of a professional. The cheap plated goods within reach were ignored, and the articles taken were all of good quality. The break appears to have been carefully planned. The window abuts on a doorway receding some six feet from the sidewalk.

Diamonds and watches of value are removed at night from the display, but there remained overnight some $3,000 worth of stock. No trace of the perpetrator has been discovered, but the police were promptly notified and a description of the articles taken was furnished to the pawnshops.

Death of Wm. Bohne.

NEW ORLEANS, La., Dec. 22.—William Bohne, aged 79 years, one of the city's pioneer jewelers and opticians, died at his home in this city a few days ago as the result of a street car accident.

Mr. Bohne was born in Hanover, now a German province, and came to New Orleans in 1855, engaging in the jewelry business with his uncle, August Bohne, a jeweler of the old regime, in New Levee St. He later conducted stores in Poydras street and Carondelet street, and published three handbooks for opticians, which were largely read and generally considered authorities. From 1881 up to the time of his retirement, two years ago, Mr. Bohne was chief optician for the firm of A. Griswold & Co., of Canal St.

Trans-Atlantic Voyagers.

TO EUROPE.

Sanford Spitzel, of Sanford Spitzel & Co., New York, will sail to-morrow on *La Provence*.

H. Michalson, of I. L. Michalson & Sons, Montreal, Que., sailed, last Thursday, on *La Touraine*.

The Lawson-Rinner Optical Co., Santa Rosa, Cal., has moved into new quarters in the Prince building, on 4th St.

The Kauffman Optical Co., on Sutter St. near Van Ness Ave., San Francisco, Cal., has put in attractive new fixtures.

The San Francisco Optical Co., San Francisco, Cal., has adopted the use of elaborately decorated gas lamps. The lamps give a fairly good light, and by having both gas and electricity one can be used when the other fails, avoiding an occasional annoyance.

Chester Billings & Son

1840 Successors to Randel, Baremore & Billings 1906

Importers of Diamonds
Other Precious Stones, and
Pearls, Diamond Jewelry

1840, Randel & Baremore; 1866, Randel, Baremore & Co.; 1880, Randel, Baremore & Billings; 1897, Chester Billings & Son

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Pearls and Precious Stones

Have removed to 452 Fifth Ave.,
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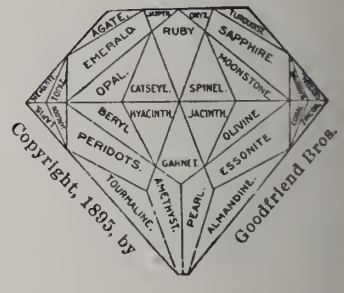
Diamonds, Precious Stones and Pearls

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IMPORTERS AND CUTTERS
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PRECIOUS STONES

Headquarters for all kinds of
PEARLS



Pearls	Emeralds
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Sapphires	Rubies
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Gem Coral	Opals

And other Precious Stones

PEARL, CORAL and STONE
BEAD NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 256 Westminster St.
PARIS: 10 Rue Cadet

Clock Manufacturers Forced to Advance Prices of Timepieces, Materials and Ornaments.

Manufacturers of clocks, materials and ornaments are quite generally advancing their prices in new catalogues and price lists now being sent out to take effect about Jan. 1, and in one or two instances the new lists are effective immediately on their receipt. The reasons given by the manufacturers are found in the greater cost of practically all the materials that enter into cases and movements and in the higher wages paid to labor.

The extent of the advance, while varying in different lines in accordance with the relative increase in cost of materials and the degree of labor involved, approximates 10 per cent. as a rule, according to the information obtained yesterday by a reporter for this paper, who called at a number of the New York offices.

All kinds of metal used in the factories for making clocks and ornaments have gone up to a remarkable extent since the present prices were recognized as standard, some of the materials costing double what they did a few years ago. Copper, which was formerly bought by the manufacturers for 12 cents, now costs twice that figure, even when bought from the producers. In the same period of time tin has increased in price from 24 to 43 cents a pound. Brass and bronze have necessarily kept pace with the advances in their constituents. Steel, aluminum, nickel, lead are each costing more than they did. The wood that is used for cases has gone up considerably.

On ornamental clocks, with cases composing bronze statuary and trimmings in brass, copper or silver, the increase in cost of materials is especially heavy. One of the manufacturers explained that the mere addition of the extra cost of the metal in the weight of the clock does not represent all the augmented expense, because much larger quantities of material are employed than appear in the article when it is finished, there being waste in all processes.

In the beginning of the present year it was noted in THE CIRCULAR-WEEKLY that conditions were impelling some manufacturers of clocks and art products in bronze and other metals to mark up some lines, but no general advance then occurred. The materials that had been getting more costly prior to that time have since been going up rapidly. A year ago copper was just touching 20 cents, tin was 36 cents and other metals were correspondingly less than at present.

Lancaster, Pa.

TRADE CONDITIONS.

The jewelers are more than satisfied with this year's holiday trade, because it not only boomed up when the outlook was bad for an even fair Christmas trade, but the last week before Christmas was the best in the history of the jewelry trade in Lancaster, and the same is true of the trade in the large towns of Lancaster County. Money was plentiful and the finer articles of jewelry were purchased in great quantities.

Willis B. Musser, Philadelphia, formerly of the old firm of Bowman & Musser, was in Lancaster last week.

C. H. Keller received ugly wounds on the head and hand last week by breaking the glass front of a grandfather's clock in attempting to prevent it toppling over.

Joseph Zachs and wife, of Steelton, Pa., spent Christmas with his brother-in-law, Benjamin Lichtenstein.

Clark Houghton, late with J. E. Caldwell & Co., of Philadelphia, has taken a position with Louis Weber & Son as diamond setter.

C. E. Foose, E. R. Kant, F. A. Wheeler, W. M. Shute and Howard W. Detterlein, representatives of the Non-Retailing Co., all arrived home last week for the Christmas season work at headquarters.

A young man claiming to be Charles Weidler, of Lancaster, last week successfully operated a swindle in Petersburg and other places, selling a good many tickets which were to entitle the holders to chances in the drawing of jewelry in Lancaster. He disappeared before the police could arrest him.

Among the jewelers visiting this city last week were Albert T. Heberling, Parkesburg; Jacob Fisher, Elizabethtown; J. Harry Sensenig, New Holland; Mr. Burton, Reading, Pa., formerly with the Lancaster Clock Repair Co.; C. Helm, New Providence; N. W. Pinkerton, Manheim; G. L. Hepp, Lilitz; Henry Foehl, Columbia.

Connecticut.

S. L. Alford, Winsted, has left for a business trip to St. Louis in the interest of the Empire Novelty Co.

W. J. Larkin, Waterbury, superintendent of the Waterbury Clock Co., is confined to his home with a severe cold.

President Walter A. Ingraham, of the E. Ingraham Co., Bristol, with all the members of his family, left Tuesday of last week for Bermuda.

Included in the list of those who will shut down for but a short time during the holiday season are: The Meriden Cutlery Co., E. A. Bliss Co., Edward Miller & Co.

The Bradley & Hubbard Mfg. Co., Meriden, will close its factory Christmas Day and beginning with December 28 will be closed until Jan. 2 for inventory and repairs.

The blowers in the factory of the Waterbury Clock Co., Waterbury, took all three games from the Berbecker & Rolland team at the Brooster alleys recently. Mr. Schlagg rolled the highest score for the Waterbury Clock Co.'s bowlers.

Wilbur L. Hough will leave Waterbury, to-day, for San Francisco, Cal. Mr. Hough has been connected with the office of the New England Watch Co., in Waterbury, for several years. He goes to the Pacific Coast to join the company's office force there.

The trimmers and machinists of the Holmes & Edwards Silver Co., Bridgeport, rolled a close game at the Arcade alleys, recently, which resulted in the machinists winning out by a close margin. Deitz, of the machinists, made the best score of the evening, his total account being 420.

The Chas. Parker Co. has made no definite plans for the annual shut-down. The factory will be closed for Christmas Day, but the date of inventory has not yet been set. The Parker Clock Co. will close for Christmas Day, and later in the season for two weeks for the annual inventory.

News Gleanings.

J. C. Jones, Nekoosa, Wis., has bought the stock of Charles E. Briggs, Almond, Wis.

W. L. Smith, Malvern, Ia., has added a polished oak and plate glass wall case to his store.

Burglars who recently broke into the retail jewelry store of Robert Beacham, Birmingham, Ala., stole about $150 worth of jewelry. There is no clue.

E. G. Lloyd, Olyphant, near Scranton, Pa., recently lost a large amount of his stock by a fire which did considerable damage to the business district of that town.

A. F. Puls, formerly of Kuesel & Puls, Milwaukee, Wis., is now located on the second floor of the Public Service building in room 2, Saginaw St., between 2d and 3d Sts.

A. F. Moses, who had been appointed receiver for the Brown Jewelry Co., Winston-Salem, N. C., sold the stock at public auction, recently. The purchaser was R. C. Click.

The store of Frederick L. Williams, Atlanta, Ga., was broken into recently and several watches were stolen. Entrance was gained through a rear window. There is no clue.

Arthur Troop and Fred. Colliver were recently taken into custody accused of being implicated in the robbery of stores in Sackville, N. B., including the jewelry store of Steadman & Co.

Nathaniel S. Ayers, of T. R. J. Ayres & Sons, Keokuk, Ia., died recently of paralysis, after a brief illness. He was 64 years of age and unmarried. A sister and four brothers survive.

It is reported that the supply of fine pearls from the Mississippi river this season has been much less than in previous years. Pearl buyers report that the finds have run largely to slugs.

George D. Holland, son of J. H. Holland, Concord, N. H., has received his appointment as a cadet at West Point to fill the vacancy which will be caused by the graduation of Clark B. Chandler in June, 1907.

A. J. Wipperman, Idaho Falls, Idaho, has decided to erect a brick building in Rigby. The structure will have a frontage of 23 feet and a depth of 65 feet. It will be occupied by Mr. Wipperman as a jewelry store.

Urvan Tuttle, 14 years of age, was recently taken into custody accused of attempting to rob the store of E. E. Teape, Sand Point, Idaho. Tuttle claims to reside in Reliance, Nebr. He has been held for the district court under bonds of $500.

Another suit has been filed against the National Clock Co., John E. Chatman, of Hamilton, O., having brought action for $265 for labor and material. The clock concern has called the annual meeting of the stockholders of the company for Jan. 8, 1907.

The store of Fred Strauss, Bismarck, N. Dak., was entered by thieves recently, and stock worth about $350 was stolen. Mr. Strauss is a member of the Jewelers' Security Alliance. An attempt was also made to enter the store of J. B. Cook & Co. on the same night, by breaking a rear window, but iron bars across the window thwarted the purpose of the intruders.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President.
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

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PEARLS, ETC.

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IMPORTERS
452 FIFTH AVENUE, at 40th Street
(Formerly at 21 MAIDEN LANE),
NEW YORK
TELEPHONE NUMBERS: 917-918 BRYANT
RUBIES AND SAPPHIRES

"GEMFINDER" takes a melancholy pleasure in referring the trade to his advertisement of April 25th last, in the "Jewelers' Circular." Unfortunately, his prophecy has been fulfilled. Not only have Precious Stones advanced, but the end has not yet been reached. Sapphires have gone up at least 25 per cent. in the last six months, and they will go still higher.

"Gemfinder" again warns prospective buyers not to delay. All kinds of Precious Stones are scarce and prices on some may become prohibitive.

FREDERICK A. JEANNE,
"Gemfinder,"
5, Square de l'Opéra, PARIS, FRANCE
London: Chancery Lane Safe Deposits. New York: Maiden Lane Safe Deposit Co.

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to a lady's toilette is a
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We have them. Also colored stone combinations. A nice line of platinum and diamond necklaces and pendants on hand for memo. orders

CROSSMAN COMPANY
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Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

PEARL
NECKLACES
AND
DIAMOND
COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

Philadelphia.

TRADE CONDITIONS.

From the reports gathered from retailers, wholesalers and manufacturers there is every reason to believe that this city's trade for the year is greater in volume and more profitable than for any other year. The jeweler appears to have profited this year from the trade successes of other branches, which was to have been expected, but hardly in proportion to the business done. Out-of-town retailers purchasing of local jobbers have been enthusiastic to a degree. Salesmen from New York and New England houses have also been welcomed. They have had little difficulty in seeing the buyers of the various houses and getting orders to replenish stocks. From no source is any complaint made. All that now remains to be done is to take stock at the end of the year and balance accounts.

D Wolf, 909 Vine St., one of the oldest and best known watchmakers in the city, is reported to be critically ill.

Charles Schlack, 2508 Frankford Ave., has as his guest over the holidays a daughter, who is in business in Boston.

S. Ottkay, lately with C. R. Smith & Son, has opened a store of his own on Kensington Ave. Mr. Ottkay was formerly in business on South St., near 20th St.

L. Ludwig, manufacturing jeweler, 128 S. 8th St., has the sympathy of his friends in the trade on account of the critical illness of his wife, who is in a hospital for treatment for a serious affection of her eyes.

Benjamin Krischer, of Morris Sickles & Sons, who has been ill with typhoid fever, is reported to be convalescent. On Christmas Day the employes of the firm presented Mr. Krischner with a present and some flowers.

Harry Lanz, George Donaldson and T. J. Campbell, of the Koshland & Italie Co., returned from trips Christmas Eve. It was to fill 11th-hour orders that they were kept out so late. The firm reports the best business in its history.

The wholesale jewelers will again this year enter an agreement to close week-days at 5 o'clock from Jan. 1 to Sept. 15, and on Saturdays during that period at 1 o'clock. This agreement will continue the one in existence for the present year. After Sept. 15 the trade is privileged to work as hard and as late as it pleases.

The Philadelphia Jewelers' Club began its Christmas festivities Sunday, when the huge tree was placed in position in the club rooms and the members employed themselves with boyish abandon in trimming it. But the great time occurred last night when the tree was denuded and presents were given to the most prominent members of the club.

Among the visitors to the trade during the week were: E. Allez, Millville, N. J.; Mrs. J. W. Clark, Bristol, Pa.; J. H. Shuler, Norristown, Pa.; J. S. Caldwell, Wildwood, N. J.; J. W. Parrish, Newark, Del.; M. E. Hunter, Beverly, N. J.; Ed. D. Oliver, Burlington, N. J.; E. K. Bean, Lansdale, Pa.; H. S. Kratz, Souderton, Pa.; Frank Kline, Spring City, Pa., and S. W. Hart, Kennett Square, Pa.

E. M. Bracher, formerly in the jobbing business for himself at 10th and Chestnut Sts., who was recently adjudged a voluntary bankrupt, has accepted a position as traveling salesman for M. J. Averbeck, 19 Maiden Lane, New York City. Mr. Bracher has formally notified his friends in the trade of this city to that effect. He will begin canvassing the Philadelphia trade about the first of the year.

F. H. Chapman, wholesale dealer in sterling and plated flat and hollow ware and cut glass, 506 Commerce St., will remove Jan. 1 to 503 Commerce St., where he has secured an entire building. This change is made necessary to accommodate the increased volume of business. In his new quarters Mr. Chapman will be able to carry a stock of goods sufficient to meet every demand. Mr. Chapman has been exceptionally successful in the comparatively few years that he has been in business, and with increased facilities and more room is expected to broaden and strengthen his business.

Pittsburg.

R. G. Davis, formerly with Heeren Bros. & Co., goes on the road Jan. 1 for Benj. Allen & Co., Chicago.

M. S. Mead & Co.'s branch in this city expect to put on an additional traveling representative after Jan. 1.

Frank Lister, a young jeweler of Carnegie, Pa., is disposing of his stock at auction. He intends to move to Butler County, this state, where he has bought a farm.

The demand for watches in this city has been so urgent that local jewelers are actually taking all the samples of certain styles that representatives bring to this city. One jobber almost cleaned out the case of a representative of a large concern who arrived here last week from Buffalo.

The failure of the Farmers' & Drovers' National Bank at Waynesburg, Pa., is much worse than was at first supposed, and it is likely to cause business stagnation throughout Greene county, all of the banks of the county being located at Waynesburg. The cashier has been charged with forgery.

Among the out-of-town merchants who visited Pittsburg last week were the following: A. B. Kurtz, Connellsville; Roy W. Kuhns, Scottdale; H. R. Brown, Donora; W. F. Eyles, South Sharon; Henry Zilliken, Wellsburg; George C. Kurtz, Dawson; C. H. Bauer, Blairsville; Mr. Brady, Washington; E. H. Kennerdell, Tarentum.

Otto Heeren, of Heeren Bros. & Co., has been confined to his home for several days on account of illness. Overwork is assigned as one of the causes. Harry Heeren, buyer for the house, was also laid up for several days because of overwork. Several establishments have been crippled during the holiday rush because of the illness of employes.

In order to keep close to their place of business and be at work early to wait on the holiday crowds, all of the employes of Gillespie Bros. were last week quartered at a hotel just a few doors from the store, the male employes using a large parlor. Wednesday morning the hotel clerk got twisted in the call put in for 6 o'clock and the occupants of another room were routed out, while the Gillepsie employes overslept themselves and were consequently late arriving at the store.

M. Floss, an alleged jewelry salesman, who was arrested by Detectives Robert Dennison and Morgan McDonald last week at a house on Water St. as a suspicious person, was fined $100 or 90 days in the workhouse by Magistrate Brady at the Central Station. Serious charges were made against the man by the detectives. Floss denied the charges, but admitted selling jewelry to immoral women. When Floss paid his fine Captain Eagan and Inspector Robert S. Gray ordered him to get out of the city at once.

William Roseman Haslett, aged 49, formerly well known in the trade as a member of the old firm of Haslett & Co., died last Tuesday in Pulaski, Pa., where he had gone three months ago for his health. While in the jewelry trade he was associated with his brother, George W. Haslett, who died several years ago. Mr. Haslett was a son of a well-known river captain, who owned much property in the hill district of this city, most of which still belongs to the estate. The funeral took place Thursday from 2011 Center Ave., this city, Mr. Haslett always expressing a desire to be buried from the old homestead.

West, White & Christy last week had a rather peculiar experience by which through a coincidence they were enabled to put a customer on the track of a stolen watch. The chief of police of Albany wrote to the firm regarding the number of a Dueber watch found on a prisoner who had been arrested. The same mail brought a letter from E. F. O'Connor, Rochester, N. Y., inquiring for the number of a lost watch. This was the same as the other, 6,017,945. The chief of police at Albany had written to the manufacturers regarding the person to whom the watch had been sold and that official was referred to the Pittsburg firm. G. W. White of the firm answered Mr. O'Connor, simply saying: "The chief of police of Albany has your watch; communicate with him." Further details of the case are not known here, other than the person arrested had the watch in his possession when searched.

New Stores and Enterprises.

Holderly Bros., St. Louis, Mo., have opened a store in Salisbury, Mo.

W. H. Clinton has engaged in the retail jewelry business in Edwall, Wash.

The Gem Jewelry Co. has opened a new store at 17 East St., San Francisco, Cal.

J. Curry recently began business as a retail jeweler in the Wolfson building, Key West, Fla.

J. H. Geddes, formerly a watchmaker of Chicago, Ill., has opened a repairing business at Goshen, Ind.

W. M. Morrill is about to begin business as a watch and jewelry repairer in Westminster, near Los Angeles, Cal.

C. S. Star has just commenced business in St. George, Fla. His is said to be the only retail jewelry store within a radius of 25 miles.

The Gundy-Clapperton Co., Ltd., has been incorporated under the laws of Ontario, Can., with a capital of $10,000, to manufacture and deal in cut glass, silver plated ware, jewelry, etc. The provisional directors are: Nathaniel F. Gundy, Harry G. Clapperton, William H. Wise and James H. Denton.

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Precious Stones and Pearls.

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Entire Stocks and Estates

MY specialty is buying. I know values. I quote the highest cash price because I *know* how much the goods are worth, and because I make a specialty of this very thing. If any of your customers have any jewelry or precious stones to dispose of, that you do not care to purchase yourself, send your goods and I will make highest cash offers.

BANK REFERENCES GIVEN

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Pearl Necklaces

bought for a higher price than can be obtained from any other house.

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NEW YORK

PARIS: 54 Rue Lafayette

Telephone, 6233 Cortlandt

Providence.

[illegible] resignation of Henry Tilden, of the firm of Tilden-Thurber Co., continues to excite encouragement, as he appears to have [illegible] somewhat during the past few days.

After Jan. 1, the Kinney Co. will be represented on the Pacific Coast by Wood & Carr, of Los Angeles, while in Chicago C. J. Zeller will look after the concern's interests.

Among the imports at the port of Providence, last week, were 25 packages of imitation precious stones from Bremen, two of the same kind from Hamburg and one from Havre.

More than the usual number of thefts of small articles have been reported to the police during the present holiday season, the jewelry counters in the large departments appearing to have an almost irresistible fascination for the shoplifters, most of whom are women.

Among the notable souvenirs of the holiday season are a handsome calendar, of artistic design, being sent out to the trade by Macomy & Elias, and a match safe and key receiver of attractive workmanship being furnished to the fortunate ones by Vogt & Steere, refiners.

Gov. Utter has appointed Theodore W. Foster, of Theodore W. Foster & Bro. Co.; Harold J. Field, assistant secretary of the Nicholson File Co., and W. A. Viall, secretary of the Brown & Sharpe Mfg. Co., delegates to a proposed national convention having in view the extension of our trade with foreign countries. The convention is to be held in Washington, Jan. 14.

Martin, Copeland & Co., of this city, incorporated under the laws of the State of Illinois, last week, the papers of incorporation being taken out at the office of the Secretary of State at Springfield. The capitalization of the concern in this State is $10,000, and the amount of capitalization in the State of Illinois was placed at $40,000. It was explained by members of the firm in this city that the step was merely a technicality, as the concern had for some time had an office in Chicago and was incorporated in Illinois merely for more convenience in case it became necessary to press legal actions.

Attleboro.

TRADE CONDITIONS.

The jewelers are looking forward to a big year for 1907. There is no indication whatever of a slackening in trade, but the rush which has marked the past eight months seems likely to continue right into the Spring. At various times in the past six months publicity has been given to the plans for the erection of five new factories, and if these are put up next year will see the jewelers with better facilities than they ever enjoyed before.

The manufacturing jewelers report they have been handicapped to some extent the past few weeks by inability to get enough material stones, and to get them fast enough. The great bulk of the supply comes from abroad, and the delay seems to be on the European end.

The Taunton silver shops, or at least a part of them, are looking forward to a shutdown of a few days after Christmas. There has been such a feverish rush of business that a pause for rest and repairs and changes about the factories seems imperatively needed. All last week the closing hour was 9 o'clock at night.

Although not talking much about the subject, the Attleboro jewelers take quite a pronounced interest in the movement started in North Attleboro to ask the President to use his influence toward having the date of Thanksgiving set a little earlier. No very sanguine hopes are entertained of success in any such line, but all agree that it would be a great convenience to the trade.

The D. F. Briggs Co. entertained its employes Saturday afternoon. At noon the women of the shop, 50 in number, were given a lobster and luncheon by the firm. At the close a social was enjoyed and speeches were made by W. C. and Charles H. Tappan, of the firm. Then each woman and girl was presented with a greenback and the men employes received gold coins. Singing followed.

Col. Sidney O. Bigney, of S. O. Bigney & Co., a member of the Governor's council, and D. A. Hurtle started, Saturday afternoon, to chop down two 12-inch trees near the location of the new Bigney plant. The jeweler wagered that he could down one tree quicker than the lumberman, and he came within an ace of winning. Col. Bigney finished his tree and it fell about two seconds later than Hurtle's tree. "You gave me the best go I ever had," said Hurtle to the colonel.

North Attleboro.

Louis D. Barrows was in New York last week.

The Paye & Baker Mfg. Co. is closed until January 1.

The plant of J. F. Sturdy's Sons is closed this week for stock taking.

Harry W. Tufts has announced his candidacy for the Board of Selectmen.

Alpin Chisholm left Thursday on a middle western trip in the interests of Bugbee & Niles Co.

Arthur F. Codding, E. E. Hale and H. Alton Hall were elected to high office in Bristol Lodge, F. and A. M., this week.

Isadore Himmelreich, who was taken ill while on a southern trip for the B. S. Freeman Co. several months ago, is now able to resume his work.

Oscar H. Hornig, who for several years has been head shipping clerk for the Codding & Heilborn Co., will hereafter be its New England representative.

Power in the Totten building stopped Friday for several weeks. This is done to enable the installation of a new Corliss engine. The George G. Paine Co., J. J. Sommer & Co., W. G. Clark & Co., F. L. Shepardson & Co. and Casper, Mandalien Co. are the concerns affected.

Fred S. Gilbert, Frank L. Shepardson and Albert Totten announced last week that they would not consent to be candidates for re-election to the Board of Selectmen, where they have given efficient service for the past six years. Mauran I. Furbish intends retiring from the School Board.

W. S. Virt, Manson, Ia., is about to add a stock of jewelry to his business.

Boston.

Fire in the Studio building on Tremont St. early on Tuesday morning, Dec. 18, damaged the premises occupied by Henry Mitchell, seal and jewelry engraver, and William Buttinger, jeweler. The fire at one time threatened the old Music Hall property, between the Studio building and Washington St., and some damage from water resulted in the Marlboro building, where a number of jewelry concerns are located, on account of the bursting of a hose carried through that structure to throw a stream on the property menaced.

The Rogers Co., incorporated a few days ago for the purpose of taking over the T. F. Tuttle Co., which recently went into the hands of a receiver, has secured the plant, and succeeds to the business of the latter concern. George V. Rogers is the president of the new company, and Warren E. Van Wert is treasurer. Mr. Rogers is the proprietor of the Holmes & Blanchard Co., machinery manufacturers, this city, and is identified with a number of other important enterprises. Mr. Van Wert is associated with him at the headquarters of the machinery concern. The plant at Malden has been reopened, and is to have an increased force of workmen. For the present the office of the Tuttle company, in the Washington building, and the workrooms there, will be retained by the Rogers Co.

Canada Notes.

TRADE CONDITIONS.

Toronto merchants are having a record holiday season and business in jewelry is particularly good. Necklets, lockets and bracelets in high grade goods being specially in demand. The call for silver toilet wares is probably greater than ever before, and sales of watches over the average. A heavy mail order business is being done. Reports from other parts of the Province indicate general activity. Dealers anticipated holiday requirements by buying early and freely and returns are highly satisfactory.

H. L. Hills, Nanaimo, B. C., is retiring from the jewelry business.

R. H. Tweedell, jeweler of Wolfville, N. S., died recently. The business will be continued by his son.

Out-of-town buyers calling on the Toronto, Ont., trade, last week, included: N. McLeod, Cannington; T. C. W. Watson, Newmarket; A. B. Willson, Georgetown; George Hynds, Acton, and E. D. Wilcox, Uxbridge, all Ontario.

New Orleans, La.

Lowengardt & Armstrong have installed many improvements on their handsome store in Bourbon St.

August Royerre has moved his store from the old St. Louis Hotel, or State House building, in Chartres St., to lower N. Claiborne St.

The silver service made for the *New Orleans*, was formally presented to the battleship last week with appropriate ceremonies. C. E. Adler, who obtained the order, was generally congratulated for the beauty of the work.

The auction sale at the A. M. Hill store will soon be completed and the old and well known house will shortly pass out of existence.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

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65 NASSAU STREET, (Prescott Building.) NEW YORK.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

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Crystals Engraved and Painted from Photo. Crests and Coats of Arms Engraved. Stone Seal Engravers and Incrusters. Lapidary Work a Specialty.

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THE NASSAU BANK

Corner Beekman and Nassau Streets

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Helps Sell The Diamond

The stone in this mounting appears larger and more brilliant than in other settings.

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Of every description, made in platinum and 18K. and 14K. gold, all sizes.

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Manufacturer of a general line of

PLATINUM
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SPECIAL ORDER WORK PROMPTLY AND CAREFULLY ATTENDED TO.

Estimates and designs submitted
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Split Chronographs with Minute Registers

The Turfman's Standard.

Remarkable for accuracy and reliability. Are cased in Gun Metal, Silver filled and Gold. Prices reasonable.

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BLUE MONTANAS IN VARIOUS SIZES AND SHAPES CONTINUE TO BE IN GREAT DEMAND.

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AND ALTHOUGH THIS SEASON'S SUPPLY IS NEARLY EXHAUSTED, WE HAVE SUCCEEDED IN GETTING IMPORTANT LOTS OF THESE STONES.

WE ALSO CARRY PEARLS
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PRECIOUS AND SEMI-PRECIOUS STONES
EXCEPT DIAMONDS.

FROM **MINES** TO **MARKET.**

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Maker of Diamond Jewelry

TRADE-MARK.

Established 1872

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JOHN B. HUMPHREY CO.

DIAMOND CUTTERS

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Diamonds and Precious Stones

SPECIAL ATTENTION GIVEN to RECUTTING and REPAIRING IN OUR OWN FACTORY

GORHAM SILVER

A SEASONABLE PRECEPT.

¶ The Sagacious Jeweler does not allow the inevitable reaction which follows the bustling excitement of the holiday season to prevent his taking thought for the morrow.

¶ He recognizes, for instance, that provision must be made for the early wedding season which nowadays follows so closely on the heels of the New Year.

¶ More immediate urgency, however, attaches to the necessity of looking over depleted stocks and by judicious orders bringing them into a condition of unimpaired efficiency and completeness.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

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WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

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Greetings to Our Readers.

IN extending to you the greetings and felicitations usual at this season of the year, we wish to offer congratulations upon the prosperous business enjoyed during the past 12 months and extend the hope that 1907 will prove even better to you and all jewelers in all sections of the country than did its predecessor. We wish also to extend to the members of the trade our sincere thanks for the greatly increased cooperation and support rendered during the past year, which have permitted us to be of greater service to the entire industry.

We wish to assure our subscribers that the increased growth of THE CIRCULAR-WEEKLY, in size and circulation, means greater service to the jewelry trade than ever before. This journal and its readers form a family within the industry that can accomplish results that would be impossible for almost any other organization. Realizing our opportunities as well as the responsibilities which rest upon us as the organ and mouthpiece of so many merchants, it will be the endeavor of the management of this journal not only to produce a better and worthier paper during the coming year, but in every way possible to serve, guide and guard the interests of the industry to an extent never before attempted by a trade paper.

But the success of our work will be almost wholly dependent upon the co-operation of our subscribers, as it is only through and with them that our power and influence for good can be realized, and we, therefore, in the coming year bespeak the same aid and support from you that we have received in the past, in order that we may have cause to look back upon our work a year from now with even greater satisfaction and reason for congratulations than at present.

Collecting Data as to Gem Discoveries.

THE Department of Interior has again sent out to jewelers and others throughout the United States interested in precious gems, the annual circular requesting information about the discovery of precious stones within the past year. With the circular appears a long list of the gems that have been discovered in different sections of the country at various times, and the recipient is requested to enumerate opposite each name the amount and value of such stones as may have been found in his vicinity. Inasmuch as the work of the Geological Survey in this regard is a valuable record for the jewelry trade, dealers generally should see to it that all information that they may receive about the finding of precious gems is forwarded to the department in order that this record may be as complete as possible. The trouble of doing so is slight, but the result, if all members of the trade do their duty, will prove most valuable not only to the Survey but to the trade as well.

The circular of the department announces the withdrawal of Dr. Geo. F. Kunz, who has for many years so ably collected the statistics for the annual official report and has written that section of the report devoted to the subject of precious stones. This work will in future be carried on by the organization itself and is in charge of Douglas B. Sterrett. All information, however, should be sent directly to the Director of the Geological Survey, Washington, D. C.

Jewelers who are interested in old silver should be careful to read the account which will be published in the next issue of THE CIRCULAR-WEEKLY telling of the discovery of a number of 16th and 17th century spoons, which were recently unearthed near Salisbury, England. The spoons are illustrated and the marks on them described by our correspondent, who had the pleasure of seeing them. The spoons are especially interesting as most of them appear to be of local manufacture, and until now, though Salisbury was mentioned in the act of 1423, and is one of the towns appointed to have *"touch"* of its own, no plate marks have been found which could positively be ascribed to it.

Importations at the Port of New York.

Weeks Ended Dec. 22, 1905, and Dec. 21, 1906.

	1905.	1906.
China, Glass and Earthen Ware:		
China	$122,408	$110,509
Earthen ware	21,001	25,145
Glass ware	44,110	42,409
Optical glass	3,165	2,439
Instruments:		
Musical	14,888	18,004
Optical	8,533	2,304
Philosophical	3,576	7,460
Jewelry, etc.:		
Jewelry	13,784	22,983
Precious stones	575,464	803,228
Watches	50,223	48,974
Metals, etc.:		
Bronzes	2,126	3,489
Cutlery	30,520	43,069
Dutch metal	1,758	2,354
Platina	67,024	159,841
Plated ware	1,620	.....
Silverware	1,983	3,075
Miscellaneous:		
Alabaster ornaments	316	17
Amber	13,872	16,492
Beads	4,480	6,662
Clocks	8,071	9,197
Fans	9,616	4,718
Fancy goods	2,437	19,202
Ivory	43,882	37,245
Ivory, manufactures of	382	668
Marble, manufactures of	19,205	37,889
Statuary	4,525	12,105

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Dec. 24, 1906.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$333,117.64
Gold bars paid depositors	98,347.99
Total	$431,465.63

Of this the gold bars exchanged for gold coin are reported as follows:

Dec. 17	$98,205.19
" 18	66,116.50
" 19	67,226.65
" 20	15,513.73
" 21	25,408.62
" 22	60,646.95
Total	$333,117.64

BESIEGED *by crowds of* Holiday Buyers!



This is a condition which is now confronting many jewelers.

Many of these buyers are calling for certain grades of diamonds and diamond jewelry which you may be temporarily out of, or don't regularly carry in stock.

You make or lose sales according to whether you can or cannot supply the goods quickly.

We can send *any* assortment on memorandum *at once.* This is the time to put us to the test.

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Importers and Cutters of Diamonds and Precious Stones

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The New Arch Crown Setting

The Only Mounting with Fully Completed Bearings

Stones can be Rapidly and Securely Set





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The Arch Crown—A Staple Mounting Made in all Usual Styles

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BECAUSE: IT ADDS BRILLIANCY TO DIAMONDS
IT IS STRONG AND SECURE
IT HAS NO POINTS TO CATCH
IT HAS A DISTINCTIVE STYLE
IT IS ARTISTIC AND BEAUTIFUL

The ARCH CROWN Easy to Set

PRESS DOWN THE TIPS WE'VE DONE THE REST

The ARCH CROWN Easy to Sell

ARCH CROWN MFG. CO. 26 Camp St. NEWARK, N. J., U.S.A.

New York Notes.

Invoiee values of a quantity of hand-painted china imported from Limoges, Franee, by Charles Ahrenfeldt & Co., were advanced last week by the Board of United States General Appraisers.

At the auetion sale of unelaimed goods, eonducted last week in the seizure room of the Appraisers' Stores, 163 strings of coral beads were sold for $261; a pair of diamond earrings for $167; a diamond and emerald ring for $180; several repeater watches for $46 eaeh.

Deteetives have been notified that a reward of $500 is offered for the arrest of Gabriel Hilt and Louise Louvs, who are suspected of stealing a quantity of jewelry. Aeeording to a report the gems are worth about $20,000, but this is probably an exaggeration. An air of mystery has been thrown about the affair, beeause the police authorities have not disclosed the identity of the victim of the robbery. It is supposed that the couple who are wanted have reeently eome to New York from Paris.

As the time allowed for the government to appeal from the deeision of the Board of United States General Appraisers in the eoral ease has expired, it is assumed that no further opposition will be made by the Treasury Department to the classification of eoral when earved for use in jewelry as precious stones, dutiable at 10 per cent. ad valorem. Until the importers made a contest, they paid 50 per cent. under the provision of Par. 115, referring to manufaetures of eoral and other products. In the test ease won by Garreaud & Griser, New York, the Board held that coral of the expensive kind, susceptible of taking a high polish and cut by a lapidary, is a precious stone.

Talking of the repeated reports in daily papers of the finding of valuable pearls in edible oysters and elams, a reeognized authority in the trade said the other day that those stories reminded him of an experienee he had several years ago. He had a round blaek pearl which he had obtained from a man who said it had come from an edible oyster. The authority mentioned this to a pearl dealer, who said he had also a blaek pearl. The two pearls were placed side by side and were, so far as the eye could judge, about the same in size and color and other qualities. It was suggested that one should buy the other's pearl, in order to have a pair, and then the pearl dealer remarked that his gem was only a common shoe button of the kind then in vogue. The reeognized authority admitted that the joke was on him. That pearls found in edible oysters and clams, never have the eolor or luster essential to give them value as gems, is a proposition on which the dealers are apparently agreed. Why the edible oyster does not secrete the kind of nacreous liquid that imparts beauty is another question. Several dealers who were asked about this said that the only answer is found in the faet that the edible oyster is a different kind of animal from the pearl oyster.

The prize of 6,000 florins offered by the Duteh government for the discovery of a new medium in which diamonds may be set in place of the lead alloy now used in dop

has not been awarded. An officer of the Diamond Workers' Protective Union, who took an active interest in the subject, said yesterday that although a number of persons, including several Americans, sent to Amsterdam mixtures of various kinds, yet none had been accepted. He said he understood that the offer was still open and the money would be paid to the first person who proposes a successful method of cutting and polishing diamonds without the use of lead. The objection to the lead alloy is in the risk of the workmen being poisoned. The men say that every now and then one of their number is incapacitated from work by lead poisoning, and sometimes the effects are of a most serious character.

Slight loss was caused recently by a fire in the jewelry store and the home of F. Koppelman, 74 Essex St.

Its annual meeting will be held by the 24 Karat Club, Thursday, at 3 o'clock, in Parlor "L" of the Astor House.

Byron L. Strasburger & Co., 17 Maiden Lane, will in April next move to 56 Maiden Lane, where they have leased the entire seventh floor.

Charles Adler's Sons, importers of precious stones, have moved from 9 Maiden Lane to 527 Fifth Ave., corner of 44th St., in the Night and Day Bank building.

Arthur W. Payne will, after Jan. 1, travel through the southwest for Charles L. Trout & Co., 15 Maiden Lane. Mr. Payne was for six years the western manager of the E. Howard Clock Co., with offices in Chicago.

Sanford Spitzel, of Sanford Spitzel & Co., 71 Nassau St., will sail to-morrow on *La Provence*. While abroad he will visit the diamond markets of Paris, Antwerp and Amsterdam.

Samuel Spitzel, of I. Spitzel & Co., 14 Maiden Lane, and Miss Regina Schwenk are to be married next month. The groom's father has come here from London to be present at the marriage.

Sir Caspar Purdon Clarke, director of the Metropolitan Museum of Art, was the guest of honor last Wednesday at the exhibition of jewelry, ceramics and other hand crafts given by the National Society of Craftsmen at 119 E. 19th St.

Dividends of 19 per cent. are being sent by the Stationers' Board of Trade to creditors of the Van Buskirk-Crook Co., Manila, P. I. The claims represented by the board amount to $10,000. Another dividend is expected inside of six months.

From Greensboro, N. C., comes a report that C. W. Hyams, after collecting 43 precious and fancy stones in that State, has sent them to New York to be strung in a necklace with gold ornamentation, expecting that the completed article will be worth at least $700.

Henry Clay Ranney, a dealer in glass ware, died recently at his home, 355 Decatur St., Brooklyn. For 30 years he was New York representative of Bryce, Higbie & Co., Pittsburg, Pa., manufacturers of glass table ware. He was one of the oldest members of the Crockery, Glass & Brass Association of New York.

From 33 States assurances have been given that they will be represented at the National Convention for the Extension of Foreign Commerce of the United States, which is to be held at the New Willard, Washington, D. C., Jan. 14 next. The organizers of the movement are urging all commercial organizations to send delegates.

Arthur H. Buck, the salesman accused of pawning samples of his former employers, Abel Bros. & Co., was held last week for trial in Boston, Mass. The case will come up probably in January. A member of the firm said yesterday that nearly all the jewelry has been traced and pawn tickets for much of it have been obtained from the salesman.

Schless, Brod & Co., now at 1 Maiden Lane, have leased larger quarters in the Prescott building, John and Nassau Sts., to which they will move Jan. 1. The firm will be represented after the close of this month in the west by Franz Eschenburg, who was for many years with the Juergens & Andersen Co. He will have offices in the Columbus Memorial building, 103 State St., Chicago, and will call on his trade as heretofore.

A petition in bankruptcy was filed last Friday against Jacobson & Schechter, composed of Leopold Jacobson and Philip Schechter, manufacturers of mountings for umbrella handles and canes at 136 Thompson St., by these creditors: A. & C. Marx, $568; F. Peiffer, $220, and Daniel A. Shaw & Co., $416. It was alleged that the defendants are insolvent and have made preferential payments to creditors. Judge Holt appointed William Blau receiver of the assets, which are estimated at $2,500. The firm was formed on Jan. 29, 1901, and succeeded Becker & Jacobson.

For trustees of the Stationers' Board of Trade, to be chosen at the annual meeting Jan. 8, the following members have been nominated: James C. Aikin, of Aikin, Lambert & Co., Eberhard Faber, Carl M. Bernegan, of Keuffel & Esser Co., David A. Tower, of the Tower Mfg. & Novelty Co.; Frank D. Waterman, of the L. E. Waterman Co.; Samuel Ward, Thomas P. Bacon, Henry C. Bainbridge, Wm. B. Boorum, Jr., Chas. S. Cooke, Stephen Farrelly, Chas. S. Kiggins, Chas. McLoughlin, Lyman B. Sturgis, Lawrence W. Sanders, Miles Vernon, John A. Walker, Franklin Weston.

In a printed circular recently issued with reference to Montana sapphires and mining prospects, there is given an extract from an official report made to the Government by Dr. George F. Kunz, of Tiffany & Co., other matter being interpolated. The report is credited to "George Francis Kunz, of Tiffany & Co." The circular has been issued without any knowledge on the part of Dr. Kunz, who wishes it known that he gave no authority to anybody to use the report in this way. His second name is Frederick and not Francis. He also calls attention to the fact that Tiffany & Co.'s name is copyrighted.

Some comment was heard last week because several members of the jewelry trade had received subpoenas to serve on federal trial juries. Coming in the rush of the holiday season, a mandate of that kind is not welcomed. The federal authorities, who were asked about the drawing of juries by a reporter of this paper, said that if any unusual number of jewelers had been named it was purely an accident. It was explained that the names are drawn 100 at a time, or 250 if there is to be a grand jury as well as trial juries, and the list is then sent to the Marshal, who is required to bring in all the men named. Excuses can be granted only by the court.

Announcement is made that the Boost Club, which is to give its annual banquet Jan. 24 in the Hotel Knickerbocker, will thereafter give a series of monthly dinners, at each of which is to be a lecture on a topic connected with government, finances or foreign affairs. Speakers of national reputation are to be invited. The officers say that this organization, formed originally by young men in the stationery trade, has now among the members a number of jewelers, and they hope to increase this representation. At a recent meeting it was decided to accept as members gentlemen from any walk of life who believe in the club motto "to boost one another, to teach the beauty of modesty, self-sacrifice and true friendship, and consequently enjoy that only true happiness that comes from doing good to others."

Decisions were announced last week by the Board of United States General Appraisers in a number of cases involving duties on belt buckles and various other articles in which the question has been whether to place them in the classification of millinery ornaments or of jewelry. Buckles and ornaments whose chief value is in base metal or paste were held to come within the scope either of Par. 112 or of Par. 193 of the tariff law, relating to manufactures, and consequently to be dutiable at 45 per cent. Hat pins with plain imitation pearl heads were similarly classified, as also were unfinished brass snaps for toy necklaces and bracelets, and fan and muff chains made of base metal. In the case of all these articles the protests of the importers against the action of the collector in demanding 60 per cent. duty under the jewelry clause were sustained. Hat pins which have ornamental heads, more elaborate than the imitation pearls, were classified as jewelry, and the protests were overruled.

Newark.

G. A. Hauserman, 214 Main St., Paterson, was the subject of a double column picture and laudatory notice, published, one day last week, in the *News* of that city.

Carl Jung & Co., 160 Ferry St., have sold their business, including machinery, to Kamm & Berntheizel, 46 Oliver St. The retiring firm included Carl Jung, Robert Schill and Robert Jordon, who started the business last year.

While the case of Attilio Pennacchia, Hoboken, against Alexandria Sarti, was before Judge Stuhr, in the Hoboken District Court, one day last week, word was received that the defendant had died a few minutes before at his home. Sarti became ill at a prior hearing. The action was to recover $300, claimed to be due on a sale of jewelry.

John Knowle, optician, has disposed of his business in Athens, N. Y., and taken a position in the optical department of W. M. Whitney & Co., Albany, N. Y.

IN THE HEART OF THE JEWELRY DISTRICT.

Guardian Trust Company,

170 BROADWAY, COR. MAIDEN LANE, NEW YORK.

Capital and Surplus - Over $1,000,000

Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

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CHARLES L. ROBINSON, Vice-President. ALFRED M. BARRETT, Asst. Sec'y.

Prominent Jewelers Among our Directors: LUDWIG NISSEN, A. K. SLOAN, LEOPOLD STERN.

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The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,500,000.

PROGRESSIVE — CONSERVATIVE — SUCCESSFUL.

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Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

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THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,100,000. Deposits over Fourteen Millions

Offers a favorable market for short and long time jewelry and diamond paper

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MORE THAN
HALF A CENTURY
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CONSERVATIVE
BANKING

THE MERCANTILE NATIONAL BANK

195 BROADWAY, NEW YORK



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WHAT WOULD YOU GIVE FOR A LIFELONG CUSTOMER?

Try this plan:
Sell your next watch customer a "Ball."
Its reliable performance will convince him you are a dealer to be depended on—he'll keep coming back for other things.
The watch will win you his business and friendship for always.

Write for booklet, and watch this space.

We want to add a lot of new friends to the Ball family of railroad watch dealers.

THE WEBB C. BALL WATCH CO.

CLEVELAND
Ball Building

CHICAGO
804-6-8 Railway Exchange

ESTABLISHED 1854. INCORPORATED 189

JUERGENS & ANDERSEN CO.,
DIAMONDS
MAKERS OF FINE JEWELRY,
92 TO 98 STATE STREET,
CHICAGO.

23-25 Looijersgracht, Amsterdam, Holland.

THE HERMAN KECK MFG. CO.

Cutters of DIAMONDS.

17-19-21-23 West Fourth Street, CINCINNATI, O.

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IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM **'Phone 1902 John** **37-39 Maiden Lane, NEW YOI**



CHICAGO AND WEST

Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LIII. CHICAGO, WEDNESDAY, DECEMBER 26, 1906. No. 21.

Chicago Notes.

Frank E. McCullen, manager here of the Wm. A. Rogers Co., Ltd., is spending the holidays in New York.

W. S. Willis, T. G. Jewett, R. S. Atwood and W. H. Burton, of the Gorham Mfg. Co., are in for the holidays.

Charles Lester, retiring from the office of the New England Watch Co. here, contemplates a visit to Texas to rest up.

Harry C. Fay has taken the representation of the T. I. Smith Co. of North Attleboro. Louis Fay, Jr., formerly had this line.

John J. Decker, with the Wm. A. Rogers, Ltd., was recently elected to the office of orator of the Edison Park council, Royal Arcanum.

R. L. Clark, O. F. Samuelson, E. R. Lusk, C. F. Haber and C. R. Downs, all of the Towle Mfg. Co.'s traveling force, will spend the holidays in this city.

H. A. Allen, who represents C. H. Allen & Co., Attleboro, Mass., will add the fine line of silver goods of the W. H. Saart Co., Attleboro, the first of the year.

Theodore Sundberg and his wife, Carolina Sundberg, and Albert Youngstrom were arrested recently for robbing the store of P. J. Kohl, 227 Orleans St., of $800 worth of jewelry and other property.

The amalgamation of the Commercial and Merchants' Clubs has been perfected. A meeting of the two clubs was held at the Union League Club and both clubs voted unanimously to consolidate.

The banquet committee of the Chicago Jewelers' Association—Lem W. Flershem, A. L. Sercomb and M. A. Mead—have decided to hold the annual banquet at the Auditorium, Saturday evening, Jan. 19.

W. D. Kee, H. B. McKinley and Burton E. Chapman, of the traveling force of the Elgin National Watch Co., are in the city for the holidays. John H. Carr, of the same company, has now returned to his territory in the east.

Franz Eschenburg, who was formerly for many years with the Juergens & Andersen Co., is now representing Schless, Brod & Co., jewelry manufacturers, in New York, and has charge of their local office in the Columbus Memorial building, 103 State St.

E. V. Roddin & Co., as well as other firms who have had to work well into the middle of the night in order to keep up with the rush of orders, have found that a barrel of apples opened up about 10 o'clock and freely distributed is a wonderful stimulant to a renewed effort.

Fred H. Colvin, who it will be remembered was arrested in the latter part of September in connection with B. S. Dennison, a former jeweler of Salida, Colo., was again arrested here on a charge of using the mails fraudulently in order to sell stock in the Boston-Colorado Co.'s mine. He was held under bonds to answer to United States Commissioner Foote.

L. A. MacKown, J. C. Cragin and F. W. Frank, all of the Chicago office of the Oneida Community, Ltd., will attend a general meeting of that company at Oneida, N. Y., between Christmas and New Year. J. T. Pierce, Wm. Barker and W. E. Spencer, of the R. Wallace & Sons' Mfg. Co.'s traveling force, are here for the holidays.

According to the police, somewhere in Chicago there lives a woman who has a diamond ring worth $200 which she bought last week for $3.98. The ring was purchased of a W. Madison St. jeweler, who wants the police to get it back for him. Happily for the clerks in the store, it was the proprietor himself who made the mistake. He waited on a customer who wanted a cheap imitation stone ring, and by mistake handed her a package wrapped up for another customer who had purchased a jewel worth $200.

The New England Watch Co. emphatically denies that there is any truth whatsoever in the rumor current last week that the concern's office in Chicago was to be closed. In a statement made to The Circular-Weekly the company states that it has not now or at any time had any expectation of taking such a step. This report, undoubtedly, came into existence owing to the resignation of the company's representative, Charles Lester, made necessary through his continued ill health. At the present no permanent successor to him has been chosen.

Pursuant to an order of the United States District Court, bids are solicited for the merchandise assets (in bulk) belonging to the bankrupt estate of J. F. Dailey & Co. by the American Trust & Savings Bank, the receiver of the corporation. The property consists of a stock of jewelry composed of combs, lorgnettes, chains, fobs, lockets, cuff-links, bracelets, rings, brooches, diamonds, watches, studs, ear-rings, cut glass, silver and silver-plate, and articles usually sold in retail jewelry establishments, together with the fixtures. Bids will be received at the office of the bank up to Friday, December 28, at 9.45 A. M., at which time they will be reported to Judge Landis for approval. All bidders should be present before Judge Landis in Room 603, Federal building, at that time. A certified check for 25 per cent. of the amount of the bid must accompany each and every bid. The inventory of the property may be examined upon application to the receiver, or its counsel. This practically denies the order sought, as the receiver hoped to be able to dispose of the goods to Christmas shoppers. In the meantime A. H. Aylesworth, president of the concern, has filed his plea of solvency and asked for a jury trial. Hearing on the point by jury has apparently been waived, but Aylesworth claims he is making arrangements of a settlement with creditors.

Minneapolis and St. Paul.

Laurie Carlson, formerly with Rentz Bros., Minneapolis, died recently after a short illness.

The stock of W. L. Pettit & Co. is being sold to settle up the estate, Mr. Pettit having died several weeks ago at Minneapolis.

S. Gittelson, now located at 231 Nicollet Ave., Minneapolis, announces the removal of his store, Feb. 1, to quarters at 3 S. 5th St., near the West Hotel.

Peter Johnson, who has had a store at Camden Place, a suburb of North Minneapolis, has moved his stock about a mile and a half south to Thirty-second Ave.

H. Jorgenson, Superior, Wis.; John H. Ruge, Faribault, Minn.; W. G. Gould, Glencoe, Minn., and I. M. Radabaugh, Hastings, Minn., were among the visitors here last week.

The front window in the store of E. A. Warner, 467 Broadway, St. Paul, was smashed last week, but a nearby watchman heard the noise and accosted the burglars. A patrolman came along soon after, but the thieves escaped. There was about $300 worth of stock in the window, but nothing was stolen.

L. A. EPPENSTEIN & CO.

133 Wabash Ave.
CHICAGO, ILL.

HAVE YOU RECEIVED
a copy of our
CATALOGUE?

It is entitled
"THE MONEY SAVER"

Devoted to illustrations of Watches in general, but particularly the popular styles that find ready sale during the entire year, regardless of time or place.

This Book is Worth Many Dollars
IT MAY BE HAD FOR THE ASKING
Mail Your Request To-Day

L. A. EPPENSTEIN & CO.

133 Wabash Ave.
CHICAGO, ILL.

Guaranteed Adonis O Size Complete Watches



1749 O size Adonis movement, high grade bridge model, nickel silver, 7 jewel, lever escapement, quick train, pendant set, guaranteed mechanically perfect, accurate timekeeper. Constructed on the interchangeable plan.

GUARANTEE

Adonis bridge model movements are guaranteed reliable timekeepers, free from all mechanical imperfections. We agree to uphold this guarantee by giving in exchange a perfect movement for any one that may prove defective without abuse within one year from date of purchase.



1750 Adonis bridge model, guaranteed Anchor movements, nickel silver quick train, pendant set, mechanically perfect and accurate timekeeper.

ADONIS MOVEMENTS

O size, high grade bridge model, nickel silver, 7 jewel, lever escapement, quick train, pendant set, guaranteed mechanically perfect and accurate timekeepers, constructed on the interchangeable plan. Bright silvered solid nickel plates and bridges, decorated with elaborate damaskeening. Red gold center wheels; patent concave winding wheels. Extra fine quality of hair and mainsprings. All steel parts including flat screws, are lapped and burnished. Every piece of material used in the construction of Adonis movements is interchangeable, thoroughly well finished in every detail. White enameled French porcelain sunk dials. Roman and Arabic figures; red marginals with steel and gold hands.



3033 O size Htg., gold filled, guaranteed 20 years, plain or satin, raised colored solid gold ornaments, Adonis, 7 jewel. **$10.50**
3034 Same as above, 15 J. **$12.00**



3031 O size Htg., gold filled, guaranteed 20 years, diamond raised center and gold colored engraved, Adonis, 7 jewel. **$11.50**
3032 Same as above, 15 J. **$13.00**



3019 O size Htg., gold filled, guaranteed 25 years, plain or satin finish, diamond star, raised colored solid gold ornaments, Adonis, 7 jewel. **$14.40**
3020 Same as above, 15 J. **$15.90**



3071 O size Htg., 7 jewel, gold filled, guaranteed 20 years, engraved, E. T., sun ray and plain, Adonis **$8.25**
3072 15 jewel, same as above. **$9.75**



3057 O size Htg., 7 jewel, gold filled, guaranteed 25 years, engraved, E. T., sun ray and plain, Adonis **$9.70**
3058 15 jewel, same as above. **$11.20**



3067 O size Htg., 7 jewel, gold filled, guaranteed 20 years, engraved, E. T., sun ray and plain, Adonis **$8.25**
3068 15 jewel, same as above. **$9.75**

ALL QUOTATIONS SUBJECT TO 6 PER CENT. DISCOUNT ONLY

St. Louis.

F. J Bross, of the L. Bauman Jewelry Co., has returned from a successful trip over his territory, and will remain in until after the holidays.

Charles J. Celerstrom, who travels in the northwest for the Eisenstadt Mfg. Co., ended his trip last week, and will be in St. Louis early this week.

E. S. Gregory, of the traveling force of Wm. Weidlich & Bro., has gone to his home at Gallatin, Mo., where he will remain until after the holidays are over.

The building at Broadway and Olive St., in which is located the store of N. Roitman, will be torn down in the early part of the new year to make way for a larger structure.

James J. Burke, president of the Brooks Jewelry & Optical Co., is rejoicing over the fact that the Burkes now lead the St. Louis ten pin league, having won three successive games.

The Mermod, Jaccard & King Jewelry Co. is showing in one of its Broadway windows several of the prizes awarded at the Horse Show held here last Fall. One includes an immense cut glass cup.

Friends in St. Louis of J. E. Mann, Albuquerque, N. Mex., are sympathizing with him owing to the recent death of his wife. The deceased was buried last week in Newport, Ark., the home of her parents.

Of the visiting jewelers in St. Louis last week all were from nearby points. Among them were the following: W. J. Sproul, Sparta, Ill.; W. H. Jahn, Pacific, Mo.; Adam A. Hafner, Jr., De Soto, Mo.; M. Zeigler, Kimmswick, Mo.; Fred Simon, Collinsville, Ill.

Two watches of the value of $25 were stolen Tuesday evening from a show case at the entrance of the stairway leading to the jewelry store of J. F. Dailey, 604 Washington Ave. The theft was an especially bold one, as it occurred while the streets were crowded with holiday shoppers. The timely appearance of one of the employes frightened off the robber before he could get the remaining six watches in the case. The man escaped. There is no clue to his identity.

Kansas City.

Fred L. Thompson, St. Louis, Mo., and Okey J. Casto, M. D., Ripley, W. Va., have just enrolled as pupils at the Southwestern Optical College.

Sam Bloom, traveler for the Meyer Jewelry Co., left last week to spend the holidays with relatives in Cincinnati.

Jake Levin, a traveling representative for Kionka & Kionka, returned from a short trip, last week. He says the out-of-town retailers have been very busy. He will stay in the house until after the first of the year, and will assist with the inventory.

The following out-of-town buyers have been in the market the past week, most of them leaving on Sunday: S. M. Coffman, Graymer, Mo.; Arthur Kroencke, Concordia, Mo.; E. Freeman, Paola, Kans.; A. Rosenfeld, Leavenworth, Kans.; Geo. Baer, Lee's Summit, Mo.; Gus. Willmann, Lawrence, Kans.; W. H. Meyer, Lawson, Mo.; C. W. Frodsham, Frodsham Bros., Savannah, Mo.; Mr. Fowler, Parsons, Kans.; C. H. Paxton, Paola, Kans.; H. O. Woodbury, Olathe, Kans.; C. H. Munson, Olathe, Kans.; A. Hoffman and Fred Ritter, Leavenworth, Kans.; Mr. Roeder, Higginsville, Mo.; Mr. Tucker, of the Tucker Jewelry Co., Higginsville, Mo.; Mr. Davis, of Davis & Owens, Falls City, Nebr.; J. H. Riffe, Craig, Mo., and E. Hostetler, Garden City, Mo.

Denver.

J. Hamilton, formerly of Latrobe, Pa., is now with Frumess & Co., of this city.

Thomas R. Allen, of the Allen Mercantile Co., has just returned from a business trip to Boston, Mass.

Dan S. Park, of Dan S. Park & Co., has left for Roswell, N. Mex., to inspect his retail store there.

James E. Lewis, of the Lewis Jewelers' Supply Co., returned from a trip to the northwest, last week.

F. A. Sheffel, with the Providence Mfg. Co., has left on his southern trip through New Mexico, Arizona and California.

W. W. Hamilton, of W. W. Hamilton & Co., in speaking of the trade conditions here, says there never has been such a banner year in Colorado as the one just past.

Frank Carruth, formerly at Plattsmouth, Nebr., and later of this city, died Dec. 15 of paralysis. He leaves two sons, one an optician in this city, the other in business at Fort Morgan, Colo. Interment was at Plattsmouth, Nebr.

Charles Block, who traveled through the western States carrying jewelry as a side line, has disappeared with about $200 worth of goods belonging to the Crown Mfg. Co. The last heard of him he was in western Kentucky. He is described as a Russian Hebrew, short in stature, dark and about 35 years old.

Out-of-town jewelers visiting the trade here during the past week, included: M. S. Solomon, Platteville, Colo.; S. Eslie Wynn, Walden, Colo.; A. Roseberry, Hooper, Colo.; P. M. Jones, Sawatch, Colo.; Mrs. Inman, Goldfield, Colo.; Mrs. A. Morgan, Longmont, Colo.; M. C. Witherspoon, Boulder, Colo.; A. Craig, Bentley & Craig, Boulder, Colo.; J. H. Nelson, J. H. Nelson Jewelry & Optical Co., Colorado Springs, Colo.; A. Rapin, Central City, Colo.

Omaha.

M. R. Johnson recently opened his new store at Axtell, Nebr.

C. L. Shook, of the Shook Mfg. Co., is home from a trip through the west.

Wm. Nere, with J. C. Huteson Optical Co., is confined to his home by illness.

C. L. Shook was elected High Priest of Bellevue Chapter, R. A. M., last week.

A. M. Church, chief watch inspector for the C. N. W. Railway of Chicago, was a visitor here, last week.

John Douglas, Onawa, Ia., and C. W. Sawyer, Silver City, Ia., were in this city, buying stock, last week.

Edward Elliott, the robber who was run down and captured after he and a confederate had robbed the store of Jos. Sonnenberg, was arraigned in police court, Saturday, Dec. 15, and bound over for trial in the District Court under bonds of $10,000. The complaint was sworn to by Mr. Sonnenberg Saturday morning, and alleged that Elliott robbed him of diamonds and jewelry valued at $6,546. Each article that was stolen was carefully itemized, although it was at first thought the value of the stolen goods would amount to $8,000. When Elliott was arraigned he refused to enter a plea, and the plea of not guilty was entered.

Cincinnati.

I. Gradinsky has opened a retail store at 2151 Central Ave., Brighton.

Anthony Schemel, 1953 Central Ave., has installed a new cut glass department in his store.

Jimmy Baker, of the Henkes, Baker Jewelry Co., Vincennes, Ind., was a visitor here last week.

L. H. Becht, with A. & J. Plaut, has been elected Senior Warden of the Wyoming Masonic order.

M. Schwab, of A. G. Schwab & Bro., was made treasurer in the lately organized lodge, B'nai Brith, No. 4, of Cincinnati.

William Willman and Joseph Mesch, of Mesch & Willman, leave about Dec. 27 for the south on their first business trips for the new firm.

S. & H. Gilsey have added to their road force Will Wilson, of Memphis, Tenn., and G. C. Emerson, of New Orleans, who will travel in the south.

Frank Thomas, a well-known watchmaker with George Simper, is receiving the many felicitations on his recent marriage to Miss Lida Heisel, of Westwood.

Edgar Fox, of Lindenberg & Fox, was summoned to Columbus, O., the past week, where he underwent an examination for the captaincy of a company of the First Regiment of the Ohio National Guard.

V. A. and Edwin Gebhardt, of Gebhardt Bros., have each lately received from a friend in Italy a handsomely cut cameo in onyx, made from photographs of themselves. The work is exceptionally fine and a perfect facsimile of the subjects.

Out-of-town jewelers who were here making Christmas purchases included: James C. Wilcox, Welch, W. Va.; V. Duncanson, Lynchburg, O.; J. A. Simpson, Ripley, O.; Rudolph Bentel, Hamilton, O.; Frank Emmerling, Hillsboro, O.; Charles G. Sederberg, Milford, O., and O. E. McWaters, Somerset, Ky.

Tuesday evening Nov. 18, when Joseph Mehmert was putting a tray of diamond rings in the safe at his Freeman Ave. store, he discovered that a $150 solitaire ring was missing, and in its place a cheap ring with an imitation stone had been placed. The police are now looking for a woman who had called at the store in the afternoon She was about 35 years of age and well dressed. She asked to see some solitaires, but was not satisfied, and then asked for cluster rings. As the saleslady turned to get them the woman said she would come in later and left the store. She is thought to belong to a band of pennyweighters who are going through the large cities at this time.

Extra Special Bargains

In Ladies' O Size Hunting Watches—goods that will help boom your business for the Holidays.

COMPARE OUR PRICES



No. C 210.—O size, 20-year, gold filled B. & B. Royal Hunting Case. Warranted to wear 20 years; made by the Philadelphia Watch Case Company of Riverside, N. J., whose guarantee is stamped on the inside back cap of every case. Engraved, plain polished and engine turned.

THE ABOVE CASE Fitted with 7 jewel nickel, lever escapement, pendant set movement, white dial, complete, ...$5.50
Fitted with 7 jewel nickel, lever escapement, pendant set movement, decorated dial, complete $5.75
Fitted with 7 jewel Trenton, pendant set movement, nickel, complete $6.80
Fitted with 7 jewel nickel, pendant set U. S. Watch Co. movement, complete $7.50
Fitted with 11 jewel nickel, pendant set, U. S. Watch Co. movement, complete $8.00
Fitted with 15 jewel U. S. Watch Co. movement, nickel, pendant set, complete.....$8.75



No. C 211.—O size, 25-year, gold-filled Htg. Case. Owing to the price we are selling this case at we are unable to use the maker's name, but we absolutely guarantee these cases to be entirely satisfactory to you and the greatest value for the money you have ever bought, or they may be returned at our expense.

THE ABOVE CASE Fitted with 7 jewel nickel, pendant set, lever escapement, white dial movement, complete $6.00
Fitted with 7 jewel nickel, pendant set, lever escapement, decorated dial movement, complete, ...$6.25
Fitted with 7 jewel Trenton, nickel, pendant set, complete. $7.30
Fitted with 7 jewel nickel, pendant set, United States Watch Co. movement, complete...$8.00
Fitted with 11 jewel nickel, pendant set, United States Watch Co. movement, complete..$8.50
Fitted with 15 jewel United States Watch Co. movement nickel, pendant set, complete..$9.25



No. C 212.—O size, 14-Kt. solid gold Htg. Case in plain polish, fancy engraved, etc. This makes the cheapest O size, 14 Kt. solid gold watch on the market.

THE ABOVE CASE Fitted with 7 jewel nickel, lever escapement, pendant set, white dial movement, complete $9.00
Fitted with 7 jewel nickel, lever escapement, pendant set, decorated dial movement, complete $9.25
Fitted with 7 jewel nickel, Trenton, pendant set, complete $10.30
Fitted with 7 jewel United States Watch Co. nickel, pendant set movement, complete $11.00
Fitted with 11 jewel nickel, United States Watch Co., pendant set movement, complete. $11.50
Fitted with 15 jewel nickel, United States Watch Co., pendant set movement, complete.. $12.25

Write for our new catalogue just off the press; mailed to legitimate jewelers on application only.

HOLSMAN & ALTER, Wholesale Jewelers, 176-178-180 East Madison Street, CHICAGO, ILL.

FULLY ADJUSTED

FINISHED MATERIAL



17 J. Bridge Model

Regular Sizes

also

Thin Model

TAVANNES WATCH CO.

131 Wabash Ave., CHICAGO 2 Maiden Lane, NEW YORK



TRADE MARK.

A. C. BARD & CO.

IMPORTERS AND CUTTERS OF **DIAMONDS**

Loose or mounted goods on memo. to responsible dealers.

103 STATE ST., CHICAGO. COLUMBUS MEMORIAL BUILDING.

San Francisco.

T. G. Patton, Placerville, Cal., was in town during the past week.

The New San Francisco Loan Office has opened a jewelry store at 24 East St.

C. Kallmann & Son have renovated the interior of their store on Fillmore St.

The Landa Jewelry Co. recently opened another store at 22d and Mission Sts.

John Hood was here last week, ordering stock for his store in Santa Rosa, Cal.

John Kocher, San Jose, Cal., spent one day of last week with the local jobbers.

Read McGraney, Sonora, Cal., was a visitor here the earlier part of the week.

C. F. Gordon, Denver representative of the Morgan & Allen Co., spent a few days in this city last week.

The J. B. Whitney Co., in the Kamm building, called in all its traveling men to aid in the Christmas rush.

The securing of help was one of the gravest questions which confronted the San Francisco jewelers in their holiday rush.

Eugene Ely, a jeweler of Post St., near Fillmore St., was seriously injured during a recent wind storm. He was struck by a piece of cornice.

J. S. Lehrberger & Co., in the Mutual Bank building, have just received a large wall case fitted with sample drawers and other conveniences.

F. W. Lippman, Redwood City, Cal., was in this city last week. Mr. Lippman was in business in San Francisco prior to April 18, but since that time has been conducting a jewelry store in Redwood City.

Arthur Nordman, son of Mr. Nordman, of Nordman Bros., has decided to follow the jewelry business and will act as city salesman for the material department of Nordman Bros. in the immediate future.

The Morgan & Allen Co., in the Kamm building, on Market St., has just received two large display cases. This company has already let the contract for its new fixtures to be installed when it moves into the Jewelers' building.

Another new development in the jewelry trade this season was the number of department stores which opened jewelry departments in connection with their other lines. In some of these, as in the Emporium, the jewelry departments alone are as large as many of the regular jewelry stores in the city.

Pacific Coast Notes.

The store of J. Nye, Hollister, Cal., has been renovated.

J. F. Reed, Santa Monica, Cal., has removed from his old location to 239 3d St., in the same town.

James Pardee, Arcata, Cal., is selling out his entire stock and will hereafter devote himself exclusively to the repairing line.

Brigden & Pedersen, of Los Angeles, Cal., have moved to their new store at 507 S. Spring St., in the Hotel Alexandra building.

R. W. Huff, Orange, Cal., is selling out his stock and will shortly leave that place. His brother will succeed him in the repairing business.

Max Noack, Santa Rosa, Cal., has moved to new quarters in the Prince building, in that city. The new store is fitted up with entirely new fixtures.

Charles Sinbad, Oroville, Cal., has sold out to A. E. Casteldine and will remove with his family to San Francisco, where he will go into business.

Thomas Canty, of Canty & Goodenough, Watsonville, Cal., whose home is in San Francisco, Cal., is making a prolonged stay at Watsonville and may decide to remove permanently to that place.

H. A. Jago, St. Albans, England, who has been touring in California, has disappeared from his lodgings in Oakland, Cal., and H. A. Uridge, a friend, has notified the police. At the time of his disappearance, Nov. 9, Mr. Jago had considerable gold in his possession, and foul play is suspected.

Indianapolis.

TRADE CONDITIONS.

Though their books have not yet been thoroughly examined, local jewelers are confident that the week just closed was a record-breaker. The holiday business was unusually heavy and well distributed. It began early and continued late. There was a gratifying demand for staple articles, and while novelties and medium-priced gifts were much sought, the majority of the buyers made purchases of large value. Watches and diamonds had a splendid call. All the local merchants are well satisfied with the Christmas trade.

Gray, Gribben & Gray have erected a new electric sign in front of their store on N. Illinois St.

While in the city, last week, J. F. Schweiger, formerly of Delphi, announced that he had moved to Flora, Ind. He is a buyer in this market.

All the local jewelry shops had elaborate Christmas displays in their windows. Among the notable displays were those of J. H. Reed, Charles Mayer & Co., Carl L. Rost, F. M. Herron and the Hoosier Jewelry Co.

Jewelry salesmen have joined with other commercial travelers in petitioning Gov. Hanly and the General Assembly for a law making two cents a mile the maximum rate for passenger traffic in Indiana. It is predicted with confidence that such a law will be enacted early next year.

Because of the large crowds and the unusually big stocks carried by local jewelers this year, city patrolmen were stationed in the larger jewelry stores during the holiday rush. It was thought that the presence at the door of a stalwart and uniformed policemen would have a salutary effect upon shoplifters. Only one or two cases of thieving were reported.

Out-of-town jewelers who visited the local jobbers and manufacturers, last week, included: Samuel Prager, Terre Haute; Mrs. B. Maier, Edinburg; Philip Adler, Lebanon; J. L. Hastings, Sheridan; J. A. Meissen, Cicero; H. E. Kinnear, Marion; Charles Ham, Frankfort; A. A. Garner, Lebanon; H. A. Robert, Veedersburg; A. N. Canada, Winchester; C. E. Hodgen, Kokomo, and J. B. Johnson, Goodland.

Carl L. Rost, N. Illinois St., and S. L. Kiser & Co., Postal Telegraph building, will have to find new locations. The Claypool building, in which Mr. Rost is located, has been leased for 99 years to a syndicate of St. Louis men, who will raze the building and erect an 18-story skyscraper on the site. A ground lease for 99 years has also been taken on the site of the Postal Telegraph building and adjoining properties, and a 17-story office building will be erected by Indianapolis men.

The Marion County Grand Jury has concluded its investigation of the origin of the fire that threatened the block in which Horace A. Comstock's store is located. It is expected that indictments will be returned against one and perhaps two persons. The fire started in the basement beneath the Comstock store, and there is no doubt that it was the work of incendiaries. Empty boxes, excelsior, coal oil and candles had been used in starting the fire. Quick and effective work on the part of the firemen prevented a conflagration. Part of Mr. Comstock's store is occupied by Mrs. Phelan, a hair dresser.

The police have been unable to get any clew to the diamond lifter who succeeded in stealing a $350 stone from Gray, Gribben & Gray. The thief is described as being of dapper appearance, with a well-fitting suit of black, a black overcoat, and a black hat. The man was noticed particularly because of his aristocratic appearance and bearing. He had a swarthy appearance not unlike that of a Spaniard, and wore a closely-cropped beard in addition to a moustache. He was about 40 years old. A. W. Gray, who waited on him, asked what size of diamond he desired, and the man said he wished to see a stone weighing from one to one and one-half carat. A paper containing nine diamonds was spread out on the show case for his inspection. Mr. Gray watched the man carefully, and did not let him pick up any of the stones. It is thought, however, that the stranger had glue on his fingers and in that way got away with the stone. As the man started away, Mr. Gray counted the stones and found one missing. He started after the man, but he had disappeared in the crowd in the street.

Rochester.

TRADE CONDITIONS.

Rochester retail jewelers are more than satisfied with the results of the Christmas business. All last week the stores were crowded to the utmost and although the jewelers kept their stores open until 10 o'clock each evening, it seemed almost as if it were not long enough. Good sales were reported in silverware and watches, while diamonds made an excellent showing. Buyers were liberal and paid good prices. The weather as a rule was fair and brought out the shoppers and they purchased extensively. Several of the prominent dealers asserted that the holiday business of this year will exceed that of 1905.

The annual banquet of the Rochester Credit Men's Association will be held at the Eureka Club on Jan. 24. There will be three prominent speakers. A reception will be held from 6:30 o'clock, followed by the banquet at 7 o'clock.

The nominating committee of the Rochester Chamber of Commerce named the following as candidates for office in the Chamber for 1907: President, Michael Doyle; vice-pres., Charles F. Garfield; second vice-pres., Lansing G. Wetmore; third vice-pres., W. H. H. Rogers.

Arritt & Co., Newport News, Va., have just finished installing fixtures of mahogany and plate glass in their store. At the formal opening of the establishment souvenirs were distributed to every lady in attendance.

Hutchison & Haestis
RING MAKERS

Signet Rings

Stone Rings

Serpent Rings



Diamond Rings

Diamond Mountings

FOR THE JOBBING TRADE

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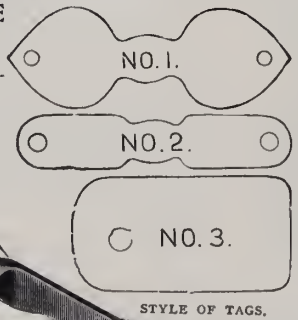
NEW YORK, 3 Maiden Lane

CHICAGO, Columbus Building
(HARRY H. MILLER)

"THE" MACHINE *for* TAGGING RINGS, &c.

PRICE COMPLETE
$5.00 Net

Hand Plyers are useless for Tagging Rings



STYLE OF TAGS.

COMPLETE OUTFIT CONSISTS OF

Our Eyelet Machine
1000 Celluloid Tags
1 Bottle Ink

Patented June 16, 1906.

The HOLD-ON CLUTCH

BEST
SAFEST
SIMPLEST

YOU slide the Clutch on—
IT does the rest.



A SPLENDID SELLER,
RETAILING AT 50 CENTS

Patented May 20, 1902.

SCARF PIN INSURANCE

ASK YOUR JOBBER OR WRITE TO

HOLD-ON CLUTCH CO. 33 GOLD STREET. **NEW YORK**



GREETING.

WE take this opportunity to thank the trade for one of the biggest years in our history, and trust that our customers have met with a like success. For the year to come we hope for even a closer relationship, and that at the end of 1907 you, with us, will pass all previous marks. OUR GOODS will help you toward this end. EVERY ONE is a SELLER. GET NEXT. Our men are now among you. Do not fail to avail yourself of the opportunity to look over our many new and attractive patterns. Almost SIXTY years of active business has proved our stability. Every Jobber has our goods. Ask him to show you our new patterns in

Scarf Pins, Rings, Brooches, Crosses, Hart Charms, Link Buttons, Studs, Neck Chains, Waist Sets, Baby and Handy Pins, Etc.

If you wish success, use successful goods.

WM. C. GREENE CO.

MANUFACTURERS OF GOLD JEWELRY

Established 1849

101 SABIN STREET

PROVIDENCE RHODE ISLAND

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Situations Wanted.

REFRACTIONIST; employment wanted as refractionist. Address "H. D.," 90 Boyd Ave., Jersey City, N. J.

LADY bookkeeper desires position; double entry; good reference. Address "Bookkeeper, 8730," care Jewelers' Circular-Weekly.

WANTED, position as watchmaker with A1 firm, Jan. 15; no time-killer; all business; finest references. Mr. Haldeman, Box 278, Union, S. C.

DESIGNER on jewelry, toilet ware, etc., desires steady position or permanent home work. Address "Practical, 8733," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with highest references, is open for position; 20 years' experience in south and far west. "H. S.," 98 Columbus Ave., New York.

FIRST CLASS watchmaker desires position at once, with tools; middle age man; competent to handle railroad work. Address "E. H. B.," 45 Charles St., Springfield, Mass.

EXPERIENCED watchmaker and jeweler desires position in middle west; have all small tools; can furnish best references. Address "E. J., 8706," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with the trade, both east and west, also the Pacific coast, is ready to make arrangements for 1907. Address "Jackson, 8745," care Jewelers' Circular-Weekly.

A YOUNG MAN, experienced on general lettering and monograms, and salesman, desires a permanent position, immediately, with a good house. "M.," care J. L. Wanner, Paducah, Ky.

POSITION as watchmaker and salesman; do clock repairing and some jewelry work; 18 years' experience; 10 years on railroad work. Address "Z., 8683," care Jewelers' Circular-Weekly.

EXPERIENCED traveling salesman, middle west, would like to correspond with 10-K. or 14-K. gold manufacturer; best of reference. Address "W., 8698," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, east and middle west, would like to connect with a manufacturer; silver line preferred; best of reference. Address "Z., 8699," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and plain stone setter, with A1 references, wishes position Jan. 1; young married man; 10 years' experience. Address "F., 8675," care Jewelers' Circular-Weekly.

YOUNG MAN (26), seven years' experience as general office man with importer of diamonds and diamond jewelry house, would like to make a change. "J. F.," care Weber, 41 Maiden Lane, New York.

EXPERIENCED lady engraver desires position Jan. 1; acquainted with general retail store work and window trimming; samples and reference given. Address "A., 8682," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, 1907, a position to represent a first class jewelry house on the road; 10 years' experience handling high grade jewelry, but no road experience. Address "O., 8573," care Jewelers' Circular-Weekly.

POSITION as foreman or assistant foreman; thoroughly understand the making of all kinds of jewelry, badges, class pins, special work, repairing of all kinds and estimating. "L., 8738," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman, having a large established trade, desires a mounted diamond line or a manufacturer's line of high grade gold goods or ring line. Address "High Grade, 8746," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly competent in high grade and complicated work; 25 years' experience; A1 references; desires position on or after Jan. 1; south preferred. Address "E. B., 8565," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, thoroughly experienced in ring and jewelry line, and commands A1 jobbers' trade, wants to represent first class manufacturing house; best references. Address "C., 8735," care Jewelers' Circular-Weekly.

SALESMAN, of high calibre, exceptional training, thoroughly acquainted and reliable, desires connection with concern wanting representation in the middle west or south; A1 credentials. Address "Worthy, 8672," care Jewelers' Circular-Weekly.

A YOUNG MAN, 22 years of age, with education and refinement, having 2½ years' experience as salesman with a retail manufacturing firm, would like position as salesman in store or on the road. Address "D., 8673," care Jewelers' Circular-Weekly.

WANTED, situation as traveling salesman, have had 10 years' experience in large retail store; desire greater opportunities and will prove to be the right man in the right place; best of references. Address "N., 8670," care Jewelers' Circular-Weekly.

LADY of experience in office of manufacturing jeweler, desires similar position or with wholesale house; best of references. Address, "H. D., 8647," care Jewelers' Circular-Weekly.

SALESMAN, young man, single, many years experience in the precious stone line, also manufacturing jewelry line, desires position; references A1. "E. H., 8748," care Jewelers' Circular-Weekly.

JAN. 1 you can secure A1 German; all around man, single, sober, watchmaker, jeweler, diamond setter and engraver; ornamental monograms, etc.; permanent position; hours, 8 to 6; go anywhere if you have a shop to work and not a "will-do" place; salary, $30 per week; others need not answer. W. T. Lamhert, Box 816, Birmingham, Ala.

YOUNG MAN, 23, five years' experience, in retail store, have also had road experience, desires position as inside salesman with wholesale house; best of references. Address, "G. W., 8719," care Jewelers' Circular-Weekly.

TRAVELING position wanted by young man; road and city experience with watches, jewelry and cut glass; good references. Address "Box 8708," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, one watchmaker and engraver. P. C. Pulse & Co., 1150 Washington St., Oakland, Cal.

FIRST CLASS engraver, also capable of assisting on jewelry work. Chas. N. Hancher, 1211 Market St., Wheeling, W. Va.

WANTED, at once, a first class refractionist and salesman; one who understands edging preferred. Apply J. Levinski, Waco, Tex.

WANTED, expert watchmaker; none but such apply; fine store in Texas city of 40,000. Address "Texas, 8560," care Jewelers' Circular-Weekly.

$25 A WEEK for a first class jeweler and engraver, in a large city in Texas; permanent position. Address "S., 8127," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker; Scandinavian preferred; good wages and permanent position to right man. O. H. Arosin, 187 E. 7th St., St. Paul, Minn.

RING SALESMAN, an experienced ring salesman with established trade; territory, New York to Denver. Address "F., 8729," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver; $2[illegible] weekly to right man; reference and full particulars in first letter. Murchison Jewelry Co. Cheyenne, Wyo.

WANTED, first class manufacturing jeweler; competent man for fine retail store; Texas city of 40,000. Address "Texas, 8561," care Jewelers' Circular-Weekly.

GOOD POSITIONS now open for salesmen, sale managers and men with mail order experience who know the jewelry trade. Hapgoods, 30 Broadway, New York.

WANTED, a good, reliable, high grade watch maker by Jan. 1; good salary for the right man write fully of ability and reference. S. T. Littl Jewelry Co., Cumberland, Md.

WANTED, a first class watchmaker and engraver steady position and good wages to right party send references and state salary expected in fir letter. A. Seidensticker, Hamilton, O.

DESIGNER of high class jewelry and salesma wanted for New York retail store; mention re erences and salary expected. Address "D. S 8737," care Jewelers' Circular-Weekly.

WANTED, a man to do watch and clock repairing, also plain engraving; salary, $18 to $20 pe week; steady position; apply at once. S. Gol smith, Waynesburg, Greene Co., Pa.

WANTED, a good jeweler and engraver; stead position and good wages to the right party; sen references and salary expected in the first lette G. A. Hauserman, 214 Main St., Paterson, N.

WANTED, a first class watchmaker and engraver steady position and good wages to right party send references and state salary expected in fir letter. Hauserman's, 214 Main St., Paterso N. J.

COMBINATION railroad watchmaker, opticia engraver and salesman; permanent position; $ per week to start; none but thoroughly com petent man need apply. Frank B. Thayer, Me phis, Tenn.

WANTED, Jan. 1, first class watchmaker, jewel and engraver; one accustomed to railroad worl a first class all around man; position permane and pleasant; pay, $25 to start. J. C. Robins Chester, S. C.

WANTED, salesman for silver plated, flat a hollow ware in the southern territory; must experienced in both lines and well acquainte with southern trade. Address "S., 8721," c Jewelers' Circular-Weekly.

WANTED, watchmaker, jeweler and good op cian; permanent position; board and room w cost $19 to $20 per month; send reference a state salary in first letter; single man. Will Fredeking, Hinton, W. Va.

WANTED, an experienced represent tive for the middle west, by Paye Baker Mfg. Co., Silversmiths, Nor Attleboro, Mass.

WANTED, salesman with establish trade for New York City and vicinit Eliassof Bros. & Co., 9 Maiden Lan New York.

WANTED, traveling salesman with e tablished trade in New York a Pennsylvania. Eliassof Bros. & C 9 Maiden Lane, New York.

WANTED, by Jan. 1, 1907, a first class watch pairer and plain and monogram engraver; r erences required from former employer; you man preferred; permanent position at $2[illegible] week to right party; for particulars address w references. Geo. W. Kates, Newton, Kans.

WANTED, experienced salesman wi established trade in Iowa, to go o Feb. 1; right man can earn $2,50 Otto Young & Co., Heyworth Bld Chicago, Ill.

WANTED, for next January, an expe enced salesman with established tra to cover the south. Adolph Go smith & Son, 68 Nassau St., N York, N. Y.

HELP WANTED. Continued.

EXPERIENCED man wanted, who is a designer, modeler and die sinker, for high grade sterling silver hollowware; factory, Washington, D. C. Address, "U., 8736," care Jewelers' Circular-Weekly.

WANTED, traveling salesmen to go out Feb. 1; we are about to increase our force; we want high grade men; good compensation; if interested, apply immediately. Otto Young & Co., Heyworth Bldg., Chicago, Ill.

WATCHMAKER, thoroughly conversant with the American lathe and its modern attachments can find interesting, remunerative employment, day or evening. Geo. Wendell Bates, 1590 Amsterdam Ave., New York.

WANTED, salesman, from Jan. 1, to cover Philadelphia and Pennsylvania with strong line of rings and jewelry; only those with trade need apply; good salary to right man. Address, "T., 8238," care Jewelers' Circular-Weekly.

TRAVELER WANTED, for the south, to sell an exclusive American watch line; must have an established trade and acquaintance with the retail jewelers; for engagement Jan. 1st. Sproehnle & Co., 42 Madison St., Chicago, Ill.

AN EXPERIENCED salesman to sell watches, jewelry and silver novelties, in southern states for large manufacturing and jobbing house; good salary to right man; none but A1 man need apply. Address, "V., 8608," care Jewelers' Circular-Weekly.

TWO experienced salesmen to sell on commission, as side line to retail jewelers and department stores, a line of jewelry boxes and silverware rolls; one for New York City and east; other for south. Herald Novelty Co., 2234 Eighth Ave., New York.

WANTED, Jan. 1, salesman for New York and nearby towns; must be A1 man, acquainted with best trade and be familiar with watches and diamonds; trade established; can be increased; address with particulars, P. O. Box 881, New York City.

WANTED, for next January, an experienced traveling salesman, with established trade, in Pennsylvania, Ohio and Michigan, to sell American watches and diamonds; all correspondence will be confidential. Smith & North, 14 Maiden Lane, New York.

A WATCH and jewelry repairer capable of writing and translating technical articles on horology from the French and German, and well posted in matters pertaining to the jewelry trade, for desirable position on a high class trade journal; general knowledge, etc., etc. "Expers, 8732," care Jewelers' Circular-Weekly.

TRANSLATOR of French and German wanted by a high class trade journal; man familiar with jewelry repairing, watch and clock making in its modern development and capable of translating and writing technical articles on horology from the French and German. Address, "D. H., 8731," care Jewelers' Circular-Weekly.

EXPERIENCED salesman, with acquaintance, for Jan. 1, for strong general line of rings and jewelry; write particulars stating territory, "Strong, 8420," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, jewelry business in prosperous western town; cleared $10,000 last year; $25,000 stock; excellent prospects; invoice. "M. E. W.," care *Keystone*, Philadelphia, Pa.

FOR SALE, small stock of jewelry, china, etc., in Chicago; doing a fine business; bench pays more than expenses; about $3,000; have other business. Address Glass & Crockery Exchange, 186 Fifth Ave., Chicago, Ill.

FOR SALE, at once, to settle estate, old established watch and clock repairing business, fully equipped, fireproof, etc.; excellent opportunity for progressive man. Address William P. Kammerer, 2205 Fairmount Ave., Philadelphia, Pa.

$2,500, JEWELRY and optical business; manufacturing city of 15,000; center of coal and oil district of West Virginia; repair work, $150 monthly; other business reason for selling. Address "X, 8723," care Jewelers' Circular-Weekly.

WANTED, partner in retail jewelry store with about $1,500 to $2,500 capital; must be good watchmaker; city in Oklahoma of 20,000; splendid chance; too much business for one man to handle. Address "P., 8743," care Jewelers' Circular-Weekly

WELL EQUIPPED, old established manufacturing jewelry plant, enjoying good reputation for excellence of its line, for sale, or would consider taking partner; good chance for salesman with some capital. Address "Manufacturer, 8702," care Jewelers' Circular-Weekly

FOR SALE, after Jan. 1, my jewelry store; a rare opportunity; new fixtures and a clean stock of goods; the reason for selling is I wish to retire after being in business 35 years; stock, $6,000; can be reduced to $4,500. Address Hayden W. Wheeler & Co., 2 Maiden Lane, New York.

CASH FOR WATCHES and diamonds; send them at once and get your money by return mail. Joseph Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address, Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

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FOR SALE, four trunks with telescopes, practically new; regulation size. Dreyfus Mfg. Co., 89 Fulton St., New York.

TRUNKS and telescopes; three practically new trunks, telescopes and watch trays complete. Wm. I. Rosenfeld, 19 Maiden Lane, New York.

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TO LET, part of an exceptionally desirable office, with fine north light; opportunity for precious stone business or manufacturer's agent. Room 48, Lorsch Bldg., 37 Maiden Lane, New York.

Wanted to Purchase.

WANTED, the best Oriental pearl necklace, 15½ inches long, that $1,000 or $1,300 will buy. Address F. H. Strauh, the jeweler, Fergus Falls, Minn.

ANTIQUE JEWELRY WANTED; we are always ready to make cash offers on any antique jewelry containing mosaics, cameos, seed pearls, etc.; also filigree, enameled or etruscan jewelry, either all gold or set with diamonds or other stones. Chas. S. Crossman & Co., The "Old Mine" Diamond House, established 1880, 3 Maiden Lane, New York.

Miscellaneous.

JEWELER going to London, Paris, Switzerland, Vienna and Berlin, Jan. 5, would like to take some commissions with him; A1 references. "W., 8728," care Jewelers' Circular-Weekly.

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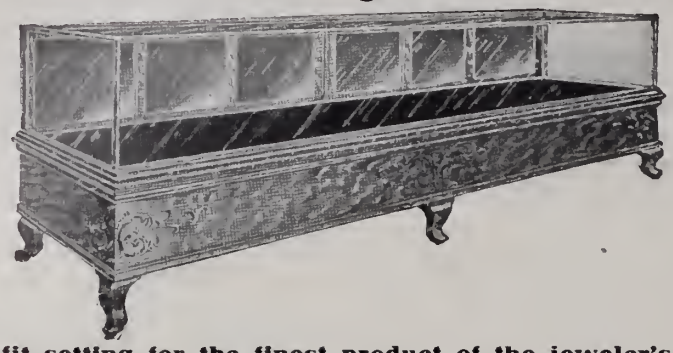
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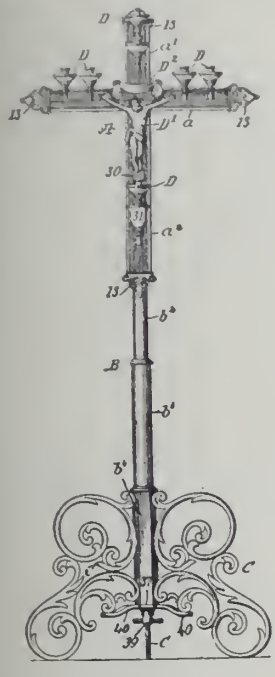
WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF DEC. 18, 1906.

838,619. CANDELABRUM. ANTHONY C. GUNTZER, New York. Filed March 3, 1906. Serial No. 304,071.

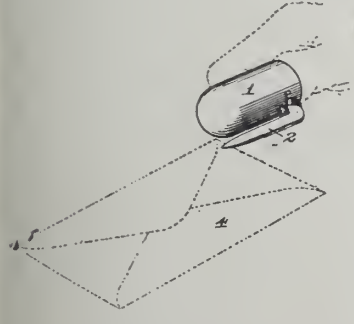
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gle fastening device for securing said members gether, said members having socket-tubes exding through them, the bores of which tubes conical, being of least diameter at their bottom ds.

838,750. ENVELOPE-OPENER. JOSEPH RINDSBERG, Richmond, Va. Filed Nov. 8, 1905. Serial No. 286,409.

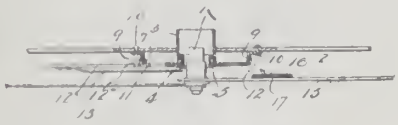
An envelope-opener or paper-cutter in which are nbined a cap adapted to fit a thumb or finger of user, a knife, adapted to be opened and closed, ich when open stands with its sharpened edge



ct to and substantially parallel to the side of cap, and a lock-hinge for securing the knife the exterior of the cap, whereby said knife may be held in either an operative or inoperative position.

838,918. ELECTRIC ALARM-CLOCK. LOUIS TREDE, Durant Ia. Filed June 15, 1906. Serial No. 321,861.

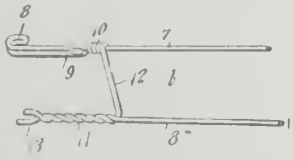
The combination with a timepiece, of a contact-ring mounted on the dial thereof, an alarm-hand rotatably mounted on the dial and carrying a con-



tact-spring to engage the contact-ring, a point carried by one of the clock-hands to depress said spring, and an electric circuit including an alarm, and having as its terminals, the contact-ring and contact-spring.

838,953. ADJUSTABLE MIRROR-HOLDER. STACY E. CRANE, New Orleans, La. Filed Nov. 11, 1905. Serial No. 286,869.

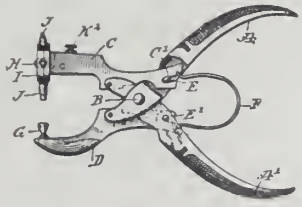
In a device of the character described, the combination of a bracket provided with a rack portion, a mirror-supporting arm comprising strands



of wire, one strand being bent to provide a rack-engaging hook and to connect the other strand thereto against relative movement and having its extremity disposed with relation to the extremity of the other strand to provide a rack-engaging guide, and a mirror secured to said supporting-arm.

839,045. JEWEL REMOVER AND SEATER. HENRY STRAW, Anacortes, Wash. Filed Nov. 15, 1905. Serial No. 287,440.

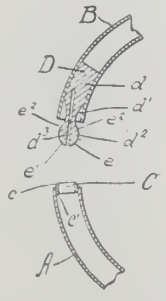
A jewel remover and seater, consisting of lever-handles pivoted together and provided with pins in rear of their pivot, jaws pivoted to the forward ends of the lever-handles and having their rear ends slotted to receive the pins of the handles, a spring having its ends engaging the rear ends of



the jaws, a cup carried by one jaw, a revoluble head mounted on the other jaw and carrying a plurality of punches in its inner face, and a sliding and spring-pressed locking-pin mounted in a recess of the jaw carrying the said head and having its end entering a recess of the head, said locking-pin being provided with a handle.

839,047. FASTENER. IRVING M. SYLVESTER, Providence, R. I., assignor to Parks Bros. & Rogers, Providence, R. I. Filed April 19, 1906. Serial No. 312,569.

The combination with the hollow wings of a bracelet, of a block in the end of one wing and curved to conform to the curvature of the wing



and formed with a slitted end and compressible members with rounded shoulders, the slit extending eccentrically of the block, and a member in the end of the other wing having a shoulder within the wing and a beveled outer end.

DESIGNS.

38,360. BADGE. HENRY J. HAGERLING, Belleville, Ill.

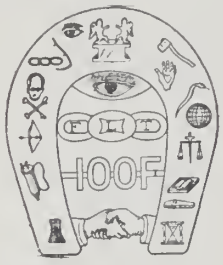
Filed Nov. 12, 1906. Serial No. 343,161. Term of patent 14 years.

38,361. LAPEL BUTTON. ARTHUR JOHNSON, New York.



Filed Nov. 13, 1906. Serial No. 343,305. Term of patent 17 years.

38,362. EMBLEM. CORNELIUS FLORA, Schenectady, N. Y.



Filed Oct. 15, 1906. Serial No. 339,118. Term of patent 3½ years.

38,364. HANDLE FOR SPOONS, FORKS, OR SIMILAR ARTICLES. MURRAY B. LEETE, Wallingford, Conn., assignor to R. Wallace & Sons Mfg. Co., Wallingford, Conn.



Filed Nov. 12, 1906. Serial No. 343,160. Term of patent 14 years.

38,365. PLATE OR SIMILAR ARTICLE. GEORGE A. ALEXANDER, Philadelphia, Pa., assignor to William Linker, Philadelphia, Pa.



Filed Sept. 22, 1906. Serial No. 335,818. Term of patent 7 years.

38,377. CLOCK-CASE. ABRAHAM A. NEWMAN, Chicago.



Filed Sept. 19, 1906. Serial No. 335,831. Term of patent 14 years.

(Patents continued on page 74.)

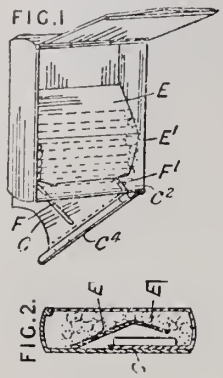
BRITISH PATENTS.

(Abridgments of Specifications, 1905, from *The Illustrated Official Journal.*)

ISSUE OF DEC. 5, 1906

16,610. MATCH-BOXES, ETC. J. Yardley, Birmingham. Aug. 16.

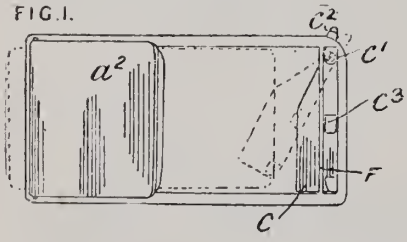
Match-boxes and the like are made so that the contents can be delivered singly. Inclined plates E, E^1, Figs. 1 and 2, guide the contents on to the flange c^4 of a tray C, which is pivoted at c^2 and



works through a slot in the side of the box, the flange closing the slot when the box is not in use. Projections F, F^1 prevent more than one match from being delivered, and a vertical partition may be fitted to prevent interference with the pivot of the tray.

16,611. CARD, ETC., CASES. J. Yardley, Birmingham. Aug. 16.

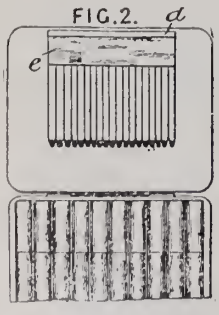
Relates to card cases and the like from which the cards are delivered singly by levers. Projections c^3 on a lever C, pivoted at c^1 and operated



by a thumb-piece c^2, force the card back partially through a slot in the top of the case. A spring or springs on the lid a^2 press the cards against the back of the case, and a bridge F prevents them from interfering with the movement of the lever.

16,636. CIGAR, ETC., CASES. M. P. Kipping, Berlin. Aug. 16.

Matches are held in the covers of cigar or cigarette cases by means of bands *d* which are

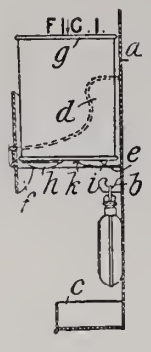


either stamped out of the material of the cases or fastened by any means. A striking-surface *c* is provided.

(Reference has been directed under Patents Act, 1902, to Specifications No. 24,410, A.D. 1894; No. 18,011, A.D. 1898, and No. 9832, A.D. 1902.)

16,685. WATCH STANDS. M. Koller, Winterthur, Switzerland. Aug. 17.

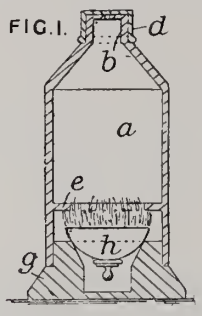
A watch stand is combined with an ordinary pocket electric lamp which can be removed and used for other purposes as usual. The stand comprises a plate *a*, a hook *b* for the watch, a tray *c* for the chain, etc., and a bracket *d* carrying a deflector *f*. The lower part *e* of the bracket carries a spring *k*, and a pocket electric lamp *g* is supported partly on this and partly on its contact-



button *i*. On the lamp being pushed downwards, the watch is illuminated. The stand may be modified for placing it on a table.

16,695. TOILET-POWDER RECEPTACLES. G. Hanning, Hamburg, and F. Feldtmann, Altona-Ottensen, Germany. Aug. 17.

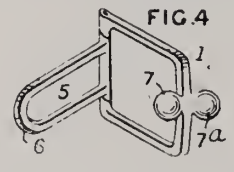
A box *a* from which toilet or other powder may be either sprinkled or applied by a powder-puff *h* is made conical at the top and ends in a short



neck *b*, the top being perforated and provided with a cover *d*. Inside the box is a partition *e* having a central hole. When it is desired to employ the powder-puff, the box is inverted and the top inserted in the stand *g*, which is shaped to receive it.

16,768. VEIL FASTENINGS. E. Mann, Brondesbury, Middlesex. Aug. 18.

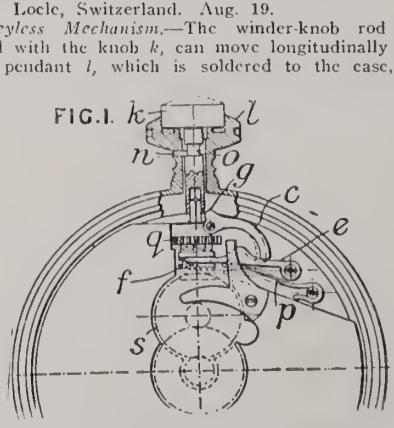
A clip for securing a lady's veil beneath the chin is formed of a loop 1 to which is hinged a tongue 5. Knobs 7, 7*a*, over which the bow 6 of



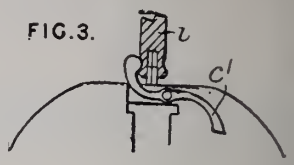
the tongue can spring, serve to secure the tongue when turned to either side. The loop I may be attached to the veil by means of a pin.

16,856. WATCHES. C. Glauser Perrin, Le Locle, Switzerland. Aug. 19.

Keyless Mechanism.—The winder-knob rod *i*, solid with the knob *k*, can move longitudinally in the pendant *l*, which is soldered to the case, a



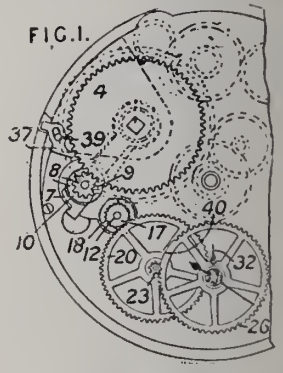
screw *n* on the pendant working in the guide *o*. The rod *i* bears against the nose *g* of a lever *c*, which is pivoted to any fixed part of the movement and bears on a rocking lever *e*, which, under the action of a spring *p*, normally presses the sliding pinion *f* into engagement with the winding-pinion *q*, so that the watch may be wound by turning the knob *k*. On depression of this knob, the lever *c* is turned, rocking the lever *e* and

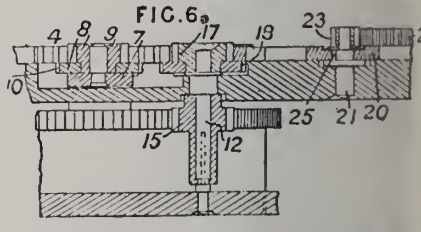


lowering the pinion *f* into engagement with the minute-wheel *s*, when the hands may be set. In the arrangement shown in Fig. 3, the knob is depressed to wind the watch, and drawn up to set the hands. The rocking rod and sliding pinion may be replaced by other mechanism, similarly operated by the winder-knob rod and nose-lever.

16,914. CLOCKS AND WATCHES. F. McIntyre, South McAlester, Choctaw, Indian Territory. Aug. 21.

Winding Indicators.—In a winding-indicator, particularly applicable to ordinary watches, the extent to which the mainspring is wound is indicated on a scale in a depression in the dial by the hand 32 of the indicator wheel 26, which is mounted on a hollow arbor concentric with the seconds'-hand arbor. A swinging arm 7 is frictionally mounted by means of a split collar on the





undercut hub of the winding-ratchet 4, and carries a compound wheel 8, having two sets of teeth 9, 10, the former set of which are in constant engagement with the ratchet. When the watch is wound, the arm is swung to the right, thereby putting the gear 10 into engagement with the teeth 18, which communicate the motion to the winding-indicator through gearing 17, 20, 23, 26. To ensure the return of the indicator to its starting point, the wheel 26 has a toothless portion 40, and the wheel 20 is frictionally mounted on the arbor 21 by means of a tension plate 25, and the teeth 10 are in excess of those required for exact action. The winding being completed, the arm 7 is automatically swung back by the working of the pin 39 in a slot in the spring-pressed pawl 37 disengaging the gearing 10, 18. As the mainspring unwinds, the indicator is operated from the barrel gearing by a slip pinion 15 frictionally mounted on the arbor 12, the gearing 17, 20, 23, and 26, the latter rotating in the reverse direction. Fine pointed teeth are used for the gear 10, 18. Figures, visible through an aperture in the dial, may be carried by the indicator wheel, the hand 32 being then dispensed with.

Complete specifications accepted Nov. 28, 1906.

1905.

24,514. CLOCK STRIKING MECHANISM. Lake.

1906.

17,916. TIMEPIECE. Tavira.

Applications filed Nov. 19 *to Nov.* 24, 1906

26,121. PIN GUARD. Arthur Williams, Tony

pandy, South Wales.

6,164. HAT-FASTENER. Erna Habbema-Horak, London. Complete specification.

6,172. MATCH BOX. R. H. Worley, London.

6,204. MATCH BOX. A. C. Greene, Liverpool.

6,238. HAT-PIN. B. H. Marlor, Manchester.

6,436. CANDLESTICK. R. W. Thackham, Aberystwyth.

6,444. ADVERTISING CLOCK. C. A. S. Baxter and W. D. Haigh, Manningham, Bradford.

6,515. BROOCH FASTENING. C. T. Cooke, London.

6,529. BALL-BROOCH. Henry and Abraham Wilenski, London.

6,562. COMBINED POCKET KNIFE AND INK ERASER. Crossland Bros., Sheffield.

6,741. CUFF-HOLDER. A. E. Drew, London.

UNITED STATES TRADE-MARKS.

The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

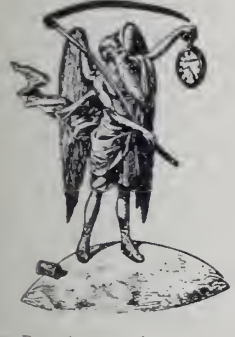
"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the Commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing herein shall prevent the registration of any mark used by the applicant or his predecessors, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for ten years next preceding the passage of this act."]

PUBLISHED DEC. 18, 1906

No. **1,113.** (CLASS 59. HOROLOGICAL INSTRUMENTS.) Elgin National Watch Co., Elgin and Chicago, Ill. Filed April 11, 1906.



Particular Description of Goods.—Watches and parts thereof.

No. **5,902.** (CLASS 20. CUTLERY NOT INCLUDED IN CLASS 61, AND EDGE-TOOLS.) Simmons Hardware Co., St. Louis, Mo. Filed May 17, 1905. Used 10 years.

KEEN KUTTER

Particular Description of Goods. Hair-clippers, pen-knives, table-forks, carvers, razors, scissors, shears, butcher-knives, broom-corn knives, sticking-knives, skinning-knives, farrier-knives, hunting-knives, pocket-knives, augers, auger-bits, gimlet-bits, countersink-bits, reamer-bits, gimlets, chisels, gouges, drawing-knives, bench-planes, plane-irons, files, rasps, cutting-pliers, cutting-pincers, cutting-nippers, cold-chisels, box-scrapers, mincing-knives, safety-edge can-openers, glass-cutters, adzes, mattocks, axes, wood-saw blades, choppers, cleavers, corn-hooks, bush-hooks, hay-knives, corn-knives, hay-hooks, crosscut-saws, handsaws, compass-saws, butcher-saws, sheep-shears and horse-shears.

Ser. No. **21,061.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) E. & J. Bass, New York. Filed July 21, 1906.

EMPIRE ART SILVER

Particular Description of Goods.—Silver-plated jewelry, silver-plated toilet ware, hollow ware and flat ware.

Ser. No. **21,100.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE. The American Silver Co., Bristol, Conn. Filed July 14, 1906.

A S CO.

Particular Description of Goods.—Solid-nickel, solid-silver and silver-plated spoons, forks, sugar-shells and butter-knives.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Dec. 17, 1889.

417,226. MACHINE FOR SPINNING METALS INTO IRREGULAR SHAPES. Joseph Browning, Philadelphia, Pa.

417,214. MANUFACTURE OF HOLLOW-HANDLE ARTICLES. H. C. Hart, Unionville, Conn.

417,316. DRIP-CUP FOR UMBRELLAS. W. C. Doddridge, Fitchburg, Mass.

417,373. INKSTAND. H. C. Thomson, Boston, Mass.

417,375. PAPER-WEIGHT. J. H. Walker, Boston, Mass.

417,377. MACHINE FOR POLISHING WATCH-PINIONS. C. V. Woerd, Waltham, Mass.; Daniel O'Hara administrator of said C. V. Woerd, deceased.

417,420. BUCKLE. Louis Hausmann, New Orleans, La.

417,450. BELT. George Van Duzer, New York.

417,462. CURLING-TONGS. W. H. Bagshaw, Lowell, Mass.

417,501. TIME DETECTOR. H. L. Norton, Ukiah, and F. W. Cook, San Francisco, Cal.

417,569. MEANS FOR SECURING FINGER-RINGS. A. F. Margileth, Springfield, O.

417,582. SUSPENDER-BUCKLE. Jonas Parker, Williamsport, Pa.

417,640. JEWELER'S TRAY. Ludwig Hirsch, New York.

417,644. CANNION-PINION. G. E. Hunter, assignor to the Elgin National Watch Co., Chicago.

Design issued Dec. 13, 1892, *for* 14 *years.*

22,056. WATCH CASE. J. C. Dueber, Canton, O.

Designs issued Dec. 19, 1899, *for* 7 *years.*

31,993. SPOON HANDLE. W. C. Codman, Providence, R. I., assignor to the Gorham Mfg. Co., same place.

31,994. GARMENT-SUPPORTER LOOP. G. E. Adams, New Britain, Conn.

D. E. Dungan, Massena, Ia., has given a bill of sale for $1,500.

A pair of diamond earrings valued at $145 were stolen from the store of Frank G. Meyer, Dayton, O., a short time ago, by a pennyweight thief, who is described as being 45 years of age, with gray hair. He wore a dark brown cloth overcoat and derby hat.

Thieves recently made an unsuccessful attempt to enter the store of G. L. Moss, Victoria St., Amherst, N. S. The entrance to the store has a large and small lock, and the thieves succeeded in turning the large lock with a master key, but failed to open the smaller one.

Congressional Notes.

Washington, D. C., Dec. 19.—Senator Bulkeley has introduced a bill to provide for the granting of suitable medals to the survivors and heirs of volunteers of the Port Hudson forlorn hope storming party, a sufficient sum to be set aside for the purpose by the Secretary of the Treasury.

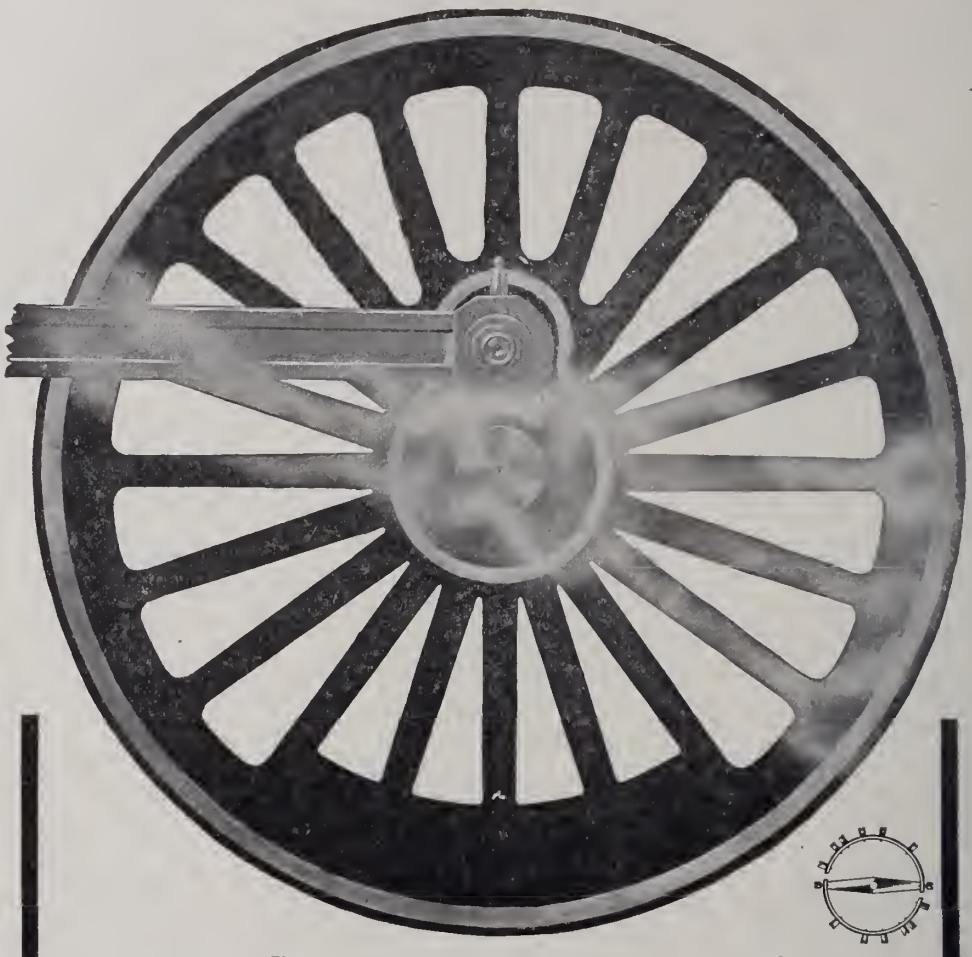
Senator Lodge has introduced a bill for the prohibition of the employment of children in the manufacture or production of articles intended for interstate and foreign commerce. This would forbid the introduction in interstate commerce of any article in the manufacture or production of which a minor under 14 years of age has been employed, also between the ages of 14 and 16 unless such children shall have been granted a certificate by the school authorities of the city or town in which they reside testifying to the fact that they are able to read and write the English language.

Senator Flint has introduced a bill to provide for the holding of an exposition near Los Angeles, Cal., to commemorate the opening of the Panama Canal. This would include exhibits of arts, industries, manufactures and the products of the soil, mine and sea, to be held in 1915, as this is the year in which it is anticipated that the Panama Canal will be opened. The exposition would be known as the Universal Peace and Commerce Exposition.

Representative Russell has introduced a bill to provide for the amendment of the bankruptcy laws so as to provide for the payment of adequate fees in certain named instances, among others that the referees in bankruptcy shall receive as their compensation after the work is done, to be paid out of the estate administered by him, $15 to be deposited with the clerk of the court for each individual or person filing, or against whom a petition in bankruptcy is filed, except when a fee is not required from a voluntary bankrupt or bankrupts, 25 cents for the filing of each proof of claim, pleading, motion or other paper, 50 cents for each order. Two per cent. commission on all moneys disbursed by the receiver or trustee including settlements or transfer of property of the estate in satisfaction of lien or mortgage claims, where no actual moneys have been received or disbursed.

Another bill bearing upon the abolishment of child labor in the United States has been introduced by Senator Beveridge forbidding the carriage, by any person engaged in the carriage of interstate commerce, of the production of any factories or mines in which children under 14 years of age are either employed or permitted to work. Further, that no carrier of interstate commerce shall be allowed to transport or accept for transportation the products of any factory or mine offered by the owners of same or their agents, until the president, secretary or other person having the proper authority and in control of the factory or corporation shall file with the carrier an affidavit to the effect that no children under 14 years of age are in his employ; the form of this certificate to be prescribed by the Secretary of Commerce and Labor.

H. S. Wernecke recently installed mahogany fixtures in his store at Greencastle, Ind.



The Great Driving Wheel of a LOCOMOTIVE traveling a mile a minute, makes 403,361 revolutions in twenty-four hours:

The Tiny Balance Wheel of a WALTHAM WATCH makes 432,000 vibrations in the same time:

The immense power and high speed of the locomotive are rendered practicable only by the wonderful precision of the watch.

WALTHAM WATCHES are made to fully meet the most exacting requirements.

THE HOROLOGICAL REVIEW.

The Action of Magnetism on Pocket Chronometers.

By L. Guillin, Director of Industrial Physics at the University of Besançon.

(*Continued from issue of Dec.* 19.)

Now let us take a magnetized cylinder watch movement. Its magnetic curve is represented by Fig. 8.

We here see four magnetic centers where lines of force originate whose arrangement could only be determined by experiment. The barrel with its spring is at B; the balance spring with its index at S; the nose of the click-spring at A; a screw with a large head at V. The other steel parts, such as screws and pivots, apparently do not furnish magnetic centers.

Let us further consider two lever move-

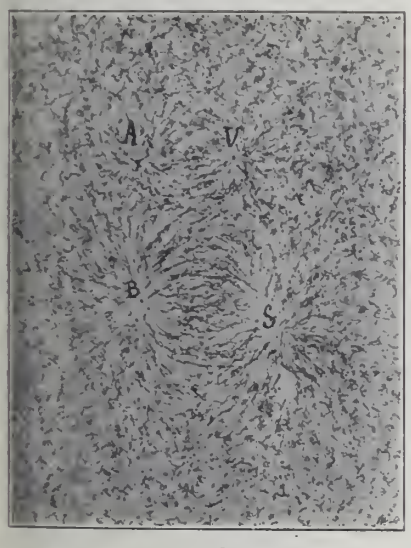


FIG. 8.

ments, each provided with its pendant; we obtain Figs. 9 and 10.

On these two figures we note a series of magnetic poles which indicate the existence of parasitic forces due to magnetization and whose influence upon the regulation of the movement is far from being a negligible quantity.

Let us recall an experiment made by Mr. Cornu, member of the Institute, who has devoted much attention to questions of chronometry. In a note which appeared in the *Comptes Rendus de l'Académie des Sciences* (Nov. 26, 1900), Mr. Cornu reports the results of observations made on a magnetized watch, in regard to its variation of rate resulting from its change of position relative to the points of the compass, which amounts to causing the forces due to magnetization to vary. As we saw in examining the preceding figures, the mutual action of magnetized parts is interval action, and for moving parts (balance spring, balance, mainspring) the forces are alternatively accelerative and retardative; it follows, therefore, that the variations of

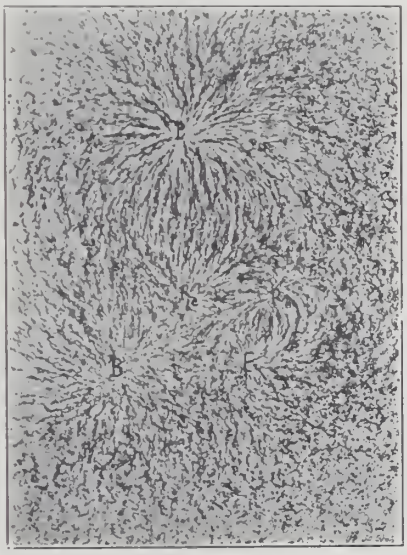


FIG. 9.

P, steel pendant; Rc, crown ratchet; Rb, barrel ratchet; E, click-spring; B, balance and its spring.

rate will correspond to the variation of those forces.

Let us, then, turn the figures XII, III, VI, IX on the dial of a watch laid horizontally successively toward magnetic north. After each change of position of the watch Mr. Cornu has observed a perceptible variation of rate. As there was no other disturbing cause than that of the terrestrial magnetic field, the variation of rate could only be attributed to the influence of that field. Mr. Cornu sums up his observations as follows:

(1) Chronometers are influenced in their rate by the variations of the magnetic field in which they are placed, and according to the degree of magnetization of the balance and balance spring. The influence is more to be feared on ships whose hulls are of iron, and according to the route followed by those ships the variation of the magnetic field should make itself felt appreciably.

(2) It would be well, before starting a chronometer, to determine the magnetic moment of the balance, whether furnished with its balance spring or not, and probably all balances would show magnetization.

(3) It would be expedient to study the systematic variations of rate according to the compass bearing of the figures XII, III, VI, IX directed toward the magnetic north, and to deduce from them a formula for correction.

(4) To regulate at 440 degrees the total extent (amplitude) of the oscillations of the balance, according to the rule discovered by Phillips, to eliminate the action of the terrestrial magnetic course. But this amplitude is hard to reach, and, particularly, to maintain. It would be well to put watches in a thick iron box to remove

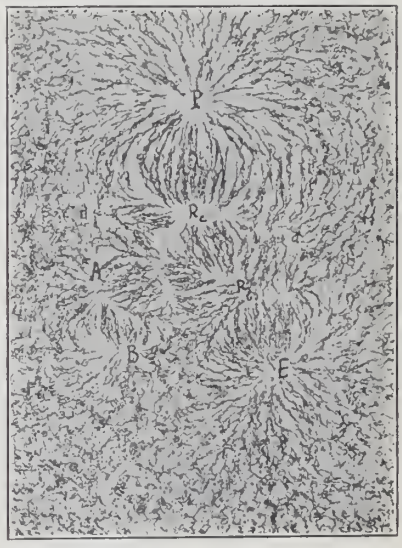


FIG. 10.

P, steel pendant and winding stem; Rc, crown ratchet; Rb, barrel ratchet; E, click-spring; B, balance and balance spring; A, regulator or index.

them from the magnetic influence of the earth and from the armor of the ship.

To these experiments of Mr. Cornu we might add one other, which probably shows one cause, doubtless a feebler one, of the variation of rate of a chronometer.

Let us recall that in 1824 Gambey discovered that a magnetized needle which oscillates in a terrestrial magnetic field comes to rest easier when it is placed above a metallic mass, such as copper. Arago inferred from this that there is a force between the needle and the metal, and which



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is opposed to their relative movement, and might appropriately be likened to the force of friction.

In a wooden box A B C D is a copper disk *Cu* (Fig. 11), which can be turned horizontally by a gear and a crank. The box is closed by a cover A B made of hide, stretched upon which rests the support of the magnetized needle N S. When the disk turns by a uniform and slow movement, a constant deviation of the magnetized needle is seen. If the speed of rotation be increased, the deviation increases and the needle can be drawn along with the disk.

Herschel and Babbage in 1825 made the contrary experiment. The movable copper disk was placed above a magnet which was caused to turn; the disk was drawn along by the magnet. The explanation of this phenomenon was given by Faraday as soon as he had discovered induction. According to the experiments called inductive, the magnet shows the existence of electric cur-

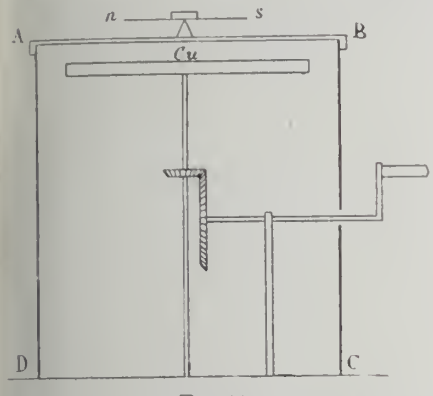


FIG. 11.

rents brought into the disk, and which tend to destroy by reaction the movement which produced them, which is equivalent to friction.

In a magnetized chronometer the balance and the balance spring take the rôle of a magnetized needle and cause currents in the plate which act as a brake and tend to diminish the range (amplitude) of oscillation, whence a variation of rate should result. Moreover, the existence of these induced currents is put to use in the construction of galvanometers, of electromagnetic brakes capable of exerting up to 10 h. p.

We must infer from what precedes that the magnetization of watches and the variation of this magnetization add one difficulty more to those of mechanical adjustment.

[THE END.]

H. S. Hewett & Co., Brockton, Mass., have completed extensive improvements in their store at the corner of Main and High Sts.

A fire, which originated by an electric light bulb coming in contact with some celluloid combs on display in a show case, wrought considerable damage to the stock in the store of W. H. Miller, Uniontown, Pa., about a week ago. The loss is said to be $800, which is fully covered by insurance.

About Jan. 1 C. R. French & Co., Phoenix, Ariz., will move from the Goodrich block, on Center St., to the Porter block.

Watch Repairing.

By H. REINECKE.

(Continued from issue of Dec. 12.)

THE imperfections in the correct centering of wheels cut or to be cut on the Swiss wheel cutting engine, mentioned in the communication of Dec. 12 on page 87, readily suggests the substitution of the hollow-center spindle of the headstock of the famous American watchmaker's lathe in place of the hollow brass spindle in the Swiss wheel-cutting tool. Originality for the suggestion of such a change can hardly be claimed, as altered Swiss wheel-cutting engines are in existence where such a change has demonstrated its success. But while such a change may be a proper one for the owners of old fashioned tools of this description, it is questionable whether the manufacture of such would be a financial success, as amateurs and model makers would probably be the only purchasers.

For the study of depths the cutting of wheels and pinions experimentally may be useful in furnishing practical instruction to the amateur or the student; but in a general business way the cutting of wheels and pinions may be done by professionals at a price, or may be had from the material dealers for the ordinary run of watch work. For those interested a description of a change made in a Swiss tool may be acceptable. The horizontal brass bars of the Swiss tool are bushed with steel bearings for accommodating the spindle of the headstock of a No. 2 watchmaker's lathe. The throat of this spindle has a hardened blank chuck with a throat for accommodating the chucks of a lathe No. 1 or No. $1^1/_2$, which arrangement needs a second drawing-in spindle.

A number of solid soft chucks suitable for clock and watch wheels and for pinions are necessary. The cutter carrier is also a hollow spindle like a small American lathe, with a drawing-in spindle. It has fitted to it three solid chucks, one for circular cutters, one for fly cutters and one for finely serrated cutters for slotting pallet blanks or for other purposes. The cutter spindle is operated by a hand lever and the up-and-down motion of an upright slide, which motion is limited by a stop screw. Attached to this slide is another slide crosswise, very much like an ordinary slide rest. This second slide can be moved sidewise by a micrometric screw in increments of thousandths of an inch or hundredths of a millimeter for adjustment for cutting wheels and pinions, escape wheels, racks, and for slotting pallet blanks for jewels.

Clock and watch wheels of every description are cut by fly cutters, which rotate at a speed of several thousand revolutions per minute. These fly cutters are made of square steel rods, about 3-16 of an inch wide, of which one corner has been removed, leaving a flat side, with the remaining three corners intact. The chuck for carrying these cutters has a square hole punched through its axis in such a manner that the flat face of the cutter is parallel to the length of the chuck. A jam screw holds the cutter in position. Cycloid teeth for racks can be cut with great precision by means of the micrometric leading screw. Steel blanks for jeweled pallets are slotted with the assistance of the index plate, marking 360 divisions to the circle, and a couple of loose gauges for regulating the depths.

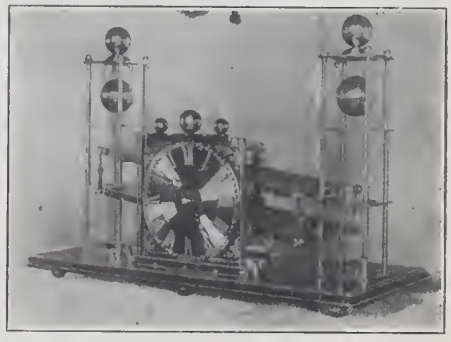
Pinions can be cut in factory style by a chuck carrying a slitting saw and two forming cutters, the three being adjusted by three corresponding stop screws, each having 100 threads to the inch. These three screws are carried in a revolving disk which, by rotation, present each at the proper place during the shifting of the cutters.

(To be continued.)

A Novel Clock.

AN ingeniously constructed timepiece, made to run and to keep time with a single wheel, has been invented by C. H. Brigden, Los Angeles, Cal. The wheel is not a gear wheel, being merely a perforated disk, so that the clock might be called a gearless clock.

A quarter-inch ball rolling on two in-



GEARLESS CLOCK, MADE BY C. H. BRIGDEN.

clined plates takes the place of pendulum and gearing. This steel ball rolls over the two inclined plates in just a minute of time and rolls off the lower plate into the lower hole of the disk, at the same time releasing the disk, which is always under tension imparted to it by two ball weights suspended in towers.

The disk carries 30 balls on one side, and, when released by the rolling of the ball from the lower plates against a locking device, the disk turns the space of one hole, or one minute, and brings the uppermost ball into position to roll on the top plate and begin its zigzag course down the two inclined plates as did the preceding ball. Each ball rolls over the plates once every 30 minutes.

Does a watch run better lying flat on its back or on edge? I put this question to half a score of dealers and none answered it, says a facetious scribe in the N. Y. *Press*. Apparently none had thought of it. Perhaps a majority of men place their watches under the pillow at night, where they lie flat down for about eight hours. During the remaining 16 hours they are on edge in the pocket. A watch in the pocket is warmed by the heat of the body. A watch on the bureau is cold. How is it affected? In a show window is a watch frozen solid in a 200 pound cake of ice, keeping excellent time. In another window is a chronometer at the bottom of a tank of water ticking away merrily and accurately. I have looked in vain for a timepiece smiling in a furnace.

Some Case Pointers!

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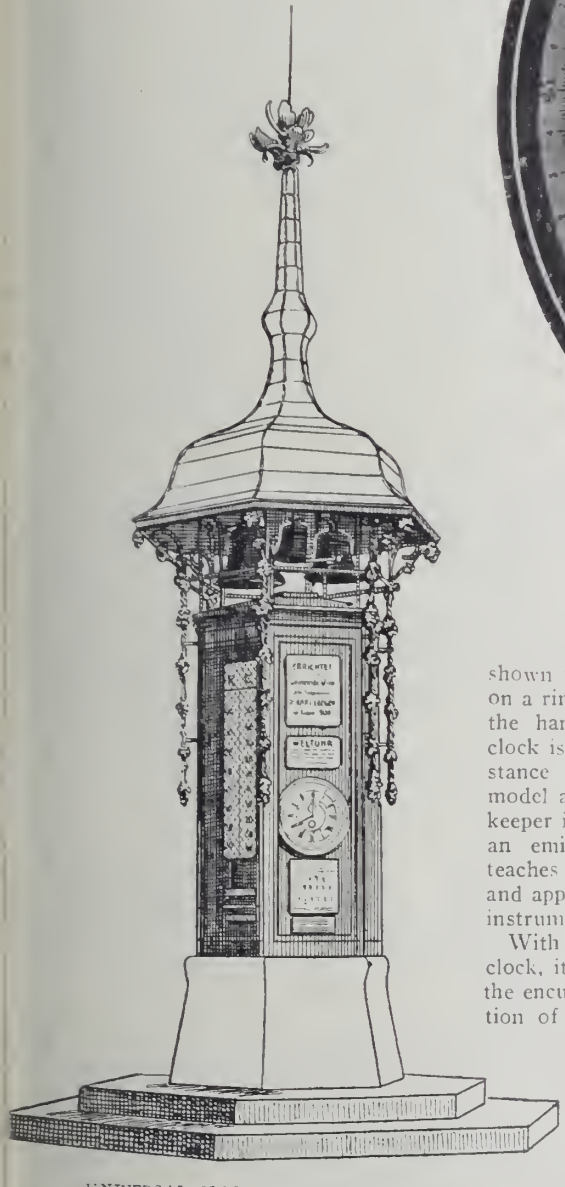
New York Cincinnati
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An Interesting Universal Clock.

Compiled from the *Oesterreichisch-Ungarische Uhrmacher-Zeitung* for THE JEWELERS' CIRCULAR-WEEKLY.

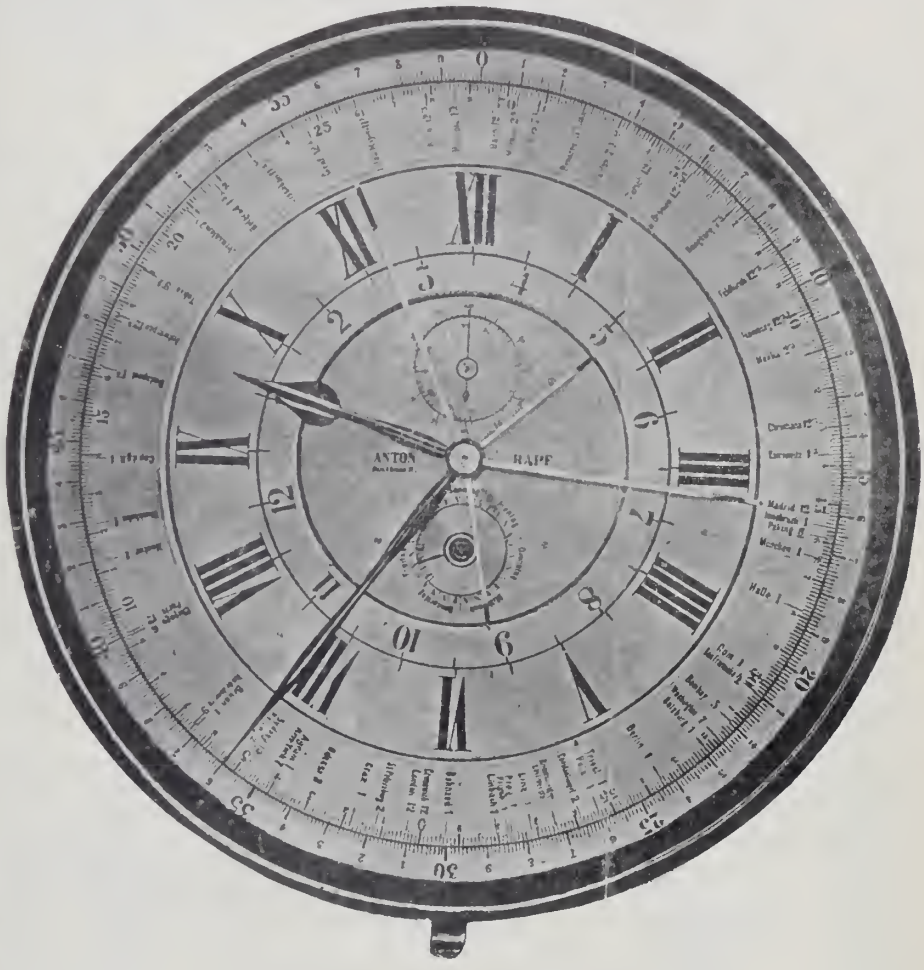
IN the Maria Josefa Park, in Vienna, recently thrown open to the public, the firm of Heinrich Kapeller, of Vienna, has erected a meteorological booth to the order of the municipal council which must be regarded as an object of remarkable interest, both on account of its handsome decoration and the high quality of its instruments.

General curiosity has been excited by a universal clock constructed with great care by the Vienna clockmaker, Anton Rapf, from a plan drawn up by Theodor Lauda, director of the high school in Leitmeritz. This is a strongly made eight-day clock with seconds pendulum (having a Riefler nickel-steel compensation). It has an hour and quarter-hour striking work, arranged separately and causing the bells, which are visible under the cupola and which can be heard at a considerable distance, to sound the quarter hours.



UNIVERSAL CLOCK ERECTED IN VIENNA.

The dial, of which we show a separate cut, is 50 centimeters in diameter, and the exact mean local time in hours, minutes and seconds, together with the day of the week, can be read off from it by means of the hands, which are formed in the ordinary way. These same particulars are, moreover, shown for every place on the earth marked on a ring revolving in the same direction as the hands. The interest excited by this clock is materially increased by the circumstance that, being apparently as exact a model as possible of the only perfect timekeeper in nature, viz., the earth, it possesses an eminently educational value, since it teaches people more clearly to understand and appreciate the ingenious time-measuring instrument, so indispensable to all.



DIAL OF VIENNA'S NEW UNIVERSAL CLOCK.

With regard to the performance of the clock, it may be mentioned that in spite of the encumbrance of the dial rings, the operation of the striking-work, etc., no greater difference in rate than a second in the day can be detected.

We may also draw attention to the tasteful ornamentation of the dial, and particularly to the accurate division of this complicated system. The clock is fixed in the booth in such a position that it can be easily inspected even by short persons, a decided boon to the public. Many persons in the trade will characterize the clock as a toy—we have already heard this opinion expressed—but it should be remembered that we have at this day reached such a degree of technical proficiency as to be able to produce something practically useful and which will at the same time gratify the eye of the public without any detriment to its main purpose.

Fig. 1 shows the booth, which is constructed entirely of iron on a pedestal of sandstone. It is fitted up in modern style and presents a highly attractive appearance

The Watch Industry to be Represented at the Jamestown Exposition.

SHOWING every phase of watch manufacture, the Waltham Watch Co., Waltham, Mass., has perfected arrangements for a most novel and comprehensive exhibit of the watch industry at the coming Jamestown Exhibition. The company has engaged 2,000 square feet in the Massachusetts section of the Manufacture State's Exhibit building, where this working exhibit will be installed in charge of expert workmen.

A significant fact connected with this exhibit is that it is the first exhibit that company has made since the Chicago World's Fair, the Buffalo, St. Louis and Portland expositions having been passed by. This exhibit will show how the watch is made, beginning with the rough metal, until the finished product is reached. The way it will be arranged and the manner it will be carried out will make it one of the most interesting exhibits from the Bay State.

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WHILE THE WATCH undergoes slight modifications from time to time as to size and thickness of models, etc., these changes are never so radical as to greatly depreciate the value of the preceding forms. It is different with many other products which the jeweler handles, especially during the holiday season. A sudden change of popular taste, a caprice of fashion, may suddenly rob certain lines of their demand. In strong contrast with such conditions is the permanency of the demand for watches, which these offices continuously and satisfactorily supply.

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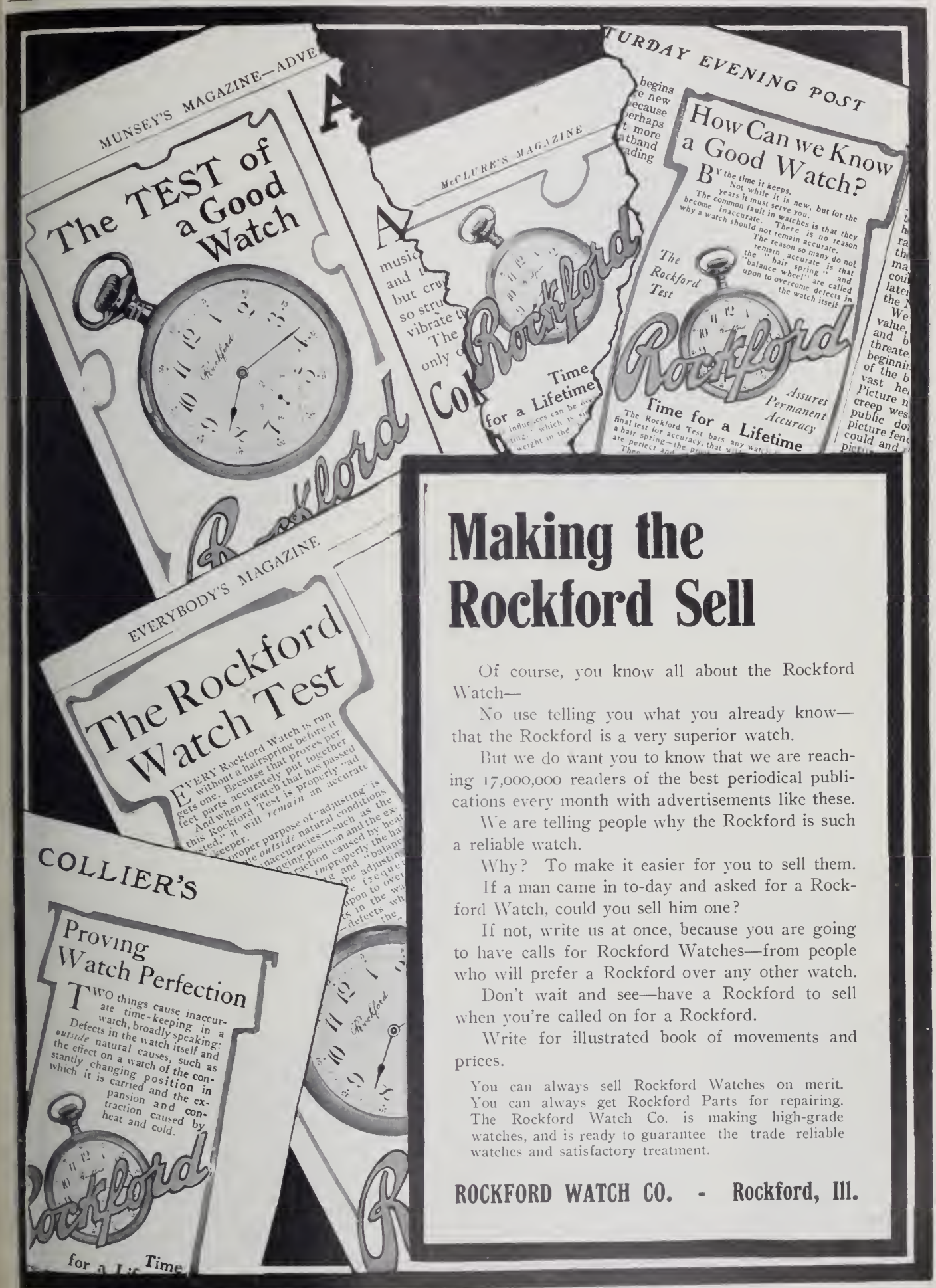
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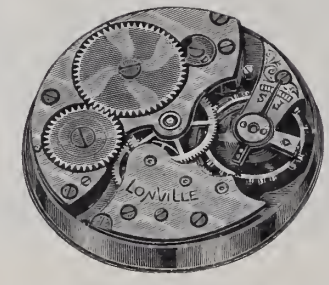
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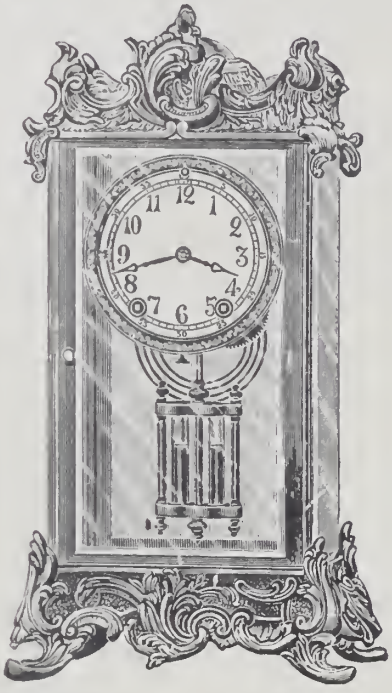
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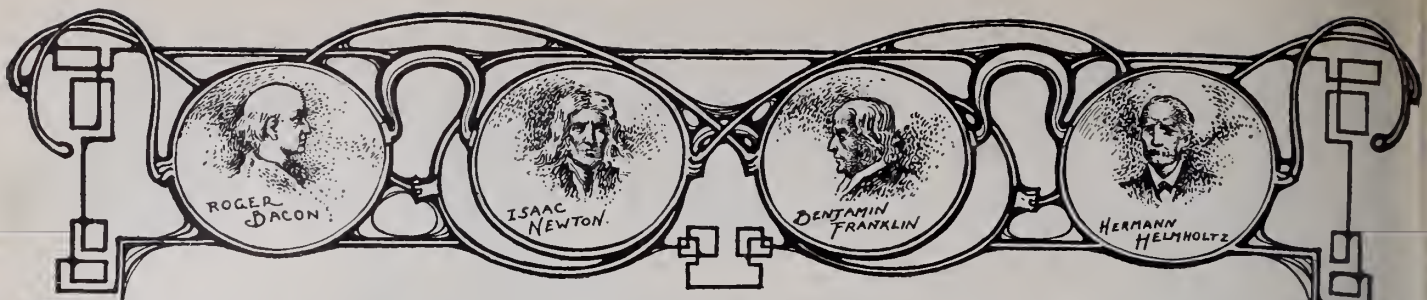
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OPTICAL DEPARTMENT

The Optometrist's Catechism.

A SERIES OF QUESTIONS AND ANSWERS ON ELEMENTARY OPTICS, IN CATECHETICAL FORM.

By E. Le Roy Ryer.

Copyright, 1903, by The Jewelers' Circular Publishing Co.

(*Continued from issue of Dec.* 12.)

Q.—(682) What are the chief features of the periscopic and the coquille lens?

A.—Inasmuch as the toric lens is the next to receive consideration, and as one of its principal features is so closely allied with those of periscopic and coquille lenses, it has been deemed proper to first enumerate the properties of the latter with a view toward affording a better understanding of those of the former.

Periscopic lenses were mentioned by Kepler in the year 1611, and were definitely described by Hertel in 1716. Wollaston, about 1808, strongly recommended their use, and in some manner his name has undeservedly become associated with their invention.

The term periscopic comes from the Greek periskopeo—peri meaning around and skopeo signifying look, and the entire word meaning, therefore, look around, or viewing on all sides. Herein lies the chief feature of the periscopic lens, that it gives a far wider field of vision than will the plano or double form of the same size. It is further claimed for it that it will not cause as much distortion when looked through obliquely as will the other forms. A less important feature is that the periscopic presents a much neater appearance when used in a spectacle or eyeglass than do the other forms, and this is particularly noticeable when the periscopic concave is used instead of the double concave, the former looking much better whether viewed from the front or from the side.

With few exceptions, everyone dislikes wearing glasses; it is the optometrist's duty to see that where glasses must be worn they are made to look as neat as possible, and toward this end the following rule should be kept in mind, namely, always place a convex surface forward if possible; if no convex surface exists place a plano surface forward in preference to a concave.

Manufacturers have agreed to use one —1.25 D. spherical curve on all their convex periscopic lenses and a + 1.25 D. spherical curve on all their concave periscopic lenses. This is of particular usefulness when bifocals are called for, because one side of all segments used for these lenses has one surface that will exactly coincide with the standard curve of the upper lenses; thus, instead of having to grind the segments special in each case, stock segments may be carried that will fit stock lenses. One side of these lenses being of a standard curvature, the other side is altered to give the desired effect. For instance, all convex periscopic lenses having a — 1.25 D. curve on one side, if we desired a + 3.00 D. lens

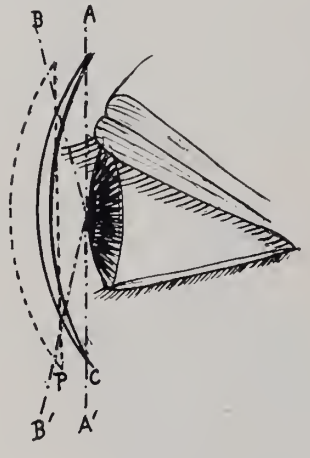


Fig. 104.

we must grind a + 4.25 D. curve on the other side, in which case the standard — 1.25 D. power counteracts the power of the + 4.25 D. curve to that extent, leaving a + 3.00 D. effect. If we desired a — 2.00 D. periscopic lens, we would grind a — 3.25 D. curve on one side and the standard + 1.25 D. curve on the other would counteract that to the extent of 1.25 D., leaving in all a — 2.00 D. effect.

The periscopic lens led naturally to the coquille, which is really nothing more than an accentuated periscopic lens—that is, instead of having a 1.25 D. curve it has a considerably greater one as its standard. The difference should here be noted between the coquille as we have known it and the coquille as we, no doubt, will soon know it. The old coquille was usually a moulded or pressed lens, either white, blue or smoke, and supposed to have no power, being employed, as a rule, for protection against wind, dust or strong light; seldom, however, were these lenses perfect, for not only were their surfaces wavy or otherwise asymmetrical, but the refractive index varied in different areas of the same lens, and nearly every coquille had an irregular concave effect; this concave power was actually harmful in many instances. The new coquille came in with the toric lens. Many carelessly assume that spherical effects are obtained with toric lenses; this is not so, because the very nature of a toric lens is such as to embody a cylindrical effect; therefore, if you desired a + 1.00 D. spherical lens you could not get it, in any practical manner, in the form of a toric lens. It is thought that were a — 6.00 D. curve ground on one side and a + 7.00 D. curve on the other a + 1.00 D. spherical toric would be the result. The + 1.00 D. sphere is obtained, but it is not a toric lens, because a toric lens has two different curvatures on the same surface and this necessarily produces a cylindrical effect. Therefore a spherical lens with one deep concave surface is not a toric but meniscus. This latter term has not found favor, it seems so it is safe to prophesy that such lenses will be called coquilles. Such lenses are now ground accurately, affording a far wider field than even the periscopic, causing less distortion when looked through obliquely, and presenting a decidedly more artistic appearance than any other form. Their cost is not so much greater than the periscopic as to be prohibitive, and that will be reduced when they come into more general use, and as the machinery used in their manufacture is improved.

The term coquille is derived from the French coquilles, signifying a shell. It is pronounced co-kil, as though it contained no u. Standard Dictionary defines the term as "the broad part of the guard of a sword-hilt," but this seems a specific application, as it is when we use it optically. One point should not be overlooked, namely that it was called coquille because it resembled a shell, but the coquille lens was formerly almost exclusively a colored lens and whether the term was given such a lens because it was shaped like a shell or tinted as are most shells cannot be definitely stated, and care should have been exercised in selecting this term to designate the new form of deep periscopic or meniscus lens and care must be taken now to avoid confusing the new, accurately ground, optically perfect coquille lens with the old, imperfectly moulded coquille.

The relative values of the coquille and plano lenses' fields of vision can be estimated by referring to Fig. 104. Both of these lenses are the same size, and both are shown set as close to the eye as pos-

Optical Department.

ithout touching the lashes. C represents coquille lens, giving a field of vision included between A and A', while P represents a plano lens giving a much smaller eld of vision included between B and B'.

(To be continued.)

Types of Congenital Symbol Amblyopia.

ecture delivered by J. Herbert Claiborne, M.D., New York, in the Section on Diseases of Children of the American Medical Association, at the 57th Annual Session, June, 1906.)

W. PRINGLE MORGAN, of Seaford, Sussex, England, was the first to out that, in addition to the word-ndness which is the result of acquired ebral lesion, there is a word-blindness ngenital in nature which he has suggest- is due to defective development of the rd memory centers of the cerebral cor-

This communication was followed by se of Hinshelwood and Nettleship, ernicke, of Buenos Ayres, and others; experience of all who have observed d studied these cases simply justifies the tial and simple conclusions of Morgan. e first American observer who has re-ded any observations on this subject is Schapringer, of New York, who read a er on the subject before the Section of hthalmology of the New York Academy Medicine, Feb. 19, 1906. His paper on t occasion was followed by one by my-f in which I referred to two cases. That er is the basis of this one.

t was my purpose to present an extend-study of two boys whom I have re-tly seen and who have shown them-es so backward in learning to read that the first blush it excited in my mind a picion of congenital word-blindness. ing to the shyness of both of them, I e not been able to study their cases as efully as I wish, and am compelled to sent my views after a more or less im-fect investigation. I do not doubt, lwever, that in these two boys there is a genital deficiency, or at least a tardy elopment of the word-memory centers; l the class of cases to which they belong o be clearly and definitely differentiated m those cases of word-blindness which ur in cerebral degeneration, intracranial mors or lesions and injuries. Congenital rd-blindness appears to me to be a de-tment of pediatrics and neurology ich has not received the attention it erves.

ase 1.—A boy, aged 10, was sent by his ther to my clinic at the New Amsterd Eye and Ear Hospital on account of injury to his left eye. In my opinion t injury has no bearings on the symp-s which I have observed, and it is suffi-t to say that he received a blow from a mall shot that was thrown or fired at h by a comrade. He said the shot l ed under his upper lid and fell out on e mination of it by his sister.

Examination.—He has a vitreous opac-, a ruptured iris, and greatly diminished v n in his injured eye. It was, however, f y free from irritation.

hile examining him I was struck by his slowness and peculiarity, and asked his mother what his status at school was. She said he had never yet been able to learn how to read, but could write a few simple words. I tested him on his alphabet. At times he named some letters correctly, and later on failed to name the same ones correctly. I then asked him to make several letters of the alphabet, when he made repeated errors. When asked to write capital K he wrote capital T; for capital T he wrote little t, and he could not write u at all.

Although he had written a K for a T, when asked to write K he could not make it, but when asked to write his name he did so with readiness. His name is James Kennedy and he did not halt at the K. I believe his name was written automatically. The letter E seemed to have great difficulty for him. He called it S at times, at other times correctly, and finally returned to calling it S. He wrote his name James correctly, but he could not call the letter E after he had written it. He kept calling it S, although it was pointed out to him and he himself pointed it out clearly.

His refraction was about emmetropic, but I could get no accurate test of vision since he was never certain about his letters. His field of vision was normal, and he was right-handed. In other respects he was fairly bright, seemed to understand words and commands, knew the meaning of ordinary words, recognized objects and their uses, and according to his mother was talkative, communicative, even garrulous at times, and played with other boys in the street in a normal manner.

I had a letter from his teacher, and she sent me a few tests which she made of his writing at dictation and at copying. He writes very well, particularly his name, and I repeat that this act appeared to me when I examined him to be done automatically. As stated, he was right-handed and evidently copied correctly.

I myself made some tests of his spontaneous writing, which I have unfortunately lost, and which exhibited the earmarks of classical motor aphasia, although it must be remembered that motor aphasics, as a rule, write no better from dictation than they do spontaneously. His inability to learn his letters accurately, his consequent inability to remember and recognize words, smacks of just ordinary ignorance, and there is a strong temptation to dismiss the case by calling the boy a fool; but his obvious general intelligence about objects, his normal perceptions in recognizing the meaning of spoken words, and his obedience to commands that involve other things than writing save him from this criticism. He is normal in respect of reading written or printed words or letters. His word-blindness is not for other written symbols, for he can easily recognize and correctly call figures.

This case is then distinctly anomalous and is not a pure case of word-blindness, for it bears some of the marks of motor aphasia, *e. g.*, the meaningless scroll which he wrote for me spontaneously. He is obviously word-blind for written and printed letters, but not so for figures. I have described his condition as word-blindness, but this expression is incorrect. I would describe it rather a word-amblyopia for written and printed alphabetical signs or symbols.

It appears just to me to coin this expression, "word-amblyopia," to describe these cases in which the word-blindness is incomplete. The lesion is doubtless a congenital one, and it probably consists in imperfect development and tardy reaction of the word and letter memory-cells. I believe the lesion to lie high in the cerebral cortex, probably in the region of the angular gyrus on the left side, seeing that the boy is right-handed.

Case 2.—A boy, aged nine, in higher walks of life than the first, was brought to me by his father to see if there was anything the matter with his eyes, since he has never been able to read.

Examination.—He is a bright, smart, alert boy, comprehends words and sentences perfectly when spoken and knows common objects and their uses, but the moment he is set to look at written or printed words or to write at dictation he becomes confused and shows all the signs of shyness and a lack of self-confidence. He recognized his letters without error, but when the letters were put together to form words the difficulty began.

He called the word "how," "you"; "are," he called "ray"; "made," "ham" and "man"; "get," he called "gee" and "give," and on a third trial "eat"; "ham," he called "eat" (here we recognize a faint association of ideas); "monkey," he called "kind"; "sky," "kind"; "floor," "four"; "chair," "cy." When asked to write "wood" he wrote "dans"; "dog," "dad"; and "by," "bi." "Rat" and "cat" and "all" he spelled correctly; "horse," he spelled "hoise"; "there," "thit"; "mama," "mie"; "papa," "pipa," and "eye" he could not spell at all. He wrote his name accurately and quickly, but apparently automatically, and called it correctly afterward, but "James," which he had written with a y, he called "this." My name "Herbert," he wrote from dictation letter by letter, "Herbdred," and called it "purram"; "Anna," he called "Ed."

When asked to make figures his whole demeanor changed and he approached the desk cheerfully and with apparent confidence. He made figures accurately, knew them all, and did several small sums in addition and subtraction as quickly as any child of his age could.

I do not believe there is any sign of motor aphasia in this case, because, although he wrote at dictation imperfectly, yet the letters of his writing were all correctly made, while they were improperly put together. They never degenerated into a meaningless and unrecognizable scrawl, as is common with motor aphasics when they write spontaneously or at dictation. His vision was normal; his fields, also; and he was right-handed. The significant and peculiar fact of this case is that the boy can recognize letters, the component parts of a word, and can pronounce each letter in each word; but when he has finished he cannot, except with several well-known words, such as cat, rat and dog, make the sound which the combination of letters really warrants; nor can he in many instances remember the pronunciation which has been fixed by authority.

(To be continued.)

RETAIL JEWELERS ADVERTISING

New Year Advertising Now in Order for Belated Gift Givers. Christmas Advertising Early and Vigorous this Season.

"THE day after Christmas," not a great while ago, when merchants were not compelled to be as enterprising and commercially conceptive as now, found many advertisers in a passive mood. Then, unlike the present, publicity was not known as the real life of trade, and consequently advertising was not the all-important factor in the scientific marketing of a product. Members of the old school, at that time, felt that the rush and hustle were over and laid aside, perhaps to rust, their implements of business combat—their direct and indirect advertising.

Our advertising methods have evoluted with the times and we have been forced to "keep going" with renewed energy, even after the aftermath, if we wish our business to continue to prosper. It is a great mistake to cease advertising just after Christmas—first, because the previous advertising has operated to make a particularly strong impression upon the prospective purchaser, on account of the fact that the latter is at that time in a buying mood, and this strong impression can be sustained and made lasting only by continuous advertising. This does not signify that the reader may always be kept in a buying mood, but that the advertiser's name will ever be identified with the selling of jewelry. Discontinue the advertising and the reader will forget the advertiser, when he is about to make a New Year gift, which he may have neglected. Then, again, New Year advertising, aside from its commercial motive, should make a personal appeal to customers. Thank them for their patronage, give them a few happy thoughts to dwell upon, and, without harping too much on the perfunctory Happy New Year phrase, wish them well and let them know that you take a real human interest in the general spirit of optimism which pre-



A COLLECTION OF ADVERTISEMENTS USED SEVERAL WEEKS BEFORE CHRISTMAS.

vails. In this manner your patrons will be made to feel that they know you and your wares, and when they are in that mood they will not only continue to patronize your establishment but will cause their friends to do so.

Retail jewelers this year began their

Retail Advertising Department.

vertising earlier than at any other holiday season in the history of the trade. The extraordinarily heavy buying predicted this year, and logically so from the reigning prosperity of the country, was well anticipated and provided for by early advertising.

As readers of THE CIRCULAR-WEEKLY well know, the demand for certain articles was extensive as to cause some anxiety about e timely filling of orders. Although the mand for bracelets took the form of a mporary craze, the sales of miscellaneous welry, precious stones, etc., were remark-ble, and the store news and suggestions fered in advertisements were sufficiently olific to please the most fastidious and pricious purchasers.

As may be seen the advertisements shown in the two groups illustrated herewith exploit a varied assortment of articles. The ads. in the group on the first page were used several weeks prior to those seen on the second page. Those on the first page include the efforts of C. L. Ruth & Son, Montgomery, Ala., four inches, double column; J. N. Mulford, Memphis, Tenn., six inches, double column; Lawrence L. Moore Co., Seattle, Wash., 5¾ inches, single column; S. Jacobs & Co., Minneapolis, Minn., 4¾ inches, single column; J. J. Sweeney Jewelry Co., 6¾ inches, double column; Henry Berlovitz, Paterson, N. J., 10 inches, single column; Mermod, Jaccard & King Jewelry Co., nine inches, double column.

The group on the second page includes the advertisements of Philip H. Stevens, Hartford, Conn., 4½ inches, double column; Mrs. N. Salzmann, Galveston, Tex., five inches, double column; A. Frankfield & Co., 3½ inches, double column; Theo. A. Kohn & Son, 4½ inches, double column; Tiffany & Co., 3¾ inches, double column; E. M. Gattle & Co., three inches, double column, all of New York; another ad. of the Mermod, Jaccard & King Jewelry Co., 6¼ inches, double column; Jacger Bros., Portland, Ore., four inches, triple column; John Brenner Jewelry Co., Youngstown, O., 7½ by 9



RETAIL JEWELERS' ADVERTISEMENTS PUBLISHED A FEW WEEKS BEFORE CHRISTMAS.

Koshland & Italie Co.

702 Chestnut Street, PHILADELPHIA, PA.

Compliments of the Season

Diamonds, Watches and Jewelry

IF IT'S A

ROY

TRADE MARK

IT'S STANDARD



JEWEL SERIES

ROY WATCH CASE CO.

21-23 Maiden Lane, New York City

SAN FRANCISCO, CAL. LONDON, ENG.

MOST COMPACT

AND THINNEST DUST-PROOF

OPEN FACE GOLD CASE

MADE IN THE WORLD FOR AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.

21 Maiden Lane, New York.

"Perfect Yourself"

In ENGRAVING and EXPERT WATCH WORK. Take a Post-Graduate Course.

RIES & ARMSTRONG, Macon, Ga.

Expert WATCH and Chronometer REPAIRING

FOR THE TRADE.

When others fail you we guarantee satisfaction. A trial will convince. Prices very reasonable.

List will be sent on request.

G. OHAN, 37-39 Maiden Lane, Lorsch Bldg., Room 27. NEW YORK.

JACOB BASCHKOPF,

DIAMOND SETTER,

LETTER AND MONOGRAM

ENGRAVER,

9-13 MAIDEN LANE,

Room 701 Jewelers' Bldg. NEW YORK.

EDMUND R. NEBELING

Diamond Setter

49 Maiden Lane - NEW YORK

Telephone, 6039 John

Gypsy and Platinum Work a Specialty. Mail Orders promptly attended to. Write us for references

TRADE RELIABLE GOODS MARK

OUR Silver GOODS

Jewelry and Novelties are Original, Artistic and Sellers. Our name stands for the best of everything in our line at our prices.

THE W. H. SAART CO., Attleboro, Mass.

OFFICES: 713 Market St., San Francisco. 103 State St., Chicago. 204 St. James St., Montreal. 49 Maiden Lane, New York.

Toilet Goods
Wrist Bags
Buckles
Bracelets
Hat Pins, etc.

Retail Advertising Department.

ches; W. F. Kirkpatrick & Co., St. Joseph, lo., 8¾ inches, triple column; Andrew lorden, Columbus, O., 7½ inches, double lumn; C. F. Jakeman, Norfolk, Va., 4¾ ches, double column.

Some of these advertisements may easily adapted or reconstructed to appeal to ated gift givers who will want to make w Year presentations.

A Study of Advertising.

Louis S. Warner, in the *General Merchants' Review.*

DVERTISING is a subject which, although universally discussed, is always open for an attack. I will say attack this instance, for advertising is, more or , subject to abuse without notice. Not ays from the reading public, but adters themselves, firm believers in adtising, will at times ignore the fundaental rules which they themselves conate toward good advertising, and althe results of their work to be reproed in such a manner that all is in vain. bringing this subject before you I have lasses of advertisers and all methods dvertising under consideration, and am referring to any particular class or hod, but am trying to make clear some he many good things advertising brings by its existence. As a relative to a ness, advertising is very often turned n.

is the smaller dealer who generally obs to advertising, and it is usually his last rt as a means of upbuilding or creata sensational interest in the direction is wares. He is continually advocating all large houses, especially those which mail order business, are a nuisance and triment to his business. Has he paused one moment? In which time he readily ures the results of advertising, for this e only method used in which they can im any harm, as he will ever see their es continually before the public. Here here we will say let advertising be the idation of every business.

this great day and age the 20th cenlooks upon advertising as still in its ncy, although it has existed for ens and was supposed to have originated e Far East. In Rome its most primitive was the public crier for announcing gs lost, found or stolen, runaway slaves, les for sales or all things pertaining to siness nature. Then local shop signs wall inscriptions came into vogue and forth their information and announces until the invention of printing ght forth new methods in the shape of s, hand-bills and newspapers.

e first newspaper advertisement in rica appeared in the Boston *News-Letter* established in 1704, a two-page paper ed on a sheet eight inches by 12, with columns to the page. Compare the s of to-day with the Boston *Newsr* and think of how millions of people peruse the columns of papers, magaand periodicals of all descriptions, ng for news or items of interest, and give up in good spirits thinking of much some of the advertising is going to benefit them, and others give up in despair, making an assertion that "such a paper or magazine is not as interesting as it used to be," although its pages have increased in number; its columns are too much taken by ads in their estimation.

Alas, here is where our sympathy should be meted out to such humble souls. To consider advertising a nuisance, by such a few, would mean a public blessing in their light on such work. What a radical change would be brought about all over the whole universe if such a thing were to happen—that is, the discontinuance. Ask yourself the question, will advertising ever cease?

But before trying to answer, picture to yourself a few things or conditions which would confront us if such were the case. Take one of our daily papers of to-day. Remove the advertising and what would be left? About one-fourth of the original copy. The results are that such news would not be of much interest on a condensed sheet, as people always consider articles of news printed in a smaller edition less interesting, for they are brought to notice without an effort in behalf of the reader to locate the same. There would not be so many papers read, for the majority of the people would not know of there being such papers in existence. Why? Because there would be no advertisements telling them of such publications. Magazines would not exist.

Think of the thousands of magazines, of different natures, which are monthly brought before the public, and to have to go through a few years of life without knowing the blessings of such work and arts would alone convince any person that advertising is great. As I said, magazines would not be known, for it is through the medium "advertising" that all periodicals exist. The sale of the same is generally based upon the results obtained from advertising through the columns of their strongest competitors.

Books and stories would be published, but the selling of them would be very limited, for their introduction would be of such a nature that it would be ages before the public would know of such happenings. In the writer's estimation advertising furnishes ample food for thought, such as could not be gained through any other resources. You may think that schools or colleges or even traveling would supply the necessary functions of an education, but first of all comes advertising. If it were not for advertising the schools and colleges would not contain the large numbers of enrollments.

The advertising schools alone (teaching only advertising) exist on the strength of their efforts to interest the people through the columns of advertising matter issued for their benefit. Some may say that traveling gives an education by itself; even so, does the desire for travel originate, to a certain extent, from the results of advertising? Now, you will wonder how a merchant or helper derives any results that are otherwise beneficial, than an increase in demand for such articles as he may advertise.

First let us consider competition as the spice of business, then let us say that advertising is the spice of competition, for is it not through the advertisements that the merchant really becomes acquainted with his competitor's doings, the classes of merchandise he handles and the methods used in disposing of the same? For is it not such advertising that attracts Mr. Merchant's attention? It is then he resolves that he is not to be outclassed or put down in his efforts to sell goods, so advertising has started another campaign.

What Some Jewelers Say.

"SILVER Plate That Wears."—When a woman wants clothespins she asks for clothespins—just clothespins. But when she buys silverware she wants a quality that she can hand down to her children as heirlooms. The reader of Scott's "Ivanhoe" is familiar with the name and character of the noble old Saxon Thane who boasted that he had "never bended the knee to Norman blood." In our 16 years of store keeping we have "never bended the knee to inferior quality of silverware," be it sterling or quadruple plate, no matter how alluring the prices were, for we knew it would not stand the test of time. Both our sterling and silver-plated cases are full of the new productions of the eastern factories, bold in design and execution, and with wearing qualities that wear. We would be more than pleased to have your opinion as to our selections. We make a specialty of a high-class silver-plated "Baby" cup, gold lined, at $1.—Spott & Jefferson, jewelers, Little Rock, Ark.

Diamonds.—We carry loose and set stones of all kinds, rings, earrings, stud mountings, etc. Buy your diamonds loose and see just what you're paying for. Diamonds and special order work are our specialties. Let us talk to you on these and any other subjects in our line. We guarantee satisfaction.—J. F. Boes, Salt Lake City, Utah.

Buy Diamonds Now.—A wiser investment cannot be made because diamond values are rapidly advancing, yet by reason of our large imports and purchases when diamonds were lowest in price a year ago, we have a large stock of both the unmounted and mounted gems. We have not raised the prices. Every other dealer in diamonds is selling at the advanced values. For instance: Here is a diamond ring—a splendid solitaire, with a magnificent gem of full ½ carat weight. Pure as the sunlight in color—sparkling, radiant, scintillating, glorious in beauty—sold everywhere else at $90; our price, $75. Make a comparison for yourself and remember we fully guarantee every diamond. You run no chance of loss or disappointment here.—F. Rolshoven & Co., Detroit, Mich.

Own a Diamond.—Aside from their unparalleled beauty as ornaments, diamonds are absolutely safe investments. The stability of their value is proven by the fact that you can get your money out of them at a moment's notice. We call particular attention to an exceptionally large and finely selected stock of loose as well as set stones ranging from the smallest possible cut to beauties weighing upwards of five carats. Our unusually large purchases for cash allow us special discounts. These we gladly share with customers.—Geo. A. Disque, Erie, Pa.

Store Keeping Department.



"A Snowstorm Window Display,"

exhibiting bracelets in an effective manner, will appear in this department next week.

Four Dignified Window Displays

Comprising Separate Exhibits of Solid Silver, Silver Plated Ware, Cut Glass and China

THE window displays of the Mermod, Jaccard & King Jewelry Co., at Broadway and Pine St., St. Louis, Mo., constitute one of the most attractive features of that enterprising concern. Particular attention is always paid to display, and the windows have attracted much favorable comment.

A series of four of the windows were photographed recently especially for THE CIRCULAR-WEEKLY, and are shown herewith. The windows were dressed by W. H. Allen.

Display No. 1.—Solid silver. Showing a variety of wares suitable for wedding presents. The background is brown velour. The stock is arranged on pedestals and shelves, the shelves being covered with black velvet.

Display No. 2.—Cut glass. The same lines are carried out as in window No. 1, except the background, which is of bl velvet.

Display No. 3.—Silver plated wa Background, pedestals, shelves, etc. covered with black velvet.

Display No. 4.—China ware. In the ce is a fine dinner set, surrounded by c pieces of bric-a-brac, etc. Throughout entire series American Beauty roses placed in clusters to lend a touch of co The concern changes its displays freque and thus never allows a display t



ATTRACTIVE WINDOW DISPLAYS OF THE MERMOD, JACCARD & KING JEWELRY CO., KANSAS CITY, MO.

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Display No. 3.—Silver plated ware. Background, pedestals, shelves, etc., covered with black velvet.

Display No. 4.—China ware. In the center is a fine dinner set, surrounded by choice pieces of bric-a-brac, etc. Throughout the entire series American Beauty roses are placed in clusters to lend a touch of color. The concern changes its displays frequently and thus never allows a display to

Monsieur Rodent and His Predilection for Jewelry Stores

A METHOD OF FORCING HIS PERMANENT EVACUATION

RODENTS comprise a serious pest around almost every store, and more one jeweler is puzzling his head with matter at this very moment. The fel- who has sailed boldly in and attempted ve the problem with the use of poison called exterminators has done so to rrow, for as a rule the rats curl up die on the premises in remote places er the floor, with a result which need be elated upon.

traps are not effective, although there many different kinds and shapes. The a wise one, and after a trap has been means of catching half a dozen of the it is a marked article, and the other s walk all around it, but not into it. theory has been advanced that there is etting about the odor which warns the to keep away. The same is true to a t extent of the trap which kills them. r it has been successfully employed r twice, there is something about device which warns the marauders to ko away.

is said that the most successful way handling this nuisance is by the use of ets. The first cost of these animals is iderable, and it seems like a risky piece usiness for a man to pay $20 for a pair a then set them at liberty without any rance that they will stay on the prem-

Those who are familiar with their s say that there is little danger of roaming away, especially while there any rats around the place. If they are cared for when the rats have been ex- inated, it is possible that they will find way to other fields of operation, but it is simple matter to avoid this.

he $20 represents the purchase price of ir of trained ferrets, and where there is enty of work to be done, as, for in- e, around a large store, it is economy rchase them, for there is no more ef- ve manner of getting rid of rats.

he method of introducing them into surroundings is to keep the animals ned in a box for a few days after re- ng them to their future home. Then it visable to release the male and allow the run of the establishment for a le of nights. This will give him an rtunity for exploration, and he will fa- rize himself with the place so that there danger of his getting lost. He will s manage to find his way back to the e and will soon regard that particular of the establishment as home. Then safe to release the female, and soon that the rat will be a scarce article.

re is something about the very odor ferret which is detestable to the rat, fter one of the ferrets has traversed h, the rat will not follow it unless l to do so. Because of this it is said pair of untrained ferrets, which can ght for a very much smaller sum, will r the purpose.

ferrets should only be fed at such as they are confined to the cage. it is desired that they should hunt their natural enemy they should be urged on by appetite for flesh and thirst for blood Bread and milk form their diet when it is necessary to feed them.

The odor of these animals is not objectionable, but from the standpoint of the rat, his repugnance to it is no doubt prompted by the knowledge that the smell is one which indicates the presence of his enemy.

The Way of the Enterprising.

A RECENT innovation by F. Rolshoven & Co., Detroit, Mich., is a room especially set apart for the display of fine paintings, rare products in glass ware, silverware, and similar works of art. This department is located in a gallery reached by an easy flight of marble stairs. The novelty of the idea is attracting much attention. Everyone, whether a prospective purchaser or not, has free access to the "fine arts department."

* * *

An enterprising and unique feature of the recent holiday opening of J. D. Leys, Butte City, Mont., was the presentation to each purchaser of a dainty after-dinner coffee cup and saucer, artistically painted by hand, and also a sterling silver spoon.

* * *

H. C. Reid, Bridgeport, Conn., recently celebrated the fifth anniversary of his business career in that city, where he has a store at 952 Main St., by giving a special discount of 10 per cent. on all cash purchases.

Watch this department for articles of real practical value to the Retail Jeweler.

A Representative Retail Jewelry Establishment of Griffin, Ga.

THE illustration below represents the newly furnished store of T. H. Wynne, Griffin, Ga., located on Hill St., the principal thoroughfare of that city. The dimensions of the store are 20 feet by 50 feet, with a cut-off of 20 feet in the rear for the repair department. The fittings are of mahogany. There are three 10-foot wall cases on either side, connected by four-foot mirror sections.

The wall case doors are one piece of plate glass, displaying the attractive stock to advantage. The 10-foot show cases are all of plate glass, resting on a base of mahogany. The center wall case is attractively arranged with a mirror back and plate glass shelves for cut glass, the brilliancy of which is enhanced by an ingenious arrangement of incandescent lights.

The lighting facilities consist of several groups of incandescent lights with ground glass globes. The walls are dark green with cream drop ceiling.



INTERIOR VIEW OF THE STORE OF T. H. WYNNE, GRIFFIN, GA.

Mrs. Louise Gale was qualified in the Court of Law and Chancery, Norfolk, Va., administratrix of the estate of the late Frank H. Gale, who was a member of the Paul-Gale-Greenwood Co., of that place, and who died without leaving a will. Mrs. Gale furnished bonds amounting to $17,000 as administratrix, and bonds of $9,000 for the guardianship of Blanche Gale.

George Shively and Mathew Shernosky were recently taken into custody and lodged in the local jail after having made an unsuccessful attempt to burglarize the retail jewelry store of Moyer & Boyer, Mount Carmel, Pa. The men were seen trying to break a show window in the store by a night operator for a local telephone company. The operator telephoned an alarm to police headquarters.

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Setting Makers
extend their wishes for a
Prosperous and Happy New Year

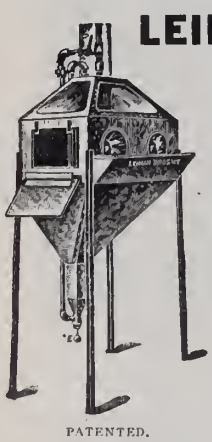
Newark, N. J., U. S. A., January 1, 1907

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JEWELERS' AUCTIONEER



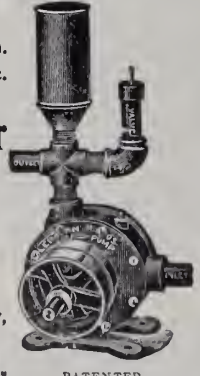
840 Summit Ave., MILWAUKEE, WIS.
L. D. 'PHONE, LAKE 663
Refer to Last Sales:
L. Lechenger, Houston, Tex., 2 sales.
A. H. Richards, El Paso, Tex., 4 sales.
Mermod, Jaccard & King Co., St. Louis, Mo., 4 sales.

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[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 1731.—**To Harden Plaster of Paris.**—*How can I harden plaster of Paris, suitable to use as a pattern for silver castings?* *T. H. P.*

ANSWER:—There are several ways of hardening plaster of Paris so that it will be suitable for patterns. After the plaster has set, coat with a strong soapsuds until well saturated. Then apply a hot solution of chloride of barium. Another way is to mix the plaster with a small quantity of fine ground rice, while still another method is to soak the plaster article for 24 hours in pure linseed oil and then dry.

QUESTION No. 1732.—**Royal Copper Finish.**—*How can I produce a royal copper finish?* *R. C.*

ANSWER:—If the article to be treated is of copper, then polish the pieces in the usual way. Clean and immerse in a solution composed of sulphite of copper and salammoniac in one gallon of boiling water. After it has been immersed a few minutes take this, wash, dry and lightly buff with powdered rouge, saturated with alcohol.

QUESTION No. 1733.—**To Clean Italian Marbles.**—*We are desirous of learning a method of cleaning Italian or Parian marble statuettes, and trust it will not be imposing upon your generosity too much to ask you to furnish us with same, if possible.* *F. E. V. & Co.*

ANSWER:—Mix quicklime with strong lye enough as to form a mixture having the consistency of cream, and apply it immediately with a brush. If this composition is allowed to remain for a day or two, and is then washed off with soap and water, the marble will appear as though it were new.

QUESTION No. 1734.—**Trial Number at Observatories.**—*How is the trial number at observatories in competitive trials of watches and chronometers made out?* *R. L.*

ANSWER:—A symbol used at Greenwich and at other observatories to express the relative excellence of such timepieces is determined by adding to the greatest and least difference in seconds twice the difference between one week and the next.

QUESTION No. 1735.—**Platinum Plating.**—*Can you give me any information about platinum plating—how to make and prepare the solution and keep in working condition?* *P. & P.*

ANSWER:—The following interesting article appeared in the *Brass Worker*, and will cover the above question: "The deposition of platinum has always been one of the conundrums of electroplating. Some of the early treatises on plating give methods for its execution and say that it can be successfully accomplished. Others say that it cannot be commercially done. Various formulas have been given, but of late years little seems to have been done upon the subject. The fact that the platinum anode that is used for platinum plating will not dissolve seems to frighten many platers. They believe that this fact precludes the use of platinum plating. It must not be forgotten that some of the most successful gold platers use platinum anodes at even a greater cost than gold. The insolubility of the platinum anode does not affect the deposition of platinum in the least, and may, perhaps, actually be in its favor as the quantity of platinum that is deposited may be regulated better. In other words, as the solution keeps getting weaker and weaker, the platinum deposits more slowly. If the anode were not insoluble it would be liable to overload the bath, and more platinum would be deposited than intended. This is the argument put forth for the use of a platinum anode in a gold solution. The gold deposit is sure never to exceed the primary amount of gold determined upon for a given time of deposit. If the solution becomes stronger, as it might do with a gold anode, the deposit for a given length of time might be heavier than intended. These arguments are neither here nor there, however, and are open for further discussion. The statements in regard to platinum plating were so contradictory that we thought it advisable to make some experiments upon the matter. We are pleased to say that the difficulties of depositing platinum are not so great and are as easily accomplished as gold plating. Some platinum was dissolved in aqua-regia and evaporated to a syrup. This was used for making the experiments. Some of the platinum baths recommended in old treatises on electroplating were tried. The bath made by dissolving chloride of platinum made from one ounce of metallic platinum in one gallon of water and then adding 40 ounces of carbonate of soda crystals, was not found very satisfactory. The bath was used nearly boiling, as all platinum baths require heating in order to obtain a bright deposit. Although an excellent deposit was obtained on brass, copper and German silver, the bath rapidly decomposed upon standing and metallic platinum separated out. In a few hours the bath became dark brown, although previously clear. In about 24 hours the bath was nearly black from separated platinum. The separation of the platinum militated against its use as, in order to employ it successfully, the bath would have to be freshly made every time it was used. Another formula which contained caustic soda instead of carbonate of soda was found to be open to the same objection. The platinum separated out of the bath spontaneously upon standing. This fact precluded its use. A good, bright deposit was obtained from it, however. Many of the other solutions were found open to the same objection. The most successful and satisfactory solution for depositing platinum is the double phosphate bath. This bath is recommended by Roseleur. He was undoubtedly its discoverer. We can recommend it highly, and have been able to obtain some excellent examples of platinum plating by its use. As far as we have been able to investigate, this bath is the most satisfactory. We herewith give the method of making the bath. We have modified Roseleur's process a little. He recommends the use of phosphate of ammonia. This material is unstable and is difficult for many platers to obtain. We have arrived at the same results by adding phosphoric acid to the solution and then ammonia. The ultimate effect is the same as though phosphate of ammonia had been added. To make the solution take the following: Dissolve one ounce (or 30 grammes) of platinum in a mixture of 15 ounces of strong muriatic acid (or 450 cubic centimeters) and 10 ounces (or 300 cubic centimeters) of strong nitric acid. When the platinum is dissolved, evaporate at a gentle heat until the mass is syrupy in the bottom of the dish. A porcelain dish should be used for this purpose. When cool this chloride of platinum is dissolved in three quarts of water (or three liters). To the solution is now added 15 ounces (or 450 cubic centimeters) of 50 per cent. phosphoric acid, and ammonia is added until the solution smells strongly of it. This will produce a yellow precipitate of phosphate of ammonia and platinum. It should not be filtered out, but allowed to remain in the solution. The solution should turn red litmus paper blue. The next step is to dissolve 50 ounces of phosphate of soda (1,500 grammes) in three quarts of hot water (or three liters). The solution is now heated nearly to boiling and the yellow precipitate will gradually dissolve. The heating must be continued until all the ammonia as the solution is slightly acid and has no grease-dissolving powers.

The deposit forms immediately and with a slight gray film on the surface. In a minute a sufficiently heavy deposit for most purposes is produced. For flash deposits a few seconds are all that are required.

The deposit is hard and does not burnish well. Neither do brass scratch brushes work well upon it. They leave a yellow color on the surface. Fine steel scratch brushes must be used. They are, however, usually unnecessary, as the work only requires a very light buffing to bring out the color.

The color of the platinum is white, although not as white as silver. It is a little whiter than nickel. For ornamental deposit it probably will not be of value, as its color is too near that of nickel.

Roseleur mentions that he patented this solution in 1847 and plated many articles with it. He presented to King Louis Phillippe of France a platinum-plated basin, the first piece of platinum-plated apparatus ever made. He also states that a copper dish which he plated resisted the action of strong sulphuric acid for 20 evaporations without being sensibly attacked. But the last time the deposit began to show indications of having been attacked.

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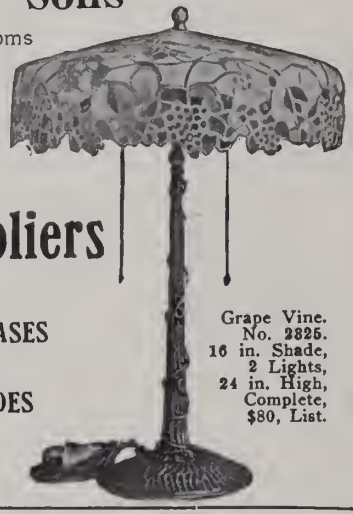
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Matt Glaze: What It Is and How It Is Used.

IN relation to the matt glaze, the development of which is apparent in the work f the potteries in recent years, the follow- g extract from a paper read at one of the eetings of the American Ceramic Society y Charles F. Binns will be of interest:

"What, then, is a matt glaze? How is it be used? What is to be gained by high mperature?

"(1) A matt glaze, in the best definition f the word, is a glaze, either white or lored, which covers the ware in thick, ucuous masses, which is not brilliant, but hich presents to the touch a quality and xture at once sympathetic and firm. It not a smear or half-glaze, nor is it a ght glaze deadened by a second coating r by acid or sand blast.

"(2) A matt glaze is proper to certain pes of pottery. Not to porcelain, for a att is not necessarily either transparent translucent. Not to plates and dishes, cause the texture surface is not the surface f utility. The proper ware for a matt rface is either faience or gres, and its nction is ornamental. Vases for decora- n, tile and terra cotta are eminently suit- le for matt treatment, and while for the st a low fire will suffice, for the last two igh temperature is essential.

"(3) This raises the third point or the estion as to the gain to be secured by the gh fire. There are several. (1) Density: the perfect pottery the glaze is an orna- entation and not a necessary completion of e ware. A pottery which needs a glaze order to preserve it from damage or sintegration is imperfect. The function of glaze, therefore, is to give additional easure, either in use or appearance. The eal pottery is complete, as far as density, rength and vitrification are concerned, ithout any glaze. Hence, in a high fire, e ware is more perfect than in a low. dense body is strong and wears well; is, moreover, proof against frost, and glaze does not tend to craze because body is constant and not subject to ntinual change. (2) Texture: Glazes fer greatly in the quality, not only as ir composition varies, but as the heat anges. The differences are not easy to plain, but every trained ceramist knows t the hard-fire wares have an air of dis- ction which is indescribable. One can at a glance, for example, the difference ween Chinese hard and soft paste, or ween faience and porcelain. (3) Color: may seem to some that the advantage e is all the other way, but it is not so. is true that there are more metallic orants available at the low heat, but the character of the hues obtained at the high fire is incomparably more refined and sympathetic. Besides, in compounding high-fire glazes we have the possibility of reducing action, in itself a manifest advantage."

Cloisonné Glass.

CLOISONNÉ glass is one of the most interesting of the modern glass processes. It is not a wall decoration, but a kind of substitute for stained glass, very different in effect and in quality from any of the paper imitations of that substance. A sheet of plain glass is put over the drawing to be executed, and on this the outlines of the design are braced in wire (black, silver or gilt, as the case may be). These wire outlines are semi-circular in section and are firmly fixed to the background sheet, and into the cells formed by the cloisons are shoveled countless little glass beads or pieces of crushed glass, according to the effect desired. The whole surface is covered with these little beads, which are firmly cemented on to the ground, and the entire panel is then covered with a second sheet of glass.

The great point of the invention lies in the fact that along with a pleasant variety of surface (the beads may be of various sizes, and, of course, in any case do not give a perfectly plain surface), it is possible and easy to get an almost limitless variety of color, as well as the most delicate and gradual shading, in which one color melts almost imperceptibly into another.

The uses of cloisonné glass are many, but it is perhaps seen quite at its best in the panels of lanterns and hall lamps, where the strong light immediately behind the broken surface offers quite a striking effect to color. On table tops and trays it is seen to less advantage. All kinds of patterns are attempted, from the simplest designs, after the manner of plain glazing, to landscapes, flower pieces and figure subjects. There seems no valid reason why elaborate work should not be attempted in such process as this, and some work of this kind is certainly successful. The one point which does not satisfy the sense of fitness is the cementing of the beads on to the glass. It would be interesting to see the result of an effort to fuse them on without the aid of any other fixative than glass flux.

The store of Cal. Maus, Crescent, Ariz., was one of seven establishments which were entered recently by thieves, supposed to have been three men who had escaped from the local jail where they had been serving time for looting a clothing store.

Glazes and Varnishes on Attic Vases.

ONE speaks often of the black luster of Attic vases, and one admires in the same, rightly, the brilliancy of the sheen and at the same time the velvety appearance, writes M. Pottier in *L'Art Pour Tous*. When a white or red retouching has been superimposed on the black, and, whether by usage or by accident it disappears, the color that reappears beneath is dull. In the Louvre a very pretty vase in the form of a double head of a woman bearing the name Epilykos can be seen. The little splash drops projecting, that represent the buckles for the hair, have come off in several places, and one sees they were posed on a lusterless black.

It must be admitted, after the vase had been painted and baked, a last operation that gives brilliancy and life to the entire work has been performed, as in varnishing an oil painting these days. This luster is applied to the red earth as well as the colors. It is easy, in examing under the foot of a vase, in the mouth, or on the cracks, to prove that the earth is much less red in such places.

It is conceived by some minds that polishing the earth might change the color and brighten the tone. But this does not suffice. There is likewise a luster. We don't know more of the nature of that varnish than we do of the ancient black pigment. One can only prove that it contains mineral substances, because from it is formed a red precipitate which is a decomposition of the luster, and which attaches itself to the more porous parts of the argile. Several times these traces of red have been taken for attempts to make the figures stand out and for shading, but it is wrong. One finds it in different parts of the figure—the clothes, hair, etc.

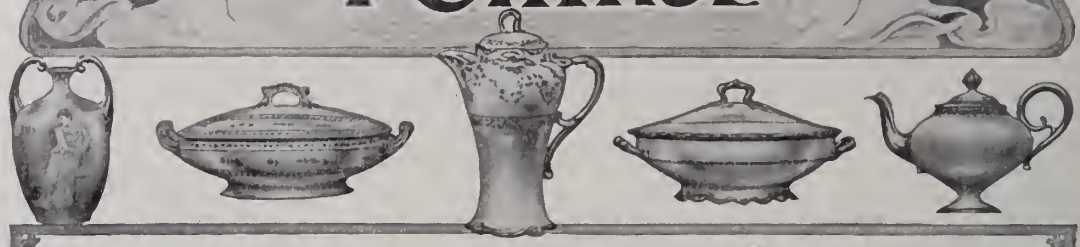
This reddish deposit affects all the more porous parts of the argile. It attaches itself to the rough surfaces, the little scratches and depressions produced in manufacturing; it invades sometimes the white of retouches or the incisions. It generally deposits itself on the foot in larger quantities than elsewhere. This causes one to think the varnishing must be done by immersing the vase in a bath; it is not allowed to penetrate the interior of the vases such as amphora, craters, œnochoes. Again, opinions have obtained as to application by brushes.

Some of the beautiful works in Ornamental Glass produced at the Imperial Factory in St. Petersburg, Russia, will be illustrated and described in this department next week.

Pouyat China

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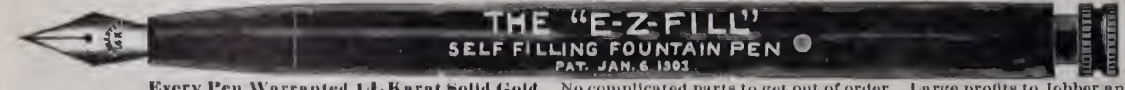
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Rapid Progress Made on Exhibit Palaces for Jamestown Exposition.

ALL of the large exhibit palaces of the Jamestown Exposition are rapidly nearing completion, and a large number of buildings and pavilions will be in readiness for the installation of exhibits by March 1, nearly two months before the date appointed for the formal opening of the Exposition.

The Manufactures and Liberal Arts Building, one of the largest of the group, is under roof. This structure is brick veneer with white staff (marble effect) trimmings, and is one of the most stately and imposing buildings on the grounds. Its sister building, Machinery and Transportation, is about ready to be roofed, and in style and finish will be similar to the Manufactures Auditorium and Administration building.

The framework of Mines and Metallurgy, Marine, Appliances, Food Products and several other smaller buildings is well under way, and under ordinary conditions will be completed within 60 days. Of the state buildings, those of Rhode Island, Virginia, Maryland, New Jersey, Pennsylvania and Ohio will be completed by January. The Inside Inn, with accommodations for more than 2,500 persons, will also be completed by that time.

The buildings all ready for exhibits include the Arts and Crafts, Mothers' and Children's and Hospital.

Work of construction on the Government buildings and pleasure piers has begun and will be vigorously pushed to early completion. A large corps of workmen are engaged in macadamizing the numerous beautiful streets and boulevards, and expert landscape decorators are laying out innumerable designs for the floral decoration.

The exhibits will embrace every phase of industrial development during 300 years, arranged and classified so that visitors can obtain at once a correct history and the development of any specific branch of industry without visiting several buildings, as has been the case in former exhibitions. While the Jamestown Exposition is to commemorate the greatest historical event in history—the founding of the first English-speaking settlement in America, at Jamestown, Va., in 1607—yet the industrial and commercial displays will form no small part of the celebration.

It is planned by the Connecticut Commission to have a most important exhibition that will show the development of the clock industry of that State from the early Colonial days when the timepieces were made by hand up to the present time, when millions of clocks are sent from Connecticut to all sections of the world. S. B. Thrasher, Manchester, has been requested to arrange the exhibit.

Recent Reappraisements of China.

THE following were among the re-appraisements of china, etc., recently handed down by the United States General Appraisers:

DECORATED CHINA.—From C. V. Pustan & Co., Canton, exported Aug. 2, 1906, entered at New Orleans (file No. 41895, invoice No. 8429); findings of Somerville, G. A.: Umbrella stands, 24 inches, Nanking curio crockery, 324, entered at 13 Mex per pair; do., blue and white hawth, 325, entered at 8.70 Mex per pair; vase, 18 inches, Nanking curio crockery, 600, entered at 5.70 Mex per pair. And similar goods. Discount, 2 per cent. Less export duty. Boxes, mats, rattan, etc., included. No advance.

DECORATED EARTHEN WARE.—From Kato & Co., Nagoya, exported Aug. 8, 1906, entered at Chicago (file No. 41623, entry No. 12486); findings of Waite, G. A.: Cups and saucers, 6380, 6381, 6382A, entered at .90, advanced to 1 yen per dozen.

DECORATED EARTHEN WARE, ETC.—From Uyeyanagi, Kobe, exported June 11, 1906, entered at Port Townsend (file No. 42167, invoice No. 3341); findings of Waite, G. A.: Advanced by addition of packing charges on 90 cases from 86.80 to 138.88 yen.

DECORATED EARTHEN WARE.—From S. Kato & Co., Kobe, exported July 6, 1906, entered at Chicago (file No. 41622, entry No. 11787); findings of Waite, G. A.: Cups and saucers, 6381, 6382, 6380A, entered at .90, advanced to 1 yen per dozen. Add packing, etc.

$5,250 Paid for a Dresden Statuette at a Sale in London.

A RECENT dispatch from London states that a Dresden china figure, 11 inches high, representing a lady wearing a huge crinoline and carrying a pug dog, with another pug dog at her feet, brought 1,000 guineas ($5,250) at Christie's auction rooms there. This group was made during a famous period in the history of the Dresden factory, from 1735 to 1756, when Count Bruehl was at its head. The figure represents Countess De Kosel, one of the beauties of the Court of Augustus II., then Elector of Saxony.

The group was brought to Christie's by a man who offered to sell it for a small sum, but instead of buying it Christie's auctioned it for his benefit. In addition to this interesting detail there is a story current that this same group was recently sold at auction here for $50, but it is now known that the group that figured in this sale was a clever imitation of the original.

New Diamond Mines in Africa.

THE *British and South African Export Gazette*, published in London, asserts that remarkable discoveries of diamonds near Kimberley have recently taken place. This publication says: "We are happily in possession of certain facts which go to show that the discoveries in question are probably more momentous to South Africa's future prosperity than anything which that marvelous country has produced since the fabulously rich Witwatersrand gold field was first opened up." Some authorities even go so far as to assert that these discoveries transcend in area and richness the existing mines of the De Beers company or that of the Premier Diamond Co., but without indorsing this statement it is unquestionably the fact that the Cape Colony has in them a potential source of wealth the importance of which it would be difficult to overestimate.

"These diggings are alluvial and promise a market for mining implements, 'dolly-ing' apparatus, etc."

R. T. Garman, Tyrone, Pa., recently moved his stock into his new building just completed at the corner of 10th St. and Penn Ave.



DOMESTIC POTTERY ON EXHIBITION.

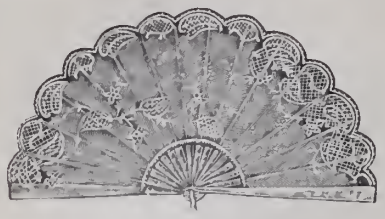
AT the annual exhibition opened early this month by the National Society of Craftsmen in its rooms in the National Arts Club studios, 119 E. 19th St., New York, was a collection of pottery of the distinct Newcombe College styles, from the school at New Orleans. Eighteen pieces were included, each with the deeply indented lines characteristic of the school's products. Nature forms, charmingly outlined, comprise the decorative designs. Lilies and leaves, long grasses and other delicate flower effects are shown. Prominent in the exhibit is a large jug decorated with long lily leaves gracefully entwined. Smaller pieces include plates, jugs, teapots and other household articles, all of which are attractive. Another exhibit of much interest was a fine collection of plates and cups from the studio of Mrs. Anna B. Leonard. The decorative designs are nature forms conventionalized with much delicacy and with intelligent regard for the character of the object patterned. The plates and cups have a firm, brilliant glaze, and show the result of skilful workmanship.

*

RICH CUT GLASS IN NEW FORMS.

AMONG other new articles, a complete lamp of rich cut glass is now on exhibition at the salesrooms of C. Dorflinger & Sons, 36 Murray St., New York. It is about the size of an ordinary parlor table lamp, and is equipped with a two-wick burner, and has a fount made in nickel-plated brass, which fits into the base of the glass support. The fount holds about a quart of oil. The globe is rounded in shape, and is a clever product of the glass cutter's art. The base of the lamp may be removed and used as a flower holder. The lamp rests on a silver tray, which has a border decoration in flower effects. A line of vases of various sizes and shapes with ruby and green flash tops, fluted and scalloped, is greatly admired. Punch bowls, fancy bonbon dishes, fruit receivers, trays, etc., are shown in greater variety than ever before. A heavy cut glass cigar holder with sterling silver mountings is also among the novelties. The holder is nearly square, and about the length of an ordinary cigar. A highly polished English oak frame, with patent lock, holds the cigar jar, the lock, bars, handle and trimmings being of brass in nickel finish. THE RAMBLER.

The retail jewelry store of L. E. Gibson, Richford, Vt., was destroyed by fire recently. The store was one of the old landmarks of the town, having been conducted for the past 30 years.



FANS

Headquarters for the most exclusive line in this country

SPECIALLY DESIGNED FOR THE FINE JEWELRY TRADE

NECKLACES Imitation Pearl and Fancy Bead, in all newest shades and exquisite colorings. Write for Samples, mentioning price

LOUIS STEINER, Importer, 520 and 522 BROADWAY NEW YORK

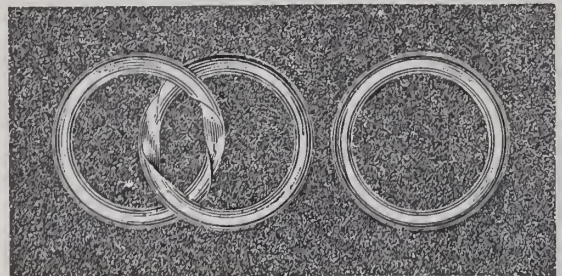
Fine Leather Goods

We manufacture a special line of articles especially well adapted to the Jewelry and Fine Stationery Trades.

C. F. RUMPP & SONS

Established 1850 PHILADELPHIA Trade Mark

NEW YORK SALESROOM: 683 & 685 BROADWAY



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pin-hole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.10 per dwt., net.
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.25 per dwt., net.

MADE ONLY BY

LEONARD KROWER, Manufacturing Jeweler

536-538 Canal Street New Orleans, La.

WE wish our patrons a Happy and Prosperous New Year

BLANCARD & CO.

96-100 MAIDEN LANE, NEW YORK

You Can Easily Operate This Typewriter Yourself



Don't worry your correspondent.

Don't write him anything by hand that takes him time to make out—that may leave him in doubt—that he can't easily read.

And don't fill out legal papers or card memos—or make out accounts or hotel menus in your own handwriting.

It looks bad, reflects on your standing, makes people think you can't afford a stenographer, and is sometimes ambiguous.

You can write out your letters—make out an abstract—fill in an insurance policy—enter your card memos—make out your accounts, or a hotel menu—or do any kind of writing you need, on any kind, size or thickness of paper, and space any way you want on

The OLIVER Typewriter

The Standard Visible Writer

You can write any of these things yourself if you do not happen to have a stenographer.

For you can easily learn, with a little practice, to write just as rapidly, and as perfectly, as an expert operator on the OLIVER. Because the OLIVER is the simplified typewriter. And you can see every word you write. About 80% more durable than any other typewriter, because it has about 80% less wearing points than most other typewriters.

80% easier to write with than these other complicated, intricate machines that require "humoring"—technical knowledge—long practice and special skill to operate.

Than machines which cannot be adjusted to any special space—with which it is impossible to write abstracts, insurance policies, or odd-sized documents except you buy expensive special attachments requiring experts to operate.

You can adjust the OLIVER to any reasonable space—you can write on any reasonable size and thickness of paper, right out to the very edge, without the aid of any expensive attachment or special skill, and your work will be neat appearing, legible and clear.

For the OLIVER is the typewriter for the doctor, the lawyer, the insurance agent, the merchant, the hotel proprietor—or any man who does his own writing.

Write us now for our booklet on the simplified features of the OLIVER.

The OLIVER Typewriter Co.
310 Broadway
NEW YORK CITY, N. Y.

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway, Bet. Cortlandt and Dey Sts.
688 Broadway,
723 6th Ave.,
New York.



FANS

OUR Mr. Lewy is in Europe selecting the newest and most exclusive in Fans and Jewelry novelties for the coming Spring. Samples of same will begin to arrive in January. The wise jeweler will place an order early, and we will be pleased to send you a Selection of These New Goods.

LEWY & COHEN 530 BROADWAY NEW YORK

FESTOONS, NECKLACES, BEAD BAGS, BROOCHES, CHAINS, COMBS, ETC.

Hotel Havlin

CINCINNATI'S ONLY FIREPROOF HOTEL



In the heart of city—Vine St. and Opera Place. Affording every convenience, comfort and luxury known to modern hotel operation. Every room with bath.

European Plan
$2.00 up

JAMES T. CLYDE, Manager

Commercial Patronage Receives Our Special Attention

The ST. JAMES

Corner Walnut and Thirteenth Streets
PHILADELPHIA, PA.

The Ideal Hotel of Philadelphia

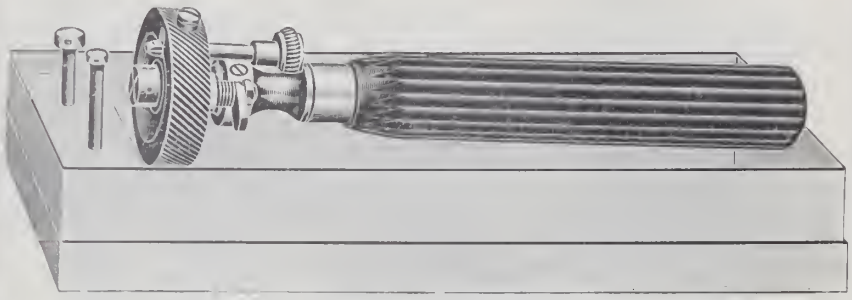
European Plan EUGENE G. MILLER, Mgr.

Pat. U.S. and Canada.

Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00. 1 doz. asst. sizes solid 10k gold, $3.75. 1 doz. asst. sizes metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.



Improved Ides Pattern Mainspring Winder

of superior quality, aluminum heads to reduce weight. 3 Arbors (interchangeable) to take all sizes of mainspring.

Price, each, $1.50



No. 114.

No. 114 Set of 10 Punches in metal box—chiefly for reducing canons of hour hands.

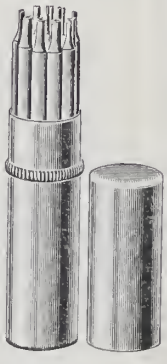
Price, 60c.

No. 115 Set of 12 Punches in metal case suitable for staking escape wheels (6 flat face, 6 round face.)

Price, 60c.

No. 116 Set of 12, same as above, but all flat face. Chiefly for driving cylinders.

Price, 60c.



Nos. 115 and 116.

"National" Watchmaker's Eye Glass



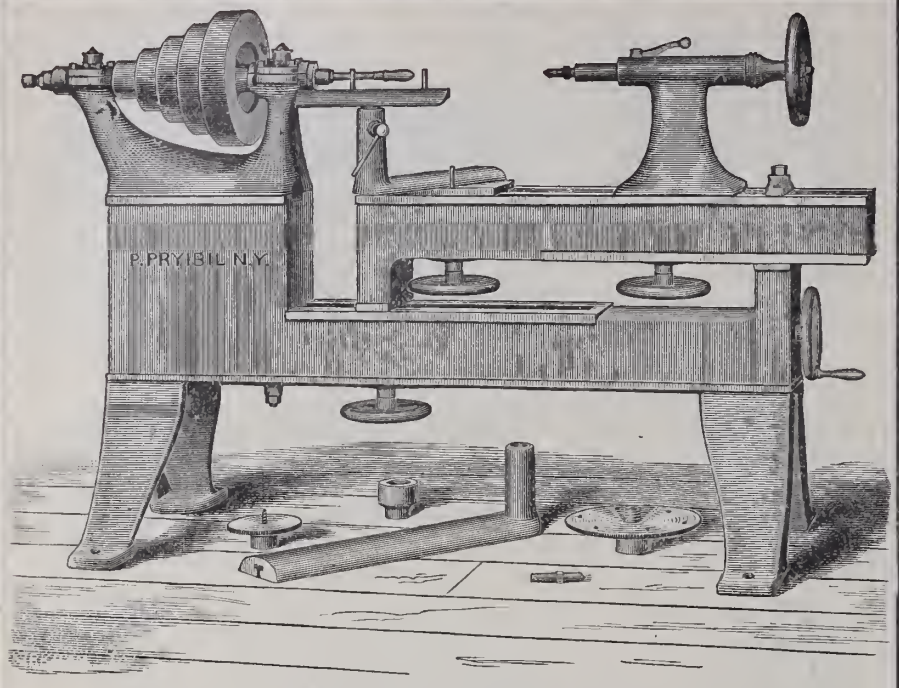
Slanting design of frame is most desirable, as it is very comfortable and easy to hold; further it shuts out the light from the side. Perforations near the lens will prevent lens from sweating.

Prices: Focus 1″, 50c.
1½″, 45c.
2″, 40c.
2½ to 5″, 35c.

PLEASE ORDER FROM YOUR JOBBER IN MATERIAL AND TOOLS. WHOLESALE TRADE SUPPLIED BY

Hammel, Riglander & Co.

47 Maiden Lane, NEW YORK CITY



Above Cut Shows Our

EXTENSION SPINNING LATHE.

Swing of lathe 22 inches when closed, 44 inches when extended.

Substantially built for heavy work.

Write for Catalogue

P. PRYIBIL, 512-524 W. 41st St., New York.

THE FORMAN CO.

SIX LIBERTY PLACE
Opposite 23 Maiden Lane
NEW YORK, N. Y.

SIGNS

RAISED METAL LETTERS
(Sawed or Cast)
BRASS
(Engraved or Etched)
WOOD
(Carved or Plain)
IRON
(Wrought or Enameled)
GLASS
(Plain or Etched)

Large Wood Signs made in sections for shipment. Send for Booklet

HOLTZER-CABOT
ELECTRIC LATHE MOTORS FOR JEWELERS.



¶ **ONE REASON WHY** you can obtain better results with a **HOLTZER-CABOT LATHE MOTOR** is that our thirty years' experience in the building of electrical apparatus enables us to offer motors that have passed through the experimental stages and are practically perfect.

¶ These motors have had several years' trial in practically all classes of buffing, polishing, grinding, etc., and each one is backed by an **ABSOLUTE GUARANTEE OF ONE YEAR.**

OUR PUBLICATIONS ON THIS SUBJECT ARE WORTH WRITING FOR

THE HOLTZER-CABOT ELECTRIC COMPANY
BOSTON AND CHICAGO

JAS. C. HOE'S SONS
10 Liberty Place
Near Maiden Lane
NEW YORK

Manufacturers of High Grade Wall Show Cases and Jewelers' Fixtures

INTERIOR REFITTING of STORES and OFFICES A SPECIALTY

Write for Estimates
Finest references given if desired

Established 1820

PATENTS

obtained on inventions and designs. Trade-marks, prints and labels registered.

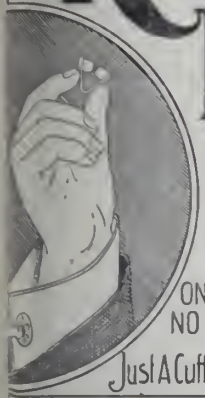
R. W. BISHOP,
ATTORNEY AT LAW,
908 G Street N.W., Washington, D. C.

Ribbons in stock and special designs **MADE to ORDER**, in large or small quantities, to use with medals and for club purposes. Correspondence invited.

JOSEPH LOTH & CO., Manufacturers, 65 Greene Street, New York.

JAMES J. DONNELLY,
Gold and Silver Electro Plater,
Fire Gilder and Colorer,
41 and 43 Maiden Lane, New York.
Prompt Attention Given to Mail Orders.

The REX Cuff Button



THE MISSING LINK

ONE PIECE NO SNAP
NO LEVER NO SPRING

Just A Cuff Button That Cannot Break

A winner for holiday trade. They come in cartons—one dozen assorted patterns. Your jobber will supply you.

E. E. STANINGER
Sole Manufacturer
515 Hartford Bldg. CHICAGO, ILL.

HE WASHBURN

SECURITY
tomatic Holder
all sizes of scarf-wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins, etc.







EAR WIRES
r unpierced ears.





SAFETY CATCH
For brooches, etc. Can be applied to any work where pin tongues are used.





Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
Special Order Work and Repairing.
RVING WASHBURN, 12-16 John St., N. Y.

ENERAL WATCH CASE REPAIRING.

ld and ver ating, tin ishing, graving d gine- rning.



Old English and Swiss Cases changed to fit American Stem-Wind Movements.

J. W. RUDLEN & CO.,
90 State St., CHICAGO, ILL.

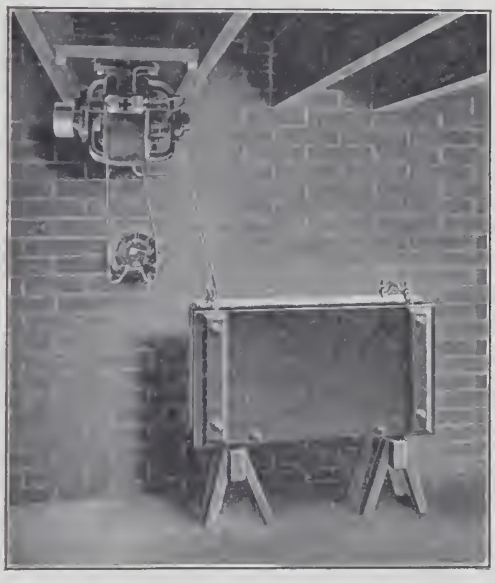
Gilding and Plating Dynamos.

SOMETHING NEW FOR JEWELERS OR SMALL PLATING SHOPS.



FURNISHED IN FOUR SIZES.

Can be used in all operations of Plating, Gilding or Silvering.



Operated in any position; on floor, ceiling or side wall. Latest features, mechanical and electrical.

Adaptability.

Economy of space.

Compound winding of fields.

Generators can be furnished direct connected to Motor, avoiding long lines of belting, effecting economy in power.

We supply everything used in Plating and Polishing.
Electrical Instruments. Storage Batteries.

THE HANSON & VAN WINKLE CO.

(ESTABLISHED 1820)

Main Office:
219-221 Market Street,
Newark, N. J., U. S. A.

Branch:
Chicago, Ill.

CONLEY SWEEPS & STRAIGHT

REFINERS, ASSAYERS, SMELTERS
236 Eddy St., Providence, R. I.

Skill in Metallurgy and Chemistry.
Full Value.
Promptness.
Accuracy.

Dealers in Fine Gold, Silver and Copper. All kinds of Gold and Silver Anodes. Send us a trial order.

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

Frank Dederick. *Established 58 Years.* James E. Dederick.

James H. Dederick's Sons,

Assayers and Bullion Dealers.

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.

ALL QUALITIES OF GOLD AND SILVER SOLDER.

16 Maiden Lane, ... NEW YORK.

We buy Old Gold and Silver.

CASTINGS Gold, Silver, Bronze, Brass, German-silver, Copper & Iron Supply Jewelers, Silversmiths Die-makers, Mould-makers, etc

L. D. Tel. 2072 L.

Unbreakable Bronze Forces. Hard Bronze Engraving Plates. Cast Iron Forces for making Steel Dies Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL, 313 HALSEY STREET NEWARK, N. J.

CRUCIBLES



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE, 95 John Street, NEW YORK.



WM. F. RENZIEHAUSEN CO.,

GOLD and SILVER REFINERS

Sweep Smelters, Assayers and Analytical Chemists

Rolling of FINE AND STERLING SILVER a Specialty.

Long Distance Telephone, 3759-R. 45-49 Oliver Street, NEWARK, N. J.

F. JEANDHEUR, Jr.

Rear 17 John St., N. Y. Third Floo

Gold and Silver Plating

SPECIAL WORK AND COLORING IN ALL SHADES A SPECIALTY.

Established 1868. Platina Platin



WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled fla or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.	14 K. 66c. per dwt
10 K. 50c. " "	16 K. 74c. " "
12 K. 58c. " "	18 K. 82c. " "

Gold and Silver Solder, either from formulas furnished or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold 75c. per lb. Shot Copper, 40c. per lb. We will send table for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa

SMELTERS, ASSAYERS, REFINERS.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

38th Year. WEDNESDAY, JANUARY 2, 1907. Vol. LIII. No. 22.



Magnificent Punch Bowl and Plateau of the Silver Service for the Battleship "Vermont."

(See text and illustrations of other pieces on page 39.)

ALVIN

IN EXTENDING our greetings to the trade for the New Year we sincerely hope all our friends have had a successful holiday trade, and that the coming year will be a prosperous one.

We are starting our 14 salesmen on the road with a large sample line of new goods. We have introduced into all lines new features and patterns, and they should prove of special interest to you.

TRADE MARK

ALVIN MFG. CO.
Silversmiths
NEW YORK

A Happy New Year

It is our custom to address you—the retail Jewelers—at this season of the year and to extend to you

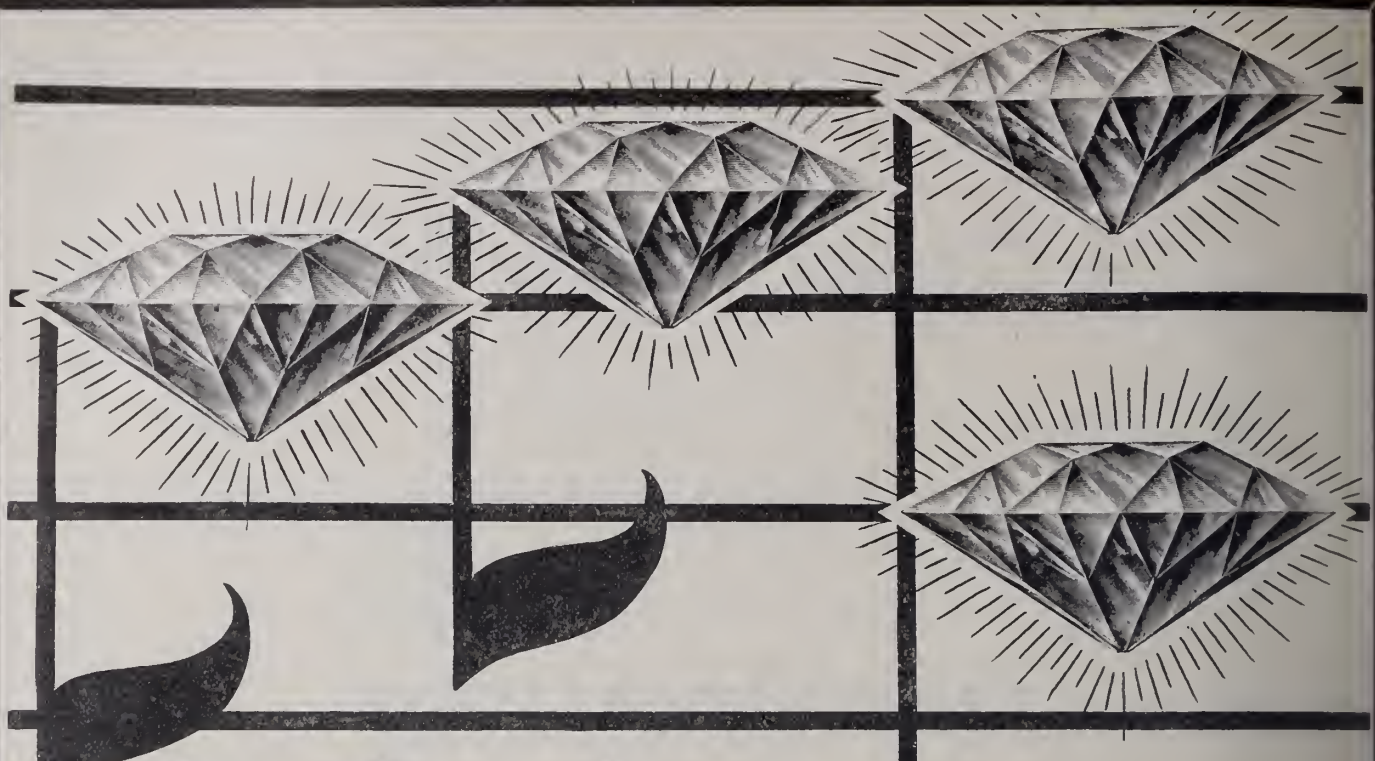
Our Greetings

for a happy and prosperous New Year, and also to extend to you our heartiest thanks and appreciation for your co=operation and support in the past.

This year we feel deeply grateful; it has not only been a most successful year, an acknowledgment of the superiority of Fahys Cases, but a proof that the methods we have adopted of independence, free from entang=ling alliances and trust methods, have met with favor and reciprocity.

We wish you, one and all, a prosperous New Year.

JOSEPH FAHYS & CO.



The Top Note of Perfection

Our diamonds are perfection in shape, perfection in cutting and perfection in brilliancy—reached by the most painstaking care in cutting.

These diamonds are sold for the actual cost of production, plus our modest profit.

J. R. WOOD & SONS

DIAMOND CUTTERS

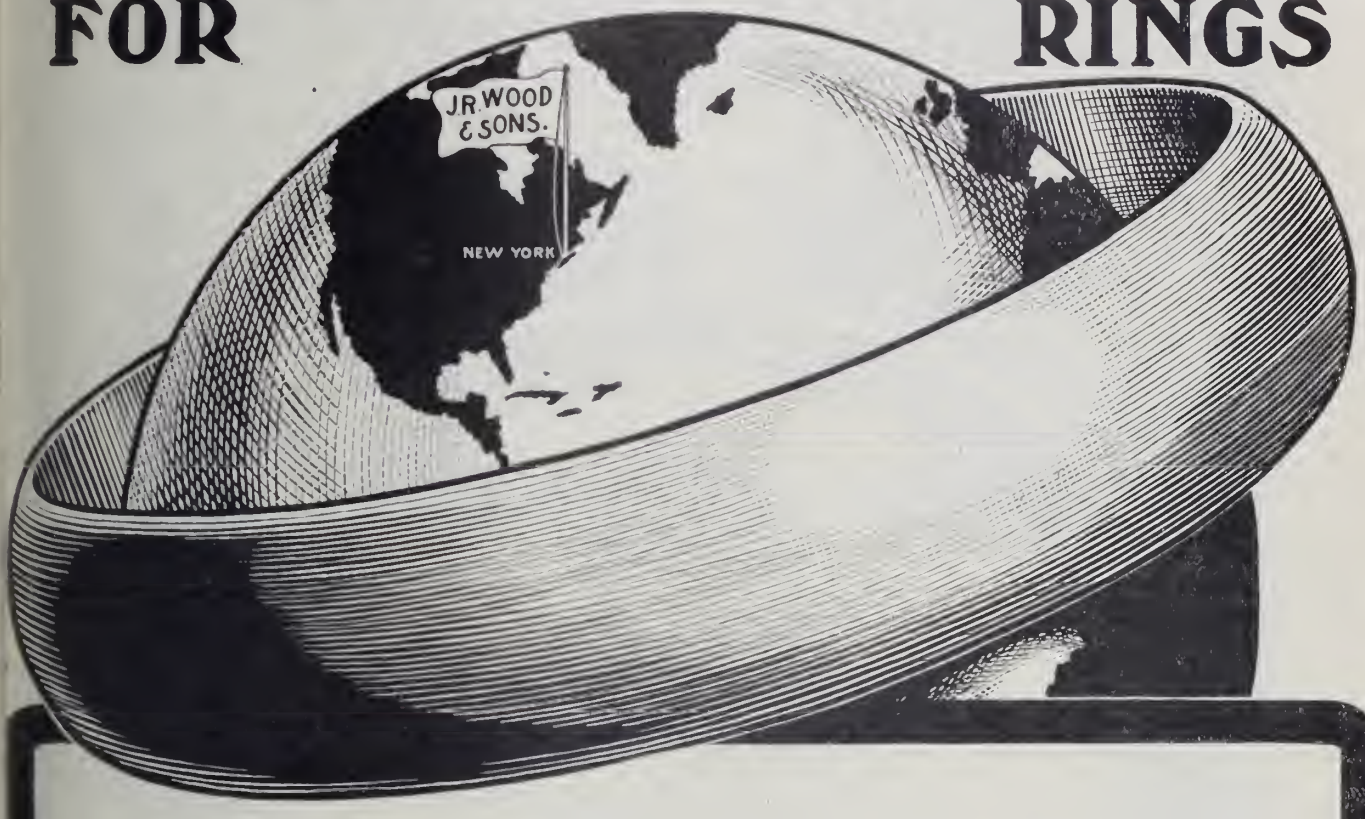
CUTTING WORKS:
1327-1329 Atlantic Avenue
Brooklyn, N. Y.
OPEN FOR INSPECTION.

2 Maiden Lane

NEW YORK

Also Importers of Emeralds, Rubies and Sapphires

AMERICA'S HEADQUARTERS FOR RINGS



Our wedding rings are the standard of excellence and quality.

Our prices are brought to the lowest possible point.

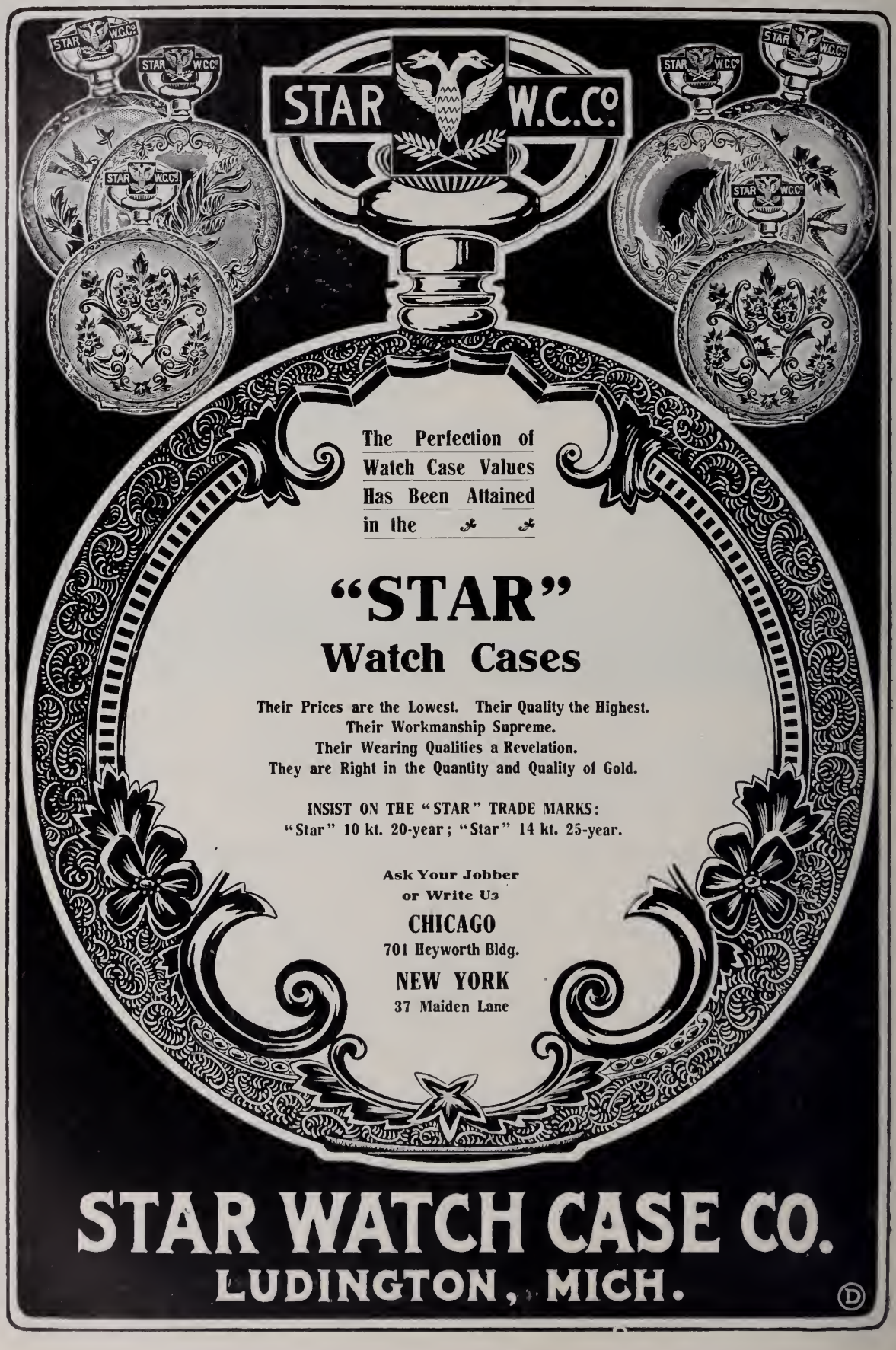
Lower prices than ours mean one of two things—the quality is not as represented, or the rings are sold without profit (and firms do not sell their goods without profit).

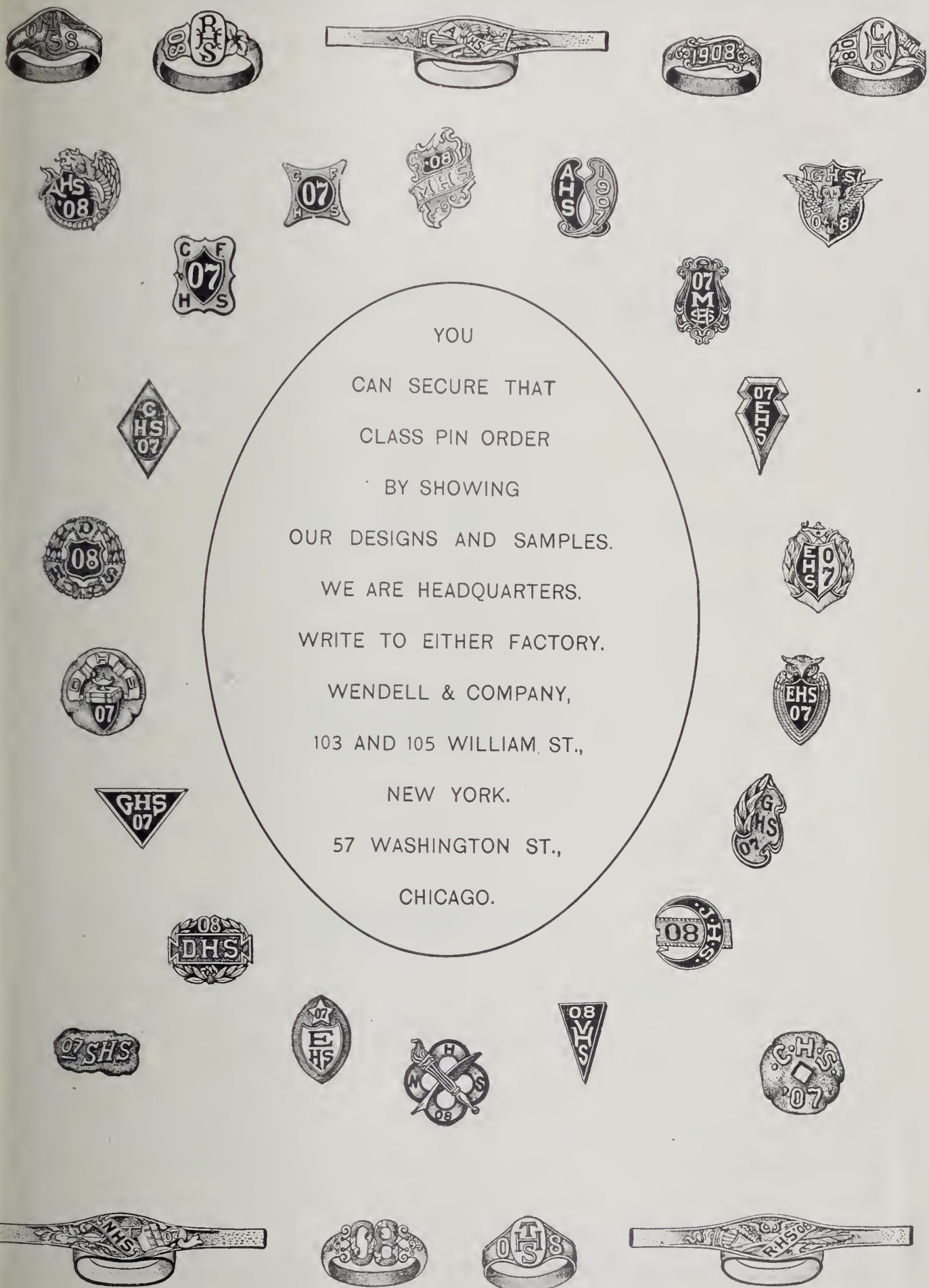
Higher prices than ours mean paying too much for your wedding rings.

J. R. WOOD & SONS

RING MAKERS

2 Maiden Lane, New York


STAR W.C.Co
STAR W.C.Co
STAR W.C.Co
STAR W.C.Co
STAR W.C.Co
STAR W.C.Co
The Perfection of
Watch Case Values
Has Been Attained
in the
"STAR"
Watch Cases
Their Prices are the Lowest. Their Quality the Highest.
Their Workmanship Supreme.
Their Wearing Qualities a Revelation.
They are Right in the Quantity and Quality of Gold.
INSIST ON THE "STAR" TRADE MARKS:
"Star" 10 kt. 20-year; "Star" 14 kt. 25-year.
Ask Your Jobber
or Write Us
CHICAGO
701 Heyworth Bldg.
NEW YORK
37 Maiden Lane
STAR WATCH CASE CO.
LUDINGTON, MICH.
D


YOU
CAN SECURE THAT
CLASS PIN ORDER
BY SHOWING
OUR DESIGNS AND SAMPLES.
WE ARE HEADQUARTERS.
WRITE TO EITHER FACTORY.
WENDELL & COMPANY,
103 AND 105 WILLIAM ST.,
NEW YORK.
57 WASHINGTON ST.,
CHICAGO.

The
Wadsworth
25-Year
"Pilot"
Watch
Case

A
QUARTER
OF
A
CENTURY

TWENTY-FIVE YEARS is the period most people have in mind in buying a Watch Case. Cases guaranteed for that time are the most popular on the market. Among the many makes offered in this class it is simply a problem of selection. Wise selection can only be made after intelligent examination and comparison, balancing values and prices.

Here is the Case that has won pre-eminence in the 25-year field. The WADSWORTH "PILOT" has forged to the front on its points of merit alone—unaided by any fictitious considerations. Right in designs, models, workmanship and price.

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

THE NAME THAT STANDS

FOR

Worth and Wear

IS

WADSWORTH

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

We desire to extend to our friends in the trade our best wishes for a happy and prosperous New Year, and to express to them our appreciation of their generous support, which has made the past year an exceptionally satisfactory one to us.

Illinois Watch Company,
Springfield.

THE adoption of advertising as a part of business policy serves two objects—holding what you have and getting more.

¶ The year just closed has marked a new record for sales in every line of industry. North, East, South and West have experienced the greatest prosperity in the history of the country and this prosperity has been reflected in an unprecedented demand for jewelry, silverware, watches, clocks, art goods, and kindred lines. Every one who had goods worth selling, sold them; the advertiser as usual had the advantage, but he felt the benefit of his advertising more particularly in the spring and between seasons; he had a more even year; but every manufacturer and dealer did well. The demand exceeded the supply.

¶ All indications point to a continuation of the present prosperity. The great railway systems, the large industrial enterprises have arranged to expend, in the improvement of their properties, millions of dollars in excess of the expenditures of 1906. The spirit of progress is everywhere evident and the wealth of the nation at the end of 1907 will as far exceed that of 1906 as last year's exceeded that of 1905; but conditions in the trade will be different. The stimulus of success will encourage the progressive merchant to greater efforts: he will prepare for a large increase of trade—he will not be caught short of goods; competition will be stronger and selling not so easy. The supply will keep pace with the demand.

¶ This spirit of enterprise is manifest in orders for advertising recently received by THE JEWELERS' CIRCULAR-WEEKLY. One concern has contracted for over $27,000 worth of space, another for over $16,000. No conservative business house would gamble to such an amount; they must know that the investment is a safe and sound one. Advertising is not an experiment, it has long since passed that stage; it is now considered by progressive, shrewd business men as much a requisite in the conduct of their business as any agent which they employ to market their product.

¶ Some men have been eminently successful without advertising; they have been so despite the fact that they did not advertise in the same way that some men have achieved great success despite careless and unsystematic business methods. Those men have possessed other elements of success that have overcome these handicaps. Many merchants rose to greatness and success before the telephone and the typewriter were in use; these instruments are not essential to business, but they are recognized as great economisers of energy. Advertising is not always essential to success, but it can accomplish positive results at a great saving of energy, time and money. It is an economic force that will vitalize any business.

Drop us a card and we will tell you how The Jewelers' Circular-Weekly can help to increase YOUR business, and we will send advertising rates or have a representative call.

Dueber

is the name most intimately known to the Watch Trade of the United States as associated with the Watch Case industry. The name "Dueber" on any Watch Case is an absolute guarantee of good quality, artistic conception and fine workmanship.

Hampden

stands for what is peerless in American Watch Movements. For twenty-five years the name has borne an unrivaled reputation, and the Hampden high-grade movement has been a standard for imitators to work from.

Watches

are an essential part of every retail jeweler's stock, and to have the right kind of watches should be the care of every dealer. The more consideration given to this subject the more sure are Dueber-Hampden Watches to be chosen.

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

Talent, Energy and Progression

are the qualities necessary to achieve success in this strenuous age

¶ The followers of the "let well enough alone" policy are living in the past and become the victims of the ambitious, hustling competitors who, looking into the future, constantly go forward.

¶ The forward pace in business is made more easy and quick by selling the right kind of goods; goods that are satisfying in quality and value and that add to the reputation of the merchant.

¶ ***We offer you goods that have all the requisites necessary to please and satisfy your customers, that equal in value the cost, and will never mar your reputation from being associated with.***

¶ We refer to

Illinois Watches and Hamilton Watches

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

A Tablet

that stands for

Quality and Reliability



Horseshoe and Clover Goods

known to the trade

For Over 25 Years



Scarf Pins, Links, Studs, Fobs, American Lever Cuff and Collar Buttons, Brooches, Handy Pins, Hat Pins, Chains, "Cloverette" Bracelets



SOLE AGENTS FOR KREMENTZ ONE-PIECE COLLAR BUTTONS

Of Interest to Jewelers

The Whiting Company have, during the past year, consistently maintained their well-known policy of introducing to the Jewelry Trade a constant succession of new and attractive patterns in solid silverware.

Attention may, in the first place, be directed to those richly hand chased Vases and other Special Pieces which have aided in establishing the Company's reputation for the production of silverware of the most individual character.

Among the additions made to the exclusive Whiting designs in Hollowware is the very effective Louis Quatorze, while the already extensive line of Toilet Sets has been further increased by the Duchess pattern, and the combination sets of Silver and fine Porcelain by the St. Germain, Bouillon, Coffee and Chocolate Cups, with Spoons to match.

The new Adam pattern has already taken an assured position in the long list of those which have conferred such generally recognized popularity on the Whiting Flatware productions.

Finally, mention must be made of the unusually comprehensive assortment of new and original examples of Deposit Ware which are always to be found in the Whiting stock.



WHITING MFG. COMPANY
SILVERSMITHS
Broadway and Nineteenth Street - NEW YORK

THE WOODSIDE STERLING CO. wishes to the entire trade a happy and prosperous New Year, and extends its thanks for the liberal patronage enjoyed during the year just ended.

WE beg to announce that we have established a Chicago Office in the Heyworth Building, in charge of Mr. GEORGE H. THOMAS. MR. THOMAS will travel over the territory previously covered by Mr. EDWARD BALL, who now represents us in New York City and vicinity.

"1776"



AN old fashioned spoon pattern carrying out all the details and proportions of spoons and forks of the Revolutionary Period. A full line of fancy flatware made in this pattern ready for immediate delivery. Prices upon application.

DOMINICK & HAFF

SILVERSMITHS

OFFICE AND SALESROOMS, No. 543-5-7 WEST 23D STREET, NEW YORK



O & B Rings and Brooches

OUR product always pleases. It is a source of profitable pleasure to the Jobber and Retailer; a gratifying and cheerful pleasure to the purchaser or wearer. Now that the New Year is here, the opportune time for Greetings, we cordially extend a liberal share to all our patrons and friends.

OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE NEW YORK
103 STATE ST CHICAGO



TEN MILLION READERS

will see the publications containing the advertisement reproduced here. It appears in various sizes in the **JANUARY ISSUES** of

Ladies' Home Journal
Delineator
Designer
Woman's Home Companion
Century
Review of Reviews
Scribner's
Munsey's
Everybody's
World's Work
American
McClure's
Pearson's
Good Housekeeping
World To-day
Country Life
Strand
Amslee's
Boston Cooking-School Magazine
Sunset
Out West
Reader
Atlantic
Travel
Army and Navy Life
Bookman
Critic
Table Talk
Housekeeper
Ladies' World
Modern Priscilla, etc.

Altogether this or other of our advertisements appear in over 500 publications daily, weekly and monthly. The dealer who handles

"1847 ROGERS BROS."

goods sells **the best known silver-plated ware on the market**—the Best known to-day **and for the past sixty years.**

When silver-plated ware is mentioned, the average person at once thinks of the brand marked

"1847 ROGERS BROS."

There are several reasons why this should be so. One is that it has been before the public so long—"1847 ROGERS BROS." being the original silver-plated ware, dating back to 1847, when the electro-plating process was discovered by Rogers Bros.

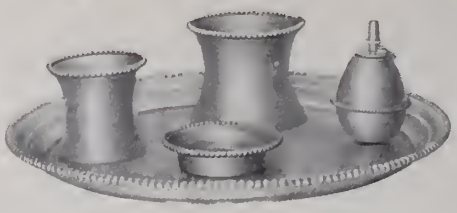
Another is that no other silverware is so thoroughly advertised.

But the chief reason is to be found summed up in the phrase

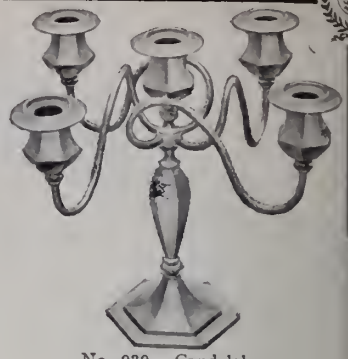
"Silver Plate That Wears"



No. 917.—Crumb Tray and Scraper.



No. 701.—Smoking Set.



No. 939.—Candelabra.

Happy New Year

Just as the new year brings new views, new goods of merit will increase your sales.
You doubtless realize that the more varied your stock the greater your chances for making a sale.
Therefore it's to your interest to stock a line of wares both useful and varied in style.
Sternau Wares are handsome, useful, and diverse in style, being made unusually well of Nickel-plate, Copper, Silver-plate, Old Brass, etc.
Each is guaranteed to give satisfactory service.
You'll find them well liked and profitable to handle.
Our latest Catalogue, No. 21, sent on request.

S. STERNAU & CO.

MAKERS OF

Alcohol Stoves, Chafing-Dish Accessories, Candlesticks, Coffee Machines, Smokers' Articles, etc.

If It Burns Alcohol, We Make It



No. 1140.—3-pt. Chafing Dish.



No. 75.—2½-pt. Tilting Teakettle.

New York Showrooms:
Broadway, cor. Park Place,
Opposite Post Office.

Office and Factory:
195 Plymouth Street,
Brooklyn, N. Y.

CORAL—FROM FISHERIES TO YOU

CORAL

OUR OWN CORAL FISHERIES IN JAPAN

Gold Medal, Turin, 1884

Grand Prix, Liege, 1905



CORAL MANUFACTURING COMPANY

OUR OWN CORAL FISHERIES IN ITALY

Silver Medal, Melbourne, 1880

Gold Medal, St. Louis, 1904

CORAL

Factory at TORRE DEL GRECO, ITALY. Offices in PARIS, LONDON and NEW YORK.

With the rapidly growing demand for superior coral we are in a position to-day to present the **most complete** and **finest stock of coral jewelry in the world,** being the **only house in the United States possessing own fisheries in Italy** and **Japan** and the **largest house in the world** making an exclusive specialty of coral.

The newest and best creations in Coral Necklaces, Bracelets, Combs, Scarf Pins, Hat Pins, Buckles, Brooches, etc. Necklaces in extra light pink, and white with pink, a specialty.

A new and magnificent variety of coral cameo necklaces, bracelets and scarf pins adds greatly to the wonders of our coral products.

OUR OWN DESIGNS AND MANUFACTURES. FISHERY PRICES.

Telephone, 5412 Franklin.

BORRELLI & VITELLI, 401 BROADWAY, NEW YORK.

OLD RELIABLE 1-10
Warranted to give satisfaction

GLOBE FILLED 1-8
Warranted 20 Years

W. & S. B. ★ CHAINS

Not sold to Department Stores or Retail Mail Order Houses.

Finished by our Wearbest Secret Hardening Process. Will wear a third longer.

We have decided upon a Co-operative Plan for Retail Jewelers for 1907 that they cannot afford to overlook. Full details will be announced in a later issue.

We shall continue to ship all our Vest, Dickens, Pony and Waldemar Chains with Aluminum Coupon Tags attached. Retail jewelers should save these tags.



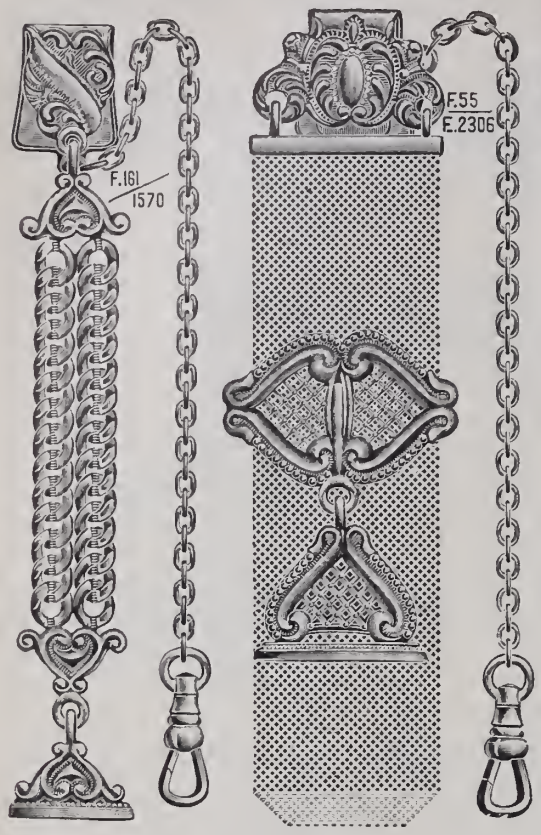
W. & S. BLACKINTON CO.

Manufacturers

North Attleboro, Mass.

New York, 14 Maiden Lane

THE "BEST" SAFETY FOB



Offices
New York: 9 Maiden Lane
Chicago: 103 State Street

Bates & Bacon

Attleboro, Mass.

Makers of
HIGH GRADE CHAINS
and BRACELETS

The "BEST" SAFETY FOB is one of our specialties; Gent's Vest, Dickens, Lorgnettes Secret Locket Chains, Lockets Chatelaines and Eye Glass Chains.

Just Out

A new bracelet, made from extra large and heavy oval seamless tubing.

The "BATES" Bracelets
"KANT KUM OFF"
Pull and Twist

THE "WINNA"

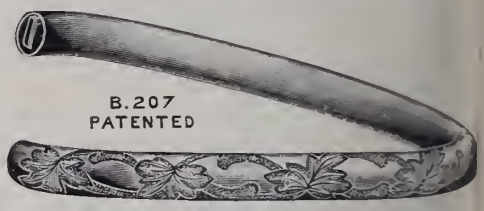
Strongest Secret Joint and Catch Bracelet on the market.

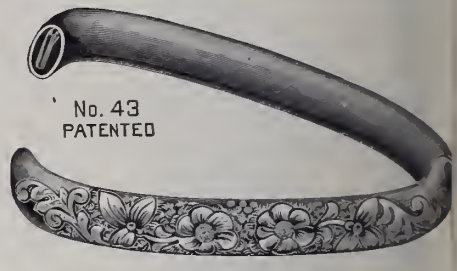
These bracelets are made from three different sizes of seamless oval tubing.

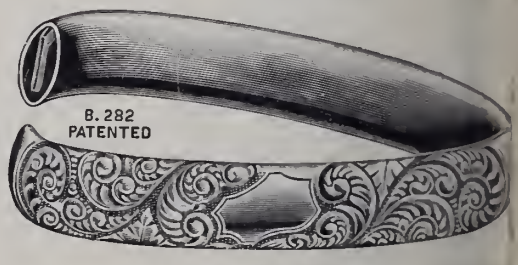
Our goods are guaranteed.

Ask your jobber for our goods.

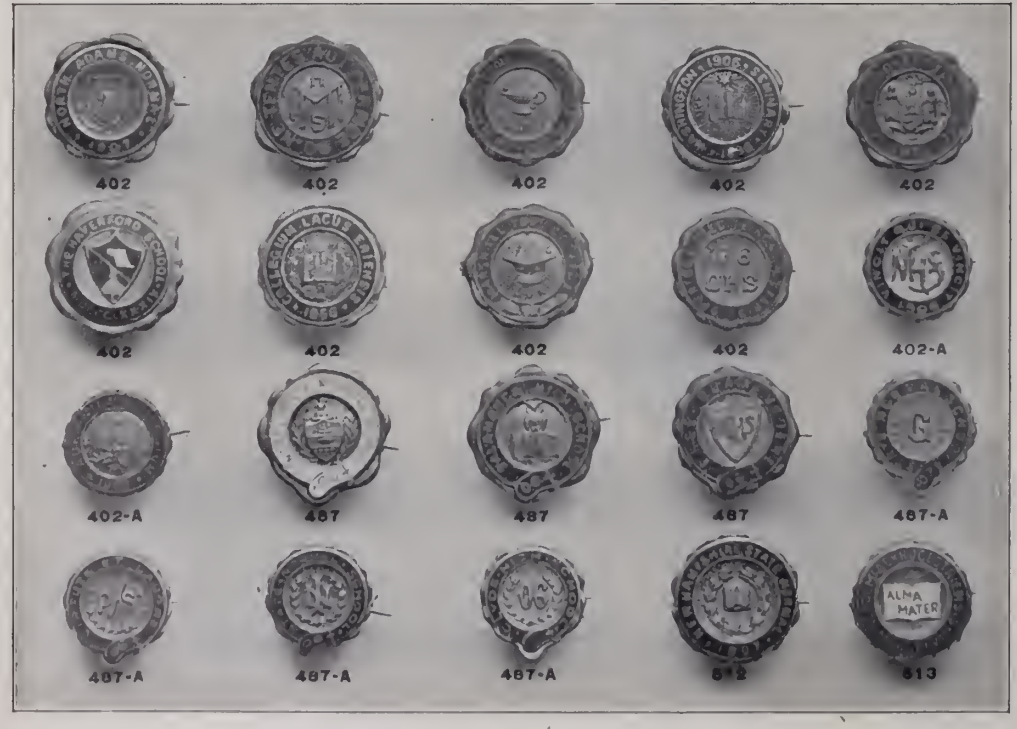








Jewelers! School Seals are Popular.



Seals are very popular, and we show here only a few of the many made for the different schools last year.

For a State School or University no pin would be more appropriate than one with the Coat of Arms of the State in the center. If the school has no official seal, let us make a pin for you showing the characteristics of this design. If you do not care to have pin made in either of these ways, substitute the year and class initials and have the class motto in the circle.

We make seals in two sizes and three different ways, as you will see by the illustrations. Advise us regarding your wishes, stating quality and quantity desired, and we will be pleased to have prepared a colored sketch embodying your ideas, and forward with prices.

Send for our new catalog of Flag and Class pins. You can make more money handling Bastian's than any other. Special designs and estimates free of charge.

BASTIAN BROS. CO., N. 21 South Ave., Rochester, N. Y.

TRADE MARK
STERLING 925/1000

We are prepared to submit designs and estimates on SPECIAL WORK of all sorts. Individuality of design, excellence of finish and substantial weight characterize the product of this company.

We recently designed and manufactured
the silver service presented to the

U. S. Battleship "Louisiana"

FRANK W. SMITH CO.
GARDNER, MASS. Manufacturers of Sterling Silverware



1850 1907

Alois Kohn & Co.

MAKERS OF GOLD CHAINS

present their best wishes for the

NEW YEAR

16-18 Maiden Lane, New York

The Garnet's Sudden Popularity

Its Effect Upon The Supply

THE REIGNING GEM this season is pre-eminently the Garnet, the warmest and most genial of gems. Grande dames of old wore this gem when they had their portraits painted by the great masters. It is now embodied in a splendid revival of fine old jewelry which has become the reigning fad.

So suddenly has this vogue sprung into existence, that the miners and producers were not prepared for so extraordinary a demand. The result is that the few houses fortunate enough to have a supply absolutely control the situation. The supply will be comparatively scarce for some time. We can supply you.

Garnet Necklaces ***Garnet Bracelets*** ***Garnet Brooches***

D. Lisner & Co.

Creating Importers of

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

ESTABLISHED 1872.

E. HAHN & CO.,

CABLE ADDRESS: "AQUAMARINE," LONDON.

33, HATTON GARDEN, 33
LONDON.

Precious Stones, Semi-Precious Stones, Ceylon Fancy Stones, Pearls, Corals, Opals and All Novelties in Stones suitable for

I. All Jewelry and Export Purposes.
II. Art Metal Work, Church Work.
III. Mechanical Purposes.
IV. Collectors, Educational purposes, Museums.

TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES. Over 4,000 Marks. Second Edition. Price, $3.00. The Jewelers' Circular Pub. Co., 11 John St., N. Y.

L. BONET, CAMEO PORTRAITS,



Importer of **Precious Stones,**

41 Union Square, NEW YORK.

GREETING

WE extend our heartiest wishes to the trade for a happy and prosperous New Year.

WILCOX-ROTH CO.

Makers of Sterling Silver Wares

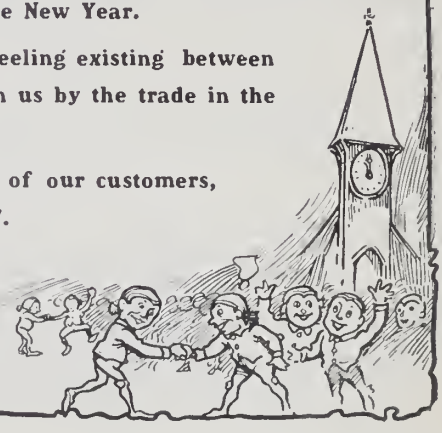
21-23 Camfield Street - NEWARK, N. J.



THE dominant note of the Season is a sense of satisfaction with the conditions that prevailed during 1906—and the hope that they may be equalled and excelled in 1907. Our customers advise us the holiday business has been unsurpassed; we tender our congratulations to all of them on the results obtained, and also extend our best wishes for the New Year.

We trust it may serve to cement more closely the bonds of friendly feeling existing between us. We shall endeavor to merit a continuance of the confidence reposed in us by the trade in the past, and trust we may enjoy their good will in the future.

Our time and efforts will be devoted, as always, to the interest of our customers, and we hope to anticipate and satisfactorily supply their wants during 1907.



Henry Freund & Bro.
71 Nassau Street, New York



Actual Size—Best Quality Rolled Plate

BRACELETS

Are one of the leading money makers of the present prosperous season.

Our experience in the making reaches back for years—and our present line, comprising over 600 different styles, bears ample proof that we have profited by this long prestige, and that it is not a hit-or-miss proposition we present to you, but definite and clear-cut ideas, artistically and intelligently carried out.

Any leading jobber will be glad to show you these goods—and an inspection of the goods will prove conclusively their worth to you.

WHITING & DAVIS

PLAINVILLE, MASS.

New York Office - - 7 Maiden Lane

Structural Excellence in Studs

EXPERIENTIA DOCET

NEARLY A HUNDRED varieties of Studs made at this Factory, afford the fullest range for selection, and are as perfect in structure as they are effective in appearance. The flat-back principle avoids troublesome mechanism and does not mar underwear. Studs for all occasions.

EXPERIENTIA DOCET

Durand & Company,

49-51 Franklin Street, Newark, N. J.

EVERYTHING IN

MOURNING JEWELRY.

A. J. HEDGES & CO.,

Makers of Exclusive Designs in 14K. Jewelry.

14 JOHN STREET, NEW YORK.

14 K TRADE-MARK

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

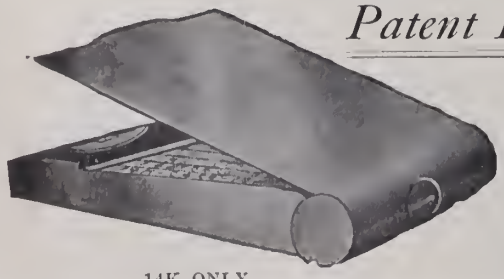
338 Mulberry Street

NEWARK, N. J.

ESTABLISHED 1871. Factory and Office: Newark, N. J. INCORPORATED 1900.

CARRINGTON & CO.,

Patent Pocket Match Box



14K. ONLY

Book Safety Matches with Steel Cigar Cutter.

(Patented.)

Sales Agent:

7 Maiden Lane, NEW YORK.

14 18

INCOMPARABLE

in DESIGN, STYLE and FINISH are our Spring Lines

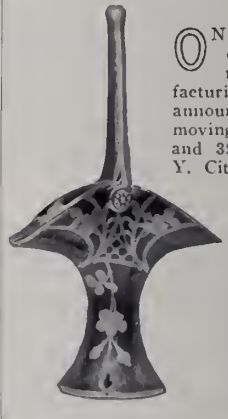
Gold Brooches
Link Buttons
Scarf Pins
Bracelets and Festoons

EVERYTHING in GOLD JEWELRY

Chas. L. Trout & Co. MANUFACTURERS

15 Maiden Lane, New York City

REMOVAL NOTICE



ON ACCOUNT of the enormous demands made upon our manufacturing plant, we wish to announce that we are removing our factory to 318 and 320 East 23d St., N. Y. City. Several hundred additional square feet have been added, including an ample showroom, to which buyers uptown are cordially invited to inspect our newest designs in silver deposit ware. The Maiden Lane office will be continued as usual.

Representative Jewelers are invited to send for a selection of

Exclusive Novelties — Chocolate Sets
Fancy Baskets — Whiskey Jugs
Etc.

DEPASSE MFG. CO.

318 and 320 East 23d Street and 41-43 Maiden Lane, New York.

ROBERT DULK,

DESIGNER,

Etching in Gold and Silver,

Telephone, 3960 Chelsea.

No. 70 5th Avenue, NEW YORK

Established 1837.

Geo. O. Street & Sons.

24 John St., New York.



MAKERS OF

FINE GOLD GOODS

TRADE S MARK

ESTABLISHED 1841

Carter, Howe & Co.

TRADE C MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK

FACTORY, NEWARK, N. J.

A. CARTER G. R. HOWE W. T. CARTER W. T. GOUGH



BOTTLE OPENERS

Pat. Aug. 14, 1906

This illustration represents one of our many hundred designs in Buckhorn, Ivory, Ebony, Heavy Silver Mounted and Solid Silver, Etched and Engraved.
The opener itself is made of the best forged steel, and nothing can excel it in quality and beauty. Excellent sellers for the jewelry trade. Opens the bottle in four different ways.

SEND FOR CATALOGUE

JOHN HASSELBRING

Manufacturing Silversmith

111-113 Himrod Street, BROOKLYN, N. Y.

ADOLPH LUTHY. PERCY W. HINE.

LUTHY & HINE,

13 EAST 30TH STREET, - NEW YORK.

MANUFACTURERS OF

Artistic Gold and Platinum Mounted Diamond Jewelry.

Odd and Exclusive Patterns in NECKLACES, BROOCHES, BRACELETS, RINGS, RIBBON COLLARETTES, Etc.

MOUNTED WITH AQUAMARINES, PERIDOTS, AMETHYSTS AND OTHER PRECIOUS STONES.

(DIAMOND MOUNTED COMBS A SPECIALTY.)



M. SCHIFF

Established 1876

82-84 Nassau St., N. Y.

'Phone 801 John.

Manufacturer of fine Diamond Mountings, Lockets and Buttons. Patentee of

THE NEW IMPROVED

Ear Screw

The only one on the market of its kind, absolutely secure. Special attention paid to all order work.

ALSO MAKE A LINE OF 10K. AND 14K. BRACELETS



Chatelaine Pins

are in great demand. We make a large variety in polished, Roman and rose finish, ALL WITH SAFETY CATCHES. Our line of Handy Pins is very complete, as is also our line of general jewelry.

Snow & Westcott

21-23 MAIDEN LANE, NEW YORK.

ESTABLISHED 1834. TRADE MARK.

ALLSOPP & ALLSOPP'S

"ORIGINAL LINE"

—OF—

"BARRETTES"

MOUNTED IN COMBINATION OF

Diamonds and Pearls
Diamonds and Sapphires
Diamonds and Emeralds
Diamonds and Baroques



Amethysts
Topazes
Peridots
Aquamarines
Etc.

FACTORY & MAIN OFFICE:
NEWARK, N. J.

A & A TRADE-MARK.

BRANCH OFFICE:
LOS ANGELES, CAL.

S. COTTLE COMPANY

31 East 17th Street, NEW YORK CITY



Beg to announce that their new lines of Gold and Silver Mesh Bags, Purses, Vanity Cases, Card Cases and Box Pocketbooks will be ready for inspection about January 15, 1907.

We wish to thank our patrons for their kind consideration during the past year and trust for a continuance of the same in the future.

"THE BRACELET HOUSE."

KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

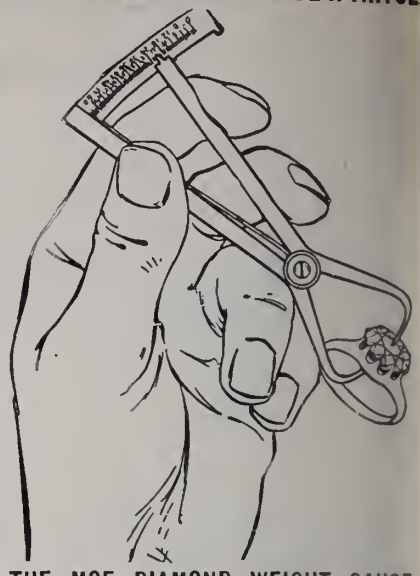
16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

GUESSING HAS CEASED TO BE A VIRTUE.



THE MOE DIAMOND WEIGHT GAUGE

is the only correct system for determining the weight of mounted diamonds.

INDORSED BY THE LEADING JEWELERS.

Those who are not familiar with the device, kindly send for descriptive booklet.

Charles Moe, Inventor, 80 Adams St., CHICAGO, U. S. A.

Price for Instrument and Book, $3.75 prepaid.

May also order from the following agents:
D. C. PERCIVAL & CO., Boston; CROSS & BEGUELIN and R., L. & M. FRIEDLANDER, New York; M. SICKLES & SONS, Philadelphia; NORDMAN BROS., San Francisco; E. W. REYNOLDS CO., Los Angeles, Cal.; E. & J. SWIGART, Cincinnati; LEONARD KROWER, New Orleans.

BACKES & STRAUSS, Sole Agents for Europe and India, London, E. C., 14-17 Holborn Viaduct

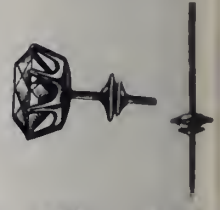
THE WASHBURN

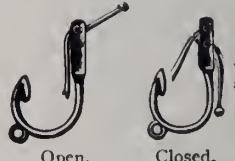
SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.



EAR WIRES
for unpierced ears.





SAFETY CATCH
For brooches, etc.
Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.

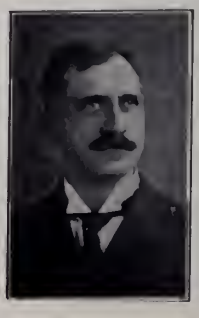
Pearl Drilling and Adjusting a specialty.

Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John St., N. Y

CASSIUS W. SEYMOUR,
37-39 Malden Lane, New York

ALLOW ME TO CALL ON YOU IN THIS WAY



Jewelers' Stationer and Printer

Jewelers' Cards.
Tissue Paper.
Tags.
Blank Books, etc

ROLL AND FLAT PAPERS

Estimates cheerfully given. Mail orders promptly attended to.

Let us quote you our prices on manifold book and sealing wax.



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved ; and 14 k. Gold, Plain and Engraved, also Set with Diamonds

A Novelty

Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order

A Good Article

We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers

A Good Seller

Trade supplied by

Thos Richardson & Co.

23 B Maiden Lane, New York



The "Why" of Gold Buckles.

Day, Clark & Company

14 KARAT ONLY

23 Maiden Lane New York

FOR SEVERAL SEASONS the Belt has been in the ascendant. New and handsome forms and fabrics have been introduced. It is no longer a mere incident in feminine apparel; it is a special creation in itself.

Under these circumstances Gold Buckles naturally become a matter of necessity. The Buckle crowns the Belt, confirming and completing its beauty. And the Buckle in itself is a creation—a piece of jewelry of rich effect and permanent value.

The Buckles made here raise the standard and maintain it.



Bangle Bracelets

The popularity of the bangle bracelet has surpassed the joint bracelet to a remarkable degree.

Our 10-K bangle bracelets, hand-engraved, original designs, are much in demand with the retail jeweler.

Send for Selection Package

SCOFIELD & De WYNGAERT

NEWARK, N. J.

New York Office: 9 Maiden Lane



PORCELAIN TEA POT

Decorated with

SILVER DEPOSIT

Sugar and Cream Bowl complete this attractive set.

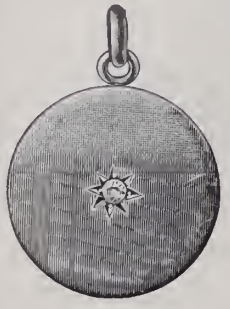
Colors: White and Gold, Blue, Olive Green and Pink.

WRITE FOR PRICES AND ILLUSTRATIONS OF OUR EXCEPTIONAL LINE

LACKNER & OHL. Manufacturing Silversmiths, 50-55 Columbia Street, NEWARK, N. J.

THE
A GUARANTEE
LOCKET Ⓡ HOUSE
OF SATISFACTION

ROTHSCHILD BROS. & Co.
51-53 MAIDEN LANE, NEW YORK



Our Lockets ARE 10-K. or 14-K.
They have stood the test for thirty-six years.
How many have been returned to you for unsatisfactory wear?
THIS TELLS THE TALE.

LOCKETS OF EVERY DESCRIPTION
PLATINUM, KNIFE-EDGE AND PEARL PENDANTS

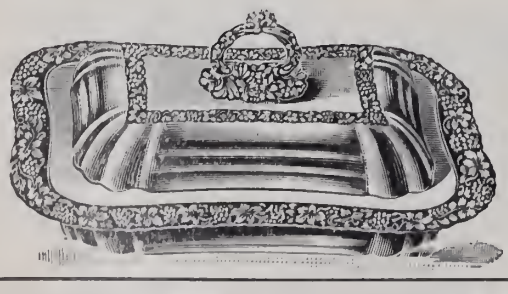


DAY by day we are adding new sellers to our line. Here are a few of them. Write us when in need of Rings and Diamond Mountings.

Seeing is believing; therefore, if you will be convinced do not fail to see our line when our salesmen are in your territory and afford you the opportunity.

Ross, Saltman & Anderson
89 Fulton Street, New York

Sam'l Buckley & Co. English Fancy Goods



We can show you a fine line of
Sheffield Plated Trays,
and also Tea Sets, Tete-a-Tete Sets, Vegetable Sets, Wicker Bottles, Tantalus Sets, Glass, Silver, Silver Plate, etc.

118-122 Holborn, E. C., London
100 William Street, - New York

HENRY C. HASKELL :: DESIGNER AND MAKER

15 W. 27th St. New York

Original Designs and estimates promptly sent upon request



1. 1. Snap complete.
2. 2. Outside of Snap.
3. 3. Inside of Snap.

The E. P. H. Patent
NON-PULL-OUT Neck Chain Snap

is a patented snap that insures the wearer against loss of
CHAIN or CHARM
for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

Can be had of the following Wholesale Selling Agents:

Messrs. W. Green & Co., 81 Nassau St., New York.
M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
A. Walker Co., Providence, R. I.
Bauman-Massa Jewelry Co., St. Louis

PRICES.

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz net



CATALOG A customer comes into your Store, wants something you haven't got, and it makes you fidgety. No need fretting when one of our Catalogs is at your elbow. What you want is there. A friend in need is a friend indeed.

OSKAMP, NOLTING & CO.,
413-415-417 Elm St., CINCINNATI, OHIO



"Watch us Always for Anything in the Watch Line"

We carry **WATCHES** of

ALL KINDS, ALL GRADES, ALL SIZES.

Handled by first-class jewelers.

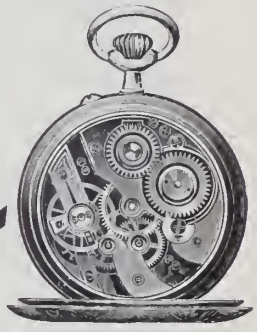
Cross & Beguelin, Manufacturers,

A CORPORATION

17 Maiden Lane, NEW YORK

Established 1863

All Grades of American Watches



The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK.

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.



ELK TEETH

Unmounted, genuine. Bought of Indians, 10 to 300, as needed, sent on selection to responsible Jewelers at strictly wholesale prices; also

EAGLE, MOUNTAIN LION AND LYNX CLAWS.

L. W. STILWELL,

DEADWOOD, - SOUTH DAKOTA.

Wholesaler of Sioux Indian Bead-Work and Curio Supply Jobber.

SOLIDARITY WATCH CASE CO.

ESTABLISHED 1885

Manufacturers of Artistic Gold Watch Cases

3 MAIDEN LANE, NEW YORK

GENERAL SELLING AGENTS

JOHN W. SHERWOOD FRANK E. HARMER

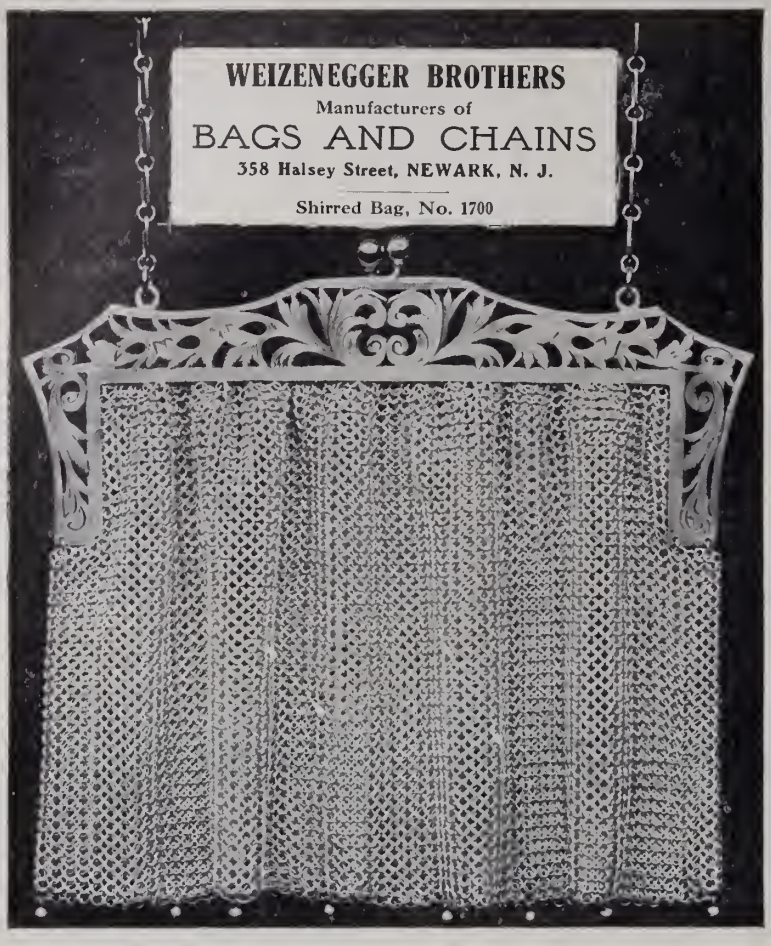
The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

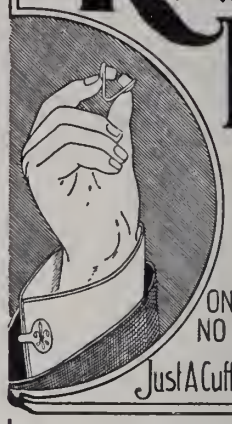
J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

WEIZENEGGER BROTHERS
Manufacturers of
BAGS AND CHAINS
358 Halsey Street, NEWARK, N. J.
Shirred Bag, No. 1700



The REX Cuff Button



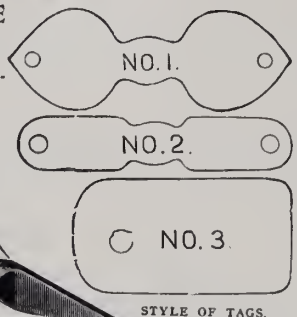
THE MISSING LINK
ONE PIECE NO SNA
NO LEVER NO SPRINC
Just A Cuff Button That Cannot Brea

A winner at all times. They come in cartons—one dozen assorted patterns. Your jobber will supply you.

E. E. STANINGER
Sole Manufacturer
515 Hartford Bldg. CHICAGO, ILL.

"THE" MACHINE *for* TAGGING RINGS, &c.

PRICE COMPLETE
$5.00 Net
Hand Plyers are useless for Tagging Rings



STYLE OF TAGS.

COMPLETE OUTFIT CONSISTS OF
Our Eyelet Machine
1000 Celluloid Tags
1 Bottle Ink

Patented June 16, 1906.

The HOLD-ON CLUTCH

BEST
SAFEST
SIMPLEST

YOU slide the Clutch on—
IT does the rest.



A SPLENDID SELLER,
RETAILING AT 50 GENTS

Patented May 20, 1902.
SCARF PIN INSURANCE

ASK YOUR JOBBER OR WRITE TO
HOLD-ON CLUTCH CO. 33 GOLD STREET. NEW YORK

RINGS

Rhode Island Ring Co.
101 Sabin St.
Providence, R. I.
New York Office, 37 Maiden Lane

BOSTON'S FOREMOST JOBBING HOUSE.

As manufacturers of diamond mountings, we have established a reputation for giving the greatest value at the least price. As direct importers of precious, semi-precious and imitation stones, we can serve as the repairer of your jewelry better than any other house. A full line of stones always on hand.
Write us for information, or
Send us a trial order.
ORKIN BROTHERS
373 Washington Street,
Jewelers' Bldg., BOSTON, MASS.



"GRIP"
The King of all card games, price 25c sample pack 16c., two 30c., eight $1.0 Sent prepaid at once (only on receip of price). See last week's issue of Ci cular for prices of my Ring Adjuste which every jeweler should have i stock. Order 1 doz. asst. Enclose th amount. Mention order No. J and will forward a sample pack of Gri extra. Order them to-day.
CHESTER H. WELLS, Jeweler, Meshoppen, Pa

Established 1861

R. BLACKINTON & CO.

MAIN OFFICE and FACTORY:

North Attleboro, Mass.

Salesrooms:
3 Maiden Lane, New York

TRADE HB MARK

Manufacturing Jewelers and Silversmiths

TOILET AND MANICURE ARTICLES

FLATWARE

STERLING AND GERMAN SILVER WRIST BAGS

GENTLEMEN'S and LADIES' CARD CASES

VANITY BOXES

JEWEL BOXES

MATCH SAFES

PICTURE FRAMES

BELT BUCKLES

CIGARETTE CASES

PENKNIVES and UP-TO-DATE NOVELTIES

Hutchison & Huestis

RING MAKERS

Signet Rings

Stone Rings

Serpent Rings



Diamond Rings

Diamond Mountings

FOR THE JOBBING TRADE

185 Eddy St., Providence, R. I.

NEW YORK, 3 Maiden Lane

CHICAGO, Columbus Building
(HARRY H. MILLER)

The Comb House

We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

Wagner Manufacturing Co.

41 Union Square,

New York.

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

Roger Williams Silver Co.,

PROVIDENCE, R. I., AND NEW YORK, 860 BROADWAY.

Sterling Only.

RICH DESIGNS :: :: :: Photos on Application.

S. & B. Lederer Co.

Locket S. & B. L. ★ CO. Manufacturers

Present Their Best Wishes
for the New Year

★ New York, N. Y. Providence, R. I. Chicago, Ill. ★

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price-list. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

The W. J. FEELY COMPANY

Ecclesiastical Art Metal Workers IN GOLD, SILVER AND BRASS

Medalists PROVIDENCE, R. I. Fine Rosaries

DESIGNS For Silverware, Novelties and Jewelry : : : : : : FINE ETCHING

Now is the time to improve your line. Consult us.

CHARLES M. PRIOR ('PHONE 1224 HARLEM) 1683 Madison Ave., New York

Crosses

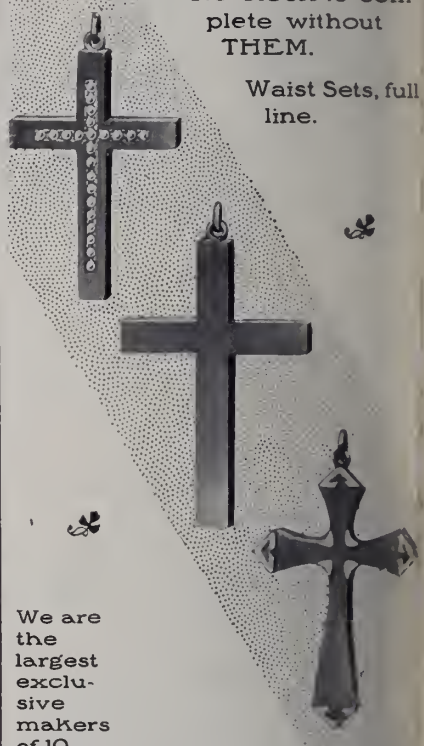
are as popular as ever. The demand for them this year will be heavy.

See that your stock is complete by adding

The P. & B. Co.'s Line.

No stock is complete without THEM.

Waist Sets, full line.



We are the largest exclusive makers of 10 karat jewelry

Ask your Jobber for the P. & B. Co. Lines of

Lockets, Cuff Buttons, Tie Clasps, Scarf Pins Baby Pins, Hat Pins Bracelets, Brooches Bead Necks, Fobs, Waist Sets and Crosses.

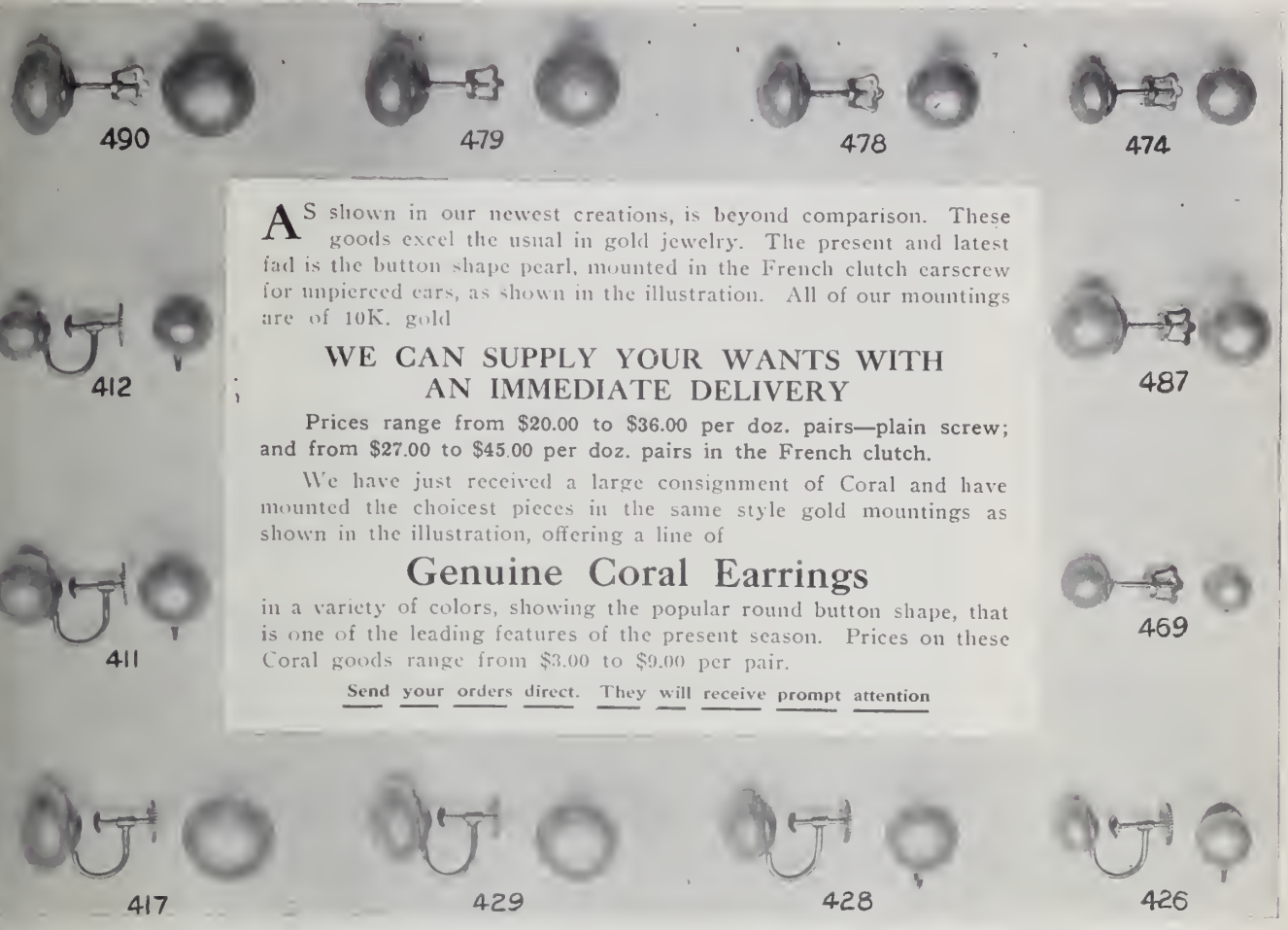
Potter & Buffinton Co.,

Providence, R. I.

New York Office, 65 Nassau St.

San Francisco Office, 206 Kearny St.

THE IRIDESCENT BEAUTY OF THE EGYPTIAN PEARL



AS shown in our newest creations, is beyond comparison. These goods excel the usual in gold jewelry. The present and latest fad is the button shape pearl, mounted in the French clutch earscrew for unpierced ears, as shown in the illustration. All of our mountings are of 10K. gold

WE CAN SUPPLY YOUR WANTS WITH AN IMMEDIATE DELIVERY

Prices range from $20.00 to $36.00 per doz. pairs—plain screw; and from $27.00 to $45.00 per doz. pairs in the French clutch.

We have just received a large consignment of Coral and have mounted the choicest pieces in the same style gold mountings as shown in the illustration, offering a line of

Genuine Coral Earrings

in a variety of colors, showing the popular round button shape, that is one of the leading features of the present season. Prices on these Coral goods range from $3.00 to $9.00 per pair.

Send your orders direct. They will receive prompt attention

GEORGE H. CAHOONE COMPANY, Makers of Artistic Jewelry

NEW YORK, 9 Maiden Lane PROVIDENCE, 7 Beverly Street

ELKS - EAGLES

EMBLEMS, FOBS, PINS, LOCKETS, CHARMS.

WE ARE SPECIALISTS
Ivory, Pearl, Gold Filled.

S. & B. Lederer Co.

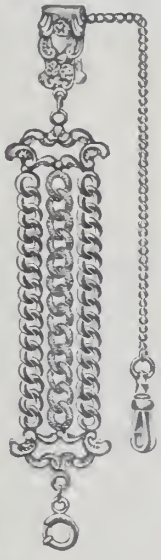
SOLD THROUGH JOBBERS ONLY

NEW YORK CITY.....11 Maiden Lane
PROVIDENCE, R. I.....100 Stewart St.
CHICAGO, ILL.....181 Wabash Ave.

THE CROHN PATENT SAFETY GUARD.



For Scarf Pins Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail 25c., in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor 48 and 50 Maiden Lane, N. Y.



DORAN, BAGNALL & CO.

NORTH ATTLEBORO, MASS.

¶ Once more we would call your attention to our Chains. Quality and price tell, as is shown by our rapidly increasing business.

¶ All first-class jobbers now carry our Chains in large assortments. Be sure to have a selection of our Neck Chains, Guards, Fobs and Vests.

¶ They will surprise you by their selling qualities. Get your order in early if you want a sufficient quantity of those Kenilworth Bracelets—also Bangles and Signets—as there is a limit this fall.

¶ When in need of high-grade Rosaries with soldered chain, made and finished as only chain makers know how, see our line. They are sellers.

OFFICES

NEW YORK: 194 BROADWAY
CHICAGO: 42 E. MADISON STREET
SAN FRANCISCO: 1324 GEARY STREET

Eliassof Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS
WATCHES
JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.

100 STATE STREET, ALBANY, N.Y.

A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK

HAVE YOU SEEN IT?

Our 20th Century Gold Shell Charm?



No edges of rolled plate to wear through and give dissatisfaction—the back, front, sides and emblems being of solid gold. It is positively the nearest approach to a solid gold charm possible.

INVESTIGATE!

IRONS & RUSSELL CO.

Makers of All Kinds of Emblems

NEW YORK OFFICE:
11 MAIDEN LANE.

Main Office and Factory:
95 Chestnut St., PROVIDENCE, R. I.

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.



It's the Little Things that count.

The dainty little things that appeal at once to the casual observer. If it's useful, as well as ornamental, so much the better. Here is a LITTLE THING, so very useful and so pretty in design and finish, that you have but to show one to make a sale, and it yields a BIG PROFIT. It is called

The Automatic Eye-Glass Holder

Can be used as well for a Pencil Holder. It is made in Enamel, Gold, Silver and Rolled Plate, in a variety of artistic designs. We fully guarantee every Holder. We mean it, and will replace any Holder that fails to satisfy. Samples sent upon request Send for catalogue.



Est. 1832. **Ketcham & McDougall,** Manufacturers,

37-39 MAIDEN LANE, NEW YORK.

Also Makers of the Leading Line of Thimbles.

SEND YOUR SWEEPS to the

Cincinnati Gold & Silver Refining Co.

REFINERS, ASSAYERS AND SMELTERS

Office, 523 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO

Highest Price Paid for Gold, Silver and Platinum Platinum and Gold Filings Refined by the Russian Method

Orders Prove OUR Goods Sell

We make for the Jobbing Trade the following lines of

SOLID GOLD JEWELRY:



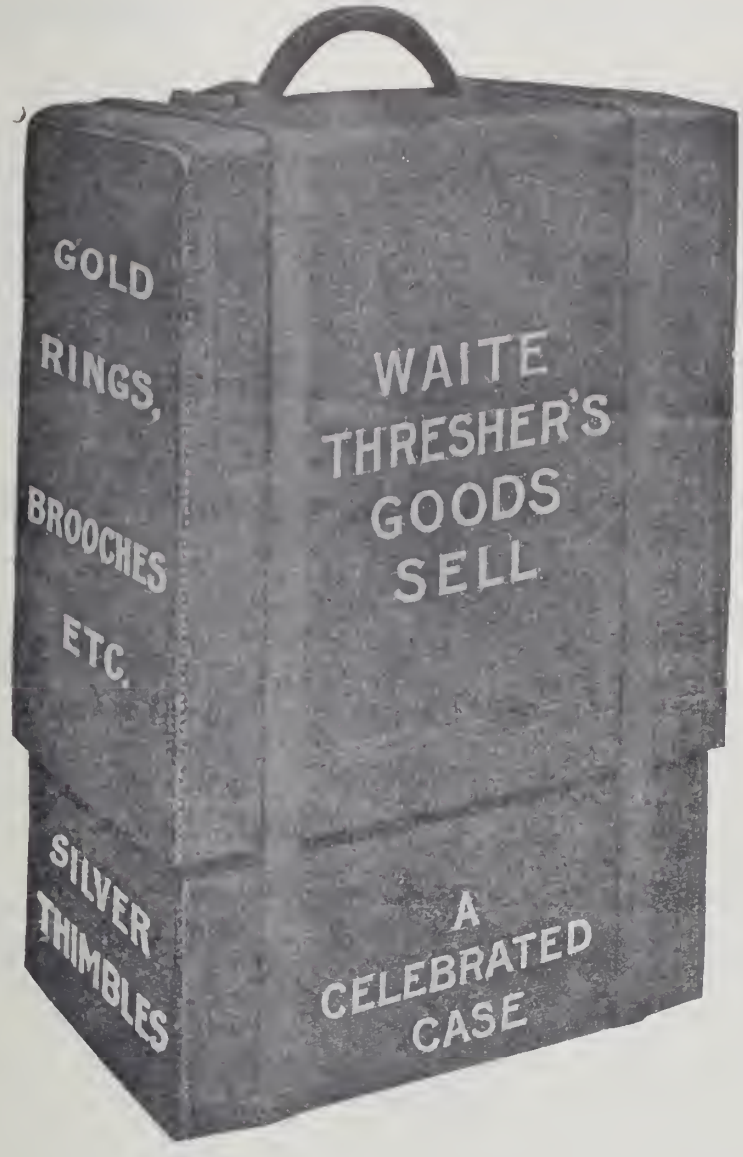
Rings
Scarf Pins
Studs
Brooches
Charms
Baby Pins
Handy Pins
Chain Sets
Link Buttons
Hair Barrettes
Crosses
Etc.

Insist upon seeing the designs of Gold Jewelry made by the

E. L. Spencer Company

95 Chestnut St., Providence, R. I.

New York Office, 9-11-13 Maiden Lane.
(Samples only.)



Scarf Pins

Exclusive Novelties in Carbuncles, both in Real and Imitation Stones. Be sure and see them.

Ask Your Jobber — Watch for Our New Gold Bracelet

THE
Edwin Lowe & Co., Inc.
F. W. BODWELL, Pres. and Gen. Mgr.,
16 Chestnut St., PROVIDENCE, R. I.
New York Representative: E. T. Wilson, 180 Bway.
Western Representative: S. H. Brower.



SCARF PINS

OUR new line shows many designs highly artistic and attractive that will prove rapid sellers.

The highest class of workmanship is characteristic of all our lines.

Combs	Baby Pins
Brooches	Crosses
Scarf Pins	Waist Sets
Bracelets	Hat Pins
Barrettes	Collarettes
Buttons	Silver Novelties

TRADE MARK
A.O.T.G. M.F. & W.
ALWAYS ON THE GO

LOOK FOR THE TRADE-MARK
MILLER, FULLER & WHITING, MANUFACTURING JEWELERS
N. Y. Office, 9-11 Maiden Lane
NORTH ATTLEBORO, MASS.

Greeting, 1907

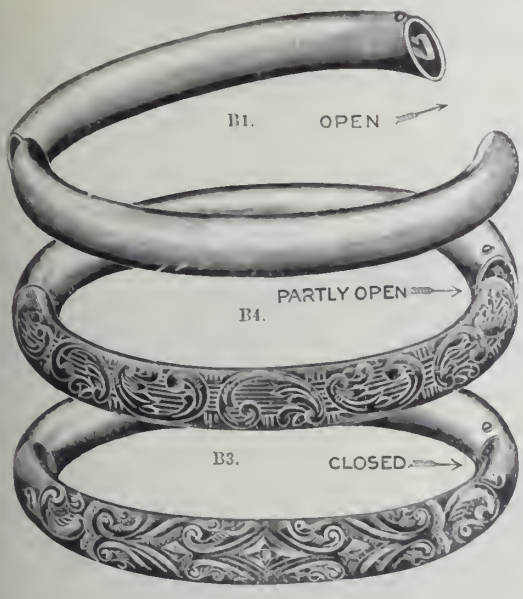
TO our many friends and patrons we extend our heartiest good wishes for a prosperous New Year and cordially thank them for their favors granted us in the past.

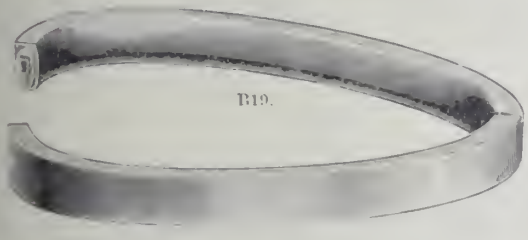
"So say we all of us."

BEN SHIERS	B. M. BROYLES
B. M. HENSCHEL	C. H. HESS
AUG. CHOUFFET	F. M. TREW
A. B. WEBER	MAX DREYFUSS
E. E. SEAMAN	H. M. ABRAMS

HEINTZ BROS.

RING MAKERS Buffalo, N. Y.







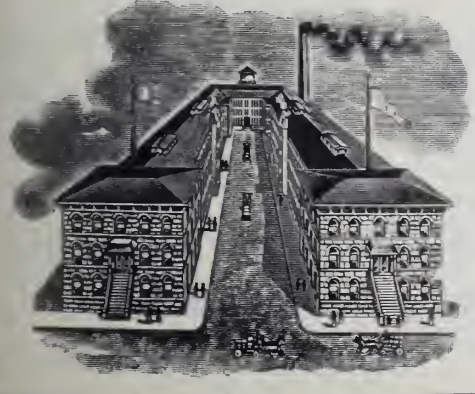
OUR LINE this season is the best ever! Our new

"ECLIPSE"
Side-Swing Bracelet

patented December 11th and December 12th, 1906, eclipses anything yet produced.

Our line of CHAINS, FOBS, BRACELETS, GUARD CHAINS, Etc., is up-to-date in every particular.





S. O. Bigney & Co.

NEW YORK OFFICE,

3 MAIDEN LANE.

FACTORY, Attleboro, Mass.

HIGH GRADE 14K. FILLED CHAINS
WARRANTED
TRADE MARK

F&B Theodore W. Foster & Bro. Co.

Established 34 Years

Call Especial Attention, this Issue, to BRACELETS

Take note of the square-edge line made in all styles of finish and three sizes in diameter. Also notice the Child's or Miss's size, 2 inches in diameter.

Nineteen Hundred and Seven will be a great Bracelet year, but our wonderful line of goods contains all the great variety for which we are famous.



No. 652. Polished, 2⅜ inches
No. 664. " 2½ "
No. 676. " 2¾ "
No. 653. Roman, 2⅜ "
No. 665. " 2½ "
No. 677. " 2¾ "

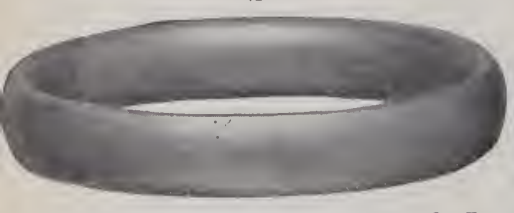
No. 654. O. E., 2⅜ inches
No. 666. " 2½ "
No. 678. " 2¾ "



No. 655. Chased, Rose Gold, 2⅜ inches
No. 667. " " " 2½ "
No. 679. " " " 2¾ "
No. 656. " O. E., 2⅜ "
No. 668. " " 2½ "
No. 680. " " 2¾ "



No. 659. Chased, Rose Gold, 6 Brilliants, 2⅜ inches
No. 671. " " " 6 " 2½ "
No. 683. " " " 6 " 2¾ "



No. 474. Polished, 2⅜ inches
No. 565. " 2½ "
No. 597. " 2¾ "
No. 475. Roman, 2⅜ "
No. 566. " 2½ "
No. 598. " 2¾ "

No. 506. O. E., 2⅜ inches
No. 567. " 2½ "
No. 599. " 2¾ "



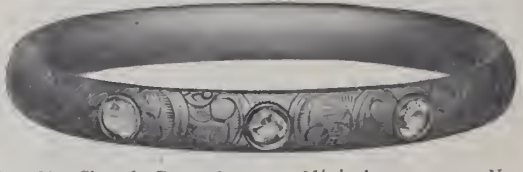
No. 476. Chased, Rose Gold, 2⅜ inches
No. 568. " " " 2½ "
No. 600. " " " 2¾ "
No. 507. " O. E., 2⅜ "
No. 569. " " 2½ "
No. 601. " " 2¾ "



No. 546. Chased, Rose Gold, 6 Brilliants, 2⅜ inches
No. 572. " " " 6 " 2½ "
No. 604. " " " 6 " 2¾ "



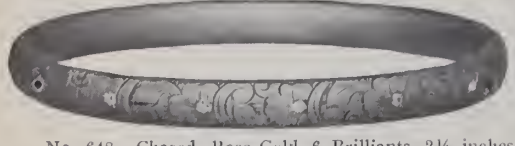
No. 486. Polished, 2¼ inches diameter
No. 482. " 2⅜ " "
No. 575. " 2½ " "
No. 609. " 2¾ " "
No. 487. Roman, 2¼ " "
No. 483. " 2⅜ " "
No. 576. " 2½ " "
No. 610. " 2¾ " "
No. 512. O. E., 2¼ " "
No. 510. " 2⅜ " "
No. 577. " 2½ " "
No. 611. " 2¾ " "



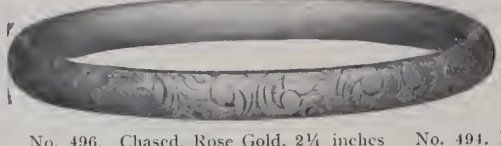
No. 489. Chased, Rose, 3 stones, 2¼ inches
No. 485. " " 3 " 2⅜ "
No. 580. " " 3 " 2½ "
No. 614. " " 3 " 2¾ "
No. 525. " O. E., 3 " 2¼ "
No. 524. " " 3 " 2⅜ "
No. 581. " " 3 " 2½ "
No. 615. " " 3 " 2¾ "



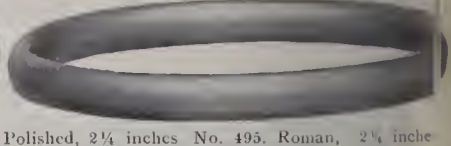
No. 644. Chased, Rose Gold, 6 Brilliants, 2⅜ inches
No. 645. " " " 6 " 2½ "
No. 646. " " " 6 " 2¾ "
No. 647. " " " 6 " 2¾ "



No. 648. Chased, Rose Gold, 6 Brilliants, 2¼ inches
No. 649. " " " 6 " 2⅜ "
No. 650. " " " 6 " 2½ "
No. 651. " " " 6 " 2¾ "



No. 496. Chased, Rose Gold, 2¼ inches
No. 492. " " " 2⅜ "
No. 588. " " " 2½ "
No. 623. " " " 2¾ "
No. 517. " O. E., 2¼ "
No. 515. " " 2⅜ "
No. 589. " " 2½ "
No. 624. " " 2¾ "



No. 491. Polished, 2¼ inches
No. 490. " 2⅜ "
No. 585. " 2½ "
No. 620. " 2¾ "

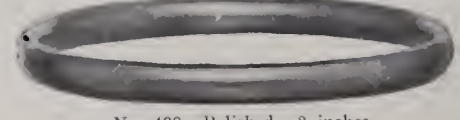
No. 495. Roman, 2¼ inches
No. 491. " 2⅜ "
No. 586. " 2½ "
No. 621. " 2¾ "

No. 516. O. E., 2¼ inches
No. 514. " 2⅜ "
No. 587. " 2½ "
No. 622. " 2¾ "



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No. 498. Polished, 2 inches
No. 499. Roman, 2 "
No. 500. O. E., 2 "



No. 502. Chased, Rose Gold, 2 inches
No. 503. " O. E., 2 "
No. 504. " Rose, 3 stones, 2 "

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WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIII. WEDNESDAY, JANUARY 2, 1907. No. 22.

Silver Service Made for the United States Battleship "Vermont" a Magnificent Example of Silversmithing.

MASSIVE in weight, the silver service presented to the battleship *Vermont* is distinguished for artistic conception in design, dignity in modeling, skilful chasing and superb workmanship throughout..

The service comprises 14 pieces: punch bowl, punch ladle, plateau or waiter upon which the bowl stands, two candelabra, water pitcher, syrup pitcher, two salad bowls, meat dish, entree dish or serving tray, two compotes and butter dish.

The punch bowl is suggestive of the 18th century in its general characteristics. Its



LARGE WATER PITCHER..

greatest diameter, including the handles, is 5 inches wide. The height to the top of the handles is 14¼ inches. The decoration is emblematic of the sea and of the State of Vermont, the handles being formed by dolphins, while the picture of the battleship *Vermont* is artistically etched in one of the large panels on the side, the panel resting on a strong wave decoration which leads down to the foot of the bowl.

On one side of the foot of the bowl in bold relief is shown a spray of maple leaves surrounding the seal of the United States navy, while on the opposite side of the bowl a spray of clover decoration encloses the seal of the State of Vermont. In the large panel opposite the battleship is a sugar maple scene which is a distinctive feature, showing Gov. Bell's sugar house in the background, and a pair of horses drawing a sled, on which is a tub for gathering sap. In the foreground appears a characteristic sugar-maker tapping a tree, while around him are shown several trees already provided with buckets hanging to them. The bowl is illustrated on the front cover of this issue

The punch ladle has a generous and shapely bowl, the shank showing a grape vine decoration, while at the head between crossed dolphins appears the State seal.

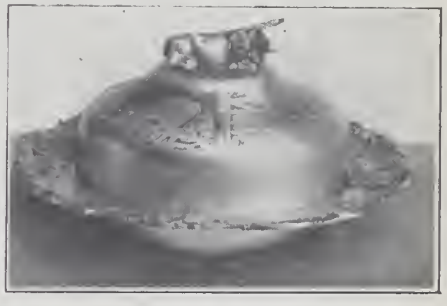
The plateau, upon which the bowl stands, is a splendid piece, being 31 inches in diameter, including the handles. The border and handles are bold in character to match the bowl In the center is etched a correct representation of the State House, surrounding which is the inscription: "Presented to the U. S. Battleship *Vermont* by the State of Vermont." The bouge of the plateau is ornamented with a wave decoration, with a spray of clover, the seal of Vermont, a spray of maple and the seal of the navy shown on the flange.

The candelabra are large and important pieces and are designed to be lighted by electricity The spray of clover, with the State seal and the spray of maple, with the navy seal, which form the decoration typical of the entire service, is placed on the foot, while from the top of the pillar, each leading out from a dolphin with tail curled, are the four sweeping arms which end in decorative capitals. The candelabra are each 19 inches high and have a spread of about 20 inches each.

The water pitcher is of generous size, wide at the mouth and mounted with the borders typical of the set, the sprays and seals being as before described. The feature of this piece is the fine etching of a Morgan horse, thus accurately portraying a product of which Vermont is proud.

The syrup pitcher is the unique piece of the service, representing a section of a maple tree and being reproduced exactly from a piece of maple bark. The cover is chased with a maple design and decorated with the seal of the State, and a natural-looking maple leaf forms the tip for lifting the cover. The handle represents a knotted and crooked stick, thoroughly in keeping with the character of the piece.

The feature of the salad bowl is its wide decorative flange with the dolphin border matching the other pieces of the service. At the bottom four small dolphins with their heads resting on a rope border seem



BUTTER DISH.

to be supporting the bowl with their tails. The piece is 16 inches in extreme diameter and is gold-lined.

The 20-inch meat dish is decorated with the sprays and seals common to the service with a strong dolphin border and a conventional wave effect in the bouge. The 14-inch entree dish or serving tray, while similar in character, has a shell decoration



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at either end of the flange and a rope border in place of the wave effect.

Each of the compotes, which are identical in design, stand on a high ornamental dolphin foot. The border ornamentation, though in keeping with the rest of the service, is treated in a more liberal manner as would be expected in a decorative piece of this kind. Four conventional shells leading down on the flange are introduced into the border, while the sweep of the bowl part is broken by a conventional wave decoration, the sprays and seals in relief forming the flange ornamentation.

The butter dish is treated in a manner similar to the flat dishes, except the cover, which, with a carefully modeled Guernsey cow for a handle and with a correctly etched pasture scene and a standing cow in the foreground, gives the piece a distinctive character and identifies Vermont as a dairy State.

At the 1904 session of the Legislature $5,000 was appropriated for the purchase of a silver service to be presented to the *Vermont*. Gov. Charles J. Bell was authorized to select and purchase the service. Designs were submitted by three competitors and the order was given to Bates Bros., White River Junction, Vt., the designs furnished by the Gorham Mfg. Co., which company has since made the service.

The vessels of the United States Navy whose presentation services have been illustrated and described in THE CIRCULAR-WEEKLY, and the dates of the issues in which these illustrations and descriptions appeared from time to time, are as follows:

VESSELS.	ISSUE.
Maine	June 3, 1901
Detroit	July 2, 1902
Montgomery	Feb. 15, 1893
Cincinnati	Sept. 26, 1894; April 21, 1897
Minneapolis	May 1, 1895
Brooklyn	Feb. 12, 1896
Nashville	May 13, 1897
Iowa	July 22, 1897
Raleigh	Oct 7, 1897
Oregon	April 28, 1897
Massachusetts	June 9, 1897
Wilmington	Dec 1, 1897
New Orleans	June 7, 1899
Kentucky	June 28, 1899
Olympia	July 26, 1899
Indiana	Aug. 30, 1899
Marietta	Sept. 13, 1899
Wisconsin	May 16, 1900
Illinois	May 17, 1901
New York	May 22, 1901
Alabama	Nov 26, 1900
Albany	Feb 11, 1901
Denver	March 18, 1901
Pennsylvania	June 21, 1901
South Dakota	April 20, 1901
Tacoma	June 29, 1901
Ohio	Aug 2, 1901
Nebraska	Aug 30, 1901
Missouri	Sept. 6, 1901
Kansas	Sept 13, 1902
New Jersey	Oct 18, 1902
Milwaukee	Oct 25, 1902
Maryland	Nov 8, 1902
Charleston	Feb 11 1903
Connecticut	March 11, 1903; Nov 21, 1903
Tennessee	Nov 7, 1903
Virginia	Nov 11, 1903
Louisiana	Dec 19, 1903
Vermont	Jan 2, 1907

Interesting Spoons of Sixteenth and Seventeenth Centuries Recently Unearthed at Salisbury, England.

WHILE digging in a poultry run at Taunton's Farm, Netherhampton, Salisbury, Eng., two laborers came across seven silver spoons, about the size of an ordinary tablespoon, with curious shaped handles, such as are seldom to be met with nowadays except in a museum or the collection of a connoisseur. Despite the fact that they had been buried for a considerable time, except for the surface being considerably tarnished, they were in a splendid state of preservation. The men, after cleaning the spoons slightly, took them to J. Sidney Rambridge, of the Canal, Salisbury, who discovered they were silver spoons of considerable value, being extremely fine specimens of the work of the 16th and early 17th centuries. He communicated with the agent of the Earl of Pembroke, the Lord of the Manor, and ultimately the police were acquainted with the discovery, taking possession of the property, and, as a result, a coroner's "quest" will be held.

How the spoons came to be buried in a farmyard, or how long they have been hidden in such wise is a mystery. There is every possibility that they were stolen at some time and buried by the thief in the hope that later he might disinter them.

The seven spoons have baluster stems and seal heads, and are of the type which were particularly common between 1585 to about 1620, varying slightly in size and weight. On the seal end of each are engraved initials and dates ranging from 1596 to 1632. No. 1 is dated 1629 and bears the initials I. S. E. E. and weighs 1 oz. 3½ dwts.; No. 2 is dated 1629 and bears the initials I. I. E. E. and weighs 1 oz. 8½ dwts.; No. 3, 1621, 1 oz. 14 dwts., with initials B. E. I. E.; No. 4, 1632, 1 oz. 10 dwts., with initials M. A. W. E.; No. 5, 1621, 1 oz. 16 dwts., with initials TH. I. E.; No. 6, 1596, 1 oz. 8 dwts., with initials F. H. T. S., and No. 7, 1596, 1 oz. 8 dwts., with initials E. H.

With regard to the coroner's "quest," Sir John Jervis, in discussing the office and duties of coroners, states: "Treasure trove is where any gold or silver coin, plate or bullion is found concealed in a house, or in the earth, or other private place, the owner thereof being unknown, in which case the treasure belongs to the Crown or its grantee having the franchise of treasure trove; but if he that laid it down be known or afterward discovered, the owner, and not the Crown, is entitled to it; this prerogative right only applying in the absence of an owner to claim the property. If the owner, instead of hiding the treasure, has casually lost it, or parted with it in such a manner that it is evident he intended to abandon the property altogether, and did not purpose to resume it on another occasion (as if he threw it on the ground, or other place, or in the sea), the first finder is entitled to the property as against every one but the owner, and the royal prerogative does not in this respect obtain. So that it is the hiding and not the abandonment of the property that decides that the Crown is entitled to it."



SOME 16TH AND 17TH CENTURY SPOONS RECENTLY UNEARTHED NEAR SALISBURY, ENGLAND.

In speaking of the account of the discovery of the spoons found near Salisbury, J. H. Buck, curator of metal work at the Metropolitan Museum of Art, New York, said: "These spoons are very interesting from the fact that they all appear to be of *local* manufacture. With the exception of No. 6, which is by a Coventry maker (1560-1600), the marks are to be found in 'English Goldsmiths and Their Marks,' C. J. Jackson, as 'unascribed,' and probably made by Dorsetshire and Wiltshire goldsmiths. Mr. Jackson writes: 'Although Salisbury (capital of Wilts) was mentioned in the Act of 1423 as one of the towns appointed to have a *"touch"* of its own, no plate marks have been found which can with any certainty be ascribed to it.'"

Old Church Plate in Wales

IN the church of Llandudwen, seven miles to the northwest of Pwllhell, Wales, is found a pre-reformation silver chalice, hitherto unchronicled. It bears no marks, but the date is obviously, by comparison with dated examples, about 1500. This brings up the known instances of old massing chalices that escaped destruction at the time of the reformation to about 40. The bowl is plain hemispherical, and it is supported by a hexagonal stem divided by a large ornate knop. The foot is curved hexagonal, and one of the compartments has an engraved crucifixion on a foliated gilt background. It is almost identical with one at Llanelian, Denbigshire. These and a paten at Llanmaes, Glamorganshire, dated 1535, are the only three pieces of pre-reformation church plate known to be extant in Wales.

Nevertheless, there is another older piece of plate, that has been in use as an alms dish in the well-known Carnarvonshire church of Clynnog far beyond the memory of man. In this case, however, its origin was in a certain sense secular. It is a mazer bowl of dark polished maplewood, mounted in an ornamental silver gilt band, which bears the black letter inscription: "Ihs nazarenus rex ludeorum fill dei miserere mei." In the center of this small bowl, which is 5¼ inches in diameter and 2 3-16 inches deep, is a boss of silver gilt engraved with flowers, which were originally enameled.

The date is somewhere about 1480-1490, and it is supposed by Mr. Jones to have belonged to the adjacent monastic house of Clynong.—*London Athenaeum.*

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LONDON PARIS AMSTERDAM

Death of Thomas Kirkpatrick.

Thomas Kirkpatrick, president of the Kirkpatrick Co., 331 Fifth Ave., New York, who was one of the oldest and best-known retail jewelers in the metropolis, died Thursday of last week at his home, 67 W. 47th St., Manhattan, in his 73d year, after an illness of several weeks. Mr. Kirkpatrick, although his health began to fail as far back as last Summer, continued in active charge of the business until a month or so ago, when increasing weakness obliged him to remain at home. He retained his mental faculties until within a few minutes of his death.

Thomas Kirkpatrick was born in Scotland, Feb. 11, 1834, and came to New York at the age of 10 with his father and his mother. He attended the public schools of New York, and after receiving his education in 1854, obtained employment with Ball, Black & Co., who had a retail jewelry store at Broadway and Murray St. He and another youth who is now at the head of a Fifth Ave. jewelry company, obtained here their first lessons in retail storekeeping, and that their duties were comprehensive may be seen from the fact that after the day's work was done they put up the shutters and slept at night under the counters in order to act as watchmen. In a year Mr Kirkpatrick left this firm to go as a salesman in the store of Robert Rait at Broadway and Warren St. There he remained until 1860, acquiring a thorough knowledge of the business. In the latter year he opened a store of his own on Broadway near Duane St. At that time he was 26 years of age, and he continued the business by himself until his death.

From the first Mr. Kirkpatrick was successful. As the city extended northerly he moved in that direction. The first removal was to Broadway and 19th St., on the site of the building now occupied by the Whiting Mfg. Co. It was about 1881 that he opened his store at this corner, across from the old Goelet homestead, and in later years he recalled that cows pastured on the lawns in front of this house. Subsequently he moved to Broadway, corner of 22d St., in a location which formed part of the site of the present Flatiron building. At the opening of the Waldorf-Astoria Hotel Mr. Kirkpatrick was about the first jeweler to realize the possibilities of trade that would follow, and he moved across from the hotel to the store which has been occupied by his business since. He claimed, therefore, to be the father of the Fifth Ave. jewelry colony, which has since grown to so large proportions.

For 40 years Mr. Kirkpatrick had made his home at the house in which he died. When he bought it he could look from his back windows to Central Park, there being no buildings between. He is survived by a widow, one son, John Kirkpatrick, who has been associated in the business and will continue it, and one daughter, Mrs. David C. Townsend.

Although Mr. Kirkpatrick was never an active politician, yet he enjoyed the intimate acquaintance of numerous men of prominence in public life, who often sought his advice, so that his influence in civic affairs was such as is exercised by few men occupied as he was with the claims of a busy commercial life. Among other men of whom he used to relate anecdotes to his friends was the late Wm. M. Tweed, who, in the days of his power, used frequently to call at the jewelry store. Others who have been noted in politics and men of high station, officials of city and State, judges and others were known familiarly to Mr Kirkpatrick. Among Scotchmen and those of Scotch descent, from Andrew Carnegie, through a list of many scores, he was personally known and esteemed.

In his habits Mr. Kirkpatrick was essentially a man of business, giving his time from early morning until the close of day to his store and having no fads to distract him from his chosen occupation. He personally supervised all the details of his business until his son became old enough to take a share of the burden, but up to his last illness the father gave every day to his store as usual. A year ago the business was incorporated.

Among the organizations of which the deceased was a member were the Chamber of Commerce of the State of New York, the New York Club, St. Andrew's Society and the Robert Burns Society. He was formerly for a long time a member of the Manhattan and Lotus clubs.

The funeral took place Saturday at the West Presbyterian Church, 42d St., and was large attended. The services, exceedingly impressive, were conducted by the Rev. Dr. Evans. Practically all of the prominent jewelry houses were represented in the attendance. Numerous and beautiful floral offerings testified to the esteem in which deceased was held by his friends and associates. The pallbearers were close personal friends. Interment was in Greenwood Cemetery.

Death of Warren Richmond.

Mt. Morris, N. Y., Dec. 26.—Warren Richmond, who died last week at his home in Genesee St., was one of the most prominent and highly respected business men in this section, and had been engaged in the jewelry trade about 45 years. Death was due to heart disease brought on by weakness incident to old age, and came after an illness of about a year.

Mr. Richmond, who was 74 years old, came to this village very early in life, and in the '60s started in the jewelry business here, following his vocation steadily until his death. He continued alone until the latter part of 1894, when owing to his advancing age he admitted his step-son, Edward Conklin, forming the firm of Richmond & Conklin, and in recent years the business has been conducted in charge of the latter.

Mr. Richmond was a Republican in politics and has been honored by his party at various times by election to town and village offices, which he always filled with fidelity and satisfaction to his constituents. He was one of the oldest as well as one of the most prominent members of the Methodist Episcopal Church, and was for a number of years one of its trustees. For the past 15 years he was secretary of the Mt. Morris Cemetery Association.

He is survived by a widow.

Jewelry, Silverware, Clocks, Watches and Kindred Lines Exported from New York.

Washington, D. C., Dec. 26.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Bahia Blanca: 3 cases watches, $281.
Berlin: 5 cases silverware, $106.
Bombay: 1 case watches, $1,280.
Calcutta: 60 cases clocks, $820.
Cape Town: 8 cases clocks, $1,060; 1 case watches, $248.
Cienfuegos: 6 cases plated ware, $384; 8 cases clocks, $208.
Colon: 1 case plated ware, $120; 2 cases watches, $250.
Glasgow: 133 cases clocks, $1,683.
Guayaquil: 1 case jewelry, $660; 21 cases clocks, $345.
Hamburg: 15 cases plated ware, $1,527; 3 packages optical goods, $1,098; 4 cases jewelry, $954; 1 case jewelry, $500; 1 package optical goods, $150.
Havana: 1 case plated ware, $134; 5 cases clocks, $109; 2 cases jewelry, $497; 1 case silverware, $263; 2 cases plated ware, $246.
Havre: 6 cases jewelry, $678.
La Libertad: 1 case silverware, $114.
Lisbon: 44 cases clocks, $472.
Liverpool: 5 cases plated ware, $680; 87 cases clocks, $1,507; 2 cases watches, $1,435; 3 cases jewelry, $600.
London: 43 cases clocks, $1,200; 1 package optical goods, $1,800; 98 cases clocks, $4,000.
New Castle: 10 cases plated ware, $120.
Oporto: 29 cases clocks, $390.
Para: 2 cases plated ware, $179; 13 cases clocks, $309.
Rangoon: 21 cases clocks, $296.
Sao Miguel: 2 cases plated ware, $192; 1 case jewelry, $190; 17 cases clocks, $158.
Santiago: 2 cases watches, $668.
Soerabaya: 1 case watches, $345.
Sydney: 18 cases clocks, $1,312; 2 cases plated ware, $120.
Valparaiso: 1 case jewelry, $168; 14 cases plated ware, $1,809; 1 case jewelry, $176.
Vera Cruz: 817 cases plated ware, $3,175; 11 cases clocks, $320.

Death of L. P. Hebard.

Sheffield, Ala., Dec. 26.—Not only did the death of L. P. Hebard, a prominent jeweler of this place, cause profound regret in the community, but the sensational reports growing out of the investigation caused by the rumor that he had met with foul play, deeply grieved his friends and relatives. Mr. Hebard was found dead in his store shortly after he had opened it on Dec. 20, and it was at first thought that he had died of heart disease, but the coroner's inquest disclosed poison in his stomach.

The deceased was about 40 years old and started in the jewelry business in Sheffield in 1901, succeeding F. B. Gibson. He had previously been in the grocery trade as a member of the firm of Bryant & Hebard. He did well, was highly regarded in the community, and no motive for suicide could be ascribed by his friends. This and the fact that he had considerable money in his pockets some time before and only $6 when the body was found, started the report of foul play.

The deceased is survived by a widow and several children.

May Eastman, accused of stealing jewelry from the store of Geo. H. Dodson, Spokane, Wash., was recently taken into custody in Seattle, and brought back to the former city to stand trial. The accused is 18 years of age.

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MEMORANDUM ORDERS SOLICITED.

Death of Samuel Myers.

Boston, Mass., Dec. 29.—The death of Samuel Myers, the oldest traveling salesman in the jewelry line in New England, which took place in Salt Lake City, Utah, Dec 21, removes a conspicuous figure from the Boston trade.

Mr. Myers was on one of his regular transcontinental trips for the Boston house of M. Myers. He had kept constantly on the road in spite of his years, for he enjoyed the life of travel, and was an unusually successful salesman. While busy with his correspondence at the hotel where he was stopping in Salt Lake, a sudden attack of heart failure brought to an abrupt close his noteworthy career.

News of his death came as a great shock to his relatives and friends in Boston. Arrangements were at once made to have the remains forwarded to this city, and they were expected to arrive to-day.

Mr Myers was born in London in 1829. He came to America when 27 years of age, and located in Boston, beginning business on Hanover St. Later his brother was associated with him, the firm being known as S & J. Myers. They removed to Washington St. subsequently, and several years ago M. Myers succeeded them in the business. The latter is a son of S. Myers, and the senior since then has spent most of his time traveling in western territory for the house.

Few who knew Mr. Myers in later life, unless informed on the subject, realized that he was past the three-score and ten period. He looked scarcely more than 60, and was more alert than the average man of that age, being of the type that retains buoyancy and youthfulness of spirit throughout a busy career. Among his numerous friends and business associates he was held in the highest esteem.

Mr. Myers is survived by his brother, the partner of his younger business days; a sister and seven children. One of his sons is Alfred E. Myers, of Myers & Franks, jewelers, on Hanover St., and another is M. Myers, referred to above. Henry Cowan and E. A. Cowan, also well known members of the Boston Jewelry trade, are sons-in-law of Mr. Myers.

Death of Herman Myers.

Albany, N. Y., Dec. 26.—The funeral of Herman Myers, an old and at one time a well-known jeweler of this city and Gloversville, took place this afternoon from Temple Beth Emeth, the service being in charge of the Rev. Dr. Mack Schlesinger. The interment was in the Rural Cemetery.

Mr Myers was born in Cassel, Germany, 82 years ago, and came to this country a very young man. He first settled in Albany, and a short time later went to Gloversville, where he established a jewelry business with great success. He then established a similar concern in Albany, opening a store at 386 Broadway. He conducted both for some time, and later embarked in the manufacture of shoes. Since 1872 he has devoted most of his time to the management of his real estate.

Deceased was prominent in religious work of the Temple Beth Emeth and in Masonic work, and was the oldest living member of Washington Lodge No. 85, F. and A. M. He is survived by a widow and one son.

Death of Philip De F. Goewey.

Albany, N. Y., Dec. 26.—The jewelry trade of Albany and vicinity heard with deep regret and sorrow the news that Philip DeForest Goewey, Albany, one of the city's oldest and most prominent jewelers, had passed away Friday last. Death was due to Bright's disease, from which he had suffered for a number of years.

Mr Goewey, who was widely known as the head of the firm of Goewey & Jennings, was a native New Yorker, having been born at Hartwick, Otsego County, Oct. 28, 1888. He attended the public school of his native place until he was 12 years old, and then was bound as an apprentice to P. G. Tanner, a jeweler of Cooperstown. In 1851 he left Mr. Tanner and came to Benjamin Marsh, predecessor of Marsh & Hoffman, whose store at that time was at the corner of State St. and Broadway.

After working at his trade for a few years Mr. Goewey started in business for himself in 1862, forming the partnership with his brother, J Augustus Goewey, the firm taking a store at 12 State St. The brothers continued in business together for four years, and after J. A. Goewey withdrew the deceased conducted the business alone in several different locations until 1900. In this year he formed a partnership with Frederick D P. Jennings under the style of Goewey & Jennings, and the firm opened the present store at 13 South Pearl St

Mr. Goewey was married in 1862 to Miss Caroline H. Peck, and later to Mrs. L. E. Gordon. His widow, but no children, survives him. The deceased was a member of Temple Lodge No. 14, F. and A. M.; Temple Chapter No. 5, De Witt Clinton Council No. 22, Temple Commandery No. 2, K. T.; Cyprus Temple, the Scottish Rite bodies and Masonic Veteran Association.

Plucky Proprietress of Philadelphia Jewelry Store Captures Robber Who Assaults Her With a Blackjack.

Philadelphia, Pa., Dec. 31, 1906.—Mrs. Elizabeth Holland, proprietress of a retail store at 1335 S. 2d St., made a heroine of herself last week in assisting in the capture of a man who attempted to rob her store. As usual, the thief pretended to wish to buy a ring. Then he distracted the attention of the proprietress of the store, and while her back was turned he hit her with a blackjack. But Mrs. Holland neither screamed nor fainted. On the contrary, she attacked her assailant and finally handed him over to a policeman.

The prisoner was identified as John Swetledge, a young man who has been only released recently from the reformatory at Glen Mills. He is held for a hearing in court.

E. E. Williams has been appointed receiver for the National Clock Co., Oxford, O., which had been incorporated with a capital of $100,000. A plant was built at Oxford but never operated. The receiver was appointed upon the application of Kramer & Johnson, contractors of Hamilton, O., and other creditors.

Career of the Late Herman Keck.

Cincinnati, O., Dec. 26.—The announcement of the sudden death Dec. 20 of Herman Keck, of the Herman Keck Mfg. Co., was a surprise and a shock to the jewelry community of this city. On Monday, Dec. 17, while at his office, he was stricken with a severe attack of pneumonia and sent in a carriage to his home in Maplewood Flats, Clifton. He grew rapidly worse, and died Thursday.

Mr. Keck was born in Cincinnati 42 years ago, and received his education in Cincinnati. After finishing his course at the public schools he entered and graduated from the Woodward High School in 1882. School friends in speaking of him say he was unsurpassed as a student, unusually quick at perception and always at the head of his class. He was naturally a scientist, and made a specialty of this study for two years at the Cincinnati University, which he entered upon completing the high school.



THE LATE HERMAN KECK.

While still a student Mr. Keck engaged in business with his father, a pioneer manufacturing jeweler of this city, and continued thus for 25 years, building up his father's business after the latter's death in 1892. He became an expert judge of diamonds, and when the Wilson Tariff Bill, putting a duty of 25 per cent. on cut diamonds became a law he perceived that by the duty thereby imposed it was possible to build up a cutting industry in America He became one of the best-known jewelry men in this country, owing to his activity in the diamond cutting industry and in the manufacturing lines of this city. He was president of the Herman Keck Mfg. Co., the business established by his father in 1837, and also president of the Duhme Jewelry Co., the concern incorporated by him and his brother, Oscar Keck, in 1897 The deceased is survived by a widow and one son eight years old. The funeral services took place at the Cincinnati Crematory on Dixmyth Ave., Sunday, Dec. 23, at 1:30 P. M.



1906 — GREETINGS — 1907

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Members of Newark Manufacturing Jewelers' Association Hold Luncheon and Hear Interesting Addresses.

Members of the Manufacturing Jewelers' Association, Newark, N. J., to the number of more than 50, assembled Thursday of last week for the annual lunch and an informal meeting at De Jianne's restaurant. It is the custom of the members to meet about this time of the year for the purpose of arranging for the annual elections which will take place within a few weeks, and usually lunch is enjoyed at the same time

This year the affair took a somewhat new turn, as it served to call attention promiently to the merits of the Newark Technical School in offering opportunities and advantages to young men desiring to learn the jewelry trade. Several large manufacturers were present at the recent dinner given in the Technical School by the Newark Board of Trade. Their interest was actively aroused, and they were added to the list of friends which the institution has in the jewelry ranks. Largely as a result of the impression then created, it was decided to invite as the speakers last Thursday Charles Colton, the principal of the Technical School, and John Cotton Dana, the librarian of the Newark Public Library

Besides the addresses there were remarks by George R. Howe, of Carter, Howe & Co., the president of the association; Alvin Osmun, of the Osmun-Parker Mfg. Co., the chairman of the Good and Welfare Committee; Samuel Clark, of Day, Clark & Co., George Strobell, of Strobell & Crane The toastmaster was Theodore Woodland, of the Jones & Woodland Co.

Mr Colton in his address said that in the average life of boys there is a period of two years or so, after they graduate from the grammar school and before reaching the age of 16, when, as a general rule, they drift aimlessly. He regretted that boys could not put at business or employment at that age, and said it would be better if the time were used in pursuing a technical course.

Mr. Dana spoke of the advantages offered by the library, of the large number of books, which are of especial value to people in the jewelry trade and of the metal display.

The members of the association who spoke expressed agreement with the representatives of the school and library. It was said that only a beginning had been made in the training of jewelers in the school, and that much remains to be done, in order that the industry may enjoy the full benefits that may be reaped.

A number of new members are to be received into the association following this meeting, and it is believed that before long 100 per cent. of the manufacturing jewelers of Newark will be enrolled.

The Good and Welfare Committee which had charge of the affair comprised, besides Mr. Osmun, Andrew J. Hedges, of the firm of A. J. Hedges & Co.; Mr. Angell, of the firm of Black & Angell Co.; Theodore Woodland, of the firm of the Jones & Woodland Co.; Mr. Adams, of T. W. Adams & Co.

Miss M. L. Addis has moved from 807 Kansas Ave. to 817 Kansas Ave., Topeka, Kans.

Paterson Police Arrest Man Who Is Believed to Have Swindled Many Jewelers With Worthless Checks.

The vigilance of William Rubin, manager of the store of P. Rubin, 17 Main St., Paterson, N. J., last week led to the arrest of a young man who the police believe has been endeavoring to get watches and jewelry from many retail jewelers of this city and vicinity. The man called on Mr. Rubin about 3 P. M., and, saying that he was recommended by a doctor, asked to see some gentlemen's chains. After making a selection the man then picked out also a lady's chain. The latter he wished to take with him, offering a check in payment, at the same time telling the jeweler to deliver the man's chain at his home in Elizabeth, N. J.

The young man, who is about 23 years old, well dressed and of gentlemanly appearance, talked so well that Mr. Rubin, while not willing to allow him to take away the chain, was still in doubt as to whether or not he was a swindler. The jeweler finally agreed to show an assortment of ladies' and men's chains at the young man's house on the following day. Mr. Rubin thought no more about the matter until a little later, when his sister-in-law, the wife of H. Botwick, a jeweler at 157 River St., came to his store to get a watch chain, saying that there was a young man at her husband's place of business who had bought a watch for $25 and wanted a chain to go with it. Mr. Rubin gave her the chain, but told her to be careful, and described the customer who had previously called at his store and ordered chains. Not wishing to take any risk, Mr. Rubin then went up to Mr. Botwick's store, and, looking through the window, recognized his customer.

His suspicions being confirmed, Mr. Rubin went across the street and telephoned police headquarters The detectives were soon on the scene, and took the young man into custody. In the pockets of the prisoner, who had previously said he lived at 912 Elizabeth Ave., Elizabeth, the police found a number of checks signed with different names, and an investigation disclosed the fact that the young man on Christmas Eve had obtained a watch for $25 from Sigmund Mestel, a jeweler at 40 Montgomery St., Jersey City, to whom he gave a check in payment.

The young man was taken to headquarters and photographed, and is being held to await an investigation of his record. The prisoner is about 23 or 25 years old, 5 feet 4 inches high, has light hair and clean shaven face. He talks like a southerner and walks with a limp.

To the police the prisoner said that his name is Eugene E. Lang, and that he is the son of a wholesale liquor dealer, his home being at Manchester, Va. According to the police the young man confessed that he had passed worthless checks on several jewelers in New York and vicinity.

Some of the checks were signed E. E. Schmitz, and made payable to Morris Barr.

W. M. McNeal, 6 Central Ave., Atlanta, Ga., who was recently found wounded in his jewelry establishment and who was at first thought to have been assaulted by burglars, says that he accidentally shot himself while loading a revolver in his store.

Pittsburg Jewelers Confident That 1907 Will be a Banner Year in Business.

PITTSBURG, Pa., Dec. 27.—Pittsburg merchants almost without exception all agree that the year 1907 will be one of the most profitable in the history of this city. There is every indication on the surface to make such a forecast. The United States Steel Corporation, the Pennsylvania Railroad and other corporations have advanced wages 10 per cent, and the wage-earner patronizes the Pittsburg jeweler to a greater extent than is found in any other city. A few predictions by leading merchants follow:

Otto Heeren, of Heeren Bros. & Co.: "There will be continued prosperity in 1907, and there is no doubt that business will be just as good as it was in 1906, and probably better. There is every indication of it. Wages are advancing, the farmer is receiving the highest prices for his products and everybody will have money to spend. The steel industry is enjoying great prosperity and it is a good barometer to go by. There is also a scarcity of labor, showing that there is employment for all who want to work. The country is growing and expansion is causing prosperity. I doubt if the country was ever in a more prosperous state than the present."

E. W. Hill, of Goddard, Hill & Co.: "Better business will be enjoyed in 1907 than in 1906, and it is my opinion that it will be better still in 1908. There has been an unusually large demand for small goods. Large pieces have moved slowly. I attribute this to the automobile craze. When the bicycle craze was on, few watches were sold. Everybody who could buy a wheel did so in preference to buying a watch. People who have money are putting their spare savings in automobiles. One encouraging feature is the small number of failures. Business cannot help but be good in 1907."

W. J. Johnston, of the W. J. Johnston Co.: "Barring financial disturbances and crop failures, the year 1907 ought to be one of the most prosperous years in the history of the country. The year 1906 has been a splendid one for us. In fact we did a year's business in December. Our increase for this year alone amounted to as much as we had hoped our entire sales would total when we first engaged in business. One thing, however, must be reckoned with at the present time—that is the speculative craze. But if crops are good nothing can stop continued prosperity. We are enlarging our business and expending $15,000 on new quarters, which will give to us one of the finest establishments in the United States. We are making additions because our business has increased and we must do it. It is hard to forecast conditions, but if nothing unforeseen now happens, 1907 will be a hummer. Things look good on the surface. Business will certainly be all that one could desire."

H. B. Hayes and J. Alexander Hardy, of the Hardy & Hayes Co.: "We have talked with a number of prominent steel men of Pittsburg and have every assurance that trade will be splendid in 1907. Wages are being advanced and every firm has more orders than it possibly can fill. It ought to be a better year than ever. The year 1906 was certainly the best year that we ever had."

S. F. Roberts, of E. P. Roberts & Sons: "Our cash sales and credit sales were in excess of last year and I believe that even better times are coming. There is every indication of it. The fact that wages are being advanced is the best indication that business will be good for many months to come. The country is in a prosperous state and Pittsburg is certainly getting her share of it."

H. G. Laubach is closing out his stock in Franklin, Nebr.

Two thieves about 10 o'clock one evening last week hurled a flat iron through the plate glass window in the store of McIntosh Bros., 64 Grand River Ave., Detroit, Mich., and in the presence of the proprietor extracted a tray of diamonds valued at $350 and escaped by means of a horse and carriage which was awaiting them. The fugitives were pursued by the jeweler, who failed, however, to overtake them.

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Rewards Given by the Jewelers Security Alliance—New Members Admitted.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held last Friday, the following members being present:

Chairman Butts, President Sloan, Vice-Presidents Wood and Champenois, Treasurer Karsch, Secretary Noyes and Messrs. Abbott, Alford, Bowden, Brown and Stern of the committee.

The following new members were accepted:

C. H. Benson, Elmira, N. Y.; V. O. Bald, Buffalo, N. Y.; Max Henschel, Philadelphia, Pa.; Frank L. Hornung, Brookville, Ind.; Geo. Kuhark, Chicago, Ill.; Henry Leonhardt, Philadelphia, Pa.; W. B. Lodge & Co., Lander, Wyo.; Marks & Winkelstein, Elmira, N. Y.; Fred W. Reich, Columbus, Ga.; J. J. Reider, Homer, N. Y.; Harry D. Seresford, Fort Dodge, Ia.; Carl A. Bever and Jas. J. Ernisse, Rochester, N. Y.; Geo. Jennings, Oneonta, N. Y.; Jas. R. Norton, Winchester, Tenn.; Philip Present, Rochester, N. Y.; Charles Kranich and Geo. W. Kranich, Philadelphia, Pa.; E. F. Amussen Jewelry Co., Salt Lake City, Utah; Chas. H. Dygert and J. Kopeloach, Rochester, N. Y.; V. S. Pfenning & Co., St. Marys, O.; John A. Schrott, Herkimer, N. Y.; T. Taylor Shannon, Philadelphia, Pa.; B. W. Powell, Hot Springs, Ark.; Valentine Wetzel, Main Hill, N. J.; Allan Jewelry Co., Charleston, S. C.; Anderson & Thorson, Wahoo, Nebr.; Chas. E. Brown, Lockport, N. Y.; Frank M. Douglas, Red Creek, N. Y.; H. S. Lilius, Hattiesburg, Miss.; Carl Entenmann Jewelry Co., Los Angeles, Cal.; F. Gehriger & Co., Kansas City, Mo.; T. I. Griffin & Son, Bristol, Conn.; George Katzman, Louisville, Ky.; C. M. McFatridge, Moravia, Ia.; J. V. Merrill & Co., Portland, Me.; John P. Wellaty, Indianapolis, Ind.; E. M. Richardson, Lockport, N. Y.; Fred W. Brock & Co., Honea Path, S. C.; Deck & Wolf, Buffalo, N. Y.; David Jaffy & Co., Cleveland, O.; Leach & Simpson, Auburn, N. Y.; M. L. Levine, Buffalo, N. Y.; J. J. Vorhaben & Bro., New Orleans, La.; Jacob Bennett, Norfolk, Va.; H. J. Cartier, Arctic, R. I.; Cook & Jaques, Trenton, N. J.; Frisch Bros. and Benjamin Lewin, Buffalo, N. Y.; W. C. Pearson Drug Co., Corning, Mo.; Schaefer & Adrian, Baltimore, Md.; Frank Smith, Woodland, Cal.; Von Norman Bros., Seattle, Wash.; P. A. Peterson, Trenton, N. J.; Helmuth P. Schultze, Buffalo, N. Y.; T. Musgrave & Co., San Francisco, Cal.; Wm. F. Perrin, Oneida, N. Y.; Carl Albert, Plainfield, N. J.; George Mak, Walter Moore, A. Edelstein, Mrs. V. Menein and G. Rootenberg, Paterson, N. J.; Albert J. Diebold and G. Hahnemann, Buffalo, N. Y.; Chas. Greene & Son, Passaic, N. J.; Ferdinand Brunner, Rutherford, N. J.; E. A. Young, Caven Spence and J. J. Ryan, Newark, N. J.; Comerford & Bush and L. Nise, Buffalo, N. Y.; Morris L. Weinstein, Asbury Park, N. J.; Hosea D. Fisher, Oswego, N. Y.; C. S. Kepner, Chester, Pa.; Jos. Schmid, Buffalo, N. Y.; Wm. Nelson Shafer, Cohleskill, N. Y.; L. F. Vaughn, Oxnard, Cal.; A. Behrend, San Francisco, Cal.; Harry Friedman, Newark, N. J.; Grinnell & Co., Valley City, N. Dak.; A. A. Ingvall, Brooklyn, N. Y.; Frank Ricard, Lawrence, Mass.; A. B. Spencer, Rutland, Ia.; Thos. E. Terry, Buffalo, N. Y.; Geo. Bernard, S. Seff and Weizenegger Bros., Newark, N. J.; Howard Thomas, Wenatchee, Wash.; C. H. West, Amsterdam, N. Y.; Millikan & Hickle, Athens, O.; Frank Thorwarth, Elizabeth, N. J.; Adams & Crockett, Springfield, Mass.; M. J. Bernstein, Joseph J. Carr and Nelson A. Soggs, Niagara Falls, N. Y.; Ernest Allez, Millville, N. J.; Chas. H. Eighee, Tottenville, N. Y.; Geneva Optical Co., Geneva, N. Y.; Goldwater Bros., Oakland, Cal.; Chas. A. Thorpe, Potsdam, N. Y.; Frank F. Stapf, Dunkirk, N. Y.; L. E. Winchester, Fredonia, N. Y.; Nath. Wolff, Portland, Ore.; F. M. Barney, Salem Creek, Nebr.

The committee authorized the payment of the reward of $100 to the following persons:

No. 17. To Ed. C. Dollard and Officer Michael Wallace, for the arrest and conviction of Frank Maneri and Frank Lovello, who smashed the window of M. Weintraub, Hoboken, N. J., Nov. 1, 1906, and snatched diamond jewelry amounting in value between $600 and $700, and were sentenced to three years each in State prison.

No. 18. To Officer Thos. Cuddihee, for the arrest and conviction of David Henderson, alias Harry Smith, negro, who broke into the store of the W. F. Mueller Jewelry Co., St. Louis, Mo., May 26, and was captured after a long chase, being shot twice by the officer during the pursuit. Goods valued at $200 were stolen, all of which were recovered together with other jewelry believed to have been the plunder of another burglary, and a burglar's vest pocket pistol, which, however, he did not have opportunity to use. He entered a plea of guilty and was sentenced to five years in the penitentiary.

No. 19. To Officer W. Woodhill, for the arrest and conviction of Thos. Roulet, who broke into the store of Warren Scarborough, Long Island City, Aug. 23, stealing jewelry amounting in value to about $500, part of which was recovered. This burglar had a record and would have gotten a five years' sentence, but while in jail awaiting his sentence he prevented the escape of a large number of prisoners at considerable risk and therefore was let off with 30 days in the Queens County Jail.

No. 20. To D. C. Clark, for the arrest and conviction of two burglars who broke into the store of R. J. F. Roehm & Co., Detroit, Mich., Aug. 19, and stole about $700 worth of stock, a part of which were recovered. The detectives had no clue and would never have discovered the thieves but for information given by Clark, who was boarding in the same house with the culprits, and having seen an advertisement of the reward notified the police of suspicious actions which he had observed. One was sentenced to one year and the other to two years in the State prison at Jackson.

No. 21. To officer Austin H. Gilbert, for the arrest and conviction of Sylvester Duncanson, who smashed the window of Geo. E. Childs' store, Flint, Mich., Aug. 9. Failing to get any goods on account of the vigilance of the officer, he was sentenced to 90 days in the workhouse, it being impossible to secure a longer sentence because nothing of value was taken.

No. 22. To Geo. Parker, for the arrest and conviction of Chas. T. Brooks, negro, who broke the show window of C. D. Quisenberry's store, Orange, Va., Oct. 10, and was sentenced to the penitentiary. This is a small place with no police force, but an advertisement of the reward offered resulted in a number of persons taking up the pursuit. This negro was captured and confessed to breaking the window and to breaking into a number of other stores the same night.

No. 23. To the Police Pension Fund of Albany, N. Y., for the arrest and conviction of Cyrus Murphy and Frank Alexander, who smashed the window of F. W. Hoffman, Albany, N. Y., Oct. 21, and stole rings valued at $160, all of which were recovered. Murphy was sentenced to not more than four years or less than three years in Dannemora Prison, and sentence was suspended in Alexander's case.

No. 24. To Officer Jas. H. Lyons, for the arrest and conviction of Frank Edwards, who broke into the store of the R. G. Winter Jewelry Co., Minneapolis, Minn., Sept. 17, stealing about $700 worth, and was sentenced to four years and six months in the State prison at Stillwater.

No. 25. To Detective Jas. Gaffney, for the arrest and conviction of two boys who smashed the show window of A. E. Motch, Covington, Ky., on Nov. 22, stealing two watches, which were afterwards recovered. The boys being under age, one was sentenced to the State Reform School and the other was placed on probation under suspended sentence.

Lad Who Set Fire to Attleboro Jewelry Factory Sentenced to State Reformatory.

ATTLEBORO, Mass., Dec. 29.—John R. Tingley, alias Moss, who recently confessed to starting the $100,000 fire at the jewelry factory of W. H. Wilmarth & Co., was in court this morning for sentence.

State Agent G. F. Davis, of Fall River, made a strong plea for the boy. He urged that Tingley be placed on probation and through the State Board of Charity be placed on some farm, where his habits could be watched.

Fire Marshal H. H. Collamore, who brought about the arrest of the boy, did not favor such a plan. He recommended that Tingley be sent to the State reformatory, where he could learn a trade and be safe. He argued that through the confession of the youth he was liable at any time to have a mania for starting more fires.

Judge Byram sentenced Tingley to the State Reformatory.

Agent Davis entered an appeal for the boy and the case will be settled by the Grand Jury. In the meantime Tingley will be held in Taunton jail.

Death of Robert Barton.

PROVIDENCE, R. I., Dec. 29.—Robert Barton, at one time one of the well-known jewelry manufacturers of this city, died at his home in Barrington last Wednesday. He was nearly fourscore years old, and had been retired from active business for about four years.

Mr. Barton was born in Warren nearly 80 years ago, and when his course at the local schools was completed he started in as a salesman, being 21 years old when he secured a place as such with Smith, Deey & Eddy, then well-known manufacturers. He was later given charge of the New York office of the concern, and on leaving the latter took a position with Wheeler & Knight as traveling salesman. Later, determining that the time had become ripe for him to get into business for himself, he became partner in the firm known as Peck, Proctor & Barton, which later became Peck & Barton. Mr. Peck's death occurred a number of years ago, and after that time Mr. Barton continued the business under the same firm name.

Mr. Barton leaves a widow, but no children.

Grand & Maki, Ashland, Wis., will soon discontinue business.

Joseph Yourkoesky, who, a short time ago, was found by Officer George Reynolds in Wallace H. Miller's store, Uniontown, Pa., has been sentenced to three years' imprisonment in the penitentiary.

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Interesting Specimens of Jade Exhibited by Dr. Geo. F. Kunz to Scientists Visiting New York.

At the convention held in the last week by the American Association for the Advancement of Science and by the Geological Society of America, the New York Academy of Science gave an exhibit, of which a feature was the minerals shown by Dr. George F. Kunz, of Tiffany & Co. Dr. Kunz exhibited the great mass of true jade (nephrite), weighing 4,715 pounds, which he discovered and obtained at Jordansmuhl, Silesia, in 1899, and which now belongs to the Heber R. Bishop collection, loaned to the American Museum of Natural History through the courtesy of the Metropolitan Museum of Art. With this specimen is a series of photographs of the quarry and of features connected with it, made by George H. Kunz, a son of Dr. Kunz. There were also shown a specimen that was obtained at the same time, and has since been polished, showing the beauty of the material, also a hand fragment unpolished.

This jade from Silecia is of special interest, as it was believed by many that the jade implements found in the lake dwellings of Switzerland, Italy and Austria had all been obtained from material of Asiatic origin and brought westward in the pre-Christian migrations. In this one mass there is enough jade to make five times the number of implements that exist in the combined European museums, and there is no necessity of attributing an Asiatic origin, although some of the implements may have had such an origin.

Dr. Kunz exhibited in connection with his paper before the Geological Society of America American diamonds from six distinct localities; three in Wisconsin, one in California, one in Alabama and one in Indiana. He also showed a series of Jasper rock, iron ore, horn-blend, corundum and other typical minerals and rocks, which were found associated with gold in the gold washings of Brown and Morgan counties of Indiana.

These are of especial interest, because a number of the rocks have been identified and also verified by Canadian geologists as being of Canadian origin and as having been transported during the Ice Period from the northern shores of Lake Superior and Ontario, and probably some from as far as Ungava Distriet in British Columbia.

Naturally, the fact that a series of minerals, varying in specific gravity from quartz to native gold six times the weight of quartz, would lead to the plausible theory that these have been transported by ice and not by river action, or they would not have been transported, but would rather have been separated aceording to their varying densities. The subject is one of unusual interest, as diamonds have also been found in other parts of Wiseonsin, Ohio and Indiana, and it is believed they all have a common origin, having been transported either in the first or second Iee Period.

With this collection was also shown a collection of eoneentrates from the gold washings of Brown and Morgan counties of Indiana, containing zireon, garnet, kyanite, feldspar, smoky quartz, gold and a variety of other minerals.

In the Archaeological Exhibition there was also shown with the Heber R. Bishop collection of jade the two great volumes of the monumental catalogue, and for the extensive scientific investigation connected with it. Descriptions of the book were also shown, written by Dr. Kunz, who had the scientific investigation of the Bishop collection of jade in charge.

Nebraska Jewelers and Opticians to Meet in Lincoln.

OMAHA, Nebr. Dec. 26.—The first annual meeting of the Nebraska Retail Jewelers' Association will be held in Lincoln Jan. 15. An interesting programme has been prepared and distributed to retail jewelers throughout the state. The programme is as follows:

PROGRAMME.

9 A. M.

Address of Welcome..Hon. Richard O'Neill, Lincoln
Response.....Max Egge, Grand Island
Address, by the President.
E. J. Neiwohner, Columbus
Report of Secretary-Treasurer..D. L. Davies, Nelson
Benefits of Organization...J. A. Rueling, Wymore
Protection for the Jeweler...Hamilton Watch Co.
Adjournment

1:30 P. M.

History of Diamonds.....H. P. Sutton, McCook
Successful Storekeeping from the Standpoint of a City Retailer.....T. L. Combs, Omaha
Advertising that Brings Results.
E. J. Neiwohner, Columbus
Successful Storekeeping from the Standpoint of a Retailer in Smaller Cities and Villages.
H. S. Knapp, Bertrand
Mail Order Competition and How to Meet It.
Fritz Hoefer, Aurora
General Discussion.
Adjournment.

7:30 P. M.

Nomination and Election of Officers for Ensuing Year.
Appointment of Committees.
Illustrated Lecture.
H. E. Duncan, of Hamilton Watch Co.
Adjournment.

The officers of the association are: President, E. J. Neiwohner, Columbus; vice-president, J. A. Reuling, Wymore; secretary and treasurer, D. L. Davies, Nelson; National Committee, Frederick Gardner, Lincoln; F. A. Hannis, York. The Reception Committee includes 25 members.

The first annual meeting of the Nebraska State Optical Association will be held on the following day, and ample arrangements are being completed in Lincoln for the accommodation of all. Many persons who will attend belong to both organizations, consequently it was deemed advisable to hold both meetings at the same place. The opticians will have morning, afternoon and evening sessions on both Wednesday and Thursday. Among the speakers will be C. C. McLeese, president of the association; Rev. H. H. Harmon, Dr. S. W. Lane, Kansas City, Mo.; A. O. Leiber, Utica, Nebr., "Advantage of Spectacles Over Nose Glasses;" F. A. Hannis, York, Nebr., "Optical Truths;" F. C. Calhoun, Pawnee City, Nebr., "Confidence to and of Your Patients;" Thomas Gowenlock, Clay Center, Kans., "Optical Legislation;" W. G. McLaughlin, Beatrice, Nebr., "Muscular Defects. Theories and Treatment;" H. P. Holmes, Des Moines, Ia., "Little Things in Every Day Optical Life;" C. E. Masters, Crawford, Nebr., "Duties to Patients;" George Hoffman, Leigh, Nebr., "The Nervous Patient and How to Handle Him;" William E. Huston, Kansas City, Mo., "Titles—Organizations—Education;" J. C. Mackey, Carleton, Nebr., "Relation of Optometry to the Medical Profession;" A. B. Tarbox, Omaha, "Corrections and Errors of Refraction and Accommodation by Means of Lenses;" Dr. A. M. Phelps, reading of the Optical Bill; George E. Perkins, Ford, Nebr., "What Course to Take Against an Unscrupulous Advertiser;" John C. Eberhardt, Dayton, O. (author of "Dynamies of the Ocular Muscles," which was published in previous issues of THE CIRCULAR-WEEKLY), "Congenital Amblyopia and Its Treatment;" M. L. Jones, Fairfield, Nebr., "Fitting and Adjusting of Frames;" C. A. Hewitt, Neligh, Nebr., "Fitting and Adjusting of Frames;" G. H. Burton, Norfolk, Nebr., "Duties to Patients;" Miss J. H. Pratt, Fremont, Nebr., "Glasses as Medicine;" R. C. Simmons, Norfolk, Nebr., "Relation of Optometry to the Medieal Profession."

On Wednesday evening at 8:30 the members will visit the Lyrie Theatre in a body, after which a luncheon will be served at the New Windsor Hotel. The offieers of the Optical Society are: President C. C. McLeese, Davenport, Nebr.; first vice-president, M. J. Egge, Grand Island; treasurer, B. B. Coombs, Omaha; secretary, J. H. Hukill, Lincoln; second vice-president, F. Hoefer, Aurora. The exeeutive eommittee consists of F. A. Hallett, chairman, Lincoln; G. A. Parkins, Ord; H. P. Sutton, McCook; N. A. Heath, Hebron. The reception eommittee consists of Mrs. Charles Fleming, ehairman; J. H. Hukill, J. J. Davis, Mrs. A. M. Phelps, Mrs. F. A. Hallett and Charles Fleming.

Interesting Reports as to Output of New Premier and Voorspoed Mines.

South African papers are now giving considerable attention to the Voorspoed mine, which in surface extent is declared to be the second largest in the world, the largest being the Premier in the Transvaal. It is reported that Wernher, Beit & Co. have bought an interest in the Voorspoed mine, indicating that the De Beers interests considered it worthy of adding to their properties.

It is admitted that as yet the Voorspoed mine has not yielded any large quantity of diamonds, but the digging has established, it is said, the existence of a large pipe. This ground is now yielding 25 to 30 carats a load, and new machinery is being installed so that larger quantities of ground may be treated.

The Premier mine's output has been increasing for several months, the gains being due in part to the treatment of overburden and residues, and adding the stones thus obtained to the others resulting from ordinary operations. In 11 months of the year 931.775 earats of diamonds have been yielded, the monthly yield being as follows:

January, 39.981; February, 45.277½; March, 71.084; April, 89.600; May, 91.163; June, 77.305½; July, 74.700; August, 104.809; September, 106.212; October, 112.478; November, 119.165. Total for 11 months, 931.775.

The number of carats recovered from each 100 loads of earth treated at the Premier mine during these months has varied from 25 to 35.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President.
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

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PEARLS, ETC.

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EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS: MILBAGG

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RUBIES AND SAPPHIRES

Pearl Necklaces and Collarettes.

Mounted Diamond Jewelry of every description.



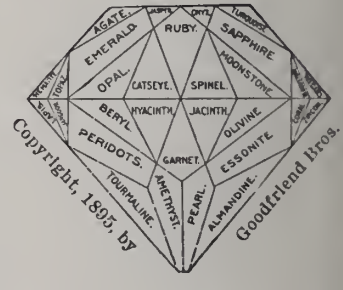
Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Rubies, Emeralds and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds.

Goodfriend Bros.

IMPORTERS AND CUTTERS
....OF....
PRECIOUS STONES

Headquarters for all kinds of
PEARLS



Pearls — Emeralds
Aquamarines — Tourmalines
Sapphires — Rubies
Opal Matrix — Peridots
Gem Coral — Opals

And other Precious Stones

PEARL, CORAL and STONE BEAD NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE:
256 Westminster St.

PARIS:
10 Rue Cadet

The Diamond Markets.

ANTWERP, Dec. 22.—Sales in Antwerp are rather dull, and it is expected that they will remain so until the middle of January. Very white and larger roses are still in demand, but are very scarce.

A new firm was recently established under the firm style of J. Weindling & Co., for a period of 10 years, to carry on business as diamond brokers.

A banquet was tendered to L. Coetermans, Consul General of Persia and diamond merchant, on the occasion of his nomination as an officer of the Legion of Honor of France. The banquet was held in the large hall of the Zoological Garden. There was in all 150 in attendance, many of whom were diamond merchants. Mr. Coetermans was presented with a gold medal by A. Hertogs, burgomaster of Antwerp. J. Pauwels, president of the Diamond Club, of Antwerp, in his address highly complimented Mr. Coetermans. At the close of the banquet Mr. Coetermans gave in his mother's name and in his own the sum of 5,000 francs for distribution among the poor for Christmas feasts.

The following foreign buyers were in Antwerp during the past fortnight: Messrs. Slyper, Mezbourian, Mannikendam, Mittacompolo, Ormand Levy, Arons, D. Van Praag, S. Horowitz, Wins and Matheossian, all of Paris; Messrs. Stavenhagen, Goldberg, Brackhuizen, Mednikoff, O. Herz, London; Mr. Herzog and Mrs. Herfelder, New York; Mr. Winkeleer, Vienna; Mr. Monossohn, St. Petersburg; Mr. Walewijck, Madrid; Mr. Schettino, Naples; Mr. Belluschi, Milan; Mr. Michailoff, Woroneck, Mr. Mendelsohn, Manchester; Mr. Abend and Mr. Maschkowitch, Berlin; Mr. Peysner, Bacon.

AMSTERDAM, Dec. 20.—The market has been very quiet for some days past, and it is said that this situation will not change before another two or three weeks. Notwithstanding the difficulty of selling diamonds at present, the demand for rough goods keeps up, and London shipments are immediately sold after being shown. Many of the cutters cut small goods now, in order to keep their working force busy, foreseeing a good trade at the beginning of 1907.

The committee of the Algemeene Nederlandsche Diamontbewerkersbond has resolved that from Jan. 1 the workday of the diamond sawing trade will not be longer than that of the other men, namely 54 hours per week. This request has been submitted.

Rumors were again heard of the supposed establishment of diamond factories in the south of Africa, but one of the managers of the De Beers concern said it was a ridiculous story. He said that it is absolutely impossible that the diamond industry will ever be established in South Africa, and certainly not at Johannesburg. This industry can only be displaced from Amsterdam and Antwerp by renewed strikes, but he added that he hoped that such a necessity will not present itself.

PARIS, Dec. 20.—The local diamond market is rather quiet, owing to the approach of the new year. Sales of brillants are few and far between, and the same can be said of colored stones and pearls. A few sales in Amsterdam roses have been made during the early part of the month, but there is practically no business to speak of.

The office of Gaston Menasse, which was at 12, Rue Laconartine, is now located at 37, Rue Laffite. S. M. Cohen has opened an office at 16, Rue Charons. It is rumored that the firm of Chaumer, Rue de Richelieu, will establish quarters shortly at Place Vendome.

Minneapolis and St. Paul.

J. C. Gerde, Paynesville, Minn., was a visitor in the Twin Cities last week.

There have not been as many complaints of shoplifting during the holidays as in previous years, although there were some thefts committed.

David Marks, clerk in a jewelry store at 145 E. 3d St., St. Paul, appeared in the Police Court recently on the complaint of L. Friel, who alleged that Marks had sold him a bogus watch, pretending that it was really the precious article it appeared to be. The case was continued, and Marks was released on $100 bail.

There are a number of reports regarding changes and new stores about to open up on Nicollet Ave. in the downtown district of Minneapolis, but it is difficult to get authentic information on the subject. There have been several projects in view, and some at least have been dropped or deferred until more promising openings present themselves.

Washington, D. C.

The Williams Watchman's Co. has been incorporated under the laws of Virginia by residents of this city. The capital stock is $500,000, and the officers are F. Williams, G. F. McCabe, B. F. Adams and M. C. Darneille.

Frederick Dilger, said to be the brother of Theodore Dilger, a jeweler of Bluefield, Va., attempted suicide Thursday afternoon, jumping from the deck of a ferry boat at the foot of 7th St., this city. He was rescued by some of the boat crew and removed to the emergency hospital. The man is said to be in a serious condition. It is reported that he was going blind, and that this had prompted him to commit the rash act.

A resolution has been introduced to provide for the appointment of a commission for the purpose of inquiring into the relation of the tariff to trusts and monopolies, and the industrial and labor interests of the United States, and to recommend such changes in the schedules of the existing tariff as it may deem necessary in order to promote the common welfare. The commission is to consist of nine members, five to be appointed by the Speaker of the House, three Senators, and one to be appointed by the President. This commission would be expected to investigate the matter, especially with reference to the reputed sale of American goods abroad cheaper than they can be secured in the home markets; also into the effects of the tariff upon the various questions relating to agricultural, commercial, mercantile, manufacturing, mining, industrial and labor interests of the United States.

Canada Notes.

C. Maheux & Co., Montreal, have dissolved.

Arthur A. Marshall, London, Ont., has sold out to M. Hughson.

E. L. McDonald & Co., Wawanesa, Man., have dissolved, E. L. McDonald continuing.

The stock of F. De Paris, jeweler, of Quebec, who recently assigned, was ordered to be sold Dec. 27.

Mrs. G. B. Knowles, Battleford, Sask., has disposed of the jewelry department of her business to H. Logan & Co.

The store of Charmandy Bros., dealers in peddlers' supplies, North Bay, Ont., was destroyed by fire on Sunday of last week. The loss was partly covered by insurance.

H. Michalson, of the firm of I. L. Michalson & Sons, Ltd., Montreal, sailed on *La Touraine*, Dec. 20, for Amsterdam and Antwerp on his semi-annual trip for the purchase of diamonds.

Frank Cooke, Fort William, Ont., aged 45, was found dead on Monday morning of last week in the rear of his store, the police being attracted by the barking of his dogs, which were found guarding the body.

It will be of interest to business men outside the province of Quebec to learn that the commercial travelers' tax will be repealed at the next session of the Legislature. The tax was $300, and it has been so much resented by commercial men that Premier Gerrin has given his promise to repeal it.

A daring burglary occurred last week at David Ward's pawnshop, 104 Adelaide St. E., Toronto, Ont., where several thousand dollars worth of diamond and other valuable jewelry were displayed for the holiday trade. The locality is one not much frequented after dark. At about nine in the evening two men drove up in a cutter and fastened the doors outside with ropes and hooks. Then while one of the robbers got into the cutter the other threw a heavy brick through the window, and made a grab through the aperture for two trays of diamonds valued at $5,000. His arm, however, was seized from within by David Ward, who had been waiting on customers, and after a struggle the thief escaped without obtaining any booty except an amethyst brooch and two chains. He joined his companion in the cutter and drove rapidly off. They were chased by a mounted policeman, but gave him the slip for the time. Finally one of the men, John Milligan, was captured in the suburbs. He was identified as the principal culprit, his hand being cut and bleeding from the broken glass of the window. On being taken to the police station he made a full confession, implicating Joseph Warren, John Warren and Fred. Marsh as accomplices. They were arrested Monday, of last week. The two Warrens and Marsh pleaded "not guilty" when arraigned, and all four were remanded until Monday next. The burglary is the most audacious that has occurred here in many years.

Mackey & Elias, of 235 Eddy St., Providence, R. I., until recently the Mackey Jewelry Co., are mailing to the trade a handsome and expensive calendar for the coming year. Mr. Mackey has been searching for some time for an attractive design.

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

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DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

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TRADE-MARK.

Established 1872

HEADQUARTERS FOR

AMERICAN WATCHES

TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES.
Over 4,000 Marks. Second Edition. Price, $3 00.
The Jewelers' Circular Pub. Co., 11 John St., N. Y.

THE BRILLIANT SETTING

Pat. Oct. 24, 1905.

The Proper Mounting

By permitting the maximum of light to reach the diamond it adds brilliancy to the stone, and

Helps Sell The Diamond

The stone in this mounting appears larger and more brilliant than in other settings.

EARSCREWS
EARRINGS
SCARF PINS
STUDS and
RINGS

Of every description, made in platinum and 18K. and 14K. gold, all sizes.

Julius Wodiska

40 John Street, New York

Manufacturer of a general line of

PLATINUM
18K. and 14K. GOLD
MOUNTINGS

SPECIAL ORDER WORK PROMPTLY AND CAREFULLY ATTENDED TO.

Estimates and designs submitted.
Diamonds recut and repaired.

Connecticut.

The New Haven Clock Co., New Haven, has closed for two weeks, during which time the inventory will be taken.

The brick work on the new five-story addition to the buildings of the Wm. L. Gilbert Clock Co., Winsted, is now completed.

N. L. Bradley, of the Bradley & Hubbard Mfg. Co., Meriden, has been ill with the grippe and congestion of the lungs, but is now recovering.

The factory of the E. Ingraham Co., Bristol, has again commenced running on the regular 10-hour schedule. The plant has been operated overtime for some time past.

Mayor Landers and Charles F. Smith, New Britain, recently sent out a large number of Christmas greeting cards to their friends in accordance with their annual custom.

All the departments of the Seth Thomas Clock Co., Thomaston, closed Monday evening of last week for the Christmas vacation. Work was resumed New Year's day.

Mrs. Harriet N. Hart, mother of Gilbert L. Hart, secretary of the Morgan Silver Plate Co., Winsted, died recently at the home of Mr. Hart. The deceased was 80 years of age.

Isaac Brush, Bridgeport, who is about to retire from business in that city and locate in New York, was given a formal dinner by a number of his friends and associates at the Calumet Club last week.

A decision handed down recently by Judges Thayer and George W. Wheeler, of the Superior Court, gave Dora Briggin a decree of divorce against her husband, Abraham H. Briggin, New Haven.

P. T. Ives, Meriden, arranged during the holiday rush, a dining room in the basement of his store and served meals to his clerks. This is a 20th century idea of looking after the welfare of employes. It helps not only the clerks, but the business as well.

The Waterbury watch shop's bowling team took all three games from the Berbecker & Rowland team last week at the Wooster alleys. The game was contested by Captain Burns of the Berbecker & Rowland team on a question regarding fouls.

The resignation of Arthur O. Jennings, general manager and treasurer of the New England Watch Co., Waterbury, which was tendered last week, has been accepted by the directors of the company, and went into effect Jan. 1, 1907. Mr. Jennings has been a resident of Waterbury for about 12 years.

Officer Daniel Hickey, Stamford, recently found in Gray Rock Pl. remnants of boxes taken from the S. Kronholtz jewelry store. The police believe that there were at least three men implicated in the robbery, and that they boarded a freight train to get away. Printed descriptions of the missing articles taken from the jewelry store have been sent broadcast.

August Peterson, a driver in the employ of the Wm. L. Gilbert Clock Co., Winsted, had a narrow escape recently from drowning. He was driving one of the company's large trucks in the direction of the storehouse, and when about to turn the corner near the factory dam the wagon slipped on the ice and the horses were pulled into the water. Peterson and his little daughter, who was seated beside him, managed to cling to the sides of the wagon until rescued. One of the horses was killed and the wagon badly smashed.

A. M. Hanks, retiring foreman of the celluloid room in the case shop of the Seth Thomas Clock Co., Thomaston, was recently presented with a box of cigars and an umbrella by the workmen under him. Mr. Hanks as yet has made no definite plans for the future. He has received an offer from the Sessions Clock Co., in Forestville, where he may decide to locate.

A blaze was recently started in the basement of the jewelry store of Glouskin & Fox, on Chapel St., New Haven, by a lighted candle which accidentally came in contact with a pile of excelsior. A young man in the employ of the concern caused the trouble by inadvertently causing the flame of the candle to ignite the excelsior. The fire spread rapidly, and an alarm was turned in from box 24. The fire department responded and extinguished the flames in a few minutes. The jewelry displayed in leather and plush cases was hastily placed in the safe. The fire resulted in small loss, as most of the other stock was in glass show cases and was uninjured by the smoke.

Attorney-General William A. King, of Hartford, for the State, and Attorney George E. Beers, for the executor of the estate of the late Frank A. Stevens, European representative of the New Haven Clock Co., and who died in New York a year ago, appeared before Judge Cleveland in the Probate Court recently and argued the question as to whether or not about $75,000 worth of Mr. Stevens' estate was subject to the succession tax in this State. Mr. Stevens at his death left an estate of $400,000, and this went through the probate channels in New York State, and including the $75,000 which is alleged by the State to be subject to taxation was taxed under the succession law in New York, and therefore the executor, Arthur O. Jennings, of Waterbury, protests against its being taxed here.

Lancaster, Pa.

TRADE CONDITIONS.

In spite of bad weather crowding their Christmas trade into a few days, Lancaster jewelers say the holiday season just closed was the best they ever had.

Guy Herr, Harrisburg, visited Lancaster recently.

William Pirosh, of Pirosh & Simmons, is visiting New York this week.

Two teams of jewelers are being formed to participate in a bowling match.

The Hamilton Watch Co. was so pushed with orders it did not close as usual on New Year's Day.

T. A. Willson, the Reading, Pa., spectacle manufacturer, was in Lancaster last week.

Edward Gardner and Howard Phillips, Philadelphia engravers, spent Christmas in Lancaster with their parents.

C. G. Rhoads, manager of the Mifflin County Jewelry Co.'s store at Lewistown, visited friends here last week.

Donald McBride, watchmaker, who was burned out in the San Francisco fire, is visiting relatives in this city, accompanied by his wife.

The Travelers' Protective Association, to which most of the jewelry "boys" of Lancaster belong, will hold a reception and ball next Friday evening at the Hotel Rossmere.

Edward Rosenstein, of the Lancaster Silver Plate Co., last week conducted the exercises attending the annual celebration of the Minnehaha Club, of which he was elected president.

F. A. Peters, of the H. S. Meiskey Co., is home from a trip to New York, and F. A. Huber, C. F. Reisner and T. C. Mullenberg, traveling representatives, are all home from extended trips. They will not go out for another week at least.

New Stores and Enterprises.

G. Reber is a new jeweler in Angel's Camp, Cal.

W. R. Johnston has begun business in Axtell, Nebr.

A. B. Ensminger will shortly begin business on Jefferson St., Pickensville, Ala.

F. E. and H. M. Farley have started in the retail jewelry business at 1005 W. 7th St., Little Rock, Ark.

The Big Gem Co. was recently incorporated in Ann Arbor, Mich., to exploit and market California gems. N. H. Berger will be the California manager.

The Electric Gravity Clock Co., of New York, was incorporated last week with a capital stock of $25,000. The directors are J. Butcher, C. M. Ellis, New York, and S. N. Putnam, Brooklyn.

The Victoria Jewelry & Fur Co. was recently incorporated in St. Louis, Mo., with a capital stock of $10,000, of which one-half is paid in. The incorporators are August and Edgar Schreiders and Harry Lockie.

Max Ginsberg & Co. is the name of a new corporation formed last week for the purpose of dealing in metallic novelties, clocks and jewelry. The authorized capital stock is $10,500. The incorporators are M. Ginsberg, Brooklyn; H. L. Fellman and J. J. Pantwell, New York.

The Williams Watchman's Clock Co. was recently incorporated in Alexandria, Va., to manufacture and sell clocks, with a capital stock of $500,000. The officers are: President, H. H. Darneille; vice-president, C. W. Darr; secretary and treasurer, F. S. Norton. These, together with F. Williams, G. F. McCabe, B. F. Adams and M. C. Darneille, all of Washington, were the incorporators.

Trans-Atlantic Voyagers.

TO EUROPE.

Alvin L. Strasburger, of Louis Strasburger's Son & Co., New York, sailed last Thursday on *La Provence*.

Harry S. Morris, of the S. Cottle Co., New York, will sail next Tuesday on the *Kaiser Wilhelm II.* On the same boat will sail B. H. Davis, of B. H. Davis & Co., New York, and Mrs. Davis.

M. Berman, Altoona, Pa., was pleasantly surprised on the night before Christmas when his clerks presented him with a neat token of their esteem.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,
NEW YORK.

CHICAGO, 103 State St.

LONDON, 29 Ely Place.

"GEMFINDER" takes a melancholy pleasure in referring the trade to his advertisement of April 25th last, in the "Jewelers' Circular." Unfortunately, his prophecy has been fulfilled. Not only have Precious Stones advanced, but the end has not yet been reached. Sapphires have gone up at least 25 per cent. in the last six months, and they will go still higher.

"Gemfinder" again warns prospective buyers not to delay. All kinds of Precious Stones are scarce and prices on some may become prohibitive.

FREDERICK A. JEANNE,
"Gemfinder,"
5, Square de l'Opéra, PARIS, FRANCE
London: Chancery Lane Safe Deposits. New York: Malden Lane Safe Deposit Co.

Practical Course in Adjusting. Published Price, $2.50. Special Reduced Price, $1.50. All jobbers, or Jewelers' Circular Publishing Co.

TRADE MARK
SILVER CREAM

TEN MILLION women all over the United States are now being taught the usefulness of Silver Cream about the household—through our advertisements in the leading ladies' magazines.



For thirty-four years Silver Cream has proved its unqualified merits as a silver and cut-glass polish.

A FULL SIZE JAR SENT FREE
also our 1907 Special Offer, upon request.

Sold by all jobbers or direct. Made only by

J. A. WRIGHT & CO.
Keene, N. H.

I AM A SPECIALIST
IN
UNIQUE GEMS.

You will not find the kind I offer anywhere else. My goods are therefore

STRICTLY EXCLUSIVE,
BUT MY PRICES ARE LOW.
Send for sample papers and see.

LOUIS J. DEACON, Atlantic City, New Jersey.

GARREAUD & GRISER
68 & 70 Nassau St., New York.
LAPIDARIES. PRECIOUS STONES
GEMS in Unique Cuttings.



S. K. & W.

Express their appreciation for favors received during the year that has passed and extend to their friends and patrons a Greeting for the New Year.

SILBERMANN KOHN & WALLENSTEIN
87 Maiden Lane, New York.

Providence.

A number of concerns were closed the greater part of last week for the annual stock taking.

Robt. L. Griffith expects to take soon one of his annual trips to Florida in pursuit of his favorite pastime, fishing.

Among visitors in town last week was H. Bruun, formerly the San Francisco agent of the Philadelphia Watch Case Co.

A final dividend was declared in the case of Frank I. Pearce, bankrupt, by the referee in bankruptcy, last week, the entire distribution being less than 10 per cent.

Among the buyers who were registered in town last week were: J. Levy, of Philadelphia, Pa.; J. Brooks, Jr., of Arlington, Mass.; O. Kind and L. Block, of Philadelphia.

The second Wednesday in January has been set as the date for the annual meeting of the Manufacturing Jewelers' Board of Trade. The meeting will be held in the board's offices in the Wilcox building, on Weybosset St.

Two young men who were trying to dispose of jewelry at cut rates in Central Falls last week were gathered in by the police, but later released. They had a number of cheap rings which they were trying to sell to pawnbrokers.

Harry M. Mays, Arthur C. Stone and George Briggs, Jr., last week purchased the interest of George W. Dover in the George W. Dover Co. The price given has not been made public. The concern will continue under its present name. Immediately after the transfer a meeting of the new directors was held and the following officers elected: President, Arthur C. Stone; secretary, George Briggs, Jr.; treasurer, Harry M. Mays. Mr. Dover retires entirely from the business after being its active head since the organization of the firm in 1890, when he started in partnership with George W. Pritchard. The firm was incorporated in June, 1902, and has gained a wide reputation. It is at present capitalized for $225,000, although $50,000 of this is preferred treasury stock.

North Attleboro.

TRADE CONDITIONS.

The year just closing has been the most prosperous in the history of the local jewelers. This prosperity, unlike that of some other years, has not been confined to any single line, but has extended over the whole jewelry industry. The great building boom that North Attleboro has enjoyed, a town dependent entirely upon the jewelry business, indicates plainly the amount of business done. It has been necessary to erect three large factories to keep up with the boom, and in other instances additions have been made to factories to enable concerns to increase their lines. But while 1906 has been such a grand year, the jewelers are positive that when 1907 is over still another record will be registered. The early reports from the corps of salesmen scouring the west are favorable to a big business.

W. G. Clark & Co. moved into their new factory on Chestnut St. last week.

George Whiting is in New York for several weeks in the interests of Sturtevant & Whiting.

Theron I. Smith returned last week from a short business trip to Chicago and other western cities.

Arthur Chace returned on Thursday from a long western trip, and left immediately upon another long tour.

The Bugbee & Niles Co. remembered its help on Christmas by giving each employe a $5 gold piece, a custom that the concern has followed for some years. R. Blackinton & Co. presented the members of its packing room with solid gold rings as Christmas tokens.

Christmas week was rather a dull one in the jewelry business and was well broken up. Nearly all the shops were closed on Monday, and a large number remained closed for the balance of the week. Riley & French, W. & S. Blackinton Co., G. C. Hudson & Co., C. Ray Randall & Co., F. L. Shepardson & Co., Casper & Mandalian, J. J. Sumner & Co., W. G. Clark & Co. and the G. L. Paine Co. were closed all week.

A general exodus of salesmen for the west, New York and other sections of the country took place on Christmas week. Among those leaving were: Charles E. Stanley and Walter C. Sherman, for estate of O. M. Draper; Charles H. Peckham and William Peckham, for J. H. Peckham & Co.; Louis Blackinton, Fred Carpenter and George S. Semple, for the W. & S. Blackinton Co.; K. L. Taylor, and D. M. McGavin, for Riley & French; Frank Kennedy and Frank W. Reed, for the Paye & Baker Mfg. Co.; Harry Fisher, for Furbish, Swift & Fisher; G. Cheever Hudson and C. H. Lowe, for G. C. Hudson & Co.; Frank Ruggles and W. H. Bell, for W. H. Bell Co.

Boston.

TRADE CONDITIONS.

All the Boston jewelers, wholesalers and retailers, had a splendid holiday trade, this season. For some of them it surpassed all previous records, and for most of them the results were eminently satisfactory.

Buyers in town last week included: C. L. Barnard, Milford; F. R. Johnson, Campello; W. D. Flagg, Ashburnham.

William Smith, formerly with Wilson Bros. as salesman, has taken charge of a new watch department established by the R. H. White Co.

Nelson H. Brown will install a watchman's clock system in the new Harney shoe factory at Lynn, as a result of the explosion which wrecked the old plant a few weeks ago.

William Kerins, foreman of the Eco-Magneto Clock Co.'s factory, is receiving congratulations of more than ordinary significance at this holiday season because of the advent of a son in his household.

F. I. Richards, until recently located in Rochester, N. H., where he closed out his stock during the fortnight just preceding Christmas, has come to Boston this week with the intention of locating here, or in one of the nearby suburbs.

Alvin D. Puffer, who died in Medford last week, was well known to the silversmiths of the older generation in Boston, having been a pioneer in the manufacture of soda fountains, with silver and silver-plated mountings. He was born in Stow, Mass., 87 years ago.

The death on Dec. 30 at his home in Brookline, Mass., of S. G. Smith came as the sequel to an accident that happened about two years ago, when Mr. Smith was run over by a team. Paralysis ensued from his injuries. He was in business as a watchmaker and jeweler for upward of 40 years in Exchange St., this city, and had a fine reputation as an expert in his line of work. He was 67 years of age.

Attleboro.

TRADE CONDITIONS.

With every promise brilliant for a busy season throughout the opening months of 1907, the manufacturing jewelers do not mean to wait for the business. Almost all the concerns will have their salesmen on the road within the next fortnight scouring for another flood of orders.

Foreman Charles O. Selby, of the P. J. Cummings Co. factory, received from the employes a watch chain.

The employes of the Finberg Mfg. Co. presented Superintendent Henry J. Carroll with a desk and chair for his office.

Foreman George E. Middleton received from the employes of Mason, Howard & Co. a quartered oak rocker and oil painting.

J. M. Fisher & Co. gave every employe a Christmas gift of an umbrella, and the office force of young women received boxes of candy.

S. O. Bigney & Co. allowed the office and packing room employes to select as Christmas gifts their choice of the products of the factory.

Charles E. Bliss, for years in Bliss Bros., and for many years active as a member of the school board, has announced his coming retirement from the latter work.

Hjalmar N. Orup, an inventor, has taken a position with the R. F. Simmons Co. He has recently returned from a trip to Cuba, following several months of ill health.

At the urgent request of the Attleboro business men certain Boston to New York express trains will hereafter stop at Attleboro, which formerly went straight through.

The C. H. Eden Co., which recently purchased the Messler comb business in Providence, and moved it to Attleboro, expects to start operations in the new department this week.

The D. F. Briggs Co. served a salad dinner to the 40 employes of the office and packing room, and the department heads. Each diner found as a souvenir a crisp greenback or gold piece at his place.

The Frank Mossberg Co. presented a Christmas gift to each office employe and department head. The gifts were books on the new savings department of the First National Bank of Attleboro, showing a deposit of $10 in every case.

Charles M. Robbins, of the Chas. M. Robbins Co., has returned from Europe, and is back in his office with his sleeves rolled up. His concern has just landed a $40,000 contract, to which he means to give his personal attention. It is a contract for the official souvenir badges for the coming triennial conclave of the Knights Templar at Saratoga. The workmanship and material of these badges has to be of high quality, and Mr. Robbins, being himself a Knight Templar, takes keen pride in the work. He plans later on to make a trip south, but not until he feels he can be spared from the factory. He distributed over $700 to the employes, with specially liberal gifts to the four salesmen, the bookkeeper and foremen.

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BLUE MONTANAS IN VARIOUS SIZES AND SHAPES CONTINUE TO BE IN GREAT DEMAND

We are Specialists in Montanas

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Pittsburg.

Gillespie Bros. have added a diamond room to their establishment, having set it apart in a corner of their store.

Otto Heeren, of Heeren Bros. & Co., who had been confined to his home for several days on account of illness, is again at his desk.

E. V. Bloser, New Kensington; M. Markowitz, South Sharon, and J. V. Rosendahl, Irwin, were among the out-of-town jewelers who visited Pittsburg last week to buy stock.

Engravers are very scarce in Pittsburg. One local engraving firm told THE CIRCULAR-WEEKLY correspondent that he could have employed 18 more men during the last month if he could have obtained them.

The American Pottery Association, which held its convention in this city a few days ago, decided to advance prices 20 per cent. As a result there will be an advance in decorated china and other decorated wares.

The Pittsburg Board of Trade at its annual election held last week elected O. H. Allerton, Jr., president, and Chauncey Lobingier secretary. Arrangements are being made to give its annual banquet in January.

Fire broke out in the Masonic Temple on Fifth Ave. last Wednesday night during a session of Lodge No. 45, F. & A. M., and there was a skirmish on the part of the members to save the famous clock, which passed through the fire of 1884 when the old temple was destroyed. The clock was saved.

W. E. Harrison, of the Marsh, Brown & Mather Co., is trying to interest some of the wholesale dealers of Pittsburg in a movement to have a banquet some time in January. If a sufficient number of dealers can be interested in the movement, the banquet will be held in some downtown hotel. It has been many years since the jewelers of this city have sat down together at a feast. Many think that it is about time that something in this line should be done.

A big robbery was committed early Wednesday morning when some culprit threw a stone or brick through a plate glass window in the store of S. S. Harris, 302 Seventh Ave., and looted it of its contents. The value of the goods stolen as given out by the police was $2,500, but this is exaggerated, the loss being less than half that amount. Mr. Harris was making a large display because of the holiday season, and a large amount of goods was stolen. The county and city forces are at work on the case, with small chance of securing the thieves. Among the stolen articles are about 50 gold filled watches, including several women's watches studded with diamonds. A tray of rings was also taken, as were several brooches, pins and many pieces of bric-à-brac. All of the pawnshops of the city are being watched.

An indication of the great wholesale business which has been done in this city the past year is to be found in the announcement of the W. J. Johnston Co., manufacturers and jobbers, Fifth Ave. and Market St., to the effect that the concern's books show a gain of business in 1906 over the previous year of more than $150,000. This house is making preparations for another record-breaking year, and has greatly augmented its force. Among the recent accessions to its already large traveling staff are E. J. Garsia and J. T. Kirtland, who for 11 years represented Leonard Krower, New Orleans. Beginning this year, these gentlemen will cover the same territory in the southern States for the W. J. Johnston Co. that they formerly covered for Mr. Krower.

Graf & Niemann have finally decided to go out of business, because of the firm's inability to make satisfactory terms with the owner of the present quarters at 210 6th St. Mr. Graf said that it might be necessary to rent temporary quarters after April 1 in order to enable them to dispose of their stock. "We have about decided to wait in order to secure a suitable location at reasonable figures," said Mr. Graf. "We have our eye on a location in Liberty Ave., but as we have been unable to make satisfactory terms with our present landlord we can afford to wait. It is difficult to secure a lease for a longer period than three years, and at the present rate of rents it does not pay to make improvements unless a long lease can be secured. We have been very fortunate in reducing our stock at fair prices and if we close out everything it will be at reasonable prices. We will not conduct an auction."

Philadelphia.

George Cross, of the Cross Optical Co., was married the day after Christmas at Ridley Park.

C. M. Bush, formerly of Hoffman & Bush, has accepted a position with J. Koenig & Co., 721 Sansom St.

John Eichman, watchmaker, with I. Herzberg & Bro., 8th and Arch Sts., has recovered from a serious illness.

Herbert Cain has resigned his position with the Rexford Co. He is a son of Robert Cain, a leading Ridge Ave. retailer.

Theodore Lassen, retailer, Main St. and Chelton Ave., Germantown, proposes to depart soon for Arizona to look after his business interests there.

Charles H. Dean, 717 Sansom St., was one of the manufacturing jewelers who were guests at the banquet given Thursday night in honor of Governor-elect Stuart.

John Smedley, watchmaker for the trade, 725 Sansom St., who has been ill with the grippe, is reported to have completely recovered and to have resumed his business.

John Flanagan, formerly with M. Rothschilds & Co., has leased a store of his own at 1227 Chestnut St., which he proposes to fit up elaborately and open about the first of this year.

John Zillic, a prominent Hazelton, Pa., retailer, purposes to give up his store in the near future and devote himself entirely to the real estate business, in which he has also been engaged for some time.

J. Warner Hutchins, 728 Sansom St., was appointed last week as Grand Marshal, by the Grand Master of the Grand Lodge of Pennsylvania for the ensuing Masonic year ending St. John's Day, Dec. 27, 1907.

Ed. Sickles, of M. Sickles & Sons, was in New York, Providence and the east last week buying goods of the manufacturers. Sol. Sickles, J. J. Zimmern and Max Polak returned from their trips in time to spend their Christmas holidays at home.

Charles H. Dean, manufacturing jeweler, 717 Sansom St., was one of the guests, last week, at the banquet given in honor of Governor-elect Stuart. The banquet was given by South Philadelphia business men. Mr. Dean is a neighbor of Governor Stuart.

The Jewelers' Club, which celebrated Christmas in a real, old-fashioned manner, kept open house New Year's Day at the club rooms, 13th and Chestnut Sts. Besides the customary Quaker-like and Knickerbocker-like welcomes and greeting there was served a turkey luncheon.

William H. Long, 1627 South St., has prepared to make an extended pleasure trip after the first of the year to Florida. Mr. Long will be accompanied by his wife. During his absence, which will be indefinite, his son, George Long, will conduct the business.

The death last week of Albert Dickinson Bell, an engraver, was generally regretted in the trade. He was widely known and much esteemed. He was last employed by the American Bank Note Co. He was 49 years old and is survived by a widow and a mother, who lives in England.

Alexander Thompson Kay, a watchmaker, who has been widely known to the local trade, having been employed by J. E. Caldwell & Co., C. R. Smith & Son and other leading retail houses, was married Dec. 26, and formal notices were sent to his friends in the trade.

It is formally announced that the annual meeting of the stockholders of the Keystone Watch Case Co. will be held Jan. 25, at which time will be submitted for the approval of the stockholders the recommendation of the directors to sell a portion of the real estate now owned by the company on 19th St. above Wylie St.

The G. S. Lovell Clock Co. gave formal notice to the trade of this city last week that the concern has withdrawn all quotations on all lines of clocks, bronzes, etc., and that as soon as possible a revised list of prices and discounts will be issued. It is explained in the formal notice that such action "is imperative in view of the increased cost of all kinds of metals and materials as well as of labor."

The out-of-town retailers who were here last week, largely to make emergency purchases, were: M. K. Laudenslager, Souderton, Pa.; J. W. Clark, Bristol, Pa.; D. H. Krause, North Wales, Pa.; H. S. Kratz, Souderton, Pa.; Frank Kline, Spring City, Pa.; A. E. Baylies, Bristol, Pa.; John Harry Halt, Mt. Holly, N. J.; C. F. Kuhn, Cape May, N. J.; John Parrish, Newark, Del.; L. S. Caldwell, Wildwood, N. J.; C. Allez, Millville, N. J.

The golden wedding anniversary of John Tansley, who for 35 years kept a jewelry store on Germantown Ave., near Coulter St., was celebrated last week. Mr. Tansley is now living in retirement at 114 Queen St., Germantown. The anniversary was not only observed by his acquaintances in the trade, but also by Grand Army veterans and other organizations with which he has been connected. Of the 13 children which Mr. Tansley had only one son and three daughters are now living. Mr. Tansley is now only three years less than 80, but enjoys good health.

GORHAM SILVER

A NEW YEAR'S GREETING

¶ To the Jewelry Trade in general, to its friends and customers in particular, the Gorham Company takes pleasure in extending a cordial and hearty New Year's Greeting.

¶ Advantage is, however, taken of the opportunity to emphasize the fact that in regard to each department of its varied silversmithing activities assurance may be given of an output during the coming twelve months which shall exceed that of all former years in originality and attractiveness.

¶ Consistent progress, in a word, will in future as in past years remain the basic principle of the Gorham Company's success.

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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY.
THE JEWELERS' REVIEW

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Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

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Good Things in Store for Our Readers.

WITH the first issue of the new year THE CIRCULAR-WEEKLY appears in an improved dress, which we hope will add to the attractiveness of the paper in the eyes of its many subscribers. The new heads at the top of all departments, while, as usual, appropriate in design, are of a more uniform character than used heretofore, and we think somewhat more fittingly represent and generally depict the subjects they are supposed to cover.

While it is customary at this season of the year to outline the many features of the publication which will appear in the ensuing 12 months, it would hardly be possible to do so at present in justice to ourselves, inasmuch as the improvements contemplated cover so wide a field as to technical matter, news and articles of general instruction, that it would be possible to enumerate but a very few. Suffice it to say that the improvements of the past year are but an indication of what will be done in the year to come, and no expense will be spared to make this journal an auxiliary to the merchant jeweler that he cannot afford to be without.

A topic to which much prominence has been given in the past, and to which much more space will be devoted in the future, is that of imitation precious stones, particularly the so-called "scientific" and "reconstructed" gems, and in this connection it is interesting to announce an article by Clement W. Coumbe, which will be begun in the next issue of THE JEWELERS' CIRCULAR-WEEKLY. The author, who is a chemist and has given much time to the subject, takes the general position that no matter how close man may be able to imitate the products of nature in the way of artificially producing gems, the imitation or reproduction will always be an *imitation* and never absolutely identical with the earth-born stone. This he holds for the reason that there are features at work in the laboratory of nature (in which not the least is *time*) which man will never be able to possess and consequently the lack of one or more of the elements in the production of the gems will always cause a lack of something in the products of man that will be sufficient to distinguish the man-made stone from the nature-made product.

Even if some of the men making experiments in this line are inclined to disagree with the author on one or two points, there is no doubt that this article will prove most interesting as well as timely, as it may call back to common sense and reason many enthusiasts who are inclined to give too much consideration to the newspaper accounts of the experiments of chemists in gem manufacture.

Enormous Imports of Gems During 1906.

WHILE the official figures of the imports of precious stones at the Port of New York in the calendar year just closed were not at hand at the hour of going to press, it is understood that the total will be somewhat more than $43,000,000, which will be the greatest of any year in the history of this country. The total for the calendar year 1905 was $37,146,337, and for 1904 the total was $26,092,275. The closest approach to the figures of the calendar year 1906 was made in the fiscal year ended June 30 last, when the total stood $40,217,542.

Recent reports have agreed in indicating that the imports of precious stones nearly all came through New York, the total for the entire country in the last fiscal year as given out at Washington being only $173,220 more than that of this city alone.

The predominance of diamonds in the imports has also been emphasized in the reports of recent years. The other precious stones and pearls imported into the country in the last fiscal year reached a valuation of only $5,384,459, or less than 15 per cent. of all.

Thieves Smash Window of Springfield, Ill., Jeweler and Escape With Three Trays of Jewelry.

SPRINGFIELD, Ill., Dec. 26.—Pinkerton detectives are working hard to discover the perpetrators of a bold robbery which occurred at the jewelry establishment of Lochman Bros. in this city a few days ago. Early in the morning a thief or thieves cut the glass of the window with a diamond, and after breaking the glass with a blunt instrument, reached through the opening and carried away three trays of jewelry which were on display, the value of which is placed roughly at $350. An investigation made after the robbery resulted in the finding of a large iron bolt with a heavy weight at the end, which, it is believed, was used by the men in their work.

The only clue that the police and Pinkerton detectives have to work on is offered by the fact that two men registered at the hotel at N. 6th St. on the night before the robbery and left the following morning, and the proprietor noticed that the beds had not been slept in.

Death of R. B. Camp.

SAYRE, Pa., Dec. 27.—R. B. Camp, well-known as a watchmaker and jeweler, whose store was in Desmond St., died suddenly Monday morning of heart failure, which resulted from an attack of asthma of long standing. The deceased was apparently in good health until a week ago, and worked steadily at his store, so the news of his death was a great shock to his friends.

Mr. Camp is survived by four daughters, Mrs. V. Frame, Philadelphia; Mrs. R. C. Annear, Van-Etten; Mrs. Utley Teed and Mrs. Anthony Hawk, of this place. The funeral services were held this morning from his late home in Olive St., and were conducted by the Rev. J. F. Warrens. The interment was in Tioga Point Cemetery.

Report That Trenton Watch Co. Is to be Reorganized.

TRENTON, N. J., Dec. 24.—Vice Chancellor Bergen, in the Chancery Court sitting here, has granted a rule to show cause, returnable here on Jan. 2, why a receiver should not be named for the Trenton Watch Co. Mrs. John Moses, of this city, the heaviest stock and bond holder, is the applicant.

The purpose of the proceedings, it is said, is to reorganize the company on a more substantial basis.

MCMVII

May it be to all our Customers—past, present and future—a Happy and Most Prosperous Year.

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SOLE MAKERS AND PATENTEES

New York Notes.

I. Guntzburger, 11 John St., yesterday admitted as a partner his son, Joseph Guntzburger.

Mr. Harry Goldstone, formerly with the I. Ollendorf Co., now represents R., L. & M. Friedlander, 30 Maiden Lane.

E. E. Waeldin, buyer for Geo. F. Bassett & Co., 49 Barclay St., returned from Europe recently on the *America*.

Wallace L. Miller will this year represent Hodenpyl & Walker, 170 Broadway, in the Western and Southern States.

The firm name of A. L. Tuska, dealer in Japanese pottery and art ware, 55 Murray St., was changed yesterday to the A. L. Tuska, Son & Co.

The Charles E. Hancock Co. has moved its New York office from 2 to 9 Maiden Lane, Room 907, where much larger quarters have been leased.

The Julius King Optical Co. is on the list of exhibitors of the Seventh National Automobile Show, to be given Jan. 12 to 19, in Madison Square Garden.

Charles L. Power & Co., 170 Broadway, yesterday changed the firm style to Power & Allan. The firm is composed of Charles L. Power and Robert B. Allan.

George Fahys, of Joseph Fahys & Co., left Monday with Squadron A, in which he is an officer, for Albany, N. Y., to attend the inauguration of Gov. Hughes.

Meyer & Elting, 617 Sixth Ave., have dissolved. Mr. Etting continues under the old style. Mr. Meyer opens a new store under his own name at 636 Sixth Ave.

Sidney Lisner, who for six years has been associated with D. Lisner & Co. at 140 Fifth Ave., was yesterday admitted to partnership, no change being made in the firm name.

As the date of the regular meeting of the New York Watchmakers' Society fell on New Year's Day, it was postponed until next Tuesday, Jan. 8, in the usual place, 192 Third Ave.

Harry S. Morris, secretary and treasurer of the S. Cottle Co., will sail next Tuesday for Europe on the *Kaiser Wilhelm II*. Mr. Morris expects to return some time in February.

Jung, Staiger & Klitz will, after this, be known as Jung & Klitz, the firm name changing yesterday. The firm is composed of Charles Jung and Robert Klitz. Last year Mr. Staiger withdrew.

A. E. Silberman, who was with Leon Hirsch, is to travel after this for Adolph Schwab, covering his old territory, which includes the middle western states. He will start on his first trip within a week or so.

Eberhard Faber is to move his salesrooms from Pearl St., where he has been so long located, to the Barclay Building, a Broadway and Duane St. Additional facilities are obtained as a result of the change.

B. H. Davis, of B. H. Davis & Co., accompanied by his wife, will leave for Europe Jan. 8 on the *Kaiser Wilhelm II*. They will visit Amsterdam, Paris and London and afterward visit the Riviera, including Monte Carlo and Nice.

Melhado & Schotterfels have opened an office at 11 Maiden Lane. Mr. Melhado was formerly with N. Wolff & Co., 73 Nas-

sau St., and Mr. Schotterfels was with Silbermann, Kohn & Wallenstein, 87 Maiden Lane. The new firm is to manufacture jewelry.

Morris Prager & Co., diamond importers at 11 Maiden Lane, are to close out their business May 1 next. A. J. Prager, owner, says that it is his intention to retire from commercial life. The business was established about 30 years ago, and Mr. Prager's uncle, Morris Prager, conducted it until his death about four years ago.

Alfred H. Smith, of Alfred H. Smith & Co., 170 Broadway, is confined to his home for a few days by an injury. As he stepped off a 42d St. car at Broadway on his way home last Friday he was struck by the pole of a two-horse truck. He was knocked down, but dragged himself out of the way of the wheels. A gash was cut in his chin and cheek, and this is now healing.

Two young women, said to be daughters of well-known residents of Yonkers, N. Y., are being sought by the police on a charge of shoplifting. They were accused in one of the stores of taking purses which were found in their clothing on a search. At that time several rings dropped to the floor, and these were afterward identified by Charles P. Ward, retailer jeweler, at 25 Main St.

The firm of F. A. Hardy & Co. was incorporated in New York State last week to carry on the New York branch of the Chicago house. The capital stock of the New York corporation is $100,000. The directors mentioned in the corporation papers are: J. K. Bass., A. F. Schulte and Collin Tracy. No changes will be made in the New York salesrooms and offices at 289 Fourth Ave.

The Ben. Spier Co. was incorporated recently to succeed Spier & Forsheim, jobbers at 37 Maiden Lane. Ben. Spier is to be the president of the new company and Mr. Forsheim has retired from the jewelry business. The capital stock of the new corporation is $5,000. Besides Mr. Spier the incorporators include Joseph Libowitz, Brooklyn; Joseph Konigsberg and Charles A. Bretzfelder, both of New York.

Henry Goldberg, 875 E. 138th St., who said that he is a traveler for a jewelry house, caused the arrest Saturday of David Fleisher, 27 years old, of 158 S. 2d St., Brooklyn. The complainant charges that his pocket was picked and diamonds valued at $2,400 were stolen from him at the City Hall station of the Third Ave. elevated road by the prisoner. The case is to be heard to-day before Magistrate Walsh in the Essex Market Police Court.

Solomon Burland, 2855 Third Ave., was brought before Justice Davis, of the Supreme Court, Thursday of last week on an order of arrest obtained by his wife, who is suing for a limited divorce. In her affidavit asking for the order, Mrs. Burland said that her husband would leave the jurisdiction of the court if a decision, which is to be made to-morrow on a question of alimony, should be against him. He was released in $1,000 bail.

Morris A. Forgotston, dealer in jewelry and pawn tickets, 178 Bowery, last week received his discharge in bankruptcy. An involuntary petition was filed against him early in February of last year, in which it was claimed he had transferred his business and stock and had announced his inability to meet his personal obligations. The schedules filed early in January showed total liabilities of $27,648. Only a small amount of the indebtedness was for merchandise.

A diamond ring, having a stone weighing 2⅝ carats, was stolen last Friday from the store of Hyman Sosnowitz, 1751 Pitkin Ave. The thief asked the price of the ring, and on being told that it was $300 said that he would take it. Then he threw a roll of bills on the counter, and, saying that it was the exact amount, he hurried away with the ring. The jeweler's brother, Ralph Sosnowitz, who was alone in the store, counted the money and found only $50. The man who took the ring has not been caught.

A warning has been issued by the police in relation to a middle-aged man and two women, who have been calling at jewelry and other stores and who are suspected of being shop-lifters. The man is about five feet, five or six inches high and about 45 years of age, dark complexioned, with dark mustache. He wears a light Fedora hat, a long overcoat and gold-rimmed eyeglasses. One of the women is about 25 years of age and dresses in brown; the other about 35 years of age and dresses in green.

At a meeting of representatives of the Dey Time Recorder Co., Syracuse, N. Y., and the International Time Recorder Co., Binghamton, N. Y., held last Wednesday in the office of Drury W. Cooper, New York, the two concerns were merged under the latter style. The Syracuse plant will ultimately be moved to Binghamton. The deal was consummated by Geo. W. Fairchild and Harlow Bundy, representing the International Time Recorder Co., and Judge C. H. Duell and S. J. Moore, representing the Syracuse concern.

Although Dr. George F. Kunz, of Tiffany & Co., is not to prepare the Government annual reports on precious stones after this, it is not true, as has been stated, that he retires as a gem expert associated with the Geological Survey. Among the corps of 30 outside experts, who have in the past served the Government in various departments, four or five, including Dr. Kunz, have been retained. The Geological Survey will depend upon Dr. Kunz, as in the past, to give advice from time to time as questions arise in relation to mineral developments.

Frederick B. Bieling, long an examiner of china at the Appraiser's Stores, has resigned from the service. In one of the daily papers it was hinted that he quit the service after a quarrel with his superiors, brought about by his persistency in advancing values in the invoices of certain importing houses, including Geo. Borgfeldt & Co. and L. Straus & Sons. Customs officials say that there was no truth in the story of a quarrel, and that Mr. Bieling left to engage in business for himself. For some time domestic pottery manufacturers have been endeavoring to get a higher valuation of certain lines of imports.

Sydney S. Sittenfield, who was employed by A. Roseman, 13 Maiden Lane, as a bookkeeper at the branch office in Elmira, N. Y., has accepted an offer from his uncle in Japan, E. H. Tuska, a buyer for the A. L. Tuska Son & Co., who have New York salesrooms at 55 Murray St. The uncle, who has been in business in Japan about 25 years, is desirous of retiring, and Mr. Sittenfield has a prospect of succeeding him. Mr. Sittenfield will come to this city in a few days and enter the salesrooms here, intending to familiarize himself with the business methods and stock. He expects to sail for Japan about April 1.

Additional facilities are to be provided soon for the factories of Joseph Fahys & Co. at Sag Harbor, L. I., by adding to the present buildings. So many times have new buildings and wings been erected to keep up with the growth of the business that the construction of additions has come to be considered quite a matter of course. The plans for the enlargement now under contemplation have not been perfected as yet, and one or two descriptive articles that have appeared in the press in relation to the improvement were somewhat exaggerated, according to information obtained at the company's New York offices. The company has for some time owned the large tract of land bounded by Washington, Division, Sage and Church Sts., in Sag Harbor, so that it has ample room for the expension of its works.

Jewelry in Trunks of Traveling Salesman Badly Damaged by Fire at Bay City, Mich.

Norman Solomon, of Wm. C. Solomon & Co., 65 Nassau St., New York, whose three trunks of diamond jewelry were almost totally destroyed in a fire at Bay City, Mich., early last week, returned home with what remained of his samples Monday, and the work of estimating the loss is now under way.

Mr. Solomon, on going to Bay City, stopped at the Fraser House, and at the time of the fire in this hotel his trunks were standing near the elevator. As the traveler had been feeling ill he had gone to the home of a friend, a local jeweler, to arrange for treatment, and was not in the hotel at the time. Though every effort was made to rescue the trunks, this was not accomplished until after the flames had destroyed the gold and silver mountings to a considerable extent, and even some of the gems were smoked and cracked.

The firm holds an insurance on the stock of $5,000, but Mr. Solomon stated Monday that this will not nearly cover the loss.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

ALBANY, N. Y., Frank Sherman (W. M. Whitney & Co.), Herald Sq.
BUFFALO, N. Y., James Clancy (H. A. Meldrum & Co.), Broztell.
CINCINNATI, O., E. C. Poage (G. W. McAlpin Co.), 214 Church St.
JAMESTOWN, N. Y., F. L. Chase, Grand.
NEWBURG, N. Y., A. Kades, Astor House.
PHILADELPHIA, PA., R. Quinn (J. Wanamaker), St. Denis.
PITTSBURG, PA., J. C. Wasson (J. Horne Co.), Cadillac.
PORT JERVIS, N. Y., H. J. Piggett, Astor.
ROCHESTER, N. Y., M. Rosenbloom (M. Rosenbloom & Co.), Broadway Central.
SPOKANE, WASH., E. Hyde, Breslin.
WORCESTER, MASS., A. J. Moir (J. C. Macinnes Co.), Prince George.

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Capital and Surplus - Over $1,000,000

Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

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CHARLES L. ROBINSON, Vice-President. ALFRED M. BARRETT, Asst. Sec'y.

Prominent Jewelers Among our Directors: LUDWIG NISSEN. A. K. SLOAN. LEOPOLD STERN.

THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,100,000.00.

ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.

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NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,500,000.

PROGRESSIVE — CONSERVATIVE — SUCCESSFUL.

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T. J. STEVENS - - - - Cashier.
JOHN H. CARR - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

The Chatham National Bank

Broadway and John Street, New York

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The watch will win you his business and friendship for always.

Write for booklet, and watch this space.

We want to add a lot of new friends to the Ball family of railroad watch dealers.

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CLEVELAND
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Rockford Watches Speak for Themselves

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Vol. LIII. CHICAGO, WEDNESDAY, JANUARY 2, 1907. No. 22.

Chicago Notes.

Chas. A. Bacon has been succeeded by Campbell & Co.

H. H. Miller, of Hutchison & Huestis, is making a trip to Cincinnati.

Jacob A. Goldberg, New York, has been visiting the trade here recently.

O. A. Lessing, of the S. & B. Lederer Co., is making a short western trip.

E. M. Lunt, of the Towle Mfg. Co., has returned from a visit to the factory.

The Seth Thomas Clock Co. presented all the employes with a turkey for Christmas.

R. H. King, of the New York office of the Julius King Optical Co., is visiting the Chicago office.

J. S. Braude, western representative for the Keller Jewelry Co., is making a visit to New York.

Charles E. Childs and F. A. Chase, of the Chicago office of the Charles M. Robbins Co., are visiting the factory at Attleboro.

C. T. E. Smith, of the Reed & Barton force, is spending the holidays with relatives in Grand Rapids and Battle Creek, Mich.

B. A. Tooker, manager of the Des Moines branch of the Geneva Optical Co., has been making a visit to the home office here for a few days.

Fred Mayer, representing the Bruhl Bros. & Henius Co., and H. Strauss, of Jacob Strauss & Sons, New York, have been visiting the trade here the past week.

C. T. Higginbotham, superintendent for the South Bend Watch Co., South Bend, Ind., is recovering from a sprained arm, which he sustained about seven weeks ago.

Rudolph Bruening, who has been with Hyman Berg & Co., for the past 10 years, covers the western territory for the Schrader-Wittstein Co. from the first of the new year.

Fred Nyman, formerly with T. R. J. Ayres & Sons, Keokuk, Ia., will travel for C. H. Knights & Co., beginning the first of this month. He will cover Texas, Oklahoma and the southwest.

Arthur G. French, formerly with Henry Schroeder, optician, 465 Milwaukee Ave., has located at 704 Columbus Memorial Building, succeeding R. W. Doig, who will remove to San Francisco.

Reuben W. Cohen, representing Geo. H. Cahoone & Co., will be located hereafter on the 15th floor of the Heyworth building, as his present space in the Columbus Memorial building has become inadequate for his needs.

Earl Accola, who has been running a mail-order business at 337 Dearborn St., was closed by attachment proceedings some time ago. The prospects for a favorable settlement with creditors is not good.

A. Max Holzheimer, manager of the Chicago office of the Omega Watch Co., sailed from New York last week to visit the factory at Bienne, Switzerland. During his absence of a month and a half E. C. Bell will call on the city trade here.

Tom Bristol, of the firm of E. J. Born & Co., Ashland, Wis., died last week at Bainbridge, Ga., where he had gone for his health. Mr. Bristol was 56 years of age at the time of his death, and was a traveler for the firm of C. H. Knights & Co. for 20 years.

Albert Cohn has returned from Providence, R. I., and brings back with him a handsome gold watch presented to him by William Loeb. Mr. Loeb, it will be recalled, has now retired from business, selling out to the Lyons Mfg. Co. Mr. Cohn will represent the new firm in Chicago and west.

Julius Breidt, an old-time jeweler of Chicago, was buried last week, under the auspices of Whittaker Lodge, Knights of Pythias. He came to Chicago 44 years ago and established a jewelry business at Randolph and Canal Sts., where he suffered with many others in the fire of 1871. He re-established himself there and continued in business till 1885, when he became the official watch inspector for the Illinois Central Railroad.

A fire that broke out at 68-70 Washington St., Dec. 24, did considerable damage to the stock of J. F. Dailey & Co., now in bankruptcy. Jewelry and cut glass valued at $400, all that was outside the safe, was trampled under foot and scattered by the fire fighters. The State Pawners' Society Bank on the second floor was slightly damaged by smoke. To protect the bank and jewelry properties a detachment of 15 detectives from the Pinkerton headquarters and a corps of plain clothes men from Central Station were on the scene soon after the alarm. The stock in the jewelry concern's safe was not injured.

Harry P. True, senior member of the firm of True Bros., Springfield, Mass., and Miss Alice B. Corbett have announced their engagement. They will be married in the near future.

Kansas City.

TRADE CONDITIONS.

The Christmas trade is over and retailers and jobbers in this city seem to be well satisfied with results. The one thing for which there was an exceptional demand was bracelets. Outside of bracelets the demand was quite general, but better qualities were generally sold, so each sale ran into dollars and cents. Signet goods were also sold extensively.

The Eagle Jewelry Co., 215 E. 12th St., recently suffered a small burglary loss.

W. J. Rankin has just enrolled as a pupil at the Kansas City Polytechnic Institute.

P. N. Nelson, who travels in Colorado for the C. B. Norton Jewelry Co., has been spending the holidays in Texas.

T. G. King, watchmaker and engraver for the Kansas City Watch Case & Jewelry Mfg. Co., has resigned and gone to Houston, Tex.

E. C. Cleveland, with the Woodstock-Hoefer Watch & Jewelry Co., is taking a holiday vacation, and is visiting his father and mother in Burlington, Kans.

The death occurred on Christmas Day of David J. Webb, of the Webb-Freyschlag Mercantile Co., jobbers in notions, jewelry, etc. The deceased was 72 years of age.

The Merry Optical Co. is one of the subscribers to the capital stock of a boat line which is to be put on the Missouri River between here and St. Louis in the Spring.

C. C. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co., is enjoying a visit from his daughter Eunice, of Wellesley College, who is spending her vacation at home.

The following out-of-town jewelers called on the local jobbers last week: G. W. Ellis, Butler, Mo.; F. C. Roeder, Higginsville, Mo.; Isador Eller, Richmond, Mo., and W. H. Meyer, Lawson, Mo.

A. H. Frodsham, Savannah, Mo., was in this city last week buying stock right after Christmas. His father established the business there 50 years ago. The grandfather of Mr. Frodsham was a watch manufacturer in England, and when his father was married Mr. Frodsham was an apprentice to his grandfather.

A jewelry establishment to be known as the Diamond Palace will be opened in Norfolk, Va., by D. Buchanan & Son, Richmond, Va. Mr. Hardy, manager of the latter firm, will act as manager. The store will be opened as soon as the new Lowenberg building, on Granby St., is completed.

Extra Special Bargains

In Ladies' O Size Hunting Watches—goods that will help boom your business.

COMPARE OUR PRICES



No. C 210.—O size, 20-year, gold filled B. & B. Royal Hunting Case. Warranted to wear 20 years; made by the Philadelphia Watch Case Company of Riverside, N. J., whose guarantee is stamped on the inside back cap of every case. In engraved, plain polished and engine turned.

THE ABOVE CASE Fitted with 7 jewel nickel, lever escapement, pendant set movement, white dial, complete, ...$5.50
Fitted with 7 jewel nickel, lever escapement, pendant set movement, decorated dial, complete $5.75
Fitted with 7 jewel Trenton, pendant set movement, nickel, complete $6.80
Fitted with 7 jewel nickel, pendant set U. S. Watch Co. movement, complete $7.50
Fitted with 11 jewel nickel, pendant set, U. S. Watch Co. movement, complete $8.00
Fitted with 15 jewel U. S. Watch Co. movement, nickel, pendant set, complete.....$8.75



No. C 211.—O size, 25-year, gold-filled Htg. Case. Owing to the price we are selling this case at we are unable to use the maker's name, but we absolutely guarantee these cases to be entirely satisfactory to you and the greatest value for the money you have ever bought, or they may be returned at our expense.

THE ABOVE CASE Fitted with 7 jewel nickel, pendant set, lever escapement, white dial movement, complete $6.00
Fitted with 7 jewel nickel, pendant set, lever escapement, decorated dial movement, complete $6.25
Fitted with 7 jewel Trenton, nickel, pendant set, complete $7.30
Fitted with 7 jewel nickel, pendant set, United States Watch Co. movement, complete...$8.00
Fitted with 11 jewel nickel, pendant set, United States Watch Co. movement, complete..$8.50
Fitted with 15 jewel United States Watch Co. movement nickel, pendant set, complete..$9.25



No. C 212.—O size, 14-Kt. solid gold Htg. Case in plain polish, fancy engraved, etc. This makes the cheapest O size, 14 Kt. solid gold watch on the market.

THE ABOVE CASE Fitted with 7 jewel nickel, lever escapement, pendant set, white dial movement, complete $9.00
Fitted with 7 jewel nickel, lever escapement, pendant set, decorated dial movement, complete $9.25
Fitted with 7 jewel nickel, Trenton, pendant set, complete $10.30
Fitted with 7 jewel United States Watch Co. nickel, pendant set movement, complete $11.00
Fitted with 11 jewel nickel, United States Watch Co., pendant set movement, complete.. $11.50
Fitted with 15 jewel nickel, United States Watch Co., pendant set movement, complete.. $12.25

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traveling or writing letters when a telephone call would accomplish the same result?

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Send me a trial package of your repairs and let me convince you that my prices are right.

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TRADE-MARKS
OF THE
JEWELRY and KINDRED TRADE

PRICE $3.00.

THE JEWELERS' CIRCULAR PUB C

St. Louis.

Gustav Moritz, optician, has removed from 7th and Locust Sts. to his new store in the old Grand Leader building at Broadway and Washington Ave.

F. S. Gregory has resigned his position as traveling representative of William Wendlich & Bro., and taken another place with Otto Young & Co., Chicago, Ill.

W. Sumner Blackinton, traveling representative of S. O. Bigney & Co., has been ill for a week at the Planters' Hotel. His condition is reported as being greatly improved.

L. Hoffman & Son is the name of a new firm that has purchased and succeeded to the business of Ben J. Yoch, 3305 Meramec St. Mr. Yoch will engage in another line of business.

A bracelet was recently stolen from the jewelry store of Charles D. Pfaff, 3206 Olive St., by a woman who was accompanied by a child. The article was concealed in a muff.

Among out-of-town jewelers in this city last week were the following: H. P. Hall, Carthage, Mo.; M. Harris, Desloge, Mo.; S. O. Harvell, of J. Harvell & Son, Litchfield, Ill.; T. E. Gonterman, Granite City, Ill.

F. A. Durgin, manager and buyer of the silverware department of Mermod, Jaccard & King Jewelry Co., is confined to his home on account of illness, as is W. L. Ely, manager of the repairing department of the same firm.

The largest diamond in the case was taken by two pretending diamond purchasers from the show case in the store of J. Hockstraeter, 1009 Cass Ave., recently, when the clerk showed them the tray. The stolen stone, valued at several hundred dollars, has not been recovered.

Mrs. Alvina Frech, wife of Albert Frech, 529 Halliday Ave., vice-president of the Eisenstadt Mfg. Co., was severely injured recently when she was knocked down by a street car. She was attempting to cross the street when the car backed down upon her. She is now convalescent.

Two window smashers who broke the show window in the jewelry store of Boos & Albrecht, 1221 So. Broadway, recently, seized a tray of diamonds within plain view of the proprietors, Julius Boos and Robert Albrecht. The partners chased the men, but were unable to overtake them. The tray contained 12 diamond rings, a pair of diamond earrings, and several gold rings.

Miss Anna Holtz, who was to have been married to David I. Schane, a jeweler of 1001 Franklin Ave., within a month, died in the latter's store. The verdict of the coroner's jury was that Miss Holtz died of poisoning from cyanide of potassium, though whether taken by accident or with intent to commit suicide is not known. Miss Holtz and Mr. Schane lived in Atlanta, Ga. Three months ago she came to St. Louis with her family, and a month later Schane followed, opening a jewelry store at the Franklin Ave. address. Mr. Schane was outside the store, when a woman came out and told him that something was wrong. He heard the screams, and, rushing in, found his fiancee prostrate on the floor. The father and brother of the young woman, as well as Mr. Schane, testified that she was of a cheerful disposition.

Omaha.

H. H. Fruer, with A. F. Smith Co., spent the holidays in Chicago.

F. G. Renken, Manson, Ia., has sold out to Paul Hohberger, Gilmore City, Ia.

T. J. Brunner, with A. F. Smith Co., arrived home in time to spend the holidays in Omaha.

B. F. Wurn, with the H. F. Penfold Co., accompanied by his wife, has gone to Chicago on a business and pleasure trip.

John Crabill, Pattsmouth, Nebr.; Henry Kuzel, Hooper, Nebr.; M. Barnes, Avoca, Ia., and H. Festroit, Persia, Ia., were in this city during the past week, purchasing stock.

A chest of silver containing 84 pieces and supplied by Brown & Borsheim, was presented Christmas morning to Mayor James C. Dahlmann by 39 officials and clerks of the city government. The presentation speech was made by Commissioner Flynn.

Mr. Gross, the fireman who succeeded in capturing the thief who entered Jos. Sonnenberg's store on the morning of Dec. 11, was presented with a beautiful gold watch and ring by Mr. Sonnenberg. Fireman Gross was one of the witnesses for the State.

A number of watch manufacturers of this country, without the knowledge of the retail jewelers, agreed among themselves to present a fine watch to the retail dealer who would sell the largest number of watches, regardless of make, in the State of Nebraska during the past year. Fred Brodegaard, of Fred Brodegaard & Co., was awarded the prize, consisting of a watch valued at $150.

Edward Elliott, who, as reported in THE CIRCULAR-WEEKLY, got away from Jos. Sonnenberg's store with $7,000 worth of diamonds and jewelry, was found guilty of robbery by a criminal court jury Friday, Dec. 21. Mr. Sonnenberg, Mike Morrissey, his clerk; Sam Gross, the fireman who captured Elliott, and Detective Heitfeld were the principal witnesses. They all told substantially the same sensational story of the daring robbery. No defence whatever was offered. While Mr. Sonnenberg was on the witness stand an attempt was made to elicit from him an acknowledgment that there were articles of stolen property among the jewels taken from him. He indignantly denied that such was the case, and affirmed that he knew the history of every article well enough to know that it came honestly into the hands of those persons from whom he received it. Elliott in his affidavit alleges that some of his own jewelry was in Sonnenberg's collection, and that Sonnenberg had never rendered him an accounting for it.

J. R. Bookwalter, Oklahoma, Okla., is in bankruptcy.

The Empress Cut Glass Co., which has a factory at Madison Ave. and Clinton St., Elmira, N. Y., has changed its name to the Majestic Cut Glass Co., to avoid confusion with the name of another company.

A petition in involuntary bankruptcy was filed recently by Van Allen Morse, El Reno, Okla. A meeting of the creditors was held last week to elect a trustee for the bankrupt estate.

Cincinnati.

Frank Herschede, of the Frank Herschede Co., is reported to be very ill with typhoid pneumonia.

Fred Smith, bookkeeper for the Herman Keck Mfg. Co., is reported as very ill with pneumonia.

Samuel Cahn, president of the Eclipse Jewelry Co., has gone to Birmingham, Ala., where he will visit friends for several weeks.

John D. Smith, for over 40 years a jeweler at Union City, Ind., and one of the best-known jewelers in that State, died at his home Dec. 24. George Lockhorn, of the Clemens Oskamp Co., attended the funeral.

The police so far have failed to locate the thieves who broke the large plate glass window in Joe Ferlau's jewelry store on Madison Ave., Covington, Ky. Four valuable clocks were stolen from the window. The robbery occurred at an early hour one morning recently, and nothing was known of the affair until Mr. Ferlau arrived at his store. It is thought the robbers became alarmed and hastened away before they completed their work.

It is believed that George Dolle, a notorious burglar, who is wanted in this city on the charge that he robbed William Fink, Main St., of a tray of diamond rings valued at about $2,500, some time ago, has been located in a western city, word to that effect having been received by the police. Two years ago Dolle was under a $2,000 bond, which he forfeited by skipping out before his trial in the Common Pleas Court. Efforts on the part of some of his friends led to the belief that they were trying to create the impression that he was dead.

During religious services at the Hamilton County Jail in Cincinnati Sunday, Dec. 23, nine prisoners who had previously decided not to participate in the services gained their freedom while the guards were not in a position to watch them. Two of the number were John Sutton, alias John Southgate, arrested Nov. 24, 1905, under the name of J. W. Bradley, on a charge of maliciously breaking a window in Harry Goldblatt's pawnshop on 6th St., and Edward Ness, arrested Nov. 7, 1906, charged with stealing eight watches from a watchmaker at 1402 John St. Ness has since given himself up to the police.

During the past week two well-dressed women of about 35 years of age called at the Frankenstein jewelry store in the Arcade. They wished to see some jewelry, and finally one selected a ring valued at $8. She wished some changes made in the article, and said she would call later for it. She deposited $1, also gave a name and address at Reading, O. The women then asked to see some diamond rings and were shown a tray. While one was trying to make a selection the other slipped her hand under her companion's arm, which rested on the tray, and "lifted" a ring valued at $25. She was detected at once and accused. Both denied the charges so strongly they were allowed to go. However, a detective was sent to the address given, and secured the stolen ring after a confession by the woman, who said it was her first offence. No arrest was made.

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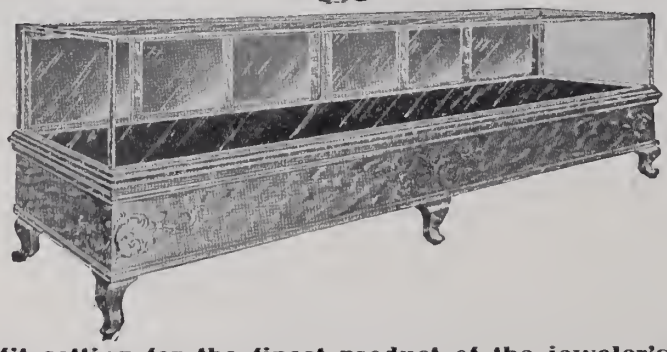


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JOBBING STONES A SPECIALTY

47 and 49 Maiden Lane, NEW YORK

News Gleanings.

J. M. Sarbach and J. H. Leroy, of the Sarbach Jewelry Co., Lincoln, Nebr., have gone to New York, on a purchasing trip.

A fire caused by the dropping of a lighted taper in the jewelry store of L. W. Betts, Atlantic City, N. J., last week, wrought damage amounting to about $1,000.

Emil Estberg and M. Wolfe have bought the jewelry business of F. C. Cook, at Janesville, Wis. Mr. Estberg, until two years ago, was with the firm of Estberg & Sons.

Benjamin Barnett & Co., St. Louis, Mo., moved recently from 607 Pine St., where they have been located for several years past, into newly furnished quarters at 203 N. 6th St.

The store of J. J. Faber, 309 Main St., Peoria, Ill., was entered a short time ago by burglars, who gained entrance by prying open a transom over a rear door. The thieves made a hurried exit and secured only a few small articles of the cheaper grade.

Lieut. A. C. Peterson has filed an affidavit against Foster J. Lewis, for the past six years in the employ of Hart & Parker, Shreveport, La., charging Lewis with larceny. Lewis' home was searched and several small jewelry trinkets were recovered. The accused did not deny the charge made against him.

The store of E. E. Flowers, 1116 Assembly St., Columbia, S. C., was recently broken into by a thief who threw a rock through the glass in the front door. Several watches which had been left to be repaired and other articles valued in all at about $350 were stolen. An unsuccessful effort had been made to open the safe.

Burglars early one morning last week broke a large plate glass window in the store of J. H. Tattersall, Exeter, N. H., and stole stock valued at $100. Among the loot are nine fountain pens, two pairs of military brushes with silver backs and a gilt clock. A fountain pen tray containing part of its previous contents was found on the sidewalk near the window.

George Williams and J. H. Wilson were recently taken into custody and later identified as two men who attempted to take jewelry from the stores of G. T. Brodnax and J. N. Mulford, Memphis, Tenn. Williams was finally released upon promising to leave town, and Wilson was held on charges of loitering and vagrancy.

The next regular meeting of the Buffalo Optometrical Society, of which J. P. Simcox is president, will be held Friday evening, Jan. 4, 1907, at 8 P. M., at the Lafayette Hotel, Lafayette Park, Buffalo, N. Y. Dr. Bowen will continue his series of lectures in "The Use of the Ophthalmoscope and Reinscope." James F. Taylor was elected an active member at the last meeting.

Samuel Kaufman, 352 S. Salina St., Syracuse, N. Y., on Tuesday of last week, reported to the local police department that two sneak thieves had entered his store and while one engaged him in conversation in the rear of the establishment the other stole $40 from a work bench. Kaufman was engaged in counting the money, which he was about to deposit in the bank, when the men entered.

R. B. Clark, of Clark & Raber, Anderson, Ind., is the president of the Indiana Retail Merchants' Association, and is issuing a call for a meeting of the association, which will take place on Jan. 15, 16 and 17, 1907, at Evansville, Ind. Mr. Clark will be the most prominent speaker at this meeting, and as he has a number of ideas regarding mail order competition, his speech will be looked forward to with interest.

Branch No. 7, Brotherhood of Silver Workers of America, Port Jervis, N. Y., recently elected officers as follows: President, Lewis Clay; vice-president, Harry Linger; recording secretary, Harry Kramer; financial secretary, William Crawford; treasurer, John J. Barry; sergeant-at-arms, James Malone; statistician, Edward C. Dunn; trustees, Edward Moore, John T. Hall; executive board, George Rothweiller, George Zeller, Lewis Clay, Joseph Willis, Andrew Vollmer.

Newark.

Charged with stealing 13 gold rings from the factory of Moore & Son, 22 Green St., where he was employed, Louis Schmidt, 15 years old, of 168 Washington St., was arraigned in the Juvenile Court last week. Judge Ten Eyck sentenced him to an indefinite time in the Rahway Reformatory.

In the final account of the estate of Joseph B. Ludwig, Paterson, who was adjudged a bankrupt Nov. 5, the trustee says that there is no property for distribution. The creditors are called for a final meeting to be held Jan. 10 at 2 P. M. in the office of Atwood L. De Coster, Newark. A hearing will take place Jan. 14 in the United States District Court at Trenton on the bankrupt's application for a discharge.

Recent Reappraisements of Necklaces and Other Jewelry Made of Coral.

MANUFACTURES OF CORAL.—From V. Sarno, London, exported Oct. 11, 1906, entered at New York; findings of McClelland, G. A.: Coral necklaces, No. 1, entered at 12s., advanced to 18s. per dozen; do., No. 2, white, entered at 18s., advanced to 27s. per dozen; white coral strings, No. 4, entered at 4s., advanced to 6s. each; necklaces, 3 rows, mounted, No. 7, entered at 30s. each, no advance; do., 2 rows, 10, entered at 13s. 4d. each, no advance; combs, No. 100, entered at 40s. per set, no advance; do., 101, entered at 60s. per set, no advance; do., 103, entered at 32s., advanced to 40s. per set; do., 111, entered at 12s., advanced to 18s. per set; do., 119, entered at 25s., advanced to 30s. set; necklace, No. 127, entered at 30s. each, no advance; brooches, 136, entered at 16s., advanced to 24s. each; white hat-pins, 138, entered at 10s., advanced to 15s. each; necklace, 3 rows, 141, entered at 24s., advanced to 36s. each; do., 2 rows, 145-7, entered at 17s., advanced to 25s. 6d. each; do., 1 row, 151, entered at 25s., advanced to 37s. 6d. each; necklace, 2 rows, 164, entered at £5 each, no advance; do., 166, entered at £8 each, no advance; do., 170, entered at £4 each, no advance; coral brooches, 181, entered at 4s. each, no advance. And similar goods.

MANUFACTURES OF CORAL.—From M. de Dilectis & Co., Naples, exported Oct. 5, 1906, entered at New York; findings of McClelland, G. A.: Coral strings, 124, entered at 1.50 lire each; necklaces, 2 strings, unmounted, 125, entered at 12 lire each; do., 3 strings, 126, entered at 18 lire each; do., 2 strings, 119, entered at 24 lire each; do., 3 strings, 120, entered at 37 lire each; do., 2 strings, 204, entered at 45 lire each; do., 209, entered at 100 lire each; coral strings, 212, entered at 115 lire each; do., 216, entered at 180 lire each; necklace, 3 strings, 217, entered at 190 lire each; coral necklaces, brass mounted, 61, entered at 88.40 lire per gross; pins, 9 karat gold, first size, entered at 3 lire each; do., fourth size, entered at 1.10 lire each. And similar goods. All advanced 40 per cent.

ELSIE BEE'S FASHIONS.

NOVELTIES SEEN IN A LADY'S RAMBLES AMONG THE JEWELERS.

A RIDING crop makes a desirable gift. Animal head handles in gold, silver or ivory are considered very smart.

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Very large and elaborate hatpins are in demand.

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Lozenge-shaped and triangular stones are favored in rings, necklaces and bracelets.

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Little glass dishes for bonbons, etc., are set in a heavy rim of silver that is finished with two small handles.

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Some teaspoons and after-dinner coffee spoons in solid gold are of perfectly plain finish, or embellished with a dainty shell-like pattern at the tip of the handle.

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Sterling silver handles to umbrellas have the ornamental effect enhanced by the artistic introduction of smoked ivory and mother-o'-pearl in novel designs, in which, by means of contrast, extremely good results are wrought.

*

Beautiful oblong clasps, panels and running designs come in fine diamond work with both wide and narrow bands of black or white velvet, in lengths to form collars, displaying these costly embellishments to the most striking advantage.

*

The smaller colored stones now employed as centers of brooches and the like, framed in diamonds, impart the note of always welcome variety. A comparatively small ruby, emerald or tourmaline is thus accentuated by the wide and elaborate pattern in diamond work which surrounds it.

*

A Parisian idea is a jeweled skirt holder to prevent the longer walking skirt from dragging. A lizard who's curving body blazes with jewels is cited as a pleasing design. This particular holder is described as being six inches long. Under the head are four little claws that fasten themselves in the folds of the fabric; under the feet are prongs extending in an opposite direction, while at the extreme end of the body is a little spring that contains the claws after they are inserted.

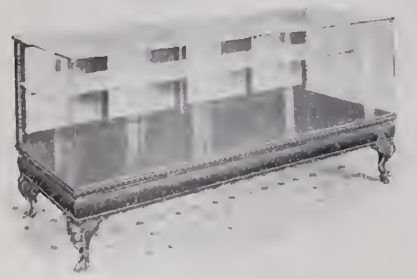
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ELSIE BEE.

The business of J. E. Harding & Son, 12 and 14 Union St., Norfolk, Va., will, on and after to-day, be conducted by and under the name of E. H. Harding, who assumes all debts and liabilities and collects all debts due the old firm of J. E. Harding & Son.

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Our New Jeweler's Table Display Case, No. 408.

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Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

FINE WATCHMAKER and repairing jeweler wants permanent job. Address "S., 8761," care Jewelers' Circular-Weekly.

SALESMAN of experience is open for 1907; well acquainted on the road; A1 references. Address "R., 8755," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, fine clock and jewelry repairer, wants position to finish trade; best references. Address E. E. Blakley, Oakley, Mich.

JEWELER and diamond setter wishes position; can furnish best reference. Address Joseph Anderten, 226 Washington Place, Passaic, N. J.

WATCHMAKER and clock repairer; single man; do not engrave; moderate salary; Ohio or adjoining States preferred. Address 519 E. North St., Sidney, O.

YOUNG MAN, having A1 business experience, wishes position as salesman with a reputable manufacturer. "Capable, 8768," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER wishes position for any kind of work; no engraver; 14 years' experience; best reference. Address "E., 8754," care Jewelers' Circular-Weekly.

CLOCKMAKER, with six years' experience, wishes steady position with a good reliable house; good references; own tools. Address "G., 8803," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted in the trade east and west, also the Pacific coast, is ready to make arrangements for 1907. Address "Jackson, 8805," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires position at once, with tools; middle age man; competent to handle railroad work. Address "E. H. B.," 45 Charles St., Springfield, Mass.

YOUNG MAN, 21, desires position with loose diamond or mounted goods house; has experience; highest references. Address "C., 8750," care Jewelers' Circular-Weekly.

ENGRAVER, young man, desires position to engrave and assist, in retail store; wait on trade, etc.; samples on request. Address "W., 8780," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and jeweler desires position in middle west; have all small tools; can furnish best references. Address "E. J., 8706," care Jewelers' Circular-Weekly.

EXPERIENCED traveling salesman, middle west, would like to correspond with 10-K. or 14-K. gold manufacturer; best of reference. Address "W., 8698," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, east and middle west, would like to connect with a manufacturer; silver line preferred; best of reference. Address "Z., 8699," care Jewelers' Circular-Weekly.

WATCHMAKER; 20 years at the bench on best grade of work; skilful, sober and competent; only permanent job wanted; Feb. 1. Address "T., 8760," care Jewelers' Circular Weekly.

FIRST CLASS watchmaker and graduate optician; age 28; eight years' experience; plain engraver; good salesman; reliable; no bad habits. "H., 8761," care Jewelers' Circular Weekly.

EXPERIENCED traveler open for engagement, acquainted both with jobbers and retailers; north, south, east and west to California. Address "P., 8787," care Jewelers' Circular-Weekly.

WATCHMAKER'S ASSISTANT; young man wishes position as assistant watchmaker; experienced in French clock repairing; good references. "N., 8767," care Jewelers' Circular-Weekly.

A FIRST CLASS manufacturing jeweler of executive ability, wishes position as foreman or assistant foreman; A1 references. Address "Executive, 8789," care Jewelers' Circular-Weekly.

WANTED, a position to represent a first class jewelry house on the road; 10 years' experience handling high grade jewelry, but no road experience. Address "O., 8573," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman, fully acquainted with the general trade east of Chicago, wishes to travel for a manufacturer; first class references. Address "N., 8756," care Jewelers' Circular-Weekly.

PRACTICAL watchmaker and refractionist, good salesman with high class trade; good address; wants to locate with up-to-date house in good city; south preferred. "K., 8763," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman, having a large established trade, desires a mounted diamond line or a manufacturer's line of high grade gold goods. Address "High Grade, 8806," care Jewelers' Circular-Weekly.

YOUNG LADY desires position in office or wholesale house; has knowledge of bookkeeping; good saleswoman; understands jewelry and optical line; excellent references. "D., 8784," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly competent in high grade and complicated work; 25 years' experience; A1 references; desires position on or after Jan. 1; south preferred. Address "E. B., 8565," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, thoroughly experienced in ring and jewelry line, and commands A1 jobbers' trade, wants to represent first class manufacturing house; best references. Address "C., 8735," care Jewelers' Circular-Weekly.

WANTED, position under a good jeweler to complete trade; three months' experience, one year at Philadelphia Horology College; good references and habits; New England preferred. John B. McBain, 28 Main St., St. Johnsbury, Vt.

POSITION WANTED, optometrist and watchmaker, thoroughly equipped in modern methods; no work too difficult; best of references; none but substantial salary will be considered. Address "A. C., 8792," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, first class salesman and refractionist. California licentiate, wishes position at once; is capable of taking entire charge of optical department; can furnish best of references. Address; "M. G., 8752," care Jewelers' Circular-Weekly.

WANTED, position in the south as engraver and salesman; in first class store; have also assisted in jewelry and clock repairing; young man, 24, single; eight years' experience; first class references. Address "North, 8771," care Jewelers' Circular-Weekly.

WATCHMAKER, expert on fine and complicated work; competent to take full charge of repair department; own complete set of tools, including lathe and attachments; 15 years' experience; age 28, married; A1 references; no offer of less than $25 considered. Address "H., 8810," care Jewelers' Circular-Weekly.

A $5,000 MAN for less than $2,000; I have a responsible position on the road but desire to change, in January, to something which requires less traveling; will be pleased to hear from those requiring the services of a man of good habits, character and ability. Address "Experienced, 8759," care Jewelers' Circular Weekly.

A SALESMAN, thoroughly familiar with all branches of the jewelry business, now carrying a line of silver in the south, desires to make change in January. Address, "M., 8749," care Jewelers' Circular-Weekly.

OPEN for an engagement Feb. or March 1, 1907, as buyer and manager of large jewelry department; am thoroughly acquainted with the jewelry and kindred branches from diamonds down to 10-cent pins; 25 years' experience in the practical as well as commercial end of it; have experience as buyer, and am thoroughly acquainted with all the leading manufacturers in eastern part of the country; if you are looking for a first class man address "L. F. D., 8808," care Jewelers' Circular Weekly.

YOUNG MAN, 23, five years' experience, in retail store, have also had road experience, desires position as inside salesman with wholesale house; best of references. Address, "G. W., 8719," care Jewelers' Circular-Weekly.

Side Lines Wanted.

AN EXPERIENCED salesman, covering New York City, environs and larger New England cities; desires to add sterling flat ware and 14-K. jewelry line, on commission; unquestioned credentials as to ability, character, etc. Answer "Immediate, 8751," care Jewelers' Circular Weekly.

SIDE LINE wanted for New England by first class salesman, who has Boston office and knows every first class jewelry and department store buyer in New England; some specialty for manufacturer; must be first class article and one that pays liberal commission; before Jan. 1. Address "Jack, 8782," care Jewelers' Circular Weekly.

Help Wanted.

WANTED, one watchmaker and engraver. P. C. Pulse & Co., 1150 Washington St., Oakland, Cal.

FIRST CLASS engraver, also capable of assisting on jewelry work. Chas. N. Hancher, 1211 Market St., Wheeling, W. Va.

WANTED, at once, watch, clock and jewelry repairer; state age, reference, salary, etc. Smith & Leavitt, Gardner, Mass.

WANTED, experienced watchmaker, must be good engraver and optician; permanent engagement. S. A. Daniels, Americus, Ga.

WANTED, at once, a first class refractionist and salesman; one who understands edging preferred. Apply J. Levinski, Waco, Tex.

I. OLLENDORFF CO., 54 Maiden Lane, New York, want a salesman for this city and vicinity; must be acquainted with the trade.

WANTED, first class watchmaker and engraver; excellent opportunity for the right man. Address Schwarzschild Bros., Richmond, Va.

WANTED, expert watchmaker; none but such apply; fine store in Texas city of 40,000. Address "Texas, 8560," care Jewelers' Circular Weekly.

WANTED, salesman to carry Swiss watches as side line in the south; liberal commission. Address "South, 8786," care Jewelers' Circular Weekly.

THERE is a good opening as eastern representative; must be a man of experience and knowledge of watches. D. Gruen, Sons & Co., Cincinnati, O.

$25 A WEEK for a first class jeweler and engraver, in a large city in Texas; permanent position. Address "S., 8127," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker; Scandinavian preferred; good wages and permanent position to right man. O. H. Arosin, 187 E. 7th St., St. Paul, Minn.

WANTED, salesman to carry Swiss watches as a side line, on the Pacific coast; liberal commission. Address "J., 8785," care Jewelers' Circular-Weekly.

WANTED, watchmaker to help on watches and wait on trade; give experience, wages and references. Address "C. E. H.," Box 1, Boston, Mass.

WANTED, first class manufacturing jeweler, competent man for fine retail store; Texas city of 40,000. Address "Texas, 8561," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker, steady position and good wages; send references and salary expected. Stetson & Crouse, 127 S. Salina St., Syracuse, N. Y.

FOR VIRGINIA, experienced engraver and jeweler; permanent position and $20 per week to steady, competent hand. Address "V." care Jewelers' Circular-Weekly.

WANTED, a good jeweler and engraver, steady position and good wages to the right party; send references and salary expected in the first letter. G. A. Hauserman, 214 Main St., Paterson, N. J.

HELP WANTED.—Continued.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Hauserman's, 214 Main St., Paterson, N. J.

COMBINATION railroad watchmaker, optician, engraver and salesman; permanent position; $30 per week to start; none but thoroughly competent man need apply. Frank B. Thayer, Memphis, Tenn.

WANTED, first class watchmaker, jeweler and engraver; one accustomed to railroad work; a first class all around man; position permanent and pleasant; pay, $25 to start. J. C. Robinson, Chester, S. C.

WANTED, at once, watchmaker, jeweler and optician, steady position and good wages to right party, send references and state salary in first letter. Address "T. C., 8799," care Jewelers' Circular-Weekly.

WANTED, good watchmaker and salesman, one who understands optics preferred; steady position in Ohio River city; state age, experience and salary wanted. Address "Steady, 8801," care Jewelers' Circular-Weekly.

WANTED, young man of experience, good penman, thorough and systematic, to take charge of the office of a manufacturing jeweler; experienced in special order and repair work preferred. P. O. Box 1157, Philadelphia, Pa.

WANTED, good watchmaker, prefer plain engraver, in Pennsylvania city; only one having experience in first class stores need apply; wages, $20 to $25; hours, 8 to 6. Address "Adjuster, 8798," care Jewelers' Circular-Weekly.

WANTED, salesman with established trade for New York City and vicinity. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, traveling salesman with established trade in New York and Pennsylvania. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, first class watchmaker and good engraver; good permanent position for capable man. Address, "S. E.," P. O. Box 881, New York.

SALESMAN WANTED for first class retail jewelry store; must understand the diamond and watch business thoroughly; will pay high salary to right party; permanent position; must speak German. N. Rosenbaum, 19 S. 9th St., Philadelphia, Pa.

JEWELER and salesman wanted; permanent position, short hours, highest pay to a strictly first class man; must have highest recommendations as to character and ability; address with all particulars in first letter. Nat. Kaiser & Co., Atlanta, Ga.

WANTED, by an old established manufacturing silverware company, a representative to cover the large cities from Chicago to the Pacific coast; man under 35 years age with some experience as salesman preferred. Address "L., 8781," care Jewelers' Circular-Weekly.

FOUR experienced salesmen, to sell on commission, as side line to retail jewelers, a crackerjack line of jewelry and silverware cases; one for west, one for east, one for Pacific coast and one for smaller towns in south. Address "U., 8796," care Jewelers' Circular-Weekly.

YOUNG MAN, 25 to 35 years of age, to sell diamonds, precious and semi-precious stones to manufacturing trade in Newark, New York City and Providence, also to retail trade anywhere; good chance for right man with experience in the trade. Address Box 8758, care Jewelers' Circular-Weekly.

WANTED, for next January, an experienced salesman with established trade to cover the south. Adolph Goldsmith & Son, 68 Nassau St., New York, N. Y.

WANTED, salesman, from Jan. 1, to cover Philadelphia and Pennsylvania with strong line of rings and jewelry; only those with trade need apply; good salary to right man. Address, "T., 8238," care Jewelers' Circular-Weekly.

WANTED by Jan. 15, first class watchmaker and engraver, with tools; a good man to take in work; good references; state salary. Apply to Birely & Son, Oshkosh, Wis.

SALESMEN WANTED; three traveling salesmen to handle our line in the south and central west, with privilege of carrying a side line if desired; line consists of gold and silver deposit; trade is among the best jewelry houses in the United States, answer in detail. Electrolytic Art Metal Co., makers of gold and silver deposit, Trenton, N. J.

EXPERIENCED salesman, with acquaintance, for Jan. 1, for strong general line of rings and jewelry; write particulars stating territory, "Strong, 8420," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly conversant with the American lathe and its modern attachments can find interesting, remunerative employment, day or evening. Geo. Wendell Bates, 1590 Amsterdam Ave., New York.

WANTED, salesman for New York and nearby towns; must be A1 man, acquainted with best trade and be familiar with watches and diamonds; trade established; can be increased; address with particulars, P. O. Box 881, New York City.

AN EXPERIENCED salesman to sell watches, jewelry and silver novelties, in southern states for large manufacturing and jobbing house; good salary to right man; none but A1 man need apply. Address, "V., 8608," care Jewelers' Circular-Weekly.

TWO experienced salesmen to sell on commission, as side line to retail jewelers and department stores, a line of jewelry boxes and silverware rolls; one for New York City and east; other for south. Herald Novelty Co., 2234 Eighth Ave., New York.

WANTED, for next January, an experienced traveling salesman, with established trade, in Pennsylvania, Ohio and Michigan, to sell American watches and diamonds; all correspondence will be confidential. Smith & North, 14 Maiden Lane, New York.

A WATCH and jewelry repairer capable of writing and translating technical articles on horology from the French and German, and well posted in matters pertaining to the jewelry trade, for desirable position on a high class trade journal; general knowledge, etc., etc. "Expers, 8732," care Jewelers' Circular-Weekly.

TRANSLATOR of French and German wanted by a high class trade journal; a man familiar with jewelry repairing, watch and clock making in its modern development and capable of translating and writing technical articles on horology from the French and German. Address, "D. H., 8731," care Jewelers' Circular-Weekly.

For Sale.

FIXTURES and safes of our store for sale. Hamann & Koch, 9 Maiden Lane, New York.

TRUNKS and telescopes; three practically new trunks, telescopes and watch trays complete. Wm. I. Rosenfeld, 19 Maiden Lane, New York.

Business Opportunities.

A JEWELRY FACTORY for sale; all machinery in good condition; good location down-town, New York; requires $1,500. Address "K., 8809," care Jewelers' Circular-Weekly.

FOR SALE, jewelry business in prosperous western town; cleared $10,000 last year; $25,000 stock; excellent prospects; invoice. "M. E. W.," care *Keystone*, Philadelphia, Pa.

FOR SALE, small, up-to-date jewelry business, in prosperous town; an excellent opportunity for a good watchmaker; price reasonable. Address "O., 8777," care Jewelers' Circular-Weekly.

FOR SALE, an established jewelry store which does a good business; situated on a prominent street in Harlem, New York; on account of ill health will sell at a great sacrifice with or without stock. "I. S., 8753," care Jewelers' Circular-Weekly.

CASH PAID for entire jewelry stores and stocks; send us your surplus stock, and we will send you a check by return mail; if our offer is unsatisfactory we return your goods; we act quickly and strictly confidential. Jos. Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address, Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

To Let.

PART of room, suitable for diamond setter, jeweler or watchmaker. Apply Room 206, 1 W. 34th St., New York.

TO LET, part of an exceptionally desirable office, with fine north light; opportunity for precious stone business or manufacturer's agent. Room 48, Lorsch Bldg., 37 Maiden Lane, New York.

WILL RENT to desirable party, desk room with office privileges, in light, attractive office; manufacturers' representative or diamond dealers preferred. "Maiden Lane, 8770," care Jewelers' Circular-Weekly.

Wanted to Rent.

JEWELRY CONCERN desires office on Maiden Lane, New York; prefer rental not to exceed $600; northern light; willing to sublet or subdivide. Address "V., 8790," care Jewelers' Circular-Weekly.

Wanted to Purchase.

WANTED, an optical case; write particulars. A. C. Silberman, 1282 Amsterdam Ave., New York.

Miscellaneous.

JEWELER going to London, Paris, Switzerland, Vienna and Berlin, Jan. 5, would like to take some commissions with him; A1 references. "W., 8728," care Jewelers' Circular-Weekly.

TO LET
31 MAIDEN LANE, N. Y.
(One Door from Nassau Street)
FIVE STORY AND CELLAR BUILDING
IMMEDIATE POSSESSION
F. J. WHITON, 130 Broadway, New York



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"In a Nutshell"

1. U. S. Registration affords PERMANENT public record of ownership and avoids possibility of expensive opposition litigation to overcome the presumption in favor of an innocent or surreptitious registrant of a similar or imitation mark.

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Byrnes, Townsend & Swenarton
Patent Lawyers
(Ex-Examiners U. S. Patent Office)
277 Broadway New York



BROTHER JEWELER:

Did you make money last year? I mean several thousand dollars. If not, do not fool your life away in your present store, there are plenty of places you can make money honest dollars. I never advise anyone to try to make money only in an honest, upright way. Get my advice on how to make money, where to locate, etc., it is free to you and strictly confidential. Read this letter. I have hundreds of such letters from banks, trust companies and jewelers:

COVILLE & BRITCHER, Henry D. Coville
Attorneys and Counsellors at Law, Syracuse, N. Y. Edward C. Britcher
714 Onondaga County Savings Bank Building.

Mr. Dan I. Murray, Syracuse, N. Y.: Nov. 24, 1906.

Dear Sir—We beg to thank you most sincerely for your success in selling out the stock and fixtures of the Syracuse Cutlery Co. Before we engaged your services, our client had offered the stock and fixtures in bulk at a much lower figure than the net amount realized from the auction, and to say that the sale was satisfactory is putting it mildly.

Your advice and assistance were of much value to us, and you may rest assured, should any other embarrassed clients require an auction of assets in bulk or by piece, our advice will be to get Mr. Murray without delay. It is a source of wonder to us that you are able to work daily so long and hard, under such varying conditions without warping your excellent temperament and your good health. Certain it is that your flag and presence bring together a throng of satisfactory buyers, not excelled and seldom equalled by others.

Again thanking you, and with best wishes for future success, we are,

Yours very truly, Coville & Britcher

I am now completing my seventh sale in Syracuse, N. Y., inside of two years. I have no connection whatever with any other auctioneer, and I defy any auctioneer or pair of auctioneers to show an equal record of large sales of rich diamond jewelry. No cheap jewelry or brass watches sold by me. You can consult me personally for next 10 days at Hotel St. Cloud, Syracuse, N. Y., or address either office,

3 Maiden Lane, New York 151 Wabash Ave., Chicago, Ill. 512 Race St., Cincinnati, O.

DAN I. MURRAY, America's Leading Auctioneer

Established 1880

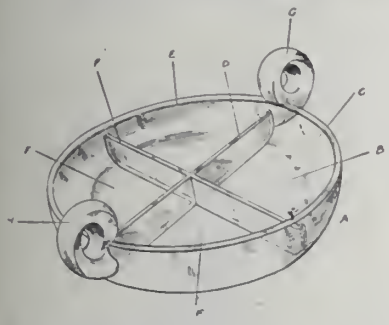
PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF DEC. 25, 1906.

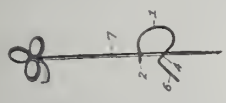
839,123. DISH. William F. Donovan, Toledo, O., assignor to the Libbey Glass Co., Toledo, O. Filed June 30, 1906. Serial No. 324,276.



A pressed-glass dish comprising a bowl-shaped body, an integral diametrically-extending partition-wall therein, and handles joined to the body at the extremities of the dividing-wall.

839,149. SCARF OR NECKTIE PIN HOLDER. Frank Jackson, Denver, Colo., assignor of one-third to Moses Solomon and one-third to Max Hayutin, Denver, Colo. Filed March 23, 1906. Serial No. 307,655.

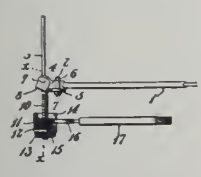
A holder for scarf-pins, comprising a curved spring member, having a concaved head at its upper end, provided with a central aperture, the



axis of which is vertical when said holder is in position on the scarf-pin, an enlargement in said spring below said head, and at an angle thereto, having an aperture in line with the aperture of the head, the axis of which is at an angle to the axis of the aforesaid aperture, whereby said spring must be expanded to pass a pin through both apertures, and a finger portion, forming a continuation of the enlarged portion.

839,344. EYEGLASS. Nathan A. Vurgason, Bartow, Fla. Filed May 4, 1906. Serial No. 315,195.

An attachment for spectacles comprising a plate, means for clamping the same upon the frame of spectacles, a screw-threaded stem projecting



from the plate, rotatable means adjustably mounted upon the stem, a glass carried thereby, and means on the stem for limiting the movement of the rotatable means and supporting the glass.

839,356. PROCESS FOR DIVIDING DIAMONDS. St. John Wood, New York. Filed May 3, 1906. Serial No. 315,109.

The process of dividing a larger diamond to form a plurality of smaller diamonds, which process consists in sawing partially into the body of such larger diamond from opposite sides, said saw cuts meeting at an angle, to form blocks from



which smaller diamonds can be formed.

839,357. PROCESS OF DIVIDING DIAMONDS. St. John Wood, New York. Original application filed May 3, 1906. Serial No. 315,109. Divided and this application filed Aug. 13, 1906. Serial No. 330,434.

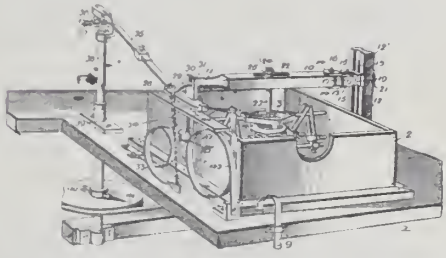
The process of dividing an elongated slice or "was" of a large diamond to form smaller diamonds, which consists in removing a block from



the point of the slice by divisions starting on opposite sides of such point and meeting at an angle to each other, separating the remainder of the slice by a central longitudinal division, and dividing the two portions thus formed by transverse divisions.

839,345. LENS GRINDING MACHINE. Anton Wagner Philadelphia, Pa. Filed Feb. 2, 1906. Serial No. 299,170.

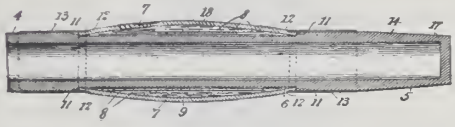
In a lens-grinding machine, a lever, means to



oscillate the same, and yielding means acting transversely to the plane of the oscillation for applying pressure to said lever.

839,537. HOLDER FOR FOUNTAIN-PENS, ETC. David W. Beaumel, Brooklyn, N. Y. Filed June 21, 1906. Serial No. 322,674.

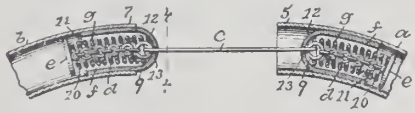
A holder for a fountain-pen or the like having a portion of its exterior circumference slightly cut



away or reduced substantially between the ends of the body, a suitable filling surrounding said reduced part, and longitudinally-extending strips of material secured to and covering said filling.

839,538. BRACELET. George Becker, Providence, R. I. Filed June 28, 1906. Serial No. 323,839.

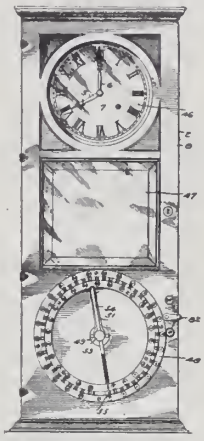
A bracelet comprising a pair of tubular members, adapted for abutting engagement at their adjacent ends, a pair of retaining members carried by each of the tubular members, said retaining members being received within the ends of said tubular



members, one of each of the pairs projecting beyond the end of its tubular member, and the retaining member of the opposite section having its outer end disposed a slight distance within the end of its tubular member, each of said retaining members having an outer closed end and an inner open end, a connecting-link passed through the closed ends of each of said retaining members, chains, one connected to each other end of each link, a button on the inner end of each chain, and spiral springs engaging each of the buttons at one end and the closed ends of the retaining members at their opposite ends.

839,562. TIME-RECORDER. Seward A. Dean, Hastings, Minn., assignor of one-half to Eugene A. Cooper, Britton, S. D. Filed Feb. 26, 1906. Serial No. 303,055.

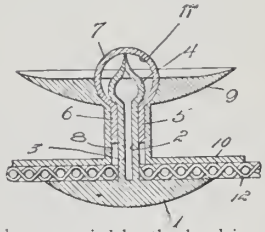
In a time-recorder, the combination, with a support and means for attaching a flat record-sheet thereto, of means for moving said support and its



attached record-sheet in a single plane, movable recording mechanism carried by said time-recorder and arranged to make upon said sheet, at the will of the operator, either a single or a dual impression, and means for operating said recording mechanism.

839,653. BUTTON. Frederick D. Schworm, South Newstead, N. Y. Filed July 25, 1905. Serial No. 271,175.

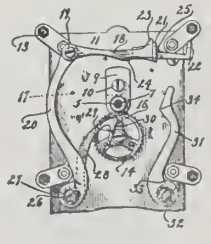
In a button, the combination with a head having an opening formed therethrough and flared toward the outer face of the head, of an inwardly-



extending sleeve carried by the head in registration with the opening and having a flange at its inner end, a second head disposed in spaced relation to the flange for the reception of the fabric between it and the flange, spaced prongs carried by the second head and extending through the sleeve and into the flared portion of the opening of the first-named head, said prongs being bowed away from each other within the flared opening and then brought together to meet at their extremities, and a fastening member including spaced legs and a connecting-bight engaged with its legs between the prongs and the sleeve and with its bight in the flared opening and inclosing the bowed portions of the prongs.

839,578. CLOCK. Peter G. Giroud, New York. Filed Sept. 16, 1905. Serial No. 278,710.

In a clock, means for imparting a step-by-step movement to a disk, comprising a spring-actuated vibrating lever, means for operating the lever, a fixed guide and sliding bar pivoted to the lever and extending through the guide, the said bar

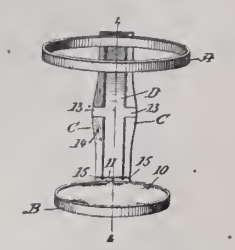


being provided with an abutment for engaging the part to be operated, with an incline for holding the bar to its work and with shoulders for limiting the movement of the bar.

839,599. FRAME FOR MAGNIFYING-GLASSES. William J. Kemler, Pittsburg, Pa. Filed Feb. 4, 1905. Serial No. 244,163.

A frame for magnifying-glasses, comprising two flat plates arranged edgewise and spaced apart, said plates being provided with opposing knuckles

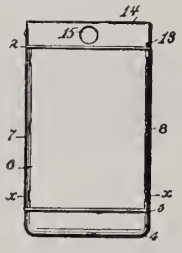
on their inner sides adjacent to the ends thereof, a flat spring of approximately the same length as the plates and provided with lugs projecting from its side edges at the center of length thereof, said lugs being secured to the inner sides of the said



plates, a supporting-ring, a lens-ring of less diameter than the supporting-ring, each ring being provided with an apertured lug projecting radially from its periphery, said lugs being enlarged beyond the apertures and having flat end bearing-surfaces, and pintles passing through the knuckles of the plates and the apertures of the lugs of the rings.

839,760. MATCH-BOX. CHRISTIAN HIERING and ALBERT FULLER, Newark, N. J., assignors to the J. E. Mergott Co., Newark, N. J. Filed Nov. 15, 1905. Serial No. 287,418.

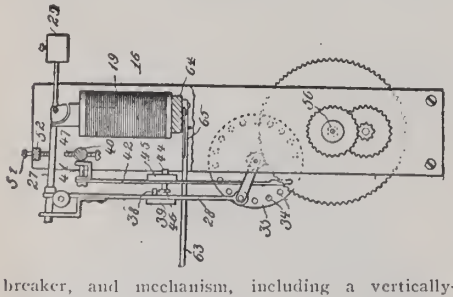
In a match-box or other receptacle, the combination with a box-body provided with series of



apertures in its sides, a metallic jacket composed of edge strips and face-plates, said edge strips provided with marginal apertures, and said face-plates provided with marginal projections passing through the maginal apertures, and bent over upon the inner surface of said edge strips, bent-over portions falling into the apertures in said box-body..

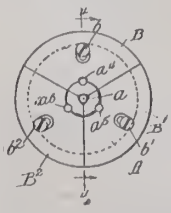
839,765. ELECTRIC CLOCK. HENRY IVERSEN, Corsicana, Tex. Filed Sept. 16, 1905. Serial No. 278,741.

In an electric-clock system, in combination with a master-clock having a circuit-breaker operated by the clock mechanism, a secondary clock having electromagnets, a battery, wires connecting up said battery with said magnets through said circuit-



breaker, and mechanism, including a vertically-movable operating-arm and a swinging locking-arm, actuated by said electromagnets and coacting to operate the clockwork of the secondary clock.

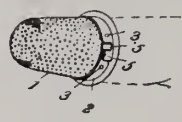
839,776. JEWELERS' CHUCK. GEORGE L. LEWIS, West Pullman, Ill. Filed March 27, 1905. Serial No. 252,211.



The combination with a back plate having a central set-screw tapped therein and radial slots disposed at equal distances apart in said back plate and jaws slidable on the front of said back plate and also slotted radially, set-screws engaged in said back plate and jaws and each extending through slots in the other, thereby guiding said jaws radially.

839,789. THIMBLE ATTACHMENT. MARY J. SMITH, Lenora, Kans. Filed March 15, 1906. Serial No. 306,273.

In combination with a thimble, a thread-cutting attachment applied thereto comprising a band having its ends notched and interlocking with one



another by engagement of the notched portions, the extremities of the band projecting therefrom so as to form thread-cutting members.

DESIGNS.

ISSUE OF DEC. 25, 1906

38,381. BRACELET. AUGUST V. LAMBERT, New York, assignor to Lambert Bros., New York.



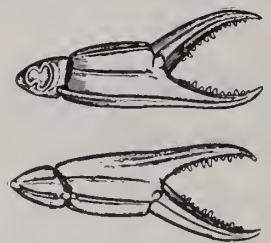
Filed Nov. 19, 1906. Serial No. 344,161. Term of patent 3½ years.

38,382. FOB-PLATE. JAMES V. RIDGWAY, Sum-



mit, N. J. Filed Nov. 22, 1906. Serial No. 344,657. Term of patent 7 years.

38,383. SUGAR-TONGS. HENRY A. WEIHMAN, Philadelphia, Pa., assignor to John F. Simons and Thomas Maddock, Philadelphia, Pa.; Frederick M. Simons, Swarthmore, Pa., and



Edwin S. Simons, Orange, N. J., trading as Simons, Bro. & Co., Philadelphia, Pa. Filed Nov. 7, 1906. Serial No. 342,426. Term of patent 7 years.

38,884. FORK OR SPOON OR SIMILAR ARTICLE. GEORGE P. ITTIG, Bridgeport, Conn., assignor to the E. H. H. Smith Sil-



ver Co., Stratford, Conn. Filed Nov. 22, 1906. Serial No. 344,658. Term of patent 14 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing herein shall prevent the registration of any mark used by the applicant or his predecessors, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED DEC. 25, 1906.

Ser. No. **22,935.** (CLASS 63. MEASURING AND SCIENTIFIC APPARATUS, APPLIANCES AND INSTRUMENTS.) GLOBE OPTICAL Co., Boston, Mass. Filed Oct. 27, 1906.

OPIFEX

Particular description of goods.—Bifocal lenses.

Ser. No. **23,262.** (CLASS 63. MEASURING AND SCIENTIFIC APPARATUS, APPLIANCES AND INSTRUMENTS.) SOUTHERN OPTICAL MFG. Co., Atlanta, Ga. Filed Nov. 10, 1906.



Particular description of goods.—Glazed spectacles and eyeglasses.

Ser. No. **23,442.** (CLASS 59. HOROLOGICAL INSTRUMENTS.) BENJ. ALLEN & Co., Chicago. Filed Nov. 17, 1906.

Solar

Particular description of goods.—Watches.

TRADE-MARKS REGISTERED DEC. 25, 1906.

58,872. JEWELRY OF ALL KINDS. TIFFANY & Co., New York.

Filed Dec. 4, 1905. Serial No. 15,170. Published Oct. 30, 1906.

58,887. WATCH-MOVEMENTS. THE HAMPDEN WATCH Co., Canton, O.

Filed April 19, 1905. Serial No. 2,227. Published Oct. 30, 1906.

58,889. IMITATION SILVERWARE FOR TABLE USE, INCLUDING KNIVES, FORKS AND SPOONS. INTERNATIONAL SILVER Co., Meriden, Conn.

Filed July 9, 1906. Serial No. 20,789. Published Oct. 30, 1906.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Dec. 24, 1889.

417,704. COMBINED PEN AND PENHOLDER. G. H. H. CLEMENT, Kingston upon Hull, England.

417,753. TIME-DISTRIBUTER FOR ELECTRIC CLOCKS. L. H. SPELLIER, Philadel-

phia, Pa., assignor to the Spellier Electric Time Co., same place.

417,763. DEVICE FOR DEMAGNETIZING WATCHES. F. J. Whilton, Boston, Mass.

417,886. POCKET-BOOK. Isaac Schefer, New York

417,909. BUTTON. Karl Dietfrich, Munich, Germany.

417,922. PINCUSHION. W. H. King, Newark, N. J.

417,927 and **417,928.** AUTOMATIC CLOCK WINDING MECHANISM. F. A. Lane, New Haven, Conn., assignor of one-half to F. E. Morgan, same place.

417,939, 417,940 and **417,944.** BUTTONS. Charles Radcliffe, Newark, N. J.

417,987. REGULATION-INDICATOR FOR TIMEPIECES. J. T. Clark, Columbia, S. C.

417,989. SUSPENDER-BUCKLE. S. A. Collins, Troy, O.

417,999. WATCH-BOW-FASTENER. E. C. Fitch, Newton, Mass.

418,047. WATCH CASE. C. F. Morrill, Boston, Mass.

418,056. CUFF-FASTENER. J. V. Pilcher, Louisville, Ky.

418,066. PENCIL-SHARPENER. R. D. Richardson, Winnipeg, Canada.

418,125. PENDULUM-SYNCHRONIZING DEVICE. James Hamblet, Brooklyn, N. Y.

418,127. MEANS FOR JEWELING AND END-SHAPING ARBOR PIVOTS. G. E. Hart, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.

418,129. WATCH-MOVEMENT PLATE. G. E. Hart, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.

418,130. WATCH. G. E. Hart, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.
Design issued Dec. 20, 1892, *for* 14 *years.*

22,073. BAR-PIN. E. H. Croninger, Covington, Ky.
Design issued June 23, 1903, *for* 3½ *years.*

36,372. BRUSH-BACK. Otto Leigh, Newark, N. J.

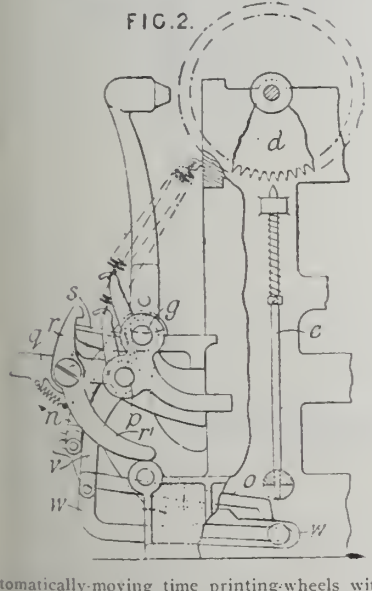
BRITISH PATENTS.

(Abridgments of Specifications, 1905, from *The Illustrated Official Journal.*)

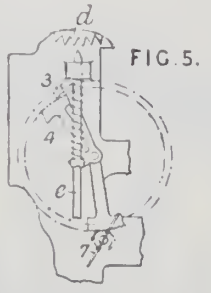
ISSUE OF DEC. 11, 1905.

17,077. WORKMEN'S TIME RECORDERS. P. Macmaster, London.—(International Time Recording Co., Binghamton, N. Y.) Aug. 23.

In apparatus of the kind described in Specification No. 9487, A.D. 1899, or in general having



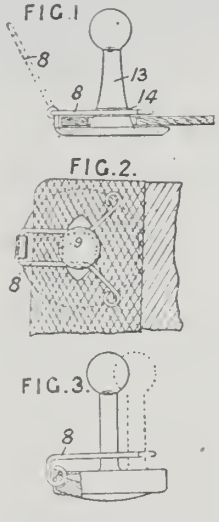
automatically-moving time printing-wheels with the minute-wheel continuously rotated, means are shown in connection with the printing-hammer and the operating-handle whereby the minute-wheel is aligned immediately after the hammer is tripped for the blow, so that it may be impossible to stop the clock by holding down the lever. The aligning wheel *d* is fast to the minute printing-wheel, and is adjusted by upward motion of a slide rod *e*, produced by a sliding link *o*. Shafts



g, *f*, carry the hammer and handle respectively, and are normally held by springs in the position shown, but when the handle *q* is depressed both shafts are rotated by means of a hook and arm connection *r*, *s*, until the tail *r*¹ of the hook is forced upwards by contact with a stop, and the tripped hammer makes the impression. During the first movement, arms *n*, *r*, depending from the shafts carry the links, *n*, *o*, to the right, but when the hammer is tripped the link *o* is suddenly returned and its extremity in rising up the cam-surface of the lower link forces the aligning-rod upwards. The slot allows a further motion of the link to release the rod immediately. The return of the aligning-rod may be suitably retarded by the arrangement shown in Fig. 5, whereby the rod drives an air-vane 7 through ratchet gearing, 3, 4, on its downward stroke.

17,271. DRESS STUDS. J. Williams, Handsworth, Staffordshire. Aug. 26.

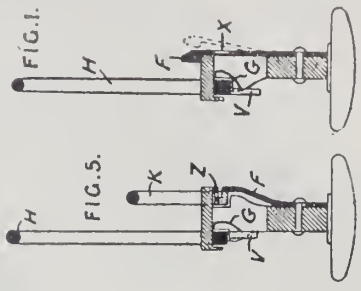
To the base of a stud is hinged a clip 8 of wire or sheet metal, Figs. 1 and 2, capable of being turned over so as to grip the stud in position on the shirt. A recess 14 may be formed in the shank 13 of the stud, with which the parts of the clip 8 may engage. In the case of a stud with a small back as shown in Fig. 3, the shank may be set eccentrically in the base-plate, to afford a better



action for the clip. The arms of the clip may be bent in various ways. A modified method of hinging it is shown in Fig. 3.

17,359. COLLAR STUDS. O. Baumgartner, Vienna. Aug. 28.

Studs and solitaires constructed with one or two hinged flaps are provided with means for preventing the accidental upturning of the flaps when the stud is in use. In the case of a stud with a single flap H, Fig. 1, the latter is formed with a projection V, which, when the flap is turned down, fits into an aperture X in the spring F. When the spring F is withdrawn to the position shown in dotted lines, the flap H is caused to take up a vertical position by the action of the bent spring G. When the stud head consists of two flaps H, K, Fig. 5, the flap K is further furnished with projections Z, Fig. 9, at such a distance apart that the projection V can pass between them. When the flap K is vertical, these projections separate the spring F from the shank, and, on the flap





being lowered, the spring F falls in, receiving the part V when the flap H is turned down.

Complete specifications accepted Dec. 5, 1906.
1905.

24,494. ELECTRICAL CLOCK-WORK. Sykes, Hollins & Leake.

25,544. LID-CONNECTOR FOR TEA-POTS. Cribb.

26,639. UMBRELLA. Willis.
1906.

6,208. WATCHES AND CLOCKS. Rodgers.

18,047. CUFF-FASTENER. Scholl.
Applications filed Nov. 26 *to Dec.* 1, 1906.

26,849. AUTOMATIC FASTENING FOR BROOCHES. George Page, 173 Fleet St., London.

26,943. WALKING STICK. Julius Jacobson, London.

26,972. MATCH-BOX HOLDER. John Berryman, London.

27,004. HAT-FASTENER. Mary J. Day, Wolverhampton.

27,025. CANDLEHOLDER. G. J. Handley, Aberdare, Glam.

27,044. COMBINED WALKING STICK AND UMBRELLA. D. J. Farnie, Glasgow.

27,135. DIAL. Cyrus Legg, Upper Tooting, London.

27,155. STUD. A. F. Wilkinson and Robert Filtners, Brighton.

27,156. MATCH BOX. A. S. Mathieson, London.

27,184. FOUNTAIN-PEN. J. E. Wilson, London. Complete specification.

27,287. TOOTHPICK HOLDER. Wilhelm Sandleben, London.

27,352. BAG-FASTENER. F. J. Seller, London.

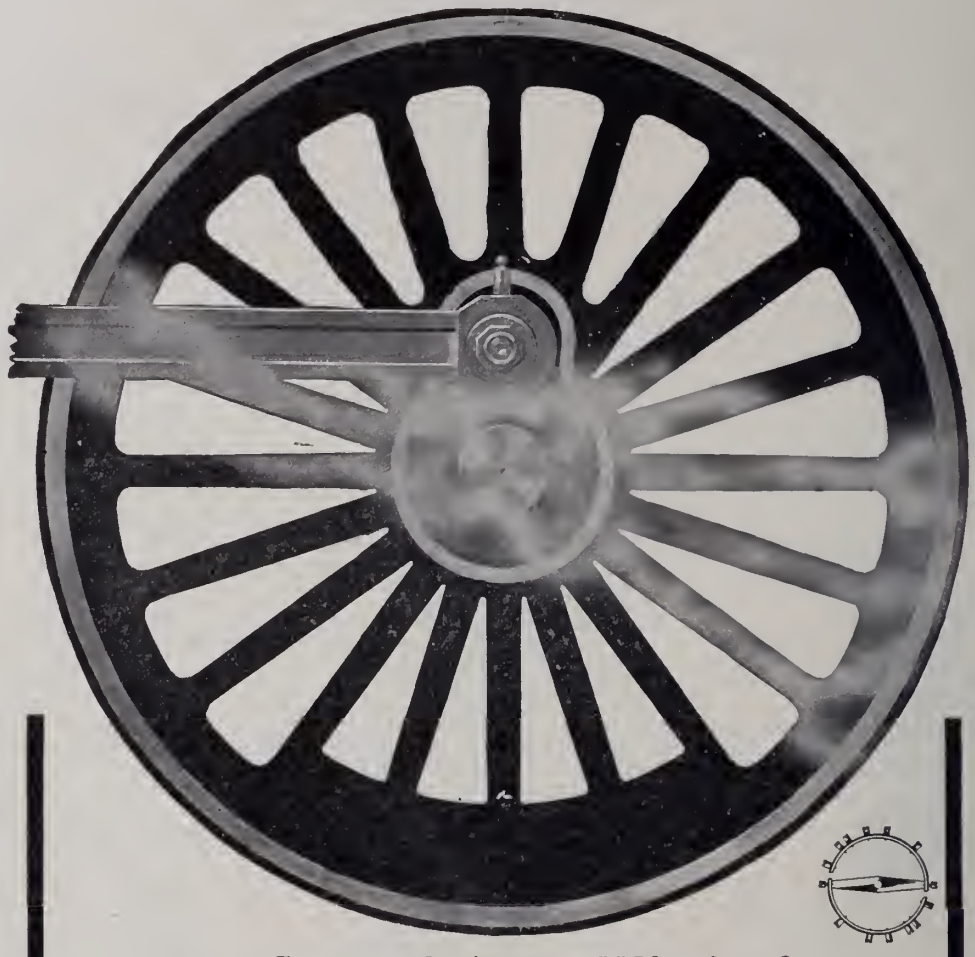
27,362. MATCH-BOX. A. S. Mathieson, London.

Production of Platinum in 1905.

THE production of platinum from domestic ores in 1905 was 318 ounces, valued at $5,320, according to the United States Geographical Survey, as compared with 200 ounces, valued at $4,160 in 1904; with 110 ounces, valued at $2,080 in 1903; with 94 ounces, valued at $1,814 in 1902; with 1,408 ounces, valued at $27,526 in 1901, and with 400 ounces, valued at $2,500 in 1900.

In December, 1904, the price of ingot platinum at New York advanced from $18.50 to $19.50 an ounce; in April, 1905, it was $20.50; in February, 1906, it advanced to $25, and in September, 1906, it was $31 an ounce.

A delivery wagon belonging to the Paul-Gale-Greenwood Co., Norfolk, Va., was stolen the morning before Christmas, but later recovered by a police officer and returned to the owners.



The Great Driving Wheel of a LOCOMOTIVE traveling a mile a minute, makes 403,361 revolutions in twenty-four hours:

The Tiny Balance Wheel of a WALTHAM WATCH makes 432,000 vibrations in the same time:

The immense power and high speed of the locomotive are rendered practicable only by the wonderful precision of the watch.

WALTHAM WATCHES are made to fully meet the most exacting requirements.

THE HOROLOGICAL REVIEW

Fitting Old Watches With Modern Movements Without Changing Their External Appearance

MANY old watches are treasured far beyond their intrinsic value, because of memories associated with them. Usually the movement of such a watch is worn out, and it becomes desirable to fit a modern movement, retaining the old dial, and, as far as possible, the original appearance of the watch. How best to accomplish this object is the purpose of this article.

Watchmaking is not only a science, but an art, beautiful and wonderful; in solving its problems this idea should be kept in mind. It is a regrettable fact, however, that in



Fig. 1.

most cases the artistic element is forgotten. How often we see these old watches with case centers richly chased, on which the original pendant has been replaced by a modern one, which, although "it does the business," produces a discord decidedly painful to the artistic sense.

How often, doing service on a modern movement, we see a richly decorated gold dial, with the hole for seconds pivot cut away to one side, not only inartistic but mechanically a botched piece of work.

Most watchmakers know that a hand eccentric to its dial can correctly indicate the time only at two points.

Such work is mere smithery. Is this commercial age responsible, or are there no longer men possessing the true artistic sense? This question is worth considering, but the reader may find his own answer.

Fig. 1 shows a watch, originally a key-

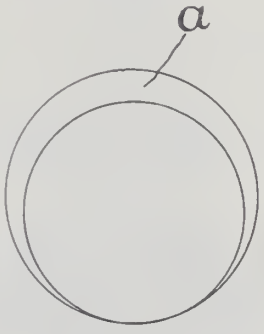


Fig. 2.

winder, in which a modern stem-winding movement has been fitted, the only noticeable change in its external appearance being the crown nestling in the top of the original chased pendant. The photograph also shows the seconds pivot, peeping through the precise center of the hole in the seconds bit, notwithstanding the fact that in the new movement the seconds pivot is nearer the center than in the old by 1.1 mm. This seemingly magical shifting of the seconds bit is really very simple, although as far as we are aware, the method has not been practised, except by ourselves, and we have seen many jobs done in the greatest watchmaking centers of Europe.

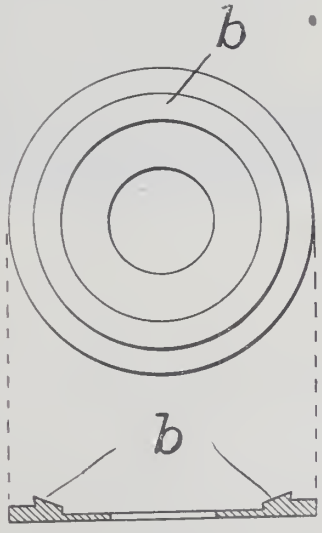


Fig. 3.

HOW WE TO IT.

The dial is first cemented upon a chuck in the lathe, centering by the hole, if the hole is central; if not, by the row of graduations, dots or the engine-turned circles, which ever may best serve. Then, with a slim-pointed graver we cut the seconds bit

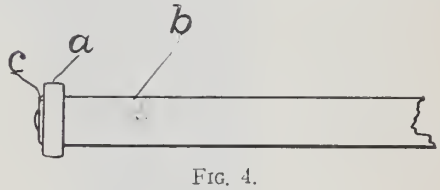


Fig. 4.

clear of the dial. If the workman is not certain of his hand, he had best use a similarly shaped cutter in the slide-rest.

The dial is then fitted concentrically upon the new movement plate. When centered by the fourth pivot hole, we turn out the dial until the cutter just touches the bottom of the circle, where we cut out the seconds bit. Fig. 2, a, shows the shape of the section of metal removed in the second operation and helps to make clear the process. We now, from sheet brass of suitable thickness, turn an annular frame, shown in plan and section in Fig. 3, into which the seconds

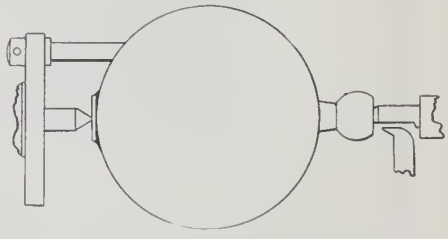
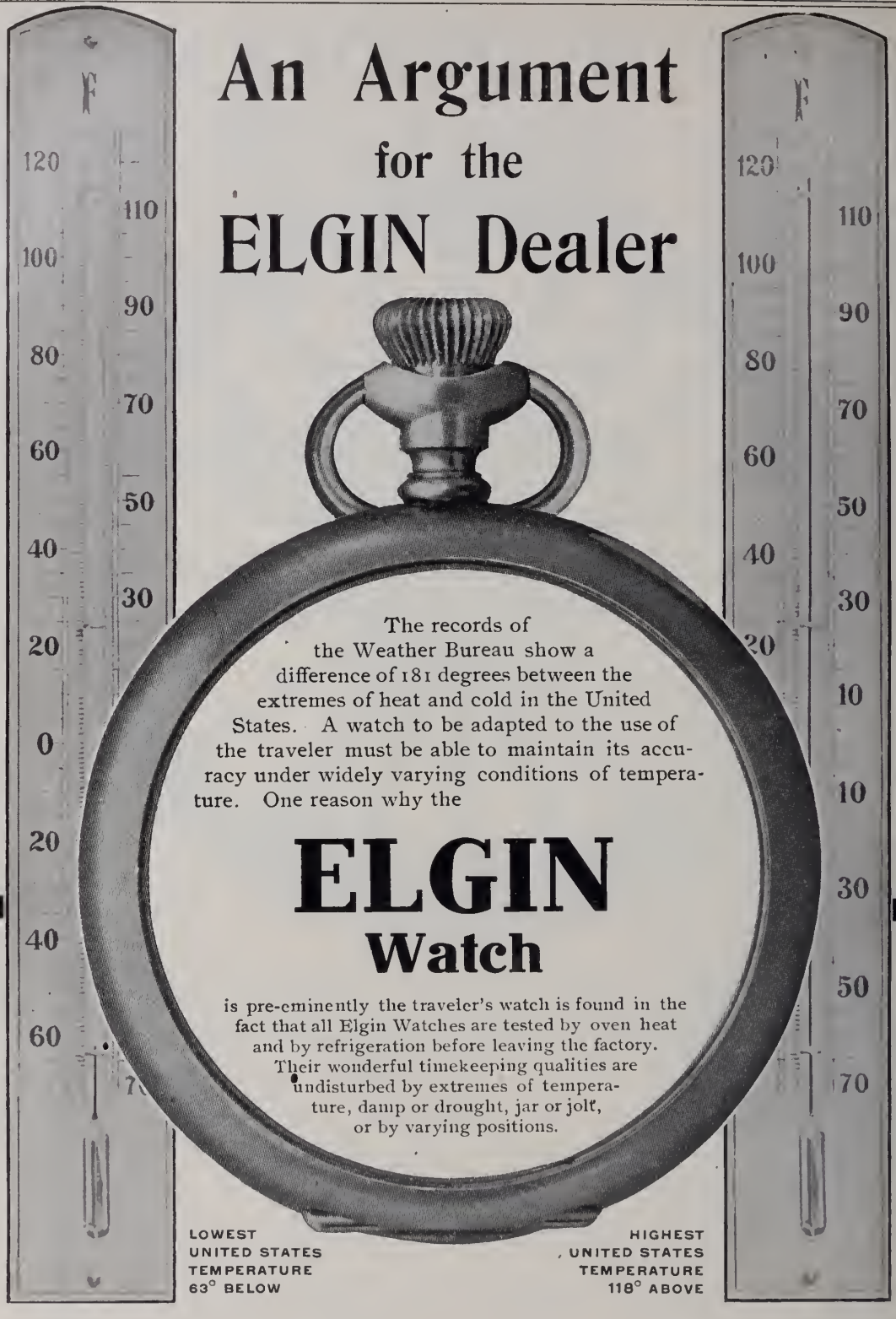


Fig. 5.

bit snaps like a watch glass, the outer shoulder being a like fit for the hole in the dial.

It is obvious that we may make the dial "sunk-seconds," and it is usually desirable to do so. The visible portion, b, of the annular frame, is finished by means of a small knurl, which produces a surface peculiar in character, and harmonizing well with the general finish of such dials. The brass

An Argument for the ELGIN Dealer



The records of the Weather Bureau show a difference of 181 degrees between the extremes of heat and cold in the United States. A watch to be adapted to the use of the traveler must be able to maintain its accuracy under widely varying conditions of temperature. One reason why the

ELGIN Watch

is pre-eminently the traveler's watch is found in the fact that all Elgin Watches are tested by oven heat and by refrigeration before leaving the factory. Their wonderful timekeeping qualities are undisturbed by extremes of temperature, damp or drought, jar or jolt, or by varying positions.

LOWEST UNITED STATES TEMPERATURE 63° BELOW

HIGHEST UNITED STATES TEMPERATURE 118° ABOVE

The above is one of the many good arguments for the Elgin Watch, all of which help the dealer to sell Elgins.

See Jobbers' list for prices or write the Company.

Every dealer is invited to send for the Elgin Art Booklet, "Timemakers and Timekeepers," illustrating the history and development of the watch.

ELGIN NATIONAL WATCH COMPANY

Factories, ELGIN, Illinois, U. S. A.
General Offices, 131 Wabash Ave., Chicago.

NEW YORK OFFICE, 11 John Street.
SAN FRANCISCO OFFICE, 704 Market St.

frame is finally gilt in color to match the dial as nearly as possible. When the parts are snapped together, and the dial applied, the fourth pivot will occupy the exact center of the hole. The operation results in a real improvement in the appearance of the dial. It has not failed to delight the most fastidious persons.

The small knurl mentioned is shown in Fig. 4. The knurl is a disk of steel about 3 mm. in diameter by 1.5 mm. in thickness. The edge is turned slightly convex and, while in the soft state, is rolled between two fine, sharp files, thus producing the small teeth necessary. It is then hardened

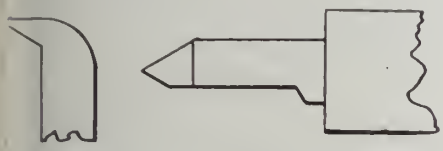


Fig. 6. Fig. 7.

and tempered light straw. The handle, b, is a piece of steel wire 4 mm. in diameter by about 8 cm. long, with a pivot turned to receive the knurl, which should be free to turn. A smaller pivot should be turned to receive a thin steel washer, c, to retain the knurl upon its bearing. The end of b, holding a, should be hardened and tempered to a blue. In using, we traverse the knurl to and fro in a radial direction. A very little practice will enable one to produce pleasing results.

These knurls are used to produce the matted finish sometimes seen on the solid center and main wheels of many English watches.

In order to turn out the pendant, to fit the crown, we may attach a piece of brass by means of lathe wax to the case center opposite the pendant, then mount it in the lathe, between centers, as shown in Fig. 5. A slide-rest cutter, shaped as shown in Fig. 6, is used to turn the recess. We should have a tail-stock center flattened off on one side, as shown in Fig. 7, to admit the cutter approaching the center near enough, on small cases.

Sometimes it is desirable slightly to flatten the bottom of the crown, instead of having the outside come to a sharp point, as usual. On crowns of good quality this may safely be done, without risk of exposing base metal, or having the outer shell peel off.

Fig. 5 scarcely needs explanation; it is a plan view. The case is carried by the pin in the familiar face-plate chuck. On cases with chased center it is generally not necessary to cement the piece of brass; a slight center may be made on the case itself; among the chasing it is not noticeable.

Diamonds worth $50 were recently stolen from A. V. Graves & Co., Nevada, Ia., by sneak thieves.

S. A. Munro and George McGlory were arrested at Bismarck, N. Dak., recently, and bound over to the district court on a charge of robbing the Strauss jewelry store of about $400 worth of jewelry. Both were held in jail. Munro was caught at Mandan with a lot of plunder and McGlory was found on a farm a few miles distant, with some of the stock in his possession.

An Original Horological Puzzle Suitable for the Watchmaker's Window.

(Translated expressly for The Jewelers' Circular Weekly from *La France Horlogère.*)

FROM a watchmaker at Grenoble, Antony Jacques by name, we have received the description of a very curious display piece. Mr. Jacques was inspired to construct this piece by the description of elliptical gearings as well as by the theory of square wheels, which *La France Horlogère* published some time ago over the signature of its collaborator, Lanenarde, and which we deem it advisable to reproduce later on.

"In your number of Dec. 15, 1902," Mr. Jacques wrote to us, "one of your articles entitled, 'A Visit to the Conservatory of Arts and Trades,' deeply interested me, especially the description and accompanying illustrations of the theory of square wheels, and I at once set about working it out. When all my wheels were made and cut well in proportion, I adjusted them and coupled them upon a plate of copper, as the photographs which I send you show. They are actuated by a horological movement, turn-spit style, which I wind up every morning. I have embellished the whole by a support in the form of a plate of glass, called a watch stand, which is surmounted by a bronze statue holding an electric lamp.

"The driving mechanism makes the watch stand plate turn at the same time with the wheels. At night the lamp is lighted and gives the effect of a fantastical mechanism,



Fascinating Display of Odd Gearings.

a unique display piece, which by its originality causes many people to stop before my show window, especially those who are interested in mechanics. The apparatus has been built and set up in my show window just a year; I have waited this length of time before asking you to give a description of it. During that year it has run constantly and there has been no wear on the teeth. Strange to say, those whimsical gearings turn as easily as the common round ones.

"It is unfortunate that it was so hard to make, for it took me no less than three years to turn out that display piece; three years of wasted time, it is true. I can assure you that if the problem which you proposed to your subscribers and readers were to be done over, I should not undertake it.

"One peculiarity which adds to the originality of this movement is that the driving wheel which carries the gearings (behind the screen), is in the center of the group, from which it results that half the wheels turn to the right and the other half to the left. I thought it would please you to receive this description, for I believe it to be the first time that the theory of square, elliptical and other wheels has been put in practice in this way.

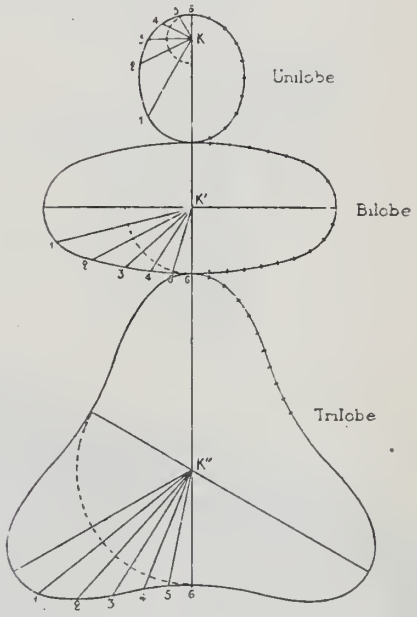


Fig. 1.

ELLIPTICAL GEARINGS.

"Two equal ellipses, which touch at points symmetrically placed, can turn one upon the other without slipping, for the tangent to the ellipse always makes two equal angles with the radii vectores[1] drawn from its two foci to the point of contact, which is precisely the condition it is necessary to satisfy when, as in this case, the radius vector of the second ellipse is equal to that drawn to the point of contact of the second focus of the first one, and symmetrically placed. Theoretically, therefore two ellipses may drive the one, the other by contact, without causing friction from the motion, and will

[1]Radius vector is an imaginary straight line, from the center of one body to the center of another one, around which the first revolves. In the case of an ellipse, as here, radius vector means a straight line which connects a focus of the ellipse with the ellipse itself.

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the polar trajectories of two toothed heels, if their circumferences are furshed with teeth.

"If we compare the rotation of these curves those of two ellipses which have furshed the radii vectores, it will be seen that ese same radii arrive at the same mo-

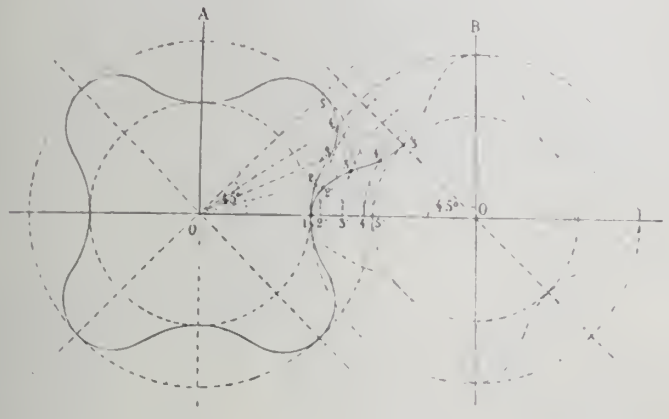


Fig. 2.

nt, upon the line of centers as if it were ase of two ellipses, only describing angles half of those which would be described this case, and that the tangent inclinans will be, at each instant, double those the ellipses and, as a result, will remain ial for all the corresponding points of the o curves. Therefore there will be no pping, but a rolling motion. This conuction can be applied to a curve of any mber whatever of projections.

These considerations bring us to the ect aimed at (if we call each projection

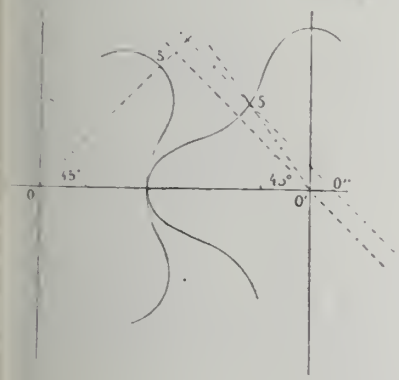


Fig. 3.

obe) to construct a series of wheels comsed of one or of several lobes. (Fig. 1.)

ETCH OF CURVED GEARINGS FOR A VARIED MOVEMENT.

The wheel A is given; the wheel B must drawn. (See Figs. 2 and 3.)

(1) 10' will be made equal to 05, or ut that, for the distance of the centers e are working upon an eighth, the wheel ng in this case symmetrical).

Lay off 1, 2, 3, 4, 5 in equal parts; from points 2, 3, 4, 5 and from the center O w arcs of a circle touching the line beeen the centers at the points 2", 3", 4", ; from these points and from the center lay off indefinite centers.

Take the distance 1, 2, lay it off from 1 vards 2' upon the arc 2".

"Take the distance 2, 3, lay it off from 2' towards 3' upon the arc 3", etc.

"The point 5' ought to terminate an arc of 45°, if not the centers should be brought nearer or moved farther away.

"(2) If 5' makes an arc larger than 45°, a parallel to the line of 45° should be drawn, which parallel would determine a new center O", from which the outline of the curve should be begun again. (It is groping about a little.)

"This is what is commonly called the theory of square wheels."

A Useful Barrel Stretching Device.

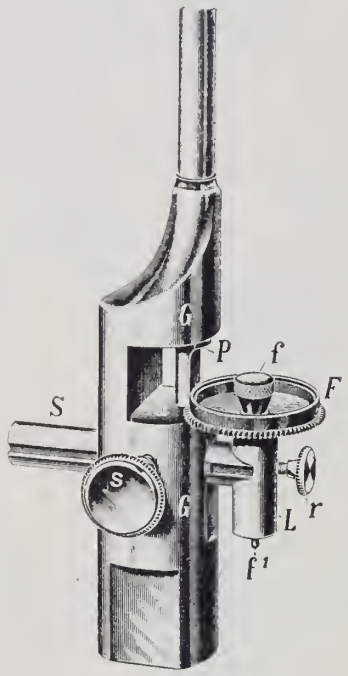
IT frequently happens with cheap watches that the depthing of the barrel is too shallow. The removal of this defect by eccentric bushing of the barrel holes in remontoire watches involves the danger of the depthing of the two large winding wheels getting out of order. Stretching the barrel teeth, on the other hand, by which the original defect can be rapidly and easily rectified, cannot be accomplished without a tool.

With the barrel-stretching tool shown herewith in its actual size the operation can be quickly and neatly performed; scarcely any injury is done even to the gilding of the barrel, as the stretching of the barrel teeth is, of course, performed on the lower side. The contrivance, which, according to the *Deutsche Uhrmacher Zeitung*, is protected by a German patent (No. 262062), consists of a frame, G, in the form of a stake made of nickeled steel and provided at its lower end with a shoulder for fixing the stake in the vise, while the upper portion serves as a bearing for the stretching punch P.

A hole is bored straight through G between the surface of the stake and the jaws of the clamp in which the slide S can be pushed and held fast by the binding screw s, the latter acting on a clamp spring. At the end of this slide is the bearing L for the guide ff', the object of the latter being to hold the barrel in the right position so that the stretching punch P may lie on the barrel teeth as directed. The upper surface of the bearing L is exactly on a level with that of the stake (a), so that the bottom of the barrel with the teeth will lie perfectly flat on a, when the barrel is placed upside down on the upper surface of L.

The guide ff' has an arbor f', thin enough to penetrate freely through the upper pivot hole of the smallest barrel. The upper end f of this arbor widens to a conical head with a ribbed circumference by means of which the barrel F is centered and at the same time held fast by tightening the screw r.

When required for use the barrel is placed as shown in the illustration. It is then centered by means of the conical guide head f, and the arbor f' of the guide is then screwed tight by the screw r, so that the barrel may be turned with full friction. Then the slide



TOOL FOR BARREL-STRETCHING.

S is pushed inwards till the extremity (slightly hollowed out at the side) of the stretching punch P lies on the edge of the barrel drum, in order that the teeth may be stretched out to their full length.

The stretching proper is carried out in the same manner as with all wheel-stretching tools; the bar is slowly turned with the forefinger of the left hand, while blows with a hammer are administered uniformly and in rapid succession to the top of the punch P with the right hand.

According to the British Consul at Cheefoo, China, cheap reliable steel watches are in good demand in that district in China, and large quantities of German and American watches are sold there; whereas the trade in clocks of all kinds for the native market is slowly but steadily being taken up by the Japanese makers.

Mrs. J. Wilkins Cooch, of Cooch's Bridge, near Wilmington, Del., is having made a tiny grandfather's clock which has a story of twofold interest. It is made from a piece of oak dug out of the tail race of the old mill which belonged to Mr. Cooch's ancestors, the mill being burned by the British after engaging with the Americans at Cooch's Bridge, Sept. 3, 1777. The dial of the little clock will be an open-faced gold watch which was given to Mrs. Cooch when three years of age. At that time she and her parents, the Rev. and Mrs. Edward Webb, resided in India. The clock is from the hands of James L. Lovett, New London.

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WHILE THE WATCH undergoes slight modifications from time to time as to size and thickness of models, etc., these changes are never so radical as to greatly depreciate the value of the preceding forms. It is different with many other products which the jeweler handles. A sudden change of popular taste, a caprice of fashion, may suddenly rob certain lines of their demand. In strong contrast with such conditions is the permanency of the demand for watches, which these offices continuously and satisfactorily supply.

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1907 Will Be Even a Bigger New England Year

We are now arranging to advertise even more extensively to American watch buyers during 1907. And, what is better still, we have recently made improvements in manufacture which make New Englands far and away the highest grade watches ever sold at a medium price.

Our policy during 1907 will be the same as in the past: not to stock you up with New Englands, but to *sell* New Englands *for* you and *through* you—to co-operate with you in every practical way. That's the object of our Retailers' Aid Department.

If you are not handling New England watches, you are doing your business and yourself an injustice. Somebody in your town is reaping or going to reap the benefit of New England advertising—why not you?

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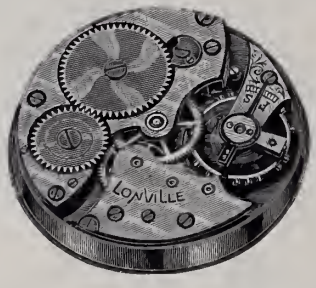
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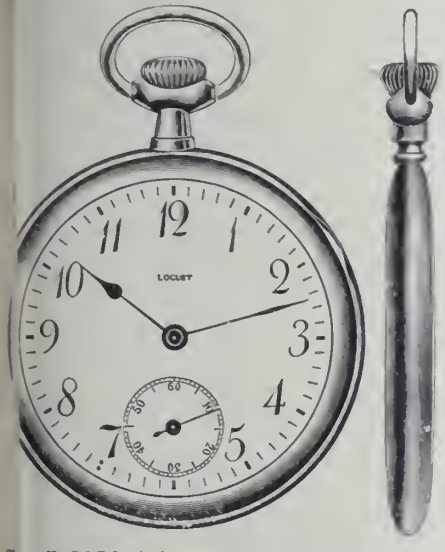
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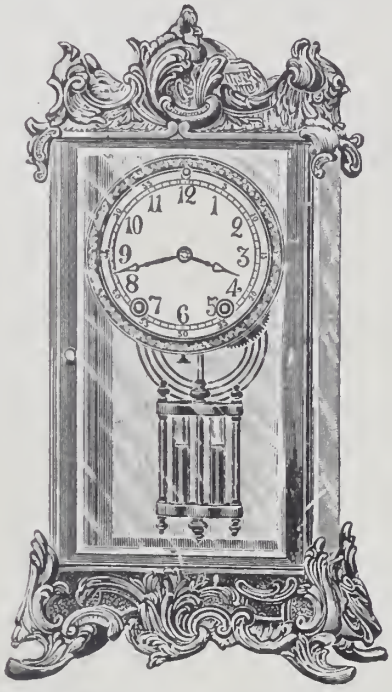
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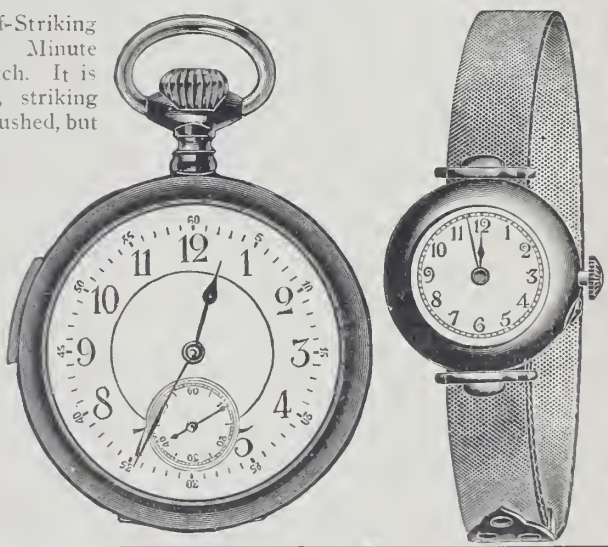
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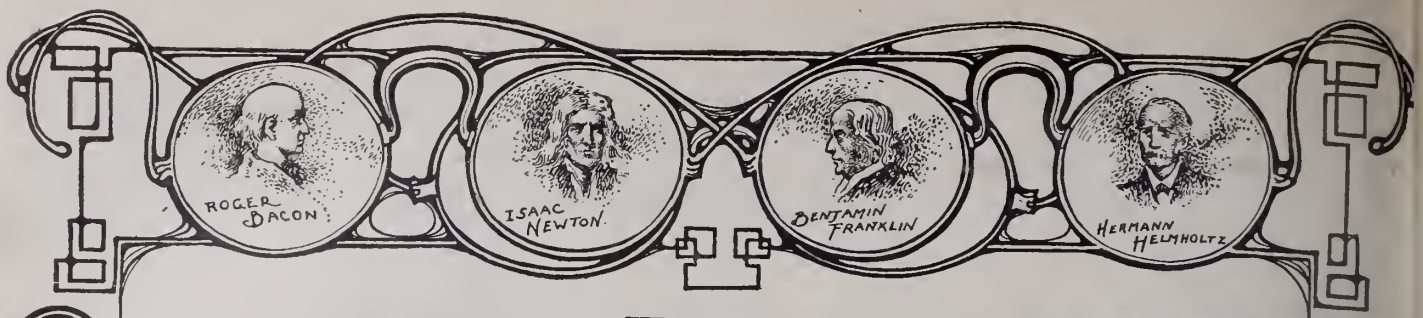
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OPTICAL DEPARTMENT

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ONE of the chief advantages of membership in the Physiological Section is the privilege of using its library. From rare old volumes up to the latest publications is contained herein, and any one who is a member of the section may read any of these books at the cost of only a few cents postage, no charge of any kind being made for the use of the books. A great many seem not able to appreciate the value of a good library, yet one instance proves it of great value; a man needs many books near at hand, in his own private library, but there exist many others that after being once read would no longer demand space on one's own shelf; can you afford to pay $3 for a book which you will read once and then lay aside, when for a few cents you may have that same book to read and then return to the library? If one reads much he will appreciate the value of this one point.

Again, suppose you have an old edition of say, for instance, "Maddox on the Ocular Muscles." Do you care to spend $3 for a new edition with a few revisions? No; the wiser way would be to send to the library, borrow the new edition, make note of the revisions in your own old edition, which is now made up to date and return the new volume to the library; one method costs $3, the other equally good may cost about 16 cents.

A list of the books contained in the Physiological Section library may be had from the librarian, C. M. Jenkins, Richmond, Ind., and members who have not already availed themselves of these privileges should do so. Any optometrist who is not following some course of systematic reading is not progressive, and in this period of vast and rapid strides forward is bound to fall sooner or later to the rear. The science of optometry is broadening every day, and to keep abreast of the times, to fill your position and to do your duty honorably to your patients you must study, study, study. To buy the books necessary to obtain this end requires a large outlay, but the Physiological Section has put within every one's reach this vast array of reading matter, and it is the duty of every optometrist to use this means of education to the fullest extent possible.

Dr. J. A. Hauenstein has opened optical parlors in Red Wing, Minn.

C. N. Vanzant, optician, 159 Yonge St., Toronto, Ont., has disposed of his stock and given up business.

Dependence of Accommodation and Motility on the Refraction.

By HERMAN KNAPP, M.D., New York.

THE emmetropes see at distance clearly, without an effort, and the muscles are without strain; they have orthophoria. The hyperope has to make an effort, even by perfect sight. The same effort has to be made by the internal recti. Suppose hyperope of 2 D. sees a distant object, say Snellen XX. He will see that with a strain by seeing through a plus 2 D. glass. Now determine his muscular balance. You will find that he has 2 degrees of esophoria, which, by looking through a plus 2 D., will be converted into orthophoria.

The myopes have mostly exophoria, and their conditions are the same in character, but with negative spectacles. They do not give so uniform results as the hyperopes. My method of examining is as follows:

The vision at distance, first without, then with glasses, which gives the refraction; then I determine the muscular balance with the phorometer. If this differs much from the glass results, I conclude that there is latent H. or M. With gradually giving stronger glasses, I mostly find out at least a part of the latent H. or M. If this is not sufficient I either use a mydriatic or prescribe the strongest glasses they accept, give them gradually stronger ones, and thus arrive to the degree of H. or M. This is also the treatment in these cases.

Observations on Hue Perception.

By F. W. EDRIDGE-GREEN, M.D., F.R.C.S., in the *Ophthalmic Record.*

THESE observations were made with an instrument by means of which the exact size of a portion of the spectrum which appeared monochromatic was ascertained when it was isolated from the adjacent portions. Hue perception was found to be most accurate in the blue and the yellow regions, though in most it was more accurate in the yellow region. Then there was a gradual diminution toward the center and ends of the spectrum. Green came next, then violet, and lastly red.

The facts were in accordance with Edridge-Green's theory of color perception and predicted by it—namely, that color perception of different individuals varies with the development of a color-perceiving center in the brain, that those with a greater development of this center see more colors (points of difference) than those with a less development, and that colors appear in a regular order at the successive points of difference in a straight series.

An Optical Query Answered.

HIGHTSTOWN, N. J., Dec. 26, 190

Editor THE JEWELERS' CIRCULAR-WEEKLY:

In expressing the visual acuteness for near vision as $\frac{6}{6}:\frac{6}{9}$, how do you come to this determination (I understand measuring and expressing the distance visual acuteness)? In filling a blank for a railroad man the question is asked—"What is the condition of the eye for distant and near vision, using 20 as denominator for both?" I do not understand how to use 20 for a denominator for near vision. F

ANSWER:—Jaeger's type is usually used for reading and Snellen's for distance tests. However, there are reading cards made containing type based on the Snellen principle and to be able to express your findings in the manner required by the railroad blank you should obtain such a card. If, however, the patient read No. 1 Jaeger at 1 inches he could be considered normal and you could state that he was normal or that his near vision was 6/6. If vision were not normal you would need the card graduated upon the Snellen basis.

Senile Cataract.

OLIVER'S study shows that the average age of operation for senile cataract is about 63 years. The occupation of the mal played an important part in regard to the maturity and even the causation of the cataractous condition.

The unskilled laborer gave the highest operative age average, 66 years. The skilled workman gave the lowest age for the operative proeedure, 68 years. The high-grade artisan showed no lenticular condition for removal at an average age of 63 years. The brain worker gave a very high operative age average, 65 years.

A. D. Gaston, Washington, D. C., has invented a novel device which he claims will overcome the tendency to loosen on the part of the stud screw. This device is simple both in itself and the manner of attaching. It consists of a small piece of steel plate about the width of an ordinary spring and about 5 mm. long; at one end is the hole for the stud screw to pass through, while the other end is bent in the shape of an L; this bends over and presses against the spring so that when the screw is tightened there is pressure inward on the guard and spring and outward against the head of the screw, it being the pressure that keeps the screw from loosening. The lock can be made to fit any style of frame, and is quite inconspicuous.

Optical Department.

Types of Congenital Symbol Amblyopia.

(Lecture delivered by J. Herbert Claiborne, M.D., New York, in the Section on Diseases of Children of the American Medical Association at the 57th Annual Session, June, 1906.)

(*Continued from issue of Dec. 26.*)

ARBITRARY PRONUNCIATIONS.

To depart for a moment from the immediate consideration of the case in hand, I would like to know who says that c-a-t spells cat, except by admission and authority of custom and wont? C-a-t spells gate, but custom and authority have made it cat, and cat it remains by statute. But d-o-g spells dog, and cannot be made to spell anything else. Those who learn to read English always have this difficulty before them, and it would be interesting to know what difference there is in the relative facility with which children learn English, which is filled with such arbitrary pronunciation, and some other language in which each vowel and consonant has a definite value and the same value always under the same circumstances, such as Italian, Spanish and German. Compare the English words "tough," "though" and "slough," for example. No such difficulties, I believe, exist in the three other languages mentioned. I believe, and it is reasonable to assume, that word-amblyopia exists more frequently in English-speaking children than in those speaking other languages that have not the difficulties of the English.

METHOD OF PUBLIC SCHOOL INSTRUCTION UPHELD.

To turn to our subject: This boy can recognize the constituent parts of a word, but not the entirety, except in the case of a few words which have been firmly impressed on the torpid cerebral cells by repetition. To my mind, this fact is the source of a good prognosis for this boy and for similar cases. It seems probable that if individual letters can be remembered, words which are composed of letters should be remembered under repetition, and this prognosis is all the more supported by the present method of instruction in vogue, in the public schools at least.

I refer to the method by which children are taught to read by looking at words and recognizing them as a whole. Such a boy who can differentiate a "t" from a "z" could certainly learn to differentiate the word "lake" from the word "dog," and call them correctly, since they have no resemblance whatever to each other.

In short, the matter appears to reduce itself to a repetition of impressions on the cerebral cells. But there are 26 letters in the alphabet, and many thousands of words in the English language, and there's the rub. When we once eliminate the old method of analyzing and spelling a word to get its pronunciation, we assist these cases of word-amblyopia by eliminating in a measure the necessity of a perfect auditory memory. For example, in pronouncing and spelling the word "mutton," two facts at least of the auditory memory are necessary: First, that m-u-t spells mut, and, second, that t-o-n spells ton; then comes into play the constructive faculty to put the two together and pronounce the combination as "mutton."

But when a child is taught that the word "mutton," with its visual marks and characteristics, stands for the sound "mutton," the fact is accomplished easier and is not so complex. A simple and single act of word memory alone is sufficient. Thus the constructive act is avoided. I conceive that the modern method of teaching reading is infinitely superior to the old in that it is simpler, easier, and less complex.

In the case before us I believe that the *auditif* is imperfectly developed; witness the pronunciation of my name, Herbert, spelt slowly, letter by letter, as "purram." This is not unreasonable, since the visual speech-center and the auditory are in juxtaposition. I believe this case is one of word-amblyopia, associated with slight word-deafness; and I think it is reasonable to coin the expression "word-amblykusis" to parallel the expression "word-amblyopia." Since the boy is right-handed, the lesion probably lies on the left side and in the angular gyrus.

DIFFICULTY WITH MATHEMATICS.

In this connection I would like to call attention to the fact that throughout their lives many people are unable to learn mathematics, or at least are more backward in learning and comprehending it than would be reasonable to expect from their general intelligence. Some years ago I was discussing this point with Prof. William R. Echols, professor of mathematics at the University of Virginia, who is not only a profound mathematician, but also a philosopher.

I cited my own case as that of one who could never learn mathematics, and asked him if he had any philosophic explanation of the fact. He replied that I had no memory for symbols. I believe he was correct. Mathematics has always been a bugbear to me from childhood. Every other department of learning which I have essayed has been fairly easy to me, but in the presence of figures I become as shy and shamefaced as the last boy whom I have described was in the presence of written words.

The formulas of trigonometry and conic sections, along with the rest of the higher mathematics, are to me as unintelligible as the cuneiform inscriptions on the walls of ancient Babylon, or the hieroglyphics on the pyramids of Egypt; yet I believe I can think in a fairly straight line, form a syllogism, and draw a conclusion consistent with the necessary forms of thought. Mathematics that is not transcendental deals with cubic space, or the elements of it, and with the relationship of things to each other, and many a man has been able to achieve good results by the practical handling of things without being able to reduce his acts to the analysis of symbolic thinking.

This is the illustration of the so-called practical man who, when he gets uniformly good results, must understand what he is doing, yet the symbolic figuring representing his acts would be totally unintelligible to him.

I believe figure-amblyopia is the explanation of the inability of some people who, although intelligent and logical in other respects, are incapable of understanding symbolic mathematics. Now letters and words are symbols of one kind and represent thought, even as figures are symbols of another kind and represent thought, and in the last case cited we have seen that word-amblyopia may exist with good figure sight and memory; even so, I believe that good letter and word sight and memory may co-exist with figure-amblyopia. I believe this form of amblyopia should be classed as a distinct thing and placed in the same category with letter and word amblyopia.

IMPERFECT APPRECIATION OF MUSIC.

In this connection, it is pertinent to refer to the fact that many people apparently have an imperfect appreciation of or memory for musical sounds. There are some whose musical appreciation is so defective that they cannot recognize a tune unless it has become very familiar, perhaps not even then. There are others who can carry in their memories the sequence of musical notes and who can tell when there is so much as a demi-semi-quaver of flatting in rendition, but who cannot sing or reproduce in any naturral way the simplest tune with accuracy. The first class have highly defective musical memory; the second have a good memory, but cannot regulate the sounds of their own voice or of an instrument in order to reproduce perfectly their auditory memory pictures. Those who have good memories and can reproduce by voice or instrument their auditory musical pictures are said to have talent for music. Savages seem to have no native faculty for making music. Their music is really noise. It is distinctly not "a concord of sweet sounds," yet they have some precedents in the singing of birds, the soughing of wind in the tree tops, the rhythmic fall of water. Music and civilization go hand in hand. Many without the so-called "good ear" play well and accurately by note. Such have poor auditory memory for sound symbols, and their art consists in good memory for written symbols and the constructive faculty of reproducing that which they know by another symbol.

The custom of singing in concert, common in some schools, particularly schools for very young children, should be cherished and extended. It would also be easy to teach the value of the written symbol by singing in concert from the text, so to cultivate the brain center for music symbols. As a boy or young man at school or college I knew none who could play an instrument unless it was some boy who learned the piano at the expense of the respect of his fellows. It is a cheerful and healthy sign nowadays to see many boys who can play one or more instruments, and no modern college is complete without a mandolin or glee club.

(*To be continued.*)

A. Krugman, the jewelry auctioneer of Seattle, Wash., who has been arrested a number of times on the charge of misrepresenting stock which he sold, has agreed to discontinue his auctions at Second Ave., near Spring St., at that place, on condition that the cases now held against him shall be allowed to go on suspended sentences. Krugman had previously intended to carry the cases to a higher court.



Business Literature Issued for the Holiday Season.

Odd Conceits in Booklets, Folders, Advertising Novelties, Etc.

ILLUSTRATED on the opposite page are some original folders, booklets, calendars and advertising novelties recently issued to supplement newspaper advertising during the holiday season. Other booklets worthy of note were received, but we regret that they arrived too late for reproduction. J. F. Dailey, St. Louis, Mo., distributed the odd folder seen in the upper left-hand corner of the group. The front cover page, representing a hand taking a watch from a vest pocket, is printed in black, straw color and gold. The opposite side of the card shows the buckle and band seen at the back of a vest. To open the folder you simply remove the watch from the pocket and you are confronted with the flattering announcement: "You look good to Dailey." Then follows the advertiser's story: "Your credit is O. K. That is why you receive this card. Do not pay cash for your Christmas jewelry. Select a fine diamond, a reliable high-grade watch, or anything in the way of jewelry, and pay as you can. Prices the same as those at cash stores."

The stamped envelope is a dainty little novelty with celluloid cover pages, issued by the same concern. It is essentially a stamp case and calendar, but also contains useful suggestions for gifts and several memorandum pages. It measures 1½ by 2½ inches. The canceled stamp is printed in red with the familiar black lines extending across its face. The post-mark, too, is well executed. The stamp bears the timely holiday inscription: "With best wishes—good luck."

"The House of Hewett" (Herman S. Hewett & Co., Brockton, Mass.) makes a good title for a very attractive booklet, 4½ by 5⅞ inches. On the two pages shown with the cover page are illustrated half-tone views of the old and the new establishment. The printing is done in photographic brown, the cuts being embellished with conventional designs in robin's-egg blue. Separate pages are devoted to the text and half-tones, respectively. No prices are mentioned, the booklet being chiefly a history of the business, from its foundation by Herman Hewett, in Taunton, nearly half a century ago, to the gradual evolution and development of the present firm. Herman Hewett died in 1885 and was succeeded by his brother, S. Myron Hewett, until 1887, when he, too, passed away. The firm of Herman S. Hewett & Co. dates from 1890, when the son of the founder formed a partnership with his uncle, Edward A. Hewett, and opened the store which is so familiar to Brocktonians of to-day. Edward A. Hewett retired from the business in 1900, and the store was remodeled and enlarged in 1901. During the past year an entire floor has been added, in which are located the new cut glass and china show room and the greatly enlarged optical department.

E. P. Roberts & Sons, Pittsburg, Pa., submitted to THE CIRCULAR-WEEKLY several cards, each bearing a different illustration (either an article in stock or a view of the store) and printed in subdued rich colors. The firm sent out six cards, neatly tied with ribbons, to a selected mailing list. The original of each card measures 6⅞ by 3½ inches. They might also be used as mounts for blotters, and in that way would probably be retained longer. The half-tone work on these cards is excellent. The retoucher of the "copy" has not neglected the minutest details in his attempt to bring out the beauty of the subject illustrated. The detail work evinced in the portraiture of the articles on display in the show window is especially good.

"Gifts for Everyone" is the title of the 16-page booklet of W. F. Fischer & Bro. Co., Chattanooga, Tenn. The title itself is printed in red, while the wreath encircling it depicts Christmas holly in red and green. On the back cover page is printed simply the firm's trade phrase, "The firm that gives good values." The cover pages are of a good reticulated paper and measure 3½ by 4¼ inches, the inside pages being gloss paper and somewhat smaller. The text, which is unillustrated, is printed in green. There are ruled memorandum pages in the back of the booklet for the jotting down of the name of a friend and his gift. The mechanical make-up of the whole is good.

A booklet of exceptional beauty is that of A. Frankfield & Co., New York. It comprises several pages, of which all except one are adorned by half-tone illustrations of diamond jewelry, watches, richly ornamented combs, bracelets, etc., etc. These half-tones are vignetted and printed on heavy gloss paper of a soft manila hue. The retouching on some of the jewelry designs is slightly overdone. The booklet measures 5¼ by 8¼ inches. The firm name and the border on the cover pages are embossed and printed in gold.

Henry Birks & Sons, Montreal, use newspaper space and extra business literature of all kinds very generously, the folder entitled "Ideal Gift Suggestions," having been gotten out recently to advertise a general line of holiday stock. The folder has been reproduced folded. When unfolded and extended it measures 26 by 5½ inches. The text on every page is accompanied by attractive half-tone illustrations.

The calendar bearing the imprint of T. B. Hagstoz, Philadelphia, Pa., also has the advertiser's name printed on the top of every memorandum page. It measures 2⅜ by 4⅜ inches. The cover pages are of tanned monkey skin and the edges of the book are gilt, making rather an expensive article for gratuitous distribution.

C. W. Little & Co., 74-76 Cortlandt St., New York, give us further evidence of their enterprise and originality in the two booklets illustrated herewith. The first is really a four-page folder and contains the apt quotation from Shakespeare: "I thank your grace, the gift hath made me happy." The contents of the two inside pages appeal to the sentiment of the prospective buyer and are deemed worthy of reprinting:

There's never a time in the lives of any of us from childhood to old age, when the receipt of a gift does not afford us a very real pleasure, bringing with it, as it unfailingly does, proof of a kindly remembrance on the part of the donor. When in addition to the affection that prompted the gift, it is evident that in its selection, pains have been taken to secure what would be most acceptable to the recipient, this recognition of our individual tastes and preferences adds vastly to the kindly feeling awakened by the remembrance of the giver.

The pleasure afforded by a gift is not to be estimated by its actual money value by any means, but by its appropriateness to the tastes of the one to whom it is presented. In our stock you will ever find an almost endless variety of pretty and useful gifts (many of very moderate cost) from which, with the aid of one of our experienced salesmen, you will certainly secure an offering that will be both beautiful and appropriate.

On the last page is a list of appropriate gifts for all. This folder measures 2⅜ by 3¼ inches.

Mr. Little uses his name to good advantage as a caption for the introduction to the second booklet, which is cleverly written.

The writer says in part:

"Ours is a department store in which jewelry, silverware and kindred lines are the various departments. We have not tempted to 'corner' the choicest that jewelers, silversmiths, glass-cutters, clock makers and watchmakers can produce or importers procure. This little book gives a classified list of some of the things that you can find at Little's corner—Cortlandt and Washington Sts."

The several pages in the first part of the booklet contain lists of gifts under the headings "Ladies," "Gentlemen," "Babies," "Girls," "Boys." Under each list is printed a well-chosen quotation from some famous author.

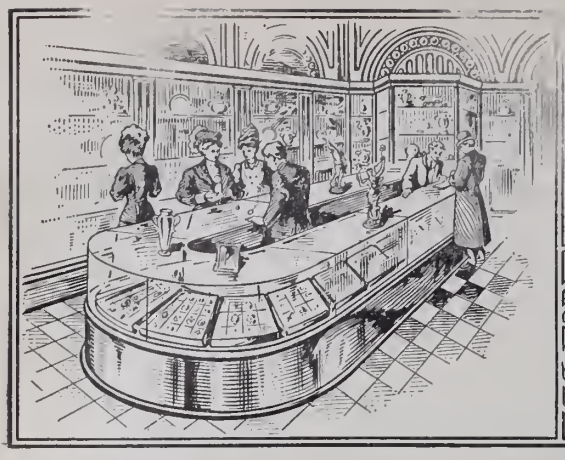
The last few pages give the birth-stones for the months, wedding anniversaries, gifts for special occasions, etc., etc.

An attractively designed annual catalog of 64 pages, including the cover pages, is being distributed by Ed. T. Jenson, Decatur, Ill. The front cover page is printed in three colors and the inside pages are profusely illustrated with large, clear half-tones illustrating miscellaneous jewelry, watches, silverware of every description, hand-painted china ware, etc.

The Voedisch Jewelry Co., Aberdeen, S. Dak., is sending out pleasing calendars on heavy cardboard in a dark color with a series of views illustrating the principal buildings of the city framed in the center



A PAGE OF SUPPLEMENTARY BUSINESS LITERATURE DISTRIBUTED BY RETAIL JEWELERS JUST PRIOR TO THE HOLIDAY SEASON



STORE KEEPING DEPARTMENT

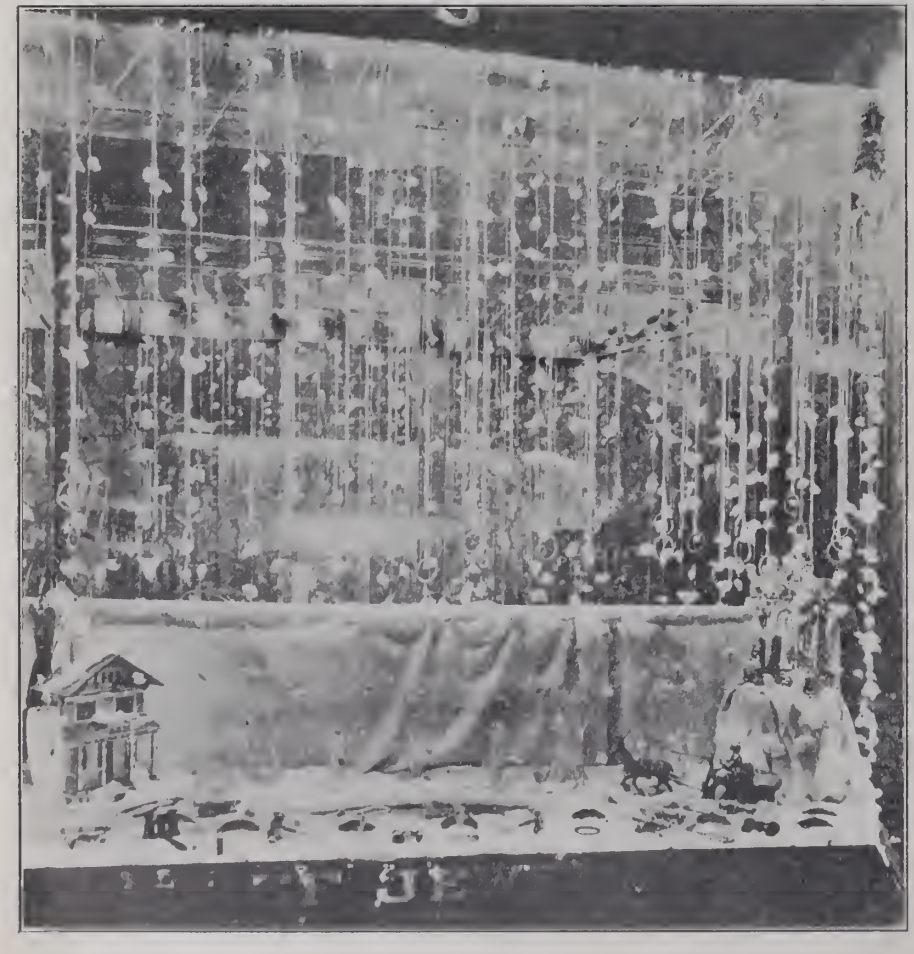
That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

An Effective Bracelet Display

Showing Bracelets Depicted in a Snow Scene and Suspended by White Ribbon.

THE accompanying photographic reproduction of a recent window display at the B. H. Stief Jewelry Co.'s store, 404 Union St., Nashville, Tenn., quite graphically depicts the clever scene that attracted at the time considerable popular attention. The window, as all will quickly recognize, represents a snow scene. About 60 bracelets were suspended from the ceiling attached to white ribbons. Small snowflakes attached to the ribbons, and the flooring covered with white cotton, sprinkled with diamond dust, created a real wintry effect.

In the center was a mirror, representing a lake, on which loose diamonds as well as diamond jewelry were scattered. In the background was a little cottage, lit up with a red light, that enhanced the effect of the chilly scene. Scattered over the flooring of the window were opera glasses, jewelry, etc. Two electric fans, hidden from view, kept the pendant ribbons in motion to give the snow a more realistic snowstorm appearance.



ORIGINAL DISPLAY OF BRACELETS BY THE B. H. STIEF JEWELRY CO.

The light in the window itself was blue in order to intensify the effect of cold. The method of operating this clever Winter scene will no doubt prove valuable to many retail readers of THE CIRCULAR-WEEKLY in their search for novel show window display schemes.

Window Displays Without Merchandise.

By G. J. JONES.

IT is a matter of discussion, among the advocates of window displays, as to the value of a show of some kind in which there is no merchandise figuring. The broad minded merchant takes the stand that anything which arrests the attention of the passerby will have some permanent value as an advertisement, serving to impress upon his mind the location of the store and the name of the firm. These shows without merchandise fill the bill, although it is not deemed advisable to resort to them too frequently as they are always expensive to prepare, and the passerby must be made familiar with the contents of the store as well as its location. For the purpose of presenting a variety, the decorated window minus the merchandise affords a pleasant relief and gives the storekeeper the opportunity to exercise his orginality.

A notable display of this kind was seen recently by a traveling man in Marietta, O., where an elaborately planned effort was shown in connection with the Thanksgiving season. It was a tableau occuping one entire window with two life-size figures. It was entitled the "Olde Tyme Thanksgiving." At one side was a cleverly devised fireplace of generous proportions. In front of it sat a woman at a spinning wheel, which was apparently humming under the impetus imparted by the woman's toe, but as a matter of fact it was kept in motion by an electric motor, hidden behind the figure. The figure of a cat dozed not far away. A realistic fire effect in the fire place was secured by the use of a mass of red tissue paper, backed by an electric light. The other figure stood at a paneled window, outside of which was a constant movement of what appeared to be snow. The flakes were being thrown around in flurries so realistically that the spectator was involuntarily compelled to shiver without regard to the real temperature conditions.

This clever display was obtained by the use of an electric fan and a small quantity of down. This was contained in a large box completely enclosing the window, and the fan maintained the downy particles in constant motion.

AN UP-TO-DATE MEANS OF STORE CLEANING

Advantages Claimed for the Perfected Air Method

THE perfection of the air method of cleaning is one which will be of interest to storekeepers particularly. The advantage of a thoroughly clean store, free from dust, is appreciated by nearly every one. It is especially desirable that a jewelry store should be in spick and span order always. Yet it is not convenient to have scrub women and sweepers at work all the time. The sweepers make a dust which is bound to settle somewhere, and the dust particles readily find their way into cases and similar places, no matter what precautions are taken to bar them out. In fact, it is stated that dust will find its way where water will not. This was once demonstrated by means of a watch, when it was found that dust particles had penetrated, whereas the same case placed in water for a considerable time was found to be perfectly dry inside.

The air method of cleaning a store offers an ideal process, especially desirable where high class goods are kept and where absolute cleanliness is desired. By this system there is no dust raised. It is sucked up and carried outside, where it is deposited in a suitable receptacle.

Up to the present time the application of the system has been available only where the undertaking was of such proportions as to warrant the bringing of a portable power plant to the scene of operation, which, of course, precluded it from use by the ordinary storekeeper, who has more or less need for it all the time.

The system has been modified now to such an extent that an air sweeping plant will be as accessible as the common broom. There are two devices recently placed on the market by the use of which the storekeeper or householder will be enabled to do his own sweeping in this manner without the aid of any professional assistance or any elaborate plant. The first one is an inoffensive device of English origin, which consists mainly of an air pump and motor and a dust receptacle contained in a small box-like case. This is connected by means of a wire to any ordinary electric light socket, and in this manner the necessary power is supplied to the mechanism. The "sweeping" is done by means of a fan-shaped nozzle, which is passed over the surface to be cleaned. This draws out the dust and carries it through a hose to the box, where it is caught by passing through a quantity of water.

A somewhat different means of accomplishing the same work is through an American invention. While the former is designed for a variety of purposes, such as cleaning the interior of show cases, drawers, boxes and show windows, the American scheme is designed more for cleaning floors and similar surfaces. This apparatus comprises a machine much like a parlor sweeper and is manipulated in the same manner. The interior of the box is supplied with a series of beaters and brushes by means of which the dust is driven from the carpet and gathered up in a suitable receptacle in the same manner as the the carpet sweeper. The mechanism is driven by an electric motor, the current being supplied through a flexible cord connection with a lamp socket. The cord is of generous length to permit of the machine being moved around freely.

Another piece of apparatus anent the subject of store cleaning was shown in New York recently by its inventor. When its use becomes general, Bridget will be dispensed with entirely around the store. This is a mechanical scrubber and cleaner operated by compressed air and electricity. It supplies soap and water to the floor, scrubs it and then sucks up the water and carries it through a hose to some convenient point in the rear of the store, where it is discharged.

A Palatial Retail Jewelry Establishment of Atlanta, Ga.

THERE is probably no store "in Dixie land" more attractive than that of J. C. Mellichamp, at Atlanta, Ga. The store has a width of 17 feet and a depth of 110 feet, of which 77 feet is used as a sales room and the rear of the store as a manufacturing department. The show windows are five and a half feet wide, four and a half feet deep and eight feet high, and are finished in mahogany paneling. The store furniture, also of mahogany finish, is massive and plain, presenting, however, a rich appearance.

The show cases, 12 feet long by eight feet high, are supplied with alcove mirrors. The glass room, situated in the center in the rear of the store, is 12 feet square and is lined with black felt, which brings out in great radiance the glass ware on exhibition. The ceiling is 12 feet, two inches high, has covered sides tinted in robin's egg blue, and mahogany moulding. Between the moulding and the top of the wall cases is a darker shade of blue burlap. The floor covering is of dark green cork linoleum.

The store is lighted by means of 196 incandescent 16-candle power electric lights, with old brass fixtures and trimmings for chandeliers and sidelights.



LARGE JEWELRY EMPORIUM OF J. C. MELLICHAMP, ATLANTA, GA.

The Way of the Enterprising.

AT the recent annual reception and display of holiday stock at the store of Cohen Bros., Reading, Pa., an orchestra dispensed popular music from the gallery above the cut glass pagoda. The store was effectively decorated with plants and electrical effects. Every purchaser received a silver souvenir.

A. R. Kimpton, Oberlin, O., has put in new fixtures and otherwise improved the appearance of his store.

Visitors to the retail jewelry establishment of J. Jessop & Sons, San Diego, Cal., on Christmas Eve were treated to a concert.

J. F. Krohme, Jr., Clarksburg, W. Va., held a formal annual Fall opening of his store on 3d St. The establishment was attractively decorated for the occasion and souvenirs were distributed.

A box about four feet square, containing a large amount of silverware and belonging to B. F. Spink, 325 W. Lexington St., Baltimore, Md., was taken to the police station for safe keeping a short time ago, in Cumberland, after having been found on the sidewalk, where it had been left by an expressman. A few minutes after the box had been deposited upon the pavement fakirs appropriated it as a stand on which to exhibit and sell toys.

What Tool is of More Importance to THE MAKERS OF FINE JEWELRY than **A FIRST-CLASS SAW?**

SHARP—TRUE—UNIFORM —PERFECTLY TEMPERED

Made in GERMANY — Zeuner Trade Mark No. [illegible]

FILES — TRADE ONLY THE BEST ARE GOOD ENOUGH MARK — TOOLS

Such is the ZEUNER SAW.

TRY THEM, for "Only the Best are Good Enough," and only the Best are Cheap. Trial orders promptly filled under guarantee of perfect satisfaction, which applies also to our *"AMERICAN SWISS FILES."*

E. P. REICHHELM & CO., 23 JOHN STREET, NEW YORK.

W
HB

Herpers Brothers

Setting Makers

extend their wishes for a

Prosperous and Happy New Year

Newark, N. J., U. S. A., January 1, 1907

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New 1907 Prospectus ready to send out.

If you wish to take a Course this Winter, please WRITE US AT ONCE and we will assign and hold a place for you.

We do not accept more than twelve pupils at one time, devoting our entire time to their personal Instruction and Advancement.

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My best sales have been made during January, February and March. For open dates 'phone me.

REFER TO

MERMOD, JACCARD & KING CO., St. Louis. Last sale for them ran three months, May, June and July, 1906.

Just closed sales for **EDWARD LUKE, Yazoo City, Miss.,** and **J. C. WAHLEN, Petaluma, Cal.**

I sell only for Jewelers who have a reputation and wish to keep it.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 1736.—**Platinum Solution for Oxidizing.**—*Please inform me how I can produce a solution for oxidizing. I prefer a platinum solution, which I understand is preferable to any other.* P. S. O.

ANSWER:—Chloride of platinum, which will produce the best agent of oxidizing, can be produced by dissolving platinum in aqua regia, and carefully evaporating the resulting solution to dryness, which may be done more quickly by placing in the warm sand bath. The mass may then be dissolved in alcohol, water or ether, according to the shade and color desired. The platinum solution can be applied with a camel's hair brush, and may be painted over several times until the desired effect is obtained. When the solution is applied hot the finish will be more durable than when applied cold. The platinum solution can be kept in jugs or bottles and can be used for a long time.

QUESTION No. 1737.—**Britannia Casting Metal.**—*Please give me a good alloy for casting Britannia spouts and handles.* B. C.

ANSWER:—For spouts a good alloy is tin, 140 pounds; antimony, six pounds; copper, three pounds. For handles: Tin, 140 pounds; antimony, five pounds, and copper, two pounds.

QUESTION No. 1738.—**Preparing Cyanide of Silver.**—*How can I prepare cyanide of silver? I want it so I can make silver solution in small quantities quickly and by simply dissolving the cyanide of silver.* P. C.

ANSWER:—A formula for making the cyanide of silver was recently published in the *Metal Industry*, and is as follows: To prepare cyanide of silver, take pure crystallized nitrate of silver and dissolve it in solution till no more precipitate forms. Avoid an excess of cyanide for a silver precipitate. The precipitated cyanide of silver is then filtered, washed and redissolved with potassium cyanide. This solution is far superior to the old chloride of silver, since it produces a heavier and better deposit in less time. It is more costly, however, and requires more time in making. The results will pay in the long run. The above is recommended in making silver solution in place of the cyanide and silver chloride. The proportion is about one part of silver cyanide and two parts of potassium cyanide.

QUESTION No. 1739.—**Correction for Time Signals.**—*In noting a signal of time, at some distance, at what velocity does the sound travel?* Y. D.

ANSWER:—In the giving of signal-marking time by the firing of a gun at a distance, a correction should be made for the velocity of sound, which, at a temperature of 50° F. is 1,110 feet per second. The direction of the wind, though it may deaden the sound, would not affect its velocity.

German Process of Stripping Gold.

IN considering mechanical operations in relation to technical science, it is recognized that at the present time a competent mechanic, in the pursuit of his profession, needs quite a liberal education to enable him to take advantage of certain axioms which from time to time are brought forward by scientists for application to technical processes. These technical processes keep step with the constant advance of artistic effort, and intelligent workers, incited

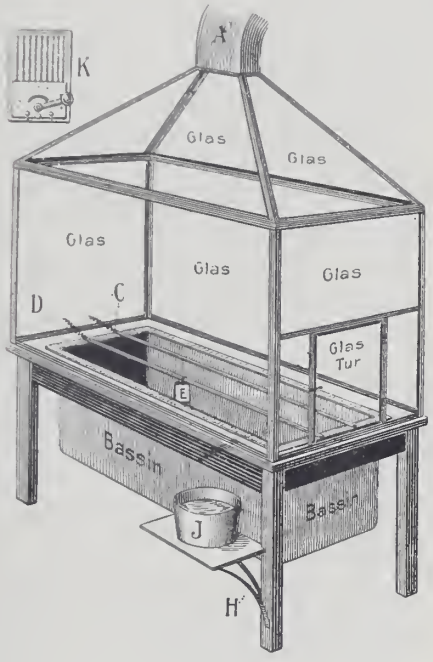


FIG. 1.

by competition, are discovering methods of lessening labor in metal working, and trying at the same time to reduce the waste of metal to the smallest possible quantity. One result of this is the process of stripping, already employed in many establishments for working gold. It is often asked among jewelers and professional gilders how articles electroplated with this most precious metal can be stripped of it. An article by Friedrich Joseph in the *Journal der Goldschmiedekunst* describes the process as follows:

Stripping is a preparatory process to polishing, insofar as it removes the first green spots (sud) in the simplest way possible, and evenly. The stripping apparatus, shown in Fig. 1, is 80 or 90 cm. high, and is covered by a glass casing, with a draft opening from the top, this arrangement being prescribed by law to prevent the escape of poisonous fumes from the hot fluid, which are conducted through the draft, A, into the chimney or the open air. Fitted into the frame of the apparatus is a porcelain or enameled basin, which contains the stripping fluid. At the side of the basin is a shelf, J, with a vessel of water in which the articles are rinsed after treatment. The index-register, K, regulates the electrical current which is used in reverse from that employed in an electro-gilding battery. A copper anode, E, is attached to the negative pole D, and the articles to be stripped are moved backward and forward on the positive pole C by means of the implement illustrated in Fig. 2.

The operator usually sits in front of the glass door at the end of the basin. The articles are suspended from the copper hooks, generally by means of chains passed twice around, and when the fluid has

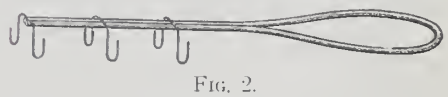


FIG. 2.

reached the proper temperature, 60°-70° C. (140°-158° F.), and the electrical current has been turned on, they are moved back and forth on the pole (copper rod) C, removed from time to time, rinsed and returned as necessary until the green spots have disappeared, and they are the color of gold. They are then rinsed again, dried, and are ready for further polishing. The stripping fluid is strongly alkaline, and has an odor of prussic acid. There are numerous formulas for it, mostly special compounds, secrets of the different establishments. But they all have about the same basis, as follows:

1 litre (1,000 parts by weight) of water.
53.4 grammes (parts) of potassium cyanide.
192.0 grammes (parts) of sodium phosphate.
3 grammes (parts) of sodium sulphite.
20 grammes (parts) of caustic soda.

Or,

1 litre (1,000 parts by weight) of water.
85 grammes (parts) of potassium cyanide.
195 grammes (parts) of sodium phosphate.

Thus in accordance with chemical principles a total alkalinity of 172 is reached, and 5.04 per cent. of potassium cyanide, 3.74 per cent. of phosphoric acid and 0.16 per cent. of sulphuric acid are contained in them. The mixtures may be made stronger in the case of solid gold, or weaker where the gold is thin, and the quantity of the ingredients may vary according as the action of the fluid is to be slow or rapid.

The gold separated is either deposited on the copper anode or remains in the fluid of the bath, from which it can be removed by evaporation or precipitation.

A Christmas tree on which dozens of candles were burning fell over in the show window in the Capital City Jewelry Store, E. 6th and Locust Sts., Des Moines, Ia., recently, and set fire to the front part of the establishment. The prompt action of the fire department prevented the flames from spreading. The loss will amount to about $300, all of which is covered by insurance.

C. DORFLINGER & SONS,

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Duluth—Duluth Crockery Co., 6th Ave. and West St.
Denver—Western Selling Co., 422 Charles Block.

"CAULDON" ENGLISH CHINA



Finest product of the potter's art.

No competition from department stores.

Sold exclusively to legitimate jewelry and china houses.

Call and inspect the line or write and we will forward samples.

EDWARD BOOTE

46 West Broadway, New York

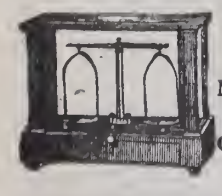


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Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Some Beautiful Specimens of Engraved and Cut Glass from the Russian Imperial Factory.

OUTSIDE of the excellent new productions in porcelain at the Imperial Factory at St. Petersburg, there is much worthy of note in the objects in engraved glass, turned out by this factory, because the artisans here employed have reached



HANDSOME CRYSTAL VASE PRESENTED TO PRESIDENT LOUBET.

degree of perfection in skill which unreservedly compels admiration for their marvelous handiwork. Glass, that common, cheap substance, has in the hands of these artists been made as precious as diamonds and rubies. Their vases, of really inestimable value, might have reached fabulous prices, says a recent writer in *L'Art Decoratif*, if a thought had been given to offering them for sale. What merit then on the part of the Imperial Factory to turn out these charming products to the sole end of artistic perfection, a purpose to which the private manufacturer cannot devote himself by reason of the impossibility of making such charming objects of luxury, with a view only to commercial success.

This delicate and refined industry in glass vases and cups involves the laying on of colors one upon another, uniformly distributed, melting and blending the layers together by as many separate firings as there are colors, in order that the engraving and cutting of the objects (whether done in a lathe or by hand) may show the same relief as cameos of onyx and carnelian. It requires at least six months to engrave a single cup, and these glass vases are far handsomer than those made from hard stones, because the colors are so much more varied. Instead of the white and black agate or the reddish "carniole," we see vases of emerald, of chrysoprase, of topaz iced with opal, garnet or rubies. Moreover there are effects procured by a pale tone on a brilliant ground, of the polished crystalline of certain contours—in short, of the thousand surprises of the transparency of the layers.

Particularly striking in its beauty is a



THISTLE VASE IN GOLDEN BROWN AND ROSE.

green cup, stocky and unusual in shape, of a feeble transparency; a flower in high relief varied the upper part in a thousand tones of iris, dying out and reviving as if



GARNET AND TOPAZ VASE WITH FANTASTIC FLOWERS.

by magic as the cup was turned toward the light or away from it.

John Morgan & Sons

Warerooms and Salesrooms
32 E. 9th St.
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Makers of

Artistic Electroliers

with

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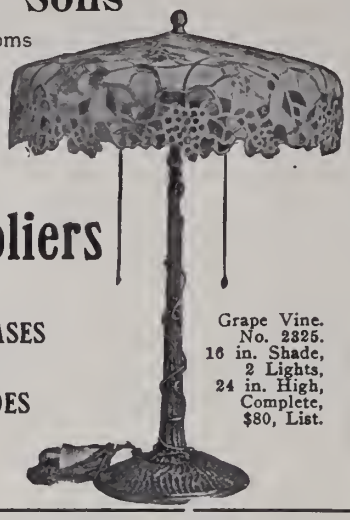
and

LEADED GLASS SHADES

ORIGINAL DESIGNS

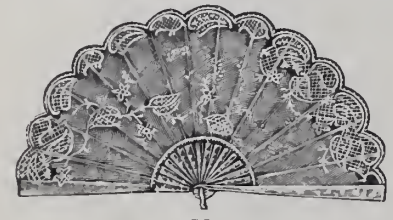


Sun Flower.
No. 2844.
18 in. Shade,
2 Lights,
24 in. High,
Complete,
$50, List.



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16 in. Shade,
2 Lights,
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$80, List.

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FANS



OUR Mr. Lewy is in Europe selecting the newest and most exclusive in Fans and Jewelry novelties for the coming Spring. Samples of same will begin to arrive in January. The wise jeweler will place an order early, and we will be pleased to send you a selection of these new goods.

LEWY & COHEN 530 BROADWAY NEW YORK

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JOHN BLAIR, of No. 6 John Street, N. Y., Inventor of the Nosak Self-Filling Fountain Pen. Wishing you a Happy New Year.

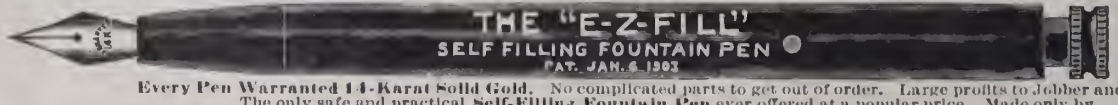
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There are a dozen of those marvelous productions of which photography can give no idea.

One of the most beautiful products is the tallest vase (39 centimeters), which has three layers—green, white and yellow—which melt into a single shade of chrysoprase. It is strewn with dragon-flies and crossed by a stem of a water plant. For his work on this piece the engraver received 1,000 roubles.

There is also an astonishingly fine piece of work in shades of garnet and topaz, further relieved by inlaid uncut stones to form the calyces of fantastic flowers. This piece shown in the illustration on page 99, measures 37 centimeters. The vase called "The Thistles," also illustrated on that page, is in golden brown and rose tints, of a sharply cut design, and very effective.

A decidedly artistic piece in the shape of a white crystal vase, is the testimonial offered to the French President, Loubet, an illustration of which is shown on the preceding page.

Medals and Plaques in the Metropolitan Museum of Art.

"MEDALS and Plaques" is the subject of an article published in the December issue of the *Bulletin* of the Metropolitan Museum of Art, the purpose of the writer, Victor D. Brenner, being to call attention to the excellence of the collection shown at this institution. Incidentally he treats in his remark the dignity and merit of the medalist's art.

"How many of the visitors to the Museum," asks the writer, "are aware of the significance of the valuable collection of medals and plaques exhibited in one of the upper galleries? The general lack of appreciation of the value of medals as a means of artistic expression is due, perhaps, to the miniature size of these objects of art, perhaps to the popular belief that a medal has for its mission only the commemoration of some historic event or the honoring of some individual. A closer acquaintance with the art of the medalist, as represented by the examples in the Museum, will show that artists of highest merits have adopted this particular branch as a means of expression capable of conveying their sentiments.

"The medal differs from any other form of sculpture in low-relief in that it must be independent of its surroundings, it must be complete in itself. Standing between sculpture and painting, it may possess all the qualities of a work of art in any of these other media; in miniature conveying a story, suggesting form, color, distance and space, thus permitting us to enjoy, compressed in its two or three square inches, a result which, expressed in a work of sculpture or a painter's canvas, requires very much more room.

"The Greeks, ever sensitive to the beautiful in all its forms, took pains to exhibit in their coinage the best expression of their art. The Romans, too, were heedful of the artistic in their coins, and they found a new use for the metal disk apart from its use as currency, striking or casting the effigies of their heroes in medal form for use as passes to the theatres or games.

"The Italians, closely followed by the Germans and the French, early in the 15th century, struck souvenir medals to commemorate events of common interest, and to be given out at festivals. Princes and rich men of the state, had their portraits placed on the obverse of medals, with their coat of arms on the reverse, thus commemorating their names to future generations. Most of these Italian medals were of large size, and cast by the ordinary process of bronze casting. Later, through the invention of a screw press which facilitated the striking of large medals, the art gained in popularity, especially in the 18th century, when Napoleon alone had more than 1,000 medals struck to commemorate the events of his life. Many of these examples are now in the Museum.

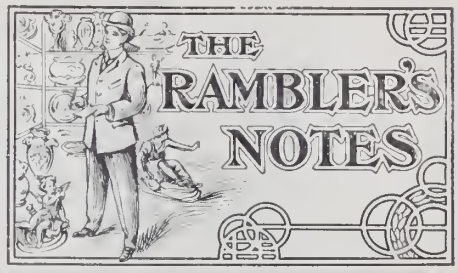
"In 1768 Maria Theresa of Austria opened a school for the education of medalists, and in 1803 a school was instituted by the government in Paris. The Paris mint now strikes medals from almost all the dies in her cabinets, and even buys from artists new models, independent of the subject, and strikes medals or plaques from them to sell at cost as a means of educating the general public.

"Of the many ancient medalists who have left to us the results of their beautiful thoughts in these imperishable materials some, unfortunately, were too modest to imprint their names upon them, and are therefore unknown to us by name. It would, however, take much space to enumerate those we do know. L. Forrer, of London, has been happily inspired to write a biographical dictionary of medalists and die-cutters of all periods and lands, which is now in process of publication, running into several volumes. Those who attained the highest expression of art in the Italian Renaissance medal were Vittore Pisano, called Pisanillo, Antonio del Pollajuolo, Pasti Marescotto, etc.

"The so-called modern Renaissance of the medallic art had birth in France about 50 years ago. Those most active therein have been David Chaplain, Oscar Roty, Alexandre Charpentier of Paris, and Anton Sharff of Vienna. They, with the help of the administration of their respective mints, have attained so high a standard in the medallic art that we now are able to enjoy perspective in the medal more than in any preceding period. With them the medal assumed a wider scope even than it had known before in that it is not only made to commemorate an event, or memorialize a person, but is made also the means of the artistic expression of the thought and fancy of the artist."

The sum of $1,600 in paper money which D. A. Butcher, a jeweler of Dayton, O., had placed in a pillow slip at his home, could not be found when the jeweler arose one morning recently. An investigation disclosed the fact that a burglar had gotten into the house and ransacked the bedclothes.

Some one with the evident intent to commit a theft, cut a square in the window in George A. Poetz's store, Mobile, Ala., recently, the impression being deep and requiring only a little pressure to force out the glass. The miscreant was apparently frightened off before he had time to complete his plans.



FADS AND FANCIES IN FANS.

A WIDE variety of imported fans is being shown in the salesrooms of Lewy & Cohen, 530 Broadway, New York. White lace and spangled fans, with dark sticks in antique effects, also large flower designs, with imitation ivory and bone sticks, are included in the display. Fine fans in delicate Oriental colored lace, with artistic hand painting, and with pearl sticks, are also seen. In speaking of the demand for fans, a representative of the firm said, recently, that in the past season the jewelers have been buying quite largely and an exceptional Spring trade is expected. Emil Lewy, of this firm, is now in Europe on a purchasing trip.

*

NOVELTIES IN CHINA AND GLASS.

BUYERS visiting the salesrooms of Chas. Ahrenfeldt & Son, 59 Murray St., New York, are pleased by the display of hand-painted china now offered by the firm. Strawberry and cherry designs, reproduced in the natural colors, are shown in a carefully selected line of bowls, comports, bon-bon dishes, and side trays. Gold work designs in flower effects are combined with the natural fruit patterns. In colored glass ware a line of green and gold, also of ruby and gold effects, is on exhibition, including vases, fruit dishes, small trays, bon-bon dishes and other patterns. A punch bowl is included in the line. The bowl has a closely fitting cover, a cut glass ladle and a substantial tray, in similar colors and workmanship.

*

PORCELAIN CATALOGUE TO BE REPRINTED.

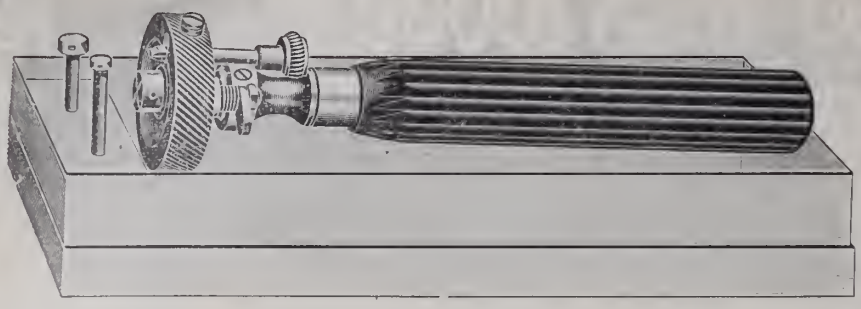
IT is announced by the Metropolitan Museum of Art, New York, that a popular edition of the catalogue of the Morgan porcelain collection is to be issued early this year. The catalogue was prepared under the direction of Wm. M. Laffan and was privately printed in 1904. The object of issuing the reprint is to enable students and lovers of Chinese porcelain to enjoy the advantages afforded by this publication.

*

ODD VASES IN TEPLITZ WARE.

TEPLITZ ware is now displayed in a new form of vases, reproductions of ancient Egyptian and antique models. These vases are covered with a coating which gives them the appearance of old metal. Nodules of colored glazed work are used in the decorative scheme. The vases are produced in a variety of shapes and sizes.

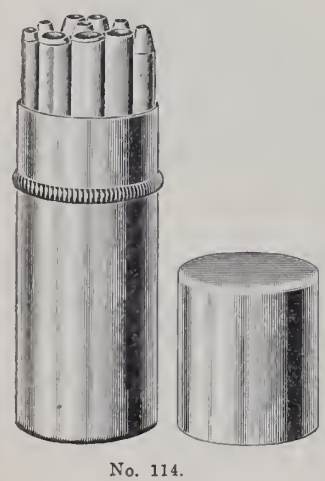
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No. 114 Set of 10 Punches in metal box—chiefly for reducing canons of hour hands.

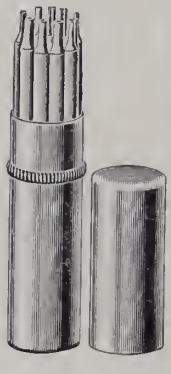
Price, 60c.

No. 115 Set of 12 Punches in metal case suitable for staking escape wheels (6 flat face, 6 round face.)

Price, 60c.

No. 116 Set of 12, same as above, but all flat face. Chiefly for driving cylinders.

Price, 60c.



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"National" Watchmaker's Eye Glass



Slanting design of frame is most desirable, as it is very comfortable and easy to hold; further it shuts out the light from the side. Perforations near the lens will prevent lens from sweating.

Prices: Focus 1″, 50c.
1½″, 45c.
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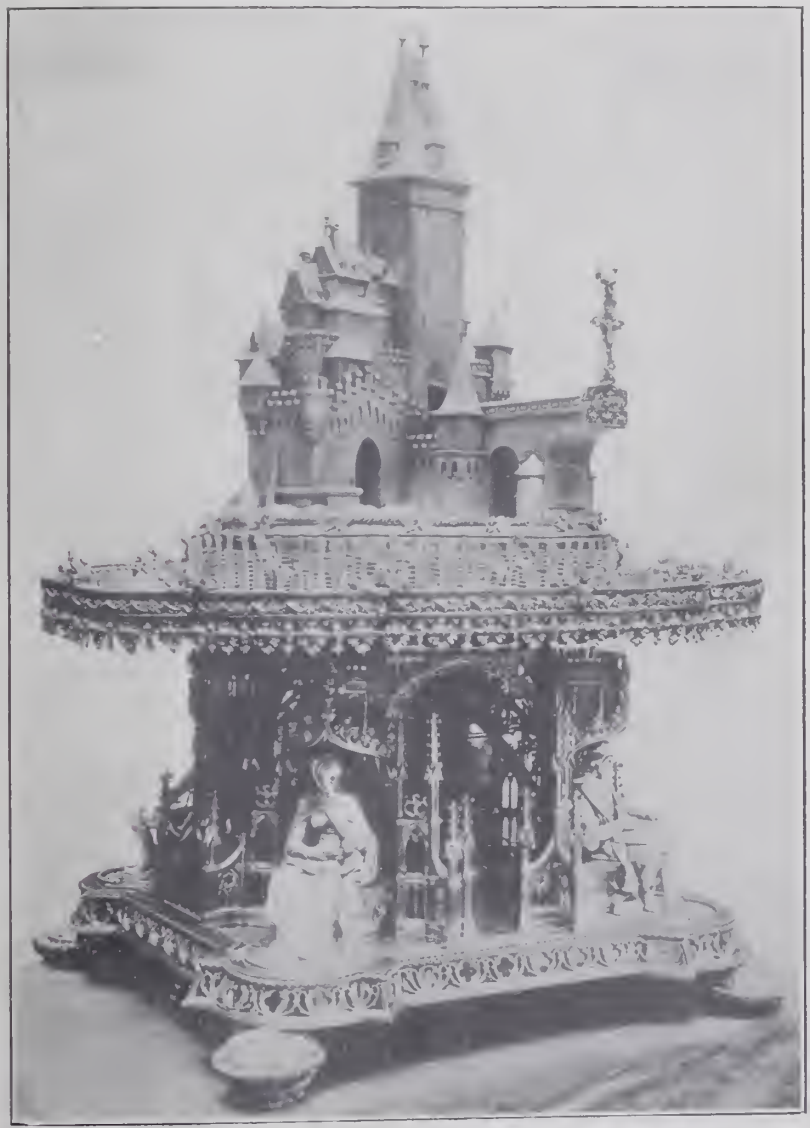
THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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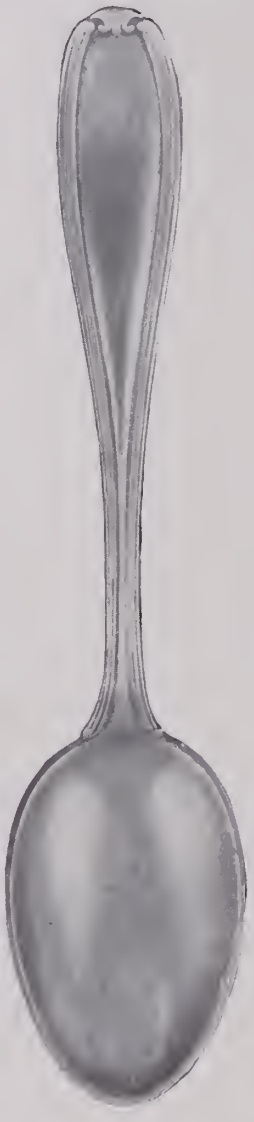
38th Year. WEDNESDAY, JANUARY 9, 1907. Vol. LIII. No. 23.



Silver Epergne Representing a Portion of Old Frankfort.

(*See text on page 37.*)

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a heavy, substantial weight, in the Colonial style, bright finish; made in full line, spoons, forks, fancy pieces and cutlery.

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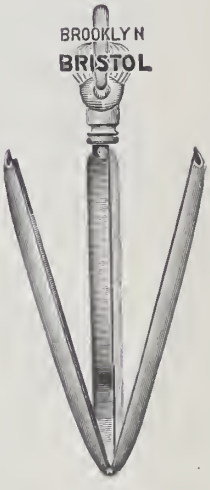
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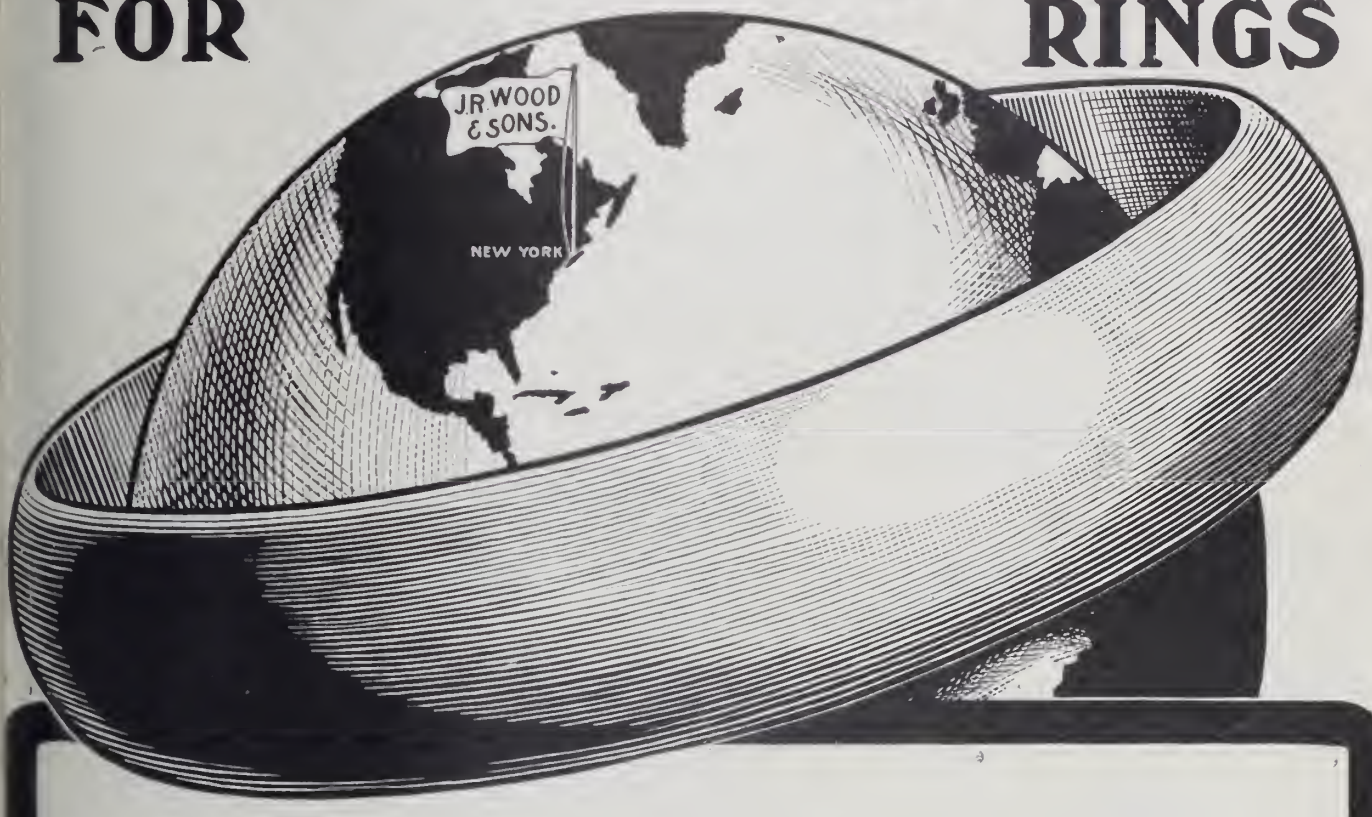
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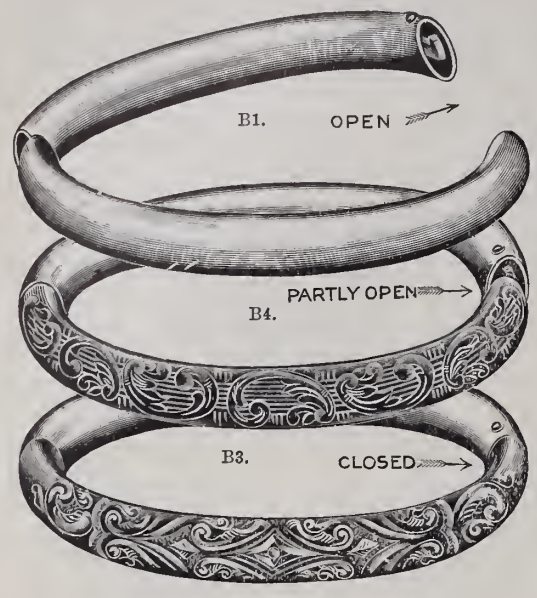
Lower prices than ours mean one of two things—the quality is not as represented, or the rings are sold without profit (and firms do not sell their goods without profit).

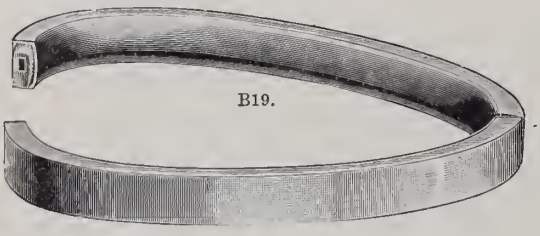
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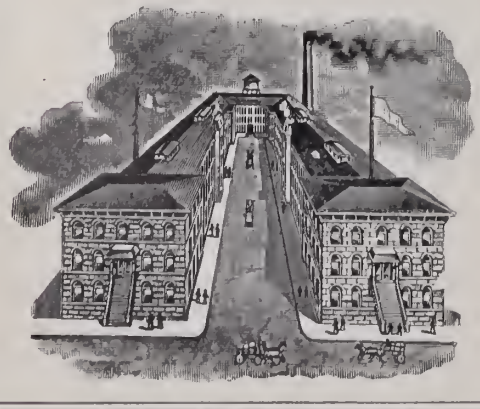
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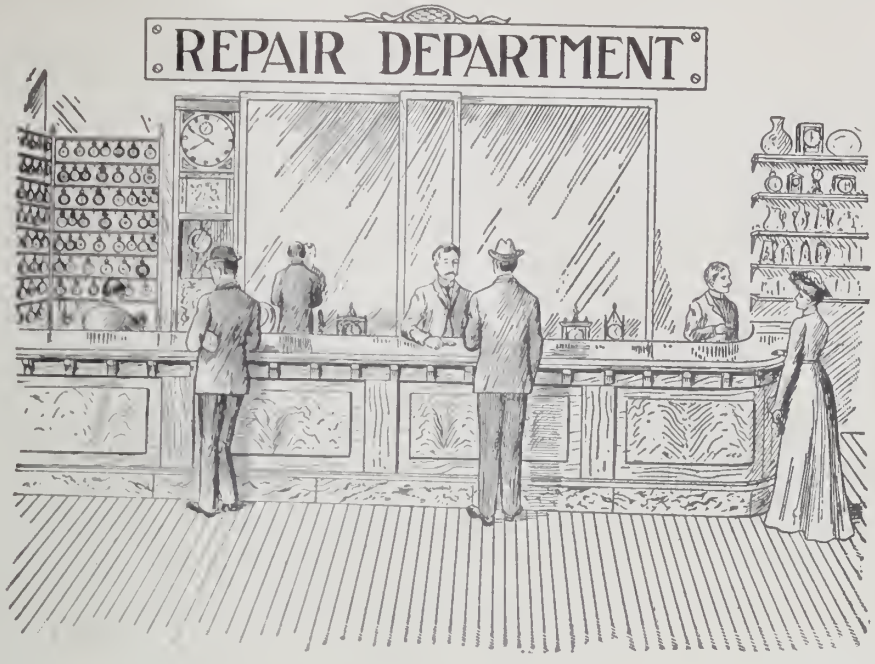
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A
CENTURY

TWENTY-FIVE YEARS is the period most people have in mind in buying a Watch Case. Cases guaranteed for that time are the most popular on the market. Among the many makes offered in this class it is simply a problem of selection. Wise selection can only be made after intelligent examination and comparison, balancing values and prices.

Here is the Case that has won pre-eminence in the 25-year field. The WADSWORTH "PILOT" has forged to the front on its points of merit alone—unaided by any fictitious considerations. Right in designs, models, workmanship and price.

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

THE NAME THAT STANDS

FOR

Worth and Wear

IS

WADSWORTH

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

We desire to extend to our friends in the trade our best wishes for a happy and prosperous New Year, and to express to them our appreciation of their generous support, which has made the past year an exceptionally satisfactory one to us.

Illinois Watch Company,
Springfield.

No. 2.

AN ECONOMIC FORCE

WHEN C. J. Glidden, the noted automobilist, was touring through northern Norway, he met a peasant woman trudging along at the rate of a mile an hour. Upon asking her where she was bound he learned that she was on her way to her daughter's house, twenty miles distant, and when asked when she expected to arrive there, the woman replied "To-morrow morning." Mr. Glidden placed her in his car and within forty-five minutes she was at her destination. Her to-morrow was made to-day.

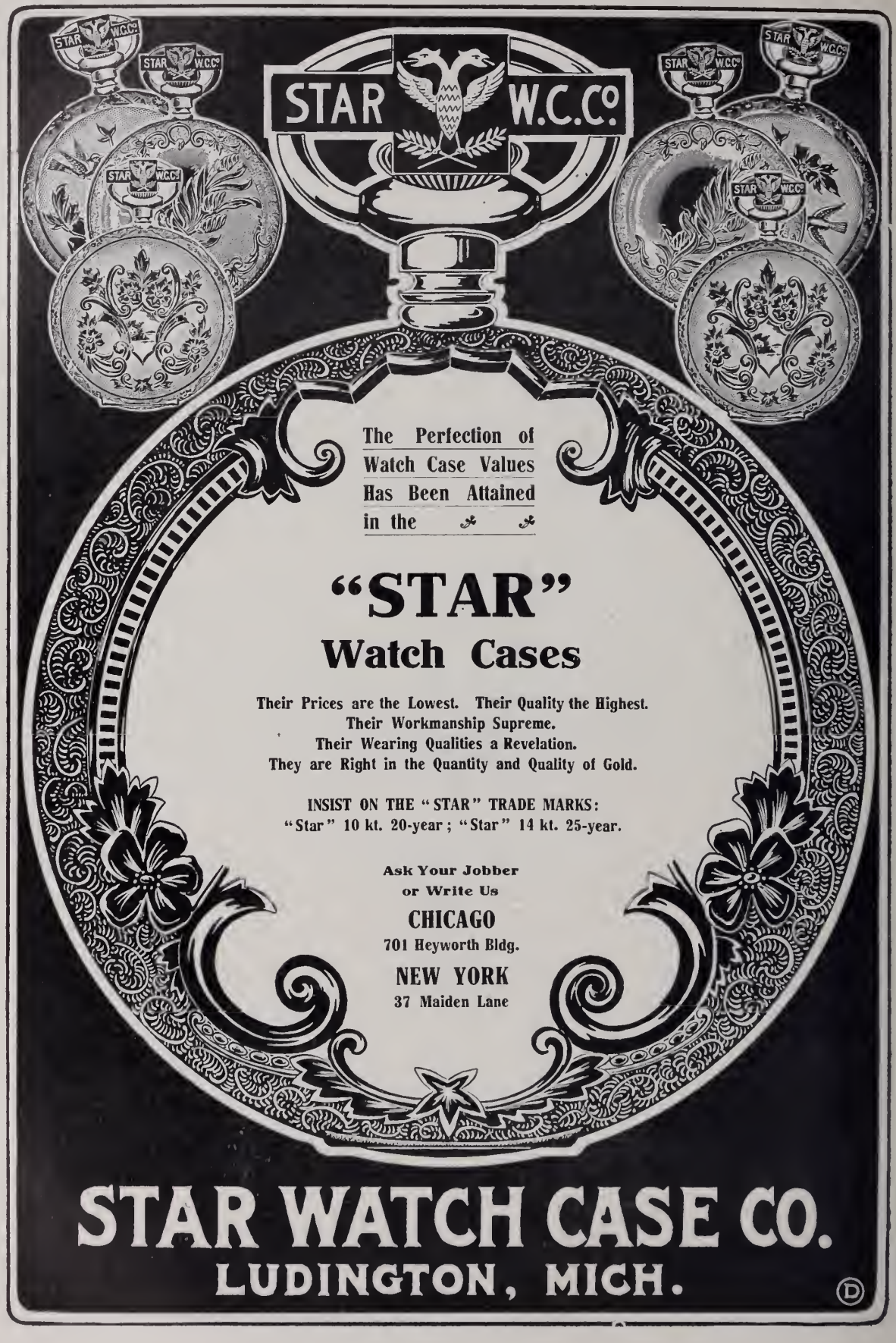
¶ Advertising can make your to-morrow, to-day. It can bring in one year the prominence and success that could otherwise be attained in two or more years. With your travelers you can reach the jewelers in the larger towns and cities several times a year, and if you have travelers enough, and think the effort worth the while, you can visit every hamlet in the country. By advertising in THE JEWELERS' CIRCULAR-WEEKLY you can tell your story to practically every rated jeweler every week, fifty-two times a year. Advertising is a great economizer of time and labor.

¶ If you could get all the jewelers together and tell them why they should buy your goods, you could probably convince enough of them to increase your business several fold. You cannot do this in person, but you can do it by proxy; you can bring your argument before the jewelers through the columns of their favorite paper. Advertising brings the most distant parts to your door—it enables you to appeal to the jewelers of California and Texas as quickly as to the jewelers in your own state. It enlarges your territory, your scope for action, and gives you the whole country upon which to draw. Advertising annihilates distances.

¶ Advertising is not intended to take the place of salesmen, the true mission of advertising is rather as an aid to the salesmen. Your travelers must necessarily consume much time in the introduction of your house, in telling of the merits of your goods and creating a confidence that is essential before business transactions can be opened up. Your salesmen's time is valuable. All this preliminary work advertising can accomplish equally well at considerably less expense. Every traveler knows (though some, for personal reasons, may not admit it) that he can sell advertised goods more easily and in less time than he can those not advertised. Advertising saves time, money and energy.

Drop us a card and we will tell you how The Jewelers' Circular-Weekly can help to increase YOUR business, and we will send advertising rates or have a representative call.

THE JEWELERS' CIRCULAR PUBLISHING CO.
11 JOHN STREET, NEW YORK


STAR W.C.Co.
The Perfection of Watch Case Values Has Been Attained in the
"STAR"
Watch Cases
Their Prices are the Lowest. Their Quality the Highest.
Their Workmanship Supreme.
Their Wearing Qualities a Revelation.
They are Right in the Quantity and Quality of Gold.
INSIST ON THE "STAR" TRADE MARKS:
"Star" 10 kt. 20-year; "Star" 14 kt. 25-year.
Ask Your Jobber
or Write Us
CHICAGO
701 Heyworth Bldg.
NEW YORK
37 Maiden Lane
STAR WATCH CASE CO.
LUDINGTON, MICH.

Beginning the New Year

Resolve

That your watch business will consist of the sale of the best and most reliable watches in the market.

Time Pieces

that are made right in the factories and will not be a source of expense and annoyance.

Watches

that will reflect credit when sold for the confidence they will establish from their accuracy.

We refer to

Illinois Watches and Hamilton Watches

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

A Tablet

that stands for

Quality and Reliability



Horseshoe and Clover Goods

known to the trade

For Over 25 Years



Scarf Pins, Links — American Lever Cuff and Collar Buttons — Studs, Fobs — Brooches, Handy Pins — Hat Pins, Chains — "Cloverette" Bracelets



SOLE AGENTS FOR KREMENTZ ONE-PIECE COLLAR BUTTONS

Of Interest to Jewelers

The Whiting Company have, during the past year, consistently maintained their well-known policy of introducing to the Jewelry Trade a constant succession of new and attractive patterns in solid silverware.

Attention may, in the first place, be directed to those richly hand chased Vases and other Special Pieces which have aided in establishing the Company's reputation for the production of silverware of the most individual character.

Among the additions made to the exclusive Whiting designs in Hollowware is the very effective Louis Quatorze, while the already extensive line of Toilet Sets has been further increased by the Duchess pattern, and the combination sets of Silver and fine Porcelain by the St. Germain, Bouillon, Coffee and Chocolate Cups, with Spoons to match.

The new Adam pattern has already taken an assured position in the long list of those which have conferred such generally recognized popularity on the Whiting Flatware productions.

Finally, mention must be made of the unusually comprehensive assortment of new and original examples of Deposit Ware which are always to be found in the Whiting stock.



WHITING MFG. COMPANY
SILVERSMITHS
Broadway and Nineteenth Street - NEW YORK

"1776"



AN old fashioned spoon pattern carrying out all the details and proportions of spoons and forks of the Revolutionary Period. A full line of fancy flatware made in this pattern ready for immediate delivery. Prices upon application.

DOMINICK & HAFF

SILVERSMITHS

OFFICE AND SALESROOMS, No. 543-5-7 WEST 23D STREET, NEW YORK

OLD RELIABLE 1-10
Warranted to give satisfaction

GLOBE FILLED 1-8
Warranted 20 Years

W. & S. B. ★ CHAINS

Not sold to Department Stores or Retail Mail Order Houses.

Finished by our Wearbest Secret Hardening Process. Will wear a third longer.

We have decided upon a Co-operative Plan for Retail Jewelers for 1907 that they cannot afford to overlook. Full details will be announced in a later issue.

We shall continue to ship all our Vest, Dickens, Pony and Waldemar Chains with Aluminum Coupon Tags attached. Retail jewelers should save these tags.



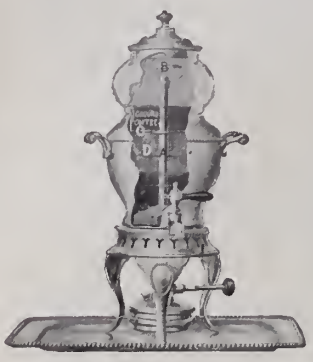
W. & S. BLACKINTON CO.

Manufacturers

North Attleboro, Mass.

New York, 14 Maiden Lane

JEWELRY STORE SPECIALTIES



SECTIONAL VIEW.

THE PROCESS EXPLAINED

In the Sternau Coffee Machine, coffee is automatically distilled by generated steam forcing hot water up through the center tube (*A*). The water is then sprayed, by the spreader (*B*), over the ground coffee on strainer (*C*), and the coffee extract percolates into the reservoir (*D*).

This process should continue from ten to twelve minutes, after the water begins to percolate over the ground coffee.

Thus the ground coffee never lies in the water, and the unwholesome properties of the coffee are not extracted.

IT is a well-known fact that the jeweler who carries a line of Specialties receives a larger trade than the jeweler who sells simply jewelry.

There never has been a time when the progressive jeweler was carrying more Specialties than he is at the present time.

WHY?

Because, the greater the variety of his stock, the better his chances for interesting his customers and enhancing the sale of his goods.

STERNAU COFFEE MACHINES bring new customers, as they are useful, appealing to the eye, convenient and make coffee superior to the coffee made by any other process.

It's to your interest to send for our latest Catalogue, No. 21

S. STERNAU & CO.

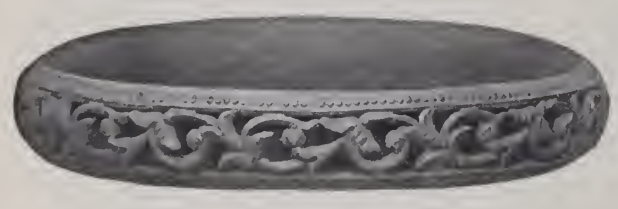
MAKERS OF

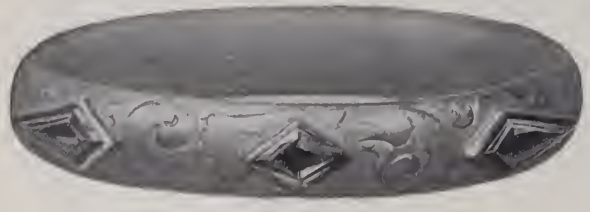
Butler's Trays, Fancy Teakettles, Chafing-dishes and their Accessories, Smoking Sets, Alcohol-stoves, Coffee and Tea Pots, etc.

New York Showrooms:
BROADWAY, cor. PARK PLACE,
Opposite Post Office.

Office and Factory:
195 PLYMOUTH STREET,
BROOKLYN, N. Y.

If It Burns Alcohol, We Make It







Actual Size—Best Quality Rolled Plate

BRACELETS

Are one of the leading money makers of the present prosperous season.

Our experience in the making reaches back for years—and our present line, comprising over 600 different styles, bears ample proof that we have profited by this long prestige, and that it is not a hit-or-miss proposition we present to you, but definite and clear-cut ideas, artistically and intelligently carried out.

Any leading jobber will be glad to show you these goods—and an inspection of the goods will prove conclusively their worth to you.

WHITING & DAVIS

PLAINVILLE, MASS.

New York Office - - 7 Maiden Lane

PRESENTATION JEWELS



Of All Orders Made to Order. Special Designs Cheerfully Submitted. Prices Extremely Moderate. A Trial Will be Convincing.



Our Catalogue Illustrates Dozens of Handsome and Exclusive Designs, With Prices Ranging From the Cheapest to the Best.



The trade will find originality in our presentation badges as well as fine quality, extra good weight and reasonable prices. Have you seen our Elk Card Cases?

The Gustave Fox Co.

14-16 East Fourth Street TRADE F MARK CINCINNATI, OHIO



We are prepared to submit designs and estimates on SPECIAL WORK of all sorts. Individuality of design, excellence of finish and substantial weight characterize the product of this company.

We recently designed and manufactured
the silver service presented to the

U. S. Battleship "Louisiana"

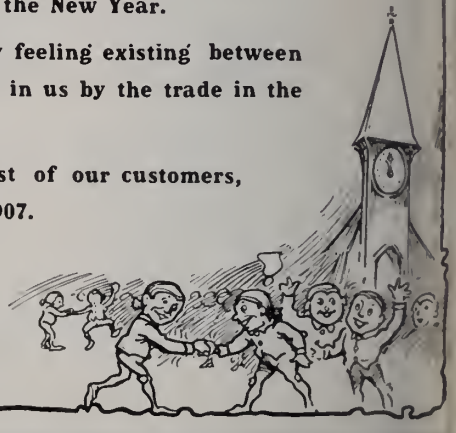
FRANK W. SMITH CO.
GARDNER, MASS. Manufacturers of Sterling Silverware



THE dominant note of the Season is a sense of satisfaction with the conditions that prevailed during 1906—and the hope that they may be equalled and excelled in 1907. Our customers advise us the holiday business has been unsurpassed; we tender our congratulations to all of them on the results obtained, and also extend our best wishes for the New Year.

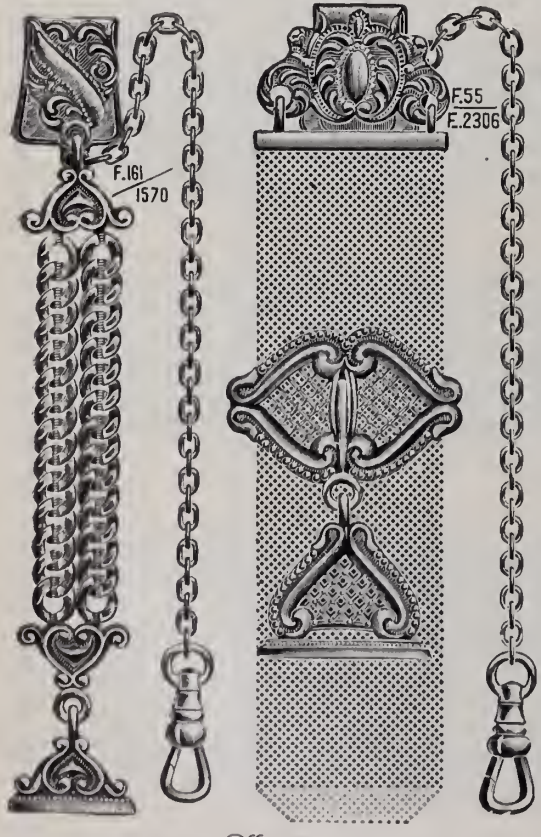
We trust it may serve to cement more closely the bonds of friendly feeling existing between us. We shall endeavor to merit a continuance of the confidence reposed in us by the trade in the past, and trust we may enjoy their good will in the future.

Our time and efforts will be devoted, as always, to the interest of our customers, and we hope to anticipate and satisfactorily supply their wants during 1907.



Henry Freund & Bro.
71 Nassau Street, New York

THE "BEST" SAFETY FOB



Offices
New York: 9 Maiden Lane
Chicago: 103 State Street

Bates & Bacon

Attleboro, Mass.

Makers of
HIGH GRADE CHAINS
and BRACELETS

The "BEST" SAFETY FOB is one of our specialties; Gent's Vest, Dickens, Lorgnettes Secret Locket Chains, Lockets Chatelaines and Eye Glass Chains.

Just Out

A new bracelet, made from extra large and heavy oval seamless tubing.

The "BATES" Bracelets
"KANT KUM OFF"
Pull and Twist

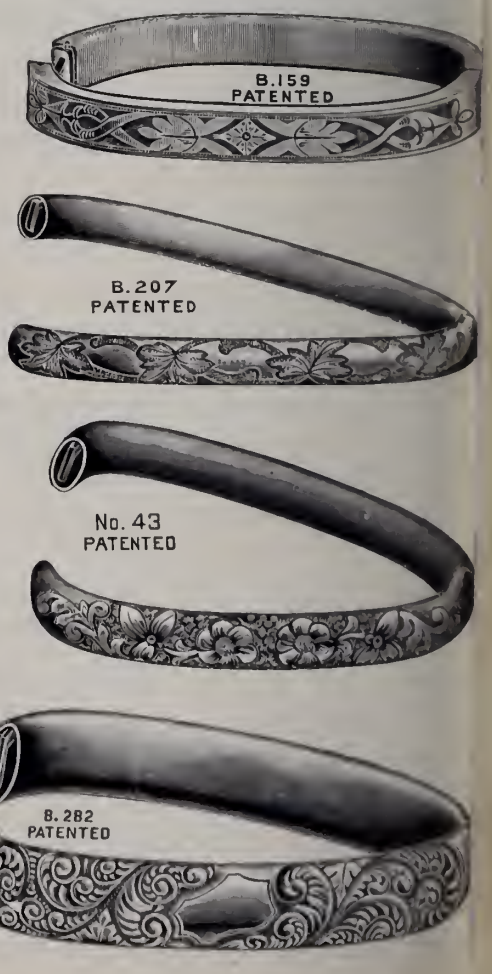
THE "WINNA"

Strongest Secret Joint and Catch Bracelet on the market.

These bracelets are made from three different sizes of seamless oval tubing.

Our goods are guaranteed.

Ask your jobber for our goods.



OSTBY & BARTON COMPANY

PROVIDENCE, R. I.

Manufacturers of the Newest Designs in

GOLD RINGS

Brooches, Mountings

and Gold Filled Seamless Rings, including the Old Reliable THREE CROWN

"None but the Newest.—Only the Best"

NEW YORK, 13 Maiden Lane CHICAGO, 103 State Street

D. Lisner & Co.

Creating Importers of

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

Some Notable Lines

THE DISTINCTIVE QUALITIES in Lisner imported effects merit the especial attention of the trade. The stone combinations and color tones are always impressive and the designs are historically as well as intrinsically interesting. The artificial stones are always selected with discrimination and are always the best of their kind. These characteristic qualities are admirably exemplified in the Oriental Necklaces and Bracelets.

Certain stones, not artificial, are specialized by this house with excellent results. The showings in Garnet and Japanese Coral receive unqualified praise. In Jet the artificial is preferred to the natural product, owing to the former's superior brilliancy which is not impaired by wear. Every jeweler has a constituency for Lisner products which do credit to his establishment.

Simplicity versus Mechanism in Studs

EXPERIENTIA DOCET

ANYTHING likely to get out of order is a sure source of dissatisfaction which reacts on the merchant who sells it. Our flat back studs are strong and simple in construction, correct in principle, easy to adjust, perfect in form and finish. Nearly a hundred styles for all occasions—all up to the Durand standard.

EXPERIENTIA DOCET

Durand & Company, 49-51 Franklin Street, Newark, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.



Fancy Designs in *Jewelry* OF ALL KINDS.

Collarettes, Brooches, Scarf Pins, Buttons, Necklaces, Hatpins, Etc.

A. J. Hedges & Co.,

Makers of Exclusive Designs in 14K. Jewelry.

14 K TRADE-MARK

14 John Street, New York.

ESTABLISHED 1871. Factory and Office: Newark, N. J. INCORPORATED 1900.

CARRINGTON & CO.,

Patent Pocket Match Box

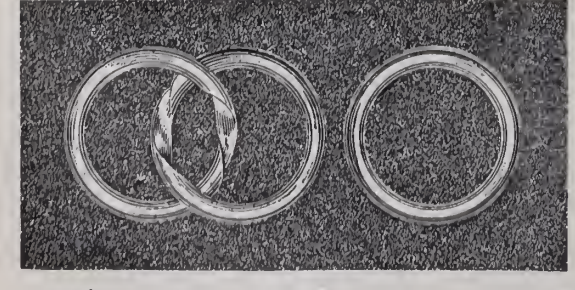


14K. ONLY

Book Safety Matches with Steel Cigar Cutter.
(Patented.)

Sales Agent:
7 Maiden Lane, NEW YORK.

14 18



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.10 per dwt., net.
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.25 per dwt., net.

MADE ONLY BY

LEONARD KROWER, Manufacturing Jeweler

536-538 Canal Street New Orleans, La.

INCOMPARABLE

in DESIGN, STYLE and FINISH are our Spring Lines

Gold Brooches
Link Buttons
Scarf Pins
Bracelets and Festoons

EVERYTHING in GOLD JEWELRY

Chas. L. Trout & Co.

15 Maiden Lane, New York City



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved ; and 14 k. Gold, Plain and Engraved, also Set with Diamonds

A Novelty

Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order

A Good Article

We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers

A Good Seller

Trade supplied by

Enos Richardson & Co.

23 B Maiden Lane, New York



ESTABLISHED 1841

Carter, Howe & Co.

TRADE MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK

FACTORY, NEWARK, N. J.

A. CARTER G. R. HOWE W. T. CARTER W. T. GOUGH

ADOLPH LUTHY. PERCY W. HINE.

LUTHY & HINE,

13 EAST 30TH STREET, - NEW YORK.

MANUFACTURERS OF

Artistic Gold and Platinum Mounted Diamond Jewelry.

Odd and Exclusive Patterns in NECKLACES, BROOCHES, BRACELETS, RINGS, RIBBON COLLARETTES, Etc.

MOUNTED WITH AQUAMARINES, PERIDOTS, AMETHYSTS AND OTHER PRECIOUS STONES.

(DIAMOND MOUNTED COMBS A SPECIALTY.)

SNOW & WESTCOTT

21 Maiden Lane, New York

Makers of Fine Gold Jewelry

Fobs, Chatelaines, Cuff Pins
Fancy Stone Scarf Pins and Brooches
Links, Chain Studs and Chain Pins

Established 1834 James P. Snow Chas. E. Westcott Trade Mark 14K

S. COTTLE COMPANY

31 East 17th Street, NEW YORK CITY



Beg to announce that their new lines of Gold and Silver Mesh Bags, Purses, Vanity Cases, Card Cases and Box Pocketbooks will be ready for inspection about January 15, 1907.

We wish to thank our patrons for their kind consideration during the past year and trust for a continuance of the same in the future.

ALLSOPP & ALLSOPP'S

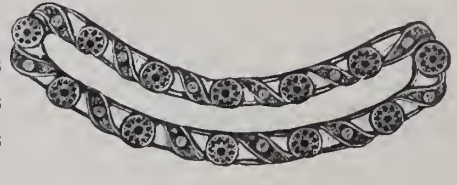
"ORIGINAL LINE"

—OF—

"BARRETTES"

MOUNTED IN COMBINATION OF

Diamonds and Pearls
Diamonds and Sapphires
Diamonds and Emeralds
Diamonds and Baroques



Amethysts
Topazes
Peridots
Aquamarines
Etc.

FACTORY & MAIN OFFICE:
NEWARK, N. J.

A & D TRADE-MARK.

BRANCH OFFICE:
LOS ANGELES, CAL.

"THE BRACELET HOUSE."

KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

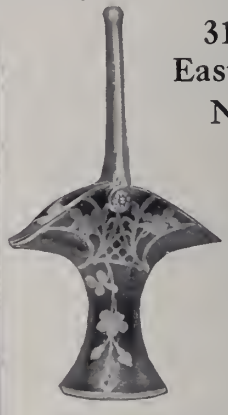
San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

REMOVAL NOTICE

ON ACCOUNT of the enormous demands made upon our manufacturing plant, we wish to announce that we are removing our factory to



318 and 320
East 23d Street
N. Y. City

Several hundred additional square feet have been added, including an ample showroom, to which buyers uptown are cordially invited to inspect our newest designs in silver deposit ware. The Maiden Lane office will be continued as usual.

Representative Jewelers are invited to send for a selection of

Exclusive Novelties
Chocolate Sets
Fancy Baskets
Whiskey Jugs, Etc.

DEPASSE MFG. CO.

318 and 320 East 23d Street and 41-43 Maiden Lane, New York

Established 1837.

Geo. O. Street & Sons.

24 John St., New York.



MAKERS OF

FINE GOLD GOODS

TRADE S MARK

THE BRILLIANT SETTING

Pat. Oct. 24, 1905.

The Proper Mounting

By permitting the maximum of light to reach the diamond it adds brilliancy to the stone, and

Helps Sell The Diamond

The stone in this mounting appears larger and more brilliant than in other settings.

EARSCREWS
EARRINGS
SCARF PINS
STUDS and
RINGS

Of every description, made in platinum and 18K. and 14K. gold, all sizes.

Julius Wodiska

40 John Street, New York

Manufacturer of
a general line of
PLATINUM
18K. and 14K. GOLD
MOUNTINGS

SPECIAL ORDER WORK PROMPTLY AND CAREFULLY ATTENDED TO.

Estimates and designs submitted.
Diamonds recut and repaired.

The Virtues of Specialization

LIMITATION is an incident of good work. The man who tries to do everything seldom does anything well. This house does not attempt to make everything in jewelry—not even everything in gold jewelry. There is specialization also as to grade: 14 Karat only.

Generally speaking, we make such jewelry as is demanded by The Niceties of Dress, including combs, necklaces, buckles, scarf-pins, cuff links, etc. Our customers will confirm the high standards that prevail.

DAY, CLARK & CO.

Makers of Gold Jewelry, 14 Karat only.

23 MAIDEN LANE, NEW YORK.



Bangle Bracelets

The popularity of the bangle bracelet has surpassed the joint bracelet to a remarkable degree.

Our 10-K bangle bracelets, hand-engraved, original designs, are much in demand with the retail jeweler.

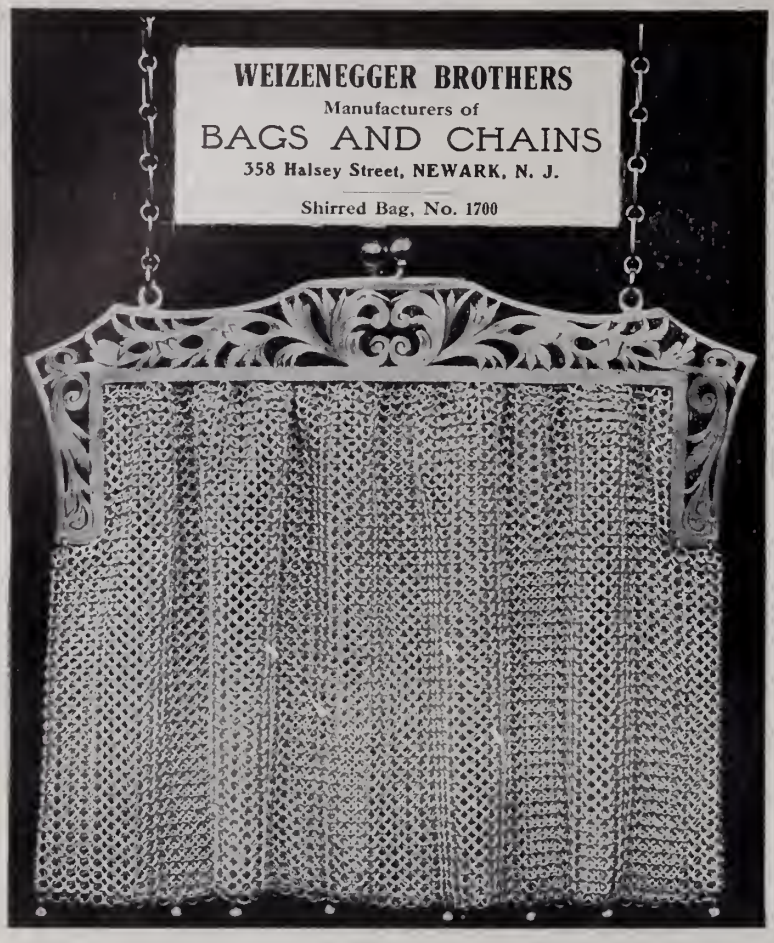
Send for Selection Package

SCOFIELD & DeWYNGAERT
NEWARK, N. J.
New York Office: 9 Maiden Lane

·HEINTZ·BROTHERS·



·We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade·



1. 1. Snap complete
2. 2. Outside of Snap.
3. 3. Inside of Snap.

The E. P. H. Patent
NON-PULL-OUT Neck Chain Snap

is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

Can be had of the following Wholesale Selling Agents:

Messrs. W. Green & Co., 81 Nassau St., New York.
M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
A. Walker Co., Providence, R. I.
Bauman-Massa Jewelry Co., St. Louis

PRICES.

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net

Signet Rings
Bracelets
Combs, Etc.

ALL THE FADS OF THE SEASON
RIGHT GOODS AT RIGHT PRICES

Memo. Orders Solicited

General Distributers for:

THE R. F. SIMMONS CO. (Bracelets, Chains, etc.).
J. F. STURDY'S SONS (Bracelets, Chains, etc.).
THE WIGHTMAN & HOUGH CO. (Lockets).
ONEIDA COMMUNITY (Flatware).
L. WITSENHAUSEN (Gold Rings, Gold and Diamond Jewelry).
Etc., Etc.

L. Witsenhausen

47-49 Maiden Lane, N. Y.

Chicago, 405 Masonic Temple.
(L. KATLINSKY.)

Boston's Foremost Manufacturing and Importing House.



Manufacturer of Mountings and Diamond Jewelry, Ranging in Price from $1 to $1,000

All Orders for Diamonds as well as Mountings, Promptly and Satisfactorily Executed

A. S. Hirshberg,
373 Washington Street, Boston, Mass.
Cable Addresses: { Ashir, Boston. / Hochschiller, Antwerp.



DATTELBAUM & FRIEDMAN,
Makers of Gold Rings of All Descriptions.
45 JOHN STREET, TELEPHONE 1347 JOHN, NEW YORK.
Our Trade-Mark "D.F." in all our Rings is the guarantee of quality.
Send for Catalogue.

ROBERT DULK,
DESIGNER,
Etching in Gold and Silver,
Telephone, 3960 Chelsea.
No. 70 5th Avenue, NEW YORK



ESTABLISHED 1895

SOLIDARITY

W. H. CHASE CO. MANUFACTURERS OF ARTISTIC GOLD WATCH CASES

GENERAL SELLING AGENTS. No. 3 MAIDEN LANE, NEW YORK.

JOHN W. SHERWOOD & FRANK E. HARMER.

The Allsopp Rings



THE UP-TO-DATE LINE OF

SIGNET AND SET RINGS



In twenty years we have built up a business second to none in Rings exclusively. ALLSOPP QUALITY, DESIGN and WORKMANSHIP appeal to the most fastidious. It will pay you to examine a selection package.

A ★ TRADE-MARK.

ALLSOPP BROS., ALLSOPP BUILDING. Newark, N. J.



M. SCHIFF

Established 1876

82-84 Nassau St., N. Y.

'Phone 801 John.

Manufacturer of fine Diamond Mountings, Lockets and Buttons. Patentee of

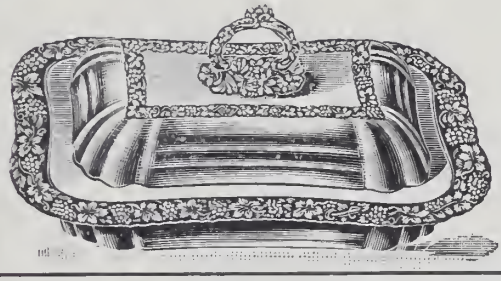
THE NEW IMPROVED

Ear Screw

The only one on the market of its kind, absolutely secure. Special attention paid to all order work.

ALSO MAKE A LINE OF 10K. AND 14K. BRACELETS

Sam'l Buckley & Co. English Fancy Goods



We can show you a fine line of

Sheffield Plated Trays,

and also Tea Sets, Tete-a-Tete Sets, Vegetable Sets, Wicker Bottles, Tantalus Sets, Glass, Silver, Silver Plate, etc.

118-122 Holborn, E. C., London

100 William Street, - New York

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

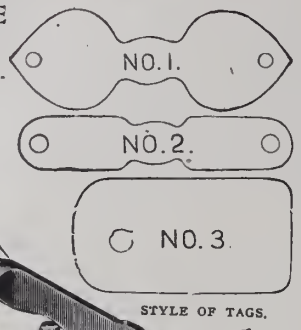
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"THE" MACHINE *for* TAGGING RINGS, &c.

PRICE COMPLETE
$5.00 Net

Hand Plyers are useless for Tagging Rings



STYLE OF TAGS.

COMPLETE OUTFIT CONSISTS OF

Our Eyelet Machine
1000 Celluloid Tags
1 Bottle Ink

Patented June 16, 1906.

The HOLD-ON CLUTCH

BEST
SAFEST
SIMPLEST



YOU slide the Clutch on—

IT does the rest.

A SPLENDID SELLER, RETAILING AT 50 CENTS

Patented May 20, 1902.

SCARF PIN INSURANCE

ASK YOUR JOBBER OR WRITE TO

HOLD-ON CLUTCH CO. 33 GOLD STREET, **NEW YORK**

OUR MR. LEWY has just returned from European markets which he has ransacked in search of novelties for the jewelry trade.

Our line of FANS for the coming season possesses such charm that it will satisfy the most exacting buyer.

We also present the latest novelties in

BROOCHES
MOUNTED COMBS
NECKLACES
CHAINS
BUCKLES, Etc.

A call at our showrooms is imperative to a visiting buyer.

LEWY & COHEN
Importers
530 BROADWAY, NEW YORK

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WHEN fixing your store, don't neglect the most important part—your SIGN. There's a great deal in getting your name before the public in the right way.

"No trouble to ship out of town."

THE FORMAN CO.
SIX LIBERTY PLACE
NEAR MAIDEN LANE · · · NEW YORK

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Makers of French Jewelry Novelties
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Try Wells' Perfect Ring Adjusters
1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00. 1 doz. asst. sizes solid 10k gold, $3.75. 1 doz. asst. sizes metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address
CHESTER H. WELLS, Jeweler, Meshoppen, Pa.



"Watch us Always for Anything in the Watch Line"

We carry **WATCHES** of

ALL KINDS, ALL GRADES, ALL SIZES.

Handled by first-class jewelers.

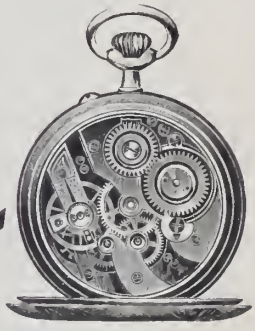
Cross & Beguelin, Manufacturers,

A CORPORATION

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Established 1863

All Grades of American Watches





SOLID GOLD CHAINS

bearing our trade-mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

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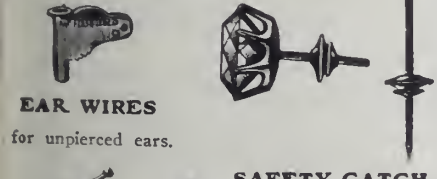
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Gold Chains of Every Description

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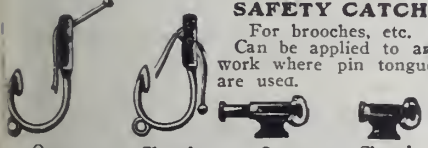
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Automatic Holder
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EAR WIRES
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SAFETY CATCH
For brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

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We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

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Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.

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A LARGE ASSORTMENT OF DIAMOND MOUNTED JEWELRY CARRIED IN STOCK

IMPORTERS AND JOBBERS OF

DIAMONDS
WATCHES
JEWELRY

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When purchasing Lockets, look for this

TRADE MARK

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Our Gold Lockets assay within the requirements of the law.

ESTABLISHED 50 YEARS

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We make for the Jobbing Trade the following lines of Solid Gold Jewelry:

Rings, Scarf Pins, Studs, Brooches, Charms, Baby Pins, Handy Pins, Chain Sets, Link Buttons, Hair Barrettes, Crosses, Ear Screws, Swing Drops, etc.

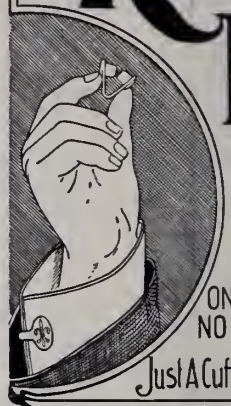
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SAMPLES ONLY.

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ONE PIECE NO LEVER NO SNAP NO SPRING

Just A Cuff Button That Cannot Break

A winner at all times. They come in cartons—one dozen assorted patterns. Your jobber will supply you.

E. E. STANINGER

Sole Manufacturer

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The Foremost Repair House of New England

SPECIAL JEWELRY REPAIRERS AND LAPIDARIES TO THE TRADE

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Hutchison & Haestis
RING MAKERS

Signet Rings

Stone Rings

Serpent Rings



Diamond Rings

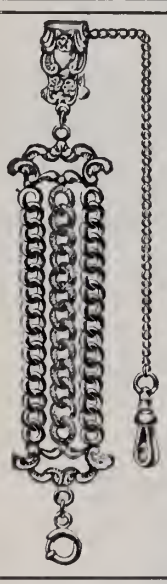
Diamond Mountings

FOR THE JOBBING TRADE

185 Eddy St., Providence, R. I.

NEW YORK, 3 Maiden Lane

CHICAGO, Columbus Building
(HARRY H. MILLER)



DORAN, BAGNALL & CO.
NORTH ATTLEBORO, MASS.

¶ Once more we would call your attention to our Chains. Quality and price tell, as is shown by our rapidly increasing business.

¶ All first-class jobbers now carry our Chains in large assortments. Be sure to have a selection of our Neck Chains, Guards, Fobs and Vests.

¶ They will surprise you by their selling qualities. Get your order in early if you want a sufficient quantity of those Kenilworth Bracelets—also Bangles and Signets—as there is a limit this fall.

¶ When in need of high-grade Rosaries with soldered chain, made and finished as only chain makers know how, see our line. They are sellers.

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PORCELAIN TEA POT

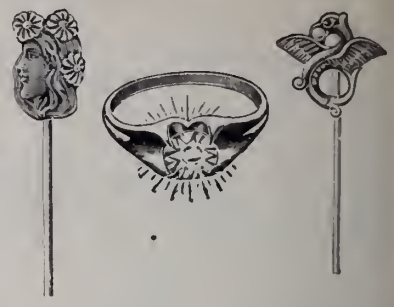
Decorated with
SILVER DEPOSIT

Sugar and Cream Bowl complete this attractive set.

Colors: White and Gold, Blue, Olive Green and Pink.

WRITE FOR PRICES AND ILLUSTRATIONS OF OUR EXCEPTIONAL LINE

LACKNER & OHL, Manufacturing Silversmiths, 50-55 Columbia Street, NEWARK, N. J.



GREETING.

WE take this opportunity to thank the trade for one of the biggest years in our history, and trust that our customers have met with a like success. For the new year we hope for even a closer relationship, and that at the end of 1907 you, with us, will pass all previous marks. OUR GOODS will help you toward this end. EVERY ONE is a SELLER. GET NEXT. Our men are now among you. Do not fail to avail yourself of the opportunity to look over our many new and attractive patterns. Almost SIXTY years of active business has proved our stability. Every Jobber has our goods. Ask him to show you our new patterns in

Scarf Pins, Rings, Brooches, Crosses, Hart Charms, Link Buttons, Studs, Neck Chains, Waist Sets, Baby and Handy Pins, Etc.

If you wish success, use successful goods.

WM. C. GREENE CO.

MANUFACTURERS OF GOLD JEWELRY

Established 1849

101 SABIN STREET

PROVIDENCE RHODE ISLAND

THE "NORMA"

PATENTED.

WE wish to announce to the jobbing trade that the new samples of "NORMA" Bracelets are now on the road and are being shown by our salesmen They are strikingly beautiful in design, finish and general effect, and are in the forefront in point of style and fashion, while the durability and quality are up to that high standard which we have always warranted.



No. 253.

$16.50 TO $33.00

PER DOZEN.



No. 254.

ADJUSTABLE.

THE "NORMA" Bracelet is not heated in process of manufacture, and contains no solder, which fact INCREASES THE QUALITY and DIMINISHES THE COST.

Send to-day for our new booklet, containing price-list, and showing the latest patterns

MADE ONLY BY

THE F. H. SADLER CO.

80 County Street, Attleboro, Mass.

NEW YORK OFFICE, 180 Broadway, Room 43.

ELKS - EAGLES

EMBLEMS, FOBS, PINS, LOCKETS, CHARMS.

WE ARE SPECIALISTS
Ivory, Pearl, Gold Filled.

S. & B. Lederer Co.

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For Scarf Pins Studs and Lace Pins. The most practical and only Adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c ; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor. 48 and 50 Maiden Lane. N Y

Trade-Marks of the Jewelry and Kindred Trades. Second Edition. Price, $3.00. The Jewelers' Circular Publishing Co., 11 John St., New York.

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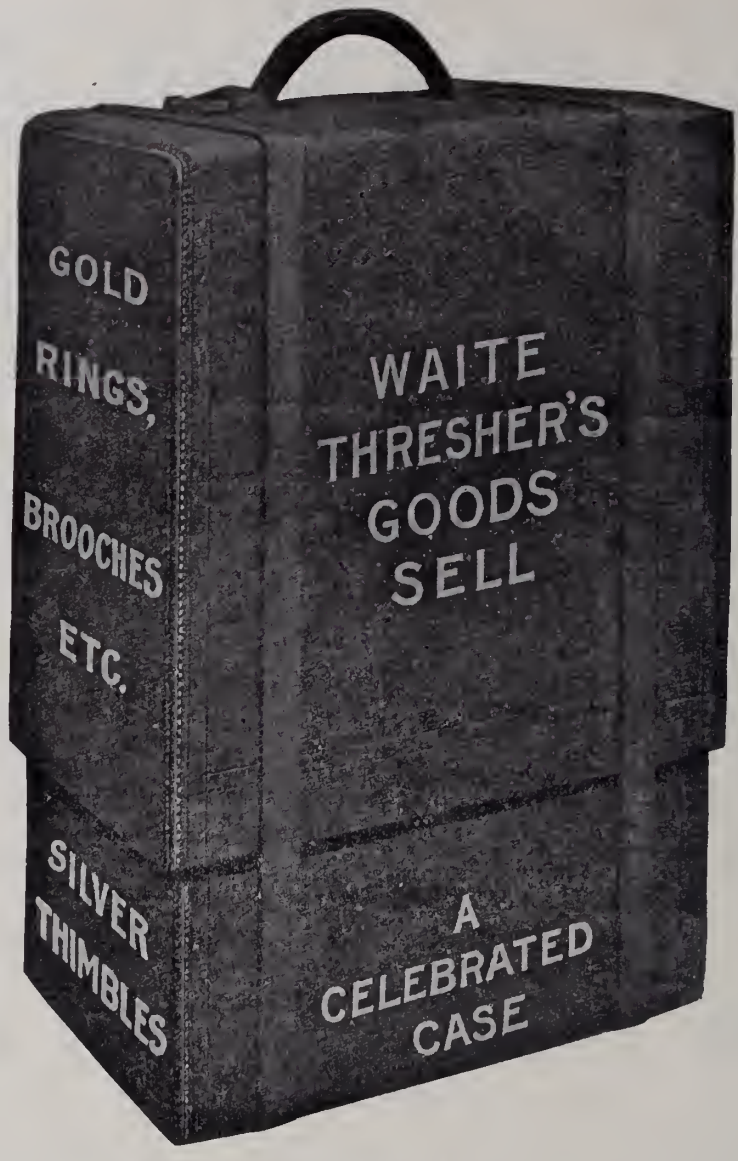
WELL MADE GOLD FINDINGS.

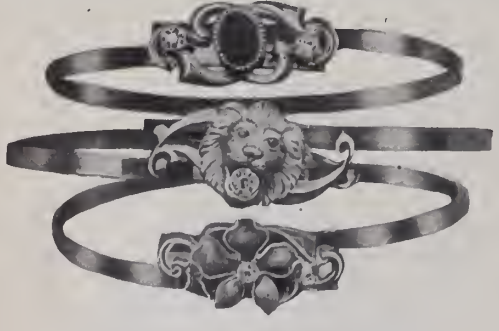
The W. J. FEELY COMPANY

Ecclesiastical Art Metal Workers

IN GOLD, SILVER AND BRASS

Medalists PROVIDENCE, R. I. **Fine Rosaries**





ASK YOUR JOBBER FOR OUR

Combs	Bracelets	Baby Pins	Hat Pins
Brooches	Barrettes	Crosses	Collarettes
Scarf Pins	Buttons	Waist Sets	Silver Novelties

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MILLER, FULLER & WHITING, MANUFACTURING JEWELERS

New York Office, 9-11 Maiden Lane. NORTH ATTLEBORO, MASS.

BRACELETS

IF one will pause for a moment to consider Quality, Price and Design, the conclusion is always the same, we have the Premier Line. This applies to Bracelets, and the A. O. T. G. Lines of

TRADE A.O.T.G. M.F & W. MARK.

ALWAYS ON THE GO.

Scarf Pins

Exclusive Novelties in Carbuncles, both in Real and Imitation Stones. Be sure and see them.

Ask Your Jobber — Watch for Our New Gold Bracelet

THE

Edwin Lowe & Co., Inc.

F. W. BODWELL, Pres. and Gen. Mgr.,

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New York Representative: E. T. Wilson, 180 Bway. Western Representative: S. H. Brower.

The W. H. SAART CO.

ATTLEBORO, MASS.

Our new line of PURSES, VANITY BAGS and MESH BAGS is WHAT YOU WANT



OUR SALESMEN are prepared to show you the largest line of

New Purses Bags Buckles Bracelets Hat Pins, etc.

that will be shown by any house this season.

SEEING IS BELIEVING

WE WANT to thank our good customers who remembered us so generously with their orders during the past season, and to say to you that for FIFTEEN weeks our shop was in operation, and every available person worked five nights each week trying to supply your wants—NOT MAKING REPAIRS or WHITE METAL GOODS, but the highest grade of sterling goods which our name stands for.

The great many complimentary letters received from satisfied customers is very gratifying to us, and we thank you for them.

Any New House desiring a catalogue, or wishing to see our salesmen, should drop us a line at once.



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Absolutely Guaranteeing Satisfaction



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S & B LEDERER LOCKET CO. (S. & B. L. ★ CO.)

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SOLD THROUGH THE JOBBERS

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Guaranteed Gold Filled Lockets

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Sterling Only.

RICH DESIGNS :: :: :: Photos on Application.

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Reference—Fulton National Bank.

MANUFACTURERS WHO POSE AS CUTTERS AND REPAIRERS OF

Diamonds

but depend upon outside cutting shops to do the work, charge you an extra profit. Send me your stones and be convinced that the highest grade of workmanship at the lowest price is obtainable.

I have my own cutting shop, and you save the intermediate profits. The 88 carat stone, part of the crown jewels of the Queen of Belgium, was cut by me.

REPAIRING AND MATCHING A SPECIALTY

Call at my cutting factory while in town, or

WRITE FOR FULL INFORMATION

SENT FREE

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OUR 1907 GREAT BIG ILLUSTRATED N.Y. STANDARD CATALOGUE NOW READY.

GENERAL WATCH CASE REPAIRING.

Gold and Silver Plating, Satin Finishing, Engraving and Engine-Turning.



Old English and Swiss Cases changed to fit American Stem-Wind Movements.

J. W. RUDLEN & CO.,

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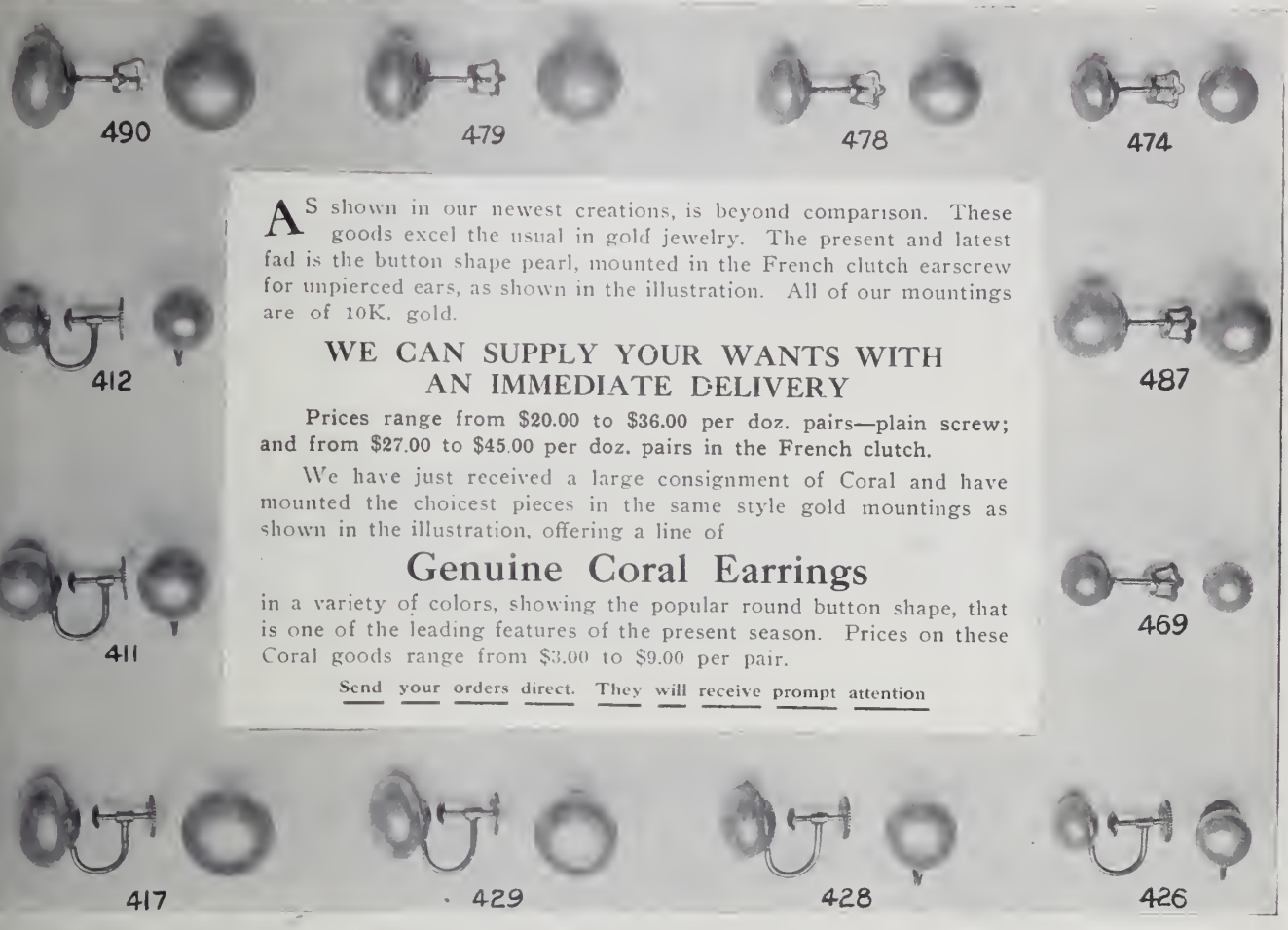
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LAPIDARIES. PRECIOUS STONES

GEMS in Unique Cuttings.

THE IRIDESCENT BEAUTY OF THE EGYPTIAN PEARL



AS shown in our newest creations, is beyond comparison. These goods excel the usual in gold jewelry. The present and latest fad is the button shape pearl, mounted in the French clutch earscrew for unpierced ears, as shown in the illustration. All of our mountings are of 10K. gold.

WE CAN SUPPLY YOUR WANTS WITH AN IMMEDIATE DELIVERY

Prices range from $20.00 to $36.00 per doz. pairs—plain screw; and from $27.00 to $45.00 per doz. pairs in the French clutch.

We have just received a large consignment of Coral and have mounted the choicest pieces in the same style gold mountings as shown in the illustration, offering a line of

Genuine Coral Earrings

in a variety of colors, showing the popular round button shape, that is one of the leading features of the present season. Prices on these Coral goods range from $3.00 to $9.00 per pair.

Send your orders direct. They will receive prompt attention

GEORGE H. CAHOONE COMPANY, Makers of Artistic Jewelry

NEW YORK, 9 Maiden Lane PROVIDENCE, 7 Beverly Street



ON THE ROAD

Our salesmen have started and are covering their usual territories. Their sample cases this year contain a larger and better assortment of standard goods and exclusive novelties in watches than ever before. Drop us a postal and one will call upon you when in your vicinity. *Write to-day.*

KLIPPER BROS.
Importers of Watches,
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Established 1855.

ADAMS & SINGLETON,

Successors to BROOKS & PIKE,

Manufacturers of

Fine Diamond Mountings.

Special Attention Given to Order Work.

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St. Louis Watchmaking School, St. Louis, Mo.

Ribbons

in stock and special designs **MADE to ORDER**, in large or small quantities, to use with medals and for club purposes. Correspondence invited.

JOSEPH LOTH & CO., Manufacturers, 65 Greene Street, New York.

F&B Theodore W. Foster & Bro. Co.

Established 34 Years

Call Especial Attention, this Issue, to BRACELETS

Take note of the square-edge line made in all styles of finish and three sizes in diameter. Also notice the Child's c Miss's size, 2 inches in diameter.

Nineteen Hundred and Seven will be a great Bracelet year, but our wonderful line of goods contains all the great variet for which we are famous.



No. 652. Polished, 2⅜ inches
No. 664. " 2½ "
No. 676. " 2¾ "
No. 653. Roman, 2⅜ "
No. 665. " 2½ "
No. 677. " 2¾ "

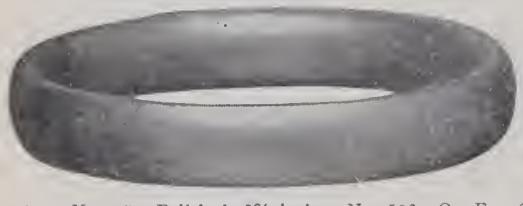
No. 654. O. E., 2⅜ inches
No. 666. " 2½ "
No. 678. " 2¾ "



No. 655. Chased, Rose Gold, 2⅜ inches
No. 667. " " " 2½ "
No. 679. " " " 2¾ "
No. 656. " O. E., 2⅜ "
No. 668. " " 2½ "
No. 680. " " 2¾ "

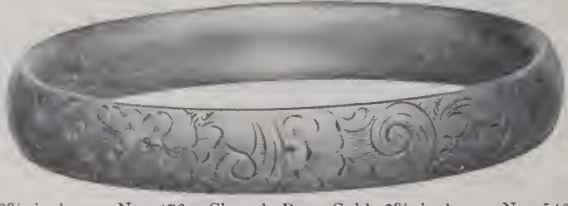


No. 659. Chased, Rose Gold, 6 Brilliants, 2⅜ inch
No. 671. " " " 6 " 2½ "
No. 683. " " " 6 " 2¾ "

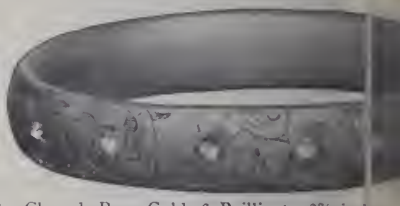


No. 474. Polished, 2⅜ inches
No. 565. " 2½ "
No. 597. " 2¾ "
No. 475. Roman, 2⅜ "
No. 566. " 2½ "
No. 598. " 2¾ "

No. 506. O. E., 2⅜ inches
No. 567. " 2½ "
No. 599. " 2¾ "



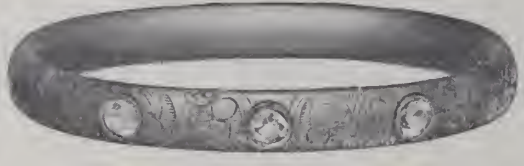
No. 476. Chased, Rose Gold, 2⅜ inches
No. 568. " " " 2½ "
No. 600. " " " 2¾ "
No. 507. " O. E., 2⅜ "
No. 569. " " 2½ "
No. 601. " " 2¾ "



No. 546. Chased, Rose Gold, 6 Brilliants, 2⅜ inch
No. 572. " " " 6 " 2½ "
No. 604. " " " 6 " 2¾ "



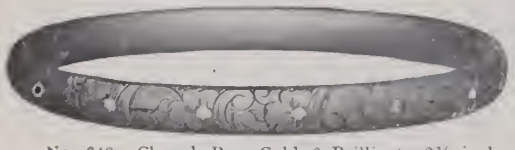
No. 486. Polished, 2¼ inches diameter
No. 482. " 2⅜ " "
No. 575. " 2½ " "
No. 609. " 2¾ " "
No. 487. Roman, 2¼ " "
No. 483. " 2⅜ " "
No. 576. " 2½ " "
No. 610. " 2¾ " "
No. 512. O. E., 2¼ " "
No. 510. " 2⅜ " "
No. 577. " 2½ " "
No. 611. " 2¾ " "



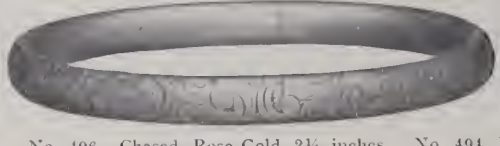
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No. 485. " " 3 " 2⅜ "
No. 580. " " 3 " 2½ "
No. 614. " " 3 " 2¾ "
No. 525. " O. E., 3 " 2¼ "
No. 524. " " 3 " 2⅜ "
No. 581. " " 3 " 2½ "
No. 615. " " 3 " 2¾ "



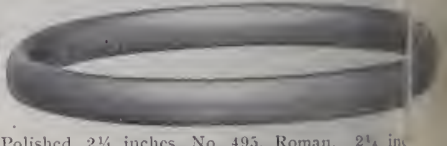
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No. 645. " " " 6 "
No. 646. " " " 6 "
No. 647. " " " 6 "



No. 648. Chased, Rose Gold, 6 Brilliants, 2¼ inches
No. 649. " " " 6 " 2⅜ "
No. 650. " " " 6 " 2½ "
No. 651. " " " 6 " 2¾ "



No. 496. Chased, Rose Gold, 2¼ inches
No. 492. " " " 2⅜ "
No. 588. " " " 2½ "
No. 623. " " " 2¾ "
No. 517. " O. E., 2¼ "
No. 515. " " 2⅜ "
No. 589. " " 2½ "
No. 624. " " 2¾ "



No. 494. Polished, 2¼ inches
No. 490. " 2⅜ "
No. 585. " 2½ "
No. 620. " 2¾ "

No. 495. Roman, 2¼ inc
No. 491. " 2⅜
No. 586. " 2½
No. 621. " 2¾

No. 516. O. E., 2¼ inches
No. 514. " 2⅜ "
No. 587. " 2½ "
No. 622. " 2¾ "



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Invisible Joint and Catch.
2 in. diameter
Patented.
Heavy Seamless Tubing.
Made in our own factory.
All Bracelets are Hand Burnished.



No. 498. Polished, 2 inches
No. 499. Roman, 2 "
No. 500. O. E., 2 "



No. 502. Chased, Rose Gold, 2 inch
No. 503. " O. E., 2 "
No. 504. " Rose, 3 stones, 2 "

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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIII. WEDNESDAY, JANUARY 9, 1907. No. 23.

The Frankfurt Municipal Silver Treasure.

THE silver treasure owned by the city of Frankfort-on-the-Main has within the last few years been considerably enriched by gifts from citizens. First among these gifts is a large silver center piece, or epergne, just finished, representing a portion of old Frankfort, around the old Main bridge. The model was made by the recently deceased sculptor, Wilhelm Schwind, and gives a faithful picture of the scene. It is a work which will not fail to heighten the fame and that of the silversmiths who executed the piece.

From a plate borne by four round feet wreathed in Gothic tracery, bearing the Frankfort eagle, repeated four times in beautiful chasing, and framed in Gothic foliage, as surface decoration, rise four baldachins. These are joined to each other by openwork arches, which come together in a finial, giving the effect of an airy hall-like structure, which serves as support for an elaborate basin. Under the baldachins are allegorical figures, representing the four cardinal virtues (Wisdom, Justice, Strength and Charity) personified, upon which civic prosperity depends. Rising from the center of the basin is an exact reproduction of the tower of the old Sachsenhausen bridge, with its accompanying buildings, one of the most characteristic architectural structures of old Frankfort. The transition from the airy arches and niches of the lower part to the picturesque but more massive style above, is well made by an intermediate structure, recalling the former defenses of the city, which stretched along beside the tower. Gothic foliage and flowers harmonize it with the similar ornamentation of the basin. The whole epergne, with the exception of the figures and the tower, is heavily gilded in the color of natural gold, following the style of the Gothic period, and the neatness and delicacy of the technical work is well brought out by this means.

Another new piece in the collection is a splendid drinking cup, made after a design by the late Prof. Linnemann, a prominent painter on glass. This is about one meter in height, with rich Gothic ornament, and gilded in antique style. At the base is the coat-of-arms of the donor, in enamel, and an inscription. Encircling the base are coins with the images of German emperors, beginning with Charlemagne, each one surmounted by the coat-of-arms of the sovereign, in enamel. Gothic foliage, with figures of angels, completes the decoration of the base. Around the body of the cup are more large German Imperial coins, so placed that they can be turned around, showing the reverse side. The real cup is removable from this ornamental exterior. The cover is crowned by a tower, on which is a figure of St. George and the dragon, in beautiful enamel.

Another epergne is so large that it must stand upon a specially constructed table. It is about two meters in length, and the central figure is three-quarters of a meter high. The model for this was made by Prof. C. Hausmann, a prominent sculptor and instructor in the Frankfort School of Industrial Art. The tall central figure represents "Frankfortia," a lovely female figure, at whose feet are grouped cherubs. The epergne, on either side of the group, is shaped into a shell, and beyond these shells again are large allegorical figures. The whole piece is executed in oxidized silver. The inscription is on the smooth border of the base.

One of the especially beautiful and valuable works of art in the collection is a large figure of silver, about one meter in height, holding a solid gold cup. The pedestal represents five of the towers which belonged to the old fortifications of the city, and which are preserved to the present time—the Eschenheim, Gallus, Bockenheim, Sachshausen and Friedberg towers, accurately reproduced in silver. Between them are the coats-of-arms of the suburban towns now incorporated with Frankfort—Bockenheim, Bornheim, Oberrad, Niederrad, etc. Above the battlements and turrets floats an ideal figure, again Frankofurtia, bearing in its hands the golden cup, richly chased and enameled. On the cover is the German Imperial crown, set with diamonds and colored stones, a superb piece of goldsmith's work. On the occasion of the visit of Kaiser William II. to Frankfort in 1903, during the German musical festival, he was given the "Willkommentrunk," or pledge of welcome, from this cup, by the city officials. Professor Ferdinand Luthmer, director of the School of Industrial Art, made the design for this piece, and the model was made by Professor Hausmann.

Still to be mentioned among the treasures of Frankfort is a beautifully chased inkstand, also the work of the two artists just mentioned. This was used for the first time by the Emperor, in 1903, to inscribe his name in the Golden Book of Frankfort in the city hall.

Other gifts are in process of execution. The one illustrated on the front cover of this issue, representing a part of old Frankfort, is from the atelier of Lazarus Posen's Widow, in Frankfort.

The Johannesburg *Leader* announces that practical steps have been taken toward the establishment of the diamond cutting industry in South Africa. Such an industry, it is estimated by that journal would give employment to 20,000 hands. This is amusing, in view of the statements from Antwerp and Amsterdam and the fact that the total employed in the diamond cutting industry of the world to-day is only 15,000, including cutters, polishers and helpers.

The Upward Price of Platinum.

PLATINUM has been selling in the last week or two at $37 to $38 an ounce, and according to the statements made by refiners and dealers there is no reason for expecting any fall in prices, at least not in the immediate future. The rapid rise in the price of the metal, which is so extensively used in diamond mountings, was noted in the issue of Aug. 22. At that time the metal was selling at $28 an ounce, to which price it had risen in a year from $18.50. Manufacturers can remember when they could buy all that they desired for $8 or $10 an ounce, but that was about 15 years ago.

David Belais, of Belais & Cohn, New York, said last week that the supplies of the metal are adequate to all present requirement at the prices, and that jewelry manufacturers are supplied promptly in whatever quantity they desire at the current rates. It was feared some weeks ago that there would be delays in filling orders, and reports from Russa indicated that it might become practically impossible to get the metal in the quantities demanded by the manufacturers in various lines. Besides the jeweler, manufacturers of electric, photographic and dental supplies use the metal in large quantities.

Up to this time, while the prices have gone up steadily, there has been no time when manufacturers could not get as much of the metal as they required, providing they were willing to pay the prices asked by the refiners.

Mr. Belais said that the refiners continue to depend upon Russia for the bulk of the supply of ores. Some ore comes from the western States and small quantities come also from South America.

The refiners agree that the increased consumption of the metal is the immediate cause of the rapid advance in prices. Contributing causes are found in conditions in Russia. It is said that the mine owners are restricting the output in order to keep up the prices.

Whether or not the metal will go still higher is a question, but the dealers point out that it has been steadily advancing now for a long time, and there is no particular reason for supposing that the top of the market has been reached.

Herbert J. Welch, Wabash, Ind., has been appointed time inspector for the "Big Four" Railroad at that place.

The Star Watch Case Co., Ludington, Mich., is putting on the market a guaranteed 25-year case made of 14-karat double stock in hunting and open-face styles that is meeting with universal satisfaction. The factory has been working on the model of this case for some time, and although it has just been placed on the market it has already been accorded a warm welcome.



We wish good luck to all the jewelry trade for the entire year of 1907

Speaking of good luck, we would like to call the attention of every wide-awake retail jeweler to our new line of Good Luck Jewelry, made in 14k. gold from original designs at moderate prices.

LARTER & SONS

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REGISTERED TRADE MARK

Can Science Produce Gems Identical With Nature's Product?

By CLEMENT W. COUMBE.

WITH the publication of each report of improved methods of the scientists or advance in the qualifications of their productions, the artificial gem ghost causes spasmodic chills to creep up the backs of some traders in precious stones. Prof. Moissan produces some diamonds by a new process: the ubiquitous newspaper reporter gives the public an account of the act, with some day-dream accessories thrown in for luck, and the diamond merchant gets a spell of cold shudders. A few days later the facts, sifted down to bedrock, arrive on the surface, and everybody is happy (except the worthy professor) to learn that once again the outcome of the experiment has been "dust and ashes"—*diamond* dust and carbon ash, it is true, but all the same the tiaras of the millionaires retain their value and the glittering De Beers output maintains its steady demand at the same or better figures.

The report is flashed to every land that Paris has established a ruby factory; that alumina and chromic oxide in their fused condition are to create pigeon blood gems to order any length or width desired at so many cents per carat cost, and at so and so many dollars retail. In due time the synthetic gems obtain expert examination and are discovered to vary in several respects from the "Oriental" so considerably that the fused article would only confuse a glazier or the cost is so high from the care needed in manipulation that the made-to-order variety would prove unprofitable. And again, for a period, gem owners and their precious property values are allowed to rest undisturbed, the envy still of their gemless neighbors.

Now, the pathetic part of this ghostly visitation is its persistence. It is a wraith that simply won't stay buried. And, as the advertisement says, "There's a reason." Diamonds are carbon, all right, and it's not to be disputed. And rubies are made of alumina and chromic oxide—a fact not to be gainsaid. Again, if you take pure carbon and liquefy it and then let it return to normal temperature, if your pressure on the molten mass is sufficient while cooling, adamantine crystals (true diamonds) are produced in just a wee small proportion of the mass and of microscopic size. The only feature remaining in doubt is, what are you going to do with that diamond just gained at such heavy cost, with bort in such adequate supply and carborundum and emery doing their cheap labor so effectively.

Also, if you dissolve a piece of alum and a piece of carbonate of ammonia, pour off the water and heat the precipitate till it fuses and throws off the water of crystalization, you have then but to add the desired proportion of chromic oxide as a beautifier in order to have true pigeon ruby matrix. And all you need in crystals of this substance, and there you are—a ready-made, stock-in-hand ruby merchant, maybe. That is to say, providing your crystals and Dame Nature's crystals are sufficiently identical to deceive, not the dear public (they will often accept glass beads for gems) but the experts. But the artificially produced and colored alum-glass is *not* just the same as the resplendent Oriental ruby, and the expert simply won't allow himself to be deceived, for the internal organization of the two products differ and he will keep himself posted as to those differences, always paying the top price for the natural and the very lowest prices for the chemist's bauble, and never vice-versa.

These obstinate conditions prevailing at present, the theme that next tasks even the sleeping hours of the dealer in gems is, *how long?* Are we at last to discover (and that within the period that will find this generation above the sod and holding as tokens of our wealth and our income's source these pieces of glittering stone) that these persistent researches and experiments of the chemist will be rewarded, and diamond, ruby and emerald factories displace the time-honored labor of rooting out from Nature's womb those deep-buried treasures? Will the scientist, after all, knead up his charcoal into eight-carat diamonds, and oxidized clay metal to outrival Burmah's pigeon blood? If there is anything that will interest the jeweler or make the gem producers (from mining shareholders to wholesale dealers) in the precious stones sit up and listen it should be this evolutionary, revolutionary topic.

Suppose we take a glimpse into the laboratory of these 20th century wizards. Let us take a short inventory of the alchemistic materials that they work in, and also glance at the tools available in these Protean workshops. We can't draw sound conjectures concerning the possible merits of the future product of a new factory unless we get some kind of a view of the plant—the equipment. Sharp tools make good carpenters; and those chemist sharps—what of their kit?

First, concerning the diamond, we have already acknowledged the chemist's rights to his claim that it is pure carbon. Well, pure carbon exists as charcoal and graphite as well as diamonds, and their difference of aspect is as widely apart as the valuation we humans place on these divergent forms of one and the same thing—*allotropes*, the chemist calls them. But the latter tells us the black variety (powder) is called "amorphous" and the sparkling carbon "crystalline"; that the latter receives its symmetrical shape through having cooled slowly from a fused, liquid condition, whereas the black stuff—well, he has not given enough attention to it to find out much about its formation; there's no money in that side of the game.

And then about "the stuff that (ruby) dreams are made of," as well as the corundum variety: The chemist informs us it is chromic oxide and alumina, a sesquioxide of the metal aluminum; for formula purposes he writes it in the following symbols, Al_2O_3, meaning three atoms of oxygen, or 18.3 parts by weight of the former to 16 parts of the latter.

But as charcoal is one of the cheapest of commercial products and aluminum metal is avoidable wherever clay—or, better, alum—is present and chemically pure chromic oxide is worth less than a dollar a pound, and the air we breathe contains 23 per cent. oxygen, the production of a few tons more or less of diamonds and rubies should be a matter of much ease (though great moment to the world) if the chemist has the right tools to stick the ingredients together and in their right proportions.

So let us look into the laboratory equipment availed to compete with Nature's productions. The scientists have positively determined that the diamond is produced by crystallization from carbon in a liquid state. Well, it takes a lot more than a wood fire to melt pure carbon; in fact, it is only within recent years that science has been able to do this thing. But with the valuable aid of the electric furnace the chemist can obtain an intensity of over 3,000 degrees centigrade. This is ample to liquefy carbon.

But scientists have recently arrived at the conclusion that natural diamonds obtain their crystalline form under immense pressure. Well, again, the physicist comes to the rescue. He can furnish for practical purposes, say, over 400 "atmospheres" pressure. The pressure of the atmosphere, as you know by the barometer, averages the weight of 760 millimeters of mercury in a glass column at 0 degree centigrade at sea level, which is 14.7 pounds to the square inch. Therefore, your arithmetic will prove that the scientist has, say, nearly 6,000 pounds pressure to the square inch at his disposal in creating carbon crystals. Now, pressure can be obtained by an internal stress created by contraction of matter through refrigeration of the medium. And the significant fact is presented that through Prof. Dewar every gas has been liquefied and even solidified (including hydrogen and argon) by this contraction method. "Absolute zero" (that point in a thermometer where the bottom of the column is reached and the registering substance has shrunk to *nothing*) is minus 273 degrees centigrade (460° Fahr.). Dewar has reached below 234 degrees centigrade! And, by *expansion* from the sun's rays engineers recently moved the vast steel structure of Williamsburg Bridge over a foot.

So you see Brother Chemico-physicist has some gigantically powerful tools of a very wide range of action wherewith to turn those cheap elements before mentioned into diamonds and rubies. And to many it may well appear that Dame Nature must watch out for her laurels (or, rather, gems) if she does not wish to be out-rivaled by giant Science. And, taking it for all and all, what we have seen emanating from the artificial gem hatchers, crediting the scientists with the unflinching energy and perseverance they are displaying, taking likewise into consideration the gigantic range of physical powers they are able to throw into their work, there might appear to be potent reason for the diamond and ruby mining fraternity and the gem holding merchants to feel dubious as to the future of their industry.

But there are very few subjects fit for discussion that have not at least two sides to them. And we have only looked so far



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There are several reasons why this should be so. One is that it has been before the public so long—"1847 ROGERS BROS." being the original silver-plated ware, dating back to 1847, when the electro-plating process was discovered by Rogers Bros.

Another is that no other silverware is so thoroughly advertised.

But the chief reason is to be found summed up in the phrase

"Silver Plate That Wears"

into one side of this momentous question of artificial gem production. Now, let us consider with equal deliberation that other side.

First of all, it has to be acknowledged that science has not yet produced a diamond which is worth a "continental" for commercial (trade and barter) purposes. Neither have the learned synthesists produced the ruby that can fool "*all* the experts *all* the time." Every supreme effort that produces a carbon crystal ends in "dust." Every carbuncular, corundum endeavor brings forth a similarity to the Simon pure article just insufficiently close to avoid detection. The symmetrical formation gives way to vitreous homogeneity having conchoidal fracture instead of crystalline "cleavage." Or the "macles" take on a different shape or disposition of their relative location. Ever, not only a difference, but one that can be estimated and demonstrated to give the lie to the counterfeit.

And there is left time yet for the lapidaries and jewelers to catch their breath before they turn their labors on to the synthetic stones.

But those interested will still remain anxiously wondering whether the elusive mystery will not soon be unrolled and declare these "temporary" obstacles are but poor consolations if eventually their trade in natural stones gives place to marketing the artificial product.

Apparently nothing remains to complete the chemist's victory but to get his material into crystalline structure and more into conformity as to size and internal organization. Then, presto, the deed is done!

And to do this, what? Well, to become an adept at crystal culture it is very necessary to learn all about crystals. And man, conqueror of the elements, does he not "know it all"? His science of crystallography, all in black and white, is set forth in shelves upon shelves of tomes. Their method of formation, the relationship under the *regular, hexagonal, quadratic, rhombic, monoclinic, triclinic* system—are they not all laid down in laws fixed and irrevocable as the laws of the Medes and the Persians?

And of what does the primary function of crystalline formation consist, according to the determination arrived at after so many years of arduous research? It is expressed best, perhaps, in these words: "*The more slowly the process of solidification takes place, the larger and more symmetrical are the crystals that are formed.*" In different methods of expression you will find this crystal axiom set forth in each and every test book that handles the subject.

So, you see, none of Nature's wiles escape the chemist and physicist sleuths who are so ardently on her track. But the ultimate analysis of the subject of artificially producing diamonds and rubies of a commercial value is not a question any longer of synthetic reproduction of the elementary composition but of structural organization—an extension of the planes of symmetry. It is really a question of *growth in structure*, not of composition. And *time* is the essence of this contract or science belies herself.

But have the scientists complied with this behest of nature in compounding their synthetic gems? If the "slowness of the process of solidification" measures the degree of size of the planes of a crystal, and artificial gems lack size or the crystalline symmetry, perhaps it is the outcome of the human product not having had the *time* to mature that causes the synthesists' disappointments!

So, to make a success of the diamond and ruby factory, all that is apparently needed is to take *time* into consideration. To imitate exactly Nature's gems, *take your time*—take *her* time

But what is Nature's time? How long does she take to produce an eight-carat Cape sparkler? Aye, "there's the rub." To imitate the patience of Nature in her works is far—oh, so far—from human!

Whether the lustrous octahedrons that come from the De Beers mines took a thousand years or five hundred times that period we cannot guess with assurance. But most scientific minds would lean more heavily on the latter *tempus* than the former, I believe. And, if I am not mistaken, those South African crystals had not quite finished their baking period. For when they see daylight they appear to suffer from heart rupture at the event, very often, we are told, if they are not enveloped in a potato or some substance to maintain still longer the period of pressure somewhat, to lose their latent heat more slowly.

Supposing the scientific gem constructors submitted their synthetic counterfeits to a test of, say, a *single* thousand years of cooling as a starter in the time limit investigation, which appears to hold so important a place in the crystal growth!

If I might be permitted to draw an analogy I would like to say that scientific arboriculture may hasten the growth of an oak by fertilization, etc. But an oak tree with 50 rings conspicuous in the cross section of its trunk will take just 50 years to grow in spite of Mr. Scientist, fertilizers, etc., notwithstanding. And the sight of those 50 rings is conclusive evidence still in these days that that king of the forest took 50 long, steady-going and growing years to reach that stage of maturity. And may not the size of the crystal gem prove also a visual test of its length of formation?

Some college students in a certain physics class left a field chain lying on an open cask of pitch. In the course of a week those youngsters were surprised to find all but one link of that chain had buried itself in the apparently firm contents of the cask. They pulled, then they hacked, then they pried. But the pesky chain did not budge. Their professor of physies was called into consultation. He came and looked at the projecting link. Next he gave the young fellows an interesting lecture on viscosity. Then he told them the only convenient way of getting that chain out was by following the law of nature that imbedded it. He fastened the free link to a rope, which he swung over the limb of a nearby tree. Next he fastened a weight to the opposite end and told the youngsters to wait a week and see what happened. At the expiration of that time the chain had released itself from the viscous mass. Perhaps the professors of synthetic gemology have got to "get back to nature" in order to realize the crystals they are after.

Supposing my theory to be correct, owners and miners of natural gems can certainly "take heart," again, for their extinction is likely to be prolonged into another century. And the natural ruby and diamond "jig" is not yet "up," and five and six carat gems even will not be reproduced synthetically next week nor next year, as some dealers fear.

Am I right in saying diamonds and rubies are not found in the frigid zones; that their *habitat* is Africa, Burmah, India, etc.—always a location where the mildness of Winter forbids sudden cooling of the earth's strata?

Far off, indeed, is the realization of the chemist if time, not power alone, is a necessity in gem growth. But even his still limited application of physical forces may be insufficient for the task undertaken. Man in his might cannot yet rival forces with Nature. His electric furnace incandescence will not compare with the volcanic intensities that probably assist in the formation of nature's big diamond and ruby crystals. And for pressures, who can place his few thousand "atmospheres" alongside the terrible superimposed weights of the Himalayas or even the most diminutive mountain ranges and their added stress under seismic disturbance?

And the prize of price will always go to the beautiful *true* stone. No *near* gems will satisfy the human thirst for jewelry adornment. Yet the value of the lessons learned so far in the synthetic productions has been that science cannot—absolutely *cannot*—make diamonds, rubies, etc., that will stand the tests of brother scientists. And the proofs so far are ever increasing evidence that to nature, not man, we must look for our precious stones.

Pearl Fishing Profits in Ceylon from Leased Government Banks.

THE pearl fishery at Ceylon, the leasing of which by the government provoked much comment recently, has been made the subject of a report from which Consul-General William H. Michael, of Calcutta, derives the following figures:

The total revenue derived from the fishery and camp amounted to $875,392, and expenditure $73,510; and the net profit was $801,882—over $111,000 in excess of that of 1904, which was the previous highest on record. The inspector of pearl banks anticipated an excellent fishery in 1906, but that after a probably small fishery in 1907, and perhaps 1908, another break in the fishery cycle was likely. A lease of the fishery was given to the Ceylon Company of Pearl Fishers (Limited), for a period of 20 years from Jan. 1, 1906, for a sum of $103,333 per annum, it being stipulated that a sum should be annually expended by the company upon the improvement of the fishery of not less than $16,666, to be increased at the discretion of the government to any sum not greater than $50,000, and that all the expenses of the supervision and protection of the fishery camp by government should be borne by the company.

It is stated that the Pearl Fishers of Ceylon (Limited) shows a profit of $256,960. Dividends of 36 cents on the ordinary shares and 18 cents on the deferred shares are to be paid; $49,628 is set aside for depreciation and reserve, and $77,382 is to be carried forward.

HAYDEN W. WHEELER & CO.

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MEMORANDUM ORDERS SOLICITED.

Memphis Dealers Offer Reward of $1,000 for Recovery of Jewelry Stolen from Their Safe.

MEMPHIS, Tenn., Jan. 2.—M. O'Hara & Co., whose store at 65 Madison St. was recently entered by burglars, the safe blown open and over $3,000 worth of jewelry stolen, are offering a reward of $1,000 for the return of the stolen property or a portion of the reward for any portion of the jewelry which may be recovered.

The robbery was a daring one, as it was committed almost under the nose of patrolmen and night watchmen. The thieves early in the morning entered Mr. O'Hara's place of business, which is in a basement, blew open the safe in which he kept his jewelry, took all the articles of precious stones and gold which they could lay their hands on and escaped without leaving any trace. Valuable papers and negotiable notes in the safe were left untouched, though it was apparent that the robbers had gone over them carefully. Three men whose descriptions are in the hands of the city detectives are supposed to have committed the theft, but no arrests as yet have been made.

The list of jewelry for which O'Hara & Co. offer $1,000 reward is as follows:

Three pink button shape pearls, $275; three bright button shape pearls, $175; eight pearls, $400; three pear shape pearls, $215; one lot of small pearls, $35; one oval shape pearl, $100; three small button shape pearls, $50; one lot of baroques (600 grains), $450; three baroques (300 grains), $300; one lot of baroques, $25; one lot of slugs, $10; one lady's gold watch, 14 karat, $15; one gentleman's watch, filled case, $15; one lot of gold coins, gold and silver, $35; one lot of opals, $15; two gold nuggets, $6; one diamond ring, weighing about one karat, $110; one diamond ring, weighing about ¾ karat, $30; one lot of old gold, $1,000; total, $3,261. Also one Smith & Wesson revolver with safeguard.

Aged Watchmaker Suddenly Stricken While on His Way to Work.

ALLENTOWN, Pa., Jan. 2.—Lemuel Fisher, an old and well known watchmaker, who for many years had been employed in the store of E. Keller & Sons, 711 Hamilton St., was stricken suddenly on his way to work Monday. He fell down in the street, and when pedestrians rushed to his aid it was seen that Mr. Fisher had passed away, evidently of heart failure.

Deceased, who was 67 years old, was a native of Flemington, N. J., where for a number of years he had been engaged in the jewelry business and also worked as an engraver; in the latter line he had considerable skill, and was noted for his clever work. Seventeen years ago he moved to Allentown and secured a position with the Kellers, faithfully performing his duty and remaining with them until his death. He was highly regarded by his employers, and his passing is mourned universally by his friends and associates. Mr. Fisher is survived by a widow and one daughter, Mrs. H. L. Stoudt, of Flemington, N. J., to which place the remains were taken for burial.

Paul Hohberger has discontinued his jewelry business in Gilmore City, Ia.

National Monthly Imports and Export Statistics.

WASHINGTON, D. C., Jan. 2.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for November, 1906, and for the 11 months ended November, 1906:

IMPORTS.

			11 Months Ending	
	Nov., 1905.	*Nov.*, 1906.	*Nov.*, 1905.	*Nov.*, 1906.
Clocks and parts of	$60,228	$62,352	$462,445	$526,233
Watches, materials and movements	242,441	310,356	2,361,819	2,499,178
Diamonds, uncut, including miners', glaziers' and engravers' (free)	723,147	771,882	9,297,244	10,259,939
Diamonds, cut but not set (dutiable)	1,268,904	1,299,910	17,888,830	22,555,595
Other precious stones, uncut (free)	14,420	1,356	90,825	142,839
Precious stones and pearls, not set (dutiable)	240,180	902,317	5,958,646	5,889,946
Jewelry and manufactures of gold and silver	176,301	148,468	1,254,059	1,624,864
Diamond dust or bort (free)	1,026	2,218	371,289	86,057

EXPORTS OF FOREIGN MERCHANDISE.

Clocks and parts	.....	$34	$588	$1,333
Watches, materials and movements	$85	284	17,838	4,987
Diamonds, rough, including miners', glaziers', etc.	.....	.....	185	1,013
Diamonds, n. e. s. (dutiable)	.....	.....	1,096	20,170
Precious stones and pearls, not set (dutiable)	410	4,839	609,978	29,623
Jewelry and manufactures of gold and silver	.....	4,673	14,191	21,811

EXPORTS OF DOMESTIC MERCHANDISE.

Clocks and parts	$122,617	$111,993	$1,138,688	$1,236,115
Watches and parts	131,551	120,950	1,097,580	1,511,699
Jewelry and manufactures of gold and silver	200,887	178,946	1,429,257	1,745,944
Plated ware	80,913	94,172	683,428	787,644

Nominal Assets Exceed Liabilities in Bankruptcy of Geo. H. Catlin, St. Joseph, Mo.

ST. JOSEPH, Mo., Jan. 2.—It was with great surprise that the news was received here to the effect that George H. Catlin, who conducted a jewelry store at 412 Felix St., was named in a petition in bankruptcy filed Dec. 26 with United States Commissioner Colt. No intimation of the failure was given, though Mr. Catlin has been conducting an auction sale for several weeks. R. U. Hendrick, a former jeweler of this city, has been appointed receiver on the application of the bankrupt's attorney. Mr. Catlin purchased the remainder of Mr. Hendrick's stock some years ago, and he is a creditor for $1,132.

According to the schedules filed with the petition Mr. Catlin has assets nominally worth $21,142.13 and liabilities of $18,462.98. Of the assets the value of the stock is placed at about $20,000; fixtures, $1,000, and cash on hand $142. The bankrupt claims about $400 as exempt. With the exception of Mr. Hendrick's claim, mentioned above, the liabilities are nearly all for merchandise, among the principal creditors being: Charles L. Trout & Co., $2,719; A. L. Guysmith, $1,116; L. Gutmann & Sons, $1,398; Arnstine Bros. Co., $1,025; E. E. Richards, $161; Edwards & Sloane Jewelry Co., $264. The bankrupt owes newspapers in this city and county advertising accounts amounting to $176.

The petition has been referred to B. J. Woodson, referee in bankruptcy, and the first meeting of the creditors to elect a trustee will be held Jan. 7.

Creditors of Roy R. Spencer and Elizabeth Spencer, as partners in the firm of Roy R. Spencer Co., Newark, N. J., who recently went into bankruptcy, will meet Jan. 16, at 11 A. M., at the office of S. K. and B. C. Williams, Newark, to consider the proposed sales of the assets of the concern, and to pass upon the final report given to the trustee in bankruptcy, as well as to declare and order a final dividend on all claims.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from New York.

WASHINGTON, D. C., Jan. 2.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Basle: 1 case jewelry, $300.

Bombay: 45 cases clocks, $776; 1 case watches, $110; 1 case jewelry, $300; 4 cases plated ware, $525.

Bremen: 1 case jewelry, $500; 6 cases plated ware, 663.

Calcutta: 24 cases clocks, $335.

Cayenne: 3 cases silverware, $148.

Christiania: 6 cases clocks, $260.

Gothenburg: 5 cases clocks, $125.

Hamburg: 5 cases watches, $6,553; 1 case plated ware, $225; 1 package optical goods, $117; 14 barrels jewelers' sweepings, $7,000; 1 case silverware, $960.

Halifax: 6 cases clocks, $123.

Havana: 6 cases plated ware, $510; 3 cases clocks, $142; 2 cases jewelry, $649; 3 cases plated ware, $350; 2 packages optical goods, $192; 2 cases clocks, $109; 2 cases jewelry, $590.

Havre: 1 package optical goods, $147; 1 case plated ware, $100; 4 cases jewelry, $1,550.

Hong Kong: 40 cases clocks, $902.

Lisbon: 44 cases clocks, $577.

Liverpool: 3 cases plated ware, $300; 1 case watches, $250; 4 cases jewelry, $1,020; 11 packages scopes and views, $6,480; 2 cases plated ware, $200; 71 cases clocks, $1,203; 2 cases jewelry, $1,200.

London: 10 cases plated ware, $272; 12 packages optical goods, $2,796; 24 cases watches, $4,077; 2 packages scopes and views, $180; 55 cases clocks, $2,569; 1 case watches, $500.

St. John: 29 cases clocks, $232.

Singapore: 27 packages stereoscopic goods, $4,000.

Savanilla: 11 cases clocks, $317.

Sheffield: 5 barrels jewelers' sweepings, $2,300.

Smyrna: 10 cases clocks, $116.

Shanghai: 117 cases clocks, $1,879.

Sydney: 5 cases plated ware, $342; 2 packages optical goods, $323.

Valparaiso: 30 cases clocks, $2,242.

Vera Cruz: 2 cases plated ware, $322.

In the bankruptcy of H. W. Farwell, Hornell, N. Y., the first meeting of creditors was held, Dec. 28. C. H. Arnsted was elected trustee. The examination of the bankrupt consumed several hours, after which an adjournment was taken to Jan. 24, when the proceedings will be continued before the referee.



1906 — GREETINGS — 1907

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Bankruptcy Petition Filed Against John H. Patten After He Had Made an Assignment.

John H. Patten, in business under the name of Gleason & Patten, retail jeweler and optician at 111 W. 125th St., one of the oldest concerns in that part of New York, was named in a bankruptcy petition filed Saturday by creditors, after he had made a general assignment. It is believed that he owes about $70,000. The stock is said to be worth from $30,000 to $35,000, and there are accounts receivable to the amount of $3,800. Mr Patten, it is claimed by creditors, has been pawning jewelry, and it is said that his equity in articles that have been pledged will amount to $10,000.

Mr Patten's wife, who had put considerable money into the business, recently consulted Henry I. Kowalsky, attorney at 19 Wall St., in relation to her husband's affairs. It is said that Mr. Patten had not been giving to the business the close attention which he formerly did, and that his physical condition was one of the causes of the trouble, as he was threatened with nervous prostration. As a result of the conference with the attorney, notices were sent out to creditors, inviting them to meet Friday of last week in his office. The day before the creditors met Mr. Patten executed the general assignment to Marcus Waldheimer.

At the creditors' meeting the following firms were represented: Chas. L. Power & Co., C. T. Goldsmith & Co., Louis Strasburger's Son & Co., Julius Wodiska, R. A. Briedenbach, Hodenpyl & Walker, B. H. Davis & Co., Rosenzweig Bros., N. H White & Co., Cross & Beguelin. According to statements made at the meeting by the attorney about $51,820.88 was due on notes given to merchandise creditors and about $21,000 was due on open accounts. It was said that Mrs. Patten had put $8,000 in cash at one time in the business, and subsequently had mortgaged her property for $10,000, putting this amount also in the business. She had been a somewhat larger indorser on notes for her husband, but the amount of her liabilities in this way had been reduced to $600 or thereabouts.

After hearing the attorney's statement, the creditors appointed the following committee to inquire into Mr. Patten's affairs: Julius Wodiska, C. P. Goldsmith, Louis Strasburger and Chas. L. Power. It was the first intention to await reports from the committee before taking further action, but matters were hurried along when the petition in involuntary bankruptcy was filed on the following day by creditors having claims as follows: B. S. Sugarman, $2,500; B. H. Davis & Co., $1,874; Alois Kohn & Co., $232. The petition was filed by Weil & Purvin, as solicitors for these creditors. It was alleged in the petition that Mr. Patten, intending to hinder and delay his creditors, had transferred on alleged antecedent indebtedness assets to the amount of $10,000. The general assignment made to Mr. Waldheimer was also given as another reason for declaring Mr. Patten a bankrupt.

The starting of bankruptcy proceedings at once took control of the business off of the assignee's hands. The court appointed Charles P. Howland receiver under a bond of $3,000.

The business was established by F. C. Gleason, who for 30 years was located at Third Ave. and 137th St., and who moved in 1893 to 113 W. 125th St., one door from the present store. In 1897 he admitted Mr. Patten as partner, the latter having been for some time before bookkeeper for a prominent jewelry house. Then the style became F. C. Gleason & Co., and so continued until early in 1903, when the firm dissolved. Patten has continued alone under the present style.

It is said that Mr. Patten's business suffered some during the construction of the Subway, but after its completion his trade improved. He has a lease of his store which runs for three years more, and this is regarded as an asset, as the rate of rental is said to be quite moderate. He employed at times as many as four watch repairers. He is about 45 years of age.

Building Occupied by Well-Known Jewelers Wiped Out by Fire in Montreal, Can.

Montreal, Can., Jan 3.—The most determined fire since the Montreal Board of Trade building was destroyed broke out here in the early hours of the morning and gutted the whole Stephens business block, which was bordered by St. Antoine St., St. David's Lane, St. James St. and Little Craig St. The ground floor of the building was occupied by the Gorham Co. and the Smith-Patterson Co., and among others occupying the building were Woodburn Sons & Co., Ltd., novelty manufacturers, and the Canadian branch of the Gillette Safety Razor Co. Fifteen firms altogether were burned out and six firemen were injured by a falling wall, one man having been instantly killed. The total loss will exceed half a million dollars.

Geo. Chillas, president of the Gorham Co., said, when seen by a correspondent of The Circular-Weekly, that the total loss of his company will be about $70,000, which is secured in several European companies. All the workmen's valuable hand-made tools are gone, and it will take some time to renew these. Fortunately three fireproof vaults, built under Mr. Chillas' personal supervision, are almost intact, and these contain between $60,000 and $70,000 worth of stock. Three travelers are out on the road selling these goods, and if they should prove untouched, as expected, early delivery of them can be made. Mr. Chillas has been fortunate enough to secure office and show rooms in the Inglis building, St. Catherine St., and a temporary workshop will be taken so as to keep the men together until the new Gorham building, on Phillips Sq., is ready, which will be about May.

The outside of the gutted building now looks very picturesque with icicles hanging down in festoons and the gilded names of the Smith-Patterson Co. and the Gorham Co. on their respective sign boards shining through their arctic envelopment.

The Smith-Paterson Co.'s beautiful new machinery all lies in the cellar of the building, and is only fit for the scrap heap. The salvage of the stock will amount to very little beyond the metal value. Mr. Paterson himself and Fred. A. Mansfield, managing director of the company, have been scouring the town for suitable temporary premises since the fire, but so far have not been successful. The company is insured in the Lloyds office, of London, Eng., and while Mr. Paterson was reticent as to the amount of the insurance, he said that he did not expect it would be enough to cover losses. "I hope we shall not lose much money," he concluded, "but if it were a total loss it would not affect the company's solveney, as the Boston store, with which it is affiliated, would look after that."

Mr. Mansfield said he could give no estimate of the loss until the travelers' sales had been gone over and the ruins cleared out. He said he was certain, however, that the insurance would not cover the loss to stock and plant, not considering the losses caused by interruption to business and inability temporarily to fill orders already booked. The firm for the present has office room with Wm. Hall & Co., Notre Dame St.

Boston, Mass., Jan. 5.—Henry W. Patterson, of the Smith, Patterson Co., went to Montreal on Thursday, on receipt of the news from that city of the destruction by fire last Thursday morning of the Montreal establishment of the concern.

Advices received here indicated that the manufacturing plant was entirely gutted, and the wholesale establishment wiped out also, being in the same building. Treasurer Mansfield, of the Canadian corporation, was here during the first half of the week, and was on his way back to Montreal when the fire took place.

Death of George W. Hewitt.

Greenville, Pa., Jan. 2.—George Wesley Hewitt, who died at his home Dec. 30, after a long illness, was for more than a third of a century connected with the jewelry trade of this section, and the news of his death, therefore, was heard with regret by a large number of his associates in business who knew him well and held him in high regard.

Mr. Hewitt was born in Trumbell County, Ohio, in 1850, and in 1865 moved to Greenville. When he was about 18 years old he bought out a jewelry business here, which he continued for more than 30 years. Outside of business the deceased was prominent in fraternal circles, being a member of many orders and societies, among others the Masons, Elks, Knights of Pythias and Knights of Honor.

He was married in 1866 to Miss Amanda Donner, and his widow and two children, Clem. G. Hewitt and Mrs. E. B. Packard, survive him.

Receiver of T. F. Tuttle Silver Co. Turns Business Over to New Owners After Paying All Creditors.

Boston, Mass., Jan. 5.—After having the receivership of the T. F. Tuttle Silver Co. for eight weeks Marshall P. Thompson turns the concern over to the new owners, the Rogers Co., with every creditor paid, $2,500 new orders booked, and no impairment of the plant or equipment.

The receiver reports that it was a prosperous concern, the request for a receiver arising from internal dissensions solely. Mr. Thompson pays a high tribute to the character of the jewelry trade as a whole, saying that he has never come in contact with a finer class of business men in his experience as an attorney in cases of business settlements heretofore.

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Death of James Mix.

ALBANY, N. Y., Jan. 4.—Albany's veteran jeweler and the trade's most prominent retail merchant in this section of the Empire State, James Mix, has passed away, and the event has caused deep sorrow and grief not only among Mr. Mix's relatives and associates in the trade, but throughout the business community of this city, as the deceased had long been one of our leading and public-spirited citizens. Mr. Mix's death occurred yesterday afternoon at his home, 688 Madison Ave., and came after an illness of several months, although his condition had not been serious enough to confine him to his bed for more than a fortnight. Although not a well man, he had



THE LATE JAMES MIX.

been connected with the business which bore his name up until his retirement which, as told in a recent issue of THE JEWELERS' CIRCULAR-WEEKLY, occurred in the latter part of November.

Mr. Mix, who was over 83 years old, had been connected with the jewelry business almost from his boyhood and came of a family which had been identified with the jewelry trade for several generations. In fact, the business which Mr. Mix conducted and recently turned over to his son, was established by the deceased's father in 1847. James Mix was born in this city Aug. 9, 1823, and received his education in the local school, finishing at the Albany Boys' Academy. Having decided as a youth to follow his father's career as a jeweler, on completing the academy, he started in to learn the trade, serving an apprenticeship at the store of Mr. Hascy. Later he joined his father, and, on becoming proficient in the business, was admitted as a partner.

The business which was then at 24 Beaver St., was moved to Beaver and Green Sts., and subsequently to its present location, Beaver and Pearl Sts. Mr. Mix succeeded his father in the early 60's and continued in active charge of the business until his failing health forced him to give up his work. On his retirement he turned it over to his wife, Emma C. Mix, her daughter, Emma L. Hoagland, and Fred L. Mix, who have continued it without change under the old name.

Throughout his career Mr. Mix was identified with many movements of importance to this city, and there was no work which favorably affected the business interests to which he did not give his active support and co-operation. Early in life he was connected with the Independent Hook and Ladder Co. and was a member of Firemen's Lodge, I. O. O. F. Among other enterprises with which he was connected was the Albany County Savings Bank, of which he was vice-president, and the Albany County Bank, of which he was a director.

The deceased was married in 1851, and a widow, three sons, William B., Frederick L. and Edward D. Mix, and one daughter, Mrs. E. L. Hoagland, survive him.

The funeral will take place Monday afternoon and the services will be conducted by Rev. E. A. Collier, of the Reformed Church at Kinderhook, and the Rev. J. Addison Jones, of the Madison Ave. Reformed Church. The remains will be interred in the Albany Rural cemetery.

Death of Morris L. Mantell.

SYRACUSE, N. Y., Jan. 2.—The death of Morris L. Mantell, who died Christmas night at St. Joseph's Hospital, was deeply regretted by his many friends in the business world of this city, as Mr. Mantell had been prominent in the jewelry trade of Syracuse for a number of years, and his store, at 124 S. Salina St., was well known to Syracuseans. Mr. Mantell was taken to the hospital about a fortnight ago, and there underwent an operation Christmas morning. This did not prove successful, and he passed away shortly after 11 o'clock the same evening.

Mr. Mantell, who lived at 142 7½ S. 7th St., was but 38 years old, but had had a long career in business. He first started in the cigar and tobacco line, but was unsuccessful. In 1888 he started a concern to sell jewelry, pianos and other articles, and later devoted himself entirely to the jewelry line. In September, 1903, Mr. Mantell was robbed of $5,000 worth of diamonds, and this embarrassed him financially and caused him to offer to compromise with his creditors. Later he made a settlement and after this he began to make great headway in business, and was on the high road to success when his health broke down.

Deceased is survived by a widow and two children.

Creditors of Wm. Vogel, New Britain, Conn., Meet at New York and Reject Offer of Settlement.

Creditors of Wm. Vogel, 326 Main St., New Britain, Conn., met Monday of last week in the Broadway Central Hotel, New York, at his request. He submitted an offer of 25 cents in settlement of claims, of which amount he proposed to pay 15 cents in cash and 10 cents in notes. The creditors after talking over the offer, declined to accept it. What further action will be taken remains to be seen.

Mr. Vogel in December, 1902, went into bankruptcy at Hartford, Conn., where he had been in business since 1898. He again started in his own name, this time at New Britain in February of last year. His liabilities are said to be $8,000 or more. Walsh & Roche, New Britain, are his attorneys.

The Career of the Late Phillip Zoellner.

PORTSMOUTH, O., Jan. 2.—Phillip Zoellner, a pioneer jeweler of Portsmouth, who passed away Friday evening after a long illness, was one of the most highly esteemed and respected citizens of this town. His death, though not unexpected, as he had suffered from cancer in the stomach for a long time, was a severe shock to his many friends, by whom his many sterling qualities were sincerely appreciated.

Mr. Zoellner was born November 22, 1832, at Kusel, Bavaria, and after receiving his education at the common schools and gymnasium of his native town he was apprenticed to a watchmaker. He served his time between the ages of 16 and 20, and after working for about one year at his trade in his native land he came to America on a sailing vessel, landing in New York Feb. 7, 1852. After remaining in the metropolis for a year he moved to Cincinnati, in which city his brother, Christian Zoellner, had previously located. With the latter he spent a couple of years, and then Phillip Zoellner came to Portsmouth and obtained employment with John Clungston on Market St.

The deceased started in business for himself April 1, 1857, on 2d St., near Market St., and built up a good trade; he removed his business in 1890 to a store just east of Court St. on 2d St., and from there it was moved to its present location. When Mr. Zoellner retired a few years ago he was succeeded by his two sons, the firm becoming Otto Zoellner & Bro.

Mr. Zoellner was married July 9, 1857, to Miss Mary Scott, and she and eight children survive him; of these, five are daughters—Mrs. A. Tritcheller, Mrs. George Appel, Mrs. John Bauer, Mrs. L. Schleifer, Mrs. A. Stephan—and three sons, Albert C., who is in the jewelry business at 81 W. 2d St., and Otto and Charles, who continue the father's business at 415 Chillicothe St.

Mr. Zoellner was a veteran of the Civil War, having served in Company C, 106 O. V. I. He was a member of the G. A. R., charter member of the German Benevolent Society, treasurer of the First German Building Association and a member of several associations. In addition to his jewelry business he was agent for a number of steamship lines, until 1900 was a member of the Scioto County Tax Commission, and also served two terms in the city council. At one time he was land appraiser for the First and Second wards.

He was prominent in religious works, being a charter member of the German Evangelical Church, and a trustee of that organization. The funeral services were held from this church Monday afternoon.

The following pupils enrolled at the Southwestern Optical College during the past week: David A. Espy, Kansas City, Kans.; G. C. Haven, Colorado Springs, Colo., and Fred. L. Thompson, St. Louis, Mo.

Chester Billings & Son

1840 Successors to Randel, Baremore & Billings 1907

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The "Old Mine" Diamond House

Are always ready to make cash offers on Diamonds, Fine Antique Jewelry of all descriptions, Pearls and Precious Stones.

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N. B.—Our Baroque Pearl Jewelry Manufacturing Business has been incorporated as the CROSSMAN COMPANY

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$43,573,488 in Gems.

Record Breaking Figures in Precious Stones Imported at New York During the Calendar Year.

Imports of precious stones and pearls at the port of New York in the last calendar year exceeded in valuation those of any prior year, the total being $43,573,488.59, as shown in the report of Col. Edward S. Fowler, the appraiser of the port. A constant increase in the value of these imports has been the story told by the figures for a number of years past, the most notable gains having been in the last two years.

The nearest approach to the aggregate for the last calendar year was in the fiscal year, ended on June 30 last, when there was a total of $40,217,542.78. The proper comparison of the figures for the calendar year of 1906, however, is to be made with those of the calendar year 1905, and show a gain of $6,427,147.24. The gain in 1905, as compared with 1904, was a little more than $11,000,000.

Of the imports in 1906 the cut stones and pearls amounted to $32,221,977.69. This was much more than the total imports, including cut and uncut stones, in any year prior to 1905. The importation of uncut stones, of which probably 98 per cent. is diamonds, amounted last year to $11,351,510.90, showing a gain of $1,205,059.86, as compared with 1905.

In the valuation of the cut stones and pearls it is likely that the diamonds contributed the same percentage of the whole as to former years, the proportion in the last fiscal year having been nearly seven-eighths. The authorities do not show in their statistics the separate value of the pearls or of other stones, aside from diamonds. No weights of stones or pearls are given.

The precious stone industry furnishes a considerable percentage of the total imports of merchandise at the Port of New York, the proportion last year having been a little more than five per cent. The increase in merchandise generally, as compared with 1905, was 12 per cent., but in precious stones the gain was somewhat higher than this average.

The following table shows the total imports of cut and uncut stones, the former including pearls, for a number of years past, and shows at a glance how rapid has been the growth:

Year.	Cut.	Uncut.	Total.
1897....	$4,368,913.44	$2,677,413.95	$7,046,327.39
1898....	8,034,616.51	4,900,198.94	12,934,815.45
1899....	13,414,217.79	5,907,534.76	19,321,752.55
1900....	9,768,094.87	3,597,520.39	13,365,615.26
1901....	18,160,511.02	6,702,050.05	24,862,567.07
1902....	18,019,522.89	7,393,252.85	25,412,775.74
1903....	17,264,541.11	7,412,414.99	24,676,966.10
1904....	16,416,533.48	9,675,741.78	26,092,275.26
1905....	26,999,890.31	10,146,451.04	37,146,341.35
1906....	32,221,977.69	11,351,510.90	43,573,488.59

The December imports of precious stones surpassed in value those of this month in any other year. In the last calendar year every month except January and September show greater imports than in the corresponding month of the year before, which were themselves of unusual volume. The October imports, valued above $5,000,000, furnished the highest record of any month since statistics have been kept. July went almost up to $5,000,000, and two other months passed the $4,000,000 mark. The following table shows the December imports for a number of years past:

December	Cut.	Uncut.	Total.
1897....	$556,940.40	$18,463.80	$575,404.20
1898....	669,156.51	207,688.42	936,844.93
1899....	435,886.46	245,917.34	681,803.80
1900....	883,906.20	84,781.20	968,687.88
1901....	1,734,652.54	450,833.32	2,185,485.86
1902....	1,149,027.76	846,608.77	2,295,636.53
1903....	954,189.65	339,790.49	1,293,980.14
1904....	1,905,310.00	1,036,640.00	2,941,950.00
1905....	2,846,373.52	787,005.70	3,633,379.27
1906....	3,162,353.78	867,971.06	4,030,324.84

Receivers Appointed for Trenton Watch Co. in Proceedings to Reorganize the Concern.

Trenton, N. J., Jan. 3.—On the petition of counsel for Mrs. Olivia G. Moses, Vice-Chancellor Bergen, in the Court of Chancery yesterday, appointed John M. Cutter and Lewis A. Thompson as receivers for the Trenton Watch Co. This is a development in the plan for the reorganization of the company, and Mr. Cutter, one of the receivers, who was formerly general manager of the Elgin National Watch Co., was also for some time associated with the Trenton company.

Mrs. Moses, who is the principal stockholder and creditor, is represented in the proceedings by Frank S. Katzenbach, Jr., the former Mayor. Arthur Moses said that the company has been under a heavy burden of old indebtedness, bonded and otherwise, much of it calling for high interest charges. Conditions finally became such, he said, that some of the larger creditors saw that it would be for the best interest of all to have a receiver appointed.

An effort will be made to have the business continued for some time under the management of the receivers. Friends of the management say that the company could be placed on a profitable basis if a means were found the relieve it from some of the old indebtedness.

In the bill asking for a receiver, the following statement of the situation is made:

In the early history of the company large sums of money were lost in the manufacture of watches before the quality of watch which it manufactured became known, and before its business became established; that during this formative period a large part of the obligations mentioned were incurred, and these obligations have sertously embarrassed the successful conduct of its business in the past two years by reason of the inability of the company to secure materials, due to the poor credit of the company, and from other causes the business has been conducted at a loss; that for the past two weeks the company has been unable to pay the wages due to its operatives, which amount approximately is $14,000.

That on Dec. 17 commercial paper of the company to the amount of $5,308.48 was protested, and on the same day a check given by the company for $1,221.08 was protested for non-payment. That the company is wholly unable to meet checks outstanding, given in expectation of being able to market its product in time to meet the checks. That the credit of the company is so impaired by reasons of its inability to meet its obligations as they become due, the company has been unable to purchase necessary materials with which to complete its products.

The bill says the capital stock was increased to $700,000, of which Mrs. Moses holds 571 shares of the common stock of the par value of $57,100, and 350 shares of the preferred stock of the par value of $35,000.

After reciting the several bond issues the bill says:

That upwards of five years last past, the Trenton Watch Co. has been unable to pay the coupons upon its mortgage bonds as they became due; and the complainant is the owner of unpaid coupons to approximately the amount of $34,517.50; and that in addition to the money so advanced she has become liable as endorser upon notes and bills of exchange of the company to the amount of $161,200.

In addition to the above liability, the company has outstanding business paper in the hands of persons from whom they have purchased materials to the amount of $28,518.20. That there is due and owing by the company on accounts about $14,301.17 for which no notes have been given.

The assets of the company consist of the real estate and personal property, which is covered by the mortgage given by the company to secure the bonds issued, and which are outstanding to the amount of $200,000, and also watches in process of manufacture.

There are about 100 stockholders, and the company employs about 400 hands, about half of them girls, and for many years has paid out $150,000 annually in wages.

Chamberlain & Son, Salem, Mass., Make a General Assignment Under State Laws.

Salem, Mass., Jan. 2.—Chamberlain & Son, 266½ Essex St., have made a general assignment under the State laws to John M. Reymond, of Salem. No schedules have been filed and no statement of the assets and liabilities has been made public, though it is said the principal assets consist of stock worth about $3,500. Under the law the assignment is not effective unless consented to by creditors, and as it is an act of bankruptcy the creditors will have the option of either consenting to the assignment or having the concern adjudicated a bankrupt under the United States Federal laws.

The partnership conducting the firm of Chamberlain & Son consists of Mrs. Benjamin M. Chamberlain, the widow of the founder of the concern, and her son, Benjamin H. Chamberlain. The business was established by the late Mr. Chamberlain many years ago, and the son was admitted as a partner in 1872; since the elder Chamberlain died in January, 1892, his widow and son continued it under the old style. Their principal merchandise creditors are in New York and Boston.

Death of P. Ewell.

Wilson, N. C., Jan. 2.—The remains of P. Ewell, an old and well known jeweler of this section, who died Thursday morning, after an illness of two days, were taken to Williamstown, the same afternoon, where the funeral services were held later.

Mr. Ewell was a prominent and active citizen in the community. He was 60 years of age, and started in the jewelry business about a quarter of a century ago. For many years he conducted a business at Elizabeth City, and later was at Williamstown and Warington. Late in the 90's he moved to Louisburg, and a few years ago moved to this town. He was a practical man noted as a skillful repairer and was well regarded in the trade.

H. V. Barrow, formerly of Wadley, Ga., has opened a store at Hagan, Ga.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President.
GILBERT T. WOODHULL, Treasurer.
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RUBIES AND SAPPHIRES

"GEMFINDER" takes a melancholy pleasure in referring the trade to his advertisement of April 25th last, in the "Jewelers' Circular." Unfortunately, his prophecy has been fulfilled. Not only have Precious Stones advanced, but the end has not yet been reached. Sapphires have gone up at least 25 per cent. in the last six months, and they will go still higher.

"Gemfinder" again warns prospective buyers not to delay. All kinds of Precious Stones are scarce and prices on some may become prohibitive.

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"Gemfinder,"
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London: Chancery Lane Safe Deposits. New York: Maiden Lane Safe Deposit Co.

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American and Oriental
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PARIS: 54 Rue Lafayette
Telephone, 6233 Cortlandt

Member of 24-Karat Club Hold Annual Meeting and Elect Officers.

Members of the 24-Karat Club met Thursday, Dec. 27, in annual session at the Astor House, New York, President Leo Wormser presiding. There was a large attendance. After the transaction of routine business, the following officers were elected to serve during the year 1906:

President, John B. Wood, of Chas. F. Wood & Co.; vice-president, Harry C. Larter, of Larter & Son; secretary, Frank C. Beckwith, of Jos. Fahys & Co.; treasurer, Willard H. Wheeler, of Hayden W. Wheeler & Co.; board of directors, Charles F. Brinck, chairman; David C. Townsend, Leo Wormser, David Kaiser and Col. John L. Shepherd.

Reports of officers who served during the year now ended were read and showed that the club's affairs are in a satisfactory and



JOHN B. WOOD, PRESIDENT-ELECT.

prosperous condition. Willard H. Wheeler, the treasurer, reported a satisfactory balance on hand.

The question of changing the club's name came up for informal discussion. It was said that while the present name has answered quite well up to this time and conveys to people in the trade quite an accurate idea of what the organization is, yet because of the growth of the organization a broader term has become advisable. It was the unanimous sense of the members present that the name should be changed to the Jewelers' 24-Karat Club of New York City. The expectation is that definite action will be taken at a meeting to be held probably in February.

The committee on the annual dinner, which is to be given in Delmonico's Friday evening, Jan. 24, reported progress. All the seats have been taken, as the space is limited. The committee expressed the opinion that the coming dinner will be the most handsome and successful event that has ever been given by the organization. The list of speakers, not yet announced, is to include men of prominence in State and National affairs.

The following members have been selected to act as a reception committee:

Louis P. White, Percy H. Savory, S. C. Bigney, Adolph Schwob, S. H. Levy, A. K. Sloan, David C. Townsend, Chas. R. Jury, Stephen Avery, Jas. R. Gleason, Jno. W. Sherwood, Benj. F. Griscom, Alfred Krower, F. C. Beckwith, Willard H. Wheeler, Wm. J. Rosenfeld, Albert L. Stearns and Chas. B. Churchill.

Importations at the Port of New York.

Weeks Ended Dec. 22, 1905, and Dec. 22, 1906.		
China, Glass and Earthen Ware:	1905.	1906.
China	$122,408	$69,943
Earthen ware	21,001	5,940
Glass ware	44,116	34,443
Optical glass	3,165	309
Instruments:		
Musical	14,888	18,503
Optical	8,533	9,683
Philosophical	3,576	4,194
Jewelry, etc.:		
Jewelry	13,784	14,562
Precious stones	575,464	1,498,199
Watches	50,223	58,674
Metals, etc.:		
Bronzes	2,126	1,870
Cutlery	30,520	27,672
Dutch metal	1,758	4,782
Platina	67,024	33,830
Plated ware	1,620	102
Silverware	1,983	1,882
Miscellaneous:		
Alabaster ornaments	316	.....
Amber	13,872	10,703
Beads	4,480	3,744
Clocks	8,071	6,794
Fans	9,616	9,917
Fancy goods	2,437	12,748
Ivory	43,882	37,727
Ivory, manufactures of	382	374
Marble, manufactures of	19,205	6,249
Statuary	4,525	6,406

Weeks Ended Dec. 29, 1905, and Dec. 29, 1906.		
China, Glass and Earthen Ware:	1905.	1906.
China	$106,476	$77,503
Earthen ware	21,027	15,303
Glass ware	30,757	32,584
Optical glass	5,293	5,620
Instruments:		
Musical	19,153	9,148
Optical	11,416	10,010
Philosophical	3,392	4,122
Jewelry, etc.:		
Jewelry	22,187	15,168
Precious stones	1,218,534	928,922
Watches	49,165	23,321
Metals, etc.:		
Bronzes	1,358	4,143
Cutlery	34,017	35,596
Dutch metal	3,228	.....
Platina	121,074	45,690
Silverware	1,991	2,891
Miscellaneous:		
Alabaster ornaments	49	.....
Beads	11,809	2,445
Clocks	9,722	9,203
Fans	16,656	1,384
Fancy goods	10,388	11,382
Ivory	18,195	20,831
Ivory, manufactures of	918	.....
Marble, manufactures of	17,282	35,356
Statuary	8,292	8,805

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmerman & Forshay:

	London.	*New York.*
Dec. 26	42 5-16d.	$.69⅝
" 27	32 3-8d.	.69¾
" 28	32 3-8d.	.69¾
" 29	32 3-8d.	.69¾
" 31	32 5-16d.	.69⅝
Jan. 2	32 5-16d.	.70
" 3	32 7-16d.	.70⅛
" 4	32 3-8d.	.70
" 5	32 5-16d.	.69⅞
" 7	32 5-16d.	.69⅞

A fire broke out early one morning last week in the store of G. Kern, Gay St., Knoxville, Tenn., but was extinguished before doing any serious damage.

Pitttburg Jeweler Goes Away and Sheriff Takes Possession of His Store.

PITTSBURG, Pa., Jan. 3.—J. M. Gottfursch, whose place of business is at 3545 Butler St., is missing, and so is a large part of his jewelry stock. It is alleged that he left behind his wife and child. The Sheriff has taken possession of what remains in the store on an execution issued at the instigation of the Pittsburg Jewelry Co., one of the creditors. Where Gottfursch has gone is not known, but his creditors are exceedingly anxious to locate him.

The creditors held a meeting Monday in the office of Abraham Seder, an attorney, in the Farmers' Bank building, to decide on some plan of action. Mr. Seder was assigned to secure a personal interview with Mrs. Gottfursch, and when seen by THE CIRCULAR-WEEKLY correspondent, he said:

"It appears that Gottfursch and his wife had some domestic trouble. In any event she alleges that he had been abusing her and Gottfursch left. Where he is, of course, neither she nor we know. The Pittsburg Jewelry Co. had an execution issued last Monday, and the Sheriff is in charge of the place. I do not know when the sale will take place."

It is very difficult to secure any detailed information concerning Gottfursch's affairs, because those who know anything about the case do not care to tell all the facts, hoping that Gottfursch will turn up and settle with his creditors. Just what his stock was valued at is not known, but it is stated that most of his creditors are Pittsburg houses. Gottfursch kept a very modest store and a fair stock of goods. He is well known to all of the local trade with whom he has had dealings for some time.

Gottfursch was at one time employed by A. E. Seidle, Penn Ave., East End, Pittsburg, and has been highly regarded in this city. If he can be located an effort will be made to secure the missing stock. Some of the creditors are said to be inclined to wait for a few days to see if Gottfursch will turn up before beginning any proceedings.

Death of Ernest F. Keller.

Ernest F. Keller, of Keller, Becker & Co., 53 Maiden Lane, importers of nickel manufactures and novelties, died Dec. 30 at his home, 461 St. John's Pl., Brooklyn.

Mr. Keller was born in Oberstein, Germany, 45 years ago, and finished his early education in the high school of his native town. About 18 years ago he came to the United States, and had since then been active in the jewelry trade. For 15 years of this time he was connected with Albert Lorsch & Co., holding a position of trust and confidence in the office. Within this time he became a silent partner in the firm of Becker & Co., and in order to give his active attention to this business he resigned in July of last year his position with Albert Lorsch & Co. The name of his firm was then changed to Keller, Becker & Co., under which it has continued.

The funeral took place Wednesday last in St. Theresa's Church, where solemn high mass was celebrated. The large attendance of friends, including many people in the trade, showed the high regard in which Mr. Keller was held. Interment was in Holy Cross Cemetery.

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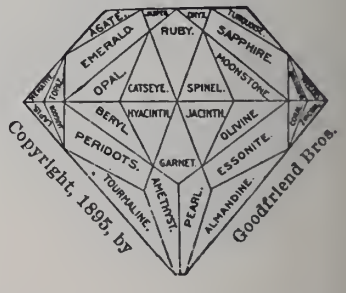
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9-11-13 MAIDEN LANE

PROVIDENCE: 256 Westminster St.

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Thief Fastens Door of Tonopah, Nev., Jewelry Store, Breaks Window and Escapes With Valuable Jewelry.

TONOPAH, Nev., Jan. 2.—One of the most daring robberies that has occurred in the jewelry trade of this State took place Monday night at the store of George E. Blakeslee, the robber getting away with jewelry valued at many thousands of dollars.

While the store was still open for business the thief, who is believed to be an expert crook, suddenly put a broomstick through the outside handle of the door so that it could not be opened from the inside and then with a hammer wrapped in paper smashed the show window in which a fine selection of diamonds was displayed. He quickly put his arm through the hole in the window, pulled out the tray, jumped a fence and disappeared before the occupants of the store could interfere. Owing to the fact that the door was locked pursuit was impossible until too late.

Mr Blakeslee, the victim of the robber, also conducts a store in Goldfield, in which town he is a partner in the firm of Blakeslee & Lord.

The list of the stolen jewelry as given out by Mr. Blakeslee includes 12 rings described as follows: Three stone men's ring fancy carved Roman, total weight of stones 3½ + 1/16 carat, stone in center slightly larger than end ones; single stone men's English pattern, weight of stone 1½ carat; three stone ladies' circlet, fancy canary diamond center, weighing 1½ + 1/64 carat, white stone on each side, weight of two, 1/8; single stone men's fancy hand carved mounting, nude female figures entwined with snakes; single stone, Tiffany mounting, blue white stone 2¾ + 1/16 carat, single stone, wire mounting, white and perfect stone, 2¼ + 1/16 carat; two stone, Tiffany mounting, set diagonal, weight of the two stones, 2 carat; single stone, Tiffany mounting, weight 1¼ carat; single stone, Tiffany mounting, 18 carat, weight ⅝ carat; single stone, wire mounting, weight 1⅛ + 1/16 carat; single stone men's, four-prong tooth mounting, weight 1⅜ carat; single stone, wire mounting, small stone, ⅜ carat.

Cracksmen Enter Mobile Jewelry Store and Get Away with Stock Worth $10,000.

MOBILE, Ala., Jan. 2.—The police of this city are working hard endeavoring to discover the perpetrators of the largest and most important robbery that has occurred in this city for many years. The victims were the proprietors of the T. F. Sandoz Jewelry Co., the window of whose store on one of the leading business streets of this city was smashed Dec. 30, the establishment entered and about $10,000 worth of jewelry carried away.

The robbers broke into the safe and looted the window and show cases. The methods employed cause the police to believe that the cracksmen were experts who had come to the city for this purpose.

One of the clews which the detectives are working on at the present time was given by a young woman who works in a restaurant opposite the store, and who says that she saw men in the Sandoz establishment about 2 o'clock Sunday afternoon. A watchman claims that the safe doors were shut and apparently all right early Sunday morning, and these facts convince the police that the robbers worked during the day.

The T. F. Sandoz Jewelry Co. carried an insurance of $5,000 against burglary, but was not a member of the Jewelers Security Alliance.

Customs Cases Involving Jewelry Duty Nearly All Decided.

Of the 10,000 customs cases in which the Board of United States General Appraisers was called upon to pass upon millinery, dress and hair ornaments, distinguishing jewelry dutiable at 60 per cent. from manufactures of glass, paste or metal, all except 1,000, have been decided. General Appraiser Sharretts said yesterday that the Board is pushing through the remainder of the cases as expeditiously as possible. The principles, he said, are now well defined, but in each case it is necessary to hear testimony and examine samples before deciding on the classification. On new importations the collector of the port classifies in accordance with the Board's decisions, which have been sustained by the courts, so that no considerable number of new protests concerning these articles is to be expected.

In deciding whether or not a particular article comes under the head of jewelry, Mr. Sharretts said the Board takes into consideration both the materials used in its construction and the degree of ornamentation. Generally speaking, if the article is made of precious metal, or if it is of an ornate character, it is declared to be jewelry. Two articles that are identical as to shape and intended use, but one of which is made of gold and the other of a cheap metal, will be differently classified, the former as jewelry and the latter as a manufacture. Should the base metal have elaborate and costly ornamentation it may be placed in the jewelry class.

Death of Fayette Gould.

Fayette Gould, who for many years was a jewelry and watchmaker at Huntington, L. I., having the only establishment of the kind in that part of Long Island, died Dec. 31 at the home of his son Edward E. Gould, 238 State St., Flushing, N. Y. Death followed an attack of pneumonia. Since Mr. Gould retired several years ago he had made his home with his son.

Besides being a jeweler Mr. Gould had ability as a musician, and his mechanical skill was shown in the building of several pipe organs. He was a talented photographer, and had one of the first photographic galleries opened in his section. In the early 50's he assisted in organizing the old Huntington fire department. In 1865 he was the postmaster of the town. He was a charter member of the Jeptha lodge, F. & A. M.

His widow and one son, Edward E., are the only immediate relatives surviving. The funeral took place Wednesday of last week from the Central Presbyterian Church, Huntington, and the interment was with Masonic honors in the Rural Cemetery of that town.

Death of James H. Gerry.

James Henry Gerry, widely known as a clockmaker and inventor, who was connected at various times with a number of the most important clock and watch companies of the country, died on the last Sunday of the closing year at his home, 36 Hale Ave., Brooklyn, of œdema of the lungs. He was perhaps best known as the superintendent of the Self Winding Clock Co., Brooklyn, a position which he filled for 15 years prior to his retirement about three years ago. He invented the self-winding clock made by this company, also a device for gravity escapements, an astronomical clock, a programme clock used in high schools, and other timepieces.

Mr. Gerry was born Feb. 3, 1829, at Lowell, Mass., coming of an old New England family. He was successively connected with the factories of several watch companies, occupying responsible positions. A natural aptitude for mechanics early asserted itself, and his ability was recognized. His inventive mind led him to suggest changes in the method of manufacture, some of which have been adopted and used up to this time. In the early '80's he established a factory at Elgin, Ill., and began to make clocks on his own account. A disastrous fire occurred, and he lost all that he had put into the business. After that he came east, about 20 years ago, and had lived in Brooklyn since.



THE LATE JAMES H. GERRY.

He was a Freemason and an Odd Fellow, and was for many years a member of the Engineers' Club, of Manhattan. Since residing in Brooklyn he had attended the Tompkins Avenue Presbyterian Church. He is survived by his widow, Betsey Ann Murray, a brother, Edward P. Gerry, of Elgin, Ill., and three sons, Albert E., Brooklyn; James C., Boston, Mass., and Edward M., Cincinnati, O.; also by one granddaughter and four grandsons.

The funeral took place Jan. 1 at his late residence, and the services, conducted by the Rev. Dr. Marsland, were largely attended. The interment was in Nashua, N. H.

Fire on Christmas Eve in the workshop in the store of the Chinn-Beretta Optical Co., Oakland Cal., did some damage, and for a time threatened the entire establishment. It was, however, extinguished by the employes before the arrival of the firemen.

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65 NASSAU STREET, (Prescott Building.) NEW YORK.

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Developments in the Bankruptcy Proceedings Against W. K. Austin, Port Huron, Mich.

Creditors of W. K. Austin, Port Huron, Mich., were notified last week in a letter sent out by the Jewelers Board of Trade, New York, of recent developments. John H. Raven, the auctioneer to whom the bankrupt shipped his goods, at Holland, Mich., has been present at two hearings held in bankruptcy. The auctioneer's inventory of the stock showed a total valuation of $2,381, this being exclusive of photographic supplies and some other stock probably costing $150. The auctioneer said that the stock was in poor shape, and that much of it needs plating and polishing before it will have a new appearance. An order was issued permitting the trustees in bankruptcy to accept from the auctioneer $1,311 in composition of the claim of the estate against him, this being the amount which Mr. Raven offered in payment for the stock. It was stipulated that this compromise related only to the goods mentioned in the inventory.

A discrepancy is noted in the statements made by Mr. Austin and Mr. Raven. The jeweler testified in his examination that he gave a paper of diamonds to the auctioneer and Mr. Raven testified that he never saw a paper of diamonds or of any other unmounted stones belonging to Austin. The auctioneer said he sold for cash goods amounting in value to $1,600 or $1,800, while Austin claims that the amount was only $1,000. The book in which the record of these sales was placed was lost by Austin. It is further said that everything which could throw light on the quantity of goods in the store was lost.

There was a fire about 18 months ago, and at that time the adjusters made an inventory, which has also been lost.

Assets and Liabilities of Tessie Horowitz as Shown by Bankruptcy Schedules.

Schedules in bankruptcy of Tessie Horowitz, who formerly conducted a jewelry shop at 370 Bowery, New York, were filed Wednesday last, and show liabilities of $7,088.02 and nominal assets of $2,640. The assets include stock in trade, $2,000; machinery, tools, etc., $600; cash in the German Exchange Bank, $40.

Among the creditors are: Louis Berkson, $476; Simon Spiro, $198; M. Hallgarn & Co., $142; A. Roseman, $681.56; Nathan A. Sachs, $305; Isaac Wasserman $[illegible]; F. Keller, $120; M. Trames, $106; Wolfson, $461; A. Berger, $408; Joseph Stern & Co., $116; C. G. Rochat, $224; Edw. K. Tryon & Co., $123; Schoverling, Daly & [illegible] $576; Spiro & Hirsch, $671; J. H. Law & Co., $183; Chas. J. Godfrey Co., $207; I. Shapiro, $628; Barnet Peisrm, $[illegible]; the H. & C. Folsom Co., $105.

Beverley R. Robinson was appointed receiver of the assets. Marens Helfand is attorney for the receiver.

James E. Swarthout, of James E. Swarthout & Co., Elmira, N. Y., last week denied a rumor to the effect that the firm would vacate the present store in the Rathbun Hotel building to allow the quarters to be added to the hotel lobby. Mr. Swarthout said that his lease on the store will not expire until a year from next July.

Man Arrested for Attempting to Swindle Paterson, N. J., Jeweler, Held by the Police.

Eugene Lang, who was arrested at Paterson, N. J., on the charge of passing worthless checks, has been detained in that city pending an investigation. His photograph was taken by the detective bureau, and is presented herewith.

The young man gave his age as 20 years, is five feet eight inches high, weighs 153 pounds, has dark hair and hazel eyes. There is a small scar on his right eyebrow. He gave his occupation as a student.

The circumstances under which Lang was placed under arrest were detailed in last week's issue. The arrest was made at H. Botwick's store, 157 River St., where the prisoner was getting a watch and chain. He had a short time before tried to get a chain at the store of Mr. Botwick's brother-in-law, Wm. Rubin, at 17 Main St. Mr. Rubin was not willing, however, to accept a check offered in payment.



EUGENE LANG, UNDER ARREST AT PATERSON, N. J.

According to the police the prisoner confessed that he obtained on Christmas Eve a watch valued at $25 from Sigmund Mestel, 40 Montgomery St., Jersey City, giving in return one of the worthless checks. The prisoner claims that his father is a wholesale liquor dealer and that his home is in Manchester, Va.

Developments in the Bankruptcy of J. F. Daily & Co., Chicago.

Chicago, Jan. 2.—The sale by order of court of the J. F. Daily & Co. bankrupt stock, held Dec. 28, realized $4,500 in cash for stock inventoried at $6,500. The purchaser was the Bauman Loan Co. There still remains the equity in $13,000 of stock hypothecated to the Bauman Loan Co. for $8,000. It has not been decided whether to redeem the stock or to sell the equity.

The following are the principal creditors among the jewelry trade: Gus Guam, $60; Victor Jones, $29; Quaker City Glass Co., $91; Hamilton & Hamilton, Jr., $63; Strobell & Crane, $169; Silbermann, Kohn & Wallenstein, $79; C. Ray Randall & Co., $122; Link & Angell, $255; D. Wilcox & Co., $133; Larter & Sons, $291; F. & F. Felger, $86; C. P. Goldsmith & Co., $23; F. L. Shepardson, $41; Oppenheimer Bros. & Veith, $1,595; Stern Bros. & Co., $5,849; Eisenstadt Mfg. Co., $2,549; L. Bauman Jewelry Co., $1,699; J. Bassett Co., $331; Louis Strasburger's Son & Co., $5,588; A. H. Bliss & Co., $21; Eckhardt & Co., $25; Geneva Optical Co., $31.

Trenton Police Believe They Have Captured a Pennyweight Thief Who Has Robbed Many Jewelers.

Trenton, N. J., Jan. 2.—Trenton police believe that they have under arrest a man who makes a practice of stealing valuable jewelry by substituting imitations. The man is George F. Fresfeiden, or Fessenden, and his name is also given as Edward Whalen. He is about 40 years of age, and says that he came from Kansas City, Mo. A specific charge against him is stealing a diamond pin valued at $130 from the store of Thomas Trapp, 9 E. State St., Dec. 24.

The jeweler says that Fresfeiden asked to see diamond brooches. After looking over a number the visitor went away, saying that he would call again to make a purchase. A short time afterward Mr. Trapp missed a brooch and saw that a paste article had been substituted. Later in the day, it is said, Fresfeiden called at the jewelry store of A. F. Williams, 23 E. State St., and asked George E. Meyer, a clerk, to show him some diamonds. Another employe in the store whispered to the clerk that Fresfeiden much resembled a man who stole a pin from the store three years before.

About the same time Mr. Trapp entered and demanded that Fresfeiden give up the brooch. The man denied having any stolen jewelry, it is said, but he was searched. The brooch was found in his pocket, but he said that he did not know it was there. Mr. Trapp then handed him over to the police. At the police station the man was searched, and a number of pieces of jewelry were found in his possession.

Fresfeiden was about to be released on bail when a new charge against him came from Boston, Mass., and an application for his extradition was made. He was wanted at Boston, it is said, for stealing a diamond pin valued at $85, and after giving bail left that city before his trial. It is likely that he will be taken back there.

James H. Conner, Lynn, Mass., Makes an Assignment.

Lynn, Mass., Jan. 2.—James H. Conner, a jeweler, who conducted a store at 81 Pearl St., made an assignment under State laws for the benefit of his creditors to E. Augustus Mackintire, of Salem. According to the statement made by the assignee the liabilities are estimated at about $15,000. Mr. Conner says that the changes in the jewelry trade conditions recently largely contributed to the causes of the assignment. A meeting of his creditors has been called for Monday next to consider what disposition should be made of the business.

The business conducted by Mr. Conner was established in 1848, and was run for many years by George Howe, who admitted Mr. Conner into partnership in 1874. Mr. Howe died in 1884, and the following year Mr. Conner bought out the interest of his estate and conducted the establishment alone. He has been held in high regard by the business community, and it is generally hoped here that an arrangement may soon be consummated by which he will be able to continue.

Death of Edward D. Spangle.

Rochester, N. Y., Jan. 5.—Edward D. Spangle, for over 25 years in the jewelry business at Canandaigua, died suddenly at his home in that village on Jan. 1 of apoplexy. He left a widow, a daughter, Miss Helen Spangle, two brothers and two sisters.

Mr. Spangle had been in feeble physical condition for some years, but of late seemed in apparent good health. Up to the very last he conducted his jewelry store and aided in handling a large holiday trade. His death was very sudden. As he arose and was dressing himself the family heard him fall, and, going to his room, found him beyond human aid.

Deceased was born Feb. 5, 1857, at Seneca Castle, and was the son of Z. Spangle, a well-known jeweler, who established the business many years ago. E. D. Spangle learned the trade with his father, and was finally admitted as a partner under the style of Z. Spangle & Son. Since the death of the elder Mr. Spangle in November, 1900, deceased has carried on the business alone.

Death of Robert Tetley.

Farmington, Mo., Jan. 6.—Robert Tetley, one of the pioneer jewelers of Missouri, died at his home here, Sunday afternoon. Mr. Tetley, who was also well known in St. Louis, came from England when quite young, and first settled in Massachusetts, but later removed to this place. Since 1868 he has been continuously engaged in business here, having succeeded a Mr. Smith, formerly of Granby, Mo. Mr. Tetley, who conducted a prosperous business, was for many years prominent in the development of the mineral wealth of this county.

The deceased is survived by a widow and six children, all of whom reside in this county, a brother who lives in England, another brother who lives at Bonne Terre, Mo., and two sisters who live in Massachusetts. He was a member of the I. O. O. F. and Masons. The funeral will take place at the Presbyterian Church, Tuesday afternoon.

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A. H. Tobey has opened a new store in Sudbury, Ont.

E. P. Knox has just begun in business in Topeka, Kans.

W. H. Clinton recently began business in Edwall, Wash.

A. A. Cole, Huntington Beach, Cal., has added a line of jewelry.

O. M. Howard has opened a store at 3246 Mission St., San Francisco, Cal.

T. Scherquist has commenced business at 33 Russell building, Portland, Ore.

J. W. Brown, Ortonville, Minn., will soon engage in business at Pasadena, Cal.

W. P. Jones, Durango, Colo., will open a repairing shop in North Denver, Colo.

A new store has been started in South Omaha, Nebr., by former residents of Fort Dodge, Ia.

J. H. Flanagan has opened a first class optical establishment at 1227 Chestnut St., Philadelphia, Pa.

Max Ginsberg & Co. were recently incorporated in the State of New York to deal in metallic novelties, clocks, jewelry, etc., with a capital stock of $10,500. The incorporators were: M. Ginsberg, Brooklyn; H. L. Feldman and J. J. Pantwell, New York.

Harry Finn, a well-known salesman, who was 25 years connected with the establishment of B. Marks, Troy, N. Y., has embarked in business for himself, having opened an office at Broadway and Fifth Ave., Troy. He has not yet opened his store. Mr. Finn is soliciting catalogues from the trade.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Dec. 31, 1906.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$275,521 35
Gold bars paid depositors	61,174 94
Total	$336,696.29

Of this the gold bars exchanged for gold coin are reported as follows:

Dec. 26	$71,380.82
" 27	86,075.43
" 28	36,173.08
" 29	51,055.08
" 31	30,836.94
Total	$275,521 35

Week Ended Jan. 5, 1907.

Gold bars exchanged for gold coin	$304,308.82
Gold bars paid depositors	33,226.12
Total	$337,534 94

Of this the gold bars exchanged for gold coin are reported as follows:

Jan. 2	$56,366.63
" 3	113,635.51
" 4	77,295.07
" 5	57,011 61
Total	$304,308 82

M. L. England, Chillicothe, Mo., has sold his stock to Mathew McBride. M. L. England will continue in the repairing business and will manage the store of Mr. McBride.

Morris B. Davidson, Pittsburg, Pa., Goes Into Bankruptcy.

PITTSBURG, Pa., Jan. 5.—Morris B. Davidson, doing business at 2809 Penn Ave., has filed a voluntary petition in the United States District Court in this city. Up until this morning no record of the case had been made so far as could be ascertained. The court has named Emanuel Grafner, of Grafner Bros., receiver.

The schedules of Mr. Davidson, filed with his petition in bankruptcy, give his liabilities as $4,224.48 and assets $1,848.80.

The following are among the large creditors: I. Alberts, $332; Biggard & Co., $258; C Bruno & Son, $96; Oliver Ditson & Co., $135; S. Davis & Co., $131; Empire Jewelry Co., Pittsburg, $71; Empire Jewelry Co., New York, $83; L. Edelstein, $105; Friedman Bros., $147; H. M. Friedman, $78, Grafner Bros., $111; Robert C. Kretschmar, $110; Korones Bros., $108; Laubheim Bros., $809, of which amount $602 is secured by promissory notes; Fred. C. Meyer & Co., $98; Pittsburg Jewelry Co., $357; S. Rubin, $61, I. Robbins & Son, $118; Union Umbrella Mfg. Co., $84; S. & B. C Weinhaus & Co., $181.

Davidson's store is situated at 2809 and 2811 Penn Ave. He gives as assets furniture, etc., worth $100, and book accounts amounting to $231.55. He has $14.25 to his credit in the Pennsylvania National Bank of Pittsburg. He asserts in his petition that $300 can be realized from the sale of his household effects in Webster Ave. He values his stock in trade at $1,500.

Accompanying his petition in voluntary bankruptcy was a petition signed by S. Davis & Co., Empire Jewelry Co., Grafner Bros., Pittsburg Jewelry Co., Biggard & Co., Landaw Bros and others asking for the appointment of a receiver, declaring that it was for the best interests of all concerned that this action be taken. Emanuel Grafner, of Grafner Bros., was then appointed.

Thief Holds Up Jeweler at Muskegon, Mich., and Escapes With a Tray of Diamond Jewelry.

MUSKEGON, Mich., Jan. 5.—The police in this city are looking for a bold robber, who last night walked into the store of James V. Wallace, 11 S. Terrace St., and after looking at some diamond jewelry suddenly stuck a revolver in the face of the jeweler, telling him to hold up his hands. Grabbing a tray of jewelry the thief ran out the door and escaped.

The police were quickly notified, but have not yet arrested the culprit. The stolen property is estimated in reports given out to the public to be valued at $3,000.

Ohio Jeweler Commits Suicide by Drinking Wood Alcohol.

DELAWARE, O., Jan. 7.—Word has just been received here that Benjamin F. Likes, a jeweler at Galena, Delaware County, committed suicide this morning by swallowing the contents of a bottle of wood alcohol. He notified his wife of what he had done and medical aid was immediately summoned, but he died before an antedote could be administered.

It is reported that Mr. Likes had been drinking heavily lately and had become despondent and that this was, in part at least, the cause of his act. Likes has been in business here many years, and had previously conducted a small repair shop at Louisville. He was about 58 years old.

Death of J. Ford Smith.

SALEM, Jan. 5.—J. Ford Smith, the oldest watchmaker in eastern Massachusetts, died at his home, 168 Lafayette St., after a long illness, to-night.

Mr. Smith was 90 years of age. For more than 50 years he was in the jewelry business in this city. He was the first scholar in the Bethel Sunday school, which was organized in 1823. For nearly 60 years he was a regular attendant of the Bethel services, and served as a teacher and superintendent of the Sunday school for many years.

A son, granddaughter and grandchildren survive him.

Death of Frank Cooke.

FORT WILLIAM, Ont., Jan. 2.—Frank Cooke, a well-known jeweler of this place, was recently found dead in the rear of his store. Constables had been attracted to the scene by the barking of the deceased's dogs, which jealously guarded his body.

Mr. Cooke was about 38 years of age, and for several years had been associated in business with his uncle, A. M. Cooke, who conducted a store at that place, and also one at Port Arthur, the deceased having succeeded to his uncle's business.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

ALBANY, N. Y., A. Weidman, Grand Union.
ATLANTA, GA., B. Maier (Maier & Berkele), York.
BOSTON, MASS., W. I. Wood (R. H. Shearns & Co.), Hoffman.
S. Y. Pierce (Henry Siegel Co.), Imperial.
H. I. Belcher (Jordan, Marsh Co.), 8 Greene St.
BUFFALO, N. Y., T. C. Bunch (Wm. Hengerer Co.), 412 Church St.
L. Block (Block Bros.), Astor House.
CHARLESTON, W. VA., C. G. Bergman (C. G. Bergman Co.), New Amsterdam.
COLUMBUS, O., W. G. Bancroft (Bancroft Bro. Co.), Everett.
ERIE, PA., S. Loeb, Breslin.
GLENS FALLS, N. Y., H. E. Floyd, Grand.
HARRISBURG, PA., P. G. Diener, Herald Sq.
JAMESTOWN, N. Y., F. L. Chase, Grand.
LANCASTER, PA., R. C. Masterson (Hager & Bro.), 493 Broadway.
LOS ANGELES, CAL., C. Priddy (Central Department Store), 31 Union Sq.
MERIDEN, CONN., J. J. Killeen (A. S. Thomas), Normandie.
MONTREAL, P. Q., I. L. Michalson (I. L. Michalson & Sons), Majestic.
NEWBURG, PA., J. J. Mischell, Herald Sq.
NORWICH, CONN., F. J. Stanley (Porteous & Mitchell), New Amsterdam.
OMAHA, NEBR., P. H. Johnson (Hayden Bros.), Albert.
PHILADELPHIA, PA., D. Wolff, Broadway Central.
PITTSBURG, PA., C. Meister (Pittsburg Dry Goods Co.), Astor House.
PROVIDENCE, R. I., R. L. Birtwistle (The Shepard Co.), Normandie.
SPRINGFIELD, MASS., G. D. Sleigh (Forbes & Wallace), 2 Walker St.
WASHINGTON, D. C., T. F. Finnin (S. Kann Sons & Co.), Prince George.

Brotherhood of Traveling Jewelers Hold Annual Convention and Elect Officers.

Nearly all of the 200 members of the Brotherhood of Traveling Jewelers were present at the annual meeting held Saturday of last week in the Astor House, New York. As is usual at meetings of this fraternity the utmost enthusiasm and harmony was shown.

The proceedings of the last annual meeting were read, after which President S. B. Kent delivered his annual address. He spoke of the association's work having been conducted satisfactorily in the last year by the various officers and committees. The year having been one of general prosperity, there were no calls upon the treasury for financial assistance, but in cases of illness of members committees representing the organization called to express sympathy and



E. H. ECKFELDT, PRESIDENT-ELECT.

flowers and fruit were sent, indicative of the good will of the membership. There were three deaths during the year, George Varrallman, John C. McClymont and Albert Stevens. The organization was represented at each of the funerals.

There was only one assessment during the year in addition to dues. The membership continues up to the limit, which has been set at 200.

Harry C. Larter, as chairman of the executive committee, submitted a report showing that his committee had responded with fidelity in all calls.

The election of officers for the following year resulted in the choice of the following: E. H. Eckfeldt, president; A. J. Sherrard, vice-president; Harry Higham, secretary and treasurer; W. C. Barry and N. B. Eltinge, executive committee; Victor Bergesser, C. P. Young, Herman Schwartz and H. A. Bliss, nominating committee.

Besides the new members of the executive committee two others hold over, Frank T. Sloan and Robert B. Steele. The president is a member ex-officio. The committee elects its own chairman.

The new president is a member of the firm of Eckfeldt & Ackley, manufacturers at 45 Lawrence St., Newark, N. J. Mr. Higham, the new secretary and treasurer, is with Alling & Co., 180 Broadway, New York.

GORHAM SILVER

AN OPPORTUNE SUGGESTION

¶ Immediately following the advent of the New Year The Gorham Company's staff of Traveling Salesmen started upon their periodical round of visits to the Jewelry Trade of the United States.

¶ This fact suggests the advisability of every jeweler hastening to pass in review his present stock, so that he may discover its shortcomings and deficiencies.

¶ It is essential that all broken lines be filled in and the stock in general so replenished as to adequately prepare for the early weddings and Spring business.

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THE JEWELERS' REVIEW

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Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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DURING 1906, THE JEWELERS' CIRCULAR-WEEKLY published 6,206 pages, an average of 119 2/26 pages each week. This is an increase of 948 pages over 1905. In 1906, 2,206 pages consisted of news, editorial discussions, technical information, answers on business topics, and art notes and illustrations, which keep the jeweler thoroughly and promptly informed regarding his trade.

Simple Test for Imitation Gems.

IT is with distinct pleasure that THE CIRCULAR - WEEKLY announces the publication next week of one of the most valuable contributions to the series of articles that we have been publishing on the subject of imitations of precious stones. This will be an article dealing with the experiments made by M. D. Rothschild, a widely known precious stone expert, who has succeeded in discovering a simple and accurate way by which a jeweler may clearly detect all glass imitations which are offered to him, whether under the name of imitation, genuine, reconstructed or scientific gems.

While it has always been a simple matter to determine the character of imitations by means of the dichroscope, specific gravity tests, etc., not all jewelers are in a position to apply such tests, and, therefore, the announcement of a simple method which is at the hands of every member of the trade will no doubt be heralded as a boon and almost a blessing. This will be especially valuable to the trade in detecting a vast amount of imitation emeralds and sapphires offered under the name of "reconstructed," but which are made of extraordinary hard glass that does not respond to the usual tests.

For the work done and the information he has given to the trade in this regard, Mr. Rothschild is entitled to the thanks of not only his brother jewelers, but also the public as well, and there is little doubt but that the simple test which he offers will prevent the perpetration of an immense amount of fraud.

Cuban Court Upholds Foreign Patents.

MERCHANTS in this country will be interested in the fact that the Supreme Court of Cuba has to some extent righted a wrong from which they have suffered for some years past. This is in regard to the theft of American inventions, properly patented in the United States, which are cribbed or stolen and patented in Cuba by the thief, thus barring the legitimate owner from introducing his goods into the island. The decisions of the lower courts heretofore have always been in favor of the Cuban who applied for the patent, but a recent appeal of a case to the Supreme Court resulted in favor of the legitimate owner of the patent who had lost in the courts below. The decision confirms the right of the owner of the foreign patent to market his product in Cuba as he would in any other civilized country.

It is not known yet whether this decision of the Supreme Court will have any effect on a similar cause for complaint from which American manufacturers have generally suffered, namely, the registration of American trade-marks by natives of Cuba in a way that prevents the real owners of the marks from using them in the island. This has resulted in a considerable amount of blackmail to which American manufacturers have been forced to submit if they wished to do business in the Pearl of the Antilles. Owing to the fact that the principle involved in the trade-mark situation is similar to that in the patent case, it is believed that the Supreme Court would be likely to decide a test case in favor of the original and legitimate owner of a trade-mark.

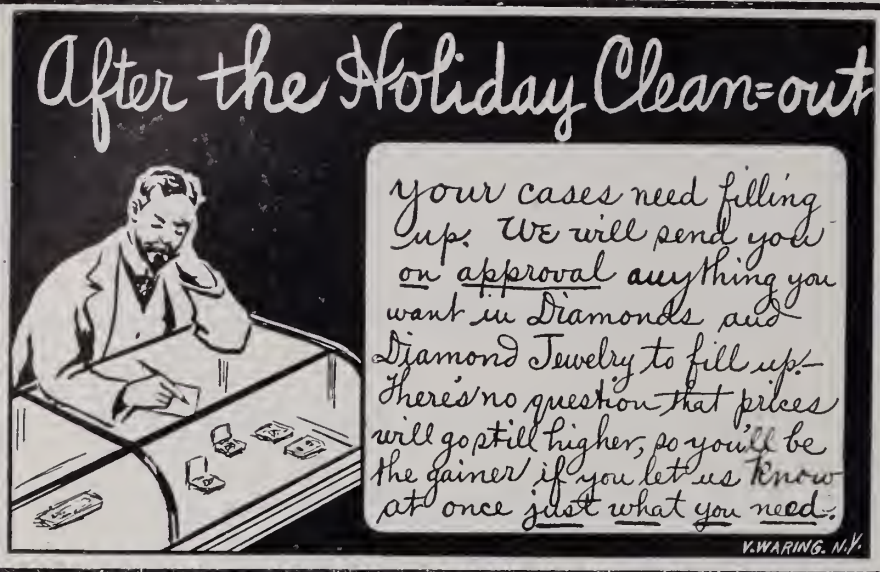
Facts on the Diamond Cutting Industry.

IT is not a pleasant task to criticise official reports, particularly those of the present Department of Commerce and Labor, many of which prove so valuable to this and other industries, but the article on the importations of diamonds published in one of the issues of the *Daily Consular Reports*, recently, contains some conclusions so incorrect that it would be unjust and unfair to the trade, as well as misleading to future statisticians, to let them go by without comment.

After giving the statistics of the importations of diamonds for the fiscal year ending June 30, showing the total amount of cut and uncut gems brought in, as well as the countries from which they were exported, the compiler of the reports states that the duty of 10 per cent. placed on cut stones was undoubtedly done to build up the diamond cutting industry. On the contrary, it is a matter of common knowledge that the present duty of 10 per cent., which has proved margin enough to retain the industry here, is a reduction of 15 per cent. from the previous tariff law, which was cut purely and simply to stop the wholesale smuggling that was going on under the 25 per cent. duty and at the same time give revenue to the United States that it would never have received under the higher tariff.

Quoting some old statistics of 1884 of the

ON MEMORANDUM



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SEND for a Sample at our expense—Mount a Stone—Test the completed bearing—It's easy to set a stone—and if you do not think the Platinum Tips enhance the size and increase its brilliancy—remove the stone—send back the mounting—A test always convinces—You are invited to try.

ARCH CROWN MFG. CO., 26 Camp St., NEWARK, N. J., U. S. A.

Amsterdam diamond cutting industry, and saying nothing later was at hand, the statistician who compiled this new report figures as there were 4,700 workers in the diamond industry of Amsterdam at that time that there were 9,400 of these highly paid artisans altogether. It would not have been difficult to have given more up-to-date figures for both at home and abroad, and it would have been worth some trouble, as the last 13 years has shown a large increase in the industry, the total to-day being about 15,000, of which 450 cleavers, cutters, polishers and assistants are employed in the United States.

After giving the statistics of the importations of rough and uncut diamonds from 1897 to 1906, and showing that the uncut diamonds had increased from $17,865 in the former year to $10,579,700 in the last year, the author of the report claims that this shows that the diamond working industry of the United States had its real beginning in 1898 and that it has steadily increased since that year. Had he taken the trouble to look at the statistics prior to 1897 he would have found at a glance enough to completely refute this conclusion, for he would have seen that the importations of rough had gone up as far as $450,000 in 1882 and decreasing to $250,000 in 1889 and had jumped to more than $513,000 in 1890, more than $804,000 in 1891 and finally exceeded the million mark in 1892; the very small showing of 1897 was evidently due to the increase in the amount of smuggled goods and also to the fact that the rough diamonds were about to be put on the free list under the Dingley Act, and the importers were holding off purchases to take advantage of the new rate. It was the increase of the rate of duty to 25 per cent. on cut stones and 10 per cent. on the rough under the Tariff Act of 1894 that not only caused many American firms to go into the cutting business, but also resulted in the establishment of branches in this country by a large number of the most prominent cutting concerns of Antwerp and Amsterdam. After the industry had been established, though the duty was reduced to the old rate of 10 per cent., which had existed for many years prior to 1894, manufacturers found it to their advantage to continue the shops in this country, and new ones have been started from time to time.

The concluding statement in the report *i. e.*, "The question of fostering American diamond working industries becomes, therefore, a matter of prime importance." is one to which all public spirited men will agree and is one which would follow just as clearly from a correct statement of the facts as from the author's incorrect inferences. The trouble with the department's report seems to be that the conclusions are drawn from incomplete figures and no attempt had been made to find out any facts about the actual condition of the industry from other sources than the statistics directly at hand.

M. Harris, Wilmington, Del., has purchased a parcel of real estate at 509 Market St., that city, for $32,000. Mr. Harris contemplates moving in the near future to 507 Market St., which site he purchased a few years ago from Joseph Kern, a retail jeweler.

New York Notes.

W. H. Kinna, New York manager of the Elgin National Watch Co., has returned from a western trip.

Le Weber, formerly with W. Green & Co., is now associated with Henry Fein & Co., 49 Maiden Lane.

F. L. Cahn has been engaged by Dattelbaum & Friedman, 45 John St., to represent them through the west.

Joseph Rofkin, western salesman for L. Heller & Son, and Miss Anna Rubin were married, Dec. 23, in this city.

Alfred H. Smith, of Alfred H. Smith & Co., 170 Broadway, who was struck by a truck at 42d St. and Broadway, recently, is again about, attending to business.

Frank Zahn, who said that he was a silversmith, 58 years old, and lived at 391 17th St., Brooklyn, was fined $5 Saturday of last week for insulting a woman on the street.

The Moore collection of Oriental objects left to the Metropolitan Museum of Art by a late member of Tiffany & Co. is being rearranged in Room 26, which will be reopened to the public in a few days.

Coral is now regularly classified for customs purposes as a precious stone, the decision to that effect, recently announced by the Board of the United States General Appraisers, having been accepted by the Treasury Department.

The Atlas Clock Adjuster Co. was incorporated last week to manufacture automatic clock adjusters for railway brakes and railroad supplies, with a capital of $10,000. The incorporators are: J. H. Festig, W. H. Sauvaage and R. F. Hamilton, New York.

G. F. Jordan, who was employed as a traveling salesman by H. A. Groen & Bro., 51 Maiden Lane for the past 10 years, has left that firm to start in business for himself. Mr. Jordan has not decided on a definite location, but expects to remain in this city.

The Himalaya Mining Co., dealing in precious and semi-precious stones, with mines in California, has moved its New York office and lapidary shops from 52 Nassau St. to 537 Fifth Ave., and will occupy the entire top floor of the building at that address.

Final arguments were heard, Monday of last week, in the case of E. R. Thomas, against the International Silver Co., before Vice-Chancellor Bergen, of Chancery Chambers, Jersey City. Mr. Thomas seeks to restrain certain banks from voting at corporation meetings on the stock which they hold.

Greetings from Wm. Bardell and family at the American Consulate, Bamberg, Germany, were received on New Year's Day by a number of people in the trade, who pleasantly remembered the former vice-president of the Jewelers' League. Mr. Bardell was in the business in New York for many years before the entered the consular service.

Thomas B. Booth, who for 20 years has been a city salesman for Hayden W. Wheeler & Co., and is widely known in the trade, severed his connection with the house last week in order to go to Fort Pierce, Fla., where he has purchased a pineapple orchard and orange grove. It is his intention to make a specialty of growing pineapples.

"Black Hand" letters have recently been received by Abraham Edson, 131 Bowery, who turned the documents over to the police. The writers demanded that he place $1,000 at the corner of the Bowery and Rivington St., threatening that if he did not do so they would steal one of his children. Italian detectives are working on the case, but no arrests have yet been made.

The Depasse Mfg. Co., which has offices and show room at 11 Maiden Lane, has moved the factory from 206 E. 19th St. to 318 E. 23d St., where much larger quarters have been leased. The new manufacturing plant has a large show room with adequate facilities for the display of the various products in deposit ware. The downtown offices and show room will remain at the present location.

C. H. Jacot, senior member of the Jacot Music Box Co., 39 Union Sq., is slowly improving from an attack of paralysis with which he was stricken while at his office, Dec. 27. Mr. Jacot, who is 68 years of age, noticed an impediment to his speech before he left his home at Stapleton, S. I., that morning. After arriving at his office his condition became more serious and he was taken home. He was confined to his room for some time, but is now able to be about the house.

Among a number of men arrested one day last week by the police in a raid at a game of "stuss," at 263 Stanton St., was one giving his name as Moses Jaeger, a jewelry salesman of 54 E. 3d St. In the same raid Jacob Fleischner was arrested, and he is also accused of stealing a diamond brooch, four diamond rings and other jewelry from Henry Goldberg, a salesman of 875 E. 138th st. Mr. Goldberg and his wife both identified Fleischner. The robbery took place in the crowd at City Hall platform of the Third Avenue elevated railroad. Fleischner was held in the Essex Market Court in $3,000 bail.

The S. Cottle Co., 31 E. 17th St., entertained its members and friends, one night recently, at a testimonial banquet and ball, given in the German Masonic Temple, 220 E. 15th St. About 125 persons attended, and all greatly enjoyed the affair. A tempting repast was served, at the close of which there were a number of brief addresses in which employes spoke of the happy relations existing between them and the members of the company. Mr. Levinson, president of the company, and Mr. Morris, the secretary and treasurer, spoke gracefully for the company. A pleasant dramatic program was then presented and was followed by dancing.

Two young men recently entered Gustav Brown's store, 215 Atlantic Ave., Brooklyn, and offered to sell some old coins. While one of the Brown brothers was looking at the coins, the latter were dropped on the floor, as though by accident, and several rolled inside the counter. When Mr. Brown stooped to pick them up, one of the visitors, it is said, took a small clock and a piece of silverware from a case and slipped it into his pocket. Mr. Brown's brother, who was concealed in the back part of the store, saw the act and, rushing up with his revolver, demanded the return of the articles. They were surrendered and one of the men escaped. The other, when placed under arrest, said that he was Joseph Kelley, West Philadelphia. He was held in $500 bail for the Court of Special Sessions.

Charles A. Weber, the former diamond broker, who had his office at 320 Fifth Ave., waived examination last Wednesday in the Tombs Police Court on the charge of the larceny of a $6,500 pearl necklace from Ludeke & Heiser, and was held for the Grand Jury. He was unable to furnish $6,000 bail, and was sent back to the jail, where he has been confined since his arrest, about two weeks ago. Mr. Ludeke says that the necklace was given to Weber on memorandum for him to sell. Weber pawned it for $2,000, and it was recovered by the complainant, who obtained the pawn ticket from the receiver in bankruptcy after Weber failed. It is said that Geo. W. Lyons has withdrawn a charge of the larceny of a $600 diamond ring against Weber, after the latter made restitution.

Charged with stealing silverware in two stores in which she had been employed as a saleswoman, Nellie Flynn, 567 W. 187th St., was arrested, recently. It is said that she had another woman, who lives in Hoboken, N. J., as a confederate. The other woman, according to the charges, entered the store and bought some trifling article. As the saleswoman was about to wrap up this article, Miss Flynn hurried across, it is claimed, and asked her to include also a piece of silver which the customer was supposed to have bought, but which was really stolen. The second saleswoman had no suspicion that anything was wrong. This operation was repeated, it is said, in the two stores in which Miss Flynn was employed. In one she worked in September and October, and in the other in November and December. It is said that silverware to the value of $500 was stolen from the two companies during that time.

Writing on real estate developments in Fifth Ave., where the "jewelry colony" is prominent, a contributor to one of the daily papers recalled the other day a prophecy made a year ago that business on the avenue would find its terminal at 47th St. He showed how closely this limit is being pressed by business, extending up to Simon Frankel's new building on the corner in which Howard & Co. and other jewelers are to have their home. The writer said that the northern movement will surpass the limit set in the former prophecy, and that from 42d to 59th Sts. Fifth Ave will be one of the best places for trade in the city. Values are said to have increased greatly in the last year. From 34th to 42d St. the large plots have been pre-empted by prominent concerns, so that it is almost impossible for new houses to obtain an entrance here. From 42d St. north owners of corners are said to be generally holding out for higher prices than even those now prevailing.

The Merchants' Association of New York announces that merchants' rates to this city will be in effect from Trunk Line Association territory, Feb. 23 to 26, inclusive, and March 16 to 19, inclusive, with

(New York Notes continued on page 65.)

IN THE HEART OF THE JEWELRY DISTRICT.

Guardian Trust Company,

170 BROADWAY, COR. MAIDEN LANE, NEW YORK.

Capital and Surplus - Over $1,000,000

Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

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ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
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ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED

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NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
R. B. ESTERBROOK, Assistant Cashier

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,500,000.

PROGRESSIVE — CONSERVATIVE — SUCCESSFUL.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS - - - - Cashier.
JOHN H. CARR - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

The Chatham National Bank

Broadway and John Street, New York

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H. P. DOREMUS, Cashier W. H. STRAWN, Ass't Cashier

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,100,000. Deposits over Fourteen Millions.

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195 Broadway, New York City

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Equipment unexcelled
Reputation well known
Capital and Surplus over $7,000,000
Line of deposits aggregating over $22,000,000
No business too important for us to undertake
Thoroughly modern in all respects
Invites correspondence with a view to business
Located in the heart of the jewelry district
Efficient management

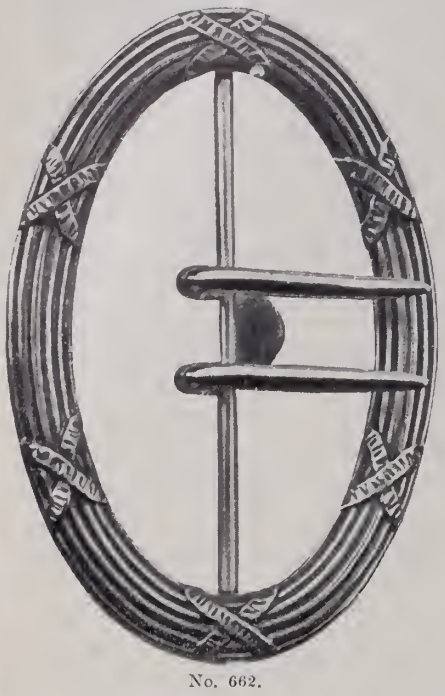
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Accounts, both large and small, are solicited
Try us with a portion of your business
Items for collection receive prompt attention
On returned or refused items, we get reasons
New equipment, new location, but an old, well-established Bank
Are well prepared to furnish accommodation to our customers
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All business entrusted to us has our best attention
Nothing left undone to give our patrons entire satisfaction
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FASHIONABLE BELT BUCKLES



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Our choice selection of Silver Belt Buckles, hand engraved and etched, commands the attention of the progressive jeweler.

They are good sellers for the Spring trade, since fashion has dictated their extensive use.

Prices range from $21.00 to $42.00 per dozen.



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America's Leading Jewelry Auctioneer

14 Maiden Lane, New York

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I challenge any auctioneer or pair of auctioneers to show better records of sales and better results for the jeweler.

Hundreds of recommendations from jewelers for whom I have conducted sales prove that my sales have been successful and without injury to their reputations. Beware of the SELF-ADVERTISED auctioneer who promises impossibilities and injures your future trade.

Leading Maiden Lane wholesalers recommend "HAND" because their customers' interests are safe when I sell for them.

Write me before you employ the fellow with no ability. Let me mail you my references and tell you about my new method of conducting an auction that will help you.

New York Notes.

(*Continued from page* 61.)

he customary 15-day return limit. The pecial rate will be, as usual, a fare and ne-third for the round trip. A similar nnouncement is made as to the Central 'assenger Association, the reduced rates eing effective Feb. 9 to 13, inclusive, also larch 2 to 5, inclusive, with a 30-day re-rn limit.

The 30th annual meeting of the Jewelers' eague is called for Tuesday evening, Jan 2, at 8 o'clock, in Assembly Hall, 109 E. 2d St.

Moses Kahn, of L. & M. Kahn & Co., who s been abroad since April last, is con-lescent after a serious illness. He is at unich, Bavaria.

A number of factories in New York and ewark, which shut down for a few days ter New Year's for necessary repairs, arted up again Monday.

F. Goldsmith, of Ingomar Goldsmith & ., sailed Saturday on the *St. Paul* for a o months' trip in Europe, during which will visit the diamond markets.

Joseph Fuchs, living at 62 7th St., Man-ttan, filed a voluntary petition in bank-ptcy in the United States Court yesterday, th liabilities of $2,293 and no assets.

Ira Barrows, of the H. F. Barrows Co., s been confined for two weeks to his me, 26 E. 51th St., by an attack of typhoid ver. The course of the disease has been ld.

H. C. Ostrander, who was with Morris ager & Co., has taken office room with os W. Adams & Co., 11 John St. as aler in diamonds, precious stones and arls.

The Boost Club members last week pub-hed the first issue of the *New York oster*, a convenient four-page monthly, in hich are printed notices of interest to the embers.

The Gorham Mfg. Co. has given a lease r 21 years of the eight-story structure at 4 Fifth Ave., adjoining the building which occupies on the corner of 36th St., to a m of furriers.

Japanese porcelains, jade and crystals are be sold at an auction of art products longing to Jirokichi Yoshiy, to be con-ucted in the last three days of this week the Fifth Ave. auction rooms.

Geo. W. Korper, formerly representing A. Grinberg & Sons, who has been in busi-ss for himself for some time past at Maiden Lane, has moved into more com-odious quarters at 87 Nassau St.

A supposed process for making diamonds as one of the schemes, it is said, to which r. R. C. Flower, the mining promoter, had en giving his attention prior to his arrest e day last week in Philadelphia, Pa.

Schedules in bankruptcy of the Rest mer Smith Co., manufacturer of canes d umbrella handles, at 35 Bleecker St., ow liabilities of $23,883, and actual assets $5,250, proceeds of sales of the assets the receiver.

In relation to the prospects of the present ar, A. K. Sloan, of Sloan & Co., said sterday that the factories are beginning e year under circumstances of the most vorable character, and he believed that the next 12 months will be as prosperous as was the last year.

Ninety-five shares of stock of the New York Clock Co., 5 James Slip, are included among the assets of E. M. Moer's Sons, wholesale dealers in old metals, also at 5 James Slip, who filed a petition in bankruptcy Saturday of last week, with liabilities of $122,187 and nominal assets of $38,558.

I. Emrich & Co., 42 E. 14th St., have changed their name by mutual consent to Emrich, King & Schorsch. No change is made in the personnel of the firm, which includes I. Emrich, Abel King, Isaac and Jacob Schorsch. Mr. King sailed yesterday on the *Kaiser Wilhelm II.* for a four months' buying trip in Europe.

Louis Kaufer, who was formerly a watchmaker and jeweler, died Wednesday of last week at his home, 151 Hamberg Ave., Brooklyn. Mr. Kaufer came to this country from Germany in 1873, and he retired from business several years ago. He is survived by a widow and two sons, Theodore and Gustave. The funeral took place Saturday, the services being conducted by the Rev. Dr. J. T. Frey, of St. Mark's Lutheran Church. Interment was in the Lutheran Cemetery.

In the case of Sol. Urbach, who was a diamond broker at 49 Maiden Lane until bankruptcy proceedings were begun against him, a decision from the referee, W. K. Pendleton, is expected within a week or two. The question sent to the referee for decision is whether or not an order shall be issued directing Mr. Urbach to turn over to the trustee in bankruptcy diamonds valued at $40,000 or the equivalent in cash, representing his stock, which the bankrupt claims to have lost on a sleeping car.

After repeated adjournments the case of Conrad Schickerling, who was president of Schickerling & Co., manufacturers at 28 W. 22d St., and who is accused of grand larceny by Gustave Edelhoff, the former president of Edelhoff Bros. & Co., has been set down for a hearing in the West Side Police Court, Jan. 9, at 3 P. M. It was said that at the time that the two corporations went into bankruptcy there would be considerable litigation as to alleged preferences and other matters, but the expected civil suits have not yet been begun.

A check which bore the name of Samuel Lenkowsky, 80 Stanton St., and has since been declared a forgery, was presented Wednesday of last week at the State Bank, Grand St., where the jeweler carries an account. The man who presented the check said that he was Joseph Dubosar, 23 years old, of 123 Second Ave. Word was sent to the jeweler, who went to the bank and declared that the signature was not his. Dubosar was held in $1,500 bail the next day by Magistrate Moss in the Essex Market Court, the charge being forgery.

Awakened by noise of breaking glass early last Wednesday morning, Leon Mirel, who lives over his store at 185 Washington St., Brooklyn, looked out into the street and saw that a thief had smashed the show window and was trying to get articles that were inside. The thief ran when the jeweler shouted, and Patrolman Murphy gave chase. A trolley car bound for Manhattan was boarded by the fugitive. The patrolman stopped the car and arrested a youth who gave his name as George Black and said that he lived in Manhattan. In the Adams Street Court the prisoner was held for examination.

A recent report from Shanghai says that Robert C. Castelberg, formerly of Castelberg National Jewelry Co., at Washington, D. C., who disappeared in August, 1905, is now in that city. It is said that he had been manager for Hope Bros. & Co., jewelers on the Nanking Road, but recently, according to the account, took a contract for supplying Chinese labor for the Panama Canal. Mr. Castelberg was last seen in this country at Saratoga, N. Y., where he had been selling jewelry at the races. It was said at that time that he owed in New York about $20,000, but it is understood that this indebtedness has been fully canceled since then by his relatives.

At the Gorham Co.'s office in New York it was said that the entire plant in Montreal, Can., where the fire occurred last week, was valued at $200,000. Of this about one-half was in stock which, according to the reports received here, was saved in the vaults. The vaults were constructed with a special view to safety against fire and proved their efficacy. The machinery and fixtures, it is understood, were quite generally ruined and the company's loss will probably exceed $50,000, covered by insurance. The company had plans under way before the fire for moving a part of the business to another building, and this will facilitate the work of establishing a new plant without delay.

Speaking of the advance in the price of clocks, recently noted in these columns, one of the prominent manufacturers said yesterday that with the cost of materials still tending upward it is not impossible that the timepieces may be advanced again before long. While all the materials used in the construction of the works and cases cost much more than they did a year ago, he said, the reports indicate a continuing rise, especially in metals. "Even the varnish used on the cases and the benzine we use," said the manufacturer, "costs us more than it did. When machinery is renewed we have to pay much higher prices than formerly. Taking everything into consideration, the advance in clocks averaging about 10 per cent. is most moderate and does not equal the additional expenses which have been put upon us by the increasing cost of material and our labor."

Death of Levi B. Darling.

PROVIDENCE, R. I., Jan. 7.—Levi B. Darling, one of the oldest refiners of this city, died at his home Monday of last week from a complication of diseases, aided by the weakness of declining years.

Deceased was born just 80 years ago in Cumberland, R. I., and shortly after came to this city with his parents. In 1849 he formed the firm of Bliss & Darling, who began the manufacture of jewelry. Mr. Darling gained some knowledge of refining while thus employed, which led him to believe better results were obtainable than were in vogue at that time, and gave his time to a series of experiments.

In 1853 he invented a process for refining and obtained a patent therefor. From that time he gave untiring attention to refining, and in later years built up the business which was conducted under the name of the Darling Smelting & Refining Co.

Connecticut.

G. P. Ittig, Bridgeport, has assigned to the E. H. H. Smith Silver Co., Bridgeport, a new design for forks and spoons.

The stock and fixtures of the Ernst Schall Co., 941 Main St., Hartford, were disposed of at auction, last Wednesday.

The factory of the American Silver Co., Bristol, which was closed for inventory and repairs for a short time, resumed operations Jan. 2.

Joseph Lussier, with the Wilcox Silver Plate Co., Meriden, and Miss Eva Le Heureaux, of South Meriden, were recently married.

C. B. Rogers, Meriden, celebrated his 70th birthday on Monday, of last week, with a reunion of the Rogers family in the State of Connecticut.

Clerks in the employ of Samuel W. Tasch, Danbury, enjoyed a New Year's banquet, given to them by their employer, at the Hotel Groveland.

Col. Watson J. Miller, manager of the Derby Silver Co., Derby, has the sympathy of his many friends in the trade, owing to the recent death of his wife.

On Saturday evening, Dec. 29, at Judd Hall, Wallingford, the R. Wallace & Sons Mfg. Co.'s fire department gave a banquet in honor of the concern.

W. N. Kenyon, superintendent of the International Silver Co.'s factory, at Thompsonville, has been sadly bereaved in the death of his wife, who died Jan. 3, in Norwich.

George Y. Cheney, traveling representative for the American Silver Co., Bristol, and Miss Elouise Hocumbe, also of Bristol, were recently united in marriage at the home of the bride.

William Vogel, New Britain, has been made the defendant in a suit brought against him by Michael Goodhardt, Hartford, for $1,000 damages. The stock in Mr. Vogel's store has been attached.

Wm. L. Hough, who, until recently, had been employed in the offices of the New England Watch Co., Waterbury, left, last week, for San Francisco, Cal., where he will represent the same firm as a traveling salesman.

Thus far no clue has been obtained to the thieves who recently broke into the store of Gustave Fischer & Bro., 236 Asylum St., Hartford, and escaped with $1,000 worth of stock, including several dozen fountain pens.

The wife of Walter Camp, Yale's athletic adviser and president of the New Haven Clock Co., New Haven, has purchased of Yale University a plot of land adjoining property recently deeded to the city for park purposes.

The H. C. Thompson Clock Co., Bristol, has completed plans for the immediate erection of a new shop to take the place of the one destroyed by fire, last November. The contract for the new structure has already been awarded.

Horace A. Roff, formerly traveling representative for the Brainard & Wilson Co., in Danbury, has resigned and taken a position with Jennings Bros. Mfg. Co., Bridgeport. His territory with the new firm will include the west, as formerly.

At a reception to be given in honor of Governor-elect Woodruff, in Meriden, Jan. 11, by the Colonial Club, the reception committee will be Col. Wm. H. Lyon, chairman; C. B. Rogers and George M. Curtis, Meriden, and N. Burton Rogers, representative-elect of Danbury.

Among those in Meriden who appeared publicly for the building of a trolley line from Meriden to Middletown, recently, were: Chas. P. Bradley, director of the Bradley & Hubbard Mfg. Co., and Charles F. Rockwell, treasurer and general manager of the Miller Bros. Co., of the same place.

George E. Dickinson, who for many years had been employed at factory "L," International Silver Co., Wallingford, died suddenly at his home in Wallingford, last week, of apoplexy. The deceased had at one time been in the employ of Simpson, Hall, Miller & Co., for more than 30 years. He was a veteran of the Civil War.

The International Silver Co. has sold to E. H. Warner, of Hartford, the property owned by the concern in Meriden, located at 62 Market St. and 67-69 Temple St., and extending from Market St., by an elbow, to Temple St. The property is that of the Barbour Silver Co., which concern sold the site to the International Silver Co., about five years ago.

Before Vice-Chancellor Bergen, in the Chancery Chambers, Jersey City, N. J., Dec. 31, a final argument was heard in the suit of E. R. Thomas against the International Silver Co., the question at issue being whether certain banks holding stocks of the International Silver Co. as collateral or loans, had a right to vote the stock at corporate meetings. Decision was reserved.

New Orleans, La.

Philip Cleckley, watchmaker and diamond setter, has severed his connection with Otto Winterhalder, Lake Charles, and returned to New Orleans to resume employment at the store of J. Julius Weinfurter.

Friends of J. T. Kirtland and E. J. Garsia, who for many years have represented Leonard Krower, of this city, have received formal announcement that these salesmen are covering their old territory in the southern states for W. J. Johnston Co., Pittsburg, Pa.

Pursuant to the statute, the act amending the charter of the Globe Optical Co. has been published in the daily newspaper. In this amendment the concern's name is changed to the Robbert Optical Co., Henry M. Robbert being the president and F. W. Robbert the treasurer.

The stock of A. M. Hill is so very large that the auction sale, started some time ago, will go on until May 1, or later. Mr. Hill, who acts as auctioneer himself, stated to a CIRCULAR-WEEKLY correspondent, last week, that the important part of the stock had not even been reached as yet. When the sale is finally concluded a stock company, to carry on the business, will be formed, in which L. B. Sorrensen and others will be interested, and Mr. Hill will doubtless be one of the large stockholders in the new concern. At the conclusion of the sale, Mr. Hill will quit business for about six months and take a much-needed rest.

Pittsburg.

T. M. Smith, of Morgantown, and George Eckert, of Jeannette, Pa., visited Pittsburg, last week, on buying trips.

The Merchants and Manufacturers' Association gave another of its informal dinners at the Hotel Schenley, Monday night. Prominent persons made addresses.

Henry A. Barrett's condition has not improved and he is said to be a very sick man. He has been ill for more than a year and his friends are very much worried about him.

The Pittsburg police last week arrested J. E. Turner, a negro, on whom were found a lady's gold watch, a man's watch, three gold chains and three rings. He was sent to the workhouse for 60 days and in the meantime his record will be investigated.

Sol. Cerf, of Sol. Cerf & Co., left Saturday night for New York to buy Spring stock. His son, Howard A. Cerf, last week entered the Freehold Military School, at Freehold, N. J. Mr. Cerf will join Mrs. Cerf at Atlantic City this week, and after a short stay there will return to Pittsburg.

J. Alexander Hardy, of the Hardy & Hayes Co., was extensively quoted in the Pittsburg papers, last week, regarding the proposed construction of elevated railroads. Mr. Hardy was the spokesman for the Pittsburg business men and property owners, who recently appeared before Gov. Pennypacker to protest against the granting of charters for the construction of elevated roads in this city.

S. Davis & Co. have decided to incorporate their business, with a capital of $50,000, and will apply next week to the Secretary of the Commonwealth for letters of incorporation. The firm recently added a factory and engaged in the manufacture of diamond mountings and other lines of first-class jewelry. C. D. Stuart, who was traveling for a New York house, will go on the road Jan. 15 for this house.

C. S. Wiley, secretary of the Pennsylvania Retail Jewelers' Association, expects to be able to send out notices within two weeks, stating where the meeting, called for Feb. 12, will be held. A meeting of the executive committee will be held within two weeks, to name the place. The officers of the association have been extremely busy on account of heavy holiday trade, but active work is to be begun at once to strengthen the membership, which is expected to show a great increase this year.

The annual meeting of the glass manufacturers of the United States was held last week at the Monongahela House, in this city, almost every important glass manufacturer in the country being represented at the meeting. Cut glass, blown goods, table, pressed and decorated ware of all kinds are on exhibition. The exhibit was so large that it required 53 rooms to hold it, and in some instances one firm had as many as three rooms. The display was one of the finest ever made in this city. Buyers from all over the United States, Mexico and Canada were present during the last week. The exhibit will continue for a period of several weeks.

Attleboro.

W. H. Saart Co. reports that its salesmen have started on their several trips throughout the country.

S. D. Grossman, of S. D. Grossman & Co., Brockton, received a New Year gift of a traveling bag from his employes.

Reed & Barton, Taunton, owing to rush of orders, have decided to postpone the annual New Year stock taking till warm weather.

The Cohannet Silver Co., Taunton, sent two representatives to New York last week to secure a lot of new machinery for an increase in the plant.

W. E. Rounsville, of C. A. Marsh & Co., is receiving congratulations on his silver wedding anniversary, which was happily celebrated a few days ago.

S. M. Holman, representative in the Legislature from this town, won attention last week by a State House declaration that the girls in the Attleboro jewelry factories are the handsomest in the State.

Despairing of getting all the help needed from the already drained local labor market, some of the manufacturers have called upon the State Free Employment Bureau at Boston, and the fact has been heralded abroad of the bureau.

William A. Sturdy, of W. A. Sturdy & Co., is spending the Winter in Crescent City, Fla. He writes that four transplanted Attleboro families, the Paysons, Torreys, Watermans and Crottys, several of their members formerly in the jewelry trade, are now the leading residents of the place.

Charles Gifford, of the Gifford Mfg. Co., suffered a hard fall at the railroad station last week. He arrived with two heavy sample cases just as his Boston train was starting. He tried to board the train at the car platform, but was handicapped by his cases, and was thrown down the high railroad embankment, luckily escaping injury.

Charles M. Robbins, of the Chas. M. Robbins Co., who has just returned from Europe, was given a complimentary dinner at the Crown Hotel, Providence, last week. A number of guests were fellow members in the Ancient and Honorable Artillery Company, of Boston. Among the jewelers present were Major Everett S. Horton, of the Horton, Angell Co.; William H. Smith, of Smith & Crosby; Charles P. Keeler, of McRae & Keeler, and W. E. Rounsville, of C. A. Marsh & Co. Mr. Robbins displayed a number of unique souvenirs he had brought home from his trip. The Chas. M. Robbins Co. factory has resumed operations after being shut down for stock taking.

Perhaps the most effective souvenir that has ever been distributed by Almy, Stone & Co., Providence, R. I., is a match holder that is being sent to friends and customers. It is substantially made of metal finished in bronze style. A gray eagle with spread wings surmounts a shield, on one side of which is cast an elfin figure grotesquely working at a flaming furnace, and pouring molten metal from a crucible. On the reverse side of the shield appears the card, announcing the firm as gold and silver refiners. At each end of the oval-shaped base is located a cup in which is contained a number of parlor matches, the sticks of which have been dyed a bright green.

North Attleboro.

The G. K. Webster Co. resumed work on Monday after being closed two weeks.

Louis W. Wise, of the T. I. Smith Co., has purchased a new home on Church St.

J. F. Sturdy's Sons and Scofield, Melcher & Scofield are working 13 hours daily.

Edward A. Cummings and Alpin Chisholm returned last week from western trips.

Wallace G. Franklin returned on Saturday from a brief trip in the interests of E. I. Franklin & Co.

James P. Black, who conducts a retail jewelry store on Washington St., has added a watch-repairing department, with Herbert Wilson in charge.

Frank A. Brown was presented with a handsome gold watch last Thursday when he retired from the position of president of the local aerie of Eagles.

Sparks from a barn fire on Thursday morning ignited in two places the roof of the Company Shops. The sparks were discovered in time to prevent any damage being done.

William F. Swift, who for several years was head of the engraving department of the Paye & Baker Mfg. Co., has gone into business for himself. He has obtained quarters in the Hunt building, Church St.

Louis D. Barrows has been in New York the last two weeks looking out for the interests of the H. F. Barrows Co. Ira Barrows, who is the New York head of the Barrows concern, is ill with typhoid fever.

Frank B. Gurney, head tool maker for Frank M. Whiting & Co., expired in a local store last Wednesday while waiting for a car to convey him to his home in Attleboro Falls. Heart failure was supposed to be the cause of his sudden death.

John Morrill, of this town, who started a retail jewelry store on Main street, Milford, within a comparatively short time, was burned out last week. A quantity of the stock was saved, but he lost several hundred dollars' worth of goods. There was no insurance.

G. Herbert French, treasurer of the W. & S. Blackinton Co., has given legal notice that at a public auction to be held at the factory, Jan. 12, 285 shares of capital stock in company issued to Louis A. Blackinton will be sold to satisfy the indebtedness of Mr. Blackinton to the concern.

A fire in the refining shop of Thompson & Remington Co., of Plainville, threatened the cluster of Plainville jewelry shops last Wednesday afternoon. An overheated furnace set fire to the refining shop during the noon hour. When discovered at 1 P. M. by an employe the flames were coming through the roof. The Plainville department was summoned and a special call for help was sent to North Attleboro to insure the safety of the two big factories. The firemen kept the blaze well in hand, and the loss was about $1,000. Of this amount $700 was on the building and the balance because of the destruction of jewelers' findings.

D. V. Morrison has purchased the jewelry department of the Changnon Drug Co., Idaho Falls, Idaho.

J. C. Slaughter, Forrest City, Ark., recently sustained a loss of $1,500 by fire. The insurance amounts to $500.

Boston.

The funeral of the late Samuel Myers took place on Sunday, December 30, and was attended by many friends.

William Wilkins, identified for a number of years with the Globe Optical Co., has taken a managerial position with the Boston Optical Co.

W. J. Crowley, formerly salesman for Henry Cowan, has taken a position with Charles May & Son, whom he will represent as traveling salesman in New England territory.

The Boston Jewelers' Association, an organization of retail dealers, held a meeting and banquet last Thursday evening at the American House, followed by a vaudeville entertainment.

The annual banquet of the Boston Jewelers' Club, scheduled to take place in February, will be held this year as last at the Hotel Somerset, plans now under way assuring a most enjoyable evening.

Charles Parker, for 14 years an inside salesman with Henry Cowan, has severed his connection with the house. George Turnbull and Frank Sherry, formerly with Joseph Cowan, have entered the employ of Henry Cowan.

Frank H. Eaton, 64 years old, who died recently at Waltham, was one of the city's most respected citizens, and for many years was foreman of the machine department at the Waltham Watch Co.'s factory, a position he held up to his death.

Buyers visiting Boston during the week included: J. O. Bailey, Marlboro; Mr. Sullivan, Buckley & Sullivan, Lawrence; H. L. Dole, Haverhill; Harry Foye, Athol; J. E. Whiting, Andover; R. C. Eldridge, Milford, Mass.; Mrs. O. H. Sleeper, Exeter; Mr. Safford, Jr., J. F. Safford & Son, Rochester, N. H.

About 20 former Boston members of the oldtime New England Jewelry Travelers' Association, which went out of existence a few years ago, with a number of invited friends, had a social gathering after the holidays at the Revere House. The spread was thoroughly enjoyed, and a vaudeville entertainment followed the banquet.

William A. Wilson, who had an office at 40 State St., this city, was arrested on New Year's Day, charged with the larceny, specifically, of a jeweler's lathe from the store of Chandler & Farquhar, dealers in machine tools, on Dec. 24. He gave his occupation as watchmaker and jeweler. When the police searched the premises occupied by him they found a most miscellaneous collection, the value of which ran into hundreds of dollars. The police say that he admitted the theft of the lathe, when identified by one of Chandler & Farquhar's clerks, but claimed that most of the property in his quarters was his own. Among the goods removed by the police were electrical and surgical instruments, as well as jewelers' tools of various descriptions, lenses, glass ware, suit cases and a host of articles which all suggested loot. It is believed that much of the stuff represented thefts covering a long period.

N. W. Myer, Crawfordsville, Ind., recently moved his stock to 116 S. Grand St.

The Thimble House.



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Thimbles are not a side line with us—They are our main business. We study Thimbles, our designers study thimbles, our workmen study thimbles—The result is the finest and largest line of Thimbles on the Market.

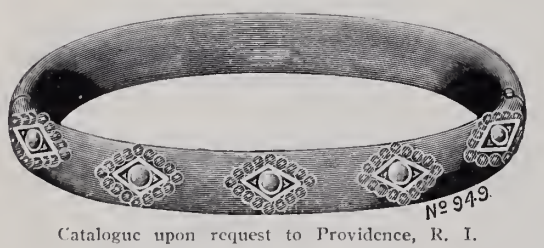


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THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John St., New York.

Store of Hyman Sjoberg, Brooklyn, Closed Under Attachment and Jeweler Is Not to be Found.

On an attachment for $900 the retail store of Hyman Sjoberg, 5617 Third Ave., Brooklyn, was placed in the hands of the Sheriff last Saturday. The attachment was obtained by R., L. & M. Friedlander. Two or three days after Christmas this firm was notified by a boy who had been running errands for the Brooklyn jeweler that Mr Sjoberg was sick. Reports of illness coming at this time of year are quite often received with misgivings on the part of creditors, and the firm caused inquiries to be made. The information elicited was such that its claim was put in the hands of F. L. Kalish, an attorney, and the attachment was promptly obtained.

Inquiries that have been made as to where Mr. Sjoberg and his wife now are have proved fruitless. The store was left in charge of a cousin, and the jeweler, it was said, had gone to Europe.

The total liabilities are said to be $15,000 or more. He had been in business at the location mentioned for seven or eight years. Of late the business has been conducted under the name of his wife, Mrs. Hecla Sjoberg.

A receiver was appointed Monday and bankruptcy proceedings begun by creditors in the United States Court.

Canada Notes.

W. R. Noble & Co., Winnipeg, Man., have sustained a fire loss of about $5,000, which is covered by insurance.

Walter J. Barr, manager of the Goldsmiths' Stock Co., left for New York on a purchasing trip last week. He will stop at the Manhattan.

Out-of-town jewelers who called on the Toronto, Ont., trade last week included J. E. Nettleton, Penetanguishene; A. H. Tobey, Sudbury; Henry Wendt, Chiford and R. B. Keeler, Durham.

The trade here has been notified by the Waltham Watch Co. of an advance of 7 per cent. in the price of watch movements corresponding to the increase in the import duty under the new tariff.

George Harris, alias McCready, was sent to jail for five months on Monday of last week for stealing a watch from the jewelry store of Miss Kent, 257 Yonge St. He took the watch Christmas Day while examining goods under pretext of buying, and the theft was not discovered until he had left the store.

N. Fred Gundy, who for 25 years was a successful traveler for the Meriden Britannia Co., Hamilton, Ont., has resigned his position and is going into business for himself in the manufacturing of fine cut glass, associating himself with H. G. Clapperton under the firm name of Gundy, Clapperton & Co. The authorized capital is $40,000. The first meeting was held on Saturday last. The following officers have been elected: N. F. Gundy, president; H. G. Clapperton, vice president; H. S. Wise, secretary. The office and the factory are in Hayter St., Toronto. On the last day of his connection with the Meriden Britannia Co., Mr. Gundy was presented with an address and a cabinet of sterling silver from J. Parker and the traveling representatives.



R. F. Allen, of Morgan & Allen Co., San Francisco, Cal., left for Chicago, Saturday morning.

H. T. Willis, with Burr W. Freer, San Francisco, Cal., visited the trade in Los Angeles, Cal., recently.

Frank Sussefeld, Sussfeld, Lorsch & Co., and John Case, H. E. Carpenter, were in Toronto, Ont., last week.

C. Edward Innes and L. Plamandon, with Henry M. Abrams, San Francisco, Cal., will leave, shortly, for their respective territories.

Joseph T. Brennan, with Burr W. Freer, is just back from an extended trip through the northwest. He spent the holidays in Seattle and Portland.

Henry H. Samuels, who has been traveling for the Bramard & Wilson Co., art metal manufacturers, Danbury, Conn., has renewed his contract with this house and will continue to represent it on the road.

Lancaster, Pa., was, recently, visited by the following salesmen: G. J. E. Wyngaert, Scofield & DeWyngaert; H. B. Bliss, Gorham Mfg. Co.; William Lehman, Ludwig Lehman; W. M. Kent, L. H. Keller & Co.

Traveling representatives in San Francisco, Cal., recently, included: Henry H. Jacobson and Sam Jacobson, Jacobson Bros.; Mr. Gordan, Woodstock Hoefer Watch & Jewelry Co.; Mr. Brown, Carter, Howe & Co.; Jas. Gregory, Strobell & Crane.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: Mr. Wilkins, Ostby & Barton Co.; Ira W. Smith, Horton, Angell Co.; Theo. L. Lyons, Lyons Gem Co.; B. A. Noble, Sturtevant & Whiting; Fred H. Carpenter, W. & S. Blackinton Co.; H. G. Pfordresher, Geo. L. Brown & Co.; P. A. Wilkinson, J. J. Sommer & Co.; Frank Barton, Fontneau & Cook Co.; George Southwick, Payton & Kelley Co. and W. E. Richards & Co.; F. R. Sheridan, Arnold & Steere; George Goldberg, Untermeyer & Robbins Co.; F. A. Fairbrother, Armstrong Braiding Co.; Mr. Rodenherg, Dunn & Rodenberg; Robt. Kehl, F. H. Noble & Co.; R. T. Kleckner, Theodore W. Foster & Bro. Co.; I. S. Richter, C. O. Sweet & Son Co. and Doran, Bagnall & Co.

Among the traveling representatives who called on the trade in St. Louis, Mo., last week, were: J. D. Freeman, Freeman-Daughaday Co.; P. A. Wilkinson, J. J. Sommer & Co.; C. W. Battey, Schofield, Battey & Co.; J. Rosenberg, S. K. Grover Co.; R. C. Schutz, Manchester-Smith Co.; W. A. Burt, Cory & Reynolds Co.; L. C. Valentine, Taunton Pearl Works; H. A. Allen, C. F. Allen; H. G. Pfordresher, G. L. Brown & Co.; J. B. Macdonald, Wolcott Mfg. Co.; Mr. Wilkins, Ostby & Barton Co.; G. Southwick, Payton & Kelley Co.; Mr. Sherman, estate of O. M. Draper; Mr. Cummings, J. P. Cummings Co.; F. J. Ruggles, W. H. Bell & Co.; R. J. Shank, International Watch Co.; W. W. Middlebrook, B. A. Ballou & Co.; J. A. Cunningham, Regnell, Bigney & Co.; O. P. Bliss, American Ring Co.; Mr. Williams, Warren & Williams; O. F. Samuelson, Towle Mfg. Co.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Mr. Lamb, George H. Fuller & Son Co.; S. Strandburg, Sikes & Strandburg; Mr. Allen, C. H. Allen; Mr. Cobb, Daggett & Clap Co.; Harry Kennion, Parks Bros. & Rogers; Harry Scofield, Scofield, Melcher & Scofield; J. Parker Ford, Ford & Carpenter; Mr. Sweet, R. F. Simmon, Co.; W. Sumner Blackinton, S. O. Bigney & Co.; Mr. Stanley, estate of O. M. Draper; Frank W. Bloomer, E. I. Franklin & Co.; George L. Paine, George L. Paine Co.; W. T. Sherman, S. K. Merrill & Co.; Fred H. England, Frolichstein, England & Klein, Inc.; Frank W. Collom, Sulzberger Bros.; W. F. McGown, Barden & Hull; Charles H. Clark, W. G. Clark & Co.; George Southwick, Payton & Kelley Co.; B. A. Noble, Sturtevant & Whiting; J. B. Macdonald, Wolcott Mfg. Co.; Mr. Green, George L. Brown & Co.; Mr. Vaslett, Fletcher, Burrows Co.; F. J. Rider, Walter E. Hayward; William W. Middlebrook, B. A. Ballou & Co.; W. L. Bushee, A. Bushee & Co.; Frank J. Ruggles, W. H. Bell & Co.; Mr. Fisher, Furbish, Swift & Fisher; Mr. Williams, Warren & Williams; Samuel J. Loeb, Henry E. Oppenheimer Co.

Among the traveling representatives who called on the trade, recently, at Pittsburg, Pa., were the following: Arthur Bradshaw, Meriden Britannia Co.; E. M. Bliss, Bliss Bros. Co.; Mr. McPherson, C. Ray Randall & Co.; A. H. Oakley, Thornton Bros. Co.; J. E. DeWyngaert, Scofield & DeWyngaert; Charles S. Down, F. H. Cutler & Co.; Alberto S. J. Schweizer, Ansonia Clock Co.; F. R. Trnell, W. H. Saart Co.; I. Ira Foster, Milton L. Ernst; Mr. Kean, Ostby & Barton Co.; Fred H. England, Frolichstein, England & Klein; J. Rosenberg, S. K. Grover Co.; George Southwick, Payton & Kelly Co.; Frank J. Ruggles, W. H. Bell & Co.; Wm. A. Malhit, J. J. White & Co.; Charles S. Peckham, J. H. Peckham & Co.; Mr. Green, George L. Brown & Co.; Mr. Allen, Allen, McNerney & Co.; Charles L. Drown, Ostby & Barton Co.; Louis A. Blackinton, W. & S. Blackinton Co.; Frank W. Collum, Sulzberger Bros.; George E. Heywood, Horton, Angell Co.; F. J. Rider, Walter E. Hayward; Wm. W. Middlebrook, B. A. Ballou & Co.; M. V. Decker, Plainville Stock Co.; Charles Tucker, C. R. Harris; Mr. Rogers, C. H. Cooke Co.; Mr. Johnson, C. O. Sweet & Son Co.; Mr. Fisher, Furbish, Swift & Fisher; E. P. Bennett, Waite, Mathewson & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; E. M. Bliss, Bliss Bros. Co.; A. H. Oakley, Thornton Bros. Co.; Charles S. Down, F. H. Cutler & Co.; G. A. Schaefer, Regnell, Bigney & Co.; R. I. Shank, International Watch Co.; J. F. Dean, Reed & Barton; H. C. Kionka, Kionka & Wagner.

News Gleanings.

F. C. Bennett, Gloversville, N. Y., recently sustained a severe loss by fire.

H. E. Whitman has sold his business in Blaine, Wash., to Barber & Barr, and will open a new store in Palouse, Wash.

George Rieger, Louisville, Ky., was recently appointed a member of the tuberculosis board of that city by Mayor Barth.

A fire recently damaged the stock in the store of A. J. Romach, Nacogdoches, Tex., to the extent of $2,000. The loss is fully covered by insurance.

Among the half-tone illustrations published in the *Detroit Free Press* recently of the prominent citizens of Detroit, Mich., were two half-tones of R. J. F. Roehm, showing Mr. Roehm as he was 20 years ago and as he is to-day.

Leonard McLashan, founder of the silver and nickel-plate industry at Niagara Falls, and said to have been the first man to have used power from the Falls for manufacturing purposes, died Jan. 4 in Los Angeles, Cal., of typhoid fever.

It is reported from Texas that jewelers of that State had an unprecedented holiday trade, and that business is still keeping up. With the exception of a small strip of territory in the northern part, business has been phenomenally good throughout the entire State.

The firm of Daniels & Brannen, jewelers and opticians, Americus, Ga., has been dissolved by mutual consent, A. C. Brannen retiring. S. A. Daniels will continue the business, assuming all the obligations of the partnership, and to him all accounts due the old firm should be paid.

Thirty-two watches which had been left to be repaired were stolen by thieves recently from the store of R. Scardapane, Connellsville, Pa. Access to the store was gained through a transom in the rear, the intruder having used a step-ladder with which to reach the top of the door.

From Laurel, Miss., comes a report to the effect that the store of V. P. Vallentine, at Service, in the same State, was entered by burglars and the jeweler's safe destroyed by dynamite. Fortunately there was nothing of great value in the same at the time the principal loss being due to the destruction of the safe.

Isaac Brush, who recently retired from business in Bridgeport, Conn., to take up his residence in New York, was the guest a short time ago of the Calumet Club, which gave a dinner in his honor. It was a pleasant gathering, and was a farewell to Mr. Brush, who has many business and club friends who will regret his departure.

A. Holzman, 94 Whitehall St., Atlanta, Ga., is wondering how some "smooth" individual got away with one of his most valuable diamond rings. Late Monday afternoon of last week a number of prospective purchasers, both men and women, inspected the tray containing the diamond rings. After the departure of one man and two women, who seemed a bit more interested in the trinkets than the other shoppers, Mr. Holzman discovered a "phony" stone nestling in the niche where earlier in the day a $200 solitaire had reposed. The detectives were at once notified, but have discovered no clew upon which to pitch their efforts.

The jewelry store of Cass M. Krammer, 25 Central Ave., Albany, N. Y., was robbed of 20 watches Wednesday about 1.15 P. M., and the thieves escaped with their plunder. Mr. Krammer had locked up his store and had gone to dinner shortly before this time, and during his absence two men unlocked the rear door of the establishment, and after taking the watches concealed them about their person and boldly walked out through the front of the establishment. The closing of the front door was heard by the jeweler, who rushed upstairs in time to see the robbers disappear. The men are said to be about 25 years old. The robbers were described by two boys who saw them pass out, and this description was sent to adjacent towns by the police.

Rochester.

Charles Bryan, 49 years old, was arrested recently by Central Office detectives on a charge of attempted false pretenses. Bryan has been one of the most conspicuous figures among the peddlers of cheap jewelry and trinkets in this city for many years. He made his headquarters in the vicinity of 6th St. and the Avenue. After being taken to police headquarters he was released on $100 bond.

E. Kirstein's Sons Co. has made a number of changes in its working force for 1907. Charles W. Krug, of the office force, will travel in the Southern states. Ben Hillsburg, who formerly made this territory, will take New England instead. William J. Hickey, formerly of Baltimore, has been engaged to travel in the Western states in the territory formerly covered by Al. Fairbairn, who is now with the Columbian Optical Co., Denver, Col.



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The watch will win you his business and friendship for always.

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IMPORTERS AND CUTTERS OF DIAMONDS

2 Tulp Straat, AMSTERDAM 37-39 Maiden Lane, NEW YORK



Western Office:
204 Columbus Memorial Building,
Chicago.

Telephone:
4079 Central,
Chicago.

Vol. LII. CHICAGO, WEDNESDAY, JANUARY 9, 1907. No. 23.

Chicago Notes.

George Cureton, manager of H. Lefort ere, is making a trip east.

I. S. Schoenfeld has resigned his position vith the Capital Jewelry Co.

J. H Hillinger is making a trip this week St Paul and western points.

F. E. Behrendt, representing Moore & son, has left for a trip southwest.

The United Clock Co. has increased its ap tal stock from $50,000 to $100,000.

Jack Bradley, with J. W. Forsinger, vis- ed in New York during the holidays.

D. A. Wilkins, of the Osthy & Barton o., leaves for a California trip this week.

Henry Gishlin has resigned his posi- on in the jewelry department of Mandel Bros.

C. R. Allen & Co., 315 Dearborn St., are ndeavoring to make a settlement with their reditors.

R. A. Kettle, manager here for the Wal- am Watch Co., is making a trip to Boston nd Waltham.

Theo. A. Jacobs, of the Knickerbocker ilver Co., is making a visit to the factory t Port Jervis, N. Y.

Albert Cohn, representing the Lyons Mfg. o., leaves for an extended trip to the Pa- ific Coast this week.

F. L. Maps is starting in business at Kalamazoo, Mich., and was in this city ecently selecting some stock.

Mr. Allen, of the firm of Morgan & Allen, an Francisco, has been spending some time mong the trade here the last week.

Arthur Eilbogen has resigned his posi- on with Sproehnle & Co., to go with the owler & Burdick Co., Cleveland, O.

Joe Witty, of Hopkins & Witty, Du- uque, Ia., was recently called to this city n account of the death of his brother.

H. E. Jones, manager here for the Wads- orth Watch Case Co., has just returned om a trip to the factory at Dayton, Ky.

Morgan D. Wise, who has had a repair hop at Rockford, was here recently to se- ct a stock of jewelry to add to his busi- ss.

The Seth Thomas Clock Co. has an rder for a tower clock for a church at ustisford, Wis. The clock is to have four als of five-foot diameter.

Chas. G. Breitenbach & Co., recently in- rporated; capital, $100,000. The incor- rators were Charles G. Breitenbach, Al- rt M. Johnson and George E. Koplin.

W. R. Stevens, of the Bay State Optical Co., is making a trip to Buffalo and intermediate points: C. F. Barrows, of the same company, is making an eastern trip.

F. Fernandt, who has conducted a repair business for 30 years in the McVickers Theatre building, has accepted a position with Graffe & Stanek as foreman of their shop.

W. V. Ghislin, accompanied by four of the salesmen of the Chicago office, visited the Gorham Mfg. Co.'s factory at Providence last week, as well as other eastern points.

Michael J. Baruch, a jeweler at 332 N. Carpenter St., was recently held up in his store by three men. Baruch fired at the men, shooting one in the chest and succeeding in capturing another.

The first dividend of the Cash Buyers' Union of five per cent. was recently paid the creditors of that defunct concern. Another dividend of probably 20 per cent will be paid during the coming Summer.

Percy Savory, New York representative of the Wadsworth Watch Case Co., stopped over here a few days on his way to the factory at Dayton, Ky., and visited relatives and renewed acquaintances among the trade.

The fine corner stone of the Palmer House block, at State and Monroe Sts., will be vacated by the present tenants by Feb. 15, at which time Lebolt & Co., who now occupy the store just south, will move into it.

Alfred Elsner, formerly covering Wisconsin for L. H. Schafer & Co., has joined the traveling force of A. Hirsch & Co. S. Newman and L. Eisenbach, of the same firm, will leave for their usual territory Feb. 1.

Lazarus E. Lebolt, father of Joseph Y., Meyer H. and Nathan N. Lebolt, who compose the firm of Lebolt & Co., Chicago and New York, died on Jan. 4 at his residence, 3350 Prairie Ave. The store of Lebolt & Co. was closed here on that day.

Theo. A. Thelander & Bro., 1739 N. Clark St., were damaged by fire recently, and have taken temporary quarters a few doors above them on the same street. The damage to stock was slight, and they hope to be back in their old quarters very soon.

C. G. Breitenbach & Co., Silversmiths building, recently incorporated with a capital stock of $100,000. The officers of the new company are C. G. Breitenbach, president; A. M. Johnson, secretary and treasurer. The officers and George W. Koplin, of the Great Western Cereal Co., compose the board of directors. The company has secured considerable space in addition to that which the concern now has, and proposes to make several changes in the arrangements of the office in order to afford more room.

C. P. Dungan, of the International Silver Co., leaves this week for a two weeks' visit to the factory at Meriden, Conn., and other eastern points. James K. Caldwell, of the same company, has just returned from a visit to Charleston, S. C., where he spent Christmas.

Denver.

Dan S. Park, of Dan S. Park & Co., has returned from a visit to Roswell, N. Mex.

Frank Wigger, with Joseph I. Schwartz, contemplates opening a store in Goldfield, Nev.

D. S. Maiman, with the Crown Mfg. Co., left last week for New York. He also will stop at Louisville, Ky.

Ole C. Oleson, with the Lewis Jewelers' Supply Co., returned from a trip to San Francisco, Cal., last week, and left at once for Rocky Ford, Colo.

William Hirt, son of George Hirt, president of the Denver Watch Case Co., was married on New Year's Eve at the home of his parents, William Hirt. He is at present with Cohn Bros., Cripple Creek, Colo.

James Keil, with the Bessemer Jewelry Co., Pueblo, Col., is in Denver for a limited period. He was elected to the State Legislature in November and has come to attend its sessions. Mr. Wilson, who has been with W. L. Morris & Co., Florence, Colo., until their recent sale to Louis Honeyman, will manage the store during Mr. Keil's absence.

Out-of-town jewelers who visited this city during the past week included: E. C. Loper, Fort Morgan, Colo.; Solomon Levinson, Deadwood, S. Dak.; Col. James S. Inman, Goldfield, Colo.; D. J. Kramer, Salida, Colo.; W. J. Crosby and wife, Loveland, Colo.; C. O. Hunter, Fort Collins, Colo.; S. Salmson, Platteville, Colo.; Mrs. Brannen, Brannen Bros., Loveland, Colo.

Joseph Davis, the colored boy charged with the larceny of a gold watch from the store of L. Sapovitz, Chester, Pa., was given a hearing about a week ago in the City Hall Court and committed to jail to await trial at the March term of the Criminal Court.

Extra Special Bargains

In Ladies' O Size Hunting Watches—goods that will help boom your business.

COMPARE OUR PRICES



No. C 210.—O size, 20-year, gold filled B. & B. Royal Hunting Case. Warranted to wear 20 years; made by the Philadelphia Watch Case Company of Riverside, N. J., whose guarantee is stamped on the inside back cap of every case. In engraved, plain polished and engine turned.

THE ABOVE CASE Fitted with 7 jewel nickel, lever escapement, pendant set movement, white dial, complete, ...$5.50
Fitted with 7 jewel nickel, lever escapement, pendant set movement, decorated dial, complete $5.75
Fitted with 7 jewel Trenton, pendant set movement, nickel, complete $6.80
Fitted with 7 jewel nickel, pendant set U. S. Watch Co. movement, complete $7.50
Fitted with 11 jewel nickel, pendant set, U. S. Watch Co. movement, complete $8.00
Fitted with 15 jewel U. S. Watch Co. movement, nickel, pendant set, complete.....$8.75



No. C 211.—O size, 25-year, gold-filled Htg. Case. Owing to the price we are selling this case at we are unable to use the maker's name, but we absolutely guarantee these cases to be entirely satisfactory to you and the greatest value for the money you have ever bought, or they may be returned at our expense.

THE ABOVE CASE Fitted with 7 jewel nickel, pendant set, lever escapement, white dial movement, complete $6.00
Fitted with 7 jewel nickel, pendant set, lever escapement, decorated dial movement, complete, ...$6.25
Fitted with 7 jewel Trenton, nickel, pendant set, complete $7.30
Fitted with 7 jewel nickel, pendant set, United States Watch Co. movement, complete...$8.00
Fitted with 11 jewel nickel, pendant set, United States Watch Co. movement, complete..$8.50
Fitted with 15 jewel United States Watch Co. movement nickel, pendant set, complete..$9.25



No. C 212.—O size, 14 Kt. solid gold Htg. Case in plain polish, fancy engraved, etc. This makes the cheapest O size, 14 Kt. solid gold watch on the market.

THE ABOVE CASE Fitted with 7 jewel nickel, lever escapement, pendant set, white dial movement, complete $9.00
Fitted with 7 jewel nickel, lever escapement, pendant set, decorated dial movement, complete $9.25
Fitted with 7 jewel nickel, Trenton pendant set, complete $10.30
Fitted with 7 jewel United States Watch Co. nickel, pendant set movement, complete $11.00
Fitted with 11 jewel nickel, United States Watch Co., pendant set movement, complete $11.50
Fitted with 15 jewel nickel, United States Watch Co., pendant set movement, complete. $12.25

Write for our new catalogue just off the press; mailed to legitimate jewelers on application only.

HOLSMAN & ALTER, Wholesale Jewelers, 176-178-180 East Madison Street, CHICAGO, ILL.

A. C. BARD & CO.

IMPORTERS AND CUTTERS OF **DIAMONDS**

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103 STATE ST., CHICAGO. COLUMBUS MEMORIAL BUILDING.

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FINISHED MATERIAL



17 J. Bridge Model

Regular Sizes

also

Thin Model

TAVANNES WATCH CO.

131 Wabash Ave., CHICAGO 2 Maiden Lane, NEW YORK

Cincinnati.

TRADE CONDITIONS.

All Cincinnati jewelers speak of the past year as being the most prosperous they have experienced and predict a similar good business for 1907. The holiday season, just passed, was very much in advance of 1905. Sales were larger and money was more plentiful. During the past 12 months there have been several removals of firms whose business demanded larger quarters, several new firms have opened up, and one of the finest plants in the country has been built here. During the past year also the number of out-of-town buyers visiting this city has been greater than ever before.

William Willman, of Meseh & Willman, left on his southern business trip last week.

Joseph Hornback, lately with Albert Bros., has joined the road force of D. Jacobs & Co.

J. B. Osthoff, of Joseph Noterman & Co., and his family are spending a few weeks in Zellwood, Fla.

Mrs. Strueve, wife of H. R. Strueve, a retired Cincinnati jeweler, died at her home Dec. 27, in her 70th year.

Samuel Bloom, Jr., a wholesale jeweler of Kansas City, spent New Year's Day here with his father, Magistrate Bloom.

The show window in Charles Sederberg's store, Milford, O., was completely demolished by the decorations catching fire during Christmas week.

Charles Hummel, with Louis Hummel, Arcade, and family are rapidly recovering from injuries received in the Price Hill street car accident, Dec. 30.

Anthony Herschede, Main St., has been elected vice-president of the Board of Public Service of Cincinnati, of which he has been director for the past year.

Ed. C. Pfaffel, formerly with L. Gutmann & Sons, and who temporarily retired from business on account of ill health, is well again and ready to resume his duties.

Charles Davidson, of the American Silver Co., and son of W. E. Davidson, Arcade, was married Jan. 2 to Miss Jessie Johnston, of Bellevue, Ky. Mr. and Mrs. Davidson are now in the east on a wedding tour.

Sam Taggart, well known to the trade, has joined with the Miller Jewelry Co. as traveling salesman in the south and northwest. This company is adding quite extensively to its factory force and plant.

The engagement of Walter Herschede, of the Herschede Hall Clock Co., and Miss Ruth Foy, of Avondale, is announced. Mr. Herschede has gone to Grand Rapids, Mich., where he has charge of the company's exhibit of clocks at the furniture exhibition.

A. A. Spiegel, former manager for the Gustave Fox Co., has formed a partnership with M. M. Plaut, succeeding Plaut & Co., Neave building. The new firm is styled A. A. Spiegel & Co., and began business Jan. 1. It will carry a full line of filled and gold jewelry, also novelties, and will occupy quarters formerly occupied by Plaut & Co. Leonard J. Fox, formerly traveling salesman for the Gustave Fox Co., succeeds Mr. Spiegel as manager of the latter concern.

Edward Slater, 25 years old, who was recently arrested in Cincinnati on a charge of obtaining a diamond ring worth $200 in Jonesboro, Tenn., under false pretense, says he will return to that place without requisition papers. It appears Slater on his reputation bought a ring from a jeweler there, but had paid nothing on it when he left town and came to Cincinnati. He had been here only a short time when detectives, having been notified, arrested him on a warrant sworn out by the jeweler.

Oscar Keck, formerly vice-president of the Herman Keck Mfg. Co., has succeeded the late Herman Keck as president and treasurer of that company, and also of the Duhme Jewelry Co. Both boards of directors remain the same. The business of these two concerns, will be continued as heretofore without any interruption. The estate of the late Herman Keck, which is valued at over $100,000, will be divided by his widow, who has been made administratrix.

Lindenberg & Fox are now in their new quarters on the ninth floor of the Harrison building, where they have floor space of 2,600 feet, divided into different departments. The private office is very attractive, with handsome rugs, mahogany furniture and oil paintings. The main office, of large dimensions, is fitted up in mahogany of the latest style. The shipping room comprises about 1,200 sq. ft., and is a marvel of completeness in its every appointment. The house is adding an extensive line of both cut glass and silver hollow ware to its stock.

Out-of-town jewelers who visited this city last week buying stock included: R. Baldwin, of Baldwin Bros., Winchester, Ky.; Frank B. Carey, Lebanon, O.; J. C. Meyer, Harrison, O.; J. H. Sherrwood, Brooksville, Ky.; William Leive, Aurora, Ind.; Ira Wylie, Springfield, O.; R. F. McComb, Hamilton, O.; A. H. Beer, Versailles, Ind.; Mr. Conn, Conn Jewelry Co., Bowling Green, Ky.; Fred G. Wittlinger, Middletown, O.; A. E. Axman, Middletown, O.; Charles F. Gray, Dayton, O.; Mr. Leonard, of Edwards & Le Bron, Chattanooga, Tenn.

Toledo, O.

TRADE CONDITIONS.

Never did a new year present a better outlook for the jewelry business than the one just ushered in. Collections are good and checks in full payment are now being received for goods bought last Fall. The holiday business was excellent, better than ever before experienced, and every indication points to a banner Spring business.

The Lang Cut Glass Co. has opened a store and showroom on Adams St.

C. K. Merrill, of the Merrill, Broer Co., will attend the annual meeting and banquet of jewelers at Chicago, Jan. 19.

The Lion Store, since opening its St. Clair St. department, has considerably increased its jewelry department.

The three local wholesale jewelry firms in this city are arranging to send their traveling salesmen out after the holiday lull, and beginning this week all these firms, the Merrill & Broer, Robert Nelson & Co., and the Swigart Watch & Optical Co., would be glad to put on at least one more salesman if they could get the right man.

The new store building of J. J. Freeman & Co., on Summit St., is rapidly nearing completion, and it is now the matter of a short time until the firm will be settled in one of the finest jewelry stores in Ohio. The new location is situated only two or three doors from the present location, and therefore the firm will lose none of the prestige gained through being located at one place for over a third of a century.

Indianapolis.

TRADE CONDITIONS.

Local merchants have now balanced their books for 1906 and completed their inventories. Their conclusion is that the year just closed was a very satisfactory one. It was not a record-breaker, but it compared well with those that were. It was better than 1905. There were fewer duller periods and trade during June and December was better. The year was characteristically normal, that is, business was fair from month to month. The holiday trade was gratifying. It started earlier than usual and continued until Christmas Day. Staple jewelry articles were most in demand. Watches and diamonds had a steady call, but novelties were not much sought. Jewelers say that customers who formerly looked for small articles that sell from $1 to $2.50, this year sought $4 and $5 articles. Estimates made by jewelers indicate that the business of the year just closed was from 10 to 25 per cent. better than that of 1905.

A recent customer at M. F. Smith's store bought a diamond and then lost it before he had walked a block.

The General Assembly, which recently convened for its biennial session, has been asked to pass a bill creating a State board of optometry.

The employes of Charles Mayer & Co. have been made happy by the announcement that the store will close hereafter at 5.30 P. M. instead of at 6 P. M.

Chris. Bernloehr & Bros. are now settled in their new quarters on the second floor of the McQuat block, in Washington St., between Meridian and Pennsylvania Aves.

J. C. Sipe is making his annual distribution of leather-backed memorandum books. Mr. Sipe has made use of this little vest-pocket book as an advertising medium for several years.

Regret has been expressed here over the death of John D. Smith, Union City, who had been a buyer in this market for 40 years. He was one of the best known jewelers in the State. His death occurred Dec. 24.

The pulpit furniture of the new Meridian Street Methodist Church was given to the church in the memory of the late Silas Baldwin, head of the Baldwin-Miller Co., who died several months ago. The name Silas Baldwin appears beneath the pulpit divan.

During the holiday season Charles Mayer & Co. carried what is said to have been the largest advertisement ever printed in an Indiana newspaper. The ad., which was 16 columns wide and the full depth of the page, appeared in the Indianapolis *News*.

The Indiana Retail Merchants' Association, comprising in its membership many jewelers of this and other Indiana cities, will hold its annual convention at Evansville, Ind., Jan. 15, 16 and 17. R. B. Clark, of Clark & Raber, Anderson, is president of the association. His annual address will take up the question of the best way to cope with mail-order competition.

Out-of-town jewelers, who visited the local jobbers and manufacturers last week, report that holiday business was exceptionally good. Among the number were H. A. Robert, Veedersburg; J. L. Hastings, Sheridan; J. A. Meissen, Cicero; Samuel Prager, Terre Haute; Mrs. B. Maier, Edinburg; Philip Adler, Lebanon; H. E. Kinnear, Marion; Charles Ham, Frankfort; A. A. Garner, Lebanon; A. N. Canada, Winchester; C. E. Hodgen, Kokomo, and J. B. Johnson, Goodland.

San Francisco.

Gardner & Weber are enlarging their store.

The Sterling Jewelry Co. has renovated its store.

Mr. Tuttle, Portland, Ore., visited the trade in this city recently.

Walter Green, of Carran & Green, will soon go to Europe on a purchasing trip.

George Hunter, formerly superintendent of the Elgin National Watch Co., left for Australia recently.

Werner Bros. expect to move within a few weeks. The new location has not yet been decided upon.

Mr. Hammersmith, of Hammersmith & Field, has received the San Francisco agency for the E. Howard Clock Co.

H. Knopfmacher, son of A. Knopfmacher, leaves in a few days for Amsterdam and other European diamond centers, to be gone about two months.

Karl Eber recently formed a partnership with Neil O'Neill. The new firm of O'Neill & Eber has just completed renovating its store on Fillmore St.

On Dec. 31 Alphonse Judis, of the Alphonse Judis Co., who has just recovered from a severe illness, started south for a few weeks' pleasure trip.

K. C. Levy has secured the services of Mr. Churchill, a first-class watchmaker, and has put in a fine new bench with full equipment for any kind of watch work.

The Cafe Severn's beautiful new silver service, the most complete on the Pacific Coast, made by the International Silver Co., has for several days past been on exhibition at the store of Hammersmith & Field.

The Keystone Jewelery Co., Van Ness Ave., has secured the services of I. Silverstein, who has been with the Enterprise Jewelry Co., of Denver, Colo., for the past eight years.

Henry M. Abrams, the well known jobber, was married, on Dec. 24, to Miss Mae Loeb. Mr. and Mrs. Abrams left on Christmas Day for an extended trip through the east and south.

O. M. Howard, formerly of South San Francisco, has opened a jewelry store at 3246 Mission St., this city. He is carrying a line of jewelry, watches, cut glass and flat ware and has a well-equipped repairing department.

Pacific Northwest.

E. R. Pelz is now in Portland, Ore. He is still gathering elks' teeth, and now reports a collection of 27,250.

S. Marcus, proprietor of the Emporium Outfitting Co., Williams Ave., Albina, Ore., dealing in jewelry, etc., has disappeared. The creditors are chiefly employes and jewelers.

The R. G. Colvin Co. has been incorporated to engage in the jewelry business at Everett, Wash., by R. G. Colvin and Maud G. Colvin. The capital stock of the company is $5,000.

Chief of Police Waller, of Spokane, Wash., has returned from Seattle with May Eastman, who was arrested in the latter city on the charge of stealing jewelry from the G. R. Dodson jewelry store, Spokane, by which she was formerly employed. The girl, who is only 18 years old, admits having taken a ring, a purse and an umbrella, but denies having taken the other things.

The auction rooms of M. Braunstein, Yates St., Victoria, B. C., were robbed last week of 47 gold and gold-filled Geneva watches valued at $600 and a number of other articles. So far the thief or thieves have not been apprehended.

The safe in the jewelry store of Troyer & Engle, Tekoa, Wash., was dynamited by burglars a short time ago. The thieves got away with about $2,500 worth of jewelry and watches. A reward of $500 has been offered by the citizens of the town for the arrest and conviction of the burglars.

Pacific Coast Notes.

R. W. Huff is closing out his stock at Orange, Cal.

The San Jacinto Jewelry Store, San Jacinto, Cal., has secured the services of R. L. Loucks.

A. C. Bay, of Manson & Bay, Redlands, Cal., reports that the finishing touches have now been put on the firm's new store. A special department for cut glass and hand painted china has been added.

Mr. Cooney and others, who are working on what they hope will be a diamond mine, near Oroville, Cal., report having struck "Blue Ground" last week, at a depth of 35 feet. Twelve men are now employed on the work.

A. E. Springborg's store, at Redlands, Cal., is being improved in a number of ways. A new crystal room has been put in for the special display of cut glass and a lens grinding machine and other features have been added to the optical department. A handsome street clock is to be erected in front of the establishment.

A. L. Large and J. A. Bixler, formerly of Springfield, Ill., are at Long Beach, Cal., where they are preparing to open a watch factory. They have purchased a site comprising two acres on Pasadena Ave., and state that a factory will be put up as soon as machinery can be put on the ground. They assert that 50 hands will be employed at the start.

The authorities of Los Angeles, Cal., are following the example of Seattle and are out against the bogus jewelry concerns of that city. Last week, upon the complaint of a laborer that he had been swindled out of $10 paid for a worthless watch, which he had bought, he claimed, at an auction sale, the chief of police visited an auction sale conducted by the Brazilian Gem Co. and warned those present that they would be defrauded if they purchased at the sale. This was followed by the introduction of an ordinance in the city council which is designed to check the work of bogus jewelry stores and auctioneers.

The store of P. H. Shuey, Red Bluff, Cal., was robbed of stock valued at about $800, recently. As Mr. Shuey and his wife, who live in the same building as that in which the store is located, were returning home about 11 p. m., they came upon the thief at work. The burglar ran and Mr. Shuey gave chase, but was unable to overtake the fugitive. The officers were notified and the next day a man giving the name of Jacob Smith was arrested in the neighboring town of Red Bank, on suspicion of being the man wanted. He answers the description given by Mr. Shuey and his own story of his doings on the day and night of the robbery is known to be untrue. So far the stolen goods have not been recovered by the police.

St. Louis.

W. H. Wheeler, Palmyra, Ill., was one of the visitors in this city last week.

Briggs & Dodd, the Chicago jewelry auctioneers, are now selling the stock of W. A. Gill, 612 Olive St., St. Louis, Mo.

David Lowinsky, a jewelry salesman, 50 years old, died suddenly of heart failure last week. He succumbed on the street.

Frank Hassmer, of the Mermod, Jaccard & King Jewelry Co., and Miss Minnie Watts, St. Louis, were married recently in Belleville, Ill.

G. W. Killiam, accompanied by his wife and daughter, Pittsburg, Kans., were in St. Louis last week enjoying a vacation after a strenuous holiday business.

Theodore Ebeling, formerly with the Bauman-Massa Jewelry Co., and Leo Boedeker have formed the co-partnership of Ebeling & Boedeker and purchased the store of W. F. Withus 2019 E. Grand Ave. Mr. Withus will retire from the jewelry business.

W. E. Susong has been added to the traveling force of the Bauman-Massa Jewelry Co., with northern Missouri, Iowa and Western Nebraska as his territory. He was formerly with the M. A. Lumbard Co., Des Moines, Ia. He will make his first trip Jan. 15.

News has been received here of the engagement in Philadelphia of Sylvain E. Friede, one of the traveling representatives of the Howard Watch Co., to Miss Corrinne Virginia Stern. Mr. Friede is a son of Joseph Friede, vice-president of the Eisenstadt Mfg. Co.

David I. Schane, in whose store at 1063 Franklin Ave. his bride-to-be died, has returned to Atlanta, Ga. Funds to the amount of $1,270 deposited in the Franklin National Bank were garnisheed by James J. Burke, president of the Brooks Jewelry & Optical Co., to satisfy a claim of $780.

Harvey White, 20 years old, who says he resides in Brooklyn, was taken into custody Jan. 6 on a charge of stealing jewelry from the Providence Jewelry Co., in the Granite building, this city. The accused confessed that he had stolen 500 rings, 30 watches and many pins, which he distributed among his numerous women acquaintances. A great part of the jewelry has been recovered.

William Weidlich & Bro., now at 614 Locust St., will move about March 1 into larger quarters which they have leased on the fifth floor of the Model building, at 7th St. and Washington Ave. The firm is agent for the New Haven Clock Co., New England Watch Co., and Watson & Newell Co.

J. E. Durick, Grand Forks, N. Dak., has been engaged by William Weidlich & Bro. as a member of that firm's traveling staff. He has not been assigned any particular territory as yet. Chester Hale, who has been with the firm for some time, will travel in the territory formerly covered by L. S. Gregory—the northwest.

Omaha.

T. L. Combs, of T. L. Combs & Co., has gone to Denver, Colo., on a pleasure trip.

Frank Kubik, Rising City, Nebr., has sold out his jewelry interests and moved to Weston, Nebr.

J. M. Walsh, representing Geo. Borgfeldt & Co., was in this city last week in the interest of his firm.

Oscar Homan, with Brown & Borsheim, has returned from Des Moines, Ia., where he spent the holidays.

Bert McCollough, formerly with Shook Mfg. Co., but now located in Norfolk, Nebr., was in this city last week.

Curtis Lindsay, son of S. W. Lindsay, has returned to Armour School in Chicago, having spent his vacation with his parents in this city.

C. L. Shook, of the Shook Mfg. Co., was in Rising City, Nebr., on business last week.

Sol. Bergman, of the Sol. Bergman Jewelry Co., expects to leave for New York about Jan. 16.

Albert Edholm showed his appreciation of his employes during the holidays by setting aside a substantial percentage of his year's profits, which he divided equally among a number of them.

John T. Cooper, formerly of the firm of Cooper & Borsheim, and who recently sold his interest to Mr. Borsheim, has gone into business for himself in the Paxton block. He is making a specialty of fine engraving.

W. B. Graves, Elkhorn, Nebr.; W. E. Burrell, of Fairbury, Nebr.; M. Barnes, Avoca, Ia.; M. Furnald, Carroll, Ia., and W. H. Myers, Clearfield, Ia., were in this city during the past week, replenishing their stocks.

Ed. Elliott, who was recently found guilty in the District Court of robbing Jos. Sonnenberg's store, was sentenced Dec. 31 to 12 years and six months imprisonment in the penitentiary by Judge Sutton. Elliott's attorney made an effort to get a new trial, but the court promptly overruled this motion.

Minneapolis and St. Paul.

The strike of jewelry workers in the Twin Cities for an eight-hour day has been declared off, the men having returned to work on the old basis.

There is considerable rumor about a number of jewelers moving further up Nicollet Ave., particularly between 8th and 9th Sts., Minneapolis, but the details are missing.

E. J. Bronson, who has been located at 2 W. Lake St., Minneapolis, for five years past, is about to move into a considerably larger store at 16 W. Lake St., in the same block. Mr. Bronson has been in business in that neighborhood for 20 years.

The Dayton Dry Goods Co. will occupy the remainder of the Dayton building, Minneapolis, this Spring. This will require Eustis Bros., who are located in that building, to find other quarters. It is supposed they will move into the next block on Nicollet Ave., between 8th and 9th Sts.

Mrs. Carrie B. King, well known in the jewelry trade and for some time in the employ of Weld & Sons, Minneapolis, left that city last week to become the wife of Warren Stillwell, New York. The wedding will take place Feb. 5. After a short sojourn in New York the couple will make their home in Milwaukee, Wis.

David Marks, St. Paul, was recently arrested on a charge of swindling Julius Gerber, who alleged that he was given a brass watch in exchange for his own watch and $5. Marks gave bail, demanding a jury trial, and when the case came up was not on hand, it being reported that he had gone to Chicago. His bail was declared forfeited and a bench warrant was issued for his arrest.

Philadelphia.

TRADE CONDITIONS.

With the ending of stock taking both retailer and wholesaler are looking forward to a new year as bright, if not even better, than the year just ended. The buyers of the wholesale houses have been dispatched to the east to make orders already for the Spring trade, and such is their optimism and buoyancy that orders are being made more generously at this season than ever before. The fact that there has for the year just ended been only two local failures reported and these of retailers who have not been regarded as leading members of the retail trade, is generally taken as the best possible evidence of a prosperous year all around.

Aug. F. J. Dorn, 908 Market St., Camden, N. J., is reported to have been ill since Christmas.

G. H. Homer, Wildwood, N. J., has opened a branch store on Germantown Ave., above Lehigh Ave.

William Latham, watchmaker, with William Gibbons, 40th and Market Sts., is reported to be engaged to be married.

Charles Diesinger, manufacturing jeweler, 718 Sansom St., is receiving the felicitations of the trade upon the fact that he became a grandfather last week.

Homer Vernon, Ambler, Pa., is being congratulated by his friends in the trade upon his marriage New Year's eve. Mr. Vernon left for a short honeymoon trip.

Sol. Rosenblatt, Germantown Ave., above Lehigh Ave., has given up his house and taken apartments for the Winter at the Majestic Hotel, Broad St. and Girard Ave.

Charles H. Dean, diamond broker, 717 Sansom St., is receiving the condolences of the trade owing to the death last week of his mother. Mrs. Dean was 73 years old and was buried Thursday from her home, 1524 S. 2d St.

Elmer Horn, of the material department of M. Sickles & Sons, spent the holidays with his family at a reunion at the old homestead in Easton, Pa. Ben. Krischer, of the same house, returned last week after an illness of several weeks with typhoid fever.

Harry Everline, with Edmund Desinger, casemaker, 7th and Sansom Sts., was presented last week with a gold watch and chain by the members of a tennis association with which he has long been connected, and whose success he has largely promoted. The presentation was made with formality and as a Christmas token of esteem.

Among the visitors to the trade last week were George Bowen, of Thos. H. Bowen & Co., Bridgeton, N. J.; Mrs. M. E. Smith, Smyrna, Del.; H. H. Greiner, Bethlehem, Pa.; Calvin Solliday, Lambertville, N. J.; H. L. Phillips, Smyrna, Del.; David H. Krause, North Wales, Pa.; J. Harry Halt, Mt. Holly, N. J.; C. F. Kuhn, Cape May, N. J.; C. A. Feil, Wilmington, Del.; Lynn Thomas, of L. Thomas & Co., Wilmington, Del.; Leslie Cartwell, Wildwood, N. J.

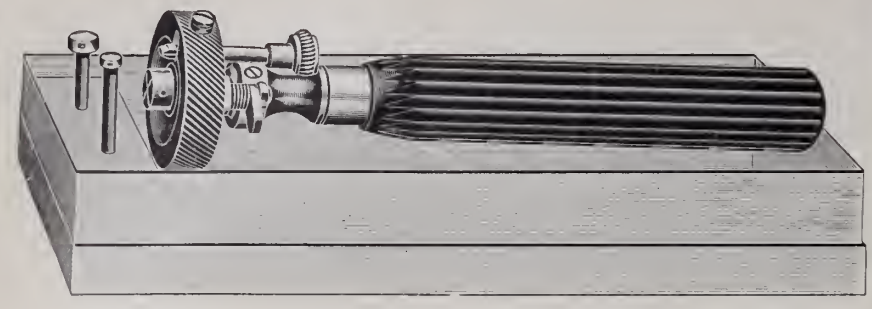
Simon Cohen, 161 N. 8th St., has called a meeting of his creditors for this week. Mr. Cohen has for the past three years conducted a small retail store at Arch and 8th Sts., where he formerly for about 10 years previously conducted a tobacco store. Mr. Cohen explained to THE CIRCULAR-WEEKLY correspondent that his embarrassment was due largely to the fact that his wife has been seriously ill, that he has been compelled to send her away to a more congenial climate and to conduct two separate establishments. He also attributes his financial losses in a measure to the fact that he was robbed last September of valuable jewelry by thieves who entered his store. He made no report of the robbery at that time, he says, because he feared that his creditors would question him so closely that they might force him "to the wall" before the beginning of the Fall business and without an opportunity to make good his losses by holiday trade, which he confidently expected. Mr. Cohen has retained G. Brian, an attorney, to look after his interests.

The Philadelphia Jewelers' Club, at its first monthly meeting of the present year, last night, received nominations for officers to be elected at the annual meeting the first Tuesday in February. From the list of nominations made it is to be expected that there will be a material change in the management of the club. This is accounted for from the fact that the entire complexion of the club, so far as the personnel of its members is concerned, has been changed greatly in the last few years, and not because of any factional division of members. It is believed that at the February meeting almost an entire new set of officers and board of directors will be chosen. Who will be nominated no one in the trade seems to know, and there is manifested much interest in last night's meeting. The officers of the club at present are: Archie Rutherford, president; A. G. Lee, vice-president; William H. Long, treasurer, and A. J. Le Jambre, secretary. The board of governors are L. P. White, Joseph Cadwallader, John Lehman, J. Warner Hutchins, and Frederick Ruchesdel. At the annual meeting to be held in February, when a vote will be taken on the nominees, arrangements will be made for the annual banquet, which will probably be held as usual on Washington's birthday anniversary.

Utica.

Henry B. Moore, a jewelry manufacturer at Genesee and Liberty Sts., has sold out to E. C. Milgate. Mr. Moore will assume charge of a brick making company conducted by his father-in-law, the late John Doyle.

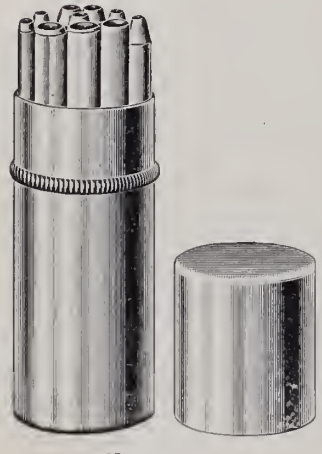
Samuel Orbach, the local jeweler who disappeared because of irregularities in connection with his failure, was indicted for perjury in swearing falsely to a bail bond. His son-in-law, Morris Zucker, of New York, put up $1,500 in cash bail for Orbach's appearance for trial. The case was called in county court this week, but Orbach failed to show up, and the cash bail was ordered paid to the county treasurer.



Improved Ides Pattern Mainspring Winder

of superior quality, aluminum heads to reduce weight. 3 Arbors (interchangeable) to take all sizes of mainspring.

Price, each, $1.50



No. 114.

No. 114 Set of 10 Punches in metal box—chiefly for reducing canons of hour hands.

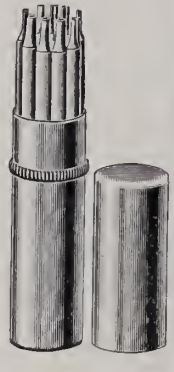
Price, 60c.

No. 115 Set of 12 Punches in metal case suitable for staking escape wheels (6 flat face, 6 round face.)

Price, 60c.

No. 116 Set of 12, same as above, but all flat face. Chiefly for driving cylinders.

Price, 60c.



Nos. 115 and 116.

"National" Watchmaker's Eye Glass



Slanting design of frame is most desirable, as it is very comfortable and easy to hold; further it shuts out the light from the side. Perforations near the lens will prevent lens from sweating.

Prices: Focus 1″, 50c.
1½″, 45c.
2″, 40c.
2½ to 5″, 35c.

PLEASE ORDER FROM YOUR JOBBER IN MATERIAL AND TOOLS. WHOLESALE TRADE SUPPLIED BY

Hammel, Riglander & Co.

47 Maiden Lane, NEW YORK CITY

Anniversary Clock

TRADE-MARK REGISTERED.

All ***genuine*** Anniversary Clocks running 400 days, bear the above name plainly lettered on the dials.

Beware of Imitations and infringements of our trade-mark.

Every up-to-date jeweler should have the Anniversary Clock in stock.



Parlor Mantel Regulator No. 1.
Height, 16 in.; width, 8 in.; Porcelain Dial, 4 in.



If you wish the ordinary 400-day clock with brass base, we have it at $8.00 each, but do not guarantee or recommend it.

THE BOWLER & BURDICK CO.,

CLEVELAND, O.

Sole Agents for the U. S. Send for Catalogue

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Special Notices.

Situations Wanted.

AS CLOCK repairer and to assist on watch and jewelry repairing; apply with particulars. S. E. Burwell, Omaha, Nebr.

WATCHMAKER wishes position; good references and full set of tools; 11 years' experience. "G. X., 8850," care Jewelers' Circular-Weekly.

GOOD, reliable watchmaker, thoroughly experienced in all classes of watches, wants situation. "R. R.," 1514 Cherry St., Philadelphia, Pa.

SALESMAN of experience is open for 1907; well acquainted on the road; A1 references. Address "R., 8755," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, fine clock and jewelry repairer, wants position to finish trade; best references. Address E. E. Blakley, Oakley, Mich.

FIRST CLASS watchmaker, jeweler and engraver; 15 years' experience; $25 per week; south or southwest preferred. J. B. Otto, Oklahoma City, Okla.

A COMPETENT MAN desires to run a jewelry shop; experienced and with good reference. Address "Box 8817," care Jewelers' Circular-Weekly.

YOUNG MAN, hustler, wishes position as city salesman in jewelry line; can make good. Address "Hustler, 8893," care Jewelers' Circular-Weekly.

FOREMAN, with long experience, wishes to connect with party; can invest small capital. Address "C., 8813," care Jewelers' Circular-Weekly.

YOUNG MAN, having A1 business experience, wishes position as salesman with a reputable manufacturer. "Capable, 8768," care Jewelers' Circular-Weekly.

WANTED, by a young lady, position as engraver and saleslady; can furnish reference; have had experience. Address "T., 8821," care Jewelers' Circular-Weekly.

SALESMAN, 12 years' experience in retail trade; can furnish best of references, etc.; New York City preferred. Address "J. N., 8854," care Jewelers' Circular-Weekly.

CLOCKMAKER, with six years' experience, wishes steady position with a good reliable house; good references; own tools. Address "G., 8803," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, wishes a position as jewelry salesman in New York City; two years' experience in watch cases. Address "City, 8914," care Jewelers' Circular-Weekly.

WATCHMAKER, with 11 years' experience; good European and American references; good tools; New York City preferred. "Watchmaker, 8851," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted in the trade east and west, also the Pacific coast, is ready to make arrangements for 1907. Address "Jackson, 8852," care Jewelers' Circular-Weekly.

PLATER; does all finishes in gold, silver, oxidize, bronze, etc., makes all solutions; can fix plant if desired; references. Address "Berlin," care Levin, 231 Eldridge St., New York.

EXPERIENCED watchmaker and jeweler desires position in middle west; have all small tools; can furnish best references. Address "E. J., 8706," care Jewelers' Circular-Weekly.

WANTED, POSITION, by southern traveler of 16 years' experience in the territory; sterling silver or plated hollow ware preferred. Address "O., 8862," care Jewelers' Circular-Weekly.

SITUATION WANTED by A1 jeweler and clock repairer; can help on watches; New York State or New Jersey preferred; A1 reference. Address "S., 8855," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires position at once; middle age man; competent to handle railroad work; New England States preferred. Address "A. B. C.," 45 Charles St., Springfield, Mass.

A FIRST CLASS manufacturing jeweler of executive ability, wishes position as foreman or assistant foreman; A1 references. Address "Executive, 8789," care Jewelers' Circular-Weekly.

YOUNG MAN, age 20, desires to locate with some jewelry house insuring advancement to traveling salesman; can furnish best references. Address "J., 8861," care Jewelers' Circular-Weekly.

HIGH GRADE engraver desires position; acquainted with general retail store work and window trimming; samples and reference given. Address "A., 8867," care Jewelers' Circular-Weekly.

SALESMAN, with good following, covering Pacific coast States, is open for engagement; best of references as to character, ability, etc. Address "J., 8896," care Jewelers' Circular-Weekly.

YOUNG MAN, with 10 years' experience in large retail store, wants position as traveling salesman with good, reliable firm; A1 references. Address "H., 8838," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman, fully acquainted with the general trade east of Chicago, wishes to travel for a manufacturer; first class references. Address "N., 8756," care Jewelers' Circular-Weekly.

WOULD LIKE position as helper to watchmaker; three years' experience at the bench; can do nearly all work required; residence in the west preferred; reference exchanged. W. Ogburn, Monroe, N. C.

STRICTLY high class watchmaker and optician is open for permanent engagement; age 40; $25 per week; New England or eastern cities preferred. Address "Skill, 8882," care Jewelers' Circular-Weekly.

SALESMAN, young man, 24, experienced in high class Parisian artistic jewelry; acquainted with the trade, city and road, best of references, wants position. "A. A., 8876," care Jewelers' Circular-Weekly.

YOUNG MAN, age 24, five years' experience with leading jewelry and watch jobber, as stock and office man, A1 references, desires change; moderate salary. Address "F., 8898," care Jewelers' Circular-Weekly.

POSITION by first class melter, plater, roller, wire and tubing drawer; can refine; understands the manufacture of seamless wire and tubing from a to z. Address "L., 8911," care Jewelers' Circular-Weekly.

PRACTICAL watchmaker and refractionist, good salesman with high class trade; good address; wants to locate with up-to-date house in good city; south preferred. "K., 8763," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman, having a large established trade, desires a diamond mounted line or a manufacturer's line of high grade gold goods. Address "High Grade, 8853," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, wishes position as assistant to watchmaker; have had two years' experience on clock and jewelry repairing; three months on watches; can furnish best of reference. S. M. Duncan, Lexington, Ill.

YOUNG MAN, 23, would like to finish watchmaking trade; three years' experience on watch, clock and jewelry repairing; best reference; go anywhere. Address F. Berger, 50 Webster St., North Tonawanda, N. Y.

TRAVELING SALESMAN, with established trade throughout New England, New York State, Philadelphia, Baltimore and Washington, is open for position; A1 references. Address "H., 8815," care Jewelers' Circular-Weekly.

HUSTLER, well posted, age 27, with 15 years' experience as workman and manager of retail store, wants position on road with some good wholesale concern; first class reference. Edward Hemple, 606 Forbes St., Pittsburg, Pa.

WANTED, position under a good jeweler to complete trade; three months' experience, one year at Philadelphia Horology College; good references and habits; New England preferred. John B. McBain, 28 Main St., St. Johnsbury, Vt.

POSITION WANTED, optometrist and watchmaker, thoroughly equipped in modern methods; no work too difficult; best of references; none but substantial salary will be considered. Address "A. C., 8792," care Jewelers' Circular-Weekly.

WANTED, steady position by a first class manufacturing jeweler and stone setter; can do all kinds of work, new and jobbing, cast and hand work; first class reference. Address "L. B.," care Dan Rosenber, 222 E. 98th St., New York.

SALESMAN, resident of Chicago, desires a good line for the middle west; have a large acquaintance with both jobbing, retail jewelry and kindred trades; references, etc., of the best. Address "Trade, 8899," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman, thoroughly understanding the retail jewelry business and also watch repairing, wants position with a good house; best of New York City references. Address "Y., 8895," care Jewelers' Circular-Weekly.

INTELLIGENT young man, speaking French and German fluently, first class, experienced salesman, acquainted with the trade, best of city references, wants position with an import house. Address "X. X., 8878," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, 25 years' experience in complicated Swiss and American railroad work, has A1 references, complete tools, desires position; southern States or California preferred. Address "Watchmaker," 202 North St, San Antonio, Tex.

HUSTLING SALESMAN, with ability, wants line of silver, or plated hollow and flat ware line, or any other kindred line on commission; have established trade throughout New York, Pennsylvania, Ohio and Indiana. "Ability, 8891," care Jewelers' Circular-Weekly.

COLORER and plater, first class; formerly with Bernard Rice's Sons, Alexander Grabhorn, Shickerling Bros., Silverman & Co.; best references; capable of taking charge; expert in green and rose coloring. Edgar L. Tannert, 22 Spring St., New York.

EXPERIENCED traveler is open for engagement with jobber or manufacturer; well acquainted with trade in east, west to Denver, north, south, southwest through Texas; A1 reference as to character and ability. Address "K., 8897," care Jewelers' Circular-Weekly.

SALESMAN, with established trade: 5,000 to largest towns in States of Pennsylvania, Ohio, Indiana and New Jersey, wishes line of Swiss or New England watches; start out Jan. 25 unquestionable references as to ability, etc. "Results, 8890," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and engraver, wants to make change; to take charge of department; willing to act as salesman; want permanent position in first class store, Georgia or Alabama preferred; not less than $30 per week considered. "X., 8872," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman, covering States of Pennsylvania, Ohio, Michigan and Indiana, desires line of rings, jewelry or any desirable manufacturer's line; unquestionable credentials as to ability, character, etc.; salary or commission; can show results. "Hustler, 8880," care Jewelers' Circular-Weekly.

OPEN for an engagement Feb. or March 1, 1907, as buyer and manager of large jewelry department; am thoroughly acquainted with the jewelry and kindred branches from diamonds down to 10-cent pins; 25 years' experience in the practical as well as commercial end of it; have experience as buyer, and am thoroughly acquainted with all the leading manufacturers in eastern part of the country; if you are looking for a first class man address "L. F. D., 8808," care Jewelers' Circular-Weekly.

Side Lines Wanted.

DIAMOND BROKER, covering large territory, would consider side lines or specialties, with preference for mountings and loose stones, anything except diamonds. Address "Reliable, 8871," care Jewelers' Circular-Weekly.

WANTED, gold or plated jewelry on commission, by young man with exceptional acquaintance among department stores in New York and vicinity; 10 years' experience; I have an office in the heart of the city. Address "G. R. A., 8866," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman, covering New York City, environs and larger New England cities, desires to add sterling flat ware or good 14-K. jewelry line, on commission; unquestioned credentials as to ability, character, etc. Answer "Immediate, 8751," care Jewelers' Circular-Weekly.

MANUFACTURER of well known novelty line, with office on Maiden Lane, New York, desires to carry small line in connection with own, New York City and larger cities of east and middle west; good opportunity for the right line. Address "A., 8814," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, one watchmaker and engraver. P. C. Pulse & Co., 1150 Washington St., Oakland, Cal.

WANTED, first class watchmaker and engraver; permanent position to good man. J. H. Grove, Mason City, Ia.

WANTED, an A1 stock and order clerk in wholesale jewelry house. Apply Fred Kaufman, 565 Broadway, New York.

WANTED, a good jewelry repairer and stone setter; permanent position; state wages wanted. R. F. Polack, York, Pa.

FIRST CLASS engraver, also capable of assisting on jewelry work. Chas. N. Hancher, 1211 Market St., Wheeling, W. Va.

WANTED, experienced watchmaker; must be a good engraver and optician; permanent position. S. A. Daniels, Americus, Ga.

EXPERIENCED optician of good address; salary, $75 a month; state system and accomplishments. Bahn Optical Co., Austin, Tex.

WANTED, at once, a first class refractionist and salesman; one who understands edging preferred. Apply J. Levinski, Waco, Tex.

WANTED, one watchmaker and engraver; state experience and references; permanent position. E. Keller & Sons, Allentown, Pa.

WANTED, good watchmaker; steady position; give full information in reference to ability and tools. E. G. Hoover, Harrisburg, Pa.

WANTED, at once, good watchmaker on medium and high grade watches; wages, $18; steady position. Jos. Field, Schenectady, N. Y.

WANTED, first class watchmaker and engraver; excellent opportunity for the right man. Address Schwarzschild Bros., Richmond, Va.

WANTED, jeweler and engraver; engraving on sterling silver mostly; no plated ware carried in stock. M. W. Hall, Waterbury, Conn.

WANTED, expert watch repairer; permanent position; address with three years' references. Greenleaf & Crosby Co., Jacksonville, Fla.

WANTED, at once, young man as jewelry repairer and engraver; will pay $20 per week. Meyer & Schamber Jewelry Co., Meridian, Miss.

SALESMAN, east and southern territory; A1 ring line; only those with good following need apply. W. I. Allsopp, 473 Washington St., Newark, N. J.

WANTED, a man as engraver and salesman; steady position; salary from $15 to $18. Address Adolph Kahn, 935 F St., N. W., Washington, D. C.

WANTED, expert watchmaker; none but such apply; fine store in Texas city of 40,000. Address "Texas, 8560," care Jewelers' Circular-Weekly.

WANTED, salesman to carry Swiss watches as a side line in the south; liberal commission. Address "South, 8786," care Jewelers' Circular-Weekly.

THERE is a good opening as eastern representative; must be a man of experience and knowledge of watches. D. Gruen, Sons & Co., Cincinnati, O.

$25 A WEEK for a first class jeweler and engraver, in a large city in Texas; permanent position. Address "S., 8127," care Jewelers' Circular-Weekly.

WANTED, salesman to carry Swiss watches as a side line, on the Pacific coast; liberal commission. Address "J., 8785," care Jewelers' Circular-Weekly.

WANTED, watchmaker to help on watch work and wait on trade; give experience, wages and references. Address "C. E. H.," Box 5256, Boston, Mass.

WANTED, at once, a first class watchmaker and jewelry repairer; references required; good salary and permanent position. John Stoecker, Syracuse, N. Y.

AT ONCE, first class watchmaker and optician; an engraver preferred; permanent position; state experience and salary expected. Estberg & Sons, Waukesha, Wis.

WANTED, first class manufacturing jeweler; competent man for fine retail store; Texas city of 40,000. Address "Texas, 8561," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker; only a good man, who is able to wait on customers need apply. Hartdegen & Co., Broad and West Park Sts., Newark, N. J.

WANTED, at once, expert watchmaker, who is also an engraver; permanent position; state experience, age and salary. Address R. J. Satterthwait, Charleston, W. Va.

I WANT a young man as watchmaker and optician, and to make himself useful in a retail store; expert not necessary. Address "L., 8877," care Jewelers' Circular-Weekly.

FOR VIRGINIA, experienced engraver and jeweler; permanent position and $20 per week to steady, competent hand. Address "X., 8766," care Jewelers' Circular-Weekly

$25 PER WEEK and permanent position, for fine watchmaker who is good on railroad and complicated watches; good references required. Joseph Jessop & Sons, San Diego, Cal.

WANTED, salesmen to represent a good side line for jewelry trade; mention territory you cover. Address "H., 8879," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

WANTED, good watchmaker; steady position for right man; state salary expected and full particulars in regard to ability. Address "M., 8835," care Jewelers' Circular-Weekly.

FINE WATCHMAKER, prefer one who can do some jewelry and clock repairing; must come well recommended; permanent position; state salary wanted. R. Brandt, Athens, Ga.

WATCHMAKER; require a competent watchmaker, who thoroughly understands watch repairing in all its branches. Apply to Superintendent, Abraham & Straus, Brooklyn, N. Y.

WANTED, salesmen to carry side line; cheap novelty ring; can carry in pocket; can easily make $50 a day; strictly confidential. Address "W., 8874," care Jewelers' Circular-Weekly.

WANTED, a good jeweler and engraver; steady position and good wages to the right party; send references and salary expected in the first letter. G. A. Hauserman, 214 Main St., Paterson, N. J

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Hauserman's, 214 Main St., Paterson, N. J.

MONOGRAM and letter engraver by New York wholesale house; one able to assist in office; must be sober; young lady considered. Address "Permanent, 8900," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker, jeweler and engraver; steady position and good wages to right party; send references and state salary expected in first letter. A. Seidensticker, Hamilton, O.

COMBINATION railroad watchmaker, optician, engraver and salesman; permanent position; $30 per week to start; none but thoroughly competent man need apply. Frank B. Thayer, Memphis, Tenn.

WANTED, first class watchmaker, jeweler and engraver; one accustomed to railroad work; a first class all around man; position permanent and pleasant; pay, $25 to start. J. C. Robinson, Chester, S. C.

WANTED, first class jeweler and diamond setter; one who can do A1 cluster work; also good jobbing jeweler; permanent positions and best of wages to good men. Lawrence L. Moore Co., Seattle, Wash.

WANTED, a first class jewelry drummer to handle a side line of optical goods, in the southern States only; 10 per cent. commission; references required. Address "G., 8826," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and engraver; permanent position; state salary wanted, sample of engraving, reference; no drunkards need apply. "Indiana, 8868," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

JEWELER; require at once a thoroughly competent jeweler and diamond setter; must be familiar in all branches and details; an excellent opportunity with good salary. Abraham & Straus, Brooklyn, N. Y.

WANTED, young man of experience, good penman, thorough and systematic, to take charge of the office of a manufacturing jeweler; experienced in special order and repair work preferred. P. O. Box 1157, Philadelphia, Pa.

ROBERT LEVY, the manufacturing jeweler, requires the services of a first class salesman, one who is acquainted with the entire south; communications strictly confidential. Address Green and Columbia Sts., Newark, N. J.

WANTED, good watchmaker, prefer plain engraver, in Pennsylvania city; only one having experience in first class stores need apply; wages, $20 to $25; hours, 8 to 6. Address "Adjuster, 8798," care Jewelers' Circular-Weekly.

WANTED, salesman with established trade for New York City and vicinity. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, traveling salesman with established trade in New York and Pennsylvania. Eliassof Bros. & Co., 9 Maiden Lane, New York.

WANTED, first class watchmaker and good engraver; good permanent position for capable man. Address, "S. E.," P. O. Box 881, New York.

CLOCKMAKERS; first class men for training and adjusting, in clock factory; must be experienced on watch movement work; permanent position and good opportunity for advancement; state experience. Address "M., 8880," care Jewelers' Circular-Weekly.

FOUR experienced salesmen, to sell on commission, as side line to retail jewelers, a crackerjack line of jewelry and silverware cases; one for west, one for east, one for Pacific coast and one for smaller towns in south. Address "U., 8796," care Jewelers' Circular-Weekly.

WANTED, good watchmaker, with $4,000 or $5,000, to take half interest in a good paying jewelry and optical business; good chance to learn optics from graduate optician; have too much work for one man. Address "Central, 8831," care Jewelers' Circular-Weekly.

SALESLADY wanted for first class retail jewelry store; must understand the retail jewelry business thoroughly; will pay as high as $15 a week to one who can fill requirements; permanent position; must understand the German language. N. Rosenbaum, 19 S. 9th St., Philadelphia, Pa.

WANTED, at once, or July 1, experienced salesman with established southern trade; all communications confidential. R. L. & M. Friedlander, 30 Maiden Lane, N. Y.

WANTED by Jan. 15, first class watchmaker and engraver, with tools; a good man to take in work; good references; state salary. Apply to Birely & Son, Oshkosh, Wis.

FOREMAN wanted in jewelry factory; must be experienced and thoroughly competent to take entire charge of factory; highest references as to ability and honesty; communications treated confidentially; address, stating experience and expectations. "Honest, 8901," care Jewelers' Circular-Weekly.

AT ONCE, competent man to do clock and jewelry work of all kinds, engraving and some manufacturing, also to help in the store; if you are not thoroughly competent and willing to work don't answer; all information and reference in first letter. Address "E., 8822," care Jewelers' Circular-Weekly.

WANTED, by Feb. 1, first class jeweler and stone setter, to do general repairs and new work; one who can engrave preferred; permanent position and good salary to right man; send reference, sample of engraving and state salary wanted in first letter. W. F. Fischer & Bro. Co., Jewelers, Chattanooga, Tenn.

SALESMEN WANTED; three traveling salesmen to handle our line in the south and central west, with privilege of carrying a side line if desired; line consists of gold and silver deposit; trade is among the best jewelry houses in the United States; answer in detail. Electrolytic Art Metal Co., makers of gold and silver deposit, Trenton, N. J.

WANTED, diamond mounter and setter, also two experienced jewelry repairers; best wages and permanent position for sober, steady men E. Maritz Jewelry Mfg. Co., St. Louis, Mo.

(*Special Notices continued on page* 80.)

Special Notices.

(*Continued from page 79.*)

HELP WANTED.—Continued.

EXPERIENCED salesman, with acquaintance, for Jan. 1, for strong general line of rings and jewelry; write particulars stating territory, "Strong, 8420," care Jewelers' Circular-Weekly.

SALESMAN WANTED, calling on jewelry trade, to handle a high grade line of art pottery as a side line; only four samples to carry; liberal commission. Address, W. H. Dunn & Co., 54 Murray St., N. Y.

WANTED, stenographer and typewriter; must understand bookkeeping, be quick and accurate at figures and neat penman; salary, $12; address by letter only. Bernheim & Beer, 47 Maiden Lane, New York.

WANTED, salesman, from Jan. 1, to cover Philadelphia and Pennsylvania with strong line of rings and jewelry; only those with trade need apply; good salary to right man. Address, "T., 8238," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman to sell watches, jewelry and silver novelties, in southern states for large manufacturing and jobbing house; good salary to right man; none but A1 man need apply. Address, "V., 8608," care Jewelers' Circular-Weekly.

SALESMAN WANTED for wholesale Maiden Lane firm, to represent us in Pennsylvania, New Jersey, Virginia, and Maryland; good salary and splendid opening for a hustler; only those having experience and acquainted with the trade need apply; all communications strictly confidential. "Jobber, 8839," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, jewelry manufacturing plant. Room 123, Anderson Bldg., 14 John St., New York.

CASH PAID for diamonds, watches, jewelry; entire stocks bought. S. Weintraub, 129 S. 7th St., Philadelphia, Pa.

FOR SALE, stock and fixtures of established jewelry business; particulars to those who mean business. Graf & Niemann, 210 6th St., Pittsburg, Pa.

A JEWELRY FACTORY for sale; all machinery in good condition; good location down-town, New York; requires $1,500. Address "K., 8809," care Jewelers' Circular-Weekly.

$6,000 BUYS a first class, old established jewelry store in city of 35,000; great opportunity; good reasons for selling; write at once for particulars. Flegel Jewelry Co., Racine, Wis.

WOULD LIKE to meet party with $10,000 to $15,000 for a good importing and demanding line; profitable; 40 per cent. return on capital four times a year; no triflers need answer. Address "A., 8812," care Jewelers' Circular-Weekly.

OPPORTUNITY for salesman to acquire an interest in old established manufacturing jewelry business; to extend the line; chance seldom offered to right people with small capital. Address "Chance, 8902," care Jewelers' Circular-Weekly.

AT ONCE, one of the best jewelry stores in Indian Territory, located in the center of oil field; invoice about $5,000; sales last year over $11,000; population, 7,000, and growing fast; fine opening for optician; reason for selling, interested in oil business; write for further particulars if you mean business. Address "B. C., 8912," care Jewelers' Circular-Weekly.

$2,500, JEWELRY and optical business; manufacturing city of 15,000; center of coal and oil district of West Virginia; repair work, $150 monthly; other business reason for selling. Address "X., 8888," care Jewelers' Circular-Weekly.

FOR SALE, an established jewelry store which does a good business; situated on a prominent street in Harlem, New York; on account of ill health will sell at a great sacrifice with or without stock. "I. S., 8753," care Jewelers' Circular-Weekly.

BUSINESS for sale; old established jewelry store; a life-time chance for a young man; owner made money; now retiring; fixtures cost $1,750 new; will sell fixtures and good will for $1,200, cash only; stock about $7,000, sell same at auction or otherwise. Inquire Emile Dreyer, watch materials, 73-75 Nassau St., New York.

FOR SALE, my jewelry stock, situated in the Berkshire Hills, Mass.; a fine opportunity for a young man; fixtures almost new; clean stock, no old goods; the reason for selling, I wish to retire after being in business 35 years; stock and fixtures $6,000, can be reduced $1,000. Address Hayden W. Wheeler & Co., 2 Maiden Lane, New York.

QUICK ACTION by corresponding with us; we buy your entire stock; or send us your surplus stock of watches and diamonds; we originated this method and have twenty years of quick action and good service to our credit. Joseph Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address, Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

For Sale.

FIXTURES and safes of our store for sale. Hamann & Koch, 9 Maiden Lane, New York.

FOR SALE, a practically new jeweler's safe and three-seated bench. I. Michelson, 64 John St., New York.

FOR SALE, store fixtures, safes and street clock; genuine mahogany and plate glass upright and counter cases, three safes, Howard street clock, electric fixtures. Graf & Niemann, 210 6th St., Pittsburg, Pa.

TRUNKS and telescopes; three practically new trunks, telescopes and watch trays complete. Wm. I. Rosenfeld, 19 Maiden Lane, New York.

To Let.

PART of fine light office to let for manufacturer's representative. Room 1308, 9-11 Maiden Lane, New York.

TO LET, part of an exceptionally desirable office, with fine north light; opportunity for precious stone business or manufacturer's agent. Room 48, Lorsch Bldg., 37 Maiden Lane, New York

TO LET, office, good north light, Maiden Lane, near Broadway, New York; also for sale, medium size safe and pair of gold weighing scales, cased in white metal frame and glass. Address "Box 8856," care Jewelers' Circular-Weekly.

Miscellaneous.

NEWARK, N. J., Dec. 29, 1906; Mr. John N. Leiss has resigned as an officer and director of our company, and is no longer authorized to act for us. Schultz, Leiss & Co.

MANUFACTURERS requiring ornamental engraving; I am prepared to furnish designs and estimates for sterling silver toilet, hollow or flat ware; can give exceptional references; all replies treated confidentially. Address "P., 8881," care Jewelers' Circular-Weekly.

Wanted to Purchase.

ANTIQUE JEWELRY WANTED; we are always ready to make cash offers on any antique jewelry containing mosaics, cameos, seed pearls, etc.; also filigree, enameled or etruscan jewelry, either all gold or set with diamonds or other stones. Chas. S. Crossman & Co., The "Old Mine" Diamond House, established 1880, 3 Maiden Lane, New York.

TO LET

31 MAIDEN LANE, N. Y.

(One Door from Nassau Street)

FIVE STORY AND CELLAR BUILDING

IMMEDIATE POSSESSION

F. J. WHITON, 130 Broadway, New York

You Can Easily Operate This Typewriter Yourself



Don't worry your correspondent.

Don't write him anything by hand that takes him time to make out—that may leave him in doubt—that he can't easily read.

And don't fill out legal papers or card memos—or make out accounts or hotel menus in your own handwriting.

It looks bad, reflects on your standing, makes people think you can't afford a stenographer, and is sometimes ambiguous.

You can write out your letters—make out an abstract—fill in an insurance policy—enter your card memos—make out your accounts, or a hotel menu—or do any kind of writing you need, on any kind, size or thickness of paper, and space any way you want on

The OLIVER Typewriter

The Standard Visible Writer

You can write any of these things yourself if you do not happen to have a stenographer.

For you can easily learn, with a little practice, to write just as rapidly, and as perfectly, as an expert operator on the OLIVER. Because the OLIVER is the simplified typewriter. And you can see every word you write. About 80% more durable than any other typewriter, because it has about 80% less wearing points than most other typewriters.

80% easier to write with than these other complicated, intricate machines that require "humoring"—technical knowledge—long practice and special skill to operate.

Than machines which cannot be adjusted to any special space—with which it is impossible to write abstracts, insurance policies, or odd-sized documents except you buy expensive special attachments requiring experts to operate.

You can adjust the OLIVER to any reasonable space—you can write on any reasonable size and thickness of paper, right out to the very edge, without the aid of any expensive attachment or special skill, and your work will be neat appearing, legible and clear.

For the OLIVER is the typewriter for the doctor, the lawyer, the insurance agent, the merchant, the hotel proprietor—or any man who does his own writing.

Write us now for our booklet on the simplified features of the OLIVER.

The **OLIVER Typewriter Co.**

310 Broadway

NEW YORK CITY, N. Y.

PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

[Owing to a delay at the Patent Office the text and cuts of the United States patents were not received in time to appear this week.—EDITOR.]

BRITISH PATENTS.

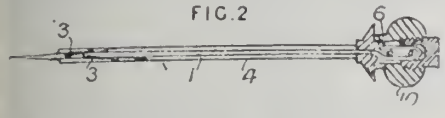
(ABRIDGMENTS OF SPECIFICATIONS, 1906, FROM *The Illustrated Official Journal.*)

ISSUE OF DEC. 19, 1906.

17,612. DRESS-PINS, HAIR-PINS. E. H. SURRIDGE, Natal, South Africa. Aug. 31.

A hat-pin, applicable also as a hair-pin, consists of a central pin 1, having barbs 3 near the point projecting through apertures in a tubular sheath 4.

FIG. 2



The barbs are withdrawn into the sheath, or caused to protrude therefrom, by movement of the head 10, which is connected to the pin and is mounted so as to slide on a collar 6 fixed to the sheath.

17,817. JEWELRY, ETC. B. R. SIMMONS, Birmingham. Sept. 4.

The bezels of the miniatures and other ornaments are attached without the use of solder to safety, scarf, hat or hair-pins, etc., by flattening or enlarging the wire parts which are engaged by the pierced or slotted bezel. A miniature and a

FIG. 3.

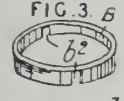
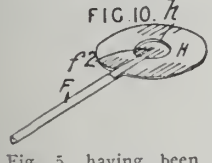


FIG. 10.



blank D, Fig. 5, having been inserted in the bezel B, Fig. 3, the flattened part a^2 of the safety-pin A, Fig. 4, is fitted in the slots b^2. A plain disk is then added, and the edge of the bezel turned in. The part a^2 may be given an S-shape.

FIG. 4.

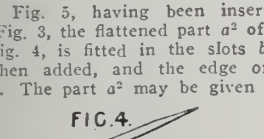


FIG. 5.



In the application to other pins, the projecting end of the pin opposite to the point may be enlarged and ornamented. Otherwise, the bezel may have only one piercing, and the end of the pin F, Fig. 10, may have an enlargement f^2 to fit in a slot h in a blank H secured between back and front blanks in the bezel. Miniatures may be arranged on both sides of the pin, the head of which may be formed as a ring. With strong miniatures, the front blank D may be dispensed with.

17,823. NECKLACE, ETC., FASTENINGS. E. SWAN, Birmingham. Sept. 4.

Necklaces and the like are fastened by means of

FIG. 4.

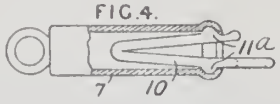
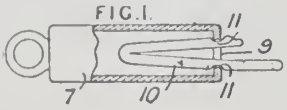


FIG. 1.

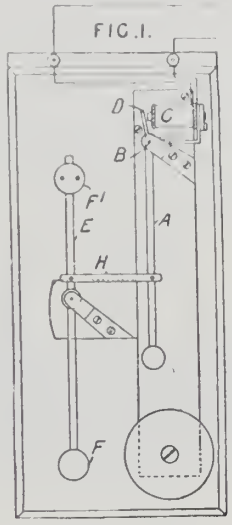


a snap 10, which has recesses 11, Fig. 1, or projections 11a Fig. 4, engaging projections or recesses at the opening 9 at the end of the cylinder 7.

17,826. ELECTRIC CLOCKS, ETC. I. H. PARSONS and A. E. J. BALL, Leicester, Sept. 4.

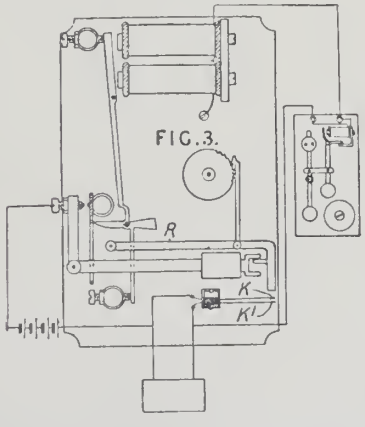
Electric clocks and the like are provided with a warning and relay device, which acts if the periodic current become too weak for its work and is in consequence prolonged by failure or delay of the automatic brake. The device comprises a heavy armature lever A on the pivot B of the armature D of an electromagnet C, connected by a link H, with a pendulum E having a weight F and counterpoise F^1. The normal

FIG. 1.



short currents fail to overcome the inertia of the apparatus, but a prolonged current causes the pendulum to strike a gong I or expose a flag or the like, and with this action a resistance may be cut out or a second battery be switched in. As a modification, the device is operated by the gravity

FIG. 3.



lever which drives the clock. The device may be used with the electric clocks described in Specification No. 24,620, A.D. 1904. For the purpose of increasing the current, the clock may be modified as shown in Fig. 3, by the introduction of an intermediate lever R, which closes the contacts K, K^1.

17,899. BROOCHES, FLOWER HOLDERS, ETC. J. H. WYNN, Birmingham. Sept. 5.

A brooch 3 has a hollow or curved part 7, formed independently of the front plate 3, to pro-

FIG. 2.



vide increased space for dress material, flowers, etc., and to avoid distortion of the pin 4.

Complete specifications accepted Dec. 12, 1906.

1905.

25,296. TIME-RECORDER. MOOSMANN.

1906.

12,396. CANDLE HOLDER. BAUMER.

19,855. WATCH PROTECTOR. KRAWCZYK.

22,209. EYEGLASS MOUNTING. CARO.

23,231. HAIR-PIN. VALABREGUE.

Applicotions filed Dec. 3 to Dec. 8, 1906.

27,471. COLLAR BUTTON. HARRIETT and WILLIAM OLIVER, Reigate, Surrey.

27,504. COMB. MAX HESS, London.

27,561. NECKTIE RETAINER. J. G. DOOOS, Newcastle-on-Tyne.

27,638. FOUNTAIN-PEN. G. E. SHANO, London. Complete specification.

27,695. SAFETY HAT-PIN OR BROOCH. W. E. WYNNE, London. Complete specification.

27,714. ELECTRIC CLOCK. AKTIEBOLAGET SVENSKA ELEKTRISKA URFABRIKEN, London. Complete specification.

27,733. HAT-PIN GUARD. W. H. JEWELL, London. Complete specification.

27,791. COMBINED CIGAR CASE AND MATCH BOX. C. B. MILTON, London.

27,931. TIME INDICATOR. W. L. AVERY, London.

27,941. FOUNTAIN-PEN. G. E. SHANO, London.

28,002. EYEGLASSES. J. R. VAN TASSEL and THE STANDARD OPTICAL CO., London. Complete specification.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Dec. 31, 1889.

418,165. SELF-CLOSING INKSTAND. L. J. CHERRINGTON, Lowell, Mass.

418,203. SUSPENDERS. A. A. MANOELL, Hyde Park, Mass.

418,211. ENVELOPE AND STAMP MOISTENER. C. F. MOSMAN, Meriden, Conn.

418,217. COMBINED LEAD-PENCIL AND CALENDAR. J. H. PAIGE, Leadville, Colo.

418,218. WATCH CASE LOCKET, ETC. ADOLPH PEABODY, New York.

418,334. WATCH. HENRI JACCARO, Bienne, assignor to L. Marillier-Deuzler, Neuveville, Switzerland.

418,381. WATCH. A. H. PORTER, Geneva, Switzerland, assignor to the Trenton Watch Co., Trenton, N. J.

418,390. COFFEE-POT. J. S. STIOHAM, Floyd, Tex.

418,394. FOUNTAIN-PEN. J. D. BRAY, Montreal, Can.

418,401. WATCH. J. J. CROUGHIN, New York.

418,461. COFFEE OR TEA POT. REUBEN HEIMBAUGH, Sedan, Kans.

418,544. INKSTAND. THAODEUS SWEESY, Bradford, Pa.

418,556. BUCKLE. C. H. FARMER, New York.

418,577. STOP-WATCH. H. A. LUGRIN, Brooklyn, N. Y.

418,614. CLASP. M. V. HAMMACK, Knoxville, Tenn.

Design issued Dec. 27, 1892, *for* 14 *years.*

22,084. INKSTAND. H. N. FEOER, Washington, D. C., assignor of one-half to Samuel Benlisa, Jacksonville, Fla.

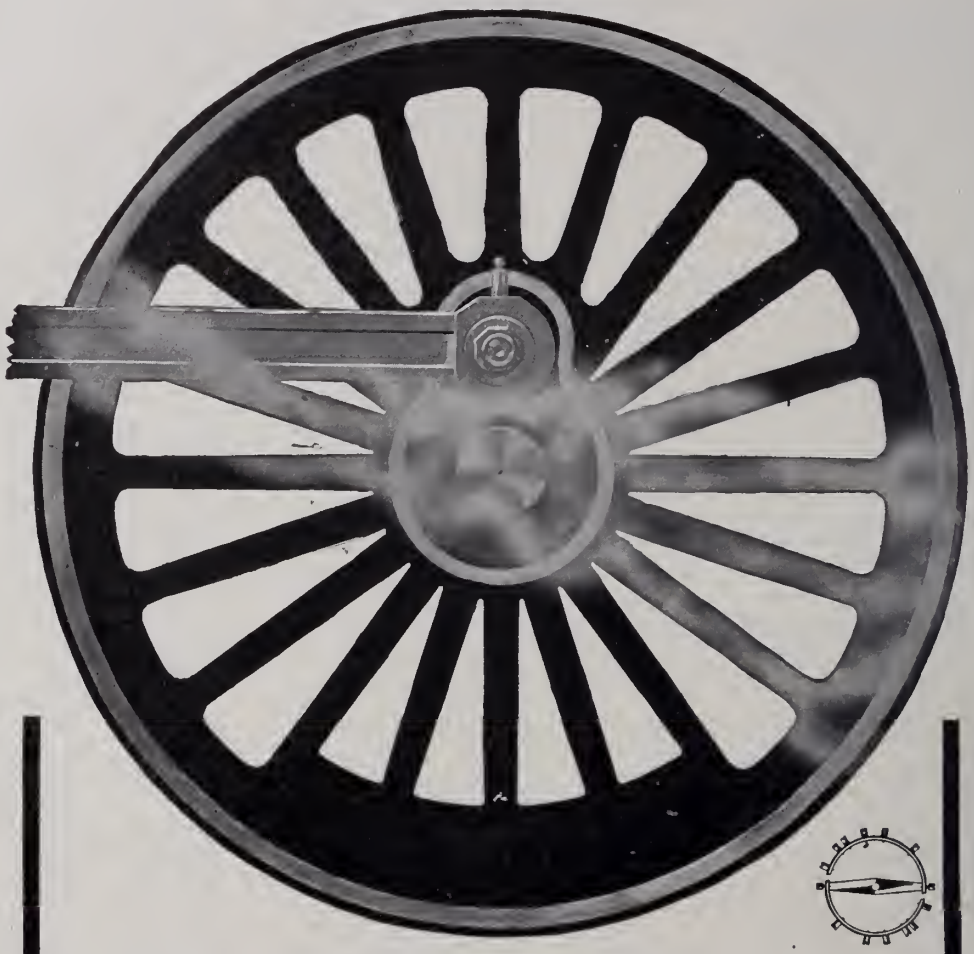
Design issued Jan. 2, 1900, *for* 7 *years.*

32,057. RAZOR-BLADE. ALBRECHT GRAEF, New York.

Designs issued June 30, 1903, *for* 3½ *years.*

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THE HOROLOGICAL REVIEW

Elementary Dialing.

By James Arthur, in *Machinery*.

THE sun-dial is probably the oldest means of marking time, and its history is lost in the remote past. The moving shadows of fixed objects must have been observed by primitive man as indicating the passage of the day, and a very natural step after this was to place marks to be reached successively by the shadows, thus dividing the day into periods, ultimately settling down to our 24-hour method. To-day farmers in out-of-the-way places have their "noon marks" reached by the shadow of a tree trunk or other fixed object; and, as any



Fig. 1.
Round faced dial for latitude of New York.

vertical object gives noon just as accurately as a dial, the method is still good.

Among the ancient references to dials is that to "The Dial of Ahaz" in the Old Testament, and it would be pretty safe to say that that was the only one on which the sun ever went backwards. Coming nearer our times, dials cut on stone become numerous, and those cut on the walls of churches and public buildings are comparatively modern. A very quaint one of this kind may be seen in Amsterdam, Holland, and one on the old church in St. Augustine, Florida.

The old cyclopedias nearly always had a large section on "Dialing," and their steel and copper plate engravings were often equal to our best work of to-day. Among books on dials may be mentioned "Sundials and Roses of Yesterday," by Earle, and "The Time Piece of Shadows," by Spackman, both rich in illustrations.

The development of the modern clock caused the dial to decline to a garden ornament, but within a few years there has been a distinct revival, and this is good; for the dial and its supporting column give opportunities for original and artistic treatment to an unlimited extent. As a scientific amusement the construction and setting of dials could hardly be surpassed, since the higher branches require astronomical and mathematical knowledge. The fundamental principles, however, are simple, as I shall try to show.

Referring to Fig. 2, let *N E S W* represent a great circle of the earth corresponding with the meridian of New York City Hall. *S N* is the axis, and at the north

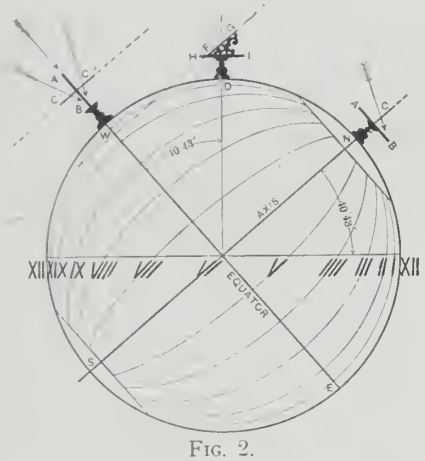


Fig. 2.
Basic principle of sun-dial illustrated.

pole, *N*, we will erect a horizontal dial, as shown at *A B*, and lining with the axis is the vertical wire *C*, forming the "style" of the dial, being the part which casts the shadow on the dial plate *A B*. We will assume that the earth rotates exactly in just 24 hours. In midsummer when the sun's rays fall on this dial as per arrow *C* the shadow at 12 noon (or when the sun passes the New York meridian) would fall towards *B* on the 12 o'clock line of the dial.

Now, if this dial is divided equally into 24 parts, the shadow of the style *C* will fall on the lines uniformly each hour for the entire 24 hours, since the sun does not set on the north pole during our Summer. If you will stick a pin in the center of Fig. 3 you will have this dial. Now we will erect a dial the same on the equator at *W*, but we must keep the same relative position to the axis of the earth and the equator—that is, the style *C' C''* must be parallel to the axis *S N* and the dial plate *A B'* parallel to the equator, *W E*.

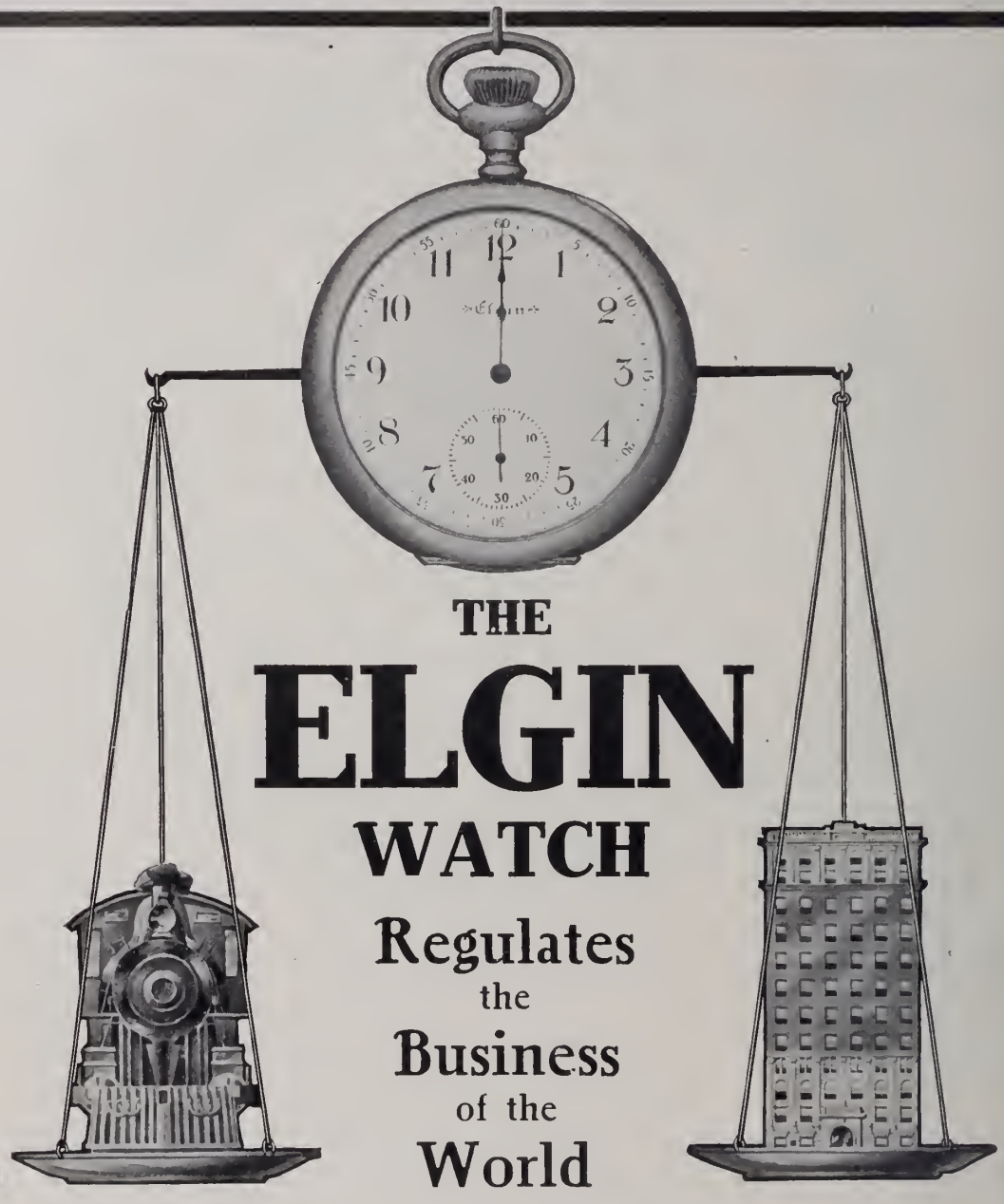
The beginner must grasp these elementary steps thoroughly before proceeding further, *viz.*, that any number of dials of this pattern may be erected on the surface of the earth with the plates parallel to the equator, and wires, or styles, parallel to the earth's axis, and that they are all divided into 24 equal spaces for the hours, and will mark the sun time. In the case of the dial at *W* the effect is the same as if the 24-hour rotation took place on the line *C' C''* and similarly with all the dials. Note that the dial at *W* is fastened by its edge to the column so as to get it in the same relative position as the north pole dial at *N*. The dial at *W* is double, so that the Summer sun as per arrow *C''* falls on its north side, while the sun at the Equinox falls on its edge as per arrow *A'* and during Winter on the south side as per arrow *C'*.

This is all very simple; the styles standing up square in the centers of the dials and the 24 hours divided equally like the spokes of a wheel, as *K R L Q* in Fig. 3. This brings us to the point which puzzles many persons of education—that is the varying spaces of the hours on a horizontal dial at New York. At *D* (which is the latitude of New York, 40 degrees 43 minutes) is shown a regular horizontal dial, *H I*, the style *F G* being parallel to the earth's axis, *S N*, and this is the universal and necessary characteristic of all true dials; so the three dials described all have their styles pointing to the pole star, and dials may be set on a clear night by viewing the edges of their styles to the pole star.

To illustrate the fact that all dials have their lines equally divided, refer to Fig. 3, representing a cylinder, side elevation, *J K*, and end elevation *K L*, which we will suppose to be built up of white wood in 24 sections, 1, 2, 3, 4, etc., all glued up with dark-colored glue. The end of this cylinder *K L* represents the two dials *W* and *N*, Fig. 2, the glued joints being the hour lines. Now cut this cylinder on line *M O*, being 40 degrees 43 minutes to its axis *J K* and the section will be the ellipse Fig. 4, which is a horizontal dial for New York. To show that these lines are correct, a dial of ordinary proportions is shown within the elliptical section, its hours being the glued joint lines.

Further, cut the cylinder to the latitude of any place you please and the section will be a horozontal dial for that place. Still further, you may cut it irregularly, as per line *P*, like the face of a rock at the seashore, and it will be a correct dial. You may even turn it on its axis *J K* and set any

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of the glue joints on the meridian and mark that joint 12 o'clock, and it will still be correct. Only one thing you cannot change —the axis *J K*, which we will assume to be a stiff wire, *must be parallel to the earth's axis.*

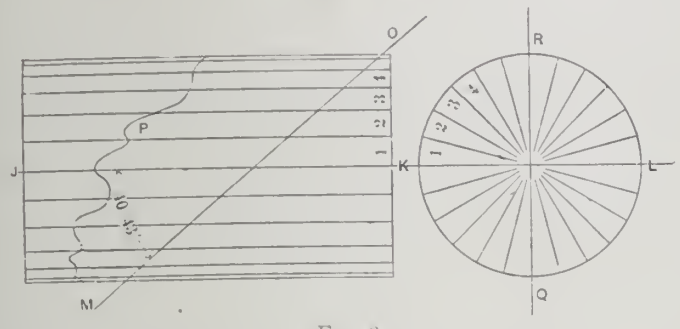


FIG. 3
Development of dial for latitude of New York.

Imagine the globe, Fig. 2, to be glued up of 24 sections, the meridians being the joints. If this globe is cut on line *XII*, it will give the lines for a horizontal dial at New York the same as Fig. 4, the axis *VI*, V being the style of this 8,000-mile dial, but this might look a little more difficult to the beginner. This explains the very irregular lines on dials which are cut on the walls of buildings or even on the face of a rough rock cliff. Set up a round stiff rod pointing to the pole star or a solid piece with its edge so pointing. Now, project imaginary planes from this rod or edge by viewing it at intervals of 15 degrees, but take the first view north for your 12 o'clock line.

Where the planes (or views) cut surrounding objects, such as the wall of a building, a rock, or a pavement, cut or paint lines and you have a correct dial. Some of these lines would look very wild, but viewed from the style as the shadow strikes them they are straight lines, just

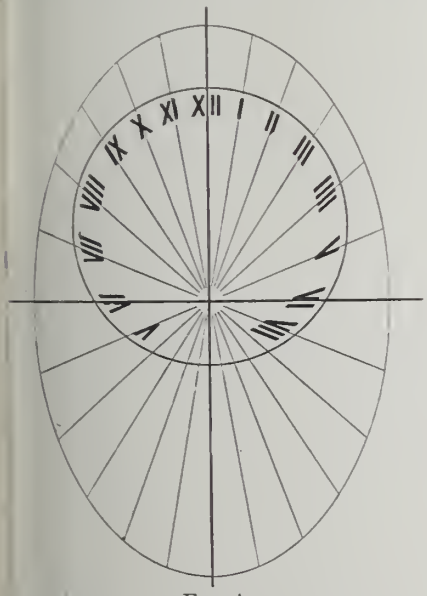


FIG. 4.
Showing part of elliptical section used in dial face.

like the glued joints in Fig. 3. All this is to establish the fact that the hours are angles of 15 degrees (or 1-24 the circle) evenly divided around the style. But this glued-up cylinder is only a graphic illustration and need not be made. Let *T*, Fig. 5, be a solid cylinder mounted in the milling machine as shown and milled off to 40 degrees 43 minutes on section *V U*, being the same as section *M O* on Fig. 3. Set the machine to 24 and scratch off hair lines by the surface gauge *X* as you register each 24th and the result will be exactly Fig. 4, which is a New York horizontal dial.

One step more, even the portion of a cylinder, *T*, is not necessary, but is intended to keep the illustration clear. Any piece of wood or metal fastened to the face plate of the machine in place of *T*, so long as you can mill a portion of it off to angle *V U*, will be sufficient. Now place on this surface a polished brass plate, *V U*, and proceed to scratch hair lines on it by surface gauge, and you will have a *master dial plate* for New York, from which dials may be made in any number by mere copying. In other words, when you understand the fundamental principle you may fasten the master dial plate in the machine by any blocking or angle pieces at hand, but it must be 40 degrees 43 minutes to *axis of the dividing head* if you want a New York horizontal master dial.

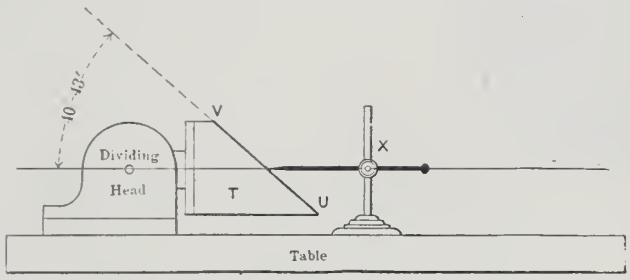


FIG. 5.
Scribing the master dial.

These hair lines made by the surface gauge, of course, require to be cut in a little by using a steel straight-edge and a hard sharp point, so as to make this master dial permanent. So far this is done by the milling machine as in general use, but an attachment can be designed which would enable us to mount the dial plate parallel to the table of the machine, and then the lines could be cut in by the machine just as we now engrave degrees on a circle. With this attachment, which could be set to the latitude of any desired place, we would have what might be called a dial-engraving machine.

Fig. 1 is a photo-engraving of a complete horizontal dial for New York City made in every respect as described, the lines being engraved on the milling machine. Fig. 6 has same lines, but projected on a square plate, which is merely a matter of taste, as the dial plate may be of any plain or fanciful shape.

The books contain methods of laying down a dial on the drawing board, but this method in the milling machine is as accurate as the machine itself and for practical purposes perfect, and free from the personal error in laying down intersecting lines and then drawing final lines through these intersections. It is hardly necessary to point out that for half hours, quarters and five-minute marks the same methods apply, but as this is an elementary chapter on dialing the illustrations are simpler and clearer by showing only hours. For quarter hours set the machine to 96, and for five-minute marks to 288.

For similar reasons the variations in sun time, amounting to about half an hour during the year, corrections for position of "pole star" and errors caused by atmospheric refraction, etc., as well as minute practical instructions for making and setting up dials cannot be gone into here.

[We consider the foregoing article unique, being, as it is, on the theory of the oldest and most primitive device known to man for marking time, and at the same time showing a scientific method of using a modern machine tool—the milling machine —to lay out a master dial plate for any latitude. The sun-dial is an interesting example of projection, the normal dial, as explained, being an evenly divided 24-space



FIG. 6
An attractive alternative design of dial.

circle at right angles to the polar axis, while the working dial is a projection of the normal dial on a plane tangent to the earth's radius for whatever latitude required.

The described method of projection for making the master dial uses a milling machine dividing head in which a wooden

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block is held and milled off at the required latitude angle to support the master dial blank during the marking-off process. Making the supporting wooden block a composite structure with 24 sectors simply showed the principle clearer. The transfer of divisions from the master dial to a working dial is readily done with dividers.

Mr. Arthur, the writer of the article, as some of our readers know, is a machine shop proprietor in New York City, who is employing part of his leisure time in the study and construction of various horological devices, and the sun dial is the type of time-keeper which he has only recently taken up, and this he is attacking in a characteristically thorough manner. The writer has seen the master plate made for the latitude of New York City, and a demonstration of the method by which it was laid out.

It is obvious from the foregoing description that this simple mechanical method of projection eliminates the liability of error, which, of course, is present in the ordinary drawing-board method. It should not be inferred, however, that a slight error is of any great consequence in a sun dial, but it is of interest to know that Mr. Arthur has gone at the construction of this ancient time-keeper by scientific and accurate machine shop methods, doing what is probably absolutely new and unique in this direction. —EDITOR.]

On Brass.

(Written exclusively for THE JEWELERS' CIRCULAR-WEEKLY by H. REINECKE.)

THE number of alloys of copper which come under the generic name of brass amount to many, and are of the greatest importance, not only to every mechanic, but also to the artisan, among which latter class the horologist belongs. This alloy involves the use of the following different metals (each of which is required in a greater or less proportion to suit the variety of operations where brass is indispensable), namely, copper, zinc, tin, lead and sometimes antimony and nickel. The first metals are those in greatest request for mechanical purposes. The principal metal, copper, was known to the ancients previous to the discovery of malleable iron, and was applied to all the purposes for which the latter metal is now used.

Although we find brass spoken of in the Scriptures, as in many other historical writings, yet it is well ascertained that this refers to copper or bronze; the brass of the present day being a discovery of a much later date.

In Germany, brass appears to have been made for centuries before its manufacture was introduced into England. The introduction of brass to the latter country is stated to have been made by a German who worked at Esher, in the County of Surrey, in the year 1649. The analysis of a few pieces of bronze found at Delhi and some other places, and now in the British Museum, show about 88 per cent. of copper and about 12 or 13 per cent. of tin. Similar figures are shown by the analysis of some bronzes in France many years ago.

It is supposed that yellow brass and alloy of copper with tin was first manufactured in the latter part of the 13th century, when zinc was first mined. Zinc is said to have been first mined in the Hartz Mountains. Brass of a yellow color is produced by an addition to copper of from 15 to 30 per cent. of zinc. An excess of this proportion of zinc imparts to brass a whitish tint, and in a less quantity it produces brass of a reddish color. Brass of any grade composed of copper and zinc only is malleable and ductile in proportion to the purity of its component metals. Brass containing about two-thirds of copper and one-third of zinc is considered good yellow brass. This, with the addition of 1 per cent. of lead, is generally used for the better class of clock plates. The lead is added on account of its tendency to facilitate filing and turning. More lead is added to as high as three per cent. when brass is to be used for punching, as this saves the cutting edges of the punches, which become dulled when the brass is too ductile.

The alloying of brass, as a business, is beset with a host of empirical rules to an extent which naturally surprises the educated, who imagine that the alloying of metals ought to be subject to scientific rules. That such is not the case has long been known to those who do the alloying of the precious metals, where often costly experiments are the only teachers. The development of the science of metallurgy of late years has shown some decidedly interesting phenomena, among which may be mentioned that silver will melt in molten lead at a much lower temperature than it can by itself, etc., etc. In like manner the melting point of brass composed of copper and zinc is lowered by the addition of a percentage of tin, which at the same time hardens the brass. Common pins are made of some such brass; and freely melting gold solder is further improved by the addition of some brass pins to the alloy.

All metals possess two natural properties—one chemical and the other physical, or mechanical. The most important changes effected by the alloying of metals are those which influence their physical properties. The physical or mechanical properties which the metal worker has to do with are: fusibility, malleability, ductility, hardness and density. As to chemical properties he is most concerned with the action of the atmosphere and chemical elements. Thus an alloy of brass which is considered to be nearly a chemical compound is composed of 60 per cent. of copper and 40 per cent. of zinc (it is known in commerce as a sheathing metal for the bottoms of ships, as it resists the action of sea water fairly well and better than any other alloy of brass). All other alloys coming under the head of brass may be considered mechanical or physical mixtures.

Among the long list of the different alloys constituting brass a choice for clock and watch works is extremely difficult. A few general rules and some experience in horological matters serve one's purpose as well as any other. For ordinary castings a mixture of equal parts copper and zinc are generally used. Lead and tin are often added. Lead makes the castings work freely; tin is used for increasing the fusibility and for hardening. Sheet brass generally contains 60 per cent. of copper and 34 per cent. of zinc; such brass is considered good brass, and is generally used for mechanical purposes. Clock wheel blanks are sometimes cast, for which an alloy containing 63.70 per cent. of copper, 33.50 per cent. of zinc, 2.50 per cent. of tin and 0.30 per cent. of lead are used. For the better class of horological work brass contains 71 parts of copper, 25.28 parts of zinc, 2.37 parts of tin and 0.91 parts of lead are used. Less tin and more zinc again is also often used.

A very noteworthy item in regard to the use of brass for escape wheels and other parts of watches and chronometers in the earlier part of the development of horology in England is the statement that most of the brass used for such purposes was imported from Holland in the form of "kettle" brass. It consisted of long-used domestic utensils. The only theory offered for this brass being of a very superior quality was the continuous daily heating in connection with hot fat. The superior quality of this brass manifested itself more particularly in the verge escapement. The verges suffered less wear in contact with escape wheels made of such brass than of any other.

Experiments elsewhere have somewhat confirmed the correctness of this theory, and it is to be regretted that no authentic analysis of this "kettle" brass has ever been published. The advanced theory in these later experiments is that the impurities in the brass have a greater affinity for the fat than for the component metals of the alloy.

Probably the best informed experts on the founding of brass are the foremen in the large brass foundries at Waterbury, Conn. This place has acquired the title of the "City of Brass." It is asserted that Waterbury does the largest business in brass of any locality in the world.

Horological Notes.

COUNCILS' Committee on City Property, of Philadelphia, Pa., approved a proposition recently to repeat the experiment of erecting a dummy clock on the west wall of Independence Hall, to represent the real clock originally there, which raised such a storm of public indignation that it had to be taken down. The proposition escaped attention by being buried in an item of the budget of the Bureau of City Property for next year. The item calls for an appropriation of $1,000 "to improve Independence Hall, including the erection of an imitation clock on the west side of the building to represent the clock originally there."

Dr. D. W. Avery, Sapulpa, Okla., is the possessor of what is probably the oldest clock in Oklahoma. It is a "grandfather's clock," and is of the same sort mentioned in Longfellow's famous poem. The clock was brought to the Territory by Dr. Avery when he came here, and was made by his great-grandfather at least 150 years ago in the town of Preston, Conn. The works are of brass, and run eight days. The case is of solid cherry, while the face is made of one solid piece of brass composition, hammered out by hand, then plated, and finally hand engraved in elaborate style. It is some eight feet high, and is intended to stand on the floor. Besides indicating the minutes and hour, it has a second hand, also a calendar dial that tells the day of the month. The old clock still keeps as good time as ever.

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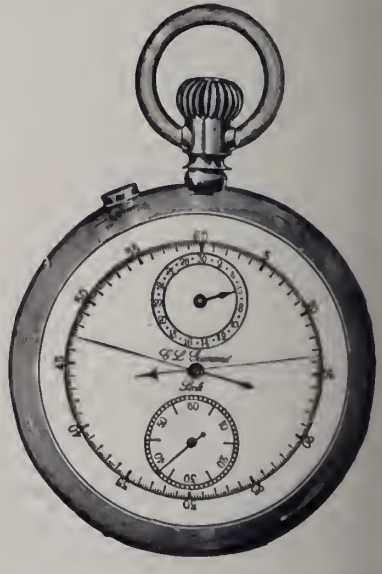


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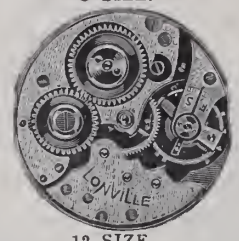
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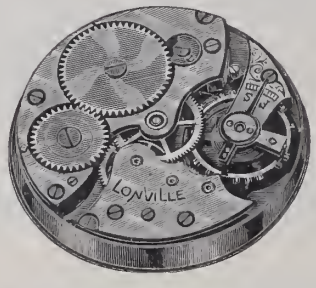
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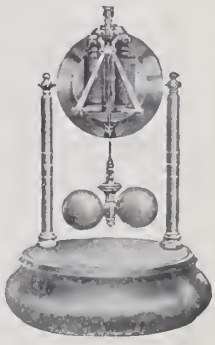
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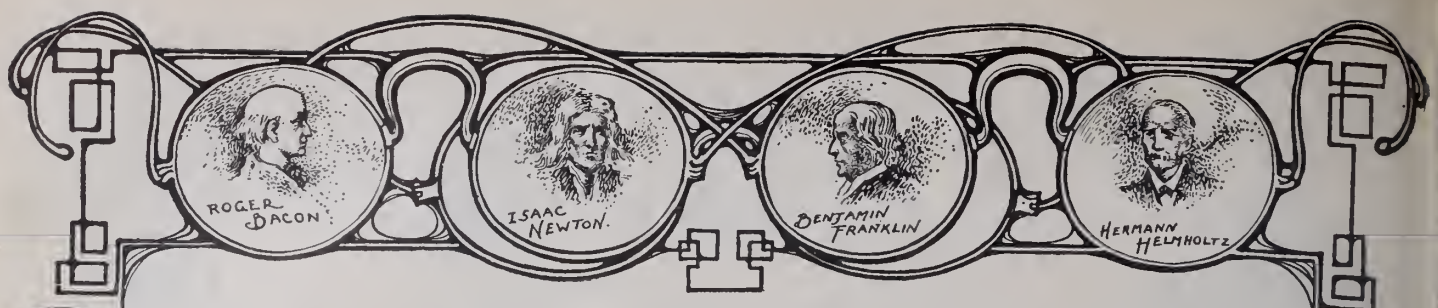
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OPTICAL DEPARTMENT

Types of Congenital Symbol Amblyopia.

(Lecture delivered by J. HERBERT CLAIBORNE, M.D., New York, in the Section on Diseases of Children of the American Medical Association at the 57th Annual Session, June, 1906.)

(*Continued from issue of Jan.* 2, 1907.)

GENERATIONS of musical habit beget musical inclinations and talent. Some nations appear to be more musical than others. That nation which has attained homogeneity and is ancient seems to be musical and in direct proportion to its homogeneity and antiquity. It seems that the Italian race has had the greatest homogeneity, antiquity and culture and its musical talent and love of music is practically universal. Almost all Italians sing and play some instrument; many play several. The German appears next in order. If musical training were a part of the education in our schools, music would in several generations become an intellectual habit and we would establish a distinctly American school of music.

The condition of defective musical appreciation has been called *amusia,* obviously quite incorrect; the "a" privative is too sweeping. Complete loss of musical sense may be called *amusia,* but defective musical sense is amblymusia. In all probability there is a center for the appreciations and memory of musical notes, and it is obvious that many have imperfect memory for them. This should be classed with word and mathematical symbol amblyopia.

All these things are interesting and of importance in the training of children. When cases of this description are observed they should be carefully differentiated and similar cases should be grouped together. Methods of teaching should be instituted to waken the torpid cells into activity, and I believe the basis of the instruction should be repetition.

LEFT-HANDEDNESS.

I have, however, a suggestion to make in the matter of treatment which is more radical than the foregoing, but which may be intelligently combined with it. It appears universally admitted that in right-handed people the centers for speech and allied acts lie on the left side of the brain, in the territory supplied by the middle meningeal artery and its branches. When symbol or auditory amblyopia exists in such children, it is a reasonable idea that they may be taught to be left-handed. It is improbable that the corresponding cells on the right side are similarly affected, and thus the speech center and the centers for symbols and sounds may be transferred entirely to that side, or the right side be so educated that it takes command. Experimentation should be made along these lines, and it is my purpose to put this idea into execution in one of the cases described.

At present no postmortem corroboration of the assumed congenital lesions is extant.

CONCLUSIONS.

(1) There is an incomplete word-blindness which is congenital and which should be called word-amblyopia.

(2) There is doubtless an incomplete congenital figure-blindness, which may be called figure-amblyopia. This may be the basis of the inability of some children to learn mathematics as easily as their general intelligence would lead one to expect.

(3) These two forms of amblyopia may be called symbol-amblyopia.

(4) There is an incomplete congenital word-deafness which should be called amblykusis to parallel the term amblyopia.

(5) There is doubtless an incomplete congenital musical-note deafness which may be the basis of the inability of some people to remember and appreciate musical notes; this should be called music amblykusis, or amblymusia.

(6) When cases of these kinds are met in the schools they should be carefully differentiated, properly grouped and instructed.

(7) The basis of the instruction should be repetition, coupled with patience.

(8) It is reasonable to teach such children to become left-handed, in order that the speech, symbol and sound centers on the right side of the brain may be cultivated to the exclusion of those on the left, or as supplemental to the defects on the left.

DISCUSSION.

Dr. T. W. Kilmer, New York City, said that diagnosis is very difficult. It is a hard proposition to have a child brought into the clinic with the statement that it cannot read. He has had several such cases and has not recognized them. When he was at college mathematics was his worst branch. He has always had special difficulty with the infant-feeding formulas because of the figures. Also, much money has been spent on his musical education. He plays by ear on several instruments, but does not know a note. Probably he has amblykusis, which Dr. Claiborne mentioned. He asked regarding prognosis and treatment, whether the prognosis is good, and whether Dr. Claiborne advocates removing the children from school. With reference to the ingenious plan of teaching a child to be left-handed, he asked whether Dr. Claiborne has carried it out or has just begun it.

Dr. J. H. W. Rhein, Philadelpha, Pa., said that in Dr. Claiborne's second case it would seem that the nature of the labor would have some bearing on the etiology of the condition which Dr. Claiborne described as congenital word blindness. If the child had had a hemorrhage which caused pressure in the region of the temporal convolutions on one side, it would readily explain some of the symptoms described. Whether the birth was easy or difficult, whether forceps were used, and whether there were symptoms immediately after birth indicating injury at the time of birth are important facts to be considered in explaining the nature of the interesting phenomena described.

Dr. J. H. Claiborne, New York City, said that, not being an authority on the subject, it was difficult for him to express a definite opinion of prognosis. Inasmuch as each patient could recognize simple words like cat and dog, which had been constantly repeated to them by their teachers, it was clear that by repetition something could be done for them. He believed that in proportion as an impression can be produced on their minds by repetition, in that proportion can a good prognosis be made. Dr. Claiborne said that Dr Kilmer has good musical sense, but has what might be called symbol amblyopia. Dr. Rhein has suggested a new thought in speaking of the nature of the labor.

Cases should be studied and the labor should be inquired about, so as to ascertain where the harm was done, and on which side. Dr. Claiborne does not think that children should be set down as deficient in the public schools with no specialization of their deficiency. While they are classed to some extent in the public schools, no one has yet pointed out exactly in what respect they are deficient. Obviously they cannot be treated until it is known in what respect they are deficient.

If they have symbol amblyopia for letters or reading, such children should be put together and by repeating words and sounds, he believes they could be taught to read. In the matter of musical sense, of course, if one does not wish to study music, one should not be compelled. One of the greatest professors of the universities told him that he not only could not understand music nor appreciate it, but that it was painful to him.

Dr. Claiborne added that this is the first time the subject has been discussed in the United States. It has been brought forward in England, in Germany and in South America.

(*The End.*)

An Optical Query Answered.

AUSTIN, Tex., Dec. 26, 1906.

Editor THE JEWELERS' CIRCULAR-WEEKLY

Please advise me what the principle is on which optometers are made which have a metallic disk with small dots and the words "count the dots," which disk slides back and forth, and is so much used in country stores for testing eyes. C

ANSWER:—The normal eye can distinguish two points as two points at five inches distance if they are separated by a space equal to 1/1000 of an inch. Again, an eye can see clearly any object included in a five-minute angle. It is these phenomena that enter into the principle of the optometer. You will find upon carefully made instruments that the dots would just fit in a five-minute ozain when set at the usual working distance. Dots are used because they are more easily printed than would be fine type; fine reading type in the place of the dots would constitute a better test, but the type would have to be printed very clearly, and this could not be done readily on the celluloid used in the average optometer.

Optical Department.

Opticians of the Old School and Some of Their Teachings.

(By Dr. P. Pansier, of Avignon, in the *Canadian Optician.*)

At the end of the 18th century important works and learned researches on the subject of ocular optics were published in England. There was in England at this time a number of opticians who joined deep scientific knowledge to a considerable professional ability. The most ancient and most famous of these opticians were the Dollonds. John Dollond (1706-1761) had the most important optical workshop in London. His son, Peter (1730-1820), managed the business after him and entered into partnership with his brother John. The latter having died in 1784, was replaced by his nephew, George Huggins, who took the name of George Dollond. It is this Dollond who made the first periscopic glass.

The optician Berton, of London, is only known as the master under whom Ramsden served his apprenticeship. Ramsden (1735-1800) made for himself a well-deserved reputation by his studies in optics and his construction of lenses. He married the daughter of Peter Dollond. Besides Ramsden we have to give the name of his modest assistant, Samuel Pierce. The latter had acquired a great skill in the practice of making spectacles. His friend, Kitchiner, collected and edited some of Pierce's manuscripts.

The list of English opticians closes with the Adams'. Adams, senior, died in 1789 and his son in 1796. The latter had published in 1789 an interesting work on vision, in which the question of spectacles was studied at some length. (George Adams. "An Essay on Vision." London. 1789.) Among the physicians who studied these questions we can cite Crisp (Crisp "On Vision." London, 1796), Ware (Philosophical Transactions. V. 163, p. 31), and Wells (W. Wells. An Essay on Single Vision. London, 1792).

The works of these different authors furnish an interesting chapter, and more so as the German school caused the results of their wisdom to be quickly forgotten.

SPECTACLES FOR MYOPIA AND PRESBYOPIA ACCORDING TO THE ENGLISH SCHOOL AT THE END OF THE 18TH CENTURY.

"Myopia," writes Adams, "is a defect which has no connection whatever with the age of the subject, and for which there is no fixed rule permitting us to determine, *a priori*, the glass appropriate to the patient's sight. Myopes ought to try different glasses and to select those which are best suited to them, and allow to see distinctly objects at different distances."

Ware observes that myopia generally appears between the age of 10 and 18. According to all English authorities it is caused by a defect in the construction of the dioptric apparatus of the eye.

Wells states that slightly myopic persons, on arriving at a certain age, although they are still obliged to wear concave glasses for distant vision, are compelled to take off their spectacles when they wish to read. Here is how he explains this fact:

"The power of the eye of adapting itself to different distances being abolished, or at least considerably diminished, the point or the small intervals of distinct vision, being at a short distance, coincides with the distance at which the patient is accustomed to read."

From this we must conclude that myopia diminishes with age:

"The opinion that myopia diminishes with age appears to me without foundation. From the fact that those who have good vision in their youth become presbyopic, either by a flattening of their cornea or by some changes in the structure of their eyes, one coincides that myopes, experiencing the same changes, must become capable of seeing far-distant objects. Nature seems to follow a quite different method. I know four myopic persons, 54 and 60 years old. Two of them have never observed any change in their sight since their youth; the two others noticed that their myopia increased with their age."

Ware observed with himself that myopia does not diminish with age; at 55 he was obliged to take a stronger concave glass. Adams says that he did not know of a single myopic person whose myopia decreased with age. On the contrary, he often observed the necessity which subjects, advancing in years, had of taking stronger concave glasses to correct their increasing myopia. However, according to Adams, concave glasses are neither as perfect nor as advantageous as convex glasses:

"Myopes do not derive as much advantage from concave glasses as presbyopes do from convex glasses. The latter glasses not only enlarge objects, but still allow more light to enter the eye. Concave glasses diminish objects and decrease the amount of light entering the eye by rendering the rays divergent. Thus, when the objects are neither big nor strongly illuminated, a myope does not see them as well. It is their small size and the want of illumination that cause objects to appear indistinct, and these two conditions are exaggerated by concave glasses."

Ware warns myopic persons against the use of too strong concave glasses. Of two glasses giving the same distinctness of vision one must always take the weaker; too strong concave glasses have a tendency to increase myopia.

It may happen that a myope wishing to procure glasses, has no optician at hand. In this case here is what is to be done, according to Adams: The subject sends his distance for distinct vision. This measure is multiplied by the distance at which he wants to see with the glass, and the product is divided by the difference of these two numbers. The quotient is the focal length of the correcting lens.

This empirical rule appears exact to me. I verified it on myself. My left eye has 3.00 D. of myopia, and I am unable to read at more than 16 cm. I want to read at 30 cm. According to Adams' rule, $30 \times 16 = 486$. On the other hand, $30 - 16 = 14$ and $\div 14$ equals 34, which corresponds to a glass of 3.00 D. It is evident that with this glass my punctum remotum is situated at about 30 cm.

Presbyopes must use convex glasses as soon as the want of them makes itself felt. Wells says:

"Glasses relieve the eyes and delay their flattening. When they are not used the flattening considerably increases, and the eyes become weakened by the effort to which they are submitted. Delay is dangerous, and the more those who feel the want of glasses delay their use the more they increase the weakening of their sight."

Adams repeats Wells' advice:

"When the eye has become noticeably flattened, delay is dangerous; the more those who need recourse to this artificial means delay taking it, the more the weakening of their sight increases. Too many people retard taking spectacles until at last they are obliged to use glasses of 10 or 13 inches focal length instead of glasses of 36 or 40, which would have been sufficient at first. They create an infirmity to prevent an imaginary evil."

To support his opinion, Adams reports Thomin's observations. Thomin saw a young lady who had delayed taking spectacles. When she became compelled to use them she was obliged to take those which are usually ordered people operated on for cataract. And, according to Thomin, the case is not rare. On the other hand, Adams gives frequent cases of persons who, from the first symptoms of weakening of sight, have taken glasses of great focal length and have, by this means, brought their eyes back to their former condition and have been able, after a few years, to leave glasses aside entirely.

By what signs is it possible to recognize that the want of spectacles begins to make itself felt? Adams enumerates as follows:

(1) When it is necessary to remove small objects away from the eye in order to see them distinctly.

(2) When more light is needed to perform the ordinary near-work.

(3) When the near objects look blurred and as if they were seen through a fog.

(4) When, while reading or writing, the characters seem to overlap each other or appear double.

(5) When the eyes are so quickly tired that the work has to be frequently interrupted.

(To be continued.)

A Correction.

In a communication published last week a correspondent, in referring to the library of the Physiological Section of the A. A. O., quoted the price of the book entitled "Ocular Muscles," by Maddox, at $3, which was the amount paid for the book at the time the writer made his purchase. The Keystone Publishing Co., Philadelphia, Pa., informs us that it has been selling the book at $1.50 during the past year, and that it has purchased all the rights of the book from an English concern, which formerly issued it and sold it at $3.

The Cousins-Carrel Jewelry Co., Bessemer, Ala., has dissolved partnership. The business will be continued by A. S. Carrel alone.

Early on the morning of Dec. 21, five stores were robbed in the village of Suncook, Mass., including the jewelry stores of J. E. Chickering and J. R. Paine. The amount of the losses is unknown.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

How the Jeweler Can Meet the Competition of the Mail-Order House.

(*Continued from issue of Dec.* 19, 1906.)

DID you ever stop to think what you could do towards keeping all your trade at home if all the merchants of your town would hold together closely? Mail-order houses would have no business in your section of the country if your home dealers would stop treating each other as though each suspected the other of all the crimes enumerated in the criminal code, and would instead put their shoulder to the wheel and try to build up the trade of the town.

One of the first excuses you hear for sending to a mail-order house for goods is the fact that the exact article wanted cannot be bought at home. This is a splendid excuse, if it is just, as you cannot expect people to put up with something they do not want when it is just as easy for them to get the exact article desired. If they would order only that particular article by mail you would not be interested, but the entire family will get together and order everything that is needed to make the order big enough to get the express prepaid. Thus they cut down the business of every retailer in your town, and all because some single article out of the entire list ordered from the catalogue house happens not to be on sale at your point.

By getting close together your merchants can, in a great measure, overcome this, for they can agree among themselves what lines of goods each will be allowed to handle exclusively, and thus make the stock on sale in the city more varied. Suppose each dealer continued to handle all lines now stocked, even if a number of them were selling the same goods, and upon consultation it was found that there was some demand for eight or 10 different lines not in stock at all. There would be no money in it if each dealer ordered a complete assortment of each of these lines; but suppose the dealers all agree that one of these additional lines shall be taken up by one dealer exclusively, another by another dealer, and so on. This will give each retailer a chance to increase his business a little, by adding to his investment, and at the same time he will feel that the business in that particular line will be his exclusively.

A continuation of this policy would soon make a veritable department store out of your town, and the consumers could there find almost everything they would need. This takes away from them one of their best excuses for patronizing mail-order houses, and it will keep their money at home to increase the business of your city. And the percentage of profit of the increase would probably make business profitable to some of the retailers who are now clearing up but little.

People who have cash to spend surely have the right to spend it on anything their fancy may turn to. It is up to your town to come as near as possible to handling the goods; and handling them at a profit will not mean that you will necessarily ask more for them than the mail-order houses do.

This is only one out of hundreds of ways you can find to aid the town, and thus help yourselves, if you will but get together and work together. Suppose you start out by having a monthly dinner. After the dinner discuss business matters which interest all of you. This should soon show you all what there is to be gained by united effort, if you are but willing to act as men with each other, not attempting to profit by underhanded methods in preference to a good square business fight for supremacy. An open fight for business will build up the business of your town, and each will get a share. An underhanded fight will eventually drive business away.

If you are really in earnest, and want to do something to keep your neighbors from sending their money away to the mail-order houses, suppose you get out and talk to the other merchants of your town. This will cost you nothing but time. Get them to see where it will be to their advantage to get together on a policy which will enable each one to add a few additional lines to the stock already carried, with the understanding that each be allowed to stock such lines *exclusively*, but each time a retailer feels the need of adding something else in future he can take up some line not yet handled in the town.

After the retailers have reached this point of agreement, and are really able to get together on such a plan, the rest is plain sailing, as it is merely a question of correct advertising. Of course, there is no use adding these new lines to the various stocks unless the retailers advertise the fact. The right thing to do then would be to get together on an advertising campaign, each merchant starting out by advertising well all new lines added, giving prices in every advertisement, first carefully comparing the prices with those in the mail-order catalogues, so that there can be no odious comparisons made by regular mail-order customers.

F. A. P.

(*To be continued.*)

A Representative Retail Jewelry Establishment of Tacoma, Wash.

THE attractiveness of the store of S. A. Andrews, Tacoma, Wash., is fairly well shown by the two illustrations opposite.

The front of the store shows a reflection of the buildings opposite, but one can understand the construction of the windows by viewing the one on the right in the photograph. From the marble base to the ceiling of the window is just 10 feet, and above the windows are three large panes of prismatic glass throwing a splendid white light to the furthermost portion of the store. The windows are eight feet wide in front and 10 feet wide at the door-way, running back to a depth of 10 feet. The base in front of the store is of red marble, while the entrance is white tiling with a black border and "Swastika" design.

As to the construction of the interior of the windows it will be noticed that they are built low. A space of eight inches exists between the glass and the covered stand in the window so as to permit the display of small articles of silver, cut glass, hand painted china, carriage clocks or other small articles without interfering with the display above. The stand or base of the window is built in sections and is covered with expensive black broadcloth. This base is 22 inches high, six inches wide (with a six-inch bevel), and 18 inches wide on top.

The interior of the window—the casings ceiling and trimmings—are all of quartered oak. The window ceilings are beautifully paneled. Each window has one Nernst light in the center surrounded by 10 16 candle power incandescent globes with cut glass shades. The doors are of heavy solid oak with one inch and a half French beveled glass. As one enters the store one notices two rooms finished in oak, with heavy plate glass windows. The room on the right is occupied by the watchmaker, while further to the front, in the recess of the window, sits the engraver. On the left is the diamond room, which contains diamond scales, a table, and heavy leather upholstered chairs for the convenience of customers. The floor is covered with heavy rugs. The wall cases are of heavy quartered oak, finished with spindle effect. Each case contains four electric lights with cut glass shades, which throw the light over the entire case. The show cases are similarly arranged, and, with the exception of one case, each has two shelves, making in all three display shelves, thereby permitting a large portion of the stock to be seen to the very best advantage.

Storekeeping Department.

Immediately above the wall cases and resting thereon are 50 plaster figures, artistically arranged. The walls are tinted a light Venetian blue and divided off in sections of 11 panels. Between each panel is a solid oak pilaster. The panels proper are made of a composition of plaster of Paris and gypsum, and, while pliable, are strong and durable. The design was made by the firm and consists of two mermaids on each side of an electric light, which occupies the center. The light sets in a shell design, lined with blue and tipped with gold. Extending from the shell and artistically arranged are scrolls from which hang bunches of tea roses. The scrolls come together at the bottom of the panel and are tied with gold ribbons with a rosette of gold on each side. All this is in bold relief, and, with the tintings in blue, gold and pink, presents a most striking effect.

The ceiling is of steel, the center being colored a very light blue tint, while the borders are of a light creamy hue. The floor is white tiled with a blue border, and harmonizes with the rest of the interior decorations.

The store proper is 80 feet deep by 25 feet wide. The rear is finished in quartered oak. On each side of the building and in direct line with the show cases are two large safes paneled off and set into the wall. Back of this partition are the store rooms, the watchman's room and the workshop. Above the partition, in the rear of the store, is a large mirror, 23 feet long and five and a half feet high, extending from one side of the store to the other. It is tiled two inches out of plumb, and, when standing in the front part of the store, gives the store the appearance of being twice its actual depth. At night the lights are reflected and the effect is most dazzling. Directly underneath this mirror and in the center of the store is another glass, similarly arranged in order to accomplish the same result as the one above. This view is obscured by the floral horseshoe shown in the illustration. There



A VIEW OF THE EXTERIOR OF THE STORE OF S. A. ANDREWS, TACOMA, WASH.



INTERIOR VIEW OF THE STORE OF S. A. ANDREWS, TACOMA, WASH.

is also a reception room where customers may rest, attend to their correspondence or use the telephone.

There are three large safes and one vault in the store. Nearly 200 electric lights and five Humphrey gas lights are so arranged that they are reflected in the mirrors.

On the opening day several thousand persons visited the store between the hours of 7 P. M. and 11.30 P. M.

The Way of the Enterprising.

DURING the holiday season T. C. Tanke, Buffalo, N. Y., introduced a novel plan to save Christmas shoppers worry. It was the "gift certificate." Anybody desiring to purchase a present for a friend and in doubt as to what gift was most suitable could buy a certificate of any denomination and make that his present. The recipient of the certificate called at Tanke's at his or her leisure and selected any article desired.

* * *

P. T. Ives, Meriden, Conn., during the holiday season, had arranged a dining room in the basement of his store, where his clerks were served with meals gratis. Those who desired to go home were allowed to do so, but most of the salesmen preferred to retire to the improvised "rathskellar" and partake leisurely of a generous repast.

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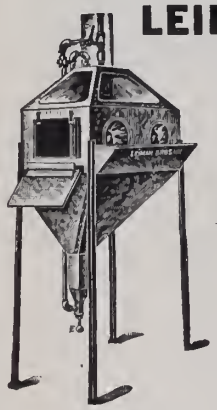
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 1740.—**Real Speculum Metal.**—*Kindly give me the alloy of real speculum metal.* *R. S. M.*

ANSWER:—This metal is white, fine grained and very hard, and the highest degree of polish can be obtained. The composition is copper, 68.21 per cent., and tin, 31.7 per cent. By increasing the percentage of copper the color gradually shades into yellow; with a larger amount of tin, into blue. It is dangerous to increase the tin too much, as this changes the other properties of the alloy, and it becomes too brittle to be worked.

QUESTION No. 1741.—**Brass Solution for Plating.**—*Please give me the formula for making a good brass solution for depositing brass on iron and other metals.* *B. S. P.*

ANSWER:—A good solution for brass plating various metal objects is made by taking 120 parts of water and dissolving in it 12 parts of cyanide of potassium. In 380 parts of water dissolve 6.10 parts of carbonate of potash, 48 parts sulphate of zinc, 25 parts of chloride of copper, by warming the water to about 150° F. When the salts are dissolved add to the solution 305 parts of nitrate of ammonia and stir well together. The two solutions are then mixed together and allowed to remain standing a few days before using; the clean liquor is then separated from any sediment that may have been deposited at the bottom of the vessel. In making up this solution the following general conditions are to be observed, according to the proportions given: Fluid ounces of liquids are intended and avoirdupois for the solids.

QUESTION No. 1742.—**Gold Coloring for Jewelry.**—*Please give me a formula for coloring gold jewelry by immersion.* *G. C. J.*

ANSWER:—For coloring gold prepare a solution consisting of potassium nitrate, 12 ounces; common salt, six ounces; hydrochloric acid, three ounces. The nitrate and salt are pounded to a fine powder and placed in a previously warmed plumbago crucible, then stirred with a wooden spoon for a minute or two. The acid is then added with about one ounce of boiling water, the mass constantly stirred until it boils up to the top of the pot. The work, which has previously been cleaned in hot potash or soda solution, is then suspended in the coloring liquid by means of a silver or platinum wire for about one minute. It is then well swilled in boiling water. A little more water is added to the color pot, and when the liquid boils up the work is again immersed for another minute and swilled in boiling water as before. This operation of dipping and swilling is repeated several times, the coloring liquid being weakened by adding water before each immersion until the desired appearance is obtained. The work is finally well washed in hot water and dried in boxwood sawdust. The whole process takes from five to seven minutes. The colored work is next scratch brushed on a lathe, with a circular brush made of very fine brass wire and having stale beer dropping on it. If the coloring has been properly conducted a beautiful rich and dead color will be produced.

QUESTION No. 1743.—**Prepared Borax for Soldering.**—*How can I prepare borax for flux and soldering, so that it will not swell when being used. I use the borax moistened with water, but when the flame strikes it it will swell and cause the joints to separate. I know there is some way to prevent this, and I apply to you for information.* *P. B. S.*

ANSWER:—The swelling of the borax can be prevented if the borax is first heated in a metallic receiver until it has lost its water by crystallization; then mixed with calcined kitchen salt and potash in the proportion of eight parts of the first and two parts of the others. Grind the whole fine in a mortar, after which this can be used by mixing with water into a paste and applied in the usual way.

QUESTION No. 1744.—**Six and Eight Karat Gold.**—*Are there any special recipes for alloying six and eight karat gold?* *B. R.*

ANSWER:—There are no special recipes for alloying six and eight karat gold. The only thing positive is that the principal alloy for low-karat gold is copper. For special uses, where ductile or soft gold is needed, silver, brass and zinc are used. Every jeweler will find out by experiment which alloy will suit him best. Six and eight karat gold are tested on a touch stone with nitric acid, but as nitric acid would eat all the alloy and leave but very little gold, the rubbing of the gold on the touch stone must be pretty liberal, and the amount of the test needle and the amount of the gold to be tested should be equal as near as possible, as the amount of gold remaining on the touch stone indicates the karat.

QUESTION No. 1745.—**Flux for Soft Solder.**—*Kindly tell me of a good flux to use for soft soldering. I want to use it for repairing hat pins and ornaments, made of soft metal, plated.* *S. S.*

ANSWER:—One of the fluxes for soft soldering is composed of glycerine, three parts, and muriatic acid, one part. This may be mixed together, and is then ready for use. If a little zinc has been dissolved in the acid before mixing, the flux will flow more freely. This flux has the advantage over the pure chloride of zinc flux in that it will not discolor the work and will also cause the solder to hold where there has been no scraping. The pieces, after having been soldered and while warm, may be wiped clean with a soft cloth, thereby dispensing with washing, which very often will discolor bronzed or colored pieces. The best soft solder for this purpose is the kind manufactured by the silver plate manufacturers for their own purpose, which can be purchased from them by any jeweler.

QUESTION No. 1746.—**Removing Lacquer.**—*How can I best remove lacquer from silverware or clock cases? I want something that will not discolor the articles. I have tried strong potash, but it discolored the clock cases so I had to have them repolished.* *R. L.*

ANSWER:—To remove lacquer from any article without discoloring the pieces, it is best to immerse the pieces in wood alcohol, or, better, into lacquer thinner, when possible. When a jeweler has not enough alcohol or thinner in which to completely immerse the larger pieces, plunge the articles into clean boiling water, allowing them to remain there long enough to thoroughly dissolve and melt off all the lacquer. Many lacquered articles have been subjected to a baking process, which causes the lacquer to adhere tenaciously. It requires some time to dissolve in order to remove it completely. Strong potash may be used on the silverware with precaution, but it is not advisable to use with any gilt or bronze plated pieces on account of the discoloring by the strong lye.

Soft Oxidizing for French Gray on Silver.

IN the manufacture of cheap silver novelties with the French gray finish, a good silver deposit must be put on the work because the oxidizing with liver of sulphur attacks the silver to such an extent that, unless the silver is sufficiently thick, it will cut through upon relieving. In many of the establishments which make novelties it is frequently the case that French gray work actually costs more than ormolu gold.

Manufacturers are now and then found who are obliged to give their goods a 40-minute silver deposit, or even longer, in order to have silver enough left after oxidizing to prevent cutting through.

It has been found that the addition of a small quantity of ammonia to the liver of sulphur oxidizing solution will give a soft black which is easily relieved on the wheel. It relieves far more easily than the black produced without the use of ammonia. All that is necessary to do is to add about four or five teaspoonfuls of aqua ammonia to five gallons of the liver of sulphur dip. A 10-minute silver deposit may then be used for French gray work without danger of cutting through in relieving.—*The Brass World.*

Arthur Totten, formerly with J. B. Bowden & Co., has bought an interest in the firm of Robert Z. Block & Co., Newark, N. J. Mr. Block was formerly of Block & Bergfeld. The firm will make diamond and pearl jewelry and fine mountings.

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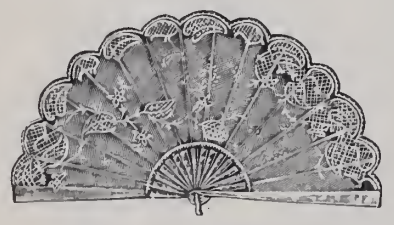
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Characteristics of Tin Enameled Pottery.

IN his most valuable pamphlet on "Tin Enameled Pottery,"* which forms one of the Art Primers of the Pennsylvania Museum, Edwin Atlee Barber, the curator of the museum, takes up the subject of majolica, Delft and other stanniferous faience, with a clear, concise and at the same time lucid explanation of the salient features of the various wares included under these categories. He goes into the history and origin of the various wares of this class, and gives a description of their essential features. With the text will be found beautiful half-tone illustrations of specimens of the various lines of pottery treated, which are in the possession of the museum at the present time.

The majolica which he treats is that of Italy, Spain and Mexico, and the Delft includes the products of both Holland and England. Of the article on the latter some full extracts will begin in the next issue of THE CIRCULAR-WEEKLY.

Not the least important part of the pamphlet is the table at the end, which is arranged so as to show at a glance the principal features of all tin-enameled pottery, its decorations, shapes and the markings, as follows:

PRINCIPAL FEATURES OF TIN ENAMELED POTTERY.

	Countries.	Body.	Enamel.	Decoration.	Shapes.	Marks.
MAJOLICA.	Italy, Spain	Medium softnes	White, the Italian ware covered with a thin coating of lead glaze; frequently with metallic lustre.	Incorporated *in* the enamel (underglaze). Blue, yellow and green predominating.	Drug jars, vases, plates, plaques, salt cellars, etc.	Names of Fabriques crudely painted with brush; arbitrary signs, monograms and dates. Frequently unmarked.
	Mexico	Medium hardness and pinkish tint.	Heavy, irregular; no lead glaze.	Crudely painted in raised blue or polychrome.	Similar to above.	Unmarked.
DELFT.	Holland	Soft, easily cut with knife.	White or tinted; no lead glaze.	Incorporated *in* the enamel (underglaze). Polychrome paintings, sometimes with gold. Blue predominating.	Covered jars, vases, tiles, dishes, figures, etc.	Initials and names of makers; symbols of factories; often unmarked.
	England	Harder, less easily scratched with point; pinkish tint where enamel is thin.	White; thin coating of lead glaze.	Painted between the fired enamel and lead glaze, or transfer printed. Blue predominating. Bristol often with bianco-sopra-bianco traceries.	Caudle urns, posset pots, puzzle mugs, plates, punch bowls, tiles, etc.	Rarely marked.
FAIENCE.	France	Medium softness (excepting Nevers, which is harder)	White or tinted; no lead glaze.		Tureens, vases, plates, platters, figures, etc.; modeled feet, handles and lids.	Names and initials of makers and factories.
	Nevers			Italian and Persian styles. Incorporated *in* the enamel (underglaze). No red.		
	Rouen			Lambrequins, armorial, cornucopia and quiver. Incorporated *in* the enamel (underglaze). Blue and red predominating.		
	Moustiers			Minute figures, grotesque style, in camaieu and polychrome. Incorporated *in* the enamel (underglaze).		
	Strasburg			Polychrome paintings, frequently with fine black outlines, occasionally gold *on* the enamel (overglaze).		
	Marseilles			Colors in slight relief *on* the enamel.		
	Niderviller			Imitation of wood-graining, etc.		
	Sceaux			Cupids and flowers, painted *on* the enamel, often with gold.		
	St. Amand			Bianco-sopra-bianco or raised white traceries.		
	Germany			Purple and blue predominating. Frequently mottled grounds.	Tureens, mugs, wine jugs, plates, plaques, figures, etc.	Names and initials of makers and factories.
	Sweden			Purple predominating. Relief flowers and figures.	Vases, plates, figures, jugs, etc.	Names or initials of factories and dates.
	Denmark			Swedish style.	Milk jugs, etc.	Name of place and initials of painters.
	Belgium			Dark blue ground. Painted and printed panels. Sprays of flowers on white.	Mugs, etc.	Names of place and makers.
	Hungary			Solid yellow ground, reserved medallions, often in Marseilles style.	Plates, dishes, trays.	Initials; H in combination with other letters.

*These pamphlets are now published by Doubleday, Page & Co., New York, and are copyrighted the Pennsylvania Museum.

Old English Porcelain Sold in London.

THE London auctioneers, Christie, Manson & Woods, recently sold the collections of old English pottery and porcelain formed by the late W. F. A. Wilson, F. S. A., London, 300 lots realizing £4,379 1s. 6d.

The principal lots included a pair of Worcester shaped jardinières painted with exotic birds and branches in panels, with gilt-scroll borders, dark blue scale-pattern ground, 68 guineas; three Derby dinner services, with panels of flowers in colors on dark blue ground, realized 95 guineas, 110 guineas and 52 guineas, respectively; a pair of white Bow statuettes of Kitty Clive and Woodward, 10½ inches high, 74 guineas; six Yarmouth ware plates, inscribed "Thomas and Mary Bingham in Yarmouth, 1742," 24 guineas; a Hochst group of hounds attacking a lion, seven inches high, 52 guineas; 11 Delft plates, painted with the herring fleet in blue, 73 guineas; a Della-Robbia plaque, with the Virgin and infant Saviour in relief, 24 inches by 18 inches, 52 guineas, and three equestrian statuettes of Chinese warriors, enameled in green and other colors, eight inches high, Kang-He, 390 guineas.

A satchel containing about $100 worth of jewelry was recently lost by Phillip Rockmaker, Hazleton, Pa., while on a trip to Lattimer.



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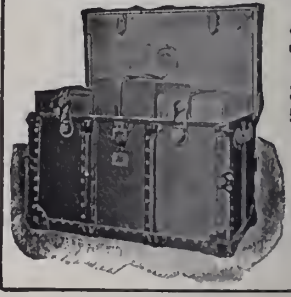
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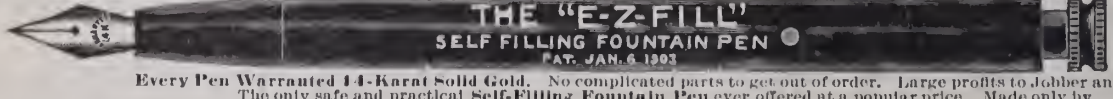
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Lead and Tin Glazed Pottery.

SINCE man first made ware, the question of how to provide the porous, rough, unpleasant-feeling surface of the biscuit with a smooth, impervious, easily cleaned skin has been a matter of study and experiment. The hard, semi-vitreous clays, resisting a high temperature, and rich in silex, lent themselves readily enough to salt glazing; but this is an expensive, difficult and somewhat risky process, says a contributor to the *Keramic Studio*. The suitable clay was not always to be found, and salt, especially in those countries where it is taxed, was a by no means economical article to use for the purpose. Some one having a softer and less refractory clay to deal with hit upon the use of galena; some one else tried red lead, and a vast quantity of cooking ware were and still are made on these lines.

The surface of galena and lead-glazed wares is excellent—bright, clean, generally uncrazed and easily washed—but it leaves a good deal to be desired; it is transparent, and the dark red or yellow of the ordinary biscuit takes on a still deeper tone. Then, again, they are both very readily attacked by acids, some of the lead glaze being easily dissolved by lemon juice. This, however ignorant the peasant might be, he discovered, and was eager to find a ware free from this serious defect, and more pleasant to the eye than the rough red ware. Some one, who can never be known, discovered that by fusing metallic tin and lead together, oxidizing the mass, adding to the combined oxide a little salt and silica, fritting these together and grinding up the result to a fine powder, produced an opaque glaze that gave to the commonest clays a superior appearance. Slowly, inch by inch, as is the case with all human discoveries, a finer and finer frit was discovered, a purer and purer glaze obtained; till at last a glaze, so white, so pure and brilliant was evolved that it compared, and not unfavorably, with the white porcelain of the east. Away back in the Middle Ages the Italian potters produced results that have never been surpassed, so much that for the last two or three centuries this class of ware has made no progress whatever.

The cheapening of white earthen ware has doubtless had to do with this, for the French, Italian and Iberian makers of "tin-glazed" wares have really retrograded from the positions of their forefathers. A few, such as the manufacturers at Nevers and Blois, make a really high-class and artistic ware, but the great majority confine themselves to making cheap basins, plates and cooking vessels, sold for a few pence in the markets of their little country towns.

The decoration, of the roughest and rudest character, is, as almost all national pottery is, of strong and glaring colors; for this glaze readily lends itself to colors that are almost the despair of the white earthen ware maker. The brilliant scarlet, which is the desire of our home potter, is easily produced on this class of goods, and the greens, blues and oranges take on a brilliance and purity all their own.

The ware to be seen in any market town of Southern France, Spain, Portugal or Italy, is almost invariably of an inferior, dirty yellow gray color, and consists of bowls, plates and jugs, made on the wheel, and showing in the form and outline a certain pleasantness to the eye, which is almost always the characteristic of a purely hand-made article. The decoration, done with a few sweeps of a dauber, is crude; a cottage with a tree, roughly sketched flowers, or those primitive forms that the peasant farmer of every land seems to like. In Brittany one or two factories make a quantity of rough ornaments, many of which, owing to tourists, are brought over to England as mementoes. These are a little better; but with very few exceptions the ware is of the roughest and crudest character.

Those who have seen really fine specimens of this pottery would scarcely recognize the kinship of the present degenerate wares. There are in existence specimen plates (the writer has in memory the remains of a dinner service) on exhibition in a little place abroad, which it would puzzle any man to distinguish from first class china or earthen ware, so long as he was not permitted to handle it; and which is quite equal in appearance to any first class white ware. Of course, it is softer, and more easily chipped and broken, yet the pieces, for there are several, are wonderfully free from crazing, though a century or more old.

This ware, except in the hands of a few specialists, it is probable, will gradually die out of common use. A few who work in reproducing copies of the great masters of the art, or making ornamental pieces on the same lines, may continue for many years to come, but the ware seems likely, as an ordinary article of commerce, to be doomed. Its makers are seeking new means and methods; for although to produce a poor article is very easy indeed, the purity and beauty of the best extant specimens are difficult and expensive to attain. The increasing price of tin and the cheapening of ordinary white ware must bring it to an end.

Amber in Santo Domingo.

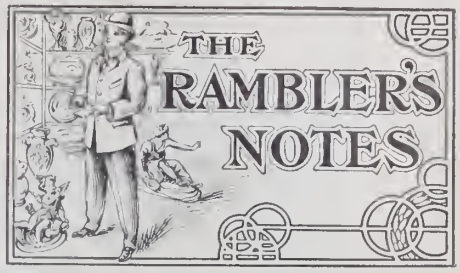
IT is an interesting fact that Santo Domingo is one of the few places in the world where amber occurs in any considerable quantities, says *Cassier's Magazine*. As is well known, the bulk of the supply used in the arts comes from the neighborhood of Konigsberg, on the Baltic seacoast.

There it occurs in the lower oligocene, and appears to have been deposited originally in glauconitic beds of a clayey nature, which was afterward eroded by wave action and the amber distributed, though much of it is taken from beds in which it was originally entombed.

Amber is simply fossilized rosin, derived apparently from certain coniferous trees. The conditions under which it occurs in Santo Domingo do not appear to differ substantially from those on the Baltic seacoast.

It is found near Santiago City, associated with lignite, sandstone and conglomerates. These beds probably belong to the oligocene formation, and are found containing amber at a number of places on the north coast, as well as on both flanks of the Monte Cristi range. It also frequently occurs in the streams flowing through these beds.

The amber is usually in ovate lumps, ranging from the size of a pea to a man's fist, often covered with a brownish crust.



DOMESTIC ELECTROLIERS OF IMITATION BRONZE.

AMONG the many exhibits in art metal work at the salesrooms of the Bradley & Hubbard Mfg. Co., 26 Park Place, New York, is a reproduction in imitation bronze representing Hebe, the goddess of youth. A rounded base supports a pedestal, decorated in heavy pattern work, on which stands the figure of the goddess. The arms are raised high above the head and support a vine on which are three rich clusters of grapes, one of which is held in the hands of the figure. The grape vine, which is in the natural color, forms an arch above the goddess, and falls gracefully to either side. The grapes are made of colored glass and in the center of each cluster is an electric light bulb, which, when turned on, produces a most pleasing effect. Other offerings include a figure of Lulli, the boy musician, reproduced in imitation bronze, after a model by a Norman artist. A figure of Titania, worked in the same metal, is also on exhibition.

*

FRENCH BRONZES IN MANY SUBJECTS.

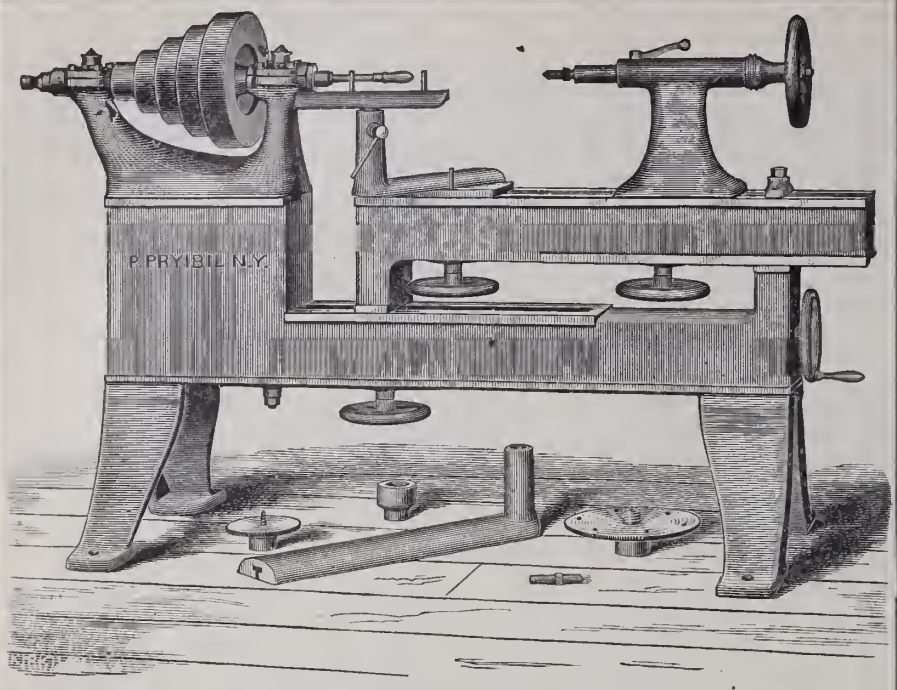
INCLUDED in the attractive display of French bronzes in the salesrooms of Bawo & Dotter, 30 Barclay St., New York, is an ornate piece of statuary which is called Fleurs D'Antoinne. It is a reproduction from a French model, and represents a young woman standing on a rough pedestal, supported by a heavy rounded base. She holds in her hand a basket of flowers, and above her head is an arch formed by grapevines, from which hang clusters of grapes in their natural colors. Electric lights with clouded bulbs are hidden in the grape clusters. "Le Semeur" is another excellent example of French bronze shown by the same firm. It represents a farmer sowing grain from a bag which he carries at his side.

*

A RICH GLASS PUNCH SET.

A PUNCH bowl set at the new store of the Alvin Mfg. Co., Fifth Ave. and 35th St., New York, has attracted the attention of visitors. The bowl is made of fine ruby glass and is overlaid with a partial covering of silver, wrought into an elaborate open-work design, through which the colored glass shows. A set of cups of the same style and a gold lined ladle, having a handle of ruby glass overlaid with silver, complete the set. Included in the articles so made are clocks, candelabra, jewel cases, fern dishes, trays, inkstands, ash trays and paper weights, all modeled in attractive shapes and finished in pleasing color effects.

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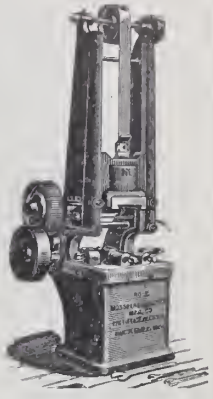


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Also, office and tool-room safes, desks, typewriters, etc Our second-hand machines being in excellent condition, are practically as good as new. We are always pleased to ship them on approval to any responsible concern. We purchase for cash the appliances of any plant, and are prepared to ship almost at once any machinery ordered. If you contemplate any additions to your plant, or the introduction of new machinery, it will well repay you to communicate with us at once, as we can furnish the equipment for considerably less than it would cost if purchased elsewhere.

WRITE US AT ONCE FOR CONVINCING INFORMATION

THE E. A. EDDY MACHINERY CO.

OFFICE: EDDY and CLIFFORD STREETS

PROVIDENCE, R. I.

STOREHOUSE: 67-69 BASSETT STREET



THIS cut represents the most economical, durable, reliable and perfect gold melting device ever used. Gold may be melted in BURNO-CRUCIBLES in a shorter period of time and with less gas than in any other crucible. Crucibles may be used for from fifty to one hundred meltings. Gas flame strikes gold in mouth of crucible.

Size No. 1, 150 dwt, 65c.; No. 2, 50 dwt., 40c.; No. 3, 25 dwt., 25c.; tongs, 10c. Best Blow-Pipe on earth $2.00.

Use once and you will always use. **Send for illustrated circular.**

ORDER FROM YOUR JOBBER, OR

BURNO-CRUCIBLE COMPANY

No. 8 Waltham Street, Boston, Mass.

In the reduction of your sweeps there is positively no loss.

We exercise the greatest care and consequently realize full value on all consignments treated by us.



Dealers in Fine Gold, Silver and Copper.

All kinds of Gold and Silver Anodes.

Send Us a Trial Order

Put Us to the Test

CONLEY & STRAIGHT, Refiners, Assayers, Smelters, **236 Eddy St., Providence, R. I.**

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

Frank Dederick. *Established 58 Years.* James E. Dederick.

James H. Dederick's Sons,

Assayers and Bullion Dealers.

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.

ALL QUALITIES OF GOLD AND SILVER SOLDER.

16 Maiden Lane, ... NEW YORK.

We buy Old Gold and Silver.

JAMES J. DONNELLY,

Gold and Silver Electro Plater, Fire Gilder and Colorer,

41 and 43 Maiden Lane, New York.

Prompt Attention Given to Mail Orders.

CRUCIBLES.



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.



WM. F. RENZIEHAUSEN CO.,

GOLD and SILVER REFINERS

Sweep Smelters, Assayers and Analytical Chemists

Rolling of FINE AND STERLING SILVER a Specialty.

Long Distance Telephone, 3759-R. 45-49 Oliver Street, NEWARK, N. J.

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Rear 17 John St., N. Y. Third Floor.

Gold and Silver Plating

SPECIAL WORK AND COLORING IN ALL SHADES A SPECIALTY.

Established 1868. Platina Plating.



WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM.

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.		14 K. 66c. per dwt.	
10 K. 50c. "	"	16 K. 74c. "	"
12 K. 58c. "	"	18 K. 82c. "	"

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.

SMELTERS, ASSAYERS, REFINERS.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS WEEKLY.

THE JEWELERS REVIEW

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The Jewelers' Circular
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11 John St., Corner Broadway, New York.

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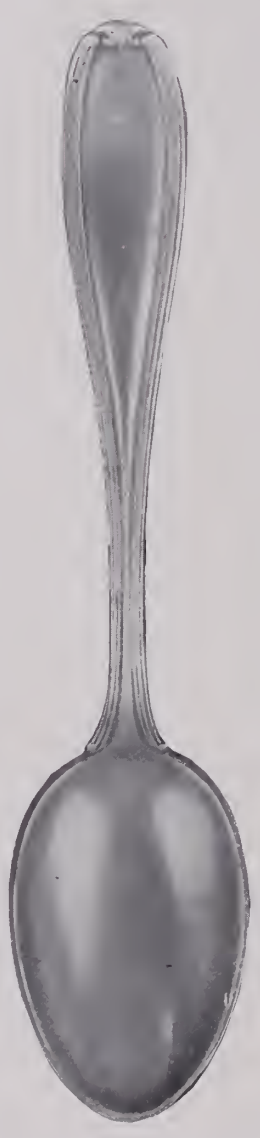
38th Year. WEDNESDAY, JANUARY 16, 1907. Vol. LIII. No. 24.



Silver Cup Recently Presented to Retiring Governor Pennypacker of Pennsylvania.

(*See text on page* 35.)

ALVIN SILVER



The "William Penn"

A New Pattern of Flatware

A most artistic pattern in the Colonial style.

Into this pattern the designers have put much beauty and style. It is especially suitable for a gift. We predict this will become a standard family pattern with as much popularity as the celebrated English Kings pattern, that has never gone out of style.

This pattern is made only in bright silver finish, in full line, fancy pieces and cutlery.

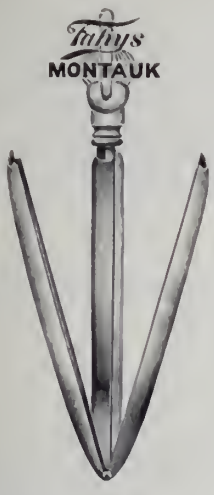
When our salesmen call ask to see it.

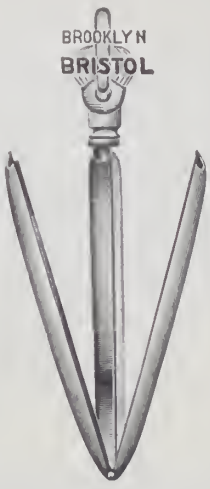
TRADE MARK

ALVIN MFG. CO

Silversmiths

NEW YORK







It is only necessary to carry three grades of gold filled watch cases. With these you can supply all demands, if they are

Fahys

"MONTAUK" 20 Year — "BRISTOL" 25 Year — and "PERMANENT" Permanent Guarantee

They are the acknowledged leaders in their class—so many styles and designs to choose from, in each grade, that every taste must be suited. Every improvement that is known to the case maker's art is embodied in these cases. No better gold filled watch cases are made than those stamped with the name

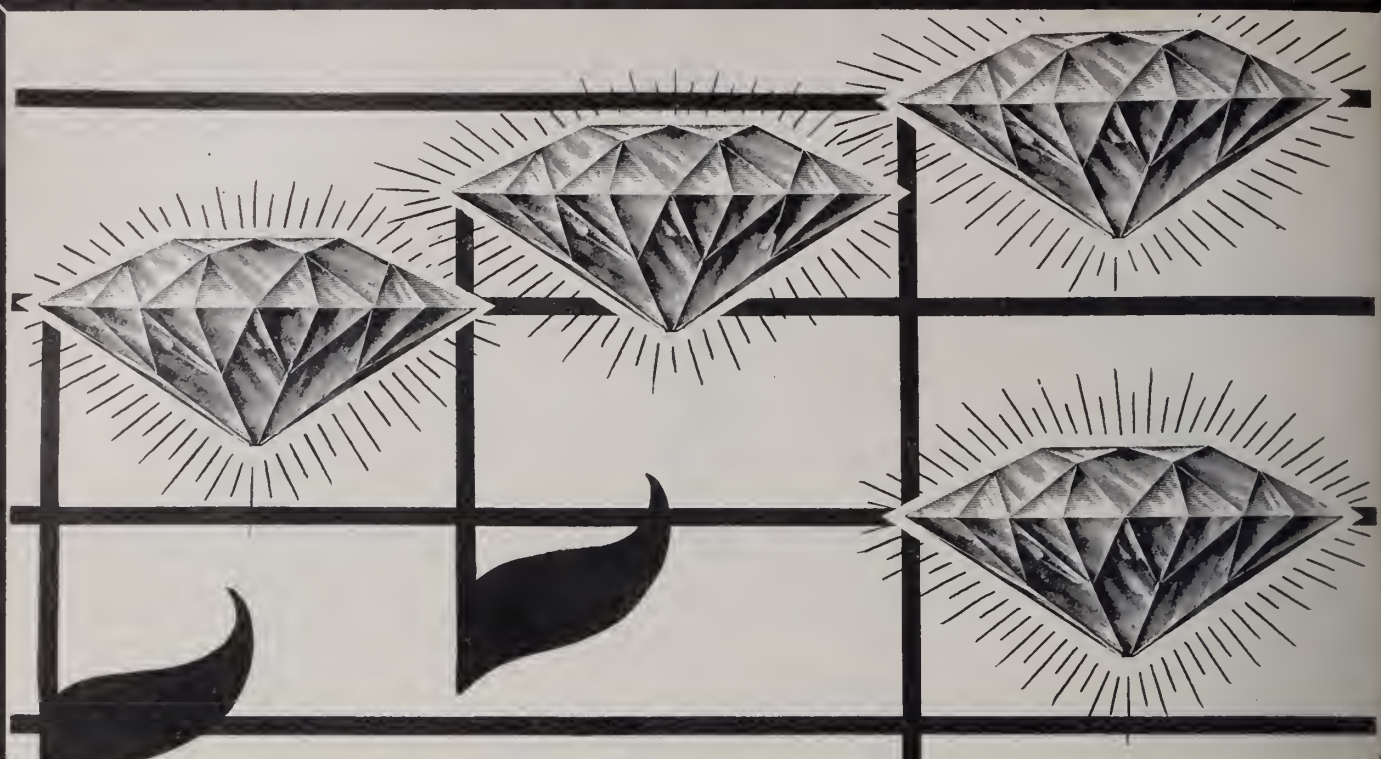
Fahys

JOSEPH FAHYS & CO.









The Top Note of Perfection

Our diamonds are perfection in shape, perfection in cutting and perfection in brilliancy—reached by the most painstaking care in cutting.

These diamonds are sold for the actual cost of production, plus our modest profit.

J. R. WOOD & SONS

DIAMOND CUTTERS

CUTTING WORKS:
1327-1329 Atlantic Avenue
Brooklyn, N. Y.
OPEN FOR INSPECTION.

2 Maiden Lane

NEW YORK

Also Importers of Emeralds, Rubies and Sapphires

AMERICA'S HEADQUARTERS FOR RINGS



Our wedding rings are the standard of excellence and quality.

Our prices are brought to the lowest possible point.

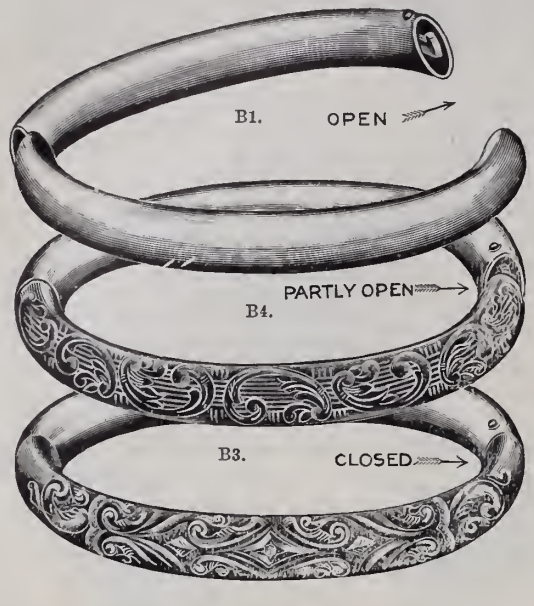
Lower prices than ours mean one of two things—the quality is not as represented, or the rings are sold without profit (and firms do not sell their goods without profit).

Higher prices than ours mean paying too much for your wedding rings.

J. R. WOOD & SONS

RING MAKERS

2 Maiden Lane, New York







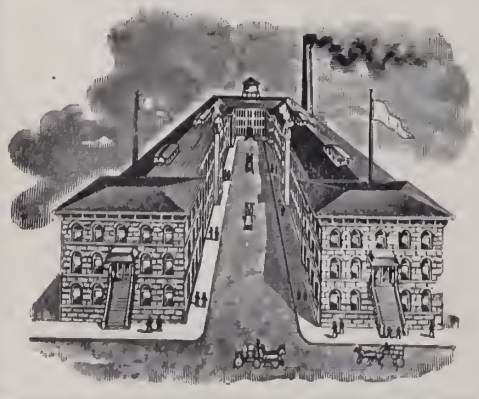
OUR LINE this season is the best ever! Our new

"ECLIPSE"
Side-Swing Bracelet

patented December 11th and December 12th, 1906, eclipses anything yet produced.

Our line of CHAINS, FOBS, BRACELETS, GUARD CHAINS, Etc., is up-to-date in every particular.





S. O. Bigney & Co.

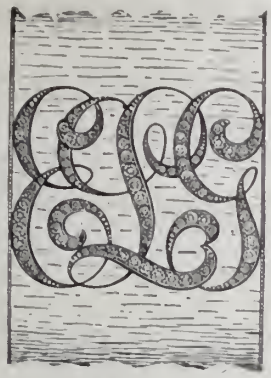
NEW YORK OFFICE,

3 MAIDEN LANE.

FACTORY, Attleboro, Mass.




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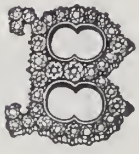

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No. 3.


No. 18.


No. 11.

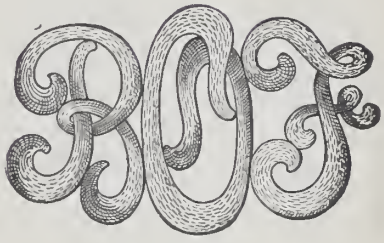

No. 14.


No. 13.


No. 317.
BELT SLIDE.


No. 194.


No. 321.


No. 316.


No. 322.


No. 196.

Wendell & Company

MAKE

GOLD MONOGRAM CHARMS, FOBS, SLIDES, BROOCHES AND RINGS.

SILVER MONOGRAMS for BROOCHES, BELT ORNAMENTS and CLASPS; also for LEATHER BAGS, PORTFOLIOS, MUSIC ROLLS AND ALL KINDS OF EBONY, IVORY AND TORTOISE SHELL GOODS.

ALL ORDERS PROMPTLY EXECUTED.

103 and 105 WILLIAM STREET NEW YORK } 2 FACTORIES: { **57 WASHINGTON STREET CHICAGO**

The
Wadsworth
25-Year
"Pilot"
Watch
Case

A
QUARTER
OF
A
CENTURY

TWENTY-FIVE YEARS is the period most people have in mind in buying a Watch Case. Cases guaranteed for that time are the most popular on the market. Among the many makes offered in this class it is simply a problem of selection. Wise selection can only be made after intelligent examination and comparison, balancing values and prices.

Here is the Case that has won pre-eminence in the 25-year field. The WADSWORTH "PILOT" has forged to the front on its points of merit alone—unaided by any fictitious considerations. Right in designs, models, workmanship and price.

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

THE NAME THAT STANDS

FOR

Worth and Wear

IS

WADSWORTH

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

IT is the unanimous opinion of those jewelers who have examined the new O and 12 size movements of the ILLINOIS WATCH CO. that they are the best watches in these sizes ever manufactured in America.

No. 3.

"Every time anyone thinks of me, or mentions my name, my capital is increased."

SO SAYS EX-GOVERNOR DOUGLAS, of Massachusetts, who sells more shoes than any other man in the world, and who is probably the largest advertiser. How much would it increase your capital to have 8,000 of the leading high class jewelers think of you every week—fifty-two times a year? If these jewelers are not thinking of you, they are thinking of your competitors who advertise. People soon forget—they are too busy to remember who was who ten years or one year ago; they only know *who is who to-day.*

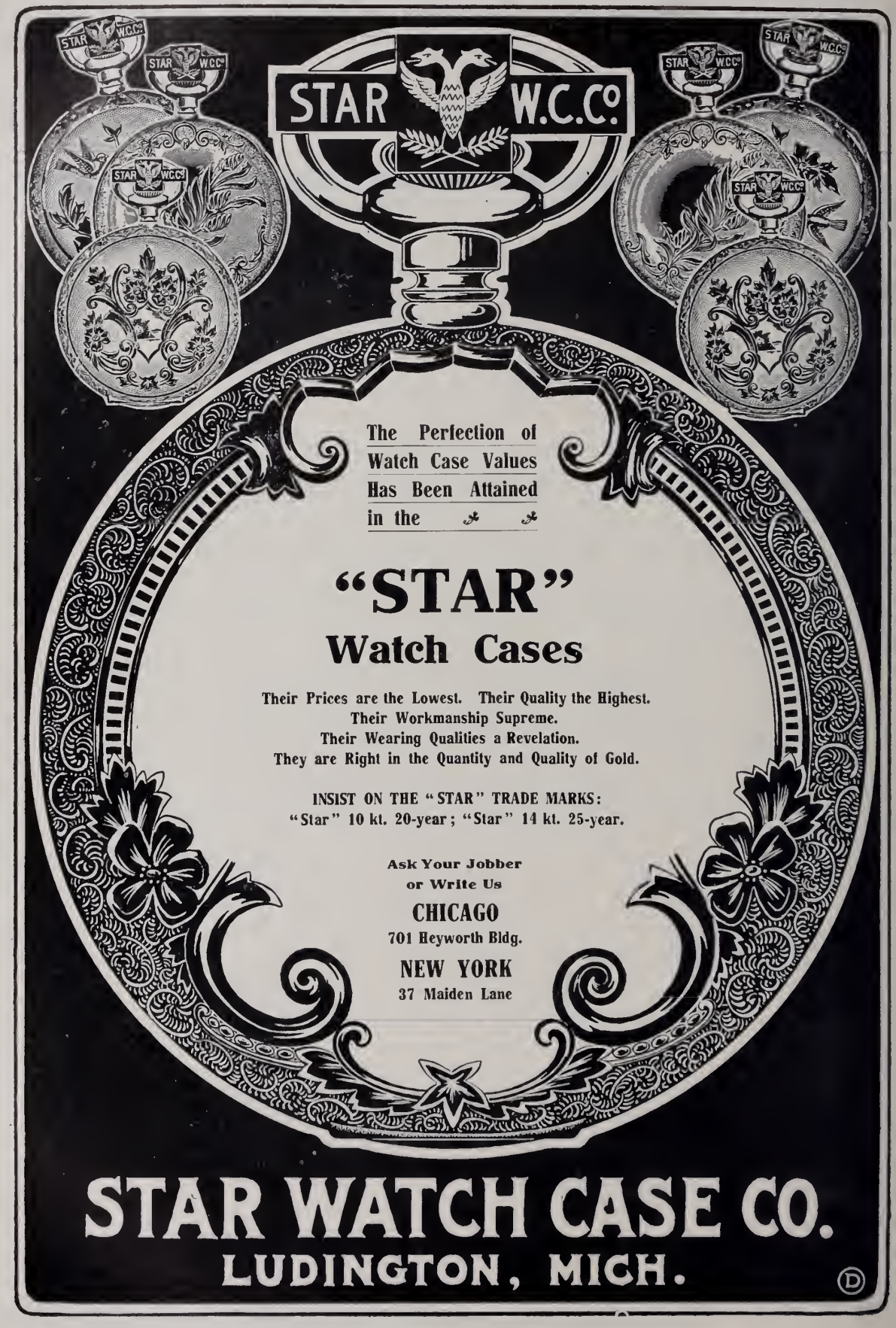
¶ Many a man clings to the mistaken idea that his business is peculiar—that while others have made and are making fortunes through advertising, his position is different. This is not true. What will sell one thing will sell another. Every good business can be advertised profitably. You should reach out for all the trade there is, and while no one can get it all, enough can be secured to score a brilliant business triumph. Advertising for business is the way to get business—it is only a question of proper advertising methods that stands between any manufacturer, importer or dealer of good goods and success.

¶ Advertising should be judged by results and not by the initial cost; it should not be considered as an expense, but as an investment. There are some, otherwise shrewd and far-sighted, who hold a rate card so near the eye that the cost per week eclipses and blots out future profits of thousands of dollars. A regular page advertisement in THE JEWELERS' CIRCULAR-WEEKLY costs $4.25 per thousand readers; a quarter page, $1.25 per thousand. By what other means can you reach the jewelry buyers at so little expense? Even a postal card, the poorest of all advertising literature, costs $10.00 per thousand, exclusive of the cost of printing and addressing. Circulars and booklets cost much more, according to the amount of work expended on them; and no circular or booklet, however original or beautiful, can make the same appeal and have the same guarantee of being read as an advertisement in a recognized trade journal—and the greater respect in which the paper is held by its readers the greater attention will be paid to its advertising, for the prestige of a periodical redounds to the advertisement.

¶ THE JEWELERS' CIRCULAR-WEEKLY will circulate your advertisement from the Atlantic to the Pacific, and will insure for it the attention of 8,000 dealers, who buy fully 90 per cent. of all the goods sold in the entire jewelry trade. Any one who doubts the power of advertising, or who thinks the rates high, should do a little figuring. If advertising is not effective, or too costly to be profitable, how is it that so many firms are continually building up immense businesses and growing wealthy by advertising? How is it that we see the same familiar names year after year in the advertising columns?

Drop us a card and we will tell you how The Jewelers' Circular-Weekly can help to increase YOUR business, and we will send advertising rates or have a representative call.

THE JEWELERS' CIRCULAR PUBLISHING COMPANY
ELEVEN JOHN STREET, CORNER BROADWAY, NEW YORK


STAR W.C.Co.
The Perfection of
Watch Case Values
Has Been Attained
in the
"STAR"
Watch Cases
Their Prices are the Lowest. Their Quality the Highest.
Their Workmanship Supreme.
Their Wearing Qualities a Revelation.
They are Right in the Quantity and Quality of Gold.
INSIST ON THE "STAR" TRADE MARKS:
"Star" 10 kt. 20-year; "Star" 14 kt. 25-year.
Ask Your Jobber
or Write Us
CHICAGO
701 Heyworth Bldg.
NEW YORK
37 Maiden Lane
STAR WATCH CASE CO.
LUDINGTON, MICH.

Beginning the New Year

Resolve

That your watch business will consist of the sale of the best and most reliable watches in the market.

Time Pieces

that are made right in the factories and will not be a source of expense and annoyance.

Watches

that will reflect credit when sold for the confidence they will establish from their accuracy.

We refer to

Illinois Watches and Hamilton Watches

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

A Tablet

that stands for

Quality and Reliability



Horseshoe and Clover Goods

Known to the trade

For Over 25 Years



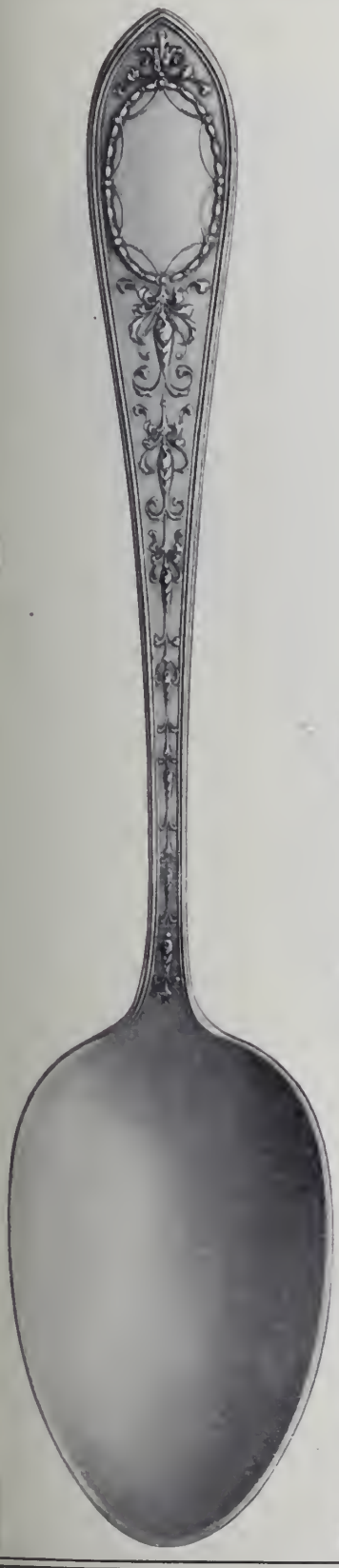
American Lever Cuff and Collar Buttons

Scarf Pins, Studs, Brooches, Hat Pins, "Cloverette"
Links, Fobs, Handy Pins, Chains, Bracelets



SOLE AGENTS FOR KREMENTZ ONE-PIECE COLLAR BUTTONS

The Adam Pattern



AN ORIGINAL NOVELTY IN FLATWARE.

THE WHITING COMPANY take pleasure in confidently directing the attention of the Jewelry Trade to the prepossessing qualities of their radically new departure in flatware design, now introduced as the Adam pattern.

RECOGNIZING the insistent demand for a line of table silverware that shall fitly harmonize with the increasingly popular Adam Furniture and Decoration, the Company have originated a pattern designed in accord with the principles formulated by those celebrated Eighteenth Century architects, the brothers Robert and James Adam.

A FURTHER claim to consideration may be advanced on its behalf: The elegance of its form and the delicacy of its low relief ornamentation, emphasized by the simplicity of the back, unadorned save by the characteristic "swedge," combine to ensure its welcome by all people of taste and refinement.

A COMPLETE line of the Adam pattern, including Individual and Serving Pieces, is offered and ready for delivery.

The Whiting Mfg. Co.

SILVERSMITHS

Broadway and 19th Street
New York

TRADE W MARK
STERLING.

THE PRINCESS



We take pleasure in presenting a new, original and MODERATE-PRICED Toilet Ware Pattern for the Spring trade. We are prepared to make IMMEDIATE DELIVERY of these goods, prices of which may be obtained on application.

DOMINICK & HAFF

SILVERSMITHS

FACTORY AND SALESROOM, 543-5-7 WEST 23D STREET, NEW YORK

8 THE SUN

The Sun.

SUNDAY, JANUARY 6, 1907.

Entered at the Post Office at New York as Second Class Mail Matter.

Sixty Years Ago.

The Meriden Britannia Company has reprinted in its little periodical, the *Silver Standard*, and has now gathered in book form, divers facts of human and sociological interest about the United States of 1847. THE SUN is one of the authorities cited. Another authority, an old friend that has joined the majority, is *Gleason's Pictorial*, which, with *Ballou's Drawing Room Companion*, is gratefully remembered by many persons who are —well, older than BEVERIDGE. We shall amuse ourselves by plucking a few trifles that bear the form and pressure of the time.

Mr. HORACE GREELEY, the true effigy of whom, whiskerless and with a dithyrambic cravat, adorns the page, writes of "the existing destitution, often suffering, of a large proportion of the Laboring Class." He rejoices that the arrival of a steamship is announced in New York "some minutes earlier than the actual date of the arrival." He hears with an open mind that "some one in Cincinnati has just invented a means of transporting, at a very moderate expense, a traveller from that city to New York within two hours." Dreams from the ivory gate seem to have nestled in Cincinnati. A master of figures and prophecy estimates that it will have a population of 4,066,667 in 1904. There is a long sick list at West Point. The surgeon gives two reasons: The cadets smoke too much, and the tightness of their pantaloons around the waist interferes with digestion. The manager of a company of barnstormers has run against the stern and rockbound Puritans of Manchester, Conn., and had to pay a fine of $60 because, as he puts it, he "with a view of gain did cause certain females, dressed in women's clothes, to whirl around swiftly on one foot, with the other extended at right angles and in a horizontal position." What did the ballet among those crabbed Nutmegs?

THE SUN "has in the course of five years expended the large amount of $20,000 in running steam expresses"—$20,000 was a large sum in those frugal days. Mr. PRESCOTT'S history is passing through the press. Thousands of New Yorkers have gone to see the Aztec children, "wonderful representations of ancient ADAM," the resemblance of whose lineaments to those in "many of the sculptured monuments of Central America" is clear to the press agent. Dear old show business! "The more it changes the more it is the same."

Mr. DANIEL WEBSTER opposes the Mexican war because he wants to be President. Mr. JOHN QUINCY ADAMS'S health is "still equable and vigorous." Mr. ELI WHITNEY is making 1,000 Colt's revolving pistols at New Haven for the Government. A resolution introduced into the Kentucky Legislature provides that every convict's nose shall be painted and kept perfectly black until one month before the end of his term. Many Maine teamsters have pledged themselves not to haul ardent spirits; and an "elegant silver pitcher" has just been given to the Hon. NEAL DOW, Mayor of Portland. There are 2,350 miles of telegraph lines in the United States. The Cunard company is to make Jersey City the terminus of a line of steam packets. The extent of the omnibus business in New York is "scarcely to be imagined." There are 326 omnibuses, "coaches," and 800 employees. May we not insert here the theory that New York without those old stages will never be entirely satisfactory to the praisers of past time? An English journalist admires "the pretty faces and figures of the New York ladies," but regrets that they "follow the abominable practice of chewing the gum of the spruce fir." Their jaws move perpetually and they lose their teeth early.

A famous victory of tragedy over lighter letters is thus recorded:

"EDWIN FORREST, the tragedian, knocked down and cowhided N. P. WILLIS, the poet, last Monday evening at the Washington Parade Ground."

General WINFIELD SCOTT is 61. DANIEL WEBSTER is 66 (65). Mr. WINANS of Baltimore has just built for the Reading Railroad two locomotives that are to burn anthracite coal. A bill in the New York Legislature to tax bachelors—the same old and ever young bill—defines a bachelor as:

"Every unmarried white male unconvicted of crime, of good health and fair physical proportions, and who is between the ages of 20 and 56."

The first American mail steamer sails from New York in June. She is 230 feet long, 2,000 tons burden, "the most splendid steamer afloat." A statue of WASHINGTON is her figurehead. Mr. LONGWORTH of Cincinnati made 6,000 bottles of champagne from his Catawba grapes. The stockholders of the Fall River Railroad have resolved that their road shall not transport rum.

While Mrs. SIGOURNEY, the poetess, was making a speech to President POLK at Hartford, her house was robbed of "valuable jewelry." As for this man POLK:

"Why are the heroes of the present war forgotten and neglected, the men who, ragged, sunburnt and unshorn, were toiling, without pay or sustenance, over the sands of New Mexico, while the kid glove politicians, clerks and hangers-on of Pennsylvania avenue are promoted to the offices?"

Chicago has a population of 17,000, Cleveland of 12,760, Jersey City of 5,862, "an increase of 444 in one year." July 26 MOSES G. FARMER exhibited an electric passenger car at Dover, N. H. "A Mr. STAITE has secured a patent in London for rendering light available by electricity." Flour in California is $40 a barrel. The streets of St. Louis were lighted with gas for the first time November 3. Before this candle which we have borrowed to light that old time dies out, we get a peep at "Lord" TIMOTHY DEXTER'S house in Newburyport, just sold for $7,000. General WASHINGTON in uniform stands on a Roman arch in front of the house, with JEFFERSON to his left and JOHN ADAMS, uncovered, on the right. The garden is full of columns bearing the statues of philosophers, Generals, statesmen, Indian chiefs, and now and then a goddess standing all naked in the open air. We should have liked to see that gallery, including TIMOTHY'S own statue. He is a man to be honored by the friends of literature, for he kept a poet laureate; and we dare say that he was no crazier than most folks and might have been a great public man in these more indulgent times. But he had been dead more than forty years in 1847, and perhaps his wooden statuary had been dispersed.

No Money Could Buy the editorial space in the NEW YORK SUN, devoted, as shown in the reproduction above, to a review of THE SILVER STANDARD, the little magazine that advertises "1847 ROGERS BROS." silver plated flatware. Some of the other newspapers and prominent men that have kind words for The Standard are Cincinnati Commercial Tribune; Springfield (Mass.) Republican; Postmaster-General Cortelyou; Edward Bok, Editor of the Ladies' Home Journal; Col. George Harvey, Editor North American Review; Henry Mills Alden, Editor Harper's Magazine; Albert Shaw, Editor of Review of Reviews; John S. Phillips, Editor The American Magazine; Arthur Brisbane, Editor of the New York Journal; Elbert Hubbard, of Philistine fame; Joel Chandler Harris (Uncle Remus); V. S. Mulford, of the Jewelers' Circular-Weekly; B. Thorpe, Editor of the Keystone, and many others.

Any dealer in silverware who has not received a copy of The Standard should write to EDITOR SILVER STANDARD, MERIDEN, CONN.

Prosperity for You in 1907



No. 3542.

Will greatly depend on your ability to select for your stock timely articles for timely occasions.

The successful jeweler carries a varied stock of household specialties suitable for all occasions.

Are you as successful as you might be?

Sternau specialties excite curiosity and add to your sales.

The Chafing-dish is a necessary commodity for the household and sells at all times.

This is only one of the many specialties that we make.

Our catalogue, No. 21 B, will aid you in your selection.

Write for it.

If It Burns Alcohol, We Make It

S. STERNAU & CO.,

New York Salesrooms:
PARK PLACE, cor. Broadway,
Opposite Post Office.

MAKERS OF
Chafing Dishes and Their Accessories,
Trays, Fancy Kettles, Smoking Sets, Etc.

Office and Factory:
195 PLYMOUTH ST.,
BROOKLYN, N. Y.

TRADE MARK
STERLING 925/1000

AT THIS SEASON *of the* YEAR

TRADE MARK
STERLING 925/1000

There is the usual after-holiday lull throughout the trade. Insure prompt and early delivery of your spring silverware by placing your order now—avoiding the natural congestion that is due in the immediate future.

This Company's product appeals to that class of buyers who appreciate distinctiveness and quality. We are prepared to submit designs and estimates on special work of all sorts.

FRANK W. SMITH CO.
GARDNER, MASS. Manufacturers of Sterling Silverware

We are now well over the threshold of 1907. Trade prospects are even brighter than at this time last year. The buying public in general and wage earners in particular, are spending more money and calling for higher grade goods.

That fact, coupled with another—viz: the unusually good demand for men's jewelry, including vest chains and fobs, furnishes a strong reason why you should carry and push the best grade gold filled goods there is.

If you have any doubt in the matter—just see the spring line of Simmons Chains and Fobs.

Almost any prominent wholesale jewelry house will show you the Simmons line.

R. F. SIMMONS COMPANY

Main Office and Works, ATTLEBORO, MASS.

Salesrooms, 9-13 Maiden Lane, New York. 42 Madison St. (Heyworth Bldg.), Chicago.



Actual Size—Best Quality Rolled Plate

BRACELETS

Are one of the leading money makers of the present prosperous season.

Our experience in the making reaches back for years—and our present line, comprising over 600 different styles, bears ample proof that we have profited by this long prestige, and that it is not a hit-or-miss proposition we present to you, but definite and clear-cut ideas, artistically and intelligently carried out.

Any leading jobber will be glad to show you these goods—and an inspection of the goods will prove conclusively their worth to you.

WHITING & DAVIS

PLAINVILLE, MASS.

New York Office - - 7 Maiden Lane

Jewelers! School Seals are Popular.



Seals are very popular, and we show here only a few of the many made for the different schools last year.

For a State School or University no pin would be more appropriate than one with the Coat of Arms of the State in the center. If the school has no official seal, let us make a pin for you showing the characteristics of this design. If you do not care to have pin made in either of these ways, substitute the year and class initials and have the class motto in the circle.

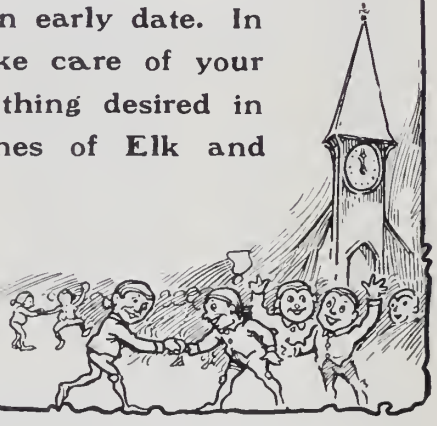
We make seals in two sizes and three different ways, as you will see by the illustrations. Advise us regarding your wishes, stating quality and quantity desired, and we will be pleased to have prepared a colored sketch embodying your ideas, and forward with prices.

Send for our new catalog of Flag and Class pins. You can make more money handling Bastian's than any other. Special designs and estimates free of charge.

BASTIAN BROS. CO., N. 21 South Ave., Rochester, N. Y.



1906 has hardly taken its place with the years that have passed, before the hustling and bustling for 1907 are upon us. We have not lost a minute's time, but have been busy right along on our new stock, and will be prepared to show same to the trade at an early date. In the meantime, we are pleased now, as always, to take care of your orders in our office here and ship you promptly anything desired in the line of Diamonds, Watches or Jewelry. Our lines of Elk and Eagle goods are stronger than ever.



HENRY FREUND & BRO.



Our Trade-Mark, the Rose, Stands for Quality and Excellence

"SELLERS OF SELLERS"

71 Nassau Street, New York



D. Lisner & Co.

Creating Importers of

Jewelry Novelties

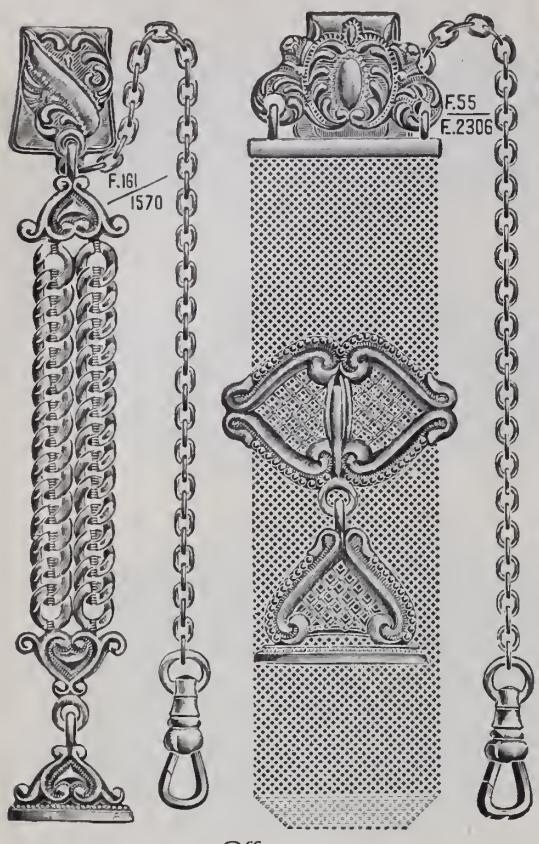
One-Forty Fifth Avenue, cor. 19th St., NEW YORK

Some Notable Lines

THE DISTINCTIVE QUALITIES in Lisner imported effects merit the especial attention of the trade. The stone combinations and color tones are always impressive and the designs are historically as well as intrinsically interesting. The artificial stones are always selected with discrimination and are always the best of their kind. These characteristic qualities are admirably exemplified in the Oriental Necklaces and Bracelets.

Certain stones, not artificial, are specialized by this house with excellent results. The showings in Garnet and Japanese Coral receive unqualified praise. In Jet the artificial is preferred to the natural product, owing to the former's superior brilliancy which is not impaired by wear. Every jeweler has a constituency for Lisner products which do credit to his establishment.

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Offices
New York: 9 Maiden Lane
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Bates & Bacon

Attleboro, Mass.

Makers of
HIGH GRADE CHAINS
and BRACELETS

The "BEST" SAFETY FOB is one of our specialties; Gent's Vest, Dickens, Lorgnettes Secret Locket Chains, Lockets Chatelaines and Eye Glass Chains.

Just Out

A new bracelet, made from extra large and heavy oval seamless tubing.

The "BATES" Bracelets
"KANT KUM OFF"
Pull and Twist

THE "WINNA"

Strongest Secret Joint and Catch Bracelet on the market.

These bracelets are made from three different sizes of seamless oval tubing.

Our goods are guaranteed.

Ask your jobber for our goods.





SOLID GOLD CHAINS

bearing our trade-mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

ALOIS KOHN & CO.

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Gold Chains of Every Description



DAY by day we are adding new sellers to our line. Here are a few of them. Write us when in need of Rings and Diamond Mountings.

Seeing is believing; therefore, if you will be convinced do not fail to see our line when our salesmen are in your territory and afford you the opportunity.

Ross, Saltman & Anderson

89 Fulton Street, New York



M. SCHIFF

Established 1876
82-84 Nassau St., N. Y.
'Phone 801 John.

Manufacturer of fine Diamond Mountings, Lockets and Buttons. Patentee of

THE NEW IMPROVED
Ear Screw

The only one on the market of its kind, absolutely secure. Special attention paid to all order work.

ALSO MAKE A LINE OF 10K. AND 14K. BRACELETS

Trade-Marks of the Jewelry and Kindred Trades. Second Edition. Price, $3.00. The Jewelers' Circular Publishing Co., 11 John St., New York.

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Manufacturers of the Newest Designs in

GOLD RINGS

Brooches, Mountings

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"None but the Newest.—Only the Best"

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The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



TRADE-MARK.

M. B. BRYANT & CO.,

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The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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Simplicity versus Mechanism in Studs

EXPERIENTIA DOCET

ANYTHING likely to get out of order is a sure source of dissatisfaction which reacts on the merchant who sells it. Our flat back studs are strong and simple in construction, correct in principle, easy to adjust, perfect in form and finish. Nearly a hundred styles for all occasions—all up to the Durand standard.

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of some of our handy pins. Made in all colors, sizes and finishes.

A. J. HEDGES & CO.,
Makers of Exclusive Designs in 14K. Jewelry
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14 K TRADE-MARK

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

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Patent Pocket Match Box



14K. ONLY

Book Safety Matches with Steel Cigar Cutter.
(Patented.)

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14 18

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ON ACCOUNT of the enormous demands made upon our manufacturing plant, we wish to announce that we are removing our factory to



318 and 320 East 23d Street N. Y. City

Several hundred additional square feet have been added, including an ample showroom, to which buyers uptown are cordially invited to inspect our newest designs in silver deposit ware. The Maiden Lane office will be continued as usual.

Representative Jewelers are invited to send for a selection of

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Chocolate Sets
Fancy Baskets
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318 and 320 East 23d Street and 41-43 Maiden Lane, New York

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The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved ; and 14 k. Gold, Plain and Engraved, also Set with Diamonds

A Novelty

Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order

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We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers

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Trade supplied by

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ESTABLISHED 1841

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MOUNTED WITH AQUAMARINES, PERIDOTS, AMETHYSTS AND OTHER PRECIOUS STONES.

(DIAMOND MOUNTED COMBS A SPECIALTY.)

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Fancy Stone Scarf Pins and Brooches
Links, Chain Studs and Chain Pins

Established 1834 James P. Snow Chas. E. Westcott Trade Mark 14K

ALLSOPP & ALLSOPP'S

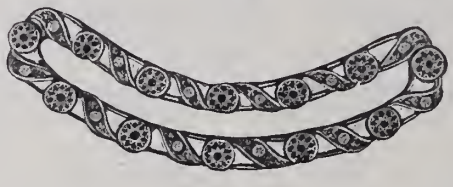
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MOUNTED IN COMBINATION OF

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KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

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San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

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in DESIGN, STYLE and FINISH are our Spring Lines

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WITHIN the next few weeks our new samples of

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BROOCHES, BEAD COLLARS
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and jewelry novelties in the extreme, will begin to arrive. If you are interested in the newest goods of the season, as every up-to-date jeweler should be, request a selection package of such goods as you may be able to use. It will interest and pay you.

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Automatic Holder
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for unpierced ears.

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For brooches, etc. Can be applied to any work where pin tongues are used.

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Let us quote you our prices on manifold books and sealing wax.

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Generally speaking, we make such jewelry as is demanded by The Niceties of Dress, including combs, necklaces, buckles, scarf-pins, cuff links, etc. Our customers will confirm the high standards that prevail.

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Makers of Gold Jewelry, 14 Karat only.
23 MAIDEN LANE, NEW YORK.



Bangle Bracelets

The popularity of the bangle bracelet has surpassed the joint bracelet to a remarkable degree.

Our 10-K bangle bracelets, hand-engraved, original designs, are much in demand with the retail jeweler.

Send for Selection Package

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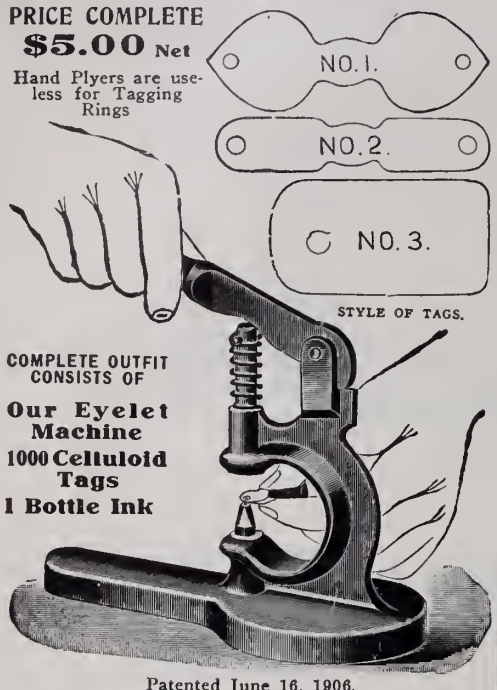


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"THE" MACHINE *for* TAGGING RINGS,&c.

PRICE COMPLETE
$5.00 Net

Hand Plyers are useless for Tagging Rings



COMPLETE OUTFIT CONSISTS OF
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Patented June 16, 1906.

The HOLD-ON CLUTCH

BEST
SAFEST
SIMPLEST



YOU slide the Clutch on—
IT does the rest.

A SPLENDID SELLER,
RETAILING AT 50 CENTS

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ASK YOUR JOBBER OR WRITE TO
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1. 1. Snap complete.
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The E. P. H. Patent
NON-PULL-OUT Neck Chain Snap

Is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

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We can do this for you with our semi-monthly illustrated folder, if you send us your name.

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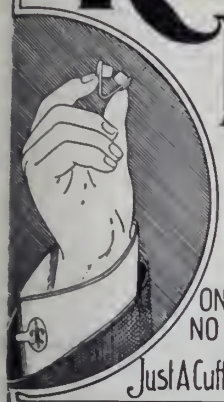
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The REX Cuff Button



THE MISSING LINK

ONE PIECE NO LEVER

NO SNAP NO SPRING

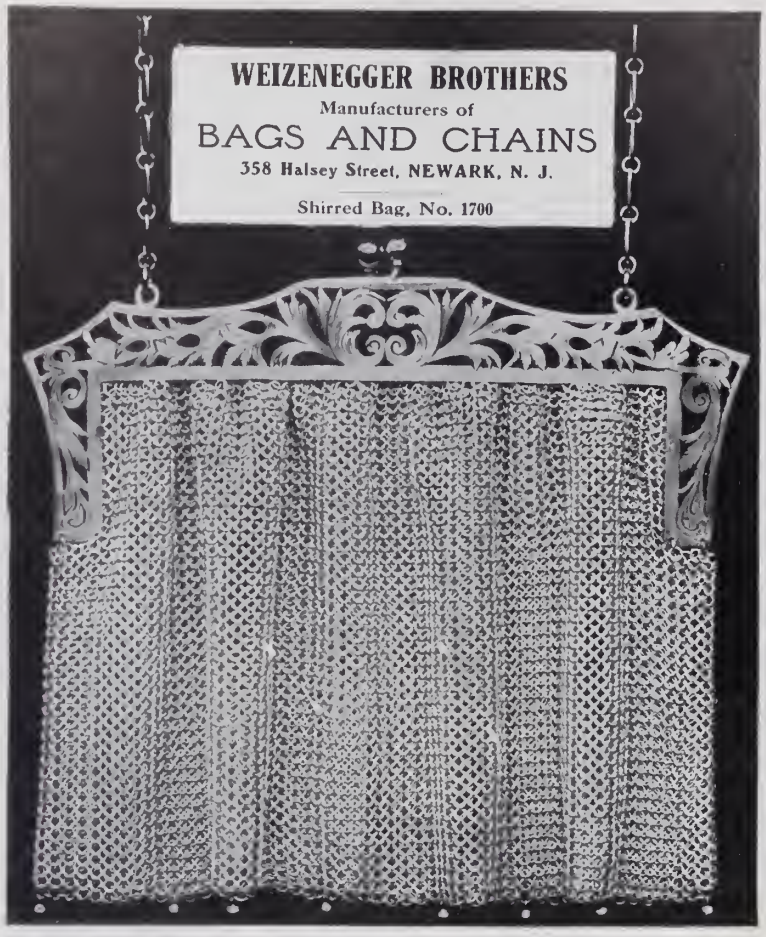
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A winner at all times. They come in cartons—one dozen assorted patterns. Your jobber will supply you.

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We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

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PORCELAIN TEA POT

Decorated with

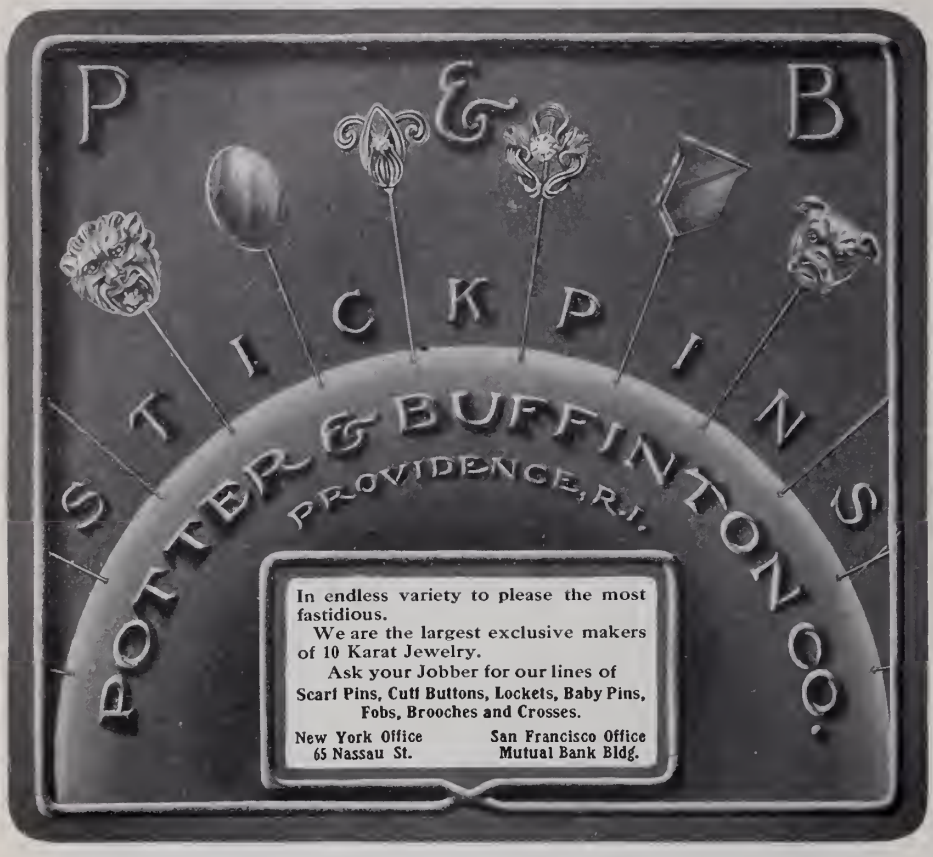
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Sugar and Cream Bowl complete this attractive set.

Colors: White and Gold, Blue, Olive Green and Pink.

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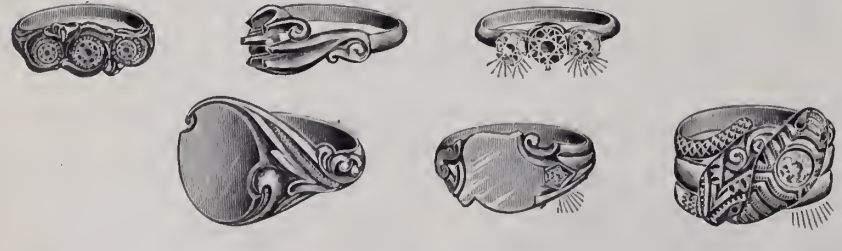


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Quality Guaranteed—Superior Finish

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OUR SALESMEN are prepared to show you the largest line of

New Purses Bags
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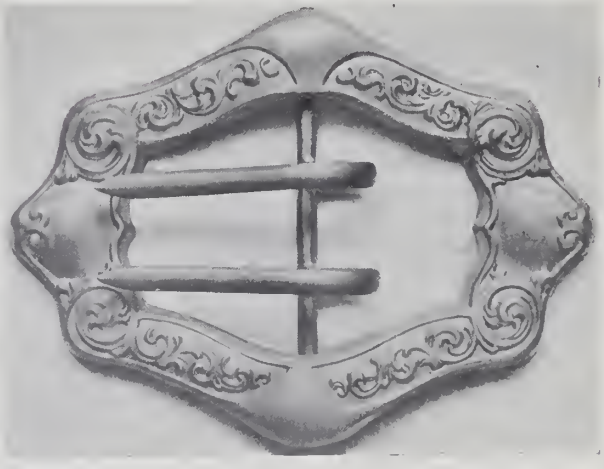
that will be shown by any house this season.

SEEING IS BELIEVING

WE WANT to thank our good customers who remembered us so generously with their orders during the past season, and to say to you that for FIFTEEN weeks our shop was in operation, and every available person worked five nights each week trying to supply your wants — NOT MAKING REPAIRS or WHITE METAL GOODS, but the highest grade of sterling goods which our name stands for.

The great many complimentary letters received from satisfied customers is very gratifying to us, and we thank you for them.

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We carry **WATCHES** of

ALL KINDS, ALL GRADES, ALL SIZES.

Handled by first-class jewelers.

All Grades of American Watches



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In Stock Ready for Immediate Delivery

IRONS & RUSSELL CO.

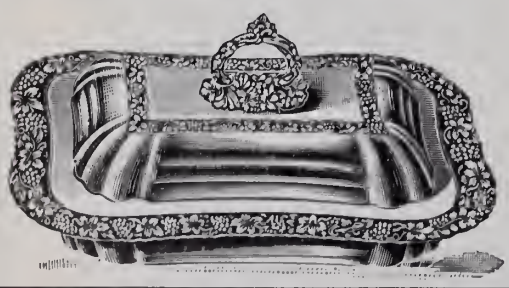
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We can show you a fine line of **Sheffield Plated Trays,** and also Tea Sets, Tete-a-Tete Sets, Vegetable Sets, Wicker Bottles, Tantalus Sets, Glass, Silver, Silver Plate, etc.

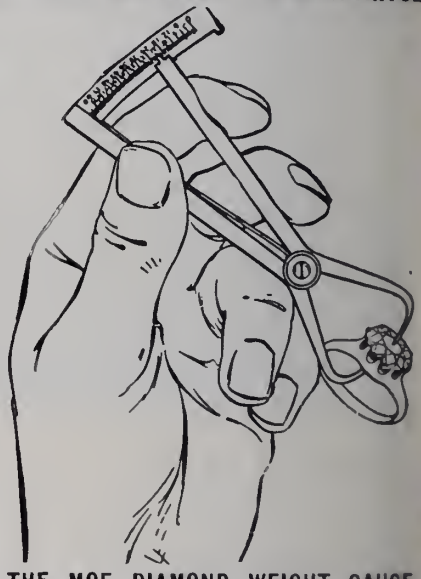
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Medalists PROVIDENCE, R. I. **Fine Rosaries**

GUESSING HAS CEASED TO BE A VIRTUE.

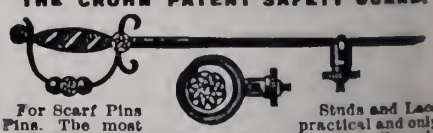


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is the only correct system for determining the weight of mounted diamonds.
INDORSED BY THE LEADING JEWELERS.
Those who are not familiar with the device, kindly send for descriptive booklet.

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Price for Instrument and Book, **$3.75** prepaid.

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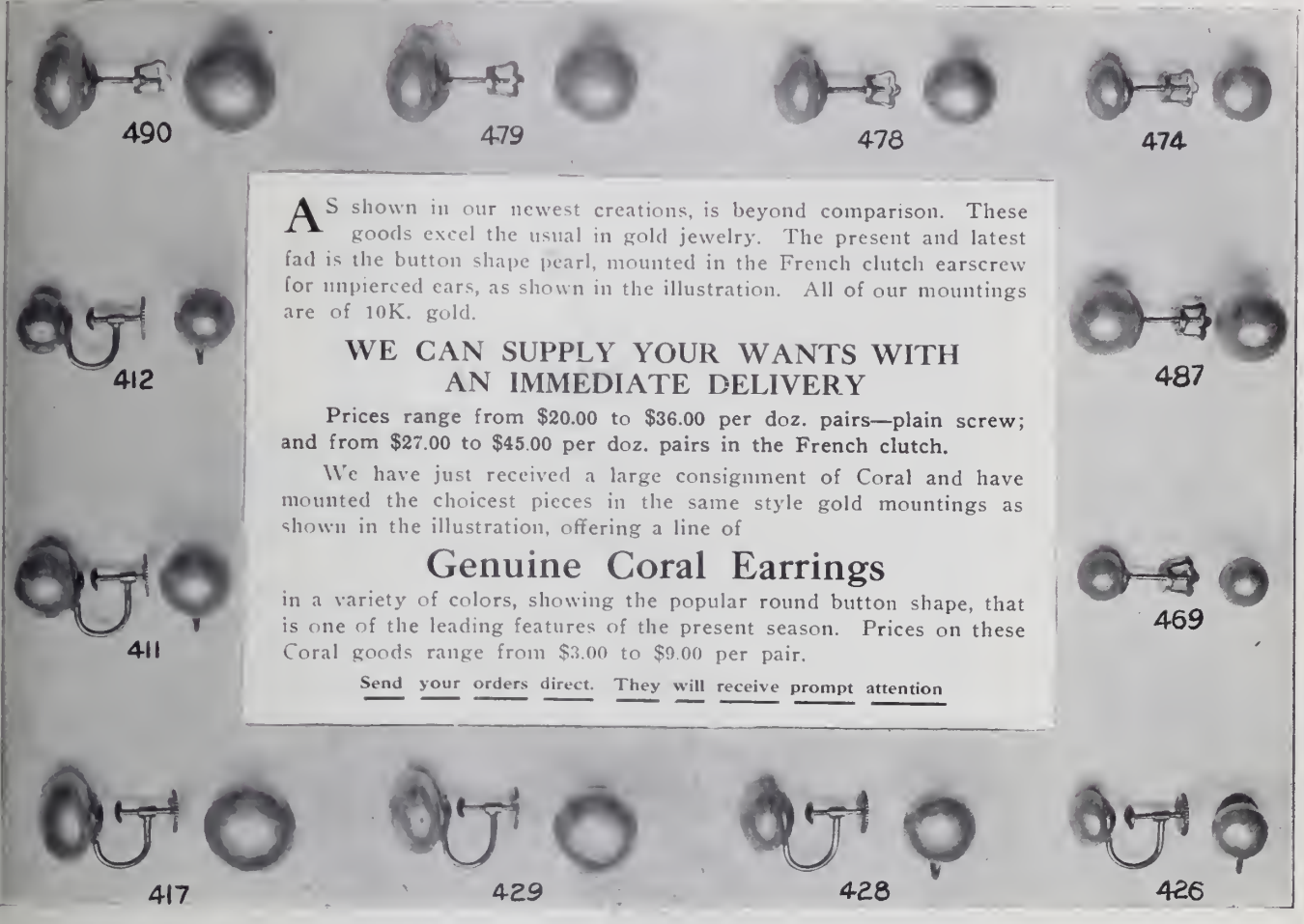


For Scarf Pins. The most adjustable one invented. Price, $1.50 per doz.

Studs and Lace Pins. practical and only For sale by all wholesale jewelers and material houses. Sample by mail, 25c; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N

Trade-Marks of the Jewelry and Kindred Trades. Second Edition. Price, $3.00. The Jewelers' Circular Publishing Co., 11 John St., New York.

THE IRIDESCENT BEAUTY OF THE EGYPTIAN PEARL



AS shown in our newest creations, is beyond comparison. These goods excel the usual in gold jewelry. The present and latest fad is the button shape pearl, mounted in the French clutch earscrew for unpierced ears, as shown in the illustration. All of our mountings are of 10K. gold.

WE CAN SUPPLY YOUR WANTS WITH AN IMMEDIATE DELIVERY

Prices range from $20.00 to $36.00 per doz. pairs—plain screw; and from $27.00 to $45.00 per doz. pairs in the French clutch.

We have just received a large consignment of Coral and have mounted the choicest pieces in the same style gold mountings as shown in the illustration, offering a line of

Genuine Coral Earrings

in a variety of colors, showing the popular round button shape, that is one of the leading features of the present season. Prices on these Coral goods range from $3.00 to $9.00 per pair.

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High Grade Gold Filled
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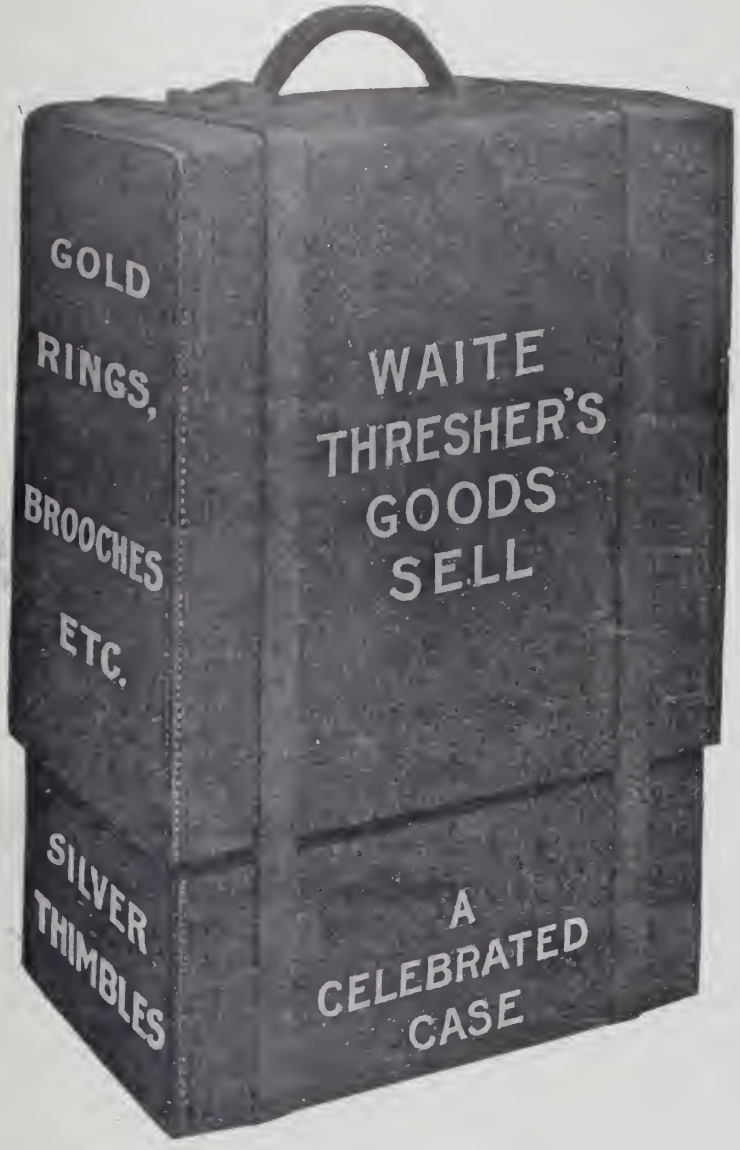
Rings
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Studs
Brooches
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Baby Pins
Handy Pins
Chain Sets
Link Buttons
Hair Barrettes
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Ear Screws
Swing Drops
Etc.

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Exclusive Novelties in Carbuncles, both in Real and Imitation Stones. Be sure and see them.

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Barrettes	Collarettes
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F&B Theodore W. Foster & Bro. Co.

Established 34 Years

☛ Call Especial Attention, this Issue, to BRACELETS ☚

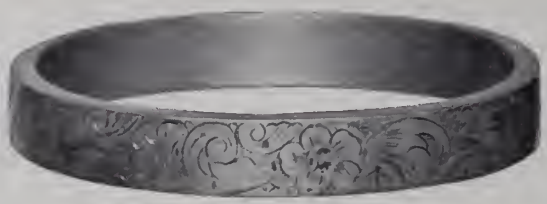
Take note of the square-edge line made in all styles of finish and three sizes in diameter. Also notice the Child's or Miss's size, 2 inches in diameter.

Nineteen Hundred and Seven will be a great Bracelet year, but our wonderful line of goods contains all the great variety for which we are famous.



No. 652. Polished, 2⅜ inches
No. 664. " 2½ "
No. 676. " 2¾ "
No. 653. Roman, 2⅜ "
No. 665. " 2½ "
No. 677. " 2¾ "

No. 654. O. E., 2⅜ inches
No. 666. " 2½ "
No. 678. " 2¾ "



No. 655. Chased, Rose Gold, 2⅜ inches
No. 667. " " " 2½ "
No. 679. " " " 2¾ "
No. 656. " O. E., 2⅜ "
No. 668. " " 2½ "
No. 680. " " 2¾ "



No. 659. Chased, Rose Gold, 6 Brilliants, 2⅜ inch
No. 671. " " " 6 " 2½ "
No. 683. " " " 6 " 2¾ "



No. 474. Polished, 2⅜ inches
No. 565. " 2½ "
No. 597. " 2¾ "
No. 475. Roman, 2⅜ "
No. 566. " 2½ "
No. 598. " 2¾ "

No. 506. O. E., 2⅜ inches
No. 567. " 2½ "
No. 599. " 2¾ "



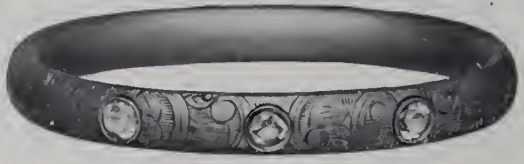
No. 476. Chased, Rose Gold, 2⅜ inches
No. 568. " " " 2½ "
No. 600. " " " 2¾ "
No. 507. " O. E., 2⅜ "
No. 569. " " 2½ "
No. 601. " " 2¾ "



No. 546. Chased, Rose Gold, 6 Brilliants, 2⅜ inch
No. 572. " " " 6 " 2½ "
No. 604. " " " 6 " 2¾ "



No. 486. Polished, 2¼ inches diameter
No. 482. " 2⅜ " "
No. 575. " 2½ " "
No. 609. " 2¾ " "
No. 487. Roman, 2¼ " "
No. 483. " 2⅜ " "
No. 576. " 2½ " "
No. 610. " 2¾ " "
No. 512. O. E., 2¼ " "
No. 510. " 2⅜ " "
No. 577. " 2½ " "
No. 611. " 2¾ " "



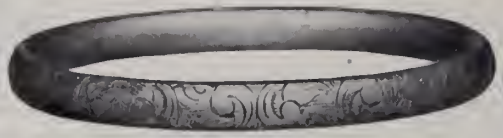
No. 489. Chased, Rose, 3 stones, 2¼ inches
No. 485. " " 3 " 2⅜ "
No. 580. " " 3 " 2½ "
No. 614. " " 3 " 2¾ "
No. 525. " O. E., 3 " 2¼ "
No. 524. " " 3 " 2⅜ "
No. 581. " " 3 " 2½ "
No. 615. " " 3 " 2¾ "



No. 644. Chased, Rose Gold, 6 Brilliants,
No. 645. " " " 6 "
No. 646. " " " 6 "
No. 647. " " " 6 "



No. 648. Chased, Rose Gold, 6 Brilliants, 2¼ inches
No. 649. " " " 6 " 2⅜ "
No. 650. " " " 6 " 2½ "
No. 651. " " " 6 " 2¾ "



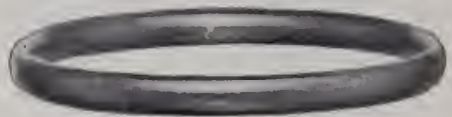
No. 496. Chased, Rose Gold, 2¼ inches
No. 492. " " " 2⅜ "
No. 588. " " " 2½ "
No. 623. " " " 2¾ "
No. 517. " O. E., 2¼ "
No. 515. " " 2⅜ "
No. 589. " " 2½ "
No. 624. " " 2¾ "



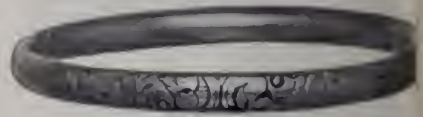
No. 494. Polished, 2¼ inches
No. 490. " 2⅜ "
No. 585. " 2½ "
No. 620. " 2¾ "

No. 495. Roman, 2¼ inch
No. 491. " 2⅜ "
No. 586. " 2½ "
No. 621. " 2¾ "

No. 516. O. E., 2¼ inches
No. 514. " 2⅜ "
No. 587. " 2½ "
No. 622. " 2¾ "



No. 498. Polished, 2 inches
No. 499. Roman, 2 "
No. 500. O. E., 2 "



No. 502. Chased, Rose Gold, 2 inches
No. 503. " O. E., 2 "
No. 504. " Rose, 3 stones, 2 "



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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIII. WEDNESDAY, JANUARY 16, 1907. No. 24.

Graceful Cup Presented to Gov. Pennypacker.

PHILADELPHIA, Pa., Jan. 9.—Governor Pennypacker, who retires soon to be succeeded by Governor-elect Stuart, was made the recipient last week of a handsome loving cup furnished by J. Warner Hutchins, 728 Sansom St.

The cup was presented to the retiring Governor by the members of his staff, and is regarded as one of the finest cups ever made for such presentation in this city in recent years. It is a three-handled affair, of solid silver, 20 inches in height and exquisitely etched.

One of the three sides contains the names of those who comprise the outgoing Governor's staff. Another side contains an etching of the State Capitol and the other side an etching of the coat-of-arms of the State of Pennsylvania. The cup is gold lined.

The presentation ceremonies were elaborate. Mr. Hutchins was a guest at the accompanying banquet.

Coral in Italian Markets.

REPORTING from Genoa, Italy, Consul James Jeffrey Roche, in a recent letter, explains the grades and values of coral sold in Italy, as follows:

The color of Italian coral is generally of a pale red tint. It is usually manufactured in spherical beads, made into necklaces measuring about 55 centimeters (centimeter, 0.3937 inch) and weighing from 10 to 50 grams (gram, 15½ grains). These are sold at from 30 cents to $5, according to the size of the beads. The highest price of Italian coral is 1 lira, or about 20 cents per gram.

There are three colors of Japanese coral—red, pink and white. The prices are as follows: Rough, *i. e.*, unmanufactured, red, 50 lira (about $10) per kilo (2 1/5 pounds); pink, 300 to 5,000 lira (about $60 to $1,000) per kilo; white, 25 lira (about $5) per kilo. Manufactured, red and deep red, 1.50 lira (about 30 cents) per gram; deep pink, 2 lira (about 40 cents) per gram; pink, 3 lira (about 60 cents) per gram; light pink, 3.50 to 4 lira (about 70 to 80 cents) per gram; pure pink, 5 to 60 lira (about $1 to $12) per gram; white, almost pink, 0.30 to 1 lira (about 6 to 20 cents) per gram; pure white (marble), 0.20 lira (about 4 cents) per gram. As a rule Japanese coral has some white spots somewhere. Italian coral has no white spots.

"I am informed," says Consul Roche, "that white coral (Japanese) has been exported in large quantities to the United States from the district of Naples, for use in the manufacture of fancy buttons, and artificially colored by means of aniline. When so colored they have brought high prices, about 25 times what they would bring in their natural color, but the color is short lived and fades in a few weeks."

Italian and Japanese coral are manufactured in the provinces of Genoa, Leghorn and Naples. Italian coral is found at Sciacca, in the province of Girgenti, Sicily and the island of Sardinia.

A Notable Trophy of the Chicago Horse Show.

ONE of the notable cups of the season is the Tichenor-Grand Challenge Trophy, which was awarded at the Chicago Horse Show recently for the best gig horse. This cup, which stands 23 inches high, was made for the occasion by Reed & Barton, Taunton, Mass. It is simple and graceful in design, with slight ornamentation. On one side appears in bold relief a hand-chased panel representing the horse, gig and driver, while on the reverse side appears the inscription, "Tichenor-Grand Challenge Trophy. For Best Gig Horse, Chicago Horse Show," beautifully wrought in relief.

The essential decoration on the body of the cup consists of clover leaves and blossoms, while on the handles appear grape leaves and fruit. The cup is considered an excellent specimen of modern hand-wrought silver, and was furnished by C. D. Peacock, of this city, and who placed the order with the eastern silversmiths.



TICHENOR-GRAND CHALLENGE TROPHY FOR GIG HORSES.

The cup has been one of the most admired of all the prizes given at the horse show.

The uncollected book accounts of Wm. H. Saxton, formerly a retail jeweler of Middletown, N. Y., were sold at auction recently.



We wish good luck to all the jewelry trade for the entire year of 1907

Speaking of good luck, we would like to call the attention of every wide-awake retail jeweler to our new line of Good Luck Jewelry, made in 14k. gold from original designs at moderate prices.

LARTER & SONS

21-23 Maiden Lane, New York City

REGISTERED TRADE MARK

Simple Method of Testing Gems.

How the Jeweler May Quickly Distinguish All Imitations Made of Glass from Genuine, Reconstructed or Scientific Stones.

THE question of distinguishing quickly and accurately imitations of precious stones from genuine gems, always of vital interest to the jeweler, has been the subject of considerable work and research on the part of several prominent members of the trade, from time to time, and probably no one has given more thought or attention to the matter than Meyer D. Rothschild, a well-known gem expert and of the trade in New York, as well as the author of the "Hand Book of Precious Stones." Since the introduction into the market, in the past year or so, of a vast amount of fine glass imitations, which are made and sold under the name of "reconstructed," Mr. Rothschild has given considerable time to discover a simple method by which the glass imitations may quickly be told from the real, "reconstructed" stones or genuine gems.

Though rubies are the only gems which have been "reconstructed" in commercial quantities, in the proper sense of the term, or made scientifically from elements which compose the genuine stone, the term has been applied to imitations of sapphires, emeralds and even to diamonds, though the use of such a term in the latter case does not seem to have gone beyond the invoices which described the stones in question. As has been noted in THE CIRCULAR-WEEKLY many times, many of these so-called "reconstructed" stones and gems are made of glass of extraordinary hardness that is apt to deceive the man who makes a casual examination or uses the ordinary file test, while others are no more than ordinary doublets. Now, while it is possible and not even difficult to determine absolutely that these imitations are not "scientific" or "reconstructed" stones, as the case may be, by the use of the tests indicated and outlined in this journal in previous articles, nevertheless this work requires certain instruments, like the dichroscope, certain prepared liquids for testing specific gravity, etc., and to a certain extent requires a trained hand and eye; therefore in order that the jeweler who has not these instruments or has not the time and ability to make the tests should be in a position to determine whether or not a gem shown to him is genuine or "reconstructed" on the one hand, or a glass imitation on the other, it is necessary to find some simple test such as any one can make without difficulty.

With this end in view, Mr. Rothschild has been working for a number of months, and at last has hit upon a simple method by which the glass imitations can be detected quickly, absolutely and accurately, and the beauty of his test lies in the fact that in making it the jeweler does not run the risk of injuring the gold in which the stone is mounted, nor of injuring the stone in any way provided it be a genuine diamond, ruby, emerald, sapphire, spinel, tourmaline, etc. The test cannot be applied to turquoises or opals, while with quartz gems there might be a slight interference with the brilliancy of the stone that would necessitate repolishing.

When seen at his office last week Mr. Rothschild said he was convinced as a result of his experiments that the jeweler should have no difficulty in future in telling glass imitations and no excuse for being imposed upon. Speaking of the subject generally, he said:

"Imitation precious stones, no matter how nearly perfect their resemblance to gems, can be readily distinguished from the genuine by any expert who is prepared to apply the tests of specific gravity, hardness, dichroism and the microscope.

"Such tests, while invaluable, require special apparatus and take considerable time. Any test, therefore, which will quickly differentiate between glass and most of the precious stones will materially assist the jeweler in an ever recurring important function of his business.

"With the exception probably only of the so-called 'reconstructed' rubies all imitations of precious stones are glass. Most of the doublets of commerce are garnet above and glass below the edge or girdle.

"Now, to detect glass imitations all the jeweler need have in his possession is an acid sometimes used by manufacturing jewelers and largely used in etching glass; this acid (hydrofluoric), which is also often combined with ammonia and then is commonly known as 'white acid,' does not effect gold in any way, even to the extent of interfering with the finish. To detect glass imitations the jeweler can use either hydrofluoric or 'white acid,' preferably the latter, and a one minute immersion of the gem is sufficient to destroy the polish of any imitation composed entirely or largely of glass.

"The following stones cannot be injured by these acids: Diamond, ruby, sapphire, spinel, emerald, aquamarine, precious topaz, tourmaline, garnet and kunzite. Turquoise and opal are rapidly etched and eaten away by it, and the quartz gems, such as amethyst, topaz and crystal, also peridots, are slightly etched and lose some of their brilliancy. So-called 'reconstructed' aquamarines, sapphires and emeralds which have fallen into the writer's hands were all attacked by these acids.

"A word of warning should, however, be addressed to persons who are not used to handling acids. Hydrofluoric and 'white' acids are to be carefully handled with rubber gloves or rubber finger tops, as the strong acid acts violently upon the skin and the fumes of the gas are dangerous. A little care, however, will minimize these risks, and the knowledge that the test cannot destroy or injure the genuine varieties above referred to is extremely valuable.

"It is a stubborn fact that the ruby has been imitated so as to present nearly every quality of the true stone, although most of the so-called 'reconstructed' rubies are not at all 'reconstructed,' but are chemically manufactured from alumina. This so-called 'reconstructed' ruby has a place in the jeweler's art, and its hardness makes cutting and polishing expensive. This added expense puts the scientific 'reconstructed' ruby in a special class of imitation stones, although no expert who thoroughly examines one of them is ever deceived. Other so called 'reconstructed' sapphires, emeralds and aquamarines have up to the present time been made of glass and fraudulently represented as being 'built up of particles of the true stones melted together.' This, of course, to enable dishonest dealers to sell the stones at carat prices, whereas had the true facts been known the values would be very little and the imitation gems unsalable. People who have purchased these imitation so-called 'reconstructed' gems are certainly entitled to recover their money from the sellers and possibly the statute governing false advertising might also be successfully invoked."

By the use of this acid test many jewelers will not only be able to protect themselves, but will also be able to convince customers that certain concerns are misrepresenting their products and offering, under fancy names, at high prices, cheap imitation stones which the consumer would not think of purchasing from a regular dealer.

Comparison of the Yield of the Various South African Diamond Mines.

Comparison of the yield of the principal diamond mines in South Africa, showing the average recovery of diamonds from each 100 loads of earth, with the values, based on late reports, are given in a recent issue of *The African World*, as follows:

Mine.	*Yield carats per 100 loads.*	*Value per carat.* s. d.	*Value per 100 loads.* £ s. d.
Jagersfontein	10.95	70 0	38 6 6
Dutoitspan	26	69 10	90 15 8
De Beers	46	52 10	121 10 4
Bultfontein	41	34 11	71 11 7
Wesselton	28.4	36 11	51 13 8
Premier	30	30 0	45 0 0
Lace	12	40 0	24 0 0
Voorspoed	24	30 0	36 0 0
Roberts Victor.....	69.8	75 0	258 15 0

The *African World's* holiday Annual has been received in New York, and as usual is a voluminous, comprehensive and creditable publication. The offices of the weekly publication, which is devoted entirely to the affairs of South Africa, are in London. The Annual includes nearly 400 pages of reading matter, illustrations and advertising. Many entertaining and instructive articles in relation to the diamond fields and gold mines of South Africa are included, and the reading matter also comprises much of a general character in relation to the industrial and social affairs of the British and neighboring colonies. The statistics in relation to the output of the diamond, gold and coal mines published under the title of "The Mining Guide," is not the least valuable feature of the book. The financial conditions of the various companies are also exploited for the benefit of investors. A handsome and lifelike photograph of Alfred Beit, who was at the head of the De Beers Consolidated Mines, Ltd., prior to his death some months ago, accompanies the book as a supplement. One of the articles is in the nature of a memorial of Mr. Beit, and is illustrated with pictures representing scenes in his active career and his office, showing "the empty chair six months later." A large picture of Cecil Rhodes is also given and underneath the motto, "Lest we forget."

HAYDEN W. WHEELER & CO.

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If you need Diamonds or Diamond Jewelry in a hurry—write, wire or telephone and you will get the goods at the time you want them.

RINGS, BROOCHES, PENDANTS, LA VALLIERES, SCARF PINS, BRACELETS, NECKLACES.

See our 1906 Catalogue or write for it.

Trade-Mark Registered.

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2 MAIDEN LANE, NEW YORK TELEPHONE 7365 CORTLANDT

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DIAMONDS, PEARLS AND PRECIOUS STONES.

MEMORANDUM ORDERS SOLICITED.

The News From London

Volume of Trade in 1906 Great, But Raw Material Costly—Sheffield Refuses to Lower Quality Standard Under Competitive Stress—Precious Metals Alone Permitted in Watch-cases Under "Plate" Decision—New Law Against Secret Commissions.

London, Jan. 2.—Now that Christmas is over, one must say frankly that all the anticipations have not been realized, for, although taken altogether the general trade has been good, just before the festive season came on it had dropped off somewhat. Nevertheless we must not complain because the volume of trade done was considerably greater than had been the case for many years past

In reviewing the trade for the year one cannot help remarking upon the great increase which has taken place in every branch so far as material is concerned. Silver, which opened the year at 30 1-16 per ounce, closed, as I write to-day (the 27th), at 32⅝. Of course, this affects both the silver and electroplating trades. Then there has been a remarkable increase in the price of copper. In February the price was £78 per ton; that was the lowest price recorded, while the highest price was £106 17s. 6d on the 19th inst. B. S. copper, which Sheffield manufacturers and electroplate makers generally use, is £6 per ton dearer, and to this has to be added carriage, etc. Tin, which is so essential to the Britannia metal trade of Sheffield, has increased to a remarkable extent, for the price is £40 above that of a year ago. The lowest price recorded was £161 15s. in March last and the highest £215 per ton in May. One result of the boom is the revival of the Cornish tin mining industry. The cutlery trade of Sheffield has on the whole been fairly good, and the outlook is satisfactory from the point of view of employment, but manufacturers have found their profits cut to a minimum, experiencing the same difficulty as the silversmiths in getting the purchaser to understand that the cost of material has very considerably increased. In this connection one may point to the fact that ivory stands at remarkable figures, and at each sale there has been an increase in the price.

In October the ivory sales at Liverpool showed an increase of from £10 to £15 per cwt., while in London the sales showed an advance of from £12 to £15, and a record was established for soft Zanzibar teeth, viz., £90 10s. per cwt. It is stated here that the high price at which ivory stands is due to the large purchases which have been made for America. By the way, the sales for 1907 are fixed to take place in Liverpool on the 22d of January, the 16th of April, 16th of July and 15th of October; in London, 20th of January, 23d of April, 23 of July, 22d of October, and in Antwerp, 5th of February, 30th of April, 30th of July and 29th of October. Mother-of-pearl shell showed for some time a decline in price, but, as the year closed, prices stiffened and increased. Australian and Macassar shells selling at an increase of 10s. to 20s. per cwt. As a matter of fact, the latter are now, according to quality, 20s. to 50s. dearer than in January. The only fall which can be recorded in material for the use of cutlers was in East India deer horn, but it was only a few shillings.

* * *

It is interesting to note that the Sheffield cutlers are determined to make a bold stand against the competition of Germany, and will refuse to accept the advice of so-called experts, who suggest that they should make goods to sell and please the eye. Sheffield has a reputation running over the centuries, and it is satisfactory to learn that the great Sheffield cutlery firms refuse to lower the standard of quality and thus injure the reputation which Sheffield cutlery has earned for itself the world over. Some interesting meetings have been held in Sheffield to deal with the question of amending the Merchandise Marks Act. Various suggestions have been made as to how this could be done, and the workmen are (in my opinion stupidly) suggesting that all goods should bear the name of the place of origin. As if we had not heard enough of "Made in Germany," and realized how, by an act of Parliament, we gave the Fatherland the best and freest advertisement it could ever get. Meanwhile, Sheffield is pleased with the increasing trade she is doing with the United States.

* * *

The decision of the Court of Appeals in the hall marking of foreign watches gives one food for thought, more especially because it shows what a terrible tangle the law is to unravel and what a great muddle can be brought about In my former notes I referred to the fact briefly because I was unable to deal at any length with the matter owing to a severe attack of influenza, but now it would be well if I point out how very serious the position is. Perhaps it does not touch American makers, by any means, so much as it does the Swiss, but the effect of the decision, if upheld by the supreme tribunal, the House of Lords, will be very far-reaching. For instance, every watch case will have to be made completely of either gold or silver, and that only of the particular karats which the British assay office recognize. No longer will base metal domes, bows or crowns be allowed. Some say this is a good thing, others object that a metal dome forms a reasonable strengthener to a gold case. But the greatest trouble of all would be in the fact that the watch case would have to be sent, in the rough, to one or other of the British halls to be assayed. The very light cases of a cheap kind which have been sold by auctioneers, and cheap jacks would not, of course, stand the test. And it would be indeed a good thing if these were got out of the market. But cases, such as the Swiss and French, which *must* go to the Control in Switzerland or France and be assayed and marked, would have to undergo the same ordeal here, and it has rightly been pointed out that this is asking for something which will act as a form of protection of the worst possible type. It is therefore not surprising that the average man engaged in the British watch trade resents such a method of dealing with foreign competition. We have in Great Britain from 23,000 to 25,000 bona fide watchmakers and jewelers retailing watches, and it is estimated that the stock of foreign-made gold and silver watches held by these and the importers and factors must be between £3,000,000 and £3,500,000 in value. As a consequence, if the House of Lords should uphold the decision of the Court of Appeal this large capital would represent so much stock which in Great Britain possessed an unmarketable value. Having been made for the British market, these goods would be practically unsalable on the Continent, since, as is pretty well known, red gold, for instance, is preferred in France to the yellow which is preferred here, and so on.

To show the muddle of the law, although the Court of Appeals has stated that watches are plate, yet the Merchandise Marks Act compels them to be marked with a special mark, across the center of which is the word foreign, *providing the importer wishes his watch to be marked at the British Halls.* If foreign watches are plate, then surely they should come under the denomination of foreign plate and receive the special marks, which were passed and became operative just over two years ago. And the question is very pertinently asked why there should be two sets of hall marks for foreign "plate." Several thoughtful Englishmen rightly observe that very little good can come out of this kind of legal warfare, and that it is the height of absurdity to give to a foreign-made article a British guarantee. They say rightly enough, let an English watch sell on its merits as against one which is plainly a Swiss or an American. And they point to the fact that the Waltham, Keystone-Elgin or Rockford watches are sold because of the value attaching to the name; they are offered on their merits, and so are the Swiss watches, and the unscrupulous dealer could have been dealt with much better by the Merchandise Marks Act than by this expensive appeal to law, especially after the Goldsmiths' Company have done nothing to enforce their powers for a very great number of years.

* * *

On New Year's Day there came into operation an act of parliament "To Prevent Corruption;" in other words, an "Illicit Commissions" Act, which, framed in a remarkably terse manner, will have a very far-reaching effect. For a long time the giving of considerations, or, to put it bluntly, percentages on purchases, to buyers and assistants, has been rampant in every branch of British industry, and, of course, the jewelry, silver, watch, optical and allied trades have had their black sheep. I know of one instance where a buyer in a London house actually offered to buy silverware if the seller would give him 7½ per cent. on all purchases made by him! Asked why he made this stipulation, he answered, "So-and-So gives me 5." This is the kind of unfaithful steward who, if he persists in his methods of conducting his master's business, will find himself in prison possibly for two years with hard labor, besides having to disgorge his ill-gotten gains to the extent of £500. It may be said that it is the ill-paid servant who is tempted to act in this way. That may sometimes be the case, but in the instance I give, from my own personal experience, the man was drawing one of the biggest salaries paid in the West End.

St. George.



1906 — GREETINGS — 1907

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Pittsburg Jewelry Salesman Recently Convicted of Larceny Receives Additional Sentences on Forgery Charges.

PITTSBURG, Pa., Jan. 9.—B. S Jaffe, a jewelry salesman formerly employed by the Castleberg Jewelry Co., Smithfield St, this city, was called yesterday before Judge Kennedy for additional sentence on the charge of larceny and forgery. In all Jaffe received a term of four years in the work house.

Jaffe's flight from Pittsburg and his capture several weeks later in New York was fully told in THE CIRCULAR-WEEKLY at the time His peculations cost the firm, according to statements made by the prosecutor, over $4,000.

Jaffe was taken before Judge Kennedy yesterday and pleaded guilty to four charges of forgery and one of larceny. These pleas were in addition to one he made last November when he admitted being guilty of the larceny of a number of gold watches and chains and other valuable jewelry, at which time he was sentenced to the workhouse for two years. Jaffe had been employed as an agent by the Castleberg Jewelry Co. to sell jewelry on commission, and he admitted that it was his practice to forge fictitious names to leases. He pocketed the jewelry and then pawned it. Before sentence was passed upon him he explained to the court that there were extenuating circumstances for the forgery, and said that it was simply a case of cause and effect, as, in order to cover up larceny, he was compelled to forge some persons' names to the leases. The judge remarked that Jaffe was quite a philosopher, but that his brand of philosophy would not hold good, as it failed in any way to justify the crimes with which he was charged.

The judge then sentenced Jaffe two years additional to the workhouse, one year for larceny and one for forgery. He was sentenced one year on each of the other charges, those sentences, however, running concurrent, making a total of four years.

Jewelers Board of Trade to Hold Annual Meeting and Elect Directors and Officers, Jan. 31.

The annual election of directors of the Jewelers Board of Trade will take place Jan. 31 at its rooms, 170 Broadway, New York. The nominating committee will submit the names of the present members of the board, as follows:

C. G. Alford, of C. G. Alford & Co.; H. A. Bliss, of the Gorham Mfg. Co.; M. L. Bowden, of J. B. Bowden & Co.; O. G. Fessenden, of H. W. Wheeler & Co.; W. T. Gough, of Carter, Howe & Co.; C. R. Jung, of Jung & Klitz; F. H. Larter, of Larter & Sons; S. H. Levy, of L. & M. Kahn & Co.; Ludwig Nissen, of Ludwig Nissen & Co.; Adolphe Schwob, of Adolphe Schwob; A. K. Sloan, of Sloan & Co.; Leopold Stern, of Stern Bros. & Co.; G. W. Street, of Geo. O. Street & Sons; S. E. Thomas, of the Seth Thomas Clock Co.; Leo Wormser, of Julius King Optical Co., all of New York.

Benj. Allen, of Benj. Allen & Co.; C. J. Dodshun, of the Waterbury Clock Co.; J. H. Hardin, of F. A. Hardy & Co.; W. F. Juergens, of the Juergens & Andersen Co.; M A Mead, of M A. Mead & Co.; A. L. Sercomb of the International Silver Co., all of Chicago.

G H Cahoone, of Geo. H. Cahoone & Co.; W A. Copeland, of Martin, Copeland Co; Harry Cutler, of the Cutler Jewelry Co; T W. Foster, of T. W. Foster & Bro. Co., all of Providence, R. I.

T. S Carpenter, of the Horton, Angell Co., Attleboro, Mass.; G. K. Webster, of the Webster Co., North Attleboro, Mass.

The nominating committee consists of: D. C. Townsend, chairman; R. W. Adams, J. C. Aikin, E. R. Crippen, David Kaiser and St. John Wood.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Jan. 9.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Berlin: 5 cases clocks, $216.

Bremen: 1 case jewelry, $120; 9 cases plated ware, $702.

Bueno Ayres: 5 cases plated ware, $237; 6 packages optical goods, $3,783.

Calcutta: 31 cases clocks, $624; 136 cases clocks, $2,141; 7 cases clocks, $151; 10 cases clocks, $160.

Callao: 2 cases plated ware, $105; 1 case watches, $425; 38 cases clocks, $1,476.

Chaux de Fonds: 1 case watches, $398.

Christiania: 9 cases clocks, $126.

Glasgow: 52 cases clocks, $485.

Guayaquil: 1 case jewelry, $170.

Hamburg: 1 case plated ware, $200; 6 packages optical goods, $2,260; 13 packages jewelers' sweepings, $7,500; 4 cases jewelry, $858; 1 case watches, $290.

Havre: 2 cases jewelry, $750.

Havana: 2 cases plated ware, $140; 1 case thermometers, $120.

La Guayra: 3 cases plated ware, $101; 3 cases clocks, $132.

Lisbon: 62 cases clocks, $665.

Liverpool: 1 case plated ware, $446; 26 cases clocks, $285; 3 cases jewelry, $1,120; 2 cases watches, $500; 12 packages jewelers' ashes, $7,650; 173 cases clocks, $2,082.

London: 4 cases thermometers, $236; 10 cases clocks, $375; 29 cases watches, $5,173; 8 packages optical goods, $3,548; 1 case jewelry, $167; 1 case jewelry, $250; 124 cases clocks, $2,241; 2 packages optical goods, $506; 1 case jewelry, $150; 62 cases clocks, $2,321; 3 packages scopes and views, $735.

Melbourne: 145 cases clocks, $2,786; 22 cases plated ware, $605; 108 cases clocks, $2,548.

Para: 1 case watches, $316.

Panama: 9 cases clocks, $248.

Rio de Janeiro: 1 case watches, $338; 3 cases plated ware, $238; 1 case jewelry, $278; 3 cases watches, $926.

Sydney: 5 cases clocks, $168.

Trinidad: 2 cases plated ware, $158; 3 cases jewelry, $138.

Valparaiso: 35 cases plated ware, $3,628; 45 cases clocks, $823; 10 cases watches, $2,991; 2 cases jewelry, $252.

George B. Bement, Brodhead, Wis., Goes Into Bankruptcy.

BRODHEAD, Wis., Jan. 9.—George B. Bement, a local jeweler, has gone into bankruptcy after a long career here. Mr. Bement succeeded J J. Pfister in 1890, and later formed the firm of Bement & Smith, which firm was dissolved in 1902. Since that time Mr. Bement has continued alone.

In addition to the jewelry business Mr. Bement also dealt in boots and shoes, though he is a practical watchmaker and able jeweler.

C. E. Mudgett, Enosburgh Falls, Vt., is making extensive improvements in his store.

Members of the Jewelers' Safety Fund Society Hold Annual Meeting and Elect Directors.

At the annual meeting held Wednesday of last week by the Jewelers' Safety Fund Society, held Wednesday in its office, 11 John St., New York, reports of officers were read and showed the affairs of the association to be in a healthful condition. The following directors were re-elected:

Ira Goddard, James C. Aikin, of Aikin, Lambert & Co.; Charles G. Alford, of C. G. Alford & Co., Inc.; Jas. P. Snow, of Snow & Westcott; Louis Kahn, of L. & M. Kahn & Co.; Frederick H. Larter, of Larter & Sons; Oliver G. Fessenden, of Hayden W. Wheeler & Co.; William T. Gouch, of Carter, Howe & Co.; Albert V. Huyler, of N. H. White & Co.; August Oppenheimer, of Oppenheimer Bros. & Veith; M. Luther Bowden, of J. B. Bowden & Co.

The board of directors met Thursday and re-elected the officers and executive committee as follows: James C. Aikin, president; William T. Gough, vice-president; Louis Kahn, second vice-president; Ira Goddard, secretary and treasurer; Fred L. Goddard, assistant secretary and treasurer.

Executive Committee—Louis Kahn, Frederick H. Larter, Oliver G. Fessenden, James P. Snow and Charles G. Alford.

The Jewelers' Protective Union is to hold its annual meeting in the same offices March 5.

Victor Enholm, Worcester, Mass., Makes a General Assignment.

WORCESTER, Mass., Jan. 9.—Victor Enholm, a retail jeweler, whose store is at 84 Belmont St., has made a general assignment under Massachusetts laws to L. M. Katz. No official statement of his assets and liabilities have been issued, and the assignment will not become permanent until sanctioned by his creditors.

Mr. Enholm has been in business here about three years, and formerly was well known in Connecticut and New York. He was for 14 years employed by Geo. M. Joyce, New York, and then commenced business in East Hampton in 1902, moving here the following year. He is a practical man, highly regarded in the trade and community, and it is hoped by his many friends that his embarrassment is but temporary.

W. A. Brasfield, Gainsville, Tex., Becomes a Voluntary Bankrupt.

GAINSVILLE, Tex., Jan. 9.—W. A. Brasfield, a well-known jeweler of this section, has filed a voluntary petition in bankruptcy, with schedules showing assets of $4,500 and liabilities of $3,500.

Mr. Brasfield has been in the jewelry business a long time, having started at Adamsville, Tex., in 1866, and later was located at Kenton, Kenderson and Covington, Tenn. In the latter place he was a partner in the firm of Brasfield & White, who were succeeded in 1899 by the partnership known as W. A. Brasfield & Son. The firm moved to Gainsville in the Spring of 1901, at which time the son withdrew and the elder Mr. Brasfield continued for a short time, later admitting his daughter Fannie E. as a partner.

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Jewelers Elected to Office by National and State Banks of New York City.

Annual elections were held last week by the national and State banks. In the banks which have the bulk of the business of the wholesale jewelers in New York there were few changes, except at the Mercantile National Bank, which elected a new president and placed several new men in the directorate.

Following were the results of some of the elections:

Chatham National Bank—George M. Hard, Dan B. Smith, John H. Washburn, Henry P. Doremus, Sanford H. Steele, Frank R. Lawrence, Daniel J. Carroll, John D. Vermeule, G. P. Morosini, Henry F. Shoemaker, William B. Conrad, Franklin S. Jerome, Frank J. Heaney, Samuel Weil, Lewis Coon. The last four-named directors are new members of the board, all the others having been re-elected. George M. Hard was re-elected president.

Mercantile National Bank—The officers elected were: F. Augustus Heinze, president; Miles M. O'Brien, first vice-president; Edward R. Thomas, second vice-president; Chester Glass, third vice-president; Emil Klein, cashier; Alfred W. Day, assistant cashier; directors, William Ballin, Wm. F Carlton, Stanley Gifford, Chester Glass, A. P Heinze, John F. Kehoe, Seth M. Milliken, Charles W. Morse, Harry F. Morse, Miles M. O'Brien, Dick S. Ramsay, Max H. Schultz, William Skinner, Edward R. Thomas, O. F. Thomas, Robert M. Thompson, Warner Van Norden, F. Augustus Heinze.

Oriental Bank—Nelson G. Ayres, Charles K. Beekman, Samuel Bettle, Eugene Britton, Stephen R. Halsey, Isidore Hernsheim, Erskine Hewitt, R. W. Jones, Jr., George E. Keeney, Hugh Kelly, Richard B. Kelly, Charles E. Levy, William McCarroll, Alexander McDonald, Ludwig Nissen, Andrew W. Preston, John C. Whitney.

In other banks the new boards of directors include the following men identified with the jewelry trade, nearly all of whom have been re-elected:

Market and Fulton National Bank—Leopold Stern, of Stern Bros. & Co.

New York National Exchange Bank—Lee Kohns, of L. Straus & Sons.

Merchants' National Bank—Edward Holbrook, of the Gorham Mfg. Co.

Aetna National Bank—William S. Pitcairn, H. Endemann, of Endemann & Churchill.

National Park Bank—Francis R. Appleton, of Robbins & Appleton.

Mechanics and Traders' Bank and Consolidated National Bank—Orlando F. Thomas, formerly of the International Silver Co.

Mount Morris Bank—Francis R. Appleton, of Robbins & Appleton.

Nassau Bank.—Frank H. Richardson, of Enos Richardson & Co., re-elected president and director.

In Newark, N. J., the following are members of the new boards of directors:

Union Bank—Julius A. Lebkuecher, of Krementz & Co.; Theodore M. Woodland, of Kent & Woodland.

Merchants National Bank—Harry Durand, of Durand & Co.; Joseph M. Riker, of Riker Bros.

Manufacturers' National Bank—Herman Unger, of Unger Bros.

National State Bank—Charles C. Champenois, of Champenois & Co.

Annual Meeting of the Jewelry Travelers' Association Held in New York.

The Jewelry Travelers' Association (formerly the Brotherhood Auxiliary) held its annual meeting Tuesday of last week in the offices of Sloan & Co., 21 Maiden Lane, New York. Frank Sloan, the president, was in the chair, and there was a representative attendance of the members. Reports of officers were read indicating that the organization has been carrying out its work satisfactorily.

The following new officers were elected to serve for the year of 1907: President, Albert F. Carter; secretary and treasurer, Harry A. Bliss; board of directors, Albert F Carter, C. M. Perley and Charles F. Brinck

In the last year there has been only one death in the ranks of the society, that of Albert Stevens. A letter was read from his widow, expressing her appreciation of the services and sympathy extended by the association at the time of her bereavement.

The officers are desirous of increasing the membership, which is limited to those who are also of the Brotherhood of Traveling Jewelers. All members of the latter organization who have not affiliated themselves with the Jewelry Travelers' Association are invited to do so.

The object of the Jewelry Travelers' Association, as before explained, is to give immediate assistance to the families of members who die. It is recognized that when a salaried man dies, there is likely to be a lack of funds available at once for the extraordinary expenses then incurred. Even when there is considerable money to come from life insurance and other assets, cash may not be at hand just when it is most urgently needed. It is at this precise moment that the organization steps forward with relief. The assistance coming, just when it is needed, will be of much greater value than larger sums paid at other times.

Altoona, Pa., Jewelers Sued for Alleged Slander by Customers Accused of Theft.

ALTOONA, Pa., Jan. 9.—Brenneman & Alderfer, 1416 Eleventh Ave., this city, have been made defendants in a suit for $10,000 damages brought by Elizabeth Frieman and James O'Mally, who asked this amount as balm for alleged slander.

According to the complaint the two plaintiffs visited the store of the jewelers on Dec. 12, for the purpose of purchasing a Christmas present, and after they had returned to Miss Frieman's home, they claim, an officer, accompanied by Mr. Brenneman, called there and Mr. Brenneman, it is said, accused both of stealing a back comb while in the store.

The plaintiffs allege that this charge lowered them in the estimation of their friends and caused them much suffering, for which they ask damages.

M. M. Stern and H. Zwelling, clothier, Pocatello, Idaho, have consolidated their stocks.

Bankruptcy Petition Filed Against Frank B. Thayer, Memphis, Tenn., When He Fails to Carry Out Settlement.

MEMPHIS, Tenn., Jan. 11.—Frank B. Thayer, a well-known jeweler, who conducts a store in this city, is named in bankruptcy petition, filed in the United States Court, this city. Mr. Thayer has been operating under an extension of credit, and the petition resulted from the fact that he was unable to make the January payments on his indebtedness. Creditors began bankruptcy proceedings, making the usual allegations. About 15 per cent. of the old indebtedness has been paid. The exact figures as to the assets and liabilities have not yet been made public.

The business which Mr. Thayer conducts is an old one, and was established by his father, Nathan E. Thayer, in 1876. The elder Mr. Thayer was forced to the wall twice, and was succeeded by the Thayer Jewelry Co. in 1893, which company made an assignment in December, 1905. The following year Frank B. Thayer, who had been employed by the old concern, purchased the stock from the assignee and began business on his own account.

When Mr. Thayer asked for an extension from his creditors in July last, the assets were said to be worth $25,000, while the liabilities were slightly over $16,000. The terms of extension were terms of five per cent. on Sept. 1, Oct. 1 and Dec. 1, 1906, which payments have been made, and 10 per cent. in January this year, five per cent. in March, 10 per cent. in April and May, five per cent. in June, July and August and 10 per cent. in September, 1907.

Mr. Thayer is widely known in this section and highly respected.

Burglar Alarm at Philadelphia Optician's Store Leads to Capture of One of a Gang of Burglars.

PHILADELPHIA, Pa., Jan. 14.—An admirable system of burglar alarm wires Thursday last thwarted the efforts of three young men to rob the optical establishment of D. V. Brown, 740 Sansom St. Wholesale jewelers on Sansom St., between 7th and 8th Sts., breathed sighs of relief when one of the thieves was captured.

It was believed that it was the object of the thieves to rob many of the Sansom St. houses, and that they began first at D. V. Brown's store, because it appeared the easiest of access. But Mr. Brown has had experience with thieves before and has profited by his experience, with the result that a perfect system of burglary alarms was installed. The thieves set an alarm off and attracted the attention of a policeman, and in addition brought assistance from the American District Telegraph Co. The capture of one of the men was then made.

The prisoner gave his name as John White and is held under $2,000 bail.

The police are trying to find out something of his history. The other two made their escape.

Nothing was taken from the optical establishment.

E. M. Schwenke will soon close out his stock in New Richland, Minn.

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Death of Edgar A. Woodmancy.

PROVIDENCE, R. I., Jan. 12.—Although it was known that he was seriously ill, news of the death of Edgar A. Woodmancy, secretary of the Potter & Buffinton Co., came as a shock to his many friends in the trade. The end came last Thursday, after a protracted illness. Mr. Woodmancy had for about six years been a sufferer from diabetes, but it was not until last August that the disease appeared in an acute form. Since that time it was generally recognized that there was a strong probability that the disease could never be cured.

Born in Richmond, R. I., in October, 1851, Mr. Woodmancy was in his 56th year at the time of his death. He received his preliminary education in the public schools of his native town and then came to this city, where he attended Schofield's Business College. His training here fitted him for a position as bookkeeper with a local book firm, and October, 1872, he left this concern to enter the employ of Potter & Buffinton in a similar capacity. His duties were not wholly confined to his books, however, for he was sent frequently on trips to Boston and other New England places in the interest of the house, and in 1896 he was taken in as a stockholder of the concern. Some years ago the firm was incorporated and Mr. Woodmancy was made secretary.

Mr. Woodmancy was a member of the New England Manufacturing Jewelers and Silversmiths' Association, one of the directors of the Manufacturing Jewelers' Board of Trade, and a member of the Providence Central Club and the Trade Club of Boston. He was a man of especially gentle and kindly disposition, and those who knew him best loved him the most. The funeral was held on Monday, and the deceased is survived by a widow and one son.

Death of Joseph Graham Hutchinson.

ATTLEBORO, Mass., Jan. 12.—Joseph Graham Hutchinson, one of this town's best known jewelry salesmen, died at 5 o'clock Friday afternoon at his home on County St. Death was the result of a shock sustained two weeks previous.

Mr. Hutchinson's long traveling experience gave him the acquaintance and friendship of nearly every jewelry firm in the trade. Deceased was 52 years of age, and was born in Providence, Jan. 26, 1854. During his early life he was an expert stage carpenter, and followed that profession until he came to Attleboro in 1885, when he accepted the management of the Bates Opera House. Mr. Hutchinson's main work in Attleboro, however, was in the jewelry business. His first position was with the Bates Button Co. in the capacity of salesman. Later he accepted a similar position with J. C. Cummings & Co.

Prior to the fire which destroyed the factory district, in 1898, he went into business on his own account, locating his factory in the Hayward building. His firm was burned out in the fire and was not continued. Mr. Hutchinson later accepted a position with D. A. White & Co., which he held until he joined the firm of Smith & Crosby. He held this latter position until his death.

Deceased is survived by a widow, three children, Albert, Lena and Bessie Hutchinson, and a brother, James, in Providence. He was a member of Attleboro Council, Royal Arcanum.

Death of John B. Rettenbury.

DOYLESTOWN, Pa., Jan. 11.—John B. Rettenbury, who died recently in this town, was long engaged in the jewelry business in this section, and had conducted a store here continuously for nearly 30 years. The funeral was largely attended by the business and social friends, who held the deceased in high regard.

Mr. Rettenbury was born in Devonshire, England, and came to the United States when he was about nine years old. He first settled in the western part of New York State, and entered the jewelry trade as a young man; in 1877 he went to Monroeton, and in 1881 came to Dushore and purchased the business which had previously been conducted by Charles Maustauk, conducting it under his own name, until his death.

In the year that he came here Mr. Rettenbury married Miss Berenice Kellogg, of Monroeton, who survives him.

John W. Hardwick, Walla Walla, Wash., Makes a General Assignment.

WALLA WALLA, Wash., Jan. 11.—John W. Hardwick, who conducted a retail jewelry store in this city, has made a general assignment under the State laws to Amos K. Dice. No official statement of liabilities and assets has been issued as yet by the assignee, nor could it be learned definitely whether or not the assignment would lead to bankruptcy proceedings on the part of the creditors.

Mr. Hardwick, who was originally in business in Dallas, Ore., came here in 1896 and began business in the name of his wife, E. Hardwick. Later on he took over the business himself, and for the last five years conducted it under his own name.

A meeting of creditors will be held in this city, Jan. 18, at which it will be definitely decided what shall be done in regard to the continuing of the business or settling up.

Death of C. T. Cuny.

CHICAGO, Jan. 14.—C. T. Cuny, of C. T. Cuny & Co., manufacturing jewelers, 78 State St., died at his residence, 235 Grace St., Thursday, of pneumonia, after an illness of six days. The interment took place yesterday at St. Boniface Cemetery.

Mr. Cuny's sudden death came as a great shock to his many friends here. Deceased was born in Chicago 37 years ago, and started first with the Blauer Watch Case Co. Subsequently he went with the Shourds, Adcock & Teufel Co. and later engaged in business for himself, the Co. being nominal. He leaves a widow and two children. Mrs. Cuny intends to carry on the business.

The store of Smith & Case, 1405 Central Ave., Central City, Kans., was broken into early one morning recently and jewelry worth $250 was stolen. The glass in the front door was found broken the next morning, and an iron bar was lying on the floor inside.

Death of James K. Lemon.

LOUISVILLE, Ky., Jan. 11.—The news received here late Tuesday night to the effect that James K. Lemon, this city's most prominent jeweler and one of the leading merchants of Kentucky, had passed away on that afternoon at Battle Creek, Mich., caused unusual sorrow and regret in the business community and among the deceased's many friends throughout this section. Mr. Lemon died in a sanitarium at Battle Creek, where he had been spending the past three months in the hope of regaining his health. Some time ago he contracted a severe cold, which developed into bronchitis, and this, combined with the trouble with the nerves of his eye from which he had been suffering for some time, greatly weakened him so that his illness had a fatal termination.

The remains were brought here from Battle Creek and the funeral took place yesterday afternoon from the Second Presbyterian Church, the services being in charge of the Rev. Egbert Watson Smith, assisted by the Rev. Dr. Chas. R. Hempeill. The active pallbearers were the deacons of the church and the honorary pallbearers were the elders. The interment took place in Cave Hill Cemetery.

Mr. Lemon had not only spent his whole life in the jewelry business, but his father before him, the late James I. Lemon, had been a prominent member of the trade and one of the pioneer jewelers of Louisville. The deceased was born in this city 65 years ago and received his education at the public schools and high school here; after graduating he started to work for his father in the business that the latter had established in the year 1828. The firm, then known as James I. Lemon & Co., was changed later to James I. Lemon & Son, when James K. was admitted to the partnership. After the death of the elder Mr. Lemon, James K. Lemon continued the business alone, until he admitted his son, Brainard Lemon, to an interest in 1889, since which time the business has gone under the name of James K. Lemon & Son.

Outside of business the deceased was prominent in religious work, having been a staunch member of the Second Presbyterian Church since his early youth. For many years he was a deacon in the church, and later was made an elder. Inheriting from his father the highest ideals of commercial honor that had made the latter one of the most highly respected men in the south, he built up a reputation for honesty, integrity and sterling worth such as any man might be proud to possess. He held the confidence and admiration of a large circle of friends in the business and social world to all of whom his death is a distinct personal loss.

Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmerman & Forshay:

	London.	*New York.*
Jan. 8	32 1-16d.	$.69⅜
" 9	32 1-8d.	.69½
" 10	31 7-8d.	.68⅞
" 11	31 7-8d.	.68⅞
" 12	31 5-8d.	.68¾
" 14	31 13-16d.	.68¾

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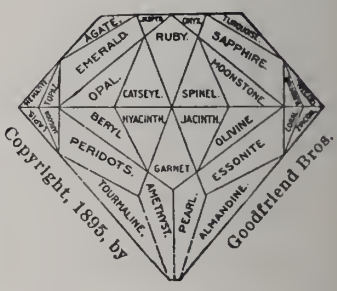
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LETTERS TO THE EDITOR.

An Important Suggestion as to When the Jeweler Should do Jury Duty.

NEW YORK, Jan. 9, 1907.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Permit me the liberty of addressing you on a subject of some importance. I noticed a reference in this week's CIRCULAR-WEEKLY to the fact that a considerable number of jewelers had been summoned to do jury service during the holiday season. This reminded me of a simlar experience that I had a few years ago, which brought home to me very forcibly the conviction that the laws governing the matter were lax and unjust in their operation.

The common impression that only a minority of citizens perform this duty seems to me to be correct. A considerable number of citizens are legally exempt, but a very much larger number, who are not exempt, succeed in evading or shirking this duty. The thought suggests itself that if all citizens who ought to serve could be compelled to do so, the call on each one of us would not be so frequent, and the matter would lose its serious importance.

My plea, however, is not based so much on the necessity for bringing the unpatriotic citizen to a sense of his duty as it is to consider the rights of the good citizen, who is willing to serve the State, but who also demands some protection in his right to devote himself to his own affairs. When the country is in danger, as in time of war, the convenience or the welfare of the citizen is not to be considered. At such a time the nation is entitled to the very lives of its citizens. But in times of peace the country should protect not only the lives of its citizens but should protect them from unnecessary intrusion or interruption in their daily pursuits. To call on the retail jeweler to do jury duty in December may possibly entail serious financial loss. On the outcome of the December business may depend his year's profits. To call upon him at such a time, in view of his willingness to serve at any other time during the other 11 months of the year, is a grave injustice.

If a jeweler who is summoned to serve in December succeeds in impressing the judge he may be excused. A business excuse, however, is not legal, and he is then excused as a favor. It seems to me that he should be *legally* entitled to freedom to serve his own interests at such a time.

I recollect reading in some daily paper about a year ago of a proposed bill which had been presented in the State Legislature, giving the citizen an opportunity to state at what time of the year he could be relied upon to do jury duty. I could not then, nor do I now, see any possible objection to such a measure. For my part, I am willing to serve as a juryman any time during the year, with the exception of the month of December. I am sure that every retail jeweler is in the same position.

I call upon THE CIRCULAR-WEEKLY to champion a measure of this kind. And permit me to add that my plea is not based only on justice to the citizen; I believe that the jury system itself will be materially benefited, for many men of intelligence now shirk this duty for fear of being called upon to serve at an unreasonable time. In calling attention to this fact I do not wish to be understood as justifying their action, but it does seem best that we should have laws that represent the common sense of the community, for such laws are respected. If we can secure a better class of citizens on our juries, by making it easier for these men to perform this duty, it seems to me to be wise to do so.

Trusting that I have not imposed too much on your valuable time, and extending my best compliments to THE CIRCULAR-WEEKLY, I remain, very truly yours,

EMIL W. KOHN.

J. E. Caldwell & Co., Philadelphia, Win Important Suit Against an Express Company.

PHILADELPHIA, Pa., Jan. 9.—A case of much interest to jewelers throughout the country was tried in this city this week. It was a suit brought by J. E. Caldwell & Co., leading retailers, against the United States Express Co. to recover damages for jewelry lost in transit and resulted in a victory for plaintiffs.

The gist of the controversy was that a Mrs. Richmond Jones, of Reading, Pa., had been shipped three rings on approval from J. E. Caldwell & Co., and as she did not wish any of them and reshipped them through the United States Express Co., together with a ring of her own which she wished to have reset. The rings never reached the jewelers, and upon inquiry it was learned that Mrs. Jones had sent them on, and that they were lost in transit or stolen.

In sending the package of jewelry Mrs. Jones had refused to set a value on it, so at the trial the company's officials claimed that because of her failure to do so the package could be given only a nominal value of $50.

The attorney for the defense, however, insisted that the package was lost solely through the negligence of the express company and the judge and the jury took the same view of the case, with the result that a verdict of $425 was returned in favor of J. E. Caldwell & Co.

Bill to Provide a School for Jewelry Workers in the Attleboros to be Introduced in Massachusetts Legislature.

NORTH ATTLEBORO, Mass., Jan. 12.—Representative Frank O. Coombs will introduce a bill into the present Legislature that will be of vital interest to all in the Attleboros associated with the jewelry business. It will provide for the establishment of a trade school that will prepare the young men and girls to become better fitted to take an active part in the jewelry industry. The school will be for the jewelry trade what the Lowell textile school is for the cotton and woolen industry.

The establishment of the school will, beyond doubt, have a tendency to spread the fame of the Attleboros as makers of jewelry, as it will sharpen the wits and increase the efficiency of the young recruits both in making designs and patterns and also in the finishing of the staple article.

J. M. Thompson, Wells, Minn., has closed out his stock of jewelry.

No Trace Obtained of Jacob M. Gottfursch the Missing Pittsburg Jeweler.

PITTSBURG, Pa., Jan. 12.—It was learned to-day that Joseph M. Gottfursch, the missing jeweler of Butler St., owes creditors between $6,000 and $7,000. It is also said that Pittsburg firms are the heaviest involved. This is the third time he has gone away, having left twice before on account of some domestic trouble.

Gottfursch, or Gottfurcht, as he is also called, as told in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, went away the first of the year, and what stock he left in the store was sold this week. A Mr. Mead, of Scottdale, Pa., bought it, paying $510, exclusive of the safe in the store. There is a lien against the safe.

That the jeweler had planned his departure is the belief of many. Moritz Biederman, a well known south side jeweler, is a brother-in-law of the missing man, and a few days before Gottfursch went away the latter called on Mr. Biederman, according to the latter's statement to THE CIRCULAR-WEEKLY's correspondent, and requested that he be given a photograph which Mr. Biederman had in his possession. In fact, it is stated that Gottfursch took all of his photographs with him, or destroyed them before his departure, so as to leave nothing behind that would aid in detecting him. In addition to securing the photograph from his brother-in-law he also secured the loan of $100.

Mr. Biederman says that Gottfursch is a native of Germany, and that if he went back to his native land the Government would lay claim on him for military service. Mrs. Gottfursch and her child have gone to live with her parents in this city.

Stationers' Board of Trade Holds Thirty-Second Annual Meeting.

At the 32d annual meeting, held Tuesday of last week by the Stationers' Board of Trade, the chair was occupied by the president, Henry C. Bainbridge. Fifty members were present or represented by proxy. All the former trustees, with one exception, were unanimously re-elected.

The report of the executive committee, of which James C. Aikin was chairman, showed that in the Bureau of Information the reports now on file number 83,170, of which 2,754 are new names received during the year. The number of reports furnished to members during the year was 17,075, as compared with 16,150 in the preceding year.

In the collection department there were received 3,773 claims aggregating $177,322. Collections were made to the amount of $65,003 and $46,000 was paid direct to members as a result of the committee's work. The number of uncollectable claims returned was 1,012, while 957 claims are still open.

In the bankruptcy department there were 345 new cases. In 41 cases the claims, amounting to $6,858, were paid in full. In 168 cases the claims, amounting to $65,540, were compromised or settled. In 107 cases claims, amounting to $16,315, were returned as worthless.

H. M. Condit, secretary-treasurer, in his report, showed a total income of $15,964. The surplus in the statement of assets and liabilities, Nov. 30, was $1,775.

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The Diamond Markets.

ANTWERP, Jan. 3.—The opening of the new year saw little change in the condition of the diamond market in this city. Some sales were made in good mêlée and roses and also in small white six faces. Local diamond factories continue to employ all their hands.

It is rumored that several diamond cutters are preparing to open small factories in villages near Antwerp. It is feared that this will endanger the general prosperity of the city.

Among the foreign buyers in the city during the past fortnight were: Messrs. Horowitz, Matheassian, B. Rapaport, Vanderheym, L. Van Moppes, G. Gerson, Monnikendam, Effer, Weinstok, Ad. Levy, G. Woelfling, De Haan, Koscher, all of Paris; Mr. Bellusehi, Milan; Mr. Abend and Mr. Moschkowiteh, Berlin; Messrs. Metnikoff Kauffmann, Goldberg and Tufeld, London; Mr. Schettino, Naples; Mr. Pevsner, Bakau; Mr. Mendelsohn, Manchester; Mr. Van Gulk, Goch; Mr. Azavey, Milan; Mr. Herzfelder and Mr. Probstein, New York; Mr. Brueder and Mr. Gamek, Vienna.

PARIS, Jan. 3.—The old year ended quietly, as was expected, but everyone seems to be prepared for good business during the new year. There is no decrease in the prices; in fact, it is expected that there will be another rise in rough goods. The financial condition of the market is good.

The firm of De Soye & Co., 19 Rue Chapon, was dissolved recently.

Isidore Emerique, member of the Professional Syndicate of Precious Stone Merchants and Brokers, is dead at the age of 75.

AMSTERDAM, Jan. 2.—The market has been very quiet, but the outlook for the month is very bright. Rose diamonds are being called for by foreign and local merchants. The demand for polished brilliants in general is expected to be very large, especially by American and European buyers.

Importations at the Port of New York.

Weeks Ended Jan. 5, 1906, and Jan. 5, 1907		
China, Glass and Earthen Ware:	1906.	1907.
China	$58,007	$55,5[illegible]
Earthen ware	12,327	10,2[illegible]
Glass ware	14,881	21,0[illegible]
Optical glass	....	...
Instruments:		
Musical	10,564	21,2[illegible]
Optical	7,092	6,26[illegible]
Philosophical	2,052	8,0[illegible]
Jewelry, etc.:		
Jewelry	8,272	17,0[illegible]
Precious stones	602,488	941,9[illegible]
Watches	20,869	22,9[illegible]
Metals, etc.:		
Bronzes	2,885	1,44[illegible]
Cutlery	14,837	18,0[illegible]
Dutch metal	2,403	9,4[illegible]
Platina	5,664	66,4[illegible]
Plated ware	.....	..
Silverware	.....	7[illegible]
Miscellaneous:		
Alabaster ornaments	.....	[illegible]
Amber	9,342	5,61[illegible]
Beads	3,181	5,27[illegible]
Clocks	4,202	3,1[illegible]
Fans	8,514	10,0[illegible]
Fancy goods	6,168	7,6[illegible]
Ivory	.....	...
Ivory, manufactures of	1,315	5[illegible]
Marble, manufactures of	1,631	8,0[illegible]
Statuary	403	3,4[illegible]

Members of the Manufacturing Jewelers' Board of Trade Hold Enjoyable Banquet and Annual Meeting.

PROVIDENCE, R. I., Jan. 12.—The 22d annual dinner and meeting of the Manufacturing Jewelers' Board of Trade was held at the Eloise in this city this evening, and was attended by over 100 of the most solid and substantial jewelers of Providence and the Attleboros. During the course of the meeting, which was held subsequent to the banquet, a board of directors and three trustees were elected for the ensuing year, and the committee on the revision of by-laws presented a series of amendments to the old by laws whereby any member of a firm allied to the jewelry trades may become a member of the organization.

The banquet itself, from the oysters to the coffee, was an excellent one, and full justice to the menu was accorded by the guests. After the cigars were lighted, President Robert E. Budlong, in a brief speech, traced the history of the organization and spoke of the beneficial effects a membership in it has on the jewelry trade. He said that the Board of Trade was the pioneer and leading organization of its kind in the country. "It was instituted primarily," said he, "to investigate and put a stop to several dishonest failures which occurred in the trade in the early 80's."

The report of Marcus W. Morton, secretary and treasurer, was an interesting document, inasmuch as it was a practical survey of the jewelry situation in the entire country for the past year, showing the number of firms which have failed, the causes of failure and the settlement of any financial difficulties they may have gotten into.

In connection with the work of the board in so far as furnishing reports of credit of firms is concerned, Mr. Morton had this to say:

It is gratifying to state that the great amount of labor devoted to this department is producing good results as is evidenced by the steady increase of inquiries made for credit reports and the vast amount of information voluntarily placed in possession of members. During the year there has been received and answered 5,010 special inquiries, and a large majority have been answered upon the day of their receipt, giving complete and detailed information. To do this there have been written 3,997 reports, while the total number of reports issued to members is 24,964.

Regarding the general jewelry situation he said that in common with all other industries those represented by the Board of Trade have enjoyed to a great degree the general prosperity of the nation.

Getting down to the practical workings of the organization his report says:

In passing, it may not be inappropriate to call your attention to the fact that we stand well to the front as being among the oldest of trade credit organizations, having for its purpose the diffusion among its members of accurate information relative not only to the credit and general business standing of persons, firms and corporations, but also valuable information as to amount of purchases of said parties, the payment of their accounts, amount overdue, etc. This information is accessible to every member and as appears by the record is being more and more used as its importance is understood. By our methods and their adaptation, we claim and assert that the interests of manufacturing jewelers and allied trades can be best protected and maintained by membership in our Board.

Our Address Book is issued twice during the year, and as a means of general information as well as correct address, is coming to be relied upon by the traveling salesman as well night indispensable as his trunk or grip.

Another feature of the office is the record and announcement of the arrival of jewelry buyers, which information is obtainable upon application by members, and very many daily avail themselves of this privilege and thus keep in touch with and are able to make early appointments with buyers."

The following were elected directors of the organization by the casting of one ballot: Robert E. Budlong, Henry Fletcher, William A. Schofield, W. P. Chapin, Everett L. Spencer, Frank B. Reynolds, Charles D. Waite, L. H. Bosworth, Edward B. Hough, George H. Holmes, Alfred K. Potter, Howard D. Wilcox, Ernest D. Gilmore, F. P. Daughaday, C. J. McClatchey, Herbert C.



ROBERT E. BUDLONG, PRESIDENT.

Bliss, Fred E. Sturdy, George W. Cheever, W. W. Sherman and H. P. Kent. The directors will meet within the next 10 days to elect officers. The trustees of the special fund were elected as follows: Howard D. Wilcox, W. P. Chapin and W. H. Waite.

Henry Fletcher, for the committee on the revision of by-laws, reported that the committee suggested amendments whereby any person who is a member of a firm allied to the jewelry trades can join the organization, and a person who has formerly been a member can rejoin without paying the entrance fee, providing he shall have been in good standing when he resigned. An amendment which called for some discussion was the time of the annual meeting. It was finally decided that, to accommodate Western travelers, the meeting shall be held in the future on the last Saturday of January annually. All of the amendments were carried without opposition.

Champ S. Andrews, a New York attorney who has just returned from an extended tour of China and Japan addressed the assembly on "Trade relations between the United States, China and Japan." He said that in this country it is the commercial and business man, while in China it is the literary man who is the honored person. In Japan the national spirit is purely martial, and even at the present day it is the warrior and not the merchant who has the respect of the nation. He said that the United States would have a hard task before it to compete with Japan in commercial affairs, as a Japanese is unscrupulous and has to be tied hard and fast to any agreement. A merchant trying to get a market in Japan has to compete with the nation, and does not have the "square deal" that he has in this country.

At the conclusion of Mr. Andrews's remarks Referee in Bankruptcy Chester W. Barrows was introduced and explained in detail the operation and intent of the bankruptcy laws. He said that it spoke well of the jewelry industry that very few firms in that line of work are called into his court. "It is no disgrace to fail," said he, "if you fail honestly. But it is a disgrace and a crime to fail dishonestly. The purpose of the bankruptcy laws is to collect and distribute the estate of the debtor and return it to the creditor. It was one of the various methods which can be adopted to settle up business firms which are in difficulties."

At the conclusion of Mr. Barrows' remarks the meeting adjourned.

The Members and Guests.

J. S. Hubbard; W. S. Henry, of the E. L. Spencer Co.; H. W. Steere; W. H. Grafton; W. A. Esten; E. C. Lakey; F. A. Ballou and G. C. Anderson, of B. A. Ballou & Co.; H. P. Kent and F. W. Weaver, of F. W. Weaver & Co.; A. O. Ostby and F. D. Carr, of the Ostby & Barton Co.; A. E. Henry, of the W. C. Greene Co.; B. Lederer, of the Providence Stock Co.; S. M. Budlong; William T. Chace, of C. H. Cooke Co.; S. K. Merrill, of S. K. Merrill & Co.; S. J. Green, of the Payton & Kelley Co.; R. M. Horton, of W. E. Richardson & Co.; M. A. Fronock, of the R. F. Simmons Co.; A. M. Briggs, of the E. A. Briggs Co.; H. Sweet, of the R. F. Simmons Co.; W. P. Chapin, of Chapin & Hollister Co.; Harold Barker; E. R. Barker; H. A. Lincoln; J. Ellery Wilbur; A. W. Ripley, of the F. E. Guild Co.; J. R. Stone, of the White Stone Jewelry Co.; C. J. McClatchey, of the Horton, Angell Co.; G. W. Bliss, of the W. C. Greene Co.; Horace M. Peck, of the Manufacturing Jewelers' Board of Trade; J. Shabeck; Frank Cutler; F. W. Marden, of Marden & Kettlety Co.; L. S. Darling, of the Darling Mfg. Co.; Charles E. Hancock and Ernest L. Winslow, of the Charles E. Hancock Co.; A. Arlington Fisher and J. Leroy Fisher, of the Newell & Fisher Mfg. Co.; Charles V. Waite, of Waite, Mathewson & Co.; Frank W. Bodwell, of the Edwin Lowe & Co., Inc.; William H. Shackleford; J. W. Simmons, of J. M. Fisher & Co.; Chas. J. Orphin; Walter W. Cobb and William C. Greene, of the William C. Greene Co.; A. P. Workman and Paul Newman, of Workman & Newman; J. D. Warren, of Warren & Williams; Nathaniel Barstow, of N. Barstow & Co.; H. B. Mason, Manufacturing Jewelers' Board of Trade; J. H. Tuttle and A. A. Stark, of Tuttle & Stark; J. B. Wetherell; C. F. French, of Freeman, Daughaday Co.; J. A. Rosenberg and S. K. Grant, of the S. K. Grant Co.; J. Perry Carpenter, of Ford & Carpenter; R. B. McDonald and A. G. Burlingame, of R. B. McDonald & Co.; James Smith, of Smith Bros.; Charles A. Russell and Charles F. Irons, of the Irons & Russell Co.; J. M. Buffinton and L. H. Bosworth, of the Potter & Buffinton Co.; John Fletcher, of Fletcher, Burrows & Co.; R. P. Marble and W. E. Marble, of the W. B. Marble Co.; Henry F. Williams, of Henry Williams & Son; Edwin C. Bliss, Anthony Bliss and Frank H. Bliss, of the A. H. Bliss Co.; George Becker, of George Becker & Co.; J. M. Howard; Thomas L. Kilkenny, of the Capron Co.; M. J. Dunn, of Dunn & Rodenberg, and Joseph Nussbaum, of Nussbaum & Hunold.

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STERN BROS. & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
CUTTING WORKS:
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68 Nassau St.,
NEW YORK.
CHICAGO, 103 State St.
LONDON, 29 Ely Place.

"GEMFINDER" takes a melancholy pleasure in referring the trade to his advertisement of April 25th last, in the "Jewelers' Circular." Unfortunately, his prophecy has been fulfilled. Not only have Precious Stones advanced, but the end has not yet been reached. Sapphires have gone up at least 25 per cent. in the last six months, and they will go still higher.
"Gemfinder" again warns prospective buyers not to delay. All kinds of Precious Stones are scarce and prices on some may become prohibitive.
FREDERICK A. JEANNE,
"Gemfinder,"
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London: Chancery Lane Safe Deposits. New York: Malden Lane Safe Deposit Co.

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JOBBING STONES A SPECIALTY
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Man Who Held Up Muskegon, Mich., Jeweler Quickly Arrested and Sentenced to a Long Term in Prison.

MUSKEGON, MICH., Jan. 9.—John Johnson, alias J. F. Wilson, charged with being the man who as told in THE CIRCULAR-WEEKLY of last week held up James V. Wallace in the latter's store, 11 South Terrace St., and escaped with a tray of jewelry, was arrested in Grand Rapids, Mich., brought to this city Monday to answer the charge and has been tried, convicted and sentenced. A search of the prisoner resulted in the finding of most of the diamonds taken from Mr. Wallace's store, the jewelry being concealed in the lining of the prisoner's coat. He had pawned some of them, but it is said, a large part of the "swag" had been recovered. On his way to this city the man confessed.

Wilson or Johnson on arriving here was quickly bound over to the Circuit Court. He immediately pleaded guilty and was sentenced to not less than 10 nor more than 20 years at hard labor in Jackson prison.

Credit for the capture of the man is given to Charles Morgan, an employe in the Union depot in Grand Rapids. Morgan had just finished reading the story of the robbery when he noticed a man throw off his coat in a way that disclosed the butts of two revolvers. This and the suspicious appearance of the man caused Morgan to notify the police. Although the man disappeared before they arrived he was later arrested while attempting to board a train for Detroit.

The prisoner is a young man, 5 feet, 9 inches high, weighing 160 pounds. Although he gave his age as 21 he looks nearer 30. He has a dark complexion, dark eyes and a rather fierce expression.

Involuntary Bankruptcy Proceedings Brought Against Missing Jeweler of Tonawanda, N. Y.

TONAWANDA, N. Y., Jan. 11.—An involuntary petition in bankruptcy has been filed against Cummings Mundie, a local jeweler, who disappeared from this town on New Year's Day and has not been heard of since. The petitioners are the First National Bank of this town and Frank J. Litzenburg, of Buffalo. The bank has a claim of $1,722 on a note issued by Mr. Mundie, and Mr. Litzenburg has a claim for rent. The petition alleges that Dec. 27 Mr. Mundie, being insolvent at that time, paid $305 to Laubheim & Bros., and thereby committed an act of bankruptcy.

Henry P. Smith has been appointed receiver of the jeweler's assets, and has taken charge of Mr. Mundie's store on Niagara St. The stock is thought to be worth about $5,000.

Cummings Mundie is a brother of John and James Mundie, and until the Spring of 1904 was associated with the latter in business; on that date he withdrew from the concern and opened a store of his own on South Niagara St. As he was a practical watchmaker and had an excellent reputation as a business man, it was believed that he would succeed in his venture. Therefore, his disappearance and the bankruptcy proceedings which followed have been a great surprise and shock to his friends. Mr. Mundie's wife claims to have heard nothing from him since he went away.

Security Alliance Meets.

Its 24th Annual Session Held and Reports Are Presented Showing Steady Growth of the Organization—President A. K. Sloan and Other Officers Re-elected.

The 24th annual meeting of the Jewelers Security Alliance, was held at the office, 9 Maiden Lane, last Friday, and was marked by reports indicative of prosperous conditions and growth in many directions. The president, A. K. Sloan, delivered his annual address, expressing satisfaction with the year's record, as follows:

PRESIDENT'S ADDRESS.

To the Members of the Jewelers' Security Alliance:

Gentlemen—We have assembled to-day for our 24th annual meeting, and I again have the pleasant duty of congratulating you upon another successful year.

We have increased our numbers to a considerable extent during the past 12 months, thus enlarging the usefulness and influence of the organization, and but one of our members has suffered from the attacks of safe burglars, his loss being very small.

The report of the executive committee will give you the details of the year's work, and I trust you will give it the thorough consideration which the careful attention to your interests certainly merits.

There is a well known saying, "Happy is that nation which has no history," because for the making of history, wars, revolutions and other similar unfortunate occurrences are required. In like manner I think you will agree with me in saying, fortunate is the Alliance when the president's annual message is confined to a short statement of progress during a comparatively uneventful year, since any sensational safe burglaries which make it longer and more interesting perhaps, would necessarily be attended with loss and trouble to the unfortunate victims.

May I call your attention to the fact that we shall reach our 25th anniversary at the next annual meeting, and urge you to make a special effort to influence your friends and neighbors in the trade to join the Alliance, so that we can round out the quarter century with a membership of 5,000. Of course, it will require united and earnest effort to add the requisite number, but we can do it if we will all try.

The annual report of the executive committee was then presented by the chairman, H. H. Butts, as follows:

EXECUTIVE COMMITTEE'S REPORT.

During the year past we have held 11 regular meetings, at which 548 new members were admitted; two were reinstated and 67 withdrew, leaving a total membership, Jan. 1, 1907, of 3,963, *a net gain of 483 during the year.*

There were fewer safe burglaries among jewelers, last year, than for a number of years; 20 cases, however, were reported in the trade papers in which attempts were made to break into jewelers' safes.

Only one of our members was so visited, I. A. Griffee, Boone, Ia., whose store was broken into the night of July 6, through a rear window, and in some way the burglars succeeded in working the combination of the safe without breaking or damaging it and got it open. They took out the stock and carried it to the back of the store, apparently for the purpose of packing, preparatory to carrying it away, but were evidently frightened, for they left the bulk of the goods, taking only about $100 in cash and a fine watch movement.

Considerable work has been done on this case but without success, it being very difficult to connect any one with this case because no tools were used in opening the safe. The men were not seen and only one item was taken. An ex-convict who was in town about that time was suspected of being connected with this job. He has since disappeared and so far we have not succeeded in locating him.

The jewelry trade has cause to congratulate itself that during the past year it has been more fortunate in its experiences with burglars than have the bankers, the reports showing that 75 banks were attacked and robbed of nearly $100,000, while only 20 jewelry stores were so visited in the same period, only one of which was that of a member, which makes an interesting comparison and gives some basis for estimating the value of the Alliance membership and the sign which a member displays as a preventative.

When we come to consider the petty burglars who do not attempt to break into safes, the statistics of the past year show about the usual number in the jewelry trade, 366 stores having suffered loss in this way, of which 61 were members and it is not surprising, therefore, that we have been called upon to pay $2,300 in rewards.

This reward was decided upon and adopted by your executive committee after very careful consideration in March, 1905. As a result a number of professionals have been "placed behind the bars" and our members report that in most of these cases it has been the direct cause of the detection and conviction of the burglars. No reward is paid until the member submits evidence of the conviction of the thief and designates to whom the reward shall be paid.

The following itemized list will give in detail the particulars of each case where convictions have been secured and the reward paid: Three hundred and sixty-six cases were reported of petty burglaries; 97 were due to window smashing, mostly at night. Of the 61 Alliance members so attacked, 34 had their windows smashed, and of the 23 rewards paid, 11 were for the conviction of window smashers, all at night after the store was closed.

The great prevalence of window smashing thus shown makes it self-evident that the jeweler is, to say the least, *not careful*, and that many were *very careless* in leaving valuable goods in their show windows after business hours, which naturally attracts those easily tempted and many times is the cause of the attempted burglary. For this reason, which must be apparent to every member who will consider the subject, valuable goods of any kind should not be left in the window out of business hours. Even the display of inexpensive articles has been the direct temptation to break a $50 window to secure goods not worth $5.

Hereafter the reward of $100 will not be paid in any case of window smashing, out of business hours, where goods are displayed in the window.

The usual amount of preventative work has been done, which cannot be given in detail, and warnings have been sent to a number of members regarding plans to rob them, thus enabling them to adopt precautions, which probably saved them from loss.

As mentioned in our annual report, last year, an effort is being made by your Alliance, the American Bankers' Association and the Pinkerton National Detective Agency, to have the following amendment to penal codes of each State of the Union adopted, in order to deter the operation of the so-called "Yegg" vault and safe burglar:

"Burglary with explosives: A person who, with intent to commit burglary, breaks and enters, in the night time, a building in which there is a human being, and commits a burglary by the use of nitro-glycerine, dynamite, gunpowder, or any other high explosive, is guilty of burglary with explosives.

"Burglary with explosives, how punished: Burglary with explosives is punishable by imprisonment in State prison for not less than 25 years and not more than 40 years."

Through our united efforts a bill was recently introduced in the Maryland Legislature, and on April 6, 1906, became a law in that State, and endeavors are now being made to have a similar bill passed in all States.

This bill was quite recently introduced in the New York State Legislature by Assemblyman Wainwright, and it is confidently expected to become a law. It is our opinion that the operations of the "Yegg" burglar will readily be suppressed in the States in which this bill becomes a law.

It is desirable to have this amendment adopted in all States, and each member can assist by conferring with the local bank or banks and uniting with them in an effort to have this done.

The meeting then proceeded to the election of officers, and the following were chosen by an unanimous vote of those present: President, A. K. Sloan; first vice-president, H. H. Butts; second vice-president, C. F. Wood; third vice-president, C. C. Champenois; treasurer, Bernard Karsch; members of executive committee, A. L. Brown, C. C. Champenois and M. L. Bowden.

Henry Untermeyer and Edward S. Smith were reappointed as the auditing committee for the ensuing year.

A vote of thanks was passed to the trade papers for their courtesy and liberality in publishing various items of interest regarding Alliance matters during the past year, and the meeting then adjourned.

The meeting of the executive committee was held after the annual meeting, at which H. H. Butts was re-elected chairman.

The following new members were accepted: Henry Cohen, Richmond, Va.; J. N. Drake, Preston, Minn.; A. O. Gott, Alameda, Cal.; C. W. Havlicek, Crete, Nebr.; J. C. Ladds, Oil City, Pa.; Joseph F. Oyer, Kingfisher, Okla.; Harry Short, New Palestine, Ind.; Nofzinger Jewelry Co., Swanton, O.

The following reward of $100 was ordered paid:

No. 26. To Officer George Reynolds, for the arrest and conviction of Joseph Yurkosky, who broke into the store of Wallace H. Miller, Uniontown, Pa., and stole three gold watches, which were recovered, and attempted to break into the cash register, when the scratching of the screw-driver with which he was trying to open it attracted the attention of the patrolman and resulted in his arrest and conviction, following which he was sentenced to three years in the Western Penitentiary.

Arritt & Co., Newport News, Va., Make an Assignment After Being Robbed.

NEWPORT NEWS, Va., Jan. 9.—Arritt & Co., 2907 Washington Ave., have made a general assignment to Charles Barclay as trustee for the benefit of the creditors. The news of the failure followed closely on the publication of the fact that the concern had been robbed of money and jewelry, amounting to more than $6,000, on Christmas night. Owing to this loss Mr. Arritt made a trip north for the purpose of arranging his affairs with the creditors, and the assignment was the result.

The news of the robbery was kept quiet for almost two weeks, and although Pinkerton detectives had worked on the case since Christmas, the local police were not notified until Jan. 7. The thieves, it seems, pried their way into the store with a jimmy, and owing to the fact that there was a screen in front of the safe, were able to break open the doors and get away with cash to the amount of $2,000 and diamonds and other jewelry worth about $4,000.

The firm's liabilities are said to be not more than $10,000, while the assets are reported to be nominally worth about $7,000. The business of Arritt & Co. is controlled by Everitt F. Arritt, who came here with his brother, B. F. Arritt, from Covington, Va., in May, 1904, and started under the style now used. Owing to his ill-health B. F. Arritt withdrew from the firm and E. F. Arritt continued alone.

Thieves at an early hour one morning last week made an unsuccessful attempt to rob the show window in the store of the G. A. Bahn Optical & Diamond Co., Austin, Tex. The glass window was shattered, but the noise attracted several persons to the scene before the thieves could complete their plans.

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Schmidt Bros. are about to open a store in Redfield, S. Dak.

J. L. Woolford has started in business as an optician in Parsons, Kans.

Morgan D. Wise, optician, Rockford, Ill., recently added a line of jewelry.

Max Newman will shortly begin business at 909 Market St., Philadelphia, Pa.

William M. Sawyer has opened a watch repairing shop on S. State St., near Logan Ave., Belvidere, Ill.

The Hoboken Jewelry & Music Co. has begun business in Chariton, Ia. The owners are C. O. Arnold and Charles Hobson.

The American Wholesalers' Co., Manhattan, was incorporated last week with authority to manufacture watches, charms, chains, etc., with a capital of $25,000. The incorporators are: A. J. Gulotta, R. R. Purman and J. R. Watts, New York.

The Beresford-Sindera Co. was incorporated last week in New York to deal in diamonds and jewelry, with a capital of $10,000. The incorporators are: Frank M. Van Wagonen, 467 W. 152d St.; Philip S. Hill, 605 W. 115th St., both of New York, and B. L. Mason, East Orange, N. J.

Billy Wolff, traveling representative for Hirsch & Kaiser, San Francisco, Cal., and George A. Dolan, of the same firm, have gone into business for themselves in the manufacture of probus, a preservative paint for the use of jewelers, opticians and photographers. This paint, the makers say, is proof against acids, alkalies, water or climatic conditions. Wolff & Dolan have located their factory at 1459 Broderick St., San Francisco, Cal.

Judson H. Stafford, Troy, N. Y., Goes Into Voluntary Bankruptcy.

UTICA, N. Y., Jan. 12.—Judson H. Stafford, a jeweler at Saratoga, filed a petition in voluntary bankruptcy late to-day, in which he gave his liabilities as $17,692, of which there is $16,212 owing merchandise and other general creditors. Stafford places the value of his assets at $5,601.08. His stock, the bankrupt values at $5,500, and there are uncollected accounts, said to be good, of $100, and there is a bank deposit of $1.08.

Frank M. Colgrove, of Saratoga Springs, is a secured creditor for $250. His security is a mortgage on the fixtures in Stafford's store and the contents of a Summer cottage at Point Breeze, on Saratoga Lake. Stafford's liabilities also include $1,200 on notes and bills due.

Mr. Stafford began business as a member of the firm of Tulmie & Stafford, in 1884. Mr. Tulmie died three years later and since 1887 Mr. Stafford had continued the business alone.

A. A. Marshall, optician, London, Ont., has removed to Chicago.

Recent Decision by General Appraisers on Jewelry and Kindred Lines.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on jewelry and kindred lines, have been announced in the last week as follows:

Onyx Settings—Precious Stones.—Protest of Frederics against the assessment of duty by the Collector of Customs at New York. The protest related to onyx cut in the shape of crosses, unset, but suitable for setting into articles of jewelry. On the authority of G. A. 5915 (T. D. 26011) the Board held these articles dutiable as precious stones, cut, but not set, under Par. 435, Tariff Act of 1897, as claimed by the importers.

Jewelry—Silver Chatelaine Bags.—Protest of A. Van der Laan & Co. against the assessment of duty by the Collector of Customs, New York. The Board held silver chatelaine bags to have been properly classified as jewelry under Par. 434 of the Tariff Act of 1897.

Toy Jewelry—Lithographic Pictures—Toilets.—Protest of A. Strauss & Co. against the assessment of duty by the Collector of Customs at New York. As claimed by the importers, the Board held: (1) That on the authority of G. A. 6297 (T. D. 27156) and Abstract 10446 (T. D. 27114) that certain necklaces, chains and mirrors were dutiable as toys under Par. 418 of the Tariff Act of 1897; (2) that framed lithographic prints with glass covers, similar to the goods in class 1, G. A. 6064 (T. D. 26446), were dutiable as manufactures of glass or metal; (3) that brass snaps for toy necklaces, similar to those in class 1, G. A. 6330 (T. D. 27255), were dutiable as manufactures of metal under Par. 193, and (4) that toilets comprising a small comb and other articles of horn and a small mirror, contained in a paper case lined with cotton cloth, were dutiable as manufactures of horn under Par. 449 of the Tariff Act of 1897.

Jewelry—Articles Set With Garnets.—Protest of Jos. G. Darlington & Co. against the assessment of duty by the Collector of Customs at Philadelphia. The protest related to silver chains and to hair clasps, both mounted with garnets. The Board held these goods to have been properly classed as jewelry under Par. 434 of the Tariff Act of 1897.

Jewelry—Silver Bags.—Protest of Jos. G. Darlington & Co. against the assessment of duty by the Collector of Customs at Philadelphia. The protest related to clasps, buckles, chains, pins, belts and collars, all composed of silver. The Board held these goods to have been properly classified as jewelry under Par. 434 of the Tariff Act of 1897.

Watches With Cap Jewels.—Protest of Emil Geist against the assessment of duty by the Collector of Customs at St. Paul. Sharretts, General Appraiser: The protest in this case is as follows: "I hereby give you notice that I protest against paying a duty of 35 cents on each of the 24 so-called Rosskopf watches. They have only one top cap jewel and are otherwise unjeweled." At the hearing in the case the importer testified that the so-called cap jewels added nothing to the value of the watches, and were, in fact, glass and not jewels, nor were they used as pivots, but were superficially set in steel for show. We do not regard this point as essential, inasmuch as Par. 191 provides for all watch movements containing less than seven jewels. The movements in question may or may not contain one jewel; at any rate, they contain less than seven jewels. The protest not pointing out what particular paragraph other than 191 under which duty is claimed, we overrule the same and affirm the Collector's decision.

Plated Pins.—Protests of G. W. Sheldon & Co. against the assessment of duty by the Collector of Customs at Chicago. The goods were claimed to be dutiable under Par. 188 of the Tariff Act of 1897, relating to pins not plated. Protests overruled, it appearing that the articles in question were plated.

Death of Benjamin S. Many.

Benjamin S. Many, one of the oldest jewelers in the country, died at Red Bank, N. J., yesterday morning, in his 91st year.

Deceased's father and grandfather were born in New York, where he was also born, in Greenwich St., in August, 1816. He went as an apprentice to the jewelry trade in 1830, and two years before the late Charles L. Tiffany started in business he had a business in Ann St., the firm name being Clark & Many. In 1850 he left the manufacturing for the retail trade, and under the firm name of Jackson & Many had a jewelry store at 150 Bowery, corner Broome St. He left here in 1859 and opened a store opposite Ball, Black & Co.'s store, at Broadway and Prince St. The war came on two years later, and in 1862 the firm went out of business.

Mr. Many leaves five children, as well as grandchildren and great grandchildren, his descendants numbering in all 52.

New Officers Elected by the International Silver Co.

Meriden, Conn., Jan. 14.—The board of directors of the International Silver Co. held a meeting Saturday to fill the vacancy in the list of officers caused by the death of Samuel Dodd, and the unanimous choice was George H. Wilcox, who had been the first vice-president since the company was formed. George C. Edwards, Bridgeport, was chosen vice-president, to fill the vacancy caused by Mr. Wilcox's promotion; Charles A. Hamilton, of New York, was chosen second vice-president, and C. H. Tibbitts, of Wallingford, third vice-president. C. E. Breckenridge, New York manager, was elected assistant treasurer.

Mr. Wilcox, the new president, was the president of the Meriden Britannia Co., the largest of the constituent companies which were absorbed by the International at the time of its formation. His father, the late Horace C. Wilcox, was the founder of the Meriden Britannia Co.

George C. Wilcox was born in this city Aug. 22, 1856. He prepared for college at Gunnery, in Washington, Conn., and at the Hopkins Grammar School, in New Haven. He was graduated from the Sheffield Scientific School, Yale, in 1875. He has been identified with the First Congregational Church in Meriden, and is a Mason of the Knights Templar degree.

New York Importers of Swiss Watches Advance Prices on Cheaper Grades.

New York importers of Swiss watches in the cheaper grades have in the last week or so advanced prices. Two or three of these importers said that their advances vary from 5 to 10 per cent. Another said that the increase ranges from 5 to 40 cents a watch, which probably amounts to practically the same percentage.

Several importers who handle the higher grades of watches said that they had made no changes in prices. One or two who sell cheaper grades said that they had not put up their prices because they had been selling at a higher figure than others, and that the advances now declared by the latter simply bring about more even conditions in the trade.

Where advances have been declared they have been made necessary, the importers say, by the increased prices which they are obliged to pay to the Swiss manufacturers. The latter in turn, it is explained, have been forced to demand more money for the product by the additional cost of late of the materials employed in manufacture. It is also said that Swiss labor is costing more than it did. The situation is said to be somewhat similar to that of the clock manufacturers in this country, who recently advanced the prices of timepieces about 10 per cent.

The Swiss manufacturers began six months or more ago to put up their prices, and for a time the importers here assumed the extra burden, said one of their number, but the time has now come when they must get higher prices from the retailers in order that there may be a reasonable margin of profit.

The watches chiefly affected are those selling at wholesale from $1.50 to $4, having cases of silver, nickel or gun metal. They are generally imported complete, movement and case together.

United States Court Orders Forfeiture of Emeralds Seized from Manuel Suarez.

Manuel Suarez, of the United States of Colombia, who had a quantity of emeralds concealed in his clothing when he arrived in New York early in October from England, has lost his case in the United States Circuit Court, which decided last Saturday that the stones should be forfeited to the United States. There are 218½ carats of the emeralds that are soon to be sold unless Suarez appeals. A quantity of uncut emeralds which he had on arrival were separated from the others and returned to him, because there is no duty on the rough or uncut stones.

Judge Holt says in his opinion that the charge of making a false invoice was not sustained, but that the amended charge of an attempt to evade the payment of duties by not declaring the stones was proved. Counsel for Suarez claimed that under the old Keck decision there could be no smuggling unless the articles were actually carried outside the customs lines. The judge finds that the failure of Suarez to mention the emeralds in response to the questions of the customs inspectors brought the case within that statute.

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THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS' REVIEW

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38TH ANNIVERSARY NUMBER

In accordance with its regular custom THE JEWELERS' CIRCULAR-WEEKLY will celebrate its anniversary with the issue of February 6.

These yearly specials have become a well-recognized feature, and are anticipated and read with thorough appreciation. The many special articles, the numerous half-tone illustrations and the other unusual features attract the closest attention of the trade, thus offering extraordinary advantages to advertisers. There is no other possible means by which you can circulate your announcement so effectively and at so small cost.

Advertising space in this number should be reserved as soon as possible. All copy for new, and changes for old advertisements must be received by January 28 to insure publication.

South Africa Wants to Cut Diamonds.

IN an issue of the Transvaal *Leader* received last week in New York is a long article urging the establishment of a diamond-cutting industry in South Africa and claiming that "influential" support for the project has been enlisted in government circles. The plan proposed is to impose an export tax of an English pound (nearly $5) per carat on rough diamonds in order to give an advantage to stones cut in that country.

It is argued by the South African writer that the United States is now the principal purchaser of diamonds, and that the 10 per cent. duty imposed here on cut diamonds is gradually diverting the industry from Amsterdam and Antwerp to New York. He adds that if there is to be a diversion it should be to South Africa and not to New York.

The papers at Kimberley, Cape Colony, take the attitude that the scheme is visionary and that political reasons in that country stand in the way.

Defaults in the Jewelry Trade in 1906.

NOT only was last year one of the best as far as general business is concerned that the jewelry trade has experienced in over a decade, but there were few years which have made so good a showing as to the failures and defaults of retail merchants, as did this. Altogether the total failures among the dealers in jewelry and clocks for the entire 12 months was reported to number about 158, the total liabilities of these being $1,416,011, or an average of only $8,962. How well this compares with previous years is to be seen from the fact that the failures in these lines, as reported by *Dun's Review*, numbered 193 in 1905, with liabilities of $1,639,554; 216 in 1904, with liabilities of $1,681,230; 180 in 1903, with liabilities of $1,381,338; 181 in 1902, with liabilities of $2,029,481.

An unusually good showing was also made by this trade in the month of December, there being recorded but 14 failures, with liabilities of $107,631; as against 16 failures in the last month of 1905, with liabilities of $91,288; 15 failures in December, 1904, with liabilities of $100,923; 30 failures in December, 1903, with liabilities of $273,989, and 10 failures in December, 1902, with liabilities of $132,909.

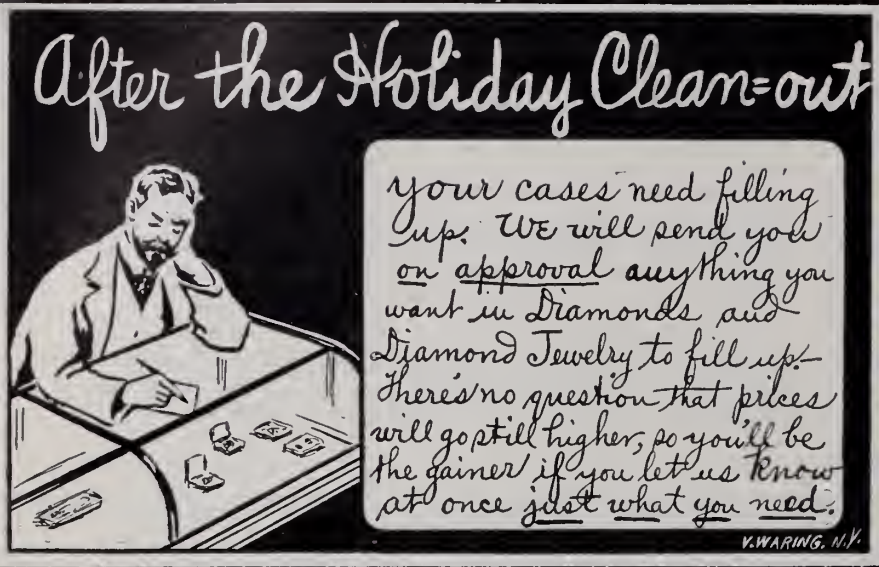
In this regard it might be mentioned in passing that the year has opened remarkably well, the number of defaults and suspensions so far being below the average and with but very few exceptions were confined to small dealers of little financial strength or no marked reputation for honesty. Altogether, with the financial condition, as indicated by the failures, and the business condition, as indicated by the trade, thus far enjoyed, the year 1907 opens as auspiciously as could be desired.

Proposed Stamping Law for All States.

IN the next issue THE CIRCULAR-WEEKLY will keep its promise to the trade, made some months ago, by presenting the text of a bill to be introduced in the legislatures of the various States that will so supplement the National Stamping Law introduced by Hon. E. B. Vreeland last year and signed by the President, June 13, as to absolutely perfect and complete the legislation anent the stamping of precious metals in this country.

This bill, which has been drawn with the greatest of care and conforms in every way to the national law, covers, we confidently believe, every essential point that has been raised on the question of legislation since the first fight for a law was made over 13 years ago. The man from whose hands it comes, F. L. Crawford, an attorney who is probably better versed on the question of stamping legislation and its history than any man in the United States, is the author of the present New York gold law and of the national law proposed by THE CIRCULAR-WEEKLY last year. A careful perusal of the sections will show that the bill covers the question of the marking of gold, silver

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 2188 Cortlandt* *17 Maiden Lane, New York*

Do Your Mounted Diamonds Look as Bright as They Should?



¶ Try setting them in Arch Crowns, which are being used by most of the larger jewelers throughout the country.

¶ Platinum-tipped Arch Crown Mountings are especially desirable, as the tips blend with the surface of the stone and make the diamond seem larger.

¶ Perfect stone setting is assured, as stones are set in the COMPLETED BEARINGS without cutting or filing.

A Postal Will Bring Samples for Your Inspection

ARCH CROWN MFG. CO., 26 Camp St., Newark, N.J.

and plated ware more clearly and carefully than any bill on the statute books in any State at present, and therefore its introduction even into the legislature of those States which already have stamping laws can do no harm whatever.

As the National Law will practically stop interstate commerce in all articles improperly marked as to quality, the purport of this proposed State legislation is to prevent the manufacture and sale within a State of articles which could not be sent beyond the boundary lines of the commonwealth, putting manufacturers and dealers in all parts of the country on an absolutely equal footing.

Owing to the fact that THE CIRCULAR-WEEKLY's proposed law conforms absolutely with the national law and covers the subject thoroughly and justly, the bill should meet with little or no opposition among honest men in any legislature. It is so drafted that no matter when it is passed it will not involve criminal proceedings against the man who has purchased, in good faith, articles made before the date of the Federal statute. We urge upon all readers the necessity of advocating and supporting this bill in every possible way, and also requesting their local organizations to take up, consider and indorse the measure as promptly as possible.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

ALBANY, N. Y., O. H. Fasoldt, Ashland.
BALTIMORE, MD., W. W. Frederick (Stewart & Co.), Navarre.
CHICAGO, R. A. Kettle (Kettle & Longan), Hoffman.
S. Caro (G. & S. Caro), Herald Sq.
CLEVELAND, O., S. S. Samphner, Broadway Central.
ELMIRA, N. Y., J. Roseman (A. Roseman), Astor House.
HAMILTON, ONT., J. Levy (Levy Bros. Co.), Victoria.
HARTFORD, CONN., P. H. Stevens, Union Sq.
HOMESTEAD, PA., J. N. Hoffer, Astor House.
ILION, N. Y., G. H. P. Stone, Broadway Central.
INDIANAPOLIS, IND., C. G. Smith (Pettis Dry Goods Co.), 2 Walker St.
JOHNSTOWN, N. Y., G. E. Camm, Albert.
ONEONTA, N. Y., E. D. Lewis, Herald Sq.
PHILADELPHIA, PA., A. Dilsheimer (A. Dilsheimer & Co.), Astor House.
PITTSBURG, PA., S. Cerf (S. Cerf & Co.), Astor House.
J. R. Reed (J. R. Reed & Co.), Gilsey.
ROCHESTER, N. Y., J. Kopelwich, Astor House.
SANDY HILL, N. Y., F. W. Stockton, Grand.
WASHINGTON, D. C., J. H. Diehl (Parker, Bridget & Co.), Breslin.
WHEELING, W. VA., H. H. Sheff (Sheff Bros.), Navarre.
WILKES-BARRE, PA., J. Leibson, Marlboro.

A new tower clock to be placed in Cosmian Hall, Florence, Mass., has been presented to the citizens of that place by Arthur S. Warner, of New York, in memory of his deceased father, the late John E. Warner, of Florence. The donor in a formal letter to the mayor of Northampton agrees to pay all the expenses incidental to the installation of the clock, and also to keep the timepiece in good condition

New York Notes.

Charles M. Levy, 90 William St., has received a patent on a locket signet ring.

A. E. Tyler will move Feb. 1 from 640 Broadway to 170 Fifth Ave., corner of 22d St.

Byron L. Strasburger, of Byron L. Strasburger & Co., is confined to his home by illness.

David Feiss, representative in the far west and on the coast for Ingomar Goldsmith & Co., is in the city.

Samuel Wallach, formerly of Wallach & Schiele, has been added to the staff of Stern Bros. & Co.

Sol. Bergman, wholesale jeweler, Omaha, Nebr., is in New York, the guest of his brother, James Bergman, 37 Maiden Lane.

M. Tushnett, formerly at 693 Wendover Ave., was succeeded recently by Tushnett Bros., who have opened a jewelry factory at 122 Nassau St.

A specific denial was made last week of a report published in a daily paper that control of the Chatham National Bank had passed to F. Augustus Heinze.

M. Michaelson, of M. Michaelson & Co., Montreal, was in the city last week, and sailed Saturday on the *New York* for his annual buying trip in Europe.

Resolutions thanking Herman C. Schwartz, the retiring secretary of the Brotherhood of Traveling Jewelers, are to be engrossed by a committee appointed for that purpose.

Frederick B. Schenck and James V. Lott, who were president and cashier of the Mercantile National Bank, resigned last week and at once assumed similar positions at the Liberty National Bank.

J. H. Ling and J. M. Stewart have formed a partnership, under the style of Ling & Stewart, and will represent, at 68 W. Broadway, the Wayne Cut Glass Co. The store was occupied for some years by the J. B. Owens Pottery Co.

A silver teapot, bearing the date 1776, was dug up last week on the premises of Capt. Nathan P. Hand, Sag Harbor, L. I. A number of silver pieces, apparently of colonial workmanship, have been unearthed in that locality from time to time.

H. F. Huber & Co., 382 Fifth Ave., reported last week that a thief had stolen a large and valuable clock, without being seen by the people of the store. The clock was said to weigh at least 100 pounds, being made of brass with gilded ornamentations.

M. Newhouse, western representative for Schultz, Leiss & Co., 12 John St., is in New York on a business trip. Mr. Newhouse, who has his office in the Columbus Memorial building, Chicago, says that the outlook for 1907 is all that could be desired.

Henry Kryn, of Jac. Kryn & Wauters Bros., diamond cutters, Brooklyn, has been nominated on an independent ticket for governor of the Crescent Athletic Club, in that borough, and a remarkably lively contest is being conducted for and against him. The election will take place Saturday night.

Notice was sent to the trade recently that Julius Caesar & Co., Idar, Germany, have discontinued their branch office at 68 Nassau St., New York, and that Low & Florenzie, 37 Maiden Lane, have succeeded to the company's American business, the latter firm adding the entire stock of pearls to its own lines.

Miss Esther Berkman, 219 E. 18th St., who last Saturday caused the arrest of Frank Robalowski, 417 E. 60th St., on the charge of stealing $335, said that she intended to use the money in her business of selling diamonds on commission. The money was stolen from her on the street by a stranger, afterward said to be Robalowski.

Jewel boxes made of cut glass and metal which were imported by A. C. McClurg & Co., Chicago, are subject to 60 per cent. ad valorem duty as jewelry under a decision announced Saturday by the Board of United States General Appraisers, New York. The importers tried to get a 45 per cent. duty under the clauses in the tariff law relating to manufactures of glass and metal.

Samuel Lenkowsky, 80 Stanton St., appeared in the Essex Market court last week and testified that the check which bore his name and had been presented by Joseph Dubosar at the State Bank a few days before, was a forgery. Dubosar, who had been employed as clerk in another jeweler's store, was held in $1,500 bail for the Grand Jury, and was locked up, being unable to furnish a bond.

Creditors of Joseph Fuchs, agent at 62 7th St., who formerly kept a pawnbroker's sales store at 134 Park Row, and who filed a petition in bankruptcy Tuesday of last week, with total liabilities of $2,293, as noted in the last issue, include Alois Kohn & Co., $147; A. Schwob, $249; Korones Bros., $135; Aisenstein & Woronock, $284; Kleinberg & Probstein, $433. Jacob Ruzer is the petitioner's attorney.

Charles L. Trout & Co.'s traveling force for the present year comprises Ira C. Jones, who will travel on the northwest coast; Frank H. Moore, on the southwest coast; Frank C. Shinn, in the middle north; Geo. W. Rowley, south Atlantic coast, and Arthur W. Payne, formerly manager of the E. Howard Clock Co., Chicago, who will cover the southwest territory in the place of F. E. Chase, resigned.

John H. Goodale, for the past 17 years in charge of the repairing shop of Theodore A. Kohn & Son, 321 Fifth Ave., died Jan. 7 at his residence, 474 Marion St., Brooklyn. He was one of the old school of workmen. Coupled with great ingenuity and rare intelligence in the restoration of fine old jewelry, was a conscientious spirit and a loyalty that won and maintained the esteem of his employers and his associates. A widow, one daughter and one son survive.

Twenty-four gold watches of French manufacture were taken from J. Nieves Caballero, who is said to be a South American ranch owner, and who arrived in New York Monday of last week, by Customs Inspector Donohue. The watches were suspended from hooks fastened to two belts which were worn inside the ranchman's clothing. He declared that it had been his intention to take the watches to his home in order to give them to relatives and friends. The inspector allowed him to go but the timepieces were retained.

The store of Abraham Rose, who was a manufacturer of jewelry and a diamond dealer at 268 Broome St., was closed recently. A number of creditors held a meeting one day last week, at which it was said that Mr. Rose was willing to pay 20 per cent. in settlement of claims. No conclusion was reached. It is said that Mr. Rose owes about $8,000 and that the stock in the store is of slight value. Mr. Rose is a young man, who has been in business on Broome St. for a couple of years, most of his trade being with East Side brokers.

At the regular monthly meeting of the Board of Directors of the Jewelers Board of Trade, the following firms were unanimously elected to membership: J. F. Braun, New York; W. W. Fulmer, Philadelphia, Pa.; Fox Optical Mfg. Co., Philadelphia, Pa.; Henry Lederer & Bro. Co., Providence, R. I.; Edwin Lowe Gold Plate Co., Providence, R. I.; Morris May & Co., New York; Southbridge Spectacle Mfg. Co., Southbridge, Mass.; Wallenstein, Mayer & Co., Cincinnati, O.; The *Association Jeweler*, Detroit, Mich. (Associated).

A. Henius, of the Bruhl Bros. & Henius Co., recently bought the entire stock of cut diamonds of M. L. Quiros, Jr., in Amsterdam. Because of ill-health, Mr. Quiros decided to give up his cutting and polishing factory and to sell the stock on hand. It happened that Mr. Henius was in Amsterdam at that time and heard of the determination of Mr. Quiros to withdraw from the business, so a sale of the stock in bulk was brought about. Mr. Henius was in New York one day last week and before returning to his home in Providence, confirmed the report of sale, which was one of the largest ever effected in Amsterdam.

Benjamin Raff, 455 Sixth Ave., was called to the West Side Police Court last Wednesday on complaint of Mrs. Jennie La Vezzi, who said the jeweler had sold her for $4.98 a cigarette case stamped "sterling," the material being, she claimed, a cheap imitation of silver, while she supposed when she made the purchase that it was real silver. At the examination before Magistrate Whitman the jeweler and his clerk explained that they sold the case as "sterline," which is a mixture of metals. The complaint was dismissed, the magistrate suggesting to the complainant that she begin a civil suit. The jeweler said that the cigarette case was sold for $4.48, and that he offered to exchange it for other goods to the value of the purchase price.

Morris Jones, 120 Sackett St., Brooklyn, was the complainant in the Adams St. Court last week against Francis Calabro, of 71 Sackett St., who had been arrested on a charge of larceny. Mr. Jones says that he recognizes Calabro as a young man who visited his store on several occasions during the last few weeks. The first visit was to have a stone set in a ring. Later the young man returned and asked that another stone be set to replace the first gem, which had been split. When he returned for the ring, a few days later, the young man said that he thought something of buying a diamond engagement ring. Mr. Jones took from the window a tray containing 35 rings, including diamonds, garnets and opals, etc. The young man seized the tray and, dashing to the street, disappeared. Calabro was

(*New York Notes continued on page 60a.*)

IN THE HEART OF THE JEWELRY DISTRICT.

Guardian Trust Company,

170 BROADWAY, COR. MAIDEN LANE, NEW YORK.

Capital and Surplus - Over $1,000,000

Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

FRANK W. WOOLWORTH, President.
GEORGE W. FAIRCHILD, Vice-President. LATHROP C. HAYNES, Secretary.
CHARLES L. ROBINSON, Vice-President. ALFRED M. BARRETT, Asst. Sec'y.

Prominent Jewelers Among our Directors: LUDWIG NISSEN. A. K. SLOAN. LEOPOLD STERN.

THE ORIENTAL BANK.

ESTABLISHED 1853.

182 and 184 Broadway, Corner JOHN STREET, NEW YORK.

Capital, - - - $750,000.00.
Surplus and Profits, 1,100,000.00.

ACCOUNTS FROM THE JEWELRY TRADE ARE SOLICITED.

R. W. JONES, Jr., President.
NELSON G. AYRES, First Vice-President.
GEO. W. ADAMS, Cashier
LUDWIG NISSEN, ERSKINE HEWITT, CHARLES J. DAY, } Vice-Presidents.
P. B. ESTERBROOK, Assistant Cashier.

The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

Capital, $1,000,000. Surplus, $1,500,000.

PROGRESSIVE — CONSERVATIVE — SUCCESSFUL.

ALEXANDER GILBERT, President.
R. A. PARKER - - Vice-President.
T. J. STEVENS - - - - Cashier.
JOHN H. CARR - Asst. Cashier.

Invites the Accounts of Jewelers.

Will extend every facility that good banking will justify.

SAFE DEPOSIT VAULTS.

The Chatham National Bank

Broadway and John Street, New York

GEORGE M. HARD, President

H. P. DOREMUS, Cashier W. H. STRAWN, Ass't Cashier

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,100,000. Deposits over Fourteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper

195 Broadway, New York City

MERCANTILE

Equipment unexcelled
Reputation well known
Capital and Surplus over $7,000,000
Line of deposits aggregating over $22,000,000
No business too important for us to undertake
Thoroughly modern in all respects
Invites correspondence with a view to business
Located in the heart of the jewelry district
Efficient management

NATIONAL

Accounts, both large and small, are solicited
Try us with a portion of your business
Items for collection receive prompt attention
On returned or refused items, we get reasons
New equipment, new location, but an old, well-established Bank
Are well prepared to furnish accommodation to our customers
Letters of Credit available in all parts of the world

BANK

All business entrusted to us has our best attention
Nothing left undone to give our patrons entire satisfaction
Kindly call or write if interested

We wish to inform the trade that we are located at our new offices and cutting works

537 Fifth Avenue

where we will have at all times a complete stock of

Precious and Semi-Precious Stones

With our enlarged cutting facilities we will be prepared to do special order, job and repair work, also

FINE ENGRAVING ON PRECIOUS STONES

HIMALAYA MINING CO.

MINERS AND CUTTERS OF

PRECIOUS AND SEMI-PRECIOUS STONES

537 Fifth Avenue, New York

LONDON PARIS OBERSTEIN PROVIDENCE

New York Notes.

(*Continued from page 57.*)

held by Magistrate Geismar in $2,000 bail for further examination. The rings have not been found.

Emanuel Jacobson, of Jacobson Bros., has returned from Europe.

Herbert K. Smith, Lawrence, L. I., last week filed a voluntary petition in bankruptcy. The schedules show debts amounting to $6,079 and assets of $196.45. The business with which Mr. Smith is now connected is not affected by this proceeding.

When B. Eypel, who is located at 28 Jackson Ave., Long Island City, opened his store Monday morning he found that burglars had cut a hole in the back of his safe and carried off diamonds and jewelry valued at $1,500. The robbery is believed to have been the work of expert cracksmen, who were provided with the most up-to-date tools.

Charles T. Dougherty withdrew this week as vice-president of William L. Sexton & Co., 7 Maiden Lane, in order to engage in a new line of business, outside the jewelry trade. He has been for 20 years with the company, traveling extensively during that time, so that he is widely known. George A. Briggs, who has been the company's city salesman in the last year, was chosen vice-president to succeed Mr. Dougherty.

An outside show case belonging to the Cohn Mfg. Co., at 59 Nassau St., was rifled yesterday between 9.30 A. M. and 12 noon, and a quantity of gold bracelets and gold-mounted combs, valued at $100, was stolen. A cut glass bowl in the same case was left behind by the thieves. The thieves forced open the lock of the door of the case. Many people are passing constantly, the location being close to the corner of Maiden Lane. Detectives are working on the case.

Reports published in some of the daily papers to the effect that the new Jagersfontein Mining & Exploration Co.'s diamonds had been advanced 10 per cent. in price in the rough to an average of 77 shillings a carat were not confirmed yesterday by the New York dealers who buy the stones in the rough. If there has been an advance these houses have not been notified, and they say that this would be strange, as they have always had the first notices received in this country of advances. They cannot say that there really has been no advance such as the papers report, but their opinion is that the story is a canard, pure and simple.

Louis H. Cohn, who for 45 years has traveled in the southern territory for jewelry houses, the last 28 years with Adolph Goldsmith & Son, 68 Nassau St., recently retired, intending to enjoy a period of rest earned by so many years of activity, and he has made his home with his brother, William E. Cohn, of the Cohn Mfg. Co., 59 Nassau St. A handsome silver loving cup, standing 20 inches high and bearing a suitable inscription, was presented Saturday by Adolph Goldsmith & Son to their retiring salesman. Accompanying the cup was a letter from the company, testifying to the high regard in which Mr. Cohn was held by the firm.

Harry Perine, 35 Third Place, Brooklyn, appeared in the Central Market Police Court, Manhattan, last Friday to answer a complaint made by Clarke Bros., brokers, in the Tribune building. They claimed that they had cashed two checks for Mr. Perine, aggregating $1,000, drawn on the Union Bank of Brooklyn, which subsequently refused payment. Mr. Perine said several times he had given checks to Clarke Bros., when he had not the money in the bank, and that the brokers, according to agreement held the checks until he had deposited the funds required. In return for this favor, he claimed, he paid a special rate of interest. In the case of the checks in controversy he said that it had been his intention to meet them in a similar manner, but that the brokers were too hasty in asking for the cash. No decision was reached in the case.

The store conducted at 5617 Third Ave., Brooklyn, under the name of H. Sjoberg passed several days ago into the possession of Isaac N. Sievwright as the receiver appointed by the United States District Court in the bankruptcy proceedings brought by creditors. The ownership of the store has been attributed at times to Mrs. Helga Sjoberg, and at other times to the husband, C. H. Sjoberg. The creditors have not been able to learn the present whereabouts of either since the troubles began, as noted in last week's issue, but it has been reported that they are now in Norway. Oscar Friedholm, 306 7th St., who was in charge of the store when the creditors started proceedings, said that he had been engaged a few weeks before at a salary of $30 a week. Prior to that time he had been a carpenter. When the jeweler went away, early in December, he said that he would be back in two weeks. An inventory is being made and articles left for repair are to be returned on proof of ownership. It is said, however, that many articles left by customers are missing, including some pieces of jewelry of considerable value. The liabilities are said to be over $50,000.

No nominations have yet been officially announced for the annual election of officers of the Jewelers' Club of Philadelphia, to be held next month. Nominations were made at the meeting last week. Those nominated were notified, but it was foreseen that many of them would decline, especially since there appeared to be a disposition to make a fight for the elections. The presidential nominees, so far as can be learned, are J. Warner Hutchins, Philadelphia, and Harry Larter, of Larter & Son, New York. A. G. Lee, of the Imperial Cut Glass Co., Wayne Junction, this city, together with Henry Bodenheimer, of Fink, Bodenheimer & Co., was nominated for the vice-presidency. Mr. Lee has since withdrawn, believing that inasmuch as he has been vice-president for three years that it is proper to withdraw in favor of another candidate, especially one as popular as Mr. Bodenheimer. A. J. Le Jambre, the present secretary of the club, seems at present to have the call, and will probably be re-elected. William H. Long, the treasurer, is unopposed for re-election. There is considerable of a contest for election to the board of governors. The club officials are waiting to hear whether all the nominees mean to stand or whether some will withdraw.

Trans-Atlantic Voyagers.

TO EUROPE.

M. Goodfriend, of Goodfriend Bros., sailed recently on *La Provence*.

A. Max Holzheimer, of the Chicago office of the Omega Watch Co., sailed recently.

M. Michalson, of M. Michalson & Son, Montreal, sailed Saturday on the *New York*.

F. Goldsmith, of Ingomar, Goldsmith & Co., New York, sailed Jan. 5 on the *St. Paul*.

Frank Glaenzer, of Glaenzer & Co., New York, sailed recently on the *Kronprinz Wilhelm*.

N. J. Weil, New York, accompanied by his wife and child, sailed recently on the *Lucania*.

B. Konijn and L. D. Frank, of Konijn, Frank & Shire, New York, sailed Jan. 5 on the *Amerika*.

Sailing Jan. 8 on the *Kaiser Wilhelm II.* were Abel King, of Emrich, King & Schorsch, New York; B. H. Davis, of B. H. Davis & Co., and wife, New York; Harry S. Morris, of the S. Cottle Co., New York; D. De Sola Mendes, of the De Sola Mendes Co., New York.

FROM EUROPE.

Emanuel Jacobson, of Jacobson Bros., New York, returned recently on the *Teutonic*.

Returning recently on the *Kaiser Wilhelm II.* were Albert Lorsch, of Albert Lorsch & Co., New York, and Mrs. Lorsch; also William Hochster, of Rice & Hochster.

Trade Gossip.

The Forman Co., New York, recently compiled and published an attractive booklet, containing photographs of several of its signs in metal and wood. The outside front cover is of heavy glazed paper, and is artistically decorated with a lion seal in silver on a buff and white background. The illustrations shown on the inside of the 24 pages have been carefully selected.

The Navy is a new monthly publication, which makes its initial bow with the January number, and does so with a degree of grace that promises well for its future. The new monthly will be devoted to the interests of the United States naval service and to the discussion of international questions affecting American interests and American foreign policy, thereby offering something that within these limits is not provided by any other publication. While many of the articles will necessarily treat of technical matters, it is announced that the treatment will be such as to appeal to all. The human side of life aboard ship is not to be overlooked, and trade questions will naturally be of importance. It may be said that the jeweler and the silversmith furnishing a part of the supplies aboard ship, especially those of an ornamental character, join with the other classes of business men in having an especial interest in naval developments. The illustrations are strong features of the first issue, which is handsomely printed. Among the articles is a timely one on "The Key to the Open Door, the Philippines," written by Benj. Baker. The new monthly will be of special value to advertisers seeking to reach the men of the navy.

Providence.

Among buyers in town last week were S. Cerf of Pittsburg, H. Bloomfield of Montreal, Mr. Hervitz, of Rochester, and C. Meister of Pittsburg.

A. A. Remington was last week elected chairman of the executive committee of the Pomham Club, while E. B. Hough and Walter S. Hough also received committee places.

Everett I. Rogers was recently elected one of the board of directors of the United National Bank, and Dutee Wilcox was elected to a similar position in the National Bank of Commerce.

Theodore W. Foster, who was appointed by Gov. Utter one of the Rhode Island delegates to attend the conference at Washington, D. C., for the consideration of ways and means for developing our export trade, left Saturday with the other delegates.

The William A. Read Co., successor to Read & Lincoln, Chestnut St., has taken out articles of incorporation, the amount of capital stock being placed at $25,000. The incorporators are William A. Read, Thomas S. Jackson and John Wright. The concern will remain in its present location.

An incident a bit out of the ordinary occurred at the office of D. Wilcox & Co., Saturday afternoon, when Harvey J. Flint was presented with a loving cup which had been suitably inscribed. Mr. Flint has resigned his position with the firm in order, it is understood, to engage in business for himself in the jewelry line.

Formal notices were recently sent to the creditors of the Newell & Fisher Mfg. Co., announcing that the composition agreement offered by its firm had been accepted by all creditors, and that Lewis A. Waterman, the assignee, had under the terms of this agreement transferred to the firm the assets which were held by him.

At a recent meeting of the Jewelry Workers' Union the following officers were nominated for the ensuing year: President, Albert Fournier; vice-president, Mr. Stalk; recording corresponding secretary, Edward J. O'Connors; financial secretary, E. McDonald; treasurer, Mr. Murphy; executive board, George E. Brady, John Moran, Joseph Fish, William Alverson, William Arnold and Mr. Meehan; trustees, George E. Brady, Mr. Murphy and William Earle; auditors, John Moran, Joseph Fiske and Mr. Folke.

Nicole Bellaman, a young Italian, was arrested in the jewelry shop of Julius Eichenberg, 31 Mathewson St., Sunday night by police of the Central Station. Mr. Eichenberg had occasion to visit the shop, and on coming out noticed that the door had been tampered with. He promptly notified the police. They visited the place, found the Italian there and placed him under arrest. On his person a quantity of jewelry valued at about $12.50 was found. He was arraigned Monday in the Sixth District Court before Judge Lee. He pleaded guilty and was held in $1,000 for the Grand Jury.

Charles A. Champlin, the East Providence Town Councilman who died last Friday as a result of injuries received by falling from a staging nearly a month ago, was at one time identified with the jewelry trade. He was born Nov. 6, 1863, and after receiving his early education learned the jewelry trade, remaining in it for some time. He withdrew from it to start a stable, later sold the latter and entered the jewelry business again. About two years ago he left the jewelry business to form the contracting firm of J. Henry Champlin & Co. It was while he was at work at his calling that he received the injury which resulted fatally.

In the Superior Court recently J. G. Fuller appeared to bring an action against Frederick E. Perkins and others, trustees of the estate of Charles E. Perkins, as the result of certain stock transactions. The case came before Judge Brown, and it appeared from the evidence that Mr. Fuller had given a note for $6,500 to Charles E. Perkins to enable him to carry on the business of the J. G. Fuller Co. As collateral he put up 185 shares of stock in the company. After Mr. Perkins' death the company went into liquidation, and it is alleged that one of the defendants informed Mr. Fuller that the 185 shares were not enough to cover the note, and asked him to give up the 65 remaining shares that he held. He asserts that it was stipulated that if this was done he would be given all the surplus over and above the value of the stock as compared with the note. This agreement, he alleges, has not been carried out.

Connecticut.

Wm. H. White has been elected treasurer of the New England Watch Co., Waterbury.

The International Silver Co. recently sold to M. R. Budd a parcel of real estate near the corner of Broad and Pratt Sts., in Meriden.

O. E. Rudolph, New Haven, is convalescent, after having been confined to his home for several days with a serious attack of influenza.

Henry Hutchinson, at one time a well-known clockmaker in the State of Connecticut, died Wednesday at his home, in Bristol, of heart disease.

Edward T. Abbott, superintendent of the International Silver Co., Bridgeport, was the guest, on Sunday of last week, of W. N. Haskell, of Danbury.

E. Bliss, of the A. E. Bliss Co., Meriden, who formerly looked after the interests of the concern in New York, has decided to take up his residence in Meriden.

Representative James G. Woodruff, who is also president of the Wm. L. Gilbert Clock Co., Winsted, was unable to attend the opening session of the General Assembly in Hartford, owing to a severe attack of rheumatism.

Enoch Leigh, for many years in the employ of the Meriden Britannia Co., died recently at his home in Hartford, aged 82 years. The deceased was a native of Staffordshire, Eng., and was well known as an expert engraver.

One of the store houses of the Seth Thomas Clock Co., Thomaston, is being removed and the building shortened in order to make room for the sidewalk, which is necessary, owing to the laying of a trolley line into Thomaston.

Dana Redmond, formerly of Wallingford, has taken over his father's business, consisting of the National Jewelry Co. and the McKenney Jewelry Co., both of Portland, Me.; the H. M. Hill Co., of Lynn, Mass., and the A. R. Hill Co., of Amsterdam, N. Y.

The building now occupied by the Ford Co., New Haven, has been sold to a railroad company and will be taken over Feb. 1. The jewelers have leased a large and spacious store in the Knights of Columbus building, between Temple and College Sts.

Clifford W. Leavenworth has been elected a member of the Board of School Visitors in Wallingford to fill the vacancy caused by the death of Judge L. M. Hubbard. Mr. Leavenworth is treasurer of the R. Wallace & Sons Mfg. Co., and president of the Wallingford Co., Inc.

W. E. Sessions, president of the Sessions Clock Co., Forestville, who was at the head of a movement to organize a company to be known as the Bristol Trust Co., to engage in a general banking and trust business, has engaged F. A. Beach, of Middletown, to take charge of the new institution.

George M. Hallenbeck, who is in charge of the plant of the S. L. & G. H. Rogers Silver Co., in Wallingford, is one of those at the head of a movement to have the company reorganized. It is alleged by Mr. Hallenbeck and others that the Hartford factory is not conducted profitably, while the Wallingford plant pays well. A meeting of the company will be held in Portland, Me., Jan. 26, when an effort will be made to elect new officers. In the plan of reorganization as outlined by Mr. Hallenbeck it is proposed to make the concern a Connecticut corporation instead of a Maine corporation, as it is at the present time.

At a largely attended meeting of the members of the Employes' Aid Association of the Waterbury Clock Co. in Concordia Hall, Waterbury, recently, the annual reports were read, after which officers were elected for the coming year. By the report it was shown that over $3,000 in benefits had been paid out during the past year to those members who have been unable to work on account of accident or sickness. Ninety-three members have been added in the year just passed, making the total membership 626. At the close of the regular business a social session was held. The committee in charge of the annual dance and concert to be given at the Auditorium Thursday, Jan. 24, reported a large sale of tickets, and there is every reason to believe that a large attendance will be on hand.

Included among the National bank directors elected in New Haven on Tuesday of last week are: Gen. George H. Ford, Merchants' Bank; Chas. T. Dodd, elected to succeed his father, the late Samuel Dodd, at the Home Bank, Meriden; N. L. Bradley, C. B. Rogers and W. H. Lyon, First National, Meriden; Walter Hubbard, Edward Miller, George M. Curtis and B. W. Collins, Home Bank, Meriden; George H. Wilcox, Meriden National; George M. Landers, New Britain National; Albert T. Judd, Frank A. Wallace, C. H. Tibbetts, W. H. Newton, G. M. Hallenbeck, C. W. Leavenworth and W. H. Edsal, First National, Wallingford; George E. Edwards, City National, Bridgeport; H. L. Wade and Henry S. Chase, Waterbury National; Henry S. Chase, New Haven National Bank. Charles D. Morris was elected second vice-president of the Dime Savings Bank in Wallingford.

Philadelphia.

B. Brunstein, watchmaker, 508 Mifflin St., has resigned his position with G. Garfinkle & Co.

Marcus Golden, watchmaker, has resigned his position with Riggs & Bro., 3d and Market Sts.

John A. Large, 4618 Lancaster Ave., is making extensive alterations and improvements in his store.

Karl Kempter, 429 Poplar St., is receiving the condolences of the trade owing to the death last week of his mother.

Peter Lane, Jr., widely known as a Republican politician, who died last week at Atlantic City, was at one time in the jewelry business.

William Gibbons, retailer, 40th and Market Sts., departed Saturday for a pleasure trip to Bermuda to recuperate from the strain of the holiday trade.

Gus Lanz, Jr., son of Gus Lanz, Norristown, is reported to be preparing to open an optical store as an adjunct to his father's retail store. The two stores will adjoin.

Among the out-of-town retailers in the city purchasing stock during the past week were: E. Allez, Millville, N. J.; E. K. Bean, Lansdale, Pa.; J. W. Parrish, Newark, Del.

The American Pearl Mfg. Co. made formal announcement last week that Sigmund M. Rosin and Julius Rosin have been admitted to partnership in the firm, beginning Jan. 1.

About 30 members of the Jewelers' Club of this city have accepted invitations to attend the annual banquet of the 24-Karat Club in New York City. They will go to New York in a body.

The retail store of J. L. Josse, 1218 N. 2d St., was visited by thieves early Monday morning. The show case was smashed and a quantity of watch cases and chains were stolen. Six weeks ago the place was robbed in a similar manner.

S. J. Schless, who has retail stores on 7th St. above Market St., has leased the store at 909 Market St., in the most congested shopping district, and is making elaborate improvements in the nature of new fixtures, etc., with a view of opening this as an additional branch about the middle of next month.

The entire stock of M. Hamberg's retail store at 2013 Orthodox St., Frankford, was disposed of at public auction last week at the auction rooms of Freeman & Sons, 12th and Walnut Sts. Mr. Hamburg retires from business. The stock included gold and filled and silver watches, a large stock of clocks and all kinds of jewelry as well as 250 repaired watches.

The annual report of Superintendent Landis of the Philadelphia mint, made public last week, shows unusual activity in gold coinage for 1906. There were 5,760,000 pieces, representing $20,187,583.38, coined. This output establishes a new record for the mint in this city, The large demand for gold coins was caused by the scarcity of small notes. Not a single silver dollar was coined.

J. Warner Hutchins, 728 Sansom St., left Monday for Harrisburg to attend the inaugural ceremonies of Governor Stuart. Mr. Hutchins accompanied a number of members of the Union League who went to the State capital to honor their former president. Mr. Hutchins addressed a large gathering at the rooms of the Sunday Breakfast Association, a charitable organization for the reclaiming of wrecked men Sunday evening.

Max Newman, watchmaker, formerly with J. E. Caldwell & Co., of this city, who left here to accept a position at El Paso, Tex., has notified his friends in the trade here that he is now in Mexico City, where he has secured an excellent position with a prominent American jeweler, A. C. Smith. Mr. Newman reports that there is a great field for young watchmakers in the southwest and in Mexico, especially those who come with good recommendations from leading eastern retailers.

F. L. Wood, with the Bailey, Banks & Biddle Co., who has been a chum of Francis X De Lone, the young man who mysteriously disappeared in the Park last week, and the horse which he had been riding, as was his afternoon custom, found running at large, is bending all his efforts to endeavor to clear up the mystery and is giving the police and the detectives all the assistance in his power. The belief gains ground that Mr. De Lone, who was wealthy, was thrown by his horse into the Schuylkill River and drowned.

The Bailey, Banks & Biddle Co. made the gold baton which was presented at the inaugural ceremonies at Harrisburg Tuesday of last week to William S. Vare, chief marshal of the South Philadelphians, who paraded in honor of Governor Stuart, one of their neighbors. The baton was of original design and a costly as well as an artistic souvenir of the occasion and a tribute to Mr. Vare, whose efforts were bent to have the neighbors of the new Governor do him the greatest possible honor on the occasion of his inauguration.

The Bailey, Banks & Biddle Co. offered a reward last week of $500 for the return of several valuable gold mesh bags left recently by a young society woman, one of their best patrons, on a train. The lost jewelry is valued at $2,000. It consisted of one gold chain mesh purse, and three gold chain mesh bags. All were set with precious stones. The articles had been sent to her on approval. She was not satisfied with them and started to return to town with them from Germantown. While she was entrained the package was lost. The Bailey, Banks & Biddle Co. refused to divulge the name of the woman who lost the articles.

The annual meeting of the stockholders of the Keystone Watch Case Co., Friday of next week, will be of especial interest to the trade, since a director will probably be chosen to succeed Amos R. Little, who died recently, and who was a financier of note and also a member of the Bailey, Banks & Biddle Co., but in both in the capacity of a silent partner. In addition the stockholders will be called upon to approve of the recommendations of the board of directors that a portion of the real estate now owned by the company on Wylie St. above 19th St. be sold. The company has recently made extensive improvements to its establishment, and has no longer any need for the property in question.

North Attleboro.

J. J. Sommer has returned from a western trip.

John H. Peckham will be a candidate for the Board of Selectmen.

John E. Tweedy has returned from an extended visit to New York.

M. Sickles, of M. Sickles & Co., Philadelphia, was the guest, last week, of G. Herbert French.

Frank A. Brown was honored, last week, by election as president of the New England aerie of Eagles.

At the meeting of the Republican town committee Wednesday, Frank G. Pate was chosen chairman and George G. Wheeler secretary.

The W. & S. Blackinton Co. as a corporation purchased at public auction on Saturday noon the 285 shares formerly owned by Louis A. Blackinton. The sale was to satisfy indebtedness to the concern.

Joseph L. Sweet, William H. Riley, Fred E. Sturdy, Walter B. Ballou, George K. Webster, Fred A. Howard, E. A. Codding, John P. Bonnett and Woodbury Melcher were elected directors of the Jewelers' National Bank last week.

As a testimonial of their appreciation of the excellent work accomplished by the firemen at the Thompson & Remington fire last week the following concerns have raised a fund for the relief association: Maintien Bros. & Elliot, Scofield, Melcher & Scofield, Thompson & Remington, Robinson Bros., Plainville Stock Co. and Whiting & Davis.

The H. F. Barrows Co. is having its new factory pushed forward rapidly. There will be two big wings, one 130 feet long, while the other will extend back 170 feet. Where they join will be located the office of the concern, to be a two-story structure. The Seth Thomas Clock Co. has been given the contract to place a big clock on the office section of the building.

A jobber who intends making an extended trip through South America has been endeavoring during the past few weeks to impress upon the local manufacturers of the wide and fertile field that lies before them in the southern continent. Without exception the makers of the high-class goods were of the opinion that while in some future day the coast cities of South America may provide a prosperous business, the time is not ripe for making any concerted and determined effort to open the markets. Manufacturers of the cheaper grades of jewelry expect to be able to do something in that direction.

Baltimore.

Louis Freeman, who claimed to be a jewelry salesman from Washington, was fined $50 in the Central police station in this city, recently, on a charge of creating disorder on a crowded passenger train from Washington. He was released upon payment of the fine.

Maurice L. Reeder has brought suit in the Court of Common Pleas against Arthur C. Fry for alleged slander, claiming $10,000 damages. The plaintiff alleges that Mr. Fry called him a thief during a dispute about a piece of jewelry which Mr. Fry purchased from him.

Lancaster, Pa.

Emil Marks has gone to Pittsburg to take a position as engraver.

H. Z. Rhoads, Lancaster's oldest jeweler, is confined to his house by illness.

George R. Weber, of Louis Weber & Son, is confined to the house by illness.

Henry Weeber, who has been ill, expects to return to his store before the end of another week.

William J. O'Connor, formerly of Lancaster, now a Cincinnati jeweler, is visiting relatives here.

Clarence Halbach, of Lancaster, has taken a position as watchmaker with E. G. Hoover, Harrisburg, Pa.

L. C. Reisner has moved his office to Millersville, near Lancaster. Mr. Reisner visited New York last week.

Eugene H. Keller has recovered from the effects of a serious accident which occurred a couple of weeks ago.

Vernon T. Stevens, of the Ezra F. Bowman Technical School, has gone to his home, Covington, Mass., on a visit.

B. Frank Hershey, with John B. Roth, Jr., acted as master of ceremonies at last Friday night's big ball at Hotel Rossmere.

Michael Lang, late a traveling salesman with Charles P. Goldsmith & Co., has taken a similar position with the H. S. Meiskey Co.

The annual banquet of the Lancaster Board of Trade, Jan. 10, was attended by T. Wilson Dubbs, S. Kurtz Zook and A. F. Moyer.

Logan White, engraver with G. William Reisner, is on the sick list with la grippe. Elmer P. Shertzer, jeweler for T. Wilson Dubbs, is also ill with the same disease.

Daniel Weaver, for a number of years proprietor of a jewelry store at Fairmount, but now residing in Iowa, is spending several weeks among old friends at Vogansville.

Fred. A. Wheeler, of the Non-Retailing Co., has started on a western trip. E. R. Kant and Charles Foose, traveling representatives of the same house, with their wives, have just returned home from a visit to New York.

A handsome solid brass altar cross recently presented to Christ Lutheran Church, Elizabethtown, by H. W. Lewis, president of the Farmers' and Merchants' National Bank, Philadelphia, was furnished by Augustus Rhoads, of this city.

A man claiming to be Charles Grumbine, Philadelphia, was arrested last week for attempting to dispose of a quantity of solid silver ware at suspiciously low prices. He was held a couple of days in the belief that he had stolen the articles, but as nothing was found against him he was discharged.

Among the jewelers who recently visited Lancaster were: H. L. Oberlin, of Howard L. Oberlin & Bro.; H. C. Fohl and M. Kaufhold, of Kaufhold & Brubaker, Columbia; E. P. Zane, Christiana; A. T. Heberling, Parkesbury; S. H. Miller, Mt. Joy; R. S. Gitt, Harrisburg; John Eimerbrink, York; J. A. Kirk, Quarryville; H. S. Landes, Fredericksburg, Mo.; Jacob Esch, Intercourse.

The manager of George F. Blakeslee's jewelry store at Tonopah, Nev., which was robbed in a daring manner on the evening of Dec. 31, as told in last issue, is James E. Ziegler, formerly of this city, where he was employed by John B. Roth. Last February he took a position with Mr. Blakeby as a manufacturing jeweler, and when Mr. Blakeslee became ill he made Mr. Ziegler manager.

Syracuse.

About $400 has been collected by the trustee of Wm. D. Oertel, who was forced into bankruptcy some time ago. An order of distribution has been made.

At the meeting of the Day Time Register Co., held recently, all the directors but two resigned, and new ones were chosen. The board then elected Geo. W. Fairchild, president; W. M. Rockwell, vice-president; A. W. Lord, secretary; and Harlow E. Bundy, treasurer and general manager. These changes are the result of the purchase of the concern by the International Time Recording Co., of New York.

Creditors of the Benedict Co. received 40 cents on their claims under a composition arranged by persons who settled the liabilities and reorganized the business at East Syracuse. Among the company's creditors which received 40 cents on a dollar upon promissory notes of the company, indorsed by Harry L. Benedict were several banks. These banks have now filed claims on the same notes against Harry L. Benedict's estate, and they claim that they should be entitled to share pro rata with other creditors of Mr. Benedict. Objections have been filed to the banks participating in this estate. Should the banks be excluded, the creditors will get about 20 per cent., but if the banks are entitled to come in the dividend will be greatly depreciated. Referee Stone has reserved his decision.

Boston.

L. R. Sancton, formerly in the suburb of Hyde Park, has removed to Moncton, N. B., to engage in business.

Charles H. Crump, of Shreve, Crump & Low Co., has returned from a recreation trip after the holidays to Claremont, N. J.

Mr. Carl, formerly with J. L. Williamson, of this city, has taken a position as watchmaker with A. W. Flye, Gloucester, Mass.

The date of the Boston Jewelers' Club's annual dinner will be Feb. 12, and it has been decided to have the gathering at Young's hotel this year. A number of prominent speakers will address the club.

The E. Howard Clock Co. recently installed a four-dial illuminated clock in the new custom-house and postoffice building at Richmond, Ky.; also a quarter-hour chiming tower clock for St. Paul's Presbyterian church at Hamilton, Ont.

At the annual meeting of the Waltham Watch Factory Mutual Relief Association, held in Waltham recently, the old officers were re-elected as follows: President, W. M. Fuller; vice-president, W. R. Sawtelle; treasurer, Leonard C. Lane; secretary, Miss S. F. Ray. The report of President Fuller showed that nearly $7,000 had been paid out in benefits.

Joseph Duckat, Rahway, N. J., has given a chattel mortgage for $1,000.

Pittsburg.

Joseph C. Wasson, of the Joseph Horne Co., is home from New York, where he bought Spring stock.

J. T. Kirtland and E. J. Garsia, who recently joined the traveling force of the W. J. Johnston Co., to cover southern territory, spent a few days last week in Pittsburg and started out on the road Monday.

The store of M. Harris at Mahoningtown was entered one night last week and a number of watches, a quantity of jewelry and other goods were stolen. Part of the plunder was found back of a barn near the store.

The bankrupt stock of Davis Bros., at Galion, O., bought by the Marsh, Brown Mather Co. of this city, will be disposed of within a few days by the latter. This house is enlarging its Pittsburg quarters adding an additional room, new fixtures and two new safes.

The members of the Bloomfield Board of Trade met last week and elected F. J. Porter president; H. E. Juergens, secretary and J. J. Danes, treasurer. The Merchants and Manufacturers' Association gave a banquet Monday of last week, which was attended by a number of jewelers.

Among the out-of-town merchants visiting Pittsburg last week were the following: W. H. Bowser, Ford City; F. R. Brock, Donora; B. E. Brown, St. Marys; T. H. McNary, Washington; Mr. Furtwangler, Greensburg; E. F. Price, Homestead; H. C. Morrison, Mt. Morris; R. V. Marshall, Freeport.

Edward Doe, Newark, O., was in Pittsburg last week buying Spring stock, the first time he ever came here for that purpose. Local wholesalers say that merchants east and west of Pittsburg for hundreds of miles are coming here to buy goods, because of the excellent selections kept and because shipments are being made more rapidly from this district than from many other sections of the country.

S. W. McKinley, aged 34, a son of Samuel McKinley, the first jeweler who ever did business at Washington, Pa., died Monday of last week at his home in Turtle Creek, Pa., near Pittsburg. The deceased was also engaged at one time in the jewelry business and was well known. At the time of his death he was a shipping clerk for the Westinghouse Electric & Mfg. Co. and was a member of the Second Presbyterian Church of Washington. Mr. McKinley is survived by a widow and one child.

Erma Kingsbacher, the daughter of Morris Kingsbacher, of Kingsbacher Bros., was married early last week to Ernest Wilbur Stix, of St. Louis, in the ballroom of the Hotel Schenley, the wedding being one of the most brilliant society events of the present season. The bride is a graduate of Bryn Mawr of the class of '06. The ceremony was performed by the Rev. Dr. J. Leonard Levy. Paul Trenman, of St. Louis, was best man, and Miss May Goldman, of the same city, was maid of honor. Mr. and Mrs. Stix started for California on their wedding trip, and on their return will live in St. Louis.

D. A. Curtis has sold his store in Knoxville, Ia., to Luke & Smith.

Newark.

Slight damage was caused recently by a fire in the store of F. Paparozza, 99 Seventh Ave.

Employes of the New York Standard Watch Co., Jersey City, will give their annual reception Feb. 1, in Columbia Hall. It is expected that nearly 1,000 persons will be present.

Among the buildings completed this Winter is the new jewelry factory of L. A. Meyer, Jr., at 11th Ave. and Ogden St., and the new factory of Strobell & Crane, Orchard St. The latter building stands on a site 50 by 125 feet, is four stories high, and cost about $30,000.

Water pipes in the third floor of the jewelry factory of Charles A. Becker & Co., 829 Broad St., broke early Tuesday morning of last week, and the water flooded through the building. A passing policeman saw the dripping water and summoned a fireman, who shut off the service.

Henry Berlovitz, Paterson, last week offered to turn his stock over to his creditors, and it is understood that they will accept the proposition. He began business at 242 Main St., in that city, a few months ago. Prior to that time he had been a member of a firm at Newburg, N. Y.

Leo Slonim, Plainfield, who was robbed and was shot in the arm by a burglar, on the evening of Dec. 3, has made an inventory of his stock and places his loss at $585. While Mr. Slonim was struggling with the burglars diamonds were scattered and some of them have been lost. The man who is accused of the crime is now being held by the Elizabeth authorities.

The assembling room of the Trenton Watch Co., at Trenton, was started in operation last week, and it is said that work will soon begin in the other departments. The business is now being conducted by the two receivers, John M. Cutter and Lewis A. Thompson, as noted in last week's issue. It was said at the factory that there are 46,000 watches in hand, and of these 23,000 have reached the assembling room.

A bold robbery took place between eight and nine o'clock Saturday night at the jewelry store of Benjamin F. Spink, 675 Broad St. While crowds were passing, a thief or thieves pried open a show case near the front door and got away, unobserved, with a velvet pad having on it between five and six dozen lodge emblems made in the form of watch charms. They are valued at $100. The manager examined the show case at eight o'clock and found it all right. At nine o'clock when he looked at it again its two locks were broken and the door was open.

Allsopp Bros., last week, received an odd check drawn by F. Dientsbier & Co., St. Louis, for $229.74, the peculiarity consisting in the fact that the order was written on the back of a common white linen cuff. The check was drawn on the National Bank of Commerce of St. Louis, and as the signature of the drawer was well known in the banks there was no trouble about the Newark firm getting the cash just as readily as if the order had been drawn on the regular printed form. Mr. Dientsbier is an old customer of the Newark firm and, being a man of jolly temperament, enjoys an occasional joke. At the local bank, where the check was deposited, it was said that various freak orders had been received on clam shells, soles of shoes and other unexpected articles, but never before for so large an amount.

Attleboro.

TRADE CONDITIONS.

Representatives of the leading jewelry concerns declare that all the indications point to a remarkably busy year. They assert that there has never been a period so active as the past year, and many are making tentative plans for increasing their floor space and facilities.

The Poole Silver Co., Taunton, has resumed operations after annual stock taking.

William H. Blake, of the James E. Blake Co., will leave for the West with his samples in a few days.

The employes of McRae & Keeler have organized a relief association, for mutual benefit in time of illness.

A lawsuit brought by W. H. Leland & Co., Providence, against the W. H. Saart Co., has been adjusted and withdrawn.

Frank A. Saart, for years a skilled employe in local factories, died last week. He leaves four sons, one William H. Saart of the W. H. Saart Co.

Walter B. Knight, formerly a jeweler in this town, is held in Plymouth jail for alleged forgery, resulting from seven complicated real estate deals.

The Rhode Island Trust Co. has been made administrator of the $80,000 estate left by the late Henry Wexel, of H. Wexel & Co. His widow is chief legatee.

Charles E. Bliss, formerly of Bliss Bros., issued an open letter last week saying he would not again be a candidate for the school board, on which he served 12 years.

The West Silver Co., Taunton, formerly chiefly owned by the heirs of the late Lewis Williams, has become the property of Heman E. Nearing, Carlton A. Woodward, Arthur H. Williams and William J. Davison.

Ambrose Salt, for many years the holder of a responsible place with the Gorham Mfg. Co., died in this town last week. He had lived here nearly 15 years, the greater part of that time being in the employ of G. K. Webster & Co.

Clarence L. Watson, of the Watson & Newell Co., was last week elected president of the First National bank. Other jewelers placed on the directorate are David E. Makepeace, of the D. E. Makepeace Co.; Harvey Clap of the Daggett & Clap Co.; Raymond M. Horton, Albert A. Bushee, of A. Bushee & Co.; Samuel M. Einstein, of the Attleboro Mfg. Co.

The Indiana State Optometrical Society has adopted the following resolutions on the death of the late John Wimmer:

Whereas, In the course of events, the inevitable but unwelcome guest has entered the home and called away our worthy and esteemed colaborer; and

Whereas, By his death we have lost an honored and valued helper; therefore, be it

Resolved, That the Indiana State Optometrical Society, in regular session, does offer condolence to the grief-stricken family in this their sad hour of bereavement, and point them for comfort to the Father of all, who notices even the fall of a sparrow.

Canada Notes.

G. E. Jacques, jeweler, of Calgary, Alta., is selling out.

W. R. Noble & Co., Ltd., Winnipeg, Man., have been burned out.

Harry Miller, Ottawa, is offering to compromise at 25 cents on the dollar.

Joseph H. De Silberg, optician, Ottawa, has given a renewal chattel mortgage to Bell Goldman for $1,590.

W. G. Kent, manager of the Toronto Jewelry Mfg. Co., Toronto, Ont., has gone to New York on a purchasing trip.

John F. Logan and John B. Easson, traveling representatives of the Goldsmiths' Stock Co., for Ontario, started on their respective trips last week.

Wm. Coutts, manager of the stationery department of Ryrie Bros., Ltd., Toronto, Ont., has gone to New York to place large orders for the Spring trade.

C. E. Vanstone has taken a position as traveling representative of the Meriden Britannia Co., Hamilton, Ont., in place of N. F. Grundy, who recently resigned his position.

J. L. Eaves, representing Edmund Eaves, Ltd., Temple building, Montreal, Can., is on a purchasing trip to Attleboro, Mass., and is staying at the Narragansett Hotel, Providence.

The following out-of-town buyers called on the Toronto, Ont., trade last week: J. S. Smith, St. Catharines, Ont.; E. Smith, Oakville, Ont.; Frank F. Sills, Acton, Ont., and J. R. Orr, Souris, Man.

The four burglars who broke a window in David Ward's store, Toronto, and tried to steal a number of diamonds, were sentenced on Monday. Joseph Warren, the principal, who has a long criminal record, having spent 19 years of his life in the penitentiary, was given seven years' imprisonment. His accomplices, John Warren, Frederick Marsh and John Milligan got three years each. Other charges against John Warren and Frederick Marsh of stealing watches were withdrawn for want of evidence.

Toledo, O.

F. J. Gould, manager of the optical company of the same name, will shortly move into a new residence he is erecting on Robinwood Ave.

J. J. Freeman & Co. are arranging to move into their new building about Feb. 1. The moving date is being prefaced by a "monster" sale, which is probably larger than any similar jewelry sale in the history of Toledo.

Among the landmarks on Summit St. is the large street clock which stands in front of the jewelry store of the M. Judd Co. This clock has been there for years, and in many respects is considered the official time giver of the city. The Board of Education is arranging to install a new clock in its new office building on Empire St.

A man about 23 years of age recently visited the store of J. P. Stein, Alliance, O., and secured a certain amount of stock and cash by means of a worthless check bearing the name of the Alliance Machine Co., and made out in favor of R. Moore. The police were notified.

Cleveland.

V. R. A. Wortman, a jeweler of Canton, recently underwent a delicate surgical operation on his brain at the Lake Side Hospital.

W. Sumner Blackinton, traveler for S. O. Bigney & Co., is critically ill at a hospital in this city, and his condition is causing great concern to his many friends throughout this section. He is widely known in the trade, and was for years a partner in the old chain house of W. & S. Blackinton, and for a time represented that concern on the road after the business was incorporated under the present style.

The store of Arthur Miles, 1839 W. 25th St., N. W., was closed recently and Mr. Miles is said to have left the city. He has been in business here since 1898, and was formerly located at 863 Lorraine St., at which place he succeeded E. T. Bates in business. In April, 1905, creditors brought bankruptcy proceedings against him, and since that time he has done business on a smaller scale. He is supposed to have carried a stock worth $2,500.

Webb C. Ball, of the Webb C. Ball Watch Co., recently announced that within a year the retail business of his firm will be moved from its present location to the Kingmoore building at Euclid Ave. and E. 9th St. The Kingmoore building was purchased by the Ball concern and extensive improvements will be made, among which will be an addition of four stories to the three which the building now has. The present location of the company, 242 Superior Ave., N. W., which has been occupied by Mr. Ball for 24 years, will be retained for the wholesale business, and the railroad watch business which he controls.

New Orleans, La.

Harry Cohen and M. D. Jacobs will hereafter travel for Leonard Krower, covering the territories formerly visited by J. T. Kirtland and E. J. Garsia.

Weinfurter's Jewelry Palace suffered another visit from a thief several nights ago. A negro loafer smashed in one of the large show windows of the establishment, grabbed a tray of jewels and started to run away. A police officer who had heard the crash of glass pursued the thief, captured him, and recovered the booty.

D. J. Molassanas, the jeweler at 1005 Canal St., was before Judge Fogarty of the First Recorder's Court recently on the charge of conducting his business without a license. He was given the alternative of paying a fine of $5 or serving 30 days in the Parish Prison. Molassanas, it is said, had a license, but Thursday when an officer entered his place and asked him if he had one the jeweler only laughed, and later refused to show his license, saying that it was in his safe. Judge Fogarty, in passing sentence, said that the jeweler should not have acted in such a contrary manner, and, having a license, should have displayed it.

Joseph F. Noonan, formerly employed in the United States Commissary Department at Fort San Houston, was placed in the Parish Prison in this city several days ago by a Pinkerton detective and held as a fugitive from justice from Baltimore. It is alleged that Noonan went to the establishment of the Castelberg National Jewelry Co., Baltimore, Md., and, representing himself as a Joseph Norton, a well-known stationer, obtained a diamond ring worth $130. Later he worked the same game successfully in the same city in the store of Isaac Benesch & Sons, obtaining a diamond ring worth $150. At the store of J. Katz & Co. he used the name of Owen Bernard Carney, and secured diamonds and jewelry worth several hundred dollars, after which he skipped out. Noonan was taken back to Baltimore Friday.

Washington, D. C.

W. W. Birth, of the Oldest Inhabitants' Association, celebrated his 91st anniversary last week. In 1839 he was engaged in the jewelry business in this city .

The meeting of the American Institute of Architects in this city was made the occasion last week for the presentation of a gold medal to Sir Ashton Webb, architect to King Edward VII., at the Corcoran Art Gallery, the intention of the presentation of the medal being to mark distinguished achievement in architecture.

It was said here last week that friends and relatives of Robert C. Castleberg, the missing jeweler, who is reported to have been located in Shanghai, China, know nothing about the man except what they have seen in the stories published in the newspapers. It is said that Castleberg's family have had no news from him since a month after he disappeared in July, 1905.

Representative Bartholdt has been presented with a bronze medal from Baron d'Estournelle de Constant, the President General of the Council General of the Association for International Conciliation. Representative Bartholdt is chairman of the American branch of the Interparliamentary Union, and the medal is a recognition of the splendid work he has done in that capacity.

The police are investigating the circumstances connected with an arrest made here recently of Edwin Lechmere, alias Brown, Kansas City, Mo., for the theft of some diamond crystals, $126 worth of gold coins, $80 in gold dust, silver bars, some carbonado and a quantity of other specimens from the Smithsonian Institution. The prisoner was found with some of the items named in his possession, although he claims that they will find it difficult to make out a case against him, and he appears very indifferent to the entire matter. He claims to be a graduate of Leland Stanford University, Cal., and of the School of Mines, also of that State.

Harrisburg, Pa.

The auction house of William H. Stonesifer in Carlisle was robbed recently of about $150 worth of goods, including clocks and jewelry.

There are 160 clocks throughout the new State capitol, including the ornamental clocks and the various wall clocks, which are of mahogany and in the shape of a keystone. These clocks are all adjusted and wound once a week.

P. G. Diener will gain possession of his new quarters at 408 Market St. on April 1 next, the present tenants having secured a new location. Mr. Diener is now located at 410 Market St., and the new store will give him much-needed additional room for his growing business.

In commemoration of the inauguration of Governor Stuart this week the Harrisburg Board of Trade issued an aluminum keystone medal showing an excellent likeness of the new Governor, who became Pennsylvania's 26th executive, and on the reverse side a picture of the new capitol.

Masked burglars entered the Beaver Meadow store of the Van Sickle Mining Co. on the night of Jan. 11, bound and gagged the sleeping manager, Mills Harold, and then proceeded to loot the store of a large quantity of jewelry and about $500, which was taken from the safe. There were six men in the party.

Pacific Coast Notes.

N. M. Johnson, Kingsburg, Cal., has installed oak wall cases and otherwise improved the interior of his store.

Robert J. Taupert, Las Vegas, N. Mex., has been seriously ill with pneumonia, but is now believed to be slightly better.

H. C. Yontz has moved from the west side of the Plaza, in Santa Fe, N. Mex., to the Laughlin block, in the same town.

The store of I. E. Kring, 714 W. 3d St., Los Angeles, Cal., was slightly damaged last week by fire, which originated in the dwelling rooms of Mr. Kring, in the rear of the store.

The Hansen-Pierce Jewelry Co., formerly of Illinois, has opened an attractive store in Berkeley, near the corner of Telegraph Ave. and Bancroft Way. This part of Berkeley is comparatively new as a business section, and the Hansen-Pierce Co. will have the first jewelry store in that vicinity.

The officers of Red Bluff have secured additional evidence against the man under arrest for the robbery of P. H. Shuey's store, Red Bluff, Cal. After a search of the neighborhood where the officers first saw him, a considerable portion of the stolen jewelry was found. In a water hole tied in an old handkerchief were found a pair of earrings, several stick pins, 10 chains and nine lockets. About half of the property is still missing.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Jan. 12, 1907.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$156,654.83
Gold bars paid depositors	375,105.67
Total	$531,760.50

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

Jan. 7	$41,516.15
" 8	158,120.09
" 9	57,181.24
" 10	76,217.13
" 11	15,406.61
" 12	46,184.45
Total	$375,105.67

Edward F. Fowler, Boise City, Idaho, recently moved his stock from his old quarters on Main St. into a newly furnished store in the Alaska building, on the same thoroughfare.

News Gleanings.

S. Yaffee, Lynn, Mass., was recently burned out. The insurance amounted to $3,000.

A. L. Despres, father of Emile Despres, of Despres, Bridges & Noel, Chicago, died Monday morning of old age, aged 88.

The store of A. S. Orr, Greenfield, Ind., was destroyed by fire about a week ago. Most of the stock was saved.

A meeting of the creditors of L. Lindauer, Savannah, Ga., will be held in the office of R. L. Colding, in that city, to-day.

Roy Greenhalgh, La Crosse, Wis., has discontinued business at that place and offers to turn his stock over to creditors.

Jewelers of Mankato, Minn., have agreed to close their stores at 6.30 P. M. daily except Saturdays, until further announced.

The store of J. C. Slaughter, Forrest City, Ark., has been damaged by fire to the extent of $1,100. The insurance amounts to $500.

H. W. Heilman, Springfield, Ill., who has been working for E. L. Marsh, in Fort Dodge, Ia., has bought an interest in the business.

E. E. Ross, Connellsville, Pa., convicted of assault and battery and larceny by bailee, has been sentenced to six months' imprisonment in the local workhouse.

Adam J. Hood, who for a number of years had a retail store in East Orange, N. J., died recently in his home, 83 Burnet St., in that city, at the age of 62 years.

Cave & Plunket are rapidly completing plans for the opening of a retail jewelry store at 617 Main St., Houston, Tex. The store will be formally opened about Jan. 21.

Jesse L. Cross, Staples, Minn., spent Christmas at his old home in Campbell, Minn., and returned with a bride. Mr. Cross has also bought the interest of his partner, F. W. Zimmerman.

J. K. Roumain, who has now a jewelry establishment on Main St., Baton Rouge, La., has purchased from L. J. Gimler a lot and building on 3rd st. for $14,000, and will have an establishment on that thoroughfare.

George J. Johnson, Wentworth, S. Dak., who recently went into bankruptcy, had been in the jewelry business about three years. He started at Wentworth in the drug line about 1900, and later added a jewelry department.

The J. S. Johnson Jewelry Co., Greeley, Colo., now in bankruptcy, is controlled by J. S. Johnson, who began business there under that style early last year. He carried a stock of about $2,000, and is also interested in a grocery business.

An involuntary bankruptcy petition was filed last week against R. M. Vail, Scranton, Pa. Mr. Vail was formerly in the employ of Oscar Hyer, and succeeded the latter in business November 20, 1902, at which time he bought out Mr. Hyer's interest.

F. W. Whitehead, 344 Yonge St., Toronto, Ont., will, it is said, lose the sight of his right eye as the result of striving to eject from his establishment a man named Pollock, who thrust the point of an umbrella in the organ. The offender escaped.

At a recent meeting of the executive committee of the Milwaukee Jewelers' Club, it was decided to hold monthly banquets, following out the plan adopted last year. The first banquet was given Wednesday last at the Hotel Blatz, and proved successful in every way.

Rensalaer Elwood, who conducted a jewelry business at Albion, Mich., for over a quarter of a century, died in the Michigan State Asylum in Kalamazoo recently. The remains were brought to Albion for interment. The deceased, who was about 66 years old, is survived by no near relatives.

A. W. Voedisch, Aberdeen, S. Dak., entertained his competitors in the jewelry business in that city at lunch recently. Those present were O. B. Tripp, D. G. Gallett and Charles A. Sauer. They have arranged to close their stores at 6.30 P. M. during the Winter months.

J. W. Beamen was recently appointed trustee in the bankruptcy of F. W. G. Bartlett, Sayre, Pa., at a meeting of the creditors at Tonawanda before Referee Codding. Mr. Beaman was instructed to bring action against the First National Bank of Sayre for $840 which Mr. Bartlett had deposited to apply on a judgment note.

One of the attractive calendars presented to the trade is that designed by the International Gem Co., New York. The calendar is mounted on drab cardboard, nine inches long, and six and one-half inches wide. Above the calendar, surrounding the figure of an infant, appear, against a white background, the 12 month stones in their natural colors.

A runaway horse plunged through one of the plate glass show windows in the store of Leo Lando, 143 N. Pennsylvania St., Indianapolis, Ind., last week. In addition to the wrecking of the window, opera glasses and other stock were damaged. Mrs. Isabelle Fowler, an aged woman, was knocked down by the animal and seriously injured. The loss was about $300.

A large clock has just been installed in the Winnebago National Bank building, Rockford, Ill., by the Seth Thomas Clock Co. The timepiece has three dials, each about two feet in diameter, and will be illuminated at night. The clock is located at the corner of a building and extends diagonally across the sidewalk, being supported by large steel brackets.

Samuel Stone, of Fall River, Mass., has brought suit against a street railway company, claiming a cash register in a street-car accidentally fell on his head, causing him serious injury. He is a jeweler and claims his eyesight is so badly affected his expert judgment of precious stones is impaired, and his hearing is so affected he cannot hear distinctly the ticking of clocks and watches left with him for repairs, which badly handicaps his work.

W. L. DeGraff and J. K. Quantrell, who formerly conducted business at 616 N. Ottawa St., Grand Rapids, Mich., under the firm name of DeGraff & Quantrell, have dissolved partnership by mutual consent. The hardware and jewelry business will be continued by W. L. DeGraff under the name of the DeGraff Hardware Co., to whom all debts are to be paid and upon whom all demands of the partnership are to be presented for payment.

Early one morning recently the Springfield, Ill., police discovered a large hole in the ceiling of the boys' ward, and upon investigation ascertained that one of the prisoners, Louis Potts, had made his escape. Potts, together with his brother Charles, had been arrested on a charge preferred against them by their father, claiming that they had stolen jewelry from a St. Louis jewelry house. They live in that city, and were arrested in Springfield.

The funeral of James Mix, the veteran Albany, N. Y., jeweler, whose obituary was published in last week's issue of THE CIRCULAR WEEKLY, occured on the afternoon of Jan. 7 from his late home, 688 Madison Ave., Albany, and the services were among the most largely attended ever held in this city. The officiating clergyman was Rev. Edward A. Collier, while the pallbearers were: Leland D. Mix, Fred L. Mix, Edward D. Mix, William B. Wackerhagen, William Vrooman of Schenectady and Ernest Hoagland. Interment was in Rural cemetary.

E. G. Kemmerer, Wilkes-Barre, Pa., has been made the defendant in a suit for $5,000 damages brought against him by Miss Anna G. Jonson. The plaintiff alleges that during the holiday rush, when the store was crowded with customers, a bracelet was missed and she was accused of having stolen it. She demanded to be searched, and alleges that the bracelet was not found upon her, but was later discovered where a clerk had absent-mindedly placed it. Miss Jonson claims that her treatment in the store humiliated her and damaged her reputation.

The arrest and conviction of Frank Havalin and Thomas Blair, who recently robbed a jewelry store in Tekoa, Wash., has brought forth another claimant for a share of the reward offered. This is Sheriff Joseph Cannutt, of Whitman County, who alleges that the value of the property recovered is about $600, and that he is entitled to one-half of the $800 reward. Jewelers in Tekoa claim that the value of the goods which Cannutt recovered is only $50. The local force of deputies recently signed an agreement according to which the award was to be divided equally among Sheriffs McPugh, C. M. Delamater, W. H. Reynolds and T. H. McDermott.

Frank Redmond, formerly a jeweler of Springfield, Ill., but who is now a merchant policeman of that city, recently interrupted a couple of robbers in the act of breaking a show window with the result that one of the men fired at him, the bullet taking effect in his right shoulder just above the lung. Policeman Redmond started in pursuit of the men, but, overcome by weakness from loss of blood, he was forced to stop and telephone for the patrol, so the men got away. A physician who examined Redmond's wound declared that it was painful but not very dangerous, and he was removed to St. John's Hospital. Later four men were arrested by the local police. Mr. Redmond, before joining the merchants' police force, was a watch repairer with J. G. Pierik & Co.

Voluntary Bankruptcy Petition Filed by A. M. and H. J. Zarle.

CLEVELAND, O., Jan. 11.—A petition in voluntary bankruptcy was filed in the United States District Court yesterday by Arthur M. Zarle and Herbert J. Zarle, doing business as A. M. Zarle & Co., jewelers, at 4116 Lorain Ave. Their debts aggregate $12,-118.15, while their assets are $7,683.

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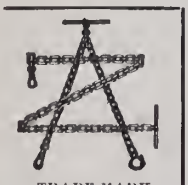
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A Most Interesting and Unique Volume.

VOLUME II of *The Silver Standard*, that most unique and entertaining periodical published by the Meriden Britannia Co., has been issued in book form, and constitutes one of the most interesting volumes we have seen in a long time. *The Silver Standard* is so different from any other magazine that it is in a class by itself and certainly no other house organ can approach it in entertaining and instructive literature. The New York *Sun* devoted over a column of its editorial page in a recent Sunday edition to a review of *The Silver Standard*. This is a testimonial that no other house publication, or no form of advertising literature has ever received before, and that any magazine or publication of any character might well be proud of.

The Meriden Britannia Co. has also received complimentary letters from Postmaster General Cortelyou, Colonel George Harvey, editor of the *North American Review*, John S. Phillips, editor of the *American Magazine;* Arthur Brisbane, editor of the *New York Evening Journal;* Edward Bok, editor of the *Ladies' Home Journal*, and many other editors, publishers and prominent men, all praising *The Silver Standard* in the highest terms.

The year 1847 was one of the most interesting in the history of the country, but one does not begin to appreciate fully how many important things happened at that period, or were then under discussion until one glances through Vol. II of *The Silver Standard*. In the first number of this volume is a review of the year by Horace Greeley with a characteristic portrait of the author, showing his usual carelessness in dress and unstudied simplicity. There is an article on the "Future of Texas," in which the question of how this country is to govern the recently annexed territory is discussed, with opinions from the north and south. "Emigration to California," "Morals in Connecticut," "Tight Pantaloons and Tobacco," "*The Sun's* Express," "Recall of General Taylor," and "Daniel Webster and the War" are a few of the interesting head lines. There is also a description of an aerial ferry, with illustrations and text showing the progress in building structure in Philadelphia since 1847.

In No. 2 we see that the tariff question was even then uppermost as a subject of discussion, for the main article in this issue is "The Evils of the Present Tariff." "To Prevent Railroad Accidents" shows that though the railroad was then in its infancy the prevention of accidents was a matter of thought, the same as it is to-day. There is an illustration of a unique single rail device. Chicago 60 years ago and to-day is graphically shown. "The Omnibus Business of New York," "Cunard Steamers at Jersey City," an illustration of a new railroad chair, "Locomotives Built to Burn Coal," "Bill to Tax Bachelors" are some of the subjects treated.

The June number tells of the urgent need for reform in the Postoffice and for the reduction in postal rates. A view of San Francisco in 1847 and before the recent fire shows the remarkable development of the Pacific coast metropolis. "How Dandies Are Made" and "First American Mail Steamer" are also described.

Cincinnati is the subject of an interesting descriptive narrative in No. 4, in which the startling prediction is made that in 1904 the population of the Queen City will exceed 4,000,000 people. A description of the first electric car exhibited in 1847 in Dover, N. H.; illustrations of St. Paul at that time and to-day, and a wood cut of a proposed elevated railroad, are some of the interesting features of this number.

The enormous increase in immigration during the year 1846 seems to have alarmed the people of that day, and the statistics published in No. 5 show that over 100,000 immigrants arrived during the previous year, over 40 per cent. of which were from Germany and 40 per cent. from Ireland. "The Growth of Detroit," which ceased to be the capital of Michigan in 1847, is shown in pictures and statistics. "The Reappearance of Mr. Clay," "Latest News from Mexico," "The First Typewriter," "Slavery in New England," "Steam Factory in Hartford," were matters of absorbing interest at this time.

The December issue shows an illustration of Lord Timothy Dexter's house surrounded by columns bearing statues of the presidents and other notables. This must have been a remarkable estate, almost as picturesque as Lord Dexter himself. Atlanta received its charter in 1847, and the city as it was at that time and it is to-day is described in this number. We find a new device to prevent the smoke nuisance of locomotives was invented in this year; that the peace terms with Mexico were considered severe; that Jersey City had a population of 5,862, and that President Polk in his annual message advocated a full indemnity for Mexico for the cost of the war; that John Calhoun was named for President; that the streets of St. Louis were lighted with gas for the first time.

These are some of the subjects that appear in Vol. II of *The Silver Standard*, and will give an idea of the fascination of this little publication, and show that W. G. Snow, the editor, not only has searched most carefully and thoroughly among the periodicals of the day to obtain the data for the articles, but that he has the true editorial faculty of deciding what will be most interesting to his readers. Any jeweler who does not receive *The Silver Standard* should write to the Meriden Britannia Co., Meriden, Conn., at once to be placed on its mailing list.

Hirsch & Kaiser, San Francisco, Cal., have secured the lease of a building now being erected on Post St., near Grant Ave., adjoining the Shreve building. When finished, the new store will be five stories high, 122½ feet in depth, with a frontage of 55 feet. It is to be a first-class structure, and will probably be about a year more in course of construction. The firm will occupy the whole building, and expects to make it the finest and most complete optical and photographic establishment west of the Rocky Mountains. The present location of Hirsch & Kaiser on Fillmore St., near Sutter St., though a good situation for business under present conditions, is inadequate in space, and as the city rebuilds, will be too remote for a large business.

Optical Notes and Briefs

F. W. Poole, optician, Newport, R. I., on Monday opened a branch store on Broadway. He has closed his establishment on Bellevue Ave., and will not reopen it until June.

Dr. J. M. Ness, Wahpeton, N. Dak., and A. O. Wold, Langdon, N. Dak., have been appointed members of the State Board of Optometry. Mr. Wold has been made secretary.

Maurice Cross was recently taken into custody in Philadelphia, Pa., accused of attempting to extort $100 from Josephine C. Wheeler, of 524 S. 11th St., that city, who alleged that the defendant demanded that price for two pairs of eyeglasses, asserting that he was an inspector from the Board of Health. The impostor declared that the plaintiff could be forced to spend three weeks in a dark room in the Municipal Hospital if she did not agree to buy the glasses.

William H. Spangler, an optician, whose place of business is in Penn Ave., died last Wednesday morning at 8.30 o'clock at his home in Woodland Ave., Allegheny. He was born on the North Side in 1874 and had been in business for a number of years. Mr. Spangler was a member of the First Christian Church, of Allegheny, and was also a member of the F. & A. M. and of the Royal Arcanum. Five years ago he married Miss Jennie Elizabeth Dodds, who, with a daughter, Alice King, his father, George C. Spangler, and four sisters, survive him. The funeral took place Friday afternoon from his family residence. Interment was at Uniondale Cemetery, Allegheny.

The annual report of C. A. Snell, secretary of the Minnesota State Board of Optometry, tells of 43 candidates taking the examination during the past year, and 20 who succeeded in passing. Two who succeeded had been before the board twice the previous year and two others once. Three others were at both examinations this year, so that but 13 passed on their first attempt. Of the 23 who failed, one had made four previous attempts, another two, and two others one each. Jan. 1, 1906, there were 340 registered optometrists, and 22 were added during the year. Nineteen licenses were revoked and three died during the year. The present registration is 339. There were five prosecutions during the year, all being successful.

The Pennsylvania Optical Society will hold its next annual examination for the "Dioptrician Grade" at the Continental Hotel, Philadelphia, Pa., Tuesday, March 12, 1907, at 10 A. M. Applicants are examined in the theory of optics, refraction, the practical use of the trial case and frame fitting. The examination will be both written and oral. To all who pass a handsomely engraved certificate is given, which, besides being a voucher for proficiency, also shows that the holder has the indorsement of the State society. Only members of the association can take this examination and obtain the certificate, but any optician who applies for membership in the association at the next meeting of the executive committee, occurring Tuesday, Feb. 12, can be admitted in time to join the examination.



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Vol. LIII. CHICAGO, WEDNESDAY, JANUARY 16, 1907. No. 24.

Chicago Notes.

J. A. Limbach, representing the Theodore W. Foster & Bro. Co., is making an eastern trip.

H. E. King, representing the Queen City Silver Co., is making a trip through the central west.

"Archie" Barringer, representing Henry Paulson & Co., is making a trip through the central States.

Fred A. Spies, of Spies Bros., is making a brief business trip to Omaha, Des Moines and Council Bluffs.

J. J. Burke, of the Brooks Jewelry & Optical Co., St. Louis, visited friends in the trade here last week.

George Marchall, of E. V. Roddin & Co., has been confined to his home on account of an attack of acute bronchitis.

C. E. Hobson, Chariton, Ia., has sold one-half interest in his store to Mr. Arnold, of the Arnold Jewelry & Music Co., Ottumwa, Ia.

Massover & Pokrass, manufacturing jewelers in the McVickers building, will remove March 1 to the new Mentor building at Monroe and State Sts.

C. J. Roehr, manager of the Chicago office of the Bassett Jewelry Co., is making a visit to the factory at Providence, R. I., and other eastern points.

Charles Lester, who, it will be recalled, recently resigned from the New England Watch Co., has decided to go to Pasadena, Cal., and leaves this week.

D. A. Wilkins, of the Chicago office of the Ostby & Barton Co., is on a trip to the Pacific coast, with stopping points at St. Louis, Denver and Los Angeles.

W. E. Bell is opening a jewelry store at Little Rock, Ark., and was here recently buying his stock. Mr. Bell was formerly employed in a store at Little Rock.

Frank S. Boyden & Co., manufacturing jewelers, and C. L. Jerome, diamond broker, have removed from the old *Interoccan* building to room 1312, Heyworth building.

R. A. Knight, who sold his store at Waterloo, Ia., about a year ago, has opened up a store at Humboldt, Ia., and was in this city recently buying his opening stock.

J. Ziegler, of J. Ziegler & Co., is at West Palm Beach, Fla., where he has gone with his 12-year-old son Harold. The latter's health is not of the best, and Mr. Ziegler hopes that the mild climate of Florida will be beneficial to him.

George C. Bynner has been engaged by Sproehnle & Co. to cover the southern territory for them. Mr. Bynner comes from B. S. Freeman & Co., Attleboro, Mass. All of the Sproehnle traveling force will be on their respective territories this week.

The first meeting of the creditors of J. F. Dailey & Co. will be held Jan. 22 at 10.30 A. M. in the office of Referee in Bankruptcy S. C. Eastman, Room 905, Monadnock block, 98 Jackson building, at which creditors may prove their claims, elect a trustee, etc.

J. M. Stanley, representative here of the Mauser Mfg. Co., is now at the Presbyterian Hospital undergoing treatment, and probably an operation will be performed. His territory for this season will be covered by J. S. Mayer, who starts for the coast from St. Louis soon.

John B. Renker has been engaged to cover southwestern territory for the American Silver Co.; J. W. Brooks, who comes from Jennings Bros. Mfg. Co., Bridgeport, Conn., also goes with the American Silver Co., and will cover the States of Wisconsin, Minnesota and North and South Dakota.

At the annual meeting of the Chicago banks, held in this city Jan. 8, the following members of the trade here were reelected directors: Bankers' National Bank, F. A. Hardy; Corn Exchange National, Charles H. Hulburd; First National Bank, Benjamin Allen; Chicago Savings Bank, C. D. Peacock; First National of Englewood, C. H. Knights.

Under the auspices of the National Civic Federation a conference between labor and capital was held here on Saturday, Jan. 12, at the residence of Mrs. Potter Palmer. Among the employers present were Charles H. Hulburd, president of the Elgin National Watch Co., and J. P. Byrne, of Lyon & Healy, who is the president of the Chicago Jewelers' Association.

The invitations for the 30th annual banquet of the Chicago Jewelers' Association are out and read as follows: "The Chicago Jewelers' Association cordially invite you to attend their 30th annual banquet at half after six o'clock, Saturday evening, Jan. 19, 1907. The Auditorium. Banquet Committee—L. W. Flershem, chairman; M. A. Mead, A. L. Sercomb, J. P. Byrne, ex-officio."

Martin Priban, who has been employed in the shop of A. L. Williams & Co. for the past 18 years, has resigned his position with the latter firm to enter into partnership with James F. Peters under the firm name of Peters & Priban. Mr. Peters was employed by Pines & Hanson until last November, when he started in business on his own account. The new firm is located at room 913 Silversmith building.

Paul Braude, of the firm of Emil Braude & Bro., met with a severe accident as he was going to his office in the Heyworth building Sunday morning, Jan. 6. He entered the elevator car of the building with four other men all bound for the seventh floor. When the car stopped at this floor three of the men stepped out, and as Mr. Braude stepped forward to go out the car started up, and his life was only saved by the timely aid of the other man in the car, who succeeded in pulling Braude back, but not in time to prevent him from receiving a severe cut in the head. Mr. Braude is now in the hospital, and it will be some time before he gets back to his work.

Denver.

Charles Wathen & Co. will send S. L. Harrod and Leopold Shupe on the road this week.

A. H. Leverel, with Watson & Newell Co., has just returned from a business trip to Chicago.

Edward Lehman, of the Edward Lehman Jewelry Co., left Wednesday for a business trip through the east.

William Fulton, with the Lewis Jewelers' Supply Co. has been appointed receiver for the stock of the J. S. Johnson Jewelry Co., Greeley, Colo.

F. L. Bentz and J. A. Hamilton, of W. W. Hamilton & Co., have left on their respective trips. F. L. Bentz has entirely recovered from his recent serious illness.

The Denver Watch Case Co. is enlarging its quarters. The additional rooms will double the present floor space. The new rooms have plenty of light and will allow the employment of several extra workmen.

Out-of-town jewelers who visited the local trade during the past week included: Morris Bloch, Hot Springs, S. Dak.; Solomon Levinson & Son, Deadwood, S. Dak.; W. J. Crosby, Loveland, Colo.; W. G. Burnett, Lander, Wyo.; W. R. Livingston, Brush, Colo.; French Heard, Providence, R. I.; Joseph Cohn, Leadville, Colo.; A. J. Dawson, El Paso, N. Mex.; Mr. Carpenter, Southwestern Mercantile Co.; E. C. Veysey, Boulder, Colo.; J. S. Johnson, Greeley, Colo.; Frank T. Stedman, New Windsor, Colo.

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FOR ALL AMERICAN WATCHES.

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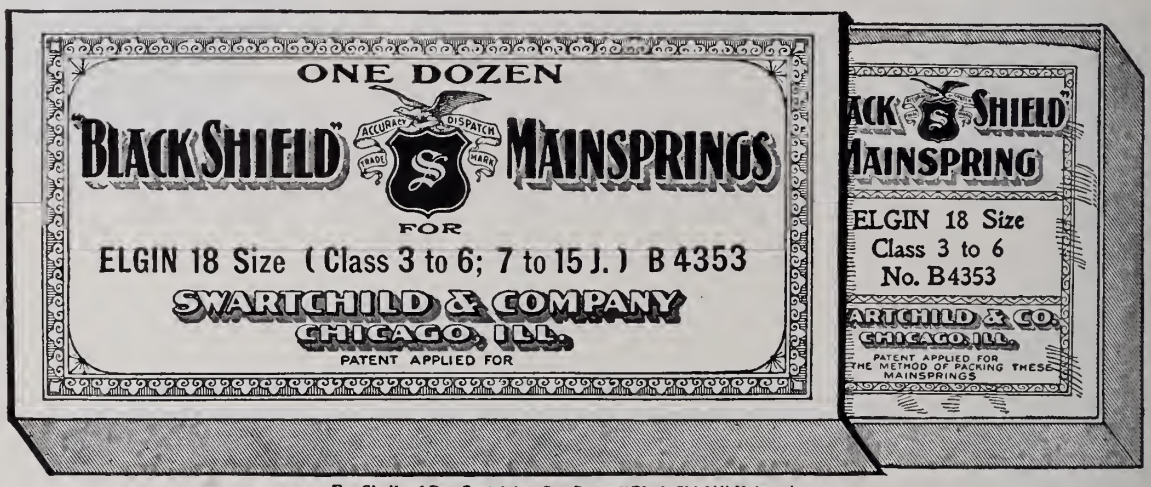
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Kansas City.

John Switlik has taken a position as working jeweler with the Hassig & Krieke Jewelry Co.

Mary Eubanks, with C. A. Kiger, has returned from a holiday vacation spent in Siloam Springs, Ark.

The stock of jewelry of Louis Alisky, 516 Main St., has been destroyed by fire. He states that his loss was $4,000.

Mr. Cook, with E. L. White, Guthrie, Okla., passed through this city last week on his return from a vacation visit.

The Jones Dry Goods Co., which has a large jewelry department, has discontinued its branch store in Topeka, Kans.

C. M. Weed, of the office force of the Woodstock-Hoefer Watch & Jewelry Co., is ill, being threatened with typhoid fever.

L. B. Murray, formerly a traveling representative for John C. Humes, in the china ware line, has taken a position with C. A. Kiger.

E. C. Cleveland and E. H. Snow, travelers for the Woodstock-Hoefer Watch & Jewelry Co., have just started out for their respective territories.

The jewelry store of Smith & Case, 1405 Central Ave., Kansas City, Kans., was broken into a few nights ago, and jewelry valued at $250 was stolen.

Albert Klein, formerly with the Bauman-Massa Jewelry Co., St. Louis, Mo., has taken a position in the material department of the Edwards & Sloane Jewelry Co.

All the traveling representatives of the Edwards & Sloane Jewelry Co. have packed their trunks and gone out on the road, with the exception of Mr. Whitney, who will remain here a week.

Dr. S. W. Lane, of the Southwestern Optical College, leaves the last of this week for Nebraska, where he will attend the meeting of the State Optical Association, and deliver several lectures.

Garrett Owens, who has been in the watchmaking department of the Jaccard Jewelry Corporation, has gone to San Francisco, Cal., where he will take a position with the Bohm-Bristol Jewelry Co.

The following pupils were enrolled during the past week at the Southwestern Optical College: J. T. Doyle, Shelbyville, Mo.; C. J. William Karbach, M.D., Kansas City, Kans.; Mont. O. Stanley, Gallatin, Mo.

The Barr Jewelry Co. has succeeded to the business of the Barr-DeVault Jewelry Co., and will continue at the same location. Mr. DeVault has not yet decided what he will do, and will first make a trip to Mexico.

The following new pupils have just enrolled at the Kansas City Horological School: Edgar Duncan, Globe, Ariz.; M. L. Colbert, Bosworth, Mo.; O. Garrison, Waverly, Kans.; E. R. Bigelow, Minco, Ind. T.

A. J. Levin, St. Joseph, Mo., who has been fitting up a jewelry store in this city for some time on Walnut St., between 8th and 9th Sts., is in the city this week, stocking up the establishment. He intended to open the store Dec. 1, but could not get the fixtures in time.

The following representatives of C. A. Kiger have just left for their territories: M. S. Murray, covering Missouri, Indian Territory, Oklahoma and Texas territory; Howard Potts, in Missouri and Iowa; Lute Potts, in Northern Kansas and Colorado; Harry Clark, in southern Kansas and Colorado; P. F. Murray, in Nebraska, and H. A. Maxwell, in Arkansas, Mississippi, Louisiana and Texas.

The following out-of-town jewelers called on the trade here last week: B. G. Gustafson, Lawrence, Kans.; F. G. Mitchell, Marshall, Mo.; Mrs. J. H. Fuoss, Brookfield, Mo.; L. Megede, Richmond, Mo.; S. J. Huey, Excelsior Springs, Mo.; W. H. Meyer, Lawson, Mo.; George Young, Moberly, Mo.; H. Kennedy, Aurora, Mo.; C. L. Dockhorn, Oskaloosa, Kans.; F. W. Galer, Nowata, Ind. T.; E. A. Church, Claremore, Ind. T.; G. H. Church, Oak Grove, Mo.

J. R. Mercer, accompanied by Mrs. Mercer, left yesterday for a trip to Mexico. Mr. Mercer will go down with the Shriners, and will assist in the initiation of President Diaz into that degree of Masonry. Mr. Mercer announces that he has arranged to rent the first two floors of his Hewson building to the National Bank of Commerce. This will necessitate the removal of C. A. Kiger from his present quarters on the second floor, but Mr. Mercer hopes to keep him in the building, just moving him a floor higher.

Cincinnati.

William Weinburg has moved his factory from 7 Race St. to the fifth floor of the Glen building.

Myer Cohn has become a traveling representative in Texas and the southwest for D. Jacobs & Co.

Joseph Hornback will travel for Rudolph Jacobs & Co., and not D. Jacobs & Co., as previously reported.

The Duhme Jewelry Co. has just completed a handsome diamond necklace valued at $12,000, containing 100 stones.

Joseph Phillips and M. D. Geigerman, of the Sterling Glass Co., have gone on their respective trips north and south.

G. H. Hansgen and family, Bethel, O., stopped here last week on their way to Florida, where they will stay several weeks.

Harry Walton, Cincinnati manager for the Philadelphia Watch Case Co., is now representing the Crescent Watch Case Co. as well.

Lee Loeb, of Herman & Loeb, has recovered sufficiently from the effects of a serious fall which he recently sustained to visit his customers in the west.

Among the recent visitors to the trade here were: T. Zurbrugg, president of the Philadelphia Watch Case Co. and the Keystone Watch Case Co., also C. M. Fogg, of the latter company; S. O. Bigney, of S. O. Bigney & Co., and J. T. Inman, of J. T. Inman & Co.

The Gustave Fox Co. has taken a contract to furnish 75 gold medals for the midwinter carnival of the Cincinnati Gymnasium. A. A. Spiegel, formerly of this house, but now of A. A. Spiegel & Co., will continue to represent his former company as heretofore in the south.

Edward Ness, one of the nine men who escaped from the Hamilton County jail at Cincinnati, Dec. 23, but afterward surrendered to the police, has been resentenced to the State penitentiary for 13 months on a charge of grand larceny. Last Fall he robbed Michael Reitman, an engraver at 1402 John St., of eight gold watches. The second sentence was the same as the first, imposed the day before his escape.

Out-of-town retailers here the past week buying stock included: A. Bland, Greenfield, O.; E. Robertson, Augusta, Ky.; L. C. Diefenbach, Lewisburg, Ind.; B. Zimmerman, Bainbridge, O.; E. Mueller, Hamilton, O.; J. E. Zimmerman, New Holland, O.; G. W. Bowers, Marion, O.; Guy C. Fitz, Gainesville, O.; F. G. Meyer, Dayton, O.; Frank L. Horning, Brookville, Ind.; J. B. Hesselbrock, Liberty, Ind.; Charles Sieglitz, Vevay, Ind.

The police are looking for a swindler who uses a $50 bill, with which he operates cleverly. During the past week this man, who is young in appearance and well dressed, called at Charles Nurre's store, 1214 Main St., and purchased a $4.50 ring. He presented a $50 bill to the clerk, but after receiving his change decided not to take the ring. His $50 bill was then returned to him, for which the clerk received what he supposed was his correct change. The stranger made a hasty departure, and the clerk then discovered that he had withheld $19 from the change he returned.

As yet there is no clue to the thieves who robbed Ben Schneider's store at 1411 Vine St., of $1,500 worth of jewelry in the past week. The robbery occurred at an early hour in the morning, and it is thought from the procedure of the thieves that their work had been carefully planned. Entrance to the building was gained through a coal hole in the alley, leading to the cellar. The thieves then cut the panels from the door which blocked their way to the store. When they got into the store they emptied every show case, taking solid gold and silver goods, bracelets, canes, goblets, charms, lockets, rings and other articles.

Minneapolis and St. Paul.

L. L. Williamson, Minneapolis, recently welcomed a little baby girl to his home.

Bert Barker, Minneapolis, has gone to Bemidji, Minn., to visit his brother, Earl Barker.

Alex. Madsen, Minneapolis, has gone to Chicago to spend a week with his firm, Rettig, Hess & Madsen.

O. H. Arosin, St. Paul, fell and painfully injured his left arm one day last week. The arm narrowly escaped being fractured.

The wife of C. M. Erickson, South Minneapolis, has just recovered from a long siege of typhoid fever, having been in the hospital for some weeks.

Among the out-of-town jewelers in the Twin Cities during the past week were: Julius Anderson, Mora, Minn.; Jesse L. Cross, Staples, Minn.; W. W. Winchester, Amery, Wis.; Scott Jewelry Co., Stillwater, Minn.; Peter Kraemer, Minnesota Lake, Minn., and Oscar Holmes, Cambridge, Minn.

About the first of the year J. M. Washburn bought out the store of W. S. Spruill & Co., 320 S. Mulberry St., Muncie, Ind., which has been restocked with a line of diamonds, watches and novelties, and will be run in connection with the business of the Washburn Jewelry Co., Anderson, Ind.

St. Louis.

M. Meisch, Muskogee, Ind. T., was a recent visitor in this city.

L. B. Hale, with William Weidlich & Bro., is nowing making a southern trip.

James J. Burke, president of the Brooks Jewelry & Optical Co., spent the latter part of the week in Chicago.

Jacob Bunn, president of the Illinois Watch Co., Springfield, Ill., was here last week on personal business.

The Retail Jewelers' Association of Missouri probably will meet next week to decide upon plans for the annual meeting.

L. W. Waldecker, manager of the silverware department of F. W. Drosten & Co., took part in a recent 24-hour endurance bowling contest.

David Lowinsky, residing at 1325 Whittier St., this city, dropped dead recently at the corner of Whittier St. and Eastman Ave. Death was caused by heart failure.

J. T. Wells, for two years with the Bauman-Massa Jewelry Co., is now with the L. Bauman Jewelry Co., covering the same territory—Kansas, Oklahoma and Indian Territory.

Rev. L. R. Vercoe, well known as a former salesman for the Mermod, Jaccard & King Jewelry Co., has been appointed hospital missionary by Bishop Tuttle, of the Episcopal Diocese.

Frank B. Thayer, Memphis, Tenn., who filed a petition in bankruptcy recently, is well known in this city, where he has been a frequent visitor. Among his creditors are the Eisenstadt Mfg. Co., Sidney L. & Morris Bauman and the St. Louis Clock & Silverware Co., of this city.

Mrs. Al. Frech, wife of Vice-President Frech of the Eisenstadt Mfg. Co., is reported as improving rapidly. She was seriously injured in an accident a short time ago. J. M. Friede, also vice-president of the same company, and wife have returned from a pleasure trip to Virginia and Pennsylvania.

S. H. Bauman, president of the Bauman-Massa Jewelry Co., has gone to New York and other eastern points on a business trip. A. V. Bauer, for several years with this firm, and more recently in charge of the watch department, is now on the road, succeeding J. T. Wells, with territory in Kansas, Oklahoma and Indian Territory.

A bill has been introduced into the Missouri Legislature in session at Jefferson City by Representative Busche, of St. Louis, which seeks to prohibit the issuance of trading stamps, except the same are the tickets or cards of the merchant, issued, distributed and redeemed by no one else, or bear upon their face their redeemable cash value.

A surprise was recently given N. Roitman, 509 Olive St., when a man walked into his store and demanded a watch. The intruder was ordered from the store and departed with the information that he had but recently been released from the Illinois State prison, and with the invitation to the jeweler to come into the street and he would take his watch and stud from him. The police are looking for the stranger.

The following members of the traveling staff of the Eisenstadt Mfg. Co. started out last week for their respective territories: A. F. Eisenbess, Missouri and Texas; N. W. Hagnauer, Arkansas; R. R. Evans, Missouri, Kansas, Nebraska and Oklahoma; C. J. Cederstrom, Minnesota, Wisconsin and the Dakotas; F. J. Longden, Indiana, Ohio and Michigan; O. K. Steuwer, Missouri, Kentucky, Tennessee, Georgia, Mississippi and Louisiana.

The Mermod, Jaccard & King Jewelry Co. donated a silver cup that was contested for at the St. Louis poultry show, in session last week. F. A. Durgin, manager of the silverware department of this firm, has returned to his duties after a short illness. Walter L. Ely, of the repairing department of this firm, has been removed from his home to St. Vincent's Hospital. He is suffering from a nervous breakdown, and has been growing worse.

The police recovered 28 watch chains, two breastpins, one pair of cuff buttons, four rings, two bracelets, one combined cross and necklace and 12 scarf pins recently, after the arrest of a man who said he was Harvey White, and who confessed, the police say, that he had stolen the jewelry from the Providence Jewelry Co., Room 316, Granite building, 4th and Market Sts. White went to the second-hand store of Frank Goodman, 715 Market St., and contracted to sell part of a collection for $20. Goodman paid him $5 and told him to return later for the balance. Goodman then notified the police, and White was arrested at 1210 Linden St., in company with a woman to whom he had given some pins and the bracelets. He entered the jewelry store by climbing through a transom. He is a prisoner at Central Police Station.

Omaha.

John J. Brown, Hannibal, Mo., is visiting friends in this city.

Mr. Schwaner, Ord, Neb., was in this city for a few days of last week, on his way east.

T. L. Combs, of T. L. Combs & Co., has returned from a pleasure trip to Denver, Colo.

Harry Holmes, with Fred. Brodegaard & Co., is suffering with blood poisoning of the hand.

Geo. W. Ryan, of the Mawhinney & Ryan Co., went to Fairbury, Nebr., on business, last week.

A. M. Church, general watch inspector for the N. W. & W. railroad, was a visitor here last week.

W. J. Taylor, with the Sol Bergman Jewelry Co., is making a month's business trip through the State.

Miss Ella Gurnee, niece of S. W. Lindsay, has returned to her home in Chicago, after spending the holidays in this city.

W. H. Whittington, formerly watchmaker for Henry Copley, has resigned his position and returned to his old home at Columbus, O.

Albert Edholm will leave shortly, with Mr. Luce, in the private car, "Tenza," for an extended trip to the City of Mexico, Vera Cruz and other places of interest in Mexico.

H. S. Knapp, with the Shook Mfg. Co., is out on a three months' trip through Nebraska. Mr. Knapp recently sold his store at Bertrand, Nebr., to C. E. Ellis, Broken Bow, Nebr.

Robert Easley, Alexandria, Nebr., has sold out to Simons & Beere. Mr. Easley intends coming to this city shortly, to take a course in watchmaking. Later on he will open a new store in some town in this State.

The following out-of-town jewelers were in this city, last week, purchasing stock: J. W. Crabill, Plattsmouth; Mr. Farnam, Blair; A. W. Neihart, Elmwood; A. Zimmerman, Spalding; J. H. Saunders, Shenandoah, Ia.; Mr. Sutton, Manilla, Ia.; and C. W. Loper, Cumberland, Ia.

The Huteson Optical Co., this city, tendered a banquet to about 25 opticians of Omaha at the Chesapeake Cafe, Jan. 8. The evening was spent in general conviviality, speeches being delivered by Mr. Huteson and others. Business matters were discussed and those present agreed to form themselves into a local organization, with Frank E. Colby as president; B. F. Wurn, vice-president, and J. C. Huteson, secretary and treasurer. Meetings will be held monthly and all matters pertaining to business will be brought up and discussed.

San Francisco.

Max Noack, Santa Rosa, Cal., purchased stock here last week.

The California Jewelry Co. now closes its doors during the noon hour.

Carl Landecker, St. Helena, was in this city recently, replenishing stock.

Paul V. Garin has put up a large electric sign in front of his Fillmore St. store.

Mr. Barbier, of the W. K. Vandershice Co., will go east shortly to purchase new stock.

San Francisco jobbers generally report that money is coming in from country jewelers unusually well this Winter.

Mr. Mayer and Sidney Weinschenk, of Mayer & Weinschenk, have just returned from an extensive trip through the northwest.

J. J. Valentine, of A. I. Hall & Son, who has heretofore looked after this firm's city trade, will, after this, go on the road with manufactured lines. The city trade will hereafter be in charge of G. F. Arnold.

Colonel Andrews, the oldest retail jeweler in this city, is in receipt of a cablegram from Nice, France, announcing the death of his daughter, Mrs. Rose Hastings, at that place. Mrs. Hastings was married to George Golden Hastings, of New York, about five months ago.

Ray E. Hoffman, a former employe of Shreve & Co., pleaded guilty on two counts of petty larceny last week. He was discovered appropriating money received for goods sold in Shreve's store during the holiday rush, and later was found to have stolen goods and pawned them on Fillmore St. He is the second culprit whom Shreve & Co. have apprehended within the last month.

The retail jewelry store of Fred. Strauss, Bismarck, N. Dak., was recently the scene of the first burglary committed in that town for several years. The store was entered about a week ago by burglars, who stole stock valued at $350 from the show cases. An attempt was also made to enter the jewelry store of J. B. Cook & Co., of the same place, but the thieves were apparently frightened away before gaining entrance.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

PERMANENT POSITION wanted by a general letter engraver. Address "H., 9001," care Jewelers' Circular-Weekly.

WATCHMAKER wishes position; good references and full set of tools; 11 years' experience. "G. X., 8850," care Jewelers' Circular-Weekly.

GOOD, reliable watchmaker, thoroughly experienced in all classes of watches, wants situation. "R. R.," 1514 Cherry St., Philadelphia, Pa.

ENGRAVER of monograms, old English, etc., would like position in any part of the United States. Walter Hohl, 407 E. 122d St., New York.

WANTED, position with manufacturing or wholesale house in hookkeeping or billing department; excellent references. Miss Watson, 440 E. 118th St., New York.

WANTED, by a young lady, position as engraver and saleslady; can furnish reference; have had experience. Address "T., 8821," care Jewelers' Circular-Weekly.

FIRST CLASS engraver wants permanent position; $25 per week; good references from present employer. Address "B. T., 8952," care Jewelers' Circular-Weekly.

WANTED, permanent position by an expert watchmaker and engraver; 24 years old; salary, $18; good references. Address "Practical," P. O. Box 319, Whitehall, N. Y.

SALESMAN, with 11 years' experience, selling New York and vicinity trade, would like to connect with a reliable house. "A. B., 9016," care Jewelers' Circular-Weekly.

WATCHMAKER, with 11 years' experience; good European and American references; good tools; New York City preferred. "Watchmaker, 8851," care Jewelers' Circular-Weekly.

SALESMAN, with well established trade and acquainted with all branches of the jewelry trade, is open for engagement. Address "V., 8957," care Jewelers' Circular-Weekly.

EXPERIENCED traveling salesman desires manufacturer's line; well acquainted with the trade both east and west. Address "Reliable, 8955," care Jewelers' Circular-Weekly.

MAN wishes position with a first class, artistic jewelry manufacturer, as preparer, repairer, melter and also finisher. Address "T., 8979," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and jeweler desires position in middle west; have all small tools; can furnish best references. Address "E. J., 8706," care Jewelers' Circular-Weekly.

FEBRUARY 15, position as watchmaker, with first class house; New York or New England States preferred; nine years with last employer. "Capable, 9009," care Jewelers' Circular-Weekly.

HIGH GRADE engraver desires position; acquainted with general retail store work and window trimming; samples and reference given. Address "A., 8867," care Jewelers' Circular-Weekly.

HUSTLING SALESMAN, well experienced as traveler, wants manufacturer's line of diamond goods, rings, watch cases or gold goods. Address "Jackson, 8956," care Jewelers' Circular-Weekly.

WOULD LIKE position as helper to watchmaker; three years' experience at the bench; can do nearly all work required; residence in the west preferred; reference exchanged. W. Ogburn, Monroe, N. C.

WANTED, position as manager of watch department in New York or vicinity; thorough workman; excellent salesman; good appearance and A1 references. Address Box 8981, care Jewelers' Circular-Weekly.

RETAIL SALESMAN, with 12 years' experience as salesman and manager, wishes permanent position; New York City preferred; best references if desired. "R. S., 9003," care Jewelers' Circular-Weekly.

STRICTLY high class watchmaker and optician is open for permanent engagement; age 40; $25 per week; New England or eastern cities preferred. Address "Skill, 8882," care Jewelers' Circular-Weekly.

PRACTICAL watchmaker and refractionist, good salesman with high class trade; good address; wants to locate with up-to-date house in good city; south preferred. "K., 8763," care Jewelers' Circular-Weekly.

WATCHMAKER, optician, clockmaker and salesman; 20 years' experience; seven years on railroad work; tools, lathe and trial case; references; age 44; sober; write, stating salary. Chas. Beavis, Dayton, Tenn.

POSITION as melter and refiner of gold, silver and platinum; thoroughly acquainted with the making of all kinds of jewelry, medals, class pins and general work. "Useful, 8947," care Jewelers' Circular-Weekly.

FOREMAN, thoroughly up-to-date, making a specialty of gold jewelry, bracelets and diamond mountings, wishes to make a change; 20 years' experience; highest references. "I., 8942," care Jewelers' Circular-Weekly.

SALESMAN of experience in watch and jewelry line is open for engagement; well acquainted on road; manufacturer's or specialty line preferred; A1 references. Address "G. H., 9013," care Jewelers' Circular-Weekly.

WATCHMAKER, plain engraver and jeweler, desires position; own tools; best of references; must be permanent position; would like to correspond with reliable firms. Address "H. C., 9014," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, experienced in complicated Swiss and American railroad work; has A1 references; complete tools; first class window dresser and card writer. Address M. Aschendorf, 226 E. 40th St., New York.

YOUNG LADY, eight years' experience in manufacturing and jobbing business, is desirous of making quick change; thoroughly capable of taking charge of office. Address "M. C., 8995," care Jewelers' Circular-Weekly.

WANTED, line of cheap jewelry for jobbing jewelry, notion and department store trade, on commission, for Chicago and nearby trade, by one acquainted with above trade. Address "F.," 704 Heyworth Bldg., Chicago, Ill.

EXPERIENCED retail watch, diamond and jewelry salesman, also understands watch repairing, wants position with first class house; can furnish best New York City reference. Address "R. A., 8994," care Jewelers' Circular-Weekly.

RETAIL SALESMAN, young man, 15 years' experience as salesman with first class jewelry houses, is now open for a position with reputable retail jewelry hrm; best references. Address "I., 8985," care Jewelers' Circular-Weekly.

POSITION WANTED, optometrist and watchmaker, thoroughly equipped in modern methods; no work too difficult; best of references; none but substantial salary will be considered. Address "A. C., 8792," care Jewelers' Circular-Weekly.

WANTED, steady position by a first class manufacturing jeweler and stone setter; can do all kinds of work, new and jobbing, cast and hand work; first class reference. Address "L. B.," care Dan Rosenber, 222 E. 98th St., New York.

WANTED, position as inside salesman with a reliable firm in the watch, clock and jewelry business; 28 years' experience; A1 references; have been in business 10 years for myself in New York. Address "W., 8978," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, 25 years' experience in complicated Swiss and American railroad work, has A1 references, complete tools, desires position; southern States or California preferred. Address "Watchmaker," 202 North St., San Antonio, Tex.

EXPERIENCED traveler is open for engagement with jobber or manufacturer; well acquainted with trade in east, west to Denver, north, south, southwest through Texas; A1 reference as to character and ability. Address "K., 8897," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted in south and middle west, desires to make a change; prefer ring or jewelry line. Address, "Z., 8966," care Jewelers' Circular-Weekly.

WANTED position as salesman for New York and nearby towns; have traveled short time; now buyer for a Fifth Ave. house. Address, "C., 8915," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and engraver, wants to make change; to take charge of department; willing to act as salesman; want permanent position in first class store; Georgia or Alabama preferred; not less than $30 per week considered. "X., 8872," care Jewelers' Circular-Weekly.

WANTED, immediately, position as engraver, fine watchmaker, jeweler and optician; a good mechanic, sober and reliable; American, age 30; position must be a good, permanent one; salary, $25; wire The Jewelers' Circular-Weekly if you want a high class man. "Monograms, 8993," care Jewelers' Circular-Weekly.

GENTLEMAN, age 36, having 15 years' experience as salesman and manager, connected with large retail house for the past 12 years, desires to secure traveling position with a manufacturing or jobbing house; open for engagement March or April 1, 1907; excellent reference. Address "A., 8984," care Jewelers' Circular-Weekly.

FOREMAN, expert manufacturing jeweler, with executive ability, thoroughly conversed with every branch of the business, producing first class bracelet line and other jewelry with great success, wishes to find jobbing house with capital to back him as partner; A1 references. Address "X., 8943," care Jewelers' Circular-Weekly.

SITUATION WANTED by traveling salesman with some representative house; can furnish best of recommendations; familiar with western territory. Address, "Y., 8941," care Jewelers' Circular-Weekly.

WANTED, Feb. 1, 1907, a traveling position to represent some reputable house on the road; territory preferred, Kansas, Oklahoma, Indian Territory and Arkansas. Address, "P., 8940," care Jewelers' Circular-Weekly.

Side Lines Wanted.

DIAMOND BROKER, covering large territory would consider side lines or specialties, with preference for mountings and loose stones, anything except diamonds. Address "Reliable 8871," care Jewelers' Circular-Weekly.

WANTED, side line of rings or 14 karat goods, or any first class specialty line for the southwest. Address, "L. 8967," care Jewelers' Circular Weekly.

MANUFACTURER of well known novelty line with office on Maiden Lane, New York, desires to carry small line in connection with own New York City and larger cities of east and middle west; good opportunity for the right line. Address "A., 8814," care Jewelers' Circular Weekly.

HAVE BEEN representing a leading New York manufacturing company for several years, well acquainted with the best trade in the south and west for the past 15 years; desire two or three manufacturers' lines of jewelry or silverware on commission; will be in New York for a short time. Address Harry S. Aicher, Room 31, 1 Maiden Lane, New York.

Help Wanted.

WANTED, one watchmaker and engraver. P. C. Pulse & Co., 1150 Washington St., Oakland, Cal.

WANTED, watchmaker and jeweler; send reference in first letter. C. C. Ellis, Thermopolis, Wyo.

WANTED, a good watchmaker, steady position, good pay. Address Emile Dreyer, 75 Nassau St., New York.

WANTED, good engraver; steady position. Charles E. Graves & Co., Madison St. and Wabash Ave., Chicago, Ill.

WANTED, an A1 stock and order clerk in wholesale jewelry house. Apply Fred Kaufman, 565 Broadway, New York.

WANTED, a good jewelry repairer and stone setter; permanent position; state wages wanted. R. F. Polack, York, Pa.

WANTED, at once, Swedish watchmaker, $30 per week, hours from 8 A. M. to 6 P. M. Geo. F. Blakeslee, Tonopah, Nev.

WANTED, a good manufacturing jeweler; permanent position to the right man. Address Lock Box 1129, Bisbee, Arizona.

WATCHMAKER, first class man; good on fine repairing, also French clocks. U. S. Wolf, 43 Columbus Ave., New York.

WANTED, experienced watchmaker; must be a good engraver and optician; permanent position. S. A. Daniels, Americus, Ga.

WANTED, at once, a first class refractionist and salesman; one who understands edging preferred. Apply J. Levinski, Waco, Tex.

JEWELER and plain diamond setter; steady position to capable man. Chas. G. Willson, manufacturing jeweler, Reading, Pa.

YOUNG MAN to repair jewelry and clocks and assist on watches; state salary expected in replying. H. L. Lang, Staunton, Va.

FIRST CLASS, all around engraver, who can assist in clock repairing under expert watchmaker. Egermann & Son, Aurora, Ill.

WANTED, first class watchmaker and engraver; excellent opportunity for the right man. Address Schwarzschild Bros., Richmond, Va.

WANTED, expert watch repairer; permanent position; address with three years' references. Greenleaf & Crosby Co., Jacksonville, Fla.

WANTED, first class watchmaker, one used to complicated work. William Wise & Son, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

WANTED, watchmaker and salesman; good position for right party, to go to Tampa, Fla. Apply to Jules Ascheim, 37 Maiden Lane, New York.

SALESMAN, east and southern territory; A1 ring line; only those with good following need apply. W. I. Allsopp, 473 Washington St., Newark, N. J.

WANTED, expert watchmaker; none but such apply; fine store in Texas city of 40,000. Address "Texas, 8560," care Jewelers' Circular-Weekly.

EXPERIENCED salesman for line of gold jewelry and diamonds; one with established trade preferred. J. Rubenstone, 125 S. 7th St., Philadelphia, Pa.

$25 A WEEK for a first class jeweler and engraver, in a large city in Texas; permanent position. Address "S., 8127," care Jewelers' Circular-Weekly.

WANTED, first class manufacturing jeweler; competent man for fine retail store; Texas city of 40,000. Address "Texas, 8561," care Jewelers' Circular-Weekly.

WANTED, an office boy with first class references; one experienced in the jewelry line preferred. Hipp. Didisheim & Bro., 49 Maiden Lane, New York.

WANTED, watchmaker and jewelry repairer; one who can do stone setting; permanent position; state salary expected. B. E. Arons, 926 Liberty Ave., Pittsburg, Pa.

A YOUNG MAN wanted to do jewelry repairing and make himself useful around store; one with experience preferred. Address Quintard Bros., Poughkeepsie, N. Y.

WANTED, watchmaker and engraver; permanent position. G. K. Ware, Atlantic City, N. J.

WANTED, at once, expert watchmaker, who is also an engraver; permanent position; state experience, age and salary. Address R. J. Satterthwait, Charleston, W. Va.

WANTED, watchmaker, jeweler and optician; steady position and good wages to right party; send references and state salary in first letter. Louis Kades, Newburgh, N. Y.

FOR VIRGINIA, experienced engraver and jeweler; permanent position and $20 per week to steady, competent hand. Address "X., 8766," care Jewelers' Circular-Weekly.

$25 PER WEEK and permanent position, for fine watchmaker who is good on railroad and complicated watches; good references required. Joseph Jessop & Sons, San Diego, Cal.

WANTED, salesmen to represent a good side line for jewelry trade; mention territory you cover. Address "H., 8879," care Jewelers' Circular-Weekly, 103 *State St., Chicago, Ill.*

FINE WATCHMAKER, prefer one who can do some jewelry and clock repairing; must come well recommended; permanent position; state salary wanted. R. Brandt, Athens, Ga.

WATCHMAKER wanted, must be competent, and also able to do engraving and set diamonds; reference required; good wages and steady position. Jonas Koch, 37 Maiden Lane, New York.

WANTED, a good jeweler, one capable of doing job, new work and stone setting; good, steady position to right party. Address A. Walter's Sons, 155 Newark Ave., Jersey City, N. J.

WANTED, at once, a good jewelry repairer and engraver; steady position and good wages to right man; a nice, easy position; send references in first letter. M. W. Hall, Waterbury, Conn.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Crowder, Spivy & Moore, Bessemer, Ala.

WANTED, a good jeweler and engraver; steady position and good wages to the right party; send references and salary expected in the first letter. G. A. Hauserman, 214 Main St., Paterson, N. J

WANTED, a first class watchmaker and engraver, steady position and good wages to right party; send references and state salary expected in first letter. Hauserman's, 214 Main St., Paterson, N. J.

A GOOD, reliable jeweler, who is sober and willing to work; one with drug knowledge preferred; write, stating salary wanted, experience, etc. Address "N. D., 8922," care Jewelers' Circular-Weekly.

WANTED, good engraver and salesman, one who can come well recommended; send samples and wages wanted in first letter; central New York. Address "J., 8976," care Jewelers' Circular-Weekly.

WANTED, a young lady in wholesale jewelry house, for stock; only one who understands the business; state salary and experience; confidential. Address "C. F., 9000," care Jewelers' Circular-Weekly.

COMBINATION railroad watchmaker, optician, engraver and salesman; permanent position; $30 per week to start; none but thoroughly competent man need apply. Frank B. Thayer, Memphis, Tenn.

WANTED, first class watchmaker, jeweler and engraver; one accustomed to railroad work; a first class all around man; position permanent and pleasant; pay, $25 to start. J. C. Robinson, Chester, S. C.

WANTED, first class jeweler and diamond setter; one who can do A1 cluster work; also good jobbing jeweler; permanent positions and best of wages to good men. Lawrence L. Moore Co., Seattle, Wash.

WANTED, experienced salesman with established trade for Pacific coast, to sell a complete chain line on commission to the retail jewelers; address with particulars. "N., 8971," care Jewelers' Circular-Weekly.

OFFICE MAN; thoroughly experienced at examining, billing, charging goods and making himself useful in diamond mounting and diamond jewelry house. "B. E., 9007," care Jewelers' Circular-Weekly.

A SALESMAN wanted, thoroughly competent; must be able to take complete charge of retail store; only one with best of references need apply. Address Harris & Schuster, 9 Maiden Lane, New York.

WATCHMAKER WANTED, as a second hand; must be experienced on clocks and do light watch work; steady position; good chance for advancement. Apply Harris & Schuster, 9 Maiden Lane, New York.

WANTED, live salesman; side line; "Blue Ribbon" gold, silver and metal polishes; cream paste, liquid and powder forms; wide territory; liberal commission. International Metal Polish Co., Indianapolis, Ind.

FIRST CLASS watchmaker, who is well posted on railroad watches and other grades; one who has a long experience preferred; a permanent place for the right man; salary, $25 to $30 a week. Write to R. Herz & Bro., Reno, Nevada.

WANTED, good jobbing jeweler and engraver combined; steady and sober; permanent place for a good workman; $18 to $20 per week, more if worthy; references and sample in first letter. "South, 8951," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and good engraver; good permanent position for capable man. Address, "S. E.," P. O. Box 881, New York.

WANTED, two manufacturing jewelers, who can make all kinds of jewelry, badges, class pins, and do repairing of all kinds; also, a man who can cut for enameling and ornamental engraving. P. J. Koke Co., 145 Monroe St., Grand Rapids, Mich.

WANTED, a thoroughly competent watchmaker and optician, one who understands plain diamond setting and can wait on trade; good wages and steady position to right party; no crank need apply. "J., 8926," care Jewelers' Circular-Weekly.

WANTED, traveler for the south to carry good, salable line of gold and silver novelties in connection with one other good line that does not conflict; desirable arrangements can be made. Address or call "Side Line," Room 503, 1 W. 34th St., New York.

WATCHMAKER wanted, at once, in one of the best towns in State of Mississippi; population, 35,000; must understand some jewelry work and engraving; weekly salary, $18 to $22.50; permanent position to the right man; send references. Orkin & Miller, Jewelers, Jackson, Miss.

WANTED, at once, or July 1, experienced salesman with established southern trade; all communications confidential. R. L. & M. Friedlander, 30 Maiden Lane, N. Y.

COMPETENT jeweler and stone setter, in repair shop of reliable and established business; none but an expert and experienced man need apply; must take in work, furnish accurate estimates and manage workshop where assistants are employed; good wages to right man. Egermann & Son, Aurora, Ill.

WANTED, by Feb. 1, first class jeweler and stone setter, to do general repairs and new work; one who can engrave preferred; permanent position and good salary to right man; send reference, sample of engraving and state salary wanted in first letter. W. F. Fischer & Bro. Co., Jewelers, Chattanooga, Tenn.

WANTED, in large southern city, expert watchmaker, to take charge of high class repairing department; prefer one who is also fine engraver; none but an able man wanted; $30 to $35 per week; pleasant and permanent place; references and samples in first letter. "South, 8950," care Jewelers' Circular-Weekly.

TWO (2) experienced salesmen to sell on commission, as a side line, to jewelers and department stores, a line of up-to-date jewelry and silverware boxes, trays, novelties, etc.; we pay a liberal commission; one for New York City and nearby towns, other for west. Address "H., 8962," care Jewelers' Circular-Weekly.

AN EXCELLENT opportunity is offered by an importer of jewelry and novelties to a young man, 17 to 19 years of age, of good character, with first class references and with some selling ability, as city salesman; small salary and commission to start; address, giving full particulars. "D., 8928," care Jewelers' Circular-Weekly.

EXPERIENCED salesman, with acquaintance, for Jan. 1, for strong general line of rings and jewelry; write particulars stating territory, "Strong, 8420," care Jewelers' Circular-Weekly.

(*Special Notices continued on page 70.*)

Special Notices.

(Continued from page 69.)

HELP WANTED.—Continued.

WANTED, first class watchmaker and clock repairer; want a man who is quick, of pleasing address and writes a good hand; his duties will be to receive work, issue railroad watch ratings, have charge of clock repairing department, and assist in watch work; permanent position with opportunity for advancement to a good man; give references and full information in first letter. J. E. Mitchell Co., Fort Worth, Tex.

WANTED, salesman, from Jan. 1, to cover Philadelphia and Pennsylvania with strong line of rings and jewelry; only those with trade need apply; good salary to right man. Address, "T., 8238," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman to sell watches, jewelry and silver novelties, in southern states for large manufacturing and jobbing house; good salary to right man; none but A1 man need apply. Address, "V., 8608," care Jewelers' Circular-Weekly.

WANTED, assistant in large jobbing house, one who has experience in all branches except tools and materials; young man preferred; must have excellent credentials; right man will appreciate offer. Address, "G., 8921," care Jewelers' Circular-Weekly.

SALESMAN WANTED for wholesale Maiden Lane firm, to represent us in Pennsylvania, New Jersey, Virginia, and Maryland; good salary and splendid opening for a hustler; only those having experience and acquainted with the trade need apply; all communications strictly confidential. "Jobber, 8839," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, jewelry store in town of 1,000; cheap, for cash. Address "Jeweler," Edgar, Wis.

FOR SALE, jewelry manufacturing plant. Room 123, Anderson Bldg., 14 John St., New York.

CASH PAID for diamonds, watches, jewelry; entire stocks bought. S. Weintraub, 129 S. 7th St., Philadelphia, Pa.

FOR SALE, an old established jewelry store; stock will inventory about $3,000; no dealers. Call, 1377 Broadway, Brooklyn, N. Y.

FOR SALE, stock and fixtures of established jewelry business; particulars to those who mean business. Graf & Niemann, 210 6th St., Pittsburg, Pa.

FOR SALE, a $3,000 stock of jewelry, in one of the best railroad towns of Nebraska; brick building; low rent. Address Shook Mfg. Co., Omaha, Nebr.

20 YEAR, O and 12 size American watches, at discount; bought at bankruptcy sale; sent on memo, to well rated dealers. Dan I. Murray, 3 Maiden Lane, New York.

$550 BUYS complete jewelry store fixtures; year round resort; opening for watchmaker and optician seeking health and business; write for particulars. "Jeweler," 50 Broadway, Saranac Lake, N. Y.

DIAMONDS at a discount; scarf pins, rings, studs, etc., $2 to $100; all bought at 25% to 30% discount; sent on memo. to well rated dealers. Dan I. Murray, 3 Maiden Lane, New York.

PARTNER WANTED, good man with some idea of designing, to take charge of jewelry factory making fine gold, stone goods; necessary to have some capital. Address "R. A., 8961," care Jewelers' Circular-Weekly.

AT HALF COST to manufacturers, $2,000 worth of 10-kt. gold filled lockets, charms and gentlemen's chains, made by best factory in United States; sent on memo. to well rated dealers. Dan I. Murray, 3 Maiden Lane, New York.

RETIRING from business; a well known, long established and prosperous wholesale watch and jewelry business for sale on easy terms; stock can be reduced to suit purchaser. Address "New York, 8963," care Jewelers' Circular-Weekly.

$2,500, JEWELRY and optical business; manufacturing city of 15,000; center of coal and oil district of West Virginia; repair work. $150 monthly; other business reason for selling. Address "X., 8888," care Jewelers' Circular-Weekly.

FOR SALE, jewelry business in city of 7,000; receipts for 1906, $6,000; good repair trade; business is constantly increasing; price, $2,500; cash $1,500, balance on easy terms; no auctioneers. Address "M. X., 9008," care Jewelers' Circular-Weekly.

OWING to the death of the managing partner, an old established and good paying business must be closed out at a bargain by April 1; $30,000 stock of diamonds, watches, jewelry, cut glass, etc., in a city of over 30,000. For porticulars write Birely & Son, Oshkosh, Wis.

PARTNER WANTED, must be watchmaker, or watchmaker and refractionist, in an old, well established, good paying jewelry store in New York City; your chance for a lifetime; requires $3,000 to $5,000; write for particulars. "M., 8925," care Jewelers' Circular-Weekly.

FOR SALE, a well located and established jewelry store in upper Sixth Ave., New York; in the center of the finest residential section; splendid opportunity; only small cash outlay necessary; sale on account of poor health. Address "M. W., 8939," care Jewelers' Circular-Weekly.

CASH FOR WATCHES and diamonds; send them at once and get your money by return mail. Joseph Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

FOR SALE, jewelry store in western Washington town of 15,000 population; a clean, first class and up-to-date stock of goods and fixtures; the reason for selling, failing health; stock about $15,000; answer only if you mean business. Address "E. P., 8923," care Jewelers' Circular-Weekly.

FOR SALE, my jewelry stock, situated in the Berkshire Hills, Mass.; a fine opportunity for a young man; fixtures almost new; clean stock, no old goods; the reason for selling, I wish to retire after being in business 35 years; stock and fixtures $6,000, can be reduced $1,000. Address Hayden W. Wheeler & Co., 2 Maiden Lane, New York.

AT ONCE, one of the best jewelry stores in Indian Territory, located in the center of oil field; invoice about $5,000; sales last year over $11,000; population, 7,000, and growing fast; fine opening for optician; reason for selling, interested in oil business; write for further particulars if you mean business. Address "B. C., 8912," care Jewelers' Circular-Weekly.

FOR SALE; owing to failing health, from too close attention to business, I offer for sale a clean, well selected stock, in live railroad and manufacturing town of 4,500 people, in central south; fine climate; stock and fixtures worth $4,000; watch inspection; own store building which I will rent at moderate price. Address "O., 8974," care Jewelers' Circular-Weekly.

WATCHMAKER and salesman, with good trade, wants to invest from $1,500 to $2,000 as active partner in retail jewelry business in New York City; answers requested from merchants who can prove a clear profit in the past year, and able to demonstrate that with increased capital, brains and hard work business can be doubled in a short time. "Confidential, 8992," care Jewelers' Circular-Weekly.

FOR SALE, jewelry stock, fixtures, tools and materials, in a good Ohio river manufacturing town of about 10,000 population; good fixtures and a nice clean stock, which will invoice about $3,000; bench work good; fine opening for a good optician; one other jewelry store in town; this is a snap for some one; poor health only reason for selling. Address "R., 8937," care Jewelers' Circular-Weekly.

A FINE jewelry, optical and repair business, established over 20 years, is now on the market for sale; is in a fine Ohio town of 4,000; practically no competition; a chance of a lifetime for a young man looking for a good location; I must quit the business, as I have served my time; can reduce stock and fixtures to $1,000 if so desired; rent is $20 per month; must be good workman, as it is a railroad center; those answering must mean business. Address "O., 8935," care Jewelers' Circular-Weekly.

FOR SALE, good paying jewelry and optical business; age and failing eyes impel owner to retire; best city in Kansas; every advantage; no auction chestnuts; stock mostly staple; exceptional opening with finest future prospects; don't write unless you have at least $3,000; will consider productive realty trade. "Jeweler," 316 Douglas Ave., Wichita, Kans.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address, Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

For Sale.

FOR SALE, a three-seated watchmakers' bench, $15. Room 114, 180 Broadway, New York.

FIXTURES and safes of our store for sale. Hamann & Koch, 9 Maiden Lane, New York.

FOR SALE, store fixtures, safes and street clock; genuine mahogany and plate glass upright and counter cases, three safes, Howard street clock, electric fixtures. Graf & Niemann, 210 6th St., Pittsburg, Pa.

TRUNKS and telescopes; three practically new trunks, telescopes and watch trays complete. Wm. I. Rosenfeld, 19 Maiden Lane, New York.

To Let.

TO LET, fine, light office, either for diamond setter or engraver. I. Michelson, 64 John St., New York.

TO LET, upper floors of 30 Maiden Lane; low rental to responsible parties. Address R., L. & M. Friedlander, 30 Maiden Lane, New York.

WILL RENT to desirable party, desk room with office privileges, in light, attractive office; manufacturers' representative or diamond dealers preferred. "Maiden Lane, 8845," care Jewelers' Circular-Weekly.

TO LET, part of desirable light office in Reed & Barton Bldg., Fifth Ave., New York; diamond dealer or manufacturing jeweler's representative preferred. Address "X. Y., 8948," care Jewelers' Circular-Weekly.

Wanted to Purchase.

WANTED, a fairly good chronometer, $20 to $25. Address "C. V., 8997," care Jewelers' Circular-Weekly.

TO LET
31 MAIDEN LANE, N. Y.
(One Door from Nassau Street)
FIVE STORY AND CELLAR BUILDING
IMMEDIATE POSSESSION
F. J. WHITON, 130 Broadway, New York

FOR SALE
CHRYSOPRASE MINE
in a well proven district and in best condition.
For particulars, address
"MINING ENGINEER 8998,"
Care Jewelers' Circular-Weekly.

PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JAN. 1, 1907.

839,831. GUARD FOR EYEGLASSES. Edgar J. George, Chicago. Filed Jan. 22, 1906. Serial No. 297,347.

A guard for eyeglasses having main arms or bearing portions, and upwardly and inwardly ex-



tending spring-arms connected therewith by bends approximately parallel with said main arms.

839,998. BIFOCAL LENS. Henry C. Joerden, Marling, Mo. Filed March 13, 1906. Serial No. 305,836.

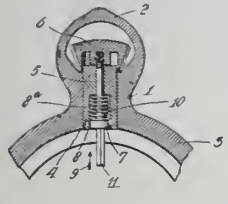
A compound bifocal lens including an incomplete



member, the incomplete portion being protected by another member of the lens.

840,096. WATCH CASE PENDANT. Adam A. Stenhouse, Montreal, Quebec, Can. Filed April 29, 1905. Serial No. 258,054.

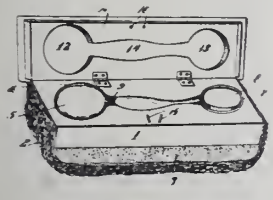
In a watch case, the combination of a hollow pendant, a sleeve provided with a bore and secured



within said pendant, a stem mounted in the bore of said sleeve, a crown carried by said stem and fitting over said sleeve, and a bow integral with said pendant.

840,435. BACK FOR BRUSHES. Charles E. Conder, Cambridge, Mass. Filed June 28, 1906. Serial No. 323,811.

A brush-back comprising a body portion having formed therein a series of implement-receiving



compartments, a cover hingedly connected to said back or body portion and adapted to be closed over said compartments, said cover having means for retaining articles disposed within said compartments in position and means for retaining said cover in a closed position.

840,456. FOUNTAIN-PEN. Byron B. Goldsmith, New York. Filed Nov. 20, 1903. Serial No. 181,988.

In a fountain-pen, a removable ink-reservoir having a cylindrical tubular neck and a separately-removable pen-carrying feed-plug fitting into the



whole length of the neck and constituting a stopper or closure for the feeding end of said reservoir, substantially as described.

DESIGNS.

ISSUE OF JAN. 1, 1907.

38,391. SHIELD. William C. Codman, Providence, R. I., assignor to the Gorham Mfg. Co., Providence, R. I. Filed Nov. 30, 1906.



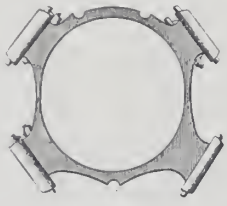
Serial No. 345,844. Term of patent 7 years.

38,393. FRAME. George H. Rice, New York. Filed Nov. 16, 1906. Serial No. 343,770.



Term of patent 3½ years.

38,394. FRAME. George H. Rice, New York. Filed Nov. 16, 1906. Serial No. 343,771.



Term of patent 3½ years.

38,396. BELT. Max Isenstein, New York. Filed Nov. 28, 1906. Serial No. 345,575. Term of

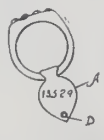


patent 3½ years.

ISSUE OF JAN. 8 1907.

840,487. TAG FOR JEWELERS' USE. Daniel Goldsmith, New York, assignor of one-half to Charles P. Goldsmith and one-half to Isaac Loeb, New York. Filed May 5, 1903. Serial No. 155,716.

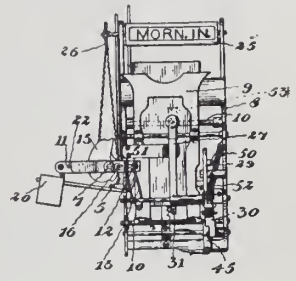
The herein-described marking-tag for finger-rings comprising the two tablet portions A of



celluloid and the connecting strap portion *b* in combination with the fastening-rivet D, uniting the two tablet portions at their edge remote from the strap, all as described to permit the tag to swing freely on the ring and to prevent the same from catching in the tray when the ring is restored to place.

840,495. TIME-RECORDER. Alfonso L. Jaynes, Toronto, Ont., Can. Filed Jan. 10, 1906. Serial No. 295,459.

In a time-recorder the combination of a card-holder laterally movable; means for automatically moving said card-holder in one direction at predetermined intervals; means for automatically re-



turning the card-holder to its original position at a predetermined time; and means for locking said card-holder in each position; said means permitting a limited backward movement of the card-holder from each position otber than the first.

840,539. SEAL. Clarence E. Whitmore, Bar Harbor, Me. Filed March 2, 1906. Serial No. 303,890.

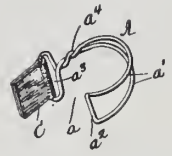
A seal, die or stamp comprising a head provided with a countersink or recess, and an initial-plate adapted to be fitted snugly within said countersink and having a groove near its outer edge



to form a thin edge or rim exterior to said groove, said plate being retained in place by crimping the rim of the head surrounding the countersink and at the same time crimping the rim surrounding the groove of the initial-plate.

840,551. UMBRELLA-CLASP. Albert Baumgarten, Freeport, Ill. Filed Aug. 15, 1904. Serial No. 220,765.

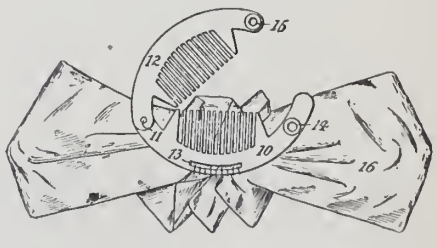
The combination with an umbrella, of a resilient clasp secured at one of its ends to the



fabric of the umbrella, having a part formed to lie around the folds of the cover to retain them in close relation, and having an opening through which the umbrella may be passed into said clasp.

840,681. HAIR-RIBBON HOLDER. Ida Becker, Hagen, Germany. Filed Oct. 11, 1906. Serial No. 338,406.

A holder for hair-ribbons composed of an upper comb having its teeth set in a concave plane, a



lower slotted comb having its teeth set in a parallel concave plane, means for pivotally connecting the combs, and a catch for interlocking the comb.

840,871. BRACELET-LOCKET. Louis E. Sadler, Attleboro, Mass., assignor to the F. H.



It's the Little Things that count.

The dainty little things that appeal at once to the casual observer. If it's useful, as well as ornamental, so much the better. Here is a LITTLE THING, so very useful and so pretty in design and finish, that you have but to show one to make a sale, and it yields a BIG PROFIT. It is called

The Automatic Eye-Glass Holder

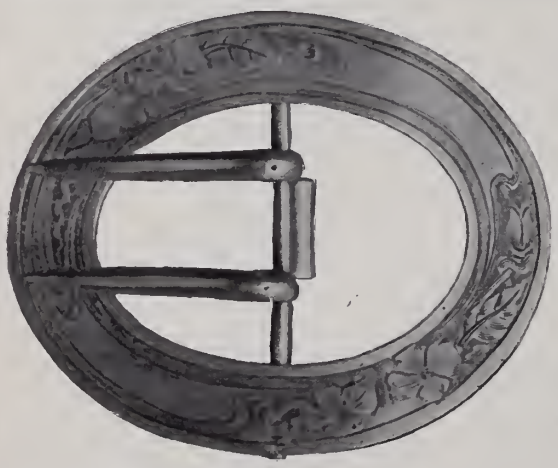
Can be used as well for a Pencil Holder. It is made in Enamel, Gold, Silver and Rolled Plate, in a variety of artistic designs. We fully guarantee every Holder. We mean it, and will replace any Holder that fails to satisfy. Samples sent upon request. Send for catalogue.



Est. 1832. **Ketcham & McDougall,** Manufacturers,
37-39 MAIDEN LANE, NEW YORK.
Also Makers of the Leading Line of Thimbles.

'Phone 2560 L.

We invite the attention of the trade to our full line of Sterling Silver



ETCHED BELT BUCKLES

Collarettes, Bracelets, Card Cases, Purses, Etc.

We carry a line of Spring Novelties that are sellers. Write us about them.

Pryor Novelty Co.
Manufacturing Jewelers & Silversmiths
473-475 Washington St.
NEWARK, N. J.

New York Office, 7 Maiden Lane.

Headquarters for Travelers' Trays

We manufacture the largest and finest variety of boxes, trays and novelties of every description in velvet, plush, morocco, etc.



Fine stands and blocks for window display.

When in New York, call at our new showrooms.

WOLFSHEIM & SACHS
35 Maiden Lane New York
Factory, 10 Gold St. Telephone, 3518 John

Practical Course in Adjusting. Published Price, $2.50. Special Reduced Price, $1.50. All jobbers, or Jewelers' Circular Publishing Co.

Trade-Marks of the Jewelry and Kindred Trades. Second Edition. Price, $3.00. The Jewelers' Circular Publishing Co., 11 John St., New York

FULLY ADJUSTED

FINISHED MATERIAL



17 J. Bridge Model

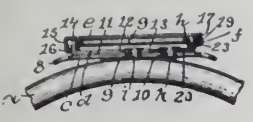
Regular Sizes
also
Thin Model

TAVANNES WATCH CO.

131 Wabash Ave., CHICAGO 2 Maiden Lane, NEW YORK

Sadler Co., Attleboro, Mass. Filed April 27, 1906. Serial No. 313,994.

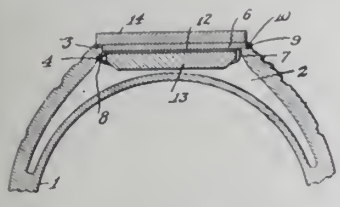
A locket comprising a body, a cover and a spring-hinge, said hinge having a portion rigidly secured to said body and a portion having pivotal relation to said cover and projecting beyond said



body, said last-named portion exerting a constant tension on said cover while the latter is closed to retain same in closed position with respect to said body.

840,946. RING. Charles M. Levy, New York. Filed Aug. 7, 1906. Serial No. 329,528.

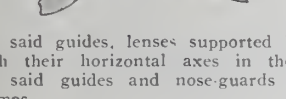
A finger-ring having a recessed annular shank provided with an elliptical transversely-disposed opening in its outer side, an elliptical base having one edge hinged to one side of said opening, a



bezel depending from the base and fitting snugly in said opening, the bezel being constructed to lockingly engage the wall of the opening opposite the hinge, a beveled-edge glass within the bezel, the edge of the bezel being bent over and down upon the edge of the glass, and an elliptical seal secured on the outer face of the base with its edge projecting beyond the edge of the base to rest upon the wall of the opening and merge into the surface of the shank.

841,026. EYEGLASSES. Joseph D. Lewis, St. Paul, Minn. Filed March 19, 1906. Serial No. 306,921.

The combination, with a rigid bridge provided at its ends with horizontal guides in line with each other, of lens-clamps supported and arranged



to slide on said guides, lenses supported by said clamps with their horizontal axes in the same plane with said guides and nose-guards carried by said clamps.

Designs.

ISSUE OF JAN. 8, 1907.

38,400. SHIELD. William C. Cooman, Providence, R. I., assignor to the Gorham Mfg. Co., Providence, R. I. Filed Dec. 14, 1906.



Serial No. 347,902. Term of patent 7 years.

38,401. SHIELD. William C. Cooman, Providence, R. I., assignor to the Gorham Mfg. Co., Providence, R. I. Filed Dec. 14, 1906.



Serial No. 347,903. Term of patent 7 years.

38,399. INSIGNIA. Frank B. Bower, Philadelphia, Pa., assignor to Phi Kappa Sigma



Fraternity, Philadelphia, Pa. Filed Sept. 17, 1906. Serial No. 335,043. Term of patent 14 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefore, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing herein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whim he derived title for 10 years next preceding the passage of this act."]

PUBLISHED JAN. 1, 1907.

Ser. No. **11,341.** (CLASS 20. CUTLERY NOT INCLUDED IN CLASS 61, AND EDGE-TOOLS.) Dunham, Carrigan & Hayden Co., San Francisco, Cal. Filed Aug. 7, 1905.

BRUNSWICK CUTLERY C°

Particular description of goods.—Pocket and table knives, razors, scissors and shears.

Ser. No. **20,599.** (CLASS 63. MEASURING AND SCIENTIFIC APPARATUS, APPLIANCES AND INSTRUMENTS.) A. Martin, Inc., New York. Filed June 27, 1906.

Kontoriks

Particular description of goods. Eyeglass and spectacle lenses.

TRADE-MARKS REGISTERED JAN. 1, 1907.

59,049. IMITATION SILVERWARE. International Silver Co., Meriden, Conn. Filed July 9, 1906. Serial No. 20,792. Published Nov. 6, 1906.

59,015. COLLAR AND CUFF BUTTONS. C. H. Allen & Co., Attleboro, Mass. Filed Sept. 22, 1905. Serial No. 12,922. Published Nov. 6, 1906.

59,055. FINGER-RINGS. Allsopp Bros., Newark, N. J. Filed April 4, 1906. Serial No. 18,507. Published Nov. 6, 1906.

59,128. LENSES FOR EYEGLASSES AND SPECTACLES. F. A. Haroy & Co., Chicago. Filed Jan. 29, 1906. Serial No. 16,592. Published Nov. 6, 1906.

59,218. SPECTACLE AND EYEGLASS LENSES. Williston W. Bissell, Rochester, N. Y. Filed Dec. 16, 1905. Serial No. 15,464. Published June 12, 1906.

PUBLISHED JAN. 8, 1907

Ser. No. **16,703.** (CLASS 63. MEASURING AND SCIENTIFIC APPARATUS, APPLIANCES AND INTRUMENTS.) Julius King Optical Co., New York. Filed Feb. 2, 1906.

So-Easy

Particular description of goods.—Eyeglasses.

TRADE-MARKS REGISTERED JAN 8 1907.

59,345. CERTAIN NAMED JEWELRY AND PRECIOUS STONES. Berry & Whitmore Co., Washington, D. C. Filed Oct. 16, 1906. Serial No. 22,723. Published Nov. 13, 1906.

59,350. CERTAIN NAMED JEWELRY. Eisenstadt Mfg. Co., St. Louis, Mo. Filed Aug. 22, 1906. Serial No. 21,701. Published Nov. 13, 1906.

59,353. CERTAIN IMITATION SILVERWARE. George E. Herring, Chicago. Filed July 7, 1906. Serial No. 20,774. Published Nov. 13, 1906.

59,396. SILVER-PLATED WARE COMPRISING FLAT AND HOLLOW WARE AND CUTLERY. Wm. A. Rogers, Ltd., New York. Filed July 2, 1906. Serial No. 20,686. Published Nov. 13, 1906.

59,422. SILVER-PLATED WARE COMPRISING FLAT AND HOLLOW WARE AND CUTLERY. Wm. A. Rogers, Ltd., New York. Filed July 2, 1906. Serial No. 20,685. Published Nov. 13, 1906.

59,461. WATCHES. Webster C. Ball, Cleveland, O. Filed Oct. 24, 1905. Serial No. 13,905. Published Nov. 13, 1906.

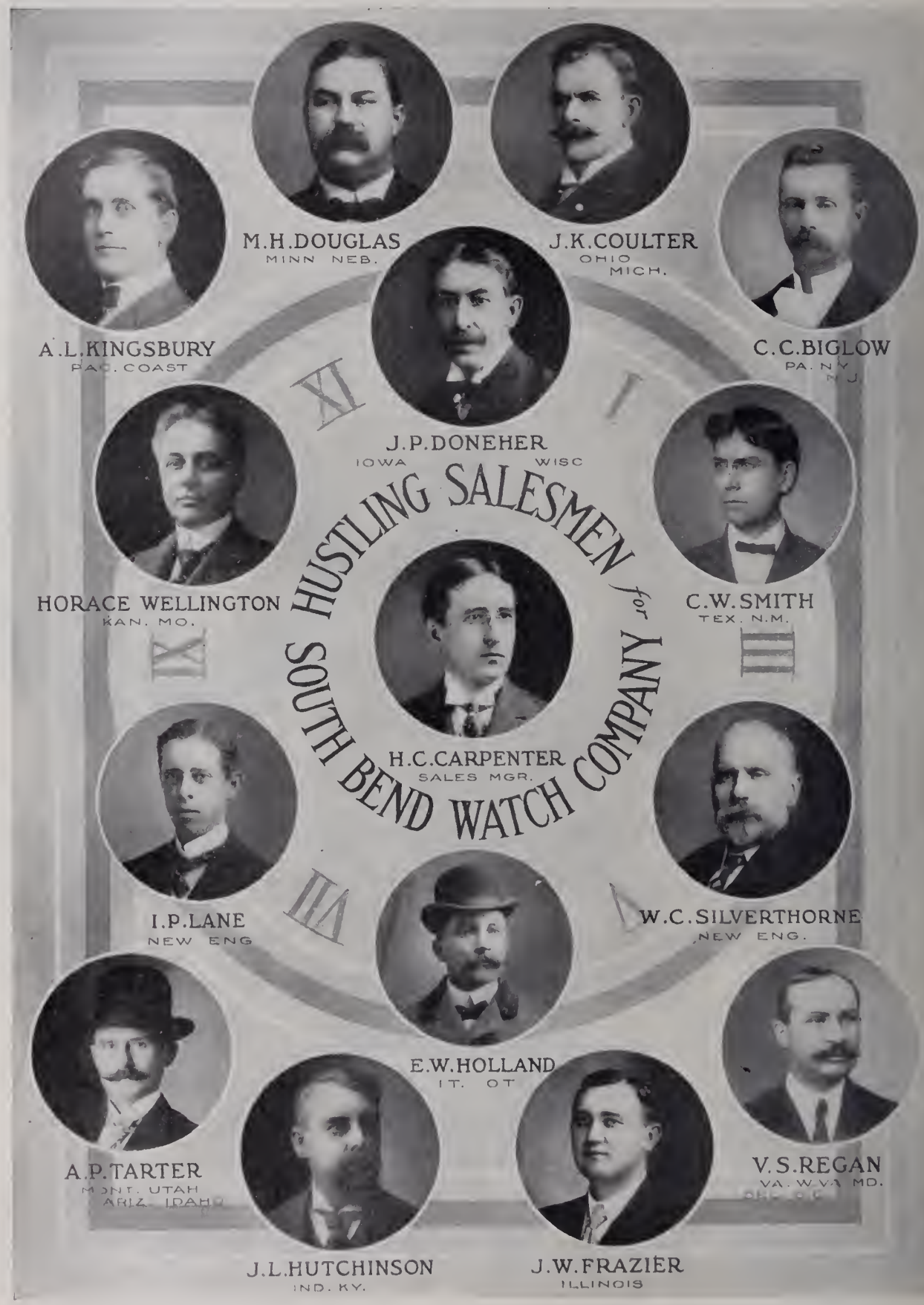
59,462. WATCHES. Webster C. Ball, Cleveland, O. Filed Oct. 24, 1905. Serial No. 13,907. Published Nov. 13, 1906.

59,465. JEWELRY AND SOLID AND PLATED PRECIOUS-METAL WARE. Carter, Howe & Co., Newark, N. J. Filed June 22, 1905. Serial No. 8,786. Published Nov. 13, 1906.

59,482. CERTAIN NAMED JEWELRY. J. W. Benson Lto., London, England. Filed May 8, 1906. Serial No. 19,368. Published Nov. 13, 1906.

59,485. CERTAIN NAMED JEWELRY. Larter & Sons, Newark, N. J. Filed May 8, 1906. Serial No. 19,375. Published Nov. 13, 1906.

(*Patent Department continued on page* 75.)


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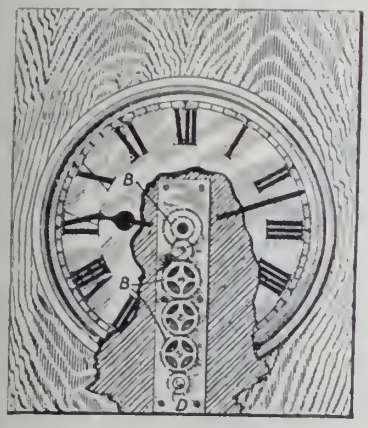
BRITISH PATENTS.

(Abridgments of Specifications, 1905, from *The Illustrated Official Journal.*)

ISSUE OF DEC. 28, 1906

18,109. INDICATING. S. H. Parks, Eastbourne, Sussex. Sept. 7.

In a method of setting hands or indicators moving over a dummy clock face or the like, the spindle of the hands, etc., is connected by gearing B to a setting pivot pin D, placed outside the clock

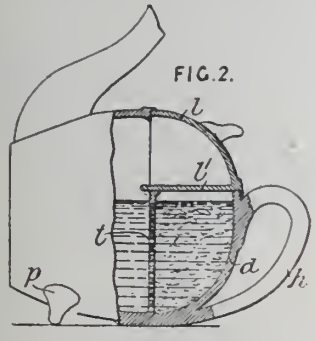


face, and actuated by a suitable key, which may be removed to prevent tampering with the indication. According to the Provisional Specification, the key may be irremovable, access to the key being obtained by opening the casing.

18,278. TEA-POTS, ETC. D. M. Dundonald, B.H.C., London. Sept. 9.

Tea or coffee pots as described in Specification No. 1926, A.D. 1901, are formed with a hollow top *d*, which, with a tray *t*, forms a receptacle for the tea, etc. The pot is closed by a lid *l*, with a

FIG.2.

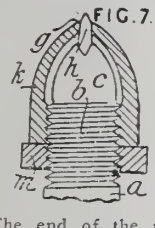


partition l^1 for closing the infusion-chamber. The second base is formed by the handle *h* and projections *p*. A hinged flap attached to the top of the pot may replace the partition l^1, and the tray *t* may incline upwards and outwards.

18,322. DIAMOND AND LIKE TOOLS. W. R. Paige and E. C. Strong, Sheffield. Sept. 11.

Relates to a diamond-holder for use in dressing stone, emery wheels, etc. The diamond *h* protrudes through a hole *g* in the crown of a metal cap *k* which screws on to the end *b* of a long rod

FIG.7.



or handle *a*. The end of the rod *a* is formed with a cavity *c*, into which one angle of the diamond fits. By screwing the rod *a* into the cap, the diamond is firmly held in position between the cap and the rod. A lock-nut *m* may be used to keep the cap in position. The cap may be conical in shape.

18,344. FORKS AND SPOONS. H. Szaja and W. Gorski, Czenstochau, Russia. Sept. 12.

Table forks and spoons are made of two thin sheets *a* of metal of the requisite form, folded and soldered together, the intermediate space being filled with a layer *b* of light non-conducting material, such as pasteboard. A wire may be inserted in the narrow portion of the handle as

FIG.1.



shown. Fig. 1 illustrates the invention as applied to a spoon.

18,371. FOUNTAIN-PEN, ETC., CLIPS. A. Myers, L. Myers and F. R. Baker, Birmingham. Sept. 12.

A pocket clip for fountain pens, pencils, etc., is formed from a split circular part A, Fig. 2, to

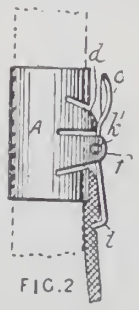


FIG.2

grip the pen, etc., provided with ears f^1 and a spring tongue *d*, by which a lever C having pivots k^1 is caused to clip the pocket by the end *i*. The tongue *d* may be set horizontally as shown, or vertically.

18,398. SAFETY-PINS, JEWELRY. J. Zumwinkel, Mülhausen, Thüringen, Germany. Sept. 12.

A safety-pin or brooch fastening consists of two pins 1, 2, pressed point to point by helical springs 3, 4. The pins are formed in one piece with the springs, which are attached to a central washer 5. Two bars, 7, 8, loosely engaging one another by claws 9 slide within the springs, to give lateral

FIG 1

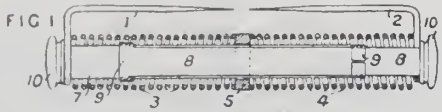


FIG 9.



FIG.13



rigidity. The outer ends of these bars are formed into buttons 10 which serve as handles for pulling out the pins. The washer 5 may be dispensed with, the pins 1, 2 being formed in one piece with a single helical spring. In modifications; (1) the springs are arranged in separate chambers of a common sleeve; (2) the springs are arranged in a common sleeve on which are guided two outer sleeves; (3) the pin guide-shanks 24, 25, Fig. 9, overlap and are connected to the ends of a common spring arranged in two sleeves 27, 28, sliding one on the other, so that when the sleeves are pressed inwards the spring is extended and the pins opened; (4) the pin guide-shanks overlap and form handles which, when pressed together extend the spring and open the pins. In all modifications, the helical springs may be flat as shown in Fig. 13.

Complete specification accepted Dec. 19, 1906.

1906.

3,018. TIME-RECORDER FOR VEHICLES. Whalen.

Applications filed Dec. 10 *to Dec.* 15, 1906.

28,068. TEA AND COFFEE BREWER. W. J. Lloyd, Stoke-on-Trent.

28,119. CANDLE HOLDER. B. J. Bacon, London. Complete specification.

28,152. HAIR-PIN. Louisa Oldfield, Manchester.

28,224. UMBRELLA. J. B. Hall, London. Complete specification.

28,251. STUD. J. R. Bromley, Liverpool.

28,288. FOUNTAIN-PEN. Thomas McDonald, Middlesborough.

28,388. MATCH-BOX. R. H. Worley, London.

28,432. CHRONOGRAPH. H. J. Robinson & Kynoch, Ltd., Birmingham.

28,476. TIME-KEEPER. C. E. Copplestone, London. Complete specification.

28,517. TIME-RECORDER. G. C. Jermyn, Norwich.

28,538. STUD. C. H. Abbott, Birmingham.

28,540. FOUNTAIN PEN. W. H. Tant, Birmingham.

28,708. FOUNTAIN-PEN. Evelyn de la Rue, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Jan. 7, 1890.

418,707. GLASS-POLISHER. W. H. Ely, Middletown, Conn.

418,710. METHOD OF FORMING TABLE-KNIVES. Emil Grah, Toledo, O.

418,845. UMBRELLA. C. H. Knubel, New York.

418,924. CLASP. John Nase, Syracuse, N. Y., assignor to the Syracuse Specialty Mfg. Co., same place.

419,065. FOUNTAIN PEN. W. B. Purvis, Philadelphia, Pa.

419,083. PENHOLDER. J. H. Spigener, Talladega, Ala.

419,084. MAKING INGOTS FOR PLATED WIRE. J. L. P. Spooner, Providence, R. I.

419,085. SEAMLESS INGOT. J. L. P. Spooner, Providence, R. I.

Designs issued Jan. 19, 1900, *for* 7 *years.*

32,079. RING. Martin Gebhardt, New York.

32,081. SHOE FOR COLLAR-BUTTONS. T. I. Smith, North Attleboro, Mass., assignor to T. I. Smith & Co., same place.

Designs issued July 7, 1903, *for* 3½ *years.*

36,407. BADGE. Oscar Berninghaus, St. Louis, Mo., assignor to the Louisiana Purchase Exposition Co., same place.

36,410. BADGE. C. C. Penfold, Buffalo, N. Y.

36,411. BROOCH. P. O. Dickinson, Newark, N. J.

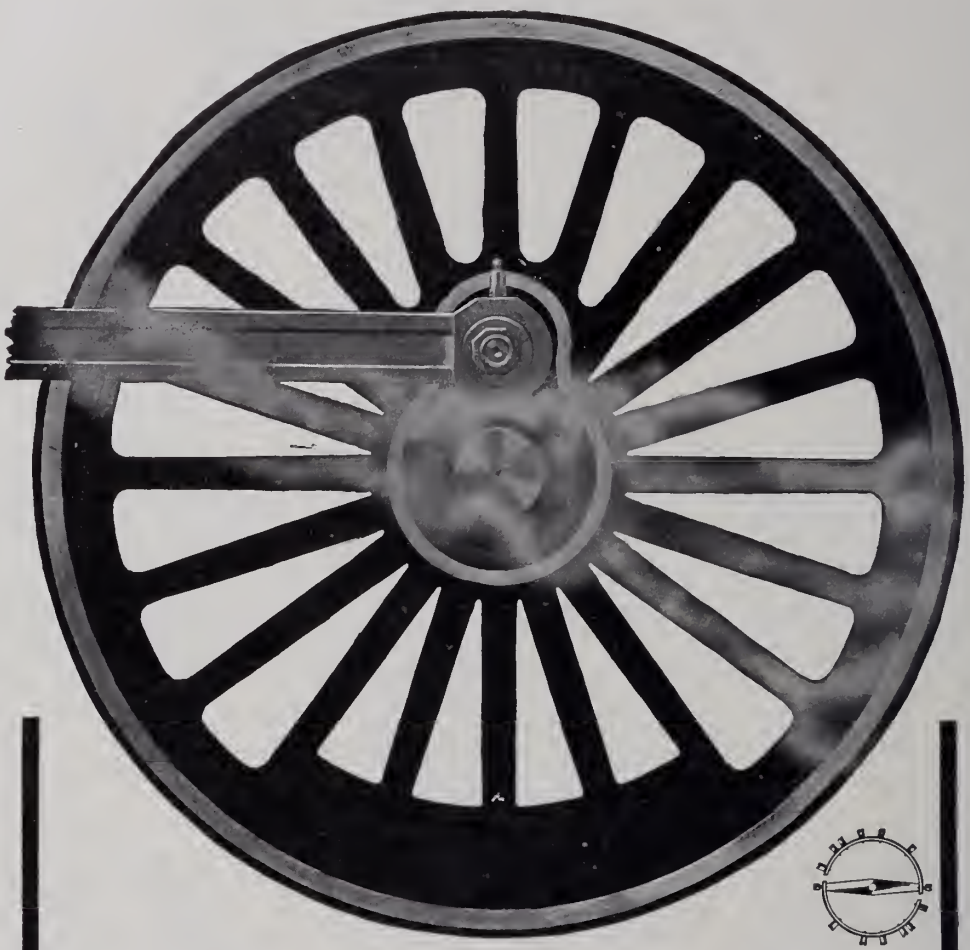
Souvenirs of the Season.

"HEALTH, happiness and prosperity, may 100 per cent. of each be yours for 1907." This was the New Year's greeting sent to his trade by George E. Darling, Providence, R. I.

New Year's greetings were sent to the trade by Koshland & Italia Co., Philadelphia, Pa., in the form of attractive folders with an appropriate quotation from "Poor Richard."

C. F. Rumpp & Sons, whose New York salesrooms are at 685 Broadway, have presented to their patrons neat and convenient engagement books, bound in black leather covers, 7 by 3½ inches. There is a separate page for each week of the year with space to note the daily engagements. On the outside, printed in gold, is the word "Reminder." On the inside of the front cover is a picture of the company's factory at 5th and Cherry Sts., Philadelphia. A holder and pencil are combined with the book.

Among the calendars sent out by manufacturers one of those that will be most highly prized by the recipients came from L. Heller & Son, 51 Maiden Lane, New York. Each month has a separate sheet on the upper part of which is depicted a New York scene, while below is the calendar. The scenes vary in each month, and altogether comprise a comprehensive collection of city views. The pictures are in half tone. The paper is in ecru and the typography in blue. The month's birthstone, with its significance, is mentioned at the foot of each calendar page.



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THE HOROLOGICAL REVIEW

Bohemian Glass-Cutter Makes Clock Entirely of Glass After Six Years' Arduous Labor

CLOCKS constructed entirely of wood, bone or ivory are already known to us; hitherto, however, we have not seen one made of glass. Even persons wishing to produce something quite out of the common have not ventured to handle this very brittle



A CLOCK MADE ENTIRELY OF GLASS.

and intractable substance, and the most experienced clockmaker would never have succeeded in making a clock from it.

An old glass-cutter, Josef Bayer, of Theresienthal in Bavaria, has proved, however, that with patience and practical knowledge of treating glass a clock can be constructed out of this material. We reproduce herewith from the *Leipziger Uhrmacher Zeitung* a woodcut of this clock, now on exhibition at the well-known establishment of L. Doring, Leipsic, and kindly furnished by the proprietor, Mr. Herrmann, for the purpose of illustration.

The drawing unfortunately does not show all the details as the finely polished glass presented many reflections during the process of photographing, and some parts were covered by the hands. Everything in the clock (which is about 50 centimeters high) is made of glass except the mainspring, the balance spring and the pivots. The barrel, the wheels, the pinions, the escape-wheel, the pallets and the balance are all cut out of glass and polished. The plates and pillars are screwed on with glass nuts or fastened with glass wedges. Even the winding key, the little disks for the hands, and, of course, the hands are of glass.

The teeth and leaves are cut very clean and have approximately the proper shape. The escape-wheel alone is somewhat heavy in appearance, but the balance vibrates quite smoothly. The maker, a plain man, now 71 years old and blind on one eye, has worked at the clock for six years. Frequently a wheel had to be made 40 times before it would perfectly answer its purpose.

The price now asked for the clock is 3,500 marks. The clock will be on view in Leipsic for some time longer.

Clockmaking in Japan.

THE manufacture of clocks at Nagoya is being carried on with considerable prosperity despite the fact that the manufacturers have great difficulties to contend with, says the London *Watchmaker*. During March of this year there were produced at Nagoya no less than 32,385 pieces.

At one time Japanese clocks lacked the essential qualities of a timepiece, and, strange as it may seem, that detail which in other wares the Japanese have been so famous for, but of later years they have acquired the faculty for detail in manufacture of horological pieces and, as a consequence, it has been found upon inspection that less than one per cent. has been rejected.

The price at present for the clocks made at Nagoya is 29 yen per dozen, showing an increase largely due to the rising price of copper.

The Horological Journal, 35 Northampton Sq., London, Eng., is now published on the 10th instead of the 1st of every month. The new schedule went into effect Jan. 1, 1907.

Gravity Escapements.

(From the London *Horological Journal*.)

AT the British Horological Institute, Northampton Sq., E. C., Dec. 4, a lecture was delivered by H. Cunynghame, C. B., of the Home Office, on "Gravity Escapements." There was a very large attendance. Mr. Desbois, who presided, having briefly introduced the lecturer, Mr. Cunynghame said if he was to deal fully with the subject that evening he would have to deal first with pendulums. In fact, it would be the subject for a long lecture in itself—the compensating of pendulums.

People thought that to compensate a pendulum all one had to do was to add a little weight either one side or the other. He would assume that evening, however, that they had succeeded in getting a perfect pendulum that had been properly compensated—which was a very delicate operation, instead of being the easy matter that some people thought. It was not the slightest use to make an escapement until the pendulum was right. The business of the escapement was to keep the pendulum going with as little disturbance as possible. He thought he had better say something about the motion. In a very rough way they could easily see why the pendulum swings equally.

The action of gravity in pulling down the pendulum was diametrically equivalent to the strength of the spring in pulling it into a horizontal direction. Again, if one pushed the pendulum aside with the finger the force exercised against the finger was proportional to the distance traveled by the pendulum. If they wanted to make a clock go approximately right, they would take, say, a grandfather's clock, and after putting a pendulum and an escapement on it, they would find it would go very well without much attention; but if they wanted to make a clock keep time to, say, the 30th of a second a day, the ordinary process of compensating would not do at all.

They would have to devote a much more careful study to the subject. They then find that the ordinary pendulum and escapement is inadequate, and a flexible spring must be used, and the best spring was one with a cycloid arc; and then they had to inquire into the matter of how much a variation in the cycloid arc threw the clock out of time. If they had a pendulum that swung on one side one degree out, so so long as it was counterbalanced on the other side by that one degree, it would keep time; but supposing the escapement became stiff, and the arc was thereby varied by



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nine-tenths of a degree, what effect would that have on the going of the clock?

In order to examine that question he would have to put before them what looked like a formidable and terrible mathematical chart. Although it looked very formidable it was much less formidable than it looked. (Laughter.) He believed, too, it was much simpler than the charts generally presented in connection with the matter. He was not inflicting the chart upon them, unnecessarily. A body lifted up a certain height required a certain amount of work or force, and the speed of a weight falling down a curve would depend upon the height of the curve; and so if they went nearer the equator they would get a longer swing with the pendulum, according as the gravity increased. They would find a considerable difference near the equator, as instead of taking the arc down a cycloid they would have to take the arc down a circle, but the arc of the circle was not different from the cycloid, when they had a rather different swing.

The gravitational force of the earth varied even in different parts of the United Kingdom. It was different at Aberdeen to what it was at Greenwich; and then again it was different at Greenwich to what it was at Paris. Therefore their pendulums had to be rather smaller than the length given in the books. For every one-tenth of a degree there would be a variation in time of half a second. If they wanted their clock to go true to the 30th of a second they must not have a variation in the swing of the pendulum of more than 1/150th of an inch. They would have to use the miscroscope on the arc of the pendulum and weight it. They would find that they could load it very considerably without altering the swing the 1/100th of an inch, and every practical watchmaker knew what that meant. They could never make a perfect going astronomical clock unless they had a perfect pendulum, and unless they provided a mechanism that would not allow the arc of the pendulum to vary more than the 1/100th of an inch.

When pendulums were first invented various ideas struck people. In the first place there was Galileo, who used a simple form of pendulum. He had a model of the mechanism that was used by Galileo in his clocks. They would see that he used a wheel with teeth, and a ratchet which engaged each tooth of the wheel. The whole thing, however, was childishly poor, but for all that it contained the germs of our best modern escapements. The escapement, when Galileo lived, was the old crown wheel escapement. It went round horizontally. It was really like the balance wheel of a watch without a spring. They had, of course, huge clocks in those days, but they were built on an imperfect system. Then after Galileo followed Hygens, who invented swinging weights.

The next step was made by Hook, who made the anchor escapement. He was the first man to see that a small circular arc was the first step towards the cycloidal arc. The next man was Graham, who gave them the best escapement in existence. A clockmaker at Leyden had made a Graham escapement which was marvelously accurate.

The theory of the Graham escapement was investigated by Sir George Airey about 50 years ago. He then pointed out that if they had a pendulum receiving its impulse from both sides it got over the question of gravity. Sir George Airey would not deal with the question of friction. Like a good many more brilliant mathematicians, he left out the most important constituent of the whole affair. If the escape wheel was driven harder round they would get greater impulse on the impulse face. That would tend to increase the arc of swing, but then friction becomes an inconvenient factor.

The wheel of the Graham escapement is so nearly counterbalanced on each side, that when you add a little weight to the driving force the friction on one face is greater than on the other. It reminded him of the clock in a celebrated institution which was fitted with a Graham escapement. The escapement was made by one man and the pendulum was made by another, consequently they did not agree. (Laughter.) The fact could not be gainsaid, that they must experiment and experiment until the driving weight was so balanced that when you added to the driving weight it did not affect the arc of circle.

The old makers, when they worked upon this problem, did so by an extended series of trials, they fixed upon certain dimensions, and then others were made according to model, so that we were reaping the results of those experiments. If they wanted a Graham clock to go well, the best way was to add a little weight to the driving wheel on the one side, and a little weight to the pendulum on the other side, until they reached the correct ratios; but it would have to be done with the assistance of the microscope.

In making a Graham clock it was unwise to depart from the dimensions given, unless they wanted a lot of trouble in the adjustment. It had long been seen by a number of people that inasmuch as the going of a clock was very much affected by differences in the driving force, it would be very desirable to see if they could not make the driving force on the pendulum invariable, so as not to make it depend upon variations of the train. They might try experiments by putting on a little linseed oil, and watching the result. They would find that they could make a difference of 10 per cent. if they did. If they got those inequalities in the driving force they would get differences in arc, and consequently differences in working and going.

So far as he was aware, Mudge was the first man to make a gravity escapement. Lord Grimthorpe dropped that escapement, because he said it would "trip," but that was all nonsense. Dents had one for 60 years, but it did not trip at all; however, it had objections of another kind, to which Lord Grimthorpe's was not free. The real difficulty in the Mudge escapement is that the amount of friction was considerable. If one added a little weight to the Mudge escapement it made the arc smaller, and one had only to add enough weight to stop the clock altogether. If it was made too light the clock would move too fast.

Bloxham the barrister saw the difficulty of the Mudge escapement, and made an improvement on it, but with his escapement a difficulty sometimes arose through it slipping. Lord Grimthorpe got over the difficulty by putting a little fly behind it, so that Lord Grimthorpe's escapement was really Bloxham's. When one reflected upon the legal ability and obstinacy of Lord Grimthorpe, they could readily understand how he overcame all obstacles and managed to get the job of the Westminster clock. The clock was still going, but he would not comment upon it. When one considered the weight of the hands, and how they were exposed to the wind and the rain, it went remarkably well. Sir George Airey also invented an escapement, and there was another invented by a man whose name was not known; but all these escapements were to his mind imperfect. The one he had there on view was very nice. It had a chronometer swing, the impulse only occurring in the middle of the pendulum. The pendulum would always accommodate itself to the force, if let alone, but the arc must not be altered. If they got oil congealed in a clock they would get a difference in the arc, and consequently a difference in the time.

The Graham escapement was an excellent one for a household clock; but if they wanted astronomical regulators of a higher order he doubted if they would get good going out of the Graham. The question was, therefore, to find out if they could not make another proposition which would have the advantages of the gravity escapement, and at the same time be free from the various difficulties which they had been obliged to recognize.

The one he presented to the meeting was one that he submitted as a solution to the difficulty. It had a little flipper at the top, and at every forward push of the pendulum the little arm was pushed aside. As far as his limited experiments had gone, one could load the escapement as much as they liked and it would not make any difference. They could see the movement for themselves and examine it after the meeting, and he believed they would find that it fulfilled the conditions he had described. The second hand of the clock could also be moved, so that it would synchronise with the minute hand.

Nothing was more annoying than to have a clock that showed the second hand on the black line when the minute hand was between the black lines. There was another point he should like to mention, and that was, to get clocks to go accurately they had to allow for temperature. They would find that the effect of barometric changes upon the going of a clock depended upon the shape and weight of the pendulum and the specific gravity of the pendulum. It was a delicate piece of mathematics to say what amount of change in the going of a clock the rise or fall of a degree in temperature would make. A change of an inch in the barometer would make a change in the going of a clock of about one-third of a second per day.

They made series of observations at Neuchatel on various clocks, and found that on an average a change of one inch in the temperature made a clock vary about one-third of a second per day. The question was—how could they compensate that? In his opinion the best plan was to shut the clock up in an air tight case, and then take an inch of the pressure off. If they took off



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more it would probably be disastrous, as it would induce the air outside to enter the box. They should be content and take the pressure down to 29 inches. They would then find that the clock would be constant, and that was all they wanted.

With a bicycle pump they could occasionally gauge it up. They would find that if they put the clock in an air-tight case it would save endless worry and trouble with changes of temperature. With a clock of that kind they could make many interesting experiments. They could observe the arc by fixing up the microscope, and they could also observe the impulse arm. Then they could put on tiny weights and see how it increased the arc; 1/30th of a gramme so much, 1/20th of a gramme so much, and 1/10th of a gramme so much. They could measure exactly how much increase of arc would be affected by a certain increase of weight, and then they could calculate how much the going of the clock would be affected by a particular increase of arc.

Suppose, for instance, a particular increase of arc increases the going of a clock by one-third of a second per day. That would be a certain increase of arc. Observe how much weight would be required to produce that, and then arrange that the fall of an inch in the mercury will put that weight on. The best plan was to fix a little spring of gold, or other metal that is suitable for the purpose, on an aneroid barometer, and then, when the mercury fell an inch, the spring would be shortened by a certain amount. The shortening of the spring would diminish the pressure to a given amount. They could arrange so that, say, one inch or a proportional amount of a fall, would proportionately increase the weight of the driving arc, and so decrease the arc. None of the things he had shown them that evening were patented, and anybody was at liberty to make use of them. He thought the Hope Jones electrical escapement a good one, and it would not be difficult to make an astronomical clock out of his electrical clocks. The considerations he had to bring before them were, as to the requirements of the pendulum that it was better to apply the force to the bottom of the pendulum than to apply it higher up. The impulse should be given in the middle of the swing. This impulse should take place at the same instant as the unlocking takes place, and it should unlock in the center if possible, at the same time that the impulse was being given. The pendulum should be free, and the escapement attached.

There should be no oil on the escapement. They must get an attachment by which the gravity escapement is free from oil, and free from variations in Winter and Summer, and the unlocking of the crown must be done in an independent way by the residue of the force in the fall after it has completed its work of driving the pendulum.

Those were the principles that should govern all gravity escapements, and one could only hope that the labor of those engaged in the industry would give them something more definite and more tangible to deal with in the future. (Applause.)

Mr. Desbois proposed a vote of thanks to the lecturer, and Mr. Wright seconded. The lecturer briefly replied, and the meeting was then concluded.

During the delivery of the lecture, the lecturer referred to a number of models and diagrams which he had on the platform, and at the conclusion of the meeting great interest was evinced by the audience in the various models, which were critically examined and commented upon by interested groups of students and others.

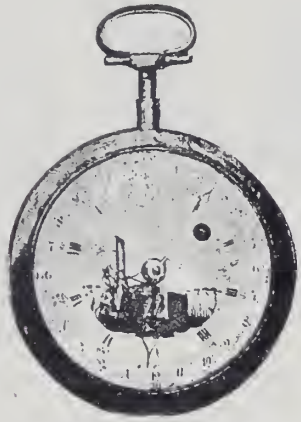
Two Watches Possessing Historic Interest.

THE Danish *Tidsskrift fur Uhrmagere* has a description and a drawing of a watch possessing remarkable interest from an historical point of view, having been formerly the property of the notorious Marat, one of the leaders of the French Revolution. The journal in question says:



A WATCH ONCE OWNED BY THE FRENCH REVOLUTIONIST, MARAT.

At 8 o'clock on the evening of July 13, 1793, Charlotte Corday was admitted into the chamber of Marat, who was at that moment editing his political journal. What followed may be seen in David's celebrated



ANOTHER CURIOUS OLD WATCH.

picture. The painter has, however, forgotten one little detail, viz., Marat's watch, which was hanging on a nail at the head of the bath, and an illustration of which is shown herewith. This remarkable watch, the genuineness of which is beyond question, consists of two silver cases, made in the shape of a Phrygian cap. On the exterior of the case a narrow border bears the inscription, "N'aimer que la Patrie" (Love nothing but your country), and "N'obeir qu a la loi (Obey nothing but the law).

It was the sole inheritance of the sister of the "Peoples Friend." A few decades ago it was sold at a public auction in Marat's native town in the Swiss Jura, and passed into the hands of M. Dardenne de la Grangerie. After his death it was sold in 1873 to M. Ramond, Councillor-General of the Canton of Seignelay, and finally, in 1892, it came into the possession of M. Charles Roblot, of Paris, whose property it now is.

M. Roblot is also the owner of the famous watch "a la guillotine," on the dial of which is a picture of the terrible instrument and also of the National Guard awaiting the execution of Louis XVI., together with General Santerre, their commander. The dial also shows the two systems of time-measurement, the duo-decimal and the decimal. The latter was the system adopted by the National Convention, according to which the day and night together were divided into 10 hours, the hour containing 100 minutes, and the minutes, 100 seconds.

Horological Notes.

ON the stroke of the clock they light their streets in Bath, Eng. An automatic gas controller has been patented, which reduces the cost of public lighting by half. It is said to be adaptable to any type of incandescent burner, to fit any lamp, and to be instantaneous in its lighting and extinguishing. The mechanism consists of a clock, which can be so set as to light the gas each night and extinguish it each morning, so as to make an automatic variation of the time of lighting and extinguishing, according to the calendar. In short, by means of a clock the street lights are turned on and off, lighted and extinguished, at a different minute each day throughout the year, according to the season. One adjustment a year suffices. The controller requires no attention save a weekly or bi-weekly winding.

A clock pendulum made from invar needs no compensation, since its length is unaffected by variations of temperature. It is found that a rod of invar very slowly increases in length when kept at a constant temperature; this change extends over many years, but is not of sufficiently large magnitude to form a drawback to the use of invar in ordinary instruments of precision, although it renders this substance unsuitable for the construction of ultimate standards of length. Invar is destined to play an important part in ordinary geodetical measurements; here the small progressive expansion mentioned above is of little consequence, since the standards of length can be periodically compared with an ultimate standard; on the other hand, the increase in accuracy is very marked.

An interesting article on Steel will shortly be announced in this department.

Up-to-Date Methods in Selling Watches

EACH NEW YEAR marks a milestone of advance with progressive business houses. Where new and improved methods are available, they are adopted; where former methods were the best, their continuance is confirmed; where success has crowned the past, plans are made to eclipse that success in the months that lie ahead.

Such are the sentiments animating these offices as they look forward to the watch business of 1907. The interests of the trade will continue to be conserved in the best manner, with a service always abreast of the times—if not ahead of them.

CHICAGO
103 STATE STREET

J. W. FORSINGER
LEADING AMERICAN WATCHES AND MOVEMENTS

NEW YORK
2 MAIDEN LANE

OMEGA



MOVEMENTS ARE FINE TIME PIECES.

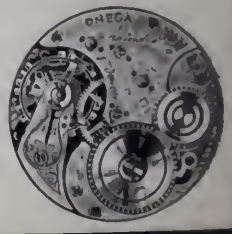
All made with Lever Escapements and Double Roller.
Pendant Set. Fitting American Cases.

Made in 6 Different Grades.

10 LIGNE. 11 LIGNE. 0 SIZE. 12 SIZE. 16 SIZE.
From 7 Jewels to 21 Jewels,
Adjusted to heat and cold and 5 positions.

PRICES NOT ADVERTISED IN ANY JOURNAL.

A Trial will convince you of their merits. Send for price list.

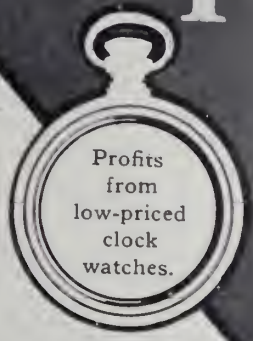


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EDMOND E. ROBERT,
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CROSS & BEGUELIN,
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COMPARATIVE PROFITS FROM THE THREE GRADES OF WATCHES

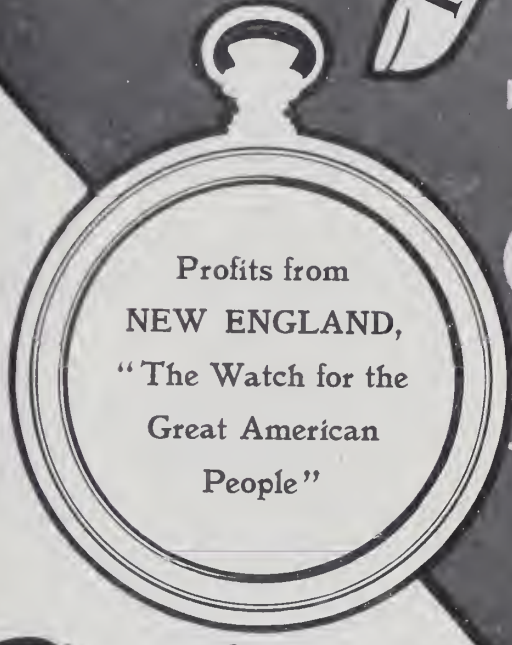




Profits on the cheap clock watches are comparatively small, for while they may sell fairly well, you make very little on each individual watch.

The profits on your expensive jeweled watches are somewhat larger, of course, but you have only a limited demand for these high-priced timepieces, which keeps the total profits down.

The greatest Demand of all—hence, the greatest profits of all—comes from your medium-priced watches.





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"The Watch for the Great American People"

The **NEW ENGLAND** is the very highest-grade medium-priced watch produced to-day.

The **NEW ENGLAND** line provides you with the **largest and most attractive** assortment of medium-cost watches. It enables you to sell from hundreds of men's and women's styles on a **very liberal** profit basis. We give you the most accurate, reliable and durable movement and case to sell at moderate cost, and we advertise **NEW ENGLANDS** broadcast so that your stock moves rapidly. Our 1907 advertising will continue our remarkably successful policy of advertising to the consumer and giving the dealer the full benefit of it.

If **NEW ENGLANDS** are missing from your line of medium-priced watches **you** are missing immense profit-possibilities. To make the most money out of your watch department you must have a **complete** assortment of medium-priced watches. No assortment of watches is complete without **NEW ENGLANDS**. Therefore let **NEW ENGLANDS** be your leaders—they please the **people** best and will pay **you** best.

Sit down at your desk **now** and write us for our catalogue and full information. Let us tell you about our Retailer's Aid Department—the most effective selling plan for watch dealers ever devised. **Write us to-day.** Address:

DEPARTMENT OF PUBLICITY,

NEW ENGLAND WATCH CO., Waterbury, Conn.

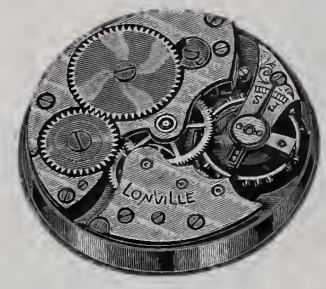
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in the Timing Contest of the Astronomical Observatory in Geneva, for the year 1905, comprising: The only First Unique Prize for Best Average Running; 2 First Prizes out of 3; 5 Second Prizes out of 10; 8 Third Prizes out of 18; 9 Fourth Prizes out of 24; 10 Honorable Mentions out of 23; 11 Simple Mentions out of 21. 11 Manufacturers participated.

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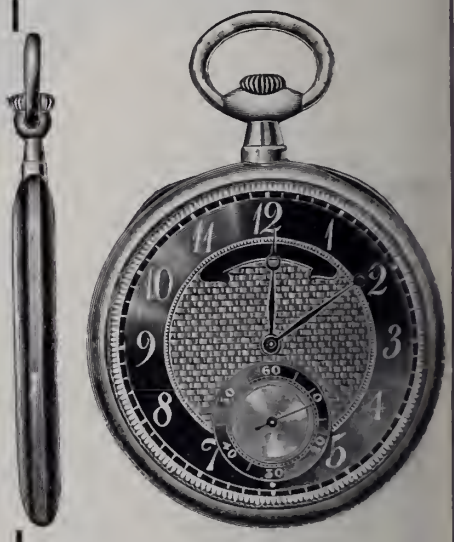
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Fine Work, Low Prices, Quick Returns.
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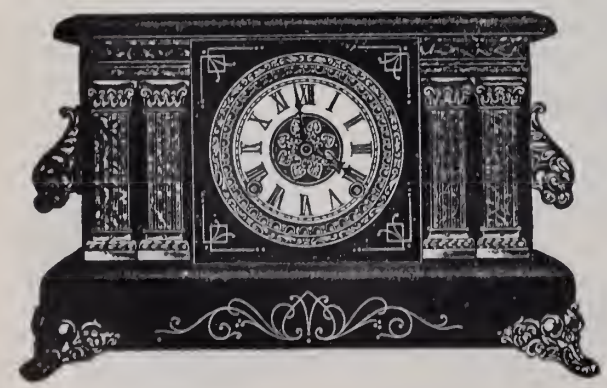
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Superior finish. Reasonable prices.

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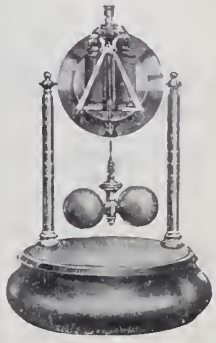
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Made in all shapes, engine turned, engraved or plain.



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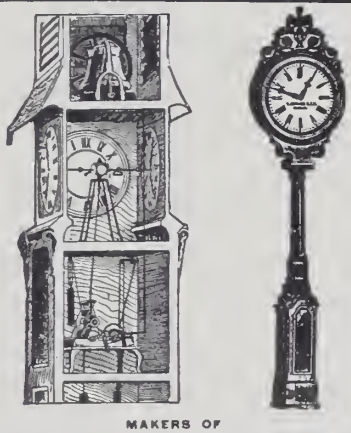


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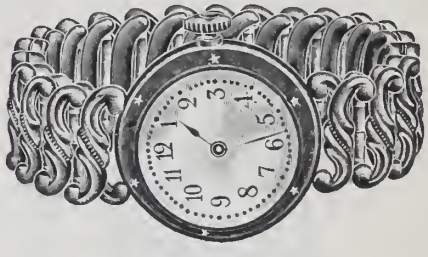


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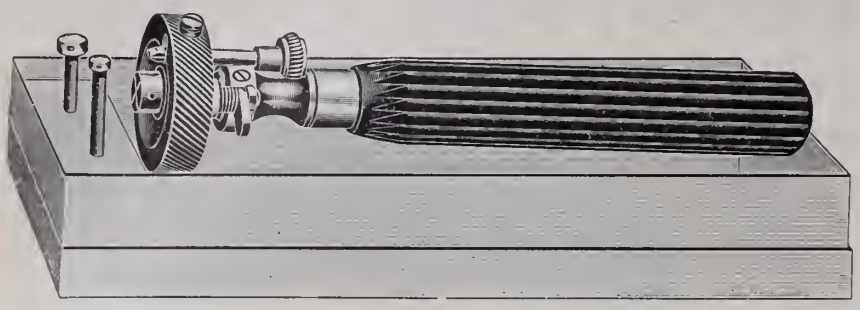


ON THE ROAD

Our salesmen have started and are covering their usual territories. Their sample cases this year contain a larger and better assortment of standard goods and exclusive novelties in watches than ever before. Drop us a postal and one will call upon you when in your vicinity. *Write to-day.*

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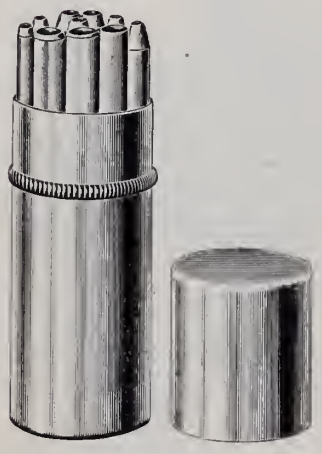
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No. 114 Set of 10 Punches in metal box—chiefly for reducing canons of hour hands.

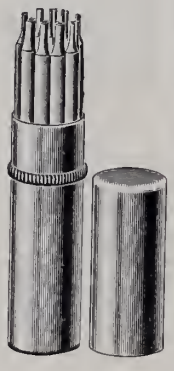
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No. 115 Set of 12 Punches in metal case suitable for staking escape wheels (6 flat face, 6 round face.)

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No. 116 Set of 12, same as above, but all flat face. Chiefly for driving cylinders.

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Slanting design of frame is most desirable, as it is very comfortable and easy to hold; further it shuts out the light from the side. Perforations near the lens will prevent lens from sweating.

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PLEASE ORDER FROM YOUR JOBBER IN MATERIAL AND TOOLS. WHOLESALE TRADE SUPPLIED BY

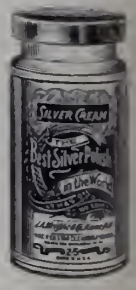
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SILVER CREAM

TEN MILLION women all over the United States are now being taught the usefulness of Silver Cream about the household—through our advertisements in the leading ladies' magazines.



For thirty-four years Silver Cream has proved its unqualified merits as a silver and cut-glass polish.

A FULL SIZE JAR SENT FREE
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WHEN fixing your store, don't neglect the most important part—your SIGN. There's a great deal in getting your name before the public in the right way.

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GLASS (Plain or Etched) **BRASS** (Engraved or Etched)

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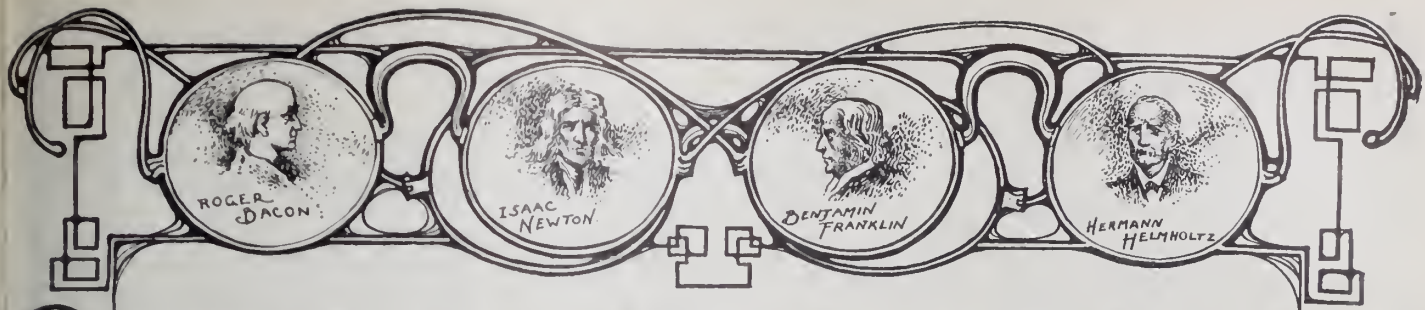
You will not find the kind I offer anywhere else. My goods are therefore

STRICTLY EXCLUSIVE,

BUT MY PRICES ARE LOW.

Send for sample papers and see.

LOUIS J. DEACON, Atlantic City, New Jersey.



OPTICAL DEPARTMENT

THE EXAMINATION OF SCHOOL CHILDREN'S EYES AS REGULATED BY LAW IN SEVERAL STATES.

By F. ALLPORT, M.D., Chicago, in the "Ophthalmic Record."

THE annual systematic examination of school children's eyes, ears, etc., by school teachers has grown into a recognized necessity in most cities and States, even where such examinations are not required by the proper health or educational authorities or by an act of the Legislature. Thousands of teachers perform these examinations of their own volition, without even a suggestion from their superior officers. Nevertheless, these examinations should be made under proper authority and control, and should be recognized as an essential part of each year's curriculum. As is well known, the following resolution has been passed by many State boards of education and health and by many State medical societies:

Whereas, The value of perfect sight and hearing is not fully appreciated by educators, and neglect of the delicate organs of vision and hearing often leads to disease of these structures; therfore, be it

Resolved, That it is the sense of the American Medical Association that measures be taken by boards of health, boards of education and school authorities, and, where possible, legislation be secured, looking to the examination of the eyes and ears of all school children that disease in its incipiency may be discovered and corrected.

In order that it may be clearly understood how the various States stand on this matter, I have prepared the following table, which will demonstrate just which State boards of education and health have passed the above resolution, and which State medical societies have done the same.

State boards of education which have endorsed the tests.	*State boards of health which have endorsed the tests.*	*State medical societies which have endorsed the tests.*	*State legislatures which have ordered the tests to be made.*
Texas.			
Kansas.	Kansas.		
Minnesota.	Minnesota.	Minnesota.	
Colorado.	Colorado.	Colorado.	
Wisconsin.	Wisconsin.		
N. Carolina.	N. Carolina.		
Vermont.	Vermont.		Vermont.
	Illinois.	Illinois.	
	New York.	New York.	
	Montana.	Montana.	
	Indiana.	Indiana.	
	Connecticut.		Conn'ticut.
	Obio.		
	Maine.		
	N. Hamps'e.		
	Michigan.	Michigan.	
	Utah.		
	Pennsyl'nia.		
N. Dakota.	N. Dakota.		
R. Island.	R. Island.		
Alabama.	Alabama.		
	S. Dakota.		
	California.		
	Mass'setts.		Mass'setts.
	Arizona.		
	W. Virginia.		
	Washington.		
N. Jersey.	N. Jersey.		
	Kentucky.		
	Indiana.		
	Louisiana.		
	Nebraska.		

It will also show which State Legislatures have passed the idea as a law, and it should not be forgotten that the American Medical Association, the State and Provincial Boards of Health of North America and the American Public Health Association have indorsed the plan.

The best law which has yet been passed is the one recently enacted in Vermont, and I would recommend this is a model law, at least from our present standpoint. Of course, the appropriation for the furnishing of the proper testing apparatus, etc., would have to be increased in larger and more thickly populated States than Vermont. The Vermont law is here given:

Section 1. The State Board of Health and the Superintendent of Education shall prepare, or cause to be prepared, suitable test-cards, blanks, record books and other needful appliances to be used in testing the sight and hearing of pupils in public schools, and necessary instructions for their use; and the Superintendent of Education shall furnish the same free of expense to every school in the State. The superintendent, principal or teacher in every school, during the month of September of each year, shall test the sight and hearing of all pupils under his charge, and keep a record of such examinations according to the instruction furnished, and shall notify, in writing, the parent or guardian of every pupil who shall be found to have any defect of vision or hearing, or diseases of eyes or ears, with a brief statement of such defect or disease, and shall make a written report of all such examinations to the Superintendent of Education, as he may require.

Section 2. The State Auditor is hereby directed to draw his order on the State Treasurer for such sums and at such times as the Superintendent of Education (with the approval of the State Board of Health) may require to carry out the provisions of this act. The total expense under this act shall not exceed $600 in any biannual term ending June 20.

Section 3. This act shall take effect July 1, 1905.

Inasmuch as this matter is now quite generally and thoroughly understood, and has already made a significant impression in many States, it would seem as if the time was ripe for a general effort in medical circles to still further emphasize the plan, with the ultimate purpose of legislative indorsement. Probably the most encouraging field for such efforts will be in those States where considerable work has already been done. For instance, in Minnesota the plan has been indorsed by both the Board of Health and the Board of Education, and also by the State Medical Society. It should, therefore, with this backing, be easy to go before the Legislature at its next meeting and secure the passage of a law similar to that of Vermont. I understand that it is now quite certain that this will be done in Colorado.

In Kansas (the State boards of education and health having indorsed the idea) the physicians of the State should secure action in their State Medical Society, and then go before the Legislature for its approval. The same is true of Wisconsin and North Carolina. Illinois physicians should convince the State Board of Education of the necessity of such action and then attack the Legislature. The same is true of New York, Montana, Indiana, Michigan, North Dakota, Rhode Island, Alabama and New Jersey. I understand they have great hopes of a law in New Jersey at the next meeting of the Legislature. It is unnecessary to draw further deductions from my table, but it is evident that the pioneer work of this movement has been done, and that it only remains for our profession to press energetically forward in order to reap the benefits of such labor.

Let me urge that the different States take the matter up at once, as some Legislatures meet this Winter, and that at the next meeting of the American Medical Association a central committee be appointed which shall be duly authorized to solicit action in the various States.

Eye-Glasses in The Reichstag.

A BERLIN journalist has just been taking a census of the short-sighted members of the Reichstag, and he finds that out of 397 Deputies 105 use glasses. Party politics may be determined, according to the German statistician, by the kind of glasses affected. The eyeglasses, he declares, mark the Anglophile, and are rarely seen. Spectacles are very popular, and are generally worn by the party of the center. The pince-nez seem to indicate socialism and revolutionary tendencies.

Optical Department.

Opticians of the Old School and Some of Their Teachings.

(By Dr. P. Pansier, of Avignon, in the *Canadian Optician.*)

(Continued from issue of Jan. 9.)

As to the rules to be followed in the selection of convex glasses, Adams says:

"The important point is to understand that magnification is not the only consideration. On the contrary, in order that spectacles be suitable, they ought to allow us to see clearly and easily at the distance we used to work before taking them."

They are too strong when they magnify objects and oblige us to bring these objects much too near the eyes. As the flattening of the eyeball increases, stronger convex glasses must be taken.

When he has no optician near at hand, the presbyope will do as the myope; he will send both distances of distant vision and the distance at which he wishes to see. These two distances are multiplied, and the product is divided by their difference. The quotient is the focal length of the required glass.

During the 18th century, says Thomin, an empirical scale giving the glass corresponding to the age of a subject has been established. Pierce shows the danger of such a practice and the mistakes which may result from it:

"It is impossible to give a fixed rule for determining the glass corresponding to the age. In every subject the sight is more or less weakened. Many young men, under 20, have come to me because they could not read or write without glasses of six to eight inches, whereas I have known old men 80 years old who could read the finest print without glasses. I have known a person who began to use glasses when 40; some time after this person was compelled to change her glasses and take stronger ones, and now—although she is 80 years old, the latter glasses (14-inch focal length) allow her to see small print distinctly."

SPECTACLES USED AFTER CATARACT OPERATIONS.

People having been operated upon for cataract, says Adams, want strong glasses to distinguish distant objects. Generally they want spectacles for near vision and spectacles for distant vision. The necessary focal length varies between six inches and an inch and a half.

From the complete absence of accommodative power in people having been operated upon for cataract, Adams concludes that the crystalline lens plays an important part in the act of accommodation.

Many subjects really want spectacles, but there are many others who will wear spectacles without the slightest want of them. Ramsden used to relate to Kitchiner that he often had more trouble to persuade people that they did not require glasses than to find the proper glasses for really defective eyes. After having tried the whole series of lenses, he finally gave to these anxious people plain glasses, and then the patient exclaimed: "At last, I see perfectly well. Why did not you try those sooner?"

There are also old men who consider as a calamity the fact of being able to read without glasses. Ramsden had the visit of a lady one day who asked him to find her a pair of spectacles. In vain she had been to see several opticians, but she had found nothing to suit her. After having tried the whole series of glasses, either concave or convex, the old lady exclaimed with a sigh: "No, no; none of these glasses suit me; I see much better with my eyes. How unhappy I am, at my age, not to be able to find glasses to read!" Ramsden, in order to console her, observed that many old people had, like her, the sight weakened to such an extent as to make them unable to read. "But you are mistaken," answered the lady. "I did not tell you that I did not see enough to read. I read perfectly well and as long as I desire. I only complain to be obliged to read without spectacles at my age."

As frames, the English oculists and opticians recommend the folder or the spectacles. They consider as a dangerous practice the use of the monocle or single eyeglass. Adams relates that he did not know a single myopic person who had to take stronger concave glasses if spectacles had been used, whereas he could give numerous examples of people who, having used a monocle, had been obliged to increase frequently the strength of concave glasses.

The end of the 18th century saw the birth of a new combination—the stenopaic spectacle. It was only the stenopaic hole combined with a glass, as it had been indicated by Daca de Valdes. Adams says:

"The natural wish of dealers of enlarging their trade and of increasing their reputation, was the cause of many inventions and modifications which have been equally bad for science and for the public. Among these inventions are the stenopaic spectacles. The inventor of these spectacles succeeded in persuading numerous people attracted by the novelty that they were of an incontestable value and of great utility. But at last these spectacles were estimated at their just value and their evil action is so well known that a few persons only who have become used to them continue them.

According to Adams, colored glasses must share the fate of the stenopaic spectacles. Two reasons led to the use of green glasses: First, the belief in the beneficent actions of green on the sight, and also the idea that one could, in this way, soften the light arriving upon the retina. Spectacles, in order to fulfil the first indication, ought to color objects and to give them the particular qualities of green, which is an impossibility. Moreover, because of the law of contrast, Adams thinks that when green spectacles are put aside objects must appear with a red coloration. The retina thus tired rather than rested.

Crisp studied the effect produced on the eye by the wearing of spectacles with differently colored glasses. The object is seen with a color intermediate between those which affect the retinæ. A blue glass and a yellow glass superimposed give strong green, but with spectacles having one blue glass and one yellow glass the intermediate color is green, but not so pure and washed with white. These are only experiments, and the wearing of such spectacles cannot be anything but bad for the sight.

[THE END.]

A Case for the Physician.

PITTSBURG, Pa., Jan. 9, 1907.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Kindly give me your advice regarding the following case: The patient is a man 48 years old. The eyes are rather small and prominent, with somewhat of a fixed stare. He claimed he had fine sight until lately. He worked where there is grit and heat and got something in his eye. I found grit and a hair holding quite fast to the cornea. This attended to, I bathed his eye with salt water and told him to call again. Using the test type 20/200, vision was fair The left eye was slightly better than right when tried separately,

With glasses—

R + 25 ⌒ cyl. + 25 ax. 90° }
L + 25 ⌒ cyl. + 25 ax. 90° }

sees 20/70

I tried stronger plus with no improvement: then stronger cylinders with still no improvement. I also tried minus with the same results. Pin hole gave no improvement. The patient sees double with or without glasses, when he looks at the test card. I next tried prisms, but could not produce single vision. My experience is only as a beginner, and having bought a DeZeng ophthalmoscope I tested him, with the following results: Without glasses the reflex was rather pinkish, and from above appeared a dark crescent. The other eye was in about the same condition, except it appears to have a slight seam across the center. Besides that I detected a black spot or so, and also something resembling several small oval-shaped spots. With above glasses the seam appeared to vanish, also the small spots. Still I could not clear the reflex either by + or — in the ophthalmoscope. I now tried the indirect method and on drawing the lens away the crescent darkened to a dark steel blue and seemed to enlarge. S. N. D.

ANSWER:—You should bring to bear the greatest judgment possible in a case such as you describe. You are aware, no doubt, of the strained feelings that exist between optometrists and oculists. Much of this is due to the optometrists' not carefully differentiating between optometrical and medical cases. An experienced optometrist would have immediately recognized the case you refer to as one demanding medical treatment for many unquestionable reasons which you failed to note. While one may gain a first-class theoretical knowledge of optometry from books alone, we believe that you would be wise to place yourself in the hands of a competent instructor, who alone can give you the necessary details of the practical applications of the principles involved. When you bathed his eye with salt water you were illegally practising medicine and could be prosecuted. When a patient requires only + .25 + .25 and sees only 20/200, is it not evident that something other than a reverberatory exists? If the pin hole does not improve vision, it is almost an infallible sign that there is disease of some sort present. The fact that sight fails testing is also evidence enough to warrant your not touching the case. For some valuable points on pin hole tests see issue of THE CIRCULAR-WEEKLY, Feb. 7, 1906, page 199.

Optical Department.

Meeting of the Optometrical Society of the City of New York.

THE last meeting of the Optometrical Society of the City of New York was held Jan. 9, 1907, in room 16 of the Fifth Ave. Hotel, New York.

The president, Mr. Fisher, called the meeting to order. The society is nearly through with Henderson's Lessons on the Eye. The Educational Committee, of which Mr. Ryer is chairman, was reminded to decide on the second book of the course, which will be a book on optometry.

On a motion made by Mr. Wenzel, and seconded by Mr. Levin, and carried, an auditing committee was appointed to audit the books of the treasurer and financial secretary for 1906. The president appointed Messrs. Frankel, Michel and Hotaling. The receipts were large and bills and disbursements were ordered paid on motion made by Mr. Dilworth, seconded by Mr. Frankel, and carried.

Wm. B. Fleet, of 152½ Madison St., Brooklyn, was elected a member of the society. Application for membership was received from J. B. Braunstein, 253 Grand St., New York City, and laid over for action at the next meeting.

The San Francisco Society of Optometrists sent in a request for a copy of the society's code of ethics, which the secretary was instructed to send. A. Weiner, 2827 Third Ave., New York, sent in his resignation as a member, which was accepted.

Mr. Michel made a motion that a committee of three or five be appointed as an examination committee, in order that any person desiring to become a member of the society will have to pass an examination to show his possession of some knowledge of optometry, and to qualify as a person of good habits, character, and so forth.

This subject was thoroughly and fully discussed and almost generally favored by all the members. After this discussion it was decided that Mr. Michel's motion was out of order, as the constitution permits any person engaged in optical pursuits, of good moral character, aged 21 or over, vouched for by two members of the society, to join the society, without any provision for an examination.

Mr. Ryer thereupon moved, with motion seconded by Mr. Levin, that the motion be referred to the executive committee to draft a change in the constitution, embodying the idea set forth by Mr. Michel. This motion was carried.

Upon motion of Mr. Frankel it was agreed that parlor D R be engaged for the meeting room for the balance of this year.

The hour being late, Mr. Ryer did not deliver his usual lecture, but it will be delivered before the quiz at the next meeting. Lessons 20, 21 and 22 are to be studied for the next meeting.

Professor Lockwood then began his quiz on lessons 17, 18 and 19 of Henderson's Lessons on the Eye, and the questions were ably answered by the members present.

The following are some of the principal questions:

QUIZ QUESTIONS.

1. What is Photophobia?
2. How is Corneal Opacity detected?
3. What is Blepharospasm?
4. What is Staphyloma?
5. What is Hyperemia?
6. What is Synechia?
7. What is Lacrymation?
8. What are some of the effects of a Corneal Ulcer?
9. What is Pannus and what is the supposed cause?
10. What is total Staphyloma?
11. What is an Arcus Senilis?
12. What is Keratoconus?

Indiana Optometrical Society Vigorously Seeks Legislation Governing Practice of Optometry.

INDIANAPOLIS, Ind., Jan. 9.—The 10th midwinter meeting of the Indiana Optometrical Society was held at the Denison Hotel yesterday, President J. H. Ellis, of South Bend, presiding, and Margaret Erisman, Lafayette, acting as secretary. Twenty-five members were present.

President Ellis made his annual address, in which he said that the society has prospered during the past years. Both membership and revenues, he said, show an increase. Never before, he added, was the society in such a healthy condition. The need of State legislation was then explained by Mr. Ellis, who referred briefly to the attempt of the society four years ago to get a law enacted to define and regulate the practice of optometry. A satisfactory bill was passed, he said, by both branches of the legislature, but was vetoed by Governor W. T. Durbin, who stood opposed at that time to all State boards.

President Ellis then declared that the prospects for securing the passage of a similar bill by the General Assembly that convenes to-morrow are good. Governor Hanly, he said, will not oppose the measure if the Legislature considers it favorably. Upon the suggestion of President Ellis the society then resolved itself into a legislative committee to analyze a bill that had been prepared by a committee of the society of which H. E. Woodward, of this city, was chairman.

This bill is for an act to define and regulate the practice of optometry and Section 1 provides that the practice of optometry be defined as follows: "The employment of skilled means to determine the accommodative and refractive conditions of the eye, its requirements, the scope of its functions in general, and the act of adapting lenses for the relief of eyestrain and the betterment of vision.

According to Section 2 nothing in the act shall be considered to apply to physicians and surgeons authorized to practice under the laws of the State of Indiana, nor to resident merchants so long as they sell spectacles as any other piece of merchandise without representation of qualification on the part of the seller.

Section 3 provides that it shall be unlawful for any person to practice optometry in the State unless he shall first obtain a certificate of registration from the board, created by the act, and file the same with the clerk of the circuit court of the county in which he proposes to practice, and Section 4 creates a board which shall be known as the Indiana State Board of Registration and Examination in Optometry, whose duty it shall be to carry out the provisions of the act. The board shall consist of five members who shall have been resident opticians, engaged in the actual practice of optometry in the State for a period of five years prior to their appointment. The appointments shall be made, one by the Governor, one by the Indiana State Board of Health, and three by the Indiana State Optical Society.

Section 6 provides that every person before beginning to practice optometry in the State shall pass an examination before the State Board of Examiners. Such examination shall be confined to such knowledge as is essential to the practice of optometry. A fee of $10 shall be required of each applicant examined and an additional fee of $15 shall be required of the successful ones before certificates are given them.

By Section 7 every person who is engaged in the practice of optometry at the time of the passage of the act shall, within 90 days thereafter, file affidavit in proof thereof with the board, which shall issue certificates to such practicing opticians in the consideration of the payment of $5. In case of change of residence from one county to another, the holder of an optician's license may obtain a new license without charge.

It is provided that every person to whom a certificate of examination or registration is granted shall display the same in a conspicuous part of his office; and that the members of the board may receive as compensation the sum of $5 for each day actually engaged in the duties of the office, such funds to be drawn from the revenues of the office. Mileage is also allowed the board members. Moneys received by the board in excess of $500 shall be paid annually into the general school fund.

Registered opticians shall pay an annual fee of $2 and the board shall refuse to grant a certificate to any person stigmatized by crime, immorality, habitual drunkenness, gross incompetency or contagious diseases, and may revoke licenses for like cause. For violations of the act a fine of not less than $10 or more than $100 shall be imposed.

A committee, of which C. M. Jenkins, Richmond, was made chairman, was appointed to place copies of the proposed law in the hands of each legislator and to push the bill through the General Assembly.

Officers of the society were re-elected as follows: President, J. H. Ellis, South Bend; first vice-president, H. E. Woodard, Indianapolis; second vice-president, E. C. Canada, Winchester; secretary, Margaret Erisman, Lafayette; treasurer, M. C. Kline, Crawfordsville, and chairman of the executive committee, William Edwards, Knightstown.

The next meeting of the society will be held in this city in April, when Henderson's work on the eye will be taken up and reviewed. President Ellis was authorized to appoint nine "quiz" masters, who will conduct a number of oral examinations at the meeting.

Edwin M. Flye, a jeweler of Holbrook, Mass., narrowly escaped serious injuries during a fire which broke out at his cottage at Saginaw Hill, Nantasket, recently. The house and contents were entirely destroyed.



Early Suggestions for St. Valentine's Day Advertising.

A Review of Some Persistent Western Holiday Advertising.

VALENTINE'S DAY advertising is just about due and the enterprising jeweler will lose no time in laying out his advertising campaign to secure a large part of the business which judicious advertising will bring his way on this occasion. The time has passed when people confine themselves solely to the giving of valentines, the jeweler's shop now being sought for attractive little gifts as well. After the holiday rush many jewelers are liable to postpone resuming their advertising, forgetting the lucrative business accruing from timely advertising before St. Valentine's Day. It is often advisable for the jeweler, particularly if located in the small town, to carry a line of well selected valentines, as this may be the means of attracting to the store people who will probably be tempted to purchase some gift in gold or silver.

Valentine gifts should generally be moderately priced and should include all kinds of novelties manufactured for the occasion, such as gold heart-shaped lockets, brooches, signet rings and the more expensive brooches, consisting of large heart-shaped stones surrounded by pearls, twin heart brooches, scarf pins, heart-shaped cut glass nappies and a thousand and one other novelties too numerous to mention in this limited space.

It is an excellent idea to mount valentine gifts on heart-shaped cards, bearing the inscription "To My Valentine." Among the articles which may be offered in this way are lockets, cuff links, bracelets and small sewing sets, consisting of scissors, thimble and emery.

The captions in the advertisements should in some manner suggest the day. The following might be used: "St. Valentine Jewels," "For Your Valentine," "Valentine's Day Remembrances," "The Valentine Girl," "St. Valentine Gifts," etc.

The jeweler should also make effective window displays for this day and call attention to the display in his advertisements. By the way, an original show window designed especially for this occasion by THE



ANOTHER GROUP OF RETAIL JEWELERS' ADVERTISEMENTS USED DURING THE HOLIDAY SEASON.

Retail Advertising Department.

CIRCULAR-WEEKLY will be published in the issue of Jan. 23.

The holiday advertising was so strenuous and persistent that it is difficult to forget it. Here are still more ads. which were used to good advantage. The first, that of Leon Levi, Baltimore, Md., occupied a space 11 inches, double column. It is well illustrated and accompanied by attractive prices.

The ad. of Hugo S. Fechheimer, Detroit, Mich., was used in a space of four and one-half inches, double column. The illustration, it seems, is more adapted for advertising during the wedding season. "The new Jewelry Shop, 12 John R. St., just around the corner from the Gas Co.," is certainly a facetious style of giving directions to the prospective purchaser.

Chris. Hewig, Evansville, Ind., manifests excellent taste in the selection of the border used in his announcement of 15½ inches by 8¾ inches. The articles illustrated in this border, drawn in a rather up-to-date manner, offer many suggestions to the buyer and allow the advertiser to dispense with the use of cuts in the body of the text. For that reason this border is desirable in holiday advertising when it is the purpose of the jeweler to adopt a general style of advertising and at the same time to economize space. The two different sizes of type used in the introduction do not enhance the appearance of the ad. This should always be avoided. If the space is insufficient the whole introduction should be printed in smaller type or cut down.

Weld & Sons, Minneapolis, Minn., have a neat art nouveau border in their advertisement of four and three-quarter inches, double column. The advice given to buyers to make purchases without delay was timely.

The La Valliere chain makes a suitable border for the advertisement of the Cady & Olmstead Jewelry Co., Kansas City, Ky., who are advertising these articles exclusively in this ad. Exception might be taken to the spelling of the word La Valliere in the caption. The text is literally as follows: "Lavallier Necklaces an appreciated gift. Dear to the feminine heart is a Lavallier necklace. Such is its beauty that the admiration it compels is not measured by its moderate price. For gifts which give lasting pleasure these jeweled ornaments are incomparable. There is a certain refined taste which these Lavallier necklaces always satisfy completely. The graceful chain from which depends the delicate ornamentation is of gold, and for the stones may be had diamonds, pearls, opals, amethysts, tourmalines and aquamarines. Beautiful for Christmas presents. They range in price from $8 to $500."

The ad. occupied a space of four inches double column.

The headpiece and introduction in the ad. of P. J. Koke, Grand Rapids, Mich., is marred by printing lengthwise on the left of the cut the word "diamonds." The ad., which occupies five and three-quarter inches, double column, would look better had this strained attempt at originality been omitted.

See next week's issue for an original window display for St. Valentine's Day.

Advertising Literature Extolled.

THE writing of advertising literature was ably discussed at the recent 83d dinner of the Sphinx Club, held at the Waldorf-Astoria. Robert C. Ogden, of Wanamaker's, said that a simple definition of advertising literature was the presentation of goods or services by means of the English language. Continuing Mr. Ogden said:

"The snobs of literature might possibly look down with contempt upon a gathering of advertising men. Nevertheless, advertising presents a special field for literary art. There was current history for Gladstone in the advertising pages of the American editions of English magazines, which he said he read. This is an evidence of the literature in advertising.

"There is some reason for the contempt of literary snobs in some of the drivel, overstatement and bad English that brings advertising under suspicion. In quality of composition the advertising pages should equal the editorial. An advertising editor to make material acceptable and to keep out the unacceptable would be an admirable thing. An advertiser should have an open mind and a broad knowledge of literature that would not result in imitation of words, but in inspiration."

Arthur Brisbane said that the advertising writer had a harder job than the purely literary writer. "The literary writer has already sold the goods when his writing is printed," he said. The advertising writer's job has only begun at that stage. He has to persuade people to buy something else. The advertising writer, as the voice of the merchant, the most active agent in solving the great problem of distribution, is doing a great work."

Do Not Let Down After the Holidays.

THERE is a very important time to be considered just now that will really mean more in the end to the merchant than either of the holidays. That time is the period after the holidays. After Thanksgiving comes a lull until Christmas, and after Christmas comes another lull. At these times merchants are only too apt to grow a little careless and to disregard many important things.

It is well to merely call attention to that fact right here and warn readers that after the rush and the hurry and worry of the holidays, greater effort must be made than ever before to see that the prestige gained and the new business attracted at these times continues our way for other business.

Advertising after the holidays is of a most difficult sort. It is harder to advertise after the holidays and during the dull spells than at any time, but still the store must be kept plainly before the public and every effort must be made to keep the store busy every minute. The profits taken during the holidays will soon fade away after the holidays are over unless something is done to keep things going.

Just as a gentle reminder, do not shut off the steam and set the brakes after the holidays have passed. Keep the throttle open, pile on more coal, steam up and push harder than you did before.—*General Merchants' Review.*

What Some Jewelers Say.

CUT Glass That's Rich and Artistic, but Not Costly!—We carry a selection that the best store in the United States could be proud of showing. The quality is white and pure, and the designs are the most artistic and up to date. The blanks are cut exceptionally heavy and deep, to give a very rich and brilliant effect. Water sets, sugar and cream sets, fruit bowls, punch bowls, vases, flower baskets, bonbon dishes, etc. We prefer a modest profit and the good will that has made this the most popular store in Detroit. That's why our prices are 25 per cent. less than you will get elsewhere.—Hugh Connolly, Detroit, Mich.

Diamonds.—The grade of diamonds that we sell appeals not only to those who admire the natural beauty of a fine stone, but also to those who are seeking an investment for their money and who desire above all things an absolute assurance of the security of their investment. The diamonds we sell are carefully registered with name of purchaser, date of sale and an accurate description of the diamond itself. At any time in the future, one month or 10 years, the length of time makes no difference, the diamond we sell is worth its full cash value to us for anything we have in our store, or can be applied in the same manner toward a larger diamond if the customer so desires. This guarantee of ours makes your diamond a readily convertible asset, and aside from the natural increase in value that characterizes fine diamonds, you are entirely protected from any loss or depreciation. Poor diamonds are always plentiful, because as soon as the owner becomes aware of the inferior quality of the stone he is naturally quite anxious to sell, trade or dispose of it in some manner, and is frequently willing to sacrifice a considerable portion of the price originally paid. Our expert knowledge of diamonds and the reputation and responsibility of this house will safeguard your interests more than a casual buyer would perhaps realize at the time.—Henry Plumb, Des Moines, Ia.

The remarkable accuracy of a great many of the watches that we have sold during the past few years we attribute almost entirely to the system of examination and inspection that all of the watch movements we buy must undergo before they are put into our show cases. As the watch movements come to us from the factories, they are fitted in the gold or silver cases in which they are to be sold, and then set aside in our safes and carefully timed and inspected for a period of a week or 10 days. Any imperfections are noted by our watch expert, and no matter how slight the defect is the watch movement is at once rejected by us and returned to the factory. We do not see how it is possible for any watch movement that has successfully undergone such a series of tests to fail in keeping the most accurate time. Only the watch movements that are capable of the most careful adjustment and regulation are sold to our customers, and we believe that if you intend investing $12, $15, $20 or upward in a watch, you will secure the full value of your money in purchasing one of these "time tested" watches sold by this store.—Henry Plumb, Des Moines, Ia.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Minor Economies

A Practical Storekeeper's Advice Regarding Various Ways of Curtailing Business Expenses

IT has been wisely said that our financial success is dependent not upon what we make, but what we save. Almost any man can make money, but it takes a good man to save it.

In the matter of economy we are likely to look to the greater savings and ignore the smaller ones. They talk a good deal about the penny wise and pound foolish way, but the most of business men are more apt to be pound wise and penny foolish. The little leaks are the ones that sink the ship.

It is easy to see where the big leaks are. We have no trouble in finding out in what ways we can make big cuts in expenses, but the little expenses we forget about. We fail to realize their importance.

In the first place, it is not wisdom to cut off large expenses which have proved themselves to be profitable expenses. We could not do without paying rent or light bills. The advertising bill is one that a good many merchants have tried to cut into to add to their profits, and in the end they have found that they cut down the business more than they saved by cutting off the expense.

Think well before cutting off anything that is adding to the amount of business that you are doing. Examine the expenses connected with such things closely, and if there is a chance to get the same results at less cost, that, of course, is desirable, but you don't want to spare any of the results.

In the matter of small expenses there are a thousand and one ways that a big store and nearly as many in a small store where the money can dribble away unnoticed. It is needful that these little wastes be located and stopped if you would make your profits what they should be.

There is a happy medium between stinginess and wastefulness in store management, and this is where safety lies. You cannot cut out the expenses caused by progressive methods without putting your store behind the times. You must have modern conveniences and a comfortable store, or you will lose more than the expense of the conveniences.

Perfect system in all parts of the store will cut out useless expense and extravagance to a great extent. Systematize all the store work and arrange for a full accounting for all supplies for all purposes. The waste that goes with an unlimited supply of stock to draw on for any purpose is as sure as it is useless. The employe who replenishes the supply of wrapping paper or of twine or of many other things used in your store in the same way, with the idea that they cost nothing, will be pretty apt to waste, unless held in check by a system which calls for an accounting for every bit of stock used.

There is a great waste in advertising from one cause and another and it can be checked very easily. There is no excuse for the continued mailing of folders or booklets to names of people long since dead or removed from town. There is no object in having the same people on the list two or three times. There is one big New York department store which puts four copies of its annual catalogue into the writer's possession regularly. They cost a lot of money, and the postage is 11 cents apiece.

How can a store with a management that does not check that kind of waste in some way hope to make big profits? If their expenses are proportionately large in other directions they will not last long.

Another advertising waste is in the wrong choice of mediums. You may be buying space in a paper which has about half the circulation that you pay for. See that you get the real circulation figures and make them tally with the rate card before you sign a contract.

Many advertisers who think that dodgers are good advertising send them out by small boys, who dump 10 into every ash can they pass and never give out less than three or four at a time. Dodgers ought to be handled by responsible parties. They are cheap, but if they didn't cost a cent you couldn't get any good out of them in ash cans or gutters. You waste the dodgers and you lose the results that you expected to get.

Into every store come supplies of good advertising matter put out by the big advertisers of the country, the firms who are manufacturing many of your steadily selling goods. These bundles of good-printed matter which ought to go in parcels or be distributed in the farmers' wagons are dumped by the lazy clerk into the ash heap. Too much trouble to put them into circulation. This advertising costs you nothing, but you lose the effects that it would produce. That's a loss and a waste.

Goods are left too long in a window—delicately colored goods that are easily affected by the light. Some are put too near to the glass and are faded or spoiled by the effect of the heat from without. That waste ought to be easily cut off.

Then the wasteful window-dresser will throw away materials used in the window before they have been used up. The life of window-dressing stuff is not limited to once using or to twice. It is good as long as it will dress the window without giving it anything but the desired effect.

In the matter of heat in winter, the store that is overheated is wasting fuel. It is foolish to run the thermometer up to the top and then run it down again by opening all the doors and windows. It is waste to keep the store too cool. That wastes trade by keeping the public out.

Dust and dirt eat up a lot of goods every year in most stores. There are cobwebs on the top shelves and dust everywhere, unless it is prevented by oiled or waxed floors very carefully swept every morning. Cover everything up that you can for the sweeping and leave it covered until the dust is settled. Then shake the coverings outside, fold them up and put them where they will keep clean. Wipe the dust with cloths and don't spread it around with the old-fashioned feather duster. If you oil the floors, don't, for heaven's sake, have them so oily that every woman who comes in will ruin her skirt, while everything dropped on the floor is instantly spoiled. A good hardwood floor, maple for choice, scrubbed or mopped every morning, is the floor that can't be bettered.

Waste of light sometimes comes from globes that are not sufficiently transparent or from poor care of the lamps or apparatus. This depends upon the kind of light used. See that you get all the light that you pay for and all that you need, for it's a waste to have a dark store.

(To be continued.)

Spigel Bros., Spartanburg, S. C., are about to move their stock into larger and newly furnished quarters.

Half a dozen diamonds, which were wrapped in tissue paper, were stolen a short time ago from the store of Charles W. Hotchkiss, Ardmore, Ind. T. The gems are worth about $1,000. There is no clue to the thieves.

Storekeeping Department.

Attractive Window Display Made by a Jeweler of Pittsburg, Pa.

"MUSIC hath its charms to soothe the savage breast," was the fitting title for a striking window display made, a short time ago, by Henry Terheyden, Pittsburg, Pa. It attracted a great deal of attention and crowds congregated about the window at all hours of the day.

The sides of the window were decorated with natural autumn leaves, the display being in the nature of an autumn exhibit. A hand-worked Japanese shawl was used as a background, and this in itself had a tendency to attract women, who are always interested in fancy work of this character. Then in the center of the window was arranged a miniature flight of steps, which were covered with white silk. On either side of the steps were placed bronzes of different designs, representing principally animals, such as elephants, lions, deer, etc. At the head of the steps stood the bronze figure of a Hindu, playing a two-stringed instrument, and other Hindu bronzes were arranged tastefully.

The appearance of the musician, of course, was significant and caused many persons to remark that the quotation above given was a most fitting one. The accompanying illustration shows only one side of the store front. The window was well lighted by electric flower pots of different color and design and the light was not only soothing to the eye, but attractive. One of the bronze pieces shown was a handsome one in detail work imported from France.

The window proved such an attraction that the display was shown for more than a week.

The Value of Proper Store Ventilation.

THE importance of proper ventilation of the store is a matter which has been neglected for a long time, and it seems that it is only now being given the attention which is deserves. This is particularly true of the larger establishments, where it is desired that patrons should linger in order that they may inspect the extensive displays of goods. If the atmosphere of the place is of such a character that visitors are made uncomfortable there is little use in employing decorators, as is done in the more pretentious marts, and it is a waste of gray matter by the proprietors of the smaller ones to endeavor to catch the eye of visitors, and incidentally their dollars, by the attractive arrangement of the goods.

Persons stepping in from the fresh air of outdoors are very quick to notice a foul atmosphere, and in many cases the prospective purchasers turn on their heels and leave at once. If, however, one is hardy enough to penetrate further into the interior an overwhelming sense of weariness is soon experienced, often without understanding the reason, and the person is compelled to start for home, probably without having completed the errand. A clean, invigorating atmosphere alone induces a prolonged stay and consequent investment of money naturally resulting from an inspection of the goods on show.

This matter has been very carefully looked after in the construction of many new stores which have been erected in New York. The newest plant of this kind, a Fifth Ave. establishment, is supplied with a very complete system of ventilation which is thought will result in a generous supply of fresh air being delivered to every part of the store at all times. The main feature of this system is a large duct extending from the sub-basement to the roof, through which the fresh air is drawn. When the air has reached the basement it is filtered through sheets which catch all particles of foreign matter, then it is carried into a large room where in the Winter time it is heated and in Summer chilled. From this point the air is delivered to all parts of the lower floors by means of four 16 foot blowers of 50-horsepower each.

This plant supplies only the basement and the first floor, which are the active centers of all establishments of this character. The heating of the upper floors of the building is effected by means of concealed steam pipes, while the exhaust air is drawn off by means of fans.

Such a plant as this represents the investment of considerable money, but it is regarded as money well spent.



A WINDOW DISPLAY BY HENRY TERHEYDEN, PITTSBURG, PA.

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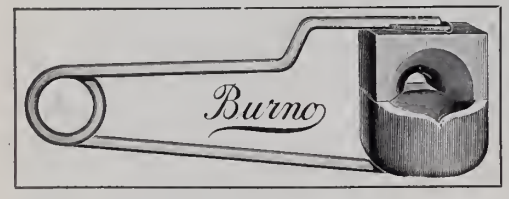
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MERMOD, JACCARD & KING CO., St. Louis. Last sale for them ran three months, May, June and July, 1906.

Just closed sales for **EDWARD LUKE, Yazoo City, Miss.,** and **J. C. WAHLEN, Petaluma, Cal.**

I sell only for Jewelers who have a reputation and wish to keep it.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 1747.—**Ounce Metal.**—*Please give me the alloy known as "ounce metal." For what is it used?* J. C. R.

ANSWER:—Ounce metal is composed of three metals, one ounce of each—copper, zinc and lead—and comes very near what is known as composition. It is of a good color, turns well, and is especially suitable for ordinary valve work.

QUESTION No. 1748.—**Bright Silver Paint for Glass.**—*Please give me a good recipe for silver paint, such as can be used for deposit work on glass.* B. S. P.

ANSWER:—The *Metal Industry* gives the following formula for depositing on glass: Silver powders, one ounce; gold alloy flux, five pennyweights; nitrate of bismuth, 40 grains; finely powdered borax, 18 grains; powdered glass, one pennyweight. This composition is well mixed together by grinding in a muller and is then thoroughly incorporated with equal parts of Dresden thick oil and fat oil of turpentine. For use it is thinned down with refined oil of turpentine. It is allowed to dry, and then fired in the usual manner in a gas retort. The silver powder may be made by reducing nitrate of silver solution with strips of copper and then dried. Dealers in chemicals for china and glass manufacturers can furnish the compositions mentioned.

QUESTION No. 1749.—**Isinglass Cement for Metal.**—*How can I make a good cement that will be useful for cementing broken metal objects together, such as statuary, out of bronze or perotes?* I. C.

ANSWER:—A very good cement for the purpose consists of 100 parts isinglass solution and one part nitric acid. Stir the nitric acid evenly in a very thick isinglass solution and paint the metallic surfaces with this liquid. The surfaces must be firmly pressed together. The object of the nitric acid is to make the surfaces rough by corrosion. Its use, however, is attended with this disadvantage, namely, that it hinders the drying of the cement. It is therefore necessary to expose the cemented metallic surfaces to a higher temperature for a time in order to hasten the drying.

QUESTION No. 1750.—**To Oxidize Silver for Engraving.**—*I often have pieces of silver that require a black background for bright letters, or sometimes to engrave a monogram which should be oxidized. Please give me a good formula for the oxidizing.* T. O. S.

ANSWER:—The oxidizing of silver for engraving purposes can be accomplished by the use of the following formulas: (1) Place the articles to be oxidized in a solution of liver of sulphur diluted with spirits of salammoniac. Having left the article in the solution a sufficient time for the chemicals to act, remove and thoroughly roast, dry and polish. This will produce a blue-black tint, while a solution of equal parts of salammoniac and blue vitriol in vinegar produces a brown shade. (2) Salammoniac, two parts; sulphate of copper, two parts; saltpeter, one part. These ingredients are reduced to a fine powder and dissolved in acetic acid. If the article is to be entirely oxidized, it may be dipped in the boiling mixture, which will act very quickly. If only parts are to be oxidized, both the mixture and articles to be oxidized are to be warmed, and the former applied to the latter with camel's-hair pencil.

QUESTION No. 1751.—**Phosphor Bronze.**—*Kindly give me the alloy of phosphor bronze.* P. B.

ANSWER:—Phosphor bronze is especially suitable for statuary or outdoor ornaments on account of its assuming a beautiful closely adhering patina upon exposure to the open air. There are three different alloys: (1) Copper, 90.34 parts; tin, 8.90 parts; phosphorus, 0.76 parts. (2) Copper, 90.86 parts; tin, 8.56 parts; phosphorus, 0.196 parts. (3) Copper, 94.71 parts; tin, 1.39 parts; phosphorus, 0.053 parts.

QUESTION No. 1752.—**Cleaning Copper Articles.**—*We have some copper articles, such as chafing dishes and copper smoking sets, that have become dull from exposure. Please give me some simple way to clean them.* C. C. A.

ANSWER:—The cleaning of some copper objects with powder or other substances is attended with difficulty on account of their worked and ornamented surfaces. At times, however, success is reached by means of acids. If the object is greasy the grease must first be removed by a hot solution of soda, and then immersed in water. The bath designed for restoring brilliancy is composed of: Nitric acid, two parts; salammoniac, one part; or else nitric acid, one part, and salammoniac, one part, and one part water. The salammoniac is to be dissolved in water so as to obtain a saturated solution. The objects should not be left immersed in the bath more than two seconds, and should afterwards be rinsed, first in cold water, then in hot water, and dried with soft towels, or in warm sawdust.

QUESTION No. 1753.—**Bright Cut Engraving.**—*I notice that much of the engraving on silver-plated ware has very large cuts that are perfectly smooth. They look as if they had been burnished. How can I produce this bright cutting? I have done engraving on jewelry, but have had no experience on silverware.* B. C. E.

ANSWER:—In order to produce the bright cuts on silverware, tools differing in shape from those used on jewelry are used. The tools are ground so that very wide cuts may be made, and the surfaces of the engravers are highly polished, which reproduces a bright engraving. The tools are usually polished on crocus cloth, which has been glued to a piece of plate glass. The higher the polish on the tools the brighter will be the cuts produced. The engraving tool should be polished up after making 10 or 12 cuts, which will keep the tool in good shape.

QUESTION No. 1754.—**Polish for Silverware.**—*How can I make a liquid polish for silver and plated ware—something that does not scratch? I have tried powders, but these give no satisfaction.* P. S. W.

ANSWER:—Neither whitening nor powder of any kind should be used for silverware in the store, although these substances are suitable for the household. To restore the brilliancy of silverware that has become somewhat tarnished in the cases it is best to make a preparation of cyanide of potassium, three or four drachms, dissolved, and eight to 10 grains of nitrate of silver in four ounces of water. Apply with a soft brush, wash the object thoroughly with water, dry with a soft linen cloth, and polish with a chamois skin. For solid silver a little precipitated chalk may be added to the solution.

QUESTION No. 1755.—**To Color Horn.**—*How can I give horn a brown color?* T. B.

ANSWER:—To give horn a brown color, brush over with a solution of nitrate of mercury. To blacken horn, use a solution of silver in nitric acid.

Horizon Glasses, Contrary to Importers' Claim, Not Dutiable as Discs.

THE protest of Davies, Turner & Co. against an assessment of duty on an importation of sextant index glasses or horizon glasses, red and green shades, and neutral glasses, has been overruled by the Board of General Appraisers. The importers claimed that they should have been dutiable as plates or disks rough cut, but inasmuch as the sextant and horizon glasses were silvered and painted on the back, being mirrors used for reflecting lights in nautical instruments, and the other articles also used in nautical instruments are employed to modify the rays of light reflected by the above-described mirrors, the Board did not take the same view of their condition.

Martin May and Joseph Epler, the latter a pawnbroker, of Atlanta, Ga., were recently taken into custody and fined $50 in the police court on a charge of disorderly conduct. The fines were paid and the men were released.

E. Cohen, a jeweler of Second Ave., S., Seattle, Wash., was recently arrested charged with conducting a pawnshop without a license. He was released after paying $100 in cash bail to appear in court the following day. The accused stated that he did not conduct a regular pawnshop, according to the interpretation of the law, and consequently did not consider it necessary to secure a license.

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DELFT, *Its* CHARACTERISTICS *and* HISTORY*

By EDWIN ATLEE BARBER

Copyright, 1906, by the Pennsylvania Museum and School of Industrial Art.

THE word Delft is derived from the name of the town in Holland where the ware was first produced, and which for several centuries continued to be the chief center of the industry. Delft ware was probably made as early as the latter end of the 15th century, but little is known of it until about 100 years later. From that time down to the present it has been manufactured at many establishments. The origin of this faience was the attempt of the Dutch potters to imitate the more costly porcelain which had been brought from the Far East. At first the blue color only was used, but later other colors, green, red, yellow, brown, purple and gold were added. The decorations were neither *over* nor *under* the enamel, but *in* it, the colors and enamel being liquefied and fixed at one firing. The decorative process may, therefore, be properly expressed by the term *inglaze* painting.

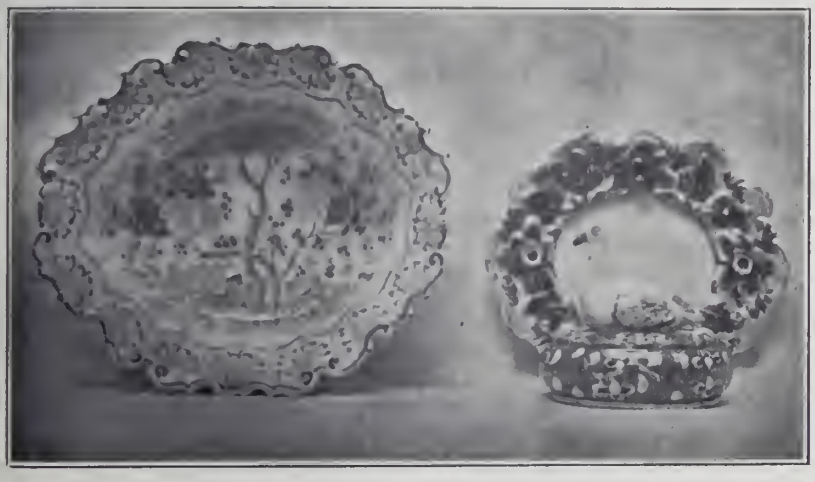


FIG. 1.—DELFT DISH, 18TH CENTURY.

FIG. 2.—CHEESE DISH AND TRAY.

HOLLAND.

The Delft ware of Holland, made in the town of Delft and several other places of lesser importance, is distinguished by a porous and friable body, light in weight and of a yellowish or pale brown color, in which carbonate of lime enters largely, so that on the application of acid it effervesces. It is usually so soft that it has the appearance of having been fashioned from common mud, and can be easily cut with a knife. The thick enamel entirely covers the ware, and is found spread over the under sides of plates, as well as on the upper surface. So perfectly was the enamel adapted to the body that crazing, or cracking of the surface, seldom occurred. Plates and other pieces were separated or supported in the kiln by three bars of fire clay, which in being detached usually left three equidistant, long, rough scars on the under side, where the enamel was torn away. This peculiarity is noticeable in a large proportion of the pieces made in Holland. While some of the Holland faience was decorated in polychrome, the blue color predominates to a marked extent.



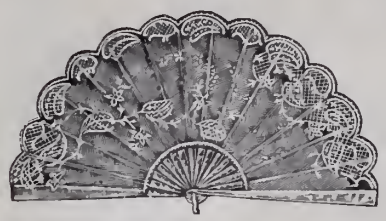
FIG. 3.—WINE JUG IN POLYCHROME AND GOLD.

Delft ware occurs in a great variety of forms—vases of various designs, often imitating Oriental shapes, frequently gracefully fluted, with covers surmounted by figures of animals; plates and plaques; ornamental figures; drug and tobacco jars;



FIG. 4.—LOBED DISHES IN POLYCHROME, 18TH CENTURY.

*From the Pennsylvania Museum's Art Primers. Published by Doubleday, Page & Co.



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tea canisters; candlesticks; punch bowls; dishes of various forms; covered boxes; trays and utensils for table and household use. Frequently vases and jars were made in sets of three, five or seven, for the adornment of the mantel shelf or cabinet, in the Chinese manner. Some of the circular dishes are fluted or lobed, like those produced at some of the German factories (See Fig. 1, page 99).

Tin enameled tiles, in blue or purple monochrome, were among the earliest productions of the Dutch potters. These were embellished usually with scriptural subjects.

Faience, with blue decorations in the enamel, mainly in the Oriental style, was produced extensively in the 17th and 18th centuries.

Afterwards the decorations were in various colors and gold over the enamel, imitating Chinese porcelain. A wine jug of this style in the Museum collection is elaborately painted in red, green, black, brown, purplish blue and gold. It has a lobed body and plaited handle.

Black enameled Delft, with painted designs in polychrome, in the Chinese style, was produced at several potteries in the latter part of the 17th century and the beginning of the 18th. Examples of this variety are now rare.

The best examples of Delft ware are faithful copies of Chinese and Japanese porcelains, which at a short distance can only with difficulty be distinguished from the Oriental. The enamel is particularly brilliant; and is so characteristic that a practised eye will have no difficulty in recognizing the Dutch Delft wherever seen.

The curious custom of naming their factories after natural or artificial objects prevailed among the Dutch potters in the 17th and 18th centuries, and the marks which they adopted to distinguish their wares were frequently the pictorial representations, or the names or initials, of these objects. The pottery of Huibrecht Brouwer, for instance, was called "The Porcelain Hatchet" (mark, the outlines of an axe); P. Verberg adopted for his works the name of "The Golden Flowerpot" (*De vergulde Blompot*), and his wares were frequently marked with the word "Blompot"; the mark of "The Three Bells" consisted of rude drawings of three bells; the productions of "The Water Can" (*De Lampetkan*) were usually marked with the initials L P K; "The Metal Pot" (*De Metaale Pot*) used for one mark the letters M. P., and "The Peacock" works employed the Dutch name of that bird, Pauw, either written out in full, or arranged in a monogram. Other potters, however, used the initials or monograms of their own names, although their establishments were known by fanciful titles, such as "The Double Pitcher," "The Old Moor's Head," "The Young Moor's Head," "The Boat," "The Roman," "The Two Ships," and "The Two Wild Men."

From a large collection of Delft in the Museum collections a few of the more striking forms have been selected for illustration. Fig. 1 shows one of a pair of ornamental dishes decorated in blue in the Chinese style, by Huibrecht Brouwer, 18th century. Fig. 4 shows lobed dishes with polychrome decoration. Fig. 2 shows modern cheese dish and tray, blue and green decoration in relief, by P. van der Strom, early 18th century, of the "Vergulde Blompot" (the Golden Flowerpot) factory.

(To be continued.)

The Pigments in Ancient Vases.

THE ancient Greek vase painter's palette only contained three fundamental colors—black, white, purple-black. These tones were sufficient for the ceramic production of long centuries. That they did not try to introduce the entire gamut of fresco colors—blue, vermilion, green, yellow—was because these colors did not stand the baking necessary for pottery.

In time one discovered expedients to incorporate them, and we see in the fifth century above all, on vases of white foundation, polychromatic enrichment with new bright tones—blue, rose, brown, gold, etc. But it is proven that these colors remained essentially delicate and tended to make the vase more an object of luxury than practical use. The epoch of beautiful productions, those of the fifth and sixth centuries, anterior to the Median wars contained three colors that amalgamated with the clay to an unalterable condition. Utility at that time dominated art.

The black remained always the primordial element. Employed in bold silhouettes on a clear background, it held a preponderating influence to the end.

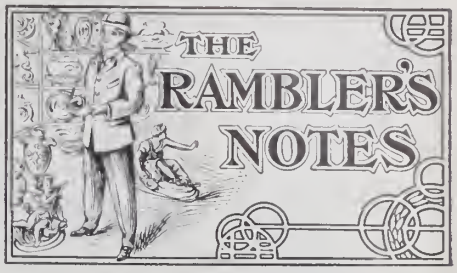
The representation of black and red figures, similar to those on vases, in frescoes of temples and public edifices, is altogether false in conception. Since the Mycenœan epoch, which saw the discovery of this admirable and indestructible pigment, black constitutes the correct character for painting ceramics.

In spite of all the researches made, we do not yet know how this color was made. It is to be regretted, for in these modern times it could render great service to the industry. It has been analyzed; oxide of iron, silica and and alkali have been traced. A color even has been recomposed with these chemical elements, and the Sèvres Museum possesses vases executed under the direction of the chemist Salvetat. But they have a harsh tone, cold and uniform, not reproducing the velvety softness and the olive tints of the antique black.

To sum up, one is completely ignorant from whence the ancients obtained this color. It is probable that, not being furnished with chemicals as we moderns are, they found it in abundance all around them and almost in a natural state. At the moment of application the black had to have a *mat* tone. The brilliant gloss is given it by the final varnishing operation, which brightened at the same time the background and the painting in their entirety.

A safe was removed from the store of A. C. Lemeille, on Main St., New London, Conn., recently to satisfy a judgment given against the jeweler a short time ago.

Six diamonds were stolen recently from the story of A. V. Graves & Co., Nevada, Ia., while the proprietor was waiting on a customer.



ART IN AMERICAN IMITATION BRONZE.

THE skill shown in the manufacture of imitation bronzes has reached an advanced stage. Samples representing the output of the Brainard & Wilson Co.'s factory at Danbury, Conn., were displayed in New York a few weeks ago. The figures are first cast in an alloy of metal, having practically the same weight as the genuine bronze, and are then subjected to an electroplate bath composed of genuine bronze. The plated surface is declared to be durable, holding its color and finish. The process is, of course, inexpensive as compared with the production of genuine bronze.

*

SMOKER'S SETS IN MANY STYLES.

SMOKERS' sets in a wide variety of designs are shown. Included in the exhibit is a brass set, having a holder raised to a convenient height by a round rod resting upon a rounded base. The tray or holder is about an inch deep, and has receptacles for tobacco, cigars, matches and ashes. The only decorative work is a dog's head design in relief. Numerous other offerings in colonial brass and antique designs are shown. A vase, intended for ornamental use, is made of a metal alloy, electroplated in brass and covered with a transparent coating which gives it a glazed appearance. The trimmings are wrought in Etruscan style and gold plated.

*

MARBLES AND POTTERY IN ATTRACTIVE DESIGNS.

THE exhibit of art objects in white Italian marble in the salesrooms of the New York importing houses will be larger and more varied than usual this season. A figure of Cupid standing on a heavy rounded base and resting one knee upon a dove cote within which is a dove standing before a nest, is one of the attractive subjects of the season. Cupid has his usual quiver filled with arrows and slung across the right shoulder. Lines of Teplitz pottery will be shown by several firms. An exhibit of Amphora ware is proving especially attractive. Vases in antique shapes with raised work ornamentation are shown, with fruit and flowers in the greater part of the decorative designs. One large piece of Amphora ware is about three and one-half feet high, with fluted top. It rests on a base of heavy proportions. The figure of a girl with wings resembling those of a butterfly forms a part of the decorative design. A display of imitation Indian pottery imported from Austria is among the novelties of the season.

THE RAMBLER.

UNITED STATES SMELTING AND REFINING WORKS

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16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

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Manufacturer of Fine Balances and Weights for every purpose where accuracy is required.

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Formerly Parsons Horological Institute,

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Largest and Best Watch School in America

We teach Watch Work, Jewelry, Engraving Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. **Send for Catalog of Information.**

EVERY REPAIRER should have a copy of "THE JEWELRY REPAIRER'S HAND BOOK," The Jewelers' Circular Publishing Co., Price, 75 cents.

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Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

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22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

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Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

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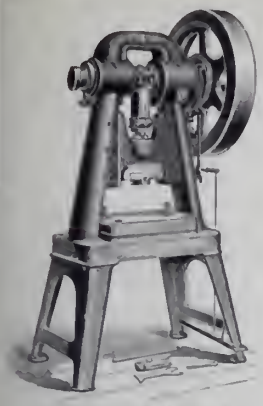
8 K. 42c. per dwt.		14 K. 66c. per dwt.	
10 K. 50c. "	"	16 K. 74c. "	"
12 K. 58c. "	"	18 K. 82c. "	"

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.

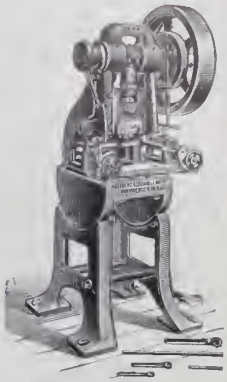
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JAS. C. HOE'S SONS

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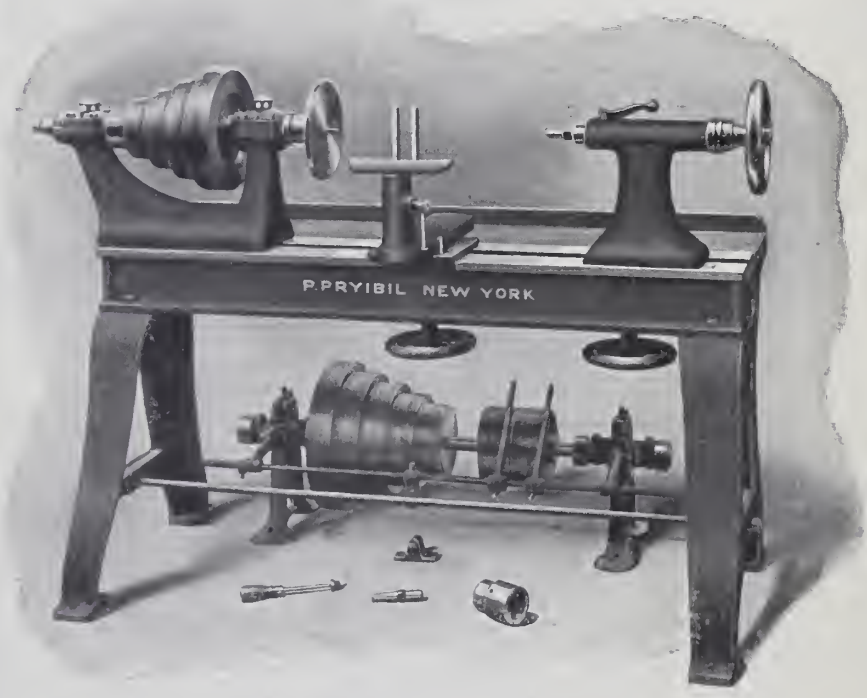
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Gold and Silver Plating
SPECIAL WORK AND COLORING IN ALL SHADES A SPECIALTY.
Established 1868. **Platina Plating.**



Above Cut Shows Our

METAL SPINNING LATHE

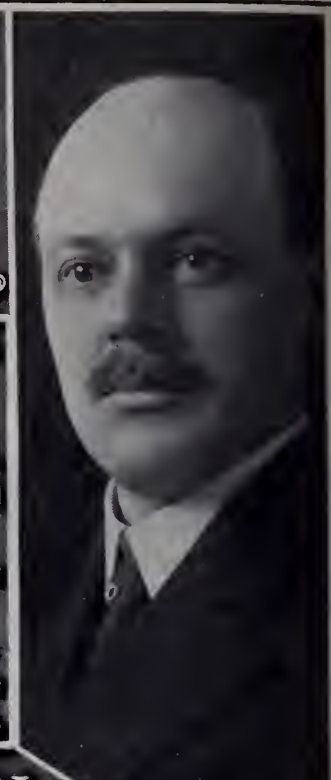
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We never sell shoddy or cheap goods, neither do we misrepresent or make misleading statements about the goods we sell.

We sell your goods; the kind of which you wish to dispose.

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Mercantile Fountain Pen

The Best Self-Filling Attachment

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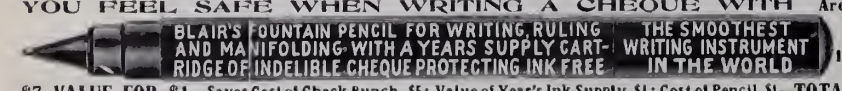
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$3.50
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Around the world but never out of Ink. Invaluable for Stenography.

$7 VALUE FOR $1—Saves Cost of Check Punch, $5; Value of Year's Ink Supply, $1; Cost of Pencil, $1 **TOTAL VALUE $7**

Holder needs to be filled with water only, to produce the best ink. No leads. Point never breaks or needs sharpening. Will last for years. Soon saves its cost. PRICES—Plain, $1.00; Chased, $1.25; Chased and Gold Mounted, $1.50. New Ink-Making Cartridges in green, blue, violet, or black copying or red ruling, 10c.; by mail, 12c. Ordinary ink may also be used.

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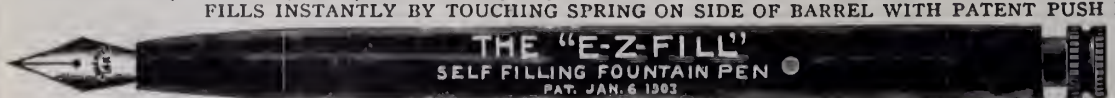
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FILLS INSTANTLY BY TOUCHING SPRING ON SIDE OF BARREL WITH PATENT PUSH PIN.

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INDE TO SPECIAL ARTICLES, PAGE 59.
ESTABLISHED 1869.
INDEX TO ADS., PAGE 75

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS WEEKLY.

THE JEWELERS REVIEW

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

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The Jewelers' Circular
Publishing Company.

38th Year. WEDNESDAY, JANUARY 23, 1907. Vol. LIII. No. 25.



First Prize for Empress Augusta Steeplechase at Hamburg.

(*See text on page 35.*)

ALVIN SILVER



An appropriate name is a great help in selling goods—especially flatware.

That is why "The Bridal Rose" and "Orange Blossom" patterns are thought of first for Wedding Gifts.

Our New Pattern of Flatware

The "William Penn"

is most appropriately named. William Penn was a man of sterling worth and character—"a heavy weight"

So With Our New Pattern

The "William Penn"

it is full of character, in the old colonial style, heavy weight and of sterling merit. And, as with the man whose name it bears, certain of commanding respect.

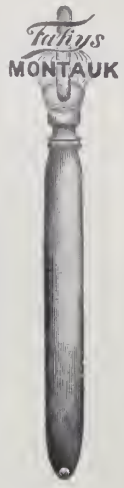
TRADE MARK.

ALVIN MFG. CO

Silversmiths

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It is only a matter of how much your customer wishes to spend for a watch case whether you recommend

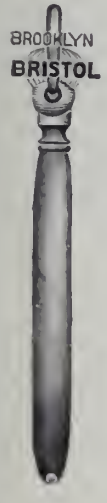
Fahys

"MONTAUK" 20-Year

"BRISTOL" 25-Year

or

"PERMANENT" Permanent Guarantee





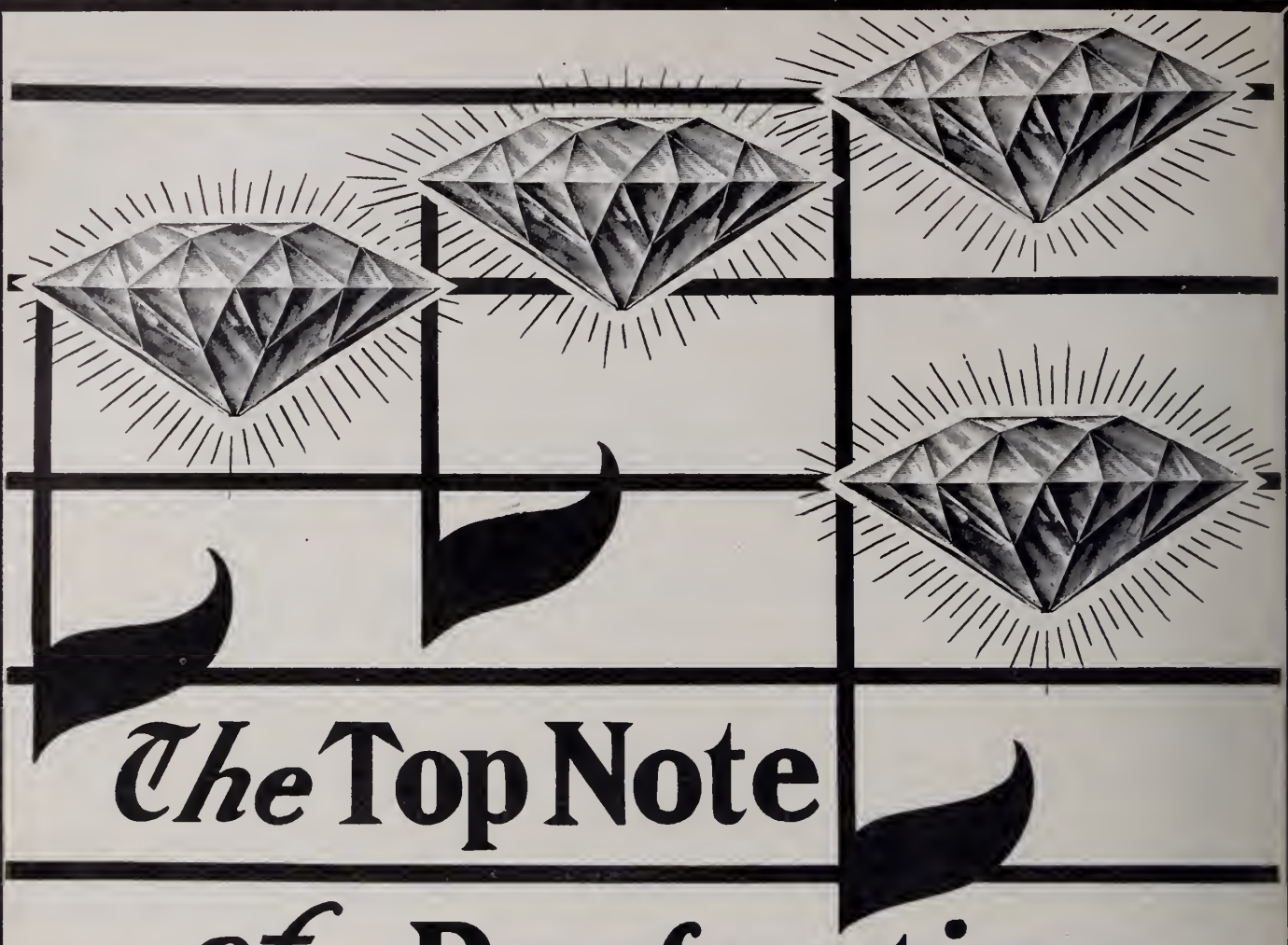
There is nothing made in gold-filled cases equal to these three grades, and they are all made in the Senior style case—the new thin model, the thinnest case made—so nice to handle and so light in the pocket that men of taste are discarding their old style watches and buying this new model.

Always show Fahys Senior Case, even if your customer has come in to buy something else; you will thereby make many new customers.





JOSEPH FAHYS & CO.



The Top Note of Perfection

Our diamonds are perfection in shape, perfection in cutting and perfection in brilliancy—reached by the most painstaking care in cutting.

These diamonds are sold for the actual cost of production, plus our modest profit.

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Our wedding rings are the standard of excellence and quality.

Our prices are brought to the lowest possible point.

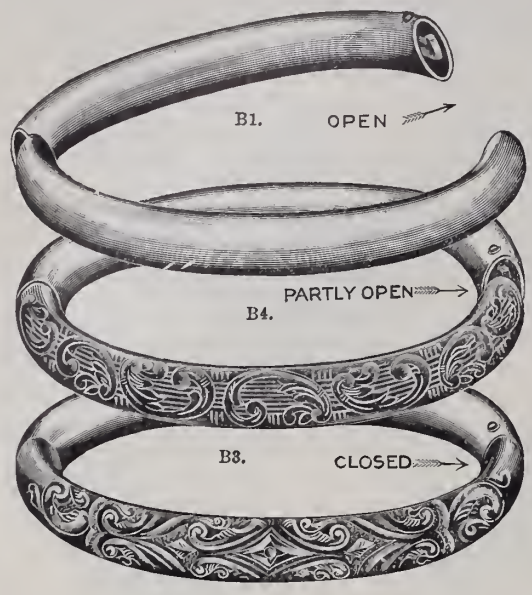
Lower prices than ours mean one of two things—the quality is not as represented, or the rings are sold without profit (and firms do not sell their goods without profit).

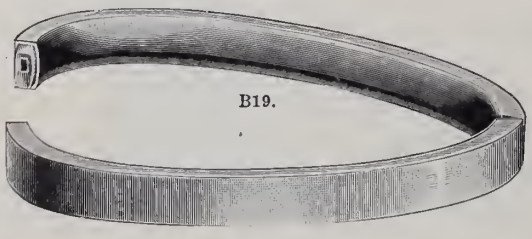
Higher prices than ours mean paying too much for your wedding rings.

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RING MAKERS

2 Maiden Lane, New York







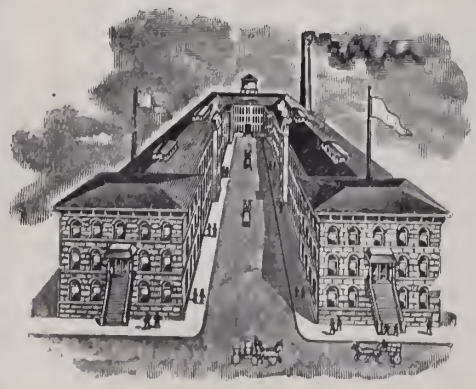
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Side-Swing Bracelet

patented December 11th and December 12th, 1906, eclipses anything yet produced.

Our line of CHAINS, FOBS, BRACELETS, GUARD CHAINS, Etc., is up-to-date in every particular.





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FACTORY, DAYTON, KY.

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It falls within those grades which may be termed strictly "high class." This case is made to be sold by a discriminating trade to well-to-do consumers who still are disposed to buy economically. Costing less than the 25-year and highest grade cases, it nevertheless possesses superior style, workmanship and wear. As to the last item, the time limit is conservative. It "attains its majority." At once creditable and profitable.

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IT is the unanimous opinion of those jewelers who have examined the new O and 12 size movements of the ILLINOIS WATCH CO. that they are the best watches in these sizes ever manufactured in America.

Some trade-marks are worth a million dollars, some are worth nothing....

THE DIFFERENCE is represented not so much by the quality that the trade-mark stands for as by the publicity that has been given to the mark. A trade-mark has no intrinsic value, and while it may be stamped on goods of the highest quality, it can never be considered as an asset until it is so well known that it carries with it a reputation that has made an indelible impression on the minds of the buyers.

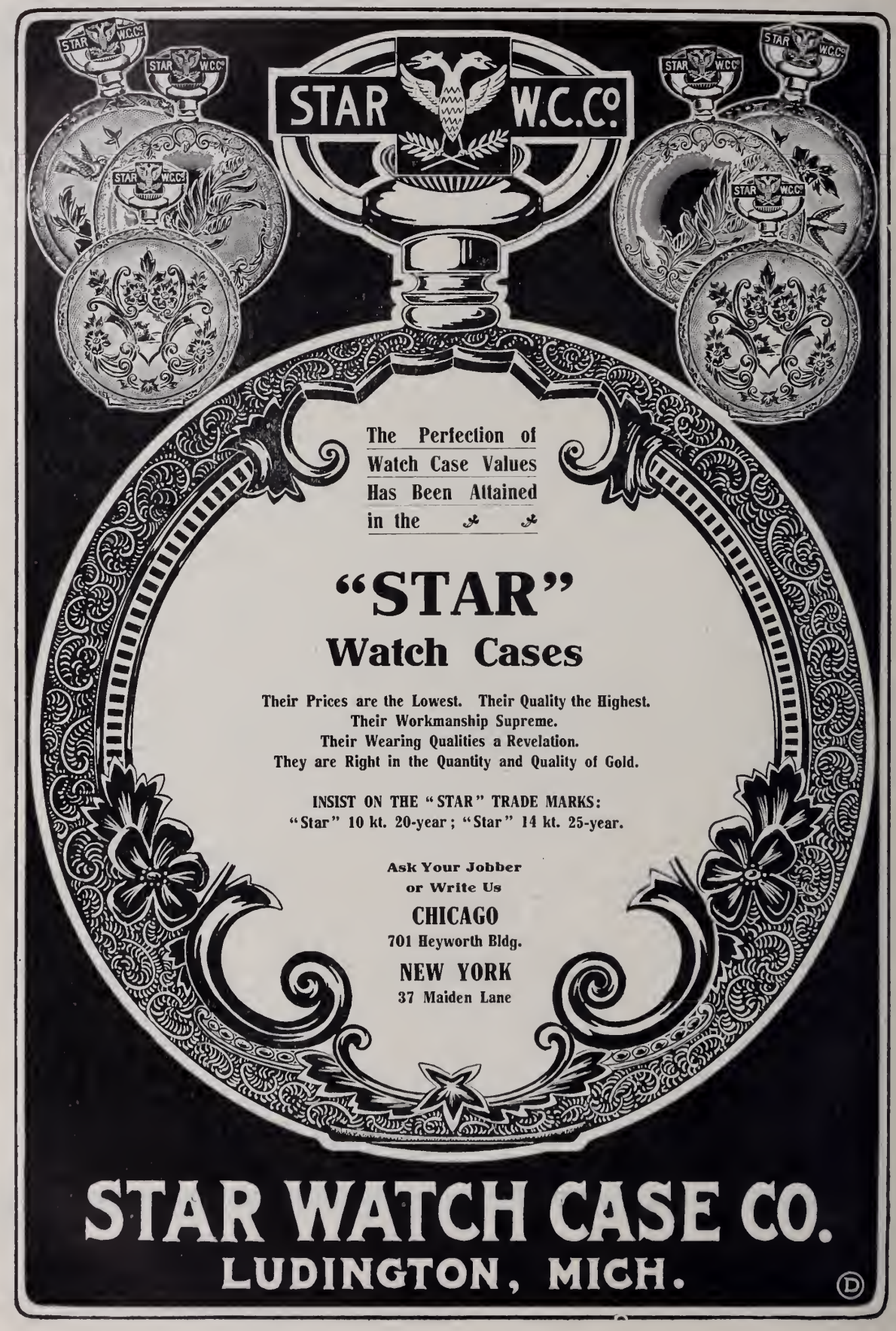
Have you a trade-mark? How many jewelers know your trade-mark? It is surprising the number of inquiries which we are constantly receiving from the leading jewelers asking us to identify marks which have been in use for many years, and which the manufacturers probably think are known to the entire trade. Unless your trade-mark is known, it is worthless, and there is but one way to make it of great value, and that is to advertise it constantly.

The gold stamping law which goes into effect next June will make it almost imperative for the manufacturer to stamp his goods with a trade-mark; the retail jeweler, being responsible for the quality of the goods which he sells, will insist that these goods bear the stamp of the manufacturer, so that the identity of the maker can be easily established. Our advice to all manufacturers is to adopt a trade-mark, and then by advertising thoroughly familiarize the trade with the mark and the good qualities for which it stands.

Through the advertising columns of THE JEWELERS' CIRCULAR-WEEKLY you can keep your trade-mark before the eyes of 8,000 of the leading jewelers of the country every week; you can make it indelibly known to them, and create the impression in their minds that it stands for high quality. Merit alone will not sell goods unless you make it known. By persistent advertising, by constantly pointing out the little points of superiority of your goods, you can make your trade-mark a valuable asset; you can make it so familiar to the trade that buyers will select goods with your mark in preference to those with a mark they do not recognize.

Drop us a card and we will tell you how The Jewelers' Circular-Weekly can help to increase YOUR business, and we will send advertising rates or have a representative call.

THE JEWELERS' CIRCULAR PUB. CO., 11 JOHN ST., NEW YORK


STAR W.C.Co.
The Perfection of
Watch Case Values
Has Been Attained
in the
"STAR"
Watch Cases
Their Prices are the Lowest. Their Quality the Highest.
Their Workmanship Supreme.
Their Wearing Qualities a Revelation.
They are Right in the Quantity and Quality of Gold.
INSIST ON THE "STAR" TRADE MARKS:
"Star" 10 kt. 20-year; "Star" 14 kt. 25-year.
Ask Your Jobber
or Write Us
CHICAGO
701 Heyworth Bldg.
NEW YORK
37 Maiden Lane
STAR WATCH CASE CO.
LUDINGTON, MICH.
D

Beginning the New Year

Resolve

That your watch business will consist of the sale of the best and most reliable watches in the market.

Time Pieces

that are made right in the factories and will not be a source of expense and annoyance.

Watches

that will reflect credit when sold for the confidence they will establish from their accuracy.

We refer to

Illinois Watches and Hamilton Watches

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

A Tablet

that stands for

Quality and Reliability



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For Over 25 Years



American Lever Cuff and Collar Buttons

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SOLE AGENTS FOR KREMENTZ ONE-PIECE COLLAR BUTTONS



419 Ivory gt.
418 White gt.
417 Brown bt.
416 Blue bt.

419 Ivory gt.
418 White gt.
417 Brown bt.
416 Blue bt.

419 Ivory gt.
418 White gt.
417 Brown bt.
416 Blue bt.

The Whiting Mfg. Co.

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Broadway and 19th Street, New York

TRADE  MARK

STERLING.

STERLING SILVER LOVING CUPS



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MADE IN SIZES FROM
4 INCH UP TO 13 INCH
TEN SIZES IN ALL

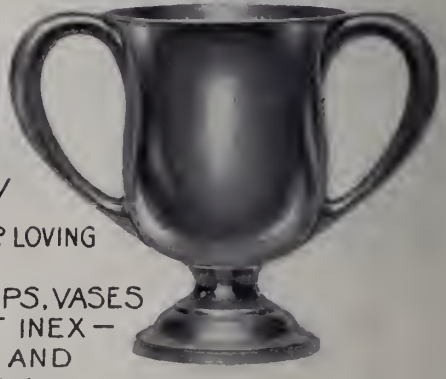


1328
MADE IN 5½, 6¼, 7 AND
8 INCH SIZES EITHER
TWO OR THREE HANDLES



LOVING CUP AND COVER
SPECIAL DESIGN





WE PRESENT A FEW OF OUR MOST POPULAR LOVING CUPS SUITABLE FOR PRIZES, ETC.
WE CARRY IN STOCK A COMPLETE LINE OF CUPS, VASES ETC., RANGING IN PRICE FROM THE MOST INEXPENSIVE TO FIVE HUNDRED DOLLARS AND SHOULD BE PLEASED TO SUBMIT SPECIAL DESIGNS ON REQUEST.

1386 IN 8 INCH
1244 " 9¾ "
1312 " 11 "
} EITHER TWO OR THREE HANDLES

1335
MADE IN 8, 9, 10 INCH SIZES
EITHER TWO OR THREE HANDLES

DOMINICK & HAFF

SILVERSMITHS

FACTORY AND SALESROOM 543-5-7-W 23RD STREET NEW YORK

The Call for Quality

IN the jewelry trade, QUALITY will have the call this year—there can be no mistaking that fact.

The great middle class—the neither rich nor poor—upon which the average jeweler most depends, has never been more numerous, nor better able to afford the possession of good jewelry, fine watches, table silver and the like.

Without question, the demand for all these things will be strong—and also, you may be sure, will be the insistence upon *quality*. The public will want full value for its money—goods of actual worth and undoubted dependability.

For that reason—among other good reasons—SIMMONS CHAINS will be an especially good selling proposition during 1907.

They are the acknowledged standard among high-grade gold-filled goods. Their merits are *known*. Not only to the trade, but to a very considerable contingent of the public at large, the name *Simmons*, in connection with watch chains, is a synonym for quality and dependability.

The moral is obvious.

R. F. SIMMONS COMPANY
Main Office and Works, ATTLEBORO, MASS.
SALESROOMS: 19-13 MAIDEN LANE, NEW YORK
142 MADISON STREET (HEYWORTH BUILDING), CHICAGO

They'll Increase Your Sales

This illustration is a reproduction of the front cover of a booklet that we are furnishing, without charge, to those who stock the Sternau Coffee Machines and Percolating Coffee-pots.

The booklet contains practical knowledge useful for the housewife who wishes to make perfect coffee, always of a quality that never varies.

It tells HOW coffee should be made, and WHY coffee should not be boiled.



It is interesting many and is sure to create a larger demand for Sternau Coffee Machines wherever it is distributed.

Sternau Coffee Machines and Percolating Coffee-pots make coffee on the table and can be used by any one, being simple in construction.

Prices, illustrations and copy of booklet sent on request.

If It Burns Alcohol, We Make It

New York Showrooms:
PARK PLACE, cor. Broadway
Opposite Post Office

S. STERNAU & CO.,

Office and Factory:
195 PLYMOUTH STREET
BROOKLYN, N. Y.

Makers of Butler's Trays, Fancy Teakettles, Chafing-dishes and their Accessories, Smoking Sets, Alcohol Stoves, Etc.

POPULAR CHINESE JADE

THE SEASON'S FAVORITE

IF JAPANESE Coral is the pink of perfection, Chinese Jade is the *green* of perfection. This is the Jade *par excellence*. Green, a charming color in itself, here finds its most pleasing embodiment. Strong as has been the recent demand for Jade, the opening season will witness a positive and insistent vogue for which it is well to be prepared. While the stones here provided are frankly artificial, they are identical in appearance with Nature's creations. Mounted in characteristic Chinese and rich Oriental effects. The line will more than repay inspection.

D. Lisner & Co.

Creating Importers of
Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



AT THIS SEASON *of the* YEAR



There is the usual after-holiday lull throughout the trade. Insure prompt and early delivery of your Spring silverware by placing your order now—avoiding the natural congestion that is due in the immediate future.

This Company's product appeals to that class of buyers who appreciate distinctiveness and quality. We are prepared to submit designs and estimates on special work of all sorts.

FRANK W. SMITH CO.
GARDNER, MASS. Manufacturers of Sterling Silverware



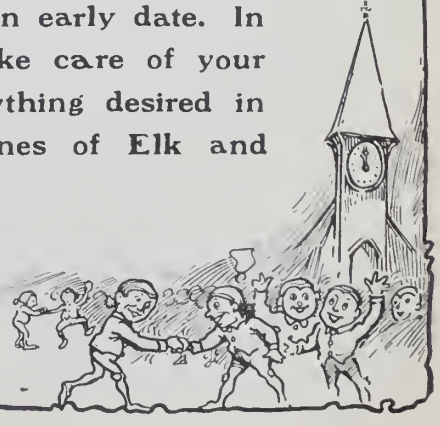
1906 has hardly taken its place with the years that have passed, before the hustling and bustling for 1907 are upon us. We have not lost a minute's time, but have been busy right along on our new stock, and will be prepared to show same to the trade at an early date. In the meantime, we are pleased now, as always, to take care of your orders in our office here and ship you promptly anything desired in the line of Diamonds, Watches or Jewelry. Our lines of Elk and Eagle goods are stronger than ever.

HENRY FREUND & BRO.



Our Trade-Mark, the Rose, Stands for Quality and Excellence

"SELLERS OF SELLERS"
71 Nassau Street, New York



OSTBY & BARTON COMPANY

PROVIDENCE, R. I.

Manufacturers of the Newest Designs in

GOLD RINGS

Brooches, Mountings

and Gold Filled Seamless Rings, including the Old Reliable THREE CROWN

"None but the Newest.—Only the Best"

NEW YORK, 13 Maiden Lane CHICAGO, 103 State Street



BAGS

THE NEW YEAR finds Bags more of a necessity than ever—and we have been working night and day to replenish stocks which the holiday rush depleted. In addition to our previous immense line of them, we have added a number of new styles, maintaining, beyond all competition, our supremacy in assortment, quality and style.

Look for the W. & D. stamp on Sterling, or German Silver, Roman or Silver Finish, Plain or Shirred Bags, and be assured that you have the best.

WHITING & DAVIS

New York Office
7 Maiden Lane

PLAINVILLE, MASS.

PRESENTATION JEWELS



Of All Orders Made to Order. Special Designs Cheerfully Submitted. Prices Extremely Moderate. A Trial Will be Convincing.



Our Catalogue Illustrates Dozens of Handsome and Exclusive Designs, With Prices Ranging From the Cheapest to the Best.

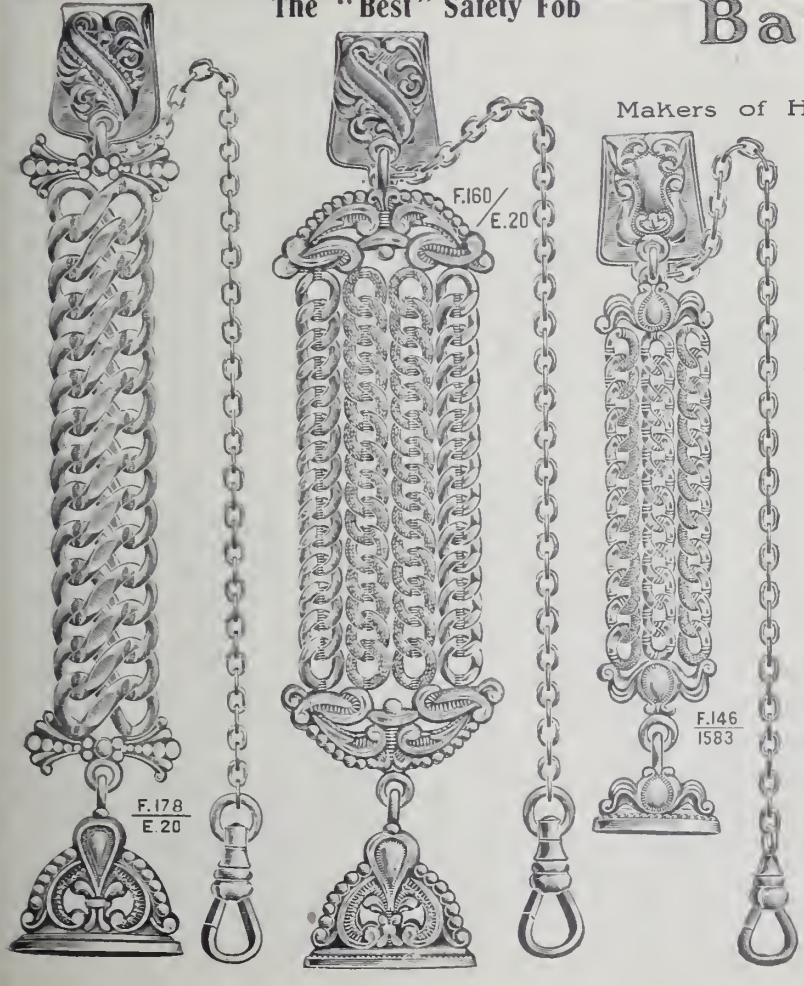


The trade will find originality in our presentation badges as well as fine quality, extra good weight and reasonable prices. Have you seen our Elk Card Cases?

The Gustave Fox Co.

14-16 East Fourth Street TRADE F MARK CINCINNATI, OHIO

The "Best" Safety Fob



Bates & Bacon

Attleboro, Mass.

Makers of HIGH GRADE CHAINS and BRACELETS

JUST NOW

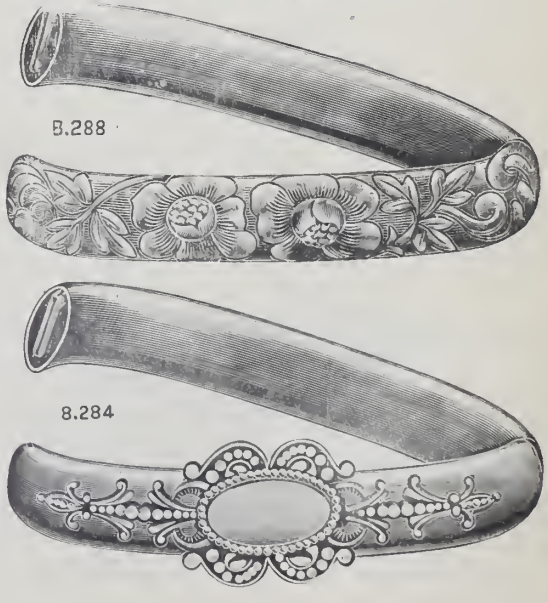
CHAIN FOBS ARE IT!

BRACELETS

The "BATES"
"KANT KUM OFF"
Pull and Twist
New York, 9 Maiden Lane

The "WINNA"
Secret joint and secret catch. The strongest and "BEST"
Chicago, 103 State Street

See OUR LINES



Fobs Possessing Individual Charm.

EXPERIENTIA DOCET

POPULAR articles are likely to become common, losing individuality through similarity of form and style. Durand Fobs furnish a striking exception. They are inspired by antique, historic and romantic ideals, invested with forms at once unique and beautiful.

PRICES: $8.00 to $200.00.

EXPERIENTIA DOCET

Durand & Company, 49-51 Franklin Street, Newark, N. J.

EVERYTHING IN

MOURNING JEWELRY.

A. J. HEDGES & CO.,

Makers of Exclusive Designs in 14K. Jewelry,

14 JOHN STREET, NEW YORK.

14 K TRADE-MARK



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street

NEWARK, N. J.

ESTABLISHED 1871. Factory and Office: Newark, N. J. INCORPORATED 1900.

CARRINGTON & CO.,

Patent Pocket Match Box



14K. ONLY

Book Safety Matches with Steel Cigar Cutter.

(Patented.)

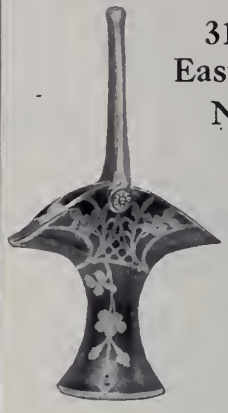
Sales Agent:

7 Maiden Lane, New York.

14 18

REMOVAL NOTICE

ON ACCOUNT of the enormous demands made upon our manufacturing plant, we wish to announce that we are removing our factory to



318 and 320 East 23d Street N. Y. City

Several hundred additional square feet have been added, including an ample showroom, to which buyers uptown are cordially invited to inspect our newest designs in silver deposit ware. The Maiden Lane office will be continued as usual.

Representative Jewelers are invited to send for a selection of

Exclusive Novelties
Chocolate Sets
Fancy Baskets
Whiskey Jugs, Etc.

DEPASSE MFG. CO.

318 and 320 East 23d Street and 41-43 Maiden Lane, New York

Established 1837.

Geo. O. Street & Sons.

24 John St., New York.



MAKERS OF

FINE GOLD GOODS

TRADE S MARK



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved ; and 14 k. Gold, Plain and Engraved, also Set with Diamonds

A Novelty

Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order

A Good Article

We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers

A Good Seller

Trade supplied by

Enos Richardson & Co.

23 B Maiden Lane, New York



ESTABLISHED 1841

Carter, Howe & Co.

TRADE MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK

FACTORY, NEWARK, N. J.

A. CARTER G. R. HOWE W. T. CARTER W. T. GOUGH

ADOLPH LUTHY. PERCY W. HINE.

LUTHY & HINE,

13 EAST 30TH STREET. - NEW YORK.

MANUFACTURERS OF

Artistic Gold and Platinum Mounted Diamond Jewelry.

Odd and Exclusive Patterns in NECKLACES, BROOCHES, BRACELETS, RINGS, RIBBON COLLARETTES, Etc.

MOUNTED WITH AQUAMARINES, PERIDOTS, AMETHYSTS AND OTHER PRECIOUS STONES.

(DIAMOND MOUNTED COMBS A SPECIALTY.)

SNOW & WESTCOTT

21 Maiden Lane, New York

Makers of Fine Gold Jewelry

Fobs, Chatelaines, Cuff Pins
Fancy Stone Scarf Pins and Brooches
Links, Chain Studs and Chain Pins

Established 1834 James P. Snow Chas. E. Westcott Trade Mark 14K

S. COTTLE COMPANY

31 East 17th Street, NEW YORK CITY



Beg to announce that their new lines of

GOLD AND SILVER MESH BAGS, PURSES, VANITY CASES AND BOX POCKETBOOKS

are now ready for inspection.

We wish to thank our patrons for their kind consideration during the past year and trust for a continuance of the same in the future.

ALLSOPP & ALLSOPP'S "ORIGINAL LINE"

—OF—

"BARRETTES"

MOUNTED IN COMBINATION OF

Diamonds and Pearls
Diamonds and Sapphires
Diamonds and Emeralds
Diamonds and Baroques



Amethysts
Topazes
Peridots
Aquamarines
Etc.

FACTORY & MAIN OFFICE: NEWARK, N. J.

A & A TRADE-MARK.

BRANCH OFFICE: LOS ANGELES, CAL.

"THE BRACELET HOUSE."

KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.

THE BEST

SOLID GOLD CHAINS

THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade K Mark
1850 1907

ALOIS KOHN & CO.
16-18 Maiden Lane, New York
Makers of Gold Chains of every kind



M. SCHIFF

Established 1876
82-84 Nassau St., N. Y.
'Phone 801 John.

Manufacturer of fine Diamond Mountings, Lockets and Buttons. Patentee of

THE NEW IMPROVED
Ear Screw

The only one on the market of its kind, absolutely secure. Special attention paid to all order work.

ALSO MAKE A LINE OF 10K. AND 14K. BRACELETS

KOSHLAND & ITALIE CO.

EVERYTHING IN

Watches

Diamonds

and Jewelry

702 Chestnut Street
PHILADELPHIA, PA.

Qualities of Effective Decoration

DECORATION in jewelry should not only show discrimination in the selection of style, but the execution also should be worthy. It is not too much to claim that this house has achieved very gratifying results in its decorative work – results which the trade has not been slow to recognize and avail itself of.

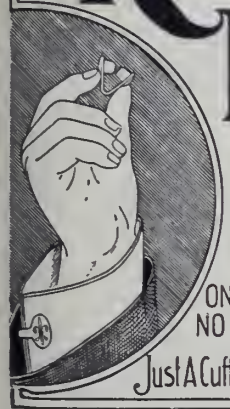
The qualities which make effective decoration are not easy to define in words. Skill in this direction is a gift—a distinct endowment. We invite your judgment as to whether the tastefulness of our designs is not worthy of a true craftsman.

DAY, CLARK & CO.

Makers of Gold Jewelry, 14 Karat only.

23 MAIDEN LANE, NEW YORK.

The REX Cuff Button



THE MISSING LINK

ONE PIECE NO LEVER NO SNAP NO SPRING

Just A Cuff Button That Cannot Break

A winner at all times. They come in cartons—one dozen assorted patterns. Your jobber will supply you.

E. E. STANINGER
Sole Manufacturer
515 Hartford Bldg. CHICAGO, ILL.

IRRESISTIBLE

are our Spring Bracelets, Combs, Brooches,

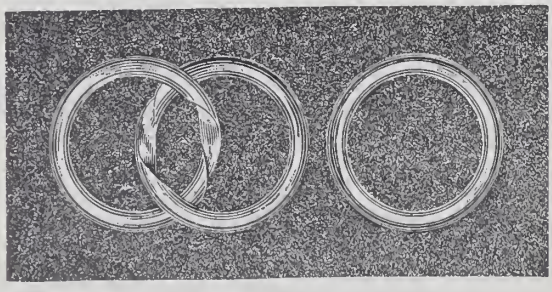
Everything in Gold Jewelry



New and Up-to-Date Ideas

Links, Scarfs and Lockets.

15 Maiden Lane Chas. L. Trout & Co. MANUFACTURERS New York City



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.10 per dwt., net.
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.25 per dwt., net.

MADE ONLY BY

LEONARD KROWER, Manufacturing Jeweler
536-538 Canal Street New Orleans, La.

Bracelets, Buckles, Combs, Hat Pins, Etc.

FOR SPRING TRADE
IN ENDLESS VARIETY

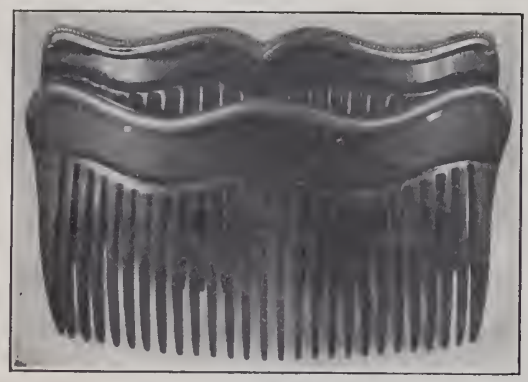
Memo. Orders Solicited

L. Witsenhausen

Manufacturing and Wholesale Jewelers

47-49 Maiden Lane, N. Y.

Chicago, 405 Masonic Temple.
(L. KATLINSKY.)



Combs

Is your stock complete? We are in a position now to fill all orders promptly, and we solicit a share of your patronage.

Our Spring lines in gold and high quality gold filled combs are noteworthy for their rapid selling qualities.

SELECTION PACKAGES SENT TO RESPONSIBLE PARTIES

SCOFIELD & DeWYNGAERT, Newark, N. J.
New York Office, 9 Maiden Lane

The Comb House

We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

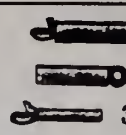
Wagner Manufacturing Co.

41 Union Square,

New York.

Repair Work a Specialty.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.



1. Snap complete
2. Outside of Snap.
3. Inside of Snap.

The E. P. H. Patent
NON-PULL-OUT
Neck Chain Snap

is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

Can be had of the following Wholesale Selling Agents:

Messrs. W. Green & Co., 81 Nassau St., New York.
M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
A. Walker Co., Providence, R. I.
Bauman-Massa Jewelry Co., St. Louis

PRICES.

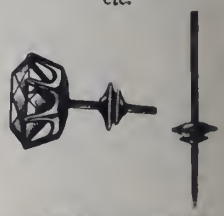
14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net

THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins, etc.





EAR WIRES
for unpierced ears.

SAFETY CATCH
For brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
Special Order Work and Repairing.
C. IRVING WASHBURN, 12-16 John St., N. Y.

CATALOG A customer comes into your *Store*, wants something you haven't got, and it makes you fidgety. No need fretting when one of our Catalogs is at your elbow. What you want is there. A friend in need is a friend indeed.

OSKAMP, NOLTING & CO.,
413-415-417 Elm St., CINCINNATI, OHIO



"Watch us Always for Anything in the Watch Line"

We carry **WATCHES** of

ALL KINDS, ALL GRADES, ALL SIZES.

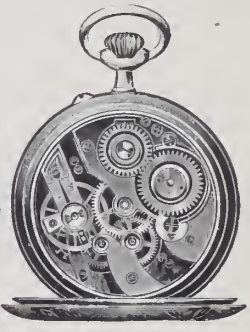
Handled by first-class jewelers.

Cross & Beguelin, Manufacturers,

A CORPORATION

17 Maiden Lane, NEW YORK

All Grades of American Watches



Established 1863

The Allsopp Rings

THE UP-TO-DATE LINE OF

SIGNET AND SET RINGS





In twenty years we have built up a business second to none in Rings exclusively. ALLSOPP QUALITY, DESIGN and WORKMANSHIP appeal to the most fastidious. It will pay you to examine a selection package.

A ★
TRADE-MARK.

ALLSOPP BROS., ALLSOPP BUILDING, **Newark, N. J.**

ELKS - EAGLES

EMBLEMS, FOBS, PINS, LOCKETS, CHARMS.

WE ARE SPECIALISTS
Ivory, Pearl, Gold Filled.

S. & B. Lederer Co.

SOLD THROUGH JOBBERS ONLY

NEW YORK CITY.....11 Maiden Lane
PROVIDENCE, R. I....100 Stewart St.
CHICAGO, ILL.....181 Wabash Ave.

·HEINTZ·BROTHERS·



·We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade·

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

"THE" MACHINE *for* TAGGING RINGS,&c.

PRICE COMPLETE
$5.00 Net
Hand Plyers are useless for Tagging Rings



COMPLETE OUTFIT CONSISTS OF
Our Eyelet Machine
1000 Celluloid Tags
1 Bottle Ink

Patented June 16, 1906.

The HOLD-ON CLUTCH

BEST
SAFEST
SIMPLEST



YOU slide the Clutch on—
IT does the rest.

A SPLENDID SELLER,
RETAILING AT 50 CENTS

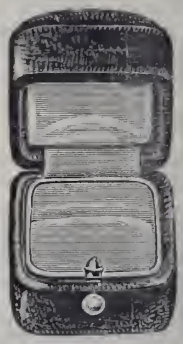
Patented May 20, 1902.

SCARF PIN INSURANCE

ASK YOUR JOBBER OR WRITE TO
HOLD-ON CLUTCH CO. 33 GOLD STREET. NEW YORK

Headquarters for Travelers' Trays

We manufacture the largest and finest variety of boxes, trays and novelties of every description in velvet, plush, morocco, etc.



Fine stands and blocks for window display.

When in New York, call at our new showrooms.

WOLFSHEIM & SACHS
35 Maiden Lane New York
Factory, 10 Gold St. Telephone, 3518 John

Chopard Frères' New Year's Proclamation to Dealers

¶ Those who have followed our announcements from time to time realize that we are leaders and not followers, that our product is always a little better than the other fellow's best, and that we are the first to bring out the latest and nobbiest Parisian creations.

¶ Although our facilities for doing this are unsurpassed by any other manufacturer, still in line with our aggressive and liberal policy, we have improved our system by such methods as will enable us to give our patrons the most recent French productions simultaneously with their appearance in Paris.

¶ Our semi-monthly illustrated bulletin will keep you in cable touch with Paris and a postal card request brings it to you gratis. We especially invite attention to our next circular, picturing JET COLLARS and STRING PEARLS, which challenge comparison.

Selection Packages Forwarded to Dealers Upon Request

Chopard Frères

Makers of French Jewelry Novelties

Factory, 35 Rue des Trois Bornes, Paris, France; 49 Maiden Lane, N.Y.



DESIGNS For Silverware, Novelties and Jewelry . . . . . FINE ETCHING

Now is the time to improve your line. Consult us.

CHARLES M. PRIOR ('PHONE 1224 HARLEM) 1683 Madison Ave., New York

THE CROHN PATENT SAFETY GUARD



For Scarf Pins Studs and Lace Pins. The most practical and only adjustable one Invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane. N. Y.

Established 1861

R. BLACKINTON & CO.

MAIN OFFICE and FACTORY:

North Attleboro, Mass.

Salesrooms:
3 Maiden Lane, New York

TRADE ⊣B⊢ MARK

Manufacturing Jewelers and Silversmiths

TOILET AND MANICURE ARTICLES

FLATWARE

STERLING AND GERMAN SILVER WRIST BAGS

GENTLEMEN'S and LADIES' CARD CASES

VANITY BOXES

JEWEL BOXES

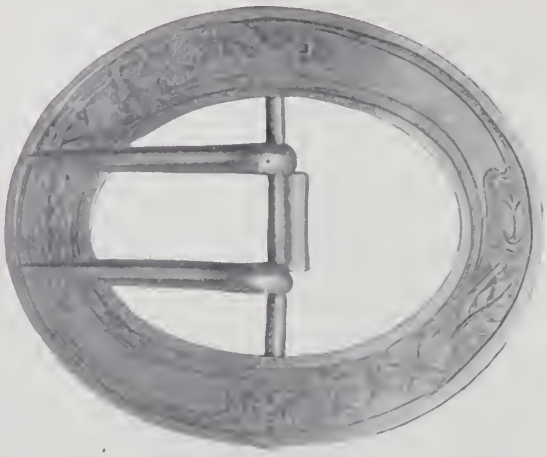
MATCH SAFES

PICTURE FRAMES

BELT BUCKLES

CIGARETTE CASES

PENKNIVES and UP-TO-DATE NOVELTIES



'Phone 2560 L.

We invite the attention of the trade to our full line of Sterling Silver

ETCHED BELT BUCKLES

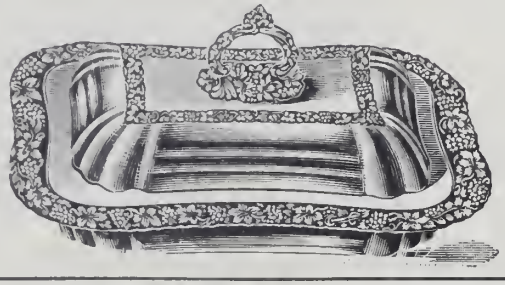
Collarettes, Bracelets, Card Cases, Purses, Etc.

We carry a line of Spring Novelties that are sellers. Write us about them.

Pryor Novelty Co.
Manufacturing Jewelers & Silversmiths
473-475 Washington St.
NEWARK, N. J.

New York Office, 7 Maiden Lane.

Sam'l Buckley & Co. English Fancy Goods



We can show you a fine line of **Sheffield Plated Trays,** and also Tea Sets, Tete-a-Tete Sets, Vegetable Sets, Wicker Bottles, Tantalus Sets, Glass, Silver, Silver Plate, etc.

118-122 Holborn, E. C., London
100 William Street, - New York



JAM KETTLE

of Silver Deposit on Crystal Glass.

A decidedly attractive and appropriately ornamented item in a big line noteworthy for its variety and the beauty, originality and workmanship of every article comprising it.

WRITE FOR PARTICULARS

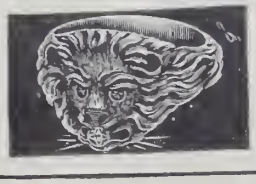
LACKNER & OHL
Manufacturing Silversmiths
OFFICE AND FACTORY:
50-55 Columbia Street NEWARK, N. J.
Salesroom, 396 Broadway, New York

Roger Williams Silver Co.,

PROVIDENCE, R. I.

Sterling Only.

RICH DESIGNS :: :: :: Photos. on Application.



DATTELBAUM & FRIEDMAN,

Makers of Gold Rings of All Descriptions.

45 JOHN STREET, TELEPHONE 1347 JOHN, NEW YORK.

Our Trade-Mark "D.F." in all our Rings is the guarantee of quality.

Send for Catalogue.

LOCKETS ONLY

When purchasing Lockets, look for this

TRADE MARK

inside. None genuine without.



Our Gold Lockets assay within the requirements of the law.

ESTABLISHED 50 YEARS

WIGHTMAN & HOUGH CO.

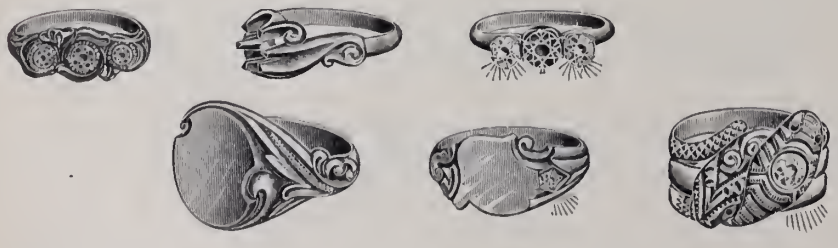
NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory. { 7 Beverly St.
PROVIDENCE, R. I.

1876 *1907*

Hutchison & Huestis
RING MAKERS

Factory, 185 Eddy St., PROVIDENCE, R. I.



Quality Guaranteed—Superior Finish

JOBBING TRADE ONLY

NEW YORK,
3 Maiden Lane

CHICAGO,
Columbus Bldg.
Harry H. Miller.



THE LEADING LINE OF

Brooches

shown this season, is represented by those displayed in P. & B. Co.'s new creations.

Beauty of Design, and elegance of finish distinguish these goods from others.

We are the largest exclusive makers of 10 karat jewelry.

Ask your jobber for our lines of
Cuff Buttons, Lockets,
Scarf Pins, Hat Pins,
Fobs, Brooches, Tie Clasps,
Baby Pins, Bead Necks,
Crosses, Bracelets,
Waist Sets.

Potter & Buffinton Co.,
Providence, R. I.

New York Office,
65 Nassau St.

San Francisco Office,
Mutual Bank Bldg.

THE W. H. SAART CO.



Our Goods are made from STEEL DIES—NOT BRONZE.

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Any New House desiring a catalogue or wishing to see our Salesman, should drop us a line at once.



FANS

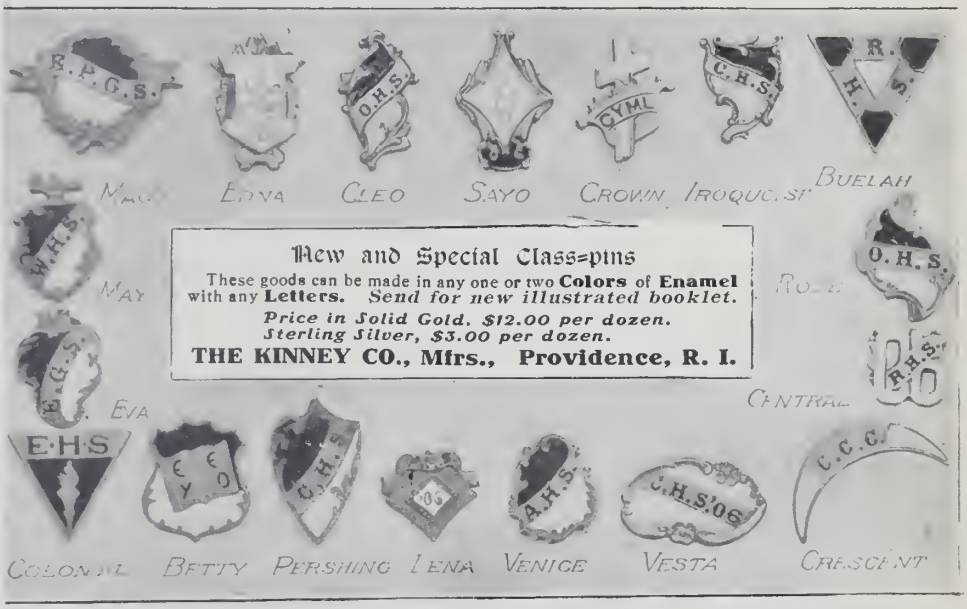
WITHIN the next few weeks our new samples of

FANS, FESTOONS
BROOCHES, BEAD COLLARS
LORGNETTE CHAINS, BEAD BAGS

and jewelry novelties in the extreme, will begin to arrive. If you are interested in the newest goods of the season, as every up-to-date jeweler should be, request a selection package of such goods as you may be able to use. It will interest and pay you.

SEND TO-DAY

LEWY & COHEN
530 Broadway, New York



New and Special Class-pins

These goods can be made in any one or two **Colors** of **Enamel** with any **Letters.** *Send for new illustrated booklet.*

Price in Solid Gold, $12.00 per dozen.
Sterling Silver, $3.00 per dozen.

THE KINNEY CO., Mfrs., Providence, R. I.

ROBERT DULK,

DESIGNER,

Etching in Gold and Silver,

Telephone, 3960 Chelsea.

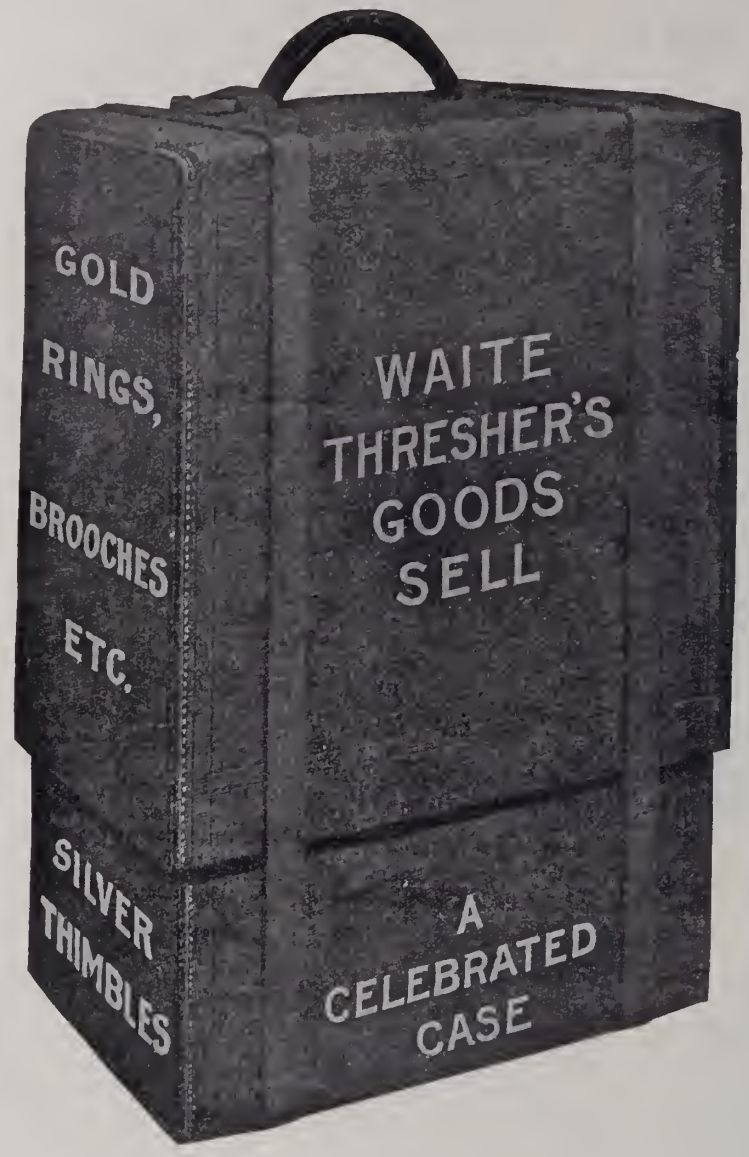
No. 70 5th Avenue, NEW YORK

The W. J. FEELY COMPANY

Ecclesiastical Art Metal Workers

IN GOLD, SILVER AND BRASS

Medalists PROVIDENCE, R. I. **Fine Rosaries**



DORAN, BAGNALL & CO.

NORTH ATTLEBORO, MASS.

MR. JOBBER:

Were you with us last Fall, and therefore handled a line that gave satisfaction to your customers? If not do not make a mistake and neglect it this Spring. New names are appearing on our order-book every day. You are aware that we have a line which must be seen to be appreciated—always a little ahead. We have some agreeable surprises for up-to-date people this spring.

OFFICES

NEW YORK: 9 4 BROADWAY
CHICAGO: 42 E. MADISON STREET
SAN FRANCISCO: 1324 GEARY STREET

The Foremost Repair House of New England

SPECIAL JEWELRY REPAIRERS AND LAPIDARIES TO THE TRADE

H. E. Alsterlund & Co.

387 Washington St., Boston, Mass.

THE "NORMA"

PATENTED.

WE wish to announce to the jobbing trade that the new samples of "NORMA" Bracelets are now on the road and are being shown by our salesmen They are strikingly beautiful in design, finish and general effect, and are in the forefront in point of style and fashion, while the durability and quality are up to that high standard which we have always warranted.



No. 253.

$16.50 TO $33.00

PER DOZEN.



No. 254.

ADJUSTABLE.

THE "NORMA" Bracelet is not heated in process of manufacture, and contains no solder, which fact INCREASES THE QUALITY and DIMINISHES THE COST.

Send to-day for our new booklet, containing price-list, and showing the latest patterns

MADE ONLY BY

THE F. H. SADLER CO.

80 County Street, Attleboro, Mass.

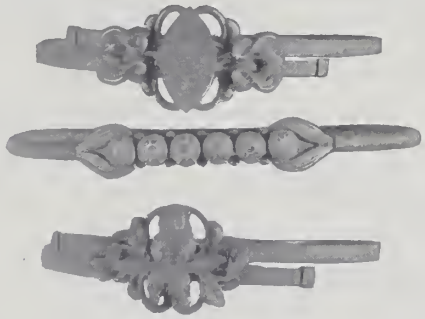
NEW YORK OFFICE, 180 Broadway, Room 43.

Scarf Pins

Exclusive Novelties in Carbuncles, both in Real and Imitation Stones. Be sure and see them.

Ask Your Jobber — Watch for Our New Gold Bracelet

THE
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F. W. BODWELL, Pres. and Gen. Mgr.,
116 Chestnut St., PROVIDENCE, R. I.
New York Representative: E. T. Wilson, 180 Bway. Western Representative: S. H. Brower.



ASK YOUR JOBBER FOR OUR

BRACELETS

IF one will pause for a moment to consider Quality, Price and Design, the conclusion is always the same, we have the Premier Line. This applies to Bracelets, and the A. O. T. G. Lines of

TRADE A.O.T.G. M.F & W. MARK.

ALWAYS ON THE GO.

Combs	Bracelets	Baby Pins	Hat Pins
Brooches	Barrettes	Crosses	Collarettes
Scarf Pins	Buttons	Waist Sets	Silver Novelties

LOOK FOR THE TRADE-MARK

MILLER, FULLER & WHITING, MANUFACTURING JEWELERS
New York Office, 9-11 Maiden Lane.. NORTH ATTLEBORO, MASS.

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Published Price, $2.50.
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Over 4,000 Marks. Second Edition. Price, $3.00.
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S. & B. L. ★ CO.



ORDERS PROVE OUR GOODS SELL

We make for the Jobbing Trade the following lines of Solid Gold Jewelry:

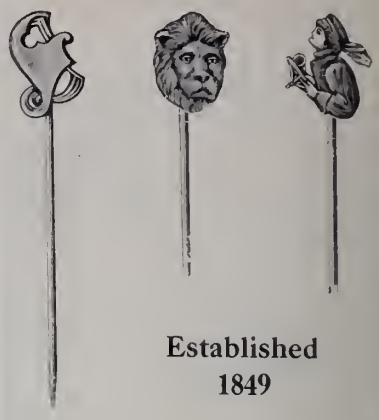
Rings, Scarf Pins, Studs, Brooches, Charms, Baby Pins, Handy Pins, Chain Sets, Link Buttons, Hair Barrettes, Crosses, Ear Screws, Swing Drops, etc.

Insist upon seeing the designs of Gold Jewelry made by the

E. L. SPENCER CO.

95 Chestnut Street, PROVIDENCE, R. I.

New York Office, 9-11-13 Maiden Lane.
SAMPLES ONLY.



Established 1849

SCARF PINS

OUR LINE comprises several hundred designs, including all of the popular stones.

Jobbers should see our line of

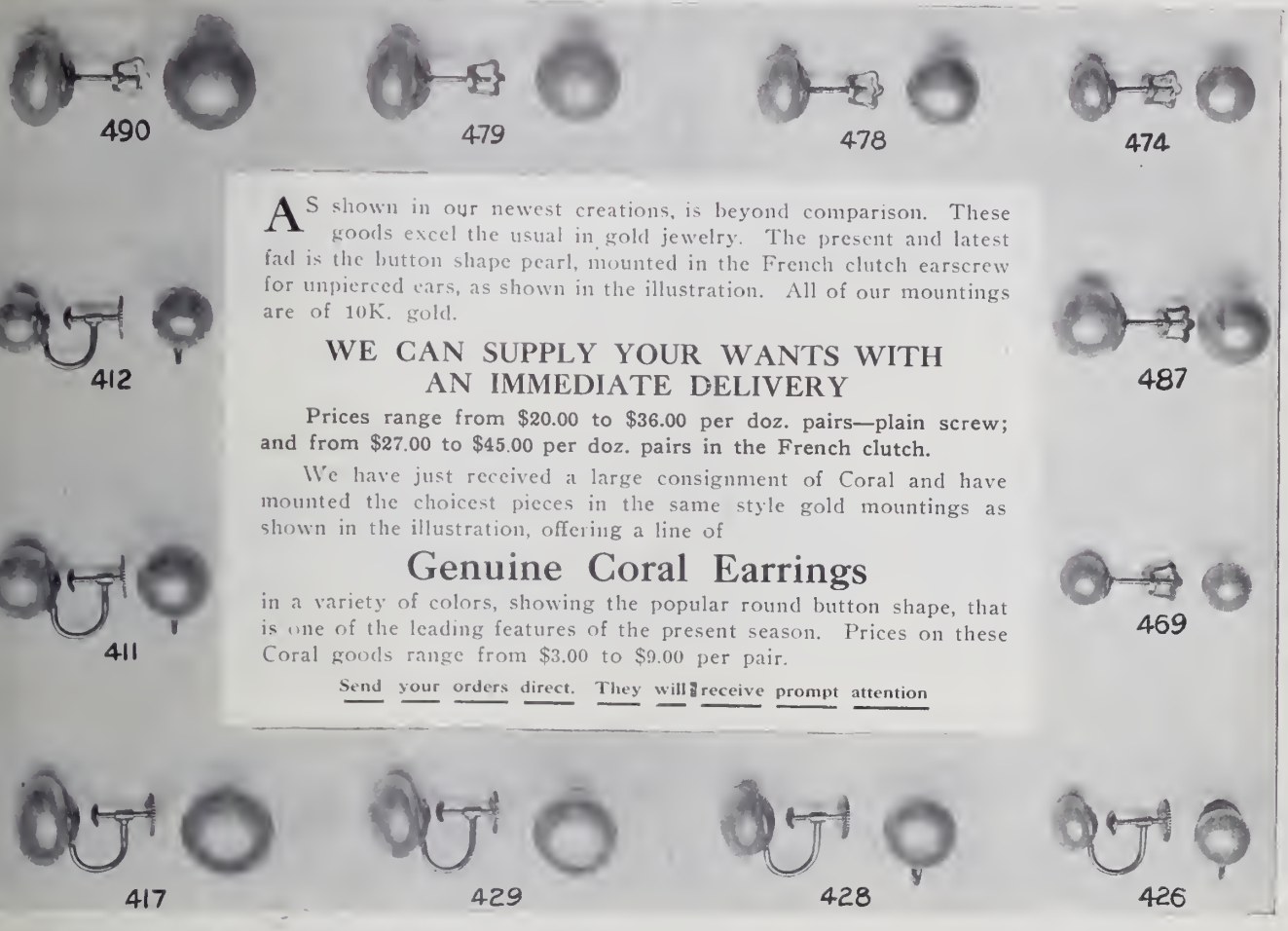
Scarf Pins
Brooches
Baby Pins
Crosses
Cuff Links
Rings
Ear Screws, Etc.

A line that sells is the one you should have.

WM. C. GREENE CO.

101 SABIN STREET
PROVIDENCE RHODE ISLAND

THE IRIDESCENT BEAUTY OF THE EGYPTIAN PEARL



AS shown in our newest creations, is beyond comparison. These goods excel the usual in gold jewelry. The present and latest fad is the button shape pearl, mounted in the French clutch earscrew for unpierced ears, as shown in the illustration. All of our mountings are of 10K. gold.

WE CAN SUPPLY YOUR WANTS WITH AN IMMEDIATE DELIVERY

Prices range from $20.00 to $36.00 per doz. pairs—plain screw; and from $27.00 to $45.00 per doz. pairs in the French clutch.

We have just received a large consignment of Coral and have mounted the choicest pieces in the same style gold mountings as shown in the illustration, offering a line of

Genuine Coral Earrings

in a variety of colors, showing the popular round button shape, that is one of the leading features of the present season. Prices on these Coral goods range from $3.00 to $9.00 per pair.

Send your orders direct. They will receive prompt attention

GEORGE H. CAHOONE COMPANY, Makers of Artistic Jewelry

NEW YORK, 9 Maiden Lane PROVIDENCE, 7 Beverly Street

RINGS

Rhode Island Ring Co.

101 Sabin St.

Providence, R. I.

New York Office, 37 Maiden Lane

GENERAL WATCH CASE REPAIRING.

Gold and Silver Plating, Satin Finishing, Engraving and Engine-Turning.



Old English and Swiss Cases changed to fit American Stem-Wind Movements.

J. W. RUDLEN & CO.,
90 State St., CHICAGO, ILL.

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

WM. SMITH & CO.,

Established 1854.

Office, 9-13 Maiden Lane, N. Y.
Manufactory, 61 Peck St., Providence, R. I.

Manufacturers of

GOLD AND SILVER CHAINS,

Gold, Silver and Plated Chain Trimmings,
Also GOLD AND SILVER KEY CHAINS AND BRACELETS.

F&B Theodore W. Foster & Bro. Co.

Established 34 Years

Call Especial Attention, this Issue, to BRACELETS

Take note of the square-edge line made in all styles of finish and three sizes in diameter. Also notice the Child's or Miss's size, 2 inches in diameter.

Nineteen Hundred and Seven will be a great Bracelet year, but our wonderful line of goods contains all the great variety for which we are famous.



No. 652. Polished, 2⅜ inches
No. 664. " 2½ "
No. 676. " 2¾ "
No. 653. Roman, 2⅜ "
No. 665. " 2½ "
No. 677. " 2¾ "

No. 654. O. E., 2⅜ inches
No. 666. " 2½ "
No. 678. " 2¾ "



No. 655. Chased, Rose Gold, 2⅜ inches
No. 667. " " " 2½ "
No. 679. " " " 2¾ "
No. 656. " O. E., 2⅜ "
No. 668. " " 2½ "
No. 680. " " 2¾ "



No. 659. Chased, Rose Gold, 6 Brilliants, 2⅜ inches
No. 671. " " " 6 " 2½ "
No. 683. " " " 6 " 2¾ "



No. 474. Polished, 2⅜ inches
No. 565. " 2½ "
No. 597. " 2¾ "
No. 475. Roman, 2⅜ "
No. 566. " 2½ "
No. 598. " 2¾ "

No. 506. O. E., 2⅜ inches
No. 567. " 2½ "
No. 599. " 2¾ "



No. 476. Chased, Rose Gold, 2⅜ inches
No. 568. " " " 2½ "
No. 600. " " " 2¾ "
No. 507. " O. E., 2⅜ "
No. 569. " " 2½ "
No. 601. " " 2¾ "



No. 546. Chased, Rose Gold, 6 Brilliants, 2⅜ inches
No. 572. " " " 6 " 2½ "
No. 604. " " " 6 " 2¾ "



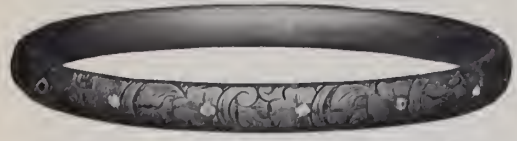
No. 486. Polished, 2¼ inches diameter
No. 482. " 2⅜ " "
No. 575. " 2½ " "
No. 609. " 2¾ " "
No. 487. Roman, 2¼ " "
No. 483. " 2⅜ " "
No. 576. " 2½ " "
No. 610. " 2¾ " "
No. 512. O. E., 2¼ " "
No. 510. " 2⅜ " "
No. 577. " 2½ " "
No. 611. " 2¾ " "



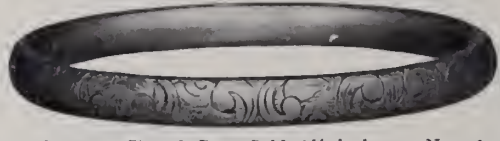
No. 489. Chased, Rose, 3 stones, 2¼ inches
No. 485. " " 3 " 2⅜ "
No. 580. " " 3 " 2½ "
No. 614. " " 3 " 2¾ "
No. 525. " O. E., 3 " 2¼ "
No. 524. " " 3 " 2⅜ "
No. 581. " " 3 " 2½ "
No. 615. " " 3 " 2¾ "



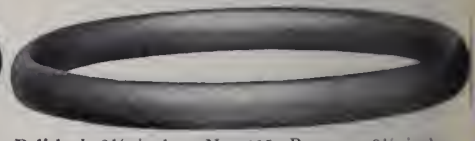
No. 644. Chased, Rose Gold, 6 Brilliants, 2¼ he
No. 645. " " " 6 " 2⅜ "
No. 646. " " " 6 " 2½ "
No. 647. " " " 6 " 2¾ "



No. 648. Chased, Rose Gold, 6 Brilliants, 2¼ inches
No. 649. " " " 6 " 2⅜ "
No. 650. " " " 6 " 2½ "
No. 651. " " " 6 " 2¾ "



No. 496. Chased, Rose Gold, 2¼ inches
No. 492. " " " 2⅜ "
No. 588. " " " 2½ "
No. 623. " " " 2¾ "
No. 517. " O. E., 2¼ "
No. 515. " " 2⅜ "
No. 589. " " 2½ "
No. 624. " " 2¾ "



No. 494. Polished, 2¼ inches
No. 490. " 2⅜ "
No. 585. " 2½ "
No. 620. " 2¾ "

No. 495. Roman, 2¼ inches
No. 491. " 2⅜ "
No. 586. " 2½ "
No. 621. " 2¾ "

No. 516. O. E., 2¼ inches
No. 514. " 2⅜ "
No. 587. " 2½ "
No. 622. " 2¾ "



For the Miss

Invisible Joint and Catch.
2 in. diameter
Patented.
Heavy Seamless Tubing.
Made in our own factory.
All Bracelets are Hand Burnished.



No. 498. Polished, 2 inches
No. 499. Roman, 2 "
No. 500. O. E., 2 "



No. 502. Chased, Rose Gold, 2 inches
No. 503. " O. E., 2 "
No. 504. " Rose, 3 stones, 2 "

Theodore W. Foster & Bro. Co.

MANUFACTURING JEWELERS AND SILVERSMITHS

100 Richmond St., Providence, R. I.

New York
13 Maiden Lane

Chicago
Heyworth Building

Canada
Kingston, Ont.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIII. WEDNESDAY, JANUARY 23, 1907. No. 25.

Prof. Bonsall Gives an Interesting Lecture on the Diamond.

"THE Diamond" was the title of a popular lecture delivered in the Chemistry Building, Montreal, at McGill University by Prof. J. Bonsall Porter, on the evening of Jan. 7, before a large audience. The lecture was accompanied with lantern pictures which illustrated the subject very completely, showing that much-prized stone in various forms, the rough, uncut crystals of several types and the best forms of the cut diamond. There was also a series of slides which showed the extent and method of working in the great Kimberley mines. To demonstrate the hardness of the diamond, the garnet, which is a stone of known hardness, was placed between the jaws of a pair of steel pliers, which crushed it to atoms, while a small diamond in the same pliers imbedded itself in the hard steel.

Prof. Porter sketched the early history of the diamond, which is vaguely alluded to in several parts of the Scriptures, but he found no definite reference until about the third century before Christ, when it was mentioned as being so precious that only the most powerful king could own one. At that time, too, and for many centuries later, it could not be cut, and the most careful polishing by rubbing could not make it a very beautiful stone.

It was only in 1465 that a jeweler of Bruges worked out the theory of the light in the diamond and succeeded in perfecting it by cutting. The first famous stone cut was the property of Charles the Bold of Burgundy, and being lost by him in battle, was found and sold by a Swiss soldier for a single florin. It had many wanderings, being in turn in possession of the sovereigns of Portugal, England and France, and at last was sold for a large sum to an Indian prince, and thus returned to the land whence it originally had come.

Prof. Porter said that diamonds must have existed at one time in Canada. None have been found here, but they have been found in the United States in alluvial deposits, and all found there show evidence of having been transferred from Canada, perhaps from moving of ice masses. Diamonds had been found in the Far West of the United States, California and Oregon, also in the Central States, particularly in Indiana and Ohio, and some few in New York and the East. With the exception of California, all the stones found in the United States had been definitely traced by geological indications to Canada. They had occurred in company with minerals which showed evidence of transportation for a great distance by ice, and Dr. Adams had definitely determined them as having come from Central Ontario, or, rather, the minerals with which they were found were identical with those found there.

The rubbish left by the wearing away of rock masses is the common resting place of this precious stone, and only at Kimberley had it been found in its original state. There diamonds had been found right through from the surface to a great depth in the earth, the deepest pit in Kimberley going to about half a mile below the surface.

Some attempts to manufacture diamonds from iron have recently been made, but as the method has failed to produce anything but the most minute crystals, they are of little practical value.

That the industry is one of the greatest importance is shown by the fact that in the last 20 years 140,000,000 carats of stones have been discovered, aggregating a total value of $525,000,000 in crude form or $750,000,000 when cut. As a contrast with these figures, the total annual metallic output in Canada has an aggregate value of $30,000,000 only. Nearly the whole stock of diamonds ever found are still in existence, for they practically never were cut, but the growing wealth of the world enlarges the demand for them continually and values continue to move up.

As to the question of wherein lay the intrinsic value of the diamond, Prof. Porter confessed it to be a mooted point, and he quoted an argument between Lord Randolph Churchill and Cecil Rhodes as to whether it was chiefly valuable because of the vanity of women or the depravity of men.

Accidents Among Jewelry Workers in France.

THE current report of the French Minister of Labor, just received by the Attleboro jewelry manufacturers, shows that the government there keeps strict supervision over the matter of accidents in industrial establishments. Three kinds of accidents must be promptly reported, those resulting in death, in permanent disability, or in disability for four days or more.

The latest statement shows that for the past year in the ranks of French precious metal workers there were one fatal accident, eight producing permanent disability and 292 causing temporary disability. Among the lapidaries there were 32 accidents causing temporary disability and none of the other and more serious cases. Among the precious stone cutters and polishers there were two fatalities, 18 accidents causing permanent disability and 958 causing temporary disability.

Another section of the report shows that far the largest number of accidents was to male workers, and the proportion of those hurt who were under 18 was notably large. The report also points out a strong tendency to reduce the hours of labor, especially in the establishments where 10½ to 12 hours a day have been the rule.

Notable Racing and Regatta Trophies by a Hamburg Artist.

SOME unique and interesting horse and yacht racing trophies, embodying very clever new ideas, have recently been fashioned by the well-known Hamburg artist, Alexander Schönauer, gold and silver smith to the Senate of that venerable city, which still bears the proud title of "free and Hanseatic." There are in all three prizes, a first and second for the Empress Augusta Victoria steeplechase, and one for the sailing regatta on the lower Elbe.

The prizes for the Empress Augusta Victoria race are an epergne, 68 centimeters high and 46 in diameter, richly gilded and decorated with a great variety of figures; and a drinking horn, 75 centimeters in height, of black buffalo horn. The epergne, or table center, the first prize, is surmounted by figures representing the story of St. Hubert. On a green hill, carved out from a single block of malachite, the hunter appears on his knees before the dazzling apparition of the stag, bearing the lofty cross. The majestic pose of the stag, and the reverent attitude of the praying knight, are most expressive; and the gold and malachite make a beautiful harmony of color. A spreading pine tree crowns the hill, and its base is framed in by conventionalized gilded flowers. The capital supporting the group rests upon a broad silver basin, on the edge of which is the inscription in heavy gothic letters: *"Ehrenpreis der freien und Hansestadt Hamburg für das Kaiserin Auguste Victoria-Rennen,* 1906."

The basin has a round support, on which is depicted, in filigree work and relief, a hunt. A stag is seen breaking through the trees of a forest, hotly pursued by dogs, while close behind come two huntsmen, one on foot, blowing his horn, the other mounted.

The pedestal of the epergne is gilded, with bosses of silver, and is joined to the upper part by six conventionalized pine trees, whose roots encircle little blocks of malachite, similar in kind and color to that from which the hill at the top of the piece is cut.

(To be continued.)

A professional hotel thief, with many aliases, has been arrested in Painesville, O., charged with the theft of $1,000 worth of diamonds from the room of Herbert Kennedy, a jewelry salesman in the Travelers' Hotel at Cranesville, Pa., on the night of Jan. 10. Four of the diamonds were found on the man and two others recovered in a pawnshop in Ashtabula, O. The man will be extradited to Crawford County for trial. It is possible that the same man robbed two other hotels near Cranesville.

Josh Billings once said: "Tell the truth in all your ads, and you will get bizness."

We thoroughly believe in this idea, and in all of our many years of advertising in the Jewelers' Circular we have been careful to state nothing but the truth regarding our various lines of jewelry.

To back up any statement we have made, or may make, we stamp our Registered Trade-mark on every piece of goods we produce. Hence, we do not hesitate to say that when price, pattern, finish and construction are considered, there are

NONE BETTER MADE

than our

RINGS
LOCKETS
SLEEVE BUTTONS
VEST BUTTONS
SHIRT STUDS

Larter & Sons

21-23 Maiden Lane
New York City

Assets and Liabilities of Judson H. Stafford, Saratoga Springs, N. Y.

UTICA, N. Y., Jan. 19.—Referee in Bankruptcy Scott has issued a call for the first meeting of the creditors of Judson H. Stafford, the Saratoga Springs, N. Y., jeweler, whose failure was briefly announced last week. The meeting will be held at Referee Scott's office in Saratoga Springs on Jan. 26 at 2 o'clock. Claims of creditors will be filed and a trustee appointed.

Stafford's liabilities, which are largely represented by notes, aggregate $17,692, while the nominal value of his stock is $5,601. Among Stafford's assets is $900 stock in the Saratoga Wrapper & Mfg. Co., a concern which went into voluntary liquidation about one year ago. Stafford's store is at 402 Broadway.

Frank M. Colgrove, a local creditor for $250, holds a chattel mortgage on Stafford's stock and the contents of the Stafford cottage at Point Breeze on Saratoga Lake. Colgrove's claim is for note indorsement

Among the merchandise creditors are: J. Wolf, $22; Rosenzweig Bros., notes, $1,999; Aikin-Lambert Jewelry Co., $208; Joseph Goldberg, $381; Arnstein Bros. & Co., $578; A. Roseman & Co., $111; American Publishing & Engraving Co., $28; Henry Cowan, $1,625; American Soda Fountain Co., $21; Joseph Cowan, $148; Eliasoff Bros. & Co., $585; Von Etten & Son, $23; Woodman-Cook Co., $89; International Silver Co., $40; Watson & Newell Co., $44; A. M. Wright, $75; Shepard Mfg. Co., $65; J. Hoare & Co., $43; Illinois Watch Co., $21; Treyz, Yager & Co., $203; Arcadian Cut Glass Co., $100; Brainard & Wilson Co., $26; John Wayman, notes, $4,328, secured in part by real estate and chattel mortgage; Fred. Hammond, $1,649; Rhoda Howland, $189; George Ellsworth, $1,414; Calvin Collins, $1,300; A. L. Churchill, $360; Walter P. Butter, $123; J. W. Northrup, $100; Henry Gibbs, notes, etc., $210.

Importations at the Port of New York.

Weeks Ended Jan. 12, 1906, and Jan. 12, 1907.		
China, Glass and Earthen Ware:	1906.	1907.
China	$56,641	$64,736
Earthen ware	17,987	7,200
Glass ware	35,405	20,541
Optical glass	2,630	5,502
Instruments:		
Musical	15,409	15,715
Optical	5,375	4,137
Philosophical	2,960	2,482
Jewelry, etc.:		
Jewelry	22 281	9,479
Precious stones	$71,266	904,53[illegible]
Watches	19,046	29 801
Metals, etc.:		
Bronzes	2,108	1,071
Cutlery	40,858	6,881
Dutch metal	5,553	.....
Platina	13,541	58,830
Plated ware	.....	[illegible]
Silverware	1,060	[illegible]
Miscellaneous:		
Alabaster ornaments	.....	[illegible]
Amber	1,036	7,994
Beads	7,987	[illegible]
Clocks	5,418	4,559
Fans	4,805	11,191
Fancy goods	7,969	4,615
Ivory	14,980	11,125
Ivory, manufactures of	427	245
Marble, manufactures of	26,007	21,143
Statuary	3,158	[illegible]

W. P. Face, optician, 712 Penn St., Reading, Pa., during the holidays distributed free to each of 1,850 children a half pound box of candy.

Novelties and Fashions in Jewelry and Gems Now Popular in Paris.

AMONG the most interesting novelties in Paris jewelry are charming bracelets of unusual shape. They are intended to hold long gloves in position on the arm, and are made in a slender ring of mother-of-pearl in the allegoric form of a serpent biting its own tail; the mother-of-pearl is in different tints—red, gray, opalescent or greenish. The serpent's head is finely chased, with projecting eyes formed of rubies. The two rings can be matched or chosen in different shades.

The gloved hand is passed through them and they come up on the arm high enough to hold the glove in place. It is a practical and charming fancy, which suggests Cleopatra's asp.

The subject of jewelry is an absorbing one with the resumption of social life, receptions, formal dinners and theater parties. It is almost unnecessary to say that it is always stylish to wear jewelry even with high-necked dresses. We are assured that to preserve the luster and beauty of fine pearls they must be worn continually, not laid aside, that they may always feel the heat of the body.

It is incontestable that for some years ladies have worn jewelry in colors in the daytime because they have found that their limpidity harmonizes well with the changeable dress fabrics, with the feathers and brilliant flowers in their hats.

Thirty years ago they would never have risked displaying the costly necklaces, brooches, rings, earrings, etc., which are so boldly worn to-day; they hardly dared keep on the diamond earrings which they wore the day after marriage, and they wore several handsome rings on their fingers only because of the gloves which covered them and concealed them from public gaze.

To-day the jewels worn are rich and numerous, made of large stones, sapphires, emeralds, and especially rubies, delicately set and surrounded by diamonds and with the addition of pendants.

The carcanet (necklace) of jewels is not so much in vogue as formerly, when the then future Queen of England brought it so generally into fashion.

Large bezels ("chatons"), spaced off in rows, delicately mounted in platinum, are given the preference. As to pearls, they continue to take the honors; never have they been so much worn. We have seen a magnificent large one, of exquisite orient, but irregular in shape, set in a stem girdled with precious stones and susceptible of being worn as a pendant or as a pin. Irregular (baroque) pearls now find various uses; one becomes a cat, another a bird, elephant, duck, etc., according as its form lends itself to one or other of those shapes.

Chains of gold and pearls are made very long, some even five or six yards in length, winding around the neck several times. Sometimes they are worn laid up together in strands, with the addition of tassels.

For evening wear, at official functions, at the opera, at grand dinners or at the embassies, the diadem and the small crown are in high favor; the style most esteemed is Louis XVI., which modern jewelers have succeeded in interpreting in clever and artistic ways.

After pearls, which hold the first rank, emeralds are the most sought for at the moment. They are made into necklaces, pendants, waist-fronts and, united with diamonds, into rings.

The emerald is fashionable; it ornaments the engagement ring and that which the young lady gives to the object of her affections. This exchange of rings is something new.

For women the emerald is in a setting of small diamonds. Men's rings, which are more massive, are set in the old way—a large circle of solid gold slightly rounded out, in the center of which is the emerald. There are few perfect ones; they are for the most part marred by certain faults within, which detract from their brilliancy and their purity. When a perfect one is found it is very valuable.

In a great jeweler's display window there was lately to be seen a tight-fitting necklace of diamonds, in trellis shape, having between the lattice work "pampilles" and emeralds of intermittent mobility. This necklace was a marvel of pliability in its setting, each stone being articulated in such a way as to give to the whole the appearance of a ribbon. Another one, whose component parts encircle the neck, is made of knots and arabesques of diamonds; five emeralds and uncut stones are placed at the ends of the rays of diamonds. Magnificent ornaments are also made with a very clever setting which admits of using all the stones as different articles of jewelry, brooches or pendants.

The following style of setting jewels is quite practical and very much in vogue: The emerald is almost always set in gold enclosed by a circle, in the ancient style, rarely with claws. Diamonds are generally set in platinum; emeralds alone are set in gold. A platinum setting gives jewels an incomparable lightness and brilliancy.

In general, pendants are set in platinum in the style of Louis XVI.; for instance, a fine stone surrounded with diamonds is attached about the neck by a small platinum chain.

Persons sufficiently ostentatious to change the contents of their jewel-boxes will give their diamonds to their jewelers to have them made into necklaces different from the common "dog collar." We lately saw at the opera a charming design made of "marguerites" (daisy) in diamonds, set in larger stones to increase the importance of the piece. Another very original necklace represented a peacock's feather, in different shades of gold and in diamonds, adjacent to a large design in diamonds on the front side. We also saw a necklace composed of two separate designs in diamonds and turquoises.

On that same day, which was the occasion of the first representation of *Ariane*, a lady of the foreign colony wore a marvelous necklace of exquisite flexibility, made up of branches of maiden's hair in diamonds. This piece of jewelry made a sort of cravat aided by large lappets of diamonds, hanging down like ribbons, and finished off with larger stones cut pear shape. There were also brooches in the form of orchids entirely of diamonds and rubies.

As to rings, their settings vary infinitely; yet the fashion is to underline the large stones with a row of diamonds or stones of so even a size that the setting is not apparent, but makes an uninterrupted line. The emerald and ruby are most in request; preference in shape generally runs to height. A novelty much sought for is the cutting of the stone in "navette," or in pear shape.

It is good form to wear only a few rings, but those of the highest quality; and, in any case, if one desires to adorn one's self with them, never to wear one on the index finger, whatever effort may have been made to introduce this style.

It was to be foreseen that the swing given to "cambriolage" for the past few years would give rise to divers industries by the side of this prosperous one.

Here is a new one which comes from London. Ladies in high society, knowing by hearsay, if not by experience, that there is no hiding-place secret enough to escape the search of thieves, make no effort to keep their jewels at home. They have prevailed upon the large banks in the city to keep their safe-deposit vaults open every night in order that they may deposit their jewels there after the theater or after the ball.

CONSTANCE DE FASELLE.

Decisions by General Appraisers on Fountain Pens and Statuary.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on statuary, fountain pens, pocket knives and glass have been announced as follows:

GUTTA-PERCHA FOUNTAIN PENS.—Protest of R. F. Lang against the assessment of duty by the Collector of Customs at New York. Protest overruled on authority of Abstract 13283 (T. D. 27685) and Abstract 13513 (T. D. 27729), relating to gutta-percha fountain pens.

STATUARY—METAL CANDELABRA.—Protest of B. Muller Thym & Co. against the assessment of duty by the Surveyor of Customs at Kansas City. The protest related to metal candelabra, which were claimed to be free of duty under the provision in Par. 647 of the Tariff Act of 1897 as church statuary. Protest sustained. Fischer, General Appraiser: It appears that the statues are figures of angels, which are so formed as to support the candelabra in the hands of the figures—that is to say, the candelabra are part of the statues, which are incomplete without them, and the statues having been properly admitted free of duty the candelabra should likewise be free. In an unpublished decision dated April 3, 1903, the Board held that a marble statue from Italy was entitled to entry at 15 per cent. under Par. 454 as statuary of the kind therein specified, notwithstanding that it bore metal mountings.

Extensive improvements are being made in the interior of the store of Scarborough & Strange, Sandersville, Ga.

The Sun.

SUNDAY, JANUARY 6, 1907.

Entered at the Post Office at New York as Second Class Mail Matter.

Sixty Years Ago.

The Meriden Britannia Company has reprinted in its little periodical, the *Silver Standard*, and has now gathered in book form, divers facts of human and sociological interest about the United States of 1847. THE SUN is one of the authorities cited. Another authority, an old friend that has joined the majority, is *Gleason's Pictorial*, which, with *Ballou's Drawing Room Companion*, is gratefully remembered by many persons who are —well, older than BEVERIDGE. We shall amuse ourselves by plucking a few trifles that bear the form and pressure of the time.

Mr. HORACE GREELEY, the true effigy of whom, whiskerless and with a dithyrambic cravat, adorns the page, writes of "the existing destitution, often suffering, of a large proportion of the Laboring Class." He rejoices that the arrival of a steamship is announced in New York "some minutes earlier than the actual date of the arrival." He hears with an open mind that "some one in Cincinnati has just invented a means of transporting, at a very moderate expense, a traveller from that city to New York within two hours." Dreams from the ivory gate seem to have nestled in Cincinnati. A master of figures and prophecy estimates that it will have a population of 4,066,667 in 1904. There is a long sick list at West Point. The surgeon gives two reasons: The cadets smoke too much, and the tightness of their pantaloons around the waist interferes with digestion. The manager of a company of barnstormers has run against the stern and rockbound Puritans of Manchester, Conn., and had to pay a fine of $60 because, as he puts it, he "with a view of gain did cause certain females, dressed in women's clothes, to whirl around swiftly on one foot, with the other extended at right angles and in a horizontal position." What did the ballet among those crabbed Nutmegs?

THE SUN "has in the course of five years expended the large amount of $20,000 in running steam expresses"—$20,000 was a large sum in those frugal days. Mr. PRESCOTT'S history is passing through the press. Thousands of New Yorkers have gone to see the Aztec children, "wonderful representations of ancient ADAM," the resemblance of whose lineaments to those in "many of the sculptured monuments of Central America" is clear to the press agent. Dear old show business! "The more it changes the more it is the same."

Mr. DANIEL WEBSTER opposes the Mexican war because he wants to be President. Mr. JOHN QUINCY ADAMS'S health is "still equable and vigorous." Mr. ELI WHITNEY is making 1,000 Colt's revolving pistols at New Haven for the Government. A resolution introduced into the Kentucky Legislature provides that every convict's nose shall be painted and kept perfectly black until one month before the end of his term. Many Maine teamsters have pledged themselves not to haul ardent spirits; and an "elegant silver pitcher" has just been given to the Hon. NEAL DOW, Mayor of Portland. There are 2,350 miles of telegraph lines in the United States. The Cunard company is to make Jersey City the terminus of a line of steam packets. The extent of the omnibus business in New York is "scarcely to be imagined." There are 326 omnibuses, "coaches," and 800 employees. May we not insert here the theory that New York without those old stages will never be entirely satisfactory to the praisers of past time? An English journalist admires "the pretty faces and figures of the New York ladies," but regrets that they "follow the abominable practice of chewing the gum of the spruce fir." Their jaws move perpetually and they lose their teeth early.

A famous victory of tragedy over lighter letters is thus recorded:

"EDWIN FORREST, the tragedian, knocked down and cowhided N. P. WILLIS, the poet, last Monday evening at the Washington Parade Ground."

General WINFIELD SCOTT is 61. DANIEL WEBSTER is 66 (65). Mr. WINANS of Baltimore has just built for the Reading Railroad two locomotives that are to burn anthracite coal. A bill in the New York Legislature to tax bachelors—the same old and ever young bill—defines a bachelor as:

"Every unmarried white male unconvicted of crime, of good health and fair physical proportions, and who is between the ages of 29 and 56."

The first American mail steamer sails from New York in June. She is 230 feet long, 2,000 tons burden, "the most splendid steamer afloat." A statue of WASHINGTON is her figurehead. Mr. LONGWORTH of Cincinnati made 6,000 bottles of champagne from his Catawba grapes. The stockholders of the Fall River Railroad have resolved that their road shall not transport rum.

While Mrs. SIGOURNEY, the poetess, was making a speech to President POLK at Hartford, her house was robbed of "valuable jewelry." As for this man POLK:

"Why are the heroes of the present war forgotten and neglected, the men who, ragged, sunburnt and unshorn, were toiling, without pay or sustenance, over the sands of New Mexico, while the kid glove politicians, clerks and hangers-on of Pennsylvania avenue are promoted to the offices?"

Chicago has a population of 17,000, Cleveland of 12,769, Jersey City of 5,862, "an increase of 444 in one year." July 26 MOSES G. FARMER exhibited an electric passenger car at Dover, N. H. "A Mr. STAITE has secured a patent in London for rendering light available by electricity." Flour in California is $40 a barrel. The streets of St. Louis were lighted with gas for the first time November 3. Before this candle which we have borrowed to light that old time dies out, we get a peep at "Lord" TIMOTHY DEXTER'S house in Newburyport, just sold for $7,000. General WASHINGTON in uniform stands on a Roman arch in front of the house, with JEFFERSON to his left and JOHN ADAMS, uncovered, on the right. The garden is full of columns bearing the statues of philosophers, Generals, statesmen, Indian chiefs, and now and then a goddess standing all naked in the open air. We should have liked to see that gallery, including TIMOTHY'S own statue. He is a man to be honored by the friends of literature, for he kept a poet laureate; and we dare say that he was no crazier than most folks and might have been a great public man in these more indulgent times. But he had been dead more than forty years in 1847, and perhaps his wooden statuary had been dispersed.

No Money Could Buy the editorial space in the NEW YORK SUN, devoted, as shown in the reproduction above, to a review of THE SILVER STANDARD, the little magazine that advertises "1847 ROGERS BROS." silver plated flatware. Some of the other newspapers and prominent men that have kind words for The Standard are Cincinnati Commercial Tribune; Springfield (Mass.) Republican; Postmaster-General Cortelyou; Edward Bok, Editor of the Ladies' Home Journal; Col. George Harvey, Editor North American Review; Henry Mills Alden, Editor Harper's Magazine; Albert Shaw, Editor of Review of Reviews; John S. Phillips, Editor The American Magazine; Arthur Brisbane, Editor of the New York Journal; Elbert Hubbard, of Philistine fame; Joel Chandler Harris (Uncle Remus); V. S. Mulford, of the Jewelers' Circular-Weekly; B. Thorpe, Editor of the Keystone, and many others.

Any dealer in silverware who has not received a copy of The Standard should write to EDITOR SILVER STANDARD, MERIDEN, CONN.

Proposed Stamping Law for All States.

Full Text of the Law Proposed by the Jewelers' Circular-Weekly to Supplement the National Law and Provide Uniform State Legislation on Stamping of Gold and Silver.

After several months of careful work the draft of THE CIRCULAR-WEEKLY'S bill for State legislation to supplement the national law regulating the marking of gold and silver, has been completed and is published herewith. This law absolutely conforms to and is in harmony with the National Law introduced by Representative Vreeland last year and signed by the President June 13, 1906, and its enactment by all or even a large majority of the State legislatures will cover every loophole by which a dishonest maker or dealer in spuriously marked articles of gold or silver could escape paying the penalty for the acts.

While the National Law covers all cases in which spuriously marked articles are made in one State and shipped in interstate commerce to another State or country, it does not and could not be made to cover articles made and sold in the same State, therefore supplementary legislation on behalf of the States is necessary. The bill presented herewith will be sent to the leading jewelers in every State and to the national and State organizations of jewelers, with the request that they urge its enactment at the earliest possible moment. Even in some of the States that have silver laws or gold laws at present it may be well to introduce this act in order that the legislation throughout the country will be absolutely uniform, and there will be no chance of a man being permitted to commit a wrong within his State that he would be forbidden to commit if dealing with a customer in another State.

Copies of this bill will be supplied by THE JEWELERS' CIRCULAR-WEEKLY to all members of the trade who desire it, and we urgently call upon our readers to write to their representatives in their State legislatures urging the necessity of the enactment of a bill such as this for the protection of the people and for the benefits that will be derived from uniform legislation.

The bill has been carefully drawn by Frank L. Crawford, a well-known attorney of New York, who is the author of the Gold Law of New York, and who also drew the original National Law offered by THE CIRCULAR-WEEKLY, which in a more developed and perfected form was finally introduced by Representative Vreeland and passed by Congress. Mr. Crawford was the counsel for the joint committee from the three jewelry centers which had charge of the interests of the trade in connection with the fight for this measure, and is conversant with every phase and feature of the past and present legislation on the subject.

The proposed law for the States offered herewith was drawn so as to meet every point which has been raised in connection with former legislation, and at the same time be in absolute harmony and conformity with the National Law. Therefore, in having this introduced into State legislatures no amendments or changes should be countenanced except after the most careful consideration, as not only has every word in the act been carefully weighed, but attempts to change for one State without changing the law as introduced in every State would spoil the advantage which could be obtained by absolute uniform legislation.

THE CIRCULAR-WEEKLY'S BILL.

Section 1. Any person, firm, corporation or association, who or which makes for sale, or sells, or offers to sell or dispose of, or has in his, her or its possession with intent to sell or dispose of, any article of merchandise made in whole or in part of gold or any alloy of gold, and having stamped, branded, engraved or imprinted thereon, or upon any tag, card or label attached thereto, or upon any box, package, cover or wrapper in which said article is encased or enclosed any mark, indicating, or designed or intended to indicate, that the gold, or alloy of gold, in such article is of a greater degree of fineness than the actual fineness or quality of such gold or alloy, unless the actual fineness of such gold or alloy, in the case of flat ware and watch cases, be not less by more than three one-thousandths parts, and in the case of all other articles be not less by more than one-half karat than the fineness indicated by the marks stamped, branded, engraved or imprinted upon any part of such article, or upon any tag, card or label attached thereto, or upon any box, package, cover or wrapper in which such article is encased or enclosed according to the standards and subject to the qualifications hereinafter set forth, is guilty of a misdemeanor; provided that, in any test for the ascertainment of the fineness of the gold or its alloy in any such article, according to the foregoing standards, the part of the gold or of its alloy taken for the test, analysis or assay shall be such part or portion as does not contain or have attached thereto any solder or alloy of inferior fineness used for brazing or uniting the parts of said article; provided further, and in addition to the foregoing tests and standards, that the actual fineness of the entire quantity of gold and of its alloys contained in any article mentioned in this section (except watch cases and flat ware), including all solder or alloy of inferior metal used for brazing or uniting the parts of the article (all such gold, alloys and solder being assayed as one piece) shall not be less by more than one karat, than the fineness indicated by the mark stamped, branded, engraved or imprinted upon such article, or upon any tag, card or label attached thereto, or upon any box, package, cover or wrapper in which said article is encased or enclosed.

Sec. 2 (*a*). Any person, firm, corporation or association, who or which makes for sale, or sells, or offers to sell or dispose of, or has in his, her or its possession with intent to sell or dispose of, any article of merchandise made in whole or in part of silver or of any alloy of silver and having marked, stamped, branded, engraved or imprinted thereon, or upon any tag, card or label attached thereto or upon any box, package, cover or wrapper in which said article is encased or enclosed, the words "sterling silver" or "sterling," or any colorable imitation thereof, unless 925-1,000ths of the component parts of the metal appearing or purporting to be silver, of which such article is manufactured are pure silver, subject to the qualifications hereinafter set forth, is guilty of a misdemeanor, provided that in the case of all such articles there shall be allowed a divergence in fineness of 4-1,000ths parts from the foregoing standard.

(*b*). Any person, firm, corporation or association, who or which makes for sale, or sells, or offers to sell or dispose of, or has in his, her or its possession with intent to sell or dispose of, any article of merchandise made in whole or in part of silver or of any alloy of silver and having marked, stamped, branded, engraved or imprinted thereon, or upon any tag, card or label attached thereto, or upon any box, package, cover or wrapper in which such article is encased or enclosed, the words "coin" or "coin silver," or any colorable imitation thereof, unless 900-1,000ths of the component parts of the metal appearing or purporting to be silver, of which such article is manufactured are pure silver, subject to the qualifications hereinafter set forth, is guilty of a misdemeanor; provided that in the case of all such articles there shall be allowed a divergence in fineness of 4-1,000ths parts from the foregoing standards.

(*c*). Any person, firm, corporation or association, who or which makes for sale, or sells, or offers to sell or dispose of, or has in his, her or its possession with intent to sell or dispose of, any article of merchandise made in whole or in part of silver or of any alloy of silver, and having stamped, branded, engraved or imprinted thereon, or upon any tag, card or label attached thereto, or upon any box, package, cover or wrapper in which said article is encased or enclosed, any mark or word (other than the word "sterling" or the word "coin") indicating, or designed or intended to indicate, that the silver or alloy of silver in said article, is of a greater degree of fineness than the actual fineness or quality of such silver or alloy, unless the actual fineness of the silver or alloy of silver of which said article is composed be not less by more than 4-1,000th parts than the actual fineness indicated by the said mark or word (other than the word "sterling" or "coin") stamped, branded, engraved or imprinted upon any part of said article, or upon any tag, card or label attached thereto, or upon any box, package, cover or wrapper in which said article is encased or enclosed, subject to the qualifications hereinafter set forth, is guilty of a misdemeanor.

(*d*). Provided that, in any test for the ascertainment of the fineness of any such article mentioned in this section, according to the foregoing standards, the part of the article taken for the test, analysis or assay, shall be such part or portion as does not contain or have attached thereto any solder or alloy of inferior metal used for brazing or uniting the parts of such article, and provided further and in addition to the foregoing test and standards, that the actual fineness of the entire quantity of metal purporting to be silver contained in any article mentioned in this section, including all solder or alloy of inferior fineness used for brazing or uniting the parts of any such article (all such silver, alloy or solder being assayed as one piece) shall not be less by more than 10-1,000ths parts than the fineness indicated according to the foregoing standards, by the mark stamped, branded, engraved or imprinted upon such article, or upon any tag, card or label attached thereto, or upon any box, package, cover or wrapper in which said article is encased or enclosed.

Sec. 3. Any person, firm, corporation or association, who or which makes for sale, or sells or offers to sell or dispose of, or has in his, her or its possession with intent to sell or dispose of, any article of merchandise made in whole or in part of inferior metal having deposited or plated thereon or brazed or otherwise affixed thereto a plate, plating, covering or sheet of gold or of any alloy of gold, and which article is known in the market as "rolled gold plate," "gold plate," "gold filled," or "gold electroplate," or by any similar designation, and having stamped, branded, engraved or imprinted thereon, or upon any tag, card or label attached thereto, or upon any box, package, cover or wrapper in which said article is encased or enclosed, any word or mark usually employed to indicate the fineness of gold, unless said word he accompanied by other words plainly indicating that such article or some part thereof is made of rolled gold plate, or gold plate, or gold electroplate, or is gold filled, as the case may he, is guilty of a misdemeanor.

Sec. 4. Any person, firm, corporation or association, who or which makes for sale, or sells, or offers to sell or dispose of, or has in his, her or its possession with intent to sell or dispose of, any article of merchandise made in whole or in part of inferior metal having deposited or plated thereon or brazed or otherwise affixed thereto, a plate, plating, covering or sheet of silver or of any alloy of silver, and which article is known in the market as "silver plate" or "silver electroplate," or by any similar designation, and having stamped, branded, engraved or imprinted thereon, or upon any tag, card or label attached thereto, or upon any box, package, cover or wrapper in which said article is encased or enclosed the word "sterling" or the word "coin," either alone or in conjunction with any other words or marks, is guilty of a misdemeanor.

Sec. 5. Every person, firm, corporation or association guilty of a violation of any one of the preceding sections of this act, and every officer, manager, director or managing agent of any such person, firm, corporation or association

We wish to inform the trade that we are located at our new offices and cutting works

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directly participating in such violation or consenting thereto, shall be punished by a fine of not more than $500 or imprisonment for not more than three months, or both, at the discretion of the court; provided that if the person charged with violation of this act shall prove that the article concerning which the charge is made was manufactured prior to the 13th day of June, 1907, then the charge shall be dismissed.

Sec. 6. This Act shall take effect July 1, 1907.

Bankrupt Jeweler of Pittsburg, Pa., Charged With Secreting His Stock.

PITTSBURG, Pa., Jan. 17.—The filing of a petition in voluntary bankruptcy on the part of Morris B. Davidson, at 2809-11 Penn Ave., several weeks ago, as told in THE CIRCULAR-WEEKLY at the time, has culminated in an information being lodged against him on a charge of "fraudulent removal and secretion of goods." The complaint was laid before Alderman Louis Alpern, who arraigned Davidson for a hearing several days ago, and held him for court in the sum of $2,500 bail. Davidson denies the charge against him.

Paul Friedman, who lives across the street from the Davidson store, testified at the hearing that he and his wife saw Davidson packing goods in boxes at 2 o'clock in the morning on the Saturday before he failed. It was this evidence that induced the alderman to hold Davidson for the action of the Grand Jury. It was also asserted that previous to the time Davidson filed his petition the stock in his store was valued at $3,000, but that when the store closed the stock had dwindled in value to $500. The charge against Davidson was made on this information, and he was in jail two days before he succeeded in getting bail. So far as known, no one saw Davidson removing anything from his place of business.

Woman Accused of Larceny by Washington, D. C., Jewelers, Commits Suicide Rather Than Face Trial.

WASHINGTON, D. C., Jan. 16.—Some few weeks ago Harris & Co., jewelers, of this city, had a quantity of jewelry stolen from them by a Miss Burke, who had been a customer of their store. The method she employed was simple; she had taken the jewelry in her hands for examination, and when the clerk's attention was called elsewhere, walked away with it. The jewelry was pawned, it is said, for a sum between $500 and $600, on the proceeds of which the woman went to New York, and returned again to this city a few days ago.

Miss Burke was arrested Saturday, and before leaving the house to accompany the police officer to headquarters, made an unsuccessful effort to commit suicide. This was averted, and she was held in $1,000 bond to answer the charge of grand larceny Monday morning, but rather than face the examination she made another attempt to commit suicide, and this time it was successful. The body has been turned over to relatives for burial.

H. Hart, proprietor of the Aetna Jewelry Co., Kansas City, Mo., has mysteriously disappeared, and his whereabouts is unknown.

Federal Census Statistics as to the Jewelry Trade of Pennsylvania.

No federal statistics are needed to convince the American public of the tremendous growth of the industries in Pennsylvania, a growth in which the jewelry and kindred industries, located in the State, have their share. Yet the figures are now at hand to bear out the general impression in the minds of all that the State is leaping ahead with giant power in every industrial line.

Federal census statistics were given out last week, which show the condition of the jewelry, clock, optical, silverware and watch case business in the Keystone State. Unfortunately the corresponding figures of past years are not given, but the introduction to this part of the report leaves no doubt in the mind of the reader that the business men in these lines are more than holding their own.

It is not claimed in the report that every concern engaged in the above-mentioned lines of business was interviewed. It is true, however, that the figures give quite a comprehensive idea of the five industries. The figures from the report briefly tell their own story. They follow:

	Jewelry.	*Clocks.*	*Optical goods.*	*Silverware.*	*Watch cases.*
Number of establishments	43	3	18	4	3
Capital	$761,518	$49,706	$628,589	$105,004	$2,724,062
Land	$13,100	.....	$41,300	.....	$150,000
Buildings	$10,000	.....	$53,989	.....	$206,670
Machinery and tools	$197,551	$15,786	$306,083	$31,500	$505,398
Cash and sundries	$540,867	$33,920	$227,217	$73,504	$1,861,994
Number of proprietors	60	3	20	4	2
Salaried officials	51	1	49	8	102
Their salaries	$42,712	$995	$54,564	$10,200	$105,946
Wage earners	492	55	352	73	743
Their wages	$295,504	$26,972	$120,493	$36,103	$345,680
Men over 16 employed	379	47	110	65	463
Their wages	$263,789	$24,700	$61,917	$33,951	$266,624
Women over 16 employed	74	6	183	5	262
Their wages	$25,709	$1,872	$47,514	$1,632	$76,448
Children under 16 employed	39	2	59	3	18
Their wages	$6,006	$400	$11,062	$,520	$2,608
Rent of works	$35,153	$19,200	$9,591	$2,875	$590
Taxes	$355	$3	$2,681	.....	$2,828
Rent of offices	$25,879	$9,888	$29,636	$5,596	$114,854
Contract work	$4,685	.....	.....	.....	.....
Cost of principal materials	$472,758	$31,057	$149,939	$54,261	$774,404
Fuel and rent of power and heat	$9,773	$687	$5,178	$1,500	$8,226
Value of output for one year	$1,040,029	$82,292	$471,449	$133,679	$1,466,217

Death of Byron E. Cully.

CLEVELAND, O., Jan. 16.—Byron E. Cully, who died at his residence, E. 22d St. and Scoville Ave., Saturday, was formerly in the jewelry trade for a number of years, and was well known in business circles in this city. Mr. Cully's death was due to tuberculosis, from which he had suffered for several years.

The deceased was about 30 years old and was a practical jeweler of ability. He was for a number of years employed by F. J. Bender, and in the fall of 1892, with Alexander Brown, formed the firm of B. E. Cully & Co., and succeeded Mr. Bender. The concern conducted a manufacturing and repairing business for the trade at 32 Public Square, and later at Euclid Ave., where Mr. Cully remained active in this work until the condition of his health caused him to retire about a year and a half ago. For the past five months he has been confined to his home.

Mr. Cully was very prominent in Masonic circles and was a member of Halcyon Lodge, 498, F. & A. M.; Fletcher Chapter No. 101, R. A. M.; Forest City Commandery No. 340, K. T.; Al Koran Temple, Mystic Shrine, and of Lake Erie Consistory, A. A. S. R.

The funeral services were held Monday, and were conducted by the Forest City Commandery, K. T. He is survived by a widow.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Jan. 16.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Algoa Bay: 2 cases watches, $234; 58 cases clocks, $784.

Auckland: 3 cases plated ware, $140; 2 packages optical goods, $122; 145 cases clocks, $2,506; 6 packages scopes and views, $246; 8 cases watches, $1,211; 163 cases clocks, $2,665.

Barbados: 10 cases clocks, $111.

Bergen: 4 cases clocks, $110.

Bremen: 1 case jewelry, $325.

Calcutta: 139 cases clocks, $1,914.

Christiania: 16 cases clocks, $216.

Glasgow: 28 cases clocks, $267.

Guayaquil: 29 cases clocks, $841.

Hamburg: 7 cases jewelry, $1,221; 4 packages optical goods, $1,326.

Havana: 4 cases plated ware, $503; 2 packages optical goods, $112; 4 cases jewelry, $1,978; 10 cases clocks, $156; 2 cases jewelry, $236; 1 package gold foil, $283; 3 cases jewelry, $725.

Havre: 1 package optical goods, $300; 2 cases jewelry, $246; 19 packages pearl waste, $440.

Hobart: 3 cases clocks, $148.

Liverpool: 2 cases silverware, $250; 1 case jewelry, $500; 1 case silverware, $471; 67 cases clocks, $1,817.

London: 16 packages optical goods, $7,734; 45 cases clocks, $1,077; 1 case jewelry, $689; 2 packages scopes and views, $137; 39 cases watches, $7,378; 2 cases watches, $500; 16 cases clocks, $104.

Malta: 10 cases clocks, $105.

Manchester: 60 cases clocks, $505.

Melbourne: 5 cases plated ware, $617; 277 cases clocks, $3,704; 2 cases jewelry, $488; 8 packages scopes and views, $600; 1 case watches, $435.

New Castle: 5 cases clocks, $105.

Rio de Janeiro: 1 case jewelry, $246; 1 case jewelry, $312; 28 cases clocks, $341.

Rome: 2 cases silverware, $1,000.

Santiago: 1 case plated ware, $112; 6 cases clocks, $176.

Sydney: 4 cases plated ware, $381; 21 cases clocks, $227; 247 cases clocks, $5,124; 8 cases plated ware, $287; 289 cases clocks, $2,641; 5 packages optical goods, $922; 5 packages thermometers, $252; 1 case watches, $801.

Trinidad: 3 cases plated ware, $107; 6 cases clocks, $121.

Vera Cruz: 4 cases plated ware, $364; 5 cases plated ware, $400; 12 cases clocks, $252; 1 package gold leaf, $200.

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MEMORANDUM ORDERS SOLICITED.

Career of the Late Benjamin S. Many.

Benjamin S. Many, one of the oldest jewelers in the country, who died Jan. 15 at the home of his son, Millard F. Many, at Red Bank, N. J., as noted in the last issue of THE CIRCULAR-WEEKLY, was a direct descendant of the de Mauncy family, who fled from France soon after the Edict of Nantes was revoked. The family name was changed about 200 years ago to Many and has so continued.

Deceased was born Aug. 16, 1816, in Greenwich St., New York, in which city his father and grandfather had been born, and there his early life was spent. In 1830 he went as an apprentice in the jewelry trade. Two years previous to the time



THE LATE BENJAMIN S. MANY.

that the late Charles L. Tiffany began business he had a business in Ann St., the firm name being Clark & Many. In 1850 Mr. Many took up the retail trade, and under the firm name of Jackson & Many, conducted a jewelry store at 150 Bowery, at the corner of Broome St. He left there in 1859 and opened a store opposite Ball & Black's, Broadway and Prince St. With the beginning of the war, two years later, the firm went out of business.

Benjamin Many was a member of the Dutch Reformed Church at the time when the Rev. Theodore Cuyler was rector. He was an earnest church worker, and counted many of the church members among his friends. He joined the 27th Regiment Militia, which later was merged into the Seventh Regiment, and did duty as a militiaman during the big fire in New York City in 1832. He was next to the oldest resident of Red Bank, N. J., and for the past four years was blind, but he retained his mental faculties remarkably and often entertained his friends and relatives with stories of his boyhood days. He was a great lover of home life, of cheerful disposition, and a general favorite with all who knew him. His death at the ripe age of 91 years brought to a close the career of a man loved and respected by a wide circle of acquaintances.

Mr. Many leaves one son, M. F. Many, with whom he made his home during the latter years of his life, four daughters, 27 grandchildren, and 22 great grandchildren. His oldest daughter, who died about two years ago, was the wife of J. H. Johnson, of J. H. Johnson & Son, 12 John St.

The funeral services were held Thursday evening at the home of his son. Interment was in Greenwood Cemetery the following morning.

Death of Sully W. Werden.

ROCHESTER, N. Y., Jan. 17.—The friends of Sully W. Werden, a well-known jeweler and taxidermist, who conducted a store at 515 Main St., E., were shocked to learn to-day that he had died two or three days ago, alone, and nothing was known of it until his body was found last night. Mr. Werden was somewhat of a recluse and lived in the rear room behind his establishment. The discovery of his death was made by a close friend, C. H. Moody, who on going to the house found that the jeweler had passed away, and his two spaniels, who stood guarding the body, were nearly dead from starvation.

A search of the room revealed a will, which shows that the dead man's property was left to Miss Kitty Liebert, a former clerk of the deceased.

Mr. Werden was about 56 years old and had been in business here for more than a quarter of a century. Since he began his career in this city in 1880 he had been highly regarded by friends and associates, and had built up a good trade both as a jeweler and a taxidermist. His health began to decline about a year ago, and for some months past he had been preparing to discontinue business, and to some extent had cleared out his stock. He was an expert in both lines which he followed, and was a noted practical repairer of ability.

Pennsylvania Retail Jewelers' Association to Meet Feb. 12, and Discuss State Stamping Legislation.

PITTSBURG, Pa., Jan. 18.—A meeting of the Pennsylvania Retail Jewelers' Association will be held at the Hotel Anderson, 6th St. and Penn Ave., this city, Tuesday, Feb. 12, 7.30 P. M. A number of important questions will be discussed, principally the proposed uniform State Stamping law, which jewelers desire so much to have passed. Plans for the holding of an exposition of jewelry at the annual meeting of the association, to be held during the coming Summer, will also be taken up. The association desires to make the annual meeting an attractive one, and it is believed that if manufacturers can be induced to exhibit their goods, it will create intense interest in the association. The indications are that the special meeting called for next month will be largely attended.

Secretary C. S. Wiley of the State organization said that he was very much pleased to notice in the last issue of THE CIRCULAR-WEEKLY that a State act was being prepared by this journal. "I hope that we will have copies of it before our next meeting," said Mr. Wiley. "The jewelers are in favor of such a measure. THE CIRCULAR-WEEKLY did a splendid thing for the trade when it succeeded in having a national act passed, but under the law there is nothing to prevent a manufacturer in Pennsylvania violating it, provided he does not do an interstate business. The Pennsylvania Association will no doubt take pleasure in having the act presented to the State Legislature. It will in any event form a very interesting discussion."

R. F. Simmons Co. Makes Annual Distribution of Profits to Its Employes.

ATTLEBORO, Mass., Jan. 21.—The R. F. Simmons Co. distributed to its employes last week their semi-annual dividend, the result of establishing in the factory some years ago a profit-sharing system. With the money the female help received chocolates and the male help cigars. The corporation sent with the dividends the following document:

To Our Employes:

I am gratified to be able to announce to you that the directors of our company, at their meeting, Jan. 16, 1907, voted an employes' dividend of five per cent. on the total wages paid from July 1, 1906, to Jan. 1, 1907, to those who have fulfilled the conditions under which our profit sharing plan was originally introduced in 1902. This is the 10th consecutive semi-annual dividend paid our employes and exceeds by more than $2,500 the largest heretofore declared.

When we commenced this arrangement we did not expect, as a result, the impossible, but hoped to accomplish an increased interest in the character of the goods we were manufacturing and a reasonable pride in the reputation thereof. Sufficient has been accomplished along these lines to encourage us to continue the plan another year and the directors have so voted.

The total wages paid from July 1, 1906, to Jan. 1, 1907, were $114,276.11. Five per cent. of this amount equals $5,713.80 as the employes' dividends. Your wages for the period mentioned are noted on a card accompanying this letter and your dividend of 5 per cent. thereon is herewith handed you in cash. Kindly return both the old and new cards to the office as soon as you have verified the figures and be sure to sign the new card.

The prospects for a good year are very bright, and at the present time we could do a much larger business could sufficient skilled help be obtained.

In this connection we would call especial attention to the excellent jewelry and silverware department in the Rhode Island School of Design, and urge any of our employes who can do so to avail of the splendid technical training afforded by this institution. We shall be glad to assist in any way we can, anyone who desires to take up this work. Bear in mind that it is the person who has had the special training and can successfully apply it, who is always in demand.

With best wishes for the new year,

HAROLD E. SWEET, Treasurer.

Death of William P. Grimshaw.

RICHMOND Va., Jan. 16.—Wm. P. Grimshaw, a prominent merchant of Danville, who died Friday afternoon, was well known in the jewelry trade and was considered one of the most enterprising business men of this section.

Mr. Grimshaw was about 35 years old and originally started in the grocery business near Lynchburg. Owing to the failure of his former partner, whom he had bought out, Mr. Grimshaw was forced to drop this line and then started in the watch repairing business in a small way in which he immediately met with success. Later on he added a jewelry stock and by his integrity and general ability built up an excellent business in Danville. For a while he had a store at 618 N. Main St., but in March last he moved to 408 Main St., where he continued until his sudden death.

Mr. Grimshaw is survived by a widow and children.



1906—GREETINGS—1907

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Death of Frank H. Richardson.

Frank H. Richardson, whose name and that of his father has been associated with the jewelry business for scores of years, died at 9 o'clock last Wednesday night at the Grand Hotel on Broadway, New York, where he had made his home for three decades. Besides being the proprietor of Enos Richardson & Co., 21 Maiden Lane, New York, and the president of the Richardson Mfg. Co., the corporation operating the factory at Newark, N. J., he was actively engaged in the banking business, as the president of the Nassau Bank, at Nassau and Beekman Sts., New York.

The death of Mr. Richardson came as a shock to the wholesale jewelry district of New York, in which he had been for so many years a familiar figure, being known personally to practically all the jewelers in that part of the city. In September last he had a severe attack of stomach trouble, but recovered and was apparently in his usual health up to Friday preceding his death. He went home that day after saying that he was feeling well, and he did not return to business. It was supposed that he would be about in a few days, and on Monday he sent to the office for some books on which he worked for a time. Wednesday evening he had an unexpected sinking spell and lay down on the sofa, two doctors being summoned, but he died a short time later, the immediate cause of death being an internal hemorrhage.

Mr. Richardson was the son of the late Enos Richardson, a native of Attleboro, Mass., who in 1841 made his entry into the jewelry business as a member of the old firm of Daggett, Robinson & Co., who had their factory in that city. In 1847 the elder Mr. Richardson with others established the firm of Palmer, Richardson & Co., who in 1848 moved their offices to 23 Maiden Lane, New York, and in the same year moved the factory from Attleboro to Newark, where it has since been conducted. The present style, Enos Richardson & Co., was adopted in 1866 when Frank H. Richardson was admitted to the firm. In 1890 the father and son became the sole owners of the business. Enos Richardson retired in 1899, as was noted in the issue of this paper published Jan. 18 of that year, and he died March 27 of the same year. Since that time Frank H. Richardson had conducted the business. The manufacture of solid gold jewelry has been carried on so many years by the firm that it is known only for this kind of work to which it has confined itself since 1866.

Frank H. Richardson was born in South Attleboro, May 21, 1844, and was brought to New York at the age of three or four years by his father, the family shortly afterwards making its home in Brooklyn. The son early in life showed an inclination to learn thoroughly the jewelry business, and he was about 18 years of age when his father took him into the office. The youth applied himself to the business with results so satisfactory that about four years later he was admitted to his father's firm.

To Frank H. Richardson's ability, shown both in partnership and as proprietor, was due in a large measure the expansion of the business. In 1900 he caused the old building at Green and Columbia Sts., Newark, which had been used as the factory since 1848, to be torn down and on the site he constructed a substantial six-story and basement building. He was active in jewelry organizations, being a member of the Jewelers Board of Trade and of the Jewelers Protective Union. He was also a member of the Drug & Chemical Club.

In the Nassau Bank, Enos Richardson was a director from 1857 until his death, so it was natural that the son should enter the bank's directorate, which he did in 1895. The next year Frank H. Richardson was chosen vice-president, and in 1898 he became president, a position which he had since filled with the greatest credit. The week



THE LATE FRANK H. RICHARDSON.

before his death he was re-elected to this office for the 10th time, it being understood that if his health required he would be relieved for a time of the more onerous duties of the position.

In 1864 Mr. Richardson married Miss Goodridge, who with one daughter survives him. He is also survived by a sister, one nephew and a niece.

When Mr. Richardson's friends are asked what were his characteristics, the answer is that he was essentially a domestic man and a business man. Between the jewelry trade and the bank he divided the hours of the day, and the evenings were given to his wife and home. Thus had passed the years during which he won the esteem of those about him. While not the sort of man who makes friends quickly, he had the faculty of tying in close bonds of friendship those who were brought directly within his influence, and to many such as well as to his family his death is a grievous affliction.

The funeral, which took place Saturday, was private.

A. G. Schultz & Co., 101 N. Frederick St., Baltimore, Md., have purchased a lot at Lombard and Hollingsworth Sts., that city, which is to be improved by a four-story factory

Career of Thomas J. Bristol.

CHICAGO, Jan. 19.—Thomas J. Bristol, who died recently at Bainbridge, Ga., was one of the best known and best liked jewelry salesmen who ever traveled out of Chicago. He was born 54 years ago at Dunkirk, N. Y., and in his early days traveled for 10 years for Joseph Nelson & Co., jobbers, at that place. He then came west and for 20 years traveled for C. H. Knights & Co., of Chicago. About eight years ago he left C. H. Knights & Co. to go on the road for M. F. Barger & Co., and after being with that firm for two years retired from business. This was about two years ago.

About 20 years ago he opened a retail jewelry store at Ashland, Wis., under the name of E. J. Born & Co., E. J. Born being his partner, and remained in business for some time. Mr. Bristol was an ardent sportsman and just before his death was with a party of friends at the club house of the Knight Shooting Club, about 12 miles from Bainbridge. His heart had become affected from a previous sickness and the day before he died he had been out hunting. At about 3 o'clock the next morning he complained that he was not feeling well and died within an hour. The remains were shipped to Dunkirk, N. Y., where the interment took place.

Deceased left an estate of about $40,000, and is survived by a brother, W. D. Bristol, Lisbon, O., and two sisters who live at Dunkirk, N. Y.

Mr. Bristol was one of the most genial and whole-souled men who ever traveled out of Chicago. He never married, was always fond of good company and as a salesman had few equals. He was a 32d degree Mason and was always ready to stand by a friend. His death is universally mourned in the jewelry trade here.

Games Rolled by the Jewelers' Bowling League of New York.

Games played in the last week in the tournament of the Jewelers' Bowling League, New York, resulted as follows:

Jan. 14.—A. H. Smith & Co.	635	677	731
vs. Jos. Fahys & Co.	662	616	669
Jan. 15.—Cross & Beguelin	882	875	918
vs. Tiffany & Co.	821	805	813
Jan. 16.—C. F. Wood & Co.	797	824	790
vs. King Optical Co.	600	631	679

Individual Averages—E. G. Howell, 183 14-24; W. G. Wood, 183 13-24; C. E. Roll, 182 19-30; F. Schneider, 180 2-27; E. E. Wood, 177 10-24.

STANDING OF TEAMS.

	Won.	*Lost.*	*Per cent.*
Cross & Beguelin	25	2	.926
C. F. Wood Co.	20	7	.741
Tiffany & Co.	22	8	.733
N. H. White & Co.	18	12	.600
Aikin, Lambert & Co.	16	11	.593
A. A. Webster Co.	15	12	.556
Cooper Diamond Co.	14	13	.519
Avery & Brown	10	11	.476
Udall & Ballou	9	12	.429
A. H. Smith & Co.	10	14	.417
Jos. Fahys & Co.	11	16	.407
L. E. Waterman Co.	12	18	.400
Julius King Optical Co.	7	17	.292
Dennison Mfg. Co.	7	20	.259
Gorham Co.	2	22	.083

W. W. Rudisill, of Rudisill Bros., Altoona, Pa., is confined to his home by a severe attack of grippe.

W. P. Thornton, Salisbury, N. C., has discontinued business at that place, owing to ill health, and contemplates moving with his family to Atlanta, Ga.

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Important Smuggling Decision.

Opinion of Judge Holt in Recent Emerald Case Discusses Many Interesting Points Under the Customs Laws.

It was noted in last week's issue that in the case of the United States against 218½ carats of loose emeralds brought into New York by Manuel J. Suarez, a resident of Bogota, Republic of Colombia, a decision had been handed down by Judge Holt, of the United States District Court, declaring that the United States Government is entitled to a judgment of forfeiture. Judge Holt's opinion has since become available for publication. It is an extended and comprehensive treatment of several questions relating to smuggling.

The trade will be especially interested in learning that Judge Holt does not give to the decision in the old Keck case the wide scope as a precedent for which some lawyers, including the counsel for Suarez, have contended. These lawyers have claimed that in accordance with the decision of the United States Supreme Court in the Keck case there can be no smuggling and no forfeiture of goods unless the articles have been carried by the smuggler entirely outside of the custom lines, which are commonly established on the docks. Customs inspectors and examiners have declared that if this were the law it would be extremely difficult or impossible to detect smugglers who conceal precious stones and jewelry in their clothing. The secret service and other Treasury agents are constantly receiving tips and information of various kinds about the doings of supposed smugglers. Persons against whom suspicions are directed, say the officers, are readily searched on the ship or on the dock, but after they leave the dock the searching becomes difficult or impracticable.

Of the whole number of persons suspected comparatively few are guilty. If the inspectors chased after all the suspected persons and searched them after leaving the customs lines there would be all kinds of trouble, criticism and remonstrance. In the present practice, the searching within the lines is largely a matter of course.

Judge Holt, in his opinion, reviews the facts that Suarez had a trunk, a box and two hand bags tied together. In his declaration he said that he had three pieces of baggage; that he wished to leave the trunk and box with the Collector, retaining only the hand bags during his stay in New York. After Suarez had specifically denied having any precious stones or jewelry about him the inspector took him back to the ship where the package of emeralds was found in a pocket of his overcoat.

Judge Holt's opinion makes a new distinction as to Section 9 of the Customs Administration Act. He holds that the first part of the section, as to making an entry under cover of a fraudulent statement or practice, applies only to false invoices or practices employed in connection with the open entry of merchandise, but does not relate to cases where the merchandise is conceded. Consequently Suarez did not violate this part of the section.

The latter part of the section was violated, the judge holds, because in neglecting to mention the emeralds in his declaration of baggage and thereafter in denying that he had any jewelry or precious stones, Suarez had been guilty of an act or omission intended to deprive the United States of lawful duties.

The judge next considers the additional grounds on which the Government claims a forfeiture. In the second cause it is charged that the emeralds were found in the pockets of Suarez and that he had not mentioned them in making entry of such baggage. The judge says that these stones, loose and unpierced, could not be used for personal purposes, and so did not constitute baggage in the common law sense of the term. In fact, the emeralds were merchandise.

The statutes contain no specific division applicable to merchandise carried on the person, the general provisions of the statutes having regard to the ordinary importation of merchandise as part of a cargo of a ship. Judge Holt says, however, that within the sense of the customs law, he considered these emeralds to be baggage which the passenger was bound to declare just the same as articles in his trunk. So the finding on the second cause was also against Suarez.

On the third cause of forfeiture, the court again found against Suarez. It was charged that he had unloaded merchandise within a permit of any collector or naval officer. Judge Holt holds that as the emeralds were really merchandise, the passenger carrying them in his pocket should have declared them before he left the ship, thus providing for the duty and getting the necessary permit.

Then the court comes to the fourth cause of forfeiture, that Suarez unlawfully smuggled the emeralds into the United States. Counsel for Suarez had cited the Keck decision to the effect that goods are not smuggled until they have actually left the ship and reached the shore. In the Keck case diamonds that had not been declared were seized by customs inspectors before the stones left the ship. Counsel for Suarez claimed that the Keck case was controlling in the present suit. The evidence showed that although the emeralds had been taken by Suarez off the ship they had not been taken outside the customs lines. The judge in deciding against Suarez on this cause, says:

It is argued that the custom house lines on the dock are simply established for the convenience of passengers; that the custom house officers might examine the property on the vessel; that until any property has passed the custom house lines, it is to be regarded as being on the vessel, and that therefore the smuggling act does not apply to these emeralds. But, in my opinion, the fact that these emeralds were taken off the ship to the shore is sufficient to make them subject to the provisions of the section prohibiting smuggling.

Suarez took them with him on the dock. He had them with him when his baggage was examined. He was particularly interrogated as to whether he had any such stones with him, and denied it. The argument of the claimant's counsel would go the length of saying that under those circumstances the customs authorities could do nothing, and must wait until he had gone out through the custom house lines before they could arrest the person of the passenger or seize the precious stones concealed upon his person.

I think that when the proper officer of the customs examined his baggage and put to him the questions whether he had any personal property which he had not declared, or any precious stones upon his person or in his pockets, he was obliged to state the truth, and that when that examination was finished, and he still had these emeralds in his pocket, without having admitted it, the act of smuggling was complete.

A Word of Warning as to the Use of Hydrofluoric and "White" Acids.

SINCE the publication last week of the results of the experiments of M. D. Rothschild, which led to the discovery that hydrofluoric or "white" acids can be used as an absolute test to determine when imitation precious stones are made of glass, several inquiries have come to THE CIRCULAR-WEEKLY in regard to these acids and a number of warnings have been received from people who thought that more attention should have been called in the article of the danger that might result from the carcless use of either chemical.

In answer to the questions of those who wish to know of what hydrofluoric acid is composed, we would state it is a compound of hydrogen and fluorin. It is obtained by distilling a mixture of the mineral fluorspar with sulphuric acid. Hydrofluoric acid has the power to dissolve glass and silica, and, hence, it is and should be kept in bottles of lead, silver, platinum or pure gutta-percha. For this reason we would state to those who thought we should have warned jewelers not to put this in glass bottles, that there is little danger, of any one doing so, because the acid is sold only in bottles of gutta-pereha or lead.

The acid is highly corrosive and its vapor is poisonous to a certain extent, so care should be taken in using it to see that the receptacle containing the acid is kept corked and that it is kept away from the head of the user.

Hydrofluoric acid is colorless and evaporates at 590 degrees in dense white fumes when exposed to the air. It has a powerful affinity for water.

White acid, as stated before, is a combination of hydrofluoric acid and ammonia.

Death of Richard Cahill.

LISBON, Jan. 16.—Richard Cahill, an old and well-known jeweler, who had been in business in Lisbon upwards of 30 years, died at his home here Monday morning. Death was due to tuberculosis, which developed from an illness with pneumonia 14 years ago. Until within a short time, however, he was able to be in his place of business.

Mr. Cahill was born 78 years ago. His parents moved from Massachusetts to Steuben County, N. Y., shortly after his birth, and here he grew to manhood. He was twice married.

Ignatius Fried, Mobile, Ala., Goes Into Bankruptcy.

MOBILE, Ala., Jan. 21.—Ignatius Fried, a jeweler of this city, is named in a bankruptcy petition filed in the United States Court.

Mr. Fried, who is a young man, began business in May, 1902, with H. Gabriel under the style of Gabriel & Fried, but the firm dissolved in July last year, Mr. Fried retiring. He later started in business by himself, but did not meet with success.

E. S. Walker, Calgary, Alberta, was burned out recently.

Chester Billings & Son

1840 Successors to Kandel, Baremore & Billings 1907

Importers of Diamonds Other Precious Stones, and Pearls, Diamond Jewelry

1840, Kandel & Baremore; 1866, Kandel, Baremore & Co.; 1880, Kandel, Baremore & Billings; 1897, Chester Billings & Son

New York, 58 Nassau Street, 29 Maiden Lane
London: 22 Holborn Viaduct, E. C. Paris: 53 Rue de Chateaudun
Amsterdam: 2 Tulp Straat

CROSSMAN COMPANY'S
POPULAR LINE

Pendants
Necklaces
Neck Chains
Collarettes
Bracelets

of
FOURTEEN KARAT
and
PLATINUM
BAROQUE PEARL JEWELRY

Ear-Screws
New Art Rings
Brooches
Scarf Pins
Handy Pins

Combined with Precious and Semi-Precious Stones

3 MAIDEN LANE NEW YORK

"GEMFINDER" takes a melancholy pleasure in referring the trade to his advertisement of April 25th last, in the "Jewelers' Circular." Unfortunately, his prophecy has been fulfilled. Not only have Precious Stones advanced, but the end has not yet been reached. Sapphires have gone up at least 25 per cent. in the last six months, and they will go still higher.

"Gemfinder" again warns prospective buyers not to delay. All kinds of Precious Stones are scarce and prices on some may become prohibitive.

FREDERICK A. JEANNE,
"Gemfinder,"
5, Square de l'Opéra, PARIS, FRANCE
London: Chancery Lane Safe Deposits. New York: Maiden Lane Safe Deposit Co.

DIAMOND CUTTERS
JOHN B. HUMPHREY CO.
DIAMOND CUTTERS
387 WASHINGTON ST., BOSTON, MASS.
Diamonds and Precious Stones
SPECIAL ATTENTION GIVEN to RECUTTING and REPAIRING IN OUR OWN FACTORY

I BUY
Entire Stocks and Estates

MY specialty is buying. I know values. I quote the highest cash price because I *know* how much the goods are worth, and because I make a specialty of this very thing. If any of your customers have any jewelry or precious stones to dispose of, that you do not care to purchase yourself, send your goods and I will make highest cash offers.

BANK REFERENCES GIVEN

PEARLS
American and Oriental
ALSO
Pearl Necklaces
bought for a higher price than can be obtained from any other house

Maurice Brower
12-16 John St.
NEW YORK
PARIS: 54 Rue Lafayette
Telephone, 6233 Cortlandt

30th Annual Convention.

Members of Jewelers' League of New York Meet and Elect Officers for the Ensuing Year.

Members of the Jewelers' League of New York met in annual convention for the 30th time last night in the assembly hall of the United Charities Building, 109 E. 22d St., New York. The meeting was called to order by President George W. Street, and the reading of the minutes of the last meeting having been dispensed with on motion, Mr. Street delivered his annual address.

PRESIDENT'S REPORT.

Gentlemen—We are to be congratulated upon having reached this, our 30th anniversary, and it affords me great pleasure to inform you that your action taken at the last annual meeting has been more successful than predicted by many, and is sure to prove, with your hearty co-operation, a great success.

The number of members in the league, Jan. 1, 1907, was 1,630, representing $7,247,750.00 insurance.

We have paid the widows, orphans and other beneficiaries of deceased members, $240,659.31, and for deaths since organization, $3,375,146.69. Our reserve fund is $275,750.57

The latest reports from insurance departments show that the fraternals that furnish insurance at cost have been making wonderful progress; they are even outstripping the old liners in the race for business. They are without doubt one of the greatest powers for good government and the protection of the home that we have in the country. We would ask that our members bear these facts in mind, and exert themselves the coming year to increase our membership.

Since our last annual meeting, George R. Howe, known to many of you as one who has taken a keen interest in the welfare of the league from its organization, has asked if it would not be well to submit at our next annual meeting a plan giving a proposed member the option of paying the monthly assessments on the present yearly step-rate basis, or on a level or flat-rate plan, which is a stated monthly rate for the full period of life.

Your executive committee think well of this and suggests that all who are interested in the matter, communicate with the secretary during this year, so that, should it be deemed advisable, it may be acted upon at the annual meeting in 1908.

Gentlemen, as we have been prosperous in the past 12-month, so will we hope to be much more so in the coming year; and I trust that we will all with one accord make strenuous efforts for the good and growth of our splendid fraternal brotherhood, the Jewelers' League.

Owing to the fact that the report of the treasurer was presented and submitted to the members, the reading of this was also dispensed with. The report shows:

REPORT OF THE TREASURER.

January 1, 1907.

Cash on hand, Jan. 1, 1906	$68,647.17

RECEIPTS.

Quarterly dues, reserve fund	$3,445.00
Assessments, expense fund	5,703.00
Interest from investments	12,174.80
Collection on checks	78.51
Mortuary assessments	208,412.12
Advance payments	11,774.27
Real estate mortgage	500.00
Railroad bonds redeemed—Burlington, Cedar Rapids & Northern	5,000.00
Total	$315,734.87

DISBURSEMENTS.

Payments to beneficiaries	$240,657.31
Salaries	5,177.33
Commission for new members	61.00
Medical fees	218.00
Auditor's fees	200.00
Rent of office	750.00
Sundry expenses	348.81
Postage, Government envelopes	861.31
Collection on checks	72.86
Books, printing and stationery	1,038.07
Legal fees	510.00
Advance payments	11,773.66
Advertising account	358.55
Office furniture account	297.94
Traveling account	25.15
Total	$262,349.99
Balance, cash on hand, Jan. 1, 1907	$53,384.88

ASSETS.

(Jan. 1, 1907.)

Consolidated stock, City of New York	$2,545.33
Dock bonds, County of New York	4,879.17
Gold consolidated stock, County of New York	14,593.25
Corporated stock, City of New York	9,587.50
Gold corporate stock, City of New York	18,516.64
Sewer bonds, City of Brooklyn, N. Y.	24,437.50
Sewer bonds, City of Brooklyn, N. Y.	11,730.00
Gold consolidated stock, City of Brooklyn, N. Y.	7,500.00
Missouri, Kansas & Eastern R. R. bonds	5,600.00
Missouri, Kansas & Texas R. R. bonds	1,875.00
Union Pacific R. R. bonds	15,525.00
Northern Pacific R. R. bonds	10,350.00
Atchison, Topeka & Santa Fe R. R. bonds	10,100.00
Baltimore & Ohio R. R. bonds	15,225.00
Minneapolis & St. Louis R. R. bonds	9,500.00
Norfolk & Western R. R. bonds	9,900.00
St. Louis & S. Western R. R. bonds	4,775.00
Denver & Rio Grande R. R. bonds	4,937.50
Illinois Central & St. Louis R. R. bonds	8,600.00
Reading R. R. bonds	10,000.00
Kansas City, Fort Scott & M. R. R. bonds	8,275.00
Cleveland, Cincinnati, Chicago & St. Louis R. R. bonds	5,012.50
New York, Chicago & St. Louis R. R. bonds	5,150.00
Long Island R. R. bonds	4,987.50
New York Central & Hudson River R. R. bonds	16,695.00
Bond and mortgage, J. H. Madden	1,000.00
Bond and mortgage, W. H. Poole	9,500.00
Bond and mortgage, George Hogan	4,500.00
Cash on deposit, Union Trust Co.	17,216.89
Cash on deposit, Guardian Trust Co.	10,148.03
Cash on deposit, Chatham National Bank	25,958.38
Cash in office	61.58
Total	$311,681.77

LIABILITIES.

Advance payments	$1,430.19
Expense fund	460.95
Death claims, not yet due	10,000.00
Death claims, reported awaiting proofs	16,000.00
Total	$27,891.14
Balance, Jan. 1, 1907	$283,790.63
Comprised as follows:	
Reserve fund balance	$275,750.57
Mortuary fund balance	8,040.06
Total	$283,790.63

F. A. MARSELLUS, Treas.

Accompanying the treasurer's report was that of the Examining Finance Committee, as follows:

NEW YORK, Jan. 11, 1907.

We, the undersigned, have examined the books of the Jewelers' League, and find the balances correctly set forth in the treasurer's report. We also find that the bonds as specified are deposited in the vaults of the Maiden Lane Safe Deposit Co. as the property of the Jewelers' League of New York.

R. A. BREIDENBACH,
J. R. GREASON, JR.,
ANDREW MCLEOD,
Examining Finance Committee.

No report was made by the Executive Committee, as there was nothing particular to recommend to the members.

The new step rate plan of assessment, which went into effect by the amendments attached last year, has proved successful in several ways. The election of officers was then in order, and the Nominating Committee having reported the following, all were re-elected to office unanimously.

President, Geo. W. Street; first vice-president, John R. Greason; second vice-president, Leo Wormser; third vice-president, Geo. H. Hodenpyl; fourth vice-president, Bernard Karsch.

Executive Committee, one year, Stephen B. Kent; two years, Samuel H. Levy, M. L. Bowden and Chas. R. Jung.

Advisory Board, one year, Harry A. Bliss; two years, Geo. W. Parks, F. L. Wood, S. A. Baldwin, R. A. Breidenbach, H. Freund, E. B. Eaton, F. H. Dana, C. C. Champenois and Morris Lissauer.

Customs Fight as to Duty on Millinery Ornaments, Etc., May be Reopened.

New cases involving the so-called millinery jewelry are to be brought before the Board of United States General Appraisers, New York, which has just disposed of upward of 10,000 cases of a similar character. It was supposed by the members of the Board that the principles involved in the importation of millinery, dress and hair ornaments had been quite well settled, as test cases had gone through the courts.

The thousands of protests that had been filed were held up pending the decisions of the courts, and nearly a year ago such decisions had been received. The acquiescence of the government and importers since that time has enabled the Board to clear its calendar of all the back cases. Now some of the importers propose to raise new questions with reference to hat pins, having ornamental heads made of imitations of precious stones, and the government, it is understood, will bring a counter suit relating to the same subject.

The policy adopted by the Board has been that when these pins and other ornaments are made entirely of base metal and the ornamental heads are of a simple, cheap character, then the articles should be classified as manufactures of glass or metal dutiable at 45 per cent. When precious metals are used in the manufacture of the articles or the imitation of the precious stones are somewhat above the standard of plain beads, especially if there is elaborate cutting, carving or other ornamentation, then the Board has classified the articles as jewelry dutiable at 60 per cent. It was said the latter class of articles might be called the jewelry of the poor just the same as gold jewelry set with precious stones is the jewelry of the more wealthy.

The object of the manufacturers in bringing the new case is to try to get a larger proportion of the articles classified as manufactures, and the government on the other hand will contend the jewelry clause should embrace a wider field than at present.

Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York.*
Jan. 15	31 9-16d.	$.68¼
" 16	31 9-16d.	.68¼
" 17	31 1-4d.	.67⅞
" 18	31 3-8d.	.67⅞
" 21	31 9-16d.	.68⅝

G. L. Carson, Jr., Commerce, Ga., has sold out to Paris Hughes. Mr. Carson will devote his attention hereafter to agricultural pursuits.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President.
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK.

EMERALDS, DIAMONDS AND PEARLS
CABLE ADDRESS: MILBAGG
BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
(Formerly at 21 MAIDEN LANE),
NEW YORK
TELEPHONE NUMBERS: 917-918 BRYANT
RUBIES AND SAPPHIRES

Fine Oriental Pearl Studs



Mounted with "THE ABEL SPRING BACK"
In 14K. Gold

YOU surely will have many calls during January, February and March for Real Pearl Studs. We match them carefully in sets of two and sets of three, from one-half grain to twelve grains each. As we import our Pearls direct from India, our values are greater than other merchants can give. If you will send for a selection package, you will be convinced that Abel Bros. & Co. are headquarters in America for Oriental Pearls. Wire, write, telephone. A complete stock of Fine Diamond Mounted Jewelry ALWAYS on hand.

PEARLS direct from the Fisheries of India and Persia to you.
All profits of the middleman given to you.
Matched pairs of Pearls for Screw or Drop Earrings.

ABEL BROS. & CO.
John and William Sts. (Abel Building) NEW YORK
BRANCHES: Amsterdam Antwerp Paris London Idar Oberstein
Makers of Fine Diamond Jewelry and Mountings
DIRECT Importers and Cutters of Diamonds, Rubies, Emeralds, Sapphires and all other known Gems and Pearls

PARIS FRANCE, 58 RUE LAFFITTE and 19 Rue de Chateaudun
Cable Address, NEHOC, PARIS (Liebler's Code Used)
JULES E. COHEN
PRECIOUS STONES
Buying Agent and Broker

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

PEARL NECKLACES AND DIAMOND COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.
182 and 184 BROADWAY
NEW YORK

Thirtieth Annual Banquet of the Chicago Jewelers' Association.

CHICAGO, Jan. 19—Never in all the 30 years' history of the Chicago Jewelers' Association has so large and representative a gathering of the stalwart business men met together in good cheer as gathered in the banquet hall on the ninth floor of the Auditorium to-night. This was the moment—prolonged for a few hours—of complete relaxation after a most strenuous and unprecedented profitable season in the jewelry business. And not one of the 273 persons assembled but took advantage of the time, place and occasion to demonstrate how much latent good will he had had bottled up all these months, to be uncorked at this good-fellowship meeting.

Every one was happy—all the way from the cocktails and sandwiches in the cloakroom to the coffee and cigars in the great banquet hall. Wild smilax, roses and carnations were the floral decorations which added to the beauty of the hall. Added to this, on all sides were American flags artistically draped together, with broad bands of colored bunting studded with stencil and gold.

Soon after 6 o'clock the guests began to arrive, and until 8.15 the time was spent in exchanging greetings, renewing acquaintances and making new ones; and quickly the time passed until the announcement that the banquet hall was ready. The banquet committee showed rare discernment in the seating of the guests—in placing congenial parties together at the long tables, which completely filled the hall. Along the east side of the hall on a slighty raised platform was the speakers' table.

When all were seated, grace was said by Dr. Emil G. Hirsch, one of the speakers of the evening. Delightful music was furnished by an orchestra stationed at the north end of the hall, and at proper intervals the quartet sang these selections: "Waiting at the Church," "Annie Laurie," "You Look Awful Good to Father," "Waltz Me Around Again Willie" and "Not Because Your Hair Is Curly."

As each guest had been provided with a leaflet with all the songs, all joined in the choruses with a vim.

It was soon after 9 o'clock when President John P. Byrne rapped for order, apologetically remarking that he would probably make himself very unpopular for interrupting the "good time" every one was having, but that there had been an unusual happening within the last few days—something not on the programme. He then read a letter addressed to the association, in which Julius Schnering tendered his resignation as vice-president of the association, inasmuch as he proposed to retire from the jewelry business on Feb. 1. At the conclusion of the reading of the letter Mr. Byrne called upon Lem Ehrsham, "one of Mr. Schnering's oldest friends," to tell Mr. Schnering, "who was a man with a heart as big as this hotel and the whole loop district," how much they all thought of him, and to present him with a handsome loving cup. The cup bore the inscription, "To Julius Schnering, from the Chicago Jewelers' Association, at their 30th Annual Banquet." Loud and continuous calls from all parts of the hall for "Schnering!" brought Mr. Schnering to his feet

"No, I am not 'all right,'" he said, in



J. P. BYRNE,
President of the Chicago Jewelers' Association.

answer to the repeated statements that "Schnering is all right!" "I am scared to death; I only wish that I could talk like Byrne here, so that I could tell you how much I appreciate the many kind things you have said about me to-night. Well, I am glad that I have your good opinion. I haven't much money, and some of these days I may want a job with some of you."

Mr. Schnering concluded his remarks by saying that 30 years ago he had started in business under Alonzo Wyngant, who was his guest to-night; that during his long connection with Otto Young & Co. he had made many friends, which he hoped to keep always. At the conclusion of his remarks the quartet sang the following song, in which all joined:

It's awf'ly nice of all you boys to see me to the train.
So long, Schnering.
I didn't think you'd care if you should ne'er see me again.
You're wrong, Schnering.
This reminds me of my family,
On the day I left the Zuy-der-See.
To the schooner then they came with me,
I seem to hear them say:

CHORUS.

So long, Schnering;
Schnering, we will miss you so,
So long, Schnering,
How we hate to see you go;
And we'll all be longing for you, Schnering,
While you roam;
So long, Schnering,
Don't forget to come back home.

It's afw'ly kind of all you boys to see me off to-night.
So long, Schnering.
I didn't think you'd care if I should ever 'phone or write.
You're wrong, Schnering.
Yes, I'm going some other fields to see
Awf'ly good boys—good as you can be;
I'm as Young as Young as I can be
And glad to hear you say,
CHORUS.

At the conclusion of the dinner President Byrne called for order, which he succeeded in getting after awhile, and said:

PRESIDENT BYRNE'S ADDRESS.

"It is always pleasant and easy to preside over a banquet of successful, prosperous people, and the prosperity of the past year has made us all so."

Then reviewing trade conditions, touching on the fact of the tremendous crops of 1906; that this was the *Chicago* Jewelers' Association; that Chicago was the jewelry market of the United States, eclipsing New York by upwards of 20 per cent.; that growth of the optical business was the most phenomenal thing in the history of the jewelry trade; that this was an age of association; that the "Jewelers'" was the oldest organization in Chicago and in the west, save the Board of Trade; that only one death occurred in the association in over two years, that of Otto Young, a former president of the association, and one of the prominent business men of Chicago. Continuing he said:

"Much history is made in in this busy world in the term of 30 years, and a tremendous number of unforeseen things happen to all of us, *e. g.*:

"AL. SERCOMB—At that time was ambitious to become president of the Chicago Northwestern road, and I think the year 1877 antedates his adoption of the silk hat

Wm S. HEDGES & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS.

Precious Stones and Pearls.

170 Broadway, Corner Maiden Lane, New York.

27 Holborn Viaduct, London.

Saunders, Meurer & Co. Cutters and Importers of

DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

65 Nassau St., cor. John St., Prescott Building, Telephone, 1613 Cortland. **NEW YORK.**

CHAS. L. POWER ROBT. B ALLAN

POWER & ALLAN,

Formerly CHAS. L. POWER & CO.

Cutters and Importers,

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170 Broadway, cor. Maiden Lane, NEW YORK. 27 Holborn Viaduct London.

A. ROSEMAN, 9-11-13 Maiden Lane, New York

IMPORTER OF

DIAMONDS

Maker of Diamond Jewelry

TRADE-MARK.

Established 1872

HEADQUARTERS FOR

AMERICAN WATCHES

Frederick M. Harris **HARRIS & LAWTON** Charles O. Lawton

373 WASHINGTON STREET, BOSTON, MASS.

IMPORTERS OF

Diamonds, Rubies, Emeralds, Pearls, Etc.

Also Headquarters for the Finest of

Diamond Jewelry

Selection packages cheerfully and promptly sent to responsible jewelers upon request

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"There is Nothing in the Art that we cannot do."

Special Attention

GIVEN TO OUT OF TOWN ORDERS.

The International Gem Co., Inc.

12-16 JOHN ST., NEW YORK

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Lapidaries and Importers of Precious Stones

SPECIALISTS IN REPAIRING AND REPOLISHING RARE AND VALUABLE GEMS

DRILLING — ENGRAVING — SLITTING

Goodfriend Bros.

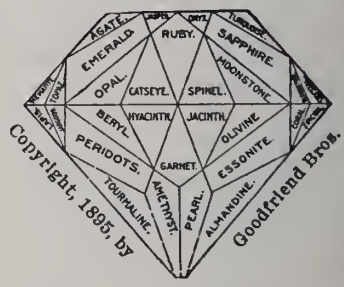
IMPORTERS AND CUTTERS

....OF....

PRECIOUS STONES

Headquarters for all kinds of

PEARLS



Pearls	Emeralds
Aquamarines	Tourmalines
Sapphires	Rubies
Opal Matrix	Peridots
Gem Coral	Opals

And other Precious Stones

PEARL, CORAL and STONE BEAD NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 256 Westminster St.

PARIS: 10 Rue Cadet

as a necessary accessory to his business.

"Mr. Hulburd at that time never dreamt that he'd enter the jewelry business. Nor was he a director in 57 varieties of banks and trust companies.

"Peter Lapp in 1877 was not old enough to vote, and doubtless his mind was occupied almost exclusively with 'Love's young dream.'

"Benjamin Allen was then a hard-working member of the jeweler's trade. That was long prior to the time that he commenced erecting skyscrapers and testing the speed of French autos as an antidote for muscular contraction, brought on by the incessant cutting of coupons.

"Jim Bowers was too young to vote; hadn't entered politics, of course, and hadn't formed any ambition for the mayoralty.

"President Roosevelt hadn't cast his first vote; hadn't captured San Juan Hill and handn't busted his first Trust.

"Williams hadn't yet got his hands on Uncle Sam's cash, nor had his talent as a toastmaster been discovered by the Jewelers' Association. But it seems to me it wasn't long afterwards that the old reliable Banquet Committee—Mead, Sercomb and Flersham—discovered him, and that they know a 'Gem of the purest rays serene' when they see one, goes without saying.

"He seems to like the job, too.
And we like him;
And so it's nobody else's durned business."

Mr. Byrne then introduced the toastmaster of the evening, William P. Williams, and his remarks were so flattering that when Mr. Williams arose he requested that stenographic report be made of them, so that he could show them to Mrs. Williams. "The request," he said, "was prompted by the fact that on a former occasion he had told his wife of the nice things which were said of him at the banquet, and looking at me clamly, yet fondly, said: 'Dear, I hope you are not leading a double life.'" And so with rare humor, trite remarks and delicate diplomacy did the toastmaster keep every one in good spirits and very materially added to the joyfulness of the occasion.

Mr. Williams introduced Dr. Emil G. Hirsch, the first speaker of the evening, whose topic was "Dying Pearls." He called to mind the fact that pearls die; that in the Louvre in Paris in a case for 15 years is a string of pearls that formerly belonged to the wife of President Theirs; that these pearls because they never came into contact with a warm, living bosom were dying; that so it would be with our civilization here, if we did not extend our hand of good fellowship to those suffering, in want, in need of encouragement, we would be like the dying pearls, which had no warmth or luster. He made a plea for those of other countries who were harassed, murdered and debased; that we were a people of foreign ancestry, and should lend a helping hand to all in distress.

The second speaker of the evening was Judge George A. Carpenter, of the Juvenile Court of Chicago. He told of the work being done by that court in its endeavor to solve the thousand of difficult problems presented. He believed that it was better to put a boy on probation than to send him to the John Worthy School—the place provided for juvenile offenders. He pleaded with all those who caught their youthful employes in some acts of dishonesty to take the time to look the boy or girl up, make an effort to ameliorate his or her condition and stay with him until a reform had been effected. He told of the noble work of the great number of probation officers who were working without salary—only with the hope that they could better humanity by their efforts.

Samuel S. Page, a leading member of the Chicago Bar, was next introduced by Toastmaster Williams. Mr. Page spoke on the topic, "The Jeweler as a Citizen." He said in part:

You gentlemen have contributed largely by the establishment of your great business to the upbuilding of the material interests of this city. This is much, and you deserve great credit for it. But after all, your main incentive has been to make yourselves prosperous.

This also is well. Yet there is much more—something fine and great—that you can do for the welfare of our city in respect to its higher needs.

In a city with such a hasty and marvelous growth as ours, and in the rush for wealth that has characterized all its activities, many most desirable things have for the time being been overlooked, or neglected, or have not received that support and encouragement which they should have had, and therefore have failed to keep pace with the advance of the city in other respects. Amongst these are various hospitals, charitable institutions and associations; the different associations, bodies and instrumentalities, for the promotion and conserving of purely public interests of every kind; the shielding of the public treasury from the assaults of the vicious; the procuring of a pure and untrammeled ballot; the advancement of civil service wherever practicable; the procuring of the best men for all places of public trust of preferment.

In introducing the next speaker, John Barton Payne, Mr. Williams referred to the fact that Mr. Payne was a speaker at another banquet held this evening also at the Auditorium. Mr. Payne's topic was "Rough Diamonds," and said that the ancients knew only of diamonds in the rough—only after 1476 that they were cut and polished. That these stones had been prized because of their density and hardness, and had become to be symbolic of the character of the person who was honest, of sterling worth and manhood. That to be a diamond in the rough meant so much more than to be of the polished variety; that the diamond in the rough stood for American civilization, robust character and progressive thought; Chicago, as a city, is a diamond in the rough, and everywhere all over the world its slogan, "I will," is known.

It was about 11.30 o'clock when the banquet came to and end. All of the guests arose and sang "America."

All then departed, vowing they had had a most enjoyable evening.

Echoes of the Banquet.

Al. Sercomb did not wear his silk tile in the banquet hall.

* * *

Col. Henry L. Turner, wearing his ever present bland smile, was a conspicuous guest.

* * *

Geo. G. Gubbins was voted the most popular man in the hall. But at that George wouldn't make a speech—and he couldn't sing.

* * *

The guests at table No. 3 were on their feet most of the time; some 60 odd toasts were drank —actual count. Adcock, toastmaster.

A. B. Towers was ever present, and present everywhere. The success of the banquet is due, in a great measure, to his untiring efforts.

* * *

The souvenirs were silver steins, containing frozen punch. The stems bore the monogram "C. J. A.," and underneath, "1907." The stein song was sung at this service.

The Members and Their Guests.

William P. Williams, Emil G. Hirsch, George A. Carpenter, Samuel S. Page, John Barton Payne, G. A. Ogle, C. C. Right, C. J. Dodgshun, M. Ellbogen, H. M. Kohn, O. J. Hull, O. W. Wallis, J. P. Byrne, Jas. F. Bowers, Oscar G. Foreman, S. T. High, Brode B. Davis, Maclay Hoyne, Christ Morgan, J. C. Irwin, A. M. Church, R. S. Church, E. Kirchberg, Herman Zeitz, Andrew Zeitz, Fred Zeitz, John Schwab, B. C. Allan, J. A. Cox, E. A. Cox, John R. Lilja, Julius Ghislin, Max Mareus, E. M. Valentine, N. F. Swift, J. H. Strong, Frank P. Judson, J. N. Faithorn, David Vernon, R. F. Prochnow, H. A. Bredel, B. G. Uher, J. L. Calhoun, S. Buchsbaum, A. C. Becken, Walter Frazer Brown, E. G. Tuerk, S. Reckard, P. Hermes, C. Meyer, J. C. Gardner, Jas. K. Caldwell, J. F. Talbot, C. E. Udell, Max Noel, Stephen H. Bridges, Wm. E. Fellows, Frank Mayr, Hy. Volkman, Otto Supe, Fred H. Allen, Geo. W. Eulette, E. A. Dorranee, Ed. Beeton, W. H. Fowlie, C. H. Hulburd, G. V. Dickinson, J. R. Perry, J. B. Warren, G. E. Hunter, Wm. H. Cloudman, Carlos H. Smith, Louis Krueger, Geo. Weidig, L. H. Schafer, D. B. Ward, Sol. Hess, Wm. E. Hayward, W. B. Harris, E. S. Hyman, M. H. Berg, W. V. Ghislin, C. D. Peacock, F. G. Hipp, L. Church, E. D. Smith, E. C. Davis, J. M. Tuttle, T. G. Jewett, H. P. Alsted, R. C. Lusk, Robert Peacock, J. R. Garstman, W. R. LaRue, Walter Peacock, Harry W. Hahn, W. A. Schlossman, C. Dominick, LeRoy Cram, E. P. Petitt, M. Gluck, Ed. J. Hahn, J. M. Joseph, J. D. Packard, E. B. Hoffman, W. A. Montague, Dr. Frank E. Brawley, E. E. Swadener, Charles Meyer, Pritchard Stewart, J. H. Hiland, E. W. Johnson, R. A. Bower, A. L. Sercomb, C. P. Dungan, A. L. Fisher, C. Eliassen, Oscar May, L. E. Sturtevant, W. Y. Gilmore, George Meehan, M. C. Eppenstein, Jacob Franks, Geo. G. Gubbins, S. C. Eppenstein, Sol. Kaiser, W. F. Juergens, J. C. Klaholt, L. W. Bruns, Harry Hettich, Albert Kolker, Henry Reinhart, Will H. Beck, W. G. Anderson, Samuel H. Levy, H. P. Juergens, J. S. Townsend, W. F. Drexmit, F. E. Hyatt, Harry C. Wilson, R. Nicoll, Charles Gustafson, Clarence Wood, J. P. Stewart, F. G. Thearle, F. A. Hagner, V. E. Nichols, Peter Lapp, L. W. Flershem, A. B. Towers, Albert Jampolis, R. B. Flershem, Alonzo Wygant, Edgar Huhn, George E. Downe, John H. S. Lee, W. H. Hill, Will H. Clark, Dr. Wm. Cuthbertson, Geo. P. Richardson, John Farson, L. B. Jones, Louis Manheimer, Wm. S. Manheimer, J. C. Manheimer, Chas. Oppenheim, I. J. Weiler, H. Holsman, F. W. Alter, John Malone, I. Swartz, H. E. Jones, Marks Lewey, Henry Rettig, C. H. Davidson, H. L. Joseph, M. A. Mead, A. T. Evans, W. A. Curtis, E. T. Marum, Thos. E. Rooney, R. A. Mead, L. G. Buss, C. A. Clement, T. J. Hoefer, M. R. Peck, J. C. Clarkson, J. A. Smith, W. A. Beckingham, J. R. Payne, F. Milhening, J. Milhening, Charles H. Annin, Ferdinand Hotz, H. W. Bennett, Jas. W. Clark, William S. Sims, Chas. E. Bunker, Harry J. Bâby, H. C. Van Pelt, F. H. Noble, Thos. J. Juzek, A. F. Harner, W. G. Rattray, C. H. Spencer, Arch. O. Burdick, John D. Cory, Ives L. Lake, James J. O'Grady, David F. Conover, R. A. Kettle, W. H. Moorhouse, Edward Schrader, E. W. Coburn, Louis W. Rood, A. W. Sproehnle, S. D. Flood, L. Metzenberg, W. J. Miller, G. W. Payson, Robert Slade, Jr., S. Lindenberg, W. H. Upmeyer, C. R. Downs, A. S. True, John M. Humphrey, A. W. Adcock, E. E. Prussing, Ernest M. Lunt, Col. Henry L. Turner, Stearns Bushnell, Chas. M. Dowe, Willard S. Hyde, Finlay M. Drummond, Herbert M. Berg, Charles E. Graves, Geo. D. Lunt, H. S. Hyman, Geo. E. Feagans, John W. Neasham, Allan Maxfield, Cornish Beek, Arthur L. Fuller, Russell M. Freeman, August Swanson, E. H. Collins, Albert Pick, S. W. Bergstresser, David Frank, G. H. Edmondson, Frank S. Weadley, F. W. Hoefer, A. Judson, Wm. Barker, R. P. Kiep, Wm. Laiblin, A. W. Johansen, M. N. Burchard, Edward Teichman, R. W. Morris, G. A. Leroy, W. H. Hunter, E. O. Krauss, E. V. Wendell, E. W. Ahern, W. B. Hopkins, P. T. White, Julius Schnering, Edward W. Miller, James H. Aye, C. E. Walker, L. L. Boyle, W. J. Digges.

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Important Meeting at Chicago.

Officers of the American National Retail Jewelers' Association Hold Enjoyable Session and Consider Many Subjects of Importance.

CHICAGO, Jan. 21.—A very important meeting of the general officers of the American National Retail Jewelers' Association was held here on January 15 and 16 at the rooms of the Chicago Jewelers' Association, in the Columbus Memorial building. The meeting was called for the purpose of setting the date of the coming convention, and also to decide on certain lines of policy to be followed for the best interests of the association.

President Max Jennings, of St. Clair, Mich., made the opening address. This was listened to with unabated interest by those present. He pleaded for a larger organization, asked the executive committee to formulate a plan for the affiliation of the State societies which were not in affiliation with the main body and delivered some good advice on closer relationship between the management, the jobber and the retailer. A committee on State constitutions was then deferred to the next meeting.

I. M. Radabaugh, Hastings, Minn., then read a letter of resignation from S. M. Strain, Nokomis, Ill., who said he had discontinued business at that place. Mr. Strain's resignation was accepted with regret. Paul N. Lackritz, this city, was then appointed as the vice-president for Illinois in Mr. Strain's place. Many letters of regret were read from members who could not attend this meeting, and all sent their proxies to Sec. Radabaugh. Following the general order of business, a telegram was sent, sending greetings to D. L. Davies, president of the Nebraska Retail Jewelers' Association, who was presiding at Lincoln, Nebr., over an important meeting of that body, at the same date at which the American National Retail Jewelers' Association assembled here.

The Secretary then reported that the State societies of Minneapolis, South Dakota, and Pennsylvania were officially affiliated. His financial report showing the society to be in good financial condition, was then read and adopted.

In the course of business the following resolutions adopted by the National Association of Retail Druggists were then read and endorsed:

Resolved, That the anti-trust laws of the nation and of the States should not be used to stifle and prevent organization and co-operation among the smaller trade interests which seek only to preserve their own commercial existence in the face of the efforts of powerful and selfish monopolies to gradually eliminate the small dealer.

Resolved, That if a proper legal construction of such anti-trust laws embodies a prohibition of co-operation among the smaller merchants then, in such case, said anti-trust laws are fundamentally wrong in their conception, enactment and operative effect, and require amendment.

A series of resolutions as follows were then adopted for the best interests of the jewelry trade:

Resolved, That we record our condemnation of all marks on gold and silver products which are not indicative of their true quality, and that we heartily approve of the new federal stamping law relating to gold and silver jewelry, believing that it will aid materially in the promotion of honest qualities and honest methods in the trade.

Resolved, That we favor such action as shall secure to the retail jewelry trade exemption from the unfair, unjust and ruinous competition by retail mail-order concerns, department stores and similar alien elements, and we call upon manufacturers and wholesalers to lend their assistance in such measures as shall recognize the rights and interests of the retail jewelry trade, and afford to the trade that full measure of protection to which it is entitled.

Resolved, That we condemn the practice of retailing by wholesale jewelers as fraught with great widespread injury to retail jewelers, and as being fundamentally unjust in that it involves competition between the wholesaler and the retailer who buys from such wholesaler. We, therefore, regard the practice as being hostile to the welfare of the jewelry trade, when such retail dealing is not regularly maintained as a separate business apart from the wholesale business.

Resolved, That it is the sense of this association that retail jewelers should confine their purchases of watches, clocks, jewelry and kindred articles, as far as practicable, to those wholesale dealers and manufacturers who restrict their sales to retail jewelers or who sell under those conditions only which enforce retail prices recognized by the retail trade as reasonable and just.

Resolved, That we refuse to purchase goods without the name or mark of the manufacturers on same.

Resolved, That we condemn the common practice of selling diamonds, watches, clocks and jewelry by persons other than jewelers and commonly known as curbstone dealers, or by employes of jewelry jobbing houses.

Sec. Radabaugh's report showed nearly 1,100 members in good standing who belonged to this organization.

Paul Lackritz, of this city, and John P. Archibald, Blairsville, Pa., then spoke interestingly about their experience of dealing with jobbers who sold at retail.

After providing for certificates of membership and other routine business, the following committees were appointed for the next meeting:

LEGISLATION.—W. F. Steinmacher, Pennsylvania; Fred Russel, Michigan; A. E. Barker, Minnesota.

TRANSPORTATION.—Paul N. Lackritz, Illinois; A. J. Stoessel, Wisconsin; T. A. Westmyer, West Virginia.

CREDENTIALS.—D. L. Davies, Nebraska; R. C. Bernau, North Carolina; C. E. Tillson, North Dakota.

MEMBERSHIP.—A. B. Hull, Michigan; A. E. Paegel, Minnesota; H. G. Cook, Tennessee.

TRADE INTERESTS.—C. S. Wiley, Pennsylvania; L. M. Derby, New York; E. H. Dunbar, Massachusetts.

ASSAYING.—Fred C. Newhall, Massachusetts; W. B. Ankeny, Iowa; D. G. Gallet, South Dakota.

DECEASED MEMBERS.—S. Kronholz, Connecticut; Geo. R. Youmans, Georgia; H. M. Ryman, Texas.

PROGRAM.—Max Jennings, Michigan; I. M. Radabaugh, Minnesota; J. P. Archibald, Pennsylvania; T. A. Westmyer, West Virginia; A. B. Hull, Michigan.

This ended the first day's session.

Wednesday morning all the delegates left in a special car over the Aurora-Elgin & Chicago Electric R. R., as guests of the Elgin National Watch Co., where they visited their establishment, going through all the various departments. After partaking of a substantial lunch they returned to Chicago at 3 P. M., and opened the Wednesday session. The question of the organization of States not yet organized was voted to rest in the hands of the secretary, while the requests of L. Alva Lewis, Klamoth Falls, Ore., and W. S. Sumner, Nettleton, Miss., both of whom asked permission to organize their respective states, was granted.

Votes of thanks were then tendered the Elgin National Watch Co., the Chicago Jewelers Association, the American Horological Society and the trade press for the courtesies extended.

As a final order of business it was decided to hold an exhibit at the coming meeting, the date of which was left open to suit the ideas of the committee appointed for the purpose. The next meeting depends on the exhibit committees, of which there are three, composed of three members of the American National Retail Jewelers Association, three members of the American Horological Society, and three members of the Retail Jewelers' Association of Cook County. If satisfactory arrangements can be made, it is contemplated to hold at the next meeting a very large jewelry exhibit at the Coliseum, an important exhibition hall here. If satisfactory arrangements cannot be made for this plan, then a trade exhibit will be held on a smaller scale.

Post Office Department Issues Fraud Order Against Silverware Concern of Philadelphia, Pa.

PHILADELPHIA, Pa., Jan. 21.—A fraud order was issued, Saturday, by Postmaster-General Cortelyou against a firm known as the Rogers Silverware Co., 27 and 29 So. 7th St. About 8,000 letters addressed to the firm are now held up at the central postoffice. Of these about 1,000 are registered, and are believed to contain stamps or money.

Each of the letters held is believed to contain 97 cents. This is the sum necessary to negotiate what the company declares to be "a beautiful four-piece set of silverware (full size for family use), which we will send in a leatherette case, silk finish lined, securely packed in a strong outside case." The postal inspectors first began to inquire into the company's scheme some weeks ago. They secured their information from one of the patrons of the firm, who objected to the interference of the postal authorities. Their patrons are said to have been secured from lists of names furnished them by advertising firms.

These letters are reported to have been sent by people who had solved picture problems in cheap advertising mediums and who were promised sets of silverware if they guessed successfully. The 97 cents charge is said to be for the cost of packing and shipping. The postal authorities say that the scheme is not a swindle, because the people got something in return for their money, but that it is a deception. Consequently the fraud order was issued against the firm.

The firm known as the Rogers Silverware Co. is believed to be composed of Harry and George M. Rogers, brothers, who conduct a phonograph and scale business. Harry Rogers was indignant at the action of the postal authorities. He claims the concern lives up to its contract in every particular and in no way misrepresents or cheats its patrons.

A. S. Pallissard, Bradley, Ill., has moved his store from Schuyler Ave. to 239 E. Court St.

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THE JEWELERS' CIRCULAR PUB. CO.

Stockholders of Simeon L. and George H. Rogers Co. Elect New Officers and Directors at the Annual Meeting.

HARTFORD, Conn., Jan. 18.—The annual meeting of the stockholders of the Simeon L. & George H. Rogers Co. was held last Wednesday in Portland, Me. The proxies of stockholders who were dissatisfied with the old management were presented by George M. Hallenbeck and Edgar F. Waterman, of this city, directors of the company. The management was represented by President Mac Fadyen, William Morgan and James J. Redmond. Directors and officers favorable to a change of management were elected as follows: Directors, George M. Hallenbeck, Charles P. Cooley, John M. Ney, Edgar F. Waterman, Charles P. Whiting, P. Henry Woodward and Thomas W. Russell; treasurer, George M. Hallenbeck; assistant treasurer, Edgar F. Waterman; secretary, R. E. Sage.

According to the by-laws, the president and vice-president have to be elected at a meeting of the directors to be held as soon after the annual meeting as possible. This directors' meeting was held to-day and George M. Hallenbeck was elected president and general manager; Charles P. Cooley, vice-president, and R. E. Sage, treasurer in place of Edgar F. Waterman, resigned.

The result of the election is a victory for the stockholders who were opposed to the former management as John Mac Fadyen, president and treasurer, and George H. Rogers, secretary, were dropped as directors and officers, and Messrs. Whiting, Woodward and Russell added to the directorate, thus increasing the number of directors from six to seven. A change in the management of the company had been foreseen several months ago when a circular was sent to the stockholders explaining alleged defects in the bookkeeping and asserting that they were responsible for a chaotic condition of affairs. The former bookkeeper of the corporation was dropped from the pay roll, as told in the circular, which alleged that he was to blame for the confused state of things. A few days before the annual meeting the stockholders received a circular signed by Directors George M. Hallenbeck, Charles P. Cooley and Edgar F. Waterman, asking for proxies to be used at the meeting of stockholders, in which it was asserted that the failure of the company to pay dividends was because of "incompetence and mismanagement in the plant at Hartford." Later William H. Watrous, manager of the Hartford branch, issued a card saying that he had only the success of the company at heart and would gladly turn over the management to somebody else fully competent to conduct its affairs.

George M. Hallenbeck, the new president, treasurer and general manager, is one of the oldest spoonmakers in the country, and is thoroughly versed in every branch of the manufacture of flat ware, having been identified with this industry since March 3, 1864, when he entered the employ of the old firm of Hall, Elton & Co., Wallingford, which was established in 1837. Mr. Hallenbeck remained with this firm for 18 years when he went with the Meriden Britannia Co., with whom he was connected from 1882 to 1900. Since the latter year he has been the manager of the Wallingford factory of Simeon L. & George H. Rogers Co. Mr. Hallenbeck will hereafter have charge both of the Wallingford and Hartford factories, with R. E. Sage, the secretary, assisting in the management of the Hartford plant.

Preparations Complete for the Sixth Annual Banquet of the 24 Karat Club.

Everything is in readiness for the sixth annual dinner to be given by the 24 Karat Club next Friday evening at 6:30 o'clock in Delmonico's, New York. All available seats in the banquet hall have been sold and the committee in charge has been obliged reluctantly to decline a number of requests for tickets. There will be, as usual, a fine musical programme, and some novelties are promised.

It has been the policy of the club to give at each of its mid winter dinners as well as its Summer outings a souvenir that will be of real beauty and value to the members, good taste always being shown in the selection, and there will be no exception to the rule on this occasion.

The speakers will include: Robert Rogers, D.D., Ph.D.; the Hon. J. Adam Bede, member of the House of Representatives from Minnesota, who will speak on "The American Movement"; the Hon. E. B. Vreeland, member of Congress from New York, who speaks on "Federal Supervision of Manufactures"; the Hon. Chas. A. Towne, "The Philosopher's Stone"; Rear Admiral Jas. B. Coghlan, "Great Guns"; the Hon. Wm. Sulzer, "The American Business Man"; Hon. John Fox, Hon. Thos. F. Grady. Among the guests of the banquet will be: Maj. Gen. Fred D. Grant, U. S. A.; Col. H. O. S. Heistand, U. S. A.; Col. Chas. H. Luscomb, Hon. Wm. R. Willcox, postmaster of New York; the Hon. Edw. M. Morgan, assistant postmaster at New York; Henry Clews, Hon. Wm. S. Bennet, Hon. Wm. P. Mitchell, Chas. C. Hughes, Hon. John W. Keller, Hugh Gorden Miller, Archie Rutherford and Senator Carter.

Interesting Points Involved in Customs Suit Over Duty on Rough Reconstructed Rubies.

Preparations are being made by the government's counsel in the customs department for the trial of the case involving the duties on reconstructed rubies imported in the rough by Albert Lorsch & Co., New York. The importers claim that such reconstructed rubies should be admitted free as precious stones in their natural condition. The government will contend that they are manufactures dutiable at 45 per cent.

It was learned this week that the Treasury Department is considering in this connection the advisability of reopening the question as to reconstructed rubies that are cut. It will be remembered that the Board of United States General Appraisers a few months ago held these rubies to be dutiable at 10 per cent., classifying them by similitude as precious stones advanced in condition under Par. 435. This decision really opened the door for the present claim that these stones when uncut are free, it being contended that since they are now recognized as precious stones (by similitude) when cut they are none the less similar to precious stones before they are cut. The Treasury Department officials have this difficulty in mind and therefore contemplate the new proceeding to test the old question.

The issue as to the rough reconstructed rubies presents, in another phase also, more difficulty than did the old question. The similitude clause which was invoked as to the cut stones will have no effect in the case of the rough stones as it has no application to the free list.

Precious Stones Cut for Industrial Purposes Subject to Same Duty as Gems.

That precious stones when cut for industrial purposes are subject to the same duty as if intended for ornamental purposes, was held in a decision announced last week by Judge Hazel, of the United States Circuit Court, Southern District of New York, who sustained a protest of Albert Lorsch & Co., in relation to an importation of agate bearings for scales. This decision, which upheld the Board of United States General Appraisers, read:

Small pieces of agate, concededly a precious stone, sawed, cut and polished, useful for jewelers' and assayers' scales, are here involved. An assessment of duty by the collector of 50 per cent. ad valorem, under Par. 115 of the present tariff act, for manufactures of agate, not specially provided for, was not sustained by the Board of General Appraisers, the latter being of the opinion that under the ruling in the case of Hahn *vs.* United States (100 Fed. Rep., 635), Par. 435, which provides for precious stones cut but not set, was more specific, and accordingly directed an assessment of duty at the rate of 10 per cent. ad valorem.

The proofs show that the article in question when imported has been suitably cut, polished and prepared for mounting in the frame of the scales. The scales are of superior quality, and the mounting of the agate bearing in the metal groove is accomplished, according to some of the witnesses, without difficulty, and requires no skill in its adjustment. The lapidary, one Fox, called by the importers, however, swore that the agate bearings are set in the frame similarly to the setting of certain stones in a ring, this being necessary to insure absolute accuracy of the scales.

Notwithstanding this apparent conflict of testimony regarding the setting of the bearings, I am satisfied by the record that the agate bearings were cut, polished and prepared for use and were completed salable articles. That they had regard to industrial utility rather than beauty as manifested in the display of precious stones is not thought important.

The case of United States *vs.* Benedict & Warner (145 Fed. Rep., 914; T. D. 27032; C. C. A., second circuit) is thought in point. In that case the article consisted of rock crystal, a precious stone, which was advanced in value by painting. I quote:

> The fact that these unset precious stones have been advanced in value by being cut and ornamented with various designs in an expensive manner, brings them specifically within the provisions of Par. 435, regardless of the subsequent advance in value by painting. They are therefore not dutiable as manufactures of rock crystal not specially provided for under the act.

The decision of the Board of General Appraisers, holding that Par. 435 for precious stones is more specific than the provision of Par. 115 is approved.

I. G. Perry, who has conducted a retail jewelry store in Great Barrington, Mass., for the past four years, is about to retire.

National Convention Held at Washington, D. C., to Consider the Extension of Our Foreign Commerce.

WASHINGTON, D. C., Jan. 17.—More than 1,000 delegates met last week in response to the call for a national convention to consider the extension of foreign commerce of the United States. E. S. A. De Lima, the temporary chairman, said that the purpose of the meeting was to devise measures for increasing abroad the demand for the products of American farmers, workshops and mines. He said that it is necessary to make preparation for the period of stagnation which almost inevitably comes after over-production. Progress, he said, can only be made by this country becoming a dominant influence in the commerce of the world. This is not altogether a matter of tariff. The speaker then touched on the question of a reciprocal tariff, legislation to promote shipping facilities, the establishment of American banks in foreign countries and similar subjects.

Wm. McCarroll, New York, was chosen chairman. He said that this country is fast becoming recognized as the world power, standing not for aggrandizement or aggression but for an open door and an equal chance for all the nations. Our President, he said, is a man who knows how to act forcefully when necessary, yet is known the world over as a promoter of peace rather than of force.

"So much has been done for us by legislation," said Mr. McCarroll, "that we are not as self-reliant as we might be. Our industries have grown from infants to giants, and it is time that we seek markets for our output. Now that we are not worried with business oppression is the time to grasp the foreign situation. There is an expansion of industry throughout the world in which we must be diligent to take our place."

Louis T. Nixon, New York, spoke of the deplorable condition of the American merchant marine, of improving international waterways, and of getting a parcels post law.

Alvin H. Saunders, of the American Reciprocal Tariff League, said that through all the years that we have passed we have been in the enjoyment of one market. Great Britain alone making us rich. "Her consumption of our food stuffs has caused the rise and prosperity of the west and middle west," he said; "but our farmers want to know why they cannot meet the food shortage in France. The failure of the reciprocity clause of the McKinley bill was inevitable because the maximum and minimum tariff has been devised by many European nations to check the aggression of the United States.

"Germany's present position means chaos for many of our industries unless we adopt wise measures. Canada, with her three-decker tariff, is engaged in negotiations with Germany which, if consummated, will have appalling effects on our trade with the country to the north of us. Australia and South America are sending trade where they are allowed to live and let live. The United States stands alone among great nations in opposition to reciprocity. We hope to see the day when we can prune our tariff tree from time to time as it may become necessary, and not disturb it root and branch."

A number of other speeches, treating of these and kindred subjects, were made by well-known men, including the Hon. Oscar Straus, Secretary of the Department of Commerce and Labor. Elihu Root delivered the speech in favor of the double tariff which has since caused so much discussion throughout the country.

Rewards Paid by Jewelers Security Alliance for Arrests of Thieves Who Robbed Members.

In the last year the Jewelers Security Alliance, New York, paid out rewards of $100 each for the arrest and conviction of burglars who broke into the stores of members:

No. 1.—To R. H. Robinson and Ernest Cousins, for the arrest and conviction of Howard Hall, who broke into the store of Graf & Niemann, Pittsburg, Pa., and was sentenced to seven years in the western penitentiary at Allegheny, Pa.

No. 2.—To the Police Pension Fund, Commissioner Cantine having arrested and convicted C. Ostrander for breaking the show window in the store of Henry J. Pflantz, Albany, N. Y., and was sentenced to five years in Clinton Prison.

No. 3.—To Chas. Falkner, for the arrest and conviction of John Kane, who smashed the show window of A. N. Peoples, Chester, Pa., and was sentenced to pay a fine of $10 and confinement for six months in the county jail.

No. 4.—To Sheriff W. P. Adams, for the arrest and conviction of James Kain, who smashed the window of J. Forester, Billings, Mont., and was sentenced to one year in the western penitentiary at Deer Lodge, Mont.

No. 5.—To the Indianapolis Police Pension Fund, for the arrest and conviction of Clarence Keeley and William Howren, who smashed the window of H. Cohen & Son, Indianapolis, Ind., and were sentenced to reform schools.

No. 6.—To John Scully, for the arrest and conviction of Richard C. Padden and Clarence Dunning, who broke into the store of A. White, Vallejo, Cal., and were sentenced to three years in the State prison at San Quentin.

No. 7.—To Chas. Furman, M. J. Shea and Jos. Shindler, for the arrest and conviction of John Wilson, who smashed the window of Simon Robinson, Boston, Mass., and was sentenced to seven years in the State prison at Boston, Mass.

No. 8.—To Officer Hugh Dixon, for the arrest and conviction of McKinley Williams and Clarence Harvey, two negro boys, who smashed the window of the Streicher Watch and Jewelry Co., and were sentenced to reformatories.

No. 9.—To James Nolan and Michael Gallagher, for the arrest and conviction of Walter McCambridge, who smashed the window of Dill R. Young, Youngstown, O., who was sentenced to pay $25 and costs.

No. 10.—To J. W. Coatesworth, for the arrest and conviction of James Tresillian, who broke into the store of J. W. Coatesworth & Co., Galena, Ill., and was sentenced to a reform school at Pontiac.

No. 11.—To R. H. Matthies, for the arrest and conviction of John Hanna and Peter Gallagher, who smashed the window of G. A. Hauserman, Paterson, N. J., and were sentenced to pay a fine of $25 each.

No. 12.—To Sheriff W. S. Russell, for the arrest and conviction of Sam Smith, who broke into the store of L. F. Ely & Son, Sherman, Tex., and was sentenced to two years in the State penitentiary, besides losing his leg by being shot when resisting arrest.

No. 13.—To J. A. Deskin and Michael J. Dugan, for the arrest and conviction of Mike Hagan, professional crook, who smashed the window of Wm. J. Eroe, New Castle, Pa., and was sentenced to pay a fine of $5 and cost of prosecution, together with the value of the goods stolen and three years' imprisonment in the western penitentiary of Pennsylvania.

No. 14.—To John J. Raferty, detective, for the arrest and conviction of Henry White, who broke into the store of Frank Winkler, Kansas City, Mo., and was sentenced to 10 years in the penitentiary at Lansing, Kans.

No. 15.—To three policemen of Charlotte, N. C., who arrested Sam Cotton for breaking into the store of W. E. Lineback, of that city, and Charles Roberts, who identified him, so that he was convicted and sentenced to work for three years on the roads.

No. 16.—To John H. Boyle, for the arrest and conviction of Chas. G. Bruffee, who broke into the store of E. A. Whipple & Sons, Springfield, Mass., and was sentenced to imprisonment in the Massachusetts Reformatory.

No. 17.—To Ed. C. Dollard and Officer Michael Wallace for the arrest and conviction of Frank Maneri and Frank Lovello, who smashed the window of M. Weintraub, Hoboken, N. J., and was sentenced to three years each in State prison.

No. 18.—To Officer Thos. Cuddihee, for the arrest and conviction of David Henderson, alias Harry Smith, negro, who broke into the store of the W. F. Mueller Jewelry Co., St. Louis, Mo., May 26, being captured after a long chase and shot twice during the pursuit. He entered a plea of guilty and was sentenced to five years in the penitentiary.

No. 19.—To Officer W. Woodhill, for the arrest and conviction of Thos. Roulet, who broke into the store of Warren Scarborough, Long Island City, N. Y., stealing jewelry amounting in value to about $500, part of which was recovered. This burglar had a record and would have received a five-year sentence, but while in jail awaiting his sentence he prevented the escape of a large number of prisoners at considerable risk and therefore was let off with 30 days in the Queens County Jail.

No. 20.—To D. C. Clark, for the arrest and conviction of two burglars who broke into the store of R. J. F. Roehm & Co., Detroit, Mich., and stole about $700 worth of stock, a part of which was recovered. The detectives had no clue and would never have discovered the thieves but for information given by Clark, who was boarding in a house with the culprits, and having seen an advertisement of the reward, notified the police of suspicious actions which he had observed. One was sentenced to one year and the other to two years in the State prison at Jackson.

No. 21.—To Officer A. H. Gilbert, for the arrest and conviction of Sylvester Duncanson, who smashed the window of Geo. E. Childs' store, Flint, Mich., failing to get any goods on account of the vigilance of the officer, he was sentenced to 90 days in the workhouse, it being impossible to secure a longer sentence because nothing was taken.

No. 22.—To George Parker, for the arrest and conviction of Chas. T. Brooks, negro, who broke the show window of C. D. Quisenberry, Orange, Va., and was sentenced to the penitentiary.

No. 23.—To the Police Pension Fund at Albany, N. Y., for the arrest and conviction of Cyrus Murphy and Frank Alexander, who smashed the window of F. W. Hoffman, Albany, N. Y., and stole rings valued at $160, all of which were recovered. Murphy was sentenced to not more than four years or less than three in Dannemora Prison, and sentence was suspended in Alexander's case.

No. 24.—To Officer Jas. H. Lyon, for the arrest and conviction of Frank Edwards, who broke into the store of the R. G. Winter Jewelry Co., Minneapolis, Minn. He was sentenced to four years and six months in State prison at Stillwater.

No. 25.—To Detective Jas. Gaffney, for the arrest and conviction of two boys who smashed the show window of A. E. Motch, Covington, Ky., stealing two watches, which were afterwards recovered. The boys being under age, one was sentenced to the State reform school and the other was placed on probation under suspended sentence.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Jan. 19, 1907.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$563,527.10
Gold bars paid depositors	76,348.02
Total	$639,875.12

Of this the gold bars exchanged for gold coin are reported as follows:

Jan. 14	$55,650.56
" 15	136,116.51
" 16	151,201.59
" 17	88,289.77
" 18	90,993.94
" 19	41,274.73
Total	$563,527.10

New Trial Likely in Test Case Brought by the United States vs. Tiffany & Co.

In the case of the United States against Tiffany & Co., involving the duties on a number of pearls imported from the Paris house and delivered in New York as a necklace to Morris Guggenheim, Judge Lacombe, of the United States Circuit Court of Appeals, last Friday settled the terms of the judgment recently given against the importers. This decision was in substance that as the importers had not paid the additional duties demanded by the Government, they were not entitled to a trial on the merits of the issue as to whether the pearls were dutiable at 10 per cent. as loose pearls or at 60 per cent. as jewelry.

Assistant United States Attorney Nichols, who handled the case for the Government, asked for a judgment for $8,112, the amount of additional duties demanded by the Collector. Judge Lacombe said that the decision of the Circuit Court of Appeals did not contemplate a money judgment, but was a reversal of the court below. This sends the case back to the Circuit Court for a new trial.

After Judge Lacombe ruled that a new trial was required, Tiffany & Co. offered the amount of the additional duties to the Collector of the Port, who refused to receive them on the ground that the time for such payment had expired.

The Government attorney will claim, when the case is called in the Circuit Court, that as the duties were not paid in due time there can be no argument on the necklace side of the controversy, and will ask for a money judgment.

Assets and Liabilities of Frank B. Thayer as Shown by His Schedules.

MEMPHIS, Tenn., Jan. 16.—According to the schedules filed with the bankruptcy petition of Frank B. Thayer in the United States Circuit Court here, his liabilities exceed $25,000 and his assets include stock worth $15,000, real estate worth $5,000, and debts due him amounting to $5,477. The largest local creditor is the Bank of Commerce and Trust Co., which holds two notes aggregating $2,500, while among the largest merchandise creditors are: The Eisenstadt Mfg. Co., $1,472; R., L. & M. Friedlander, $1,112; Sidney L. & Morris Bauman Co., $954; John A. Scranton, $500; and the St. Louis Clock & Silver Co., $160.

Prior to the filing of the voluntary petition by Mr. Thayer, as mentioned in the last issue of THE CIRCULAR-WEEKLY, an involuntary petition had been filed against him by the Eisenstadt Mfg. Co., Sidney L. & Morris Bauman Co. and the St. Louis Clock & Silver Co., who claimed that Mr. Thayer had committed an act of bankruptcy by paying $139 to the American Tobacco Co.

A. C. Mehl, Woodsfield, O., Makes an Assignment.

PITTSBURG, Pa., Jan. 22.—It was learned here to-day that A. C. Mehl, Woodsfield, O., had made an assignment to Fritz Buckio, with liabilities of $10,888 and assets of about $5,000. Pittsburg creditors are taking action and bankruptcy proceedings may result.

George Poole, Taunton Silverware Manufacturer, Shot and Killed by His Son.

TAUNTON, Mass., Jan. 18.—George Poole, a prominent silverware manufacturer of this town, was shot and fatally injured at his home, 230 Bay St., last night, by his son, Howard M. Poole, who claimed that the act was committed in order to protect his mother's life. The injured man was taken to the Morton Hospital, where an examination disclosed that the bullet had gone through his ear and penetrated the base of his brain. He did not regain consciousness, and died this morning. The son, who telephoned the police the moment the act was committed, was charged with assault with intent to kill, and was released in $10,000 bail.

The elder Mr. Poole was the head of the Poole Silver Co., and he had been in poor health over a year; about 15 months ago, while attempting to board a car, he was knocked down by a horse, and received such a severe fracture at the base of the skull that his life was despaired of for a long time. He finally recovered his health, but, according to his family, his mind became somewhat affected, and at times he showed that he was suffering from mental derangement. According to the story told by Howard Poole, who is a youth of 17, the father's actions had become very strange lately, and some weeks ago Mrs. Poole conferred with a lawyer on the question of having her husband placed in an asylum.

Mr. Poole's partner, Edward Roehe, died lately, and the business troubles seemed to make his mental state worse. When Mr. Poole came home the night of the tragedy he spoke to Mrs. Poole about her visit to the attorney in reference to having him committed, and after using very abusive language, worked himself up into a state of frenzy and threatened to kill her. This, said the son, was not the first time he had threatened his mother. When the threat was made the second time Howard Poole went to the dresser and took a 32-calibre revolver, which his father owned, fearing that the latter intended to use it.

Later on, said the son, Mr. Poole continued his angry words and, suddenly rushing at his wife, grabbed her by the throat. Thinking that his father was about to kill his mother, the son grabbed the weapon, and, pushing it against Mr. Poole, fired one shot. He immediately telephoned the police, and the injured man was taken to the hospital, where he died.

The deceased was 52 years of age and had long been prominent in the affairs of Taunton, and was the controlling force of the silverware plant which bears his name. He was a man of large physique, genial and popular and had a host of friends. Last year he was elected license commissioner. He was also prominent in many fraternal organizations.

The Reineman, Blose Co., McKeesport, Pa., has arranged to make extensive improvements in its store, and is about to conduct a "remodeling sale" preparatory thereto.

Death of Henry Tilden.

PROVIDENCE, R. I., Jan. 21.—In the death of Henry Tilden, of the Tilden-Thurber Co., this city loses another of its well-known jewelers and one of its most respected citizens. While a fatal termination of his illness was not unexpected, still, the news of his death was received with a distinct shock among those circles where he was most intimately known.

Mr. Tilden was taken ill last November, and had been confined to his home for some time. A form of kidney trouble had developed, and this, it was seen, would prove grave. The end came shortly before midnight Friday night.

Mr. Tilden was a native of Gloucester, Mass., being born in that city Nov. 10, 1842. He received his primary education in the public schools of Newburyport, to which the family had removed when he was but a boy. He came to this city when he was 12 years old, and secured a position in a book store. In 1854 he secured a place in George H. Whitney's book store, then one of the most famous of its kind in the city.

For the next 14 years he served here as clerk, but in 1868 he made a move which turned out to be a most crucial one in his career. He left the book business and took a place with the silverware concern of Gorham Co. & Brown, then located on Westminster St., just above Turk's Head. The store was a noted "institution" of the city, and was celebrated for the excellence of its stock and its exclusiveness. The store was under the management of Henry Brown, and after he had bought out the interest of the Gorham Co., he had taken into business with him M. Rogers. The firm kept on prospering, and then Mr. Tilden was admitted and took charge of the diamonds. Some time later Mr. Rogers withdrew from the firm, and the latter was reorganized as the Tilden, Thurber Co., Henry T. Brown, Gorham Thurber and Mr. Tilden being the members of the firm.

In 1872 Mr. Tilden began making trips abroad in the interest of the firm, and had continued these trips up to about five years ago, but at that time the condition of his health made it necessary to abandon them. About five years ago Mr. Brown withdrew from the firm, but no change was made in the firm style.

Ten years ago the handsome building at the corner of Westminster and Mathewson Sts. was erected, and this in its entirety, as well as a portion of an adjoining structure, the concern now occupies.

Mr. Tilden is survived by a widow, one son, Henry C., of Chicago, and one daughter, Mrs. H. Anthony Dyer. Members of the family were present at the bedside when death came.

The funeral was held Monday at noon, and was largely attended by representative business and professional men.

A stranger last Wednesday entered the store of W. E. Fellows, Flint, Mich., and asked to see some watches. While the jeweler turned his back to get something the ostensible customer took a watch from the tray and made a hasty exit before he could be apprehended.

Liabilities of John H. Patten Exceed $88,000—Value of the Assets Not Known.

The schedules of John H. Patten, doing business as Gleason & Patton, at 111 W. 125th St., New York, against whom a petition in involuntary bankruptcy was filed Jan. 5 in the United States District Court, as noted in THE CIRCULAR-WEEKLY at that time, filed his schedules last week with the clerk of that court. The schedules show liabilities of $88,056, while the value of the assets is unknown to the bankrupt.

Among the creditors for more than $100 are: Hamilton Bank, promissory notes indorsed by Carlotta Patten, $525; C. G. Alford & Co., $4,071; Allsopp Bros., $919; J. B. Bowden & Co., $1,911; J. W. Block, $158; R. A. Breidenbach, $764; Bioren Bros., $195; Cross & Beguelin, $1,180; B. H. Davis & Co., $2,291; Day, Clark & Co., $169; Dennison Mfg. Co., $105; R., L. & M. Friedlander, $463; Jos. Frankel's Sons, $630; Ingomar Goldsmith & Co., $1,348; Gorham Mfg. Co., $435; C. P. Goldsmith & Co., $7,925; Sig. Hirschberg, $808; Harris & Schuster, $476; E. Howard Clock Co., $235; Jones & Woodland, $725; Jennings, Lauter & Co., $229; H. A. Kirby, $283; Wm. Kinscherf Co., $222; Alois Kohn & Co., $232; Larter & Sons, $285; Mount & Woodhull, $166; R. Noel & Co., $2,514; Ludwig Nissen & Co., $3,412; D. Ollendorff Co., $151; C. L. Power & Co., $3,034; Perley Bros., $300; Rosenzweig Bros., $2,470; E. E. Robert, $206; Snow & Westcott, $203; Hodenpyl & Walker, $3,000; B. L. Strasburger & Co., $2,579; Louis Strasburger's Son & Co., $14,571; Leo M. Sachs, $389; B. Sugarman, $2,216; Tarrant & Gismond, $2,458; Unger Bros., $222; A. Wittnauer Co., $593; Chas. F. Wood & Co., $289; N. H. White & Co., $3,816; Julius Wodiska, $4,492; Wordley, Allsopp & Bloemeke Co., $249; Hayden W. Wheeler & Co., $450; Zirnth-Kaiser Co., $160; Carlotta Patten, $14,000.

Weil & Purvin, representing the petitioning creditors, and the receiver, Charles P. Howland, have been examining Mr. Patten to ascertain what has become of his assets, as they are estimated at only $15,000. They said yesterday that he testified he had been pawning his stock of diamonds and jewelry for the last year; he could not tell how much he has pawned or the names of the pawnbrokers, but he promised to turn over the pawn tickets which he has to the receiver.

All petitioner's stock and fixtures were assigned to Marcus J. Waldheimer, Jan. 3, 1907, and later turned over to the receiver appointed by the court.

Simon W. Jacobs, Former Worcester, Mass., Jeweler, Arrested on Charges Growing Out of His Failure.

Simeon W. Jacobs, formerly a retail jeweler at Worcester, Mass., who failed in August, 1904, owing about $20,000, was arrested Thursday of last week by a United States deputy marshal at his home, 508 E. 5th St., Kensington, Borough of Brooklyn, New York, on a charge of concealing assets from creditors.

The warrant was based on indictments found by the Federal Grand Jury in Boston, Mass., more than a year ago. Officers have been trying to find Jacobs since that time. After his arrest he was taken before United States Commissioner Benedict in Brooklyn and was held in $2,500 bail to appear for trial in Boston.

The Jewelers Board of Trade, New York, from the beginning took charge of the examination of Jacobs in bankruptcy proceedings and of the case against him, spending considerable money from the assessment fund to this end. Jacobs began business at Worcester in April of the year that he went into bankruptcy before most of his bills were due. The board conducted with much vigor the examination before the referee in bankruptcy. The assets disclosed in the schedules were small. In the examination the bankrupt tried to account for the deficiency occurring in his accounts by saying that he had sustained severe losses. One loss was on a bet concerning a wrestling match happening in Detroit, Mich. He also lost $5,000 which he had loaned to his brother, a theatrical man.

At the close of the examination the board claimed that the evidence showed the probable secretion of jewelry valued at thousands of dollars; also that there had been false testimony before the referee. It was also charged that the bankrupt had destroyed or concealed books of accounts. Indictments charging him with concealing property belonging to the estate were then returned by the Grand Jury.

Of late Mr. Jacobs has been associated with a brother in the real estate business in Flatbush.

Superintendent of Repair Department of a Brooklyn Store Accused of Stealing Jewelry.

Charges were made last Saturday that articles left with a repairer at a Fulton St. store in Brooklyn had been stolen by Frank Huetwohl, Jr., 416 Ave. D., Kensington, Borough of Brooklyn, New York, who for seven years had been superintendent in the jewelry repair department in the store. He was arrested and arraigned before Magistrate Tighe, where he waived examination to appear before the Grand Jury.

Huetwohl, who is 36 years old, made a confession, it is said, saying that the money which he obtained by selling the stolen jewelry he had used in obtaining medical treatment for his wife and in caring for their two children. It was said that the total value of the property taken would exceed $2,000, but this was a guess. Mr. Huetwohl said that if he were given time he would make restitution.

The exposure came after a lady who had left an article of jewelry to be repaired called for it during Mr. Huetwohl's temporary absence. The clerk was unable to find the article or to find an entry in the book. After Huetwohl returned he was questioned, and said that he had left the article at a repair shop in Manhattan. He went out and returned in a half hour with the missing property.

Subsequently other suspicious circumstances were noted, and the superintendent was finally accused of stealing articles from the shop, whereupon, it is said, he broke down and confessed. He said that he had been taking the jewelry and pledging it in pawnshops. When the time came to return an article he redeemed it by substituting another piece of jewelry. This has been going on for a month or more.

After admitting this, it is said, he took out 11 pawn tickets from his pocket and turned them over to his employers. The tickets called for diamond rings pledged at the pawnshop of Arthur J. Heaney, Solomon Lehmann, Max Selig and the R. Simpson Co. In all about $635 had been raised on these articles.

Court Restrains Banks from Voting Stock of International Silver Co. Held as Collateral.

In the suit brought by E. R. Thomas and others to restrain several banks from voting on certain common stock of the International Silver Co., held by the banks as collateral, Vice-Chancellor Bergen, of New Jersey, last week handed down a decision in favor of the plaintiffs. It was then announced in the daily papers on the authority of Mr. Thomas that at the March meeting of the silver company he will seek a representation in the board. It was further reported that he and his associates expect to obtain control of the company at that time.

Friends of the administration say that the control of the company is not at stake and that it is preposterous to suppose so. They say that the decision of the New Jersey court in nowise changes the voting strength of the administration, which has controlled the company without the votes of the stock held by the banks.

According to the last annual report the total amount of preferred stock that had been issued was $6,607,500 and of common stock $9,944,700. Included in the latter, it is understood, were the shares transferred to the banks, now held to be in the same status as treasury stock. Two shares of common stock are entitled to one vote.

It is said by friends of the management that almost all of the preferred stock, which carries control, is held by stockholders who are opposed to Mr. Thomas. The exact amount of stock which he and his friends control is not known, it is said.

In his opinion, granting the injunction against the banks, the vice-chancellor says:

I cannot find any cause for alarm which Mr. Rockwell, the president of the First National Bank, of Meriden, Conn., said induced him to start a concerted movement by the banks to obtain from the company a pledge of its own stock as collateral for its debts, existent and anticipated. It convinces me that the movement started by Mr. Rockwell, which resulted in pledging the stock in question, has but one real purpose and that was to have the stock transferred with a voting power to friendly parties who would exercise it in the interests of the directors of the International Silver Co. and thereby continue them in its management, and is but a thinly disguised scheme to have the stock owned by the corporation voted upon indirectly.

The stock was taken, not because it was a collateral of any value, or as security, but in order to restore a suspended voting power to be exercised on behalf of the officers of the company making the pledge. To permit them to vote it would effect the very evil which the law intended to prohibit when it forbade the voting by the corporation of its own stock, either directly or indirectly.

The injunction is granted against the National City Bank and the American Exchange National Bank of New York, the Hackensack Trust Co. of New Jersey and the Home National Bank of Meriden, Conn.

Jewelers and Opticians Convene.

Nebraska Retail Jewelers' Association and State Optical Association Meet at Lincoln.

LINCOLN, Nebr., Jan. 18.—The first annual meeting of the Nebraska Retail Jewelers' Association was held in this city Jan. 15. Late trains and busy times in the up-State stores somewhat cut down the attendance of the morning session of the association, but as it was more than 50 enterprising jewelers assembled at Walsh Hall, when President E. J. Niewohner called the meeting to order. Ex-Senator "Dick" O'Neill, who has for several years been a retail dealer in this city, told the jewelers how glad Lincoln was to see them and quoted some well chosen gems of literature to facilitate him in expressing the happiness of the occasion. Mr. O'Neill's address was responded to by Max Egge, Grand Island, who said he felt gratified that "Lincoln has such a small police force and so many 'boys of the trade' whose sole aim in life this week is to make the visitors happy."

President Niewohner's annual address covered briefly the object of the association, recounting some of the problems that the jeweler is called upon to solve. He spoke at some length of the unfair advantage which the mail order houses have over the regular retailer, and urged the members to cease trying to "cut each other's throats and to unite against their common foe." "I am a firm believer in advertising," said Mr. Niewohner, "but let your advertisements in your local papers tell rather of the quality of your goods, the variety of styles and the elegance of selection than the unheard-of cheapness of the articles sold. Educate the public to appreciate true merit in jewelry, instead of trying to meet the prices of the catalogue house; for the very effort to meet the low prices will give your patrons the idea that the catalogue house is cheaper."

Catalogue houses are proving to the jeweler of the smaller towns of Nebraska most insidious competitors. At the morning session of the State association, this fact was brought out by almost every speaker and remedies were suggested for solving the problem. The so-called catalogue houses purchase as jobbers, it is alleged, and sell as retailers, thus getting their goods at enormous trade discounts, enabling them to sell at "lower figures than the retail dealer," who, however, is obliged to meet these prices in order to hold his trade. This, it is declared, is especially true of watches. Mr. Niewohner resides at Columbus, Nebr., and favors some other time of the year for the holding of the convention, as he says the jewelers of the State are too busy to leave their stores, and it is most inconvenient to get away from business.

Secretary D. L. Davies, Nelson, gave the financial statement for the first year of the organization, showing that 72 members had paid the regular dues of $1. One of the interesting addresses of the morning was that of J. A. Ruehling, Wymore, who discussed the benefits of an organization among jewelers. He recited cases of the large concerns outside of the trade who had accomplished their results by organization. "God forbid that I should say the jewelers should use the methods of the coal men and the lumber dealers," said the speaker, "for we all writhe under their oppression. But, in our agony, we cannot help admiring the skill which has brought them together for their mutual advantage." Mr. Ruehling compared the organization with the efforts of the 13 Colonies to overthrow the yoke of English oppression. "But instead of one common foe, we have several," he said. Then he mentioned some of them: the catalogue house, the ideas of the public, the unscrupulous miscellaneous traveling representatives of irresponsible jobbers. He even mentioned unfair local competition as a formidable foe. "By organization alone these things can be avoided," he continued, "by understanding them, for the general trade conditions can be learned only by comparing notes."

A practical talk on watchmaking was given by Dr. Tarbox, a veteran jeweler of Omaha, who is supposed to know more about mainsprings and miscellaneous repairing than many other men in Nebraska. He told how to select the right kind of a spring for the watch, measuring the barrel and adjusting the strength of spring to the movement. Many questions were asked on the subject, which he answered in detail.

At the afternoon session, beginning at 2 o'clock, a representative of the Hamilton Watch Co. delivered an address, entitled "Protection for the Dealer." H. P. Sutton, McCook, narrated an entertaining history of diamonds and diamond setting.

Other features of the afternoon programme were: "Successful Storekeeping from the Standpoint of a City Retailer," F. L. Combs, Omaha; "Advertising That Brings Results," E. J. Niewohner, Columbus; "Successful Storekeeping from the Standpoint of a Retailer in Smaller Cities and Villages," H. S. Knapp, Bertrand; "Mail Order Competition and How to Meet It," Fritz Hoefer, Aurora, followed by general discussion.

At the evening session the officers for the ensuing year were elected as follows: J. A. Ruehling, Wymore, Nebr., president; Fritz Hoefer, Aurora, Nebr., vice-president; Max Egge, Grand Island, Nebr., secretary and treasurer. D. L. Davies, Nelson, Nebr., was chosen as a delegate to attend the national convention to be held this summer.

H. E. Duncan, of the Waltham Watch Co., closed the convention with an illustrated lecture.

Meeting of the Nebraska State Optical Association.

With an attendance of nearly 200 members the Nebraska State Optical Association held its first annual convention at Walsh Hall, Jan. 16. Considerable time was consumed during the morning by registration of members and the programme was not carried out as arranged, it being put over until the afternoon. "A wrong impression as to the purpose of our meeting here this week seems to prevail," said one member of the association. "We are not here for the purpose of forming a trust—in fact, nothing regarding prices will be taken up. Physicians are not fighting our organization, but they are in favor of the bill which we are drawing up to be presented to the Legislature now in session. We have more than 10,000 signatures by persons in the State and a great many more will sign it if requested."

Mayor Brown, Lincoln, delivered the welcome address and Rev. H. H. Harmon the invocation. The president offered a prize to the two lady opticians present who would accurately fit a patient's eyes in the shortest length of time, Mrs. Woods being the lucky winner. The Myer Jewelry Co., Kansas City, also offered a gold medal to the men for the same accomplishment. This was won by Mr. Huett, Lincoln. The judges were composed of Omaha opticians. Dr. Lane, Kansas City, Mo., gave a practical demonstration of dissecting beef eyes.

Fifty of the leading opticians subscribed $25 each as an emergency fund for the purpose of defraying the expenses of the legislative committee. Papers were read by the following: C. McLeese, president of the association; Rev. H. H. Harmon, Dr. S. W. Lane, Kansas City, Mo.; A. O. Leiber, Utica, Nebr., "Advantage of Spectacles Over Nose Glasses"; F. A. Hannis, York, Nebr., "Optical Truths"; F. C. Calhoun, Pawnee City, Nebr., "Confidence to and of Your Patients"; Thomas Gowenlock, Clay Center, Kans., "Optical Legislation"; W. G. McLaughlin, Beatrice, Nebr., "Muscular Defects, Theories and Treatment"; H. P. Holmes, Des Moines, Ia., "Little Things in Every Day Optical Life"; C. E. Masters, Crawford, Nebr., "Duties to Patients"; George Hoffman, Leigh, Nebr., "The Nervous Patient and How to Handle Him"; William E. Huston, Kansas City, Mo., "Titles—Organizations—Education"; J. C. Mackey, Carleton, Nebr., "Relation of Optometry to the Medical Profession"; A. B. Tarbox, Omaha, "Corrections and Errors of Refraction and Accommodation by Means of Lenses"; Dr. A. M. Phelps, reading of the Optical Bill; George E. Perkins, Ford, Nebr., "What Course to Take Against an Unscrupulous Advertiser"; John C. Eberhardt, Dayton, O. (author of "Dynamics of the Ocular Muscles," which was published in previous issues of THE CIRCULAR-WEEKLY), "Congenital Amblyopia and Its Treatment"; M. L. Jones, Fairchild, Nebr., "Fitting and Adjusting of Frames"; C. A. Hewitt, Neligh, Nebr., "Fitting and Adjusting of Frames"; G. H. Burton, Norfolk, Nebr., "Duties to Patients"; Miss J. H. Pratt, Fremont, Nebr., "Glasses as Medicine"; R. C. Simmons, Norfolk, Nebr., "Relation of Optometry to the Medical Profession."

The officers for the ensuing year were elected by acclamation. They are: President, C. C. McLeese, Davenport; first vice-president, Max J. Egge, Grand Island; second vice-president, Fritz Hoefer, Aurora; treasurer, B. B. Combs, Omaha; secretary, J. H. Hukill, Lincoln; executive committee, F. A. Hallett, chairman, Lincoln; H. P. Sutton, McCook; Geo. A. Parkins, Ord; N. A. Heath, Hebron; examining board, Jane Hill Pratt, chairman, Fremont; R. P. Rasmussen, Edgar; E. R. Hayes, Norfolk.

The store of the Lawrence Jewelry Co., Cleburne, Tex., was destroyed by a fire, Jan. 15. The loss, according to a dispatch, is $25,000.

GORHAM SILVER

FOREWARNED IS FOREARMED!

¶ Taking pattern from the sagacious general the alert jeweler will plan out his campaign as far in advance as possible.

¶ He will recognize therefore that though the Christmas and New Year's business rush is over there are still immediately ahead of him other occasions and anniversaries which make demands upon his forethought and precaution.

¶ At this particular time, for instance, the approach of the Early Wedding Season suggests his providing himself with a significant display of Gorham Silver, suitable above all other for Wedding Gifts of every variety.

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WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS' REVIEW

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38TH ANNIVERSARY NUMBER

In accordance with its regular custom THE JEWELERS' CIRCULAR-WEEKLY will celebrate its anniversary with the issue of February 6.

These yearly specials have become a well-recognized feature, and are anticipated and read with thorough appreciation. The many special articles, the numerous half-tone illustrations and the other unusual features attract the closest attention of the trade, thus offering extraordinary advantages to advertisers. There is no other possible means by which you can circulate your announcement so effectively and at so small cost.

Advertising space in this number should be reserved as soon as possible. All copy for new, and changes for old advertisements must be received by January 28 to insure publication.

Proposed Stamping Law for All States.

ON another page of this issue will be found the full text of the act which THE CIRCULAR-WEEKLY has had drawn for introduction into the various State legislatures to supplement the National Gold and Silver Stamping Law, introduced by Representative Vreeland, last year, passed by Congress and signed by the President June 13. The act which THE CIRCULAR-WEEKLY proposes is drawn in absolute harmony with the national law, but covers the manufacture and sale within a State of articles of the precious metals stamped as to their fineness in the same manner and as thoroughly as does the national law cover their shipment in interstate commerce.

Copies of this bill will be sent to the secretaries of the various State associations of retail jewelers as well as to the American National Retail Jewelers' Association, and an endeavor will be made at once to have this bill introduced into the legislatures of every State which meets this year. Action to obtain State legislation in Colorado and in Massachusetts has already been made—by Representative L. W. Keil, who is to introduce the bill in Colorado, and by Representative Robert Luce, who is to introduce the bill in Massachusetts. Advance copies of THE CIRCULAR-WEEKLY'S bill having been sent to both, it is hoped that the matter will be taken up at an early date.

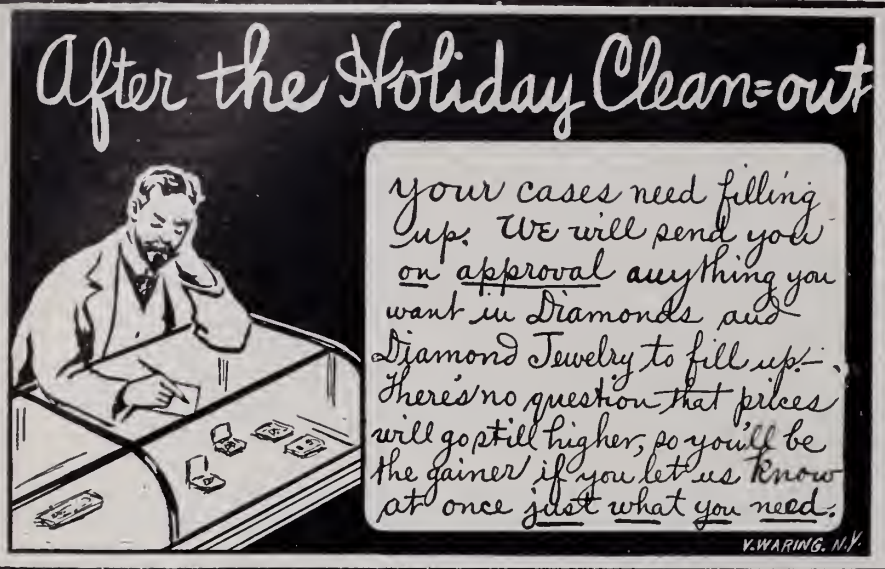
As noted last week, the proposed act so carefully covers the marking of gold, silver and plated ware that it may with safety be introduced into the legislatures of those States which at present have laws covering the marking or stamping in one or more of these lines. As it is drawn strictly along the lines of the national law to which no opposition was manifest, but general approval was given by the manufacturing, wholesale and retail trade in all sections of the country, as well as by the public at large, there is little chance that any legitimate arguments may be made against the measure when it comes up for enactment. However, the jewelers in all sections of the country who are interested in the protection of the public as well as themselves in matters of this kind, should not hesitate to support the fight for these measures in every possible way by interesting their fellow business men and customers in the subject generally, and by writing themselves and getting others to write to their representatives in the Legislature, urging the passage of the act. Copies of the bill will be sent to subscribers on request.

As about 40 of the State legislatures meet this year, and most of the sessions will be over before Spring has passed, it is advisable that the fight for the enactment of these laws begin at once. It took but a few months to obtain the legislation desired from the Federal Government, although the subject was entirely new, nothing of the kind having ever before been considered by Congress; it is, therefore, reasonable to suppose that a sharp, strong and strenuous fight will be equally successful with the State legislatures. THE CIRCULAR-WEEKLY started the movement by having the bill prepared and sent around for introduction, and it is up to you, Mr. Jeweler, whether you be manufacturer, wholesaler, retailer, or even employe, to put your shoulder to the wheel and do your part.

The Season of Banquets and Conventions.

ONCE again the jewelry trade ushers in the year by a season of banquets and conventions which bring together the members of the various societies and organizations in the manufacturing and retail trade in a way that calls their attention to the fact that they are brethren and fellow members of a craft as well as competitors in business. Following the strenuous work before and during the Christmas holidays, these banquets and conventions serve as a recreation and rest, and give to the tired manufacturer, dealer or traveler an idea that his life does not always consist of buying and selling. Some of the gatherings are purely of a social and fraternal character, others go to the other extreme, being strict-

ON MEMORANDUM



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ly business conventions, while still others have both business and social features. All, however, tend to give an impetus to the spirit of fraternity among the jewelers that cannot fail to do good for the trade in the long run.

Among the first of the conventions this year was that of the Brotherhood of Traveling Jewelers, a band of "knights of the grip," leagued together to watch over and take care of the wants of their needy brethren, and this was closely followed by the annual meeting of the Jewelers' Safety Fund and the Jewelry Travelers' Association, the latter another organization of altruistic tendencies, formed to supplement the work of the Brotherhood. The Jewelers Security Alliance, the "watch dog of the jewelry trade," held its annual meeting, Jan. 11, while the Manufacturing Jewelers Board of Trade, of Providence, held a most enjoyable banquet and annual meeting at that city on the 12th, both of which were reported in the last issue. During the past week the Chicago Jewelers' Association added another link to the chain of successful annual banquets which it has spread over the past 30 years, and the members of the Jewelers' League attended the 30th annual convention of that old and tried fraternal insurance organization, last night. Reports of the Chicago banquet and the League convention will be found in another column of this issue.

Still to come is the great social event of the year in the jewelry trade of New York—the banquet of the 24-Karat Club, which will take place at Delmonico's Friday night, and among the last events in the month will be the annual meeting of the Jewelers Board of Trade of New York, Jan. 31. The social season, so to speak, will be brought to a close next month with the banquets of the Boston Jewelers' Club and the Philadelphia Jewelers' Club, the latter of which will take place on Washington's Birthday.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

BALTIMORE, MD., M. Kohner, Astor House.
M. Schneeberger (Goldberg Bros.), Marlboro.
BEAUMONT, TEX., H. C. Leach, Broztell.
BOSTON, MASS., S. Robinson (S. Robinson & Co.), Cadillac.
BUFFALO, N. Y., A. Hamling (Clawson & Wilson Co.), Imperial, 51 Leonard St.
W. T. Mitchell (Adam, Meldrum & Anderson Co.), Imperial, 2 Walker St.
CHICAGO, A. Bingwanger (Siegel, Cooper & Co.), Woodstock.
DETROIT, MICH., F. Rolshoven (F. Rolshoven & Co.), Wolcott.
LYNN, MASS., E. A. Doyle, Earlington.
MACON, GA., S. L. Williams (Williams & Virgin).
MEMPHIS, TENN., W. E. Graves (A. Graves Co.), Astor House.
OGDENSBURG, PA., H. W. Plumb, New Amsterdam.
PITTSBURG, PA., A. Kingsbacher (Kingsbacher Bros.), Hoffman.
PITTSFIELD, MASS., H. M. Shillson, Cumberland.
WACO, TEX., I. A. Goldstein (I. A. Goldstein), Broztell, 60 Lispenard St.

New York Notes.

The Roger Williams Silver Co., Providence, R. I., has discontinued its New York office at 860 Broadway.

Ralph Lewis, formerly with Darlach Bros., is now a traveling representative for J. Bernstein, 46 Maiden Lane.

W. A. Cook, of the Fontnean & Cook Co., Attleboro, Mass., was in this city calling on the trade last Thursday.

T. H. Batcheller, formerly with Frank Kursh, Son & Co., Newark, N. J., now represents the S. Cottle Co., New York.

Lackner & Ohl, Newark, N. J., have opened a New York salesroom at 396 Broadway, where they will show samples.

Samuel Spitzel, of I. Spitzel & Co., 14 Maiden Lane, sailed yesterday on the *Kronprinz Wilhelm* for his semi-annual trip to London, Paris and Antwerp.

W. G. Koppe, a jewelry salesman, and Miss Lillian Earl, who had been a member of an operatic company singing at Daly's theatre, were married recently.

D. W. Wiser, who for a number of years has been a western representative of Heintz Bros., Buffalo, N. Y., has purchased an interest in the business of M. Wolfe, 13 Maiden Lane.

Mark Myzel, clerk at 27 W. 64th St., who was formerly a jeweler at 441 8th Ave., and who made an assignment Dec. 31, 1900, filed last week a voluntary petition in bankruptcy showing liabilities of $2,589 and no assets.

"Minerals of the Vicinity of New York" was the subject of a conference held last Tuesday evening at the Art Building of the Brooklyn Institute. Exhibits of chrysoberyl, agate, garnet and other stones were made.

A number of business men on Fifth Ave. and Broadway, including several jewelers and opticians, have engaged in a movement to prevent the building of the proposed subway in Lexinton Ave., unless the contracts provide for tunnel boring instead of ditching.

Fire broke out about 8:30 P. M. last Friday night in the factory of J. R. Wood & Sons, 1323 Atlantic Ave., Brooklyn, and before it was extinguished damage to the amount of $500 had been caused. The work of the factory was not interrupted, necessary repairs being made at once.

D. Dubin & Co., New York, were incorporated last week to manufacture and deal in watches, diamonds and jewelry, with an authorized capital of $1,000. The incorporators are: Jacob Pastal, 3 Forsyth St.; Kalman Olshonsky and David Horman, 84 Orchard St., all of New York.

A hansom cab horse ran away on 34th St. Sunday evening, and, dashing to the sidewalk at Fifth Ave., swung his head and shaft through the plate glass front of the store of Chester Billings & Son. The horse's head was cut by the glass. Watchmen guarded the store for the remainder of the night.

The United States Gem Co., Kerhonkson, N. Y., was recently incorporated to deal in diamonds, precious stones, etc., with a capital of $1,000. The incorporators are: Arthur J. Baldwin, 27 Pine St.; Frank M. Van Wagonen, 467 W. 152d St.; Philip S. Hill, 605 W. 115th St., and Alfred Schwarz, 410 Lafayette St., all of New York.

Thomas H. Whelan, of Bath Beach, formerly a Custom House inspector, claims to have discovered a process for silver-plating directly on steel without the medium of copper or other metal, or of electricity. He says that he takes a secret preparation, of chalklike consistency, moistens it and applies it to the steel surface.

Edwin Baldwin Johnson, formerly associated for many years with Hall, Dodd & Co., now the David C. Dodd Co., Newark, N. J., died last Saturday of pneumonia at his home, 165 W. 71st St., New York. He was 67 years old. A widow, a son and a daughter survive. He also leaves relatives in Newark and Elizabeth, N. J.

Thieves broke a plate glass window of A. Forstadt's store, 923 Manhattan Ave., Brooklyn, early last Tuesday morning and stole jewelry to the value of $100 or so. The police in the station about 200 feet away did not hear the noise of the breaking glass nor did the people who live in the building. The store is lighted at night, but nobody saw the thieves.

Several jewelry firms have recently leased offices in the new Lorsch building, 35 Maiden Lane. Among the concerns which have taken leases, most of whom have taken possession of the new offices, are: George O. Street & Sons, Lyons Gem Co., Trier Bros., Kionka & Wagner, J. Solinger & Co., Mitchell & Tillotson, Marden & Kettley, John T. Morrow, R. S. Gatter and David Ullman & Co.

The store at 453 Sixth Ave. is being refitted by Benjamin Raff, who will add it to his present store at 455, and the enlarged quarters will be occupied by him as soon as the alterations are completed, in two or three weeks. The interior is to be finished in quartered oak and will be fitted with mirror wall cases. The ceiling is being finished in lattice work. The show windows will be arranged with center shelves, which will permit an elaborate display.

In the last issue of *The Diamond Worker*, the monthly publication of the Diamond Workers' Protective Union of America, is an article on "The Diamond Workers in America," written by A. Meyer, the president of the union, who traces the origin of the industry in the United States back to 1866, and from that year gives a detailed and comprehensive description of its growth, especially with reference to the labor and labor union developments.

Next Sunday the officers chosen recently by the Watchmakers and Jewelers' Benevolent Association, No. 1, to serve during 1907, will be publicly installed. The exercises will take place in the Cafe Logeling, 235 E. 57th St., and will include a banquet and a musical entertainment. Following is a list of the new officers: President, M. Kleinman; first vice-president, H. Berkowitz; second vice-president, L. Klein; treasurer, J. Shapiro; recording secretary, P. Salias; financial secretary, M. Slavit; sergeant at arms, A. Spandorfer; first trustee, S. Nisselson; second trustee, A. Schwarzberg; third trustee, S. Feinberg.

Bernhard Eypel, 28 Jackson Ave., Long Island City, whose store was entered by burglars about two weeks ago, called last Wednesday to police headquarters and identified a lady's gold watch with the initials "E. S." as a timepiece which had been left with him for repairs, and had been stolen with other loot. James Coffee, who had been arrested at 316 E. 118th St., on the charge of robbing a banker at his home in E. 63d St., threw the watch into the street while he was being taken to the police station. The police will try to prove that he took part in the burglary of the jewelry store as well as in the robbery of the banker.

The firm of Bergstein & Son, manufacturers of gold and pearl jewelry, 20 John St., have engaged as outside salesman and manager George A. Jochum, who for some years has represented local firms. Mr. Jochum will visit the trade outside of New York, while the city trade will be looked after by F. W. Bergstein. A representative of this house, when asked about the report that they contemplated making some changes looking toward liquidation, stated that there was not a word of truth in it, but, on the contrary, the business will be developed to even a greater extent than formerly, and probably larger quarters obtained, to meet the demands made by this expansion.

Two important changes will be made Feb. 1, when the stock of Hamann & Koch, 9 Maiden Lane, will be moved to 1 Maiden Lane, where it will be consolidated by William Barthman with his business at the corner of Broadway, and the store at 9 Maiden Lane will thereafter be occupied by the International Silver Co. in addition to the store used by the concern next door at No. 11. Mr. Barthman bought the business of Hamann & Koch last year, and has since conducted the two stores, within a few feet of each other. Now they will be combined. The entrance at 174 Broadway will bear Mr. Barthman's name, while on the Maiden Lane side the name of Hamann & Koch will appear. The jewelry stock now at 9 Maiden Lane will be moved to the new location before the end of the present month. The International Silver Co., as a result of this change, will practically double its store space on Maiden Lane, getting possession of all the ground floor of the Jewelers' building, while also occupying an entire upper floor.

Coral jewelry made by V. Sarno, London, England, and M. De Dilectis & Co., Naples, Italy, was advanced in value last week by the Board of United States General Appraisers, New York, to an extent approaching 50 per cent. as an average on the various articles. The jewelry comprised coral brooches, coral pins in gold mounting, coral set in necklaces and other articles. Appraiser Fowler decided that there had been extensive undervaluation, and he increased the invoice figures. The local representativs of the foreign exporters appealed to a single General Appraiser and then to a sub-board, the decision of the appraiser being confirmed in each case. On Mr. Sarno's imports the additional duties and the penalties as the result of the increased value amount to $6,000. Certain classes of precious coral, both Japanese and Italian, are said by the customs officers to have been advanced materially in value within the last year because of the increased

(*New York Notes continued on page 65.*)

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Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

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All Jobbers or Jewelers' Circular Publishing Co.

New York Notes.

(Continued from page 61.)

vogue of coral in jewelry, but this is not given as any explanation of the undervaluation in the cases just decided.

L. I. Cohn, representing the Cohn Mfg. Co. and the Diamond Cut Glass Co., 59 Nassau St., has left for an extended southern trip.

Leopold H. Hirzfelder, with David Mayer, 14 Maiden Lane, and Mrs. Hirzfelder, returned last week from Europe on the *Kaiserin Auguste Victoria*.

Samuel Hochhaus, a diamond dealer living at 26 W. 27th St., was granted a discharge in bankruptcy by Judge Holt in the United States District Court Monday.

It was announced recently in the *Herald* that Harry Janowitz, jeweler, of Johnstown, Pa., and Miss Laura Halff, daughter of Mr. and Mrs. Emanuel Halff, of New York, are to be married Feb. 24.

The firm of Schuler & Schicke, 51 Maiden Lane, was recently dissolved. Geo. Schuler, who succeeds to the business, is now established at 45 Maiden Lane. The business will be continued under the firm name of Geo. Schuler & Co.

In the show window of the Gorham Co., 23 Maiden Lane, are two exhibits of ore from the Green Mechan mine, Cobalt, Ontario, containing native silver. The ore in No. 1 vein of this mine runs as high as 15,000 ounces of silver to the ton.

Julius Wodiska, 40 John St., is a member of the committee which has charge of the dinner to be given to "Tody" Hamilton in the Waldorf-Astoria Saturday evening, March 2. Mr. Hamilton was for 25 years press agent for Barnum & Bailey's show.

George Henry Leeds, a watchmaker, who had been employed in the trade for many years, died recently at his home, 183 Dresden St., Brooklyn. He was born in that city Oct. 10, 1853. He was a member of a number of fraternities and was held in high regard.

J. A. Moller, silversmith, has moved from Canal and Centre Sts., New York, to New Rochelle, N. Y., and is located in the scale factory of Christian Becker, 3 Davenport Ave., where he will continue to serve the trade in the silver hollow ware line, such as trimming, pressing, plating, buffing and polishing work.

L. Durr, a silversmith at 53 Ann St., incurred a loss estimated at $300, which is covered by insurance, in a fire that started early Wednesday morning of last week in the loft above. Belts, machinery, crucibles and other accessories were damaged by the water, but it is expected that the business will be in running order again in two weeks.

N. Weiss, 865 Sixth Ave., caused the arrest Monday of Louis Ratner, who had been employed as a clerk in the store. Mr. Weiss says that he was ill for several weeks and left Ratner in charge of the business. Stock to the value of $3,500 was taken in this time, the jeweler estimates. He believes that much of the missing stock was pawned by his clerk. The police say that they found some of the jewelry in Ratner's room when he was arrested.

W. C. Ashwell, senior member of the firm of Ashwell & Co., bankers and brokers, who was struck by a Columbus Ave. trolley car Monday morning while on his way downtown to business, and so seriously injured that he died a few hours later in the hospital, is said to have been associated at one time with the late Cecil Rhodes in the diamond industry, and to have invested liberally in the Kimberly mines. He is said to have been one of the best judges of diamonds in the country.

An elevator boy, William Burke, employed by Tiffany & Co., saw a well-dressed white-haired man acting in a peculiar manner on the second floor last Wednesday. After the man left the boy asked a salesman if anything were missing, and learned that two desk clocks, valued at $33, were gone. The boy ran after the man and caught him at Madison Ave. and 37th St. The man went back to the store with the boy and gave his name as Andrew Watson, saying that he was a driver and lived at 320 W. 18th St. It is said that the clocks were found in Watson's pocket. He was placed under arrest. The elevator boy was promoted.

Miss Ada Wodiska, eldest daughter of Julius Wodiska, 40 John St., was married last Sunday evening to Isidor Dilloff in the Ellsmore, 80 W. 126th St. Rabbi Hirsch officiated. After the ceremony a banquet was given, followed by a reception to the newly-married couple. Many costly presents were received from a large circle of friends. Among those in the trade who were present were Herman Oppenheimer, Mr. and Mrs. Julius Bernstein, Samuel Raives and Benjamin Beekman, of L. W. Sweet & Co.; Lippman Tannenbaum, Mr. and Mrs. Lewis Tannenbaum, G. Brenauer, Mr. and Mrs. Joseph Brenauer, C. Bigerow, Mr. and Mrs. I. Schoone, E. N. Mandeville and David Mayer.

Creditors of M. I. Darevski, 134 N. 8th St., Philadelphia, Pa., met Monday in the Astor House, about 25 being present. Samuel W. Salus was present as attorney for the jeweler. The attorney said that his client owed about $12,000, and assets were about $4,000. An offer of 20 per cent. in cash was refused. The creditors said that they would accept 20 per cent. in cash and 20 per cent. in notes. Mr. Salus said that he would consult his client and would communicate his decision in a few days. The following committee was appointed by the creditors with power to act: Leo Kohn, of Alois Kohn & Co.; Attorney Sol J. Freudenheim, Louis Lehr and a representative of the Jewelers Board of Trade.

A certificate of the incorporation of Mabie, Todd & Co. was filed recently, the company being authorized to manufacture gold pens, with a capital stock of $300,000. The directors are G. W. Mabie, C. H. Mabie and William Wohlmacher. The new corporation will take over and continue the business of the present firm of Mabie, Todd & Bard. Mr. Todd and Mr. Bard have not been identified with the firm for several years, and it is thought that it will be of more convenience to do business under the new corporate name. The new company will not become active for some time. No stock has as yet been issued. The officers of the company are: President, George W. Mabie; treasurer, David A. Sayer; secretary, William Wohlmacher; first vice-president, Charles H. Mabie; second vice-president, Albert K. Watts.

A carboy of ammonia, which was being hauled with a rope and pulley to the jewelry polishing plant of Jacob Jacobs, on the fourth floor of the building at 155 Suffolk St., fell to the basement last Wednesday, exploding and scattering the fumes. The employes in tailor shops in the building rushed in a panic to the street. Ten or 12 were overcome by the fumes, and three were taken to Gouverneur Hospital in an ambulance. Firemen were called and the police reserves were summoned to keep back the crowds that gathered. Mr. Jacobs and Joseph Kabb, the boy who had charge of the tackle, were summoned to the Essex Market Court, and an investigation is being made by the police as to the circumstances of the accident. It is said that the carboy slipped from the rope, which had not been fastened securely.

An increase in salary to $2,500 was given last week to Frederick Rosenberg, one of the two examiners of jewelry and precious stones at the appraiser's stores. It was said at the office of the deputy appraiser in charge of the division, which includes jewelry and precious stones that the new system adopted several months ago, of requiring two examiners to pass on each importation, is proving highly satisfactory. The examiners are Wm. B. Treadwell and Mr. Rosenberg. Instead of the old plan, according to which all the imports in this line go to a single examiner, who afterward assigns part of the work to an assistant, all the shipments are now divided between the examiners as evenly as practicable and each man's work is checked by the other. The deputy appraiser said that he has heard nothing but words of commendation for the system, importers declaring it to be eminently fair both to the government and to the importers. With the annual importation of precious stones and pearls exceeding $43,000,000 in valuation, he said, it is recognized that too much responsibility would be placed on a single examiner, no matter how capable he might be, if he were called upon to pass all the shipments.

According to a report published several days ago in one of the daily papers, Tiffany & Co. have caused the arrest of a young man, 20 years of age, employed in the diamond setting department, on the charge of stealing diamonds. It was said that the thefts have been going on for months. The young man was said to be a son of one of the old employes of the company. It accordance with the usual practise, the members of the firm decline either to deny or to affirm the report. If the arrest has been made the police are trying to withold information, and it is said they expect to arrest within a short time a man who is accused of being an accomplice with the youth now in custody. The man under suspicion, it is said, is an outsider, who has not been in the employ of the firm.

The Strange Jewelry Co., Sherman, Tex., recently filed an amendment to its charter in the State Department, increasing its capital stock from $10,000 to $20,000.

Attleboro.

Edward M. Coe has taken a position in the New York office of the Bliss Bros Co.

Charles E. Bliss, a retired manufacturer, formerly of Bliss Bros., is seriously ill at his home.

Edwin Bullock has resumed a position of responsibility which he held some time ago in the factory of D. S. Spaulding & Co., at Mansfield.

Elections were held at three of the churches last week, and among those who received office were: Harold E. Sweet, of the R. F. Simmons Co.; Edward L. Gowen, Fred L. Torrey, Winthrop F. Barden, of Chapman & Barden; Charles O. Sweet, of C. O. Sweet, Son & Co.; David E. Makepeace, of the D. E. Makepeace Co.; Martin L. Chapman, of Chapman & Barden; C. A. Marsh, of C. A. Marsh & Co.; Everett S. Horton, of the Horton, Angell Co., and others.

The movement of the adjoining town of North Attleboro, which has petitioned the Legislature for the establishment of a jewelry trade school within its borders, strikes a responsive chord in Attleboro. The legislators from this town have already promised to lend their aid to the project while it is going through its formal stages, and there is informal talk that something of the same sort may be done for Attleboro. No one has yet been found to exploit the matter.

The contract was awarded by S. O. Bigney & Co. last week to E. K. Watson, of Warren, R. I., for the erection of the new extension to the firm's present big factory. The new edifice will be 250 feet long, facing County St., and running eastward at right angles to the street, and parallel to the present factory. It will be joined to the present shop at both front and rear. The completed Bigney plant will then consist of three parallel sections, each 250 feet long, united by a long section on the street end, and the same way at the rear, and having between the sections two large courts, for light, ventilation and shipping convenience. Several concerns are already negotiating for space in the new section, part of which, however, will be required for an extension of the Bigney plant. Work will begin early in the Spring. The material will be of brick and the fittings as thoroughly modern as can be procured.

North Attleboro.

J. J. Sommer is confined to his home with grippe.

Oscar Hornig left Monday on a New England trip for Codding & Heilborn Co.

Charles E. Stanley returned on Friday from a middle western trip in the interests of the estate of O. M. Draper.

A. H. Bliss and G. Herbert French were in New York last week attending the automobile show. Both jewelers left orders for a new machine.

C. Ray Randall has purchased the residence of Woodbury Melcher on High St Mr. Melcher intends making his home in Newton in the future, although he will continue his jewelry interests in Plainville.

Arthur E. Smith & Co., retail jewelers, have received notice that the Ray building in Franklin, wherein they are located, is to be torn down and replaced by a more modern structure. They must vacate their quarters by March 1.

George K. Webster, William H. Bell and William H. Riley are being urged to allow their names to be used as candidates for the Board of Selectmen.

Boston.

George E. Knapp and George E. Knapp, Jr., went to Norwich, Conn., last week on an outing trip.

Fred Fuller, salesman for D. C. Percival & Co., went to Warren, Me., last week on a vacation trip.

E. W. Byram, Boston manager for the W. L. Gilbert Clock Co., has been in New York for several days at the company's headquarters on business.

The Ringset Co. has discontinued the manufacture of charcoal moulds, but these will hereafter be carried by the Bruno Crucible Co., 8 Waltham St.

W. A. Lamb, representative of the Cohannet Silver Co., who has had an office heretofore in the Jewelers' building, will vacate his quarters next month, and devote his time to selling goods on the road for the concern.

George A. Carpenter, Boston manager for the Crescent Watch Case Co., is having his offices in the Jewelers' building enlarged by the addition of another room and remodeled to adapt them more fully to the needs of the business.

August Sweetland, son of Charles Sweetland, of the Jewelers' building, and associated with his father as salesman, was married last Wednesday evening in Newton to Miss Gates, of that city. They have gone West on an extended wedding tour.

Frank Cheney, of Lawrence, Mass., was arrested in this city Saturday evening, charged with having fraudulently obtained a diamond ring, valued at $35, by misrepresentations made to Todd, Smith & Co., jewelers, at Beverly, Mass., on Saturday morning.

C. E. Durgin, of the Thomas Long Co., who has been at Presque Isle, Me., on a recreation trip, was a participant last week in some volunteer rescue work during a fire at a stock farm there, when about 400 horses were in danger, personally saving three of the most valuable horses in the stables.

Walter W. Cook, Natick, Mass., well known in the Boston trade, recently went to Kingston, Jamaica, on a trip for the benefit of his health. Some apprehension has been felt regarding him, as up to last Saturday no word had reached his friends to let them know of his safety since the disaster.

Bowling is a favorite recreation among the jewelry salesmen, and competing teams are organized in a number of the leading houses. The Smith, Patterson Co. team, for instance, has played recently against the Shreve, Crump & Low Co. team, the latter being defeated, and twice against the Bigelow, Kennard & Co. team, resulting in a tie.

Charles Goodman, who attempted to make a hurried departure last Friday from the jewelry store of Ludwig Blumberg with an unpaid-or watch in his possession, was stopped by the jeweler's door-closing device and held for the police. He was found to have a record, and in court he received a sentence of a year in the House of Correction.

M. H. Smith, of the Smith, Patterson Co., has been in New York on a buying trip during the past week. Two of the firm's buyers, Edward Barlow and Miss McPherson, were also in New York last week, and Mr. Smith is joined this week by Messrs. F. S. Chick, Henry Reynolds, Joseph C. Batchelder and James Kingman, buyers for leading departments.

Among the visitors in town last week were J. H. Sawyer, Bar Harbor, Me., who stopped over in Boston en route to a southern Winter resort; and C. A. Gaudette, of Fall River, Mass., who has jewelry stores in Arctic Centre and New Bedford. Mr. Gaudette was accompanied by his wife, and they were about to start west on an extended trip, during which they will visit California and Mexico.

Henry W. Patterson, of the Smith, Patterson Co., went to Montreal again last Friday to look after matters in connection with their establishment in that city, which was recently visited by fire. Since the fire the factory in this city, which was fully equipped when the Boston building of the concern was remodeled, but had not been put in operation, has been started up to take the place, temporarily at least, of the Montreal manufacturing plant.

At the annual meeting, held Friday evening, of the Arts and Crafts Society, the following officers were elected: President, H. Langford Warren; vice-presidents, A. W. Longfellow, J. Samuel Hodge, C. Howard Walker; treasurer and clerk, Frederic Allen Whiting; members of the council, Miss Mary Crease Sears, C. Howard Walker, I. Kirchmayer, John E. Peabody, Frederic Allen Whiting, J. Templeman Coolidge, Jr., Henry Lewis Johnson, A. W. Longfellow, H. B. Warren, J. Samuel Hodge, Ralph Adams Cram, H. Langford Warren, Carl H. Heintzemann, Arthur J. Stone, William H. Grueby. The anniversary exhibition will continue from Feb. 5 to Feb. 26.

Canada Notes.

I. B. Moss, Lunenburg, N. S., has purchased the business of L. B. Forsyth, Queen St., W., Toronto, Ont.

Henry Bank, eastern traveling representative of the Toronto Jewelry Mfg. Co., has gone on his Spring trip to the maritime provinces.

W. Busby, Oakville, Ont., and J. J. Hollingshead, Woodbridge, Ont., were among out-of-town buyers who called on the Toronto, Ont., trade this week.

The number of failures in the jewelry trade of Canada during 1906 was 15, with liabilities of $112,034, as against 20 failures, with $76,697 liabilities, in 1905.

W. A. Cole, assignee of the estate of David Goyer, Ottawa, Ont., who assigned in April, 1905, and paid a dividend of 25 per cent., dying shortly afterward, is taking proceedings on behalf of the creditors to recover the amount of a life insurance policy for $2,000, held by deceased.



Mr. Young is about to open a store at Roseville, Cal.

Frank Barndt has commenced business at Doylestown, Pa.

R. E. Hutton recently started in business in Pierce, Nebr

Herden Bros. are new jewelers located in Philadelphia, Pa.

S. Schloss has also opened a new store in Philadelphia, Pa.

J. Pearlsten has engaged in business at 1024 Girard Ave., Philadelphia, Pa.

The Krug-White Jewelry Co., of Staunton, Ill., has been incorporated, with a capital stock of $15,000. The incorporators are W. J. Krug, H. J. White and Lena Krug.

Norman A. Forbes, Richard W. Forbes and George S. Shepherd have incorporated the Forbes Engraving Co. at Portland, Ore., with a capital stock of $10,000, to do a general business at that place.

The De Witt-Black Co., of Rochester, N. Y., has been incorporated to manufacture jewelry and cutlery, etc., with a capital of $10,000. The incorporators were A. W. De Witt, J. Black and C. C. Milne, of Rochester.

The W. C. Correll Jewelry Co., Concord, N. C., was recently incorporated with a capital stock of $20,000, of which $7,300 has been subscribed, to carry on a jewelry business. The incorporators were W. C. and N. A. Correll, and Edward A. Moss, all of Concord.

Providence.

F. T. Blackford is now on the road for the S. B. Champlin Co., of this city.

The Gorham Mfg. Co.'s factory closes Saturday, Jan. 26, until Monday, Feb. 4, for the annual overhauling of the plant.

Among the imports at the port of Providence last week were 12 packages of imitation precious stones from Bremen.

W. C. Lind and Harry M. Mays are on committees having in charge the arrangements for the annual ball of the Edgewood Yacht Club, Feb. 14.

Harvey J. Flint, who recently withdrew from the employ of D. Wilcox & Co., has decided to at first engage in a general repair business, but may later take up some manufacturing line.

With a capital stock of $60,000, the Jencks Paper Box Co. has been incorporated, the officers being: President, John J. Jencks; secretary, Frank A. Barnes, and treasurer, Howard W. Jencks.

Among buyers in town last week were: T. Lyons, New York; Max Weil, Salt Lake City, Utah; J. Lewis, San Francisco; J. L. Sabbath, Montreal; J. Eastwood, New Glasgow, Nova Scotia; J. Jacobs, San Francisco, and H. Abrams, New York.

On Thursday evening the Ostby & Barton Co. Employes Mutual Relief Association had a dance in Music Hall, about 1,400 being present. Music was furnished by Maguire's Savoy Orchestra, and the following were the committee in charge: Dennis A. McCullum, chairman; Everett J. McGowan, secretary; Fred Yorkery, treasurer; William J. Fitzpatrick and John Scully.

News Gleanings.

Harry Janowitz, Johnstown, Pa., returned recently from a purchasing trip to New York.

The stock in the store of H. W. Schwartz, Coplay, Pa., was sold at the sheriff's sale recently.

E. Deull, Pottsville, Pa., last week purchased the building in which his store is located, for $25,000.

A. U. Schlaudecke, Erie, Pa., who had been confined to his home for two weeks by illness, has resumed the management of his business at 1027 State St.

George Hicock, a jewelry salesman, was recently found dead in his bed in a hotel in Trinidad, Colo. The deceased was 65 years old and a member of the B. P. O. E.

A daring burglary was committed a short time ago in the store of the Black Mercantile Co., Cameron, Ind. T., where thieves blew open the safe and escaped with about $400 in cash and jewelry valued at $90. Bloodhounds were placed on the trail of the burglars. Thus far no arrests have been made.

Two young girls named Sorenson, residing on W. 6th St., Leadville, Colo., recently stole three gold rings valued at about $50 from the store of W. A. S. Parker, 512 Harrison Ave., that city, while the clerk's attention was engaged elsewhere. The girls took the rings from a tray which had been placed before them. The jewelry was subsequently recovered and the young shoplifters allowed to go unpunished.

Brainard Lemon, son of the late James K. Lemon, Louisville, Ky., whose obituary was published in the last issue of THE CIRCULAR-WEEKLY, will continue the business of J. K. Lemon & Son at 511 Fourth Ave., Louisville, without change of any kind. The business was established in 1828 by Jas. I. Lemon, whose son, the late James K. Lemon, succeeded to it, and it was the wish of the latter that it should be continued by his son without change. The family of the late Mr. Lemon wish to acknowledge their appreciation of the many expressions of sympathy received from members of the jewelry trade.

The well-known wholesale and diamond importing firm of Jos. Linz & Bros., Dallas, Tex., recently dissolved by mutual consent, Joseph Linz, the head of the firm retiring after a career of 30 years in business. His interests were purchased by the remaining partners, Messrs. Simon, Albert and Ben Linz, who continue the business without change under the firm name of Linz Bros. Joseph Linz retired in order to give his entire time to personal affairs and will hereafter give much attention to the new Linz Realty Co., of which he is president. His withdrawal from the jewelry trade is deeply regretted by his many friends, who all wish him success in his new venture.

Connecticut.

Henry L. Beach, Bristol, left recently for California.

Gen. Geo. H. Ford, New Haven, who has been confined to his home several days by influenza, is convalescent.

James D. Bergen, president of the J. D. Bergen Co., Meriden, is gradually recovering from an attack of la grippe.

President J. G. Woodworth, of the Wm. L. Gilbert Clock Co., Winsted, has been re-elected a director of the First National Bank of Winsted.

F. A. Wallace, Clifford W. Leavenworth and Charles D. Morris attended the inaugural reception given to Gov. Woodworth, at the Foot Guard armory, in Hartford.

Walter Camp recently conferred with the representatives of the West Point Football Association, New Haven, in regard to the Yale game next year. The date fixed for the contest was Nov. 2.

William F. Duyser, an employe of the Wm. L. Gilbert Clock Co., Winsted, died at his home at that place, Tuesday evening, of last week, of scarlet fever, following an attack of tonsilitis.

Geo. H. Shine, a well known optometrist, died about a week ago, at his home, in Rowayton, of kidney trouble. The deceased had been ill for several months and is survived by a widow and an infant daughter.

Friends of Walter Ingraham, of the E. Ingraham Co., Bristol, were made anxious by a recent report that he had been a visitor in Kingston, during the earthquake. The report was untrue, as Mr. Ingraham had been in Bermuda with his family.

At the annual meeting of directors of the First National Bank, Wallingford, last week, the following officers were elected: President, F. A. Wallace; vice-president, C. H. Tibbetts; auditors, C. H. Tibbetts and G. M. Hallenbeck; cashiers, W. H. Newton and F. M. Cowles.

The traveling representatives in the employ of the J. B. Williams Co. held their annual reunion recently. An enjoyable banquet was held and handsome souvenirs consisting of pocket knives from Tiffany's, each bearing the initials of the recipient, the date and the letters "J. B. W. Co.," were distributed.

The grand list of the town of Bristol for 1906 shows the following assessments on property belonging to members of the trade: American Silver Co., $83,500; J. R. Holley, $14,780; E. Ingraham Co., $19,000; W. A. Ingraham, $28,000; W. S. Ingraham, $35,050; Sessions Clock Co., $164,200; W. E. Sessions, $82,290; Thompson Clock Co., $5,700; Dunbar Bros., $13,500, and E. B. Dunbar, $14,000.

Hugo Wasserman, who for many years past has been a valued employe of the Plaut-Cadden Co., Norwich, Conn., will conclude his duties there the first of March, and after a month's rest will go to New Brunswick, N. J., where he is to engage in the manufacture of chemicals, being a member of a new company to organize and locate there. Mr. Wasserman will be in charge of the factory as manager and be secretary and treasurer of the company as well as having an interest in the concern. His cousin, Hugo Koblenzer, will be one of the company, and will represent it on the road.



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Vol. LIII. CHICAGO, WEDNESDAY, JANUARY 23, 1907. No. 25.

Chicago Notes.

H. W. Allen and wife have left for a two weeks' trip to Cuba.

C. E. Child, of the C. M. Robbins Co., is making a Pacific Coast trip.

Emil Anderson, Kindred, N. Dak., is attending a course in optics in this city.

Ed. Walther, with the D. F. Briggs Co., has just returned from a western trip.

C. H. Tew, representing the E. Howard Watch Co., was a visitor here last week.

F. M. Sproehnle is making a trip to the Pacific Coast, accompanied by his family.

R. C. Demarest is on a trip east to secure a few good jewelry lines to represent in Chicago.

James Sutherland, with the Schrader-Wittstein Co., is on a two months' western trip.

Frank H. Chullen, representing the Ohio Cut Glass Co., is on a trip through the northwest.

W. A. Fay, representing the John T. Mauran Mfg. Co., is making a trip to the Pacific Coast.

C. A. Garlick is in New York and will attend the banquet of the 24-Karat Club before returning.

Sol Hess has just returned from a visit to the factory of the Dueber Watch Case Co., Canton, O.

Julius Ziegler has gone with his son, Harold to San Antonio, Tex., instead of to West Palm Beach, Fla.

H. M. Lane, manager of the Chicago office of Reed & Barton, has been making a visit to the factory at Taunton, Mass.

C. H. Knights, of C. H. Knights & Co., accompanied by his family, leaves this week for San Diego, Cal., to spend the Winter.

A. P. Wilkes, representing the Mauser Mfg. Co. and S. Sternau & Co., is covering the territory in Michigan formerly covered by Julius Mayer.

J. W. Frazier, Illinois representative of the South Bend Watch Co., is here now and will make Chicago his headquarters for the next three months.

Charles V. Pope, Holdrege, Nebr., was here recently looking after the funeral arrangements of his brother, who met accidental death by an explosion of gas.

Henry Urner, manager of the factory of the Queen City Silver Co., Cincinnati, O., was here last week visiting Hugh E. King, the western representative of the concern.

E. A. Dorrance, manager here for Simons, Bro. & Co., has been confined to his home on account of a severe cold. He expects to make a trip east, visiting the factory at Philadelphia, this week.

Francis T. Lotz is the new salesman for the Juergens & Andersen Co., and in common with the other salesmen of this company will leave for his territory the latter part of the month.

C. F. Huntington, formerly for many years with the Ansonia Clock Co., has accepted the position of city salesman with the Seth Thomas Clock Co., left vacant by the resignation of D. P. Butler.

Lawrence Everett, boarding at 685 Superior St., and employed by F. A. Hardy & Co., became despondent over a love affair, last week, and committed suicide by drinking poison. He was 22 years old.

E. G. Lewey, of Lewey Bros. Co., left the early part of the month for a 30 days' trip to Cuba by way of New Orleans. He will visit several of the larger cities in the southern States on his way home.

"Jake" Swartchild, of Swartchild & Co., accompanied by his wife, will leave on Feb. 1 for a two months' trip to California. Mr. and Mrs. Swartchild will visit all the important points of interest en route.

Cy. Pickering, of H. Z. & H. Oppenheimer; Sam Wallach, of Stern Bros. & Co., and Norman Strauss, of Jacob Strauss & Sons, visited the trade here last week in the interest of these New York diamond firms.

The Krug-White Jewelry Co., Staunton, Ill., was recently incorporated with a capital of $15,000, and succeeds to the business of W. J. Krug, of that place. The incorporators were: W. J. Krug, H. J. White and Lena Krug.

Ed. Fry, Gus. Weinfeld, M. W. Silverberg, H. G. Schramm, Leo Stein and Otto Leiberman, of the traveling force of the Stein & Ellbogen Co., are preparing to leave for their respective territories the latter part of this month.

The following are among those who recently entered the Kandler School of Engraving: H. A. Gayhart, Hot Springs, Ark.; H. S. McCray, Chicago; R. Roberts, Billings, Mont.; T. R. Gartland, Rock Valley, Ia.; Emil Anderson, Spring Valley, Minn.

James McNenanim, Frank Newcomb, Charles Nesbit and H. T. McSweeney, of the traveling force of M. S. Fleishman, will leave for their respective territories this week. They attended, as did all of the employes, a banquet at DeJonghe's a few evenings ago, given by Mr. Fleishman.

I. M. Radabaugh, Hastings, Minn., who is the secretary of the American National Retail Jewelers' Association, received a telegram last week while here attending a meeting of the executive officers of that association, to the effect that he had been appointed a member of the Minnesota State Board of Examiners in Optometry.

George H. Thomas, in the Heyworth building, who has been representing Scharling & Co., Newark, N. J., and was a local representative of the Shephard Mfg. Co., has added to these two lines that of the Woodside Sterling Co., New York, which he will represent from Pittsburg west. Morton Bernheimer, of this company, will visit the new office here this week.

A. E. Madsen, of Rettig, Hess & Madsen, with headquarters in Minneapolis, has been in this city for the past two weeks. Rettig, Hess & Madsen have recently taken on some more salesmen, so that their full force now is as follows: A. E. Madsen, northwest; M. H. Cowan, far west; W. H. Cohen, south and middle west; F. C. Emerson, Ohio, Indiana and Michigan; Sol. Hess, Chicago and east.

Following their usual annual custom, Benj. Allen & Co. gave a banquet to their road salesmen and their heads of departments in the German room at the Grand Pacific Hotel, Thursday evening. The affair was informal, and was voted a huge success by every one present. In these annual gatherings many experiences are exchanged between the employes of this large jobbing house, and this annual meeting is looked forward to with interest and pleasure by all concerned.

G. W. Brethauer, in the Champlain building, who has had a suit against the Union Traction Co., in which he was given a verdict in the trial court for $10,000, which judgment was confirmed by the Supreme Court, has now received a check from the company for $11,282.11, which includes interest for three years—the time elapsing from the time the original judgment was entered in his favor. Mr. Berthauer had a dispute in January, 1902, with the conductor of a N. Halsted St. car over a transfer slip. Inasmuch as the conductor was strong and husky and Mr. Berthauer an old man—an old soldier, by the way—the result was that Berthauer was hurled to the ground from the moving car and sustained a scalp wound and permanent injury to the hearing of his right ear. He was unconscious for 10 days after the accident and away from his business for over three months.



Will you be in Pittsburg this month?

Our new line for 1907 is now being shown at

Monongahela House

Room No. 95, by our

Mr. GEO. C. PUGH

Failing to see this line is like losing money

OHIO CUT GLASS COMPANY

BOWLING GREEN, OHIO

Salesrooms:

CHICAGO
35 E. RANDOLPH STREET

NEW YORK
25 W. BROADWAY

ST. LOUIS
404 N. 4th STREET



TRADE MARK.

A. C. BARD & CO.

IMPORTERS AND CUTTERS OF **DIAMONDS**

Loose or mounted goods on memo. to responsible dealers.

103 STATE ST., CHICAGO. COLUMBUS MEMORIAL BUILDING.

FULLY ADJUSTED

FINISHED MATERIAL



17 J. Bridge Model

Regular Sizes

also

Thin Model

TAVANNES WATCH CO.

131 Wabash Ave., CHICAGO

2 Maiden Lane, NEW YORK

Cincinnati.

Fred Gruen, of D. Gruen, Sons & Co., is looking after business interests in Mexico City.

J. F. Krohme, Clarksburg, W. Va., spent a few days here the past week with friends.

"Gus" Wahl, watchmaker for George H. Newstedt, is kept away from business by a severe illness.

A. A. Spiegel & Co. have secured the services of R. Garfield Maas, who will travel through the west.

Fred J. Kilb, engraver, is receiving felicitations upon his recent marriage to Miss Wall, of Newport, Ky.

Arthur Wadsworth and Frank Stagman, of the Wadsworth Watch Case Co., are in New York on business.

J. B. Osthoff, of Joseph Noterman & Co., and his family have returned from a sojourn at Zellwood, Fla.

Joe Rifkin, of L. Heller & Son, New York, and his bride spent a part of their honeymoon here last week.

Philip Horr, Aurora, Ind., who was a visitor here last week, was recently elected president of the Aurora National Bank.

Lee Loeb, Mayo Loeb and I. Herman, of Herman & Loeb, have started on trips to the West, Ohio, Kentucky and Indiana.

C. M. Wallace, Huntington, W. Va., stopped off here last week on his way to French Lick Springs, Ind., where he will recuperate.

The engagement of Oscar S. Fox, of Fox Bros. & Co., and Miss Ruth B. Levy, of Vicksburg, Miss., was announced recently at that place.

Frohman & Co. have leased larger quarters in the Carlisle building near their present location, and have given a contract for new office fixtures.

Jobbers are having considerable difficulty in getting goods from the East, as the trains cannot enter downtown depots, thereby causing a delay in deliveries.

Frank Clark, of George A. Clark & Son, Lorain, O., stopped off at Cincinnati last week, en route to New Orleans and Panama, where he will remain some weeks.

Ben Schneider, whose store on upper Vine St. was robbed last week of $1,500 worth of goods, offered a reward of $300 for any information leading to the recovery of the stolen articles.

Abner C. Thomas stopped off here last week, en route to Sistersville, Va., where he will again take up his old business, having closed out his store at Anniston, Ala., where he located over a year ago.

A. G. Schwab, of A. G. Schwab & Bro., and Sol Fox, of Fox Bros. & Co., recently attended the convention of the Hebrew Union Congregations at Atlanta, Ga., where the latter was elected one of the executive board.

M. J. Greenwald, in the Arcade, has turned over his interest in the "Imperial" to his brother, Albert Greenwald, who is now the sole proprietor. M. J. Greenwald will devote his time exclusively to his original store.

Out-of-town jewelers here during the past week purchasing stock included: F. McComb, Hamilton, O.; E. F. Randolph, Williamson, W. Va.; William E. Miller, Massillon, O.; C. A. Gossard, Washington C. H., O.; W. L. Lehne, Decatur, Ind.

F. E. Jack, manager of the factory of the Queen City Silver Co., has resigned his position with that corporation to assume the vice-presidency of the Hofman Jewelry Co., Columbus, O. Henry Urner will take the position formerly occupied by Mr. Jack.

The annual stockholders' meeting of the Herschede Hall Clock Co. was held Jan. 19 and the following officers and directors were re-elected for the ensuing year: President, Frank Herschede; vice-president, William H. Stewart; secretary and treasurer, John A. Herschede; directors, J. Fred Kramer and Thomas H. Kelley, who with the above officers, constitute the full board. The stockholders congratulated the present management upon the excellent showing of the past year.

A young man about 23 years old and of good appearance called at several of the jobbing houses in the past week and tried to get various articles on memorandum, saying that local dealers had sent him. He hadn't any orders, so his request was refused. A young man of this description called on Peck, Schneier & Peck, saying A. M. Plaut, manager of the National Jewelry Co., sent him for some diamond emblem goods. "Gus" Peck, who waited on the young man, said that as he hadn't any order from Mr. Plaut he would see Mr. Plaut about it himself. The young man then departed, and an investigation disclosed that the man was a swindler. Plaut notified others, and it is believed no one has suffered.

Kansas City.

The Merry Optical Co. is remodeling its office and salesroom.

F. J. Nevin, of Nevin Bros., made a trip to St. Joseph last Sunday.

Ed. Larkin, formerly with Gurney & Ware, is now with the Green Jewelry Co.

J. Levin, with Kionka & Kionka, represented that firm at the optical meeting in Lincoln, Nebr., last week.

C. P. Martin, Kirwin, Kans., was a visitor in this city last week. He reports that hunting is good around his town.

Otto Knaul, a traveler for Woodstock-Hoefer Watch & Jewelry Co., reports the arrival at his home of a nine-pound girl.

P. H. Seewald, of Amarillo, Tex., was in Kansas City the early part of last week, and accompanied E. S. Villmoare to Lincoln.

D. C. Prudden, optician, will soon move from his present quarters in the Hewson building to the Corn Belt Bank building.

C. M. Weed, with the Woodstock-Hoefer Watch & Jewelry Co., has recovered from his recent illness, and is attending to his regular duties.

W. H. Meyer, Lawson, Mo., passed through Kansas City last week on his way to Oklahoma, where he is going to spend a couple of weeks hunting.

F. A. Ryer, of the retail jewelry firm of F. A. Ryer & Co., was carried on Jan. 11 to Miss Norma F. Rizer. The couple went east on their wedding trip.

Chas. W. Palm, Hale, Mo.; A. A. Matthews, Kansas City, Kans., and J. T. Doyle, Shelbyville, Mo., have just enrolled at the Southwestern Optical College.

Ed. S. Villmoare and Fred Cateron, travelers for the C. B. Norton Jewelry Co., went up to Lincoln last week to represent the house at the optical convention.

D. B. Ward, of the Ward & Crellin Jewelry Co., left the early part of last week for Lincoln, Nebr., where he attended the meeting of the Nebraska State Optical Association.

Kionka & Kionka report that C. P. Kionka, who started out on the road right after the first of the year, has been quite ill, but is again able to attend to his business duties.

The following out-of-town jewelers visited this city last week: H. C. Schultz, Hays, Kans.; W. S. Noble, Drexel, Mo.; Mr. Logan, of Logan Jewelry Co., Mangum, Okla.; W. K. Thompson, Chula, Mo.; T. L. Baskett, Chillicothe, Mo.

The following new pupils have just been enrolled at the Kansas City Polytechnic Institute: H. C. Schultz, Hayes, Kans.; E. M. Maupin, Bolivar, Mo.; J. G. Morris, Humboldt, Nebr.; C. L. Baskett, Chillicothe, Mo., and J. T. Doyle, Shelbyville, Mo.

Dr. S. W. Lane, who went to Lincoln, Nebr., to deliver several lectures before the Nebraska State Optical Association, was authorized to invite the association to hold its next meeting in Kansas City at the time of the convention of the National Association, and at the same time to attend the National Association meeting.

The jewelry jobbers of this city are anxious to learn the whereabouts of F. C. Roder, who was engaged in the retail jewelry business in Higginsville, Mo., until after Christmas, and who disappeared just after that time. He is a man of medium height, weighs about 150 pounds, sandy complexion and moustache and talks with a German accent. He is club-footed. He is said to have been engaged in business in Wisconsin at one time and also in Toronto, Can.

Omaha.

R. E. Hutton, Pierce, Nebr., is opening a new store at that place.

L. A. Borsheim, of Brown & Borsheim, is confined to his home with a severe attack of rheumatism.

A. Mandelberg left last week for an extensive eastern trip, including New York, Boston, Philadelphia and Washington.

T. Zurbrugg, president, and Mr. Fogg, treasurer, of the Keystone Watch Case Co., Philadelphia, Pa., were in this city during the past week.

W. P. McCall, Geneva, Nebr.; Mr. Doyle, Neola, Ia., and Oscar Mills and wife, Cherokee, Ia., visited this city last week.

Mr. and Mrs. C. L. Shook, A. F. Smith and T. J. Brunner, of the A. F. Smith Co.; T. L. Combs and B. B. Combs, J. C. Hutcson and B. F. Wurn, of this city, were in Lincoln last week, attending the State Optical and Jewelers' Convention, which convened there.

The winner in the word contest of Frank C. Hyde & Co., Appleton, Wis., made 3,016 words from the letters contained in "Hyde & Co., Jewelers."

San Francisco.

The Macey Jewelry Co. has put in a new show window.

Sam Cohen, of the Diamond Parlor Jewelry Co., was seriously ill last week.

Mr. Johnson, formerly with H. C. Van Ness & Co., is now with Julius A. Young.

Murray Mayer, of Mayer & Weinshenk, goes east next week, to purchase Spring stock.

Mr. and Mrs. Henry M. Abrams, wholesalers of this city, are now stopping in New York.

Mr. Hammersmith, of Hammersmith & Field, has gone with the Shriners on their pilgrimage to Fresno.

J. Sonnenfield, formerly of 331 Kearney St., has opened a lapidary shop on Sacramento St., near Fillmore.

While walking along East St. in this city, Charles Merring, a jeweler, stumbled through a broken sidewalk and fell into a basement, breaking his leg.

A. F. Loudberg, who has for some years past been with the W. K. Vanderslice Co., has taken a position in the art department of Vickery, Atkins & Torrey's new store on California St.

T. Lundy, who, since the fire, has been located in temporary quarters at 744 Market St., intends to resume his former location in the Claus Spreckels building, as soon as repairs have been completed.

Ed. Bastheim, with the Alphonse Judis Co., will be married to Miss Irene Eakle to-day in Los Angeles. Alphonse Judis is still in Los Angeles, recovering from his recent illness, but expects to be back at his business by Feb. 1.

The Supreme Court of California has decided the long drawn out case of Louis O. Levison, receiver for the bankrupt firm of Schumacker & Co. against J. Boas in favor of the receiver. The court held that Mr. Boas had conducted a pawnbrokerage business without complying with the laws of the state or of the city and that the jewelry deposited with him as security for money loaned Schumacker & Co. must be turned over to the receiver.

R. F. Allen and Horace W. Morgan, acting for the wholesale jewelers of this city, have secured the lease of the new Jewelers' building, to be erected by the D. Samuels Realty Co., on the south side of Bush St., near Grant Ave. The lease is for 10 years at a total rental of $84,000. The contract for the construction of the building was let last week. The contract calls for a four-story and basement class "C" building to cover a lot 34½ feet by 120 feet, and to be built throughout of fireproof materials.

H. C. Ahlers, a dealer in diamonds and other precious stones at 1460 Sutter St., after being requested to display his stock to a prospective customer at 6 o'clock Jan. 14, turned and faced a revolver within a few inches of his face. Instead of obeying the armed man's demand to surrender his jewels, he grappled with the thief, wrested the revolver from him and a few moments later had the satisfaction of handing his man over to the police. Mr. Ahlers had suffered a number of lacerations and was taken to the Central Emergency Hospital for treatment, but was able to go to the police station and identify his assailant after having his wounds dressed. The robber gave his name as Emanuel Alonzo, of 2326 Pacific Ave., Alameda, Cal. Before the fire of last April he was a resident of this city. He has a wife and two children and claims to be a member of the Painters' Union, but admits that he has not worked at his trade for a number of months.

Pacific Northwest.

W. D. Roof, Springfield, Ore., was a visitor last week at Portland, Ore.

B. N. Butler, Medford, Ore., has moved his stock into the H. C. Garnet building, in the same town.

H. E. Whitman, Blaine, Wash., has sold his store to Barber & Barr. He will remove to Palouse, in the same State, where he will open a store.

C. R. Cousino, formerly in business at Grant's Pass., Ore., but for a number of years at Crescent City, Cal., is now visiting at the former place.

G. Heitkemper, Klamath Falls, Ore., was in Portland, Ore., last week, buying stock for his Spring trade. He is adding a musical department to his store.

The Marx Jewelry Co., New York, has begun suit against Ben. C. Nichols at Spokane, Wash., to recover $1,256 alleged to be due since December, 1897, when the defendant was in business in Spokane. It is alleged in the complaint that the whereabouts of Mr. Nichols has been known to the plaintiff until recently.

John Hardwick, who has been in the jewelry business at Walla Walla, Wash., for the past nine years, made an assignment last week for the benefit of his creditors. A. K. Dice was appointed receiver and L. L. Tallman and Charles Martin were selected to invoice the stock. The appraised value of the stock at cost figures is placed by the appraisers at $12,400, while the total liabilities are not quite $8,000. It is said that the assignment was made because Mr. Hardwick feared that attachment proceedings would be begun.

Denver.

E. L. Deacon has left for a trip through Colorado.

The daughter of A. J. Raine, a well-known jeweler of this city, died on the night of Jan. 16.

The wife of W. F. Vic Roy has left for a trip through California, where she will spend the Winter.

Now that the holiday rush is over the Denver Manufacturing Jewelers' Association will resume its semi-monthly meetings.

Out-of-town jewelers who called on the local trade last week included: George L. Payne, Boulder, Colo.; E. L. Peisar, Glenwood Springs, Colo.; W. H. Brannan, Braunan Bros., Loveland, Colo.; J. P. Wilcox, Idaho Springs, Colo.; Col. Lewis, Sedalia, Colo.; C. A. Witherspoon, Boulder, Colo.

J. L. Mullins, proprietor of the J. L. Mullins Jewelry Co.'s stores in Hillsboro and Morrisonville, Ill., has purchased the interest of J. F. Mitchell, his partner at Morrisonville, and will take personal charge of the establishment at that place.

St. Louis.

James J. Burke, president of the Brooks Jewelry & Optical Co., has returned from a business trip to Chicago.

W. E. Susong has started out on his initial trip for the Bauman-Massa Jewelry Co., through Missouri and Iowa.

C. L. Stange, with the L. Bauman Jewelry Co., departed last week for a trip over his territory, which is southwestern Missouri.

Al Klein, formerly with the Bauman-Massa Jewelry Co., is now with the material department of Edwards & Sloane, Kansas City, Mo.

Ralph Wilson, formerly with J. F. Dailey & Co., this city, and later with the Dailey firm in Chicago, is now with the Eisenstadt Mfg. Co.

Robert King, Atlanta, Ga., stopped off in this city several days last week on his way east. He states that the prospects for 1907 in his section are far brighter than last year.

T. Zurbrugg, president of the Philadelphia Watch Case Co., Riverside, N. J., spent several days here on a general tour last week. He was accompanied by Charles E. Fogg, treasurer of the concern.

Reports from St. Vincent's Asylum state that Walter L. Ely, manager of the repairing department of Mermod, Jaccard & King Jewelry Co., who is suffering from a nervous breakdown, is reported to be rapidly improving.

John F. Zeitler, 2013 Salisbury St., has purchased the store of Bierbaum & Bohle, at 2106 N. 14th St. Mr. Zeitler will conduct both stores, his son, William T. Zeitler, being in charge of the latter named establishment.

S. Fuller, who installed the jewelry department of the Wright Chemical Co., Jefferson Ave. and Olive St., has severed his connection with that firm, and it is understood that he will enter the jewelry business on his own account.

The St. Louis jobbers have been advised that O. N. Barnhill, who was watchmaker for the Morris Drug & Jewelry Co., which failed some time ago, has purchased the jewelry branch of the business, and will conduct it at the old location.

Among the visiting jewelers in St. Louis last week were the follows: N. S. Weiler, Cape Girardeau, Mo.; I. B. Morris, Perry, Mo.; A. Gerber, Edwardsville, Ill.; G. E. Meisenheimer, Ava, Ill.; August Kalbitz, Red Bud, Ill.; J. F. Mitchell, Morrisonville, Ill.

As an evidence of appreciation of the rapid strides the corporation has made since he became connected with it, Sam Kober has been presented with a block of stock of the E. Maritz Mfg. Co. by E. Maritz, president of the concern. Mr. Kober has been made secretary. Four additional men have been added to the factory.

A clock, every part of which was made by him by hand, and which took him three years to complete, is displayed in the window of Ellis L. Barnard's store, Alton, Ill. The parts are made of brass pieces, which Mr. Barnard polished after reducing them to the exact size wanted. The clock, which is operated by weights, will run eight days.

Philadelphia.

J. Pearlstine, watchmaker and jeweler, has opened a new retail store at 1024 Girard Ave.

Herbert Harbroe, watchmaker, has resigned his position with Blair & Crawford, 13th and Chestnut Sts.

William E. Ross, started out this week on his trip through Pennsylvania in the interests of J. B. Bechtel & Co.

John Eichman, watchmaker, with I. Herzberg & Bros., 8th and Arch Sts., contemplates starting in business for himself.

Morris Pfaelzer, a retired wholesale jeweler, was elected last week a member of the Board of Directors of the Mercantile Club.

Gabe A. Gorline, retailer, 52 N. 11th St., has returned from a business trip to New York City and the eastern manufacturing district.

Frank Barndt, formerly of Slatington, Pa., and who some months ago disposed of his store there, has opened a retail store in Doylestown, Pa.

William Gibbons, one of the most prominent retailers of West Philadelphia, with a store at 40th and Market Sts., has departed with his wife for Bermuda.

O. O. Stillman and Mrs. Stillman, New Brunswick, N. J., were the guests last week of Ed. Sickles, of M. Sickles & Sons, while on a few days' visit to this city.

J. B. Bechtel, of J. B. Bechtel & Co., gave his sixth annual dinner to employes of the firm Saturday afternoon. The dinner was held at Mr. Bechtel's home, 2205 N. 8th St.

S. Schloss proposes to open his new retail store at 909 Market St. next week. The old store on 8th St., immediately above Market St., has been acquired by Strawbridge & Clothier.

Harry Everline, with E. Diesinger, casemaker, 7th and Sansom Sts., lost a pocketbook on Sansom St. last Saturday. It contained money and valuable papers and has not yet been recovered.

M. I. Darevski, 134 N. 8th St., called a meeting of his creditors Monday, Jan. 21, at the Astor House, New York. No details of his financial difficulties are as yet obtainable. Mr. Darevski traded largely with New York houses.

M. Sickles & Sons added to their staff of traveling men last week Jesse Logan Browne, who formerly traveled for a New York jobbing house. Mr. Browne will cover his old territory in the interests of his new employers.

Among the out-of-town visitors to the city to purchase goods during the week were: E. K. Bean, Lansdale, Pa.; M. E. Hunter, Beverly, N. J.; E. C. Albertson, Bridgeton, N. J.; J. H. Sides, Chestertown, Md., and L. C. Reisner, Lancaster, Pa.

Herman Diesinger, formerly of the well-known retail firm of Hamilton & Diesinger, but who retired from business some years ago, was last week elected a vice-president of the Columbia Club, Broad and Oxford Sts. C. P. Ruckdeschel was elected one of the directors.

The annual meeting of the Keystone Watch Case Co. is to be held Friday at the office of the company, 19th St. above Brown St. A new director is to be chosen and the assent of the stockholders is to be obtained to a proposed sale of property owned by the company and adjoining its plant.

The bulk window of the jewelry store of D. Schwartz, 27 S. 9th St., was smashed with a brick by a thief in broad daylight last week and a diamond ring worth $215 was stolen. Charles Schwartz, who conducts the store, pursued the thief, and with assistance from passers-by, was captured. He has been held for trial. The man has refused to reveal his identity.

The magnificent silver service presented to former Governor Pennypacker, who retired from office Jan. 15, was made by J. E. Caldwell & Co., of this city. It was exhibited last week in the store show windows of the firm. Every piece is engraved with the coat of arms of the Pennypacker family. The set is one of the most complete made recently in this city, but follows the conventional lines.

The mercantile tax law of the State, which has been from time to time fought by leading jewelers as well as other business men, is to be repealed if success meets the action initiated last week by the various trades bodies of this city, who met and appointed a committee to draft a law for the repeal of the existing law, and which is to be presented to the State Legislature at Harrisburg in a few weeks.

All of the ballots for the nomination of the officers of the Philadelphia Jewelers' Club, to be elected at the annual meeting the second Tuesday of February, have not yet been received. On this account an announcement of the nominees is delayed. The election, however, promises to be more than ordinarily interesting. At the annual meeting preparations will be made for the annual banquet to be given on Washington's birthday.

L. Ludwig, manufacturing jeweler, 127 S. 8th St., has sold out his establishment to H. and D. Herdan, who will continue the business at the old stand under the firm name of Herdan Bros., and will make a specialty of fine diamond mountings. Order work and repairing for the trade will also be done. The new firm proposes to make such extensions and improvements of the establishment as may be necessary to meet the demands of the trade and facilitate work. Mr. Ludwig will for a time retire from business. He has not yet determined what he shall do in the future.

Lancaster, Pa.

G. Edward Fleischer, head watchmaker for Ezra F. Bowman's Sons, is on the sick list.

Levi J. Miller, Ephrata, has sold his property there to Bolster Bros., preparatory to leaving Ephrata.

Marcus Parker, a jeweler, of Chattanooga, Tenn., stopped over in Lancaster last week, en route to New York.

John B. Roth, Jr., N. Prince St., has leased the storeroom adjoining his factory and will occupy it as an office.

C. E. Foose, F. W. Wheeler and E. R. Kant, of the Non-Retailing Co., have started over to cover their respective territories.

Michael Donovan, a former Lancaster watchmaker, had one of his legs cut off last week in a railroad accident at Pittsburg.

Among the jewelers visiting Lancaster recently were Frank Fleischer, Marysville, Pa.; E. L. Rinkenback, Harrisburg; C. E. Hinkle, Ephrata.

T. C. Mullenberg, Charles F. Reisner and Michael Lang, traveling representatives of the H. S. Meiskey Co., have started on trips over their respective territories.

G. William Reisner has been appointed official maker of medals for Princeton University, and has just received orders for a large number of medals. He has also received orders for gold fobs for the editorial staff of *Bric-à-Brac,* one of the students' publications.

Paul L. Cushman, who died here last week while on a visit to a nephew, was one of Philadelphia's old jewelers, and many years ago had a store on Arch St. His illness came from a cold contracted during a recent trip to Washington, D. C. Mr. Cushman was 76 years old.

John Smith, Mundorf, O., and Ray Vasbinder, Du Bois, Pa., have entered the Ezra Bowman Technical School as students in engraving. R. W. Hartman, son of G. A. Hartman, of the Hartman Jewelry Co., of Wapakoneta, O., has entered the school as a student in watchmaking.

Pacific Coast Notes.

George Hobb, Raton, N. Mex., is moving his store into the new Roth block.

J. C. Wahlen, the pioneer jeweler of Petaluma, Cal., has sold out to C. Ayers.

W. J. Whitney, Oakland, Cal., is now enjoying a short vacation at Fresno, Cal.

Frank Smith, Woodland, Cal., was in San Francisco, Cal., buying stock last week.

Walter A. Lord, Goldfield, Nev., spent a few days in San Francisco, Cal., and is now with the Shriners in Fresno.

Fred. Wilson, formerly with George P. Martin, Watsonville, Cal., has given up his position and will retire from the trade.

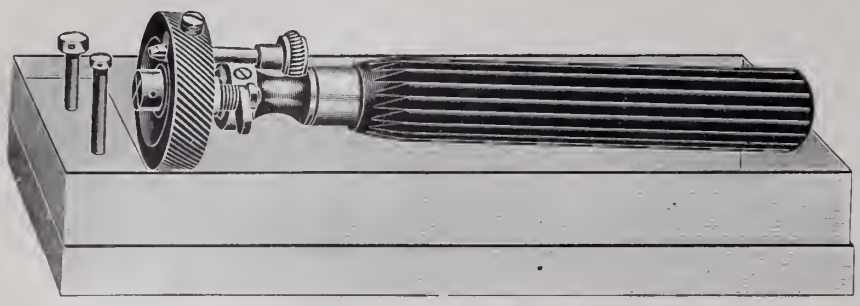
F. E. Pourjade, who has been located temporarily at Alturas, Cal., has decided to make his stay permanent and has moved his family to that place.

Michel Dagroie, a well-known maker of gold and silver filigree work, of Albuquerque, N. Mex., died in that city of heart failure recently. He had a store on N. 3d St. for a number of years, and was about 55 years old at the time of his death.

Miss Menta Cosgrove has bought the interest of E. Mather in the store of Cosgrove & Mather, Colton, Cal. Miss Cosgrove is a sister of the other partner in the firm, a graduate optician, and has had practical experience in a jewelry store at Downey, Cal.

The pearl-fishing concession granted by the Mexican Government to Antonio Rufo in 1899 and in 1901 extended for 16 years has again been extended. The concession gives Mr. Rufo the fight to fish for pearls and pearl shells at Cerralvo Island in the Gulf of California.

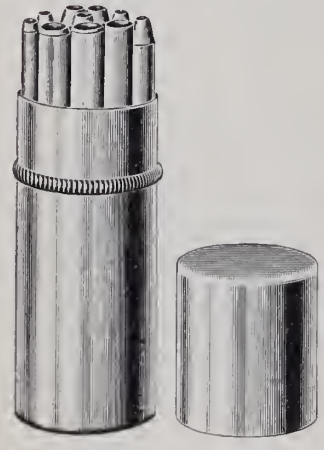
H. P. Shuey, Red Bluff, who was robbed a short time ago, has recovered the remainder of his property with the exception of one pair of diamond cuff buttons. The last instalment of the stolen property was found by a little girl hidden under her father's house. There seems to be no doubt that the man named Smith, now under arrest, is the guilty one.



Improved Ides Pattern Mainspring Winder

of superior quality, aluminum heads to reduce weight. 3 Arbors (interchangeable) to take all sizes of mainspring.

Price, each, $1.50



No. 114.

No. 114 Set of 10 Punches in metal box—chiefly for reducing canons of hour hands.

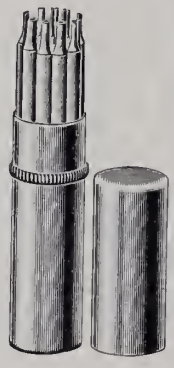
Price, 60c.

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Situations Wanted.

WATCHMAKER wishes position; good references and full set of tools; 11 years' experience. "G. X., 8850," care Jewelers' Circular-Weekly.

POSITION WANTED as jobbing jeweler and diamond setter; can give best reference. Joseph G. Anderten, 226 Washington Place, Passaic, N. J.

SALESMAN, many years' experience in south and far west, is open for position; highest references. "H. G., 9088," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, experienced, wishes position in a jewelry house, where advancement is assured. "Ambitious, 9083," care Jewelers' Circular-Weekly.

YOUNG LADY wants position in jewelry or optical store in western city; can do plain engraving. Address "A., 9067," care Jewelers' Circular-Weekly.

YOUNG SALESMAN, formerly with leading wholesale and retail silver houses; A1 references. Address "L. E. M., 9065," care Jewelers' Circular-Weekly.

WANTED, position with manufacturing or wholesale house in bookkeeping or billing department; excellent references. Miss Watson, 440 E. 118th St., New York.

YOUNG MAN, experienced retail salesman, would like position on the road with some good house; best of reference. M. O. Milligan, 816 Locust St., Des Moines, Ia.

SALESMAN, with established trade and acquainted with all branches of the jewelry business, is open for engagement. Address "V., 9078," care Jewelers' Circular-Weekly.

WANTED, permanent position by an expert watchmaker and engraver; 24 years old; salary, $18; good references. Address "Practical," P. O. Box 319, Whitehall, N. Y.

WATCHMAKER, with 11 years' experience; good European and American references; good tools; New York City preferred. "Watchmaker, 8851," care Jewelers' Circular-Weekly.

MAN wishes position with a first class, artistic jewelry manufacturer, as preparer, repairer, melter and also finisher. Address "T., 8979," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, desires position; experienced in jewelry line; A1 references; knowledge of bookkeeping; good penman. "Ambitious, 9082," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and jeweler desires position in middle west; have all small tools; can furnish best references. Address "E. J., 8706," care Jewelers' Circular-Weekly.

RETAIL SALESMAN, 29 years old, 11 years' experience as salesman with first class jewelry and silver house, is open for a position. "A. B. R., 9095," care Jewelers' Circular-Weekly.

SITUATION by expert watchmaker, good engraver; do all kinds of repair work that comes to a jeweler; best of reference; married; prefer lower California. Address G. P. Lowe, Montrose, Colo.

SALESMAN, young man, connected several years with Maiden Lane jewelry house, wants position with good house, offering an opportunity; A1 reference. Address P. O. Box 1589, New York.

WATCHMAKER, jeweler, plain engraver; own tools; best of references; would like permanent position with reliable house; will reply to all answers. "N., 9044," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, with 25 years' experience, desires position immediately; expert in both lines; state salary and hours in first letter. Address "Z., 9069," care Jewelers' Circular-Weekly.

HUSTLING SALESMAN, well experienced as traveler, wants manufacturer's line of diamond goods, rings, watch cases or gold goods. Address "Jackson, 9079," care Jewelers' Circular-Weekly.

CITY SALESMAN, 11 years' experience, with well established trade, New York and vicinity, would like to connect with a manufacturer. "Salesman, 9096," care Jewelers' Circular-Weekly.

POSITION WANTED by thoroughly experienced man, in silver business; will travel if necessary; familiar with the trade throughout the country. Address "Experience, 9018," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, age 29, thoroughly competent on high grade, Swiss and complicated watches, with 15 years' experience, desires position. Address "Reliable, 9068," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly competent in all kinds of watches and complicated work, desires position; 19 years' experience; salary, $25 a week. Address "N. E., 9035," care Jewelers' Circular-Weekly.

PRACTICAL watchmaker and refractionist, good salesman with high class trade; good address; wants to locate with up-to-date house in good city; south preferred. "K., 8763," care Jewelers' Circular-Weekly.

WATCHMAKER, optician, clockmaker and salesman; 20 years' experience; seven years on railroad work; tools, lathe and trial case; references; age 44; sober; write, stating salary. Chas. Beavis, Dayton, Tenn.

WATCHMAKER, with 18 years' experience at jewelry business, would like position as traveling salesman with watch, jewelry, silverware or material house. Address "E., 9028," care Jewelers' Circular-Weekly.

EXPERT ENGRAVER and chaser, desires position immediately; shop and store experience; up-to-date and rapid; 27 years' experience; no misrepresentations. Address "Y., 9070," care Jewelers' Circular-Weekly.

WANTED, line of cheap jewelry for jobbing jewelry, notion and department store trade, on commission, for Chicago and nearby trade, by one acquainted with above trade. Address "F.," 704 Heyworth Bldg., Chicago, Ill.

EXPERIENCED retail watch, diamond and jewelry salesman, also understands watch repairing, wants position with first class house; can furnish best New York City reference. Address "R. A., 8994," care Jewelers' Circular-Weekly.

SALESMAN, young man of ability, desires to make change, wishes position as salesman with a wholesale or manufacturing house; has eight years' experience in the jewelry and watch line. Address "P., 9027," care Jewelers' Circular-Weekly.

WANTED, position as inside salesman with a reliable firm in the watch, clock and jewelry business; 28 years' experience; A1 references; have been in business 10 years for myself in New York. Address "W., 8978," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, 25 years' experience in complicated Swiss and American railroad work, has A1 references, complete tools, desires position; southern States or California preferred. Address "Watchmaker," 202 North St., San Antonio, Tex.

ENERGETIC young man, with several years' experience in charge of shipping department and general office man, with manufacturing jeweler, wishes to negotiate with concern needing first class man; can furnish A1 references. Address "M., 9038," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, five years' experience in diamond and jewelry house, also have thorough knowledge of semi-precious and imitation stone line, desires position as salesman; have one year's road experience; can furnish excellent references. "J., 9077," care Jewelers' Circular-Weekly.

SITUATION wanted by young lady, seven years' experience with well known jobber on Maiden Lane, New York; capable of taking charge of entire office; double entry bookkeeping, typewriting; A1 references; salary, $12 to $15; no Saturday work. Address "C., 9020," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, having seven years' experience in a wholesale jewelry house, desires to make change, wishes position with a wholesale or manufacturing house where he can advance himself to traveling salesman; can furnish the best of references, etc. Apply "H., 9037," care Jewelers' Circular-Weekly.

WANTED, immediately, position as engraver, fine watchmaker, jeweler and optician; a good mechanic, sober and reliable; American, age 30; position must be a good, permanent one; salary, $25; wire The Jewelers' Circular-Weekly if you want a high class man. "Monograms, 8993," care Jewelers' Circular-Weekly.

FOREMAN, expert manufacturing jeweler, with executive ability, thoroughly converse with every branch of the business, producing first class bracelet line and other jewelry with great success, wishes to find jobbing house to back him or partner with capital; A1 references. "X., 9092," care Jewelers' Circular-Weekly.

Side Lines Wanted.

DIAMOND BROKER, covering large territory, would consider side lines or specialties, with preference for mountings and loose stones, diamonds excepted. Address "Reliable, 9032," care Jewelers' Circular-Weekly.

MANUFACTURER of well known novelty line, with office on Maiden Lane, New York, desires to carry small line in connection with own; New York City and larger cities of east and middle west; good opportunity for the right line. Address "A., 8814," care Jewelers' Circular-Weekly.

HAVE BEEN representing a leading New York manufacturing company for several years; well acquainted with the best trade in the south and west for the past 15 years; desire two or three manufacturers' lines of jewelry or silverware on commission; will be in New York for a short time. Address Harry S. Aicher, Room 31, 14 Maiden Lane, New York.

Help Wanted.

WANTED, clockmaker and jeweler. Address "C. B. M.," 105 Main St., Yonkers, N. Y.

WANTED, first class watch repairer; address with references. Chas. F. Sentz, Columbia, S. C.

WANTED, clockmaker at once; permanent position. F. V. Lindon, 62 Bond St., Brooklyn, N. Y.

WANTED, ring filer. Address Bauman-Massa Jewelry Co., Manufacturing Department, St. Louis, Mo.

WANTED, good engraver; steady position. Charles E. Graves & Co., Madison St. and Wabash Ave., Chicago, Ill.

WANTED, a good watchmaker, a rapid, accurate workman for watch work only. Sylvan Bros., Columbia, S. C.

WANTED, first class watchmaker and engraver; permanent position to good man. J. H. Greve, Mason City, Ia.

WATCHMAKER, jeweler and plain engraver; permanent position; good salary. C. E. Robertson, Northport, N. Y.

WANTED, first class jeweler and engraver in southern city; permanent position. Chas. F. Sentz, Columbia, S. C.

WANTED, boy about 15 to learn letter engraving; paid while practicing. Address "D., 9022," care Jewelers' Circular-Weekly.

A GOOD semi-precious stone cutter, with good reference, wanted. Address "A. B., 9056," care Jewelers' Circular-Weekly.

WANTED, a good manufacturing jeweler; permanent position to the right man. Address Lock Box 1129, Bisbee, Arizona.

WANTED, at once, a first class refractionist and salesman; one who understands edging preferred. Apply J. Levinski, Waco, Tex.

HELP WANTED.—Continued.

JEWELER and plain diamond setter; steady position to capable man. Chas. G. Willson, manufacturing jeweler, Reading, Pa.

WANTED, two jewelry polishers of experience. Address Bauman-Massa Jewelry Co., Manufacturing Department, St. Louis, Mo.

YOUNG MAN to repair jewelry and clocks and assist on watches; state salary expected in replying. H. L. Lang, Staunton, Va.

FIRST CLASS, all around engraver, who can assist in clock repairing under expert watchmaker. Egermann & Son, Aurora, Ill.

WANTED, a young man as watchmaker; one with experience and able to do fine work. Schumann's Sons, Broadway and 22d St., New York.

WANTED, first class watchmaker and engraver; excellent opportunity for the right man. Address Schwarzschild Bros., Richmond, Va.

WANTED, a real first class watchmaker to take charge of all work; permanent position; weekly salary, $25. Apply to N. Salzmann, Galveston, Tex.

WANTED, a first class jewelry maker and stone setter; steady position; good salary. Orkin Bros., Room 911, 373 Washington St., Boston, Mass.

WANTED, expert watchmaker; none but such apply; fine store in Texas city of 40,000. Address "Texas, 8560," care Jewelers' Circular-Weekly.

LET US open the door of success by putting you in line for advancement; positions now open at $1,000 to $5,000. Hapgoods, 305 Broadway, New York.

$25 A WEEK for a first class jeweler and engraver, in a large city in Texas; permanent position. Address "S., 8127," care Jewelers' Circular-Weekly.

WANTED, for the south, salesman on commission, to carry good line of Swiss watches as a side article. Address "I., 9103," care Jewelers' Circular-Weekly.

WANTED, female stenographer and assistant bookkeeper; good penmanship essential; apply by letter. Gattle, Ettinger & Hammel, 68 Nassau St., New York.

WANTED, at once, a first class watchmaker, jeweler and engraver; permanent position in nice up-to-date store. A. W. Gholson & Co., Henderson, N. C.

WANTED, first class manufacturing jeweler; competent man for fine retail store; Texas city of 40,000. Address "Texas, 8561," care Jewelers' Circular-Weekly.

SALESMAN, acquainted with the trade, to sell French jewelry, novelties and fancy goods for New York and vicinity. Address "B., 9097," care Jewelers' Circular-Weekly.

WANTED, first class engraver and jeweler by March 1; want a man who can turn out work quickly and properly. Smith & Webster, 626 E. Main St., Richmond, Va.

WANTED, first class watchmaker, who can do good engraving and jewelry repairing; apply, stating salary desired. Herrmann, Jeweler, 204 Thames St., Newport, R. I.

FOR VIRGINIA, experienced engraver and jeweler; permanent position and $20 per week to steady, competent hand. Address "X., 8766," care Jewelers' Circular-Weekly.

WANTED, a boy with first class references; one experienced in the jewelry line preferred, to do the New York work for the store. F. V. Lindon, 62 Bond St., Brooklyn, N. Y.

WANTED, watchmaker and engraver, also one who can repair clocks; must send references and photograph in first letter; salary, $25 per week. Address Box 890, Charleston, W. Va.

FIRST CLASS watchmaker, who also understands jewelry repairing; must have satisfactory reference; state salary when replying. Tekulski & Freedman, 419 Texas St., Shreveport, La.

WANTED, diamond mounter and setter, also two jewelry repairers. E. Maritz Jewelry Mfg. Co., St. Louis, Mo.

WANTED, watchmaker, must be good engraver; experienced in retail store; permanent place for reliable man; state age, experience and salary expected. Frank Haseltine, Kokomo, Ind.

WANTED, a good jeweler, one capable of doing job, new work and stone setting; good, steady position to right party. Address A. Walter's Sons, 155 Newark Ave., Jersey City, N. J.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Crowder, Spivy & Moore, Bessemer, Ala.

WANTED, a good jeweler and engraver; steady position and good wages to the right party; send references and salary expected in the first letter. G. A. Hauserman, 214 Main St., Paterson, N. J.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Hauserman's, 214 Main St., Paterson, N. J.

COMBINATION railroad watchmaker, optician, engraver and salesman; permanent position; $30 per week to start; none but thoroughly competent man need apply. Frank B. Thayer, Memphis, Tenn.

WANTED, first class watchmaker, jeweler and engraver; one accustomed to railroad work; a first class all around man; position permanent and pleasant; pay, $25 to start. J. C. Robinson, Chester, S. C.

WANTED, first class jeweler and diamond setter; one who can do A1 cluster work; also good jobbing jeweler; permanent positions and best of wages to good men. Lawrenee L. Moore Co., Seattle, Wash.

WANTED, March 1, watchmaker, jeweler and salesman; young German preferred, but must speak German and own tools; address with reference. The Wm. Griffith Jewelry Co., 1103 Pearl St., Cleveland, O.

JEWELRY designer on filigree jewelry; must be a good die-cutter and thoroughly competent to take entire charge of factory; address, stating experience and salary. "Honest, 9080," care Jewelers' Circular-Weekly.

WANTED, a young man to assist at taking in repairs; good writer, with some experience; one living in Brooklyn; best references required. Wm. Wise & Son, Jewelers, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

WANTED, at once, competent man to do clock work, jewelry repairing, engraving and some manufacturing, also help in store; send references in first letter, also sample of engraving. H. J. Pippitt, 72 Pike St., Port Jervis, N. Y.

WANTED, in fine city near New York, first class watchmaker, fair engraver and jeweler; good all around man; permanent to right man; $23 to start; will advance if satisfactory. Address "Conn., 9086," care Jewelers' Circular-Weekly.

WANTED, man with experience to take charge of the watch repairing department of a large retail jewelry house, also to receive and deliver work; reference required; address, stating full particulars. , "E., 9036," care Jewelers' Circular-Weekly.

WANTED, assistant in large jobbing house, one who has experience in all branches except tools and materials; young man preferred; must have excellent credentials, right man will appreciate offer. Address "G., 9024," care Jewelers' Circular-Weekly.

WANTED, traveler for the south to carry good, salable line of gold and silver novelties in connection with one other good line that does not conflict; desirable arrangements can be made. Address or call "Side Line," Room 503, 1 W. 34th St., New York.

A YOUNG MAN, thoroughly familiar with the watch material business; none but first class man need apply. Address, "W., 9100," care Jewelers' Circular-Weekly.

WANTED, a young man about 25 years of age, as representative in New York City and vicinity for manufacturer of jewelers' display goods; must have some acquaintance with the wholesale jewelry and notion house trades; state references. Address "U., 9094," care Jewelers' Circular-Weekly.

COMPETENT jeweler and stone setter, in repair shop of reliable and established business; none but an expert and experienced man need apply; must take in work, furnish accurate estimates and manage workshop where assistants are employed; good wages to right man. Egermann & Son, Aurora, Ill.

WANTED, by Feb. 1, first class jeweler and stone setter, to do general repairs and new work; one who can engrave preferred; permanent position and good salary to right man; send reference, sample of engraving and state salary wanted in first letter. W. F. Fischer & Bro. Co., Jewelers, Chattanooga, Tenn.

WANTED, a man who is acquainted with the trade to take a first class line of hollow ware on commission in conjunction with another line, through New Jersey, Pennsylvania, Maryland and the middle west; only A1 man need apply; address for terms, stating experience. Walter B. Snow, Jewelers' Bldg., Boston, Mass.

WANTED, experienced man for New York City and surroundings, and New England territory, to handle on a commission basis a high class line of jewelry cases, paper boxes, silverware cases, etc.; largest and best line on the market; splendid opportunity for the right man; address applications at once, stating experience and references. "S.," Hotel Imperial, New York.

WANTED, experienced salesman for Chicago ring manufacturer; prefer one acquainted in Missouri, Kansas and Oklahoma; references required. Address, "R., 9085," care of Jewelers' Circular-Weekly, 103 State St., Chicago, Ill.

SALESMAN WANTED for wholesale Maiden Lane firm, to represent us in Pennsylvania, New Jersey, Virginia, and Maryland; good salary and splendid opening for a hustler; only those having experience and acquainted with the trade need apply; all communications strictly confidential. "Jobber, 8839," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, jewelry store in town of 1,000; cheap, for cash. Address "Jeweler," Edgar, Wis.

ONLY jewelry business in town of 1,500; good business; $1,500. Address "C.," Box 10, Williams, Arizona.

CASH PAID for diamonds, watches, jewelry; entire stocks bought. S. Weintraub, 129 S. 7th St., Philadelphia, Pa.

FOR SALE, good plant for repairing and manufacturing jeweler; cheap. Room 123, Anderson Bldg., 14 John St., New York.

FOR SALE, stock and fixtures of established jewelry business; particulars to those who mean business. Graf & Niemann, 210 6th St., Pittsburg, Pa.

AM GOING to Alaska and will sell jewelry stock and fixtures at less than invoice; population, 2,000; good repair trade. Address Box 321, Buckley, Wash.

FOR SALE, a $3,000 stock of jewelry, in one of the best railroad towns of Nebraska; brick building; low rent. Address Shook Mfg. Co., Omaha, Nebr.

20 YEAR, O and 12 size American watches, at discount; bought at bankruptcy sale; sent on memo, to well rated dealers. Dan I. Murray, 3 Maiden Lane, New York.

DIAMONDS at a discount; scarf pins, rings, studs, etc., $2 to $100; all bought at 25% to 30% discount; sent on memo. to well rated dealers. Dan I. Murray, 3 Maiden Lane, New York.

JEWELRY STORE for sale; established 16 years; in good, desirable location; reason for selling, I have two stores and time to attend to only one. Inquire in jewelry store, 780 Sixth Ave., New York.

FOR SALE, a jewelry factory with all machinery that is needed for diamond jewelry; the same is in good condition; good location downtown, New York. Address "T., 9062," care Jewelers' Circular-Weekly.

MANUFACTURING jewelry business for sale, uptown, New York City; doing a good business; books open for inspection; large repair trade; good reason for selling. Address "J., 9053," care Jewelers' Circular-Weekly.

(*Special Notices continued on page* 78.)

Special Notices.

(*Continued from page 77.*)

BUSINESS OPPORTUNITIES.—Continued.

ONLY jewelry business in city of 1,000; invoice about $1,500; will make any reasonable terms; has always been a splendid paying business, but must sell in order to attend to our other store. Clayton Mercantile Co., Clayton, Ill.

AT HALF COST to manufacturers, $2,000 worth of 10-kt. gold filled lockets, charms and gentlemen's chains, made by best factory in United States; sent on memo. to well rated dealers. Dan I. Murray, 3 Maiden Lane, New York.

RETIRING from business; a well known, long established and prosperous wholesale watch and jewelry business for sale on easy terms; stock can be reduced to suit purchaser. Address "New York, 8963," care Jewelers' Circular-Weekly.

FOR SALE, an old established jewelry and optical business in a growing city of 35,000 in Colorado; elegant plate glass fixtures, together with stock, will invoice $6,000, or will sell fixtures; a bargain. Address "Colorado, 9051," care Jewelers' Circular-Weekly.

OWING to the death of the managing partner, an old established and good paying business must be closed out at a bargain by April 1; $30,000 stock of diamonds, watches, jewelry, cut glass, etc., in a city of over 30,000. For porticulars write Birely & Son, Oshkosh, Wis.

PARTNER WANTED, must be watchmaker, or watchmaker and refractionist, in an old, well established, good paying jewelry store in New York City; your chance for a lifetime; requires $3,000 to $5,000; write for particulars. "M., 8925," care Jewelers' Circular-Weekly.

FOR SALE, a well located and established jewelry store in upper Sixth Ave., New York; in the center of the finest residential section; splendid opportunity; only small cash outlay necessary; sale on account of poor health. Address "M. W., 8939," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in western Washington town of 15,000 population; a clean, first class and up-to-date stock of goods and fixtures; the reason for selling, failing health; stock about $15,000; answer only if you mean business. Address "E. P., 8923," care Jewelers' Circular-Weekly.

FOR SALE, an old established jewelry business in a prosperous city in Wisconsin; amount of business done per annum, about $25,000; stock reduced to suit purchaser; can be reduced to less than $5,000 for stock and fixtures; best location; lease furnished; easy terms to right party. Address Box 9081, care Jewelers' Circular-Weekly.

FOR SALE; owing to failing health, from too close attention to business, I offer for sale a clean, well selected stock, in live railroad and manufacturing town of 4,500 people, in central south; fine climate; stock and fixtures worth $4,000; watch inspection; own store building which I will rent at moderate price. Address "O., 8974," care Jewelers' Circular-Weekly.

FOR SALE, jewelry stock, fixtures, tools and materials, in a good Ohio river manufacturing town of about 10,000 population; good fixtures and a nice clean stock, which will invoice about $3,000; bench work good; fine opening for a good optician; one other jewelry store in town; this is a snap for some one; poor health only reason for selling. Address "R., 8937," care Jewelers' Circular-Weekly.

CASH PAID for entire jewelry stores and stocks; send us your surplus stock, and we will send you a check by return mail; if our offer is unsatisfactory we return your goods; we act quickly and strictly confidential. Jos. Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

SPLENDID opportunity for small established and good paying jewelry business, with most excellent repair business and railroad work; good man will be sure to be watch inspector in a short time; will sell complete with small stock and fixtures for cash; invoice, $900 to $1,100; in hustling West Virginia coal field town; no competition whatsoever; will repay itself in six months on repairs only; good reason for selling; parties meaning business only, write at once. "P., 9076," care Jewelers' Circular-Weekly.

THE ONLY repair and jewelry store for five miles; flourishing town of 1,500, in the heart of the richest farming country of Lancaster County; silk mill employs 105 hands; machine shop and foundry employs 70 hands; besides two coach works, two coal yards, two national banks, two hardware stores, four general stores, two implement stores, one lumber yard, four churches, etc.; store is one-half block from business center; property, stock, fixtures and good will, or only stock, fixtures and good will; established 13 years; poor health reason for selling. Jno. H. Sensenig, 25 E. Main St., New Holland, Pa.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address, Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

For Sale.

OFFICE FIXTURES for sale. Zimmern Rees & Co., 9 Maiden Lane, New York.

FIXTURES and safes of our store for sale. Hamann & Koch, 9 Maiden Lane, New York.

FOR SALE, two trunks, three telescopes and trays to fit; first class condition. The Yvel Co., 11 Park Row, New York.

FOR SALE, three horse-power Crocker-Wheeler motor; in perfect condition. Theodore A. Kohn & Son, 321 Fifth Ave., New York.

FOR SALE, one large iron safe, 45 x 37 x 17 inside, double doors, fireproof; $130; cost $175. Address Le Roy Will, Big Rapids, Mich.

TWO solid mahogany 9 ft. wall cases, in fine condition; two black walnut wall cases and showcases to match; one burglar proof safe. E. P. Bevillard, 32 North Pearl St., Albany, N. Y.

FOR SALE, store fixtures, safes and street clock; genuine mahogany and plate glass upright and counter cases, three safes, Howard street clock, electric fixtures. Graf & Niemann, 210 6th St., Pittsburg, Pa.

HERRING SAFE; 5 ft. 3 in. high, 3 ft. wide, 2 ft. 4 in. deep; pair gold weighing scales, encased 6 foot, walnut frame hanging regulator and ship's chronometer. Call afternoons, Room 44, 7 Maiden Lane, New York.

TRUNKS and telescopes; three practically new trunks, telescopes and watch trays complete. Wm. I. Rosenfeld, 19 Maiden Lane, New York.

To Let.

PART of fine light office to let for manufacturer's representative. Room 1308, 9-11 Maiden Lane, New York.

TO LET, fine, light office, either for diamond setter or engraver. I. Michelson, 64 John St., New York.

TO LET, upper floors of 30 Maiden Lane; low rental to responsible parties. Address R., I. & M. Friedlander, 30 Maiden Lane, New York

FIRST AND SECOND LOFTS of No. 31 Maiden Lane, New York, one door from Nassau St.; very desirable; immediate possession. F. J. Whiton, 130 Broadway, New York.

MEDIUM and small office, good north light, two large windows; Herring safe for sale, 5 ft. 3 in. high, in perfect condition. Call afternoons, Room 44, 7 Maiden Lane, New York.

Wanted to Purchase.

WANTED, by May, 1907, four or six second hand wall cases, 8 or 10 ft.; four show cases, 8 or 10 ft., in good condition, cheap. Z. T. Hadley, Graham, N. C.

ANTIQUE JEWELRY WANTED; we are always ready to make cash offers on any antique jewelry containing mosaics, cameos, seed pearls, etc., also filigree, enameled or etruscan jewelry, either all gold or set with diamonds or other stones. Chas. S. Crossman & Co., The "Old Mine" Diamond House, established 1880, 3 Maiden Lane, New York.

ESTABLISHED 1855

Bergstein & Son

20 JOHN STREET, NEW YORK

Fancy Neck Chains
La Vallieres
Handy Pins

Made in 14K. Gold, set with Pearls and Semi-precious Stones in attractive combinations

Trade-Mark Information

"In a Nutshell"

2. U. S. Registration of "ten year" marks secures to registrant the permanent and exclusive use of descriptive, geographical and proper names that at common law are public property.

(Watch this Space)

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277 Broadway New York

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PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JAN. 15, 1907.

841,192. SHOE BUTTONER AND HORN. JOHN L. SOMMER, Newark, N. J. Filed May 23, 1906. Serial No. 318,287.

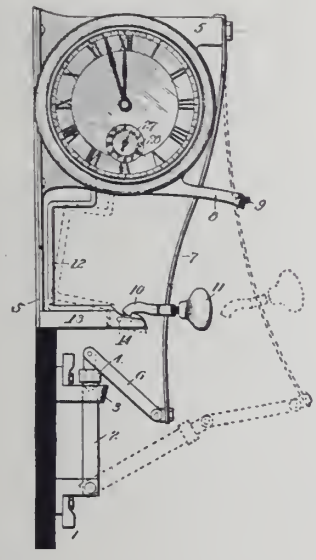
A shoe-horn having a tongue at the small end thereof bent backward upon itself and perforated at the point of bending, and a button-hook having



a shank passed through said perforation, and a rivet through said tongue, shank and shoe-horn.

841,226. ELECTRIC TIME-SWITCH. JAMES M. CHAPMAN, Dallas, Tex. Filed April 25, 1905. Serial No. 257,341.

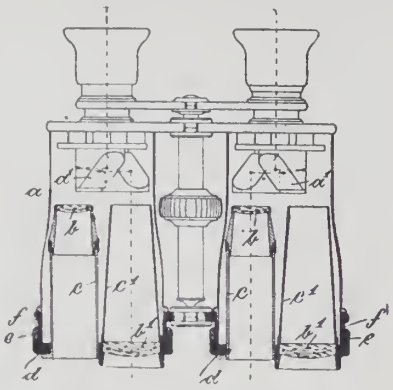
An electric time-switch, comprising an electric switch, a spring-arm fixed at one end and having its opposite end pivotally connected with the movable part of the switch and provided with a detent immediately of its ends, an intermediately-



pivoted lever adapted at one end to be engaged by said detent to hold the spring-arm under tension, a clock mechanism, and means engaging one end of said intermediately-pivoted lever and holding its opposite end in engagement with the detent actuated by the clock mechanism at a predetermined time for releasing said lever.

841,262. PRISM-TELESCOPE. KARL MARTIN, Rathenow, Germany, assignor to the firm of Rathenower Optische Industrie-Anstalt vorm. Emil Busch Actiengesellschaft, Rathenow, Germany. Filed Jan. 2, 1906. Serial No. 294,268.

A prismatic telescope, comprising in combination, a telescope-tube, object-lenses having different focal range, tubes for mounting therein the object-lenses, a plate carrying the tubes for adjust-



ing the object-lenses, and a prism.

841,409. OPTICAL INSTRUMENT. SIMON LAKE, Bridgeport, Conn. Filed Oct. 5, 1905. Serial No. 281,373.

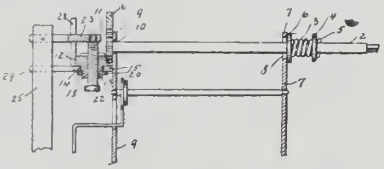
In an optical instrument, the combination with a tubular casing carrying at one end an inclined reflector for receiving laterally an image of an



external object and reflecting it longitudinally through said casing, of an objective comprising a member movable into and out of the visual range of said reflector, and means controlled exteriorly at the end of said casing opposite that carrying said reflector for shifting the movable member of said objective into and out of the visual range of said reflector.

841,440. REGULATOR FOR PENDULUM CLOCKS. WILSON E. PORTER, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed April 24, 1906. Serial No. 313,386.

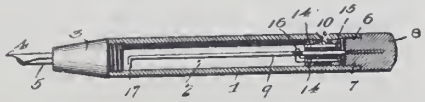
In a clock-movement, the combination with a movement-plate having a clearance-opening, of a regulator-shaft passing through the said opening, a friction-washer mounted upon the shaft and ap-



plied to the plate over the opening, a spring mounted upon the shaft for coaction with the washer which it presses against the plate, a suspension device mounted upon the movement for the suspension of the pendulum, and means for transmitting the rotary movement of the regulator-shaft to the said device, whereby the pendulum is raised and lowered.

841,475. SELF-FILLING FOUNTAIN-PEN. PAUL E. WIRT, Bloomsburg, Pa. Filed April 13, 1906. Serial No. 311,421.

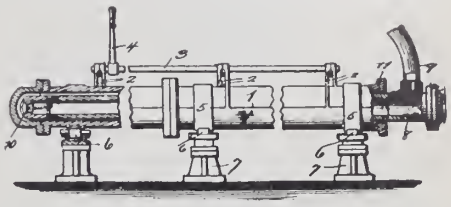
In a fountain-pen, the combination with the holder, of a filling device comprising a plunger-



head consisting of opposite head-disks and an interposed packing-disk united together, one of the head-disks having an eccentrically-disposed keeper-hook, and a plunger-stem slidable through the head and provided with a terminal catch projection adapted to be turned into and out of engagement with said hook, the said packing being arranged to pack the head in the holder and also to pack the plunger-stem.

841,511. APPARATUS FOR MANUFACTURING HOLLOW GLASS WARE. FRIEDRICH A. GROSSE, Bischofswerda, Germany. Filed June 16, 1904. Serial No. 212,855.

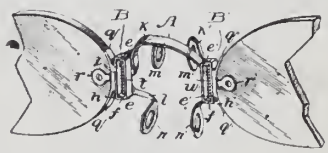
A molding apparatus comprising a mold, a core, and a carriage supporting said core and for pro-



jecting the core into the mold, and means for rotating the core during its projection.

841,568. EYEGLASSES. FRED J. PECK, Ansonia, Conn. Filed May 26, 1905. Serial No. 262,358.

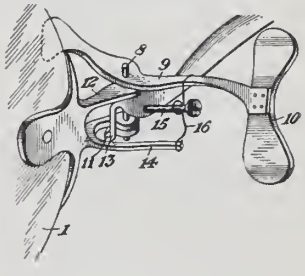
In a pair of eyeglasses the combination with a rigid bridge terminating at each end in two apertured lugs the one superposed above the other, of rigid guard and lens pieces each having two apertured lugs, the one superposed above the other, each pair of the first-mentioned lugs being



located between the last-mentioned lugs on the bridge-piece at its adjacent ends respectively, a journal-pin fixed between the superposed lugs at each end of the bridge respectively, spiral springs surrounding each pin between the lugs of the respective guard and lens pieces, the said springs being located in such a manner as to resist the swinging of the respective guard and lens pieces on their respective pins.

841,614. EYEGLASSES. ROBERT S. BLAIR, New Rochelle, N. Y. Filed Oct. 26, 1906. Serial No. 340,645.

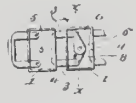
In eyeglasses, in combination, a pair of lenses, a pair of nose-engaging members, a bridge, means connecting one lens with the corresponding nose-engaging member, a lever pivoted to said bridge



leading from the same to the other of said nose-engaging members, a member holding the other of said lenses and journaled on said pivot, and a spiral spring having a horizontal axis and interposed between said last member and said lever and adapted upon said lens swinging outwardly to force said lever toward the nose.

841,633. EXTENSIBLE BRACELET. ALFRED D. CROSBY, Attleboro, Mass., assignor to the P. J. Cummings Co., Attleboro, Mass. Filed May 21, 1906. Serial No. 318,065.

An expansible bracelet, comprising separate



links each provided with a central stud, spring-controlled cranks pivoted to the studs, and arms held by the links and pivoted to the cranks in the adjacent links to flexibly connect the links.

(*Patents continued on page* 80.)

BRITISH PATENTS.

(Abridgments of Specifications, 1905, from *The Illustrated Official Journal.*)

ISSUE OF DEC. 31, 1906

18,561. SCARF-PINS. M. Blanckensee, Birmingham. Sept. 14.

The ornament of a scarf-pin A is formed in two parts, the outer C screwing up against the inner



FIG 2

B. The pin is bent at right angles immediately behind the ornament.

18,611. TIME-RECORDERS. W. Beresford, Liverpool. Sept. 15.

In an autograph time-recorder, a record strip is exposed for signature by raising a hinged flap 1, Fig. 3. This causes the strip to be perforated with a dial indication of the time, while lowering the flap advances the strip, if desired, by a uniform amount. Additional "in" or "out" perforators may also be provided. When the hinged flap is raised, the last signature with its time-record is visible through a glass plate. The perforating device is shown in plan in Fig. 4 and comprises hour and minute perforating-needles 16, 16A, which may be distinctive, and are carried by plates geared to a toothed barrel 12 of the clock train. Twelve needles 22 on a fixed ring and a

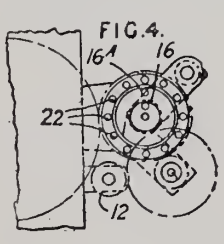


FIG.4.

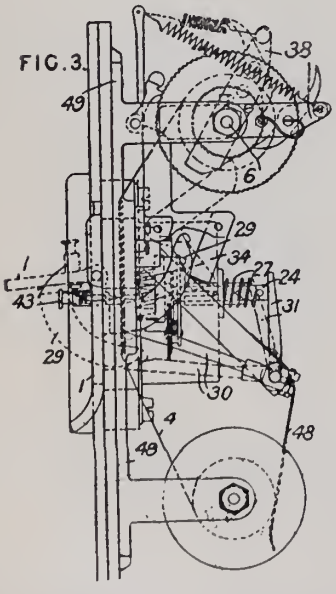


FIG.3.

needle on the central spindle perforate a dial, or instead, dials may be printed beforehand on the record strip 4. The whole perforating-device is carried by a frame supported on a slidable spindle 24, as shown in sectional view in Fig. 3, and can be advanced against a spring 27 to perforate, by an arm 31 on a rocking shaft. A second arm 30 on this shaft is engaged by a piece 29 projecting from the hinged flap 1, thus causing a perforation to be made when the flap is raised. Spring-controlled "in" and "out" perforators 43 are carried by the hinged flap, and an inking-pad may be provided for the perforating-needles. The piece 29 on the hinged flap 1 also engages an arm 34 of a bell-crank which advances a second delivery roll 6 by rocking a pawl-carrying lever 38 pivoted on the roller spindle against a spring 40. If a regular feed of paper is required, a rod is hinged to the end of the pawl-lever 38 and rests on the paper roll. The free end of this rod passes below a fixed bar, so that the pawl-lever can only rock until the rod is held by contact with the paper and the fixed bar, the amount of rocking decreasing as the paper roll becomes thicker. The supply roller is provided with a breaking spring 48 to keep the paper stretched, and the register mechanism except the clockwork and time-recording portions is mounted on a removable plate 49. A bell may be rung at each actuation if desired.

18,820. LAMPS. A. P. McArthur, New York. Sept. 18. (Date applied for under Patents Act, 1901, Sept. 19, 1904.)

Lamp Shades, Reflectors.—The outer surface of a combined lamp shade and reflector is provided

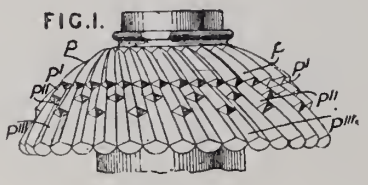


FIG.1.

with series of prisms, P, P^1, P^{111}, the different series being superimposed one above the other in a step like manner. One of the series of prisms may consist of two sets, P^1, P^{11}, of diffrent lengths. The neck of the reflector is formed with internal ribs or detachable projections for resting on a chimney or an electric lamp bulb or globe.

Complete specifications accepted Dec. 28, 1906.

1906.

720. NECKTIE RETAINER. Grant.

6,778. NECKTIE RETAINER. Mallinson & Mallinson.

Applications filed Dec. 17 *to Dec.* 22, 1906.

28,773. MATCH BOX. Robert Todd and Isaac Weller, London.

28,859. EYEGLASSES. Alexander Duke, London.

28,969. SPOON HOLDER. C. A. Wilson, Slough, Bucks.

29,085. HAT-PIN PROTECTOR. George Stableton, London.

29,129. DUST-PROTECTOR FOR WATCHES. H. E. Samuel, Cricklade, Wilts.

29,160. STUD. Frederic Raupach, London.

29,179. HAT-SECURER. R. B. Hope, London.

29,215. HAT-PIN. Albert Young, London.

29,227. STUD. Thomas Morton and W. E. Patterson, Birmingham.

29,247. MATCH BOX. Leon Schwarzmacher, Keighley.

29,312. TIMING MECHANISM. E. C. R. Marks, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Jan. 14, 1890.

419,206. BUTTON. H. B. Lum, Red Bank, N. J.

419,243. HAIR-CURLER. J. R. Cadwell, Chicago, assignor to himself and W. G. Press, same place.

419,251. ROSETTE FOR JEWELRY. H. E. Goff, North Attleboro, Mass.

419,325. FOLDING UMBRELLA. J. F. Flint, West Peabody, Mass.

419,363. BUCKLE. Simon Scheurer, New York.

419,376. CUFF-HOLDER. M. D. Strait, St. Louis, Mo.

419,517. WATCH CASE SPRING. B. M. Greene, Eckley, Ore., assignor of one-third to R. W. Airey, same place.

419,525. SECURING DIALS TO WATCHES. F. F. Ide, Peoria, Ill.

419,528. CAST-OFF FOR SUSPENDERS. Fergus Kelly, Birmingham, Conn., assignor to the Osborne & Cheesman Co., Connecticut.

419,552. WATCH-BOW FASTENER. Louis Platnauer, Birmingham, England.

419,554. COMBINED BUTTON-LOOP AND SAFETY-PIN. C. A. Preston, Cambridgeport, assignor of one-half to George Frost & Co., Boston, Mass.

419,597. BRUSH. S. W. Babbitt, Meriden, Conn., assignor to the Wilcox Silver Plate Co., same place.

419,598. METHOD OF MAKING INGOTS FOR PLATED WIRE. L. L. Burdon, Providence, R. I., assignor to the Burdon Seamless Filled Wire Co., same place.

Designs issued Jan. 10, 1893, *for* 14 *years.*

22,105. SPOON HANDLE. A. F. Jackson Taunton, Mass., assignor to the Reed & Barton, same place.

22,111. BUCKLE. Dora Harrison, Lansing, Mich.

22,117 and **22,118.** DISHES. Theodore Haviland, Ambazac, France.

Designs issued July 14, 1903, *for* 3½ *years.*

36,420. SPOON OR FORK HANDLE. P. B Ball, Providence, R. I., assignor to the Fahys Watch Case Co., New York.

36,422. SPOON OR FORK HANDLE. Frederic Habensack, Sag Harbor, N. Y.

36,423. HANDLE FOR NAIL-CLEANERS. W. H. Saart, Attleboro, Mass., assignor to the Bristol Mfg. Co., Rhode Island.

36,424. MIRROR BACK. T. F. Pryor, Jr., Newark, N. J.

36,425. HANDLE FOR CRUMB-SCRAPERS. E. H. Goetze, Wallingford, Conn., assignor to the International Silver Co., Jersey City, N. J., and Meriden, Conn.

36,426. HANDLE FOR VESSELS. E. H. Goetze, Wallingford, Conn., assignor to the International Silver Co., Jersey City, N. J., and Meriden, Conn.

36,427. BORDER FOR VESSELS. E. H. Goetze, Wallingford, Conn., assignor to the International Silver Co., Jersey City, N. J., and Meriden, Conn.

36,428. FOOT. E. H. Goetze, Wallingford, Conn., assignor to the International Silver Co., Jersey City, N. J., and Meriden, Conn.

36,429. COFFEE-POT. Edward Piepenbring, Washington, D. C.

36,430. WHISK-BROOM HOLDER. M. A. Skall, New York.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing herein shall prevent the registration of any mark used by the applicant or his predecessors, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED JAN. 15 1907.

Ser. No. **23,022.** (CLASS 59. HOROLOGICAL

AETNA

INSTRUMENTS.) Newman Clock Co.,

Chicago. Filed Oct. 31, 1906.
Particular description of goods.—Time-recorders, clocks and watches.

Marlboro

Ser. No. **24,003.** (CLASS 59. HOROLOGICAL INSTRUMENTS.) BYRON L. STRASBURGER, New York. Filed Dec. 13, 1906. Used 10 years.
Particular description of goods.—Watches, watch movements and watch cases.

TRADE-MARKS REGISTERED JAN 15 1907

59,603. FOUNTAIN-PENS. EAGLE PENCIL CO., New York.
Filed Oct. 25, 1906. Serial No. 22,904. Published Nov. 20, 1906.

59,649. OPERA-GLASSES, FIELD-GLASSES, AND BINOCULARS. ADOLF TAUSSIG, New York.
Filed March 5, 1906. Serial No. 17,626. Published Nov. 20, 1906.

59,670. WATCH-HANDS, BALANCE-STAFFS, WATCH-JEWELS. HAMMEL, RIGLANDER & CO., New York.
Filed Aug. 8, 1905. Serial No. 11,415. Published Nov. 20, 1906.

59,679. FINE POTTERY AND CERAMIC PRODUCTS OF ALL KINDS. SOCIETE ANONYME POUR LA FABRACATION DES FAIENCES FINES ET PRODUITS CERAMIQUES, Maestricht, Netherlands.
Filed July 31, 1906. Serial No. 21,275. Published Nov. 20, 1906.

59,703. FOUNTAIN-PENS, FEEDS, CAPS AND BARRELS THEREFOR. L. E. WATERMAN CO., New York.
Filed Aug. 2, 1906. Serial No. 21,300. Published Nov. 20, 1906.

59,707. CERTAIN JEWELRY AND SOLID AND PLATED PRECIOUS-METAL WARE. ONEIDA COMMUNITY, LTD., Kenwood, N. Y.
Filed Nov. 21, 1905. Serial No. 14,873. Published Nov. 20, 1906.

59,711. TORTOISE-SHELL HAIR-PINS AND HAIR ORNAMENTS. RICE & HOCHSTER, New York.
Filed Oct. 9, 1905. Serial No. 13,437. Published Nov. 20, 1906.

59,724. CERTAIN JEWELRY AND SILVER-METAL WARE. FISHEL, NESSLER & CO., New York.
Filed Sept. 19, 1906. Serial No. 22,190. Published Nov. 20, 1906.

Harrisburg, Pa.

TRADE CONDITIONS.

Local jewelers are very well pleased with the condition of the after-holiday business. Most of them have been kept quite busy on repair work, and much engraving of holiday presents has been coming in.

E. L. Rinbenback was one of the mounted aides in the inauguration day parade.

The leaders of the gang convicted of robbing various stores in this city and vicinity, including the store of J. A. Hensel, in Lytens, where several hundred dollars' worth of jewelry was stolen, received stiff sentences in court last week. Isaac Bowman was given eight years in the Eastern Penitentiary, the others going to the Reformatory.

Jewelers of the State favor the bill introduced in the Legislature last week by Representative Thomas to abolish the mercantile tax. Following the introduction of this bill, Representative Creasy has introduced a resolution calling upon the Auditor-General to furnish a detailed account of the amount of mercantile tax collected in the last two years, together with a detailed statement of the cost of collection. There is general objection to this taxation.

Ex-Governor Pennypacker was the first retiring Governor of the State who received a handsome testimonial from his subordinates in office. The gift, which consisted of two massive light-colored mahogany chests filled with $1,500 worth of specially designed silver, was entirely unexpected by the retiring Governor, who made an eloquent speech of thanks. Each of the more than 200 pieces, from elaborate tray to tiny coffee spoon, was marked with the Pennypacker coat-of-arms, the silver being made by J. E. Caldwell & Co., Philadelphia. Attorney-General Carson made the presentation speech.

The following firms, which will deal in jewelry, cut glass, etc., have been chartered at the State Department since Jan. 1: Penn Smelting & Refining Works, Philadelphia, capital, $25,000; directors, H. S. Glazier, B. K. Paullin, L. L. Wise, Chas. H. Barrett and Jas. R. Gregg; People's Supply Co., Parker Armstrong Co.; capital $7,500; directors, Jno. Flynn, Frank L. Flynn and Frank H. Bower; Mahoning Supply Co., of Punxsutawney; capital, $100,000; directors, D. H. McIntyre, W. S. Davenport and Jno. Nichol; Unity Mercantile Co., Pittsburg; capital, $33,000; directors, Herman Griffin, Hiram Harris and Wm. Harris; Arbogast-Brock Glass Co., Pittsburg; capital, $300,000; directors, H. L. Collins, Jno. J. Arbogast, Lewis S. Brock, F. C. Park and W. H. Bailey; Jefferson Supply Co., Punxsutawney; capital, $90,000; directors, D. H. McIntyre, W. S. Davenport and John Nichol.

Pittsburg.

F. F. Lang, of Gillespie Bros., has returned from Cambridge Springs, whither he had gone on account of his illness.

Among the out-of-town merchants visiting Pittsburg last week were: E. H. Schafer, Beaver Falls; E. F. Price, Homestead, and H. S. Johnston, Apollo.

C. W. Morgan, 4409 Butler St., is building a repairing department in his store. He has constructed a neat balcony in the rear of the room on which it will be located.

Edward F. Stewart, 4303 Butler St., recently placed a large electric sign over the front door of his store, showing his name in large letters. It is attracting considerable attention.

William Walker, better known as "Diamond Bill," who was convicted in criminal court several weeks ago, called last week for sentence and sent to jail for one year. Walker was known to nearly all Pittsburg jewelers.

The local rivers are on a rampage, and some of the jewelers in the downtown district were frightened last week when a flood stage of water was reached. There was a hurried removal of stock from cellars, but no serious damage was done, because the rivers did not reach as high as was expected.

The Merchants and Manufacturers' Association will hold its annual banquet at the Hotel Schenley Feb. 12, Lincoln's Birthday. Among the speakers will be Gov. Edwin S. Stuart, of Pennsylvania; Gov. Warfield, of Maryland; Congressman Champ Clark, of Missouri, and State Senator Elliott Rogers, who will be the toastmaster. A large number of jewelers generally attend these banquets, and this year will prove no exception to the rule.

Mr. Meader, who bought out the bankrupt stock of Joseph M. Gootfursch, will open a store in Scottdale. He was formerly employed there as a watchmaker by F. E. Leitzell and is now going into business for himself. It has been learned that Gootfursch owed Pittsburg creditors $3,462, this amount, it is said, being divided among less than a dozen Pittsburg houses. There were a number of eastern creditors, but what he owed them is not known.

Nothing has been learned as to the whereabouts of Joseph M. Gottfursch, who disappeared several weeks ago, taking most of his valuable jewelry stock with him. It was learned that before he went away some of his creditors were arranging to file papers in involuntary bankruptcy, and a meeting was held in the office of Attorneys Alpern & Seder to discuss the matter. It was then arranged that the Pittsburg Jewelry Mfg. Co. issue an execution which would force the closing of his store and bring matters to a head. In the meantime, however, Gottfursch went away, deserting his family and taking most of his stock with him, and creditors realized but little when the execution was finally issued and the stock remaining in the store was sold.

The establishment of a jewelers' credit association in Pittsburg is being strongly favored by a number of Pittsburg wholesalers, who believe that there is great necessity for an organization of this character. During the last month or two there have been several questionable business failures, and many dealers have come to the conclusion that a credit association is necessary for their protection. The subject was discussed by a dozen merchants several days ago in the office of Attorneys Alpern & Seder. J. T. Montgomery, manager of M. A Mead & Co.'s branch in this city, took the matter up several days ago with W. H. Williams, of the Merchants & Manufacturers' Association. His idea is to have a credit association run under the supervision of James W. Wardrop, the manager of this association. The Merchants & Manufacturers' Association will enlarge its present quarters this year, and it is stated that arrangements could be made whereby the jewelers' organization could have one or more rooms adjoining these headquarters, where a clerk or two would be sufficient to look after the organization's interest with one of the organization's officers as the guiding head. A number of local wholesalers who have been approached on the subject are favorable to the plan.

Savannah, Ga.

Frank Werm was recently appointed a member of the Benefit Committee of the German Friendly Society.

Leon L. Desbouillons, son of A. L. Desbouillons, was married last week to Miss Ruby Lombard at Augusta, Ga.

Tom Hill, negro porter in the store of J. G. Mackey at Valdosta, Ga., was arrested Jan. 17, charged with the theft of a diamond ring valued at $200. The ring, a suit of clothing, a quantity of gold collar buttons and other articles of value, have been recovered. It is believed the negro stole a number of other valuable articles which disappeared during the holidays.

WALTHAM WATCHES

To correct a misunderstanding which apparently exists in the trade, it should be noted that 16 Size Vanguard 23 Jeweled Movements are made in Open Face Lever Setting only, and are not made in Hunting.

16 Size Vanguard 19 Jeweled Movements are made in Hunting Pendant Setting; in Open Face Pendant Setting and in Open Face, Lever Setting.

WALTHAM WATCH COMPANY

WALTHAM, MASS.

THE HOROLOGICAL REVIEW

Peculiar Features of Some Unique Mainsprings

Translated for The Jewelers' Circular-Weekly from *Almanach de l'Horlogerie et de la Bijouterie*

IT is not very recently that the attempt to contrive a mainspring for portable timepieces other than that furnished by a spring enclosed in a barrel has been undertaken. Every one knows that the action of a spring not only diminishes in intensity, but that it varies constantly, in consequence of the friction of the coils with each other and against the bottom and cover of the barrel.

It is true that present escapements and regulators are not much influenced by these



FIG. 1.

irregularities; the purpose aimed at in the adoption of the different systems of springs is rather the simplification of the mechanism.

We previously mentioned an attempt of this kind. The Grasset watch, so called from the name of the inventor, works by means of a free spring rolled around the winding stem. This system is simple, and we think that it presents greater regularity of tension than the spring currently employed. As this watch continues to be manufactured, it has probably been found valuable.

Now as regards the watch patented by M. Silbermann, of La Chaux-de-Fonds, not having yet had the opportunity of seeing it, we can only give the description, remarking that in its construction the friction of the spring against the parts enclosing it is probably greater than with the ordinary spring.

The subjoined illustrations, representing

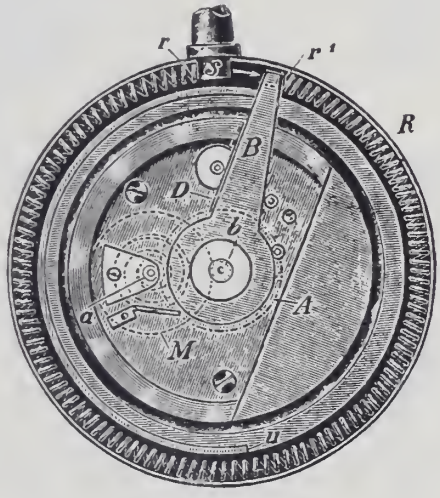


FIG. 2.

both sides of the movement, are sufficient for explaining the mechanism. In Fig. 2 it is seen that the mainspring, which is a long spiral, is lodged within the rim of the case around the movement. It is represented as almost entirely run down. One of the extremities, *r*, is fixed to the inside stem of the pendant, and the other, *r'*, to a lever B, pivoting at the center, *b*, of the movement.

For winding the watch—that is, for tightening the spring—it is sufficient to press the lever B in the direction of the arrow, *s*, until it reaches the stop, *u*; that is, until nearly a half turn has been given to it. The winding is probably accomplished by means of a piece adjusted against the periphery of the rim.

While the lever B is turning, a click that it carries at D, slides over the teeth of a ratchet pivoting at the center of the movement, and fixed on the same arbor as another wheel, A. When the winding is ended, the spiral spring tends to push back the lever B, and the click then works the ratchet, and consequently the wheel A. This communicates its rotation, while multiplying it, to the wheel M, by the intermediation of the pinion *a* (Fig. 2).

On the other side of the movement may be seen the succession of wheels and pinions transmitting the motive force to the escapement from the wheel M, which probably gives one revolution in eight hours, like the barrel of an ordinary watch. The escapement is lever, with visible balance. The action of the spiral spring may also be utilized in another direction; that is, it may be stretched for energizing it. The inventor is reserved on this other application.

In Fig. 3 we observe a different timepiece, in which the spiral spring is utilized in the same manner. This watch is older, but appears to be more advanced than the one we have described, for it is a stem-winder.

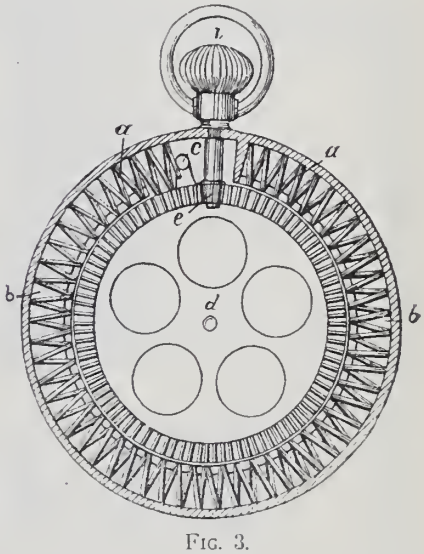


FIG. 3.

The spiral spring is also lodged within the rim of the case. The large center wheel, *d*, bearing a set of crown teeth, is actuated by a pinion fitted to the extremity of the winding stem.

An arm furnished with stud, *c*, fixed to the circumference of this wheel, acts on the extremity of the spiral spring for stretching it, when the wheel is turned, on actuating the knob.

As in the preceding timepiece, a clockwork prevents the spring from being relaxed except gradually, while actuating a wheel, of which the rotation is transmitted through other wheels to the escapement.

Another system of mainspring is certainly original, whatever may be said of it in other respects. Its originality may be a

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The wide-awake dealer knows the value of a good stock of Elgin Watches. He knows that they are a good criterion by which to have the public judge his store.

He knows that Elgin customers are satisfied customers, and that satisfied customers are the very foundation of successful business. The

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ELGIN NATIONAL WATCH COMPANY,

Factories, Elgin, Ill., U. S. A.
General Offices, 131 Wabash Ave., Chicago.

New York Office, 11 John Street.
San Francisco Office, 701 Market St.

little venturesome. It is always interesting to note inventions of this kind, and this one may at times be useful.

The mainspring, as may be seen in Fig. 4, consists of a round steel wire curved in the form of an open ring. The two extremities are fixed at 6 and at 7 to a rack R, of which the pivoting point is at 5, and which is held by the bridge P. To wind the watch—that is, to arm the spring—the rack is drawn by the button H in the direction indicated



FIG. 4.

by the arrow R. The figure shows us the spring completely energized.

The teeth of the rack engage with a pinion that pivots at *t*; on the same arbor are a ratchet, Q, and a large gearing wheel, N. Fig. 5 presents more clearly the arrangement of these pieces. The ratchet Q is fixed separately to the arbor. The two other mobiles are independent and turn with the arbor only in a single direction. The communication between the wheel N and the

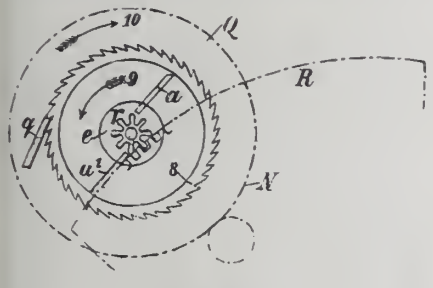


FIG. 5.

ratchet Q is accomplished by means of a spring placed between the two and not visible in the illustration. The spring acts as an auxiliary, in order that the progress of the watch should not be interrupted while the rack is energized.

When the rack is drawn in the direction of the arrow R, the pinion *r* turns in the direction indicated by the arrow 9. It turns alone, the ratchet being retained by the small click *q*. While the watch is going, this pinion is actuated in the opposite direction by the rack. It is then necessary that the ratchet Q and the wheel N should be involved in this movement, which result is obtained in the following way:

To the pinion *r* is fixed a small disk, *e*, on the border of which is two small blades, *a*, *a'*. When the pinions turns in the direction 9, these pieces, which are lodged in a cavity of the ratchet, slide against the edge of this cavity. When the movement is accomplished in the opposite direction, these pieces of which the extremity is cut in the form of a chisel, strike against the border of the cavity and actuate the ratchet. This, by the intermediation of the auxiliary spring, communicates its movement to the tooth at wheel N; the rotation is transmitted to the escapement and to the balance by a series of appropriate gearing.

We shall have occasion to describe hereafter other watches, actuated by a mainspring, of different character from that usually employed. But the spiral enclosed in a barrel will probably never be dethroned by these new systems. It is of interest, however, to study the attempts that are made to replace it.

Watch Lost for a Century Recovered.

A GOLD watch lost by the Polk family many years ago was recovered recently in Springfield, Mo. The watch was owned by Dr. William J. Polk, an uncle of James K. Polk, former President of the United States. He lost it during the war. A jeweler in Springfield, Mo., bought a gold watch recently from a stranger. The gold in it was worth $35, and that was the price the jeweler paid for it. Upon the inside of the case was engraved:

A legacy to
Dr. William J. Polk
from
Mrs. Sarah J. Polk, 1843.

From Dr. Polk
to Allen J. Polk, 1860.

A card in the back of the watch showed that it had been repaired by Thomas Gowdy, of Nashville, Tenn., in December, 1852. Under this card was a circular piece of white silk which to one of a romantic turn voiced some tender sentiment of the past. A remarkable thing about this old and well-worn timepiece is that it still runs.

The attention of Major Dorsey Berry (who is one of the Polk family on his mother's side) was called to the watch, and he immediately placed himself in communication with Marshal Mayes, of Nashville, Tenn. In reply he received a letter from a direct descendant of Dr. William J. Polk, expressing his appreciation of his kindness and marveling over the strange recovery of the watch. Its disappearance had always been a mystery, though the supposition was that it had been stolen during the war. In the letter was a check covering the jeweler's price and a request that he express it to a granddaughter of Dr. William J. Polk, which was complied with.

W. K. Vanderslice's old street clock in San Francisco, Cal., which had become something of a landmark in front of the store on Sutter St., before the fire, was recently repaired. New works were installed, and the clock set up in front of the Van Ness Ave. store. With the exception of the great clock in the Ferry building, two faces of which are now going, it is the first electric-lighted clock in that city since the fire.

Two Old English Clocks.

CURIOUS CLOCK BY WILLIAM CLEMENT.

TWO views are shown herewith of a curious clock by William Clement. The case is in oak, veneered and paneled in ebony, about six feet three inches high. The dial is square brass, eight inches. The pendulum is the full length of the case. The hours and quarters are curiously contrived to be struck by one train.



TALL CLOCK BY W. CLEMENT.

Illustrated herewith is an interesting clock made by Edward East and described by Percy Webster, London, in the *British Horological Journal*. The dial is 10½ inches square, matted all over by hand, with the exception of the space just between the two winding holes, in which is engraved the maker's name, Edwardus East, Londini, and a small piece of the center, in which is engraved in conventional style (English Rose), the matting being finished about one-eighth inch from the edge all round. The circle is 9¾ inches in diameter and 1⅛ inches wide, with quarter marks engraved upon inside edge, and ordinary minutes engraved outside; these are numbered every five minutes, so—60, 5, 10, 15.

The frames are 8¾ inches long by 7¼ inches high, and held together by five pillars nicely turned, each 2¾ inches long, two being placed at the top, one at each corner and three at bottom, and rivetted in front plate instead of back as usual. The escapement is a verge, and the trains are in the case of the going side the same as usual, but the usual center arbor is left coming through the front frame with a squared end, upon which is keyed a wheel which drives the motion work of three wheels in the ordinary way.

The wheels are large and well cut, having been done by hand, the diameter of the main wheel in going side being 3¾ inches, and in striking side 5½ inches. The barrels are very small, being only 1½ inches in diameter and of solid brass, and 24 turns upon each. No shoulders are turned upon the barrels, and they both rub upon the frames the whole of their diameters, 1½ inches each.

In the striking train, which consists of only main, locking, warning and fly wheels, the ordinary pin wheel is not used, but pins

Comparison Has Proven

that for the money, the finish, construction, assortment of case designs — and for time-keeping abilities,



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Hunting or Open-Face, 7 Jewels
JAS. BOSS 20-year Case, 0 size
Pendant Set, Nickel Movement

We have an interesting folder on Betsy Ross Watches for the consumer, and telling how and where Betsy Ross made the first U. S. flag. Your name on a quantity for the asking. Write us and send business card.

The Keystone Watch Case Co.
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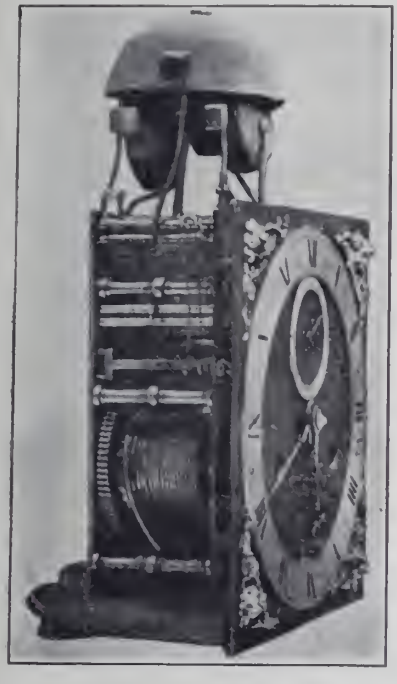
New York
Chicago
Cincinnati
San Francisco

to the number of 54 are placed round main wheel instead, the arbor being carried through frames with a squared end, and a wheel of 28 teeth driven on to drive locking plate outside back frame

The hammer strikes inwards in a manner similar to a 30-hour lantern, both the hammer and the bell being as large as those generally used. The bell is placed in a vertical position, and nutted against a wrought iron stand, which is screwed on back plate.

The number of trains are: Striking side, main wheel, 162 teeth, 54 pins; locking wheel, two locking faces, 84 teeth, six leaved pinion; warning wheel, 72 teeth, six leaved pinion; fly wheel, six leaved pinion.

Going side—Main wheel, 86 teeth; center wheel, 80 teeth, 10 leaved pinion; centrate



SIDE VIEW OF CLOCK MADE BY CLEMENTS.

wheel, 58 teeth, six leaved pinion; verge scape wheel, 25 teeth, six leaved pinion.

Horological Notes.

THE clock dial to be erected in the proposed tower on the Metropolitan Life building, New York, will look down upon the diminutive pedestrian from a height of 346 feet above the sidewalk. In order to tell the time, Diana, on top of the Madison Square Garden tower, will have to look aloft, for she is only 332 feet above the sidewalk.

*

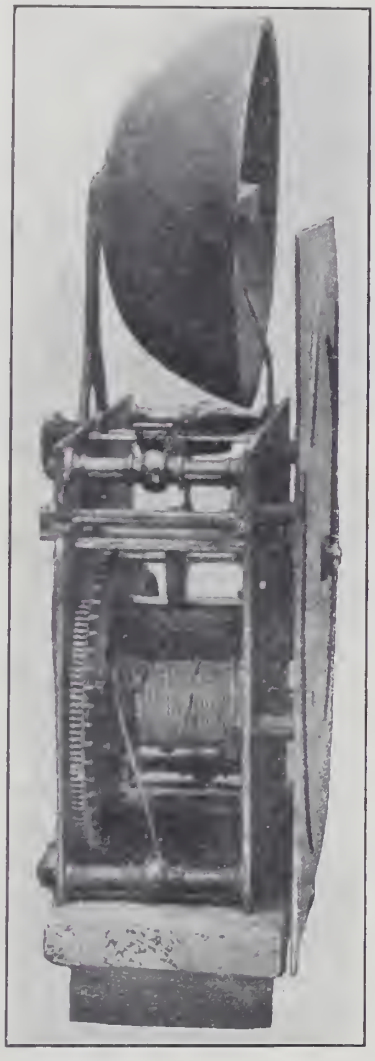
What are supposed to be the largest clock dials in the world are the four located in the famous clock in the tower of the Church of St. Rombaut, at Mechlin. There is a dial located on each side of the square tower and their extreme diameter is nearly 37½ feet. The figures indicating the hours are nearly 6½ feet high, while the hands have a length of nearly 12 feet.

While handling a ladle containing molten gold last week Edward L. Allen, a jeweler of Trinidad, Colo., sustained several severe burns. It is feared that the amputation of one of his fingers will be necessary.

Watch-case Restrictions in Great Britain.

ADVICES from Consul Albert Halstead, of Birmingham, state that hereafter watches of foreign manufacture whose cases are gold or silver must be assayed, stamped, and marked before being offered for sale in the United Kingdom. The consul writes:

"This requirement, which has heretofore applied only to British watches, follows



CLOCK MADE BY EDWARD EAST.

from a recent decision of the court of appeal of the British Supreme Court of Judicature. The case may be carried to the House of Lords, but until their decision it stands as the law of the United Kingdom. The decision removes a long-continuing ground of complaint of British watch and watch case manufacturers, that while their gold or silver watch cases, even when completed by the works or movements, had to be hall-marked that was not required of completed watches of foreign manufacture, and was only applied to foreign gold or silver cases that did not contain the movements.

"The decision is of great importance to American watch manufacturers and may lessen the exportation of their products to the United Kingdom, because watch cases, in order to be hall-marked must be sent over in the rough to be assayed, stamped, and marked by the Goldsmiths' Company in London, the mint in Birmingham, or any other officially recognized hall-marking place in the United Kingdom. After being hall-marked the watch cases must be returned to the United States to be polished. The case concerned watches imported from Switzerland, but the decision affects all foreign watches.

"To the jewelers of this district the decision is a boon. Some watch cases are made in Birmingham, but not a great number, while in Coventry, about 18 miles away, many are manufactured, and in years past, before the heavy competition of Swiss and American watches, probably more watches and watch cases were made there. British manufacturers declare it was unjust that, as a result of what they considered discrimination against the domestic product, American, Swiss, and other makers could sell a gold watch which was partly gold and partly base metal. They claim that many a man thinks to-day he has a solid gold watch, bought at auction, which though it has a gold outer case has an inner case of base metal.

"One Birmingham manufacturer speaking to a newspaper representative said of the decision: 'If it is upheld, as it is hoped it will be, foreign rubbish brought here will be stopped. The Swiss will have to stamp their cases indicating their quality, whether 9, 15, or 18 karat, and if there are any metal *domes* they will have to be described as such. In addition to the making of gold outer cases and metal inner cases without inscription, they have been allowed to stamp cases 9, 15, or 18 karat, but either of these qualities would not assay to anything near its mark. If I were to make silver watches now, and if the cases did not assay to the value of the hall-mark, they would give me six months' hard labor, whereas such things have been permissible to foreigners for years.'

"The law enacted at the first session of our present Congress, as I understand it, imposes a heavy penalty upon anyone who sells as sterling, or as a certain fineness of gold, any article that will not upon assay reach that fineness. As a result, any piece of American jewelry marked as being of a certain fineness of silver or gold is now of that actual fineness. In these circumstances it might be possible for the United States to require that any piece of foreign plate must be assayed and proved in the United States to be of the exact fineness claimed or refused admission to the country. In other words, if an American article marked as being of a certain fineness of gold or silver is not to be accepted as such, it would seem fair for the United States to cast the same doubt upon similar articles made of gold and silver that are imported."

The interior of the jewelry store of J. W. Cohen, on Penn St., between 5th and 6th Sts., Reading, Pa., is being renovated. The office, which was formerly in the center of the establishment, will be moved to the rear of the building, while the office of the cashier and bookkeeping force will be on the second floor of the building. The private office will be located on the ground floor.

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Handle L. W. Co. Watches.
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Manufacturer of the Current Grade Colbert Watch

46 out of 99 PRIZES

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PATEK, PHILIPPE & CO.

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68 NASSAU ST., NEW YORK. GENEVA, SWITZERLAND.

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Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS
RUDOLPH & SNEDEKER,
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LANCET

EXTRA THIN MODEL

Movements made in 11, 15 and 17J.
Cased in 25-Year Gold Filled
" 10 " " "
or 14K. Solid Gold—18K. Solid Gold



LOCUST

THIN MODEL

Movement 7J. Lever
Cased in 20-Year Gold Filled
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SILVER, GUN METAL, NICKEL, ETCHED METAL

MOST ATTRACTIVE THIN WATCHES and BEST VALUE

FOR SALE BY JOBBERS

Manufactured and Imported by

Hipp. Didisheim & Bro.
49 Maiden Lane, New York
CHICAGO OFFICE, COLUMBUS BUILDING



Making the Rockford Sell

Of course, you know all about the Rockford Watch—

No use telling you what you already know—that the Rockford is a very superior watch.

But we do want you to know that we are reaching 17,000,000 readers of the best periodical publications every month with advertisements like these.

We are telling people why the Rockford is such a reliable watch.

Why? To make it easier for you to sell them.

If a man came in to-day and asked for a Rockford Watch, could you sell him one?

If not, write us at once, because you are going to have calls for Rockford Watches—from people who will prefer a Rockford over any other watch.

Don't wait and see—have a Rockford to sell when you're called on for a Rockford.

Write for illustrated book of movements and prices.

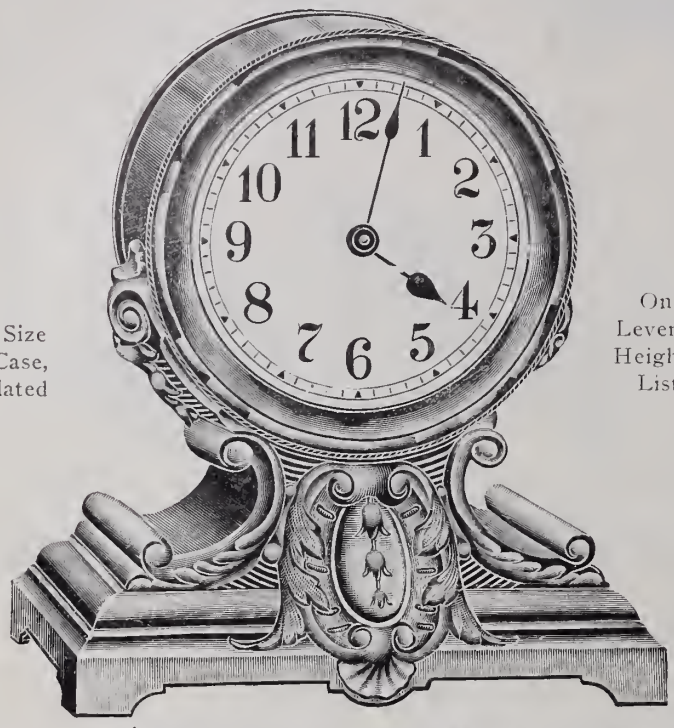
You can always sell Rockford Watches on merit. You can always get Rockford Parts for repairing. The Rockford Watch Co. is making high-grade watches, and is ready to guarantee the trade reliable watches and satisfactory treatment.

ROCKFORD WATCH CO. - Rockford, Ill.

SETH THOMAS CLOCK COMPANY

Established 1813

PETITE



Actual Size
Metal Case,
Gold Plated

One Day
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Height 3½ in.
List $1.90.

SETH THOMAS CLOCK COMPANY

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IF IT'S A

ROY

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IT'S STANDARD



JEWEL SERIES

ROY WATCH CASE CO.

21-23 Maiden Lane, New York City

SAN FRANCISCO, CAL. LONDON, ENG.

AUDEMARS, PIGUET & CO.,

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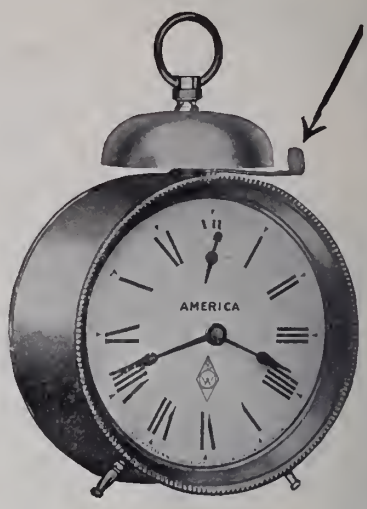
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Plain and Complicated Watches.

Represented by

A. WITTNAUER CO.,

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"America" Alarms

are now made with a shut-off. Cost no more than old style and sell twice as well.

THE WESTERN CLOCK MFG. CO.

La Salle, Illinois

List of jobbers sent upon request

MAEBERT & REISS
TRADE WATCH MAKERS

We do trade work all over the United States.
Fine Work, Low Prices, Quick Returns.

Give us a trial. We beat them all

71-73 NASSAU ST., NEW YORK

"Perfect Yourself"

In ENGRAVING and EXPERT WATCH WORK.
Take a Post-Graduate Course.

RIES & ARMSTRONG, Macon, Ga.

PRACTICAL COURSE IN ADJUSTING.

Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid.
All Jobbers or Jewelers' Circular Publishing Co.

Mr. Retailer:

The amount of art and value we can put into Gold Watch Cases is only limited by the purchasing power of the people. We are awake to conditions. Our production this year will have a very generous portion of artistic cases for **Moneyed People,** from which you may secure a handsome profit.

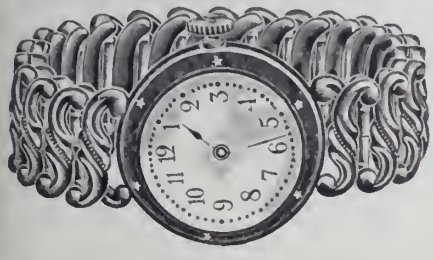
OUR WATCH CASES ARE SOLD THROUGH THE JOBBERS ONLY

Solidarity Watch Case Co.

ESTABLISHED 1885

GENERAL SELLING AGENTS
JOHN W. SHERWOOD FRANK E. HARMER

3 Maiden Lane, New York



ON THE ROAD

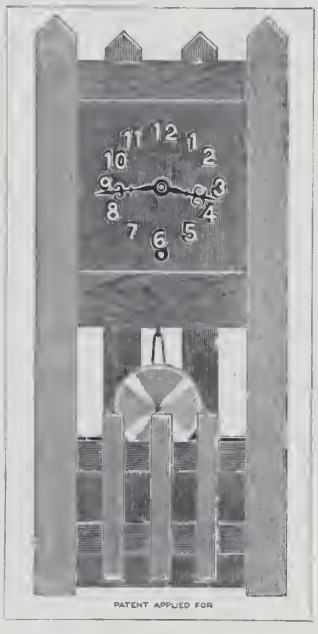
Our salesmen have started and are covering their usual territories. Their sample cases this year contain a larger and better assortment of standard goods and exclusive novelties in watches than ever before.
Drop us a postal and one will call upon you when in your vicinity. *Write to-day.*

KLIPPER BROS.
Importers of Watches,
59 Maiden Lane New York

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.



Sessions Clocks

Superior Finish
Popular Prices
Marbleized Wood
Oak Mantel

Office and Mission Clocks

USE REVISED COLORED PRICE LIST FOR CATALOG No. 62

THE SESSIONS CLOCK CO.

Main Office and Factory, Forestville, Conn., U. S. A. New York Salesrooms, 37 Maiden Lane

TIFFANY ELECTRIC CLOCKS



Cut Showing Front View of Clock

PURELY ELECTRIC

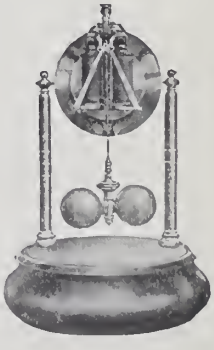
NO SPRINGS NO CLEANING
NO WEIGHTS NO OILING
MOST ACCURATE TIMEKEEPERS

For Prices and other Information, write

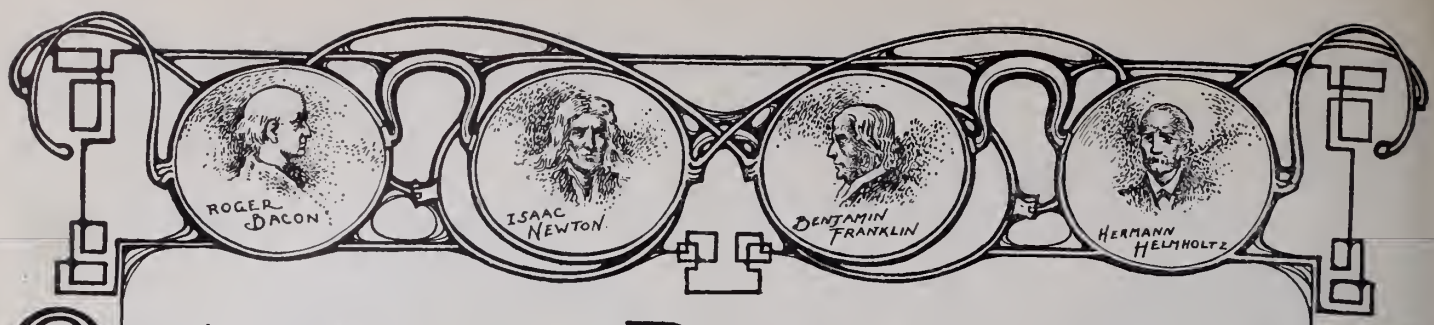
Tiffany Electric Manufacturing Co.

MANUFACTURERS OF TIFFANY ELECTRIC CLOCKS

General Offices and Factory, 437-453 Eleventh Avenue
NEW YORK, N. Y., U. S. A.



Cut Showing Rear View of Clock



OPTICAL DEPARTMENT

Should Copy of Prescription Be Given?

ONE of the most delicate problems that presents itself to the optometrist lies in those cases wherein he is asked for a copy of the record of the lenses prescribed. Heretofore it has been customary to make no specific charge for examination, and under those conditions it was not so difficult to refuse, but now that most of the higher grade optometrists make a charge for examination the problem assumes a more complex form.

If one makes a free examination all that could be reasonably demanded of him is the statement as to whether or not any given case needed glasses. If a charge be made for an examination it seems reasonable to believe that the patient is entitled to a record of the lenses required, whether or not the glasses are purchased at the time.

The above touch upon the legal aspects of the case, which, however, are of far less importance than are the "good business" aspects. When, a few years ago, the problem first attracted my attention, I did not think much about whether I *had* to or did not *have* to give a copy of my record, but thought principally of whether it were or were not better *policy* to give the copy when asked to do so.

The gist of the arguments against giving a copy is that the patient is thus enabled to go shopping and may find some one who will quote a slightly lower figure than yours, and who may, therefore, get the profit while you did the work; furthermore, someone else may make up the lenses from your record, and, while taking all the profit, assume none of the responsibility. On the other hand, if you flatly refuse to give a copy it provokes the patient's anger, and you surely lose the profit in this case, whereas in the other he might come back to you for the glasses even after shopping about if you have made a good impression and quoted reasonable prices. In fact, does it not tend to arouse suspicion the moment you refuse to give a copy of the prescription?

I determined to study this problem upon a practical basis, and my experience showed the following results: A vast majority of my patients never asked for a copy, and in the few instances where a copy was asked for I gave it, not reluctantly, but as though it were the greatest pleasure in the world. I warned the patient of the danger of using inferior lenses, and asked them to obtain quotations from men who stood as high as or higher in the profession than myself, because it would not be fair to compare prices alone without taking into consideration the quality of the professional services, the mechanical workmanship, and the material used. I went further and told how natural it would be for a competitor to cut the price upon presentation of one of my prescriptions.

Finally I urged that unless a material saving could be made it would afford better results to let me make the lenses, because I, having made the examination, understood their case better than could the man who just looked at a few figures written on a piece of paper. Argument along this line rang true, and I cannot say that I lost anything worth speaking of by giving a copy of the record when asked to.

It may be safely recommended as good business policy to give the copy of prescription when requested, and once you have decided to give it don't give it in a reluctant, disagreeable manner, but in a willing, gentlemanly way. T. C. B.

Eyesight of Engineers.

A RECENT order of the Chicago, Burlington & Quincy Railroad requires locomotive engineers on fast passenger trains to have such acuteness of vision as would enable them to see distinctly distant signals without the use of glasses. Regarding this, Second Vice-President Willard says, as quoted in *The Railway World:*

"A train running 60 miles an hour passes over more than 80 feet of distance in one second; at 70 miles per hour over more than 100 feet per second, and should it happen, as it doubtless might, that an engineer in charge of such a train running at such a speed was required to remove his spectacles to wipe the steam or mist from them, or should they become broken or fall off, and he be required to take time to get another pair to put on, for each second of time he was so occupied his train would be running at a high speed and it might pass signals or obstructions which the failure on his part to notice might be fatal; and because of this particular fact the company felt impelled, in the interest of safety only, to take the position it did take.

"The Burlington Co. has in its employ over 1,600 engineers. Of this number approximately 340 are in charge of passenger trains. Probably not more than 40 of the passenger engineers would be affected by this order, and, as a matter of fact, only two men were actually changed, and in each case the test demonstrated clearly that it would be better and safer for them and for the public to put them on runs of less severe requirements."

A Case of Hypermetropia of 21 Diopters Simulating Myopia.

(By EDWARD STIEREN, M.D., Pittsburg, Pa., in the *Ophthalmic Record.*)

JOHN W., age 15, an inmate of the Institute for Feeble-minded at Polk, Pa. was examined by me at the request of Dr C. H. Henninger, assistant superintendent of the institution.

The patient, a middle-grade imbecile, attracts one's attention—even among a number of inmates with more or less pronounced physical stigmata—by his odd appearance, due to an almost entirely bald head, an enormously developed frontal eminence, huge ears and a constant narrowing of the palpebral fissure of one eye only.

His supraorbital ridges are only partially developed, extending but half-way across the orbits. The outer rim of each orbit recedes sharply and, the orbits being shallow, the eyeballs have the appearance of being unduly prominent. The right palpebral fissure measures 11 millimeters from canthus to canthus, the left 24 millimeters.

The right eye is microphthalmic and possesses apparently no light perception. The cornea measures but six millimeters in diameter; the anterior chamber is deep and the pupil irresponsive to atropin. An indistinct view of the fundus can be obtained showing extensive choroidal and retinal degeneration.

The left cornea measures 10 millimeters at its base. The anterior chamber is shallow and the pupil dilates irregularly under atropin, due to posterior synechiæ at the temporal side. The ophthalmoscope shows 21 diopters of hypermetropia and reveals numerous small areas of choroidal degeneration, none, fortunately, in the macular region. V. = 2/200, with + 21 D. Sph. V. = 4/50.

The patient can read all ordinary type at from three to five inches from his eye with this correction, but is also able to read the same type at the same distance without glasses.

A photograph showed the characteristic narrowing of the palpebral fissure of the myope in this highly hyperopic patient. The blind right eye remains open in a natural state.

The Globe News for January, issued by the Globe Optical Co., Boston, Mass., appears in gray cover pages containing a greeting in the reproduced handwriting of H. G. Barber, printed in brown. The journal contains 16 pages, illustrated by half a dozen clean-cut half-tones showing various views of the concern's establishment.

Optical Department.

The Non-Operative Treatment of Strabismus.

(By Jos. S. Lichtenberg, M.D., in the *Medical Brief.*)

STIMULATED by a series of successful cases in the treatment of strabismus by non-operative methods, and by several recent publications by Jackson, Wurdeman, Worth and others, I deem it best that this short sketch should bring the attention of the profession to the fact that this ocular deformity is, in many instances, amenable to cure without surgical interference.

In the present day furor for operations, it is the tendency to rush into surgery to the neglect of other methods. True conservatism may sometimes demand immediate and timely surgery, but in the condition under consideration in the majority of instances, in fact nearly all instances, the need of haste is conspicuous by its absence.

As a rule, I have had no difficulty with my patients, after laying the facts before them, to gain consent to use the non-operative methods.

To successfully correct the deviation of the eyes by non-surgical measures, I wish to emphasize the great importance of early treatment. Worth in his recent book cites two cases of infants which he had under his care at the early age of one year and five months. In both of these cases glasses were worn, and other methods used with success. Worth also reports one case at the extremely early age of five months. So that the advice commonly given by the family physician to wait until the child is older, he may outgrow it, etc., is wrong. Many cases which could have been cured by non-operative measures require surgical intervention later, and then only a cosmetic result achieved.

The present aim in the treatment of strabismus, by any method, is not only the cosmetic result, but to restore binocular vision. This is always the case where non-operative measures are successful, which cannot be said of the operative methods, because conditions have been established by waiting, which render this impossible.

As a rule, when strabismus has become established for any length of time, there is a great reduction of vision in the non-fixing eye, and this is known as amblyopia exanopsia. The exact pathology of this condition is not clearly understood, but the clinical fact remains that these eyes do not recover their visual acuity under any treatment. To this general rule, however, I have found many exceptions, especially in young subjects. It is the amblyopia combined with the loss of binocular vision that early treatment prevents, so it is positive that any case should receive proper attention as soon as the earliest symptoms are noticed.

The non-operative methods of treatment may be classified as follows: First, optical or the exact correction of errors of refraction. Second, the occlusive bandage. Third, the suspension of the accommodation of the fixing eye by a reliable cycloplegic. Fourth, fusion training or orthoptic exercises. Fifth, bar reading.

The exact correction of refraction errors is of first importance. The rule is that convergent cases are associated with hypermetropia, and divergent cases with myopia, so that it appeals to any logical mind that the correction of these errors is rational. The ciliary muscle must be under the control of a reliable cycloplegiac, and there is none better than atropia. As a rule I order a one per cent. solution dropped into the eyes three times daily for three days, and then examine or test the refraction. In young children the strength of the solution must be modified. In young children, also, retinoscopy is the method *par excellence* in estimating the refraction. I know that I can measure the error within .25 D, so that we have in this an accurate method in which the observer sees



THE WORTH AMBLYSCOPE.

for himself, and is independent of the patient. In older subjects the results by retinoscopy are proved by subjective methods as a matter of accuracy in the routine of adjusting glasses. The glasses prescribed must be a full correction or very nearly so.

The occlusion bandage is applied over the fixing eye for variable periods, from a few hours daily to several days. It consists simply of a pad of gauze and cotton, held in place by a bandage or strips of plaster. The object of the bandage is to force the use of the non-fixing eye, thus exercising it, so to speak, and, in many instances, the vision comes up and the amblyopia exanopsia prevented. With the same object in view the suspension of accommodation in the fixing eye is next used.

The cycloplegiac, almost always atropin, must be applied to the fixing or better eye only. It is a fact that, in many cases the eyes remain straight during the time the accommodation is suspended in both eyes, but the old habit of using one eye only is kept up. If the atropin is applied to the fixing eye only, this forces the use of the non-fixing or worse eye, especially in near vision, thus again forcing its use. After several months of this treatment the vision of the non-fixing eye usually comes up, and then we test by the usual methods, such as a red glass held over one eye, prisms, etc., and try to elicit a diplopia. If the diplopia is elicited, we know that both eyes are being used simultaneously, and then we are ready to use the fusion exercises.

For this purpose we have the orthoptic picture in one form or another. These consist of two halves, which, when combined, make the complete picture. For the purpose of having the picture in the act of binocular vision, stereoscopes are used, and there have been invented by Oliver and others adjustable ones, but I have found the ordinary cheap hand stereoscope to answer all purposes. However, the best instrument as yet devised, is the amblyscope of Worth (see illustration).

This instrument, to follow Worth's description, consists of two halves joined by a hinge. Each half is made up of a short tube joined to a longer tube at an angle of 120 degrees. These tubes are 1½ inches in diameter. At the elbow of each tube is a flat oval piece, on the inside of which is fitted a mirror. At the end of each of the long tubes is fitted carriers to hold the object slides, which are again two halves or portions of a complete picture.

At the ocular end of the instrument are two lenses of five inches focal length, the distance of the reflected image, and serves to render the rays of light emanating from the pictures at the other end of the tubes parallel. An adjustable arc connects the two tubes so that their angle of separation may be varied or adjusted to each case. The advantage of this instrument is that the illumination of the two halves of the picture can be varied. By giving the half corresponding to the eye that has the lowest visual acuteness a stronger illumination, and *vice versa*, it is stimulated more than the fellow eye and encouraged in its use.

By exercising the eyes at stated intervals with the amblyscope at the office, and by using the stereoscope with the proper pictures at home, in favorable cases the case goes on to a more or less rapid termination.

Bar reading consists of a strip of metal or board, about one-half to one inch wide, bent so as to hold the strip a few inches above the level of the reading matter. This is placed over the middle of the page, vertically, the result being that to see a line of print as a continuous and unbroken one, both eyes must be used in the act of binocular vision. This can be used only in older children, and in my hands has been disappointing.

In conclusion, I wish to call attention to these facts:

1. The advice usually given parents in cases of strabismus occurring in young children, is to wait, that the child may outgrow it, etc. This is wrong and pernicious.

2. Treatment should be instituted at the earliest notice of the condition.

3. In every case non-operative means should be tried, if possible, for a sufficient length of time before resorting to surgery.

The California Optical Co.'s branch store at Oakland, Cal., which was opened last October, is now better equipped and fitted up than was the company's old Kearney St. store in San Francisco. C. L. Hogue is resident manager of the Oakland branch. All the old employes are still with the concern.

Wm. Gruber, optometrist and watchmaker, San Francisco, Cal., who had been out of business since the fire, has opened a shop at 262 Van Ness Ave.



STORE KEEPING DEPARTMENT

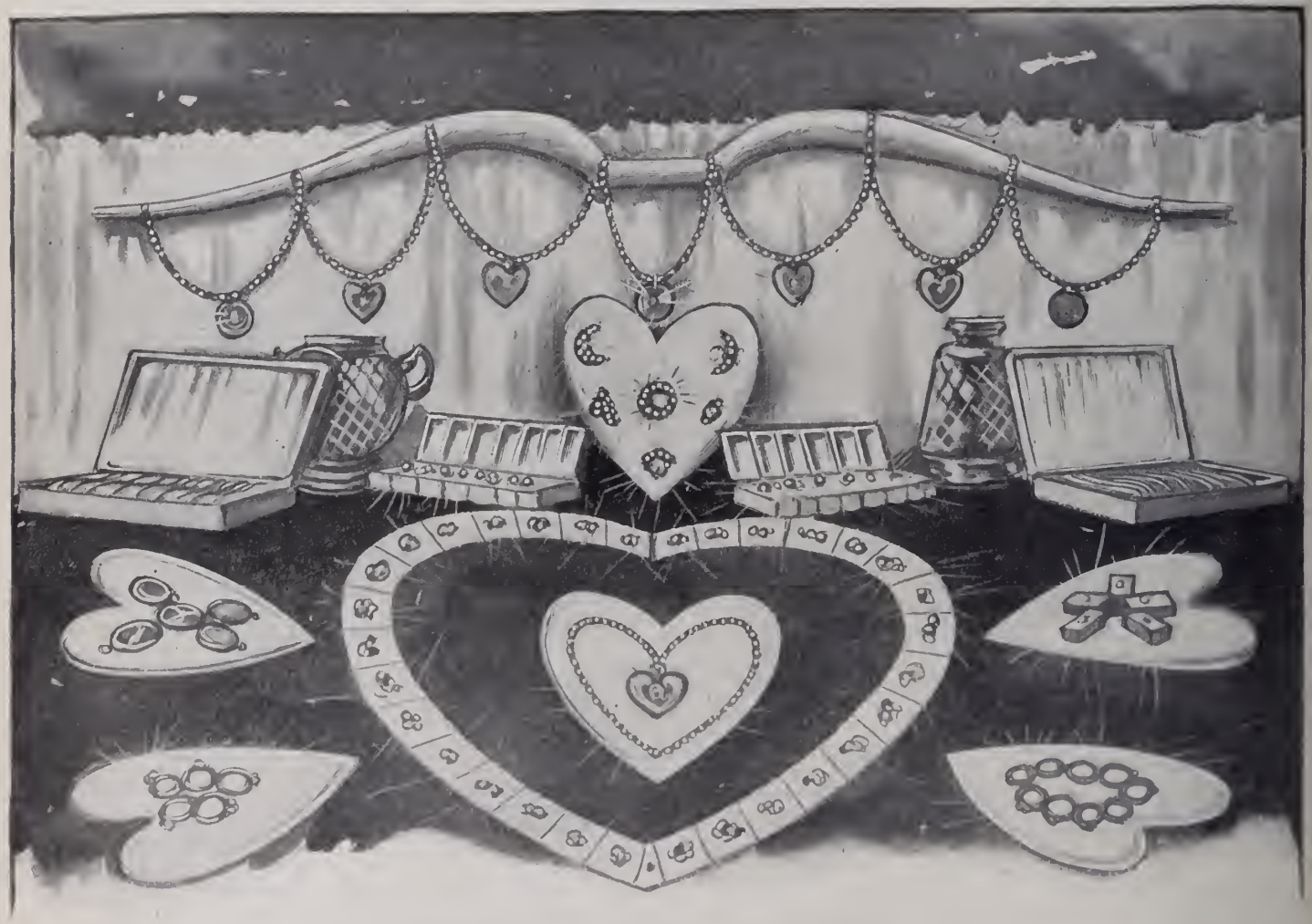
That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Original Window Display for St. Valentine's Day

Drawn Expressly for The Jewelers' Circular—Weekly.

VALENTINE'S DAY offers any number of opportunities for effective window displays to the retail jeweler, who has a chance to manifest his enterprise and stimulate his trade as effectively as many other merchants. As noted in an article entitled "Early Suggestions for St. Valentine's Day Advertising," published in the retail advertising department, last week, the gifts which are passed from one to the other on that day are no longer confined to valentines, although the latter are still used very extensively. In this country, where it is estimated the daily increase of wealth amounts to $10,000,000 we can well afford to give something more substantial than a piece of fancifully designed paper, and consequently the stock of the up-to-date jeweler is in demand.

The average jeweler, owing to the nature of the stock which he carries, cannot make his exhibit as spacious or intricate as a large department store, but he can render it nonetheless attractive, and moreover can represent more actual wealth in a 5 x 10 foot window than can the department store in a space 10 times as large. Daintiness and distinctiveness should mark the jeweler's window and the stock selected should be seasonable and "different" from the department store's, both in design and in quality. Heart-shaped articles naturally should be conspicuous on this occasion. At this time lovers in the early clutches of Cupid exchange gifts, the groom remembers his bride, and the prospective bride's happiness is sealed by an engagement gift. All this sentiment operates to enliven the jeweler's business.



A CHARACTERISTIC ST. VALENTINE'S DAY WINDOW DISPLAY.

Storekeeping Department.

The original design illustrated herewith allows the jeweler to display seasonable articles in an attractive manner. Lockets are suspended from an immense Cupid's bow in the background, which, with the aid of a framework, can be covered with white crepe paper or silk. In the central heart in the foreground is placed an especially showy pendant. Around this heart form a larger one, by means of cards with jewelry attached. At the sides arrange the smaller hearts, which are also silk-covered frames. The window trimmer can fill in the background as he sees fit.

St. Valentine's Day, which falls on Feb. 14, is intended to commemorate the martyrdom of St. Valentinus, who was decapitated in 270 A. D., in the time of the Claudian persecution.

The custom of sending valentines, sentimental and comic in character, is a most ancient one, some saying that on this day the birds select their mates, while others assert that the custom began with the Roman Lupercalia. The northern pagans of ancient Europe are also said to have observed the custom of transmitting amorous notes and love messages.

How the Jeweler Can Meet the Competition of the Mail-Order House.

(*Continued from issue of Jan. 9.*)

EACH dealer can then feel perfectly safe in quoting prices and giving full descriptions; and, as he will have many new things to describe, his advertisements should be changed every issue, and could be made very interesting.

Suppose it be also agreed by all these retailers that each one shall run the following line in each advertisement: "You can buy anything in ———." This little line of type will not take up much of your advertising space, and the fact that it appears in all the advertisements of all the dealers will attract general attention, and, as a matter of suggestion, you will find that it will be only a short time when everyone in your section of the country will be talking the same way to their neighbors.

This is the kind of advertising which brings you business. When your brother merchants wake up to the idea that there is much they can do by pulling together that is impossible for any one of them to do alone, and that harmony among the merchants means prosperity in the town, they will surely prosper. Besides holding the money at home, instead of letting it go to the mail-order houses, you will also find that this kind of an advertising campaign will enlarge your trading territory.

If you are catering to the trade of country people as well as town folks, you will find them anxious to buy where there is plenty of room for selection. They drive for miles to reach the larger cities, so they can look over things before spending their money, and you can readily see what effect such an advertising campaign would have on them. When they once become convinced that your town can make its claim good by showing a big variety and full assortment, they will feel that it is a trading point which it is safe to spend some time to reach, being sure to get what they want. It will keep a town hustling to hold this reputation, but that hustling all means money-making.

In your town are there not a few men who were formerly engaged in your line of business, but who are now retired? The writer has never met a retired tradesman who was not a good customer for the home retailer. He always seems perfectly willing to pay the regular retail prices, in spite of the fact that he has a good idea of what the goods cost at wholesale.

In casting around for a reason why old merchants make especially good customers, it strikes me that the best and most plausible cause is the very fact that they know what the goods cost at wholesale, and also what it costs to sell them. They know, from personal experience, that you cannot afford to do business on a smaller margin of profit than you are now charging.

If this holds good with the old merchant, does it also work with those who have never sold goods in your line? Probably not, as they do not realize what it costs you to sell the goods; that is a question for you to decide for yourself. But you can rest assured that everyone not selling your particular line of goods is firmly convinced that you are making a profit of from 50 to 100 per cent. They have no particular reason to think so, their own business experience does not teach them that such profits are possible, but they delude themselves into the belief that their own particular line of business is conducted upon a much closer margin of profit than any other. You probably have this very idea about the business of retailers in other lines, and, if so, it is time for you to get your mind straightened out. This remark is made every day: "Oh, I could not afford to pay that rent; my line of business will not stand it. Some ——— store will get that location." The store referred to is always engaged in some line with which the retailer doing the talking is not well acquainted.

If merchants talk about the profits in other lines in this way, what can we expect from the consumer? He hears one merchant make such a remark about another, and probably the next day hears the same thing from the opposite source. What could you expect him to think, except that both merchants are making exorbitant profits and are trying to mislead him as to the profits they really do make?

Let us use our own judgment about showing an occasional invoice to a customer, so he will know we are not making ourselves rich by single sales, but let us also be sure to never again make a remark about a brother retailer which would indicate that he is probably making a very large profit, when we do not know it to be positively the fact. Facts cannot injure either you or the other retailers of your town very much, but statements made on the impulse of the moment, and without fact as a foundation, are what have built up the belief throughout the country that retail profits are enormous, and your neighbors think it only takes a small percentage of their trade to make you a handsome income. And you have no right to feel hurt if they throw half their trade to mail-order houses. They figure it this way: "Why, he takes in $50 per day, and, no doubt, $25 of that is clear profit." You would have to do more than show them the figures to convince them that your real net profit was not over $5.

I would not advocate a poverty plea to get business; that is not profitable. But it is as well for all to understand the fact that the larger volume of sales is necessary to make it possible to do business on close margins. Then all must see where they will profit by throwing that volume of business into the home market. F. A. P.

(*To be continued.*)

Pensive Peter Philosophy.

(By Robert C. Brown, in *Profitable Advertising.*)

THERE is a great difference between having questionable habits and being questioned about them.

* * *

If you are offered anything on a silver platter—take it, and the platter, too.

* * *

There is only one place in the lazy man's trousers that ever wears out.

* * *

It is necessary to water live-stock, but not to water corporation stock.

* * *

Women worry about what they would do if they had to do something.

* * *

In buying, the European plan is far better than the instalment plan.

* * *

Some married people have nothing in common but the man's salary.

* * *

Many men never have time to think of honesty until they're in jail.

* * *

We all have something to tell the world, but it is hard of hearing.

* * *

Courteous has been curtailed to "curt" in cosmopolitan Chicago.

* * *

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* * *

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* * *

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* * *

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* * *

A boss is a man who sits down and sees that others stand up.

* * *

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* * *

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* * *

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* * *

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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 1756.—**Soldering Stone-Set Rings.**—*Kindly tell me one or more ways of soldering stone-set rings.* S. S.

ANSWER:—There are several ways of soldering stone-set rings. It depends on the job which is the best protector of the set tings. Some light rings may only require a wrapping of wet tissue paper, while a heavy ring would need an asbestos protection. We will therefore give several methods, and one must select which suits best for the ring to be soldered: (1) For light rings, wrap the stone settings tightly with strips of tissue paper and secure with fine soft iron wire; then wet the paper, and during the soldering hold the ring so the flame will not strike it, or, better still, pack the wrapped setting down well. (2) Wind the stone setting with asbestos cord and wet it; then pack it down and wind some tissue paper around it; tie with binding wire and wet it, and the job is ready for soldering. (3) Inclose the setting in moist clay, or split a potato into halves and press the setting into the meat between the two halves. (4) A very rapid way of soldering is to cut a suitable bit of charcoal and run it through the ring at the point in question. (5) The setting of the ring can be inserted in a small hole through an asbestos plate so far that the stone extends in water, which is set under the plate. (6) The latest preventive, which is highly recommended, is a mixture of plaster of Paris and alum. Mix the gypsum and alum into a thick paste and pack the menaced setting carefully in it. It has been determined by experiment that all the water in the above mixture is driven off when a temperature of 163° C. has been reached. As soon as the operator observes that no more steam arises from the packing, he may know that the limit of heat is fast approaching, and consequently that danger is near. The use of gypsum instead of clay has another advantage, namely, that the liquid running under the pearl does not discolor it, but rather tends to increase its brilliancy. The soldering once accomplished, all speed should be made to cool off the whole by pouring water over it. It should be remembered that all preparation, such as fitting, filing and joining, must be done before applying the protecting material.

QUESTION No. 1757.—**Repairing Porcelain Vase.**—*I have a fine French porcelain vase, of which a small piece (whole) is broken off. Can you tell me how this piece can be cemented on without showing the crack.* R. H.

ANSWER:—An almost invisible joint for porcelain may be made with careful handling of the following: Chloroform, 60 parts; India rubber, 25 parts; mastic, 15 parts. Cut the rubber into shreds, put into a strong vial and pour on the chloroform. Stop tightly and set aside until the rubber is dissolved. Apply this cement to each surface to be united and let the pieces stand until the greater part of chloroform is evaporated. Unite, press firmly in its place, and, if possible, tie in position. When the cement is apparently thoroughly dry on the surface, scrape off the superfluity and dust over the line of junction a little zinc oxide, and with a clean pencil brush over the joint. After the cement has become perfectly dry remove the cord and the superfluous powder, when the joint will be hardly visible to a sharp eye.

QUESTION No. 1758.—**To Color Watch Hands Red.**—*I have had a watch left with me which has red hands, one of which has been broken. How can I replace it, and how can I color a watch hand red?* C. M.

ANSWER:—Mix into a paste over a lamp two parts of carmine, two parts of chloride of silver and one part of Japan varnish. Having spread some of this mixture over the hand, lay it face upward on a sheet of copper, applying heat until the desired tint is produced.

QUESTION No. 1759.—**To Clean Tarnished Gilt Clock.**—*I have a French clock in a case of cast zinc, gilded. How can I clean the gilding, which is tarnished?* L. M. A.

ANSWER:—A good recipe, which may be used for cleaning any tarnished gilt articles, is as follows: Cyanide of potassium, five parts; bicarbonate of soda, one part; sulphuric ether, 2½ parts; alcohol, 2½ parts; distilled water, 25 parts. Let the articles remain in bath a few seconds. Rinse in water and then with alcohol. Dry in hot sawdust.

QUESTION No. 1760.—**Etching Bowls of Spoons.**—*How can I etch names in silver, silver-plated and gilt spoons?* E. B.

ANSWER:—The preliminary work for etching silver or gilt spoons is the same, the only difference in the process being the acids used to produce the etching. Draw the designs or lettering wanted with whiting or ink, then paint around them (with a camel's hair brush) asphaltum varnish, carefully covering all parts where the acid is not to take effect. For the silver spoons use for an etching acid four parts water to one part nitric acid. For the gilt bowls use first a mixture of three parts muriatic acid and one part nitric acid, diluted with five parts water, and after the gold is cut through place in the acid used for the silver until the etching is deep enough. To remove the asphaltum, immerse the spoons in turpentine until the asphaltum is dissolved.

QUESTION No. 1761.—**Pickle for Soldered Silver.**—*Please give me a formula for making a pickle for soldered silver.* P. S.

ANSWER:—For a silver pickle use what is known as a vitriol solution, composed of sulphuric acid diluted with water, in proportions of one to three. Allow it to remain therein for an hour or more, then take out and wash in water. It should come out a pure dead white.

QUESTION No. 1762.—**Black or Enameled Copper.**—*Kindly give me a formula that will enamel or blacken copper, or other metals.* B. E.

ANSWER:—Black or enamel on copper can be produced by first cleaning thoroughly with sand and sulphuric acid, and then applying the following mixture: Three parts white arsenic, six parts hydrochloric acid, 1½ parts sulphuric acid, and water, 36 parts. To produce a dull black on copper, brush over the copper with a solution of platinum chloride diluted with five times its bulk of water. When thoroughly dry, rub off with an oiled flannel rag. To blacken metals, use vegetable or drop black, mixed with six parts turpentine, one part Japanese gold size, and one part turpentine. If the articles are of brass and a blue black is desired, it may be produced with seven ounces carbonate of copper dissolved in 1½ quarts strong ammonia. A precipitate is formed, and the solution is diluted with one quart water. After producing the black, rinse well and lacquer.

QUESTION No. 1763.—**To Repair Britannia Teapot.**—*I have an old-style Britannia teapot that has one foot missing, which I want to replace. How must I proceed to make a new one to replace the missing one?* T. R. B.

ANSWER:—The missing foot can be replaced by making a plaster mould from one of the remaining feet, then casting a new foot and soldering the same where it belongs. Proceed by painting one of the feet over with a little thick soap-suds. Then place the teapot in such a position that the foot can be a little over half covered with plaster of paris, which has been mixed into a thick paste with water. When this plaster is dry, cut off enough so that just about half remains; cut a few notches on the flat side, paint over again with soap-suds, and build the plaster of paris on the other half. When this is dry, take apart and place the plaster on back of a stove and let dry for a few days. When sure that the moisture is all out of the plaster mould, smoke the insides by holding over a gas light. Now melt some Britannia metal and pour into the plaster mould, when the foot is fitted to the broken part and soldered to same. The new foot may need a little touching up with the graver and burnisher, but if the same has been carefully cast in a thoroughly dry mould the new foot will be equally as good and sharp as the old ones.

The Macey Jewelry Co., San Francisco, Cal., which closed out its optical line before the holidays, will now reopen it under the management of Dr. Southwick.

The International Time Recording Co., of New York, on Jan. 10 certified to the Secretary of State at Albany an increase in its capital stock from $10,000 to $2,000,000. The concern paid a tax of $995 on the increase.

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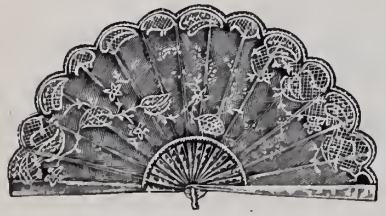
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DELFT, *Its* CHARACTERISTICS *and* HISTORY*

By EDWIN ATLEE BARBER

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(*Continued from issue of Jan.* 16, 1907.)

ENGLAND.

THE manufacture of Delft ware was introduced into England from Holland previous to the middle of the 17th century. The English ware, made of native materials, was of a somewhat denser and more vitreous body than the Dutch, and lacking the excessive porosity of the latter, did not retain as thick or even a coating of the enamel, hence the buff body showing through often imparted a rosy tint to the surface. The lack of affinity between the body and enamel frequently caused crazing and for that reason the earlier English Delft was often coated on the back with a clear lead glaze, showing crude mottlings of brown, purple and yellow. A thin wash of lead glaze was used over the enamel, in the Italian manner. In the decorations blue was the principal color employed. The ware was subjected to two firings.



FIG. 5.—LAMBETH DELFT PLATE, 1716.



FIG. 6.—DELFT CAUDLE URN, 1678.

The shapes of English Delft were almost as varied as those of Holland. Large plaque-shaped dishes with representations of royalty and nobility, puzzle jugs, candlesticks, drinking cups and mugs, shaving dishes, caudle pots, sack or wine bottles, posset pots, drug pots and apothecaries' pill slabs, plates and other utensils were made in abundance. These were frequently embellished with dates and inscriptions, and sets of circular or octagonal plates were inscribed with single lines or verses which, taken together in their proper sequence, formed a complete quotation. The English Delft was generally inferior, both in body and decoration, to that of Holland. Writers on old English pottery state that the body of English Delft is of sufficient hardness to resist a steel point, and that it will not effervesce under acid. Our own observations, however, have not convinced us of the infallibility of these tests, since in many cases it has been clearly demonstrated that the body of the English ware effervesces under acid as freely as that of the Holland Delft, and while the paste of some pieces is slightly harder than the latter, it can be easily cut with a knife, and in some instances is so soft that it can be scraped away with the thumb nail. We are therefore compelled to abandon the body test as a reliable guide to the origin of English specimens, and to fall back upon the forms of the pieces and their peculiarities of decoration. The posset pot, caudle urn and puzzle jug do not appear to have been produced outside of England, while the transfer-printed wares of Liverpool and the shapes and decorative features of Bristol and Lambeth Delft are usually so distinctive as to be readily recognized.

LAMBETH.

At Lambeth, a suburb of London, Delft ware was made in England previous to 1650, a piece in the Museum of Practical Geology, London, being dated 1631. Hodgkin describes many pieces, the latest of which bears date 1797. The paste of this product is of a light buff tint, with an opaque white enamel. The blue color of the decoration is usually of a paler tint than that of the Dutch or of other English Delft. A puce or violet color was also used. The best of the large circular dishes or plaques, painted with scriptural subjects or figures of kings and queens, are attributed to Lambeth, as are most of the wine and sack jugs, puzzle mugs, inscribed plates, drug pots and pill slabs. The decorations more closely resemble those of Holland Delft than do those of other English tin-enameled wares. Some of the Lambeth dishes possess lobed, fluted or embossed borders. A Lambeth Delft plate, in the collection of the Historical Society of Pennsylvania, bears the legend and date, "God Save King George, 1716," in blue. A caudle urn, owned by George Cuthbert Gillespie, on deposit in this Museum, bears the date of 1678 and the initials C. F. T. The decoration, in dark and light blue, consists of flowers, birds and butterflies. The handles, with modeled serpents, are bluish green, and the three feet represent birds. The lid is surmounted by a crown.

(*To be continued.*)

*From the Pennsylvania Museum's Art Primers. Published by Doubleday, Page & Co.

The Industries at the Jamestown Exposition.

WHEN the hour of noon, April 26, 1907, arrives and the gates of the Jamestown Exposition open to the world there will be witnessed on the shores of Hampton Roads, Va., the greatest collection of selective exhibits ever brought together. In commemoration of the founding of the first English settlement in America in 1607 this great exposition will show the industrial progress of the nation for the past 300 years.

All the arts, sciences and industries will be represented by the best exhibits possible to obtain. All States and countries, all cities and manufacturing centers, all professions and creeds, all arts and sciences, all callings and occupations, in fact, the whole world has been swept, to gather here the most worthy works of mankind to be studied and compared in order that all inquiring minds may note the progress of the arts.

The great buildings at the Exposition include Manufacturers and Liberal Arts, with a display of the products of the workshop, together with a comprehensive exhibit of the equipment and manufacture of the same; Transportation and Machinery, Electricity, Food Products, Mines and Metals, Agriculture, Horticulture, Power and Alcohol, Marine Appliances and Specials.

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Mrs. Bellamy Storer's Activity in the Development of Rookwood Pottery.

AN interesting sketch of the activity in art of Mrs. Bellamy Storer and her part in the development of Rookwood pottery was published recently in the New York *Herald*, the occasion being furnished by the famous Roosevelt-Storer letters. The writer, addressing his correspondence from Cincinnati, O., says:

"In that correspondence Mrs. Storer prominently figured. She is the granddaughter of Nicholas Longworth, who came to Cincinnati in 1803 and founded the family name and fortune. * * * All of the Longworths have been noted as the devotees of some art or science. His son Joseph was a great lover of art, and spent much of the fortune left by his father in acquiring rich collections of paintings and art objects, such as tapestries. He was one of the founders of the Cincinnati Art School and endowed it with $300,000. His daughter, Mrs. Storer, was an admirer of the finer arts, but gave her attention more to china painting and clay glazes and color. She began this wnen about 25 years old, and was a leader in the woman's clubs she organized to study art and kindred objects.

"Her interest in pottery was so all absorbing and intense, and her work presented such strong tokens of genius, that her father bought for her an old school building on Mount Adams. There she erected kilns and workrooms and gathered about her artists of rare skill in clay. The result of their labor was the famous underglaze of the Rookwood pottery, which has become known to lovers of the beautiful in vases and urns all over the world. It was called Rookwood in honor of the Longworths' homestead.

"Miss Longworth, as she was then, struggled against great odds and many discouragements in winning recognition for the product of the Rookwood potteries. It was not until 1889 that she attained the pinnacle of success longed for by the artist. At the Paris Exhibition of that year she was awarded the gold medal. The Rookwood pottery was then accorded the recognition at home that had been denied it previous to that time.

"In the following year a company was organized to manufacture Rookwood, and Ballamy Storer, who had married the originator of the ware in 1886, became its vice-president. Mrs. Storer continued her active interest in the pottery, spending much time and thought in developing its beauties. Her efforts were rewarded by another gold medal from the Paris Exposition in 1900 and the grand prize for Rookwood. While abroad with her husband during his connection with the diplomatic service she kept up her experiments. In Brussels and at Madrid she had her studies, but gave her attention largely to working in bronzes. She had a Japanese artist to assist her in designing vases in bronze and the metal mountings of various figures. It was for work of this character that she was awarded the gold medal at Paris in 1900."

Charles Gagel, Brookings, S. Dak., has retired from the business he conducted for 25 years.

New Enamels and Pottery.

A VERY choice ware of enameled porcelain, entirelry modeled into ornamental cups, bowls and slender cabinet vases, as well as flower holders, can never be forgotten, once seen, because of its beauty of color. It suggests the jeweled effects of brilliant colors grown familiar in glass. This enameling process consists of a coating given to the porcelain, and for that reason needs to be handled with great care. Consequently it is not well suited for ordinary practical use.

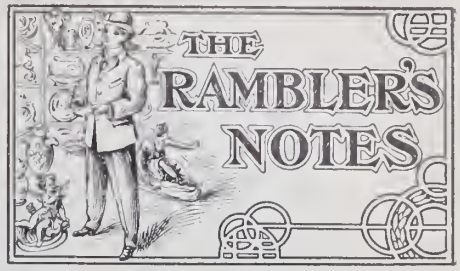
Its moderate price leads it in the future to become an admirable choice for lovers of true art work, rather than the showy and conventional styles of ornamental ware forced upon purchasers whose purses will not permit them to indulge in Limoges and other costly enamels. This exquisite ware first made its appearance at the St. Louis Exposition. Those interested in enameling processes are aware that it consists of coating the surface of earthenware, porcelain, glass, metals, gold, silver, copper, etc., with a layer of melted glass. The term enamel is also used familiarly, in regard to household ware, which is also a melted glass applied upon the surface, but in no sense of the word is it true art enamel.

There is also a novelty in choice pottery that is quite new. It is notable for its peculiarly soft and beautiful shades of mellow green, suggesting very clearly the quality of a thick-leaved plant, as a fond to its surface. Upon this surface, whatever may be the design, it is laid in high-relief, and in the same tone of color. Plants, vines, shrubs and tree leafage form in general the artists' inspiration, in which by its naturalness and simplicity of treatment the charm and originality lies. Large bowls for potted plants and ferns, as well as flower bowls of every size, give a variety and form and attractive feature. Vases and various jar forms, cylindrical, angular, and ovoid, will appeal to various tastes for purely decorative purposes. The cool tone of this green and lusterless finish make it a most desirable ornament, as well as a harmonious introduction among both the furniture and hangings of any fine room.

Such potteries are never to be seen or flaunted in department stores, nor would their merit be appreciated by the multitude, who seek showily colored specimens. In this great city new departures in trade are being developed, one of which consists in the growth of quiet, retired salesrooms, fitted up by those possessing educated taste and for the benefit of an exclusive patronage. These studio-like quarters offer the most favorable advantage for the proper display of the best art work in all branches, as well as furnishing to the purchaser while seeking and selecting a peaceful and harmonious surrounding.

Horace W. Steere, Detroit, Mich., has recently sold out his entire stock to J. Loots.

W. Cook, while hunting about a week ago in Council Bluffs, Ia., found a package of cheap jewelry which had been shipped by H. N. Hill, Belmond, Ia., to a firm in Fremont. It was turned over to the police department for the owner.



ARTISTIC BRONZE CLOCK SETS.

BUYERS visiting the salesrooms of Harris & Harrington, 12 Barclay St., New York, are pleased with the many novelties in mantel clocks lately received from European factories. Mantel sets, including a clock and two candelabra, are shown in a variety of styles. Among the sets is one in imitation French bronze with onyx base. The clock is placed at the front of a rounded pedestal on which stands the figure of a man with a sledge held high above his head. At the man's feet is the stump of a tree in which is a partly buried wedge. Two candelabra, having onyx bases and each provided with five candle-holders, supported from pillars, are included in the set. Another mantel set follows the Corinthian style. A base of green marble supports heavy, round pillars of the same material on which rests the centerpiece, having an arch within which hangs a clock. The mountings are bronze. Two candelabra of the same workmanship, each holding six candles, complete the set.

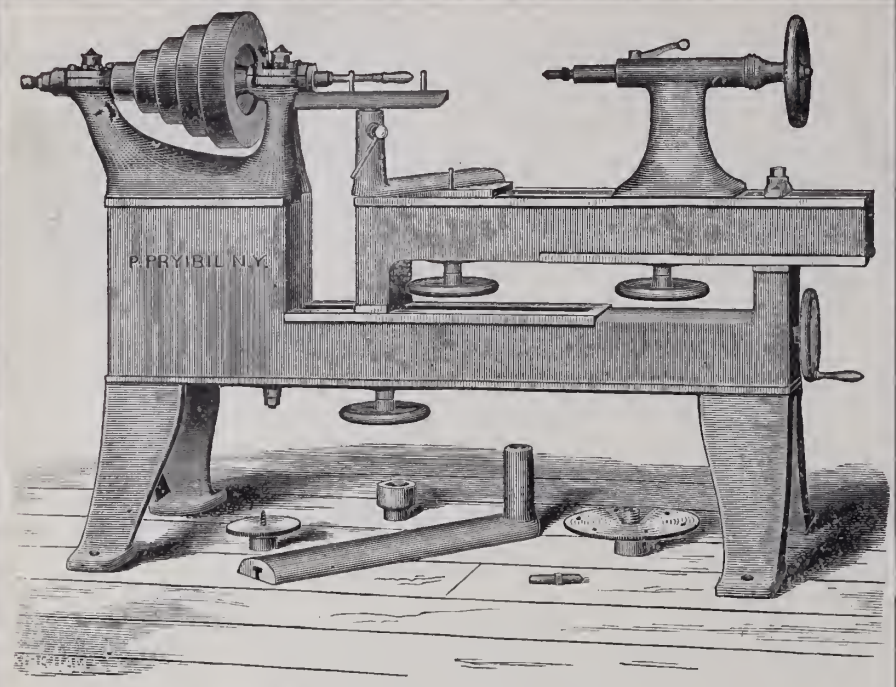
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CERAMIC NOVELTIES IN MANY FORMS.

INCLUDED in the display of pottery seen at the salesrooms of Geo. F. Bassett & Co., 49 Barclay St., New York, is an attractive punch bowl of Flemish stone ware. The bowl is of an unusual shape, and is fitted with a cover. The decoration is unique, representing queer-looking little men carrying grape-laden vines on their shoulders. The vines and grapes are in the natural shades, and the figures of the men are highly colored. The bowl rests on a tray, the inner part of which is raised, forming a pedestal. Between the raised center and the outer edge of the tray is a portion colored a bottle green and inclosed by a raised circle of a lighter hue. A line of French china with rose decorations is shown. The display includes plates in five sizes, bonbon dishes, after-dinner sets, sugar and creams and soup sets. Plates with light green backgrounds and floral patterns, and having scalloped gold edges and gilded centers, are exhibited. There is also a carefully selected line of Austrian ware in antique shapes, beautifully glazed and painted. E. E. Waeldin, buyer for the firm, recently returned from the European markets.

THE RAMBLER.

S. Callison, of Callison, Spurgeon & Co., Dexter, Ia., thought he had been robbed in a hotel recently, but the missing money was found in a laundry where his linen had been put. Mr. Callison apologized to all concerned, and gave the landlord $50 and the boy and girl accused $5 each.



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WHEN fixing your store, don't neglect the most important part—your SIGN. There's a great deal in getting your name before the public in the right way.

"No trouble to ship out of town."

THE FORMAN CO.
SIX LIBERTY PLACE
NEAR MAIDEN LANE NEW YORK

OUR SPECIALTIES ARE:

GLASS (Plain or Etched) **BRASS** (Engraved or Etched)

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RAISED METAL LETTERS (Sawed or Cast)

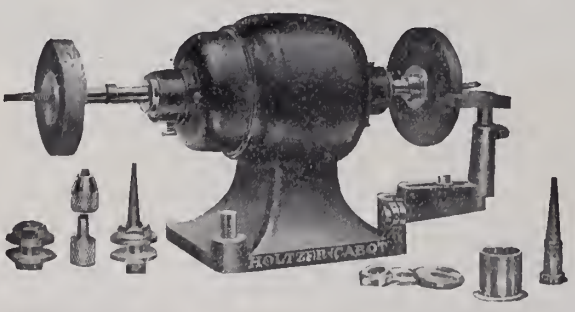
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For New Illustrated BOOKLET and Prices

HOLTZER-CABOT

Electric Lathe Motors for Jewelers



¶ **ONE REASON WHY** you can obtain better results with a **HOLTZER-CABOT LATHE MOTOR** is that our thirty years' experience in the building of electrical apparatus enables us to offer motors that have passed through the experimental stages and are practically perfect.

¶ These motors have had several years' trial in practically all classes of buffing, polishing, grinding, etc., and each one is backed by an **ABSOLUTE GUARANTEE OF ONE YEAR.**

OUR PUBLICATIONS ON THIS SUBJECT ARE WORTH WRITING FOR

THE HOLTZER-CABOT ELECTRIC COMPANY

BOSTON (Brookline), MASS. CHICAGO, ILL.

JAS. C. HOE'S SONS

10 Liberty Place

Near Maiden Lane

NEW YORK

Manufacturers of High Grade Wall Show Cases and Jewelers' Fixtures

INTERIOR REFITTING of STORES and OFFICES A SPECIALTY

Write for Estimates
Finest references given if desired

Established 1820

CASTINGS Gold, Silver, Bronze, Brass, German-silver, Copper & Iron, Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc.

L. D. Tel. 2072 L.

Unbreakable Bronze Forces. Hard Bronze Engraving Plates. Cast Iron Forces for making Steel Dies. Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL, 313 HALSEY STREET, NEWARK, N. J.

Ribbons in stock and special designs **MADE to ORDER,** in large or small quantities, to use with medals and for club purposes. Correspondence invited.

JOSEPH LOTH & CO., Manufacturers, 65 Greene Street, New York.

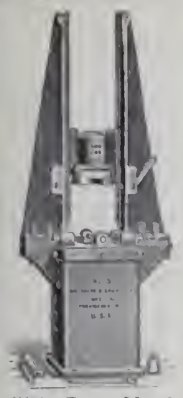
F. JEANDHEUR, Jr.

Rear 17 John St., N. Y. Third Floor.

Gold and Silver Plating

SPECIAL WORK AND COLORING IN ALL SHADES A SPECIALTY.

Established 1868. Platina Plating.

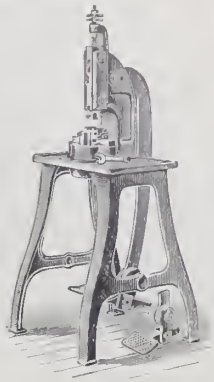


Plain Drop No. 3

Jewelers' Machinery

NEW AND SECOND-HAND

An assortment most complete and satisfactory in every way—not to be confounded with the ordinary offerings in this line.



Foot Press No. 2

Presses	*Blowers*	*Polishing Benches*	*Rotary Shears*
Foot Screws	*Drops*	*Power Presses*	*Tanks*
Speed Lathes	*Rolling Mills*	*Draw Boards*	*Etc.*

RECIPROCATING AND ROTARY TUBING MACHINES, PLAIN AND AUTOMATIC DROPS AND MISCELLANEOUS MACHINERY

Also, Mann speed lathes, Langelier drills and hammering machines, automatic solder cutters, office and tool-room safes, desks, typewriters, etc. Our second-hand machines are practically as good as new. We are always pleased to ship them on approval to any responsible concern. We purchase for cash the appliances of any plant, and are prepared to ship almost at once any machinery ordered. If you contemplate any additions to your plant, or the introduction of new machinery, it will repay you to communicate with us at once, as we can furnish the equipment for considerably less than it would cost if purchased elsewhere.

Write us at once for convincing information.

The E. A. EDDY MACHINERY CO., Providence, R. I.

OFFICE: Eddy and Clifford Streets STOREHOUSE: 67-69 Bassett Street

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Mercantile Fountain Pen

The Best Self-Filling Attachment

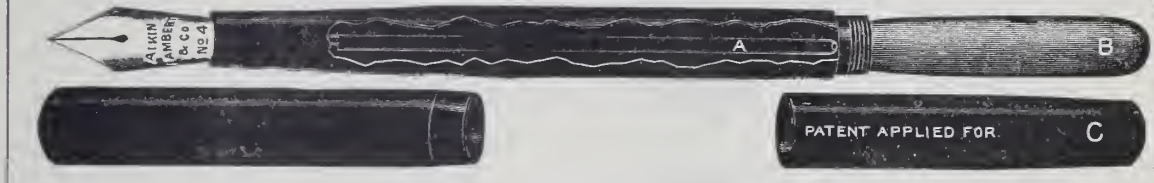
made and guaranteed by the

AIKIN-LAMBERT COMPANY,

19 Malden Lane, NEW YORK.

Retail Price:
$3.00
$3.50
$4.50

Send for Price Lists and Discounts.



Expert WATCH and Chronometer REPAIRING
FOR THE TRADE.
When others fail you we guarantee satisfaction. A trial will convince. Prices very reasonable.
List will be sent on request.
G. OHAN, 37-39 Malden Lane,
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WRIGHT SELF-FILLING FOUNTAIN PENS



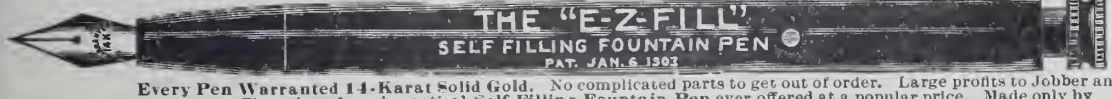
The most practical and perfect Fountain Pens made.

SEND FOR ILLUSTRATED CATALOG PENS FROM 50 CENTS TO $12.00 EACH

WM. WEIDLICH & BRO., Props. WRIGHT PEN COMPANY **623 Washington Ave., St. Louis, Mo.**

THE "E-Z-FILL" SELF-FILLING FOUNTAIN PEN

FILLS INSTANTLY BY TOUCHING SPRING ON SIDE OF BARREL WITH PATENT PUSH PIN.



Other Patents Pending.

Retails at **$1.00**

Every Pen Warranted 14-Karat Solid Gold. No complicated parts to get out of order. Large profits to Jobber and Retailer.
The only safe and practical Self-Filling Fountain Pen ever offered at a popular price. Made only by

DIAMOND POINT PEN CO. - 100-102 Beekman Street, New York

Largest Manufacturers of Popular Price Fountain Pens in the United States INFRINGERS WILL BE STRICTLY PROSECUTED Send for large illustrated price list

In the reduction of your sweeps there is positively no loss.

We exercise the greatest care and consequently realize full value on all consignments treated by us.



Dealers in Fine Gold, Silver and Copper.

All kinds of Gold and Silver Anodes.

Send Us a Trial Order

Put Us to the Test

CONLEY & STRAIGHT, Refiners, Assayers, Smelters, **236 Eddy St., Providence, R. I.**

UNITED STATES SMELTING AND REFINING WORKS

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16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

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Sweep Smelters, Assayers and Analytical Chemists

Rolling of FINE AND STERLING SILVER a Specialty.

Long Distance Telephone, 3759-R. 45-49 Oliver Street, NEWARK, N. J.

CRUCIBLES.



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.



PATENTS

obtained on inventions and designs. Trade-marks, prints and labels registered.

R. W. BISHOP,

ATTORNEY AT LAW,

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Frank Dederick. *Established 58 Years.* James E. Dederick.

James H. Dederick's Sons,

Assayers and Bullion Dealers.

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.

ALL QUALITIES OF GOLD AND SILVER SOLDER.

16 Maiden Lane, ... NEW YORK.

We buy Old Gold and Silver.

Horological Department,

BRADLEY POLYTECHNIC INSTITUTE,

Formerly Parsons Horological Institute,

PEORIA, ILLINOIS.

Largest and Best Watch School in America

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. **Send for Catalog of Information.**



WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM.

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.	14 K. 66c. per dwt.
10 K. 50c. " "	16 K. 74c. " "
12 K. 58c. " "	18 K. 82c. " "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.

SMELTERS, ASSAYERS, REFINERS.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

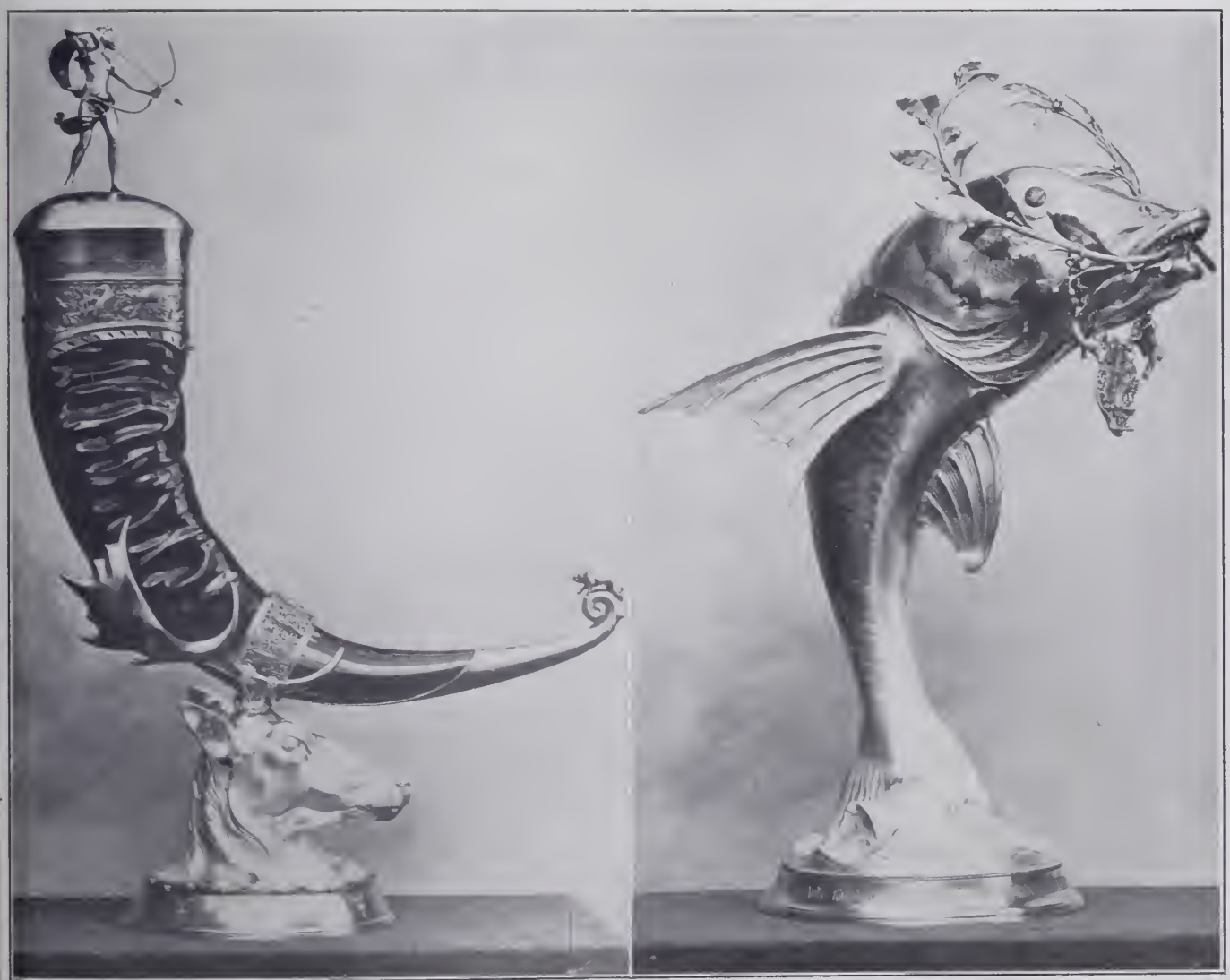
THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

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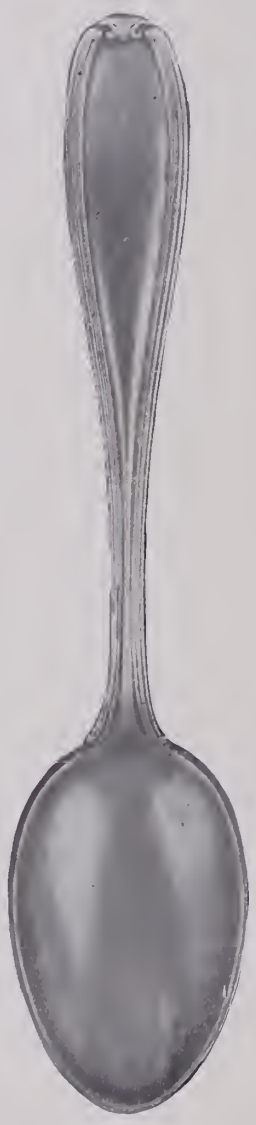
38th Year. WEDNESDAY, JANUARY 30, 1907. Vol. LIII. No. 26.



Second Steeplechase Prize and Regatta Prize Awarded at Hamburg, Germany.

(*See text on page 35.*)

ALVIN SILVER



An appropriate name is a great help in selling goods—especially flatware.

That is why "The Bridal Rose" and "Orange Blossom" patterns are thought of first for Wedding Gifts.

Our New Pattern of Flatware

The "William Penn"

is most appropriately named. William Penn was a man of sterling worth and character—"a heavy weight"

So With Our New Pattern

The "William Penn"

it is full of character, in the old colonial style, heavy weight and of sterling merit. And, as with the man whose name it bears, certain of commanding respect.

TRADE MARK

ALVIN MFG. CO

Silversmiths

NEW YORK







It is satisfying your customers that counts and builds up business; you are always sure of doing this if you show FAHYS Senior Style Watch Case; this beautiful thin model, made in

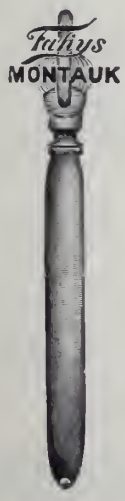
"MONTAUK"	"BRISTOL"	and "PERMANENT"
20 Year	25 Year	Permanent Guarantee

grades.

Usually the best costs more, not so when you buy FAHYS gold filled cases.

FAHYS cases sell for the best, and at the best prices, and ARE the best. They are the one make you can ALWAYS rely upon.

JOSEPH FAHYS & CO.









The Top Note of Perfection

Our diamonds are perfection in shape, perfection in cutting and perfection in brilliancy—reached by the most painstaking care in cutting.

These diamonds are sold for the actual cost of production, plus our modest profit.

J. R. WOOD & SONS

DIAMOND CUTTERS

CUTTING WORKS:
1327-1329 Atlantic Avenue
Brooklyn, N. Y.
OPEN FOR INSPECTION.

2 Maiden Lane

NEW YORK

Also Importers of Emeralds, Rubies and Sapphires

AMERICA'S HEADQUARTERS FOR RINGS



Our wedding rings are the standard of excellence and quality.

Our prices are brought to the lowest possible point.

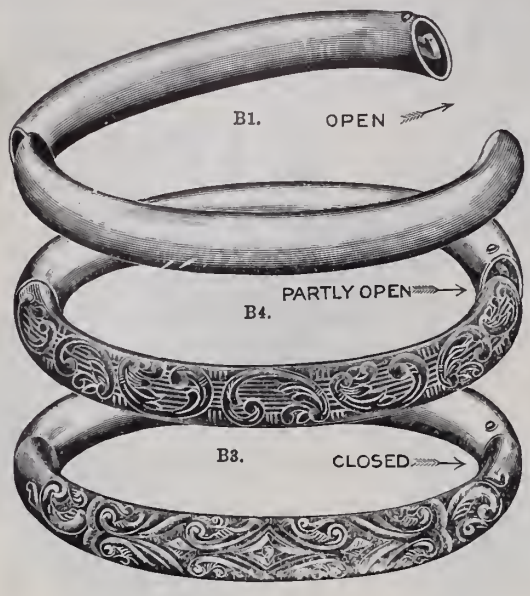
Lower prices than ours mean one of two things—the quality is not as represented, or the rings are sold without profit (and firms do not sell their goods without profit).

Higher prices than ours mean paying too much for your wedding rings.

J. R. WOOD & SONS

RING MAKERS

2 Maiden Lane, New York







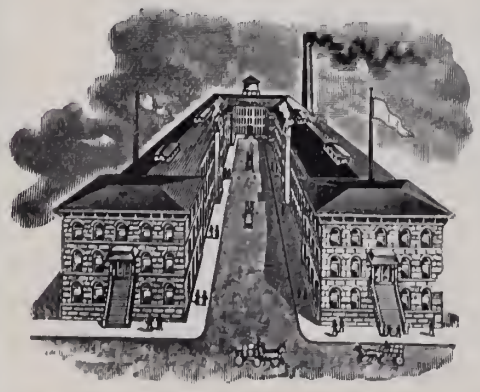
OUR LINE this season is the best ever! Our new

"ECLIPSE"
Side-Swing Bracelet

patented December 11th and December 12th, 1906, eclipses anything yet produced.

Our line of CHAINS, FOBS, BRACELETS, GUARD CHAINS, Etc., is up-to-date in every particular.





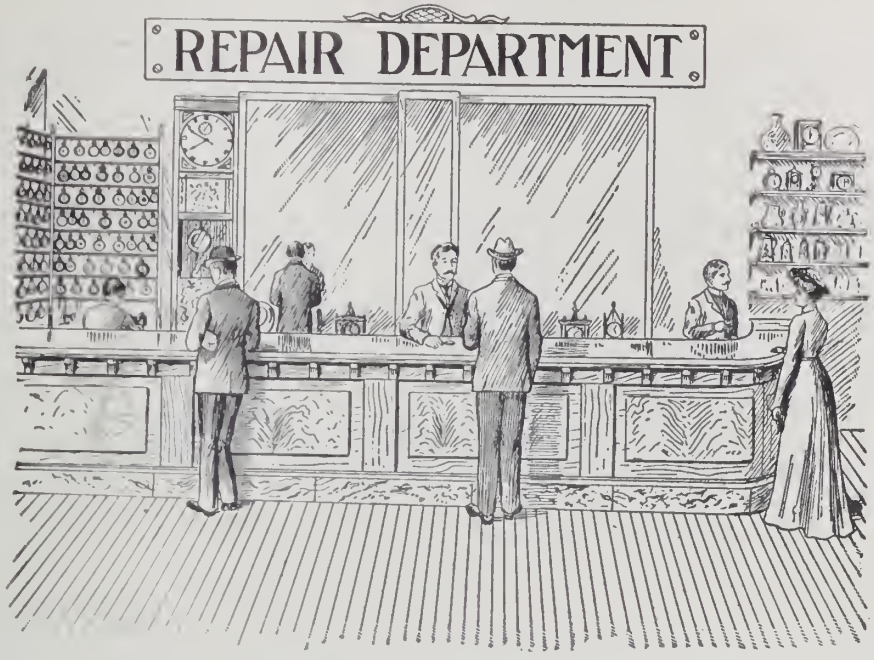
S. O. Bigney & Co.

NEW YORK OFFICE,

3 MAIDEN LANE.

FACTORY, Attleboro, Mass.

HIGH GRADE 14K. FILLED CHAINS
WARRANTED
TRADE MARK



The REPAIRING

END OF YOUR BUSINESS IS THE MOST IMPORTANT PART OF IT

More people come into your store to leave work than to purchase goods.

Almost every one of your good customers became so through your repair department.

Progressive jewelers know this and concentrate their efforts on the repair department of their business. They give it the most prominent place in their stores; they emphasize it in all their advertisements; they keep themselves and their employes thoroughly informed on the costs of all kinds of work, new ideas and methods; they are courteous and accommodating to repair customers; have all work ready when promised; and do only such work at home as they can do well.

They send all the rest to us.

We devote our entire time, energy, capital, and twenty-five years' experience to this important branch of the jewelry business; employ and educate the best help that can be obtained; systematize and inspect the work, and use every modern method to produce the best work promptly at reasonable prices.

It is to your interest to do business with us, it is to our interest to have you.

Let us work together.

WENDELL & COMPANY

The Special Manufacturers for the Retail Jewelry Trade
Do a larger variety of work than any other firm in the country.

TWO WONDERFUL SHOPS:

103 and 105 William Street
Near Maiden Lane
NEW YORK

57 Washington Street
Near State Street
CHICAGO

THE NAME THAT STANDS

FOR

Worth and Wear

IS

WADSWORTH

The Wadsworth Watch Case Co.

49 Maiden Lane, NEW YORK

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market St.

FACTORY, DAYTON, KY.

ATTAINS ITS MAJORITY

THERE ARE MANY ARGUMENTS in favor of The WADSWORTH 20-YEAR CASE

It falls within those grades which may be termed strictly "high class." This case is made to be sold by a discriminating trade to well-to-do consumers who still are disposed to buy economically. Costing less than the 25-year and highest grade cases, it nevertheless possesses superior style, workmanship and wear. As to the last item, the time limit is conservative. It "attains its majority." At once creditable and profitable.

The WADSWORTH WATCH CASE CO.

49 Maiden Lane, New York

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

Factory, DAYTON, KY.

IT is the unanimous opinion of those jewelers who have examined the new O and 12 size movements of the ILLINOIS WATCH CO. that they are the best watches in these sizes ever manufactured in America.

The success that comes from constant advertising is com=pounded weekly :: :: ::

ONCE a week is none too often to advertise your goods; once a month is not often enough. A weekly journal keeps the announcement constantly before the buyer; it gives him no time to forget. The weekly makes four times the impression of a monthly because it comes out four times to the monthly's one. It occupies the same position to the manufacturer's advertising that the daily newspaper does to the retail merchant's advertising. The great basic principle of advertising is its continuity and frequency and it is the frequent appearance of an advertisement which the weekly paper permits that generates that confidence between the buyer and seller which is the necessary basis for the beginning and maintaining of business relations.

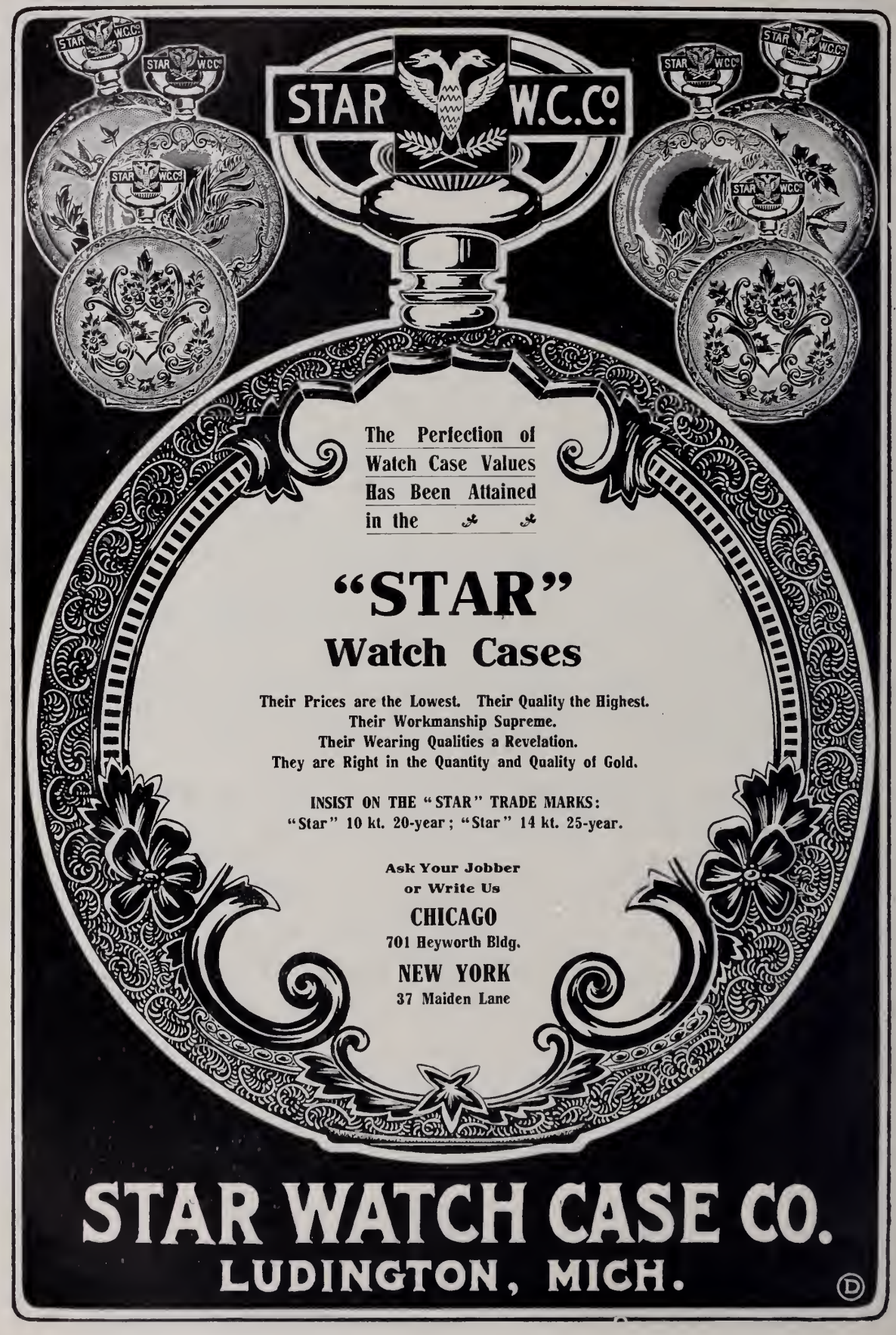
THE JEWELERS' CIRCULAR-WEEKLY stands alone among jewelry trade publications. It is the only newspaper in the trade. The busy man always finds time to read his daily newspaper, the magazine he reads at leisure and so THE CIRCULAR-WEEKLY, being the newspaper of the trade, is always read. There is no waste circulation to THE CIRCULAR-WEEKLY, every subscriber is a buyer, and an advertisement in it goes to just the person that the advertiser wants to reach and just at the right time, when he is most receptive, for when a man reads his trade newspaper he is thinking of business, not of going fishing, and that is just the time when a trade argument will make the strongest appeal.

THE JEWELERS' CIRCULAR-WEEKLY is read. Its reading matter is of just the kind that the buyer wants to read. Every one who receives a copy of THE CIRCULAR-WEEKLY pays for it and people don't pay for papers they don't read, and papers that are not read can be of no use to the advertiser. THE CIRCULAR-WEEKLY is the more valuable because it acts quickly, it enables the advertiser to tell his story four times a month, 52 times a year; it can aid in quickly making his products familiar to the jewelry trade everywhere. One of the surest evidences of the results obtained by advertisers is the growth in advertising. THE CIRCULAR-WEEKLY last year published over 20 per cent. more advertising than during the previous year.

You cannot keep up steam without a continuous supply of fuel. Advertising is the recognized force which drives the engines of industry, but the advertising of to-day will not keep the wheels turning a year from now. The weekly appearance of your advertisement in THE CIRCULAR-WEEKLY will build up a strong and constantly growing demand for your goods among the most desirable trade.

Drop us a card and we will tell you how The Jewelers' Circular-Weekly can help to increase YOUR business, and we will send advertising rates or have a representative call.

THE JEWELERS' CIRCULAR PUBLISHING COMPANY
ELEVEN JOHN STREET, CORNER BROADWAY, NEW YORK


STAR W.C.Co
STAR W.C.Co
STAR W.C.Co
STAR W.C.Co
STAR W.C.Co
STAR W.C.Co
The Perfection of
Watch Case Values
Has Been Attained
in the
"STAR"
Watch Cases
Their Prices are the Lowest. Their Quality the Highest.
Their Workmanship Supreme.
Their Wearing Qualities a Revelation.
They are Right in the Quantity and Quality of Gold.
INSIST ON THE "STAR" TRADE MARKS:
"Star" 10 kt. 20-year; "Star" 14 kt. 25-year.
Ask Your Jobber
or Write Us
CHICAGO
701 Heyworth Bldg.
NEW YORK
37 Maiden Lane
STAR WATCH CASE CO.
LUDINGTON, MICH.

Beginning the New Year

Resolve

That your watch business will consist of the sale of the best and most reliable watches in the market.

Time Pieces

that are made right in the factories and will not be a source of expense and annoyance.

Watches

that will reflect credit when sold for the confidence they will establish from their accuracy.

We refer to

Illinois Watches and Hamilton Watches

The W. J. JOHNSTON COMPANY

Wholesale Agents for the Leading American Watch Companies,

Fifth Avenue and Market Street, Pittsburgh, Pa.

A Tablet

that stands for

Quality and Reliability



Horseshoe and Clover Goods

known to the trade

For Over 25 Years



American Lever Cuff and Collar Buttons

Scarf Pins — Studs — Brooches — Hat Pins — "Cloverette"

Links — Fobs — Handy Pins — Chains — Bracelets



SOLE AGENTS FOR KREMENTZ ONE-PIECE COLLAR BUTTONS

WHITING MFG. COMPANY

SILVERSMITHS

Broadway and Nineteenth Street - NEW YORK

TRADE  MARK

STERLING.



419 Ivory gt.
418 White gt.
417 Brown bt.
416 Blue bt.

THE increasing popularity of the better class of Deposit Ware has determined the Whiting Company to devote special attention to this branch of their Silverware.

THEY are therefore enabled to offer to the Jewelry Trade an unusually complete and diversified assortment of this ware. Of its attractive nature and individual character the accompanying illustration affords a suggestive indication.

IT must be pointed out, however, that not only the highest grade of porcelain, but glass of original and novel design, form the underlying base of this Deposit Ware.

THE jeweler who expects to secure his full share of trade these prosperous times, must needs show *good* goods that show their goodness in their looks and about whose dependability there can be no question whatever.

No goods can be put in stock that fill those requirements more fully than do SIMMONS CHAINS.

Both their selling and their wearing qualities have been proven over and over.

They belong to the class of goods that the majority of people will demand this year—goods of real worth, with an established reputation for quality and reliability.

R. F. SIMMONS COMPANY
Main Office and Works, ATTLEBORO, MASS.

Salesrooms: 9-13 Maiden Lane, New York
42 Madison St. (Heyworth Bldg.), Chicago

"1776"

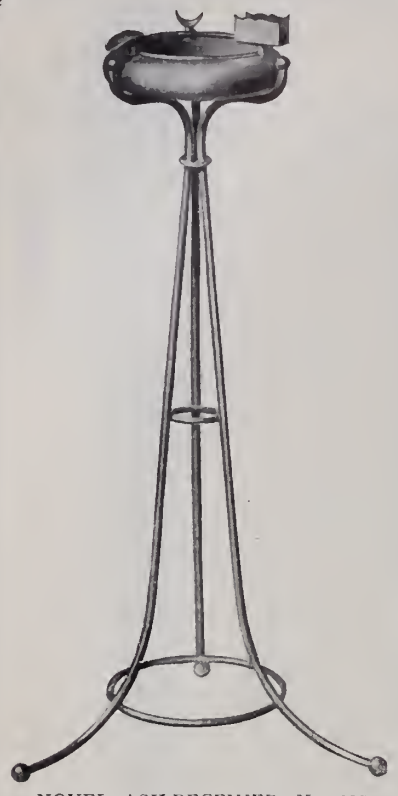


AN old fashioned spoon pattern carrying out all the details and proportions of spoons and forks of the Revolutionary Period. A full line of fancy flatware made in this pattern ready for immediate delivery. Prices upon application.

DOMINICK & HAFF

SILVERSMITHS

OFFICE AND SALESROOMS, No. 543-5-7 WEST 23D STREET, NEW YORK



NOVEL ASH-RECEIVER, No. 927.—Fitted with match-box holder and two cigar-rests. Made in Nickel-Plate, Copper, Old Brass and Silver-Plate.

Your Sales Will Increase

If you carry useful specialties in stock besides jewelry.

By properly displaying useful specialties you can create a desire for them among your customers and thus add to your profits.

Your customers know you sell jewelry but are not aware that they can get specialties from you.

You'll find it profitable to stock Sternau Specialties, one of which is illustrated here.

They are useful, ornamental and especially appropriate for jewelers to sell.

Our Catalogue, No. 21 C, sent on request.

If It Burns Alcohol, We Make It.

S. STERNAU & CO.

Makers of Coffee Machines, Fancy Teakettles, Chafing Dishes and their Accessories, Smoking Sets, Alcohol Stoves, Coffee and Tea Pots, etc.

New York Showrooms:
BROADWAY, cor. PARK PLACE,
Opposite Post Office.

Office and Factory:
195 PLYMOUTH STREET,
BROOKLYN, N. Y.

POPULAR CHINESE JADE

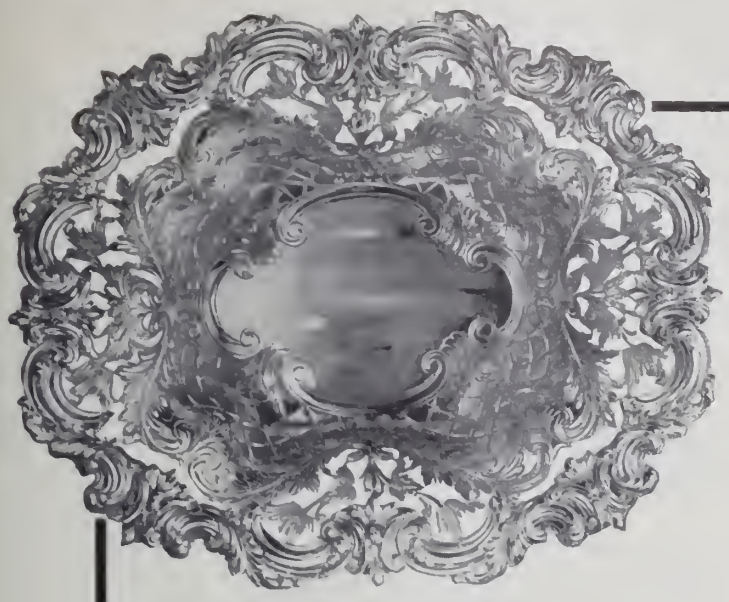
THE SEASON'S FAVORITE

IF JAPANESE Coral is the pink of perfection, Chinese Jade is the *green* of perfection. This is the Jade *par excellence*. Green, a charming color in itself, here finds its most pleasing embodiment. Strong as has been the recent demand for Jade, the opening season will witness a positive and insistent vogue for which it is well to be prepared. While the stones here provided are frankly artificial, they are identical in appearance with Nature's creations. Mounted in characteristic Chinese and rich Oriental effects. The line will more than repay inspection.

D. Lisner & Co.

Creating Importers of
Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



Oval Dish.

SMITH SILVERWARE

is distinct in every detail. Individuality of design, substantial weight and excellence of finish characterize the product of this company.

¶ The Hollowware manufactured by us is recognized by buyers —who know—as pre-eminently superior to other makes.

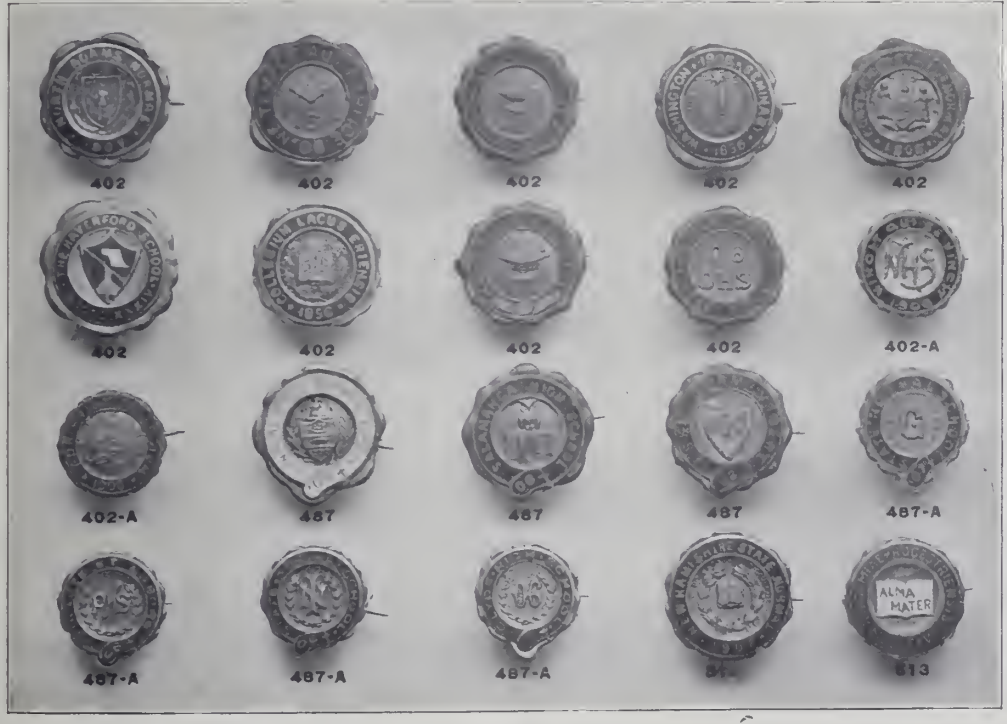
MADE IN COMPLETE DINNER SERVICE

Frank W. Smith Co. Manufacturers of Sterling Silverware GARDNER, MASS.



TRADE MARK
STERLING 925/1000

Jewelers! School Seals are Popular.



Seals are very popular, and we show here only a few of the many made for the different schools last year.

For a State School or University no pin would be more appropriate than one with the Coat of Arms of the State in the center. If the school has no official seal, let us make a pin for you showing the characteristics of this design. If you do not care to have pin made in either of these ways, substitute the year and class initials and have the class motto in the circle.

We make seals in two sizes and three different ways, as you will see by the illustrations. Advise us regarding your wishes, stating quality and quantity desired, and we will be pleased to have prepared a colored sketch embodying your ideas, and forward with prices.

Send for our new catalog of Flag and Class pins. You can make more money handling Bastian's than any other. Special designs and estimates free of charge.

BASTIAN BROS. CO., N. 21 South Ave., Rochester, N. Y.

OSTBY & BARTON COMPANY

PROVIDENCE, R. I.

Manufacturers of the Newest Designs in

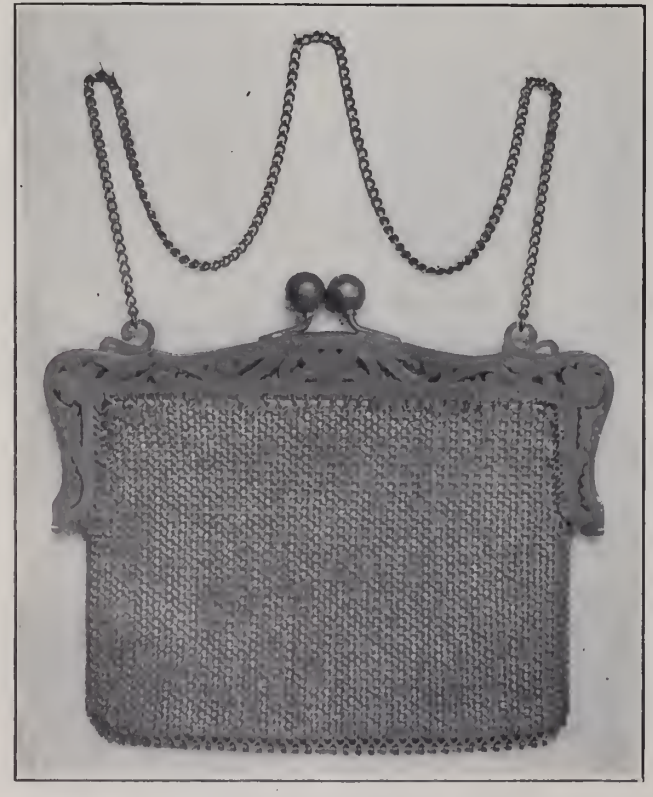
GOLD RINGS

Brooches, Mountings

and Gold Filled Seamless Rings, including the Old Reliable THREE CROWN

"None but the Newest.—Only the Best"

NEW YORK, 13 Maiden Lane CHICAGO, 103 State Street



BAGS

THE NEW YEAR finds Bags more of a necessity than ever—and we have been working night and day to replenish stocks which the holiday rush depleted. In addition to our previous immense line of them, we have added a number of new styles, maintaining, beyond all competition, our supremacy in assortment, quality and style.

Look for the W. & D. stamp on Sterling, or German Silver, Roman or Silver Finish, Plain or Shirred Bags, and be assured that you have the best.

WHITING & DAVIS

New York Office
7 Maiden Lane

PLAINVILLE, MASS.



Our Representatives

are starting on their Spring trips and anticipate a cordial greeting, as from all accounts our goods have proved excellent "Sellers" during the holiday rush.

The Henry Freund & Bro. line this season will be larger and better than ever. Our stocks of Jewelry, Watches and Diamonds contain many articles of interest to the trade. Numerous exclusive patterns in jewelry, particularly in Elk and Fraternal Order of Eagle goods. Our trade-mark, "The Rose," on every piece, stands for quality and excellence.

It will more than pay you to defer your purchasing until one of our salesmen calls upon you.

Elk and Eagle Goods a Specialty

HENRY FREUND & BRO.

71 Nassau Street, New York

"SELLERS OF SELLERS"

W. & S. B. ★ Co-operative Plan for 1907
FOR THE RETAIL JEWELER

WE HAVE A CO-OPERATIVE PLAN FOR RETAIL JEWELERS FOR 1907 that they cannot afford to overlook. By concentrating their purchases on the W. & S. B. ★ line for the coming year they will make an EXTRA PROFIT that otherwise they would not receive.

WE SELL CHAINS THROUGH THE WHOLESALE DEALERS because they can sell them cheaper than we could afford to sell them. The expense of selling one line of goods direct would be greater than the wholesaler's profit.

WE DO NOT SELL DEPARTMENT STORES & RETAIL MAIL ORDER HOUSES because retail jewelers cannot compete with them unless they buy at syndicate prices. We believe the legitimate retail jeweler furnishes the proper channel for the distribution of our goods.

OUR W. & S. B. ★ 1/8 and 1/10 CHAINS ARE THE BEST IN THE WORLD of these qualities. They are finished by our WEARBEST SECRET HARDENING PROCESS, thereby giving one-third more wear than chains finished by the regular and ordinary method.

W. & S. BLACKINTON CO.

Manufacturers

NEW YORK, 14 Maiden Lane — Factory, North Attleboro, Mass.

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK.

M. B. BRYANT & CO.,

No. 7 MAIDEN LANE, NEW YORK.



DAY by day we are adding new sellers to our line. Here are a few of them. Write us when in need of Rings and Diamond Mountings.

Seeing is believing; therefore, if you will be convinced do not fail to see our line when our salesmen are in your territory and afford you the opportunity.

Ross, Saltman & Anderson

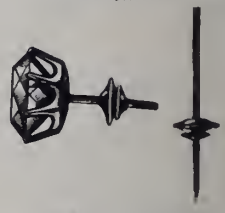
89 Fulton Street, New York

THE WASHBURN

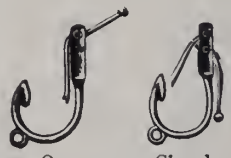
SECURITY **Automatic Holder** for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT for ear studs, scarf-pins, etc.





EAR WIRES for unpierced ears.



SAFETY CATCH For brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.

Pearl Drilling and Adjusting a specialty.

Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John St., N. Y.

·HEINTZ·BROTHERS·

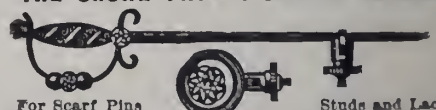
HB RINGS ·BUFFALO· ·N.Y.



HB RINGS ·BUFFALO· ·N.Y.

·We Make the Largest Line of Solid Gold Set Rings in America for the Retail Trade·

THE CROHN PATENT SAFETY GUARD



For Scarf Pins Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c., in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

Trade-Marks of the Jewelry and Kindred Trades. Second Edition. Price, $3.00. The Jewelers' Circular Publishing Co., 11 John St., New York.

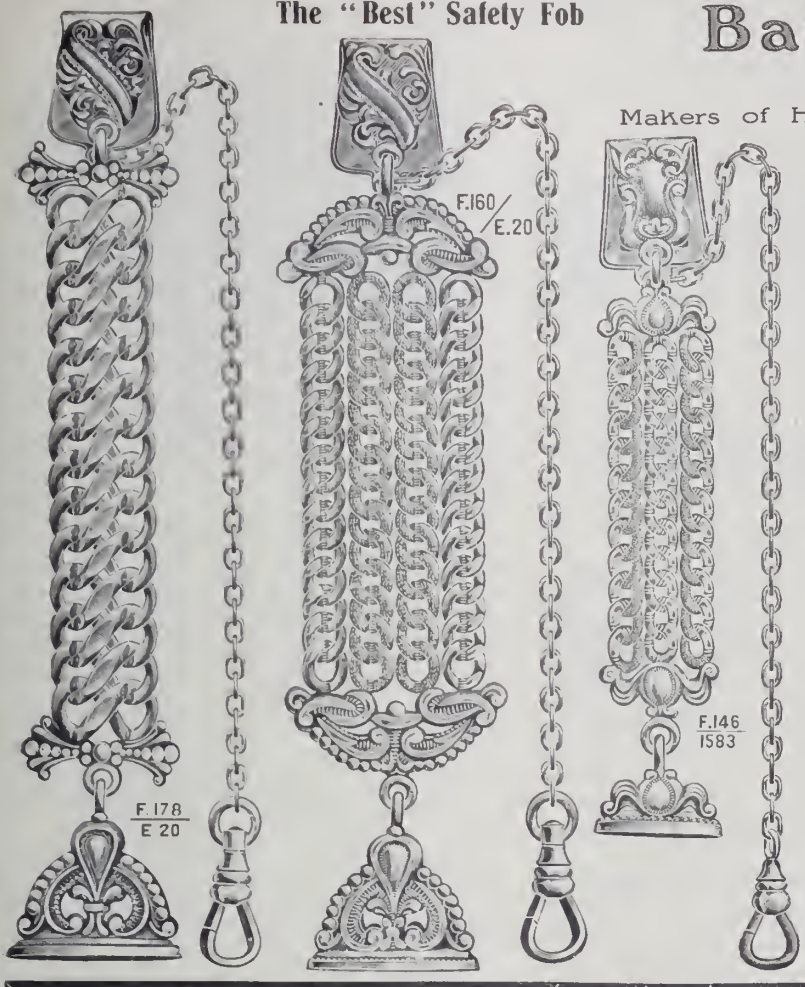
The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane. NEW YORK.

The "Best" Safety Fob



Bates & Bacon

Attleboro, Mass.

Makers of HIGH GRADE CHAINS and BRACELETS

JUST NOW

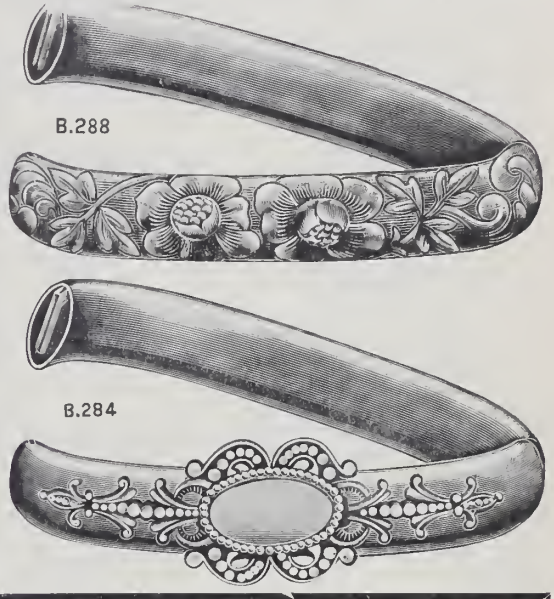
CHAIN FOBS ARE IT!

BRACELETS

The "BATES"
"KANT KUM OFF"
Pull and Twist
New York, 9 Maiden Lane

The "WINNA"
Secret joint and secret catch. The strongest and "BEST"
Chicago, 103 State Street

See OUR LINES



THE W. H. SAART CO.



Our Goods are made from STEEL DIES—NOT BRONZE.

That is why our goods prove so satisfactory. We do not tell you our prices are the lowest on earth, but we do tell you our Goods are RIGHT.

You know what that means.

LARGEST LINE OF HAT PINS, BAGS AND PURSES ON THE MARKET

FACTORY:
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OFFICES:
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"FRISCO": 1785 Sutter Street.
CHICAGO: 42 Madison St., Room 704.
MONTREAL: 204 St. James Street.

Any New House desiring a catalogue or wishing to see our Salesman, should drop us a line at once.

Fobs Possessing Individual Charm.

EXPERIENTIA DOCET

POPULAR articles are likely to become common, losing individuality through similarity of form and style. Durand Fobs furnish a striking exception. They are inspired by antique, historic and romantic ideals, invested with forms at once unique and beautiful.

PRICES: $8.00 to $200.00.

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Durand & Company, 49-51 Franklin Street, Newark, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street

NEWARK, N. J.



Fancy Designs in *Jewelry* OF ALL KINDS.

Collarettes, Brooches, Scarf Pins, Buttons, Necklaces, Hatpins, Etc.

A. J. Hedges & Co.,

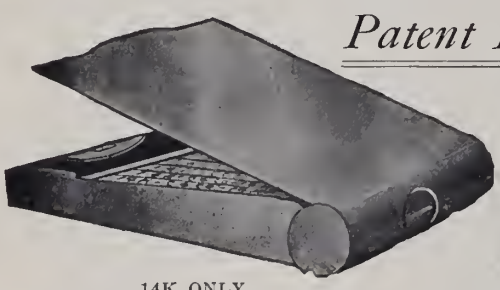
Makers of Exclusive Designs in 14K. Jewelry. 14 K TRADE-MARK

14 John Street, New York.

ESTABLISHED 1871. Factory and Office: Newark, N. J. INCORPORATED 1900.

CARRINGTON & CO.,

Patent Pocket Match Box



14K. ONLY

Book Safety Matches with Steel Cigar Cutter. (Patented.)

14 *Sales Agent:* 7 Maiden Lane, NEW YORK. 18

Established 1837.

Geo. O. Street & Sons.

24 John St., New York.



MAKERS OF

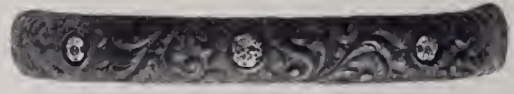
FINE GOLD GOODS

TRADE S MARK

IRRESISTIBLE

are our Spring Bracelets, Combs, Brooches,

Everything in Gold Jewelry



New and Up-to-Date Ideas

Links, Scarfs and Lockets.

15 Maiden Lane Chas. L. Trout & Co. MANUFACTURERS New York City

ROBERT DULK

Designer and Etcher

Gold and Silver Etching Processes Installed in Factories

Telephone, 3960 Chelsea EXPERT ADVICE

No. 70 5th Avenue, New York



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved ; and 14 k. Gold, Plain and Engraved, also Set with Diamonds

A Novelty

Unlike all other cigar cutters; this one lies flat in the pocket—does not get out of order

A Good Article

We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers

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Trade supplied by

Enos Richardson & Co.

23 B Maiden Lane, New York



ESTABLISHED 1841

Carter, Howe & Co.

TRADE C MARK

MANUFACTURERS OF

Gold Jewelry,

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FACTORY, NEWARK, N. J.

A. CARTER G. R. HOWE W. T. CARTER W. T. GOUGH

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LUTHY & HINE,

13 EAST 30TH STREET, - NEW YORK.

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Artistic Gold and Platinum Mounted Diamond Jewelry.

Odd and Exclusive Patterns in NECKLACES, BROOCHES, BRACELETS, RINGS, RIBBON COLLARETTES, Etc.

MOUNTED WITH AQUAMARINES, PERIDOTS, AMETHYSTS AND OTHER PRECIOUS STONES.

(DIAMOND MOUNTED COMBS A SPECIALTY.)

SNOW & WESTCOTT

21 Maiden Lane, New York

Makers of Fine Gold Jewelry

Fobs, Chatelaines, Cuff Pins
Fancy Stone Scarf Pins and Brooches
Links, Chain Studs and Chain Pins

Established 1834 James P. Snow Chas. E. Westcott Trade 14K Mark

ALLSOPP & ALLSOPP'S "ORIGINAL LINE"

—OF—

"BARRETTES"

MOUNTED IN COMBINATION OF

Diamonds and Pearls
Diamonds and Sapphires
Diamonds and Emeralds
Diamonds and Baroques



Amethysts
Topazes
Peridots
Aquamarines
Etc.

FACTORY & MAIN OFFICE:
NEWARK, N. J.

A & A TRADE-MARK.

BRANCH OFFICE:
LOS ANGELES, CAL.

S. COTTLE COMPANY

31 East 17th Street, NEW YORK CITY



Beg to announce that their new lines of

GOLD AND SILVER MESH BAGS, PURSES, VANITY CASES AND BOX POCKETBOOKS

are now ready for inspection.

The superiority of our bags is the superiority of skilled hand labor over machines. It means quality instead of quantity; strength and durability instead of cheapness; art and style over the commonplace.

THE BEST

SOLID GOLD CHAINS

THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade K Mark
1850 1907

ALOIS KOHN & CO.
16-18 Maiden Lane, New York
Makers of Gold Chains of every kind

"THE BRACELET HOUSE."

KENT & WOODLAND,

BRACELETS FOR EVERY WOMAN AND MISS.

16 John Street, New York.

San Francisco Office,
Care JULIUS A. YOUNG.

"Nethersole Bangles," Plain and with Stones.

"Pinhole" Secret Snap, with and without precious and semi-precious stones.



M. SCHIFF

Established 1876
82-84 Nassau St., N. Y.
'Phone 801 John.

Manufacturer of fine Diamond Mountings, Lockets and Buttons. Patentee of

THE NEW IMPROVED
Ear Screw

The only one on the market of its kind, absolutely secure. Special attention paid to all order work.

ALSO MAKE A LINE OF 10K. AND 14K. BRACELETS

REMOVAL NOTICE

ON ACCOUNT of the enormous demands made upon our manufacturing plant, we wish to announce that we are removing our factory to



318 and 320 East 23d Street N. Y. City

Several hundred additional square feet have been added, including an ample showroom, to which buyers uptown are cordially invited to inspect our newest designs in silver deposit ware. The Maiden Lane office will be continued as usual.

Representative Jewelers are invited to send for a selection of

Exclusive Novelties
Chocolate Sets
Fancy Baskets
Whiskey Jugs, Etc.

DEPASSE MFG. CO.
318 and 320 East 23d Street and 41-43 Maiden Lane, New York

Now being shown by the foremost jewelers

THE MUCH FAVORED

Silver Deposit Ware

In Original and Controlled Designs

Dealing EXCLUSIVELY with and protecting the interests of the LEGITIMATE jewelry trade.

THE
Archibald-Klement Co
Factory: NEWARK, N. J.
N. Y. Salesrooms: 320 Fifth Avenue

Qualities of Effective Decoration

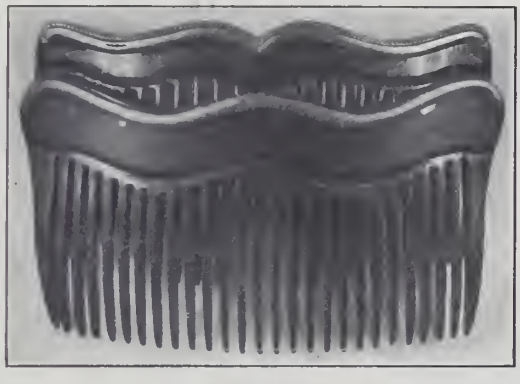
DECORATION in jewelry should not only show discrimination in the selection of style, but the execution also should be worthy. It is not too much to claim that this house has achieved very gratifying results in its decorative work—results which the trade has not been slow to recognize and avail itself of.

The qualities which make effective decoration are not easy to define in words. Skill in this direction is a gift—a distinct endowment. We invite your judgment as to whether the tastefulness of our designs is not worthy of a true craftsman.

DAY, CLARK & CO.

Makers of Gold Jewelry, 14 Karat only.

23 MAIDEN LANE, NEW YORK.



Combs

Is your stock complete?

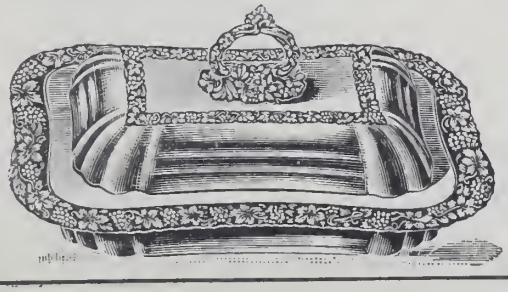
We are in a position now to fill all orders promptly, and we solicit a share of your patronage.

Our Spring lines in gold and high quality gold filled combs are noteworthy for their rapid selling qualities.

SELECTION PACKAGES SENT TO RESPONSIBLE PARTIES

SCOFIELD & DeWYNGAERT, Newark, N. J.
New York Office, 9 Maiden Lane

Sam'l Buckley & Co. English Fancy Goods

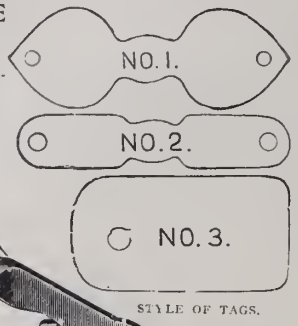


We can show you a fine line of
Sheffield Plated Trays,
and also Tea Sets, Tete-a-Tete Sets, Vegetable Sets, Wicker Bottles, Tantalus Sets, Glass, Silver, Silver Plate, etc.

118-122 Holborn, E. C., London
100 William Street, - New York

"THE" MACHINE *for* TAGGING RINGS, &c.

PRICE COMPLETE
$5.00 Net
Hand Plyers are useless for Tagging Rings



STYLE OF TAGS.

COMPLETE OUTFIT CONSISTS OF
Our Eyelet Machine
1000 Celluloid Tags
1 Bottle Ink

Patented June 16, 1906.

The HOLD-ON CLUTCH

BEST
SAFEST
SIMPLEST



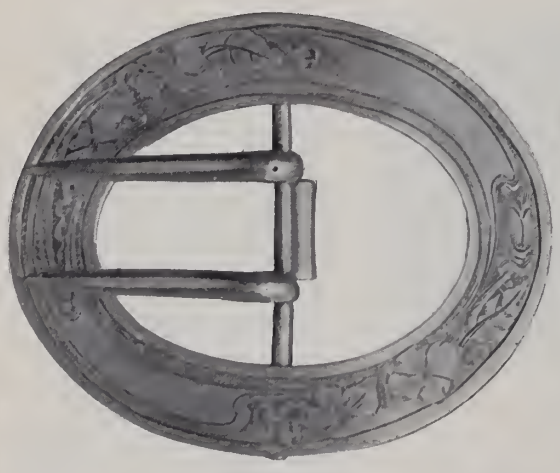
YOU slide the Clutch on—
IT does the rest.

A SPLENDID SELLER,
RETAILING AT 50 CENTS

Patented May 20, 1902.

SCARF PIN INSURANCE

ASK YOUR JOBBER OR WRITE TO
HOLD-ON CLUTCH CO. 33 GOLD STREET. NEW YORK



'Phone 2560 L.

We invite the attention of the trade to our full line of Sterling Silver

ETCHED BELT BUCKLES

Collarettes, Bracelets, Card Cases, Purses, Etc.

We carry a line of Spring Novelties that are sellers. Write us about them.

Pryor Novelty Co.

Manufacturing Jewelers & Silversmiths
473-475 Washington St.
NEWARK, N. J.

New York Office, 7 Maiden Lane.



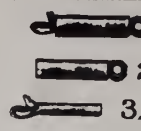
The Locket House.

10K. AND 14K. LOCKETS
OF EVERY DESCRIPTION.

Rothschild Bros. & Co.,
51-53 Maiden Lane, New York.

A GUARANTEE OF SATISFACTION

PLATINUM, KNIFE EDGE AND PEARL PENDANTS.



1. Snap complete
2. Outside of Snap.
3. Inside of Snap.

The E. P. H. Patent
NON-PULL-OUT Neck Chain Snap

is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

Can be had of the following Wholesale Selling Agents:

Messrs. W. Green & Co., 81 Nassau St., New York.
M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
A. Walker Co., Providence, R. I.
Bauman-Massa Jewelry Co., St. Louis

PRICES.

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz net



FANS

WITHIN the next few weeks our new samples of

FANS, FESTOONS
BROOCHES, BEAD COLLARS
LORGNETTE CHAINS, BEAD BAGS

and jewelry novelties in the extreme, will begin to arrive. If you are interested in the newest goods of the season, as every up-to-date jeweler should be, request a selection package of such goods as you may be able to use. It will interest and pay you.

SEND TO-DAY

LEWY & COHEN
530 Broadway, New York

Established 1861

R. BLACKINTON & CO.

MAIN OFFICE and FACTORY:

North Attleboro, Mass.

Salesrooms:
3 Maiden Lane, New York

TRADE HB MARK

Manufacturing Jewelers and Silversmiths

TOILET AND MANICURE ARTICLES

FLATWARE

STERLING AND GERMAN SILVER WRIST BAGS

GENTLEMEN'S and LADIES' CARD CASES

VANITY BOXES

JEWEL BOXES

MATCH SAFES

PICTURE FRAMES

BELT BUCKLES

CIGARETTE CASES

PENKNIVES and UP-TO-DATE NOVELTIES

¶ There is money in our exclusive Parisian creations, and a refreshing originality which has proven a revelation to our patrons. Our selection package will show a matchless array of COMBS, BARRETTES, HAT-PINS, LA VALLIERES, BROOCHES, etc., in gilt and oxidized metals, set with iridescent white and colored stones.

¶ In JET GOODS, we are winners and carry a complete line of BACK and SIDE COMBS, BARRETTES, COLLARS, FESTOONS, BROOCHES, etc., while our FISH SKIN PEARLS from $3.60 a dozen strings to $25 a string, cannot be equaled.

¶ Selection packages sent on approval, and visiting buyers are cordially invited to inspect our line at

No. 49 Maiden Lane, New York City

CHOPARD FRÈRES

FACTORY, No. 35 RUE des TROIS BORNES, PARIS, FRANCE

The Comb House

We manufacture a complete line of

FINE MOUNTED COMBS

in 14 K., 10 K., Sterling Gilt and Gold Filled.

Also all kinds of PLAIN, REAL and IMITATION TORTOISE SHELL COMBS.

Selection Packages sent to Responsible Jewelers.

Wagner Manufacturing Co.

41 Union Square,

Repair Work a Specialty.

New York.

Factory, Lorimer St. and Throop Ave., B'klyn, N. Y.



JAM KETTLE

of Silver Deposit on Crystal Glass.

A decidedly attractive and appropriately ornamented item in a big line noteworthy for its variety and the beauty, originality and workmanship of every article comprising it.

WRITE FOR PARTICULARS

LACKNER & OHL

Manufacturing Silversmiths

OFFICE AND FACTORY:
50-55 Columbia Street NEWARK, N. J.
Salesroom, 396 Broadway, New York

DESIGNS For Silverware, Novelties and Jewelry : : : : : : FINE ETCHING

Now is the time to improve your line. Consult us.

CHARLES M. PRIOR ('PHONE 1224 HARLEM) 1683 Madison Ave., New York



There is a demand for

Crosses

The P. & B. Co. Line is attractive and made up of rapid sellers. If you use well made goods, we have them.

We are the largest exclusive makers of 10 Karat jewelry.



Ask your Jobber for the P. & B. Co. Lines of

Lockets, Cuff Buttons,
Tie Clasps, Scarf Pins,
Baby Pins, Brooches,
Bead Necks, Fobs and Crosses.



Potter & Buffinton Co.,

Providence, R. I.

New York Office, 65 Nassau St.

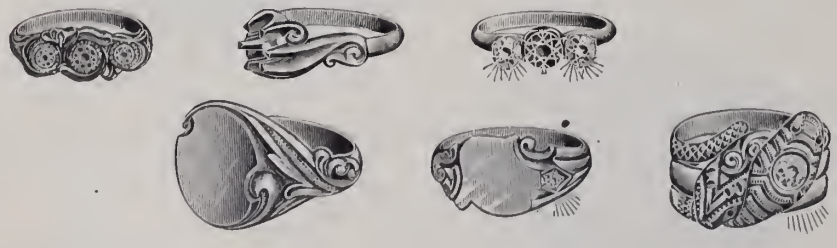
San Francisco Office, Mutual Bank Bldg.

1876 *1907*

Hutchison & Huestis

RING MAKERS

Factory, 185 Eddy St., PROVIDENCE, R. I.



Quality Guaranteed—Superior Finish

JOBBING TRADE ONLY

NEW YORK,
3 Maiden Lane

CHICAGO,
Columbus Bldg.
Harry H. Miller.

Orders Prove OUR Goods Sell

We make for the Jobbing Trade the following lines of

SOLID GOLD JEWELRY:



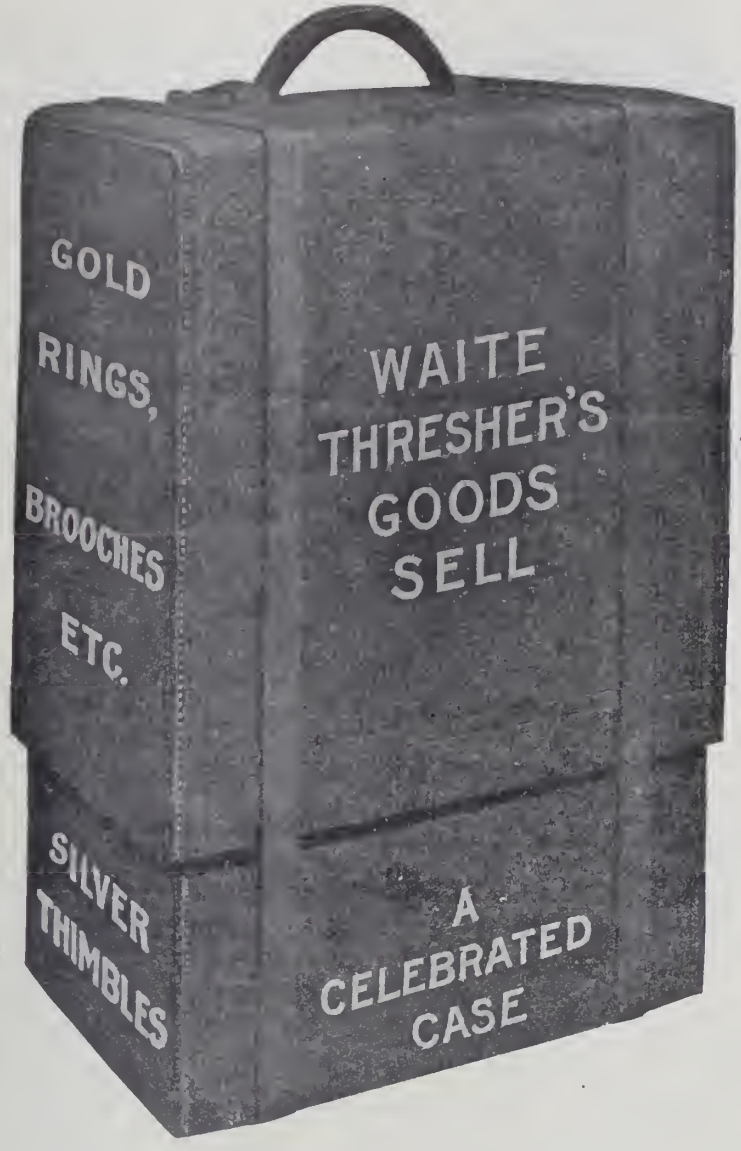
Rings
Scarf Pins
Studs
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Exclusive Novelties in Carbuncles, both in Real and Imitation Stones. Be sure and see them.

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OUR new line shows many designs, highly artistic and attractive, that will prove rapid sellers.

The highest class of workmanship is characteristic of all our lines.

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Possess every desirable feature demanded. They represent **Perfection** in **Gold Filled Lockets**—in Quality of Gold, Styles, Designs, Workmanship, Finish, Stone-setting, and are

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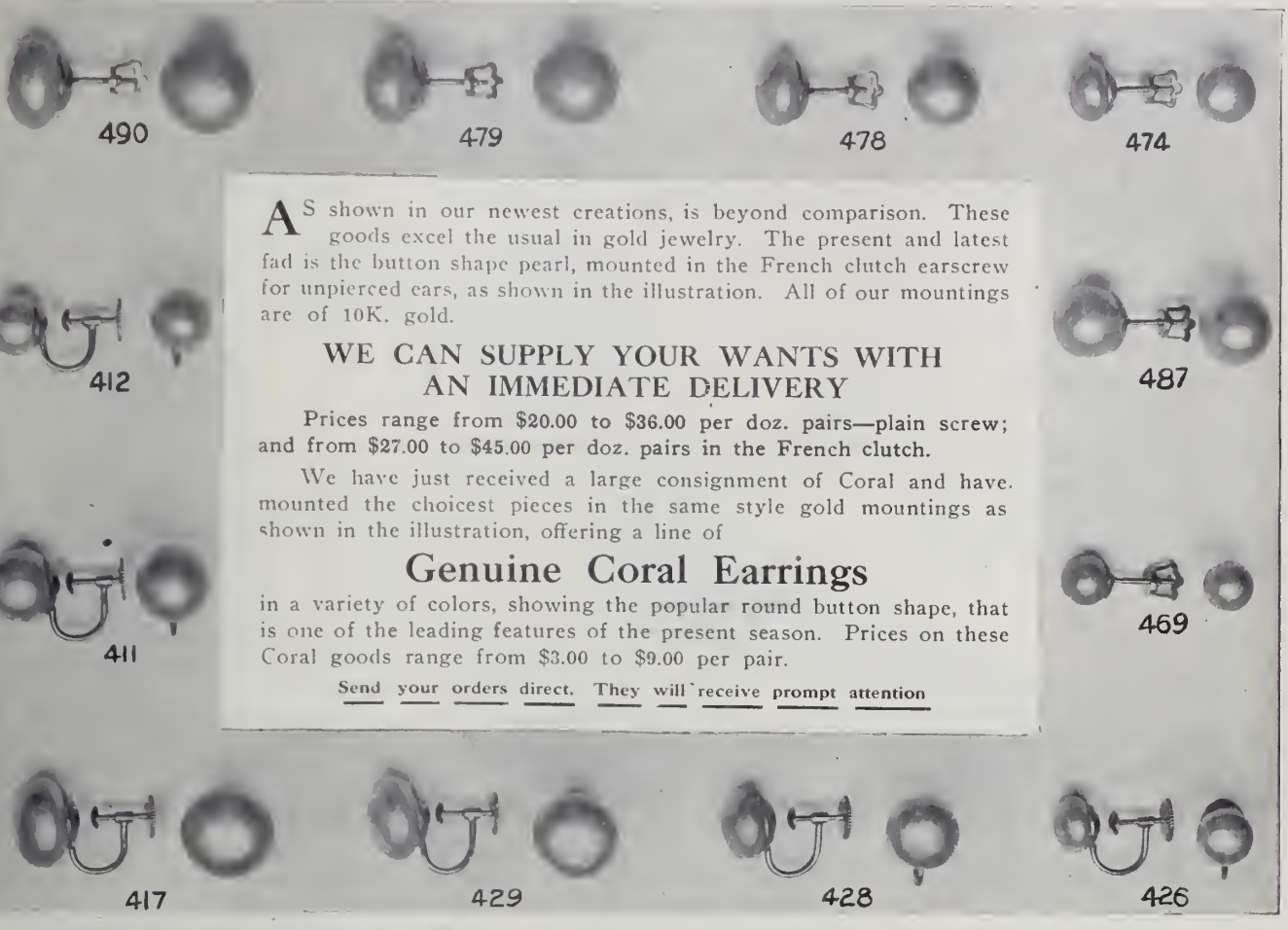
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THE IRIDESCENT BEAUTY OF THE EGYPTIAN PEARL



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WE CAN SUPPLY YOUR WANTS WITH AN IMMEDIATE DELIVERY

Prices range from $20.00 to $36.00 per doz. pairs—plain screw; and from $27.00 to $45.00 per doz. pairs in the French clutch.

We have just received a large consignment of Coral and have mounted the choicest pieces in the same style gold mountings as shown in the illustration, offering a line of

Genuine Coral Earrings

in a variety of colors, showing the popular round button shape, that is one of the leading features of the present season. Prices on these Coral goods range from $3.00 to $9.00 per pair.

Send your orders direct. They will receive prompt attention

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CATALOG A customer comes into your *Store*, wants something you haven't got, and it makes you fidgety. No need fretting when one of our Catalogs is at your elbow. What you want is there. A friend in need is a friend indeed.

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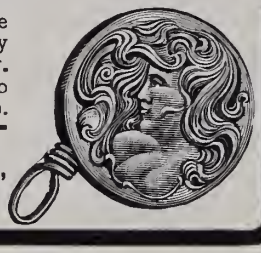


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The dainty little things that appeal at once to the casual observer. If it's useful, as well as ornamental, so much the better. Here is a LITTLE THING, so very useful and so pretty in design and finish, that you have but to show one to make a sale, and it yields a BIG PROFIT. It is called

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SPECIAL AGENT
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Allow me to call on you in this way.

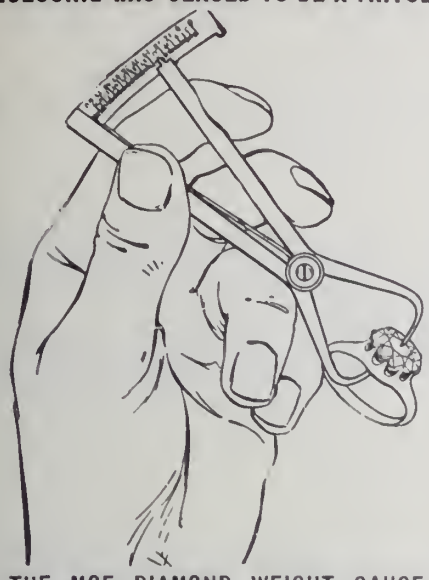
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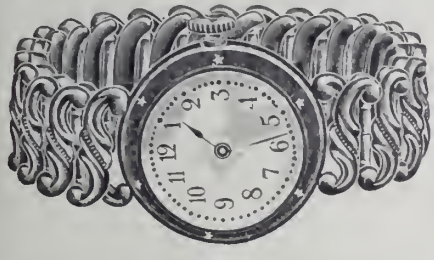
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is the only correct system for determining the weight of mounted diamonds.
INDORSED BY THE LEADING JEWELERS
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Price for Instrument and Book, $3.75 prepaid.
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Our salesmen have started and are covering their usual territories. Their sample cases this year contain a larger and better assortment of standard goods and exclusive novelties in watches than ever before.
Drop us a postal and one will call upon you when in your vicinity. *Write to-day.*

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Importers of Watches,
59 Maiden Lane New York

I AM A SPECIALIST IN UNIQUE GEMS.

You will not find the kind I offer anywhere else. My goods are therefore
STRICTLY EXCLUSIVE,
BUT MY PRICES ARE LOW.
Send for sample papers and see.
LOUIS J. DEACON, Atlantic City, New Jersey.

DORAN, BAGNALL & CO.
NORTH ATTLEBORO, MASS.

MR. JOBBER:

Were you with us last Fall, and therefore handled a line that gave satisfaction to your customers? If not do not make a mistake and neglect it this Spring. New names are appearing on our order-book every day. You are aware that we have a line which must be seen to be appreciated—always a little ahead. We have some agreeable surprises for up-to-date people this spring.

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HIGH QUALITY GOLD FILLED FLEXIBLE WOVEN WIRE



Swelldon Society Armlet

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Bracelet Catalogue upon request to Providence, R. I.

Providence Stock Co.
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Highest Price Paid for Gold, Silver and Platinum Platinum and Gold Filings Refined by the Russian Method

F&B Theodore W. Foster & Bro. Co.

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Take note of the square-edge line made in all styles of finish and three sizes in diameter. Also notice the Child's or Miss's size, 2 inches in diameter.

Nineteen Hundred and Seven will be a great Bracelet year, but our wonderful line of goods contains all the great variety for which we are famous.

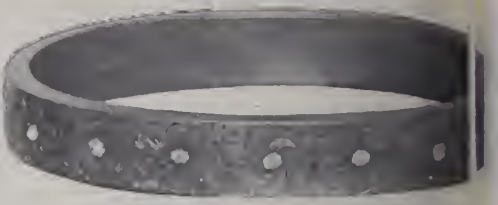


No. 652. Polished, 2⅜ inches
No. 664. " 2½ "
No. 676. " 2¾ "
No. 653. Roman, 2⅜ "
No. 665. " 2½ "
No. 677. " 2¾ "

No. 654. O. E., 2⅜ inches
No. 666. " 2½ "
No. 678. " 2¾ "



No. 655. Chased, Rose Gold, 2⅜ inches
No. 667. " " " 2½ "
No. 679. " " " 2¾ "
No. 656. " O. E., 2⅜ "
No. 668. " " 2½ "
No. 680. " " 2¾ "

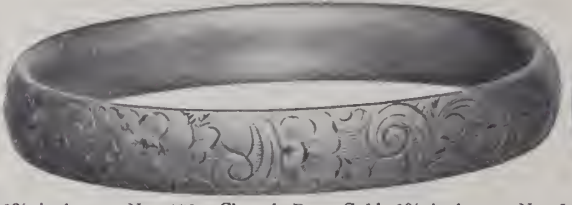


No. 659. Chased, Rose Gold, 6 Brilliants, 2⅜ inches
No. 671. " " " 6 " 2½ "
No. 683. " " " 6 " 2¾ "

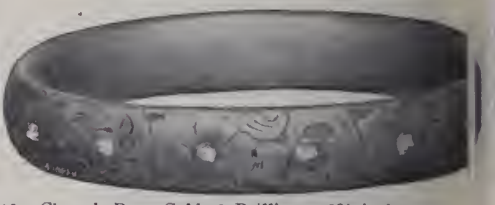


No. 474. Polished, 2⅜ inches
No. 565. " 2½ "
No. 597. " 2¾ "
No. 475. Roman, 2⅜ "
No. 566. " 2½ "
No. 598. " 2¾ "

No. 506. O. E., 2⅜ inches
No. 567. " 2½ "
No. 599. " 2¾ "



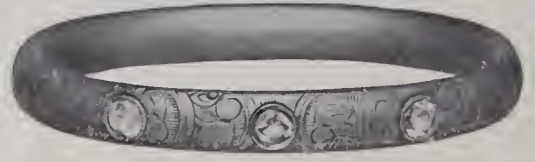
No. 476. Chased, Rose Gold, 2⅜ inches
No. 568. " " " 2½ "
No. 600. " " " 2¾ "
No. 507. " O. E., 2⅜ "
No. 569. " " 2½ "
No. 601. " " 2¾ "



No. 546. Chased, Rose Gold, 6 Brilliants, 2⅜ inches
No. 572. " " " 6 " 2½ "
No. 604. " " " 6 " 2¾ "



No. 486. Polished, 2¼ inches diameter
No. 482. " 2⅜ " "
No. 575. " 2½ " "
No. 609. " 2¾ " "
No. 487. Roman, 2¼ " "
No. 483. " 2⅜ " "
No. 576. " 2½ " "
No. 610. " 2¾ " "
No. 512. O. E., 2¼ " "
No. 510. " 2⅜ " "
No. 577. " 2½ " "
No. 611. " 2¾ " "



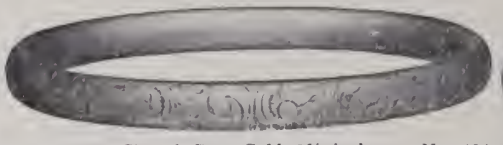
No. 489. Chased, Rose, 3 stones, 2¼ inches
No. 485. " " 3 " 2⅜ "
No. 580. " " 3 " 2½ "
No. 614. " " 3 " 2¾ "
No. 525. " O. E., 3 " 2¼ "
No. 524. " " 3 " 2⅜ "
No. 581. " " 3 " 2½ "
No. 615. " " 3 " 2¾ "



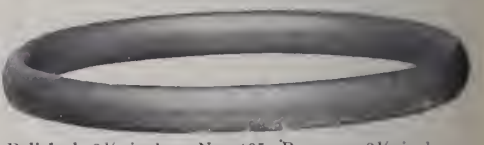
No. 644. Chased, Rose Gold, 6 Brilliants, 2¼ inche
No. 645. " " " 6 " 2⅜ "
No. 646. " " " 6 " 2½ "
No. 647. " " " 6 " 2¾ "



No. 648. Chased, Rose Gold, 6 Brilliants, 2¼ inches
No. 649. " " " 6 " 2⅜ "
No. 650. " " " 6 " 2½ "
No. 651. " " " 6 " 2¾ "



No. 496. Chased, Rose Gold, 2¼ inches
No. 492. " " " 2⅜ "
No. 588. " " " 2½ "
No. 623. " " " 2¾ "
No. 517. " O. E., 2¼ "
No. 515. " " 2⅜ "
No. 589. " " 2½ "
No. 624. " " 2¾ "



No. 494. Polished, 2¼ inches
No. 490. " 2⅜ "
No. 585. " 2½ "
No. 620. " 2¾ "

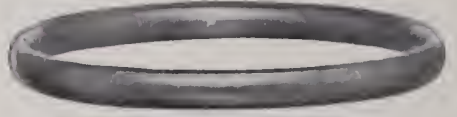
No. 495. Roman, 2¼ inches
No. 491. " 2⅜ "
No. 586. " 2½ "
No. 621. " 2¾ "

No. 516. O. E., 2¼ inches
No. 514. " 2⅜ "
No. 587. " 2½ "
No. 622. " 2¾ "

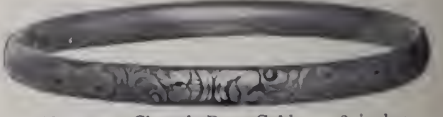


For the Miss

Invisible Joint and Catch.
2 in. diameter
Patented.
Heavy Seamless Tubing.
Made in our own factory.
All Bracelets are Hand Burnished.



No. 498. Polished, 2 inches
No. 499. Roman, 2 "
No. 500. O. E., 2 "



No. 502. Chased, Rose Gold, 2 inches
No. 503. " O. E., 2 "
No. 504. " Rose, 3 stones, 2 "

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIII. WEDNESDAY, JANUARY 30, 1907. No. 26.

Notable Racing and Regatta Trophies by a Hamburg Artist.

(*Continued from issue of Jan. 23.*)

IN the eyes of some, the second prize might rival the first, in spite of the superior artistic and intrinsic value accorded the former. It is a fine example of the freedom with which any natural material, in this case horn, lends itself to artistic conceptions, when these are not forced. The natural curves of the horn are followed, and themselves delight the eye. And here the completion of the artistic idea appears in its full beauty. The horn rests between the antlers of a stag's head, in silver. It is united with its support by a broad band of



FIRST PRIZE, AUGUSTA VICTORIA STEEPLE-CHASE, 1905.

gilded filigree work, set with six oval, pale green, chysophrase stones. The cover of the horn is silver-gilded, ornamented with the figure of Diana, in silver, holding an outstretched bow. Vine leaves, with figures of birds interspersed, complete the decoration. On the edge of the horn a little fox is balanced, in a watching attitude. The inscription is the same as that of the first prize. This and the regatta prize are shown in the illustrations on the front cover.

The regatta prize exhibits an entirely different and original conception on the part of the artist, who has here chosen for his design a conventionalized fish, about 60 centimeters long, something between a pike and a porpoise. It is represented in the moment of rising above the surface of the water. Silver beneath, the back and head are brilliantly gilded. The fish holds in its mouth two branches of laurel, meeting to form an upright wreath. On the lower side is suspended by chains the coat of arms of the city of Hamburg, decorated with coral, and resting upon a flat shell. The eyes of the fish, made of the so called "eagle stone," or aetite, are exceedingly brilliant, but not more than allowable in a work of this kind, since they give the impression of an attempt at great realism—certainly a successful attempt. The inscription reads: "*Ehrenpreis der freien und Hansestadt Hamburg für die Regatta auf der Unterelbe*, 1906."

When we consider that the execution of the prizes instituted for horse and yacht racing by the city of Hamburg has been for quite a number of years entrusted to the same artist, and remember the necessity of avoiding repetitions, the inexhaustible versatility which has ever been able to invent new as well as appropriate designs, deserves the fullest recognition.

The cause for pleasure in these latest prizes is not alone that they show the interest of the city of Hamburg in worthy sports, and its munificence in contributing to their cultivation, but that the capacities of Hamburg's goldsmiths are thereby brought into expression. That these artists are appreciated beyond the limits of their native city is shown in one instance by an order from a wealthy amateur of Berlin to Mr. Schönauer for the reproduction of the silver piece, the Vierlander boat, with fruit baskets, etc. (illustrated in THE CIRCULAR-WEEKLY of Oct. 4, 1905). This was designed for the wedding present donated by the Hamburg Senate to the Crown Prince. The duplication order was declined, for reasons which perhaps need no explanation, but the matter is worthy of being brought to general notice, as illustrating the artist's reputation.

Other illustrations on this page show reproductions of the corresponding trophies for 1905, which are likewise worthy of praise. C. A. B.

Celluloid Substitute a Swindle.

CONSUL S. C. McFarland writes from Reichenberg concerning the discovery of an alleged substitute for celluloid by an inventor at Gablonz, which has been widely noticed in the Austrian and German press, starting from an article in the Reichenberg *Volkszeitung*. As hundreds of inquiries have since been received at the Reichenberg consulate, and are still arriving, Mr. McFarland advises that the matter proved a swindle, the article produced not being as represented, and the inventor, after flight to Switzerland, now being in Austrian custody on complaint of parties who were induced to invest in the project of manufacture.

This disposes of the reports, which caused considerable interest in this country.

American Pearl Shells in Italy.

"MISSISSIPPI shells" are imported into Italy in considerable numbers, according to a report made by Consul James E. Dunning, of Milan.

Milan, Naples and Turin are the principal Italian centers of the pearl-button trade of the peninsula, and, though there is a considerable list of makers in small places in the country, it is in the larger enterprises of the great cities that the American exporters of shells will find an opportunity to capture new trade. The Italian button trade is good, and there is a considerable export business, which, however, does not extend



REGATTA TROPHY, 1905.

in any important volume to the United States. The Milan consular district shipped only $1,700 worth of such goods to American ports during the year ending with June 30, 1906, but the proportions of the domestic market are sufficient to encourage the belief that American exporters of "shells," which in the raw state carry no import duty, can thus find a larger field for their output. Several of the larger Italian button factories are already under contract to handle, and are so handling, the shells shipped them from New York and other American ports, but the demand is brisk, and information which reaches the consulate from a number of authentic sources indicates that there is plenty of opportunity for the enterprising exporter of this class of goods.

Additional information in detailed form will be furnished to meet the explicitly stated wants of inquiring exporters, who will receive prompt attention if they write to the Milan consulate. Address with inclosed return postage, in American stamps, with letters requiring an answer.

Josh Billings once said: "Tell the truth in all your ads, and you will get bizness."

We thoroughly believe in this idea, and in all of our many years of advertising in the Jewelers' Circular we have been careful to state nothing but the truth regarding our various lines of jewelry.

To back up any statement we have made, or may make, we stamp our Registered Trade-mark on every piece of goods we produce. Hence, we do not hesitate to say that when price, pattern, finish and construction are considered, there are

NONE BETTER MADE

than our

RINGS
LOCKETS
SLEEVE BUTTONS
VEST BUTTONS
SHIRT STUDS

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New York City

Assets and Liabilities of A. C. Mehl, Woodsfield, O.

PITTSBURG, Pa., Jan. 24.—A. C. Mehl, Woodsfield, O., who made an assignment to Fritz Buckio, as told in the last issue of THE CIRCULAR-WEEKLY, is indebted to 50 creditors, the largest being Pittsburg firms. There has been some talk of filing an involuntary petition in bankruptcy, but from present indications creditors will realize very little, if anything, even if they do so. Mehl's liabilities amount to $10,888.89, and his assets are said to amount to $5,000. The preferred accounts are about $6,500, of which amount Dr. J. R. Parry holds a note for $5,900, secured by a mortgage, which it is alleged is not recorded. Attorneys Matz & Kremer, Woodsfield, represent some of the Pittsburg creditors, and the law firm of Mallory, Jeffers & Sears represent Mehl and Dr. Parry.

It is believed, according to reports received from Woodsfield, that there is a silent partner in the business, and there are other matters which may require some investigation. Mehl is said to have been well rated and his credit in Pittsburg was good. A number of Cincinnati houses have also been caught by the failure.

The principal creditors follow: I. Ollendorff Co., $150; J. C. Crawford, $346; Heeren Bros. & Co., $418; A. H. Gerwig, $695; West Virginia Optical Co., $125; Olmstead Bros., $53; John Holland Gold Pen Co., $52; Lindenberg & Fox, $196; E. & J. Swegert, $154; Randolph Worletzer Co., $75; Albert Bros., $380; Eastman Kodak Co., $127; Western Clock Co., $64; Gorham Mfg. Co., $71; Vander Voort Bros., $406; L. E. Waterman Co., $151; Butler Bros., $105; Kunstadter Bros., $49; South Bend Watch Co., $44; Jewelers' Mfg. Co., $138; First National Bank of Woodsfield, $600, which is the amount owing on a note; Luge & Eaggar, $26.

Some of the Pittsburg creditors have placed their accounts in the hands of Woodsfield attorneys. It is stated here that the reason papers in involuntary bankruptcy have not been filed is because there was a belief that creditors would receive more by keeping the store open under the assignee.

Death of John A. Guile.

SYRACUSE, N. Y., Jan. 23.—John A. Guile, for many years a prominent jeweler of this city, died recently at his residence, 508 Almond St., and the funeral services, which were held Jan. 13, were largely attended. Death came after an illness which had to some extent confined him to his home for over 15 years.

The deceased, whose father and grandfather were born in the vicinity, had been a resident of Syracuse all his life, and had been in the jewelry business at 508 Almond St. since about 1880. He carried a small stock, his chief business being repairing, in which line he was considered quite an expert.

Mr. Guile is survived by a widow, three brothers and a sister.

J. H. Perkins, Poplar Bluff, Mo., has moved into a new store and put in a new set of fixtures, making the establishment unusually attractive.

Representative Coombs Explains Reasons for Introducing Bill for Jewelry School in Massachusetts Legislature.

NORTH ATTLEBORO, Mass., Jan. 23.—Representative Frank O. Coombs, who has introduced and is working for a bill providing for a State school of design and manual training, has given out for publication a lengthy statement concerning the question. The statement is comprehensive and will be used as somewhat of a campaign slogan in furthering the bill. It sets forth the opinions of the manufacturers in detail. It is as follows:

"In view of the magnitude and great importance of our jewelry and silverware industry, also the technical necessities and demands which exist for its proper and permanent development and growth in the future, I am convinced that the time has arrived when the Attleboros should employ ways and means whereby they will not only maintain their well-deserved reputation as a leading manufacturing center, but will establish for ourselves prestige as the industrial center of the jewelry and silverware business in point of artistic excellence as well as in volume and quality of mechanical skill and workmanship.

"It is well known to us the splendid results achieved and benefits received from the establishment of the textile schools in New Bedford, Fall River, Lowell and other places. These schools, with their system of design and manual training, have so increased and developed artistic talent and conception, as well as mechanical and industrial skill, that the mills of this country are now producing textiles which previously had to be imported from Europe. Not only in most instances are these goods superior to those imported, but the cost of production is less.

"In considering from the standpoint of one who for many years past has been in practical connection with the jewelry and silverware industries, my own experience and knowledge of the especial value of specific training in design, as well as the education of the mechanical powers, I feel it my duty as one of your representatives, with the co-operation of my constituents, to obtain, if possible, legislation in favor of the establishment of a State school of design and manual training in the making of jewelry and silverware.

"This school will be calculated to meet the needs of two classes of students: one class including those who desire preparatory training in the art of manufacturing before entering the factory, the other those who recognize and feel the need of training in the technique of the art and a better knowledge and understanding of all departments of their trade.

"There has been a complaint on the part of some manufacturers of the scarcity of skilled workmen. This difficulty will be experienced by them until it is obviated by the establishment of a means of intelligent industrial training and education along artistic as well as practical lines.

"A school of this description would not only be a direct benefit to the community industrially, but would at the same time benefit the manufacturers in an especial manner, economically and commercially. On this phase of the question we will say that 'system, cost and pricing, salesmanship, commercial law,' etc., could be introduced for the benefit of the office end of the business.

"Those firms who manufacture silverware will especially appreciate the great advantages and the good that would accrue to them in the training of designers, engravers, chasers and die cutters, as this class of people require as much, if not more, than others, a thorough knowledge of art and a good command and understanding of the grammar of ornament.

"The manufacturers of jewelry, of course, have a more diversified field for the application of the different courses of training to their business on account of numerous and varied lines of goods in both quality and style made by them. For this reason we believe that the school would be especially valuable to them. The proposition is receiving the unanimous approval and endorsement of the manufacturers who have been interviewed.

"I presented a bill to the Legislature last week providing for the establishment of a school of this kind. A petition signed by every firm in the Attleboros accompanied the bill, praying for its passage."

* * * * *

MR. COOMBS' BILL.

AN ACT TO PROVIDE FOR A SCHOOL OF DESIGN AND INDUSTRIAL TRAINING IN JEWELRY AND SILVERWARE:

Section 1. The selectmen of the towns of North Attleboro and Attleboro, together with such persons, not exceeding 10 in number, as the said selectmen may join to themselves, are hereby authorized to associate themselves by an agreement in writing for the purpose of establishing and maintaining within the limits of North Attleboro or Attlehoro, a school of industrial training and instruction in the design and making of jewelry and silverware, with authority to take by gift or purchase, and to hold real and personal property to an amount not exceeding $500,000. A copy of the agreement and the signatures thereto shall be filed with the secretary of the commonwealth, and if he approves the same the subscribers shall organize and adopt by-laws and elect officers, and their clerk or secretary shall furnish to the Governor a copy of their agreement of association and of their by-laws, and if he approves the same and furnishes a certificate to that effect, the Secretary of State shall issue to them a certificate of incorporation, and thereafter they shall be a corporation for the purpose aforesaid, with all the powers and privileges, and subject to all the duties, liabilities and restrictions of corporations organized for educational purposes. The said corporation shall be known as the Trustees of the Jewelers' and Silversmiths' Industrial School, and the corporation may fill all vacancies in its membership, except as provided in Sections 2 and 3 hereof.

Sec. 2. The towns of North Attleboro and Attleboro are hereby authorized annually or otherwise to appropriate, raise by taxation and pay to the trustees aforesaid, a sum not exceeding ——— thousand dollars, and upon such payment the selectment and superintendent of schools of the said towns shall he ex-officio members of the said corporation.

Sec. 3. If, in any year, the said corporation receives from the said towns, or either of them, or from other sources, for corporate purposes, any sum of money, the commonwealth shall, in that year, appropriate and pay to the corporation an equal sum, provided that it does not exceed ——— thousand dollars, and upon such payment by the commonwealth the Governor shall appoint two trustees of the corporation to serve for two and four years respectively, and at the expiration of their terms he shall oppoint trustees for the term of four years, and the trustees so appointed shall be members of the said corporation. The Governor shall fill all vacancies in the membership created by this section, which sball continue so long as the State appropriation above provided for continues.

Sec. 4. The total numher of trustees of the said corporation and the rules for the election of the same shall be stated in the by-laws to be filed as aforesaid.

Sec. 5. This act shall take effect upon its passage.

Mr. Coombs is quite confident that the bill will meet with the approval of the committee to which it will be assigned, the Legislature and the Governor.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Jan. 23.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antofogasta: 1 case jewelry, $150.
Bahia Blanca: 6 cases silverware, $716.
Barcelona: 2 packages optical goods, $170.
Bremen: 1 case plated ware, $250.
Buenos Ayres: 1 package optical goods, $203; 7 cases plated ware, $476; 1 case jewelry, $325.
Calcutta: 17 cases clocks, $139.
Callao: 3 cases plated ware, $177.
Cape Town: 2 cases plated ware, $169; 38 cases clocks, $572; 5 cases watches, $420.
Ceara: 2 cases jewelry, $195.
Corinto: 2 cases silverware, $255.
Demerara: 23 cases clocks, $236.
Hamburg: 7 packages optical goods, $2,291; 8 packages jewelers' sweepings, $10,000; 4 cases jewelry, $658; 1 case watches, $3,996.
Havana: 1 case plated ware, $1,009; 4 packages optical goods, $582; 5 cases jewelry, $2,342; 1 package thermometers, $209; 18 cases jewelry, $327.
Havre: 2 cases jewelry, $550.
Leith: 2 cases silverware, $225.
Limon: 1 case watches, $122.
Lisbon: 11 cases clocks, $123.
Liverpool: 34 cases clocks, $740; 1 case jewelry, $300; 5 cases plated ware, $2,736; 1 case jewelry, $300.
London: 1 case silversmiths' material, $398; 9 packages optical goods, $1,598; 43 cases clocks, $1,220; 28 cases watches, $5,130; 3 cases jewelry, $230; 3 packages scopes and views, $300; 16 cases clocks, $790; 2 cases watches, $500.
Matanzas: 4 cases silverware, $100.
Manila: 13 cases clocks, $151; 2 cases plated ware, $115.
Montevideo: 2 cases jewelry, $348.
Oporto: 1 case watches, $100; 38 cases clocks, $433.
Punta Arenas: 10 cases watches, $134.
Rio de Janeiro: 8 cases plated ware, $347; 93 cases clocks, $2,046; 11 cases watches, $3,367.
Santiago: 57 cases plated ware, $283.
Santo Domingo: 18 cases clocks, $172.
Southampton: 1 case jewelry, $600.
St. Croix: 1 case plated ware, $117.
Turin: 21 cases clocks, $1,078.
Valparaiso: 1 case watches, $840; 2 cases plated ware, $398; 51 cases clocks, $593; 1 case jewelry, $299.
Vera Cruz: 6 cases clocks, $145.
Yokohama: 55 cases clocks, $2,168.

W. C. Maynard & Son, consisting of W. C. Maynard and Oscar W. Maynard, jewelers and opticians, Miami, Fla., have dissolved partnership. The business will be continued by Oscar W. Maynard, who will collect outstanding accounts and be responsible for all indebtedness to the concern. W. C. Maynard, after a much needed rest, will devote all of his time to the manufacture and sale of his recently invented scarf pin retainer. The dissolved firm was one of the oldest and most reliable jewelry houses in that city. The younger Mr. Maynard will continue to conduct the business according to its established policy at the present location, Ave. D, adjoining the post office.

"IN A CLASS BY ITSELF"

That's What The Jewelers' Circular-Weekly Says About The SILVER STANDARD

IN the issue of January 16, 1907, THE JEWELERS' CIRCULAR-WEEKLY published a review, nearly two columns in length, of *The Silver Standard,* the little magazine that advertises "1847 Rogers Bros." silver plated flatware.

The opening paragraph was as follows (the underlinings being ours):

> "Volume II of *The Silver Standard,* that most unique and entertaining periodical published by the Meriden Britannia Co., has been issued in book form, and constitutes one of the most interesting volumes we have seen in a long time. *The Silver Standard* is so different from any other magazine that it is in a class by itself, and certainly no other house organ can approach it in entertaining and instructive literature. The *New York Sun* devoted over a column of its editorial page in a recent Sunday edition to a review of *The Silver Standard.* This is a testimonial that no other house publication or no form of advertising literature has ever received before, and that any magazine or publication of any character might well be proud of."

The advertising literature that has this unique distinction is advertising your goods, your establishment, if you handle "1847 Rogers Bros." ware.

We have had many letters asking for copies of *The Standard;* also letters of warm commendation. One gentleman wrote: "I think you ought to push it (*The Standard*) more than you do. Nobody can help seeing your excellent cuts and reading the description of your excellent ware, and a great many customers could be gained." This gentleman, of course, did not realize that *The Standard* was designed to reach only the trade, not the general public. The fact that it has won recognition from so many outside the trade attests all the more emphatically its value.

The Standard is, of course, only one of our advertising methods. It, however, is about the only one that has not as yet been imitated.

Not only our advertising methods, but the patterns and goods themselves are copied—both in sterling and in plated ware. Whatever else it does, this imitation indicates that the original is worth copying and therefore of value.

Our general advertising is co-operative. It helps us by helping the dealer. If it should fail to help him, it would no longer help us. We sell our goods through the dealer, therefore we do our best to make his business prosperous. The advertisements of our goods are read by the buying public which he is trying to reach. We try to create a desire for the goods; it is for him to call attention to the fact that he has them. Nor is our help spasmodic. We advertise right through the year—hot weather and cold alike. No other silverware is so persistently and extensively advertised.

The mere fact that a dealer handles goods so thoroughly advertised is in itself an advertisement for him.

The February *Standard* will be devoted largely to New York in 1847 and 1907. Four pages will be given up to the article and illustrations. It will prove of great interest, especially to anyone knowing the city—either past or present.

MERIDEN BRITANNIA CO., International Silver Co. Successors, Meriden, Conn.

The News From London

Annual Imports and Exports Show Large Increase—Watch Case Assay Trouble in "Plate" Decision and American Exporters Warned—German Competition Conditions Affect Jewelry Trade Centers.

LONDON, Jan. 11, 1907.—Now that one can quietly settle down, after the hurly-burly Christmas trade and its attendant festivities, on looking round the question comes to mind as to how things have balanced in the wholesale and retail the past year. While it failed in its great promise, it was nevertheless one which the optimistic at any rate could view with equanimity. The average jeweler and silversmith possesses a hopeful spirit, and has the belief that matters will improve as the year grows. One particular reason for this feeling is that the import and export trade in the United Kingdom shows the enormous total of £1,000,000,000. Comparing the figures of 1905 with those of 1906, we find an increase in imports of £42,900,000, while the exports had increased by £53,200,000, a grand total of £96,100,000. This is an undeniable financial finger pointing on the dial of prosperity clearly showing that our staple industries must be on the upward grade and that the jewelry and allied trades must consequently benefit.

The British watch trade, however, is not in that condition which can be considered altogether satisfactory. The Lancashire Watch Co. is in such an unfortunate position that its debenture holders have stepped in and taken possession, and while the other factories go along the comparatively even tenor of their way they could certainly do with more orders. Then one hears grumbling from the representatives of the Swiss houses and, of course, the position is extremely complicated by the undecided position of affairs owing to the legal war over the hall-marking of foreign made watch cases.

* * * * *

The following figures will give some idea as to the number of clocks, watches and scientific instruments imported into Great Britain; also the total value of each class, and the exports of cutlery and silver plate. It will be noticed that during the past year the number of clocks imported from the United States decreased in number and in value, while the number and value from France had increased. Of scientific instruments both the United States and France France show increases of about the same value. Sheffield has been boasting of its increasing exports to America, and the figures in connection with the exports of cutlery demonstrate that the total value exported to the United States has materially increased; in fact, the United States itself is almost as great a purchaser of British made cutlery as Australia. With regard to silver plate, although the figures have gone up, it is somewhat doubtful as to how much of this is due to foreign plate coming in and being sent out of the country again. One cannot take the figures as showing definitely what the British exports in this direction might be valued at.

IMPORTS.

Clocks—1905, from Belgium, 1,057,307, valued at £234,331; 1906, 1,030,163, valued at £230,320. 1905, from France, 59,480, valued at £64,312; 1906, 74,879, valued at £72,253. 1905, from U. S. A., 241,057, valued at £66,647; 1906, 209,919, valued at £56,785. 1905, other countries, 245,949, valued at £72,861; 1906, 206,893, valued at £77,009. Total, 1905, 1,603,793, valued at £438,151; 1906, 1,521,854, valued at £436,367.

Watches—1905, 1,651,037, valued at £838,369; 1906, 1,668,674, valued at £787,493.

Scientific Instruments—1905, from France, £209,656; 1906, £234,608. 1905, U. S. A., £358,396; 1906, £399,214. 1905, other countries, £280,924; 1906, £379,119.

EXPORTS.

Cutlery—1905, Chili, £15,464; 1906, £15,718. 1905, Argentine Republic, £29,460; 1906, £32,598. 1905, Brazil, £33,728; 1906, £41,373. 1905, U. S. A., £79,695; 1906, £91,066. 1905, Australia, £97,922; 1906, £107,420.

Silver Plate—1905, £654,577; 1906, £709,233.

* * * * *

I have quite a number of inquiries from American representatives, showing the exact position of the hall-mark law is not appreciated. As matters stand, pending the decision of the House of Lords, trade continues so far as sales are concerned, and I have not yet heard that the customs authorities are interfering with goods coming into the country; on the contrary, I understand the Board of Trade will do nothing to make the present position more difficult. But it must be remembered that if the House of Lords, which is the supreme tribunal of Great Britain, upholds the decision of the Court of Appeal there can be little doubt that immediately it is made public goods which may arrive at any of the British ports will be seized. And if the watches are found to be assayable they will be forwarded straight away to the nearest assay office and the consignee informed that they are at the assay office, where he must make application. They will be dealt with according to the rules of the Hall, and, moreover, the importer will have to pay the fees for assaying and marking, which amount to 9d. in the case of an open face watch and 1s. 6d. in the case of a hunter or demi-hunter, and will also have to run the risk of having the case, *i. e.*, both front and cover, damaged in the scraping for assay and in the stamping, since the Halls are by no means as careful as they should be in dealing with the articles sent to them.

I have heard complaints from foreigners as to the careless manner in which the goods are scraped for assay and the hall-marks applied to them, and they seem to think they are badly treated because they are foreigners. Nothing of the kind, it is exactly the same trouble which continually confronts the English manufacturer, but he has to grin and bear it. Strictly speaking, any of the British Halls damaging, through carelessness, an article sent for assay and marking are liable to make good the damage, but, in fact, it is seldom indeed that anybody takes the trouble, because it would involve loss of time and considerable worry. As a matter of fact, the Hall, both in London and Birmingham (more particularly London), are not manned to fill an emergency, and from one or two chats I have had with employes in the Goldsmiths' Hall here it would appear that they have to work at such speed while marking as to preclude almost all thought as to the best place for marking and how much damage may be done by careless stamping.

In my opinion, if the House of Lords upholds the decision of the lower court, then a short act of Parliament will have to be got through in order to enable wholesalers and shopkeepers to get rid of their large stocks on hand. And in face of such uncertainty it would be inadvisable to export gold or silver watches to Great Britain.

* * * * *

I referred above to the unfortunate position of the Lancashire Watch Co. I may further remark that its condition has given rise to a number of suggestions as to what might be done to give greater strength to the industry. It has been pointed out that English watches turned out by big watch manufacturies here at the rate of 500 a day do not find a market. There are other factors than the competition of the foreigner. Retail jewelers object very strongly to British watch manufacturers (incidentally they have complained of an American company also) supplying big tally houses and soap merchants. This undoubtedly prejudices many retailers against home productions. The companies, up till a comparatively short time ago, cut prices so close that there was practically no profit, but, it was asserted, an actual loss on every watch produced. Then came an understanding as to minimum prices, which it was hoped would assist in putting a brighter side to the balance sheet. And now the suggestion is made that there should be some form of amalgamation so as to economize in production and eliminate the competitive factor. Whether this will take practical form remains to be seen. There can be only one end if this is done, and that is one or other of the companies will swallow the rest.

The British Watch & Clockmakers' Guild held its first general meeting at the Northampton Institute, Clerkenwell, London, on the 3d inst. The honorable secretary *pro tem* stated that over 200 members had joined during the four months which had elapsed since the inaugural meeting, while two provincial societies had affiliated and a new branch had been started in Glasgow. The chairman, Thomas D. Wright, pointed out that minimum prices were essential and that arrangements ought to be made to formulate a list which should not be too low for London or too high for the provinces. At the same time he suggested the holding of monthly informal meetings to read and discuss technical and commercial papers. He also advocated a question box, in which to put questions anonymously and so afford an opportunity for discussion. One proposition offered was that an information bureau where the employer and the workman would be able to obtain reliable information as to the standing of an employe or *vice versa*, with whom he anticipated entering into a contract. The general council were elected and three vice-presidents, while an unanimous vote was passed upon a resolution to the effect that the Marquis of

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DIAMONDS, PEARLS AND PRECIOUS STONES.

MEMORANDUM ORDERS SOLICITED.

Northampton (who owns Clerkenwell) should be requested to take the presidency of the guild.

* * * * *

The optical situation is a very uncertain one. The Worshipful Company of Spectacle Makers has withdrawn its case against the Council of the British Optical Association, but the suit of the B. O. A. against the Spectacle Makers' company is still to be pursued. What the outcome will be is somewhat uncertain, but at any rate it will be well for the trade when this matter is settled one way or another. Signs are not wanting that a big optical trade meeting may possibly be held to bring much more energetic efforts to get a bill through Parliament. An action will be heard shortly in the courts in which the editor of one of the jewelry papers brings an action against the *Dioptric Review*, because the title of his paper was inadvertently used in a critical article instead of that of the paper edited by one who has taken a somewhat prominent part in optical politics. ST. GEORGE.

Further Details as to Reports Submitted at Annual Meeting of the Beers Consolidated Mines.

In a recent issue a brief summary of the annual report of the De Beers Consolidated Mines, Ltd., for the 12 months ended June 30 last was published, showing a large increase in the quantity of blue ground and in the total receipts and profits as compared with the prior year.

The complete reports of the meeting have since arrived by mail, and include much information that will be of interest to all in the trade.

In relation to the new contract made by the company with the syndicate in London for five years from June 30 last, the exact terms are not given, but the directors state that the new contract is based on terms even more advantageous to the mining company.

Although the terms are not given officially, it was said last Summer that the new contract provided for an increase averaging about 20 per cent. in the prices paid for different series by the syndicate to the mining company. It was figured then that the syndicate would pay for the rough stones an average price equivalent to $16.80 in American money. The syndicate had been for several years advancing the prices to the trade, and the new contract gives to the mining company a greater share in the margin than it had before.

The average value per carat of the yield of the several mines in last year was as follows: De Beers and Kimberly, 61s. 11-100d.; Wesselton, 43s. 9 26-100d.; Bultfontein, 42s. 11 49-100d.; Dutoitspan, 80s. 11 52-100d.

Colonel D. Harris, the chairman, in his report spoke of America as the best customer and of the American ladies as having the best taste. He said, as reported in the *Diamond-Fields Advertiser:*

Turning to the accounts (and in quoting figures I shall, of course, for the purposes of convenience, dispense with the shillings and pence), it will be seen that the diamonds produced realized £5,607,717, as against £4,802,844 for the previous year, an increase of £804,873 (applause), this enhanced output being readily disposed of by the syndicate to whom we sell our production.

I may state for your information, and the fact will no doubt be of interst to the world in general, that the demand for diamonds is increasing to such an extent that we have been compelled to largely extend our washing operations, in order to cope with the requirements of the industry, and I should not be surprised if the sales for the year ending June 30 next, largely exceed the quantity sold during our last financial year. (Applause.)

I may also point out, by the way, that this is not the result of any spurt in the diamond market, but that the demand has been strong for the last seven years, and appears to be still visibly increasing. The demand is in fact so great that despite the growth of the output, our diamonds realized a much higher price per carat, last year, than during the financial year ended June 30, 1905. America again being our best customer. One cannot help admiring the good taste of the American ladies in preferring diamonds to all other gems. (Hear, hear, and laughter.) I am sure the cultivation of this refined taste will add yet one more to their many personal attractions, while at the same time benefiting the De Beers Co., and, as a necessary consequence, assisting the finances of the Cape Colony. (Hear, hear.)

Colonel Harris spoke of the fact that there had been a decrease in the dividend on the preferred shares to £1 per annum since July 1, 1904, as compared with 27s. 6d. for the two preceding years. He said that this was the result of a policy adopted after careful consideration. This policy provided for large expenditures for the development and equipment of the Bultfontein and Detoitspan mine.

It was decided, two years ago, to accumulate sufficient blue on the floors to give the benefit of two wet seasons before being treated. The company's policy had not been influenced by the temporary effect it might have on the market price of the shares. Instead of keeping one eye on the mines and the other on Throgmorton St., the company had kept both eyes on the mine, and as a result there would be a substantial increase in the next dividend, justifying the soundness of the policy laid down two years ago. * * *

At that time we had, as I said just now, less than 4,000,000 loads of blue on our floors. To-day our stock of blue amounts to over 8,300,000 loads, an increase of 4,300,000 loads in two years, placing us in the unique position of being able to supply without difficulty the world's demand for diamonds, while working well within the capacity of our hauling and washing powers.

Of course the output of diamonds must always be regulated by the state of the market, but I leave you, gentlemen, to calculate how much additional profit the company might have made if only half the increased quantity of blue ground accumulated had been washed during the period to which I have referred. (Hear, hear.)

I have been a director of this company for over 15 years, and I can say without hesitation that its finances have never been sounder and easier than they are at the present moment. Our mines were never capable of making anything like the output of diamondiferous ground that is being hauled to-day. With a continuance of the same steady demand for diamonds, our profits must increase, in fact they have done so to a considerable extent since June 30 last. You may perhaps think that I have taken a somewhat rosy view of the company's position and prospects, but at all events I assure you that I have not spoken as optimistically as I feel. (Loud applause.)

A later report received in New York indicates that since the company's annual meeting the prediction of Colonel Harris of increased dividends has been justified. A semi-annual dividend of 20 per cent. (10s. per share), less the income tax, was declared on preferred shares and a dividend of 35 per cent. (17s. 6d. per share), free of income tax, was declared on the deferred shares.

Clocks, Watches, Jewelry and Gems, Imported into Canada.

TORONTO, Can., Jan. 23.—The monthly report of the Department of Trade and Commerce of Canada for September last just issued gives the imports for home consumption in the jewelry and kindred trades as follows:

	Month of September,		*Six months ended Sept. 30,*	
	1905.	1906.	1905.	1906.
Clocks:				
Great Britain	$797	$1,069	$8,072	$6,545
United States	20,321	22,188	117,604	135,499
Germany	3,336	2,397	20,240	24,605
Other countries	2,719	1,896	9,139	8,294
Totals	$27,173	$27,550	$155,055	$174,943
Watches:				
Great Britain	$5,028	$1,941	$14,307	$12,188
United States	84,239	68,977	313,815	337,544
France	11,425	1,529	17,479	10,522
Switzerland	16,671	12,715	79,528	64,446
Other countries	821	6,726	10,292	18,526
Totals	$118,184	$91,938	$435,421	$443,226
Gold and silver and manufactures of:				
Great Britain	$8,093	$17,328	$59,564	$140,641
United States	25,664	24,265	138,401	123,633
Other countries	6,767	8,644	31,838	44,661
Totals	$40,524	$50,237	$229,803	$308,935
Jewelry:				
Great Britain	$8,294	$13,521	$44,401	$69,996
United States	54,846	63,722	259,918	332,313
Germany	9,127	10,841	34,533	59,821
Other countries	2,986	2,205	23,803	22,615
Totals	$75,253	$90,289	$362,655	$484,745
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$535	$500	$33,664	$17,870
United States	2,039	997	12,043	20,567
France	3,296	1,085	12,621	14,763
Other countries	1,907	331	6,734	6,343
Totals	$7,777	$2,913	$65,062	$59,543
Precious stones of all kinds and imitations of (free):				
Great Britain	$8,783	$9,315	$304,234	$463,131
United States	4,211	3,718	57,431	75,612
France	21,466	4,652	69,157	98,774
Holland	5,107	12,309	153,636	150,431
Other countries	3,664	1,563	252,423	87,150
Totals	$43,231	$31,557	$836,881	$875,098

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Third Annual Banquet.

Members of Boost Club Dine at Knickerbocker Hotel, New York.

That it began with the gathering of the members shortly after 6 P. M. and lasted until after midnight with a great majority of guests still giving the closest attention until the last word of the last speaker had been delivered, is sufficient evidence that the third annual banquet of the Boost Club of New York was not only thoroughly enjoyed by each and every one of the members and guests, but was an event that will long be remembered by all who participated as a banquet of which any organization mightly be justly proud.

The Boost Club, which was organized in 1905 and originally drew its members from the stationery, gold pen, fountain pen and allied trades, in the last year or so, has blossomed out and now includes a number of men in the jewelry and kindred industries, among those who have subscribed to its principle as expressed in the name; and truly the 250 or more gentlemen who gathered at the Knickerbocker Hotel, Thursday night, in every way showed the true "boost" spirit, if good fellowship and camaraderie are any criterion of the principles.

After a most pleasing social gathering in the handsome parlors of the hotel, the members and guests entered the dining room shortly after 8 o'clock and quietly found their seats at the 21 round tables which filled the room. At the end of the room, on a platform, was the long table at which the speakers were seated on either side of Arch Booster Frederick P. Seymour, of the Dennison Mfg. Co.; at his right sat Festive Booster Wm. E. Smith, toastmaster of the evening, and at his left Arthur Brisbane, editor of the New York Evening *Journal*. Others at the table were: Hon. John J. Fitzgerald, Hon. John S. Wise, Charles Battell Loomis, Hugh Gordon Miller, Rev. Dr. Guiles, Col. John L. Shepherd, Lorlys Elton Rogers, Hon. Key Fu Shah, Dr. O. S. Marden, McCready Sykes, Theo. L. C. Gerry and E. J. Rice.

As the members stood at the table Dr. Guiles pronounced a blessing, and the orchestra in the gallery played "America," in which all joined. An excellent menu kept the guests busy for some time, and during the courses popular songs were sung by T. Arthur Baker, accompanied by the Imperial Trio. From the starting of the Stein song until the speaking began, the guests enjoyed themselves heartily singing the popular airs, many of which had been parodied with words to fit the club or its members.

Arch Booster Seymour was given an innovation as soon as he called order and introduced Festive Booster "Bill" E. Smith, who after a few bright remarks introduced Mr. Brisbane. The noted editor then proceeded to drop nuggets of thought in concentrated editorial style in a way that was highly appreciated. In speaking of the principle of acting together to boost each other, Mr. Brisbane called attention to a work of Prince Kropotkin, in which he well brought out the effect of the "boosting" principle, showing that "boosting" was an intelligent selfishness that was the underlying spirit that made the race progress.

In speaking of the Indians and wild animals that had originally lived for and fought among themselves in this continent, he showed how they had given place to the white men and tamer animals that had worked together for one another, and spoke of the Pilgrims on the *Mayflower* as being the original "Boost" Club. Primitive man, he said, was the feeblest of all animals, but through the "boosting" principle was able to get rid of even the mammoth, as we, by adhering to the principle, may get rid of the "mammoths" which prey upon our economical and political worlds to-day. The principle was a winning idea.

The speakers that followed, Congressman Fitzgerald, Rev. A. W. Guiles, ex-Governor Wise, of Virginia; Hugh Gordon Miller, and others, praised the Boost Club and the principle on which it was started, although Governor Wise, in a semi-serious vein, gave a discourse on friendship that was highly appreciated. E. J. Rice gave humorous selections, and Charles B. Loomis gave extracts from his own work that the boys encored again and again. After other speeches by Bill Christopher, Dr. Barden and the Chinese Consul-General and others, Col. John L. Shepherd was called on to put a fitting capstone to the first oratorical climax, and when the applause had died away the toastmaster in a few words bade the guests good-night.

Death of W. J. Strang.

TERRE HAUTE, Ind., Jan. 23.—W. J. Strang, for many years in the jewelry business at 814 Wabash Ave., died Wednesday last at his home, 2201 S. 7th St., of heart failure.

Mr. Strang was 62 years old, and started first as a railroad conductor, later going into the jewelry trade. He was the secretary and treasurer of the Order of Railway Conductors, and was master of Social Lodge 86, F. & A. M. The funeral services, which were held Saturday, were under the auspices of the Masonic lodge. Robert B. Foote also conducted a service.

The deceased is survived by three sons and three daughters. The business which was conducted under the name of Miss Emma Strang will be continued.

Death of Alvin Lawrence.

LOWELL, Mass., Jan. 23.—At the funeral of Alvin Lawrence, which took place in the Edison Seminary Chapel, a large number of relatives and friends attended to pay their last tribute to this city's veteran watchmaker and jeweler, and an unusual amount of floral tributes testified the great esteem in which Mr. Lawrence had been held.

The deceased, who had been in business here for more than a third of a century, conducted a store at 36 Gorham St., and was widely known both as a repairer and optician. For some years he had associated with him a son, Abbott Lawrence, who conducted the business for a short time alone about seven years ago, and is now continuing it. For his ability and integrity Mr. Lawrence was highly regarded in the jewelry trade by all with whom he had dealings.

The firm of J. J. Borne & Son, Titusville, Pa., has been dissolved by mutual consent. J. J Borne will continue the business on W. Spring St.

American National Retail Jewelers' Association Calls on Retailers to Join the Movement.

HASTINGS, Minn., Jan. 23.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

SIR—If I may be permitted to impose upon your time and space, I should like to urge upon my fellow jewelers the necessity for more active work along the lines of organization. The time is ripe for it. The spirit of organization is all about us, and it is now up to us to improve our opportunity.

The national association needs the support of a live and energetic association in every State in the Union, and we earnestly ask that jewelers everywhere take immediate steps to get together and affiliate with us in this good work. You need us as well as we need you, and we can be of great mutual benefit. The first thing we want is numbers. If we can get a great majority of the retail jewelers to become identified with us, then will we be able to ask for and obtain the things we all so much wish for at the hands of the manufacturers and jobbers.

A copy of the constitution and by-laws of the national association will be sent to any retail jeweler on request, and every possible assistance will be gladly given to any who are interested in starting a new State organization. If there is a State association in your State, see to it that you are a member of the national association. Any regular retail jeweler is eligible to membership. However, we do not receive members from a State where there is a State association except through the State association.

We will have the greatest convention of retail jewelers ever brought together next Summer at Chicago, and we want you to be one of them. Don't delay, the time to act is now. Get in the harness and help those that are already pulling the load.

Fraternally yours,
I. M. RADABAUGH,
Secy. A. N. R. J. A.

Two Jewelers in Vicinity of Pittsburg Suffer Losses by Fire.

PITTSBURG, Pa., Jan. 24.—One jeweler was burned out last night and another suffered considerable damage as a result of fires which destroyed many thousands of dollars' worth of property in the Pittsburg district during the last few days. The store of the Bellevue Jewelry Co., in Lincoln Ave., Bellevue, a suburb of Pittsburg, of which Ernest Siviter is proprietor, was destroyed and his loss is about $300, which is covered by insurance. All of his valuable stock was locked in safes which withstood the heat of the fire. The block in which his store was situated was destroyed.

The store of W. J. Sarver, 206 Federal St., Allegheny, was damaged to the extent of $1,000 by a fire which also occurred yesterday morning. The blaze started in an adjoining building, in the store of a fire extinguishing supply concern. The fire spread to the second floor of the building occupied by Mr. Sarver, in which he had a quantity of jewelry stored. His store is on the ground floor. The loss is said to be covered by insurance. Just what caused the fire is not known.

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Death of W. Sumner Blackinton.

The funeral of William Sumner Blackinton, one of the best known jewelry salesmen in the country, was held Saturday morning at the funeral chapel at 241 W. 23d St., New York, at 11 o'clock. Mr Blackinton's death occurred Jan. 21. He was taken ill while at the Hotel Platus, St. Louis, Mo., but he went on to Cleveland, O., where he stopped at the Colonial Hotel. Here he became worse rapidly, and was removed to the Huron St. hospital in that city, where, despite all that medical aid could do to save him, he died Monday morning, Jan. 21. Louis Blackinton, brother of the deceased, accompanied the body to New York, where it was laid at rest in Woodlawn Cemetery.

W Sumner Blackinton was born in Attle



THE LATE W. SUMNER BLACKINTON.

boro, Mass., in July, 1846, and came of a family whose name has long been known in the jewelry trade. He was a son of William and Rebecca Blackinton. His early life was spent in Attleboro, where he attended the public school, and after completing his education he took up the trade followed by his father and became a jeweler. With the beginning of the Civil War he enlisted as a volunteer. After the war was over he returned to Attleboro, and in 1866 joined his father as a member of the firm of W. & S. Blackinton, which grew out of the firm of Blackinton & Sweet, of which William Blackinton and J. Abbot Sweet were members. The old firm had done a small business and retailed practically all of its product to one concern in New York. After Mr. Sweet withdrew and Sumner Blackinton was admitted radical changes took place in the policy of the house, and its goods were sold in all parts of the country, Sumner Blackinton being the salesman, while his father conducted the factory. The marked ability of the salesman soon brought prosperity, and in 1880 Louis A., another son, was admitted. In 1890 the father died, and the sons continued.

From a small concern located in a little wooden shed and employing 15 hands, the Blackinton firm flourished until it found work for 350 hands during the rush season and occupied one whole floor in the Bates building at Attleboro. It gained a wide reputation as the makers of standard chains.

In 1898 occurred the disastrous fire which practically gutted the business district of Attleboro. The Blackinton factory having been burned, the concern moved to Providence, R. I. The present company was incorporated June 10, 1901, and in 1902 moved to North Attleboro. Sumner Blackinton continued to be Pacific coast and northwest representative until May, 1904, when he severed his connection with the business with which he had long been identified.

Mr. Blackinton became a representative for J. G. Fuller & Co., with whom he remained one year, and finally accepted a position as western salesman for S. O. Bigney & Co., with whom he was identified at the time of his death.

Throughout his life Mr. Blackinton was an active member of secret orders. He was a 32d degree Mason, being a member of Bristol lodge, Bristol Commandery and King Hiram Arch Chapter and the Mystic Shrine. He belonged to the Odd Fellows, and was a member of a New York lodge of Elks. He was also a member of Lafayette Post, G. A. R., and was at one time connected with the Lotus Club and the New York Athletic Club.

Deceased is survived by a mother, 82 years of age; a daughter, Mrs. Alton H. Riley; a sister, Mrs. Augusta Stephens, and a brother, Louis, who represents the W. & S. Blackinton Co.

E. J. Price & Co., Dubuque, Ia., Make a General Assignment.

DUBUQUE, Ia., Jan. 24.—E. J. Price & Co., retail jewelers of this city, have made an assignment under the laws of the State. The firm is composed of E. J. Price and E. L. Cunningham.

Mr. Price's liabilities are said to be about $10,797, of which $9,335 are due on notes to the following: Emma O. Price, $1,665, $180, $124, $242, $610; Reinbeck State Bank, $2,550; Geo. E. Seibert, $1,200; City National Bank, $362; C. H. Knights & Co., $102; D. P. Price, $650, $600; L. D. Cunningham, $1,050. The merchandise indebtedness is given as about $1,281, the principal creditors being C. H. Knights & Co., $434; Hayden W. Wheeler & Co., $106; C. G. Breitenbach, $157; Heintz Bros., $124; International Silver Co., $76; F. X. Parscher, $57; Julius King Optical Co., $79. Among the creditors for less than $50 are: Scott Bros., Kunstadter Bros., Waterbury Clock Co., L. C. Kruger, Rockford Watch Co., Warren Mfg. Co., George E. Darling, Gilbert Clock Co. Benj. Allen & Co. are down as creditors for 77 cents. The assets, which are put at about $8,000, are principally in stock and book accounts.

The partners have been in business for about 13 years, having started at Iowa City, where they succeeded to the International Mfg. Co.'s business. They were joined by O. L. Keith in 1899 under the style of Price, Keith & Co., but in July, 1901, Mr. Keith purchased their interest and they opened a new store in Clinton under the present style. In November, 1905, they succeeded George E. Siebert and Reinbeck, and last year moved their stock to Dubuque.

Both partners are highly regarded in the community for their enterprise and honesty, and therefore an endeavor will be made to adjust the present difficulties.

Arthur H. Buck, Who Stole from His Employers, Sentenced to Prison by Boston Court.

BOSTON, Mass., Jan. 26.—Arthur H. Buck, salesman for Abel Bros. & Co., New York, who was on trial Friday charged with larceny of jewelry samples from his employers, has been found guilty and sentenced to two and one-half years in state prison. Buck admitted that he had pawned diamonds and jewelry from his stock of samples, and it was also in evidence that he had bestowed some of the jewelry upon lady friends. While in this city on one of his trips he is said to have pawned a diabond brooch worth $475 and a scarf pin worth $75.

Mr. Abel testified that the defendant, who was formerly a hotel clerk, was given an opportunity to work for him on the road as a salesman because of his health, which was suffering from the confinement of indoor work.

Counsel for Buck made a strong plea for clemency, on the ground that a long sentence would probably prove to be a life sentence.

Archibald Vineburg, Norfolk, Va., Goes to the Wall.

NORFOLK, Va., Jan. 24.—Archibald Vineburg, an optician and jeweler, 56 Granby St., is reported to be in bankruptcy. He had been in business in this city at the above address since August last.

Mr. Vineburg has had a varied and long career in the optical and jewelry business. He started at New Orleans, La., and conducted an optical establishment there until 1887. He then moved to Albany, N. Y., where he remained for two years, later coming to this city, where he opened a small optical office with his brother, under the style of Vineburg Bros. Later he returned to Albany and formed a partnership with M. Abrahams, as A. Vineburg Co., and after meeting with financial difficulties the firm dissolved and Mr. Vineburg for a while conducted business for his wife. Mr. Vineburg left Albany about a year and a half ago, and for a time conducted a small store in New York. Last Spring he came to Norfolk again, opening a store on Main St., moving later to his present location in Granby St.

Mr. Vineburg is well known in the optical trade, having conducted optical stores in a number of cities of the country at various times.

Jewelers' Gold Bars Withdrawn and Exchange at New York.

Week Ended Jan. 26, 1907.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$532,337.23
Gold bars paid depositors	68,754.79
Total	$601,092.02

Of this the gold bars exchanged for gold coin are reported as follows:

Jan. 21	$123,868.98
" 22	45,999.11
" 23	148,399.05
" 24	82,594.68
" 25	60,609.91
" 26	70,925.50
Total	$532,337.23

Fred Jensen, Pocahontas, Ia., has moved his stock into new and larger quarters.

Chester Billings & Son

1840 Successors to Randel, Baremore & Billings 1907

Importers of Diamonds Other Precious Stones, and Pearls, Diamond Jewelry

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Features of the Canadian Stamping Law Explained by One of Its Sponsors.

In speaking with a representative of THE CIRCULAR-WEEKLY last week, President W. K. McNaught, of the American Watch Case Co., Toronto, said that despite the general interest taken in the jewelry trade to-day on the question of stamping legislation, there was considerable misunderstanding, particularly among the manufacturers in the east, in regard to the Stamping Law passed by the Canadian legislature last year.

Mr. McNaught, who was the prime mover in the effort to obtain this legislation, and who conducted the fight for it before the Canadian Parliament, seemed somewhat surprised that the results of the efforts made by the Canadian trade in this line should be the subject to such misunderstanding. He explained that while our National Law applied only to interstate commerce, and that the strongest laws would necessarily be those of the States, in Canada, on the other hand, the Federal Government was unable to legislate thoroughly the subject, and, therefore, cover the subject more drastically than did our own Congress.

One of the essential elements of difference between the United States and the Canadian laws lies in the fact that the former forbids the manufacture, importation and sale of any article marked or represented as gold that is less than 10 karat fine, and any articles of silver less than 925-1,000 fine. This, Mr. McNaught explained, kept out the nine-karat jewelry of Birmingham, England, as well as the cheaper lines manufactured in the United States. The legislation in regard to plated ware, while following the American law almost exactly, goes further, in that the statutes provide that no plated article can be marked with a quality of gold without also having a mark indicating the quantity used, and where any mark is used on plated ware the trade-mark of the manufacturer (which must have been previously registered with the Dominion Government) must also appear. A margin of allowance from the standard is provided for to cover any loss of gold through polishing or buffing.

"The passage of your National Stamping Law," said Mr. McNaught, "was a great benefit to us in Canada in our fight for this legislation, because the fact that the United States had legislated on the subject created a strong impression on the minds of our legislators and emphasized the necessity of the law. In fact, we redrafted our bill after receiving yours and adopted a large number of its provisions, particularly that on plated ware. One most important part of our law, however, relates to a subject not touched upon in your law in any way, and that is the section which absolutely forbids guarantees.

"You cannot emphasize too strongly the fact that the Canadian law in no way discriminates against the American or other foreign manufacturers, or in favor of local manufacturers, all the provisions, such as the registering of trade-marks, applying with equal force to Canadian manufacturers and their competitors in this and other countries. The New England manufacturer who does a large business with Canada will find no difficulty in complying with the provisions of the law, provided he will stamp his product accurately and honestly. He will simply have to register his trade-mark and stamp this, as well as the quantity, upon those articles of plated ware on which he wishes to put a quality stamp. Of course, if he wished to send his products to Canada without stamping or marking them in any way the law will not interfere with him, but as in your country, if he does desire to mark his goods, these marks must be accurate."

When asked about the clause prohibiting the sale of silver less than 925-1,000 fine, Mr. McNaught said that it practically interfered with no one, except, perhaps, the watch case people, who formerly made cases of coin silver, as nearly all other products of silver were to-day made 925-1,000 fine, and even in watch cases the change in quality from 900 to 925-1,000 was not a particularly important factor from the manufacturer's standpoint.

Pennyweight Thief Who Robbed Knoxville Jeweler Goes to Prison for One Year.

KNOXVILLE, Tenn., Jan. 21.—In the criminal branch of the Circuit Court this morning the man who stole a diamond ring from the store of the H. J. Cook Co. in October last, was convicted of larceny and sent to prison for one year on his plea of guilty. He will probably be put to work in the coal mine. The prisoner, who gave his name as R. W. Roberts, is said to be wanted also on charges of robbing three Knoxville jewelry stores.

The man's method of procedure was to call upon a jeweler and examine Knight Templars' charms and gold chains, pick out one and ask to have this laid aside for him. Then he would ask to see diamond rings and lockets, and while looking at them would pick out a valuable article and substitute a cheap one in its place. On the person of the prisoner the police found two lockets, one a scroll locket with a diamond center, and another an Elk locket set with diamonds. The owners of these have not been located, and Roberts would not tell where he got them.

LETTERS TO THE EDITOR.

Brenneman & Alderfer Not Liable for Damages.

ALTOONA, Pa., Jan. 21, 1907.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

My clients, Brenneman & Alderfer, of this city, have shown me your publication of Jan. 9, concerning a suit against them by Elizabeth Freeman and James O'Mally, for alleged slander. As your paper has a large circulation among people with whom my clients have business, I ask you to publish that there is no ground whatever for damages against Brenneman & Alderfer. The persons who brought the suit were neither arrested, accused nor searched, and, therefore, have under the laws of this State no right of action for damages against my clients. Very truly yours,

R. A. HENDERSON,
Attorney for Brenneman & Alderfer.

Louis A. Liebermann, Joliet, Ill., Goes Into Voluntary Bankruptcy.

JOLIET, Ill., Jan. 24.—Louis A. Liebermann, who conducts a store at 329 Jefferson St., this city, filed a voluntary petition in bankruptcy in the United States Circuit Court yesterday. The liabilities, according to the schedules filed, are about $8,771, while the value of the assets are given at about $7,530. E. Willard has been appointed receiver for the bankruptcy's assets and estate.

Mr. Liebermann does a manufacturing and repairing business principally, and has been engaged in the jewelry trade here since 1901. As a side line he carried photo supplies. His creditors are principally in New York and Chicago.

On the petition of George E. Feagans, a wholesale and retail jeweler of Joliet, Ill., who is a creditor of Lieberman in the sum of $209.46, E. W. Willard, of Joliet, was appointed receiver. The following are some of his principal creditors: George E. Feagans, $200; Jonas Koch, $977; Kionka & Wagner, $141; W. J. Johnston Co., $945; Sproehnle & Co., $98; Dreyfus Mfg. Co., $182; Kreis & Hubbard, $101; Swartchild & Co., $127; Bates Bros. Co., $67; R. Wallace & Son Mfg. Co., $136; Eliassof Bros. & Co., $560; Regnell, Bigney & Co., $79; International Silver Co., $256; Stott Bros., $115; Zach A. Oppenheimer, $80; Arnstein Bros. & Co., notes, $1,337; Zach A. Oppenheimer, notes, $458; John P. Liebermawn, notes, $2,200.

Death of George O. Conrad.

HARRISONBURG, Va., Jan. 23.—This town lost one of its leading citizens and an old member of the jewelry trade when George O. Conrad passed away this morning at his home after a brief illness. The deceased was 84 years old and had been a resident of Harrisonburg since 1836.

Prior to the Civil War Mr. Conrad was mayor of the town, and during the war he was a member of the Churchville Cavalry, the 14th Regiment, and the Virginia Cavalry. For over half a century he had conducted a jewelry business, and had a large number of friends in the trade. The deceased is survived by three sons and three daughters. His wife died 10 years ago.

Death of H. E. Norris.

FREDERICKSBURG, Va., Jan. 23.—H. E. Norris, who died Saturday in his home in this city of heart failure, was well known as a jeweler, and his loss is felt both in business and social circles.

The deceased had long been in the jewelry trade as an employe of H. C. Burrows, at Culpepper, for whom he worked for 21 years, and then later went into business for himself. He came here from Culpepper about three years ago, and was quite successful. He is survived by a widow and six children.

The bill of the Indiana Optical Society to create a State Board of Optometry to examine and license opticians has been introduced in the General Assembly, having been presented in the Senate by Senator Roscoe E. Kirkman, of Richmond, and in the House of Representatives by Conrad Keller, of Indianapolis.

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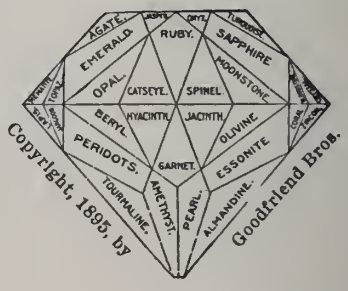
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Waltham Watch Co. Taking Part in Fight Against Proposed Parcels Post.

In the Washington correspondence of a Newark newspaper last week was published an article with reference to the opposition of watch manufacturers to the parcels post movement. The correspondent said that an organization of manufacturers and storekeepers is opposing the project, and he went on to say that the watch manufacturers are taking a prominent part in such opposition.

President E. C. Fitch, of the Waltham Watch Co., whose attention was called to the correspondent's article by a representative of THE CIRCULAR-WEEKLY, said: "The company is opposed to the parcels post for the single reason that it is not practicable to sell good watches by sending them through the mails. The jogging and shaking up which a watch received in going through the mails would result in its delivery in unsatisfactory shape. The buyer getting the watch in this manner would not be satisfied with the timepiece. However excellent it might have been as it left the factory, it would not be so when it reached the buyer.

"The only way in which a watch should be sold is through a watchmaker who adjusts it and sees that it is in all respects fit for the service that it is to perform. The dealer who sells a watch maintains a continuous interest in it, and it is in his province to keep it in order. Our business is built on the satisfaction of the public with the product. We will not deliver the watches in such a condition that they will not keep time, and that is the reason we are opposed to the watch business being conducted by mail."

The company recently sent out a communication to the retailers, inviting them to co-operate, if they believed as the company does, in opposing the parcels post project. The letter sent out was as follows:

No doubt you are aware that an effort is being made toward establishing a government domestic parcels post. Without commenting upon the general convenience claimed for that system, we desire to call your attention to the probable effect of its adoption upon your own business as retailers of watches and jewelry.

In our opinion the most prominent benefits of the proposed parcels post would be reaped by mail order houses and department stores. We believe, therefore, that such a system would greatly tend to the purchase of watches through such houses—a condition which neither you nor we desire to see obtain.

A watch movement being a very delicate piece of mechanism, is liable to serious injury through shocks and jars incident to transportation. For the satisfaction of all of our customers, we earnestly desire that Waltham watches should be received by the ultimate wearers in the good condition in which they leave our factory. We are sure that this end can best be attained by the distribution of our product through regular expert watchmakers who are established retail dealers. Such dealers naturally have a personal and continued interest in the proper performance of Waltham watches in the pockets of their customers, and they possess the ability and the desire to treat watches with the care and mechanical skill which their delicate nature demands.

If you believe, as we do, that the adoption of domestic parcels post would prove injurious to your interest, we suggest you take such measures (by petition or communication with the congressmen of your district) as seem to you best adapted to prevent the engrafting of that system upon the postal serivce.

Louis Derr has sold his business at Battle Creek, Ia., to A. Warn.

Younger Jewelers Organize 14-Karat Club and Hold First Annual Dinner.

An organization known as the 14 Karat Club, composed of young men from the principal wholesale jewelry firms, emulating the example of their elders, had their first annual dinner at the Hotel Marlborough, New York, last Saturday evening.

This initial banquet was attended by 41 members from nearly as many representative houses. Coming, as it did, the night following the famous 21-Karat Club dinner, happy references were made by some of the junior speakers to the remarks that had been made the previous night.

Larter & Sons' quartette furnished excellent music for the occasion, with Fred. Fort at the piano. Mr. Jacoby, responding to a toast, spoke on Herbert Spencer's "Gospel of Relaxation."

The following parody of "Everybody Works But Father" was the principal song of the evening:

Everybody works but the factory,
They sit around all day,
Always writing letters,
Hope to ship next day;
Customers keep on calling,
New stories we must tell,
Everybody works but the factory,
They do, like ——.

The following officers were unanimously elected: Roy Hovey, with Carter, Howe & Co., president; Arthur Jacoby, with L. & M. Kahn & Co., vice-president; Marcus Brewster, with D. D. Brokaw, secretary; Walter N. Kahn, with L. & M. Kahn & Co., treasurer.

The banquet was greatly enjoyed by the young men. As each member has four or five of his friends to propose, a large and powerful membership is anticipated in the immediate future.

North Dakota State Optical Association Elects Officers.

FARGO, N. Dak., Jan. 23.—The North Dakota State Optical Association recently held an interesting meeting at the Waldorf Hotel, Fargo. The attendance was slightly hampered on account of the excessive snow and consequent poor train service.

The officers elected were: President, A. O. Wold, Langdon; first vice-president, O. M. Varnson, Valley City; second vice-president, J. M. Ness, Wahpeton; secretary, Louis Hansen, Devil's Lake; treasurer, A. G. Tellner, Jamestown. D. D. Sullivan, Fargo, was elected a member of the board of directors. Matters of general interest to opticians were discussed after the election of officers.

Among the speakers were: H. Howda, who gave an interesting talk; J. M. Ness, who told how certain abuses in the profession of optometry could be corrected, offering suggestions for improving certain conditions; D. D. Sullivan, "Retinoscopy." Louis Hansen spoke of the necessity of harmony existing among opticians throughout the State.

The next meeting of the association will be held at Devil's Lake.

The Northwestern Supply & Jewelry Co.'s store in Butte, Mont., was the scene of a fire recently that started in the rear of the establishment. The firemen quickly extinguished the flames, and the loss was but nominal.

H. J. Webb, Springfield, Mass., Makes a General Assignment.

SPRINGFIELD, Mass., Jan. 24.—H. J. Webb, doing business as H. J. Webb & Co., at 360 Main St., made a common law assignment to day to Clinton E. Bell and Walter W. Eaton. This assignment becomes valid after the creditors have signed consents to it and agreements to that effect have now been circulated. No inventory of the assets or total of the liabilities have as yet been completed, but the approximate figures as given out show the assets to be worth between $34,000 and $36,000, and the liabilities about $46,000. The store has been closed temporarily for the purpose of taking inventory, and the assignees are awaiting word from the creditors before determining what further proceedings should be taken.

According to a statement sent out by the creditors about $23,000 of the liabilities is due for borrowed capital, about $3,000 to the bank on notes, and about $900 on notes of creditors. The general merchandise indebtedness is about $19,600, the stock on hand is said to amount to about $31,000, accounts receivable, $2,300; fixtures about $3,000 and cash about $300.

Mr. Webb was originally employed by Woods & Hosley, who was succeeded by Woods & Co., in which Mr. Webb was a partner. The latter firm purchased the business of L. S. Stow & Co., which they continued at 360 Main St.

Fire in Factory Building Does Damage to Two Pen Plants.

A fire started Thursday morning of last week in the building at the corner of Rose and Duane Sts., New York, in which the gold pen plant of the L. E. Waterman Co. and the fountain pen plant of the Aikin, Lambert Co. are located. The fire was confined to the 10th story, where it started, and in which the plants of the two companies are located.

The estimated damage to the Waterman plant was placed at $10,000 to $15,000, and is covered by insurance. Much of the belting and shafting was destroyed and the larger machines practically destroyed. It is supposed that the smaller machines may be used again.

The loss in the Aikin, Lambert Co.'s plant is estimated at $4,000 to $5,000, and is covered by insurance.

The building will be repaired at once, and it is expected that the plants will be in running order again in a fortnight or so.

There will be no delay in filling orders by the companies, which have stocks on hand for emergencies.

Jan. 24, 1907, being the 57th birthday anniversary of Jacob Floersheim, president and founder of the J. Floersheim Co., Chicago, he presented each one of his employes who had been in his service one year or more, $7.57. The seven dollars represent the seventh year after his 50th birthday, and 57 cents represent his age. This unique plan originated with Mr. Floersheim on his 50th birthday, when he presented each employe with a 50c. piece. On his 51st birthday, $1.51; on his 52d, $2.52; 53d, $3.53, etc.

Sixth Annual Banquet

At Delmonico's, New York, January 25, 1907.

WHILE successful banquets in the jewelry trade have been many, while enjoyable gatherings of the representative members of the gold, silver, watch, clock and allied industries have been held continuously for several decades, it is safe to say that there has never been a banquet in the history of the jewelry trade which met every one of the elements requisite for success, as well as the enjoyment and entertainment of its guests, as did the sixth annual banquet of the 24 Karat Club, held Friday evening. Never in the history of the trade has such a representative body of jewelers assembled at a festive board as were found under the roof of Delmonico's beautiful marble building at Fifth Ave. and 44th St., New York, on this occasion, and from the hour that the first guest arrived to the time that the last straggler left the banquet hall and cloak room there was not a hitch in arrangements, not one minute of dulness, not one slip, and not one disagreeable incident to mar the success of the occasion. While it is true that the banquet committee had made an especial effort to perfect the arrangements in every way, it is also true that it was due to the tact, ability, clever management and hard work of the officers and directors, and especially the members of the dinner, speakers' and reception committees, that the entire affair was conducted with such celerity and eclat.

The hour for assembling was 6.30, but long before this time the club members and the guests began to gather in the reception rooms to greet one another, to renew and cement old friendship, as well as to form new acquaintances. The moments passed quickly and enjoyably until the signal was given to enter the hall, and here an example of the perfect management was shown in the fact that it was but a little after seven when the guests found their seats at the nine long tables which stretched across the hall at right angles to the speakers' table.

Here, as in the reception halls, there was hardly one of the assemblage of over 400 jewelers that did not feel within him the truth of the sentiment so aptly brought out by one of the speakers a little later in the evening, when he said: "The great message of the age is that man shall understand his fellow man, and there is no greater way to come to such an understanding, particularly in the business world, as for men to gather together with their feet under the table, with elbows touching, and with no business worries or cares to interfere with their realizing the fact that they are friends, neighbors and fellow-workers, as well as competitors."

A happy feature of all the banquets of the 24 Karat Club has been the fact that the members and guests have always shown that on these occasions all care, trouble and worries incident to business have been put aside for the nonce, and for one evening at least, good fellowship was to be the one and dominant principle that should guide their actions, and while this was especially true of the last banquet, it was also noticeable Friday night that though



JOHN B. WOOD,
President of the Twenty-four Karat Club.

there was hardly a jeweler who did not give himself up thoroughly to the enjoyment of the evening, there was no one who overstepped the bounds of strict decorum, and the order maintained within the room, and the quiet and careful attention given to the speakers lasted from the beginning of the first course to the fall of the president's gavel announcing that the banquet was at an end.

The surprises were many and delightful; the speeches were excellent, the menu was perfect; but above all, as one of the speakers remarked as he was leaving the hall, the gathering itself was one of the greatest aggregations of the finest type of intelligent American business men that he had ever addressed.

It was with little difficulty that the guests found their places at the tables, every man having previously been presented in the reception hall with a printed list showing the names and locations of the seats. On coming to the tables one of the first things that greeted the eye was the beautiful menu containing, in addition to the list of dishes, the toasts, the names of the guests, and a list of the officers and committees of the club. The menu had on its cover a hand-painted illustration in colors showing a pretty girl holding in one arm a bottle and in the other a large carrot, and from her waist suspended a basket containing 23 carrots.

When all were ready to be seated a procession was formed, headed by the president and guests, who were escorted to the speakers' table by members of the reception committee.

The decorations of the banquet hall, the first thing that caught the eye, were marked by simplicity as well as beauty, and consisted almost entirely of American flags, which covered the walls in various tasteful drapings. From the central dome, containing candelabra, hung gauze festoons dotted with gilt stars. Back of the speakers' table, in blue letters on a large white background, was the new name recommended for the club. "The Jewelers 24 Karat Club of New York City." In the center of the design were the figures 24, with a carrot in the vegetable's color. As the procession entered the hall the orchestra in the gallery struck up lively strains, and a few minutes later the vocalists, also in the gallery, sang the first of a number of selections of a pleasing character.

As President John B. Wood took his seat at the guests' table he had on his right the Rev. Robert Rogers, PhD., and on his left J. Adam Bede, of Minnesota, member of the House of Representatives. Next to Mr. Bede was the Hon. E. B. Vreeland, New York, also member of the House of Representatives, who introduced the National Stamping Law. He took his place a little later in the evening, having been delayed, and he received an especially warm welcome as he was escorted to his seat. There were two other members of the House of Representatives present at this table, the Hon. Wm. S. Bennett, New York, and the Hon. Charles A. Towne, New York. The Navy was represented by Rear-Admiral J. B. Coghlan and the Army by General Fred D. Grant, commandant at Governor's Island, and Col. H. O. S. Heistand. A prominent representative of Tammany Hall was present in Senator Thomas F. Grady. Others at that table were John

Fox, Wm. P. Mitchell, Charles C. Hughes, Hugh Gordon Miller, Edward M. Morgan, and Archibald Rutherford, president of the Philadelphia Jewelers' Club.

Grace was offered by the Rev. Dr. Robert Rogers, after which the members and their guests gave earnest attention to the following menu:

Oysters.
Consomme Deslignac
Ox Tail.
Santernes, Cerons (Barton & Guestier)
Radishes. Celery. Olives.
Fillets of Sole Joinville.
Cucumbers.
Baron of Beef.
Veuve Cliequot, Brut.
Potato Croquettes. Brussell Sprouts.
Apollinaris.
Terrapin, Maryland.
Grapefruit with Cherries.
Breast of Chicken, Genin Fashion.
French Peas.
Fancy Ice Cream.
Assorted Cakes.
Cheese.
Coffee.
Liquers. Cigars. Cigarettes.

During the progress of the dinner the orchestra played popular operatic selections, and there were solos and duets by vocalists, which added much to the general enjoyment, a number of the selections being enthusiastically encored. The diners joined in hearty spirit in singing a number of the choruses, the airs meeting with the greatest volume of response being, "Alice, Where Art Thou Going?" "You're a Grand Old Flag," "Keep on the Sunny Side," "The Good Old U. S. A.," "Bill Simmons," "Waltz Me Around Again, Willie, "Colleen Bawn." "Cheyenne."

When the time came for speeches, President Wood called the assemblage to order, saying: "It offers me great pleasure to welcome you here. Everything happening to-night up to this time has been of 24 karats in fineness. The committee has provided a feast of wit and wisdom that will be of the 24 karat standard. I am not here to make a speech to you, but to introduce great speakers who will address you. I would like, however, to read to you a cable message which we have received from an old friend, William Bardell, United States consul at Germany." The president read the message, "Greetings to the 24 Karat Club."

"Our first speaker to-night," said the president, "is the silver-tongued orator of Tammany Hall, and it seems to me appropriate that a man gifted in this way should address the jewelry trade. I take pleasure in introducing the Hon. Thomas F. Grady, who will respond to the toast, 'The Jeweler in Politics."

Senator Grady's Remarks.

Mr. Grady spoke in a conversational tone and his numerous jokes and witticisms, directed at the jewelry trade in his inimitable manner, kept the assemblage in roars of laughter.

That is an embarrassing sort of an introduction to the 24-Karat Club. Although your chairman said I was silver-tongued, before I get through you may say I am long-tongued. If there is any class of business men with whom I would wish to get closer to than I now am, it is the jewelers. I feel that I have not been sufficiently with them in the past and would like to get a line on them after this, especially as to bills payable. (Laughter.)

You are called the 24-Karat Club. I have heard of jewelry that is 18 karats in fineness, and of other jewelry that assays at 14 karats, and have always been told that the latter wears the better. Because I have not before addressed your club I take the greater pleasure in doing so now, and trust that after looking at me you may have a little better idea than you may have obtained from some of the papers which say things at times about me. It is an undoubted fact that while my reputation, as to conduct and integrity, is unimpeachable while I am at home, just as soon as I go to Albany and strike that God-forsaken Republican legislature, then my morals become affected.

We hear little of jewelers in politics, but some of the men who are in politics are certainly jewels. I suppose that I may be classed as an emerald. In truth I am a native pearl. There are other men who may be called rhinestones. They are getting more plentiful than formerly and crowding out native pearls. There are men in politics who may be called doublets, with the exterior excellent but much doubt as to what is below the surface.

My advice to you gentlemen of the jewelry trade is to pursue the even tenor of your ways and not to get into politics except to help a friend. About the only time that you go into politics, if I am correctly informed, is when some question arises as to under-valued invoices, and then you do not care to dabble with the subject any longer than is necessary.

You could be a mighty power. It is not my intention to turn this into a mass meeing of Tammany Hall, but suppose that the jewelers should declare themselves in favor of revenue for tariff only—I mean tariff for revenue only, but I keep thinking of revenue as you see.

Your business is huilt altogether on confidence, and I use the word as distinguished from trust. I hope, however, that the day will come when your business will be huilt on trust, and for the first time in my life I will be really busy. At present you are willing that the confidence shall be all on your customers' part.

Distinguished men are to speak and I must not use too much of your time, I was almost extinguished not long ago. Now that you see what a mild mannered man I am I trust that you will not be disturbed by accounts in morning papers which otherwise might lead you to suppose that I am a most hideous, ferocious being.

Having occasion not long ago to pass through Maiden Lane I saw many of the jewelers closing their safes and supposed at the time that this was a delicate compliment to me, hut later I learned that it was their usual closing time.

In conclusion, Mr. Grady declared that the jewelers are an important element among the enterprising business men of America, whose influence is giving to New York its title of the Empire State. He declared that the jewelers should and do take part in many movements that tend to the betterment of the community.

In introducing E. B. Vreeland, member of the House of Representatives from New York, as the next speaker, Mr. Wood said that the 24 Karat Club, standing for purity and honesty, rejoices in the opportunity of meeting a man who has done more than any other man in the country in obtaining an honest national stamping law which places the business upon a higher plane. Mr. Vreeland was then introduced, and the cheers and hand-clapping which had greeted him on his entrance to the hall were redoubled. In his remarks he took occasion to place on record his recognition of the part which The Circular-Weekly had filled in bringing about the enactment of the stamping law.

Responding to the toast, "Federal Supervision of Manufactures," Mr. Vreeland said:

Speech of Hon. E. B. Vreeland.

Mr. Chairman and gentleman of the 24-Karat Club, I want to say to you that it is many years since I have seen as intelligent and good looking a body of men as is now before me. (Laughter.) This compliment has been paid for in advance.

It has been my pleasure to be associated with the jewelers in obtaining the legislation which they required in order to place the business upon a high standard. Whether my part was great or small, it has been magnificently remembered by the jewelers of the United States. On Christmas day I received a large package from New York. Opening it I found a splendid chest of quartered oak which was filled with the most beautiful articles of sterling silver—there seemed to be bushels of them. They were made by the Gorham Co., a fact which would he a certificate of value even without a stamping law.

I was told that this was a present in recognition of my part in bringing about the legislation which was so desirable from the point of view of the jeweler as well as that of the public. I need hardly say that I greatly appreciate this gift. As apparently all the jewelers of the country are now here I wish to express, publicly, my thanks to you. The silver will be an heirloom in my family and heirlooms in my family are none too numerous. (Laughter.) Especially am I proud of tbe plate on top of the chest, expressive of the feeling of the donors, to whom I again express my most hearty and sincere appreciation.

Sometimes we men in public life wonder what there is in it for us. Even my friend, Mr. Grady, expressed doubts as to the appreciation of his services at Albany. We usually leave the service poorer than when we entered (cries of "Oh," and laughter). I see that some of you doubt this. That is perhaps because we recently raised our pay, yet I say to you that the majority of the men who give the best years of their life to the public service get no adequate financial return. They give to the public service the years during which their fellow citizens are laying by dollars, as you gentlemen of the jewelry trade have done, enabling you to give such a banquet as this. If there is anything in public life that is a sufficient recompense it is the knowledge that we have assisted in enacting legislation that is for the benefit of our fellow citizens generally.

It must be a source of mucb pride for you jewelers to know that the men in your line have been the first to have placed on the statute books a law which makes for a bigher standard of commercial honesty. This is the first bill formed to regulate commerce that has been enacted into a law since the country was formed. The lottery bill was passed to regulate morals, the pure food hill to promote health, the railroad rate bill to regulate the tools and implements of commerce, but the gold and silver stamping law is designed to regulate a branch of commerce itself.

The law could not have been passed, I say to you, without the assistance of the committees and officers of various jewelers' associations who cooperated in urging its adoption. These associations and the press, with The Jewelers' Circular-Weekly at the head, created the public sentiment which drove this bill through Congress—not only through a single Congress but through a single session of that Congress. Without the aid of the committees and of this journal it would not have been possible to get through Congress the measure which means so much to you and to the public, a law which not only regulates trade in gold and silver articles between the States, but also supervises the imports and exports of these articles.

Of the need of this law I will not speak to you. When we were considering the bill in Congress, the exhibits of various articles of jewelry were piled on my desk. They were marked in various ways and they were of varying degrees of fineness, not in accord with the marks. The members of the committee of Congress saw the mark, "United States Assay, 18 Karats," and found that the article was merely washed with a little gold on the end of a brush. When we cut up articles marked "Sterling" and assayed pieces we found that only one-third to one-fourth was of silver. We had articles marked "solid silver" and found that the only truth in the mark was to their being no vacancy in the metal, for insde there was solid brass. The jewelry trade expressed itself firmly as to what ought to be done and the present law resulted.

We have a dual system of government. We are not only a nation, but also a federation of States. In some respects these States are sovereign and in other respects they have relinquished to the Federal Government. We have passed a law which governs and regulates traffic between the States and with foreign countries in gold and silver, but this does not apply to jewelry sold in the same State where it is made. There is still work ahead for you in extending the principle of the law to the States and Territories.

In 16 States there are silver laws of different kinds. You gentlemen do not want different laws in the several States. What you require is uniformity. You do not desire to make one kind of

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a silver or gold for one State and another for some other State.

Now, I volunteer to do all I can to assist in extending the principle of the federal stamping law to all the States. In doing this I have not an eye to any additional pieces of silver for I feel already repaid in that way.

I notice in the current issue of THE CIRCULAR-WEEKLY a bill which has been drawn along the lines of the national law and is recommended for adoption in the various States.

This bill was drawn by Mr. Crawford, a well known lawyer of New York, who is thoroughly experienced in the work. I saw much of Mr. Crawford while we were considering the federal law, and we had only one difference of opinion as we went over the bill, line by line and word by word. The penal clause was the only part on which we did not agree. I preferred a $500 fine and six months' imprisonment. Mr. Crawford said that his clients could scarcely remain away from their business longer than three months. (Laughter.)

It has taken all the years since 1776 to make us the nation we are. The States were originally drawn together for common protection and defence. In all the years since then, years of trial and tribulation as well as of glory and triumph, we have been making progress gradually to the national plane on which we now stand. It took over 100 years to develop national pride and sentiment. In 1812, as those who read history carefully know, we were disgracefully defeated. It took the Civil War, it took 300,000 lives and the expenditure of millions in that gigantic struggle to bring these federated States together into a real nation.

Federal regulation has kept growth with the progress of the United States. In the early years of the country we know that party lines followed closely on differences between States. That is not the case now. I believe that there is becoming more and more of a consensus of opinion in favor of federal regulation. Each case as it arises must be considered by itself. When federal control can best accomplish the purpose, I believe, there is an increasing number of men in all parties who believe in such control.

Some years ago an Englishman said that the United States was a fat oyster lying here ready to be devoured by the first foreign power that came along. Our little trouble with Spain proved the error of what that man said.

When that war broke out we were somewhat alarmed. As we look back now we see that it hardly tested our power. In 100 days, the most brilliant in warfare since those of Napoleon, the yellow colors of Spain were swept from the western seas forever. When Dewey sailed into Manila he spoke to the nations with American cannon in a language all could understand, because it is a universal language.

I congratulate you jewelers on having been the first to place on the statute books a law which should elevate the standard of your trade, not only at home, but in all nations with which we have business.

Mr. Vreeland's speech was frequently punctuated with applause, and at its close he was cheered and applauded for a long time.

REV. ROBERT ROGERS' ADDRESS.

The Rev. Robert Rogers, who had pronounced grace earlier in the evening, was now called upon to respond to the toast, "Jewels," and he did so in a manner showing him to be a clergyman who can entertain as well as preach. Dr. Rogers' grasp of delicate humor was just sufficient in contrast with the underlying earnestness of his discourse, which was one of the best ever heard at the club's dinners.

After saying that this was his first time to address the organization, Mr. Rogers added that no man could look at such an assemblage without being inspired with happy thoughts. Usually there were more bonnets in his audience than bald heads, he observed, so that the present occasion was exceptional with him in that respect.

Referring to the house of mourning and to the house of feasting, the speaker said that he is not among those who have no

belief in the benefits to humanity of joyous occasions.

The house of feasting leads to a better understanding among men, and I believe that the cardinal message of the age is for man to come to a better understanding with his fellows so that in this way we may come to a solution of human problems.

It is not the theorist who will solve the problems of capital and labor and of the distribution of wealth, the negro problem, or the other problems, but the solutions will be reached by the men of affairs getting into touch with one another, as we do with our knees under the mahogany. We, as American citizens, will not be daunted by these problems, but in God's good time we shall reach the solution for which we are searching.

It is not meet perhaps that the clergy should wear many jewels, for if they did they might get proud. So the laymen see that we do not get overburdened with jewels by keeping our salaries below the danger line. When a clergyman has any considerable quantity of jewelry he usually gets it by marrying and not by earning it.

Mr. Rogers referred humorously to a story of Daniel in the lions' den which had been told by Mr. Vreeland. The clergyman suggested that the member of Congress either received in his youth a somewhat incorrect version or, more likely, his instruction in Sunday school had been so many years ago that he had forgotten. It was a comfort, said Mr. Rogers, to have the member of Congress speak to the assemblage as if it were a Sunday school class.

References in the Bible to the heavenly Jerusalem paved with gold and with walls of jasper and other precious stones were quoted by Mr. Rogers. He said that the sparkling glass of the Bible was probably diamonds. While gold and precious stones have always been of great value, yet the history of mankind shows that always there have been ideals worth more than all other riches. Patrick Henry voiced this when he said, "Give me liberty and you may keep all the jewels." In the book of Ezekiah, the Hebrew woman, pointing to her two sons, said, "there are my jewels."

The speaker told a story of the Lord of Montrose making a wager of having more valuable candelabra in the castles of Scotland than any in England, and winning by pointing to the tall and bare-legged Highlanders who held the lights. As the speaker declared that manhood is, after all, the greatest jewel and the most precious thing in life, the outburst of applause was so strong that he paused, and when it subsided, he said: "I am delighted that you applaud. It shows to me that your hearts are better than your practice, and this should be true of all men. We should have ideals better than we are. While high ideals prevail we will have great men and a great country." He added:

We have been passing through a period marked by a craze for money. I believe that there will be a change. We may now be too much interested in bank accounts and similar subjects, but the time will come when, instead of the things that we now chiefly honor, we will substitute brotherly love, high character and strength of intellect.

Do not think that I mean any general level such as the socialist would make us believe is to come. The diamond and the pearl will never look well in the snout of the swine, although they may get there sometimes. May God hasten the day when jewels of honor will be worn by those who deserve them.

Already we see signs of the change. You are feeding the minds of your children with the thoughts and the lives of Washington, Lincoln, Grant, Lee, McKinley and Roosevelt, for these are the kind of men who offer more than do the few multi-millionaires in all that makes toward the advancement of the republic.

President Wood said that a silver-tongued orator had spoken to the first toast, and now he called upon a golden-tongued orator, J. Adam Bede, Congressman from Minnesota, to respond to the toast, "The American Movement."

ADDRESS OF HON. J. ADAM BEDE.

When Mr. Bede arose to speak, those who had not seen him before and who expected to see a big and breezy-looking man from the west, were surprised. Mr. Bede is of not more than ordinary size, has a smooth face, mobile and expressive features, and a nervous energy supposed to be more characteristic of the east than of the west. In another respect, too, there may have been surprise for having been heralded as the "humorist of the House," anything serious was scarcely to be expected. His remarks were an illustration of the always close relation between humor and pathos. While witticisms were at the tip of his tongue, they led up to consideration of economic questions of the hour, which he treated with an optimism sturdily opposed to socialistic ideas. His patriotic definition of the American idea was an inspiration that stirred the blood.

"Last night I spoke at Rochester," said Mr. Bede, "and sat in a draught, catching a cold. Three years ago I spoke in the same city, sat in the same draught and caught a cold. I would not have gone back if I had not supposed that the draft had gone to protest.

"There is little that I know of jewelry, having been concerned chiefly with the necessities of life." Mr. Bede then told a story of going on a fishing trip with Congressman Towne, who sat a long time holding a line, although the bait had been taken off the hook by a fish. This was the first instance, said the speaker, for Towne to show his opposition to "re-bating."

I feel like the Irishman who said that a man should love his native land whether he was born in it or not. Sometimes I think that a man born under another flag who picks out this country for his home, makes a better citizen than the native, for the first man feels that he must back his judgment. We natives are like the children born into wealthy homes, we do not appreciate them.

Looking at our Government we may criticise the case, but we know that the works are all right. If it were not for America do you think that there would have been 5,000 political meetings yesterday in Germany, or that Japan would have representative government, or that Canada would have its present freedom, or that the Czar would confer with the Douma, or that China would consider western civilization?

America is not a place, but it is an idea. It was not born at Philadelphia, but was born in all the history of the world whenever the idea of political equality was advanced. It was born at Bethlehem, when arose a new philosophy of human brotherhood. It was born again in the Crusades which leveled the baron and serf, again at Runnymede when Magna Charta was wrested from King John, and again on the New England coast when the Pilgrim fathers landed and dedicated it to the liberty of man.

When we solve a problem we solve it not for ourselves alone but for the entire world. With all our progress it must be confessed that great advances are made slowly. It took 6,000 years to move an inch in the case of a needle—to learn how to make the hole at the point instead of the other end—and as a result of the discovery we have the sewing machine that has revolutionized household work. Before this machine came only the rich could have such delicate fabrics as the poorest may now have.

To make the machines we had to have big factories, concentrated capital and assembled labor, and out of all this has come a millionaire and a problem.

Every new machine disturbs the relation of capital and labor and makes more work for the legislators at Washington. This is the age of co-operation and home life was never so happy as to-day. A nation of 80,000,000 people cannot be ruled like a small town. Within the span of a lifetime our civilization was that of the cross roads where all the requirements of those days were met.

Think of the fact that electricity has come in the last 30 years, and we are now trying to regulate the corporations that utilize this God-given force descending to us from heaven.

We have the air brakes that have saved the lives of many brakemen and the limbs and hands of many more. A few years ago you could not find a brakeman who had not lost some of his fingers. With the manufacture of the air brake comes another millionaire at Pittsburg and another problem.

Will we put an end to all our progress and go back merely to get rid of a few millionaires, or shall we face the difficulties and solve them rationally. It is better not to solve problems too rapidly. It is better to let the principles sink into the hearts of the people.

Mr. Bede spoke of the old militarism of Europe being discarded here through the influence of Washington, Franklin, Madison and Adams. Then came the era of constitutional discussion led by Webster. Now the commercial questions are in the foreground, and whenever the people are ready to change conditions they will be heard unmistakably. Mr. Bede told the story of President Roosevelt changing the national bird from the eagle, which merely screams, to the stork which delivers the goods.

REMARKS OF HON. CHAS. A. TOWNE.

"The Philosopher's Stone" was the subject upon which the Hon. Charles A. Towne, formerly member of Congress from New York, was called upon to speak. As his appearance suggests the man of imagination as well as accomplishments, the subject was well assigned, and his graceful address was one of the treats of the evening. He began by recalling that while he had started in politics as a Republican in Minnesota and had afterward become a Democrat in New York, Mr. Bede had about the same time changed from a Democrat to a Republican.

Mr. Towne referred humorously to the gift of silver to Mr. Vreeland and suggested that while nobody had done as much as the latter for the measure, yet the other members of Congress had voted for it or it could not have been passed. He disclaimed any suggestion that this was a bid for a silver gift to himself. The speaker added that he had made a mistake in voluntarily retiring, since now the congressmen have raised their own pay and have begun to get gifts of silver.

Referring to the modern chemical revelations, Mr. Towne said that much as he hated to mention it in such company, yet it seemed not improbable to him that the immediate future may see the reality of the dream of the ancients in the transmutation of the baser metals into gold. "Stranger things have already happened," he said, "than the realization of the quality which of old was ascribed to the philosopher's stone.

"More important than this is the mission of the United States in transmuting baser ideas into noble aspirations which are bringing humanity to a nobler, higher level."

REMARKS OF ADMIRAL COGHLAN.

Rear-Admiral Jas. B. Coghlan was

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called upon to speak to the toast "Great Guns." As the hour was getting late he refrained from saying more than a few words, expressive of his pleasure in again meeting the members of the club, he having been one of the speakers at the last annual meeting. Then he told a humorous story or two and sat down amid applause.

GENERAL GRANT'S REMARKS.

Gen. Fred D. Grant, although not on the toast list, was called upon and received a roaring reception, for which he returned thanks, pleading, as did the preceding speaker, the lateness of the hour for not making an extended address. At one time in his life, he said, he had doubts as to whether or not there would continue any call for the profession of arms, and he had thought of learning another. But he reconsidered. Listening to all the fine speakers, it occurred to him that because of such speakers who bring about differences of opinion and cannot reach an agreement, there will always be need for the soldiers and the sailors to step in and do the fighting in order ultimately to settle the questions.

ADDRESS OF CONGRESSMAN BENNET.

Hon. Wm. S. Bennet, the member of Congress from New York, made a brief speech. He chaffed his fellow-members of the house and they enjoyed his jokes as much as did everybody else. One of his stories was of a day when Mr. Bede took his children to see President Roosevelt. The President in his genial way said, "Well, well, what have we here?" Mr. Bede modestly replied, "This is my string of beads."

Colonel Charles H. Luscomb spoke a few words recalling that at the last banquet of the club he had assumed to ask grace in the absence of a dominie and the progress of the organization was shown by the fact that this time it had present a genuine dominie, as well as in other ways.

Following is a list of the officers and committees of the club, all of whom assisted in bringing about the notable success of the affair:

John B. Wood, president; Harry C. Larter, vice-president; Frank C. Beckwith, secretary; Willard H. Wheeler, treasurer.

Board of Directors—Charles F. Brinck, chairman; John L. Shepherd, Leo Wormser, David Kaiser, David C. Townsend.

Dinner Committee—Charles F. Brinck, chairman; William T. Gough, David Kaiser, William H. Kinna, Harry C. Larter.

Speakers Committee—John L. Shepherd, chairman; Edwin R. Crippen, Chas. F. Brinck.

Reception Committee—Louis P. White, chairman; Percy H. Savory, S. O. Bigney, Adolph Schwab, Samuel H. Levy, Augustus K. Sloan, David C. Townsend, Charles R. Jung, Stephen Avery, James R. Gleason, John W. Sherwood, Benjamin F. Griscom, Alfred Krower, Frank C. Beckwith, Willard H. Wheeler, William I. Rosenfeld, Albert L. Stearns, Charles B. Churchill.

Echoes from the Banquet Hall.

W. J. Johnston, of Pittsburg, was kept away at the last moment.

* * *

Mr. Bede made some consumers of milk swear

off for an indefinite period after hearing how the cream rises on the pans in Minnesota.

* * *

Col. Shepherd was, as usual, a busy man.

* * *

Wm. P. Sackett was again at home with his old friends from Philadelphia.

* * *

John W. Sherwood's glad hand was kept busy, and a smile always went with the shake.

* * *

The Philadelphia party was even larger than ever, and was spread over several tables.

* * *

David Kaiser, as a distributer, was hailed as Santa Claus, but he didn't seem to mind.

* * *

D. C. Percival & Co. were ably represented in Mr. Hardy, spick and span, natty and genial.

* * *

Messrs. White, Hutchins and Earle, the "three guardsmen" of the Philadelphia trade, were all there.

* * *

Owing to the sudden illness of W. H. Wheeler, he was unable to attend, but O. G. Fessenden took his place.

* * *

"He's a Jolly Good Fellow" was sung when Dr. Rogers sat down, and everybody in the audience echoed the sentiment.

* * *

"Del" Rogers didn't care whether any trains went back to Scranton, Pa., or not; he enjoyed himself as he usually does.

* * *

Senator Grady's speech caused continuous ripples of laughter when he described his few visits to jewelers and Maiden Lane.

* * *

Clement Weaver was greeted by many of his old friends, who were delighted to see him, as was James O. Bates, of Baltimore.

* * *

"Sit Down" Kohn, in the role of a musician, was not especially successful, although his wonderful accordeon caused a number of smiles.

* * *

Table C had many a jolly party, but none more so than those two presided over respectively by M. L. Bowden at one end and Leo Wormser at the other.

* * *

"Charlie" Brinck is undoubtedly popular, but probably never more so than when he was distributing souvenirs. And he saw that everybody got one, too.

* * *

The promptness with which the dinner started amazed many of the guests, particularly those former members of committees who understood the difficulty of beginning on time.

* * *

"Charlie" Champenois kept the bread off his shoulders, but he didn't leave his voice at home, as many can testify who heard him touch high C with the case of a prima donna.

* * *

Charles O. Lawton, Boston, is always an interested spectator, but formerly concealed the fact that he is a vocalist of no mean ability. The choruses of the popular songs betrayed him.

* * *

Hiram Bliss was another one who enjoyed the speeches to the utmost, and he showed particular appreciation of the bucolic jokes and quips on the Yankees to a degree that suggested a fellow feeling.

* * *

S. O. Bigney didn't lose any of the speeches, but got right up in front and heard all there was to be said. Was the future Lieutenant Governor of Massachusetts sizing up the caliber of our Congresman?

* * *

Congressman Vreeland, who was late and came in while the dinner was in progress, was given an ovation. The applause lasted from the time he entered the room until he sat down at the speakers' table.

* * *

Prominent in the contingent from Buffalo were A. F. King and F. A. Raichle, who were guests of the club for the first time. This could hardly be said of J. K. Thompson, another Buffalonian, who has never missed a dinner.

* * *

Of course, "Annie Rooney" had to come, and it did no good to leave it out of the songster, because everybody knew the words and fortunately the band knew the music. She came with the ice cream, she was sung, and she conquered.

* * *

The brooches and other articles of jewelry fastened to the boxes in which ice cream was served, included numerous graceful designs, illustrating what can be done in the manufacture of these ornaments set with imitations of precious stones.

* * *

A distinct expression of delight was manifest when the soprano's voice was heard from the gallery above the hall. It is needless to say that Miss Hinkle was the cynosure of all eyes (or ears) in the duet she sang with Mr. Petrie, and was encored again and again.

* * *

W. K. McNaught, of Toronto, who was the sponsor of the Canadian Stamping Law, was among the guests. It is needless to say that he followed the remarks of Congressman Vreeland very closely and took in all that was said about the fight for our law in this country.

* * *

Wm. I. Rosenfeld had as his guest, Fred. Buxhorn, of Antwerp, Belgium, who had not been in New York for many years. This was the first time he had attended a banquet of the club, and he thoroughly enjoyed and appreciated every feature.

* * *

Congressman Bennett's shafts on his brother speakers caused many a smile, and his relations of incidents in Congress during the fight for the stamping law were especially funny. After telling how Mr. Vreeland had spread a large number of exhibits of watches on his desk, he described how some wag had convulsed the House by putting three oranges on a stick, making a pawnbroker's sign and placing it above the New York Congressman's desk.

* * *

It was the general opinion that the souvenirs, neat little carriage watches in morocco cases, were the most pleasing of the many appropriate articles ever given out on similar occasions by the club. Some of the members say that because of the taste and tact of the committee in making its selections their wives welcome the souvenirs and overlook the late hours. The watches are noiseless, comprising a nickel, seven-jeweled movement, with breguet hairspring, porcelain dial and heavy numerals and hands. The timepieces were from the factory of the Seth Thomas Clock Co.

The Members and Guests.

William Allison, J. C. Adler, M. C. Adler, Robt. B. Allan, E. Ackley, Robt. W. Adams, E. F. Achilles, Stephen Avery, Geo. A. Allsopp, Geo. A. Allsopp, Jr., Henry Allsopp, W. A. Armour, Geo. W. Adams, J. J. Adams.

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JOBBING STONES A SPECIALTY
47 and 49 Maiden Lane, NEW YORK



S. Fuller is a new jeweler in Steelville, Mo.

L. R. Mogle has resumed business in Winfield, Kans.

M. H. Macomber, Charles City, Ia., recently began business in Anita, Ia.

Gramse & King are about to engage in the retail jewelry business in Superior, Nebr.

C. P. Johnson & Co., dealers in general merchandise, John Day, Ore., have added a line of watches.

Albert Kuhlmann recently opened a watch repairing and jewelry store at 214 Second Ave., San Mateo, Cal.

The Binder Jewelry Co. was recently incorporated in Greenville, Minn., with a capital stock of $15,000. The incorporators were Frank Binder, T. A. Huntzberger and others.

Moncreiff & Co. is the name of a new concern which is located in Fitchburg, Mass. W. H. Stevenson, formerly in business on his own account, will be associated with the firm.

J. W. Davis and R. W. Hackbarth have formed a partnership to conduct a jewelry and watchmaking business in Sealy, Tex. The business will be carried on in Mr. Hackbarth's drug store.

The Walter E. Bush Co., Inc., was incorporated last week, with a capital of $5,000, to deal in jewelry. The incorporators are: W. E. Bush, H. F. Bush, Jersey City, and F. V. La Bountie, of New York.

A new retail jewelry store is about to be opened in Greenville, S. C., to be known as the Greenville Jewelry Co. The business will be conducted under the management of L. Deoderlein.

The Atlantic Comb Works, Brooklyn, was incorporated last week to manufacture hair combs, and other hair ornaments, with a capital stock of $2,000. The incorporators are: E. H. Nimmeth, Brooklyn; T. Frankenstein and J. Sganga, New York.

Death of Thomas F. Pryor.

NEWARK, N. J., Jan. 29.—Thomas Francis Pryor, a member of the Pryor Novelty Co., whose sons are the officers of the company, died last Friday at his home, 167 Avon Ave., after an illness of more than a year. Kidney trouble were the cause of death.

Mr. Pryor was 52 years of age. He is survived by a widow and four sons. The latter are Thomas F., Jr., Joseph E. and John A. Pryor, of the Pryor Novelty Co., of this city, and Robert L. Pryor, of the Tiffany studios, New York.

Mr. Pryor was a life-long resident of Newark, and had a wide circle of friends. In his younger days he was active in the athletic world in Newark. He was for many years connected with the tool-making department of the Domestic Sewing Machine Co., and was also an Assistant License Inspector.

New York Jewelers Call Meeting to Act on Uniform Stamping Law for All States.

The campaign to obtain the enactment in all the states and territories of gold and silver stamping laws that will be uniform with the Federal act, is now underway in New York. The draft of a proposed measure was compiled for and published by THE CIRCULAR-WEEKLY in the last issue. A call for a meeting to take definite action was circulated in New York, Monday, and in a short time was signed by a number of representative men and firms. The call with the signatures follows:

The call reads:

To the Manufacturers and Wholesale Dealers in the Jewelry and Allied Trades in New York, New Jersey, Providence and Attleboro:

In view of the urgent recommendation of Hon. E. B. Vreeland, made in his speech at the dinner of the 24-Karat Club, at New York, Jan. 25, 1907, that immediate steps be taken to secure the passage by the legislators of the States of the Union of legislation uniform in character with the Federal Law passed by Congress in 1906, and relating to the stamping of gold ware and silverware, you are invited to attend a meeting to be held in Room 43, 11 John St., New York, on the 1st day of February, 1907, at 2:30 P. M., for the purpose of taking such action as may be deemed wise and proper in the premises.

Dated Jan. 28, 1907.

The call was signed by:

T. W. Adams & Co., E. M. Gattle & Co., The Gorham Co., Reed & Barton Co., Theodore A. Kohn & Son, Elgin National Watch Co., J. R. Wood & Son, Julius King Optical Co., E. G. Webster & Son, The C. G. Braxmar Co., Alois Kohn & Co., The Jewelers' Circular Publishing Co., The Crescent Watch Case Co., Day, Clark & Co., Sloan & Co., Cross & Beguelin, Tarrant & Gismond, A. Wittnauer o., William J. Ward, Carter, Howe & Co., Sinnock & Sherrill, Keystone Watch Case Co., Roy Watch Case Co., Robbins & Appleton, N. H. White & Co., Mathey Bros., Mathez & Co., Dubois Watch Case Co., Aiken, Lambert Co., Aiken, Lambert Jewelry Co., Meyer Bros., May & Co., American Watch Case Co., Charles L. Depollier.

Death of Chris. Jenssen.

Word was received last week of the death from appendicitis of Chris. Jenssen, a jeweler of Lake Nebagamon, Wis. The remains were taken to Baldwin, Wis., at which place the funeral was held, Jan. 17.

Mr. Jenssen had been in the jewelry trade at Lake Nebagamon for a number of years. He was a Norwegian by birth and was prominent among his fellow countrymen in the business world of that section. He was a member of many fraternal orders, among others the I. O. O. F., Eagles and I. S. W. A., all of which organizations had representatives at his funeral.

Death of J. J. Lohr.

JOHNSTOWN, Pa., Jan. 23.—After 20 years of suffering from a disease of the bones, J. J. Lohr, a jeweler of Hooversville, this county, died Jan. 19. Though a cripple for years, Mr. Lohr was able to manage his jewelry business. He but recently returned from a Pittsburg hospital, where he was operated upon for the third time. However, his condition did not improve.

Mr. Lohr was 31 years of age, and is survived by several brothers and sisters. He was unmarried.

M. J. Casey is advertising a closing out sale of his stock in Denver, Colo.

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All Kinds of Coral
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BUTTONS
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LACES
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St. Louis, 1904

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32 Rue d'Hauteville, Paris, France

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The PASSMORE GEM CO.

373 Washington Street - BOSTON, MASS.

LAPIDARIES

Precious Stones Odd Gems

SEVERAL NEW SPECIALTIES IN GEMS HAVE RECENTLY BEEN ADDED TO OUR STOCK

SEND FOR SELECTION

"GEMFINDER" takes a melancholy pleasure in referring the trade to his advertisement of April 25th last, in the "Jewelers' Circular." Unfortunately, his prophecy has been fulfilled Not only have Precious Stones advanced, but the end has not yet been reached. Sapphires have gone up at least 25 per cent. in the last six months, and they will go still higher.

"Gemfinder" again warns prospective buyers not to delay. All kinds of Precious Stones are scarce and prices on some may become prohibitive.

FREDERICK A. JEANNE,
"Gemfinder,"
5, Square de l'Opéra, PARIS, FRANCE
London: Chancery Lane Safe Deposits. New York: Maiden Lane Safe Deposit Co.

Frederick M. Harris **HARRIS & LAWTON** Charles O. Lawton
373 WASHINGTON STREET, BOSTON, MASS.
IMPORTERS OF
Diamonds, Rubies, Emeralds, Pearls, Etc.
Also Headquarters for the Finest of
Diamond Jewelry
Selection packages cheerfully and promptly sent to responsible jewelers upon request

THE GORHAM COMPANY.

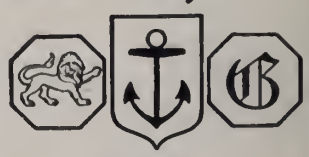
¶ Originality of design, good taste in ornamentation, and perfection in construction, are cardinal principles in the production of Gorham Sterling Silver.

THE GORHAM COMPANY,



Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.



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NEW YORK, 23 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW. THE JEWELERS' WEEKLY. THE JEWELERS' REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
11 John St. Cor. Broadway, New York.

TELEPHONE | 1148 CORTLANDT. CABLE ADDRESS | JEWLAR NEW YORK

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Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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38TH ANNIVERSARY NUMBER

In accordance with its regular custom, THE JEWELERS' CIRCULAR-WEEKLY will celebrate its anniversary with the issue of February 6.

Praise from a High Source.

THE compliment paid by one of the principal speakers at the 24-Karat Club banquet Friday evening to THE CIRCULAR-WEEKLY for the part that it took in obtaining the National Stamping law from the last session of Congress, was as gratifying as it was unexpected. In the course of his speech Congressman Vreeland, who introduced the measure and conducted the fight in Congress, said that had it not been for the efforts of the jewelry trade through its committees, which, led by THE CIRCULAR-WEEKLY, had worked so hard and earnestly for the measure, it might not have been passed. Complimenting this journal on the work that it had done in the past, he called attention to the necessity of State legislation to supplement the National law, and cited the bill which this journal put before the trade last week as being worthy of support of all jewelers who desired to see uniform legislation in harmony with the National law.

Mr. Vreeland again showed the deep interest he has taken in the subject by going further and pledging what support he is able to give in favor of State laws on the line of the proposed bill. The ovation which was given the speaker and the applause which greeted his remarks showed that the representative jewelers who assembled at the banquet were not only grateful to Mr. Vreeland for what he had done, but appreciated the value of his suggestion.

Important Decision on Smuggling.

THE decision of the United States District Court, declaring forfeit to the United States a quantity of emeralds brought into this country without the formality of being entered at the Customs House or duty being paid thereon, which was mentioned in the last issue of THE CIRCULAR-WEEKLY, may prove important to the trade, as the law laid down by the judge to some extent clears the subject of some of the uncertainty which has arisen in the various litigations over smuggling, and may serve to stiffen the backbone of some of our customs officers and officials when they come to deal with smugglers and smuggled goods.

While the professional smuggler has not been treated very leniently by the Government or its officers, the ease with which tourists have escaped penalties after they had made unsuccessful attempts to bring in dutiable articles clandestinely, has often been the subject of remark, both by the public and the press. Whether it has been due to the carelessness or laxness of the customs officers or simply to a doubt in their minds as to the success of any proceedings that they might institute, cannot be said with certainty, but if it is the latter the decision of Judge Holt should give them new courage to go ahead and at least obtain the confiscation of every article smuggled past the customs line, whether this is done by an ordinary dealer in the course of business or a millionaire's wife, who is bringing home a present from Europe.

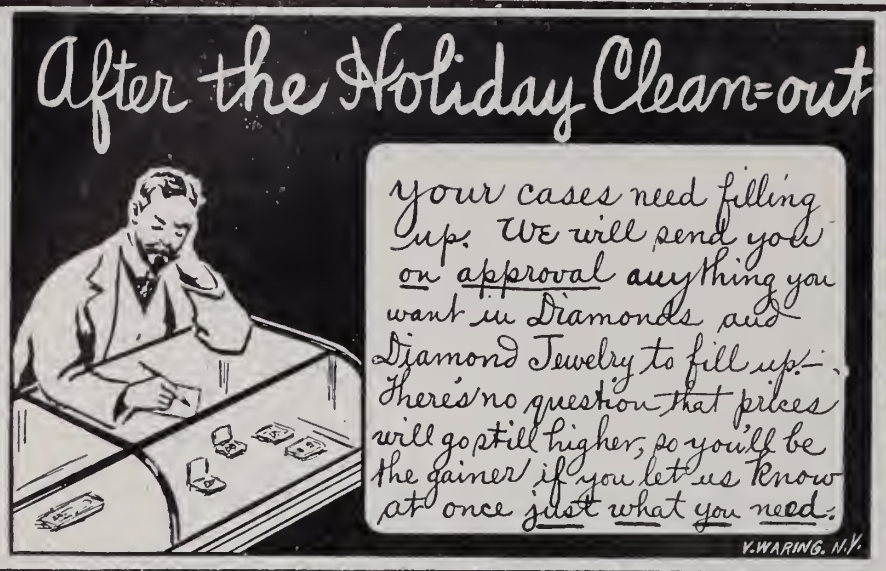
The court's decision seems to clearly indicate that if the article is not declared to the customs officers it can be forfeited under proper proceedings, and if this is true there is no excuse for any more compromises which allow tourists to obtain the property which they have attempted to smuggle by simply paying duty after they have been caught in the act.

Many Good Things in the Anniversary Number.

WITH the next issue, Feb. 6, this journal will publish its 38th Anniversary Number, and we feel safe in predicting that our subscribers will be both surprised and pleased with the large number of interesting features which this paper will contain. It will be one of the largest and most ambitious productions in the way of a trade paper that has ever been sent to jewelers, and we feel that between its covers there is not one man in the trade, from the youngest employe to the oldest merchant, who will not find many articles that will both interest and instruct him in his business.

In addition to special technical articles and other valuable information to be found in the Horological and Optical Departments and the business information to be found in the many new articles in the Storekeeping Department there will be a large number of special articles covering the history of Italian jewelry, caskets, the trend and fashion in jewelry, the gold room of the Metropolitan Museum, bracelets in all ages, and a host of others. Jewelers will not only want to read these carefully, but they will want to keep them for reference in the future. This is a number that the retailer or manufacturer cannot afford to miss, and one which will make a valuable acquisition to his business library, no matter how complete the same may be.

ON MEMORANDUM



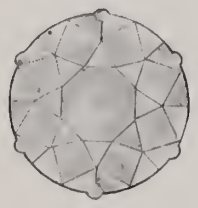
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¶ Platinum Tips are practically impervious to wear.

¶ The Arch Crown is the only mounting with perfect plat. tips.

¶ Send for a plat. tipped sample, set a stone in it, and see the effect for yourself.

ARCH CROWN MFG. CO.

26 CAMP STREET, - - - - NEWARK, N. J.

M. SCHUSSLER & CO., San Francisco, Cal., Pacific Coast Agents.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

AKRON, O., F. B. Goodman (M. O'Neill Co.), Navarre, 320 Church St.

CHICAGO, C. S. McCoy (Marshall Field & Co.), 104 Worth St.

HARTFORD, CONN., A. M. Kohn (Henry Kohn & Sons), Imperial.
P. H. Stevens, Grand.

IRONTON, O., F. A. Bixby, Wolcott.

KANSAS CITY, MO., E. L. Chamberlain (Emery, Bird, Thayer Co.), Cumberland, 396 Broadway.

MEMPHIS, TENN., W. E. Graves (A. Graves Co.), Raleigh.

MIDDLETON, N. Y., C. J. Giering, Earlington.

MINNEAPOLIS, MINN., C. E. Fisher (W. Donaldson Co.), 2 Walker St.

OGDEN, UTAH, W. C. Wright (W. H. Wright & Son Co.), Woodstock.

OMAHA, NEBR., A. Mandelberg, New Amsterdam.

PITTSBURG, PA., C. W. Wattles (W. W. Wattles & Sons), Imperial.

PORT HURON, MICH., J. D. Patterson (R. S. & J. D. Patterson), Navarre.

RENOVO, PA., G. L. McCloskey, Woodstock.

SALT LAKE CITY, UTAH, C. H. Raybold (Keith & O'Brien Co.), Park Ave.

SAVANNAH, GA., A. L. Deshouillons, Herald Sq.

SEATTLE, WASH., G. Beninghousen, Breslin.

SHERMAN, TEX., W. C. Jones (W. C. Jones & Co.), Cadillac.

WASHINGTON, D. C., C. E. Berry (Berry & Whitmore Co.), Imperial.

YORK, PA., E. H. Polack (estate of R. F. Polack), Breslin.

YORK, PA., D. R. McLean (J. McLean & Sons), Imperial.

Importations at the Port of New York.

Weeks Ended Jan. 19, 1906, and Jan. 19, 1907	1906.	1907.
China, Glass and Earthen Ware:		
China	$72,243	$93,066
Earthen ware	13,176	17,823
Glass ware	35,613	20,121
Optical glass	2,201	797
Instruments:		
Musical	12,340	9,939
Optical	7,361	9,625
Philosophical	911	2,519
Jewelry, etc.:		
Jewelry	17,889	16,103
Precious stones	340,118	773,966
Watches	26,747	22,928
Metals, etc.:		
Bronzes	864	1,202
Cutlery	15,414	57,942
Dutch metal	947	.....
Platina	24,055	49,671
Plated ware	133	.....
Silverware	73	398
Miscellaneous:		
Alabaster ornaments	518	16
Amber	890	11,059
Beads	4,480	1,774
Clocks	3,575	3,291
Fans	7,043	3,594
Fancy goods	6,931	11,067
Ivory	.....	15,768
Ivory, manufactures of	773	669
Marble, manufactures of	3,377	5,340
Statuary	3,657	2,758

Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York.*
Jan. 22	31 3-8d.	$.68
" 23	31 7-16d.	.68⅛
" 24	31 5-8d.	.68½
" 25	31 5-8d.	.68½
" 26	31 11 16d.	.68½
" 28	31 1-2d.	.68¼

New York Notes.

S Handler, jobber, moved this week from 271 E. 78th St., to 37 Maiden Lane.

David Hartstein, 4 Avenue C, has bought the stock of Marcus Weil, 321 E. Houston St.

C. F. Brinck started Monday on his annual western trip for the Crescent Watch Case Co., to be gone about two weeks.

Wm. C. Horowitz, of J. Horowitz, 11 Maiden Lane, sailed Saturday for Europe, intending to visit Antwerp and Amsterdam.

C. W. Harman, general manager of Joseph Fahys & Co., and his family, are passing two or three weeks at Pinehurst, N. C.

Harry G. Webb, of the Passmore Gem Co., Boston, Mass., has been passing a few days in New York, stopping at the Murray Hill Hotel.

Joseph Fahys and George E. Fahys, of Jos. Fahys & Co., with members of their families, are to take a pleasure trip to the West Indies during February.

Alfred M. Haring will hereafter represent Carter, Howe & Co., 9-13 Maiden Lane, in the south, and Frederick Lapham will represent this firm in the east.

At the recent annual election of the Metropolitan Bank, George E. Fahys, of Jos. Fahys & Co., was re-elected to the advisory board of the Maiden Lane branch.

M. Newhouse, representing Schultz, Leiss & Co., and also Weizenegger Bros., Newark, N. J., started, last Thursday, on a trip to the Pacific Coast and northwest.

Harry C. Adler, of Chas. Adler's Sons, 527 Fifth Ave., New York, returned last Wednesday on the *Kaiser Wilhelm der Grosse* from a trip to France and England.

T. I. Smith, of the T. I. Smith Co., North Attleboro, Mass., spent a couple of days last week at the New York office, 13 Maiden Lane. He was en route to Florida and left here Saturday.

F. R. Horton, F. W. Stanbrough and H. L. Farrow have been admitted to membership in the firm of Carter, Howe & Co., 13 Maiden Lane. A. Girardot has also been given an interest in this firm.

C. M. Levy, 90 William St., and Edward W. Kohn, of Theo. A. Kohn & Son, 321 Fifth Ave., were among the talesmen examined last week for jurors in the Thaw murder trial. They were both excused.

James J. Doll, who was formerly in the employ of A. S. Zugsmith, Philadelphia, Pa., has taken a position with the Keller Jewelry Mfg. Co., 64 Nassau St., as traveling salesman. His territory will be in the eastern States.

Jos. Frankel's Sons will vacate, May 1, their present quarters, 68 Nassau St., to move to the new building at 576 Fifth Ave. The offices at present occupied by Jos. Frankel's Sons have been leased to L. Heller & Son, 51 Maiden Lane.

Henry W. Wipf, who was sent to prison in November, 1905, for stealing from his employers, Geo. Borgfeldt & Co., was released last week, his sentence having been commuted by Governor Hughes. The young man was the sole support of aged parents.

Geo. O. Street & Sons, 24 John St., who have been located on the block between Broadway and Nassau St., for 45 years, have leased larger office quarters in the new Lorsch building, 35 Maiden Lane. They will also move their factory to 105 Nassau St., corner of Ann St.

A meeting of creditors of the Rest Fenner Smith Co., manufacturer of umbrella handles and canes, at No. 33 Bleecker St., was held last Thursday in the office of Seaman Miller, referee in bankruptcy, and C. F. Leining was elected trustee, with a bond of $6,000. The liabilities are $23,883.

Pawnbrokers received last week from Inspector McLaughlin a list of 91 watches, each stolen from a different person, many of them valuable timepieces, and it is said that there has been more stealing of watches by New York pickpockets of late than there has been for some time before.

J. Henry Theberath, who was designer for Bippart, Griscom & Osborn, for 15 years, together with Philip Rittesbacher, foreman for the same firm, and W. W. Carpenter, have organized a new company under the style of Theberath & Co. Quarters have been leased at 13 and 15 Franklin St.

At the annual meeting held last week by the American Watch Case Co., Toronto, Can., the following officers and directors were elected: President, W. K. McNaught; vice-president, E. C. Fitch; treasurer, Chas. H. Hulburd; secretary, John McKnight; directors, T. Zurbrugg, Irving Smith, F. R. Appleton, G. V. Dickinson, and C. N. Fogg.

John H. Patton, who until recently conducted a store at 111 W. 125th St., and against whom a petition in bankruptcy was filed Jan. 5, has returned to Arthur Weil, the receiver's attorney, pawn tickets representing goods which have been pawned by Patton from time to time. In all, $3,500 was obtained by the jeweler on these pledges.

At the annual meeting held last week by the Cooper Diamond Cutting & Polishing Industry of America, the following directors were elected: Herbert Cooper, E. H. Dean, C. J. Ryan, Peter Lythgoe, and I. H. Bower. The directors then selected Mr. Cooper as president and treasurer, Mr. Ryan as vice-president, and Mr. Dean as secretary.

N. Gamse, 54 Maiden Lane, reported this week the loss of a tray of ladies' watches, costing $600. He supposed that the watches were in his sample case, which he left over night in his office, and the next morning one of the trays with the watches was gone. He thinks the thief was not a professional, because the remainder of the stock was not touched.

Henry John Gurnell, who had been for many years a jeweler and watchmaker in Brooklyn, N. Y., died Tuesday of last week at his home, 84 Cooper St., in that borough. He retired a number of years ago from the trade. Mr. Gurnell was born in England in 1840, and for 55 years had lived in that section of Brooklyn in which he died. His widow and one son, Joseph H. Gurnell, survive him.

A. L. Stearns, president of the Roy Watch Case Co., is going about with an arm in a bandage, and is receiving congratulations from friends on the fact that his injuries in an auto accident were not more serious. Mr. Stearns was recently cranking the front wheel, preparatory to making a start, when it backed fire, and the rapidly revolving handle struck him in the wrist, breaking one of the small bones.

N. Moskowitz, a diamond setter at 71 Nassau St., last week admitted to partnership his brother, J. H. Moskowitz, and the new firm took the name of N. Moskowitz & Bro. At the same time the business was moved from the second floor, where part of an office has been occupied, to the ninth floor, where the firm has quarters of its own.

Josiah Wedgwood & Sons, Ltd., Etruria, England, made a change this month, and instead of being represented in New York by houses which also handle other lines, have now their own salesrooms at 25 Broadway. Kennard Wedgwood, the great-great-grandson of the founder of this house, recently arrived in New York to take charge of the business in the United States and Canada, making his headquarters at this office, where the import samples of the present season are now shown.

On complaint of Solomon Teitelbaum, of 1266 Broadway, Brooklyn, a youth named Arthur Atwood, of 819 Quincy St., was taken before Magistrate Furlong in the Gates Avenue Court last Saturday to answer a charge of grand larceny. Atwood was employed by Mr. Teitelbaum as a clerk, and is accused of stealing a diamond ring. His employer says other articles have also been missed, and the young man has been spending money freely in attention paid to a young lady employed in a nearby store. Atwood was held in $1,000 bail for examination to-morrow.

Two bracelets that have been in the show window of the L. E. Waterman Co., 173 Broadway, for several days, are connected with an interesting bit of history. The larger bracelet is made of gun iron, the smaller one is of rock steel, and is made from bayonets and swords. After the battle of Waterloo, German ladies volunteered to help the country by giving up their jewelry, stipulating that the government should exchange for the articles others made from the weapons and implements of war. The bracelets were made of metal from the guns and weapons captured at Waterloo. They were given to E. A. Suverkrop by his mother, who had them in her possession for 50 years.

Chas. T. Dougherty, who was vice-president of Wm. L. Sexton & Co. for five years, and was connected with that house for 22 years, is now associated with Frank C. Osmers, and they have formed a corporation to manufacture jewelry under the style of the Osmers-Dougherty Co. The new company will be located after Feb. 15 at 291 Seventh Ave., between 26th and 27th Sts., and will take over the business of the Frank C. Osmers Co., now at 15 W. 27th St. Commodious quarters have been secured in the new location and the facilities will be increased. Mr. Osmers was formerly with Williamson & Co., and later with the Thos. F. Brogan Co. He established the Frank C. Osmers Co. about five years ago.

Creditors of Morris Rubin, retailer at 38 Main St., Paterson, recently filed a petition in bankruptcy against him and obtained the appointment of Louis H. Grunauer, a law-

(*New York Notes continued on page 69.*)

IN THE HEART OF THE JEWELRY DISTRICT.

Guardian Trust Company,

170 BROADWAY, COR. MAIDEN LANE, NEW YORK.

Capital and Surplus - Over $1,000,000

Equitable rates of interest allowed on surplus funds. Collection of out-of-town items made on reciprocal basis.

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Prominent Jewelers Among our Directors: LUDWIG NISSEN. A. K. SLOAN. LEOPOLD STERN.

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The Market and Fulton National Bank of New York.

ORGANIZED 1852. 81-83 FULTON STREET.

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Invites the Accounts of Jewelers.

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No business too important for us to undertake
Thoroughly modern in all respects
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Accounts, both large and small, are solicited
Try us with a portion of your business
Items for collection receive prompt attention
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Letters of Credit available in all parts of the world

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Nothing left undone to give our patrons entire satisfaction
Kindly call or write if interested

THE LIBERTY NATIONAL BANK OF NEW YORK

139 BROADWAY



CAPITAL, SURPLUS AND UNDIVIDED PROFITS $3,200,000

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JAMES V. LOTT, CASHIER.

FREDERICK P. McGLYNN, ASST. CASHIER

DIRECTORS.

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E. F. C. YOUNG.....President First National Bank, Jersey City
ARTHUR F. LUKE.....Darr, Luke & Moore, New York
HENRY C. TINKER.....New York
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D. G. REID.....Chairman Board Directors Rock Island System
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FREDERICK G. BOURNE.....New York
FREDERICK B. SCHENCK.....President
AMBROSE MONELL....President International Nickel Co., N. Y

New York Notes.

(Continued from page 65.)

yer, as temporary receiver. The bankruptcy proceedings checked an effort of Berie Miller, a New York man, who expected to sell the stock to satisfy a claim for $1,000, based on a chattel mortgage filed last November. He began an action to foreclose the mortgage, and the store was turned over to Constable Wilson Cook, who advertised a sale. Before the sale could be held the merchandise creditors acted, and the receiver is now in charge of the store. As the chattel mortgage was filed within four months, the merchandise creditors will claim precedence. Rubin began business in Paterson in 1902, having failed some years before. Last November he compromised with creditors at 20 per cent. Outside of the mortgage, the liabilities are said to be small.

Syracuse.

The annual meeting of the Day Time Register Co., which was to have been held last Wednesday, has been adjourned until to-day.

The funeral services of W. L. Bunde, of the W. H. Bunde Time Recording Co., who died Jan. 19, were held Tuesday, Jan. 22, at his residence, 207 McLennan Ave. The deceased, who was 61 years old, is survived by a widow and two sons, Willard H. and Royal D. Bunde.

Word was received here from England last week, to the effect that the Scottish police had in custody James Walton, alias James Gordon, who is wanted in this country to answer a number of robbery charges, among which is said to have been the theft of $2,500 worth of diamonds and jewelry from the store of Leiter Bros., in December, 1902. Owing to the fact that Harry Leiter, of the firm, refused to answer questions before the Grand Jury, early last week, the District Attorney announced that no effort would be made to extradite the accused man. The questions which Mr. Leiter refused to answer related to whether or not restitution had been made by Gordon's friends.

Members of Buffalo Optical Society Attend Interesting Meeting.

The regular meeting of the Buffalo Optometrical Society will be held Feb. 1, 1907, at 8 o'clock, in the Lafayette Hotel, Lafayette Park, Buffalo, N. Y. Dr. Arthur Bowen, Rochester, will continue his course of lectures. His subject will be "Anomalies of the Ocular Muscles." William H. Hills, Andover, N. Y., has applied for membership in the usual way. The Rochester Optical Society's invitation was unanimously accepted, viz., to attend the next meeting, Feb. 12. A lecture by a prominent physician and a good time is promised by the secretary, C. J. Sumerski. Those who are to attend have been requested to notify Secretary E. V. Syrcher before Feb. 1. Full directions will be given as to details. The following members expect to attend: Messrs. Simcox, Williams, Aiken, Cushing, Shaw, Hill, Hansen, Martin, Taylor, Aldridge and Syrcher.

News Gleanings.

H. Baeher has moved from Portland, N. Dak., to Mayville, N. Dak., where he has better quarters for the display of his stock.

J. M. Frear, 51 Court St., Binghamton, N. Y., is closing out his stock at auction. He will retire from the jewelry business and engage in other lines.

A meeting of the creditors of Chamberlain & Son, Salem, Mass., was held in the office of John M. Raymond, assignee, 81 Washington St., Monday last, at 2:30 P. M.

Clemens Lepsch has withdrawn from the firm of J. H. & C. Lepsch, Ridgway, Pa. J. H. Lepsch will continue the business, and expects to make many improvements in the store and increase his patronage.

H. W. Goldburg, head watchmaker for Robt. P. Kiep, Joliet, Ill., has resigned to go to Corning, N. Y., where he will take charge of his father's jewelry business.

R. M. Vernon, trustee in bankruptcy for W. H. Saxton, formerly of Middletown, N. Y., has settled his account and a dividend of 13 65-100 per cent. was recently declared to the creditors of Mr. Saxton.

Walter Harvey, who was recently taken into custody in Chester, Pa., on a charge of selling bogus jewelry, when arraigned before Magistrate Smith in the City Hall last week was discharged, no one having appeared to testify against him.

The Reama Silver Plate Co., of Springfield, O., was incorporated last week, with a capital stock of $5,000, having taken over the business of Fred. W. Reama, on W. Main St. New facilities will be added to the plant and the business will be extended.

Members of the North Dakota Retail Jewelers' Association met in annual convention in Fargo, Tuesday and Wednesday of last week. A good proportion of the 13 members of the organization were present. E. P. Sundberg, of Fargo, presided. C. E. Tillson is the secretary and treasurer.

Notices were sent out last week by the Jewelers Board of Trade, New York, stating that the stock and assets of G. H. Catlin, St. Joseph, Mo., had been sold for $13,014, which was 75 per cent. of the appraised value. It is expected that a first dividend of 50 per cent. will be paid within 30 days.

The prompt action of Wm. Falls, a watchman, on Jan. 24, averted what might have been a disastrous fire in the factory of Simeon L. & Geo. H. Rogers Co., on Market St., Hartford, Conn. The fire originated in the engine room in the rear of the building, but was extinguished before any serious damage was done.

George Bettle was placed on probation, last week, at Brockton, Mass., after a hearing in court, on a charge of conveying a leased diamond ring, valued at $120. It appeared Bettle took the ring from Chas. H. Davis, on lease, paying for it in instalments. When he got out of work and out of funds and his wife was ill, he pawned it with the S. D. Grossman Co., and turned over to Davis the money and the pawn ticket. By the time Davis got around to redeem the ring the period of redemption had expired and the ring had been sold. Davis brought action against Grossman, and Bettle was arrested in connection with the case. It was shown that he acted, not from criminal intent, but under pressure of circumstances, and a fine of $50 was imposed, but the mittimus suspended.

H. S. Anderson, of Robinson & Anderson, 375 Main St., Worcester, Mass., has reported to the local police what he believes was an unsuccessful effort to entice him into the loss of one or more valuable diamonds. Last Thursday, he was called by 'phone to the home of Dr. Louis A. Auger, 79 Park St., and asked to bring some diamonds, from which Mrs. Auger wished to select a costly one. He took an assortment worth about $2,000, but he found the utmost ignorance of the whole matter at the Auger home. On his return he found his clerk, Miss Katherine Hartigan, had been called to wait on two men who wanted to see diamonds, entering the store just as the proprietor left. She suspected them and refused to allow them to take a single stone in their own hands, but insisted upon showing them on her own fingers. The men left without making a purchase.

A delightful occasion was the annual banquet given one evening recently in the Oliver Hotel by the officers and executive committee of the South Bend Watch Co., to its foremen and salesmen. Nearly all the States were represented by salesmen. Clement Studebaker, Jr., the president of the company, made an admirable toastmaster. A number of officers and employes responded to toasts. In the speeches were many references to the growth of the business and the prospects. It was stated that the output had increased 60 per cent. in the last year as compared with the year before, and a similar increase was predicted for 1907. The capacity of the plant has been nearly doubled in 12 months. Four additional salesmen are to go out with the traveling force. An immense floral watch made of pink and white carnations, roses and lilies of the valley was the feature of the table decorations.

Trade Gossip.

Chester H. Wells, Mishoppen, Pa., has had a new line of dies made for the manufacture of his original patent ring adjusters, to be made in 10 and 14 karat, gold filled and metal.

Mitchell & Tillotson, the jewelers' auctioneers, of 37 Maiden Lane, New York, are now conducting a successful sale for the Ford Co., New Haven, Conn. They recently closed their second sale for F. C. Bennett, Gloversville, N. Y.

Lees & Sanders, smelters and refiners, of 4, 5 and 6 Warstone Lane, Birmingham, England, have greatly increased their trade in sweeps from the United States, and are now, by means of a new plant, in a position to handle all sweeps sent from this country more promptly and better than ever before.

Supplement 5, a neat catalogue of Westminster china mantel clocks and quarter-hour strike mantel clocks has just been issued by Geo. Kuehl & Co., 80-82 Wabash Ave., Chicago. There are 18 illustrations in all, 13 showing the Westminster china clocks and five depicting the quarter-hour strike clocks. The size of this supplement is 5½ by 8 inches, the paper used is of extra heavy quality, and the illustrations are of a high grade.

The Diamond Markets.

ANTWERP, Jan. 17.—The general condition of the market here is about as usual. All the factories are working full force, so that the merchants of this city will have a good stock with which to begin the new year. Roses and six faces, small stones of second grade, are rarely called for.

The Diamont Club, of Rue du Pelican, gave a dinner to three of its officers, namely, Messrs. Adler, Grewel and Pauwels, who recently received the Order of Leopold. The following members were present: Financial Committee—Messrs. F. De Ridder, C. Marien, J. Schermant, F. de Bom, E. Van Bever, F. Voordeckers; Committee of Interior Order—Messrs. P. Stroobants, F. Mertens, C. Von Boxel, F. Geudens, L. Lorson, D. Leclercq, M. Carança and M. Finkelstein.

F. De Ridder congratulated the guests and spoke of the activity and the devotion of the president, Jos. Pauwels, during more than 12 years. He thanked Mr. Grewel for all the service which he had rendered, and spoke of Mr. Adler as the "workman of the first hour," inasmuch as he had erected the home of the Club and had given the Antwerp diamond industry an institution whose benefits were numerous. Addresses were also delivered by Mr. Marion and the three guests.

The following foreign buyers were in Antwerp during the past fortnight: Messrs. Schwartz, Woelffling, B. Rapoport, M. Slabotzky, Fulman, Gorodinsky, Rollinger, J. Roditti, Goldenberg, Raoul Heim, Ayam, Garabodian, Slyper, Binnenfeld, A. Levy, Geurck, Goudeket, Strasburger, Wins, S. Horowitz, Citroen, L. Straus, all of Paris; Mr. Azavey, Milan; Messrs. Goldberg, Mednikoff, Strauss, Fleischmann, Kauffmann, Lichtenstein, Tufeld, Mendelsohn, and Geo. Gallop, London; J. Goldberg, Cracovia; Mr. Elkau, Bialystock; Mr. Marcus, San Francisco; Jos. Linger, Canoff; Messrs. Korenberg, Bloch, Gross, Vienna; Messrs. Herzfelder, Spitzel, New York; Mr. Saehaezenor, Berlin.

PARIS, Jan. 17.—The condition of the market here during the first two weeks of the new year was much better than that which marked the end of 1906. Many of the local merchants have already set out to visit their customers in France, Switzerland, Spain and Italy, and their reports are very satisfactory. A Parisian house recently made a sale of brilliants and pearls to an American buyer amounting to 500,000 francs. The stock of a local dealer, who stopped payments in October has been sold at auction. The pearls and brilliants have been sold at excellent prices, and it is hoped that the creditors will receive about 70 per cent.

The offices of Robert Glattauer, 4 Rue de Provence, have been moved to 83, bis Rue Lafayette. Herman Cohn, of 14, Rue des Petites, Ecuries, died here suddenly. Mr. Ohanian, a pearl merchant, 45, Rue Laffitte, has made a settlement with his creditors on the following basis: 40 per cent. in eight years, one-eighth per year, the first payment to be fixed after the agreement and without interest. The engagement of Miss Alice Habib and Mr. Salomon is announced.

The Mutual Assistance Society, consisting of precious stone merchants, brokers and cutters, gave its annual ball in the new hall of the Grand Hotel, Jan. 19.

Mr. Probstein, of the firm of Kleinberg & Probstein, diamond importers of New York, was a recent visitor in this city.

AMSTERDAM, Jan. 16.—The new year has opened up most auspiciously in the diamond trade, the sales of precious stones having already been extensive. Buyers of mêlées and quarter stones have been particularly conspicuous. Yellow and brown goods have also been sold extensively. The shipments of Kimberley and Welleston in the rough during the past week by the London Syndicate have been readily disposed of.

The following foreign buyers visited this market during the past month: Representatives of G. H. Finck & Co. and Zimmern, Rees & Co.; L. & M. Kahn & Co.; Arnstein Bros. & Co., Bruhl Bros. & Henius Co., and David Mayer, New York; California Jewelry Co., San Francisco; Saunders, Lorie & Co., Toronto, Ont.; H. Klein, Antwerp; Golasse & Hirsche, Bozenhardt, Hamburg; M. Hahn & Co., Mannikendam; A. & E. Worms, and Lambert, Frères & Co., Paris.

The shipments of "Kimberley" and "Wesselton" rough diamonds shown during the past two weeks by the London Syndicate have found quick buyers.

OUR new line of interchangeable movements, in medium and Geneva grades, fitting O, 12 and 16 size American cases, is now ready for your inspection. They are of superior workmanship and finish, and unsurpassed in value.

Our assortment of flat and ultra flat watches, in both ladies' and gentlemen's sizes, is more extensive than ever.

Wait and see our line before placing your Fall orders.

BIGALKE & ECKERT CO.

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FINE GENEVA WATCHES

Death of Charles T. Cook.

Charles T. Cook, the president of Tiffany & Co., New York, who had been for 40 years associated in the management of this house, died Saturday last at his home, 2 W. 48th St., New York, after an illness of a number of weeks, starting with a cold. He had given to the business his usual close attention up to the time of his illness.

Mr. Cook was a splendid example of the self-made man of business, rising solely by his own exertions to a position of eminence in the field which he chose. He was born in New York, May 17, 1835, so he was in his 72nd year. When a lad of 12, he entered as an office boy the employ of the house with which he was destined to pass the entire 60 years of his commercial life. Those who knew him back in his early years, speak of Mr. Cook as possessing in an unusual degree adaptability and a ca-



THE LATE CHARLES T. COOK.

pacity for hard work, qualities which hastened his advancement.

Twenty years passed in the various offices gave him a mastery of the details of the business, so that he was thoroughly equipped to take a responsible share in the management in 1868 when he became the assistant treasurer. From 1875 to 1902 Mr. Cook was vice-president, and in the latter year, upon the death of Charles L. Tiffany, he became the president of the corporation. It was said by Mr. Tiffany more than once that he ascribed much of the success of the house to the part taken by Mr. Cook in the management.

Since he became the president, Mr. Cook has continued the progressive policy characteristic both of himself and of his predecessor. The building of the company's palatial structure at Fifth Ave. and 37th St., and the removal of this notable business from the older location at Union Square, were effected under Mr. Cook's administration.

In 1900, Mr. Cook was made an officer of the National Legion of France, and in 1903, the King of Italy conferred an unusual distinction by decorating the New Yorker as Knight Officer of the Royal Order of La Corona d'Italia.

Mr. Cook was one of the oldest members of the Union League Club; also for many years a member of the Chamber of Commerce, Grolier Club, New York Historical Society, National Arts Club, National Sculpture Society, Century Association, Republican Club, American Museum of Natural History, American Scenic Society and other organizations. He was a director of the Knickerbocker Trust Co., of the Bowery Bank, and of the Bank of the Metropolis.

Personally, Mr. Cook was a most lovable man. He was always accessible to the many employes of the house, and his kindly nature endeared him not only to those associated with him in the company, but to a large circle of friends outside of the confines of business.

Mr. Cook is survived by a widow and three children—Mrs. Clarence Porter, E. Dimon Bird and S. Hinman Bird.

The funeral which took place Tuesday morning at Christ Church, Broadway and 71st St., was largely attended, the church being crowded. The various societies of which the deceased was a member were represented and there were present many members of the jewlery trade.

C. M. Robertson & Co., Chicago, Offer to Settle With Creditors at 33 1-3 Per Cent.

Creditors of C. M. Robertson & Co., Chicago, met last week (Thursday), at 329 Broadway, New York, and received an offer of 33⅓ per cent. in cash as a settlement. The offer was made by Julius Heldman, a Chicago attorney, representing Robertson, who said that his client's troubles were precipitated by Chicago creditors pressing for collection past due notes to the amount of $1,400.

An examination of his affairs was made by Robertson and his assistants. They found that the stock on hand had cost $20,000. Outstanding accounts amounted to $7,000 exclusive of doubtful accounts, which amounted to $1,000. The liabilities were placed at $36,000, all for merchandise.

The attorney said that Robertson's friends were ready to loan him money with which to pay in cash on a basis of 33⅓ per cent.

The creditors who were present, representing a majority of indebtedness, decided that an investigation should be made. Frank Behrandt, in the employ of Moore & Son, Chicago, was selected to appraise the stock, and in this work he will be associated with another appraiser, to be named later.

After an examination of the stock and accounts, the Jewelers Board of Trade will decide whether or not to recommend to creditors the acceptance of the offer now made. Owing to the debtor being in poor health, an extension has not been deemed advisable.

CHICAGO, Jan. 29.—When the trade here learned that C. M. Robertson, trading as the C. M. Robertson Co., had gone east to try to effect a settlement with his creditors, astonishment was expressed that so careful and economical a man should be in financial difficulties after the phenomenally successful year of 1906.

Death of Frank M. Welch.

Frank M. Welch, who had been connected with Alling & Co., New York and Newark, for more than 30 years, retiring a year ago, died Wednesday of last week at his home, 118 Lincoln Pl., Brooklyn, N. Y., after a brief illness. He was widely known in the trade, especially in New York and neighboring cities. He was of a genial disposition and made friends readily, and many will hear with grief of his death.

Mr. Welch was born in Brooklyn 51 years ago. His father, the late William Welch, was a member of the old firm of Spooner & Welch, which for many years



THE LATE FRANK M. WELCH.

had a retail jewelry store on Myrtle Ave., in Brooklyn.

In 1872 the son began work as an errand boy with the firm with which he was for so many years thereafter associated as employe and member. He rose from one position to another, and was a bookkeeper in 1886, when he received an interest in the firm. He continued to fill a responsible position with the firm and with the corporation which was formed in January, 1905. In July of that year, upon the death of Wm. R. Alling, Mr. Welch became the president. Eight months later he retired. Since then he had given attention to a real estate business and had acted as treasurer of the Metropolitan Burglar Alarm Co., New York.

In the Brooklyn Lodge of Elks Mr. Welch was a life member. He was a member of a dramatic club, painted with pencil and crayon, and was an intense lover of music.

The surviving relatives include his widow, a sister and a brother.

Deceased was a nephew of John Welch, with George O. Street & Sons, and a first cousin of Robert Welch, with Benedict Bros.

The funeral took place Friday evening, services being conducted by the Elks.



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From $2.00 to $100.00 each are my specialty—in a number of sizes and designs.

All Cups have **Patent Lock Attachment** on base.

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How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement—Some Current Defects in it and How to Remedy Them.

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Manufacturers of High Grade Wall Show Cases and Jewelers' Fixtures

INTERIOR REFITTING of STORES and OFFICES A SPECIALTY

Write for Estimates
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WOULD YOU INVEST $600

If you knew positively that you could double your income?

Of course you would. And this is just what you can do by ordering to-day the most reliable, practical, scientific, accurate and artistic test chart ever published. IT ELIMINATES THE DANGER OF MISTAKES and thoroughly convinces your patient as to your professional skill and ability to diagnose and correct most complicated cases of defective eyesight.

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Philadelphia.

Charles H. O'Bryon, 735 Sansom St., was confined to his home ill, last week.

A. F. J. Dorn, 834 Market St., Camden, has recovered from a two weeks' illness.

William Stewart resigned his position last week as watchmaker for G. H. Horner, Wildwood, N. J.

Thomas Bunston, formerly of Haddington, N. J., has started in business as watchmaker for the trade at 720 Sansom St.

H. C. Rumpp, of C. F. Rumpp & Sons, sold, last week, the Hotel Edouard for $600,000 to Felix Isman, a real estate dealer.

William Strawley, formerly with J. W. Ernst, 710 Chestnut St., has accepted a position with John F. Blisard & Co., 727b Sansom St.

John Eichmann, watchmaker, late with Herzberg Bros., 8th and Arch Sts., will open a repair shop for the trade in the Burd building, 9th and Chestnut Sts., Feb. 1.

George S. Katz, retailer, 1943 Germantown Ave., is a candidate for election to Common Councils from the 19th Ward. S. I. Levin, 153 South St., is a candidate for school director.

The Koshland & Italie Co., 7th and Chestnut Sts., is making extensive alterations to the establishment and remodeling the interior to facilitate the transaction of an increasing volume of business.

The Philadelphia Jewelers' Club holds its annual meeting for the election of officers and for the making of arrangements for the annual dinner to be given on Washington's Birthday the second Tuesday of February.

Sol. Sickles, of M. Sickles & Sons, has been made a member of the finance committee of the Order of Elks to prepare for the big convention to be held here in the Summer. James McMillian, of the same house, is critically ill.

Out-of-town retailers here buying stock during the week included: John McPherson, Mauch Chunk; F. J. Loeb, Tamaqua; M. Rudolph, Wilmington, Del.; H. B Stratton, Mt. Holly, N. J.; George Ware, Atlantic City; John Merz, Hopewell, N. J.; S. Bell, Atlantic City.

A fire in the jewelry store of Capt. James Stewart, 2043 South St., was extinguished, last week, by a policeman, who risked his own life to do so. The fire was caused by the proprietor's daughter Mary, who carried a lighted paper "taper" to the store. It came in contact with a lace curtain. Her screams attracted the policeman's attention. Acting at once, he extinguished the flames before they had gained dangerous headway.

J. B. Bechtel & Co., wholesale jewelers and material dealers, 725 Sansom St., have leased the building in the rear of their present establishment which goes all the way back to an entrance on Ionic St. This building will be made part of the present establishment, which has become too small to accommodate the increasing volume of business. By the enlargement, the floor space will be doubled. Extensive alterations to the old establishment are also to be made.

About 20 members of the Jewelers' Club of this city and members of the trade here journeyed to New York City, Friday, to attend the annual banquet of the 21 Karat Club. In the party were: J. Warner Hutchins, William G. Blair, J. Clifford Wilson, William Linker, A. G. Lee, Edmund and Louis Sickles, L. P. White, George E. Donaldson, Bernard Italie and Charles Koshland, of the Koshland & Italie Co. Some of the Philadelphia contingent were members of the club while others are the guests of members.

Providence.

R. Berberian, enameler, is now located at 11 Blount St. Another change in location is that of E. A. Willemin, die sinker, who is now occupying a shop on Eddy St., near Pine St.

The numerous friends of W. Sumner Blackinton in this city heard with regret of his death in the west. Mr. Blackinton had a host of friends here and was at one time, as is well known, in business here.

Herbert S. Tanner, Westminster St., was re-elected Brigadier-General of the Brigade Rhole Island Militia by the General Assembly in Grand Committee last week. The term is five years, and this is the second time Gen. Tanner has been elected to the place.

The well-known firm of Lenz & Rueckert has been dissolved, and hereafter will be known as the Rueckert Mfg. Co., Mr. Rueckert having purchased the business. The concern manufactures trays, sample cases and similar articles used in the jewelry trade.

The Stevens Optical Co. has been incorporated under the laws of the State of Rhode Island, the amount of capital stock being $300,000. Of this $200,000 is common and $100,000 preferred. Mr. Stevens, it is understood, holds all the common stock and $25,000 of the preferred at 7 per cent. The remainder is held by a well-known local banking institution.

The Board of Directors of the Mfg. Jewelers' Board of Trade, at a recent meeting, elected the following officers for the ensuing year: President, Robert E. Budlong; vice-presidents, William A. Schofield, Harry P. Kent, the latter of Attleboro; secretary and treasurer, Marcus W. Morton. To fill the vacancy on the Board of Directors, F. D. Carr, of this city, was appointed.

At the annual meeting of the Brown & Sharpe Mutual Relief Association last week the reports showed that the organization now has a membership of 2,878. During the year the sum of $9,448.07 was paid out in sick benefits. The following officers were elected: President, Mitchell Dawes; vice-president, B. V. Morse; secretary, John Harrop; treasurer, S. B. Moulton. Directors: B. V. Morse, J. Kenyon, T. P. Lanphear, L. W. Monahan, M. E. Johnson, J. Howard, E. J. Damon, J. Cooper, F. W. Ripley, J. Slater, J. W. Grant, W. J. Payne, A. E. Harris, W. A. Henry, J. D. Wilkinson and M. J. Donnelly.

Feb. 9 will be the date of the mid-winter dinner of the New England Manufacturing Jewelers & Silversmiths' Association. The affair will be held in the Masonic building on Dorrance St., and is expected to be fully up to, if not ahead of, the previous efforts of the organization along these lines. Hon. John Barrett, formerly Consul from the United States to South America, is expected to be the principal speaker. He is now at the head of the Bureau of American Republics, and the subject of his address will be "The Great Commercial Opportunities of the United States in Latin-America." There will be the usual attendance of prominent State and municipal officials, as well as other well-known invited guests.

The second annual ball of the S. & B. Lederer Mutual Benefit Association was held Friday evening, Jan. 18, and proved even more successful than the one given last year. The large gathering enjoyed the affair thoroughly, and socially and financially the ball was voted a success. The dancing began at 8 o'clock. The programme issued by the committee was a pleasing souvenir of the occasion. Refreshments were served to those present during the intermission, after which dancing was resumed until 1 o'clock. Credit is due the committee in charge of the ball for the manner in which the arrangements were carried out, especially to Arthur Kelley, chairman; S. Glaser, secretary; Walter Lederer, treasurer, and Floor Director J. J. Sullivan and his aids.

Lancaster, Pa.

Martin S. Frobisher is spending a week in New York.

Henry Weeber has returned to his store after an illness of nearly four weeks.

H. Z. Rhoads has sold to John W. Young the store property at 257 W. King St.

E. J. Guilford, a department foreman of the Hamilton watch factory, was renominated for city council Saturday by the Fusionists of the Fifth Ward.

E. L. Rinkenbach, Harrisburg, well known in Lancaster, is about to make an addition to his store, to contain an optical department, which will be presided over by his son.

John B. Roth, Jr., made the handsome past officer's jewel which was presented last Tuesday by Conestoga Council, No. 463, Royal Arcanum, to its retiring Regent, J. De Barry Heinitsh.

Oliver Mentzer, foreman for Ezra F. Bowman's Sons, who was ill with grippe, has returned to his duties. Frederick Schaeffer, of the same establishment, is back from a visit to Philadelphia.

A letter received last week from Francis L. Watres announces his recovery from a serious illness at Jackson, Miss. He left over a month ago for Los Angeles, Cal., for his health, and broke down at Jackson and stopped with friends.

T. Wilson Dubbs and S. Kurtz Zook, local jewelers, and Alfred W. Moyer, manager of the Non-Retailing Co., were guests last Friday evening in New York at the annual dinner of the 24-Karat Club. Messrs. Dubbs and Moyer, with W. W. Appel, were attendants last week at the annual turkey supper given by the men of St. Paul's Reformed Church.

The following jewelers recently visited Lancaster; Will K. Rebert, York; E. P. Zane, Christiana; L. J. Miller, Ephrata; S. H. Miller, Mt. Joy; H. F. Oberlin, of Howard L. Oberlin & Bro., Columbia; S. J. Kirk, Wakefield; J. Allen Kirk, Quarryville; George L. Hepp, Lititz; H. F. Andrews, Strasburg; C. August Carmany, Coatesville; Charles E. P. Keim, Newport.



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Vol. LIII. CHICAGO, WEDNESDAY, JANUARY 30, 1907. No. 26.

Chicago Notes.

E. R. Snow, of the E. Howard Watch Co., Waltham, Mass., was here last week

Robert W. Barlow, with C. H. Knights & Co., is spending a week at West Baden, Ind.

F. S. Levy, of M. Schussler & Co., stopped here a few days on his way to New York.

Cloyd C. Dickinson, formerly with J. A Schoenthaler, is now with Herbert W. Allen & Co.

F. E. Behrendt, representing Moore & Son, Newark, N. J., is making a visit to the factory.

C. M. Lane returned from Attleboro, the latter part of last week, too late for the banquet.

E. Dorrance, representing Simons, Bro. & Co., is making his annual visit to the factory at Philadelphia.

H. E. Jones, local representative of the Wadsworth Watch Case Co., is making a short western trip.

George H. Thomas is making a 10 day trip, which will take in St. Louis, Cincinnati and Indianapolis.

A. H. Wittstein, of the Schrader-Wittstein Co., has been making a visit to the factory at Newark, N. J., this week.

A. Max Holzheimer, manager of the Chicago office of the Omega Watch Co., returned last week from his visit to the factory in Switzerland.

A. Hirsch, of A. Hirsch & Co., who has been absent from his place of business for the past three weeks, is improving and is now back at this desk.

Herbert E. Cobb, representing the Daggett & Clap Co., is making a trip to the Pacific Coast, as is also L. E. Fay, representing the R. F. Simmons Co.

Tom Rudd, of Charles E. Graves & Co., is spending a week at Mt. Clemens, Mich.; Col. Keeler, of the same firm, is spending the Winter at Tarpon Springs, Fla.

Louis Manheimer, with his wife and daughter, will sail this week on the *Moltke* for a three months' cruise in the Orient and a tour of points of interest in Europe.

Harry Jehlinger is now representing A. Bushee & Co., Attleboro, Mass., and Lackner & Ohl, Newark, N. J. His office is located at room 214 Silversmiths building.

H. A. Forbes, San Francisco agent for the Dueber-Hampden Watch Works, passed through here last week on his way to the Pacific Coast after a visit to the factory at Canton, O.

The mother of H. M. Carle, local manager of the Keystone Watch Case Co., died Jan. 11 of old age. The body was sent to Baltimore for burial, where Mr. Carle went to attend the funeral services.

Among the diamond men here last week were: Dan Price, with Wm. S. Hedges & Co.; Frank Hough, with Mount & Woodhull; S. C. Powell, and Mr. Mayer and Mr. Henius, of Bruhl Bros. & Henius.

A cablegram dated Naples, Italy, from Max Mayer, of the Western Watch Case Mfg. Co., states that he, in company with Abe Frank, will make a tour of England and the continent before his return on April 15.

George D. Lunt, of the New York office of the Towle Mfg. Co., and a brother of E. M. Lunt, of the Chicago office of the same company, stopped here to attend the banquet Jan. 19, on his way home from San Francisco.

The trial of Julius Kahn, who promoted the Cash Buyers' Union, in connection with which he is charged with using the mails to promote a fraud, is set to come before Judge Landis in the United States District Court this week.

S. F. Scott, president of the S. F. Scott Co., 1103 Heyworth building, was married recently to Miss Margaret Regan, of this city, at Crown Point, Ind. Mr. and Mrs. Scott left for Havana, Cuba, for a three months' wedding trip.

M. H. Cowan, who travels for Rettig, Hess & Madsen, came in from Kansas City, last week, on being notified that his little girl was ill with appendicitis. The child was taken to the Mercy Hospital and a successful operation was performed on the 24th.

Theo. Kuehl, of Geo. Kuehl & Co., will spend a few days in New York prior to sailing for Europe on the *Kaiser Wilhelm II.*, Feb. 12. Mr. Kuehl will visit his firm's cuckoo clock factories in the Schwarzwald, Germany, and will return to America in April.

H. E. Duncan, the mechanical expert for the Waltham Watch Co., stopped over here a few days last week on his way home, after delivering an illustrated lecture before the meeting of the Retail Jewelers' Association of Nebraska, recently held at Lincoln, Nebr.

Ethel M. Wathier, daughter of Joseph P. Wathier, who is senior member of the firm of the Joseph P. Wathier Co., 178 W. Madison St., has applied to the Circuit Court to have a receiver appointed for her father's estate of $200,000, pending the appointment of a conservator by the Probate Court.

A meeting of the American Horological Society was held here in the rooms of the Chicago Jewelers' Association on last Wednesday. A committee of three, consisting of President E. J. Koch, A. C. Becken and Maximilian Elbogen was appointed to see about arranging for a jewelry exhibit at the Coliseum in connection with the next meeting of the American National Retail Jewelers' Association.

J. C. Moreland, who for 27 years has traveled for Lapp & Flershem in Iowa, Nebraska and the Dakotas, has resigned his position and has retired from active business. A record of 27 years with one firm is a remarkable one, and it was with great regret that Lapp & Flershem agreed to Mr. Moreland's resignation. His territory will be covered by Wm. Duff, brother of J. C. Duff, who travels for Lapp & Flershem in Wisconsin and Michigan.

The following buyers were in this city recently: J. B. Ingalls, Rock Island, Ill.; Bert Brown, Peoria, Ill.; R. P. Kiep, Joliet, Ill.; Gus. Brumer, Clinton, Ia.; Henry W. Klopf, Neillsville, Wis.; Henry Peers, Joe Beals and Elisha L. Thayer, Rockford, Ill.; Frank Le Bron, Keokuk, Ia.; M. Wiegand, Racine, Wis.; Louis Ratzesberger, Milford, Ill.; Will H. Beck, Sioux City, Ia.; J. W. Neasham, Ottumwa, Ia.; George Feagans, Joliet, Ill.; Cornish Beck, Sioux City, Ia.; J. A. Sansonie, St. Paul, Minn.; C. A. Clement, Springfield, Mo.; Frank Meyr, South Bend, Ind.

The store of Lebolt & Co., 167 State St., was robbed of jewelry to the value of $1,800 on Sunday morning, Jan. 20, at about 5.30 o'clock. The thief had smashed a hole about eight inches square in the plate glass window and took out 36 diamond rings, ranging in value from $15 to $75 apiece. The theft occurred at a time when State St. is practically deserted, although the night watchman makes frequent rounds. Lebolt & Co. keep jewelry to the value of about $5,000 in their show windows at night, as their "night show." This is covered by burglary insurance. The police have not succeeded so far in apprehending the thief.

Wilbert Peterson, recently engaged in the retail jewelry business in Plainville, Tex. He was formerly located at Canyon City, Tex.

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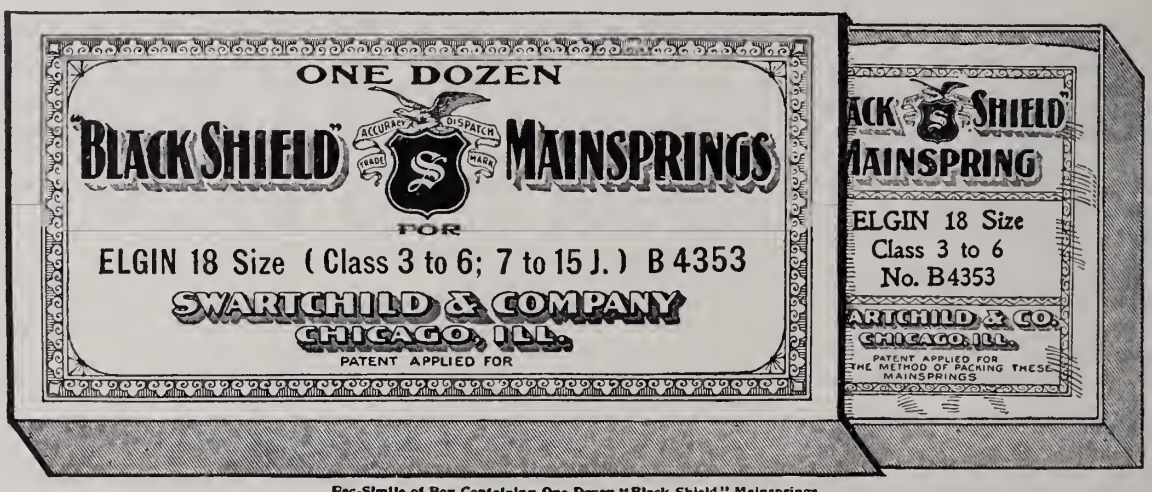
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San Francisco.

Will Lean, San Jose, Cal., spent last week in this city.

F. H. Levy, with M. Schussler & Co., left for New York, last week.

Ed. Bastheim, with the Alphonse, Judis Co., was married, Jan. 16.

H. Lorenson expects to open a store at his old location, about Feb. 1.

Herman Brunn has just returned from a trip to the manufacturing centers.

Clarence P. Jacobs, of the Globe Jewelry Co., Globe, Ariz., is at present visiting the trade in this city.

The annual meeting of Shreve & Co. will be held in this city at the corner of Van Ness Ave. and Sacramento St., Feb. 11.

Werner Bros. have secured quarters in a new building at 4th and Market Sts. They expect to open for business about Feb. 1.

De Ferrari & Peters have returned to the north beach district. They are now located on Powell St., near New Montgomery St.

Jack Goihenix has taken charge of Hammersmith & Field's jobbing department. He succeeds Bart Mulvaney, who left at the end of the year.

Emanuel Levy, with M. Schussler & Co., is going into the jobbing business for himself. He will locate somewhere on Fillmore St. for the present.

Mr. Marcus, head of the California Jewelry Co., who has charge of the European office, is expected to return to this city the latter part of February.

Fred Sheridan, with Arnold & Steere, Chicago, has decided to open a permanent office in this city, about May 1. He has not yet settled definitely upon a location.

The Muhs & Lochbaum Co. has begun suit against the Eagle Fire Insurance Co. for $1,000 on a policy written on a stock of jewelry boxes and show cases burned at 738 Mission St. in the great fire.

Max F. Noack, Santa Rosa, Cal., made another trip to this city, last week, to secure new stock. Since starting in business last April, he says that his only difficulty has been in keeping enough stock on hand.

Shreve & Co. have announced their intention of moving into their downtown building if they can get in by next September. If they cannot do this they will remain in their present location until after the holidays.

S. Sonnenfield, who has conducted a lapidary shop at 331 Kearny St., for the last 20 years, has reopened on Sacramento St., near Fillmore St. He intends to go back to Kearny St. when that part of town is built up.

M. Schussler & Co., now in the Radke building, on Bush Ave., near Van Ness Ave., are to occupy the whole third floor of the Mutual Bank building, at Geary and Market Sts. They will move in as soon as the fixtures arrive and the rooms are put in order.

The People's Jewelry Co. has started a money lending department. The store has been made more attractive by the addition of a new sign and exterior renovations. The new safe that was expected has not yet arrived.

The employes of Radke & Co. had a cross country run through Golden Gate Park, Sunday of last week. The course was from the McKinley monument, at the Panhandle entrance, to the beach, a distance of four miles. There were 10 entries, and the winner, Clarke Gebhardt, was presented with a handsome trophy cup. Joseph A. Catarick and Fred Hagener, who took the second and third places, received fine hats and a quart of champagne.

Harry Bullard, formerly of Kansas City, and recently head watchmaker for the Bohn-Bristol Diamond Co., has taken advantage of the scarcity of workmen to start a watchmaking and engraving shop on his own account in the Midway building, on Market St. Mr. Bullard is a man of experience in his line, and expects to get a large share of the city's work. Garrett Owen, of Kansas City, has taken Mr. Bullard's place with the Bohn-Bristol Diamond Co.

There is a great scarcity of skilled workmen on all lines of jewelry in San Francisco at present, and the watchmaking, engraving and manufacturing departments are working overtime. O. L. Mott, who does considerable manufacturing, is short of help, and has been working every evening for the last two months. He says that die engravers are in particular demand, as most of the dies in the city were destroyed last Spring. Wm. Glindemann, who has been looking for a good watchmaker, has not yet succeeded in finding one.

Pacific Northwest.

G. K. Birge, Davenport, Wash., made a business trip to Spokane, last week.

J. P. Durfee, Draine, Ore., has just installed a 2,700-pound safe in his store.

F. Johnson, Coulee City, Wash., has arranged to open a branch store in Hartline, a nearby town.

M. F. Troxel, who has been in business at Condon, Ore., for about two years, has sold his store to R. H. Robinson and will remove to Portland in the same State.

R. G. Eichelberger has bought the business and stock of S. D. Stoufer, Waitsburg, Wash. Mr. Stoufer will leave the trade and will bevote his time to the interests of the German-American Coffee Co., with which he is connected.

W. Zimmerman, Penticton, B. C., was found dead in the rear of his store, Jan. 17, with a terrible gash in his head. He had been struck down with an ax, which was found, covered with blood, nearby. The store had been robbed, and it is supposed that Mr. Zimmerman had heard the thief in his store and started an investigation, when he was murdered.

Jack Havelin and Tom Blair, the two men charged with the robbery of the store of Troyer & Engels, Tekoa, Wash., have confessed. All of the stolen property except four diamond rings and some minor articles have been recovered. The robbers insist that these were with the others and that the officers must have taken them. This is not, however, believed by the jewelers.

Thieves who, a short time ago, broke into the home of Julius Gruenhut, a jeweler, 2847 St. Vincent Ave., St. Louis, Mo., made off with $2,000 worth of jewelry. The family slept soundly while the intruders ransacked the premises.

Kansas City.

J. H. Whitney, with the Edwards & Sloane Jewelry Co., left for his territory the first of last week.

C. A. Clement, Springfield, Mo., passed through this city last week, on his way home from the east.

P. G. King is back from a trip to Texas, and is again with the Kansas City Watch Case & Jewelry Mfg. Co. He will remain in the city until March.

B. F. Haynie, Stillwater, Okla.; B. C. Thomas, Hebron, Nebr., and W. B. Bellamy, Kansas City, Mo., are now pupils at the Kansas City Polytechnic Institute.

Gramse & King, who are about to open a new retail jewelry store in Superior, Nebr., purchased their entire opening stock and also their fixtures in this city, recently.

The Oklahoma jewelers and opticians were to meet in convention Jan. 29 and 30, but the date has been postponed to some day in March.

The following new pupils have just been enrolled at the Southwestern Optical College: H. H. Hill, R. C. Player, Chas. W. Wood and E. J. Silvers, this city, and W. H. Reed, Argentine, Kans.

E. S. Villmore, with the C. B. Norton Jewelry Co., starts out on his territory next week, this being his first trip of the year, except a run up to Lincoln to attend the recent convention there.

J. H. L. Tracey, who has been in the retail business at 13½ E. 5th St., has sold out and expects to leave for Oklahoma next month. He will take a look at the country and settle where he thinks prospects are best.

L. G. Rosenfield, Albuquerque, N. Mex., was in this city last week, and will probably be in this section of the country for a couple of weeks, visiting relatives. He has a brother in the jewelry business in Leavenworth, Kans., and another in the same line in St. Joseph, Mo.

C. A. Kiger has begun to move his stock of jewelry into a new location. He decided not to move to the third floor of the Hewson building, and finally closed a lease on the second floor of the new building at 917-19 Grand Ave., where he has twice the amount of floor space he had in the Hewson building. The new location is directly across the street from the new location of the Hassig & Krieke Jewelry Co.

The following out-of-town jewelers were in this city last week, calling on the jobbers: I. D. Fagin, Lathrop, Mo.; J. A. Clement, Springfield, Mo.; G. B. Douglas, Pleasant Hill, Mo.; I. Eller, Richmond, Mo.; C. Ricker, Emporia, Kans.; T. H. Ives, Osborn, Kans.; C. E. Tarr, Greenfield, Mo.; W. G. Coplin, Paola, Kans.; Harry Kimber, with S. J. Huey, Excelsior Springs, Mo.; D. Davidson, Wichita, Kans.; J. W. Phillips, Chanute, Kans., and Mr. Haney, with the Grady Jewelry & Optical Co., Stilwell, Okla.

C. A. White, who had charge of the repairing department of Carl Shibley & Co., Van Buren, Ark., has now taken charge of the repairing department of the store of J. H. Brooks, Fort Smith, Ark. William Haylor, formerly of Columbia, Mo., is now with Carl Shibley & Co.

Cincinnati.

B. Ganz, of the Gustave Fox Co., has started on a business trip to the Northwest.

Milo Chaffee, with Albert Bros., has returned from a vacation spent in Meriden, Conn.

Henry Burch, formerly with Lewis M. Lea, Sandusky, O., is now with Joseph Mehmert as manager of the material department.

Charles Diefenbach, Hamilton, O., was here last week purchasing hardware for the new $30,000 residence he is erecting at that place.

Aaron Plaut, of A. & J. Plaut, has gone to Kansas City for a 10-day visit. G. M. Braham, of this house, has started on his regular Southern business trip.

Mrs. Kupfersehmid has returned to Lawreneeburg, Ind., and reopened her business. She left that town to seek refuge in Cincinnati during the floods recently.

George Fox, of Fox Bros. & Co., just received word that the degree of Ph.D. has been conferred upon his son, Milton G. Fox, a student at Basel, Switzerland.

The John Holland Gold Pen Co. is doubling its factory capacity. Additional floor space of 3,000 square feet has been added, and new machinery is being installed.

Mrs. Pauline Schroeder, mother of Mrs. A. Herman and Mrs. A. G. Schwab, died the past week at the age of 86 years. She was prominent in this community for many years, and her death is much regretted.

When Albert Greenwaldt came to his store, the Imperial, last Monday morning he was surprised to learn his large plate glass window had been smashed by thieves and 12 gold and silver watches had been stolen. There is no clew to the robbers.

Two young men, giving their names as William Morris and Daniel O'Dell, claiming to be waiters from St. Louis, were arrested here last week for selling jewelry on the streets. They claimed the goods were their own, but they were locked up on suspicion.

H. E. Promnitz, while crossing the bottoms between Bellevue and Dayton in a launch, in which he was coming to the city, during the recent flood, was precipitated into about 25 feet of water. The launch was upset by running into a fence under water. As Mr. Promnitz is an expert swimmer, he escaped without injury from his bath.

A young man about 28 yearrs of age and giving his name as Lester Delger, an interpreter, was arrested here last week by Cincinnati detectives on charges that he is wanted in Atlanta, Ga., for stealing $4,550 worth of diamonds and jewelry there. The young man when arrested had $500 and a diamond ring. The police say he has confessed, but refused to tell where the stolen jewels are.

Out-of-town jewelers who purchased stock here in the past week included: C. M. Wallace, Huntington, W. Va.; Will Shire, Paris, Ky.; A. R. Kebil, Princeton, Ky.; Charles Sederberg, Milford, O.; L. C. Diefenbaugh, Lewisburg, O.; F. C. Thienemann, Franklin, O.; Mr. Duncanson, Lynchburg, O.; J. D. Sowers, Paducah, Ky.; F. G. Wittlinger, Middletown, O.; Mr. Morrow, of Morrow & McRoberts, Lancaster, Ky.; Charles Ray, Wellston, O.; O. E. McWarters, Somerset, Ky.; Joseph Embrey, Richwood, O.

The Poland building, a four-story brick structure, at 118 2d St., in which Albert Willard, tool manufacturer, and the Miami Silver Co. were located, collapsed entirely during the flood. The walls of the ground floor gave way in the water, causing a total wreck of the building. Mr. Willard estimates his loss at $25,000. Officers of the Miami Silver Co. have not yet been able to make an estimate of their loss. They are busy opening new quarters on 3d St., and will resume business immediately, as an entire new outfit of machinery has been installed.

Pacific Coast Notes.

Dr. Herman Sehmieding, a pioneer jewler of Bisbee and Douglas, Ariz., died at the latter place of pneumonia, a short time ago.

H. O. Ball, Sonora, Cal., has added a new all-glass show case and a new wall case for the display of silver to his interior fittings.

J. C. Wahlen, who recently sold out his stock at Petaluma, Cal., will shortly remove to Raymond, Wash., where he has property interests.

Homer Graham, formerly with Park & Morrison, at Roswell, N. Mex., has left that place for Denver, Colo., where he will remain permanently.

Albert Kuhlmann, formerly with Shreve & Co., San Francisco, has opened a watch repairing shop and store at 214 Second Ave., San Mateo, Cal.

The store of E. Mayhem, Chico, Cal., was badly damaged a few days ago by the leaking of the roof during a storm. A portion of the plaster fell in as a result of the leak.

Sam Selka, who recently purchased the store of William Seeger, at 217 D St., Marysville, Cal., is now having the entire interior remodeled and put in up-to-date shape.

The home of Frank M. Washburn, Pasadena, Cal., was entered and robbed of goods valued at about $150, a few days ago. So far the police have no clue nor has any of the stolen property been recovered.

G. G. Daunt, Petaluma, Cal., has secured a five years' lease on a fine storeroom in the Phoenix block, at that place, and is now putting them in shape for occupancy. He expects to open in the new quarters about Feb. 1.

The town trustees of Hollister, Cal., have appropriated $500 for the purchase of a tower clock, to be placed in the Masonic Temple in that place, and will shortly appropriate a similar amount for another tower clock in another part of town.

The Niles Jewelry Store, Niles, Cal., was robbed, a few days ago, of a box of watches and jewelry while the proprietor was absent for a few months, but the thief evidently became frightened and dropped his booty, as the box and its contents were found intact a short distance away.

The Southern Pacific Railroad Co. has issued renewed orders as to the watches that the men in its employ must carry. It is prescribed that each man must have a good American movement with at least 17 jewels. Similar orders have been in effect for some time, but heretofore they have not been enforced strictly.

Montgomery Bros., of Los Angeles, Cal., have been displaying in their windows recently what is claimed to be the largest gold brick ever cast. It is cone shaped, 12 inches high, 10 inches in diameter at the base, weighs 250 pounds and is worth $50,000. It represents the output of an Arizona mine, and is now on the way to a smelter at San Francisco.

Omaha.

The mother of Herman Leffert, Council Bluffs, Ia., is seriously ill.

Harry Dixon and wife, North Platte, Nebr., were guests in this city last week.

A. H. Mills and wife, Cherokee, Ia., have gone to Indian Territory on a pleasure trip

Mrs. A. F. Smith, accompanied by her son, left last week for Kansas City to visit friends.

Mr. Farnham, Blair, Nebr.; Mr. Norton, Wolbach; Mr. McCrosky, Shelton; George La Rue, Hamburg, Ia.; C. W. Sawyer, Silver City, Ia., and A. Urbahns, Minden, Ia., were here last week, purchasing stock.

The wife of Hjalmar J. Anderson died at the home of her mother, Mrs. Fred. Nye, in Fremont, Nebr., Jan. 21. She was the niece of Ray Nye, of the Nye-Schneider-Fowler Grain Co. Her father was a prominent newspaper man of New York.

P. J. Lynch, who said he came from Kansas City, attempted the difficult game of palming off worthless stones in place of diamonds on Omaha pawnbrokers last Thursday evening. Lynch first visited the store of Samuel Robinson, where he secured $100 on a diamond, but just as the money was being passed he slipped a piece of glass to the proprietor in place of the good stone, and the substitution was not discovered until the man had gone. The pawnbroker telephoned to the police station, and during the excited appeals to the police Henry Gross, another pawnbroker, was 'phoning over another line to the station. Detectives were sent out at once and captured Lynch, who had also tried to swindle Gross. He secured $30, but was discovered by a clerk and forced to give up the money.

Denver.

E. O. Jones has opened a store in Fort Collins, Colo., where he was formerly engaged in business.

Edward Lehman, of the Edward Lehman Jewelry Co., is spending a few days in the city of Washington.

J. Frumess, brother of H. H. Frumess, is planning to open a store on 15th St., under the name of the Elgin Jewelry Co.

Out-of-town jewelers who visited the local trade during the past week, included: Loren J. Henry, Rocky Ford, Colo.; V. E. Blake, Fort Collins, Colo.; John S. Johnson, of the J. S. Johnson Jewelry Co., Greeley, Colo.; George W. Romans, Silver Plume, Colo.; E. A. Eaves, Idaho Springs, Colo.

Thos. Morris, Crookston, Minn., is erecting a new building for his business.

St. Louis.

Walter Emling recently moved from 1805 Sidney St. to 2221 Cherokee St.

P. T. Whelan, of the Whelan-Aehle-Hutchinson Jewelry Co., was confined to his home, last week, on account of illness.

J. S. Loftis, of Loftis Bros. Co., Chicago, was in this city last week, paying a visit to Manager Williamson, of the local branch

S. Fuller, formerly manager of the jewelry department of the Wright Chemical Co., has opened a store of his own at Steelville, Mo.

Among the out-of-town jewelers in this city, last week, were the following: A. W. Weigend, Shipman, Ill.; W. G. Wolff, Chester, Ill.; Otto Burkland, Osawatomie, Kans.; A. W. Pearce, Gillespie, Ill.

M. Eisenman, who travels in the southeast for the L. Bauman Jewelry Co., was in St. Louis several days last week. After a visit to his headquarters at Birmingham, Ala., he will make a trip to Jacksonville, Fla.

F. L. Jaccard, Texas and Louisiana representative of the Bauman-Massa Jewelry Co., was in this city last week, accompanied by his wife. He has returned to his territory, of which he reports excellent prospects.

Another addition will shortly be made to the list of Locust St. jewelers, Gerhard Eckhardt, now at 213 N. 6th St., announcing that he will shortly remove to the Victoria building, at 8th and Locust Sts., opposite the post-office.

J. C. Rogers, accompanied by L. F. Schum, start out this week in the interest of the Mermod, Jaccard & King Jewelry Co. They will make a trip through Missouri, Arkansas, Oklahoma, Mississippi, Alabama and Tennessee.

On the charge of obtaining money under false pretenses, Sam Paner, a salesman at a pawnshop at 1903 Market St. has been arrested. The charge was based upon his refusal to lend more than 50 cents on a watch which, it is alleged, he had previously sold for $18, the watch, the detectives charge, being of brass and only worth $1.25.

Leo Bauman, who has been traveling in southern Illinois for the Bauman-Massa Jewelry Co., will retire from the road, and will hereafter be connected with the diamond department of the firm, which is constantly growing. His territory will be covered by Sam Lowenstein, in addition to his own, Missouri and Arkansas.

Frank H. Niehaus, 1302 Franklin Ave., who was fined $100 on the charge of carrying concealed weapons by Circuit Judge Taylor, has been paroled by that official until Aug. 31. When arrested, Niehaus carried two new pistols, which he had purchased for protection at his store. He was apprehended before reaching the store with them.

The inventory filed in the Probate Court of the estate of Edward W. Bohle, who died recently, recited a personal estate of $9,480.23, consisting of a stock valued at $8,635.40 and $844.83 cash. The appraisers of the estate, as appointed by the court, were: Moses Strauss, of the L. Bauman Jewelry Co., and A. F. Eisenbeiss, of the Eisenstadt Mfg. Co.

John M. Caldwell, Bryan, Tex., has added a line of pianos to his stock of jewelry.

Minneapolis and St. Paul.

It is reported that A. J. Rost, St. Peter, Minn., may engage in the wholesale business in Minneapolis.

Peter Johnson, Camden Pl., North Minneapolis, has returned from a business trip through Southern Minnesota.

Halvor Christianson has opened a jewelry store at the corner of Twentieth Ave., N., and Lyndale, in North Minneapolis.

The Gittelson Jewelry Co., Minneapolis, is fitting up the store at 3 S. 5th St. for its use Feb. 1. The concern is now located at 231 Nicollet Ave

Louis Vehon and Albert Goodman have arranged to engage in the wholesale jewelry business in St. Paul. They will open a store in the near future.

There are a number of wholesale and retail jewelers in Minneapolis, along Nicollet Ave., who are looking for new locations, owing to leases being required by the owners in order to make expansions.

E. A. Barker, Bemidji, Minn., was recently in the Twin Cities, and proceeded to Chicago for a visit. During his absence his store is in charge of his brother, Bert Barker, of the Barker Jewelry Co., Minneapolis.

William Kominsky, a clerk in the employ of William Marks, St. Paul, was sentenced to the workhouse for 60 days, but later was released upon a bond. He was convicted on a charge of asking and obtaining an exorbitant price for a watch. He will appeal, having been refused a new trial.

The R. G. Winter Jewelry Co., Minneapolis, in its new location at 608 Nicollet Ave., has had its window smashed three times in five months. The last time the window was not really shattered, but the entire frame was deliberately cut through and the contents, 16 watches, extracted, apparently by means of a wire. The loss is about $300.

Indianapolis.

Carl L. Rost is one of the members of the independent ticket nominated by the Commercial Club for the election of directors to be held next month. Mr. Rost has been an active member of the club for several years.

Articles of incorporation have been filed at the office of Secretary of State for the Besse Jewelry Co., of Ft. Wayne. The capital stock is $10,000, and the directors are Arnold Zerweck, Anna M. Zerweck and Frank Besse.

The son of the late John Wimmer, who is the sole heir of an estate valued at $200,000, has been assigned to the care of relatives living in Cincinnati. The lad is nine years old, and lost both parents within a period of a few months.

J. J. Stanley, who began business here in September, 1906, has filed a petition in bankruptcy. Mr. Stanley continued the business of Lanham & Tomlinson, who first opened a store in 1905, succeeding James Conway & Co. Mr. Stanley conducted principally an instalment jewelry business, the location of his establishment having been peculiarly adapted to that kind of business.

Toledo, O.

Arthur Fox, with the I. Kopleman Co., entertained informally last week in honor of his wedding anniversary.

L. P. Christiancy, 507 Madison Ave., is slightly ill at present. He has managed to attend to business most of the time, although his health has not been good for several months past.

The name of J. J. Freeman, head of J. J. Freeman & Co., 307 Summit St., appears in the list of important committees appointed by President Bours, of the Toledo Chamber of Commerce.

James Robison, agent for the new Ohio building now erecting at Madison and Superior Sts., is negotiating with a Summit St. jewelry concern to take one of the Madison Ave. shops as soon as the building is ready for occupancy, shortly after April 1.

Rumor has it that a new jewelry store is to open on Adams St. in the near future. It is stated that the proprietor is from out of town, but the owner of the room in which the store is to be located states that the deal has not yet been definitely closed, and therefore declines to say who his prospective tenant is.

North Attleboro.

Donald LeStage is home from the west.

Albert Totten leaves, Feb. 8, for Cuba on an extended stay.

Theron I. Smith left, Thursday, for Florida, where he will spend the balance of the Winter.

William Rowan, a native of England, and one of the skilled silversmiths employed by the Frank M. Whiting Co., died on Friday.

Walter B. Ballou was in New York, last week, on business. Charles H. Clark, H. H. Pierce and W. H. Bell returned, last Thursday, from western trips.

Announcement is made of a change in the name of the firm heretofore known as the Robson Co. Hereafter the concern will be known as the Percy J. Callowhill Co.

The Coombs bill providing for a school of design and manual training for jewelers and silversmiths was reported in the Legislature last Tuesday. It was referred to the Committee on Education.

Charles E. Godden has been selected by the Paye & Baker Mfg. Co. to cover the Chicago and middle western territory. He takes the place of Richard L. Saunders, who resigned some weeks ago.

The campaigns of the salesmen just closing, while brief, have been productive of good results. Manufacturers say that more business was done in January this year than the same month of 1906.

Albert Totten, Charles E. Bliss, Mark E. Rowe, George W. Cheever, Fred E. Sturdy, Alfred R. Crosby, John E. Tweedy, Clarence W. Fisher, George K. Webster, Edgar L. Hixon and Arthur E. Godding were elected trustees, last week, of the Attleboro Savings Bank, of North Attleboro. Mr. Totten was re-elected president and Mr. Bliss was chosen vice-president.

W. S. MacDonald, Galena, Kans., has gone into bankruptcy.

Pittsburg.

Sam F. Sipe and Mrs. Sipe spent a few days of last week in New York.

Charles O'Brien, of O'Brien & Co., spent a few days of last week in New York on business.

A. E. Seidle has been appointed a member of the house committee of the Pittsburg Board of Trade.

William Hoffman, of Eichberg & Co., New York, was in Pittsburg last week combining business and pleasure.

W. E. Jones and D. A. Smith, of the W. J. Johnston Co., left last week for New York to attend the dinner of the 24 Karat Club.

George Kloepfer, who has been associated with A. H. Gerwig for a number of years, has resigned his position as traveling salesman.

George B. Barrett, of the Geo. B. Barrett Co., has again been elected first vice-president of the Second National Bank of Pittsburg.

W. O. Harrison, a member of the firm of Marsh, Brown, Mather & Co., is confined to his home with grippe. Miss Ella Rodgers, of the same house, has typhoid fever.

"Diamond Bill" Walker, who was sentenced to one year in jail, has appealed his case to the Supreme Court and has been released on bail, pending a decision by the higher court.

Nothing has been learned of the whereabouts of Joseph M. Gottfursch, or Gottfurcht, and it was stated last week by one of the attorneys representing his creditors that if he can be located an attempt will be made to have him brought back to this city.

O. H. Allerton, Jr., has been installed as president of the Pittsburg Board of Trade; Chauncey Lobingier, as secretary, and J. C. Aughammer as treasurer. The Board will give its annual banquet within a few months. T. D. Harman, the retiring president, was presented Monday night of last week with a large grandfather's clock.

The first anniversary banquet of the Western Glass & Pottery Association was held Monday night of last week at the Monongahela House, the association now having 222 members. Joseph A. Harris was elected president; J. G. Kaufmann, secretary, and Walter G. Minnemeyer, treasurer. A. J. Bennett was toastmaster at the banquet.

Harry Grieve, Butler, Pa., has bought one of the safes from the Larney-Barr Co. used by the latter when located in the Bessemer building. Mr. Grieve is also negotiating for the fixtures of the same store. He is making some extensive improvements to his store in Butler, which include the installation of a new metal ceiling and better and larger fixtures.

Among the out-of-town jewelers who visited Pittsburg last week were the following: C. L. Kuhn, Scottdale; P. J. Manson, Jeanette; F. E. Leitzell, Scottdale; R. V. Marshall, Freeport; F. H. Hayes, Washington; J. Linnenbrink, Rochester; Frank Murdock, Ligonier; H. B. Potthoff, Latrobe; Harry Furtwangler, Greensburg; J. F. Murphy, Dawson.

Christian Yeager, aged 94 years, well known to all old-time jewelers, having handled a jewelry line many years ago, died last Wednesday at the home of his son, Frederick A. Yeager, Thornburg, Pa., of bronchitis. He was prominent among the merchants of this city 25 years ago, when he was in business on Market St., near Liberty Ave. He is survived by a number of children.

W. F. Steinmacher, 131 S. Highland Ave., has been honored by the American National Retail Jewelers' Association in being appointed chairman of the legislative committee of that body. Mr. Steinmacher has been taking a most active interest in the affairs of the Pennsylvania Retail Jewelers' Association, and the honor which comes to Pennsylvania, and especially to Pittsburg, is highly gratifying to the members of the organization and his friends in the trade.

A bill was introduced in the Pennsylvania State Legislature last week that provides for taxing all corporations in the State issuing stocks or bonds a one mill tax, the proceeds of which will be used to build public roads. Limited partnerships are also to be taxed. If this act becomes a law it will affect a large number of jewelry concerns doing business in this State, and no doubt jewelers will look after their interests in the matter, as a heavy tax is already levied against corporations and limited partnerships.

Pittsburg business men are very much in favor of the movement to establish a sub-treasury of the United States Government in Pittsburg. The agitation for this has brought out the fact that the proportion of capital and surplus to deposits of the Pittsburg banks places this city first in this respect. The capital and surplus in proportion to deposits is $18,000,000 greater than the combined capital and surplus of the banks of Chicago and Baltimore and greater than the combined capital of nine southern States. Manufacturing jewelers would especially like to see a sub-treasury here.

Macgregor & James have bought the lease and fixtures of the Pittsburg Jewelry Co., 443 Smithfield St., and have taken possession of the store, opening last week with a full line of jewelry. Louis Selezneck, who had been the proprietor, has gone to New York. Before leaving an auction was conducted for some time. Macgregor & James also operate stores at 970 Liberty Ave. and 21 Frankstown Ave., under the name of the Pittsburg Watch Co. It is not known what they paid for the Selezneck lease, but the fixtures in the store were very valuable. The place has been renovated and made more attractive than ever.

Attleboro.

Ernest D. Gilmore, of E. D. Gilmore & Co., was last week elected to office in the Congregational Sunday school.

Harold E. Sweet, of the R. F. Simmons Co., has been waited upon by fellow citizens and urged to allow his name to be used for the office of town tax collector. He has not yet given the permission asked.

Raymond L. Torrey, associated with his father, Fred L. Torrey, in the jewelry manufacturing business, took a bride last week, Miss Jessie A. Dingman, of this town. The wedding, which was private, was celebrated at the home of the groom. Mr. and Mrs. Torrey left at once for a honeymoon trip to New York.

The Attleboro Savings & Loan Association last week elected to places in the list of officers and directors the following manufacturing jewelers: Everett S. Horton, of the Horton, Angell Co.; Edward A. Sweeney, of the W. H. Wilmarth Co.; Frank W. Weaver, of F. W. Weaver & Co.; Albert S. Ingraham, of A. S. Ingraham & Co.; Charles P. Keeler, of McRae & Keeler; Harry P. Kent, of F. W. Weaver & Co.

W. Summer Blackinton, a traveling salesman for S. O. Bigney & Co., who died last week in Cleveland, O., as noted in another column, was a member of one of the most noted families of the Attleboros, the Blackintons being pioneer jewelry manufacturers. The name will always be associated with the ownership of the old "shuttle shop," which was the cradle of some of the most thriving firms in the business. Mr. Blackinton's wide acquaintance, agreeable personality and keen business ability caused him to be regarded as one of the best men on the road, in his capacity as a salesman. He had a wide circle of friends both in and out of the trade.

Boston.

Nathan Goldsmith, formerly with A. Mendelsohn & Co., is now in the employ of E. A. Cowan.

George R. Sellers, South Weymouth, has closed out his business in that town, and is engaged with a clock house in this city.

W. F. Newhall, Lynn, Mass., was in Boston last week to undergo a surgical operation to remove obstructions of the nasal passages.

F. H. Coffin, of the F. H. Coffin Co., Peterboro, N. H., has closed out his business in that place, and intends, it is said, to locate in Boston.

Buyers in town during the past week included: J. H. Johnson, Sanford, Me.; E. F. Welch, Westboro; C. L. Barnard, Milford; C. E. Powers, Greenfield, Mass.

A. S. Adams is carrying on the business in Stoughton formerly conducted by the late H. W. Darling. Mr. Adams was at one time in business on Winter St., in Boston.

E. A. Cowan celebrated the 25th anniversary of his wedding Jan. 25, and was the recipient of a very handsome silver candelabrum from his employes, in recognition of the occasion.

Walter W. Cook, Natick, Mass., for whose safety there was some anxiety among his friends after the Jamaica disaster, was heard from last week, and sailed for Boston, being scheduled to arrive last Saturday.

The death of Willard S. Brown, watchmaker for W. B. Foster, Hanover St., removed one of the most highly esteemed members of the trade in Boston. He had a host of friends, who sincerely regret his untimely demise.

J. F. Brown, formerly of Cambridge, now of Highland Ave., West Somerville, has recovered the Howard watch stolen from his store by a clever snatch thief several months ago. The man, who was concerned in a number of other thefts, it is alleged, and is held for trial, is well connected in Cambridge, and the tracing of the crime to him caused considerable surprise.

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Trout, Chas. L., & Co. 22
U. S. Smelting & Refining Works 110
Van Dam, Eduard 44
Wadsworth Watch Case Co. 6, 7
Wagner Mfg. Co. 27
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Wollstein, L. & M. 110
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Wright, J. A., & Co. 54

Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

FIRST CLASS plater and electrotyper wants position; A1 references. Address Gustav Holland, 311 E. 19th St., New York.

POSITION as salesman or optician, would assist on watch work if necessary. Address "Salesman, 9135," care Jewelers' Circular-Weekly.

SALESMAN, many years' experience in south and far west, is open for position; highest references. "H. G., 9088," care Jewelers' Circular-Weekly.

WATCHMAKER, with experience and references, wants position in New England, at once. Address "P., 9144," care Jewelers' Circular-Weekly.

YOUNG MAN, first class jeweler and clock repairer; some watch work; four years' experience. Address "L. G.," care Schneider & Michael, Lima, O.

FOREMAN and designer, practical and original on diamond work and general jewelry. Address A. Bernard, care Herpers Bros., 41 Maiden Lane, New York.

YOUNG MAN, having four years' experience in the jewelry line, is open for a good position. Address "Hustler, 9169," care Jewelers' Circular-Weekly.

SITUATION WANTED, by watchmaker and engraver; 25 years' experience; write stating salary and hours. Address 1650 N. Clark St., first flat, Chicago, Ill.

ENGRAVER; general letter engraver, would like a permanent position with a good jewelry concern. Address "B., 9108," care Jewelers' Circular-Weekly.

WANTED, position with manufacturing or wholesale house in bookkeeping or billing department; excellent references. Miss Watson, 440 E. 118th St., New York.

YOUNG MAN, experienced retail salesman, would like position on the road with some good house; best of reference. M. O. Milligan, 816 Locust St., Des Moines, Ia.

SALESMAN, with established trade and familiar with all branches of the jewelry trade, is open for an engagement. Address "V., 9172," care Jewelers' Circular-Weekly.

EXPERIENCED stock, order and repair clerk desires position with a jobbing or manufacturing concern; references. Address "M. A., 9184," care Jewelers' Circular-Weekly.

MAN wishes position with a first class, artistic jewelry manufacturer, as preparer, repairer, melter and also finisher. Address "T., 8979," care Jewelers' Circular-Weekly.

REFRACTIONIST, experienced, and painstaking frame fitter, wishes position with first class firm; Chicago preferred. Address Young, 920 Ester Ave., Rogers Park, Chicago, Ill.

YOUNG MAN, 20, with experience in diamond and jewelry trade, desires position in office and act as salesman; A1 reference. Address "L., 9147," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and jeweler desires position in middle west; have all small tools; can furnish best references. Address "E. J., 8706," care Jewelers' Circular-Weekly.

SALESMAN, in the retail jewelry line, having several years' experience, desires to make a change; A1 references furnished. "S. L., 9174," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, wishes position as assistant to watchmaker; two years' experience at clock and jewelry repairing; can furnish best of reference. S. M. Duncan, Lexington, Ill.

RETAIL SALESMAN, 29 years old, 11 years' experience as salesman with first class jewelry and silver house, is open for a position. "A. B. R., 9095," care Jewelers' Circular-Weekly.

SALESMAN, hustler, wants line of good gold filled jewelry for jobbing trade; well acquainted among the trade; have good references. Address "D., 9110," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with watch and jewelry buyers in eastern and midde States, is open for engagement; excellent references. Address "A. D., 9176," care Jewelers' Circular-Weekly.

DESIGNER on high grade diamond mountings and artistic chased jewelry, having the finest of reference, would like position with reliable firm. Address "J. A.," 94 Lexington Ave., New York.

RELIABLE salesman, who is well experienced traveler, wants manufacturer's line of diamond goods, rings, watch cases or gold goods. Address "Jackson, 9173," care Jewelers' Circular-Weekly.

STENOGRAPHER, desires position with whole sale jewelry house; has several years' experience; can give satisfactory reference. Address "W. E., 9166," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, with 25 years' experience, desires position immediately; expert in both lines; state salary and hours in first letter. Address "Z., 9069," care Jewelers' Circular-Weekly.

CITY SALESMAN, 11 years' experience, with well established trade, New York and vicinity, would like to connect with a manufacturer. "Salesman, 9096," care Jewelers' Circular-Weekly.

EXPERT BUYER in all lines, with wide European experience in the purchasing markets, seeks a position with first class house; specialty, loose gems. Address "H., 9161," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, age 29, thoroughly competent on high grade, Swiss and complicated watches, with 15 years' experience, desires position. Address "Reliable, 9068," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly competent in all kinds of watches and complicated work, desires position; 19 years' experience; salary, $25 a week. Address "N. E., 9035," care Jewelers' Circular-Weekly.

PRACTICAL watchmaker and refractionist, good salesman with high class trade; good address; wants to locate with up-to-date house in good city; south preferred. "K., 8763," care Jewelers' Circular-Weekly.

DESIGNER and modeler, of exceptional ability on silver, flat and hollow ware and novelties; thorough knowledge of ornament; desires engagement. Address "Sterling, 9120," care Jewelers' Circular-Weekly.

EXPERT ENGRAVER and chaser, desires position immediately; shop and store experience; up-to-date and rapid; 27 years' experience; no misrepresentations. Address "Y., 9070," care Jewelers' Circular-Weekly.

SALESMAN, with road experience, wishes to connect with a line that caters to the department stores and premium users; that is my specialty; first class references. Address "X., 9175," care Jewelers' Circular-Weekly.

DESIGNER on first class platinum diamond work and general artistic jewelry, who can work up his own work, being a thoroughly practical jeweler. Address W. Beach, care E. P. Reichhelm & Co., 23 John St., New York.

EXPERIENCED retail watch, diamond and jewelry salesman, also understands watch repairing, wants position with first class house; can furnish best New York City reference. Address "R. A., 8994," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, having four years' experience in a diamond importing house, desires to make change where there is good chance of advancement; can furnish best of reference. Address "O., 9137," care Jewelers' Circular-Weekly.

SALESMAN, young man of ability, desires to make change, wishes position as salesman with a wholesale or manufacturing house; has eight years' experience in the jewelry and watch line. Address "P., 9027," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker; 13 years' experience; competent on the most difficult and finest grade of watchwork; also fair engraver and jeweler; would like permanent position; best of references. Address "E., 9111," care Jewelers' Circular-Weekly.

WANTED, position as salesman and engraver, by young man, 25 years old; good appearance and best of habits, and understands the business thoroughly; seven years' experience; A1 references. Address "N., 9113," care Jewelers' Circular-Weekly.

DIAMOND and precious stone salesman, well acquainted with manufacturing trade in New York, Newark and Providence, also with retail trade in nearby States, desires to connect with prominent house. Address "H. L., 9160," care Jewelers' Circular-Weekly.

TRAVELING salesman, wide acquaintance with best retail trade in Pennsylvania, Maryland, New Jersey and entire middle west, is open for manufacturer's line; commission or salary; unquestionable credentials of ability, etc. "Hustler, 9185," care Jewelers' Circular-Weekly.

SALESMAN, conversant with every branch of the jewelry business and acquainted with the trade in the following territory, is open for immediate engagement; Pacific Coast States, New York, Pennsylvania, Maryland, Virginia, North Carolina and Michigan. Address "I., 9171," care Jewelers' Circular-Weekly.

SWISS watch and clockmaker, with practical and theoretical knowledge of trade, good on construction work, wants position in watch or clock factory. Address, "Z., 9132," care Jewelers' Circular-Weekly.

A PRACTICAL expert in precious stones and pearls, with 10 years' experience, wishes position in New York City, business and factory office, as office man or salesman; willing to travel occasionally; highest New York City and European references. Address, "O. Z., 9148," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, first class watch repairer; address with references. Chas. F. Sentz, Columbia, S. C.

WANTED, ring filer. Address Bauman-Massa Jewelry Co., Manufacturing Department, St. Louis, Mo.

WANTED, expert watchmaker and engraver, steady position; good pay. Address Edholm & Akin, Evanston, Wyo.

WATCHMAKER, jeweler and plain engraver; permanent position; good salary. C. E. Robertson, Northport, N. Y.

WANTED, first class jeweler and engraver in southern city; permanent position. Chas. F. Sentz, Columbia, S. C.

WANTED, a first class clockmaker; will pay high salary to a competent man. Address "R., 9123," care Jewelers' Circular-Weekly.

WANTED, two jewelry polishers of experience. Address Bauman-Massa Jewelry Co., Manufacturing Department, St. Louis, Mo.

WANTED, a first class watchmaker; will pay high salary to a competent man. Address "A., 9122," care Jewelers' Circular-Weekly.

FIRST CLASS, all around engraver, who can assist in clock repairing under expert watchmaker. Egermann & Son, Aurora, Ill.

WANTED, first class watchmaker and engraver; excellent opportunity for the right man. Address Schwarzschild Bros., Richmond, Va.

WANTED, designer and modeller on silver hollow ware; first class man required. Graff, Washbourne & Dunn, 112 W. 14th St., New York.

HELP WANTED.—Continued.

WANTED, a real first class watchmaker to take charge of all work; permanent position; weekly salary, $25. Apply to N. Salzmann, Galveston, Tex.

WANTED, a first class jewelry maker and stone setter; steady position; good salary. Orkin Bros., Room 911, 373 Washington St., Boston, Mass.

FEMALE to keep jewelry factory records; salary $8 per week; permanent position for bright clerk. Address "D. B., 9183," care Jewelers' Circular-Weekly.

WANTED, watchmaker and engraver; steady employment to right man, only A1 men need apply. Address "K., 9177," care Jewelers' Circular Weekly.

WANTED, expert watchmaker; none but such apply; fine store in Texas city of 40,000. Address "Texas, 8560," care Jewelers' Circular-Weekly.

WANTED, for the south, salesman on commission, to carry good line of Swiss watches as a side article. Address "I., 9103," care Jewelers' Circular-Weekly.

WANTED, first class jeweler and optician to take charge of jewelry department, run in connection with hardware store. Address Brownlie & Arnett, Pineville, Ky.

WANTED, at once, a first class watchmaker, jeweler and engraver; permanent position in nice up-to-date store. A. W. Gholson & Co., Henderson, N. C.

WANTED, first class manufacturing jeweler; competent man for fine retail store; Texas city of 40,000. Address "Texas, 8561," care Jewelers' Circular-Weekly.

WANTED, a salesman selling retail trade in middle west to take a side line of bracelets, etc., on commission. Address Box 9106, care Jewelers' Circular-Weekly.

WANTED, first class engraver and jeweler by March 1; want a man who can turn out work quickly and properly. Smith & Webster, 626 E. Main St., Richmond, Va.

FOR VIRGINIA, experienced engraver and jeweler; permanent position and $20 per week to steady, competent hand. Address "X., 8766," care Jewelers' Circular-Weekly.

WANTED, watchmaker and engraver, also one who can repair clocks; must send references and photograph in first letter; salary, $25 per week. Address Box 890, Charleston, W. Va.

WANTED, a first class watchmaker, who is capable of taking charge of the watch repair department of an up-to-date jewelry store; send references. Robert P. Kiep, Joliet, Ill.

WANTED, a salesman with some capital to take an interest in an established jewelry business making a general line of 14 karat work. Address Box 9105, care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, who also understands jewelry repairing; must have satisfactory reference; state salary when replying. Tekulski & Freedman, 419 Texas St., Shreveport, La.

WANTED, good watchmaker, who can engrave; sober; salary, $18 to $20 per week; state experience, reference and send sample of engraving. M. J. Averbeck, 19 Maiden Lane, New York.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Crowder, Spivy & Moore, Bessemer, Ala.

WANTED, a good jeweler and engraver; steady position and good wages to the right party; send references and salary expected in the first letter. G. A. Hauserman, 214 Main St., Paterson, N. J.

WANTED, a first class watchmaker, who is also a good engraver; good wages and permanent position; apply with samples of engraving and reference. Jonnson Jewelry Co., Colorado Springs, Colo.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references and state salary expected in first letter. Hauserman's, 214 Main St., Paterson, N. J.

YOUNG LADY wanted, as stenographer and bookkeeper in manufacturer's office; must have experience in jewelry line; give full particulars. Address "S. B., 9164," care Jewelers' Circular-Weekly.

COMBINATION railroad watchmaker, optician, engraver and salesman; permanent position; $30 per week to start; none but thoroughly competent man need apply. Frank B. Thayer, Memphis, Tenn.

EXCEPTIONAL opportunity for bright, energetic young man, with experience in high class retail diamond jewelry store; permanent position; good salary. Address "C. N., 9178," care Jewelers' Circular Weekly.

WANTED, a first class watchmaker and engraver; steady position and good wages to right party; send references, sample engraving and state salary wanted in first letter. Henry Iversen & Co., Corsicana, Tex.

ALL AROUND workman wanted; permanent and pleasant; will start at $15 with advance twice a year, according to the output of your work; I have plenty of work. W. E. Perry, 325 19th St., Birmingham, Ala.

WANTED, watchmaker, engraver, salesman and graduate optician; must be young, active, neat about self, particular and know how to build up the repair busines; address with references. J. B. Ingalls, Rock Island, Ill.

FOREMAN, experienced on 10 and 14 karat jewelry; must understand thoroughly all branches of manufacturing; best reference required; good position for right party. Address "Steady, 9154," care Jewelers' Circular-Weekly.

WANTED, assistant watchmaker, clock and jewelry repairer; state experience and salary expected, also references; permanent position and chance of advancement for right party. Bogle Bros., White River Junction, Vt.

FIRST CLASS letter and monogram engraver for jewelry store,, one who can command a salary of $20 to $25 per week; permanent position; fine climate; address with samples of work and references. P. O. Box 543, Asheville, N. C.

WANTED, at once, competent man to do clock work, jewelry repairing, engraving and some manufacturing, also help in store; send references in first letter, also sample of engraving. H. J. Pippitt, 72 Pike St., Port Jervis, N. Y.

WANTED, man with experience to take charge of the watch repairing department of a large retail jewelry house, also to receive and deliver work; reference required; address, stating full particulars. "E., 9036," care Jewelers' Circular-Weekly.

INSIDE office man for diamond mounting and diamond jewelry house; thoroughly experienced in billing, examining and charging; accurate and reliable; good salary to right man; state experience. "Box 9180," care Jewelers' Circular-Weekly.

WANTED, competent lapidist; principal requirement, cabochon cutting; steady position with chance of advancement for young man with several years' experience; address with reference and state salary expected. Henry Lindemann, 1536 Champa St., Denver, Colo.

WANTED, experienced watchmaker and jewelry repairer; one who can do plain engraving preferred; steady position for right man; good references required; state salary expected and full particulars in first letter. The Chambers & Stewart Co., Mt. Clemens, Mich.

A YOUNG MAN, thoroughly familiar with the watch material business; none but first class man need apply. Address, "W., 9100," care Jewelers' Circular-Weekly.

COMPETENT jeweler and stone setter, in repair shop of reliable and established business; none but an expert and experienced man need apply; must take in work, furnish accurate estimates and manage workshop where assistants are employed; good wages to right man. Egermann & Son, Aurora, Ill.

WANTED, by Feb. 1, first class jeweler and stone setter, to do general repairs and new work; one who can engrave preferred; permanent position and good salary to right man; send reference, sample of engraving and state salary wanted in first letter. W. F. Fischer & Bro. Co., Jewelers, Chattanooga, Tenn.

WANTED, a representative to travel in West Virginia, Kentucky, Tennessee, Georgia, Alabama, Louisiana and Florida, with a complete watch, chain and optical lines; best stock on the road; experienced man with established business in this section required. Address "S., 9165," care Jewelers' Circular-Weekly.

WANTED, a man who is acquainted with the trade to take a first class line of hollow ware on commission in conjunction with another line, through New Jersey, Pennsylvania, Maryland and the middle west; only A1 man need apply; address for terms, stating experience. Walter B. Snow, Jewelers' Bldg., Boston, Mass.

WANTED, first class watchmaker and engraver, who understands railroad work and can wait on trade; must be absolutely reliable and be able to take charge in my absence; will pay good wages to right man; don't answer unless capable; open two nights in week; best city in Indiana. Address "G., 9182," care Jewelers' Circular-Weekly.

WANTED; a wholesale jewelry and optical house with an established trade, wants an experienced salesman to cover southern territory; address with references. Marcus, Valentine & Co., 92 State St., Chicago, Ill.

WANTED, inside salesman for Boston wholesale material house; one experienced in waiting on customers and filling mail orders for all kinds of watch materials. M. Myers, Jewelers' Building, Boston, Mass.

WANTED, a first class watchmaker, jeweler and engraver; must be sober and of good address; a splendid position to the right man; will pay $25 per week; best of reference required. Crawford Jewelry Co., Temple, Tex.

WANTED, experienced salesman for Chicago ring manufacturer; prefer one acquainted in Missouri, Kansas and Oklahoma; references required. Address, "R., 9085," care of Jewelers' Circular-Weekly, 103 State St., Chicago, Ill.

SALESMAN WANTED for wholesale Maiden Lane firm, to represent us in Pennsylvania, New Jersey, Virginia, and Maryland; good salary and splendid opening for a hustler; only those having experience and acquainted with the trade need apply; all communications strictly confidential. "Jobber, 8839," care Jewelers' Circular-Weekly.

WANTED, an experienced traveling watch salesman for position of traveling railroad watch inspector in Mexico, to inspect and sell American watches to American engineers and conductors; must be practical watchmaker, single, good habits, aggressive salesman and hustler for business; good salary and commission; all expenses paid; delightful climate; an excellent position with opportunity for advancement; full particulars, photograph, salary and references in first letter or no attention paid. Address A. C. Smith, General Watch Inspector for the Railways of Mexico, Apartado, 2151, City of Mexico, Mexico.

Side Lines Wanted.

DIAMOND BROKER, covering large territory, would consider side lines or specialties, with preference for mountings and loose stones, diamonds excepted. Address "Reliable, 9032," care Jewelers' Circular-Weekly.

SIDE LINE of 10 karat rings or baby and shirt waist pins, wanted for south; delivery line preferred. Address, "J., 9153," care Jewelers' Circular-Weekly.

WANTED, a side line, to harmonize with jewelry trade; my territory being small, and consisting only of Kansas, Missouri, and eastern Colorado, I can do justice to a side line on commission; desire sterling flatware or cut glass. Address, "F., 9143," care Jewelers' Circular-Weekly.

(*Special Notices continued on page 84.*)

Special Notices.

(*Continued from page 83.*)

Business Opportunities.

CASH PAID for diamonds, watches, jewelry; entire stocks bought. S. Weintraub, 129 S. 7th St., Philadelphia, Pa.

FOR SALE, stock and fixtures of established jewelry business; particulars to those who mean business. Graf & Niemann, 210 6th St., Pittsburg, Pa.

AM GOING to Alaska and will sell jewelry stock and fixtures at less than invoice; population, 2,000; good repair trade. Address Box 321, Buckley, Wash.

WANTED, to buy a small jewelry store with stock and fixtures; prefer southern town; state lowest terms. Address "O., 9181," care Jewelers' Circular-Weekly.

A GOOD jewelry store for sale, cheap; reason for selling, the estate of the late H. A. Prill is to be settled. Address H. N. Prill Estate, 7 Main St., Bradford, Pa.

FOR SALE, a jewelry factory with all machinery that is needed for diamond jewelry; the same is in good condition; good location downtown, New York. Address "T., 9062," care Jewelers' Circular-Weekly.

DIAMONDS at a discount, mounted in scarf-pins, rings and brooches, $2 to $100; I bought this lot at bankruptcy sale; sent on memo. bill to well rated jewelers. Dan I. Murray, 3 Maiden Lane, New York.

FOR SALE; do you want to step into a good, steady, established business in one of the best towns in Iowa; jewelry, silver, fancy china; invoice about $2,000; address at once. "X. X. X., 9118," care Jewelers' Circular-Weekly.

FOR SALE, fixtures of a first class jewelry store; situated in one of the finest manufacturing railroad centers in New Hampshire; can have store and continue business if desired; will sell cheap if taken at once. F. I. Richards, Rochester, N. H.

JEWELRY STORE, with established trade, in substantial county seat; population, 3,500; clean, up-to-date, well bought stock, invoicing $6,000; retiring on account of failing eyesight; splendid opportunity for right man. Will F. Dietrich, Kaufman, Tex.

FOR SALE, an old established jewelry and optical business in a growing city of 35,000 in Colorado; elegant plate glass fixtures, together with stock, will invoice $6,000, or will sell fixtures; a bargain. Address "Colorado, 9051," care Jewelers' Circular-Weekly.

PARTNER WANTED, must be watchmaker, or watchmaker and refractionist, in an old, well established, good paying jewelry store in New York City; your chance for a lifetime; requires $3,000 to $5,000; write for particulars. "M., 8925," care Jewelers' Circular-Weekly.

FOR SALE, a well located and established jewelry store in upper Sixth Ave., New York; in the center of the finest residential section; splendid opportunity; only small cash outlay necessary; sale on account of poor health. Address "M. W., 8939," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in western Washington town of 15,000 population; a clean, first class and up-to-date stock of goods and fixtures; the reason for selling, failing health; stock about $15,000; answer only if you mean business. Address "E. P., 8923," care Jewelers' Circular-Weekly.

FOR SALE, an old established jewelry business in a prosperous city in Wisconsin; amount of business done per annum, about $25,000; stock reduced to suit purchaser; can be reduced to less than $5,000 for stock and fixtures; best location; lease furnished; easy terms to right party. Address Box 9081, care Jewelers' Circular-Weekly.

$375, SMALL manufacturing jewelry business, established more than seven years in one of the healthiest southern States; income last year about $2,000; can easily bring double the amount; the sale to include machinery, safe and all other fixtures; reason for selling wife's sickness. Address "G. N., 9136," care Jewelers' Circular-Weekly.

AMERICAN WATCHES at a discount; 0 and 12 size, 20-year filled cases, fitted with American 7, 11 and 15 jewel movements, $4.75 to $7.50 for complete watches; these are new goods, not shop worn or old trash; I bought a large lot of jobbers' stock for cash; samples sent to well rated dealers on memo. bill. Dan I. Murray, 3 Maiden Lane, New York.

FOR SALE, jewelry stock, fixtures, tools and materials, in a good Ohio river manufacturing town of about 10,000 population; good fixtures and a nice clean stock, which will invoice about $3,000; bench work good; fine opening for a good optician; one other jewelry store in town; this is a snap for some one; poor health only reason for selling. Address "R., 8937," care Jewelers' Circular-Weekly.

FOR SALE, a complete manufacturing plant in a fine western city; will sell at a reasonable figure; good reason for selling; good chance for an energetic business man. Address, "F. A. G., 9116," care Jewelers' Circular-Weekly.

QUICK ACTION by corresponding with us; we buy your entire stock; or send us your surplus stock of watches and diamonds; we originated this method and have twenty years of quick action and good service to our credit. Joseph Brown & Co., Fifth Ave. and Madison St., Chicago, Ill.

SPLENDID opportunity for small established and good paying jewelry business, with most excellent repair business and railroad work; good man will be sure to be watch inspector in a short time; will sell complete with small stock and fixtures for cash; invoice, $900 to $1,100; in hustling West Virginia coal field town; no competition whatsoever; will repay itself in six months on repairs only; good reason for selling; parties meaning business only, write at once. "P., 9076," care Jewelers' Circular-Weekly.

ADVERTISER, would invest about $20,000 in high class, established retail business; prefers to purchase outright, but might consider interest and assume management for which advertiser is well fitted; business must be paying and located in city of 100,000 or over. Address, "A., 9107," care Jewelers' Circular-Weekly.

DIRECT FROM FACTORY to you at 30 to 50 per cent. less than you ever bought same grade of goods before; bracelets, back combs, hat-pins, necklaces, etc., in gilt and gold filled; I am broker for a factory in Providence, R. I., who sells to jobbers only, but I sell direct to you, Mr. Retailer, and am satisfied with a small commission, that is why these goods look so cheap to you; it is 30 to 50 per cent. less than you ever bought them; sent on memo. if desired; in ordering state if gilt or gold filled goods are wanted. Address Dan I. Murray, 3 Maiden Lane, New York.

THE ONLY repair and jewelry store for five miles; flourishing town of 1,500, in the heart of the richest farming country of Lancaster County; silk mill employs 105 hands; machine shop and foundry employs 70 hands; besides two coach works, two coal yards, two national banks, two hardware stores, four general stores, two implement stores, one lumber yard, four churches, etc.; store is one-half block from business center; property, stock, fixtures and good will, or only stock, fixtures and good will; established 13 years; poor health reason for selling. Jno. H. Sensenig, 25 E. Main St., New Holland, Pa.

DO YOU WISH TO RETIRE? We buy jewelry stores to any amount; also entire stocks of jewelry, diamonds, watches, silverware, fixtures, etc.; we are known all over the United States to pay highest spot cash; notify us, we will call on you at once; all business transacted we handle strictly confidential. Address, Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., or Tel. 2328, Williamsburg.

For Sale.

OFFICE FIXTURES for sale. Zimmern Rees & Co., 9 Maiden Lane, New York.

SIX McWilliams Manufacturing Co.'s polishing lathes for sale; good condition; cheap. Address The Honesdale Decorating Co., Honesdale, Pa.

A STOCK of watches, jewelry, furniture and fixtures must be sold and moved at once, as lease expires soon; rare chance for speculation. Address G. Ryder, Delaware, O.

FOR SALE, store fixtures, safes and street clock; genuine mahogany and plate glass upright and counter cases, three safes, Howard street clock, electric fixtures. Graf & Niemann, 210 6th St., Pittsburg, Pa.

FOR SALE, Herring safe, 4 feet 3 inches high; pair gold weighing scales, nicely cased, mirror back, large hanging regulator, marine chronometer; call afternoons. Room 44, 7 Maiden Lane, New York.

TRUNKS and telescopes; three practically new trunks, telescopes and watch trays complete. Wm. I. Rosenfeld, 19 Maiden Lane, New York.

To Let.

DESK ROOM and privileges of safe, telephone calls, office boy, etc.; $15 per month; modern building; elevator; on Maiden Lane. Room 54, 7 Maiden Lane, New York.

FIRST AND SECOND LOFTS of No. 31 Maiden Lane, New York, one door from Nassau St.; very desirable; immediate possession. F. J. Whiton, 130 Broadway, New York.

MEDIUM size and small office; good north light, two large windows; Herring safe for sale, in perfect condition, 4 ft. 3 in. high outside; call afternoons. Room 44, 7 Maiden Lane, New York.

BENCH SPACE for watchmaker; good light; modern building on Maiden Lane, New York; elevator; use of safe; $15 per month; work from firms in office more than pays rent; chance for good workman to start in business for trade work. Room 54, 7 Maiden Lane, New York.

Wanted to Purchase.

JEWELER'S scale with weights wanted, to weigh up to 500 oz. Address K. & H. Co., 201 E. 16th St., New York.

Miscellaneous.

ELMIRA'S practical engraving school; make yourself a first class watchmaker and engraver; taught by an expert; write for prices. Walter E. Longmate, 139 W. Water St., Elmira, N. Y.

Trade-Mark Information

a Nutshell"

2. U. S. Registration of "ten year" marks secures to registrant the permanent and exclusive use of descriptive, geographical and proper names that at common law are public property.

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PATENT DEPARTMENT

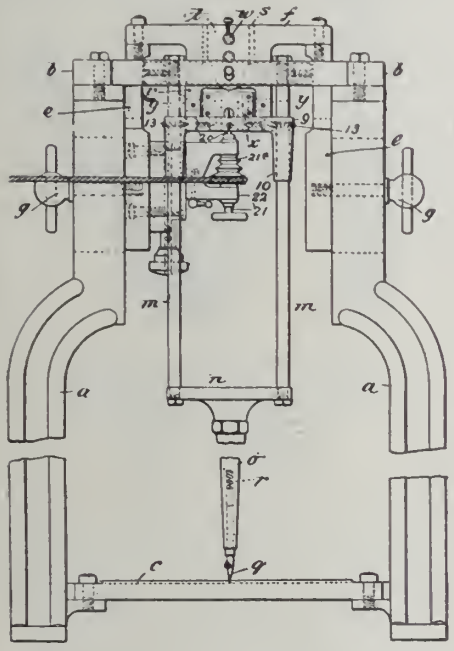
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JAN. 22, 1907.

841,656. ENGRAVING-MACHINE. WALTER ARMSTRONG, Chicopee, Mass. Filed Sept. 3, 1904. Serial No. 223,219.

In an engraving-machine, a suitable frame, a pattern, a stylus arranged in operative relation to the pattern and supported to have its tip in a



horizontal plane, a cutting-tool, a work-holder carrier having a pivotal support, a work-holder having a pivotal connection with said carrier at right angles to the axis of said pivotal support, an operative connection between the work-holder and the stylus, and means for lengthening or shortening the radius on which the work-holder carrier swings in one direction.

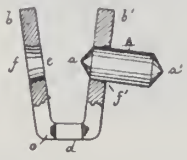
841,755. SPECTACLE-TEMPLE. THOMAS A. WILLSON, Reading, Pa. Filed Jan. 11, 1906. Serial No. 295,526.



A spectacle-temple comprising a separately-formed sheet-metal pivot-piece having shaft-clamping ears, and a shaft having a resiliently-formed end portion inclosed by said clamping-ears, the resilience of the clamped shaft portion serving to secure a rigid connection between the parts.

841,771. PIN-JOINT. FRANK E. FARNHAM, Providence, R. I. Filed July 8, 1905. Serial No. 268,861.

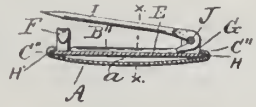
As a new article of manufacture, the jeweler's finding herein described, consisting of a hinge-



joint member having ears each of which is provided with a pivot-hole and a pivot secured only at one end in the pivot-hole of only one ear.

841,772. CUFF PIN. FRANK E. FARNHAM, Providence, R. I. Filed April 6, 1906. Serial No. 310,361.

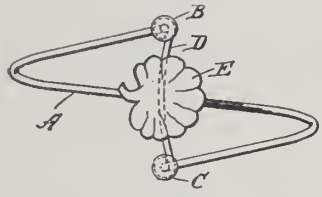
The improved cuff-pin herein described, consisting of the combination of a lining-plate having ear-pieces at one end each provided with a pivot-hole and a pin-catch at the opposite end, a pin-



tongue engageable with said pin-catch, a pivot on which said pin-tongue is mounted and which extends through said pivot-holes in the earpieces, a cupped-up ornamental front plate in the concave portion of which said lining-plate fits, two integral flanges on opposite sides of said front plate which are rolled over throughout their entire extent into close contact with the outer surface of said lining-plate each of which flanges abuts at one end the pin-catch and at its opposite end one of said earpieces, and two integral points or projections on the opposite ends of said front plate which are bent over into close contact with the tip ends of the lining-plate respectively.

841,863. BRACELET. FRANCIS G. HODGES, Attleboro, Mass., assignor to Sidney O. Bigney, Attleboro, Mass. Filed July 24, 1906. Serial No. 327,492.

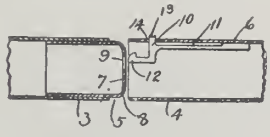
In a bracelet the combination with a ring of springy material having overlapping ends, of balls



upon the extremities of the overlapping ends, and a bar provided with an opening in each end to receive the overlapping ends adjacent the balls.

841,909. CATCH FOR BRACELETS. WALFRID WALLENTHIN, Attleboro, Mass., assignor to S. O. Bigney & Co., Attleboro, Mass. Filed July 30, 1906. Serial No. 328,319.

A bracelet comprising two resilient tubular sections, means for pivotally uniting adjacent ends



of said sections to permit the sections to swing laterally in either direction, and a catch for detachably uniting the free ends of said sections.

841,919. EYEGLASS-MOUNTING. NELSON M. BAKER, Worcester, Mass., assignor to the American Optical Co., Southbridge, Mass. Filed July 12, 1905. Serial No. 269,308.

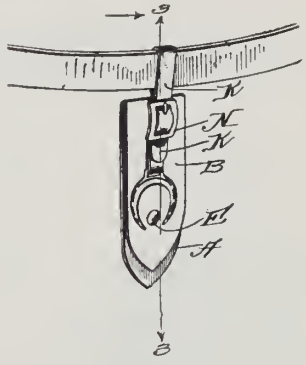
In an eyeglass-mounting, the combination with the outer end or head of the post, having a smooth inner surface to receive the bow-spring and nose-guard, of a bow-spring, having an opening through its end for the attaching-screw, and also having an opening therethrough above and below said opening, and connected with said opening, and a nose-guard having an opening therethrough for the attaching-screw, and having a grooved portion



or recess therein above and below said opening, forming a protection on the inner side of the attaching end of the nose-guard, to extend into the slotted end in the bow-spring, and a screw for attaching said parts together.

842,038. COMBINED WATCH-FOB AND MATCH-RECEPTACLE. CHARLES F. WALLERSTEDT, St. Louis, Mo. Filed July 17, 1906. Serial No. 326,551.

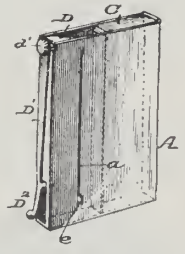
A combined fob and match-receptacle comprising a single piece of fabric adapted to be bent upon itself, substantially one-half of said flap serving



as a closure, a pocket fastened to the surface of said fabric, a supporting-strap, socket members fastening said strap to the flap of said piece of fabric, and a stud fastened to the pocket-carrying portion of the fabric and adapted to engage one or another of said socket members, the outer surface of the pocket being roughened and adapted to bear against the inner surface of the flap.

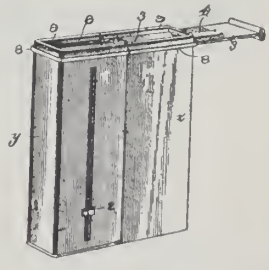
842,064. TOBACCO-BOX. MARCUS B. BEHRMAN, Baltimore, Md. Filed April 4, 1906. Serial No. 309,821.

The combination, with a tobacco-box proper, of a cutting attachment comprising a blade adapted to sever a projecting portion of a plug, an arm D^1 to whose upper end the said blade is attached, the arm being pivoted to the box and having a



lever member D^2 curved outwardly from the pivot of the lever, so that it may be pressed inward for moving the other portion of the arm outward and thus withdrawing the blade from the box.

842,065. TOBACCO-BOX. MARCUS B. BEHRMAN, Baltimore, Md. Filed July 31, 1906. Serial No. 328,525.



The improved tobacco-box having a central longi-

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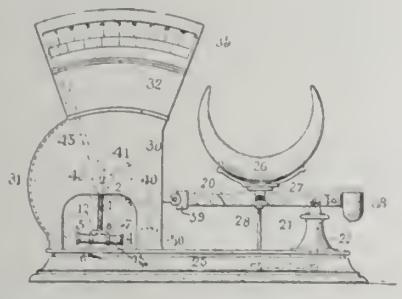
ADOLPHE SCHWOB, General Agent

131 Wabash Ave., CHICAGO 2 Maiden Lane, NEW YORK

tudinal partition by which the box is divided into two compartments, one for storage of a plug and the other for holding a plug from which portions may be severed as required, a cutter adapted to form a constant closure for one of the compartments and to be adjusted for cutting off a chewing piece from the plug in the other compartment, and form a closure for the same

842,130. PENDULUM. Arthur B. Barnard, Newton Center, Mass., assignor to the Barnard Co., Boston, Mass. Filed Aug. 21, 1905. Serial No. 274,991.

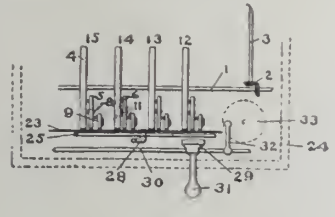
In a pendulum, the combination of a stem and a hollow receptacle adapted to contain mercury or



other suitable liquid, said receptacle being mounted on, and transversely adjustable in relation to, said stem.

842,132. RECORDING APPARATUS. Robert S. Blair, New York. Filed Feb. 2, 1906. Serial No. 299,160.

In a workman's time-recorder, in combination, clock-work, means connected with said clockwork adapted at a given point of time to record by a single impression upon a blank record-receiving



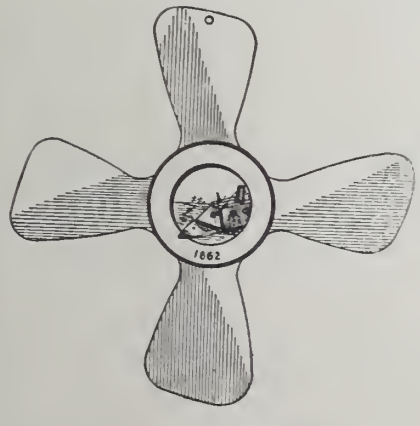
member the elapsed time between said point and the time of commencement of a predetermined period of labor, and means adapted to bring a record-receiving member into operative relation thereto.

Designs.

ISSUE OF JAN. 22, 1907.

38,420. BADGE OR SIMILAR ARTICLE. Harry G. Troby, Buffalo, N. Y. Filed Dec. 24, 1906. Serial No. 349,336. Term of patent 7 years.

38,421. BADGE. Charles H. Wilkins, Norfolk, Va. Filed Dec 19, 1906. Serial No. 348,-



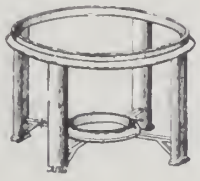
658. Term of patent 3½ years.

38,422. CUT-GLASS VESSEL. Harry H. Buckley, Chicago, assignor to Pitkins & Brooks, Chicago. Filed Nov. 23, 1906. Serial No.



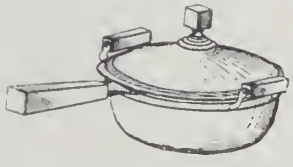
341,790. Term of patent 7 years.

38,423. STAND FOR CHAFING-DISHES. Edward A. Gutermann, Meriden, Conn., assignor to Manning, Bowman & Co.,



Meriden, Conn. Filed Oct. 26, 1906. Serial No. 340,779. Term of patent 7 years.

38,424. CHAFING-DISH. Edward A. Gutermann, Meriden, Conn., assignor to Manning,



Bowman & Co., Meriden, Conn. Filed Oct. 26, 1906. Serial No. 340,779. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing herein shall prevent the registration of any mark used by the applicant or his predecessors, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED JAN. 22, 1907.

Ser. No. **20,244.** (CLASS 61. JEWELRY, AND SOLID AND PLATED PRECIOUS-METAL WARE.) Towle Mfg. Co., Newburyport, Mass. Filed June 13, 1906.



Particular description of goods.—Solid and plated silver knives, forks, spoons, dishes and condiment-receptacles.

TRADE-MARKS REGISTERED JAN 22, 1907.

59,854. SILVER-PLATED TABLE WARE. Manchester Mfg. Co., Providence, R. I. Filed April 23, 1906. Serial No. 19,018. Published Nov. 27, 1906.

59,885. WATCHSPRINGS Hammel, Riglander & Co., New York. Filed Aug. 8, 1905. Serial No. 11,410. Published Nov. 27, 1906.

60,026. PIVOT-DRILLS. Hammel, Riglander & Co., New York. Filed Aug. 8, 1905. Serial No. 11,417. Published Nov. 27, 1906.

60,027. GRAVERS. Hammel, Riglander & Co., New York. Filed Aug. 8, 1905. Serial No. 11,419. Published Nov. 27, 1906.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued Jan. 21, 1890.

419,654. WATCH. Bernard Frese, Chicago.

419,685. CLOCK. A. M. Lane, Meriden, Conn.

419,688. COMBINED CLOCK AND BELL. A. M. Lane, Meriden, Conn.

419,776. ELECTRIC CLOCK. A. B. Jones, Cleveland, O.

419,847. ORNAMENTING AND EMBOSSING MACHINE. Emanuel Geisel, Newark, N. J.

419,965. COFFEE-POT. Munroe Mattison, Busti, N. Y.

420,006. CLOCK-STRIKING MECHANISM. Carl Braun, Konigsberg, Germany, assignor to F. W. Hoffman, Albany, N. Y.
Design issued Jan. 17, 1893, *for* 14 *years.*

36,448. HANDLE FOR CRUMB-SCRAPERS. Emil Bachle, Meriden, Conn., assignor to the International Silver Co., Jersey City, N. J.

36,449. ORNAMENT FOR VESSELS. Emil Bachle, Meriden, Conn., assignor to the International Silver Co., Jersey City, N. J.

36,450, 36,451 and **36,452.** HANDLES. Emil Bachle, Meriden, Conn., assignor to the International Silver Co., Jersey City, N. J.

36,453. SPOUT. Emil Bachle, Meriden, Conn., assignor to the International Silver Co., Jersey City, N. J.

Canada Notes.

G. F. Goodwyn, of Goodwyn & Whyte, Winprior, Ont., died suddenly last week.

Edwin H. Allport, London, Ont., formerly in business in Toronto for many years, is dead.

W. Zimmerman, Penticton, B. C., was brutally murdered on the night of Thursday, Jan. 17, by being struck on the head with a hatchet. A number of watches and rings were stolen from his store. The crime is supposed to have been committed by Indians. Mr. Zimmerman went to British Columbia from Winnipeg two years ago.

Out-of-town buyers calling on the Toronto, Ont., trade, last week, included: T. C. W. Watson, Newmarket, Ont.; Joseph Park, Brantford, Ont.; W. Estaire, Kingston, Ont.; P. S. Byrne, Beaverton, Ont.; W. E. Blakeley, Trenton, Ont.; J. A. McFee, Belleville, Ont.; J. F. Van Dusen, Dundalk, Ont., and C. D. Slevater, St. Johns, Newfoundland.

The jewelry store of Raphael Bensette, 79 Sandwich St., Windsor, Ont., was broken into recently by burglars, who gained access from the rear, breaking down a small shed door and then extracting a pane of glass and slipping back the bolt. When inside they turned everything upside down in their search for valuables, and took away a promiscuous lot of stock, including about 40 watches, over 100 eyeglasses and spectacles and a number of gold-filled chains. The value of the stolen property is about $500.

WALTHAM WATCHES

To correct a misunderstanding which apparently exists in the trade, it should be noted that 16 Size Vanguard 23 Jeweled Movements are made in Open Face Lever Setting only, and are not made in Hunting.

16 Size Vanguard 19 Jeweled Movements are made in Hunting Pendant Setting; in Open Face Pendant Setting and in Open Face Lever Setting.

WALTHAM WATCH COMPANY

WALTHAM, MASS.

THE HOROLOGICAL REVIEW

Peculiar Features of Some Unique Mainsprings

Translated for The Jewelers' Circular-Weekly from *Almanach de l'Horlogerie et de la Bijouterie*
(*Continued from issue of Jan. 23.*)

TWO applications of the helical spring as a motor for pocket watches were previously described. The same article referred to a third watch, which had for its motive force a simple bent steel wire

Another application of this system is represented in Fig. 1. It is a small clock of the American system. The motive wheel was originally the wheel A, the winding was effected by the square of the arbor *a* of this wheel and the motor spring encircled this

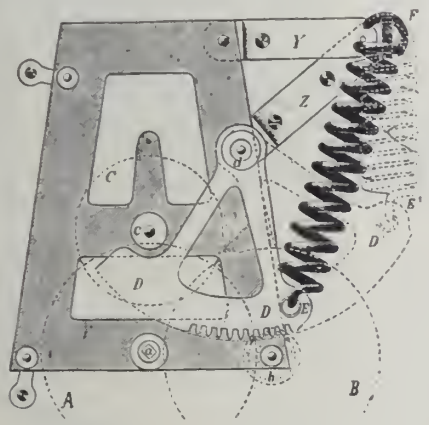


FIG. 1.

arbor. This spring has been omitted, but the click work has been preserved, so that the winding may continue to be accomplished by the square *a*.

An auxiliary wheel B engages with a pinion adjusted on the arbor *a* of the wheel A. This auxiliary wheel has itself a pinion *b*, with which engages a tooth sector DD' pivoting at *d*. To this sector is attached at E one extremity of a strong helical spring. Another extremity of this spring is held at F by a fixed support Y Z, attached to the plate of the movement.

The dotted design shows the position which the sector and the spring take when the latter is completely relaxed. The winding is affected, as we have said, by the square of the arbor *a*. The pinion fixed on this arbor impels the wheel B, which in its turn works by means of its pinion *b*, the sector D. The spring is stretched and takes the position indicated by the figure; then, left to itself, it acts in the opposite direction on the sector, which actuates the whole train. The hour wheel C makes six revolutions while the wheel A makes one. The latter should therefore furnish four revolutions for 24 hours of going. The wheel B

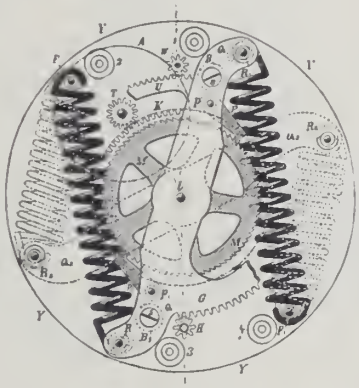


FIG. 2.

is also in the ratio of 1 to 6 with the pinion *a*. This wheel makes one-sixth of a turn for one turn of A, or four-sixths, that is two-thirds, of a turn for four turns of A.

The ratio of the pinion *b* and of the sector *d* is also 1 to 6, so that the pinion making two-thirds of a turn, that is 240 degrees, the sector will describe 40 degrees for 24 hours of going. By increasing the course passed over by the sector, making it 60 degrees, or one-sixth of a turn, one complete turn of the wheel B will be obtained, which will correspond to six turns of the wheel A, and 36 turns of the wheel C. We will thus have 36 hours of going. The tension of the spring decreases, but on examining the two extreme positions, it will be seen that the variations in the length of the lever on which the action takes place, establishes a kind of compensation.

On the contrary, we have before us a quite serious complication of the mechanism, which is difficult to avoid, and which is an obstacle to the extension of such a system in low-priced timekeepers.

* * * * *

The irregularities of tension produced in a spiral spring enclosed in a barrel are due to several causes. We have, first, the friction of the coils against each other. This friction is lessened by a fine polish of the steel ribbon, but it may be augmented and rendered quite variable by the thickening of the oil. The friction of the ribbon against the bottom of the barrel, or against the cover, is also to be considered.

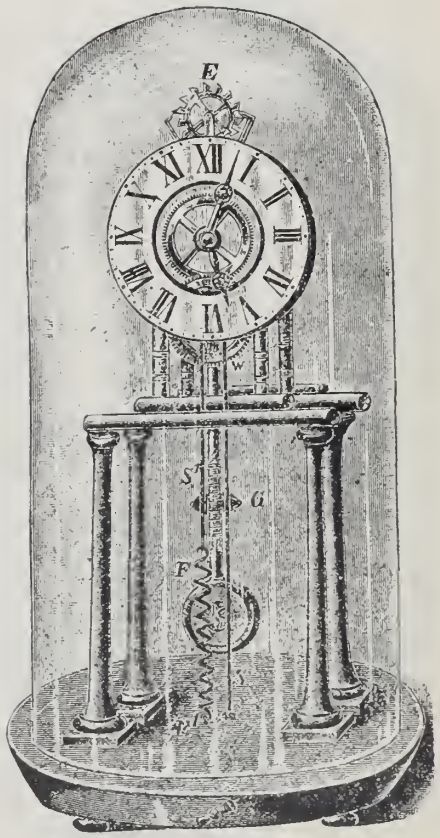


FIG. 3.

Another irregularity proceeds from the fact that when the spring is completely wound it acts on a lever, of which the length is equal to the inside radius of the barrel. As the spring slackens, the length of the lever is diminished by each turn of the ribbon pressing against the barrel. The opposite is desirable; that is, that the greatest force should correspond with the shortest lever and *vice versa*, and it is this which was sought for in the invention of the fusee.

If in a helical spring the natural tension diminishes like that of the ordinary spiral spring, the cases of variation that have been



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mentioned will not be met with. The coils of the helical spring do not touch each other and there is no friction in any part. The force of such a spring is therefore regular, and the progressive diminution of its tension may readily be compensated.

These considerations led a German horologist, Herr Bley, to study thoroughly the application of the helical spring, and he took the bull by the horns, since he made an attack directly on the marine chronometer.

This, according to the *Deutsche Uhrmacher Zeitung*, is the arrangement he contrived. Fig. 2 gives a view of the front of the mechanism, and Fig. 3, in which all the accessory pieces capable of interfering with the view have been omitted, exhibits the same mechanism, as seen on the side. The first idea suggested by the inspection of these figures is that there are two springs instead of one.

This combination has been adopted for several reasons. First, it permits of reducing the force of each spring to half of what it would be if a single one were employed. In case of the breaking of either no damage

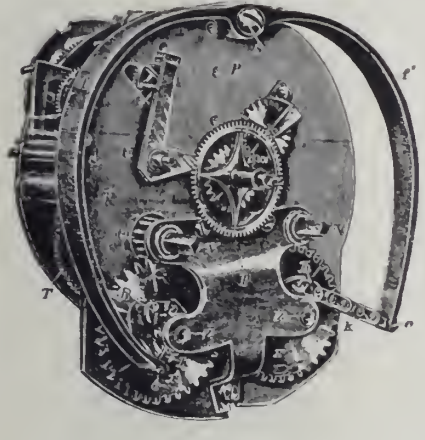


Fig. 4.

to the movement would occur, since the subsisting spring would deaden the shock. And, again, which is the capital point, the employment of two springs working in opposite directions has the effect of annulling or at least of reducing to a minimum the friction on the arbor of the lever on which these springs act.

The complete movement is comprised between three superposed plates (Fig. 5), X, Y, Z, connected by twos; that is, X and Y on one hand and Y and Z on the other. Fig. 2 shows us the movement seen from below, the plate Z being removed. In this figure the pillars connecting the plates Y and Z are marked by circles 1, 2, 3 and 4. These figures are not represented in Fig. 3. A strong arbor, L L, pivots freely between the two plates Y and Z in the center of the movement. As the plate Y must receive, on the prolongation of the arbor L, the arbor of the center wheel, which turns between the plates X and Y, it has been necessary to fix on the plate Y a small bridge by means of the screws, *i i'*. On the arbor L are adjusted, by means of two strong bosses, the toothed wheel K and the ratchet M.

The two double levers, Q Q', are also mounted on the arbor L, but so as to be able to turn. These two levers are connected by the pillars, B B', which hold the screws 5 and 6 (Fig. 1). They form a sort of frame, in which turns the arbor L L, bearing the wheels K and M. The whole is placed between the plates Y and Z. Four arbors, pivot between the two levers Q Q'. First there are but two arbors, *p p'*, which each carry a click, of which the extremity, under the action of a spring not shown in the figure, works with the ratchet M. The two other arbors, R R', are placed as far as possible from the center of the levers, and they have in the middle a groove *r*, designed to receive the hooked extremity of the helical spring. The other extremity of each spring is hooked in the same way to another arbor F F', and works parallelly, but its pivots are lodged in the plates Y, Z.

Fig. 2 permits taking account of the position occupied by these levers, and by the

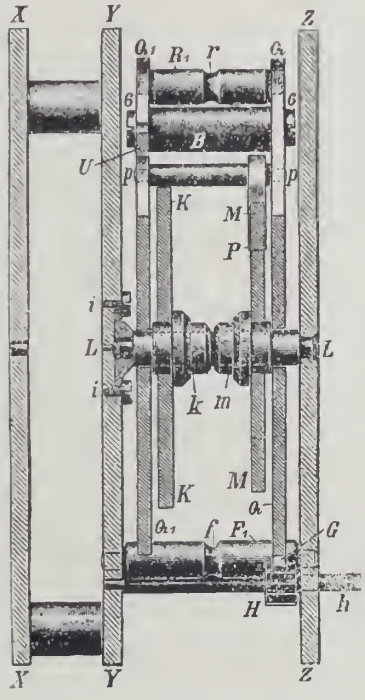


Fig. 5.

springs when these are energized. The design in dotted line indicates the position of the system when the springs are relaxed. The lever passes over an arc of 45 degrees or one-eighth of a turn, and its movement is transmitted by suitable gearing to the central wheel. On examining these two positions it is found that the length of the lever on which the springs act increases in proportion as the tension diminishes. The attaching pivots, F F', have been placed in the plate in such a way that there is perfect compensation. The regular force is therefore secured, which is not modified by the variable friction, like those which have the ordinary spiral spring.

For winding up the system, the square *h* (Fig. 2) is turned. This carries the pinion K, engaging with the toothed arc G, solidly connected with the lever 2. Another toothed arc, acting in the opposite direction of the first, actuates a pinion, W, on the arbor of which is a hand serving as an indicator of the winding. This, as may be seen, is an elaborate and well-studied plan.

* * * * *

Another experiment, though not so important, but still interesting, is represented by Fig. 4, also extracted from the *Deutsche Uhrmacher Zeitung*. It is an arrangement resembling one we gave previously, which was adapted to a watch.

Here the movement is for a striking clock. A spring in horseshoe form is fixed on the plate by means of a screw, *s*, and two feet. This spring, of which the blade measures about 10 mm. in width and 2.5 mm. in thickness, performs the functions of a motor. The two free extremities are wound by a special system. One works the train of the hands, the other that of the striking work. In place of each of the two barrels is a wheel, T, fitted to an arbor V. This adjustment is made like that of the motive wheel of clocks having weights; that is, by the employment of clickwork the wheel is rendered independent of the arbor in one direction.

The two arbors, V, which are furnished with a square for winding, carry each a pinion, *t*, which passes through the plate and engages with a wheel, *r*. The two wheels, *r*, pivot under a solid bridge, *p*, screwed on the principal plate, P, which serves to hold also the two arbors, V.

On each of the wheels, *r*, a steel arm, *h*, is attached at a certain distance from the center, to which a small chain, *k*, is hooked. The other extremity of the chain is provided with a stud, *e*, against which presses one of the extremities of the motor spring.

The working of the mechanism is readily understood. By turning the square to the right, it is wound. The pinion impels the wheel *r* in the direction indicated by the arrow, and the clickwork of the wheel T becomes effective. The chain, *k*, is rolled around the arbor, *z*, and its extremity, *e*, draws and tightens the spring. The action of the clock is therefore occasioned by the tension of the spring, which acts on the arbor of the wheel *z*. This wheel communicates its rotation to the arbor V and to the wheel T, and consequently to the whole train.

In our illustration may be seen on the left the spring of the striking work completely tightened, while on the right that of the movement is relaxed.

It may be comprehended that the force furnished by such a spring, comparatively short and thick, varies in great proportion. The inventor has sought to remedy this inequality of tension by hooking the chain at a certain distance from the arbor *z*, and causing it to press against a form of snail, which brings it nearer the arbor as the spring is stretched; but it must be quite difficult to secure perfect compensation. And it might be a question whether with this system a clock could be constructed going for more than a day. The experiment, although interesting, has little chance of success, and it is to the helical spring that recourse must be had by those seeking to transform the system of the motive spring now in use.

* * * * *

Experiments with the helical spring do not date from yesterday. The clock shown in Fig. 3 is a proof. It is the clock bearing the name Cartorologe (card clock) referred to in our article "Escapements of Watches and Clocks," a curious escapement of special arrangement, constructed of card-

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board. This clock measures 40 centimeters in height. It is mounted on a wooden pedestal and covered with a bell glass. The movement is supported by four columns; the dial is open and allows the motion work to be seen. The escapement is visible at the upper part of the movement, the arrangement having been previously illustrated.

The plates, wheels, escapement, even the dial, are constructed of compressed cardboard; that is, a very hard kind of cardboard, which is covered with bleached lac The pediment and columns are varnished in the same way, so that the clock appears entirely white, except as decorated by a few gilded fillets. At the top of the dial is the following inscription: *Cartorologe Invariable;* and at the bottom, *"à Paris, chez Ch. Rours, breveté du Roi, Galerie Vivienne, a l'Uranorama."*

The entire construction of the clock is curious, but the movement is particularly interesting on account of the helical spring, F F', which is employed as a motor. This spring is fixed to the pediment by its lower extremity, and to the upper extremity a cord, S', is attached, which is wound on a drum fixed on the arbor of the wheel W. A second cord, S, is found in the opposite direction on the same roller and descends into the pedestal of the clock, where it is attached to an arbor. The extremity of this arbor carries a winding square.

When this arbor is turned with a key the cord S is rolled on it, leaving the drum W; the cord S' is then rolled on the drum and stretches the spring S The tension of this spring constitutes the motive force actuating the clock.

The 'scape wheel, which is above the dial, is also of cardboard, and the lever is constructed of horn. There is no fork. The lever and the pendulum form a single piece, which balances on two vertical points.

The pendulum bob is fixed; that is, it cannot be raised or lowered for the purpose of adjustment. The advance or retardation in the rate is obtained by means of a weight, G, which can be made to slide along the rod of the pendulum, graduated for the purpose. This original clock, constructed 100 years ago, shows that the idea of employing the helical spring as a motor in timekeeping apparatus is not new.

I saw an account of M. H. Arnold's two old clocks that are running, one of which is trying to outdo the other in striking the hours first, says a correspondent in a daily exchange. Now, I have two old clocks that have the same ambition. Some hours one will strike first and then the other, and sometimes both will strike at one time. They are both tall "grandfather clocks" that reach from the floor nearly to the ceiling. One is an old German clock with solid brass works and a brass dial. The weight was hammered out by a blacksmith. I can trace this clock back to 1734, when it was brought over from Germany, which makes it now 173 years old. It has been running ever since, and is still keeping correct time. The other one came from Ireland, but I cannot trace it back. It has solid brass works and a brass dial, with the name of John Smith, Dublin, stamped on the face. One peculiarity of these clocks is that they always strike the hour simultaneously.

Watch Repairing.

By H. Reinecke.

(Continued from issue of Dec. 26, 1906.)

THE last communication on the above subject has enumerated to a great extent the description and uses of the principal ancient and modern tools necessary for watch repairing. Many more less important tools and implements of this kind remain to be considered. But such consideration is best given when one arrives at their contemplated actual use in the various branches of this art These various branches have not only increased in number of late, but have also become more prominent on account of the very large number of personal and business uses timepieces fulfil in the necessity for economy of time.

The inexhaustible energy of civilization gives us hardly time to grow old The better understanding of the old and the grasping of the new keeps the watch repairer continually on the alert to solve the problems presented both with expedition and certainty. For the latter purpose they should ever continue a zealous study of the various constructions of the modern styles of watches, American and foreign. The watch repairer will intuitively learn that every new style of watch has its weak and strong points, theoretical and practical, and he will know where to look for the prevalent defects in each kind of watch when no organic breakdown is in sight. In the examination of a watch brought for repairs, the external should precede the internal. The case should pass a strict review, always in a patient and gentle manner, to see if it shows the mark of a blow, more particularly in the rim of the case, or a dent from pressure in the dome or crown of the same. He should examine if the fly spring of a hunting case and the joints work well, if the hands are all right, and do not rub or press against the glass; and if the second hand does not come in contact with the small dial

Among the different kinds of watches the French and Swiss watches of moderate size will claim the closest inspection as commonly showing severe treatment of the slender case or contact anywhere of important points, on account of the limited space allotted to the movement. And whatever bruises, dents or other extraordinary marks are noticed on the exterior of a watch case ought to be brought to the notice of the owner of a valuable watch, partly for the repairer's self-protection and partly for the purpose of learning if such marring defects are of recent date, or may have any connection with the injury the movement may have received. It must be borne in mind that the cordial and personal understanding on these points with a new customer often secures valuable results beyond the aims of the business in hand.

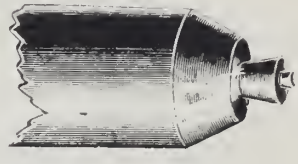
In examining the interior of a watch there are two points which can generally be determined without removing the movement from the case. These two points are the soundness of the mainspring and the balance staff. The first can be determined by an attempt at winding or a pressure on the center wheel pinion or some other part of the train. The second examination by a slight circular motion of the movement or by trying the endshake of the staff with a pair of tweezers. With these two points determined the movement may be withdrawn from the case, the hands and dial removed, and the mainspring let down by any convenient method, if such is not injured. With this accomplished, the balance and escapement may be removed. In case of any further difficulty, to check the action of the mainspring, the train may have to be let run down, which may be done by applying a peg wood point as a pressure brake to the center wheel to check its speed and protect the slender pivots of the small pinions.

It is proposed to continue these watch repairing articles at regular intervals as far as possible, and suggestions and questions that will have a tendency to increase their utility and interest are cordially invited.

(To be continued.)

Tool for Punching Out Balance-Weight Disks.

TO increase the weight of a compensation balance, small disks are inserted under the timing screws. Many watchmakers turn these disks on the turning arbor; it is difficult, however, by this process to make them of such uniform size and thickness that the balance, below two opposite screws, of which the disks are fitted, will remain in poise. For this reason the disks are frequently punched out from Dutch metal. This is a much better and more rapid



process; the punches generally used are, however, as before mentioned, often made in a very unpractical manner. It may be advisable, therefore, to show an illustration of the convenient punch enlarged four times. It is made in the following manner:

A short pin, having the thickness of the thread number most frequently used for balance-screws, is turned from a piece of steel, not too thin. Then a second pin having the same diameter as the screw heads is turned, both pins being much thicker in front than at the shoulder and somewhat turned down below. The whole is hardened and tempered to a red heat.

Disks automatically acquiring exactly the same size and thickness can be punched not only from Dutch metal but from brass plate rolled or hammered to a corresponding thinness, with a tool made in this manner. The proper weight for a given difference in rate will easily be found after a little practice and with a sufficiently large assortment of plates of various thicknesses. This process is amply sufficient for cheap and medium-priced lever watches.

The officers and executive committee of the South Bend Watch Co., South Bend, Ind., gave their annual banquet to the salesmen and employes of the company, at the Oliver Hotel a short time ago. Addresses were made by several of the officers and traveling representatives, Clement Studebaker acting as toastmaster.

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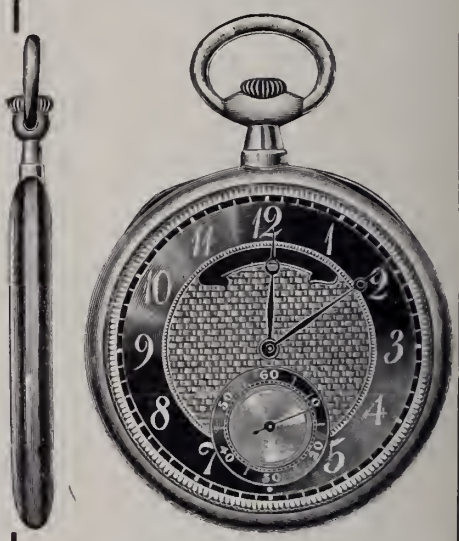
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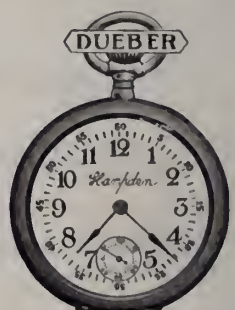
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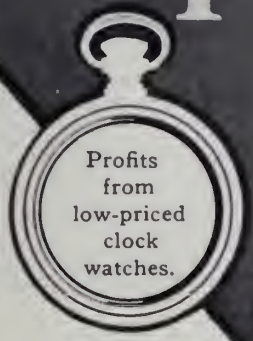
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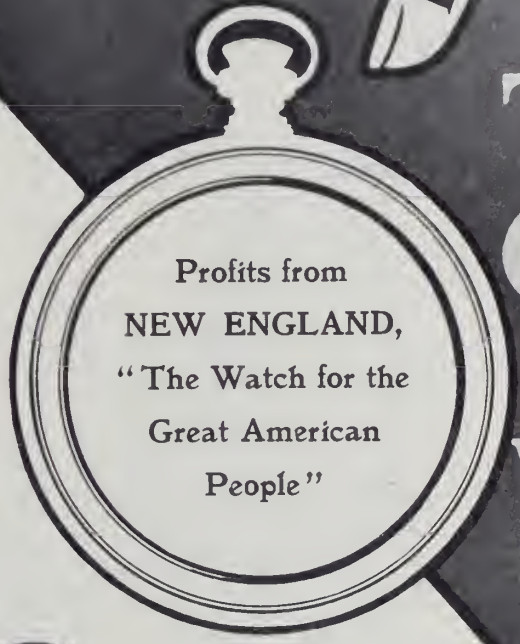




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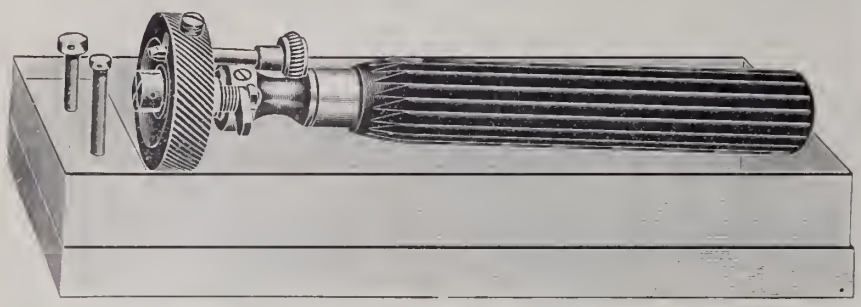


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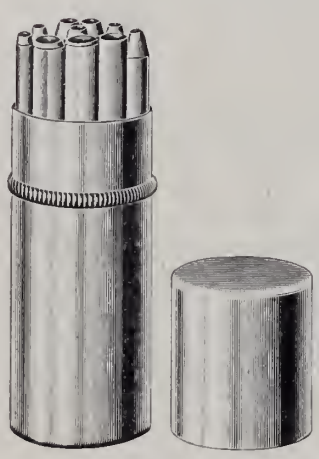
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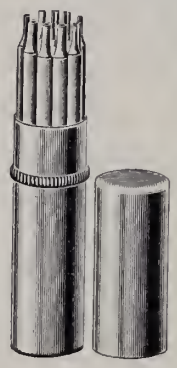
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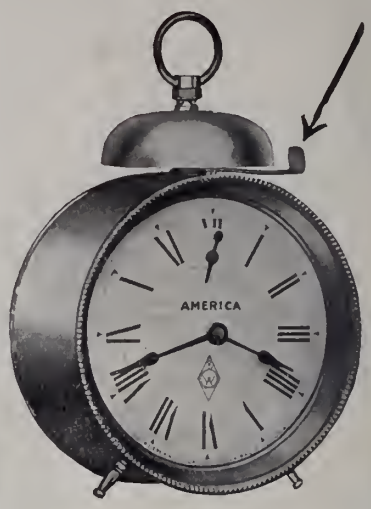
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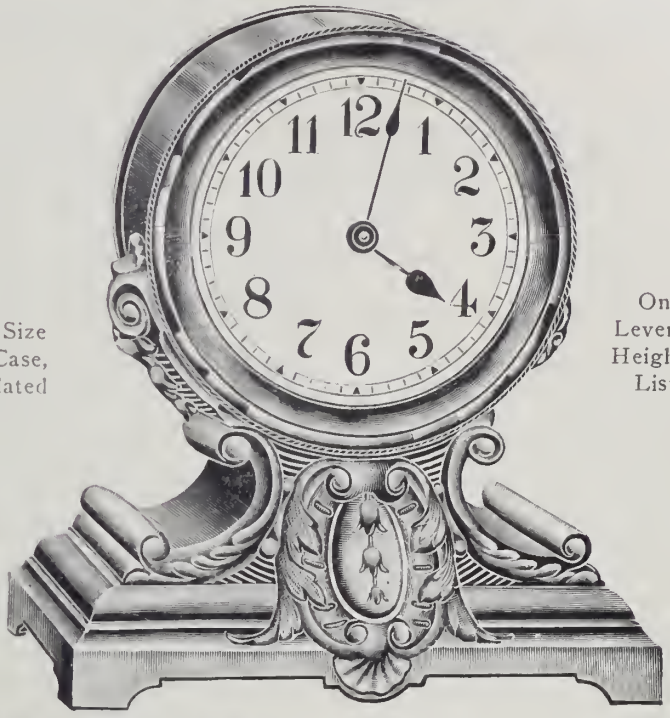
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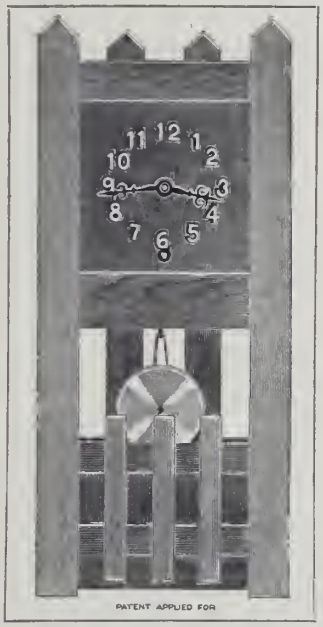
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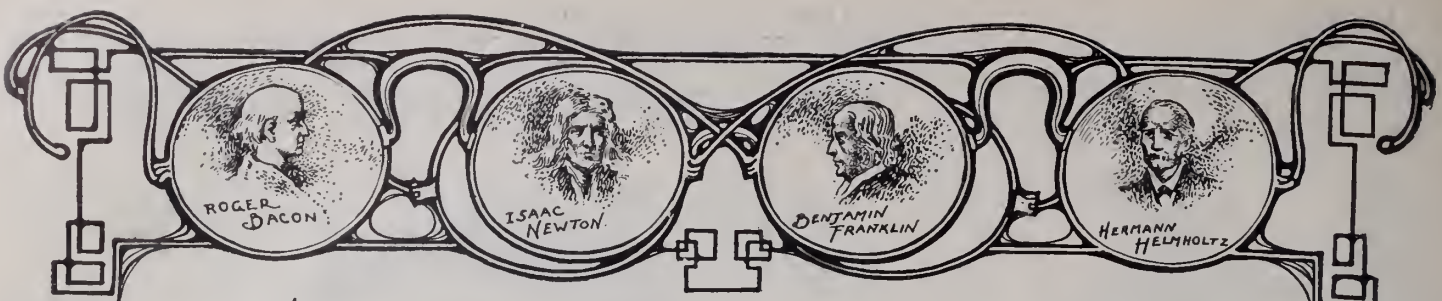
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OPTICAL DEPARTMENT

A Unique Case of Eyestrain.

(By PERCY R. WOOD, M.D., Marshalltown, Ia., in the Journal of the A. M. A.)

THE eye may be designated as an end organ of the brain through which the latter discharges its visual function, thus explaining the disturbance of cerebral reflex centers by slight errors of refraction and consequent interference with various functional activities.

Twenty-five per cent. of all civilized people suffer from conditions dependent on ocular malfunction and clinically described as eyestrain. A large proportion of these cases is not reached, because few physicians correctly diagnose the condition, the profession, as a whole, being poorly informed on this subject. If insomnia, nervousness, headache, indigestion and constipation may result from ocular defects, the physician should know this and so be able to prescribe the proper remedy.

Whenever our text-books emphasize more clearly, and our medical schools teach more explicitly, the pathogenesis of eyestrain, we may have recognized colleges for postgraduate work along these lines and laws confining the practice of opthalmology and refraction therapy to those especially qualified and licensed. This would protect the public from embryo specialists and opticians who do harm. If headaches and systematic disturbances of a digestional or psychic character, which are unrelieved by drugs, were referred to the ophthalmic surgeon, more satisfactory results would obtain.

Conditions predisposing to eyestrain often date from birth and attract attention only after serious consequences have accrued. A law requiring the examination of children's eyes and the correction of refractive errors before they are permitted to enter school would mean much in health and happiness.

As demonstrating that eyestrain leads to ignorance, invalidism, pauperism and crime, we find in statistics taken of the school children of Berlin that over 40 per cent. have refractive errors. The number of children thus affected shows a decreased ratio from the lower to the higher grades, indicating that ocular defects are factors in reducing school attendance. Eighty per cent. of the patients at the National Hospital for Epileptics in London have serious ocular lesions.

The same deficiency appears to play a role in nervous diseases. The bulletin of Iowa institutions for 1903, by Dr. Applegate, indicates that nearly 50 per cent. of inebriates have ocular defects. Statistics also show that nearly 50 per cent. of the young criminals at the Elmira reformatory have defective vision, which has been held responsible, in part at least, for their downfall.

The case given below is unusual. It demonstrates the depth and range of ocular reflexes, as well as the necessity of never overlooking the eye in making a diagnosis.

Case 1.—Miss M., of Marshalltown, aged 10, first seen last June, was suffering from a group of symptoms easily recognized as being of ocular origin, viz., nervousness bordering on hysteria, melancholia, indigestion, headache, etc., but standing out from this striking clinical picture was one symptom, unknown in my experience, enuresis occurring mostly at night. She had suffered from this distressing symptom for two years and had consulted many physicians and obtained no permanent relief. She had taken treatment for neurasthenia, indigestion, liver and kidney troubles.

Under a cycloplegic I found the following errors:

R. Sph. plus 1.50, Cyl. plus 0.87, axis 180.
L. Sph. plus 2.50, Cyl. plus 1.00, axis 175.

Notice the astigmatism against the rule. I prescribed:

R. Sph. plus 1.00, Cyl. plus 0.50, axis 180.
L. Sph. plus 2.00, Cyl. plus 0.87, axis 175.

The more aggravated symptoms gradually lessened, and now, six months later, she has entirely recovered.

The result in this instance goes to show that no obscure case of functional, organic or psychic nature has received proper consideration until the eyes have been skilfully examined under a mydriatic and every phase of the case gone thoroughly into from an ophthalmologic standpoint.

Regular Monthly Meeting of Granite State Optical Association.

THE regular meeting of the Granite State Optical Association was held Wednesday, Jan. 16, at Manchester, N. H. A large number of the leading Opticians of the State were in attendance, the main attraction being a lecture by Dr. J. E. Littlefield, optical instructor of Boston. The lecture, which was announced beforehand, was entitled "Some Causes for Mistakes in Fitting Glasses, and Some Avenues of Income Not Generally Understood by Opticians." The doctor handled the subject in his usual forceful manner, and while unfolding some new and original ideas, he carried his audience with him by his clear and logical deductions. Robert T. Little, of Manchester, was admitted to membership.

Curative Properties of Eye-Glasses.

(By CARY G. LEO-WOLF, M.D., in the *Medical Record*.)

YOU all know that under the term "functional disorders" we comprise a large number of disturbances in the different organs of the body which we are able to recognize only by the altered function of the particular organ and the concomitant malaise, but into the causation of which pathological anatomy has, so far at least, failed to give us any insight.

During the last decade or two a new factor has come to be recognized by some of us in the causation of many of these disorders, and this is "eyestrain." We have been charged with exaggeration and with juggling our records to fit our "pet theory," as it pleases some to call it, though in my opinion it is long past the theoretical stage, and is now a dogma as well established as that certain bacteria will, under proper conditions, produce certain infectious diseases.

I shall not go into any more or less learned dissertation about the connection between the eyes and the rest of the body, but I shall leave this part to the physiologist and pathologist. As a general practitioner, I shall now proceed to enumerate to you those functional disorders which I believe to be caused at times by eyestrain, and have myself seen to be in some instances directly traceable to it.

Starting with the nervous apparatus, we have first of all those headaches of obscure origin which are still frequently referred to as autointoxication, for want of another term more occult or indefinite; it was in these headaches that the etiological factor of eyestrain was first recognized and so universally accepted that many of these patients now consult the oculist or optician without the advice of their physician; but unfortunately this has left the impression on the minds of laymen, as well as of many physicians, that these headaches are the only symptom of eyestrain, and frequently I have had a patient say, when I advised him to consult an oculist for some other condition:

"Why should I see an eye doctor and wear glasses when I have never had a headache in my life?"

That exasperating condition, both to patient and physician, migraine, blind or sick headache, is in my experience usually caused by eyestrain.

Hysteria I have seen repeatedly caused by eyestrain, and cured it completely in a short time by combining our usual methods with those of the refracting oculist.

Optical Department.

The same I can say about neurasthenia, which is a disorder of men with sedentary habits, and of nervous prostration, which we find usually in women with too much money and leisure hours spent in reading novels in a reclining position; I have not yet seen a case of nervous prostration in a washerwoman nor of neurasthenia in a track hand.

We have lately accepted the theory that chorea is caused by the same micro-organism as acute inflammatory rheumatism, and undoubtedly this is true in quite a number of cases; but where we cannot find any valvular affection of the heart nor a history of acute arthritis, we will do well to have the eyes refracted, as was shown to me only lately in the case of a girl of ten, who had been treated by others for chorea for the last two years and who has been cured of her choreatic movements through glasses and simple tonics.

Neuralgia, especially that of the trigeminus, I have seen due to eyestrain. Do you not think it advisable to have such a patient's eyes examined before we tell him to submit to an operation like the excision of the ganglion Gasseri, even if we should find only one case in a thousand whom the wearing of glasses will relieve?

To come to the respiratory organs, we find in the nasopharynx frequently recurring "colds" to be due often to eyestrain; one of my friends gets a "cold" whenever the frames of his glasses for compound astigmatism are bent. All physicians know that looking into strong light may cause sneezing, but few will acknowledge that there could be any connection between ametropia and nasopharyngeal catarrh. I have also cured a number of cases of dry, hacking cough, accompanied by no local or other symptoms, with the help of the oculist.

Nowadays I do not attempt to undertake the treatment of an asthmatic patient without insisting on his submitting to refraction, as I believe to have proven to my own satisfaction the existence of an occasional ocular origin of asthma.

The most frequent form of anemia, usually occurring in young girls, which is always combined with obstinate constipation, "chlorosis," is quite amenable to treatment after the proper glasses have been prescribed, and all its symptoms, including the constipation, disappear in a comparatively short time.

Examination of Eyes of School Children.

AMONG 420 children, 167 were classed by Loring as normal, having perfect vision, no ocular symptoms, and no perceptible refractive errors; 155 had little refractive error, good vision, and slight symptoms not sufficient to need treatment; 98 had either less than half vision, troublesome symptoms or marked refractive errors, and were mostly referred for further examination.

He found an increasing number of defective eyes in the higher grades, and a majority of normal eyes among the good students, and a majority of defective eyes among the poor students.

An Optical Query Answered.

COSHOCTON, O., Jan. 23, 1907.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

We have two cases which have given us great annoyance and would ask if you can give us some suggestions that may help us. Case No. 1—*Mrs. Smith, aged* 55, *married. A person of robust build, lives on farm and is able to do any kind of housework; says she is very nervous, but knows of no disease. Would not consent to having her eyes examined with ophthalmoscope, as she had it done some months ago by someone, and the light caused intense pain for days afterward. She has by test lenses for distant vision best results with* + 1.75 *and for reading* + 4.5, *both eyes the same. Close point of vision,* 6 *inches; distant,* 20 *inches. Muscle test shows* 3° *insufficiency, base out. Complains of dull pain back of eyes if out during day, and is unable to sleep nights, owing to constant pain after retiring. Have given Amber lenses for distant vision with the* + 1.75 *spheres, and after wearing two weeks reports no improvement.*

Case No. 2—*Mrs. W., aged* 38. *Eyes under mydriatic give both eyes the same, as follows:* + 75 *s* — — .50 *axis* 180°. *Muscle test shows* 2° *base in. Have given for reading* + 3. *sph., also same with astigmatic correction. Also have tried a pair of* 1° *prisms with no improvement. Pain at nights is the same as in the first case, after retiring. Both complain of sickness at stomach after any unusual eye strain or work. Close point for No.* 2, 20 *inches; distant point,* 24. *Both patients say they are very nervous and are never free from eye ache. Also have a girl of* 12 *years afflicted in the same way, but she has periods of several months without any pain. Her close point is* 6 *inches; distant,* 14. *Her pain is over the eyes, while in the other cases the pain is in back of the eyes. Have obtained best results with* + 1. *sph. May have a complete relief for two or three months, when pain will return without any unusual cause. Have not been able to find any other conditions in any of the three cases either with ophthalmometer or by fogging.* *B.*

ANSWER.—From the data given we can only offer a few suggestions. In case No. 1, if patient has worn the distance and reading corrections faithfully, we see no reason why a refractive error should be considered the cause of the headache. We assume that you are sure no astigma exists. The only clue that we find to the trouble is her "robust build," inasmuch as in those cases there is apt to be congested blood vessels that might cause the pain. Having fully corrected all existing refractive error, all that can be done, it seems, would be to suggest the possibility of congestion, and advise, therefore, medical consultation.

Case No. 2.—If your estimation of the distance correction be correct, how can you justify yourself for giving a 2.25 sph. extra for reading, when patient is only 38 years of age? Before we would dare advise you on this case you would have to reconcile those points. Either your distance or reading correction must be incorrect—which? Find strongest plus correction that will be tolerated for distance and this, or this with not more than 50 sph. more, would do for reading. Decentering "in" might aid somewhat. This might possibly be a case of premature loss of accommodation, and the P. P. being at 20 inches, tends to corroborate that theory, but, as we said, more definite information would be required to answer you fully.

Case No. 3.—If pain comes only once every two or three months we would not attribute it entirely to refraction conditions. Patients should be advised to consult physicians, ascertaining whether or not trouble is due to menstrual irregularities.

Flattering Words for Uncle Sam's Eye Specialists.

THE scrupulous care exercised by the United States in examining the eyes of emigrants is appreciated by a London contemporary, the *Optician and Photographic Trades Review*, which says:

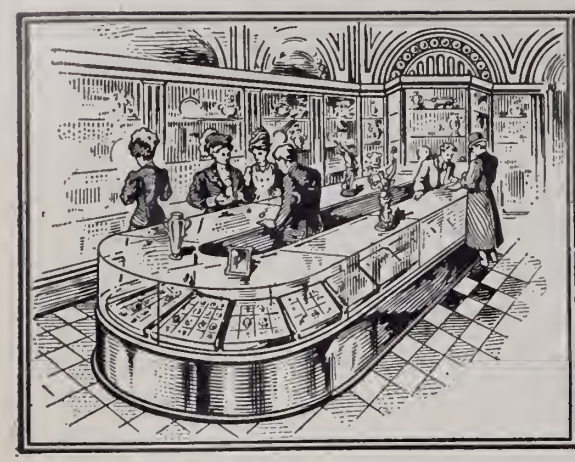
"The regulations with respect to eye complaints governing the entrance of immigrants into the United States are admittedly severe, sometimes almost tragic, as we have recently read. A correspondent sends us an account of two cases of trachoma in Russian Poles, who were refused a landing in New York from a Clyde emigrant ship. The men have just passed through Glasgow on their way back to the respective ports from which they set out. On their return journey they were isolated from the other passengers and kept under strict medical supervision.

"However inconvenient such regulations may be to the emigrants, we think, on the whole, they perform a useful purpose. The least thing one country can do for another that takes its surplus population is to see that the emigrants are not diseased. We do not know what exactly are the conditions regulating emigrants into this country who may have affections of the eyes, but it sems to us a serious matter if emigrants who are rejected by the United States are allowed freedom to settle here."

Ocular Headaches.

IN a recent article in the *Journal of the A. M. A.*, Dr. Edmund W. Stevens, Denver, said the relation of eyestrain to headaches and other neuroses was first pointed out by Mitchell and Thomson 30 years ago. The medical profession has been slow to appreciate the importance of the subject. Eyestrain is the most common cause of headache in the otherwise healthy. Ocular headaches come on at any age, but are very frequent from 6 to 12 years of age, and again with beginning presbyopia. They are indistinguishable in character and position from headaches due to any other agency. He discussed the relation of eyestrain to migraine. The adjustment of proper glasses does more for the relief of migraine than any other treatment. He emphasized the importance of carefully measuring errors of refraction under a mydriatic.

Articles by A. Jay Cross, John C. Eberhardt and E. Le Roy Ryer will be published in this department next week.



STORE KEEPING DEPARTMENT

Articles of unusual value will be found in this department in next week's

Anniversary Number

Read the leading article entitled "The Use and Abuse of Cost Marks."

Minor Economies

A Practical Storekeeper's Advice Regarding Various Ways of Curtailing Business Expenses

By FRANK FARRINGTON

(Continued from issue of Jan. 16.)

THERE is a waste in connection with special offers and sales that sometimes amounts to a great deal, though it does not occur in the store that is wisely managed. When you go to work and get up a special sale of a line of goods that are selling fast without any special, goods that are staple and are bringing you in a nice lot of money at the regular price before you cut into them for the special sale, you are wasting good profits that belong in your pocket. Further than that, you are loading people up at a cut price and making it hard to get them to pay the regular price when they get out again.

The waste of money tied up in dead stock is a serious one, and one that can be overcome. You can get rid of any kind of dead stock if you will put a price on it. Keep cutting into the price until the goods go. They are worth nothing on the shelves and inventory at nothing if you take a careful inventory.

Dead stock on the shelves does more than tie up money. It takes up valuable room. If you put the goods away where the room is not valuable they will not sell in a thousand years. Get them down on the bargain table and push them. If they should be left up on good prominent shelves they would take up room that might better be occupied by live stock that would sell. You can't afford to tie up good room any more than you can afford to tie up money. Every square foot of space is worth money to you.

Another thing that uses up good room is the filling in with stuff that is not for sale. You have a certain amount of stock in the store which is not for sale. It consists of material used in handling goods, the twine, the paper, the empty boxes, and, more than all, the surplus stock.

Extra stock of all kinds of goods takes up a lot of room. You can easily fill up your store with that sort of stock. If you have more room in your store than your goods displayed occupy, it is, of course, well to use it for the surplus stock, displaying that, unless it is goods that will be apt to deteriorate from the exposure.

The proper use of the cellar, the loft, the back rooms and other odd parts of the store come under the head of economy. The more goods you can sell the more lines you can carry without increasing your expenses in proportion as you increase the receipts, and the more money you will make. To increase the lines means to increase your surplus stock, and for that you require more store room.

In many stores there are back rooms, cellars, etc., where extra stock is stored promiscuously without regard to order or convenience. Everything scattered so that no one can find the thing wanted in anything like a short time. This calls for a waste of time in looking for stock to fill up the shelves, and it means that more or less of the stock is misused by rough and frequent handling. It means, too, that it is impossible to tell just what is in stock. Goods will be reordered when the back room still conceals a sufficient quantity, or stock will run out on the supposition that there is plenty left in the back room.

These store rooms should all be arranged for the convenient and orderly keeping of surplus stock in such shape that any kind of goods can be found at once and a glance will tell you how much there is of them.

Plenty of shelving is needed, some of it very broad, for the big packages and some of it narrow for the small parcels. It is unwise to pile up small packages on wide shelving, as the back rows get lost sight of sometimes and the goods accumulate faster than is expected.

Where goods are kept in original packages there should be regular spaces for each kind of package, and everything should be kept in the right place. A place for everything and everything in its right place is more important in shopkeeping than in almost any other business. They say that system is carried to an extreme and things oversystematized until there is too much red tape about the simplest business; but you might far better take your chances on system gone to seed than to try and get on with no system at all.

Clerks too often stand ready to criticise employers for economical methods. They are apt to think them close or stingy because they want paper or twine once used to be saved for another time. They think it's foolish to object to throwing paper fasteners, rubber bands and other little things into the waste basket instead of making them count next time. There is no quick wealth in small economies, but a steady saving of dimes or pennies means a steady saving of dollars. An employer has the right to insist that the clerks regard his instructions about waste and carelessness.

In regard to the fixtures in the store we are too apt to consider them as permanent. We think they cannot wear out, and when a new set of show cases come in they get the same hard usage from the first that the old ones got. This is a mistake, because the life of a show case or other piece of furniture is not endless. A case will not last a lifetime unless treated with particular consideration. See that every bit of furniture is used properly and not misused or abused. Every break and every scratch shortens its life just so much and brings just that much nearer the day when it will be necessary to replace it again. Care is due to all sorts of tools that we work with and carelessness and neglect are inexcusable.

One of the steady wastes in a store comes from giving customers over-weight or measure. The first preceptor in business that the writer ever had was wont to say: "It's a scoundrel that gives under-weight and a fool that gives over-weight," and there's much truth in the statement. In giving over-weight you rob yourself without getting a particle of credit from the customer benefited. The customer never knows it and you are a sure loser by the transaction. In giving under-weight your customer may never find it out, but you are undermining your own character, and you can't afford to be dishonest even if no one does catch you at it. See that correct weight goes into every package, and if it can't be regulated in any way except by an expensive pair of scales, get them.

By being accurate in weight—I don't mean to be stingy and figure so close that you'd break a coffee bean in two to make the scales balance—but be as accurate as you can in reason. Any good quality can be overdone, and accuracy is no exception to the rule.

Are your clerks careless about the things they take from stock for their uses? There are stores whose cigar or candy case hardly shows a profit on account of the pilfering habits of the employes, and those employes may not realize either that they are stealing. The helping oneself once in

Storekeeping Department.

a while does not seem theft. So small an item as a cigar or a candy or two is not enough to matter, and yet taken day in and day out by all the clerks there is a good-sized loss figured up at the end of each week.

We believe that if the proprietor himself is careful to make account of all the goods he takes from the store as if it really signified to keep everything straight, the employes would be more likely to realize that everything did matter. One of the first things that ought to be impressed upon the clerk's mind is the distinct difference between what is his and what is his employer's.

Are you getting the benefit of the cash discounts on all the goods you buy? That failure to take the discount is one of the leaks that keeps a lot of merchants back. There are leaks in buying as well as in selling; in fact, there are more of them, and the good buyer is a greater help to the store's money-making than the good seller.

The poor accounts of many a store represent a large share of the annual profits. It is an easy matter for a credit establishment to get all its profits on the books and anything that goes on the books, be the buyer the best pay in the world, is not as good as the cash.

If you must run a credit store, make the credit as short as you can and get after the poor pay people before they have time to get in very far. You can stop a man from asking for more credit by dunning him up sharply and promptly. Don't delay with the fellow that you suspect and whom you trusted because you couldn't very well help it. Send him a statement the first of the next month. He will think that if you are after him already for what he owes there won't be much chance for him to get trusted again till that's paid.

The money that you lose on poor accounts is the cost of those goods gone forever. There is reason in charging up a little to bad debts every year, but there's more reason in keeping that amount down as low as possible.

Nowadays every factory has a system for the handling and the marketing of its by-products. These things used to be allowed to go to waste and brought in no revenue. Now there is a use for everything and a money value to it. Just so in the store. There is a money value to everything that goes through the store. That value may be one only to you, but it pays to save everything.

Empty packing cases are salable if opened without being torn all to pieces. Nails are worth saving. They save buying when you want to do a little carpenter work in the window or elsewhere. Barrels are worth 10 cents apiece in some places; in some even more. Crates that have no repacking value make good kindling for your own use, and a good deal of that sort of wood can be used to make heat if you have a heater with a big fire-pot.

Show cards that advertise manufacturer's goods are often good white cards on the reverse side and make good cards for the window trimmer to put bulletins on. Have a place where these can be kept till wanted, and even after a card has been made into a bulletin once it is often a sentiment that can be used some time again. Lots of merchants keep these bulletin cards on file, saving the good ones, and use them over. A card a year old will not be remembered by the public and may be perfectly fresh in appearance. Price tags should be saved as taken from goods sold. A little box at each counter for the purpose, or a little drawer to throw them into will do the trick, and it is as easy to take tags out of the drawer as to take them from a new bunch.

Many small economies in addition to the ones mentioned above will occur to you from time to time, and they are worth following up. Any sort of waste is a leak. It's a wise business man who knows enough to see that every cent counts.

System is what will help you out in the matter of economies, and system is what you must have. Subscribe for the business men's magazines and the trade journals and study in them the short cuts to long results and the ways of doing more with less expense. There is much literature nowadays along such lines and much of the best brain timber of the country is talking of such matters. See that you get your share of the benefits of such talk.

Remember that it's what you save and not what you make that counts.

[THE END.]

James E. Kelly, Dunbar, Pa., has purchased the building on Woodvale St. at that place, which he will improve and shortly use for his jewelry business.

Thomas J. Routledge, Water and Main Sts., Elmira, N. Y., has decided to enlarge his store. More room has been required by Mr. Routledge for some time. He has leased an adjoining store in Water St., thus doubling his store capacity and providing entrances from two streets.

An Attractively Furnished Retail Jewelry Establishment of Philadelphia, Pa.

THE accompanying illustration gives a fair conception of the interior of J. Press & Sons' jewelry store, located at 35 S. 8th St., Philadelphia, Pa. While the photograph scarcely conveys an impression of the beauty of the decorative scheme and fixtures, the extensive length of the all-glass show case becomes apparent. The interior of this up-to-date home of adornments for Quaker City purchasers measures 60 feet in length by 21 feet in width. The artistic metal ceiling is 15 feet above the floor; the walls are covered with a beautiful shade of dark red burlap producing the effect of warmth to the customer. The furnishings and fixtures are of solid mahogany.

The chandeliers are bronzed and combine gas and electric-lighting equipment. The capacious show window of the store, with its ample proportions giving 15 feet of display room on the street and a depth of six feet, affords magnificent opportunities for attractive decoration that are ably utilized by the firm.



INTERIOR VIEW OF THE STORE OF J. PRESS & SONS, PHILADELPHIA, PA.

The room at the rear of the store, the entrance to which is visible in the photograph, is devoted to the optical department and private office. As is well demonstrated in the picture, the wall space to the rear of the long show case is utilized to its fullest extent by magnificent wall cases, whose shelves are well stocked with clocks and silverware.

Joseph W. Cohen, a pawnbroker located at 627 Penn St., Reading, Pa., has been made the defendant in a suit brought against him for alleged violation of an act of the Assembly designed to restrict the sale of merchandise at auction sales. The prosecution was instituted by several jewelry concerns in that city under the name of Detective Martz.

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WORKSHOP NOTES AND QUERIES

[*Answers are also solicited from our readers to the questions published on this page.*]

QUESTION No. 1764.—**Gravity Escapement.**—*What is a gravity escapement? Will a clock with a gravity escapement keep better time than a regulator with a Graham escapement?* L. B.

ANSWER:—A gravity escapement is one in which impulse is given to the pendulum by a weight falling through a constant distance. After the success of the Denison gravity escapement for the great clock of the Houses of Parliament an impression got abroad among builders of fine clocks and regulators that the double three-legged gravity escapement might be better and supersede the Graham escapement in all such timepieces. After many disappointments it was learned, however, that the unlocking of the escapement in clocks of moderate size was a great drawback, and the Graham escapement resumed its former reputation, which it had lost to some extent before this time, when applied to turret clocks, which have to move a number of heavy hands. When these hands were exposed to heavy winds and snow it would often cause these clocks to stop, as the weights attached to clocks with the Graham escapement could not exceed certain limits. In the case of the gravity escapement as made by Mr. Denison, however, the weights attached to the clocks could be made without such limit, and the train could drive the hands successfully, no matter what resistance the weather might have to offer.

QUESTION No. 1765.—**Polishing Ivory, Pearl, Etc.**—*I often get small jobs that require polishing, such as ivory, pearl, horn and bone. Please inform me how I can do this.* P. I.

ANSWER:—For the polishing of ivory use pumice stone and putty powder. For pearl use olive oil and finely pulverized rottenstone made into a thick paste. Then add sulphuric acid in sufficient quantity to make a thick paste. Apply this paste and rub quickly with a cork covered with velvet, and as soon as the pearl takes the polish wash off. For polishing horn and bone use finely powdered pumice stone and water. Apply with felt polishing wheel; finish with rottenstone applied in the same way.

QUESTION No. 1766.—**Engraving on Aluminum.**—*How can aluminum be engraved so it will make smooth cuts? Have tried it, but found it pulls and cut rough.* E. A.

ANSWER:—Aluminum is difficult to engrave unless the polished graver is dipped in a fluid to enable the tool to cut smooth. The liquid usually used is made as follows: Oil of turpentine, four parts; stearine, one part, and one part rum. This liquid is put in a bottle with a large neck to enable dipping the graver in it, and should be corked tight when not in use. If there are large monograms, then the surface of the metal may be smeared with the liquid. Another method is to saturate a little cotton with the liquid and place it in a little tin box so that the graver may be moistened in this, as it is easier to do this than to use the bottle. This same formula may be used for engraving on very hard metals, such as brass, copper or steel.

QUESTION No. 1767.—**Rose Gold on Jewelry and Bric-a-brac.**—*I wish to finish some jewelry and bric-à-brac with a rose gold finish. Kindly tell me how I must proceed.* R. G. J.

ANSWER:—In producing a rose gold finish for jewelry the light and lustrous shades are preferable, but care must be exercised to obtain shades that will harmonize with the piece of jewelry to be treated, and it requires considerable skill to produce these shades. A solution suitable for a rose gold finish contains, in a half-gallon solution: Chloride of gold, four pennyweights; carbonate of copper, five pennyweights; C. P. cyanide, three ounces; water, ½ gallon. Prepare the solution in the regular way for gilding, then add the carbonate of copper slowly, having previously dissolved it in a little cyanide and water. When adding the copper keep the solution at about 130° F. and stir frequently, trying it often upon the regular work, until it begins to run into the proper shade. Add no more copper, as the solution will have a tendency to run darker as it becomes older. A 10-karat anode, composed of gold and copper, works well with this solution, although where there is plenty of gold in the solution, or enough to prevent tarnishing, a copper anode is sometimes used; and sometimes platinum or fine gold anodes are used. The whole secret in getting the different shades is in the proper manipulation of the current, the temperature of the solution, and the handling of the work while in the solution. With these details properly understood, and with the assistance of a good gilding solution, one may produce almost any shade in rose gold. If, after using, the color of the rose solution becomes too dark, or dead, a little chloride of gold should be added, which will immediately lighten the shade of the deposit. Scratch brushing is indispensable for gilding and gold plating. The brushes used should be circular and of brass wire and attached to a lathe. The brushing should be done wet, and for this purpose the best and cleanest method is to use soapwood bark and water, which is prepared by pouring hot water on the soapwood and allowing it to settle over night. Let this soapwood water drop on the work.

QUESTION No. 1768.—**Polishing Rags.**—*There are some polishing rags called Servette Magique for metals. Kindly inform me how I could make them.*

ANSWER:—Those polishing cloths are made from calico prepared with Castile soap and rotten-stone and dyed with a solution of coralline in alcohol.

Flux for Welding Copper.

ACCORDING to a patent recently issued (U. S. Patent 832,755, Oct. 9, 1906), John Spittall, of Winnipeg, Manitoba, Can., claims to weld copper successfully by the use of the following flux:

Boracic acid.....	2 ounces.
Phosphate of soda.....	1 ounce.

The flux is made by mixing the two ingredients, and it is placed upon the red hot copper to be welded in the same manner as a flux is placed upon steel or iron thus treated. The union of the metal is brought about by hammering the parts together.

The use of phosphate of soda in welding copper is of long duration, but heretofore it has been used seldom.

A Mode of Plating Soft Metal Castings Without Cleaning.

IT is now becoming customary in the trades that manufacture soft metal castings in metal molds to transfer the castings direct from the mold to the plating bath without any intermediate cleaning. Such practice is now being introduced into the casket hardware industry and, surprising as it may seem, the deposit upon the castings is good and adherent.

Melted metal upon which no grease has been used as a flux is perfectly clean and it is not difficult to preserve the mold in a clean condition. The castings which are produced, therefore, are as clean and free from oxide as it is possible to make them. When they are introduced into the plating bath, therefore, the deposit proceeds as well as though they had passed through the potash kettle.

In order to use such a method of electroplating direct from the mold, it is necessary to exercise much care in chasing the surface of the mold so as to have it as smooth as possible. It goes without saying that the smoother the mold the better the casting and by using great care in chasing the mold, castings may be produced in it that have a very high finish. In this manner buffing, with all of the cleaning that must be done after it to remove the adherent rouge, is entirely avoided. The castings that are now being turned out in many establishments in this manner are very creditable and the deposit upon them has every indication of being equally as good as that which is produced when the casting is passed through the potash kettle.—*The Brass World.*

Charles W. Crankshaw, Atlanta, Ga., has donated to the Track Team Association a silver loving cup which will be competed for in the Spring. There will be three meets, and the team which wins each of these will be awarded the trophy, which is now being exhibited in the show window in his store.

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DELFT, *Its* CHARACTERISTICS *and* HISTORY*

By EDWIN ATLEE BARBER

Copyright, 1906, by the Pennsylvania Museum and School of Industrial Art.

(*Continued from issue of Jan. 23, 1907.*)

Bristol.

THE Delft of Bristol possesses a slightly harder enamel, often thicker and muddier than that of other English faience, and tinted instead of being dead white. Many of the Bristol plates are entirely covered on both sides with a heavy, evenly applied enamel. The blue in the decoration is of a darker and more pronounced tone than



FIG. 7.—DELFT PLATE IN DARK BLUE. MADE IN BRISTOL ABOUT 1760.

that used at Lambeth. Michael Edkins was one of the principal decorators, who later (in 1761) was an enamel painter on Bristol glass. One style of decoration, known as *bianco-sopra-bianco,* was practised there, in which border patterns in white enamel were painted on a ground of slightly different tint, greenish-white, or a shade of greyish-blue, known by the French as *bleu agate.* Some of these pieces were probably the work of Edkins. Several plates, with broad, flat margins, on which are painted enameled strawberry and flower border devices on a light greyish-blue ground, with central designs in dark blue, may be seen in the collection of the Museum. A similar plate is in the Essex Institute, Salem, Mass., and two others are in the Wadsworth Athenæum at Hartford, Conn.* In addition to blue, other colors, such as yellow, red, purple and brown were used. The decorations were frequently in the Oriental or Dutch style. The oldest known pieces of Bristol Delft date back to about 1700, and the manufacture was continued until near the end of the century.

In the Museum collection is a bowl with landscape painted on the outside in Chinese style in deep blue and purple, with a *bianco-sopra-bianco* border around the inner rim and in the bottom the inscription "Success to the British Arms." We have seen plates with lobed or scalloped edges and central landscapes in blue and purple. The posset pots in the Museum collection may also be attributed to Bristol. They are decorated in polychrome.

Liverpool.

The Liverpool Delft is characterized by thinness of the pinkish body and a bluish tone of the enamel, which often contains small pin-holes. Another peculiarity often observed is the absence of glaze on the decorated portions, the colors, dark blue, pale green, yellow and red, having been absorbed into the enamel. Frequently the blue color has spread, presenting the appearance of having been applied to a wet surface. Punch bowls, often inscribed and dated, and painted with representations of sailing vessels, are abundant in this ware. Caudle pots, puzzle jugs and mugs are also found, and large quantities of fireplace tiles were produced. The decorative designs were frequently *printed* by the transfer process. Two tiles with black prints, in the Museum collection, are so soft in body that they can be cut away like chalk. In the Wadsworth Athenæum, Hartford, Conn., are several similar tiles, printed in dark red. Delft ware was first made at Liverpool near the end of the 17th century, continuing to be produced until about 1760.

Staffordshire.

The Delft ware produced in Staffordshire is coarser in body, glaze and decoration than that of other English varieties. The enamel possesses a yellowish hue. The backs or bottoms of pieces are usually coated with lead glaze instead of enamel, while the decorations, in blue, with dashes of green and yellow, are extremely crude. Most characteristic are the large circular dishes or plaques, with rudely drawn figures of royal personages, Adam and Eve and other biblical subjects, with trees roughly daubed on with a sponge. Delft was made at several places in Staffordshire from about 1680 until late in the following century.

Brislington.

At Brislington, near Bristol, tin enameled pottery, of a hard, coarse, reddish body, was produced to a limited extent in

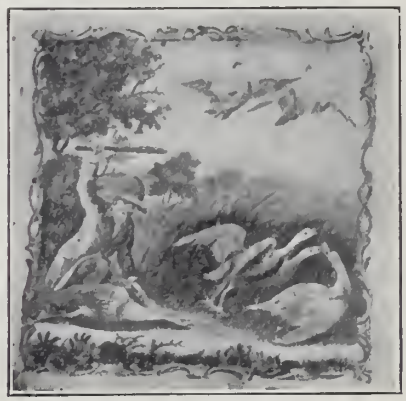


FIG. 8.—DELFT TILE WITH BLACK DECORATIONS. MADE IN LIVERPOOL ABOUT 1760.

the 18th century. It was embellished with blue designs and sometimes with crudely painted copper lustre ornamentation. The ware was of a cheap character and thinly coated with a coarse yellowish enamel.

Wincanton.

Delft ware was also made at Wincanton, in Somerset, to a limited extent, for a few years previous to 1750, but little is known of the products of this unimportant factory. A few examples are in the British Museum.

[THE END.]

A thief, supposed to have been well acquainted with the premises, recently broke into the store of the Harrison Jewelry Co., Roanoke, Va., but he was evidently scared off before securing much plunder. The loot consisted simply of a watch and a bracelet. The stock in the window had been disarranged, showing that the intruder had been examining the articles.

*From the Pennsylvania Museum's Art Primers. Published by Doubleday, Page & Co.

*Plates of this style were at one time attributed by American collectors to Saint-Amand-les-Eaux, France, and certain English collectors, we understand, believe them to be the products of the obscure factory at Wincanton, England. Many of the best authorities at the present time, however, agree in assigning them to Bristol.

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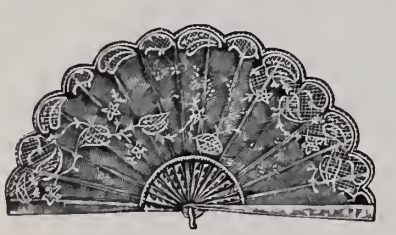
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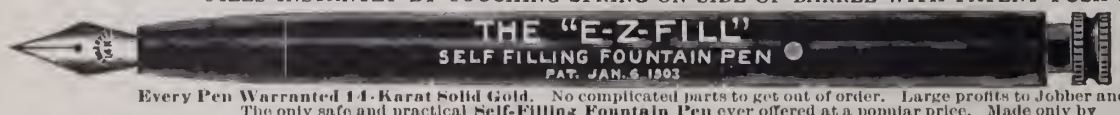
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The Art of Metallizing Flowers and Objects Perfected in a Belgian City.

IN a recent letter Consul-General George W. Roosevelt, of Brussels, reports the successful development there of a new method of making bronze-plated objects, as follows:

The first attempt at metallizing objects was known to the industrial world as long ago as 1861-1866, when unsuccessful efforts were made to metallize flowers, fruits, etc. After six years of laborious research and experiments, H. Monge and C. Arzano succeeded in perfecting the art, and recently established a factory at 17 Rue d'Irland Saint-Gilles, Brussels, for the manufacture of bronze-plated art objects, ancient and modern. By their process, the secret of which they jealously guard, they are enabled to metallize even so delicate a thing as lace or a rose in full bloom.

The object of this establishment is to place handsomely finished metallized objects on the market, in every particular equal to, but at one-eighth the cost of cast bronze, and to immutably fix the incomparable forms nature gives to her products, such as flowers, leaves, fruits, insects, etc. These the most skilful have heretofore only furnished fair imitations by covering the object by electrolytic means with an exceedingly thin but as dense as possible coating of brass, which transforms the natural objects into bronze.

Without disclosing secret methods of metallizing, no hesitancy was observed concerning a description of the length of time that objects were retained in what is known as the bath. The length of time varies according to the character of the object, and the complication of its detail, from 24 to 72 hours. The subjects selected for metallizing are generally well-known works of famous artists, objects for decorative purposes, and artistic objects, such as card and ash receivers, frames, etc. The finished articles, which resemble in weight, texture, color, etc., real bronze, are entirely different from any manufacture now on the market, as they are declared chemically pure copper and not a mixture or composition. Julius and Arthur Hart, of Indianapolis, Ind., and Los Angeles, Cal., are representing members of the firm in America.

Diamond Lenses.

IN the years 1824 to 1826 Pritchard and Dr. Goring made laborious experiments in reducing diamonds to object lenses for microscopic work. They succeeded, but the cost of production made the work useless from a commercial standpoint. On account of the carbon crystal's superior refractive power a reduction of curvature below that necessary with glass lenses was possible; and the greater curvature of a lens carries considerable disadvantages with it. But the increased cost outweighed the superior refractive power.

Thieves broke the show window in the store of F. E. Hilton, Augusta, Me., Jan. 14, and escaped with a tray containing two dozen rings, valued at $72. The theft is supposed to have been committed by amateurs.

How Statuary and Art Works May be Covered in the Proposed Copyright Bill.

WASHINGTON, D. C., Jan. 23.—During the past month there have been many hearings in this city before the joint committees of House and Senate on the subject of the pending copyright bill, and much has been said for and against the passage of the bill. One of the provisions relative to statuary is that in the case of a painting, statuary or sculpture not less than $10 shall be the fine for every infringing copy found in the possession of the infringer or his agents or employes. It has been suggested that this provision is too high, and that the amount should be made smaller, possibly about $1 for each and every copy.

In an endeavor to meet modern requirements it has been thought best to put into the bill classifications, under which copyrights may be applied for, and among the classes named are: (G) Works of art, models or designs for works of art; (H) reproductions of a work of art; (I) drawings or plastic works of a scientific or technical character. Various amendments have been proposed, and among them clearer definitions of what is provided for in the bill. For instance, it has been suggested that the following will be the better provisions for the classifications of art subjects:

"Works of art subsisting in representation of form or in arrangement of color, not including such works in which the form and color has chiefly a function of utility, or ornamentation of an article of merchandise, but comprising:

"(a) Sculpture, including statuary, plastic works in relief or intaglio, cameo and intaglio cuttings, carvings (other than such as are ornamentations of articles of merchandise or utility, and plastic models of scientific or technical character.

"(b) Paintings, drawings, engravings, etchings, lithographs, prints and pictorial illustrations, photographs and photographic negatives, including photographs or negatives in series for representing action in successive stages, etc."

Dates to Remember.

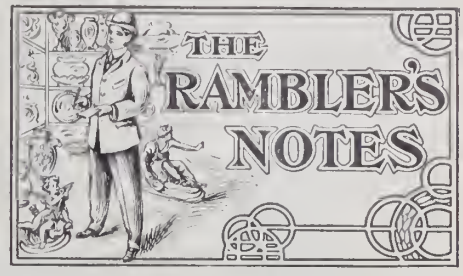
LEST we forget. When our innocent customers ask us a simple question concerning the jeweler's landmarks and a ready answer is not forthcoming, absence of reply can be imputed to two almost equal human frailties—ignorance or lack of courtesy.

The art of diamond cutting is said to have been discovered and practiced by Ludwig Van Berguen, a lapidary of Bruges, who invented the process of using diamond powder on the work in 1476.

The cutting of "roses" or "rosettes" started about the year 1520.

"Brilliant" cutting commenced in the middle of the 17th century. Cardinal Mazarin is said to have originated it.

F. B. McKinley, S. Main St., Washington, Pa., will move his store, April 1, into larger quarters in the Donnan building, where he will have twice the amount of store space which he has at the present time.



REPRODUCTION OF NATIVE AMERICAN POTTERY.

BUYERS visiting the salesrooms of W. H. Dunn & Co., 54 Murray St., New York, who represents the Clifton Art Pottery, made at Newark, N. J., are attracted by the fine display, including a variety of vases, water bottles and bowls, etc., in Indian style. The reproductions of the best examples of American Indian pottery are meeting with much favor. The decorations graphically illustrate the ideals, sentiments, religious beliefs and symbols of the ancient potters of North and South America. The ornamental designs in black stand out in strong relief against the dull, brick red of the background. Speaking of pottery as a record of history, the writer of a booklet published by the manufacturers says: "So far as works of art are capable, they serve to mark their makers' habitat and to indicate his movements. Still more fully pottery records the history of the decorative arts, the beginnings and progress of esthetic evolutions. Every touch of the potter's hand, of the moulding tool, the stylus and the brush become, through changes wrought in the plastic clay by the application of heat, an ineffaceable record of man's thought and woman's toil."

*

TO HANDLE CUT GLASS.

J. H. LING and J. M. Stewart, who recently formed a partnership under the style of Ling & Stewart, are the New York representatives of the Wayne Cut Glass Co., whose product they are to handle exclusively. Mr. Ling has been for a number of years a buyer for the Siegel, Cooper Co., and Mr. Stewart was for some time connected with A. D. Matthews' Sons, in Brooklyn. The new firm occupies the salesrooms at 68 West Broadway, formerly occupied by the J. B. Owens Pottery Co. Some of the latter company's samples will remain in the store until April 1.

*

ADVANCE STYLES IN CUT GLASS.

THE cut glass for the early season now being received at the New York salesrooms of various manufacturers shows many new designs and patterns which will meet with approval. The combinations of cutting and engraving on the same article provide an ever-increasing variety of patterns. Floral and fern designs continue popular, and the star design is seen with attractive variations.

THE RAMBLER.

Henry L. Davis, president of the California Optical Co., San Francisco, Cal., is critically ill at his home in Berkeley, Cal.

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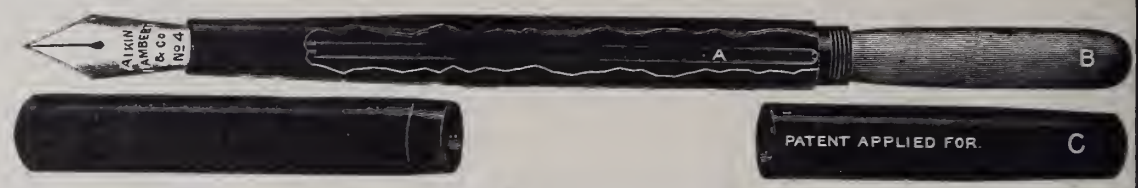
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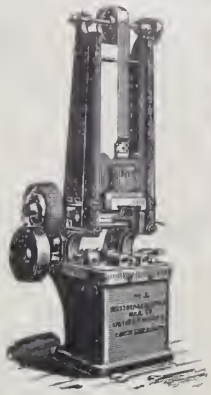
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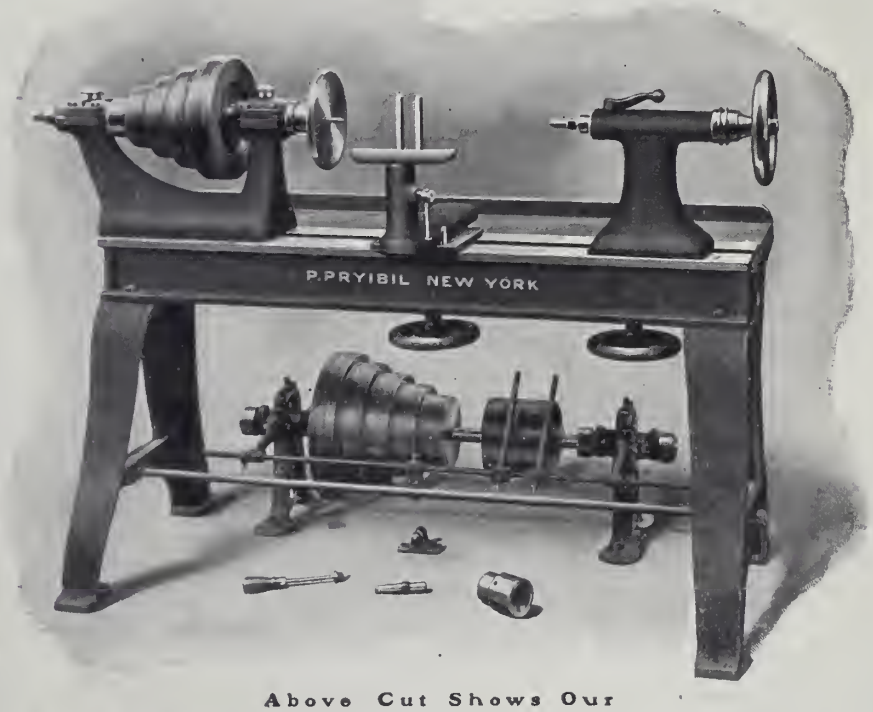
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